

CONFIDENTIAL

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

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Expert Report of Matthew Perri III, BS Pharm, PhD, RPh

March 25, 2019

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## INTRODUCTION

1. I was retained on behalf of Plaintiffs to evaluate the record and ascertain the significance, if any, of Defendants' activities from a marketing perspective. Specifically, I was tasked with evaluation of Defendants' marketing of prescription opioids. This Report provides a detailed summary of my findings.

## QUALIFICATIONS

2. My name is Matthew Perri III. I am a Professor at the University of Georgia. I received my Bachelor of Science in Pharmacy from Temple University in Philadelphia, Pennsylvania in 1981. In 1985, I obtained my Doctor of Philosophy, with a dual concentration in Pharmacy and Marketing, from the University of South Carolina. I have held academic and administrative positions at the University of Georgia, College of Pharmacy, since 1985.
3. My current title is Professor and Associate Head of the Department of Clinical and Administrative Pharmacy at the College of Pharmacy. I am a member of the University's Graduate Faculty and Adjunct Faculty of Gerontology in the College of Public Health. I also serve as the Director of the Pharm D / MBA dual degree program, and I am an invited member of the University of Georgia Teaching Academy where the University's best teachers are recognized for their contributions to education.
4. At the University of Georgia, I teach graduate and undergraduate courses in health care and pharmaceutical marketing, management, research methods, patient communications, patient care skills laboratories, and biomedical statistics. Some of these courses attract students from the School of Public Health, the Terry College of Business, and the College of Education.
5. I have published articles in peer-reviewed journals such as Medical Care, Journal of Health Care Marketing, Health Marketing Quarterly, Value in Health, and the Journal of Health Communication. I have served as a peer-review referee for more than two dozen academic journals such as the Journal of Advertising, Clinical Therapeutics, Health Marketing Quarterly, the Journal of Health Care Marketing and Management, and Medical Care. I have also published



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articles written for health care professionals in professional publications such as Pharmaceutical Executive, Southern Medical Journal, Drug Store News, and The Consultant Pharmacist.

6. I have made numerous presentations to audiences including academicians, researchers, industry professionals, policy makers, healthcare professionals, civic organizations, and consumer groups. Many of these were peer-reviewed or invited presentations. Recently, I was the invited keynote speaker at the Emory School of Medicine conference on Geriatrics where I spoke on strategies to help physicians understand pharmaceutical marketing.
7. I have authored two books, Pharmaceutical Marketing and Financial Analysis in Pharmacy Practice, as well as book chapters, and monographs on topics related to marketing, management, and clinical pharmacy care.
8. I have conducted extensive original research as principal, co-investigator, or consultant related to pharmaceutical marketing and related policy analyses, including work in the area of opioids funded by private and public sources, such as the National Institutes of Health the Substance Abuse and Mental Health Services Administration, private foundations, and State and Federal Government.
9. My current research includes two, multi-year grants from the National Institutes of Health (NIH) and the Substance Abuse and Mental Health Services Administration (SAMHSA). The NIH grant investigates the effects of Medicaid prescription drug benefit program policy changes on patient outcomes, including death, in the Medicaid population. The SAMHSA grant is a training project which aims to provide skills to pharmacists, social workers, psychologists, and other health professionals to proactively recognize patients who may be at higher risk for health problems due to substance abuse.<sup>1</sup>

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<sup>1</sup> Opioid Prescribing in Medicaid: Healthcare Utilization and Deaths from Overdose. Grant No: 1R01DA039930-01A1 2016-2019; \$675,000 National Institutes of Health (NIDA), Principle Investigator. UGA SBIRT Inter-professional Training Program, Grant No: 1H79T1026457-01, 2016-2019; \$851,016 Department of Health and Human Services, Co-Investigator.

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10. I have been involved with various non-paid national and state service and consulting activities including, for example, my longstanding work with Georgia Medicaid,<sup>2</sup> service on the Boards of the Association for Marketing and Health Care Research and the Medical College of Georgia / Blue Cross Blue Shield Center for Healthcare Improvement, and service as a consultant to the Georgia Senate Committee on Cost Controls in State Funded Health Plans. I have been an invited participant to the National Consumers League workshop on direct-to-consumer prescription drug advertising, and to the Agency for Healthcare Research and Quality/U.S. Food and Drug Administration “Think Tank” on current issues and future research agenda for the marketing and advertising of prescription medications.
11. I have also been a paid marketing consultant to organizations, including hospitals and long-term care facilities, independent marketing research companies, pharmacy organizations, pharmaceutical companies, and chain and independent pharmacies. My consulting activities have also included work with the U.S. Department of Justice, State Attorneys General, and private attorneys in litigation related to the marketing of pharmaceutical products.
12. Prior to becoming a registered pharmacist, I worked as a pharmaceutical sales representative for a multinational pharmaceutical company.<sup>3</sup> I have been a registered pharmacist since 1981 and am currently licensed to practice pharmacy in Georgia and South Carolina. Since 2002, I have served as a part-time volunteer pharmacist at the Mercy Health Center, an independent, not-for-profit, comprehensive health center.

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<sup>2</sup> I was a Board member (2001-2012) and Chair (2004-2010) of the Georgia Department of Community Health, Drug Utilization Review Board (DURB). I was reappointed to the DURB in October of 2018. The DURB, composed of pharmacists, prescribers, insurers, and patient advocates, is responsible for recommending the drugs listed on the State’s preferred drug list for all State-funded health plans.

<sup>3</sup> In 1979 and 1980, I was a Pharmacy Student Sales Representative (PSSR) for the Dome Division of Miles Laboratories. In this position, I was trained and detailed a line of dermatological products to dermatologists, obstetricians, gynecologists, and general practitioners. Pharmacy distribution was also an important aspect of this position due to planned new product introductions and initial stocking needs. The PSSR program was a work-coop program, approved by Temple University School of Pharmacy and sponsored by Miles Pharmaceuticals.

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## METHODOLOGY

13. In my analysis of this case, I applied my education, training, and experience in teaching, research, consulting, and clinical pharmacy to formulate my opinions. My perspectives on pharmaceutical marketing are based on my marketing education and work in pharmaceutical marketing, including research, writing and publishing, consulting, teaching, and training of doctoral level graduate students, many of whom currently work in the pharmaceutical industry. I have subjected my research and conclusions regarding marketing issues to peer-review on numerous occasions.
14. I applied generally accepted principles of marketing, when I evaluated Defendants' internal marketing environment, the marketing mix variables (price, place, product, and promotion), and Defendants' marketing segmentation, targeting, and positioning strategies and tactics. Using this framework, I identified marketing behaviors and assessed the significance of these behaviors.
15. Case study methods, grounded in marketing principles, were used to systematically assemble and articulate information (data collection, analysis and interpretation<sup>4</sup>) related to Defendants' marketing activities. These methods are used and relied upon by experts in my field. In the present context, this case study is an in-depth, empirical inquiry into Defendants' marketing.
16. The case study approach is appropriate for this research for several reasons. Defendants' marketing must be examined in a real-world context to understand the practical aspects of it, and case study methods are ideal for this purpose.<sup>5</sup> In addition, the case study methodology is

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<sup>4</sup> The interpretation of the data developed in a case study can also be described as inductively inferring meaning to the data.

<sup>5</sup> See e.g., related to the case study method, Gerring J. What Is a Case Study and What Is It Good For? American Political Science Review; May 2004; 98,2:341-354; Charles Schell, The Value of the Case Study as a Research Strategy, Manchester Business School, January 1992, available at: <http://finance-mba.com/Case%20Method.pdf>; Case Study Research Design and Methods, Second Edition, Robert K. Yin, Sage Publications, 2004; Yin, R. The Case Study Crisis: Some Answers. Administrative Science Quarterly, March 1981;26:58-65; David, D. Case Study Methodology: Fundamentals and Critical Analysis. Cognition, Brain, Behavior, 2007;11:299-317.

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also appropriate for this analysis because in most forms of research control over subjects is required and that is not possible here. Further, an extensive body of literature exists related to pharmaceutical marketing which provides a theoretical basis for explaining the impact of opioid marketing on the medical community. These considerations suggest and validate the use of a case study research methodology. Finally, the case study method is widely accepted and utilized for research in teaching, business and marketing applications, and within the medical community.<sup>6</sup>

17. In this case, I was asked to assess the significance, if any, of Defendants' marketing related to prescription opioids. This was the overarching research question and problem to be addressed in this case. In this regard, I was also asked to address the following supplemental questions:

- What is pharmaceutical marketing?
- What are the basic standards or rules, if any, that the companies which market prescription opioids should follow?
- What were the Defendants' marketing strategies with respect to prescription opioids?
- How were marketing strategies implemented and marketing messages disseminated by Defendants with respect to prescription opioids?
- What were Defendants' messages?

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<sup>6</sup> See e.g., Flyvbjerg B. Five Misunderstandings About Case-Study Research. *Qualitative Inquiry*, 2006;12(2):219-245; Kunselman J, and Johnson K. Using the Case Method to Facilitate Learning. *College Teaching*, 52(3):87-92; Trejo-Pech C and White S. The use of case studies in undergraduate Business Administration. *Revista de Administração de Empresas* July 2017;57(4):342-356; Bonoma T. Case Research in Marketing: Opportunities, Problems and a Process. *Journal of Marketing Research*, May 1985;26:199-208; Grigoryan, Y. Some aspects of teaching the history of medicine: the case study method. *History of Medicine*, 2017;4(3):237-242; Bridgman T, Cummings S, and McLaughlin C. Restating the Case: How Revisiting the Development of the Case Method Can Help Us Think Differently About the Future of the Business School. *Academy of Management Learning & Education*, 2016;15(4):724-741; David, D. Case Study Methodology: Fundamentals and Critical Analysis. *Cognition, Brain, Behavior*, 2007;11:299-317.

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- What happened as a result of any opioid marketing?

18. Guided by marketing principles, the pharmaceutical marketing literature, and the research questions, I formulated propositions that were either supported or negated by the record (documents and testimony) creating data points. These data points were then linked to the study questions, interpreted in the context of both the case and the literature on pharmaceutical marketing. My commentary, findings, and conclusions are recorded in this Report.
19. In addition to the documents and testimony provided to me,<sup>7</sup> I searched for and identified additional documents in the Relativity database that I considered or relied on in my analysis.<sup>8</sup> A complete list of the materials relied on or considered is attached hereto as Schedule 3 to this Report. Specific documents that are used as examples to support my opinions are cited by Bates numbers. My opinions in this Report address Defendants' marketing activities and are stated to a reasonable degree of certainty in the field of pharmaceutical marketing.

#### **COMPENSATION**

20. I am being compensated at the rate of \$350 per hour for my time related to this Report and a rate of \$500 per hour for my time devoted to testimony. My curriculum vitae, which contains a list of my publications, is attached as Schedule 1. A list of cases in which I have testified in the previous four years is attached as Schedule 2.

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<sup>7</sup> The documents provided to me were selected in part based on a set of "search" terms that was created by me and provided to Plaintiffs before my analysis began (Schedule 4: Perri's Document Search Terms).

<sup>8</sup> It is my understanding that I have been provided all deposition testimony, to date, in this matter. A listing of the depositions provided to date is included in Schedule 3: Facts or Data Considered.

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## OPINIONS

I hold the following opinions in this matter:

**Opinion 1:** Marketing is the process of creating value for customers through exchange. (In this Report, I will refer to customers of the pharmaceutical industry as “Customers.”<sup>9</sup> When referencing general marketing principles, I will employ the term “customer.”) Marketing is an integrated process of analysis, planning, implementation, and evaluation. Marketers analyze internal and external aspects of their businesses to identify opportunities in the marketplace. The marketers’ goal is to create satisfaction and value and to increase sales.

**Opinion 2:** Defendants<sup>10</sup> are sophisticated marketers who are skilled in applying marketing strategy and tactics to successfully target and reach their desired Customers. This sophistication is seen in the pharmaceutical industry’s strategic orientation, Customer-focused philosophy, extensive Customer data, well-integrated marketing activities, and extensive internal marketing communication.

**Opinion 3:** Pharmaceutical marketing targets Customers to increase the number of prescriptions sold for marketed products.

**Opinion 4:** Marketing principles establish standards, regardless of the type of product marketed. Pharmaceutical marketers should adhere to heightened standards of responsibility when marketing medicine, including:

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<sup>9</sup> The customers of a pharmaceutical company’s marketing activities include patients, prescribers, insurers, third-party payers, pharmacy benefit managers, and others who impact medication use and sales (e.g., pharmacies, pharmacists, wholesale distributors). Prescribers includes all who can write prescriptions for patients, including physicians, nurse practitioners, physician assistants, dentists, and any others with prescribing authority.

<sup>10</sup> This includes all Defendants in this case (see Schedule 5, Defendants in Case Track One), which all operate within the pharmaceutical supply chain system and all play a role in marketing the opioids at issue in this case.

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- a. Pharmaceutical marketers should support and promote the safe use of medicines, putting patient safety before profit.
- b. Pharmaceutical marketing must always be truthful. A pharmaceutical marketer must never make a false or misleading statement to the medical community, other stakeholders, or the public.
- c. Pharmaceutical marketers must always accurately disclose information about the risks of their product, in addition to the benefits being marketed.
- d. Pharmaceutical marketing efforts should not be disguised as scientific or education.
- e. Pharmaceutical marketing should be based on good-science to provide an unbiased, non-commercial basis for the use of medication.
- f. Pharmaceutical marketers should be transparent about who or what they financially support.

**Opinion 5:** Defendants' marketing failed to adhere to industry standards in their marketing of opioids.<sup>11</sup>

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<sup>11</sup> The list of drugs at issue in this case are listed in Schedule 6: ARCOS Opioid Drugs and Defendant Corporate Groupings – Contacts, Wholesale Dollars, and Retail Extended Units and MMEs, 1993-2018, and Schedule 7: ARCOS Opioid Drugs – Contacts, Wholesale Dollars, and Retail Extended Units and MMEs, 1993-2018.

Note: while there is a technical distinction between opiates and opioids, I will refer to the entire class of drugs that are at issue in this case as "opioids." Generally, the term opioid describes all compounds that work at opioid receptors. The term opiate refers to the naturally occurring alkaloids in opium, which is harvested from the flowering poppy plant: morphine, thebaine, papaverine and codeine. Opioid drugs may be derived from the natural opiates such as heroin, hydrocodone and oxycodone, and these are sometimes referred to as semi-synthetic opioids. Fully synthetic opioids are created entirely in the laboratory, such as fentanyl and methadone.

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**Opinion 6:** Defendants executed their marketing strategy using similar marketing techniques and marketing messages. Marketing by the Defendants was consistent across Defendants in the message themes, and routes of communication with Customers:<sup>12</sup>

- a) Dependence, tolerance, addiction, and withdrawal should not be a concern in prescribing opioids.
- b) Opioids are effective for, and improve functioning in, patients taking them for long-term and chronic use.
- c) Opioids should be first-line therapy for pain.

**Opinion 7:** Through execution of Defendants' marketing, the market for prescription opioids expanded.

## **BASIS AND REASONS FOR OPINIONS**

### **I. MARKETING AND PHARMACEUTICAL MARKETING**

#### **A. Principles of Marketing**

##### **The Marketing Process**

21. Marketing is the process of creating value for customers through exchange.<sup>13 14</sup> Marketers strive to illustrate the value of their products by communicating how those products can fulfill existing needs and wants to create demand for their products. If they are successful in creating demand for their product, they receive an exchange of money through sales. Value is a subjective evaluation made by customers, assessing how well the perceived benefits outweigh any

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<sup>12</sup> There were multiple marketing messages associated with each of these themes. These messages are identified and discussed in Section III of this Report.

<sup>13</sup> See e.g., Kotler, P and Armstrong, G. *Principles of Marketing*. 17<sup>th</sup> Ed. 2018, Pearson; Rollins, Brent L and Matthew Perri. *Pharmaceutical Marketing*. Jones & Bartlett Learning, 2014, p.4.

<sup>14</sup> In this discussion of the marketing process I refer to the customer as anyone for which a marketer seeks to create value.



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perceived risks of the product and deciding that, in the end, the product was worth the price paid (perceived costs).<sup>15</sup> In exchange for value, customers provide sales revenue.

22. Marketing is an integrated process reflecting strategic and operational planning and implementation. (See Figure 1.) The starting point in marketing is to understand the company's mission and vision. Once formulated, marketers analyze internal and external aspects of their businesses to identify opportunities in the marketplace.<sup>16</sup> The information developed from the pre-market analyses is used to segment and target customers, set marketing goals, and to develop marketing strategy. Marketing strategies are then implemented, and the results obtained are evaluated to provide feedback to the marketing planning process. The goal of the marketer is to solve customers' problems, create satisfaction and value, thus selling more product.<sup>17 18</sup> The documents and testimony reviewed in this case study examined each component of Defendants' marketing process, providing either support for or against propositions that ultimately describe Defendants' marketing behavior.

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<sup>15</sup> Value may be represented as the subjective relationship between the perceived benefits and perceived costs of a product:  $\text{Value} = \text{Perceived Benefit(s)} / \text{Perceived Cost(s)}$ . Higher value exists where the benefits are greater than the associated costs.

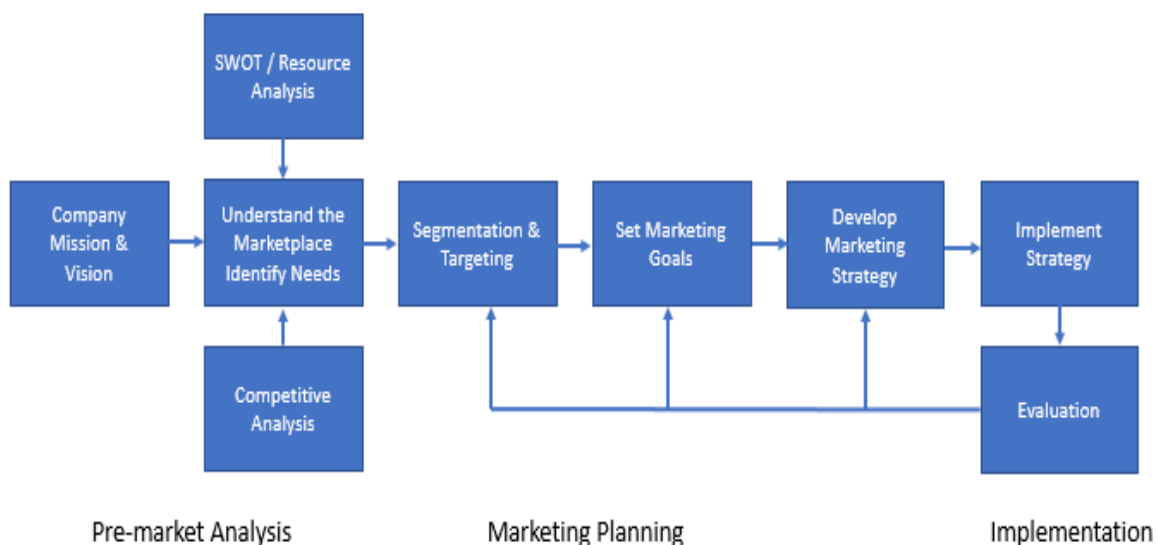
<sup>16</sup> This process is generally referred to as pre-market analysis. See e.g., Kotler P. Marketing Mix Decisions for New Products. *Journal of Marketing Research* 1964; 1(1):43-49.

<sup>17</sup> Marketers seek to satisfy a customer need and in doing so, solve customers' problems. When the product does a good job of solving customers' problems, it may represent a good value and provide customer satisfaction. I frequently use an analogy in my marketing teaching. With respect to electric drills, customers do not buy "drills," they buy holes. The hole is the solution to their problem which meets a need, if the price is reasonable it may represent a good value and ultimately satisfaction. Value is assessed subjectively and relates to the trade-off between how well the product worked and the price demanded. Defendants also recognized the need to solve customers' problems and the value proposition, see e.g., INSYS-MDL-008000539.

<sup>18</sup> See e.g., Kotler, P and Armstrong, G. *Principles of Marketing*. 17<sup>th</sup> Ed. 2018, Pearson; Kotler P and Keller K. *Marketing Management*. Boston: Pearson, 2016, 692 pages.

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**Figure 1: The Marketing Process**



### Creating Value with the 4Ps

23. When creating value for customers, marketers make decisions that revolve around the basic principles, or cornerstones, of marketing: the product or what will be sold (product); its price (price); how and where it will be sold (place); and how customers will be informed and persuaded about the product (promotion). These principles are referred to by marketers as the four “Ps” (4Ps) of marketing or the “marketing mix” variables.<sup>19</sup>
24. Each marketing decision is tethered to one or more of the 4Ps of the marketing mix. Further, successful marketers manipulate all the Ps of the marketing mix in order to maximize the effect of their marketing program.

<sup>19</sup> Some marketers like to consider additional Ps in the marketing mix, to include positioning, process (or packaging), and people. These product considerations are inherent to other marketing principles such as segmentation, targeting, and positions (discussed further infra) and are therefore included in the “mix” regardless of how they are classified. See e.g., Ahmad Kareh, Evolution of the Four Ps: Revisiting the Marketing Mix. Forbes. Jan 3, 2018.

<https://www.forbes.com/sites/forbesagencycouncil/2018/01/03/evolution-of-the-four-ps-revisiting-the-marketing-mix/#9c823aa11200> (last accessed November 29, 2018); Brian Tracy, The 7Ps of Marketing. Entrepreneur, May 17, 2004. <https://www.entrepreneur.com/article/70824> (last accessed December 4, 2018).

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### Marketing Metrics

25. Marketers assess how well marketing is working using a variety of metrics such as sales, customer satisfaction, or less tangible metrics like brand loyalty or goodwill. Marketing metrics provide an additional input to the marketing process so that plans can be revised and adjusted to ensure the desired results are obtained.<sup>20</sup>

### Segmentation, Targeting, and Positioning

26. The 4Ps and target marketing, which includes segmentation, targeting, and positioning, provide the foundation upon which marketers build their programs and can be described as:

- **Positioning:** Creating a perception in the minds of customers.<sup>21</sup> Positioning is critical to a product's success; the marketer's goal is for the product to be thought of first and favorably.<sup>22</sup> To achieve this, the marketer informs customers about product features and how these features translate into customer benefits to create the desired position in customers' minds.
- **Segmentation:** It may be difficult for one set of marketing decisions (revolving around the 4Ps) to create value for all customers. Therefore, marketers seek groups of customers with similar needs (and wants) and group these customers together into market segments.<sup>23</sup> For each market segment, decisions can be made that will appeal to these groups (segments) of customers with homogeneous needs.
- **Targeting:** Marketers have multiple segments of customers that can be considered for marketing efforts. A market segment that is selected to be the focus of marketing

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<sup>20</sup> Seggie S, Cavusgil E, and Phelan S. Measurement of return on marketing investment: A conceptual framework and the future of marketing metrics. *Industrial Marketing Management*. 2007;36;834-841.

<sup>21</sup> See e.g., Kotler and Armstrong, Part 1, Chapter 2.

<sup>22</sup> Positioning statements are communicated in the marketing and tactical plans cited in this Report. These statements include goals such as "Become the first choice branded LAO in current and emerging customer segments." END00717275 p.21; Purdue positioned its OxyContin as "The one to start with, the one to stay with."

<sup>23</sup> See e.g., Sales Force Metrics, PPLPC029000132250 p.5.

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activities is considered a “target” customer. The selection of target customers and efforts to reach these customers is referred to as “targeting.”

27. The “science”<sup>24</sup> of marketing is complex and requires marketers to understand customers, what they need, and how they will react to marketing efforts.<sup>25</sup> While the basic principles of marketing lay a foundation, effective marketing also requires an understanding of psychology, consumer behavior, and the ability to adapt as products, customers, and the marketplace change.
28. Effective marketers understand and routinely employ the basic principles of marketing described above. Sophisticated marketers additionally have a clear strategic orientation, customer-oriented philosophy, ample information about their customers, a well-integrated company-wide marketing effort, and demonstrate excellent intra-organizational efficiency (e.g., communication, coordination) regarding the entire marketing effort.<sup>26</sup>

## **B. Pharmaceutical Marketing**

### **Why Pharmaceutical Marketing has a Heightened Standard**

29. Pharmaceutical marketers rely on the same basic marketing principles as the marketers of other consumer goods, but pharmaceutical marketing has important differences, including:

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<sup>24</sup> Endo Pharmaceuticals had a department or division entitled, “Marketing Science,” ENDO-CHI\_LIT-00547242; Vitanza-Squires,K\_ENDO, p.145; Defendants and others made reference to this kind of department, such as: ALLERGAN\_MDL\_00950093, Acquired\_Actavis\_01866272, ALLERGAN\_MDL\_04329034, (GfK) TEVA\_MDL\_A\_02819649, (IMS) TEVA\_MDL\_A\_08089140. Even pharmaceutical distributors recognize the science of marketing, as seen in CAH\_MDL2804\_00694748.

<sup>25</sup> Marketing research (sometimes referred to as consumer research or consumer behavior) is an important subset of marketing. Without good consumer level research, marketers cannot understand customers’ needs or how their products can meet these needs. See e.g., Blackwell R, Miniard P and Engel R. Consumer Behavior, Ohio: Thomson Learning, 2001.

<sup>26</sup> See e.g., Kotler P. From sales obsession to marketing effectiveness. Harvard Business Review, 1977: (Nov-Dec);67-75; Kotler P. Marketing Management: Analysis, Planning and Control. Englewood Cliffs, NJ: Prentice Hall, 1988.

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- Pharmaceutical marketing carries with it a heightened responsibility, because the “products” affect patient health and can be a matter of life and death.
- Prescription drugs carry with them risks that are as important as the benefits. This is especially true when the product being marketed is, by definition, dangerous to use, such as a Schedule II or Schedule III narcotic with serious side effects that can include addiction and death.<sup>27 28</sup>
- The consumer (patient) who uses the product is not the person who selects the product; selection is made by a prescriber.
- Insurers, third party payers (TPPs), and pharmacy benefit managers (PBMs) influence the medication choices available to prescribers through formularies and preferred drug lists, which makes these stakeholders critically important to pharmaceutical marketers.
- Pharmaceutical marketers take advantage of the medical community’s reliance on scientific evidence by not only providing science-based messages directly through their marketing, but also through funding and sponsoring clinical research, clinical practice guidelines, and continuing medical education.

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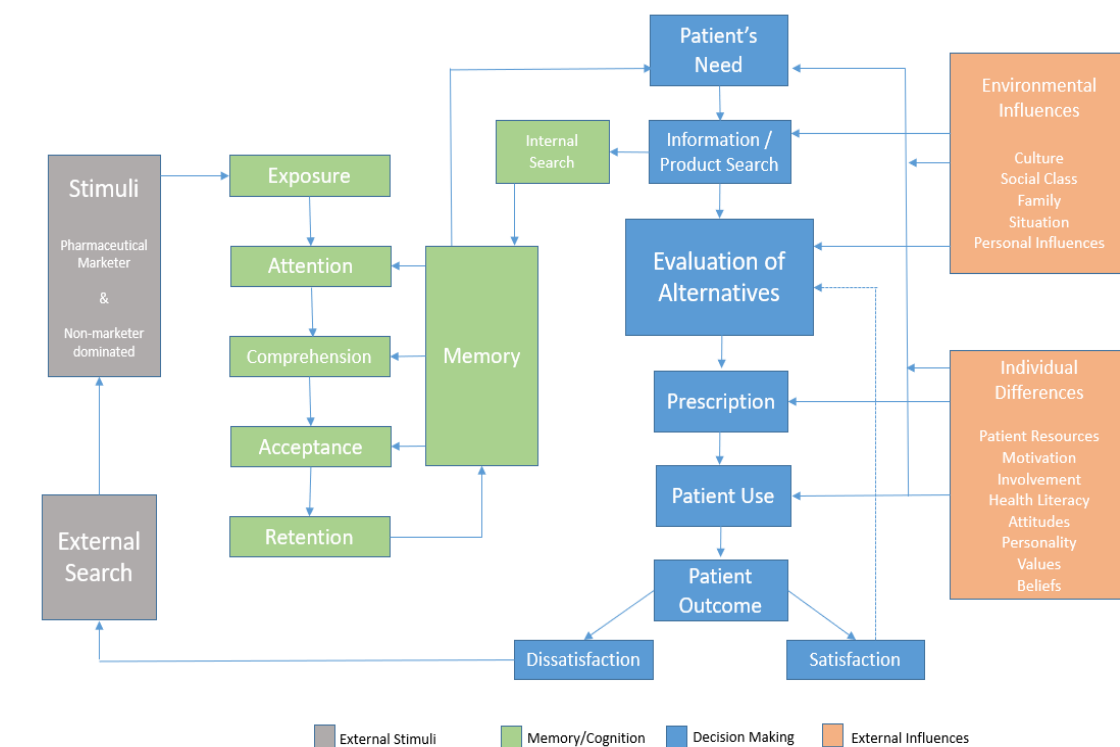
<sup>27</sup> [www.dea.gov/drug-scheduling](http://www.dea.gov/drug-scheduling) (last accessed February 18, 2019).

<sup>28</sup> CAH\_MDL2804\_02882791, composite document beginning with: Internet Pharmacy Data, Meeting with Cardinal Health, Inc. DEA Headquarters, August 22, 2005. This document produced by Cardinal health supports the proposition that Schedule II – V drugs warrant special consideration with respect to marketing. The document which cites from a 1943 legal case, *Direct Sales Co. Inc. v United States*, includes at p.77 (p.4 of the case) states: “*But this is not to say that a seller of harmful restricted goods has license to sell in unlimited quantities, to stimulate such sales by all the high-pressure methods, legal if not always appropriate, in the sale of free commodities; and thereby bring about subversion of the other forms, which otherwise would protect him, and violation of the Act’s other restrictions. Such a view would assume that the market for opiates may be developed as any other market. But that is not true. Mass advertising and bargain counter discounts are not appropriate to commodities so surrounded with restrictions. They do not create new legal demand and new classes of legitimate patrons, as they do for sugar, tobacco and other free commodities. Beyond narrow limits, the normal legal market for opiates is not capable of being extended by such methods. The primary effect is rather to create black markets for dope and to increase illegal demand and consumption.*”

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- Direct-to-consumer (DTC) prescription drug marketing seeks to influence patient demand for a medication by increasing patient awareness and creating the belief in patients' minds that they have a "right" to be treated with a specific drug.
- The decision to choose a medication is complex and influenced by marketers, the prescribing decision-maker, environmental, and individual influences. (See Figure 2: Physician Prescribing - Information Processing Model).

**Figure 2: Physician Prescribing - Information Processing Model (Adapted)<sup>29</sup>**



### Concerns with Opioid Marketing

30. While pharmaceutical marketing itself is different than other product marketing, marketing for highly addictive schedule II narcotics has additional concerns not found with other medications

<sup>29</sup> Blackwell R, Miniard P and Engel R. Consumer Behavior, Ohio: Thomson Learning, 2001.

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with less serious consequences. Renowned cardiologist and author, Dr. Isadore Rosenfeld (1927-2018), who came to be known as “America’s Doctor,”<sup>30</sup> often said in public interviews that all medicines contain a little bit of “poison” meaning all medications confer some risk in addition to their benefits. This axiom applies to all medicines, but especially to the most dangerous classes of medications, including narcotic prescription opioids.

31. Because of the potentially dangerous nature of pharmaceuticals, pharmaceutical marketers are expected to put patient welfare first when making marketing decisions about prescription medicines. This is especially true for products like prescription opioids which should be treated differently in marketing compared to other consumer products, or even other prescription drugs, because of their serious side effects and the potential for abuse and diversion.<sup>31</sup> Given these concerns, Customers, including prescribers and formulary decision-makers (e.g., TPPs or PBMs), must have complete and accurate information to determine appropriate use.<sup>32</sup>
32. Additionally, because prescription opioids may result in tolerance, dependence, and/or addiction, the overall “demand” for opioids is distorted by pharmaceutical marketing aimed at increasing the use of these drugs. I refer to this as a distortion because, whether due to tolerance, dependence, or addiction, some patients who use opioids require and/or seek more opioids over time. These properties of opioids may also stimulate some users to report successful treatment to prescribers due to a desire or need to keep taking the drug. Therefore,

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<sup>30</sup> Isadore Rosenfeld, Obituary. The New York Times, February 4, 2018. <https://www.legacy.com/obituaries/nytimes/obituary.aspx?n=isadore-rosenfeld&pid=188070719> (last accessed December 13, 2018). Dr. Richard Sackler wrote to Dr. Rosenfeld in March of 2001 providing direct guidance on using OxyContin. Dr. Sackler stated the following: “the dose that works is the dose that is “right,”” oral oxycodone is “2 x as potent as morphine, 3 x as potent as hydrocodone....and ½ as potent as hydromorphone.” He described conversion and titration in more detail. As noted later in this Report, Purdue had a bias toward benefits over harms in its communication with Customers. This email makes no mention of abuse risk for OxyContin (PDD9316504337).

<sup>31</sup> See e.g., Drug Scheduling <https://www.dea.gov/drug-scheduling> (last accessed February 28, 2019); See also, e.g., Wright, C\_Purdue Deposition, pp.103-105 where he describes diversion as issues present with opioids since at least 1993.

<sup>32</sup> See e.g., Mintzes B, Lexchin J, Sutherland J, Beaulieu M, Wilkes M, Durrieu G, and Reynolds E. Pharmaceutical Sales Representatives and Patient Safety: A Comparative Prospective Study of Information Quality in Canada, France and the United States. J Gen Intern Med 28(10):1368-75.

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the use of the opioids can result in an increase in demand for opioids. This increase in demand effectively expands the overall market for these drugs – in addition to creating demand for the advertised product.<sup>33</sup>

33. Pharmaceutical companies employ marketing because it helps to achieve the sales objectives created for their businesses and products. However, marketing in and of itself is a tool, and is therefore without conscience, ethical, or moral judgment. Thus, marketing strategies and tactics should be used carefully by individuals who must consider the appropriateness of their actions.

#### **Standards that Apply to Pharmaceutical Marketing**

34. In all pharmaceutical marketing activities, pharmaceutical marketers must comply with standards set by the government requiring them to work within their FDA approved labeling when communicating marketing messages to Customers. In addition to existing laws or guidelines, multiple organizations and associations from the U.S. and around the world have published guidelines, opinions, and ethical principles that should be voluntarily followed by pharmaceutical companies in order to overcome the challenge inherent to this industry: how to put patients first while still making a profit for shareholders.<sup>34</sup>
35. Pharmaceutical companies seeking appropriate medication use should all agree that the goal is for medications to be used correctly and to provide maximum benefit to patients. Therefore,

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<sup>33</sup> Market expansion was a strategic goal of Defendants, see e.g., PPLPC016000255303, BDC meeting-Project Tango.

<sup>34</sup> See e.g., Editorial. Ethical challenges in the pharmaceutical industry. Prof. Jose Luis Valverde, Editor in Chief, Pharmaceuticals, Policy and Law. 2012: 14; 123-127. “The ultimate ethical goal in the pharmaceutical industry is to discover and develop safe and efficacious drugs that allow patients to live longer, healthier and more productive lives, while making a profit to reward shareholders and to invest in research for the next generation of medicines.” Haque, O, De Freitas J, Bursztajn H, Cosgrove I, Gopal A, Paul R, Shuv-Ami I, and Wolfman S. The Ethics of Pharmaceutical Industry Influence in Medicine. May 2013, UNESCO Chair in Bioethics Office, Publications Division, Ministry of Education, Israel (ISBN 9897-965-444-035-6);



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companies seeking appropriate medication use should follow basic standards, in addition to laws and guidelines in their marketing conduct, summarized in the following statements:<sup>35 36</sup>

- Pharmaceutical marketers should support and promote the rational use of medicines, putting patient safety before profit.

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<sup>35</sup> See e.g., Lacznia G and Murphy P. Normative Perspectives for Ethical and Socially Responsible Marketing. *Journal of Macromarketing* 26(2):154-177; Haque, O, De Freitas J, Bursztajn H, Cosgrove I, Gopal A, Paul R, Shuv-Ami I, and Wolfman S. The Ethics of Pharmaceutical Industry Influence in Medicine. May 2013, UNESCO Chair in Bioethics Office, Publications Division, Ministry of Education, Israel (ISBN 9897-965-444-035-6); Editorial. Ethical challenges in the pharmaceutical industry. Prof. Jose Luis Valverde, Editor in Chief, *Pharmaceuticals, Policy and Law*. 2012: 14; 123-127; Komesaroff P and Kerridge I. Ethical issues concerning the relationships between medical practitioners and the pharmaceutical industry. *Medical Journal of Australia*, 2002; 176:118-121; Association of the British Pharmaceutical Industry (ABPI). Code of practice for the pharmaceutical industry 2016. London: Prescriptions Medicines Code of Practice Authority, 2016; Code on Interactions with Healthcare Professionals. Pharmaceutical Research and Manufacturing Association (PhRMA). [http://phrmadocs.phrma.org/sites/default/files/pdf/phrma\\_marketing\\_code\\_2008-1.pdf](http://phrmadocs.phrma.org/sites/default/files/pdf/phrma_marketing_code_2008-1.pdf); CBS MoneyWatch, November 30, 2007, Understanding Marketing Ethics. <https://www.cbsnews.com/news/understanding-marketing-ethics/> (last accessed November 7, 2018); Ethical criteria for medicinal drug promotion. Resolution WHA41.17, World Health Organization, Geneva, 1988, <http://apps.who.int/medicinedocs/documents/whozip08e/whozip08e.pdf> (last accessed November 7, 2018); Pan American Network on Drug Regulatory Harmonization, Working Group on Medicines Promotion. Ethical criteria for the promotion, advertisement, and publicity of medicines. Pan American Health Organization/World Health Organization. <http://apps.who.int/medicinedocs/documents/s22161en/s22161en.pdf> (last accessed December 13, 2018); International Federation of Pharmaceutical Manufacturers and Associations (IFPMA) Code of Practice 2012, Guiding Principles on Ethical Conduct and Promotion, <http://apps.who.int/medicinedocs/documents/s22329en/s22329en.pdf> (last accessed December 13, 2018);

<sup>36</sup> When asked, Defendants also provided support for these propositions. See e.g., Boyer, Andrew\_Teva Deposition, p.305; Condodina, Cynthia\_Teva Deposition, pp.482-483; Ritchie.Bruce.Janssen.1.25.2019 Deposition p.49; Shusterman, Neil\_Endo2019.1.18 (Day 2) Deposition, pp.626-627; Stacy Chick 121318 Deposition, pp.126-130; Storey\_Purdue Deposition, pp.74-76; Terifay, Terrence\_MNK Deposition, pp.478-480; Udicious,Thomas.Insys.1.24.2019 Deposition, p.72; Barrett\_Allergen (sic) Deposition, p.32; Beckhardt.Stacey.Teva.2.1.2019 Deposition, p.59; Craven.Colleen.Endo.2.6.2019 Deposition, pp.145-146, 446; McGregor-Beck, Roxanne\_Janssen Deposition, pp.46-47, 294, 339-340, 347; Phillips.Lynn.MNK.2.12.2019 Deposition, p.65; Wessler, Michael\_MNK Deposition pp.67-70; Bingol, Demir\_Endo Deposition, p.339; Barto.Robert.Endo.1.30.2019 Deposition, pp.62-64; Cramer, Phil 11.20.18 Deposition, pp.193-194; Gasdia\_Purdue Deposition, pp.213-214; Vorderstrasse\_MNK Deposition, p144; Cramer, Phil\_11-20-18 Deposition, p.189; O'Neill, Hugh\_MNK (EVP, Chief Commercial Officer) Deposition, pp.135-139.

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- Pharmaceutical marketing must always be truthful. A pharmaceutical marketer must never make a false or misleading statement to the medical community, other stakeholders, or the public.
- Pharmaceutical marketers must always accurately disclose information about the risks of their drug, in addition to the benefits being marketed.
- Pharmaceutical marketing efforts should not be disguised as scientific or educational.
- Pharmaceutical marketing should be based on good science to provide an unbiased, non-commercial basis for the use of medication.
- Pharmaceutical marketers should be transparent about who or what they financially support.<sup>37</sup>

Messages, strategies, and techniques used by pharmaceutical marketers must all comply with these basic propositions that describe the higher standard for pharmaceutical marketing conduct.

#### **Defendants are Effective Pharmaceutical Marketers**

36. I have reviewed an extensive record of documents and testimony related to each aspect of Defendants' marketing, reflecting an array of marketing efforts. It is my opinion that Defendants were sophisticated in their application of marketing principles and strategies to generate demand for their drugs. The documents I reviewed demonstrated a high level of customer-centric, strategic orientation, strategic planning, integration of marketing within their organizations, and extensive intra-organizational communication regarding marketing activities. In my opinion, Defendants were sophisticated in their application of proven marketing techniques to achieve their marketing goals.

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<sup>37</sup> For example, who is paid to endorse their product, what research the company has funded, who has been paid to advocate for the product, etc.

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### **Setting Pharmaceutical Marketing Strategies**

37. A marketing plan is a comprehensive description of the full scope of marketing activities, or the road map, used to achieve sales and profits. Marketing plans identify strategies, set goals, and plan for the implementation and evaluation of marketing activities and are developed at multiple levels within the organization. Marketers base their plans on careful assessment of a company's strengths and weaknesses as well as the opportunities and threats (SWOT analysis) that exist within the business environment. This information is integrated with resource analysis and the assessment of market potential, to identify areas of business opportunity and to formulate corporate marketing objectives.
38. Once corporate direction has been established, marketers develop organization-wide marketing planning efforts. These efforts range from the highest-level plans where corporate level strategy is set, to regional, territory, and even individual level plans. The mid- and lower-level plans are more operational and focus on implementation. All marketing planning activities, when considered together, create a purposeful and strategic action plan that a company will use to achieve its desired results.

### **Pharmaceutical Marketing's Target Customers**

39. Pharmaceutical marketers seek to drive the sales of prescription drugs by educating and persuading target Customers about the value of the marketer's drug. Target Customers include prescribers, payers (insurers, third party payers, pharmacy benefit managers), sites of care (e.g., institutions, long term care, retail, or surgery centers), and influencers (e.g. professional and patient advocacy groups, employers, thought leaders, or policy makers).<sup>38</sup> Physicians and other

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<sup>38</sup> There are numerous marketing plans and related business documents and communications in this matter which outline messages, targets, and tactics for reaching selected target markets, See e.g., Advocacy, Policy, Quality Activities. Engage advocacy partners to help define patient treatment success & access pain management options. Nucynta (Tapentadol), JAN00038605; 2008-20012 Opana Brand Tactical Plan, August 15, 2007, END-CHI-LIT-00076051; Coviden: Positive Results for Life 2011-2015 Strategic Plan, May 28, 2010, MNK-T1\_0000468961; Managed Care Cap-Sells August 23, 2005, PPLPC008000042911; 2012 Budget Presentations Commercial Overview, Russ Gasdia Vice President Sales

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prescribers are primary targets of pharmaceutical marketing efforts because patients cannot write prescriptions, and, generally, do not possess the technical knowledge to diagnose a medical condition and choose between alternative prescription medications.<sup>39</sup> However, the pharmaceutical industry does employ DTC promotions which encourage patients to ask their physician about drugs they have seen advertised.<sup>40</sup>

40. Yet, for most drugs, pharmaceutical marketers target those who make decisions about which medications will be used by patients, namely, the prescribers, insurers, TTPs, PBMs, and formulary decision-makers.<sup>41</sup> The record in this case certainly supports the proposition that

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& Marketing, PPLPC008000067059; 2003 Actiq Marketing Plan, TEVA\_CHI\_00042882; MoxDuo Launch Preparation, Actavis Inc., ACTAVIS0318876; Lombardo June 8, 2006 email with subject: FW: OxyContin Reimbursement Alert – Coventry Health Plan, PDD8800013331; Mallinckrodt-Wickline-007. 30300-Ohio Business Plan “Go Where You Can Grow”; ENDO-OPIOID\_MDL-02344002 (Hospitals, LTC, ambulatory care, rehab, etc.) p.E0256.11; EN3288 Launch Plan, August 2009, ENDO-CHI\_LIT-00018061.

See also, e.g., PHRMA Pharmaceutical Marketing in Perspective, brochure, [http://phrma-docs.phrma.org/sites/default/files/pdf/phrma\\_marketing\\_brochure\\_influences\\_on\\_prescribing\\_final.pdf](http://phrma-docs.phrma.org/sites/default/files/pdf/phrma_marketing_brochure_influences_on_prescribing_final.pdf) (last accessed December 1, 2018).

<sup>39</sup> Other stakeholders who can impact prescribing may include, for example: drug utilization review board and pharmacy and therapeutics committee members, insurers and third-party payers, formulary managers, or pharmacy benefit managers.

<sup>40</sup> The goal of DTC is to generate awareness on the part of patients (and prescribers, other stakeholders, and influencers, because they are also consumers and exposed to DTC efforts) and create dialog between patients and prescribers with the expectation of generating a prescription. Pharmaceutical marketing also targets consumers and caregivers indirectly through its support of patient and disease advocacy groups. DTC efforts can take the form of disease education, self-help messages, unbranded advertising, and public service or public relations efforts. Related to public relations, see e.g., JAN-MS-01239357, Kuntz depo. Ex. 11, Ketchum Vendor Accrual Dec 2007 email chain; JAN-MS-01239328, Kuntz depo. Ex. 12, Tapentadol 2007 PR Accomplishments.

<sup>41</sup> Insurance companies and pharmacy benefit managers (PBMs) are involved in creating mechanisms in the pharmaceutical supply chain to provide insurance coverage and payment to pharmacies for insured patients. If drugs are not listed on formularies, or have barriers to use, they will be used less. This gives insurers, third party payers, pharmacy benefit managers, and formulary decision-maker’s significant market power. This is discussed later in this Report. See also, e.g., Gasdia\_Purdue Deposition pp.86-87, 98-100; Jollif\_MNK Deposition p.200; Moskovitz\_Janssen\_Vol.1 & 2 30(b)(6) Deposition, pp. 271-275, 551; Spokane\_TEVA Deposition p.240 and Exhibit 38; Storey\_Purdue Deposition p.173 and Exhibit 15 (Product Information for Formulary Review Committee).

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Defendants planned and worked diligently with multiple target audiences, including TPPs and PBMs to ensure and maintain formulary coverage for the opioids they marketed.<sup>42 43</sup>

41. Every target Customer requires accurate information to critically evaluate medication alternatives. Much of the information available to stakeholders is either provided by, or influenced by, pharmaceutical marketers who seek to control the information in the marketplace that will create the desired position for their drug(s) in Customers minds.<sup>44 45</sup>
- However, if the information provided by pharmaceutical marketers is flawed (e.g., incomplete, biased, based on weak science), false, or misleading, patients are put at risk because drugs may not be used appropriately. While flawed information can still impact the prescribing process and generate sales, it violates the basic standards in pharmaceutical marketing set forth above.

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<sup>42</sup> See e.g., 035\_ALLERGAN\_MDL\_01283526, Kadian Co-Pay Assistance Program; Kadian Co-Pay Card, 148\_ACTAVIS0205613; 2015 Opana ER Annual Plan, ENDO-CHI-LIT-00549855; ENDO Pharmaceuticals 2008-2012 Opana Brand Tactical Plan, EPI000560276; Nucynta ER \$25 Savings Card, JAN-MS-00228916; Nucynta Savings Card ROI Evaluation, June 2010, JAN-MS-00259847; \$50 Off, Duragesic, JAN-MS-00291469; Duragesic Coupon ROI Analysis, March 2002, JAN-MS-00311391; Subsys Strategy, especially p.28-29, INSYS-MDL-003271421; Offsite Strategic Planning Session, May 23, 2013, INSYS-MDL-003360259, pp.72-83; Nucynta IR SCG and SEPain Region Payer Planning, JAN-0019-0041290; 2012 Brand Investment Summary, JAN00019879; TEVA\_CHI\_00008900 p.25-28; OxyContin Launch Plan Proposal, PURCHI-003285039, p.10; EXALGO/PENNSAID Formulary Updates, MNK-T1\_0000093660; Opana ER with INTAC 2013 Quarterly Business Review, ENDO00125324; Launch Readiness Review Market Access, July 30, 2010, JAN-MS-00815827; Achieving Pull Through Excellence: Driving Demand by Leveraging Access, 2012, JAN-MS-00858249; Tapentadol Pricing and Managed markets Strategy Recommendations, CRA International Report to J&J, JAN-MS-01130587; Xartemis XR Launch KPIs, MNK-T1\_0000135090.

<sup>43</sup> Formulary decision-makers do not select a drug for the patient, but they decide which drugs will be available through its formulary. Drugs that are not covered, or which have barriers to use (e.g., prior authorization) will be used less. This gives formulary decision-makers the ability to move market share, and drive or limit demand in a market.

<sup>44</sup> See also, e.g., Barrett Allergan Deposition p.257; Deen\_Eshleman\_Janssen Deposition p.139.

<sup>45</sup> Pharmaceutical marketers seek to carefully control the messages that are created and disseminated about their products. This is evidenced in the Defendants' extensive and detailed marketing plans cited in this Report. However, as noted in the adapted prescribing information processing model presented above, non-marketer-controlled information, such as a patient advocacy group or a media article, is also present in the market-place and can also impact information processing by physicians. Marketers seek to ensure that the information emanating from sources such as these are consistent with its own carefully developed and internally approved messages. The marketer's desire to exert control over this non-marketer-dominated information explains, in part, why companies support patient or disease advocacy groups.

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### **Prescribers**

42. Marketers frequently target prescribers who are most likely to prescribe their drug. Marketers identify prescribers using commercially available data, which groups prescribers, for example, into deciles (1-10) reflecting lower versus higher levels of prescribing. Marketers use this information to select prescribers, or groups of prescribers, as target Customers. Targeting high decile (more frequent prescribing) prescribers is consistent with marketing principles because it effectively targets Customers with potential to generate sales. Defendants used “deciles” to identify the best physicians for their PSRs to use in sales-call planning.<sup>46 47</sup> For example, targeting high prescribers was seen at Janssen where the conversion of “Platinum” Customers to

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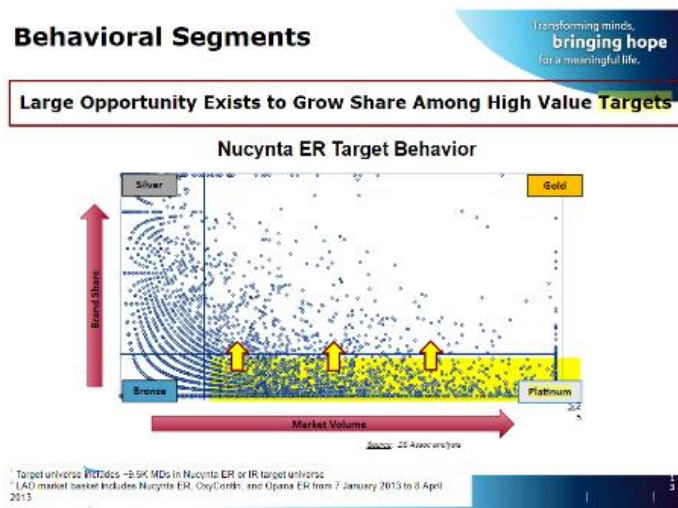
<sup>46</sup> The Defendants use of decile marketing was extensive as seen in numerous marketing planning and other documents. A few examples are provided here, e.g., Mallinckrodt-Wickline-015, p.E0501.29, E0501.61; “Putting it All Together” 2011 KADIAN® National Sales Meeting, ACTAVIS0543363 p12.; Altier email, 2/25/2013, RE: Kadian Targeting Analysis; Tolkacz email, 2/25/13 RE: Kadian Targeting Analysis, ACTAVIS0195728; Hutcheson email, 6/5/2012, AcutePain (sic) Specialty Decile 201112.xls, ACTAVIS0284119; Insys Offsite Strategic Planning Session, May 23, 2013, pp.17-21, INSYS-MDL-000103520; NUCYNTA® Launch Meeting (ERS), p.6, JAN00060148; XXR\_OnDemandRepInvitation\_081513, 8/15/14, MNK-T1\_0000092452; (Purdue) Memo, to Doug Wheeler, 11/7/2001, p.2, E01-00011773; Grayson Memo, 5/2/2002, E01\_00014068; Opana® ER Q4 2011 Quarterly Business Review, p.17, ENDO00002135; Fish where the fish are, see Wickline\_MNK, pp.263-264; Bingol, Demir\_Endo, p.265; Area Business Review, p.5, TEVA\_FE00006281; PPLPC041000031311, September 13, 2013 slide deck “OxyContin growth opportunities - Phase I Final Report: Diagnostic”; Bingol, Demir\_Endo Deposition, p.157; Boothe, Douglas\_Allergan Deposition, p.166; Cramer, Phil 11-20-18 Deposition, p.20; Horowitz, E\_Purdue Deposition, pp.137-138; Jackson, R\_Endo Deposition, pp.215-220; Kaisen, Valerie\_Teva Deposition, p.81; Lortie.Brian.Endo.1.22.2109 Deposition, pp.152-153; Ritchie.Bruce.Janssen.1.25.2019 Deposition, pp.91-92; Romaine, Larry\_Endo Deposition, pp.239-241; Vorderstrasse\_MNK Deposition p.201; Wickline\_MNK Deposition, pp.261-266; At Purdue, PSRs were trained on how to write call notes that would not reflect negatively on the company. In one such training the use of the term “whale” to describe high prescribers was discouraged. Mr. Cramer also noted use of the term “Super Core” in reference to high decile prescribers. Cramer, Phil\_11-20-18 Deposition, pp.22-23, 26-32, 40. Other Defendants referred to high prescribers as “platinum” targets (Burns\_Janssen, pp. 208-225, Janssen, see also e.g., JAN-MS-00659575, Platinum Potentials Analytics p.15), “high decile” (all), “Fab Five” (Endo), Fab Five was reflective of a PSRs top five prescribers (Romaine, Larry\_Endo p.271). See also, e.g., JAN-MS-00669512, Nucynta ER Segmentation Final Results; Jan-MS-00756523, Nucynta ER Target Optimization

<sup>47</sup> Fugh-Berman A, Ahari S. Following the Script: how drug reps make friends and influence doctors. PLoS Medicine 2007; 4(4):621-625.

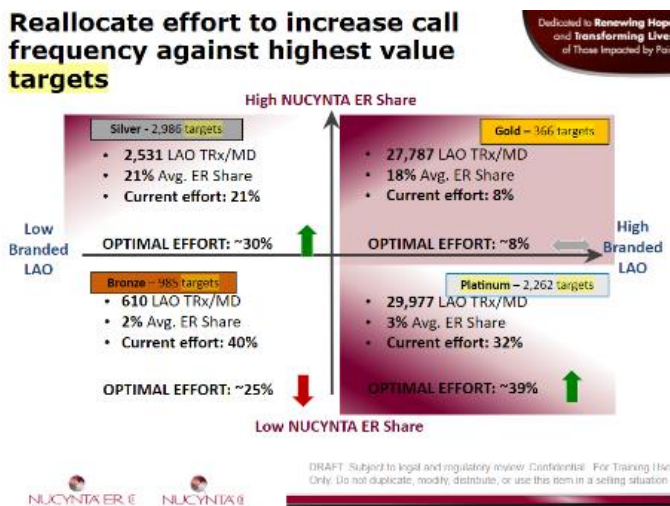


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“Gold” was analyzed<sup>48</sup> and allocation of sales force efforts on “highest” value targets was considered.<sup>49</sup>



Platinum Potential Analytics, JAN-MS-00659575



Nucynta Target Optimization, JAN-MS-00756523

<sup>48</sup> JAN-MS-00659575, Platinum Potentials Analytics, p.15.

<sup>49</sup> JAN-MS-00756523, Nucynta Target Optimization, p.2.

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43. In addition to the use of deciles, Defendants also marketed to physicians in areas where opioid prescribing was already high, and where abuse was greater.<sup>50</sup> Targeting these high prescribers was key to Defendants ability to expand<sup>51</sup> the opioid market. However, Mr. Barto, who worked for a time in Regulatory Affairs at Endo, noted with respect to the use of deciles in targeting prescribers, *“the goal was not to grow the market but to take market share.”*<sup>52</sup> From a marketing perspective, market expansion and capturing share (market penetration) are not mutually exclusive goals.
44. Additional factors in targeting prescribers may include prescriber specialty, accessibility, or prescribing patterns such as previous use of a company’s drug(s) or individual characteristics.<sup>53</sup> To stay current on drug knowledge, prescribers need information. Marketers fill this need and Customers rely on the pharmaceutical industry to provide them with technical and science-based information that it is generally considered reliable.<sup>54</sup> Educational marketing efforts tap into the desire to make good decisions for patients that are based on reliable, valid, and unbiased information.
45. Indeed, pharmaceutical marketers take advantage of prescribers’ scientific orientation<sup>55</sup> and need for information by sponsoring and distributing research results through peer-reviewed

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<sup>50</sup> JAN-MS-00660589 and JAN-MS-00660588, Email and Nucynta Extended Team Meeting. Lin,D\_Janssen Deposition pp.275-280; In conjunction with this, see the RiskMap document JAN-MS-01057540 where Janssen notes, *“Despite the regulatory controls that are in place to prevent the misuse, abuse, and diversion of Schedule II drugs, data show that as the number of prescriptions for opioid drugs increases, so does the frequency of misuse, abuse, overdose, and drug-related fatalities.”*

<sup>51</sup> A market expansion strategy is one that offers a product (or service) to existing customers in new ways, or to new customers with the goal of increased sales. Regarding opioid medications, this could mean selling more opioids to existing patients or finding new patients to treat with opioids.

<sup>52</sup> Barto.Robert.Endo.1.30.2019 Deposition, pp.296-298.

<sup>53</sup> An individual characteristic might include a thought leader, or key opinion leader. Other physicians rely on these kinds of peers as a source of influence on their own prescribing. See e.g., Lubloy A. Factors affecting the uptake of new medicines a systematic literature review. Health Services Research 2014; 14:469-94.

<sup>54</sup> Fugh-Berman A and Ahari S. Following the Script: How Drug Reps Make Friends and Influence Doctors. PLoS Medicine 2007; 4(4):621-625.

<sup>55</sup> See Lubloy, 2014, cited above.



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publications.<sup>56</sup> Peer-reviewed publications are generally perceived as unbiased, good-science,<sup>57</sup> which prescribers' value because it gives them confidence in the information they are receiving. This confidence is diminished when prescribers learn that literature is not based on good-science or contains commercial bias. Bad science that impacts prescribing puts prescribers themselves at risk. As discussed in Section III below (Defendants' Marketing of Opioids), Defendants relied on materials that did not always meet the standards for good-science.

### **Third Party Payers**

46. Third Party Payers (TPPs) cover, or pay for, the cost of drugs that are listed in their formulary or preferred drug list (PDL) for beneficiaries.<sup>58</sup> Formularies and PDLs are usually developed and maintained by pharmacy benefit managers (PBMs) who may work independently or in conjunction with pharmacy and therapeutics committees or drug utilization review committees.<sup>59</sup> Formulary development involves deciding which drugs will be covered and which will not. Generally, if a drug is not covered, its utilization will be low or non-existent.
47. Formularies and PDLs are used in conjunction with tools like prior authorization, step therapy, various hard and soft utilization edits, and preferred formulary status to purposefully drive utilization to desired levels within a prescription benefit plan.<sup>60</sup> These additional tools are under the control of the TPP or PBM, giving these decision-makers ways to direct demand toward or away from a manufacturer's drug. Through the formulary development process, TPPs and PBMs

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<sup>56</sup> See e.g., Kadian 2005 Publication Plan, ACTAVIS0006930.

<sup>57</sup> Good-science is a term of art that refers to research that adheres to principles that protect it from threats to reliability, internal and external validity.

<sup>58</sup> A formulary is a listing of the drugs approved for plan member reimbursement under the TPPs plan. Open formularies include all drugs. Closed formularies include only the drugs approved by the TPP. A preferred drug list includes all drugs but provides preferential treatment to drugs selected by the TPP.

<sup>59</sup> Influential physicians, thought leaders, and KOLs may also be members of pharmacy and therapeutics or other formulary development committees.

<sup>60</sup> For example, a drug may be covered, but the PBM can restrict utilization by placing the drug on "prior authorization" (PA) requiring prescribers or pharmacies to obtain permission to use the drug. PA is seen by industry as a potent barrier to sales and, therefore, industry representatives will work to avoid PA restrictions being placed on their drugs.

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have a significant ability to drive market share by supporting the use of or creating barriers to utilization of a manufacturer's drug(s).

48. Integral to the formulary development process is the role of the pharmaceutical manufacturer in providing accurate clinical or economic evidence to TPPs and PBMs. This evidence may include drug labeling and other relevant clinical or economic research that manufacturers believe will support the use of their drugs.<sup>61</sup> Formulary developers may also seek other clinical information<sup>62</sup> to make decisions about drug coverage.
49. However, pharmaceutical marketers also rely on relationship<sup>63</sup> building and other indirect ways to influence a drug's inclusion on a formulary. For example, a manufacturer can indirectly exert marketing pressure on formulary decisions by using key opinion leaders as advocates for a drug and by supporting advocacy groups who want to ensure access to a specific drug.<sup>64</sup> This can impact formulary decision-makers because these stakeholders also have customers (i.e., employers, state Medicaid, insurers) and must make decisions consistent with their customers' desires. Other commercial influences, such as public relations, lobbying efforts, or company-sponsored research can also indirectly influence formulary decisions. Indeed, research has

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<sup>61</sup> See e.g., MoxDuo Launch Preparation, April 13, 2012, ACTVAIS0304733; MoxDuo Launch Preparation, March 16, 2012, ACTAVIS0313491.

<sup>62</sup> Other clinical information might include, for example, relevant clinical experience possessed by members of the pharmacy and therapeutics committee, published clinical research, past utilization in the plan.

<sup>63</sup> Relationship marketing seeks to foster relationships with current or future customers by creating two-way dialog to meet the customer's needs, build customer loyalty and create an advocate (e.g., KOL or Thought Leader) for a brand. Relationship marketing helps ensure a positive experience with the brand and seeks to affect customer behavior.

<sup>64</sup> See e.g., documents like the 2012 Actavis MoxDuo Staffing Plan/SOW (ACTAVIS0316645) which describes a proposal to partner with the American Pain Society (or other relevant third-party group) to conduct research on the "Cutting Edge of Pain." This document describes numerous outreach activities that will be engaged including KOLs, news releases, advocacy "media" channels/e-newsletters/Twitter feeds, publication of "controlled" guest blogs, editorials, etc.; EN3288 Launch Plan August 25, 2009, ENDO-CHI\_LIT-00018061 (KOLs). See also, Schedule 18: Amounts Paid to KOLs; Schedule 17: Amounts paid to Pain Advocacy Organizations & Professional Societies, Schedule 14: Manufacturing Defendants' Use of Advocacy.

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shown that adoption of new drugs is impacted by these kinds of commercial influences which can impact formulary decisions.<sup>65</sup>

50. Pharmaceutical marketers rely on the fact that TPPs and PBMs need drug information to develop their formularies. Prescribers then rely on formularies, created in part with the pharmaceutical manufacturer's information, and its associated commercial influence when selecting a drug for a patient. Pharmaceutical companies who target TPPs and PBMs, therefore, have a strong influence on prescribing and a significant ability to drive a drug's market share.
51. When TPPs or PBMs do not give drugs' preferential status on a formulary or PDL, patients will have to pay more to access these drugs through higher copays or even bearing the full cost of the drug out-of-pocket. This creates a barrier to the use of medications which pharmaceutical marketers recognize.<sup>66</sup> Therefore, a common goal of the pharmaceutical marketer is to obtain

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<sup>65</sup> Peay M and Peay E. The Role of Commercial Sources in the Adoption of a New Drug. *Soc Sci Med* 1988;26(12):1183-89; Sah S and Fugh-Berman A. Physicians under the Influence: Social Psychology and Industry Marketing Strategies. *Journal of Law, Medicine and Ethics* 2013;41(3):665-672.

<sup>66</sup> See e.g., June 8, 2000 Lombardo email with subject: FW: OxyContin Reimbursement Alert – Coventry Health Plan, PDD8800013331; Managed Care Cap-Sells, PPLPC0008000042911; Silva Memo to Houston District, Plantrak Analysis, PPLPC01000020169; August 15, 1997 Thatcher email with subject Maryland HealthChoice (Medicaid): FreeState health Plan, PPLPC012000002897; Exalgo/Pennsaid Formulary Updates, MNK-T1\_0000093660; January 12, 2012, Wickline email with subject FW: Your mission: Operation Workers Compensation – District Strategy Meeting Follow-up, MNK-T1\_0001476131; Opana ER Managed Care Pull-through Workshop, ENDO00019668; Opana ER Market Research (PSI Inc.), December 11, 2006, ENDO-CHI\_LIT00547417; SCG and SEPain Region Payer Meeting, JAN-0019-004-1290, p.7.

See also, e.g., Puig-Junoy J and Moreno-Torres I. Impact of Pharmaceutical Prior Authorisation Policies: A Systematic Review of the Literature. *Pharmacoeconomics*, 2007; 25(8):637-648; Roughead E, Zhang F, Ross-Degnan D, and Soumerai S. Differential Effect of Early or Late Implementation of Prior Authorization Policies on the Use of Cox II Inhibitors; Clark R, Baxter J, Barton B, Aweh G, O'Connell E, and Fisher W. The Impact of Prior Authorization on Buprenorphine Dose, Relapse Rates, and Cost for Massachusetts Medicaid Beneficiaries with Opioid Dependence. *Health Services Research*, 2014; 49(6):1964-1979; Yu C, Soumerai S, Ross-Degnan D, Zhang F, and Adams A. Unintended Impacts of a Medicaid Prior Authorization Policy on Access to Medications for Bipolar Illness. *Medical Care*, 2010; 48(10):4-9; Kotzan JA, Perri M III, Martin BC. Assessment of Medicaid prior-approval policies on prescription expenditures: market share analysis of Medicaid and cash prescriptions. *J Managed Care Pharm* 1996; 2(6): 651-6.

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preferential formulary position, without restrictions that would limit utilization.<sup>67</sup> When barriers exist, pharmaceutical marketers have responded with “coupons” and other strategies to reduce out-of-pocket costs to patients, thereby reducing or removing any barrier to utilization.<sup>68</sup>

### **Others**

52. In addition to prescribers and third-party payers, other important targets of pharmaceutical marketers include, for example, patients and caregivers, policy makers, academic and clinical researchers, sites of care (e.g., institutions, long term care, retail, or surgery centers), and influencers (e.g. professional and patient advocacy groups, or employers). Defendants’ marketing plans enumerate marketing efforts designed to reach each of these target markets.<sup>69</sup>

### **Common Marketing Techniques Used to Influence Prescribing**

53. Pharmaceutical marketing encompasses a wide range of methods that are effective in generating demand for prescription drugs.<sup>70</sup> With a focus on prescribers who appreciate science, pharmaceutical marketing works best when it appears to be based on good-science. Good-

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<sup>67</sup> See, e.g., November 2010, Strategic Customer Group, JAN-MS-00466015\_Confidential, p.19; Nucynta Contracting Update, JAN-MS-00020777.

<sup>68</sup> See e.g., Kadian New Strengths Launch, ACTAVIS0263836 p.5; Nucynta \$25 Savings Card, JAN-MS-00228916; \$0 co-pay on first Rx., Pay no more than \$25 Savings Card, JAN-MS-00229864; April 2010 REP DOC Market Research Cost Specific Findings, JAN-MS-00259847\_2010; \$50 off Duragesic, JAN-MS-00291469; Duragesic Coupon ROI Analysis, MarketRx, July 2002, JAN-MS-00311391; Opana ER Brand Plan 2009, p.15, ENDO-CHI LIT-00023297; PPLPC008000005359, p.45.

<sup>69</sup> While there are many marketing plans cited directly in this Report, Schedule 8: Manufacturing Defendant Marketing Plans, also provides a listing of Defendants’ marketing plans.

<sup>70</sup> Pharmaceutical marketers may utilize outside vendors to provide marketing support services aimed at helping brands deliver their messages. This includes companies like Ascend, Green Room Communications, Mosaic, or Decile Ten which provide a variety of marketing support services, often with a focus on speaker training, such as KOLs. Services could include developing presentations, slide decks, honoraria, speaker training programs, sales aids, managing KOL databases, speaker’s bureau activities, etc. See e.g., Deem\_Eshleman\_Janssen Deposition, p.85; Lin, D\_Janssen Deposition, pp.196-199, 219-221; 319-321. These vendors can also assist with public relations efforts, e.g., Green Room Communications, 2104 memo to Rhonda Sciarra and Kevin Webb at Mallinckrodt on the “Cake Alliance for Balanced Pain Management Opportunity”, MNK-T1\_0000876637; Webb email with subject: Description of Jennifer Aniston Movie: Cake, MNK-T1\_0000876825; MNK-T1\_0000877241, Mallinckrodt “CAKE PR Recommendations”, 2015; and other documents related to the movie CAKE: MNK-T1\_0000877315; MNK-T1\_0003009170; MNK-T1\_0005976168; MNK-T1\_0006038109; MNK-T1\_0007066451.

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science is appealing to prescribers because it provides a seemingly unbiased, non-commercial basis for the use of medication. The desire to integrate marketing messages with science is the foundation of many of the marketing strategies used by the Defendants.

54. Pharmaceutical marketers' interest in physician decision-making has motivated research on the impact of promotion on physician beliefs, knowledge, and self-reported behavior.<sup>71</sup> Avorn analyzed physician beliefs about the sources of influence on their prescribing. In this work, physicians were asked to report their beliefs about the pharmacologic effects of two classes of drugs where the scientific evidence had clearly shown little or no benefit while the manufacturers had advertised heavily to promote the drugs as superior to the therapeutic alternatives. Although the physicians reported that commercial sources of information had little influence on their prescribing habits, the majority held beliefs about the two classes of drugs that were consistent with the detailing message and at odds with the scientific evidence.<sup>72</sup>
55. However, when asked, physicians deny that gifts and payments could influence their prescribing behavior.<sup>73</sup> In fact, receipt of gifts from the industry was associated with the belief that pharmaceutical representatives have no impact on prescribing behavior.<sup>74</sup> Further, there is also evidence that there is a correlation between financial relationships between doctors and drug

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<sup>71</sup> See e.g., E. Clayton, "'Tis Always the Season for Giving," CALPIRG Report, September 2004, pp. 1-9; Editorial Staff, "Pharmaceutical Marketing to Physicians: Free Gifts Carry a High Price," *American Medical News*, June 10, 2002; A. Wazana, "Physicians and the Pharmaceutical Industry," *The Journal of the American Medical Association*, 283(3), January 19, 2000, pp. 373-80; A. Fugh-Berman, "The Corporate Coauthor," *Journal of General Internal Medicine*, 20(6), June 2005, pp. 546-48.

<sup>72</sup> J. Avorn, M. Chen, and R. Hartley, "Scientific Versus Commercial Sources of Influence on the Prescribing Behavior of Physicians," *American Journal of Medicine*, 73(1), July 1982, pp. 4-8.

<sup>73</sup> A. Wazana, *op. cit.* See also J. Dana and G. Loewenstein, "A Social Science Perspective on Gifts to Physicians From Industry," *The Journal of the American Medical Association*, 290(2), July 9, 2003, pp. 252-55. Physician denial of the influence of industry communication, samples, and gifts (including free medical education) may be understood in the context of extensive findings from behavioral psychology regarding unintentional and subconscious biases.

<sup>74</sup> W. Sandberg *et al.*, "The Effect of Educational Gifts from Pharmaceutical Firms on Medical Students' Recall of Company Names or Products," *Academic Medicine*, 72(10), October 1997, pp. 916-18; B. Hodges, "Interactions with the Pharmaceutical Industry: Experiences and Attitudes of Psychiatry Residents, Interns and Clerks," *Canadian Medical Association Journal*, 153(5), September 1, 1995, pp. 553-59.

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companies: greater payments relating to higher volumes of the brand name drugs being prescribed.<sup>75</sup>

56. For example, Hadland et al. (2018) examined the association between pharmaceutical industry marketing of opioids and subsequent physician opioid prescribing behavior. This research, using the Open Payments and Medicare Part D Opioid Prescriber Summary File, analyzed the extent to which pharmaceutical industry marketing of opioids to physicians during 2014 was associated with opioid prescribing behavior during 2015. The results indicated that “receipt of any opioid-related payments from industry in 2014 was associated with 9.3% (95% CI, 8.7%-9.9%) more opioid claims in 2015 compared with physicians who received no such payments...” (p. 862). Hadland also investigated the impact of industry meals provided to physicians finding that “each additional meal was associated with an increase of 0.7% (95% CI, 0.6%-0.8%) in opioid claims.”<sup>76</sup>
57. Other research has supported the growing concerns over payments from drug makers to prescribers.<sup>77 78</sup> This body of literature suggests that regardless of what prescribers may think

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<sup>75</sup> Charles Ornstein, Mike Tigas and Ryann Grochowski Jones. Dollars for Doctors, Now There’s Proof: Docs Who Get Company Cash Tend to Prescribe More Brand-Name Meds. ProPublica, March 17, 2016. <https://www.propublica.org/article/doctors-who-take-company-cash-tend-to-prescribe-more-brand-name-drugs> (last accessed March 2, 2019). See working paper methodology: <https://static.propublica.org/projects/d4d/20160317-matching-industry-payments.pdf?22> (last accessed March 9, 2019).

<sup>76</sup> Hadland S, Yu L, Krieger M, Marshall B and Cerda M. Association of Pharmaceutical Industry Marketing of Opioid Products to Physicians with Subsequent Opioid Prescribing. JAMA Internal Medicine, June 2018; 178(6):861-863.

<sup>77</sup> Zezza M and Bachhuber M. Payments from drug companies to physicians are associated with higher volume and more expensive opioid analgesic prescribing. PLOS ONE December 19, 2018. <https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0209383> (last accessed February 20, 2019).

<sup>78</sup> Mitchell A, Winn A, Lund J, and Dusetzina S. Evaluating the Strength of the Association Between Industry Payments and Prescribing Practices in Oncology. The Oncologist. Online: February 6, 2019. <http://theoncologist.alphamedpress.org/content/early/2019/01/31/theoncologist.2018-0423> (last accessed February 9, 2019); Grande D. Limiting the influence of pharmaceutical industry gifts on physicians: self-regulation or government intervention? J Gen Intern Med. 2010;25(1):79-83; Greenland P. Time for the medical profession to act: new policies needed now on interactions between pharmaceutical companies and physicians. Arch Intern Med. 2009;169(9):829-831; Yeh JS, Franklin JM, Avorn J, Landon J, Kesselheim AS. Association of industry payments to physicians with the prescribing of brand-name statins in Massachusetts. JAMA Intern Med. 2016;176(6):763-768.

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about their decision-making, and the inputs to the decision-making process, the role of the pharmaceutical marketer significantly impacts their prescribing.<sup>79</sup>

### **Personal Selling**

58. Prescribers need to continually educate themselves about drugs to determine which are best. They therefore rely on pharmaceutical companies as a source of needed drug information.<sup>80</sup> Pharmaceutical companies use pharmaceutical sales representatives (PSRs) to provide information to prescribers and to generate prescriptions.<sup>81</sup> In fact, personal selling, also referred to as product detailing, through PSRs and medical science liaisons (MSLs), is effective and consistently accounts for more than half of all pharmaceutical marketing expenditures industry-

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<sup>79</sup> See e.g., Grande D. Limiting the influence of pharmaceutical industry gifts on physicians: self-regulation or government intervention? J Gen Intern Med. 2010;25(1):79-83; Greenland P. Time for the medical profession to act: new policies needed now on interactions between pharmaceutical companies and physicians. Arch Intern Med. 2009;169(9):829-831; Hadland S, Yu L, Krieger M, Marshall B, and Cerda M. Association of Pharmaceutical Industry Marketing of Opioid Products to Physicians with Subsequent Opioid Prescribing. JAMA Internal Medicine, June 2018; 178(6):861-863; Zezza M and Bachhuber M. Payments from drug companies to physicians are associated with higher volume and more expensive opioid analgesic prescribing. PLOS ONE December 19, 2018, <https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0209383> (last accessed February 20, 2019); Orlowski JP and Wateska L. The Effects of Pharmaceutical Firm Enticements on Physician Prescribing Patterns. CHEST 1992; 102(1):270-273; Mitchell A, Winn A, Lund J, and Dusetzina S. Evaluating the Strength of the Association Between Industry Payments and Prescribing Practices in Oncology. The Oncologist. Published online before print February 6, 2019. <http://theoncologist.alphamedpress.org/content/early/2019/01/31/theoncologist.2018-0423> (last accessed February 9, 2019).

<sup>80</sup> I hold this opinion based on my experience and this is also supported by Defendants' testimony, e.g., Jolliff\_MNK Deposition pp.174-175; Bingol, Demir\_Endo Deposition, pp.199-200 and Endo-Bingol-016; Condodina, Cynthia\_Teva Deposition, pp.257-258; Cox, Erin\_MNK Deposition, pp.87-88. Note this testimony states that "[physicians] would never rely on me" while at the same time indicating that physicians expected "accurate information."

<sup>81</sup> See e.g., Ali Murshid M, Mohaidin Z. Models and theories of prescribing decisions: A review and suggested a new model. Pharmacy Practice 2017 Apr-Jun;15(2):990; Datta A and Dave D. Effects of Physician-directed Pharmaceutical Promotion on Prescription Behaviors: Longitudinal Evidence. Health Economics. April 2017;26(4):450-469; Stros M and Lee N. Marketing dimensions in the prescription pharmaceutical industry: a systematic literature review. J of Strategic Marketing 2015;23(4):318-336.



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wide.<sup>82 83 84</sup> PSRs generally create notes, referred to as “call notes,” that may partially document a PSRs interaction with Customers.<sup>85</sup>

59. Defendants’ marketing recognized the value of personal selling. For example, in a marketing presentation at ENDO, prepared by ZS Associates (a commercial marketing research and support company), it was noted with respect to the pain portfolio, *“Sales force detailing is the most impactful tactic, detailing accounts for ~35-65% of all sales and marketing impact.”*<sup>86</sup> Further recognizing the need and value for personal selling efforts in order to maintain sales, Janssen contracted with Quintiles for approximately \$24 million (\$12 million per year for two years) when its Nucynta IR and ER sales force were transitioned to other drugs.<sup>87</sup>
60. MSLs, while not classified as sales personnel, contribute to sales effectiveness through their contributions to marketing intelligence as well as Customer education. For example, Allergan

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<sup>82</sup> See e.g., Creyer E and Hrsistodoulakis I. Marketing pharmaceutical products to physicians: sales reps influence physicians’ impressions of the industry. *Marketing Health Services*. 1998; 18(2): 34-38; Huston P. Doctors want more industry-sponsored meetings. *Medical Marketing & Media*. 1993; 28(3): 48-53; John Mack, *Pharma Marketing News*. Pharma Promotional Spending in 2013. <http://www.pharmamkting.com/news/pmnews1305-article01.pdf> (last accessed August 13, 2018); Anon. Persuading the Prescribers: Pharmaceutical Marketing and its Influence on Physicians and Patients. (last accessed November 11, 2013). <http://www.pewtrusts.org/en/research-and-analysis/fact-sheets/2013/11/11/persuading-the-prescribers-pharmaceutical-industry-marketing-and-its-influence-on-physicians-and-patients> (last accessed August 13, 2018); Gonul, F., Carter, F., Petrova, E., & Srinivasan, K. (2001). Promotion of prescription drugs and its impact on physicians’ choice behavior. *Journal of Marketing*, 65, 79–90.

<sup>83</sup> For Purdue, in about 2004, the cost of a sales presentation by a PSR was estimated at \$134. With a sales force of 550 PSRs, the company estimated its daily cost of sales calls to be \$73,700. PPLPC029000132250, Sales Force Metrics, p.6.

<sup>84</sup> The sales force is recognized in the industry to impact sales, in fact, the larger the sales force, the greater the top-line sales expectations. See e.g., Teva Trial Day 3, Gasdia – direct. Mr. Gasdia provides testimony regarding sales force effectiveness in increasing OxyContin sales, pp.76-78; 39\_MNK-T1\_0000228064 p.42; ENDO-CHI-LIT-00214471, p.8; Actiq 2002 Marketing Plan, TEVA\_MDL\_A\_00454816. See also, e.g., Pennsaid Strategic Imperatives, MNK-T1\_0000126893, p.23,29,37; Exalgo Message Recall Research, MNK-T1\_0000185447, p.5.

<sup>85</sup> See Schedule 12: Manufacturing Defendant Call Notes and Schedule 13: Cuyahoga County and Summit County Call Notes.

<sup>86</sup> Endo Promotional Mix Optimization Brand Level Model Results and ROI, ENDO-CHI\_Lit00214471.

<sup>87</sup> JAN-MS-01049919; JAN-MS-00576727 Lin\_Janssen Deposition Exhibit 11. This contract provided 77 PSR along with seven District Managers and a Project Leader.



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MSLs collected marketing intelligence at an American Pain Society meeting focused on the potential dangers of opioid use.<sup>88</sup> Ms. Barrett, who was for a time a Medical Affairs employee at Allergan, stated that MSLs *"...always go with a purpose for covering the pain society meetings. So it's an opportunity to understand cutting edge science. It's an opportunity to understand what's going on with competitors, treatment paradigms, guidelines, all those kinds of things."*<sup>89</sup>

61. Personal selling is one of the most powerful and widely used pharmaceutical marketing techniques. Defendants' marketing documents and the research and practical literature support this proposition.<sup>90 91</sup> Personal selling is effective because it utilizes both information and "relationship building" to communicate with, educate, and influence the prescriber.<sup>92</sup> Further, sales personnel can directly provide promotional materials that reinforce sales messages even after a sales call.<sup>93</sup> However, recipients of marketing materials provided by pharmaceutical companies should use this information for medical decision-making carefully as it may not always be accurate.<sup>94 95</sup>

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<sup>88</sup> Email and slide presentation regarding posters presentations at a 2012 APS meeting. MSLs are collecting marketing intelligence on Allergan and competing products. This information is made available to the sales force. Allergan\_MDL\_00459147. This and similar meetings also underscore the valuable role Advocacy groups (discussed below) played for Defendants.

<sup>89</sup> Barrett\_Allergan Deposition, pp.115-116.

<sup>90</sup> Campo K, Staebel OD, Gijsbrechts E, and Waterschoot W. Physicians' Decision Process for Drug Prescription and the Impact of Pharmaceutical Marketing Mix Instruments. Health Marketing Quarterly 2005;22(4):73-107; Orłowski JP and Wateska L. The Effects of Pharmaceutical Firm Enticements on Physician Prescribing Patterns. CHEST 1992;102(1):270-273.

<sup>91</sup> See e.g., Actavis. Inventiv Sales Training, May 20 2009. ACTAVIS-581557 p9 where the impact of reduction in detailing volume over time is expected to decline.

<sup>92</sup> Manchanda P, Honka E. The effects and role of direct-to-physician marketing in the pharmaceutical industry: an integrative review. Yale J. Health Policy Law & Ethics 2005;5:785-812.

<sup>93</sup> M.Y. Peay and E.R. Peay. The Role of Commercial Sources in the Adoption of a New Drug. Social Science and Medicine 1998; 26:1183-1189.

<sup>94</sup> Cardarelli R, Licciardone JC, Taylor LG. A cross-sectional evidence-based review of pharmaceutical promotional marketing brochures and their underlying studies: is what they tell us important and true? BMC Family Practice 2006;7:13; Cooper RJ, Schriger DL, Wallace RC, Mikulich VJ, Wilkes MS. The Quantity and Quality of Scientific Graphs in Pharmaceutical Advertisements. Journal of General Internal Medicine, 2003;18:294-297; Villanueva P, Peiro S, Librero J, Pereiro I. Accuracy of Pharmaceutical Advertisements in Medical Journals. Lancet 2003;361:27-32.

<sup>95</sup> Pfyer\_Teva Deposition 18 (2002 Actiq Marketing Plan); Beckhardt.Stacey.Teva.2.1.2019 Deposition, pp.230-232, 250-256, 459-460 and Exhibit 14.

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62. Finally, personal selling and relationships in marketing are complex and physicians are reluctant to acknowledge the impact that personal selling and other forms of pharmaceutical promotion may have on their prescribing practices.<sup>96</sup> Indeed, physicians may not be able to easily discriminate between promotional information and scientific evidence<sup>97</sup> and further believe that their colleagues are more susceptible to industry influences than themselves.<sup>98</sup>
63. Yet, prescribers need accurate drug information to take good care of their patients. When there is an information need, a virtual army of PSRs stands ready to step in and provide the information and messages created by their companies. The information and education provided by PSRs is marketing. Marketing at its core has the goal of increasing product awareness and knowledge by providing information to customers. This information educates customers, but is marketing, nevertheless. Manufacturers, including Defendants which compensated PSRs based on incentives, confirm this by attaching financial rewards to the education PSRs provide and the outcomes of that education: prescription sales.<sup>99</sup>

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<sup>96</sup> Chimonas S, Brennan TA, Rothman DJ. Physicians and drug representatives: exploring the dynamics of the relationship. *J Gen Intern Medicine* 2007;22:184-190.

<sup>97</sup> Fickweiler F, Fickweiler W, Urbach E. Interactions between physicians and the pharmaceutical industry generally and sales representatives specifically and their association with physicians' attitudes and prescribing habits: a systematic review. *BMJ Open* 2017;7:e016408.

<sup>98</sup> Patwardhan A. Physicians-Pharmaceutical Sales Representative Interactions and Conflict of Interest. *Inquiry* 2016; 53:1-5.

<sup>99</sup> See e.g., Dorsey, Michael\_Allergan, pp.54-62; Becker.Kevin.MNK Deposition, pp.121-122; Bingol, Demir\_Endo Deposition, p.276; Boothe, Douglas\_Allergan Deposition, pp.36-40; Hassler\_Teva 30(b)(6) Deposition, pp.247-248; Adams.John.MNK Deposition, pp.88-89; Becker, S\_MNK Deposition, pp.52-53; Chick, S\_MNK Deposition, pp.170-171; Condolina\_Teva Deposition, p.162; Cramer, Phil 11-20-18 Deposition, pp.173.174; Day, Matthew\_Teva Deposition, pp.117-118; Dumont, Kirk\_MNK pp.27-28; Gillenkirk, Corine\_Teva Deposition, pp.27-28, 254; Lin, D\_Janssen Deposition, pp.253-254; Neely, Kate\_MNK Deposition, pp.17-18; Perfetto, M\_Allergan Deposition, pp.311-312; Romaine, Larry\_Endo Deposition, pp.117-119; Snyder\_Allergan Deposition, pp.159-160 and Exhibit 5; Kilper, Jeffrey,MKN.2.6.2019, pp.90-104; Deem\_Eshleman\_Janssen Deposition, p.189; Jim Lang memo to Russ Gasdia and Mike Innuurato, regarding Abbott, December 4, 2000 (PKY181173153).

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**Research, Publications & Medical Journal Advertising**

64. Medical journals are useful to the pharmaceutical marketer because they contain published research and advertising. Peer-reviewed publications are generally considered to be unbiased and reliable sources of information, and physicians rely on the conclusions of research studies to make decisions for their patients. Azoulay investigated the impact of both pharmaceutical company promotional efforts and scientific publications on prescribing behavior for anti-ulcer drugs and found a significant effect on sales for both types of communication.<sup>100</sup> This preference for science-based information is foundational to many of the Defendants' pharmaceutical marketing activities identified in this Report.
65. However, the ever-increasing volume of research and publications may contain commercial bias because of the prevalence of company-sponsored<sup>101</sup> research for the drug under evaluation.<sup>102</sup> Even so, peer-reviewed research, with appropriate disclosures of funding sources and investigators' potential conflicts of interest, may still be perceived by prescribers as unbiased. When commercial interests are not disclosed or are disguised, and conflicts are perceived or are discovered, the credibility of the information in the publication is diminished.<sup>104</sup>

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<sup>100</sup> P. Azoulay, "Do Pharmaceutical Sales Respond to Scientific Evidence?" *Journal of Economics and Management Strategy*, 2002; 11(4):pp.551-94. It should be noted that because many scientific studies of prescription drugs are funded by the manufacturer the separation between promotion and scientific evidence that Azoulay assumes may not truly exist.

<sup>101</sup> Company sponsored research can include financial or other support provided in the conduct of research or in the publication process. This would include, for example, research funding, study protocol development (research design, clinical endpoints, study period, etc.), writing assistance, payments to investigators who may also be KOLs or provide other paid consulting services (e.g., CME talks) to companies.

<sup>102</sup> See e.g., Tasi A. Conflicts Between Commercial and Scientific Interests in Pharmaceutical Advertising for Medical Journals. *International Journal of Health Services Research*, 2003; 33(4):751-768; L. Friedman and E. Richter, "Relationship Between Conflicts of Interest and Research Results," *Journal of General Internal Medicine*, 2004; 19(1):51-56.

<sup>103</sup> See e.g., Publication Plans, ENDO-CHI\_LIT-00551008; Bingol, Demir\_Endo Deposition, pp.81-83.

<sup>104</sup> See e.g., Cooper R and Schriger D. The availability of references and the sponsorship of original research cited in pharmaceutical advertisements. *Canadian Medical Association Journal*, 2005; 172(4):487-491; Friedman L and Richter E. Relationship Between Conflicts of Interest and Research Results. *Journal General Internal Medicine* 2004; 19(1):51-56.

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66. Pharmaceutical marketers also advertise in medical journals, alongside peer-reviewed research.<sup>105</sup> This advertising works because when prescribers are reading medical journals and the research contained therein, they also see promotional, company-sponsored advertisements. The presence of advertisements, alongside credible research tends to lend credibility to the advertisements, making them more effective.<sup>106</sup>

#### **Peer-to-Peer Marketing**

67. A core marketing principle is opinion leadership, because people listen to others whom they believe have greater knowledge and experience about a subject. A significant driver of a physician's view of a drug is how the drug is perceived by peer-physicians, making "opinion leadership" or "peer-to-peer" marketing an effective sales technique. Peer-to-peer marketing uses key opinion leaders (KOLs) or "influencers" and word-of-mouth to create an expanding awareness and more rapid adoption of new pharmaceuticals by prescribers and other stakeholders. Using KOLs can legitimize marketing messages, increase product awareness, and

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<sup>105</sup> See e.g., advertisements run in medical journals with distribution in Ohio including: Vicodin HP and Ultram in American Family Physician, January 1997; Oxycontin and Duract, American Family Physician, September 1997; a Pain Care Coalition (AAPM, APS are part of this group, their role with Defendants is addressed below) public service ad for responsible pain care, Headache, March 1999; OxyContin, NEJM, May 2000; Duragesic and Hydromorph Contin and the non-branded Janssen ad for ElderCare, American Geriatrics Society, April 2002; OxyContin, JAMA, November 2002; Xytrel XL, Canadian Medical Association Journal, April 2007. See also, journals which published articles on pain, opioids and addiction, including e.g., CMAJ, Archives of Internal Medicine, The Lancet, Pain, Headache, Journal of Family Practice, Journal of Pain, JAMA and NEJM between about 1997 and 2010.

<sup>106</sup> Fugh-Berman A, Alladin K and Chow J. Advertising in Medical Journals: Should Current Practices Change? PLoS Medicine, 2006; 3(6):e130.  
<https://journals.plos.org/plosmedicine/article/file?id=10.1371/journal.pmed.0030130&type=printable>  
 (last accessed December 9, 2018).

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convey favorable impressions and experience with a drug.<sup>107</sup> Mr. Bingol, a Senior Marketing Director at Endo, explained the benefit of using KOLs:<sup>108</sup>

*Q. Okay. Next bullet point discusses engage KOL to legitimize messages. Is that a reference to what we discussed earlier in terms of your use of KOLs in connection with the promotion of Opana ER?*

*MR. LIMBACHER: Object to form.*

*A. Using KOLs as thought leaders -- they had a broad network and a broad following, and if they were -- as they work with you, it brings more credibility to the message.*

*Q. (By Ms. Scullion) So that could help legitimize the message that Endo wanted to send to the market about Opana ER, for example?*

*A. It would help legitimize the need and the utility of our product in those appropriate patients.*

*Q. It would also help legitimize the message; correct?*

*MR. LIMBACHER: Object to form*

*A. That is the message, that for patients who are undertreated or not be able to get the pain relief they made with the adverse event profile they might be able to tolerate, that there's another option.*

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<sup>107</sup> See generally, e.g., Leveraging Peer-to-Peer Networks in Pharmaceutical Marketing. Innovation & Marketing in the Pharmaceutical Industry, Emerging Practices, Research, and Policies. Ding, Eliashberg and Stremersch Eds., Springer, 2014, Chapter 15, p.457-475; David Rear, Show Me the Money, Medical Marketing & Media, May 2012, mmm-online.com, Med Ed Report 2012 pp.52-54; J.S. Coleman, E. Katz, and H. Menzel. Social Processes in Physicians' Adoption of a New Drug. J of Chronic Diseases, 1959;9(1):1-19; E.R. Berndt, R.S. Pindyck and P. Azoulay, "Consumption Externalities and Diffusion in Pharmaceutical Markets: Antiulcer Drugs," The Journal of Industrial Economics, 2003; 51(2):243-270.

<sup>108</sup> Bingol, Demir\_Endo Deposition, p.95.

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68. Another benefit of peer-to-peer marketing is the expansion of the marketer's "reach." Because some physicians refuse to see PSRs, peer-to-peer marketing enables manufacturers to pass messages along to these physicians who may not be reachable via personal selling. Further, peer-to-peer networks increase efficiency and return on investment (ROI) when used synergistically with the sales call, as targeted prescribers are reached via both the sales encounter and through social and professional networks.<sup>109</sup> Similarly, some companies have employed the use of industry advisory boards, bringing KOLs and others together to discuss drug issues, the marketplace and individual experiences.<sup>110</sup> By engaging KOLs, manufacturers tap into a critical antecedent for a prescription drug: the experience of peers and the confidence this brings to the decision process. As Endo co-founder and former CEO Carol Ammon explained, "thought leaders" "would not only talk about [a company's] products but would really start to move the whole market towards a change in pain management."<sup>111</sup> However, because KOLs are cultivated by pharmaceutical companies interested in advancing their drugs, the objectivity of KOLs may be questioned.<sup>112 113 114</sup>

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<sup>109</sup> Leveraging Peer-to-Peer Networks in Pharmaceutical Marketing. Innovation & Marketing in the Pharmaceutical Industry, Emerging Practices, Research, and Policies. Ding, Eliashberg and Stremersch Eds., Springer, 2014, Chapter 15, p.457-475.

<sup>110</sup> See e.g., Opana ER National Advisory Board, ENDO-CHI\_LIT-00034272; ENDO-CHI\_LIT-00210619; INSYS, Advisory Board January 19, 2013, INSYS-MDL-000104814; MNK-T1\_0000206953; JAN-MS-00304927; JAN-MS-0043627; MNK-T1\_0000108564; MNK-T1\_0000117600; INSYS-MDL-000468611; PPLP003400564, National Pain Advisory Meeting, Purdue Pharma; ACTAVIS0403159, Actavis Moxduo Advisory Board Report.

<sup>111</sup> <https://www.youtube.com/watch?v=6fqFOy-bZ1k&t=258s> (last accessed March 11, 2019); Bingol, Demir\_Endo Deposition, p.95.

<sup>112</sup> See e.g., D'Arcy E. Presence, alignments and shared authenticity: Considering the new era of engagement between experts and the pharmaceutical industry. Journal of Medical Marketing 2009; 9(2):175-183; Elliott C. The Secret Lives of Big Pharma's 'Thought Leaders.' Chronicle of Higher Education 2010; 57(4); Moynihan R. Key Opinion Leaders Independent Experts or drug representatives in disguise? British Medical Journal 2008; 336(June):1402-1403; Iskozitz M. MD Twitter-base may help ID KOLs. Med Ed Report, mmm-online.com December 2012, Medical Marketing and Media, p.23; Mack J, Developing Win-Win Key Opinion Leader Relationships. Pharma Marketing News 2003; 2(10):3-5. Available at: <http://www.news.pharma-mkting.com/pmn210-article01.pdf> (last accessed January 3, 2019).

<sup>113</sup> See e.g., PPLPC025000005629, Email between Dr. Portenoy and David Haddox (Purdue) regarding an educational conference they attended. Haddox is impressed by Portenoy's agenda and will help to shepherd Purdue grant dollars to Dr. Portenoy at Beth Israel Medical Center (BIMC). Portenoy responds:

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69. An advisory board brings together multiple opinion leaders where topics related to the drug, disease, indications, side effects, or other issues are openly discussed. Through this process, a

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“thanks also for keeping us in mind when you succeed in springing some funds for the absolutely critical work that has to be done by PF and others on the issues we talked about. Just yesterday, I was at a meeting of BIMC bigwigs and told the story (again) of how PF helped change the world a decade ago in terms of cancer pain management...”; PPLPC025000005743, Email from Robin Rosenbluth, Director of Development at BIMC to David Haddox (Purdue), attaching information about the Project on Pain and Chemical Dependency, and expressing gratitude for Haddox’s efforts to “secure philanthropic support” for the program. “[W]onderful to discover that you are a crusader with a mission, like Russ Portenoy, committed to changing the thinking in the field about pain medicine and the chemically dependent. I am pleased to attach a write-up about the Project on Pain and Chemical Dependency.”; PPLPC025000005759, Email exchange between Dr. Portenoy and David Haddox regarding Purdue funding for an upcoming pain project. Reference is made to Janssen and funding from other companies are also mentioned; PPLPC020000005715, Email by Dr. Portenoy, requesting identification of physicians against use of opioids for non-cancer patients for a television broadcast, with Haddox identifying a few that are against, but still in-line with their general agenda of pseudoaddiction, and distinction between physical dependence versus addiction.; PPLPC025000011326, Email exchange between Dr. Portenoy and David Haddox asking Dr. Portenoy to speak at a Purdue Opioids dinner symposium.; END00374834, Email from Winifred Schein, Director of Development, Dept of Pain Medicine & Palliative Care at BIMC submitting an invoice to Endo for the “Opioid Rotation Project” which was “generously supported by Endo.”; PPLP004025432, email exchange between Dr. Portenoy and David Haddox regarding an article stating that Purdue was advocating for opioid use on infants. Haddox sent the article link to Dr. Portenoy, who then responded to the journalist, “remember the millions with poorly controlled pain as you pursue your advocacy agenda”; PPLPC025000019244, Email from Dr. Steve Passik to David Haddox copied to Dr. Portenoy regarding “expansion of [Dr. Portenoy’s] program on Pain and Chemical Dependency with Passik at the head of it – turning it into an ambitious clinical and research institute,” necessitating industry backing and 1.5 million in funds, inquiring whether Purdue would be interested in funding; Other similar email correspondence on this point can be seen in PPLPC021000012126; JAN-MS-00784576; PPLPC027000014110; JAN-MS-00725920 (Duragesic, Molly McDonald); PDD1800012102; PKY182085214; PPLP004018042; ENDO-OPIOID\_MDL-00996699; PPLP004347618; ENDO-OPIOID\_MDL-01592486 (Email discussing supplemental grant requested by Dr. Portenoy for Endo funded Opioid Rotation Meeting.); JAN-MS-00392809 (Pain treatment in the ED); PPLP004358732; PPLP004354276; TEVA\_MDL\_A\_07547524 Email from Arvind Narayana thanking Dr. Portenoy for his input on the Fentora Advisory Board, attaching an executive summary of the board, and requesting edits by Dr. Portenoy prior to further circulation; END00148765 Email from Linda Kitlinski, Senior Director of Clinical Affairs for Endo, inquiring about publication of a paper written by Portenoy and Fine re: Opioid Rotation, indicating that Endo owed a “final grant payment,” and expressing eagerness to share the paper with Endo leadership.; TEVA\_MDL\_A\_07559050; JAN-MS-00392825; JAN-MS-00929471; MNK-T1\_0002145008 Email from Joanna Schooler the VP of Medical Affairs and CMO of Pharmaceuticals at Covidien, advising Dr. Portenoy that the FDA approved Exalgo Hydromorphone extended release, and thanking Dr. Portenoy for his support in Covidien’s efforts.; TEVA\_MDL\_A\_07027227; PPLP004016754; TEVA\_MDL\_A\_07030364; TEVA\_MDL\_A\_07030502 (advisory board); TEVA\_MDL\_A\_03799210.

<sup>114</sup> Steinbrook R. Commercial support and continuing medical education N Engl J Med. 2005;352(6):534-5.



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pharmaceutical manufacturer can glean significant market information, learn how its' drug is perceived in the medical community, and identify new strengths, weaknesses, opportunities, or threats. It also provides the opportunity for KOLs to exchange information that could impact their own prescribing practices. In sum, KOLs are used to "infect" other prescribers with favorable opinions regarding a company's drug.<sup>115</sup>

70. An extension of peer-to-peer marketing is the use of health advocacy groups, which often provide national level thought and policy leadership related to disease and treatments.

Defendants were able to more widely disseminate their marketing messages, which had the added benefit of appearing to be unbiased, by supporting and influencing such advocacy groups.<sup>116</sup> This included the pain market in Ohio, which for Janssen was the second largest

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<sup>115</sup> Altier\_Allergan Deposition, p.183 and Exhibit 6.

<sup>116</sup>See e.g., PPLPC009000026013\_Confidential, Purdue budgeting spreadsheet (drug by drug) allocating payments to numerous marketing activities, including advocacy groups (e.g., AAPM) ; PWG003927496, Consultant Services Agreement between Purdue and James Campbell; PPLP003364381, Grants to organizations, including American Academy of Pain Management and American Pain Society; PPLP003364382, Summary of Payments to entities January 1, 2012 through March 28, 2017, including American Pain Society and AAPM; ENDO-CHI\_LIT-00247966, Excel file of payments made by Endo to organizations and individuals, including Perry Fine, Russell Portenoy, Scott Fishman, American Pain Foundation, American Academy of Pain Medicine, American Pain Society, JCAHO, Wisconsin Pain and Policy Study Group (Board of Regents of the University of Wisconsin - Unrestricted educational grant); JAN00118932, Educational Grant Agreement. Payee: American Pain Society; JAN-MS-00919438, American Pain Society Corporate Membership Brochure; ALLERGAN\_MDL\_01010175, Actavis employees discuss what level of APS corporate membership they are willing to pay for. Actavis needs "a clear plan with objectives for meeting with them." Corporate Circle costs \$25,000 to join; EPI000648788, Endo Request form for Educational Grant Payment to APS; MNK-T1\_0000856189, PKY180259180, Leadership Summit on Pain Management, supported by a grant provided by Purdue Pharma; MNK-T1\_0000919107, Mallinckrodt excel sheet listing grant requests from various organizations, including American Pain Society; APS-MDL00000020, APS written Agreement for Commercial Support with ENDO; PPLPC021000246625, Purdue Grant Summary. Includes grants for APF, APS; JAN-MS-00000001- 1997-2011 List of Janssen payments made to various advocacy groups such as AAPM, AGS, APF, APS, JCAHO, Center for Bioethics and honorarium fees to KOLs such as Portenoy, Fishman, and Fine; PPLPC036000002057, email from Jim Guest to Richard Sackler, Robin Hogen, Haddox where J. Guest wrote "Jim Campbell and I are looking forward to our meeting with you on Monday" and thanked them "for the positive response and useful suggestions ... on the American Pain Foundation's proposed "Stop Pain Now!" campaign." Guest noted APF "refined the campaign plan" by incorporating many of Purdue's suggestions and attached the "revised plan along with an executive summary." Attached to this email were SPN Proposal 8-3-00.doc (PPLPC036000002058) and SPN Exec Summary 8-3-00.doc (PPLPC036000002078), Pain as the Fifth Vital Sign.



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Nucynta state account in the U.S.<sup>117</sup> Groups such as the American Pain Society, which advocated “Pain as the Fifth Vital Sign,”<sup>118</sup> sought to elevate awareness of pain and its treatment – a goal that is consistent with Defendants’ marketing.<sup>119 120 121</sup>

71. Other groups such as, for example, the American Academy of Pain Medicine (AAPM), American Geriatrics Society, and the American Pain Foundation all worked to increase the awareness of and access to pain treatment.<sup>122</sup> In 1997, APS and AAPM issued a Consensus Statement that

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<sup>117</sup> Update & 2013 National Advocacy Business Planning, JAN-MS-00393085. This document is specific to Ohio as well as the national level. It touts Purdue, Janssen, Pfizer, and Endo as providing the highest total advocacy support in 4 categories: programmatic support, capacity building, access, and reimbursement, and general support. The “Imagine the Possibilities Pain Coalition” included here maps out advocacy projects, objectives and timelines for dissemination. This coalition is “...a working group of recognized experts in the field of pain aiming to fill unmet needs and gaps in patient care.” This definition is remarkably like the goal of marketing. On slide 16 is a compilation of representative organizations Janssen was committed to regarding pain advocacy.

<sup>118</sup> The American Academy of Pain Medicine (“AAPM”) and the American Pain Society (“APS”) are professional medical societies, each of which received funding from Defendants. In about 1996, the APS Trademarked “Pain is the 5th Vital Sign” advocating to elevate pain to the “fifth vital sign,” along with temperature, pulse, respiration rate, and blood pressure. See also, e.g., SPN Exec Summary 8-3-00.doc (PPLPC036000002078), Pain as the Fifth Vital Sign; CHI\_001715571, STOP PAIN NOW, A campaign to Make Effective Pain Relief a National Priority, A Proposal to Purdue Pharma Submitted by the American Pain Foundation, August 7, 2000 (Updated March 2001); PPLPC0170001258, David Haddox 2008 email with the subject Re: Story about prescription narcotic use.

<sup>119</sup> PKY181559213, Managing Pain in Patients with Addiction and the “fifth vital sign.” PPLPC017000062602 - Purdue Pain Advocacy Tool Kit uses APS’s “Pain: The 5th Vital Sign” as part of its marketing strategy and on page 10 quotes James Campbell’s November 11, 1995 APS Presidential Address, “We need to train doctors and nurses to treat pain a vital sign.”; ABT-MDL-KY-0043299 - Talking points/binder of information on Oxy. Includes: JCAHO Pain Standards for 2001 (p. 13 of 86 of the PDF), 1998 FSMB Model Guidelines for the Use of Controlled Substances for the Treatment of Pain (p. 25 of 86 of the PDF). The binder also cites The Fifth Vital Sign as a trademark of the APS (p. 39 of 86 of the PDF)).

<sup>120</sup> In JAN-MS-00383085, Janssen answers the question of how advocacy can have an impact for chronic pain and diabetic peripheral neuropathy: creating awareness of the disease, latest treatments and barriers to access, and improving and maintaining access by shaping policy, public and private outreach (e.g., letters of support from partner organizations) and impacting legislation.

<sup>121</sup> Mr. Bingol at Endo regarded the “tag line” of “pain as the fifth vital sign” as an opportunity on a “market-wide” basis. Bingol, Demir\_Endo Deposition, pp.225-226. This supports the proposition that the marketing messages seen in this case benefited not only the company that initiated the message, but also other competitors.

<sup>122</sup> See e.g., PDD8801101275, Richard Sackler email to K. Foley and J. Campbell suggesting Purdue and APS could work together to “protect the gains made in recognizing and treating pain patients.”; American Pain Foundation Board of Directors Meeting, March 26, 2001, Minutes (CHI\_001260914, pp.3-4, selling

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endorsed opioids to treat chronic pain and claimed, among other things, that pain is often managed inadequately and that commonly held assumptions about opioids need modification with respect to addiction, respiratory depression and other side effects, tolerance and diversion.<sup>123</sup> In 2001, AAPM disseminated a press release regarding diversion and abuse of controlled substances, which included the statement:<sup>124</sup>

*“Experience and investigation have shown that when opioids are prescribed and used appropriately in the treatment of pain there is minimal danger of creating an addictive disorder. Evidence to date indicates that substance abuse problems have not increased as a result of the increased availability of therapeutic opioids. The public health problem represented by misuse of prescription opioids is miniscule in comparison with that of untreated and unrelenting pain.”*

This press release expresses opinions that effectively minimized concerns over diversion and abuse. This and other positions held by advocacy groups which were consistent with Defendants’ marketing messages, when considered with Defendants’ support of these advocacy groups, supports the proposition that Defendants’ financial support had marketing purpose.<sup>125</sup>

72. Advocacy support by Defendants also was extended to groups like the Joint Commission on Accreditation of Hospitals (JCAHO) and the Federation of State Medical Boards (FSMB) both of which distributed guidelines or standards for opioid use.<sup>126</sup> In some instances, Defendants’

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Pain Actions Guides at a profit to corporations) and Haddox email with his edits to a “Patient Action Pamphlet”, PPLPC013000057412.

<sup>123</sup> The Chair of the committee that issued the statement, Dr. J. David Haddox, was a KOL for Purdue and thereafter a Purdue employee. He was also a past AAPM President (1988) Other authors, including KOL Dr. Portenoy, similarly had connections to defendants. APS-MDL00000005 AAPM and APS Consensus Statement - Use of Opioids for the Treatment of Chronic Pain. Other KOLs who worked with Defendants also served as President of AAPM including Drs. Fishman (2005), Fine (2011), and Webster (2013). <https://painmed.org/about/board/council-of-past-presidents> (last accessed February 9, 2019); See also, AAPM Consensus Statement; AGS Guidelines; APF Treatment Options for People Living with Pain.

<sup>124</sup> February 16, 2001 AAPM Press Release, PPLPC039000033400.

<sup>125</sup> Cramer, Phil Deposition, pp.149-252, where Mr. Cramer is questioned by Mr. Hoffman about Purdue’s distribution of materials consistent with WHO, APS and FSMB guidelines. What is not discussed is Purdue’s support of advocacy groups like these or the KOLs and other influencers who assisted in the creation of these guidelines.

<sup>126</sup> See e.g. PPLPC021000155726, Purdue memo on alliances with JCAHO; CHI\_000463727 CME approved by AAPM and FSMB, Responsible Opioid Prescribing; PKY181079987, CME by Endo and JCAHO; PKY180516748, Purdue sponsored Talk on Pain Management Addressing the New JCAHO Standards; PKY180130001, Leadership Summit on Pain Management, Sponsored by Joint Commission and American

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support went beyond financial support aimed at influencing messages and included direct contributions or edits to advocacy messages. For example, Dr. Haddox provided comments and edits to the Pain Action Pamphlet distributed by the American Pain Foundation<sup>127</sup> and Responsible Opioid Prescribing (FSMB).<sup>128</sup>

73. Further support for the proposition that Defendants used KOLs, peer-to-peer marketing, and advocacy groups to reach marketing goals is seen in interactions with Dr. Portenoy. Dr. Portenoy, a well-known and outspoken KOL, was an important component of the Defendants' influence with advocacy groups. His work with industry, and advocacy groups supported by industry, culminated in dissemination of the industry supported messages Defendants wanted communicated in the marketplace. These messages were consistent with Defendants' promotional marketing messages and had the marketing purpose of creating more favorable perceptions about opioids, removing barriers to opioid use, and stimulating sales.<sup>129</sup>
74. Ms. Pamela Bennett, who worked for the American Pain Foundation as a consultant and was hired by Purdue in 2001, worked to create an advocacy "army" to support Purdue's sales<sup>130</sup> and its desire to disseminate new paradigms about opioids in the marketplace.<sup>131</sup> Working under the title of Advocacy Director, Ms. Bennett worked to create the Pain Control Advocacy Toolkit

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Pain Society is a conference supported by an unrestricted educational grant provided by Purdue Pharma; PKY180259180, Leadership Summit on Pain Management, Sponsored by Joint Commission and American Pain Society is a conference supported by an unrestricted educational grant provided by Purdue Pharma; PKY180458955, PKY180481945, and PKY180483734 are Purdue sponsored talks on pain management and the new JCAHO requirements; PKY181101825, District Manager Action Sheet, coordination of JCAHO activities; PKY180547091, Joint Commission Corporate Sponsor Draft Letter of Agreement, Purdue agrees to become the sole Corporate Sponsor of the JCAHO for certain educational initiatives; PKY180547097, Joint Commission Corporate Sponsor Draft Letter of Agreement. See also, Schedule 17: Amounts Paid to Pain Advocacy Organizations and Professional Societies.

<sup>127</sup> See Must, Alan\_AM031419 Deposition, pp.75-81 and Must Exhibit 10.

<sup>128</sup> PPLP004123624, Haddox cover email and PPLP004123626, Haddox edits for Responsible Opioid Prescribing.

<sup>129</sup> See Section III of this Report.

<sup>130</sup> Bennett, P 011619 Deposition, pp.188-189 and Exhibit 17, Advocacy: Giving Voice for the People with Pain.

<sup>131</sup> Bennett, P 011619 Deposition, pp.28-29, 156-159, 175-187.

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which had the goal of providing “...patients, their healthcare providers, their caregivers, and other advocates simple tools to express a strong, organized voice in the media and powerful governmental circles –tools that will help ensure the case for pain management will be heard and access to appropriate treatment will be rapidly improved.”<sup>132</sup> The toolkit provided specific training for its intended audiences on issues including, why advocacy is important (and who it should come from), to various talking points, how to get messages out, rules for talking with reporters, key audiences, how to use a press kit, and other key issues. Training on how to talk with reporters included, for example, the advice to not repeat negative remarks in reporters’ questions. It offers the advice, that if a reporter asks a question such as, “Is an addiction to painkillers the issue here?”, the respondent should offer, “No, the real issue is whether appropriate therapy for thousands of patients is being threatened by criminals and chronic abusers.” Reframing the issue from addiction to blaming the problem on criminals and chronic abusers was consistent with Purdue’s desire to reshape how Customers thought about opioids.<sup>133</sup> While Ms. Bennett did not characterize these activities as marketing, the use of opinion leadership by Purdue and other Defendants in this fashion, is marketing.<sup>134</sup>

75. Defendants’ support of advocacy groups was significant.<sup>135</sup> This monetary support, as with KOLs, created an unavoidable conflict of interest, calling into question the independence of advocacy organizations. As described in this Report, working with these groups was an integral part of Defendants’ marketing. However, Ms. Deem-Eshleman, a marketing professional who worked

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<sup>132</sup> Bennett, P 011619 Deposition Exhibit 15, Pain Control Advocacy Toolkit.

<sup>133</sup> Bennett, P 011619 Deposition, pp.153-160.

<sup>134</sup> In her deposition, Ms. Bennett was asked: “Do you think that deploying advocates from your army into a state like Ohio to offer statements in response to an article that’s going to be published in a local paper about OxyContin abuse – do you think that is marketing? Her response was, “I think – well, no.” She went on to say, “I think it—I think it’s offering people an opportunity to express their opinion.” While the action of expressing opinions may or may not be marketing, Purdue’s coordination of the process to ensure, and influence exerted, over the opinions expressed, is marketing. (Bennett P 011619 Deposition, pp.262-263.)

<sup>135</sup> See e.g., PPLPC017000604922, Organizational Payments, 2002-2015; Consider also, payments to KOLs like Dr. Portenoy who worked with advocacy groups. See also, Schedule 18: Amounts paid to KOLs and Schedule 17: Amounts paid to Pain Advocacy Organization & Professional Societies.

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on the Nucynta brand and was a corporate representative for Janssen, indicated the company worked with but did not promote its products through outside organizations such as, for example, the American Pain Foundation, the American Academy of Pain Management, or the American Academy of Pain Medicine. In her testimony, Ms. Deem-Eshleman relied on semantics to support her characterization of Janssen's involvement with these groups, referring to some of this involvement as "unbranded" marketing.<sup>136</sup> From a marketing perspective, Janssen's work with advocacy, referred to as outside organizations in this context, supports the proposition that Janssen marketed through these organizations.

**Continuing Medical Education (CME)**

76. Pharmaceutical companies support educational efforts and routinely refer to their marketing as education.<sup>137</sup> This includes accredited CME and non-certified education.<sup>138</sup> However, accredited CME and non-certified education have distinct differences. Accredited CME activities include those supported by drug companies but intended to be independent of promotional influence. Accredited CME activities are attractive to physicians because they must earn a certain number of hours of CME each year to continue licensure, which attracts prescribers to industry-sponsored, free, CME. KOLs may also be used to deliver CME programs, adding value to the

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<sup>136</sup> Deem\_Eshleman\_Janssen Deposition, pp.57-123 where she is questioned about work with outside organizations, specific messaging, marketing materials, and campaigns such as "Smart Moves" and "Smart Choices" aimed at educating youth about appropriate pain management. What she fails to recognize is that Janssen supported KOLs and the outside organizations it worked with in the creation and distribution of materials consistent with its own marketing messages. In addition to other evidence of support for advocacy organizations and KOLs, see the American Pain Foundation record of corporate support for its activities from Defendants, including Janssen at APS-MDL00000001.

<sup>137</sup> Defendants sometimes prefer to call marketing activities education. This practice does not preclude the fact that education of Customers is marketing.

<sup>138</sup> Defendants' marketing plans cited throughout this Report detail CME efforts. See also, Schedule 8: Manufacturing Defendant Marketing Plans, presenting a chronological listing of many of these plans. Other documents provide insight into how Defendants worked in tandem to train and educate Customers about their products, see e.g., PPLP003427266 Key Opinion Leader Training, Xcenda (AmerisourceBergen Consulting Services); JAN-MS-00814133, Pain Policy Educational Initiative, April 7, 2008, Xcenda PRS Business Unit.

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sponsorship by the drug company.<sup>139</sup> However, this added value comes at the expense of potential bias that may stem from the use of a KOL who may have financial ties to the pharmaceutical company.

77. Medical education can also take the form of promotional-education activities. However, non-certified, promotional education that is controlled by a manufacturer must present information that is consistent with the FDA-approved label.<sup>140</sup> Yet, pharmaceutical companies seem to prefer accredited CME, possibly due to the expectation of return on investment which is estimated to be \$3.56 in increased sales for each dollar spent on accredited CME.<sup>141</sup>
78. There are standards for non-promotional, accredited CME such as those established by the Accreditation Council for Continuing Medical Education (ACCME).<sup>142</sup> These standards were created to ensure CME activities are independent, free of commercial bias, and not influenced by those with an economic interest in the CME content. In general, CME activities usually include:<sup>143</sup>
- Educational Materials (e.g., publications, clinical practice guidelines)
  - Medical Education Conferences (e.g., symposia, lectures, workshops)
  - Peer-to-Peer Education (e.g., meetings with providers at their practice site, thought or opinion leaders)

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<sup>139</sup> KOLs paid, see e.g., ENDO-CHI\_LIT-002175549.

<sup>140</sup> See e.g., APT – NIPC Dinner Dialogue, END00033272.

<sup>141</sup> Brody H. Pharmaceutical industry financial support for medical education: benefit, or undue influence? *Journal of Law, Medicine, & Ethics* 2009;37(3):451-460.

<sup>142</sup> Accreditation Council for Continuing Medical Education, <http://www.accme.org>.

<sup>143</sup> Mazmanian P and Davis D. Continuing Medical Education and the Physician as a Learner: Guide to the Evidence. *JAMA* 2002; 288(9):1057-1060.

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79. Pharmaceutical companies can evaluate CME by assessing its impact on brand performance.<sup>144</sup>

<sup>145</sup> Another basic method for assessing return on CME is to assess the numbers of participants attending a CME program. However, the value of CMEs as a marketing tool goes beyond these metrics and can include assessment of learning that occurred, the effectiveness of the presenters, or how the CME may impact practice and patient care. These evaluations provide useful information to marketers that can help shape future marketing activities.<sup>146</sup> Finally, CME is also a way to further peer-to-peer education when participants interact and influencers (KOLs) are employed to provide educational programs.<sup>147</sup>

### **Clinical Practice Guidelines**

80. Clinical practice guidelines (CPGs), sometimes referred to as clinical protocols or clinical pathways, are documents that contain structured recommendations designed to assist health care professionals in providing patient care. These guidelines seek to improve the process of care and patient outcomes and include decision aids in the selection of drug therapy.<sup>148</sup> Guidelines may be developed by institutions, researchers, advocacy groups, clinicians and others to provide evidence-based protocols for treatment. As noted above, Defendants used CPGs developed by KOLs and advocacy groups to perpetuate guidelines consistent with their marketing messages.

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<sup>144</sup> See e.g., END00717275, Opana tactical plan with the success metric of brand performance pre-post educational programs.

<sup>145</sup> M. Chren and C. Landefeld, "Physicians' Behavior and Their Interactions With Drug Companies: A Controlled Study of Physicians Who Requested Additions to a Hospital Drug Formulary," *The Journal of the American Medical Association*, 1994; 271(19):684-689.

<sup>146</sup> Opana Tactical Plan 2012, END00717275 p.19; See also, related to speaker programs: MNK-T10001553091, noting increased speaker programs equates to more prescriptions and more bonus.

<sup>147</sup> See e.g., Beckhardt\_Teva Deposition, pp.234-236; Condolina\_Teva Deposition, pp.378-387; Vitanza\_Endo Deposition, pp.262-264, with respect to CME included in an Opana RiskMAP (Exhibit 26); Vorsanger\_Janssen\_Vol 1, p.255.

<sup>148</sup> Graham R. Clinical Practice Guidelines We Can Trust. Washington D.C., National Academies Press, 2011.



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81. Pharmaceutical marketers have recognized that influencing the development of clinical guidelines and ensuring the dissemination of favorable guidelines can have a significant impact on which drugs prescribers select, and therefore sales of drugs.<sup>149</sup> CPGs impact prescribing in the same manner as formularies: when a guideline drug is positioned as a first-line therapy, prescribers are more likely to prescribe the drug.
82. Defendants worked with KOLs and advocacy in the development of CPGs which was a part of Defendants' marketing. While effective for generating sales, the use of KOLs and advocacy organizations that are financially tied to Defendants creates commercial bias that can become part of the CPGs developed. (See Schedules 17 & 18) A good example of the close relationships between KOLs and advocacy groups is seen, for example, in activities associated with the book, *Responsible Opioid Prescribing* by Dr. Fishman. This text is referred to by the Federation of State Medical Boards (FSMBs) as the "*result*" of FSMBs "*Model Policy for the Use of Controlled Substance for the Treatment of Pain*" which was supported by Defendants. Fishman was a prominent KOL. The Fishman book was distributed to nearly 162,000 physicians and other prescribers through accredited CME.<sup>150</sup> Reshaping the minds of prescribers through CPG development and associated distribution of these guidelines through educational (marketing) activities was an important aspect of Defendants marketing because of the impact it could have on sales.<sup>151</sup>

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<sup>149</sup> Choudhry Nm Stekfox H and Detsky A. Relationships between Authors and Clinical Practice Guidelines and the Pharmaceutical Industry. JAMA, 2002; 287(5):612-617; Detsky, Editorial, *Sources of bias for authors of clinical practice guidelines*, Canadian Medical Association Journal, 2006; 175(9):1033; Shaneyfelt T and Centor R. Reassessment of Clinical Practice Guidelines. JAMA 2009; 301(8):868-869.

<sup>150</sup> CAH\_MDL2804\_00846989. Email chain with a CE City proposal where Jonathan Jagoda, Policy and Government Relations Associate at the Federation of State Medical Boards notes the FSMB policy, Fishman text and past distribution.

<sup>151</sup> CPGs are generally perceived as unbiased giving these guidelines credibility. Further, prescribers concerned with liability feel more secure when prescribing based on accepted protocols and recommendations contained in CPGs. This gives CPGs the ability to significantly impact prescribing.



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**Influence on Formularies**

83. Prescribing choices are influenced by which drugs are included on prescription formularies for insurance coverage.<sup>152</sup> When formulary drugs differ from prescribers' habits, prescribers must adapt their medication choices to match a patient's formulary, or the patient may have higher out-of-pocket costs or be denied coverage. This ties formulary decisions by the TPP or PBM to the success of a branded drug<sup>153</sup> and creates opportunities for pharmaceutical marketers who can effectively impact formulary decision-making. The record in this case supports the proposition that Defendants recognized and acted on the need to monitor and maintain the desired formulary status for their drugs.<sup>154</sup>

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<sup>152</sup> See e.g., *Pharmaceutical Marketing*, Ch. 4 & 12, Rollins, B.L. & Perri, M. (eds.) (2013); Virabhak S., Shinogle JA. Physicians' prescribing responses to a restricted formulary: the impact of Medicaid preferred drug lists in Illinois and Louisiana. *Am J of Managed Care* 2005;11:SP14-20. <https://europepmc.org/abstract/med/15700905>.

<sup>153</sup> In most cases, generic products receive automatic, preferred tier status.

<sup>154</sup> See e.g., Managed Markets Formulary Mechanisms to Contain Costs, TEVA\_CHI-00004939; Fully integrated marketing. ENDO-CHI-\_LIT-00546731; PPLPC012000064369, Business Plan written by Bernie Katsur, Purdue National Account Executive; PPLPC018000199014, Draft script/outline for presentation on the U.S. healthcare system for HCPs, caregivers, and patient advocacy groups; PPLPC013000295860, Preponderance Clauses in negotiating Purdue commercial contracts for OxyContin and Butrans; PPLPC012000293223, Comprehensive pricing study and recommendations regarding formulary placement and rebates; PPLPC015000256864, Marketing report targeting long term care facilities, expected market share losses; PPLPC018000310455 – Email chain re: development of sales force training materials re: overcoming physician objections to prescribing drugs with unfavorable formulary status; JAN-OH-00005831, Field Coach Report, coupons and rebate cards; PPLPC019000043806 – Managers Meeting presentation, OxyContin rebates; PPLPC018001107461, pricing recommendations including weighted average cost, insurance reimbursement, and managed care limits and PPLPC018001096229, which is the appendix to this document with detailed data and analysis supporting pricing recommendations; PPLPC018000063433, "Proposed Rebates," Purdue planned to offer higher rebates to more restrictive "highly managed" formularies; PPLP003538597, Purdue Butrans Marketing Overview at slides 5,6,13,29,56; PPLP003516702, Purdue sales force memo: "Prior to this formulary win, patients who were classified as LIS/Dual Eligible had a strict PA in place requiring failure of ALL formulary options first. As of January 1, 2011, these patients have had access to OxyContin® for \$2-\$12." Also, "As a result of your efforts, Member Health/CCRx scripts have increased 34% since December 2010. However, the average TRx growth was 70% for the Districts utilizing the pull-through piece most often;" PKY182049869, market segment strategy for paradigm shift focused on pain management, ranking of segments; PPLP003523084, Purdue managed care sales training, "Push Up" (prescribers putting pressure on MCO, and MCO puts pressure on PBMs); PPLP003544323, Purdue Sales Training presentation; ENDO-CHI-\_LIT-00078223, co-pay concerns training, Sales Reps are trained to respond with overall economic cost benefits such as fewer additional medications or additional rescue meds. If Step Therapy Trial or

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**Direct-to-Consumer Marketing**

84. In the 1980s pharmaceutical companies discovered the powerful impact that consumers could exert on prescribing decisions when they learn about drugs via media coverage, public relations efforts, news stories, and even advertisements for prescription medications. Marketers learned that DTC marketing and advertising could move a drug quickly through the early stages of the drug life cycle and rapidly increase adoption and expand sales by increasing patient and prescriber awareness of treatment alternatives.<sup>155</sup> However, DTC marketing may also trivialize drug use by making drug consumption a part of everyday life, mislead or confuse consumers, and increase costs by promoting more expensive brand name medications.<sup>156 157</sup>
85. Currently, branded pharmaceutical manufacturers spend approximately six billion dollars annually marketing medications directly to consumers to increase awareness of drugs and

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Prior Authorization is required, the sales reps are instructed to educate the doctor then teach the doctor “how to provide clinical rationale or documentation of a step therapy failure/prior authorization.” This includes helping the doctor through the process step-by-step; ACTAVIS0578801, the Willie Sutton rule invoked.

<sup>155</sup> I distinguish between DTC marketing which encompasses all aspects of direct consumer activities from DTC advertising, which as a term of art has come to represent media advertisements for prescription medication that are commonly seen on TV and in magazines.

<sup>156</sup> Shimp T and Dyer R. The Pain-Pill-Pleasure Model and Illicit Drug Consumption. J of Consumer Research, 1979 June;6(1):36-46.

<sup>157</sup> Regarding the pros and cons of DTC marketing, see e.g., Donohue J. A History of Drug Advertising: The Evolving Roles of Consumers and Consumer Protection. The Milbank Quarterly 2006; 84(24):659-699; Perri M and Nelson A. An Exploratory Analysis of Consumer Recognition of Direct to Consumer Advertising of Prescription Medications. J of Health Care Marketing 1987; 7:9-17; Perri M and Dickson WM. Consumer Reaction to a Direct to Consumer Prescription Drug Advertising Campaign. Journal of Health Care Marketing 1988; 8:66-69; Perri M. The Past, Present and Future of Direct to Consumer Advertising in the Pharmaceutical Industry. Clinical Therapeutics 1999; 21:1798-1811.

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stimulate patient requests.<sup>158 159 160</sup> Patient requests for a medication have been shown to substantially affect prescribing decisions, even when the requested medications are dangerous, and even when the drug itself was not directly advertised to consumers.<sup>161</sup>

86. The influence of DTC marketing on consumer awareness and actions with respect to opioids that are not advertised to patients through the media is indirect. Patients learn about drugs from other sources such as friends or family who take medications, advocacy groups who seek to increase awareness of diseases or treatments, and internet searches. Advocacy groups, such as the U.S. Pain Foundation, American Academy of Pain Medicine, or the American Pain Society, are an effective way for a pharmaceutical marketer to reach consumers without disclosing their commercial interests.

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<sup>158</sup> <https://us.kantar.com/business/health/2017/drug-advertising-booms/> (last accessed February 28, 2019) Jon Swallen, Drug Advertising Booms to \$6.4 Billion, May 8, 2017.

<sup>159</sup> Koch-Laking A and Park M. Q/Does DTC advertising affect physician prescribing habits? *Journal of Family Practice* 2010; 59(11):649-50; Arney J, Street R and Naik A. Factors Shaping Physicians' Willingness to Accommodate Medication Requests. *Evaluation & the Health Professions*. 2014; 37(3):349-365; Huh J and Langteau R. Presumed Influence of Direct-to-Consumer (DTC) Prescription Drug Advertising on Patients, The Physician's Perspective. *Journal of Advertising*, 2007; 36(3):151-172; Kravitz R, Epstein R et. Al., Influence of Patients' Requests for Direct-to-Consumer Advertised Antidepressants, A Randomized Controlled Trial. *JAMA* 2007; 293(16):1995-2002; Mintzes B, Barer ML, Kravitz RL, et al. How does direct-to-consumer advertising (DTCA) affect prescribing? A survey in primary care environments with and without legal DTCA. *Canadian Medical Journal (CMAJ)* 2003;169(5):405-412. Campbell EG, Pham-Kanter G, Vogeli C, et al. Physician acquiescence to patient demands for brand-name drugs: Results of a national survey of physicians. *JAMA*. 2013; 173(3):1-3. Becker S and Midoun M. Effects of Direct-to-Consumer Advertising on Patient Prescription Requests and Physician Prescribing: A Systematic Review of Psychiatry-Relevant Studies. *J Clin Psychiatry*. 2016 October; 77(10):e1293-99; Weissman J, Blumenthal D, Silk A, Newman M, Zaper K, Leitman R and Feibelman S. Physicians Report On Patient Encounters Involving Direct-to-Consumer Advertising. *Health Affairs*, 2004 (Jan-Jun); Vol Suppl Web Exclusive. W4-219-33; Aiken, K, Swasy J, and Braman A. Patient and Physician Attitudes and Behaviors Associated with DTC Promotion of Prescription Drugs – Summary of FDA Survey Research Results. Final Report, November 19, 2004.

<https://www.fda.gov/downloads/AboutFDA/CentersOffices/OfficeofMedicalProductsandTobacco/CDER/UCM600276.pdf> (last accessed November 25, 2018).

<sup>160</sup> PPLPC029000182401, IMS, 2006, p.30.

<sup>161</sup> See e.g., McKinlay J, Trachtenberg F, Marceau L, Katz J, and Fischer M. Effects of Patient Medication Requests on Physician Prescribing Behavior: Results of a Factorial Experiment. *Med Care*. 2014 April; 52(4):294-299. Recognition of this fact is also made by Defendants in documents such as the Opana ER Quarterly Business Review where it is noted, "Targeted patient communications: increase adherence and to increase treatment discussion with HCP," ENDO00125324.

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87. Patients see and hear messages from advocacy groups, which increases awareness and stimulates discussion with prescribers in the same fashion as advertisements. Further, advocacy groups are generally perceived to be unbiased and trustworthy, increasing the credibility of this source of drug information. However, there are concerns regarding this route of persuasion because manufacturers' financial support of advocacy groups appears to be linked to *"opioid friendly," "amplified and reinforced messages favoring increased opioid use"* by these groups.<sup>162</sup>
88. DTC marketing also includes targeted patient education, such as, community-based talks designed for patients and caregivers, and other ways (e.g., patient brochures) of reaching patients with marketing messages.<sup>163</sup> These methods are effective for increasing awareness and stimulating patients to have discussions with prescribers. Indirect methods, such as the use of advocacy groups or direct patient contact via brochures and self-help aids, are additional ways for pharmaceutical marketers to reach prescribers vis-a-vis patients with messages about drugs.

#### **Marketing Messages Are Different from the Package Insert**

89. While the package insert (PI) is a part of a company's marketing, a drug's marketing is far more comprehensive than the PI and includes all materials, techniques, communications, and messages used to promote the drug.<sup>164</sup> In fact, one goal of drug marketing is to distill and communicate the technical information, or "drug features," in the PI into a few, brief talking

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<sup>162</sup> Fueling an Epidemic (Report Two), Exposing the Financial Ties Between Opioid Manufacturers and Third-Party Advocacy Groups. U.S. Senate Homeland Security & Governmental Affairs Committee, Ranking Members Office; <https://www.hsdl.org/?abstract&did=808171> (last accessed December 20, 2018); Fueling an Epidemic, Supplement to the February 2018 Report, <https://www.hsgac.senate.gov/imo/media/doc/SUPPLEMENT-Fueling%20an%20Epidemic-Exposing%20the%20Financial%20Ties%20Between%20Opioid%20Manufacturers%20and%20Third%20Party%20Advocacy%20Groups.pdf> (last accessed December 20, 2018). Rothman S, Raveis V, Friedman B and Rothman D. Health Advocacy Organizations and the Pharmaceutical Industry. Am J of Public Health. 2011; 101(4):602-609.

<sup>163</sup> See e.g., END00717275 p.25; TEVA\_MDL\_A\_11575927 (Fentora, patient as customer).

<sup>164</sup> The PI establishes the boundaries for what information or messages a pharmaceutical company, or other supply chain stakeholder, can discuss in its marketing.

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points, which marketers seek to communicate as “drug benefits.”<sup>165</sup> <sup>166</sup> This means marketers can be selective in what they choose to talk about in a sales encounter, but the information selected must be consistent with the PI. For example, a sales encounter might include statements about drug benefits that are designed to reduce concerns about the medication and stimulate prescribing but might not include information about potential harms.<sup>167</sup> <sup>168</sup> <sup>169</sup>

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<sup>165</sup> Drug features are the notable characteristics of the drug. For example, features might include a once a day dosage form, a smaller tablet size, or improved efficacy. Marketers seek to turn drug features such as these into customer benefits, in this example, better medication adherence, an easier to swallow table, or better pain relief respectively.

<sup>166</sup> In a sales situation, product benefits, or the “talking points” used by a PSR are limited by the amount of time available to communicate with a prescriber. For most prescribers this will be only a few minutes, placing time pressure on the sales encounter, and limiting the information that can be presented or discussed. See e.g., Wickline\_MNK Deposition, pp.33-34; Gordon D. November 15, 2002, Dealing With Drug Reps. Physicians Practice e-newsletter. <http://www.physicianspractice.com/operations/dealing-drug-reps> (last accessed November 16, 2018); Matthew Arnold, Shadowing The Reps. Medical Marketing and Media Online, November 2012;39-42. [https://biopharmaalliance.com/uploads/Shadowing\\_the\\_reps\\_MM\\_M.pdf](https://biopharmaalliance.com/uploads/Shadowing_the_reps_MM_M.pdf) (last accessed November 16, 2018).

<sup>167</sup> See e.g., “Proactively neutralize opioid abuse issues.” (ENDO00001522, 2002 EN3203 Marketing Plan). This is an example of how they downplayed objections. In this same plan, Endo recognized that oncologists are not afraid of abuse issues with cancer patients, further suggesting they knew abuse was a big issue with doctors, but, they still strategized to neutralize this objection to their product. See also, citation on handling objections.

<sup>168</sup> Mintzes B, Lexchin J, Sutherland J, Beaulieu M, Wilkes M, Durrieu G, and Reynolds E. Pharmaceutical Sales Representatives and Patient Safety: A Comparative Prospective Study of Information Quality in Canada, France and the United States. J Gen Intern Med 28(10):1368-75; Melnick A. Package Inserts – Confusion or Clarity? AMWA Journal 23(3):121-124; Matheson, A. Marketing trials, marketing tricks – how to spot them and how to stop them. Trials (2017) 18:105.

<sup>169</sup> Handling objections and reducing concerns prescribers may have about a medication is a staple of sales training and development. See e.g., Common Objections and Appropriate Responses, JAN-MS-03007298 which was circulated to Nucynta PSRs in May of 2010 (parent email is JAN-MS-007291). This document is a script for PSR conversations with prescribers, and it has messages including, head-to-head comparisons between Nucynta and Tramadol, and Nucynta’s superior GI tolerability to Oxycodone, based on the “10-day End Stage Joint Disease” trial data (The FDA deemed the comparisons (head-to-head) and the data on which it is based as misleading (JAN-0003-0002930, FDA Letter to Janssen); Kadian Objection Handler, ACTAVIS0003698; 0a8\_ACTAVIS0829193; Objection Handling Workshop, ENDO-OPIOID\_MDL-02489844; Taking Aim at Objections, Combunox, ALLERGAN\_MDL\_03502668; ENDOSell™ Objection Handling, ENDO00023594 in Opana ER Competitor Knowledge Product and Therapeutic Learning System (Sales Training and Development, April 2009) ENDO00023515; Revopan™ Workshop, December 9, 2010, ENDO-CHCI-LIT-00053081; Delivering the Difference, ENDO-CHI\_LIT-00166509; Field Coaching Report, Kristiana Wright DSM, INSYS-MDL-007215874; BRM Training, INSYS-MDL-008344022; (Sales) Training Progress Report, JAN00068321; Xartemis XR BroadcastScript March 17, 2014, MNK-T1\_0000702315;

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90. However, the PI is different than these carefully crafted promotional messages focused on turning drug features into benefits. The PI is technical and scientific information. It is not intended to be promotional.<sup>170</sup> Because time is limited in the sales encounter, and because drug benefits rather than technical descriptions of drug features are what persuade a prescriber, marketers do not use the PI as their primary tool, even though it must generally be referenced.<sup>171</sup> Marketing messages (i.e., the information-flow that turns a drug feature into a drug benefit) are created with information the marketer wants the Customer to see and hear, not just a summary of the PI.
91. Pharmaceutical marketers, including Defendants, use many channels to communicate their messages or “talking points” to prescribers, including: personal selling (detailing), use of medical literature, continuing medical education (CME), development of clinical guidelines, sponsored meals, and opportunities for interactions with other prescribers (opinion leadership, peer-

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Delta Point, Inc. Proposal for Pennsaid and Exalgo, MKNK-T1\_000094043; September 25, 2000 Memo, November 13, 2000 Phase II Training Program, E16\_00002947; Workshop 6: REV it Up! Nucynta National Meeting, JAN00047720; Managers Meeting 2007, Sales Training, TEVA\_MDL\_A\_00358559 (focus on managed care); Fentora Training, TEVA\_MDL\_A\_00359511.

<sup>170</sup> While the PI is intended to be non-promotional, this was not always the case. The development of the OxyContin PI was described as: *“The evolution of the package insert from its original draft over four years ago was a particularly interesting and informative process. Dr. Curtis Wright, the FDA medical reviewer, upon first reviewing it, stated that he had never seen a package insert with as much promotional and marketing material in it as ours. (Clearly our package insert team, representing Medical, Scientific Communications, Pharmacokinetics and Drug Metabolism, and Marketing, did its job skillfully.) Dr. Wright even told us that all of this promotional material would disappear. It did not. In fact, the package insert contains all of the major elements of our long-range marketing platform for this drug and proved most valuable when it came time to negotiate promotional copy with the Division of Drug Marketing, Advertising and Compliance, DDMAC. We argued extensively with DDMAC in January through March of this year. The result of these, “discussions” was a tremendous set of promotional claim rich copy. And the consequence? About 50 million in sales in the first year, more than 37,000 prescriptions per month, and a market share approaching 13 percent. That is quite a beginning.”* (RS030719 Sackler, Richard, pp.202-203 and Exhibit 30).

<sup>171</sup> PDD1502332817, Purdue Key Selling Points memo and Pri-Med meeting information.



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influence).<sup>172 173 174 175</sup> The use of sales representatives is the primary way pharmaceutical  
manufacturers educate prescribers and shape prescribing behavior.<sup>176 177</sup>

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<sup>172</sup> See e.g., Adair RF and Holmgren LR. Do drug samples influence resident prescribing behavior? A randomized trial. *Am J of Medicine* 2005; 118(8):881-884; Avorn J, Chen M, and Hartley R. Scientific Versus Commercial Sources of Influence on the Prescribing Behavior of Physicians. *Am J of Medicine* 1982; 73:1-7.

<sup>173</sup> See e.g., Spiller L, and Wymer W. Physicians' Perception and Uses of Commercial Drug Information Sources: An Examination of Pharmaceutical Marketing to Physicians. *Health Marketing Quarterly*, Vol. 19(1) 91-106; Ndosi M, and Newell R. Medicine information sources used by nurses at the point of care. *Journal of Clinical Nursing*, 19, 2695-2661; McGettigan P, Golden J, Fryer R and Feely J. Prescribers prefer people: The sources of information used by doctors for prescribing suggest that the medium is more important than the message. *J of Clin Pharmacol*, 51, 184-189; Pines A. Patient information leaflets: friend or foe? *Climacteric* 2015; 18:664-665.

<sup>174</sup> See e.g., 2007 FSMB Fishman sponsor Responsible Opioid Prescribing, PPLP003477086; 2011 December Webster study PPLP003278561; 2007 Clinical Journal of Pain Article Challenges in Development of Rx Opioid Abuse-deterrent Formulations, JAN0015797; 2003 Duragesic Key Tactics Review, JAN-MS-00306778; 2009 Tapentadol Unbranded Acute Pain Message Platform, JAN-MS-00339425; Primary Care Medical Education Plans 2007, JAN-MS-00410975; Tapentadol Publication Client Status Report, JAN-MS-00437356; EN3203 Marketing Plan, ENDO00001522; Opana Business Plan 2005, ENDO0000923; MoxDuo Launch Playbook, ACTAVIS0320237 (publication plans).

<sup>175</sup> See e.g., Lubloy A. Factors affecting the uptake of new medicines a systematic literature review. *Health Services Research* 2014; 14:469-94; Fugh-Berman A, Alladin K and Chow J. Advertising in Medical Journal: Should Current Practices Change? *PLoS Medicine*, 2006; 3(6):e130, <https://journals.plos.org/plosmedicine/article/file?id=10.1371/journal.pmed.0030130&type=printable> (last accessed December 9, 2018).

<sup>176</sup> Direct sales through pharmaceutical representatives is the single largest marketing expense for most pharmaceutical companies. See e.g., Share of promotional spending of top 20 pharmaceutical companies in the U.S. by allocation in 2013. (68%) <https://www.statista.com/statistics/388002/promotional-spending-allocation-from-top-20-pharma-companies-in-the-us/> (last accessed November 7, 2018); Pharma Promotional Spending in 2013: Professional eDetailing, DTC Advertising, Professional Meetings, Journal Advertising. Pharma Guy, <http://www.pharma-mkting.com/articles/pmn1305-article01/> (last accessed, March 9, 2019).

<sup>177</sup> See e.g., Spurling G, Mansfield PR, Montgomery BD, Lexchin J, Doust J, Othman N, Vitry AI. Information from Pharmaceutical Companies and the Quality, Quantity and Cost of Physicians' Prescribing: A Systematic Review. *PLoS Med* 2010. 7(10):e1000352; Brody, H. The Company We Keep: Why Physicians Should Refuse to See Pharmaceutical Representatives, (Reflection). *Annals of Family Medicine* 2005; 3(1):82-85. Findings include: higher prescribing, higher cost of drugs and less appropriate (quality) prescribing.

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92. Prescribers are exposed to marketers' carefully-crafted information<sup>178</sup> which is designed to be and is effective in generating prescription sales.<sup>179</sup> This implies prescribers see and hear information that marketers want them to see and hear, including information that goes beyond the scope of the package insert. Specifically, pharmaceutical companies provide information intended to induce the writing of prescriptions. Marketing principles suggest, and my experience confirms, prescribers consider all the information, from all sources, that is communicated to them by pharmaceutical companies, and rarely rely on the PI alone.<sup>180</sup>

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<sup>178</sup> While product labeling must conform to FDA requirements, when a sales representative discusses a drug with a prescriber, the sales representatives decides what information is covered and where emphasis is placed.

<sup>179</sup> See e.g., Wood SF, Podrasky J, McMonagle MA, Raveendran J, Bysshe T, Hogenmiller A, et al. (2017) Influence of pharmaceutical marketing on Medicare prescriptions in the District of Columbia. PLoS ONE 12(10): e0186060.; Brax H, Fadlallah R, Al-Khaled L, Kahale LA, Nas H, El-Jardali F, et al. (2017) Association between physicians' interaction with pharmaceutical companies and their clinical practices: A systematic review and meta-analysis. PLoS ONE 12(4): e0175493.; Spurling G, Mansfield PR, Montgomery BD, Lexchin J, Doust J, Othman N, Vitry AI. Information from Pharmaceutical Companies and the Quality, Quantity and Cost of Physicians' Prescribing: A Systematic Review. PLoS Med 2010. 7(10):e1000352; Steinman MA, Bero LA, Chren MM, Landefeld CS. Narrative Review: The Promotion of Gabapentin: An Analysis of Internal Industry Documents. Ann Intern Med. 2006; 145:284-293; Ahmed, R.R., Vveinhardt, J., Streimikiene, D., and Awais, M., 2016. Mediating and Marketing Factors Influence the Prescription Behavior of Physicians: An Empirical Investigation. Amfiteatru Economic, 18(41), pp. 153-167; Katz D, Caplan A, Merz JF. All Gifts Large and Small: Toward and Understanding of the Ethics of Pharmaceutical Industry Gift-Giving. Am J Bioethics 2010; 10(10):11-17; Gonul, F., Carter, F., Petrova, E., & Srinivasan, K. (2001). Promotion of prescription drugs and its impact on physicians' choice behavior. Journal of Marketing, 65, 79–90; DeJong C, Aguilar T, Tseng CW, Lin G, Boscardin W, and Dudley A. Pharmaceutical Industry-Sponsored Meals and Physician Prescribing Patterns for Medicare Beneficiaries. JAMA Internal Medicine. 2016; 176(8):1114-1122; King M and Bearman PS. Gifts and influence: Conflict of interest policies and prescribing of psychotropic medications in the United States. Social Science and Medicine 2017; 172:153-162.

<sup>180</sup> See e.g., Wickline\_MNK Deposition p.33; Bingol, Demir\_Endo Deposition, pp.199-200 and Endo-Bingol-Exhibit 16.



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### **Branded and Unbranded Marketing**

93. In pharmaceutical marketing, branded marketing is the promotion of a specific drug, by the drug's name and its indication. The FDA regulates branded marketing.<sup>181</sup> Manufacturers submit advertising materials to the FDA's Office of Prescription Drug Promotion (OPDP), but FDA approval prior to dissemination is not required. Thus, inaccurate or unbalanced advertisement may be in circulation until the FDA identifies them.<sup>182</sup> The FDA can intervene by way of a warning letter for advertising materials that it finds do not accurately convey a drug's labeling. FDA's oversight of advertising can be delayed, allowing improper advertising materials to reach a large audience before being pulled back.<sup>183</sup>
94. Pharmaceutical marketing is also done through unbranded channels. Unbranded marketing includes activities that create awareness of a disease or condition, advocate for patient care or prepare a favorable environment in the marketplace for sales, without mentioning a drug's name and indication together. While unbranded advertisements often target patients; health professionals are exposed to these advertisements in the media as well. Unbranded advertisements focus on symptoms and encourage viewers to talk to their doctor about

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<sup>181</sup> All advertisements and promotional labeling for an FDA approved medication are required to be submitted when they are first used or disseminated on a form FDA-2253. <https://www.fda.gov/BiologicsBloodVaccines/DevelopmentApprovalProcess/AdvertisingLabelingPromotionalMaterials/ucm118171.htm>; Instructions for Completing Form 2253, <https://www.fda.gov/downloads/aboutfda/reportsmanualsforms/forms/ucm375154.pdf>, (last accessed August 1, 2018). Though this does not mean that all advertisements and promotional labeling are reviewed by the FDA.

<sup>182</sup> It is my understanding that the OPDP is substantially understaffed in its ability to review the tens of thousands of pieces of advertising materials that come across its desk each year. The OPDP has fewer than 75 people on staff to review the approximately 75,000 pieces of advertising material it receives each year.

<sup>183</sup> A Government Accountability Office report from 2008 detailed that it takes the FDA about 7 months to organize a warning letter and another 4 months on average for manufacturers to respond to it by removing or adjusting their advertising materials. <https://www.gao.gov/new.items/d08835.pdf> (last accessed February 28, 2019).

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treatment.<sup>184</sup> Unbranded advertisements get patients thinking and talking about their disease with the goal of seeking treatment, which might include a prescription medication.<sup>185 186</sup>

95. Marketers disseminate unbranded marketing messages directly, but a subtler form of unbranded advertising is when pharmaceutical marketers work with external organizations, such as the advocacy groups discussed above, with an interest in a specific disease, condition or even symptoms. Part of the appeal of unbranded advertising is that this form of advertising is generally perceived as neutral, “grassroots,” unbiased or scientific, but this can be misleading for two reasons. First, unbranded advertising does not have to inform the patient of the risks of a medication, conferring greater safety of use. Second, the advertising may be disseminated through a third-party organization that is funded by the marketer creating concerns for commercial bias in the information disseminated.<sup>187</sup>

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<sup>184</sup> See e.g., 2001 OxyContin Budget Plan, SHC-000001165, p.32-34; ENDO-CHI-LIT-00113093, p.6.

<sup>185</sup> See e.g., Alves T, Mantel-Teeuwisse A, Paschke A, Leufkens H, Puil L, Poplavska E, and Mintzes B. Unbranded advertising of prescription medicines to the public by pharmaceutical companies. Cochrane Database of Systematic Reviews, 2017, Issue 7. Art. No. CD012699. <https://www.cochranelibrary.com/cdsr/doi/10.1002/14651858.CD012699/epdf/full> (last accessed December 27, 2018); Beth Snyder Bulik, Unbranded pharma ads - what are they good for? Actually quite a bit, marketing panelists say. FiercePharma, March 11, 2018. <https://www.fiercepharma.com/marketing/unbranded-pharma-ad-what-are-they-good-for-actually-quite-a-bit-marketer-panelists-say> (last accessed December 27, 2018); Aimee Picchi, The rise of the “unbranded” pharmaceutical ad. CBS News, MoneyWatch, August 30, 2016. <https://www.cbsnews.com/news/the-rise-of-the-unbranded-pharmaceutical-ad/> (last accessed December 27, 2018).

<sup>186</sup> Rollins B, King K, Zinkhan G, and Perri M. Nonbranded or Branded Direct-to-consumer Prescription Drug Advertising – Which is More Effective? Health Marketing Quarterly, 2011; 28(1):86-98.

<sup>187</sup> Fueling an Epidemic (Report Two), Exposing the Financial Ties Between Opioid Manufacturers and Third-Party Advocacy Groups. U.S. Senate Homeland Security & Governmental Affairs Committee, Ranking Members Office; <https://www.hsdl.org/?abstract&did=808171> (last accessed December 20, 2018); Fueling an Epidemic, Supplement to the February 2018 Report, <https://www.hsgac.senate.gov/imo/media/doc/SUPPLEMENT-Fueling%20an%20Epidemic-Exposing%20the%20Financial%20Ties%20Between%20Opioid%20Manufacturers%20and%20Third%20Party%20Advocacy%20Groups.pdf> (last accessed December 20, 2018). Rothman S, Raveis V, Friedman B and Rothman D. Health Advocacy Organizations and the Pharmaceutical Industry. Am J of Public Health. 2011; 101(4):602-609.

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96. Defendants utilized unbranded marketing,<sup>188</sup> including partnering with advocacy organizations such as the American Pain Foundation, American Pain Society, American Academy of Pain Medicine, and many other regional and national organizations, to deliver unbranded marketing messages related to the use of opioids.<sup>189</sup>
97. While unbranded marketing is perceived in a generally positive way by patients and may not be scrutinized by regulatory agencies in the same manner as branded marketing, unbranded marketing by companies should follow the same pharmaceutical marketing standards identified above.

## II. MARKETING IN THE PHARMACEUTICAL SUPPLY CHAIN

98. Pharmaceutical marketing is implemented through an integrated supply chain (Figure 4). The stakeholders in this system work together to market, sell, and pay for pharmaceutical products. The U.S. pharmaceutical supply chain is composed of manufacturers, wholesale distributors, and pharmacies in the distribution of medicines and other stakeholders that coordinate revenue

<sup>188</sup> See e.g., JAN-MS-00339425 tapentadol unbranded message platform, p.2.

<sup>189</sup> Documents related to planning and execution of work with advocacy groups can be seen in, e.g., ENDO-OPIOID-01606654, email and attachments detailing Endo support of International Neuropathic Pain Conference; Advocacy, Policy, Quality Activities, JAN00038605; JAN-MS-00000205; JAN-MS-00132620; JAN-MS-00264703; JAN-MS-02508517; JAN-MS-00932379; JAN-MS-00922821; JAN-MS-006322008; (Purdue) Treatment Options: A Guide for People Living with Pain, 2007 American Pain Foundation; Purdue Grants and Giving, PPLP0033465134; 2012 Actavis MoxDuo Staffing Plan/SOW, The Cutting Edge of Pain Program (Partner with American Pain Society) ACTAVIS0316645; ENDO-CHI\_LIT-00012357, Opana ER Tactical Plan Meeting 7/1/2010, public service ads about “bad” programs, p.4; ENDO-CHI\_LIT-00098421, p.14, 21-24, 45; Draft Document, 2011 Oxymphone Franchise Tactical Plan Review, Demir Bingol, Sr. Product Director, ENDO-CHI\_LIT-00546731 pp.80-88; ACTAVIS0771831 (APS Website); ENDO-CHI\_LIT00543506, OxyM Issues Management: Overall Approach, Stakeholder Communications and Crisis Management Strategies, May 10, 2006; Subsys Launch Playbook, “Non-Sales Force Communication to Core Targets,” INSYS-MDL-000458120, p.21-23; MNK-T1\_0000214460, Government Affairs, Policy and Advocacy, September 14, 2014; Advocacy and the Pain Franchise, October 16, 2013, MNK-T1\_0000222031. Deposition testimony also confirms interactions and work with advocacy groups, e.g., Deem-Eshleman\_Janssen, p.59-65; Hassler-Teva\_30B6, pp.331-332; Moskovitz\_Janssen\_Vol.1\_30(B)(6), pp.228-230 and Exhibit 17; Spokane\_Teva, pp.40-41; Wickline\_MNK, pp.159-161; Altier-Allergan, pp.125-129; Barrett\_Allergan, pp.114-118, 279-281; Koch\_Purdue, pp.178-180; Krishnaraj\_Insys, pp.197-201; INSYS-MDL-014996303 Masters January 4, 2017 email with subject Donation Letter of Agreement – Final Attached for Signature (Pain Foundation) and the Donation Letter of Agreement, INSYS-MDL-014996304 and Invoice, INSYS-MDL-014996309.

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flows. Supply is ensured for prescription opioids by manufacturers, including Purdue, Endo, Janssen, Teva, Cephalon, Allergan, Insys, and Mallinckrodt, and their families of companies. Wholesale distribution of pharmaceuticals in the U.S. is highly concentrated, with AmerisourceBergen, Cardinal Health, and McKesson accounting for about 85% of the total market share of wholesalers.<sup>190</sup> Large pharmacy chains such as CVS, Walgreens, and Walmart also engage in internal wholesale distribution of medicines, acting as their own distributors either alone or in cooperation with wholesale distributors.<sup>191</sup>

99. The goal of the pharmaceutical supply system is to move products from manufacturers to the Customer. Each stakeholder has the common goal of selling pharmaceuticals by working with and through others in the supply chain system. Defendants had agreements to distribute products and marketing messages related to opioids.<sup>192</sup> The primary messages in relation to wholesale distributors are expected to be focused on price, quality, drug availability, and service.<sup>193</sup> However, pharmacists that dispense prescriptions may also receive promotional messages focused on drug features and benefits, similar to prescribers.<sup>194</sup> This is important to

<sup>190</sup> Dabora M, Turaga N, and Schulman K. Financing and Distribution of Pharmaceutical in the United States. JAMA. Published online May 15, 2017.

<https://jamanetwork.com/journals/jama/fullarticle/2627994> (last accessed December 18, 2018).

<sup>191</sup> CAH\_MDL2804\_02376356, CVS Agreement (Matt Leonard).

<sup>192</sup> See Schedule 16: Co-Promotional Marketing with Distributor Defendants.

<sup>193</sup> [REDACTED]

<sup>194</sup> See e.g. the Purdue sponsored counseling guide for pharmacists, PDD1502310593. Sponsored educational letter and pamphlet from Purdue to pharmacies regarding pain and OxyContin. The core promotional messages in this guide are consistent with the messages in Section IV: Defendants Marketing of Opioids, of this Report and include: “there is a difference between ‘addiction’ and ‘pain-relief seeking’ behavior.” p.4; “It is rare for patients with intractable pain to abuse or divert their prescribed pain medication.” p.5; “Two opioids with minimal risk for diversion and abuse include OxyContin and MS Contin.” p.5; “Pain is one of the most common reasons people consult a physician, yet it frequently is inadequately treated, leading to enormous social cost in the form of lost productivity.” p. 3; “True addictive behaviors rarely occur in patients who utilize opioids for chronic pain, especially when the patient has no prior history of substance abuse.” p. 4; “Physical dependence occurs with the continual use of many medications including beta-blockers, antidepressants, corticosteroids, opioids, and others.” p. 4; “It is rare for patients with intractable pain to abuse or divert their prescribed pain medication.”, p. 5; Effective strategies for cancer pain include: “aggressive use of long-acting, oral opioids as first-line

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pharmaceutical companies who will lose sales if resistance to their drug is encountered at any point in the system.

100. Revenue flows (Figure 4) between various parts of the supply chain system in a variety of forms, including payments, rebates, and chargebacks that ensure members of the supply chain system have data, such as utilization, supply, and distribution, showing exactly where each bottle of pills is going and at what price.<sup>195</sup> <sup>196</sup> This data is used in financial planning, manufacturing, and marketing of pharmaceuticals and provides critical metrics to pharmaceutical marketers for assessing past, and planning future, marketing efforts.<sup>197</sup>
101. Given the complexity of revenue flows, wholesalers and manufacturers have a synergistic relationship, each relying on the other to sustain sales. The wholesale function is also important to retail pharmacy, as wholesalers offer attractive pricing in connection with their negotiation of volume discounts with manufacturers. This is especially important for generic medicines, where pharmaceutical wholesalers can give preferential treatment to a specific manufacturer's products by stocking only (or preferentially) selected manufacturer's products for distribution and, or generic purchasing programs.<sup>198</sup>

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therapy . . . and encouraging the use of short-acting opioids to provide for relief of 'breakthrough' pain." p. 7; "Medications for persistent cancer-related pain should be administered on an around-the-clock basis." "Opioid tolerance and physical dependence are expected with long-term opioid treatment and should not be confused with addiction." p. 7; "[A]gents that do not have a 'ceiling effect' to their analgesic efficacy and will not reverse or antagonize the effects of other opioids administered at the same time are called 'full agonists.'" p. 7; "[T]he overall risk of inducing addiction with opioid agonists in patients with intractable pain is rare." p. 8.

<sup>195</sup> Manufacturers routinely negotiate contract prices with customers such as retail pharmacy operations. Wholesalers ensure that each customer ultimately pays their contracted amount through a system of contracts, chargebacks, and rebates. See Figure 4: Flow of Services, Product and Funds in the Pharmaceutical Supply Chain System.

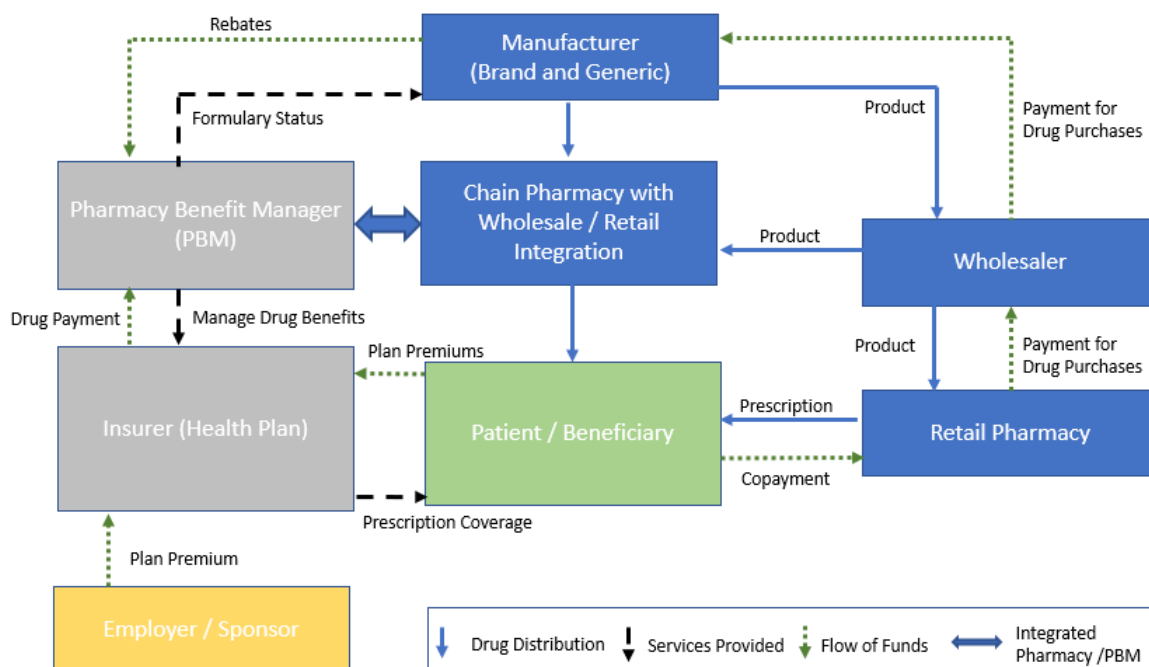
<sup>196</sup> See e.g., 2010 Cardinal Health Presentation, CAH\_MDL2804\_02103500; Seid email chain with subject, HDMA Marketing Conference Follow Up, PPLPC008000041397.

<sup>197</sup> See e.g., JAN-MS-01117436, Trade Analytics – Managed Markets Summit, October 18, 2012, trade analytics managed sales and marketing data with distributors; JAN-MS-00454956, 2012 email chain with subject High Level Overview of JOM CII and SOM Process.doc, tracking of inventory.

<sup>198</sup> Wholesalers seek to be a "one-stop" provider of generics for pharmacies of all types. McKesson offers two general programs called the OneStop Generics™ and SynerGx® generic drug purchasing and distribution programs. These programs offer customers cost savings and product availability, avoiding

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**Figure 4: Flow of Services, Product, and Funds in the Pharmaceutical Supply Chain System<sup>199</sup>**



shortages and out-of-stock situations in exchange for McKesson selecting the generic manufacturers that will be the primary sources of generic products. This gives McKesson the ability to move market share. <https://www.mckesson.com/pharmaceutical-distribution/generic-drugs/> (last accessed December 13, 2018). See e.g., [REDACTED]

<sup>199</sup> This figure represents the flow of funds for brand name drugs purchased in retail pharmacies managed by pharmacy benefit managers for an employer sponsored health plan. The figure is adapted from "Prescription Drug Pricing in the Private Sector," January 2007. The Congress of the United States, Congressional Budget Office.

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**Table 1: Pharmaceutical Supply Chain System Stakeholders**

Entity	Supply Chain System Roles
Pharmaceutical Manufacturers <ul style="list-style-type: none"> <li>- Branded</li> <li>- Generic</li> <li>- Specialty</li> </ul>	<ul style="list-style-type: none"> <li>• Drug development, manufacturing, and marketing</li> <li>• Set prices</li> <li>• Negotiate discounts, rebates</li> <li>• Clinical trial research and drug supply</li> </ul>
Wholesale Distributors <ul style="list-style-type: none"> <li>- Full Service Wholesalers</li> <li>- Warehousing Pharmacy Chains</li> </ul>	<ul style="list-style-type: none"> <li>• Manage distribution of products</li> <li>• Facilitate customer discounts and chargebacks</li> <li>• Service pharmacies / generic source programs</li> <li>• Negotiate pricing with pharmacies</li> </ul>
Pharmacies <ul style="list-style-type: none"> <li>- Retail (Chain and Independent)</li> <li>- Big Box Retail / Food Stores</li> <li>- Mail Order / Specialty / Specialty Pharmacy</li> <li>- Hospitals / Physicians</li> </ul>	<ul style="list-style-type: none"> <li>• Negotiate pricing, discounts, and rebates with manufacturers</li> <li>• Negotiate pricing with wholesale distributors</li> <li>• Contract with pharmacy benefit managers</li> <li>• Dispense and monitor patient outcomes</li> <li>• Sell prescription medication</li> </ul>
Insurers, Third-Party Payers Pharmacy and Pharmacy Benefit Managers	<ul style="list-style-type: none"> <li>• Management of prescription costs for insurers</li> <li>• Formulary Management</li> <li>• Rebate negotiation</li> <li>• Pharmacy network agreements</li> <li>• Mail order</li> <li>• Claims processing</li> </ul>
Other stakeholders: Physicians, Employers, Consumers, Caregivers	<ul style="list-style-type: none"> <li>• Prescribe</li> <li>• Select of PBMs, insurers, pharmacy providers</li> <li>• Monitor patient outcomes</li> </ul>

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### III. DEFENDANTS' MARKETING OF OPIOIDS

#### A. Background and Competitive Market for Opioids

102. According to the Kadian Learning System,<sup>200</sup> an Allergan sales training manual, the need to regulate controlled substances (which includes opioids) to prevent diversion and abuse (corollaries of addiction) has been on the legislative agenda since about the 1930s. Yet, opioid use has grown over time in response to both patients' need for analgesia and the marketing of drugs to fill that need.<sup>201</sup>
103. Morphine and meperidine have been available as commercial pharmaceutical drugs for many years. With health care professionals, the stigma of morphine limited its use primarily to end-of-life care and cancer pain. In the 1970's the pharmaceutical industry began to market codeine, hydrocodone, and oxycodone products in combination with aspirin or acetaminophen, under trade names such as Tylenol with Codeine (including multiple strengths of the codeine component) Vicodin and Percocet.<sup>202</sup> Over time, utilization of these drugs grew, but health professionals remained conservative in their prescription of opioids.<sup>203</sup>
104. In about 1982, Lortab (hydrocodone and acetaminophen) was approved for treating "mild to moderate" chronic pain. Five years later, Purdue's MS Contin (extended release morphine sulfate), which at the time did not have approval from the FDA as a new drug, was marketed as a "generic" morphine product prior to its formal approval under a new drug application by the FDA. Because of problems with orally administered morphine, Purdue was eager to introduce its MS Contin because of its new, extended-release formulation.<sup>204</sup>

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<sup>200</sup> Kadian Learning System, Chapter Six: Drug Abuse and Chronic Pain, ALLERGAN\_MDL\_00436784, p.00436786.

<sup>201</sup> Other sales training manuals and scripts are identified in Schedule 11.

<sup>202</sup> Percodan was an oxycodone/aspirin combination.

<sup>203</sup> Richard Sackler, M.D., August 28, 2015, Deposition in Civil Action No. 07-CI-01303, p.18.

<sup>204</sup> The "Contin" delivery system uses a polymer matrix to create sustained delivery of the embedded drug. This system uses a water based and a non-water (hydrophobic) based polymer, blending the drug with the water-based polymer. When combined, the drug dissolves from the water-based component



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105. In 1991, a unique product, Duragesic (fentanyl transdermal patch), was introduced to provide long-acting delivery of fentanyl for patients who needed sustained analgesia. Duragesic was direct competition for MS Contin in the extended release category of analgesia. Other competitors included hydromorphone and oxycodone combinations, but these did not provide for extended release.
106. During these early years up to about 1994, according to Purdue market research, the Class II opioid market was growing at a rate in excess of 12 percent each year. However, oxycodone combination product sales had slowed, and according to Purdue, this was likely due to the introduction of long-acting opioid formulations which were capturing market share, and that Class III opioids (e.g., hydrocodone) were easier to prescribe. Interestingly, Purdue also noted clinical equivalence between the oxycodone products and hydrocodone products in the OxyContin launch plan: *"Although no therapeutic difference has been demonstrated, Class III opioids are easier to prescribe because they can be phoned into the pharmacy and do not require a triplicate prescription."*<sup>205</sup> Further, marketing planners at Purdue realized its MS Contin would soon be subject to generic competition and worked to develop a strategy to replace its vulnerable MS Contin sales with sales of its newer, long-acting oxycodone product, OxyContin.<sup>206</sup>
107. By 1995, Purdue had developed extensive marketing plans for the launch of OxyContin.<sup>207</sup> This planning was effective as Purdue's OxyContin sales increased to nearly \$1 billion in 2000 and estimated sales in excess of \$1.3 billion in 2001.<sup>208</sup> During about the same time period, Purdue's sales force grew from 256 PSRs in 1995 to 674 PSRs in 2000.<sup>209</sup> The rapid increase in the market

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limited by the rate of the hydrophobic component. This delivery matrix provides the original drug at a slower rate over a longer period but does not alter the active ingredient.

<sup>205</sup> OxyContin™ Launch Plan, September 27, 1995. PDD1501011301.

<sup>206</sup> Id.

<sup>207</sup> 1995 OxyContin Launch Plan, PURCHI-003286149, pp.1-5.

<sup>208</sup> 2002 Budget Plan, OxyContin, SHC-000001228, p.7.

<sup>209</sup> OxyContin Market Events, PPLP012000371063.

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for pain control attracted the attention of other manufacturers, and the market expanded with the addition of other branded opioid products such as Kadian (morphine sulfate extended-release, Allergan, 1996), Actiq (fentanyl oral lozenge, Anesta, 1998), and Avinza (morphine sulfate, Elan, 2002).

108. Between 1999 and 2003, Endo launched variant strengths of Percocet (a combination oxycodone/APAP product), doubling the maximum strength from 5 mg of oxycodone to 10 mg to capture more of the oxycodone market.<sup>210</sup> In 2006, Endo launched Opana / Opana ER (oxymorphone) with an understanding of the “hostile,” regulatory and political environment surrounding new long-acting opioids.<sup>211</sup> Endo’s marketing plans for Opana considered the premise that there was little differentiation between Opana and other long acting opioids, but the company wanted to leverage its efficacy and safety data to position Opana as the most complete opioid on the market. Endo utilized messages (discussed in detail below) such as “*Stay ahead of the Pain.*”<sup>212</sup>
109. In 2007, Endo introduced Patient Profiles, a teaching tool for sales representatives to help doctors identify patients for treatment with Opana. Endo created fictitious patients, like a carpenter suffering from chronic low back pain, an osteoarthritis patient with knee problems, or a cancer patient, to help sales representatives coach doctors into identifying potential patients in their practice. Each patient profile reflected different Opana features that Endo highlighted as dosing advantages.<sup>213</sup>
110. After the initial boom in the development of long-acting formulations of opioids, some manufacturers focused on reformulating existing drugs. In 2009, Alpharma launched Embeda

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<sup>210</sup> ENDO-OPIOID\_MDL-04908522; ENDO-OPIOID\_MDL-03388210; ENDO-OPIOID\_MDL-04136658; ENDO-OPIOID\_MDL-04908071.

<sup>211</sup> 2006 Opana Business Plan 1, ENDO-CHI\_LIT-00552969; Other Defendants also considered the market environment as unfavorable, with recognized barriers to opioid sales growth, e.g., JAN-MS\_00442778, Pain Policy Overview.

<sup>212</sup> END00038091, “Help Your Patients Stay Ahead of Pain.”

<sup>213</sup> END00018819, New Sales Tools: Patient Profiles, Bill, Anne, Mike.

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which was a combination of morphine and naltrexone. Covidien recognized this trend as well, as noted in their strategic vision, *"Teaching old drugs new tricks to create value,"* and launched Exalgo (long-acting hydromorphone) in 2010.<sup>214</sup>

111. As time passed, the use of opioid analgesics for both medical and non-medical uses grew in the U.S.<sup>215</sup> Alturi (2014) estimated overall opioid use increased by 1,448% from 1996 to 2011, with most of this growth occurring between 1996 and 2004. Misuse increased at three times this rate (4,680% from 1996 to 2011). Further, the increase of opioids for medical uses appears to contribute to increased non-medical use (diversion and abuse).<sup>216</sup>
112. With both medical use and abuse of opioids on the rise, FDA scrutiny of opioid promotional messages resulted in several warning letters being issued to opioid marketers. Cited earlier in this Report, the FDA's letters focused on concerns that promotional materials used by drug makers contained false or misleading statements related to safety and efficacy (i.e., claims opioids were safer and more effective than the scientific evidence would support) and the promotion of opioids beyond their approved indications.

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<sup>214</sup> Covidien: Positive Results for Life 2011-2015 Strategic Plan, May 28, 2010, MNK-T1\_0000468961.

<sup>215</sup> See e.g., Guy G, Zhang K, Bohm M, Losby J, Lewis B, Young R, Murphy L, and Dowell D. Vital Signs: Changes in Opioid Prescribing in the United States, 2006-2015. US Department of Health and Human Services/Centers for Disease Control and Prevention, Morbidity and Mortality Weekly Report, 2017; 66(26):697-704; Mosher, H, Krebs E, Carrel M, Kabloi P, Vander Weg M, and Lund B. Trends in Prevalent and Incident Opioid Receipt: an Observational Study in Veterans Health Administration 2004-2012. J of General Internal Medicine 2014; 30(5):597-604; Atluri S, Sudarshan G, and Manchikanti L. Assessment of the Trends in Medical Use and Misuse of Opioid Analgesics from 2004 to 2011. Pain Physician, 2014; 17:E119-E128.

<sup>216</sup> Atluri S, Sudarshan G, and Manchikanti L. Assessment of the Trends in Medical Use and Misuse of Opioid Analgesics from 2004 to 2011. Pain Physician, 2014;17:E119-E128.

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113. With respect to addiction, Defendants continued to seek ways to expand sales.<sup>217</sup> This included reformulations of existing drugs and focusing on claims of abuse deterrent formulations.<sup>218 219</sup> To examine ways to reduce abuse, addiction, and deaths from opioids, Purdue's David Haddox, with other researchers, investigated strategies to mitigate the negative health consequences of opioid use.<sup>220</sup> This work modeled three interventions (the introduction of tamper-resistant opioid formulations, marketing aimed at increased prescriber education, and reduced levels of patient abuse) that could impact both opioid sales and potential harm to patients. According to Dr. Haddox, the results of the simulations were based on the best data available, but data he stated was not perfect. From the simulations, the researchers concluded that creating tamper-resistant (abuse deterrent) formulations would increase prescriptions (increasing the total numbers of patients receiving opioids) and reduce the rate of harms (abuse, addiction and death). However, this result meant that the total number of patients who would abuse, become addicted or die from opioid use would increase. Conversely, increased prescriber education was expected to decrease the number of patients addicted, abusing or dying by 50% due to a reduction in the overall use of opioids. In other words, prescriber education about opioid risks was expected to deter prescription writing for opioids. Intervention three, a simulation of reduced patient abuse, also reduced death rates, but to a lesser extent than prescriber education.<sup>221</sup>

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<sup>217</sup> See e.g., 2012 10 Year Plan, PPLP004149692; PPLPC016000255303, BDC meeting – Project Tango.

<sup>218</sup> See regarding formulations, e.g., MNK-T1\_0000468961 esp. pp.12,18-20, 38; TEVA\_CHI\_00042923 p.41-42; 2015 Coplan email chain discussing abuse deterrence, or lack thereof, for OxyContin's new formulation, PPLPC019001155586.

<sup>219</sup> New formulations also had value to Defendants in terms of the product lifecycle and patent protection. New formulations may provide additional years of patent exclusivity for products at the end of the patent life, a practice in marketing known as evergreening.

<sup>220</sup> Wakeland W, Schmidt T, Gilson A, Haddox J and Webster L. System Dynamics Modeling as a Potentially Useful Tool in Analyzing Mitigation Strategies to Reduce Overdose Deaths Associated with Pharmaceutical Opioid Treatment of Chronic Pain. Pain Medicine 2011;12:S49-S58.

<sup>221</sup> Haddox Deposition pp.320 -340 and Exhibits 26 and 27.

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114. Defendants could infer from these simulations that creating tamper-resistant drugs was the only viable strategy that could possibly lower the rate of abuse while allowing for increasing prescription sales. Executing marketing strategies aimed at education about abuse and addiction, changing perceptions about opioids, would hinder sales. According to Dr. Haddox, Purdue did not use the information developed from these simulations “in any tangible way.” He contended that opioid prescriptions in general had begun to decline, and while not making any claim of causality with respect to prescriber education, he believed the company’s PSRs emphasized new risk information as it became available.<sup>222</sup>
115. In my opinion, Dr. Haddox’s belief that opioid sales were declining was likely due to his awareness of decreasing OxyContin sales, which by this time were impacted by generic and other competition. Through all of this, Purdue’s marketing goals did not change. The company’s goal was to maximize sales of their opioid drugs, and as the simulation suggested, marketing aimed at increasing prescriber education about abuse and addiction would only serve to further reduce prescriptions. Instead, a focus on tamper-resistance could continue to increase prescriptions. From a marketing perspective, this provided at least two reasons for Defendants’ focus on tamper-resistant formulations designed to deter abuse. First, this was a marketing option that would not decrease opioid sales. Second, the tamper-resistant, abuse deterrent message would give physicians a sense of security that they could safely prescribe opioids for their patients which was consistent with Defendants’ marketing themes (discussed below).

**B. Defendants Sought to Identify Customer Needs**

116. A key principle of marketing is to identify an unmet need and work to fill that need. As noted by Dr. Richard Sackler, former President and Chairman of Purdue, the use of opioids to treat pain caused physicians concern because of efficacy, side effects, addiction, and abuse potential.<sup>223</sup>

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<sup>222</sup> Id.

<sup>223</sup> Richard Sackler MD, August 28, 2015 Deposition, in Commonwealth of KY, ex rel. v Purdue Pharma L.P., et al. p.18.

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Understanding these Customer concerns was important to opioid marketers because it would enable them to better meet Customers' needs.<sup>224</sup>

117. To gain such insights, Defendants analyzed the market for pain medications and conducted marketing research. This market research, dating back to before the launch of OxyContin, included information about physicians and payers concerns (barriers to prescribing) about the safety and risks of opioids.<sup>225</sup> However, research also identified unmet needs, such as physicians' desires for pain medications that lasted longer, had less breakthrough pain, and were not as likely to be abused or diverted.<sup>226</sup> Marketing theory suggests that *if* products existed that could satisfy these Customer needs, prescribing habits should change because these would be significant therapeutic advances in pain treatment. While the pharmacology of opioids did not substantially change, the marketing of opioids did.<sup>227</sup>
118. At Endo, market research told it that one of the "most important strengths" of Opana ER was the perception among HCPs that Opana ER had "low abuse potential."<sup>228</sup> Endo viewed this as "an opportunity" on which it could build.<sup>229</sup> Endo's message was being heard, because over

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<sup>224</sup> See e.g., JAN-MS-00306327, Duragesic Evolution Overview, 2003; ENDO-CHI\_LIT-00387331, Opana ER Key Business Question and Opportunity Assessment and Insights; Deem\_Eshleman\_Janssen Deposition, pp.24-28 (market research for the Nucynta brand).

<sup>225</sup> Some of the barriers are discussed in the materials in this Report related to "handling objections."

<sup>226</sup> Purdue focus groups; Xartemis XR User & Non-User Qualitative research Summary Report, MNK-T1\_0000136719; Sanjeev August 10, 2013 email with subject: MNK 795 Value Proposition development research findings. MNK-T1\_0000180846; Acute Pain Management MNK-795 Value Proposition Qualitative Research, MNK-T1\_0000258075; Xartemis XR and MNK 155 Situation Analysis, June 25<sup>th</sup>, 2014, MNK-T1\_0000110204; JAN-MS-00436020 esp. p.17-20, 32-34, 37, etc.; Nucynta ER Payer and Physician Research, JAN-MS-00473858; Opana ER National Advisory Board, ENDO-CHI\_LIT-00190053.

<sup>227</sup> See e.g., U.S. Department of Justice, Statement of United States Attorney John Brownlee on the Guilty Plea of the Purdue Frederick Company and Its Executives for Illegally Misbranding OxyContin, May 10, 2007; U.S. Department of Justice, Statement of United States Attorney Michael Mukasey and Acting United States Attorney Laurie Magid on the \$425 million settlement for off-label drug marketing of Actiq, September 29, 2008.  
<https://www.justice.gov/sites/default/files/civil/legacy/2014/01/09/Cephalon%20Press%20Release.pdf> (last accessed January 19, 2019).

<sup>228</sup> ENDO-CHI\_LIT-00547543 at p. 17; ENDO-CHI\_LIT-00023299, p.38,59, Opana Brand Situation Analysis, Laurie Blunt, May 2008; ENDO-CHI\_LIT-00150080.

<sup>229</sup> ENDO-CHI\_LIT-00547543 at p. 17.

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time, HCPs who were surveyed continued to view “low abuse potential” as an advantage of Opana ER.<sup>230</sup>

119. In addition to qualitative marketing research, Defendants identified and disseminated research and other work that supported their desire to promote opioids as safer and better for treating pain than existing treatments. One study, frequently cited by Defendants in marketing materials, was authored by an industry supported opioid expert, Dr. Russell Portenoy,<sup>231</sup> which concluded, based on research with 38 patient cases, that “...*opioid maintenance therapy can be a safe, salutary and more humane alternative to the options of surgery or no treatment in those patients with intractable non-malignant pain and no history of drug abuse.*”<sup>232</sup> Another fundamental piece of support for Defendants’ claims about the safety of opioids came from a 1980 letter to the editor in the New England Journal of Medicine which concluded that addiction was rare in hospitalized patients with no history of addiction.<sup>233</sup> These and other writings were

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<sup>230</sup> ENDO-CHI\_LIT-00023394, p.55, Opana ER – Situation Analysis (Marketing Science) Cassie Mapp, June 2009; ENDO-CHI\_LIT-00012061, p.37, Opana ER Customer Satisfaction, Sales Force Effectiveness, Awareness & Usage, Adelphi, January 2010.

<sup>231</sup> Dr. Portenoy consulted with and received grants from pharmaceutical companies. His work was used to support Defendants marketing efforts and messages. These relationships represent the potential for conflicts of interest. See also, e.g., ACTAVIS0685080 and ACTAVIS0685082, in conjunction with Altier\_Allergan Deposition pp.269-284. Krishnaraj\_Insys Deposition, pp.279-280; Moskovitz\_Janssen Vol.1 30(b)(6), KOL and advisory boards pp.80-82, 218-223; Riddle\_Purdue Deposition pp.107-108, 289,320,340; Spokane\_Teva pp.40-41, 93-98, 264-266; Vordestrasse\_MNK p.200.

<sup>232</sup> Portenoy R and Foley K. Chronic use of opioid analgesics in non-malignant pain: Report of 38 cases. Pain 1986; 25:171-186.

<sup>233</sup> Porter J. Addiction rare in patient treated with narcotics. New England Journal of Medicine 1980; 302:123.

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cited and disseminated as evidence to support Defendants' claims and notions of opioid safety.

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### C. Defendants' Marketing Strategy for Opioids

120. In my analysis of Defendants' marketing of opioids, I reviewed many marketing and business documents. The examples that I have cited in my Report are representative of the larger set of documents I have reviewed. Further, the documents cited reflect the activities commonly used by pharmaceutical marketers and provide ample insight into Defendants' marketing activities. The marketing documents I reviewed were developed for use nationally and in Ohio.<sup>236</sup>

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<sup>234</sup> See e.g., JAN-MS-00653426, pp.25,36; JAN-MS-00310473; JAN-MS-01257946; JAN-MS-01378537 and JAN-MS-01378536, IMPACT publication, and email regarding tapentadol professional education message platform; JAN-MS-00339425, tapentadol unbranded message platform, and email JAN-MS-00339422; JAN-MS-00653426, Chronic Pain: Prevalence and Impact; JAN-MS-00310473; MNK-T1\_0001279950, Coviden Train the Trainer; MNK-T1\_0001125603, Train the Trainer; PDD8023055639; PKY180123095; PKY181135768; PDD8023055742; PURCHI-000816988; PKY180111590; Riddle\_Purdue Deposition pp.195-197, 208-215 (I got my life back video – PKY180164757), 231, 251-256 (Exhibit 33); Moskovitz\_Janssen Deposition Vol.2, 30(b)(6) pp.700-710, 747-759.

<sup>235</sup> PKY18185576, Sample Script for Media Follow up Call; PKY183196681, Purdue Pharma L.P. Statement of Diversion and Abuse of OxyContin. This document summarized many of Purdue's outreach regarding opioid abuse, including work with state medical boards, professional associations, brochures to pharmacies and healthcare professionals, educational programs, etc.; PKY181941506, letter to field sales personnel – material intended for verbal communication by sales personnel; Other sales training and scripts are identified in Schedule 11.

Dr. Portenoy consulted with and received grants from pharmaceutical companies. His work was used to support Defendants marketing efforts and messages. See e.g., ACTAVIS0685080 and ACTAVIS0685082, in conjunction with Altier\_Allergan Deposition pp.269-284. Krishnaraj\_Insys Deposition, pp.279-280; Moskovitz\_Janssen Vol.1 30(b)(6), KOL and advisory boards pp.80-82, 218-223; Riddle\_Purdue Deposition pp.107-108, 289,320,340; Spokane\_Teva pp.40-41, 93-98, 264-266; Vordestrasse\_MNK p.200.

<sup>236</sup> See e.g., PURCHI-000007950, p.6, Sales Training; Altier Deposition p.356; Burbs\_Janssen Deposition pp.123-125; Deem\_Eshleman\_Janssen pp.45-47,55, 129, 137-140; Vorderstrasse\_MNK Deposition pp.270, 282-284; Webb\_MNK Deposition pp.75-77; Gilliwa\_MNK Deposition p.323; Krisihnaraj\_Insys Deposition p.277 and Exhibit 5; Snyder\_Allergan Deposition p.271; Vitanza-Squires\_Endo Deposition p.287-289; Wickline\_MNK Deposition pp.76, 90-91, 196-198, 328; Jackson, R\_Endo Deposition pp.186-187; Cramer, Phil\_11-20-18 Deposition (Purdue), pp.150, 163; See also, Schedule 9: Manufacturing Defendant Testimony that Marketing Plans were National.



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121. Defendants worked to create aggressive<sup>237</sup> marketing strategies for opioids which served to distort needs, wants, and demand for opioids. Evidence that Defendants' marketing was aggressive is seen in marketing and brand plans,<sup>238</sup> tactical plans, sales training<sup>239</sup>, and other documents and communications cited throughout this Report.<sup>240 241 242 243</sup>

<sup>237</sup> The term aggressive, from a marketing perspective, refers to how vigorously marketing strategies are developed and implemented.

<sup>238</sup> See Schedule 8: Manufacturing Defendant Marketing Plans.

<sup>239</sup> See Schedule 11: Manufacturing Defendant Sales Training Manuals and Scripts.

<sup>240</sup> See e.g., EXALGO Fast Start Challenge Reward Trip Follow-Up, Mallinckrodt-Wickline-006; Mallinckrodt-Wickline-007. 30300-Ohio Business Plan "Go Where You Can Grow"; Mallinckrodt-Wickline-009, Dean February 1, 2013 email with subject: National Successes and what YOU can do to drive Q@\*\*\*Action Required\*\*\*; Mallinckrodt-Wickline-015, Sales Force Effectiveness, Tsunami Launch, "Blitz" of pharmacies and physicians, p.E0501.78-80; Glenn August 13, 2008 email addressed to "Pittbulls", EPI000882976; "Tsunami Launch Plan!", Endo Pharmaceuticals Inc, June 2002, Mallinckrodt-Wickline-014; Mallinckrodt-Wickline-018, Wickline October 18, 2006 email with subject: RE: Sharp Stick Notes – IMPORTANT Read promptly, citing 20,440 presentations to 5,222 docs in decile 7-10; Wickline-Mallinckrodt-019, Project Sharp Stick, "We aren't changing the plan one bit, just implementing it with more intensity and focus for maximum effect"; Jolliff\_MNK Deposition pp.129-138 and Jolliff\_MNK Exhibit 6.

<sup>241</sup> There was also pressure on sales reps to push higher dosage formulations, see MNK-T1\_0000754771 (sales report demonstrating physician targeted to prescribe Exalgo in doses that exceeded 200mg morphine equivalent); ALLERGAN\_MDL\_01112579 (Patient Adherence Program to improve persistence and increase overall length of therapy).

<sup>242</sup> One document that informed my opinion of aggressive marketing was the 2014 Purdue BDC – Project Tango presentation. In this presentation, Purdue outlines strategy to acquire "Tango," referred to as a leader in addiction treatment. The strategic rationale for this proposal was that Purdue could become an "end-to-end pain solutions provider" (PPLPC016000255303, BDC meeting – Project Tango, p.14) implying Purdue could treat pain and then treat the addiction that can result from pain treatment. The presentation notes Tango has a pipeline, including, e.g., Naloxone Intranasal Spray. This presentation lays out Purdue's core capabilities, including leveraging its marketing to educate and de-stigmatize addiction, utilizing KOLs, employing FDA and payer relationships to drive a clinical paradigm shift in addiction and other actions. Purdue forecast that Tango could represent over 50% of its sales by 2023 providing insight into the magnitude of the addiction treatment market. This example provides insight into how aggressively Purdue sought to engage and dominate the opioid market.

<sup>243</sup> Defendants also created audio/video marketing pieces intended for a variety of internal and external audiences. For at least some of these video productions the tone is quite commercial. See e.g., JAN-MS-04212484, Dr. Rosenbery / Nucynta; JAN-MS-04213835, Dr. Pergolizzi / Nucynta ER; JAN-MS-04212411, Dr. Fine / Nucynta; JAN-MS-04212293, Dr. McCarberg, unbranded message; JAN-MS-0390726, Dr. Twillman (PhD, policy and advocacy director, AAPM; JAN00008022 (Peer-to-peer online program offering); JAN00009001; JAN00130397; JAN00131350; JAN-MS-02364493; MNK-T1\_0007029131 (Propah Dose rap lyrics excerpt: "So when you start at the middle or you start at the top or you start with a little, make sure you just don't stop. (Why? Wha' ya' mean?) 'Cause yah' patient need relief, mon! So do what you should. When you convert and titrate, hahahaha make sure....it's all good! Oh! It's all good! Oh! It's all good! Oh! It's all good! Good good, it's all good. You got to have a propah dose, mon. Titrate. The

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122. Defendants' aggressive<sup>244</sup> marketing put patient welfare at risk through increased prescribing of opioids. The Defendants' marketing strategy for opioids was designed to turn drug features into drug benefits, create desirable positioning in Customers' minds, and stimulate prescriptions for opioids. Each of these activities is consistent with marketing principles, but not with industry standards for the marketing of dangerous drugs like opioids.

**Marketing Information Bias Toward Benefits, not Harms**

123. It should be noted that Defendants' marketing documents sometimes reference the need to disclose safety information for drugs, consistent with FDA-approved indications and prescribing information contained in the PI.<sup>245</sup> In one Kadian plan, PSRs were specifically directed to discuss safety considerations with prescribers during sales calls.<sup>246</sup> However, the preponderance of

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propaganda dose. Exalgood. Exalgood. It's Exalgood.); MNK-T1\_0006835316 (audio, When Less is More); MNK-T1\_0007033463 (The interesting physician parody, stay focused my friends); TEVA\_MDL\_A\_00717855 (Actiq sales training); TEVA\_MDL\_A\_00715630 (News clips); TEVA\_MDL\_A\_00717114 ("Doug" a construction worker); TEVA\_MDL\_A\_00717111 (Converting Actiq prescribers); TEVA\_MDL\_A\_00717116 (Actiq v Fentora); TEVA\_MDL\_A\_00717117 (Pain Lingers); TEVA\_MDL\_A\_00717110 (Patient and Doctor, BTP).

<sup>244</sup> Reference is also made to aggressive marketing by Defendants and others, see e.g., Riddle\_Purdue Deposition pp.33-34, 134; Wickline\_MNK Deposition p.147; OxyContin Launch Plan, 1995, PURCHI-003286149; 2013 Preliminary Business Plan, July 31, 2012, JAN00019880; Cohen, June 28, 2011 email with subject: Oxymorphone ER 7.5mg & 15 mg, ALLERGAN\_NDL\_00132475; Covidien Pharmaceuticals Internal Newsletter Article, April 26, 2010, Pennsaid and Exalgo, MNK-T1\_0000857461; Burlakoff October 2, 2013 email, INSYS-MDL-000392811; ENDO-OPIOID\_MDL-00439663; Mallinckrodt-Wickline-008, Meyer May 30, 2013 email with the subject FW: Operation Change Agent; MKN\_TNSTA00311798, "Meanwhile, pill manufacturers launched aggressive marketing campaigns promoting the drugs." "At around the same time, the companies that manufactured these narcotics – including Purdue Pharma, Johnson & Johnson, and Endo Pharmaceuticals – began to aggressively market their products for long-term, non-cancer pain, including neck and back pain" In Mallinckrodt-Wickline-023; Van Zee, A. The Promotion and Marketing of OxyContin: Commercial Triumph, Public Health Tragedy. Am Journal of Public Health, 2009; 99(2): 221-227; Key Strategic Imperative: Customer-Facing Organizational Readiness, p.2, MNKT-T1\_0000184758; Exhibit Endo-Chapman-6, Statement of United States Attorney John Brownlee on the Guilty Plea of the Purdue Frederick Company and its Executives for Illegally Misbranding Oxycontin; Note: Mr. Gasdia at Purdue did not personally agree with this characterization of Purdue's marketing, yet, described efforts that fit a marketing definition of aggressive marketing (Gasdia\_Purdue pp.126-136).

<sup>245</sup> While cautionary statements were noted in the PIs of all Defendants, as noted above, the PI is not generally relied on in personal selling situations. See also e.g., Cycle 1 Meeting, Training Workshops, JAN00085130, for a slide entitled: "Compliance is Essential."

<sup>246</sup> See also, e.g., Kadian 2011 National Sales Meeting, "Putting it all together," 132\_ACTAVIS0413281, Do's and Don'ts.

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Defendants' messages (discussed in detail below) focused on translating drug features into drug benefits, and downplayed information that would serve to discourage prescribing, including potential harms.

124. Like the Kadian plan, in a 60-slide sales training presentation for Nucynta, Janssen notes at the outset that PSRs should always "disclose safety information for all company-promoted products." This is the only mention of safety in this presentation; yet, there is ample content instructing PSRs on how to communicate drug benefits, including copay cards and other selling messages. The "core" messages in this presentation include: "Powerful Efficacy, Favorable Tolerability & Discontinuation Rates, Mechanism of Action, Dosing and Titration, Access and Affordability."<sup>247</sup> Other Janssen programs provided similar training themes with a focus on benefits and selling, not on reasons to be cautious or to choose a non-opioid alternative.<sup>248</sup>
125. In a different kind of example, David Horton, a Product Manager from Mallinckrodt, was asked to identify key talking points for an upcoming meeting where face-to-face promotion of Xartemis, an extended-release oxycodone/acetaminophen, would occur. If the company's focus was to always provide a balance of information on the benefits and harms, it is certainly not reflected in this communication. Mr. Horton's list of talking points included: "*set up the unmet need; establish a specific patient appropriate for XARTEMIS XR; Sell the benefits of IR AND ER – fast acting/long lasting; promote the impact of simple, twice daily dosing; and, close to action with specific patients.*" In the narrative and instruction provided in this instance, no mention of any cautionary information is made.<sup>249</sup> In another Mallinckrodt sales leadership training for Xartemis, which included multiple training objectives, there is no training related to the dangers

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<sup>247</sup> Retail Training Workshop, JAN00089339.

<sup>248</sup> See e.g., Retail Training Workshops, JAN00079899. There were other similar presentations related to Institutional sales, such as JAN00081397.

<sup>249</sup> 20\_MNK-T1\_0000130448, 2/19/2015 email with subject, RE: ECRM.

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of opioids (harms), only training on how to achieve sales objectives such as “more rapid and sustainable sales.”<sup>250</sup>

126. The FDA warning letters cited above also support the proposition that Defendants minimized risk information in their marketing. These letters describe the FDA’s position on certain marketing for MS Contin, Duragesic, Avinza, Fentora, Ultram, Embeda, Kadian, and Nucynta.
127. Defendants also expressed views related to the communication of risk information about their drugs. For example, Mr. Bingol, a former Senior Director of Marketing at Endo who had responsibility for Opana and Opana ER, was asked about the issue of the history of abuse of oxymorphone. According to his testimony, Endo promoted the drug in accordance with its label, but never provided education to its sales force, health care providers or patients about history of abuse of oxymorphone pills.<sup>251</sup> Mr. Romaine, a former Vice President of Sales at Endo confirmed PSRs spent most of the time during their sales calls discussing the “features and benefits” of the products and did not, for example, review the black box warnings verbatim during their sales calls.<sup>252</sup>
128. Mr. Boyer, former President and CEO of Teva, testified that using sales representatives to communicate with doctors about the proper use and risks of opioids was cost prohibitive and not done by Teva. He further indicated that other, less costly ways of communicating this information were also not used by Teva.<sup>253</sup> Mr. Webb, testifying for Mallinckrodt, was asked about risk information related to addiction in marketing materials. He stated, “—*refresh my memory on what we consider the fair balance in the important patient risk information that we put on our material. But I know that we share with the physician, anytime opioids were being*

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<sup>250</sup> 23\_MNK-T1\_0000132919, Field Sales Tactical Brand Planning.

<sup>251</sup> Bingol\_Endo Deposition pp.334-340 and Exhibit 36.

<sup>252</sup> Romaine, Larry\_Endo Deposition pp. 501-503.

<sup>253</sup> Boyer\_Teva Deposition pp.317-320.

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*discussed in our promotional material, that there is a risk of addiction. The degree of that, I can't speak to."*<sup>254</sup>

129. A heavy emphasis on persuasive selling techniques also propelled Defendants to focus on benefits over risks (discussed in Section III below) in order to increase awareness of core messages and generate prescriptions. In fact, when it came to communication of some of the most significant potential harms stemming from opioid use, PSRs were instructed not to initiate discussions with Customers on these issues (diversion, abuse, dependence, tolerance, or addiction). When these subjects were brought up by Customers, PSRs were taught to "[r]e-focus to the true pain patient and then sell."<sup>255</sup>
130. Other sales training documents also contained evidence of aggressive sales techniques. For example, Purdue PSRs were taught to use effective sales techniques focused on changing Customer behavior through role-play scenarios.<sup>256</sup> In one such scenario, the physician is objecting to converting an NSAID patient to a 7-day transdermal opioid. Purdue PSRs are taught to challenge the objection with responses aimed at convincing the doctor to prescribe Butrans, specifically:

***"[Scenario] 4. After conducting multiple calls, Dr. Simpson (Internal Medicine) has yet to prescribe Butrans. During a recent discussion he mentioned, "I would not convert from an NSAID to a 7-day transdermal opioid." After presenting the key attributes for Butrans, select the best powerful question to ask the HCP:***

*A. "Doctor, you have already said that you would prescribe Butrans. What is getting in the way of selecting an appropriate patient for Butrans?" Listen to HCP response and then deliver an appropriate closing statement.*

*B. "Why haven't you initiated Butrans?" Listen for response, revisit the attributes, and close on managed care coverage. "Doctor, knowing the coverage for Butrans has expanded to plans in your practice will you prescribe this week?"*

<sup>254</sup> Webb\_MNK 30(b)(6) pp.143-145.

<sup>255</sup> PPLPC012000018382, Managers Meeting Workshop III, Handling Abuse, Addiction and Diversion Issues in a Selling Situation. See also 2011 Opana ER New Objection Handler, END00195234 (explaining standard response to objections about potential abuse of Opana ER); 2007 Endo Example ECR, ENDO-OPIOID\_MDL-00774115 (example PSR coaching report; in response to provider concern about potential abuse, PSR responds that he has not heard of cases of abuse of Opana).

<sup>256</sup> PPLP003288099, September 2016 Pre-POA Test.

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*C. "I realize that insurance coverage has been an issue for you in terms of prescribing an extended-release opioid." Focus on Dynamic Access Messaging insurance grid.*

*"Doctor, knowing that Butrans has broad formulary coverage will you prescribe for an appropriate patient?"*

*D. "Clinically speaking, if you had the opportunity to prescribe Butrans to a chronic pain patient inadequately managed on an NSAID, what would that patient look like?" Listen to gain the HCP's perspective, then say "Describe for me why you would initiate Butrans for this patient type." Listen for response, then ask: "What would the conversation sound like with the patient when discussing your clinical rationale for converting from an NSAID to Butrans?"*

131. Endo trained PSRs respond to physician concerns using a technique known as Clarify, Respond, Confirm, and Transition (CRCT).<sup>257</sup> This and other methods taught PSRs to address concerns about abuse with statements that verbally agree with concerns, reframe the issue, and refocus (distract) the prescriber with messages such as, *"Doctor, can I discuss a few key advantages and benefits that OPANA® ER (oxymorphone) may offer those in need of an opioid for moderate to severe pain?"* Further, Endo taught PSRs that *"objections"* are *"opportunities."*<sup>258</sup>
132. Specifically related to the balance between benefits and harms, the examples cited here are representative of other documents in the record. Objection handling and other sales training clearly provided PSRs with effective sales skills; however, the share of voice between benefits and harms was skewed toward benefits. Most of the documents I reviewed provided little or no information on the risks of opioids. When this information was included, it was with respect to how to minimize objections to opioid use.<sup>259</sup> Further, aggressive sales techniques are not appropriate for dangerous prescription medications. At the least, these techniques minimize

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<sup>257</sup> <https://www.amanet.org/training/articles/i-object-four-steps-to-handling-objections.aspx> (last accessed March 11, 2019); Jackson, R\_Endo Deposition, pp.326-329, 332-333; Endo also used other persuasive techniques such as "Engendered Thinking"; Jackson, R\_Endo Deposition, pp.167-169, 276-277 and Exhibit 16 (ENDO-OPIOID\_MDL 02489842), Endosell Training Program: Your Custom Guide for Selling Success, p.6.

<sup>258</sup> See e.g., ENDO-OPIOID\_MDL-0279844, Objection Handling Workshop, An objection is an opportunity!

<sup>259</sup> See e.g., ENDO-CHI\_LIT-00552370, OPANA ER Managed Care Message Verbalization Workshop; JAN-MS-00129495, Workshop 3: Questions and Concerns, question on serotonin syndrome; ACTAVIS0003698, Responding to Customer Objections – Kadian.

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potential harms; at worst, they dismiss safety issues entirely, providing further support for the proposition that Defendants minimized concerns over the use of opioids.

**Defendants' Marketing Messages**

133. Using the proven marketing techniques described in this Report, the overarching goal of Defendants' marketing was to remove barriers to prescribing opioids and move opioid prescribers from trial to adoption, rapidly and durably.<sup>260</sup> To accomplish these goals, Defendants needed to increase awareness of their drugs and overcome barriers related to prescribing opioids, including:<sup>261</sup>

- redefining who will be treated with opioids;
- destigmatizing opioid use;
- convincing prescribers, payers, and other Customers, that pain should be treated with opioids first, and;
- convincing stakeholders that opioids are less risky, have less abuse potential, and fewer side effects than existing perceptions dictate.

134. Defendants utilized specific marketing messages to accomplish the goals of increasing awareness and removing barriers to opioid use. All of Defendants' messaging can be grouped into three (not mutually exclusive) general themes that worked together to create the new positioning of opioids in Customers minds, namely:

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<sup>260</sup> See e.g., PPLPC008000005359, p.3, "Global vision for 2000 and beyond: MS Contin revolutionized how Cancer pain is treated; OxyContin revolutionized how non-cancer pain is treated; Palladone XL will revolutionize how all persistent pain is treated." These statements reflect a future vision of marketers at Purdue with respect to the drug Palladone which was approved by the FDA in 2004. Segment strategies are enumerated.

<sup>261</sup> See e.g., the relevant sections (competitive landscape, SWOT analyses, etc.) of marketing plans cited in this Report; see also, Bennett P 011619 Deposition, pp.126-127; PPLP008000005359 p.44-45; PPLPC012000064369, Business Plan written by Bernie Katsur, Purdue National Account Executive; ACTIQ 2002 Marketing Plan, Pyfer\_Teva Deposition Exhibit 18 (TEVA\_MDL\_A\_00454816).



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- **Dependence, tolerance, addiction, and withdrawal should not be a concern in prescribing opioids.** This included messages such as, for example, patients taking opioids for pain do not become addicted; fewer than 1% of pain patients get addicted; pain cancels or prevents euphoria, which is why pain patients do not get addicted; extended release (e.g., q 12 hour dosing) formulations prevent peaks and valleys, which in turn prevents euphoria and addiction; extended release formulations are hard to abuse, so there is no/less danger in prescribing them. Tolerance is not a concern because doses can be increased without limit; withdrawal/physical dependence is not a problem because patients can easily be tapered off opioids and because physical dependence itself does not produce compulsive out-of-control use or other opioid-related problems.
- **Opioids are effective for, and improve functioning in, patients taking them for long-term and chronic use.** This theme includes the expansion of the indication for patients who require opioid therapy for “more than a few days” into “chronic use” as well as the claim that there is evidence of improved functioning in patients taking opioids for chronic pain; the omission of side-effects associated with long-term use such as hyperalgesia<sup>262</sup> and sedation.
- **Opioids should be first-line therapy for pain.** Using their knowledge of their products and Customers, Defendants turned product features into product benefits by transforming the first two themes into a third: pain should be treated with opioids first. The rationale for this was clear. If addiction, dependence, tolerance, and withdrawal are not concerning, and if opioids make the pain patient’s life better, why not start with opioids? This theme also

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<sup>262</sup> Hyperalgesia is an increased sensitivity to pain which can be caused by exposure to opioids. It is paradoxical that patients treated for pain may become more sensitive to pain. Hyperalgesia can be treated by reducing opioid dosage or tapering the opioid dose. Lee M, Silverman S, Hansen H, Patel V and Manchikanti, L. A comprehensive review of opioid-induced hyperalgesia. Pain Physician. 2011;14(2):145-61.



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included the comparative messages that other drugs to treat pain, namely NSAIDS, are dangerous to use.

Using these three themes, Defendants' marketing changed the face of pain therapy in the U.S. by re-positioning these drugs in Customers' minds.

**Theme One: Dependence, tolerance, addiction, and withdrawal should not be a concern in prescribing opioids.**

135. One of the barriers to opioid prescribing has been the potential for, and fear of, addiction. Numerous marketing messages used by Defendants' communicated information that supported a change in the paradigm regarding the link between addiction and opioids.<sup>263</sup> <sup>264</sup> Examples of these messages are provided in Table II: Marketing Messages, and include:

- Janssen's internal sales materials for Duragesic that stated "[p]hysicians should not let concerns of physical dependence deter them from using adequate amounts of opioids in the management of severe pain when such use is indicated" and claimed a lower abuse potential for Duragesic;<sup>265</sup>

<sup>263</sup> See Table II: Marketing Messages and Schedule 10: Marketing Messages.

<sup>264</sup> Sales personnel were trained on how to handle objections to multiple issues including concerns over addiction. See e.g., Kadian Objection Handler, ACTAVIS0003698; 0a8\_ACTAVIS0829193; Objection Handling Workshop, ENDO-OPIOID\_MDL-02489844; Taking Aim at Objections, Combunox, ALLERGAN\_MDL\_03502668; ENDOSell™ Objection Handling, ENDO00023594 in Opana ER Competitor Knowledge Product and Therapeutic Learning System (Sales Training and Development, April 2009) ENDO00023515; Revopan™ Workshop, December 9, 2010, ENDO-CHCI-LIT-00053081; Delivering the Difference, ENDO-CHI\_LIT-00166509; Field Coaching Report, Kristiana Wright DSM, INSYS-MDL-007215874; BRM Training, INSYS-MDL-008344022; (Sales) Training Progress Report, JAN00068321; Xartemis XR BroadcastScript March 17, 2014, MNK-T1\_0000702315; Delta Point, Inc. Proposal for Pennsaid and Exalgo, MKNK-T1\_000094043; September 25, 2000 Memo, November 13, 2000 Phase II Training Program, E16\_00002947; Workshop 6: REV it Up! Nucynta National Meeting, JAN00047720; Managers Meeting 2007, Sales Training, TEVA\_MDL\_A\_00358559 (focus on managed care); Fentora Training, TEVA\_MDL\_A\_00359511.

<sup>265</sup> See JAN-MS-01192118 (2001 Product New Update: Addictive Nature of Opioids).

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- Mallinckrodt's communication of the message that MNK-795 (oxycodone/APAP extended release), "provides fast-acting and long-lasting relief without concerns about abuse;"<sup>266</sup>
- Purdue messages that "Copious evidence that the proper use of opioid medication for pain relief does not make patients vulnerable to addiction,"<sup>267</sup> "The fact is, no one today has to suffer in pain, because effective medications, like opioids, are available and patients rarely become addicted or tolerant to opioids,"<sup>268</sup> and "Tolerance & physical dependence with opioid analgesics are not indicative of addiction... Addiction is a purely psychological disorder... Opioid tolerance is good. Odds of addiction in non-addicts from lawfully prescribed medications is 1/800 to <1/10,000."<sup>269</sup>
- Endo's launch of the "Think Opana" campaign built on market research that providers preferred hearing that a product was "less risky" and reported a sense of "calm" in response to messages conveying a product was "simple."<sup>270</sup> "[T]reats the pain and not the addiction."<sup>271</sup>
- "The National Institute on Drug Abuse has said that most patients using opioids for pain do not become addicted," and "Physical dependence and tolerance are

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<sup>266</sup> 39\_MNK-T10000228064 p.26, with a strategic imperative (p.27) to "Differentiate NMK 795 from the competitors on the merits of the brand based on analgesic performance and abuse deterrence. This compound would come to market as Xartemis.

<sup>267</sup> PKY180425172, Partners Against Pain Professional Education, 1998, Purdue information for Medical Professionals. Extensive information which Includes the AAPM and APS Joint Consensus Statement on Opioids for Pain Control.

<sup>268</sup> PPLPC009000006347, 1999 Pain Backgrounder. "Pain Exacts a Heavy Toll." Includes citation to Porter and Jick.

<sup>269</sup> PKY180775599, Accredited Pain management Program for the Educator, 2000, Approved for continuing education for pharmacists and nurses.

<sup>270</sup> 2008 Opana Brand Situation Analysis ENDO-CHI\_LIT-00023299.

<sup>271</sup> EndoSell Coaching Report, Brandon Myers, 2006, ENDO-OPIOID\_MDL-00678171.

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normal physiological consequences of extended opioid therapy for pain and  
should not be considered addiction.”<sup>272</sup>

136. Other marketing messages claimed patients with legitimate pain cannot become addicted because their pain protects against addiction.<sup>273</sup> Defendants also taught Customers that when the signs of addiction are present, it is just a symptom of undertreated pain or “pseudoaddiction,”<sup>274</sup> and the solution to pseudoaddiction is to prescribe more opioids.
137. Fears were also minimized through marketing communications that indicated problems like addiction occur only when opioids are abused or used illegally,<sup>275</sup> and if opioids are taken as

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<sup>272</sup> ABT-MDL-KY-0012834; OxyContin Talking Points Binder.

<sup>273</sup> PKY180625450 – “Iatrogenic ‘addiction’ to opioids legitimately used in the management of pain is very rare.”; “Key Selling Points – Patient Care – Opioid Analgesia an Essential Tool in Chronic Pain, by Dr. Neil Ellison: “Page 3, Physical dependence is an unavoidable pharmacologic response to prolonged therapy, addiction is very rare.” This is a tool that can be used to overcome Dr. misconception of opioids and addiction. Can lead into discussion on key terms of tolerance, addiction, dependency, pseudoaddiction, Etc. Good source to show that less than 1% of patients become addicted. It can also be pointed out that pain specialists strongly advise the use of opioids.” E01\_00015979; PKY180504210.

<sup>274</sup> PKY180170528 – “Pseudo-addiction is not a diagnosis but a predicament due to under-medication for pain; it consists of being misdiagnosed as having a substance abuse disorder because of the resultant drug-seeking behavior.” “Suggested diagnosis test of pseudoaddiction: prescribe a substantially increased dose of opioid so the patient can explore the optimum dose.”; PPLP003517021 – “Pseudoaddiction is a term which has been used to describe patient behaviors that may occur when pain is undertreated. Patients with unrelieved pain may become focused on obtaining medications, may “clock watch,” and may otherwise seem, inappropriately “drug seeking.”; Key Selling Points – Patient Care – Opioid Analgesia an Essential Tool in Chronic Pain, by Dr. Neil Ellison: “Physical dependence is an unavoidable pharmacologic response to prolonged therapy, addiction is very rare.” (<1%) E01\_00015979; Assessing the Risk for Substance Abuse, JAN-MS-00310473; PKY183146275; PKY180123095 (Partners Against Pain publication); MNK-T1\_0001028027 at pp. 26, 34 (Exalgo training module citing pro-opioid scientific papers, such as AAPM/APS, Fishman, Portenoy, Chou, including reliance on pseudoaddiction theory); ENDO-CHI\_LIT-00538705 (training module describing pseudoaddiction as drug-seeking behavior that only mimics addiction but is resolved by giving the patient more drugs).

<sup>275</sup> See generally, e.g., “Proper assessment of patients, proper prescribing practices, periodic re-evaluation of therapy, and proper dispensing and storage are appropriate measures that help to limit abuse of opioid drugs.” Fentora Frequently asked questions and responses. TEVA\_CHI\_00000509, p.11; “...opioid agonists are sought by drug abusers and people with addiction disorders and are subject to criminal diversion. These risks should be considered when prescribing or dispensing KADIAN in situations where there is concern about increased risks of misuse, abuse or diversion. Concerns about abuse, addiction, and diversion should not, however, prevent the proper management of pain.” KADAIN PI Workshop, ACTAVIS0567695, p.17; PKY180775599 – “Pseudoaddiction: (p.51, 73). Odds of addiction in non-addicts from lawfully prescribed medications is 1/800 to <1/10,000”; PKY180504210, “Fears about

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prescribed, the risk of addiction is rare (less than 1 percent).<sup>276</sup> Defendants further downplayed addiction by carefully defining the terms “tolerance” and “pseudotolerance” to justify marketing the highest doses of opioids to patients.<sup>277</sup> According to Defendants’ messaging, each of these conditions has a common solution: taking higher doses of opioids.<sup>278</sup> As late as 2016, Defendants were still training sales personnel to minimize addiction concerns by blurring the terms “drug abuse,” “drug addiction,” and “dependence” and continuing to suggest that a physically-dependent patient cannot be addicted to an opiate if that patient experiences pain.<sup>279</sup>

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psychological dependence are exaggerated when treating appropriate pain patients with opioids.”; Direct to customer marketing for patients (“Living with chronic pain – Your guide to better days and night”, from the makers of Avinza® 24 hour (morphine sulfate extended-release capsules), END00014045, p.5; “Some people abuse opioids. This means they use the drug to get “high,” not for pain relief. This drug-seeking behavior is continued despite harm or risk of harm.” “Under proper medical supervision, the risk of opioid addiction is low.” END00014029.

<sup>276</sup> See generally, e.g., “long history of safety and efficacy when used as indicated” Kadian Marketing Overview, ACTAVIS0264972, p.31; “risks can usually be managed” ENDO-CHI\_LIT-00549936, p.3; PDD8023045826 “Addiction is rare in the physically dependent patient.”; Key Selling Points – Patient Care – Opioid Analgesia an Essential Tool in Chronic Pain, by Dr. Neil Ellison, (tolerance, addiction, dependency, pseudoaddiction) E01\_00015979; PKY180504210 “Addiction risk also appears to be low when opioids are dosed properly for chronic, non-cancer pain”; PKY180425172 “Copious evidence that the proper use of opioid medication for pain relief does not make patients vulnerable to addiction”; ALLERGAN\_MDL\_00405512; ABT-MDL-KY-0012834; ENDO-CHI\_LIT-00551655; ENDO-CHI\_LIT-00552471.

<sup>277</sup> See PKY183146275 at 8-10; see also PPLP004085756 at p. 2. This targeted selling to physically-dependent opioid-treated patients was seen in sales evaluations, where PSRs are criticized for not expanding sales of higher-dose OxyContin for patients already prescribed at highest doses.

<sup>278</sup> See E01\_00012535, p. 10, “Fortunately, opioids do not have a ceiling effect and if tolerance occurs, the dose may be increased to maintain pain relief”; See Schedule 10.

<sup>279</sup> See PPLP003572026 (“Is it Pain? An educational offering from Purdue Pharma L.P.”).

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TABLE II: Marketing Messages

- A. Extended release drugs and/or q12 dosing- had fewer peaks and valleys and less chance of addiction and abuse.

Bates	Date	Contents	Defendant
<a href="http://www.painmed.org/2015-posters/abstract-213/">http://www.painmed.org/2015-posters/abstract-213/</a>	2015	Presentation at 2015 American Academy of Pain Medicine Annual Meeting, with a MNK sponsored study about the comparison between Immediate Release (IR) / Extended Release (ER) hydrocodone bitartrate / acetaminophen combination drugs, and IR hydrocodone bitartrate / acetaminophen combination drugs. Results of the study are that single, equal, oral doses of IR/ER HB/APAP drugs showed lower abuse potential as measured by drug liking, high, and good drug effects, over IR HB/APAP, whether intact or crushed.	Mallinckrodt
ACTAVIS0335094	11/2011	Regional Meetings November 2011 "Kadian provides steady blood levels of morphine sulfate with few peaks and valleys."	Allergan
ALLERGAN_MDL_00638086	2/18/2010	DDMAC Warning Letter: "Unsubstantiated Superiority Claims... 'Fewer peaks and valleys. Smooth steady-state plasma levels compared with controlled-release (CR) morphine tablets q12h and q24h...' (Kadian Comparison Detailer)"	Allergan
ALLERGAN_MDL_01290412		Kadian Comparison Detailer cited in DDMAC Warning Letter  Fewer peaks and valleys. Smooth steady-state plasma levels compared with controlled-release (CR) morphine tablets q12h and q24h	Allergan
ACTAVIS0000564	03/2013	Kadian Sales Training Presentation	Allergan
ACTAVIS0006930	2005	2005 Publication Plan Discussion of drugs and mentions PK profiles/peaks and troughs, "Current Promotional Tagline – Kadian provides consistent pain relief without the peaks and valleys."	Allergan
ALLERGAN_MDL_00001525	02/2013	Steady blood levels with few Peaks and valleys	Allergan
ALLERGAN_MDL_00072907	9/13/2012	Kadian produced higher trough concentrations and a smaller degree of peak-to-trough fluctuations	Allergan

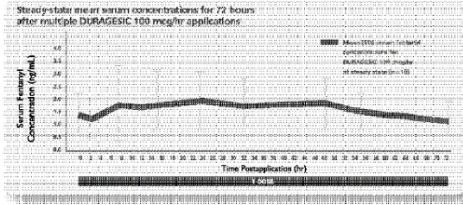
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ALLERGAN_MDL_00405512	7/30/2010	Few peaks and valleys	Allergan
PPLP003397245	4/9/15	"The PK graph shows Hysingla ER plasma concentrations at steady state delivering hydrocodone over a 24 hour period with every 24-hour period with every 24-hour dosing for 3 days."	Purdue
ENDO-CHI_LIT-00550036	11/2/15	"The original formulation delivered consistent plasma levels that lasted with low peak and trough fluctuations through 12 hours."	Endo
ENDO-CHI_LIT-00012014		"Stable steady state plasma levels over the entire dosing period- so you can have the confidence of true 12 hour dosing."	Endo
PPLP003288099	9/1/2016	"One Hysingla ER tablet taken at the same time each day will provide your patients with around-the-clock hydrocodone delivery. Recall doctor, the appropriate patient we're discussing is no longer adequately controlled on their current around-the clock opioid therapy, correct?" Listen for response, and say: "You're looking for an option for this patient. Let's review the clinical reasoning as to why Hysingla ER may be an appropriate option for this patient." p. 3	Purdue
PPLP003456949	6/12/15	"The PK graph [Section 12.3] shows Hysingla ER plasma concentrations at steady state delivering hydrocodone over a 24 hour period with every 24-hour dosing for 3 days. The delivery of hydrocodone depicted in this graph does not equate to efficacy over the 24-hour period, however, the clinical trial showed that Hysingla is efficacious in a 24-hour regimen."	Purdue
PURCHI-000622986	1/11/1996	"Convenient q12 schedule won't interfere with patients daytime activities or nighttime rest, and encourages compliance." p. 68	Purdue
PPLP03998251	12/31/1999	"Q12h dosing provides smooth and sustained blood levels- fewer peaks and valleys than with immediate-release oxycodone."	Purdue
ENDO-OR-CID-00915135		"Proven and sustained oxymorphone blood levels for a full 12 hours."	Endo
PKY180704970	11/3/1997	"q12h dosing provides smooth and sustained blood levels – fewer peaks and valleys than with immediate-release oxycodone"	Purdue
ENDO-CHI_LIT-00417068	09/2012	"Has better 12-hour efficacy, with true 12-hour dosing, a crush-resistant formulation	Endo

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		that minimizes abuse potential, and fewer drug-drug interactions compared with other pain therapies in the class.”	
ENDO-CHI_LIT-00150080	11/5/07	“Main message was 24-hour efficacy with less peaks and valleys, less breakthrough pain.”	Endo
ACTAVIS0795954	2012	KADIAN may be less likely to be abused by health care providers and illicit users for the following reasons <sup>2</sup> : <ul style="list-style-type: none"> <li>• Slow onset of action</li> <li>• Lower peak plasma morphine levels than equivalent doses of other formulations of morphine</li> <li>• Long duration of action</li> <li>• Minimal fluctuations in peak to trough plasma levels of morphine at steady state</li> </ul>	Allergan
JAN-MS-00299212	2004	<p><b>Long-lasting efficacy</b></p> <p><b>Up to 72 hours of uninterrupted pain relief per patch</b></p> <p>➤ Provides fewer peaks and troughs</p> <p>➤ Consistent drug delivery over 3 days</p> 	Janssen
PKY180266088	6/30/1999	“Use of longer-acting medications, such as methadone, controlled-release morphine / (oxycodone), could theoretically avoid such withdrawal phenomena by providing continuous, relatively stable blood plasma levels of opioids.”	Purdue

## B. Abuse deterrent formulations deter abuse.

Bates	Date	Contents	Defendant
MNK-T1_0000115443	09/30/2013	Fingerprint (3 <sup>rd</sup> party marketing agency hired by MNK to prepare for launch of Xartemis) presentation includes the following value proposition for Xartemis: “Abuse deterrent qualities that make it more difficult to tamper the product and result in reduced drug high, drug liking, and fewer good drug effects that make the product less desirable for abuse”	Mallinckrodt
MNK-T1_0000117111	08/12/2013	Email from Sanjeev Luther, VP Global Business Insights and Forecasting, to the marketing / sales team with similar message	Mallinckrodt



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		about Xartemis: "The drug is also formulated with abuse deterrent properties including tamper resistance, and the profile is less-liked by recreational drug abusers due to the controlled release, which makes it a potentially less abusable alternative to Percocet and Oxycontin."	
ACTAVIS0006930	2005	2005 Publication Plan "Remoxy ... incorporates several abuse-deterrent properties...Tests indicate that crushing or physically manipulating Remoxy does not defeat its long-acting mechanism."	Allergan
JAN-MS-00259893	6/13/2003	"only AP-48 combines the superior potency of fentanyl with naltrexone in a proprietary formulation to safeguard against unintended usage"	Janssen
PPLP003287356	8/30/2016	"Tell Dr. Hardy that Nucynta ER does not have the same abuse-deterrent formulation as OxyContin and explain the differences."	Purdue
PPLP003397245	4/9/15	"The in vitro data demonstrate that Hysingla ER has physical and chemical properties that are expected to deter intranasal and intravenous abuse."  "As not all patients respond in the same way to, or can tolerate, a particular medication, it is important that healthcare professionals have an array of treatment options, ideally with some abuse-deterrent characteristics."	Purdue
PPLP003456949		"Based on the invitro and clinical abuse potential studies, Hysingla ER is expected to deter intranasal and intravenous abuse and oral abuse when chewed."  "Purdue recognizes the abuse of prescription opioid analgesics is a significant public health problem, which is why it is important that physicians have more treatment options with abuse-deterrent characteristics."	Purdue
PURCHI-000007950	9/24/2015	"OxyContin and Hysingla ER may be described as having 'abuse-deterrent characteristics or properties' expected to reduce abuse by injection or intranasal routes."	Purdue
ENDO-CHI_LIT-00417068	9/2012	"The ideal therapy for chronic pain consistently provides effective pain relief"	Endo



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		<p>over the entire dosing interval and offers minimal side effects, drug interactions, and potential for abuse, misuse, and diversion.”</p> <p>“Has better 12-hour efficacy, with true 12-hour dosing, a crush-resistant formulation that minimizes abuse potential, and fewer drug-drug interactions compared with other pain therapies in the class.”</p>	
ENDO-CHI_LIT-00556061	01/2010	“Low abuse potential is the greatest benefit of a tamper resistant formulation,”	Endo
END00553151	4/5/2011	“Endo has in development a new oral tamper resistant formulation of long-acting oxymorphone (Opana ER), which is designed to be crush-resistant. This new formulation is being developed in an effort to make available to patients and prescribers a product that may provide an incremental barrier to certain types of misuse and abuse.”	Endo
PPLP003299511		“Results support that, relative to original OxyContin, there is an increase in the ability of OxyContin to resist crushing, breaking, and dissolution using a variety of tools and solvents.”	Purdue
ENDO-CHI_LIT-00044922	2/26/2010	“EN3288, with all of its hard tablet and pharmacological properties, can impact each link of what I dubbed the ‘abuse migration’ chain. Through this visualization, it is easy to see how, conceptually, all of the qualities of the product can have an impact on the each step of the abuse migration path, save the kitchen chemist who will likely take any challenge as far as they can.”	Endo
PPLPC012000018382		“Delayed absorption, as provided by OxyContin tablets, is believed to reduce the abuse liability of the drug.”	Purdue
ENDO-CHI_LIT-00417068		<p>“Has better 12-hour efficacy, with true 12-hour dosing, a crush-resistant formulation that minimized abuse potential, and few drug-drug interaction compared with other pain therapies in the class.”</p> <p>“true 12 hour dosing and a crush-resistant formula that minimized potential for abuse, misuse, and diversion.”</p>	Endo

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PDD1502310593	4/30/1999	"Neither of these oral agents can be readily dissolved in saline or other diluent and administered as an injection. Additionally, if either agent is put into a solution and injection is attempted, the occurrence of a necrotic lesion at the injection site is a powerful impetus to stop this practice." (p. 5)	Purdue
PPLP032000397039	2017	"In Vitro data demonstrate that OxyContin has physicochemical properties expected to make abuse via injection difficult."  "Data from a clinical study, along with support from the in vitro data indicate that OxyContin has physicochemical properties that are expected to reduce abuse via the intranasal route."	Purdue
PKY182832534	10/2/2000	Sales reps instructed to stress "use as directed" does not lead to abuse.  "The idea of less abuse liability due to our controlled release matrix must be properly emphasized for proper pain patients." pg. 1  "In most cases, the abuse issues we hear of are not related to use of OxyContin according to PI."  "One of the things he mentioned was his concern that the rep told him there was little or no abuse with OxyContin because of its sustained release matrix." pg. 1 Marketing Expert Team PJM BHM	Purdue

C. Abuse deterrent formulations are safer than non-abuse deterrent formulations.

Bates	Date	Contents	Defendant
JAN-MS-00259893	6/13/2003	"With the added security of abuse deterrence and the flexibility of five dosage strengths" "product that physicians 'trust' to be easy to use and hard to abuse"	Janssen
PKY182832534		"The idea of less abuse liability due to our controlled release matrix must be properly emphasized for proper pain patients."	Purdue
END00125376		"This is a very positive step by the FDA in that it acknowledges the important safety advance that an abuse deterrent	Endo

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		formulation offers and prevents easily abusable generics to OxyContin from entering the market.”	
END00505817	2013	“Clear that the role of abuse deterrent formulations is impt- has support from FDA saying so, have data that prescript abuse has overtaken street opioid abuse, and puts Opana ER in a very good position.”	Endo
ENDO-CHI_LIT-00417068		“Reduces concern and makes it the best choice and easiest to prescribe for the widest array of patients, including those on multiple medications.”	Endo

## D. Minimize concerns about addictive nature of opioids.

Bates	Date	Contents	Defendant
PPLP003425040	3/19/2014	“The risks of misuse, abuse, and diversion should be considered when prescribing or dispensing OxyContin. However, concerns about abuse, addiction, and diversion should not prevent the proper management of pain.”	Purdue
PPLP003291148	11/29/2010	“Remember, concerns about abuse and addiction should not prevent the proper management of pain.”	Purdue
PPLP003452443	10/3/2012	“However, concerns about abuse, addiction, and diversion should not prevent the proper management of pain.”	Purdue
PPLP003516982		“Misunderstanding of addiction and mislabeling of patients as addicts result in unnecessary withholding of opioid medications. – The American Academy of Pain Medicine and American Pain Society”  “A history of substance abuse does not absolutely preclude the use of opioids, but it does warrant extra caution.”	Purdue
PPLP003277223		“Misunderstanding of addiction and mislabeling of patients as addicts result in unnecessary withholding of opioid medications. – The American Academy of Pain Medicine and American Pain Society”	Purdue
ALLERGAN_MDL 01610522	7/1/2010	Kadian Learning System (take-home study aid for sales reps) “Concern about abuse, addiction, and diversion should not prevent the proper management of pain.”	Allergan

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ALLERGAN_MDL_00145639	7/8/11	Oxymorphone Prescribing Information:  "Concerns about abuse, misuse, diversion and addiction should not prevent the proper management of pain."	Allergan
Acquired_Actavis_00369188	9/6/2012	Kadian Stocking Offer:  "Concerns about abuse, addiction, and diversion, should not, however, prevent the proper management of pain."	Allergan
Acquired_Actavis_00400291	8/1/12	Oxy APAP Prescribing Information:  "Concerns about misuse, addiction and diversion should not prevent the proper management of pain."	Allergan
Acquired_Actavis_01406678	7/12/12	Fentanyl Transdermal System Prescribing Information:  "Concerns about misuse, addiction and diversion should not prevent the proper management of pain."	Allergan

E. Science now showing opioids are not as addictive as once thought.

Bates	Date	Contents	Defendant
PPLP004120434	9/20/2006	p. 17 states, "Addiction does not reside solely in drugs - Involves the following factors genetic/familial, environmental, psychiatric, spiritual"	Purdue
	2/2/1995	"Extensive clinical data show that psychological dependence is rare in cancer pain patients without prior history of substance abuse." (p. 58)	Purdue
	6/30/1999	"A survey of over 11,000 patients in a variety of hospitals over several years revealed only <u>four</u> cases of <i>reasonably well-documented</i> addiction."	Purdue

F. True patients in pain cannot get addicted – pain protects against addiction.

Bates	Date	Contents	Defendant
END00366720	4/28/2009	"Opioid addiction unlikely to develop. If pain exists then addiction = 1:10,000"	Endo
ACTAVIS0006823		"Over time, your body may become tolerant of your current dose. You may require a dose adjustment to get the right amount of pain relief. This is not addiction. It just your body getting used to the drug."	Allergan

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PDD1502310593	4/30/1999	Page 5: "It is rare for patients with intractable pain to abuse or divert their prescribed pain medication."	Purdue
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps)	Allergan
PURCHI-000674082 PKY181044000	2001	<p>"Addiction risk also appears to be low when opioids are dosed properly for chronic, noncancer pain." – Purdue Professional Sales Aid- Myths about Opioids</p> <p><b>Myth</b></p> <p>Opioid addiction (psychological dependence) is an important clinical problem in patients with moderate to severe pain treated with opioids.</p> <p>❖ ❖ ❖</p> <p><b>Fact</b></p> <p>Fears about psychological dependence are exaggerated when treating appropriate pain patients with opioids. Among terminally ill patients with pain, concern about addiction is largely irrelevant and interferes with proper palliative care.<sup>11,12</sup> Abuse of therapeutic opioids is rare among cancer patients, nor do these agents lead to psychological dependence in terminally ill patients.<sup>13,14</sup> Addiction risk also appears to be low when opioids are dosed properly for chronic, non-cancer pain.<sup>15,17</sup> Even among AIDS patients who have a history of substance abuse, use of oral opioid therapy for pain has not been associated with addiction.<sup>18,19</sup> However, pain patients with a history of drug abuse are at higher risk of abusing their appropriately prescribed pain medications.</p>	Purdue
JAN-MS-00303825		"According to the Consensus Document reference above, studies indicate that the de novo development of addiction when opioids are used for the relief of pain are low." Janssen Duragesic Press Kit	Janssen
PKY180121679	1999	"Aren't opioid pain medications like OxyContin Tablets 'addicting'? Even my family is concerned about this ... Drug addiction means using a drug to get 'high' rather than to relieve pain. You are taking opioid pain medication for medical purposes. The medical purposes are clear and the effects are beneficial, not harmful." – Purdue patient brochure, A Guide to Your New Pain Medicine and How to Become a Partner Against Pain	Purdue

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ENDO-CHI_LIT-00024520	2008	<p><b>What is the risk of becoming addicted to a long-acting opioid?</b></p> <p>Addiction is defined as compulsive drug seeking that is beyond a person's voluntary control even if it may cause harm. Most healthcare providers who treat patients with pain agree that patients treated with prolonged opioid medicines usually do not become addicted.</p>	Endo
ALLERGAN_MDL_0160520	7/1/2010	<p>Kadian Learning System (take-home study aid for sales reps):</p> <p>"It is important to recognize that tolerance and dependence (discussed above) do not indicate addiction. Rather, they are an expected consequence of taking opioids in moderate to high doses for a significant length of time."</p>	Allergan
ENDO-OPIOID_MDL-05654763		<p>"Patients treated with prolonged opioid therapy do not usually develop addictive disorders, though the actual risk is unknown and likely varies with genetic disposition, among other factors. [AAPM, 2001, 2]"</p>	Endo

## G. Signs of addiction as simply symptoms of undertreated pain or "pseudoaddiction."

Bates	Date	Contents	Defendant
ALLERGAN_MDL_01610520	7/1/2010	<p>Kadian Learning System (take-home study aid for sales reps):</p> <p>"Pseudoaddiction: Behaviors (that mimic addictive behaviors) exhibited by patients with inadequately treated pain."</p>	Allergan
ALLERGAN_MDL_01610520	pre-7/1/2010	<p>Kadian Learning System (take-home study aid for sales reps):</p> <p>"The problem is even more complex because some patients who are undertreated for their physical pain show the symptoms of "pseudoaddiction." Pseudoaddiction is a set of behaviors (Table 1-3) that are exhibited by patients with inadequately treated pain, including patients with cancer pain. Pseudoaddictive behaviors are not signs of substance abuse, but rather should be considered symptoms of inadequate treatment."</p>	Allergan

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Acquired_Actavis_00400291	8/1/12	Oxy APAP Prescribing Information:  “Pseudoaddiction refers to pain relief seeking behavior of patients whose pain is poorly managed. It is considered an iatrogenic effect of ineffective pain management. The health care provider must assess continuously the psychological and clinical condition of the pain patient in order to distinguish addiction from pseudoaddiction and thus, be able to treat the pain adequately”	Allergan
Acquired_Actavis_00188875	4/20/11	Oxymorphone HCL Riskmap:  ...Actavis South Atlantic will stress the requirement for coverage of risk management strategies and would require that education about the following elements be included in all opioid-related educational programs:  ...  -Differentiation among physical dependence, tolerance, pseudoaddiction, and addiction	Allergan
ACTAVIS0006930		“It is important for these audiences to understand the difference between addiction and pseudoaddiction, which involves medication-seeking behaviors solely for the sake of pain relief. While ‘tolerance’ to opioids can occur, a dose increase of switch to another agent will often yield the needed pain relief. ‘Tolerance’ can also work advantageously for the patient, since it also applies to adverse events.”	Allergan
PPLP003516982		“Pseudoaddiction describes the misinterpretation by members of the health care team of relief-seeking behaviors in a person whose pain is inadequately treated as though they were drug-seeking behaviors as would be common in the setting of abuse.”	Purdue
PPLP003862244	8/13/2017	“Patients with pain that is undertreated may do things that, at first glance, look like behaviors of addicts, such as: aggressively demand more medicine, clock watch, doctor shop.”	Purdue

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PPLP004120434	9/20/2006	"Pseudoaddiction. Development of relief-seeking behavior as a consequence of inadequate pain management. 3 phases. Inadequate analgesia to manage pain. Escalation of demands for relief with behavioral changes. Crisis of mistrust."	Purdue
PPLPC012000018382		<p>"Pseudo-addiction. This happens to the patient who seek additional medications, appropriately or inappropriately, secondary to significant undertreatment of the pain syndrome. When the pain is treated in the proper manner, this behavior is no longer present."</p> <p>"Pseudo-addiction is a pattern of drug seeking behavior of pain patients who are receiving inadequate pain management that can be mistake for addiction."</p>	Purdue
PKY181150876		<p>"Preoccupation with achieving adequate pain relief can be appropriate behavior in a patient with poor pain control."</p> <p>"Pseudoaddiction – iatrogenic syndrome, behavioral characteristics of addiction, consequence of inadequate pain control, PRN rather than ATC doses, prolonged dose interval, inadequate dose, inappropriate analgesic level."</p>	Purdue
PKY181371853		<p>It is likewise recognized that for patients with continuous pain the use of an as needed (p.r.n) dosing schedule, chronic utilization of drugs with inadequate potency and/or the use of excessive dosing intervals, especially in the inpatient setting, can lead to behavioral symptoms which mimic those seen with psychological dependence. This paper will describe this iatrogenic syndrome as it occurs in medical inpatients and introduce the term 'pseudoaddiction'."</p> <p>-Haddox and Weissman</p> <p>"The pseudoaddiction syndrome is initiated by inadequate pain management." pg. 3</p>	Purdue
PPLP003277223		"Pseudoaddiction describes the misinterpretation by members of the health care team of relief-seeking behaviors in a person whose pain is inadequately treated as though they were drug-seeking behaviors"	Purdue



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		as would be common in the setting of abuse.”	
JAN00006867		“A related term is pseudoaddiction, which refers to patient behaviors that may occur when pain is under-treated. This includes an increased focus on obtaining medications.”	Janssen
PKY181728376		“Pseudoaddiction: Phenomenon characterized by a pattern of drug-seeking behavior due to inadequate pain management; patient mislabeled as an addict. Phenomenon prevented by administration of opioids on a regular basis at doses that provide more ‘pain prophylaxis.’” pg. 23	Purdue
PKY180991031		“Misunderstanding addiction may result in unnecessary withholding of opioid medications. Patient maybe mislabeled as an addict – real problem may be that pain is being inadequately treated. Pseudo addiction is a phenomenon characterized by a patient’s therapeutic preoccupation with obtaining opioids to achieve a desired level of pain relief. Pseudoaddiction can occur when a patient is prescribed doses that are too low or spaced too far apart to achieve adequate pain relief.”	Purdue
PDD1502310593	4/30/1999	Page 4 states: “there is a difference between ‘addiction’ and ‘pain-relief seeking’ behavior.”	Purdue
JAN-MS-00007119	2008	“[P]seudoaddiction...refers to patient behaviors that may occur when pain is undertreated ... Pseudoaddiction is different from true addiction because such behaviors can be resolved with effective pain management.” – Let’s Talk Pain Website	Janssen
JAN-MS-02268552	1/31/2011	“Patients who watch the clock or know just when the next medication dose is due are likely to be suffering from undertreated pain, not addiction.”	Janssen
ENDO-OPIOID_MDL-02472794	1/7/2002	“Pseudoaddiction refers to behaviors suggestive of addiction (eg, multiple prescribes, hoarding) when patients are undertreated for pain.”	Endo
JAN-MS-00408610	3/24/2009	“Patients with pain often exhibit behaviors that mimic those of addiction, but the behavior often reflects undertreatment. This is known as pseduaddiction and is defined	Janssen

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		as drug-seeking behavior that imitated the aberrant behavior of true addiction but is actually the result of attempts to alleviate undertreated pain. Adequate pain relief should normalize the behavior of such patients.”	
MNK-T1_0001492929		“Pseudoaddiction. Aberrant behaviors due to undertreatment of pain – including inappropriate drug seeking behaviors. Unlike true addiction, when pain is effectively treated – aberrant behaviors resolve, function and quality of life increase.”	Mallinckrodt
JAN-MS-00465463	2/9/2012	“Pseudoaddiction superficially resembles addiction but is a direct result of undertreatment of pain.”	Janssen
PKY181396701		p. 6 “Pseudoaddiction: ‘in the setting of under-treated pain, some patients develop aberrant behaviors that may be quite similar to those associated with addiction. When pain is relieved, the behaviors cease and opioids and other drugs are use responsibly.’”	Purdue
PKY181879304	9/6/2000	“It is imperative that healthcare professionals understand the means of the terms addiction, physical dependence, tolerance, and pseudoaddiction, and that they are able to distinguish the differences between them.”	Purdue
PPLPC009000027768		“Pseudoaddiction – a misunderstanding of addiction that may result in unnecessary withholding of opioid medications – patient may be mislabeled as an addict – real problem may be that pain is being inadequately treated.”	Purdue
PKY180266088	6/30/1999	“Opioid Myth 1-A: Pseudoaddiction. Iatrogenic Syndrome. Behavioral characteristics of addiction. Obsessive drug-seeking behavior that stops once the pain is relieved, often through an increase in the opioid dose. Consequence of inadequate pain control. Misunderstanding of the phenomenon may lead the clinician to inappropriately stigmatize the patient with the label ‘addict’.”	Purdue

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- H. Problems only occur when opioids are abused or used illegally- addicts are bad people who knowingly abused the drugs, not good people who were seeking treatment for legitimate ailments.

Bates	Date	Contents	Defendant
ALLERGAN_MDL 01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps):  “Note that persons who are not themselves opioid abusers but who obtain prescriptions for illicit resale are keenly aware of which clinicians in any area are willing to prescribe medications with a high street value. Often these persons appear to be model patients, answering every question in a manner that will ensure their continued supply. Random drug screens are the most effective tool for detecting such individuals, because an appropriately chosen screening panel will be negative for the opioid that is being prescribed.”	Allergan
PPLP003516982		“Identifying patients with drug abuse problems will help you direct them to appropriate care. It also helps ensure that those with legitimate medical need for opioid medications will be able to obtain them.”  “Addiction is a disease. It is not caused by drugs, it is triggered in a susceptible individual by exposure to drugs, most commonly through abuse.”	Purdue
PPLPC012000018382		“Focus on the true pain patient”	Purdue
PPLPC012000018382		“Misunderstanding of addiction and mislabeling patients as addicts results in the unnecessary withholding of opioid medications.”	Purdue
PPLP003277223		“Note: Appearance of these indicators serve to alert you to potential problems. They do not mean you should withhold appropriate care.”	Purdue
ACTAVIS0006823		“You can become addicted to morphine-based drugs, but it is less likely if you have never had an addiction problem.”	Allergan

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ENDO-CHI_LIT-00084049	2004	<p><u>WHAT SHOULD I KNOW ABOUT OPIOIDS AND ADDICTION?</u></p> <p>You or your family may have questions about addiction. It is important to understand what addiction is. Addiction <b>is</b> a chronic brain disease that can occur in some people exposed to certain substances such as alcohol, cocaine, and opioids. Taking opioids for pain relief is not addiction. People addicted to opioids crave the opioid and use it regularly for reasons other than pain relief.</p> <p>“Pain relief is an important medical reason to take opioids as prescribed by your doctor. Addicts take opioids for other reasons, such as unbearable emotional problems. Taking opioids as prescribed for pain relief is not addiction.”</p>	Endo
PKY181396701		p. 3 “The incidence of addiction was low, and when present most often there was a history of prior drug abuse.”	Purdue
PKY181879304	9/6/2000	“The fear of addiction to painkillers hinders therapeutic use of valuable medications, particularly opioids. Addictive behaviors rarely occur in patients who use opioids for pain relief, especially those with no prior history of substance abuse.”	Purdue
PPLPC009000027768		“The trend of increasing medical use of opioid analgesics to treat pain does not appear to contribute to increases in the health consequences of opioid analgesic abuse.”	Purdue
PKY181726711		“Studies indicate that the de novo development of addiction when opioids are used for the relief of pain is low.”	Purdue

I. If taken as prescribed risk is almost nonexistent.

Bates	Date	Contents	Defendant
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps)	Allergan
ALLERGAN_MDL_00405512	7/30/2010	“Proper assessment of the patient, proper prescribing practices, periodic re-evaluation of therapy, and proper dispensing and storage are appropriate measures that help limit abuse of opioid drugs.”	Allergan
ABT-MDL-KY-0012834		“It is safe and effective if used properly” pg 11	Purdue
ENDO-CHI_LIT-00551655	11/4/2015	“Opana ER is the single, effective, responsible solution to treat moderate to severe chronic pain, based on true 12 hour efficacy and no CYP450 DDIs, thereby decreasing the worries associated with opioid therapy.”	Endo

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ACTAVIS0006823		"Morphine and morphine-like-drugs (also called opioids [oh-pee-oyds]) work well for pain and are safe when taken as directed by your healthcare provider."	Allergan
PDD1502310593	4/30/99	"Two opioids with minimal risk for diversion and abuse include OxyContin and MS Contin."	Purdue
JAN00222151	2006	"Addiction is relatively rare when patients take opioids appropriately." – Duragesic website	Janssen
PKY180560092		"When used at appropriate doses to treat pain in selected patients provided with multidisciplinary follow-up, opioids are very unlikely to produce iatrogenic addiction." (p. 20)	Purdue
PKY181879304	9/6/2000	"Truthfully, opioids can be a safe and useful long-term treatment for chronic nonmalignant pain. Patients may be maintained on chronic opioid therapy without developing unmanageable side effects, tolerance, or substance abuse problems."	Purdue
ABT-MDL-KY-0059783  and  PPLPC008000016821	5/8/2001	<p>Pain Action Guide – "Unless you have a history of substance abuse, there is little risk of addiction when these medications are properly prescribed by a doctor and taken as directed."</p> <p><i>Pain Action Guide – American Pain Foundation</i></p> <p>This is an excellent patient education/aid piece that I previously mentioned to you on e-mail. This currently is available (order code OP0265) and can be used with all/any of our customers for mass distribution. It can also be used by you to paint the picture of what a patient in pain faces.</p> <p>The more familiar you become with all the materials (especially the slides), the more effective you can become in calming the over-reaction by our customers to the negative media attention and media sensationalism over OxyContin. I would value your input at the upcoming June meetings as to the effectiveness of these materials with your customers.</p> <p>Thank you to all of you for your continued hard work and efforts. I appreciate both immensely.</p> <p>Remember, we are doing the right thing, and must continue to fight.</p>	All          Purdue

J. Addiction less than 1% or low or rare.

Bates	Date	Contents	Defendant
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps)	Allergan
ABT-MDL-KY-0012834		"The National Institute on Drug Abuse has said that most patients using opioids for pain do not become addicted."	Purdue
PPLP003516982		"Physical dependence is a known effect of certain medications." "The number of people who are physically dependent (i.e., at risk for withdrawal syndrome, if the medicines are abruptly stopped) on some type of medication (e.g., antihypertensives, decongestants) far exceeds the number of who are addicted to a drug that induces physical dependence."	Purdue

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JAN00222151		"Addiction is relatively rare when patients take opioids appropriately."	Janssen
ENDO-CHI_LIT-00251553		"Most healthcare providers who treat patients with pain agree that patients treated with prolonged opioid medicines usually do not become addicted."	Endo
PKY181150876		"iatrogenic 'addiction' to opioids legitimately used in the management of pain is very rare..."	Purdue
SHC-000026038		"From One Patient to Another-Advice from patients who found relief" "Don't be afraid to take your medication" "Some patients may be afraid of taking opioids because they are perceived as too strong or addictive. But that is far from actual fact. Less than 1% of patients taking opioids actually become addicted." - reference to Porter Jick (at 4)	Purdue
PKY181728376		"Patients may be maintained on chronic opioid therapy without developing unmanageable side effects, tolerance, or substance abuse problems." (p. 9)  "Addictive behaviors rarely occur in patients who use opioids under medical care for pain relief, especially those with no prior history of substance abuse." (p. 18) "Addiction rarely seen in patients under medical care with no history of chemical dependence." (p. 64)	Purdue
SHC-000024681		"Drug addiction means using a drug to get 'high' rather than to relieve pain. You are taking the pain medication for medical purposes. The medical purpose is clear and the effects are beneficial, not harmful. True addiction very rarely occurs when opioids are being used properly under medical supervision to relieve pain."(at 4)	Purdue
PKY180991031		"Contradictory to these fears is the finding that the development of addiction is rare in hospitalized patients who received opioid therapy for the treatment of pain . . . Further, tolerance to pain medications does not develop over time. some patients may need higher dosages of a medication to alleviate pain, but these higher dosages do not indicate addiction or diminished effectiveness of the medication."	Purdue
PDD1502310593	4/30/1999	"True addictive behaviors rarely occur in patients who utilize opioids for chronic pain,	Purdue

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		especially when the patient has no prior history of substance abuse.” (p. 4)	
PKY180989588	2000	“In fact, the rate of addiction amongst pain patients who are treated by doctors is much less than 1%.” – Purdue promotional video, featuring Dr. Alan Spanos	Purdue
PKY180555775	3/1/2001	“Iatrogenic addiction to opioids that are legitimately used for the treatment of pain in individuals without a history of substance abuse is very rare.”	Purdue
JAN-MS-00653426		“Iatrogenic addiction from opioid analgesia in patients experiencing pain is exquisitely rare.”	Janssen
JAN-MS-01192118	9/18/2001	“Iatrogenic addiction following opioid administration is relatively rare. Physicians should not let concerns of physical dependence deter them from using adequate amounts of opioids in the management of severe pain when such use is indicated.”	Janssen
JAN-MS-02268552	1/31/2011	“What percentage of patients who receive opioids for short term treatment of acute pain (1-3 days) will become addicted? Less than 1%.”	Janssen
ENDO-OPIOID_MDL-02472794		“Addiction to opioids in the context of pain treatment is rare in those with no history of addictive disorders.” “The occurrence of addiction as a result of opioid use for pain relief is extremely rare. Several studies have concluded that the risk is far less than 1%.”	Endo
ABT-MDL-KY-0059783		Pain Action Guide – “Pain medications rarely cause addiction.”	All
PKY180266088	6/30/1999	“addiction is a psychiatric diagnosis that is very rare in cancer patients.”	Purdue

K. Patients can be easily tapered off opioids.

Bates	Date	Contents	Defendant
PPLP003862244	8/13/2017	“These withdrawal symptoms can be avoided by gradually tapering the dosage, as with steroids for arthritis or asthma.”	Purdue
JAN00222151		“Physical dependence is not the same as addiction. It may be managed by gradually reducing the dose of the drug if the doctor decides it is appropriate to discontinue therapy.”	Janssen
PPLP003277223		“Physically dependent patients can discontinue taking their medicine once their symptoms are	Purdue

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		gone by gradually tapering the dosage according to their doctor's orders.	
PKY180990930		"OxyContin 20-60 mg controlled release tablets may usually be stopped abruptly without incident" (pp. 49-50, 57)	Purdue
JAN-MS-00653426		"Opioids can be discontinued in dependent patients without withdrawal difficulties by simply tapering them over about a week."	Janssen
ALLERGAN_MDL_01610520	7/1/2010	<p>Kadian Learning System (take-home study aid for sales reps):</p> <p><i>"Development of Tolerance and Physical Dependence</i> is a major reason some clinicians feel opioid therapy should be limited for patients with CBP. Most clinicians do not consider this a major issue, however. Although tolerance and dependence do occur with long-term use of opioids, many studies have shown that tolerance is limited in most patients with CPC [sic]. Physical dependence simply requires a tapered withdrawal should the opioid medication no longer be needed."</p> <p>"Physical withdrawal generally, but not always, resolves within 5 to 8 days and is not considered life-threatening. Nonetheless, these withdrawal symptoms are uncomfortable and unpleasant, and management of the symptoms is desirable. Medically, treatment of withdrawal symptoms is a straightforward process that can usually be accomplished with minimal difficulty. Detoxification is usually performed by reducing the opioid dosage by 10% to 20% each day, with the entire process requiring 5 to 10 days for completion. Almost any opioid can be used for detoxification because they all have some degree of cross-tolerance."</p>	Allergan
ALLERGAN_MDL_00145639	7/8/11	<p>Oxymorphone Prescribing Information:</p> <p>"When the patient no longer requires therapy with oxymorphone hydrochloride extended-release tablets, gradually taper doses to prevent signs and symptoms of withdrawal in the physically dependent patient."</p>	Allergan
ABT-MDL-KY-0059783		"Physical dependence-which is not to be confused with addiction-occurs in the form of	All



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		withdrawal symptoms if you stop taking these medications suddenly. This usually is not a problem if you go off your medications gradually."	
PKY180266088	6/30/1999	"When the pain diminished or is absent, a gradual reduction can be achieved without withdrawal symptoms."	Purdue

L. Dependence is not a significant concern - only physical and easily reversed.

Bates	Date	Contents	Defendant
ABT-MDL-KY-0012834		"Physical dependence and tolerance are normal physiological consequences of extended opioid therapy for pain and should not be considered addiction"	Purdue
PPLP003516982		Physically dependent patients "[c]an discontinue taking their medicine once their symptoms are gone by gradually tapering the dosage according to their doctor's orders" (p. 8)	Purdue
PPLP003549408	1/14/2008	"Do not label a patient addicted if you merely mean physically dependent on or tolerant to opioids" (p. 63)	Purdue
PPLP003862244	8/13/2017	"This means they have developed 'physical dependence' which is merely a side effect of certain medications."	Purdue
JAN00222151		"Physical dependence is not the same as addiction. It may be managed by gradually reducing the dose of the drug if the doctor decides it is appropriate to discontinue therapy."	Janssen
PKY181728376		"Do not label a patient addicted if they are physically dependent on or tolerant to opioids." (p. 8)  Physical dependence does not signify addiction (p. 15)	Purdue
PKY180991031		"Do not confuse addiction with physical dependence or tolerance" "Do not label a patient addicted (i.e. psychologically dependent), if you merely mean physically dependent on or tolerant to opioids. Make it clear to patients, families, and staff that tolerance or physical dependence is not the same as addiction."	Purdue
PKY180990930		"Do not confuse addiction with physical dependence or tolerance"	Purdue

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		<p>“Do not label a patient addicted (i.e. psychologically dependent), if you merely mean physically dependent on or tolerant to opioids. Make it clear to patients, families, and staff that tolerance or physical dependence is not the same as addiction.” (pp. 28-30) fifth vital sign (p. 36)</p> <p>“Contradictory to these fears is the finding that the development of addiction is rare in hospitalized patients who received opioid therapy for the treatment of pain . . . Further, tolerance to pain medications does not develop over time. some patients may need higher dosages of a medication to alleviate pain, but these higher dosages do not indicate addiction or diminished effectiveness of the medication.” (p. 47)</p> <p>“Physical dependence is an expected result of opioid use and by itself, does not equate with addiction.”</p>	
JAN-MS-00303825		<ul style="list-style-type: none"> <li>• There are important differences between “physical dependence,” “tolerance” and “addiction.” Because of a misunderstanding of these terms, pain is often under-treated and patients may be inappropriately stigmatized because of their use of opioids for medical purposes.</li> </ul> <p><b>Physical dependence</b></p> <ul style="list-style-type: none"> <li>• According to Definitions Related to the Use of Opioids for the Treatment of Pain: a Consensus Document from the American Academy of Pain Medicine, the American Pain Society, and the American Society of Addiction Medicine, “physical dependence is a state of adaptation that is manifested by a drug class specific withdrawal syndrome that can be produced by abrupt cessation, rapid dose reduction, decreasing blood level of the drug, and/or administration of an antagonist.”</li> <li>• Physical dependence may be managed by gradually reducing the dose of the medication if the patient’s physician decides it is appropriate to discontinue therapy.</li> <li>• Physical dependence and tolerance can develop with chronic use of many classes of medications in addition to opioids. These include beta blockers, corticosteroids and some antidepressants.</li> <li>• Most physicians who specialize in pain medicine agree that patients treated with opioid pain medication over a long period of time usually develop physical dependence and sometimes develop tolerance. However, the actual likelihood is unknown and varies between patients.</li> </ul> <p>This document is part of the DURAGESIC® (fentanyl) transdermal system) press kit.</p>	Janssen
JAN-MS-00456463	9/29/2010	<p>“Dependence is an expected physiological phenomenon when certain drugs are used for sufficiently long periods is neither a necessary nor sufficient defining characteristic of addiction.”</p> <p>(one of the authors was manager of regional medical services, Janssen MA)</p> <p>“Physical dependence, like tolerance, has been suggested to be a component of addiction, and the avoidance of withdrawal has been postulated to create behavioral contingencies that reinforce drug-seeking behavior.”</p>	Janssen
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps):	Allergan

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		<p>"It is important to recognize that tolerance and dependence (discussed above) do not indicate addiction. Rather, they are an expected consequence of taking opioids in moderate to high doses for a significant length of time."</p> <p><i>"Development of Tolerance and Physical Dependence</i> is a major reason some clinicians feel opioid therapy should be limited for patients with CBP. Most clinicians do not consider this a major issue, however. Although tolerance and dependence do occur with long-term use of opioids, many studies have shown that tolerance is limited in most patients with CPB [sic]. Physical dependence simply requires a tapered withdrawal should the opioid medication no longer be needed."</p> <p>"Substance dependence is defined as opioid use that is associated with tolerance to the substances' effect or withdrawal symptoms if the substance is discontinued. Care should be taken to differentiate physical withdrawal symptoms from substance craving. Craving is extremely strong psychological desire to use the substance, but is not a physical symptom."</p>	
ALLERGAN_MDL_00145639	7/8/11	<p>Oxymorphone Prescribing Information:</p> <p>"Physical dependence is not the same as drug addiction. Your healthcare provider can tell you more about the difference between physical dependence and drug addiction."</p>	Allergan
Acquired_Actavis_01405682	6/12/13	<p>Morphine Sulfate ER Prescribing Information:</p> <p>"Abuse and addiction are separate and distinct from physical dependence and tolerance. Physicians should be aware that addiction may not be accompanied by concurrent tolerance and symptoms of physical dependence in all addicts. In addition, abuse of opioids can occur in the absence of true addiction."</p>	Allergan
Acquired_Actavis_01406678	7/12/12	Fentanyl Transdermal System Prescribing Information:	Allergan

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		"Abuse and addiction are separate and distinct from physical dependence and tolerance. Physicians should be aware that addiction may not be accompanied by concurrent tolerance and symptoms of physical dependence in all addicts. In addition, abuse of opioids can occur in the absence of true addiction and is characterized by misuse for non-medical purposes, often in combination with other psychoactive substances."	
INSYS-MDL-003358164	9/1/11	"Tolerance and physical dependence by themselves do not imply substance dependence or addiction."	Teva
PPLPC009000027768		"Physical dependence is an expected result of opioid use and, by itself, does not equate with addiction." "Addiction has nothing to do with physical dependence."	Purdue

- M. Drug abusers and potential addicts can be easily identified and therefore not prescribed opioids, or prescribed opioids and monitored closely.

Bates	Date	Contents	Defendant
ENDO-OPIOID_MDL-02150882	4/7/2006	"Studies have shown that one of the best ways to limit abuse and misuse is to choose appropriate patients for opioid therapy."  "Again, proper choice of patient can minimize the likelihood of developing addiction."	Endo
PPLPC012000018382	9/12/2000	"The abuser is a small percentage of patients and it is important to make sure that the true pain patient receives the therapy they deserve."	Purdue
PPLPC012000018382		"Doctor, as you know all opioids have the potential for abuse. OxyContin is a clinically effective opioid and can be a target for individuals who want to abuse the product outside of its intended use. I can provide you with tools to help you properly document the true pain patient and identify the abuser. Re-focus to the true pain patient and then sell."	Purdue
JAN-MS-02328366	1/17/2001	"Although early studies supported the notion that chronic opioid therapy leads to addiction, [ ] more recent data indicate that	Janssen

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		this risk is very low in patients with no history of drug abuse." (p. 2)	
ABT-MDL-0000185		"A history of substance abuse does not absolutely preclude the use of opioids, but it does warrant extra caution."	Purdue
MNK-T1_0001492929		"Reducing the Risk of Misuse and Abuse. Screen Patients, stratify and structure therapy by risk, monitor patients, counsel patients"	Mallinckrodt
ALLERGAN_MDL_01610520	7/1/2010	<p>Kadian Learning System (take-home study aid for sales reps):</p> <p>"Those patients with past histories or strong family histories of substance abuse and psychiatric illness are more likely to suffer from the disease of addiction. Similarly, a social history of personal and familial dysfunction or personality disorder is associated with a high incidence of substance abuse."</p> <p>"Note that persons who are not themselves opioid abusers but who obtain prescriptions for illicit resale are keenly aware of which clinicians in any area are willing to prescribe medications with a high street value. Often these persons appear to be model patients, answering every question in a manner that will ensure their continued supply. Random drug screens are the most effective tool for detecting such individuals, because an appropriately chosen screening panel will be negative for the opioid that is being prescribed."</p> <p>"Consistent signs associated with substance abuse include changes in mental status, recent accidents or trauma, a history of poor impulse control (legal difficulties, gambling, losing jobs), and a history of poor or unpredictable responses to standard pain therapies. Patients with a past history or strong family history of substance abuse (including alcohol abuse) are far more likely to have a substance abuse problem than others are."</p>	Allergan

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- N. Even patients at high risk of addiction can be safely prescribed opioids by using risk-mitigation strategies such as pain contracts.

Bates	Date	Contents	Defendant
PPLP003291148	11/29/2010	<p>“However, concerns about abuse and addiction should not prevent the proper management of pain.”</p> <p>“Purdue Pharma offers the Partners Against Pain Pain Management Kit to aid appropriate pain management.”</p>	Purdue
PPLP003461003	9/11/2015	<p>“The potential for these risks should not, however, prevent the proper management of pain in any given patient. Patients at increased risk may be prescribed modified-release opioid formulations such as OxyContin, but use in such patients necessitates intensive counseling about the risks and proper use of OxyContin along with intensive monitoring for signs of addiction, abuse, and misuse.”</p>	Purdue
PPLP003277223		<p>“A history of substance abuse does not absolutely preclude the use of opioids, but it does warrant extra caution.”</p>	Purdue
MNK_T1-0001492929	7/1/2010	<p>“High-Risk Patients. For patients with a history of drug abuse, psychiatric issues, or serious aberrant drug-related behaviors, consider: frequent and stringent monitoring, consultation with a mental health or addiction specialist.”</p>	Mallinckrodt
Acquired_Actavis_00188875	4/20/11	<p>Oxymorphone HCL Riskmap:</p> <p>...Actavis South Atlantic will stress the requirement for coverage of risk management strategies and would require that education about the following elements be included in all opioid-related educational programs:</p> <p>...</p> <p>Identification and ongoing monitoring of patients at higher risk for abuse and diversion, and management tools for pain patients considered for long-term opioid therapy</p>	Allergan

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		-Screening tools (e.g. the Screener and Opioid Assessment for Patients with Pain-Revised [SOAPP-R] and the Current Opioid Misuse Measure [COMM])  -Opioid agreement  -Plan for follow-up  -Role of other modalities such as urine drug screening, pill counts, etc. to assist in monitoring compliance	
PKY181879304	9/6/2000	"Overcoming the Obstacles: Recommendations for Healthcare Professionals. Conduct an addiction history assessment. Develop a controlled substance agreement for the patient to sign. Have good documentation. Assess the patient at each visit for: -pain relief -functioning -side effects –"aberrant drug-related behaviors"	Purdue
PKY181726711	2001	"Furthermore, experience has shown that known addict can benefit from he carefully supervised, judicious use of opioids for the treatment of pain due to cancer, surgery, or recurrent painful illnesses such as sickle cell disease."	Purdue

O. Pain should be treated with opioids.

Bates	Date	Contents	Defendant
PPLP003454006	5/30/14	"The Indications and Usage and Limitations of Use in the FPI do not state that patients must have actually tried or failed both a non-opioid and IR opioid prior to prescribing Butrans or OxyContin." "The new language is intended to reflect that ER/LA opioid analgesics should be prescribed after the prescriber determines that alternative treatment options (eg, non-opioid analgesics or immediate-release opioids) are ineffective, not tolerated, or would otherwise be inadequate."	Purdue
PURCHI-000622986	1/11/1996	"The logical next step for patients no longer responding to or tolerating non-opioids: Add to or replace nonopioid with OxyContin. Q 12 OxyContin – ideal for initial opioid therapy. OxyContin- The one to start with."	Purdue

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		<p>“We disagree with the FDA interpretation of the WHO analgesic ladder. Step 2 does not address dosing analgesics on a prn basis. Step 2 relates to adding an opioid to the therapeutic regimen in patients who have persisting pain in the presence of a nonopioid analgesic + an analgesic adjuvant. While we recognize that common medical practice is to treat with non-opioids, then add or change to pm opioids or opioid/non-opioid combination products, and then advance to around-the-clock (a-t-c), this approach is not the best medical practice. This approach can lead to underdosing and episodes of breakthrough pain...While we recognize common medical practice, our goal as a responsible company, is to foster education in the proper use of analgesics”</p>	
PURCHI-000623186	3/8/1996	<p>“In cancer patients: OxyContin may be used as initial opioid therapy for patients no longer responding to or tolerating nonopioids. In non-cancer patients: A prn opioid or OxyContin may be appropriate as initial opioid therapy, as judged by the prescriber.”</p>	Purdue
PPLP003997251	12/31/1999	<p>“To establish OxyContin tablets as the opioid of choice in Step 2 of the W.H.O analgesic ladder by positioning it as the opioid to “Start With” for non-cancer pain management.”</p>	Purdue
ENDO-CHI_LIT-00417068	09/2012	<p>“Given the benefits it offers, the Opana franchise is the standard of care first-line therapy for the management of pain.”</p>	Endo
PDD1502310593	4/30/1999	<p>Effective strategies for cancer pain include: “aggressive use of long-acting, oral opioids as first-line therapy . . . and encouraging the use of short-acting opioids to provide for relief of ‘breakthrough’ pain.” (p. 7)</p>	Purdue
ALLERGAN_MDL_01787026		<p>Co-pay brochure cited in DDMAC Warning Letter:</p> <p>“Why is pain management important? Pain management is a large part of your overall health care plan. Many Americans suffer from chronic or ongoing pain... Managing your pain the right way begins by talking to</p>	Allergan



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		<p>your healthcare provider. Discover the cause of your pain by taking note of what makes your pain start and what makes it worse.”</p> <p>What is chronic pain? Chronic pain is ongoing and can last longer than 6 months. Chronic pain can be mild or severe...”</p> <p>How can I treat my chronic pain? To help manage your pain, your healthcare provider will determine what level of pain control you need. Depending on what kind of pain you have and how it affects your life, your healthcare provider will choose a drug that works just for you.”</p>	
PKY181879304	9/6/2000	“In noncancer patients, a ‘prn’ opioid or OxyContin may be appropriate as initial opioid therapy, as judged by the prescriber.”	Purdue
JAN-MS-00653426	8/1/2001	“Consider as first-line for patients with moderate to severe pain related to cancer or AIDS, or another life threatening illness. Consider for all patients with moderate to severe non-cancer pain, but weigh the influences.”	Janssen

P. Undertreated pain should be treated with opioids.

Bates	Date	Contents	Defendant
ENDO-OPIOID_MDL-00585976		<p>“Despite its prevalence, chronic pain is undertreated. Even when patients are prescribed analgesics, pain may persist or worsen due to lack of efficacy. When the initial opioid trial fails, it is important to offer patients a switch in opioid medication in a timely fashion to prevent the development of worsening of chronic pain”</p> <p>“Addition of OPANA ER to the analgesic armamentarium can help address the high incidence and undertreatment of chronic pain”</p>	Endo
ENDO-OPIOID_MDL-02150882	4/7/2006	“Undertreatment of pain produces economic and social costs over tens of billions of dollars each year in the U.S. Opioids have been proven to treat chronic pain effectively and thus can help eliminate undertreatment, if used properly.”	Endo

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PPLP003516982		<p>“Undertreatment of pain is a serious problem in the United States, including pain among patients with chronic conditions and those who are critically ill or near death. Effective pain management is an integral and important aspect of quality medical care, and pain should be treated aggressively. For many patients, opioid analgesics- when used as recommended by established pain management guidelines- are the most effective way to treat their pain, and often the only treatment option that provides significant relief.”</p>	Purdue
PKY181728376		<p>“the undertreatment of pain in today's society is not justified. This joint consensus statement has been produced pursuant to the missions of both organizations, to help foster a practice environment in which opioids may be used appropriately to reduce needless suffering from pain.” pg. 38:</p>	Purdue
ACTAVIS0680886		<p>Journal article cited in Kadian Conversion Guide:</p> <p>“Unfortunately, pain is often undertreated and pain management greatly misunderstood.”</p>	Allergan
ALLERGAN_MDL_01610520		<p>Kadian Learning System (take-home study aid for sales reps):</p> <p>“Chronic pain is frequently untreated, undertreated, or incorrectly treated.” Many patients receive inadequate pain relief because doctors are unwilling to manage chronic pain or do not have sufficient knowledge to treat it properly.”</p>	Allergan
PPLP003997190	1996	<p>At PPLP003997205 A stated goal of increasing the number of prescriptions for strong opioids by 10%. States this will be accomplished by convincing health care professionals to use Oxycontin earlier in the patient's treatment cycle. At PPLP003997206 Strategy to convince doctors to start patients on Oxycontin as opposed to lower strength opioids. At PPLP003997206 Oxycontin is the opioid to start with and stay with. “It is anticipated that Kadian will receive a q24h doing</p>	Purdue

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		<p>indication, but no less than a q12h approval."</p> <p>"To establish OxyContin as the opioid of choice in Step 2 of the W.H.O analgesic stepladder." "The One to Start With: The logical 'next step' for patients no longer tolerating or responding to nonopioids - conforms to the three-step W.H.O. analgesic ladder"</p> <p>"Patients avoid the added risk of gastric/hepatic/renal toxicity that can occur with products containing aspirin or acetaminophen."</p>	
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Q. There is more risk of leaving pain untreated than using opioids to treat pain.

Bates	Date	Contents	Defendant
Acquired_Actavis_00943445		"Chronic Pain is Undertreated. The undertreatment of chronic pain is a serious public health issue that results in enormous social cost and reduces patients' functional status and quality of life."	Allergan
END00366720		"Chronic pain disables more people than cancer or heart disease and cost the American people more than both combined. The annual cost of chronic pain in the US, including healthcare expenses, lost income, and lost productivity is estimated to be \$100 million."	Endo
ENDO-OPIOID_MDL-02150882	4/7/2006	"Undertreatment of pain produces economic and social costs over tens of billions of dollars each year in the U.S. Opioids have been proven to treat chronic pain effectively and thus can help eliminate undertreatment, if used properly."	Endo
PURCHI-000706927	1/14/2003	"The undertreatment of pain is a widespread and well-documented health issue in the United States, with the elderly and minority populations at particular risk. The annual cost of chronic pain, including medical expenses, lost income, and lost productivity, is an estimated	Purdue

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		\$100 billion. Patients with persistent pain are five times more likely than other patients to utilize healthcare services and report impairments of multiple quality-of-life measures, including physical, social, and psychological well being."	
PPLP003549408		"FACT: Pain is Undertreated. All types of pain in all parts of the world are inadequately treated, be it acute or chronic, related to malignant or non-malignant etiologies. Pain can be relieved in up to 90% of cancer patients, yet few there 50% receive adequate treatment. In the US, chronic pain is the most frequent cause of suffering and disability that seriously impairs quality of life."	Purdue
ENDO-CHI_LIT-00417068		"The negative impact of untreated persistent pain on QoL can be significant, disrupting patients' lives and relationships."	Endo
PDD1502310593	4/30/1999	"Pain is one of the most common reasons people consult a physician, yet it frequently is inadequately treated, leading to enormous social cost in the form of lost productivity." (p. 3)	Purdue
PPLP004058784	3/14/2007	"The consequences of untreated or undertreated pain are profound – physically, psychologically, spiritually, as well as economically."	Purdue
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps):  "Under-treatment of pain results in patients with a very poor quality of life and may lead to feelings of hopelessness and despondency."	Allergan
ALLERGAN_MDL_02233231	5/6/2013	ER/LA Opioid Analgesics REMS website  "SCOPE OF THE PROBLEM: According to the 2011 Institute of Medicine Report 'Relieving Pain in America: A Blueprint for Transforming Prevention, Care, Education, and Research,' as many as 100 million adults in the US report having a common chronic pain condition, exceeding the number affected by heart disease, cancer, and diabetes. The	Allergan

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		<p>economic burden of pain to society is staggering. The IOM Report suggests that the annual health economic impact of pain represents a \$560 to \$645 billion burden to the US (in 2010 dollars)”</p> <p>“At the patient health level, numerous clinical reports suggest chronic pain remains undertreated; the percentage of patients receiving appropriate and adequate treatment has been reported to be as low as 10-25%.</p>	
ABT-MDL-KY-0059783		Pain Action Guide – “If left untreated, chronic pain can prevent you from having a full and meaningful life.”	All

R. Opioids offer more effective pain control and are safer than alternatives.

Bates	Date	Contents	Defendant
ALLERGAN_MDL_00001525	02/2013	“Kadian contains morphine as its active ingredient and has a long history of safety and efficacy when used as indicated.” In response to why should I switch my patients to Kadian objection.	Allergan
ALLERGAN_MDL_0114575		“maintenance therapy with opioids can be safer than the long-term use of other analgesics, such as cyclooxygenase type 2 inhibitors, nonselective nonsteroidal anti-inflammatory drugs, or acetaminophen, in older persons.”	Allergan
ENDO-CHI_LIT-00417068	9/2012	<p>“Enables patients to function better throughout the day, sleep well through the night, and achieve the QoL they desire, with minimal cognitive and other side effects.”</p> <p>“Reduces concern and makes it the best choice and easiest to prescribe for the widest array of patients, including those on multiple medications.”</p>	Endo
PKY181879304	9/6/2000	“Controlled-release Oxycodone Therapy for Patients with Moderate to Severe Osteoarthritis-Related Pain. -Safe and effective.”	Purdue



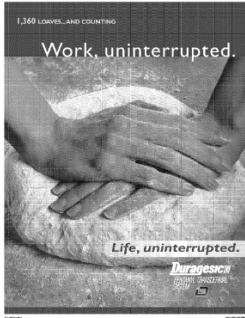

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S. Defendants' opioids will make your life better without risk.

Bates	Date	Contents	Defendant
ENDO-OPIOID_MDL-02150882	4/7/2006	"Multiple studies have confirmed the usefulness of opioids in the treatment of chronic pain and cite the relatively low incidence of abuse and addiction among most patients who receive opioid analgesics. The literature further suggests the potential for increased functioning and improved quality of life significantly outweigh the risk of abuse (American Academy of Pain Medicine, 1997)."	Endo
ENDO-CHI_LIT-00208241		"Opana ER protects me from pain for a full 12 hours so I can go about my daily activities."	Endo
ENDO-CHI_LIT-00417068	9/2012	"Maximum improvement in functionality, consistent pain relief and the best tolerability profile in its class. Enables patients to function better throughout the day, sleep well through the night, and achieve the QoL they desire, with minimal cognitive and other side effects."	Endo
SHC-000024681		"Taking opioids does not mean you are about to die. Many patients take opioids for years to control pain. They will not shorten your life. They will allow you to live with less pain and improve your quality of life."	Purdue
PKY181106858	11/4/1993	"OxyContin will be positioned as the only opioid combining the efficacy and safety of oxycodone with the convenience of a 12 hour dosing schedule, which allows for precise and accurate conversion and titration, while allowing the patient to lead a more normal quality of life." Overall, our strategy for selling OxyContin must focus on the improved quality of life that offers to patients.	Purdue
JAN-MS-00476773	2008	"Myth: Opioids make it harder to function normally. Fact: When used correctly for appropriate conditions, opioids may make it easier for people to live normally." – Janssen patients guide, Finding Relief: Pain Management for Older Adults	Janssen

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PDD1501614879			Purdue
JAN-MS-00306286	2003		Janssen
JAN-MS-00299212	2004		Janssen
JAN-MS-00306410		"Game, uninterrupted. Chronic pain relief that supports functionality."	Janssen
JAN-MS-00508566	2006		Janssen
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps):  "Although the effect of the therapy in reducing the patient's pain is of primary importance, the improvement in the patient's ability to function is considered the gold standard of chronic pain"	Allergan

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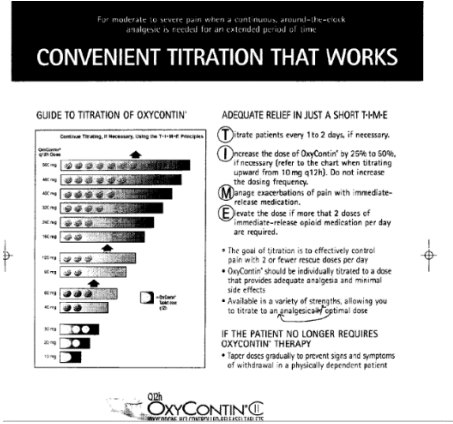
		treatment. Being able to perform more household tasks, walk longer distances, or even return to work are usually considered the key measurements in treating CBP. It is also important to confirm improvement with family members. Too often, a patient reports that their treatment relieves their pain quite effectively, but a spouse complains that the patient is sedated or even intoxicated from their medication. There remains no question that opioids effectively reduce the severity of most types of CBP."	
ABT-MDL-KY-0059783		"Once your pain is under control, your body and mind will be less stressed. You'll be able to sleep better, focus on work, enjoy relationships with family and friends, and take part in social activities." Pain Action Guide	All

- T. No maximum dose - if you are in pain more opioids could be given without additional risk (i.e., "titrate to effect" concept from cancer/palliative care should be used with chronic pain).

Bates	Date	Contents	Defendant
JAN00124243	1/22/2013	"Doctor, there is no established ceiling dose for NUCYNTA ER"	Janssen
PPLP003288469	8/19/2016	"The CDC guideline does not limit a clinician's ability to prescribe an opioid dose above 90 MME/day."	Purdue
PPLP003425040	3/19/2014	"Increasing doses of pure mu receptor agonists are associated with increasing analgesia. There is no defined maximum dose; the ceiling to analgesic effectiveness is imposed only by adverse reactions, the more serious of which may include somnolence and respiratory depression."	Purdue
PPLP003343258	8/4/2010	"With pure opioid agonist analgesics, there is no defined maximum dose; the ceiling to analgesic effectiveness is imposed only by side effects, the more serious of which may include somnolence and respiratory depression."	Purdue
PURCHI-000622986	1/11/1996	"No 'ceiling' to analgesic efficacy- may be titrated upward" p. 96	Purdue



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		"With full agonists, such as oxycodone, 'effectiveness with increasing doses is not limited by a ceiling.'" p. 74	
PURCHI-000623186	3/8/1996	"With full agonists, such as oxycodone, "effectiveness with increasing doses is not limited by a 'ceiling'."	Purdue
PPLP003996510	8/2/1999	"Help the MD see that 12h is appropriate dosing for the patient controlling the pain, enhancing quality of life, even it if means using an escalating dosage and number of tablets."	Purdue
PKY180704970	11/3/1997	"No maximum daily dose or 'ceiling' to analgesic efficacy – may be titrated upward as necessary."	Purdue
PKY181261176	2002		Purdue
ENDO-CHI_LIT-00084049	2004	<p>"IF I TAKE THE OPIOID NOW, WILL IT WORK LATER WHEN I REALLY NEED IT?"</p> <p>Some patients with chronic pain worry about this, but it is not a problem. The dose can be increased or other medicines can be added. You won't 'run out' of pain relief." -- Endo brochure, <i>Understanding Your Pain: Taking Oral Opioid Analgesics</i></p>	Endo
JAN-MS-02268552	1/31/2011	"There is no ceiling or upper limit on how far you can increase doses of opioid medication to improve pain relief."	Janssen
ALLERGAN_MDL_01745342	1/28/11	"KADIAN does not have a ceiling or recommended maximal dose, especially in patients with chronic pain of malignancy. In such cases the total dose of KADIAN should be advanced until the desired	Allergan

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		therapeutic endpoint is reached or clinically-significant opioid-related adverse reactions intervene.”  “KADIAN doses can be titrated up every other day.”	
Acquired_Actavis_00943445		No ceiling dose	Allergan
ALLERGAN_MDL 01610520	7/1/2010	Kadian Learning System (take-home study aid for sales reps)  “Doses are titrated to pain relief, and so no ceiling can be given as to the recommended maximal dose especially in patients with chronic pain of malignancy. In such cases, the total dose of KADIAN should be advanced until the desired therapeutic endpoint is reached or clinically significant opioid-related adverse reactions occur.”	Allergan
PKY180691946	10/20/93	Memo by Mike Innaurato discussing OxyContin - PKY180691948 “Overall, our strategy for selling OxyContin must focus on the improved quality of life that it offers patients.” “I feel that the quality of life selling story will be vitally important to the success of OxyContin.”  “I feel that the quality of life selling story will be vitally important to the success of OxyContin.” pg. 3 Marketing Expert Team PJM BHM	Purdue
PKY180266088	6/30/1999	“There is no set of optimal or maximal opioid dose.”	Purdue

U. Opioids can be prescribed for any pain condition without risk.

Bates	Date	Contents	Defendant
ENDO-CHI_LIT-00545908	9/22/2006	“So why Opana? Wide range of patients. Opioid experienced and opioid naïve. Acute and chronic pain.”	Endo
PPLP003288099	9/1/2016	“Thank you for sharing this with me. (Using page 13 in the CVA) Appropriate	Purdue

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		patients for OxyContin may include those not only with cancer pain, but also those with low back pain, and osteoarthritis pain who are experiencing pain severe enough to require daily, ATC, long-term opioid treatment and for whom alternative treatment options are inadequate. For these patients who are on an immediate-release (IR) oxycodone product and whose treatment has proven inadequate, you may consider prescribing OxyContin and evaluate the need for IR oxycodone for breakthrough pain” p.9	
PPLP003461003	9/11/2015	“The indication does not specify any particular chronic pain conditions.”	Purdue
PPLP003549408	1/14/2008	“Opioids are the major class of analgesics used in the management of moderate to severe pain because of their effectiveness, ease of titration, and favorable risk-to-benefit ratio.” (p. 57)	Purdue
PPLP03997251	12/31/1999	<p>“With the launch of Palladone XL capsules, the promotional focus will be OxyContin Tablets in non-cancer pain.”</p> <p>“To establish OxyContin tablets as the opioid of choice in Step 2 of the W.H.O analgesic ladder by positioning it as the opioid to “Start With” for non-cancer pain management.”</p> <p>“Enhance the acceptance of opioids for non-cancer pain”</p> <p>“The many benefits of OxyContin Tablets make it logical as the opioid to start with (for patients who would otherwise be started on Percocet, Lortab, Vicodin, Tylenol #3 or Darvocet, W.H.O Step 2) and the opioid therapy to stay with through proper titration as the disease progresses.”</p>	Purdue
ENDO-CHI_LIT-00208241		“Good for constant pain no matter the cause”	Endo
ENDO-CHI_Lit-00418075	2/27/2014	“True 12-hour dosing for Veterans and Military Personnel with mild-to-moderate chronic pain.”	Endo

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ENDO-CHI_LIT-00024587		"All patients with moderate to severe pain, pain-related functional impairment or diminished quality of life due to pain should be considered for opioid therapy."	Endo
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V. Opioids can be prescribed to any age group without risk.

Bates	Date	Contents	Defendant
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study guide for sales reps):  "Special Populations... Pediatric: Infants under 1 month of age have a prolonged elimination half-life and decreased clearance relative to older infants and pediatric patients. The clearance of morphine and its elimination half-life begin to approach adult values by the second month of life. Pediatric patients old enough to take capsules should have pharmacokinetic parameters similar to adults, dosed on a per kilogram basis."	Allergan
ENDO-CHI_LIT-00024587		"Treatment with opioids is recommended in elderly patients - All patients with moderate to severe pain, pain-related functional impairment or diminished quality of life due to pain should be considered for opioid therapy."	Endo

W. "Round the clock" dosing should be used for chronic pain rather than "as needed" dosing.

Bates	Date	Contents	Defendant
PURCHI-000008094	3/3/2014	"Trying to get the HCP to consider OxyContin instead of oxycodone. Could be taking 4-6 short acting per day, wants him to consider twice daily OxyContin. The patient would be able to reduce the # of short acting they are currently on and only take for break through pain."	Purdue
Acquired_Actavis_00943445		"Longer-acting agents are more effective than short-acting agents for chronic pain; 'around-the-clock' dosing for 'around-the-clock' pain."	Allergan
PPLP003294008	10/26/2011	"OxyContin is an opioid agonist indicated for: Management of moderate to severe pain when a continuous, around-the-clock	Purdue

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		opioid analgesic is needed for an extended period of time.” p. 5	
PPLP003461003	9/11/2015	“The pediatric trial included opioid tolerant pediatric patients requiring ongoing around-the-clock opioid treatment for the management of moderate to severe malignant or nonmalignant pain.”	Purdue
PURCHI-000706927	1/14/2003	“Noting for continuous pain, medications are best given on a time-contingent around-the-clock basis, as drug regimens for the older patient should be simplified as much as possible.”	Purdue
PPLP003547645	2/26/2015	“One Hysingla ER tablet taken at the same time each day can provide your patients with around-the-clock hydrocodone delivery.”	Purdue
PPLP003549408	1/14/2008	“Give analgesics on a regular schedule to prevent a loss of effectiveness between doses” (p. 58)	Purdue
PPLP003551727	12/1/2009	“Administer analgesics regularly (not only prn) if pain is present most of the day” (p. 59)	Purdue
PPLP003862244	8/13/2017	“Clearly, if you have persistent pain, you would likely prefer to have persistent pain relief, rather than being on a roller-coaster ride with on-again-off-again pain.”	Purdue
PPLP004009941	6/24/2013	“Use a regularly scheduled medicine for continuous pain”	Purdue
PDD1502310593	4/30/1999	“Medications for persistent cancer-related pain should be administered on an around-the-clock basis.”	Purdue
ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study guide for sales reps)  “When patients have constant or nearly constant pain, analgesics should be given “ATC” (around the clock), not “PRN” (when necessary). Fixed, regular dosing intervals are allowed, but frequent episodes of breakthrough pain indicate that regular “around the clock” dosing should be increased.”	Allergan

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- X. "Breakthrough pain" applies to chronic pain, not just cancer pain, and short-acting opioids should be used to supplement long-acting opioids for that reason.

Bates	Date	Contents	Defendant
TEVA_MDL_A_01496786	7/27/2007	"Promote ROO subclass as ideal treatment option for BTP."	Teva
JAN-MS-02387022	8/9/2013	"Moderate to severe acute pain – SAO of choice for appropriate patients such as ... on an opioid (CIII) but require additional analgesia."	Janssen
PPLP003288099	9/1/2016	"You ask Dr. Washington how he initiated the patient on Hysingla ER and remind him that the total once daily dose of Hysingla ER should equal what the patient's prior IR hydrocodone total daily dose was. You remind Dr. Washington that other around-the-clock opioid drugs should be discontinued when Hysingla ER therapy is initiated, but you also ask Dr. Washington if he prescribed any IR analgesia for potential breakthrough pain. You also report the adverse events to Purdue Drug Safety Department." p.2 "For these patients who are on an immediate-release (IR) oxycodone product and whose treatment has proven inadequate, you may consider prescribing OxyContin and evaluate the need for IR oxycodone for breakthrough pain. p.9	Purdue
PPLP003549408	1/14/2008	"BREAKTHROUGH PAIN. Transitory exacerbation of pain that occurs on a background of otherwise stable pain in a patient receiving chronic opioid therapy. Supplemental opioid doses are often suggested to manage it when it occurs."	Purdue
PKY180991031		"When breakthrough pain occurs, a "rescue dose" should be administered to the patient. A rescue dose is an opioid with a short half-life and a rapid onset of action that serves as a supplemental or as needed dose that can be offered with a patient's regularly schedule analgesic drug regimen.	Purdue
PDD1502310593	4/30/1999	Effective strategies for cancer pain include: "aggressive use of long-acting, oral opioids as first-line therapy . . . and encouraging the use of short-acting opioids to provide for relief of 'breakthrough' pain." (p. 7)	Purdue

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ALLERGAN_MDL_01610520	7/1/2010	Kadian Learning System (take-home study guide for sales reps):  “As with cancer pain, opioids for CBP are used ‘by the clock’ on a scheduled basis, with breakthrough medication sometimes (but not always) made available.”	Allergan
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138. Defendants also minimized discussion of addiction in sales encounters. For example, in a 2000 training and development meeting devoted to addiction issues, Purdue sales managers were instructed to train their PSRs to avoid talking about addiction issues (i.e., diversion, physical dependence, tolerance, pseudo-tolerance, addiction, pseudoaddiction, abuse) in a selling situation.<sup>280</sup> If these issues arose, PSRs were provided with talking points for refocusing a physician on the “true pain patient,” not addiction.<sup>281</sup> With the recognition that patients and prescribers both have concerns over abuse, patient materials attempted to minimize this concern.<sup>282</sup>
139. In addition to downplaying addiction, Defendants’ marketing also attacked mainstream thinking about dependence, claiming that patients can easily be tapered off opioids,<sup>283</sup> and that dependence is not a significant concern.<sup>284</sup> Further, Defendants taught prescribers that even patients at high risk of addiction (including drug abusers and addicts) can be treated with

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<sup>280</sup> See PKY183146275 at p. 14 (“Manager’s Meeting: Handling Abuse, Addiction and Diversion Issues in a Selling Situation”).

<sup>281</sup> *Id.*

<sup>282</sup> See e.g., Living with Chronic Pain, Avinza brochure, END00014041-58. This document was in Endo’s production, but it is from King Pharmaceuticals, which manufactured Avinza, and which was subsequently purchased by Pfizer. Avinza was later discontinued by Pfizer after it got approval for Embeda.

<sup>283</sup> PKY181944069 – “A new pain management product that is easy to start and easy to stop!” and 8/10/1999 - PKY180339097 – “Physical dependence is only a problem when opioid medication is decreased or ended abruptly.” “When discontinuation is necessary, gradual tapering of opioids will prevent a withdrawal syndrome.”

<sup>284</sup> PKY181556552 – “Addiction, physical dependence and tolerance are among the concerns that contribute to the under-treatment of pain with opioid analgesics... physical dependence can be avoided by gradually tapering the dosage, as one would with corticosteroids.”

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opioids if appropriately monitored.<sup>285</sup> If addiction should occur in patients, Defendants claim that these patients can be easily identified.

140. In addition to the messages above, Defendants' marketing messaging also sought to minimize concerns over addiction, tolerance, and dependence through claims that extended-release and

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<sup>285</sup> See e.g., Physicians' Pain Management Speakers Training Program, March 13, 1997, PKY181654983, New Guidelines for the use of Opioids in the Management of Chronic Pain. This document presents numerous messages for the Purdue speakers training program, including for example: "Addiction unlikely in PT without prior history of substance abuse", "pts easily tapered from opioids in MPC's suggests that CPS population without prior hx of drug abuse is distinctly different from street addicts", "Risk of Addiction - studies suggest that inherent predispositions distinguish chronic pain population from addicts (e.g., personality characteristics)", "Addiction studies- conclude that CP patients have low risk of addiction despite chronic opioid usage," "Patients at increased risk may still be appropriately treated with modified-release opioid formulations; however these patients will require intensive monitoring for signs of misuse, abuse, or addiction."; PKY183043997, (A consensus statement from the American Academy of Pain Medicine and the American Pain Society), which states, "Furthermore, experience has shown that known addicts can benefit from the carefully supervised, judicious use of opioids for the treatment of pain due to cancer, surgery, or recurrent painful illnesses such as sickle cell disease." In pharmacy it is understood that this use of opioids may be appropriate in some patients with these conditions. Yet, this document also suggests that "commonly held assumptions [regarding addiction] need modification," including the common "misunderstanding" of addiction and mislabeling of patients as addicts which the authors believe results in unnecessary withholding of opioids, citing "studies indicate that the de novo development of addiction when opioids are used for the relief of pain is low" and challenges respiratory depression, tolerance and diversion.



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every 12-hour dosage opioids reduced the risk of addiction while providing around-the-clock analgesia.<sup>286 287 288</sup>

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<sup>286</sup> See Table II and Schedule 10.

<sup>287</sup> With respect to the formulations of Duragesic, Janssen sought to differentiate its product claiming its “reservoir” technology was superior to the competition’s “matrix” transdermal delivery technology because it was harder to abuse, and had lower “street” value. This was the marketing message until Janssen switched to the same matrix technology in about 2008 and initiated studies to suggest there is not data to support any difference between reservoir and matrix formulations. The economic and marketing reasons to change the Duragesic formulation seemed to outweigh concerns over abuse. Further this example demonstrated that indeed, new formulations were not really different. JAN-0003-0002930, 2004 email chain with subject RE: Johnson & Johnson Achievement Award Nomination; JAN-MS-02410536, 2010 email with subject FW: DURAGESIC – FDA teleconference – meeting summary (70% more residual fentanyl in the matrix patch compared to reservoir; JAN-MS-00280657, 2009 email chain with subject RE:Duragesic – Field voice mail, “I would STRONGLY encourage no proactive communication by the field as I believe it would create a compliance/regulatory issue. I remember if the field mentions DURAGESIC as a CII drug...they have to present an updated PI for compliance and it could lead to what has changed in the PI vs. the old. Plus it could create a question as to our 2004 position on matrix vs. today. A key DURAGESIC prescriber could surface all the issues above.”; JAN-MS-02108736, Vorsanger 2006 email with subject RE: Abuse data, “Are there antioxidants in Duragesic? : )”, “Very interesting – anyone for tea?”.

<sup>288</sup> See also, e.g., MNK-T1\_000248919\_GL, Managing Pain with Appropriate Use of Opioids, Pocketcard (Magnacet), “Risk of addiction rare,” “Single-entity opioids have no maximum dose but may be limited by side effects,” “Pseudoaddiction” = “Drug-seeking behavior focused on pain relief, due to undertreatment of pain,” and MNK-T1\_0002248914\_2008, cover email for opioid pocketcard; MNK-T1\_0001786865\_ASPE Pain v10, Exalgo Pocketcard and MNK-T1\_0001786857\_2010 Email “ASPE-endorsed Pain PocketGuide and EXALGO opportunity;” see also, similar pocketcards, MNK-T1\_0002159712 and MNK-T1\_0002159713; MNK-T1\_0002183036 and MNK-T1\_0002183040; MNK-T1\_0001531483 and MNK-T1\_0001531484; Note: Mallinckrodt employees who recalled the pocketcards indicated they were distributed to pharmacists and the cards came from the marketing department. New\_MNK Deposition pp.201-210 and Williams\_MNK Deposition pp.206-207; Mr. Webb testified the pocketcards were “repurposed” for continuing education provided to physicians, nurses pharmacists and others, Webb\_MNK Deposition p.54; PKY183225132, “...based on my experience, that long-acting opioid formulations, including OxyContin, have a lower abuse potential than short-acting opioid analgesics.”; PDD1501807867, p.4, Sales brochure (Abbott Labs) “A 12h profile is one of the key selling points of Oxycontin. ‘Q12h Oxycontin’ by definition means that OxyContin’s regime only requires two doses, one every 12 hours. “Q12h Oxycontin” in practice means that patients can receive strong, effective analgesia throughout their days and nights. Plus, they receive that strong analgesia with just two doses to remember to take – without the interruptions of a more frequently doses pain management regime”; MNK-T1\_0000115442 Email to the Xartemis team and MNK-T1\_0000115443, Fingerprint (3rd party marketing agency) hired by MNK to prepare for launch of Xartemis. Key benefits included, “12-hour dosing”, “reduced potential for return of pain,” and “[a]buse deterrent qualities that make it more difficult to tamper the product and result in reduced drug high, drug liking, and fewer good drug effects that make the product less desirable for abuse.” In the positioning statement, Mallinckrodt asserts that Xartemis XR “provides fast-acting and long-lasting pain relief without concerns about abuse”; E01\_00015979, Key Selling Points, abstract of key selling points from the article “Opioid Analgesia an

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141. Defendants used this type of messaging to differentiate their newer formulations from older, competing drugs with the same active ingredients. For example, Fentora (fentanyl buccal tablets, transmucosal immediate release fentanyl or “TIRF”) was introduced claiming to solve two opioid concerns: (1) the addiction risks of opioids such as OxyContin; and (2) “Breakthrough Pain.”<sup>289</sup> Opana (oxymorphone) messages positioned it as a lower-risk, higher-efficacy extended release opioid.<sup>290</sup>
142. Other messages included claims that extended-release drugs had fewer peaks and valleys in absorption and elimination, with less highs and lows, and therefore less chance of addiction and abuse, and that abuse deterrent formulations reduce abuse and are safer than non-deterrent formulations.<sup>291 292</sup>

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Essential Tool in Chronic Pain” by Dr. Neil M. Ellison. The selling points include language that refer to opioids as “not only beneficial but quite safe,” “addiction is very rare,” “less than 1% of patients become addicted,” “[p]hysicians may rely on agents [NSAIDS] they mistakenly perceive to be more benign”, “[r]emember that unlike long-term use of opioids, chronic NSAID therapy is associated with end-organ damage,” “[t]he key point is that opioids are safe, this can be used to ease a physician’s fear of using opioids.” Email from Sanjeev Luther, VP Global Business Insights and Forecasting, to the marketing / sales team regarding Xartemis: “The drug is also formulated with abuse deterrent properties including tamper resistance, and the profile is less-liked by recreational drug abusers due to the controlled release, which makes it a potentially less abusable alternative to Percocet and Oxycontin.” MNK-T1\_0000117111;

<sup>289</sup> TEVA\_MDL\_A\_00730456 (third-party, paid study essentially creating “BTP”); see also TEVA\_MDL\_A\_00369565.

<sup>290</sup> See e.g., ENDO-CHI\_LIT-00555142 2007 (OPANA ER Regional Advisory Board NEW YORK Executive Summary); see also ENDO-OPIOID\_MDL-02489844; JAN-MS-00306327.

<sup>291</sup> See e.g., Kadian 2011 National Sales Meeting, “Putting it all together”, 132\_ACTAVIS0413281, p.29, “leverage safety profile;” ENDO-CHI\_LIT-00190053, ENDO National Advisory Board summary: no drug interactions, true 12-hour dosing, steady plasma levels, durable pain control; Actiq’s clear differentiating factor is its rapid onset of analgesia. Actiq 2002 Marketing plan, TEVA\_CHI\_00042831, p.25; ACTAVIS0335094; ACTAVIS0000564; ACTAVIS0006930; ALLERGAN\_MDL\_00001525; ALLERGAN\_MDL\_00072907; ALLERGAN\_MDL\_00405512; ENDO-CHI\_LIT-00550036; MNK-T1\_0000115443, 09/30/2013, Fingerpaint; ENDO-CHI\_LIT-00553539 (2013) Epidemiologic data on abuse of reformulated OPANA ER will help prescribers understand the value of tamper-resistant formulations; JAN-MS-00259893, (2003) “only AP-48 combines the superior potency of fentanyl with naltrexone in a proprietary formulation to safeguard against unintended usage,” “With the added security of abuse deterrence and the flexibility of five dosage strengths,” “product that physicians ‘trust’ to be easy to use and hard to abuse.”

<sup>292</sup> Regarding the product feature related to fewer peaks and valleys, it should be noted that while there is a theoretical advantage to this feature I have not seen evidence to support claims that fewer peaks and valleys results in less abuse or better analgesia.

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143. Providing a different perspective on addiction and opioid abuse, Mr. Cramer, formerly with Purdue, stated with respect to opioid abuse, “...an opioid is an opioid is an opioid...” Suggesting he believes that all opioids have similar potential for harms.<sup>293</sup>

**Theme Two: Opioids are effective for, and improve functioning in, patients taking them for long-term and chronic use.**

144. In addition to minimizing concerns over addiction, tolerance, dependence, and abuse, Defendants’ marketing messages also sought to communicate that for those in pain, opioids can make life better. Communicating messages to Customers like, “there can be life with relief”<sup>294</sup> and “[g]ive your patients the freedom of a life uninterrupted by chronic pain,”<sup>295</sup> Defendants’ sought to change the belief (a barrier to opioid use) that using opioids results in a decline in functioning. The Kadian Learning System states: “Although the effect of the therapy in reducing the patient’s pain is of primary importance, the improvement in the patient’s ability to function is considered the gold standard of chronic pain treatment.”<sup>296</sup>
145. This was evidenced in the Opana platform as well, with their tagline of “Opana ER protects me from pain for a full 12 hours so I can go about my daily activities,”<sup>297</sup> and other Opana ER documents stating:

“Maximum improvement in functionality, consistent pain relief and the best tolerability profile in its class. Enables patients to function better throughout the day, sleep well through the night, and achieve the QoL they desire, with minimal cognitive and other side effects.”<sup>298</sup>

A patient guide, Finding Relief: Pain Management for Older Adults, sponsored by PriCara, a division of Janssen, attempted to dispel the “Myth” that opioids make it harder to function

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<sup>293</sup> Phil Cramer Deposition, 11-20-18, p.8.

<sup>294</sup> PDD1501614879

<sup>295</sup> JAN-MS-00306286

<sup>296</sup> ALLERGAN\_MDL 01610520, Kadian Learning System.

<sup>297</sup> ENDO-OPIOID\_MDL-02150882, Module 3, Opana Risk Management Program, 2006 Endo Pharmaceuticals.

<sup>298</sup> ENDO-CHI\_LIT-00417068, Opana ER Strategic Platform, Chronic Pain, September 2012.

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normally, stating, “Fact: When used correctly for appropriate conditions, opioids may make it easier for people to live normally.”<sup>299</sup>

146. As noted in Table II, other messages included, for example:

- Defendants’ opioids improve function and will make your life better without risk.<sup>300</sup>
- Opioids have no maximum dose. If you are in pain, more opioids can be given without additional risk (“titrate to effect”).<sup>301</sup>
- Opioids can be prescribed for any duration without risk.<sup>302</sup>

147. The book Defeat Chronic Pain Now sponsored by Mallinckrodt’s C.A.R.E.S. alliance and used as a sales tool states, “It is currently recommended that every chronic pain patient suffering from moderate to severe pain be viewed as a potential candidate for opioid therapy.”<sup>303</sup> The book echoes Defendants’ core marketing proposition to treat all pain with opioids. In at least some of the opioid marketing, there did not appear to be any boundaries as to who would be targeted

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<sup>299</sup> JAN-MS-00476773, Pain Management for Older Adults, Featuring Kathy Baker. Badges from AAPM, AGS, PriCara.

<sup>300</sup> See also, e.g., ENDO-CHI\_LIT-00190053, p.46; ENDO-CHI\_LIT-00190053, p.56; Actiq 2002 Marketing plan, TEVA\_CHI\_00042826, p.27; Inventiv Sales training, Actavis overview and Kadian Introduction, ACTAVIS0581557, p.15; “opioid efficacy meets unexpected tolerability” Nucynta training workshop, JAN00102829, p.13; “Living with chronic pain – Your guide to better days and night,” (Avinza) “Under proper medical supervision, the risk of opioid addiction is low.” END00014041-58; See also, Table II and Schedule 10.

<sup>301</sup> See also, e.g., “Kadian does not have a ceiling or recommended maximal dose” ACTAVIS0361328, p.6; “doctor, there is no established ceiling dose for Nucynta ER.” (Note, Janssen did follow this statement here with a recommendation not to exceed 500 mg doses) Nucynta ER Frequently Asked Questions, JAN00124243, p.8; PKY180504210 – “All pure agonist opioids have no maximum daily dose or ‘ceiling’ on analgesic effect. Thus, opioids can be titrated to as high a dose as clinically necessary to achieve analgesia.”; Purdue sales message for Oxycontin sales reps: “With pure opioid agonist analgesics, there is no defined maximum dose: the ceiling to analgesic effectiveness is imposed only by side effects.” PKY181686977; See also, Table II and Schedule 10.

<sup>302</sup> See e.g., PKY180425172, “regular use of an opioid medication for pain relief does not stimulate addictive neurobiologic patterns.”; PKY180947673, “Many individuals assume that regular use of potentially addictive substances inevitably leads to addiction or drug dependence. THIS IS NOT TRUE! Often such use leads to physical dependence but not necessarily negative consequences or compulsion.”; PKY181654983, “Addiction studies conclude that CP patients have low risk of addiction despite chronic opioid usage.”; See also, Table II and Schedule 10.

<sup>303</sup> Morellim Arthur\_MNL Deposition, pp.380-381; Webb, Kevin\_MNK, pp.80-83, 99-100. 107, 133.

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with opioid messaging. In a Janssen presentation related to the Imagine the Possibilities Pain Coalition, Janssen lays out plans to reach out to youth, advocating to “[r]each early: elementary school level; via respected channels, e.g., coaches” to deliver a *“practical message”* that *“[p]ain is your body telling you something important.”*<sup>304</sup> This presentation also suggests targeting returning veterans and the media to carry the desired opioid messaging: pain must be treated, and treatment with opioids is a good idea.

148. Defendants also focused on using opioids for all types of pain with a rationale that quality of life as a patient outcome is a reason to consider opioid therapy. Some examples include:

- An Opana ER branded slide set on Managing Chronic Osteoarthritis Pain, where elderly patients are targeted for opioid therapy: “All patients with moderate to severe pain, pain-related functional impairment or diminished quality of life due to pain should be considered for opioid therapy.”<sup>305</sup>
- An Endo project brief for an Opioid Patient Brochure highlights “Reasons to Believe” and lists “Good for constant pain no matter the cause.”<sup>306</sup>
- A reminder for Purdue field sales personnel discussing the pediatric indication for OxyContin states, “The indication does not specify any particular chronic pain conditions.”
- Janssen promotes opioid use for any condition with the line “Consider for all patients with moderate to severe non-cancer pain, but weigh the influences.”<sup>307</sup>

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<sup>304</sup> JAN-MS-02057431, Imagine the Possibilities Pain Coalition, reaching out to youth; Vorsanger\_Janssen\_Vol.2 Deposition, pp. 673-675.

<sup>305</sup> ENDO-CHI\_LIT-00024587, Opana ER For the Management of Chronic Osteoarthritis (OA) Pain.

<sup>306</sup> ENDO-CHI\_LIT-00208241, Creative/Project Brief, Project Name: Opioid Patient Brochure.

<sup>307</sup> JAN-MS-00653426 p.19, Chronic Pain: Prevalence and Impact.

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**Theme Three: Opioid should be first-line therapy for pain.**

149. Communicating the message that treating pain patients with opioids first, giving these analgesics preference over other standard pain management regimens, provided Defendants a means to increase overall use of opioids and expand the market for these drugs. Defendants' key marketing messages associated with this theme (Table II and Schedule 10) include messages such as:

- OxyContin, "one to start with, the one to stay with"<sup>308</sup>
- Actiq, "will encourage pure opioid therapy at a much more earlier point in treatment"<sup>309</sup>
- Purdue's messaging to prescribers regarding OxyContin at a meeting of primary care physicians:

*"Pri-Med represents an important opportunity for the promotion of OxyContin Tablets to an audience of influential primary care physicians from across the area. A primary goal for the Pri-Med meeting is to continue to expand the patient types that are appropriate for OxyContin Tablet therapy. It is important to position OxyContin according to the Package Insert for use in the post-operative patient."*<sup>310</sup>

150. In addition to promoting the need to treat pain, Defendants created a market for "Breakthrough Pain (BTP)." BTP was important in expanding overall demand for opioids because it provided a new Customer need that could be met with Defendants' drugs. It was a key message that could benefit sales of drugs designed to treat BTP or drugs claiming to minimize the occurrence of

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<sup>308</sup> See e.g., PPLP003997190, 1996 OxyContin Budget Plan; PPLP003997251, 2000 OxyContin Budget Plan; PURCHI-000622986, Purdue response to promotional questions (Diane Schnitzler, DDMAC).

<sup>309</sup> TEVA\_CHI\_00042826, p.24, Actiq 2002 Marketing plan.

<sup>310</sup> Selling materials for sales reps, for Primary Medicine (Pri-Med) Today conference, in Ft. Lauderdale, FL, on Marcy 23-25, 2001. PDD1502332817, p.3. In this example, the PI indication of post-operative pain provided an avenue to reach a broader range of patients since post-operative pain is acute pain and routinely treated with immediate release drugs and demonstrates how the PI can be used to leverage utilization.

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BTP.<sup>311</sup> In fact, the 2002 marketing plan for Actiq stated that Actiq marketing would center on several goals, including “[e]stablish a solid public relations campaign to begin raising awareness of BTP and ACTIQ among targeted patient populations.”<sup>312</sup> BTP was also a prime message utilized to revitalize the marketing of Duragesic (transdermal fentanyl), which by the time of marketing drugs like Opana, was an older agent.<sup>313</sup>

151. Defendants also worked to change existing thinking about opioids as first line therapy for pain by asserting other marketing messages, including:

- Undertreated pain should be treated with opioids.<sup>314</sup>
- There is more risk of leaving pain untreated than using opioids to treat pain.<sup>315</sup>
- Opioids offer more effective pain control and are safer than alternatives.<sup>316</sup>
- Acute pain should be treated with long acting opioids.<sup>317</sup>

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<sup>311</sup> See e.g., TEVA\_MDL\_A\_00454816, Actiq Marketing Plan; INSYS-MDL-000445243, Marketing plan for Subsys; MNK-T1\_0001048582, Exalgo Marketing Plan; Breakthrough pain Misunderstood, Actiq 2002 Marketing plan, TEVA\_CHI\_00042826 p.6; Exalgo Account Executive Customer Presentation, slide 6: “EXALGO is a once-daily hydromorphone analgesic that, at steady state, provides consistent 24-hour plasma levels, diminishing high peaks and low troughs.” MNK-T1\_0002321267; TEVA\_MDL\_A\_01496786, 2008 Pain Care Franchise, 2008 Expense Budget; TEVA\_CHOI\_00004938, OralVescent Fentanyl, Managed Markets Pre Launch & Launch Plan;

<sup>312</sup> Pyfer Deposition Exhibit 18, 2002 Actiq Marketing Plan, p.5. By this time, Cephalon would now be the third owner of Actiq, previously owned by Abbott and Anesta.

<sup>313</sup> See JAN-MS-02750676 (Duragesic “defend and grow” plan).

<sup>314</sup> See e.g., MNK-T1\_000231267 and Table II and Schedule 10.

<sup>315</sup> See e.g., PPLPC019000008891; Mallinckrodt / Covidien presentation titled “Effective Pain Management: Principles of Assessment and Treatment.” Slide 4, fourth bullet point: “Undertreatment is the most important obstacle to effective pain control,” MNK-T1\_0002713527; See also, Table II and Schedule 10.

<sup>316</sup> See e.g., “adverse events similar to placebo over 12 weeks” ENDO-CHI\_LIT-00190053, p.42; “modified-release morphine shown safe and effective in treating chronic noncancer pain” CHI\_000433744, p.10; Comparison of aspirin, acetaminophen and NSAID safety and efficacy with opioids, noting opioids may be used for acute pain particularly for injuries such as fractures and that long-acting opioids are suggested for treatment of pain that is expected to last longer than 1 week.” PKY180141095; “Living with chronic pain – Your guide to better days and night,” (Avinza) “Under proper medical supervision, the risk of opioid addiction is low.” END00014041-58; See also, Table II and Schedule 10.

<sup>317</sup> PDD8023045826, “principles of titration for around-the-clock pain relief when breakthrough pain occurs more than twice a day.” PKY181246683, “This is exactly why patients need oxycontin q12 because



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152. As detailed here, in Table II, and in Schedule 10, Defendants' marketing messages were aimed at shifting Customers' thinking regarding the use of opioids for the treatment of pain. This change in the prescribing paradigm included seeking to treat most all pain patients with opioids first. Because Defendants' strategy to shift medical thinking worked, it expanded the total market for opioids.

**D. Marketing Messages Over Time**

153. As noted in this Report, some of the marketing messages employed by Defendants changed over time, for example, when the OxyContin PI changed in 2006<sup>318</sup>, or when part of the marketing focus shifted to tamper-resistance and abuse-deterrence. More recently, Purdue reports that it has stopped marketing opioids entirely.<sup>319</sup> However, marketing principles teach us that the impact of the early marketing, that was so effective in shifting prescribers' paradigms about opioids, would be durable and resistant to change.<sup>320</sup> The aggressive marketing practices employed by Defendants beginning in the mid-1990s created the new opioid paradigm that

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it provides the continuous around the clock. Pain control that they need. Since there's no way to determine which patients will develop Wind Up, It is imperative to treat every patient as if they will."; "Patient Brochure, Living with chronic pain – Your guide to better days and night," from the makers of Avinza® 24 hour (morphine sulfate extended-release capsules), at END00014047: "Once-a-day medication means you do not have to worry about when to take your next dose." "AVINZA® is the only opioid approved to be dosed not more than once daily. It contains morphine, which has a long history of pain control. When a patient takes AVINZA®, morphine is released gradually over 24 hours. This is why AVINZA® helps people with chronic pain all day and all night. The AVINZA® capsule is designed to keep the amount of morphine in your body steady throughout the day. In clinical studies, AVINZA® gave patients Continuous, reliable pain control over 24 hours with just 1 capsule a day; More active days; More restful nights" END00014041-58; "acute pain doesn't last 4-6 hours- neither should its treatment" Core message email, MNK-T1\_0000130448; See also, Table II and Schedule 10.

<sup>318</sup> Mr. Cramer noted in his deposition with respect to OxyContin, "once any reference to the risk of addiction being was removed [from FDA approved labeling], we never referred to it again." (Cramer, Phil 11-20-18 Deposition, p.245.) From a marketing perspective, beliefs, attitudes, and intentions, once created are durable in Customers' minds. Purdue's marketing would be expected to have lasting impact.

<sup>319</sup> Cramer, Phil\_11.20.18, p.161.

<sup>320</sup> It is generally understood in marketing that customer beliefs, attitudes, intentions, and values are relatively durable. When considered in relation to products, i.e., beliefs or intentions regarding a product, it is difficult for marketing to create or change them. Hence, once new paradigms are formed, these new beliefs or intentions also become resistant to change. The marketing texts cited earlier in this Report provide extensive insight into this marketing principle.



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resulted in blockbuster sales. Marketing principles teach us that two decades of Defendants' marketing aimed at a paradigm shift, will take time and effort to correct.<sup>321</sup>

**E. Defendants' Marketing Violated Industry Standards**

154. I was asked to assume that the Plaintiffs' expert reports rendered in this case assessed the common messages delivered by the Defendants' marketing and hold the opinions that Defendants' messages were false, misleading, inaccurate, or designed to misstate the risks and benefits of Defendants' drugs. This is consistent with the FDA documents (i.e., warning letters) cited in this Report regarding the false or misleading nature of Defendants' marketing. These opinions are also consistent with the proposition evaluated above that Defendants had a bias toward benefits over harms in their marketing.
155. Further, the use of influencers, KOLs, and professional (advocacy) organizations that Defendants funded and influenced to deliver these messages was more credible because Defendants' hid their influence from the medical community and the public, creating perceptions of unbiased and more scientific information. The marketing analysis in the Report confirms that KOLs and advocacy organizations furthered Defendants' desired promotional messaging in the marketplace. However, Defendants were not forthcoming about their support of these people and activities, or their influence over the conclusions drawn. Defendants' marketing activity supports the proposition that these behaviors were designed to mislead Customers about the impartiality of the messages. In my professional opinion, and considering the full scope of Defendants' marketing, Defendants violated marketing standards by creating and disseminating false or misleading marketing messages that downplayed or minimized the risks associated with opioids, while emphasizing the benefits of their drugs, and by disguising their support of activities aimed at increasing sales of their own products.

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<sup>321</sup> Pharmaceutical Marketing, Ch. 2, Rollins, B.L. & Perri, M. (eds.) (2013), p.244.

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**F. The Defendants' Marketing Was Effective**

156. By minimizing concerns over opioid use with these key messages, Defendants' marketing effectively deconstructed the barriers associated with opioids for the treatment of pain. The marketing documents recognized concerns over opioid use, but as a barrier to be overcome through marketing and not as a public health concern.<sup>322</sup> After reviewing numerous marketing documents describing Defendants' marketing planning and execution, spanning more than two decades, it is my opinion that Defendants' approach to marketing opioids was purposeful, aggressive, and effective in increasing sales. The marketing outcomes, including Defendants' own internal metrics, support the fact that the Defendants were able to persuade prescribers and other stakeholders to increase the use of opioids for pain.
157. The impact of marketing efforts can be assessed by examining sales or by how well specific marketing goals were met. Defendants' marketing plans and metrics reveal many such goals and certainly confirm the association between marketing and sales. In the pharmaceutical market, sales are measured through dollar sales figures or by proxy variables such as the numbers of prescriptions written for a drug (TRx), the numbers of "new" prescriptions (NRx), or market share.
158. However, marketing success is relative, as not all products achieve the same levels of utilization. For some products, small increases in TRx or market share can be viewed as success.<sup>323</sup> For example, Endo set a goal for its Opana ER (oxymorphone ER) "To become the #2 branded oral solid CII analgesic..." in recognition that this brand would never overcome oxycodone in market share.<sup>324</sup> Endo's former Senior Director of Marketing, Demir Bingol, agreed that Opana ER was a "successful" franchise that met or exceeded its sales goals.<sup>325</sup> Given this characteristic of the

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<sup>322</sup> See e.g., JAN-MS-004078579, "Prevent abuse issues from impacting performance of DURAGESIC". 2002 Duragesic Business Update.

<sup>323</sup> See e.g., 50\_MNKT-T1\_0000540013, Brands Financial Forecast Review, Exalgo and other product sales Q4 FY1- through Q3 FY13, where Exalgo net sales increase, yet at a decreasing rate.

<sup>324</sup> 2009 Opana Brand Overview, ENDO-CHI-LIT-00022642.

<sup>325</sup> Bingol, Demir\_Endo Deposition, pp.39-40.

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prescription market, drugs do not have to be blockbusters to be successful.<sup>326</sup> Yet, blockbuster drugs provide insight into how powerful pharmaceutical marketing efforts can be.

159. For example, in its 1995 Launch Plan, Purdue set targets for OxyContin at \$25 million in dollar sales and 205,000 prescriptions (TRx) for the drug's first year.<sup>327</sup> Sales surpassed expectations and by 2002, OxyContin sales were targeted to reach \$1.2 billion. In 2016, OxyContin sales objectives set targets at \$1.442 billion, 4.792M TRx (a seven percent decrease YOY) and a 19.3% share in the extended release opioid market, a decline of just less than one percent.<sup>328</sup> Over a period of more than 20 years, OxyContin went from launch to mature drug status and was able to maintain its market position in spite of the dynamics of the opioid market which was characterized by intense competition and a growing national awareness of the opioid epidemic. This performance, when considered in conjunction with the extensive and detailed marketing plans developed for OxyContin confirms that OxyContin marketing worked to achieve sales of OxyContin.
160. Janssen's Duragesic also demonstrated high year-over-year growth averaging almost 31 percent a year between 1996 and 2002. With sales on track for a yearly total of 692 million in 2002, the company had a vision for 1 billion in sales by 2004 and \$2 billion by 2008. These sales figures led Janssen to conclude that Duragesic's product life cycle was still in the growth phase nearly 10 years into its marketing. Most products are in the maturity or decline phases of the product life cycle this far past their introduction.<sup>329</sup> However, due to generic competition, Duragesic sales expectations began to slip after about 2003, but the business plans mapped strategies to continue the brand's success.<sup>330</sup>

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<sup>326</sup> See, e.g., ENDO-OPIOID\_MDL-01139611, Endo Commercial Capabilities Overview, J. Goldberg, Managing Director, Corporate Development. This document describes Endo as "the company that Percocet built" and "the company that built Percocet."

<sup>327</sup> PURCHI-003286781, OxyContin Launch Plan, 1995.

<sup>328</sup> PPLPC034001134946, Commercial Organization 2016 Functional Team Objectives (and results).

<sup>329</sup> Duragesic 2002 Business Update, JAN-MS-00478579.

<sup>330</sup> Duragesic Business Update, 2004, JAN-MS-00479441.

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**Pharmaceutical Marketing Metrics**

161. Sales figures are indicators of success in reaching marketing goals and may also be used to monitor corporate goals and even individual (e.g., PSR) performance. Based on established metrics, marketers can assess the overall effectiveness of their marketing, specific advertisements and tactics, or an individual, group, or region by looking at performance over time.<sup>331</sup> For example, strategies and tactics can be tested using common metrics (e.g., TRx, NRx, customer satisfaction) before and after an asset is deployed, messages are communicated, or programs are implemented.<sup>332</sup> <sup>333</sup> Defendants used all these metrics to monitor the impact of their marketing and to adjust their efforts to help ensure that marketing goals were met.<sup>334</sup>

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<sup>331</sup> A relevant metric for a sales professional might be the number of prescriptions (TRx) or the number of “new” prescriptions (NRx) stimulated in a geographic area or for a specified time period. See e.g., Coaching & Developing Report, JAN-MS-02991475; ACTAVIS0718729, Dashboard Region A100; ENDO-CHI\_LIT-00032434, Opana Brand 2009 Operational Plan.

<sup>332</sup> See generally, the marketing plans cited throughout this Report which contain reference to planned metrics and Schedule 15: Evaluation of Marketing Impact; see also, e.g., PPLPC012000064369, Business Plan written by Bernie Katsur, Purdue National Account Executive; PPLPC015000256864, Marketing report; PPLP003538597, Purdue Butrans Marketing Overview; PPLPC018001107461, pricing analysis; END00716940 p.5, Quarterly Business Review – Opana Franchise; Opana ER Playbook, ENDO-CHI\_LIT-00012810; 2009 Opana Brand Plan, ENDO-CHI\_LIT-00023298; TEVA\_MDL\_A\_11575042; PPLP003544591, Purdue training slides TEVA\_MDL\_A\_11575560 TIRF; TEVA\_MDL\_A\_11577231, CNS and Pain Care General Business Session (Managers Meeting); TEVA\_MDL\_A\_12517315; TEVA\_MDL\_A\_08714297; 10 Year Plan, PPLPC036000140507; Ipad App, Brand Performance pre-post deployment, Opana Tactical Plan END00717275; PPLPC034001134946, Commercial Organization 2016, Functional Team Objectives; PPLPC029000132250, Sales Force Metrics; PPLPC029000182401, IMS, 2006; Lisa Miller Email with subject: RE: LTC TRx goals for 2016, PPLPC021000829109; MNK-T1\_0007810863, Strategy for Growth, FY13 Commercial Scorecard; MNK-T1\_0007844237, Exalgo Marketing Plan; JAN-MS-02977249, Nucynta Situation Assessment; NYCZ email with subject: FW: Nucynta Week 7: Monday Milestones, JAN-MS-03015267; INSYS Board of Directors Meeting, INSYS-MDL-007254419; STAT Meeting, Subsys, March 22, 2013, INSYS-MDL-007630138; The Branded Pharmaceutical Strategy, 2012, EPI002481027; Opana Brand Team Scorecard 4/24/2008, EPI002512971; Opana ER Customer Plan, ENDO-OR-CID-01226239; ENDO-CHI\_LIT-00035485, sales spreadsheet; Deem\_Eshleman\_Janssen Deposition, pp.206-214.

<sup>333</sup> See e.g., 16\_MNKT-T1\_0000124210, Exalgo Business Review, where Mallinckrodt maps graphically the impact of a marketing effort, “Eva” patient profile, TRx change of physicians before and after utilizing a Free Trial Offer; MNK-T1\_0000679406, Exalgo Free Trial Offer ROI.

<sup>334</sup> See e.g., Nucynta PhysPulse Wave 1 Summary, JAN00126528 and related PhysPulse documents e.g., JAN00126539, JAN00126250, JAN-MS-00866595, JAN00125893, JAN00126020, JAN00126649, JAN00126932, JAN00126454, JAN00125850, JAN00126691; Jackson, R\_Endo Deposition, pp.215-217, 221, 234-235; Adams.John.MNK.1.30.2019 Deposition, pp. 41, 66, 98-99, 121, 162, 349; Barab\_Allergan

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162. The data provided by marketing research metrics (e.g., deciles, TRx or NRx, product switching, restarting, new prescriptions, refill prescriptions, or location of service such as long-term care, hospital or community, mail order) can be very detailed, for example, breaking down TRx or NRx to the prescriber or zip code level.<sup>335</sup> <sup>336</sup> These metrics are used to benchmark performance and are also useful in identifying potential market growth or opportunities.<sup>337</sup> Indeed, the use of prescriber identifiable data permits manufacturers to precisely monitor and improve the effectiveness of their marketing by evaluating and compensating PSRs based on their individual results.<sup>338</sup>
163. Return on Investment (ROI) is also used to determine the relative value of competing marketing strategies and tactics.<sup>339</sup> However, marketers also use other less quantitative metrics such as “return on objective” or ROO. ROO is best suited to assessing the results of work with, for example, advocacy groups where achievement of an objective is the outcome desired. For example, alliance building, peer-to-peer relationships, customer engagement, and support of

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Deposition, p.219-221; Bearer, Deborah\_Teva Deposition, pp. 350-369; Becker, S\_MNK Deposition, pp.414-415; Becker.Kevin.MNK.1.24.2019 Deposition, e.g., pp.145, 157, 170; Boothe, Douglas\_Allergan Deposition, e.g., pp .48, 140, 148, 166; Boyer, Andrew\_Teva Deposition, pp.51-54, 190, 244-251; Burns\_Janssen Deposition, pp .219-228; Cramer, Phil 11-20-2019 Deposition, pp. 37-40, 66, 71, 132, 310; Crowley, Jack\_Purdue Deposition, pp. 226; Krishnaraj\_Insys\_30(b)(6) Deposition, pp. 246-263.

<sup>335</sup> See e.g., PPLPC029000182401, IMS, Fueling New Growth Opportunities for the Pharmaceutical Industry, 2006; PPLP004001344; PPLPC019000906695, EOT Update, p.3

<sup>336</sup> Sales Force Metrics, PPLPC029000132250 p.15.

<sup>337</sup> In one assessment of the market landscape (external marketing factors), Purdue noted with a color-coded map, areas in the U.S. with varying levels of “market attractiveness.” Based on several variables, it was able to graphically depict areas of opportunity nationwide. Ohio, in RED, was predominately “unattractive” for future growth in the opioid market, with existing high levels of utilization. PPLPC004000374247 p. 9.

<sup>338</sup> Kesselheim AS, Mello MM, Studdert DM. Strategies and practices in off-label marketing of pharmaceuticals: a retrospective analysis of whistleblower complaints. PLoS Medicine 2011;8(4):e1000431.

<sup>339</sup> See e.g., END00717275; PPLPC034001134946 p.7; PPLPC021000800682, p.6.; JAN-MS-00313615, ROI Analysis by Territory; JAN-MS-00309600, Strike Force Sales Rep Alignment: Feasibility analysis from ROI Perspective; JAN-MS-00315375, Duragesic Coupon ROI Analysis; END00563922, Opana ER Savings Card Program Promotional Response & ROI Analysis; Burlakoff email, October 31, 2013, INSYS-MDL-000164445, ROI related to speaker programs; Hill email, December 5, 2012, ROI related to speaker programs; Exalgo Free Trial Offer ROI, MNK-T1\_0000679406; Promotional Response of Fentora, Findings, TEVA\_MDL\_A\_01543547.

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advocacy; while all are marketing activities and important to sales, the success of these activities (e.g., on goodwill, customer loyalty) cannot be fully measured through sales.<sup>340</sup>

164. Based on the metrics I have seen, there is support for the proposition that Defendants' marketing increased the size of the opioid market, effectively expanding sales and increased the use of these dangerous drugs. These efforts and resources devoted to opioid marketing were spent to change prescribers and other stakeholders' perceptions about opioids. There is a clear association between opioid utilization and patient outcomes, including increased analgesia, side effects, diversion, overdose, and death.<sup>341</sup> In my opinion, Defendants who marketed opioids by minimizing the barriers to their use created an expanded demand and substantially contributed to the opioid epidemic.

**G. Defendants' Generic Marketing**

**The Market for Generics**

165. Brand name pharmaceutical manufacturers invent and market single-source medication drugs and have exclusive rights to market their patented drugs until patents expire or products are licensed to other companies. The stakeholders in the market for generics are like those for branded drugs. (Figure 3.) Before patent expiration, brand manufacturers extensively advertise and promote their drugs to prescribers, PBMs, TPPs, and others, to increase demand and market share for their products. When manufacturers are effective in creating demand for a drug this benefits the branded medication and creates opportunities for generic entry to the market in the future when the exclusivity granted by the patent expires. Branded advertising prior to generic introduction is both a benefit and threat to generic companies: branded advertising can

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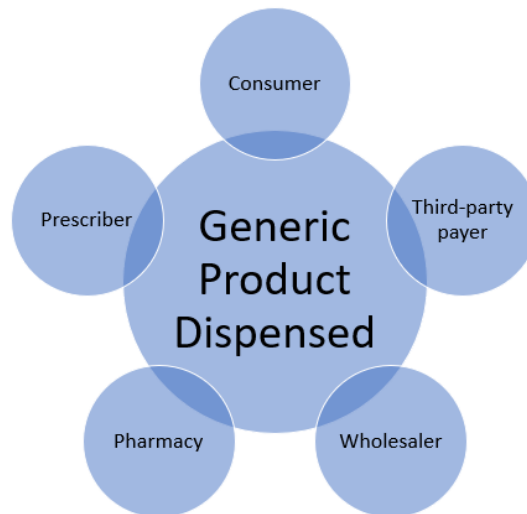
<sup>340</sup> See e.g., the "soft" metric of adoption on a third-party formulary, Opana Brand IQ Team Report, ENDO-CHI\_LIT-00145643 or "Minutes in front of physician" ENDO-CHI\_LIT-00032434, Opana Brand Operational Plan.

<sup>341</sup> See e.g., Hadland S, Rivera—Aguirre A, Marshall B and Cerda M. Association of Pharmaceutical Industry Marketing of Opioid Products with Mortality from Opioid-Related Overdoses. JAMA Network Open. 2019; 2(1)e186007.

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expand the market and create loyalty for branded products, making it harder for generics to gain sales once patents have expired.

**Figure 3: Generic Market Stakeholders**



166. Generics are almost always cheaper than their branded counterparts. The competition that results from generic competitors typically results in prices about 85% less than the brand name drug.<sup>342</sup> Recognizing the potential for cost savings, PBMs, TPPs, and consumers alike have contributed to the extensive use of generics in the U.S. today.
167. Generic manufacturers produce drugs that are chemically identical and bioequivalent<sup>343</sup> (same active ingredient and same processing within the body) to the respective brand-name medication and must meet all FDA and industry manufacturing standards (including all current good manufacturing practices or cGMPs). However, generic manufacturers do not have to conduct safety or efficacy studies needed for the new drug approval process.

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[www.fda.gov/drugs/resourcesforyou/consumers/buyingusingmedicinesafely/genericdrugs/ucm167991.htm](http://www.fda.gov/drugs/resourcesforyou/consumers/buyingusingmedicinesafely/genericdrugs/ucm167991.htm) (last accessed February 18, 2019).

<sup>343</sup> Pharmaceutical Marketing, Ch. 2, Rollins, B.L. & Perri, M. (eds.) (2013).

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168. Generic companies seek markets for medications with higher pre-patent-loss revenues,<sup>344</sup> higher hospital sales, and drugs for chronic diseases because these markets offer high potential for profits.<sup>345</sup> The key variables generic manufacturers consider when deciding to enter a new generic market include consideration of: demand and commercial potential, other market dynamics,<sup>346</sup> technical manufacturing issues,<sup>347</sup> manufacturing costs, supply chain considerations, clinical risk of the drug, competition, the regulatory landscape including any lingering patent (intellectual property) issues such as patent extensions or legal challenges to generic production.<sup>348</sup>
169. The potential for sales, which is to a degree dependent on brand-name sales revenue<sup>349</sup> is typically the primary driver of the “go-no-go” decision to enter a generic market. When considering entering a new market, generic companies must carefully evaluate where resources should be focused and balance multiple inputs to decide to enter a market as opportunities,

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<sup>344</sup> Higher sales could be a result of increased advertising spending by brand manufacturers prior to patent loss or due to other characteristics of the drug, such as it being a significant improvement over previous therapy.

<sup>345</sup> Scott-Morton F. Barriers to Entry, Brand Advertising, and Generic Entry in the US Pharmaceutical Industry. *International J of Industrial Organization* 2000;18:1085-1104; Reiffen D and Ward ME. Generic Drug Industry Dynamics. *Review of Economics and Statistics* 2005; 87:37-49.

<sup>346</sup> In marketing, careful assessment of the external environment is critical: analyzing, for example, strengths, weaknesses, opportunities and threats, social, legal or regulatory issues. A good example of this is how access to controlled substances is more restrictive than most other drugs, representing a potential limitation in the market which should be considered in the decision to enter a market.

<sup>347</sup> Some medications are technically more difficult to produce and a manufacturer that has special skills with these more difficult drugs might have a competitive advantage over other producers. Quality control considerations may present challenges for medications that are more technically difficult to produce.

<sup>348</sup> A good example of market entry planning and decision making can be seen in the Actavis Pipeline Committee Meeting, October 19, 2011, ACTAVIS0961179, 163 pages, especially at p.2-7, 67-70.

<sup>349</sup> See e.g., Reiffen D and Ward ME. Generic Drug Industry Dynamics. *Review of Economics and Statistics* 2005;87:37-49; Fiona M Scott Morton. Entry decisions in the generic pharmaceutical industry. *RAND Journal of Economics* 1999;30(3):421-440; Frank R. G. and D. S. Salkever (1997) “Generic Entry and the Pricing of Pharmaceuticals,” *Journal of Economics and Management Strategy*, Vol. 6, pp. 75–90; Iizuka T. Generic Entry in a Regulated Pharmaceutical Market. *Jap Economic Review* 2009;60(1):63-81.



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challenges, and profits vary significantly between alternatives. The goal of the generic manufacturer is to maximize ROI.<sup>350</sup>

170. Successful companies have a strategic focus, carefully evaluate risks and maximize ROI by carefully managing their product portfolio.<sup>351 352</sup> These considerations must be optimized because in the generic industry manufacturers do not rely on inventing new products to ensure success. Instead, generic companies leverage their strengths to gain competitive advantages and sell products. A detailed assessment of all these variables is necessary to ensure a good market entry decision and increase the likelihood of success (maximized ROI).
171. In the prescription opioid market, the market for branded drugs expanded quickly making the market attractive for future generic entry. The growth in opioid use, resulting from the marketing efforts of brand-name opioid manufacturers, resulted in higher sales for manufacturers and higher profit potential for generic entrants making the market for opioid analgesics attractive to generic manufacturers.

**Generic Pharmaceutical Marketing**

172. Pharmaceutical companies who sell generic drugs, like their branded counterparts, are sophisticated in their use of data and knowledge of the prescription market. These companies analyze their own capabilities, supply, and demand for products, and the expectation of profitability upon market entry.

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<sup>350</sup> In addition to the ROI, the financial criteria generally used to measure project success include internal rate of return, cash flow, and payback period. See e.g., Actavis, Marketing Department Overview, Allergan-Myers-028, Acquired\_Actavis\_01367234.

<sup>351</sup> See e.g., Suchak K and Murray LJ. Generic portfolio management: A paradigm for minimizing risk and maximizing value. J of Generic Medicines 2017; 13(2):60-63;

<sup>352</sup> A product portfolio for a pharmaceutical manufacturer is the collection of products (product lines, or brands) that are produced. These products are managed by selecting those with the best strategic fit for the company, optimizing the mix of products to draw on company and market opportunities and to continuously monitor the portfolio for possible changes over time. This process is commonly referred to as portfolio management.

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173. For generic medications, the marketing process is different than, but in some cases dependent on, branded drug marketing.<sup>353</sup> Generic manufacturers primarily target pharmacies and wholesale distributors to generate sales but may also target TPPs or PBMs when formulary access is a concern. For generics, the chemical entity selected by the prescriber is usually available from multiple manufacturers who are all competing for market share.<sup>354</sup> While prescribers still choose the medication to use, it is the pharmacy provider, sometimes working in concert with, and subject to the desires of wholesalers, TPPs or PBMs, who typically selects the manufacturer that will supply the generic medication.<sup>355</sup> Consequently, generic pharmaceutical manufacturers focus their promotional marketing efforts on pharmacy providers (e.g., retail-chain pharmacies or mail-order pharmacies) and wholesalers (e.g., McKesson).<sup>356</sup> The key marketing messages are focused on competitive prices and the assurance of a consistent supply of quality generic medications.<sup>357</sup>
174. When a branded manufacturer markets a competing generic for its own brand, it is more difficult to separate branded from unbranded marketing. For example, Kadian was marketed by Actavis as a branded drug, but when competition (Watson) offered a generic morphine sulfate, Actavis responded with its own authorized generic for Kadian. Keeping the Kadian sales team in

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<sup>353</sup> Branded drug marketing creates the market for a medication. When patents expire, generic manufacturers take advantage of the opportunities created by brands, prior to generic entry. More aggressive brand advertising can lead to more attractive generic markets.

<sup>354</sup> For example, generic Lipitor® – atorvastatin – might be available from generic manufacturers Ranbaxy, Teva, and Mylan.

<sup>355</sup> The role of the wholesaler in capturing competitive market share is important. Consider promotions like the 1995 Bergen Brunswig “Glimmer” button on its AccuSource system. This button would show up when a pharmacist sought to purchase a targeted competitor. Pushing the button revealed information on OxyContin to encourage the pharmacist to consider OxyContin instead. (PDD8801142910, Glimmer Button promotion email). This includes marketing services related to pre-launch, which ensure product availability once a drug is marketed. (See e.g., Minutes from the OxyContin Pre-Launch, June 2, 1995; see also, e.g., regarding the wholesale distribution supply chain relationships, National Accounts Memorandum Memo on Wholesaler Development (PKY180256902).)

<sup>356</sup> See e.g., OxyContin Tables NWDA Statement, “Our most important goal was to obtain stocking into the wholesalers and independent pharmacies.” PDD1701796415; OxyContin Distribution Plan, September 6, 1995 from G.R. Green, PKY181732400.

<sup>357</sup> See, e.g., Stevenson, George-Endo Deposition pp. 92-96 (explaining generic manufacturers compete based on service levels, fulfillment, and price).

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place, Actavis sought to expand the market for Kadian by combining both brand and generic sales for the drug. Generic Kadian by Actavis would be marketed as an alternative to MS Contin and for price sensitive audiences, with marketing messages focusing on its more favorable pricing and availability, and that generic Kadian has the “Same features and benefits as the branded product.” While maintaining share of Kadian was important, the goal was to drive sales toward Actavis generic Kadian. This provides insight into how generic and brand marketing are interrelated and difficult to separate.<sup>358</sup>

175. Finally, with respect to this example, the importance of the pharmaceutical supply system can be seen. Wholesaler distributors were integral to selling the generic Kadian since these entities can select the generic manufacturer offering the best pricing and availability to use in their generic source programs and are pivotal in communicating price to pharmacies.
176. As seen with the Kadian example above, some Customers are more sensitive to the price variable of the marketing mix and may defer purchase, or purchase an alternative if the price does not represent a good value for the Customer. This includes patients without prescription insurance, patients with high copayments or deductibles, patients who are in the Medicare “donut hole” and must pay for prescriptions out-of-pocket, and others.<sup>359</sup> For these customers, making a lower priced generic available will increase access because any price barrier is reduced or removed. Therefore, generics work to expand the market by making lower priced alternatives, that patients can more easily afford, available. In addition, lower priced generic drugs are routinely given preferential formulary status (e.g., automatic coverage, preferred tiers, removal of prior authorization requirements) by third party prescription plans and pharmacy benefit managers: reducing insurance coverage barriers to obtaining these drugs and increasing utilization.

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<sup>358</sup> Regional Meetings November 2011, Generic Kadian Sales Team Training, ACTAVIS0335094.

<sup>359</sup> “Others” could include, for example, patients who simply wish to pay cash for their prescription opioid and not work through their prescription insurance.

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177. Finally, generic companies may increase the supply of opioids in the marketplace through their manufacturing of additional doses of opioids. For example, from about 1999 through about 2015 during which time Defendants requested<sup>360</sup> and were approved to manufacture more opioids.<sup>361</sup>

**Defendants' Generic Marketing**

178. The Defendants' marketing of brand-name opioids effectively increased the size of the prescription opioid market. This made potential sales of generic opioids more attractive to generic manufacturers considering market entry, some of which also sold brand-name opioids. Generic companies focus on, understanding the market, production (including quality) and manipulating "price," and drug availability to optimize their portfolios and maximize profits.<sup>362</sup>

179. Entry into any generic market is ultimately based on the potential for drug sales and profitability. When considering entry into a generic opioid market, the prototypical "go-no-go" market decision, generic manufacturers considered key factors, such as:<sup>363</sup>

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<sup>360</sup> See, Schedule 19: DEA Aggregate Production Quotas containing documents from Mallinckrodt, Allergan, TEVA, PAR, Purdue, Janssen, and Endo related to quota changes.

<sup>361</sup> Schedule 19: DEA Aggregate Production Quotas, 1999-2017.

<sup>362</sup> See e.g., Pipeline Committee Meeting, 29 August 2012, ACTAVIS0395284; Pipeline Committee Meeting, June 20, 2012, ACTAVIS0422012; Pipeline Committee Meeting, October 19, 2011, Oxycodone/Naloxone Project for In-House Development, ACTAVIS0811192; Pipeline Committee Meeting November 23, 2011, ALLERGAN\_MDL\_00185492; Boothe February 10, 2010 email with subject: RE: DSGP Report as of 2/9/2010 (market decision); Thomson Reuters Street Events, June 12, 2013, Actavis Inc at Goldman Sachs Healthcare Conference, see especially Paul Bisaro, President and CEO commentary on profitability (p.4) and other discussion of company and generic entry. ALLERGAN\_MDL\_01748522; generic market analysis, rejection decision example, ALLERGAN\_MDL\_03722181; Actavis Memo, Summary of Required Actions for PAR, ACTAVIS0608086; Sandoz, Quality Agreement on Manufacturing, Packaging and Testing, ACTAVIS0608040; Pharmaceutical R&D Objective Review, September 19, 2000 MNK-T1\_000470915; INSYS-MDL-008000496, Ivermectin Topical Cream, Pricing Strategy Assessment, presented to TOPAZ Pharmaceuticals, April 2010; Pharmaceutical R&D Objective Review, September 19<sup>th</sup>, 2000, "awaiting marketing decision," MNK-T1\_0004709150; TEVA\_MDL\_A\_12517315; TEVA\_MDL\_A\_12644206, S&OP Review.

<sup>363</sup> See e.g., "go" decision in ACTAVIS0911192, Actavis Pipeline Committee Meeting; TEVA\_MDL\_A\_12121906, Demand Planning Analysis Meeting, 2007.

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- Awareness of the marketing associated with the branded drugs which increased the demand for these drugs, making the category more attractive from a sales potential. In fact, in some cases generics were being sold to replace a branded drug by the same manufacturer.
- The nature of the drugs, e.g., efficacy, black box warnings, the side effects, their addictive and abuse potential.
- A more complex and therefore more expensive distribution process in the supply chain at the wholesale and retail levels due to the Schedule II, narcotic status.
- The need to continually reevaluate market entry as dynamics (e.g., prices, competition, regulations, market demand, product perceptions) change. This factor is most important after entry when a company decides to stay in each market. This factor certainly suggests that the generic Defendants would have periodically reevaluated all market dynamics, including the national attention focused on abuse, addiction, and death from opioids.

180. Generic marketers thoroughly analyze the market prior to entry to ensure profits and a fit between the company and markets selected for entry. The “go” decision, based on detailed analysis of all salient market entry criteria implies these manufacturers possessed and viewed favorably, information on the market dynamics, positive and negative consequences (e.g., dependence, abuse, diversion and addiction) related to their decisions. The marketing analysis of the go-no-go decision and marketing plans cited in this Report support this proposition.<sup>364</sup>
181. Yet, each generic manufacturer still decided to enter the opioid market based on potential sales and profitability, otherwise the decision would have been “no-go.” From a marketing and

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<sup>364</sup>Market dynamics related to generic drugs are the subject of news reports. See e.g., Lumpkin and Hancock, February 7, 2019. Trump Administration Salutes Parade of Generic Drug Approvals, But Hundreds Aren’t for Sale. <https://khn.org/news/trump-administration-salutes-parade-of-generic-drug-approvals-but-hundreds-arent-for-sale/> (last accessed February 9, 2019).

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business perspective, for each generic manufacturer who decided to enter opioid market, the profit potential outweighed any barriers or potential negative aspects of market entry, including concerns over the risks of selling opioids. Generic opioid manufacturers entered the market with a focus on harnessing the potential for profits based on high demand for opioids created by the aggressive marketing of brand-name opioids.

182. Finally, generic manufacturers also potentiated the opioid epidemic by providing a lower cost alternative to the more expensive branded opioids. Lower priced opioids meant greater access for most insurance plans since generics are usually covered in preferential tiers, and for cash paying customers. Greater access due to price implies increased use of opioids further expanding the market. This benefit to cash paying patients is also important because cash payments by patients are considered a clue to potential drug abuse and diversion.<sup>365</sup>

#### **H. Wholesale Distributors and Defendants' Marketing**

183. The place variable of the 4Ps of the marketing mix identifies the need for products to be efficiently distributed to customers; getting the right products to the right place at the right time.<sup>366</sup> In the pharmaceutical industry, the distribution function is provided by pharmaceutical wholesale distributors, and pharmacy chains who provide all or part of the wholesale distribution function through their own vertically integrated wholesale distribution divisions.<sup>367</sup>
184. In Section II of this Report, the roles of the stakeholders and revenue flows in the integrated supply chain are described. (Figure 4.) As the U.S. drug distribution system currently exists, pharmaceutical manufacturers could not ensure the distribution of their products without both

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<sup>365</sup> The level of cash payments for prescription opioids is used by wholesalers and drug enforcement personnel as an indicator of potential abuse. However, cash payments must be considered along with data on employment, insurance coverage, and formulary considerations. When a pharmacy has a high proportion of cash payments for opioids it can spark increased scrutiny or investigation.

<sup>366</sup> Generally, getting the product there at the right price is also necessary, reflecting the interrelatedness of the 4Ps.

<sup>367</sup> Large pharmacy chains who provide wholesale distribution services for their outlets generally also employ a "backup" wholesaler to provide distribution services for medications to ensure product availability.

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wholesale distributors and pharmacy providers. Therefore, wholesale distributors and pharmacies are integral to the Defendants' marketing of opioids.

185. The Defendants' marketing messages distributed by the wholesalers focused generally on price, availability, and other features of interest to pharmacy and other buyers.<sup>368</sup> [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

[REDACTED]

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Wholesalers also could include promotional messages in their marketing of manufacturers drugs to prescribers, in addition to the drug availability messages delivered to pharmacies.<sup>370 371 372 373</sup>

For example, Actavis targeted the 10,000 top prescribing doctors of Opana ER for a two-wave direct mail and email campaign.<sup>374</sup>

186. Further, unbranded activities were also noted related to generic marketing, such as a 2014 and 2015 Teva unbranded initiative called “Pain Matters” which ran as a documentary on the Discovery Channel, on the internet, and at pain management conferences.<sup>375</sup> Teva’s 2015 budget for the Pain Matters campaign was approximately \$1 million, and Teva carefully tracked the results.<sup>376</sup> The Pain Matters campaign focused on the use of opioids for chronic pain with

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<sup>370</sup> See e.g., CAH\_MDL2804\_00131705\_CONFIDENTIAL, Cardinal Health Marketing Overview where its full scope of marketing services is described, including the eConnection system intended for pharmacists, physicians, and nurses; CAH\_MDL2804\_02879146, one-page cardinal eConnection document; PPLPC004000083258, Cardinal Health, OxyContin Communication Plan, September 2006; McCormick, Jinping\_Allergan Deposition, pp.247-253, 283-284; Allergan\_MDL\_00684866, John Hansen (Marketing Director at McKesson) with subject: Follow-up discussion re: Actavis oxymorphone campaign (pharmacy awareness).

<sup>371</sup> In 2012, Lisa Robin, Chief Advocacy Officer for the Federation of State Medical Boards proposed distribution of “Responsible Opioid Prescribing: A Clinician’s Guide” to physicians in the state of Ohio, through Cardinal Health. Defendants support of the KOL who authored this text (Fishman) and interactions with the Federation of State Medical Boards demonstrates a marketing purpose which in this case clearly focuses on core marketing messages beyond price and product availability. See also, email chain regarding Ohio Prescriber Education Draft Proposal, CAH\_MDL2804\_00866121; email chain about from Scott Melville of the Healthcare Distribution Management Association expressing interest among his membership (McKesson and Cardinal) in distribution of the Fishman text. PPLP004086826; CAH\_MDL2804\_00846989, where Responsible Opioid Prescribing is referred to as the result of FSMBs “Model Policy for the Use of Controlled Substance for the Treatment of Pain” which was distributed in whole or part by 45 state medical boards. The Fishman book was distributed to nearly 162,000 physicians and other prescribers through accredited CME.

<sup>372</sup> See e.g., Purdue-Seid-059 and Purdue Seid-055 where the McKesson Connect system provides both purchasing and drug information to customers. The information on a new formulation of OxyContin is accessible on this page; PPLPC031001349510, Hysingla ER email communication with link to Pharmacist Guide where there is information on dosing, kinetics, safety information and patient counseling.

<sup>373</sup> A 2001 Purdue National Accounts presentation noted, “Take advantage of educational opportunities” which included educational efforts with major chain pharmacies, trade shows, and Power-Pak® CE programs. (PPLPC008000013580)

<sup>374</sup> Myers, D\_Allergan Deposition, Exhibit 15.

<sup>375</sup> Day, Matthew\_Teva Deposition, pp.220-228, and Exhibits 23 and 25. (Teva\_MDL\_A\_02296564 & Teva\_MDL\_A\_08657349).

<sup>376</sup> Day, Matthew\_Teva Deposition, pp.229-233, and Exhibit 24 (Teva\_MDL\_A\_08657218).



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messages such as: “At Teva Pharmaceuticals, we understand that chronic pain affects more than 100 million Americans. . . Prescription opioid medications are an important part of a treatment plan for people living with chronic pain.”<sup>377</sup> Teva executives acknowledge that the Pain Matters campaign was a promotional program that was not tied to any of Teva’s branded opioids but, instead, was run while Teva was manufacturing and distributing generic opioids.<sup>378</sup>

187. Given the forms of generic marketing, including the essential function of drug distribution in the supply chain system, the increased sales of opioids resulting from Defendants’ marketing, could not have occurred without wholesale distributors and pharmacies which completed the supply chain system and made opioids available to patients.

#### IV. CONCLUSION

188. The aggressive marketing of opioids by Defendants, which included working closely with national level pain advocacy organizations and thought leaders in pain management, resulted in the creation of new medical thinking about pain and its treatment. This new thinking encouraged well-meaning physicians to prescribe more opioids, for more types of pain, sooner and for longer periods of time, without concern for possible harms. Defendants used numerous, time-tested pharmaceutical marketing techniques to target multiple Customers with carefully crafted, well-coordinated messages designed to overcome barriers related to opioid prescribing. Defendants’ marketing messages focused on three general themes:

- Addiction, dependence, tolerance, and withdrawal should not be a concern in prescribing opioids.
- Opioids are effective for, and improve functioning in, patients taking them for long-term and chronic use.
- Opioids should be first-line therapy for pain.

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<sup>377</sup> Day, Matthew\_Teva Deposition Exhibit 26, Pain Matters | Information & Resources for Chronic Pain. This resource also includes information about “Rx Abuse” related to pain.

<sup>378</sup> Morreale, Michael\_Teva Deposition, p. 212.

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189. Using these general themes, Defendants used a battery of specific marketing messages designed to increase product awareness and systematically remove existing barriers: effectively changing how Customers viewed opioids. Other experts evaluated the nature of these messages and provided the opinions that Defendants' marketing messages were false, misleading, inaccurate, or designed to misstate the risks and benefits of Defendants' drugs. Defendants also downplayed the negative aspects of their products and convinced prescribers, and others, to use opioids sooner in treating pain, at higher doses, and for a broader spectrum of pain types.
190. Further, Defendants' marketing activities with influencers, KOLs, and professional/advocacy organizations gave their messages more credibility because Defendants hid their funding and influence from the medical community and the public. This created the perception that the information from these marketing efforts was unbiased and more scientific which mislead Customers about the impartiality of the messages.
191. The marketing strategies and tactics Defendants used were effective at gaining market share and expanding the overall market for opioids. This led to a dramatic rise in utilization of opioids in the U.S.
192. Defendants violated marketing standards by creating and disseminating false or misleading marketing messages that downplayed or minimized the risks associated with opioids, while emphasizing the benefits of their drugs, and by disguising their support of activities aimed at increasing sales of their own products.

**V. SIGNATURE**

193. I reserve the right to amend my opinions in this matter considering any new or additional information.



Matthew Perri III BS Pharm, PhD, RPh

March 25, 2019

Date

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Schedule 1: Curriculum Vitae, Matthew Perri III, January 30, 2019

**CURRICULUM VITAE**  
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**ACADEMIC RANK AND APPOINTMENTS**

2017 – present	Program Director, PharmD / MBA Dual Degree Program
2015 - present	Associate Head and Professor, Clinical and Administrative Pharmacy
1985 - present	Graduate Faculty, University of Georgia Graduate School
1985 - present	Adjunct Professor, College of Public Health, University of Georgia Institute of Gerontology.
1996 - present	Professor of Pharmacy, University of Georgia College of Pharmacy
2012 - 2015	Director, Pharmacy Care Administration Graduate Program
1996 - 2006	Associate Head, Department of Clinical and Administrative Sciences, College of Pharmacy
1981- 2007	Pharmacist, Community Practice
2001 - 2006	Clinical Pharmacist, Athens Primary Care Pharmacy Care Clinic
1990 - 1996	Associate Professor of Pharmacy, University of Georgia College of Pharmacy
1990 - 1996	Director of Graduate Studies, University of Georgia College of Pharmacy
1985 - 1990	Assistant Professor of Pharmacy
1981 - 1990	Consultant Pharmacist The Lowman Home for the Aged and Infirm, White Rock SC
1981 -1985	Consultant Pharmacist, The Babcock Centers ICF MR and Teaching and Research Assistant, University of South Carolina

**EDUCATION**

1985 Ph.D., University of South Carolina, Columbia, SC.  
1981 B.S. Pharmacy, Temple University School of Pharmacy, Philadelphia, PA.

**ACHIEVMENTS AND POSTGRADUATE TRAINING**

2011- present	Board Member, Association for Marketing and Health Care Research
2011-2012	College of Pharmacy Nominee for the Josiah Meigs Distinguished Teaching Professorship
2001 – 12, 2018-present	Board Member, Georgia Department of Community Health Drug Utilization Review Board
2004 - 2010	Chair, Georgia Department of Community Health Drug Utilization Review Board
2009-2010	Phi Delta Chi Faculty of the Year
2008	Sloan Foundation Award for Excellence in Graduate Education
2004	University of Georgia Student Government Teaching Award
2002	Immunization Provider Certification, American Pharmaceutical Association
2001	Business Leadership Program, University of Georgia Terry College of Business
2001	Invited Member of the University of Georgia Teaching Academy
2000-01	Mentor, Lilly Teaching Fellows Program
1999-04	Board Member, Medical College of GA, Blue Cross Center for Health Care Improvement
1998	Mentor, University of Georgia Teaching Improvement Program
1995-96	University of Georgia College of Pharmacy Teacher of the Year
1989	Title III Advisory Board Member, Athens Community Council on Aging
1988-89	Mentor, University of Georgia Teaching Improvement Program
1986-87	Lilly Teaching Fellow, University of Georgia
1985	Recipient of 1985 J.M. Smith Computers in Pharmacy Award University of SC
1984	Rho Chi Pharmacy Honor Society

**GRANTS / CONTRACTS AND GIFTS**

GA Department of Community Health (Medicaid)  
Neuropsychiatric EEG-Based ADHD Assessment Aid (NEBA) Monitoring Study  
2017-2019 \$25,000  
Principle Investigator

UGA SBIRT Interprofessional Training Program.  
Grant No: 1H79T1026457-01  
2016-2019; \$851,016  
Department of Health and Human Services  
Co-Investigator

Opioid Prescribing n Medicaid: Healthcare Utilization and Deaths from Overdose.  
Grant No: 1R01DA039930-01A1  
2016-2019; \$675,000  
National Institutes of Health, NIDA  
Principal Investigator (Co PI J. Jayawardhana)

Prescriber Education  
US Attorney General Consumer and Prescriber Grant Program  
2006-2008; \$396,000  
Principal Investigator (Co PI R. Tackett)

Perri M, Walthour A. American Foundation for Pharmaceutical Education, \$5,000, 2007-08.

Perri M, Walthour A. American Foundation for Pharmaceutical Education, \$6,000, 2007-08.

Perri M, Rollins B. American Foundation for Pharmaceutical Education, \$6000, 2007-08.

Perri M, Rollins B. American Foundation for Pharmaceutical Education, \$6,000, 2006.

Perri M. Roger Green and Associates Graduate Student Training in Marketing Research, 2000-2006; \$181,500.

Griffin S, Aull L, Herist K, and Perri M, Insulin Resistance Clinical Trial; Co-investigator, 2006-2008, \$42,486.

Perri M and Deshpande A. Drug Information Association, Communicating Benefit and Risk Information in Direct-to-Consumer Advertising, 2004-05, \$23,000.

Perri M and Shindes SB. Antecedents of Drug Requesting Behavior, Sankyo Pharma, 2003, \$10,000.

Perri M and Johnson T. Long Term Care Intervention Team: Implications for Outcomes and Public Policy, Department of Community Health, State of GA, 2002, \$115,000.

Perri M and Cook C. Patient Satisfaction with Managed Care Pharmacy Services, UpJohn, 1997, \$5,000.

Perri M and Kamath AR. R&D Productivity in the Pharmaceutical Industry, Elan Corporation, 1996, \$3,097.

Neel A, Pittman J, Marasco R, Pritchard L, Perri M., Reese L., Morton M., "A Tacrine HCL Outcomes Research Project in a Long Term Care Facility, Warner Lambert Park- Davis, 1995, \$315,000 (consultant only).

Pritchard L and Perri M. "Examining the Quality of Service of Two Different Pharmacy Designs: The Patients Perspective", Wal-Mart Inc., 1995, \$11,598.

Perri M and Martin B. "Improving Medication Compliance: A Practical Intervention", The West Company, 1993, \$26,600.

Perri M and Pritchard FL. "OBRA 90: A Blueprint for Quality Pharmaceutical Care", Glaxo, Inc., 1993, \$15,000.

Perri M, Kotzan JA, Francisco G and Pritchard F. "The Impact of OBRA 90 on the Practice of Pharmacy in the State of Georgia", Georgia Department of Medical Assistance, one year, 1992, \$33,265.

Francisco G and Perri M. "Developing a Curriculum to Train Pharmacists to Provide Pharmaceutical Care in the Community Chain Pharmacy Setting", American Association of Colleges of Pharmacy, 1992, \$32,412.

Perri M and Wolfgang AP. "Hospital Pharmacy Salary Survey 1991", \$1,000; "Hospital Pharmacy Salary Survey 1990", \$1,000; "Hospital Pharmacy Salary Survey 1989", \$750; "Hospital Pharmacy Salary Survey, 1988", \$750; "Hospital Pharmacy Salary Survey, 1987", Georgia Society of Hospital Pharmacists, \$750. (Annual Survey)

Park, D.C. and Morrell, R., "Intervention Strategies to Improve Drug Compliance in Community Dwelling Older Adults", AARP Andrus Foundation, M. Perri (project consultant) July 1989, \$76,842.

Perri M and Kotzan JA. "An Analysis of Consulting Pharmacist Effectiveness for Medicaid Patients in Nursing Homes", Georgia Department of Medical Assistance, July 1989, \$5,775.

Kotzan JA and Perri M. "An Analysis for Potential Savings Earned from a Starter Dose Program for Anti-arthritis Drug Products for Medicaid Recipients", State of Georgia, Department of Medical Assistance, Atlanta, GA, 1989 \$3,613.

Perri M, Wolfgang AP, Park D and Carroll NV. "Older Adults and Generic Medications: Intervention Strategies to Enhance Usage", The American Association of Retired Persons (AARP) Andrus Foundation, April 1988, \$65,769.

Perri M. "Health Care Information Through Public Advertising", Faculty Research Grants, Office of Vice President for Research, July 1986, \$2,500.

Perri M. "Development of a Case Study Teaching a Method in Pharmacy Management", The Lilly Foundation, through Office of Instructional Development, May 1986, \$3,000.

Perri M. "An Interactive Computer Learning Center", Instructional Services Grants, University of Georgia Office of Instructional Development, March 1986, \$1,000.

Kotzan JA, Perri M, Carroll NV, and Wolfgang AP. "Pharmacy Management Studies", Eckerd Foundation, 1985, \$40,000.

#### Continuing Education Grants and Contracts Funded

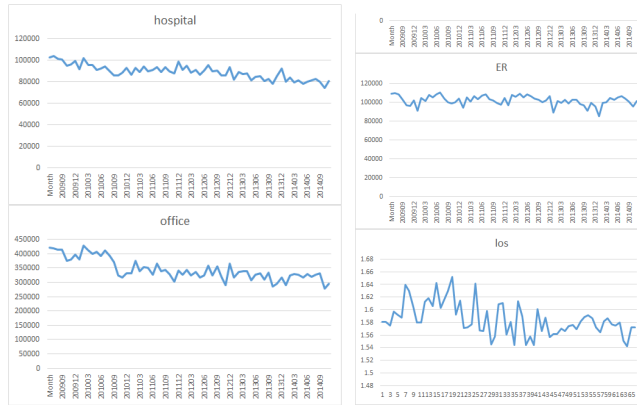
Perri M, Cooper JW, Ozburn WE, (1993-1997) "Alzheimers Disease Counseling Guidebook", Post-graduate continuing education contract, through Warner Lambert Parke Davis, \$15,740.

Perri M and Ozburn W, (1994) Pharmacist Training Program, Post-graduate continuing education contract, through Promotions Unlimited, \$3,000.

Perri M, Pritchard FL, Ozburn WE and Gammil C. (1993) "OBRA 90 a Blueprint for Quality Pharmaceutical Care", Post-graduate continuing education contract, through Glaxo Inc, \$10,580.

**REFEREED PUBLICATIONS** (\* denotes invited article)

1. *In preparation*: Perri, Young, Abraham, Wang and Jayawardhana. Assessment of Changes in Utilization of Health-Care Services After Implementation of a Prior Authorization Policy for Opioid Analgesics. *Annals of Pharmacotherapy*,



2. Wang Yang Perri M. Patient, Physician and Organizational Influences in Physician Prescribing Behavior. Submitted to *Value in Health*, December 2018.
3. Wang Yang Perri M. Variations in Prescribing Width and Concentration in Medicare Part D. *J of Pharm and Health Services Research*, Submitted November 2018.
4. Jayawardhana J, Abraham A and Perri M. Deaths Among Opioid Users: Impact of Potential Inappropriate Prescribing Practices. *Am Journal of Managed Care Pharmacy*, in press.
5. Jayawardhana J, Abraham A and Perri M. "Opioid Analgesics in Georgia Medicaid: Trends in Potential Inappropriate Prescribing Practices by Demographic Characteristics (2009-2014)," by the *Journal of Managed Care & Specialty Pharmacy*. 2018; 24(9):886-894.
6. Jayawardhana J, Abraham A and Perri M. Opioids in Georgia Medicaid: Gender and Insurance Disparities in Utilization and Potential Inappropriate Prescribing Practices. *Journal of Pharmaceutical Health Services Research*, 2018; 9(2):101-108.
7. Wang Y and Perri M. A Systematic Review of Patient Reported Outcomes of Satisfaction with Oral Medication Therapy in Patients with Type 2 Diabetes. *Value in Health*, 2018; 11:1346-1353.
8. Jihane Chaieb, Michael Thiman, Michael Fulford, Shada Kanchanasuwan, Henry Young, Matthew Perri. Evaluation of Affective Domain Elements in a New Pharmacy Practice Course, *Currents in Pharmacy Teaching*, 2018; 10(9):1219-1227.
9. Huh J, Bhutada N, Rollins B, and Perri M. Effects of Endorser Type and Testimonials in Direct-to-Consumer Prescriptions Drug Advertising. *American Academy of Advertising, Journal of Advertising*, Submitted April 2018, R&R, November 2018.
10. Palak Patel, Matthew Perri and Randall Tackett, "Comparative Analysis of Harms Associated with Conservative Management and Immediate Treatment among Low Risk Localized Prostate Cancer Patients: A Population based Study" *International Archives of Public Health and Community Medicine*, September 2017. DOI:10.23937/iaphcm-2017/1710001.



11. Surbhi Shah, MS, Hongye Wei, MS, Jayani Jayawardhana, Ph.D., Matthew Perri, Ph.D., Ewan Cobran, Ph.D., Henry N. Young, Ph.D Cost utility analysis of Methylphenidate and Amphetamine/Dexamphetamine in adults with Attention-deficit hyperactivity disorder. *Journal of Pharmaceutical Health Services Research*. March 2017.
12. Wang Y and Perri M. The Impact of Formulary Restrictions on Brand Loyalty and Physicians' Prescribing Behavior. *AMHCR Proceedings*, 2017 p65.
13. Al-Shatnawi S, Perri M, Young HN, Norton M. Substance Use Attitudes, Behaviors, Education and Prevention in Colleges of Pharmacy in the United States. *Am J of Pharm Ed* 80(9) November 2016.
14. Extavour R and Perri M. Patient, physician and health-system factors influencing the quality of antidepressant and sedative prescribing for older, community-dwelling adults. *Health Services Research*, December 2016, DOI: 10.1111/1475-6773.12641
15. Perri M. Is Direct Pharmaceutical Advertising Right for U.S.? *Advances in Health Care Research, Association for Marketing and Health Care Research Proceedings*, Mar 2016:112
16. Bhutada N, Rollins B and Perri M. Impact of animated spokes-characters in print direct-to-consumer prescription drug advertising: An Elaboration Likelihood Model Approach. *Journal of Health Communication*. 2016 June 17:391-400.
17. Bhutada N, Rollins B and Perri M. Endorsements in Direct-to-consumer Advertising: Do Endorser Testimonials Work? *Advances in Health Care Research, Association for Marketing and Health Care Research Proceedings*, Mar 2015, p.105.
18. Bhutada N, Rollins B and Perri M. Impact of Third-Party Organization Approval Claims in Direct-to-Consumer Advertising. *Advances in Health Care Research, Association for Marketing and Health Care Research Proceedings*, Mar 2015, p.106.
19. Rollins B, Ramakrishnan S and Perri M. Direct to Consumer Advertising of Predictive Genetic Tests: A Health Belief Model Based Examination of Consumer Response. *Health Marketing Quarterly*. 2014; 31:263-278.
20. Ford H, Von Waldner T and Perri M. Pharmacists' Roles in Post-September 11<sup>th</sup> Disasters: A Content Analysis in Pharmacy Literature. *J of Pharmacy Practice*, online October 15, 2013. 2014; 27(4) 350-357.
21. Huang M, Huston S, Perri M. Awareness of US Genetic Information Non-discrimination Act of 2008: An on-line Survey. *Journal of Pharmaceutical Health Services Research*. 2014; 4(4):235-238.
22. Huang M, Huston S, Perri M. Consumer Preferences for Predictive Genetic Tests for Alzheimer's Disease. *Journal of Genetic Counseling*. 2014; 23:172-178.
23. Bhutada, Rollins and Perri. Animation in Print Direct-to-consumer Advertising of Prescription Drugs: Impact on Consumers. *Advances in Health Care Research, Association for Marketing and Health Care Research Proceedings*, Mar 2013, p.64-70.
24. Bhutada N, Deshpande A, Perri M. Consumer Evaluation of Brief Summary Formats of Print Direct-to-Consumer Prescription Drug Advertisements. *International Journal of Pharmaceutical and Health Care Marketing*. 2013; 7:296-312.
25. Rollins B, Ramakrishnan S and Perri M. An Experimental Examination of Consumer Attitudes, Behavioral Intentions and Information Search Behavior After Viewing A Predictive Genetic Test Direct-to-Consumer Advertisement. *International Journal of Pharmaceutical and Health Care Marketing*. 2013; 7(3): 285-295.
26. Sattler L, Perri M and Lee JS. Medication Adherence Measures Derived From Administrative Pharmacy Claims Data

in Older Americans: A Systematic Review. *Drugs and Aging*. 2013;30:383-399.

27. Bhutada N Rollins B and Perri M. Animation in print direct to consumer advertising of prescription drugs: impact on consumers. *Advances in Health Care Research*, Association for Marketing and Health Care Research Conference Proceedings. 2013:64-70.
28. Huang M, Rollins B and Perri M. Consumer Preferences for Attributes of Alzheimer's Disease Predictive Genetic Tests. *Advances in Health Care Research*, Association for Marketing and Health Care Research Conference Proceedings. 2013:9-10.
29. Rollins B, Ramakrishnan S and Perri M. An Experimental Examination of Consumer Attitudes, Behavioral intentions and Information Search Behavior after Viewing a Predictive Genetic Test Direct-to-Consumer Advertisement. *Advances in Health Care Research*, Association for Marketing and Health Care Research Conference Proceedings. 2013:117-132.
30. Huang M and Perri M. Consumer Preferences for the Predictive Genetic Tests for Alzheimer's Disease: A Review Article. *Farmeconomica: Health Economics and Therapeutic Pathways* 2012; 13(2): 61-67 .
31. Ramakrishnan, S, Rollins B, and Perri M. Direct-to-Consumer Advertising of Predictive Genetic Tests: Using the Theory of Reasoned Action to Examine Consumer Behavioral Intentions. *Journal of Health and Mass Communication*. (Published March 2012) 2011; 3(1-4):30-45.
32. Bhutada N, Deshpande A, Menon A and Perri M. Impact of Celebrity Pitch in Direct-to-Consumer Advertising of Prescription Drugs. *Health Marketing Quarterly* March 2012;29:35-48.
33. Rollins B, Ramakrishnan S and Perri M. An Experimental Examination of Consumer Attitudes, Behavioral Intentions and Information Search Behavior after Viewing a Predictive Genetic Test Direct-to-Consumer Advertisement. Association for Marketing and Health Care Research, *Advances in Health Care Research*. February 2012.
34. Huang M, Rollins B, and Perri M. Consumer Preferences for Attributes of Alzheimer's Disease Predictive Genetic Tests. Association for Marketing and Health Care Research, *Advances in Health Care Research, Annual Meeting Proceedings*. February 2012.
35. Rollins B, Zinkhan G, King K, and Perri M. Non Branded or Branded DTC Prescription Advertising: Which is more effective? *Health Marketing Quarterly*, 2011;29(1):86-98. (Article highlighted in *Pharmalot* March 8, 2011)
36. Ramakrishnan S, Rollins B and Perri M. Consumer Response to Direct-to-Consumer Advertising of Predictive Genetic Tests. Association for Marketing and Health Care Research, *Advances in Health Care Research, Annual Meeting Proceedings*. February 2011; 108-116. Available at:
37. Rollins B and Perri M. To Brand or Not to Brand? The Question of Current and Future Pharmaceutical Marketing Campaigns. *Advances in Health Care Research*, Association for Marketing and Health Care Research, *Annual Meeting Proceedings*. February 2011, 45-46.
38. Perri M, Walthour A, Tackett R and Seymour L. Comment. *Annals of Pharmacotherapy*. February 2011:pp
39. \* Perri M. Information: The Key to Improved Quality in Health Care. Invited Editorial. *Population Health Management*. January 2011: 1411-12.
40. Rollins B, Zinkhan G, King K, and Perri M. Behavioral Intentions and Information-Seeking Behavior: A Comparison of Non-branded Versus Branded DTC Prescription Drug Advertisements. *Drug Information Journal*. November 2010;44(6):673-83.
41. Rollins B and Perri M. To Brand or Not to Brand? *Pharmaceutical Executive*, September 2010:80-82.

42. Walthour A, Seymour L, Tackett RL, Perri M, Assessment of Changes in Utilization of Health-Care Services After Implementation of a Prior Authorization Policy for Atypical Antipsychotic Agents. *Annals of Pharmacotherapy*, 2010; 44:809-818.
43. Bhutada N, Cook C and Perri M. Consumers Responses to Coupons in Direct-To-Consumer Advertising of Prescription Drugs, *Health Marketing Quarterly*, 2010;26:333-346.
44. Bhutada N and Perri M. Do Coupons in Print Direct-To-Consumer Advertising Influence on Consumers?" *Proceedings. Advances in Health Care Research*, Association for Marketing and Health Care Research, February 2009, *awarded best paper*.
45. Howell L, Wade WE and Perri M. Outcomes of a Medicare Part D education program. *Journal of the American Pharmacists Association*: 2007 May-Jun; 47(3),pp.382-4.
46. Fu AZ, Jiang JZ, Reeves JH, Fincham JE, Liu GG, Perri M. Potentially Inappropriate Medication Use and Healthcare Expenditures in the US Community-Dwelling Elderly, *Medical Care* 2007; 45:472-476
47. Perri M, Menon A, Deshpande A, Shinde S, Jiang R, Cooper JW, Cook C, Griffin S, and Lorys R. Adverse Outcomes Associated with Inappropriate Drug Use in Nursing Homes, *Annals of Pharmacotherapy* 2005;39:405-411.
48. Cook CL, Wade WE, Martin BC and Perri M. Concordance Among Three Self-Reported measures of Medication Adherence and Pharmacy Refill Records. *Journal of the American Pharmaceutical Association* 2005;45:2:151-159.
49. Cook CL and Perri M. Single Item Vs Multiple Item Measures of Stage of Change in Compliance with Prescribed Medications. *Psychological Reports*, 2004;94, 115-124.
50. Deshpande AD, Menon AM, Perri M and Zinkhan GM. DTC Advertising and its utility in health care decision-making: A consumer perspective. *Journal of Health Communication* 2004;9:499-513.
51. Menon AM, Deshpande AD, Zinkhan GM, and Perri M. A Model Assessing the Effectiveness of DTC Advertising. *International Journal of Advertising* 2004;23:91-118.
52. Cook CL and Perri M. Single vs. Multiple Item Measures of Stage of Change. *Psychological Reports* 2004;94:115-124.
53. Menon A, Deshpande A, Perri M, and Zinkhan G. Consumers' Attention to the Brief Summary in Print Direct-to-Consumer Advertisements: Perceived Usefulness in Patient-Physician Discussions. *Journal of Public Policy and Marketing* 2003;22:181-191.
54. Deshpande AD, Menon AM, Perri M, and Zinkhan GM. The Utility of DTC Advertising for Health Care Decision Making: A Consumer Perspective. *Advances in Health Care Research*. (Hogan B, Treise B , and Hoverstad R, eds.) Chicago: 2003; American Marketing Association.
55. Menon AM, Deshpande AD, Perri M, and Zinkhan GM, Trust in Prescription Drug Information: The Internet and its Effect on Information Search Behavior. *Health Marketing Quarterly* 2003;20:17-35.
56. Provost M, Perri M , Baujard V<sup>a</sup>, Boyer C<sup>a</sup>. Opinions and e-Health Behaviours of Patients and Health Professionals in the U.S.A. and Europe. <sup>a</sup> The Health On the Net Foundation, Switzerland, [www.hon.ch](http://www.hon.ch), Medical Informatics Europe (MIE) Annual Meeting Proceedings, MIE-2003, St-Malo, France, 2003.
57. Perri M and Cristy J. Patient Education / Counseling: *Encyclopedia of Clinical Pharmacy*. DiPiro (Ed) Marcel Dekker, Inc, 2002:647- 650.
58. Shinde S, Knut A, Hagtvet, Slaughter E, and Perri M, Modeling the Mediation of Consumer Involvement between DTC

Ads and Consumer Attitudes. Business and Health Administration Proceedings, DP Paul III and RS Curtis (Eds) 2002:261-268.

59. Shinde SB, Zinkhan GM, Slaughter E, and Perri M. Factors Influencing Clarity of Direct-to-Consumer Advertisements: A Regression Analysis. Advances in Health Care Research. JS Hair, JM Weber and R Hoverstad (Eds.) 2001;47-56.
60. Wade WE, Martin BC, Spruill WJ, Chisholm MA and Perri M, Formulary Management of Low Molecular Weight Heparins. *PharmacoEconomics* 2000;17:1-12.
61. Perri M. The Past, Present and Future of Direct to Consumer Advertising in the Pharmaceutical Industry. *Clinical Therapeutics* 1999;21:1798-1811.
62. Poirier S, Jackson R, Perri M and Nichols GN, Noncompliance as a Disease: An Algorithm for Treatment. *America's Pharmacist* 1999;Program No. 207-000-98-088-H04.
63. Kotzan JA, Martin BC, Poirier S, Nichols G, Perri M, and Pritchard L, Pharmaceutical Care: Community Pharmacists' Attitudes and Practices. *American Journal of Integrated Healthcare* 1997;1:37-42.
64. Kotzan JA, Perri M, and Martin BC, An Assessment of Medicaid Prior Approval Cost Containment Policies on Prescription Expenditures: A Market Share Analysis of Medicaid and Cash Prescriptions. *Journal of Managed Care Pharmacy* 1996;2:651-656.
65. Pritchard L, and Perri M, Development of a Scale to Measure the Quality of Service in the Retail Pharmacy Setting: An Examination of Expectations and Perceptions. *Journal of Pharmaceutical Marketing and Management* 1996;11:41-62.
66. Tackett RL, Rubin JW, Zumbro GL, Shoemaker K, Perri M, Barber DA. (1996) Reduced Endothelium-Dependent Arterial Vasodilation in African Americans. *Circulation* 1996;94(suppl);1-12.
67. Perri M, Managing Pharmaceutical Care. *American Journal of Pharmaceutical Education* 1996;60:208-212.
68. Martin BC, Perri M and Kotzan JA. Health care triage alternatives and the influence of health insurance, education and race. *Patient Counseling and Education* 1996;28:287-296.
69. Tackett RL, Rubin JW, Zumbro GL, Perri M and Barber DL, *Abstract Supplement* Reduced endothelium-dependent vasodilation in postmenopausal black females. *Circulation* 1996;92:709A.
70. Perri M, Martin BC and Pritchard L, Improving Medication Compliance: A Practical Intervention. *Journal of Pharmacy Technology* 1995;11:167-172.
71. Perri M, Kotzan JA, Pritchard FL, Francisco GE and Ozburn WE. Impact of OBRA 90 on Pharmacy Practice. *American Pharmacy* 1995;NS35;24-28.
72. Kotzan JA, Perri M and Crosby J. An Economic Assessment of an Investment Based Medicaid Reimbursement Formula. *Journal of Research in Pharmaceutical Economics* 1994;1:93-110.
73. Perri M and Wolfgang AP. Consumers' Cognitive and Behavioral Responses to a Health Related Educational Advertising Campaign. *Journal of Pharm Marketing and Management* 1992;6:75-88.
74. Ortmeier B and Perri M. An Alternative to Demographic Segmentation: The List of Values Psychographic Measure. *Journal of Pharmaceutical Marketing and Management* 1991;6:87-106.
75. Perri M and Kotzan, J.A. Application of a Medicaid Database to Assess Pharmacy Conflict of Interest Potential in Long Term Care Facilities. *Journal of Geriatric Drug Therapy* 1991;5:51-66.

76. Cunny KA and Perri M. Single-item vs. Multiple-item Measures of Health Related Quality of Life. *Psychological Reports* 1991;9:127-130.
77. Perri M. The Basics of a Competitive Pricing Strategy. *Consultant Pharmacist* 1991;6:142-147.
78. Perri M. Pricing Policies Under a Competitive Pricing Strategy. *Consultant Pharmacist* 1991;6:262-263.
79. Perri M, Wolfgang AP and Jankel CA. Georgia Consumers' Awareness and Perceptions of Generic Drugs After the Scandals. *American Pharmacy* 1990;NS30:33-36.
80. Cunny KA and Perri M. An Historical Review of Pharmacy College Admissions. *American Journal of Pharmaceutical Education* 1990;54:1-6.
81. Wolfgang AP and Perri M. Older Adults and Generic Drugs: An Analysis of Attitudes and Intentions, *Journal of Pharmaceutical Marketing and Management* 1990;5:97-106.
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85. Kotzan JA, Perri M. and Wolfgang AP. An Exploratory Study of Physician Perceptions of Drug Price Information and a Prescription Price Newsletter. *Journal of Pharmaceutical Marketing and Management* 1989;3:3-12.
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92. Perri M. and Dickson WM. Consumer Reaction to a Direct-To-Consumer Prescription Drug Advertising Campaign. *Journal of Health Care Marketing* 1988;8:66-69.
93. Perri M, Eve E, and Wolfgang AP. Impact of Computerization on Clinical Pharmacy Services in South Atlantic States. *American Journal of Hospital Pharmacy* 1988;45:333-336.
94. Carroll NV, Perri M, Eve E, Kotzan JA., and Fincham JE. Estimating Demand for Health Information: Pharmacy Counseling Services. *Journal of Health Care Marketing* 1987;7:33-40.

95. Perri M, Carroll NV, Kotzan JA., and Fincham JE. Attitudes About Physician Dispensing Among Pharmacists, Physicians, and Patients. *American Pharmacy* 1987;NS27:57-61.
96. Glascock JC, DiPiro JT, Cadwallader DE, and Perri M. Stability of Terbutaline Sulfate in Disposable Plastic Syringes. *American Journal of Hospital Pharmacy* 1987;44:2291-2293.
97. Perri M. and Dickson WM. Consumer and Physician Attitudes Toward Direct to Consumer Advertising. *Journal of Pharmaceutical Marketing and Management* 1987;2:3-25.
98. Kotzan JA, Carroll NV, Perri M, and Fincham JE. Prescription to Nonprescription Switch: Consumer Awareness Purchases, Information Source and the Pharmacist. *Journal of Pharmaceutical Marketing and Management* 1987;1:43-61.
99. Perri M and Nelson AA. An Exploratory Analysis of Consumer Recognition of Direct to Consumer Advertising of Prescription Medications. *Journal of Health Care Marketing* 1987;7:9-17.

#### **BOOK REVIEWS**

100. Perri M. Why We Spend Too Much on Health Care, by, Bast, Rue, and Westbury, Hartland Institute, Chicago, IL, in, Am Journal of Hospital Pharmacy, 1992;49:2612.
101. Perri M. Communication Skills for Pharmacists (2<sup>nd</sup> Ed.), Bruce A. Berger, McGraw Hill 2005, in *Am Jour of Pharm Ed*, 2006; 70: 1

#### **BOOKS, MONOGRAPHS and CHAPTERS**

102. Rollins B and Perri M. Pharmaceutical Marketing. Jones and Bartlett Publishers 2013.
103. Herist KN, Rollins B and Perri M. Financial Analysis in Pharmacy Practice. Pharmacy Business Administration Series, Pharmaceutical Press 2011, London, 225 pages.
104. Martin BC, Pritchard FI, Kotzan JA, Perri M, Sclar DA. Case Studies in Pharmacoeconomics and Assessment of Outcomes, in Pharmacoeconomics and Outcome Assessment A Global Issue, ed Sam Salek, Euromed Communications Ltd. Haslemere, Surrey, England, 1999.
105. Perri M. Clinical Pathways and Pharmacoeconomics: A Team Approach to Patient Care, Supplement, Medical Economics Publishing, 1996.
106. Perri M. "Human Resources Management", in Effective Pharmacy Management, NARD, Pharmacy Management Institute, Eighth Ed., Alexandria, VA 1996;443-79.
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108. Perri M. Guidelines for Improving Communications in Pharmacy Practice, American College of Apothecaries, Alexandria, VA, 1994 (ISBN # 0-910769-29-X).
109. Perri M and Cooper J.C. Alzheimers Disease Counseling Guidebook for Pharmacists, MPE Communications, Fair Lawn, NJ, 1994.
110. Perri M. Niche Marketing In Community Practice, monograph, University of Georgia College of Pharmacy, Office of Postgraduate Continuing Education, Athens GA, 1993.



111. Perri M. Pharmacist's Guide to Patient Counseling: Issues, Strategies and Skills for the 1990's, MPE Communications, Fairlawn, NJ, 1992.
112. Wolfgang AP and Perri M. Consumer Cost Sensitivity Toward Prescriptions, in Marketing Pharmaceutical Services: Patron Loyalty, Satisfaction and Preferences, Haworth Press, 1992.
113. Perri M. Application of the Americans with Disabilities Act of 1990 to Retail Pharmacy Practice, University of Georgia College of Pharmacy, Post-Graduate Continuing Education (monograph) 1992.
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**PROFESSIONAL ARTICLES PUBLISHED** (\* denotes invited article)

115. Perri M. Trust in Online Prescription Drug Information. Georgia Pharmacist Quarterly 2003;81:1-3.
116. Perri M. Clinical Pathways. Georgia Pharmacist Quarterly 1997;74:1,4,11.
117. Perri M. Pharmaceutical Care and Medication Compliance. Power Pak Communications, Jobson Publishing Co. 1997;1-51.
118. Perri M. Update on OBRA 90. Clinical Trends 1996;10:1-8.
119. \* Perri M. Compliance Packaging and Disease State Management. Pharmaceutical and Medical Packaging News 1995;23.
120. Perri M and NadePELLI VJ. Georgia Society of Hospital Pharmacists Membership Survey. Georgia Journal of Hospital Pharmacy 1995;3-4.
121. \* Perri M. Eight Steps Toward Payment for Cognitive Services. American Pharmacy 1995;NS35:20-24.
122. Perri M. Ways to Make Your Advertising Work: Building Customer Awareness. Pharmacy PowerPak 1994;July.
123. \* Perri M. Selecting the Right Place for Your Pharmacy. NARD Journal 1993;115:105-109.
124. \* Perri M. Competing at the Customer Level. Drug Store News 1993;3:39-46.
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126. \* Perri M. OBRA 90: What Does OBRA 90 Mean to You? GA Pharmacist Quarterly 1992;69:1,2,5.
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128. Perri M. Pharmacy Applications of the ADA of 1990. Georgia Pharm Journal 1992;14:9-13.
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139. \* Perri M. Advertising Principles: A Guide for Retail Pharmacists. Tomorrow's Pharmacist 1989;13-15.
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144. Wolfgang AP and Perri M. What Do You Know About Generic Drugs. Accent 1988;13:2-3, and brochure, UGA Printing.
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151. Perri M and Wolfgang AP. Georgia Hospital Pharmacist Salary Survey 1986-87. Georgia Journal of Hospital Pharmacy 1987;1:21-24.



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154. Perri M, Carroll NV, and Jowdy AW. Planning: Decisions for the Future. Georgia Pharmaceutical Journal 1986;9:10-11.

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#### **NATIONAL / INTERNATIONAL PRESENTATIONS**

(\*denotes invited presentation, + denotes abstract published)

Wang Y and Perri M. The Cost of Comorbid Depression Among Patients with Rheumatoid Arthritis. ISPOR May 19, 2018, Baltimore MD.

Wang Y and Perri M. How do Formulary Restrictions Affect Patient Brand Loyalty in Medicare Part D Plans? Research RoundTable, PMRG Institute, October 17, 2016.

Jayawardhana J, Abraham A, Young HN and Perri M. Opioid Analgesics & Medicaid: Prevalence of Potential Misuse and Inappropriate Prescribing Practices. Addiction Health Services Research, October 13-15, 2016, Seattle Washington.

Jayawardhana J, Abraham A, Young HN and Perri M. Prevalence of Potential Misuse and Inappropriate Prescribing of Opioid Analgesics in a Medicaid Population. American Society of Health Economics (ASHEcon), June 12-14, 2016, Philadelphia PA.

Extavour R and Perri M. Factors Influencing the Quality of Antidepressant Prescribing for Older, Community-Dwelling Adults, and the Risk of Emergency Outcomes, International Conference on Pharmacoepidemiology and Therapeutic Risk Management. Dublin IRE, August 2016.

+ Comparative Analysis of Harms Associated with Conservative Management and Immediate Treatment Among Low Risk Localized Prostate Cancer Patients: A Population Based Study. Patel P, Tackett RL and Perri M. ISPOR Washington DC, May 24, 2016.

+ Is DTC right for U.S.? Perri, M. Association for Marketing and Health Care Research Annual Meeting, Crested Butte CO, Feb 23-27 2016.

Consumers' Reactions to FDA-Approved Claims in Print Direct-to-Consumer Advertising Nilesh Bhutada, California Northstate University College of Pharmacy, Jisu Huh, University of Minnesota, Brent Rollins, Philadelphia College of Osteopathic Medicine, & Matthew Perri, University of Georgia. AMHCR Steamboat Springs CO February 26-27, 2015.+

Impact of Endorser Testimonials in Direct-to-Consumer Advertising Nilesh Bhutada, California Northstate University College of Pharmacy, Jisu Huh, University of Minnesota, Brent Rollins, Philadelphia College of Osteopathic Medicine, & Matthew Perri, University of Georgia. AMHCR Steamboat Springs CO February 26-27, 2015.+

Bhutada N, Rollins B and Perrim M. Factors Predicting Consumers Drug Inquiry Intention after Exposure to a Prescription Drug Advertisement: An Exploratory Analysis. American Pharmacists Association (APhA) Annual Meeting & Exposition, March 27-30, 2015, in San Diego, CA.+

Bhutada N, Rollins B and Perrim M. Consumers' reactions to FDA-approved claims in print direct-to-consumer advertising. American Pharmacists Association (APhA) Annual Meeting & Exposition, March 27-30, 2015, in San Diego, CA.+

Bhutada N, Rollins B and Perri M. Impact of endorser testimonials in direct-to-consumer advertising has been accepted as a contributed papers poster at the American Pharmacists Association (APhA) Annual Meeting & Exposition, March 27-30, 2015, in San Diego, CA.

Rollins B, Ramakrishnan S, Perri M. Direct-to-Consumer Advertising of Predictive Genetic Tests: A Health Belief Model Examination. American Academy of Advertising, Myrtle Beach SC March 15, 2012.

Huang M, Rollins B and Perri M. Consumer Preferences for Attributes of Alzheimer's Disease Predictive Genetic Tests. Assoc Marketing and Health Care Research. Park City Utah, March 1, 2012.

Rollins B, Ramakrishnan S, Perri M. An Experimental Examination of Consumer Attitudes, Behavioral intentions and Information Search Behavior after Viewing a Predictive Genetic Test DTC Ad. Assoc Marketing and Health Care Research. Park City Utah, March 2, 2012.

Rollins, B., Ramakrishnan, S. and Perri M. Direct to Consumer Advertising of Predictive Genetic Tests: A Health Belief Model Based Examination. American Academy of Advertising, Annual Meeting, March 15-18 2012.

Huang, M., Rollins B and Perri M. Public Awareness of the Genetic Information Non-discrimination Act (GINA) of 2008, International Society for Quality of Life Research, Denver CO, October 2011.

Huang, M. and Perri M. Public Preferences for the Predictive Genetic Test for Alzheimer's Disease in the United States. ISPOR 14<sup>th</sup> Annual European Congress. Poster presentation. Sunday November 6, 2011, Madrid Spain.

\*,+ Perri M. Pharmaceutical Marketing: Extreme Couponing or Just Good Business. Rx Ohio Collaborative, Express Scripts, Ohio State University. June 30, 2011.

Rollins B and Perri M. To Brand or Not to Brand. Association for Marketing and Health Care Research. Steamboat Springs, CO February 27 2011.

Ramakrishnan S, Rollins B and Perri M. Consumer Response to DTC Advertising of Predictive Genetic Tests. Association for Marketing and Health Care Research. Steamboat Springs, CO February 27 2011.

+ Walthour A and Perri M. Utilization of Health Care Services Following GA Medicaid 2004 Policy Change for Atypical Antipsychotic Agents. APHA, November 6-10, 2010. Denver CO.

+ Bhutada N, Menon A, and Perri M. Impact of Celebrity Endorsements in Prescription Drug Advertising on Consumers Attitudes and Behaviors. Association for Marketing and Health Care Research, February 26<sup>th</sup>, 2010, Tahoe City, CA.

+ Bhutada N, Deshpande A, and Perri M. Consumers' evaluation of the information in print direct-to-consumer advertising: Does format of the brief summary matter? Am Public Health Assoc, November 7-11, 2009, Philadelphia, PA.

+ Perri M and Bhutada N. Do Coupons in Print Direct-To-Consumer Advertising Influence on Consumers?" 2009 Association for Marketing in Health Care Research, Jackson Hole WY, February 26<sup>th</sup> 2009.

Merrill Norton, Robin L Southwood, Matthew Perri III, Henry Cobb, and Nilesh S. Bhutada, "Impact of attending educational symposium upon first year pharmacy student attitude towards providing pharmaceutical care to mentally ill patients" at the American College of Clinical Pharmacy (ACCP) 2007 Annual Meeting, October 14-17, 2007, Denver, CO.

Robin L. Southwood, Merrill Norton, Matthew Perri III, Henry Cobb, and Nilesh S. Bhutada, "Impact of attending educational symposium upon third year pharmacy student attitude towards providing pharmaceutical care to mentally ill patients" at the 42<sup>nd</sup> ASHP Midyear Clinical Meeting and Exhibition, December 2-6, 2007, Las Vegas, NV.

+ Dubberly J, Perri M, Smith L, Walthour A. Case Study: Cost Control in Mental Health. ISPOR 12<sup>th</sup> Annual International

Meeting, May 20, 2007.

- + Jaing J., Fu Z, Perri M. Prevalence of Potentially Inappropriate Medication Use in the Elderly. ISPOR 10<sup>th</sup> Annual International Meeting, *Poster Award Finalist*, May 16, 2005.

Provost M, Galen RS, DiPiro JT, Watson R, Zinkhan G, Martin B and Perri M. The impact of e-Health Information on Patients' Medication Adherence, Knowledge and Attitudes: a Randomized Controlled Trial. 7<sup>th</sup> Annual Meeting of the Canadian Society of Tele-health, Quebec City, October 5<sup>th</sup>, 2004.

Herist, K., McElhannon, M., Aull, L., Cook, C., Cobb, H., Hart, M., Johnson, T., Perri, M. Development and Implementation of a Financial Business Plan in the Formation of a University-Affiliated Pharmacy Care Clinic within a Physician's Office. AACP Annual Meeting, Salt Lake City, UT; July 2004

McElhannon, M., Herist, K., Cook, C., Aull, L., Johnson, T., Cobb, H., Hart, M., Perri, M. Development of Policies and Procedures in the Formation of a University-Affiliated Pharmacy Care Clinic within a Physician's Office. AACP Annual Meeting, Salt Lake City, UT; July 2004.

- + Cook, C., McElhannon, M., Herist, K., Cobb, H., Aull, L., Johnson, T., Hart, M., Perri, M. Assessing Student Perceptions of Proposed Curricular Changes Prior to Implementation. AACP Annual Meeting, Salt Lake City, UT; July 2004.

Perri M, Menon A and Deshpande A. "Update on DTC Advertising Research from UGA" Drug Information Association Annual Meeting, June 14, 2004, Washington DC.

- + Menon A, Perri M and Kotzan J. "Using HEDIS Measures to Evaluate Health Plan Performance in the Treatment of Major Depression" Drug Information Association Annual Meeting, June 14, 2004 Washington DC.

- + Deshpande A, Menon A, Perri M. "Adverse Outcomes Associated with Inappropriate Medication Use in Nursing Home Patients. Drug Information Association Annual Meeting, June 14, 2004 Washington DC.

- + Aull L, Johnson JT, Herist K, Cook C, Perri M, Phillips J and Duke L. Evolution of clinical experiences for third year students: Increasing the application of clinical knowledge. Am College of Clinical Pharmacy Annual Meeting, Atlanta GA November 2003.

- + Provost M, Perri M, and Galen R. Teaching Tele-monitoring and the Use of High The Tools for Disease Management in Pharmacy Practice. AACP Annual Meeting, Minneapolis MN, July 18, 2003.

- + Cook C and Perri M. Correlations between a stage of change measure and four validated measures of medication compliance. Int Soc of Pharmacoeconomics and Outcomes Research (ISPOR), International Meeting, FR, May 2003.

- + Cook C, Perri M. "Comparison of Four Compliance Measures". American Pharm Assoc Annual Meeting, New Orleans, March 28, 2003.

Deshpande AD, Menon AM, Perri III, Matthew, and Zinkhan GM. "The Perceived Usefulness of Direct-to-Consumer Prescription Drug Advertising for Consumer Decision-making". Association for Health Care Research Annual Meeting, March 19-22, 2003, Jackson Hole, WY.

Melanie Provost, Matthew Perri, Vincent Baujard<sup>a</sup>, Celia Boyer.<sup>a</sup> Opinions and e-Health Behaviours of Patients and Health Professionals in the U.S.A. and Europe. <sup>a</sup> The Health On the Net Foundation, Switzerland, [www.hon.ch](http://www.hon.ch), U.S.A. Medical Informatics Europe (MIE). Annual Meeting MIE-2003, Podium Presentation, St-Malo, France, May 4-7<sup>th</sup>, 2003. URL: <http://www.med.univ-rennes1.fr/mie2003/>

- + Deshpande AD, Menon AM, Perri M. "Consumers Search for Prescription Drug Information on the World Wide Web", Drug Information Association, Chicago IL, June, 2002.

- + Menon AM, Cantrell R, Dong D, and Perri M. "Consumer Attitudes towards Direct To Consumer Advertising and its Effect on Information Search Behavior", Drug Information Assoc, Chicago IL, June 2002.
  - + Menon AM, Deshpande AD, Perri M, and Zinkhan G. "The Perceived Value of Risk Disclosures in Direct to Consumer Prescription Drug Advertisements", Marketing and Public Policy Conference, Atlanta GA, May 2002
  - + Deshpande AD, Menon AM, Perri M, and Zinkhan G. "The Utility of Direct to Consumer Advertising for Health Care Decision Making: A Consumer Perspective", Am Pharmaceutical Assoc, Philadelphia PA, March 2002.
  - + Menon AM, Deshpande AD, Perri M, and Zinkhan G. "Consumers Trust in Prescription Drug Information: The Internet and its Effect on Information Search Behavior", Am Pharm Assoc, Philadelphia PA, March 2002.
  - + Shinde, S Knut A, Slaughter E and Perri M. "Modeling the Mediation of Consumer Involvement Between DTC Ads and Consumer Attitudes", Business and Health Administration Association, Chicago IL, February 2002.
  - + Deshpande AD, Menon AM, Slaughter E, and Perri M. "Consumers Benefit Perception in A Direct to Consumer Prescription Drug Advertisement and its Effect on Drug Inquiry Behavior", Am Assoc Pharm Scientists, Denver CO, October 2001.
  - + Menon AM, Deshpande AD, and Perri M. "Medication Taking Behavior after Exposure to a Direct -to-Consumer Prescription Drug Advertisement", Am Assoc Pharm Scientists, Denver CO, October 2001.
  - + Menon AM, Deshpande AD, Slaughter E, and Perri M. "Consumers Risk Perception in a Direct -to-Consumer Prescription Drug Advertisement and its Effect on Drug Inquiry Behavior", Drug Information Association, Denver CO, July 2001.
  - + Deshpande AD, Menon AM, Slaughter E, and Perri M. "Consumers Drug Request Behavior After Exposure to a Direct to Consumer Prescription Drug Advertisement and its Effect on Drug Inquiry Behavior" Drug Information Association, Denver CO, July 2001.
  - + Shinde SB, Fox, R., Slaughter, E, and Perri M. "The Influence of Direct-to-Consumer Advertising on Consumers Recall, Knowledge of Indication and Interaction with Doctors: An Exploratory Study", American Pharmaceutical Association, March 16-20, 2001, San Francisco CA.
  - + Shinde SB, Zinkhan GM, Slaughter, E, and Perri M. "Factors Influencing Clarity of Direct-to-Consumer Advertisements: A Regression Analysis," Association for Health Care Research, March 21-24, San Antonio TX.
  - \*,+ Perri M, "The Present and Future of Direct-to-consumer Advertising Practice and Research", Special Session at American Marketing Association Summer Educational Conference, San Francisco CA, August 10, 1999, with Ross MA, Clark MJ, Pinto MB, Shimp TA, Slaughter E and Zinkhan G,
- Perri M, Misra SM. "Patient Satisfaction as an Outcome of an Over-the-counter Medication Counseling Algorithm", American College of Clinical Pharmacy, International Congress of Clinical Pharmacy, Orlando FL, April 12, 1999.
- + Perri M, Poirier S. "Developing Skills to Enhance Patient Compliance: The Pharmacy Care Pathway", Academy of Managed Care Pharmacy, at the 1996 Educational Conference, "Pharmaceutical Care: Tools for a New Generation", October 31 - November 3, 1996, Orlando FL.
- Kotzan JA and Perri M. "Pharmacy Care in the Community Setting: Results of a National Survey", Pharmaceutical Care Outcomes Research Conference: Linking Research to Practice", September 26, 1996, Athens GA.
- Kamath A and Perri M. "Research Productivity In Pharmaceutical Companies", McMasters International Business Conference, Innovation Research Center, McMasters University, Hamilton, Ontario, January 23-25, 1996.
- + Kotzan JA, Martin BC and Perri M. "A Market Share Analysis for Prior Authorized Medicaid Prescriptions", AAPS, November 1995.

- + Tackett RL, Rubin JW, Zumbro LG, Perri M, Barber DA. "Reduced Endothelium-Dependent Vasodilation in Postmenopausal Black Females", American Heart Association, November 1995.
- + Tackett RL, Zhao I, Ricci A, Zumbro LG, Rubin JW, Perri M, Barber DA, "Racial Differences in the response to Verapamil But Not Nifedipine and Diltiazem, American Heart Association, November 1995.
- + Kamath A and Perri M. "Status of Research in the Pharmaceutical Industry" AAPS, November 1995.
- + Kamath A and Perri M. "Organizational Determinants of R&D Productivity in Pharmaceutical Companies: An Interpretative Model", AAPS, November 1995.

Kamath A, Perri M. "Organizational Considerations in Research and Development in Pharmaceutical Companies: Conceptual and Measurement Issues", Third Annual Interdisciplinary Students of Organizations Conference, University of North Carolina, Chapel Hill NC, Sept 15-17, 1995.

Kamath A and Perri M. "Input-Output Relationships in Pharmaceutical R&D", at European Doctoral Summer School in Technology Management, Manchester Business School, Manchester England, August 14-25th 1995 (Aug 19).

- + Kotzan JA, Martin BC and Perri M, "Prescription Utilization for Medicaid Patients", American Pharmaceutical Association Annual Meeting, Orlando, FL, March 19, 1995
- + Tackett RL, Rubin JW, Zumbro GL, Shoemaker K, Perri M, Barber DA, "Impaired Vasodilation in Saphenous Veins in Females Undergoing Coronary Artery Bypass", Experimental Biology Meeting, April 13, 1995, Atlanta GA, FASEB Journal 9 A5084 1995.
- + Tackett RL, Rubin JW, Zumbro GL, Perri M, Barber DA, "Saphenous Veins in Black and White Females Exhibit Impaired Vasodilatory Mechanisms", American Heart Association Conference on the Functional and Structural Aspects of the Vascular Wall, Snowbird Utah, February 95.
- + Perri M, Martin BC and Kotzan JA, "Care Seeking Behavior and the Role of the Pharmacist", American Pharmaceutical Association Annual Meeting, Orlando, FL, March 20, 1995
- + Kotzan JA, Perri M, and Martin BC, "Prescription Utilization for Medicaid Patients", Am Pharm Assoc Annual Meeting, Orlando, FL, March 20, 1995
- \* Perri M. "Reimbursement for Cognitive Services", National Conference on Mental Health and Substance Abuse, Georgia Center for Continuing Education, University of Georgia, Athens, GA Jan 31, 1995.
- + Pritchard FL and Perri M. "Quality of Service in the Retail Drug Setting: An Examination of Expectations and Perceptions", Association for Health Services Research, San Diego, CA, June 1994.
- \* Perri M. "Family Considerations: Communicating with the Diabetes Patient", NARD Management Institute, Diabetes Education Program, NARD Rx Expo 94, Nashville, TN, April 26, 1994.
- \* Perri M. "Effective Use of the Managers Time", NARD Pharmacy Ownership Training Program, Memphis, TN, March 4-9 1994.
- \* Perri M. "Family Considerations: Communicating with the Diabetes Patient", NARD Management Institute, Diabetes Education Program, NARD Annual Meeting, Indianapolis, Indiana, October 25, 1993.
- \* Perri M. "Challenges in Implementing OBRA 90", American College of Apothecaries Midyear Meeting, Orlando, Florida, May 28, 1993.

- \* Perri M. "Pharmacy Location Analysis" NARD Rx Expo 93, Walt Disney World, Florida, May 27, 1993.
  - \* Perri M. "Family Considerations: Communicating with the Diabetes Patient", NARD Management Institute, Diabetes Education Program, Orlando, Florida, May 25, 1993.
  - \* Perri M. "Selecting a Location For Success", NARD Pharmacy Ownership Training Program, Memphis, TN, March 28, 1993.
  - \* Perri M and Fincham, J.E., "The Pharmacists Role in Smoking Cessation: Clinical and Reimbursement Issues", American Pharmaceutical Association Annual Meeting, Dallas, Texas, March 23, 1993.
- Perri M, Pritchard L, Fink J., and Francisco G, "OBRA 90: A Blueprint for Quality Pharmaceutical Care", a national television broadcast from the Georgia Center for Continuing Education, February 23 and 25, 1993.
- \* Perri M and Pritchard L. "The Challenge of The Omnibus Budget Reconciliation Act of 1990", Drug Emporium National Franchise Association Meeting, Las Vegas, Nevada, December 17, 1992.
  - + Kotzan JA, Perri M, Crosby J, "An Economic Assessment of Implementing an Investment Based Medicaid Reimbursement Policy" American Association of Pharmaceutical Scientists, San Antonio, TX, November 15, 1992.
  - \* Perri M. "Developing Marketing Strategies to Improve Profitability", NARD Pharmacy Expo '92, New Orleans, LA, May 29, 1992.
  - \* Perri M and De Nicola T. "Niche Marketing Your Pharmacy for Increased Profitability", NARD Annual Meeting, Baltimore, MD, October 29, 1991.
  - + Perri M. "Consumer Recall and Awareness of a Multimedia Campaign On Generic Prescription Medications", National Council on Patient Information and Education, 8th Annual Meeting, Washington, DC, April 22, 1991.
  - + Wolfgang AP, Perri M, and Kotzan JA. "Consumer Experience with the Rx OTC Switch: A Comparison of 1985 and 1989", American Pharmaceutical Association, New Orleans, LA, March 10, 1991.
  - \* Lamy P, Beardsley R, Park D, Morrow D, Willis, Perri M and Siegler I. "Facilitating Medication Compliance", a symposium, American Psychological Association, New Orleans, LA, August 12, 1989.
  - + Kotzan JA and Perri M. "A Statewide Medicaid Prescription Program for Nursing Homes", American Association of Pharmaceutical Scientists, Las Vegas, Nevada, November 5, 1990.
  - + Perri M and Wolfgang AP. "Generic Medications: Educational Intervention Strategies", American Pharmaceutical Association, Washington, DC, March 11, 1990.
  - + Wolfgang AP and Perri M. "Older Consumers' Attitudes Toward the Use and Advertising of Generic Drugs", American Pharmaceutical Association, Washington, DC, March 10, 1990.
  - + Ortmeier B and Perri M. "An Alternative to Demographic Segmentation: The List of Values Psychographic Measure", American Pharmaceutical Association, Washington, DC, March 10, 1990.
  - + Perri M and Wolfgang AP. "An Educational Module: Informing Older Consumers About Generic Medications", American Association of Colleges of Pharmacy, Portland, Oregon, July 11, 1989.
  - \*,+ Perri M, Wolfgang AP, Park D, Morrell R, and Brown H. "Medication Usage in the Elderly: A Research Perspective", Southern Gerontological Society Annual Meeting, Charleston, S.C., April 26, 1989. (Symposium)
  - + Perri M and Wolfgang AP. "An Educational Module to Inform Older Consumers About Generic Prescription Medications",



Southern Gerontological Society Annual Meeting, Charleston, S.C., April 26, 1989.

- + Wolfgang AP and Perri M. "Attitudes Toward the Use and Advertising of Generic Drugs", 10th Annual Meeting of the Southern Gerontological Society, Charleston, S.C., April 26, 1989.
- + Wolfgang AP and Perri M. "Prescriptions and Consumer Cost Sensitivity", American Pharmaceutical Association annual meeting, Anaheim, CA, April 1989.
- + Kotzan JA, Wolfgang AP, and Perri M. "Physician Newsletter for Prescription Price Information", American Association of Pharmaceutical Scientists, Orlando, Florida, October 1988.
- \* Perri M. "The Risks and Rewards of Opening Your Own Pharmacy" and "Using the Right Advertising and Publicity to Open a Pharmacy"; "Finding the Right Site for a Pharmacy"; "Purchasing the Right Inventory"; and "Selecting, Training & Motivating Employees", National Association of Retail Druggists, Management Program, Georgia Center for Continuing Education, Athens, GA, September 1988.
- + Perri M. "Health Information Through Public Advertising", American Pharmaceutical Association, Atlanta, GA, March 1988.
- + Wolfgang AP, Perri M, Kotzan JA, and Carroll NV, "Consumer Perceptions of Prescription Prices", American Pharmaceutical Association, Atlanta, GA, March 1988.
- + Carroll NV, Wolfgang AP, Kotzan JA, and Perri M., "Consumer Attitudes and Actions Toward Generic Drugs", American Pharmaceutical Association, Atlanta, GA, March 1988.
- + Perri M. "Pharmacy Management by the Case Method", American Association of Colleges of Pharmacy, Charleston, S.C., July 1987.
- + Perri M and Duke K. "Innovations in Pharmacy Education - Pharmacy Career Simulator", American Association of Colleges of Pharmacy, Charleston, S.C., July 1987.
- + Glascock J, DiPiro J, Cadwallader D, and Perri M. "Stability of Terbutaline Sulfate Repackaged in Disposable Plastic Syringes", American Society of Hospital Pharmacists Annual Meeting, Atlanta, GA, December 1987
- + Perri M. "Consumer Views of Physician Dispensing", American Association of Pharmaceutical Scientists, Washington, D.C., November 1986.
- + Kotzan JA, Carroll NV, and Perri M. "Economic and Demographic Analysis of Medicaid Prescription Consumption", American Association of Pharmaceutical Scientists, Washington, D.C., November 1986.
- + Carroll NV, Perri M, Kotzan J.A, and Fincham JE. "Consumers Perceptions of Pharmacy Patronage Issues", American Association of Pharmaceutical Scientists, Washington, D.C., November 1986.
- + Perri M and Dickson WM. "Direct To Consumer Advertising of Prescription Medications: Influence on Consumer Behavior", American Pharmaceutical Association, San Francisco, CA, March 1986.
- + Perri M, Kotzan JA, Fincham JE, and Carroll NV. "The Rx to OTC Switch: Factors in Product Selection", American Pharmaceutical Association, San Francisco, CA, March 1986.
- + Perri M and Nelson AA. "A Preliminary Study of Direct To Consumer Advertising", American Pharmaceutical Association, Montreal, Canada, April 1984.

## **REGIONAL PRESENTATIONS**

(\* denotes invited presentation, + denotes abstract published)

Perri M. Keynote Address, Emory School of Medicine Geriatrics Conference, Callaway Gardens, GA July 2018. "Dealing w  
with Direct-to-Consumer Ads.

\* Perri M. Communication Skills for the Busy Practitioner. RC Wilson Pharmacy Association Meeting. January 16 2013

Perri M. "Follow up on Atypical Antipsychotic Utilization in Georgia Medicaid: Psychiatric Office Visits and Utilization  
Trends" Georgia Department of Community Health, December 13, 2011.

Perri M. "Essential Communication Skills for Pharmacy Practitioners" at Mercer Southern School of Pharmacy, Phi Delta  
Chi Founders Day, November 5, 2011.

Perri M. "Balancing Academic Interests" September 1, 2011, South College, Knoxville TN.

Perri M. Time series modeling of changes in health care services utilization for atypical antipsychotics. Department of  
Public Administration and Policy, UGA School of Public Information and International Affairs, April 26, 2011.

Perri M. Changes in Health Care Services Utilization for Atypical Antipsychotic Agents, Georgia Department of Community  
Health, Atlanta GA, March 17, 2011.

\* Perri M. "Overview of the US Pharmaceutical Industry" UGA School of Public Health, November 18, 2007, Athens, GA

Perri M. "Refining Communication Skills in Pharmacy Practice", Nontraditional Pharm D Program, Mercer / UGA, August 16,  
2005, Athens, GA

Perri M. "Refining Communication Skills in Pharmacy Practice", Nontraditional Pharm D Program, Mercer / UGA, August 14,  
2004, Athens, GA

Perri M. "Patient Counseling and Communication Skills in Substance Abuse", UGA Center for Continuing Education,  
Athens, GA, October 19, 2003.

Perri M "Refining Communication Skills in Pharmacy Practice", Nontraditional Pharm D Program, Mercer / UGA, August 22,  
2003, Athens, GA

Perri M. "Patient Counseling and Communication Skills in Substance Abuse", UGA Finale Symposium, Tifton GA,  
December 15, 2002.

Perri M. "Short Course on Physical Assessment", Psychology Certification Program, May 17-19, 2002.

Perri M. "Refining Communication Skills in Pharmacy Practice", Nontraditional Pharm D Program, Mercer / UGA, August 24,  
2001, Athens, GA

\* Perri M. "Innovative Pharmacy Services", Georgia Pharmacy Association Annual Continuing Education Seminar, Macon  
GA, March 10, 2001.

\* Perri M. "Developing an Innovative Pharmacy Service", Georgia Pharmacy Association Annual Meeting, Jacksonville Beach  
Florida, June 16, 2001.

\* Perri M. "Counseling for the Pharmacologic Treatment of Schizophrenia", University of Georgia Center for Continuing  
Education, GSAMS Workshop on Schizophrenia, School of Social Work, May 11, 2001.

Perri M. "Counseling Your Patients", Workshop on Substances of Abuse, University of Georgia College of Pharmacy Office  
of Postgraduate Continuing Education, October 22 at the Georgia Center for Continuing Education and December 4, 2000



at the Rural Development Center, Tifton GA.

Perri M. "Pharmacologic Treatment of Schizophrenia", Gwinett Tech, Georgia Psychology Association, June 4, 1999.

Perri M. "Schizophrenia: The New Treatment Options", at Schizophrenia from the inside out: Understanding Mental Illness and Best Practice, University of Georgia School of Social Work, Athens GA, January 15, 1999.

Misra S and Perri M. "Consumer Attitudes on Rx-OTC-Switches", Southern Pharmacy Administration Conference, University of Mississippi, Oxford MS, June 1, 1996.

Perri M. "Surviving the 90's: The Future of Hospital Pharmacy Practice", Southeastern Society of Hospital Pharmacists, Georgia Center for Continuing Education, April 18, 1996 Athens, GA.

Perri M. "Strategies for Improving Patient Compliance", Proctor and Gamble Pharmaceuticals, Cincinnati Ohio, October 17, 1995.

Perri M. "Pharmacoeconomics in Practice", Anderson Area Medical Association, Anderson SC, January 9, 1996.

\* Perri M. "Medication Compliance and Disease State Management", The West Co., Lionville, PA September 7, 1995.

+ Zhao L, Ricci AM, Rubin JW, Zumbro L, Perri M, Barber D, Tackett RL, " Racial Differences in the Response to Calcium Channel Antagonists in Human Saphenous Vein", Southeastern Pharmacology Society, September 20, 1995, abstract published in Proc Soc Exp Bio (in press).

Kamath A and Perri M. "An Interpretive Model of R&D Productivity", International Students of Organizations Conference, University of North Carolina, Chapel Hill, NC, September 16, 1995.

Kamath A and Perri M. "Determinants of R&D Productivity in Pharmaceutical Companies", Graduate Research Day, University of Georgia College of Pharmacy, Georgia Center for Continuing Education, June 11, 1995.

+ Kamath A and Perri M. "Innovations in the Pharmaceutical Industry: Organizational Considerations", First Annual Graduate Student Forum for Promoting Interdisciplinary Interaction, Athens, GA, May 11, 1995.

Perri M. "Managing Pharmaceutical Care", Georgia Pharmacy Association Annual Meeting, Panama City Beach Florida, June 17, 1995.

Pritchard L, and Perri M. "OBRA 90 Update: Where are we now?", Georgia Pharmacy Association Annual Meeting, Panama City Beach Florida, June 18, 1995.

Perri M. "Efficient and Effective Time Management", Publix Pharmacies Annual Meeting, Atlanta GA, March 21, 28, 1995.

Perri M. "Patient Communication and Interviewing", Publix Pharmacies Annual Meeting, Atlanta GA March 21, 28 1995.

Perri M. "Effectively Handling Problem Employees", Publix Pharmacies Annual Meeting, Atlanta GA March 21, 28 1995.

\* Perri M., "Managing Time in the Community Pharmacy", RC Wilson Pharmaceutical Association, Athens, GA, Feb 15, 1995.

Perri M. "Reimbursement for Cognitive Services", at Implications of Managed Care on Community Pharmacy Practice, Post Graduate Continuing Education Fall Seminar, College of Pharmacy, University of Georgia, Athens, GA October 9, 1994.

\* Perri M. "Improved Packaging and Improving Medication Compliance", Bristol Myers Squibb Company, New Brunswick, NJ, September 25, 1994.

Perri M. "The Organized Pharmacy Manager: Effective Time Management", Promotions Unlimited, Racine WI, July 19,

August 9, 1994.

Perri M and Gourley D. "Pharmacist-Patient Consultation Program - Unit 2", Pfizer, National Healthcare Operations, National Association of Boards of Pharmacy / American Association of Colleges of Pharmacy Regional Meeting, St. Simons Island, GA, August 8, 1994.

Perri M. "Pharmacist-Patient Consultation Program - Unit 2", Pfizer, National Healthcare Operations, Los Angeles, CA August 2,3 1994.

Perri M. "Pharmacist-Patient Consultation Program - Unit 2", Pfizer, National Healthcare Operations, Dayton OH, June 28, 29, 1994.

\* Perri M. "Improving Medication Compliance", Merck Co., West Point, PA, June 10, 1994.

Perri M. "Patient Communications: Getting Your Message Across", Promotions Unlimited, Racine WI, June 14, 1994.

+ Kamath A and Perri M. "Pharmaceutical Marketing Practices", AACP Southeast Regional Meeting, Pharmacy Administration, Gainesville, FL, June 2-4, 1994.

Perri M. "Patient Communications: Getting Your Message Across", Promotions Unlimited, Racine WI, May 3, 1994.

Perri M. "Patient Communications: Getting Your Message Across", Promotions Unlimited, Racine WI, April 12, 1994.

\* Perri M. "Communications - Getting Your Message Across", Georgia Society of Hospital Pharmacists, Midyear Meeting, February 18 & 19, 1994, Atlanta, GA.

\* Perri M. "Counseling Patients in Challenging Situations", Drug Emporium Regional Meeting, February 9, 10, 1994, Atlanta, GA.

Perri M and Martin BC. "Improving Medication Compliance: A Practical Intervention", Sterling Rice Consultants, February 7, 1994 Boulder, CO.

Perri M. "The Challenge of Mandatory Patient Counseling: Hospitals Too!", Georgia Mental Health Conference, Georgia Center for Continuing Education, February 2, 1994, Athens, GA.

Perri M. "Ten Steps to Improved Productivity", University of Georgia Finale Symposium, ABAC, January 23, 1994, Tifton, GA.

\* Perri M. "Efficiency in the Workplace: Effective Time Management", West Virginia Society of Hospital Pharmacists, October 20, 1993, Caanan Valley, WV.

\* Perri M. "Pharmacist Patient Consultation Program - 2: Counseling Patients in Challenging Situations", Annual Kroger Seminar, October 25 and 28, 1993, Atlanta, GA.

\* Perri M. "How to get customers to remember your business", Empire Pharmaceutical Association, New York, New York, July 14-15, 1993.

\* Perri M. "Locating for Success", Georgia Pharmacy Association Annual Meeting, Ashville, NC June 16, 1993.

Perri M. "Patient Counseling" in Current Concepts in the Management of Hepatitis and Oncology, Atlanta, Georgia, May 22, 1993.

\* Perri M. "The Emerging Role of the Community Practitioner", Lambda Kappa Sigma Hygiea Day, Athens, Georgia, March 2, 1993.

\* Perri M. "The Future of Pharmacy Practice: OBRA 96", West Virginia Society of Hospital Pharmacists, Charleston WV, February 18, 1993.

\* Perri M. "Pharmacy Practice for the 1990's", Augusta Area Pharmaceutical Association, Augusta, Georgia, February 16, 1993.

\* Perri M. "OBRA 90", The McKesson Consulting Group, Atlanta, Georgia, January 16, 1993.

Perri M. and Pritchard, L. "OBRA 90: Responding to the Challenge of Mandatory Patient Counseling", University of Georgia Finale 1992 Continuing Education Program, Tifton GA, December 12, 1992.

\* Perri M. "Patient Counseling and Conflict Management", continuing education for pharmacy practitioners, funded by an educational grant from Pfizer and the Kroger Company, December 7, 8, 9, 10, 14, Atlanta GA, 1992.

Perri M. "The Impact of OBRA 90 on Pharmacy Practice", Middle GA Pharmaceutical Association, Macon GA, October 22, 1992.

Perri M. Pritchard L. "Quality Patient Counseling Under OBRA 90", Pharmacy Continuing Education, October 14, 15 Los Angeles, CA, November 11, 12, Washington DC, November 17, 18, Philadelphia PA, 1992.

Perri M and Pritchard L. "Quality of Service: the New Horizon", A conference for professional development presented for practicing pharmacists September 15, 16, Atlanta, GA, 1992.

Perri M. "Marketing Pharmaceutical Care" University of Georgia Annual Fall Seminar, College of Pharmacy, Athens, GA, September 27, 1992.

\* Perri M. "Advertising and Promotion that Work: Creating Customer Awareness", Georgia Pharmaceutical Association Annual Meeting, Savannah, GA, June 17, 1992.

\* Perri M. "Employee Development in Practice", Associated Pharmacies Annual Meeting, Sandestin, FL, April 26, 1992.

\* Perri M. "Niche Marketing that Works", Associated Pharmacies Annual Meeting, Sandestin, FL, April 25, 1992.

Perri M. "Designing a Pharmacy to Meet the Needs of Your Disabled Customers" Floyd County Pharmaceutical Association, Rome, GA, March 17, 1992.

\* Perri M. "Statistical Power Analysis", Department of Pharmacology and Toxicology, University of Georgia, Athens, GA, February 1992.

\* Perri M. (1991) "Third Party Prescription Program Analysis", Georgia Pharmaceutical Association Annual Meeting, Panama City, FL, June 19.

\* Perri M. (1991) "Advertising and Promotion: Building Consumer Awareness", Samford University School of Pharmacy, Birmingham, AL, March 3.

Perri M. "Consumer Behavior in Pharmacy Marketing", West Georgia College, Carrollton, GA, November 17, 1991.

Perri M. "Personnel Training for the Americans with Disabilities Act of 1990" and "Niche Marketing and the Americans with Disabilities Act of 1990", at Making the Americans with Disabilities Act Work For You, University of Georgia Annual Fall Seminar, College of Pharmacy, Athens, GA, October 13, 1991.

Perri M. "Understanding Buyer Behavior", West Georgia College, Carrollton, GA, March 10, 1991.

Perri M. "Can You Afford to Fill Third Party Prescriptions?", West Georgia College, Carrollton, GA, January 13, 1991.

- \* Perri M. "Be A One Minute Manager", Georgia Educational Advancement Council, Berry College, Rome, GA, July 20, 1990.
- \* Perri M. "Professional Advertising and Promotion for Pharmacists", Harris County Pharmaceutical Association, Houston, TX, May 24, 1990.
- \* Perri M. "Strategic Planning for a Dynamic Business", "Marketing Advertising and Promotional Strategies for a Busy Professional", and "An Exercise in Decision Making" at Temple University / NARD Program, "Taking Control of Your Pharmacy Management Needs", Philadelphia, PA, March 15, 1990.
- \* Perri M. "Effective Management: The One Minute Manager", Georgia Society of Hospital Pharmacists, Annual Meeting, Georgia Center for Continuing Education, Athens, GA, October 28 & 29, 1990.

Perri M. "Third Party Payment Programs", University of Georgia College of Pharmacy, Athens, GA, September 29, 1990 and West Georgia College, Carrollton, GA, September 30, 1990.

Perri M. and Pritchard, L., "Effective Employee Development", Postgraduate Continuing Education Seminar, College of Pharmacy, University of Georgia, College of Pharmacy, February 18, 1990.

Perri M. "Managed Care: An Employers Perspective", at Third-Party Issues: Managed Health Care and the Medicare Catastrophic Health Care Bill, 41st Annual Postgraduate Pharmacy Seminar, University of Georgia, College of Pharmacy, Athens, GA, April 23, 1989.

- + Perri M, Wolfgang AP, Park D, Morrell R, and Brown H, "Medication Usage in the Elderly: A Research Perspective", 10th Annual Meeting of the Southern Gerontological Society Annual Meeting, Charleston, S.C., April 26, 1989.
- + Perri M and Wolfgang AP. "An Educational Module to Inform Older Consumers About Generic Prescription Medications", 10th Annual Meeting of the Southern Gerontological Society Annual Meeting, Charleston, S.C., April 26, 1989.
- + Wolfgang AP and Perri M. "Attitudes Toward the Use and Advertising of Generic Drugs", 10th Annual Meeting of the Southern Gerontological Society, Charleston, S.C., April 26, 1989.
- \* Perri M. "Advertising and Promotion Methods for a New Pharmacy", Opening Your Own Pharmacy, Texas Pharmaceutical Association, Austin, TX, May 6, 1989.
- \* Perri M. "What Do I Need to Know About Pharmacy Computers", Opening Your Own Pharmacy, Texas Pharmaceutical Association, Austin, TX, May 6, 1989.
- \* Perri M. "Finding the Right Site for a New Retail Pharmacy", Opening A New Pharmacy, Texas Pharmaceutical Association, Austin, TX, May 5, 1989.
- \* Perri M. "Attitudes and Actions: Generic Medications", Psychology Colloquium, The University of Georgia Department of Psychology, Athens, GA, Feb. 17, 1989.
- \* Perri M, Diehl PF and Arias I. "The Characteristics of a Good Teacher", Fall Colloquium on Teaching, University of Georgia, Athens, GA, September 14-15, 1989.
- \* Perri M, Wolfgang AP, and Park D. "Older Adults and Generic Medications: Intervention Strategies to Enhance Usage", University System Advances in Geriatrics: Creative Energies for Now and Tomorrow, University of Georgia, Athens, GA, March 2, 1988.
- \* Perri M. "The Direct Approach to Prescription Drug Advertising", Northeastern University, Boston, MA, July, 1988.

Perri M. "Marketing Strategies for Home Diagnostic Products", 40th Annual Postgraduate Pharmacy Seminar, University of Georgia College of Pharmacy, Athens, GA, April 24, 1988.

Perri M and Wolfgang AP. "Competition, Dollars and Sense", West Georgia College, Carrollton, GA, November 4, 1987.

Perri M. "Financial Management for Community Pharmacists: Break-even Analysis", University of Georgia College of Pharmacy, Athens, GA, October 1987.

Perri M. "Financial Management for Community Pharmacists: Cash Budgeting and Inventory Control", University of Georgia College of Pharmacy, Athens, GA, October 1987.

Perri M. "Financial Management for Retail Pharmacies: Break-even Analysis", and "Financial Management for Retail Pharmacies: Working Capital Management", Brunswick Pharmaceutical Association, Jekyll Island, GA, August 1987.

Perri M. "From the Four P's to the Five R's", West Georgia College, Carrollton, GA, March 1987.

Perri M. "Personnel Management", Fall Postgraduate Pharmacy Seminar, University of Georgia College of Pharmacy, Athens, GA, October 1986.

Perri M. "Effective OTC Marketing", Annual Spring Postgraduate Pharmacy Seminar, University of Georgia College of Pharmacy, Athens, GA, April 1986.

Perri M. "Graduate Programs at the University of South Carolina College of Pharmacy", American Association of Colleges of Pharmacy Regional Pharmacy Administration Section meeting, Chapel Hill, NC, May 1985.

#### **MAJOR PROFESSOR FOR GRADUATE STUDENTS**

(N=42 Students Trained)

<b>Name</b>	<b>Degree Program</b>	<b>Topic</b>	<b>Year of Graduation</b>
Yu Wang	Ph.D.	Pharmaceutical Marketing	2018
Rian M. Extavour	Ph.D.	Inappropriate Medication Use	2015
Heath Ford	Ph.D.	Drug Distribution in Disaster Scenarios	2013
Huang, Ming-Yi	Ph.D.	Policy Implications of Marketing Decisions	December 2011
Shravanan Ramakrishnan	Ph.D.	DTC advertising of Predictive Genetic Tests	December 2010
Amy Walthour	Ph.D.	Prior Authorization for Atypical Antipsychotic Agents	December 2009
Brent Rollins	Ph.D.	Branded and non-Branded Direct to Consumer Prescription Drug Advertising	May 2009
Nilesh Bhutada	Ph.D.	The effect of coupons on DTC advertising	December 2008
Jenny Jiang	MS	Cost of Inappropriate Medication Use in Ambulatory Elderly	May 2005
Melanie Provost	Ph.D.	e-Health Information / Compliance	August 2004
Ajit Menon	Ph.D.	Source credibility and DTC advertising	August 2004
Aparna Deshpande	Ph.D.	Effectiveness of DTC information	August 2004
Rong Jaing	M.S.	Medication Use in the Elderly	August 2003
Shashank Shinde	Ph.D.	Antecedents of Drug Requesting Behavior in DTC Advertising	August 2003
Christopher Cook	Ph.D.	Application of the Trans-Theoretical Model in Compliance Behavior.	August 2002
Reshma Banavali	M.S.	Impact of DTC Advertising on Physicians	May 2001
Somali Misra	Ph.D.	Evaluation of a Pharmacy Care Pathway	May 1997
Anil Kamath	Ph.D.	Organizational Determinants of R&D Productivity in the Pharmaceutical Industry	June 1996
Vijay Nadipelli	M.S.	Job Satisfaction of Community Pharmacy Technicians	August 1995

Lamar Pritchard	Ph.D.	Quality of Service in the Retail Drug Setting: Expectations and Perceptions	March 1993
Kelley Cunny	Ph.D.	A Study of M Medication Taking Behavior and Health Related Quality of Life.	December 1990
Evalan Eve	M.S.	Computerization and Clinical Pharmacy Services	May 1987
Dinesh Dave	M.S.	Initial Drug Therapy Defaulting in a Veterans Administration Hospital Pharmacy	December 1996

#### **GRADUATE STUDENT COMMITTEES:**

<b>Name</b>	<b>Degree Program</b>	<b>Area of Concentration</b>	<b>Year of Graduation</b>
Surbhi Shah	Ph.D.	Policy	2017
Shada K.	Ph.D.	Pharmacoeconomics	2017
Samah El-Shatnawi	Ph.D.	Substance Abuse	2015
Palak Patel	Ph.D.	Prostate Cancer	2013
Lilian Sattler	Ph.D.	Family and Consumer Sciences; Food insecurity and medication adherence.	2013
Chakita Williams	Ph.D.	Media and Diabetes Education	2010
Kirti Mandrekar	M.S	Cost of Illness	May 2006
Emily Hunt	Ph.D.	Antioxidant Effects of St. John's Wort	2001
Eric M. Hillson	Ph.D.	Modeling Drug Recalls	1994
David Alan Warren	M.S	Pharm Care Admin	1995
Cathirae Severson	Ph.D.	Pharmacology	1994
Dustan Barber	Ph.D.	Pharmacology	1994
Bradley C. Martin	Ph.D.	Health Economics	1993
H. Cha	Ph.D.	Pharmacology and Toxicology	1993
Brian Ortmeier	Ph.D.	Pharmacy Care Administration	1992
John (Jack) McMillian	Ph.D.	Health Economics	1989
Leslie F. Jones	Ph.D.	Pharmacology	1989
Lois Kotzan	M.D.	Health Economics	1987
Alan Almquist	M.S.	Hospital Pharmacy Practice	1987

#### **GRADUATE / RESIDENT INSTRUCTION**

<b>Course</b>	<b>Years Taught</b>
Graduate Pharmacy Seminar	1985-present (Course responsibility varies)
Health Care Marketing (PHRM 8660)	2013, 2015
Pharmaceutical Marketing: Directed Study	2004, 2006, 2008 - present
Pharmaceutical Marketing	1986- 1995
Research Methods in Pharmacy	1990, 1997, 1999-present
Problems in Pharmacy Management	1988, 1989
Health Care Systems	1992, 1999, 2000
Special Topics in Research Methods	1991-present
Masters Thesis Research	1986-present

Doctoral Thesis Research	1986-present
Community Practice Residency (Preceptor)	2002-2007

#### **UNDERGRADUATE INSTRUCTION**

<b>Course</b>	<b>Years Taught</b>
Essentials of Pharmacy Practice (Course Coordinator, lecturer, laboratory instructor)	2015
Pharmacy Communications PHRM3900, Coordinator	1994-present
Pharmacy Management (5650): Marketing lecture series	2001-present
Literature Evaluation & Statistics (PHRM 4650)	2008-present
Physical Assessment Laboratory (4100)	1996-2008
Pharmacy Care Skills Laboratories	1996-present
Pharmacy Management (396)	1986-1996
Problem Based Learning (362)	1996-1999
Third Year Experiential Learning: 5140-5150 Practice site: Athens Primary Care Medical Clinic	1999-2006
Clinical Seminar	1999 – Present
UGA Freshman Odyssey Seminar: Strong Medicine / Your Pharmacist is a Rockstar	2011-present

#### **ELECTIVE COURSES TAUGHT**

<b>Course</b>	<b>Years Taught</b>
Pharmaceutical and Health Care Marketing (2012)	2012 - present
Pharmacy Marketing	1992-1994
Undergraduate Research	1991 to present
Entrepreneurship	1992, 1993
Communications Skills in Pharmacy Practice	1993-1997

#### **INVITED LECTURES TAUGHT**

<b>Course</b>	<b>Years Taught</b>
Pharmaceutical and Health Care Marketing, UGA School of Public Health, Drs. Fertig, Abraham and Jayawardhana	2009, 2010, 2013, 2014
Over the counter medication use and public education, College of Education, Dr. Getch, UGA College of Education.	2002, 2003, 2004, 2005, 2008

#### **JOURNAL REFEREE / REVIEW BOARD (Selected)**

Drugs and Aging  
 Currents in Pharmacy Teaching and Learning  
 International Journal of Pharmaceutical and Health Care Marketing  
 Annals of Pharmacotherapy  
 Medical Care  
 Health Marketing Quarterly  
 JAGS (Jour American Gerontological Society)  
 Journal of Pharmaceutical Health Services Research  
 Clinical Therapeutics  
 American Journal of Pharmaceutical Education  
 Journal of Pharmacoepidemiology  
 Journal of Pharmaceutical Marketing & Management



American Journal of Hospital Pharmacy  
Journal of Geriatric Drug Therapy  
America's Pharmacist  
ISPOR Annual Meeting 2009 Abstract/Presentation Reviewer  
Book Reviews: Haworth Press, Oxford Press  
Journal of Pharmaceutical Care (1995- 2000) Editorial Review Board  
Journal of Pharmacy Technology  
Journal of the Academy of Marketing Science  
Sensors  
Patient Care (focus on family medicine, a publication of Medical Economics))  
Expert Reviews

#### **INTERNATIONAL, NATIONAL AND STATE COMMITTEES**

2010 to 2017	Board Member, International Association for Marketing and Health Care Research
2010 to 2013	Board Member, GA Drug Utilization Review Board, Georgia Department of Community Health
2004 to 2010	Chair, Drug Utilization Review Board, Georgia Department of Community Health
2005	GA Senate Ad Hoc Committee on State Funded Health Plans
2001 to 2004	Board Member, GA Drug Utilization Review Board
1997	Georgia State Board of Pharmacy Task Force on Pharmacy Workloads
1988	Georgia Delegate to the American Pharmaceutical Association Annual Meeting
1987	American Association of Colleges of Pharmacy, Faculty Delegate

#### **UNIVERSITY COMMITTEES**

2014 - Present	Promotion and Tenure Area Review Committee
2009 – 2011	Presidents Faculty Advisory Council
2004 - 2005	Graduate Council Area Committee on Appointment and Reappointment of Graduate Faculty
2001 - 2004	University of Georgia Promotion and Tenure Area Review Committee
2002	Selection Committee, Lilly Teaching Fellows Program
2001- 2002	Chair, University of Georgia Administrative Review Committee for Gerontology
1999 – 2001	University of Georgia SACHS Accreditation Self Study Logistics Committee
1998 – 2000	University of Georgia Program Review Committee
1997 – 1998	University of Georgia Faculty Symposium on Technology in Higher Education, Steering Committee
1996 – 1999	College of Pharmacy Representative to the Graduate Council
1994 – 1995	Chair, Program Review Committee, Small Business Development Center
1989 – 1990	Self Study Committee on Faculty/Staff, University of Georgia

#### **COLLEGE OF PHARMACY COMMITTEES**

2014 to Present	Executive Committee and Administrative Committee
2012 to 2015	Admissions Committee
2005 – present	College of Pharmacy Promotion and Tenure Committee
2012	Rite Aid Professorship Selection Committee
2011-2013	Kroger Professorship Search Committee
2013	CAP Promotion and Tenure Committee
2008 – 2010	Chair, Admissions Committee
2007 – 2008	Admissions Committee
2005 - 2007	Chair, Faculty Awards Committee
2005 – 2006	Clinical Service Supplement Plan Committee
2005	Department Head Search Committee; Clinical Track Search Committee



2004 - 2009	Graduate Education Committee
1997 to 2006	Executive Committee
1995 to 2006	Clinical and Administrative Pharmacy Graduate Education Committee
2002 – 2004	Chair, Academic Committee
2001	Academic Committee
1997 – 2001	Administrative Committee
1996 – 1997	Chair, Task Force for College Reorganization
1998, 2003	Post Tenure Review Committee
1996-1998	Faculty Affairs Committee
1992 -1998	Curriculum Committee
1992 – 1997	Promotion and Tenure Committee
1988 - 1995	Pharmacy Ethics Court Advisor
1990 – 1995	Chair, Committee on Research and Graduate Studies
1989 – 1993	Deans Executive Committee
1991	Search Committee, Dean, College of Pharmacy
1989 – 1991	Assistantships and Graduate Faculty Reappointment
1989 – 1992	Educational Planning Committee
1989 – 1990	Graduate / Research Advisory Committee
1987	Chair, College of Pharmacy, Associate Dean Search Committee
1985 – 1987	Library and Instructional Aids Committee
1985 -1989	Curriculum Committee

Other Committee Duties on a rotating basis: Facilities and Safety Committee, Admissions Committee, Graduate Education Committee, Ad Hoc Committees.

#### **CURRENT STATE PHARMACY LICENSES**

South Carolina  
Georgia

#### **CONSULTANTSHIPS**

US Department of Justice (2007-2015)  
Finch McCrainy (2016- present)  
Wood Law Firm (2015 – present)  
Shoemaker Loop and Kendrick 2014 - present  
Attorney General, State of Alabama 2012-2014  
Breckenridge Pharmaceuticals Inc. 2012  
Attorney General, State of Texas 2006- 2012  
Fish & Richardson Law Firm 2006- 2012  
Ven-A-Care of the Florida Keys & The Breen Law Firm, 2006-2011  
Attorney General, State of California, 2008 - 2011  
United States Department of Justice, 2006- 2011  
State of Georgia, Senate Committee on Health Care Costs 2005  
Roger Green Associates, 2003 to 2007  
Astra Zeneca, 2004  
Pfizer, Inc. 2004  
MPE Communications 1990 - 2000  
A & D Associates, New York, 1992- 1995  
The Merck Company, October 1992 - 1995  
National Healthcare Operations, U.S. Pharmaceuticals Group, Pfizer, November 1992 - 1995  
The West Co., Lionville PA. 1993- 1995

NARD Management Institute 1993- 1995  
Promotions Unlimited Corporation, 1993 - 1995  
Senetics, Inc., November 1993 - 1994  
Walsh PDS, Marketing Research, Summer 1991.  
The Lowman Home for the Aged, June 1981 to May 1990 (Consultant Pharmacist)  
Wyeth-Ayerst Laboratories, Radnor, PA  
Athens Primary Care Medical Practice 1988  
Carolina Pharmacy Network, June 1986  
The Babcock Centers, Inc., 1981 - 1985 (Consultant Pharmacist)

#### **SELECTED PUBLIC SERVICE ACTIVITIES AND PRESENTATIONS**

- Coach, Oconee County Wrestling Program (2017-2019)
- WUGA Radio: Prescription Opioids, Abuse Misuse and Deaths, Aired March 2017
- WUGA Radio: Direct-to-consumer Prescription Drug Advertsing, Aired March 2017
- Volunteer Pharmacist, Mercy Health Clinic, 2004-2007, 2012 – present. Mercy is a not-for-profit, complete health clinic for those who are uninsured or cannot afford other forms of health care.
- Coach, Cedar Shoals High School Varsity Wrestling, 1999 – 2006
- Elder, First Presbyterian Church, Athens, GA 1994-1997, Chair of Personnel Division.
- Volunteer for the Clarke County Home Delivered Meals Program, 1986-1991
- Elected Member of the Title III Advisory Board, Athens Community Council on Aging (1987-1989)
- "Bicycle Fun and Safety", at Whit Davis Elementary School, Athens-Clarke County School District, Athens, GA, March 1991.
- "Medication Use in Children and Potential Effects on Classroom Behavior", First Presbyterian Weekday School, Athens, Georgia, February 10, 1993.
- "Good Drugs, Bad Drugs", at Whit Davis Elementary School, Athens Clarke County School District, Athens, GA April and October 1994.
- "Prescription Medications" for Mended Hearts (coronary bypass surgery rehabilitation/support group) at Athens Regional Medical Center, February 12, 1996.
- "Good Drugs and Bad Drugs" for various groups in Clarke County Public Schools, 1995- 1996.
- "How to get the most from your prescription medications", Kiwanis Club, Athens GA, June 25, 1996. "How Important Are Your Prescription Medications" for the Dick Mendenhal Radio Talk Show, AM 1340, August 9, 1996.
- "Drug Free Kids," Oconee County Elem. School, December 4, 1997 (8 presentations to 3<sup>RD</sup> grade classrooms)
- Rho Chi Pharmacy Honor Society Initiation Banquet, invited keynote speaker Ride Fast, Hog the Road and Act Like Traffic, December 10, 1997.

CONFIDENTIAL

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

Confidential and Subject to Protective Order

## Schedule 2: Perri Prior Testimony and Depositions

**Rule 26(a)(2)(B)(v) Case List 2014-Present**  
**Matthew Perri III, BS Pharm, PhD, RPh**

<b>Year</b>	<b>Case</b>	<b>Venue</b>	<b>Witness testified as an expert at trial or by deposition</b>
2014	Baratinni v. CVS	State Court, Gwinnett County, GA Case No. 12-c-7002	Deposition
2014	Smith Wholesale Drug Co. v. Cherokee Pharmacy	USDC – District of South Carolina Civil Action No. 7:13-cv-02282-TMC	Deposition, trial testimony
2014	Alsup v CMC Med Center	Superior Court, Cabarrus County, NC Case No. 13-cvs-2782	Deposition
2015	Kilgore v. Lucas MD	General Court of Justice, Superior Court Division, Case No. 14-cvs-191, Transylvania County, NC	Deposition
2016	Westbrook v. Miller and The Charlotte-Mecklenburg Hospital Authority d/b/a Carolinas Rehabilitation – Mount Holly	State Court, Mecklenburg County, NC Case No. 14-cvs-18175	Deposition, trial testimony
2018	BCBS et al. v GSK	USDC – Eastern District of Pennsylvania Civil Action No. 13-cv-4663-JS	Deposition

Last Edit Date: 3-6-2019

CONFIDENTIAL

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### Schedule 3: Facts or Data Considered

Bates Labeled Documents
1049
8834414445
8834694411
8846026245
8855567447
P-DDM-1003
2018-02-05_RP_011700-020610 responsive to Request 3 2_production 2
2018-02-05_RP_021091-021192 responsive to Request 11_production 2
3D-OPIOID_MDL-00003912
3D-OPIOID_MDL-00003956
3D-OPIOID_MDL-00007923
AAPA_00000753
AAPA_00023842
ABDCMDL00002126
ABDCMDL00002128
ABDCMDL00002141
ABDCMDL00002830
ABDCMDL00002916
ABDCMDL00043355
ABDCMDL00043412
ABDCMDL00043504
ABDCMDL00043639
ABDCMDL00043676
ABDCMDL00043699
ABDCMDL00043723
ABDCMDL00043880
ABDCMDL00045164
ABDCMDL00046438
ABDCMDL00048261
ABDCMDL00048734
ABDCMDL00048735
ABDCMDL00138161
ABDCMDL00138163
ABDCMDL00142519
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ABDCMDL00157017
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TEVA_MDL_A_11640723
TEVA_MDL_A_12121305
TEVA_MDL_A_12121906
TEVA_MDL_A_12138707
TEVA_MDL_A_12358248
TEVA_MDL_A_12517315
TEVA_MDL_A_12644206
TEVA_MDL_A_12644522
TEVA_MDL_A_12710598
TEVA_MDL_A_13470477
TRANSCRIPTS0001995
WAGMDL00018232
WAGMDL00018234

WAGMDL00049389
WAGMDL00049638
WAGMDL00095832
WAGMDL00095854
WAGMDL00100080
WAGMDL00303018
WAGMDL00303082
WAGMDL00303209
WAGMDL00312850
WAGMDL00331021
WAGMDL00524763
WAGMDL00672027
WIS_PPSG_002884

Date of Deposition	Title of Document
1/17/2019	Aaron Burtner (CVS) depo transcript and exhibits
3/14/2019	Alan Must depo transcript and exhibits
1/15/2019	Allisyn Leppla depo transcript
11/29/2018	Amy Propatier (CVS) depo transcript and exhibits
1/14/2019	Andrea Bucher (Rite Aid) depo transcript and exhibits
1/15/2019	Andrew Boyer (Teva) depo transcript and exhibits
2/8/2019	Angelo Calvillo depo transcript
12/13/2018	Ann Berkey (McKesson) depo transcript and exhibits
1/24/2019	Anne Connell-Freund depo transcript
1/11/2019	Anthony Mihelich (Anda) depo transcript and exhibits
1/4/2019	Anthony Mollica (HBC) depo transcript and exhibits
12/13/2018	April R. Vince depo transcript
11/28/2018	Ariyapadi Krishnaraj (Insys 30b6) depo transcript and exhibits
1/17/2019	Arthur Morelli (MNK) depo transcript and exhibits
2/14/2019	Bill Brandt (H. Schein) depo transcript and exhibits
11/8/2018	Blaine Snider (McKesson) depo transcript and exhibits
2/12/2019	Bonnie New (MNK) depo transcript and exhibits
12/3/2018	Brad Gessner depo transcript
1/16/2019	Brandy Carney depo transcript
1/22/2019 & 1/23/2019	Brian Lortie depo transcript and exhibits
1/24/2019	Brian Nelsen depo transcript
12/19/2018	Brian Nelsen depo transcript
1/22/2019	Bruce Colligen (Janssen) depo transcript and exhibits
11/7/2018	Bruce Gundy (Amerisource) depo transcript and exhibits
11/13/2018 & 11/14/2018	Bruce Moskovitz (Janssen 30b6) depo transcript and exhibits
1/16/2019	Burt Rosen (Purdue) depo transcript and exhibits
12/5/2018	Calvin D. Williams depo transcript
2/19/2019	Candace Harbauer (PSI) depo transcript and exhibits
1/17/2019	Carla Cartwright (Janssen) depo transcript and exhibits
1/18/2019	Carol Marchione (Teva) depo transcript and exhibits
12/18/2018	Carolyn Stevenson depo transcript
1/11/2019	Cassie Baker (Cardinal) depo transcript and exhibits
1/7/2019	Catherine Jackson (MNK) depo transcript and exhibits
12/11/2018	Cathy Stewart (MNK) depo transcript and exhibits
11/16/2018	Chad Ducote (Walmart) depo transcript and exhibits
11/14/2018	Chad Garner depo transcript
11/5/2018	Charles A. Brown depo transcript
1/8/2019	Charles I. Twigg, IV depo transcript
6/7/2005	Charles O'Brien depo transcript and exhibits (Taylor)
9/20/2005	Charles O'Brien depo transcript and exhibits (Timmons)
2/19/2019	Cheri Walter depo transcript
10/9/2018	Chief Joseph Natko depo transcript
10/10/2018	Chris Lanctot (Cardinal) depo transcript and exhibits
2/8/2019	Christina M. Delos Reyes , M.D. depo transcript
1/24/2019	Christine Baeder (Teva) depo transcript

12/20/2018	Christopher Belli (Rite Aid) depo transcript and exhibits
11/2/2018	Christopher Cabot depo transcript
1/17/2019	Christopher Domzalski (Walgreens) depo transcript and exhibits
1/22/2019	Christopher Forst (Cardinal) depo transcript and exhibits
1/18/2019	Christopher M. Kippes depo transcript
8/3/2018	Christopher Zimmerman (Amerisource) depo transcript and exhibits
1/15/2019	Claire Kaspar depo transcript
1/10/2019	Clarence I. Tucker depo transcript
12/14/2018	Colleen McGinn (Teva) depo transcript and exhibits
1/16/2019	Corinne Gillenkirk (Teva) depo transcript and exhibits
1/23/2019	Cory Swaisgood depo transcript
7/12/2018	Craig Baranski (Cardinal) depo transcript and exhibits
1/17/2019	Craig Schiavo (CVS) depo transcript and exhibits
12/19/2018	Curtis Wright (Purdue) depo transcript and exhibits
1/9/2019	Cynthia Condodina (Teva) depo transcript and exhibits
11/13/2018	Cynthia G. Weiskittel depo transcript
12/5/2018	Darin C. Kearns depo transcript
11/29/2018	Darlene Propatier (CVS) depo transcript and exhibits
8/17/2018	Dave Gustin (McKesson) depo transcript and exhibits
12/13/2018	David A. Myers, Jr. (Allergan) depo transcript and exhibits
8/15/2018	David Graziano (McKesson) depo transcript and exhibits
12/7/2018	David Gretick depo transcript
8/8/2018	David J. Carroll depo transcript
12/20/2018	David Lin (Janssen) depo transcript and exhibits
8/4/2018	David May (Amerisource) depo transcript and exhibits
1/8/2019	David Merriman depo transcript
12/13/2018	David Myers (Allergan) depo transcript and exhibits
1/16/2019	Dean Vanelli (CVS) depo transcript and exhibits
12/13/2018	Deanna Stacy Ayers Chick (MNK) depo transcript and exhibits
1/11/2019	Debbie Hodges (Walmart) depo transcript and exhibits
1/8/2019	Deborah Bearer (Teva) depo transcript and exhibits
1/4/2019	Debra Chase (Rite Aid) depo transcript and exhibits
1/17/2019	Demir Bingol (Endo) depo transcript and exhibits
1/23/2019	Derek Siegle depo transcript
1/22/2019	DeWayne Benson (HD Smith) depo transcript and exhibits
1/17/2019	Diane Miller Dawson , 30(b)(6) depo transcript
12/12/2018	Diane Miller-Dawson depo transcript
1/10/2019	Donal Walker (McKesson) depo transcript and exhibits
11/14/2018	Donald Gerome depo transcript
3/14/2019	Donald Kyle (Purdue) exhibits
11/14/2018	Donald P. Wharton , M.D. depo transcript
11/14/2018	Donald P. Wharton, M.D. (OH Dept of Medicaid) depo transcript
12/13/2018	Donald Steven Morse (Cardinal) depo transcript and exhibits
8/14/2018	Donna Skoda dep transcript
12/18/2018	Doug Yu-Deh Wang depo transcript
11/16/2018	Douglas A. Smith, M.D., DFAPA depo transcript
1/17/2019	Douglas Boothe (Allergan) depo transcript and exhibits
12/20/2018	Douglas Peterson (Walgreens) depo transcript and exhibits
1/5/2005	Dr. Michael Clark depo transcript and exhibits (Brodie)

6/17/2005	Dr. Neil Jobalia depo transcript and exhibits (Cook)
1/11/2005	Dr. Norman Dee Huggins depo transcript and exhibits (Brodie)
10/25/2018	Edawrd Hazewski (Amerisource) depo transcript and exhibits
11/19/2018	Eduardo A. Romero depo transcript
11/30/2018 & 12/16/2018	Edward Bratton (Walgreens) depo transcript and exhibits
10/25/2018	Edward Hazewski (AmerisourceBergen) depo transcript and exhibits
12/18/2018	Edward Kaleta (Walgreens 30b6) depo transcript and exhibits
1/14/2019	Edward Lanzetti (Walgreens) depo transcript and exhibits
1/23/2019	Egdilo Morales depo transcript
12/14/2018	Elizabeth Garcia (Amerisource) depo transcript and exhibits
12/11/2018	Elizabeth Tatum (AAPM) depo transcript and exhibits
1/17/2019	Emma Douglas (Cardinal) depo transcript and exhibits
1/23/2019	Eric A. Griffin depo transcript
11/27/2018	Eric Brantley (Cardinal) depo transcript and exhibits
11/9/2018	Eric Cherveney (Amerisource) depo transcript and exhibits
1/8/2019	Eric Hutzell depo transcript
10/16/2018	Eric Stahmann (Walgreens) depo transcript and exhibits
1/17/2019	Erin Cox (MNK) depo transcript and exhibits
12/18/2018	Eugene Tommasi (HBC) depo transcript and exhibits
1/3/2019	Evan Horowitz (Purdue) depo transcript and exhibits
1/28/2019	Farid Sabet, M.D. depo transcript
1/10/2019	Frank Devlin (CVS) depo transcript and exhibits
1/10/2019	Frank Mashett (Janssen) depo transcript and exhibits
1/22/2019	Fred Bencivengo (HBC) depo transcript and exhibits
1/17/2019	Gabriel Weissman (Amerisource) depo transcript and exhibits
7/19/2018	Gary Boggs (McKesson) depo transcript and exhibits
1/23/2019	Gary Gingell , 30(b)(6), Vol. I depo transcript
1/25/2019	Gary Gingell , 30b6, Vol II depo transcript
11/20/2018	Gary Gingell depo transcript
10/16/2018	Gary Guenther depo transcript
1/10/2019	Gary Hilliard (McKesson) depo transcript and exhibits
1/11/2019	Gary Millikan (CVS) depo transcript and exhibits
1/18/2019	Gary Thalacker (HD Smith) depo transcript and exhibits
12/5/2018 & 12/6/2018	Gary Vorsanger (Janssen) depo transcript and exhibits
1/9/2019	George Chapman (Walmart) depo transcript and exhibits
1/16/2019	George Chunderlik (HBC) depo transcript and exhibits
11/27/2018 & 11/28/2018	George Euson (HD Smith) depo trancripts and exhibits
10/17/2018	George Sterbenz, M.D. depo transcript
2/15/2019	George Stevenson (Endo) depo transcript and exhibits
1/11/2019	Gerald Craig depo transcript
12/6/2018	Gilberto Quintero (Cardinal) depo transcript and exhibits
1/8/2019	Ginger Collier (MNK) depo transcript and exhibits
12/13/2018	Greg Cordek depo transcript
1/8/2019	Gregory Carlson (HBC) depo transcript and exhibits
12/19/2018	Gregory L. Hall , M.D. depo transcript
1/15/2019	Greta Johnson , 30(B)(6) depo transcript

12/14/2018	Heidi Lynelle Duff Gullett , M.D. depo transcript
1/7/2019	Holly Woods , 30(b)(6) depo transcript
9/27/2018	Holly Woods depo transcript
1/24/2019	Hugh Shannon depo transcript
1/15/2019	Hugh Shannon depo transcript
1/10/2019	Jack Crowley (Purdue) depo transcript and exhibits
11/30/2018	Jackie Pollard depo transcript
1/31/2019	James A. Gutierrez, Esq. , 30(b)(6) depo transcript
1/31/2019	James A. Gutierrez, Esq. depo transcript
12/20/2018	James Gatt depo transcript
1/17/2019	James J. Hardy depo transcript
11/15/2018 & 11/16/2018	James Rausch (MNK) depo transcript and exhibits
2/27/2019	James Schoen (PSI) depo transcript and exhibits
12/13/2018	James Tsipakis (HBC 30b6) depo transcript and exhibits
12/12/2018	Jane Williams (MNK) depo transcript and exhibits
12/13/2018	Janet Koch (Purdue) depo transcript and exhibits
12/6/2018	Jason Briscoe (Discount Drug Mart 30b6) depo transcript and exhibits
12/19/2018	Jay Spellman (Anda) depo transcript and exhibits
11/2/2018	Jeannette Barrett (Allergan) depo transcript and exhibits
11/15/2018	Jeff Abernathy (Walmart) depo transcript and exhibits
2/6/2019	Jeffrey Kilper (MNK) depo transcript and exhibits
11/15/2018	Jeffrey Sturmi depo transcript
8/2/2018	Jennifer Altier (Allergan) depo transcript and exhibits
2/28/2019	Jennifer Hawkins depo transcript
8/7/2018	Jennifer Norris (Cardinal) depo transcript and exhibits
1/3/2019	Jill Strang (DDM) depo transcript and exhibits
1/9/2019	Jinping McCormick (Allergan) depo transcript and exhibits
2/5/2019	Joan Papp, M.D. depo transcript
1/11/2019	Joel Saper MD depo transcript and exhibits
3/5/2019	John Gans (Discount Drug Mart) depo transcript and exhibits
11/16/2018	John Hassler (Teva 30b6) depo transcript and exhibits
1/8/2019	John Hennessy (Insys) depo transcript and exhibits
1/18/2019	John Merritello (Walgreens) depo transcript and exhibits
1/30/2019	John Prince depo transcript
1/22/2019	John Saros depo transcript
12/13/2018	Jolynn Coleman (Walmart) depo transcript and exhibits
12/20/2018	Joseph Edward Millward (HBC) depo transcript and exhibits
7/27/2018	Joseph Ganley (McKesson) depo transcript and exhibits
1/10/2019	Joseph Nanni depo transcript
11/28/2018	Joseph Tomkiewica (Teva) depo transcript and exhibits
12/3/2018	Julie Barnes depo transcript
11/2/2018	Julie Snyder (Allergan) depo transcript and exhibits
11/29/2018	Kanitha Burns (Janssen) depo transcript and exhibits
1/15/2019	Karen Harper (MNK) depo transcript and exhibits
3/13/2019	Karen K. Butler depo transcript
1/8/2019	Kate Neely (MNK) depo transcript and exhibits
8/27/2004	Kathleen Foley depo transcript
1/15/2019	Keith Frost (Rite Aid) depo transcript and exhibits



12/18/2018	Keith Miller (Discount Drug Mart) depo transcript and exhibits
11/27/2018	Kevin Kreutzer (Amerisource) depo transcript and exhibits
1/16/2019	Kevin Mitchell (Rite Aid) depo transcript and exhibits
12/5/2018	Kevin Vordestrasse (MNK) depo transcript and exhibits
1/17/2019 & 1/18/2019	Kevin Webb (MNK) depo transcript and exhibits
1/10/2019	Kim Howenstein (Cardinal) depo transcript and exhibits
11/15/2018	Kimberly Deem-Eshleman (Janssen) depo transcript and exhibits
8/7/2018	Kimberly Grayson Byers (McKesson) depo transcript and exhibits
1/22/2019	Kimberly Patton depo transcript
1/18/2019	Kirk Dumont (MNK) depo transcript and exhibits
2/27/2019	Kirk Harbauer (PSI) depo transcript and exhibits
12/20/2018	Kristin Vitanza-Suires (Endo) depo transcript and exhibits
7/19/2018	Kristine Fidler (Cardinal) depo transcript and exhibits
1/16/2019	Kristy Spruell (Walmart) depo transcript and exhibits
2/28/2019	Kyle J. Wright depo transcript
3/4/2019	Kyle Wright , depo transcript
1/10/2019	Larry Romaine (Endo) depo transcript and exhibits
12/10/2018	Lee Ann Storey (Purdue) depo transcript and exhibits
1/10/2019	Lisa Cardetti (MNK) depo transcript and exhibits
12/4/2018	Lisa Walker (Endo) depo transcript and exhibits
2/12/2019	Lynn Phillips (MNK) depo transcript and exhibits
1/18/2019	Maggie Keenan depo transcript
1/15/2019	Margaret Feltz (Purdue) depo transcript and exhibits
12/21/2018	Margaret June Carr depo transcript
12/12/2018	Margaret Keenan depo transcript
11/15/2018	Mark Hartman (Cardinal) depo transcript and exhibits
12/6/2018	Mark Nicastro (CVS) depo transcript and exhibits
11/20/2018	Mark Vernazza (CVS 30b6) depo transcript and exhibits
1/23/2019	Mary S. Applegate, M.D. (OH Dept of Medicaid) depo transcript
1/23/2019	Mary S. Applegate, M.D. depo transcript
1/9/2019 & 1/10/2019	Mary Woods (Allergan) depo transcript and exhibits
1/17/2019	Matthew Baeppler depo transcript
1/4/2019	Matthew Day (Teva) depo transcript and exhibits
2/22/2019	Matthew Rogos (HBC) depo transcript and exhibits
10/30/2018	Melinda Burt depo transcript
7/19/2018	Merle Gordon depo transcript
1/18/2019	Michael Bianco (HBC) depo transcript and exhibits
1/9/2019	Michael Bishop (McKesson) depo transcript and exhibits
12/7/2018	Michael Clarke (Allergan) depo transcript and exhibits
1/15/2019	Michael Cochrane (Anda) depo transcript and exhibits
11/7/2018	Michael Connelly depo transcript
2/19/2019	Michael DiBello (Henry Schein) depo transcript and exhibits
1/8/2019	Michael Dorsey (Allergan) depo transcript and exhibits
1/10/2019	Michael Morreale (Teva) depo transcript and exhibits
7/19/2018	Michael Oriente (McKesson) depo transcript and exhibits
12/18/2018	Michael Perfetto (Allergan) depo transcript and exhibits
1/9/2019	Michael Wessler (MNK) depo transcript and exhibits

1/22/2019 & 3/8/2019	Michele Dempsey (Janssen) depo transcript
12/20/2018	Mike Bleser (Walgreens) depo transcript and exhibits
12/12/2018	Miranda Johnson (Walmart) depo transcript and exhibits
11/19/2018	Molly Leckler depo transcript
12/11/2018	Nancy Baran (Allergan) depo transcript and exhibits
7/31/2018 & 8/1/2018	Nate Hartle (McKesson) depo transcript and exhibits
1/22/2019	Nathalie Leitch depo transcript and exhibits
11/14/2018	Nathan Elkins (Amerisource) depo transcript and exhibits
7/31/2018 & 8/1/2018	Nathan Hartle (McKesson 30b6) depo transcripts and exhibits
1/17/2019 & 1/18/2019	Neil Shusterman (Endo) depo transcript and exhibits
11/16/2018	Nicholas Rausch (Cardinal) depo transcript and exhibits
11/27/2018	Nicole Carlton depo transcript
12/12/2018	Nikki Seckinger (Amerisource) depo transcript and exhibits
12/14/2018	Nycole West depo transcript
3/1/2019	Pamela Bennett (Purdue) depo transcript and exhibits
1/16/2019	Pamela Bennett (Purdue) depo transcript and exhibits
1/24/2019	Patricia Cooney depo transcript
11/15/2018	Patricia Daugherty (Walgreens) depo transcript and exhibits
1/11/2019	Patricia Rideout depo transcript
12/18/2018	Patricia VanderMeersch (HD Smith) depo transcript and exhibits
12/13/2018	Patricia Williams (Anda) depo transcript and exhibits
2/22/2019	Patrick Fourteau (Insys) depo transcript and exhibits
1/8/2019	Patrick Gillespie depo transcript
1/31/2019	Patrick Leonard depo transcript
12/14/2018	Patsy Little (Walmart) depo transcript and exhibits
2/20/2019	Paul Andrew Pyfer (Teva) depo transcript and exhibits
1/18/2019	Paul Coplan (Purdue) depo transcript and exhibits
11/2/2018	Persis Sosiak depo transcript
12/21/2018	Peter Ratycz (Discount Drug Mart) depo transcript and exhibits
11/19/2018 & 11/20/2018	Philip Cramer (Purdue) depo transcript and exhibits
2/19/2019	Philip Raub (HBC) depo transcript and exhibits
12/7/2018	Rachel Parikh (Leaders Quest) depo transcript and exhibits
1/15/2019	Rachelle Galant (Allergan) depo transcript and exhibits
1/14/2019	Ralph Piatak depo transcript
1/4/2019	Ramona Sullins (Walmart) depo transcript and exhibits
2/19/2019	Randy Heiser (HBC) depo transcript and exhibits
12/5/2018	Randy Spokane (Teva) depo transcript and exhibits
10/16/2018	Raymond Carney (Cardinal) depo transcript and exhibits
12/21/2018	Rex Swords (Walgreens) depo transcript and exhibits
1/18/2019	Rich Ryu (Cardinal) depo transcript and exhibits
12/18/2018	Richard Chapman (Rite Aid) depo transcript and exhibits
12/6/2018 & 12/7/2018	Richard Fanelli (Purdue) depo transcripts and exhibits

3/7/2019 & 3/8/2019	Richard Sackler, M.D. (Purdue) depo transcript and exhibits
1/25/2019	Richard Weiler depo transcript
1/9/2019	Rita Norton (Amerisource) depo transcript and exhibits
12/3/2018	Robert Brown (Anda) depo transcript and exhibits
11/28/2018	Robert Kaiko Ph.D. (Purdue) depo transcript and exhibits
1/23/2019	Robert Keith depo transcript
12/18/2018	Ronald Jackson (Endo) depo transcript and exhibits
12/11/2018	Ronald Link (CVS) depo transcript and exhibits
11/13/2018	Ronald Wickline (MNK) depo transcript and exhibits
1/17/2019	Roxanne McGregor-Beck (Janssen) depo transcript and exhibits
1/10/2019	Roxanne Reed (Walmart) depo transcript and exhibits
11/28/2018	Russell Gasdia (Purdue) depo transcript and exhibits
1/10/2019	Sabrina Solis (Anda) depo transcript and exhibits
3/13/2019	Sahron Cole Juhan depo transcript
12/6/2018	Sally Riddle (Purdue) depo transcript and exhibits
1/10/2019	Sarita Thapar (Allergan) depo transcript and exhibits
12/20/2018	Scott Moran depo transcript
1/18/2019	Scott Osiecki depo transcript
12/4/2018	Scott Villarreal (McKesson 30b6) depo transcript and exhibits
10/22/2018	Sean Barnes (Walgreens) depo transcript and exhibits
11/29/2018	Sharon Hartman (Amerisource) depo transcript and exhibits
2/7/2019	Sharon Sobol Jordan depo transcript
12/13/2018	Shaun Abreu (Henry Schein) depo transcript and exhibits
1/10/2019	Shauna Helfrich (CVS) depo transcript and exhibits
2/6/2019	Shelley Patena depo transcript
7/13/2018	Shirlene Justus (Cardinal) depo transcript and exhibits
1/9/2019	Sophia Novack (Rite Aid) depo transcript and exhibits
7/20/2005 & 8/11/2005	Stefan Kruszewski depo transcript and exhibits (Cook)
10/26/2018	Stephan Kaufhold (Allergan) depo transcript and exhibits
10/24/2018	Stephan Mays (Amerisource) depo transcript and exhibits
12/14/2018	Stephen Bamberg (Walgreens) depo transcript and exhibits
12/4/2018	Stephen F. Fricker depo transcript
1/4/2019	Stephen Lawrence (Cardinal) depo transcript and exhibits
10/24/2018	Stephen Mays (AmerisourceBergen) depo transcript and exhibits
12/12/2018 & 12/13/2018	Stephen Seid (Purdue 30b6) depo transcripts and exhibits
10/18/2018	Steve Perch depo transcript
11/30/2018	Steve Reardon (Cardinal) depo transcript and exhibits
12/19/2018	Steven Becker (MNK) depo transcript and exhibits
11/8/2018	Steven Mills (Walgreens) depo transcript and exhibits
12/13/2018	Susan Jolliff (MNK) depo transcript and exhibits
12/6/2018	Tara Chapman (Endo) depo transcript and exhibits
12/17/2018	Terrence M. Allan depo transcript
1/11/2019	Terrence Terifay (MNK) depo transcript and exhibits
12/13/2018	Terri Nataline (Allergan) depo transcript and exhibits
1/4/2019	Terry Albanese depo transcript
1/22/2019	Thomas Gilson , M.D. depo transcript

1/14/2019	Thomas Gilson, M.D. depo transcript
12/11/2018 & 12/12/2018	Thomas McConnell (Discount Drug Mart) depo transcript and exhibits
12/7/2018	Thomas McDonald (McKesson) depo transcript and exhibits
1/15/2019	Thomas Moffatt (CVS) depo transcript and exhibits
1/17/2019	Thomas Napoli (Allergan) depo transcript and exhibits
9/5/2018	Thomas Schoen (PSI 30b6) depo transcript and exhibits
2/9/2019	Tiffany Kilper (MNK) depo transcript and exhibits
3/11/2019	Tina Steffanie-Oak (H. Schein) depo transcript and exhibits
1/7/2019	Tom Nameth (DDM) depo transcript and exhibits
11/14/2018	Tonya Block depo transcript
1/16/2019 & 1/17/2019	Tracey Norton (Endo) depo transcript and exhibits
11/15/2018	Tracy Jonas (McKesson) depo transcript and exhibits
1/10/2019	Trevor McAleer depo transcript
1/18/2019	Valerie Kaisen (Teva) depo transcript and exhibits
12/11/2018	Vicki Mangus (Anda) depo transcript and exhibits
11/29/2018	Victor Borelli (MNK) depo transcript and exhibits
1/23/2019	Vincent Caraffi depo transcript
2/21/2019	W. Christopher Murray, II depo transcript
8/3/2018	W. Christopher Murray, II depo transcript
1/22/2019	Walter Durr (HBC) depo transcript and exhibits
11/8/2018	Walter Parfejewiec depo transcript
1/10/2019	Wayne Bancroft (Walgreens) depo transcript and exhibits
1/16/2019	Wendy L. Weaver depo transcript
11/28/2018	William de Gutierrez-Mahoney (McKesson) depo transcript and exhibits
1/30/2019	William Denihan depo transcript
12/11/2018	William Harper depo transcript
2/12/2019	William Hunter (Walgreens) depo transcript and exhibits
12/19/2018	William Ratliff (MNK) depo transcript and exhibits
12/7/2018	William Versosky (Anda) depo transcript and exhibits

Non-Bates Labeled Documents
"Maker Chose Not to Use a Drug Abuse Safeguard", New York Times, 8/31/2001
"More than 1 million OxyContin pills ended up in the hands of criminals and addicts. What the drugmaker knew," A Times Investigation, 7/10/2016
"New form of OxyContin would thwart abusers", Health & Science, 8/8/2001
"OxyContin maker cleosely guards its list of suspect doctors", Los Angeles Times, 6/6/2018
"The Alchemy of OxyContin", New York Times, 7/29/2001
"'You Want a Description of Hell?' OxyContin's 12-Hour Problem," A Time Investigation, 5/5/2016
1972 Watkins and Chambers Oxymorphone abuse among narcotic addicts, 5/28/2011
2000 FDA Warning Letter
2001 August Congress OxyContin its use and abuse CHRG-107hhrhg75754
2003 FDA Warning Letter
2006 Myths & Facts about Chronic Pain and Cancer Pain
2007 APF American Pain Foundation from web Layout 1
2007 APF Treatment Options from web Layout 1
2007 Exhibit 7, Plea Agreement
2007 Exhibit 8, Purdue Agreed Facts
2007 Exhibit 9, Purdue Corp Integrity Agreement
2009 AGS Guidelines
2011 October APF Policy Makers Guide to Pain and its Management Layout 1
2011 Subsys Playbook
2012 Chronic Pain Management and Opioid Use Easing Fears, Managing Risks, and Improving Outcomes
2012 IFPMA Code of Practice
2013.10.10 ltr from Janet Woodcok to Andrew Kolodny
2014.08.01 Kushel Risk of Fall Study
2016 Code of Practice for the Pharmaceutical Industry
2018.01.09 Patent 9861628
A 1980 Letter on the Risk of Opioid Addiction, New English Journal of Medicine, Vol. 376/ 2194-2195
A cross-sectional evidence-based review of pharmaceutical promotional marketing brochures and their underlying studies: is what they tell us important and true? BMC Family Practice
A History of Drug Advertising: the Evolving Roles of Consumers and Consumer Protection, Donohue, Julie, The Milbank Quarterly, Vol. 84, No. 4/659-699
A Physician Survey of the Effect of Drug Sample Availability on Physicians' Behavior; Chew; O'Young; Hazlet; Bradley; Maynard; Lessler; Lisa; Theresa; Thomas; Katharine; Charles; Daniel; Journal of General Internal Medicine; Vol. 15./ 478-483
A Policymaker's Guide to Understanding Pain & Its Management, Am. Pain Foundation
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Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

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#### Schedule 4: Perri's Document Search Terms

### Initial Marketing Search Terms

Marketing, marketing plan, marketing action plan, monthly plan, business plan, action plan, sales plan, regional/territory sales plan, ride-along, home office, scheme	Marketing goals, mission, objectives, strategy tactics, implementation, long range, short range (other than documents found in the marketing and business planning documents)	Marketing / sales metrics, market share, TRx, NRx, sales, sales growth	Marketing initiative, marketing activity, marketing events, marketing strategy
Selling, MD selling, physician selling, hospital selling, grand rounds, providers, trainer, educator, facilitator, in-service, teaching, education, presentations, seminars, detailing, MSL	Promotional strategy, advertising strategy, advertising, promotion Promotional,	Organizational chart, marketing organization, marketing organizational chart	Performance evaluation, incentives, staffing
Marketing decision, marketing decision makers	Customers, decision makers, key customers, opinion leaders, KOL, advisory board, speaker, speaker bureaus, writer, ghost writer, article, journal, publication(s)	Marketing Communications, Marketing Messages, flyers, slicks, promotional pieces, power-points (customer based)	Marketing research, market intelligence, competitive intelligence
Competition, competitive analysis,	Customer orientation, understanding customer needs, needs assessment, customer perceptions, customer surveys	Target market, segmentation, market segment, market segment	Product/Service positioning, positioning, image, brand image,
Marketing management, marketing administration	SWOT, SWOT analysis, strengths, weaknesses, opportunities, threats	Sales goals, sales training, incentives, compensation, sales compensation	Sales call, call records, sales planning, sales meeting, sales training, call log, weekly call log, sales report, sales log
Marketing metrics, admission, census, length of stay, information system	Promotional pieces, flyers, sales flyers, sales aids, marketing materials, corporate marketing materials,	Pricing, reimbursement, Medicaid, Medicare, out of pocket, private pay, coding, billing codes, insurance, insurance coverage; CAP; Medicare CAP, eligibility	Service, services, value added
External market environment, PHRMA, public relations, media, FDA, policy, guidelines, regulations,	CIA, Compliance	Price, price reporting, AWP, AMP, WAC, etc.	Product, service, features, benefits, patient centered care; excellence in care; customer satisfaction; shared decision making, comparative effectiveness
Product, production, supply chain, distributors, contracting, source program	Marketing and manufacturing overlap of terms, marketing, and regulatory overlap	Direct-to-consumer, branded/unbranded advertising, campaign, promotions	Market, sell, research, develop, test, evaluate, promote, educate, inform (Product Development and Marketing)
Patient advocacy, advocacy groups, non-profit, consumer representative, patient representative	Personal selling, face-to-face, in person, physician interaction	Product life cycle, product extension, patent extension	Distribution, distributor, contracting, account manager, wholesaler, wholesaler agreements, source program, wholesaler services



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#### Schedule 5: Defendants in Case Track One

**LIST OF DEFENDANTS IN TRACK 1 CASES**

*The County of Summit, Ohio v. Purdue Pharma L.P.*, Case No. 18-OP-45090 (N.D. Ohio)

*The County of Cuyahoga v. Purdue Pharma L.P.*, Case No. 17-OP-45004 (N.D. Ohio)

ACTAVIS LLC
ACTAVIS PHARMA, INC. F/K/A WATSON PHARMA, INC.
ALLERGAN FINANCE LLC, F/K/A/ ACTAVIS, INC., F/K/A WATSON PHARMACEUTICALS, INC.
ALLERGAN PLC F/K/A ACTAVIS PLC
AMERISOURCEBERGEN DRUG CORPORATION
ANDA, INC.
CARDINAL HEALTH, INC.
CEPHALON, INC.
CVS INDIANA, LLC
CVS RX SERVICES, INC.
DISCOUNT DRUG MART, INC.
ENDO HEALTH SOLUTIONS INC.
ENDO PHARMACEUTICALS, INC.
H.D. SMITH HOLDING COMPANY
H.D. SMITH HOLDING COMPANY (Cuyahoga only)
H.D. SMITH HOLDINGS LLC
H.D. SMITH HOLDINGS, LLC (Cuyahoga only)
H.D. SMITH LLC D/B/A HD SMITH F/K/A H.D. SMITH WHOLESALE DRUG CO.
H.D. SMITH, LLC D/B/A H.D. SMITH, F/K/A H.D. SMITH WHOLESALE DRUG CO. (Cuyahoga only)
HBC SERVICE COMPANY
HEALTH MART SYSTEMS, INC.
HEALTH MART SYSTEMS, INC. (Cuyahoga only)
HENRY SCHEIN MEDICAL SYSTEMS, INC.
HENRY SCHEIN MEDICAL SYSTEMS, INC. (Summit only)
HENRY SCHEIN, INC.
HENRY SCHEIN, INC. (Summit only)

**LIST OF DEFENDANTS IN TRACK 1 CASES**

*The County of Summit, Ohio v. Purdue Pharma L.P.*, Case No. 18-OP-45090 (N.D. Ohio)

*The County of Cuyahoga v. Purdue Pharma L.P.*, Case No. 17-OP-45004 (N.D. Ohio)

INSYS THERAPEUTICS, INC.
JANSSEN PHARMACEUTICA, INC. N/K/A JANSSEN PHARMACEUTICALS, INC.
JANSSEN PHARMACEUTICALS, INC.
JOHNSON & JOHNSON
MALLINCKRODT LLC
MALLINCKRODT PLC
MCKESSON CORPORATION
MIAMI-LUKEN, INC.
NORAMCO, INC.
ORTHO-MCNEIL- JANSSEN PHARMACEUTICALS, INC. N/K/A JANSSEN PHARMACEUTICALS, INC.
PAR PHARMACEUTICAL COMPANIES, INC. F/K/A PAR PHARMACEUTICAL HOLDINGS, INC.
PAR PHARMACEUTICAL, INC.
PRESCRIPTION SUPPLY, INC.
PURDUE PHARMA, INC.
PURDUE PHARMA, L.P.
RITE AID OF MARYLAND, INC. D/B/A RITE-AID MID-ATLANTIC CUSTOMER SUPPORT CENTER, INC.
SPECGX LLC
TEVA PHARMACEUTICAL INDUSTRIES, LTD.
TEVA PHARMACEUTICALS USA, INC.
THE PURDUE FREDERICK COMPANY, INC.
WALGREEN CO.
WALGREEN EASTERN CO.
WALMART INC. F/K/A WAL-MART STORES, INC.
WATSON LABORATORIES, INC.

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

Confidential and Subject to Protective Order

Schedule 6: ARCOS Opioid Drugs and Defendant Corporate Groupings –  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs, 1993-2018

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
ABSTRAL	Non	Non-Defendant	Non-Defendant	JAN2011	MAY2018	33,389	70,280,073	46,413,354	805,325
ABSTRAL						33,389	70,280,073	46,413,354	805,325
ACTIQ	Def	Teva	ANESTA CORPORATION	APR2000	FEB2001	7,793	.	.	.
			CEPHALON INC	JAN1999	NOV2011	103,920	1,266,719,433	10,586,953,572	101,912,783
			TEVA	JAN2006	MAY2018	24,054	1,324,832,929	1,428,490,622	12,783,489
	Non	Non-Defendant	Non-Defendant	FEB1999	MAR2000	2,922	.	.	.
ACTIQ						138,689	2,591,552,362	12,015,444,194	114,696,272
ALOR	Non	Non-Defendant	Non-Defendant	AUG1995	MAY2003	6,845	398,067	5,936,560	1,187,312
ALOR						6,845	398,067	5,936,560	1,187,312
ANEXSIA	Def	Actavis	ACTAVIS	JAN2008	SEP2011	.	52	78,423	14,126
			ANDRX	DEC2001	SEP2003	55,246	.	.	.
			WATSON LABS	JAN2001	DEC2007	.	8,693,102	63,687,260	9,564,942
		Mallinckrodt	MALLINCKRODT	JAN1993	JAN2013	1,732	28,900,145	451,095,329	62,672,981
		Teva	TEVA	JUN2012	NOV2013	.	.	1,720	344
	Non	Non-Defendant	Non-Defendant	JAN1993	NOV1995	145,990	.	.	.
ANEXSIA						202,968	37,593,299	514,862,731	72,252,393
ANOLOR DH	Non	Non-Defendant	Non-Defendant	JAN1993	FEB2003	.	140,485	10,938,155	2,187,631
ANOLOR DH						.	140,485	10,938,155	2,187,631
AVINZA	Non	Non-Defendant	Non-Defendant	JAN2002	MAY2018	482,085	1,511,822,464	14,333,238,045	203,489,466

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
AVINZA						482,085	1,511,822,464	14,333,238,045	203,489,466
BANCAP-HC	Def	Actavis	ACTAVIS	JUL2009	JAN2010			1,055	211
			FOREST PHARM	JAN1993	DEC2007		611,158	23,619,630	4,723,926
		Teva	TEVA	JAN1993	DEC1998		3,378,863		
BANCAP-HC						.	3,990,021	23,620,685	4,724,137
BUTRANS	Def	Purdue	PURDUE	OCT2010	MAY2018	936,856	1,351,300,636	2,541,126,263	16,397,778
BUTRANS						936,856	1,351,300,636	2,541,126,263	16,397,778
CETA	Non	Non-Defendant	Non-Defendant	AUG1994	NOV2005	603	33,707	1,353,735	270,747
CETA						603	33,707	1,353,735	270,747
CO-GESIC	Non	Non-Defendant	Non-Defendant	JAN1993	FEB2014	13,689	4,035,095	63,297,380	12,659,476
CO-GESIC						13,689	4,035,095	63,297,380	12,659,476
CODEINE	Def	Teva	TEVA	JUN1993	JUN1993		9,409		
	Non	Non-Defendant	Non-Defendant	JAN1993	SEP2013		266,536	8,126,838	1,405,695
CODEINE						.	275,945	8,126,838	1,405,695
CODEINE PHOSPHATE	Non	Non-Defendant	Non-Defendant	JAN1993	DEC2013		6,788,371	50,371,563	11,436,504
CODEINE PHOSPHATE						.	6,788,371	50,371,563	11,436,504

Source: IQVIA NPA, IPA, [REDACTED] CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
CODEINE SULFATE	Def	Endo Labs	PAR PHARM	MAY2012	JAN2017	.	.	4,815	950
			QUALITEST PRODUCTS	JAN2009	NOV2011	.	121,137	1,453,995	245,907
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	193	104,230,544	1,037,272,925	188,388,872
CODEINE SULFATE						193	104,351,681	1,038,731,735	188,635,729
COMBUNOX	Def	Actavis	ACTAVIS	JAN2009	DEC2010	.	480,290	2,634,818	351,309
			ALLERGAN	JAN2011	SEP2015	648	690	17,963	2,395
			FOREST PHARM	DEC2004	OCT2012	177,656	21,567,126	93,944,355	12,525,914
COMBUNOX						178,304	22,048,106	96,597,135	12,879,618
DAMASON	Non	Non-Defendant	Non-Defendant	JAN1993	APR2010	1,820	4,490,106	48,213,125	9,642,625
DAMASON						1,820	4,490,106	48,213,125	9,642,625
DEMEROL	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	466	156,782,838	936,474,896	170,234,783
DEMEROL						466	156,782,838	936,474,896	170,234,783
DEMEROL/APAP	Non	Non-Defendant	Non-Defendant	JAN1993	JUN2002	.	506	196,600	39,320
DEMEROL/APAP						.	506	196,600	39,320

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
DILAUDID	Def	Purdue	PURDUE	MAY1993	MAY2018	362	168,163,202	2,480,817,992	177,525,376
			RHODES PHARM	JAN1993	MAY2018	1,428	137,436,945	436,751,916	22,838,408
	Non	Non-Defendant	Non-Defendant	JAN1993	FEB2008	31,974	69,234,232	3,284,462,236	225,172,934
DILAUDID						33,764	374,834,379	6,202,032,144	425,536,718
DOLAGESIC	Non	Non-Defendant	Non-Defendant	JAN1996	NOV2008	.	15,796	2,928,330	585,666
DOLAGESIC						.	15,796	2,928,330	585,666
DOLOREX FORTE	Non	Non-Defendant	Non-Defendant	FEB2001	JUN2011	.	65	9,370	1,874
DOLOREX FORTE						.	65	9,370	1,874
DURADYNE DHC	Def	Actavis	FOREST PHARM	FEB1993	DEC1997	.	.	13,170	2,634
		Teva	TEVA	JAN1993	MAR1994	.	316	.	.
DURADYNE DHC						.	316	13,170	2,634
DURAGESIC	Def	Janssen	ALZA	AUG1994	JUN2002	2,470	.	.	.
			JANSSEN PHARM	JAN1993	MAY2018	713,327	9,362,870,201	128,864,615,292	308,569,180
			JOHNSON & JOHNSON	JAN2013	FEB2018	3,698	.	.	.
			MCNEIL	JAN2005	AUG2007	5,875	.	.	.
			ORTHO PHARM	SEP1995	OCT2007	23,422	.	.	.
			PRICARA	JAN2006	JUL2010	5,721	.	.	.
DURAGESIC						754,513	9,362,870,201	128,864,615,292	308,569,180
EMBEDA	Non	Non-Defendant	Non-Defendant	JAN2009	MAY2018	223,728	280,811,796	1,041,962,850	26,979,678

Source: IQVIA NPA, IPA, ARCOS, CDC



Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
EMBEDA						223,728	280,811,796	1,041,962,850	26,979,678
ENDOCET	Def	Dupont	ENDO LABS	JUN1994	JUL1997	.	11,644,969	975,194,408	130,025,921
		Endo Labs	ENDO LABS	AUG1997	MAY2018	971	1,638,620,287	53,350,714,725	4,510,312,737
ENDOCET						971	1,650,265,256	54,325,909,133	4,640,338,658
ENDOCODONE	Def	Endo Labs	ENDO LABS	JAN1999	SEP2011	.	194,865	23,996,168	3,199,489
ENDOCODONE						.	194,865	23,996,168	3,199,489
ENDODAN	Def	Dupont	ENDO LABS	JUL1994	JUL1997	.	1,234,991	71,243,146	9,689,410
		Endo Labs	ENDO LABS	AUG1997	MAR2018	.	24,005,462	753,469,755	103,006,862
ENDODAN						.	25,240,453	824,712,901	112,696,272
ETH-OXYDOSE	Non	Non-Defendant	Non-Defendant	JAN2001	FEB2016	.	37,171,282	1,582,677,030	52,755,901
ETH-OXYDOSE						.	37,171,282	1,582,677,030	52,755,901
EXALGO	Def	Mallinckrodt	MALLINCKRODT	JAN2010	MAY2018	170,646	723,155,200	1,852,300,544	32,091,412
EXALGO						170,646	723,155,200	1,852,300,544	32,091,412
FENTANYL	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	726,633,462	21,540,905,100	51,020,755
			WATSON LABS	JAN2007	DEC2007	.	25,377,965	669,635,460	1,552,013

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
FENTANYL	Def	Endo Labs	DAVA PHARM	MAR2005	AUG2008	.	.	63,180	193
			PAR PHARM	JAN2007	DEC2011	.	179,953,654	5,301,198,180	12,368,406
		Mallinckrodt	MALLINCKRODT	JAN2011	MAY2018	170	723,472,390	28,776,567,787	71,032,836
		Teva	TEVA	JAN2008	MAY2018	242	529,669,088	33,598,421,820	81,999,815
	Non	Non-Defendant	Non-Defendant	JAN2005	MAY2018	8,433	7,304,664,880	210,563,739,511	551,905,751
FENTANYL						8,845	9,489,771,439	300,450,531,038	769,879,769
FENTANYL CIT	Def	Actavis	ACTAVIS	JAN2008	DEC2008	.	136,958,508	652,622,542	5,939,218
			WATSON LABS	JAN2006	DEC2007	.	216,176,727	854,520,628	7,927,174
		Endo Labs	PAR PHARM	JAN2011	MAY2018	.	95,166,994	673,742,732	5,999,216
		Mallinckrodt	MALLINCKRODT	JAN2010	MAY2018	.	258,602,303	1,501,307,106	12,752,357
		Teva	TEVA	JAN2006	MAY2018	.	991,273,039	5,503,421,300	49,731,436
	Non	Non-Defendant	Non-Defendant	JUN2010	MAR2015	.	.	132,288	1,579
FENTANYL CIT						.	1,698,177,571	9,185,746,596	82,350,980
FENTORA	Def	Teva	CEPHALON INC	OCT2006	DEC2011	105,707	.	46,246,473	933,398
			TEVA	JAN2006	MAY2018	124,302	1,913,756,525	2,482,380,017	38,894,228
FENTORA						230,009	1,913,756,525	2,528,626,490	39,827,626
HY-5	Def	Actavis	FOREST PHARM	FEB1993	AUG1995	.	.	970	194
HY-5						.	.	970	194
HY-PHEN	Non	Non-Defendant	Non-Defendant	JAN1993	MAR2011	.	885,455	22,272,075	4,454,415
HY-PHEN						.	885,455	22,272,075	4,454,415

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
HYCET	Non	Non-Defendant	Non-Defendant	JAN2004	MAY2018	11,895	15,125,032	32,074,668	64,149,336
HYCET						11,895	15,125,032	32,074,668	64,149,336
HYCOMED	Non	Non-Defendant	Non-Defendant	JAN1994	JUN2001	200	61,759	1,448,595	284,785
HYCOMED						200	61,759	1,448,595	284,785
HYDROCET	Non	Non-Defendant	Non-Defendant	JAN1993	FEB2015	11,304	3,216,320	75,448,855	15,089,771
HYDROCET						11,304	3,216,320	75,448,855	15,089,771
HYDROCODONE/APAP	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	1,094,222,377	97,933,365,828	12,569,926,878
			ROYCE LABS	MAR1996	SEP2007	.	1,716,548	201,633,420	29,722,584
			RUGBY LABS	JAN1993	DEC1993	.	.	241,093,140	42,670,981
			SCHEIN PHARM	JAN1993	DEC1996	.	.	331,060,138	59,766,894
			WARNER-CHILCOTT	JAN1993	DEC2008	.	1,668,276	2,198,325,548	346,524,029
			WATSON LABS	JAN1993	DEC2007	36	1,211,764,949	117,827,099,253	16,363,285,321
		Dupont	ENDO LABS	FEB1995	JUL1997	.	7,708,650	396,580,690	56,450,301
		Endo Labs	ENDO LABS	AUG1997	DEC2011	.	3,141,064	378,708,598	56,749,051
			PAR PHARM	JAN1993	MAY2018	.	2,039,282,198	79,399,814,123	10,668,318,591
			QUALITEST PRODUCTS	JAN1993	DEC2011	.	777,736,276	73,395,393,860	10,675,145,434
			VINTAGE PHARM	OCT1993	NOV2012	.	3,424,268	474,312,115	59,240,455
		Mallinckrodt	MALLINCKRODT	JAN1995	MAY2018	115	3,222,031,117	273,429,589,382	39,610,441,036
		Purdue	RHODES PHARM	MAY2016	MAY2018	.	8,927,847	582,668,383	73,565,982

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
HYDROCODONE/APAP	Def	Teva	BARR LABS	JAN1993	DEC2003	.	645,891	137,011,355	25,927,642
			IVAX	JAN1996	DEC2000	.	889,858	885,375,913	150,468,023
			TEVA	JAN1993	MAY2018	.	1,643,030,760	92,879,713,393	11,573,714,596
			ZENITH GOLDLINE	JAN1993	DEC1995	.	.	1,185,518,178	216,135,738
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2002	MAY2018	.	33,326,592	8,037,783	1,294,557
			McKesson	MCKESSON	JAN1999	MAY2018	.	24,532,033	42,860,838
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	7,149	1,088,686,933	52,267,668,976	9,001,363,887
HYDROCODONE/APAP									
HYDROCODONE/IBUPROFEN	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	33,102,016	1,155,080,160	154,010,688
			WATSON LABS	JAN2004	DEC2007	120	35,930,725	246,295,695	32,839,426
		Endo Labs	PAR PHARM	JAN2012	MAY2018	.	15,830,351	511,487,430	67,940,313
			QUALITEST PRODUCTS	JAN2006	DEC2011	.	11,540,416	283,733,198	37,831,093
		Teva	TEVA	JAN2003	MAY2018	36	258,058,296	4,745,683,020	632,757,736
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2007	MAY2018	.	781,116	874,103	116,547
		McKesson	MCKESSON	JAN2012	MAR2018	.	50,078	18,540	2,472
		Non	Non-Defendant	Non-Defendant	JUN2003	MAY2018	.	217,606,637	2,245,884,250
HYDROCODONE/ IBUPROFEN						156	572,899,635	9,189,056,395	1,222,701,575
HYDROGESIC	Non	Non-Defendant	Non-Defendant	JAN1993	JAN2014	82	257,039	7,079,148	960,859
HYDROGESIC						82	257,039	7,079,148	960,859

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
HYDROMORPHONE	Def	Actavis	ACTAVIS	DEC2005	DEC2011	.	794,838	35,171,160	1,117,090
			RUGBY LABS	JAN1993	DEC1993	.	.	159,824	19,978
			WATSON LABS	JAN1994	DEC2000	.	.	85,688	10,711
		Dupont	ENDO LABS	FEB1997	JUL1997	.	62,920	1,035,288	74,902
		Endo Labs	ENDO LABS	AUG1997	FEB2014	.	4,907,812	319,772,784	24,216,896
			PAR PHARM	JAN1993	MAR2014	.	412,117	23,568	1,763
			QUALITEST PRODUCTS	JAN1993	DEC2011	.	800,355	101,453,656	8,086,469
			VINTAGE PHARM	APR1996	SEP2011	.	524,198	25,584,616	1,918,320
		Mallinckrodt	MALLINCKRODT	JUL1997	MAY2018	.	289,940,575	29,365,948,600	1,909,380,488
		Purdue	RHODES PHARM	JAN2010	MAY2018	.	131,000,937	9,108,887,124	539,808,777
		Teva	IVAX	JAN1996	DEC2000	.	.	3,073,368	194,261
			TEVA	JAN1993	AUG2013	.	16,252	647,792	33,124
			ZENITH GOLDLINE	JAN1993	DEC1995	.	.	3,735,744	252,394
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2011	MAY2018	.	3,468,070	2,136,608	212,586
		McKesson	MCKESSON	OCT2016	MAY2018	.	588,292	445,216	33,511
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	160	227,499,726	13,185,011,688	756,441,920
HYDROMORPHONE									
HYDROMORPHONE ER	Def	Mallinckrodt	MALLINCKRODT	MAY2014	MAY2018	.	232,606,491	642,834,480	9,165,897
		Teva	TEVA	MAY2014	MAY2018	.	76,282,884	310,531,664	5,978,981
	Non	Non-Defendant	Non-Defendant	MAY2015	MAY2018	.	53,619,817	220,111,648	4,189,990
HYDROMORPHONE ER						.	362,509,192	1,173,477,792	19,334,868
HYDROSTAT	Non	Non-Defendant	Non-Defendant	OCT1993	FEB2002	.	132,138	4,992,752	400,162

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
HYDROSTAT						.	132,138	4,992,752	400,162
IBUDONE	Non	Non-Defendant	Non-Defendant	JAN2008	MAY2018	7,962	7,116,006	43,970,135	5,059,108
IBUDONE						7,962	7,116,006	43,970,135	5,059,108
KADIAN	Def	Actavis	ACTAVIS	JAN2003	DEC2012	28,274	1,497,080,153	13,317,246,820	263,225,005
			ALLERGAN	AUG1996	MAY2018	9,294	655,320,052	3,137,867,270	60,650,767
			PUREPAC	JAN1998	MAY2004	18,027	.	41,056,940	764,029
	Non	Non-Defendant	Non-Defendant	JUL1996	DEC2008	241,743	69,855,692	1,015,061,900	19,698,622
KADIAN						297,338	2,222,255,897	17,511,232,930	344,338,423
LAZANDA	Non	Non-Defendant	Non-Defendant	JAN2011	MAY2018	28,032	97,663,789	5,537,616	137,863
LAZANDA						28,032	97,663,789	5,537,616	137,863
LIQUICET	Def	Mallinckrodt	MALLINCKRODT	JAN2007	MAR2012	.	46,403	103,160	10,316
LIQUICET						.	46,403	103,160	10,316
LORCET	Def	Actavis	FOREST PHARM	JAN1993	DEC2008	355,667	243,741,129	7,319,232,103	847,440,000
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	4,713	351,171,089	211,900,390	23,250,552
LORCET						360,380	594,912,218	7,531,132,493	870,690,552
LORPAC	Def	Actavis	FOREST PHARM	NOV1993	NOV1993	.	.	760	152
LORPAC						.	.	760	152

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
LORTAB	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	629,014	920,496,016	9,458,735,270	1,850,332,039
LORTAB						629,014	920,496,016	9,458,735,270	1,850,332,039
MAGNACET	Def	Mallinckrodt	MALLINCKRODT	FEB2007	OCT2009	16,143	.	.	.
	Non	Non-Defendant	Non-Defendant	JAN2007	MAR2017	2,035	16,804,419	69,793,710	5,284,062
MAGNACET						18,178	16,804,419	69,793,710	5,284,062
MARGESIC H	Non	Non-Defendant	Non-Defendant	JAN1993	DEC2011	1,193	651,816	11,567,215	2,313,443
MARGESIC H						1,193	651,816	11,567,215	2,313,443
MAXIDONE	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	351,648	2,225,360	222,536
			WATSON LABS	JAN2000	JUN2008	48,981	16,271,751	110,877,010	11,087,701
		Teva	TEVA	JAN2012	JUL2014	.	63,727	352,270	35,227
MAXIDONE						48,981	16,687,126	113,454,640	11,345,464
MEPERGAN	Non	Non-Defendant	Non-Defendant	JAN1993	AUG2015	169	35,626,496	251,735,760	50,347,152
MEPERGAN						169	35,626,496	251,735,760	50,347,152

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
MEPERIDINE	Def	Actavis	ACTAVIS	JAN2001	DEC2011	.	4,265,305	111,849,550	18,498,651
			AMIDE PHARMACEUT	NOV1999	DEC2000	.	139,900	217,545	30,909
			RUGBY LABS	JAN1993	DEC1993	.	.	31,760	4,749
			SCHEIN PHARM	JAN1993	DEC1996	.	.	7,643,035	1,320,773
			WATSON LABS	JAN1994	DEC2007	253	5,353,455	72,221,975	12,583,175
		Endo Labs	PAR PHARM	JAN1993	MAY2018	.	6,495,253	92,613,810	16,055,493
			QUALITEST PRODUCTS	JAN1993	DEC2011	.	2,156,415	51,632,125	9,032,176
		Mallinckrodt	MALLINCKRODT	JAN2000	MAY2015	.	3,375,380	50,056,250	8,780,148
		Teva	BARR LABS	JAN1993	DEC2003	.	26,981,091	511,335,365	87,871,368
			IVAX	JAN1996	DEC2000	.	.	764,145	118,268
			TEVA	JAN1993	MAY2018	.	43,485,645	716,956,210	122,680,567
			ZENITH GOLDLINE	JAN1993	DEC1995	.	.	8,055,305	1,378,394
	Dist								
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	30	32,740,835	379,195,045	90,409,633
MEPERIDINE									
MEPERIDINE/PROMETH	Def	Actavis	ACTAVIS	JAN2001	SEP2011	.	1,492,697	27,295,290	5,459,058
			AMIDE PHARMACEUT	JAN2000	DEC2000	.	7,143	47,245	9,449
		Endo Labs	QUALITEST PRODUCTS	APR1993	DEC1995	.	.	32,940,555	6,588,111
			VINTAGE PHARM	SEP1993	DEC1995	.	.	176,665	35,333
		Teva	TEVA	SEP2012	SEP2012	.	.	75	15
	Non	Non-Defendant	Non-Defendant	APR1998	MAY2018	.	13,928,080	242,395,610	48,479,122
MEPERIDINE/PROMETH						.	15,427,920	302,855,440	60,571,088

Source: IQVIA NPA, IPA, ARCOS, CDC



Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail		
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx	
MEPERITAB	Def	Endo Labs	QUALITEST PRODUCTS	JAN1996	DEC2010	.	9,352,935	147,823,135	25,588,372	
MEPERITAB						.	9,352,935	147,823,135	25,588,372	
MEPROZINE	Def	Endo Labs	PAR PHARM	APR1993	MAR2015	.	11,749,734	3,865	773	
			QUALITEST PRODUCTS	JAN1996	DEC2011	.	33,208,187	670,881,975	134,176,395	
			VINTAGE PHARM	JAN1996	DEC2012	.	358,010	9,768,510	1,953,702	
MEPROZINE						.	45,315,931	680,654,350	136,130,870	
MORPHINE SULFATE	Def	Actavis	ACTAVIS	JAN2011	DEC2011	.	11,739,077	21,615,200	427,276	
			PAR PHARM	JAN2011	MAY2018	.	194,625,836	1,179,252,950	23,967,136	
			WATSON LABS	JAN2002	DEC2006	.	14,220,472	862,308,820	19,160,059	
		Endo Labs	ENDO LABS	NOV1998	MAY2018	.	929,275,391	50,277,392,615	1,159,603,491	
			PAR PHARM	JAN2007	MAR2018	.	192,694,207	20,089,984,655	484,157,041	
		Mallinckrodt	MALLINCKRODT	JAN2003	MAY2018	.	1,189,386,143	67,582,174,595	1,737,176,602	
		Purdue	ABG LABORATORIES	JUL1994	DEC2010	.	42,411,784	1,045,157,179	22,165,389	
			PURDUE	APR1993	NOV2017	4,816	.	.	.	
			RHODES PHARM	JAN2011	MAY2018	.	790,320,216	46,337,605,130	1,170,098,384	
		Teva	TEVA	JAN2005	MAY2018	.	408,900,241	3,659,198,935	78,572,273	
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2011	MAY2018	.	4,619,237	7,310,610	197,946	
			McKesson	MCKESSON	APR2017	MAY2018	.	374,843	273,765	11,530
	Non	Non-Defendant	Non-Defendant	Non-Defendant	JAN1993	MAY2018	1,164	894,856,018	78,909,187,742	3,656,904,475
MORPHINE SULFATE										
MORPHINE SULFATE IR	Non	Non-Defendant	Non-Defendant	JAN2001	DEC2002	9	3,133,974	482,284,965	21,806,017	

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
MORPHINE SULFATE IR						9	3,133,974	482,284,965	21,806,017
MS-CONTIN	Def	Purdue	PURDUE	JAN1993	DEC2012	201,202	824,877,612	29,168,691,680	628,357,631
			RHODES PHARM	JAN1993	MAY2018	1,361	804,375,086	465,986,215	7,971,205
MS-CONTIN						202,563	1,629,252,698	29,634,677,895	636,328,836
MS/L	Non	Non-Defendant	Non-Defendant	FEB1994	FEB2008	.	287,859	580,952	290,476
MS/L						.	287,859	580,952	290,476
MS/S	Non	Non-Defendant	Non-Defendant	MAR1994	NOV2003	.	85,053	670,715	43,370
MS/S						.	85,053	670,715	43,370
MSIR	Def	Purdue	PURDUE	JAN1993	JAN2018	21,665	39,843,574	2,804,518,156	130,696,318
MSIR						21,665	39,843,574	2,804,518,156	130,696,318
NORCO	Def	Actavis	ACTAVIS	JAN2008	DEC2010	.	58,403,733	376,025,218	39,252,571
			ALLERGAN	MAR1997	MAY2018	2,101	191,898,475	740,289,105	78,434,013
			WATSON LABS	MAR1997	OCT2012	164,768	233,144,747	3,139,275,290	329,898,735
	Non	Non-Defendant	Non-Defendant	JUN1999	JUN1999	141	.	.	.
NORCO						167,010	483,446,955	4,255,589,613	447,585,319

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
NUCYNTA	Def	Janssen	CENTOCOR	JUN2011	MAY2012	1,198	.	.	.
			JANSSEN PHARM	JAN2009	DEC2012	228,102	120,298,723	1,357,113,800	49,486,214
			MCNEIL	MAY2010	JUL2012	7,826	.	.	.
			ORTHO PHARM	JUN2009	SEP2012	91,296	.	.	.
			PRICARA	JUN2009	NOV2012	332,595	.	.	.
	Non	Non-Defendant	Non-Defendant	JAN2011	MAY2018	142,877	1,444,011,528	10,482,406,650	362,975,107
NUCYNTA						803,894	1,564,310,251	11,839,520,450	412,461,321
NUCYNTA ER	Def	Janssen	JANSSEN PHARM	SEP2011	DEC2012	97,585	.	.	.
			ORTHO PHARM	SEP2011	NOV2011	934	.	.	.
			PRICARA	AUG2011	JUL2012	12,642	.	.	.
	Non	Non-Defendant	Non-Defendant	JAN2011	MAY2018	100,069	981,605,812	5,712,869,640	110,541,964
NUCYNTA ER						211,230	981,605,812	5,712,869,640	110,541,964
NUMORPHAN	Def	Dupont	DUPONT PHARM	FEB1996	MAR1997	828	.	.	.
			ENDO LABS	JAN1993	JUL1997	.	1,225,383	3,237,195	215,813
		Endo Labs	ENDO LABS	AUG1997	MAR2007	214	577,684	1,212,225	80,815
NUMORPHAN						1,042	1,803,067	4,449,420	296,628
OMS	Non	Non-Defendant	Non-Defendant	JAN1993	JUN2002	.	593,090	22,853,960	1,142,698
OMS						.	593,090	22,853,960	1,142,698

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
ONCET	Def	Teva	IVAX	JAN1993	FEB1999	.	66,205	5,535	1,107
	Non	Non-Defendant	Non-Defendant	JAN1993	DEC1996	706	.	960,655	192,131
ONCET						706	66,205	966,190	193,238
ONSOLIS	Non	Non-Defendant	Non-Defendant	JAN2009	APR2018	7,423	393,120	51,336	907
ONSOLIS						7,423	393,120	51,336	907
OPANA	Def	Endo Labs	ENDO LABS	JAN2006	MAY2018	154,176	250,318,418	1,525,032,630	61,559,984
OPANA						154,176	250,318,418	1,525,032,630	61,559,984
OPANA ER	Def	Endo Labs	ENDO LABS	JAN2006	MAY2018	318,136	3,576,884,988	32,879,291,498	457,491,761
OPANA ER						318,136	3,576,884,988	32,879,291,498	457,491,761
OPIUM	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	.	208,291,410	917,339,580	91,733,958
OPIUM						.	208,291,410	917,339,580	91,733,958
ORALET	Non	Non-Defendant	Non-Defendant	MAR1995	DEC2006	5,227	1,137,251	72,813	3,047
ORALET						5,227	1,137,251	72,813	3,047
ORAMORPH SR	Non	Non-Defendant	Non-Defendant	JAN1993	JUL2016	75,090	279,428,522	6,427,385,820	138,183,145
ORAMORPH SR						75,090	279,428,522	6,427,385,820	138,183,145

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
OXYCODONE	Def	Actavis	ACTAVIS	JAN2001	DEC2011	14	507,208,403	50,115,964,883	1,575,499,165
			AMIDE PHARMACEUT	SEP1997	DEC2000	.	525,738	31,943,850	4,259,180
			WATSON LABS	AUG1999	MAR2007	113	10,845	312,435	41,658
		Endo Labs	PAR PHARM	SEP1998	MAY2018	.	421,333,886	42,854,535,285	1,470,106,333
			QUALITEST PRODUCTS	MAY1998	DEC2011	.	152,950,578	16,058,669,400	617,445,106
		Mallinckrodt	MALLINCKRODT	NOV1997	MAY2018	.	1,190,888,671	98,478,786,945	5,037,652,009
		Purdue	RHODES PHARM	SEP2014	MAY2018	.	62,568,848	5,179,100,595	305,885,673
		Teva	TEVA	SEP1997	MAY2018	.	465,359,988	62,986,201,613	1,857,326,160
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2009	MAY2018	.	34,038,119	26,922,788	1,466,628
			McKesson	MCKESSON	OCT2015	MAY2018	.	3,719,896	1,373,798
	Non	Non-Defendant	Non-Defendant	APR1996	MAY2018	955	1,583,231,550	116,269,945,952	6,929,216,012
OXYCODONE									
OXYCODONE ER	Def	Endo Labs	DAVA PHARM	JAN2005	DEC2008	.	291,114,419	4,525,269,450	89,462,968
			ENDO LABS	JAN2005	MAY2013	.	371,810,112	10,199,579,880	265,939,473
			QUALITEST PRODUCTS	JAN2009	DEC2011	.	21,000,687	366,731,280	6,899,534
		Mallinckrodt	MALLINCKRODT	JAN2008	FEB2017	.	342,203,488	6,333,365,985	105,097,110
		Purdue	ACTAVIS	JAN2008	DEC2011	.	144,583,072	2,447,185,050	53,352,738
			APOTEX CORP	JAN2010	DEC2012	.	97,463,866	1,243,081,185	21,595,190
			ETHEX LABS	JAN2009	MAR2016	.	253,144,734	3,271,623,330	56,223,384
			IMPAX	DEC2015	MAY2018	.	41,675,163	262,646,055	5,201,895
			PAR PHARM	JAN2012	MAY2018	.	64,129,766	514,181,955	11,795,154
			RANBAXY PHARM	JAN2010	MAY2018	.	106,083,581	1,630,495,410	27,042,054
			SANDOZ	OCT2014	MAY2018	.	110,247,959	653,108,595	12,688,114

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
OXYCODONE ER	Def	Purdue	TEVA	JAN2004	MAY2018	16	2,281,930,095	40,138,571,775	661,185,544
			WATSON LABS	JAN2005	DEC2007	.	451,844,796	12,975,399,240	254,288,879
	Non	Non-Defendant	Non-Defendant	JAN2005	APR2018	.	17,521,960	312,158,400	2,628,815
OXYCODONE ER						16	4,594,753,698	84,873,397,590	1,573,400,852
OXYCODONE/APAP	Def	Actavis	ACTAVIS	JAN2001	DEC2011	.	599,606,420	34,917,550,823	2,979,290,638
			AMIDE PHARMACEUT	AUG1999	DEC2000	.	23,844	893,843	119,179
			PUREPAC	JAN1993	NOV2000	.	.	481,050	64,140
			RUGBY LABS	JAN1993	DEC1993	.	.	106,137,960	14,151,728
			SCHEIN PHARM	JAN1993	DEC1996	.	.	559,673,535	74,623,138
			WATSON LABS	JAN1994	DEC2007	.	437,968,839	12,849,660,214	1,106,092,510
		Endo Labs	ENDO LABS	JAN2000	FEB2008	.	90,257	4,530,743	604,099
			PAR PHARM	JAN1993	MAY2018	.	255,421,549	8,254,111,624	896,269,092
			QUALITEST PRODUCTS	JAN1993	DEC2011	.	16,363,741	3,438,067,148	458,408,953
			VINTAGE PHARM	JUN1997	FEB2011	.	829,889	20,689,268	2,758,569
		Mallinckrodt	MALLINCKRODT	JAN1993	MAY2018	515	1,871,591,368	97,887,541,249	10,827,770,572
		Purdue	RHODES PHARM	OCT2014	MAY2018	.	196,810,476	11,427,110,569	969,665,364
		Teva	BARR LABS	JAN1993	DEC2003	.	10,201,871	951,209,220	126,827,896
			IVAX	JAN1996	DEC2000	.	677,989	318,472,035	42,462,938
			TEVA	JAN1993	MAY2018	.	714,219,792	46,883,424,120	3,962,059,328
			ZENITH GOLDLINE	JAN1993	DEC1995	.	.	426,608,693	56,881,159

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
OXYCODONE/APAP	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2009	MAY2018	.	25,103,137	8,838,124	810,273
		McKesson	MCKESSON	MAY2016	MAY2018	.	1,376,969	1,845,071	126,586
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	.	1,617,357,920	53,548,860,221	4,449,613,183
OXYCODONE/APAP									
OXYCODONE/ASA	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	16,688,606	173,173,859	23,657,631
			PUREPAC	APR1995	JUN1996	.	.	43,312	5,917
			RUGBY LABS	JAN1993	DEC1993	.	.	4,506,390	615,627
			SCHEIN PHARM	JAN1993	DEC1996	.	.	11,716,546	1,600,621
			WATSON LABS	JAN1994	DEC2007	.	23,242,491	333,538,962	45,565,432
		Endo Labs	PAR PHARM	JAN1993	DEC1993	.	8,301	.	.
			QUALITEST PRODUCTS	JAN1993	JUN2002	.	.	862,274	117,797
		Teva	BARR LABS	JAN1993	SEP2003	.	.	20,364,474	2,782,032
			IVAX	JAN1996	DEC2000	.	.	7,158,126	977,886
			TEVA	JAN1993	MAY2018	.	6,280,274	64,880,047	8,708,056
			ZENITH GOLDLINE	JAN1993	DEC1995	.	.	20,989,705	2,867,446
	Dist								
	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	.	3,870,535	82,761,707	11,182,669
	OXYCODONE/ASA					.			

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
OXYCODONE/IBUPROF	Def	Actavis	ACTAVIS	JAN2008	DEC2011	.	1,938,729	17,167,425	2,288,990
			WATSON LABS	JAN2007	DEC2007	.	441,748	153,660	20,488
		Teva	TEVA	JAN2007	MAY2018	.	2,006,234	12,736,635	1,698,218
<b>OXYCODONE/IBUPROF</b>						<b>.</b>	<b>4,386,711</b>	<b>30,057,720</b>	<b>4,007,696</b>
OXYCONTIN	Def	Purdue	PURDUE	DEC1995	MAY2018	1,858,656	37,764,087,426	376,515,274,808	7,184,085,949
	Non	Non-Defendant	Non-Defendant	FEB1996	MAY2004	79,508	.	.	.
<b>OXYCONTIN</b>						<b>1,938,164</b>	<b>37,764,087,426</b>	<b>376,515,274,808</b>	<b>7,184,085,949</b>
OXYFAST	Def	Purdue	PURDUE	OCT1998	JAN2015	21,946	29,703,509	609,493,320	20,316,444
<b>OXYFAST</b>						<b>21,946</b>	<b>29,703,509</b>	<b>609,493,320</b>	<b>20,316,444</b>
OXYIR	Def	Purdue	PURDUE	JAN1996	JUL2016	51,246	47,613,176	1,168,757,550	155,834,340
<b>OXYIR</b>						<b>51,246</b>	<b>47,613,176</b>	<b>1,168,757,550</b>	<b>155,834,340</b>
OXYMORPHONE	Def	Endo Labs	ENDO LABS	JAN2010	MAY2018	.	79,180,157	658,409,445	25,775,281
			TEVA	APR2013	MAY2018	.	41,894,972	505,197,075	19,039,396
		Mallinckrodt	MALLINCKRODT	JUL2013	MAY2018	.	11,938,515	175,433,415	6,751,452
	Dist	AmerisourceBergen	AMERICAN HLTH PKG	JAN2016	JAN2018	.	23,810	8,880	296
	Non	Non-Defendant	Non-Defendant	JAN2010	MAY2018	.	264,983,547	2,355,525,960	90,095,517
<b>OXYMORPHONE</b>						<b>.</b>	<b>398,021,001</b>	<b>3,694,574,775</b>	<b>141,661,942</b>

Source: IQVIA NPA, IPA, ARCOS, CDC



Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
OXYMORPHONE ER	Def	Actavis	ACTAVIS	JAN2011	MAR2012	1,143	3,565,221	16,132,793	402,258
		Teva	TEVA	JAN2012	MAY2018	422	123,160,315	1,361,177,205	26,215,548
	Non	Non-Defendant	Non-Defendant	JAN2013	MAY2018	.	652,626,753	6,996,966,330	102,302,785
OXYMORPHONE ER						1,565	779,352,289	8,374,276,328	128,920,591
PALLADONE	Def	Purdue	PURDUE	OCT2004	JUL2009	22,143	20,156,318	74,778,736	953,345
PALLADONE						22,143	20,156,318	74,778,736	953,345
PANLOR	Def	Purdue	PURDUE	JAN1993	DEC1993	2,613	.	1,796,990	359,398
	Non	Non-Defendant	Non-Defendant	JAN1993	MAR2018	35,084	200,265	4,061,680	812,336
PANLOR						37,697	200,265	5,858,670	1,171,734
PERCOCET	Def	Dupont	ENDO LABS	JAN1993	JUL1997	9,961	210,388,004	2,530,028,235	337,337,098
		Endo Labs	ENDO LABS	AUG1997	MAY2018	153,336	2,628,093,020	12,285,700,538	1,118,398,412
PERCOCET						163,297	2,838,481,024	14,815,728,773	1,455,735,510
PERCODAN	Def	Dupont	ENDO LABS	JAN1993	JUL1997	6,034	51,239,089	562,334,068	76,821,594
		Endo Labs	ENDO LABS	AUG1997	JAN2017	3,263	63,612,357	445,034,677	60,865,336
PERCODAN						9,297	114,851,446	1,007,368,745	137,686,930

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
PERCODAN-DEMI	Def	Dupont	ENDO LABS	JAN1993	JUL1997	.	670,601	2,483,087	678,439
		Endo Labs	ENDO LABS	AUG1997	DEC2005	.	315,944	584,308	159,647
PERCODAN-DEMI						.	986,545	3,067,395	838,086
PERCOLONE	Def	Endo Labs	ENDO LABS	NOV1997	AUG2007	8,834	1,468,205	4,522,335	602,978
PERCOLONE						8,834	1,468,205	4,522,335	602,978
PERLOXX	Non	Non-Defendant	Non-Defendant	JAN2006	JAN2011	1,745	582,600	3,360,315	277,709
PERLOXX						1,745	582,600	3,360,315	277,709
POLYGESIC	Def	Dupont	DUPONT PHARM	JAN1993	AUG1993	.	30,753	.	.
	Non	Non-Defendant	Non-Defendant	SEP1993	MAY2013	198	175,466	1,617,375	323,475
POLYGESIC						198	206,219	1,617,375	323,475
PRIMLEV	Non	Non-Defendant	Non-Defendant	JAN2008	MAY2018	14,273	21,641,372	51,702,285	3,905,268
PRIMLEV						14,273	21,641,372	51,702,285	3,905,268
PROCET	Def	Actavis	ACTAVIS	APR2008	JUL2011	.	.	2,940	392
			WATSON LABS	JAN2001	APR2009	170	998,441	2,362,113	331,916
PROCET						170	998,441	2,365,053	332,308
R.M.S.	Non	Non-Defendant	Non-Defendant	JAN1993	MAR2013	.	5,704,804	49,402,155	3,459,628
R.M.S.						.	5,704,804	49,402,155	3,459,628

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
REPREXAIN	Def	Actavis	ACTAVIS	JAN2008	DEC2011	206	51	46,950	9,390
			WATSON LABS	JAN2004	DEC2007	23,554	2,940,943	7,025,945	1,405,189
		Teva	TEVA	FEB2012	MAY2013	.	.	2,510	502
	Non	Non-Defendant	Non-Defendant	JAN2007	APR2018	40,930	25,028,667	140,840,058	16,169,734
REPREXAIN						64,690	27,969,661	147,915,463	17,584,815
ROXANOL	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	13,261	96,772,601	4,748,817,805	237,525,933
ROXANOL						13,261	96,772,601	4,748,817,805	237,525,933
ROXICET	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	2,155	289,657,921	23,620,323,423	3,196,649,350
ROXICET						2,155	289,657,921	23,620,323,423	3,196,649,350
ROXICODONE	Def	Mallinckrodt	MALLINCKRODT	JAN1993	MAY2018	29	189,814,629	1,691,464,691	58,716,693
	Non	Non-Defendant	Non-Defendant	JAN1993	JUL2016	24,361	206,488,445	6,402,427,335	512,917,195
ROXICODONE						24,390	396,303,074	8,093,892,026	571,633,888
ROXILOX	Non	Non-Defendant	Non-Defendant	JAN1993	DEC1997	12	.	781,409,633	104,187,951
ROXILOX						12	.	781,409,633	104,187,951
ROXIPRIN	Non	Non-Defendant	Non-Defendant	JAN1993	APR2011	115	7,352,614	503,974,420	68,849,121
ROXIPRIN						115	7,352,614	503,974,420	68,849,121

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
STAGESIC	Non	Non-Defendant	Non-Defendant	JAN1993	FEB2016	8,009	2,603,406	67,230,120	12,865,034
STAGESIC						8,009	2,603,406	67,230,120	12,865,034
SUBSYS	Def	Insys Therapeutics	INSYS THERAPEUTICS	JAN2012	MAY2018	94,710	1,458,491,889	2,166,317,136	16,914,066
SUBSYS						94,710	1,458,491,889	2,166,317,136	16,914,066
TYLOX	Def	Janssen	MCNEIL	JAN1993	FEB2014	2,318	156,113,829	1,273,352,393	169,780,319
TYLOX						2,318	156,113,829	1,273,352,393	169,780,319
ULTRAGESIC	Non	Non-Defendant	Non-Defendant	JAN1993	JAN1997	186	11,010	1,819,890	363,978
ULTRAGESIC						186	11,010	1,819,890	363,978
VANACET	Non	Non-Defendant	Non-Defendant	JAN1993	NOV2009	1,494	204,505	5,507,295	1,101,459
VANACET						1,494	204,505	5,507,295	1,101,459
VICODIN	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	150,925	487,889,447	4,532,783,150	906,556,630
VICODIN						150,925	487,889,447	4,532,783,150	906,556,630
VICODIN ES	Non	Non-Defendant	Non-Defendant	JAN1993	MAY2018	108,112	641,982,430	7,691,299,598	1,025,506,613
VICODIN ES						108,112	641,982,430	7,691,299,598	1,025,506,613
VICODIN HP	Non	Non-Defendant	Non-Defendant	OCT1996	MAY2018	28,058	122,018,236	1,271,734,270	127,173,427
VICODIN HP						28,058	122,018,236	1,271,734,270	127,173,427

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
VICOPROFEN	Non	Non-Defendant	Non-Defendant	SEP1997	APR2018	491,701	524,154,478	3,563,056,050	475,074,140
VICOPROFEN						491,701	524,154,478	3,563,056,050	475,074,140
XARTEMIS XR	Def	Mallinckrodt	MALLINCKRODT	MAR2014	MAY2018	60,199	13,471,890	48,875,321	4,344,473
XARTEMIS XR						60,199	13,471,890	48,875,321	4,344,473
XODOL	Non	Non-Defendant	Non-Defendant	JAN2004	APR2018	73,588	51,903,206	313,404,350	33,347,048
XODOL						73,588	51,903,206	313,404,350	33,347,048
XOLOX	Non	Non-Defendant	Non-Defendant	JAN2009	JAN2014	9,251	2,344,872	16,341,330	1,089,422
XOLOX						9,251	2,344,872	16,341,330	1,089,422
XYLON	Non	Non-Defendant	Non-Defendant	JAN2015	NOV2017	.	.	1,708,120	170,812
XYLON						.	.	1,708,120	170,812
ZAMICET	Non	Non-Defendant	Non-Defendant	JAN2008	MAY2018	13,071	9,830,487	21,532,529	32,138,103
ZAMICET						13,071	9,830,487	21,532,529	32,138,103
ZOHYDRO ER	Non	Non-Defendant	Non-Defendant	FEB2014	MAY2018	100,577	147,782,177	416,196,180	17,125,590
ZOHYDRO ER						100,577	147,782,177	416,196,180	17,125,590
ZOLVIT	Non	Non-Defendant	Non-Defendant	JAN2010	MAR2016	3,584	1,051,186	2,641,468	3,942,489

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs and Defendant Corporate Groupings  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Manufacturer			Sales Period		Promotion	Wholesale	Retail	
Drug	Status	Defendant	Manufacturer	Start	End	Contacts	\$Wholesale	MME	EU TRx
ZOLVIT						3,584	1,051,186	2,641,468	3,942,489
ZYDONE	Def	Dupont	ENDO LABS	JAN1993	JUL1997	.	2,524,224	34,293,770	6,858,754
		Endo Labs	ENDO LABS	AUG1997	JAN2017	125,605	62,188,952	838,579,320	96,745,680
ZYDONE						125,605	64,713,176	872,873,090	103,604,434

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Def	Actavis	ACTAVIS	ANEXSIA	JAN2008	SEP2011	.	52	78,423	14,126
			BANCAP-HC	JUL2009	JAN2010	.	.	1,055	211
			COMBUNOX	JAN2009	DEC2010	.	480,290	2,634,818	351,309
			FENTANYL	JAN2008	DEC2011	.	726,633,462	21,540,905,100	51,020,755
			FENTANYL CIT	JAN2008	DEC2008	.	136,958,508	652,622,542	5,939,218
			HYDROCODONE/APAP	JAN2008	DEC2011	.	1,094,222,377	97,933,365,828	12,569,926,878
			HYDROCODONE/IBUPROFEN	JAN2008	DEC2011	.	33,102,016	1,155,080,160	154,010,688
			HYDROMORPHONE	DEC2005	DEC2011	.	794,838	35,171,160	1,117,090
			KADIAN	JAN2003	DEC2012	28,274	1,497,080,153	13,317,246,820	263,225,005
			MAXIDONE	JAN2008	DEC2011	.	351,648	2,225,360	222,536
			MEPERIDINE	JAN2001	DEC2011	.	4,265,305	111,849,550	18,498,651
			MEPERIDINE/PROMETH	JAN2001	SEP2011	.	1,492,697	27,295,290	5,459,058
			MORPHINE SULFATE	JAN2011	DEC2011	.	11,739,077	21,615,200	427,276
			NORCO	JAN2008	DEC2010	.	58,403,733	376,025,218	39,252,571
			OXYCODONE	JAN2001	DEC2011	14	507,208,403	50,115,964,883	1,575,499,165
			OXYCODONE/APAP	JAN2001	DEC2011	.	599,606,420	34,917,550,823	2,979,290,638
			OXYCODONE/ASA	JAN2008	DEC2011	.	16,688,606	173,173,859	23,657,631
			OXYCODONE/IBUPROF	JAN2008	DEC2011	.	1,938,729	17,167,425	2,288,990
			OXYMORPHONE ER	JAN2011	MAR2012	1,143	3,565,221	16,132,793	402,258
			PROCET	APR2008	JUL2011	.	.	2,940	392
			REPREXAIN	JAN2008	DEC2011	206	51	46,950	9,390
		ALLERGAN	COMBUNOX	JAN2011	SEP2015	648	690	17,963	2,395
			KADIAN	AUG1996	MAY2018	9,294	655,320,052	3,137,867,270	60,650,767
			NORCO	MAR1997	MAY2018	2,101	191,898,475	740,289,105	78,434,013

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer		Drug		Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Def	Actavis	AMIDE PHARMACEUT	MEPERIDINE	NOV1999	DEC2000	.	139,900	217,545	30,909
			MEPERIDINE/PROMETH	JAN2000	DEC2000	.	7,143	47,245	9,449
			OXYCODONE	SEP1997	DEC2000	.	525,738	31,943,850	4,259,180
			OXYCODONE/APAP	AUG1999	DEC2000	.	23,844	893,843	119,179
		ANDRX	ANEXSIA	DEC2001	SEP2003	55,246	.	.	.
		FOREST PHARM	BANCAP-HC	JAN1993	DEC2007	.	611,158	23,619,630	4,723,926
			COMBUNOX	DEC2004	OCT2012	177,656	21,567,126	93,944,355	12,525,914
			DURADYNE DHC	FEB1993	DEC1997	.	.	13,170	2,634
			HY-5	FEB1993	AUG1995	.	.	970	194
			LORCET	JAN1993	DEC2008	355,667	243,741,129	7,319,232,103	847,440,000
			LORPAC	NOV1993	NOV1993	.	.	760	152
		PAR PHARM	MORPHINE SULFATE	JAN2011	MAY2018	.	194,625,836	1,179,252,950	23,967,136
		PUREPAC	KADIAN	JAN1998	MAY2004	18,027	.	41,056,940	764,029
			OXYCODONE/APAP	JAN1993	NOV2000	.	.	481,050	64,140
			OXYCODONE/ASA	APR1995	JUN1996	.	.	43,312	5,917
		ROYCE LABS	HYDROCODONE/APAP	MAR1996	SEP2007	.	1,716,548	201,633,420	29,722,584
		RUGBY LABS	HYDROCODONE/APAP	JAN1993	DEC1993	.	.	241,093,140	42,670,981
			HYDROMORPHONE	JAN1993	DEC1993	.	.	159,824	19,978
			MEPERIDINE	JAN1993	DEC1993	.	.	31,760	4,749
			OXYCODONE/APAP	JAN1993	DEC1993	.	.	106,137,960	14,151,728
			OXYCODONE/ASA	JAN1993	DEC1993	.	.	4,506,390	615,627
		SCHEIN PHARM	HYDROCODONE/APAP	JAN1993	DEC1996	.	.	331,060,138	59,766,894
			MEPERIDINE	JAN1993	DEC1996	.	.	7,643,035	1,320,773
			OXYCODONE/APAP	JAN1993	DEC1996	.	.	559,673,535	74,623,138
			OXYCODONE/ASA	JAN1993	DEC1996	.	.	11,716,546	1,600,621
		WARNER-CHILCOTT	HYDROCODONE/APAP	JAN1993	DEC2008	.	1,668,276	2,198,325,548	346,524,029

Source: IQVIA NPA, IPA, ARCOS, CDC



Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Def	Actavis	WATSON LABS	ANEXSIA	JAN2001	DEC2007	.	8,693,102	63,687,260	9,564,942
			FENTANYL	JAN2007	DEC2007	.	25,377,965	669,635,460	1,552,013
			FENTANYL CIT	JAN2006	DEC2007	.	216,176,727	854,520,628	7,927,174
			HYDROCODONE/APAP	JAN1993	DEC2007	36	1,211,764,949	117,827,099,253	16,363,285,321
			HYDROCODONE/IBUPROFEN	JAN2004	DEC2007	120	35,930,725	246,295,695	32,839,426
			HYDROMORPHONE	JAN1994	DEC2000	.	.	85,688	10,711
			MAXIDONE	JAN2000	JUN2008	48,981	16,271,751	110,877,010	11,087,701
			MEPERIDINE	JAN1994	DEC2007	253	5,353,455	72,221,975	12,583,175
			MORPHINE SULFATE	JAN2002	DEC2006	.	14,220,472	862,308,820	19,160,059
			NORCO	MAR1997	OCT2012	164,768	233,144,747	3,139,275,290	329,898,735
			OXYCODONE	AUG1999	MAR2007	113	10,845	312,435	41,658
			OXYCODONE/APAP	JAN1994	DEC2007	.	437,968,839	12,849,660,214	1,106,092,510
			OXYCODONE/ASA	JAN1994	DEC2007	.	23,242,491	333,538,962	45,565,432
			OXYCODONE/IBUPROF	JAN2007	DEC2007	.	441,748	153,660	20,488
			PROCET	JAN2001	APR2009	170	998,441	2,362,113	331,916
			REPREXAIN	JAN2004	DEC2007	23,554	2,940,943	7,025,945	1,405,189
Def	Actavis					886,271	8,238,914,701	373,686,119,955	37,236,001,322
	Dupont	DUPONT PHARM	NUMORPHAN	FEB1996	MAR1997	828	.	.	.
			POLYGESIC	JAN1993	AUG1993	.	30,753	.	.
		ENDO LABS	ENDOCET	JUN1994	JUL1997	.	11,644,969	975,194,408	130,025,921
			ENDODAN	JUL1994	JUL1997	.	1,234,991	71,243,146	9,689,410
			HYDROCODONE/APAP	FEB1995	JUL1997	.	7,708,650	396,580,690	56,450,301
			HYDROMORPHONE	FEB1997	JUL1997	.	62,920	1,035,288	74,902
			NUMORPHAN	JAN1993	JUL1997	.	1,225,383	3,237,195	215,813

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Dupont	ENDO LABS	PERCOCET	JAN1993	JUL1997	9,961	210,388,004	2,530,028,235	337,337,098
			PERCODAN	JAN1993	JUL1997	6,034	51,239,089	562,334,068	76,821,594
			PERCODAN-DEMI	JAN1993	JUL1997	.	670,601	2,483,087	678,439
			ZYDONE	JAN1993	JUL1997	.	2,524,224	34,293,770	6,858,754
Def	Dupont					16,823	286,729,584	4,576,429,886	618,152,232
	Endo Labs	DAVA PHARM	FENTANYL	MAR2005	AUG2008	.	.	63,180	193
			OXYCODONE ER	JAN2005	DEC2008	.	291,114,419	4,525,269,450	89,462,968
		ENDO LABS	ENDOCET	AUG1997	MAY2018	971	1,638,620,287	53,350,714,725	4,510,312,737
			ENDOCODONE	JAN1999	SEP2011	.	194,865	23,996,168	3,199,489
			ENDODAN	AUG1997	MAR2018	.	24,005,462	753,469,755	103,006,862
			HYDROCODONE/APAP	AUG1997	DEC2011	.	3,141,064	378,708,598	56,749,051
			HYDROMORPHONE	AUG1997	FEB2014	.	4,907,812	319,772,784	24,216,896
			MORPHINE SULFATE	NOV1998	MAY2018	.	929,275,391	50,277,392,615	1,159,603,491
			NUMORPHAN	AUG1997	MAR2007	214	577,684	1,212,225	80,815
			OPANA	JAN2006	MAY2018	154,176	250,318,418	1,525,032,630	61,559,984
			OPANA ER	JAN2006	MAY2018	318,136	3,576,884,988	32,879,291,498	457,491,761
			OXYCODONE ER	JAN2005	MAY2013	.	371,810,112	10,199,579,880	265,939,473
			OXYCODONE/APAP	JAN2000	FEB2008	.	90,257	4,530,743	604,099
			OXYMORPHONE	JAN2010	MAY2018	.	79,180,157	658,409,445	25,775,281
			PERCOCET	AUG1997	MAY2018	153,336	2,628,093,020	12,285,700,538	1,118,398,412
			PERCODAN	AUG1997	JAN2017	3,263	63,612,357	445,034,677	60,865,336
			PERCODAN-DEMI	AUG1997	DEC2005	.	315,944	584,308	159,647
			PERCOLONE	NOV1997	AUG2007	8,834	1,468,205	4,522,335	602,978
			ZYDONE	AUG1997	JAN2017	125,605	62,188,952	838,579,320	96,745,680

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Endo Labs	PAR PHARM	CODEINE SULFATE	MAY2012	JAN2017	.	.	4,815	950
			FENTANYL	JAN2007	DEC2011	.	179,953,654	5,301,198,180	12,368,406
			FENTANYL CIT	JAN2011	MAY2018	.	95,166,994	673,742,732	5,999,216
			HYDROCODONE/APAP	JAN1993	MAY2018	.	2,039,282,198	79,399,814,123	10,668,318,591
			HYDROCODONE/IBUPROFEN	JAN2012	MAY2018	.	15,830,351	511,487,430	67,940,313
			HYDROMORPHONE	JAN1993	MAR2014	.	412,117	23,568	1,763
			MEPERIDINE	JAN1993	MAY2018	.	6,495,253	92,613,810	16,055,493
			MEPROZINE	APR1993	MAR2015	.	11,749,734	3,865	773
			MORPHINE SULFATE	JAN2007	MAR2018	.	192,694,207	20,089,984,655	484,157,041
			OXYCODONE	SEP1998	MAY2018	.	421,333,886	42,854,535,285	1,470,106,333
			OXYCODONE/APAP	JAN1993	MAY2018	.	255,421,549	8,254,111,624	896,269,092
			OXYCODONE/ASA	JAN1993	DEC1993	.	8,301	.	.
		QUALITEST PRODUCTS	CODEINE SULFATE	JAN2009	NOV2011	.	121,137	1,453,995	245,907
			HYDROCODONE/APAP	JAN1993	DEC2011	.	777,736,276	73,395,393,860	10,675,145,434
			HYDROCODONE/IBUPROFEN	JAN2006	DEC2011	.	11,540,416	283,733,198	37,831,093
			HYDROMORPHONE	JAN1993	DEC2011	.	800,355	101,453,656	8,086,469
			MEPERIDINE	JAN1993	DEC2011	.	2,156,415	51,632,125	9,032,176
			MEPERIDINE/PROMETH	APR1993	DEC1995	.	.	32,940,555	6,588,111
			MEPERITAB	JAN1996	DEC2010	.	9,352,935	147,823,135	25,588,372
			MEPROZINE	JAN1996	DEC2011	.	33,208,187	670,881,975	134,176,395
			OXYCODONE	MAY1998	DEC2011	.	152,950,578	16,058,669,400	617,445,106
			OXYCODONE ER	JAN2009	DEC2011	.	21,000,687	366,731,280	6,899,534
			OXYCODONE/APAP	JAN1993	DEC2011	.	16,363,741	3,438,067,148	458,408,953
			OXYCODONE/ASA	JAN1993	JUN2002	.	.	862,274	117,797
		TEVA	OXYMORPHONE	APR2013	MAY2018	.	41,894,972	505,197,075	19,039,396

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Endo Labs	VINTAGE PHARM	HYDROCODONE/APAP	OCT1993	NOV2012	.	3,424,268	474,312,115	59,240,455
			HYDROMORPHONE	APR1996	SEP2011	.	524,198	25,584,616	1,918,320
			MEPERIDINE/PROMETH	SEP1993	DEC1995	.	.	176,665	35,333
			MEPROZINE	JAN1996	DEC2012	.	358,010	9,768,510	1,953,702
			OXYCODONE/APAP	JUN1997	FEB2011	.	829,889	20,689,268	2,758,569
Def	Endo Labs					764,535	14,216,409,702	421,234,755,807	33,720,504,246
	Insys Therapeutics	INSYS THERAPEUTICS	SUBSYS	JAN2012	MAY2018	94,710	1,458,491,889	2,166,317,136	16,914,066
Def	Insys Therapeutics					94,710	1,458,491,889	2,166,317,136	16,914,066
	Janssen	ALZA	DURAGESIC	AUG1994	JUN2002	2,470	.	.	.
		CENTOCOR	NUCYNTA	JUN2011	MAY2012	1,198	.	.	.
		JANSSEN PHARM	DURAGESIC	JAN1993	MAY2018	713,327	9,362,870,201	128,864,615,292	308,569,180
			NUCYNTA	JAN2009	DEC2012	228,102	120,298,723	1,357,113,800	49,486,214
			NUCYNTA ER	SEP2011	DEC2012	97,585	.	.	.
		JOHNSON & JOHNSON	DURAGESIC	JAN2013	FEB2018	3,698	.	.	.
		MCNEIL	DURAGESIC	JAN2005	AUG2007	5,875	.	.	.
			NUCYNTA	MAY2010	JUL2012	7,826	.	.	.
			TYLOX	JAN1993	FEB2014	2,318	156,113,829	1,273,352,393	169,780,319
		ORTHO PHARM	DURAGESIC	SEP1995	OCT2007	23,422	.	.	.
			NUCYNTA	JUN2009	SEP2012	91,296	.	.	.
			NUCYNTA ER	SEP2011	NOV2011	934	.	.	.

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Janssen	PRICARA	DURAGESIC	JAN2006	JUL2010	5,721	.	.	.
			NUCYNTA	JUN2009	NOV2012	332,595	.	.	.
			NUCYNTA ER	AUG2011	JUL2012	12,642	.	.	.
Def	Janssen					1,529,009	9,639,282,753	131,495,081,485	527,835,713
	Mallinckrodt	MALLINCKRODT	ANEXSIA	JAN1993	JAN2013	1,732	28,900,145	451,095,329	62,672,981
			EXALGO	JAN2010	MAY2018	170,646	723,155,200	1,852,300,544	32,091,412
			FENTANYL	JAN2011	MAY2018	170	723,472,390	28,776,567,787	71,032,836
			FENTANYL CIT	JAN2010	MAY2018	.	258,602,303	1,501,307,106	12,752,357
			HYDROCODONE/APAP	JAN1995	MAY2018	115	3,222,031,117	273,429,589,382	39,610,441,036
			HYDROMORPHONE	JUL1997	MAY2018	.	289,940,575	29,365,948,600	1,909,380,488
			HYDROMORPHONE ER	MAY2014	MAY2018	.	232,606,491	642,834,480	9,165,897
			LIQUICET	JAN2007	MAR2012	.	46,403	103,160	10,316
			MAGNACET	FEB2007	OCT2009	16,143	.	.	.
			MEPERIDINE	JAN2000	MAY2015	.	3,375,380	50,056,250	8,780,148
			MORPHINE SULFATE	JAN2003	MAY2018	.	1,189,386,143	67,582,174,595	1,737,176,602
			OXYCODONE	NOV1997	MAY2018	.	1,190,888,671	98,478,786,945	5,037,652,009
			OXYCODONE ER	JAN2008	FEB2017	.	342,203,488	6,333,365,985	105,097,110
			OXYCODONE/APAP	JAN1993	MAY2018	515	1,871,591,368	97,887,541,249	10,827,770,572
			OXYMORPHONE	JUL2013	MAY2018	.	11,938,515	175,433,415	6,751,452
			ROXICODONE	JAN1993	MAY2018	29	189,814,629	1,691,464,691	58,716,693
			XARTEMIS XR	MAR2014	MAY2018	60,199	13,471,890	48,875,321	4,344,473
Def	Mallinckrodt					249,549	10,291,424,708	608,267,444,838	59,493,836,382

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Purdue	ABG LABORATORIES	MORPHINE SULFATE	JUL1994	DEC2010	.	42,411,784	1,045,157,179	22,165,389
		ACTAVIS	OXYCODONE ER	JAN2008	DEC2011	.	144,583,072	2,447,185,050	53,352,738
		APOTEX CORP	OXYCODONE ER	JAN2010	DEC2012	.	97,463,866	1,243,081,185	21,595,190
		ETHEX LABS	OXYCODONE ER	JAN2009	MAR2016	.	253,144,734	3,271,623,330	56,223,384
		IMPAX	OXYCODONE ER	DEC2015	MAY2018	.	41,675,163	262,646,055	5,201,895
		PAR PHARM	OXYCODONE ER	JAN2012	MAY2018	.	64,129,766	514,181,955	11,795,154
		PURDUE	BUTRANS	OCT2010	MAY2018	936,856	1,351,300,636	2,541,126,263	16,397,778
			DILAUDID	MAY1993	MAY2018	362	168,163,202	2,480,817,992	177,525,376
			MORPHINE SULFATE	APR1993	NOV2017	4,816	.	.	.
			MS-CONTIN	JAN1993	DEC2012	201,202	824,877,612	29,168,691,680	628,357,631
			MSIR	JAN1993	JAN2018	21,665	39,843,574	2,804,518,156	130,696,318
			OXYCONTIN	DEC1995	MAY2018	1,858,656	37,764,087,426	376,515,274,808	7,184,085,949
			OXYFAST	OCT1998	JAN2015	21,946	29,703,509	609,493,320	20,316,444
			OXYIR	JAN1996	JUL2016	51,246	47,613,176	1,168,757,550	155,834,340
			PALLADONE	OCT2004	JUL2009	22,143	20,156,318	74,778,736	953,345
			PANLOR	JAN1993	DEC1993	2,613	.	1,796,990	359,398
		RANBAXY PHARM	OXYCODONE ER	JAN2010	MAY2018	.	106,083,581	1,630,495,410	27,042,054
		RHODES PHARM	DILAUDID	JAN1993	MAY2018	1,428	137,436,945	436,751,916	22,838,408
			HYDROCODONE/APAP	MAY2016	MAY2018	.	8,927,847	582,668,383	73,565,982
			HYDROMORPHONE	JAN2010	MAY2018	.	131,000,937	9,108,887,124	539,808,777
			MORPHINE SULFATE	JAN2011	MAY2018	.	790,320,216	46,337,605,130	1,170,098,384
			MS-CONTIN	JAN1993	MAY2018	1,361	804,375,086	465,986,215	7,971,205
			OXYCODONE	SEP2014	MAY2018	.	62,568,848	5,179,100,595	305,885,673
			OXYCODONE/APAP	OCT2014	MAY2018	.	196,810,476	11,427,110,569	969,665,364
		SANDOZ	OXYCODONE ER	OCT2014	MAY2018	.	110,247,959	653,108,595	12,688,114
		TEVA	OXYCODONE ER	JAN2004	MAY2018	16	2,281,930,095	40,138,571,775	661,185,544

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Purdue	WATSON LABS	OXYCODONE ER	JAN2005	DEC2007	.	451,844,796	12,975,399,240	254,288,879
Def	Purdue					3,124,310	45,970,700,624	553,084,815,199	12,529,898,713
	Teva	ANESTA CORPORATION	ACTIQ	APR2000	FEB2001	7,793	.	.	.
		BARR LABS	HYDROCODONE/APAP	JAN1993	DEC2003	.	645,891	137,011,355	25,927,642
			MEPERIDINE	JAN1993	DEC2003	.	26,981,091	511,335,365	87,871,368
			OXYCODONE/APAP	JAN1993	DEC2003	.	10,201,871	951,209,220	126,827,896
			OXYCODONE/ASA	JAN1993	SEP2003	.	.	20,364,474	2,782,032
		CEPHALON INC	ACTIQ	JAN1999	NOV2011	103,920	1,266,719,433	10,586,953,572	101,912,783
			FENTORA	OCT2006	DEC2011	105,707	.	46,246,473	933,398
		IVAX	HYDROCODONE/APAP	JAN1996	DEC2000	.	889,858	885,375,913	150,468,023
			HYDROMORPHONE	JAN1996	DEC2000	.	.	3,073,368	194,261
			MEPERIDINE	JAN1996	DEC2000	.	.	764,145	118,268
			ONCET	JAN1993	FEB1999	.	66,205	5,535	1,107
			OXYCODONE/APAP	JAN1996	DEC2000	.	677,989	318,472,035	42,462,938
			OXYCODONE/ASA	JAN1996	DEC2000	.	.	7,158,126	977,886
		TEVA	ACTIQ	JAN2006	MAY2018	24,054	1,324,832,929	1,428,490,622	12,783,489
			ANEXSIA	JUN2012	NOV2013	.	.	1,720	344
			BANCAP-HC	JAN1993	DEC1998	.	3,378,863	.	.
			CODEINE	JUN1993	JUN1993	.	9,409	.	.
			DURADYNE DHC	JAN1993	MAR1994	.	316	.	.
			FENTANYL	JAN2008	MAY2018	242	529,669,088	33,598,421,820	81,999,815
			FENTANYL CIT	JAN2006	MAY2018	.	991,273,039	5,503,421,300	49,731,436
			FENTORA	JAN2006	MAY2018	124,302	1,913,756,525	2,482,380,017	38,894,228
			HYDROCODONE/APAP	JAN1993	MAY2018	.	1,643,030,760	92,879,713,393	11,573,714,596

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	Teva	TEVA	HYDROCODONE/IBUPROFEN	JAN2003	MAY2018	36	258,058,296	4,745,683,020	632,757,736
			HYDROMORPHONE	JAN1993	AUG2013	.	16,252	647,792	33,124
			HYDROMORPHONE ER	MAY2014	MAY2018	.	76,282,884	310,531,664	5,978,981
			MAXIDONE	JAN2012	JUL2014	.	63,727	352,270	35,227
			MEPERIDINE	JAN1993	MAY2018	.	43,485,645	716,956,210	122,680,567
			MEPERIDINE/PROMETH	SEP2012	SEP2012	.	.	75	15
			MORPHINE SULFATE	JAN2005	MAY2018	.	408,900,241	3,659,198,935	78,572,273
			OXYCODONE	SEP1997	MAY2018	.	465,359,988	62,986,201,613	1,857,326,160
			OXYCODONE/APAP	JAN1993	MAY2018	.	714,219,792	46,883,424,120	3,962,059,328
			OXYCODONE/ASA	JAN1993	MAY2018	.	6,280,274	64,880,047	8,708,056
			OXYCODONE/IBUPROF	JAN2007	MAY2018	.	2,006,234	12,736,635	1,698,218
			OXYMORPHONE ER	JAN2012	MAY2018	422	123,160,315	1,361,177,205	26,215,548
			REPREXAIN	FEB2012	MAY2013	.	.	2,510	502
		ZENITH GOLDLINE	HYDROCODONE/APAP	JAN1993	DEC1995	.	.	1,185,518,178	216,135,738
			HYDROMORPHONE	JAN1993	DEC1995	.	.	3,735,744	252,394
			MEPERIDINE	JAN1993	DEC1995	.	.	8,055,305	1,378,394
			OXYCODONE/APAP	JAN1993	DEC1995	.	.	426,608,693	56,881,159
			OXYCODONE/ASA	JAN1993	DEC1995	.	.	20,989,705	2,867,446
Def	Teva					366,476	9,809,966,915	271,747,098,171	19,271,182,376

Source: IQVIA NPA, IPA, ARCOS, CDC



Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Dist	AmerisourceBergen	AMERICAN HLTH PKG	HYDROCODONE/APAP	JAN2002	MAY2018	.	33,326,592	8,037,783	1,294,557
			HYDROCODONE/IBUPROFEN	JAN2007	MAY2018	.	781,116	874,103	116,547
			HYDROMORPHONE	JAN2011	MAY2018	.	3,468,070	2,136,608	212,586
			MORPHINE SULFATE	JAN2011	MAY2018	.	4,619,237	7,310,610	197,946
			OXYCODONE	JAN2009	MAY2018	.	34,038,119	26,922,788	1,466,628
			OXYCODONE/APAP	JAN2009	MAY2018	.	25,103,137	8,838,124	810,273
			OXYMORPHONE	JAN2016	JAN2018	.	23,810	8,880	296
Dist	AmerisourceBergen				.	101,360,081	54,128,894	4,098,833	
Dist									

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
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1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
	McKesson	MCKESSON	HYDROCODONE/APAP	JAN1999	MAY2018	.	24,532,033	42,860,838	7,698,442
			HYDROCODONE/IBUPROFEN	JAN2012	MAR2018	.	50,078	18,540	2,472
			HYDROMORPHONE	OCT2016	MAY2018	.	588,292	445,216	33,511
			MORPHINE SULFATE	APR2017	MAY2018	.	374,843	273,765	11,530
			OXYCODONE	OCT2015	MAY2018	.	3,719,896	1,373,798	120,178
			OXYCODONE/APAP	MAY2016	MAY2018	.	1,376,969	1,845,071	126,586
Dist	McKesson					.	30,642,111	46,817,227	7,992,719
Non	Non-Defendant	Non-Defendant	ABSTRAL	JAN2011	MAY2018	33,389	70,280,073	46,413,354	805,325
			ACTIQ	FEB1999	MAR2000	2,922	.	.	.
			ALOR	AUG1995	MAY2003	6,845	398,067	5,936,560	1,187,312
			ANEXSIA	JAN1993	NOV1995	145,990	.	.	.
			ANOLOR DH	JAN1993	FEB2003	.	140,485	10,938,155	2,187,631
			AVINZA	JAN2002	MAY2018	482,085	1,511,822,464	14,333,238,045	203,489,466
			CETA	AUG1994	NOV2005	603	33,707	1,353,735	270,747
			CO-GESIC	JAN1993	FEB2014	13,689	4,035,095	63,297,380	12,659,476
			CODEINE	JAN1993	SEP2013	.	266,536	8,126,838	1,405,695
			CODEINE PHOSPHATE	JAN1993	DEC2013	.	6,788,371	50,371,563	11,436,504
			CODEINE SULFATE	JAN1993	MAY2018	193	104,230,544	1,037,272,925	188,388,872
			DAMASON	JAN1993	APR2010	1,820	4,490,106	48,213,125	9,642,625
			DEMEROL	JAN1993	MAY2018	466	156,782,838	936,474,896	170,234,783
			DEMEROL/APAP	JAN1993	JUN2002	.	506	196,600	39,320
			DILAUDID	JAN1993	FEB2008	31,974	69,234,232	3,284,462,236	225,172,934
			DOLAGESIC	JAN1996	NOV2008	.	15,796	2,928,330	585,666
			DOLOREX FORTE	FEB2001	JUN2011	.	65	9,370	1,874

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Non	Non-Defendant	Non-Defendant	EMBEDA	JAN2009	MAY2018	223,728	280,811,796	1,041,962,850	26,979,678
			ETH-OXYDOSE	JAN2001	FEB2016	.	37,171,282	1,582,677,030	52,755,901
			FENTANYL	JAN2005	MAY2018	8,433	7,304,664,880	210,563,739,511	551,905,751
			FENTANYL CIT	JUN2010	MAR2015	.	.	132,288	1,579
			HY-PHEN	JAN1993	MAR2011	.	885,455	22,272,075	4,454,415
			HYCET	JAN2004	MAY2018	11,895	15,125,032	32,074,668	64,149,336
			HYCOMED	JAN1994	JUN2001	200	61,759	1,448,595	284,785
			HYDROCET	JAN1993	FEB2015	11,304	3,216,320	75,448,855	15,089,771
			HYDROCODONE/APAP	JAN1993	MAY2018	7,149	1,088,686,933	52,267,668,976	9,001,363,887
			HYDROCODONE/IBUPROFEN	JUN2003	MAY2018	.	217,606,637	2,245,884,250	297,203,300
			HYDROGESIC	JAN1993	JAN2014	82	257,039	7,079,148	960,859
			HYDROMORPHONE	JAN1993	MAY2018	160	227,499,726	13,185,011,688	756,441,920
			HYDROMORPHONE ER	MAY2015	MAY2018	.	53,619,817	220,111,648	4,189,990
			HYDROSTAT	OCT1993	FEB2002	.	132,138	4,992,752	400,162
			IBUDONE	JAN2008	MAY2018	7,962	7,116,006	43,970,135	5,059,108
			KADIAN	JUL1996	DEC2008	241,743	69,855,692	1,015,061,900	19,698,622
			LAZANDA	JAN2011	MAY2018	28,032	97,663,789	5,537,616	137,863
			LORCET	JAN1993	MAY2018	4,713	351,171,089	211,900,390	23,250,552
			LORTAB	JAN1993	MAY2018	629,014	920,496,016	9,458,735,270	1,850,332,039
			MAGNACET	JAN2007	MAR2017	2,035	16,804,419	69,793,710	5,284,062
			MARGESIC H	JAN1993	DEC2011	1,193	651,816	11,567,215	2,313,443
			MEPERGAN	JAN1993	AUG2015	169	35,626,496	251,735,760	50,347,152
			MEPERIDINE	JAN1993	MAY2018	30	32,740,835	379,195,045	90,409,633
			MEPERIDINE/PROMETH	APR1998	MAY2018	.	13,928,080	242,395,610	48,479,122
			MORPHINE SULFATE	JAN1993	MAY2018	1,164	894,856,018	78,909,187,742	3,656,904,475
			MORPHINE SULFATE IR	JAN2001	DEC2002	9	3,133,974	482,284,965	21,806,017

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Non	Non-Defendant	Non-Defendant	MS/L	FEB1994	FEB2008	.	287,859	580,952	290,476
			MS/S	MAR1994	NOV2003	.	85,053	670,715	43,370
			NORCO	JUN1999	JUN1999	141	.	.	.
			NUCYNTA	JAN2011	MAY2018	142,877	1,444,011,528	10,482,406,650	362,975,107
			NUCYNTA ER	JAN2011	MAY2018	100,069	981,605,812	5,712,869,640	110,541,964
			OMS	JAN1993	JUN2002	.	593,090	22,853,960	1,142,698
			ONCET	JAN1993	DEC1996	706	.	960,655	192,131
			ONSOLIS	JAN2009	APR2018	7,423	393,120	51,336	907
			OPIUM	JAN1993	MAY2018	.	208,291,410	917,339,580	91,733,958
			ORALET	MAR1995	DEC2006	5,227	1,137,251	72,813	3,047
			ORAMORPH SR	JAN1993	JUL2016	75,090	279,428,522	6,427,385,820	138,183,145
			OXYCODONE	APR1996	MAY2018	955	1,583,231,550	116,269,945,952	6,929,216,012
			OXYCODONE ER	JAN2005	APR2018	.	17,521,960	312,158,400	2,628,815
			OXYCODONE/APAP	JAN1993	MAY2018	.	1,617,357,920	53,548,860,221	4,449,613,183
			OXYCODONE/ASA	JAN1993	MAY2018	.	3,870,535	82,761,707	11,182,669
			OXYCONTIN	FEB1996	MAY2004	79,508	.	.	.
			OXYMORPHONE	JAN2010	MAY2018	.	264,983,547	2,355,525,960	90,095,517
			OXYMORPHONE ER	JAN2013	MAY2018	.	652,626,753	6,996,966,330	102,302,785
			PANLOR	JAN1993	MAR2018	35,084	200,265	4,061,680	812,336
			PERLOXX	JAN2006	JAN2011	1,745	582,600	3,360,315	277,709
			POLYGESIC	SEP1993	MAY2013	198	175,466	1,617,375	323,475
			PRIMLEV	JAN2008	MAY2018	14,273	21,641,372	51,702,285	3,905,268
			R.M.S.	JAN1993	MAR2013	.	5,704,804	49,402,155	3,459,628
			REPREXAIN	JAN2007	APR2018	40,930	25,028,667	140,840,058	16,169,734
			ROXANOL	JAN1993	MAY2018	13,261	96,772,601	4,748,817,805	237,525,933
			ROXICET	JAN1993	MAY2018	2,155	289,657,921	23,620,323,423	3,196,649,350

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 2

Defendant Corporate Groupings and ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Manufacturer			Drug	Sales Period		Promotion	Wholesale	Retail	
Status	Defendant	Manufacturer	Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx
Non	Non-Defendant	Non-Defendant	ROXICODONE	JAN1993	JUL2016	24,361	206,488,445	6,402,427,335	512,917,195
			ROXILOX	JAN1993	DEC1997	12	.	781,409,633	104,187,951
			ROXIPRIN	JAN1993	APR2011	115	7,352,614	503,974,420	68,849,121
			STAGESIC	JAN1993	FEB2016	8,009	2,603,406	67,230,120	12,865,034
			ULTRAGESIC	JAN1993	JAN1997	186	11,010	1,819,890	363,978
			VANACET	JAN1993	NOV2009	1,494	204,505	5,507,295	1,101,459
			VICODIN	JAN1993	MAY2018	150,925	487,889,447	4,532,783,150	906,556,630
			VICODIN ES	JAN1993	MAY2018	108,112	641,982,430	7,691,299,598	1,025,506,613
			VICODIN HP	OCT1996	MAY2018	28,058	122,018,236	1,271,734,270	127,173,427
			VICOPROFEN	SEP1997	APR2018	491,701	524,154,478	3,563,056,050	475,074,140
			XODOL	JAN2004	APR2018	73,588	51,903,206	313,404,350	33,347,048
			XOLOX	JAN2009	JAN2014	9,251	2,344,872	16,341,330	1,089,422
			XYLON	JAN2015	NOV2017	.	.	1,708,120	170,812
			ZAMICET	JAN2008	MAY2018	13,071	9,830,487	21,532,529	32,138,103
			ZOHYDRO ER	FEB2014	MAY2018	100,577	147,782,177	416,196,180	17,125,590
			ZOLVIT	JAN2010	MAR2016	3,584	1,051,186	2,641,468	3,942,489
Non	Non-Defendant					3,431,677	23,303,108,034	649,505,704,327	36,449,389,881
						10,463,360	123,393,683,492	3,017,253,917,778	200,101,299,542

Source: IQVIA NPA, IPA, ARCOS, CDC

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

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Schedule 7: ARCOS Opioid Drugs – Contacts, Wholesale Dollars, and  
Retail Extended Units and MMEs, 1993-2018

ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Sales Period		Promotion	Wholesale	Retail	
Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx

Source: IQVIA NPA, IPA, ARCOS, CDC

ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Sales Period		Promotion	Wholesale	Retail	
Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx

Source: IQVIA NPA, IPA, ARCOS, CDC



ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Sales Period		Promotion	Wholesale	Retail	
Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx

Source: IQVIA NPA, IPA, ARCOS, CDC

ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Sales Period		Promotion	Wholesale	Retail	
Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx

Source: IQVIA NPA, IPA, ARCOS, CDC

Table 1

ARCOS Opioid Drugs  
Contacts, Wholesale Dollars, and Retail Extended Units and MMEs  
1993-2018

Drug	Sales Period		Promotion	Wholesale	Retail	
Drug	Start	End	Contacts	\$Wholesale	MME	EU TRx

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Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

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#### Schedule 8: Manufacturing Defendant Marketing Plans

YEAR	ALLERGAN	BEG BATES NUMBER
2002	Analgesic Brand Plan 2003	ALLERGAN_MDL_01139910
2005	Kadian 2005 Publication Plan	ACTAVIS0006930
2007	Catalyst Web Search Report	ALLERGAN_MDL_01233732
7/25/2007	SOP RA-003 Review and Approval of Drug Advertising for all ANDA Prescription Drug Products	Acquired_Actavis_01389540-44
2008	Kadian 2008 Brand Plan Part 3 - 108 redacted	ALLERGAN_MDL_01107848
2008	Kadian 2008 Brand Plan Part 1 - 108 redacted	ALLERGAN_MDL_01107617
2008	Kadian 2008 Brand Plan Part 2 - 108 redacted	ALLERGAN_MDL_01107672
2008	Kadian Capsules Race to the Finish	ALLERGAN_MDL_02521108
2009	Kadian Sales Team, National Sales Meeting, Sep. 2-3, 2009	ACTAVIS0583151
2009	Kadian Integration Update	ACTAVIS0584152
2009	Kadian 2009 Budget	ALLERGAN_MDL_00449922
2009	TMS Kadian Project Review	ALLERGAN_MDL_01102613
2009	Kadian High-level Goals and Objectives	ALLERGAN_MDL_01112579
2009	Kadian 2009 Goals	ALLERGAN_MDL_01112584
2009	North America Commercial Strategic and Financial Plan, 2010 -2012, December 2009	ALLERGAN_MDL_01248192
2009	Actavis: Specialty Lines Update.ppt	ALLERGAN_MDL_01644524
2009	Actavis Strategic Review, Building a global leader in generic pharmaceuticals	ALLERGAN_MDL_01653003
2009	US Business Review, July 6 2009	ALLERGAN_MDL_01797782
2010	Kadian 2010 Expense Budget	ACTAVIS1151186
2010	North America July YTD	ALLERGAN_MDL_01014884
2010	US Business Update July YTD 2010	ALLERGAN_MDL_01014902
2010	Management Briefing for Local Kick-off Meetings	ALLERGAN_MDL_01162605
2010	Sales Meeting October 3-6, 2010, Morristown, NJ	ALLERGAN_MDL_01211895
2010	2010 Budget Planning Model	ALLERGAN_MDL_01493663
2010	2010 Budget Planning Model (updated version)	ALLERGAN_MDL_01493665
2010	Kadian National Sales Meeting, Jan 11-13, 2010, NSM Presentation Jan 2010	ALLERGAN_MDL_01692525
2010	KADIAN Telesales Team, Sales Team Training, July 7th-8th	ALLERGAN_MDL_01752698
2010	Kadian Marketing Programs, Training Class: July 7th-8th 2010	ALLERGAN_MDL_01772270
2010	Kadian Sales Training, February 26th, 2010	ALLERGAN_MDL_01897439
2010	Generic - Product Marketing 2010 Budget	ALLERGAN_MDL_02085712
2010	CC_551-98_3YP Version 3.xls	ALLERGAN_MDL_02589087
2011	Kadian Team Meeting, RBD Meeting, Dec 15-16, 2011	ACTAVIS0332107
2011	Regional Meetings, November 2011 - Generic Kadian Sales Team Training	ACTAVIS0335094
2011	Actavis and Kadian Pilot ABM Training, October, 2011	ACTAVIS0341203
2011	Oxymorphone Sales Training	ACTAVIS0355241
2011	Generic Kadian Strategy, November 2011	ACTAVIS0577128
2011	US Brand Business Growth Opportunities	ACTAVIS0821941
2011	Kadian 2011 Expense Budget	ACTAVIS1151225
2011	Kadian 2011 Expense Budget	ACTAVIS1151232
2011	Kadian 2011 Expense Budget	ACTAVIS1151290
2011	Kadian Project Overview and Key Events, Area Specialist Managers Training, October 19-20, 2011	ALLERGAN_MDL_00433338
2011	Putting it all Together, 2011 Kadian National Sales Meeting	ALLERGAN_MDL_00434303
2011	Marketing Program Update	ALLERGAN_MDL_01111336
2011	Taking Charge of Change, Marketing Overview, July NSM Marketing Presentation v4	ALLERGAN_MDL_01201771
2011	Actavis Sales Meeting January 11, 2011 "Move the Needle"	ALLERGAN_MDL_01211908
2011	2011 KADIAN Marketing Plan	ALLERGAN_MDL_01736991
2011	Old vs New Target Workshop	ALLERGAN_MDL_01744876
2011	High Impact Selling Workshop	ALLERGAN_MDL_01744895
2011	High Impact Selling Presentation	ALLERGAN_MDL_01744918
2011	US Generics Update	ALLERGAN_MDL_02085906

2012	Technekes Program Kick-Off, Actavis Kadian RepOnCall Program checklist	ACTAVIS 0246354
2012	US Brand Business Growth Opportunities	ACTAVIS0236377
2012	MOXDUO Kadian LE	ACTAVIS0260324
2012	Leadership Summit Presentation, Realizing our Vision, Building a global leader in generic pharmaceuticals, Feb 2012	ACTAVIS0321896
2012	Kadian 2012 P&L and Expense Budget	ACTAVIS0330045
2012	Kadian 2012 NDC Utilization Report	ACTAVIS0666775
2012	Kadian 2012 NDC Utilization Report	ACTAVIS0666776
2012	DSGP Report	ACTAVIS0673947
2012	Kadian 2010 Expense Budget	ACTAVIS1151199
2012	Kadian 2012 Expense Budget	ACTAVIS1151201
2012	Kadian 2012 Expense Budget	ACTAVIS1151219
2012	Marketing Program Update, October 25, 2012	ALLERGAN_MDL_00000137
2012	Kadian New Strengths Launch, Mike Shepherd, September 13, 2012	ALLERGAN_MDL_00072870
2012	Kadian Marketing Update, Jennifer Altier, September 13, 2012 (National Sales Meeting Marketing Presentation)	ALLERGAN_MDL_00072907
2012	Technekes RepOnCall Overview - Kadian Sales Program	ALLERGAN_MDL_01006752
2012	Kadian Sales Team Goals and Priorities, September 2012, Orlando FL (NSM)	ALLERGAN_MDL_01127900
2012	"Where are we going?" Presentation	ALLERGAN_MDL_01128139
2012	Kadian 2012 Expense Budget	ALLERGAN_MDL_01895885
2012	Kadian Access Approach	ALLERGAN_MDL_02051863
2013	Kadian Sales Training Presentation, March 2013	ACTAVIS0000564
2013	Kadian RepOnCall Budget	ACTAVIS0666001
2013	Attachment A-1 to Adjudicated Coupon Program Agreement	ACTAVIS0666756
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00001525
2013	Kadian New Strengths, Launch Scenarios	ALLERGAN_MDL_00072881
2013	2012 State Reporting Requirements	ALLERGAN_MDL_00429043
2013	2013 Budget for Kadian	ALLERGAN_MDL_00990791
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00991535
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00991588
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00991776
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00992018
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00992106
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_00992146
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01125121
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01125202
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01125242
2013	January 2013 Sales & Marketing Spending by Cost Center	ALLERGAN_MDL_01157377
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01231748
2013	January 2013 Sales & Marketing Spending by Cost Center (Updated Version)	ALLERGAN_MDL_01522447
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01611445
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_01611485
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_02510545
2013	Kadian Sales Training Presentation, March 2013	ALLERGAN_MDL_02510865
9/3/2013	GQP-08-02 Global Quality Policy: Advertising and Promotion	Acquired_Actavis_01444248-50
12/23/2013	U.S. Policy on Promotion, Non-Promotional, and Off-Label Interactions and Materials	Acquired_Actavis_01190436

YEAR	ENDO	BEG BATES NUMBER
2001	Endo Business Plan 2002-2006	ENDO-OPIOID_MDL-01652560
2001	Endo Company Objectives	ENDO-OPIOID_MDL-03068916
2002	EN3202 Marketing Plan	END00001522
2002	Percocet Business Plan	ENDO-OPIOID_MDL-03388210
2003	2004 Company Objectives	ENDO-OPIOID_MDL-02486871
2005	Opana Business Plan	END00000923
2005	Percocet Business Plan	ENDO-OPIOID_MDL-02844156
2006	Oxymorphone ER Market Plan, Post-Launch	ENDO-CHI_LIT-00551603
2005-2006	Opana Launch Funding	ENDO-CHI_LIT-00552982
2007	Better the Devil You Know	ENDO-CHI_LIT-00031156
2007	Opana Marketing Overview	ENDO-CHI_LIT-00545908
2007	Opana Operational Plan	ENDO-CHI_LIT-00546325
2007	Opana Brand Key Messages	ENDO-CHI_LIT-00546976
2007	Opana Tactical Plan	ENDO-CHI_LIT-00549016
2008	Opana Brand Situation Analysis	ENDO-CHI_LIT-00023299
2008	Life Cycle Management Opportunities Summary	ENDO-CHI_LIT-00024141
2008	Opana Brand Operational Plan	ENDO-CHI_LIT-00553928
2009	EN3288 Launch Plan	ENDO-CHI_LIT-00020870
2009	Opana Brand Overview	ENDO-CHI_LIT-00022642
2009	Opana ER - Situation Analysis Marketing Science	ENDO-CHI_LIT-0023394
2009	Opana ER Brand Strategic Plan	EPI000188621
2009	Opana Brand Plan	EPI001514810
2010	Oxymorphone Franchise Tactical Plan	ENDO-CHI_LIT-00023332
2010	Opana ER Operational Plan	ENDO-OPIOID_MDL-00919263
2010	Revopan Playbook	EPI000558099
2010	Oxymorphone Franchise Business Plan	EPI001466339
2006 - 2010	Opana Business Plan	ENDO-CHI_LIT-000551603
2011	Opana ER Customer Plan	ENDO-CHI_LIT-00241407
2011	Opana ER Tactical Plan	ENDO-CHI_LIT-00551722
2011	Opana ER Customer plan	EPI001480448
2007-2011	2007-2011 Business Plan	ENDO-CHI_LIT-00545916
2012	Opana ER Deep Dive	ENDO-CHI_LIT-00210508
2008-2012	Opana Brand Tactical Plan	EPI000300652
2013	Opana ER with INTAC, Generic oxymorphone HCL ER Plan of Action	ENDO-CHI_LIT-00230381
2013	Objectives Customer Segment Marketing	ENDO-CHI_LIT-00283400
2013	Branded Pharmaceuticals Business Review	ENDO-CHI_LIT-00439415
2009-2013	Opana Brand Tactical Plan	ENDO-CHI_LIT-00023245
2015	OPANA ER Annual Plan	ENDO-CHI_LIT-00549855
2016	Legacy Pain Franchise Annual Plan	ENDO-CHI_LIT-00551619

YEAR	INSYS	BEG BATES NUMBER
2007	PROJECTED BUDGET (JAN 2012 THROUGH DEC 2012).XLSX (7-10-2007)	INSYS-MDL-001706469
2011	INSYS FORECAST TO ACTUAL 2012 Q1.XLSX (2-8-2011)	INSYS-MDL-001569579
2011	INSYS PROJECTIONS (MOVING MODEL VM V10 CASH BASIS).XLSX	INSYS-MDL-001733391
2011	SUBSYS PLAYBOOK_12-1-11.PPTX (1-13-2012)	INSYS-MDL-000103632
2011	Subsys Board of Directors Meeting.	INSYS-MDL-000103635
2011	SUBSYS PLAYBOOK_11-21-11.PPTX	INSYS-MDL-000445243
2011	SUBSYS PLAYBOOK_12-1-11.PPTX (12-14-2011)	INSYS-MDL-000468399
2011	INSYS FINANCIAL STATEMENT PROJECTIONS 3.15.12.XLSX (2-8-2011)	INSYS-MDL-001562624
2011	Subsys Preliminary Launch Budget Projections 11-13-11	INSYS-MDL-001772716
2012	INSYS FORECAST TO ACTUAL 2012 JULYV4.XLSX (2-8-2011)	INSYS-MDL-001778910
2012	Actiq switch program.	INSYS-MDL-000103520
2012	Subsys NDA Approval.	INSYS-MDL-000106560
2012	Insys misrepresentations to third-party payers	INSYS-MDL-000136101
2012	Insys Therapeutics Subsys Overview	INSYS-MDL-000257954
2012	Subsys Prescribing Information.	INSYS-MDL-000356408
2012	Insys Speaker Program	INSYS-MDL-000428978
2012	Insys Speaker Program	INSYS-MDL-001433431
2012	G&A BUDGET 2012.XLSX 2-8-12	INSYS-MDL-001544734
2012	NEW BUDGET MASTER 2012 - FINAL.XLSX (2-8-2012)	INSYS-MDL-001562450
2012	Insys Budget Forecast 2012 July. 2-8-11	INSYS-MDL-001778910
2012	Q4 2012 BUDGET.XLSX	INSYS-MDL-001786820
2012	Medical Communication Budget (8-8-2012)	INSYS-MDL-001904453
2012	MARKETING BUDGET_8-9-12.XLSX (10-27-2015)	INSYS-MDL-003908756
2012	Advancements in the Treatment of Breakthrough Pain in Cancer Patients (BTCP)	INSYS-MDL-006977503
2012	Insys Roadshow 12-5-12 Draft	INSYS-MDL-008405263
2013	G&A BUDGET 2012.XLSX (2-8-2012)	INSYS-MDL-001544734
2013	2013 BUDGET.XLSX (11-27-2012)	INSYS-MDL-001900684
2013	Re: ROO Market Weekly Sales Dashboard- Week Ending	INSYS-MDL-000239378
2013	2014 MARKETING BUDGET DISCUSSION_12-18-13 V2.PPTX (12-28-13)	INSYS-MDL-000103708
2013	Subsys Repeatable Message	INSYS-MDL-000000248
2013	Promotional literature with scientific seeding strategy.	INSYS-MDL-000104275
2013	Subsys Launch Playbook	INSYS-MDL-000104410
2013	Insys Advisory Board	INSYS-MDL-000104842
2013	MANAGER_TRAINING_OCT_2013_V2.PPTX	INSYS-MDL-000106038
2013	Subsys FDA Supplemental Approval	INSYS-MDL-000106376
2013	Fw: ROO Market Weekly Sales Dashboard - Week Ending 02/08/2013	INSYS-MDL-000239663
2013	Re: ROO Market Weekly Sales Dashboard - Week Ending 12/28	INSYS-MDL-000246234
2013	2013 Proposed Marketing Budget	INSYS-MDL-000262421
2013	Linden Care	INSYS-MDL-000420338
2013	2013 BUDGET.XLSX	INSYS-MDL-000451849
2013	Feb 2013 Board meeting to MR_MN_1-30-13	INSYS-MDL-000647746
2013	2013 BUDGET.XLSX (11-27-2012)	INSYS-MDL-001900684
2013	OFFSITE STRATEGY SESSION_V2_5-20-13.PPTX	INSYS-MDL-003360259
2013	Email correspondence	INSYS-MDL-006987423
2013	The spiel	INSYS-MDL-007178725



2014	COPY OF 2014 BUDGET WORKSHEET V18.XLSX (10-22-2013)	INSYS-MDL-001678096
2014	COPY OF 2014 BUDGET WORKSHEET V26 - DRAFT (2).XLSX	INSYS-MDL-002928152
2014	2014 Proposed Marketing Budget	INSYS-MDL-000103708
2014	2014 BUDGET WORKSHEET V18.XLSX (12-4-2013)	INSYS-MDL-000390789
2014	2014 BUDGET WORKSHEET V18.XLSX	INSYS-MDL-000390790
2014	COPY OF 2014 BUDGET WORKSHEET V18.XLSX	INSYS-MDL-001678096
2014	COPY OF 2014 BUDGET WORKSHEET V26 - DRAFT (2).XLSX (3-21-2014)	INSYS-MDL-002928152
2014	2014 BUDGET WORKSHEET V28 REVISIT MED COM.XLSX	INSYS-MDL-006060072
2014	2014 MED COMM BUDGET_10-22-13.XLSX (10-28-13)	INSYS-MDL-006840997
2015	Re: East ISP Budget Update (5-11-15)	INSYS-MDL-003298367
2015	2015 Subsys Strategic Map	INSYS-MDL-006085178
2015	2015 SUBSYS BRAND PLANNING_WORKSHEET_100814.XLSX (10-8-14)	INSYS-MDL-010507546
2015	2015 Budget Worksheet v2.xlsx (6-2-2015)	INSYS-MDL-012653604
2016	2016 MARKETING GRID_2-5-16.XLSX (2-10-2016)	INSYS-MDL-010476773
2016	Corporate and Subsys Marketing Expense Forecast.xlsx (7-26-2016)	INSYS-MDL-012602111
2016	2016 Budget Worksheet_SUBSYS 01202016.xlsx (1-22-22016)	INSYS-MDL-012630467
2016	Subsys 2016 Brand Budgetv1.xlsx (1-5-2016)	INSYS-MDL-012630922
2017	Fwd: 8 Rx Yesterday, ~ 292 Rx for Week	INSYS-MDL-009227022
2017	Launch Day 17	INSYS-MDL-009430036
2018	2018 file	INSYS-MDL-000000241
2018	1010.pdf	INSYS-MDL-000000244
2018	1019.pdf	INSYS-MDL-000000278
2018	NSYS THERAPEUTICS SUBSYS COMMERCIALIZATION BUSINESS INFORMATICS MEETING (7-28-18)	INSYS-MDL-000442562
	New Packaging Announcement: Subsys (fentanyl sublingual spray)	INSYS-MDL-006991980

YEAR	JANSSEN	BEG BATES NUMBER
2000	Memo regarding meeting minutes and action plan GCT meeting Duragesic London 15-16 March 2000	Jan-MS-00478443
2000	2000 Duragesic 12.5 µf/hr Study Budgets	JAN-MS-02429503
2001	2001 Feb 21 - Duragesic Market Research: Slide Deck	JAN-MS-00305676
2001	2001 Jun 28 - Duragesic Market Research: Slide Deck	JAN-MS-00306620
2001	2001 Jul 6 - Duragesic Market Research: Slide Deck	JAN-MS-00306632
2001	Duragesic Tactical Plan Review	JAN-MS-00306713
2001	2001 Jul 3 - Duragesic Market Research: Slide Deck	JAN-MS-00306764
2001	2001 Jun 18 - Duragesic Market Research: Slide Deck	JAN-MS-00311646
2001	2001 Jul 31 - Duragesic 2002 Business Plan	JAN-MS-00780123
2002	2002 Duragesic - Discovery International Business Plan Summary	JAN-MS-00306664
2002	2002 Duragesic (fentanyl transdermal system) CII 2002 Business Plan Summary	JAN-MS-00306683
2002	2002 Duragesic The Tipping Point	JAN-MS-00494171
2002	2001 Jul - Duragesic 2002 Business Plan	JAN-MS-00642933
2002	2002 Duragesic Navigator Presentation	JAN-MS-00778794
2002	2002 Duragesic Marketing Plan - Medical Education Tactics	JAN-MS-00780131
2002	2003 Jul 15 - Duragesic Market Research Business Planning 2003	JAN-MS-00780351
2002	2002 Jul 22 - Duragesic Market Research Business Planning 2003	JAN-MS-00780354
2002	2002 Jul 30 - Duragesic 2003 Business Plan	JAN-MS-00784305
2002	2002 Nov 18 - Duragesic OBP Update Meeting	JAN-MS-00790290
2002	2002 Duragesic Medical Affairs Strategy Maximizing Presence in US Pain Market	JAN-MS-02338171
2002	2002 Durogesic/Duragesic/Durotep Strategy Recommendations	JAN-MS-02461535
2002	2002 BLOCK current status	JAN-MS-02461637
2003	2004 Duragesic Focused & Targeted Execution 2004 Tactical Plan	JAN-MS-00781222
2003	2002 Oct 8 - Duragesic-The Tipping Point- 2003 Tactical Plan, October 8, 2002	JAN-MS-00642585
2003	2003 Duragesic Market Definition	JAN-MS-00778860
2003	2003 Jul 23 - Duragesic Market Research Business Planning 2004	JAN-MS-00778918
2003	2004 Duragesic and AP-48 Tactical Plans	JAN-MS-00781230
2003	2003 Duragesic	JAN-MS-00784232
2003	2003 Sep 8 - Duragesic Fentanyl Transdermal System - Focused and Targeted Execution	JAN-MS-00788458
2003	2003 Aug 6 - Duragesic Fentanyl Transdermal System - Focused and Targeted Execution 2004 Business Plan	JAN-MS-02320366
2003	2003 AP-48 NDA Kickoff	JAN-MS-02461839
2004	2004 Aug - Duragesic Grow and Defend To Build for the Future 2005 Tactical Plan	JAN-MS-00310213
2004	2004 Duragesic Speaker Budget Summary	JAN-MS-00789295
2004	2004 Aug 17 - Duragesic Grow and Defend 2005 Business Plan	JAN-MS-02315534
2004	2004 Strategic Customer Marketing Tactical Plan	JAN-MS-03029108
2006	Johnson & Johnson How-To Guide Continued Growth Initiatives Strategic Choice #10	JAN-MS-00307206
2007	2007 Follow-Ups from BP Planning Meeting (Duragesic)	JAN-MS-00442029
2007	2007 Apr 9 - Tapentadol Market Overview	JAN-MS-00457054
2007	2007 Tapentadol Investor Relations Presentation	JAN-MS-00506290
2007	2007 Tapentadol IR Breaking Through Barriers Program and Budget	JAN-MS-01239042

2008	2008 Nov 5 - Tapentadol IR Launch Effectiveness Team Kick-off Meeting	JAN00042850
2008	2008 Tapentadol Opioid Market Key Issues-NeoPathways	JAN-MS-00273453
2008	2008 Tapentadol IR - View of Launch readiness	JAN-MS-00275575
2008	2008 Field Sales Advisory Board Meeting-Tapentadol	JAN-MS-00323879
2008	2008 NEO Pathways to Nucenta-GCT Overview	JAN-MS-00457576
2008	2008 Tapentadol Marketing Plan (Tapentadol Global Commercial Team)	JAN-MS-00457581
2008	2008 Jun - Tapentadol Launch Readiness	JAN-MS-00474437
2008	2008 Dec 17 - Tapentadol Year-End Review	JAN-MS-00477666
2008	2008 Tapentadol National Account Overview SBG	JAN-MS-00477684
2008	2008 Tapentadol SMD Overview and Plan SBG	JAN-MS-00477777
2008	2008 Ortho-McNeil Janssen Tapentadol Business Planning Meeting	JAN-MS-00477778
2008	2008 Tapentadol IR/ER Market Preparation	JAN-MS-00503759
2008	2008 Oct 17 - Tapentadol Launch Readiness	JAN-MS-00827677
2008	2008 Tapentadol IR and ER Global Commercial Team Meeting	JAN-MS-01053367
2008	2008 Tapentadol Differentiation Strategy - Assessment and Proposal Summary	JAN-MS-01123520
2008	2008 Apr 23 - Tapentadol Collaboration	JAN-MS-01134490
2008	2008 Oct 17 - Tapentadol Launch Readiness	JAN-MS-01135994
2008	2008 Nov 17 - Tapentadol IR	JAN-MS-01136453
2008	2008 Nov 6 - Tapentadol IR Launch Effectiveness Team Kick-off Meeting	JAN-MS-01136677
2008	2008 Tapentadol IR Field Sales Leadership Meeting - December 3rd to 5th, 2008	JAN-MS-01136730
2008	2008 Duragesic Marketing Plan - Matrix Patch Development Program	JAN-MS-02005286
2009	2009 Tapentadol IR/ER Budget Tracker Dec 16 - updated 12/16/2009	JAN00138671
2009	2009 Feb - Tapentadol IR Launch Challenge	JAN00140022
2009	2009 Jan - Tapentadol - Launch Readiness	JAN00140136
2009	2009 Tapentadol BP Strategy Molecule	JAN-MS-00338329
2009	2009 Jan 12 - Tapentadol - Launch Readiness	JAN-MS-00473788
2009	2009 Oct 5 - NEO Pathways to Nucenta GCT Overview	JAN-MS-00477572
2009	2009 Tapentadol Overview and Plan YE08 SBG POA	JAN-MS-00477574
2009	2009 Tapentadol Business Plan	JAN-MS-00477721
2009	2009 Tapentadol IR/ER Projected Budget	JAN-MS-00508385
2009	2009 Nucynta	JAN-MS-00933887
2009	2009 Jan 9 - Tapentadol IR -- US Pricing Policy (Draft for discussion)	JAN-MS-01037262
2009	2009 Jan 28 - SBG Strategic Overview Tapentadol	JAN-MS-01125264
2009	2009 Sept 9 - Nucynta US Launch Price and Policy	JAN-MS-01129381
2009	2009 Jan 29 - Tapentadol IR -- US Pricing Policy (Draft for discussion)	JAN-MS-01130624
2009	2009 Feb 4 - Tapentadol IR -- US Pricing Policy (Draft for discussion)	JAN-MS-01130633
2009	2009 Feb 11 - Global Pharmaceuticals Pricing Committee (GPPC) Tapentadol IR US Launch Price and Policy	JAN-MS-01137972
2009	2009 Key Stakeholders in the Pain Market (Smart Analyst PPT)	JAN-MS-02494553
2009	2009 Duragesic Matrix Marketing (Transition from Reservoir to Matrix Patch)	JAN-MS-02748739
2010	2010 June - Nucynta IR/ER Tri-Regional Meetings	JAN00007933
2010	2010 June 11 - Nucynta Launch Governance and Work Plan: Message Platform	JAN00007997
2010	2010 Jul 30 - Nucynta Launch Readiness Review Market Access	JAN00008157

2010	2010 Oct 27 - Pain Overview NALT	JAN00008521
2010	2010 Nov - Nucynta SCG POA	JAN00008560
2010	2010 Dec - Nucynta RBD Meeting	JAN00134781
2010	2010 Nov 3 - Nucynta ER SCG POA - Core Deck	JAN00135341
2010	2009 Jul 21 - Nucynta IR & ER 2010 Business Plan Internal Stakeholders	JAN00138717
2010	2010 Nucynta Tapentadol 2010 Market Fundamentals: Trend	JAN00140765
2010	2010 Nov 8 - Nucynta Strategic Customer Group	JAN-MS-00025093
2010	2010 Jan 3 - Tapentadol ER Launch Readiness Team Update	JAN-MS-00330446
2010	2009 Jul 21 - Nucynta IR & ER 2010 Business Plan	JAN-MS-00331802
2010	2009 May - Nucynta (IR and ER) 2010 Business Plan	JAN-MS-00350627
2010	2010 Nov 7 - Nucynta Strategic Customer Group	JAN-MS-00370679
2010	2010 Nucynta ER Advocacy Policy Quality Activities - Eight Event Report & 2011 Budget	JAN-MS-00393214
2010	2010 Jan 22 - Nucynta Molecule 2010 Business Plan	JAN-MS-00473089
2010	2010 Jan - Molecule 2010 Business Plan	JAN-MS-00473693
2010	2009 Oct 17 - Nucynta 2010 BP Kick-off	JAN-MS-00477991
2010	2010 Mar 2 - Tapentadol ER Launch Readiness Team Update	JAN-MS-00815029
2010	2010 Dec 8 - Nucynta Extended Team Meeting	JAN-MS-00827538
2010	2010 Dec 8 - Nucynta RBD Meeting	JAN-MS-00833232
2010	2010 Jul 27 - Nucynta 2011 Business Plan	JAN-MS-01052990
2010	2009 Jul 23 - Nucynta (IR and ER) / Tapentadol Budget 2010	JAN-MS-01107516
2010	2009 Aug 14 - Tapentadol Budget 2010	JAN-MS-01127792
2010	2010 Chronic Pain Management Advisory Board Meeting Nucynta Update	JAN-MS-02472211
2011	2011 Nucynta 2011 Business Plan (Molecule BP)	JAN00008227
2011	2011 Nucynta Tactical Summary	JAN00008285
2011	2011 Jan - Nucynta Fast Start meeting AI/GI Team	JAN00009075
2011	2011 Feb 10 - Nucynta: NAD Institutional Slide Deck	JAN00009667
2011	2011 Feb 9 - Nucynta ER Launch Readiness: Promotional Strategy	JAN-MS-00015911
2011	2011 - Strategic Customer Group Spring POA 2011-Nucynta Brand Update	JAN-MS-00025858
2011	2010 Jul 27 - Nucynta 2011 Business Plan - Draft	JAN-MS-00132333
2011	2010 Jul 14 - Tapentadol 2011 Business Plan	JAN-MS-00400906
2011	2011 Nucynta Business Plan - ADVOCACY initiatives - updated Jan 11 2011	JAN-MS-00403799
2011	2008 - Key Business Questions: Nucynta Marketing Excellence	JAN-MS-00477859
2011	2010 Jul 27 - Nucynta 2011 Business Plan	JAN-MS-00793729
2011	2011 Nucynta ER Brand Promise Testing Payer Research - Final Report	JAN-MS-00801565
2011	2011 - 2012 Nucynta Business Plan	JAN-MS-00815049
2011	2011 Jul 19 - Nucynta & Nucynta ER 2012 Business Plan Strategy	JAN-MS-00832617
2011	2011 Vertical Health Pain for Nucynta - Physician Targeted Marketing	JAN-MS-00834685
2011	2011 Nucynta & Nucynta ER 2012 Tactical Plan	JAN-MS-00835561
2011	2010 Jul 27 - Nucynta 2011 Business Plan	JAN-MS-00838710
2011	2011 Mar - Nucynta Health Policy and Advocacy Director Nucynta Brand Update March 2011	JAN-MS-00877505

2011	2011 Mar 2 - Nucynta Strategic Customer Group Spring POA 2011 Nucynta Brand Update	JAN-MS-00877510
2011	2011 Jan 4 - Nucynta Market Access Team Update	JAN-MS-00929738
2011	2011 Spring Nucynta Strategic Customer Group Spring POA 2011 Nucynta Brand Update	JAN-MS-00949280
2011	2011 Nucynta Full Year Summary	JAN-MS-01071111
2011	2011 Oct 18 - Nucynta & Nucynta ER Unleashing the Power	JAN-MS-01114215
2011	2011 Nucynta IR/ER - Revised PR Program Recos and Budget Prioritization	JAN-MS-02356243
2011	2011 Feb 7 - Trinity Partners Nucynta Brand Insights and Forecast Implications: Internal Medicine Leadership Team Presentation	JAN-MS-02564914
2012	2012 Nucynta IR/ER Business Plan Forecast	JAN00012389
2012	2011 Jul 19 - Nucynta & Nucynta ER 2012 Business Plan Brand Investments - 2012 Tactical Plan	JAN00038806
2012	2012 Nucynta ER Market Access Priorities	JAN00119069
2012	2012 Nucynta IR/ER BME Analysis	JAN00119139
2012	2012 U.S. Promotional Platform	JAN00119192
2012	2011 Jul 19 - Nucynta & Nucynta ER 2012 Tactical Plan-Business Plan Brand Investments	JAN-MS-00010651
2012	2012 Dec 12 - Nucynta & Nucynta ER 2012 Business Plan	JAN-MS-00010801
2012	2012 Dec - Nucynta & Nucynta ER 2012 Business Plan 2-Day Tactical Workshop	JAN-MS-00010919
2012	2012 Business Plan Forecast: Nucynta & Nucynta ER PBP	JAN-MS-00132391
2012	2012 May 30 - Pain Executive Summary DRL Edits (4 slides)	JAN-MS-00451406
2012	2012 Jul 2 - 2013 Nucynta ER & Nucynta Preliminary Business Plan	JAN-MS-00768695
2012	2012 Dec 20 - 2013 Business Plan Review with Michael Yang	JAN-MS-00768709
2012	2012 - Nucynta & Nucynta ER presentation	JAN-MS-00774148
2012	2011 Aug 19 - Nucynta & Nucynta ER 2012 Business Plan Forecast	JAN-MS-00821067
2012	2011 Jul 19 Nucynta & Nucynta ER 2012 Business Plan Brand Strategy	JAN-MS-00838089
2012	2011 Oct 17 - Nucynta Critical Success Factors (3 slides)	JAN-MS-00877168
2012	2011 Jul 15 - Nucynta 2012 Tactical Plan	JAN-MS-00877178
2012	2012 Jun 21 - 2013 Nucynta ER & Nucynta Prelim Business Plan Strategy Overview	JAN-MS-00877195
2012	2011 Jul 6 - Nucynta & Nucynta ER 2012 Business Plan	JAN-MS-01077603
2012	2011 Dec 8 - Nucynta & Nucynta ER 2012 Business Plan - Tactic Review	JAN-MS-01077681
2012	2011 Nov 17 - Nucynta & Nucynta ER 2012 Business Plan	JAN-MS-01119961
2012	2012 Dec 5 - Nucynta & Nucynta ER Business Plan - Tactic Review	JAN-MS-01119963
2012	2011 Dec 5 - Nucynta & Nucynta ER Business Plan - Tactic Review	JAN-MS-01119969
2012	2011 Nov 17 - Nucynta & Nucynta ER 2012 Business Plan (DRAFT)	JAN-MS-01119991
2012	2012 Jun 8 - Nucynta ER & Nucynta - Pain Executive Summary (8 pages)	JAN-MS-02355347
2012	2012 Sept 5 - Nucynta Molecule PBP - Pain NALT 13 PBP Version FCST Backup	JAN-MS-02356167
2012	2012 Mar 5 - Nucynta & Nucynta ER 2012 LRFP - Forecast VB Review #2	JAN-MS-02357620
2012	2012 Feb 9 - Nucynta & Nucynta ER Business Plan	JAN-MS-02364477
2012	2012 Sept 18 - Nucynta ER / Nucynta Update (Grunenthal Update)	JAN-MS-02368515



2012	2012 Feb 27 - Nucynta & Nucynta ER 2012 LRFP - Forecast VB Review #1	JAN-MS-02918855
2012	2011 Jul 19 - Nucynta 2012 Business Plan Forecast	JAN-MS-02973802
2012	2011 Jul 20 - Nucynta & Nucynta ER 2012 Business Plan Forecast	JAN-MS-02973816
2012	2011 Jul 20 - Nucynta & Nucynta ER 2012 Business Plan Forecast	JAN-MS-02973883
2012	2011 Aug 10 - Nucynta & Nucynta ER 2012 Business Plan Forecast	JAN-MS-02974325
2012	2012 Apr 3 - Nucynta ER & Nucynta 2012 LRFP - NALT Review	JAN-MS-02974884
2012	2011 Jul 22 - Nucynta & Nucynta ER 2012 Business Plan Forecast	JAN-MS-03035238
2012	2011 Jul 21 - Nucynta & Nucynta ER 2012 Tactical Plan	JAN-MS-03035284
2012	2012 Jun 25 - Nucynta ER & Nucynta 2012 NU / 2013 PBP - Working Deck (w backup)	JAN-MS-02975853
2013	2012 Jul 20 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - President Review	JAN00019751
2013	2012 Jul 31 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - Vanessa Broadhurst 2nd Review	JAN00019880
2013	2013 Nucynta ER / Nucynta Strategic Imperatives and Investment	JAN00020932
2013	2013 Nucynta ER and Nucynta Business Plan Brand Marketing Expense Template	JAN00021218
2013	2012 Sept 30 - Nucynta ER/Nucynta BP 2013 Overview Incentive Compensation 9/12	JAN-MS-00011652
2013	2013 Nucynta / Nucynta ER - Situation Assessment	JAN-MS-00011705
2013	2012 Jul 2 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - Kati Chupa Review 7/2/2012	JAN-MS-00830364
2013	2012 Jul 30 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - President Review 7/20/2012	JAN-MS-00830678
2013	2012 Jul 30 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - President Review 7/20/2012 (Final Print)	JAN-MS-00877180
2013	2013 CNS Tactical Plan - Pain Team	JAN-MS-01511434
2013	2013 Apr 1 - CNS Tactical Plan 2013 Medical Affairs Pain March 2013	JAN-MS-02049047
2013	2012 Jul 18 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - Vanessa Broadhurst Review 7/20/2012	JAN-MS-02364576
2013	2012 Aug 22 - Nucynta ER / Nucynta Strategic Imperatives and Investment	JAN-MS-02364884
2013	2012 Jul 31 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - Vanessa Broadhurst 2nd Review 7/31/2012	JAN-MS-02389402
2013	2013 Nucynta ER and Nucynta Messaging and Resources	JAN-MS-02912250
2013	2012 Aug 17 - Nucynta ER / Nucynta Strategic Imperatives and Investment	JAN-MS-02917906
2013	2013 Nucynta ER and Nucynta Our Growth Imperative	JAN-MS-02919327
2013	2012 Jul 13 - Nucynta BACK-UP PBP - Kati Chupa Review #2	JAN-MS-02975703
2013	2012 Jun 28 - Nucynta ER & Nucynta 2013 Preliminary Business Plan - Kati Chupa Review 7/2/2012	JAN-MS-02975932
2013	2012 Aug 30 - Nucynta ER / Nucynta Strategic Imperatives and Investment	JAN-MS-02976034
2013	2012-2013 NUCYNTA IR/ER Budget Estimate Yearly Breakouts	JAN-MS-00664894
2014	2014 Nucynta IR/ER Brand Tactics	JAN00119271
2014	2013 Aug 13 - Nucynta ER & Nucynta 2014 Business Plan - President Review #2 (short 46 slides)	JAN-MS-00768739
2014	2014 Apr 22 - Nucynta ER / Nucynta Pain Business Review April 23, 2014	JAN-MS-00771944

2014	2014 Apr 23 - Nucynta ER / Nucynta Pain Business Review April 23, 2014	JAN-MS-00771950
2014	2014 Jul 17 - Nucynta ER / Nucynta Vortex Mgt Pres Draft Brand Section	JAN-MS-01968621
2014	2013 Aug 13 - Nucynta ER / Nucynta 2014 Business Plan - President Review #2 (long 82 slides)	JAN-MS-02386105
2014	2013 Aug 11 - Nucynta ER / Nucynta 2014 Business Plan - President Review #2 August 13, 2013 (long 85 slides)	JAN-MS-02386116
2014	2013 Jul 22 - Nucynta ER / Nucynta 2014 Business Plan - President Review #1 July 22, 2013 (short 45 slides)	JAN-MS-02386983
2014	2013 Aug 9 - Nucynta ER / Nucynta 2014 Business Plan - President Review #2 August 13, 2013 (long 90 slides)	JAN-MS-02387022
2014	2013 Dec 11 - Nucynta ER / Nucynta 2014 Business Plan - President Review #1 July 22, 2013 (long 118 slides)	JAN-MS-02914651
2015	2014 Sept 10 - Nucynta ER & Nucynta 2015 Business Plan Working Session #2 September 10, 2014	JAN-MS-01102021

YEAR	MALLINCKRODT	BEG BATES NUMBER
2008	Brand Strategic Plan 2008	MNK-T1_0000999399
2008	TussiCaps Marketing Plan '09.doc	MNK-T1_0001127164
2008	2009 TussiCaps A&P Budget Presentation	MNK-T1_0001531537
2009	Covidien: Positive Results for Life: Exalgo Market Analysis and Planning	MNK-T1_0000858786
2009	Preliminary Expense Budget Breakout Exalgo	MNK-T1_0000859119
2009	FY10 TussiCaps and Exalgo Commercial Plans	MNK-T1_0000859896
2010	Covidien: 2011-2015 Strategic Plan - Pharmaceuticals Sector	MNK-T1_0000468961
2010	Specialty Generics - Strategic Plan F10 - F15	MNK-T1_0000469937
2010	EXALGO - 2011 Marketing Plan	MNK-T1_0000905405
2010	Product P&Ls	MNK-T1_0000914838
2010	Brand P&Ls for Magnacet, Tussicaps, Exalgo and Pennsaid	MNK-T1_0000915017
2010	Brand P&Ls FY10 Actual	MNK-T1_0000915080
2010	TussiCaps FY10 Marketing Plan	MNK-T1_0001189278
2010	Fentanyl Transdermal Executive Summary	MNK-T1_0004886391
2010	Covidien Pharmaceuticals - Specialty Generics Strategic Plan 2011-2015	MNK-T1_0006319486
2011	EXALGO - ER Opioid Market	MNK-T1_0000855755
2011	EXALGO Review - Pharmaceutical Leadership Team Meeting	MNK-T1_0000908332
2011	Product P&Ls with Memo Items.xlsx	MNK-T1_0000913808
2011	Pennsaid & Exalgo P&Ls	MNK-T1_0000929284
2011	Covidien: Positive Results for Life - FY12 Strategic Plan - Pharmaceuticals Sector	MNK-T1_0001179083
2011	Covidien: Positive Results for Life - 2011-2015 Strategic Plan - Pain Market Forecasts	MNK-T1_0001296876
2011	COV 795 Strategic and Tactical Medical Communications Plan (MCP)	MNK-T1_0008252078
2012	MNK The Pharmaceuticals Business of Covidien	MNK-T1_0000112621
2012	EXALGO - 2013 Brand Plan	MNK-T1_0000708777
2012	Branded Specialty Pharmaceuticals Strategic Plan - Fueling the Growth Engine - FY13-FY17	MNK-T1_0000726660
2012	Optimizing Portfolio Success	MNK-T1_0000863225
2012	Strategic Plan Summary P&L	MNK-T1_0000928497
2012	Covidien Specialty Pharmaceuticals - COV 795 (Ruby) Strategic Plan	MNK-T1_0000967234
2012	FY14 Strat Plan Pain Market by Molecule	MNK-T1_0001178701
2012	Exalgo 32mg Launch Strategy and Execution	MNK-T1_0001541249
2013	Key Strategic Imperative: Market/Brand Development Update	MNK-T1_0000124319
2013	The Current Opioid Landscape	MNK-T1_0000100698
2013	GOALS	MNK-T1_0000114473
2013	MNK795 Branded Planning	MNK-T1_0000116792
2013	MNK795 Strategic Imperatives	MNK-T1_0000119926
2013	MNK795 Situation Analysis - Launch Readiness Summit	MNK-T1_0000121519
2013	Mallinckrodt Pharmaceuticals - Specialty Brands - Strategic Plan FY14-FY23	MNK-T1_0000230490
2013	Xartemis XR Launch Playbook	MNK-T1_0000257748



2013	Advocacy Summit_Final ppt	MNK-T1_0000922402
2013	Brands Oct LE Sensitivities.xlsx	MNK-T1_0000952465
2014	Xartemis XR PowerPoint	MNK-T1_0000114841
2014	FY14 Tactical Plan - Marketing Budget - XARTEMIS XR	MNK-T1_0000178927
2014	Pain Franchise FY15 Strategic Plan Executive Summary	MNK-T1_0000544905
2014	Mallinckrodt Pharmaceuticals - Specialty Generics Strategic Plan 2014-2019	MNK-T1_0000612735
2014	XARTEMIS XR & MNK155 Lifecycle Plan	MNK-T1_0000642517
2014	Advocacy Launch Plan - Pain Franchise	MNK-T1_0000911248
2014	Brands FY15 Strategic Plan H O'Neill	MNK-T1_0002475640
2015	Brands FY15 Forecast Dashboard - Apr LEv2.xlsx	MNK-T1_0000943283

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1991	MS Contin	PKY183411986
1992	MS Contin	PKY183412010
1993	MS Contin Memo	PKY180630469
1993	Purdue's 1993 Budget Submission Book	PKY180704000
1994	OxyContin Launch Plan	PDD1501010677
1994	Quarterly Report Memo	PDD1715230721
1994	OxyContin Launch Plan	PURCHI-003285292
1995	MS CONTIN SALES STRATEGY	PDD1715055803
1995	Presentation: MS Contin Factory Sales and Marketing Plan	PDD8801295781
1995	Purdue Frederick Complany Memorandum	PDD8805163965
1995	na	PKY180422865
1995	MS Contin 200mg Launch	PKY180422923
1995	{None}	PKY182622196
1995	MS Contin	PKY183412033
1995	OxyContin Launch Plan	PURCHI-003286149
1996	1996 OxyContin Launch Workshops	PDD1503530634
1996	Re: Sales, Marketing and Commercial Development Quarterly Report	PDD1701872218
1996	WARNING LETTER	PDD9316710173
1996	1996 Budget Submission Book 1 of 2	PKY180250683
1996	Purdue 1996 Budget Submission Book	PKY181029894(Book 1); PKY180250588 (Book 2)
1996	MINUTES 1997 UNITED STATES BUDGET MEETINGS	PKY181732452
1996	MINUTES 1997 UNITED STATES BUDGET MEETING	PKY181732469
1996	Purdue's 1996 Budget Plan for OxyContin	PPLP003997190 (also SHC-000000901)
1996	1996 Promotional Plan OxyContin	SHC-000000753
1997	Memorandum Re: Sales/Marketing/Commercial Development Quarterly Report	PDD1701814725
1997	Activity Plan '97. MS Contin Activity Plan 1997	PDD1701882717
1997	Re: MS Contin Budget Plan	PDD1701930875
1997	Re. Oxyfast Update	PDD8801164196
1997	1997 Promotional Plan By Quarter	PKY180113153
1997	Purdue's 1997 Budget Submission	PKY181002212
1997	OxyFast Launch Proposal	PKY181312938
1997	Purdue's 1997 Budget Plan for OxyContin	SH-0000003218 (also PKY183222319)
1998	Memorandum Regarding Sales/Marketing/Commercial Development Quarterly Report	PDD1701010361
1998	Marketing - Purdue	PKY180118470
1998	Budget Presentation, 1998 - DUPLICATE	PKY180245183
1998	n/a	PKY180373200
1998	Purdue's 1998 Budget Submission	PKY180704970
1998	Oxyfast Launch Proposal memo	PKY181256442
1998	OxyFast Financial Projections	PKY181256481
1998	alfonso98.ppt	PPLPC009000025207
1998	War Book	SHC-000004120
1999	Memorandum Re: Sales/Marketing/Business Development Quarterly Report	PDD1701411209

YEAR	PURDUE	BEG BATES NUMBER
1999	Purdue's 1999 Budget Submission	PKY180246682
1999	MS CONTIN Tablets Promotional Plan	PKY180766666
1999	MS Contin Tablets Promotional Plan	PKY180766672
1999	Tablets Promotional Plan American Academy of Physicians Assistants	PKY180766673
1999	MS Contin Tablets Promotional Plan	PKY180766674
1999	0702qurpt.doc - Sales Reports to the Sacklers	PPLPC018000003920
1999	Quarterly Report to the board October 99.doc	PPLPC018000004260
2000	Sales/Marketing/Licensing & Business Development Quarterly Report Memo	E513_00137032
2000	Sales/Marketing/Licensing & Business Development Quarterly Report Memo	PDD1701038208
2000	Memo Re. OxyContin/MS Contin vs. Duragesic	PDD8801284685
2000	Quarterly Update 2Q00-Mid 3Q00 Memo	PDD9316716518
2000	Sales/Marketing/Licensing & Business Development/Human Resources/Corporate Communications Quarterly Report Memo	PDD9316718498
2000	Purdue's 2000 Budget Meeting Book	PDD9316728354
2000	OxyContin Tablets	PKY180559342
2000	R&D quarterly board update 1Q00-Mid2Q00	PKY180838271
2000	Purdue's 2000 Budget Submission	PKY181046266
2000	OxyContin Tablets 3rd Q 2000 Action Plan	PKY182684554
2000	Purdue's 2000 Budget Plan for OxyContin	PPLP003997251
2000	Plan by Quarter.xls	PPLPC021000004897
2001	2001 Marketing and Sales Budget Presentation	PDD9316727535
2001	Purdue's 2001 Budget Submission	PKY181033653
2001	Outline of the sales and marketing plan for the launch of Palladone Capsules, a Q24h formulation of hydromorphone	PKY182049404
2001	00000461.ppt	PPLPC009000051501
2001	Report to the Board July 2001.doc	PPLPC018000019009
2001	OxyIRStrategyMtg - DaBronzo..ppt	PPLPC028000043141
2002	MS Contin assumptions 10-11-02.doc	PPLPC020000023775
2002	Quarterly Report - Year End 2000	E513_00137640
2002	Purdue's 2002 Budget Plan for OxyContin	SHC-00001228
2003	MS CONTIN TABLETS PROMOTION	PDD5881560749
2003	EXECUTIVE SUMMARY	PDD9316101663
2003	Birmingham District Business Plan 1st Q 2003	PKY181704905
2003	2003 Orlando District Meeting recap for 3rd Q	PKY181927812
2003	2003 Business Plan for Orlando, FL District	PKY181928084
2003	Action Plan 2003 3rd Q	PKY181928432
2003	Budget 2003 MS Contin assumptions.doc	PPLPC0090000073953
2003	palladonelaunchplan2003asofOct2002.doc	PPLPC028000080496
2003	2003 Marketing Plan	SHC-000026520
2004	2004 2nd Quarter Report to Board	PDD8901768129
2004	Action Plan 2004 1st Q	PKY181928460
2004	Action Plan 2004 2nd Q	PKY181928769
2004	Generic Controlled Release Oxycodone: Purdue Pharma L.P. Strategic Preparation 2-24-04.ppt	PPLPC009000108997
2004	3RD QTR REPORT TO THE BOARD Final 10-25-04.doc	PPLPC013000116218

YEAR	PURDUE	BEG BATES NUMBER
2004	Email re: MSIR, OxyIR, OxyFast, X-Prep and X-Prep Kit #1	PPLPC020000039953
2004	2005 Palladone Launch Presentation	PPLPC021000065671
2004	Hecon Budget for Palladone	PPLPC029000098721
2004	Palladone Launch Responsibilities	PPLPC030000349664
2004	Module 1 Palladone Marketing Opportunity.rtf	PPLPC030000351591
2004	Palladone Capsules Launch Recommendations 2004	PPLPC039000104513
2004	OxyContin Tablets 2004 Assumptions	PURCHI-003286959
2005	2005 Report to the Board	PDD8901213920
2005	2005 Report to the Board	PDD8901766376
2005	RE: OxyFast and OxyIR	PPLPC020000050276
2005	Fw: OxyFast and OxyIR	PPLPC020000050461
2005	Palladone Capsules Launch Issues -Conference Call March 21, 2005	PPLPC024000130351
2005	2005 MS Contin Marketing Plan final.doc	PPLPC030000348131
2005	Palladone Managed Care and Contracting Strategy Workshop	PPLPC030000353804
2005	Project Spice Recommendation (choosing generic manufacturer for Oxycodone ER)	PPLPC046000010478
2005	OxyContin Tablets 2005 Marketing Plan	PURCHI-003286907
2006	2006 Update	PDD8901791203
2006	Quarterly Report to the Board	PDD8901796334
2006	Quarterly Report to the Board	PDD9316103002
2006	Generic Business Evaluation Startup Scenario	PDD9316305283
2006	Sales & Marketing Department-2006 Highlights-OxyContin Tablets Brand Strategy	PPLP003420958
2006	1Q Purdue Report to the Board - April 15, 2006.doc	PPLPC001000002959
2006	An Update on the Extended Release Oxycodone Market	PPLPC004000071381
2006	RE: financials	PPLPC012000117717
2006	2006 Update, 2007 Budget	PPLPC025000096249
2006	Rhodes Technologies - A Strategy to Successfully Leverage Internal Demand, Existing Facilities, Supply Chain Integration and Improved Technologies	PPLPC029000176170
2006	Generic Business Evaluation Startup Scenario	PPLPC029000193521
2006	Purdue Financial Update 2006	PPLPC045000012597
2007	Quarterly Report to the Board	PDD9316102866
2007	Sales & Marketing Department-2007 OxyContin	PPLP003420990
2007	4Q06 PURDUE RPT TO THE BOARD - JANUARY 15, 2007.doc	PPLP004367696
2007	Purdue 1Q2007 Board Report.doc	PPLP004367733
2007	5-Year Strategic Plan 2007-2012, New Product Licensing Committee	PPLPC022000134930
2007	An Update on the Extended Release Oxycodone Market	PPLPC028000180989
2007	Contract Strategy Team - March 12, 2007 FINAL Meeting Minutes	PPLPC028000182751
2007	Ryzolt Tablets Launch Plan 2-1-2007	PPLPC029000183714
2007	JS Briefing Document - New Products & Licensing Committee	PPLPC037000069113
2007	Distribution and Supply Agreement between Purdue Pharma L.P. and Watson Pharma, Inc.	PPLPC041000005186
2007	Purdue Financial Update 2007	PPLPC054000022255
2008	New Product Launch 2008 for Sales - Master List - Consolidated	ALLERGAN_MDL_01555106
2008	Email re: Purdue Quarterly Report to the Board	PDD8901733974
2008	2008 Budget Submission	PDD9273201014

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2008	MODI- MUNDIPHARMA LTD/Executive Committee Meeting Stamford, Connecticut, Wednesday, March 19, 2008 Notes & Actions-AYC	PDD9316100309
2008	Purdue 3Q08 Quarterly Report to the Board - Oct 15, 2008	PDD9316101002
2008	Quarterly Report to the Board	PDD9316101045
2008	TABLE OF CONTENTS Purdue Quarterly Report to the Board, 2008	PDD9316101272
2008	Quarterly Report to the Board, July 15, 2008	PKY180013132
2008	Purdue 3Q07 Board Report 10-15-07.doc	PPLP004367636
2008	2008-2009 Budget Submission	PPLPC051000064746
2009	Purdue's 2009 Budget Submission	PDD9273201083
2009	TABLE OF CONTENTS/Quarterly Report to the Board-AYC	PDD9316100597
2009	TABLE OF CONTENTS Purdue Quarterly Report to the Board October 22, 2009	PDD9316101579
2009	Purdue 10 year Plan	PDD9316307097
2009	OxyContin Tablets 2009 Marketing Plan	PPLP003421052
2009	4Q08 Board Rpt - PURDUE PHARMA.doc	PPLP004367067
2009	Purdue's Quarterly Report to Board	PPLP004367262
2009	3Q2009 BOARD REPORT - PURDUE.doc	PPLP004367330
2009	2Q2009 BOARD REPORT - PURDUE (2).pdf	PPLP004367526
2009	Butrans Pre-Launch Plan	PPLPC012000200769
2009	2009 External Affairs Planning Tool	PPLPC017000147546
2009	Partner Presentation (April 2, 2009)	PPLPC019000670419
2009	Marketing Overview	PPLPC022000259548
2009	US Production	PPLPC028000242444
2009	Action Plan 4th Quarter 2009	PPLPC029000561339
2009	Butrans 2010 Actions in Anticipation of a January 2011 Launch Budget Meeting Presentation	PPLPC035000125553
2009	Ryzolt Launch Meeting Promotional Materials Workshop (March 9-12, 2009)	PPLPC039000358437
2009	Butrans Specialty Summary Report	PPLPC051000102894
2009	Action Plan Second Quarter 2009	PURCHI-000007258
2010	Purdue Quarterly Report to the Board	PDD8901530511
2010	Purdue's 2010 Budget Submission	PDD9273201211
2010	Purdue US 2010 Budget Proposal Nov. 2009	PDD9316300829
2010	Butrans Sales Operations 2010 Marketing Plan	PPLP003419285
2010	Purdue's 2010 OxyContin Tablets Budget Presentation	PPLP003421085
2010	Butrans ACAM Final Presentation	PPLP003422424
2010	2010-10 Year Plan- Marketed Products	PPLP004039967
2010	3Q2010 BOARD REPORT- PURDUE.docx	PPLP004316353
2010	2010 Purdue Quarterly Report to the Board	PPLP004316890
2010	3Q2010 BOARD REPORT- PURDUE.docx	PPLP004366991
2010	2010 Report Purdue 2Q 2010 BOARD REPORT-PURDUE2 .docx	PPLP004367018
2010	2010 Report Purdue 1Q 2010 BOARD REPORT - PURDUE.docx	PPLP004367046
2010	2010 Report Purdue 4Q 2009 BOARD REPORT - PURDUE.doc	PPLP004367162
2010	2010-11-03 U.S. Board Book.pdf	PPLP004405427
2010	BBU Team Meeting Minutes	PPLPC005000078846
2010	Butrans BBU Team Meeting Minutes	PPLPC015000052385
2010	Action Plan 1st Quarter 2010	PPLPC022000297472
2010	Butrans Branded Business Unit (BBU) Kick-off Meeting Presentation	PPLPC024000434989
2010	Butrans All Agency Summit Meeting Presentation	PPLPC028000312809
2010	Butrans Commercial Strategy Plan Board Presentation	PPLPC035000115063
2010	Board of Directors Meeting.	PPLPC053000042479
2011	Sales and Marketing	PDD8901061299

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2011	Boards of Directors Meetings (US Companies) Agenda & Proposed Decisions	PDD8901796609
2011	2011 Budget Submission - November 2010	PDD9273201289
2011	Purdue's 2011 OxyContin Tablets Budget Submission	PPLP003421115
2011	OxyContin Marketing Action Plan 2011 4Q	PPLP003425395
2011	2011 10 Year Plan Consolidated v5.pptx	PPLP004040098
2011	2Q2011 BOARD REPORT- PURDUE.docx	PPLP004366913
2011	2011 Report Purdue 4Q 2010 BOARD REPORT- PURDUE	PPLP004366955
2011	1Q2011 BOARD REPORT- PURDUE.docx	PPLP004367098
2011	2011-06 Purdue Pharma 2011 MY Business Strategies.pdf	PPLP004406193
2011	2011-09-01 10-YEAR Plan PPLP.pdf	PPLP004406636
2011	2011-11-18 Purdue R&D Pipeline Presentation.pdf	PPLP004406987
2011	2015-01-15 (COMMITTEE HANDOUT) STC 2015-06 Finance Update UNITED STATES.pptx	PPLP004411723
2011	Microsoft Word Document	PPLP004411785
2011	2015-10-06 (COMMITTEE HANDOUT) STC - Avridi Ad Comm update for S and T Sept 28 2015.pptx	PPLP004412213
2012	2012 OxyContin Annual Marketing Plan	PKY183118408
2012	OxyContin Marketing Mix Modeling Result	PPLP003409899
2012	Purdue's 2012 Budget	PPLP003419486
2012	2012 Budget Presentations Marketing Overview	PPLP003421199
2012	Q2 2012 Sales Marketing Board Report v5 7-13-12 RG.docx	PPLP004149350
2012	Purdue Pharma Business Strategy Final Draft March 2012	PPLP004149606
2012	2012 10-Year Plan	PPLP004149692
2012	2012 Report Purdue 3Q 2012 PURDUE Report to the Board (2)	PPLP004366816
2012	4Q 2011 PURDUE Report to the Board SM REV 2.docx	PPLP004367186
2012	1Q 2012 PURDUE Report to the Board FINAL 1May12 RD Excerpt.docx	PPLP004367290
2012	2012 Report Purdue 2Q 2012 PURDUE Report to the Board no quota information visible	PPLP004367360
2012	Agenda: BOARDS OF DIRECTORS MEETINGS (U.S. Companies).	PPLP004407542
2012	2012-02-15 (TAB 3 - HANDOUT) 10-Year Plan Presentation 20120209 FINAL.pptx	PPLP004407603
2012	2012-06-22 U.S. Board Book.pdf	PPLP004407956
2012	Board of Directors Meetings Agenda	PPLP004407993
2012	Draft Butrans 2012 Marketing Plan	PPLPC029000464423
2012	Board of Directors Meetings (US Companies)	PPLPC037000112609
2013	Budget Proposal	PDD9273201529
2013	Minutes of Board of Directors Meetings from Nov 1, 2007 to Apr 10, 2013	PKY183212603
2013	2013 OxyContin Annual Marketing Plan	PPLP003420538
2013	Butrans Commercial Strategy Plan	PPLP004143321
2013	Presentation: Purdue Quarterly Report to the Board 2nd Quarter 2013   July 23rd, 2013. 2nd Quarter 2013 Board Report.docx	PPLP004366699
2013	4Q 2012 PURDUE Report to the Board.docx	PPLP004366760
2013	3Q 2013 PURDUE Report to the Board.docx	PPLP004367422
2013	1Q 2013 PURDUE Report to the Board.docx	PPLP004367540
2013	2013-01-15 U.S. Board Book.pdf	PPLP004409322
2013	2013-02-13 U.S. Board Book.pdf	PPLP004409377
2013	BOARDS OF DIRECTORS MEETINGS (U.S. Companies) Agenda	PPLP004409476
2013	BOARDS OF DIRECTORS MEETINGS (U.S. Companies). Agenda	PPLP004409601
2013	Boards of Directors Meetings Agenda	PPLP004409708

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2013	2013-06-06 U.S. Board Book.pdf	PPLP004409774
2013	2013-08-15 U.S. Board Book.pdf	PPLP004409890
2013	2013-09-12 U.S. Board Book.pdf	PPLP004409919
2013	2013-10-03 (TAB 6 - HANDOUT) Latest Estimate and 2014 Sales Budget.pptx	PPLP004409954
2013	2013-10-03 U.S. Board Book.pdf	PPLP004409965
2013	2013-11-01 U.S. Board Book.pdf	PPLP004410504
2013	2013-11-15 U.S. Board Book.pdf	PPLP004410516
2013	2013-11-16 Beneficiaries Book.pdf	PPLP004410528
2013	2013-12-16 U.S. Board Book.pdf	PPLP004410679
2013	2013 10 Year Plan	PPLPC004000351686
2013	2013 Butrans Update for PA	PPLPC012000405369
2013	Butrans 2013 Commercial Plan	PPLPC029000539603
2013	October 2013 Rhodes Pharma Financial Statements	PPLPC036000209515
2013	November 2013 Rhodes Pharma Financial Statements	PPLPC036000210612
2013	Boards of Directors Meetings (US Companies)	PPLPC054000105493
2013	2013 10-Year Plan	PPLPC054000106673
2014	Purdue's 2014 Year End Budget Book	PPLP003421452
2014	2014 OxyContin Annual Marketing Plan	PPLP003425040
2014	2014 10 Year Plan EC [Executive Committee] Update	PPLP004040866
2014	Hysingla ER Launch Plan	PPLP004127731
2014	4Q 2013 PURDUE Report to the Board 4Feb14.docx	PPLP004367478
2014	Boards of Directors Meetings Agenda	PPLP004410692
2014	2014-04-21 U.S. Board Book.pdf	PPLP004410817
2014	2014-05-15 (COMMITTEE HANDOUT) STC 14OCI SLSboard.pptx	PPLP004411032
2014	2014-05-15 (COMMITTEE HANDOUT) STC Non-opioid pain compounds.pptx	PPLP004411033
2014	2014-05-15 (COMMITTEE HANDOUT) STC White Paper S1RA_08052014.pdf	PPLP004411034
2014	BOARDS OF DIRECTORS MEETINGS (U.S. Companies)   AGENDA Thursday, May 15, 2014. 2014-05-15 U.S. Board Book.pdf	PPLP004411049
2014	2014-06-02 U.S. Board Book.pdf	PPLP004411201
2014	2014-08-14 (TAB 4 - HANDOUT) 2015 Early View Outlook v2 (6% price increase and latest forec .pptx	PPLP004411223
2014	2014-10-01 U.S. Board Book.pdf	PPLP004411288
2014	2014-11-04 (COMMITTEE HANDOUT) STC 11_2014_Virtual Discovery.ppt	PPLP004411617
2014	2014-11-04 U.S. Board Book.pdf	PPLP004411618
2014	2014 10 Year Plan	PPLPC004000397181
2014	Butrans 2014 DRAFT Marketing Plan as of 6/19	PPLPC012000484632
2014	Evaluation of strategy involving abuse deterrent technology	PPLPC014000246854
2014	Evaluation of strategy involving abuse deterrent technology	PPLPC014000246854
2014	Purdue's ACO/IDN Strategy: A Proposal for Consideration	PPLPC019000890118
2014	Internal & External Communications: Critical Activities	PPLPC022001016446
2014	Rhodes: overview of key facts and strategic ideas	PPLPC029000576302
2014	Hysingla ER Payer and Pharmacy Distribution Strategy	PPLPC034000967641
2014	Managed Markets Strategy Review (September 9, 2014)	PPLPC034000968447
2014	December 2013 Rhodes Pharma Financial Statements	PPLPC036000213554
2014	Technical Operations Town Hall Meeting	PPLPC036000214649
2015	Butrans 2016 Tactical Plan	PPLP003419386
2015	Net Sales Budget	PPLP004040718
2015	2015 Commercial Strategy Plan	PPLP004127079
2015	2014-11 YEAR-END Budget Book PPLP.pdf	PPLP004411368
2015	2015-01-15 U.S. Board Book.pdf	PPLP004411807
2015	2015-03-11 U.S. Board Book.pdf	PPLP004411894



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2015	2015-04-21 U.S. Board Book.pdf	PPLP004412031
2015	2015-06-11 U.S. Board Book.pdf	PPLP004412078
2015	2015-08-19 U.S. Board Book.pdf	PPLP004412123
2015	2015-10-06 U.S. Board Book.pdf	PPLP004412226
2015	2015-11 YEAR-END BUDGET Purdue Pharma L.P. FINAL SUBMITTED.pdf	PPLP004412371
2015	2015-12-01 PPLP Compliance update - 3Q Board - 11 23 2015 pm.pdf	PPLP004412546
2015	2015-12-17 U.S. Board Book.pdf	PPLP004412555
2015	Updated Regional ESI Decks	PPLPC014000334220
2015	Hysingla ER Tactical Plan Kickoff (July 30, 2015)	PPLPC018001226497
2015	Hysingla ER Strategic Planning Workshop Tactical Grid	PPLPC021000726429
2015	Hysingla ER 2015 Tactical Plan (January 24, 2015)	PPLPC023000748590
2015	Hysingla ER 2016 Budget	PPLPC025000197871
2015	2016 Butrans Commercial Strategic Plan	PPLPC028000609700
2015	Butrans 2016 Commercial Strategy Plan	PPLPC030000919406
2016	2016 OxyContin Strategy Plan	PPLP004134382
2016	Hysingla ER 2016 Commercial Strategy Plan	PPLP004135725
2016	2016-01-14 U.S. Board Book.pdf	PPLP004412586
2016	2016-03-09 (COMMITTEE HANDOUT) BDC - 2. Pfizer Opioid Assets.pdf	PPLP004412660
2016	2016-03-09 U.S. Board Book.pdf	PPLP004412683
2016	2016-04-15 U.S. Board Book.pdf	PPLP004412826
2016	2016-06-08 MID-YEAR Budget Book U.S. PPLP.pdf	PPLP004412941
2016	2016-06-08 Purdue U.S. - Strategic Overview Presentation.pdf	PPLP004413092
2016	Butrans 2017 Tactical Plan	PPLPC021000871644
2016	Hysingla ER Brand Strategy and Strategic Imperatives (August 2016)	PPLPC023000901061
2016	Alliance Management Spreadsheet	PPLPC026000155117
2016	May 2016 Rhodes Pharma Financial Statements	PPLPC035000263764
2016	July 2016 Rhodes Pharma Financial Statements	PPLPC036000256480
2016	2016 Executive Committee Presentation	PPLPC046000072099
2017	OxyContin 2017 Tactical Plan	PPLP003426390
2017	2017 10 Year Plan	PPLP004039997
2017	Hysingla ER Business Plan (October 24, 2016)	PPLPC016000292059
2017	Hysingla ER 2017 Tactical Plan (November 21, 2016)	PPLPC016000294959
2017	Targiniq Launch Plan Update 24Oct17	PPLPC021000909108
2018	FDA Letter Panlor Letter	Anda_Opioids_MDL_0000011177
2018	2010-06-24 10-YEAR PLAN PPLP.pdf	PPLP004404330
2018	2010-08-19 Epidemiology & Lifecycle of OxyContin.pdf	PPLP004404587
2018	2010-09-23 U.S. Board Book.pdf	PPLP004404619
2018	2010-10-21 U.S. Board Book.pdf	PPLP004404784
2018	2010-11 YEAR-END Budget Book U.S. PPLP.pdf	PPLP004404901
2018	2010-11-19 U.S. Board Book.pdf	PPLP004405511
2018	Agenda: Board of Directors meetings (U.S. Companies) 2011-01-20 U.S. Board Book.pdf	PPLP004405607
2018	2011-02-03 (TAB 2B. - HANDOUT) Scorecard 2010 PPLP.pdf	PPLP004405693
2018	2011-03-01 U.S. Board Book.pdf	PPLP004405789
2018	2011-04-14 U.S. Board Book.pdf	PPLP004405858
2018	2011-05-20 U.S. Board Book.pdf	PPLP004405990
2018	2011-06 MID-YEAR Budget Book PPLP.pdf	PPLP004406095
2018	2011-06-24 U.S. Board Book.pdf	PPLP004406301
2018	2011-07-21 U.S. Board Book.pdf	PPLP004406347



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2018	Research Project: Purdue/ MundiPharma Pharmaceutical Pricing   International Price Comparisons & Other Price Control Mechanisms. 2011-08-11 (TAB 4 - HANDOUT) Pharmaceutical Pricing.pdf	PPLP004406509
2018	2011-08-11 U.S. Board Book.pdf	PPLP004406625
2018	2011-09-01 U.S. Board Book.pdf	PPLP004406668
2018	2011-10-13 U.S. Board Book.pdf	PPLP004406675
2018	2011-11-03 U.S. Board Book.pdf	PPLP004406761
2018	2011-11-09 Quarterly Report to the Board.pdf	PPLP004406827
2018	2011-11-17 (TAB 5 - HANDOUT) Background to Engineering Study - November 2011.pdf	PPLP004406869
2018	2011-11-17 U.S. Board Book.pdf	PPLP004406952
2018	U.S. PPLP - 2011 YE Budget Book.pdf	PPLP004406990
2018	2012-02-15 U.S. Board Book.pdf	PPLP004407735
2018	2012-04-26 U.S. Board Book.pdf	PPLP004407765
2018	2012-08-16 U.S. Board Book.pdf	PPLP004408065
2018	2012-09-13 (TAB 3 - HANDOUT) 2Q 2012 PURDUE Report to the Board.docx	PPLP004408249
2018	2012-10-04 U.S. Board Book.pdf	PPLP004408358
2018	2012-11 YEAR-END Budget Book U.S. PPLP.pdf	PPLP004408478
2018	2012-11-02 U.S. Board Book.pdf	PPLP004409073
2018	2012-11-03 Beneficiaries Meetings Book.pdf	PPLP004409088
2018	2012-11-16 U.S. Board Book.pdf	PPLP004409271
2018	2012-12-06 U.S. Board Book.pdf	PPLP004409302
2018	2013-11 YEAR-END Budget Book U.S. PPLP.pdf	PPLP004409973
2018	HYD Draft Tactical Plan and MR Insights Deck	PPLPC015000269904
Undated (1989 or later)	Purdue Pharma L.P. and affiliates; Bringing comfort to Life; MS Contin (morphine sulfate controlled-release) Tablets C-II; An opioid to start with and stay with	PKY181721074
Undated (likely 1997-1998)	Partners Against Pain Review-MS Contin	PDD1502301358

YEAR	TEVA	BEG BATES NUMBER
2000	Actiq "Master Plan" (November 11, 2000)	TEVA_CHI_00042757
2001	Actiq (oral transmucosal fentanyl citrate) Risk Management Program (August 1, 2001)	TEVA_CHI_00049296
2001	Actiq Marketing 2001	TEVA_MDL_A_00454808
2001	Actiq 2001 Marketing Plan	TEVA_MDL_A_01159143
2001	Actiq 2001 Marketing Slides	TEVA_MDL_A_05313123
2002	2002 Actiq Marketing Plan.	TEVA_MDL_A_00454816
2002	Actiq 2002 Marketing Plan Slides	TEVA_MDL_A_05965700
2002	Actiq 2002 Marketing Plan Slides	TEVA_MDL_A_05965744
2003	2003 Actiq Marketing Plan	TEVA_CHI_00042882
2004	2004 Actiq Marketing Plan	TEVA_CHI_00042951
2004	Cephalon Board of Directors Meeting (December 16, 2004)	TEVA_MDL_A_00667543
2004	Cephalon Audit Committee Meeting (December 15, 2004)	TEVA_MDL_A_00667755
2004	Budget Review (September 16, 2004)	TEVA_MDL_A_00677574
2004	Actiq 2005 Marketing Expense Budget Presentation (October 4, 2004)	TEVA_MDL_A_01547072
2005	FEBT (Fentanyl Effervescent Buccal Tablet) 2005 - 2006 Marketing Plan (June 2005)	TEV_FE00017484
2005	Accelanyl (Fentanyl Effervescent Buccal Tablet) 2005 - 2006 Marketing Plan (June 2005)	TEV_FE00018669
2005	2005 Actiq Marketing Plan	TEVA_CHI_00043010
2005	Fentora 2005-2006 Marketing Plan (February 5, 2005)	TEVA_CHI_00368405
2005	Cephalon 2005 Minute Book	TEVA_MDL_A_00668591
2005	OVF Key Marketing Issues "Post Dan Edits" Draft (April 4, 2005)	TEVA_MDL_A_00684805
2005	2005 Actiq Marketing Budget Proposal by Andrew Pyfer (September 10, 2005)	TEVA_MDL_A_01086424
2005	2006 Actiq Marketing Plan (November 14, 2005)	TEVA_MDL_A_01163388
2006	Fentanyl Effervescent Buccal Tablet Tactical Plan Q1 2006 - Q1 2007 (May 1, 2006)	TEV_FE00001041
2006	Fentora Strategic Marketing Plan 2007 (November 28, 2006)	TEVA_MDL_A_00364493
2006	2006 Pain Franchise Budget (February 16, 2006)	TEVA_MDL_A_00364515
2006	FEBT Launch Playbook (June 26, 2006)	TEVA_MDL_A_00365388
2006	FAST Team Meeting (Fentora Assessment Strategy Tactics) (November 29, 2006)	TEVA_MDL_A_00368259
2006	2006 Pain Franchise Budget (October 4, 2006)	TEVA_MDL_A_00677232
2006	Fentora Strategic Marketing Plan (July 14, 2006)	TEVA_MDL_A_02180356
2006	2007 Sales and Marketing Summary Budget (November 17, 2006)	TEVA_MDL_A_02376544
2006	FEBT Risk Management Budget Proposal (March 1, 2006)	TEVA_MDL_A_02383087
2006	FEBT Risk Management Budget Proposal (March 1, 2006)	TEVA_MDL_A_02383088
2006	Actiq Sugar Free and Dispense as Written Communications Plan Budget Spreadsheet (February 6, 2006)	TEVA_MDL_A_02935867
2006	2006 Actiq Marketing Sales Training Slides	TEVA_MDL_A_05666277
2006	Sales Policy Handbook, with exhibits and Government Employee Certification Form	TEVA_MDL_A_00552850-69
2007	Fentora Marketing Plan 2007	TEV_FE00000494
2007	Cephalon Pain Franchise LRP 2007 - 2009	TEV_FE00014507
2007	Fentora Situational Analysis by Martin Summers (May 8, 2007)	TEV_FE00021142
2007	Fentora 2008 Expense Budget (August 31, 2007)	TEV_FE00030796
2007	2008 Fentora Planning Meeting (December 20, 2007)	TEV_FE00044610
2007	Cephalon Long Range Strategic Planning / Budget Process 2007 (January 25, 2007)	TEV_FE00048314
2007	2008 Fentora Marketing Research Plan (October 8, 2007)	TEVA_MDL_A_00339113
2007	Pain Care Franchise Marketing Presentation by Michael Richardson (June 25, 2007)	TEVA_MDL_A_00364977
2007	Fentora Presentation (February 7, 2007)	TEVA_MDL_A_00365421
2007	Fentora 2008 Expense Budget (August 22, 2007)	TEVA_MDL_A_00366948
2007	2008 CSPs Summary of July 11, 2007 Meeting (July 20, 2007)	TEVA_MDL_A_00376298
2007	Pain Care Franchise 2008 Expense Budget (July 30, 2007)	TEVA_MDL_A_00677793
2007	Health Care Professional Advisory Board Presentation (March 28, 2007)	TEVA_MDL_A_00718838
2007	Fentora 2007 Brand Plan (March 5, 2007)	TEVA_MDL_A_01128402

2007	2007 Fentora Tactical Plan (February 1, 2007)	TEVA_MDL_A_01535423
2007	US Pain Franchise Long Range Plan (March 5, 2007)	TEVA_MDL_A_02168184
2007	Promotional Materials and Activities	TEVA_MDL_A_00552870
2007	Dissemination of Certain Off-Label Peer-Reviewed Reprints and Reference Textbooks (WLF Policy)	TEVA_MDL_A_00553033
2007	Marketing Policy Handbook	TEVA_MDL_A_00552840
2007	Developing Promotional Advertising Materials	TEVA_MDL_A_00552902
2007	Interactions Among MSLs, Cephalon Business Personnel (e.g., Marketing) and HCPs	TEVA_MDL_A_00552942
2007	WLF: Dissemination of Peer-Reviewed Reprints and Reference Textbooks and exhibits	TEVA_MDL_A_00553036-52
2007	Interactions Between MSLs, Cephalon Business Personnel (e.g., Sales, Account Management, and Marketing) and Healthcare Professionals	TEVA_MDL_A_00553057
2008	Fentora Market Situation (January 24, 2008)	TEVA_MDL_A_00365682
2008	KSIs and Budget Slides (September 17, 2008)	TEVA_MDL_A_00372019
2008	Fentora Marketing Overview for Scott Megaffin (July 2, 2008)	TEVA_MDL_A_00375244
2008	Business Planning Process LRP & Brand Planning (July 18, 2008)	TEVA_MDL_A_00376237
2008	Fentora 2008 Brand Plan (January 31, 2008)	TEVA_MDL_A_00398244
2008	FAST Team Meeting (Fentora Assessment Strategy Tactics) (November 20, 2008)	TEVA_MDL_A_00402007
2008	Fentora LRP 2009 Cephalon Pre -Read for the November 18, 2008 Meeting	TEVA_MDL_A_01989212
2008	Fentora Technical Brief (February 20, 2008)	TEVA_MDL_A_02168355
2009	Fentora 2009 Marketing Plan	TEV_FE00000889
2009	Fentora 2009 Brand Plan	TEV_FE0037945
2009	Fentora 2009 Brand Plan (August 19, 2009)	TEVA_MDL_A_00362732
2009	Fentora 2010 Brand Plan (December 4, 2009)	TEVA_MDL_A_00363031
2009	Fentora 2010 Brand Plan Budget Review (September 17, 2009)	TEVA_MDL_A_00366950
2009	2010 Budget Product Contribution Statement (September 8, 2009)	TEVA_MDL_A_01191736
2009	US Sales and Marketing Policy	TEVA_MDL_A_00552730
2010	Fentora 2010 Business Plan	TEV_FE00001503
2010	Pain Franchise Quarterly Staff Meeting, Pain Vision for External Expert Workshop, External Expert Alliance Update (September 15, 2010)	TEV_FE00112586
2010	Fentora Brand Planning Output (June 4, 2010)	TEVA_MDL_A_00366777
2010	Fentora Situation Update Slides for LRP (March 10, 2010)	TEVA_MDL_A_00368991
2010	Fentora Long Range Plan 2010 - 2020 (February 16, 2010)	TEVA_MDL_A_00369013
2010	Fentora 2010 Marketing PowerPoint (April 29, 2010)	TEVA_MDL_A_00381966
2010	Fentora 2011 Brand Planning FAST Meeting: June 25, 2010	TEVA_MDL_A_00383598
2010	Fentora 2011 Brand Plan (January 5, 2010)	TEVA_MDL_A_00500834
2010	Fentora 2011 Brand Planning FAST Meeting: July 15, 2010	TEVA_MDL_A_00553831
2010	Fentora 2010 Brand Plan Budget Review (April 7, 2010)	TEVA_MDL_A_00555493
2010	Fentora 2011 Brand Plan ERL Tactical Recommendations (July 15, 2010)	TEVA_MDL_A_00556008
2010	The Reason to Believe, 2011 Fentora Brand Plan (August 3, 2010)	TEVA_MDL_A_00556015
2010	Fentora Brand Plan Comments	TEVA_MDL_A_00556060
2010	Pain Franchise 2011 Budget Plan (September 21, 2010)	TEVA_MDL_A_00708814
2010	Fentora Budget Review (April 2, 2010)	TEVA_MDL_A_01396649
2011	Fentora 2011 Marketing Budget	TEV_FE00112547
2011	CEP-33237 TR Hydrocodone 2012 Budget (October 19, 2011)	TEVA_MDL_A_00498325
2011	2011 Fentora Marketing Budget	TEVA_MDL_A_00500776
2011	Fentora 2012 Budget Plan (September 20, 2011)	TEVA_MDL_A_00500950
2011	Fentora 2012 Brand Plan (November 2011)	TEVA_MDL_A_01211474
2011	Fentora Brand Planning 2012 Tactical Recommendations (July 29, 2011)	TEVA_MDL_A_02003403
2012	2012 Fentora Market Research Plan	TEVA_MDL_A_00499080
2012	2012 Teva CNS Pain Work Plan and Forecast	TEVA_MDL_A_00499083
2012	Fentora Marketing Budget	TEVA_MDL_A_00500130
2012	Work Plans 2013 - 2020 (October 16, 2012)	TEVA_MDL_A_00703780
2012	Work Plans 2013 - 2020 (October 14, 2012)	TEVA_MDL_A_00703781
2012	2013 Fentora Marketing Mix Planning Preliminary Marketing Mix Recommendations by ZS Associates (June 28, 2012)	TEVA_MDL_A_00755335
2012	Fentora Mid - Year Brand Review (July 12, 2012)	TEVA_MDL_A_01201520

2013	Fentora 2013 Marketing Budget	TEVA_MDL_A_00499079
2013	2014 Teva Portfolio Mix Planning Preliminary Recommendations by ZS Associates (July 29, 2013)	TEVA_MDL_A_00886031
2013	Teva ADF Opioid Portfolio - Global Commercial Assessment - Final Report (July 2013)	TEVA_MDL_A_01178703
2013	2014 Vantrela ER Launch Plan DRAFT (December 23, 2013)	TEVA_MDL_A_01204103
2013	Core Leadership in Abuse Deterrence Core Team Meeting (December 4, 2013)	TEVA_MDL_A_01261644
2013	ER Hydrocodone Integrated Medical Plan Global Medical Affairs 2013 - 2015 (September 5, 2013)	TEVA_MDL_A_02372638
2014	Fentora (fentanyl buccal tablet) CII Region Brand Plan (March 17, 2014)	TEVA_MDL_A_00502023
2014	Core Leadership in Abuse Deterrence Vantrela ER Market Access Strategy and Tactical Review (February 21, 2014)	TEVA_MDL_A_00857858
2014	Fentora US Specialty Medicines: CNS Fentora 2014 Annual Operating Plan (October 23, 2013)	TEVA_MDL_A_00875349
2014	2014 Fentora Brand Planning Process and Guidance (January 2014)	TEVA_MDL_A_00881917
2014	Effentora European Strategic Brand Plan 2015 (March 2014)	TEVA_MDL_A_00883097
2014	Core Leadership in Abuse Deterrence Vantrela ER Medical Affairs Tactical Review (March 21, 2014)	TEVA_MDL_A_00943565
2014	2014 Fentora Brand Plan Draft (April 3, 2014)	TEVA_MDL_A_01202606
2014	Vantrela ER Strategic Brand Plan (March 18, 2014)	TEVA_MDL_A_01204074
2014	2014 Final Fentora Budget (January 28, 2014)	TEVA_MDL_A_02296065
2014	Fentora Marketing Mix Analysis Impact Assessment Findings Review (June 30, 2014)	TEVA_MDL_A_02767666
2014	NASM Commercial Operations 2015 Brand Prioritization (September 14, 2014)	TEVA_MDL_A_02805070
2014	Core Leadership in Abuse Deterrence Vantrela ER HEOR Strategy (January 30, 2014)	TEVA_MDL_A_02954559
2015	2015 Pain Care AOP Tactical Review Slides	TEVA_MDL_A_01066645
2015	Vantrela ER Strategic Brand and Medical Plan Review (May 2015)	TEVA_MDL_A_02773661
2015	Hydrocodone ER/Vantrela ER (HER) Global Medical Plan Strategy - Highlights for Review by Matt Weiman, MD (June 23, 2015)	TEVA_MDL_A_027773660
2015	Vantrela 2016 Proposed Market Research Plan and Budget (July 23, 2015)	TEVA_MDL_A_02832357
2015	2016 AOP Pain Care - Wake Budget Reductions (December 4, 2015)	TEVA_MDL_A_03153815
2016	2017 Vantrela ER Strategy Review (August 1, 2016)	TEVA_MDL_A_01077291
2016	Vantrela ER Launch Medical Affairs Strategy (September 12, 2016)	TEVA_MDL_A_01536731
2016	US Pain Care 2017 AOP Presentation Draft (September 23, 2016)	TEVA_MDL_A_02973952
2016	CEP-33237 Hydrocodone Extended Release 2016 Scientific Communications Global Publication Plan (February 2, 2016)	TEVA_MDL_A_02994419

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Schedule 9: Manufacturing Defendant Testimony that Marketing Plans were National

Allergan Deponent	Deposition Cite	Deposition Testimony Excerpt
Julie Snyder, 30(b)(6) designee	271:5-24; 272:1-3	<p>Q: In terms of the marketing materials that were provided to sales representatives to market Kadian, were any of those regionally specific? A: None of the ones I saw were regionally specific. They were all—they were all national—the same materials that were used nationally.</p> <p>Q. So to the best of your knowledge, all of the marketing materials concerning Kadian that were provided to sales reps were used by sales reps across the country?</p> <p>A. Yes, that's my understanding. There was one contract I reviewed with MetaMedia, they provided some managed care data where I believe sales representatives could pull up coverage specific to an area and provide that to physicians. So that would be the only exception that I could think of that would fall into that category.</p>
John Hassler, 30(b)(6) designee	275:22-276:20	<p>Q. Okay. These pieces, I think you -- excuse me. All of these marketing, sales, advertising pieces that are in VIVA that we're showing are national in scope? In other words, they are able to be used all over America; is that right?</p> <p>A. Yes.</p> <p>Q. So, in other words – strike that. And I also – my understanding is that the company, Teva, as well as Cephalon, and Actavis for that matter, did not track where each marketing piece was being used, correct?</p> <p>A. Yes.</p> <p>Q. Is that correct?</p> <p>A. Yes.</p> <p>Q. So, for example, if we had on here an approved piece during a period of time, a marketing piece, the company couldn't say, for example, well, that piece wasn't used in Ohio, for example, correct?</p> <p>MS. HILLYER: Objection to form.</p> <p>BY MR. CARTMELL:</p> <p>Q. Because they don't track that info?</p> <p>A. That's true.</p>
Hassler, 30(b)(6) designee	283:16-23	<p>Q. And just like Teva and Cephalon, the Actavis entities did not track these marketing, sales, advertising materials as far as the venues or geographic locations where they were used, correct? A. That's my understanding, yes.</p>

Endo Deponent	Deposition Cite	Deposition Testimony Excerpt
Ronald Perry Wickline	196:3-8; 197:6-25	<p>Q: we talked about that there was a national sales force at Endo eventually, correct?</p> <p>A: Once again, it was divided by specialty and pharma.</p> <p>Q: But it was nationwide?</p> <p>A: Both of them were nationwide.</p> <p>...</p> <p>Q: But the point being that the sales reps were not deciding what messages to deliver to doctors?</p> <p>A: Oh, no, no, not at all.</p> <p>Q: Okay. And that was with respect to messages concerning the benefits of a product? They couldn't decide which benefits to message?</p> <p>A: They couldn't decide any that was, you know --- they had a sales promotional material that had been created by the marketing group and approved by our legal/regulatory group, but they wouldn't make any changes in the messaging. They could only use those approved materials.</p> <p>Q: All right. And the -- and the sales promotional materials that they used, were those used nationwide uniformly?</p> <p>A: Yes, they were.</p>
Ronald Perry Wickline, VP Sales (2003-2007)	196:3-198:07	<p>Q: we talked about that there was a national sales force at Endo eventually, correct?</p> <p>A: Once again, it was divided by specialty and pharma.</p> <p>Q: But it was nationwide?</p> <p>A: Both of them were nationwide.</p> <p>...</p> <p>Q: But the point being that the sales reps were not</p>
Ron Jackson, Endo Regional Business Director/VP Sales 30(b)(6)	186:21-187:10	<p>Q. And did they -- did the brand team or the marketing team develop the brand strategy to be implemented nationwide for Opana ER, let's say?</p> <p>A. Yes.</p> <p>Q. Did they have any carve-outs that would say, well, this particular messaging we're not going to use in Ohio?</p> <p>A. Not that I recall.</p> <p>Q. Do you recall any particular promotional materials, with respect to Opana ER, that were not to be used in Ohio?</p> <p>A. I do not recall.</p>
Written Responses and Objections of Defendants Endo Health Solutions Inc. and Endo Pharmaceuticals Inc. to Plaintiff's Amended Notice of Deposition Pursuant to Rule 30(b)(6) Topic Nos. 2.f, 2, 11, 18, 23, 26, 44, 45, & 46	Response to Topic 11 (page 13-14)	"Final promotional materials were typically approved by Endo for national distribution, and final approved promotional materials were thus potentially available for distribution in the Track One jurisdictions. . . . Endo further directs Plaintiffs to ENDO_DATA-OPIOID_MDL-00000023, which provides information about the materials sales representatives logged as having left behind with a healthcare provider with an address in the Track One Jurisdiction."

Insys Deponent	Deposition Cite	Deposition Testimony Excerpt
Ariyapadi Krishnaraj, November 28, 2018	273:2-10	<p>Q. Okay. So sitting here today, talking about the process for distributing marketing communications throughout the United States with regard to Subsys, there's no campaign that you can point to and say that campaign was specifically directed at Washington?</p> <p>A. You know, in my gathering information for the deposition, I hadn't seen anything that was done specifically for any state.</p>



Janssen Deponent	Deposition Cite	Deposition Testimony Excerpt
Kimberly Deem-Eshleman	55:9-15; 129:1-15	<p>A: Our marketing and educational materials are distributed at a national level. There's -- there's only a few examples of where we specifically put things in the market, specific to any state. Those are access type of materials. (55:9-15) ...</p> <p>Q: Okay. And the process you had described, that -- is that how Janssen distributes its promotional materials nationally?</p> <p>A: Yes.</p> <p>Q: Does that process vary in Ohio?</p> <p>A: Not that I'm aware of. The only difference, as we talked about before, where there are materials specific to states is around access. So think about the managed care plans that are specific to each state. Those materials would only be distributed to those specific states." (129:1-15).</p>

Mallinckrodt Deponent	Deposition Cite	Deposition Testimony Excerpt
Kevin Vorderstrasse	269: 19-24 270: 1-13	Q: "Is any of that broken down by region or state?" A: "No" Q: " So everything is just kind of nationally this is what we're doing? You're not doing a different marketing plan for a region, for example?" A: "No, All of our efforts were national level."
Kevin Webb 30(b)(6)	36:14-37:7	Q. Okay. Now, when Mallinckrodt developed marketing and advertising materials, this was on a national basis, was it not? *** A: Yes. Q. Okay. So Mallinckrodt would not have developed special ads for a specific state? For example, they would not have developed Ohio-specific advertising, would they have? *** A: Correct, we would not.
Michael Wessler	71:2-18	Q. While you were at Mallinckrodt, was the marketing messaging the same nationwide? A. Yes, meaning -- can I clarify that? Q. Absolutely, please do. A. So meaning did we use the same marketing message regardless of state or geography? Q. Yes, sir. A. Yes, that's my understanding and recollection. Q. Okay. So the marketing messaging that was used, let's say, in Ohio was the same as the messaging used in California, for example? A. Yes.

Ronald Perry Wickline	75:12-76:25	<p>Q. Was the sales messaging the same for the entire country?</p> <p>A. Yes.</p> <p>Q. So the messaging that a sales representative in Ohio would be given is the same as the sales representative in Alaska? A. Yeah. When you say "sales message," as it relates to the product --</p> <p>Q. Yes, sir.</p> <p>A. -- the message would have been the same. As it relates to payor information, it certainly probably was different.</p> <p>Q. In terms of the risks and benefits of a particular product, the sales messaging is the same regardless of the physical location?</p> <p>A. That would have been the same. And, you know, once again, all the sales materials were provided to representatives nationally that had all of the standard, you know, legal approvals that I described earlier.</p> <p>Q. Okay. So the sales messaging for a product in Tennessee or Ohio or California or Alaska, they were all the same? A. Correct. I mean, to the best of our ability to monitor that.</p> <p>Q. What do you mean by that?</p> <p>A. Well, in one place somebody may have put more emphasis on some aspects of the message that they were more comfortable with or thought it was, you know, more important to that customer. Our customers might have been slightly different, so --</p> <p>Q. That was in the discretion of the salesperson?</p> <p>A. That would have been at the discretion of the salesperson but still using the approved promotional materials.</p> <p>Q. And the approved promotional materials were the same throughout the country?</p> <p>A. Correct.</p>
Deanna Stacy Ayers Chick	205:3-206:6	<p>Q. Okay. At any point in your tenure, did Tennessee itself have a specific sales tactic? Did you -- I'm gonna start over. At any point in your tenure, was there any sort of different message that was given to physicians or pharmacies in Tennessee versus other states?</p> <p>A. It was not our practice to distinguish sales messages by state or geography, necessarily. I don't recall anything similar to that.</p> <p>Q. Okay. Can you recall any time that a message would have deviated for geography purposes?</p> <p>A. The only specificity would be with respect to payer coverage in a geography. That would, in my mind, be the only reason for it to be different.</p> <p>Q. Okay. And, so, when you're talking about payer coverage, that would be who's paying for the product; is that correct?</p> <p>A. It would be the insurance coverage either through an insurer or pharmacy benefit manager, yeah.</p> <p>Q. And, so, could that also be some sort of a state-run program, like TennCare, for example?</p> <p>A. Yes.</p>

Purdue Deponent	Deposition Cite	Deposition Testimony Excerpt
Phil Cramer (30)(b)(6)	Cramer 170:10-25; 171-1-10	<p>A: So there's generally -- I would say generally the same material was used nationwide for promotion of a product.</p> <p>Q. But you didn't have individual regions, for example, using materials that had not been approved at the national level, even if there was something that was being used on a regional basis, that was something that was approved at the home office level, right?</p> <p>A. All material -- and this was consistent or is consistent, all material had to come from the home office and be approved from the home office.</p> <p>Q. And the sales representatives were instructed and trained that they were supposed to convey the same sales and marketing messages regardless of what part of the country they were in, correct?</p> <p>A. I would say -- I would say that's, yeah, accurate.</p>
Phil Cramer (30)(b)(6)	Cramer 573-574: 6-23	<p>Q. "You don't have a special -- you don't have special training for people that salespeople that operate in particular counties?" A.</p> <p>"Yeah. so as I indicated, we did on one point. And as you stated earlier, unfortunately the scope of abuse, diversion, misuse became a national issue. And so we take the same approach across the country and use essentially the same materials, except for situations like we have supported prescription monitoring programs in specific states."</p>
Sally Riddle	49: 1-8 50: 1-25; 51: 1-3	<p>Q: "Can you help maybe explain to the jury what is the difference between the sales department and the marketing department?"</p> <p>A: "The Sales department is largely field-based, other than national sales managers or vice president, that do the actual calls on physicians and other healthcare professionals as designated. Marketing department works to provide materials to the sales force that fit the indications of the products, according to the package insert, follow all of the FDA guidelines, as well as providing marketing information to other internal departments within the company and providing commercial input to clinical development regarding products and development."</p> <p>Q: " Okay. Now, Before we get to that, would it be fair to say that the sales and marketing materials and the sales and marketing practices that were followed by Purdue during -- throughout the period of time that you were working there, from when you first started as a -- as a sales representative until 2005, they were developed by the home office on a national basis; correct? "</p> <p>A: "yes"</p> <p>Q: "And they were complied with consistently on a national basis; correct? "</p> <p>A: "yes"</p> <p>Q: And, as you sit here today, you don't have any reason to believe that the sales and marketing practices engaged in by Purdue employees differed from one part of the country to the other. Is that fair?</p> <p>A: "Sales and marketing practices, as far as materials used and messages given, probably not. As far as individual focuses would vary by territory as far as which specialties you'd be calling on and what percentage. Every territory was unique. Every district was unique."</p>

Teva Deponent	Deposition Cite	Deposition Testimony Excerpt
John Hassler (30)(b)(6)	275:14-24;276:1-5	<p>"Q: All of these marketing, sales, advertising pieces that are in VIVA that we're showing are national in scope? In other words, they are able to be sued all over America; is that right?</p> <p>A: Yes.</p> <p>Q: My understanding is that the company Teva, as well as Cephalon, and Actavis for that matter, did not track where each marketing piece was being used, correct?</p> <p>A: Yes.</p> <p>Q: Is that correct?</p> <p>A: Yes."</p>
John Hassler (30)(b)(6)	275:14-24;276:1-5	<p>"Q: All of these marketing, sales, advertising pieces that are in VIVA that we're showing are national in scope? In other words, they are able to be sued all over America; is that right?</p> <p>A: Yes.</p> <p>Q: My understanding is that the company Teva, as well as Cephalon, and Actavis for that matter, did not track where each marketing piece was being used, correct?</p> <p>A: Yes.</p> <p>Q: Is that correct?</p> <p>A: Yes."</p>
John Hassler (30)(b)(6)	275:14-24;276:1-5	<p>"Q: All of these marketing, sales, advertising pieces that are in VIVA that we're showing are national in scope? In other words, they are able to be sued all over America; is that right?</p> <p>A: Yes.</p> <p>Q: My understanding is that the company Teva, as well as Cephalon, and Actavis for that matter, did not track where each marketing piece was being used, correct?</p> <p>A: Yes.</p> <p>Q: Is that correct?</p> <p>A: Yes."</p>
John Hassler (30)(b)(6)	275:14-24;276:1-5	<p>Q: All of these marketing, sales, advertising pieces that are in VIVA that we're showing are national in scope? In other words, they are able to be sued all over America; is that right?</p> <p>A: Yes.</p> <p>Q: My understanding is that the company Teva, as well as Cephalon, and Actavis for that matter, did not track where each marketing piece was being used, correct?</p> <p>A: Yes.</p> <p>Q: Is that correct?</p> <p>A: Yes.</p>

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#### Schedule 10: Marketing Messages

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
2	Year 2000	Abbotts Laboratories	ABT-MDL-KY-0000696	For Postoperative Patient Management - "Complete a Job Well Done.."	X	
3	Year 2000	Abbotts Laboratories	ABT-MDL-KY-0001668	The One to Start With, The One to Stay With	X	
4	Apr. 2014 Jun. 2014 Sept. 2014 Oct. 2015	Purdue	No Bates Provided	Butrans - 7 Days of Buprenorphine Delivery	X	
5	09/01/97	American Academy of Family Physicians	No Bates Provided Ad_1997_Sept_Oxycontin_AFP	1997 American Family Physician- 24 Hours of Pain Control the Easy Way 8am-8pm		X
6	05/22/00	Purdue	No Bates Provided Ad_2000_Oxycontin_NEJM	The New England Journal of Medicine - "Proven Effective in Arthritis Pain	X	
7	11/06/02	Purdue	No Bates Provided Ad_2002_Oxycontin_JAMA	The Journal of the American Medical Association	X	
8	Jan. 2005	Purdue	No Bates Provided Jan 05 J Pain OxyContin Ad	The Journal of Pain Ad - OxyContin	X	
9	Mar. 2005	Purdue	No Bates Provided March 05 J Pain OxyContin Ad	The Journal of Pain Ad - OxyContin	X	
10	Nov. 2005	Purdue	No Bates Provided Nov 05 J Pain OxyContin Ad	The Journal of Pain Ad - OxyContin	X	
11	Oct. 2005	Purdue	No Bates Provided Oct 05 J Pain OxyContin Ad	The Journal of Pain Ad - OxyContin	X	
12	Year 2003	Partners Against Pain - Purdue	PDD1501615472	Pain Management Kit		X

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
13	Nov. 2006	Purdue	PDD1501617090	The 12-hour AcroCrontin Delivery System	X	
14	11/14/96	Purdue	PDD1502103326	Palshaw Study of an Oxycontin Visual Aid	X	
15	11/26/99	Partners Against Pain - Purdue	PDD1502312809	A Guide to Your New Medicine and How to Become a Partner Against Pain		X
16	Year 2005	Partners Against Pain - Purdue	PDD1502340332	Clinical Issues in Opioid Prescribing		X
17	04/02/03	Purdue	PDD8003222935	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use	X	
18	Unknown	Partners Against Pain - Purdue	PDD8013090101	Pain is a Complex Experience. Relief can be Simplified		X
19	02/27/01	Purdue	PDD8023055742; PKY180121127	Dispelling the Myths About Opioids	X	
20	Year 1996	Purdue	PKY180112081; PKY180111843 (full version)	OxyContin Data Review for Formularies	X	
21	Unknown	JCAHO; American Pain Society; Purdue	PKY180117818	American Pain Society Ad on JCAHO Pain Management Standards		X
22	Year 1998	Partners Against Pain - Purdue	PKY180118470	Marketing - Purdue	X	X
23	Unknown	JCAHO; American Pain Society; Partners Against Pain; Purdue	PKY180121664	The JCAHO Pain Standard		X
24	05/01/00	Partners Against Pain - Purdue	PKY180123095	Partners Against Pain: Use of Opioids in Chronic Noncancer Pain		X



	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
25	03/24/00	Partners Against Pain; Purdue	PKY180126826	OxyContin Visual Aid - " A Simple Choice	X	
26	Dec. 2000	Partners Against Pain; Purdue	PKY180133429	Pain Management - Nonmalignant Pain	X	
27	Unknown	Partners Against Pain; Purdue	PKY180137556	Pain Management Prescribing Guids: Classes II, III, and IV Opioid Analgesics plus Centrally Acting Analgesics, Local Injectable Anesthetics, and NSAID reference chart		X
28	Unknown	Purdue	PKY180225838	OxyContin Advertisements	X	
29	12/05/96	Partners Against Pain - Purdue	PKY180264873	OxyContin Patient Profile - Cancer Pain		X
30	02/09/99	Purdue	PKY180339632	New OxyContin Low back pain journal ad	X	
31	Unknown	Purdue	PKY180504710	OxyContin: "I Got My Life Back Part II - A Two-Year Follow-up CD-ROM	X	
32	06/15/98	Purdue	PKY180625450	OxyContin Advertisements	X	
33	Dec. 1996	Purdue	PKY180709571	Team Link - Winter 1996	X	
34	Unknown	Partners Against Pain - Purdue	PKY181039481	OxyContin Patient profile - Osteoarthritis Pain		X
35	Unknown	Partners Against Pain - Purdue	PKY181040161	OxyContin Patient profile - Post Op Pain		X
36	Unknown	Partners Against Pain - Purdue	PKY181103172	OxyContin Patient Profile - Postherpetic Neuralgia Pain		X
37	04/01/00	Purdue	PKY181135768	A Multidisciplinary Continuing Education Program, Use Of Opioids In Chronic Noncancer Pain.	X	X

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
38	Year 2006	Purdue	PKY181259203; PDD1501615627; PPLPC008000031554 (Color Version)	There Can Be Life With Relief	X	
39	Year 2002	Purdue	PKY181578788	"More than Ever" - Q12h OxyContin PowerPoint	X	
40	Year 2002	JCAHO; Partners Against Pain; Purdue	PKY181656656	Pain and the Role of Opioids: A Reference Guide		X
41	Unknown	Purdue	PKY181678212	24 Hours of Pain Control: The Hard Way/The Easy Way (Ad ONLY)		X
42	09/25/96	Partners Against Pain - Purdue	PKY181729076	OxyContin Patient Profile - Persistent Back Pain		X
43	Year 2001-2002	Purdue	PKY182015900	OxyContin Promotional Materials Overview - Response to FDA concerns about abuse and diversion PowerPoint	X	
44	Unknown	JCAHO; Partners Against Pain; Purdue	PKY182018951	OxyContin Phase I Presentation PowerPoint	X	X
45	05/11/00	Purdue	PKY182037520	Letter to Beth Connelly, RN (Purdue Regulatory) from Spence Salis (Regulatory Officer - DDMAC) Re: NDA20-553 - Misleading journal ads in promoting Oxycontin for arthritis	X	
46	01/04/01	Purdue	PKY182053628	"Living Your Vision" - 2001 National Meeting Workshop V(HSD)	X	
47	Year 2000	Purdue	PKY183034397	"I got my life back" Transcript	X	

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
48	Year 2002	American Pain Society	PKY183144867	Guidelines for the Management of Pain in Osteoarthritis, Rheumatoid Arthritis, and Juvenile Chronic Arthritis, 2nd Edition		X
49	01/08/98	Purdue	PKY183220480: PDD1501605035	Dear Doctor Letter From One Patient to Another	X	
50	Unknown	Purdue	PKY183222662	OxyContin Advertisements	X	
51	Year 1999	Purdue	PKY183260055	Don't Complicate Pain Relief (Visual Aid)	X	
52	Unknown	Partners Against Pain - Purdue	PKY183359411	Counseling Your Patients and Their Families Regarding the Use of Opioids to Relieve Pain		X
53	Year 2014	Purdue	PPLP003275260	Providing Relief Preventing Abuse 3rd Edition: A reference guide to substane prescribing practices	X	
54	01/16/15	Purdue	PPLP003276118	Patient Profile 1 - Scott "Do You Have Patients Like Scott?"	X	
55	01/16/15	Purdue	PPLP003276126	Patient Profile 2 - Nancy "Do You Have Patients Like Nancy?"	X	
56	Year 2009	Purdue	PPLP003276879	"The Numbers Are In"	X	
57	Year 2012	Purdue	PPLP003277153	"Their pain is as individual as they are..."	X	
58	Year 2007	Purdue	PPLP003277170	"It Works"	X	
59	03/30/16	Purdue	PPLP003285191	"Let Experience Be Your MR-00813 - OXC-Experience Journal Ad- A Size.pdf	X	
60	04/01/16	Purdue	PPLP003285214	MR-00902 - OXC-Experience Journal Ad-King Size.pdf	X	

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
61	04/01/16	Purdue	PPLP003285217	MR-00903 - OXC-Experience Journal Ad-Digest.pdf	X	
62	01/31/14	Purdue	PPLP003301255	Pain Medicine News Journal Ad March 2014 Pain Medicine News Journal Ad.pdf	X	
63	Jun. 2013	Purdue	PPLP003302072	An Overview of the OxyContin Label Update Regarding Abuse Deterrence Studies	X	
64	Year 2010	Purdue	PPLP003318323	Providing Relief Preventing Abuse 2nd Edition: A reference guide to substane prescribing practices	X	
65	Year 2007	Purdue	PPLP003318352	Providing Relief Preventing Abuse: A reference guide to substane prescribing practices	X	
66	01/01/14	Purdue	PPLP003359860	File Name: 00426980.PDF		
67	03/14/17	Purdue	PPLP003364380	Promotional SAP Purchase Orders.xlsx		
68	09/04/07	Federation of State Medical Boards - Purdue	PPLP003477086	2007 FSMB Fishman Sponsor Responsible Opioid Prescribing Grant Details		X
69	Year 2007	Partners Against Pain - Purdue	PPLP003518484	Partners Against Pain - Opioid Titration (Speaker's Bureau - /w notes)		X
70	07/01/13	Purdue	PPLP003532198	Marketing Overview of OxyContin Tablets Level 100 Sales Training PowerPoint	X	
71	01/25/11	Purdue	PPLP004007495	Marketing Overview of OxyContin Tablets Level 100 Sales Training PowerPoint	X	

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
72	12/31/09	Purdue	PPLP004112985	Opioid Prescribing: Clinical Tools and Risk Management Strategies- Alfred V. Anderson, MD, DC, Perry G. Fine, MD, and Scott M. Fishman, MD (CME)	X	X
73	Unknown	American Pain Foundation; Purdue	PPLP004114992	A Policy Makers Guide to Understanding Pain & Its Management		X
74	04/17/18	Purdue	PPLP004193644	HYS-Patient Profiles-Marsha "Does Marsha Remind you of any patients in your practice?"	X	
75	Unknown	Purdue	PPLPC009000114735	OxyContin Tablets: The US Experience 1996-2000 PowerPoint	X	
76	05/23/96	Purdue	PPLPC013000093983	Revised OxyContin Visual Aid	X	
77	Year 2011	Purdue	PPLPC017000062602	In the Face of Pain- Advocacy 101	X	
78	Oct. 2011	Partners Against Pain - Purdue	PPLPC018000586765	Pain Management Kit		X
79	Sept. 2007	American Medical Association - Purdue	PPLPC019000233267	Overview of Management Options (CME)		X
80	07/30/09	Purdue	PPLPC019000297357	OPTIONS Campaign	X	
81	09/22/17	Purdue	PPLPC022001012712	RE: Esq Questions we discussed		
82	02/23/01	Partners Against Pain; JCAHO; Purdue	PPLPC025000019428	Protecting Patients Rights to Proper Pain Management: An Integrated Marketing/Medical Education Communications Plan PowerPoint		X

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1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
83	10/02/15	Purdue	PPLPC042000032195	FW: Hillary Clinton: 'Absolutely incomprehensible' that FDA approved OxyContin for children - The Washington Post		
84	04/12/11	Purdue	PURCHI-000527373	OxyContin Digest Journal Ad	X	
85	12/01/11	Purdue	PURCHI-000528398	OxyContin Digest Journal Ad	X	
86	Unknown	Purdue	PURCHI-000531094	OxyContin Digest Journal Ad	X	
87	Unknown	Purdue	PURCHI-000536174	CVS Digital Panel - Reassess at Every Step	X	
88	01/11/96	Purdue	PURCHI-000622986; PKY180345445	Response to Promotional Questions	X	
89	Mar. 2003	Purdue	PURCHI-000708827	Conversion Guide	X	
90	12/02/96	Purdue	PURCHI-000723253	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use	X	
91	10/17/03	Purdue	PURCHI-000723966	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use	X	
92	11/13/03	Purdue	PURCHI-000725098	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use	X	
93	Year 2000	Partners Against Pain - Purdue	SHC-000024681	How You Can Be A Partner Against Pain and Gain Control Over Your <u>Own</u> Pain		X
94	Unknown	Purdue	SHC-000026841	"I got my life back" Video	X	
95	04/06/00	Purdue	SHC-000026844	OxyContin Product Data Brochure	X	

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
96						
97	12/20/13	Purdue	PPLP004146354	131220-Channel Marketing Plan Template Dec 2013 V17.pptx	X	
98	09/06/13	Purdue	PPLPC002000152416	RE: PW Journal - response requested		
99	07/16/13	Purdue	PPLPC012000432187	2Q 2013 S&M Brd Rpt.docx	X	
100	04/15/13	Purdue	PPLPC012000418325		X	
101	02/08/12	Purdue	PPLPC019000638512	Purdue SOW Workbook 2012 2.8.12.xlsx		
102	02/23/11	Purdue	PPLP003428531	Purdue OxyContin 2011 Media Plan 02-22-11.pptx		
103	Year 2004	Purdue	PURCHI-003286959	OxyContin Tablets: 2004 Assumption		
104	05/27/03	Purdue	PPLPC009000089738	OxyContin Tablets: State of Brand		
105	04/08/03	Purdue	PKY182877196	RE: Abbott Labs Yellow Sheets - Journal Ads?		
106	06/11/02	Purdue	PPLPC009000067507	Email - RE: Armed Forces Journal Ad		
107	05/15/01	Purdue	PKY180615376	Lyons Lavey Nickel Swift, Inc. Invoice for Purdue RE: Medical Publications, No Claims Journal Ad		

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1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
108	12/31/00	Purdue	PKY180350534	Journal Advertising Expenditures of Class II Opioid Analgesics [Year End 1997 - 2000]		
109	12/31/00	Purdue	PKY180351441	Journal Advertising Expenditures of Opioid Analgesics		
110	12/20/00	Purdue	PKY182737261	Re: OxyContin Journal Ad		
111	11/30/00	Purdue	PDD8801155570	Re: Managed Care/Long-term Care 2001 Journal Schedules		
112	03/01/00	Purdue	PKY181944857	Marketing Tips. Oxycontin Tablets springs into action for the second quarter More than 90 ads scheduled for journals in 00000400, 00000500, and 00000600!		
113	02/24/15	Janssen	JAN-MS-01102481	RE: NUCYNTA Transition		
114	02/24/15	Janssen	JAN-MS-01102485	NUCYNTAItemsiReview.xlsx		
115	05/31/13	Janssen	JAN-MS-01086202	Re: Submission Approved for Brand: NUCYNTA ER, Nucynta ER Clinical Medicine Journal Ad July 2013 Inside Front Cover #K02TLE12066CR3		
116	05/31/13	Janssen	JAN-MS-01086203	FDA Submission for 5_31_2013 9_39 AM Brand_ NUCYNTA ER.pdf		
117	03/26/13	Janssen	JAN-MS-00455834	00000039.xlsx		
118	09/25/12	Janssen	JAN-MS-00237283	2253.pdf		
119	04/17/12	Janssen	JAN-MS-00336349	2012 Open POs by owner 4 15 12.xls		
120	02/08/12	Janssen	JAN-MS-00340798	FW: Nucynta + Nucynta ER		



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121	02/08/12	Janssen	JAN-MS-00340799; JAN-MS-00340801	JANSSEN PHARMACEUTICALS NUCYNTA ER SCHEDULE 12 9 2011.pdf		
122	03/07/11	Janssen	JAN-MS-00348284	2011 Nucynta Journal Advertising Schedule 022811.xlsx		
123	06/23/09	Janssen	JAN-MS-00471555	FW: Revised Nucynta Journal Ad Schedule--Approval needed		
124	06/23/09	Janssen	JAN-MS-00471556	NUCYNTA.XLS		
125	06/23/09	Janssen	JAN-MS-00471557	PriCara - 2009 -Approval Requested 6-23-09.doc		
126	07/30/04	Janssen	JAN-MS-00306282	Re: Duragesic Premium Positions		
127	07/30/04	Janssen	JAN-MS-00306284	2004 Mid Year AOR Update as of July 27th -Oct DAW rollout.xls		
128	01/24/03	Janssen	JAN-MS-00306264	Re: Current DURAGESIC Ads		
129	01/24/03	Janssen	JAN-MS-00306265	Wedding.jpg	X	
130	01/24/03	Janssen	JAN-MS-00306266	Swingers.jpg	X	
131	01/24/03	Janssen	JAN-MS-00306267	I Could Too Fit This Chess Piece Up My Nose!.jpg	X	
132	01/24/03	Janssen	JAN-MS-00306268	Re: OxyContin Placements 4th Quarter '02		
133	01/24/03	Janssen	JAN-MS-00306269	Oxycontin oct-dec 2002.xls		
134	01/24/03	Janssen	JAN-MS-00306270	Re:2002 DURAGESIC Media schedule		
135	01/24/03	Janssen	JAN-MS-00306271	Final DUR'02 media schedule- nov29.xls		
136	01/17/03	Janssen	JAN-MS-00306261	Revised 2003 Media Schedule and PO Info		
137	01/17/03	Janssen	JAN-MS-00306262	2003 Media Plan.doc		
138	01/17/03	Janssen	JAN-MS-00306263	revised schedule aug new comaign.xls		

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
139	12/20/02	Janssen	JAN-MS-00305101	Duragesic Medi-Cal Advertising Initiatives		
140	12/05/02	Janssen	JAN-MS-00306253	Approval Required- Jan 2003 Duragesic Media Placements		
141	12/05/02	Janssen	JAN-MS-00306254	REVISEDmedia scheduleNOV7.xls		
142	11/01/02	Janssen	JAN-MS-00306242	trend analysis by specialty		
143	11/01/02	Janssen	JAN-MS-00306243	trend analysis by specialty.xls		
144		Janssen	JAN-MS-00306244	bookpositioncomparison.ppt		
145	10/23/02	Janssen	JAN-MS-00305468	History of Duragesic Ad Campaigns		
146	04/08/02	Janssen	JAN-MS-00305469	Dennis.ppt		
147	06/28/01	Janssen	JAN-MS-00305102	california.xls		
148	06/27/01	Janssen	JAN-MS-00305103	medical 01.doc		
149	07/03/11	Actavis	Acquired_Actavis_00263733	Oxymorphone Promotional Support Program 7-2011.pdf	X	
150	04/26/11	Actavis	ACTAVIS0368581	2011 tactical plan.pptx		
151	03/07/11	Actavis	ACTAVIS0578321	2011 Kadian Marketing Plan		
152	01/23/00	Actavis	Acquired_Actavis_01356813	109 Budget 8.155MM_Tactics_outline.xls		
153	08/27/13	Endo	END00018205	"Your Patients may not have face moderate to severe pain alone"	X	
154	08/06/13	Endo	END00030535	Opana ER Print Media Journal Ad		
155	07/14/12	Endo	EPI000005372	2012 SOW Media Campaign		
156	12/29/09	Endo	ENDO-OPIOID_MDL-00798072	FW: Opana Ads for 2010		
157	12/29/09	Endo	ENDO-OPIOID_MDL-00798073	98056,98058,98061,98018,98020,98021, Chad.doc		

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1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
158	03/09/09	Endo	ENDO-OPIOID_MDL-03655322	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use		
159	02/17/09	Endo	ENDO-OPIOID_MDL-03653893	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use		
160	03/11/08	Endo	ENDO-OPIOID_MDL-01670788	Commitment & Invoice Logs - Depo, Lido, and Frova		
161	11/19/07	Endo	ENDO-OPIOID_MDL-02031459	PR report for cost center 20012 as of 11-16-2007 with KV Comments.xls		
162	09/13/07	Endo	ENDO-OPIOID_MDL-01590472	"Looking for Durable Pain Control?"	X	
163	09/12/07	Endo	ENDO-OPIOID_MDL-01502993	"Looking for Durable Pain Control?"		
164	02/20/07	Endo	ENDO-OPIOID_MDL-03654610	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use		
165	02/02/07	Endo	ENDO-OPIOID_MDL-03654708	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use		
166	12/16/06	Endo	ENDO-OPIOID_MDL-00299625	Form FDA 2235 - Transmittal of Advertisements and Promotional Labeling for Drugs and Biologics for Human Use		

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1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
167	07/14/06	Endo	ENDO-OPIOID_MDL-00940062	2006 Opana media1		
168	06/29/06	Endo	ENDO-OPIOID_MDL-01626168	New for moderate to severe pain. "Escape the Grip of Pain"	X	
169	05/15/06	Endo	ENDO-OPIOID_MDL-00676760	Two variations of a journal ad that was tested. The message of the two variations are essentially the same, which promoting Opana ER as a new extended release pain relief medication that provides steady pain relief over the entire dosing period.	X	
170		Teva				
171	03/08/11	Teva	TEVA_MDL_A_00664719	FENTORA - FENTORA Journal Ad (Professional Promotion) - FEN-2241_Final.pdf	X	
172	02/17/11	Teva	TEVA_MDL_A_00664715	FENTORA - FENTORA Journal Ad (Professional Promotion) - FEN-2241_1.8.pdf	X	
173	06/02/10	Teva	TEVA_MDL_A_00366806	Brand_Review_5 20 w grids.ppt		
174	08/19/09	Teva	TEVA_MDL_A_00362732	FENTORA 2009 Brand Plan_12_18_08_DC updated_TT		
175	01/05/09	Teva	TEVA_MDL_A_00715357	2253 Status Report.xls		
176		Teva	TEVA_MDL_A_00324546	Master research9-16.xls		
177	03/05/08	Teva	TEVA_MDL_A_00715243	FENT 232 Journal Ad Choc Concept 3pg Pl .pdf	X	
178	06/27/07	Teva	TEVA_MDL_A_00714334	Fentora 3pg Journal Ad revised AEs FENT 152a.pdf	X	

	A	B	C	D	E	F
1	Date	Produced By	Bates Number	Document Title	Branded	Unbranded
179	06/27/07	Teva	TEVA_MDL_A_00714752	FENT 150a Fentora 4pg Journal Ad revised AEs .pdf	X	
180	06/22/07	Teva	TEVA_MDL_A_00714757	FENT 152a Fentora 3pg Journal Ad revised Aes	X	
181	03/14/07	Teva	TEVA_MDL_A_00714739	FENT 129b FENTORA 4pg Journal Ad .pdf	X	
182	03/14/07	Teva	TEVA_MDL_A_00714737	FENT 129a Fentora 2pg Journal Ad .pdf	X	
183	05/04/06	Teva	TEVA_MDL_A_00695596	Actiq promotional materials	X	
184	Year 2006	Teva	TEVA_MDL_A_06468802	FEBT Launch Playbook		
185	Year 2006	Teva	TEVA_MDL_A_02875713	Actiq Media Plan		
186		Teva	TEVA_MDL_A_03248892	ACTIQ 2003 Planning Meeting		

<b>Extended release drugs and/or q12 dosing had fewer peaks and valleys and less chance of addiction and abuse</b>
ABT-MDL-KY-0002381
ABT-MDL-KY-0058627
ACTAVIS0003354
ACTAVIS0198589
ACTAVIS0205095
ACTAVIS0584610
ALLERGAN_MDL_00001525
ALLERGAN_MDL_00072907
ALLERGAN_MDL_00991588
ALLERGAN_MDL_00991776
ALLERGAN_MDL_01009462
ALLERGAN_MDL_01611445
END00062814
END00062969
END00065354
ENDO-CHI_LIT-00011308
ENDO-CHI_LIT-00012061
ENDO-CHI_LIT-00013305
ENDO-CHI_LIT-00024141
ENDO-CHI_LIT-00031156
ENDO-CHI_LIT-00032434
ENDO-CHI_LIT-00034272
ENDO-CHI_LIT-00114860
ENDO-CHI_LIT-00153120
ENDO-CHI_LIT-00208241
ENDO-CHI_LIT-00208544
ENDO-CHI_LIT-00216682
ENDO-CHI_LIT-00417068
ENDO-CHI_LIT-00418075
ENDO-CHI_LIT-00423142
ENDO-CHI_LIT-00442747
ENDO-CHI_LIT-00447024
ENDO-CHI_LIT-00447259
ENDO-CHI_LIT-00512986
ENDO-CHI_LIT-00546177
ENDO-CHI_LIT-00546428
ENDO-CHI_LIT-00546429
ENDO-CHI_LIT-00546731
ENDO-CHI_LIT-00547758
ENDO-CHI_LIT-00547839
ENDO-CHI_LIT-00556061
ENDO-OPIOID_MDL-00532777
ENDO-OPIOID_MDL-01692694
ENDO-OPIOID_MDL-02765931

ENDO-OR-CID-00585126
JAN00222151
JAN-MS-00312803
JAN-MS-00331802
JAN-MS-00412221
JAN-MS-00432790
JAN-MS-00747121
JAN-MS-00771950
JAN-MS-00778918
JAN-MS-00778987
JAN-MS-00780123
JAN-MS-00780973
JAN-MS-00781230
JAN-MS-00784232
JAN-MS-00786447
JAN-MS-00788458
JAN-MS-00790290
JAN-MS-00821067
JAN-MS-01094558
JAN-MS-01480275
JAN-MS-02328366
JAN-MS-02757640
JAN-MS-02974325
JAN-MS-02990733
MCKMDL00578003
MNK-T1_0000730788
MNK-T1_0000771724
MNK-T1_0000805502
MNK-T1_0000858786
MNK-T1_0000859896
MNK-T1_0000905405
MNK-T1_0000908332
MNK-T1_0001025269
MNK-T1_0001048582
MNK-T1_0001125603
MNK-T1_0001190984
MNK-T1_0002034471
PDD1501050471
PDD1501050619
PDD1501602961
PDD1501720206
PDD1501720905
PDD1502300556
PKY180109448
PKY180117283
PKY180117895
PKY180119434

PKY180155659
PKY180243067
PKY180257144
PKY180293682
PKY180559342
PKY180640545
PKY180657583
PKY180657887
PKY180658069
PKY180704970
PKY180990930
PKY181081334
PKY181106858
PKY181150876
PKY181234965
PKY181257612
PKY181305860
PKY181308712
PKY181424243
PKY181728376
PKY181751114
PKY181823787
PKY181943646
PKY181964004
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PKY182900977
PKY183033532
PKY183055066
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PKY183239857
PKY183242989
PKY183243681
PKY183248814
PKY183271425
PKY183273382
PKY183273483
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PPLP003343317
PPLP003343403
PPLP003345853
PPLP003399893
PPLP003420538
PPLP003547212
PPLP003551916
PPLP003581369



PPLP003996510
PPLP004007077
PPLP004221829
PPLPC018000015540
PPLPC018000641496
PPLPC030000230845
PPLPMDL0020000002
PPLPMDL0030002821
PPLPMDL0030003665
PPLPMDL0030004777
PPLPMDL0030011092
PPLPMDL0030012284
PURCHI-000007631
PURCHI-000007950
PURCHI-000008096
PURCHI-000528511
PURCHI-000539895
PURCHI-000621203
PURCHI-000621393
PURCHI-000622498
PURCHI-000622714
PURCHI-000622986
PURCHI-000623112
PURCHI-000623173
PURCHI-000623186
PURCHI-000623210
PURCHI-000623336
PURCHI-000624522
PURCHI-000706927
PURCHI-000708821
PURCHI-000720416
PURCHI-000726444
PURCHI-000741344
PURCHI-003271021
PURCHI-003284938
PURCHI-003285039
PURCHI-003285292
PURCHI-003285416
PURCHI-003285749
PURCHI-003286149
PURCHI-003286888
PURCHI-003286907
SHC-000004120
SHC-000024264
SHC-000024681
SHC-000025440
SHC-000026038

SHC-000026520
TEVA_CHI_00036449
TEVA_MDL_A_02994419
PPLP003525761

<b>Abuse deterrent formulations deter abuse and are safer than non-abuse deterrent formulations</b>
END00125376
END00515291
END00553151
ENDO-CHI_LIT-00031156
ENDO-CHI_LIT-00031953
ENDO-CHI_LIT-00044922
ENDO-CHI_LIT-00055204
ENDO-CHI_LIT-00057935
ENDO-CHI_LIT-00063164
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<b>Science was now showing opioids were not as addictive as once thought</b>
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<b>True patients in pain cannot get addicted – pain protects against addiction</b>
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<b>Signs of addiction as simply symptoms of undertreated pain or “pseudoaddiction”</b>
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<b>Problems only occur when opioids are abused or used illegally- addicts are bad people who knowingly abused the drugs, not good people who were seeking treatment for legitimate ailments</b>
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<b>If taken as prescribed risk is almost nonexistent: addiction less than 1% or low or rare</b>
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2004 January Pain Monitor Question & Answer by Scott M. Fishman MD CHI_001104283_image
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Power over Pain (POP) Start Up Guide CHI_000432477
2008.02.04 Unsigned ENDO Agreement with APF POPAN Third Annual Training Program CHI_001561049
2000-2001 Version of Brochure ABT-MDL-KY-0025968
2000-2001 Version of Brochure TEVA_MDL_A_05356629
2003 Version of Brochure, Knowledge Point Production (Endo) KP360_OHIOMDL_000372837
Power over Pain (POP) Start Up Guide CHI_000432477
2008.02.04 Unsigned ENDO Agreement with APF POPAN Third Annual Training Program CHI_001561049
2002 Pain Resource Guide CHI_000432477
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<b>patients can be easily tapered off opioids; dependence is not a significant concern - only physical and easily reversed</b>
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SHC-000025703
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TEVA_MDL_A_02869856

TEVA_MDL_A_02872192
TEVA_MDL_A_03508998
TEVA_MDL_A_07487061
TEVA_MDL_A_07861916
TEVA_MDL_A_08637194
TEVA_MDL_A_09527581

<b>Drug abusers and potential addicts can be easily identified and therefore not prescribed opioids, or prescribed opioids and monitored closely</b>
ACTAVIS0002780
ACTAVIS0005919
ACTAVIS0193441
ACTAVIS0307727
ACTAVIS0754832
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TEVA_MDL_A_01407761
TEVA_MDL_A_02018717
TEVA_MDL_A_02171795
TEVA_MDL_A_07861916

<b>No maximum dose- if you are in pain more opioids could be given without additional risk (i.e., “titrate to effect” concept from cancer/palliative care should be used with chronic pain)</b>
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ABT-MDL-KY-0002381
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ABT-MDL-KY-0024177
ABT-MDL-KY-0039742
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ABT-MDL-KY-0060302
ABT-MDL-KY-0060359
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ACTAVIS0300836
ACTAVIS0341203
ACTAVIS0416639
ACTAVIS0513084
ACTAVIS1150596
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ALLERGAN_MDL_01741588
ALLERGAN_MDL_01897555
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TEVA_MDL_A_00855672
TEVA_MDL_A_01160804
TEVA_MDL_A_01167447

**Opioids can be prescribed for any duration without risk**

ABT-MDL-KY-0024177

ABT-MDL-KY-0060046

ABT-MDL-KY-0060359

ABT-MDL-KY-0060692

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JAN-MS-02729127

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MNK-T1\_0002461367

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PDD1502305933

PDD1502420077

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PKY180339286

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PKY181696887

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TEVA_MDL_A_00556664
TEVA_MDL_A_01167718

<b>Undertreated pain should be treated with opioids</b>
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ABT-MDL-KY-0014423
ABT-MDL-KY-0024177
ABT-MDL-KY-0034322
ABT-MDL-KY-0053475
ABT-MDL-KY-0058627
ABT-MDL-KY-0059809
ABT-MDL-KY-0060046
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ACTAVIS1028591
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ALLERGAN_MDL_00442308
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ALLERGAN_MDL_00451339
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ALLERGAN_MDL_00776198
ALLERGAN_MDL_00991776
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TEVA\_MDL\_A\_07861916



**There is more risk of leaving pain untreated  
than using opioids to treat pain**

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ABT-MDL-KY-0058627

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ACTAVIS0007747

ACTAVIS0581224

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ENDO-CHI\_LIT-00462453

ENDO-CHI\_LIT-00538705

ENDO-CHI\_LIT-00545268

ENDO-OPIOID\_MDL-00545087

ENDO-OPIOID\_MDL-02150882

ENDO-OPIOID\_MDL-02285373

ENDO-OPIOID\_MDL-04912608

INSYS-MDL-003358164

INSYS-MDL-004471490

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TEVA_MDL_A_01501600
TEVA_MDL_A_01515931
TEVA_MDL_A_02018717
TEVA_MDL_A_02171795

<b>Opioids offer more effective pain control and are safer than alternatives</b>
ABT-MDL-KY-0024177
ABT-MDL-KY-0053475
ABT-MDL-KY-0059400
ACTAVIS0006823
ACTAVIS0300836
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ENDO-CHI_LIT-00023245
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ENDO-CHI_LIT-00024141
ENDO-CHI_LIT-00025540
ENDO-CHI_LIT-00031156
ENDO-CHI_LIT-00417068
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ENDO-CHI_LIT-00546474
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PDD1502300556



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TEV_FE00017484
TEV_FE00020492
TEVA_CHI_00036931
TEVA_MDL_A_00343898
TEVA_MDL_A_01407761

<b>Defendants' opioids improve quality of life without risk</b>
ABT-MDL-KY-0060046
ABT-MDL-KY-0060692
ABT-MDL-KY-0061597
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ACTAVIS0284543
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ALLERGAN_MDL_02159836
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ALLERGAN_MDL_02513197
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END00001522
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TEVA_MDL_A_02451318
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TEVA_MDL_A_02870912
TEVA_MDL_A_03175688

<b>Opioids can be prescribed for any pain condition without risk</b>
ABT-MDL-KY-0053475
ABT-MDL-KY-0060359
ABT-MDL-KY-0060692
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TEVA_MDL_A_01479832
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<b>Opioids can be prescribed for any age group without risk</b>
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ABT-MDL-KY-0060983
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<b>“Round the clock” dosing should be used for chronic pain rather than “as needed” dosing</b>
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<b>“Breakthrough pain” applies to chronic pain, not just cancer pain, and short-acting opioids should be used to supplement long-acting opioids for that reason</b>
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Exbhiti 16 Terifay
Exhibit 15 Terifay
Exhibit 7 Terifay
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CONFIDENTIAL

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

Confidential and Subject to Protective Order

Schedule 11: Manufacturing Defendant Sales Training Manuals and Scripts

YEAR	ALLERGAN	BEG BATES NUMBER
2008	Kadian Learning System Manual	ALLERGAN_MDL_01052119
2009	Kadian Learning System Manual	ALLERGAN_MDL_00441238
2009	Kadian Learning System Manual	ALLERGAN_MDL_00439499
2010	Kadian Learning System Manual, 2010 Training	ACTAVIS0205095
2009	FINAL Alcohol Study Training Materials	ALLERGAN_MDL_01898190
2010	KADIAN Corrective Message Training FINAL	ALLERGAN_MDL_01051295
2011	Old vs New Training Workshop	ALLERGAN_MDL_01744876
2011	Oxymorphone Sales Training FINAL	ACTAVIS0355241
2011	Actavis and Kadian - Pilot ABM Training	ALLERGAN_MDL_01449866
2011	Regional Meetings November 2011 - Generic Kadian Sales Team Training	ACTAVIS0335094
2011	Generic Kadian Strategy	ACTAVIS0577128
2008	Alpharma MCO Total Presentation 3 08 Revised	ALLERGAN_MDL_01272193
2008	Kadian POA 2 2008, Brand Summary Book, KADI8D0241	ALLERGAN_MDL_01052466
2009	TMS Kadian Project Review version 2	ALLERGAN_MDL_01102613
2009	Kadian Sales Team, NSM Presentation Sep 2-3 2009.	ACTAVIS0583151
2010	Kadian Sales Training, February 26th, 2010	ALLERGAN_MDL_01897439
2010	TMS Health Telesales Script rev 6-23-10	ALLERGAN_MDL_01897555
2010	Objection Handling Tool, Clarifying the Top Objections to a KADIAN Capsules	ACTAVIS0492351
2011	Introduction of Oxymorphone Hydrochloride Extended-Release Tablets, CII Sales Training Class	ALLERGAN_MDL_00401500
2011	Taking Charge of Change, Marketing Overview, July 2011	ALLERGAN_MDL_01201771
2011	Kadian Marketing Overview, Oct 2011	ACTAVIS0416639
2011	Oxymorphone Sales Training FINAL	ACTAVIS0355241
2011	Regional Meetings November 2011 - Generic Kadian Sales Team Training	ACTAVIS0335094 ALLERGAN_MDL_00396905
2011	Generic Kadian Strategy	ACTAVIS0577128
2011	TMS Telesales Script, KADI1122	ALLERGAN_MDL_01456552
2012	KADIAN NSM Medical Affairs Clinical Presentation	ALLERGAN_MDL_00776198
2008	2008 MM Train the Trainer, Alpharma MCO Total Presentation 3 08 Revised	ALLERGAN_MDL_01272193
2009	TMS Kadian Project Review version 2	ALLERGAN_MDL_01102613
2010	Objection Handling Workshop	ALLERGAN_MDL_00405512
2010	Clarifying the Top Objections to a KADIAN Capsules	ACTAVIS0492351
2011	Generic Oxymorphone Obstacle Handler	ALLERGAN_MDL_01330509
2012	Kadian Objection Handling Workshop - Training Class	ACTAVIS0207110
2012	Kadian Marketing Update	ALLERGAN_MDL_00072907
2012	NSM Objection Handling Tool	ALLERGAN_MDL_01128302
2013	Kadian Sales Training Presentation (Final)	ALLERGAN_MDL_01125121



YEAR	ENDO	BEG BATES NUMBER
2001	The Realm of Pain (Pain and Opioids Training for Sales Force)	ENDO-OPIOID_MDL02748287
2003	Advanced Specialty Sales Training	ENDO-OPIOID_MDL-02356776
2003	Enhancing Opioid Conversion Skills: A Clinical Case Workshop	ENDO-OPIOID_MDL-01653011
2003	Converting Opioid Analgesics	ENDO-OPIOID_MDL-01653008
2004	Pharmacotherapy of Pain Management	ENDO-OPIOID_MDL-02940798
2006	Welcome Presentation	ENDO-OPIOID_MDL-02489837
2006	EndoSell Training Program Engender	ENDO-OPIOID_MDL-02489842
2006	Oxymorphone Learning System Module 3 Oxymorphone Risk Management Program (pseudoaddiction)	ENDO-CHI_LIT-00053284
2006	Opana ER Detail Navigator ("Help Your Patients Stay Ahead of the Pain" MVA)	Endo-Opioid_MDL-01053311
2007	Opana ER MVA Navigator ("Vault: Designed for Durable Pain Control" Campaign)	END00000119
2008	Selling Opana ER with the New Master Visual Aid ("Think Opana" Campaign)	ENDO-CHI_LIT-00555276
2009	Low Back Pain Product & Therapeutic Learning System	EPI001554204
2009	Osteoarthritis Product & Therapeutic Learning System	EPI001554302
2010	Opana ER Customer Satisfaction, Sales Force Effectiveness, Awareness & Usage Wave 2	ENDO-CHI_LIT-00012061
2010	Opioid Analgesics Overview Product and Therapeutic Learning System	ENDO-CHI_LIT-00545268
2010	Email and Presentations re: Scientific Affairs with Sales Training Slides re Role of Cams	ENDO-CHI_LIT-00237748 - <b>50 (49,50 Are Attachments)</b>
2010	OPANA ER Product Knowledge-Sales Training& Development - Product and Therapeutic Learning System	ENDO-CHI_LIT-00054102
2010	Differential Deployment	ENDO-CHI_LIT-00179318
2011	New Hire Training- March 2011	ENDO-CHI_LIT-00151713
2011	Opana ER SalesTeam FAQ	ENDO-CHI_LIT-00405471
2012	Class Advisor Handbook for Sales Training Pain Solution	END00013911
2012	Opana ER Interim REMS Sales Training	END00011457
2012	Opana ER INTAC Sell Sheet Implementation Guide	ENDO-OPIOID_MDL-02456655
2015	Email with Attachments -Opana ER Training Materials	ENDO-CHI_LIT-00550030
	Opana ER with INTAC Dig MVA navigator	ENDO-CHI_LIT-00550036
2008	Ethics & Corporate Compliance Workshop	ENDO-OPIOID_MDL-01872258

2012	Rules of Engagement: Opana ER National Hospital Initiative Cross-Function Teams (Sales Detail for Hospitals)	END00579332
	The Health Care Compliance Guide – Home Study Sales Rep	END00678859
2007	Call Plan Document: Messages and Support Materials (Memo to Endo Sales Team)	ENDO-CHI_LIT-00210472 - <b>73 (73 is Attachment)</b>
2008	Approved Promotional Messages for Opana ER	ENDO-CHI_LIT-00166188
2011	Untitled NSM presentation script for the NSM by Demir Bingol	ENDO-CHI_LIT-00012955
2012	Memo Endo Field Communication Ltr FAQ (final)	ENDO-CHI_LIT-00465464
	Opana Brand Refreshed Positioning Outline	ENDO-CHI_LIT-00012014
	Opana with INTAC Sales Guidance	END00099062
2006	Objection Handling Workshop - An objection is an opportunity!	ENDO-OPIOID_MDL-02489844
2011	Opana ER: Objection Handling Response Implementation Guide, Q&A (Power Hour Calls)	ENDO-CHI_LIT-00086201
2012	Opana ER Objections Handling Workshop	ENDO-CHI_LIT-00550033
	Opana ER Competition & Objection Handling Workshop - Participant Workshop	ENDO-CHI_LIT-00013175

YEAR	INSYS	BEG BATES NUMBER
2012	INSYS Therapeutics Training Series Module 1	INSYS-MDL-000185574
2012	INSYS Therapeutics Training Series Module 1	INSYS-MDL-001433341
2012	INSYS Therapeutics Training Series Module 1	INSYS-MDL-001433345
2012	INSYS Therapeutics Training Series Module 2	INSYS-MDL-000185606
2012	INSYS Therapeutics Training Series Module 2	INSYS-MDL-001433348
2012	INSYS Therapeutics Training Series Module 2	INSYS-MDL-001433357
2012	INSYS Therapeutics Training Series Module 3	INSYS-MDL-000185664
2012	INSYS Therapeutics Training Series Module 3	INSYS-MDL-001433363
2012	INSYS Therapeutics Training Series Module 3	INSYS-MDL-001433370
2012	INSYS Therapeutics Training Series Module 4	INSYS-MDL-001433373
2012	INSYS Therapeutics Training Series Module 4	INSYS-MDL-001433393
2012	INSYS Therapeutics Training Series Module 5-A	INSYS-MDL-000185846
2012	INSYS Therapeutics Training Series Module 5-B	INSYS-MDL-000185892
2012	INSYS Therapeutics Training Series Module 5	INSYS-MDL-001433398
2012	INSYS Therapeutics Training Series Module 5	INSYS-MDL-001433410
2012	INSYS Therapeutics Training Series Module 6	INSYS-MDL-000186005
2012	INSYS Therapeutics Training Series Module 6	INSYS-MDL-001433415
2012	INSYS Therapeutics Training Series Module 6	INSYS-MDL-001433422
2012	INSYS Therapeutics Training Series Module 7	INSYS-MDL-000186037
2012	INSYS Therapeutics Training Series Module 6	INSYS-MDL-005243584
2012	INSYS Therapeutics Training Series Module 6	INSYS-MDL-005243630
2012	INSYS Training Module Review for New Hires - Email description of the modules	INSYS-MDL-001433461
2013	Insys Therapeutics, Inc. Playbook	INSYS-MDL-000104410
2011	Subsys Launch Playbook	INSYS-MDL-000103632
2012	Subsys Training Summary	INSYS-MDL-000442718
2013	Insys Code of Conduct	INSYS-MDL-000647345
2012	Insys handbook for new employees	INSYS-MDL-000647361
2013	Insys Reimbursement Center	INSYS-MDL-000956948
2012	Insys Therapeutics Business Development Plan	INSYS-MDL-000428861
2013	Burlakoff email re: communication b/t directors and sales force	INSYS-MDL-000164142
2013	Insys Value Systems and Selling Model	INSYS-MDL-000442719
2013	Insys Therapeutics Playbook	INSYS-MDL-000104410
2011	Subsys Spray Launch Training Curriculum	INSYS-MDL-009622412

YEAR	JANSSEN	BEG BATES NUMBER
2000	Duragesic Coupon Program Rollout	JAN-MS-02394253
2000	Pain Management-Duragesic	JAN-MS-02728615
2002	Duragesic Green Sales Force RBD/DM Cycle II Presentation	JAN-MS-00790267
2002	Key Reprints-Transdermal Fentanyl studies presented by Sales Training	JAN-MS-02728670
2003	Duragesic Contingency Plan	JAN-MS-02604409
2004	Technology Comparison: Reservoir vs. Matrix Patch Systems	JAN-MS-00725016
2006	Duragesic Prescribing Information	JAN-MS-00747121
2007	Duragesic Defend and Grow	JAN-MS-02750676
2008	Draft Compliance Guide for Sales Training Materials	JAN-MS-01124778
2008	Pain Pathways Video (tapentadol_unbranded_09-28-08.mpg)	JAN-MS-00081494
2009	Workshop 1: Nucynta Clinical Studies	JAN-MS-00129452
2009	Workshop 5: Multiple Product Presentations Nucynta	JAN-MS-00129527
2009	Workshop 6: Rev it up! Nucynta	JAN-MS-00129538
2010	Coaching to Nucynta-Appling the COBI Coaching Model	JAN-MS-00059204
2011	Retail Sales Training 101 Preparation	JAN-MS-00132212
2011	Sales Training-Nucynta and Nucynta ER	JAN00086283
2011	Nucynta and Nucynta ER Discussing the Clinical Data	JAN-MS-00060341
2012	Value Based Selling: The Consultative Approach	JAN00024213
2012	Welcome to ST101	JAN-MS-00060704
2012	DVT/PE Meeting RBD Bi-Region Break-out Sessions	JAN-0012-0045825
2012	Game On-Training Workshops for multiple products (AcipHex, Nucynta, Nucynta ER, Xarelto)	JAN00087357
2013	Pain Force Presentation-Nucynta/Nucynta ER	JAN-MS-00772224
2014	Nucynta End-Stage Joint Disease of the Hip or Knee Study-Clinical Reprint Review Training	JAN00122814
2014	Nucynta ER Chronic Low Back Pain Study-Clinical Reprint Review Training	JAN00122800
2009	Duragesic - Field Voice Mail	JAN-MS-00280657
2010	Nucynta Workshops PriCara AI/GI Sales Force Meeting	JAN-MS-00059606
2010	Nucynta Workshops Sales Force Meeting	JAN-MS-00059922
2012	C.L.E.A.R. Call Note Communication Training	JAN-MS-01122268
2013	Pain Force District Manager's meetings with Pharmacy District/Regional Directors	JAN-MS-00982914
1998	Bulletin to Field Sales Force re Simpson article in the Journal of Pain and Symptom Management-Duragesic	JAN-MS-02728460
1998	Comparisons of Opioid Agonists-Competition Duragesic	JAN-MS-02728413
1998	Bulletin to Field Sales Force re Donner article in the Journal of Pain and Symptom Management-Duragesic	JAN-MS-02728415
1998	Bulletin to Sales Force re Hospice Information-Duragesic	JAN-MS-02728554
2001	Bulletin to Sales Force re new study-Duragesic	JAN-MS-00776565
2001	Bulletin to Sales Force re Abuse Potential of Opioids including Duragesic	JAN-MS-01192118
2004	Playing to Win-The 2005 Challenge	JAN-MS-00299235
2005	Duragesic 12mcg Dosage Frequently Asked Questions	JAN-MS-02777941
2009	Tapentadol Message Platform	JAN-MS-00327254
2009	Tapentadol VA Script-Nucynta Suggested Presentation	JAN-MS-00327255
2009	Nucynta-Video 1: Introduction Video	JAN-MS-00131172
undated	Nucynta Introduction Video #1	JAN00059484
undated	Cycle 1 Nucynta Training Video #2	JAN00059483
undated	Cycle 1 Nucynta Training Video #3	JAN00059486
undated	Cycle 1 Nucynta Training Video #4	JAN-MS-00131188
2009	Workshop 2: Nucynta Messaging	JAN-MS-00129467

2010 or later	Nucynta ER Asset Overview	<u>JAN00012948</u>
2010 or later	Nucynta ER FAQ List Asset Objections	<u>JAN00073184</u>
2010	Tapentadol Package Insert Review	<u>JAN-MS-03007292</u>
2010	Nucynta Red Light to Green Light	<u>JAN-MS-00059828</u>
2010	AI-GI Nucynta Training	<u>JAN-MS-00060004</u>
2011	Developing Expertise on the Clinical Data for Nucynta ER	<u>JAN-MS-00060235</u>
2011	Nucynta ER In-office message testing	<u>JAN00123620</u>
2011	Nucynta/Nucynta ER ST 101 Presentation	<u>JAN-MS-01114237</u>
2011	Voices of Chronic Pain video	<u>JAN-MS-00091939</u>
2012	Nucynta Cycle 1 Script	<u>JAN00134454</u>
2012	Nucynta ER DPN Pain-Sales Execution	<u>JAN-MS-00124828</u>
2012	Nucynta ER Diabetic Peripheral Neuropathy Pain Study	<u>JAN-MS-00060877</u>
2012	Nucynta ER Access Suggested Presentation	<u>JAN00124092</u>
2012	Nucynta ER DPN Suggested Presentation	<u>JAN00124069</u>
2012	Nucynta Cycle 2 Update	<u>JAN-MS-00089718</u>
2012	Nucynta PCP video	<u>JAN-OH-00022016</u>
2012	Nucynta PCP video	<u>JAN-OH-00022017</u>
2012	Nucynta video-skit showing a sales rep discussing LAOs with a PCP	<u>JAN00087343</u>
2012	Nucynta video-skit showing a sales rep discussing switching a patient to Nucynta ER	<u>JAN00087344</u>
2013	Nucynta ER Frequently Asked Questions	<u>JAN-MS-01378623</u>
2013	Nucynta ER and Nucynta Immersion Call #4	<u>JAN00130530</u>
2014	Nucynta Pain Force Cycle 2 District Meeting script	
	Nucynta Scenario Training	<u>JAN00077892</u>
2009	Workshop 3: Questions and Concerns Nucynta	<u>JAN-MS-00129495</u>
2010	Nucynta-Common Objections and Appropriate Responses	<u>JAN-MS-03007298</u>
2010	Pain Leadership Meeting	<u>JAN00129833</u>
2014	Nucynta ER and Nucynta National Managers Meeting	<u>JAN-MS-02527254</u>

YEAR	MALLINCKRODT	BEG BATES NUMBER
2010	EXALGO Module 4 - Product Profile	MNK-T1_0001161032
2010	EXALGO Medical Science Liaison Advanced Training Series	MNK-T1_0003022001
2011	Exalgo New Hire Training	MNK-T1_0000995466
2011	Patient Case Studies Implementation Guide	MNK-T1_0001027612
2011	Opioid Abuse and Diversion	MNK-T1_0001348629
2012	EXALGO MIPT Messaging January 2012	MNK-T1_0000941520
2012	Exalgo Master Sales Aid Implementation Guide	MNK-T1_0002142446
2013	Patient Advocate Programs: Sales Force Discussion	MNK-T1_0000673611
2013	Delivering on the Flagship	MNK-T1_0000925048
2014	PPI Patient Prescription Insights	MNK-T1_0000718230
2014	Exalgo Patient Identifier MSA Implementation Guide	MNK-T1_0000626241
2014	Opioids in Acute Pain Management - XARTEMIS XR	MNK-T1_0000529044
2014	14008_Response-Time_BROADCAST_SCRIPT_V10.doc	MNK-T1_0000143852
2014	Getting to Know Your XARTEMIS XR Master Sales Aid	MNK-T1_0000706894
2014	Introduction to Acute Pain	MNK-T1_0001045829
2014	Orthopedic Surgery Training Manual	MNK-T1_0001517743
2014	Plastic Surgery Training Manual	MNK-T1_0004151314
2012	EXALGO Master Sales Aid Testing Research - Physician Discussion Guide	MNK-T1_0000771204
2011	NSM Roleplay Script	MNK-T1_0000984417
2011	Exalgo NSM Script MARC questions	MNK-T1_0001190327
2011	Exalgo STAMP Card	MNK-T1_0000253454
2014	Influence Selling Questions for MSA	MNK-T1_0001517650
2010	RE: Overcoming Objections: Pennsaid and Exalgo	MNK-T1_0000918167
2010	Exalgo Cluster Meeting	MNK-T1_0001028027
2010	Specialty Pharmaceuticals Frequently Asked Questions - May 28, 2010	MNK-T1_0000949065
2010	Specialty Pharmaceuticals Frequently Asked Questions – October 29, 2010	MNK-T1_0000995467
2010	Indifference & Concerns EXALGO	MNK-T1_0001028040
2012	15 "veiled" objections	MNK-T1_0000730788
2012	EXALGO FAC - EXALGO Objections - SurveyMonkey	MNK-T1_0000751417
2014	XARTEMIS XR Draft Objections	MNK-T1_0000146531
2014	XARTEMIS XR Objection Handler Implementation Guide	MNK-T1_0001013321

YEAR	PURDUE	BEG BATES NUMBER
1993	Standard Operating Procedures	PKY180270823
1995	OxyContin (Oxycodone Controlled Release) Tablets Training Manual	PDD1701876593
1996	Training and Development Program OxyContin C (Oxycodone Hydrochloride Controlled - Release) Tablets	PKY181822861
1998	District Field Training Manual	PKY181559345
~1998	OxyFast Training Manual	PDD1701865940
~1998	OxyFast Training Manual	PDD1701876159
~1998	OxyContin OxyFast Oral PCA OxyFast Training Manual	PDD1701876211
~1999	Training and Development Program for the JHAHO Initiative and Hospital Selling	PKY180283923
2000	Representative Standard Operating Procedures Manual	PKY180222667
2001		ABT-MDL-KY-0012834
2001		PDD8013006433
2002	District Field Trainer Program, July 2002	PDD1503480550
2003	Marketing/Sales Training Tips 24, January 29, 2003	PDD1503511116
2003	Marketing/Sales Training Tips 15, January 23, 2003	PDD1503511112
2003	District Field Trainer Manual	PDD1761003989
2013	Sales Data Overview - Level 100 6/10/13	PPLP003531520
2013	Sales Data Overview - Level 100 3/12/13	PPLP003531324
2013	Sales Data Overview - Level 100 2/14/13	PPLP003531389
2013		
2015	December 2015 Sales Force SOP Manual	PPLPC020000982709
2015	May 13, 2015 Sales Force SOP Manual	PPLPC010000077762
2015	January 2015 Sales Force SOP Manual	PPLPC014000319666
2016	2016 Sales Force SOP Manual	PPLP003578668
2016	Take the Lead - DLM Leaders Guide	PPLP003493454
	Sales Data Overview - Level 100 7/22/13	PPLP003531453
	OxyContin Training and Development Program	PKY180227291
		PKY181881613
		PKY181144901
		PPLP004031735
2001	New Update to Partners Against Pain	PKY182702441
2002	Sales Bulletin 115, May 10, 2002	PDD1503492499



YEAR	PURDUE	BEG BATES NUMBER
2005	Sales and Training Development Bulletin 136, September 17, 2010	PPLP003288877
2005	Sales Training and Development Bulletin 166, August 25, 2005	PPLPC053000015942
2010		PPLP003555997
2011	Sales Training and Development Bulletin 208 - December 22, 2011	PPLPC051000331209
2012	169_06-28-2012_Butrans and OxyContin Messaging.pdf	PURCHI-000005255
2013		PPLP003449768
2013	RE: ACTION REQUESTED: OxyContin Label Update Reference Guide_Update- APPROVAL NEEDED BY 4PM	PPLPC001000131046
2013		PPLP003449934
2014		PPLP003345305
2014	Sales Training and Development Bulletin 67 - May 8 ,2014	PPLPC051000273192
2015	Sales Training Bulletin 109 - September 24, 2015	PPLPC051000290381
2015	Sales Training Bulletin 53 - April 29, 2015	PPLPC051000331196
2016	MR-01084 - Bulletin Product Messaging 032016.pdf Bulletin 55	PURCHI-000004682
early 2000s		PKY181246683
2000	Abuse and Addiction OR Isn't OxyContin the Number One Street Drug Now?	SHC-000006985
2001		ABT-MDL-KY-0012834
2001	OxyContin q12h Workshop	PPLPC009000075486
2005	Purdue_OxycontinPositioning/Selling	PURCHI-003289278
2011	PUROXY003_SR Playbook_2_10_11.pdf	PPLP004002927
2011	180_10-28-2011_Update to the OxyContin (oxycodone HCl controlled-release) Tablets Full Prescribing Information.pdf	PURCHI-000004945
2011	183_11-01-2011_Opioid-Naive Clinical Trials Workshop Probes.pdf	PURCHI-000004950
2011	44_03-04-2011_Planning and Delivering the Right Messages for Butrans.pdf	PURCHI-000005007
2012		PPLP003443404
2012	DocTitle: Purdue - Growing your OxyContin Business (File Name: 126002_pur.oxy.cs.5-22-12.pdf)	PPLP003443965
2013		PPLP003449934
2013		PPLP003451831



YEAR	PURDUE	BEG BATES NUMBER
2013	OxyContin Reference Guide - ASF and NE 5-2-13_FINAL.PDF	PPLPC001000132199
2014	126_11-17-2014_Identifying Appropriate Patients Consistent with Recent Label Changes.pdf	PPLP003345126
2014		PPLP003345305
2014		PPLP003454134
2014		PPLP003455760
2014		PPLP004016567
~1998	OxyFast Training Manual	PDD1701876159
~1998	OxyContin OxyFast Oral PCA OxyFast Training Manual	PDD1701876211
1996	Purdue Leading the Way 96	PKY181655688
early 2000s		PKY181246683
2000	Rough week	E16_00005273
2000	Pamela Bennett	PKY181168868
2000		TRANSCRIPTS0001995
2002	Sales Bulletin 12, January 22, 2002	PDD1503492122
2012	Purdue - Growing your OxyContin Business	PPLP003443965
2014		PPLP003455760
	1995-1996 OxyContin Training and Development Program	SHC-000026461
1995		PKY181424155
1998	Representative Standard Operating Procedures Manual	PKY181548418
1999	Purdue Pharma OxyContin Package Insert Audio Program [Transcript]	PKY181098922
1999-2000		PPLP003996510
2001	Protecting Purdue, Providers, and Patients - Managing Purdue's Public Exposure	PPLPC045000003850
2004	Phase IV Training Program	PURCHI-003287817
2005	Purdue_Reporting Adverse Events	PURCHI-003289282
2005	Purdue_Training/EffectiveQuestioning	PURCHI-003289280
2006	Reporting of AE	PPLP003548496
2007		PPLP003342053
2007		PPLP003342309
2008		PURCHI-000007927
2010		PPLP003343372
2010		PPLP003343579
2010		PPLP003343707
2010		PPLP003555604

YEAR	PURDUE	BEG BATES NUMBER
2010		PPLP003555997
2010		PURCHI-000005496
2010		PPLP003555604
2010		PPLP003555997
2011	OxyContin FPI_ Sales Training level 100_Update	PPLP003294008
2011	Butrans is Now Live on Purdue HCP.com	PPLP003344011
2011	OxyContin Reform FPI_ Sales Training level 100_Update	PPLP003435011
2011		PPLP003437134
2011	Navigating the Road to Success	PPLP004002860
2011		PPLP004007495
2011	Titrating Butrans is it an Adverse Event	PURCHI-000004867
2011		PURCHI-000004869
2011	Updated Butrans Transdermal System Reference Guide	PURCHI-000004897
2011	OxyContin Pharmacy Benefit Manager (PBM) Educational Piece	PURCHI-000005310
2011	Opioid-Experienced Clinical Trials Workshop Probes	PURCHI-000004954
2011	What's the Next Question	PURCHI-000005009
2011	Initiating Butrans in Opioid-Experienced Patients	PURCHI-000005011
2011	Closing for Action	PURCHI-000004996
2011	The Steps Leading to Action Step #4-Remember	PURCHI-000004914
2012		PPLP003445046
2012	Medicare part D update and changes to fingertip formulary	PURCHI-000005225
2013		PPLP003449712
2013		PPLP003449768
2013		PPLP003449843
2013		PPLP003451234
2013	OxyContin PPG	PPLP003517710
2013		PPLP003535675
2014		PPLP004016567
2016	OxyContin Annotated FPI eCampus Module	PPLP003287473
2016	Focus on Selling and Execution	PPLP003346059
2016	OxyContin Annotated	PPLP003577822

YEAR	TEVA	BEG BATES NUMBER
2006	GlenGarry GlenRoss Script	TEVA_MDL_A_00404021
2007	Austin Powers Script	TEVA_MDL_A_01129009
2007	Fentora Learning System Module 3 Risk Minimization Action Plan	TEVA_CHI_00011992
2009	Pain Products Learning System Module 1: Introduction to Pain	TEVA_CHI_00013869
2009	Pain Products Learning System Module 6: Risk Minimization Action Plan (revised)	TEVA_CHI_00008482
2010	Fentora Core Visual Aid Workshop	TEVA_MDL_A_03412936
2010	Fentora 2010 National Sales and Marketing Meeting Workshop: Engaging Prescribers in More Meaningful Conversations Facilitator Guide	TEVA_CHI_00008007
2010	2010 National Sales and Marketing Meeting "Train the Trainer"	TEVA_MDL_A_00393716
2010	Fentora Core Visual Aid Coaching Guide	TEVA_MDL_A_00383401
2010	Sales Force: Pain Care Product: Fentora Facilitator Guide: Workshops 3 & 4 (December 26, 2010)	TEVA_MDL_A_00396569
2010	Sales Force: Pain Care Product: Fentora Facilitator Guide: Workshops 3 & 4 (December 30, 2010)	TEVA_MDL_A_00395998
2011	Fentora Annotated Core Visual Aid	TEVA_MDL_A_00342635
2011	Sales Force: Pain Care Product: Fentora Facilitator Guide: Workshop 2	TEV_FE00076616
2011	Sales Force: Pain Care Product: Fentora Facilitator Guide: Workshops 3 & 4 (January 14, 2011)	TEVA_MDL_A_00396414
2011	National Sales & Marketing Meeting PCS Facilitator's Guide	TEVA_MDL_A_00343200
2011	National Sales & Marketing Meeting PCS Participant's Guide	TEVA_MDL_A_00352212
2011	Sales Training & Development Fentora Frequently Asked Questions and Responses	TEV_FE00059322
2011	Sales Training and Development Phase II Training Fentora Prescribing Information Workshop	TEVA_MDL_A_00546434
2011	Axiom Pain Products Learning System: Pharmacologic Treatment in the Current Marketplace. (August 14, 2011)	TEVA_MDL_A_00545543
2011	Axiom Pain Products Learning System: Pharmacologic Treatment in the Current Marketplace. (October 4, 2011).	TEVA_MDL_A_00545063
2011	Fentora REMS Training Home Study Module 1	TEVA_MDL_A_01522260
2011	Fentora REMS Training Implementation Guide The Actiq/ Fentora REMS Program	TEVA_MDL_A_02003158
2011	Fentora Area Manager Meeting and POA Workshop: Putting it all Together Facilitator Guide	TEVA_MDL_A_00344096
2011	Fentora Dosing and Administration Workshop Facilitator's Guide	TEVA_MDL_A_01145889

2011	Disease State Awareness Pain Physiology, Assessment and Management Workshop Facilitator's Guide	TEVA_MDL_A_01145859
2012	PCS Home Study Training Guide Fentora and Amrix (September 17, 2012)	TEVA_MDL_A_02396899
2012	Sales Kit Training List (September 17, 2012)	TEVA_MDL_A_02396920
2012	Home Study Suggested Daily Activities (September 17, 2012)	TEVA_MDL_A_02396921
2012	PCS Phase II Training Ready for the Fentora Marketplace Facilitator's Guide	TEVA_MDL_A_01147203
2012	Fentora Prescribing Information Workshop Master Handout	TEVA_MDL_A_01147563
2014	Sales and Training Development Pain Products Learning System Pain Physiology, Assessment and Management.	TEVA_MDL_A_00404998
2009	Model Sales Call Behavior for All Health Care Providers	TEVA_MDL_A_00387906
2009	Fentora Core Visual Aid Workshop POA Meeting Facilitator Guide	TEVA_CHI_00010035
2006	Cephalon Actiq Safety Updates	TEVA_CHI_00007220
2010	Email Subject: DVD Script Info	TEVA_CHI_00009433
2010	Fentora Physician Profile Script	TEVA_CHI_00009434
2010	Fentora National Sales and Marketing Meeting PCS Fentora Audio CD	TEVA_MDL_A_00345559
2010	Fentora Selling Strategies Training Workshop (May 7, 2010)	TEVA_MDL_A_00395400
2010	Fentora Selling Strategies Training Workshop (May 21, 2010)	TEVA_MDL_A_00345500
2010	Fentora Needs Feedback	TEVA_CHI_00009440
2010	Fentora PCS August Manager's Meeting Workshop	TEVA_MDL_A_00392467
2010	Fentora What Good Looks Like Script	TEV_FE00077504
2010	Fentora E-CVA Annotated Scripts for Efficacy and ISI	TEVA_MDL_A_00681897
2011	CVA Workshop Facilitator's Guide Phase II Training	TEVA_MDL_A_00348157
2011	Fentora CVA Workshop Phase II Participant Handouts	TEVA_MDL_A_00346406
2011	Fentora Core Visual Aid Workshop Phase II Training (October 31, 2011)	TEVA_CHI_00001206
2011	Handouts: Fentora Core Visual Aid Workshop Phase II Training	TEVA_CHI_00001268
2011	Fentora Prescribing Information Workshop Facilitator's Guide	TEVA_MDL_A_00546391
2011	Fentora Prescribing Information Workshop Handouts	TEVA_MDL_A_01146412
2011	Fentora Frequently Asked Questions (FAQs) and Responses	TEVA_CHI_00016447
	Handling Issues and Concerns Workshop	TEVA_MDL_A_02700290
2011	Fentora Customer Questions and Responses Workshop Facilitator's Guide Phase II Training	TEVA_MDL_A_000346383
2011	New Product Bulletin (Abstral)	TEVA_MDL_A_00349644
2011	Fentora Frequently Asked Questions	TEVA_MDL_A_00394119

2012	Fentora Phase II Training Frequently Asked Questions and Responses Workshop Facilitator's Guide	TEVA_MDL_A_00548026
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CONFIDENTIAL

Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

Confidential and Subject to Protective Order

## Schedule 12: Manufacturing Defendant Call Notes

YEAR	ALLERGAN	BEG BATES NUMBER
2005-2009	Kadian Calls	ALLERGAN_MDL_01540065
6/12/2009-11/30/2012	Actavis Call Activity	ALLERGAN_MDL_01890663
10/29/2010	Actavis Field Status Report FINAL 10-29-10.xls	ALLERGAN_MDL_01399181
10/29/2010	Team Reps Field Status Report FINAL 10-29-10.xls	ALLERGAN_MDL_01399182
1999	Field Contact Report (FCR) Supervisor: Unknown Sales Rep: Jeff Bostic Territory: "1501"	ALLERGAN_MDL_01495765
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Ritchie Sontag Territory: Oklahoma City	ALLERGAN_MDL_01108198
2010	ABM Field Report Supervisor: Mike Shepherd Sales Rep: Sam Hopkins Territory: Miami	ALLERGAN_MDL_02969971
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: G. Stephen Rampton Territory: Salt Lake City	ALLERGAN_MDL_01115392
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Peter Velleux Territory: St. Louis	ALLERGAN_MDL_01115809
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Jason Butler Territory: Columbus	ALLERGAN_MDL_01115811
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristi Wurgler Territory: Kansas City	ALLERGAN_MDL_01115954
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Debbie Webb Territory: San Francisco	ALLERGAN_MDL_01116175
2010	Field Contact Form Supervisor: Patrick McClanahan Sales Rep: Matt Hight Territory: Dallas	ALLERGAN_MDL_01116687
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Ben Allen Territory: Portland, OR	ALLERGAN_MDL_01116669

2010	Oct Field Visit Letter Supervisor: Michael Shepherd Sales Rep (ABM): Liz Gibson Territory: Raleigh, NC	ALLERGAN_MDL_01116679
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: G. Stephen Rampton Territory: Salt Lake City	ALLERGAN_MDL_01116715
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Lydia Leidel Territory: Grand Rapids	ALLERGAN_MDL_01198808
2011	Field Contact Form Supervisor: Mark Killion Sales Rep: Jason Butler Territory: Columbus	ALLERGAN_MDL_01200127
2011	Field Contact Form Supervisor: Mark Killion Sales Rep: John D'Angelo Territory: Columbus	ALLERGAN_MDL_01200130
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Robin Hagy Territory: Sacramento	ALLERGAN_MDL_00451339
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Lori Romer Territory: Las Vegas	ALLERGAN_MDL_00451342
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Ben Allen Territory: Portland, OR	ACTAVIS0525665
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Erin Koschwanez Territory: Denver	ACTAVIS0525662
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Carl Balzanti Territory: Orange County, CA	ALLERGAN_MDL_00406128
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Richard Askew Territory: Los Angeles	ALLERGAN_MDL_00406125



2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Krist Wurgler Territory: Kansas City	ALLERGAN_MDL_00405171
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Aaron Boyle Territory: Seattle	ACTAVIS0513087
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Ben Allen Territory: Portland, OR	ACTAVIS0513084
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristi Robinson Territory: Phoenix	ALLERGAN_MDL_00424939
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Erin Koschwanez Territory: Denver	ACTAVIS0353669
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristie Robinson Territory: Phoenix	ACTAVIS0816074
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Lori Romer Territory: Las Vegas	ACTAVIS0350946
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Richard Askew Territory: Los Angeles	ACTAVIS0497330
2011	Field Contact Form Supervisor: Mike Killion Sales Rep: Jay Ciullo Territory: Milwaukee	ALLERGAN_MDL_00421314
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Octavia Jones Territory: ABS-Phoenix	ALLERGAN_MDL_01890892
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Brad Carter Territory: Salt Lake City	ACTAVIS0336240

2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Richard Askew Territory: Los Angeles	ACTAVIS0333102
2012	Field Contact Form Supervisor: Chris Hepp Sales Rep: Debbie Webb Territory: San Francisco	ACTAVIS0475088
1999	Performance Review - Sales Representative Supervisor: Unknown Sales Rep: Mike Krause Territory: "1412"	ALLERGAN_MDL_01495759
1999	Field Contact Form Supervisor: Unknown Sales Rep: Carla Rush Territory: "1311"	ALLERGAN_MDL_01495769
2000	Field Contact Form Supervisor: Unknown Sales Rep: Jason West Territory: "1206"	ALLERGAN_MDL_01495767
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Lydia Leidel Territory: Toledo	ALLERGAN_MDL_01110416
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Ray Douglas Territory: Louisville	ALLERGAN_MDL_01115423
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Heemal Bazaz Territory: Pittsburgh	ALLERGAN_MDL_01115807
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Peter Velleux Territory: St. Louis	ALLERGAN_MDL_01115809
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Peter Velleux Territory: St. Louis	ALLERGAN_MDL_01198800
2010	ABM Field Report Supervisor: Mike Shepherd Sales Rep (ABM): Mike Ryan Territory: New York	ALLERGAN_MDL_01108202

2010	ABM Field Report Supervisor: Mike Shepherd Sales Rep (ABM): Patrick McClanahan Territory: Orlando	ALLERGAN_MDL_01108204
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Matt Hight Territory: Houston	ALLERGAN_MDL_01108194
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Robin Hagy Territory: San Francisco	ALLERGAN_MDL_01108569
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Robin Hagy Territory: San Francisco	ALLERGAN_MDL_01116178
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Erin Koschwanez Territory: Denver	ALLERGAN_MDL_01743687
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Lisa Moore Territory: Indianapolis	ALLERGAN_MDL_01116236
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Kelly Haggerty Territory: Baltimore	ALLERGAN_MDL_01116276
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Jay Ciullo Territory: Milwaukee	ALLERGAN_MDL_01116675
2010	Field Contact Form Supervisor: Mark Killion Sales Rep: Sandi Connon Territory: Detroit	ALLERGAN_MDL_01198797
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristi Robinson Territory: Phoenix	ALLERGAN_MDL_01116360
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: Aaron Boyle Territory: Seattle	ALLERGAN_MDL_01116666

2010	Field Contact Form Supervisor: Patrick McClanahan Sales Rep: Diana Sabina Territory: Dallas	ALLERGAN_MDL_01116682
2010	Field Contact Form Supervisor: Chris Hepp Sales Rep: G. Stephen Rampton Territory: Salt Lake City	ALLERGAN_MDL_01744378
2011	Field Contact Form Supervisor: Mark Killion Sales Rep: Jay Ciullo Territory: Milwaukee	ALLERGAN_MDL_01199752
2011	Field Contact Form Supervisor: Mark Killion Sales Rep: Tommi Lynn Tormey Territory: Buffalo	ALLERGAN_MDL_01200260
2011	Field Contact Form Supervisor: Mark Killion Sales Rep: Lydia Leidel Territory: Grand Rapids	ALLERGAN_MDL_01200558
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Carl Balzanti Territory: Orange County, CA	ALLERGAN_MDL_01199784
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Richard Askew Territory: Los Angeles	ALLERGAN_MDL_01199792
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristi Wurgler Territory: Kansas City/Omaha	ALLERGAN_MDL_01200007
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Debbie Webb Territory: San Francisco	ALLERGAN_MDL_01200117
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Kristi Robinson Territory: Phoenix	ALLERGAN_MDL_01200183
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Aaron Boyle Territory: Seattle	ALLERGAN_MDL_01200481

2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Aaron Boyle Territory: Seattle	ALLERGAN_MDL_01890896
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Adriana Knoblauch Territory: A-120 Los Angeles ABS	ACTAVIS0333267
2011	Field Contact Form Supervisor: Chris Hepp Sales Rep: Carl Balzanti Territory: Orange County, CA	ACTAVIS0497583
2012	Field Contact Form Supervisor: Chris Hepp Sales Rep: Debbie Webb Territory: San Francisco	ACTAVIS0327482

YEAR	ENDO	BEG BATES NUMBER
2007	Opana ER W2 IVR Vocal Response Listing for Study #M508202	ENDO-CHI_LIT-00150080
2006	EndoSell Coaching Report: Kasik, Jim (N. Albuquerque, NM)	ENDO-OPIOID_MDL-00677219
2006	EndoSell Coaching Report: Myers, Brandon (Charlotte District)	ENDO-OPIOID_MDL-00678170
2006	EndoSell Coaching Report: Mitchell, Susan	ENDO-OPIOID_MDL-00678060
2007	EndoSell Coaching Report: McSweeney, Amy (W. Columbus, OH)	ENDO-OPIOID_MDL-00786264
2007	EndoSell Coaching Report: EXAMPLE circulated by Ronald Jackson	ENDO-OPIOID_MDL-00774115
2007	EndoSell Coaching Report: Corbett, Cedric (Jacksonville, FL)	ENDO-OPIOID_MDL-00686202
2007	EndoSell Coaching Report: Kasik, Jim (N. Albuquerque, NM)	ENDO-OPIOID_MDL-00684008
2007	EndoSell Coaching Report: SAMPLE DM Summary Distributed to Midwest Leadership Team	ENDO-OPIOID_MDL-02147122
2007	EndoSell Coaching Report: Weathersby, Max	ENDO-OPIOID_MDL-00683939
2008	EndoSell Coaching Report: Spicker, Anne (Mansfield, OH)	ENDO-OPIOID_MDL-00786266
2008	EndoSell Coaching Report: Campbell, Melanie (Chillicothe, OH)	ENDO-OPIOID_MDL-00786258
2008	EndoSell Coaching Report: McSweeney, Amy (W. Columbus, OH)	ENDO-OPIOID_MDL-00786263
2008	EndoSell Coaching Report: Scherer, Devon (S.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00784740
2008	EndoSell Coaching Report: Jarrell, Robert (E. Cincinnati, OH)	ENDO-OPIOID_MDL-00699557
2008	EndoSell Coaching Report: Etheridge, Melanie (N.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00784774
2008	EndoSell Coaching Report: Hoffman, Samantha (E. Columbus, OH)	ENDO-OPIOID_MDL-00786261
2008	EndoSell Coaching Report: Scherer, Devon (S.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00784779
2008	EndoSell Coaching Report: Edwards, Timothy (N. Columbus, OH)	ENDO-OPIOID_MDL-00786260
2008	EndoSell Coaching Report: Nelson, Jennifer (E. Toledo, OH)	ENDO-OPIOID_MDL-00699713
2008	EndoSell Coaching Report: Gray, Donna (W. Dayton, OH)	ENDO-OPIOID_MDL-00699794
2008	EndoSell Coaching Report: Campbell, Melanie (Chillicothe, OH)	ENDO-OPIOID_MDL-00786259
2008	EndoSell Coaching Report: Etheridge, Melanie (N.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00785575
2008	EndoSell Coaching Report: Jarrell, Robert (E. Cincinnati, OH)	ENDO-OPIOID_MDL-00785567

2008	EndoSell Coaching Report: Griesdorn, Beth (E. Cincinnati, OH)	ENDO-OPIOID_MDL-00700172
2008	EndoSell Coaching Report: Sauber, Andrea (W. Toledo, OH)	ENDO-OPIOID_MDL-00700292
2008	EndoSell Coaching Report: Scherer, Devon (S.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00785604
2008	EndoSell Coaching Report: Burkhardt, Tod (Youngstown, OH)	ENDO-OPIOID_MDL-00786257
2008	EndoSell Coaching Report: Browning, Mark (E. Dayton, OH)	ENDO-OPIOID_MDL-00700219
2008	EndoSell Coaching Report: Holbrook, Danielle (S. Columbus, OH)	ENDO-OPIOID_MDL-00786262
2008	EndoSell Coaching Report: Slimon, Anthony (Canton, OH)	ENDO-OPIOID_MDL-00786265
2008	EndoSell Coaching Report: Nelson, Jennifer (E. Toledo, OH)	ENDO-OPIOID_MDL-00700405
2008	EndoSell Coaching Report: Spicker, Anne (Mansfield, OH)	ENDO-OPIOID_MDL-00786376
2008	EndoSell Coaching Report: Scherer, Devon (S.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00786092
2008	EndoSell Coaching Report: Etheridge, Melanie (N.W. Cincinnati, OH)	ENDO-OPIOID_MDL-00700616
2008	EndoSell Coaching Report: Gray, Donna (W. Dayton, OH)	ENDO-OPIOID_MDL-00700822
2008	EndoSell Coaching Report: Etheridge, Melanie (N.W. Cincinnati, OH)	EPI001018948
2008	EndoSell Coaching Report: Johnson, Steve (Green Bay, WI)	ENDO-OPIOID_MDL-00700403
2008	EndoSell Coaching Report: Helmi, Kelly Hoffman (Lansing, MI)	EPI001005752
2008	EndoSell Coaching Report: Miller, Sarah (N. Grand Rapids, MI)	EPI001018986
2008	EndoSell Coaching Report: Neamberg, Jenny (Battle Creek, MI)	EPI001020792
2008	EndoSell Coaching Report: Simmons, Mike (Detroit District)	ENDO-OPIOID_MDL-00694208
2008	EndoSell Coaching Report: Johnson, Steve	ENDO-OPIOID_MDL-00694452
2009	EndoSell Coaching Report: Saganich, Rose (W. Cleveland, OH)	ENDO-OPIOID_MDL-00950101
2009	EndoSell Coaching Report: Slimon, Anthony (N. Columbus, OH)	ENDO-OPIOID_MDL-02094858
2009	EndoSell Coaching Report: Medina, Fernando (N. Houston, TX)	ENDO-OPIOID_MDL-00707203
2010	EndoSell Coaching Report: Willenbrink, Denise	ENDO-CHI_LIT-00045831
2010	EndoSell Coaching Report: Alonso, Joyce (E. Cleveland, OH)	ENDO-OPIOID_MDL-00952657

2010	EndoSell Coaching Report: Griffith, Rodney (W. Cleveland, OH)	ENDO-OPIOID_MDL-00953190
2010	EndoSell Coaching Report: Saganich, Rose (W. Cleveland, OH)	ENDO-OPIOID_MDL-00953669
2010	EndoSell Coaching Report: Lasorda, Gae (South Florida)	ENDO-OPIOID_MDL-00772626
2011	EndoSell Coaching Report: Damm, Jennifer	ENDO-OR-CID-01295482
	EndoSell Coaching Report: Orgeron, Gabby	ENDO-OPIOID_MDL-00680289



YEAR	INSYS	BEG BATES NUMBER
2012	BEAT THE COMPETITION CHECKLIST (5).DOCX	INSYS-MDL-001211668
2012	FDA MEETING NOTES - 22712.DOCX	INSYS-MDL-001539233
2012	Implementation Status Call Notes 3/12	INSYS-MDL-001547093
2012	FDA CALL NOTES - 031612.DOCX	INSYS-MDL-001549967
2013	Re: ONCOLOGY CALL NOTES	INSYS-MDL-000126895
2013	CALL NOTES 101813.DOCX	INSYS-MDL-000164660
2013	CALL NOTES 101113.DOCX	INSYS-MDL-000164940
2013	ONCOLOGY CALL NOTES.DOCX	INSYS-MDL-000165462
2013	RE: Oncology Call Notes	INSYS-MDL-000165508
2013	CRISTINA HERRERO.DOCX	INSYS-MDL-000165518
2013	Onc105_analysis.xlsx	INSYS-MDL-000185216
2013	Daily call notes... Oct 7th - Oct 14th	INSYS-MDL-000185350
2013	Daily Call Notes for Onc focused reps Hussein (Sammy) Bahamou	INSYS-MDL-000185369
2013	Re: Action required Today! Daily call notes from all 'once focused reps'	INSYS-MDL-000185383
2013	ONCOLOGY CALL NOTES.DOCX	INSYS-MDL-000185393
2013	BRIAN TRASK - CALL NOTES.DOCX	INSYS-MDL-000795943
2013	PETER LE.DOCX	INSYS-MDL-000795952
2013	SHANE HOWEY - CALL NOTES.DOCX	INSYS-MDL-000795954
2013	Conference Call Minutes - ONC Sales	INSYS-MDL-004572605
2014	FW: Notes from call	INSYS-MDL-000105057
2014	SONIA PALERMO CONFERENCE CALL NOTES 8.25.14-3.PDF	INSYS-MDL-003007916
2015	Re: 10/30/15 Conference Call Notes	INSYS-MDL-004464660
2017	Monday 3/27 SCA Conference Call Notes	INSYS-MDL-005021929

YEAR	JANSSEN	BEG BATES NUMBER
1992-1999	Duragesic Sales Call Notes - AS400 Professional (OH).accdb	<u>JAN-OH-00000003</u>
1998-1999	Duragesic Sales Call Notes - Dendrite Professional (OH).accdb	<u>JAN-OH-00000004</u>
2002-2006	Duragesic Sales Call Notes - Siebel Account (OH).accdb	<u>JAN-OH-00000005</u>
2004-2006	Duragesic sales call database	<u>JAN00118955</u>
2004-2005	Duragesic sales call database	<u>JAN00118956</u>
2008	Duragesic MSL - SFA Calls (OH).accdb	<u>JAN-OH-00000002</u>
2003-2005	Duragesic Sales Call Notes - Siebel Professional (OH).accdb	<u>JAN-OH-00000006</u>
2005-2008	Duragesic Sales Call Notes - Viewpoint Professional (OH).accdb	<u>JAN-OH-00000008</u>
2006-2007	Duragesic Sales Call Notes - Viewpoint Account (OH).accdb	<u>JAN-OH-00000007</u>
2009-2010	Nucynta MSL - SFA Calls (OH).accdb	<u>JAN-OH-00000262</u>
2009-2011	VP_ARC_NUCYNTA_PRF_ZIPS_NOSAL_062017.accdb	<u>JAN00118971</u>
2009-2012	VP_PROD_NUCYNTA_PRF_ZIPS_NOSAL_062017.accdb	<u>JAN00118973</u>
2010-2014	Nucynta MSL - Clinical Activity (OH).accdb	<u>JAN-OH-00000260</u>
2013-2014	Nucynta MSL - iConnect Call (OH).accdb	<u>JAN-OH-00000261</u>
2013-2014	Nucynta Sales Call Notes - iConnect Account (OH).accdb	<u>JAN-OH-00000263</u>
	Nucynta Sales Call Notes - iConnect Professional (OH).accdb	<u>JAN-OH-00000264</u>
	Nucynta Sales Call Notes - Viewpoint Account (OH).accdb	<u>JAN-OH-00000265</u>
2009-2012	Nucynta Sales Call Notes - Viewpoint Professional (OH).accdb	<u>JAN-OH-00000266</u>
	Duragesic MSL - Clinical Activity (OH).accdb	<u>JAN-OH-00000001</u>
1998	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00784882</u>
1999	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00784820</u>
1999	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00784805</u>
1999	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00784795</u>
2001	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-03021871</u>
2001	Janssen Pharmaceutica Field Conference Report	<u>JAN-OH-00093348</u>
2003	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00259455</u>
2003	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-02473815</u>
2004	Janssen Pharmaceutica Field Conference Report	<u>JAN-MS-00876013</u>
2008	Field Coach Report (NEO Campaign)	<u>JAN-MS-00862665</u>
2009	Field Coach Report (NEO Campaign)	<u>JAN-MS-00360026</u>
2009	Nucynta Launch FCR	<u>JAN-MS-00360121</u>
2009	Nucynta FCR	<u>JAN-MS-00360671</u>
2009	Nucynta FCR	<u>JAN-MS-00360450</u>
2009	Nucynta FCR	<u>JAN-MS-00360677</u>
2009	Nucynta FCR	<u>JAN-MS-00360674</u>
2009	PriCara Pain Performance Coach	<u>JAN-0015-0002614</u>
2009	Nucynta Field Coach Report	<u>JAN-OH-00002070</u>
2009	Nucynta Field Coach Report	<u>JAN-OH-00001984</u>
2010	Northeast Region Coach Report	<u>JAN-MS-00359541</u>
2010	Northeast Region Coach Report	<u>JAN-MS-00862822</u>
2010	Nucynta Field Coach Report	<u>JAN-OH-00001933</u>
2010	Nucynta Field Coach Report	<u>JAN-OH-00001966</u>
2010	Nucynta Field Coach Report	<u>JAN-OH-00002029</u>

2010	Nucynta Field Coach Report	<u>JAN-OH-00002039</u>
2010	Nucynta Field Coach Report	<u>JAN-MS-03008779</u>
2010	Northeast Region Coach Report	<u>JAN-MS-00360890</u>
2011	PriCara FCR-Nucynta	<u>JAN-0018-0009447</u>
2011	Janssen Launch Coaching and Development Report-Nucynta	<u>JAN-0012-0064825</u>
2011	Janssen Launch Coaching and Development Report-Nucynta	<u>JAN-0012-0064827</u>
2013	Nucynta Coaching and Development Report-Pain Sales	<u>JAN-MS-03046894</u>
2014	Coaching and Development Report-Pain Sales Representative	<u>JAN-MS-01070629</u>
2014	Coaching and Development Report-Pain Sales Representative	<u>JAN-MS-03048025</u>

YEAR	MALLINCKRODT	BEG BATES NUMBER
2010	FW: Success Stories for Jay	MNK-T1_0001518347
2010	RE: Exalgo Question	MNK-T1_0002157893
2012	RE: New Exalgo Patients	MNK-T1_0000845232
2011	Lori Holly FCR Nov 2011	MNK-T1_0001027663
2012	Sandy FCR September FY12	MNK-T1_0001145168
2013	Casey Bruno Q4 Field Coaching Report 2013	MNK-T1_0000218655
2014	Field Coaching Report (FCR) for Mark Schall by Dirk DuMont	MNK-T1_0000172069
2014	FCR Jennifer Johnson June 30-July1 2014	MNK-T1_0001545485
2014	FCR Annabelle Cavero July7,8 half day 9th 2014	MNK-T1_0001545492
2014	J. DeRegis FCR 111414	MNK-T1_0000634864
2015	FCR Implementation Guide Q2 2015	MNK-T1_0001025269

YEAR	PURDUE	BEG BATES NUMBER
Late 1990s to	<b>DAILY</b> Purdue Sales Rep Call Notes	PPLP004032436
1994-2005	Purdue Sales Rep Call Reports. <b>Excel</b>	PPLPMDL0080000001
1994-2018		PPLPMDL0020000001/ PPLPMDL0080000001
1995	DAILY Purdue Sales Rep Call Notes	PDD1900600250-0263
Apr-03		PDD932215249
May-03		PDD9322239748
2006-2018	Purdue Sales Rep Call Report <b>Excel</b>	PPLPMDL0020000001
2008-2017	Purdue Call Notes -Multiple States in one <b>excel</b>	PURCHI-000008031
2017	Purdue Sales Rep Call Reports.	PPLPMDL0030002821
	Purdue Call Notes -Multiple States in one <b>excel</b>	PURCHI-000008030
1998	M21. DFT or Product Specialist Training Report. Representative Worked With: Bart Spinks. Date of Field Contact: 19980902, 19980903	PKY181937458
1999		PKY180260929
1999	M21 DFT of Product Specialist Training Report	PKY181922300
2000	FTM Field Contact Report Rick Mojica West Palm March 22nd & 23rd, 2000	PKY181920027
2002	Janet Koch's response to the email re: Ride Alongs	PKY182713534
2002	Updates form Ride Along	PKY182847027
2003	Salesperson Beth Taylor Performance Reviews	PKY181252981
	Call Histories	PPLPMDL00300003665
2002-2008	Call Histories	PPLPMDL00300002135
2004-2008	Call Histories	PPLPMDL00300000987
2004-2010	Call Histories	PPLPMDL00300002097
2004-2013	Call Histories	PPLPMDL00300007190
2004-2014	Call Histories	PPLPMDL00300004777
2004-2014	Call Histories	PPLPMDL00300007885
2004-2015	Call Histories	PPLPMDL00300010352
2004-2016	Call Histories	PPLPMDL00300002216
2004-2016	Call Histories	PPLPMDL00300003512
2004-2016	Call Histories	PPLPMDL00300003665
2004-2016	Call Histories	PPLPMDL00300005854
2004-2016	Call Histories	PURCHI-003283259
2004-2016	Call Histories	PPLPMDL00300011092
2004-2017	Call Histories	PPLPMDL00300001601
2004-2017	Call Histories	PPLPMDL00300002582
2004-2017	Call Histories	PPLPMDL00300003764
2004-2017	Call Histories	PPLPMDL00300012284
2006-2007	Call Histories	PPLPMDL00300008672
2007-2016	Call Histories	PPLPMDL00300009619
2008	Call Histories	PPLPMDL00300000324
2008-2009	Call Histories	PPLPMDL00300008085
2008-2016	Call Histories	PPLPMDL00300000345

2009-2015	Call Histories	PPLPMDL00300007496
2009-2016	Call Histories	PPLPMDL00300000827
2009-2016	Call Histories	PPLPMDL00300007126
2009-2017	Call Histories	PURCHI-000008342
2001	Workshop VII The Right Call Notes	PPLPC012000041644
2007-2014	Purdue Sales Rep Call Reports. <b>Excel</b>	PPLPMDL0020000002
	Field Contact Memos	PKY181101408
Jul-11	Call Note Review	PURCHI-000008174
Dec-14	Call Note Review	PURCHI-000008111
May-16	Call Note Review	PURCHI-000008092 (see also 8094-8096)
Nov-16	Call Note Review	PURCHI-000008032 (see also 8032-8038)
	Call Note Review	PURCHI-000008132
Jun-10	Region-0 Spreadsheet	PPLPC012000282813
Sep-09	Field Research Signal Report	PPLPMDL00300004777

YEAR	TEVA	BEG BATES NUMBER
	Actiq Profile	TEVA_MDL_A_02702919
Pre - 2006	Actiq Calls with Notes Prior to 2006	TEVA_MDL_A_02416207
2006	South Carolina Call Notes 2001 - 2006	TEVA_MDL_A_01555629
2006	Call Notes for Actiq	TEVA_MDL_A_00455200
2006	Call Notes for Actiq	TEVA_MDL_A_00763718
2006	Call Notes for Actiq	TEVA_MDL_A_00570146
2006	Call Notes for Actiq	TEVA_MDL_A_00570147
01/03/2006-12/03/2015	Call Notes for Actiq and Fentora	TEVA_MDL_A_00570135
01/03/2006-12/03/2015	Call Notes for Actiq and Fentora	TEVA_MDL_A_00570137
02/03/2006-09/07/2006	Call Notes for Actiq	TEVA_MDL_A_00570145
09/2006 -12/2016	Call Notes for Fentora	TEVA_MDL_A_00455199
09/12/2006-12/30/2015	Call Notes for Fentora	TEVA_MDL_A_00570144
09/26/2006-12/17/2015	Call Notes for Fentora	TEVA_MDL_A_00570143
09/27/2006-12/17/2015	Call Notes for Fentora	TEVA_MDL_A_00570142
2006-2016	Call Notes for Fentora	TEVA_MDL_A_00455095
2006-2015	Fentora National Sales Call Database	TEVA_MDL_A_00763717
01/02/2007-12/23/2015	Call Notes for Fentora	TEVA_MDL_A_00763719
01/11/2007-11/08/2011	Call Notes for Fentora	TEVA_MDL_A_00570141
2009	Fentora Message Recall Studies	TEVA_MDL_A_00562172
2010	Fentora Message Recall Studies	TEVA_MDL_A_00562612
2011	Fentora Message Recall Studies	TEVA_MDL_A_00563169
01/04/2010-12/23/2015	Call Notes for Fentora	TEVA_MDL_A_00570140
04/20/2010-12/02/2014	Call Notes for Fentora	TEVA_MDL_A_00570136
2010-2012	Call Notes for Fentora	TEVA_MDL_A_00764032
01/04/2012-12/21/2015	Call Notes for Fentora	TEVA_MDL_A_00570139
2013	Possible Call Notes entitled SLIDE LEVEL REPORT.csv	TEVA_MDL_A_02826102
2013	Possible Call Notes entitled SLIDE LEVEL REPORT.csv	TEVA_MDL_A_02827117
2013	Possible Call Notes	TEVA_MDL_A_02827165
03/14/2014-10/08/2015	Call Notes for Fentora	TEVA_MDL_A_00570148
01/01/2016-12/31/2016	Call Notes for Fentora	TEVA_MDL_A_00568710
01/01/2016-12/31/2016	Call Notes for Fentora	TEVA_MDL_A_00568712
01/01/2017-12/31/2017	Call Notes for Fentora	TEVA_MDL_A_00568711
01/01/2017-12/31/2017	Call Notes for Fentora	TEVA_MDL_A_00568713
01/01/2017-12/31/2017	Call Notes for Fentora	TEVA_MDL_A_00568717
2006	Field Contact Report: Lenore Lum	TEVA_CHI_00038864
2006	Field Contact Report: Jennifer Mikitka	TEVA_CHI_00038882
2007	Field Contact Report: Oxana Bartholomew	TEVA_CHI_00038909
2007	Field Coaching Report: Brian Higgins	TEVA_MDL_A_00566864
2009	Field Coaching Report: Francis Neel	TEVA_MDL_A_00566184
2009	Field Coaching Report: Kelly Athey	TEVA_MDL_A_00567099
2009	Field Coaching Report: Michael Collins	TEVA_MDL_A_00567148
2010	Comprehensive Field Coaching Report: 2010	TEVA_MDL_A_00332332
2010	Field Coaching Report: Francis Neel	TEVA_MDL_A_00566139
2010	Field Coaching Report: Francis Neel	TEVA_MDL_A_00566154
2010	Field Coaching Report: Karen Hill	TEVA_MDL_A_00566291
2010	Field Coaching Report: Loren Gutter	TEVA_MDL_A_00567544
2011	Field Coaching Report: Jenna Rider	TEVA_MDL_A_00566204

2011	Field Coaching Report: Jenna Rider	TEVA_MDL_A_00566189
2011	Field Coaching Report: Jenna Rider	TEVA_MDL_A_00566194
2011	Field Coaching Report: Karen Hill	TEVA_MDL_A_00566350
2011	Field Coaching Report: Michael Collins	TEVA_MDL_A_00566475
2011	Field Coaching Report: Kimberly Cadin	TEVA_MDL_A_00567690
2012	Field Coaching Report: Patty Dougherty	TEVA_MDL_A_01100579



Report of Matthew Perri III in Case no. 17-OP-45004 (N.D. Ohio) and Case No. 18-OP-45090 (N.D. Ohio)

Confidential and Subject to Protective Order

Schedule 13: Cuyahoga County and Summit County Call Notes

Original File	City	State	Zip	EntryDate	NoteText
PPLPMDL0080000001	AKRON	OH	44319	4/18/1994	HANDLES SOME CA PAIN-PINK CARD-DIDN'T KNOW IV 2 ORAL-DOSING STRATEGY(KEEP REPEATING-PLUS READJUST BKTHRU DOSE)-HIT NAUSEA COULD BE DUE TO UNRELIEVED CONSTIP-START ALL ON SEN 5-KEEP HITTING ORAL PREFERRED(PATIENTS HAD WEIRD EPISODES ON PATCH- WILL TRY DHC IF CAN REMEMBER-KEEP SAYING DUMP HILLARY-WHAT LOOK 4-STILL USES TON OF THEOPH(WHEN CHOOSE BID WHEN QD?)
PPLPMDL0080000001	CLEVELAND	OH	44115	7/1/1994	REALLY HARD TO READ.WON'T SAY MUCH-STILL HAD SAMPLES-SAYS USES UNI A LOT-SD WOULD SWITCH IF PROB-NOT IF NOT.TRIED TO USE HELM AND MARTIN-SAID OK.NX-MAYBE GET PT LIST. DHC-SD DOESN'T LIKE TO USE THEM-BUT WILL TRY
PPLPMDL0080000001	CLEVELAND	OH	44115	7/1/1994	NO ORAMORPH-WON'T USE-WOULDN'T DISCUSS HIS PRACTICES BUT SD USES A LOT OF MSC.YES LIKES PATCHES-WORKS WELL-PROBABLY WON'T CHANGE HIS MIND.ND TO GET HIM TO HIGHER DOSES.VERY HARD TO WORK
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/1/1994	TOLD MEREDITH THAT I HAVEN'T SEEN ANY MSIR CAPS SINCE THE EXCELLENT INSERVICE.....SHE HAS REQUESTED FROM PHARMACY... BUT AS YET.....
PPLPMDL0080000001	CLEVELAND	OH	44114	7/1/1994	USES UNI AS #1 THEO-ALL NEW PTS AND SWITCHES PTS-USES 5-8 FOR KIDP.NX-FIND OUT IF USES 5-8 FOR ADULTS AND GET PTS DHC-REALLY HAPPY WILL TH IT BUT STILL USES GEN VIC FOR MOST. TOLD HIM DHC COVERED ON MDCCO-VERY INT-DIDN'T KNOW-WILL USE MORE.MOSTLY WORK COMP/BACK PAIN/INJURIES.ONLY COUPLE PTS COULDN'T TAKE IT-RX 1-2 QGH MOSTLY.DISC CORRECT DOSING.
PPLPMDL0080000001	COPLY	OH	44321	7/1/1994	7.5% MSC VJ 62% PATCH FOR MAY.HE HAS SEEN 200MG USED-WANTS PRICE OF ORAL(180 Q 12H)-TAKE ASCP GUIDES(3 COPIES) & NEW AHCPR GUIDES, AWP PRICE AT EQUIANALG DOSES(GREY PIECE IF I HAVE), KEEP 10-15 MIN..HE GETS GOOD SPREAD PRICE ON MSC & PATCH.PROBLY BETTER FOR MSC..WE WILL COMPARE ON HIS COMPUTER RPH RESIGNED,NEED NEW DRIVER,GOING ON VACATION NKT WX HECTIC
PPLPMDL0080000001	PARMA	OH	44129	7/5/1994	CAN USE SAMPLES N OTHER LOCATIONS...MAYBE THURS
PPLPMDL0080000001	EUCLID	OH	44119	7/5/1994	DOESN'T GO THROUGH AS MANY SAMPLES IN EUCLID OFC-HAS GIVEN OUT 3 KITS SO FAR.SAYS ALWAYS ASKS PTS RE WAKENINGS, ETC AND SWITCHES SOMETIMES.WIFE JUST HAD BABY LAST FRIDAY/SEE IN MENTOR OFC
PPLPMDL0080000001	SOLO	OH	44139	7/5/1994	A FEW DHC
PPLPMDL0080000001	EUCLID	OH	44119	7/5/1994	MUST GO THROUGH MAIN OFC FOR MERIDIA HOSPITAL SYSTEM IN MAYFIELD OFC-NOW DOING ALL BUYING FOR 4 HOSPITALS.GAIL HAS SEEN BUYER BUT I LEFT LOTS OF BSPT INFO HERE WITH TIM LANEES IN PHCY.MAY GET BUSINESS FOR ALL MERIDIAS ONC-DAPHNE-CENSUS REALLY DOWN SINCE PROB W/MEDNET-ONLY HAVE 2 ONC PTS RIGHT NOW.NONE ON PAIN MEDS.USING MSC MOSTLY
PPLPMDL0080000001	EUCLID	OH	44119	7/5/1994	WON'T GET SPECIFIC ABOUT PAIN PRACTICES BUT SAYS REALLY LIKES DURA-WHAT ABOUT COST? HASN'T BEEN A PROBLEM.STILL USES MSC FIRST.FIND OUT WHEN SHE SWITCHES TO DURA AND WHY.GET SPECIFIC PT FROM SANDY SD WOULD PROBABLY NEVER USE MSIR-NO REASON!!
PPLPMDL0080000001	SOLO	OH	44139	7/5/1994	DHC SENOK
PPLPMDL0080000001	CLEVELAND	OH	44119	7/5/1994	SAYS USES MSC-WONT ADMIT SWITCHES TO OTHER THINGS OR WHEN HASN'T USED AS MUCH PATCH RECENTLY.INT IN 200 BUT SAYS HAS NO ONE ON THAT HIGH DOSE RIGHT NOW.MSIR-SD WOULD LOOK IT OVER.NEED TO GET SPECIFIC PT FROM SANDY
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/6/1994	MT SINAL. DR IS BACK ON PART TIME BASIS...DOESN'T EVER STAY FOR LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44106	7/6/1994	PARTNERS N PAIN//AHCPR//
PPLPMDL0080000001	CLEVELAND	OH	44106	7/6/1994	AHCPR GUIDELINES...UNAWARE OF THEM. OTHER PROMOTIONAL LITERATURE IS BIASED TO MSC...PARTNERS N PAIN...SOUNDS LIKE A GOOD IDEA
PPLPMDL0080000001	CLEVELAND	OH	44106	7/6/1994	AHCPR/JMSC CONVERSION CARDS//MSIR// SENOKOT CAME DOWN I DIFFERENT SHIFTS...WILL LIKE THE PARTNERS IN PAIN BOOKLETS AND TAPE. HAVE SEEN THE MSIR BUT NOT A PRT PROBLEM YET WITH THE LIQUID...MORE CONVENIENT...PLANTED A SEED. MSC IS THE ONLY LONG ACTING WRITTEN FOR HERE
PPLPMDL0080000001	CLEVELAND	OH	44106	7/6/1994	RONCOWAN WAS OF TODAY...TOMORROW AM AND ANOTHER ATTEMPT TO MAKE APPT WITH SUSAN CONTE...TALKED INFECT CONTROL SUSAN WILL HAVET O BE THE ONE TO SET A SIT DOWN
PPLPMDL0080000001	CLEVELAND	OH	44106	7/6/1994	IN/OUT DR USED ALOT IF NOT MORE DURAGESIC THAN ANYTHING WHY SO QUICK TO GO OVER AND MORE PROOF SOURCES SHOWING THAT THE ORAL ROUTE IT THE PREFERRED ROUTE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/7/1994	YES HAVE USED YOUR DHC WITH MIXED RESULTS. ONE DID GET DROD AND THE OTHER GOT JITTERS... BUT YOU'LL HAVE THAT ON ANY MEDICATION...EFFICACY WAS THERE...GET OUT TO CUYAHOGA
PPLPMDL0080000001	WARRENSVILLE	OH	44122	7/7/1994	YES, AND WITH GREAT RESULTS. USED IT IN PLACE OF VICODIN TALKED RE KAREN AND POT ABUSE
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/7/1994	UH CLINIC
PPLPMDL0080000001	INDEPENDENCE	OH	44131	7/7/1994	FOLLOWING DHC PROTOCOL. NX HOPEFULLY CHECK FOR DHC AND DR MANDAT BETADINE PADS AND SOLUTION
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/7/1994	DHC/SEN
PPLPMDL0080000001	INDEPENDENCE	OH	44131	7/7/1994	I DON'T KNOW ANYTHING BUT I'M A RESIDENT...LNCH AT CLINIC I KNOW DRS WANTED THE TRILISATE. DHC INTRESTING BUT NOT ON FORMULARY...
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/7/1994	YEA IT WORKS...DOSE IT 1-2 PRN...WELL THE GOAL IS TO HAVE THEM ON AS LOW AS POSSIBLE. NOTHING EXCITING...200MG MSC IS IMPORTANT..I WILL GO UP TO A GRAM IF NECESSARY
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/7/1994	PAIN CLINIC/ONC...NEW DR B FROM HURON
PPLPMDL0080000001	CLEVELAND	OH	44106	7/7/1994	MEDICINE DEPT
PPLPMDL0080000001	CLEVELAND	OH	44106	7/7/1994	SPOKE WITH GREG WHO SAID THE DHC HAS FINALLY STARTED TO MOVE
PPLPMDL0080000001	CLEVELAND	OH	44106	7/7/1994	DR GOODFELLOW...OTHER DRS
PPLPMDL0080000001	CLEVELAND	OH	44109	7/7/1994	UNI STILL DRUG OF CHOICE-USES ON ALL PTS THAT NEED THEO- SOME KIDS TOO.DHC-LIMITED USE-DOESN'T LIKE TO USE "NARCOTIC" BUT W/SPECIAL PTS HE TRUSTS HE WILL USE IT.HAS HAD GOOD LUCK W/IT.BACK PAIN MOSTLY.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/8/1994	LUNCHEON UNI/DHC
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/8/1994	YES, HAVE RECEIVED THE SAMPLES OF DHC AND GOOD RESULTS WILL CONTINUE TO USE
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	USING SOME DHC WHEN I REMIND HIM.STAMPER RIGHT ON DESK WHERE WRITES RX.DOESN'T SAY MUCH-PTS LIKE IT.SAYS DOESN'T SEE ANY REAL DIFFERENCE IN C111'S BUT HAS VIC HABIT.EXP AGAIN CAFF ISSUE-SAYS WILL CON'T TO USE
PPLPMDL0080000001	CLEVELAND	OH	44109	7/8/1994	SAMPLES
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	7/8/1994	UNI/DHC
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	STILL STARTING TO USE QUITE A BIT OF MSC-WANTS A PAIN PRO- TOCOL FOR OFC-WANTS PTS OFF DURA.HASN'T PUT ANYONE ON IT SINCE OUR INITIAL VISIT.HAS PTS ON 60MG BID.WORKING VERY WELL.HASN'T HEARD FROM OUR MEDICAL DEPT YET W/INFO ON NON- MALIGNANT PAIN.WANTS MORE INFO-SHWD INFO FROM PDB-SD WAS GOOD.ND TO DO THEIR OWN TRIAL VS DURA.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	7/8/1994	DRS FIRST WENT IN THE PRACTICE. NOW TAKEN OVER...OWNED BY BRENTWOOD...WHO WILL THEY SEND US FOR DEBBIE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	7/8/1994	DR IS JUST GETTING THE NEW DR ORIENTED FOR THE NEXT FEW MONTHS
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	HOSPICE-DISCUSSED REBATE-BUY MSC THRU HOSPITAL PHCY FOR MOST PTS-CAN'T USE REBATE.CAN USE ON THOSE THEY SEND TO IDS WILL DISCUSS W/DONNA. PURCH-BETH-BUYS FOR BOTH LUTH AND FAIRVIEW.STILL NOT PRIORITY.GOING THRU A LOT OF CHANGES RIGHT NOW.SEE IN MONTH
PPLPMDL0080000001	CLEVELAND	OH	44125	7/8/1994	DR CLAIMS HE HAS USED IT ON SEVERAL OCCASIONS. MOSTLY BACK WHERE HE SEES MOST HIS PAIN. ONLY USING ONE Q4-6H PEOPLE ABUSE IT. USE AS LITTLE AS POSSIBLE
PPLPMDL0080000001	NORTHFIELD	OH	44067	7/8/1994	DHC HAS SAT N THE SHELF FOR OVER A YEAR GAIL...I KNOW LAST AUGUST. SEE THE DENTISTS NEXT DOOR AND DOWN THE ROAD DAVIDSON/ENSGIN
PPLPMDL0080000001	GARFIELD	OH	44125	7/8/1994	YES, HAVE RECEIVED THE SAMPLES BUT HONESTLY HAVEN'T USED IT YET
PPLPMDL0080000001	GARFIELD HTS	OH	44125	7/8/1994	DHC GARWOOD AND COWAN 15,30,60 EVER 100MG
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	NOT MANY INPT ONC PTS.ONLY 2 ON FLOOR.INT IN PAIN PROGRAM WITH AHCPR GUDLNS.FEELS GREAT NEED FOR IT THERE.SAYS WOULD USE 200MG IF HAD A NEED FOR IT.NO ONE TAKING MORE THAN 4 TABS RIGHT NOW.MSIR--GREAT IF HOSPICE WILL USE IT-REALLY STUCK ON ROX LIQ.PTS DO COMPLAIN OF TASTE.MSIR SOLVES THIS PROB-WILL CONSIDER.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	7/8/1994	WAITED AN HOUR FOR DR TO BE IN HURRY TO GET TO OTHER OFFICE WILL LOOK AT LIT...DHC
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	FINISHED DHC PROTOCOL WITH 4 PTS.NOT GOOD RESULTS WITH ANY OF THEM BUT HAD 1 PT NOT IN STUDY THAT DID WELL ON IT.WON'T BE FIRST CHOICE FOR HIM BUT WILL USE ON CERTAIN PTS.THEY SEE TOO MANY SEVERE CASES/MSC-DOING GREAT USING ALOT GOOD FOR THE PTS THEY SEE.BAD PTS.DISC DURA VS MSC COST.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	REMINO OF DHC-LINDA SAYS HE HAS USED IT BUT CONSTANTLY NDS REMINDING.HOW OFTEN DOES HE SEE KNOLL REP?NEVER.USING FOR BACK PAIN.LIKED CANDY CONTAINER.GOOD REMINDER.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	DISC DHC AND BENEFITS-DOES USE A LOT OF PAIN MEDS FOR CHRONIC PAIN.MOSTLY BACK PAIN AND HEADACHES.SD WOULD LOOK IT OVER. ND TO SEE AGIN SOON.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1994	REALLY LIKES DHC FOR HEADACHES-USING QUITE A BIT OF IT.ALL HEADACHE PTS GET IT.NX-SHOOT FOR OTHER TYPES OF PAIN HE TREATS.
PPLPMDL0080000001	AKRON	OH	44309	7/11/1994	DR. PHILIP JUNGAS-SEEKING TOPICS FOR GRAND ROUNDS FOR ENTIR YEAR-WANTS TO HAVE WHOLE YEAR PLANNED BY END OF AUG-IF HE HASN'T CONTACTED ME BY MID-AUG-CONTACT HIM(375-3741)-REAL INTERESTED IN CA PAIN PROGRAM.SAID THEY MAY BE CONSIDERING PANEL PROGRAM OR GRAND ROUNDS LECTURE FORMAT-ELLISON,LEVY WALSH'S NAMES GIVEN-PUSH 4 ELLISON,ALSO PROPOSED NOCT ASTHMA THEOPH USED LAST NOW...GET DR STUDIES ON INFLAMATION NOT CONVINCED WITH WHA I'VE LEFT SO FAR...DON'T FORGET APPROVAL FIRST...TOO MANY CHOICES BUT UNI GOOD WHERE APPROP. WO'T CHANGE CONTROLLED ON THEODURE
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	7/11/1994	DR. ALLEN IN PAIN CLINIC REQUESTING TRIAL--INTRO DHC-GET TRIAL-ASCERTAIN INFO ON CHRONIC NON MALIGNANT MOD TO SEVERE PAIN-HIS TREATMENT STRATEGY-ROLE OF OPIOIDS IN PAIN MGMT
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/11/1994	BETTER ANOTHER DAY NO DHC RECENTLY
PPLPMDL0080000001	LYNDAHURST	OH	44128	7/11/1994	MARCH DHC AND NOT RECENTLY. SOME MSC NOT 200MG HERE
PPLPMDL0080000001	WARRENSVILLE HT	OH	44118	7/11/1994	HONESTLY HAVEN'T USED IT GAIL HAVE TO GET THE SAMPLES BECAUSE THAT IS HOW I WORK ONCE DETAILED I HAVE TO TRY IT AND IF THE PTS LIKE IT I WILL CONTINUE TO USE IT...CAN'T HELP YOU ANYMORE BUT SEND IT TO SEVERENCE
PPLPMDL0080000001	AKRON	OH	44304	7/11/1994	GETTING DHC SAMPLES BY SENDING IN CARD-DEBBIE NOT SURE HOW MUCH USING-OBJ TAKE VIC MARKET SHARE(50%)-MSC OBJ EARLIER USE-HIGHLIGHT WARFIELD V. PERC-SLIDE CONV CALCULATOR-INTRO VIDEO 4 PATIENT AS PER PG 2 GUIDELINES-INTRO GUIDELINES.COM- FORT WITH HIGHER DOSES
PPLPMDL0080000001	AKRON	OH	44333	7/11/1994	CANDY C-3 CHART-TOOK SAMPLES-MARY TRIED LORCET & CONSTIPATED HER-GAVE SEN SAMPLES. PITCHED FOR REVERSAL OF OPIOID INDUCED CONSTIP-NOT SURE HWERE POSITIONING-APPEARS SECOND LINE-HAS PICTURE RECOGNITION-BUT DOESN'T THINK TO RX AS OFTEN-KAREN CAN BE BIG HELP/JUST MOVED TO TALLMADGE-FELL HURT FOOT)-SHE IS OFF MGR-OBJ TRIAL FOR ALL NARC RESPONS PAINS-2 CAP DOSE
PPLPMDL0080000001	CLEVELAND	OH	44128	7/11/1994	CAN'T SAY ANYONE HAS HAD A PROBLEM LATELY KINDEN CAN. 200 MG MSC GAIL 30MG IS WHAT I'M USING
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	7/11/1994	SET WITH SAMPLES. HASN'T BEEN IN OFFICE ALOT. NX DON'T FORGET TO CHECK THE NEW DEA...THEY KNOW IT WASN'T CORRECT FOR AWHILE...ERROR
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	7/11/1994	I USE TYLENOL 3 AND VICODIN AND HAPPY..I DON'T KNOW GET THE SAMPLES...BRING PICTURES OF THE FILLIE
PPLPMDL0080000001	LYNDAHURST	OH	44124	7/11/1994	SIGNING FOR DR ISAKOV TODAY HWO IS ON VACATION...VERY NICE BUT DON'T TRY TO SELL
PPLPMDL0080000001	AKRON	OH	44310	7/11/1994	41.5% MARKET FOR MAY--TYLOX WAS HI THAT MONTH-WHOSE WRITING THAT-KARLEN?? OBJ STOCK THE 100S, 200S
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	7/11/1994	HAVE MOVED A BOTTLE DHC
PPLPMDL0080000001	AKRON	OH	44304	7/11/1994	OBJ WHO IS PERSON ON DILAUDID HP-CAN THEY SWALLOW-COULD SAVE BIG BUCK 5-MSC-ALSO IS SUMMERS' 3 GRAM PATIENT COMING HERE?

PPLPMDL080000001	CLEVELAND	OH	44104	7/11/1994	CLAIMS HE HAS USED IT FOR BACK ACHE AND MIGRAINE...SOME WORK HERE...FULL DETAIL INDIC AND DOSING DR WROTE THE WRITING DETAILS ON CARD AND PUT ON DESK YOU KNOW I LIKE UNI ONCE A DAY AT NIGHT RIGHT...YES
PPLPMDL080000001	AKRON	OH	44304	7/11/1994	DHC 6,VIDEO & ASSESS JOURN,GAVE TO GIRLS-SAYS 1 OF 10 CAN'T TAKE MORPHINE,NAUSEA BIGGEST PROBLEMS HE SEES-GLAD 2005 OUT LOOKS 4 PERC,LIQUID MORPHINE 4 BKTHRU-WILL TRY MSIR CAPS- NEED REMINDERS- WAS IMPRESSED ON PRICE-WORRIED OF AVAIL THOUGH TOLD HIM RITZMANS-WANTS THICK GUIDES-THOUGHT RAD ONC SHORT- CHANGED-FEELS PINK STRATEGY REASONABLE-SEE MEMO
PPLPMDL080000001	CLEVELAND	OH	44104	7/11/1994	WE'VE BEEN OUT HERE FOR AWHILE...TON GARFIELD
PPLPMDL080000001	AKRON	OH	44320	7/11/1994	WANTS FEW T-PHYL NEXT,OBJ SWITCH THAT DAY'S BID'S TO UNIPHYL (ANY BID REPS CALL ON U?-WHY NOT GIVE US TRY QD ON MG 4 MG BASIS FOR BETTER CONTROL & COMPLIANCE?) 4 NOCT SYMPTOMS SEEM TO PREFER UNIPHYL V. THEO 24(WORRIES ABOUT DOSE DUMPING)-BUT SAYS TOSSUP BETWEEN SAlMETEROL(BUT SAYS SOME TREMORS),UNIPH & THEO 24 4 THESE PATIENTS-SEE MEMO WANT TO GIVE PATIENT ..
PPLPMDL080000001	AKRON	OH	44304	7/11/1994	SWAMPED--OBJ INTRO VIDEO-THEY HAVE TWO COPIES-INTRO 200MG STRENGTH-INTRO MSIR CAPS-73% LESS THAN PERCOCET, INTRO DHC (AS DUMP HILLARY)-EXPAND BUSINESS-GET HIM DOSING 2 CAPS WHEN TITRATE? WHEN INITIATE-OBJ TITRATE WHEN 2 DOSES OF MSIR CAPS NEEDED INTRO 12 GRAM PATIENT
PPLPMDL080000001	AKRON	OH	44304	7/11/1994	DHC 6-LIKES DUMP HILLARY--HAS GUIDELINES AGREES-TOOK VIDEO ON CA PAIN MGMT 4 PATIENTS;HAS GUY ON 3000 MGS OF MSCONTIN- PROSTATE CA-TITRATED OVER FEW MONTHS-OUT OF PAIN,FUNCTIONING WELL--MOST HE'S EVER USED-WHAT DO NEXT IF STILL IN PAIN?-KEEP BUMPING-WHAT IS PATIENTS IMM. PROGNOSIS(ASK RN)-NOT SEEING AGAIN UNTIL AFTER 1ST OF YR-GOAL-DHC 1ST LINE-MSC EARLIER
PPLPMDL080000001	CHAGRIN FALLS	OH	44022	7/12/1994	YEA SOME HIGH DOSW MORPHINE BUT ALOT OF INSURANCE DICTATE WHICH THEY WILL PAY FOR. I HAD TO SWITCH A WOMAN WITH SCIATIC PAIN EVEN WITH THE EXTRA BREAKTHRU PAIN MEDS MSIR TABS ARE CHEAP ESI EXPRESS SCRIPTS EXPRESS PAID ONLY ORAMORPH. WOMAN DOING ALRIGHT
PPLPMDL080000001	BARBERTON	OH	44203	7/12/1994	LUNCHEON
PPLPMDL080000001	BEACHWOOD	OH	44122	7/12/1994	I USE SO LITTLE CIII NOT WORTH TIME HERE FOR TRIL ALL SET
PPLPMDL080000001	BEACHWOOD	OH	44122	7/12/1994	DR IS SET IN HIS WAYS...NOT INTERESTD IN DHC NX LET PTS MAKE THE CHOICE...IF THEY FEEL MORE ALERT AND PAIN ADEQUATELY CONTROLLED
PPLPMDL080000001	BEACHWOOD	OH	44122	7/12/1994	NO 200'S!!! TOOK IN SENOKOT EXTRAS. NX DHC MSC AND MSIR...PRIMARY DRUGS
PPLPMDL080000001	MACEDONIA	OH	44056	7/12/1994	HE IS NOT USING IT...BETTER JUST KEEP DROPPING IN HERE
PPLPMDL080000001	CHAGRIN FALLS	OH	44022	7/12/1994	DR WILSON MOST RXS AND PEDS MINI MSC IN-SERVICE. NO COMBO WITH PATCH AND MSC MSIR WILL ORDER IN A FEW DAYS...DHC RIGHT NOW DOSING CONVERSION CHARTS. ORDERED DHC...REFERRED ME TO PROMPT CARE INC
PPLPMDL080000001	BEACHWOOD	OH	44122	7/12/1994	NO AND NOT HAPPY. DHC TO ORANGE PLACE DENTISTS
PPLPMDL080000001	BARBERTON	OH	44203	7/12/1994	LUNCHEON
PPLPMDL080000001	CHAGRIN FALLS	OH	44022	7/12/1994	BOUGHT OUT HALL'S IN APRIL. ONLY PHCY LEFT IN THE FALLS HAVE SEEN A GOOD DEAL OF DHC FROM ONE CA PT OF WILSON'S NOT ALOT OF HIGH MSC. GIRL RPHJ VERY NICE
PPLPMDL080000001	CLEVELAND	OH	44120	7/12/1994	FOLLOW SERVICE CALL. NX HARD SELL COMMIT
PPLPMDL080000001	CLEVELAND	OH	44120	7/12/1994	FOLLOW UP ON IN SERVICE
PPLPMDL080000001	OLON	OH	44139	7/12/1994	USING DHC AS BREAKTHROUGH FOR MSC WOMAN WITH CA MINI MSC IN-SERV. DOSING MSIR. GETTING AWAY FROM THEOPH.UNI DET
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/13/1994	OBJ MSC 1ST FOR MOD TO SEVER CA PAIN, DHC TRIAL--ACCP GUIDELINES AND UNIPHYL USE WHENEVER NOCT SYMPTOMS PRESENT ONCE PER WEEK OR MORE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/13/1994	DHC 6-HAS RN HOME OF 50 PATIENTS-LOTS OF CHNIC PAIN,AGREES W/ORAL FIRST[EVEN USES OPIODS OF SEVERE RHEUM ARTH,OTHER NON MALIG],WILL TRY DHC(LIKES IDEA POST PARTUM)-LIKES PINK ORAL CARD(MOST USE IS 30,60)-FOLLOWUP APPT-ANY CHANCE TO TRY PINK CARD(HILITE PREMISE 1ST HANDLES 90%-EVEN IN STABLE PAIN, EXPERTS FAVOR MSC!!-GAVE ACCP GUIDES-UNIPHYL 6PM FOR NOCT)
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/13/1994	NO DHC YET BUSY BSY
PPLPMDL080000001	AKRON	OH	44305	7/13/1994	OBJ UNIPHYL USE IN ALL W/ NOCT SYMPTOMS W/SYMPTOMS ONCE PER WEEK, MSC D.O.(USE OF PINK CARD) FOR MOD TO SEVER CHRON PAIN, DHC D.O.C FOR ACUTE NARCOTIC RESPONVIE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	7/13/1994	OBJ GET APPT WITH KATHY NEXT VISIT IN AUG FOR 95-SEE CHRISTIE IN AUG FOR APPT WITH RANILIO WHOSE ON MATERNITY LEAVE--HER SON TORE ANTERIOR CRUCIATE LIGAMENT-MISSED BASE-B ALL SEASON-HURT LAST GAME OF HOOPS, COLLEGE B-BALL ON HOLD IT WILL BE TEST OF CHARACTER.OBJ DHC TRIAL MSC D.O.C FOR CA
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	7/13/1994	NO APPTS-CATCH IN HALL(PETRUS 5 BRO-IN-LAW),PROVEN METHOD HANDLES 90% CA PAIN?-GET HER GUIDELINES-USE INSTEAD OF PATCH & USOF MSCONTIN FIRST..ALSO DHC TRIAL-UNIPHYL THEOPH OF CHOICE..BEANNIE IS SECRETARY-WORK ON HER-LEFT NOTE IF SHE'D GIVE 5 MIN ON NEW GUIDES & PROVEN METHOD HANDLES 90%-GET RESPONSE NEXT TIME
PPLPMDL080000001	BEACHWOOD	OH	44122	7/13/1994	USE MSC EXCLUSIVELY BUT I WILL TELL YOU THAT THE HOSPITAL CALLS QUITE FREQUENTLY ASKING TO SUB ORAMORPH...DO BECAUSE IF THEY HAVE NO INSURANCE IT COSTS THE HOSPITAL AND 40% DON'T. WHAT ABOUT CONSTIPATION CAN YOU MAKE IT WO THE SIDE...NO ALSO ASKED THAT I BRING HIM SEN S PERSONAL USE. I WRITE YOU A TON OF MSC...WHY DDD LOW?
PPLPMDL080000001	AKRON	OH	44307	7/13/1994	ANNOUNCE FEB 10,1995 PROGRAM..INFO FROM DEBRA FOR THEIR PROGRAM IS THEY ARE LOOKING TO FALL OF '95 (OCT/NOV)-WE'VE COMMITTED-WE WILL HANDLE \$3,300 OF EXPENSES. OBJ DID WE SPONSOR GEALGA EVENT, HOW DID IT GO-DO THEY INSTRUCTION SHEETS HELP FOR CAREGIVER CLARIFICATIONS?
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	7/13/1994	LEFT MESSAGE WITH ED RE BETASEPT STATUS AND BUNNY ON VACATION TILL NEXT WEEK FOR IN-SERVICE
PPLPMDL080000001	BEACHWOOD	OH	44122	7/13/1994	HAVE BEEN USING THE DHC WITH SUCCESS. COME B ACK LATER TO K SIT DOWN WITH YOU. BUSY LATER...NEXT WEK BUT I AM GETTING SOME EXPERIENCE WITH THE DRUG
PPLPMDL080000001	AKRON	OH	44320	7/13/1994	GET MSIR STICKIES,MSCONTIN STICKIES IN THERE NEXT TIME, INTRO 200 MG AS 5TH AVENUE FOR ORAL MORPHINE CONTROLLED RELEASE PAIN MGMT...WHEELS IN MOTION FOR REVIEW OF REQUEST FOR FNDS...GAUGE IF STILL MSC DOMINATING PATCH!!
PPLPMDL080000001	BEACHWOOD	OH	44122	7/13/1994	TALKED KAREN GAIL ON FOLLOW UP RE DEC PROGRAM. REFERRED ME TO MARGO WHO IS LOOKING INTO IT
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/13/1994	6 DHC-OBJ ACCP GUIDELINES-STICKY IN NOCT ASTHMA PAGE-HER THOUGHTS ON OBLUTERATING LATE ASTHMATIC PHASE RESPONSE!-TRY FOR REBOOK APPT-REFILL DHC CAN..HANDLING ANY CA PAIN? OBJ MSC EARLY V. PERC, LATE V. IV!!
PPLPMDL080000001	BEACHWOOD	OH	44122	7/13/1994	YES HAVE USED THE DHC WITH GOOD RESULTS.
PPLPMDL080000001	AKRON	OH	44304	7/13/1994	MOST BUS. FROM GENERAL EVEN THOUGH THEIR ONLY CONTRACT IS W. CITY--THEY HOPE THIS WILL CHANGE..OBJ 2005 STOCKED!!
PPLPMDL080000001	AKRON	OH	44304	7/13/1994	TOM WILL BE HANDLING THE RX'S FOR THE INPATIENT HSOPICE UNIT EVEN THOUGH HE IS FURTHER AWAY THAN THE COPELY RD STORE-HE IS OUT MARKETING THEIR SERVICES--OBJ GET 2005 STOCKED THEN PLUS 100S!!
PPLPMDL080000001	AKRON	OH	44320	7/13/1994	KEN HAWK DIED WEEK AGO FROM PNEUMONIA COMPLICATIONS-THIS STORE CRANKS HARD,WAS AT GENERAL,DIDN'T GIVE DIURETIC WHEN THEY REHYDRATED & HE DROWN FROM FLUID IN LUNGS-OBJ SAME RAPPORT W./BOB AS KEN-MSC TABS MOVING,TRENDS,PATCH MOVEMENT HIT HUDSON STORE-HUDSON AND TOM STEWART & TOMS STORE WILL HANDLE HOSPICE 23 BED FACILITY
PPLPMDL080000001	WARRENSVILLE	OH	44122	7/13/1994	GORDON WAS BUSY COME BACK WILL TALK. BETASEPT TALKED WITH SECRETARY...BUYING THRU BURROWS IN CLEVE TO AVOID THE MIN ORDER PROBLEM
PPLPMDL080000001	AKRON	OH	44320	7/13/1994	OBJ GET INTRO'D TO NEW FLOOR HEAD RN(SEE PREVIOUS SCREEN) HAVE ABOUT 3 PATIENTS NOW FOR TEST RUN-ONE DIED ALREADY... FOR TOUR WITH BILL , CALL AHEAD AT LEAST ONE DAY-CAN'T GIVE TOURS WHEN PATIENT ROOMS ARE FILLED...LIMITED ACCESS THEN. USING LOTS MSC STILL-KEEP AWARENESS OF 200 UP WITH 5TH AVE IDEA(ANOTHER AVENUE WHEN HIGHER DOSES NEEDED)!!!
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/13/1994	HAVEN'T USED THE DHC FOR NO OTHER REASON THAN THE NAME GIVE THAT BIG FILE CARD ON THE DESK!!! ALWAYS TRIL
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/13/1994	FIRST DAY BACK FROM VACATION. NO, HAVE NOT RECEIVED THE DHC OR USED IT. SENT IN ANOTHER REQUEST FOR SAMPLES
PPLPMDL080000001	AKRON	OH	44320	7/13/1994	5 MIN'S TO UPDATE ON QUARTERLY POLICY ON HOSPICE REBATE AGREEMENT FOR BENEFIT PATIENTS, PLUS WHAT BENEFITS OTHER HOSPICES ARE REAPING FROM THE AGREEMENT . . .OBJ GET ANOTHER APPT, CLOSE HER ON SETTING UP REBATE AGREEMENT-INFORM INFORM RN'S AND RITZMAN'S THAT MSIR LIQUID/CAPSULES ARE ALSO COVERED & REBATE PER TABLE ON MSCONTIN-SUE IS SEC.SEE MEMO
PPLPMDL080000001	BEACHWOOD	OH	44122	7/13/1994	DON'T NEED ANYTHING...EMPHASIZED TO THE GIRLS I WON'T BE BY IN AWHILE...AT MARYMOUNT AND BEACHWOOD TODAY
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	7/13/1994	IN SUBURBAN IN CLEVELAND TO(QUARRENSVILLE-SEE IF MARTY HAS)- SAID HE LOVES MSC(AT APPT -WHAT ROLE ORAL ROUTE & MSC PLAY FOR YOU? WHEN INITIATE? HOW TITRATE?WHAT STRENGTHS MOST FAMILIAR W?HANDLE ANY CA PAIN?HOW FEEL PROVEN METHOD 90% WHAT LOOK 4 IN WEAKER NARCOTIC WHEN NSAID ALONE NOT ENUFF? DRESSES WELL-TAKE NARCOTIC CHART,MORE TRILOBJ DHC TRIAL,MSC
PPLPMDL080000001	AKRON	OH	44308	7/14/1994	BETSY CALLED-ANESTHESIOLOGIST WANTS IN SERVICE ON MSCONTIN PATYTY IS ANESTHESIA SECREATRY CALL HER ON MON JULY 18 TO SET AND ALSO CALL BETSY--PATTY(379-8823), BESTY 258-3245 OR HER BEEPER IS 258-8491--TRY TO GET SHERRIE SMITH AND STAFF IN ON THIS INSERVICE GREAT OPPORTUNITY TO EXPAND BUSINESS
PPLPMDL080000001	PARMA	OH	44129	7/14/1994	YES GO THRU UNI QUICKLY...APPT NX EXTRA UNI KIT
PPLPMDL080000001	PARMA HTS.,	OH	44130	7/14/1994	GREAT GUY..WHAT IS HIS NAME. UNI IS PICKING UP...CLARY, HICKEY...NEXT DOOR AT EMERGICARE FOR DHC SENOKOT WE HAVE ALOT OF PEOPLE THAT COULD USE THAT...IF ONLY MORE THAN 4/5 PEOPLE COULD READ
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/14/1994	DONT WANT ANY SAMPLES...NOT USING PRODUCTS FOR SIT DOWN APPT
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/14/1994	DONT WANT ANY SAMPLES...NOT USING PRODUCTS FOR SIT DOWN APPT
PPLPMDL080000001	STRONGSILLE	OH	44136	7/14/1994	NOT INTERESTED IN ANYTHING BUT UNIL...NOT MUCH CIII
PPLPMDL080000001	STRONGSVILLE	OH	44136	7/14/1994	DHC DET...GAIL HAVE NOT RECEIVED THE SAMPLES FROM THE DO CONVENTION...TRIED TO FIND YOU...UNI DET QD TO MEET THE CIRCADIAN PATTERNS GOOD LEAVE SOME. TRILISATE...DR SAYS THE RHUEM REALLY USE THE STUFF. SET UP MGP. AS LONG AS PT IS CAFFEINE TOLERANT...DR BALKOVEC'S WIFE
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/14/1994	CAN USE THE SENOKOT...TRY LATE WED CATAN AND HE ARE SWITCHING DAYS
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	7/14/1994	REALLY BUSY TALK AS I FILL...NOT FAMILIAR WITH DHC BUT MORE THAN HALF THE JAUR WAS GONE...SENOKOT
PPLPMDL080000001	OH	OH	44134	7/14/1994	NOT FAN WITH UNI USED TRIL OCCASIONALLY AND LITTLE CII WILL LOOK AT DHC UT
PPLPMDL080000001	CLEVELAND	OH	44112	7/15/1994	HUB SIGNED...I WAS S REP FOR HER THAT MORNING!!
PPLPMDL080000001	E CLEVELAND	OH	44112	7/15/1994	LNG UNI DISCUSSION HOW TO DOSE MG FOR MG. GAIL AT HOSPITAL THEY DOSE IT BID...CIRCADIAN PATTTTERNS. WANTED TRIL FOR PERSONAL USE
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/15/1994	YES, EVERYTHING HAS BEEN FAKED IN. GAIL I HAD TO COME IN DAY BEFORE THE WEDDING BECAUSE THAT DR FROM YOUR HOME OFFICE WAS CALLING!!! SORRY BUT YOU WANT YOUR CHECK DON'T YOU...THANKS SORRY IF I GOT OU IN TROUBLE UNI YES
PPLPMDL080000001	E CLEVELAND	OH	44112	7/15/1994	UNIL...STILL USING A GOOD DEAL OF THEOPH. SPLIT THEODURE UNIPHYL. TALKED CIRCADIAN PATTERNS YES YES I REMEMBER YOU TELLING M LAST TIME QD AT NIGHT WITH DINNER WOULD LIKE DHC SAMPLES...WONDER HOW LONG BEFORE THEY ABUSE THIS ONE
PPLPMDL080000001	PARMA	OH	44129	7/15/1994	HAVEN'T GONE THRU THE KITS I HAVE ASK. YES SOME ...VERY LITTLE T-PHYL TO START THEM. WHAT IS TRILISATE NO...NX UNI THEOPH OF CHOICE
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/15/1994	JUST GETTING BACK FROM VACATION...CONVERSION CALC TO LOOK AT. WILL DISCUSS NEXT WEEK
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/15/1994	NO NEED TO STOCK BIGGER NOW...PUSH UNI/MSC SAVE YOU \$\$\$
PPLPMDL080000001	PARMA	OH	44129	7/15/1994	I'M USING VER LITTLE THEOPHYLLINE ANYMORE...WHAT?I NOT USED ANY FO THE ASK
PPLPMDL080000001	EUCLID	OH	44132	7/15/1994	HAVEN'T SEEN DHC SO NO STOCK
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/15/1994	FULL DHC DETAIL. DR HAD FORGOTTEN ABOUT IT...OK LEAVE THE FILE CARD AGAIN. NX UNIPHYL HELM

PPLPMDL080000001	E CLEVELAND	OH	44112	7/15/1994	JUST GETTING BACK FROM VACATION AND EVEN THOUGH I WAS ONE OF FIRST REPS THERE...NOT TALKING...WILL LOOKA T IT AND TALK LATER
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/15/1994	SEEN A SCRIPT OR TWO OF DHC
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	OBJ DHC TRIAL ALMOST NEVER USES VIC SAYS BETTY(USES LOTS OF TR3-HOT BUTTON SEEMED TO BE TOLERABILITY AND LESS SEDATION) CENSUS OF CA PATIENTS HAS BEEN DOWN OF LATE...INTRO'D VIDEO FOR PATIENTS AND LEFT IT...OBJ USE OF HIGHER DOSES IN APPROPRIATE PATIENT(200 MG)
PPLPMDL080000001	AKRON	OH	44309	7/18/1994	RESIDENTS-CONV GUIDES,DHC INTRO-PROPER MSCONTIN DOSING INTRO ROLE OF THEOPHYLLINE ACAI HIGHLIGHTS-TAKE PATIENT EDUCATIN TO JANET, ON NOCTURNAL ASTHMA--THEY ARE STILL USING DEMEROL IN HOSPITAL FOR PAIN--NEED TO POINT OUT TOTAL CONTRADINDICAT OF CA PAIN MGMT.(SHE SAID INFORMAL ANSEWR 7'S-SEE MEMO)
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	7/18/1994	SPOKE WITH BUNNY RE IN-SERVICE WITH MSC...WE DON'T NEED ONE UNLESS DOSING HAS CHANGED. DON'T KNOW WE'VE LEFT ORAMORPH
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/18/1994	NO UNI FORGOT. TRIL THE PTS LOVE
PPLPMDL080000001	LYNDHURST	OH	44124	7/18/1994	STARTED BY SAYING TRIL IS PROBABLY HER #1 NSAD. GOTTON AWAY FROM THEOPH...PENDULUN GOING BACK. CAN'T USE TOO MUCH OF ANYTHIGN AND NHBL INSTIT RECOMMENDS 2X/MONTH INTERESTING THANK
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/18/1994	THERE MAY BEOSEM FUTURE POTENTIAL HERE WITH DHC...WHAT'S TO LOSE ...IN WITH TUTHILL
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	INTRO PINK CARD--OBJ EXTENT OF CA PAIN MGMT-INTRO PROVEN METHOD 90%-GET ADHERENCE TO GUIDLINES-DHC TRIAL ALSO
PPLPMDL080000001	LYNDHURST	OH	44124	7/18/1994	DOING TREATMENTS AT HOSPITAL
PPLPMDL080000001	BEACHWOOD	OH	44122	7/18/1994	NO CII SOME CODEINE VICODIN A MIX BAG HERE WILL ORDER DHC NOT FAMILIAR WITH IT SENOKOT TO BE PUT IN BAGS WITH NARCOTICS
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	7/18/1994	ONC FLOOR TO CATCH DICKMAN WHO HAD A REP WITH HIM...BUNNY TOS ET UP AN IN-SERVICE
PPLPMDL080000001	LYNDHURST	OH	44124	7/18/1994	YOU KNOW I HAVE 2 PTS JUST RECENTLY PUT ON...HAVEN'T SEEN THEM BACK...NX SEE IF INTERESTED IN ASK?...IF NOT...GOOD RESULTS WITHH HE PTS YOU HAVE SWITCHED TO UNI ANY OTHER YOU FEEL MAY BENEFIT FROM ONCE/DAY
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/18/1994	SEEN JUST A BIT OF DHC...NICE BEST BET WITH THAT TYPE OF DRUG. OK WILL TRY TO PUSH SENOKOT
PPLPMDL080000001	AKRON	OH	44303	7/18/1994	USES THEOPH IN COPD-WILL TRY UNIPHYL(WHAT DOES HE USE & WHAT DOSE?-OBJ SWITCH!!-INTRO MARTIN COPD)-USING MSC EXCLUSIVE PATCH DIDN'T WORK OUT,GAVE CONV GUIDE-WILL USE-UPS DOSE WHEN MORE THAN 1-2 BKTHRU DOSES,USES IMM REL(OBJ USE MSIRCAPS)-NOT AFRAID OF HIGHER DOSES(SO INTRO VIDEO 4 PATIENT COMPLIAN 4-5 USES OF DHC-ASK FOR MORE BUS-WHEREPOSITION USE?)
PPLPMDL080000001	AKRON	OH	44333	7/18/1994	BRING IN VIDEO AFTER THE 8TH OF AUGUST CAUSE SHE'LL BE ON VACATION FOR 2 WKS STARTING 7/21/94
PPLPMDL080000001	AKRON	OH	44305	7/18/1994	OK ON CEU-MSCONTIN WASMOVING WELL UP UNTIL WK AGO-HAD TWO PATIENT DIE WHO WERE ON--HE SAID PATCH HAS PICKED UP AGAIN BUT MORE MSC THAN PATCH DOES HAVE 100S IN STOCK NOW HASNT SEEN RX FOR 200S-OBJ WHO IS RIXING PATCH-CAN PATIENTS SWALLOW, GET 200S STOCKED FROM ROSS & CO!!
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	7/18/1994	INTRO OF RPH TO DHC?
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	MSC MOVING BETTER PATCH SLOWED--OBJ GET 200S STOCKED DO TO HOSPICE ALREADY USING AT COPLEY ROAD, GET 30 MG MSIR STOCKED GET ROSS TROCHELMAN USING THIS!!-GET CONC IN ALSO
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	MSCONTIN 15,30 PICKING UP. SAID PATCH HAS FALLEN OFF AGAIN-HE IS SERVICING HOSPICE CARE CENTER FROM HERE-A NITE- MARE-THEY CALL AT ALL TIMES TOM HAS BEEPER-ONCALL 24 HRS- WANT THEM SINCE JOINT VENTURE W/CITY PROFIT SHARING-STEPH IS PLAYING(MADE TEAM)-STILL IN IT-STOCK MSIR 30,AND 200 CAUSE HAVE FILLED MSC HOSPICE RX-TRY TO GET MSIR CONC IN TOO
PPLPMDL080000001	BEACHWOOD	OH	44122	7/18/1994	USING MUCH LESS THEOPH TODAY. STILL USE IT. HAVE A PARTICR PT WHO WAS HIGH 27 AND THEN LOW COULDN'T GET HER REGULATED ON SUSTAINED RELEASE THEIOPH BUT NOW OLDER MAY WORK
PPLPMDL080000001	LYNDHURST	OH	44124	7/18/1994	WHY NO DHC...JSUT THE NAME OK WE HAVE IT POSTED AND THE DOSING WILL TRY TO REMEMBER. UNI IS ONE OF 2 FAVORITES BECAUSE OF THEIR DELIVERY SYSTEMS...SLOBID/UNIPHYL GOOD COMPANIES AND I LIKE THE
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/18/1994	NOT INTERESTED IN ASK OR ANYTHING INCLUDING SAMPLES UNTIL THEY GET SETTLED
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	OBJ MSC FOR CA PAIN-WHAT HIS APPROACH TO CA PAIN MGMT & CHRONIC/ACUTE NON MALIGNANT PAIN MGMT...-DHC TRIAL ALSO
PPLPMDL080000001	AKRON	OH	44308	7/18/1994	VETTER WANTS INFO ON TRILUSATE FOR INSERVICE ON AUGUST 4 AT 11-12 30. DR. LEE WANTS INFORMATION ON MSCONTIN--BE PREPARED TO COMBAT METHADONE-THEY USE ALOT AS WELL AS PCA PUMPS-- HIT INITIATION, DOSING TITRATION ROLE OF ORAL MORPHINE, THE NEW GUIDLINES-CHILDREN AS SPECIAL POPULATION,
PPLPMDL080000001	AKRON	OH	44308	7/18/1994	AUG 4TH INSERVICE 11-12 30 WANT TRIL INFO FOR VETTER, WANT MSCONTIN INFORMATION FOR DR. LEE--BEWARE OF ALLEGIANCE TO METHADONE ON DR. VETTER'S PART--INTRO NEW KIDS GUIDLINES INITIATION AND TITRATIONON AND DOSEING FOR MSCONTIN-
PPLPMDL080000001	AKRON	OH	44304	7/18/1994	INTRO'D HILL #1, DARLENE SAID USING MSC ALMOST EXCLUSIVELY CHECK BACK HOW DOSING, HOW TITRATING, WHAT DOSES USING MOST WHEN ADJUST, WHERE POSITION MSCONTIN USE?--TAKE SOME FIFTH AVENUES--OBJ HILL #1 WAS TO SHOW UTILITY OF HIGHER DOSES PROEPR TITRATION!!
PPLPMDL080000001	MACEDONIA	OH	44056	7/19/1994	TRYING TO GET DHC MOVING...HOW ABOUT DENTISTS DOWN STREET
PPLPMDL080000001	NORTHFIELD	OH	44067	7/19/1994	HAVE USED DHC...POST OP WITH GOOD RESULTS...DOSED IN Q&H WENT THRU DOSING CALL IN ECT. OH YES UNI AND TRIL ASKED ABOUT KING COURT LOT...NX UNI DETAIL...TIME DIDN'T ALLOW
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	7/19/1994	TOOK DR SPIROMETRY STUDY OF ARKINSTALL'S...#3 SO QUICK STD UP...NX FOLLOW IF HE LOOKED AT PAPER ANYMORE EMPHASIZE BETTER PULMONARY FUNCTION...ISNT THAT WHAT YOUR GOAL IS RATHER TAHN BLOOD LEVELS AND TOLERATED
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	7/19/1994	YES COULD USE MORE DHC LIKE THE RESULTS
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/19/1994	TALKED WITH MIKE...LITTLE DHC. MSC HOW ABOUT CRACIAN AT PAT PARK EAST NO BIGGER BOTTLES UNLESS MOVE ,ORE SENOKOT THANK YOU...ALWAYS A GEM
PPLPMDL080000001	EUCILD	OH	44119	7/19/1994	STILL USISNG SOME DHC-ESP WHEN HE SEES ME!!HAS ABOUT 5 PTS E ON IT HE SAYS-NO COMPLAINTS
PPLPMDL080000001	CLEVELAND HTS	OH	44118	7/19/1994	GIVE ASK AND ASK FOR THE CONVERSIONSS...FOLLOW THRU WHAT'S IN THIS FOR HIM...BETTER CONTROL FOR HIS PTS NOTHING WRONG NOW...BUT BETTER
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	7/19/1994	HAVE USED DHC...POST OP ONLY 1 PRN. HERNIA HAPPY WITH RESULTS EVEN WITH LOWER DOSING TOOK HIM HELM WHICH HE SAID HE KNEW BUT THEOPH LAST LINE THESE DAYS...TALKED FAMILY BUSINESS...
PPLPMDL080000001	AKRON	OH	44304	7/19/1994	GUIDLINES & 200 INTRO-GOT NOV APPT-HE HANDLES MOST OF CANCER PATIENTS-THEIR CHEMO'S, ETC CONSULTS ON PAIN MGMT-MORE SO THAN VAN FOSSEN & SERENE...OBJ -GET USING IMM REL MORPHINE FOR BKTHRU-EVEN THOUGH HE THINKS IT CONSTIPATES THE PATIENT WORSE-RATHER THAN DILAUIDID-CAUSE HE ISN'T FULLY UPPING THE MSCONTIN DOSE WHEN HE COULD
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	7/19/1994	YES HAVE SEEN THO...BAKOV...BUSY
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/19/1994	TALKED ABOUT SON GOING TO EPCOTT W BBALL. TOLD OF KYLE HAPPY WITH DHC RESULTS...WILL BE INTERESTED IN TALKING
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/19/1994	BARRY MAY TRY TO SEE COLLEGE ROOMMATE IN FALL, '83 GRAD OF CUY FALLS, LINEBACKER & OFF GUARD-PATCH IS SMOKING ME-100S PETRUS,ROSS,TROCHELMAN,25'S MCFADDEN,MUUAKASA, 50S MORRIS, MOTEN,MUAKKASA,PETRUS(2),ROSS, SAVAN(3428 W. MARKET),CUY FALLS GEN(ALLEN),75'S CROFT,MORRIS(2), STEIDL,WAGNER(4472 DARROW RD), MSC 30(MUBASHIR,PETRUS STEIDL)
PPLPMDL080000001	EUCILD	OH	44119	7/19/1994	WIFE JUST HAD BABY GIRL! HAS 3 ASK KITS OUT-HAS OWN PEAK FLOW METERS BUT LIKES OURS.USUALLY USES WITH MOST MOD ASTH- MATICS.HAS CONVERTED 1 PT TO UNI SO FAR
PPLPMDL080000001	AKRON	OH	44303	7/19/1994	CME-GO OVER!HE'LL BE ON VACATION TILL JULY 25)-INTRO ACA HIGHLIGHTS-MARTIN ARTICLE-SYNERGISM OF THEOPH(DOSED CORRECTLY WITH INHALED CORTICOS)-WHO IS IDEAL FOR ORAL B2'S, WHO IS IDEAL FOR UNIPHYL-LOOKS LIKE ELEVATION TO EARLIER,REGULAR USE-YOUR THOUGHTS?-OBJ EARLIER USE IN TREATMENT REGIMEN V. ORAL B2(PROVENTIL REPETABS)
PPLPMDL080000001	AKRON	OH	44310	7/19/1994	USING ORAL MOSTLY-MAY NOT BE REAL AGGRESSIVE THOUGH-CHRIS SAID MANY PATIENTS FEAR ADDICTION SO ARE NON COMPLIANT-SHE& CINDY MAKE SUGGESTIONS(I.E. UP DOSE OR SWITCH MED)-DETAIL THEM(SEE MARQUINEZ CALL)-TAKE INSTRUCTION SHEETS ON MSC-OBJ EARLIER MSC USE & LONGER V PUMP-PATCH ONLY IF NONPO
PPLPMDL080000001	AKRON	OH44313	44313	7/19/1994	WILL USE CONV GUIDE-INITIATES WHEN NEED PERC,TYLOX ROUND CLOST-COVER TIME AGAIN PLUS OBJ TREAT ANY MOD TO SEV CHRONC NON MALIG(INTRO PG 20 MONOGRAPH & SICKLE CELL IN MONOG)-WILL TRY UNIPHYL(ASKED IF IN HOSP)-SAID YES-THAT THIS IS BIG REASON...MOST OF HIS TAKE 300 BID-SHOWED HIM HOW TO BREAK UNIPHYL(LIKED-TAKE DOSE SHEETS)-WILL TRY DHC-WHAT LOOK 4?
PPLPMDL080000001	AKRON	OH	44312	7/19/1994	ANY DHC?-HAS 200S IN-NO RX YET-A PATIENT GETTING CLOSE-VERY COMPASSIONATE FOR PATIENT-WANTED VIDEO(GAVE IT & COMFORT ASSESS JOURNALS)-HE SAID BILICHICK MUST PRODUCE THIS YEAR OR OUT--WHO IS RX PATCH? HOW IS MSC DOING V PATCH-MOSTLY THE ONC'S TO CONCENTRATE ON HE SAID DOES SEE LOTS IMM REL MORPHINE FOR BKTHRU
PPLPMDL080000001	EUCILD	OH	44119	7/19/1994	REALLY A WITCH!!HARDLY GIVES ME THE TIME OF DAY.NOT REF ANY PTS TO EUCILD HOSP ANYMORE DUE TO RECENT PROB THERE.MOST ARE GOING TO UH NOW!! TRYING TO GET SOME TO GO TO LAKE EAST/WEST NO ONE FOR 200 MG NOW.WON'T TELL ME WHAT SHE DOES.DONNA OR SANDY NOT IN
PPLPMDL080000001	FAIRLAWN	OH	44313	7/19/1994	UNIPHYL CME--SEE MUCH THEOPH?-WHO RX'ING MOST??-MSCONTIN MOVING THRU WELL, NOT MUCH PATCH THAT IS IN SPURTS-HAS PATIENT ON 7 100S PER DAY-HAVEN'T PUT HER ON 200S YET-LIKE 100S CAUSE CAN PLAY WITH THE DOSE EASIER..OBJ STOCK 200S DIDNT ORDER-ANY NEW PHYSICANS WRITING FOR MSC OUT OF USUAL? TAKE M & M NEXT-MAKE SURE MSIR CAPS STILL IN STOCK
PPLPMDL080000001	AKRON	OH	44312	7/19/1994	SAID UNIPHYL SOUNDED GOOD-TELL HIM HOW TO DOSE AND MG SIZE 400-OBJ SWITCH BID PATIENTS-DHC TRIAL & THOUGHTS ON ORAL FIRST(GAVE CONV GUIDE 4 MSC)
PPLPMDL080000001	AKRON	OH	44310	7/19/1994	CHRIS SAID MOSTLY MSCONTIN UNLESS NO POTHEN ROX OR PATCH), SAID THEY'V MOVED AWAY FROM PATCH DUE TO S.EFFECTS(NAUSEA) WHEN INITIATE(HAS CONV GUIDE) WHEN TITRATE? HOW USE BKTHRU MEDS- WHEN ABANDON PO?-TRYING FOR MY WORD OR FJ INSERVICE 4 THEM,ONLY POSSIBLE DAYS R MON/TH AM-BUT ASK AGAIN-LET THEM KNOW ON FEB 10 PROGRAM(KSU) FILL M&M,200S PEN MARQU. SEEMEMO
PPLPMDL080000001	AKRON	OH	44313	7/19/1994	DHC SAMPLES-HAD 12 WILLNOW HAVE 18-THEM WERE BURIED IN BACK HAVE TO ASK FOR THEM TO BE MOVED UP FRONT-INTRO ACCP SYMPOSI AND ROLE OF UNIPHYL...-ANY CA PAIN OR SICKLE CELL PAIN?>> OBJ MSC USE AND PROPER DOSING TITRATION
PPLPMDL080000001	AKRON	OH	44304	7/19/1994	INTRO 200 MG-NEW GUIDLINES-NO CEILING, ORAL(MORPHINE) IS RECOMMENDED AND THE MAINSTAY--GAVE EACH CONVERSION GUIDE WHEN INITIATE? WHEN TITRATE-HOW TITRATE-HOW FEEL PROVEN METHOD CA PAIN MGMT-EFFECTIVE IN 90%??-OBJ MSC EARLIER & LONGER!!-DHC TRIAL-SEN S FOR CONSTIPATION
PPLPMDL080000001	AKRON	OH	44313	7/19/1994	OBJ MSC EARLIER-GAVE CONV GUIDE-WHEN INITIATE,TITRATE AND HOW TITRATE, -GAVE GUIDLINES-ORAL FIRST, NO CEILING ON MORPHINE DOSE,HOW FEEL ABOUT THIS INFORM?-OBJ MSC EARLIER AND HIGHER V. OTHERS, DHC TRIAL
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/20/1994	USE UNI ONCE ADAY 8 PM DON'T USE THE PEAK FLOW METERS HAVEN'T USED THEM CAN'T HAVE THEM BACK...PARTNERS MAY TOLD HIM THE STORY ON T-PHYL...TESTS FOR PM DOSING WERE DONE ON 400MG...NO AGAIN 200MG. NO PEAK FLOW METERS BECAUSE PTS DON'T USE CORRECTLY...THEREFORE NOT ACCURATE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	7/20/1994	USED DHC WHEN I HAD IT...NO DIFFERENT THAN THE OTHERS, UNI PROBABLY #1 THEOPHYLLINE. TOOK ARKINSTALL AND THE ANTI-INFLAMMATORY...LEAVE IT NOT SOLD
PPLPMDL080000001	CLEVELAND	OH	44111	7/20/1994	BETH IN PURCH-STILL NOT PRIORITY BUT WILL LOOK OVER LIT AGAIN.BTSPT DOES SAVE THEM SOME MONEY ON CONTRACT
PPLPMDL080000001	BRECKSVILLE	OH	44141	7/20/1994	ASK...ONLY ONE LEFT AND ALL PTS STARTED ARE ON UNI IF ON THEOPH
PPLPMDL080000001	CLEVELAND HTS	OH	44118	7/20/1994	DONT' NEED ANY SAMPLES HERE BUT HAVE RECEIVED THE DHC BAD DAY NOT USED YET
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	7/20/1994	TALKED WITH ALESCIA...1995 YEAR FOR PAIN MANAGEMENT ORAMORPH HAS BEEN IN PRICE...
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/20/1994	NO, HAVE NOT RECEIVED THE DHC AND UNTIL DR GETS SAMES WON'T WRITE...OWN TRIAL
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	7/20/1994	A GOOD AMOUNT OF MSC...LESS ORAMORPH. A GOOD DEAL OF FETANYL
PPLPMDL080000001	BRECKSVILLE	OH	44141	7/20/1994	STEVE...UNI...DR GATCHLIN...OTHER PA ALL RE THE NEW SWITCH PROGRAM. CHRISTINE LONG...NO BETASEPT YET
PPLPMDL080000001	AKRON	OH	44307	7/21/1994	8100 FAMILY PRACTICE FLOOR-CAROLY-ASST RN ON THIS FLOOR AND ON 9100--ONLY SEE CA PATIENT WHEN WAITING FOR ROOM ON 9100 THEY FEEL LIKE THEY DON'T DO GOOD JOB WITH PAIN MGMT FOR CA PATIENT--LOT OF GERIATRIC AND CHRONIC PAIN SYNDROMES-INTR MSC FOR CHRONIC NONMALIG MOD TO SEVER PAIN-RATING 0-5

PPLPMDL080000001	WARRENSVILLE HTS CLEVELAND	OH	44122	7/21/1994	PAIN CENTER. A FINE DRUG BUT THE ONLY NEGATIVE IS THE CAFFS CAFFEINE JITTERS. I'M IN THE HOSPITAL BLDG IN CHAGRIN
PPLPMDL080000001	CLEVELAND	OH	44122	7/21/1994	I HAVE USED IT ON A FEW PTS BUT CAN'T REMEMBER IF I'VE SEENE THEM BACK. GUESS I DON'T HAVE ANY COMPLAINTS EITHER SO MUST HAVE WORKED...BEAUTY OF IT IS THAT YOUR GETTING THAT EFFICACY WITH LESS NARCOTIC...AND IT'S ONE OF THE ONLY DYCHYDOROD...UNLIKE OTHERS THAT ARE METABOLS TO MORPHINE...OK WILL CONTINUE
PPLPMDL080000001	CLEVELAND	OH	441065000	7/21/1994	YES, LETS SET UP ANOTHER IN-SERVICE
PPLPMDL080000001	TALLMADGE	OH	44278	7/21/1994	PATCH KILLING ME-FULL FORCE-ALL STRENGTHS-EVEN SOME ORAMORPH SR MOVING, KEY PHARMACIES Y-FELLOW'S 41 CLEVELAND AVE. MOGODORE,OH 44260(SEE MIKE),YOUNGFELLOW IN RAVENNA(SEE RICH) 610 W. MAIN, YOUNGELLOWS EAST AVE (2147) 44314 MOVES LOTS OF CA PAIN MEDS INTRO 200 MG MSCONTIN UNIT DOSE-HAVE NO HOSP. ACCTS-ONLY POTENTIAL ARE HOLY FAMILY(SIS EDWIN) & RITZ(HOSP)
PPLPMDL080000001	CLEVELAND	OH	44106	7/21/1994	SPOKE WITH SUSAN MAZANEC AND TRIP SIMPSON AND TONY MASIRINI RE IN-SERVICE...AHCPR GUIDELINE
PPLPMDL080000001	AKRON	OH	44309	7/21/1994	OBJ SEE ROSS, TROCHEL-UP WHEN 2 BKTHRU DOSES NEEDED-GIVE MORE COMFORT ASSESS JOURNALS, M & M'S-EARLIER V. PERC-HIGHER WHEN 2 BKTHRU NEEDED-KEEP INTROING 200 MG TABLET
PPLPMDL080000001	CLEVELAND	OH	44106	7/21/1994	UP IN IRELAND MAKING MINI IN SERVICES
PPLPMDL080000001	CLEVELAND	OH	44106	7/21/1994	LONG CONVERSATION...NEW TO SYSTEM...COMING OVER FROM LOU'S R TERRITRY...WOULD LOVE TO HAVE YOU DO AN IN-SERVICE
PPLPMDL080000001	CLEVELAND	OH	441067385	7/21/1994	TALKED ABOUT I-SERVICE IN THIS DEPT...WANTED PRICE COMPARISN WITH DURAGESTIC
PPLPMDL080000001	SHAKER HEIGHTS	OH	44122	7/21/1994	DHC SOEM MARSH
PPLPMDL080000001	AKRON	OH	44320	7/21/1994	OBJ MOVEMENT V PATCH
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	7/21/1994	PAIN CENTER...LONG WAIT BUT WILL SIT DOWN. OK IF DHC IS THE SAME AS FAR AS EFFICACY BUT IT'S BECAUSE OF THE POTENTIATION NOT INCREASED NARCOTIC AND IT'S THE ONE ONLY DYHYDRCODEINE...OTHER CHOICES ARE HYDROCODONE OXYCODONE
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	7/21/1994	HAVEN'T HONESTLY USED THE DHC...REMEMBERING THE NAME
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	OBJ STAY PERSISTENT TREATING HIM LIKE EXPERT-ASKING QUESTIO AND GETTING HIM TO UP MSCONTIN DOSE WHEN 2 OR MORE NEEDED 4 BKTHRU--KEEP INTRODUCING HILL ARTICLES FROM MD ANDERSON
PPLPMDL080000001	CLEVELAND	OH	44106	7/21/1994	IN HALLWAY ON WAY TO MEETING
PPLPMDL080000001	AKRON	OH	44312	7/21/1994	OK ON SAMPLES-MOSTLY COPD PATIENTS(HAS BEEN USING UNIPHYL 4 ASTHMA) MOST TAKE 300 MG BID,LIKES IDEA QD 1 1/2 TABS-SHOW HOW TO BREAK TAB-LEAVE INSTR SHEET-KNOWS OF THEO 24(SHOW HIM DIFF-ONLY SUPPER DOSE APPROVED)HAS TRIED (W/SUCCESS)MSC 90% STRATEGY-WT CONTINUE TO US UNIL TRY DHC-SENT 6-NEXT OBJ SWITCH W/UNIPHYL-REAL BUSY LIKES SHORT TO POINT
PPLPMDL080000001	WARRENSVILLE HEIGH	OH	44122	7/21/1994	PAIN CENTER. ROSSI AND ALLEN SAVS THE ONLY THING IS SOME PTS GET THE JITTERS FROM CAFFEINE
PPLPMDL080000001	HUDSON	OH	44236	7/21/1994	NEW GUIDLINES-UNIPHYL REQUEST 200 INTRO OBJ MSC FIRST NO PATCH UNLESS CAN'T SWALLOW, DHC TRIAL-UNIPHYL FIRST LINE FOR MOD ASTHMATICS
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	PATY FAVORING MS IMM REL TABLETS-DUE TO COST-LIQUID WHEN CAN'T SWALLOW, NEED TO EMPHASIZE LACK OF BITTER TASTE-BEWARE ANY ORAMORPH SR-WHERE POSITOIN PATCH-KEEP REMINDING OF 200 MG MSCONTIN TABLET AVAILABILITY-GAVE THEM LIST OF PHARMACIES STOCKING--OBJ EARLIER AND HIGHER-UP WHEN 2 BKTHRU DOSES NEEDED
PPLPMDL080000001	CLEVELAND	OH	44106	7/21/1994	HAS SEEN DHC
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	OBJ STOCK 100 & 200
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	NEED SEN 5 NEXT AND TRIL & DHC--OBJ INTRO VIDEO, ASSESS JOURNAL-WHEN INITIATE MSC?-OBJ EARLY V PERC-WHAT USE FOR BKTHRU-OBJ MSIR CAPS FOR BKTHRU-LESS EXPTHAN PERC,OBJ COMFORT W/ HIGHER DOSES-WHEN TITRATE--OBJ WHEN 2 BKTHRU DOSES NEEDED
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/21/1994	ASKED FOR UNIPHYL & DHC-REMINDER ON MSCONTIN 200-ORAL PREF NO CEILING...HOW FEEL AOBUT GUIDLINES-HOW FEEL ABOUT UPPING MSCONTIN DOSE UNTIL PAIN IS RELIEVED?-OBJ MSC FIRST, DHC D.O.C, UNIPHYL THEOPH OF CHOICE
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	BIRTHDAY IS 7-21-94--WHEN TITRATE DOSE MSC-GOAL WHEN 2 DOSES NEEDED-HOW WOULD U FEEL ABOUT GIVING PATIENT FULL BENEFIT OF MSC 12 HR BENEFITS, WHEN INITIATE--OBJ EARLY V PERC
PPLPMDL080000001	AKRON	OH	44304	7/21/1994	PATY (SON 14,11 GIRL 4)-OLDEST IN W. RESERVE ACADEMY-STAYS AWAY FROM HOME GOOD ACADEMIC SCHOOL BUT TUFF BEING AWAY- THEY USE TON PERC, WEHRE POSITION USE(WHEN INITIATE MSC?) HOW FEEL ABOUT LETTING THEM GET SAME RELIEF BUT ONLY TAKE 2 DOSES? PLUS PAY SAME AMT?? WHERE POSITION PATCH-KEEP EMPHASZ TITRATE WHEN 2 DOSES BKTHRU NEEDED
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/21/1994	YOUR COPETITOR KEEPS HOUNDING ME...ORAMORPH...ORABARF ADD THE PATCH AFTER 120 AREN'T DOING IT. DON'T REALLY PUT A CEINLNG ON IT BUT IF THEY BREAK THRU DURING 12 HRS DON'T LIKE GOING TO SHORTER INTERVALS. NX TO MAKE THEM UNN UNDERSTAND ABOUT IF THEY WENT HIGHER WITH MSC. INSTEAD OF ADDING FETANYL THEY MIGHT HAVE SAME RESULTS
PPLPMDL080000001	AKRON	OH	44307	7/22/1994	OBJ SEE IF PATIENT ED VIDEO IS BEING OFFERED AS REGULAR PART OF PROGRAMMING,HIT FROMM CROSS WITH 200 MESSAGE AND COPY OF GUIDLINES-OBJ EARLY MSC LONGER V. IV/PATCH
PPLPMDL080000001	MOGODORE	OH	44260	7/22/1994	TAKE PAM PEROZENI (UNI) CME NEXT, SHE HANDLES MOSTLY ACUTE THINGS-BASHOR USES LOTS ESGIC FOR MIGRAINE-WILL TRY DHCPLUS SAID SOUNDS EASY TO REMEMBER-LIKES CAPSULE FORM-COVERED NEW GUIDLINES-
PPLPMDL080000001	MOGADORE	OH	44260	7/22/1994	AGREED GIVE THEM WHAT THEY NEED..OBJ EARLY VS. PERC-D.O.C V. PATCH-UNI SWITCH AND DHC 1ST LINE-TOOK VACATIO TO FRANCE W/FAMILY & HIS 16 MO OLD BOY-LIKES HOWARD STERN
PPLPMDL080000001	PARMA	OH	44129	7/22/1994	OBJ MSC FOR ALL WHO CAN SWALLOW-PATCH ONLY WHEN NON PO- EARLY V.PERC-HIGHER WHEN 2 BKTHRU DOSES NEEDED, DHC TRIAL UNI SWITCH(THEOPH OF CHOICE)
PPLPMDL080000001	NORTH ROYALTON	OH	44133	7/22/1994	USE TO USE UNIPHYL...BUT SINCE DAN GONE NO MORE AND USE SLOIBD BECAUSE OF THE REP...I'LL BE IN LIKES THE ONCE A DAY. NO CIIL. WHAT IS TRILISATE
PPLPMDL080000001	COPLY	OH	44321	7/22/1994	OBJ CA PAIN MEDS?-IF SO WHO RXING? WHAT IS BEING WRITTEN & WHAT STRENGTHS?-OBJ STOCK HIGHER DOSES MSCONTIN
PPLPMDL080000001	N ROYALTON RD	OH	44133	7/22/1994	JUST JOINED THEM 2 WEEKS AGO
PPLPMDL080000001	N ROYALTON	OH	44133	7/22/1994	BROTHER JOINED THEM
PPLPMDL080000001	BROOKLYN	OH	44144	7/22/1994	DR WILL BE MOVING OUT OFTHE RENAISSANCE BLDG
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	7/22/1994	LOIS LIKES NON STICKIES TOO-KAREN & SHE FEEL MSC PICKED BACK UP DO TO PATCH PROBLEMS-SAID 60 & 100 MOSTLY-SAW FIRSTHAND THOUGH,SCRIPT FOR PATCH 100MCG FOR A GUY WHO COULD CLEARLY SWALLOW,- HE'S USING BOTH BUT SHE'S NOT SURE CRITERIA HE USES TO CHOOSE WHAT TO RIGHT-BUT COMING BACK TO MSC-OBJ INTRO PORTENOV PG 29 AGAIN
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	7/22/1994	RELUCTANT TO WHAT THIS IS ALL ABOUT...
PPLPMDL080000001	AKRON	OH	44307	7/22/1994	TAKE INFO ELAVIL V. TRICYCLICS(LOOK IN THICK GUIDES & LEVY- AS TO WHICH IS MOST BENEFICIAL),WHAT DO U DO WHEN HIGHER DOSES NEEDED-UP DOSE OR ADD ANOTHER NARCOTIC,DOESN'T LIKE PERC 4 BKTHRU-
PPLPMDL080000001	AKRON	OH	443081062	7/22/1994	CAN'T GET THEM OFF-HOW DECIDE ON BKTHRU MED? INTRO MSIR CAPS?-HOW FEEL ABOUT SINGLE PURE AGONIST VS 2 (MSC + PATCH)WHEN HIGHER NEEDED(SHOW LEVY-NO BKTHRU-SEEMEMO WILL USE MSC-WORRIES ABOUT ADDITION IN SICKLE CELL-TRIED TO SHOW MONOGRAPH-WILL CONSIDER THERE,USED TO LOW DOSE MSC WHEN CONVERTING FROM IV RECENTLY SO THEY SWITCHED TO METHA-DONE,RELIGIOUS MAN-INTRO DHC-MSIR CAPS AGAIN-REITERATE PROVN METHOD 90%..WHERE POSTION USE OF ORAL MORPHINE..7V.METHADONE
PPLPMDL080000001	PARMA	OH	44129	7/22/1994	DHC
PPLPMDL080000001	PARMA	OH	44129	7/22/1994	WASN'T HERE 12 45 AS HE USE TO BE BEFORE BACK FROM LUNC... HMMM...HOW BUSY IS HE THESE DAY...WHEN WILL I SEE EXPONENT DAUGHTER DOING WELL..DAYTON
PPLPMDL080000001	MOGADORE	OH	44260	7/22/1994	SENT 6 DHC THRU BASHOR-PAM (PA) WANTS CME ON UNIPHYL-SHE HANDLES MOSTLY ACUTE--OBJ MSC 1ST LINE FOR CA PAIN, UNI SWITCH FOR ALL THEOPH PATIENTS, DHC TRIAL
PPLPMDL080000001	CLEVELAND	OH	44102	7/22/1994	ORDERED DHC
PPLPMDL080000001	AKRON	OH	44312	7/22/1994	OBJ 200 STOCKING, WHOSE RXING-PATCH ACTIVITY MSCONTIN DOSES BEING WRITTEN
PPLPMDL080000001	CLEVELAND	OH	44134	7/22/1994	DHC
PPLPMDL080000001	BEACHWOOD	OH	44122	7/22/1994	HELPED ME WITH NAMES OF NURSES FOR THE DATABASE
PPLPMDL080000001	AKRON	OH	44304	7/22/1994	USES SOME THEOPH(20% OF HER PATIENT ARE INTERNAL MEDICINE)-E SHE MADE MGR LEVEL W/MARY KAY-GOING TO DALLAS-MARYANN SELLIN ALSO--GAVE THICK BOOK & QUIK REF GUIDES..HOW FEEL ABOUT THE EXPERTS ADVOCATION OF ORAL FIRST-MORPHINE AS MAINSTAY?- NO CEILING?-HOW FEEL ABOUT BUMPING DOSES WHEN NEEDED-WHAT U SUGGEST I DO(APPROACH) FOR THOSE PATCH SUPPORTERS?GAVE LES B.
PPLPMDL080000001	COPLEY	OH	44321	7/22/1994	MOST RECENT PATCH ORDERS 8 BOXES 25'S, 4 50'S, 4 75'S, 3 OF THE 100S,WE DID SPREADSHEET 25 PATCH(\$72.12/MO)VS. 15 Q12(\$23.12/MO);50MCG(\$108.10) VS. (45 Q 12H) 69.95/MO;75 MCG ( 165.10) VS. 60 Q12H \$91.02/MO); 100MC 200.70/MO VS. 135.70 FOR MSC 90 1 Q 12H; 200 MCG(\$411.40) VS. 180 Q 12H \$273.06 HE WILL PUSH THIS W/CONSULTANTS-SAID GIVE HIM SEE MEMO
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	7/25/1994	DR WOULD NORMALLY SIT AND TALK TODAY BUT LEAVING FOR AN APPT...USE MSC AND INTRO TO ME AND LINE EXTENSION
PPLPMDL080000001	NORTH ROYALTON	OH	44133	7/25/1994	I RECEIVED A MESSAGE FROM LOU DR WQNTED TO SEE ME RE UNI...NOT AT ALL AFTER 1 HR WAIT...THE OFFICE MANAGER WANTEE SAMPLES FOR HER FATHER...BUT DR RECEIVED A UNI DETAIL AND DHC...NOT FAMILIAR WITH OUR PRODUCTS
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/25/1994	AHCPR RECEIVED OUR BOOKS THANK YOU. SPOKE WITH MARY FOR NURSES NAMES
PPLPMDL080000001	BEACHWOOD	OH	44122	7/25/1994	JUST CHECKING WITH JENNY RE MSC STATUS...WHO WASN'T IN SO SPOKE WITH LYNN
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/25/1994	HAD DONE AN IN-SERVICE LAST WEEK...LOTS F GOOD INFOR FROM TRISH AND JUDY...DR SEEMS TO PUT A CEILING DOSE ON BY ACCIDENTS' WITH ONE PT PUT PATCH ON WITH MSC...GREAT RESULTS SO NOW DOES IT ROUTINELY..WOULDN'T IT WORKAS WELL IF THE Y BUMPED THE MSC DOSE...DIDN'T SEEM TO UNDERSTAND WHAT I WAS SAYING...PURSUE THIS FURTHER
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	7/25/1994	WE USE A GOOD DEAL OF T-PHYL DO YOU HAVE IT
PPLPMDL080000001	CLEVELAND	OH	44113	7/25/1994	PICKED UP DHC STUDY-DISC USE OF MSC-HAVING GOOD RESULTS WITH IT-MOSTLY 60 BID.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	7/25/1994	VERY ACCOMODATING IN HELPING ME WITH NURSE LIST
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	7/25/1994	SAYS HE HASN'T STOPPED USING MSC...??? NX TELL MY CONCERN OF MSC FALLING OFF IN THE AREA
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	7/25/1994	DR SAYS HE IS USING DHC...HAD RECEIVED A BOX WITH NOTHING IN IT...BUT LOU ORDERED MORE AND RECEIVED IT...USED IT FOR LOWER BACK PAIN AND HEADACHE WITH GOOD RESULTS 1-2 3 TIMES A DAY...IT WORKS
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	OK JUST KEEP USING IT. UNFAMILIAR WITH THE REST OF OUR PRODUCTS
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/26/1994	LIKE TALKING TO A WALL-REALLY DOESN'T LIKE UNI-WANTED TO DISCUSS PUD PROGRAM IN FALL AT DEACONESS HOSPITAL-TOLD ME TO TALK TO BETTY.
PPLPMDL080000001	CLEVELAND	OH	44113	7/26/1994	SAW ED INHOSPITAL...DHC NOT MOVING WELL..WHERE DID WARREN/AI SCRIPTS GO
PPLPMDL080000001	CLEVELAND	OH	44113	7/26/1994	VERY NICE BUT TOO HARD TO UNDERSTAND AND HAVE CONVERSATION WITH.EXTREMELY BUSY CLINIC-STANDING ROOM ONLY.DID SAY ALL PTS GET UNI
PPLPMDL080000001	CLEVELAND	OH	44144	7/26/1994	TOO OLD TO TEACH ANYTHING TO..REALLY HOOKED ON DARVOCET AND TYL..BUT SAID WOULD TRY IT.KEEPS SAYING THAT.NO IDEA WHO'S COMING IN TODAY IN PAIN BECAUSE THERE ARE NO APPTS-IT'S FIRST COME-FIRST SERVE.SAID IF SOMEONE DID COME IN-HE WOULD TRY IT.NEED TO REEVALUATE HIS CORE STATUS
PPLPMDL080000001	GARFIELD HTS	OH	44125	7/26/1994	HAVE USED IT BUT GOING WITH JOY ON SPEAKING AND GOLF OUTING
PPLPMDL080000001	BEACHWOOD	OH	44122	7/26/1994	BRESCIA'S 444 MG AVG DOSE...BUT THEY ARE COMFORTABLE THEY HAD TO BE TERMINAL



PPLPMDL080000001	MACEDONIA	OH	44056	7/26/1994	LONG CONVERSATION OF THE CLINTON REFORM...HIS PRACTICE WAS BOUGHT OUT BY MERIDIA. THINKD CLINTON UNDERSTAND THE PROBLEM BUT HIS IDEAS KEEP GETTIGN N SHOT DOWN...BY DOLE SENATOR WHY
PPLPMDL080000001	MACEDONIA	OH	44056	7/26/1994	DON'T THEY BOTH COME TO THE TABLE WITH PLAN AND COMPROMISE...YES USE DHC A FEW TIMES GOODD SEND MORE
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	TALKD WITH BILL NO MSC HERE SOME CIII. NOT INTERESTED IN STOCKING MSIR IF NO CII. DHC NEVER HEARD OF IT DENTISTS IN THE AREA. SENOKOT THANK YOU AND VERY INTER ESTED
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	SITS ON P AND T-WANT TO DISCUSS OM SITUATION W/HIM.MADE APT. SAID HE STILL USES MSC
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	7/26/1994	KATHY SAAID ALL MORPHINE RX WRITTEN ARE FILLED W/ORAMORPH. DOCTOR WRITES MSC-THEN PHCY CALLS TO SEE IF ORAMORPH OK-THN CHANGES RX TO OM. HASN'T HAD ANY COMPLAINTS YET FROM PTS
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	FULL DHC DETAIL...WOV THERE FOR LUNCH
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	SAID USING DHC A LOT.EXP DOESN'T SHOW YET.STRANGE GUY.WON'T LISTEN TO ANYTHING ABOUT IT.SAID WILL USE AGAIN
PPLPMDL080000001	NORTHFIELD	OH	44067	7/26/1994	NOT AWARE OF DHC
PPLPMDL080000001	CLEVELAND	OH	44109	7/26/1994	DIDN'T DISCUSS LETTER OR ANYTHING BUT WASN'T REAL FRIENDLY- HAPPY WITH SAMPLES AND SKT SAMPLES.ALSO WANTED NEW CONVERSO CALC
PPLPMDL080000001	CLEVELAND	OH	44104	7/26/1994	HAVE HD GOOD RESULTS WITH DHC AND MIGRAINES...NOT INDICATED SPECIFICALLY FOR MIGRAINE BUT WORKING ONLY 1 AFTER THE INITIAL 2 CAPSULES
PPLPMDL080000001	CLEVELAND	OH	44104	7/27/1994	GAVE THE OWNER THE DHC ORDER NUMBER BUT HAVEN'T SEEN A SCRIPT SINCE THOSE 2. HE WILL BE BACK NEXT WEEK WE HAVE PLINT OF SENOKOT THNANKS
PPLPMDL080000001	INDEPENDENCE	OH	44131	7/27/1994	BEEN HAPPY WITHTHE PATCH NO SIDE EFFECTS GOOD CONTROL
PPLPMDL080000001	BRECKSVILLE	OH	44141	7/27/1994	DR HAD CONTACTED ME THE OTHER DAY RE GETTING SOME MORE PEAKW PEAK FLOW METERS FOR HER CLINIC. DR IS IN CHARGE OF SMOKING CESSASIOTN PROGRAM ANS WANTS THE METERS TO SEE IF THE
PPLPMDL080000001	BRECKSVILLE	OH	44141	7/27/1994	IMPROVEMENT IS A RESULT FO STOP SMOKING OR UNIPHYL SOME PTS NEED TO BE ON BID THEOPH BUT WILL SEE... WENT BACK...WORKS HAND AND HAND WITH PSYCHIATRIST...GET DHC
PPLPMDL080000001	CLEVELAND	OH	44120	7/27/1994	DR GATCH HAD TALKED TO DR FALCONI RE PEAK FLOW METERS FALCONI ALREADY STARTED 11 PEOPLE
PPLPMDL080000001	CLEVELAND	OH	44120	7/27/1994	FOLLOW THRU TO LAST MSC IN SERV
PPLPMDL080000001	CLEVELAND	OH	44120	7/27/1994	MIN IN SEV WITH JAON AND BETSY MURSO AND TALKED WITH DR STREETER...ONC DEPT
PPLPMDL080000001	CLEVELAND	OH	44120	7/27/1994	MOTHER IS DOING MUCH BETTER...HAVE A WOMAN FROM FLA UP WITH HER. THANK YOU. GIRLS WILL APPRECIATE THE INFORMATION MSC IS THE ONLY LONG ACTING I USE
PPLPMDL080000001	CLEVELAND	OH	44120	7/27/1994	THINGS GOING WELL FOLLOW THRU FROM IN-SERVICE ALL SET HELPED WITH ADDRESS
PPLPMDL080000001	BRECKSVILLE	OH	44141	7/27/1994	UPSTAIRS IN OUT-PUT A STUDY GOING ON TO THEOPH USE...SEE DR FALCONI
PPLPMDL080000001	CLEVELAND	OH	44104	7/27/1994	DIDN'T KNOW YOU USE UNI...I USE IT ALL DR ASKARI MORE RHUEM BUT I DO A VARIETY UNI DETAIL AT NIGHT W DINNER....DR LKES IT BTTER THAN THEODOURE AND THEY TAKE IT BEFORE BED...YOU'RE RIGHT GAIL
PPLPMDL080000001	BEACHWOOD	OH	44122	7/27/1994	MOST ER IS EARLY AM AND WORST FEVL EARLY AM DHC STILL NOT AT MARYMOUNT
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	7/28/1994	TOLD UO BEFORE YOU'VE TRIED TO GET ME TO TRY DHC I'M NOT INTERESTED AND I DON'T DO ENOUGH WITH CIII
PPLPMDL080000001	EUCLID	OH	44119	7/28/1994	DR BLOODOR THERE BUT MI COMING IN SO PRE OCCUPIED
PPLPMDL080000001	EUCLID	OH	44119	7/28/1994	SAW HIM IN MENTOR OFC-HASN'T REALLY USED ANY HERE-HAS USED SOME IN EUCLID OFC.BAD DAY TODAY.DIDN'T REALLY SAY TOO MUCH EXCEPT THAT HE HAS USED IT W/GOOD RESULTS.ALL DONE W/PT TODAY.NX-
PPLPMDL080000001	EUCLID	OH	44119	7/28/1994	TARGET LIST
PPLPMDL080000001	CLEVELAND	OH	44119	7/28/1994	EXTREMELY HARD TO TALK TO-BUT IS USING SOME T-24-TRIED TO DISCUSS W/HIM DIFF BETW THE 2.5D HE HAS ALWAYS USED IT BUT WILL CONSIDER UNI NX TIME
PPLPMDL080000001	CLEVELAND	OH	44119	7/28/1994	HAS 3 KITS OUT-2 PTS SWITCHED.HAPPY W/ RESULTS-WILL CONTINUE
PPLPMDL080000001	TWINSBURG	OH	44087	7/28/1994	DHC/SEN
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/28/1994	VERY NICE LADY. VERY LITTLE THEOPHYLLINE USE. IF PATIENT ARE BAD I SEND THEM TO PULMON. NO TRILISATE...TALK TO RHUEM. WILL GIVE DHC A SHOT FOR THOSE WHERE GI TOLERABILITY PROBLEM..GAVE M THE
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/28/1994	INFO ON THAT THEOPHYLLIE
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/28/1994	VERY NICE LADY. VERY LITTLE THEOPHYLLINE USE. IF PATIENT ARE BAD I SEND THEM TO PULMON. NO TRILISATE...TALK TO RHUEM. WILL GIVE DHC A SHOT FOR THOSE WHERE GI TOLERABILITY PROBLEM..GAVE M THE
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	7/28/1994	INFO ON THAT THEOPHYLLIE
PPLPMDL080000001	LAKEWOOD	OH	44107	7/29/1994	ALL PEAK FLOW KITS OUT..SWITCHED 1 PT ALREADY. TODAY PUT 2 NEW PTS ON UNI!!SHOWED ME LIST.DOESN'T LIKE TO GIVE OUT MANY SAMPLES-WANTS TO GIVE RX-BUT LIKES SAMPLES THER TO REMIND HIM
PPLPMDL080000001	STRONGSVILLE	OH	44136	7/29/1994	DHC DETAIL. UNI MINI DETAIL
PPLPMDL080000001	LAKEWOOD	OH	44107	7/29/1994	TRIED TO GET INFORMATION FROM HIM ABOUT WHY USING T-24.SAID USES S-B,UNI,AND T-24.ONLY FAVORS S-B W/KIDS. LIKES CAPSULE OF T-24 A LOT BETTER THAN UNI.WHAT ABOUT SYMPTOM CONTROL? SAYS SAME
PPLPMDL080000001	STRONGSVILLE	OH	44136	7/29/1994	WITH BOTH USES UNI AND T-24 "B.I.D."!! NEED TO GET INTO MORE W/BENEFITS OF UNI.
PPLPMDL080000001	LAKEWOOD	OH	44107	7/29/1994	NOT FAMILIAR WITH OUR PRODUCTS. DO A GOOD DEAL OF ASTHMA COPD. WOULD LIKE TO TRY DOWN BUT JUST BACK FROM VACATION SO NO SAMPLES AND COME IN NEXT WEEK
PPLPMDL080000001	LAKEWOOD	OH	44107	7/29/1994	STILL USING DHC FOR FIBROUS MYALGIA W/GOOD RESULTS;TRIED TODAY TO GET HIM TO TRY ON PTS W/BACK PAIN OR ARTHRITIC FLARE-UPS.SAID OK-BUT WAS ON HIS WAY OUT THE DOOR-WE WALKED OUT TO CAR
PPLPMDL080000001	LAKEWOOD	OH	44107	7/29/1994	TOGETHER AND HE SIGNED FOR SAMPLES-TOOK FILE CARD
PPLPMDL080000001	AKRON	OH	44302	8/1/1994	OBJ GET MSIR CAPS,DHC MOVING AS WELL AS THE MSCONTIN--HAS PATCH DONE ANYTHING DIFFERENT RECENTLY??
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/1/1994	QUIK-LIKES DUMP HILLARY ACRONYM-SAID LIKES IT(HOW DOSING?)- SAID USES LOTS MSC(NEVER 12 GRAMS)-INTRO'D 200 MG-KNOWS WAR-FIELD,LIKES PINK CARD DOSING(HADN'T USED MSIR-WILL-LIKES CONCENTRATE
PPLPMDL080000001	LYNDHURST	OH	44124	8/1/1994	WHEN CAN'T SWALLOW?-WHERE POSITION ORAL MORPHINE (INTRO GUIDELINES-USES LOTS OF INVASIVE STUFF-PROBE FOR PATCH POSITIONING..OBJ WHEN INITIATE-GIVE CONV GUIDE-MS-1ST&HIDOS
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	8/1/1994	WENZEL SIGNED... IN HALLWAY NO DHC AND ALWAYS TRIL ESP 750'S
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	8/1/1994	HAVEN'T MOVED MSC SINCE I WAS IN PARMA ON POWERES AND RIDGE AND THE ONLY WRITER TEN WAS COWAN. LONG CONVERSTAION OF WHAT IT TOOK THE OTHER DAY RPH, DR. AND INSURANCE COMPANY RE
PPLPMDL080000001	MAPLE HTS	OH	44137	8/1/1994	REPLACING ONE DRUG FOR ANOTHER
PPLPMDL080000001	MAPLE HTS	OH	44137	8/1/1994	YES HAVE USED A GOOD DEAL...CONFIRMED BY SCRIPT TRAC... USED FOR AN ANKLE RECENTLY WITH SEVERAL OPERATIONS ONLY CAUTION IS CAFFEINE...WOMAN THAT CAN'T HAVE CHOCOLATE THAT'S A BAD
PPLPMDL080000001	AKRON	OH	44307	8/1/1994	SITUATION...UNI NOT ALOT BUT OK GOING ON VACATION TO THE BEACH NEXT WEEK...
PPLPMDL080000001	AKRON	OH	44307	8/1/1994	OBJ KEEP SAME MARKET SHARE-UP MSCONTIN DISE WHEN 2 DOSES OF BKTRU ARE NEEDED-INTRO MSIR CAPS WHERE HE MAY USE SHORT ACTING OPIOIDS SUCH AS DILAUDID--DHCPLUS TRIAL-GET COPY OF HIS DEA #
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/1/1994	KATHLEEN GILLIAM, BRUCE SAY PAIN MGMT CENTER GOING REAL WELL LOTS OF PATIENTS..OBJ INTRO CONV GUIDE-ORAL MORPHINE IS D.O.C. USE WHEN PO AVAIL-LIKES WARFIELD-LIKES DUMP HILLARY- WORKS
PPLPMDL080000001	AKRON	OH	44313	8/1/1994	SUBURBAN IN CLEVELAND...
PPLPMDL080000001	AKRON	OH	44313	8/1/1994	OBJ MSIR CAPS INTRO AGAIN(GAVE COUPONS & FILE CARD--GET TO USE IN CONIUNCTION WITH MSCONTINI!)-MSC EARLIER AND HGHER
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	8/1/1994	DHC WAS STOCKED AWHLE BACK WHEN YOU BROUGHT REQUEST FRO MARSH
PPLPMDL080000001	AKRON	OH	44307	8/1/1994	BUILDING CON ROOM ON 42B-CAN TAKE COPIES GUIDLINES & CONV GUIDES-WILL USE MSIR CAPS(GAVE SUE COUPONS & LIST OF RPH'S) SHE SAID THEY USE LOTS OF MSC,LOTS PATCH-FIND FROM HER HOW THEY DECIDE
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	WHICH 2 USE,OBJ SHOW MSC Q 12,MSIR CAPS PRN,IF 2 MSIR ADD TO MSC TOTAL DAILY,DIVIDE BY 2,IF MSIR CAPS NEEDED MSC TOOLOW,JAN SETS APPTS,NOW LEAVE NEW INFO-SEE IF HE'L SEE
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	12 DHC-FOR 50-60 YR OLDS WILL USE-THEY DON'T WANT SEDATED, OLDER THAN THAT USES TYLENOL OR DARVOCEOT-SEEMED TO POSITION MORPHINE ONLY WHEN TERMINAL-INTROD 90%-HAS BEEN USING PATCH WILL
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	TRY THIS + MSIR CAPS,FOLLOWUP-BE SURE TO SHOW THEY ONLY RECOMMEND PATCH NON PO-HE'S OPEN-HAS PROBLEMS HANDLING CA PAIN-MAYBE DO CASE STUDY-OBJ TAB SIZES,DOSING,INITIAT ,CONV
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	OBJ WHERE POSITIONING DHC?-1ST LINE--ALSO-SWITCH PROGRAM W/ UNIPHYL
PPLPMDL080000001	EUCLID	OH	44119	8/1/1994	STILL HAS SOME PEAK FLOW METERS IN MENTOR OFC-GAVE HIM 6-HAS 4 LEFT. PTS PUT ON UNI LIKED IT BETTER! SWITCHED 2 PTS.LOOKD AT LIST FOR TODAY-SD WILL TRY SWITCH ON 1 COMING IN.SAYS ALWAYS ASKS RE
PPLPMDL080000001	EUCLID	OH	44119	8/1/1994	PM WAKENINGS.REALLY GOOD ABOUT USING UNI- UNI #1 WHEN USES THEO-T-D CLOSE 2ND-LOTS OF TIMES COMES TO HIM ON T-D.USING MORE PRO/SEREV .ADDRESS THIS NX TIME
PPLPMDL080000001	CLEVELAND	OH	44128	8/1/1994	SAYS HE EITHER NEED S MSC OR NOT...HAD 2 PTS ON ONE SICKLE CELL OTHER CA BOTH DIED. DON'T THINK ANY OTHER LONG ACTING....DHC IS STOCKED WELL NOW WORKS WELL..NX MSC AND ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44128	8/1/1994	SUBSTITUTION GET DR TO SAY HE WILL WRITE FOR IT...ALL THIS NEED MORE SAMPLES AND CAN'T GET IT...
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/1/1994	OBJ WHOSE WRITING CA PAIN RX'S?-HOW MSC,HOW MUCH PATCH?- WHAT STRENGTHS BOTH?-OBJ STOCK ALL SIZES MSC-WHAT IN STOCK NOW
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/1/1994	INSERVICE 12-1 FOR AUG 23-PIZZA,CHIPS,POF FOR 25 RN'S-BAR NONE IDEA. 90%,25 COPIES GUIDLINES,(CONV CALC,MY WORD BOOKS, PINK CARDS FOR EACH RN)-ALSO COMFORT ASSES JOURNALS-HELPING TO CONTROL
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	8/1/1994	VIDEO-THEY MAINLY WORK W/PCP/S-ONC'S DON'T GIVE UP PATIENTS TO THEM-SAYS KALONSKY IN HUDSON,MCLAUGHLIN,SASS- ANO(AKRON) ALL GOOD TO WORK W-/SEE SNODDERLY-(SEE MEMO)
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	FUNNY DHC WAS MOVING AND NOT NOW. LITTLE MSC EITHER SOME OR NONE...NONE NOW
PPLPMDL080000001	AKRON	OH	44304	8/1/1994	OBJ GET BOTH SIZES MSIR IN-GIVE VIDEO TO CA PAIN PATIENTS
PPLPMDL080000001	AKRON	OH	44307	8/1/1994	LOVES DUMP HILLARY(H & TONYA)-WHERE POSITION DHCPLUS-2 CAP DOSE-TWO OF THEM.GET BACK 2 MECHANISM-NOT FIBROCYSTIC DIS. HIS GOLF GAME HAS REALLY IMPROVED THIS YR(LESSONS) TANYA(4 KIDS) &
PPLPMDL080000001	BEACHWOOD	OH	44122	8/1/1994	YES I WILL PARTICIPATE. I LIKE UNI BEST FOR QD DOSING NO DUMPING LIKE THEO 24..BUT ALOT OF BID
PPLPMDL080000001	MAYFIELDHTS	OH	44124	8/1/1994	GI WITH CA
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/1/1994	SHAPIRO SIGNED...GUESS IT WILL HAVE TO BE A LUNC TO GET ANY WHERE
PPLPMDL080000001	LYNDHURST	OH	44124	8/1/1994	I HAD APT TO INTRO DHC BUT DR WAS IN ROLLERBLADE ACCIDENT...STILL WE TALKED. USING THEOPH STILL...SLO BID..UNI QD TO MATCH DISEASE PATTERN...OK BELLER GOES THRU TRIL LIKE WATER...I DON'T FIND IT
PPLPMDL080000001	AKRON	OH	44302	8/1/1994	WORKS AS WELL BUT AGREE WITH YOU FOR CHRONIC CONDITIONS...FAFER LIKE ALL IT'S A TRADE OFF
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/2/1994	DEBBIE MELTON(MEDICARE-COAGULATION-NONMALIG PROBLEM-TAKING ADD Q 12H)IPAP-OBJ WILLUSE 100S FOR TITRATING FLEXIBILITY GAVE 15 MSIR CAPS COUPONS-SHES USING THE 30S-(HOW MANY?) OBJ TITRATE AS
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/2/1994	HILAS NEEDED-LOTS OF PAIN-DEAF LADY-HUBBY LEFT HER--EARLIER V. PERC-ANY PO NO PATCH BUT MSCONTINI1-HE SAID WE NEED COMBO TABLET SEN S + MSC. MS SENCONTINI
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	8/2/1994	APPT BUT REALLY BOOKED CAN WE RESCHEDULED...NOT USING UNIPHIL BUT PTS LOVE TRIL...GREAT..ASK HIM WHAT YOU WANT IN LUNG N FUNCTION...UNIPHYL NOT BLOOD LEVELS BUT LUNG FUNCTION
PPLPMDL080000001	AKRON	OH	44303	8/2/1994	HAVE TO CUT APT SHORT LEAVING FOR HOSPITAL... USING LESS THEOPH UNI GOOD MOVING ACROSS THE STREET IN A FEW WEEKS SO SCHEDULE WILL CHANGE PLEASE CALL FIRST OF SEPT
PPLPMDL080000001	AKRON	OH	44303	8/2/1994	BETADINE PADS/DHC TO ER
PPLPMDL080000001	AKRON	OH	44303	8/2/1994	USING UNIPHYL QD AFTER SUPPER-WORKING WELL-EMPHASIZED ABILIT TO UP DOSE IF NEEDED-COVERED MARTIN IN ACAI GUIDES-HE SAID FUENNING USES LOTS UNIPHYL...-GAVE DHC CALENDARS TOO-WHERE POSITION-
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/2/1994	HOW WORK FOR YOU?-HOW DOSE-EMPHASIZE 2 CAPS-HE HAS TO REPLACE FURNACE IN HOUSE-SAID LOT OF WORK-FIX BATHROOMS UP-HAS SOMEONE DOING HIS YARD-HASNT BIN TO GYN-HOPES IN 4WKS
PPLPMDL080000001	AKRON	OH	44307	8/2/1994	NOT USING ANY OF THE NEW I HAD INTRODUCED HIM TO BUT MSC IS HIS ONLY CHOICE LONG ACTING MORPHINE
PPLPMDL080000001	AKRON	OH	44312	8/2/1994	USES UNIPHYL 3-4 TIMES A DAY-(WHY DO YOU DOSE THAT WAY IF YOU COULD USE UNIPHYL QD WITH SAME RESULTS?)-IF U COULD USE UNIPHYL QD WITH SAME RESULTS, HOW WOULD U FEEL ABOUT DOSING THAT WAY?-
PPLPMDL080000001	AKRON	OH	44312	8/2/1994	WANTS SOME T-PHYL-SAID IF PATIENTS TAKING 600 MG DAY-HE WILL GO 200 TID-WILL DOSE AS MONOTHERAPY IN SIMPLE ASTHMATICS-BUT SAID MOST OF THESE ARE AT GP-SEE MEMO
PPLPMDL080000001	AKRON	OH	44307	8/2/1994	OBJ GET STOCKING ON ALL MSC SIZES--SEN S RECOMMENDED FOR EACH CA PAIN RX
PPLPMDL080000001	AKRON	OH	44307	8/2/1994	INTRO JOYCE YASHKO-CONFIRMED FOR CANCER BEAT IT EVENT OBJ COMFORT ASSES JOURNALS-MAINTAIN MARKET SHARE FOR MSC

PPLPMDL0800000001	AKRON	OH	44320	8/2/1994	PAT MAHOVICH-REBATE AGREEMENT PAPER WORK REDUCED TO 4 TIMES PER YEAR W/ QUARTERLY TALLY SUBMISSIONS TO POTENTIALLY SAVE THOUSANDS OF DOLLARS PER YEAR....OBJ GET APPT-ONE WAY OR ANOTHER LETS TAKE CARE OF THIS RIGHT NOW SO I CAN STOP TAKIN UP YOUR TIME ON THESE VISITS-CRYSTAL DOG(ELWOOD) AT OBEDIAN SCHOOL-
PPLPMDL0800000001	LYNDHURST	OH	44124	8/2/1994	YES PTS DOING WELL ON UNIPHYL IN FACT THAT LITTLE OLD LADY LEAVING IS ON...I HAD TO BACK HER OFF GETTING JITTERY E WHEN I UPPED DOSAGE. I DO HAVE MORE PTS BUT I HAVE A TON ON NOW AND HAVE TO SHARE THE PIE
PPLPMDL0800000001	AKRON	OH	44302	8/2/1994	AFTER 2 PM-IF YOU CAN CATCH HIM WHEN NOT DICTATING-UNIPHYL CME-WHAT THINK OF CHRONOTHERPY IN ASTHMA & COPD?-WHAT THINK OF ACAI HIUTES-SYNERGY OF UNIPHYL + INHALED STEROIDS?-HAVE ANY CA PAIN PATIENTS CURRENTLY HANDLING?-OBJ UNIPHYL SWITCH FOR THOSE TAKING MULTI DOSE THEOPHYLLINES...MSC D.O.C FOR MOD TO SEVERE CA PAIN WHEN PO AVAILABLE
PPLPMDL0800000001	AKRON	OH	44304	8/2/1994	OBJ BREAK MULTI DOSE HABIT-NEITHER IS STARTING MANY NEW PATIENTS ON THEOPH-TARGET CURRENT MULTI DOSE USERS-IF YOU COULD GIVE THEM BETTER CONTROL AND REDUCE NUMBER OF DOSES NEEDED-HOW WOULD YOU FEEL ABOUT ALLOWING PATIENT TO RECEIVE THESE BENEFITS?-UNIPHYL QD 6PM (SUPPER DOSE) ON MG FOR MG BASIS--ALSO ANY CA PAIN MGMT
PPLPMDL0800000001	AKRON	OH	44303	8/2/1994	WAS AT ACAI IN ATLANTA LAST NOVEMBER-WHAT THINK OF WHAT MARTIN SAID-CHRONOTHERPY W/ UNIPHYL FOR ASTHMA FOR MOD ASTH- MATICS PROVIDES SYNERGISTIC EFFECT WHEN USED IN CONJUNCTION W/ INHALED CORTICOS--TOOK HIM CME PROGRAM-COVER CHRONOTHER. DOSING-HOW DOES HE FEEL UNIPHYL POSITIONED NOW WITH INTRO OF SEREVENT-HOW POSITION VS. ORAL B2'S??
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	8/2/1994	TALKED WITH STORE MANAGER MIKE WHO SAID I WOULD HAVE TO DEAL WITH SOUTHLAND RE SEOKOT...MARY IS OUT WITH SURGERY.. EISLE 3 ORDERS...RPH HAS BEEN ORDERING SENOKOT ON SPECIAL ORDER WHICH THEY ARE NOT TO DO THRU HARRIS. MET WIDOWED LADY WHO WAS LOOKING FOR SENOKOT AND DIDN'T WANT TO PAY REVO PRICES...TOOK THE GENERIC
PPLPMDL0800000001	AKRON	OH	44312	8/2/1994	MARILYN FATHER IN LAW DIED OF BONE CA-ROSS WAS ONC,HAVE 2 PATIENTS ON ORA.SR-ONE FROM PETRUS,COUPLE ON PATCH-PRICE DIFFERENCE(MSC V. OR SR) WAS HUGE-SHOWED TAB SIZE VS OURS, SUPERIOR BIOAVAIL-TAKE HER ORANGE BOOK & TWYXCROSS-TRY TO GET 100S AND 200S STOCKED(SHE HAS 100 MG OR SR THERE-NOT US THOUGH)-REFILL THERE M & M JAR
PPLPMDL0800000001	AKRON	OH	44310	8/2/1994	OBJ 1ST LINE DHC USE--SWITCH PROGRAM FOR UNIPHYL-MSC 1ST PATCH ONLY HWEN NON PO
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	8/2/1994	OK I WILL NOW GIVE IT A SHOT...THE POTENCY IS WHAT DID IT HAVE A GUY ON PERCOCET...BUT DOESN'T WANT TO WRITE ANYMORE...SAYS THE CIII DON'T WORK...THIS MAY TRICK HIM AND HOPE IT WORKS...HOW DO I WRITE..2X4
PPLPMDL0800000001	AKRON	OH	44304	8/2/1994	STILL NO SAMPLES..ACAI HIUTES MARTIN FOR MOD ASTHMATICS THEOPH DOSED CORRECTLY + INHALED CORTICOS SYNERGY...MANY EXPERTS SWITCHING THEIR MULTI DOSE THEOPH PATIENT TO UNIPHYL OBJ SWITCH CURRENT MULTI DOSE THEOPH USERS TO UNIPHYL- BETTER COMPLIANCE & CONTROL
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	8/2/1994	SAW IN HALLOWAY...STILL A TOUGH ONE BUT REMEMBERED ME FROM YEARS BACK...MSC WHEN NECESSARY BUT ALOT OF SUBLINGUAL THEOPHYLLINE IS TAKING A BACK SEAT...NOT AS MUCH DHC DETAIL NOT NOW WILL LEAVE IT
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	8/2/1994	THEY HAVE THE SEOKOT...\$\$\$ NOT MUCH MSC RIGHT NOW
PPLPMDL0800000001	AKRON	OH	44304	8/2/1994	DONT SEE A WHOLE LOT OF CA PAIN RX--OBJ STOCK 30 GO 100S AT LEAST
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	8/2/1994	HAD RESPONDED TO ACAL FROM VICE RE BETASDINE 5% STERILE OPHTHALMIC SOLUTION...SMALL COMPANY..ALCON TREK USING THE BETADINE TREK?!
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	8/2/1994	NOTHING DRAMATIC AHS OCCURED...STILL DRIJAGESIC WITHT HE MSC. ORAMORPH HAS DIED SOME
PPLPMDL0800000001	AKRON	OH	44312	8/2/1994	SAID THEOPH FALLING OUT OF FAVOR(HI LEVEL-S EFFECTS-NEED 4 TESTING) SHOWED ACAI HIUTES. SAID HE'D KEEP IN MIND-INTRO QD(COMPLIANCE)-DIFFERENT DELIVERY SYSTEM(NO DOSE DUMP-LESS TOXICITY,HAS TRIED DHC JUST FORGOT IT-WILL TRY FOR MUSCLOSK WHERE NSAID NOT EFFECT & HEADACHE-RARELY HANDLES CA PAIN,DID COVER KEEP PINK CARD. OBJ 2 QUESTIONS(QUESTIONAIRE) & SWITCH
PPLPMDL0800000001	AKRON	OH	44310	8/2/1994	USING INCHRONIC NONMALUG-HAS A GIRL NO FINGER/TOES-GETS ULCERS REAL EASILY-USING MSC 60 Q12H-IS WRITING ME CASE STUDY...ACAI PRESENT-WILL USE OBJ DHC-HOW DOSING WHERE POSITION(LIKES DUMP HILLARY)-ALSO MSIR CAPS & 200 INTRO EMPHASIS..HAS USED PINK CARD-WORKED WELL OBJ HIGHER & EARLIER WHEN NEEDED-USES MSC THEN PERC THEN NSAID 2WEEN BURN
PPLPMDL0800000001	CLEVELAND	OH	44122	8/3/1994	MSC IN SERVICE WITH NEW DR JOINED WINE. WOULD LIKE AN APPT TO TALK FURTHER. WANTED THE AHCPR BOOK GAVE HIM REFERENCE GUIDE.
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	SENOKOT WITH CII AND CIII
PPLPMDL0800000001	CLEVELAND	OH	44111	8/3/1994	REALLY BUSY IN ER TODAY BUT REMINDED HIM ABOUT DHC-SD HE HAS BEEN USING WHENEVER HE CAN.
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	GETTING BACK FULL TIME BUT NOT READY TO TALK
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	8/3/1994	ER. DR LAMBROS. YES WOULD LIKE ANOTHER CHOICE...WILL GIVE IT A TRY. ALSO THE BETADINE PADS...WASN'T AWARE OF THOSE EITHER...SURGEON
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	WILL PUT THE SENOKOT IN THE CII ANCIIL BAGS THANK YOU ALSO NO DHC
PPLPMDL0800000001	CLEVELAND	OH	44111	8/3/1994	SO HARD TO TALK TO-VERY NICE BUT TOO BUSY--AGREES WITH EVERYTHING YOU SAY AND KNOWS ALL THE BENEFITS OF UNI-BUT DOESN'T USE MUCH-WON'T SAY WHY-COULD BE ALOT OF BUSINESS IF I COULD GET HIM TO WRITE MORE-WRITES 150RX/MO
PPLPMDL0800000001	CLEVELAND	OH	44111	8/3/1994	QUICK THROUGH WINDOW.WONT DISCUSS PAIN PRACTICES BUT NURSES SAY HE HAS BACKED OFF A LITTLE FROM DURA.RECENTLY HAD BAD EXPERIENCE W/IT.USUALLY USES MSC TID-WAS UNAWARE OF 200MG. DOESN'T HAVE ANYONE ON 5-6 TABS NOW-BUT IF DOES HE WILL USE. MSIR-SD WOULD LOOK AT LIVES SKT
PPLPMDL0800000001	CLEVELAND	OH	44113	8/3/1994	JERK AGAIN-REALLY RUDE.
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	DELIVERED THE SEN HE HAD REQUESTED
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/3/1994	REALLY OVERWHELMED TODAY..DHC AND ROSS SPEAKING
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	8/3/1994	ED RE BETASEPT STATUS...GETTING PUT OFF...WITH PUTTING IT IN THE HOSPITALS. ALWAYS A FEW WEEKS. TOUCH BASE WITH HOME OFFICE AND GET TIEM FRAME TO PUT IN AND "TELL" ED
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	DOSING CONVERSION CHARTS
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	LONG TALK RE DOSING AND DRs AND FETANYL LAST RESORT BUT SOME PEOPLE ACAN NOT BE TRUSTED TO TAKE MEDS PROPERLY. DOSING CHARTS...WONER IF OURS IS SAME AS JANSEEN'S
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	SAW DR IN ER..AFTER A SUTURE. LIKED THE CONCEPT OF DHC. LIKES HAVING A CHOICE. WILL GIVE IT A GO....SEE AT OFFICE FOR SAMPLES. ALSO BETADINE PADS.
PPLPMDL0800000001	BEDFORD	OH	44146	8/3/1994	DOESN'T DO ANY ASSESSMENT-TALKED ABOUT THIS W/HIM-NEJM ARTI-CLE SD IT DOESN'T MATTER-HIS NURSE TALKS W/PTS AND SHE TELLS HIM-BUT PAIN IS NOT ASSESSED EVERY DAY.HAS PT TAKING 300 B.I.D. RIGHT NOW-WILL PROBABLY SWITCH TO 200MG SOON.NO DURA UNLESS COME TO HIM ON IT AND THEY ARE HAPPY-NOT MANY PTS DO GOTTEN AWAY FROM DILAUDID A LITTLE BIT.
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	MSC/PARTNERS N PAIN/ BORNSTEIN NOT READY FOR COMMITMENTS YET
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	ADDITIONAL LIT FOR JENNY
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/3/1994	MARGO WILL SEND ME COPIES OF THE DETAILS THEY WOULD LIKE RE DEC PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44111	8/3/1994	REMINDED HIM OF DHC--GAVE CANDY-DISC TRII-LOVED SKT SAMPLES NX-GET PT LIST FOR DAY AND TARGET PTS FOR DHC
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/3/1994	DR CLAIMS HE EOS ALOT OF GUEST SPEAKINGA ND HAS ENOUGH EXPERIENCE WITH DHC TO TALK ON IT...ACCORDING TO SCRIPT TRAC MSC IS WHERE FOCUS SHOULD BE. MOST NEW ON DURAGESIC...GOOD RESULTS. NX PROBE WHERE AND WHEN OFF MSC AND ADD/REPLACE THE PATCH...AHCPR CANADIAN PAIN MONOGRAPH
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	8/3/1994	PAIN CENTER DR ROSSI WILL SPEAK. NURSES
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/3/1994	CHECKING FOLLOW THRU WITH IN SERVICE
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/3/1994	LONG SIT DOWN AS USUAL. USE PATCH AS LAST RESORT WHEN COMPLIANCE IS BAD OR THEY JUST BREAK THRU SPORADICALLY. YES, GAIL I THOUGHT THE BRESCIA STUDY WAS GOOD I DID READ THE WHOLE THING...BUT STILL RARELY WILL I SEE DOSES LIKE THAT AND YOU'VE ALREADY SHOED ME THE AHCPR. DHC ON A MAN PRN AD HE LIKES IT BUT MAY KEEP HIA
PPLPMDL0800000001	AKRON	OH	44308	8/4/1994	GET TO DR. LEE MSCONTIN INFO NEXT FRIDAY WHEN I NEED TO PICK UP VIDEO...NEED TO FIND WAY TO PRESENT IT CAUSE HE'LL NEVER KNOW THE INFORMATION OTHERWISE--GET TO SEE HIM
PPLPMDL0800000001	BEDFORD	OH	44146	8/4/1994	MSC USED...SERVICE NEXT WEEK
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/4/1994	YOU KNOW THE GIRL BEFORE YOU TRIED THE SAME ARGUMENT WITH ME AS FAR AS QD DOSING. I DONT FIND THAT TO BE TRUE. I MONITOR MY PTS CAREFULLY AND THEY NEED BID DOSING. NO, NIGHTTIME SYMPTOMS ARE OT WORSE THAN DAY. I DONT CARE I'M TELLING YOOU MY PRACTICE. NOT UNDERDOSED... START 200 AND WORK UP. NOT INTERESTED IN DHC...DARVOCT
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	8/4/1994	DR BLOXDORF...SOUNDS GOOD NOT HAVE THEM ALL FOLLOW THRU NEW NEXT WEEK..FOLLOW HIM WITH BETADINE ACTUALLY KILLING CELLS
PPLPMDL0800000001	WESTLAKE	OH	44145	8/4/1994	LOWERED USAGE....BUTT STILL USING THE PATCH....
PPLPMDL0800000001	AKRON	OH	44304	8/4/1994	NO CANDIDATES-HAS GUY WITH INTRNAL CONDYLOMA IN URETHRA AND IN MEATUS-NO EXTERNAL PRESENTATION THOUGH-WILL DO SURGERY VERY PAINFUL-SAID HIS CA PAIN(PROSTATE PATIENTS) DONT HAVE TOO MUCH PAIN-HIT THE GUIDELINES(GAVE COPY) REINTROD DHC OBJ TRIAL-ONCE PER MONTH W/ ALF
PPLPMDL0800000001	AKRON	OH	44310	8/4/1994	KATHY(USED TO WORK ER ST THOMAS-HERE 3 MONTHS-GOES TO BARB- ERTON,RAVENNA & HERE)-SAID USING LOTS UNIPHYL..SYNERGY PRESENT..LIKED--CME TO EACH OBJ ACAI PAIN PRESENT..90% METHOD W/MSCONTIN- UNIPHYL EARLIER-WHRE POSITION USE IN PATIENTS TOTAL THERAPY NCAI HIUTES ON SYNERGY TO EACH
PPLPMDL0800000001	BEDFORD	OH	44146	8/4/1994	MINI IN-SERV WITH PARTNERS N PAIN...GREAT WILL TAKE TAPE HE SENOKOT FOR INDIG PT...HER HUB GAVE UP CUMIDIN FOR HIS WIFE'S SUPPLEMENTALS
PPLPMDL0800000001	BEDFORD	OH	44146	8/4/1994	VERY ALOOF. SEE IF YOU CAN GET TO LOOK AT UNI FEV1
PPLPMDL0800000001	AKRON	OH	44307	8/4/1994	RUNNING CRAZY WITH NEW CARE CENTER-FIND OUT WHO NEW HEAD RN IS FOR INPATIENT..OBJ MSC 1ST LINE-PATCH ONLY IN NON PO
PPLPMDL0800000001	AKRON	OH	44310	8/4/1994	NEXT BENEFITS OF UNIPHYL V. THED 24--WHAT DO THEY PERCEIVE AS DIFF BETWEEN THE 2 PRODUCTS--HOW MANY ON MULTI DOSE THERAPY--HOW FEEL ABOUT CUTTING DOSES DOWN TO ONE ANDGIVING PATIENTS BETTER CONTROL??-THAT THE OBJI-EARLIER V. LONG ACT SERVENT-INTRO ACAI-SYNERGY(MARTIN)
PPLPMDL0800000001	AKRON	OH	44320	8/4/1994	CHRISTINE SCOTT-SOCIAL WORKER...SET UP EDITH LAMBERT-DR. RON JONES' PATIENT-LONG TERM PROGNOSIS-WROTE FOR 100 TABS..JENNY VOLUNTEER RECEP DESK-CHRIS IS OTHE TO LEFT OF BARBARA...OBJ GET REBATE AGREEMENT ESTABLISHED.
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	8/4/1994	HAVEN'T FELT COMFORTABLE WITH DHC. DONT LIKE THE CAFFEINE ISSUE...FEEL THEY WILL BE MORE AWAKE BUZZED. STARTING PAIN CLINIC AT BARBERTON CITIZEN HOSPITAL WITH DR MOK...WOULD LI LIKE AN MSC IN-SERVICE. OK ADDRESSED THE ISSUESOF DHC I WILL GIVE IT ATRY
PPLPMDL0800000001	AKRON	OH	44310	8/4/1994	DHC PLUS IN STOCK--INTRO'D TO AL-NEW-FROM DISCOUNT DRUG MART--OBJ GET MSIR STOCKED PLUS HIGHER DOSES MSCONTIN
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/4/1994	NOT NOW..MAYBE
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	8/4/1994	JUST WENT ON BACK AND TALKED TO DR..I FORGOT YOU DID TELL ME ABOUT IT AT THE LUNCH...FORGOT IT..GIVE ME THE REASAOINS AGAIN...OKK I WILL TRY...LEFT DOSING LIT
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	8/4/1994	I HAVE SEEN SOME MOVEMENT OF DHC IN FACT I'M ON NEW BOTTLE BUT NOT THIS BUILDING
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	8/4/1994	EXCELLENT...ACCORDING TO EXPO HEHAS DECREASED ORAMORPH USE SOMETIMES HMOS DICTATE WHAT WILL BE PAID FOR..THEN BUT WILL GET MSC WHEN POSSIBLE. NIXT WEEK AN IN-SERVICE
PPLPMDL0800000001	BEDFORD/SINAI	OH	44136	8/4/1994	COMPLETED DHC PLUS SURVEY...PRESENTED HIM WITH THE CHECK...AND GOOD ACKNOWLEDGEMENT TO THE TWO NURSES...TWO GIFT CERTIFICATES TO J.C.PENNEY.....
PPLPMDL0800000001	AKRON	OH	44301	8/4/1994	OBJ HIGHR DOSES STOCKING--WHO RX ING MSC-WHO PATCH--DHC MOVING?

PPLPMDL080000001	AKRON	OH	44308	8/4/1994	HAS COUPLE OF PAIN SURVEYS FOR RN'S TO SEE IF KNOW IV/ORAL CONV.SAID ONC'S JUST HESITATE BIG TIME W/ HIGHER ORAL IV DOSE-MUST UNDERSTAND POTENCY(RELATIVE)-USE PORTENON ON POTENCY AND DANGERS OF METHADONE PLUS BENEFITS OF MSCONTIN Q 12H--NO CEILING AND 2/3 DOSE DOESNT REACH BLOODSTREAM- ITS METABOLIZED!!!(1ST PASS)
PPLPMDL080000001	AKRON	OH	44310	8/4/1994	NEXT FIND OUT WHAT USES FOR BKTHRU(IF HE AND MUBASHIR USING LORCET-THEN I KNOW UPPING LORCET DOSE NOT MSCONTIN DOSE OBJ INTRO 200 FIND OUT HOW TITRATES-HOW INITIATES-HOW DETERMINE WHICH DRUG TO START THE PATIENT ON?MSCONTIN OR PATCH??
PPLPMDL080000001	AKRON	OH	44310	8/4/1994	"TITRATES WHEN STILL IN PAIN"-OBJ KEEP INTRO TIME PRINCIPLES WHY DO U GO 2 MSC? (CAUSE Q.12H-TITRATING WHEN 2 BKTHRU NEED- ED ENSURES FULL BENEFITS OF Q.12H)USE INSTRUCTION SHEET 2 TELL PATIENT CALL WHEN 2 DOSES NEEDED 4 BKTHRU-TRIED DHC- SAID PHARMACY DIDNT HAVE,WILL USE AGAIN-TALK SEN 5 AGAIN OBJ HE SAID WHEN COVERS 4 HOGAN SEES 120 Q8-SEE MEMO
PPLPMDL080000001	COPLY	OH	44321	8/4/1994	LOOK TO SPRING FOR PROGRAM, HOLD IN EVE FOR BETTER TURNOUT, COUPLE HRS RATHER THAN ALL DAY-SHE WANTS ME TO CALL HER MONDAY AUGUST 29TH(SHE AND PEGGY) WILL CHECK SCHEDULES AND WE'LL PICK DATE TO MEET TO DISCUSS...SHE IS GOIN TO LAKE ERIE ON VACATION(ISLANDS) IN TWO WEEKS STILL SHORT ONE RPH OBJ MSC WHEN PO OPEN, PATCH LAST-PROPER MSC DOSE & TITRATE
PPLPMDL080000001	AKRON	OH	44308	8/4/1994	FAVORS METHADONE CAUSE ONC'S NOT HESITANT DUE TO80-90% CON- VERSION RATHER THAN 3 1 FOR MORPHINE-SAID THEY GET PANICKY W/HI ORAL MORPHINE DOSE-SAID LESS CONSTIP W/METHADONE-HIT WARFIELD TO ADDRESS-STARTS METHADONE PATIENT W/ Q 2-3 DOSING BY 4 DAYS CAN GO Q 8H-PITCH WARFIELD-PROVEN METHOD 90% Q12H MOD TO SEVER CA PAIN-MAY CONSIDER IN '95(SEE MEMO)
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	I THINK WE FOUND THE SAME WORKED BETTER THAN OTHERS. IF ANYTHING IT HAD SEDATING EFFECTS BUT LESS THEN OTHER CIII.
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	ALL SET WITH PART-N-PAIN ANDSD DOSING. NX WHERE DHC AND ORAMORPH SUBSTITUTION
PPLPMDL080000001	PARMA	OH	44134	8/5/1994	DHC DETAIL...OK WILL GIVE ITA SHOT GET SAMPLES WOMAN IS THE ONE THAT WANT'S THE TRILISATE.
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	DHC/BIGGER MSC..SOEM COWAN..NX MSC/ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44134	8/5/1994	I DONT USE ENOUGH CII TO MAKE IT WORTH YOUR WHILE WITH DHC THEOPH LESS AND LESS BUT...UNI DET CIRCADAIN PATTERNS YEA, OK I'LL GIVE IT A SHOT. I USE MORE 1000MG TRIL
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	I DID GET A CALL ABOUT 2 WEEKS AGO RE DHC COMPLETION STILL USE THEOPH JUST NOT NEARLY AS MUCH...UNI IN CONJUNCTION WITH B-AGON AND CORTICOSTEROIDS. AT HIGHER DOSES GREAT RESULTS WHEN ADDING A THEOPH CANT OVERDO ANYTHING AND WHO IS ABUSING OR TAKING TOO MUCH B-AGONISTS..LIKES SERAVENT AND ALLOF GLAXO
PPLPMDL080000001	PARMA	OH	44134	8/5/1994	ARE YOU FOLLOWING ME AROUND? YUP!!!! WHERE ARE THOSE DHC SCRIPTS...FORGOT IT. THEOPHYLLINE STILL HAS A BIG PART IN MY PRACTICE. HASN'T REALLY DIED. CLAIMS UNIPHYL IS ONE OFS OF HIS FAVORITES. EXPO SAYS OTHER...TAYLORED TO CIRCADIAN
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	DOESNT LOOK LIKE ANYTHING HAS BEEN USED. DHC FORGOT ABOUT IT...MINI DETAIL AGAIN YEA I LIKE THE CONCEPT BUT CANT REMEMBER THAT NAME.OK
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/5/1994	YEA HAVE SEEN DHC. HIT NEXT DOOR
PPLPMDL080000001	BARBERTON	OH	44203	8/8/1994	OWN FLOOR CALL S ON MSC 30MG AND DILAUDID FOR BREAKTHROUGH SUGGESTED MSIR CAPS. E.R CALL LEFT OFF DHC DATA
PPLPMDL080000001	AKRON	OH	44319	8/8/1994	DETAILED THE NURSE JARIE ON THE EFFICACY OF DHC AND SKT USE
PPLPMDL080000001	AKRON	OH	44319	8/8/1994	WILL LEAVE SKT SAMPLES WITH THE NARCOTICS AND SAMPLE.
PPLPMDL080000001	BARBERTON	OH	44203	8/8/1994	VERY BUSY WENT OVER DOSAGE AND LEFT OFF MATERIAL FROM DR.MARTIN
PPLPMDL080000001	BARBERTON	OH	44203	8/8/1994	LEFT OFF MSC DOSAGE CALCULATORS WITH RICK RPH. AND SET UP AN INSERVICE IN AUGUST
PPLPMDL080000001	BARBERTON	OH	44203	8/8/1994	LIT DROP
PPLPMDL080000001	AKRON	OH	44319	8/8/1994	NOT MUCH TIME HAD TO MAKE A DELIVERY AT THE HOSPITAL. VERY MUCH AN ADVOCATE OF PAIN CONTROL AND WILL USE DHC
PPLPMDL080000001	AKRON	OH	44319	8/8/1994	LINDA P.A. CONFIRMS HIS USE OF CLASS III PRODUCTS. HE WRITES AND READS LIT LEFT. SHE WAS VERY HAPPY TO GET THE STAMP FOR DHC PLUS.
PPLPMDL080000001	BARBERTON	OH	44203	8/8/1994	HAS AN UNOPENED BOTTLE AN WANTS TO MOVE IT. DISCUSS THIS WITH DR.HAAS AND HAZRA
PPLPMDL080000001	CLEVELAND	OH	44104	8/9/1994	? WILL ORDER DHC TONITE. IF HE SAID WE'D ORDER. WE WILL. LOOKS LIKE THE SENOKOT IS GONE
PPLPMDL080000001	BEACHWOOD	OH	44122	8/9/1994	I HAVE LOST ALL MY MSC AND OTHER NARCOTIC TO HYTREE BECAUSE HE IS MARKING UP 3% PLUS DELIVERY FEE...SOMETHING I CNA'T EVEN COMPETE WITH...HE IS FURNISHING THE HOSPICE NOW
PPLPMDL080000001	CLEVELAND	OH	44104	8/9/1994	GAIL, I WAS GOING TO CALL YOU. I HATE TO TELL YOU WE ARE GOING OVER TO ORAMORPH AS SOON AS THE HOSPITAL RUNS OUT OF MSC...COUDN'T EVEN REMEBER THE NAME. I HOPE YOU CAN DO SOMETHING...MINI COMPARISON REF ME TO NEW DR
PPLPMDL080000001	SOLOH	OH	44139	8/9/1994	CONTACTED DR RE ORAMORPH CONCERNS. I WASNOT AWARE OF THE CHANGE BUT I AM CONCERNED BECUSE I HAVE NOT HAD THE SUCCESS WITH ORAMORPH AS I HAVE WITH MSC. PT MEETING THURS AM LETS SEE WHAT I CAN DO...GET ME ALL THE LIT YOU CAN
PPLPMDL080000001	CLEVELAND	OH	44104	8/9/1994	HAVE USED THE DHC..BACK HONESTLY THEY ALL WORK AND CODEINE IS CHEAP...OK FOR THOSE PTS WITH INSURANCE AND STATE COVERAGE...DHC OFFERS GREATER EFFICACY BECAUSE OF THE CAFFEINE. AND WHAT'S MOST IMPORTANT...FAST ONSET POTENT LOW NARCOTIC CONTENT. WE STAMPED HIS PAD
PPLPMDL080000001	CLEVELAND	OH	44104	8/9/1994	ORAMORPH REPLACED MSC LAST WEEK AND WE WILL BE HAVING AN I-SERVICE FROM ROXANOL. PT MEETING THURS...GET INFO TO NEW ONC..DR HAS HAD BETTER RESLTS WITHMSC
PPLPMDL080000001	CLEVELAND	OH	44104	8/10/1994	MSC/ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44106	8/10/1994	AHCPR GUIDELINES/DOSING AND ASKED ABOUT ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44104	8/10/1994	ORAMORPH/MSC
PPLPMDL080000001	SOLON	OH	44139	8/10/1994	ORANGE BOOK, ACTUAL DOLLARS USED BY TE HOSPITAL LAST YEAR IS IT WORTH IT...HAS HAD BAD EXPERIENCE WITH ORAMORPH AND DOESN'T REALLY LIKE DURAGESIC
PPLPMDL080000001	CLEVELAND	OH	44104	8/10/1994	ONC/OUT RADIATIONMII IN SERV FOR PT COMMITTEE AM
PPLPMDL080000001	CLEVELAND	OH	44120	8/10/1994	NEED TO GET IN HERE MORE OFTEN...NX ASK DHC/LARGER BOTTLES OF MSC
PPLPMDL080000001	CLEVELAND	OH	44106	8/10/1994	DHC/MSC...TELL YOU ORAMORPH MAY REPLACE YOU
PPLPMDL080000001	NORTHFIELD	OH	44067	8/11/1994	HAVE USED DHC FOR BACK AND WITH GOOD RESULTS DOSED IT THE 2 CAPSULES. HOWA BOUT TRILISATE...IT IS GENERC I WILL TRY TO REMEMBER DAW...I USE A GOOD DEAL OF IT T-PHYL..DR HAS A HANG UP ON IT...WHY NO UNIPHYL YOU MUST UNCOVER WHAT THE MISCONCEPTION IS
PPLPMDL080000001	MAPLE HTS	OH	44137	8/11/1994	SECRETARY ASKED THAT WASN'T I TOLD LAST WEEK ONLY EARLY AM...YES, HAD AN APPT...DR WAS DOING PAPERWORK GAVE AHCPR AND DHC BRIEF WILL REVIEW AND DISCUSS NEXT WEEK
PPLPMDL080000001	BEDFORD	OH	44146	8/11/1994	MSC IN SERV WITH TIRGIN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	8/11/1994	CLEANIG OUT OFFICE...AT HOSP. GOING INTO PRACTICE WITH WIFE IN BEACHWOOD. SAYS HE HAS HAD RESULTS WITH DHC SCRIPTTRAC SAYS UNI DOWN SLSD BID SIGN UP AS WELLAS THEODUR SO WHAT'S THE WHY IS DR USING LESS THEOPHYLLINE...STILL WILL USE UNI BUT...BEDFORD...DTERMINE THE PROBLEM
PPLPMDL080000001	PARMA	OH	44129	8/11/1994	TOO OLD TO CHANGE HABITS-HASN'T USED YET.DID SAY HE WOULD
PPLPMDL080000001	CLEVELAND	OH	44144	8/11/1994	ASKING M E AOBUT PROGRAM ON 9/23.SD I DIDNT KNOW YET-WD FIND OUT TOM'W.STILL USING A TON OF UNI-PHCY SAYS GOING THRU A COUPLE 500CCT/MONTHIDHC-LIMITED USE W/PTS HE TRUSTS.STILL USING SOME DARVOCET.BUT LIKES DHC AND PTS DO TOO
PPLPMDL080000001	BEFORD	OH	44146	8/11/1994	MSC WITH DR SHE HAD TO LEAVE EARLY
PPLPMDL080000001	CLEVELAND	OH	44111	8/11/1994	HAVE TO FIGURE OUT A BETTER WAY TO TALK TO THIS GUY-WON'T REALLY TALK-KEEPS WALKING AWAY.DID SAY TO LEAVE LIT AND HE'D READ IT.
PPLPMDL080000001	NORTHFIELD	OH	44067	8/11/1994	I'M WORKING MY WAY TO THE DDS...BEEN THERE SEVERAL TIMES AND THEY WERE OFF AOR BUSY
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	8/11/1994	TALKED ABOUT THEOPHYLLINE AND IT'S COMEBACK. SAID HE HAD HEARD A DR FROM THE CLINIC TALK LAST MONTH WHO SAID WE CAN REALLY USE MORE THEOPHYLLINE WHERE THE BENEFITS REALLY OUTWEIGH...CANT USE TOO MYCH INHALER. ESP ELDERLY AND CHILDREN...UNI ONLY ONCE A DAY
PPLPMDL080000001	BEDFORD/SINAI	OH	44146	8/11/1994	AHCPR GUIDELINES..WANTED BOOD FOR EACH OFFICE. PARTNERS IN PAIN YES 10 BOOKS AND TAAPE. SENOKOT IMMEDIATELY WRITTEN. DIFFERENC IN SEN 5 AND SEN. MSIR DOSING CONVERSION. WOWO ALOT OF INFO ORAMORPH SAME AS YOU BUT CHEAPER..ORANGE BOOK
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	8/11/1994	DR BLOXDRF AND DR PALMA DHC HAS USED IT WITH GOOD RESULTS ON BACK PAIN. WE DO SOME INDUSTRIAL HERE...PHYSICALS TOOK DR THE BETADINE CLINICALS
PPLPMDL080000001	AKRON	OH	44307	8/11/1994	WANTS SOME SEN 5 SAMPLES IN AKRON GENERAL TOO-SAW AT ROBINSN MEMORIAL--OBJ HOW DOSE AND TITRATE MSCONTIN?-WHEN INITIATE INTRO HILL #1 ARTICLE-3,000 RADS-HIS THOUGHTS ON THIS CASE OBJ
PPLPMDL080000001	AKRON	OH	44309	8/12/1994	EARLIER USE LONGER USE-MORE APPROPRIATE TITRATION
PPLPMDL080000001	LAKEWOODD	OH	44107	8/12/1994	SEPT 26,OCT 10,OCT 17-2-3PM(45 MIN) AT 41 ARCH ROOM 2 OR 3- HIT AHCPR GUIDES(KATE WILL HIT COANALGESICS)-HIT EQUAL ANALG CONVERSIONS(IV/ORAL-MAYBE USE F/J ARTICLE)-BRING CONV CALC'S (MAKE SURE ITS JUST DIANE'S FLOOR)-USE 0-10 PAIN SCALE,HIT PROVEN METHOD 90%(PART OF ALL DAY SO MAKE INTEREST-BAR NONE CARDS,PINK CARDS,200 INTRO-ASK ABOUT THEIR TUFF CASES)(MEMO)
PPLPMDL080000001	CLEVELAND	OH	44107	8/12/1994	KEEPS FORGETTING ABOUT PEAK FLOW METERS-DOESNT USE MUCH AT HOME-DOES IT WHEN THEY COME IN OFC.TRIED TO TARGET 2 PTS FOR IT TO GET IT DONE-SD WOULD SEE.NO ONE REALLY ON LIST TODAY ON THEO.ONLY HAS 3 MORE PTS.BUT WILL TRY.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/12/1994	STILL USING QUITE A BIT OF DHC-SAME AS DARVOCET.NX-TRY AND GET DARV BUSINESS
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	AS WE DISCUSSED, THEOPH DOWN THE LINE. SHARED WITH HIM TH JOURNALS AND TURNER WARWICK WHEN TO ADD THEOPH. INTERESTED DHC...HAVE USSD IT...HAVEN'T SEEN A NEED FOR CIII LATELY ALOT OF HYPERTENSION, DIABETES, MORE AN ONC DRUG
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	APPRECIATE THE WORK FOR DHC...GIFT CERTIFICATE...HYDE PARK
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	COVERING FOR COMAN...BEEN A 200 LAST FEW WEEKS AND NEXT FOLLOW WITH LETTER RE DURAGESIC AND THEN FOLLOW APPT ONLY QUICK HITS..HOPE HE READS IT
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	COMING BACK FROM VACATION...BUSY. DHC ONE ON WAS USING SUCCESSFULLY INTRO TO DHC. NX FOLLOW THRU
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	NOT BUYING UNIPHYL..NX HELM.. FOLLOW WITH NEW JOURNALS MAYBE JOURNALS WORK OVER STUDIES
PPLPMDL080000001	RICHMOND HTS	OH	44143	8/12/1994	ONLY TREATS CA PTS FOR PAIN IF THEY ARE GOING TO HOSPICE- OTHERWISE REFERS TO ONC-PRETTY BAD PAIN PRACTICES-USING QUITE A BIT OF DURA.DISC BEN OF MSC-SD OK-DOING MINI-INS ON 8/30/94
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/12/1994	DOES HANDLE SOME CA PAIN(INTRO PROVEN METHOD-ITS HIT OR MISS WITH THEM THERE) OBJ MSC.DHC TRIAL--UNIPHYL + INHALED STEROIDS!!
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/12/1994	TOOK DR THE CHECK FOR DHC PROTOCOL. TALKED HIS CHECK FOR DHC PTS 5 HE IS SEEING ALOT. NX UNI..THEOPH OF CHOICE..SWITCH NEW JOURNALS
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/12/1994	SENOKOT IS STILL NOT IN AND THE GENERIC SENNA IS LOW
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/12/1994	NO, HAVENT RECEIVED THE DHC YET...HAVENT REMEMBERED IT, RE-ORDER GAVE ME COPY OF DEA..RECEIVED ANEXIA TODAY SOIT K MUST WORK. WHAT IS SENOKOT...NO I DONT NEED TO COMPLICATE ANYTHING...SEND THEM TO GI IF THEY ARE CONSTIPATED
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	CHANGED WHOLE WAY THEY HANDLE CA PAIN-BUMPING DOSE WHEN 2 OR MORE BKTHRU-KEEP EMPHASIZING THIS--ALSO TIME PRINCIPLES- OBJ SET ANOTHER FOLLOWUP TO SHOW MY WORD VIDEO AND CE CREDI
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/12/1994	IN HALLWAY COMING BACK FROM HOSPITAL...DIDNT HELP ME WIHT DOG!!! GET SAMPLES AND TRY ON THAT GUY NX
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	8/12/1994	NICE BUT BUSY....AT LUNCH SEN



PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	8/12/1994	NICE BUT BUSY....AT LUNCH SEN
PPLPMDL080000001	RICHMOND HTS	OH	44143	8/12/1994	BRIEFLY TALKED TO DONNA RE BSPT-GAVE INFO-USES PREMIER-SHOWD PRICING.VERY INT.SECY NOT HERE TODAY SO SHE WAS TOO BUSY BUT SHE'LL LOOK IT OVER-CALL BACK NX WK
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	MSC ROLLING IN HOSPICE CARE CENTER-ONE LADY TAKING 5-6 200S PER DAY..20 PATIENTS THUS FAR ONLY ONE ON PATCH..STEPHANIE TEAM STATE RUNNERS UP-SHE PITCHED WELL ONCE BUT ARM WAS SHOT CHRISTOPHER TEAM IN TOURNEY(ALL ARE WINNER)-NO TALK OF ORAMORPHS-STIL WORKING SOME BUGS OUT WITH HOSPICE
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/12/1994	NO ORAMORPH MOVING LITTLE MSC BUT DICKMAN AHS REALLY PICKED UP DURAGESIC...INTERESTING SINCE HE SEEMED SO CON-CERNED WITH PRICE
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	JACKIE ADVOCATES BUMPING 25-50%---SHOULD CLARIFY IF ALLTHE BREAKTHRU IS KEEPING PATIENT OUT OF PAIN, THEN ADDING ALL MORPHINE IS RIGHT-IF STILL IN PAIN-A PERCENTAGE JUMP ABOVE THIS INCREASE IS MORE APPROPRIATE--GET COMFORTABLE WITH DOSE IN THOUSANDS IF NECESSARY-WITH C. STRATTON HILL ARTICLE!!- COST EFFECT VS. IV!!
PPLPMDL080000001	AKRON	OH	44308	8/12/1994	PG 49 MONOGRAPH--CLINICAL EXPERIENCE WITH MSCONTIN IN CHILDREN...OBJ TRIAL OF MSCONTIN VS. METHADONE!!
PPLPMDL080000001	CLEVELAND	OH	44107	8/12/1994	REAL QUICK INTERVIEW-PTS TRIED ON 1 PT HE SD-DIDNT HEAR ANYTHING BAD BACKSD OLD USE AGAIN
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	6 DHC-WILL TRY MSIR-AND KEEP WRITING DHC-INTRO 200-DONST HESITATE TO BUMP DOSE-HE PUT CONV. CALCULATOR IN POCKET-WILL USE...AGREES W/GUIDLINES ORAL FIRST-NO CEILING-WHEN INITIATE KEEP STRESSING CONV CALCULATOR--WHEN TITRATE--HE INDIVIDUAL ZES--USED SMALL DOSING GUIDELINES BOOK STRESSING WHEN 2 OR MORE 4 BKTHRU--THEN BUMP BEST PATIENT Q.O.L!!-KEEP STRESSING
PPLPMDL080000001	AKRON	OH	44309	8/12/1994	OBJ INITIATE WHEN 4-5 PERC,TITRATE WHEN 2 OR MORE BKTHRU KEEP Q 12H-EMPHASIZE TIME PRINCIPLES AND INFO BASED ON 10 YRS INTERNATIONAL AND DOMESTIC EXPERIENCE WITH MSCONTINI!
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	INITIATE WHEN 4-5 PERC NEEDED--TITRATE WHEN 2 OR MORE BKTHRU DOSES NEEDED..KEEP Q 12H SCHEDULE 200(EMPHASIZE TIME PRINCIPLES-REBOOK VIDEO IN SERVICE)
PPLPMDL080000001	AKRON	OH	44304	8/12/1994	INITIATE WHEN 4-5 PERC NEEDED, TITRATE WHEN 2ORMORE BK THRU NEEDED..Q 24 HRS...TIME PRINCIPLES STRESSED(PATIENT GETS STEADY STATE IN 24-36 HRS-LET THEM TAKE FULL ADVANTAGE OF Q 12H MSCONTIN TROCHELMAN HAD PATIENT ON 160 Q 12H(TAKING 2 15'S MSIR FOR BKTHRU--WENT 100 Q 8--#1-BKTHRU TOO LOW, #2 UP 12H DOSE--WILL DO ADD TRIL 1500 BID FOR BONE PAIN-SEE RESPONSE IN WEEK)- ANOTHER MR PHILIPS (POST HERPETIC)--BEEN THRU BLOCKS,TRICYCL SUGGESTO CALL CHEVLEN ON MEXILITINE..I HIT TIME PRINCIPLES HIT BENEFITS OF CAPS(COST EFFECTNESS)--KEEP PUSH PATIENT VIDE
PPLPMDL080000001	CLEVELAND	OH	44111	8/15/1994	DISCUSSED BETTY FERRELL'S VISIT FOR 11/94.VERY INT IN PAIN MGMT AND NEW GDLNS.SAYS ITS REAL PROBLEM EVERYWHERE BUT ALSO HERE.BIG SUPPORTER OF MSC AND ORAL ROUTE.INT IN NEW 200
PPLPMDL080000001	CLEVELAND	OH	44111	8/15/1994	PURCH-TALKED W/BETH AGAIN-INT NOW IN BSPT-WILL LOOK OVER CONTRACT AND TRY IT CME-SPOKE WITH ELLEEN IN PAIN MGMT ABOUT BETTY FERRELL TALKS ON 11/7.WILL BE GREAT PROGRAM.NEED HONORARIUM SUPPORT FROM US.SHE WILL DO 3 TALKS AT FVGH/LUTH
PPLPMDL080000001	STRONGSVILLE	OH	44136	8/15/1994	DR HAD CALLED ME RE THE NEW PAIN MED I HAD DETAILED HIM ON HAS NOT YET RECEIVED THE SAMPLES AND WANTS TO TRY IT
PPLPMDL080000001	CLEVELAND	OH	44111	8/15/1994	HAS PT ON 180 BID RIGHT NOW-SAYS WILL CONVERT TO 200 AT NX VISIT IN COUPLE WKS STILL DOESNT ASSESS PAIN CORRECTLY. DISC ND FOR THIS-GDLNS-DIDNT CARE.
PPLPMDL080000001	CLEVELAND	OH	44113	8/15/1994	TARGETED 2 PTS FOR DHC TODAY-SD WOULD TRY-WROTE RX OUT.
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	KIND OF CURT TODAY VERY BEHIND BUT I BROUGHT SOME STUDIES HE AHD CONCERN OVER UNI FALLING OFF DURING THE DAY DONT AHVE TIME...APPT NEXT WEEK PLEASE WE'LL LOOK FURTHER
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	SAMPLES-3 OTHER REPS IN WAITING ROOM
PPLPMDL080000001	BEACHWOOD	OH	44122	8/16/1994	SORRY ABOUT THE HOSPICE SITUATION. BORNSTEIN STILL WRITES MSC
PPLPMDL080000001	TWINSBURG	OH	44087	8/16/1994	JUST WANTED TRIL...DHC COMMITMENT TO USE THEOPH NOT OLD. LEFT THOPH PAPER BY ARKINSTALL
PPLPMDL080000001	BEACHWOOD	OH	44122	8/16/1994	MINI WITH ST LUKES STAFF RE ORAMORPH
PPLPMDL080000001	BEACHWOOD	OH	44122	8/16/1994	DONT FEEL COMFORTABLE WITH IT...NOT ENOUGH INFO FIRST DAY BACK FROM V ACATION BUSY BUT LISTENED CODEINE NOT CODONE...GREAT CONVERSTION. LEAVE ME THE UT I WILL READ THE PI AGAIN
PPLPMDL080000001	BEACHWOOD	OH	44122	8/16/1994	WENT TO SEE DR RE ST LUKES SWITCH. DR CONSUMED ME WITH ORA REP...THEN HE FELT BAD...WANT A COOKIE...HONESTLY USE SO LITTLE IN THE HOSPITAL IT'S NOT WORTH YOUR TIME GUAN WILL SOON JOIN HIM IN HIS OFFICE. I WROTE MSC JUST YESTERDAY...ALL OUT-PT
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	DOESNT USE MUCH THEO-USING PRVNTL AND STEROIDS.WHEN HE DOES USE THEO-UNI IS CHOICE.WONT CHANGE HIS MIND ABOUT PRVNTL.USES WHATEVER SAMPLES OF THEO HE HAS.USES A LOT AAT METRO PUD CLINIC.SAYS PTS TOLERATE UNI BETTER.HIGH DOSES/BAD CASES OF COPD.POLYPHYC.
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	ONC FLR-TALKED WITH JEAN-NOT HARDLY ANY DURA RECENTLY/NO ORAMORPH/DR OBRIEN USING MSC AND DIL/STILL NO MSIR/BENEFITS MAT MGMT-DENNIS MULLEN-VERY CLOSE TO BSPT-WILL DISCUSS AT NX VALUE ANALYSIS MGT. INF CONT-MARG-GAVE MORE BSPT STUDIES FOR REVIEW.
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	HAVEN'T SEENA NY DHC BUT I KNOW WE HAVE IT. DONT MOVE MSC SO NOT INTERESTED. SENOKOT...HOPET THEY RECEIVE DELIVERY SON SOON
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	THINK THIS IS A WASTE. NX TELL HIM I HAVE NOT SEENA SCRIT FOR DHC AND I KEEP COMING IN THIS OFFICE SUPPLYING HIM WITH TRIL
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	LOVES PENS AND GADGETS-WILL LISTEN IF BRING HIM SOMETHING SAYS DOESN'T SET LIMITS ON MSC-JUST DOESN'T HAVE ANYONE RIGHT NOW ON MORE THAN 120 BID.IF DOES-WILL USE 200.REMINDED HIM OF MSIR-SD HE FORGOT BUT WILL TRY.
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	STILL SAYS UNI IS HIS THEO OF CHOICE.USES T-24 WHEN HE HAS SAMPLES-USES IT BID-USES UNI MOSTLY BID.SHOWED HELM,MARTIN, AND HE SEEMED IMPRESSED BUT DIDNT COMMIT TO QD EXP DIFF BETW T-24 AND UNIL.DHC-SD TRIED W/GOOD RESULTS AND WILL USE AGAIN
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	JUST LEAVE UT AND...
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	FIRST TIME WE'VE MET BEEN HERE 2 YRS BUT OFF ON TUES WHICH IS MY DAY HERE AND 5 MONTHS LAST YEAR...BABY. QUICKIE...REALLY BUSY DAY
PPLPMDL080000001	AKRON	OH	44139	8/16/1994	DHC...I KNOW YOU HAVE TALKED TO ME ABOUT IT BEFORE I FORGOT I COULD HAVE USED IT THIS AM. LEAVE THE UT AGAIN...ER THEN GOT BUSY...FIGURES IT'S THE END OF MY SHIFT IT'S BEEN DEAD ALL MORNING
PPLPMDL080000001	BEACHWOOD	OH	44122	8/16/1994	ORMORPH SWITCH...RECEIVED INFO ON MSC 200MG AT HOME I SENT HOME ADDRESS AT CONGRESS
PPLPMDL080000001	CLEVELAND	OH	44104	8/16/1994	TALKED TO STAFF RE MSC ORAMORPH SWITCH
PPLPMDL080000001	MACEDONIA	OH	44056	8/16/1994	HAVEN'T SEEN ANY MOVEMENT WITH DHC.ALL I CAN SEE IS ALOT OF CODEINE WITH DDS. NOT ALOT THOUGH. SOME ER. DR MUEHRKE THANK YOU FOR THE SENOKOT WILL POUT IN BAG WITH DATA BROCHURE
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	STILL USING DHC FOR FIBROMYALGIA-NX-GET HIM TO USE IT FOR ANOTHER PAIN STATE WHERE HE MAY USE DARV.
PPLPMDL080000001	LAKEWOOD	OH	44107	8/16/1994	NURSES TOLD ME HE HAS CA PT CURR THAT HE IS TREATING FOR PAIN.DOESNT GET MANY VERY OFTEN THAT HE TREATS HIMSELF.USU-ALLY REFERS TO OBRIEN.WANTED MORE INFO ON MSC-TOOK HIM IN LOTS OF STUFF.PT ON 120 BID.DISCUSED TITRATION/CONVERSION ETC.SHWD 200.SD WOULD USE IF GOT TO 180BID.PT ISN'T EXPECTED TO LIVE VERY LONG.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/17/1994	OBJ MSC IN ALL WHO CAN SWALLOW-DHC TRIAL-UNIPHYL EARLY W/ INHALED STEROIDS-HOW DETERMINE IF PATIENT GETTING ADEQUATE CONTROL
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/17/1994	OBJ MAKE SURE USING MSCONTIN PROPERLY--INCREASE MSC USE- PATCH ONLY WHEN NO PO--UNIPHYL + INHALED STEROIDS EARLY FOR ASTHMA/COPD-HOW DETERMINE IF PATIENT GETTING ADEQUATE CONTRL
PPLPMDL080000001	AKRON	OH	44307	8/17/1994	MSIR INTRO TO BOTH WITH SEN 5 SAMMPLES-RARELY ARE THEY INITIATING ANALGESIC THERAPY CAUSE MED ONCS HANDLINGMOSTLY INTROD 200-IN WHAT CASES DO YOU GUYS INITIATE??-TARGET THESE CASES AND INTO HILL #1--SEE FROMM CALL SCREEN
PPLPMDL080000001	AKRON	OH	44305	8/17/1994	OBJ MSC 15 IN IN THESE WHO CAN SWALLOW--DHC TRIAL-UNIPHYL + INHALED STEROIDS-ELIEE POTENTIAL ALLY TAKE ADV-TALK CORPUS CHRISTIE WHERE HER AIDS FRIEND DIED-SHE WANTS TO MOVE THEIR SAID THE PEOPLE THERE ARE MORE SO HER FAMILY THAN THOSE HERE SHE SUPPORTS BILL & HILLARY
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/17/1994	MOSTLY RX FROM HAAS--HIT HANLON AND CAPRIOLA TOO PLUS MILL POND GUYS--
PPLPMDL080000001	AKRON	OH	44139	8/17/1994	MAZANSKY'S (ONE OF 2) NEW PARTNER..NOW THREE. JACK DUDLER IN FROM CALIFORNIA
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/17/1994	STILLNOT MUCH CA PAIN BUSINESS--HOW MUCH IS NOT MUCH??-KEEP ASKING--HOW IS DHCPLS?-OBJ GET ALL SIZES MSC STOCKED THEN LET DR.S KNOW OF AVAILABILITY
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/17/1994	LOVED DUMP HILLARY-HE NEEDS REMINDED-ADV'S V. VICODIN-DOSING NEEDS EMPHASIZED-OBJ REPLACE VICODIN USE--INTRO PROVEN METHOD OF CA PAIN MGMT-WORKS 90%--ALSO WHERE PLACE THEOPH UE POSITION UNIPHYL + CORTICOS THE WAY TO GO--ACAI HILITES THEY LOVE TO JOKE THERE-DR HAD PLATE-MEDGAGORIE
PPLPMDL080000001	AKRON	OH	44313	8/17/1994	6DHC--HAS SOME CHRONIC NONMALIGNANT-PHONTOM LIMB-LOW BACK, HAS POSSIBLE MSC CANDIDATE IN MIND NOW(TAKING PERCOET-GETTN TO DOSE HE MAY NOT BE COMFORTABLE W/)-GAVE SEMINARS(CONVER-SION-PLUS CONV CALCULATOR)-PINK DOSING CARD,HANDLED 7 OF ADDICOTN(HAS GUY WHO COMES 2 X DAY FOR DEMEROL SHOTS-HAS MORPHINE ALLERGY(PROBE FOR MORE SPECIFICS-SEE IF --MEMO
PPLPMDL080000001	BEACHWOOD	OH	44122	8/17/1994	MSC FOLLOW..ONC NURSING SOCIETY NEED SUPPORT
PPLPMDL080000001	AKRON	OH	44333	8/17/1994	OBJ BRIEF(2-MIN APPT)-PREOCCUP QUESTION WHEN YOU LOOK 2 NARCOTIC ANALGESIC-WHAT RESULTS DO YOU WANT FROM THE PRODUCT --DUMP PREOCCUP BREAKER--PLUG IN DHCPLS(ASK WHAT THINGS DONT YOU WANT--WHAT HAS BEEN YOUR EXPERIENCE WITH DHCPLS? (IF HASTN'T BEEN USING-ANY REASON YOU HAVEN'T GIVEN DHCPLS A TRIAL--ADDRESS
PPLPMDL080000001	AKRON	OH	44139	8/17/1994	DH WHAT...GUESS HE DOESN'T REMEMBER IT. UNIPHYL..NO I USE THEODURE AND SLOBID. IN RUSH..NO TIME..WE HAVE TO CHANGE THAT WHY...CIRCADIAN QD UNIPHYL
PPLPMDL080000001	CUY FLS	OH	44223	8/17/1994	OBJ MSC ALL MOD TO SEVERE WHO CAN SWALLOW DHC TRIAL-UNIPHYL EARLY W/INHALED STEROIDS ACAI HIGHLIGHTS
PPLPMDL080000001	CLEVELAND	OH	44106	8/17/1994	ORAL PCA
PPLPMDL080000001	BEACHWOOD	OH	44122	8/17/1994	TALKED TO JENNY RE HOSPICE SIZE...SAID COLLEEN RORER WOULD G CALLING ME FOR SUPPORT
PPLPMDL080000001	BEACHWOOD	OH	44122	8/17/1994	HAVE SEEN DHC...HAVE YOU DETAILED THE DDS
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	8/17/1994	RHONDA USED TO HIT DENTISTS. SARIDAKIS HUGUS'S GROUP WE HAD THE DHC BUT HAVE SENT IT BACK NO SCRIPTS
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/17/1994	OBJ MSC IN ALL WHO CAN SWALLOW TABLET WITH MOD TO SEVERE CA OR CHRONIC NONMALIGNANT PAIN--INCREASE MARKET SHARE OF DHC TO 50%-UNIPHYL EARLY WITH INHALED STEROIDS
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	8/17/1994	STILL LOTS PATCH--MSC MOSTLY 30 MG ONLY--OBJ IS PROPER DOSAGE WITH DR'S THEN THEY CAN USE HIGHER DOSES
PPLPMDL080000001	CLEVELAND	OH	44104	8/17/1994	SPOKE WITH DALE...VERY ACCOMMODATING. YES, WE ARE GOING TO ORAMORPH. HOW DID YOU FIND OUT...FLOOR NURSES...THE SALES REP MUST HAVE GONE UP TO FLOOR. ORANGE BOOK, PI DIFFERENCE BETWEEN 30 AND 60 MG. BRING IN THE HOSPITALS I'VE GAINED BACK AND REFERRALS TOMORROW
PPLPMDL080000001	CLEVELAND	OH	44120	8/17/1994	MSC IS ONLY CH DR USES. APPRECIATES THE INFO
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/17/1994	NO WONDER SAMPLES DONT MOVE...DRS DONT USE ANY OF OUR PRODUCTS. SHOWED DR AM CHEST PHYS AND ALLERGY AND IMMUN RE WHERE THEOPH FITS AND IMPORTANCE OF TIMEING UNIPHYL JUST WASN'T PROMOTED...HM LEAVE THE STUDY ARKINSTALL
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/17/1994	THEYA RE STILL GETTING SETTLED
PPLPMDL080000001	TWINSBURG	OH	44087	8/17/1994	NEED TO SEE WHAT WE CAN DO HERE
PPLPMDL080000001	AKRON	OH	44320	8/17/1994	FASCINATING RHYTHMS AND ACAI(MARTIN HIGHLIGHTS)-OBJ; UNIPHYL EARLIER IN ASTHMA--EXCLUSIVE COPD THEOPH--MSC D.O.C FOR CA PAIN MGMT IN ALL WHO CAN SWALLOW
PPLPMDL080000001	AKRON	OH	44307	8/17/1994	MOSTLY MED ONCS HANDLE PAIN(ONLY CONCERNS THEY HEAR FROM PATIENTS IS IF STRONG STUFF USED EARLY WONT BE ANYTHING LEFT -BECKY EXCITED ABOUT VIDEO-SHE HAS 16,14 BOYS 10 GIRL AND 15? STEP DAUGHTER FROM FAMILY OF 9-BRO IN HILTON HEAD-LOVES TO GO THERE FOR VACATION-RENT A CONDO-10YR OLD DAUGHTERS 8-DAY IS TOMORROS-OBJ GET THEM TITRATING WHEN 2 NEEDED
PPLPMDL080000001	AKRON	OH	44302	8/18/1994	15-20 RX A DAY-DAID MSC FAR OUT DOING PATCH-NO 200 YET MOSTLY 15,30,60--SON STARTS BACK 8/29 TO SCHOOL-OB; KEEP SAME TRENDS WITH MSCONTINI!!
PPLPMDL080000001	CLEVELAND	OH	44104	8/18/1994	DHC IS ON THE SHELF

	CLEVELAND	OH	44109	8/18/1994	GREAT CALL! HAS VERY LIMITED EXPERIENCE W/UNI-DIDN'T LIKE T-24 SO NEVER USED ANY QD THEO.ALSO-HAD QUESTION ABOUT WHAT HAPPENS TO THE DRUG IN PTS SYSTEM IF THEY VOMIT?GOOD QUES- TION.SAID
PPLPMDL0080000001					WOULD TRY NEW PT ON UNI-WAIT MONTH OR SO TO SEE AGAIN.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	8/18/1994	FORGOT DHC...TRY TO HIT HIM AGAIN NEXT WEEK AND GET COMIT TO STAP PAD IF HE FORGETS AGAIN...TOLD ME LAST WEEK NEXT 3 S PTS GIVE IT A SHOT
PPLPMDL0080000001	WARRENSVILLE	OH	44122	8/18/1994	TALKING WITH ROSS RE MSC/DURAGESIC AND GUIDELINES
	WARRENSVILLE	OH	44122	8/18/1994	MINI IN SERV WITH PAIN CTR
PPLPMDL0080000001	HEIGHTS				
PPLPMDL0080000001	SHAKER HTS.	OH	44122	8/18/1994	WOMAN SUB FOR LOU WHO IN IN LONDON FOR A FEW WEEKS SHE WAS VERY INTERESTED IN DHC//APPRECIATE THE SENOKOT
	CLEVELAND	OH	44109	8/18/1994	93% UNI-CAN'T DO MUCH ELSE!IDRUG OF CHOICE DHC-USING 2ND LINE BEHIND DARVOCET IF PT SAYS DARV DOESN'T WORK.VERY SELECT PTS-ONLY ONES HE KNOWS.JUST SWITCHED PT YESTERDAY FROM DARV TO DHC.LIKED STAMPER.WANTS SPEAKER FOR APPO.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/18/1994	USING MSC/HAS 2 PTS CURR TO CONVERT-1 ON 3 60 MG TID OTHER POTENTIAL TO 200MG TID ONCE DIAGNOSIS IS MADE.GETTING PTS OFFDURA
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	8/18/1994	ALOT ON MIND. AHVE TO GET ANEW PARTNER. WORKING TOO MUCH NO TROUBLE THIS WAY. DOESN'T USE ADUR PRODUCTS. JSUT HAVE TOKEEP HEARING THEM..FORGOT DHC
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	8/18/1994	THINGS ARE GOIN WELL. MINI IN-SERV
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	8/18/1994	OBJ GET THEM ADVOCATIN WHEN QUESTIONS ON CA PAIN MEDS ROLL IN--GET 200S STOCKED
PPLPMDL0080000001	CLEVELAND	OH	44113	8/18/1994	ORDERED 1 BOTTLE MSC 100MG, 1 BOTTLE MSC 200MG, AND SKT S!!
	CLEVELAND	OH	44128	8/18/1994	ACPR GUIDELINES. I EITHER NEED IT OR A DON'T. IWOULD LIKE TO DISCUSS THESE FURTHER IN SEPT AFTER THIS MADNESS SETTLES AND ALL THE DRS ARE BACK JUST MSC...IS HE AWARE OF ORAMORPH..WHAT HAPPENED TO DHC
PPLPMDL0080000001					HOSPITAL CALL BRIEF DETAIL ON THE CAFFEINE IN DHC,GAVE HIM CANDY
PPLPMDL0080000001	BARBERTON	OH	44203	8/18/1994	OBJ HE WANTS LEVY THERE FOR GRAND ROUNDS- HAS HEARD HIM SPEAK SAID HE'S DYNAMITE-LIKED DUMP HILLARY(WIFE DIDNT-DEMO- CRATS)-PROTOCOL TO HER 90%-INTRO THIS TO HIM-HE WILL TALK TO JUNGLAS-ME
	AKRON	OH	44304	8/18/1994	CALL TOO TO FOLLOW UP-TAKE PATIENT ED TAPE-HE MAY LOVE DUE TO LEVY-TOOK SENS,UNI,TRIL
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	8/18/1994	NOT SEEING THE DHC FROM MARSH ANYMORE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	8/18/1994	INTERESTING. WHY HAS HIS DURAGESIC GONE UP SO MUCH WHILE M SC GONE DOWN...HE FEELS DURAGESIC IS EXPENSIVE WE HAD LONG TALK HOW MISMNAGED PAIN IS..HE GETS PTS FROM THE ONCOLOGIST DUR/MSC PRN...ECT I KNOW LIKE TO DEVELOP HIM AS A SPEAKER. HE HAD INPUT WITH THE AHCPR GUIDELINES
PPLPMDL0080000001	AKRON	OH	44304	8/18/1994	STARTS MSC WHEN HE FEELS THEY NEED-USUALLY AFTER VICODIN- HAS GONE AS HI AS 60 BID-SAID HE WOULD UP IF NEEDED-BUT I STILL SENSE HESITATION--GOING TO KEY WEST OCT 10(COLUMBUS DAY)-HASNT BEEN THERE-SISTER IS SUE(DR. SLEMONS SISTER)- PAINTING IN OFFICE WAS DONE BY GUY WHO PAINTS DIONNE WARWICK STUFF 4 HER HOUSE-OBJ GET PATIENT RATING PAIN(0-5)-HIM TOO
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	8/18/1994	PAIN CENTER
	CLEVELAND	OH	44104	8/18/1994	SAT DOWN WITH ALL THE FIGURES...AHCPR, DOLLARS SC BENEFITS. OK I THOUGHT THEY WERE BIOEQUIVALENT I WILL LOOK INTO THESE ARTICLES BUT IT IS SIGN LOWER AN D I DID IT WITH ADALAT AND FOUND WE SAVED
PPLPMDL0080000001					IT WORKES FINE. WE'LL GIVE ORAMORPH A SHOT AND KEEP IN TOUCH
PPLPMDL0080000001	AKRON	OH	44306	8/18/1994	FELTRUP AND LONSDORF ARE THE GUYS TO SEE--SOME PATCH-LOT OF VICODIN-OBJ STOCK 100S
PPLPMDL0080000001	AKRON	OH	44304	8/18/1994	OBJ FIND WHEN TITRATES,SEE WHERE POSITION MSC-HWERE POSITIO PATCH--INTRO GUIDLINES AGAIN..OBJ MSC ALL WHO SWALLOW-- REMIND 100 & 200 AVAILABLE--GET DHC TRIAL/FEEDBACK
PPLPMDL0080000001	BARBERTON	OH	44203	8/18/1994	CAFFEINE BENEFITS AND CANDY TIN,BRIEF TITRATION INFO WITH MSE.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/18/1994	OBJ CHANCE TO EVALUATE MSC FOR CA PAIN-WHEN INITIATE,WHEN TITRATE,WHAT DOSAGES USED?-TRY DHC?-HOW WORK?-UNIPHYL SWITC & EARLY W/ INHALED CORTICOS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	8/18/1994	OBJ MSC D.O.C.FOR CA PAIN-TITRATE TO APPROPRIATE ANALGESIA DHC 1ST LINE FOR NARCOTIC RESPONSIVE PAIN...UNIPHYL EARLIER W/INHALED STEROIDS
PPLPMDL0080000001	AKRON	OH	44313	8/18/1994	OBJ FIND OUT WHEN HE UPS O 12H DOSE(INTRO PROVEN METHOD 90% AND MSIR CAPS--SEE WHAT HE THINKS) GET HIM UPPING AFTER 2 BKTHRU NEEDED-HE WAS EXCITED ABOUT 200S
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	8/19/1994	WANTED MORE SAMPLES. NO SCRIPTS..MUST BE SAMPLING
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	NO DHC, THANK YOU SENOKOT DEYLING
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	DHC/SEN
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	8/19/1994	DR CLAIMS TO HAVE USED THE DHC ON A FEW OCCASSIONS BUT I AM NOT SEEING IT IN TRAC...SAMPLES?... PHARMACY SAY HE IS A BIG VICODIN MAN
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	LONG DISCUSSION...THEOPH FURTHER DOWN THE LINE THESE DAYS. SHOED DR THE SYMPOSIA STUDIES AND LEFT HIM HELM...INTRO TO DHC...ASKED I DO AN IN-SERVICE ON MSC/SENOKOT
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	JUST TYING THINGS UP..NO I WILL NOT MISS IT!!!
PPLPMDL0080000001	GARFIELD	OH	44125	8/19/1994	DR CLAIMED HE HAD NOT RECEIVED THE DHC..NO I WILL NOT SIGN ANOTHER. THEN AFTER WAITING HALF AN HOUR HE SAID TRILISATE...NO WATY AND RIPPED UP THE FORM SO WHAT HAPPEN IN THIS PAST?
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	DHC/SEN
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/19/1994	THE GIRLS LET ME STAND SO I WAS ABLE TO GO BACK DR DID RECEIVE THE DHC NPOT USED YET
	CLEVELAND	OH	44114	8/19/1994	STILL USING UNI AS THEO OF CHOICE.SAYS SEVERE COPD PTS ON 600BID.MOST PTS ON 600 QD.DHC-WRITES IT WHEN I COME IN- GETTING GOOD RESULTS.LIKES IT FOR HEADACHES AND BACK PAIN. DOESN'T GET SPECIFIC ABOUT ANY PTS-WALKS AWAY.PHCY SAYS USIG QUITE A BIT BUT IT GOES IN SPIRITS.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	HARD TO GET ANYTHING OUT OF.USING LIMITED AMT OF DHC.WON'T DISCUSS ANYTHING.STILL HAS STAMPER RIGHT ON DESK.USES WHEN HE SEES ME.MAYBE DO ANOTHER LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	CAN'T GET HIM TO USE.ND TO DO LUNCH.HAS TRIED ON 2 PTS.
PPLPMDL0080000001	LYNDHURST	OH	44124	8/22/1994	SPOKE WITH JERRY WHO WAS CURT...NO TIME FOR REP TODAY DHC AND DETAILED TECHS ON SENOKOT/CONSTI
	BEACHWOOD	OH	44122	8/22/1994	MENTIONED LAST WEEK YOU WOULD LOOKA T DHC AND ESTABLISH AN APPROPRIATE PT....MON AM NO I FORGOT...NOT NOW TOO BUSY NO STAMP PAD...OH WELL. LAURA WILL BE SHOWING 8 9TH OF SET JUMPED LAST
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/22/1994	WEEKED AND HER MARE DIDNT HAVE SHOES
PPLPMDL0080000001					IF YOU'RE ON THE PT COMMITTEE WHY HAVEN'T YOU BEEN NOTIFIED OF THE CHANGE...I'LL HERE ABOUT IT LIKE EVERYTBING ELSE.. AAFTER IT'S DONE...OH MY...MSC LADY. I GUESS ITS ON THE FLOOR. ASKED THEM NOT
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/22/1994	TO TAKE THE IN-SERVICE AND USE IT THE SAME AND DOCUMENT THE BREAKTHRU MEDS
PPLPMDL0080000001					LEFT MESSAGE WITH SEC FOR ED RE BETASEPT. BUNNY IN MEETING LEA,RN SAID I'M SURE SHE'S BE INTRERESTED WENT BACK CAUGHT ED LATER...GAIL HONESTLY HAVE 60 PRODUCTS READY TO BE LOOOKED AT STILL
PPLPMDL0080000001	LYNDHURST	OH	44124	8/22/1994	PUTTING PT'S IN PLACE
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	TRIED TO GET MORE SWITCHES. NO ONE ELSE NOW...WILL WHEN I THINK OF APPROPRIATE PT. BEEN USING ALOT OF TRIL LATELY
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	FOUND OUT FROM PHCY HE HAS BEEN WRITING A LOT OF MSC AND SOME DHC LATELY. GETTING GOOD RESULTS W/MSC.DHC-SD ONLY TRIED ON 2 PTS W/MINOR PAIN FROM SURGERY.SO FAR SO GOOD
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	TOO BUSY-DROPPED OFF LIT AND BRIEFLY TALKED THRU WINDOW RE DHC.SD WOULD LOOK AT IT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/22/1994	EXTREMELY ACCOMODATING. MSC DOSING CONVERSION. AHCPR GUIDELINES. DR CLAIMS NO LIMIT TO MSC. SOMETIMES ADDS A PATCH. SAYS NOT WORRIED ABOUT ADDICTION PARTNERS IN PAIN. DR USES FACES OF PAIN BECAUSE OF RACE AND NATIONALITY BARRIERS LIKES THE BOOKS NX PIN DOWN WHEN PATCH IS USED OR ADDED AND WHY.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	WILL BE SWITCHING FROM BUYING MSC THRU HOSPITAL PHCY TO BUYING IT THRU NEW OUTPT PHCY!!!ALL WILL GO TO RETAIL-GREAT THEN WE CAN SET THEM UP ON REBATE PROGRAM.WILL SET THEM UP NOW CUZ THEY USE A RETAIL PHCY SOMETIMES.SAYS NOT AS MUCH DURA.STILL INT IN MSIR-HASN'T HAD TIME TO DISCUSS IT.MADE TOO BUSY LATELY/RECENTLY SAW OM REP-GOOD REBATE/INT MAYBE
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	BETH-STILL NOTHING ON BSPT-NOT A PRIORITY RIGHT NOW-LEFT MORE INFO.GAE BOTTLES TO TRY.ND TO SEE HER AT FAIRVIEW.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/22/1994	DHC WORKS FINE. NEED A NEW NAME. EVERYTING SOFT IN THAT NAME...NEEDA HARD .....DO FIND IT WORKS WELL WITH ELDERLY.. CAN BE DUE TO LOWER ANLAGESIC USED AND CAFFEINE YES
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	SEE HOSPICE CALL
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	GOING THRU A LOT OF MSC LATELY.ORDERING IN 250 CT SIZE.NOT HARDLY ANY 100MG THO-WON'T PUT IN 200 UNTIL 100 MOVES.HAD 1 BOTTLE OF OUTDATED 100MG ON SHELF.GOING THRU SOME DHC
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	8/22/1994	SAID YO HAD A PT YOU WOULD PUT ON DHC....GAIL MON AM IS NOT A GOOD TIME TO COME HERE
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	NO ONE CURR TAKING 5-TABS.WILL CONSIDER 200MG IF ND ARISES INT IN MSIR-NO TIME TO REVIEW IT.LOVES SKT HAS RECENTLY BEEN APPROACHED BY ROXANE/SD MAY JUST TRY OM/ DISC DIFF/BELIEVED ME/SD WILL SEE/ND TO SEE HOSPICE
PPLPMDL0080000001					HASN'T USED IT. DIDN'T REMEMBER IT. MADE APPT TO TALK PAIN ASSESSMENT. NOT REALLY WORTH ALOT OF EFFORT BUT DON'T KNOW FATE OF THIS CLINIC
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/22/1994	NOTHING CHANGING. NO NEED TO ORDER LARGER MSC...DURAGESIC PICKING UP
PPLPMDL0080000001	CLEVELAND	OH	44113	8/22/1994	STILL USING DHC FOR HEADACHES AND DARV FOR EVERYTHING ELSE. ND TO GET HIM TO USE IN PLACE OF DARV FOR BACK PAIN.SD WD USE MORE
PPLPMDL0080000001	AKRON	OH	44313	8/23/1994	ACAI HIGHLIGHTS--COSTELLO ROLE OF THEOPH-HIS THOUGHTS--MARTIN PG 2-MOD ASTHMATICS--THEOPH DOSED CORRECTLY--HIS THOUGHTS SAW HIM GIVE OUT SEREVENT--WHAT IS BIAS AGAINST THEOPHYLINE ???
					WHEN ARE YOU INCLINED TO USE THEOPHYLINE WHEN EXPERTS POSITIONING EARLY + INHALED STEROIDS? OBJ EARLIER USE
PPLPMDL0080000001	AKRON	OH	44333	8/23/1994	HE HAS SATELLITE OFFICE IN MEDINA AND BARBERTON-THIS IS THE PRIMARY OFFICE-MOSTLY GALL BLADDER SURGERY, LAPAROSCOPE, HERNIA,VERICOSE VEIN--SOME CA OPERATIONS-FOCUS HERE-HOT LEAD FOR DHC FROM RUCKEYE DISTRICT
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/23/1994	OBJ 25K DHCPLUS--UNIPHYL 50%-MSC D.O.C.FOR MOD TO SEVERE CHRONIC
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/23/1994	NEW RPHL..VERY FRIENDLY..NOT FAMILAR WITH TERRITORY LITTLE DGC. NO MSC OVER 60 NX RETURNS/EDUCATE WHY SENOKOT IS BETTER
PPLPMDL0080000001	N ROYALTON	OH	44133	8/23/1994	UNIPHYL. THEOPHYLINE IS TAKING A BACK SEAT OTHER CHOICES DOESN'T ERCEIVE THAT HIS PTS ARE AWAKENING AT NIGHT. WOLD DO THE PEAK FLOW METERS AND ASK WILL USE UNIPHYL
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/23/1994	TOOK DR THE AM COLLEGE ALLERGY/IMMUN. AND AM CHEST PHYS INTERESTING THEOPH DOSED CORRECTLY
PPLPMDL0080000001	EULCID	OH	44119	8/23/1994	QUICK SAMPLES-STILL HAS ASK KITS IN BOTH OFCS.JUST WANT USE THE RIGHT WAY HAS HIS OWN PROTOCOL AND DOES USE PEAK FLOW METERS AND MOST PTS.
PPLPMDL0080000001	AKRON	OH	44313	8/23/1994	DIANE-VERY HESITANT TO USE STRONG ANALGESICS-SHE SAID HE RARELY USES PERCOCET (DEFINATE PATCH USE)-HE REFERS THESE TO PAIN CLINIC SHE SAYS--WHEN CONVENTIONAL MEANS FAIL-WHAT ARE MOST IMP FACTORS HE CONSIDERS TO CHOOSE WHAT NEXT(PLUG IN DHC MSC-AM PAIN SOC-ADDITION RARE-SEMINARS-NONMALIG-ADDIC RARE-MONOGRAPH(ZENZ STRUMPF-NO CASES ADDICTION)!
PPLPMDL0080000001	AKRON OH44313	OH	44313	8/23/1994	OBJ GET THE DHCPLUS TRIAL--RINNECEE PROMISED SHE'D CHECK IF HE'S USING AND LET ME KNOW--ALSO GET SWITCH PROGRAM INITIATD WITH UNIPHYL--STILL TON OF SAMPLES THERE RINECEE SAID--ANY REASON HE'S NOT USING??-MSC EXCLUSIVE FOR CA PAIN(MOD TO SEV IN THOSE WHO CAN SWALLOW)
PPLPMDL0080000001	EULCID	OH	44119	8/23/1994	INFORMED ME OF SITUATION W/WESTERN RESERVE HOSPICE-ROXANE CAME IN TO SEE HER AND TRIED TO SELL HER ON OM.DIDN'T GIVE OPINION.HAS EXPR W/BOTH.REALLY LIKES MSC BETTER.WILL DO WHATEVER HOSPICE DECIDES.
PPLPMDL0080000001					

PPLPMDL0800000001	BROADVIEW HEIGHTS	OH	44134	8/23/1994	VERY ACCOODATING. LITTLE DHC...WILL KEEP TRACK OF DHC AND WHO IS USING IT. MSC AND CII ALL GO THRU THE PARMA STORE. SENOKOT SAMPLES
PPLPMDL0800000001	BROADVIEW HEIGHTS	OH	44134	8/23/1994	VERY ACCOODATING. LITTLE DHC...WILL KEEP TRACK OF DHC AND WHO IS USING IT. MSC AND CII ALL GO THRU THE PARMA STORE. SENOKOT SAMPLES
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	8/23/1994	BOB MAINS-USO TO OWN HANNA PHARMACY(10 YRS AND FALLS PHARCY 27 YRS)-HE GOLFS-DOESN'T SEE MUCH CA PAIN BUZ--WHRE IS IT GOING??-MAYBE MARC'S-HAS 30S IN STOCK ONLY-GAVE GUIDLINES AND DOSING PROTOCOL INTRO'D 2005-08J STOCK 60S
PPLPMDL0800000001	N. ROYALTON	OH	44133	8/23/1994	DR WAS WAY BEHIND AND ONLY QUICK CAME IN TO APOLOGIZE
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	8/23/1994	STOP BACK EARLIER IN AM-WED BEST--08J IS CA PAIN BUZ COMING HERE-? IF SO WHO RXING
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	8/23/1994	MOSTLY RXING FROM ONCS--HIT MUBASHIR MARQUINEZ, HAAS--IM'S HURTING ME SOMEWHAT WITH PATCH--(DY, DESSENS-MYERS)
PPLPMDL0800000001	EUCLED	OH	44119	8/23/1994	HAS USED A LITTLE MORE DHC-GETTING GOOD RESULTS W/IT FOR HEADACHES.STILL USING LORCET-HABIT-USING IT FOR EVERYTHING ELSE.NX-GET ANOTHER PAIN STATE FOR DHC.
PPLPMDL0800000001	AKRON	OH	44313	8/23/1994	NEXT OBI DHC 20%...UNIPHYL EARLY - INHALED STEROIDS FOR SYNERGY--MSC D.O.C. PROPER INITIATION,TITRATION & DOSING
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	8/23/1994	NANCY CLARK(RN-IN ACCIDENT-HER PATIENT HAD TO B SEEN BY JENNY SPEAR-THIS PATIENT(OF DR. SHEWMON IS GETTING 30 MG MSC Q 12H AND 2 30 MS Q 4 H(300 MG DAY)-I SUGGESTED 5 30'S Q 12H-JENNY WILL SUGGEST NEED TO TALK TO NANCY CLARK-TRY IN 2 WKS BEFORE MY OCT INSERVICE-BRING HEALTHY FOOD-FOLLOW UP ON CA PAIN-USE OF ADJUVANTS,DO TRICK(ASSESSMENT)MSC TITRATE!
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	8/23/1994	BRENDA SAID IN FRONT OF JENNY & DIANE THAT WHEN PATIENTS GO TO IV NARCOTIC THEY GET SNOWED-ADDRESS PROPER ADJUVANT USE DOSAGE ADJUSTMENT FOR OPTIMUM QUALITY OF LIFE IMPRESSED I REMEMBERED HER FULL NAME-THOUGH IT TOOK ME A SECOND TO RECOGNIZE HER
PPLPMDL0800000001	GARFIELD HTS	OH	44125	8/24/1994	NEVER DID RECEIVE THE DHC SAMPLES. VERY FRUSTRATED AND DONT WANT TO EXPERIMENT IF PTS A RE PAYING FOR MEDS
PPLPMDL0800000001	GARFIELD HTS	OH	44125	8/24/1994	YES GAIL, IT HAS FINALLY MOVED...DHC. LONG CONVERSATION HE HAS LOST THE POSTAL WORKERS, FIREMEN AND POLICE ACCTS AND CATH DIEOCESE WENT TO HMO. CAN'T COMPETE WITH THE BIG GUNS ANYMORE APPRECIATE THE SENOKOT AND DHC TIN CANDY ...SORRY IT SAT SO LONG
PPLPMDL0800000001	PARMA	OH	44129	8/24/1994	NO LONGER TAKING APPTS. IT'S TAKING TOO MUCH TIME
PPLPMDL0800000001	WESTLAKE	OH	44145	8/24/1994	APPT SEPT 7TH.....
PPLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	8/24/1994	PHCY. 200 MG WOULD TALK MORE BUT TOWARD END OF DAY AND TR THEY WILL BE DOING THEIR COUNTING SOONE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	8/24/1994	OPENED THE STORE YESTERDAY. TALKED WITH 7 GORDON GRAD FROM NORTHERN AND BRIAN FROM TOLEDO. -GORDON THOUGHT CAFFEINE WAS ACTUALLYA NEGATIVE WITH A NARCOTIC ALTHOUGH IT WOULD POTENTIATE ASPIRIN AO ACETOMINOPHEN HAVE YOU SEEN THE DRHS BEHIND US. WE HAVE MSC 15 AND 30MG THANK YOU FOR SENOKOT...FAMILIAR WITH IT..IMPRESSIVE LONG CONVERSATION WITH LISA...NEW GIRL PART TIME WANTED TO GET INTO PHARMACEUTICALS...ALL REPS HAVE SAID THIS IS THE WORST TIME. DR DIDN'T SEEM INTERESTED IN ANYTHING NEW
PPLPMDL0800000001	GARFIELD HTS	OH	44125	8/24/1994	SPOKE WITH SANDY WHO SAID I REALLY NEED TO TALK TO DONNA RE INFO I NEED. ALL IN HOME CARE UNLESS ACUTE CONDITIOAN FLUCTUATES 10-20 PEOPLE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	8/24/1994	LIKES CHEVLEN-ORDERED DIL FOR PATIENT WHO HAD IV MORPHINE ALLERGY NAUSEA-SHOW WARFIELD-PROPHYLACTIC ANTIEMETIC-ALSO SHOWLEVY-NOT LOCAL EFFECT BUT DUE TO CHEMORECEPTOR TRIGGER ZONE-SHE SAID HER PATIENTS SEEM TO LIKE LIQUID MORPH-QUICK RELIEF-SHOW BENEFIT ONCE UNDER CONTROL-USE FOR RESCUE (MSIR CAPS CHEAPER SAME EFFECT-NO BITTER TASTE-SEE MEMO
PPLPMDL0800000001	PARMA	OH	44129	8/24/1994	NO DHC. RETURNS
PPLPMDL0800000001	HUDSON	OH	44236	8/24/1994	SPOKE WITH BOB THE SOCIAL WORKER...WHY DIDN'T YOU GET THIS INFO FROM LOU...OLDER IS RELATIVE. MEREDITH IS REALLY WHO YOU NEED TO TALK TO RE MSC
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	8/24/1994	DON'T NEED ANYTHING BUT THE DHC...WHERE IS IT I'VE WANTED TO TRY IT SEVERAL TIMES AND BEFORE I HAVE THEM USE A NEW MED I WANT SAMPLES
PPLPMDL0800000001	STRONGSVILLE	OH	44136	8/25/1994	MSC/ORA
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/25/1994	NEED TO TALK TO WINE RE WESTERN RESERVE AND ORAMORPH
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/25/1994	ORDERED DHC-DIDN'T HAVE IT.PUTTING TOGETHER PRICE QUOTES FOR DONNA IN HSPICE FOR MSC.WANTS TO BE SUPPLIER FOR THEM.
PPLPMDL0800000001	CLEVELAND	OH	44113	8/25/1994	LENGTHY TALK W/1 OF THE NURSES/NOTHING ON OM/DON'T LIKE BIG TABLETS/HASN'T SEEN REP
PPLPMDL0800000001	CLEVELAND	OH	44113	8/25/1994	INPT PHCY-NOTHING ON OM-NO REP SEEN IN LONG TIME-NO TO TALK W/BETSY WHO IS THE NARCS BUYER FOR MORE INFO/NOT IN TIL MON
PPLPMDL0800000001	CLEVELAND	OH	44113	8/25/1994	WEALTH OF KNOWLEDGE. MUST TALK TO MERIDETH RE IN-SERVICE ROXANOL WAS IN FEW MONTHS BACK. WE AREN'T SWITCHING NOW BECAUSE OF LACK OF FAMILIARITY WITH MSC...JUST GETTING DRs TO USE IT CORRECTLY. WOULD LIKE SMILING FACES AND CONN CHARTS. SENOKOT EXPENSIVE FOR THOSE WHO HAVE NO COVERAGE
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/25/1994	TRIED TO CONTACT JENNY YESTERDAY AND TODAY RE ORAMORPH. TALKED WITH NEW GIRL"AHUVA" WHO IS NOW DOING ADMIN WORK BUT STARTED LAST WEEK AND CAN TELL M NOTHING
PPLPMDL0800000001	CLEVELAND	OH	44113	8/25/1994	NOT USING OM/DOESN'T PLAN ON IT/HAS SEEN REP BUT DOESN'T HAVE TIME TO LEARN SOMETHING NEW.LIKES MSC.WILL LOOK INTO MSIR.
PPLPMDL0800000001	CLEVELAND	OH	44113	8/25/1994	ANXIOUS FOR REBATE TO GET STARTED/PROBABLY WILL BE SWITCHING TO RETAIL PHCY FOR MSC!!! NO ROXANE REP IN WHILE THAT SHE KNOWS OF.DOESN'T LIKE BIG TABLET OF OM.
PPLPMDL0800000001	PARMA	OH	44134	8/25/1994	WE CULD USE A GOOD DEAL OF UNIPHYL
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	8/25/1994	WHILE GETTING SAMPLE SIGN FROM GEORGE OH YES
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	8/25/1994	SPOKE WITH PAT,RN. SHE WAS GREAT AND VERY INFORMATIVE!!! NEED TO SET UP IN SERV WITH MEREDITH. DRs NEED IT MORE THAN THE RNS...USE MSC EXCLUSIVELY. ROXANOL WAS IN A FEW MONTHS AGO FOR IN-SERVICE...FOR AEDUCATIONAL PURPOSES WE WONT CHANGE NOW. MSC IS JUST FINALLY GETTING USED CORRECTLY SENOKOT IS EXPENSIVE SO USED WITH THOSE PTS WITH INSURANCE
PPLPMDL0800000001	CLEVELAND	OH	44106	8/25/1994	SPOKE WITH RON. ASKED ABOUT THE MSIR CONTRACT AND MSC STATUS...YOU NEED TO TALK TO CARL RE MSIR AND MSC AND HE IS ON VACATION TILL MONDAY. FUNNY WHY WAS I DIRECTED TO YOU WHEN MSIR TAKEN
PPLPMDL0800000001	INDEPENDENCE	OH	44131	8/26/1994	DR IS REALLY USING A GOOD DEAL OF TRILISATE LATELY. CAN YOU GET ME THE COMPARITIVE PRICING
PPLPMDL0800000001	AKRON	OH	44333	8/26/1994	MISSED YOU LETTER
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	8/26/1994	LETTER FOLLO W UP
PPLPMDL0800000001	CLEVELAND	OH	441065000	8/26/1994	SPOKE WITH HER REGARDING ANOTHER LUNCHEON. I WOULD RATHER YOU SET UP AN APPT WITH WENDY INSEPTEMBER.
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/26/1994	EXCLUSIVELY USING MSC BECAUSE IT IS EASIER FOR THEM TO SWALLOW AND THEY USE A GOOD DEAL RECTALLY. AS LONG AS THEY HAVE AN OPTION THEY WILL USE MSC
PPLPMDL0800000001	CLEVELAND	OH	44106	8/26/1994	MSC MGP/DEBBIE AND MARGARET
PPLPMDL0800000001	INDEPENDENCE	OH	44131	8/26/1994	MSC AND FORMULARIES...GAIL \$'S ARE EVERYTHING TODAY. DHC GOOD DRUG BUT COMPLAINTS ABOUT THE EUPHORIA
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/26/1994	THEY HAVE NOT BEEN RECEIVING THEIR REBATES...JENNY THOUGHT IT WAS AUTO WHEN I'VE CALLED IN THE PAST SHE THOUGHT EVERYTHING WEAS ALRIGHT BUT WHEN WE LOOKED INTO IT...NOT SENDING IN THE
PPLPMDL0800000001	AKRON	OH	44313	8/26/1994	GEN BENEFITS LETTER
PPLPMDL0800000001	AKRON OH44313	OH	44313	8/26/1994	LETTER FOLLOWUP
PPLPMDL0800000001	WARRENSVILLE	OH	44122	8/26/1994	WENT TO ON TO TALK TO JAN WHO WAS ON WAY OUT...NOT USING ALOT OF MSC ANYMORE AND DOESN'T WANT TO TALK OR SET ANYTHING UP NOW BECAUSE THE HOSPITAL IS IN STATE OF FLUX NOW
PPLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	8/26/1994	MSC MAILING LIST APPRECIATED
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/26/1994	THERE ARE TOO MANY CHANGES HAPPENING RIGHT NOW SO I DON'T WANT TO COMMIT TO ANYTHING. ON WAY TO MEETING DON'T WANT TO BE SHORT...BUT...
PPLPMDL0800000001	CLEVELAND	OH	44122	8/29/1994	MOVING MAYFIELD STAFF AND ALL TO THIS OFFICE LONG CONVERSATION WITH GINNY...HEALTHCARE AND HOW CRAMPED TI THIS OFFICE WILL BE. DR WILL GO ON VACATION LATER THIS WEEK SO WAIT A FEW BEFORE RETURNING. AHVE USED DHC BUT OTHER THINGS ON MIND
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	VERY INT IN DHC-DOES LOTS OF WRITING FOR ALL ER DOCS.LOTS OF PAIN-SD WOULD TRY
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	TRYING TO GET BACK IN THE HABIT OF USING IT AGAIN.SD NDS REMINDED.WORKS LOTS OF NIGHTS.HAD FEW PROB W/PTS NOT BEING ABLE TO GET IT-TOLD HIM TO CALL ME!SD WD GIVE INFO TO DONNA OR ANNETTE IF PROB W/STORES.SD WD USE A LOT AGAIN
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	8/29/1994	I'M TELING YOU DDS NO DHC
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	TRYING TO GET THRU TO THIS GUY.STILL USING DURA-DOESN'T LIKE TO DISCUSS HIS PRACTICES.ND TO SEND LETTER.LIKES IDEA OF MSC 200MG.ND TO GET PT CONVERTED NX TIME.WON'T SAY WHY HE SWITCHES TO DURA AFTER MSC
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	HAD HEARD OF DHC IN DAYTON-NEVER USED BUT INT-SD USES ONLY TYL 3 AND DARV.LIKES IDEA OF DHC AND SD WD TRY
PPLPMDL0800000001	CLEVELAND	OH	44113	8/29/1994	STILL A JERK.BEST BET IS TO LEAVE HIM ALONE.KEEPS SAYING MORPHINE ONLY WORKS IN 25% OF CASES!DOESN'T LIKE AHCPR GDLINE.SUSED TO BE GOOD DOC TO DISCUSS THINGS WITH-NOT LATELY
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/29/1994	YES I REMEMBER TALKING ABOUT DHC BUT I DON'T USE THEM UNI I LIKE FOR PERSONAL EXPERIENCE. RHU WERE BUSY UH DRs
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	PAIN MGMT-SET APPT TO SEE DR. CHOI/TALKED W/EILEEN ABOUT BETTY FERREL COMING. ONC-CHEMO FLR-TALKED W/MARY ANN.DR MAKII REALLY GOING GREAT GUNS AROUND THERE.GOOD PAIN PRACTICES. ER-SEE PHYSICIAN RECORDS PURCH-SET APPT W/BETH
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	JUST PUT SOMEONE ON MSC TODAY!!BIG USER IN PITTS.EXTREMELY BUSY ALL THE TIME.SAYS MSC #1
PPLPMDL0800000001	CLEVELAND	OH	44111	8/29/1994	REFERRING LOTS OF PTS TO LUTHERAN HOSPICE LATELY-WILL BE GOOD IF OM TRIES TO GET IN THERE.SAYS TRIED IT-DIDN'T LIKE IT.PRACTICE REALLY GROWING.STILL DOESN'T FEEL ND TO ASSESS PAIN ON A REGULAR BASIS SHWD CAJ-NO INT
PPLPMDL0800000001	SHAKER HEIGHTS	OH	44122	8/29/1994	DHC/ NX BRINGS MORE SEN AND HIGHER DOSE MSC
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	8/29/1994	LOOKING FOR ROSENFIELD'S OFFICE
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/29/1994	DR SAID EVEN THOUGH THAT PT HAS NO SAMPLES HE IS ON UNI...GETS IT THRU THE MAIL.90 DAYS YOU GET CREDIT? LONG CONVERSATION NEW INSURANCE AND COOK BOOK WRITING STILLN BID. SHOWED DR THE AM COLLEGE/AM CHEST PHY AGREED SHERI JUST GOT BACK FROM 4 WEEKS OUT WEST ON THE BIKES 4 STATES. JEAN SAW LOVER
PPLPMDL0800000001	LYNDHURST	OH	44124	8/29/1994	APPEARS I AM INDEED GETTING THE NEW SCRIPTS... STILL BIG SLO BID MAN. KAREN WAS IN A TIZZY
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	8/29/1994	HAVEN'T USED DHC AND REALLY AM NOT INTERESTED ESP ON MON AM
PPLPMDL0800000001	LYNDHURST	OH	44124	8/29/1994	STILL NOT FULL SWING FROM ACCIDENT...AH YES BELLR GOES THRU TRIL NO DHC
PPLPMDL0800000001	RICHMOND HTS	OH	44143	8/30/1994	RUNS PAIN MGMT CLINIC/REAL BUSY TODAY BUT INT IN MINI-INS W/HIM AND FLR.USES MAINLY EPIDURALS BUT SENDS HOME ON ORAL MEDS.CALL FOR APPT FOR LONGER MTG
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/30/1994	SHARED THE AHCPR GUIDELINES WITH HIM. WHERE DID YOU COME UP WITH 90-120MG THATS OUTRAGEOUS AND FUNN THE PDR SAYS THAT YOU ALWAYS START MSC AT 15 MG...NO USE THE 15 MG FOR THOSE PTS YOU SUSPECT UNDER 60 MG. WHAT ARE YOU COMING FROM. FIND APPROPRIATE DOSE BY FIGURING WITH MSIR THEN CONVERT. SKEPTICAL...AHCPR SAYS OPIATE NIAVE
PPLPMDL0800000001	BEDFORD	OH	44146	8/30/1994	DR TIRGIN...IN CHARGE OF PROGRAM FOR MEDICAL EDUCATION OCT T 5TH 12-5 HOLIDAY BEACHOOD...COMMERCIAL SUPPPORT FROM CHEYL
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/30/1994	ALRIGHT I'LL GIVE DHC A TRY BUT UNI.I USE IT LEAVED SAMPLES WE'VE TALKED ABOUT THIS...DOESN'T LAST. YES I DOSE HIGH ENOUGH. STARTS 200MG...

PPLPMDL0080000001	CLEVELAND	OH	44118	8/30/1994	SET UP AN IN-SERVICE
PPLPMDL0080000001	EUCUD	OH	44132	8/30/1994	TOTALLY BACKWARDS PAIN PRACTICES-USING MSC AND DURA TOGETHER AND WON'T LISTEN TO ANYTHING/SAYS GETS GOOD PAIN CONTROL/ EXP WHY NOT GOOD IDEA/SHWD 200MG/SD NEVR HAS HAD TO GO THAT HIGH.BUT WILL USE 300MCG PATCHESJERK
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/30/1994	I'M REALLY BUSY BUT I DID GIVE OOU AN APPT YES I DID SAY I WASN'T COMFORTABLE. OK WHAT DO YOU MEAN DIFFERENT METABOLITE....DON'T SEE MUCH NAUSEA WITH CODEINE. DON'T USE ANYTHING HONDA THAN DARVOCT. CAFFEINE YES I BELIEVE T THAT. STUDIED IN PARIS AND MARRIED WOAMIN FROM ENGLAND MONICA
PPLPMDL0080000001	BEDFORD	OH	44146	8/30/1994	YES, WE REALLY APPRECIATE THE SENOKOT SET WITH EVERYTHING ELSE. DON'T WORRY WE USE MSC FIRST
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/30/1994	200 MG. I SAW THAT IN TH MAIL. I DON'T KNOW THEY DON'T CONSULT ME...JSUT TELL ME WHEN IT'S DONE ST LUKE'S YOU'LL COME BACK WHEN IT DOESN'T WORK AS WELL
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/30/1994	DIR OF HER HOSPICE UNIT IN HOSP-WORKS W/WESTERN RESERVE A LOT.ONLY USES MSC UNLESS PT CAN'T SWALLOW.INT IN PAIN PRO GRAM/EDUC.DID MINI-INS FOR OFC.DIDN'T UNNDERSTAND HOW TO CON VERT.GOES FROM PERC-MSC.TOLD ME TO TALK TO COLLEEN IN HOSPITAL.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/30/1994	REAL BRIEF W/HER-SHE HAD TOOTHACHE AND HAD TO LEAVE BUT INT IN MSC.TREATS HER OWN CA PTS TOO.ONLY USES MSC UNLESS PT CAN'T SWALLOW-THEN DURA.SMALL PERCENTAGE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/30/1994	WAS AT LUNCH TODAY/TREATS HER OWN PTS FOR PAIN AS LONG AS NOT HOSPICE-THEN REFERS TO JUHASZ OR WESTERN RESERVE.DIDNT UNDERSTAND ALOT OF MSC PRINCIPLES-WENT THRU T.I.M.E W/HER. VERY INT IN MSIR-HAS ND FOR IT-PTS.COMPLAIN OF TASTE OF LIQ. SD WILL TRY IT.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	8/30/1994	YOU KNOW WHO I'VE SEEN THE DHC FROM IS MARSH AND I'VE MOVED A FEW BOTTLES. HOW ARE THNGS WITH YOU AND YOUR COMPANY
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/30/1994	200MG
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	8/30/1994	DR CLAIMS MSC IS THE ONLY MORPHINE HE USES. IF ORAMORPH IT'S OUTSIDE HIS KNOWLEDGE. AT HOSPITAL THEY USE MSC BECAE ORA IS JUST NOT AS LONG ACTING. YES USES SENOKOT PRO ACTIVE AR YOU INTERESTD IN PROGRAM IN OCT WENEED SUPPORT YOU CAN DISPLAY...RHU, CARDIO 4CEU'S..HAVE NOT HAD A CHANCE TO LOOK AT AHCPR GUIDELINES YET. YES, YOU GAVE THEM
PPLPMDL0080000001	SOLOIN	OH	44139	8/30/1994	NO, I'VE NEVER HEARD A WORD ABOUT IT...I HAVE BEEN IN BOTH OFFICES ON SEVERAL ACCOUNTS BUT EITHER DOOR LOCKED OR RUNNING LATE...YES, SUGGEST YOU CALL BEFORE COMING LISTENED. WILL GIVE IT A TRY.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/31/1994	IKNOW CAFFEINE WORKS HELPS ME WITH HEADACHES!!! GOOD SEND SAMPLES TO SOLOIN OFFICE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/31/1994	TALKED WITH BUNNY RE AN IN-SERVICE. DON'T KNOW THAT WE HAN HAVE ENVEN LEFT ORAMORPH...TALK TO PHCY. NOT SURE WE NEED IN-SERVICE...PART N PAIN AHCPR NOT DOSING OK COME BACK IN HOUR DONE WITH PTS GO TO MY OFFICE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	8/31/1994	DHC PROTOCOL...WOW IS HE BUSY...8TH REP AND A RUSH OF WALK INS
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/31/1994	STILL AHVE THE METERS...WAS GONE GOOD DEAL OF THE MONTHS SO NO SAMPLES
PPLPMDL0080000001	BRECKSVILLE	OH	44141	8/31/1994	BROUGHT SENOKOT. NEW PARTNER STARTING TOMORROW REALLY BUSY. NO LUNCHEONS UNTIL HE GETS NEW DR SETTLED
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/31/1994	UNI/ASK...NO MORE KITS. SORRY TALK TO FALCONI
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/31/1994	MOVED DOWN THE STREET. ONLY USES MSC. IF YOU WANT TO INTRT TO NEW PRODUCT...LUNCH FOR TE GROUP
PPLPMDL0080000001	LAKEWOOD	OH	44107	8/31/1994	ED ON VACATON TILL TUESDAY AND BUNNY TO SET UP IN-SERVICE PLEASE COME TO MY OFFICE IN AN HOUR
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/31/1994	STILL DRAGGING FEET-WILL DISCUSS AT NX VALUE ANALYSIS MTG
PPLPMDL0080000001	SHAKER HTS	OH	44122	8/31/1994	REALLY DON'T USE UNI MUCH AND DHC IS A GOOD DRUG CAN'T COMPLAIN
PPLPMDL0080000001	CLEVELAND	OH	44106	8/31/1994	WHY HE WAS A CORE IS BEYOND ME...NO SCRIPT TRAC. NOW DOING MORE SENIOR AND REALLY LOW VOLUME. NOT USING UNI. FEELS ID IT HAS TO BE DOSED BID TOO OFTEN
PPLPMDL0080000001	CLEVELAND	OH	44106	8/31/1994	SPOKE WITH GREG...WONDERFULLY PLEASANT AS USUAL. DON'T USE 100MG MSC SO WILL KEEP 200MG ON ORDER SHEET BUT WON'T STOCK....DON'T SEE IT IN OUT PT...DRS ARE AFRAID OF A TABLET THAT HIGH SO YOU'RE RIGHT CONCOM. USE ORA I TELL THEM IT'S NOT THE SAME BUT ALOT CHEAPER
PPLPMDL0080000001	CLEVELAND	OH	44106	8/31/1994	SET UP APPT WITH CARL RE ORAMORPH AND MSC
PPLPMDL0080000001	AKRON	OH	44307	9/1/1994	TALKED WITH TOMMY...COME ON DOWN AND SIGN UP. ON FLOOR
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	OBJ SEE BILLIE FOLEY-IF USED VIDEO-GOT NOTE TO MADGE RE FIFFICK 95-SHOOTING FOR BETTY FERREL OR SOMEONE PROMINENT 4 HER TO LET ME KNOW-SUZANNE AND RITA TRYING FOR 60-80 OF THE ONC RN'S,CLINIC RN'SGYN RN'S(42B),11AM-3PM EITHER OCT 17 OR 24, SHIRLEY GULLO,OCN CLIN RN SPECIALIST SPIRITUAL ASPECT OF HEALING & PAIN MGMT(CLEVELAND CLINIC)-SEE MEMO
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	READY TO GIVE UP ON THIS GUY AND DR. BRIGHTMAN.SAYS HAVE TRIED IT-DON'T THINK THEY HAVE TOO MUCH.BIG SMOKESCREEN. TALKED TO LINDA-SAYS MAYBE ONCE OR TWICE.STAMPER A ND FILE CARD RIGHT ON DESK WHERE THEY WRITE.
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	SAME AS DR. BOHL.ALTHO HE SAYS HE HAS TRIED IT ALOT BUT COULDN'T REMEMBER DOSING OR WAHT IT WAS.MAYBE DO ANOTHER LUNCH
PPLPMDL0080000001	AKRON	OH	44307	9/1/1994	MOST GYN/ONC SURGERY-MORPHINE PCA-THEN TYLOX 1-2 Q 4-6 PRN ARE WELL CONTROLLED..SAID THEY DON'T DEAL MUCH WITH CHRONIC WHEN THEY DO GET THEM IN TOWARD END THEY GO IV MORPHINE-SHE DOESN'T GET THE FEELING JENISON LIKES MS CONTIN-SHE AND JEANNIE HAVE MADE SUGGESTIONS-HE JUST LISTENS DOESNT RESPOND OBJ PINPOINT FOR THOSE CHRONIC THEY DO GET WHEN PO AVAILABL
PPLPMDL0080000001	AKRON	OH	44307	9/1/1994	OBJ MSIR CAPS FOR BKTHRU--GET HIS DEA R PHOTO'D-AND GET DHCPLUS SAMPLES-TO BE USED INSTEAD OF VICODING-LORCET,LORTAB ETC....NEEDS SAMPLES OR WILL NEVER USE-
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	OBJ QUICK THOUGHTS ON MARTIN ACAI FOR ASTHMA-AND OR THOMAS ON SYNERGISM OF B2 + THEOPH--ALSO HIS ROLE IN CA PAIN MGMT OBJ MSC IN ALL WHO CAN SWALLOW--
PPLPMDL0080000001	AKRON	OH	44307	9/1/1994	VERY DISORGANIZED ACCORDING TO CRYSTAL AND PAT(HER BOSS-NOT MAHOVICH)-GOT HER MORE COMFORT ASSESSMENT JOURNALS-ALSO PARTNERS NEWSLETTER FROM ONS MEETING-OBJ GET HER USING 200 MG EXCLUSIVELY WHEN HIGHER NEEDED AND PO AVAILABLE-GET MSIR CAPS REINTRODUCED
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	EUMINATE ANY THEO 24 BUS-EVENTUALLY ALL MULTI DOSE BUSINESS WHAT LOOK FOR IN THEOPH WHEN USE IT..OBJ UNIPHYL D.O.C ANY CA PAIN MGMT?--MSC D.O.C IS OBJECTIVE
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	STOCKED DHC.SEEA A LOT OF DR. SELVARAJ'S PATIENTS.
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	GET HIM AM REV SUPPLEMENT ADVOCATING SUPERIOR BLOOD LEVELS AND PERFORMANCE OF UNIPHYL?-GET HIM TO SWITCH 50% OF THEOPH BUSINESS TOUNIPHYL!!-ANY CA PAIN?-MSC D.O.C FOR CA PAIN MGMT
PPLPMDL0080000001	AKRON	OH	44302	9/1/1994	GET APPT W/CONNIE-SEE LAST SCREEN-SEE IF HE DID IMPLEMENT GUIDLINES AS HE SAID HE WOULD ON 9100-GET THEM FOLLOWING OBJ 75% MSCONTIN 25% PATCH ONLY
PPLPMDL0080000001	AKRON	OH	44302	9/1/1994	OBJ HOW FEEL ABOUT IMM RELEASE MORPHINE 4 BKTHRU? FOR SIMPL 2+2 APPROACH TO DOSING?-IPAP FOR MEDICARE PATIENT WHO IS CANDIDATE(4 MEDICAID)-CAROLYN FINDS MANY PATIENTS & FAMILY HESITANT ON MSCONTIN ADDITION FEARS FROM BOTH-STRESSED VIDEO &ASSESS JOURN,MAKE HER AWARE IT MAY BE IN HOSP TOO REMIND 200 MG TABS-TELL HER THEY MISS HER IN RAVENNA
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	STILL NO ORAMORPH USE-SAYS BOTH SAME-TRIED TO SIT DOWN AND EXPLAIN DIFF-NO TIME.SAYS SHOULD OWN STOCK IN PF FOR AMT OF MSC SHE USES! DOESN'T SET LIMITS ON IT.WILL GO HIGH AS NEED ED.HAS USED 200MG ONCE.LETS HSPICE TAKE CARE OF IT ONCE GETS THAT HIGH.NO WORD ON ROXANE
PPLPMDL0080000001	AKRON	OH	44320	9/1/1994	\$1,000 GIFT FROM US TO HOSPICE CARE CENTER-OBJ 5 MIN APPT W/ PAT MAHOVICH TO UPDATE HER ON REBATE AGREEMENT-HER B-DAY IS 9/6 BUT SHE'S NOT BACK UNTIL 9/12-I SHOOT FOR 9/14 OR 9/16...AM-EXPLAIN BENEFIT OF JUST QUARTERLY TALLIES AND THE AMOUNT HOSPICE OF YOUNGSTOWN IS GETTING BACK-ONE WAY OR ANOTHER,WHY DON'T YOU MAKE A DEC. SO I CAN STOP TAK.U P TIM
PPLPMDL0080000001	AKRON	OH	44307	9/1/1994	HERE 1 YR NOW-SOME DAYS CHALLENGE-HER BOSS ISN'T MADGE-ITS A VP-MARY D. WAS JUST HEAD RN-SHE IS RN MGR-MORE RESP-CANT SPEND SAME AMT TIME MARY DID..MENTIONED LOTS OF MSC,PATCH OMYIAS-GOING TO PITTSBURGH FOR WEDDING-STILL LIVES CLEVE., OBJ PETRUS WAS 2 IMPLEMENT NEW GUIDLINES ON 9100-WHAT IS STATUS FOR PAIN MGMT?-WEHRE POSITION ORAL ROUTE-WHERE POSIT
PPLPMDL0080000001	AKRON	OH	44305	9/1/1994	DONT FILL TOO MANY CAA PAIN RX HERE-MOSTLY AKRON CITY STORE 305, 605 IN STOCK
PPLPMDL0080000001	AKRON	OH	44301	9/1/1994	MINIMAL CA PAIN BUSINESS-STORE BY CITY IS BEST RESOURCE
PPLPMDL0080000001	AKRON	OH	44304	9/1/1994	MSC SOMEWHAT STEADY-PATCH BUSINESS SPOTTY-STOP TO SEE JUNGLA TO GET EVENT-THOSE WRITING PATCH ARE MOSTLY THE IM'S WHO DON'T KNOW GUIDLINES--MOSTLY 305 605 MOVING THOUGH
PPLPMDL0080000001	CLEVELAND	OH	44113	9/1/1994	STILL USING SOME DHC FOR HEADACHES.NEEDED TO BE REMINDED. SAYS MUST BE THE CAFF THAT MAKES IT WORK GOOD.SAYS WILL CONSIDER FOR OTHER PAINS.NX-GET PT LIST FOR DAY.USING QUITE A BIT OF DARV
PPLPMDL0080000001	AKRON	OH	443081062	9/1/1994	MOST IMP TO HIM ARE EFFECTIVENESS & CONVENIENCE-USSES LONG ACT MORPHINE (YESI!)-REAFFIRM HE MENTIONED THIS, THEN WHEN TITRATE(& INITIATE--INTRO MSIR CAPS FOR TITRATION)-NO CEILIN MENTION
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	MARTY'S PATIENT-INTRO DHCPLUS-AS SOON AS CONTROLLED THEN GO PO(MSCONTIN)-HAD A PATIENT ON DEMEROL & MORPHINE, SWITCHED ON DISCHARGE TO MSC-MAKE SURE TITRATE UP IF IN PAIN
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	CHRIS SAID ONE PATIENT TO RUN OUT OF VIC-TAKING MSC BUT OK W/THIS AMT-SHE SAID IT HIT HER-HAS LIVER & COLON CA-SHOUD BE UPPING MSC WHEN NEED MORE THAN 2 BKTHRU-MOST EFF WAY IS 2 USE MSIR CAPS 4 BKTHRU-GAVE HER THIS INFO & BOOKLET(P 10) EXPLANATION OF WHEN TO TITRATE,SHE WILL COVER W/MARQU TOO SHE & CINDY WANT MY WORD CE TO DO AT HOME(TAKE)2 BUSY 4 ME
PPLPMDL0080000001	AKRON	OH	44310	9/1/1994	6 MORE DHC(HOW WORKING-WHERE POSITION)-2 7'S USED MANY ONC'S GO TO MSC CAUSE ITS CONVENIENT Q 12H,YOU TOO? YES--HOW FEEL ABOUT SIMPLE METHOD OF ADJUSTING MSC THAT INSURES PATIENT FULLY BENEFITS FROM Q 12H DOSING OF MSC?-SIMPLE(NEXT USE SMALL BOOK EXPLAINS IN WORDS)-HE SAID SOUNDS GOOD-REMIND HIM HE SAID THIS ASK IF HE'S TRIED THIS APPROACH-MEMO
PPLPMDL0080000001	AKRON	OH	44309	9/2/1994	OBJ 60 MG AND 200 MG STOCKING--JEFF LEWIS WHAT ACTCS FOR THE DECLINE IN MSCONTIN SALES FOR 44304(HOSPITAL)--JEAN BYCE GET BETASEPT TRIAL IN HOSPITAL
PPLPMDL0080000001	AKRON	OH	44304	9/2/1994	POSITIONING DARVOCT AND PERCOCET FOR POST OP USE-PERC RIGHT AFTER THEN THEY FIND DARVOCTETS EXCELLENT FOR THE COLONNIC RECTAL SPASMS-----OBJ DHC TRIAL POST OP V. PERC-DOESN'T KNOC OUT PATIENT(IF COULD GET SAME RELIEF FOR PATIENT WITH OUT KNOCKING THEM OUT)-HOW WOULD FEEL ABOUT USING THIS DRUG?? GET DHC TRIAL
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	9/2/1994	STILL THE SAME PTS WE TALKEDA BOUT BEFORE. YES HAPPY..BUTO STILL NO NEED FOR MORE THAN 1 CAPSULE. SHARED THE AM CHEST AND ALLER AND IMMUN RE USE OF THEOPH AND UNI IS ONLU IDICAD YES WE TALKED THIS AND I AGREE WITH YOU. IAM USING UNI. MORE CONFIRMED
PPLPMDL0080000001	SOLOIN	OH	44139	9/2/1994	NOT NOW DON'T NEED
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/2/1994	VERY CONTENT WITH THE RESULTS
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/2/1994	DR G SIGNED. READ THE ARTICLE IA LEFT WITH YOU
PPLPMDL0080000001	MACEDONIA	OH	44056	9/2/1994	RUTH NEW RPH FROM GEORGIA TO E UP WITH FAMILY SINCE HER HUB DIED. NEVER HEARD OF DHC/SEN
PPLPMDL0080000001	AKRON	OH	44312	9/2/1994	FELTRUP LONSDORF LOT OF VICODIN--HIT WITH DHCPLUS--SOME MSC NOT TOO MANY STRONG ANALGESICS STOCK 3 DEEP DHCPLUS-GET 605 1005 OF MSCONTIN
PPLPMDL0080000001	CLEVELAND	OH	44125	9/2/1994	OH YES DHC AHVE USED
PPLPMDL0080000001	SOLOIN	OH	44139	9/2/1994	NOT REALLY DHC
PPLPMDL0080000001	CHAGRIN FALLS	OH	44022	9/2/1994	DR WILSON AND PEDS MOST RXS. GET TO PROMP CARE NX CHECK IF ORDERED MSIR AND ANY OTHER DHC
PPLPMDL0080000001	CHAGRIN FALLS	OH	44023	9/2/1994	VERY NICE. DO AS MUCH INT MED AS PROMPT CARE. USE TO USE UNI. HAVEN'T SEEN I T IN YRS. DHC WILL GIVE IT A TRY
PPLPMDL0080000001	AKRON	OH	44304	9/2/1994	SAID HE IS RIXING A LOT OF DHCPLUS-BUT DOESN'T WANT TO KEEP SAMPLES-TRY SURVEY-WEHRE POSITION USED-HOW DOSING?-HOW COMPA COMPARE TO OTHER COMBINATION ANALGESICS?-WHEN INNITATE MSC THERAPY?-ANY CHRONIC NONMALIGNANT PAIN PATIENTS ON LONGTERM OXYCODONE PREPERATIONS??-OBJ MSC CONVERSION HERE
PPLPMDL0080000001	SOLOIN	OH	44139	9/2/1994	NO I FORGOT ABOUT IT. ALRIGH ALRIGHT I WILL TRY IT. DHC...DUMP HIL CUTE
PPLPMDL0080000001	AKRON	OH	44312	9/2/1994	OBJ GET 100S AND 15S IN--THEN 200S--HIT RAZACK AND NEMER
PPLPMDL0080000001	AKRON	OH	44304	9/2/1994	HUSBAND KILLED ...ACCIDENT WORKING ON ENGINE...SHE'S HAVING TUFF TIME BUT HOLDING UP WELL-4 KIDS HUSBAND WAS 50 SUPERVIC OF EXTERMINATORS--OBJ; GET SOME FLOWERS TO HER

PPLPMDL0080000001	AKRON	OH	44304	9/2/1994	OBJ SEE CULLADO-COMPARE TO PERC POST OP-GET TRIAL HERE... OBJ MSC EARLIER(NOT POOR PROGNOSIS WHICH IS INDICATION, RATHER PAIN UNRELIEVED BY WEAKER NARCOTICS)-
PPLPMDL0080000001	AKRON	OH	44312	9/2/1994	OBJ MSC IN PO-TRY FOR LUNCH FOR MORE TIME--UNI FIRST LINE W/INHALED STEROIDS--DHC COMBO PRODUCT OF CHOICE
PPLPMDL0080000001	AKRON	OH	44304	9/2/1994	DHC COFFEE-BETTER TIME IS NEXT WEEK--STILL USING DHCPLUS--NEED FIRM ANSWER AS TO WHERE POSITIONING??-HOW DOSING?-MAKE SURE 2 CAPS-OBJ 40% MARKET SHARE--1ST LINE FOR NARCOTIC RESPONSEV PAIN...UNIPHYL EARLY + INHALED STEROIDS!!-MSCONTIN D.O.C IN ALL WHO CAN SWALLOW-PROPER INITIATION,TITRATION AND TABLET COMBINATIONS
PPLPMDL0080000001	TALLMADGE	OH	44278	9/2/1994	MOST IMP IN CA PAIN MGMT 2 HIM EASE OF ADMIN-EFFECT-LOW LETH ARGY-LOW CONSTIP...I ASKED HOW FEEL PROVEN METHOD 90% EASE OF ADMIN,HANDLES CONSTIP,MINIMIZES LETH?-YES WILL TRY-COVER THAT EASE OF ADMIN(DEFINED BY EXPERTS IS ORAL IF POSS.,REASN THIS PREFER IS EASE OF TITRATE DAILY IF NEEDED-V Q 3-6,HAS GUY ON IV 1 MG HR, 1 1/2 MG BOLUS ALSO PER HR-SEE MEMO
PPLPMDL0080000001	AKRON	OH	44312	9/2/1994	VERY EVEN-MSCONTIN AND PATCH BUSINESS-CONCENTRATE ON ONC'S PATCH EASE OF ADMIN/TITRATION
PPLPMDL0080000001	MOGODORE	OH	44260	9/6/1994	OBJ ALFERON N TRIAL(SEE MCCLUSKEY SCREEN)-DHC TRIAL--STILL HAD SAMPLES--MSCONTIN D.O.C. FOR MOD TO SEVERE PAIN IN ALL WHO CAN SWALLOW--UNIPHYL EARLY + INHALED STEROIDS--SWITCH PROGRAM IN CURRENT MULTI DOSE USERS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/6/1994	OBJ RECAP LAST MTG--OBJ DHCPLUS 50% COMBO ANALGESICS, MSC D.O.C FOR MOD TO SEVERE CHRONIC PAIN(USING TIME PRINCIPLES), UNIPHYL EARLY PLUS INHALERS FOR SYNERGISTIC EFFECTS--
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	6 DHC-HE'S "SKEPTICAL" OF ALFERON N BENEFITS CURRENTLY DO TO NONCOMPLIANT PATIENT GETTING MARKEDLY WORSE 6-8 MONTHS POST THERAPY-SHE NEVER CAME MORE THAN 2 WEEKS IN ROW-SPORADIC COMPLIANCE-THEREFORE RESULTS CAN'T BE CONCLUSIVE-HE THINKS SHE MAY HAVE BEEN REINFECTED BY HER PARTNER-WHO MAY NOT HAVE BEEN TREATED-CONSIDERING EITHER ALF OR SFU FOR CERVICAL(MEMO)
PPLPMDL0080000001	PARMA	OH	44129	9/6/1994	SET NEED NO MORE ASK AND BUSY
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	OBJ MSCONTIN D.O.C. FOR ALL MOD TO SEVERE CHRONIC PAIN DHCPLUS TRIAL--UNIPHYL EARLY+ INHALERS FOR SYNERGISTIC BENEFITS AND CHRONOPHARMACOLOGIC INTERVENTION
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	OBJ DHCPLUS TRIAL--UNIPHYL 50% THEOPH MARKET-INSTITUTE SWITCH PROGRAM...MSCONTIN FOR ALL MOD TO SEVERE CHRONIC PAIN IN ALL WHO CAN SWALLOW
PPLPMDL0080000001	STRONGSVILLE	OH	44136	9/6/1994	DR SHORT ALMOST CURT ANYMORE...NEW DHC YEA YEA
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	OBJ GET APPT SIT DOWN TO DO FIVE MINUTE SURVEY WHERE POSITION USE OF MSCONTIN, WHERE POSITION USE OF PATCH?-YOU ARE WELL ESTABL. ONC, MUST B VERY GOOD REASON FOR YOUR POSITIONING PATCH AHEAD OF MSC IN LIGHT OF GUIDELINES, MAY I ASK WHAT THEY ARE?-AGREE WITH BENEFITS HE WANTS-PLUG IN MSC TO ADDRESS THESE-(BAR NONE W/NEW 200 MG DETAIL PIECE 2DAY)
PPLPMDL0080000001	PARMA	OH	44129	9/6/1994	DOESN'T MAKE APPTS ANYMORE AND BUSY TODAY BUT POLITE
PPLPMDL0080000001	STRONGSVILLE	OH	44136	9/6/1994	DHC/USED IT ON NEIGHBOR WHO GETS ZONKED. LIKES THE MED NEVER USED UNIPHYL...UNI DETAIL GOOD
PPLPMDL0080000001	PARMA	OH	44129	9/6/1994	DHC/SEN
PPLPMDL0080000001	MOGADORE	OH	44260	9/6/1994	HAVE FEMALE PATIENT WHO IS REFRACTORY TO PODOPHYLLIN--WILL CONSIDER ALFERON N THERAPY--OBJ GET TRIAL WITH PROPER USE, GET DHCPLUS TRIAL, MSCONTIN FOR ALL MOD TO SEVERE CHRONIC PAIN WHERE PO ROUTE AVAILABLE--UNIPHYL SWITCH PROGRAM AND EARLY + INHALED CORTICOS FOR SYNERGISTIC BENEFIT IN ASTHMATICS (SPOKE TO CONNIE RN-405H)
PPLPMDL0080000001	STRONGSVILLE	OH	44136	9/6/1994	DHC DETAIL YES UNI
PPLPMDL0080000001	STRONGSVILLE	OH	44136	9/6/1994	DHC DETAIL USE A GOOD DEAL OF VICODIN...DHC SOUNDS GOOD WILL TRY IT
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	OBJ DHC PLUS TRIAL--MSCONTIN D.O.C FOR MOD TO SEVERE CHRONIC PAIN---UNIPHYL EARLIER +INHALERS FOR SYNERGISTIC BENEFITS
PPLPMDL0080000001	AKRON	OH	44302	9/6/1994	LIKED DUMP HILLARY IDEA-DAID SOUNDED GOOD-WAS DRINKING COFFE SO GAVE SOME-WILL TRY-FOLLOW UP(DON'T KEEP SAMPLES)-MAKE SURE HE KNOWS MEDICAID APPROVED-WHAT BENEFITS DO YOU LOOK 4 WHEN NEED NARCOTIC ANALGESIC?-WHAT DO YOU TRY TO AVOID?-PLUG IN DHCPLUS-DO YOU TREAT ANY CHRONIC NONMALIGN PAIN WHERE WEAK NARCOTICS NOT ENUFF?(INTRO MSC)-GET DHC TRIAL COFFEE/CALENDR
PPLPMDL0080000001	CLEVELAND	OH	44106	9/6/1994	PULMONARY DEPT WANTED SAMPLES IN WEARN..DR MCGADDEN
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44321	9/6/1994	6 DHC--HAVE A FEW PATIENTS(CONDYLOMA) ON ALFERON N-THEY USE IVT(GAVE THEM ORDER SHEET THAT LISTS ALL INFO NEEDED)-OR HE WILL WRITE RX IN CERTAIN CASES-GETTING GOOD RESULTS--JUST TOOK ON ASSOCIATE(MONTE FOX-DO ALSO)-THEY HAVE OFFICE IN KENT ON TUES AFTERNOONS(ON RT 43-THE NEW MED OFFICE BLDG)
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/6/1994	RARE CA PAIN RX'S-HAD A FEW PATIENTS ON MSCONTIN BUT THEY DIED-GAVE GUIDELINES-ONE RX FOR DHCPLUS IN LAST 3 MONTHS-GET THIS MOVING FOR HIM--FIND OUT WHO WRITES MOST COMBINATION ANALGESICS-BRIAN JET SKIEQ(WEST BRANCH)-COLD-HAD TOUSE WET SUIT-AND 4 WHEELED--OBJ STOCK HIGHER SIZES-SHOW NEW STOCKING POLICY
PPLPMDL0080000001	AKRON	OH	44310	9/6/1994	RARE CA PAIN RX'S--THEY DON'T TEND TO SE THESE--SEE MUBASHIR TERELETSKY, SCHUKAY BURICK MOTEN FOR COMINATION ANALGESIC POTENTIAL
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/6/1994	NOT MUCH CA PAIN BUSINESS-VERY SPORADIC--MOSTLY THEY GO TO KLEINS FOR THESE MEDS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/6/1994	OBJ WHEN INITIATE THERAPY? WHEN TITRATE? WHAT BENEFITS MOST IMP TO YOU WHEN SELECTING S.A. FOR CA PAIN?-PLUG IN MSCONTIN ANY CHRONIC NONMALIGNANT PAIN UNRESPONSIVE TO WEAKER NARCOTC ANALGESICS?-INTRO MSCONTIN-ZENZ & STRUMPF FROM MONOGRAPH FOR THESE PATIENT TYPES-GET TRIAL-USE CONVERSION CALCULATOR
PPLPMDL0080000001	MOGADORE	OH	44260	9/6/1994	OBJ; MSC FIRST LINE FOR ALL MOD TO SEVERE CHRONIC PAIN- PROPER INITIATION , CONVERSION, TITRATION...DHC PLUS TRIAL SEL V. HYDROCODONES(WHAT BENEFITS MOST IMP TO YOU DR?- UNIPHYL SWITCH AND EARLY W/INHALED CORTICOS FOR SYNERGISTIC EFFECT
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/6/1994	NANCY CLARK-INFO FOR PATIENT TAKING 30 MG MSC Q 12H PLUS 2 30 MG IMM REL MORPH Q 4H[SHOWED HER W/WARFIELD-60 MG(MSC + 360 MG IMM RELEASE 420 MG MORPHINE PER DAY--ADMINISTER AS 2 100 MG MSCONTIN Q 12H-BKTHRU DOSE AT 60MG PRN-TITRATE WITH SAME APPROACH IF PAIN ESCALATES..NANCY IS BACK TO WORK-GAVE TITRATE GUIDELINES BOOK-SEE IF FOLLOWED/USED
PPLPMDL0080000001	AKRON	OH	44307	9/6/1994	6 DHC-USING A LOT WORKING WELL-WHERE POSITION-HOW DOSING MAKE SURE TO REEMPHASIZE 2 CAP DOSE(LOVES DUMP HILLRY CLINTN PLUS BILL IDEA-TONYA HUSBAND IS LAWYER)-SHE HAS INITIATED MSCONTIN BEFORE-INTRO'D CONVERSION CALCULATOR-SHE SAID THEY USUALLY ARE ON LORTAB OR VIC BEFORE MSC-SHOWED HOW TO INITIA & TITRATE W/MSIR-OBJ WHEN INITIATE(NOT POOR PROGNOSIS)DHC50
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/7/1994	DR IS NOW MED EDUCATION DIRECTOR...LONG CONVERSATION WITH DRD CAROLINE RE PROGRAMS
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	LEFT CONVERSION ON WAY OUT...BUSY...DURAGESIC TO MSC EQUALANALGESIC DOSES
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	DR WAS 1 HR LATE FROM HOSPITAL...REALLY SHORT...LEFT CONVE MSC-DURAGESIC AND PRICE DIFFERENCE TO LOOK AT WHEN YOU HA HAVE TIME...PRICE NOT THE CONCERN HERE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	DURAGESIC LETTER GOING INTO CONSULTATIONA ND RUNNING LATE...LEFT WITH HIM CONVERSION TO MSC FROM DURAGESIC
PPLPMDL0080000001	CLEVELAND	OH	44109	9/7/1994	INPT PHCY-SAW MIKE POWELL-DIR.DISCUSSED LETTER SITUATION FOR 1 1/2 HRS.PRETTY RECEPTIVE/NO HARD FEELINGS W/ME.DOESN'T WANT IT TO HAPPEN AGAIN.GAVE ME LOTS OF INFO RE IT AS TO WHY HE SENT IT.NOT FIRST TIME HE HAS DONE THIS-OTHER CO.NOT SURE IF DOCS WILL SEE ME.WONT SWITCH BACK NOW-WILL LOOK AT AMT OF RESCUE MORPH BEING USED.DUR WILL BE DONE/CK COMPLAINT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	ON VACATION AND JUSY'S PROFILE DISAPPEARED!!!
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	PHCY IS STILL DEAD. JUST OPENED A FEW WEEKS AGO TOM OVER FROM SAGAMORE. TALKED MSC DOSING DHC...MOVED A FEW BOTTLES IN SAGAMORE...SENOKOT
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	9/7/1994	DHC/SEN
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	DON'T NEED ANYTHING LEAVING FOR LUNCH AND DR IN CONFERENCE IF WISH TO WAIT
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/7/1994	SAYS ALOT OF CA PTS COME TO HIM ON COMBO. IT IS EXPENSIVE Y THERAPY..THEN WHY INCREASEN G HIS USE WHE HE TALKS ALL PRO DURAGESIC
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/7/1994	STARTED WITH ANDY IN PHCY WHO IS USING MSC EXCLUSIVELY ONLY 15 AND 30MG. INTRO OF DHC FOR WIFE. NOT ANY NARCOTIC I WISH THEY WOULD GIVE IT TO HER. WILL READ ABOUT IT WANTED INFO ON MSC RECTAL USE. WHEN PAIN CENTER JOIN US T MAY BE DIFFERENCE. WENT TO SEE SUE...REFERRED ME TO CAROLINE FOR LUNCHEON AND MED EDUC...SEE NOTES
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/7/1994	AS A MATTER OF FACT I DID LOOK AT HELM AND I THINK IT MAKES ALOT OF GOOD SENSE...LEAVE SAMPLES AND I WILL TRY IT...HAVE A TON ON SHELF...NX AFTER READING THE HELM STUDDY YOU MENTID SAID IT MADE SENSE HAVE YOU STARTED A PT YET...
PPLPMDL0080000001	CLEVELAND	OH	44109	9/8/1994	CKD BACK TO SEE IF HE HAD TRIED UNI YET-NO HE HASN'T.WANTS TO TRY ON SOMEONE NEW-HASN'T SEEN ANYONE NEW SINCE HE SAW ME THAT NEEDED THEO.SD WOULD DEF TRY.WILL SEE AT APPT 9/22
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/8/1994	PRICING OF MSC
PPLPMDL0080000001	HEIGHTS	OH	44067	9/8/1994	VERY HAPPY WITH THE DHC. ONLY USING ONE AND OFTEN JUST FOR TH DAY OF PROCEDURE...GETTING SAMPLES IN MAIL
PPLPMDL0080000001	SAGAMORE HILLS	OH	44118	9/8/1994	TALKED WITH ALVA. DR JISEL GREENE IS GETTING A NEW PARTNER AND MOVING AT THE END OF THE ONTH. THIS IS NOT A GOOD TIME TO SET UP APPT AND DOESN'T WANT SAMPLES BUT WILL IN NEW OFFICE. THESE WILL BE LEFT WITH DR BOUWARE V
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/8/1994	CAME IN TO GET DR TOSS'S CV'S REFERRED, E YO BARB
PPLPMDL0080000001	CLEVELAND	OH	44113	9/8/1994	USING SOME MSC--TRYING TO GET PEOPLE OFF PERC/PT POPULATION BAD/DOCS MUST REALLY ANALYZE SITUATION BEFORE PAIN MED IS GIVEN.GOOD LUCK W/MSC.NX-DISCUSS POSSIBLE PAIN PROTOCOL W/ MSC FOR
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/8/1994	TALKED WITH KAREN GAIL RE DEC PROGRAM. REALLY NEED TO TALKO TO MARGO
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/8/1994	YES WE NEED SAMPLES GO TO OFFICE. USES WHAT IS IN THE CABINET...BETTER GET THE TPHY STOCKED
PPLPMDL0080000001	PARMA	OH	44134	9/8/1994	SCRIPTTRAC DOES SHOW FINALLY SHOWING UNI AND DHC CLAIMS HE USES THEM
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	9/8/1994	HASN'T USED DHC YET...SAYS HE USES UNI...YEA NTO ACCORDINGO TO SCRIPTTRAC
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	9/8/1994	PSIN CENTER
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/8/1994	GORDON STILL ON VACATION...REFERRED ME TO MARGO FULL DETAIL TOOK STUDIES TO INFECTION CONTROL. WILL LOOK AT PRICING COMPARED TO ??? AND HIBICLENS. ER WAS BLOXDORF TOOK ANDY THE MSC RECTAL STUDIES
PPLPMDL0080000001	CLEVELAND	OH	44113	9/8/1994	HAS INDIGENT PT FOR MSC-CURR ON DURA-WANTS TO GET HIM OFF IT.VERY HAPPY W/RESULTS HE'S GETTING FROM MSC.USUAL DOSE IS 1-2 60MG BID/TID.PTS ARE ON IT FOR ROUGHLY 3 MOS.USING CON- VERSION CALC FOR MOST PTS-ESP ONES FROM PERCOCET.STILL USING SOME DURA-HAS CONVERTED A COUPLE PTS TO MSC.ROMAN VERY IMP W/THESE PTS.DOES MOSTWRITING
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/9/1994	MSC IN-SERVICE NEXT WEEK
PPLPMDL0080000001	CLEVELAND	OH	44109	9/9/1994	CKD BACK AGAIN AND HE HAS STARTED A NEW PT ON UNI JUST TODAY SD TOO SOON BUT WILL MONITOR IT
PPLPMDL0080000001	CLEVELAND	OH	44109	9/9/1994	MADE APPT W/TITO FOR BSPT
PPLPMDL0080000001	LYNDHURST	OH	44124	9/9/1994	AHCPR GUIDELINES...WHERE FET FALLS IN...WILL TRY TO GET APPT AT HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44144	9/9/1994	SHOULD RETIRE VERY VAGUE-SAYS USES DHC AND UNI A LOT.FORD LEADER ONLY CONFIRMS UNI-SAYS HAS NEVER SEEN A DHC RX FROM HIM.NX-FIND OUT WHAT HE LIKES ABOUT VIC-NICHE FOR CERTAIN PAIN STATE
PPLPMDL0080000001	MAYFIELD	OH	44124	9/9/1994	WRITES FOR THEOPH BID..WHATEVER THEY GET THEY GET STILL NO APPT. WILL LOOK DHC
PPLPMDL0080000001	CLEVELAND	OH	44113	9/9/1994	PHCY-NO ORAMORPH;DON'T EVEN STOCK IT.STILL SUPPLYING THE HOSOPICE W/MSC,MAY CHANGE SOON TO RETAIL
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	9/9/1994	SENOKOT IS NOW ON SHEVES
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	9/9/1994	NO HAVE NOT RECEIVED THE SAMPLES LETTER BENEFITS
PPLPMDL0080000001	CLEVELAND	OH	44113	9/9/1994	DISC REBATE I JUST SIGNED THEM UP FOR-SHOULD HEAR FROM ERNIE MERLINO SOON.SET UP INSERVICE FOR 9/26.HAVE HEARD FROM ROXANE-BUT NO ORAMORPH USE.



PLPMDL0080000001	MAYFIELD	OH	44124	9/9/1994	AT HOSP AND OFFIC ETRYING TO HUNT DOWN DICKMAN...MSC IN SERV NEXT WEEK
PLPMDL0080000001	MAYFIELD HTS	OH	44124	9/9/1994	ON WAY FROM HOSPITAL...NOT SURE DHC...NX PT HE WAS SUPPOSE TO START...GLADLY SEE YOUIN OFFICE IF CAN
PLPMDL0080000001	CLEVELAND	OH	44109	9/9/1994	REALLY STRANGE-SAYS HE HAS USED DHC A LOT-CAN'T FIND RX- SAYS WORKS GOOD.HARD TO TALK TO-TRY AND TRACK RX
PLPMDL0080000001	MAYFIELD HTS	OH	44124	9/9/1994	WILL GIVE IT A TRY DUMP HIL CLINT...YES I WILL REMEMBER IT NOW. USES ALMOST VICODIN EXCLUSIVELY. TYR TO USE AS LITTLE AS POSSIBLE. GAVE CHART...LITTLE MSC PARTNERS MORE
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/9/1994	DHC/SEN. SINDY REALLY BUSY POLITE BUT SHORT. WHAT'S HIS NAMEJUST HAD GI SERIES...NEW MEDS
PLPMDL0080000001	SOLOH	OH	44139	9/9/1994	DONT' GO FURTHER THAN DARVOCT. TRIL PEOPLE COMPLAIN DOESN'T WORK...CAN'T GO HIGHER THAN 1000MG TRIL FOR MY GI PEOPLE...NX GETTING GENERIC...UNI AND ALLERGYA ND CHEST PHYS
PLPMDL0080000001	MAYFIELD HTS	OH	44124	9/9/1994	LEAVING FOR SPAIN NEXT WEEK. SHARED ALLERGY AND IMMUN/AM CS CHEST PHYS YES I AGREED WITH YOU LAST TIME... YOU KNOW IT'S NOT ON HOSPITAL FORMULARY...THEODUR IS DHC...NOT ALOT OF CIII BUT WILL GIVE IT A TRY SEND SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44113	9/9/1994	STILL USING SOME DHC W/GOOD RESULTS;MOSTLY FOR HEADACHES; SD WD TRY FOR OTHER PROBLEMS;STILL LIKES DARV;SAYS PTS WANT IT.EXP DIFF BETW DHC AND DARV-MORE POTENT
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/12/1994	POSITIONS MSC FOR CA PATIENTS TAKING LOT OF SHORT ACT-PERC OR VICI(WHEN ACT IS HIGH)-MAKE SURE TO EMPHASIZE IF NEEDING 1 Q4H-CAN GO TO MSC-GOT HIM CONV GUIDES FOR HE & 6 COLLEAGUE WANTED
PLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	9/12/1994	MSIR INFO BIG-BELIEVES IN IMM REL(SAID FOR WHEN MSC MAKES THEM WACKY-HOW DO YOU MEAN)-HAS USED DHC FEW TIMES-A FEW HAVENT TOLERATED DUE TO CAFFEINE-SEE MEMO
PLPMDL0080000001	AKRON	OH	44309	9/12/1994	NEW REP...AT UH THIS AM...LATE
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/12/1994	PEGGY DOESN'T LIKE OUTPATIENT CHEMO(AROUND THE CORNER FROM ONC FLOOR TEAST)-CAUSE 2 FAR IF EMERG-SHE ALTERNATES OVER THERE(BETH TOO)-INTROD TO DIANE, VAL BETH COMFORT ASSESS JOURNALS AND VIDEO-AFTER MY EDUC DAY INSERVICES-TRY FOR IN SERVICE ON THESE TOOLS-THEN USE CONV CALC'S AND DO CASE STUDIES-WHAT DOSES SEE ORAL WHAT IV(IF IV,PO AVAIL?STABLE?)
PLPMDL0080000001	AKRON	OH	44307	9/12/1994	CINDY BIG HELP-SEE MEMO-WANTS TO TRY DHCPLUS-SAID THEY SEE ALOT OF THE THINGS ON DHCPLUS FILE CARD(ARTHRITIS-LOW BACK ETC-FIND WHAT THEY SEE MOST OFTEN-WHAT DO THEY USE?-OBJ TRIAL THEN 50% DHC-HANDLE ANY CA PAIN MGMT-FIND BEST TIME TO SEE INDEPHT-INTRO PROVEN MEHTOD 90% SENT 6 DHCPLUS
PLPMDL0080000001	CLEVELAND	OH	441065000	9/12/1994	KIDS ARE 15 & 17-JUDY ENJOYED HER MYRTLE BEACH VACATION OBJ MSC FOR ALL PO AVAIL CA PATIENTS--UNIPHYL QD WITH D SUPPER-JUST A TRIAL
PLPMDL0080000001	N ROYALTON	OH	44133	9/12/1994	OK WHERE DID DIFFERENT ACCOUNTS GO
PLPMDL0080000001	PARMA	OH	44129	9/12/1994	HAVEN'T USED ANY OF UIOR PRODUCTS...SAMPLES STILL ON SHELF...CAME BACK TO TALK N WAS GOING TO REMOVE A TOENAIL...BRIEF FORGOT...
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/12/1994	DONT' WASTE TIME HERE...MAKE SURE THEY HAVE SAMPLES BUT WONT TALK
PLPMDL0080000001	AKRON	OH	44308	9/12/1994	OBJ LET KNOW ALLEN WILL BE USING MSIR CAPSULES--OBJ HOW IS MSCONTIN MOVING VS. PATCH NOW??-OBJ IS GET ANOTHER PRINTOUT SET ANOTHER LUNCH-GET THEM FDA ORANGE BOOK 1994
PLPMDL0080000001	AKRON	OH	44309	9/12/1994	SOME DHCPLUS ISOLATE-RARE MSCONTIN--OBJ GET 100S STOCKED
PLPMDL0080000001	CLEVELAND	OH	44106	9/12/1994	OBJ EARLIER START VS. OXYCODONES--LONGER VS. IV,PCA
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/12/1994	MAYBE IN SERVICE CALL MAUREEN. DR WANTED TRILISATE FOR PERSONAL USE
PLPMDL0080000001	AKRON	OH	44304	9/12/1994	KIM( BABY BOY 8 MONTH OLD NOW-HEALTHY 22 LB) SAID HE USES LOTS OF MSCONTIN-WHO TAKES PHONE CALL WHEN PATIENT CALL IN WITH QUESTION OR INCREASE PAIN?-INTRO HER PROVEN METHOD 90%-TRY AGAIN
PLPMDL0080000001	CLEVELAND	OH	44106	9/12/1994	FOR SIT DOWN WITH THIS METHOD-ALSO OBJ DHC TRIAL--UNIPHYL EARLIER WITH INHALED STEROIDS-CONCENTRATE ON THOSE PATIENTS ALREADY TAKING MULTI DOSE THEOPH- SWITCH!!
PLPMDL0080000001	CLEVELAND	OH	44106	9/12/1994	NEXT 3 MONTHS FOR MCQUIRK(300 TABLETS)-HE SAID HE'D TALK TO JUNGLAS ABOUT A CA PAIN MGMT EVENT-HE SAID SHARON SHIFF ALSO PROPOSING THIS EVENT(LORTAB LADY)-I REBOOKED WITH JUNGLA FOR OCT-LEFT NOTE FOR HIM--WILL TALK BY PHONE SOONER IF NEED BE-OBJ DHCRIAL-MSC EARLY V. PERC--UNIPHYL EARLIER W.INHALD STEROIDS
PLPMDL0080000001	CLEVELAND	OH	44106	9/12/1994	APPT WITH CARL WHO WAS RUNNING LATE BUT VERY KIND. MAYBE WE CAN SEND MSIR THRU AS ALT DELIVERY INSTEAD OF FULL PT COMMITTEE. APPROVAL. NO WE WIL NOT SUBSTITUTUTE ORAMORPH FOR MSC
PLPMDL0080000001	CLEVELAND	OH	44106	9/12/1994	DIFFERENT DELIVERY...WE HAVE BOTH AVAILABLE
PLPMDL0080000001	AKRON	OH	44320	9/12/1994	SPOKE WITH LAURIE...LONG TIME...USUALLY SEE GREG... MSIR AND MSC...THINKS THEY GET IT THRU HOSPITAL BUT DEPENDS. WOULD LIKE SOME PENS/PADS...NX TAKE GOODIES AND NEED TO TALK TO GREG LATER RE
PLPMDL0080000001	AKRON	OH	44320	9/12/1994	HOW HIS CONTRACT WORKS NX...DOLLARS SPENT ON MSC YEARLY
PLPMDL0080000001	AKRON	OH	44320	9/12/1994	PAT ON VACATION AGAIN-TILL THURS-COFFE SAMPLER(S MIN-SEE IF I INTERESTED IN SAYING 1,000/QUARTER ON BENEFIT PROGRAM DRUG COSTS)-EXPLAIN-4 TIMES/YEAR. (SUE WAS IN MID-OHIO STEALTH PACE CAR-IS GETTING PIX-OCT GONE TRV CAMPING W/BOYFRIEND IN N.C.-TO SHIRLEY INQUIRY AS 2 HER THOUGHTS ON BEACON ARTICLE ON 8/17-NEED ANY VIDEO ASSESS JOURNALS-OBJ MSC EARLIER-LONG
PLPMDL0080000001	AKRON	OH	44306	9/12/1994	HE AGREES W/MARTIN IN ACACI HILITES-HE SAYS ABOULSH LATE PHAS & ANTINFIL ARE CONTROVERSIAL-GOOD RESULTS W/SEREVENT,UNIPHYL & THEO 24-SAIDSOME HAVE TREMORS ON SEREVENT-SOME DONT' TOLER
PLPMDL0080000001	AKRON	OH	44303	9/12/1994	THEOPH-DOES LIKE ONE PER DAY THOUGH-REALLY SPECIFIED ONLY APPROVED SUPPER DOSED THEOPH-ASKED IF THEO 24 WAS-ISAID UNI HAS THIS INDICATIO EXCLUSIVELY-OBJ FORGET THIS CONTRO(MEMO)
PLPMDL0080000001	AKRON	OH	44303	9/12/1994	LONSDORF,FELTRUP AND TANG FOR DHCPLUS AND MSCONTIN POTENTIAL SOME ONC RX'S FILTER ON DOWN HERE-STAY ON THEM AS WELL
PLPMDL0080000001	MAPLE HTS	OH	44137	9/13/1994	AKSED WHEN TO TAKE THEOPH LEVELS WITH UNIPHYL-GAVE PI FROM FILE CARD-EARLY AM(WANT TO TRY AT PEAK EFFECT WHICH IS 12 HRS POST DOSING W/ SUPPER)-HE SAID A PULMONOLOGIST RECOMMENDD UNIPHYL
PLPMDL0080000001	BEDFORD	OH	44146	9/13/1994	200MG BID-ASK WHO THAT WAS HE DIDN'T AGREE HE FELT ONCE DAY(400MG) IS WORKING OR SOME NEED 600 MG SOME 800 MG (SHOW HOW TO BREAK AGAIN)-WHAT LOOK 4 IN NARCOTIC & ANY CA ?
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	YES START 15MG FOR THOSE WHO HAVE NEVER TAKEN ANYTHING BUT FOR THOSE ON COMBO AOR TAKING HIGHER STRETHGS... NX 'D LIKE TO CLARIFY DOSING AND STARTING DOSE.....
PLPMDL0080000001	CLEVELAND	OH	44115	9/13/1994	WOULD LIKE TO HELP WITH THE CME PROGRAM BUT AT TIME ONLY CAN PROVIDE SPEAKER
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	FOLLOWED ANOTHER REP..WAITING LINE TODAY
PLPMDL0080000001	CLEVELAND	OH	44115	9/13/1994	WONT' TELL ME ANYTHING ABOUT WHAT HE USES OR LIKES.MARY SAYS HE USES LOTS OF UNI AND SLO-BID.DISC DIFF BETW 2 SAID "OK" DHC-REMINDED HIM AGAIN-SD WD TRY
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	LISA WAS ASKED TO CALL ME RE TRIL 1000...I WONT' BE GETTING ANYMORE AS OF OCT WILL GET MAIL ORDER GEA OFF TODAY AND LISA DID GREAT AT THE SHOW AMATEUR ADULT
PLPMDL0080000001	MAPLE HTS	OH	44137	9/13/1994	NO WONDER HE COMES IN LOW SCRIPTRAC...PACKING SAMPLES IN BACK...DHC BOTTLES WERE EMPTY...AS WELL AS BOXES OF OTHER MEDS...USE ONCE A DAY THEOPH...WHAT DO YOU MEAN DOSE DUMG LEAVE SAMPLES AND O'I'LL USE UNIPHYL
PLPMDL0080000001	SOLOH	OH	44139	9/13/1994	REALLY BUSY BUT RECEIVED SAMPLES THIS AM WILL TRY IT
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	WELL SCRIPTC SYS NOTHIN G HERE BUT SAMPLES GONE AND DR SAYS WORKS WELL 1-2 4HRS. GOOD PRODUCT
PLPMDL0080000001	CLEVELAND	OH	44114	9/13/1994	DID LUNCH FOR OFFICE.VERY RESPONSIVE.USING UNI AS #1 THEO. ONLY USES S-B FOR KIDS.DHC-ONLY WHEN HE REMEMBERS.LIKES CAFF IN IT BUT JUST DOESN'T REMEMBER.LITTERED OFFICE W/CALENDARS ETC TO
PLPMDL0080000001	CLEVELAND	OH	44109	9/13/1994	REMINH HIM.SD WOULD USE MORE.BIG WORKMEN'S COMP GUY. HIS PA SEES A LOT OF PTS TOO AND SD WD USE IT.
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	CHESTERFIELD PHCY SAYS TO SEE HIM ABOUT UNI.BIG WRITER W/DR BACK.VERY HARD TO SEE.SAW BRIEFLY THROUGH WINDOW AND GAVE HIM FILE CARD.SAYS USES IT SOMETIMES.NEED TO GET BACK IN THERE WHEN
PLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1994	ROD IS W/MX NX WK.CALL AHEAD TO SEE
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/13/1994	BEEN AWHILE. . TRIL NOT MOVING DHC GONE
PLPMDL0080000001	CLEVELAND	OH	44113	9/13/1994	I'M TRYING TO GET DHC OFF YOU R SHELF
PLPMDL0080000001	CLEVELAND	OH	44115	9/13/1994	HAS PUT SEVERAL PTS ON MSC(ROMAN) BUT 2 THIS WEEK WERE FROM OUT-OF -TOWN AND WENT BACK HOME TO GET THEM FILLED.HAS PT FOR INDIGENT PROGRAM.
PLPMDL0080000001	CLEVELAND	OH	44115	9/13/1994	TALKED W/GEORGEFFE ABOUT 200MG AND POTENTIAL PTS-REALLY DOESN'T KNOW TOO MUCH ABOUT ANYTHING.KEY NURSE NOT THERE. DR. CARTER IS MEDICAL DIRECTOR-ND TO SEE HER.SAYS NOT USING ANY
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	9/13/1994	ORAMORPH AT ALL.WONT GIVE ME PHYSICIAN LIST TO CONTACT EXCEPT DR. CARTER.SAYS LIST TOO LONG-GET DOCS FROM ALL OVER.
PLPMDL0080000001	AKRON	OH	44307	9/14/1994	MSIR CAPSULE YES WHAT IS IT...WHAT'S IR...OK VERY KIND ASUSAL. APPRECIATE THE SENOKOT AND NO CEILING EVER PU T ON MSC
PLPMDL0080000001	BEACHWOOD	OH	44122	9/14/1994	CYNTHIA NEW PA ON 9100-SHE'S GREEN-RIGHT OUT OF SCHOOL- CONNIE WILL ITNRODUCE ME AT TUMOR BOARD-OBJ SHOW HER PROVEN METHOD OF DOSING MSCONTIN THAT CANHANDLE UP TO 90%-GIVE CONV GUIDE AS WELL-INTRO VIDEO
PLPMDL0080000001	AKRON	OH	44333	9/14/1994	MSC FIRST BUT HAPPY WITH PATCH...WILL GET BACK TO ME RE APPT TO DISCUSS COMING BACK TO SPEAKER'S BUREAU
PLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	9/14/1994	6 DHC TRIAL-OBJ 50%-& MSCONTIN FOR ALL PO AVAIL. MOD TO SEV. PAIN PATIENTS--HANDLES MEDINA, BARBERTON AND GENERAL-ON THE GO-WIFE IS RADIOLOGIST-TWO SMALL CHILDREN TOO
PLPMDL0080000001	LYNDHURST	OH	44124	9/14/1994	USES EVENLY DARV,VIC,TYL-SAYS ALL WORK SAME-INT IN DHC-SD WD TRY
PLPMDL0080000001	LYNDHURST	OH	44124	9/14/1994	SPOKE WITH SEYMOUR WHO WAS FRIENDLY BUT HURRIED... NEVER HEARD OF DHC BUT SEE IF MR FOX WILL STOCK SEN
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/14/1994	YES, VERY PLEASUED WITH THE RESULTS OF DHC
PLPMDL0080000001	CLEVELAND RD	OH	44106	9/14/1994	1994 ORANGE BOOK--APPRECIATIVE-RAN ANOTHER REPORT FOR ME PATCH IS STILL NEMESIS SIMMER(1),HOWALD(2), MCCOY(2), PETRUS(3), MUAKKASSA(4), BURICK(1), GOSWAMI(1), SAKOL(1)- 628 W. MARKET, MORRIS(1)-
PLPMDL0080000001	AKRON	OH	44312	9/14/1994	MSC WRITERS-MARQUINEZ,MUBASHIR,DY ANDREWS(300 LOCUST ST. STE 560),KARLEN(15'S), HOWALD, JOISHY FROM CLEVE CLINIC-OBJ; KEEP GETTING THESE REPORTS-WED IS CALLED IN RESPNSE TO CALL RE INDIGENT PT AT WESTERN RESERVE RE MSC. AURIE WAS CURT AND SAID WITHOUT PTS NAME I CAN'T DO ANYTHING FOR YOU. YOU BETER GET THAT INFORMATION LIKE SHE WAS DOING
PLPMDL0080000001	AKRON	OH	44312	9/14/1994	ME THE FAVOR. I HAVE TRIED TO CONTACT TISH AT RESERVE BUT ONLY VOICEMAIL...GAVE HER THE INFO
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/14/1994	OK SAMPLES-EVEN UNIPHYL-SEE ABOUT APPT NEXT TIME-INTO '95 NOW-OBJ DHCPLUS 25%-UNIPHYL Q 3 50%- MSC D.O.C FOR CA PAIN PATIENTS W/PO AVAIL AND MOD TO SEVERE CHRONIC PAIN
PLPMDL0080000001	CLEVELAND	OH	44106	9/14/1994	KLEIN'S HAS LIONS SHARE-FEW DHC RX'S NOT FLYING THROUGH YET NEED A DR. LIKE TOLIVER HERE-OBJ NAMES OF VICODIN WRITERS BARRY(KLEINS SAID LOTS OF MEDS FROM MARK ALLEN AT PAIN CLINIC BUT NO PTTERN-
PLPMDL0080000001	AKRON	OH	44302	9/14/1994	WRITES FOR SOME WEIRD STUFFTOO
PLPMDL0080000001	AKRON	OH	44302	9/14/1994	FOCUS ON KLEINS'--WHAT SIZES YOU STOCK?--GET LARGER STOCKING AND SIZES IN 100S AND 200S
PLPMDL0080000001	AKRON	OH	44333	9/14/1994	ONC DEPT
PLPMDL0080000001	AKRON	OH	44333	9/14/1994	HAS WORKMAN'S COMP GUY-HE WROTE FOR 10 BOXES OF PATCH FOR THIS GUY-BUT WORKMAN'S COMP WOULDN'T PAY FOR THAT AMT-GOT TO SEE HIM FOR SIT DOWN--OBJ MSC 100% IN PO AVAIL WITH MOD TO SEVERE CHRONIC PAIN...DHCPLUS TRIAL VS. TYLENOL #3
PLPMDL0080000001	AKRON	OH	44333	9/14/1994	VIRGINIA WEEFER IS CANNED-MOVED ALL THESE POSITION TO HOME OFFICE IN N. JERSEY... NOW NEED TO GO TO SOUTH MAIN(TAKE 224 TO S. MAIN-TURN RIGHT-IN CORNER OF PLAZA IS OFFICE-SEE CHRIS SHARPLUS(Q.I.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	9/14/1994	RN-QUALITY IMPROVEMENT RN)-IN CHARGE OF STAFF DEVELOPMENT-THE ADMINISTRATOR THERE IS KATHY SAXON
PLPMDL0080000001	AKRON	OH	44302	9/14/1994	DR WAS RUNNING G LATE. I LEFT TO MAKE PHONE CALL AND HE HAD TO HURRY... WILL LOOK INTO DHCAND LITTLE UNI NX...USED DHC//JOURNALS ON USE OF THEOPHYLINE
PLPMDL0080000001	MAYFIELD HTS	OH	44124	9/14/1994	GOING THRU THE COMFORT ASSESSMENT JOURNALS-BRENDA STOMPEL FROM VISITING NURSE SERVICE-LIKED ASSESS JOURNAL AND WAS GOING TO ASK SHIRLEY IF THEY CAN USE-MAY INQUIRE ABOUT VIDEO AS WELL-OBJ
PLPMDL0080000001	AKRON	OH	44310	9/14/1994	GET 200 FREE FLOWING-CONNIE SAID THEY ARE NOT OPPOSED TO USING 200S JUST LESS AVAIL IN PHARMACIES-GAVE THEM LIST
PLPMDL0080000001	AKRON	OH	44310	9/14/1994	THIS WAS FRIENDL'S UNTIL LAST MONTH... BUSY STORE
PLPMDL0080000001	AKRON	OH	44310	9/14/1994	LIKED DUMP HILLARY-LIKE BOND ISSUE JOKE-NO NARCOTICS IN OFFICE-WAS USING DHC FRACTURES-BACK-WILL KEEP IN MIND WHEN SEES NARCOTIC RESPONSIVE PAIN...(KEEP DUMP RECOGNITION FOR DOSING PROPERLY)-
PLPMDL0080000001	AKRON	OH	44310	9/14/1994	ANY CA PAIN-WHEEN INITIATE-TAKE CONV GUIDE-WHEN BUMP DOSE-HERE'S WHAT EXPERTS DO-UNIPHYL EARLIER W.INHALERS-SYNERGISTIC EFFECT

PPLPMDL080000001	CUYAHOGA FALLS AKRON	OH OH	44223 44312	9/14/1994 9/14/1994	PATCH RX AT KLEINS FOR HIM--HANDLE ANYCA PAIN MGMT(KNOW HE DOES DUE TO ADVISOR POSITION WITH HOSPICE)-WHAT FACTORS MOST IMP-HOW FEEL ABOUT PROVEN METHOD 90% LIKES UNIPHYL HE SAID(ASKED ABOUT T-PHYL)-BUT SAID HE LIKES UNIPHYL-FIND OUT WHEN DOSING-WHAT MG STRENGTHS USING-MAKE SURE HE KNOWS HOW TO BREAK-FIND OUT WEHRE POSITIONS-SHOW ACAI HIUTES- AND THOMAS ARTICLE-SYNERGISM IN COPD WITH B2 OBJ DHC 33%(DUMP ACRONYM)-JEAN,FRAN KATIE LIKE COFFEE
PPLPMDL080000001	CLEVELAND	OH	44106	9/14/1994	LOOKING FOR DR MAKLEY...ORS
PPLPMDL080000001	CLEVELAND	OH	44106	9/14/1994	AT HOSP...REP HAD LUNCH TODAY...HAPPY WITH PATCH...PTS LIKET
PPLPMDL080000001	CLEVELAND	OH	44106	9/14/1994	MSC REQUEST FOR INDIG PT JUNE VALENTINE
PPLPMDL080000001	AKRON	OH	44302	9/14/1994	DEBBIE-CHECKED- SAID N'S WON'T SEE CAUSE DON'T USE- SAID NEUROSURGEONS WON'T DO LUNCH-TALK TO MARK M. ABOUT WHO HIS CONTACT IS...-MARY DUKE HOTBUTTON IS DISNEY-HUBBY HAS RELAT IVES THERE- HAVE GONE EVERY YR BUT THIS FOR LONGTIME-SON MAY NOT APPRECIATE ANYMORE-THEY REALLY HAVEN'T SPENT MUCH TIME AT EPCOT THOUGH-KEY IS CHIP AWAY THRU STRACHAN
PPLPMDL080000001	AKRON	OH	44307	9/14/1994	OBJ MAINTAIN MARKET SHARE-GET TITRATING WHEN MORE THAN 2 DOSES BKTHRU-GET DHC TRIAL
PPLPMDL080000001	AKRON	OH	44312	9/14/1994	BROOKS STUDY & DOSING GUIDELINES--OBJ EARLIER AND HIGHER VS. PCA PUMP(MSC V. PCA PUMP NEXT)-WHEN INITIATE,TITRATE AND CHANGE ROUTE? WON'T SET APPTS-GET ONE WITH MICROBERTS NEXT
PPLPMDL080000001	GATES MILLS	OH	44040	9/14/1994	GREAT CALL INTRODUCED MYSELF AND DISC HIS MSC USE.SAYS DOESN'T PUT ANY LIMITS ON IT-KNOWS NO CEILING DOSE.SAYS ONLY USES DURA WHEN PT CAN'T SWALLOW, OR IF THEY GET "NEMESIS" FROM MORPHINE NOT MANY PTS HE SAYS.KNEW RE 200-SAYS PHCY'S DON'T HAVE-CALL ME-GET STOCKED.NX-SHOW GDLES FOR ORAL ROUTE MAYBE BRING LUNCH
PPLPMDL080000001	AKRON	OH	44302	9/14/1994	OBJ DHCPLUS TRIAL--MSC EARLIER VS. FIXED COMBINATION PRODUCTS.. LONGER VS. IV--TITRATE WHEN TWO OR MORE BKTHRU DOSES OF MSIR NEEDED-RATE PAIN OBJECTIVELY
PPLPMDL080000001	AKRON	OH	44307	9/14/1994	COPIES OF GUIDELINES FOR HIS LECTURES-COMFORT ASSESS JOURNALS FOR PATIENTS-SWAMPED-OBJ SAME AS LAST SCREEN-ONE NARCOTIC TO HANDLE CA PAIN-RATHER THAN DARVOCET FOR BKTHRU-WHEN AT 300 Q 12H WHAT USING FOR BKTHRU-WHAT NEXT STEP IF STILL IN PAIN??
PPLPMDL080000001	AKRON	OH	44302	9/14/1994	TOOK CARE OF SENOKOT SAMPLES-AND DEBBIE MELTON-IPAP-500 MG Q 12H--(CIGNA CD)-COMFORT ASSESS JOURNALS TO CONNIE AND APRIL--OBJ WHAT ACCOUNTS FOR HIM STAYING Q 12H NOW-NOTHING FOR BKTHRU BUT GUIDELINES SAY FOR ALL IMM REL AT 1/3-1/4 THE 12H DOSE-WEHRE POSITION PATCH USE?-CEILING PETRUS HAS?
PPLPMDL080000001	MAYFIELD HEIGHTS CLEVELAND	OH OH	44124 44111	9/15/1994 9/15/1994	FINALIZATION FOR IN-WERVICE TOMORROW...SHE WON'T BE ABLE TO MAKE IT SO GOOD WE TALKED TODAY WRITING SOME DHC NOWIDOC'S SIGN RX-NOW QUESTIONS.PROB IS THEY NEVER GET TO HEAR THE FOLLOW UP FROM PTS-USUALLY NEVER SEE THEM AGAIN-IF DRUG WASN'T WORKING-THEY PROBABLY WOULDN'T HEAR ABOUT IT.
PPLPMDL080000001	CLEVELAND	OH	44111	9/15/1994	HAS USED QUITE A BIT SINCE MY LAST VISIT-NO PROBLEMS W/PTS GETTING IT.DHC IS IN THE COMPUTER ALL WRITTEN UP-THEY JUST HAVE TO ENTER IT AND IT GETS PRINTED OUT FOR THEM ON AN RX! OTHER DOCS IN ER ARE USING SOME TDO,BECK REALLY LIKES IT. DOES SAY THAT ITS NOT AS CHEAP AS VIC(GENERIC).HARD TO TRUST THE PTS THEY GET.RX ARE SHORT-3-4 DAYS.
PPLPMDL080000001	CLEVELAND	OH	44113	9/15/1994	REMINDED HIM-50 WROTE A COUPLE BECAUSE MY LAST VISIT VERY BUSY
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	9/15/1994	NEW RESIDENT ROTATION ANY T OR THURS AT EMERGEN 7 AM FOR ER DR'S
PPLPMDL080000001	CLEVELAND	OH	44113	9/15/1994	REMINDED HIM OF DHC,HAS STAMPER RIGHT ON DESK WHERE RX GETS WRITTEN.LITTERED OFC W/CALENDARS,FILE CARDS, AND CANDY.NO EXCUSE NOW.
PPLPMDL080000001	CLEVELAND	OH	44111	9/15/1994	HARD TO SEE SAW BRIEFLY THRU WINDOW.SAYS UNI ONE OF HIS TOP CHOICES FOR THEO-BUT IS ONLY 9%.SAYS HIS PTS ARE BAD OFF- USES IT BID.TOLD HIM WE COULD BEAT OTHERS BY 1-IF UNI BID THEN T-D SHOULD BE TID.SHWOD MARTIN QUICK AND LEFT COPY OF STUDY.NEED TO GET MORE TIME W/HIM.
PPLPMDL080000001	CLEVELAND	OH	44111	9/15/1994	RUNS PAIN MGMT CLINIC AT HOSPITAL.SAYS HE'S BIG ADVOCATE OF MSC-BUT ALSO DOES A LOT OF EPIDURALS AND PUMPS.BIG BUSI- NESS.HE WAS THE ONE WHO GOT BETTY FERRELL TO COME.BELIEVES PAIN MGMT IS BIG ISSUE NOW AND DOCS ARE MISINFORMED.
PPLPMDL080000001	CLEVELAND	OH	44111	9/15/1994	ER DOC-HAS USED S OME DHC SINCE MY LAST CALL-NO WORD.NO PROB GETTING IT.USING FOR BACKPAIN AND ACUTE TYPES.USUALLY USES DARV-GOOD RESULTS-PTS THINK THEY ARE GETTING SOMETHING REALLY GREAT EXP DIFF BETW THE 2.SD WO CN'T TO USE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	9/15/1994	ACTUALLY SEEMS TO HAVE EXPERIENCE WITH DHC
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	9/15/1994	DHC IN HALLWAY...2 DAYS AFTER BABY WAS BORN IN SHORTS AND TIRED USING LITTLE THEOPHYLLINE
PPLPMDL080000001	CLEVELAND	OH	44111	9/15/1994	HAVE SENT INVOICES FOR MSC TO HOSPICE-NOT MANY PTS YET- STILL USING HOSPITAL-LOVES SKT SAMPLES.
PPLPMDL080000001	MAYFIELD HEIGHTS CLEVELAND	OH OH	44124 44113	9/15/1994 9/15/1994	MADE FINAL CONFIRMATION FOR IN-SERVICE...3 WEST WITH BUNNY AND ED COULDN'T SEE ME TALKED W/DAVE-GAVE HOSPICE PRICE QUOTES-NO WORD YET-HAVE SEEN SOME RX FOR OTHER THINGS FROM HOSPICE-SO GOOD SIGN THAT MORE WILL COME.HAVE SEEN SEVERAL RX FROM STEFFEE GROUP FOR
PPLPMDL080000001	CLEVELAND	OH	44113	9/15/1994	MSC.FILLED 2 THE OTHER DAY!NONE GOT 100 OF THE 60MG.NO 200 YET.SAW 1 DHC FROM DR. SELVARAJ.CK BK NX WK RE HOSPICE HOSPICE-INT IN WHERE THE REBATE AGREEMENT IS FROM PF.I CKD AND IT HASN'T BEEN MAILED YET.HAVE GOTTEN SOME INVOICES AL- READY FROM PHCY.STILL USING HOSPITAL BUT GOT PRICE QUOTES FROM OPT PHCY HERE.NO ORAMORPH.PROB WILL SWITCH VERY SOON TO RETAIL PHCY.CENSUS 25/2 ON DURA/4 ON MSC/NOT MANY ON ANY NARCS.
PPLPMDL080000001	CLEVELAND RD	OH	44106	9/15/1994	MSC ORDERS SO WE SHOULD BE ON 60MG AT LEAST THIS PT REALL NEEDS TO MAKE AN APPT HAVE NO IDEA WHERE WE D STAND
PPLPMDL080000001	BEACHWOOD	OH	44122	9/15/1994	TALKED WITH BERNETTE...GAIL...THE TWO OF YOU JUST CAN'T SEEM TO GET IT TOGETHER...ALL DETAIL 5 TOT BE FORWARDED TO MARGO
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	9/15/1994	LONG TIME...CHANGED COMPANIES. HAVEN'T HAD THYRL IN AWHILE USE THE SAMPLES TO GET THEM STARTED. EXPLAINED THE SITUATION...CAN SPLIT THE UNIPHYL...I KNOW BUT WE HAVE TO MAKE IT SIMPLE
PPLPMDL080000001	CLEVELAND	OH	44104	9/15/1994	I DON'T THINK DR. REALLY HAS USED DHC
PPLPMDL080000001	CLEVELAND	OH	44104	9/15/1994	CHECKING TH STATUS OF MSC/ORAMORPH...GAIL I JUST USED UP THE ;LAST OF THE 60 MG MSC YESTERDAY AND HAVE SOME 30MG LEFT SO CHECK WITH ME IN AFEW MONTHS TO GET ANY FEEDBACK ON THE ORAMORPH...JUST DON'T USE ALOT, PREMIER/AMERICSOURCE
PPLPMDL080000001	CLEVELAND	OH	44113	9/15/1994	FILLED OUT INDIGENT FORM.PT WILL BE ON 100MG! CURR ON 100MCG PATCH AND MS-SHORT ACTING.VERY HAPPY W/IPAP PROGRAM.WROTE 2 RX FOR MSC BUT PTS FROM MICHIGAN AND VIRGINIA.WENT HOME TO FILL.VERY HAPPY W/MSG-GOOD PAIN CONTROL ASKED FOR ANOTHER PERCOCET PT-NONE CURR BAD ENOUGH FOR MSC-TRYING TO GET PTS OFF PERCOCET.ONLY TRUST SOME OF THEIR PTS.ALL WANT PAIN MEDS
PPLPMDL080000001	CLEVELAND	OH	44106	9/15/1994	SPOKE WITH GREG...TOOK THE MSC GOODIES...HE'D LIKE TO SWIT TO ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44106	9/15/1994	TRIED TO HUNT DOWN DR MACKLEY...TALKE WITH ANOTHER RECEPTIONIST WHO HAD ME WAIT 15 MINUTES BUT SHE IS VERY NICE AND ACCOMODATING...DON'T KNOW A THING WILL LOOK INTO IT CAN YOU COME BACK IN 1/2 HR GUESS SO...
PPLPMDL080000001	CLEVELAND	OH	44106	9/15/1994	TRIED TO TALK TO TISH AGAIN TODAY RE JUNE VALENTINE RE THE PAPERWORK BUT SHE WAS NOT IN TALKED WITH PAM WHO GAVE ME PTS NAME AND INFOR RE HOSPICE...
PPLPMDL080000001	AKRON	OH	44307	9/15/1994	OBJ PROGRAM FOR 9100 & 42 B TO BOOST MSONTIN BUSINESS AND SALES-PROPER INITIATION TITRATION AND DOSAGE SELECTION
PPLPMDL080000001	AKRON	OH	44302	9/15/1994	KIM NO SAMPLES(SET APPT 10/17 4 30)WAS GLAD TO GET DOSING GUIDELINES IN AKRON YESTERDAY,INTRO'D 200 & ZENZ STRUMPF- COVER IN DEPTH THE FLEXIBILITY(60MG-480)WHEN INITIATE,TITRATE WHAT IS YOUR CEILING?-WHAT PAINS POSITION FORT WHAT OTHER CHRONIC PAIN STATES DIFFICULT THAT U TREAT?-WHAT USE THERE? WHERE PLACE USE OF INVASIVE?-SEE MEMO-OBJ DHC TRIAL MSC #1
PPLPMDL080000001	CLEVELAND	OH	44119	9/16/1994	HAD MTC W/HIM,DAVE FROM HYTREE PHCY, AND ELIZABETH PITORAK ABOUT MSC/OM SITUATION.LENGHTY DISCUSSION/SHWD DIFF BETW 2/HE IS AN ADVOCATE OF MSC/CONCERNED W/PRICE.FOLLOW-UP.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	9/16/1994	NOT INTERESTED IN UNL...LIKES TRILISATE...GREAT TALK AT APPT. USE SYMPOSIA
PPLPMDL080000001	INDEPENDENCE	OH	44131	9/16/1994	WE WERE HAPPY WITH THE RESULTS...HAVEN'T RECEIVED ANY RECENY
PPLPMDL080000001	MAPLE HTS	OH	44137	9/16/1994	HAVE BEEN USING IT. GIRLS HAD THE BIRD ON DESK PT GAVE IT TO THEM
PPLPMDL080000001	AKRON	OH	44307	9/16/1994	WANT TO ONLY GIVE 1/2 HR FOR CA PAIN MGMT...DON'T KNOW IF THAT IS ENOUGH-TIME TO MAKE PROPER POINTS ON CANCER PAIN MGMT AND ROLE OR ORAL ROUTE!!
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	9/16/1994	CLAIMS HE IS USING DHC. YES. UNI MY NUMBER 1 NOW
PPLPMDL080000001	WESTLAKE	OH	44145	9/16/1994	DR DIAZ SAYS HE IS RETURNING TO MS CONTIN.....HE HAS WRITTEN MORE SCRIPTS IN THE LAST MONTH THAN IN ANY PREVIOUS MONTH....SAYS HE HAS HAD PROBLEMS WITH DURAGESIC..... GOOD
PPLPMDL080000001	GARFIELD HTS	OH	44125	9/16/1994	MGP//DURAGESIC LETTER SENT. LIKES UNIPHYL AND MSC. GREAT RESULTS WITH DHC. USING 2 CAPSULES AT FIRST
PPLPMDL080000001	MAYFIELD HEIGHTS AKRON	OH OH	44124 44320	9/16/1994 9/16/1994	ONC FLOOR MSC...DON'T SEEM TO BE TOO FAMILIAR WITH MSC OR MORPHINE FOR THAT MATTER...MOST DON'T WANT TO TALK END OF SOME SHIFTS START OF OTHERS 7 AM PARTNERS AHCPR DOSING COWLES BOOK ON CANCER PAIN MGMT FOR THEIR LIBRARY...SWAMPED WERE WAITING FOR A MEDICAL STUDENT-NEED SENOKOT S DESPERATELY LET THEM KNOW ABOUT PRURDUE FREDERICK'S 1,0005 DONATION WHAT DID THEY THINK OF THEIR BEACON JOURNAL WRITE UP?-OBJ INTRO REBATE AGREEMENT POST MAHOVICH APPT
PPLPMDL080000001	GARFIELD HTS	OH	44125	9/16/1994	DID READ THE UNIPHYL ARTICLES INTERESTING. WHY DO SO MANY USE THEODOURE...FAMILIARITY. MINI IN-SERVICE MSC...ALOT OF INFO. POOR DR HAD STREP THROAT
PPLPMDL080000001	AKRON	OH	44304	9/16/1994	OBJ APPT THRU CINDY..THOMAS & COWORKERS ARTICLE INTRO'D TO BOTH--OBJ EARLIER USE PLUS INHALERS FOR SYNERGISTIC EFFECT
PPLPMDL080000001	AKRON	OH	44313	9/16/1994	AREN'T AFRAID TO BUMP THEOPH DOSE...[20MCG]-ASK HOW HE SELEC THEOPH?-WHAT IS MOST IMPISHOWED HE & PANZNER ACAI HIUTES)- WILL REMEMBER DUMP HILLARY-EXPLAINED MSIR(BUT HE WAS RUSHED COVER DOSING STRATEGY AGAIN..ASK IF ANY CA PAIN RIGHT NOW) REITERATE PROPER DOSING-WHEN INITIATE-GET EARLY V. PERCH! GET DHC TRIAL 45% BUSINESS
PPLPMDL080000001	INDEPENDENCE	OH	44131	9/16/1994	DHC/REALLY LIKING TRIL YES WILL TAKE THE UNIPHYL
PPLPMDL080000001	MAYFIELD HTS AKRON	OH OH	44124 44313	9/16/1994 9/16/1994	SEN NOW ON SHELVES COUPONS... DIANE SAID HE IS XEVING DHC--OBJ WHERE POSITION?-WHAT LOOK 4 WHEN NEED NARCOTIC ANALGESIC?-WHAT DO WHEN CONVENTIONAL COMBINATION PRODUCTS HAVE FAILED?[SEE LAST SCREEN ON INTRO OF MSC]- OBJ MSCONTIN FOR MOD TO SEVERE CHRONIC FOR THOSE WHO CAN SWALLOW
PPLPMDL080000001	AKRON	OH	44304	9/16/1994	6-8 BOXES LEFT-THEOPH A LOT TO XEV(S/JOYCE)-STILL USE UNIPHYL SOEM--OBJ ANOTHER APPT TO REEMPHASIZE AM REV ARTICLE-NOW INITIATING MUCH ANYMORE-GET SWITCH INSTITUTED...MSC D.O.C EARLIER W. PERC, LONGER V. PUMP GET APPT THRU CINDY-SHE IS KEY-REVIEW MARTIN ACAI HIUTES
PPLPMDL080000001	AKRON	OH	44313	9/16/1994	SAID LEAVE THE UNI IT WILL GET USED. HE SAID UNI DOESNT ALWAYS WORK QD(NEED TO ASK WHEN HE DOSED-MESSED UP)-USES MOSTLY THEODUR & QUIBRON(LIKE THEOPH-NO PROBLEMS USING)-GET HIM USING OURS THOUGH-USES THEO 24 TOO...WHEN DOES HE DOSE THE OTHERS & WHAT DOSE & SCHULES USE FOR BID?S-LOVES DUMP HILLARY?-ANY CA PAIN RIGHT NOW?-CONVERT TO MSC-DOSE PROPER
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	9/16/1994	EARLY AM...DHC/MS
PPLPMDL080000001	AKRON	OH	44304	9/16/1994	CRANKING OUT THE ORAL E MEDS 2 HOSPICE CARE CENTER-MSG MOVING WELL-BUT BEWARE OF PATCH RESURGENCE--OB KEEP ADEQUATE AMT OF 2005 IN STOCK
PPLPMDL080000001	CLEVELAND	OH	44114	9/16/1994	FOLLOW-UP SINCE LUNCHEON ON TUES HAS WRITTEN A COUPLE MORE DHC RX SINCE THEN JOHN(PA) HAS ALSO SEEMS TO BE WORKING WELL FOR WORKMEN'S COMP PTS.
PPLPMDL080000001	AKRON	OH	44320	9/16/1994	CHRIS IS TRIAG NURSE-FRIDAYS ARE BAD-SHE WILL SHOW COWLES BOOK TO LUKITY TO SEE IF PUT IN LIBRARY ALSO GAVE THEM COMFORT ASSESSMENT JOURNALS...REINTRODUCE VIDEO AND APPROPRIATENESS--MAKE SURE ALL ARE AWARE OF 200 MG MSCONTIN
PPLPMDL080000001	AKRON	OH	44310	9/16/1994	KATE ROGERS-CONV CALC'S,GUIDELINES, PINK DOSING CARDS-- CONTACT PRIOR TO
PPLPMDL080000001	AKRON	OH	44310	9/16/1994	OBJ STOCK 100S AND 200S--
PPLPMDL080000001	AKRON	OH	44302	9/16/1994	OBJ; MARTIN ARTICLE ACAI & AM REV FOR EARLIER INITIATION EXCLUSIVITY OF THEOPH BUSINESS--MSC-WHEN INITIATE,TITRATE CEILING?-GIVE CONV CALCULTOR-GET COMMITMENT TO USE ORAL PCA STRATEGY

PLPMDL080000001	AKRON	OH	44303	9/16/1994	OBJ EARLIER AND HIGHER[TITRATE PROPERLY]--DHC 50%-UNI EARLY WITH STEROIDS
PLPMDL080000001	AKRON	OH	44310	9/16/1994	1597 S. WATER STREET SUITE B KENT ALSO-PHONE THERE 678-8867 MSC 200-OBJ MSC EARLY & PROPER TITRATION FOR ALL MOD TO SEVERE CA PAIN--DHC TRIAL
PLPMDL080000001	AKRON	OH	44320	9/16/1994	TOM & JOHN MSC MOST OF BUZ-PATCH DIED...PETRUS HAS PATIENT (LADY)ON 10 100MG Q 12H(MAY BE PROBLEM W/KIDS AT HOME-ABUSER S...MEDICAID-WROTE FOR 2005 BUT WELFARE REJECTED...COULD BE DOLLAR AMT-PHONED BILL...SEE A LOT OF WORKMAN'S COMP-TH3,TH4 ABUSERS THEY SAY-WALGREENS OPEN TODAY-GIVING 10\$ PER RX-FOR 1ST 30 DAYS
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	9/19/1994	DHC
PLPMDL080000001	BARBERTON	OH	44203	9/19/1994	BUSINESS IS SLOW ONLY 4 PATIENTS AT BARBERTON HOSPITAL
PLPMDL080000001	MIDDLEBURG HTS	OH	44130	9/19/1994	TALKED WITH MEEDETH RE IN-SERVICE. YES MAYBE THE AHCPR GUIDELINES. WE ARE UP WITH DOSING. NEXT WEEK IN BASEMENT OF HOSPITAL...SEE NOTES
PLPMDL080000001	CLEVELAND	OH	44106	9/19/1994	INT MED AREA. UN. DR WISH HEARD ME OVERTALKING WITH LINDA RE SAMPLING. PROFESSIONAL CURTESY. I WILL SIGN AND YES I CAN DISPENSE DRUGS
PLPMDL080000001	CLEVELAND	OH	44106	9/19/1994	OVERHEARD CONVERSATION RE SAMPLING AND CAME OVER...I WILL SN SIGN AND I CAN DISPENSE WHEN TOLD HE COULDN'T
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	9/19/1994	YES LETS SET ONE UP AT OSPITAL ON AHCPR
PLPMDL080000001	AKRON	OH	44319	9/20/1994	BIG USER OF CLASS III WILL TRY DHC
PLPMDL080000001	MAYFIELD HTS	OH	44124	9/21/1994	DR CLAIMS HE HAS USED SEVERAL PEAK FLOW METERS FOR UUNI CONVERSION...THINK HE MAY BE TELLING ME WHAT I WANT TO HEAR... WANTED TRIL SAMPLES IF THIS IS THE END
PLPMDL080000001	BRECKSVILLE	OH	44141	9/21/1994	CHECKING ON THE SMOKING AND LUNG FUNCTION PROGRAM DUE TO HEAVY SMOKERS...MANY NEED BID DOSING
PLPMDL080000001	BRECKSVILLE	OH	44141	9/21/1994	YES, YOU SAID YOU WOULD BRING ME MORE AS WELL. TO TAKE THEM OVER TO UNIPHYL. SORRY. UNI #1 YES YES WITH MEALS
PLPMDL080000001	BRECKSVILLE	OH	44141	9/21/1994	GAVE DR 2 MORE METERS. YES REALLY APPRECIATE THEM. FALCONI AND GATCHIAN TOOK THE OTHERS. LONG CONVERSATION. UNI #1 PM DOSING ONLY ONCE A DAY
PLPMDL080000001	BEACHWOOD	OH	44122	9/21/1994	YOU KNOW I READ ABOUT THIS 200MG IN MY SOCIETY OF PAIN JOURNAL...BUT ONLY THOSE ON A RELATIVELY GOOD DOSE OF MSC PRESENTLY...OR NARCOTIC. CORRECT. YEA, I KNOW HOW COMMON THE HIGHER DOSES
PLPMDL080000001	BEACHWOOD	OH	44122	9/21/1994	RECEIVED YOUR LETTER TODAY. DR IS CUTTING TRIL 1000 IN HALF AND GIVING TO PTS. NO WONDER HE GOES THROUGHOUT THE 1000MG SO FAST GEA GETTING MARRIED NEXT WEEK. LISA GONE TO FUNERAL FOR F FRIEND'S BABY
PLPMDL080000001	BEACHWOOD	OH	44122	9/21/1994	CLAIMS ONLY THING HE WRITES FOR IS MSC/MSIR THEY FILL WITH WHATEVER
PLPMDL080000001	CLEVELAND	OH	44106	9/21/1994	WON'T SEE REP...INTERESTED IN SPEAKING ON CIRCADAIN PATTERNS AND UNIPHYL...WANTS OUTLINE AND DATE TO DECIDE ANNETTE SAID WILL GET BACK TO ME IF HE IS INTERESTED
PLPMDL080000001	BEACHWOOD	OH	44122	9/21/1994	DHC/SEN
PLPMDL080000001	BEACHWOOD	OH	44122	9/21/1994	DON'T NEED ANY SENOKOT NOW MSC IS REALLY ALL I SEE LATELY
PLPMDL080000001	BRECKSVILLE	OH	44141	9/21/1994	GLOISO MORE PEAK FLOW METERS. GATCHIAN...WANTED MORE STEVE, CHRISTINE RE BETASEPT. PAM MSC AND CHAROLETTE RE LOA ON TRIL AND UNIPHYL
PLPMDL080000001	GARFIELD HTS	OH	44125	9/22/1994	WHY CAN'T WE GET DHC HERE...DISGUSTED
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	SD TRIED ON NEW PT-CK BK MADE APPT FOR 2 WKS
PLPMDL080000001	BEACHWOOD	OH	44122	9/22/1994	KNEW ALL THE ANSWERS TO THE AHCPR. MSC BETTER THAN ORAMORPH HAVE USED THE CAPSULES I CAN'T TELL YOU WHERE. HAVE WRITTEN AT HOSPITAL BUT THEY AREN'T ON FORMULARY THERE. SO THEY FILL WITH WHATEVER. FAMILIAR WITH AHCPR WULD LIKE SOME MORE OF THESE BOOKS AND THE PTS GUIDES MSC CANDY
PLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	9/22/1994	LONG CONVERSATION WITH WARREN RE HMO AND MEDICAID REIMBURSEMENT. VARIES AND SOME PRODUCTS HAVE A STD MARKUP
PLPMDL080000001	BEACHWOOD	OH	44122	9/22/1994	HMO PROVIDER AND MEDICAID
PLPMDL080000001	CLEVELAND	OH	44118	9/22/1994	AHCPR GUIDELINES. BRECIA. DR WAS ASTOUNDED. PROBABLY 150-200MG MOST FOR ME. USE IN CONJUNCTION WITH ALOT OF OTHER THINGS. CAN'T SAY IDO ALOT WITH PAIN?! MORE THAN MOST
PLPMDL080000001	GARFIELD HTS	OH	44125	9/22/1994	ED STILL NO DHC HMO
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	MEDICAL EDUC-TALKED W/BETTY-GAVE HER CV'S FOR PROGRAM IN SPG
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	SAMPLES/GAVE ME INFO ON APPO MTG IN JUNE/ALSO PASO MTG IN DEC
PLPMDL080000001	BEACHWOOD	OH	44124	9/22/1994	I WAS RESPONDING TO ACALL RE ALF...DR LEAVING FOR THE REST OF THE WEEK FOR CONVENTION WILL TAKE THE LIT. WOULD LIKE TO SIT DOWN AND TALK AT APPT PLEASE
PLPMDL080000001	CLEVELAND	OH	44113	9/22/1994	REMINDING HIM-TRIED TO GET PT LIST TO TARGET PT FOR DHC. COULDN'T DO IT-MAYBE LUNCH NX TIME.STILL NO USE-SAYS HE FOR GETS.
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	STILL DISPENSING ORAMORPH EXCEPT WHEN THEY NO 15MG-NO 200 SEEN
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	TRIED TO SEE DR. CARTER-SHE WOULDN'T SEE ME-TOO BUSY
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	REALLY STRANGE-SAYS HE USES IT-HARD TO UNDERSTAND.SD OK,OK AND THAT WAS IT-OFC SRO.
PLPMDL080000001	CLEVELAND HTS	OH	44118	9/22/1994	ORNERNY FUNNY MAN. YES WE USE UNIPHYL. HAVEN'T SEEN IT IN E AWHILE
PLPMDL080000001	CLEVELAND	OH	44104	9/22/1994	FINALLY TALKED!!! SAID I HAD RECEIVED A RESPONSE FROM HIM FROM CONVENTION...YOU WANT TO GIVE ME PEAK FLOW METERS YES. THEN WHEN I EXPLAINED ASK PROGRAM...NOT INTERESTED ONLY BENEFIT YOU. IF PT BETTER CONTROLLED WHY NOT QD NO
PLPMDL080000001	CLEVELAND	OH	44109	9/22/1994	NOT INTERESTED.CAME TO WINDOW BRIEFLY-LOOKED AT MY CARD AND SD I DON'T USE ANYTHING ON HERE.WHY NOT UNI? JUST DON'T. HAPPY W/WHAT I HAVE,AND WALKED AWAY.I TALKED NURSE(KATHY) INTO LETTING ME COME IN FOR AN APPT NEXT WK TO GET A CHANCE TO REALLY TALK TO HIM.
PLPMDL080000001	GARFIELD HTS	OH	44125	9/22/1994	CLAIMS THEY NEVER GOT IT!!! LAST TIME HE SAID YES DHC LETTER
PLPMDL080000001	BEACHWOOD	OH	44122	9/22/1994	WHY IS EVERYONE GOING TO MAIL ORDER. GIRLS CLAIMED IT'S SO INCONVENIENT FOR US. WE DON'T WANT TO WAIT
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	9/22/1994	TRY TO MANAGE WITH MSC EXCLUSIVELY BUT...SOME CON COM
PLPMDL080000001	CLEVELAND	OH	44104	9/23/1994	DHC IS STOCKED AND THERE HAS BEEN MOVEMENT...WILL USE THE SENOKOT IN ALL THE CODEINE PRODUCTS
PLPMDL080000001	CLEVELAND	OH	44120	9/23/1994	HAS TWINS. SET WITH ASSESS NOW
PLPMDL080000001	WESTLAKE	OH	44145	9/23/1994	DR DIAZ CONFIRMS THAT HE IS ONCE AGAIN WRITING MSC FROM A PREVIOUS 100% DURAGESIC POSITION.....HOW MUCH REMAINS TO BE SEEN.....
PLPMDL080000001	WARRENSVILLE HT	OH	44128	9/23/1994	HAVEN'T SEEN DHC LATELY BUT MARSH WAS WRITING
PLPMDL080000001	BEACHWOOD	OH	44122	9/23/1994	YES, I DO HAVE THESE FROM LAST TIME. YES AHCPR BROUGHT SENOKOT
PLPMDL080000001	CLEVELAND HTS	OH	44118	9/23/1994	JUST NEEDED DHC DOESN'T USE MUCH ELSE OF OURS
PLPMDL080000001	CLEVELAND	OH	44120	9/23/1994	WE ARE SET NOW BUT NEXT MONTH
PLPMDL080000001	CLEVELAND	OH	44128	9/23/1994	HIS ANSWERS LED TO BELIEVE HE HASN'T BEEN USING IT LATELY BUT AT ONE TIME HE WAS...WHAT HAPPENED ASK... MSC AHCPR...USE SO LITTLE AND ONLY WHEN THEY ARE TERMINAL CLAIMS HE ONLY USES MSC...NX IS HE DISAPPOINTED WITH DHC OR WHAT AND ORMORPH IF TIME PERMITS
PLPMDL080000001	CLEVELAND	OH	44111	9/23/1994	HAS PT CURR FOR 200 MG.TAKING 180 BID-CONVERTED TO 200.IS REFERRING SEVERAL PTS TO LUTHERAN HOSPICE.STILL USING SOME DILAUDID FOR BREAKTHRU.SHWD MSIR AGAIN.SD LIKES DIL BUT IF HOSPICE WANTS TO TRY IT-OK.NO PATCHES REALLY.HAD BAD EXPR- W/1 PT.GROWING PRACTICE A LOT.BECOMING VERY BUSY.MOVED IN W/CUNN AT WESTLAKE OFC-NO ORAMORPH
PLPMDL080000001	CLEVELAND	OH	44111	9/23/1994	ORDERED 5 60MGX100,1 30MGX250,AND 1 100MGX100
PLPMDL080000001	WARRENSVILLE HT	OH	44128	9/23/1994	HAVEN'T SEEN ACTIVITY FROM MARSH LATELY...
PLPMDL080000001	CLEVELAND	OH	44113	9/23/1994	REAL COCKY.SAYS IS USING IT AT LUTHERAN W/DR.VANGELOS TOO. DOESN'T SEE "RIGHT PT" HERE FOR IT! WHAT IS RIGHT PT? ONE W/MILD PAIN.DOESN'T THINK AS STRONG AS VIC.EXP IT IS.FASTER AND MORE POTENT.SAYS PT GOT SICK ON IT.WILL TRY AGAIN
PLPMDL080000001	CLEVELAND	OH	44114	9/23/1994	FOLLOW-UP.HAS BAD HABIT W/VIC GEN.USING MOSTLY THAT.HAS USED SOME MORE DHC RECENTLY BUT WAS DOSING IT 1 CAP Q6HISAYS DID NT WORK-EXP DOSING AGAIN-SD OK BUT LIKES TO WRITE IT LIKE VIC.WON'T USE STAMPER-BUT LEFT SEVERAL CALENDARS ETC BY DESK TO REMIND.DISC USING W/WORKMEN'S COMP PTS.SD WD.STILL USING UNI AS THEO OF CHOICE.
PLPMDL080000001	CLEVELAND	OH	44120	9/23/1994	HAVE NOT HEARD A WORD ON ORA YET
PLPMDL080000001	CLEVELAND	OH	44120	9/23/1994	YOU KNOW SINCE LAST WE TALKED I HAVEN'T HAD A SCRIPT AND BEING SMALL I CAN'T STOCK TILL IT MOVES...DR SABIO HAD REQUESTED IT BE STOCKED HERE JAMES FORNEY WILL BEI IN TONITE TO SEE MR MOORE
PLPMDL080000001	CLEVELAND	OH	44120	9/23/1994	I WANTED TO ASK YOU ABOUT TIS LITTLE OLD MAN WHO HAS HEALTH INSURANCE BUT CAN NOT AFFORD HIS MSC...IS THERE STILL AN INDIG PT PROGRAM
PLPMDL080000001	WARRENSVILLE HTS	OH	44309	9/26/1994	INSERVICE DAY NEXT ONE KEEP SIMPLERISSE FILE)-OVERHEADS OR SLIDES(EQUIANALGESIC)-CONV CALC'S.PINK CARDS,GUIDLINES,COM- FORT ASSESS JOURNALS,VIDEO,MSC QUESTIONAIRE-SIMPLER CONVERS. FROM PERC TO MSC, FROM IV TO MSC(MSC TAKING 4 BKTHRU DOSES, WHAT DOSE DO YOU INCREASE MSC TO??)-DRUGS & ROUTES NOT RECOMMENDED(DEBBIE,VAL ROSLYN, CINDY, NANCY LYBERGER
PLPMDL080000001	CLEVELAND	OH	44122	9/26/1994	TRIED TO GET SPECIFIC PAIN...SEESIT ALL...NX USE THE COMBO CHART AND ASK WHAT HE USES MOST...FOR THOSE NEXT FEW PTS WHERE TYLENOL MIGHT BE APPROPRIATE WOULD YOU TRY YOUR RESULTS/DHC SENOKOT FOR THOSE ON COLACE NOW
PLPMDL080000001	AKRON	OH	44307	9/26/1994	KISHORE SAID HE HAS NO TUBULE USING UNIPHYL FOR ADULTS-15 YRS OR OLDER-BUT IN YOUNGER PATIENTS WILL GO BID--GO FOR T-PHYL HERE-ALSO SHOW OUR PI-CAN GO DOWN TO 12 YRS OLD... OBJ INTRIO SWITCH PROGRAM-GET 4 NEW PATIENTS
PLPMDL080000001	CLEVELAND HTS	OH	44118	9/26/1994	REALLY WON'T REMEMBER THIS NOW....AM APPT
PLPMDL080000001	SHAKER HTS	OH	44122	9/26/1994	YES STILL HAVE TH ESENOKOT FROM LAST TIME. WHAT ABOUT RETURNS...YES PARTIAL SENT BACK TO WHOLESALER
PLPMDL080000001	CLEVELAND	OH	44115	9/26/1994	SO HARD TO TALK TO-HAD LOTS OF UNI SAMPLES.JUST SAID HE USES UNI AND SLO-BID.DOESN'T REALLY UNDERSTAND DIFF.TRIED TO EXP AGAIN.DOESN'T REPLY.USING IT QD IN AM-TRY PM FOR BETTER EFFECT-SD OK.KEY IS TO SEE OFTEN
PLPMDL080000001	CLEVELAND	OH	44115	9/26/1994	JSUT THRU WINDOW-30 SEC.SHWD NEW 200-SD GOOD-WILL REQUEST FOR HOSPITAL PHCY? TOLD HIM OF LUNCH APT IN HSOPITAL AT ONC TEAM MTG-SD OK AND WALKED AWAY
PLPMDL080000001	CLEVELAND	OH	44115	9/26/1994	NOT VERY GOOD AT PAIN MGMT PRINCIPLES.SAYS COFFMAN USES LOTS OF MSC/DIL/SA MORPH THEN GOES TO PATCHES IF PT CAN'T SWALLOW OR COMATOSE.NEW ONC STARTING HERE AND DEACONESS-DR.ASHIGIBE. FROM NY/WANTS TO FOLLOW A.C.T. GDUNES HERE/NDIS TO BE ON STAF SET LUNCH INS FOR 1 MONTH W/INGRID. EXT 2673
PLPMDL080000001	LYNDHURST	OH	44124	9/26/1994	YOU KNOW THGIS HAS BEEN DISAPPEARING...UNI SAID YOU HAD A FEW PTS WHO DID WELL WITH THE QD DOSING.....IF I LEAVE YOU THE SAMPLES DON'T YOU FEEL EVERYONE WOULD BENEFIT FROM QD DOSING...LET THEM MAKE THE CHOICE
PLPMDL080000001	AKRON	OH	44305	9/26/1994	WILL USE LONG ACT THEOPH FOR NOCTURNALS(SAID UNIPHYL)-BUT MAY BE JUST TO APPEASE ME.. SAID HE USES PEAK FLOW METERS TO DETERMINE WHETHER PATIENT IS HAVING NOCTURNAL SYMPTOMS-SOME- TIMES THAT MAY NOT BE INDICATIVE OF THE RESPONSE THEY MAY BE ABLE TO GET W/UNIPHYL-INTRO MCFADDEN 7'S.FASCINATING RYTHMS & UNI CME NEXT-SHOW HOW TO BREAK UNIPHYL TABLET
PLPMDL080000001	AKRON	OH	44303	9/26/1994	HAD PROGRAM FROM ROERIG THAT QUIZZED WHAT THEY WOULD DO IN CLINICAL SITUATION-DID RECOMMEND LONG ACTING THEOPHYLLINE PLUS INHALED STEROIDS WHEN PATIENT EXPERIENCING NOCTURNAL SYMPTOMS(THY SAID BEDTIME-HE SAID HE'S GIVING AT SUPPER AND PATIENTS DOING FINE)-NEXT INTRO ACAI HILITES WHICH HE ATTEND ED-TRY FOR HIS RESPONSE ON SYNERGISTIC EFFECT-OBJ USE EARLR
PLPMDL080000001	AKRON	OH	44303	9/26/1994	



PPLPMDL0080000001	MAYFIELD HTS	OH	44124	9/26/1994	SEKOKOT IS IN. PLEASE PUT THE SAMPLES IN ALL THE NARCOTIC BAGS.
PPLPMDL0080000001	LYNDHURST	OH	44124	9/26/1994	INTERSTEEED IN DHC...WALKING OUT OF OFFICE
	AKRON	OH	44310	9/26/1994	NEED COMFORT ASSESS JOURNALS AND VIDEO TO CINDY--DON'T CONFUSE HER-SHOW HER PERSONALLY HOW TO DO CONVERSION FROM PERC-OR VIC-OR LORTAB TO MSCONTIN... GET MY WORD VIDEO BACK WHAT THINGS DO YOU (YOU SPECIFICALLY) GET INQUIRED FOR
PPLPMDL0080000001					SEKOKOT. DHC IS MOVING
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	9/26/1994	TOM STEWART- OBJ HIGHER INITIAL DOSES, EARLIER UE-NO CEILIN ON EFFECT OF FULL AGAONIST(PARENTERAL LAST RESORT)
PPLPMDL0080000001	AKRON	OH	44304	9/26/1994	LONG CONVERSATION...ASKED WHEN HE WOULD USE A BID OVER A QD WHEN THEY COME TO ME CONTROLLED. PEAK FLOW METERS CAN BE A PROBLEM IF PEOPLE STAR DOSING THEMSELVES ACCORDING TO FEV1 A SOPPOSED TO SYMPTOMS
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/26/1994	HAS USED LIMITED UNI IN PAST-JUST DOESN'T BELIEVE IN QD DRUG OF ANY KIND.THINKS ASTHMA/COPD ND THEO W/FLAT BLOOD LEVELS. SHOWED GRAPH/MARTIN/ETC-DOESN'T LIKE THAT UNI GOES BELOW 10 PART OF DAY.EXP DEL SYSTEM.IF USED WD USE IT BID-ALL DRUGS ARE BID.FINE-USE IT BID!SD WD TRY AGAIN.LEFT LOTS OF SAMPLES USE SOME TRIL-WANTED SAMPLES.SAYS HE'S NOT USING MUCH THEO!
	CLEVELAND	OH	44109	9/26/1994	PHCY-SAW PETER/NO ORAMORPH/STILL QUITE A BIT OF DURA/MORE MSC THAN BEFORE.WON'T PUTIN 200MG UNLESS COFFMAN WANTS IT. WILL ASK HIM PERSONALLY.MADE APPT FOR NX WK W/PHCY. ONC-SAW PAM FESSLER-SEE RECORDS
PPLPMDL0080000001					LEFT ACAI HIGHLIGHTS FOR EACH...MARTIN/UNI + INHALED STEROIDS SYNERGISTIC EFFECT---OBJ GET THEM USING MCFADDEN QUESTIONS-OUR QUESTIONNAIRE-AND EARLIER UNIPHYL USE PLUS INHALED STEROIDS
PPLPMDL0080000001	AKRON	OH	44307	9/26/1994	CAN'T GET DR'S TO DO PAIN ASSESS. [0-10 IS WHAT SUMMA USES THEREFORE THEY MUST CRAPSHOOT-INTRO'D PROVEN METHDD 90% GET THEM TITRATING AFTER 2 BKTHRU DOSES
PPLPMDL0080000001	AKRON	OH	44304	9/26/1994	RITA WASN'T TOLD BY SUE WITCHER THAT EVENT CHANGED TO 10-17 TERRY NEWELL HAD CONFIRMED JEAN TAGGART FOR 10-24--WILL TRY TO CHANGE[CONTACT JEAN IF STILL GO ON DIRECTIONS-PERHAPS MEET HER IN Y-TOWN].HER PHONE IS[412]282-6806
PPLPMDL0080000001					WEL UNI GOING UP EVEN THOUGH DR SAYS IT DOESNT HOLD THEM
PPLPMDL0080000001	SOLO	OH	44139	9/27/1994	ER DR DON'T KNOW WHO
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/27/1994	IN SOLO
PPLPMDL0080000001	PARMA	OH	44129	9/27/1994	FOLLOW THROUGH WITH THE PEAK FLOW METERS AND SPECIFIC PTS YES VERY HAPPY TO RECEIVE THE METERS WILL DO...I WILL OBTAIN THE METERS FROM MY MANAGER...GREAT
PPLPMDL0080000001	N ROYALTON	OH	44133	9/27/1994	CLAIMS HE IS USING...NOT SEEING IT. GOT OFF INTO THE MAN WITH THE SPINE SURGERY AND THE STUPID RODEO THEY COULD USE DHC... YES HAS ENOUGH INFO YES COMFORTABLE.. YOU NEED MORE FROM ME???
PPLPMDL0080000001	MACEDONIA	OH	44056	9/27/1994	LIKE THE SENOKOT BUT NO DHC...DENTISTS OHS BRENTWOOD
PPLPMDL0080000001	NORTHFIELD	OH	44067	9/27/1994	WENT TO SEE SUSAN CONTE WHO WAS NOT IN SO REFERRED TO PAMELA PARKER.WHO IS DIRECTOR OF INFECT CONTROL... ALSO OT IN..LEFT INFO
PPLPMDL0080000001	CLEVELAND	OH	44106	9/27/1994	GETTING BUSY. RICH SAID THE SENOKOT WENT FAST. NO DHC BRENTWOOD ER.
PPLPMDL0080000001	MACEDONIA	OH	44056	9/27/1994	SAYS HE LIKES DHC AND HAS TO REMEMBER IT. WHEN HE HASN'T HAD A NEED FOR AWHILE GO BASCK TO OLDIES. UNIPHYL CIRCADIEN PATTERNS. YES, IF SOMEONE IS CONTROLLED I WON'T MESS WITH IT. NEW YO CAN
PPLPMDL0080000001	SOLO	OH	44139	9/28/1994	DR IS WITH RETTER REPLACING MAZANSKY
PPLPMDL0080000001	SOLO	OH	44139	9/28/1994	NEW PAIN CENTER
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/28/1994	
PPLPMDL0080000001	HEIGHTS				
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/28/1994	NEW PAIN CLINIC
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/28/1994	I HAVE NOT MEANT TO PUT YU OFF. TWO CHOICES...PT FOR BETASEPT WILL NOT MEET UNTIL NOV/DEC THEN ALL HOSPITALS WILL BE LOOKED AT TOGETHER...OTHERWISE YOU CAN START AND GO THRU THE PROCEDURES WITH EACH SEPERATELY
PPLPMDL0080000001	TWINSBURG	OH	44087	9/28/1994	LORI HAD CALLED ME YESTERDAY RE NEW PAIN CLINIC SET UP APPT FOR WED
PPLPMDL0080000001	EUCLED	OH	44119	9/28/1994	USED HELM;HE QUESTIONED "STABILITY" OF PTS/BELIEVES SERE TO INC MORBIDITY;USES UNI DUE TO FLEX OF DOSING/REFERS MORE SEVERE PTS TO KOW/WON'T SWITCH/NX-IF BELIEVES SV INC MORBID WHERE PLACE PROV REP/VOLMAX?WHY USE THEM?/SHOW HELM A&[171 PTS],ALSO ARK 1200MG VS T-D-MORE FLUC BLD LEVEL W/UNI
PPLPMDL0080000001					DHC...HAS OVED. SENOKOT. NEW RPH
PPLPMDL0080000001	SOLO	OH	44139	9/28/1994	UNI/DHC HASN'T USED IT AND DIDNT SEEM TOO INTERESTED BUT IT ALL MAY BE EXPLAINED...HE WILL RETIRE IN A MONTH
PPLPMDL0080000001	SOLO	OH	44139	9/28/1994	NO ALPHABETICALLY AND NUMERICALLY FOR CII. DR BUECHER ASKED. IT IS ONLY FOR PRE-PRINTED SCRIPTS
PPLPMDL0080000001	SOLO	OH	44139	9/28/1994	DH STILL AHSN'T USED IT. NXREMEMBER DUMP HILARY CLINT SIAD YOU WOULD USE IT
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	9/28/1994	HAVE A A NEW PAIN CENTER IN TWINSBURG WANT TO SEE YOU THERE
PPLPMDL0080000001	TWINSBURG	OH	44087	9/28/1994	NEW SATELLITE IN TWINSBURG...SPOKE WITH LORI DR YOKIEL HAD WANTED TO SEE YOU FPR TRIL AND SENOKOT SET UP TIME FOR IN-SERVICE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/28/1994	IN TWINSBURG NOW BY APPT A WED
PPLPMDL0080000001	CLEVELAND	OH	44109	9/29/1994	DIR OF ONCOLOGY:WAS ON P AND T UNTIL JULY.SHW'D DIFF BETW US AND OM;GAVE US IDEAS ON HOW TO GET MSC BACK ON FORMULARY
PPLPMDL0080000001	CLEVELAND	OH	44109	9/29/1994	UPDATE ON CURR SIT W/OM;USING IT W/NO COMPLAINTS.YET KEY IS TO KEEP RELATIONSHIP W/KATHY TO HELP IN FUTURE.GET HER TO ADMIT TO COMPLAINTS ABOUT OM.MAY DO D.U.E. TO CK HOW MUCH OM USED VS MSC PAST YEAR/ALSO ON AMT OF ROX LIQ USED/COST SAVINGS? KEEP CKING BACK
PPLPMDL0080000001	CLEVELAND	OH	44109	9/29/1994	TALKED W/VIRGINIA/BEST TIMES TO CATCH PHYSICIANS-CARTER, HINES ETC RE OM
PPLPMDL0080000001	CLEVELAND	OH	44109	9/29/1994	SAW ELLEN GOOD.GAVE SKT SAMPLES FOR CLINIC/TRIED TO SEE DR. SAMUELS OR HAHN.TOO BUSY.CK BACK
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/29/1994	GREAT IN-SERVICE. NURSES WERE VERY ACCOMODATING. WE DID DOSING AHCPR CONVERSION. THEY DON'T REALLY FEEL GOOD ABOUT THE PATCH AND KN EW NOTHING OF THE DEATHS. BLUE LIQUID...MAYBE MSIR
PPLPMDL0080000001					JEFF LEWIS[DIE HARD BENGALS FAN-SONS 3&5-LOOK LIKE MOM-SHE IS 5'1" SO THEY MAY NOT GET HEIGHT..DECLINE IN MSCONTIN MAY B DUE TO SHORTER "H" STAY,MORE IV MORPHINE..KEEP INSERVICING WHEN PO AVAIL-GO MSCHE DIDNT THINK SWITCH TO OR SR)-60S DECISION IS NOW IN SOMEONE ELSE HAND-MARCH '95 ONC. PHARM. MAY BE READY-WILL WANT THESE RPHS INSERVICED & (MEMO)
PPLPMDL0080000001	AKRON	OH	44313	9/30/1994	HE IS DEFINATELY AWAY FROM THEOPHYLLINE.. HE IS USING SEREVEN ALOT FOR NOCTURNAL SYMPTOMS...DISCUSSED ACAI W/TAMMY TWO- R.MARTIN ADDING THEOPH DOSED CORRECTLY(UNIPHYL) TO INHALED STEROIDS FOR ADDITIVE EFFECT... GET THIS QUESTION ANSWERED (TAMMY MESSENGER IF NEEDED IF THEOPH WERE TO EVER REGAIN ITS ROLE OF PROMINENCE IN YOUR PRACTICE-WHAT WOULD CAUSE 2DO
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/30/1994	REALLY LIKE THE DHC. UNII...ONCE A DAY IS REALLY THE WAY TO GO RE COMPLAIANCE WOULD LIKE THE PEAK FLOW EVAL BUT WON'T HAPPEN MSC. WE HAVE QUITE A FEW ON MSC
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/30/1994	CLAIMS THEY USE A TON OF MSC...AND REALLY LIKE THE DHC IT WOULD BE NCIE IF UNI CAME 200, 400, AND 600 800 WELL 600 IN WAITING.
PPLPMDL0080000001	BARBERTON	OH	44203	9/30/1994	ER CALL DR. FRANK HAS NOT COMMITTED TO USE OLD HABITS SEEM HARD TO BREAK. I ASKED IF HE NEEDED ADDITIONAL INFO HE SAID ALL HIS QUESTIONS HAD BEEN ANSWERED.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/30/1994	SEN
PPLPMDL0080000001	AKRON	OH	44319	9/30/1994	HOSPITAL CALL
PPLPMDL0080000001	AKRON	OH	44319	9/30/1994	HOSPITAL CALL
PPLPMDL0080000001	BARBERTON	OH	44203	9/30/1994	HOSPITAL CALL
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/30/1994	LETTER...MISSED YOU
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	9/30/1994	CLAIMS WE'VE TALKEDA BOUT DHC ABD WHERE BEFORE BUT I'M NOT SEEING IT IN SCRIPTRAC...NX DR C I'M NOT SEEING ANY MOVEMNT FO DHC IN THIS AREA AND I WONDER IF YOU HAVE STOPPED USING IT HAVE YOU HAD ANY BAD EXPERIENCE DO YOU FEEL COMFORTABLE
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/30/1994	DR'S SISTER IN FROM PHILLIPES(INQUIRE ABOUT HER VISIT)- SET LUNCH W/BONNIE ON NEXT VISIT..SANDY TO WEST PALM BEACH FOR 4 DAYS(WON WHEN BOUGHT DOOR-THEY WILL GOLF-SHES NOT REAL GOOD)-DR S ARE USING MSCONTIN-HOW DOSING WHEN INITIATE WHEN INCREASE-RECOVER ALL BASES-HAVE YOU TRIED DUMP HILARY CLINT ON PLUS BILL YET?--UNIPHYL THEOPH OF CHOICE ARE OBJECTIVES WEEKEND AFTER THIS ONE GOING TO VEGAS-ONLY PLAYS THE SLOTS DOESNT KNOW ROULETTE OR BLACKJACK...PATIENT WITH TESTICULR CA NOW ON 300 Q&H PLUS 720(3-30S Q 3H) FOR BKTHRU-EMPHASIZED ABILITY TO ALLOW PATIENT SAME RELIEF WITH NEED FOR 8 LESS DOSES PER DAY BY UPPING MSCONTIN PROPERLY--WILL DO FOLLOW UP
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	NEED MORE DHC. PICKER UP SON'S BIKE AT EDDIE'S
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/30/1994	ASK WHERE THE SCRIPTS ARE IF HE IS WRITING
PPLPMDL0080000001	CLEVELAND	OH	44125	9/30/1994	ONC
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44302	9/30/1994	ROTATES CALL EVERY 5TH WKEND-THIS ONE HE'S ON HELL WEEK(LAST 2) FOR APRIL AND CONNIE-WORKED IN 3 NEW PATIENTS TODAY... HIS LATEST IS HE LIKES USING ROXICODONE(PURE OXYCODONE)WITH TAGUINO/SAGUINOL??FIND OUT WHAT THIS IS AND WHERE HE USES HE WANTED IN ON NEW CLINICAL--WE WERE TOO LATE--OBJ HOW HAVE NEW GUIDLINES AFFECTED POLICIES/PROCUDERES ON 9100-TELL HIM
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/30/1994	TALKED WITH RICK...YES DHC MOSTLY GARWOOD. COWAN MSC 15,30,60. NO IT IS NOT USED WITH THE PATCH OR REALLY ANY OTHER. IN FACT MSIR. CAPSULE GOOD IMPRESSIVE. WILL STOCK WHEN SEE SCRIPT.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/30/1994	MSC YES GOOD DEAL NO 200MG
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	TRYING TO AVOID PARENTERAL AS MUCH AS POSSIBLE AT HOSPICE CARE CENTER-CARE CENTER USING THE SENOKOT SAMPLES IN HOUSE BE CAREFUL ABOUT HOW MUCH I LEAVE OFF THERE FOR PATIENT SAMPLES-COSTING RITZMAN'S SOME BUSINESS- BEWARE OF ORAMORPH SR
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	AKRON CITY VNS & RITZMANS HAVE 3-WAY VENTURE-HOSPICE NOW ASKING FOR SYRINGES FILLED W/MORPHINE INSTEAD OF USING DROP- PER..ORA SR PUSHING HARD W/CHRIS IN HUDSON STORE(GET THERE) TOM SAID HE TOLD HIM NOT 2 DO ANYTHING UNTIL I HAD CHANCE HE THINKS HOSPICE REBATE AGREEMENT MAY CONTINUE TO CEMENT MSC(SHOW HIM CONTRACT TUES AFTER TALKING 2 PAT--MEMO
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	OBJ INITIATE SOONER V. HYDROCONES-OXYCODONES--UP SOONER WHEN MORE THAN 2 BKTHRU DOSES ARE NEEDED
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	9/30/1994	MSC
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	OBJ TITRATE SOONER WHEN MORE THAN 2 BKTHRU DOSES ARE NEEDED INITIATE SOONER V. HYDROCODONES & OXYCODONES
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	THEY NEED TRILISATE SAMPLES...OK ON SENOKOT S AND DHCPLUS THEY FIND CONVERSION CALCULATOR USEFUL...WHAT TAKING BEFORE MSCONTIN USUALLY INITIATED?-WHEN DO YOU TITRATE DOSE OF MSCONTIN?--OBJ WHEN MORE THAN 2 DOSES OF MSIR ARE NEEDED--WHAT ARE YOU USING FOR BKTHRU?--OBJ MSIR CAPSULES-COST EFFECTIVE V. PERC & DILAUDID
PPLPMDL0080000001					TOOK CARE OF ANN PHILLIPS-15 Q 8H-SHOOT FOR GETTING HER SET UP ON MEDICAID-SHE IS SURE OLD ENUFF-OBJ TITRATE SOONER USE IMMEDIATE MORPHINE FOR BKTHRU AND GO WITH UPPING MSCONT WHEN 2 DOSES NEEDED--DOCTOR AT CONFERENCE NEXT WK-CAROLYN ON VACATION
PPLPMDL0080000001	AKRON	OH	44302	9/30/1994	OBJ GET DHC BUSINESS VS. TH3. GET MSCONTIN USE EARLIER V. PERCOCET--GET TITRATING AS SOON AS MORE THAN 2 BKTHRU DOSES NEEDED(TIME PRINCIPLES
PPLPMDL0080000001	AKRON	OH	44304	9/30/1994	OBJ GET THAT PERCOCET BUSINESS-EARLIER CONVERSION FROM OXYCODONE PREPARATIONS--EARLIER TITRATION WHEN 2 BKTHRU DOSE NEEDED

PPLPMDL080000001	AKRON	OH	44309	9/30/1994	HAVE PATIENT GETTING 300 Q 8H PLUS 700 MG PER DAY IN IMM RELEASE FOR BKTHRU(ASKED HOW FEEL ABOUT SAME RELIEF WITHOUT HAVING TO TAKE BKTHRU 90 MG Q 8H?-THEY AGREED UP MSCONTIN DOSE TO 500
PPLPMDL080000001	AKRON	OH	44304	9/30/1994	FOR FIRST 2 DOSES & 600 FOR EVE DOSE-DON'T WANT TO DISRUPT PATIENT BY Q 12H(HE WANTS SOME CONTROL)-THEY WERE A LITTLE HESITANT TO UP DOSE BUT PATIENT ELATED W/THE RELIEF
PPLPMDL080000001	AKRON	OH	44319	10/3/1994	SON DOING WELL AS SOPH THIS YEAR-PLAYS SOCCER BUT DOESN'T PLAY MUCH-GOING OUT FOR SCHOOL PLAY(MUSICAL)-HOME THIS WKEND OBJ GET THEM SWITCHING TO MSCONTIN SOONER V. COMBINATION
PPLPMDL080000001	AKRON	OH	44309	10/3/1994	PRODUCTS-GET THEM UPPING 12 HR DOSE MORE FREQUENTLY-TAKE INSTRUCTION SHEETS FOR PATIENTS SO THEY INSTRUCT THEM TO CALL WHENEVER MORE THAN 2 BKTHRU DOSES ARE NEEDED
PPLPMDL080000001	AKRON	OH	44319	10/3/1994	JANUS CONFIRMS HIS USE OF VICODIN AND DARVOCEIT. HE LIKES TO USE THEM BECAUSE OF HABIT AND LESS SIDE EFFECTS WILL TRY DHC BECAUSE OF SIDE EFFECTS AND MORE IMPORTANTLY POWER.
PPLPMDL080000001	AKRON	OH	44312	10/3/1994	TO J. LEWIS AHCPR(BOTH SIZES), ASCP SYMPOSIA HILITES, CONV GUIDE, BLUM BOOKLET, MY WORD BOOKLET,F/J REPRINT..OBJ SET IN SERVICE FOR RPH'S--EMPHASIS OF GUIDLINES ADVOCATION OF ORAL ROUTE FIRST-
PPLPMDL080000001	AKRON	OH	44107	10/3/1994	MORPHINE MOST COMMONLY USED-MSCONTIN MOST PRESCRIBED BAR NONE
PPLPMDL080000001	CLEVELAND	OH	44104	10/3/1994	DHC IS MOVING
PPLPMDL080000001	CLEVELAND	OH	44120	10/3/1994	HAVE A MAN NOW WHOSE FAMILY CLAIM HE CAN'T TAKE THE MSC RECTALLY...IT FALLS OUT SO THEY ARE GIVING MSIR SUBLINGUAL....CAPSULE, THINK THEY MAY NOT WANT TO ADMINISTER IT ANYMORE
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	ER CALL DR HARRIS. USES APAP W CODEINE AS HIS MAINSTAY. DISCUSSED THE EFFICACY OF DHCPLUS AND SPEED OF ACTION. HE SIGNED FOR SAMPLES
PPLPMDL080000001	AKRON	OH	44319	10/3/1994	APPT. SCHEDULED FOR OCT. LEFT OFF LIT
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	SEES A VARIETY OF CONDITIONS USES THEO-DUR BUT WILL SWITCH BECAUSE OF BETTER NIGHTTIME CONTROL OF SYMPTOMS
PPLPMDL080000001	AKRON	OH	44312	10/3/1994	OBJ STOCK 2005--SEE CAIN MCCLUSKEY AND BASHOR--PLUS CITY ONC'S
PPLPMDL080000001	LAKEWOOD	OH	44107	10/3/1994	NICHING UNI FOR "SEVERE PM PROBLEMS";NX-USE PEAK FLOW TO TRY FOR "STABLE" PTS-COMPLAINED THAT PTS DON'T LIKE SE FROM CURR THEO-SHOW RET VISUAL TO SHOW HOW UNI PEAKS AND HOW T-D PEAKS-30%
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	REL W/IN 3 HRS-SHOW DIFF-DON'T GET RELEASE UNTIL 8-10 HRS AFTER ING.SE WHILE SLEEPING
PPLPMDL080000001	CLEVELAND HTS	OH	44118	10/3/1994	HOSPITAL CALL QUICK DETAIL ON DHC BENEFITS
PPLPMDL080000001	CLEVELAND HTS	OH	44118	10/3/1994	LONG CONVERSATION WITH DR AND HIS WIFE...TALKED MSC/ORAMORPH DHC HOSPITALS BREAKUP OF OLD PRACTICE. I NEED MORE DHC SCRIPTS...GAIL I HAVEN'T SEEN PTS SINCE JULY 1ST CHILL OH YEA SO NOW
PPLPMDL080000001	BEACHWOOD	OH	44122	10/3/1994	YOU'RE NOT RESPONSIBLE..WE ARE FOR SAMPLES SAY IT HAS WORKED SMOOTHLY
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	DR IS PART TIME NOW AND STUDYING FOR BOARDS COULDN'T DO IT WITH BABY IN MED SCHOOL. SHE'S GREAT. FAMILIAR WITH ALL THE DRUGS.
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	10/3/1994	DOCTOR WAS CALLED OUT TO HOSPITAL- LEFT SAMPLES WITH PA
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	WAS SEEING IT FROM MARSH..NOT LATELY
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	LIKED DUMP HILLARY(NICE,HUMOROUS GUY)-OBJ CLOSE FOR A TRIAL HE SAID HE USES MSCONTIN-SAID IT WORKS WELL FOR SOME BUT NOT FOR OTHERS-LOT OF BKTHRU(ASK WHAT HE DOES IN THIS SITUATION ASK HOW
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	WOULD HE FEEL IF HE COULD USE A MEHTOD THAT WORKED UP TO 90% IN CA PAIN?-CLOSE ON TIME PRINCIPLES(ORAL PCA)- USE GUIDLINES-PATCH ONLY WHEN CAN'T SWALLOW-USES T-DUR(MEMO)
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	LETTER SENT
PPLPMDL080000001	AKRON	OH	44307	10/3/1994	NEW 200 MG PIECE--SHE MAY BE CHANGING SCHEDULE IN JANUARY TO BE IN AKRON MORE--OBJ ASK HER IF WOULD BE INTERESTED IN MSC DOSING PROTOCOL EFFECTIVE IN UP TO 90% CANCER PAIN???
PPLPMDL080000001	BARBERTON	OH	44203	10/3/1994	WAY BEHIND BRIEFLY DISCUSSED DHC AND UNI
PPLPMDL080000001	AKRON	OH	44319	10/3/1994	LEFT OFF INFO WITH CINDY AND SKT SAMPLES WILL CALL FOR APPT.
PPLPMDL080000001	CLEVELAND	OH	44120	10/3/1994	GIRLS ON ONC FLOOR
PPLPMDL080000001	CLEVELAND	OH	44120	10/3/1994	THINK IT WAS IOAN...WE WOULD LIKE ANOTHER IN-SERVICE
PPLPMDL080000001	CLEVELAND	OH	44113	10/3/1994	GO FOR DURA PTS-USING FOR PTS ALREADY ON PUMPS-NEED SOMETHING FOR BREAKTHRU PAIN.NICHE MSC THERE.HAS LIMITED USE OF MSC- ONLY 30MG USED-GOOD RESULTS.SAYS DURA WORKING QUITE WELL. NX-HIT
PPLPMDL080000001	CLEVELAND	OH	44120	10/3/1994	HARD ON THIS ISSUE FVY-1MG INTRA-THCAL MORPH IS TO 100MG MORPHINE.
PPLPMDL080000001	AKRON	OH	44304	10/3/1994	ONC FLOOR DR/NURSES. OB/GYN MOVED
PPLPMDL080000001	LAKEWOOD	OH	44107	10/3/1994	OBJ EARLIER USE MSCONTIN IN CHRONIC PAIN SYNDROMES UNRESPD TO WEAKER NARCOTIC ANALGESICS.. UNIPHYL EARLIER W/INHALERS WHENEVER ONE OR MORE NITETIME AWAKENINGS
PPLPMDL080000001	LAKEWOOD	OH	44107	10/3/1994	MATE MGMT-SAW DENNIS MULLEN-SO BSPT WAS APPROVED/ND APPR- VAL FROM MARGUERITE/WENT TO MARG-NO CLUE-SD WD DISCUSS W/DEN F/U.WILL BUY 320Z. ER-SAW DR. DIRANDO-LIKED BDNE/DHC.SD WD
PPLPMDL080000001	CLEVELAND	OH	44113	10/3/1994	USE BONE A/5 AND VGP. PHCY-MADE APPT W/KEITH.
PPLPMDL080000001	CLEVELAND	OH	44113	10/3/1994	PROBLEM W/PT AND MEDICAID REIMB-FOLLOW UP.CURR HAVE PT ON 300 TID FROM VNA HOSPICE
PPLPMDL080000001	CLEVELAND	OH	44113	10/3/1994	HOSPICE-CKD ON REBATE SITUATION/SET UP-WAITING FOR ALL IN- VOICES
PPLPMDL080000001	CLEVELAND	OH	44128	10/3/1994	GAIL I USE SO LITTLE MSC ONLY ON A MAN THAT'S TERMINAL NEVER HEARD OF ORAMORPH...TALK TO WESTERN RESERVE DHC HASN'T BEEN A PROBLEM
PPLPMDL080000001	CLEVELAND	OH	44102	10/3/1994	ORDERED 1 BOTTLE 500 CT UNI
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	CINDY DR. POSSESSIVE ABOUT HANDLING PATIENT-DOESN'T LET RN'S DO MUCH(EVEN VNS)-PRETTY GOOD ABOUT GIVING WHAT'S NEEDED BUT SHE SAYS HE USES LOTS OF PATCH(NUMBERS DON'T REFLECT..NOR DO HIS
PPLPMDL080000001	AKRON	OH	44302	10/3/1994	WORDS-KEEP EYE ON THIS)-OBJ UP MSCONTIN WHEN MORE THAN 2 BKTHRU NEEDED(USE MSIR CAPS 4 BKTHRU)-GOT COMFORT ASSESS JOURNAL &HELPING VIDEO TO THEM-
PPLPMDL080000001	AKRON	OH	44304	10/3/1994	FLATTERED W/COMPLIMENT ON ATTENTION TO PAIN MGMT-DOESN'T REALLY RATE THE PAIN..ASKS INTENSITY,QUALITY & CHARACTER OF THE PAIN-USUALLY UPS WHEN NEEDING BKTHRU Q 6H-SOME HE SAID FEEL MORE
PPLPMDL080000001	AKRON	OH	44305	10/3/1994	COMFORTABLE GETTING LOT OF BKTHRU-HE DOESN'T AGREE BUT DOES WHAT THEY WANT-USES ROXICODONE(TENSOL-LIQUID OXYC) 9100 PROTOCOL R NOW JUST 4 HIS PATIENTS-BEEN TOO BUSY(MEMO)
PPLPMDL080000001	AKRON	OH	44304	10/3/1994	TOOK T-PHYL UNIPHYL AND BOTH TRILISAT STRENGTHS...OBJ DHCPLUS 33%. UNIPHYL 50%-EARLIER USE FOR NOCTURNAL SYMPTOMS
PPLPMDL080000001	AKRON	OH	44304	10/3/1994	STOCK 100S & 200S..SUPPRESS PATCH FROM ONC'S--PETRUS CROFT
PPLPMDL080000001	AKRON	OH	44304	10/3/1994	UNIPHYL SENT--STILL WRITING THE MSCONTIN--ASK HER WHAT OBSTRUCTIVE AIRWAY DISEASES SHE TREATS--WHERE POSITION THEOPH?-WHAT DOSE & SCHEDULE USE MOST OFTEN?-OBJ SWITCH TO UNIPHYL AND NEW
PPLPMDL080000001	CLEVELAND	OH	44104	10/3/1994	STARTS...OBJ MSCONTIN EARLIER V. PERCOCET AND LONGER V. PUMPS--DISCUSS PETRUS PATIENT--GOING THRU BEAUCOUP SENOKOT S
PPLPMDL080000001	CLEVELAND	OH	44115	10/4/1994	BOILS DOWN TO I NEED TO JUST KEEP BEING REMINDED. THERE IS NO NEED FOR IT BEING NICHED WHATEVER I'M FAMILIAR WITH AND SAMPLES AND REP IN LAST....BUT FAMILIARITY BIG WELL I GOT HIM WRITING
PPLPMDL080000001	CLEVELAND	OH	44104	10/3/1994	LOTENSIN...HAVE I GIVEN OU ENOUGH INFO TO COMFORTABLY WRITE DHC
PPLPMDL080000001	CLEVELAND	OH	44104	10/3/1994	AT HOSP...NOT INTERESTED IN TALKING ABOUT UNIV
PPLPMDL080000001	LAKEWOOD	OH	44107	10/3/1994	NX-WHEN WILL HE USE TYL VS DHC?USING MAINLY POST-OP.. WHEN DO YOU USE PERCOCET?WHEN DO YOU USE ONE OVER THE OTHER? GET FORMULARY APPROVAL FORM TO HIM FOR DHCPLUS ACCEPTANCE AT ATRIUM
PPLPMDL080000001	LAKEWOOD	OH	44120	10/3/1994	WEA TALKED ABOUT ORAMORPH. HAVEN'T HEARD A WORD. YOU SHOULD TALK TO CAROLL DOWN AT WADE. I DON'T KNOW WHAT HIS CAPACITY IS BUT DOES ALOT OF METHADONE. EXCITED BECAUSE PRICE STILL USES
PPLPMDL080000001	LAKEWOOD	OH	44120	10/3/1994	HIS PROTOCAOL. YOU MANY HAVE A TIME TRYING TO SEE HIM. MOTHER LEAVING FOR FLA..FLYING. GIRLS REALLY APPREC THE IN-SERVICE AHCPR
PPLPMDL080000001	CLEVELAND	OH	44120	10/3/1994	HAVE TO GET DR SABIO TO REQUEST
PPLPMDL080000001	AKRON	OH	44303	10/3/1994	PATIENT TREVLIAN-CALLED IN W/BACK PAIN-DR. WILL TRY DHCPLUS FOR HIM-USA CALLED IN TO RITZMAN'S-FOLLOW UP TO SEE RESULTS NORMAN SAID HE HAD HEAD & NECK CA GUY-WHO WAS CURED(NO DISEA SE) BUT
PPLPMDL080000001	AKRON	OH	44307	10/3/1994	WAS ADDICTED TO MSCONTIN-SAID HE HAD TO WEAN OFF- NEEDS PHYS. DEPENDENCE-DISTINGUISED FROM PSYCH ADDICTION- INTRO ACCP(NOCTURNAL-IF GIVING THEOPH-GIVE AT SUPPER) MEMO
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	FIND OUT HER THOUGHTS ON MARUQUEZ AND MUBASHIR FOR CANCER PAIN MGMT...OBJ ACCOMPLISH THAT SHE TITRATES MSC WHEN MORE THAN 2 BKTHRU DOSES NEEDED
PPLPMDL080000001	AKRON	OH	44310	10/3/1994	OBJ FIND OUT IF STILL UPPING OR USING LOTS VICODIN FOR BKTHRU-& GET HIM UPPING THE MSCONTIN Q 12H DOSE... (GET AT TUMOR BOARD--WHEN TITRATE MSCONTIN? WHEN CHOOSE OTHER THAN MCONTIN?-
PPLPMDL080000001	CLEVELAND	OH	44115	10/4/1994	OBJ GET BUMPING WHEN MORE THAN 2 BKTHRU NEEDED-GET USING MSIR CAPS 4 BKTHRU--X-RAY TECH IN RAVENNA OFFICE WILL DO THE MY WORD TOO(CAN GET CREDIT) INTRO PROVEN METHOD
PPLPMDL080000001	CLEVELAND	OH	44115	10/4/1994	STILL HAD LOTS OF SAMPLES.SO HARD TO TALK TO. ND TO DISCUSS WHAT HE LIKES SOM MUCH ABOUT SLO-BID.WE CAN BE JUST AS GOOD.
PPLPMDL080000001	CLEVELAND	OH	441065000	10/4/1994	2 SECONDS THRU WINDOW-SD WD REC 200MG FOR FORMULARY-THINKS GOOD IDEA.TOLD HIM I WAS DOING LUNCH IN NOV.RAN AWAY
PPLPMDL080000001	CLEVELAND	OH	441065000	10/4/1994	HELEN WAS IN A MEETING YD ANSWERED ME AND SAID SHE WOULD BE MORE THAN WILLING TO TALK IF I WANTED TO COME BACK TOMORROW AM...HOW ABOUT PM FINE AFTER 3
PPLPMDL080000001	AKRON	OH	44307	10/4/1994	OFFER CONV GUIDES-200 PIECE AND REMINDER--OBJ MSIR CONCENT TRIAL AGAINST ROXANOL-FOR MAX BENEFIT FROM REBATE PROGRAM MAXIMUM UTILIZATION OF MSCONTIN OFFER CONV CALCULATORS FOR
PPLPMDL080000001	AKRON	OH	44307	10/4/1994	INPATIENT CREW!!
PPLPMDL080000001	CLEVELAND	OH	44120	10/4/1994	LEFT MESSAGE...I WAS IN YESTERDAY AND ASKED TO MEET WITH YO TODAY STO SET UP A NOTHER IN-SERVICE.
PPLPMDL080000001	BEACHWOOD	OH	44122	10/4/1994	DOESN'T REALLY USE PATCH MUCH. NEW LOCATION WITH MT SIANI AT SATELLITE IN BEACHWOOD. TALKED WITH ROBIN FROM UH PAIN CENTER THIS AM IN SEARCH
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	LETTER MISSED YOU
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	NOT AVAILABLE...TRY BEEPER OFF SITE ON BEEPER...YES GAIL I WULD LIKE TO MEET...EITHER LAT E THIS WEEK WHICH WILL BE TIGHT OR WEEK OF 16TH DOESN'TA HVE HER BOOK SO PLEASE CALL END OF NEXT WEEK
PPLPMDL080000001	CLEVELAND	OH	44109	10/4/1994	PHCY-TALKED W/MATT ABOUT BSPT-CURR BUYING IT BUT IT IS OFF PREMIER NOW SO IN 1 MONTH WILL NOT BUY IT ANYMORE.MADE APPT W/ED CARTER TO DISCUSS SITUATION.MAY DO AN LOA FOR THEM TO GET IT AT
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	CURR PRICE THROUGH WHOLESALER.DON'T REALLY WANT TO DO THAT.WILL TALK TO ED ABOUT IT.ALL BUYING FOR THIS PRODUCT IS DONE THROUGH PHCY.
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	WANTS TO SEE WHAT IS EXPECTED THEN LEAVE IN WRITING AND ANNETTE WILL GET BACK TO ME
PPLPMDL080000001	AKRON	OH	44304	10/4/1994	OBJ INTRO CONV GUIDES IN CASE THEY GET CALLS NOW FROM HOSPICE FOR RECOMMENDATIONS-THWART ORAMORPH SR.
PPLPMDL080000001	AKRON	OH	44304	10/4/1994	KJAL(CO) HAS MSIR(ONC SOL CAPS)-TOM PHOTO'D REBATE AGREEMNT COVERED PRICES-HE SAID HOPEFULLY WON'T COME DOWN TO US V. OR. SR-SAID THEY NEVER USE(TOLD HIM I COULD PROVIDE SUPPORT MATERIAL
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	IF NEEDED-TWY/CROSS. THEIR PI & OUR MONOGRAPH MSCNTN IS BIOEQUIVALENT AT EACH TABLET STRENGTH-OR SR IS NOT ACCORDG TO THEIR PI CHECK THEIR NEW PI AGAIN-GAVE SEN S(SEE MEMO)
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	TRYING TO SET UP IN-SERVICE
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	WENT TO SEE HER RE IN-SERVICE
PPLPMDL080000001	CLEVELAND	OH	44114	10/4/1994	STARTING TO USE A LITTLE MORE DHC.DOSING CORR NOW SINCE MY LAST VISIT.ND TO NICHE DHC FOR ALL VIC PTS
PPLPMDL080000001	CLEVELAND	OH	44109	10/4/1994	ND TO SHOW THAT ASTHMA AND COPD IS NOT A FLAT DISEASE.THINKS THEY ARE AND THAT ND FLAT BLOOD LEVELS OF THEO!!SHOW WHITE JOURNAL NX TIME W/GRAPH OF DYSPNEA CASES AND DROP IN LUNG
PPLPMDL080000001	CLEVELAND	OH	44115	10/4/1994	FCN.THINKS LEVELS SHD STAY AROUND 10 ALL DAY.NOW IT IS BE- LIEVED THAT 5-20 IS THER RANGE
PPLPMDL080000001	CLEVELAND	OH	44115	10/4/1994	ONC FLR-TALKED W/PAM AGAIN AND INGRID/SET UP LUNCH FOR ONC TEAM MEETING IN NOV TO SEE DR. COFFMAN. PHCY-HAD APPT W/PETER.PUT 200MG ON FORMULARY AS OF MONDAY. NO ORAMORPH/NO ROXANE
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	REPS. PURCH-TRIED TO SEE TOM JOYCE ABOUT BSPT.CALL BACK TOMW
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	WENT TO SEE CARL RE MSIR AND MSC 200MG...TALKED WITH SHIRLEY WHO SAYS HE IS REALLY THE ONE I NEED TO TALK WITH AND HE IT IN TODAY TRIED CHAR MILLER RE SECONDARY PURCHASING GROUP..NO AVAILALE
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	SUSAN CONTE NOT AVAILABLE AN PAM NOT IN WHO WOULD NOT SEE A SALES REP ANYWAY...PLEASE SEND HER THE INFO RE BETASEPT SPOKE WITH DARLENE BARKER WHO WAS VERY ACCOMODATING SUSAN TOOK IT TO
PPLPMDL080000001	CLEVELAND	OH	44106	10/4/1994	PT WHO SAID WON'T CONSIDER NEONATAL APROVD SUSAN CALLED ME BACK...GAIL I HAVE NOT RECEIVED THE INFO BUT I DO WANT TO SIT DOWN WITH YOU AS SOONA S I DO

PPLPMDL080000001	AKRON	OH	44320	10/4/1994	PAT MAHOVICH THEY HAVE REVIEWED MSCONTIN USAGE & HAVE DECIDED TO INSTITUTE HOSPICE REBATE AGREEMENT IN NEXT SEVERAL WEEKS-THEY RUN AT HOSPICE CENSUS OF 140(MONTH)-JERRY BAUMAN (HANDLES CONTRACTS) MAY CALL ME W/ ANY QUESTIONS-SHOW HOSPICE FORUM NEWSLETTER IF NEEDED..JULY 1 ESTABLISHED HOSPICE OF VNS..SEPARATE CONTRACTS FOR THIS GROUP (MEMO)
PPLPMDL080000001	EUCLID	OH	44119	10/4/1994	PRESENTED DIFF BETW OM AND MSC/SD USES MSC.TOLD HER AND OFC OF WESTERN RESERVE SIT AND HOW THEY DIDNT SWITCH.SAID GREAT NX-GET SPECIFIC PT TO TITRATE OR CONVERT.SO HARD TO TALK TO.LUNCH
PPLPMDL080000001	CLEVELAND	OH	44119	10/4/1994	SAME AS WITH RASSIGA.NO ORAMORPH USED.DOSNT TITRATE MSC CORRECTLY BUT WONT LISTEN.ND TO DO LUNCH AND TALK TO SANDY.
PPLPMDL080000001	CLEVELAND	OH	441064922	10/5/1994	MET WITH DR TED PARRAN TODAY WHO IS THE MEDICAL DIRECTOR INTERVIEWING IN WORKING WITH PURDUE AFTER MEETING WITH ME AT THE VA HOSP EXHIBIT... SET UP A GRAND ROUNDS AND SPEAKER PROGRAM...HE DOES ALOT WITH UNDERMANAGEMENT OF PAIN WITH THE USE OF NARCOTICS...ADDICTION EDUCATING DRSG!!
PPLPMDL080000001	PARMA	OH	44129	10/5/1994	SHE AND ANN WILL BE ACTING AS DIRECTOR UNTIL NEW DIR HIRED
PPLPMDL080000001	CLEVELAND	OH	441065000	10/5/1994	TALKED ABOUT SETTING UP AN IN-SERVICE...MAYBE MAKE IT WITH AHCPR AND BRING IN A SPEAKER
PPLPMDL080000001	BRECKSVILLE	OH	44141	10/5/1994	HOSP EX
PPLPMDL080000001	TALLMADGE	OH	44278	10/5/1994	REALLY UPSET - GOT A 8/22/94 DELIVERY THAT EXPIRES IN 12/94 NO TIME TO MOVE INVENTORY ON RETAIL SHELVES[LOT #3GP-TOTAL OF 8 BOTTLES-WILL CALL SISTER EDWIN TO SEE IF NEEDS ANY CONSIDERING NOT CARRYING 200 CAUSE SO UPSET-HAS APPT SCHEDUL W/EA? TO DESTROY ON 8/18-\$5,000 WORTH OF INVENTORY LOST-WE MUST REPLACE TO SAVE FACE
PPLPMDL080000001	CLEVELAND	OH	44106	10/5/1994	SEE NOTES
PPLPMDL080000001	BRECKSVILLE	OH	44141	10/5/1994	SENOKOT....BUSY LONG WAIT
PPLPMDL080000001	BEACHWOOD	OH	44122	10/5/1994	JENNY HAD CALLED ME RE NE OH BEHREAVEMENT GROUP WANTED MONEY FOR IRA BIKO TO SPEAK....YES, I HAD SENT THAT ALONG...ALSO WANTED TO CHECK ON PROBLEM WITH THE REBATE
PPLPMDL080000001	PARMA	OH	44129	10/5/1994	TALKED WITH SANDY. DONNA IS GONE...YES!!! ANN AND JUDY WILL SERVE AS DIRECTOR UNTIL NEW PERSON HIRED. YES, WE APPRECIATE YOUR LITERATURE. THANK YOU FOR YOUR PATIENTS...IN FEW WEEKS WE SHOULD HAVE A DIRETOR
PPLPMDL080000001	CLEVELAND	OH	44106	10/5/1994	FOLLOWED THROUGH WITH CARL...WHO WAS INA MEETING BUT TOOK TIME TO ANSWER ME. GAIL IT IS BEING LOOKED AT RIGHT NOW AS PRODUCT LINE EXTENSION
PPLPMDL080000001	BRECKSVILLE	OH	44141	10/5/1994	HOSPITAL EXHIBIT TOLD CHARLOTTE WHY I HAD BEEN LOOKING FOR HER...TO RENEW CONTRACT. GOOD DISPLAY...TALKED WITH CWRU CME SAW INFECT CTRL RE BETASEP...WILL BE GLAD TO BE THE SITE FOR STUDY
PPLPMDL080000001	COPLEY	OH	44321	10/5/1994	OBJ GET APPT WITH ELAIN PARO ON SAME DAY AS TOM GABORICK OCT .09. OBJ GET THEM ADVOCATING MSCONTIN FOR CA PAIN... PATCH ONLY WHEN PATIENT UNABLE TO SWALLOW ORAL MEDICITON SET UP ANOTHER PAIN SYMPOSIUM
PPLPMDL080000001	BARBERTON	OH	44203	10/5/1994	USING DARVOCKET MAINLY WILL CONSIDER DHC FOR HEADACHE
PPLPMDL080000001	AKRON	OH	44305	10/7/1994	JOANN FRAME ENTER THROUGH BACK DOOR-EAST OF AKRON CITY HOSPITAL-ENTRANCE IS NEAR FUNERAL HOME-ENTER THROUGH BACK MY WORD SET UP FOR .NOVEMBER 15 (2-3PM) EXPECT 15-20 RNS MY WORD OBJ PROPER INITIATION, PROPER TITRATION, PROPER ROUTE V. PATCH AND IV DR. MATOS(MEDICAL DIRECTOR), DR. GOSWAMI, DR. CHUNG
PPLPMDL080000001	AKRON	OH	44302	10/10/1994	OBJ EXPLAIN IPAP TO MIKE AND REVIEW PROCESS THAT WILL EXPEDITE MATTERS BEGINNING NOVEMBER 1, 1994---PATCH MOVEMENT V. MSCONTIN...
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/10/1994	NOT INTERESTED IN UNI BUT LOVE THAT TRIL. PTS CANT SAY ENOUGH...UGH...APPT IN FEW WEEKS SWITHC CARDIZEM TO CD THATS ALL UNIPHYL IS
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/10/1994	JUST BEEN IN A FEW DAYS. YES UNI BUT WOULD APPRECIATE ME COE NEXT WEEK...DR HOSP. WILL BE IN MY OFFICE LATER TODAY FOR SIGN THANK YOU WILL COME BACK
PPLPMDL080000001	BEACHWOOD	OH	44122	10/10/1994	WHERE ARE HIS SCRIPTS IF HE HAS SO MUCH EXPERIENCE. HOSP CALLS TO SUB BUT...
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/10/1994	MORE SENOKOT...MOVING. NO DHC SPENCER AND NICE
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/10/1994	YES I HAVE USED DHC AND I AM HAPPY WITH THE RESULTS. NOTHING STICKS OUT IN MY MIND BUT GOOD DRUG. NEED TO CHANGE THAT NAME...HOW ABOUT DUMP HIL...THAT WILL WORK... THANK YOU GAIL NO LEAVE BEHINDS...I KNOW IT
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/10/1994	YOU KNOW THERE REALLY IS NO REASON I HAVENT USED IT... YES, I HAVE ENOUGH KNOWLEDGE TO FEEL COMFORTABLE AND YES I KNOW THE PT I TOLD YOU I WOULD WRITE IT FOR LET ME STAMP A SCRIPT PAD NAD LEAVE THE STAMP. CROSS REINS UNDER NECK AND SHE'LL LEARN TO NECK REIN
PPLPMDL080000001	LYNDAHURST MAYFIELD	OH	44124	10/10/1994	DHC/SEN
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/10/1994	DHC MSC
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/10/1994	STILL NO APPTS BUT DO WANT UNI
PPLPMDL080000001	CLEVELAND	OH	44106	10/10/1994	TALKED WITH JODY IN NETWORK SERVICING. DON NOT UTILIZE A SECONDARY. LOYAL TO HOSP CONSORTIUM. HOWEVER IF DIFFERENT FROM HIBICLINS THEN WE CAN WRITE UP LOA WITH UHCS PRICING...UNLESS A CONFLICT OF INTEREST SEE CARL LUFTER, DENNIS MAHIER, ACTUALLY IF YOU WRITE ME A LETTER I WILL PRESENT IT TO THEM
PPLPMDL080000001	AKRON	OH	44313	10/10/1994	USING ESGIS/HYDRO'S 4 LOW BACK,PLEURACY,HEADACHE-KIMS WILL HELP W/COUPONS 4 THESE(4-5 PATIENTS A DAY)-OBJ 20% MARKET SHARE(IF HMO FAVORABLE)-HOTBUTTONS PHONE IN,EFFECTIVENESS LACK OF EUPHORIA(7)-TARGET THESE-MAKE SURE DOSING 2 CAPS. (TAKE GIRLS)-UNIPHYL PATIENT WAS ON TD-SWITCHED TO UNIPHYL WAS ELATED/ OBJ PROBE FOR HOW MANY ON MAINT. TD SWITHC 2
PPLPMDL080000001	AKRON	OH	44309	10/10/1994	OBJ FOCUS ON NOT MAKING THE HIGH DOSE PATIENT THE RULE BUT EXCEPTION (2/3 OF PATIENTS REQUIRE 60 Q 12H TO 240 Q 12H)- HOW MANY OF YOUR PATIENTS ARE ON THREE PAIN MEDS?-WHEN DO YOU SEE THE DR'S TITRATE? WHAT DRUGS ARE YOU SEEING IV/ORAL WHAT DRUGS ARE YOU SEEING DOCTORS CONVERT FROM TO MSCONTIN (CONCENTRATE ON MORE EX. VS. T#3, VIC, ETC)-MORE INTERACTION
PPLPMDL080000001	AKRON	OH	44307	10/10/1994	LADY IN 305(GEN ASST)-WELFARE ON 15 Q 12H-WANTS IPAP-CHECK FOR ELIGIBILITY FOR MEDS--PROBE TO SEE WHAT SHE WAS TAKING BEFORE MSCONTIN??SEE IF SHE WAS GIVEN EQUAL CONVERSION... 2) TITRATE Q 24H 3? GET DHCPLUS USE IN 2ND STEP OF WHO LADDER
PPLPMDL080000001	AKRON	OH	44304	10/10/1994	OBJ WHERE POSITION COMBIN ANALGESICS-WHAT BENEFITS DOES HE WANT?-GET DHCPLUS TRIAL(1 WEEK) V. T#3--OBJ 2 SWITCH PROGRAM FROM MULTI DOSE THEOPH (2 PATIENTS EACH CALL)--OBJ CA PAIN LOAD IN PRACTICE AND IN RN HOME..INITIATE EARLY V. COMBO'S-TITRATE PROPERLY(TIME PRINCIPLES)
PPLPMDL080000001	AKRON	OH	44309	10/11/1994	JUNGLAS-GAVE ME THESE DATES TO TRY FOR LEVY TO AGREE TO 3 (FAT CHANCE)-1/11, 2/1,2/15, 2/22, 3/1,3/8,3/22,3/29,5/24,50 FUNDING(HONORARIUM MUST GO THRU MARY STARBUCK-COORDINOR CME 55 ARCH 44303, CONTACT UPON APPROVAL PHIL JUNGLAS-75 ARCH ST 44304(HE IS ASST PROGRAM DIR)-MARY STARBUCK PHONE IS 375- 3804 HIS IS ON PREVIOUS SCREEN(HIS TITLE-ASST PROG DIRECTOR
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	10/11/1994	MAYBE HOSPICE RE ME TO HIM BUT...THIS MAY BE A ROAD BLOCK
PPLPMDL080000001	AKRON	OH	44303	10/11/1994	OBJ SWITCH 2-3 ON THEODUR OR THEO 24 TO UNIPHYL TO EVALUATE RESULTS USING SAMPLES-WHEN HE FINDS THEY'RE ARE GETTING BETTER PROTECTION-GO FOR MORE SWITCHES...OBJ DHCPLUS AS D.O.C FOR NARCOTIC RESPONSIVE PAIN/WHOW DOSING? WHERE POSITION USE
PPLPMDL080000001	NORTH ROYALTON	OH	44133	10/11/1994	CAN USE DHC...I WILL REMEMBER THE NAME BECAUSE I WAS A CHEM MAJOR AN THINK OF DIHYDROCODEINE. PRICE IS IT STOCKED UNIPHYL...LAST LINE AND HONESTLY DONT OFTEN NEED MORE INTERESTING I DO ASK HOW THEY ARE DOING JUST FOUND OUT MY LICENSE WAS SENT TO BISHOP STREET SO I'M PRACTICING WITHOUT A LICENSE
PPLPMDL080000001	AKRON	OH	44304	10/11/1994	OBJ INITIATION EARLY V. WHAT HE USES B4 T#4,PERC...PROBE AS 2 WHAT USING B4 T#4, PERC..PRN OR FIXED SCHED-HOW FEEL ABOUT GIVING THESE PATIENTS EXCELLENT PAIN RELIEF-ONLY 2 DOSES/DAY HOW POSITION MSCONTIN V. PATCH?-OBJ RESERVE PATCH ONLY FOR NONPO PATIENTS...WHAT NONCANCER PAIN STATES DUE YOU TREAT? WHAT LOOK FOR(BENEFITS FROM THESE MEDS)-PLUG IN DHCPLUS
PPLPMDL080000001	PARMA	OH	44129	10/11/1994	WHICH ACCT...
PPLPMDL080000001	PARMA	OH	44129	10/11/1994	TALK TO DR COPER RE DHC. TRY TO STAY AWAY FROM CONTROL BUT...LIKE THE ALERT FACTOR OF CAFFEINE
PPLPMDL080000001	PARMA	OH	44129	10/11/1994	PARMA AM...WHAT'S THE DEAL
PPLPMDL080000001	N ROYALTON	OH	44133	10/11/1994	DELIVERED THE PEAK FLOW METERS..YOU'RE A GEM OK 4 PTS CONVERT UNI ONCE A DAY. WILL DO AND YES DO LEAVE ME THE LIT AN HELM STUDY AND PT EDUCATION
PPLPMDL080000001	AKRON	OH	44310	10/11/1994	ACCP HILITES...OBJ HOW FEEL ABOUT GIVING THEOPH IN HIGHER DOSES AT NIGHT IN ASTHMA??-INTRO MARTIN IN AM. REVIEW OF RESP DISEASE...OBJ INITIATE 6 FIXED COPD'RS EARLIER WITH UNIPHYL USING THIS PROBE...WHAT DO YOU CONSIDER GOOD IMPROVEMNT IN FEVL IN PATIENTS DEEMED TO HAVE FIXED COPD INTRO THOMAS--ALSO LANCET ARTICLE
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/11/1994	INTERESTING...CLAIMS HE READ HELM...NX TAKE HIM MARTIN THEOPH REEXAMINED
PPLPMDL080000001	AKRON	OH	44307	10/11/1994	SHOOTING FOR OCTOBER 95 BRNGING IN RICHARD PAYNE AND JUDITH PAINE (\$1,000 HONORARIUM) FOR PROGRAM..DONT WANT JUDITH FOR NEON MTG-WOULD UPSTAGEHER OCT EVEN..BEST 2 CALL HER 1ST NOW & SAY I'M IN TOWN CAN WE MEET(OR CALL DAY B4-WITH DR. HAZRA EVERY PM 2 30-4 30-USED COMFORT ASSESS JOURNAL FOR 1ST TIME W/RELUCTANT PATIENT & FAMILY (GAVE NURSING '94-FERRELL)
PPLPMDL080000001	AKRON	OH	44310	10/11/1994	OBJ 5 MIN APPT AIRAWAY DISEASE(ACCP HILITES)-GET 4-5 NEW PATIENTS SWITCHED TO UNIPHYL?->
PPLPMDL080000001	AKRON	OH	44304	10/11/1994	HERE 2 INTRO PROVEN METHOD CA PAIN MGMT EFFECTIVE UP TO 95% YOU CAN JUDGE 4 YOURSELF..MAY I ASK YOUR ANSWERS 2 A FEW 7'S 1ST?-WHAT PAIN MEDS USE FOR MOD CA PAIN? WHAT FOR SEVERE? WHERE POSITION USE OF ORAL MORPHINE? WHERE POSITION USE OF PATCH? OBJ WHAT MOTIVATES HIM 2 USE PATCH-RESPECTED DR. U MUST HAVE A VERY GOOD REASON 4 NOT POSITIONING ORAL MORL...
PPLPMDL080000001	AKRON	OH	44309	10/11/1994	OBJ KEEP ORAMORPH BUZ OUT--NOTE SAID RITZMAN'S PHARMACY HAD FREE SAMPLES FOR THE PATIENTS WHO DR WRITES ORAMORPH SR FOR...USE 2 NEW REPRINT S TO ESTABLISH 25% BETTER BIOAVAILABILITY...USE SEMINARS TOO(USE ORANGE BOOK)-USE THEIR OWN PACKAGE INSERT!!
PPLPMDL080000001	PARMA	OH	44129	10/11/1994	I HAVE 3 BOTTLES OF DHC STOCKED. SEE THE ANOVA GROUP YEA RIGHT. NOT ALOT OF MSC. NO COWAN MOSTLY OUT OF CLINIC SENOKOT YEA I REMEMBER IT WELL WHEN MOM
PPLPMDL080000001	AKRON	OH	44313	10/11/1994	WHEN PAIN IS UNRESPONSIVE 2 NSAIDS,OR NSAIDS CONTRAIN-WHAT IS NEXT STEP?-WHAT BENEFITS DO YOU WANT FROM YOUR NEXT(NARC) THERAPY? PLUG IN DHCPLUS??WHEN PAIN IS SEVERE SUCH AS IN SEVERE DEBILITATING RHEUMATIC DISEASE-HOW DO YOU CHOOSE A NARCOTIC ANALGESIC?-OBJ DHCPLUS 35%-MSCONTIN FOR CHRONIC NONMALIGN WHICH IS MOD TO SEVERE(VERBAL REF BEACON ARTICLE)
PPLPMDL080000001	AKRON	OH	44304	10/11/1994	NICE GUY SENT ME THANK YOU FOR MOM'S CALLING HOURS -OBJ WHERE INITIATE?? EVER SEE ANY PATIENT ON MULTIPLE OTHER NARCOTICS(STREET VALUE IS LESS!)-OBJ CONVERT HERE EARLIER TO MSC-KEEP EMPHASIZING TIME PRINCIPLES
PPLPMDL080000001	AKRON	OH	44310	10/11/1994	OBJ EXCLUSIVE UNIPHYL QD USE...SWITCH TWO BID'S TO UNIPHYL WHAT DO YOU CONSIDER THE DIFFERENCES BETWEEN UNIPHYL AND THEO 24?? WHEN DO YOU SEEK GREATEST PROTECTION/STABILIZATION FOR YOUR ASTHMA/COPD PATIENTS BUZ? INTRO UNO UNIPHYL HAS QD PM DOSE-LONGER TERM OBJ EARLIER(WHAT DO YOU CONSIDER GOOD FEVL IMPROVMENT IN COPD PATIENT DEEMED TO HAVE FIXED COPD?
PPLPMDL080000001	AKRON	OH	44313	10/11/1994	DRH HAS SWEET TOOTH LOVES SUGAR-SO DO THE GIRLS. 3 MORE BOOKLETS OF DHCPLUS COUPONS...OBJ % USING VARIOUS HMO'S HE'S AFFILIATED WITH OBJ 33%, MSCONTIN 100% UNI 25%
PPLPMDL080000001	AKRON OH44313	OH	44313	10/11/1994	OBJ DHCPLUS TRIAL...MSCONTIN EARLIER(ANY SICKLE CELL PAIN WHAT IS YOUR TREATMENT APPROACH IN THIS PAINFUL CONDITION (GET MSCONTIN USE THRU NEW SICKLE CELL ARTICLE)-SWITCH 2 MULTIDOSE THEOPHYLLINE PATIENTS TO UNIPHYL111
PPLPMDL080000001	AKRON	OH	44304	10/11/1994	WANTS TO SEE SUMMARY OF ELLISON(ASCP ARTICLE) BEFORE HE AGREES TO HIM AS A 2ND CHOICE BEHIND LEVY--HE SAID HOSPICE/ VNS IS GOING TO HAVE A CANCER PAIN MGMT SYMPOSIUM NOV 5 (WHT YEAR?)-RICHARD PAYNE FROM MD ANDERSON WILL SPEAK-SO HE WOULD LIKE TO HAVE HIM COME FOR GRAND ROUNDS THAT SAME WED MORNING G-ROUNDS 8 30-9 30...
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/11/1994	MEREDITH OUT TILL FRI...DONT KNOW WHO ELSE WOULD KNOW TRY LISA IN PHCY AT HOSPITAL
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	10/11/1994	DHC/SEN
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	10/11/1994	DHC/SEN
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/11/1994	ACTUALLY THE BETTER PERSON TO STOCK IS MARGARET IN PURCHASING...MARGARET NOT IN OFFICE, DONT KNOW WHERE SHE HAS GONE

PLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/11/1994	MEREDITH NOT IN TILL FRI. SPOKE WITH JODY RE 200MG MSIR RE ME TO USA...ALSO CATERER HEX DFOR THIS END OF THE TOWN
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/11/1994	OBJ MUST GET THE FPS AND MUAAKASA USING ORAL FIRST-THEY APPEAR TO SEEK THE QUICK FIX WITH PATCH FOR CA PAIN OR FOR CHRONIC NONMALIGNANT...SHOW GUIDELINES SIMPLICITY OF DOSING
PLPMDL080000001	AKRON	OH	44301	10/11/1994	PLATT RXING MOSTLY THE HYDROCODONES...MOSTLY INHALERS FOR ASTHMA...ALSO SEE POLLEY FOR C-3 POTENTIAL AND THEOPH BUZ
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/11/1994	OBJ STOCK 100S--MOSTLY 30S. BIG HYDROCODONE BUSINESS- HIT THE MILL POND FAMILY PRACTICE GROUP
PLPMDL080000001	AKRON	OH	44304	10/11/1994	45 MC/HR PUMP PATIENT-WILL CONSIDER SWITCHING TO MSCONTIN 1600 MG Q 12H(8 200S Q 12H--MEDICAID PATIENT-PATIENT HAS SOME MENTAL PROBLEMS-IS IN HOSPITAL RIGHT NOW)...OBJ FIND OUT WHEN INITIATING MSCONTIN SINCE MY INSERVICES?FIND OUT WHEN TITRATING--GET THEM UPPING AFTER 2 BKTHRU NEEDED-BEWARE OF ORAMORPH(PRICE-HANDWRITTEN WAS ON WALL)ASK WHERE CAMEFROM
PLPMDL080000001	AKRON	OH	44304	10/11/1994	OBJ ESTABLISH INITIATION WHENEVER FIXED COMBO REQUIRED ROUND THE CLOCK...TITRATE WHENEVER MORE THAN 2 BKTHRU NEEDED... TRY INTRO'ING MSIR CAPSULES AGAIN...COMMITMENT FOR BKTHRU PAIN...THEY ARE GOING TO ONS MEETING IN PITTSBURGH IN NOV-- GET THEM THE INVITES(KATHY ADAMLE TOO AND SHIRLEY HAYES)- CHECK ALSO ON RITA LOPEZ & CAROL 4THS EVENT(MY WORD VIDEO)
PLPMDL080000001	AKRON	OH	44304	10/11/1994	ALL THREE OF HER KIDS IN PRIVATE SCHOOL-OLDEST IS ONLY ONE THAT LIVES ON THE CAMPUS...WILL TALK TO DR'S ABOUT UPPING 45 MG/HR LADY TO 8 200S Q 12H-BEWARE ORAMORPH--PRESENT MY WWORD NEXT WITH THESE PLUS OUR STUDIES
PLPMDL080000001	CLEVELAND	OH	44122	10/12/1994	YES YES DHC NEED TO JUST DRILL HOME..NX GET SPECIFIC COMMITMENT
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	NEW WITH COWAN ALWAYS ON RUN TRYING TO GET PRACTICE RUNNING
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	YOU KNOW I DON'T REMEMBER IT...DUMP HIL CLINT OK FILE CARD AND YES OK. GOING ON VACATION NEXT WEEK WITH FAMILY
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	YOU KNOW I DON'T REMEMBER IT...DUMP HIL CLINT OK FILE CARD AND YES OK. GOING ON VACATION NEXT WEEK WITH FAMILY
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	200 MG
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	YES I AM AWARE OF THE 200 MG MSC. I HAVE TO REMEMBER THAT HEY THAT'S A HORSE PILL...NO IT ISN'T GOO DMOOD SO I PUSHED MSC PRIMARY TREAT SIDE EFFECTS ECT BEFORE LEAVING IT...CAN'T TELL YOU WAHT
PLPMDL080000001	BARBERTON	OH	44203	10/12/1994	MAKES ME CHANGE...HAD ENOUGH LETTER...MSC/DURAGESIC
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	SET UP LUNCHEON
PLPMDL080000001	BARBERTON	OH	44203	10/12/1994	200 MG. STILL ONLY LUNCH. PARTNER WON'T EVEN DO THAT YET
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	LEFT OFF ZORRATI STUDY AND SET UP AN APPT.
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	TALKED WITH DARELL. LONG CONVERSATION ON MSC AND IT'S USE SYS HE SEES USE OF AN ANTIHISTAMINE WITH NARCOTICS INN THE HOSPITAL. DON'T THINK I SEE MUCH CONCOM USE BUT THE MOST I SEE IS 30 MG
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	HERE SO FORGET THE 200MG. YES FAM WITH SENOKOT. NX EDUCATE WITH SENOKOT
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	DOES NOT USE SENOKOT PROACTIVE I TRY TO KEEP AS LITTLE AS POSSIBLE AS FAR AS WHAT THEY NEED TO TAKE... START WITH DIET. ALOT OF WORK HERE AS FAR AS DO AHCPR ORAL ROUTE...PROACTIVE SWITCH ORAL BEFORE ROUTE ASK IF HE RAN THE TOW PATH MARATHON SUNDAY
PLPMDL080000001	BRECKSVILLE	OH	44141	10/12/1994	TRIED AGAIN BUT WITHNO AVAIL. RPH DOESN'T ACKNOWLEDGE ME AND ALWAYS BUSY LONG WAITS
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	INT MED/ER ROOM
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	INT MED/ER ROOM
PLPMDL080000001	CLEVELAND	OH	44109	10/12/1994	PHCY SAW ED CARTER ABOUT BETASEPT SITUATION-NOT ON PREMIER ANYMORE.INT IN KEEPING IT-SET UP LOA STILL USING ORAMORPH- WILL INVESTIGATE USAGE SINCE SWITCH AND ALSO USAGE OF SHORT ACTING MORPHINE. WILL GIVE ME UNTIL 11/16 BEFORE DECIDES ANYTHING ON BETA- SEPT SITUATION-WON'T SWITCH UNTIL THEN.FOLLOW-UP
PLPMDL080000001	CLEVELAND	OH	44109	10/12/1994	SET UP ONC INSERVICE W/BRIDGET FOR NOVEMBER.USING TONS OF MSC IN OUTPT AREA.SHE DIDN'T EVEN KNOW WHAT ORAMORPH WAS!! SO MOST ALL OF ONC PTS ARE SEEN IN OUTPT AREA-NOT INPT ANY- MORE.VERY
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	LITTLE INPT. ALL PHYSICIANS USING MSC
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	MSC 200 MG AND SEN
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	200MG
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	DR WANTED TO TALK TRIL...GOT HER ON TO DHC.LIKES THE CONCT WILL TRY IT SEND SAMPLES TO HOME CAN NOT RECEIVE AT CLINIC. REALLY HAS RENAGADED THEOPHYLLINE LAST LINE IF THEY NEED THEOPHYLLINE
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	SEND THEM TO PULMONALOGIST WILL BE 3 DR'S JOINING ME LEAVE SAMES. TAMMY HAD BABY GIRL FIRST ONE WAS A BOY
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	DR WANTED TO TALK TRIL...GOT HER ON TO DHC.LIKES THE CONCT WILL TRY IT SEND SAMPLES TO HOME CAN NOT RECEIVE AT CLINIC. REALLY HAS RENAGADED THEOPHYLLINE LAST LINE IF THEY NEED THEOPHYLLINE
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	10/12/1994	SEND THEM TO PULMONALOGIST WILL BE 3 DR'S JOINING ME LEAVE SAMES. TAMMY HAD BABY GIRL FIRST ONE WAS A BOY
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	THERE IS NO REASON I HAVEN'T USED THE DHC EXCEPT THAT I DON'T NEED IT TILL AFTER I HAVEN'T SEEN YOU FOR A FEW DAYS THEN I FORGET. NO DON'T STAMP PAD LEAVE ANOTHER OF THE SMALL FILE NO NOT UNI YET
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	EITHER...NX I LEFT YOU THAT HELM STUDY AND YYOU MENTIONED IT MADE SENSE AND YOU'D TRY IT ON PT HAVE U
PLPMDL080000001	INDEPENDENCE	OH	44131	10/12/1994	DHC/PHCY
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	DHC DHC DHC A FINE DRUG..DON'T FORGET MSC WHEN YOU NEED MORE OR MULTIPLE DOSES OF CII
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	TALKED TO DR RE THE EXHIBITS WE CAN NOT SPONSER THIS YEAR OR DISPLAYS. YES WE ARE USING BRESSI AND WOULD REALLY APPR SUPPORT FOR DR ROSS. SMOLENSKY ON THE 26TH
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	REMINDED HIM OF DHC-STILL HAS STAMPER BY THE DESK WHERE HE WRITES.TRIED TO GO AFTER VIC BUSINESS.SD WD USE DHC AGAIN.
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	I'D LIKE TO BE SEEING MORE OF CA PAIN. YEAS IT'S UNDERMANGD WHEN DR WAS IN ROCHESTER SAW MORE
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	200MG MSC/NO DHC ON SITE NARCOTIC CLOSET FROM PHCY. GO THRU SENOKOT QUICKLY. Y
PLPMDL080000001	HEIGHTS	OH	44221	10/13/1994	MIXED RESULTS W/ALFERON SO FAR-FOR 5-10 PATIENTS TOTAL- COMPLIANCE IS PROBLEM...HAS ONE GUY WHO HAS HAD HUGE PROLIFER OVER 3 YRS-GOT PROGRESSIVELY WORSE-FINALLY CAME IN-HAS BEEN DEBULKED-
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/13/1994	HAS JUST STARTED 1ST WEEK AFTER INTERUPTION OF TREATMENT(NOT SURE HOW LONG WAS TREATED PRIOR)-INFO ON CONDY EDUC COUNCIL.HE WILL KEEP USING TO SEE-OBJ 1ST LINE 4 RECUR
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/13/1994	MARTIN REEXAM ROLE OF THEOPH-GOT HIM THINKING-WILL REVIEW OBJ SWITCH 2 CURRENT MULTI DOSE (OR THEO 24) PATIENTS TO UNIPHYL-THEN CHIP AWAY FOR EARLY USE W/INHALED STEROIDS
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	CAUTIONED CHEIKEN ABOUT ADDICTION POTENTIAL FOR NARCOTICS AND IF RX-STATE REGULATORS WILL LOOK OVER SHOULDER AND REVOK LICENSE IF THEY CATCH THEM WRITING FOR FAMILY MEMBERS-CHEIKEN WIFE
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	LIKED DHC FOR MIGRAINES. FOX SAID HE USES AND LIKES ALFERON-WHERE POSITION-HOW MANY PATIENTS? HOW BAD WERE CASES WHAT IS SUCCESS RATE-OBJ 1ST LINE FOR RECURR(NEXT NEW CEC
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	MSC 200MG//
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	AHCPR GUIDELINES//200MG MSC SET UP IN-SERVICE RE ME TO KAREN FOR TIME AND USE FOR APPROVAL
PLPMDL080000001	WARRENSVILLE	OH	44122	10/13/1994	WE DON'T USE MUCH MORE THAN 30MG NO WAY 200MG. SOME PATCH WITH MSC...THAT'S WHY SO LOW...NO WE DON'T USE THE ASSESSMENT JOURNALS IF A PARTICULAR PT IS HAVING PROBLEM WITH PAIN... NOT
PLPMDL080000001	HEIGHTS	OH	443081062	10/13/1994	OVERLY FRIENDLY
PLPMDL080000001	AKRON	OH	443081062	10/13/1994	HAS TEENAGER IN HOSPITAL WHO CLAIMS HE'S ALLERGIC TO MORPHIN HE SAID HE WOULD CLARIFY IF THIS IS TRUE ALLERGY(FAVORS MORPHINE OVER DEMEROL-USES BRIEF PERIODS THOUGH-THINKS THE PATIENTS WANT
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	THIS 4 BUZZ .ASK WHEN HE INITIATES(OBJ-WITH SLIDE CALC EARLY V COMBINATION PRODUCTS-REINTRO & USE MSIR 4 BKTHRU-INTRO DHCPLUS 4 LESS SEVERE
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	NEED TO DO LUNCH TO SEE HIM FOR ANY LENGTH OF TIME.ND TO CAL JENNIFER AND SEE JIM-HIS PA LIKES MSC/STILL USING SOME PATCH BUT LIKES MSC BETTER.WHY USE PATCH?GOOD CONTROL/EASY.ADDRESS THESE
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	ISSUES NX TIME
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	GREAT CALL-CNESUS UP TO 40 NOW/DONNA HAS CHERYL AS A HELPER AS PT CARE COORDINATOR.CINDY DOING REBATE/GAVE HER TALLY SHEET/WILL CALL NX WK WHEN IT GETS DONE/NO ORAMORPH/SET UP INS FOR
PLPMDL080000001	INDEPENDENCE	OH	44131	10/13/1994	PHCY-TALKED W/BESTSY TOLD HER HOSPICE WANTED 200MG STOCKED; SD WON'T STOCK IT UNTIL GET ORDERS FOR IT/ALSO ND TO USE THE 100MG UP FIRSTITOLD HER THEY HAVE 2 PTS ON THE 200 RIGHT NOW/SD SHE
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/13/1994	ND'S TO SEE RX.
PLPMDL080000001	INDEPENDENCE	OH	44131	10/13/1994	GAIL ARE YOU STILL WAITING...CAN YOU COME BACK THIS AFTERNOON YES DHC AND APPRECIATE THE BETADINE DHC LETTER
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/13/1994	LISA ASKED DIFFERENCE BETWEEN DIHROCODINE & HYDROCODONE GAVE HER APPROX ESTIMATE..SHE WAS SATISFIED KNOWING 1 DHC APPROXIMATES A VIC, 2 A VIC ES/LORCET...SHE COULD BE ALLY (WHAT PAINS
PLPMDL080000001	AKRON	OH	44319	10/13/1994	TREAT W/NARCOTICS..WHAT BENEFITS LOOK 4--ASK FOR TRIAL.SHE LIKES IT IN BACK MUCH BETTER-FEELS THEY NEED HELP UP FRONT THOUGH...--HANDLE ANY CAPAIN??-COMMIT MSC D.O.C
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/13/1994	USES HYDROCODONE TYPE PRODUCTS FOR PAIN HATES DARVOCECT THINKS ITS USELESS WILL RX DHC
PLPMDL080000001	AKRON	OH	44305	10/13/1994	OBJ GET SIT DOWN APPT IF NECESSARY...ASK LISA & LAURA IMPAC OF MANAGED CARE-WHAT %?-WHAT PLANS MOST PROMINENT?-OBJ ROLE O F THEOPH..GET UNIPHYL TRIAL EARLY W/INHALERS...GET DHCPLUS
PLPMDL080000001	AKRON	OH	44305	10/13/1994	TRIAL...GET COMMITMENT TO USE MSCONTIN D.O.C FOR CA PAIN
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	NOT SEEING MUCH CANCER PAIN BUSINESS HE SAID--COMES IN SPURTS-HAS ONE ON MSCONTIN NOW...SENOKOT 5 SAMPLES(FREE TAKE ONE)-FOLLOW UP TO SEE HOW RESPONSE WAS(BEWARE HIM POSSIBLY DOING
PLPMDL080000001	AKRON	OH	44304	10/13/1994	ORAM. SR BUSINESS OR PATCH-KEEP SHARP EYE OUT-HE IS AWARE THAT 200 AVAILABLE-OBJ GET THIS SIZE STOCKED
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/13/1994	BRIEFLY PRESENTED PAP PROGRAM IN HALL-SD SHE SHD OWN STOCK IN PF-SHE USES ALOT OF IT-WON'T LISTEN TO ANYTHING-LIKES PAP PROGRAM-NX-GET SPECIFIC PT TO CONVERT
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	VERY LITTLE STRONG NARCOTICS-KEEPS CLOSE EYE ON THEM--HIT KYLE, AND NEUROS FOR DHCPLUS3
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	MOST STILL GOING TO KLEINS'KEEP THE FENO COMING TO ANDREWS AND COMPANY--DON'T GIVE UP
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/13/1994	SETTING UP IN-SERVICE WITH CINDI.. WHAT WOULD YOU LIKE 200MG MSC... AHCPR AHCPR IT IS
PLPMDL080000001	CLEVELAND	OH	44114	10/13/1994	MSC 200MG...YES WILL TALK AND IS ALREADY SCHEDULED FOR THE 5TH. NEED A SPEAKER ON CANCER PAIN GAIL I'LL DO IN A WEEK IF I CAN...DUR LETTER
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	10/13/1994	UNI STILL #1 THEO/PTS LOVE TABLET/COMPLIANCE GREAT/USING SOME SEREV BUT NOT TO REPLACE THEO/SOME PTS COMPLAIN OF COUGHING W/IT.DISC LANCET AND NEW MARTIN STUDIES-SEEMED IMP W/ANTI-
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	10/13/1994	INFLAMM ISSUE DHC-HAS WRITTEN SEVERAL MORE RECENTLY SINCE LUNCH-FORGOT ITS ON MEDICAID-BIG PLUS FOR HIM.WILL CONT TO USE.P.A. SAYS HE HAS USED MORE RECENTLY
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	10/13/1994	PAIN CENTER. SET UP IN SERV TALK TO DR'S ON FLOOR AND RN'S
PLPMDL080000001	CLEVELAND	OH	44113	10/13/1994	CME OFFICE/BATIZY SEE NOTES SUSAN IN TUMOR BOARD..TAKING TOMORROW OFF.
PLPMDL080000001	CLEVELAND	OH	44106	10/13/1994	HAS ABOUT 5-6 PTS ON MSC RIGHT NOW-VERY HAPPY WITH IT.MOST ON 60 BID OR TID.TRYING TO GET PEOPLE OFF THE PATCH.
PLPMDL080000001	CLEVELAND	OH	44106	10/13/1994	SPOKE WITH JODY AT NETWORK AGAIN. SHE HAS LOOKED INTO IT AND HIBICLENS IS NOT UP FOR RENEWAL AND IT IS ON PRODUCT STDIZATION AND PULLED THROUGH ALL 8 HOSPITALS THRU THEIR DISTRIBUTOR. UNTIL
PLPMDL080000001	CUYAHOGA FALLS	OH	44321	10/13/1994	WE GET THE AWARD FORGET IT
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	VERRUCA VULGARIS RESULTS MOSTLY GOOD-SOME FAILURES--WHERE POSITIONING FOR CONDYLOMA NOW-OBJ 1ST LINE FOR RECURR. DHCPLUS-OBJ D.O.C. FOR NARCOTIC RESPONSIVE PAIN-MSC D.O.C FOR CA PAIN
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/13/1994	DUR LETTER. 200MG MSC...DON'T USE 100 RARELY 60MG HERE SO...SET UP IN-SERVICE TALK TO NEW DR AS WELL...NAME?

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/13/1994 DHC SAMPLES-SAYS THIS IS A GOOD MEDICATION-USING MOSTLY FOR MUSCULOSKELETAL PAIN SOME HEADACHE-WHAT PAINS USE T#3 ON? 3RD PARTY REF. V. T#3 IN ADJUSTED DOSE-HE WAS RESPONSIVE HERE..ASK NEXT WHO COMING IN THIS PM FOR PAIN..[ASK TO PUT COUPONS IN CHARTS]-HE FEELS HIS PATIENTS WILL TELL HIM IF HAVING PROBLEMS AT NITE[STILL INSISTS ALL DOING WELL-SEEMO STILL MEDICAL DIRECTOR FOR HOSPICE..OBJ WHAT ROLE OF ORAL MORPHINE IN YOUR PRACTICE AND IN HOSPICE?-WHAT DOES THE MEDICAL DIRECTOR DO IN TERMS OF PAIN MGMT FOR HOSPICE?-HOW FEEL PROVEN METHOD 90%..OBJ MSC 1ST LINE-NO CEILING-PATCH LAST RESORT-WHEN PO NOT AVAIL-OBJ MSIR CAPS FOR BKTHRU

PPLPMDL0800000001 AKRON OH 44302 10/14/1994 OBJ GET 2005 MOVING THRU--SIGH SAID THEY DO LOT OF MSCONTIN BUSINESS THROUGH THERE-HAVEN'T MOVE 2005 YET--OBJ FIND OUT IF WE'RE STILL KEEPING OUR GAP ON THE PATCH-ANY ORAMORPH SR INFLUX??-DILAUDIO AMTJ JO RIGGINS MUST COME IN AND SIGN FOR HER MSCONTIN[RX DID SAY D.A.W.]

PPLPMDL0800000001 AKRON OH 44304 10/14/1994 VI SAID THAT I SHOULD SEE CORPCARE ON 7TH FLOOR OF HOSPITAL THEY DO WORKMAN'S COMP AND SEND THE RX TO VI[FILL WITH GENERIC VICODIN-SHE SAID PROBABLY SINCE WR'RE ON STATE FORMULARY IT COULD WORK-VI FILLS FOR FREE UNTIL REIMBURSE MENT KICKS IN-GET TO SEE THEM DR. TOPI-SPRIGG, DR. LEAL

PPLPMDL0800000001 LAKEWOOD OH 44107 10/14/1994 JUST GOT BACK FROM TRIP-VERY BUSY BUT HAPPY TO SEE ME..NX- ND TO GET THE NITTY-GRITTY W/HIM..USE NEW MARTIN AND ACCP STUDIES.WHY ONLY USE UNI FOR "MILD" PTS??

PPLPMDL0800000001 BARBERTON OH 44203 10/14/1994 ER CALL ON STAFF AND ONCOLOGY FLOOR NURSES

PPLPMDL0800000001 EUCLID OH 44119 10/14/1994 GREAT CALL NX-GET MORE INTO WHY HE LIKES LORCET.HAS STAMPER RIGHT ON DESK-SAYS USES DHC A FEW TIMES-1-2 CAPS PRN.TOLD HIM HE MAY GET BETTER RESULTS W/2 CAPS.SD OK AND WD TRY MORE.KEY IS TO SEE HIM A LOT.WRITES BIG RX. 100-120 CAPS

PPLPMDL0800000001 TWINSBURG OH 44087 10/14/1994 INTRO TO DHC. GOOD SO TO SUMMATE IT SHOULD BE STRONGER THAN CODEINE TOLERATED FROM A GI STANDPOINT BETTER PRICE...WILL GIVE I A SHOT THEOPH AND WHERE I FITS...LAS L INTERESTED IN THE STUDIES...CIRCADIAN PATTERNS YES IS IMPORTANT

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 TAKING OVER MAZANSKY'S PRACTICE WITH SEVERAL PARTNERS

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/14/1994 HAAS("HAWZ") WENT TO HOBAN...WILL ALLOW ME TO DO PAIN MGMT SURVEY(AFTER CLEA INSPECTION)-KAREN WILL CALL ME WITH DATE SHE IS MEDICAL ASST BUT CAN GET RN CEU'S WANTS ME TO SET UP WITH MARY AT GENERAL OFFICE-USA ALSO, JILL(MED ASST), & SHARON WHO IS THERE MONDAYS-OBJ SEE MY SURVEY-GET HIM USING MSC IN ALL WHO CAN SWALLOW[INITIATE EARLY V PERC, SEE MEMO HASN'T USED 2005 YET-HE SAID IT'S JUST A MATTER OF REMEMBER- ING..OK ON GUIDELINES NOW..SAID HE PREFERS UPPING THE MSCONTIN DOSE TO USING ANY BKTHRU MED[DON'T MESS W/THIS-HE DID AGREE RN'S LIKED MSIR CAPS(QUICK ONSET), BUT KEEP HIM ON BUMPING DOSE & USING 2005-KEEP SAME RATIO OF USE-HAS SICKLER(28)ALL- ERGIC TO MORPHINE-USING DEMEROL(BUT WORRIES ABOUT)-MEMO

PPLPMDL0800000001 TWINSBURG OH 44087 10/14/1994 LONG CONVERSATION ABOUT MEDS/NEW FACILITY

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/14/1994 SEE DALTON SCREEN-OBJ 100% MSC IN THOSE WHO CAN SWALLOW WHEN DON'T U USE MSCONTIN??-DHCPLUS TRIAL AND SEN S D.O.C FOR CONSTIPATION

PPLPMDL0800000001 AKRON OH 44308 10/14/1994 OBJ HILL STUDY 12YR OLD GIRL..OBJL COMMITMENT TO MSCONTIN AS D.O.C FOR SEVERE CA PAIN-MSIR FOR BKTHRU--DHC 50%

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 YES SEEN DHC LAST WEEK. NO MSC200MG SEN IN BAGS OF CII WILL DO

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/14/1994 OBJ DHCPLUS 50%-UNIPHYL SWITCH PROGRAM(2 PER VISIT) USE ACAI HILITES TO JUSTIFY (MARTIN)

PPLPMDL0800000001 AKRON OH 44319 10/14/1994 WILLING TO TRANSFER THEO-DUR TO UNI.

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 TAKING OVER MAZANSKY'S PRACTICE...CLAIMS HE USES THEOPH FIRST LINE AND ADDS INHALERS LATER...DHC INTERESTING WILL GIVE IT A SHOT..MAZANSKY DIDN'T LEAVE CII SO HE DOESN'T WANT THEM IN OFFICE

PPLPMDL0800000001 CHAGRIN FALLS OH 44022 10/14/1994 VERY FRIENDLY..ON PH LEFT IN TOWN...BOUGH NALL'S OUT YES DHC/MSK NO 200MG

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 MAYBE IT WORKS BUT DOESN'T SEEM TO CARE MORE SAMPLES FOR THE PERSONAL USE OF OFFICE...DHC LETTER NX DONE THIS WEEK

PPLPMDL0800000001 TWINSBURG OH 44087 10/14/1994 NEW PAIN CLINIC..SET UP APPT WITH DIRECTOR HERE TALKED WITH NURSES

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 NOT REALLY INTERESTED IN DHC BUT REALLY BUSY TRIL MAY NOT WORK BUT USES A GOOD DEAL..ALOT GENERIC

PPLPMDL0800000001 SOLON OH 44139 10/14/1994 APPRECIATE THE SKENOKOT. SET UP AN IN-SERVICE WITH POLLY AFTER SHE GETS BACK NEXT WEEK

PPLPMDL0800000001 TWINSBURG OH 44087 10/14/1994 LONG CONVERSATION RE THEOPH DID WANT THE ACAI JOURNAL INTERESTING. WILL GIVE DHC A SHOT

PPLPMDL0800000001 WARRENSVILLE HTS OH 44122 10/14/1994 SET UP SIT DOWN NEXT WEEK. DR IN CHARGE OF THIS SITE

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/14/1994 VICODIN FLIES OUT OF MILL POND GROUP GREAT DHCPLUS POTENTIAL GET THEM WRITING DHCPLUS!!!--MOST CA PAIN BUSINESS GOING TO KLEINS SOME HERE-MOSTLY ONC'S IM'S-PATCH RULING ME-PERCEIVE D CONVENIENCE-OBJ GET THEM ALLY-CONV GIDE-PILL VPATCH

PPLPMDL0800000001 CLEVELAND OH 44107 10/14/1994 STILL SO HARD TO SEE AND GET ANYTHING ACROSS TO HAVE TO START AT BEGINNING EACH TIME/SD WD TRY DHC.MADE RX PADS FOR HIM-NO USE YET.PULLED THEM OUT AND DUSTED THEM OFF PUT RIGHT ON DESK.TRIED TO TARGET PT FOR TODAY BUT HE WAS DONE FOR THE DAY.NX TIME-GET THERE EARLY AND TARGET PT.WHY LIKE VIC SO MUCH?

PPLPMDL0800000001 AKRON OH 44308 10/14/1994 GET QUICKER CONVERSION TO MSCONTIN--KASTELIC HAS ONE GETTING DEMEROL IV RIGHT NOW..ELIMINATE HABIT WITH GUIDELINES--OBJ PROPER AND EARLY CONVERSION TO MSCONTIN- TITRATE WHEN 2 BKTHRU NEEDED-EXPAND DHCPLUS MSIR ROLES

PPLPMDL0800000001 CUYAHOGA FALLS OH 44221 10/14/1994 HANDLE CA PAIN-HOW MUCH? HOW MANAGE CANCER PAIN? WHEN INITIA TE, WHEN TITRATE?-WHAT DOSAGES & SCHED MOST FAMILIAR WITH? HOW FEEL PROVEN METHOD 90%-WHAT USE WHEN WEAKER NARCOTIC APPROPRIATE? WHAT BENEFITS LOOK FOR HERE?-OBJ INFO, USE EARLIER AND LONGER--DHCPLUS TRIAL-SEN S FOR CONSTIPATION

PPLPMDL0800000001 AKRON OH 44307 10/14/1994 IPAP FOR JO RIGGINS-725 EASTVIEW AVE AKRON,OH 44307 D.O.B 1-09-68 (TAKING 2 30S Q 8H)--100 TABLETS-OHIO DEPT OF HUMAN SERVICES[UNEMPLOYED-WELFARE BUT NO CARD-MAKE SURE SHE GETS IT WITH RENEWAL THRU OUR NEW IPAP SERVICE]-OBJ APPT-SICKLE CELL ARTICLE--HIS POSITIONING OF MSCONTIN HERE V COMPETITION WHEN DOES HE STAY Q 12H MSC V Q 8H

PPLPMDL0800000001 AKRON OH 44302 10/14/1994 WANTS ACUTE PAIN THICK GUIDELINES AND THIN GUIDELINES NOW AS WELL-INTRO VERBALLY AM PAIN SOCIETY INFO HE WAS AMAZED..OBJ HOW OFTEN DO YOU MAINTAIN Q 12H DOSING ? WHAT PATIENTS WHO CAN SWALLOW DO YOU CHOOSE OTHER PAIN MEDS FOR?OBJ EXPAND TO EARLIER USE V. COMBINATION PRODUCTS..KEEP HIGH DOSE PATIENT GOING HIGHER-FOR THE PATIENT THAT PREFER ORAL,WHAT (MEMO)

PPLPMDL0800000001 BARBERTON OH 44203 10/17/1994 PIZZA DROP IN ER WITH DR.PARKS,AND FRANK. DHCPLUS CALL

PPLPMDL0800000001 EUCLID OH 44119 10/17/1994 FOLLOW-UP FROM CALL LAST WK-TRIED DHC AGAIN ON 2 PTS[REMINDE- ED HIM OF DOSING AGAIN SD USED STAMPER]ICK BK

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 NEARLY 100% WELFARE-CONCERNED WHETHER DHCPLUS COVERED ON MEDICAID--TAKE PROOF(FILE CARD OR PRINTOUT FROM STATE MEDI- CAID OFFICE) FOR HIM... WILL CARRY IF MEDICAID APPROVED AND RX WRITTEN--OBJ GET STOCKED...DO ANY CA PAIN MGMT BUSINESS OBJ HIGHER DOSE STOCKING OF MS CONTIN

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 OBJ CONVERSIONS FROM TYLOX TO MSCONTIN--MSCONTIN USE IN ALL WHO ARE ABLE TO SWALLOW--GET THEM AS PATIENT ADVOCATES OF MSCONTIN RATHER THAN PATCH--JENISON & HOPKINS HURTING ME

PPLPMDL0800000001 BROADVIEW HEIGHTS OH 44147 10/17/1994 GAIL I USE SO LITTLE C PRODUCTS. THEOPH STILL HAS A PLACE BUT HONESTLY HAVE HAD GOOD RESULTS WITH THE INHALERS ALONE. OK WILL GIVE DHC A SHOT BUT NOT INTERESTED IN UNI

PPLPMDL0800000001 BROADVIEW HEIGHTS OH 44147 10/17/1994 GAIL I USE SO LITTLE C PRODUCTS. THEOPH STILL HAS A PLACE BUT HONESTLY HAVE HAD GOOD RESULTS WITH THE INHALERS ALONE. OK WILL GIVE DHC A SHOT BUT NOT INTERESTED IN UNI

PPLPMDL0800000001 STRONGSVILLE OH 44136 10/17/1994 I DID RECEIVE THE DHC. I HAVE USED IT MOSTLY ON MUSCULARSKL INJURY AND WEEKEND WARRIOR...GOO RESULTS. I LET THEM DETERE 1 OR 2 CAPSULES. HAVEN'T GOT A CALL BACK SO IT MUST BE WORG I HAVE A WOAMN WHO HAS CHF AND WASN'T CONTROLLED WITH SLOBID TRIED UNI QD 400MG...SHE WAS ON 600 BID AND 100 MID AFTERNOON AND AWAKENING AT NIGHT 2 AM SHE HAS NOT CALLED ONCE SINCE

PPLPMDL0800000001 EUCLID OH 44119 10/17/1994 NOT MUCH TIME TODAY-SHWD MARTIN-NOT MUCH RESPONSE-LEFT IT W/HIM..SEEMED A LITTLE INT IN AI EFFECTS OF THEO..USES A LOT OF PROV REP-FIND OUT WHY.

PPLPMDL0800000001 AKRON OH 44303 10/17/1994 MARTIN REEXAMINING ARTICLE-WANTS TO REVIEW IN MORE DETAIL-HE SAID THE DEBATE IS WHETHER TAKE THEM OFF THE BETA 2 COMPLETE LY OR LEAVE THEM ON WITH STEROIDS..IF NOCTURNAL-HE ADDS UNIPHYL TO REGIMEN--HOW DETERMINE IF HAVING NOCTURNAL SYMPTOMS[OFFER UNIPHYL QUESTIONNAIRE AFTER PRECEEDING WITH A PROBE REGARDING T-W FROM SAME STUDY TO SEE HIS PERCEPTION OF 6 DHCPLUS SAMPLES-OBJ TRIAL AND 25% V. HYDROCODONES... UNIPHYL OBJ SWITCH PROGRAM WITH CURRENT MULTI DOSE USERS MSC OBJ HANDLE ANY CA PAIN...MSCONTIN D.O.C!!

PPLPMDL0800000001 STRONGSVILLE OH 44136 10/17/1994 HAVE USED DHC SUCCESSFULLY BUT NOT ON CIGNA OR AETNA..IF WE DON'T USE WHAT WE ARE SUPPOSE TO WE GET A CALL NOT ALOT OF PUBLIC AID. UNI ON BUT MORE \$ SIGNS

PPLPMDL0800000001 STRONGSVILLE OH 44136 10/17/1994 LATE FROM HOSP. LONG SIT DOWN WITH STAFF AND WIFE

PPLPMDL0800000001 STRONGSVILLE OH 44136 10/17/1994 SANDY IS KEY-FROM MONACA, PA--JUST MOVED HERE[SPENT LAST WINTER AS 1ST] SINCE MOVING FROM VA BEACH[RAN 3-8 MILES DAY] LIKES NAGS HEAD[HER BRO IN LAW-A DR. & SISTER MOVED HERE]-SO SHE CAME 2..SHOOTING FOR NOV. 30 LUNCH FOR OFFICE IN ORDER 2 SEE HIM W SURVEY & INTRO PROVEN METHOD HANDLE 90% CHRONIC SEVERE..HER MOM JUST RETIRED ALIQUIPPA HOSPITAL-OBJ MSC 1ST YES, HAVE USED DHC AND DON'T NICHE IT. HAVE USED IT MOSTLY POST OP AND ACUTE. TALKED CNS STIM AND CAFFEINE ISSUE NO ONE HAS CALLED BACK AND BELIEVE ME THEY WOULD JUST GOT BACK FROM VACTAION TRY TO WORK 3 WEEKS VACA 1 WEEK/MONTH. VERY LITTLE THEOPHYLLINE. LIKE THE DHC CHART

PPLPMDL0800000001 AKRON OH 44304 10/17/1994 SAMPLES MOVING..KEEP THEM COMING.. OBJ THWART ORAMORPH DETERMINE MSCONTIN USE V. PATCH.. DETERMINE DILAUDIO HP V. MS CONTIN--WHEN IS DILAUDIO HP USED... GET THEM RECOMMENDING UPPING DOSE WHENEVER MORE THAN 2 BKTHRU NEEDED

PPLPMDL0800000001 AKRON OH 44304 10/17/1994 OBJ GET MSIR CONCENTRATE STOCKED--FIND OUT HOW MEETING WITH AKRON CITY AND HOSPICE WENT...DISCUSS REBATE AGREEMENT?

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 HAS ONE CA PATIENT STABILIZED ON 1 TYLOX Q 3-4H, ONE ON DHC PLUS--COVERED CONVERSION SLIDE CALCULATOR-HE SAID SOUNDS GOOD-FOLLOWUP TO SEE IF HE DID[PRICE CONSCIOUS OF TYLOX AT THIS DOSE V. MSCONTIN (APPROX 2.70/DAY) GET PRICE TO HIM--OBJ KEEP GETTING CONVERSIONS[HOW DO YOU FEEL ABOUT MSCONTIN FOR THOSE STABILIZED ON A Q 4H REGIMEN? SEE MEMO LISA COULD NOT TALK LEFT ALL INFO WITH MARTHA FOR LISA TO RETURN MY CALL AND SET UP APPT. ONC FLOOR...BARB YOU NEEDED TO SEE PATTY...GONE FOR THE DAY CAN YOU COME IN TOMMORROW

PPLPMDL0800000001 MIDDLEBURG HTS OH 44130 10/17/1994 TALKED WITH TONY AND MERIDITH...SEE NOTES SHE HAD BEEN OUT OF TOWN SINCE WE LAST TALKED..BUSINESS THEN TO SEE HER MOTHER AND LEAVING THIS WEEK FO THE NATIONAL HOSPICE MEETING...WILL TALK TO LISA ABOUT 200MG AND THE MSIR

PPLPMDL0800000001 MIDDLEBURG HEIGHTS OH 44130 10/17/1994 WOULD LIKE TO SET UP IN-SERVICE.. TOMMORROW AM

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 KIM LOVES WINTER..MANHEIM STEAMROLLER..OBJ APPROACH TO CHRONIC SEVERE NONMALIGNANT? HOW FEEL ABOUT ORAL MORPHINE (PROVEN METHOD HANDLES 95%)? WHAT LOOK FOR FROM WEAKER NARCOTIC ANALGESIC WHEN NSAID NOT ENUFF FOR CHRONIC PAIN?

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 OBJ AWARENESS OF ROLE FOR MS CONTIN IN SICKLE CELL PAIN W. COMMITMENT FOR TRIAL..PETRUS HAS VIRTUALLY ELIMINATED HOSPITAL ADMISSIONS FOR THESE PATIENTS..USE OF MSIR FOR BKTHRU

PPLPMDL0800000001 MIDDLEBURG HEIGHTS OH 44130 10/17/1994 SEE NOTES TALKED TO HER RE STOCKING MSC 200MG AND MSIR AT THE HOSPITAL

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 OBJ JEFF CAPPO-INTRO THICK AND QUICK REFERENCE GUIDELINES.. STRESSING ORAL--DOSING FOR ADJUVANTS FOR CA PAIN..NO CEILING ON OPIOIDS..HAVE HIM INVESTIGATE NEW PRICES MSIR V. WHATEVER IMM REL HE USES NOW(CHECK VHA AND PREMIER)-SEE MELTON-PRICE CONSCIOUS VHA AND PREMIER-TAKE SAMPLES-CLOSE ON BASESET TRIAL V. HIBICLINS-OBJ TRIAL AND 2-WEEK EVALUATION/CLOSURE

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 OBJ EXPAND ROLE OF MSCONTIN TO SICKLE CELL PAIN MGMT.... DECREASE PATCH MARKET SHARE...UP MS CONTIN DOSE WHEN- EVER PATIENT REQUIRES MORE THAN 2 BKTHRU DOSES PER DAY INITIATE EARLIER V. WEAKER NARCOTICS...TITRATE UP V. PUMPS

PPLPMDL0800000001 AKRON OH 44307 10/17/1994 CONCEDED VERY LITTLE ADJUVANT USE ON 9100--WHERE POSITION USE OF ORAL ROUTE FOR CA PAIN MGMT WHEN PAIN IS SEVERE--> WHEN TITRATE DOSE OF OPIOIDS??-OBJ SICKLE CELL EXPANSION AND PROPER INCORPORATION OF TIME PRINCIPLES

PPLPMDL0800000001 AKRON OH 44309 10/17/1994 CITY RN'S SAY MOSTLY SEEING 30, 60 OR 90 Q 12H--OCCASIONALLY 240 Q 12H[WHICH IS AVERAGE]-FIND OUT ARE THEY GIVING LOTS OF BKTHRU OR UPPING BKTHRU DOSE--WHEN DO THEY UP MSCONTIN DOSE DAWN[BLOND-NEWLYWED-WON], CHRIS,BETH, PEGGY, DIANE, --OBJ FOLLOWUP ON FACT PEGGY SAYS DR'S GIVE MSCONTIN PLUS IV PUSH Q 4 H-DON'T UP MSCONTIN ULESS IV PUSH NOT LASTING 4HRS(MEMO)



PPLPMDL080000001	AKRON	OH	44307	10/17/1994	VERY RESPECTABLE PAIN MGMT OVERVIEW FOR 9100, 428 (AKRON GENERAL)-SHE EXPLAINED 30 MG HYDROCODONE PER DAY 15 MG MSCONTIN Q 12H....STRESS DERMATONES IN PAIN MGMT(REFERRED PAIN--PROPER ADJUVANT USE)-OBJ CONTINUE SUPPORT BY GETTING HER BOOKED ELSEWHERE
PPLPMDL080000001	BARBERTON	OH	44203	10/18/1994	WILL TRY DHC USES SOME CLASS III MAINLY DARVOCT
PPLPMDL080000001	PARMA	OH	44129	10/18/1994	THIS OFFICE MAY BE WORKED THRU THE GIRLS BECAUSE THE MORE I'M IN THE MORE THEY GIVE...NO SEE NO REPS TO MAYBE APPT.TO APPT TO MAYBE FOR A SECOND....YES
PPLPMDL080000001	STRONGSVILLE	OH	44136	10/18/1994	I HAVE BROUGHT TO YOU THE PEAK FLOW METERS AND ASK PAD I PROMISED YOU YESTERDAY...I SIMPLY NEED TO KNOW THE RESULTS FROM THE 2 NEW PTS YOU WILL SWITCH FROM BID TO UNI AND SHARE WITH ME YOUR RESULTS...LET PT DECIDE
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/18/1994	AT HOSPITAL
PPLPMDL080000001	BARBERTON	OH	44203	10/18/1994	APPT. SCHEDULED FOR MARCH 95. LEFT OFF ZORRATTI STUDY AND DHC LIT.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/18/1994	LIKE THE T-PHYL FIRST LINE BUST SOME NEED THE BID
PPLPMDL080000001	PARMA	OH	44129	10/18/1994	DHC/SEN ADDRESS...BY FAZIO
PPLPMDL080000001	STRONGSVILLE	OH	44136	10/18/1994	DHC/SEN
PPLPMDL080000001	STRONGSVILLE	OH	44136	10/18/1994	DHC/SE
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	10/18/1994	ONC FLOOR...BUT PATTY WAS IN MEETING....TALK TO FLOOR NURSES YES SOME NEW WHO WILL BENEFIT FROM IN-SERVICE AHCPR PARTNERS-N-PAIN PHCY ORDER FOR 200MG MSC AND MSIR
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	10/18/1994	IN PARMA ON DAYS NOT AT SOUTHWEST...WENT BOTH OFFICES... APPT TO REALLY TALK
PPLPMDL080000001	STRONGSVILLE	OH	44136	10/18/1994	I ACTUALLY WRITE VERY LITTLE CIII BUT DHC IS NUMBER ONE I HAD ONE PAT THAT COULDN'T SLEEP WITH THE CAFFEINE DON'T WANT NARCOTICS IN OFFICE...I SAID CAFFEINE NAIVE HE ASKED IF THAT WAS A WORD...SURE A LITTLE ABOUT THE INDIANS...WILL MISS LOU
PPLPMDL080000001	AKRON	OH	44319	10/18/1994	HAD TO RESCHEDULE BRIEF TALK ON MSC USAGE AND TITRATION
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/19/1994	OBJ DHCPLUS TRIAL...GET IDEA OF BENEFITS HE LOOKS FOR IN NARCOTIC ANALGESIC THERAPY-PLUG IN DHCPLUS-GET TRIAL... USING THEOPH??-HOW FEEL ABOUT GIVING BEST PROTECTION AVIL W.THEOPH??-UNIPHYL!!!
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/19/1994	OBJ UNIPHYL EARLY WITH INHALED STEROIDS--DHCPLUS TRIAL (THIN 50%)--MSCONTIN D.O.C FOR CA PAIN
PPLPMDL080000001	AKRON	OH	44305	10/19/1994	HERE GOOD REVIEWS ON HIM AS DOCTOR, OBJ DHCPLUS TRIAL-AND MSCONTIN D.O.C FOR CA PAIN. UNIPHYL EARLIER W.STEROIDS
PPLPMDL080000001	TWINSBURG	OH	440872152	10/19/1994	JUST OPENED A WEEK MORE THAN HAPPY TO TALK TO REPS THEOPH...VERY LITTLE LONG CONVERSATION. TOOK DR THE HELM STUDY NX INCREASE OF THEOPH USE...WILL USE MORE HERE. WANT' AT UH DOWNTOWN...LAKEWOOD SO NOT RESTRICTED
PPLPMDL080000001	BEACHWOOD	OH	44122	10/19/1994	NONE NOW
PPLPMDL080000001	BEACHWOOD	OH	44122	10/19/1994	LOVES TO TELL ME HE HAS BEEN SAYING THOSE DOSES FOR YEARS
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/19/1994	MARILYN WILL CHECK TO SEE IF BETADINE WORKS IN 30 SECONDS KARIN SAID BETADINE WOULD BE GOOD FOR HER SCOUTS..TAKE SAMPLES FOR HER--DHCPLUS OBJ 50%..MSCONTIN EARLIER V. COMBINATION PRODUCTS. UNIPHYL EARLY + INHALED STEROIDS. GET HIM USING DHCPLUS IN ER TOO
PPLPMDL080000001	CLEVELAND	OH	44106	10/19/1994	TALK TO JOANNE FRANKO RE GRAND ROUNDS...REF TME TO PHYLIS E FUERSCHE
PPLPMDL080000001	TWINSBURG	OH	44087	10/19/1994	DID MSC MINI IN SERV
PPLPMDL080000001	BEACHWOOD	OH	44122	10/19/1994	YEA IF HE LIKES IT WHERE ARE MY SCRIPTS...ALL THOSE SAMPLES...DAMN IT
PPLPMDL080000001	CUY FLS	OH	44223	10/19/1994	STILL GET THERE AT BEST NOON HOUR(TUES)--OBJ DHCPLUS TRIAL AND 50% BUZ THEREAFTER(WHEN QUESTIONS/CONCERNS R HANDLED) ROLE OF THEOPH??-TRIAL BASED ON SYNERGISM IN ASTHMA W/ INHALED STEROIDS, IN COPD WITH THOMAS PATER--
PPLPMDL080000001	MACEDONIA	OH	44056	10/19/1994	TALKED WITH PENNIE RE DHC...NEVER HEARD OF IT. CAFFEINE IS INTERESTING. SENOKOT...WILL DO IN BAGS OF NARCOTICS PARNER IS JEFFREY
PPLPMDL080000001	TWINSBURG	OH	44087	10/19/1994	SEN/DHC
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/19/1994	OBJ GET HER TO Q-5 S.A.--GO FOR 50% BUSINESS. UNIPHYL ERLY TO COPD...MAKE PROVEN METHOD 95% HER PREFERRED METHOD
PPLPMDL080000001	RICHMOND HTS	OH	44143	10/19/1994	PURCHASING-DONNA AGG-DISCUSED BETASEPT AGAIN;GAVE SAMPLES TO TRY;SD WD LOOK IT OVER AND GIVE TO OR
PPLPMDL080000001	HUDSON	OH	44236	10/19/1994	ASKED RECTAL(GET JANET WELCH TO WRITE),ASKED 20MG/ML UNIT DOSE CONCENTRATE??-SEE IF WE HAVE METER DOSE DISPENSER ANY- MORE 3) CAN WE DO PRICING FOR RPH TOO LIKE WE DO FOR HOSPICE 4) MSC V. OR SR .KAIKO(DURATION,BIOAVAIL,FOOD),BIG DIFF PCE,ORANGE BOOK, BLACK BOOK, (ASK WHAT MOST IMP FACTOR 2 HIM ARE),17 REASONS MSC OVER OR SR,SIZE,COLOR CODE,,MEMO
PPLPMDL080000001	TWINSBURG	OH	44087	10/19/1994	LONG CONVERSATION WITH DR YOKIEL AND NURSES
PPLPMDL080000001	TWINSBURG	OH	44087	10/19/1994	LONG TALK WITH DAVID WHO WAS ABSOLUTELY KIND BUT REMEMBERED THE SITUATION. I KNOW YOU HAVE TRIED TO RECTIFYT HIS BEFORE...BUT THE SENOKOT YOU GAVE ME IS SITTING ON THE SHELF A YEAR
PPLPMDL080000001	TWINSBURG	OH	440872152	10/19/1994	LATER...BUT HIS PRICE IS HIGH 18.00/30CT 25.00/60CT...WILL GET PAPERWORK IN GEAR TO RETURN 3 100CT/30MG AND ABOUT 200 OPENED
PPLPMDL080000001	TWINSBURG	OH	440872152	10/19/1994	NEW UH SATELLITE. PRIMARY CARE. 3 WEEKS BEEN OPEN WILL BE MORE AGGRESSIVE THEN UH FP'S DR'S WIL USE THEOPH AND INTERESTED IN DHC
PPLPMDL080000001	COPLEY	OH	44321	10/19/1994	ALTENHEIM(STRONGSVILLE)-NEW HOME IS HURTING ME-DIRECTOR LUVS PATCH(THEY ARE ALL MOST CONCERNED W/PATIENT OUTCOME 1ST)TOM WILL APPROACH W/PRICE & EFFICACY INFO(CALL BONNIE LANE- 238-3361..D.O.N. TO TRY A MY WORD INSERVICE-CALL TOM 1ST OF DEC TO SEE HOW HE DID W/DIRECTOR-ELAINE (HOUSE NOW)-WANTS SPRING PROGRAM EVE(MAYBE ROCKSIDE RD)WANTS PAM-SEE MEMO
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/19/1994	NOW HANDLING HOSPICE RX-HAVEN'T SEEN MUCH YET-OBJL S STOCK 2005!!
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/19/1994	LONG...ALMOST IN SERVICE. MSC/AHCPR/DOSING USED PERCOCET FRO BREAKTHROUGH WITH MSC...GOOD. RPH QUESTION HIGH DOSES CONVERSION CHARTS..HOT BUTTON WAS TITRATION IF STAY IN MORPHINE FAMILY JUST ADD IT ALL UP AND I DON'T HAVE TO DO THE CALCULATIONS GOOD LIKES MSIR AND INTERESTED IN DHC WILL GIVE IT A GO
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/19/1994	NANCY(PHILLIPS PATIENT-BOWEL PROBLEMS-PERC Q 4H)-TAKE BOWEL REGIME-PATIENTS PAIN IS WAY UNDERREATED(NONMALIGNANT)-RECOMMENDED START AT 90 Q 12H TITRTE TO RESPNSE..GETTING DRS TO DO IS PROBLEM-KEY GET PATIENTS TO TELL DR'S THIS IS PROBLEM..OBJ SET BOWEL /SENOKOT S INSERVICE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/19/1994	SUZANNE(USED TO BE HOSPICE RN-WORKED FOR CROFT TOO)-REALLY LIKED THE INSERVICE...JENNY WANTED TO KNOW PAIN CONTROL OF Q 12H REGIMEN V Q 4H REGIMEN-Q 4H MORE PAIN FLUCTUATIONS OBJ FIND OUT WHAT HAPPENED WITH NANCY CLARK PATIENT-PATIENT OF SHEWMON
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	REMIND
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	READY TO GIVE UP ON HIM.KEEPS SAYING HE'LL USE IT-NOHING YET.WHY NOT?NO GOOD REASON.USED NEW VISUAL-SEEMED VERY INT THIS TIME.NX-TARGET PT FOR DAY
PPLPMDL080000001	BEACHWOOD	OH	44122	10/20/1994	MSC/ORAMOR
PPLPMDL080000001	BEACHWOOD	OH	44122	10/20/1994	MSC/ORA...GO IN LOADED WITH THE PURPLE BOOK AND THE MSC ORAMORPH STUDIES...SINGLE DOSE SHERMAN
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	FOLLOW-UP,QUICK IN HALL,REMIND OF MSC;SD HAS USED;NX-WHY USE DURA IF PTS CAN SWALLOW?USE WARFD AND BLUE BOOK.TRY AND GET DURA PTS.DID DISCUSS BETTER THAN LAST TIME.COULD BE BIG IF CAN GET OFF DURA
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	VERY BUSY BUT SD MSC IS WORKING OUT WELL.WANTS TO HAVE PAIN PROTOCOL FOR OFC W/MSC ON INSTEAD OF DURA! WILL CK INTO IT
PPLPMDL080000001	CLEVELAND	OH	44128	10/20/1994	YES STILL CAN'T GET IT...YEA RIGHT. GOOD BECAUSE OF FLEXIBILITY
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	TOLD HER ABOUT INS SET FOR 11/2.SD SHE WD BE THERE.WILL DIS CUSS PAP SD GREAT.STILL USING MSC-NO ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	STILL USING A LOT OF DHC HE SAYS.NX-GO AFTER ALL DARV PTS. WHY USE? PTS LIKE IT AND EXPECT IT.USING DHC FOR HDACHES MOSTLY.WHY NOT OTHER PAINS?
PPLPMDL080000001	BEACHWOOD	OH	44122	10/20/1994	MSC/ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44113	10/20/1994	SAW ROMAN FIRST AND STEFFEE BRIEFLY.ND TO DO ANOTHER LUNCH. SD TRYING TO GET PTS OFF DURA.STEFFEE HAS WRITTEN MORE MSC LATELY AND HAS INDIGENT PT.VERY HAPPY WE COULD HELP.KEEP ON HIM
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/21/1994	LONG TALK WITH MIKE ABOUT ORAMORPH AND MSC COMPARISON. WE DON'T EVEN STOCK THE ORAMORPH
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/21/1994	GAIL I DON'T MOVE ENOUGH MSC TO BE WORTH TOO MUCH WORRY AWARE OF 200MG NO 100 NOW SO NO 200MG MSC/ORAMORPH. THEY ARE NOT MARKETING AS YOUR YOUR EQUIVALENT. NO I DO BELIEVE YOU BUSY KEPT GETTIGN INTERRUPTED...I'D SHOW THE LETTERS AND PURPLE ARTICLE
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	10/21/1994	MSC USE AND SEN..NX ORAMORPH/MSC
PPLPMDL080000001	CLEVELAND	OH	44109	10/21/1994	SAME AS ALWAYS.DISCUSSING APPO FOR NX RYR.STILL USISNG TONS O OF UNI AND MORE DHC THAN BEFORE.CAN'T TELL HIM ANYTHING. WANTS MONEY FOR AD FOR XMAS PROGRAM!!
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/21/1994	TOOK DR THE MARTIN NEW STUDY REEXAMINING THEOPHYLLINE AND DHC CHART NO SCRIPTS..I FORGOT ABOUT IT HONESTLY
PPLPMDL080000001	CLEVELAND	OH	44113	10/21/1994	HOSPICE-CINDY STILL NOT DONE W/TALLY SHEET FOR REBATE;WILL CALL
PPLPMDL080000001	CLEVELAND	OH	44125	10/21/1994	WAITED LONG TIME. RUNNING LATE QUICK IN HALLWAY CAN WAIT NO LONGER...WOULD TALK IN ANOTHER 1/2 HR YES HAVE USED DHC NX TRY CLOSE TO 13
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	10/21/1994	ED ONLY USE MSC. VERY LITTLE NEED TO TALK TO ED, BETASEPT THRU/ OTHER DEPT
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/21/1994	MSC/ORAMORPH COMPARISON BOOKLET
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/21/1994	YES, SORRY'Y HAD RECEIVED THE DHC LAST TIME YOU WERE IN SORRY FORT HE INCONVENIENCE
PPLPMDL080000001	CLEVELAND	OH	44109	10/21/1994	SAME AS PARTNER.DOESN'T THINK THEO SHOULD WORK QD-NOT HIGH ENOUGH BLOOD LEVELS.NEVER USED UNI-TRIED BID APPROACH.NDS MORE INFO.SHWD ALL STUDIES W/THER BL LEV.ALSO NIHL WHERE IT SAYS 5-20
PPLPMDL080000001	CLEVELAND	OH	44112	10/24/1994	FOR RANGE THINKS HIS WAY IS THE ONLY WAY.TRY AGAIN
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/24/1994	CIRCADIAN PATTERNS AND IMPORTANCE OF PROPER DOSING... MAKES SENCE. YES SAMPLES
PPLPMDL080000001	AKRON	OH	44310	10/24/1994	SAID TRYING TO BOOST CA PAIN BUZ(HAD MTG W/ONC'S-THEY SAID THEY'D REFER-HAVE SEEN NONE YET) THOUGHT PAIN ARTICLE GOOD WILL USE MORE MSC(SAID FEW HAVE CONFUSION-DISCONTINUES-SAID ONLY 1 OUT OF 100..LIKED CONVERSION CALC-HE & COLLEAGUES USE OBJ WHERE POSITION PATCH/MSCPHAS USED IN CHRONIC NONMALIGN BACK-STOMACH PAIN-WHERE POSITION DHC(S.EFFECTS--MEMO
PPLPMDL080000001	BEACHWOOD	OH	44122	10/24/1994	ULCER PATIENT DOING WELL ON MSCONTIN OBJ; INITIATE EARLY WHEN INITIATE(CONV CALC)-EMPHASIZE PROVEN METHOD CAN HANDLE 90% CA PAIN..DHC WORKING WELL OBJ 1ST LINE USE (50%) WHERE POSITION. EXPAND...USES THEOPH WHEN INHALEDERS NOT ENUFF-REEX ARTICLE-HE AGREED HAS ONE ON 400 Q 6(1-DUR)-SHES ON 15 MEDS IN OTHERS ON MAINTENANCE BID-HOW FEEL ABOUT TRYING 2 (MEMO)
PPLPMDL080000001	CLEVELAND HTS	OH	44118	10/24/1994	I DON'T KNOW IF HE'S WORTH CALLING ON STILL NO DHC SAID HE HAD ENOUGH INFOR...SAYS NO MORE THAN DARVOCT
PPLPMDL080000001	CLEVELAND	OH	44106	10/24/1994	WOULD I COME BACK YES DID AND SHORT WILL COME INA AGAIN NX AHCPR USE OF MSC TREAT SIDE EFFECTS BEFOR SWITCH DUR LAST LINE
PPLPMDL080000001	CLEVELAND	OH	44106	10/24/1994	RADIATION ONC WITH TRIP SIMPSON SETTING UP INSEV 6TH FLOOR LERNER/BOLWELL
PPLPMDL080000001	CLEVELAND	OH	44106	10/24/1994	CAN WE DISCUSS THIS LATER...MEETING BUT INTERESTED IN SETTG

PPLPMDL080000001	AKRON	OH	44304	10/24/1994	MOVING TO 55 ARCH STREET---OBJ UNIPHYL EARLY WITH INHALED STEROIDS IN ASTHMA--WITH B2'S IN COPD-EARLY--SWITCH 2 MULTI DOSE MAINTENANCE PATIENTS TO UNIPHYL...OBJ DHCLPLUS TRIAL AND MSCONTIN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	10/24/1994	D.O.C IN RN HOMES AND ALL WHO CAN SWALLOW TBLETS WITH MOD TO SEVERE CHRONIC PAIN
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	USED TO BE WITH HOUGH CLINICS. LONG CONVERSATION DHC INTRO, UNI ALF AND WOULD LIKE BETADINE PRODUCTS
PPLPMDL080000001	AKRON	OH	44301	10/24/1994	KNITS SINCE H.SCHOOL-LOVES TO SNOOREK-VISIT MEAGAN-DALE IS HUBBY-PROBLEMS W/ HIS DAD..PATIENT TOM MURPHY(RECURRING TESTICULAR) ON 600 Q8H W/ 120 Q3H 4 BKTHRU(LIKES CONTOF OF TAKING Q 3H)-YOU GUYS MAY CONSIDER SELLING HIM ON CONTROL HE CAN HAVE BY SLEEPING THRU NITE ON 900 Q8H..W/ 300 4 BKTHRU HE IS STILL IN PAIN AT THIS AMT..SHOW 56,000(PORTENOY) MEMO
PPLPMDL080000001	FAIRLAWN	OH	44313	10/24/1994	OBJ SWITCH 2 PATIENT (SLOBIO OR THEODUR) TO UNIPHYL-BASED ON REEXAMINING ARTICLE-BETTER CONTROL LESS DOSES DHC TRIAL--MSCONTIN 200 INTRO AND CONV CALCULATOR(WHAT DOSES & SCHEDULES MOST FAMILIAR WITH)-MONDAYS BAD-TRY MID WEEK FOR MORE TIME-GET INITIATING SOONER-USE LONGER AND HIGHER
PPLPMDL080000001	CLEVELAND HTS	OH	44118	10/24/1994	OBJ GET SENOKOT S MOVING OTC-THRU FREE SAMPLE HANDOUT WITH ALL CONSTIPATING RX-GET THEM TO CLOSE ON SEN S AT COUNTER TOO--STOCK MSCONTIN 100S
PPLPMDL080000001	HUDSON	OH	44236	10/24/1994	DHC/SEN
PPLPMDL080000001	AKRON	OH	44310	10/24/1994	DHC
PPLPMDL080000001	CLEVELAND	OH	44106	10/24/1994	CHRIS (AT BROWNS GAME)-BIG FAN TAKE '94 FDA ORANGE BOOK TAKE KAIKO-COMBAT ORAMORPH-GET ALL OFF HIS SHOULDERS--SEN S TO INCREASE HIS OTC
PPLPMDL080000001	CLEVELAND	OH	44106	10/24/1994	MAD AT DRUG CO'S WHO ADVERTISE IN CONSUMER MAGAZINES-MAY NOT SEE THESE REPS ANYLONGER..(SAID HE'S NEVER SEEN THAT AS PROBLEM W/US)..LIKES DHCLPLUS--WHERE POSITION(DUMP HILLARY ACRONYM)-HOW FEEL ABOUT PROVEN CA PAIN MGMT METHOD 90%? WHERE POSITION MSCONTIN FOR CA PAIN? WEHRE POSITION PATCH?
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	10/24/1994	TALK TO DRS TO SET UP IN SERV WITH AHCPR
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	10/24/1994	WANTED TO SET UP IN SERV
PPLPMDL080000001	CLEVELAND	OH	44115	10/24/1994	SET UP WITH PATTY FOR 2 SHIFTS
PPLPMDL080000001	AKRON	OH	44312	10/24/1994	VERY NICE AND WILL HAVE ME DO 2
PPLPMDL080000001	E CLEVELAND	OH	44112	10/24/1994	PHCY-NO ORAMORPH:NO REP SEEN FROM ROXANE,REC'D 200MG THAT DR COFFMAN REQUESTED PURCH-TOM JOYCE,GAVE BSPT INFO;SD WD LOOK IT OVER
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	SET LUNCH FOR NEXT MAY..OBJ UNI SWITCH ..NEW STARTS BASED ON MARTIN ARTICLE..OBJ MSC IN ALL WHO SWALLOW--PATCH ONLY IN NON PO--DHC TRIAL
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/24/1994	INTERESTED IN DHC...HAD HEARD OF UNI MANY YEARS AGO
PPLPMDL080000001	AKRON	OH	44301	10/24/1994	MET WITH ELIZABETH. OFFERED IN SERVICES WHICH FELT THEY DIE DIDNT NEED BUT APPRECIATED THE SENOKOT. THEY HAVE A TEAM AND TRAINING GROUP
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	GOING TO CHICAGO SOON-JACKIE MOVIE BUFF ALSO--OBJ GET TITRATION DONE MUCH SOONER..WHENEVER MORE THAN 2 BKTHRU DOSES NEEDED-TAKE FOR ALL THREE THE BROOKS STUDY ON TITRATIN ONE ANALGESIC-UP DOSE DAILY UNTIL ACCEPTABLE PAIN RELIEF OR UNACCEPTABLE SIDE EFFECTS
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	BOWEL PROTOCOLS--STOP BACK WITH INFORMATION FOR EACH NURSE TAKE BROOKS STUDY FOR EACH WITH FILE CARD NEXT VISIT-OBJ EARLIER-CONVERT FROM MULTIPLE DRUGS TO MSCONTIN..TITRATE SOONER
PPLPMDL080000001	AKRON	OH	44301	10/24/1994	WHENEVER MORE THAN 2 BKTHRU NEEDED-TAKE SENOKOT S SAMPLES
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	DIDNT KNOW 200INTRO--THOUGHT ONLY 30 60--SHOWED HIM 100 AND 200S--HE USES MOSTLY IN RN HOME-DIDNT WANT CONV CALC WHEN INITIATE??-SELL TO HIM ON THIS--WHEN TITRATE(UP DOSE WHEN MORE THAN 2 BKTHRU NEEDED)-OBJ EARLIER AND LONGER USE--OBJ DHCLPLUS TRIAL AND UNIPHYL EARLIER W. INHALED STEROIDS
PPLPMDL080000001	AKRON	OH	44304	10/24/1994	COVERED TO ALL MSCONTIN V. ORAMORPH--HAVENT USED-WILL SWITCH T. MURPHY(SEE JACKIE MORPHY)-TO 200S WHEN 100S RX RUNS OUT GET TO PROPER DOSE..SEE JACKIE CALL--SON KAI DOING WELL AT SCHOOL-WAS IN SINGLE NOW HAS ROOMMATE WAS LONELY-OBJ EARLIER V. COMBOS-TITRATE WHENEVER MORE THAN 2 BKTHRU NEEDED--THAT ESTABLISHES CONTROL WHEN ONLY 2 DOSES NEEDED (MOVIE BUFF)
PPLPMDL080000001	AKRON	OH	44307	10/25/1994	J. CARPO-200 INFO. 1/1/1 OR 1/30 GOING VHA-GET HIM CONTRACT PRICES ON MSCONTIN(200 UNIT DOSE) AND MSIR ON THIS CONTRACT ONE SON(NOW SOCCER & HOOPS-ATHLETIC ABILITY FROM WIFE'S SIDE JEFF NONE)-HE LOVES BROWNS-OBJ 200 ON FORMULARY(VHA)-RICK M (11/12 TO MYRTLE-GOLF-HOGAN'S-MAY GET PING-SH(705 LOW 80S) CARDIAC SURVEY USES HIBICLENS 16 OZ(ONLY 11 CASES/YR) MEMO
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/25/1994	HAS TWO CANDIDATES-MAKING SURE SURE INQUIRY WILL COVER WITH THEM--ENCOURAGED IVT--MIXED RESULTS HAVE NOT LEFT HIM CONVINCED YET--BIGGEST OBSTACLE HAS BEEN PATIENT COMPLIANCE WITH TREATMENT SCHEDULE-INTERRUPTED TREATMENT SCHEDULES HAVE RENDERED PERFORMANCE SUBPAR THUS FAR-GET 8 CONSECUTIVE WEEKS FOR FULL BENEFITS--TRY TO EXPAND DHCLPLUS ROLE
PPLPMDL080000001	EUCLID	OH	44119	10/25/1994	USING SOME DHC NOW-BIG RX.KEEP ON HIM.GOOD RESULTS.SEE BAD PAIN STILL USING LORCET-WHY?WHAT DO YOU LIKE ABOUT IT?
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/25/1994	ANOTHER RPH THAN DARVYL.MAYBE HIGER MSC..NO NX SEN AND HOW IT'S SPECIAL
PPLPMDL080000001	AKRON	OH	44133	10/25/1994	OBJ GET FULL APPT RESCHED..GET USING HIGHER DOSES WHEN MORE THAN 2 BKTHRU NEEDED-GET INITIATING RIGHT AFTER DARVOCET IS INEFFECTIVE..GET ELIMINATING PUMP WHEN ABLE TO SWALLOW WITH APPROPRIATE MSCONTIN DOSE
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/25/1994	DR CLAIMS HE USES VERY LITTLE CIII NO FOGOT WHAT DHC WAS. TOOK ANOTHER STUDY ON THE USE OF THEOPH...GAIL I USE IT AND UNI...ACCEPTING EARLIER USE OF THEOPH BUT WHICH IS OFTEN DICTATED TO HIM BY INSURANCE..NX SELL UNI BENEFITS
PPLPMDL080000001	AKRON	OH	44320	10/25/1994	LEVY VIDEO(HELPING TO CONTROL)-COMFORT ASSESSMENT JOURNALS AND MYTHS BOOKLET-SHE SAID WE HAVE QUESTIONS ABOUT USING USING OR USE OF ORAL MORPHINE-CAN'T FIND THIS-SEE IF THESE TOOLS SUFFICE-SHE FELT VIDEO MIGHT BE GOOD-SHE HAS BEEN ALL OVER--W.VA, CALIF,HERE-LIKES HERE(EVEN WAS IN CONNECTCT-HER FAVORITE-MAKE SURE THESE SUFFICE-WHEN INITATE & BUMP MSC??)
PPLPMDL080000001	CLEVELAND	OH	44134	10/25/1994	NOT ENOUGH ACTIVITY ALTHOUGH DR IS VERY QUICK TO TRY
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/25/1994	SEEMED BLAH WHEN WE STARTED WITH DHC BUT AT ENBD AGREED IT'S A VERY GOOD PRODUCT...JUST ONE PT DISATISFED NO EUPHORIA. TOOK AND DISCUSSED THE MARTIN STUDY OF REEXAMINING THEOPHYLLINE...AGREE GAIL YOU DID A GOOD JOB...NOW JUST SELL UNI OVER THE OTHERS
PPLPMDL080000001	PARMA	OH	44129	10/25/1994	STOCKING LARGER BOTTLES..SEN
PPLPMDL080000001	AKRON	OH	44311	10/25/1994	MAKE SURE 200 STOCKED-BUSY THOUGHT IT IS..SEES LOTS OF THIS BUSINESS FROM ONC'S MOSTLY--GET DHCLPLUS AND UNIPHYL EXTRA STOCKED FOR YEAR END CLOSEOUT PLUS SEN S GIVEAWAYS TO INCREASE POINT OF SALE BUSINESS
PPLPMDL080000001	HUDSON	OH	44236	10/25/1994	AGREES TABLET SIZE BIOAVAILABILITY FAVOR MSCONTIN-FACTORS HE TAKES INTO ACCOUNT ARE EFFICACY, COST-SIZE OF TABLET(ABILITY TO SWALLOW--HE SAID THIS INVARIABLY BECOMES POINT OF CONCERN FOR EVERY PATIENT)-KAIKO, SHERMAN-BIG DIFF PICE AND ORANGE BOOK TO HIM(SEEMS CONVINCED-KEEP SEN S COMING AND ANY IDEAS TO HELP THEM BOOST BUSINESS...MAY WANT ME TO WHITE WATER FAR
PPLPMDL080000001	PARMA	OH	44134	10/25/1994	MGP UNI AND DHC. UNI LOOKE DAT MARTIN AND REEXAMINING THEOPH. USE GOOD DEAL OF THEOPH MOSTLY SLOBID DHC ALOT QUESTIONS...HOW THEY ARE DIFFERENT FROM OTHER CIII GAVE THE COMPARISON CHART
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	10/25/1994	MGP DHC...CLAIMS HE WILL REMEMBER...DOBN'T WANT STAMP OF AN NYTHING. AGREED WITH MY THEOPH ANALYSIS..MAKES ALOT OF SENSE SAID HE WAS CHANGING A PT WHEN HE GOES BACK T TO THE ROOM
PPLPMDL080000001	HUDSON	OH	44236	10/25/1994	NEW DOC...LIKES DHC PLUS FORMULATION...REQUEST FOR SAMPLES THEY'RE ON THEIR WAY.....
PPLPMDL080000001	AKRON	OH	44302	10/25/1994	3 PAIN SYNDROMES HE TREATS DIAB. NEUROPATHY..POSTHERPETIC NEURALGIA..MIGRAINES-AVOIDS CHRONIC PAIN PATIENTS(REFERS)JIF HAS THESE,USUALLY CAN CONTROL W/TEGRETOL OR TRICYCLIC-THEN GOES MSCONTIN IF STILL SEVERE SOME Q 8H(MOSTLY 30 OR 60MG) WOULD B COMFORTABLE UPPING IF COMPLIANT PATIENT & STILL IN PAIN.CONCERNED W.ADDICTION(HILL ARTICLE SEMINARS.) MEMO
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/25/1994	TOO SMALL TO HAVE MUCH INFLUENCE HERE IN STOCKING GREATER QUANTITIES
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	10/25/1994	QUAD AMPUTEE ON MSCONTIN(DOING WELL)-COPD/CHF'R WITH PAIN HE CONSIDERS FOR-PERIPHERAL VASCULAR DISEASE-PAIN PATIENT HAS ON..LIKED CONV GUIDE--WHAT DOSAGES?-WHEN TITRATE?-OBJ WHEN 2 BKTHRU NEEDED..(ANY QUESTIONS??)-USED DHC LIKES IDEA OF CAFFEINE AND DUMP HILLARY(OBJ 50%-QUICK REEX ROLE(REVIEW NEXT OBJ EARLY USE W/INHALED STEROIDS (SEE MEMO)
PPLPMDL080000001	AKRON	OH	44302	10/25/1994	OBJ EARLIER TITRATION(2 DOSES) MSIR CAPS FOR BKTHRU-ELIMINATE THE T#3 HABIT--SENOKOT S EXCLUSIVE FOR CONSTIPATION- WHEN TITRATE? HOW INITIATE?(WOULD YOU LIKE THIS CONVERSION CALCULATOR??)
PPLPMDL080000001	AKRON	OH	44320	10/25/1994	SEE HOSPICE CALL SCREEN-KEEP POUNDING HOW TO USE CONVERSION CALCULATOR--KEEP POUNDING TITRATE WHEN TWO BKTHRU DOSES NEEDED--SHOW HER WARFIELD...ALSO PROBE WHEN INITIATE?-LOOK- ING FOR ORAL MORPHINE CONCENTRATE IN UNTI DOSE-MENTION TO HOME OFFICE TO SEE IF EVER CONSIDER SHE HAS 7 YR OLD-BLOND HAIR-NICE LADY-OBJ USE 90 95% AS PER WARFIELD
PPLPMDL080000001	AKRON	OH	44302	10/25/1994	DEBBIE MELTON OFF INDIGENT PROGRAM..CIGNA INSURANCE-OBJ TITRATE APPROPRIATELY..WHEN INITIATE? WHEN TITRATE? WHEN DO THEY FEEL MSCONTIN IS NOT GOOD CHOICE FOR CA PAIN PATIENTS? WHAT KNOW ABOUT DIFFERENCES OF MSCONTIN AND ORAMORPH SR? OBJ LAY THIS ISSUE TO REST
PPLPMDL080000001	AKRON	OH	44320	10/25/1994	200 MG PICE TO ALL RN'S--MAKE AWARE-CONSTANT REMINDER AND REMEMBER ALL INPATIENTS AT CARE CENTER ARE BENEFIT PATIENTS REQUIREMENT TO GET IN THE PROGRAM...OBJ TITRATE WHEN TWO BKTHRU DOSES NEEDED..PATTY RICHARDS SAID THEY ARE GIVING MSCONTIN RECALLY..DIDNT COMMENT--KEEP THEM ON MSIR FOR BKTHRU
PPLPMDL080000001	AKRON	OH	44307	10/25/1994	ON FLOOR SOMEONE ASKED FOR 10 MG MSCONTIN--HAVE ONE PATIENT ON 120 MG(ACCORDING TO MARILYN-THIS IS ONLY PATIENT ON MSCONTIN--WHAT ARE THE OTHERS ON...WHAT IS THE DOSE 60 Q 12H OR 120 Q 12H??-OBJ ANYONE WITH CHRONIC MOD TO SEVERE PAIN WHEN PO ROUTE AVAILABLE SHOULD BE CONVERTED TO MSCONTIN!!
PPLPMDL080000001	AKRON	OH	44320	10/25/1994	PATTY RICHARDS-INPATIENT CLINICAL SUPERVISOR-5 YRS HOME CARE EXPERIENCE(8 30-WHENEVER)-THEY UP MSCONTIN WHEN TAKING LOTS OF BKTHRU-THEY FIRST ADJUST TO Q 8H IF Q 12H NOT HOLDIN COVERED PINK CARD TIME PRINCIPLES-SHE THOUGHT SOUNDED GOOD CAREFUL NOT TO STEP ON SHIRLEY'S TOES BUT MAKE POINT IF AL- READY TAKING THIS MUCH MORPHINE(WHY NOT GIVE PATIENT FULL
PPLPMDL080000001	AKRON	OH	44302	10/25/1994	DEBBIE MELTON OFF IPAP-SAND RUN TAKING 500 MG Q 12H- OBJECTIVE UP DOSE ACCORDING TO RESPONSE...ACUTE PAIN GUIDLIE (WAS ELATED)-OBJ HOW DOES THIS CONVERSION GUIDE COMPARE TO WHAT YOU DO IN CLINICAL PRACTICE--OBJ HIGHER STARTING DOSE PATCH ONLY WHEN NON PO
PPLPMDL080000001	FAIRLAWN LAKEWOODD	OH	44313	10/25/1994	DEBBIE MELTON ABUSING PROGRAM--OBJ KEEP HER ON SAME DOSE OF MSCONTIN-UNLESS BKTHRU NEEDED THEN UP APPROPRIATELY TO THE 200MG TABLET--500 Q 12H NOW--MAKE SURE HAVE 200S IN STOCK
PPLPMDL080000001	FAIRLAWN LAKEWOODD	OH	44107	10/26/1994	SAW IN HOSPITAL HAS BEEN AWAY ALOT.DISC USING UNI INPT LKIE DR V.DID.DID NEVER CONSIDERED IT BUT WD THINK ABOUT IT IF NEEDED.GOOD OCNTRLOL OVERNITE.ONLY USES UNI ON "MILD" PTS! WHAT DOES HE CONSIDER MILD?GREAT FOR SEVERE COPD-SHWD MARTIN
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	10/26/1994	ER BUT A CARDIAC WAS COMING IN STARTED AND THEN HAD TO LEAVE
PPLPMDL080000001	LAKEWOOD	OH	44107	10/26/1994	SMOLENSKY SPOKE AT GRAND ROUNDS PHCY-KEITH-GAVE ALL OM INFO-ROXANE HAD CALLED HIM ONC FLR-SAW JEAN-SET UP INS FOR 11/30/94;DR O USING QUITE A BIT OF DIL
PPLPMDL080000001	LAKEWOOD	OH	44107	10/26/1994	USING QUITE A BIT OF T-24 WAS AT GRD RDS-SMOLENSKY SHWD DIFF BETW THE TWO F/U IN HIS OFC-SD WHATEVER SAMPLES HE HAS DID NOT REALIZE DIFF BETW THE TWO-WILL MONITOR NOW LIKES UNI TOO-RESERVES FOR PM PROBS-HOW ARE YOU USING T-24?USUALLY BID!WHYHABIT.SHWD BLOOD LEVELS-HELM.MARTIN.SD WD USE MORE
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	10/26/1994	SPOKE WITH RHONDA WHO REMEMBERS DHC FROM MY OTHER TIMES IN N BUT HAS NOT SEEN ANY MOVEMENT SINCE LAST TIME SEN
PPLPMDL080000001	CLEVELAND	OH	44107	10/26/1994	VERY GOOD TALK ABOUT UNI AFTER SMOLENSKY TALK-INT IN CIRCA- DIAN RHYTHMS/HAS SLEEP CLINIC.DIDNT THINK QD THEO VERY GOOD.SHWD MARTIN-IMPRESSED.SAW AGAIN IN HOSPITAL-WROTE OR- DERS FOR UNI FOR PTINOT ON FORMULARY-BUT ON SHELFS SD WD TRY MORE AND SEE IF LIKES WILL REC FOR FORMULARY! KEEP ON!!
PPLPMDL080000001	LAKEWOOD	OH	44107	10/26/1994	STILL USING SOME-NX-GO AFTER DARV.WHY USE IT?DOES LIKE DHC THD USING MAINLY FOR FIBROMYALGIA.WHAT USING DARV FOR? KEEP REMINDING-GET PT NX TIME.
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/27/1994	WHEN I GOT THERE SHE WAS HAVING A TALK WITH A NURSE RE DOSING A PT WAS SENT HOME ON...MSC Q4H SO WE SAT DOWN AND SAID WHO WOULD TRY TO TALK TO DICKMAN
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/27/1994	DR LOVES SEREVENT AND SAYS IT WORKS...WHAT ABOUT LONG TERM...USES THEOPHYLLINE FOR COPD...SWITCH GET THOSE THEOPHYLLINE...AGREES THAT UNI IS BEST WHEN THEOPH...OTHER THEOPH PEAK IN A FEW HRS...UNI COMES UP ONCE THEY ARE ASLEEP...SELLUNI BENEFITS OVER THE OTHERS

PPLPMDL0080000001	BEACHWOOD	OH	44122	10/27/1994	YOU KNOW THEY ARE HMO PROVIDERS AND LOST THE HOSPICE TO HYTREE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	10/27/1994	COME BACK NEXT YEAR TO SEE TUTHILL...GAVE DR MARTIN REEXAMINING THEOPHYLLINE
PPLPMDL0080000001	LYNDHURST	OH	44124	10/27/1994	SET UP IN SERV FR PRIMARY CARE DRs. MINI IN SERV FOR PRIMARY ON AHCPR AND/OR SPEAKER
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/27/1994	MICHELLE HAD CALLED ME RE SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	PICKED UP INFO ABOUT APPO FOR NX VR;STILL USING LOTS OF UNI CANT THINK OF ANYTHING NEW OR MORE TO SAY BUT KEEP SEEING AND SUPPORTING THE APPO.DHC-USING MORE THAN HE SAYS.SAYS US MOSTLY DARVOCET.DOESNT TRUST HIS PTS.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	10/27/1994	ONC FLOOR/ER. SETTING UP IN SERVICE FOR PRIMARY CARE... BUNNY AND DR DICKMAN
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	ONC CLINIC IN SERVICE;5 DOCS;7 RN'S; 3 RPH
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/27/1994	BERMAN HAS BEEN GONE FOR YEARS. NO MSC ANYMORE HERE..IN ST LUKES
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	GREAT CALL-CAME TO INS-TALKED W/HIM AFTERWARDS ABOUT CURRENT SITUATION W/FORMALURY-VERY INT IN GETTING MSC-NX-ND TO FIND OUT IF HE IS ON P AND T COMM.FOLLOW-UP NX WK GIVE HIM MORE INFO ABOUT OM-
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	USES TYL 3 THEN PERCOCET THEN METHADONE THEN MSC;REALLY LIKES METHADONE!NOT AFRAID TO GO HIGH W/MSC;VERY INT IN CONVERSIONS;CONVERTED 1 PT FROM PERCOCET FOR HER.DOESNT KNOW THAT MSC ISNT ON FORMULARY;DIDNT DISCUSS IT THIS TIME NX-GO TO CLINIC;DISCUSS MSC/OM.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	10/27/1994	GAVE HIM THE COMPARISON OF MSC/ORAMORPH AND THE ORANGE BOOK
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	DISCUSSED DHC BASICS-DIDNT SAY MUCH.
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1994	ATTENDED INS;HAD LOTS OF QUESTIONS ABOUT TITRATING AND IN-ITIATING THERAPY W/MSC;USES TYL3 THEN PERCOCET THEN MSC.NX- DISCUSS FORMULARY SITUATION.
PPLPMDL0080000001	NORTHFIELD	OH	44067	10/28/1994	CAUGHT WALKING OUT...COME ON BACK. YES USING DHC FOR BACK LIKE THE PRODUCT .DR HAS A CONCERN OVER GI WITH CODEINE PRODUCTS. DOSING ONLY 1 CAPSULE YES USING UNI
PPLPMDL0080000001	AKRON	OH	44313	10/28/1994	REEX. ARTICLE-IF EVER WERE TO UPGRADE ROLE OF THEOPH, WHAT WOULD CAUSE YOU TO DO SO? WHAT THINK OF ANTIINFLAMMATORY ROLE?
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	10/28/1994	TALKED PAT RE STOCKING THE 200MG MSC WILL GLDALYD DO IT NO PROBLEM IN KEEPING THAT DOSE AROUND
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/28/1994	OBJ FULL APPT WHAT HANDLE CA PAIN WITH IN RN HOME?-WHAT BENEFITS DO YOU LOOK FOR PATIENT(INCORPORATE THOSE BENE- FITS AND ASK HOW FEEL ABOUT PROVEN METHOD OF CA PAIN MGMT EFFECTIVE UP TO 90%)-OBJ DHC TRIAL AND UNI EARLY FOR ASTHMA(ACA/REEXAM)-COMBINATION THERAPY IN COPD(THOMAS FOR SYNERGISTIC BENEFITS)
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/28/1994	WILL DO SURVEY WITH ME(WALK IN ONLY WITH GUIDELINES-QUESTIONS MSC DOSING PROTOCOL AND SLIDE CONV CALCULATOR & SEMINARS IN ONCOLOGY...(GET COMPLETE DETAILS OFF HIS HOBBIES & INTERESTS BEFORE APPT-KAREN TO CALL ME IN 1-2 WEEKS WITH APPT TIME-OBJ WHY HE POSITIONS PATCH WHERE HE DOES? WHAT DISAD DOES LONG ACTING MORPHINE HAVE IN COMPARISON?WHERE POSITION HYDROMOR
PPLPMDL0080000001	MACEDONIA	OH	44056	10/28/1994	OK IF WE ARE USING IT, WHERE IS IT
PPLPMDL0080000001	CLEVELAND	OH	44113	10/28/1994	USING MORE THAN STEFFEE-REALLY LIKES HOW MSC IS WORKING. REALLY TOUGH PTS STILL WORKING ON PAIN PROTOCOL FOR OFC.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/28/1994	RN HOME RESPONSIBILITIES BIG--OBJ MSCONTIN D.O.C IN ALL WHO CAN SWALLOW...DHC TRIAL--UNIPHYL EARLY IN ASTHMA W/ INHALED STEROIDS-COMBINATION THERAPY W/BZ'S IN COPD FOR SYNERGISTIC CONTROL
PPLPMDL0080000001	CLEVELAND	OH	44104	10/28/1994	HAVEN'T HAD ENOUGH TIME TO EVALUATE THE ORAMORPH JUST STARTED NEXT WEEK....YES KEEP ME POSTED WITH WHAT TRANSPIRES
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/28/1994	TIFFANY(LIVES 5 MIN FROM HERE). FURNACE OUT RIGHT NOW-HAS 2 CA PATIENTS(DR. SWEET'S PATIENT ON PERC 1 Q 3-4H) HE GETS 20/MO FROM AM. CA SOCIETY(HE GETS 120 TABLET PER MONTH AND ONLY HAS TO PAY \$5...OTHER ONE IS HODSEN'S PATIENT-HE'S ON PERCODAN 1 Q 3-4(765 MONTH-MSCONTIN WOULD BE SIMILAR IN PRICE WITH MORE CONVENIENCE
PPLPMDL0080000001	FAIRLAWN	OH	44313	10/28/1994	ROLLING THE CA PAIN BUZ--OBJ STOCK 200!
PPLPMDL0080000001	NORTHFIELD	OH	44067	10/28/1994	JERRY...STILL HAVE NOT OPENED THE DHC BOTTLE...GAVE HIM A BOTTLE OF SENOKOT SORRY I WILL TRY TO MOVE IT HAVE YOU SEEN DAVIDSON YET OR THE DDS DOWN THE STREET
PPLPMDL0080000001	AKRON	OH	44313	10/28/1994	LIKES PHONE IN AND EFFICACY WILL REMEMBER DHC HAS BEEN USING NO COMPLAINTS...MAINTENANCE THERAPY WITH THEOPH HE THINKS FOR APPROPRIATE BRONCHOSPASM--LIKES REEX. ARTICLE--AND DOSIN IDEA--OBJ SWITCH
PPLPMDL0080000001	AKRON	OH	44304	10/28/1994	SEN S D.O.C...MSCONTIN IS D.O.C OBJ EARLIER V. SIMPLER COMBO(TH3) LONGER VS. PUMP-WHEN WOULD YOU CONSIDER DISCONTIN UING MSCONTIN?-WHEN GO PUMP? INTRO APPROPRIATE INFO FOR MSCONTIN USE UNTIL CANT SWALLOW(WARFIELD)-WANTS TAPES..OBJ MSIR CAPS FOR BKTHRU(MARY ANN GRANDAUGHTER (2)-SMART AS MARYANN DAUGHTER WHO GRAD. AT 16 YRS OLD
PPLPMDL0080000001	FAIRLAWN	OH	44313	10/28/1994	TOM SAID MSCONTIN DOMINATING-PETRUS HUGE-HAS BEEN SEEING MSIR WRITTEN(OBJ GET CAPSULES STOCKED-BOTH SIZES)-HAD PATIENT ON 200S BUT DIED..SAID PATIENTS DONT LIKE PATCH CAUSE ISNT LASTING 3 DAYS...THEYVE OWNED FOR 5 YEARS-MEG IS WIFE-SEN S SAMPLES-DAID HE MOVES THAT BIG TIME-KEEP THE OTC MOVING THRU THIS INTRO-MSIR STOCKED!! AND CONCENTRATE!!
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/28/1994	DONT LIKE CHANGING PEOPLE WHEN THEY ARE CONTROLLED
PPLPMDL0080000001	CLEVELAND	OH	44113	10/28/1994	REMINDED HIM OF DHC-SD HAS USED IT IN THE CHARDON OFC.NOT TOO MUCH DOWN HERE BUT WILL REMEMBER NOW
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	10/28/1994	ONC FLOOR..REALLY DR ANKU IS THE PERSON TRIED TO USA...THRU THE GRAPEVINE WILL NOT TALK TO A REP NOT INTERESTED IN 200MG MSC EVEN THOUGHT HE HOSPICE HAS REQUESTED IT.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	10/28/1994	TALKED WITH TONY...MEREDITH IS DONE TRAVELING HAD REQUESTED MSC BE STOCKED
PPLPMDL0080000001	CLEVELAND	OH	44104	10/28/1994	HAVE JUST OPENED THE BOTTLES OF 30 AND 60 MG. NOT BUT A WEEK TO EVALUATE SAYS THE ONC FLOOR. DALE IS VERY INTERESTED THE REPRINTS WOULD LIKE TO SIT DOWN WITH ME ASAP I CAN SCHEDULE A BLOCK OF TIME...NEXT MONDAY
PPLPMDL0080000001	CLEVELAND	OH	44113	10/28/1994	STILL USING QUITE A BIT OF MSC-REALLY WORKING WELL.HAS PT RIGHT NOW TO GET OFF DURA-CONVERTED TO 120 BID OF MSC
PPLPMDL0080000001	CLEVELAND	OH	44106	10/28/1994	SPOKE WITH CARL TODAY. YES IT WAS BROUGHT UP AND WILL BE D ADDED AS A LINE EXTENSION BUT NOT UNTIL WE GET A SCRIPT FOR IT
PPLPMDL0080000001	TWINSBURG	OH	44087	10/28/1994	LONG CONVERSATION ABOUT THEOPH. TALKED MARTIN AND THE RETURN OF THEOPH...HONESTLY STILL USE A GOOD DEAL OF THEOPH...NOT FAMILIAR ENOUGH WITH UNI...THEODURE AND SLOBID SLOBID SEEMS TO BE THE BEST TOLERATED THE 24 I HAD SOME RELUCTANCE TO...AGREED IT COULD BE THEO 24. NO DHC AS OF YET...WILL TRY TO REMEMBER IT
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	10/28/1994	HAD REQUESTED IT AND LISA WANT NOTHING TO DO WITH A REP A DR WILL HAVE TO GET A WRITTEN REQUEST TO PHYC
PPLPMDL0080000001	AKRON	OH	44320	10/28/1994	PINK DOSING CARDS TO PATTY RICHARDS--OBJ TITRATE AFTER 2 BKTHRU NEEDED--WHEN INITIATE(OBJ EARLY AFTER TH3)..
PPLPMDL0080000001	AKRON	OH	44310	10/28/1994	CHRIS-BKTHRU MEDS USUALLY VICODIN, LORTAB OR PERCOCET-INTRO COST SAVINGS OF UP TO 73% THAT HELPS FACILITATE EASE OF TITRATION--WHEN INITIATE MSCONTIN?-WHAT IS INDICATION? OBJ USE MSIR FOR BKTHRU--INITIATE MSCONTIN EARLY V.COMBO'S TITRATE WHENEVER MORE THAN 2 BKTHRU NEEDED
PPLPMDL0080000001	AKRON	OH	44310	10/28/1994	CHRIS SAID THEY HAD A FAMILY GIVE THEM LEFTOVER DURAGESIC WHICH THEY GAVE OUT TO ANOTHER PATIENT WHO WAS INDIGENT-WANT TO PUT PATIENT ON MS CONTIN...GET APPLICATION FOR PF TO REVIEW-HAS ENUFF TO LAST ABOUT 6-7 MORE DAYS RIGHT NOW-TAKE MONDAY IF I GET--OBJ USE TO SOLIDIFY MSIR CAPS ROLE AND TITRATION AT MORE THAN 2 BKTHRU'S
PPLPMDL0080000001	AKRON	OH	44320	10/28/1994	TITRATION PROTOCOL CARDS--OBJ IMPLEMENT THE THINGS WE DISCUSSED??- RESULTS? COMFORT LEVEL WITH THESE PRINCIPLES? BROOKS AND SHERMAN STUDY TO SHIRLEY HAYES!
PPLPMDL0080000001	CLEVELAND	OH	44122	10/31/1994	CANT TELL YOU I HAVE ANY PARTICULAR FEELING FORR THE PRODUCT. IT WORKS I'M HAPPY WITH IT. YES GOOD CHOICE IN PLACE OF CODEINE...DEPENDS ON THEIR PLAN AND WHETHER I THINK OF IT OR NOT
PPLPMDL0080000001	CLEVELAND	OH	44104	10/31/1994	YES AND ITS OFFT HE SHELF
PPLPMDL0080000001	SHAKER HTS.	OH	44122	10/31/1994	LOUIS WERE YOU ABLE TO RETURN THAT PARTIAL TO THE WHOLESALE CAN'T REMEMBER WHAT YOU'RE REFERRING TO ... DIDN YOU HAVE A CONCERN OVER RETURNING A PARTIAL
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/31/1994	LOOKING TO GET ST LUKES BACK...AT THE HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44120	10/31/1994	SET UP IN SERV WITH AHCPR
PPLPMDL0080000001	CLEVELAND	OH	44104	10/31/1994	I WISH I AHD THE TIME TO SIT DOWN WITH YOU BYUT LATE FOR A MEETING...MINI...GOOD I HOPE TO HEAR FROM YOU SOON
PPLPMDL0080000001	CLEVELAND	OH	44113	10/31/1994	HAS PT ON 800MG TID!IMEDICAD PT-PROBS GETTING THE PRODUCT.
PPLPMDL0080000001	CLEVELAND	OH	44128	10/31/1994	YEA I HAVE BEEN GETTING IT..YEA
PPLPMDL0080000001	OLON	OH	44139	10/31/1994	TRYING TO GET MSC BACK
PPLPMDL0080000001	CLEVELAND	OH	44104	10/31/1994	YES I RECEIVED THE SAMPLES IN THE MAIL...GAIL WE'VE DISCUSSD THIS...THEY ALL WORK. NOT ALOT OF GI TYLENOL III WORKS...PUBLIC AID ONLY BRAND NAME...OK
PPLPMDL0080000001	CLEVELAND	OH	44104	10/31/1994	ONC FLOOR. AND MET WITH DALE RE SWITCH BACK TO MSC AFTER GOING THROUGH ALL THE STUDIES...I WILL TALK TO CLEVE CLINIC AND HILLCREST...LET YOU KNOW WE MAY BE BACK AWARE OF THE 200MG
PPLPMDL0080000001	CLEVELAND	OH	44120	10/31/1994	YES IN SERV WITH NURSES WOULD BE APPRECIATED...THEY ALWAYS COME AWAY WITH SOMETHING
PPLPMDL0080000001	CLEVELAND	OH	44120	10/31/1994	IN CHEMO ROOM...AHCPR GUIDELINES
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	11/1/1994	200MG/MSIR FOLLOW THRU WHETHER THE REQUEST HAS BEEN MADE THURS...IF NOT IN OFFICE GO DOWN TO SURG CENTER
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	11/1/1994	I UNDERSTAND YOU WERE IN YESTERDAY TO FOLLOW THRU WITH DR DICKMAN...LETS SEE WHAT YOU CAN DO WILL BE ON THE FLOOR LATER THIS AM...10...
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	11/1/1994	USING THE DHC...BETTER FOR SIT DOWN LATE NEXT WEEK
PPLPMDL0080000001	PARMA	OH	44129	11/1/1994	ACTION DIRECTOR UNTIL NEW WOMAN STARTS IN DEC...SAT DOWN TO LOOK AT IN SERV MATERIA;
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	GAVE HER INFO CONCERNING ORAMORPH;ND TO MAKE APPT TO GET ANY TIME W/HER;CALLED ANNE TO GET APPT-WITCH-SD WD ND TO GET BACK TO ME
PPLPMDL0080000001	LYNDHURST	OH	44124	11/1/1994	I WANT TO TALK TO A FEW DRs BEFORE WE SET DATE AND TIME
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	STILL USING 93% UN/DHC HAS SEVERAL PTS ON IT-DOING WELL! DOESN'T TRUST ALL HIS PTS-MOST GET DARV-BUT USING DHC IN PLACE OF THAT IN MANY CASES.SAYS WORKS FASTER AND BETTER. GAVE ME INFO FOR APPO IN APRIL AND JUNE.TOLD HIM I WOULD GET HIM A SPEAKER FOR BOTH.VERY HAPPY
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	11/1/1994	MED ONC...IN SERVICE
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	F/U FROM LUNCH INS LAST WK; STILL USING MSC IN OUTPT AREA; TOLD HIM OF ORAMORPH SIT;SD DIDNT KNOW-BUT PREFERS MSC.WILL CK IT OUT
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	WENT TO CLINIC TO SEE CARTER,SCHMOTZER,HINES,CRUM AND F/U FROM LAST WEEK'S INS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	11/1/1994	THYL IS ALL HE'S INTERESTED IN...NX HWERE AND HOW DOES HE USE IT
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	GREAT CALL! GAVE HIM ALL THE INFORMATION NECESSARY CONCERN- ING ORAMORPHS.SEEMED VERY IMPRESSED.WANTED ORIGINAL STUDIES W/NO HILITES.WANTED ORANGE BOOK,PI, ETC.GAVE ALL BUT 1 STUDY I DIDN'T HAVE.SD I'D BE BACK TOM'W W/IT.SD HE WD PASS IT ON TO TRACY MORTON.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/1/1994	F/U FROM LUNCH;GAVE MORE INFO ABOUT ORAMORPH TO HIM;SD WD LOOK IT ALL OVER;PREFERS MSC DUE TO SIZE OF TABLET AND FAM- ILIARITY W/PRODUCT.F/U COUPLE WKS
PPLPMDL0080000001	PARMA	OH	44129	11/1/1994	TALKED WITH MARY ABOUT SETTING UP IN SERV...YES AFTER TEAM MEETING...ON A WEDNESDAY...LET ME TALK TO THE NURSES AS TO TIME AND WHEN I WILL CALL BACK
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	11/1/1994	DAVID WAS VERY NICE AND SAID HE WOULD DEFINATELY STOCK THE 200MG. WHEN WE SUPPLIED HOSPICE I WOULD HAVE STOCKED IMMEDIATELY..BUT NO LONGER BUT STILL SEE THE HIGH DOSES NEVER KNOW WHEN
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	11/1/1994	SEE NOTES



PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/1/1994	I WOULD LIKE TO COM E BACK LATER BUT GOING HOME SICK WILL BE HERE ALL DAY THURSDAY
PPLPMDL080000001	CLEVELAND	OH	44109	11/1/1994	NEW PHARMACY BY DR. GOMOS/SEEING LOTS OF RX FOR UNI AND DHC FROM HIM.GIVING MEDIC A RUN FOR THEIR MONEY!
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	HOUSE PHYSICIAN;HAS ADMITTED SEVERAL PTS IN PAST ON UNI-NOT ON FORMULARY BUT THEY HAVE IT IN PHCY.ALSO USING SOME MSC WHEN PTS GET ADMITTED IN PAIN.GOOD RESULTS.
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	SAW BRIEFLY IN HALL-REALLY USING QUITE A BIT OF DURA-NEED NEW APPROACH W/HIM
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/2/1994	TOOK DR THE MARTIN STUDY...KNOW THE MAN WELL I WAS APROFF AND SUCCESSFUL WITH CWRU. HE IS A VERY ACCOMPLISHED MAN AND A GOOD SPEAKER. UNI IS WHAT I USE QD AT NIGHT NX...WHEN WOULD YOU USE A BID OVER UNIFUL..MENTIONED THAT YOU AGREEN QD BETTER COMPLIANCE AND THAT RHYTHMS ARE IMPORTANT...WHEN THEOPH IS NECESSARY WHY NOT ALWAYS
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	PHCY-SAW LEAH;NO ORAMORPH;USE PREMIER BUYING GROUP
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	USING LOTS OF 100MG AND 200MG! HAVE SEVERAL HOSPICE PTS ON IT.HAVE BEEN FORWARDING INVOICES TO LUTHERAN HSOPICE FOR REBATE-SD WENT THRU LOTS OF MSC IN OCTOBER
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1994	NO
PPLPMDL080000001	LYNDHURST	OH	44124	11/2/1994	TAKE A NUMBER DAY FOR REPS. UNI PTS ARE DOING WELL I DONT SUSPECT ANYONE HAVING A PROBLEM WITH IT NX LAST TIME YOU MENTIONED THAT YOU'VE HAD A VERY POSITIVE RESPONSE WITH UNI...DON'W YOU FEEL ALL YOUR THEOPHYLLINE QD WUYLD BENEFIT FROM ONCE A DAY THEOPHYLLINE...SPECIFICALLY UNI..GIVE THEM THE SAMPLES AND LET THEM CHOOSE
PPLPMDL080000001	CLEVELAND	OH	44113	11/2/1994	STILL TRYING MSC ON TOUGH PTS-TRYING TO GET SEVERAL OFF PATCHES.REALLY LIKES HOW MSC IS WORKING.ND TO DO LUNCH THERE AGAIN TO GET ANY REAL TIME W/HIM
PPLPMDL080000001	CLEVELAND	OH	44113	11/2/1994	DID GREAT INS FOR HOSPICE-HELPED CONVERT SEVERAL PTS-HAVE 2 PTS ON 200MG TABS! USING LOTS OF 100MG ALSO.THEY REALLY ENJOYED THE DISCUSSION-GOOD INFO.SPENT SOME TIME ON MSIR- SEEMED VERY INT-SD WD TRY ESP SINCE PTS COMPLAIN OF TASTE FROM ROX LIQ! DONNA VERY INT AND DR REYES ALSO. REBATE-STILL NOT IN BUT GETTING CLOSER/CINDY WORKING ON IT
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/2/1994	NO MSC SO NO STOCKING AND WON'T ORDER EARLY BECAUSE WAIT FOR SCRIPT
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/2/1994	HAS FINALLY STRATED USING IT ....RESULTS YET AND STAMP MORE PADS?
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/2/1994	ALOT REPS HERE TODAY...WED
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/2/1994	LONG TALK WITH URM!...RE DHC...ISAKOV PAIN CTR AT HILLCREST KIOUS. MSC AND DOSING...SEES ALOT OF PATCH AND PERCOCET WITHN MSC...CAN'T ORDER IN...WAREHOUSE CONTROLS ITS
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	11/2/1994	NO MSC LATELY BUT GOS IN SPURTS. NO 200MG AND ORDER WHEN WAREHOUSE SENDS IT
PPLPMDL080000001	CLEVELAND	OH	44113	11/2/1994	STILL USING SOME DHC WHEN HE REMEMBERS-SAYS WORKS GOOD.KEEP REMINDING AND GETTING PTS THAT DAY.
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/2/1994	DO HAVE A PT WHO WOULD BENEFIT FROM 200MG BUT HE IS ON DURAGESIC 100 MSC 100 AND PERCOCET...AND DON'T ANTICIPATE HE WILL BE AROUND LONG. DON'T WPORRY ABOUT PRICE INCREASES I'M IMMUNE TO THAT. YES...JUST ORDERED ANOTHER BOTTLE OF DHC. NICE STARTED USING IT. HE GOES FROM ANEXIA TO PERCOCET
PPLPMDL080000001	CLEVELAND	OH	44113	11/2/1994	ANYTHING NEW...THEN I AM BUSY I USE THE PRODUCT FIRST IN TERMS OF THEOPH
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	ATTENDED INST! HAD LOTS OF QUESTIONS AND DISCUSSED PTS!VERY INT IN MSIR-PTS COMPLAIN OF TASTE OF ROX LIQ.DONESN'T LIKE DURA PATCHES.USES MSC RECTALLY IF CAN'T TAKE ORAL.DISCUSSED TITRATION,INITIATION OF THERAPY,ETC W/HER.TALKED 200MG BIG DOES HAVE GOOD KNOWLEDGE OF MSC-NODE MORE PTS
PPLPMDL080000001	CLEVELAND	OH	44111	11/2/1994	REALLY USING HIGHER DOES OF MSC LATELY-HAS 1 HOSPICE PT ON 400 Q4H BUT SAYS HE WAS SWITCHED TO Q8H.PT FELT MORE IN CON- TROL TAKING IT Q4H-STEADY STATE BUT SAYS HE DOESN'T USE IT THAT WAY
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	11/3/1994	HARDLY EVER.KNOWS ITS Q12.HAS OTHER PTS ON 100MG! SAYS WILL TRY AND ATTEND BETTY FARRELL ON MON
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	11/3/1994	NO ONE HAS COMPLAINED WHICH I WOULD HEAR BUT NO FOLLOW THRU HERE
PPLPMDL080000001	PARMA	OH	44129	11/3/1994	MERGICARE...DHC
PPLPMDL080000001	AKRON	OH	44310	11/3/1994	SET UP IN SERV PROGRAM
PPLPMDL080000001	PARMA	OH	44130	11/3/1994	SUE AND JOAN-ASK FOR THEIR HELP IN SWITCHING HALF DOZEN PATIENT TO UNPHYL-USING SAMPLES--IN LIGHT OF ALL THE HELP I GIVE THEIR NEEDY PATIENTS...KEEP POUNDING NEED TO EXPAND BUSINESS TO 66%
PPLPMDL080000001	AKRON	OH	44333	11/3/1994	MED ONC//PHCY 200 MG NOT STOCKED
PPLPMDL080000001	AKRON	OH	44310	11/3/1994	OBJ KEEP DELIVERING SLEDGE HAMMER BLOWS MAKING CASE FOR USE OF DHCPLUS 1ST LINE. OBJ 15%
PPLPMDL080000001	AKRON	OH	44310	11/3/1994	OBJ SAME AS MUBAHR--HOW MANY BKTHRU DOSES MUST PATIENT BE TAKING BEFORE HE WILL INCREASE THE MSCCONTIN DOSE??-OBJ WHEN 2 NEEDED FOR BKTHRU INCREASE MSCCONTIN DOSE--GET DHCPLUS TRIAL FOR WEAKER-TOUCHY CAUSE WE WANT HIM CONVERTING TO MSC EARLY
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/3/1994	SW IN SERV
PPLPMDL080000001	PARMA	OH	44129	11/3/1994	STOCK SEN
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/3/1994	SW IN SERV MSC
PPLPMDL080000001	AKRON	OH	44310	11/3/1994	WHEN YOU USE QD THEOPHYLLINE, WHEN DO YOU WANT PEAK BLOOD LEVELS(EFFECTS)? WHEN DO YOU DOSE THE QD THEOPHYLLINE?-WHAT DO YOU FEEL THE DIFFERENCES ARE BETWEEN UNIPHYL AND THEO24? OBJ SWITCH-AND NEW STARTS
PPLPMDL080000001	PARMA	OH	44129	11/3/1994	SET UP IN SERV FOR 2 HR PROGRAM AT HOSPITAL
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	11/3/1994	MED ONC 16 NURSES
PPLPMDL080000001	CLEVELAND	OH	44104	11/3/1994	DALE WAIN'T IN YET...SPOKE WITH CRAIG...RE MSC/ORAMORPH STATS
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	11/3/1994	LIKE THE TPHYL HERE
PPLPMDL080000001	PARMA	OH	44130	11/3/1994	VERY NICE DR. INTERESTED IN PARTNERS N PAIN WANTED MORE JOURNALS. TAPE. ALSO LIKE ALL THE CONVERSION CHARTS I HAD...NOT INTERESTED IN-SERVICE...MY GIRLS KNOW WHAT THEY ARE DOING BUT THE
PPLPMDL080000001	AKRON	OH	44310	11/3/1994	AHCPR GUIDELINES PERKED UP HIS EARS...MAYBE DO THAT LET ME SEE 200MG YES I KNOW I WROTE FOR IT LAST WEEK
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/4/1994	OBJ GET HIM RECOMMENDING SEN S FOR CONSTIP( WHAT LAX DO YOU RECOMMEND FOR PATIENTS ON NARCOTIC ANALGESICS).. OBJ2 FIND WHAT AMT OF BKTHRU PATIENT TAKES BEFORE HE RECOMMENDS UPPING
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	MSCCONTIN DOSE--GET HIM TITRATING AWAY NEED FOR BKTHRU MED!! USE MSIR CPS FOR BKTHRU--INTRO COUPONS FOR HIM
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	CLAIMS HE DOESN'T EVER WROITE FOR ORAMORPH
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	HAVEN'T HEARD OF A COMPLAINT YET AND THEY WOULD CALL IF IT WAIN'T WORKING..WRITE IT 1-2 CAPSULES. NO I HAVEN'T RECEIVED THE PEAK FLOW METERS..YES BROUGHT THEM TO YOU BETWEEN PTS OH YEAH WE
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	LOOKED FOR THEM...SUR ENOUGH...FORGOT ABOUT IT COMPLETELY
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	ONLY BEEN OPEN A FEW WEEKS NO MSC YET. I SAW DHC MOVE AT ANOTHER STORE BUT NOT HERE. SENOKOT THANK YOU WE USE TO KEEP IT BEHIND THE COUNTER
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	STOCK SEN
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	MAUREEN FLARE UP OF ULCER...DR WAS NICE AND WOULD LIKE TO TALK LONGER BUT JUST GETTING BACK...WHERE DID HER DATA GO
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	JUST GETTING BACK AND OTHER REP WAITING...FOLLOW WITH UNI SEE AGAIN THIS MONTH NX...SWITCH BID..UNI
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	REFERREDT ME TO SANDY TO DETERMINE WHO IS IN CHARGE OF PT. ULTIMATELY I WILL SEE IT BUT NOT THE ONE TO GET THE BALL ROLLING...LISA NOT ACCOMODATING YOU... STILL A TRIP A MONTH AND DR RAGUCCI
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	JUST HAD AN ANUERISM WHEN THEY OPERATED HE STROKED...RETIRED A MONTH AGO
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	TRIED TO STOCK
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/4/1994	I DON'T UNDERSTAND HIS RATING BUT VERY NICEW AND THERE MUSTE MORE TO THE STORY...SEEMS BIG WRITER
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/7/1994	200MG AND MSIR FOR REQUEST DR STANDING THERE WHILE I WAITD TO TELL DETAILS TO ASSISTANT
PPLPMDL080000001	GARFIELD HTS	OH	44125	11/7/1994	DR HAD CALLED FOR SAMPLES. WANTED TO KNOW IF I COULD GET A GRANT FOR APRIL 1996. NEEDS SUPPORT OR SPEAKER DEA WAS AT HOME
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	11/7/1994	IN WITH SCOTT YES HOW COULD I FORGET IT...OVER AND OVER I KNOW IT BETTER THAN MY NAME NOW. NX...DO YOU FEEL COMFORTABLE ENOUGH/SAID NO GI PROBLEMS DO YOU HAVE ANY VICODIN OR TYLENOL PTS THAT MIGHT BENEFIT
PPLPMDL080000001	CLEVELAND	OH	44111	11/7/1994	BETTY FARRELL SPOKE ON PAIN MGMT
PPLPMDL080000001	CLEVELAND	OH	44113	11/7/1994	GREAT FOLLOW-UP CALL! SD HAS TRIED MSC SINCE LAST VISIT; HAD PT TODAY THAT I HELPED HIM CONVERT TO 60 BID RIGHT THEN. PT IS IN HOSPITAL-PHYC CAME AND GOT RX.STILL USING QUITE A BIT OF DURA BUT SD 1
PPLPMDL080000001	CLEVELAND	OH	44113	11/7/1994	PT IN PARTICULAR SWEATS A LOT AND THE PATCHES HAVE BEEN FALLING OFF!!COULD WE CONVERT TODAY TO MSC NO-SD WILL GIVE IT A LITTLE LONGER AND THEN MAY CONSIDER
PPLPMDL080000001	STRONGSVILLE	OH	44113	11/7/1994	BETTY FARRELL SPOKE ON PAIN MGMT
PPLPMDL080000001	STRONGSVILLE	OH	44113	11/7/1994	REVALUATING THEOPH ARTICLE AND UNI IS THE ONLY ONCE A DY THEOPHYLLINE THAT IS INDICATED TO BE TAKEN WITH FOOD
PPLPMDL080000001	CLEVELAND	OH	44113	11/7/1994	ATTENDED BETTY FARRELL'S PROGRAM-VERY INT IN PAIN CONTROL INFO.RUNS THE PAIN MGMT CENTER AT LUTHERAN.WANTED LOTS OF INFO RE MSC AND WANTED ME TO STOP BY! DISCUSSED CONVERSION FROM PUMPS AND IM TO ORAL-SAYS TOO EXPENSIVE TO USE PUMPS BUT USES A LOT OF THEM!!KEEP SEEING-VERY BUSY CENTER.WANTS TO USE MORE MSC
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	11/7/1994	OWC FLOOR
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/7/1994	WE WILL HOLD OUR OWN AHCPR OPROGRAM. WE WILL SEND YOU THE OUTLINE BUT IT WILL BE PRESENTED FOR CEU FOR THE NURSES
PPLPMDL080000001	CLEVELAND	OH	44113	11/7/1994	SAW ROMAN;STILL USING QUITE A BIT OF MSC-MOST PTS FROM OUT- OF-STATE BUT GETS THEM ON IT BEFORE THEY LEAVE-GOOD RESULTS
PPLPMDL080000001	CLEVELAND	OH	44111	11/7/1994	FINALLY GOT GOOD DISCUSSION W/HIM;BIG SUPPORTER OF MSC; MANY TIMES STARTS W/IT FOR PAIN CONTROL RIGHT AWAY W/15MG. TITRATES CORRECTLY BUT USES SOME DURA TOO.SOMETIMES USES BOTH TOGETHER AND TO ADDRESS THIS NX TIME USING QUITE A BIT OF MSIR CAPS ALSO.LIKES THAT IT CAN BE SPRINKLED ON FOOD
PPLPMDL080000001	EUCUID	OH	44119	11/8/1994	REALLY STARTING TO USE MORE DHC LATELY;WRITING FOR 100-120 CAPS AT A TIME W/1 REFILLS.SAYS GETTING GOOD RESULTS.ND TO KEEP ON AT LEAST EVERY 2 WKS
PPLPMDL080000001	MAPLE HTS	OH	44137	11/8/1994	HI STARTEDTO LOOK AT CHART OPENED DHC AND HAD TO ANSWER THE PHONE BE RIGHT BACK...50 MINUTES LATER...WE LEFT
PPLPMDL080000001	GARFIELD HTS	OH	44125	11/8/1994	SAYS HE DOESN'T NICHE. LIKE DHC...ASK FOR MORE BUSINESS LIKE VICODIN
PPLPMDL080000001	BEDFORD	OH	44146	11/8/1994	YS ALWAYS APPRECIATE THE SENOKOT
PPLPMDL080000001	EUCUID	OH	44119	11/8/1994	SAMPLES
PPLPMDL080000001	PARMA	OH	44129	11/8/1994	SAW IN MAYFIELD WILL USE IF I LEAVE PLENTY OF COUPONS AT ALL THE OFFICES. LIKES THE SYN EFFECTS AND USING AS LOWS AS POSSIBLE OF NARCOTICS
PPLPMDL080000001	BRECKSVILLE	OH	44141	11/8/1994	TALKED WITH ED RE MSC...JUST THE 30 AND 60 AND IT'S ON BACKR ORDER FROM HARRIS..HAVE YOU HEARD OF THE DURAGESIC SUCKER FETANYL...LEAVE SENOKOT ANYTIME. DHC...SEE LUNDEEN
PPLPMDL080000001	OLON	OH	44139	11/8/1994	YES I HAVE USED THE DHC...SAMPLES TO PTS HAVEN'T HEARD FRM THEM SO MUST OF WORKED...TALKED OF THE SYNERGERSIC EFFECT AND POTENCY.
PPLPMDL080000001	BARBERTON	OH	44203	11/8/1994	SOLD IAN ON THE BENEFITS OF DHC AND MSC CONVERSION CAL. TOOK A TO ON OTC PRODUCTS WITH BETTY.

PPLPMDL080000001	BEDFORD/SINAI	OH	44146	11/8/1994	SHOW HIM LEVY, WARFIELD.....SEMINARS IN ONCOLOGY RE SIDE EFFECTS....HE MAY BE LEAVING MSC TOO SOON GO AFTER IMMEDIATE RELEASE.....TODAY I WAS WITH SCOTT AND TALKED ORA IN HOSPT AND THINK WE NEED TO CLARIFY
PPLPMDL080000001	NORTHFIELD	OH	44067	11/9/1994	DHC
PPLPMDL080000001	BEACHWOOD	OH	44122	11/9/1994	REALLY UP TO DATE
	EUCLID	OH	44119	11/9/1994	TOUGH TO TALK TO -WON'T ALWAYS SEE.USING QUITE A BIT OF T-24 TRIED TO EXPLAIN DIFF-SK.OND MORE TIME TO REALLY ADDRESS THIS ISSUE.SAYS USES T-24 FOR PM PROBLEMS. ALSO USES UNI FOR SAME-MAY NOT BELIEVE IT IS AS "STRONG" AS BID TO HOLD PT OVER.USING MAINLY T-D.
PPLPMDL080000001	PARMA	OH	44129	11/9/1994	GOT TO GET HIM BACK
PPLPMDL080000001	WARRENSVILLE	OH	44122	11/9/1994	NEED MORE TRIL SENT TO PAIN CLINIC
PPLPMDL080000001	CLEVELAND	OH	44106	11/9/1994	ORS NEEDED SAMPLES...ALWAYS CAN USE TRIL..YEA CAN SEE THAT
PPLPMDL080000001	EUCLID	OH	44119	11/9/1994	PHCY-BUYS UNDER AMHS-NO ORAMORPH
PPLPMDL080000001	TWINSBURG	OH	44087	11/9/1994	MSC AND DOSING. MSIR CHEAPER THAN ROXANOL. MSIR CAPSULES
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/9/1994	SAYS HE HAS TRIED IT ON A COUPLE PTS.DIDN'T DOSE IT CORRECT NEED TO TARGET PT LIST FOR THE DAY.VERY BUSY
PPLPMDL080000001	EUCLID	OH	44119	11/9/1994	TRIED TO DISCUSS HOSPICE SITUATION W/HER-SAID SHE KNEW. REALLY DIDN'T CARE.NURSE SAYS SHE HAS USED OM A COUPLE TIMES BUT NOT ALOT.ND TO SET UP ONC LUNCH TO DISCUSS MORE
PPLPMDL080000001	CLEVELAND	OH	44106	11/9/1994	DHC/SEN
PPLPMDL080000001	TWINSBURG	OH	44087	11/9/1994	HAVEN'T HAD A NEED YET FOR NARCOTIC OR THE ASSESSMENT BUT WILL USE IT...ALL THE LIT WAS ON TOP
PPLPMDL080000001	TWINSBURG	OH	44087	11/9/1994	CHECKING ON RETURN
PPLPMDL080000001	CLEVELAND	OH	44106	11/9/1994	200 MG MSC. PART TIME RPH. NOT MUCH 100 NOW BUT WHEN THEY NEED IT
PPLPMDL080000001	CLEVELAND	OH	44106	11/9/1994	THERE SEEMS TO BE A SURGE IN TRIL USE
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	11/9/1994	THINK DHC WILL BE A GOOD CHOICE WHERE I WOULD USE A PERCOCET OR VICODIN
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/10/1994	YOU KNOW GAIL THIS MAY NOT HAPPEN FOR MONTHS. HE IS VERY BUSY MAN
PPLPMDL080000001	CLEVELAND	OH	44109	11/10/1994	QUICK THRU WINDOW-GAVE PEAK FLOW METERS,SD WD TRY UNI
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/10/1994	DR HAD SAID THAT IF I KEPT SAMPLES..THAT'S HOW HE CHOSE HIS THEOPH...DON'T NEED IT...NOT ALOT OF THEOH SINCE LAST I SAW YOU
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/10/1994	HAS USED IT. WORKS FINE
PPLPMDL080000001	LYNDHURST	OH	44124	11/10/1994	THIS LETTER MNAY GET ME IN TROUBLE....HAVE NOT DONE ANYTHING WITH DRS AS OF YET
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	MSC/ORA
PPLPMDL080000001	CLEVELAND	OH	44109	11/10/1994	CONFIRMED APPO SPEAKER FOR APRIL 1,1995-STILL USING QUITE A BIT OF UNI AND DHC/WANTS AD FOR APPO BULLETIN BY 11/30
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	USE A GOOD DEAL OF TRIL...WONDERFUL. NPTO GETTING ANYWHERE WITH DHC SO SEND 2 CARDS
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	DON'T NEED SEN. THEY LOK AT DOLLARS!!!
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/10/1994	MED ONC...TRIED TO TALK TO DICKMAN/BUNNY. WAS IN YESTERDAY NEITHER AVAILABLE. NOT IN THIS EARLY ON FLOOR.. LATER THIS AFTERNOON TALKED WITH CAROL
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	USE A GOOD DEAL OF MSC. SOME HAVE TO GO TO 3X/DAY MINI IN SER WITH PARTNERS-N-PAIN, HAVE A PARTICULAR MAN THIS WOULD BE OF BENEFIT TO. DHC. YES I FIND I DON'T NEED THE 2 CAPSULES. HAS GOOD GRIP ON MSC AND IT'S USE..MSIR LONG TIME WITH ME AND LATE FPOR PT..MSIR FOLLOW THRU NX
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	IRA BLOK NOT ON OUR SPEAKER'S BUREAU...LEFT INFOR FOR JENNY WHO IS OUT OF TOWN TILL 15TH..SPOKE NURSE
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44118	11/10/1994	PHCY DOWNSTAIRS SAID THIS IS WHO TO HIT TO GET IT OFF THE SHELVES...FOLLOW FROM MEETING IN FLA
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44106	11/10/1994	DHC/SEN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/10/1994	DON'T EVEN STOCK THE MSIR..ONLY MSC
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	TRIED TO GET ALL THEOPH. SOME NEED BID AND IF THEY ARE CONTROLLED...NX CAN WE LET THEM DECIDE
PPLPMDL080000001	BEACHWOOD	OH	44122	11/10/1994	YEA GAIL BUT DOLLARS ARE IMPORTANT...TRUE TIE IS VALUABLE LIKE HAVING US DO THE PAPERWORK
PPLPMDL080000001	CLEVELAND	OH	44104	11/10/1994	DALE IS VERY UPSET WITH PURDUE...CLEVELAND CLINIC IS UPSET WITH THEIR REP...MISLEADING INFORMATION AND THEY WILL BE GOING BACK TO ORAMORPH. ALSO UPSET WITH WHOEVER DELT WIH INFECTION CONTROL AT ST LUKES..WHO
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/10/1994	TALKED TO ANDY ABOUT PRICING ON ROXANOL..MOST WRITE IT THAT WAY....SO FILL IT THAT WAY
PPLPMDL080000001	MOGODORE	OH	44260	11/11/1994	OBJ DHCLPLUS 25%-MSCONTIN 80%-UNIPHIL EARLY WITH INHALED STEROIDS FOR ASTHMA..(MARTIN)--SEN S LAX OF CHOICE-PIGGY BACK C-3 AND MSCONTIN PRESENTATIONS--
PPLPMDL080000001	AKRON	OH	44310	11/11/1994	HEARD RX OVER PHONE FOR PATIENT NEEDING DURAGESIC...CLARIFY WHAT ROLE DOES PATCH PLAY IN YOUR PATIENTS?-IN WHAT SITUATIN WOULD YOU USE PATCH IN FAVOR OF MS CONTIN? WHY?-OBJ 70% MSC 30% PATCH..OBJ 40% UNI OBJ 25% DHCLPLUS
PPLPMDL080000001	MOGADORE	OH	44260	11/11/1994	LIKES DHC HAS WORKED WELL-COMpletely DISORGANIZED HERE REGARDING SAMPLE SITUATION..DHC OBJ 25%..MSC OBJ FIND OUT IF OR SR SUBSTITUTING-MSC D.O.C IN ALL PO AVAILABLE--PATCH ONLY WHEN NON-PO..(80% MSC-20% PATCH)-UNIPHILY 50% AS THEOPH OF CHOICE AND EARLY COMBINATION THERAPY WITH INHALED STEROIDS FOR ASTHMA(MARTIN)
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	11/11/1994	MINIMAL IN PATIENT CENSUS--MOSTLY ALL OUTPATIENT CHEMO'S--SNODDERLY AT CITY NOW-NO CLINIC WITH HER-ALLEN(WHO IS RXING MSC & MSIR CAPS)-STILL NEEDS EDUCATED THAT BY USING MSCONTIN YOU CAN HANDLE UP TO 90% CANCER PAIN OBJ SEN S LAX OF CHOICE IN HOSPITAL
PPLPMDL080000001	MOGADORE	OH	44260	11/11/1994	OBJ MSCONTIN 80% PATCH 20%..DHCLPLUS 25% AND UNIPHIL 50% SWTICH 2 PATIENTS PER CALL TO UNIPHIL-THOSE STILL HAVING NOCTURNAL SYMPTOMS AND/OR WHO COULD BENEFIT FROM MORE CONVENIENT DOSING SCHEDULE
PPLPMDL080000001	AKRON	OH	44310	11/11/1994	USING THEOPHYLLINE LAST-USERS MORE IN COPD PATIENTS(HAS 5 COPD'S RIGHT NOW)-WHEN USING THEOPHY-UNIPHIL IS THE PRODUCT INTRO'D MARTIN FOR EARLIER ASTHMA USE-HE AGREED WITH HIM BUT DIDN'T REALLY COMMIT TO EARLIER USE-OBJ WHAT WOULD ELEVATE THEOPH TO EARLIER USE IN YOUR ASTHMA REGIMEN?-OBJ 33% UNI DHC PLUS GOING WELL-WHO IS IDEAL FOR DHC?-PAINT PIX (WKEND)
PPLPMDL080000001	AKRON	OH	44302	11/11/1994	SANDY IS GONE ALREADY-TALK TO VALOREE-DR ZAHN'S SECRETARY TO MAKE ANY PROGRESS HERE...OBJ APPT-SIT DOWN TO CONDUCT CHRONIC PAIN MGMT STUDY WITH HIM(SINCE HE IS EXPERT) AND TO INTRODUCE PROVEN METHOD OF CHRONIC PAIN MGMT EFFECTIVE IN UP TO 90% PATIENTS
PPLPMDL080000001	AKRON	OH	44312	11/11/1994	USES THEOPH IN COPD WHEN INHALERS NOT WORKING-HE SAID ANY IMPROVEMENT IN FEV1 IS GOOD IN COPD-BOUGHT INTO THOMAS PAPER STARTING PATIENT ON BOTH..ASKED FOR MORE UNIPHIL-FOLLOW UP
PPLPMDL080000001	AKRON	OH	44301	11/11/1994	OBJ REMIND HOW & WHEN TO DOSE-GAUGE RESULTS--POSITIONS PATCH FOR COMPRESSION FRACTURES & MSC IN TERMINAL-OBJ MSC D.O.C FOR MOD TO SEVERE PERIOD(AND WHEN WEAKER NOT WORKING)
PPLPMDL080000001	AKRON	OH	44304	11/11/1994	OBJ STOCK HIGHER DOSES...SEN S AS THEIR RECOMMENDED LAX. OF CHOICE...
PPLPMDL080000001	AKRON	OH	44310	11/11/1994	VERY LITTLE COMING FROM ROBINSON AND ROSS TROCHELMAN KOENIG GROUP...MORE C-3 BUSINESS--MSCONTIN MODEST MOVEMENT-SOME PATCH..OBJ STOCK HIGHER DOSES SO MORE DO COME-SEN S AS THEIR RECOMMENDED LAX OF CHOICE
PPLPMDL080000001	AKRON	OH	44302	11/11/1994	OBJ STOCK HIGHER DOSES...C-3 FROM SASSANO-TERELETSKY SCHUKAY GOSWAMI(HE IS BIG RX'ER)-HAVE HIME RECOMMEND SEN S AS LAX OF CHOICE
PPLPMDL080000001	AKRON	OH	44304	11/11/1994	VALOREE HAS LOTS OF INFLUENCE(GIVES SAMPLES & PRACTICALLY TELLS HIM WHAT TO RX)-THEY ARE USING DHC FOR HEADACHE(1 CAP) W/GOOD RESULTS FROM CAFFEINE..IN LOW BACK THEY FAVOR VIC,T#3 OR PERC/PERCD...THEY WORRY ABOUT ADDICTION-SHE DIDN'T REALIZE 2 CAP DOSE WAS APPROVED & RECOMMENDED-HOT BUTTON WAS MORE MG VS ANY COMBO(LEAST CHANCE OF WKEND PHONE CALL NOT WORKING)-
PPLPMDL080000001	AKRON	OH	44310	11/11/1994	OBJ SEN S PROPER DOSING PROTOCOL--EARLY V. T#3 AND DARV AND TITRATE AWAY NEED FOR BKTHRU PAIN!!
PPLPMDL080000001	AKRON	OH	44307	11/11/1994	HANDLE LOT OF RN HOMES -FAVORS PATCH-COVERED GUIDLINES & HE AGREED EFFICACY MOST IMP, & THAT TITRATION NECESSARY REPEATEDL HE AGREED THAT MAKES MOST SENSE TO HAVE SOMETHING TO ADJUST DAILY BUT SAID HE HASN'T BEEN PLEASED W/MSCIWOULD RATHER USE LIQUID MORPHINE Q 2H-HE SAID THAT GIVES BETTER RESULTS-FEELS BIG PSCHOLOGICAL PROBLEM W/ CA PAIN-SEE MEMO LOT OF WORKHERE
PPLPMDL080000001	AKRON	OH	44307	11/11/1994	LOVED 200 MG CROSS PEN..HASN'T HAD THE NEED TO USE 200 YET -WHEN DO YOU USE A PUMP?..INITIATES VERY EARLY INSTEAD OF DARV W/ 15 MG MSCONTIN..OBJ SOLIDIFY ROLE OF MSIR CAPS TO FACILITATE PROPER TITRATION..DOESNT HAVE LAX OF CHOICE- EXPLAINED HOW NARCOTICS REDUCE PERISTALSIS-HE AGREED TO TRY AND USE SEN S-DIDNT UNDERSTAND S WAS STOOL SOFTENER MEMO
PPLPMDL080000001	AKRON	OH	44309	11/11/1994	AM PAIN SOCIETY RECENT STUDY DIDN'T SUPRISE HIM..SAID PROGRESS IS ALWAYS SLOW--FORTUNATELY HE ISN'T SO CNSERVATIVE THANKS TO JACKIE, PATTY DEBBIE..OBJ KEEP INITIATING EARLIER AND BUMPING DOSE DAILY TO TITRATE AWAY THE NEED FOR BKTHRU INTRODUCE BROOKS STUDY!
PPLPMDL080000001	AKRON	OH	44304	11/11/1994	OBJ HOW DOSE SEN S--INTRO PROPER INITIATION AND TITRATION OF SEN S OBJ GET THEM INITIATING MSCONTIN V. T#3, AND TITRATING AWAY NEED FOR BKTHRU DOSES
PPLPMDL080000001	AKRON	OH	44304	11/11/1994	OBJ REINFORCE PROPER SENS DOSING AND TITRATION...INQUIRE ABOUT CURRENT INITIATION WITH MS CONTIN--GO AFTER EARLY W/T#3 & HYDROCODONES..REINFORCE BUMPING DOSE WHEN MORE THAN 2 BKTHRU
PPLPMDL080000001	AKRON	OH	44302	11/14/1994	INTRODUCE LOGISTICS OF NEW IPAP SO HE DOESN'T PREFILL ANY MSCONTIN INDIGENT RX'S EXPECTING US TO REPLENISH
PPLPMDL080000001	AKRON	OH	44307	11/14/1994	MSCONTIN ROLLING BIG-GET PRICES TO JEFF CAPPO AS PER LAST CALL SCREEN ON 200 MG UNIT DOSE PRICE-GET STOCKED IS OBJECTV
PPLPMDL080000001	BARBERTON	OH	44203	11/14/1994	DR.HARRIS ER LIKES DHCLPLUS AND WILL RX. FOR MODERATE PAIN. HAS SOME EXPERIENCE WITH UNI AND WILL DOSE WITH DINNER.
PPLPMDL080000001	AKRON	OH	44319	11/14/1994	LUNCHEON WITH DOCTOR AND STAFF. COMMITTED TO USE ALL RX AND OTC
PPLPMDL080000001	EUCLID	OH	44119	11/14/1994	VERY HAPPY W/DHC-WRITES LORCET OUT OF HABIT-SEEMS TO SAVE DHC FOR WHEN PT NEEDS "SOMETHING STRONGER". FOCUS IN NX TIME ON WHAT HE LIKES ABOUT LORCET-SHOW THAT HE CAN USE DHC FOR ANY MODERATE PAIN
PPLPMDL080000001	AKRON	OH	44303	11/14/1994	WHEN INITIATE STRONG ANALGESICS? WHAT PAIN STATES?/OBJ GET THIS BUSINESS FOR MSCONTIN...OBJ DHCLPLUS 33% UNI UNIPHIL 50%(CUT INTO THEO 24 BUSINESS)-MAKE SURE HE UNDERSTANDS THE DIFFERENCE-ASK IN WHAT CASES HE WOULD CHOOSE THEO 24 OVER UNIPHIL??
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	HAD REQUESTED MORE TRIL
PPLPMDL080000001	AKRON	OH	44307	11/14/1994	PAYNE ARTICLE ON SICKLE CELL CRISIS--HAD BEEN REQUESTING LITERATURE IN PAST TO JUSTIFY USE HERE..GAVE ME NAME OF HIS FRIEND FROM IBM HE GREW UP WITH IN AKRON..BOB PUSEY-NOW IN BOCA RATON
PPLPMDL080000001	AKRON	OH	44313	11/14/1994	TOO..OBJ WITH CROFT TREAT HIM AS EXPERT--DEVELOP HIS COMFORT LEVEL IN TAKING MSCONTIN HIGHER THAN 200-400 MG Q 12 OR Q 8H--(NOT AFRAID TO USE HIGH DOSES BUT MAY GO PUMP)
PPLPMDL080000001	CLEVELAND	OH	44117	11/14/1994	COMMITTED TO USING IT-FOLLOW UP NX WK-INT IN SAFETY AND SOMETHING THAT GIVES THE PT A "JUMP-START" IN THE MORNING AFTER A BAD NIGHT'S SLEEP.SD WD DEF TRY.
PPLPMDL080000001	AKRON	OH	44313	11/14/1994	OBJ SOME HOSPITAL RN'S SEEM TO THINK HE WAITS TOO LONG TO GO TO MSCONTIN..OTHERS THINK HE DOESN'T DOSE HIGH ENUFF.. VERY NICE GUY-SAYS HE LOVES AND USES MSCONTIN ALMOST EXCLUSIVELY--SOMETIMES PATCH NUMBERS LOOK TOO HIGH-ASK WHERE HE POSITIONS USE OF MSCONTIN..WHERE POSITION USE OF PATCH
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	LIKES THE BOOKSA NO TAPES ANDHOSPICE BOOKLET WITHOUT HOSPICE WRITTEN ALL OVER IT

PPLPMDL080000001	AKRON	OH	44303	11/14/1994	WALGREENS HURTING BUSINESS SOME.. OBJECTIVE-STOCK HIGHER DOSE MSCONTIN
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	AHCPR GUIDELINES
PPLPMDL080000001	AKRON	OH	44302	11/14/1994	OBJ THOMAS ARTICLE--ASK WHAT HE FEELS IS A "GOOD" IMPROVEMEN IN FEV1 FOR COPD PATIENT WITH "IRREVERSIBLE DISEASE"- ASK THEN HOW WOULD HE FEEL ABOUT 31% INCREASE IN FEV1 FOR THIS PATIENT?--
PPLPMDL080000001					INTRO THOMAS ARTICLE--THEOPH PLUS SALBUTAMOL OBJ EARLIER CONCOMITANT USE OF UNIPHYL WITH B2 IN COPD
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	SOLID TUMOR BOARD. WENT THRU THE PARTNERES NA PAIN BINDER..INTERESTED IN A MINI IN SERV ROTATING THRU SHIFTS BUT WOULD LIKE A SPEAKER FOR CEU'S IN MARCH 3 HRS 2X/DAY
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	WENT TO OFFICE TALKED WITH THERESA WANTED TO FOLLOW WITH DR RE MSC 200 AND MSIR..WILL GET BACK TO ME
PPLPMDL080000001	AKRON	OH	44303	11/14/1994	OBJ INTRO HILL ARTICLE IN SEMINARS ON WHEN CARTESIAN MODEL OF PAIN FAILS, THAT DOESN'T MEAN THE PATIENT IS LYING ABOUT THE PAIN OR IS AN ADDICT-RATHER IT MAY REPRESENT THE LIMITATIONS OF OUR
PPLPMDL080000001					CURRENT DIAGNOSTIC TECHNOLOGY-OBJ DON'T LET HIM WEAN THIS HEAD & NECK CA GUY OFF MSCONTIN UNLESS THE PAIN HAS LEFT--OBJ DHCPLUS 50%--UNIPHYL 33%
PPLPMDL080000001	AKRON	OH	44302	11/14/1994	FOR 1 1/2 YRS HAS BEEN USING MSCONTIN FOR VASOOCCLUSIVE CRISIS..HE SAID MANY DR'S RELUCTANT TO RC CAUSE OF FEAR OF ABUSE..HE SAYS W/LONG 1/2 LIFE OF MSCONTIN-RARE CHANCE PLUS LOW ST. VALUE DUE
PPLPMDL080000001					TO NO IMMEDIATE BUZZ..HE HAS VIRTUALLY ELIMINATED HOSPITALIZATION FOR THESE PATIENTS- THEY TAKE MSC WHEN FEEL CRISIS ONSET..OBJ START MSC EARLY V.COMBO (MEMO)
PPLPMDL080000001	CLEVELAND	OH	44119	11/14/1994	"WHEN WOULD YOU USE A BID THEO OVER UNI?"HOW DO YOU DECIDE WHEN TO KEEP A PT ON T-D OR USE UNI?" USE MARTIN AM REV OF RESP DISEASE NX TIME DETERMINE IF HE SEES MORE ASTHMA OR COPD. WHY
PPLPMDL080000001	AKRON	OH	44302	11/14/1994	ARE HIS PTS COMING TO HIM?BETTER CONTROL OF SYMPTOMS. ADDRESS THIS.SAYS NEW PTS WILL GET UNI-WHY NOT SWITCH?
PPLPMDL080000001					IPAP PROGRAM PATIENT HASN'T CALLED IN NEEDING ANYTHING RECENTLY..STRONGLY SUSPECT SHE IS USING DEMEROL IN SICKLE CELL PAIN..MAY BE JUST TO SPITE DR. PETRUS WHO IS HANDLING HIS SICKLE CELL PAIN SO
PPLPMDL080000001					VERY NICELY WITH MSCONTIN..BE TACT- FUL WITH HER-TUFF TO SEE-EARN HER TRUST-CAROLYN (HER RECP) CAN HELP--USUALLY USES T#3 FOR BKTHRU PAIN
PPLPMDL080000001	MACEDONIA	OH	44056	11/14/1994	PICKING UPT
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	MSC/SEN
PPLPMDL080000001	CLEVELAND	OH	44119	11/14/1994	SAYS DOESN'T SET ANY LIMITS ON MSC-YET IS USING SOME DURA- HASN'T TRIED 200MG YET-SAYS NO ONE HIGH ENOUGH.ND TO GET SPECIFIC W/HIM AND FIND OUT WHT HE'S DOING.SET UP LUNCH WANTS INFO-
PPLPMDL080000001					MYTHS,ETC(TIME PIECE)
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	MSC 200MG...NOT SEENA NY YET
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	WHERE HAVE YOU BEEN
PPLPMDL080000001	AKRON	OH	44320	11/14/1994	DOES A LOT OF WORK WITH DROPS(ALLERGY DROPS)-DO YOU TREAT ASTHMA? WHAT ROLE DOES PHARMACOLOGIC INTERVENTION PLAY? WHAT ROLE DOES THEOPHYLLINE PLAY?-OBJ UNIPHYL EARLY AND POSITIONED AS
PPLPMDL080000001					THEOPH OF CHOICE FOR SYNERGISTIC BENEFITS WITH INHALED STEROIDS
PPLPMDL080000001	AKRON	OH	44320	11/14/1994	STARTS COPD'S W/ ATROVENT AND B2 2 PUFFS Q.4H..IF BRONCHO- SPASM ADDS INHALED STEROID AND PERHAPS THEOPH HERE-FEELS THEOPH STILL HAS VERY IMP ROLE-HAS SWITCHED MANY ON MG PER MG BASIS TO
PPLPMDL080000001					UNIPHYL-THEN ADJUSTS AS NEEDED-HE WOULD LIKE A 500 MG & 600 MG UNIPHYL-HAS TO USE UNIPHYL 400 + 1/2 TPHYL FOR HIS THEOLAIR SR PATIENTS (ON 250 BID) HE SWITCHES-MEMO
PPLPMDL080000001	AKRON	OH	44304	11/14/1994	UNIV RHU BEEN REQUESTING TRIL SAMPLES
PPLPMDL080000001					WILL USE SEN S AS PER LEVY LAXATIVE PROTOCOL--DOESN'T REALLY HAVE A SET TIME HE UPS DOSE OF MSCONTIN(USED BROOKS- TO SHOW TITRATE AWAY THE NEED FOR BKTHRU MEDS)-ASK HOW FEEL ABOUT A PROVEN
PPLPMDL080000001	CLEVELAND	OH	44106	11/14/1994	METHOD THAT MINIMIZES OR COMPLETELY ELIMINATE NEED FOR BKTHRU DOSES?-INTRO TIME PRINCIPLES(LIKES IDEA OF MSIR CAPS ALREADY)-GET HIM AUTOMATICALLY UPPING MSC IF 2BKTH
PPLPMDL080000001	AKRON	OH	44320	11/14/1994	JOHN SAID MSCONTIN HAS TAPERED OFF-THE LADY ON 2000MG DAY IS NOW IN RN HOME-200 MG BOTTLE OUTDATED(THEY REC'D JUNE W/ DEC. '94 EXPIRATION DATE)-GAVE ORDER CONTROL DEPT NUMBER BUSINESS
PPLPMDL080000001					GOOD FOR BOB-WALGREENS HASN'T HURT HIM YET GAVE 1994 ORANGE BOOK AS THANK YOU - MOST OF HOSPICE BUZ. NOW GOING TO 44304(RITZMAN'S ON ARCH STREET-TOM STEWART)
PPLPMDL080000001	PARMA	OH	44129	11/15/1994	DR VERY NICE BUT JUST SIGNS..UNLESS YOU CAN GET INTEREST WITH A QUESTION...HELM STUDY IF HE WOULD TAKE A LOOK NX HAVE TO ADDRESS CIRCADIAN PATTERNS AND THEIR IMPORTANCE MAYBE TAKE THE
PPLPMDL080000001					RHYTHMS TAPES.. GAINING RESPECT
PPLPMDL080000001	CLEVELAND	OH	44115	11/15/1994	FINALLY GOT A GREAT CALL IN W/HIM!!! SAYS ONLY USING DURA WHEN PTS CAN'T SWALLOW OR CAN'T TOLERATE MORPHINE.VERY FEW PTS.USES DILAUDID FOR BREAKTHROUGH-SHWD MSIR-SEEMED INT LIKES IDEA OF
PPLPMDL080000001					200MG TAB.HAS PT IN HOSPITAL RIGHT NOW ON 15MG/HRIICONVERTED HER TO 2800 MSC WHEN SHE LEAVES-SD WD TRY ORAL ON HER.
PPLPMDL080000001	N ROYALTON	OH	44133	11/15/1994	FIRST DAY BACK FROM VACATION..GAIL NOT EARLY AM...LATER JUST REALLY BACKED UP BUT THANK YOU YS USING UNI..NO FOLW WITH SWITCH
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	11/15/1994	APPOINTMENT SET FOR CANCER PAIN MGMT SURVEY--CHANCE TO GET HIS FEEDBACK ON NEW GUIDLINES--EXPERTS ADVOCATION OF ORAL MORPHINE AS DRUG AND ROUTE OF CHOICE..OBJ MSCONTIN 80% PATCH 20%--
PPLPMDL080000001					ONLY IN THOSE WHO CANNOT SWALLOW
PPLPMDL080000001	AKRON	OH	44307	11/15/1994	WAS JUST LOOKING FOR INFO ON SICKLE CELL PAIN-GOT HER NEW ARTICLE--KEEP FUNNELING UPDATED LITERATURE-SHE CAN BE BIG HELP..KEEP SERVICING HER AND KEEP HER ON YOUR SIDE
PPLPMDL080000001	AKRON	OH	44301	11/15/1994	HANDLES PATIENT AT LITTLE FOREST-MOSTLY THE AIDS PATIENTS- POTENTIAL BIG BUSINESS OPPORTUNITY FOR MSCONTIN WITH THE PAIN THESE AIDS PATIENTS EXPERIENCE..OBJ INTRO GUIDLINES 4 SPECIAL
PPLPMDL080000001					POPULATIONS--MSCONTIN 90%!!
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	11/15/1994	JUST AS I'M LEAVING MSCONTIN IS PICKING UP IN THIS ZIP WHICH HAS BEEN SHOOTING ME IN FOOT FOREVER...KEEP THE MOMENTUM BARRY AND ED KLEIN ARE THE KEYS
PPLPMDL080000001	PARMA	OH	44129	11/15/1994	TOOK THE COUPONS..3 BOOKS TO PARMA
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/15/1994	COMBOS AND CLASS OF CONTROL. WAITED AN HOUR..NX WHEN WOULD YOU CHOSE VICODIN OR TYLENOL OVER DHC...WHY
PPLPMDL080000001	PARMA	OH	44129	11/15/1994	MSC/SEN/DHC
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/15/1994	DHC..NEVER HEARD OF IT. MSC EITHER WE NEED IT OR WE DONT 30MG MAX SENOKOT
PPLPMDL080000001	AKRON	OH	44304	11/15/1994	MRS WILLIAMS AND CREW AT LITTLE FOREST SAID HE IS TOUGH TO MAKE RECOMMENDATIONS TO..OBJ 100% MSCONTIN IN THOSE WHO CAN SWALLOW--MSIR FOR BKTHRU SENS FOR CONSTIPATION--PLUS DHCPLUS TRIAL
PPLPMDL080000001	CLEVELAND	OH	44106	11/15/1994	TRIED TO SEE NINA AND JAN ELDER RE BETASEPT...TUESDAY/THURSD ONLY BY APPT!!!!
PPLPMDL080000001	AKRON	OH	44313	11/15/1994	OBJ 25% DHCPLUS--50% UNIPHYL--MSCONTIN 100% FOR CHRONIC CA PAIN--CHRONIC NONMALIGNANT PAIN OF MOD TO SEVERE INTENSIT
PPLPMDL080000001	AKRON OH44313	OH	44313	11/15/1994	SWAMPED-APPT CUT SHORT--REBOOK WITH HIM--OBJ UNIPHYL SWITCH AND MARTIN ARTICLE FOR JUSTIFICATION OF EARLY ADMINISTRATION WITH INHALED CORTICOSTEROIDS!!
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	11/15/1994	JUST T PHYL..OK
PPLPMDL080000001	PARMA	OH	44129	11/15/1994	MSC/SEN
PPLPMDL080000001	AKRON	OH	44320	11/15/1994	DONNA-CUSTOMER SERVICE SAID FOR HIS 200 MG(73 TABS LEFT)-HE MUST SEND BACK TO INDEPENDENT OR CALL STATE BOARD OF PHARMCY TO COME IN & DESTROY-THEY GIVE HIM A SURRENDER FORM-ON THAT FORM
PPLPMDL080000001					HE MUST PUT NAME OF INDEPENDENT WHOLESALER AND ADDRESS THEN SEND TO HOME OFFICE-WE WILL ISSUE CREDIT TO INDEPENDENT & THEN RITZMAN CAN SQUARE AWAY FROM THERE
PPLPMDL080000001	CLEVELAND	OH	44109	11/15/1994	QUICK THROUGH WINDOW-REMINDED HIM OF UNI AND GAVE FILE CARD. SD HADN'T USED SINCE I SAW HIM LAST.
PPLPMDL080000001	CLEVELAND	OH	44115	11/15/1994	DID PAIN MGMT INSERVICE FOR ONCOLOGY TEAM MEETING-GOOD DIS- CUSSION.LOTS OF QUESTIONS ABOUT SPECIFIC PTS.DR COFFMAN WAS THERE AND STAYED FOR THE WHOLE THING.NO ORAMORPH AT ALL
PPLPMDL080000001	AKRON	OH	44320	11/15/1994	TAKE CARE OF SHIRLEY HAYES AND HOSPICE CARE CENTER INCLUDING PAT MAHOVICH AND SUE(SECRETARY)-CRYSTAL IS SHIRLEY HAYES SECRETARY...
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/15/1994	BROUGHT ME THE RECEIPT FOR DHC WORK...GOING TO NEW YORK THIS WEEKEND TO SEE LE MISERABLE. YOU 'RE RIGHT DHC SHOULDN'T BE SAVED FOR MORE THE HEADACHE TYPE PAIN...FOLLOW THROUGH TWITH THIS
PPLPMDL080000001	CLEVELAND	OH	44113	11/15/1994	USING SOME DHC FINALLY!! 8%.WOULDN'T TELL ME W/WHAT TYPE OF PAIN VERY GENERAL-ALL TYPES.USES IF PEOPLE HAVE TO GO BACK TO WORK.
PPLPMDL080000001	AKRON	OH	44310	11/15/1994	RN'S AT LITTLE FOREST SAY HE WILL ORDER WHAT THEY TELL HIM TO RX.. OBJ KEEP EMPHASIZING GUIDLINES AND SELLING TO HIS NEEDS(PSYCHOLOGICAL FACTORS--PSYCHOLOG. ADVANTAGES OF ONLY SWALLOWING
PPLPMDL080000001					TWICE PER DAY VS. EVERY FEW HOURS)-HAVING PUMP VS. NOT OR HAVING A CONSTANT PATCH SLAPPED ON VS. SWALLOWING QUICKLY!!
PPLPMDL080000001	AKRON	OH	44305	11/15/1994	JOANE,MRS WILLIAM PATTY AND ABOUT 20 RNS-2 INSERVICES-SEEING A LOT OF DARVOCET,TALWIN,T#3 & DEMEROL FOR CA PAIN-COVERED MY WORD VIDEO,NEW GUIDLINES,CONV GUIDES TO MSCONTIN--SHOULD BE
PPLPMDL080000001					CONVERTING A TALWIN LADY TO MSCONTIN 15 Q12H..SET FOLLOW UP INSERVICE WITH FULTON JOHNSON ARTICLE, HELPING TO CONTROL VIDEO, CONSTIPATION INSERVICE VIDEO
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/16/1994	CHOICE NOT ALWAYS HIS...NX UNI OVER OTHER THEOPH
PPLPMDL080000001	TALLMADGE	OH	44278	11/16/1994	DON'T TAKE C-2 BACK UNLESS SENT OUTDATED-OR SHIPPED WITHOUT ORDER OR DAMAGED GOODS--OTHERWISE THEY HAVE TO CONTACT STATE BOARD TO COME IN TO PROVIDE SURRENDER FORM AND ON THAT FORM
PPLPMDL080000001					RETAILER MUST LIST THE NAME AND ADDRESS OF WHOLESALER AND SEND TO PF-WE WILL ISSUE CREDIT TO WHOLESALER AND THEY WILL GET IT FROM WHOLESALER
PPLPMDL080000001	EUCLID	OH	44119	11/16/1994	ND TO FIND OUT WHERE HE PUTS PROVENTIL-USING UNI FOR PM PTS BUT WHY NOT IN PLACE OF REPETABS?UNI IS #1 CHOICE WHEN NDS THEO-BUT WHY USE RPETBS?FIND THIS OUT.
PPLPMDL080000001	STRONGSVILLE	OH	44136	11/16/1994	NO DHC CAN REMEMBER
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	11/16/1994	NEVER HAVE ENOUGH T PHYL
PPLPMDL080000001	PARMA	OH	44134	11/16/1994	FOLLOW THRU TO LUNCH
PPLPMDL080000001	CLEVELAND	OH	44122	11/17/1994	LONGGGGGGGG TALK ROXANE REP IN YESTERDAY DR WAS CONVINCED THEY WERE THE SAME DRUG...WHY DON'T YOU MAKE A 45 MG WANTED THE PURPLE BOOK...DURAGESIC USED IF SWALLOWING IS A
PPLPMDL080000001					PROBLEM...WOW DID I HAVE TO WORK WITH HIM... SENOKOT PRO ACTIVE
PPLPMDL080000001	SOUTH EUCLID	OH	44118	11/17/1994	TALKED WITH RON RE HIGHER DOSING OF MSC..AND 200MG YOUR'E RIGHT THEY DO UNDERDOSE...THERE IS STILL A FEAR OF MORPHINE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/17/1994	YES..UNI WAS BURIED BY THEODURE. DR COULDN'T REMEMBER DHC REWULTS ONLY ONE BOTTLE GONE
PPLPMDL080000001	AKRON	OH	44310	11/17/1994	OBJ 75% UNIPHYL-MSCONTIN D.O.C IN PO-AVAL PATIENTS
PPLPMDL080000001	CLEVELAND	OH	44118	11/17/1994	YES I WILL USE DHC I TOLD YOU BEFORE AND FORGOT DUMP HI'S
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/17/1994	I'LL TRY TO HELP YOU OUT...THOUGHT THIS WAN'T YOUR TERRITORY WASN'T SURE TILL LAST JULY
PPLPMDL080000001	AKRON	OH	44320	11/17/1994	OBJ KEEP THEM AS BIG ADVOCATES OF ORAL ROUTE WHEN PATIENTS CAN SWALLOW..AND MSCONTIN AS DRUG OF CHOICE
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	11/17/1994	AHCPR
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	11/17/1994	AHCPR
PPLPMDL080000001	AKRON	OH	44320	11/17/1994	THE PATIENT EDUCATION BOOKLET SHE HAD REFERRED TO WAS FROM ROXANE..NOT PURDUE FREDERICK--OBJ KEEP HER ON THE MSCNTIN PATH(NOT ORAMORPH--MAKE SURE SHE KNOWS DIFFERENCE)
PPLPMDL080000001	WARRENSVILLE	OH	44122	11/17/1994	AHCPR
PPLPMDL080000001	HEIGHTS				
PPLPMDL080000001	PARMA	OH	44129	11/17/1994	TOOK COUPONS TO MAYFIELD AND DR WAS IN THE MAPLE HTS OFFICE TODAY...1 HR LATE BUT WORTH THE WAIT...TAKJ TIMING NO LONGER WILL TALK TO REPS
PPLPMDL080000001	AKRON	OH	44310	11/17/1994	OBJ 85% MSCONTIN 15% DURAGESIC...DHCPLUS FOR WEAKER NARCOTIC RESPONSIVE PAIN
PPLPMDL080000001	CLEVELAND	OH	44128	11/17/1994	DR PERCEIVED DHC AS LOWER STRENGTH THAN THE OTHERS BECAUSE HE WON'T TELL ANYONE TO TAKE 2 CAPSULES UNLESS NECESSARY BUT WRITES IT 1 Q4H...CLARIFY THIS ASKED IF I COULD SPONSER THE
PPLPMDL080000001					DEBUTANT..NO WAY TOLD HIM OF MY LUNCH RESTRICTION...I HAVE A JOB SO YOU BETTER KEEP WRITING THAT DHC

PPLPMDL0080000001	MAYFIELD HTS	OH	44124	11/17/1994	WHAT HAPPEN TO MY DATABASE
PPLPMDL0080000001	AKRON	OH	44304	11/17/1994	MSCONTIN ROLLING..OBJ SERVICE THEM
PPLPMDL0080000001	AKRON	OH	44304	11/17/1994	BFI (DONNA IN CUSTOMER SERVICE..800-777-6565) WILL FACILITAT DESTRUCTION OF C-2..1)SEND A UNIPACK EXPRESS W/AUTHORIZATION FORM..RETAILER FILLS OUT & SENDS BACK; 2)BFI SENDS C-2 REQUEST FORM..FILL THIS OUT & SEND TO CONTROL SUBSTANCE DEPT 3)CONTROL SUBSTANCE DEPT WILL ISSUE DEA 222 FORM 4)RETAILER SENDS PRODUCT & 222 FORM TO BFI-BFI SENDS REPORT WHICH(MEMO) RESOLVED HIS 200 MG OUTDATE TO HIS SATISFACTOIN FACILITATING BFI SENDING HIM THE INFORMATION (SEE SAME CALL DATE AND 55 ARCH STREET STORE FOR HOW TO PROCEED)-
PPLPMDL0080000001	AKRON	OH	44320	11/17/1994	AHCPR
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/17/1994	AHCPR
PPLPMDL0080000001	AKRON	OH	44304	11/17/1994	OBJ EARLIER V. COMBOS...LONGER VS. PUMP--GET HER LES BROWN TAPES
PPLPMDL0080000001	AKRON	OH	44304	11/17/1994	OBJ 80% MSCONTIN 20% PATCH
PPLPMDL0080000001	CLEVELAND	OH	44121	11/17/1994	SAMPLES
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	11/17/1994	NO DHC RECENTLY BUT I HAVE A FEW BOTTLES...YES SENOKOT NO DEMOCRAT JOKES HERE...VOTED FOR CLINTON
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	11/17/1994	ONC IN SERVICE
PPLPMDL0080000001	AKRON	OH	44320	11/17/1994	OBJ SERVICE THEM WITH NEW INFORMATION AND SEN 5 SAMPLES AND KEEP THEM AS BIG ADVOCATES OF ORAL ROUTE AS PREFERRED MSCONTIN DRUG OF CHOICE
PPLPMDL0080000001	AKRON	OH	44304	11/17/1994	OBJ 80% MSCONTIN.. 20% PATCH
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/17/1994	ROXANED REP WAS IN AGAIN YESTERDAY...NICE GIRL BUT DO AGREE MSC IS GOOD PRODUCT AND GOOD FEATURES DON'T PLAN TO SWITCH UNLESS TOLD WE WILL...MERIDIA MAY SWITCH HURON HILLCREST
PPLPMDL0080000001	CLEVELAND	OH	44118	11/17/1994	MSC NEW 200MG...NO CEILING UNDERDOSING...DURA
PPLPMDL0080000001	AKRON	OH	44310	11/17/1994	OBJ TITRATE AFTER 2 DOSES NEEDED FOR BKTHRU-USE OF MSIR CAPS FOR BKTHRU
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	11/17/1994	DR CLAIMS HE NO LONGER USES THEOPHYLLINE BECAUSE IT DOESN'T WORK AS WELL AS INHALERS...THEN I USE CONCOM...QUALITY OF LIFE ### OF INHALERS...TOO BAD THEY HAVE A DISEASE AMHLB...IF THEY WAKE 1X/MONTH...YEA WHATEVER...HOW ELSE WILL YOU ADDRESS ALL THE FEATURES OF A THEOPH...CAN'T YOU SEE I DON'T HAVE THE TIME...WAITED FOR THIS APP 2 MONTHS
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	HEIGHTS	OH	44144	11/18/1994	TOO OLD TO CHANGE BUT BIG WRITER-SD WD TRY
PPLPMDL0080000001	CLEVELAND	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	HEIGHTS	OH	44056	11/18/1994	DOESN'T APPEAR TO REMEMBER DHC...
PPLPMDL0080000001	MACE DONA	OH	44112	11/18/1994	ED GONE. CELESTE NOW REPLACING...NOT IN. OUT PT TALKED W/H CARRIE WHO SAYS THEY DID PURCHASE A GENERIC MSC...SURE ITS NOT ORAMORPH WOULDNT PUT MY LIFE ON IT BUT DON'T THINK SO
PPLPMDL0080000001	CLEVELAND	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	HEIGHTS	OH	44122	11/18/1994	AHCPR
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/18/1994	TALKED WITH JENNY RE IRA BLOK. CAN'T PAY FOR HIS TRIP DON'T WORRY HAVE OTHERS SUPPORTING IT. ALL IS WELL HIRING 2 NEW GIRLS NEXT MONTH SO WOULD LIKE A SERIES OF IN-SERVICES AGAIN STARTING
PPLPMDL0080000001	CLEVELAND	OH	44111	11/18/1994	JANUARY...LINDA IS HANDLING THE REBATE NO ROXANOL SR
PPLPMDL0080000001	STRONGSVILLE	OH	44136	11/18/1994	REAL QUICK IN HALL-REALLY SAW JOHN HIS PA-SD DOC HAS TRIED DHC-REMINDED DOC-HAVE APPT SET FOR JAN.
PPLPMDL0080000001	PARMA	OH	44134	11/18/1994	IF USING IT WHERE IS THE RX...NOT LEAVING SAMPLES THIS TIME
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	11/18/1994	WHEN THINK OF IT...NX WHERE UNI FIT
PPLPMDL0080000001	CLEVELAND	OH	44109	11/18/1994	AHCPR IN SERVICE WITH PAIN CENTER
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	11/21/1994	EXTREMELY QUIET-DOESN'T SAY MUCH-BUT DID SAY HE HAS USED UNI IN THE PAST-COULDNT THINK OF WHY-PTS CAME TO HIM ON IT-KPS INT IN TRYING MORE.SHWD MARTIN(AM REV RES DIS) SEEMED IMPR- ESSED-
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	DOESN'T KNOW R.MARTIN.SD WD TRY FOR PEOPLE W/PM PROBS HAS USED UNI BID IF T-D TID IN PAST.GOOD RESULTS.FU IN MONTH
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	OBJ DHCPLUS 50%-MSCONTIN D.O.C FOR CA PAIN--GET HIM INITIATING UNIPHYL WITH INHALERS FOR SYNERGISTIC BENEFITS
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	GOT REBATE INFO FROM CINDY-SHE DIDNT FILL IT OUT SO I TOOK IT AND AGREED TO DO IT! HAVE PUT A COUPLE PEOPLE ON MSIR ACCORDING TO DONNA-ND TO GET HER INFO ABOUT CONCENTRATE.
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	CONVERTED PT TO 60MG BID FROM IV MORPHINE-REINFORCE SIDE EFFECT ISSUE-IV TO ORAL-THINKS MORE CONSTIPATION W/ORAL. ASK WHAT HE THINKS. NX TIME-BRING PDB.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/22/1994	CONCERNED W/SIDE EFFECTS-PROBABLY DUE TO SALTZ-PUMP VS ORAL
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	PUT IN 3 BOTTLES OF DHC TO ARRIVE NX WK!! SEEING LOTS OF UNI FROM GOMOS/LOTS OF RX FROM METRO-NOT MUCH W/MSC OR ORAMORPH
PPLPMDL0080000001	CLEVELAND	OH	44113	11/22/1994	WROTE RX RIGHT BEFORE ON PT BEFORE HE SAW ME! USING IT FOR ARTHRITIS,POST-TRAUMA PAIN AND HEADACHES.NX-WHERE WOULD HE USE DARV VS DHC?
PPLPMDL0080000001	NORTHFIELD	OH	44067	11/28/1994	YES LIKE THE PRODUCT...THE ONE WITH CAFFEINE.NO NO PROBLEMS WHY HE BROUGHT IT UP..ONLY ONE. DON'T WORRY THEY FIND A WAY TO ABUSE WHATEVER. SAYS FOR BACKS..ECT...NT NICHE PAIN MD MEDS? DO YOU HAVE ANY PTS WHO WOULD BENEFIT FROM THE FEATS OF DHC
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	11/28/1994	NX SPECIFIC PT THAT HE COULD CONVERT TO UNI I'LL LEAVE THE SAMPLES
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1994	WHAT A PIECE FOWORK
PPLPMDL0080000001	CLEVELAND	OH	44111	11/28/1994	GOOD TALK-LONG-USING DURA AND MSC TOGETHER ON 1 PT-STRESS CONVENIENCE,COST, ETC.ALSO LIKES PERCOCET-USES MAX DOSE OF PERC THEN GOES TO 90 Q.12 BUT ALSO IS USING PERC THEN GOING TO DURA-NOT MSC!! REALLY ADDRESS THE DURA ISSUE. NX-ASK RE CASH PTS-CURR USING DURA FOR THESE PTS-WHY NOT MSC ITS LESS EXPENSIVE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	11/28/1994	ED WAS NOT RPH TODAY PAPERWORK. TOOK HIM SENOKOT TRADE SORRY DHC HASN'T MOVED QUICKER. SAT ON SHELF ONG TIME NX FOLLOW THRU
PPLPMDL0080000001	CLEVELAND	OH	44111	11/28/1994	ONC OUTPT CHEMO-TALKED W/MARY ANN AND PAT- PHCY-NO ORAMORPH
PPLPMDL0080000001	CLEVELAND	OH	44111	11/28/1994	FOUND INVOICES W/MSC TABS FOR HOSPICE-WILL SEND IN TALLY SHEET FOR REBATE.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/28/1994	STILL USING ALL UNI FOR THEO PTS.USING DHC ON SELECT PTS BUT GAVE COUPONS FOR CASH PTS-NOT USING ON THEM AND SEES QUITE A BIT OF CASH ALONG W/WELFARE.SAID WD USE COUPONS.DOESN'T TRUST WELFARE PTS W/PAIN MEDS.ND TO GET AD FOR PASO BY 12/5. GAVE INFO ON SMOLENSKY FOR APRIL TALK
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1994	DHC LOST CAUSE...AITING FOR WEINER
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/28/1994	TRY TO SEND PEOPLE HOME WITHOUT A NARCOTIC..BUT I WILL GIVE IT A TRY. YES I WILL USE IT
PPLPMDL0080000001	CLEVELAND	OH	44113	11/28/1994	GOT INFO ABOUT VNA HOSPICE-WILL SET THEM UP ON REBATE SO THEY CAN PURCHASE THRU THIS PHCY!!
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1994	DDS IS WHERE YOU HAVE ANY POTENTIAL HERE...NX TRADE SENOKIT
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1994	SIGN IN INK...YOU MUST BE GALS DTO BE DONW WITH THE PAPERWOK LIKE UNI BEST...OK NX WHERE OR WHEN WOULD YOU USE ANOTHER THEOPHYLLINE
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/28/1994	ER/DHC
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/28/1994	YES I GLANCED AT THE HELM STUDY INTRESTING MAKES SENCE ALSO SHARED THE ACAI AND RICHARD MARTIN'S PAPER AND THE IMPORTANCE OF DOSING CORRECTLY. DHC YOU KNOW I HT HAVEN'T. TRY NOT TO USE NARCOTICS IF AT ALL POSSIBLE HAVE THOSE REGULARS THAT ALWAYS WANT SOMETHING NT SPECIFIC PT THAT WE CAN SWITCH..SAID IT MAKES SENSE
PPLPMDL0080000001	GARFIELD	OH	44125	11/28/1994	HAVEN'T USED DHC YET HONESTLY
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1994	I HAVE BEEN IN ON SEVERAL OCCASIONS BUT DR EITHER WAS TOO Y BUSY TO SIGN OR NOT IN
PPLPMDL0080000001	CLEVELAND	OH	44111	11/28/1994	DISCUSSED CURR PT ON 3400MG -PT DOING WELL AT THAT DOSE-WILL TITRATE IF NEEDED-USING SUBLINGUAL FOR BREAKTHRU-ADDRESS NX TIME THE FACT THAT SOME PTS COME IN ASKING FOR IT HE SAYS- DOES HE LET THEM PICK THEIR OWN CHEMO?DOES HE LET THEM PICK THEIR OWN RAD THERE?WHY SHOULD HE LET THEM PICK THEIR PAIN MED?
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	ER CALL ON DR.HARRIS HE MENTIONED ACME STORE HAD NO DHC IN STOCK. BRIEF DISCUSSION ON LASKA AND CAFFEINE TO REINFORCE THE POWER AND LESS SEDATION ISSUE. CAROL DUEBER RN IN ER CONFIRMS HIS USE.
PPLPMDL0080000001	BARBETON	OH	44203	11/29/1994	LEFT OFF WALL CHART AND DONUTS. DR.CRAWFOD FP IN AMBULATORY CARE USES THEO DOWN THE LINE IN HIS PATIENT USES THEO-DUR. USED HELM TO SHOW SUPERIORITY. FOLLOW-UP.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	LEFT OFF ALF AND DHC INFORMATION WITH JOAN PA. SHE SAID HE DOES HIS SURGERY'S AT THE HOSPITAL. AND WRITE ALOT OF DARVOCT FOR PAIN.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	SIGNED FOR SAMPLES AND SOLD HIM ON UNI USING THE HELM STUDY. MULTI-DOSE THEO USER POINTED OUT THE BENEFITS OF UNI OVER OTHE THEO.CONCERNED WITH SIDE EFFECTS ALSO USED THE HELM STUDY TABLE.
PPLPMDL0080000001	AKRON	OH	44319	11/29/1994	NEXT FOLLOW-UP ON SWITCHING HIS PATIENTS TO UNI. CONVERSION CAL AND NEW GUIDELINES WERE DISCUSSED.
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/29/1994	TALKED TO TINA RPH STOCKED DHC AS PROMISED. MENTION SEVERAL DOCTORS WHO ARE WRITTING CLASSIII.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	SET UP INS FOR ORDER FOR 12/14. OBRIEN NOT USING ORAMORPH. NO WAY HARD TO CHANGE.
PPLPMDL0080000001	AKRON	OH	44319	11/29/1994	GINA MA WAS INTERESTED IN UNI FOR ASTHMA DOCTOR HAS A LARGE YOUNG PRACTICE AND THEO FOR NIGHTIME SYMPTOMS WOULD BE HELPFUL. LIT DROP AND CANDY FOR STAFF.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	DOESNT LIKE THE STIMULANT LAX MUCH BECAUSE OF OVERUSE AND COLON PROBLEMS. HE MENTIONED A GASTRIC REFLUX CONDITION WITH CAFFEINE USE IN SOME PATIENTS. DHC HAS MINIMAL CAFFEINE CONTENT VS. OTHER CAFFEINE PRODUCTS NO REAL PROBLEM.COMMITT TO USE SKT PROTOCOL AND WANTED COPIES. LOVES TRI BECAUSE OF THE SAFETY AND NO BLEEDING PROBLEMS,WANTED SAMPLES.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	WANTED SAMPLES OF TRI 750. LEFT OFF UNI LIT AND SKT SAMPLES SET UP APPT FOR JAN 95.
PPLPMDL0080000001	CLEVELAND	OH	44113	11/29/1994	FINALLY GOT SOME TIME W/HIM. INT IN DHC MORE.ORS IN GROUOP USING IT.USING LOTS OF PERC/DOESN'T LIKE TO.SAYS PTS WANT PERC.DARV BUT SAYS DOESN'T WORK WELL.INT IN CAFF ISSUE. FOLLOW UP NX WK
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/29/1994	ONC FLR-TALKED TO JEAN
PPLPMDL0080000001	AKRON	OH	44319	11/29/1994	LIT DROP LEFT OFFICE EARLY.
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/29/1994	ND TO KEEP CONVINCING HIM OF DIFF BETW T-24 AND UNI.GAVE GOOD INFO AND PUSHED HARD.SD HE BELIEVES THEY ARE ALL THE SAME.DISCUSSD DIFF IN DELIVERY SYSTEMS, ETC.SHWD SMOLENSKY GRAPH W/T-24 SEEMED CONVINCED.CK BACK.SD WD TRY
PPLPMDL0080000001	AKRON	OH	44319	11/29/1994	LEFT OFFICE EARLY. DROP OFF LIT ON DHC AND UNI.SKT.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	LEFT SAMPLES FOR CUSTOMERS AND CHECKED OTC AND RX.
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/29/1994	USING IT FOR FIBRO MYALGIA AND ARTHRITIS/CHRONIC PAIN. SAYS ONLY FOR NEW PTS THAT HAVE NEVER BEEN ON ANY PAIN MEDS. AGREED IT WORKS WELL.WILL USE COUPONS.

PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	11/29/1994	SANDY HUTT'S OFFICE..SECRETARY WHO SAID DR LINDES IS THE PERSON TO GET IT ROLLING IN PT
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	11/29/1994	200MG STOCKED AND BEING USED
PPLPMDL0080000001	CLEVELAND	OH	44115	11/29/1994	VERY INT IN REBATE PROGRAM-INC MSIR CONCENTRATE/CAPS.WILL GIVE INFO TO FINANCE DIR.WANTED ALL KINDS OF LIT.ASKED ABOUT ORAMORPH.NOT USING CURRENTLY.WILL SET UP INS FOR 95.
PPLPMDL0080000001	CLEVELAND	OH	44115	11/29/1994	SET THEM UP ON REBTE PROGRAM-NO TO SEE DEBBIE(FINANCE DIR) NX WK.USING LOTS OF PHCYs NOW.GAVE ALL LIT TO JANE.WILL SET UP INSERVICE FOR EARLY 1995.VERY UNORGANIZED-JUST MOVED TO NEW BLDG.
PPLPMDL0080000001	AKRON	OH	44319	11/29/1994	CAFFEINE WAS THE HOT BUTTON HE IS AWARE OF SYNALGOS AND HAS WRITTEN IN THE PAST. STOPPED BECAUSE OF NO SAMPLES. LEFT OFF LASKA,LIT AND WALL CHART. HATES THEO WILL NOT TALK ABOUT USING IT.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	11/29/1994	YES WE HAVE THE 200MG MSC STOCKED AND ONE PT ON IT PRESENTLY
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	LAURA RPH. CONFIRMED DR.HAAS USE OF THE PATCH. DISCUSSED THE CONVERSION CAL AND PROPER TITRATION OF MSC. SKT SAMPLES FOR CUSTOMERS WAS LEFT OFF.
PPLPMDL0080000001	BARBERTON	OH	44203	11/29/1994	PRICE IS HIS CONCERN WITH PAIN MEDS. ASSURED HIM ON THE COST ON A 7 DAY CAP PRICE IS LESS THAN VICODIN. LASKA STUDY WAS REVIEWED AND CANDY,WALL CHART LEFT.
PPLPMDL0080000001	LAKEWOODD	OH	44107	11/30/1994	SAME OLD THING-NEED NEW APPROACH.SHWD MARTIN-DIDNT SAY MUCH I THINK HE RESERVES UNI FOR SEVERE PTS.NX-JUST ASK IF EVER SWITCHES SOMEONE TO QD FOR ANYTHING.
PPLPMDL0080000001	CLEVELAND	OH	44111	11/30/1994	STILL USING QUITE A BIT OF DHC.SAYS DOESN'T TRUST A LOT OF PTS.LIKES COUPONS. SEES A LOT OF CASH AND THIRD PARTY PTS. NX-WHEN WOULD YOU USE TYL 3 VS DHC?
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/30/1994	LOST THE HOSPICES BACK LAST JAN/FEB. RARELY 200MG. HAD DR GREENFIELD WRITE 30MG FOR A WOMAN AND TELL HER SHE COULD GO TO WORK...TOLD HER SHE MAY BE TIRED. ALSO HAD HORSES..RACE " " GANG
PPLPMDL0080000001	CLEVELAND	OH	44115	11/30/1994	REMEMBERED I DID THE INS 2 WKS AGO.HAS PT THAT MAY BE CAN- DIDATE FOR 200MG SOON. CURR ON 180 BID.WILL DEF GO TO 200MG NEXT. DOESN'T SET ANY LIMITS ON MSC.USES PATCHES IF PT RE- QUESTS IT OR IF CAN'T SWALLOW. VERY HAPPY W/MSK
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/30/1994	DENISE, RPH SEEN SOME MOVEMENT WITH DHC. LITTLE MSC 30 AND 60MG
PPLPMDL0080000001	CLEVELAND	OH	44106	11/30/1994	PART N PAIN WITH VARGHAI
PPLPMDL0080000001	CLEVELAND	OH	44119	11/30/1994	USING MORE MSC LATELY-HIGHER DOSES. SEVERAL PTS ON 60MG RECENTLY
PPLPMDL0080000001	GARFIELD HTS	OH	44125	11/30/1994	LIKES THE UNIPHYL. YES I REMEMBER THE HELM STUDY BUT I DIDT READ IT AS I SAID IA WOULD. VERY GOOD RESULTS WITH UNIPHYL HEY DID YOU HEAR ABOUT SERAVANT IN PARTICULAR WITH THE DEAS
PPLPMDL0080000001	CLEVELAND	OH	44106	11/30/1994	COMFORT ASSESS JOURNALS...BUSY
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/30/1994	YES AND THE PROTOCOL GOT TOO INVOLVED...YES I DID SAY I I WOULD USE DHC...I FORGOT..YES I WILL WRITE IT
PPLPMDL0080000001	GARFIELD HTS	OH	44125	11/30/1994	COULDN'T STAY AWAY FROM THE PLACE...HE DID READ THE HELM LETTER....MAKES SENSE
PPLPMDL0080000001	CLEVELAND	OH	44106	11/30/1994	MET WITH JAN RE BETASEPT
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/30/1994	YES USING DHC. LIKES THE COMPARISON CHART. SOMETIME ONLY 1 CAPSULE
PPLPMDL0080000001	CLEVELAND	OH	44114	11/30/1994	USING SOME SERVENT BUT SAYS NOT IN PLACE OF UNI-USES BOTH FOR BEST PROTECTION.UNI STILL #1 THEO.INT IN LANCET STUDY AND LOW-DOSE THEO.AGREED MAY BE BENEFIT.NX-HAS HE TRIED USING UNI FOR ATOPIC ASTHMA? DHC-STILL ONLY USING OCCASION- ALLY.BAD VIC HABIT.SAYS WILL TRY MORE
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/30/1994	YES LIKE DHC
PPLPMDL0080000001	CLEVELAND	OH	44106	11/30/1994	AHCPR...WOULD LIKE MORE...PARTNERS N PAIN...CLAIMS ONLY 5-10% CAN'T SWALLOW AND EVERYING I WANTED TO HEAR. DOESN'T WANT TO COMPETE WITH BORNSTEIN RE TALKING
PPLPMDL0080000001	CLEVELAND	OH	44107	11/30/1994	CAN'T GET ANYWHERE-BBAD VIC HABIT-START NEW EVERYTIME.NX. WHAT DOES HE LOOK FOR IN PAIN MED?
PPLPMDL0080000001	CLEVELAND	OH	44112	12/1/1994	YES I LIKE THE CONCEPT OF UNI BUT TO TEL YU THE TRUTH I JUST NEVER FELT IT WAS MARKETED WELL SO FORGOT ABOUT THE I CHOICE. IS TRIL COVERED BY WELFARE
PPLPMDL0080000001	E CLEVELAND	OH	44112	12/1/1994	NT GET A COMMITMENT FOR AS SWITCH
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/1/1994	NT SAID IF I KEPT THE UNI STOCKED...WO'D USE UNI WHEN THIS IS YOUR CHOICE
PPLPMDL0080000001	OLON	OH	44139	12/1/1994	YES I WAS HAPPY WITH THE RESULTS BUT IF I DON'T SEE YOU FOR AWHILE I FORGET IT...BUT ONLY APPT
PPLPMDL0080000001	OLON	OH	44139	12/1/1994	YES WANT UNI AND TRIL
PPLPMDL0080000001	OLON	OH	44139	12/1/1994	DENISE...JUST 15 AND 30 MG MSC...PROBABLY CONCOM USE BUT NOT SURE RX COME FROM ALL OVER
PPLPMDL0080000001	OLON	OH	44139	12/1/1994	YES I HAVE USED THE DHC...LIKE IT CAN'T REMEMBER THAT NAME ALLOWED ME TO STAMP HIS PAD.NT SPECIFIC PTS THAT WE CAN STAMP THE CHARTS
PPLPMDL0080000001	BRECKSVILLE	OH	44141	12/1/1994	CHARLOTTE SAYS THEY ARE HAVING TO PURCHASE TRIL LIQUID AND UNI DIRECT AND DOESN'T WANT ALL THAT STOCK PAM SAYS THAT ROXANE WAS IN WADE... TALK TO JERRY THE RPH TECH AT WADE... NOT THE SAME
PPLPMDL0080000001	LYNDHURST	OH	44124	12/2/1994	WE HAVE MSIR AS WELL
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/2/1994	NO,I'M SORRY BUT IT IS ON HOLD. CALL MERIDAI PAIN CENTER AND TALK TO LAUREN ROCK
PPLPMDL0080000001					ED NOT AVAILABLE BUT TALKED TO PAT...ED IS REALLY WHO YOU N NEED TO SEE TO GET BALL ROLLING THEN THE INDIVIDUAL HOSPITALS HAVE TO REQUEST IT...NICE...CALL ED LATER DICKMAN AND BUNNY NOT
PPLPMDL0080000001					IN...DICKMAN'S SECRETARY TOOK NOTES ON MSC DOSING IN SERVICE
PPLPMDL0080000001	OLON	OH	44139	12/2/1994	I HAVE PTS ASKING FOR SENOKOT S. WE'RE OUT AND HAVE TO SPECIAL ORDER. NO MSC DEFINATELY NOT INTERESTED IN 200MG
PPLPMDL0080000001	MAYFIELD	OH	44124	12/2/1994	GROUP WITH MARKOWITZ HE SIGNED
PPLPMDL0080000001	OLON	OH	44139	12/2/1994	DHC SENOKOT
PPLPMDL0080000001	OLON	OH	44139	12/2/1994	NO I HAVEN'T USED IT..NO REASON I CAN'T REMEMBER THEM ALL ALRIGHT I WILL TRY
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/2/1994	I JUST HAVEN'T REMEMBERED IT. I AGREE IT SOUNDS GOOD
PPLPMDL0080000001	CLEVELAND	OH	44106	12/2/1994	TALKED WITH JERRI..SEE NOTES...MSC IS THE ONLY LONG ACTING MORPHINE NOW.
PPLPMDL0080000001	LYNDHURST	OH	44124	12/2/1994	LARGE PRACTICE I HAD CANCELLED LUNCHEOB WITH
PPLPMDL0080000001	LYNDHURST	OH	44124	12/2/1994	STIL NOT RIGHT FROM ACCIDENT...ACTUALLY HAD SOME BRAIN HEMORRAGE
PPLPMDL0080000001	CLEVELAND	OH	44106	12/2/1994	CHECKING ON SENOKOT SUPPLY
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/2/1994	DON'T LE THEM SWITCH
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/5/1994	DR CLAIMS THAT HE USES VERY LITTLE MORE THAN A CIV. HAVE USED DHC BUT ONLY ONC CAPSULE. BRING OFFICE THE DHC CANDY. ALSO DR WANTED T PHYL.DEC 8 WTH THEOPH AND ALL BID....
PPLPMDL0080000001	PARMA	OH	44129	12/5/1994	I DON'T USE THEOPH ANYMORE. WE DON'T NEED IT...TOO MANY CHOE CHOICES...BETTER DRUGS. HOW DO YOU REPLACE ALL THE PROPERTS OF THEOPH..SO THEY HAVE HOW MANY INHALERS...WHAT ABOUT ACUTE
PPLPMDL0080000001	N ROYALTON	OH	44133	12/5/1994	EXASPERATIONS LONG ACTING AND SHORT.... NAY REAL ALLERGIST DOESN'T USE THEOPHYLINE ANYMORE...THATS NOT TRUE ACAI ACCP, MARTIN.NO
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/5/1994	DON'T NEED THE SAMPLES...APPRECIATE THE METERS. MONDAY IS BAD...MADE APPT NEXT WEEK...GIVE YOU THE SAMPLES TO GIVE THE PT IF IT WORKS BETTER OR AS WELL AND IT'S QD...SWITCH
PPLPMDL0080000001	EUCUD	OH	44119	12/5/1994	DON'T WANT ANY UNI OF TRIL WE ARE SET...PLEASANT BUT CURT SAW AT PARMA SO WHERE DID HE GET SO MANY SAMPLES...CUT ME SIORT WITH UNIL...SWITCH NT
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/5/1994	"WHY WOULD YOU USE PROVENTIL REP INSTED OF THEO?" USING QUITE A BIT OF THESE.NX-USE LANCET STUDY /ACAI
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1994	MNO STOCKING...WHEN NEEDED
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/5/1994	RADIATION ONCOLOGY MEDICAL ONCOLOGY
PPLPMDL0080000001					I KNOW WE CAN BREAK THEM BUT...DON'T. ALL THOSE CARDS SIGNED FOR YOU I GOT 4 BOXES?...IF I DON'T HAVE IT FOR ALOT OF THESE PTS WRITE SOMETHING ELSE. ONE BLOND NURSE SAID YOU BETTER TELL YOU'RE
PPLPMDL0080000001					COMPANY...EXPLAINED BUSINESS TO CUT BACK
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1994	GAVE ALL ORAMORPH INFO TO TRACY MORTON-SD WD FOLLOW-UP W/HER AND GET BACK TO ME. TOLD ME HE ATTACHED A COVER LETTER TO TRACY W/ALL INFO I GAVE HIM.
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	12/5/1994	CALLED LAUREN ROCK RE DR DICKMAN'S REQUEST ON DOSING MSC SEE NOTES
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/5/1994	DAVID NICE BUT MSIR CAPSULE WHEN RX
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/5/1994	MSIR SAVING TO USA...PHCY
PPLPMDL0080000001	MAPLE HTS	OH	44137	12/6/1994	DHC...IT IS JUST SUCH A FLOODED MARKET TO REMEMBER WHICH ONE AFTER YOU LEAVE I WANT TO USE IT THEN IF I DON'T SEE APPROP PT FOR DAYS I FORGET AND GO BACK TO MY STANDBYS YES WANT THE CHART,
PPLPMDL0080000001					XMAS CANDIES. STAMPER..I'LL LOSE IT AND YES TO COUPONS. JAN'S SIS-N-LAW KAREN IS A REAL TRIP SHE DRESSES OUTRAGEIOUS ASK ABOUT XMAS. NT MSC/ORAMORPH
PPLPMDL0080000001	CLEVELAND	OH	44122	12/6/1994	YES HAVE USED IT AND LIKE THE PRODUCT VARIOUS THINGS EFFECT WHAT I WRITE
PPLPMDL0080000001	BEDFORD	OH	44146	12/6/1994	SPOKE WITH GEORGE. USE SO LITTLE MSC//MSIR NOT WORTH LOOKING AT...MSIR NOT ON CONTRACT. DHC SOUNDS GOOD JUST GET A DR TO REQUEST IT BE PUT ON AND IT WILL GO TO PT...BETASEPT ALSO NOT ON
PPLPMDL0080000001					CONTRACT...NANCY IN MAT MAN
PPLPMDL0080000001	CLEVELAND	OH	44117	12/6/1994	OFK FULL-DOC OFF SICK LAST WK-SAW THRU WINDOW-SD HAS USED IT BUT TOO EARLY TO GET CONSENSUS-GAVE FILE CARD-SD WD CONT TO USE-CK BACK NX WK
PPLPMDL0080000001	CLEVELAND	OH	44114	12/6/1994	USED TO CALL ON HIM W/TRIL-WORKMEN'S COMP-BIG WRITER OF C111.REMEMBERED DHC.HASN'T USED IN LONG TIME SINCE I HAVEN'T BEEN IN.WILL TRY AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44119	12/6/1994	TALKED W/RICK-WILL HELP ME OUT IF HE CAN W/STOCKING SOME MORE MSC-KNOWS HE'LL GO THRU IT
PPLPMDL0080000001	EUCUD	OH	44132	12/6/1994	USING MSC W/DURA TOGETHER-SD GETS GREAT RESULTS.SAYS PT PREFERS IT.DISC COST AND MIXING OF NARC.SHWD AHCPR-SD HE KNOWS ALL ABOUT IT BUT LIKES THIS WAY.TRIED TO GET SPECIFIC PT TO DISCUSS-TO
PPLPMDL0080000001					CONVERT-WOULDN'T DO IT
PPLPMDL0080000001	BEDFORD	OH	44146	12/6/1994	LEFT SENOKOT TRADE AND SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44103	12/6/1994	WENT IN TO THIS OFF ACCIDENTALLY THINKING IT WAS LUNDEEN. DOES OCC MED/WORKMEN'S COMP ETC.TRIES NOT TO USE NARCS BUT DOES IF NECESSARY-USUALLY TYL 3.DISPENSES FROM OFC.
PPLPMDL0080000001	UNIONTOWN	OH	44685	12/6/1994	STARTS NEW PATIENTS ON UNI. WASN'T SURE OF DOSE? HAS A YOUNG PATIENT BASE. THOSE ON THEO SHE LEAVES THEM ALONE. MAY WANT TO CONSIDER SWITCHING. SUGGESTED THE UNI QUESTIONARE. FIND OUT HOW
PPLPMDL0080000001					MANY ARE WAKING UP?
PPLPMDL0080000001	CLEVELAND	OH	44103	12/6/1994	DROPPED OF COUPONS/FILE CARDS/INFO ON MSC/SKT SAMPLES-OFK VERY BUSY-SAW BRIEFLY THRU WINDOW
PPLPMDL0080000001	BEDFORD	OH	44146	12/6/1994	I DON'T KNOW WHY THIS WAS 12 NOW UNIV PHYSICIANS ARE NEXT DOOR.V
PPLPMDL0080000001	OLON	OH	44139	12/6/1994	SAW IN BEDFORD. VERY NICE AND RELAXED TODAY. NO I HAVEN'T TRIED IT YET MYSELF..THEN YOU DON'T KNOW WHAT YOU'RE MISSING ACTUALLY NOT THE EUPHORIA...YES DO WANT THE COUPONS THATS WHAT
PPLPMDL0080000001					OFTEN DETERMINES WHICH THEY BUY. TOOK THE STAMPER AS WELL. DUMP... GOOD NX SAID YOU WERE INTERESTED IN USING THE DHC ON YOUR PTS...
PPLPMDL0080000001	EUCUD	OH	44119	12/6/1994	WITCH!! BARELY WOULD TALK TO ME.VERY RUDE BUT SD SHE USES MSC "WHEN NEEDED"-NO ORAMORPH
PPLPMDL0080000001	UNIONTOWN	OH	44685	12/6/1994	CANT REMEMBER,USES VICODIN AND APAPS FOR MOD PAIN. LEFT OFF CANDY,WALL CHART IN BOTH EXAMINE ROOMS AND STAMP. WAS BUSY QUICK HIT ON UNI AND MSC.
PPLPMDL0080000001	CLEVELAND	OH	44119	12/6/1994	NX-"WHY DO YOU GO TO DURA AFTER CERTAIN POINT W/MSK?"
PPLPMDL0080000001	CLEVELAND	OH	44104	12/6/1994	WE HAVE ALOT OF CHOICES AND TYLENOL 3 GENERIC



PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/6/1994	YOU KNOW YOU MAY TRY ACROSS THE STREET AT KMART...THEY SEE ALOT OFSCRIPTS. SUE IS A GOOD RPH FOR A CAHAIN. NOT ENOUGH C11 TO TALK TO ME
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	12/6/1994	MSIR IF PRICE IS LOWER THE FEATURES BECAME REALLY IMPORTANT WOULD SEE NO REASON WHY WE CAN'T REPLACE ALL MSIR WITH THE CAPSULES. THEY CAN'T TASTE IT AND CAN BE BROKEN BASED ON PRICE. GET STOCKED IN BEDFORD MEDICS
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/6/1994	ROXANE ROTATES BETWEEN EUCLID AND HERE. NO MSC YET FAMILIAR WITH DHC. THEY ALL GIEVE PRICE INCREASES DEC 15
PPLPMDL0080000001	MAPLE HTS	OH	44137	12/6/1994	YES HAVE BEEN USING IT FOR HEADACHE...NO REASON NO DON'T NICHE. AH HA KILLER MAKING HIM TALK TODAY. YES COMFORTABLE WITH IT...MORE SAMPLES
PPLPMDL0080000001	BARBERTON	OH	44203	12/7/1994	AMBULATORY CARE CLINIC LUNCHEON. SOLD DR.WILCOX ORS ON DHC FOR POST-OP PAIN. WAS CONCERNED ABOUT IT NOT BEING FORMULARY USES DARVOCET MAINLY. DR.CRAWFORD FP SOLD UNI FOR NIGHTTIME ASTHMA USE. WILL SWITCH FROM MULTI-DOSE THEO. DR.LU DOESNT RX MANY PAIN MEDS 6/WK. LIKES DARVET. WILL TRY DHC WITH SAMPLES. ER CALL DR.QUILLIAS LIKES LOCET,VICODIN.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	12/7/1994	HAD BARB GET AHOLD OF ME
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/7/1994	SEE NOTES...WE WILL HAVE TO APPROACH THIS INDIVIDUALLY
PPLPMDL0080000001	PARMA	OH	44129	12/7/1994	SEE NOTES
PPLPMDL0080000001	CLEVELAND	OH	44103	12/7/1994	GAVE A LITTLE MOR TIME TODAY-STANDING ROOM ONLY IN WAITING ROOM BUT REALLY SEEMS TO LIKE DHC-COUPONS GOOD FOR CASH PTS BUT NOT FOR WORKMEN'S COMP.SD HAS USED ALREADY AND WILL CONT
PPLPMDL0080000001	PARMA	OH	44129	12/7/1994	PARTNERS N PAIN//DOSING
PPLPMDL0080000001	BARBERTON	OH	44203	12/7/1994	LEFT OFF SAMPLES FOR PATIENTS. CHECK THE RX AND OTC MOVEMENT
PPLPMDL0080000001	BARBERTON	OH	44203	12/7/1994	LEFT OFF SKT FOR THE CUSTOMERS ON CONSTIPATING MEDS. DETAIL ON RX AND MOVEMENT IN THE PHCY.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/7/1994	DR PORTENOY PROGRAM...SEE NOTES
PPLPMDL0080000001	PARMA	OH	44129	12/7/1994	SEE NOTES...GREAT PARTNER N PAIN//DOSING AHCPR
PPLPMDL0080000001	BARBERTON	OH	44203	12/7/1994	SOLD HIM AT AMBULATORY CARE CLINIC LUNCHEON WITH HIS PA SHERRY. CONCERNED ABOUT DHC NOT BEING ON FORMULARY. WANTED SAMPLES. GET DR.WILCOX TO WRITE A LETTER TO SUPPORT FORMULARY
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/8/1994	HAD CALLED TO SEE IF I COULD GET FUNDING PLUS NEED TRIL TURNS OUT IT WAS \$\$\$ HE NEEDED
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/8/1994	GAVE HIM THE \$\$\$ FOR THE DHC PROTOCOL DR. PROMISES TO CONTINUE TO WRITE
PPLPMDL0080000001	CLEVELAND	OH	44104	12/8/1994	MSC/ORA. APPT WITH GROPPPE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/8/1994	ED RE MSC/ORA
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/8/1994	LETTER MSC/DUR. DR GAVE ME A HARD TIME THAT ORAMORPH HAS BEEN COMPLAINING ABOUT THE MSC REP WHO IS SAYING THEY AREN'T THE SAME DRUG....FALSE CLAIMS. RIGHT COMPARISON OF CII'S LITERATURE AFTER ALL THAT JUST GIVING YOUA HARD TIME JUST MSC AND DURAGESIC. I LIKE THE CAPSULE BUT I DON'T NEED BREAKTHROUGH...MSC WORKS
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/8/1994	LOOKED AT ALL THE ORAMORPH LITERATURE...OK YOU SOLD ME GAIL I ONLY WRITE FOR MSC BUT WHAT THEY DO IN THE HOSPITAL IS...AND ITS MORE THAN ITS WORTH TO SAY NO. NOT WORTH THE FRET SAYS HE IS USING MORE DHC BUT RATINGS WENT DOWN...ABSOLUTELY NO UNI...SAYS LIKES THE QD OF UNI...BUT OTHER QD DOSE DUMPS FOOD EFFECTS RELEASE...GAVE HIM PEAK FLOW METERS...AND UNI SAYS HE HAS SWITCHED A FEW WITH GOOD RESULTS...IS HE STROK ME??
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/8/1994	SAYS HE HAS USED MORE UNI IN PLACE OF T-24 SINCE LAST VISIT. GOOD RESULTS-STILL DOSING IT BID.THO.DISC DOSING AND DEL AGAIN-SHWD MARTIN BOOK.SEEMED IMPRESSED.KEEP SEEING
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/8/1994	SEN
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/8/1994	UUNDERSATND THAT HE WILL TELL DR PORTENOY THAT PURDUE IS SPONSERING HIS TALK 250 PEOPLE.LARGE NATIONAL EXPOSURE DETAILS AIRFARE PAID
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/8/1994	STARTING TO USE MORE DHC AGAIN.REAL HAPPY W/IT.ALL KINDS OF PAIN-STILL USING SOME DARV-SAYS FOR PEOPLE HE DOESN'T TRUST AS MUCH.DHC GREAT CHOICE THO
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	12/8/1994	PROGRAM FOR JANUARY
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/8/1994	MSC/ORA REP
PPLPMDL0080000001	GARFIELD	OH	44125	12/8/1994	UNI CIRCAD
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/8/1994	NO HAVEN'T USED IT AND DOND'T BELIEVE I'M INTERESTED
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/8/1994	TAHKN YOU GAIL
PPLPMDL0080000001	NORTHFIELD	OH	44067	12/9/1994	DON'T RALLY NICHE BUT DO FIND SOME THINGS TEND TO WRITE FOR CERTAIN CONDITIONS. SEE GOOD DEAL OF BACKS..THAT'S WHERE I HAVE INDEED USED DHC. NT WHAT DO YOU SEE MOST OF ALL OF THESE (LAST TIME...LOOKING AT BACK PICTURE) DO YOU FEEL CONFIDENT IN DHC TO WRITE IT FOR THE NEXT FEW PTS YOU SEE WITH THIS TYPE OF PAIN
PPLPMDL0080000001	SHAKER HTS.	OH	44122	12/9/1994	CLAIMS ALL IS WELL...GUESS THAT PARTIAL WAS ACCEPTED
PPLPMDL0080000001	CLEVELAND	OH	44115	12/9/1994	STILL USING TONS OF S-B-SHWD EVERYTHING-DONEST SAY ANYTHING BUT "OH, UH-HUH" REALLY STRANGE.RESERVES UNI FOR PM PROBS. ND TO GET HIM TALKING NX TIME.
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/9/1994	DR LATE FROM HOSPITAL. NOT A GOOD DAY GAIL. YES HAVE USED THE PEAK FLOW METERS TO SWITCH TO UNI...YEA RIGHT NT...WHERE WOULD YOU USE A BID OVER NX QD...YOU HAD MENTIONED THAT A QD GENERALLY UYIELDS BETTER COMPLIANCE AND THAT "RHYTHM IS IMPORTANT" SO WHEN BID AND WHY...DON'T UNDERSTA WHY BIDS AREN'T DOSED TID???
PPLPMDL0080000001	CLEVELAND	OH	44115	12/9/1994	SAW REAL BRIEFLY THRU WINDOW TO F/U FROM INSERVICE I DID. REMEMBERED 200MG BUT SAYS NO PT FOR IT YET.WILL KEEP IN MIND
PPLPMDL0080000001	CLEVELAND	OH	44114	12/9/1994	BACK IN THE SEING OF WRITING AGAIN-TROUBLE W/DEA.REMINDED HIM LAST TIME OF DHC-SD WD USE AGAIN.SD WROTE IT ONCE ALREADY.
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	12/9/1994	NOT ANY MORE...DAMN
PPLPMDL0080000001	CLEVELAND	OH	44128	12/9/1994	BAD MOOD...YES I AM HAPPY WITH RESULTS OF DHC. COMFORTABLE WITH IT AND USING IT...NT LAST TIME YOU SAID YOU WERE USING DHC AND WERE HAPPY WITH THE RESULTS...MY SALES HAVE FALLEN OFF THE LAST FEW MONTHS...PROBLEM GETTING IT HAVE A TON OF SAMPLES GAIL
PPLPMDL0080000001	SHAKER HEIGHTS	OH	44122	12/9/1994	DR AT ST LUKES...HAD CALLED SEVERAL OCCASSIONS FOR SAMPLES PATTY USE TO COME IN WITH TRILISATE ONCE IN AWHILE
PPLPMDL0080000001	CLEVELAND	OH	44109	12/9/1994	STILL HASN'T HEARD BACK FROM TRACY IN PHCY-GAVE HER ALL THE INFO.TOLD HER TO CALL DR. KAIKO IF NEEDED MORE INFO.CK BK
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/9/1994	DON'T NEED UNI AND THINK I SHOULD DROP HIM AS A CORE DO YOU HAVE SOMETHING NEW...YES THIS MARTIN STUDY REEXAMINING THEOPH...KNOW UNI WELL.BY...NT BUT MARTIN IS LOOKING AT A NEW APPROACKI TO IT'S USE IN RHYTHM SOONER
PPLPMDL0080000001	CLEVELAND	OH	44115	12/9/1994	TALKED W/DEBBIE GIBBS-FINANCE DIR-WANT TO PARTICIPATE IN HOSPICE REBATE.FILLED OUT FORMS.WILL SEND IN NX WK.PROBLEM IS THEY USE MANY STORES.HARD TO GET INVOICES.WILL WORK ON IT.COLD BE GOOD ACCOUNT.ND TO SEE JOEL MARX
PPLPMDL0080000001	CLEVELAND	OH	44109	12/9/1994	SD VERY INT IN USING MSC MORE.USING SOME PATCHES RECENTLY- STILL LOVES TRILISATE.WANTED MORE INFO ON MSC AND NON-MALIG PAIN.HAS SEVERAL W/CHRONIC BACK PAIN.PERCOCET TOO OFTEN. USING SOME DURA.DISCUSSED ORAL ROUTE.HAS USED IT IN PAST-GD RESULTS.ND TO BRING HIM PDB NX TIME
PPLPMDL0080000001	MACEDONIA	OH	44056	12/9/1994	DR CLAIMS TO BE WRITING DHC...MOSTLY BACK PAIN. YES GOOD PRODUCT GOOD RESULTS. JUST TOOK AWHILE TO REMEMBER THAT NAME. YES I WILL CONTINUE TO WRITE IT...DHC. YES AM A ADVOCATE OF CLINTON PLAN IT'S ALMOST IN PLACE NOW COULDNT AFFORD TO STAY IN PRIVATE PRACTICE NT...CLAIMS HE IS WRITING DON'T SEE A RX. DR HOLT NEED
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/12/1994	DON'T WORRY ABOUT DR USING ANYTHING ELSE AT THIS POINT MSC IS NUMBER ONE RARELY A PATCH. 200MG NO HESITATION NT MSIR TO REPLACE OTHER MSIR
PPLPMDL0080000001	EUCLID	OH	44119	12/12/1994	KEEP ON HIM RE LORCET-SAYS USES WHATEVER-BUT LIKES DHC AND GETS GOOD RESULTS. KEEP SEEING
PPLPMDL0080000001	EUCLID	OH	44119	12/12/1994	INT IN DHC-USES TYL 3.5D WD TRY FOLLOW-UP.
PPLPMDL0080000001	CLEVELAND	OH	44119	12/12/1994	ORDERED 1 BOTTLE DHC AND SD MAY ORDER 1 BOTTLE UNI
PPLPMDL0080000001	STRONGSILLE	OH	44136	12/12/1994	UNI FULL DETAIL. NOT REALLY FAMILIAR. COME TO THINK OF IT ISN'T THAT WHAT RAO USES. I SEND THEM TO HIM IF I HAVE TOAND THEN I LEAVE THEM ON WHT HE DOES. DHC QUICK LEAVE MH ME THE LIT AND COUPONS WITH SAMPELS
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/12/1994	RAHTER NASTY BUT IN WHILE I WAS TALKING TO NURSE ON ONC FLOOR SAYING DO YOU HAVE AN APPT WITH PATTI THEN YOU SHOULD BE MADE AWARE OF THE NEW PROCEDURES APPT ONLY AND MUST SIGN IN AT MATERIALS MANAGEMENT
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	12/12/1994	MET DAVE-VERY RECEPTIVE-DISC OM AND ROXANE SIT AT CLEVE CLINIC/WANTS CONVERSION CALC/INSERVICE KITS
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1994	SPOKE WITH DEB REGARDING SETTING UP AN IN-SERVICE FOR DOSING//PARTNERS N PAIN 200MG/MSIR
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/12/1994	WE MOVE VIRTUALLY NO MORPHINE. LITTLE UNI SENOKOT NOT FAMILIAR
PPLPMDL0080000001	EUCLID	OH	44119	12/12/1994	SAW JEFF BURGUR IN OR BUYING OTC-SUPPLIES COORDINATOR,INT IN BSPT-WILL TRY PRODUCT,CHECK PRICES,AND HE WILL CONTACT KATHY SCHWARTZ IN PURCH DEPT AT BETA DRIVE.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/12/1994	YOU'RE HERE EVERY WEEK AND I HAVEN'T SEEN MUCH T-PHYL NUMBER ONE THEOPHYLLINE
PPLPMDL0080000001	BEREA	OH	44017	12/12/1994	MSC/SEN
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1994	YES WE COULD DO MINI-IN SERVICES MORNINGS START NEXT WEEK
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/12/1994	SPOKE WITH MARGARET RE 200MG AND MSIR REPLACING THE OTHER SHORT ACTING MORPHINES ONC FLOOR...NE W PROCEDURES...MUST GO THRU MAT MANAGEMENT NO LONGER JUST WALK UP ON FLOOR
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/12/1994	GAIL THIS IS THE WORST TIME. IA APPRECIATE YOUR CONSISTANT CONTACT BUT THE DRS WANT PTS OUR FOR XMAS AND WE END UP TAKG UP MORE SLACK...WIL KEEP YOU POSTED AFTER THE HOLIAYS
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/12/1994	CHECKING TO WHAT HELP I MAY BE LITERATURE ECT AHCPR GUIDELINES...NOT TILL AFTER THE NEW YEAR
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/12/1994	DR RAO SIGNED...WE HAVE THE UNI AND USE MORETPHYL NT 'WHEN WOULD YOU USE BID OVER UNIPHYL AND WHY
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/12/1994	SEE HOSPICE NOTES
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	ONN FLOOR CALL WITH DR.HAZRA. USES THE PATCH,WORKS WELL. CAN THESE PATIENTS SWALLOW. 90% CAN TAKE PO MEDS. WHO RECOMMENDS MSC AS THE DRUG OF CHOICE. LEFT MSC LIT AND NEW GUIDELINES WITH HER. ER CALL LEFT OF COOKIES WITH DRS.FRANK AND CAMPENSA WALL CHART,AND LIT ON DHC.
PPLPMDL0080000001	AKRON	OH	44319	12/13/1994	ER CALL AT THE HOSPITAL(SEE HOSPITAL COMMENTS)
PPLPMDL0080000001	PARMA	OH	44129	12/13/1994	ASKED WHEN USE BID OVER UNI...AGREED TO INFLUENCE OF CIRCADIAN PATTERNS...CLAIMS HE'LL GO TO BID WHEN THEY START HAVING DAYTIME SYMPTOMS. ALOT OF THE OLDER PEOPLE CAN'T TOLERATE HIGHER DOSES OF THEOPH. BUT RELEASE STILL NO SO BID THERE. NT LETS LOOK AT LATELY ALOT BEEN SEEN AROUND IMPORTANCE OF CIRCADIAN PATTERNS...ACAI ACCP
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	USING UNLASKED TO CONSIDER SWITCHING MULTI-DOSE THEO PATIENT TO UNI. NO DRUG CHANGE JUST DELIVERY SYSTEMS. USED HELM TO SHOW UNI SUPERIORITY.
PPLPMDL0080000001	CLEVELAND	OH	44102	12/13/1994	DOESN'T STOCK MSC OR DHC BUT SD IF SEES THE RX FROM HERNAN- DEZ, HE'LL PUT IT IN PROBABLY 1 BOTTLE AT A TIME
PPLPMDL0080000001	N ROYALTON	OH	44133	12/13/1994	DR WAS TRIPLE BOOKED AND I WAS LATE FROM UH...HE HAD REP BOOKED FOR LUNCH DO HAVE THE PEAK FLOW METERS AND HAVE GIVEN OUT ONE...NT HAVE YOU FOLLOWED WITH ANY OF THE NETERS YOU HAVE GIVEN OUT...TRY LATER THIS PM

PPLPMDL0080000001	CLEVELAND	OH	44109	12/13/1994	UNI STILL #1 CHOICE-SAYS HAS BEEN WRITING A LOT MORE LATELY DHC-HAS QUITE A FEW PTS ON IT-SEEMS TO WORK WELL BUT ONLY WILL USE ON THOSE HE KNOWS OF.STRANGE GUY-CAN'T TELL HIM ANYTHING.
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	WAS VERY BUSY,LEFT OFF INFOR ON MSC,MSIR AND SKT-S.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/13/1994	STATUS OF MSC...HAVE NOT HEARD A WORD SEEN A MEMO OR SEEN ORAMORPH WRITTEN WHERE HAS HER ACCT GONE
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	ONC FLOOR CALL.(SEE HOSPITAL COMMENTS)
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/13/1994	TAKE A NUMBER WITH LINE OF REPS TODAY...DR MADE COMMENT TO DHC GOOD AND WOULD LIKE MORE AND UNIA S WELL...NT PEAK FLOW METERS GIVEN TO PTS...HAVE YOU FOLLOWED THEM AND WHAT RESULTS HAVE YOU GOTTEN
PPLPMDL0080000001	CLEVELAND	OH	44106	12/13/1994	TALKED TO SEVERAL STAFF MEMBERS...NO IT WILL NOT REPLACE MSC IF PT IS PAYING OUT OF POCKET..CHOICE MSC. NT DID YOU HAVE THE CHANCE TO READ THE LIT/LET THAT I LEFT WITH YOU LAST TIME RE THE DIFFERENCES IN MSC/OR A
PPLPMDL0080000001	CLEVELAND	OH	44103	12/13/1994	EXTREMELY BUSY OFC!! SAID HE HAS USED IT A COUPLE TIMES- LIKES COUPONS FOR CASH PTS-NO COMPOLAINTS YET.NX-WHAT DOES HE LIKE ABOUT VIC INSTEAD OF DHC?
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/13/1994	DON'T REALLY KNOW DHC BUT OPENED
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	USING THE PATCH FOR 2 PATIENTS WITH CANCER PAIN. DISCUSSED THE WHO GUIDELINES AND THE USE OF MORPHINE. MSC CONVERSION CAL AND VIDEO WAS LEFT.
PPLPMDL0080000001	CLEVELAND	OH	44102	12/13/1994	TOM IS THERE NOW!GREAT!! SD WD TALK TO ALAN ABOUT ORDERING EXTRA MSC/UNI.WILLING TO HELP ME OUT. FOLLOW-UP BY FRI. SD HAVE 3 BOTTLES OF DHC ON SHELF
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/13/1994	YOU KNOW TODAY MOST IS DICTATED BY INSURANCE. DHC...A DARVOCKET MAN. NT PUSH YOU MAY USE LESS TOTAL MG OF THEOPH IF DOSED WITH CIRCADIAN PATTERNS
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1994	SIGNED FOR SAMPLES,LEFT OFF LIT ON UNI,DHC AND MSC
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/13/1994	DON'T NICHE DHC. USED IT IN SEVERAL AREAS. DEPENDS ON SIZ OF PT AS TO WHAT STRENGTH I USE. MOST MY PTS ARE LARGERE SO 2 CAPS IF LITTLE OLDER LADY 1 CAP. HAVE NOT HAD A SIDE EFFECT WITH THE PRODUCT...WOULD YOU CONTINUE TO WRITE FOR DHC BASED ON YOUR PRESENT POSITIVE RESULTS NT BASED ON THE RESULTS YOU HAVE HAD WITH DHC DO YOU HAVE ANY PRESET
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/13/1994	MSC/SEN
PPLPMDL0080000001	CLEVELAND	OH	44109	12/13/1994	NO WORD FROM TRACY YET BUT GAVE HER ALLTHE INFO-TRIED CAL- LING HER-SHE WAS OUT BUT WILL TRY AGAIN TO SEE WHAT HAPPENED AT P AND T MTG IF ANYTHING.FOLLOW-UP NX WK
PPLPMDL0080000001	CLEVELAND	OH	44114	12/13/1994	TOO BUSY TO TALK-BUT JUDY SD SHE HAS SEEN SOME DHC WRITTEN- ONLY FOR 1 CAP Q4H PRN THO.NO CALLS ABOUT IT.UNI STILL THEIR THEO OF CHOICE. SIGNED FOR SAMPLES OF UNI,TRIL,DHC,WON'T SEE REPS NOW W/O APPT AT 8 45 AM.TOO MANY REPS BARGING IN MADE APPT FOR JAN.REALLY ND TO SEE 2X/MO TO GET ANYWHERE W/DHC.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/13/1994	HAS 2 PTS ON MISC RIGHT NOW THAT HE TOOK OFF DURA-60 BID- ROMAN HAS BEEN DEALING W/THEM-DOING WELL. NX-WHY NOT SAVE YOURSELF THE TROUBLE AND PUT THEM ON MSC AFTER PERCOCET?
PPLPMDL0080000001	CLEVELAND	OH	44106	12/13/1994	STEVE...CARL AND RON ARE BOTH IN MEETINGS HOW CAN WE SSIMPY REPLACE THEM.A RE DIFFERENT PRODUCTS
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/13/1994	DON'T KNOW WHY YOU HAD HIMMA CORE.I NOW HAVE DATA AND VERY LITTLE CUI USE. DR IS BIG ON SPORT REHAP WITH EXERCISE AND MODALITIES NOT DRUG. GEAT GUY AND LIKES THE DHC USE IT MOST OFTEN
PPLPMDL0080000001	CLEVELAND	OH	44109	12/13/1994	NUMBER ONE CHOICE...TRILSATE ONLY THE 1000. CANT GIVE ALOT OF NSAID BECAUSE OF GI NT WHEN WOULD YOU USE ANOTHER CUI OVER DHC
PPLPMDL0080000001	CLEVELAND	OH	44109	12/13/1994	HAS 3 PTS RIGHT NOW FOR MSC-CHRONIC BACK PAIN-HAS 1 PT ON 60 BID RIGHT NOW ALSO INT IN DHC. USUALLY TRIES TO STAY AWAY FROM NARCS BUT THESE 3 PTS ARE ON PERCOCET/TYL3 AND IT ISN'T WORKING.WILL PROBABLY ONLY BE ON IT FOR ABOUT 3 MONTHS OR SO TRYING TO HAVE PTS GET RX FILLED AT DAVE'S PHCY
PPLPMDL0080000001	AKRON	OH	44319	12/13/1994	LUNCHEON WITH DR AND STAFF. USING THE PATCH,HAS HAD SOME EXPERIENCE WITH MSC. USED STUDIES TO SHOW ADVT OF MORPHINE AND THE AHCPR GUIDELINES. UNI AT NIGHT WITH INHALERS DAYTIME IS RECOMMENDED HELM TO SHOW BETTER CONTROL OF NIGHT SYMPTOMS WHEN PATIENTS WERE SWITCHED TO UNI. WANTED DHC SAMPLES ONLY MED THAT HELPS HER HUSBAND CONTRO HEADACHES.
PPLPMDL0080000001	AKRON	OH	44319	12/13/1994	LUNCHEON WITH DR AND STAFF. IS USING DHC PLUS FOR MOD PAIN. WORKS WELL IN HEADACHE PAIN. PATIENTS LIKE NOT FEELING DOPED UP. UNI AT PM HE MUST GO HIGHER IF NECESSARY. DISCUSSE DELIVERY SYSTEM. LESS GI AND CNS SIDE EFFECTS.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/14/1994	DR CLAIMS HE HAS USED DHC...DON'T SEE IT NT HOW DO YOU FEEL ABOUT DHC. MENTIONED YOU HAD SUCCESS WITH THE PRODUCT IN THE PAST. DOYOU FEEL THE SYN EFFECT ALLOWS YOU TO USE WHAT ARE THE STRENGTHS AND WEAKNESSES OFTHE PRODUCT LONG UNI CONVERSATION. CIRCADIAN PATTERNS MAKES SENSE HONESTLY DON'T SEE THE OTHER REPS MUCH ANYMORE...NT IF DID
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1994	REALLY BUSY-NO TIME TO TALK BUT WANTED SAMPLES-FOCUS NX TIME ON WHERE POSITIONS UNI.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/14/1994	LEAVE DURAGESIC ALONE FOR AWHILE. HE DOES IT WHEN HE "FEELS" ITS TIME. NO REAL DOCUMENTATION....OK NT HOW ABOUT BREAKTHROUGH WITH MSIR CAPSULE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/14/1994	I HAVE HAD MORE RESULTS WITH DHC AND WILL CONTINUE TO USE IT ON VARIETY OF PAIN. YES I HAVE SWITCHED A FEW AND USED THE PEAK FLOW METERES WITH VERY GOOD RESULTS. YES HAPPY WITH IT. JUST WASN'T REAL FAMILIAR WITH IT IN PAST NT WHERE WOULD IYU CHOOSE TO USE A BID AND WHY...DHC...ANY PARTICULAR PTS THAT MAY NOT BE TOLERATING TYLENOL
PPLPMDL0080000001	BROOK PARK	OH	44142	12/14/1994	REALLY NOT FAMILIAR ALOT WITH DHC. FIND CAFFEINE CAN BE AN IRRITANT TO GI...DR SPECIALIZES IN GI SURG LETS LOOKA T THE DOSING LESS THAN THAT MCD'S COFFEE YOU HAVE. NT ANY EXPERIENCE WITH DHC
PPLPMDL0080000001	PARMA	OH	44130	12/14/1994	POTENTIATING EFFECT LESS NARCOT...UNIPHYL...WANTED TO KNOW THE DOSING MAX...COULDN'T REALLY
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1994	MED ONC...LONG CONVERSATON WITH NURSES AND DRs ALSO SET UP AN IN-SERVICE FOR START OF NEXT YEAR. VERY RECEPTIVE DO YOU KNOW THE NEW PROCEDURES...YOU HAVE TO CHECK IN AND ONLY CANYYOU BY APPT IF WE HAVE REQUESTED TO SEE YOU. IF YOU EVER HAVE A PROBLEM JUST TELL THEM THAT WE ASKED THT YOU COME AROUND MONTHLY
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1994	DID INS FOR 3 GROUPS OF NURSES ON ONC FLR.WENT VERY WELL- GOOD DISC RE SPECIFIC PTS.CONCERNS W/CONVERSION FROM IV TO MSC AND DIL TO MSC.USE LOTS OF DIL.OBRIEN'S NX STEP IS TO MSC AFTER DIL.CONVERTED PT FOR THEM.RN SD SHE SAW MSIR CAPS ON ORDERS FOR 1 PT RECENTLY-COULDN'T REMEMBER DOC.
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1994	IN RARE FORM TODAY/VERY TALKATIVE AND INT IN WHAT I HAD TO SAY!LOVED PENS,M&M'S ETC THAT I BROUGHT HIM.SD JANSSEN HAS BEEN HOUNDING HIM LATELY RE DURA.DOESN'T WANT TO USE IT BUT SD CONSIDERED IT FOR 3 PT.DIDN'T DO IT.LIKES DIL AND MSC.I ASKED WHY DIL/HABIT-GOOD FAST PAIN RELIEF-GOOD STEP BEFORE MSC.DISC DIL V MSC AT LENGTH.INT IN COST.USES VNA HOSPICE
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1994	STILL REMEMBERED ABOUT T-24/UNI.KNOWS THAT IT IS A BID THEO REALLY.HASN'T SWITCHED ANYONE FROM IT TO UNI YET BUT SD WD USE ON NEW PT THAT MIGHT'VE GOTTEN T-24.SHWD MARTIN AGAIN. SEEMED IMPRESSED. TOO AMIABLE TO GET ANYWHERE IT SEEMS.SAYS WHAT I WANT TO HEAR.
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	12/14/1994	PRICING NOT IMPRT ORDER THRYU WAREHOUSE
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	12/14/1994	PRICING NOT IMPRT ORDER THRYU WAREHOUSE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/14/1994	HAVE SEEN DHC FROM GARWOOD RECENTLY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/14/1994	NOT RIGHT NOW BUT WUILL KEEP IN MIND...NT WE HAD DISCUSSD UNI AND YOU AGREED THAT DOSING WHEN THE PTS NEEDED IT MADE SENSE AND POTENTIALLY LOWEREING DOSE...HAVE YOU SWITCHED CAN WE LEAVE A FILE CARD IN THIR FILE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/14/1994	GAIL APPRECIATE YOU RESPONDING SO QUICKLY. HAVE AN INDIGENT PT....WILL BE IN THE 29TH. DR WINE CAN SIGN NEXT WEEKTHEN
PPLPMDL0080000001	CLEVELAND	OH	44107	12/14/1994	TAKING ANTEOLA'S PTS WHILE HE'S GONE.HARD TO TALK TO BUT PT THAT HE PUT ON UNI IN HOSPITAL LAST TIME IS STILL ON IT.HAD QUES ABOUT BREAKING TAB.PHCY SD COULDN'T DO IT.YES YOU CAN!! DISC BEN OVER BID.HAS USED MORE RECENTLY HE SAYS.GONE THRU LOTS OF SAMPLES.STILL DOESN'T BELIEVE THAT IT LASTS LONG ENUF DURING DAY.NX-SHOW MARTIN, COHEN?
PPLPMDL0080000001	PARMA	OH	44130	12/14/1994	VERY FRIENDLY DR. STARTED WITH 3 SCRIPTS IN HIS HANDS FOR MSC...DOSE IT AS NEEDED 2-3 TIMES /DAY. ACTUALLY BID TID...OK 200MG...PARTNERS N PAIN...LIKES THE VIDEO AND BOOKS AHCPR WANTED SET AND WOULD LIKE TO MSIR GET ON FORMULARY. SENOKOT PROACTIVE. NT IN-SERVICE FOLLOW AHCPR STICK WITH MORPHINE LONGER
PPLPMDL0080000001	PARMA	OH	44130	12/14/1994	DR HAS THE FLU BUT LIKES THE ASSES JOURNALS AND TAPE GIRLS WOULD LIKE AHCPR. NT ADDRESS DILAUDID WHEN DO YOU START MSC...TIE IN THE CONVERSION CHARTS
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	DR.MOK ANES AND PAIN SPECIALIST,HAS WRITTEN FOR DHC AND WE DISCUSSED THE POWER AND LACK OF SEDATION. LEFT OFF VISUAL AND PEN. ER CALL WITH DR.HANLON,VERY BUSY SOLD JENNIFER MA ON DHC FOR PAIN. LEFT OFF CANDY AND PENS,WALL CHART.
PPLPMDL0080000001	AKRON	OH	44319	12/15/1994	HAS WRITTEN FOR DHC AND NO PROBLEMS TO DATE,GOOD RESULTS. SWITCH IS BEING WORKED ON CANT REMEMBER OR SOME OTHER REASON FOR NOT GOING TO UNI.
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	WILL TRY DHC WAS CONCERNED ABOUT FORMULARY APPROVAL. MENTION HE WRITE A LETTER TO COMMITTEE FOR APPROVAL.
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	STANDUP CALL WITH BENEFITS OF DHC AND DOSING.
PPLPMDL0080000001	AKRON	OH	44319	12/15/1994	HAVE DHC STOCKED AND HAVE RX IN HOUSE!
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	DISCUSSED THE MERITS OF THE HELM STUDY AT THE WINDOW.SIGNED FOR SAMPLES OF UNI.
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	DROPPED OFF THE COMFORT JOURNAL AND VIDEO ALONG WITH VISUAL
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	MENTIONED HER USE OF THE PATCH IN PATIENTS WHO CANT SWALLOW DISCUSSED THE GUIDELINES AND MSC CONVERSION AND COMPARISONS WITH THE PATCH. USE MSIR FOR BREAKTHROUGH.
PPLPMDL0080000001	BARBERTON	OH	44203	12/15/1994	MENTIONED THE PUD AREN'T USING THEO AS MUCH. ASKED HIM SO YOU HAVE NO ONE ON THEO. HE SAID YES, WHICH ONES. DISCUSSED UNI AT NIGHT AND SWITCHING MULTI-DOSE PATIENTS TO UNI. HE SAID HE WOULD.
PPLPMDL0080000001	CLEVELAND	OH	44118	12/15/1994	HAS LIMITED EXP WITH MSC,WENT OVER THE CONVERSIONS AND 3 2 RULE.
PPLPMDL0080000001	PARMA	OH	44134	12/15/1994	A VERY FUNNY MAN...NT AT WHAT POINT DO OOU USE A PATCH AND WHY...AHCPR
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	12/15/1994	YES HAVE USED THE DHC AND HAPPY WITH QD RESULTS OF UNI NT...NAME OF SPECIFIC PT TO SWITCH TO UNI
PPLPMDL0080000001	AKRON	OH	44319	12/15/1994	BUSY SMILE AND SIGN NO USE...NT SAID YOU WOULD USE DHC IF I REMINDED YOU
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/16/1994	LEFT OFF DHC LIT BACK CHART AND VISUAL. VERY BUSY
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/16/1994	WILL HAVE TO DEVOP ANOTHER SPEAKER. WILL SPEAK IN CLEVE BUT NOT READY TO TRAVEL
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/16/1994	OF COURSE HE COULD USE DHC ON TYLENOL AND VIC PT NT...I KNOW YOU SAID YOU WERE COMFORTABLE WITH DHC AND HAVE HAD A GOOD GI PROFILE AND FELT YOU HAD PTS THAT MAY BENEFIT FROM IT...HAVE YOU TRIED ANY OF YOUR TYLENOL OR VICODIN PTS ON IT
PPLPMDL0080000001	CLEVELAND	OH	44106	12/16/1994	PARTNERS N PAIN...DON'T KNOW WHERE STEVE PUT THOSE...SHE WILL BE BACKV SHORTLY...AH YES
PPLPMDL0080000001	CLEVELAND	OH	44144	12/16/1994	READY TO RETIRE BUT STILL USING SOME UNI-TRYING TO GET HIM TO USE DHC-NONE YET BUT KEEPS SAYING HE WILL,TRIED TO TARGET PT TODAY-WOULDN'T DO IT-SAYS DOESN'T KNOW WHO IS COMING IN. SD NX PT W/PAIN HE WOULD TRY LITTERED OFC
PPLPMDL0080000001	CLEVELAND	OH	44106	12/16/1994	PAR-N-PAIN
PPLPMDL0080000001	LYNDHURST	OH	44124	12/16/1994	NEW PA'S DR ON THE RUN WHY SO MANY FORMS..MAIL YES UNI WORG WELL...NT SAME MENTIONED IT WORKED WELL DO YU HAVE OTHER PTS THAT WOULD BENEFIT FROM THE QD DOSING GIVE THEM THE SAMPMS AND LET THEM DECIDE
PPLPMDL0080000001	CLEVELAND	OH	44113	12/16/1994	HAS STARTED TO USE QUITE A BIT OF DHC!! GETTING GOOD RESULTS BETTER THAN TYL 3.HAPPY W/IT FOR NOW.KEEP SEEING
PPLPMDL0080000001	CLEVELAND	OH	44113	12/16/1994	HAVE NOT RECD THEIR CHECK FROM REBATE YET BUT WILL SOON; USING LOTS OF MSC;HAVEN'T DECIDED ON WHETHER THEY WILL GO TO A RETAIL PHCY OR NOT.STILL VERY UNORGANIZED.CHERYL CARRINO IS TAKING OVER ALOT OF DONNA'S RESPONSIBILITIES STILL HAVE MASSOUH'S PT ON 3400MG MSC.ALSO HAVE USED SOME MORE MSIR CAP
PPLPMDL0080000001	BROOKLYN	OH	44144	12/16/1994	QUICK THRU WINDOW-NEW OFC IN BROOKLYN;HAS OFC IN BEACHWOOD. SAYS HAS USED A LITTLE UNI IN PAST-WILL TRY AGAIN.COME BACK AT BETTER TIME

PPLPMDL080000001	CLEVELAND	OH	44106	12/16/1994	FINALLY AN APPT...USE SENOKOT REACTIVE NOT PRO..NO ALL DON'T GET CONSTIPATED. MSC 200MG NO DON'T KNOW I WAS AWARE. I DON'T NEED IT. NO CONCOM WITH DURAGESIC BUT ADN ONLY USE WHEN SIDE EFFECTS ARE TOO BAD WITH MSC...WHY WOULD DUR BE BETTER AND YOUR CONCERN WITH RESP DEPRESSION...NOW YOU HAVE 18 HRS YOU CAN'T REVERSE. AHCPR MSIR GOOD NT HIGHER DOSE
PPLPMDL080000001	CLEVELAND	OH	44106	12/16/1994	MED ONC
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44118	12/16/1994	OK WHERE ID HIS PROFILE GO...KEY TO PT AT HURON HAVEN'T SEEN YOU IN AWILE...LOST 44143 WHO WILL BE SEEING ME THERE...STILL PT NO HAVE NOT HEARD SINCE LAST YEAR ABOUT THE HOSPITAL SWITCHING. WELL IT'S ILLEGAL PROMOTION ISN'T IT....STILL WILL BACK THE USE OF MSC EXCLUSIVELY.. PLEASE SENOKOT. AHCPR FOR RESIDENTS,NT HIGHR
PPLPMDL080000001	BEACHWOOD	OH	44122	12/16/1994	MSC ON OFF DHC DDS
PPLPMDL080000001	CLEVELAND	OH	44109	12/16/1994	REMIND OF DHC-SAYS HE HAS USED IT AND PUSHED ME OUT THE DOOR
PPLPMDL080000001	E CLEVELAND	OH	44112	12/16/1994	MSC/SEN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/16/1994	MSC/SEN
PPLPMDL080000001	BEACHWOOD	OH	44122	12/16/1994	GAIL THESE SAMPLES DRIBBLE IN...I KNOW I WILL FILL OUT SEVERAL CARDS...DON'T LIKE CHANGING...NT DR YOU AGREE THAT UNI OFFERS MOST PROTECTION WHEN YOU NEED IT THE MOST AND THE FEWER THE DOSES THE BETTER THE COMPLIANCE FOR NEW STARTS WOULD YOU MAKE UNI YOUR FIRST CHOICE
PPLPMDL080000001	CLEVELAND	OH	44113	12/16/1994	REAL QUICK BUT SD HE IS USING DHC BECAUSE HIS PERTNERS HAVE AND GOT GOOD RESULTS.DOESNT USE AS MANY COMBOS HE SAYS; LIKES NSAIDS BUT SOMETIMES C 1115 ARE NEEDED.GO AFTER COM- PETITIVE DRUGS NX TIME-USING LOTS OF VIC-WHERE DOES HE POSITION DHC?
PPLPMDL080000001	CLEVELAND	OH	44113	12/16/1994	HAS SEVERAL PS ON MSC;JUST SWITCHED ONE FROM DURA;LIKES TO GET PTS OFF ANY NARCS BUT MSC WORKING WELL.
PPLPMDL080000001	CLEVELAND	OH	44109	12/16/1994	GREAT FOLLOW-UP CALL!SD HASN'T HAD OPPORTUNITY TO USE ANY THEO SINCE LAST VISIT BUT DEF WILL USE UNI WHEN NX PT COMES IN HTAT NDS IT.ANY QUESTIONS? WANTED TO KNOW WHY ITS DIFF. SHWD MARTIN STUDY AND RIVINGTON.BETTER FEV1 IN AM O N UNI. SAYS PRETTY SIGNIFICANT.WILL TRY.NEVER THOUGHT ABOUT IT BEFORE.VERY QUIET BUT I BELIEVE HE'LL TRY IT.IN W/BACK
PPLPMDL080000001	CLEVELAND	OH	44106	12/16/1994	ALL THE RIGHT ANSWERS...ONLY TIME GO TO PATCH WHEN SIDE EFFECTS ARE TOO GREAT...IE SWALLOWING MAX 10% NT I KNOW WITH THE LACK OF TITRATING ABILITIES WITH THE PATCH MANY DRS ARE MOVING BACK OT LONGER USE WITH MSC SHARE DOSING CONVERSION
PPLPMDL080000001	CLEVELAND	OH	44117	12/19/1994	STILL USIGN SOME DHC-SD GOOD RESULTS-WILL CONT
PPLPMDL080000001	BRECKSVILLE	OH	44141	12/19/1994	UNI AT NITE IS NUMBER ONE HERE. APPRECIATE THE METERS NO MORE NOW...THEY HAVE CHOICE BID/UNI HERE. NT MENTIONED YOU LIKE THE BENEFITS OF UNI OVER OTHER THEOP WHY WOULD YOU USE OTHER
PPLPMDL080000001	RICHMOND HTS	OH	44143	12/19/1994	HARD TO GET ANYTHING OUT OF!DISCUSSED MARTIN PAPER-DIDNT SAY TOO MUCH 'CEPT THAT HE USES IT ALL THE TIME.EXP SHOWS HE DOES.TOO QUIET
PPLPMDL080000001	GATES MILLS	OH	44040	12/19/1994	TRIED TO DISCUSS ORAMORPH-SD USED IT CUZ HOSPITAL HAD IT BUT REALLY LIKES MSC BETTER.NO TIME FOR ALL THE DIFF.SHWD VISUAL AND LEFT IT W/HIM
PPLPMDL080000001	RICHMOND HTS	OH	44143	12/19/1994	NO MORE TIME W/HIM BASICALLY REMIND
PPLPMDL080000001	PARMA	OH	44134	12/19/1994	LATE...SPRM AND IN HURRY. YES I LIKE UNI QD...NT SAID YOU LIKE THE QD CONCEPT WITH CIRCAIDAIN PATTERNS DO HAVE ANY PT IN MIND THAT WOULD BENEFIT FROM UNI
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	12/19/1994	LATE...SPRM AND IN HURRY. YES I LIKE UNI QD...NT SAID YOU LIKE THE QD CONCEPT WITH CIRCAIDAIN PATTERNS DO HAVE ANY PT IN MIND THAT WOULD BENEFIT FROM UNI
PPLPMDL080000001	CLEVELAND	OH	44121	12/19/1994	YOU KNOW GAIL I FORGOT ABOUT IT HONESTLY THE CAFFEINE POTENTIATES THE ACETA...OK HOW DO I REMEMBER THISSS.DHC OK I WILL TRY...HERE USE THIS PEN.I'M GOING HOME I DON'T WANT THAT FILE CARD RUNS AROUND LIKE CHICKEN W/HEAD CUT OFF!!SAYS UNI IS HIS THEO OF CHOICE-"WORKS GREAT".WON'T REALLY GET SPECIFIC.GET MORE TIME NX TIME. TOO AMIABLE-ND TO PIN HIM DOWN
PPLPMDL080000001	SOUTH EUCLID	OH	44121	12/19/1994	QUICK-SAYS ITS ALL HE USES-JUST LIKE SCHWARTZ.ND TO PIN HIM DOWN ALSO.
PPLPMDL080000001	BRECKSVILLE	OH	44141	12/19/1994	SENT IN LOA FOR CONTRACT ABOUT TOEXPIRE THAT'S FINE
PPLPMDL080000001	CLEVELAND	OH	44122	12/20/1994	NOT ENOUGH EXPERIENCE TO HAVE A GOOD FEELING. SO FAR LIKE THE PRODUCT CODEINE GENERIC AND CHEAP...NT SAID YOU'VE USED DHC WITH GOOD RESULTS DO YOU HAVE ANY PRESENT CODEINE PTS THAT MAY BENEFIT FROM THE ADDED EFFICACY IF NOT GO FOR DROWSY THEN GI
PPLPMDL080000001	CLEVELAND	OH	44104	12/20/1994	HAVE HAD MOVEMENT AND NO 200MG MSC
PPLPMDL080000001	BEACHWOOD	OH	44122	12/20/1994	GAIL IN THE OSPITAL THEY DETERMINE WHAT PT GETS..SHORT ACTING IS THE MSIR ROXANOL BUT HAVE USED THE CAPSULE OUTSIDE NO PROBLEMS YES AHCPR NO ORAMORPH I DON'T THINK YOU WILL HAVE TO WORRY IF WHAT YOU SAY IS TRUE THE DRS WON'T LET IT THRU..YES ONC AND ANES WHO ARE EDUCATED WON'T BUT PRIMARY AND CARDIOLOGY..NT MSC/DUR
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/20/1994	HAVE USED IT BUT HONESTLY FORGOT ABOUT IT YOU HAVE ALOT OF COMPETITION...I LIKE THE LORCET...WELL YOU HAVE THE CAFFEINE AND FLEXIBILITY LESS NARCOTIC AND CNS STIM...YEA ALRIGHT NT DID HE USE IT NOT WHY...ENOUGH INFO TO FEEL COMFORTABLE SAID THE FEW EXPERIENCES WERE GOOD ONES
PPLPMDL080000001	SHAKER HTS	OH	44122	12/20/1994	NO DHC YET ALL IS WELL APPREC SEN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/20/1994	IF USING DHC THEN WHERE ARE THE SCRIPTS...DR PAYING DUES US GETS BACK IN HIS OFFICE JAN 95 NT...SELL MSC OVER DILAUDID SINCE DHC DOESN'T SEE TO BE GOING ANYWHERE...MUST BE SAMPLES BECAUSE HE KNOWS THE PRODUCT...WHERE AND WHEN AND HOW DECIDE DILAUDID OR MSC
PPLPMDL080000001	LYNTHURST	OH	44124	12/20/1994	SORRY IT'S TAKEN SO LONG TO GET BACK TO YOU WITH ANSWERS DR WANTS TO COORDINATE THIS WITH MERIDIA NEXT YEAR RE DOSING ECT...PRIMARY CARE. DR WANTS TO PUT THIS PROGRAM TOGETHER FORMALLY FOR SPRING. NOW MY GOAL IS GET HIM OFF HIS DURAGESIC KICK
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/20/1994	SAYS HE HAS USED IT BUT FORGOT ABOUT IT...IF SO MUST BE ALL THE SAMPLES...WILL TALK SIT DOWN ONLY AT LUNCH NOW...NT SAID YOU USED IT WITH GOO RESULTS? IF SO DO YOU HAVA VICODIN PT MAY BENEFITS FROM THE FEATURES OF DHC
PPLPMDL080000001	EUCLID	OH	44119	12/20/1994	DISCUSSED AAA COSTELLO PAPER-SAYS GOOD IDEA TO USE LOW-DOSE THEO-HAS READ OTHER LIT TO THAT EFFECT.DISC SPEAKING FOR US- SD MAYBE IN '95 IF IT WERE THE RIGHT GROUP OF PEOPLE.UNI IS HIS THEO OF NOT INTERESTED IN ANY CHICKEN...CUTE SORRY GAIL IF YOU TALKED WOT SHIRLY ALREADY THEN THAT IS WHERE WE NEED TO LEAVE IT I ONLY AMA DOWNTOWN ON WED SOMETIMES AND WHEN SHIRLY TAKES VACATION...DR B WILL GET BACK TO YOU BUT I DO APPRECIATE YOU STOPPING AND LITERATURE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/20/1994	GETTING OUT OF MEETING DHC QUICKIE FOLLOW THRU TO INTRO HAVE NOT USED IT..WILL TRY TO REMEMBER
PPLPMDL080000001	CLEVELAND HTS	OH	44118	12/20/1994	MSC IN SPURTS. GREEN MUST HAVE HAD A PT THAT DIED
PPLPMDL080000001	CLEVELAND	OH	44120	12/20/1994	MSC IS ONLY CI DR USES. HAD IN SERVICE CANCELED TODAY UNDERSTAND...TRYING TO GET THINGS SETTLED FOR HOLIDAYS NT...IN SERVICE AND WRITTEN REQUEST THAT MSIR CAPSULE BE PUT ONFORM...WILL GET WIESE AND
PPLPMDL080000001	BEACHWOOD	OH	44122	12/21/1994	CONGRATS ON NEW PHARMACY...YEA IT'S AN ARCHITECTS DREAM AND RPH NIGHTMARE...I DON'T KNOW WHERE MY SENOKOT AND MSC ARE...ASK JAN IN BORNSTEIN'S OFFICE WHEY THEY WRITE ROXOLD W/O ACETOMINOPHEN...DON'T WANT TO REDUCE FEVER...TOOK DOUGHNUTS...LITTLE MSC ANYMORE AND THAT 200 I KNNOW RIGHT PT...JUST RUBBER DUCKIE
PPLPMDL080000001	CLEVELAND	OH	44111	12/21/1994	SHWD WARD AND PDR FOR DURA-WHY USE SOMETHING THAT ONLY CONTROLS PAIN 66% OF THE TIME? STILL USING DURA AND MSC TO GETHER.DISC COST AND SIDE EFFECTS-SD PTS WANT IT THAT WAY!! WON'T REALLY DISCUSS ANY PTS-HAS REALLY BEEN BRAINWASHED BY JANSSEN.ND NEW APPROACH
PPLPMDL080000001	CLEVELAND	OH	44113	12/21/1994	JERK TODAY.WON'T USE MSIR-LIKES PERCOCT.WON'T REALLY DISCUSS PTS-DID SAY THAT HE DOESN'T USE PATCH AS MUCH.
PPLPMDL080000001	WESTLAKE	OH	44145	12/21/1994	DR DIAZ OFFERS THAT HE'S USING FEWER PATCHES.....ZERO IN THE HOSPITAL.....
PPLPMDL080000001	E CLEVELAND	OH	44112	12/21/1994	INTRO TO DHC...WON'T BE AROUND MUCH TILL AFTER NEW YEAR...I'LL BE BACK...GETTING IN LATER AFTER 2 30... NT DHC BENEFITS OVER TYLENOL AND VICODIN...WILLING TO TRY
PPLPMDL080000001	CLEVELAND	OH	441065000	12/21/1994	THANK YOU...NT SET UP IN SERV FOR AHCPR...I KNOW WE NEED TO LOOK AT THAT
PPLPMDL080000001	LYNTHURST	OH	44124	12/21/1994	MUST BE NEW CROWD FRIENDLY AGAIN...BUT RUSHED YES WILL RECOMMEND THE SENOKOT...NT DHC AND MSC STOCKING
PPLPMDL080000001	BARBERTON	OH	44203	12/21/1994	PLACED CALL INFO ON A DUPLICATE ACCT FOR DR.FRANCIS
PPLPMDL080000001	CLEVELAND	OH	44109	12/21/1994	ASKED HIM TO WRITE AS MUCH UNI AS HE COULD FOR REMAINDER OF YEAR-SD HE WOULD AND ALSO DHC.USING BOTH QUITE A BIT.THEO USE HAS PICKED UP LATELY.SAYS BAD TIME OF YEAR.HAPPY THAT I ADVERTISED FOR HIM!WILL HELP ME OUT
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	12/21/1994	TALKED W/DAVE ABOUT PRICING FOR MSIR CONCENTRATE FOR CLEVE CLINIC HOSPICE-W/REBATE THEY WILL GET \$9.60 BACK/BOTTLE OF 120ML
PPLPMDL080000001	CLEVELAND	OH	44112	12/21/1994	ONC.TALKED TO CHRYSA WHO WAS IN OPD IN/OUT PHCY RE ORAMORPH..BUT IT'S CHEAPER TO MAKE A CHANGE NOW...RON...APPT FOR 1ST WEEK OF JANUARY
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	SEE NOTES...DOSING MSIR 200MG ORAMORPH PARTNERS N PAIN NT AHCPR
PPLPMDL080000001	BEACHWOOD	OH	44122	12/21/1994	GAIL YOU WERE JUST HERE LAST WEEK AND I HAVEN'T HAD A NEED IT WAS 2 WEEKS AGO AND YOU PROMISED A TRY...I HAVE SEVERAL SURGERIES AFTER THE FIRST AND I WIL TRY IT THEN... I NEED TO SEE SOME
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	YES I APPRECIATE YOU INFORMATION IN HURRY...200MG MSC DOSING CONVERSION...NT AHCPR DURAGESIC
PPLPMDL080000001	CLEVELAND	OH	44103	12/21/1994	SAYS HAS TRIED A LITTLE DHC-EXTREMELY BUSY.KEEP HITTING
PPLPMDL080000001	CLEVELAND	OH	44111	12/21/1994	PT ON 3400MG DOING OK-NOT EXPECTED TO LIVE MUCH LONGER BUT IS PAIN-FREE.HAS ANOTHER PT ON 180 BID.STILL IS HIS DRUG OF CHOICE NX-DISCUSSES HIS DILAUDID USE.
PPLPMDL080000001	CLEVELAND	OH	44102	12/21/1994	WILL ORDER ON 12/29 1 MSC 30MG X 250, 1 MSC 60MG X 100 1 UNI X 500, AND AT LEAST 2 DHC X 100 SAYS GOMOS USING QUITE A BIT MORE OF DHC LATELY.ALWAYS HAVE AT LEAST 3 BOTTLES ON SHELF SPOKE WITH CHRYSA...CLAIMS DR HEARD EVERYTHING YOU SAID LEAVE HIM THE LITERATURE AND HE WILL READ IT...TRUST ME WHAT HE LACKES CONVERSATIONALLY HE MAKES UP FOR INTELLECTUA NT...SEE AHCPR AND ADDRESS THE PATCH
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	NT AHCPR
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	WE LIKE THAT ONE
PPLPMDL080000001	E CLEVELAND	OH	44112	12/21/1994	WAS INTERESTED IN THE CONVERSION CALC SAW AT HOSPITAL OPD AND I WAS WORKING ONC
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	GAIL I STOCKED THAT MSIR CAPSULE FOR YOU AND DHC AND I THINK I'VE SEEN ONE DHC SCRIPT
PPLPMDL080000001	CLEVELAND	OH	44106	12/21/1994	YES WE NEED TRIL...WHY AREN'T YOU AROUND AS MUCH... NEED DHC USE BUT NOT AT UH
PPLPMDL080000001	CLEVELAND	OH	44109	12/21/1994	ORDERED 1 BOTTLE DHC, 2 BOTTLES MORE OF UNI X 100
PPLPMDL080000001	CLEVELAND	OH	44111	12/21/1994	ORDERED 1 MSC 30MG X 100, 1 UNI X 100, AND 1 200MG X 100!!
PPLPMDL080000001	AKRON	OH	44319	12/21/1994	SOLD DR ON THE BENEFITS OF DHC VE OTHER CLASS3 MEDS. EFFICACY AND LACK OF SEDATION WERE KEY POINTS. NIGHTME ASTHMA PROBLEMS,SUGGESTED A UNI PROTOCOL QUESTIONAIRIE
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	12/22/1994	DR IS FRIENDLY A ALWAYS OF COURSE DHC IS FAVORITE REALISTICALLY ALOT OF VICODIN AND DILAUDID. NT FOCUS ON GETTING SOME OF THE DILAUDID BUSINESS 4-6 HR DOSING SCHEDULE AND IF THEY ARE TRUELY CHRONIC MSC ELIMINATED CLOCK WATCHING AND NOT THE ABUSE POT OF DIL
PPLPMDL080000001	BEDFORD	OH	44146	12/22/1994	MED ONC IN SERV...CAN'T REPLACE MSIR WITH CAPSULES BECAUSE OF BID ON BUYING
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	12/22/1994	NOT SEEING ANY DHC LATELY...NO BIGGER BOTTLES



	WARRENSVILLE	OH	44122	12/22/1994	FOLLOW IN SERV PAIN CLINIC
PPLPMDL0080000001	HEIGHTS				
PPLPMDL0080000001	BEDFORD	OH	44146	12/22/1994	LONG CONVERSATION. NT ASK ABOUT TEST RESULTS
PPLPMDL0080000001	WARRENSVILLE	OH	44122	12/22/1994	PAIN CLINIC...LOOKS LIKE SHE MAY BE PREGNANT...FOLLOW TO IN SERV FINE THANK YOU
	CLEVELAND	OH	44112	12/22/1994	SPOKE WITH DR JEFF SADOWSKY RE IN SERV. WE HAVE DR WINE AND ABRXIA SPEAK NOW EVERY OTHER MONTH...SEE HOSP NOTES HERE. APPT TO SIT DOWN AND DETERMINE WHAT LITERATURE DR WANTS ME TO DO.....ALSO DR LICATA WHO WANTS TO TALK TOMORROW
PPLPMDL0080000001					FOLLOW TO MSC IN SERV
PPLPMDL0080000001	WARRENSVILLE	OH	44122	12/22/1994	
	HEIGHTS				
	CLEVELAND	OH	44128	12/22/1994	NO NO REASON I HAVE NOT BEEN USING...MAYBE NOT ALOT OF NEW STARTS LATELY, I WON'T CHANGE SOMETHING THAT IS WORKING SO NEW STARTS YOU'LL GET MORE...NO NO SIDE EFFECTS IT IS AVAILABLE YES NT YOU SAID YOUR RESULTS HAVE BEEN GOOD WITH DHC DO YOU HAVE ANY PT IN MIND WHO MAY BENEFIT FROM EFFICACY AND CNS STIM OF DHC...
PPLPMDL0080000001					DHC/SEN
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/22/1994	DISCUSSED THE PROGRAM AND WHY THERE IS A HOLD UP LET ME GET YOU A COPY OF WHAT WILL BE DISCUSSED IT SHOULD BE VERY GENERIC. NT WHERE WHEN ADN WHY WOULD YOU CHOOSE THE PATCH OVER MSC
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/22/1994	PAIN CENTER AND ONC
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	12/22/1994	DR TELLS ME THE RIGHT ANSWERS BUT RX DATA SHOWS HE MAY BE LEAVING MSC TOO SOON. LEVY WARFIELD AND SEMINARS IN ONC TO SUPPORT. ALSO MSIR YES WE DISCUSSED THIS THATS RIGHT I DID SAY I WOULD WRITE...AHVENT FORGOT WILL NEXT MSIR WILL BE A CAPSULE. NT SAID YOU WOULD USE MSIR ON NEXT SHOT ACTING MORPHINE SCRIPT
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	12/22/1994	TOOK THE INDIG PT FORMS IN AND FOUND LATER THAT DAY SHE HAD LEFT A MMESSAGE ON MY MACHINE...WHERE ARE THEY
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/22/1994	UNDERSATAND YOU ARE THE ONC THAT TALKS AT HURON EVERY OTHER MONTH...YES...WIL BE SETTING UP SOMETHING. NT LATER SWITCH TO PATCH...FOLLOW WITH WHAT RESIDENT AND I DISCUSSED AT HURON HOSP
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/22/1994	YES I HAVE MORE EXPERIENCE WITH DHC TELL YOU WHERE WE ARE GOING...LIKETO DO MORE EDUCATION ON SHORT ACTING WITH MSC...WHY WOULD YOU LOOK TO USE MORE...WHOLE IDEA IS Q12H NOT CLOCK WATCHING...GAIL NEVER WORKS THAT WAY...WANTED TO SEE THE STUDIES AND WHERE BRESCIA WAS PPUBLISHED NT NO I WAS THE ONE ASKING YOU ABOUT PORTENOY...THIS SHOULD BE
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	INTRODUCED DHC TO HIM-NEW EXP PHYSICIAN-SD HE HAD HEARD ABOUT IT-SD WD TRY.FOLLOWUP SOON
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	PT ON 3400MG MSC DIED.HAVE ANOTHER ONE THAT JUST GOT PUT ON DURA 2 DAYS AGO BECAUSE HE CAN'T SWALLOW AND FAMILY DOESN'T FEEL RIGHT GIVING MSC RECTALLY.HAVE OTHERS ON LOWER DOSES.TRIED MSIR CAPS-GOOD RESULTS.WILL CONT TO USE.HAPPY W/REBATE.
PPLPMDL0080000001	CLEVELAND	OH	44109	12/27/1994	SAME OLD THING- STILL USING UNI AND TRYING MORE DHC I ASKED FOR ANY PTS TODAY OR THIS WK.SD WD TRY
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	STEEFER REALLY GOING GREAT GUNS W/MSC ALSO HAS TRIED DHC AGAIN ALL PTS THAT WERE ON DURA ARE OFF IT AND EITHER ON MSC OR SOMETHING ELSE...SAYS I NEED TO SEE KEPPLER AGAIN. DO LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	HAS PUT SEVERAL PTS ON IT HE SAYS GOOD RELULTS. USUALLY FROM IV-ORAL.ND TO ADDRESS DURA PTS NX TIME-
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	SEEING MORE MSC LATELY FROM SALTZ AND JOSHI STILL NOT MUCH FROM HOSPICE.DAVE SD HE HEARD THEY WERE GOING TO STAY WITH HOSPITAL PHCY FOR NOW.SEEING LOTS FROM VNA HOSPICE.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	F/U W/REBATE.WILL BE RECEIVING \$900 BY NEXT WK.THEY WERE VERY HAPPY.NOTHING DONE ON PHCY SITUATION.STILL USING HOSP.WILL ATTEND ANOTHER TEAM MTG AFTER JAN.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	PHARMACY-TALKED TO BETSY ABOUT STOCKING THE 200MG-SD WON'T UNTIL THEY SEE ORDERS.TOLD HER THE HOSPICE HAS BEEN USING IT-DIDN'T BELIEVE ME.TOLD HER PT IS GOING SOMEWHERE ELSE TO GET IT-FINE.ND TO GET DONNA/CHERYL TO TALK TO HER.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	QUICK IN HALL-REMINDED HER OF MSIR-SD ND TO SEE HOSPICE NURSES!VERY HAPPY W/MSC-USING MORE
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	JUST GOT BACK FROM VACATION TODAY HAS USED MSC BUT HAS NO IDEA RIGHT NOW HOW PTS ARE DOING.SAYS PUT A FEW ON IT. 30MG BID WAS DOSE USED.DIDN'T HAVE TO CONVERT PTS.HAD CHART RIGHT ON DESK.SD HE READ MSC PDB! KEEP SEEING
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	STILL USING QUITE A BIT OF DHC HE SAYS.ND TO ADDRESS DARY ISSUE.WHY USE THAT?
PPLPMDL0080000001	CLEVELAND	OH	44113	12/27/1994	VERY QUICK-HAS INDIGENT PT FOR MSC.GETTING GOOD RESULTS FROM IT.ALL DOCS IN GROUP ARE USING IT HE SAYS.HARD TO REALY GET ANYTHING OUT OF.
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	FINALLY IN DURING DAY-HAS BEEN ON EVENING HOURS RECENTLY. STILL USING DHC WHEN HE REMEMBERS.HAS COUPONS LEFT-TOLD HIM TO USE THIS WK CUZ THEY EXPIRE 12/31!SAID HE WOULD USE DHC ALL THIS
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	SIGNED FOR SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	VERY NICE TODAY AND WANTS ME TO SPONSOR A TUMOR CONFERENCE IN JANISD I COULD TALK TO WHOEVER CAME AND BRING LUNCH! WALKED ME TO PEROSH WHO TAKES CARE OF THAT.
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	PHCY-LONG DISCUSSION W/LEAH ABOUT CONVERTING PTS FROM IV TO ORAL.GAVE LOTS OF CONVERSION CALCULATORS AND CHARTS. WANTS ME TO COME BACK ON 1/4 TO SET UP INSERVICE ON PAIN MGMT FOR PHCY
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	DISC PT ON FLR ON 200 06H.SD SHE IS NOT COMPLYING W/MEDS. USING 100MG TABS AND SHE ONLY TAKES 1 WHEN SHE IS SUPPOSED TO TAKE 2.WORKIN W/HER.
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	PT ON 3400MG BID DIED LAST WK.DID VERY WELL ON THAT DOSE.NOW HE HAS ANOTHER ONE ON 600 BID AND IS USING THE 200MG TAB!! SHWD HIM WHAT TO TITRATE TO NX IF NDS IT.STILL USING SOME DILAUDID-LIKES THE REP
PPLPMDL0080000001	CLEVELAND	OH	44111	12/28/1994	SAW IN ER-SD HD BEEN USING IT WHEN HE NDS TO-GLAD I REMINDED HIM.WON'T LET PEOPLE GO BACK TO WORK ON IT THO.SAYS USUALLY PTS ON PAIN MEDS WANT TO SLEEP-DISC AMT OF CAFF IN IT-NOT ENOUGH TO PREVENT SLEEPING.SD WD USE MORE
PPLPMDL0080000001	CLEVELAND	OH	44113	12/28/1994	CURR HAS PT ON FLR ON 200MG Q6H!! ALSO USING MSIR FOR BREAK- THRU AND IT IS WORKING WELL-PT IS 1 I CONVERTED LAST WK FROM IV.WHEN GOES HOME WILL GO HOME ON 200MG TAB-GAVE STORE LIST.ALSO WILL GET MSIR(TABS IS ALL THEY HAD IN HOSPITAL) WON'T SWITCH PT TO Q8 OR Q12-NO WAY
PPLPMDL0080000001	CLEVELAND	OH	44117	12/29/1994	STILL USING SOME DHC WHEN HE REMEMBERS-CAUGHT HIM OFF GUARD. SAYS CONSENSUS ISN'T IN YET! LEFT IFLE CARDS TO REMIND
PPLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	12/29/1994	SAYS DOESN'T USE C1115 VERY OFTEN-EXP DATA SHOWS HE DOES- WHEN HE NEEDS ONE HE SAID HE WILL CONSIDER IT.LIKES CAFF
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	12/29/1994	UH ONCOLOGY GROUP-ONLY IN 1 DAY PER WK.SAYS UH USING SOME ORAMORPH-WANTED TO KNOW DIFFI!SAYS ONLY REALLY HAS EXPR W/MSC.LEFT CONVERSION DATA FROM DURA AND IV
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	12/29/1994	DOESN'T TAKE ANY SAMPLES OF ANYTHING-OTC.DOES REC SKT-ALL OUT OF SKS ON SHELF-SD WD ORDER.
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	12/29/1994	CALLED ME FOR SAMPLES OF UNI-PEDIATRICS OFFICE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/29/1994	TALKED TO DONNA AGG IN PURCHASING-USE PREMIER CONTRACT- BTSPNT NOT ON IT BUT DISCUSSED LOA.SD TO COME BACK AFTER FIRST OF YEAR.
PPLPMDL0080000001	CLEVELAND	OH	44121	12/29/1994	GOOD DISC THIS TIME ABOUT UNI-SAYS #1 CHOICE FOR THEO-BUT PROBLEM IS SOME HMOS DON'T ALLOW IT.BELONGS TO 66 OF THEM. GETS CALLS BACK FROM SOME.GETS MAD BECAUSE HE BELIEVES ITS THE BEST THEO OUT THERE.MAJOR HMOS ARE QUALCHOICE,AETNA, AND PROCESSOR.ND TO CK THIS OUT
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	12/29/1994	REAL QUICK-SAYS UNI OF CHOICE FOR HIM.NX-IS THERE A TIME WHEN YOU DON'T USE UNI OR WHEN YOU FEEL ANOTHER THEO IS BETTER?ND TO GET SPECIFIC-USES T-D ALSO.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/30/1994	VERY QUIET-SAYS USES DHC WHEN HE REMEMBERS.MAINLY USING VIC-WHY? OLD HABIT.DID HAVE GOOD LUCK W/DHC WHEN USED BEFORE WILL USE AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44113	12/30/1994	MD FROM NEW EXP DATA-RUNS INDUSTRIAL CLINIC-SEEMS LIKE A JERK.QUICKLY SHWD HIM INFO ON DHC AND MSC-DIDN'T SAY MUCH. ND TO COME BACK AT BETTER TIME.LEFT LOTS OF INFO
PPLPMDL0080000001	CLEVELAND	OH	44103	12/30/1994	REMIND
PPLPMDL0080000001	CLEVELAND	OH	44109	12/30/1994	DISC ORAMORPH AGAIN-PLACED CALL TO TRACY IN PHCY-NO WORD YET WILL LET ME KNOW WHEN GETS SOME KIND OF RESPONSE.DOES SUP- PORT MSC.
PPLPMDL0080000001	CLEVELAND	OH	44114	12/30/1994	QUICK IN HALL-STILL USES UNI #1 THEO;DHC-WHEN HE REMEMBERS. ND TO MAKE APPT TO GET ANY TIME W/HIM.
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	ER CALL WITH DR.FRANK COST AND MEDI COVERAGE ARE IMPORTANT AS WELL AS EFFICACY. SAMPLES ARE KEY. LEFT OFF PENS AND CANDY. DR.HAZRA ON WANTS PF TO SPONSOR THE FIFICK CONFERENCE AT THE KNIGHT CONVENTION CTR. SEE HER NEXT WEEK ON 1-10-95.
PPLPMDL0080000001	AKRON	OH	44319	1/3/1995	JUST RX SOME UNI DISCUSSED THE ZORRATI STUDY AND LEFT VISUAL BUSY,NOT MUCH TIME TO DISCUSS ANY THING ELSE.
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	VISUALS LEFT OFF ON UNI,AND MSC
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	1/3/1995	DR DOING ALOT OF ER HOURS...MERGER WILL MAKE CHANGES. GAIL IT'S HARD TO MAKE A JUDGEMENT OF RESULTS WHEN YOU ARE WORKING ER BECAUSE MOST YOU WON'T SEE AGAIN
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	1/3/1995	ER CALL DHC/BETASEP
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	USING DARVOICET,POWER AND LESS SEDATION ARE KEYS. LEFT OFF THE VISUAL AND LASKA TO SHOW LESS SEDATION AND ADDED POWER DHC ALSO HAS A HIGHER INDICATION FOR PAIN.
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	LEFT OFF SMOLENSKY STUDY WITH UNI AND DHC VISUAL.
PPLPMDL0080000001	AKRON	OH	44319	1/3/1995	VERY BUSY LEFT OFF SKT-S AND PROTOCOLS.
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	ZORRATI STUDY ON UNI LEFT OFF WITH FILE CARD.
PPLPMDL0080000001	E CLEVELAND	OH	44112	1/3/1995	RUNNING LATE COME BACK END OF WEEK..NT HAS HE HAD THE PPORTUNITY Y TO LOOK AT THE LITERATURE AND HOW DOES HE FEEL ABOUT USING DHC ON HIS NEXT 3 PTS HE MAY USE A TYLENOL OR VICODIN ON
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/3/1995	AT THEBRENTWOOD BRANCH ON TUESDAYS CAROL APPRECIATED ALL THE LIT AND SENOKOT MSC IS ALL I WRITE FOR AND NOT GOING TO GET CAUGHT UP IN THE HOSPITAL FOR THE FEW DOLLARS THERE
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	BRIEF CALL ON MSC VS. PATCH. CLAIMS SHE USES ONLY IN PATIENT WHO CANT SWALLOW. RECORDS INDICATE OTHERWISE. WANTS PF SPONSORSHIP WITH FIFICK CONFERENCE.
PPLPMDL0080000001	CLEVELAND	OH	44112	1/3/1995	MEET WITH MEDICAL/SURGICAL RESIDENTS. SAM IS NOW AT HILLCRET WITH CHRISTINA JEFF SADOWSKY'S WIFE AND BILL IS SURGICAL SET UP MINI IN SERV WITH ME SPEAKING 15-20 MINUTES WE WILL USE A SPEAKER PREFERABLY WINE OR BRESSI OR CHAS BARRETT
PPLPMDL0080000001	MACEDONIA	OH	44056	1/3/1995	NOT DHC/SEN RUTH UP FROM GEORGIA
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/3/1995	DR IN MEETING CAME OUT TO QUICK LET ME KNOW WHERE SHE STANDS...APPRECIATE YOU COMING IN...NT SEE IF I CAN GET AN APPT....DR ALWAYS SEES ME BUT SQUEEZES ME IN. FOLLOW THRU WITH MSIR AND DHC...MSC HIGHER DOSES...200MG
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	1/3/1995	IN HALLWAY ON WAY TO OFFICE FOLLOWING THRU ON DHC.. NO HASN'T USEDIT FORGOT
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/3/1995	WITH DR DRIEGLER
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	WANTED SAMPLES RESCHEDULED LUNCHEON FOR FRI BECAUSE OF DIST MEETING. LEFT OFF UNI AND MSC VISUALS.
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	LEFT OFF SKT-S SAMPLES ALONG WITH LAX PROTOCOLS. STEVE MENTIONED THE PATCH IS DOWN.
PPLPMDL0080000001	BEDFORD	OH	44146	1/3/1995	DHC/SEN AGLIAM SAYS HE'S ING
PPLPMDL0080000001	BARBERTON	OH	44203	1/3/1995	IAN MENTIONED THAT THE PATCH IS BEING WRITTEN BY THE ONC GROUP AT BARBERTON. HAS SEEN AN INCREASE IN MSC USE.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	1/3/1995	GOOD TO MEET YOU..DR BORNSTEIN NO LONGER JUST GROPPE BUT THIS OFFICE WILL SOON BE MUCH MORE ACTIVE NOW JUST GROPPE 20-30/MONTH
PPLPMDL0080000001	PARMA	OH	44134	1/3/1995	YES I USE UNI WHEN I HAVE A CHOICE...NOT CHANGING NT HOW DO YOU FEEL ABOUT CIRCADIAN PATTERNS...BASED ON WHAT YOU'VE TOLD ME DONTOUFEEL YOUR PTS WOULD BENEFIT FROM UNI

PPLPMDL080000001	SAGAMORE HILLS	OH	44067	1/3/1995	GAILI I TOLD YOU I WOULD AND I WROTE FOR A FEW SCRIPTS NOT JUST SAMPLES...HONESTLY CAN'T REMEMBER WHAT KIND OF PAIN OR WHERE BUT NO CALLS BACK SO...DO YOU HAVE ANY PTS YOU CAN FOLLOW...NOT NOW...NT SAME DO YOU HAVE ANY PT YOU PRESENTLY HAVE ON VICODIN OR TYLENOL THAT YOU CAN SWITCH AND FOLLOW
PPLPMDL080000001	E CLEVELAND	OH	44112	1/3/1995	DR INTERESTED IN DHC...SOLD ON SIMILARITY OF TYENOL BUT BETR AND GREATER EFFICACY CLOSER TO PERCOCET. OK GOOD WOULD LIKE SAMPLES AND LOCK IN CABINET WILL USE IT
PPLPMDL080000001	AKRON	OH	44319	1/3/1995	WANTED SAMPLES LEFT OFF VISUALS FOR DHC,UNI AND SKT-S
PPLPMDL080000001	BARBERTON	OH	44203	1/3/1995	BETA2'S DRUG OF CHOICE LIKES THE SERAVENT Q12. DISCUSSED ABUSE POTENTIAL,AND THE BENEFITS OF THEOPHYLLINE IN MARTIN STUDY.
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	UNDERSTAND THAT YOU ARE ON TUMOR BOARD AT PARMA...CAN WE SET UP ANAPPT TO TALK RE IN-SERVICE/CME SPEAKER...TOOK CARD AND 200MG WHEN TIME ALLOWS WILL TALK CALL HERE LATE MORNING AND SEE HOW I'M RUNNING HOSPITAL IN AM AND HERE AFTERNOON WHEN HAS PTS NT KEEP CALLING HERE TO GET THAT SIT DOWN
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	JUST DILAUDID AND MSC NOW...NO MORE ORAMORPH OR DURAGESIC HRS HAVE CHANGED SIGNIFICANTLY
PPLPMDL080000001	CLEVELAND	OH	44118	1/4/1995	IN HALL WITH SASS...NO NEED FOR 200MG NO OPPORTUNITY FOR AHCPR NT AHCPR GUIDELINES...STARTING DOSE ORAL ROUTE AND TRANSDERMAL USE
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	YOU AGAIN YOU'RE HERE SO MUCH I'M GOING TO START CHARGING U YOU RENT...BRUSHED OFF MSIR...NURSES SAID HE IS IN BAD MOOD...NT MSIR AGAIN
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	NO HIGHER MSC///SEN
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	WILL TRY TO HELP YOU WITH CALLING WHEN DR ASHIGBEE GETS A BREAK
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	DR NO LONGER HERE BUT ONE AFTERNOON A WEEK...AKRON/SHAKER MAY COME BACK THIS SPRING....DOEN'T THINK HE USES AS MUCH PATCH AS HIS DATA SAYS HE DOES...NT DR WHEN WOULD YOU USE A PATCH OVER MSC AND WHY I HAVE DATA ON SUPPORT OF USE OF BOTH OF THEM...AHCPR...
PPLPMDL080000001	CLEVELAND	OH	44118	1/4/1995	CRANKY TODAY NOT INTERESTED THEN CAN I LEAVE YOU THE 200MG MSC LITERATURE...IKNOW IT YOU LEFT IT BEFORE...OK...NT SAME AS LAST AHCPR AND ADDRESS THE PATCH
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	ALOT OF CHANGES HERE SET WITH EVERYTHING NOW 200MG WILL PASS ALONG
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/4/1995	FULL DHC DETAIL...INTERESTD HOW DO I WRITE IT...OK I WILL GIVE IT A TRY AND WOULD LIKE THE SAMPLES. UNI JUST HADN'T HEARD ABOUT IT IN AWHILE...NT GET BACK IN HERE SOON AS I CAN GET THIS OFFICE STARTED ON DHC
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	YOU KNOW YOU WERE JUST IN HERE BEEFORE CHRISTMAS WHEN WE DISCUSSED UNI AT LENGTH AND THAT CIRCADIAN PATTERN CONCEPT I'VE BEEN OFF FOR 2 WEEKS SO I HAVEN'T SEEN ANY PTS.. I WILL KEEP IT IN MIND FOR THE RIGHT SWITCH 400MG W/DINNER OK GAIL WILL DO NEXT ONE NT HADN'T SEEN A PT THOUGHT BE AN APPROPRIATE SWITCH FOR UNI...HAVE YOU AS OF YET
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/4/1995	DID HAVE DHC ON YOU WAIT...NT DHC BENEFITS
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	1/9/1995	MSC IS NUMBER ONE...ALMOST EXCLUSIVE...BUSY AFTER 2 MAYBE DETAIL TO OFFICE GIRLS...REQUEST MSIR BE PLACED ON FORM NT...HAVE YOU USED THE MSIR CAPS...RESULTS LIKE THE FEATURES...BASED ON PRICE ASK THEY BE SUBSTITUTED
PPLPMDL080000001	CLEVELAND	OH	44109	1/9/1995	CANCELLED MY APPT FOR TODAY;SAW BRIEFLY IN HALL AND SAID I'D HAVE TO MAKE ANOTHER APPT FOR A LATER DATE.
PPLPMDL080000001	CLEVELAND	OH	44115	1/9/1995	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44115	1/9/1995	BRIEF IN HALL-WON'T SPECIFY WHY USING DURA.SAYS STILL LIKES MSC BEST ND TO DO ANOTHER LUNCH AT ONC TEAM MTG AGAIN.CALL PAM/INGRID
PPLPMDL080000001	STRONGSVILLE	OH	44136	1/9/1995	BUSY MON MORNING...LIKE THE DHC WITH GOOD RESULTS...WOULDLIKE MORE...NT SAME AS LAST ANY MORE SWITCHES FROM BID THEOPH TO UNIPHYL...USES GOOD DEAL OF THEO 24 SOO WHY NOT UNIPHYL HAD GIVEN HIM THE PEAK FLOW METERS...FOLLOWED THOSE PEOPLE
PPLPMDL080000001	MACEDONIA	OH	44056	1/9/1995	HAD APPT BUT BAD DAY...MONDAY...CAME BACK 45 MINUTES LATER NO BETTER...ACTUALLY HAVE USED IT AND LIKE IT. SANDY SAID AS HE WALKED AWAY I THINK HIS WIFE TOOK IT TOO WHEN SHE TWISTED HER BACK...NT SAME DR SAID YOU LIKED IT AND HEARD YOU OR YOUR WIFE TOOK IT...BASED ON YOUR EXPERIENCE WITH DHC HOW DO YOU FEEL ABOUT SWITCHING A VICODIN OR LORCET PT
PPLPMDL080000001	BEACHWOOD	OH	44122	1/9/1995	YES HOW LONG CAN YOU TALK ON PAIN ASSESS AND MANAGEMENT FOR IN-SERV...SEE NOTES...TALK TO LINDA RE REBATE
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	1/9/1995	ALOT OF HOSPITAL RX...SOME NONE OF OURS AND NO MORPHINE
PPLPMDL080000001	CLEVELAND	OH	44104	1/9/1995	SPOKE WITH MARY RNS ON FLOOR RE MSC/ORAMORPH...NO PROBLEMS SO DON'T SEE ANY REASON FOR SWITCH BACK NOW
PPLPMDL080000001	STRONGSVILLE	OH	44136	1/9/1995	NO DHC/MSC...UGH NT SENOKOT ASN WHY BETTER THAN THEOTHERS
PPLPMDL080000001	CLEVELAND	OH	44109	1/9/1995	MET W/MIKE POWELL/TRACY MORTON (PHARM D) ABOUT MSC VS ORA- MORPH SITUATION.NO CHANGE.
PPLPMDL080000001	BEACHWOOD	OH	44122	1/9/1995	YES WE HAVE TO GET GOING WITH THE IN-SERVICES...FORMAL ONES AND REBAE HANDLED BY LINDA.SEE NOTES
PPLPMDL080000001	STRONGSVILLE	OH	44136	1/9/1995	ALL THE SAMPLES ARE THE SAME...SAY HAVE USED DHC...HAPPY...HAVE THEY?...SOMEONE OFF OF SHELF. NT UNI LOST CAUSE UNI ON CIGNA AND AETNA. QD DOSING LOWER THEOPH LEVELS AND GI PROFILE...HAVE YOU PUT ANYONE ON UNI/SWITCHED
PPLPMDL080000001	STRONGSVILLE	OH	44136	1/9/1995	POLITE AND AGREED TO USE OF UNI BUT REP WAS BY THEN COMING IN WITH A LUNCH...NT SAME GOAL REEXAMINING THEOPH WHERE DR KEEPS IT BENEFITS OF UNI
PPLPMDL080000001	STRONGSVILLE	OH	44136	1/9/1995	HAS A GOOD EXPERIENCE WITH DHC AND WILL CONTINUE TO WRITE NOT LEAVING SAMPLES...NO SCRIPTS AND SHELF OF SAMPLES NT BASED ON YOU R RESULTS WITH DHC AND THE FACT THAT YOU FEEL IT'S AN APPROPRIATE CHOICE IN MANY TYPES OF PAIN DO YOU HAVE ANY PTS PRESENTLY TAKING...YOU CAN TRY DHC ON TARGET VICODIN
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/9/1995	WELCOME TO 1995. YEA WWE ARE STARTING TO SEE THEM..2 T A TIME...LANCET.ARTICLE NT ASK IF DR REVIEWED THE ARTICLE WHAT HE FELT OF THEOPH AND ANTI INFLAM
PPLPMDL080000001	CLEVELAND	OH	44109	1/9/1995	WANTED SKT S SAMPLES;DISC THAT HE GAVE ALL INFO TO TRACY FOR REVIEW.I HAVE APPT TODAY IN PHCY
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	1/9/1995	SPOKE WITH MARGARET ABOUT FORWARDING THE MSIR TO LISA SHE IS WHERE IT STOPS I DID REQUEST TRY HER NOW
PPLPMDL080000001	CLEVELAND	OH	44104	1/9/1995	TALKED WIHT DALE...THE PROBLEM WAS NOT WITH MSC IT WAS WIHT BETASEPT WHOEVER SAID WHAT PO'D INFECTION CONTROL. NO PROBLEM WITH ORAMORPH SO FAR BUT WE USE SO LITTLE THAT WE DON'T HAVE A GOOD FEEL YET...STILL WILL USE THE 15,200MG MSC. HAVEN'T RECEIVED THE SMALLER PILLS FROM
PPLPMDL080000001	CLEVELAND	OH	44115	1/9/1995	TALKED W/JANE AND DEBBIE ABOUT REBATE JUST SIGNED UP FOR. WILL BE ELIGIBLE FOR DATA FROM 12/1/94. TRIED TO GET THEM TO COMMIT TO USING 1 PHCY- SAID THEY ARE WORKING ON IT.USING MEDICAL SERVICES CO MOSTLY (JOEL MARX, DAAVE CRAWFORD) HAVE BEEN CONTACTED BY HILMED
PPLPMDL080000001	CLEVELAND	OH	44112	1/10/1995	SHARE THE NEW DETAIL PIECE AND THE ANTI-INFLAM...LAR AS WELL AS IAR. NEW BLOOD LEVELS...DR WAS SURPRISED NHBUI LEFT PIECE. REALLY NEED MORE TIME TO DO THIS PIECE JUSTICE NT...LOWERE DOSES WITH UNI...COMPLIANCE A BIG PUSH HERE IF SLOW...GET INTO LAR TIE BENEFITS OF UNI HERE
PPLPMDL080000001	E CLEVELAND	OH	44112	1/10/1995	NO I HAVEN'T SWITCHED ANYONE TO UNIPHYL...YES I REMEMBER MG-MG HAVE TO REMEMBER...OK DHC USE VER LITTLE CIII BUT WILL GIVE IT A SHOT IS IT COVERED...MEDICAID NT FOLLOW THAT UNI...WE TALKED CIRCADIAN BENEFITS OF UNI HAVE YOU MADE ANY...GET ONE PT WE CAN PUT FILE CARD IN FILE IS SENOKOT COVERED WE COULD USE THAT
PPLPMDL080000001	AKRON	OH	44319	1/10/1995	HAS A WOMAN ON THE PATCH.NOT TO FAMILAR WITH MSC.USED THE TWYXCROSS STUDY TO SHOW SUPERIOR MSC USE IN CANCER PAIN. WENT OVER CONVERSIONS AND WHY MSC IS BETTER THAN DURAGESIC. LEFT OFF CON CALCULATOR AND STUDY
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	ADMITTED HIS USE OF DARVOCET,BUT ONLY AFTER NSAID HAVE FAIL WILL TRY DHC. UNI WITH BETA2'S IN ASTHMA MAKES SENSE.MARTIN STUDY CONFIRMED ITS ADDED EFFECT.
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	USING FOR NIGHTIME PROBLEMS OF WHICH ALL ASTHMA AND COPD PATIENTS EXPERIENCE. USED MARTIN TO SHOW THE BROAD BENEFITS SEEMED INTERESTED,WANTED A COPY OF THE STUDY
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	USES PERCOCET FOR BREAKTHROUGH. SOLD HIM ON MSIR CAPS, COMMITTED TO TRY. WANTS INFO ON TRI FOR BONE PAIN. USED THE NEW LEVY STUDY TO SHOW EFFECTIVENESS.
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	LEFT OFF THE TWYXCROSS STUDY ALONG WITH THE MSC CONVERSION CALC. AND COSTS STUDY ON MSC VS.DURAGESIC.
PPLPMDL080000001	CLEVELAND	OH	44106	1/10/1995	ALL SET AT THIS WING THANK YOU...WENT THROUGH THE NEW LIT
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	FIRST LINE USE IS MSC. USES DILAIDID FOR BREAKTHROUGH PAIN. SUGGESTED MSIR CAPS. EASY AND CONVEINENT. USING THE PATCH FOR THOSE WHO CANT TAKE PO MEDS. LEFT OFF CONV CAL. AND TWYXCROSS STUDY. ALONG WITH A COST OF MSC VS.DURAGESIC.
PPLPMDL080000001	CLEVELAND	OH	44106	1/10/1995	ROTATING IN SERVICES WITH SOLID TUMOR TOWER 6
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	USES UNI FOR NOCTURNAL ASTHMA. AND WILL CONSIDER IT WITH A BETA 2 INHALER FOR AN ADDITIONAL EFFECT. LEFT OFF MARTIN STUDY ON THEOPHYLLINE.
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	HAS SEVERAL PATIENTS ON THE PATCH. USING ALLOT OF BREAKTHROUGH MEDS. SO WHY THE PATCH. DISCUSSED THE GUIDELINES AND MSC DOSING ALONG WITH MSIR CAPS. LEFT OFF CONVERSION CALC.
PPLPMDL080000001	CLEVELAND	OH	44106	1/10/1995	MSC 200MG /SEN
PPLPMDL080000001	CLEVELAND	OH	44106	1/10/1995	MSC/SEN...IS THIS RT ADDRESS
PPLPMDL080000001	BARBERTON	OH	44203	1/10/1995	ONC FLOOR CALL MET WITH S.BAILEY HEAD ONN SET UP INSERVICE DR.HAAS ONC MSIR FOR BREAKTHROUGH,USES DILAUDID.WRITES OUT OF HABIT.COULD SAVE HIS PATIENTS Q4-H6 TO Q12 WITH MSC USE. DR.FRANK ER HAS WRITTEN DHC APPRECIATED THE LACK OF SEDATION AND POWER.DR.CRAWFORD PP NOT A BIG THEO USER,LIKES BETA2'S SUGGESTED UNI IN COMBO.USED MARTIN STUDY.
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	1/11/1995	DISCUSSED CLEVELAND CLINIC HOSPICE SITUATION SD THE NURSES ARE NOT IN FAVOR OF THIS SWITCH.
PPLPMDL080000001	PARMA	OH	44130	1/11/1995	WE AREN'T AWARE OF SWITCHING TO ORAMORPH AND SOME OF THE GIRLS HAD USED IT IN PRIVATE PRACTICE AND IDN'T LIKE IT FOUND THEY USED MORE BREAKTHROUGH. WE USE HOSPICE OF WESTERN RESERVE...THEY USE IT...GREAT THANK YOU FOR EVERYTHING AND ESP THE SENOKOT
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/11/1995	YES APPRECIATE THE SENOKOT ALL ELSE WELL STILL GOOD DEAL P PATCH
PPLPMDL080000001	PARMA	OH	44134	1/11/1995	HAVE USED DHC OCCASIONALLY...NT UNI BASED ON YOUR FEELINS CIRC PATTERNS...HAVE YOU USED UNI
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/11/1995	LANCET REPRINT AFTER NO SWITCHES YET...INTERESTED IN LA. YES WOULD LIKE TO DISCUSS IT FURTHER...TOOK THE ARTICLE. NT. FOLLOW WITH HIGH POINTS
PPLPMDL080000001	PARMA	OH	44130	1/11/1995	TOLD HI OF SWITCH...I DON'T WANT IT LIKE MSC. NOT TERRIBLY HAPPY. NT WHEN CHOOSE DILAUDID OVER MSC WHEN D YOU GO TO MSC
PPLPMDL080000001	CLEVELAND	OH	44119	1/12/1995	VERY RECEPTIVE-GOT MY MESSAGE ABOUT SETTING APPT-SD TO CALL NX WK!IWANTS TO GET TOGETHER W/ME.VERY INT IN TALKING FOR US IN THE AREA/VERY HAPPY W/ALL OUR SUPPORT HE SD.ESP SKT SAMPLES.NX-WORK ON MSIR CONCENTRATE ISSUE W/HIM-MAY BE GOOD FOR US
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	1/12/1995	WANT TO SET UP IN-SERVICE FOR THIS QUARTER. WE HAVE NEW STRENGTH AND MSIR CAPS TO BE FAMILAR WITH NOW MSC BACK ON FORMULARY....OK CALL ME LATER TODAY BAD TIME...WITH SUPERVISOR
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	REALLY THOUGHT TO SEE-DOESN'T SEE REPS-REAL BRIEF THRU WINDOW GAVE INFO ON DHC- SAID WOULD LOOK AT IT.REALLY A JERK.
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	BEEEN A WHILE-BUT SAYS HE HAS USED IT AND WILL USE AGAIN.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/12/1995	YOU HAVE ALLOT OF COMPETITION.I DON'T KNOW IF I'M SOLD ON THE CAFFEINE ISSUE...MAKE AN APPT AND YOU CAN HAVE 15 MINUTES OF UNDIVIDED ATENTION...NEW PARTNER DR THREATS NT CAFFEINE ISSUE
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	ADDRESS GET COMMIT TUP TRY AND MAKE HIS OWN EVALUATION
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	SEE HOSPICE RECORDS-CALL HER FOR INS APPT
PPLPMDL080000001	CLEVELAND	OH	44115	1/12/1995	SAW AT HOSPICE HOUSE OPEN HOUSE.VERY NICE!ISD MSC IS HIS DRUG OF CHOICE STILL-NX-WHY SO MUCH DURA??TOLD HIM I SET UP TO ATTEND ANOTHER TEAM MTG AT ST. VINCENT-SD GREAT.
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	SEE STEFFEE RECORDS-ALSO SAYS SALTZ AND JOSHI USING LOTS OF MSC

PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	1/12/1995	HAD APPT WITH RON MORTUS WHO SAID HE WAS AT HURON WILL REE RESCHEDULE FOR A TUES ONLY AT HURON
PPLPMDL080000001	CLEVELAND	OH	44119	1/12/1995	ATTENDED THEIR FANTASTIC "OPEN HOUSE" FOR NEW FACILITY! SAW LOTS OF PEOPLE AND GOT A TOUR. 42 INPT BEDS-WILL ACCEPT FIRST PT ON MONDAY 1/16.WILL USE HYTREE RIGHT NOW SAME AS USUAL BUT EVENTUALLY WD LIKE TO HAVE THEIR OWN FORMULARY. THRILLED W/SKT S SAMPLES I TOOK TODAY.
PPLPMDL080000001	LYNDHURST	OH	44124	1/12/1995	DR WAS GOING TO JUST SIN...BROUGHT LANCET..DECREAS IN EOSINOPHILS AND HIGHLIGHTS OF ARTICLE INTERESTED HIM....I READ THE LANCET AND DIDN'T SEE THAT...NT DID HE RE READ THE DETAILS OF THE ARTICLE..WHAT THINK LAR
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	DAVE SAYS HE'S SEEING LOTS OF DHC LATELY-MOSTLY FROM SEL- VARAJ-ALSO SOME MSC FROM SALTZ AND JOSHI.
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	TRYING TO GET CINDY TO GATHER INVOICES FOR REBATE.. "TOO BUSY THESE DAYS" UGH!! CHECK WILL BE ARRIVING SOON FOR B97.00! THEY WERE VERY PLEASED-TOLD THEM THAT WAS ONLY 2 PTS IMAGINE WHAT IT COULD BE ND TO SEE CHERYL TO SET ANOTHER INS. CENSUS UP TO 45 THIS MONTH.
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	PHCY-BETSY-TOLD HER THE HOSPICE WANTS 200MG STOCKED-SD SHE WON'T DO IT UNTIL THEY SEE RX OR MORE FOR 100MG.SD SHE'D TALK TO DONNA
PPLPMDL080000001	CLEVELAND	OH	44119	1/12/1995	SAW AT OPEN HOUSE-VERY HAPPY W/EVERYTHING -SKT ETC.VERY NICE AND RECEPTIVE-STILL USING LOTS OF SUBLINGUAL-WILL DIS- CUSS MSIR CONCENTRATE W/KATHY AND DR. AGNABERG AT LATER DATE
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	SHWD HER MSIR CONCENTRATE FOR HOSPICE USE FOR REBATE VERY INT.TOLD ME TO TELL HOSPICE!!INO ORAMORPH AND SAYS SHE THINKS HOSPICE IS USING MSIR CAPS. ND TO SET UP ANOTHER INS AND ATTEND TEAM
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/12/1995	HAVE AN ANTIHISTIMINE I CAN HAVE...SORRY YES I LIKE THE SENT ND DHC IN MONTHS...IT USE TO BE HARRIS BUT NO LONGER NOT SURE WHO ELSE
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	VERY BUSY-JOSHI OFF ILL-MAY HAVE BYPASS SURGERY-GETTING ALL HIS PTS.DID SAY THAT MSC IS WORKING WELL AND HE HAS SEVERAL PTS ON IT.JUST SAW ONE IN PHCY FOR 60 BID!!VERY HAPPY W/IT HE SAYS AND GREAT CHOICE FOR MOST PTS.
PPLPMDL080000001	CLEVELAND	OH	44109	1/12/1995	SAW AT HOSPICE HOUSE OPEN HOUSE-DISC METRO SITUATION.THKD HIM FOR HIS HELP-TOLD HIM OF MY MTG W/TRACY AND MIKE POWELL AND STATUS CURRENTLY.TOLD HIM TO CONT TO WRITE MSC-SD THATS WHAT HE HAS BEEN USING AND HAS ONLY GOTTEN A COUPLE CALLS BACK FROM OUTPT PHCY THAT HTEY WILL GET ORAM.THINKS MOST OF HIS PTS GO OUTSIDE METRO TO GET FILLED-THEN THEY CAN GET MSC
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	USING A LOT OF DHC-MANY PTS GOING DOWN TO FAMILY PHARMACY- DR SAYS IT IS BECOMING HIS "DRUG OF CHOICE" FOR PAIN THESE DAYS-VERY HAPPY W/IT.STILL USING SOME DARV-BUT MORE DHC HE SAYS.DARV FOR MILD PAIN-OR IF DHC DIDN'T WORK OR CAUSED REACTIONS FROM CAFF-BUT MOST PEOPLE TOLERATE IT FINE.KEEP SEEING.WANTS CALENDARS AND WEEKLY DIARY BOOK!!?
PPLPMDL080000001	CLEVELAND	OH	44113	1/12/1995	ALL DURA PTS ON MSC NOW! REALLY USING LOTS OF IT-MANY PTS ARE FROM OUT OF STATE THO.GETTING GREAT RESULTS.ND TO KEEP SEEING.ROMAN HAD PT THAT CONVERTED TO 100MG FROM 25MCG PATCH BUT DOSE TOO HIGH.SD HE HAD PT CUT TABLET INTO 4'S AND IT IS WORKING GREAT!! UNBELIEVABLE.SAYS NOW PT HAS 1 YR SUPPLY. TOLD HIM NOT TO CUT IT-BUT HE SAYS ITS WORKING GREAT!!?
PPLPMDL080000001	LYNDHURST	OH	44124	1/12/1995	YES AND I USE THE DURAGESIC WITH GOOD SUCCESS. I KNOW IT IS MORE COSTLY \$\$\$ BUT I USE IT FOR THOSE WHO NO LONGER CAN SWALLOW. ORAL MORPHINE FIRST. TITRATION YES MAY TAKE LONGER BUT NOT A PROBLEM IF YOU KNOW WHAT YOU'RE DOING. BREAKTHROUGH...INTERESTED IN MSIR CAPS WILL TRY IT NT...SELL MSC FEATURES OVER SUSTAINED FETANYL...SO NOT TO M
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	1/13/1995	DAVE- 1994 PURCHASES FOR CLEVELAND CLINIC FOR MSC 15MG-2922 TABS 30MG-5821 TABS 60MG-4642 TABS 100MG-3833 TABS 200MG-954 TABS. TOLD ME OF A NEW HOSPICE OPENING UP IN CLEVELAND AREA IN 1995.WILL KNOW MORE IN FEB.I COULD BE GREAT STILL TRYING TO GET VNA BUSINESS AND LUTH.
PPLPMDL080000001	EUCLID	OH	44119	1/17/1995	STILL USING QUITE A BIT OF DHC-TRIED TO GET SPECIFIC ABOUT LORCET-WOULDN'T DISCUSS. NX TIME HIT THAT ISSUE HARD
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/17/1995	NO GAIL I HAVE NOT SEEN ONE DHC...ALOT OF THEOPH BUT MOSLY THEODURE...NEW DETAIL PICE LANCET REALLY INTERESTED CAN I LOOK AT THIS...IMPORTANCE OF DOSING WHEN NEEDED
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	1/17/1995	YES I HAD GOOD EXPERIENCES WITH DHC...I JUST KEEP FORGETTING THE NAME DHC THAT I'LL REEMEMBER. STAMPED A PAD WITH DHC..AAND SAID THANK YOU FOR THE STAMPER THIS WILL DO IT NT STAMP MORE OF THE PAD...
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	1/17/1995	GAIL I USE SO LITTLE AND FORGOT ABOUT DHC. CAN'T SAY I USE MUCH THEOPHYLINE ANYMORE...BUT DID LOOK AT LANCET OK I WILL GIVE DHC A GO ON A FEW PTS AND GIVE YOU THE FEEDBK NT FOLLOW DHC
PPLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	1/17/1995	GAIL I USE SO LITTLE AND FORGOT ABOUT DHC. CAN'T SAY I USE MUCH THEOPHYLINE ANYMORE...BUT DID LOOK AT LANCET OK I WILL GIVE DHC A GO ON A FEW PTS AND GIVE YOU THE FEEDBK NT FOLLOW DHC
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/17/1995	DR DIDN'T SEEM TO WANT TO HERA ABOUT UNI SO INTRO YOU TO A NEW MED DHC...HASN'T USED IT REMEMBER NT WHEN YOU WANT TO WRITE A BRAND NAME THAT IS COVERED IF ALLOWS TRY MARTIN UNI
PPLPMDL080000001	EUCLID	OH	44132	1/17/1995	NEW EXP PHYSICIAN-QUICK THRU WINDOW-VERY BUSY OFC-SD WD LOOK AT IT
PPLPMDL080000001	EUCLID	OH	44119	1/17/1995	GREAT GUY-USING LOTS OF UNI-DOSES IT CORRECTLY-NX-ND TO GET SPECIFIC ABOUT PROVENTIL REP USING QUITE A BIT OF THAT.INT IN ANY READING MATERIAL
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/17/1995	SIMPLE MSC FIRST BUT PATCH IF SWALLOWING OR CARE IS POOR.. FORGET PAIN MED...I THINK HE THINKS MUCH LESS CAN SWALLOW THAN THE DATA SHOWS HE IS WRITING FOR DURAGESIC NT AHCPR ORAL ROUTE AGGRESSIVE SIDE EFFECT CTRL AND MSC BENEFITS NO CONCERN OVER HEAT VARYING BLOOD LEVE
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/17/1995	GAIL HAVE HAD GOOD RESULTS OF DHC. IF NUMBERS HAVE FALLENS U HGAD TON OF SAMPLES FROM THE DHC STUDY AND NOW I'M OUT AND I ALWAYS GIVE PTS SAMPLES WITH A SCRIPT..CAN FIX THAT..NO I WILL USE MORE...CLAIMS I SHOED HIM THE LANCET REPRINT BUT IT WAS REEXAMINING THEOPH....YES YES REMEMBER??? TRY LANCET AGAIN...THEO 24 AND UNI ONLY SAMPLES I GET ANYME
PPLPMDL080000001	EUCLID	OH	44119	1/17/1995	JEFF BURGUR GOT PROMOTED TO MAIN OFC IN MAYFIELD VILLAGE!!! LINDA IS CURR TAKING OVER-HAS NO CLUE ABOUT BETASEPT BUT STILL HAS BOTTLES THERE.TOLD HER OF SITUATION-SD WOULD DO TRIAL W/4% CK BACK FEW WKS.
PPLPMDL080000001	CLEVELAND	OH	44119	1/17/1995	SAMPLES
PPLPMDL080000001	EUCLID	OH	44119	1/17/1995	WITCH AGAIN!!SO HARD TO TALK TO-TOO HYPER.SD USES MSC ALOT (NO KIDDING) BUT LIKES DURA TOO.WALKED AWAY
PPLPMDL080000001	NORTHFIELD	OH	44067	1/17/1995	DHC/SEN
PPLPMDL080000001	CLEVELAND	OH	44119	1/17/1995	QUICK STAND UP-SAME AS USUAL-DISC NEW HOSPICE TO BREAK ICE- SD WD USE IF NEEDED BUT DOESN'T REFER MUCH TO HOSPICE!!
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/17/1995	WHY WAS HE MADE A CORE?...TYLENOL AND DARVOCT MAN NOT TERRIBLY INTERESTED BUT APPRECIATE KNOWING WHAT'S OUT THERE
PPLPMDL080000001	BEACHWOOD	OH	44122	1/17/1995	LANCET REPRINT WITH LAR RESULTS...THEY ALL GO IN WAVES YES I SAW IT. NT ASK IF HE SEE AN IMORTANCE IN CIRCADIAN RHYTHMS...
PPLPMDL080000001	CLEVELAND	OH	44122	1/18/1995	ORANGE BOOK...THEY ARE DIFFERENT PRODUCTS...WOULD LIKE TO MAKE APPT TO TALK NT TRY AGAIN WHEN I TAKE IN THE SLIDES ORANG BOOK, PURPLE..WHICH I GAVE HIM SO JUST POINT OUT
PPLPMDL080000001	CLEVELAND	OH	44104	1/18/1995	DHC HAS MOVED BUT LITTLE MSC
PPLPMDL080000001	BARBERTON	OH	44203	1/18/1995	7 30AM INSERVICE ON 4C ONC FLOOR. 8RN'S,LPN'S PRESENT. DISCUSSED THE NEW GUIDELINES,MSC,MSIR,AND SKT-5 PROTOCOLS. SERVED PASTRY AND DONUTS. 5 00PM INSERVICE WITH 7 SERVED PIZZA AND SODA.
PPLPMDL080000001	WARRENSVILLE	OH	44122	1/18/1995	BIGGEST CONCERN WITH BOTHE GROUPS WAS THE DOCTORS NOT USING THE ASSESSMENT TOOLS.LEFT OFF VIDEOS AND JOURNALS.
PPLPMDL080000001	HEIGHTS	OH	44119	1/18/1995	CHRONIC PAIN WILL TAKE 5 MSC AND PATCH THEY WON'T ADD PATCH HIM AS A SPEAKER FOR THE RESIDENTS AT HURON...LETS SEE IF OUR FEELING AGREE...AFTER ADDRESSING A TOLERANCE CONCERN AND DOSING...AGREED IT MAY BE USED IMPROPERLY LEFT ALOT OF LITERATURE FOR HIM TO LOOK AT WHEN TIME ALLOWS ALSO AHCPR...SETTLED ON GAIL WHAT DO YOU DO WHEN A GUY 25
PPLPMDL080000001	AKRON	OH	44319	1/18/1995	USING THE PATCH BECAUSE OF CONVICNE. MSC DRUG OF CHOICE FOR CANCER PAIN.USED THE LEVY STUDY TO SHOW THE DIFF IN BOTH DRUGS. COMMITTED TO USE MSC. LEFT OFF THE 200MG VISUAL.
PPLPMDL080000001	AKRON	OH	44319	1/18/1995	BUSY,QUICK HIT ON THE POWER OF DHC WITH THE BENEFIT OF CAFFEINE.LEFT OFF VISUAL AND CHART IN ER.
PPLPMDL080000001	BARBERTON	OH	44203	1/18/1995	USES UNI FOR NOCTURNAL PROBLEMS. USED MARTIN TO SHOW THE BENEFITS OF UNI WITH AN BETAZ INHALER. COMMITTED TO TRY.
PPLPMDL080000001	CLEVELAND	OH	44111	1/18/1995	TLAKED W/BETH LEITCH IN PURCHASING-AWARE OF B-D BRUSH SITU- ATION.CAN NO LONGER GET THE STERILE ONES BUT THINKS THEY CAN GET THE NON-STERILE THAT DO SAME THING.WILL CK ON OUR BRUSHES THRU PREMIER CONTRACT.
PPLPMDL080000001	WARRENSVILLE	OH	44122	1/18/1995	APPT WITH DR BARRETT GREATER USE OF MSC.. BABY SHOWER NEXT WEEK
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/18/1995	HAVEN'T SEEN YOU IN AWHILE/BETTER MSC BOOKS NO BUT TRIL
PPLPMDL080000001	BEACHWOOD	OH	44122	1/18/1995	BOOKLETS TOGETHER FOR THE LECTURE TOMORROW LATE FOR MEETING WILL TALK LATER THIS WEEK FOR IN-SERVICES
PPLPMDL080000001	WARRENSVILLE	OH	44122	1/18/1995	DR WINE SPEAKING FOR ME MSC AND PAIN MANGAEMENT
PPLPMDL080000001	HEIGHTS	OH	44119	1/18/1995	TALKED W/JEFF AT MAIN OFC-HEARD OF B-D BRUSH SITUATION-WILL CK ON PRICE OF OURS AND WHAT STATUS IS.CK BACK 2 WKS ALSO WILL CK ON BETASEPT FOR ALL 4 HOSPITALS.
PPLPMDL080000001	EUCLID	OH	44109	1/18/1995	BTSP-TALKED TO MATT IN INV CONTROL.DOESN'T BUY BRUSHES BUT HAS SEEN THEM.ND TO SEE NANCY BURTON IN STORE ROOM.
PPLPMDL080000001	CLEVELAND	OH	44122	1/18/1995	APPRECIATE THE HELP WITH THE PROGRAM TOMMARROW USING THEIR OWN BOOKS SO NOT INTERESTED IN PARTNERS
PPLPMDL080000001	BEACHWOOD	OH	44122	1/18/1995	SPOKE WITH KAREN GAIL. YES PROGRAM WENT WELL CAN YOU FUND E ONE...THEN WILL YOU DO ANOTHER IN-SERVICE ON DOSING TALK TO MONTEFIORE AND GET A COMBO ON DOSING DONE MSIR CONVERSION TO PURDUE...WILL LOOK IN TO IT, I WILL CALL BACK
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/18/1995	FOLLOW IN WER
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/18/1995	CHRONIC PAIN WITH BREAKTHROUGH GIVES HIM MORE CONTROL BUSY OR UNHAPPY WE DIDN'T SPONCER THE TALK....NT WHERE WHEN OR WHY CHOOSE PATCH OVER MSC HOW DOYOU DECIDE ABUSE POT
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	1/18/1995	PAIN CLINIC
PPLPMDL080000001	CLEVELAND	OH	44104	1/18/1995	OR SUPERVISOR IN MEETING...SCRUB NURSE...TALK DALE SEND ME HERE...NO ONE AWARE OF THE CHANGE OR WHO SAID WHAT
PPLPMDL080000001	CLEVELAND	OH	44120	1/18/1995	NO DHC AS OF LATELY ALOT OF CHANGES HAPPENING
PPLPMDL080000001	CLEVELAND	OH	44104	1/18/1995	YES I DID USE DHC AND DID HAVE GOOD RESULTS...YOU KNOW WHAT HAS HURT YOU IS THE FACT OF THE PROBLEMS WE HAVE HAD WITH DEA...I KNOW I EVEN SENT IN A COPY OR DR ASKARI'S WILL USE IT AGAIN BUT WANT SOME SAMPLES FIRST SINCE NEW SEE HOW THEY RESPOND BEFORE FILLING SCRIPT NT SAMPLES...WHERE PT THAT WOULD BENEFIT
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/18/1995	EXCELLENT!!! TALKED PATCH AND IT'S USE...BY END AGREED THAT ORAL FILLING... BREAKTHRU PATCH ONLY WHEN CAN NOT SWALLOW OR OLDER PERSON ON CONCOM MEDS...LESS CONFUSION DILAUDID PUSHING HARD...AS EFFECTIVE 3X/DAY. WILL GLADLY SPEAK FOR ME A NOON CONFERENCE...GET HIM THE SIDES PURPLE BOOK WAS WONDERFUL REFERENCE...LOOKED AT BLOOD
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/18/1995	AH YES DHC..HAD FORGOTTEN ABOUT IT...WILL FILL YOUR CANDY JAR...GET ME SAMPLES OOPS MUST HAVCE SENT A MSC LETTER NT STAMP SCRIPT PAD...HOW IS HIS FOOT
PPLPMDL080000001	CLEVELAND	OH	44122	1/19/1995	DETECTED A CONCERN...NARROWED IT DOWN TO ONE PT WHO HAAD PROBLEM WITH ALL NARCOTICS...WASN'T JUST DHC...YES I GUESS ALL OTHERS WERE POSITIVE...NT DHCRCENT EXPERIENCE THEN GO FOR GI OR DROWSY IF RESULTS GOOD
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	1/19/1995	YES INTERESTED IN SETTING UP SPEAKERS WHO CAN YOYU OFFER AD WHO IS ON YOUR SPEAKER BUREAU...WILL USE ROSS OR BRESSI HOW ABOUT FRED FRIETAG FROM CHICAGO RE HEADACH PAIN TREATMENT...BRING IN YOUR SPEAKERS BUREAU
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	1/19/1995	UNIPHYL RESURGENCE...MARTIN LANCET OK MAYBE IT HAS AN ANTINFILAM PROPERTIES BUT DOESN'T COMPARE WITH CORTICOSTEROIE YEA THE PROBLEMSWITH SEREVENT IS THAT THE DRS DON'T EDUCATE TOO MANY
PPLPMDL080000001	SHAKER HTS	OH	44122	1/19/1995	PROBLEMS JSUT ARGUED LOWER BLOOD LEVELS OK THEN WHEN YOU DO USE THEOP..UNI YES OF COURSE
PPLPMDL080000001	UNIONTOWN	OH	44685	1/19/1995	LITTLE MSC
PPLPMDL080000001	UNIONTOWN	OH	44685	1/19/1995	USED THE ZORRATI STUDY TO SHOW WHY ASTHMA IS A NOCTURNAL DISEASE AND HOW HER PATIENTS BENEFIT FROM UNI. SOME ON SERAVENT,BUT SHE MENTIONS PROVENTIL IS STILL NEEDED. SUGGEST SHE USE PROVENTIL AND UNI IN COMBO AND GET AND ADDED EFFECT.

PPLPMDL0080000001	BEACHWOOD	OH	44122	1/19/1995	SPOKE WITH CONNIE...WANT S TO PUT TOGETHER A CEU PROGRAM CAN WE PROVIDE A SPEAKER...OR CAN I GET ACCREDITATION FOR MY IN-SERVICES...TAKE HER AN OUTLINE...
PPLPMDL0080000001	WARRENSVILLE	OH	44122	1/19/1995	SPOKE WITH FRED...GAVE HIM BOTTLE TO TRY...WILL HAVE STUDIES LOOKED AT AND SEE WHAT THE MERGE MEANS...ONE MONTH GET BACK WITH HIM
PPLPMDL0080000001	CLEVELAND	OH	44106	1/19/1995	SPOKEW TID JODY IN NETWORK...READ ME THE RIOT ACT VERY POLITELY...WE ALWAYS HAVE VENDORS TRYING TO WRITE UP SPECIAL AGREEMENTS...CONFLICT OF INTEREST!!!! I WILL SUBMIT THAT ETASEPT BE LOOKED AT ON UC
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	WEN/UNI
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	NEEDED TO SEE AGAIN-IS ON A LOT OF NIGHTS LATELY-HASN'T BEEN USING AS MUCH DHC YET IVE HAD TROUBLE SEEING HIM-WILL USE AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	SAW AT TUMOR CONF.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	1/20/1995	I AHAVENT HAD SAMPLES OF DHC AND I TOLD YOU THA'S HOW I DECIDE WHAT TO WRITE...YES JJUSUT FORGOT ABOUT IT NT...MSC/DILAUDID WHERE AND WHEN WOULD YOU USE A SHORTER ACTING LIKE DILUDID WHY...BENEFITS OF MSC
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	I APPRECIATE YOU COMING FOR THE TRIL WHAT'S HAPPENING DOWN AT UH YOU USE TO BE BY WITH BOX LOADS...NO LONGER THAT WHY I HAD YOU SING FEW CARDS LAST TIME. DHC NO I FORGOT ABOUT IT...OH YES I WILL GIVE IT A TRY CAN YOU GET ME SAMPLES...YES USE A GOOD DEAL OF C11 RHU FLARE UPS ECT
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	THIS MAY BE POTENTIAL...LANCET AND D LAR AND THE RESURGENCE OF THEOPH...NT UNI BENEFITS OVER OTHER THEOPH YOU KNOW THE D/C THE SPINKLES
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	SPONSORED TUMOR CONFERENCE-BROUGHT LUNCH FOR ONCOLOGY PHCY-SET UP PHCY INS FOR PAIN MGMT-FEB ONC FLR-PT ON 200MG DED
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	DONT NEED SEN AND NO ORA YET
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	NO HAVENT YOU KNOW YOU'RE THE ONE WITH THE BACK PICTURE DO YOU HAVE A SLIDE I CAN USE FOR A LECTURE NEXT WEEKEND WELL WHAT'S IN THIS FOR ME...SAID YOU WOULD GIVE DHC A SHOT...I'LL WRITE TRIL...NO NOT MARKETNG THAT NOW...OK FULL DHC AGAIN WHY CANT I WRITE IT BID...OK WILL GIVE IT A SHOT TELL YOU MONDAY
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	I KEEP TELLING YOU MOST ALL MY PTS ARE MOBILE AND LITTLE PAIN USUALLY ADVILL MAYBE PERCOCET YES WHEN C11 ONLY MSC NT DHC
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	NEW RAD ONCT GREAT GUY,WANTS INFO ON PAIN MGMT AND SKT.USES MSC EXCLUSIVELY WHEN NEEDS PAIN MEDS-USUALLY REFERS TO PRI-MARY CARE DOC FOR PAIN CONTROL BUT MANY PTS COME TO HIM ON IT ALREADY...COULD BE A LOT OF BUSINESS
PPLPMDL0080000001	CLEVELAND	OH	44112	1/20/1995	JOE BECKA, PURCHASING...LETS START HERE I PURCHASE FOR SURGERY. CAN YOU BRING A TRIAL...YES NEXT WEEK WILL REVUE AND SEE WHAT THE OTHER HOSPITALS ARE DOING...WE WILL ALL THEN GO PROBABLY
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	NEW RAD ONC-COULD BE GREAT.WANTS PT INFO AND SKS SAMPLES. DO LUNCH FOR HER AND HER PARTNER.TRAINED AT CLEVE CLINIC. SAYS USES MSC-2 RX WENT TO ORAMORPH W/2 PTS.PHCY SUBSTITUTED WILL CK ON STOPPED USING AS MUCH DIL LATELY-SAYS HAD BAD EXPERIENCE. DISCUSS MSIR FOR RESCUE AND HOSPICE NX TIME.
PPLPMDL0080000001	CLEVELAND	OH	44111	1/20/1995	GAIL I'M TELLING GYUO THIS IS A DDS AND ORALS/SURGERY/DRUG THANK YOU!! WILL PUSCH THE SEN
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	LANCET AND NIBL NEW BLOOD LEVELS...YES WOULD LIKE THE LANCET REPRINT DR HAD HEARD CLANCE SPEAK SOME PHARMACEUTICAL COMPANY SPONSORED IT. VERY GOOD SPEAKER GOT SIDE TRACKED ON LAR...GOOD NT DID HE GET A CHANCE TO FINISH THE ARTICLE...HOW HE FEEL AND AGREED COMPLIANCE IS IMPORTANT SO WHEN THEOPH IS APPROPRIATE CHOICE.UNI
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	VERY FRIENDLY...I DONT LIKE DIHYDROCODONE...CODEINE LISTENED I'LL USE IT CAN YOU GET AMPLES NT FOLLOW DR PHCY SAYS HE WOULD BE APPROPRIATE CANDIDATE FOR DHC
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/20/1995	NO ORAMORPH EXPERIENCE TO TELL YOU NEW PUP NAMED SPARKY
PPLPMDL0080000001	CLEVELAND	OH	44113	1/20/1995	SAW AT TUMOR ONFERENCE STILL USING MORE MSC THAN DURA LATE- LY STILL LIKES TO USE IT Q8H OR Q6H-WONT BUDGE ON THIS.WHY? SAYS FROM HIS EXPERIENCE IT DOESN'T WORK Q12H AL THE TIME. SHWD BRESCIA,HOMESLEY AND WARFD FOR Q12H SD IN "HIS" EXPR.
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/23/1995	HAVE TO GET THE DURAGESIC ISSUE TO HIM
PPLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	1/23/1995	ASK NX TIME FOR MORE FAIR EVALUATION.NOT USING AS MUCH AS HE SAYS.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/23/1995	WOULD LIKE TO SET UP IN-SERV IN COMBO WITH HOSPICE...
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	1/23/1995	SEEN 3 ORAMORPH RX-STILL SEEING MSC DAW-WILL SUBSTITUTE- FOLLOW-UP ON BETASEPT-USING DIAL SOAP FOR GENERAL HANDWASH-ING-WILL CONSIDER CK BACK ON THIS AND BETADINE.
PPLPMDL0080000001	PARMA	OH	44129	1/23/1995	SPOKE WITH MARY JOE AT LENGTH. LWTWER WENT OUT TO DRS INSTAGATED BY ELIZABETH THE ROXANE REP SHOWING BLOOD LEVELS AND S SAVINGS JIM DID A COST COMPARISON AND FOUND OVER THE FULL YEAR THE MOST SAVED WOULD BE \$300.00. BETTER SEE TED ASP. OWULD LIKE TO GET DR COWAN AWAY FROM DURAGESIC CAN WE PUT TOGETHER AN IN-SERVICE IN COMBO WITH THEM
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/23/1995	TRAINED UNDER DR. MARTIN AT NATL JEWISH/SAYS USES ONLY UNI EXCEPT WHEN PTS CANT TOLERATE IT-SAYS IT HAPPENS A LOT. NO TO USE BARNES/SAYS USING SOME SEREVENT
PPLPMDL0080000001	CLEVELAND	OH	44106	1/23/1995	TALK TO JENNY HOOKS RE THESE ADMIN DECISIONS NOT INTERESTED IN TALKING RE FORMULARY...I WILL SEE WHAT JENNY SAYS ABOUT DRS INFLUENCE OVER FORMULARY
PPLPMDL0080000001	RICHMOND HTS	OH	44143	1/23/1995	NEED TO SHOW MARTIN, SLEEP DISORDERS THEOPHYLLINE DOES NOT EFFECT SLEEP PATTERNS, THEOPH IS THERAPEUTICALLY EFFECTIVE AT LOWER DOSES, SHOW WITH MARTIN BARNES, OR LANCET. GO AFTER SWITCH HE CURRENTLY DOES NOT SWITCH PATIENTS WHEN THEY COME TO HIM.
PPLPMDL0080000001	PARMA	OH	44129	1/23/1995	MSC/SEN
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/23/1995	LINDA OFF SICK, JENNY IN MEETING...PHCY DR LEVITAN DIRECTOR...WHO THEN REFERRED ME BACK TO JENNY...SEE THIS AFTNRNOON
PPLPMDL0080000001	PARMA	OH	44129	1/23/1995	STARTED IN PURCHASING SENT ME TO TRACI WHO WAS MORE THAN ACCOMODATING LOOKED AT PREMIER BID AND DID A COST ANALYSIS AND THE PTESENT DISPENSORS WOULD HAV E TO BE REPLACED AND IF THE PAPER HAD TO BE FIXED AND HOLES ON WALL NOT OWRTH IT...DONT USE SCRUB BRUSHES...ALL FOAM THRUU CLINIPAD...SORRY...MSC THRU DON
PPLPMDL0080000001	PARMA	OH	44129	1/23/1995	WAS REFERRED HERE FROM PARMA HOSPITAL...SORRY I HAVENT BEEN IN EARLIER...NOT AWARE YOU WERE HERE...FROM WESTLAKE CAMPUS DRIVE...WANT TO DISCUSS THE PROPOSAL TO SWITCH TO ORAMORPH...MAKE AN APPT TO SIT DOWN
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/23/1995	JERK-DOESN'T WANT ME TO TELL HIM ANYTHING-HE KNOWS IT ALL
PPLPMDL0080000001	PARMA	OH	44129	1/23/1995	HOSPICE CALL
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	1/24/1995	CLAIMS USED DHC ONLY ONE CAPSULE NO UNI ...NT RESULTS OF DHC GOOD SAY ONE CAPSULE BECAUSE IT IS SO EFFECTIVE LESS CODEINE THATN TYLENOL 3...NT DEC 9 NOW IN THEOPH AND ALL BID
PPLPMDL0080000001	PARMA	OH	44129	1/24/1995	DR WANTED TO TALK ABOUT DAN...YES 2 WILL KEEP WRITING UNI UGH...NT SAME IMPORTANCE AND FFREQUENCY OF NIGHT-TIME SYMPTOMS
PPLPMDL0080000001	PARMA	OH	44129	1/24/1995	USING VERY LITTLE THEOPH ANYMORE...TOO MANY BETTER THINGS OUT THERE MARTIN...NT MARTIN...EUROPEAN JOURNAL AND LANCET WHATEVER TIEM ALLOWS
PPLPMDL0080000001	PARMA	OH	44129	1/24/1995	HAD ME COME BACK TWICE...SO SORRY DR RUNNING 1 HR LATE QUICKIE WITH MARTIN PAPER, GIRLS APOLOGISED FOR ALL MY FAILED ATTEMPTS...TRY NEXT TUES AFTER OFFICE HOURS I WILL LOOK WHEN I GET THE CHANCE...NT HWERE WHEN THEOPH WHEN A BID OVER UNI...SELL UNI
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/24/1995	NEW DIRECTOR OF IN PT...WILL GIVE HER THE INFO TOMMORROW LINDA BACK AFTER 4 TODAY DR LEVITAN USING MSC...WHATEVER THE STAFF NURSES REQUEST
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	1/24/1995	HAVEN'T SEEN MSC IN AWILE SENOKOT MOVES. EMPTY SHELVES AGAIN
PPLPMDL0080000001	PARMA	OH	44129	1/24/1995	DIFFERENCES OF MSC VS ORAMORPH...IT CERTAINLY IS A CONSIDERATION...INTERESTING LEAVE ME ALL OF THIS AND I WILL TAKE IT TO PHARMACY
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	1/24/1995	AT HOSPICE...NO NEEDED NOW BUT WHEN WE GET NEW RNS THEY REALLY NEED IT TO FEEL COMFORTABLE WITH THE DOSES WE GIVE
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/24/1995	JENNY...ALOT OF CHANGES NEW IN-PT DIRECTOR OF STAFFE DEVEL JENNY HAD MEETING THIS AFTERNOON FOR FIST TIME WITH HER. SHE WILL GIV E ME A CALL AS SOONAS SHE IS ORIENTED. SAYS SHE ONLY SEES DR LEVITAN WRITE MSC...WHATEVER STAFF NURSES WANT...WILL WRITE
PPLPMDL0080000001	BARBERTON	OH	44203	1/24/1995	USING UNI AT NIGHT WITH INHALERS DURING THE DAY,HAS SOME FEARS OF THEO SIDEFFECTS. HELM STUDY USED TO SHOW UNI IS THE SAFEST PRODUCT AMON THE THEO TO RX.SEMED IMPRESSED WITH INFO.LEFT OFF HELM AND VISUAL
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	1/24/1995	SPOKE WITH TONI...REF ME TO PAT NO NEED TO TALKT O MEREDITH NURSES KNOW WHAT THEY NEED FOR IN-SERVICE NONE NOW, SEE NOTES RE ROXANE'S IN-SERVICE
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	1/25/1995	AGREEE THAT EDUCATION IS IMPORTANT STILL DO THE RELIABILITY OF DURAGESIC...NO HAVENT LOOKED AT ALL THE LITERATURE YOU LEFT...TOO BUSY TO TALK MAYBE THIS SPRING TALK TO ME IN MARCH
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/25/1995	NO, CANT USE FRIETAG FROM DIAMOND HEADACE IN CHICAGO...NO OK WHAT ARE MY OPTIONS...CHECKED SEVERAL WANT A GOOD SPEAKER RATHER THAN CREDENTIALS OUT THE REAR W/TH
PPLPMDL0080000001	WARRENSVILLE	OH	44122	1/25/1995	SEEMS SHORT...PREG SEEMS FOREVER.MSC AND PAIN DHC AND PAIN TOMMORROW
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/25/1995	MSC
PPLPMDL0080000001	BEDFORD	OH	44146	1/25/1995	MSC NO HIGH
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	1/25/1995	DHCC/SEN
PPLPMDL0080000001	WARRENSVILLE	OH	44122	1/25/1995	PHCY...MSC/ORAMORPH AND ED IS CHIEF AND MED EDUCATION
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/25/1995	TOOK DR THE SLIDES.WILL REVIEW AND LET MEKNOW WHIT HE THINKS OF IT AND WHAT HE WOULD USE NT AGREEABLE USED MATERIAL DILAUDID MORE \$\$\$
PPLPMDL0080000001	WARRENSVILLE	OH	44122	1/25/1995	TALKED PROGRAM AND SPEAKING ENGAGEMENTS BETWEEN PTS NT BRESCIA ECT 444 AVG DOSE AND LASTS 12HRS
PPLPMDL0080000001	CLEVELAND	OH	44112	1/26/1995	HAVE USED THE UNI AND VERY HAPPY WITHT HE RESULTS...YES HAVE LOOKEDA T THE DETAIL PIECE...USED LANCET TO EMPHASIZE THE LAR...HMMM AGREE TO LOWERE DOSES UNI QD/PK MAKES GOO SENSE ESP WITH COMPLIANCE NT NT WHERE FARM WOULD YOU USE A BID OVER UNI
PPLPMDL0080000001	E CLEVELAND	OH	44112	1/26/1995	HAVENT USED DHC YET WRITE LITTLE CUI ADS NOT THE OPOROTUY UNI AH YES AHVE USED IT WITH GOOD RESULTS NOT ENOUGH EXPERIENCE TO TELL QD MG-MG ONCE A DAY I CANT REDUCE IT...MAYBE LAR AND LANCET...NT IMPORTANCE OF CIRCADIAN PATTERNS AGAIN WHY UNI #1 COMMIT
PPLPMDL0080000001	CLEVELAND	OH	44107	1/26/1995	USED TO USE QUITE A BIT OF DHC LAID OFF HIM FOR AWHILE SD WD USE AGAIN.WONDERED ABOUT ALLERGIES TO CODEINE-NOT USE IT WAS USING MAINLY FOR ACUTE FRACTURES, ETC.WILL USE .TRYING TO GET AWAY FROM PERC-DHC WORKED ON 1 PERC PT-NOT ALL BUT GOOD CHOICE.THINKS A LOT OF IT IS PSYCH.KEEP SEEING NX-GO AFTER TYL AND DARV PTS
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/26/1995	HEARD ORAMORPH WAS AT SINAI WITH LONGER ACTING CLAIMS HAVENT REALLY HEARD MUCH OF IT STILL MSC. WHATEV ER HOSP BUYS FOR MSIR...NT WHEN WOULD YOU USE A PATCH OVER ORAL MSC...ARM WITH PURPLE BOOK
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/26/1995	VERY BUSY-WANTS SPEAKER FOR APRIL 29 PROGRAM.WOULDN'T TALK MUCH TODAY-SET UP LUNCH-BEST WAY TO GET TO HIM-TOLD HIM OF NEW DATA RE THEO.SD DISCUSS AT LUNCH.WHITBY COMING IN 2/10 I WILL BE IN 2/21
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	1/26/1995	1 HR LATE FROM HOSPITAL GAIL SET WITH UNI AND HAVE USED MORE UNI...RX DATA CONFIRMS IT BAD DAY TO SIT DOWN WILL BE BACK.SAME NT WHEN CHOOSE A BID OVER UNI SAID RHYTHM IS IMPORTANT
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	1/26/1995	NO HAVE JSUT FORGOT IT NO COMFORTABLE WITH INFO HAD USED THE SAMPLES MONTHS AGO...NT I KNWO YOU HAD USED DHC SEVERAL MONTHS BACK AND SAID YOU HAD NO COMPLAINTS DO YOU HAVE ENOUGH EXPERIENCE WITH THE PRODUCT TO WRITE IT COMFORTABLY...NEXT FEW POTENTIAL TYLENOL OR VICODIN PTS
PPLPMDL0080000001	CLEVELAND	OH	44112	1/26/1995	WENT TO SEE JOE RE BETASEPT AND BRAND BETADINE...OK WILL LOOK IT ALL OVER AND TRY IT AND TALK TO OTHER FACILITIES AND LWTYOU KNOW...CALL ME IN A MONTH OR TWO

PPLPMDL080000001	LAKEWOOD	OH	44107	1/26/1995	ONC FLR-JEAN-2 PTS ON MSC-OBRIEN USING MORE LATELY BUT STILL LIKES DIL FIRST-NEVER CHANGE HIM.GIVE LOTS OF GIFTS!!
PPLPMDL080000001	PARMA	OH	44129	1/26/1995	DR WAS IN PARMA THIS AM AND MAPLE HTS NOW...HAS USED IT DHC CANDY NT MORE PENS/PADS/COOKIES
PPLPMDL080000001	BEACHWOOD	OH	44122	1/26/1995	EXPLAINED THE IMPORTANCE OF ME TALKING TO BORNSTEIN SEE WHAT I CAN DO...GAVE JAN PARTNERS-N-PAIN/VIDEOS DR SAID HE WOULD NOT CONTINUE TO SEE ME!!!!!!
PPLPMDL080000001	LAKEWOOD	OH	44107	1/26/1995	GREAT CALL!!ALL OUT OF UNI SAMPLES-STARTED USING WHEN HIS FATHER-IN-LAW WAS PUT ON IT W/GREAT RESULTS-NOW HAS SEVERAL PTS ON IT.LIKES QD.RUNS AROUND OFC-HARD TO PIN DOWN BUT WILL BE GREAT
PPLPMDL080000001	LAKEWOOD	OH	44107	1/26/1995	USER-KEEP SEEING. DHC-SHWD BRIEFLY-SD WD TRY
PPLPMDL080000001	LAKEWOOD	OH	44107	1/26/1995	TRIED TO DISCUSS WHY HE USES SO MUCH DIL AND AT WHAT POINT HE GOES TO MSC-WOULDN'T SAY.JUST SAYS THAT HE REALLY LIKES HOW DIL WORKS-KNOWS ABOUT STREET ABUSE, ETC.NOT A CONCERN. NEVER SEES
PPLPMDL080000001	LAKEWOOD	OH	44107	1/26/1995	DIL REP-NO GIFTS-THAT'S WHAT HE REALLY LIKES RE US!!HARD TO TALK TO.WILL NEVER CHANGE
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	1/26/1995	T-24.SAYS LIKES FLEX OF DOSING-100,200,300,400.DOSING IT BID WHY?BETTER CONTROLBINGO FOR UNI-DOESN'T WANT TO HAVE PTS BREAK TAB-WON'T DO IT.HAS TRIED.HOW MANY PTS ON 200 A DAY? NOT
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/26/1995	MANY.MOST ON 200 BID/300BID.SHWD MARTIN FOR T-24.SEEMED INT.WANTS COMPUTER FOR OFC TO EXPLAIN THEO TO PTS!!HE DOESNT HAVE TIME!!SD WD USE EXCLUSIVE UNI IF WE DID THIS!!
PPLPMDL080000001	MAYFIELD HTS	OH	44124	1/26/1995	NOT ALOT YES/NO WITH MSC
PPLPMDL080000001	CLEVELAND	OH	44107	1/26/1995	WILL ORDER LARGER BOTTLES WHEN NEED TO
PPLPMDL080000001	CLEVELAND	OH	44107	1/26/1995	IF NOT NEW NOT INTERESTED...DO HAVE SOMETHING NEW FOR LAR LANCET THEOPH...NEW USE NT MAKE AN APPT FOR SOMETHIN NEW NOTHING TO LOSE DOESN'T TALK BUT SINN ANYWAY AND DOESN'T NEED ANY
PPLPMDL080000001	CLEVELAND	OH	44107	1/26/1995	NEW BENEFIT WITHA NEW PLACE IN THE ARMORMENTARIUM
PPLPMDL080000001	CLEVELAND	OH	44107	1/26/1995	DR.ANTEOLA NOT COMING BACK UNTIL 3/96! NO ONE IS TO KKNOW. ND TO SEE THIS GUY MORE.GREAT CALL.DISC EUR RESP-VERY INT IN INFLAM ISSUE.SD MOST PTS DON'T LIKE THEO DUE TO SE.DISC LOW DOSE-NEW
PPLPMDL080000001	CLEVELAND	OH	44107	1/26/1995	RANGES-WONDERED HOW LONG AI EFFECTS LAST?DISC LAR AND 4-5 HRS AFTER ALLERGEN CHALLENGE.FIND OUT FOR HIM.LEFT ARTICLE-READS A LOT.USING MIN UNI-SD WD CONSIDER MORE.
PPLPMDL080000001	BEACHWOOD	OH	44122	1/26/1995	SAME OLD THING-TRIED TO HIT HARD TODAY-LITTERED OFC-SD WD USE
PPLPMDL080000001	NORTHFIELD	OH	44067	1/27/1995	PWILL SPEAK AGAIN FOR YOU AFTER APRIL BUT I'M IN NO HURRY...PREFER TO STAY HERE. MSC/ORA AT HOSPICE...HAVE NOT BEEN APPROACHED BUT THEY SAY YOU LAST 8HRS AND THEY LAST 2 12HRS...ORANGE
PPLPMDL080000001	MAPLE HTS	OH	44137	1/27/1995	BOOK/HISTORY FEW DOLLAR DIFFERENCE. NOT AN ISSUE STAY WITH WHAT I KNOW AND LIKE...TALKED AHCPR AND ORAL ROUTE, SIDE EFFECTS ECT...PARTNERS N PAIN HAVE LOOKED
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/27/1995	NO I HAVENT RECEIVED SAMPLES YET I AM USING IT PROMISED I WOLD FILL CANDY JAR TO KEEP DHC JAR ON COOUNTER..THANK YOU INTERESTED IN APPO SUPPORT NT ASK FOOT AND STAMP PAD MORE EXPERIENCE
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/27/1995	AND RESPOND TO APPO..THINK MARTY DEALING WITH GOMOS
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/27/1995	DR CLAIMS MSC IS THE ONLY LONG ACTING MORPHINE HE USES NOT AWARE OF GM OR FORD APPARENTLY SO MINI MSC IN-SEVICE WITH DAUGHTER. NT UNI IMPORTANCE OF CIRC PATTERNS
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/27/1995	YES DO HAVE MORE EXPERIENCE WITH DHC GOOD NO COMPLAINTS NT DHC CANDY LEAVE BEHIND /WHAT ADVANTAGES OR DISADVANTAGS HAVE YOU SEN WITH THE PRODUCT////LONG CONVERSATION WITH UNIPHYL
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/27/1995	NEW PIECE AND LANCET..YES I WANT COPIES NT MARTIN/LANCET/BRING NEW DETAIL PIECE/BARNES ARTICLE INTERESTED IN LAR RX DATA SHOWS INCREASE IN UNI USE
PPLPMDL080000001	AKRON	OH	44319	1/27/1995	BROTHER SIGNED YES WOULD LIKE MORE DHC... NT IN PAST YOU SAID YOU'VE USED THE DHC WITH SUCCESS IS THIS STILL YOUR FINDINGS I'M NPT SEEING ANY MOVEMENT OF THE PRODUCT IN THIS AREA IS THERE A
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/27/1995	REASON...YOU GUYS ARE THE BIGGEST WRITERS (HE'S SAMPLING FIRST FEW DAYS ISNT THAT ALL THEY NEED USUALLY)
PPLPMDL080000001	CLEVELAND	OH	44102	1/27/1995	HAD TO LEAVE EARLY LEFT OFF DHC VISUAL AND WALL CHART.
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	MIKE...NO WE DONT STOCK MORE THAN 15-30MG AND ALMOST ALL COWAN...WOULD LIKE TO SEE MORE EDUCATION... DHC CUTUJIAN, BALKOVEC GARWOOD...YES SENOKOT CAN ORDER BUT 20% HIGHER
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	EXTREMELY BUSY-NEW CORE FROM EXP-USED TO CALL ON HIM-HARD TO TALK TO HAPPY TO SEE SOMEONE AGAIN-NEEDED SAMPLES-RESERVES UNI FOR PM PROBS-GET MORE TIME
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	THRU WINDOW-SD HASN'T USED IT IN A WHILE-FORGOT-BUT WILL USE AGAIN NOW
PPLPMDL080000001	MAPLE HTS	OH	44137	1/27/1995	VERY TALKATIVE TODAY CAUGHT HIM WITH LUNCH...YES AND HAPPY WITH RESULTS ADVANTAGES NO DISADVANTAGES YES #! OK UNIPHYL...NO PREFERENCE OF THEOPHYLINES WHY SHOULD IT BE UNIPHYL...THATS
PPLPMDL080000001	AKRON	OH	44319	1/27/1995	RIGHT THAT'S RIGHT.
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	HAS SOME EXP WITH THE PATCH. DISCUSSED THE AHCPR GUIDE AND WHY MORPHINE IS THE BEST CHOICE FOR CANCER PAIN. TOUCHED ON THE BENEFITS OF DHC FOR POST-OP PAIN
PPLPMDL080000001	CLEVELAND	OH	44109	1/27/1995	SET INS DATE FOR FEB
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	SAME OLD THING-STILL USING A TON OF UNI-SEVERAL PTS ON DHC DOING WELL-DISCUSSED APPO PROGRAM AND WHO WE ARE GOING TO GET TO SPEAK.VERY CONCERNED ABOUT IT.
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	JUST IN FOR A LITTLE TIME TODAY-PROBABLY WILL HAVE SURG- HAD PUT SEVERAL PTS ON MSC-SAME W/SALTZ.DOING WELL.NO PATCH
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	HAS REALLY USED A LOT OF DHC SINCE LAST VISIT HE TOLD ME! REALLY LIKES IT-PTS USUALLY WANT THEIR DARY-BUT SEEM TO LIKE THIS-WILL CONT
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/27/1995	DID READ THE MARTIN.J DON'T KNOW IF I WOULD USE ANYMORE THEOPH...LANCET DETAIL PIECE EUROPEAN...CAN I TAKE THE EUROPEAN TO READ ON MY OWN...SURE FOLLOW IT NT AND BRING NEW UNI PIECE
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	STRESS UNI NOT THEOPH RESPONDED USE IN CHILDREN.NO LIQUID AVAILABLE
PPLPMDL080000001	CLEVELAND	OH	44125	1/27/1995	REC'D REBATE CHESK-VERY HAPPY.TOLD THEM I WAS COMING IN FOR TEAM MTG AGAIN IN FEB.HAVE ANOTHER PT ON 200MG AGAIN.DOING WELL.STILL UNDECIDED ABOUT PHCY SITUATION.
PPLPMDL080000001	CLEVELAND	OH	44125	1/27/1995	1 HR LATE BUT I KEEP DOING THIS TO HER WILL YOU WAIT...YES LIKE THE CONCEPT AND WILL USE IT...JUST KEEP FORGETTING GET QUICK LEAVE EHINED FOR DESK DETAILED THE PA (MARRIED TO DR AT DR MITCHELS)
PPLPMDL080000001	NORTHFIELD	OH	44067	1/27/1995	PLAYS ALOT OF SPORTS AND INTERESTED IN TRYING DHC
PPLPMDL080000001	CLEVELAND	OH	44109	1/27/1995	I HAV E SEEN THE DCS BEHIND BLDG BUT NOT DOWN STREET HE HAD SAMPLES TO TRY SO SCRIPTS SHOULD FOLLOW
PPLPMDL080000001	MACEDONIA	OH	44056	1/27/1995	BIG WRITER BUT SO STRANGE!!SD HE HAS BEEN USING IT-I KNOW HE HASN'T YET BUT PUSHES ME OUT OF OFC-LITTERED OFC-GET MORE TIME-NO RECEPTIONIST-WHEN IS GOOD TIME?
PPLPMDL080000001	AKRON	OH	44319	1/27/1995	SEN DEAL/DHC
PPLPMDL080000001	CLEVELAND	OH	44109	1/27/1995	LIKES VICODIN SOME SEDATION IN SOME PATIENTS. CAFFEINE COUNTERS SEDATION WITHOUT COMPROMISE IN POWER.
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	WENT TO SOME CONVENTION AND TOLD REP THERE TANT SHE WATNED DHC INFO AND REF TO STOP BY-VERY INTERESTING LADY-SD SHE HAS TRIED DHC IN PAST FROM MAGAZINE-HER HUSBAND HAS USED IT QUITE A BIT-
PPLPMDL080000001	CLEVELAND	OH	44113	1/27/1995	BAD VIC HABIT BUT INT IN USING MORE-LIKES CAFF
PPLPMDL080000001	CLEVELAND	OH	44113	1/30/1995	REALLY USING QUITE A BIT OF MSC IN PAST FEW MONTHS.TOLD HIM OF LUNCH I HAVE SCHEDULED FOR NX WED.SD GREAT.REFERS TO HIS MSC PDB A LOT.BAD CASES OF CHRONIC BACK PAIN.GOOD RESULTS W/MSC-NX-
PPLPMDL080000001	CLEVELAND	OH	44114	1/30/1995	DISCUSS WHEN USE PATCH VS MSC.PAIN PROTOCOL FOR OFC
PPLPMDL080000001	CLEVELAND	OH	44117	1/30/1995	REMINDED HIM AGAIN-STILL HASN'T USED.SD WD TRY.GO AFTER VIC NX
PPLPMDL080000001	BEACHWOOD	OH	44122	1/30/1995	ORDERED 3 BOTTLES SKT 5
PPLPMDL080000001	BEACHWOOD	OH	44122	1/30/1995	VERY BUSY-TOLD ME THRU WINDOW THAT HE HAS BEEN USING IT.
PPLPMDL080000001	BEACHWOOD	OH	44122	1/30/1995	AMIABLE-SD HAS TRIED-COULDNT GIVE ME CORR DOSING-LITTERED OFC-SD WD USE MORE-REALLY LIKES TYL-GO AFTER THIS NX TIME
PPLPMDL080000001	CLEVELAND	OH	44114	1/30/1995	NO,DONT USE ANYTHING WITH MSC ALONE IF YOU DOSE HIGH ENOUGH YOU SHOULDN'T NEED TO...I'VE BEEN TELLING YOU THE GIRL...YEA PATTI FOR YEARS THERE IS NO LIMITS TO MORPHINE DONT MESS WITH
PPLPMDL080000001	CLEVELAND	OH	44114	1/30/1995	ANYTHING...PERCOCET TO MSC BID
PPLPMDL080000001	CLEVELAND	OH	44114	1/30/1995	MADE APPT TO GET MORE TIME-VERY COCKY AND ONLY SAYS THAT UNI IS HIS THEO OF CHOICE-WONT DISCUSS ANYTHING-TRIED TO USE NEW BARNES-WALKED AWAY DHC-NEEDED TO BE REMINDED-WASN'T DOSING
PPLPMDL080000001	CLEVELAND	OH	44120	1/30/1995	CORR IN PAST-SD DID NOT WORK-PTS ONLY TAKIN 1 CAP.TOLD HIM ITS 2 SD OK.WILL TRY AGAIN
PPLPMDL080000001	EUCLED	OH	44132	1/30/1995	I'M SORRY THAT WE LOST THE NATIONAL ACCOUNT...THANK YOU FOR ALLYOUR WORK ANDTOOLS YOU GAVE THE NURSES STOP IN SOMETIME
PPLPMDL080000001	GATES MILLS	OH	44040	1/30/1995	NX-WHAT ABOUT PROBS FROM PATCH-HOW DO YOU KNOW IF ITS THE MSC OR DURA CAUSING BAD SE?LIKES TO USE BOTH TOGETHER-WHAT RE COST?CAN'T TITRATE EFF EITHER.SD HE DOESN'T CARE-HE GETS GOOD
PPLPMDL080000001	BEDFORD	OH	44146	1/31/1995	RESULTS-WHAT ARE GOOD RESULTS?
PPLPMDL080000001	CLEVELAND	OH	44102	1/31/1995	SD ONLY USES MSC-SD DID USE ORAMORPH FOR A WHILE BUT PTS PREFER MSC.APPEARS TO TITRATE ONLY UP TO 200 OR SO THEN SWITCHES.SHWD AHCPR AND WARFD FOR HIGHER DOSING-SD HE KNOWS BUT PTS GET
PPLPMDL080000001	CLEVELAND	OH	44102	1/31/1995	BAD SEDATION.DISC CONV WHICH MAY BE THE PROB. DOESN'T USE CALC-SD WILL NOW.TRIED TO CONVERT PT FOR HIM- WOULDN'T DO IT.MAYBE NX TIME
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	MET WITH SHARI RE LOA ON BETASEPT...UNLIKE UH WHOHO WON'T WRITE UP SPECIAL PURCHASES
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	OFC IS SO BUSY ITS UNBELIEVABLE.SD UNI GOOD THEO;USES QUITE A BIT ESP FOR PEOPLE W/"SEVERE PM PROBS".ADDRESS THIS NX. MSC-SHWD UP AS DEC 9 WITH MAINLY DIL;DISC MSC. SD HAS USED. SHWD DIFF BETW DIL
PPLPMDL080000001	PARMA	OH	44129	1/31/1995	AND MSC.LEFT UT.MADE LUNCH APPT FOR NX AVAIL WHICH IS AUG.I ND MORE TIME-COULD BE GREAT.
PPLPMDL080000001	PARMA	OH	44129	1/31/1995	YOU HAD TALKED ABOUT UNI DROPPING OFF DURING THE DAY BLOOD MARTIN, LANCET, BARNES NHB!! ALL TAYLOR THE DRUG TO THE DISEASE...I DONT REMEMBER TELLING YOU THAT...YES IN OUR OWN PI WE FALL
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/31/1995	BELOW THERAPEUTIC LEVELS...THATS ACTUALLY A BENEFIT OF UNIPHYL...WE WERE AHEAD OF THIS RESEARCH NT...LEFT YOU THE MARTIN TO LOOK AT THEOPH...IMPORT
PPLPMDL080000001	CLEVELAND	OH	44109	1/31/1995	PULLED OUT MARTIN, LANCET AND BARNES ALL SAY IT NEEDS TO BE REEVALUSATED...I KNOW YOU TOLD ME LAST TIME...I DONT SEE IF THEY DONT SEEM TO NEED MORE THAN INHALER CORTICO B AGON AND
PPLPMDL080000001	CLEVELAND	OH	44146	1/31/1995	SERAVENT...THATS BECAUSE THOSE PTS WER NOT EDUCD BY THEIR DR
PPLPMDL080000001	CLEVELAND	OH	44113	1/31/1995	MORE EXPERIENCE WITH THE UNIPHYL...HAPPY WITH THE PRODUCT JUST WANT ALL THAT FAM BEFORE...NT LANCET, BARNES DHC DARVOCESET USE GOING UP...WHY...TWINSBURG MORE AND MORE FADING OUT OF
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	APPRECIATE ALL THE UPDATES..NT ASK HOW HER TEST RESULTS CAME OUT...
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	REALLY HAS USED A LOT OF IT LATELY SOME GOOD RESULTS, SOME BAD RESULTS TRYING TO GET PEOPLE OFF PERCOCET AND PERCODAN AND THINKS DHC WILL HELP.SOME PTS COMPLAIN THAT IT HASN'T WORKED.WANT
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	OTHER DRUGS KEEPS THEM ON IT AT 2 CAPS Q4H.MANY HAVE CALLED FOR REFILLS.WILL KEEP USING !!!
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	GREAT CALL THIS TIME! HAD TIME FOR ME-SD HONESTLY THAT HE HASN'T USED IT BUT ONCE-SD HE FORGOT BUT WILL REMEMBER NOW. SD HE HAS NO FAVORITES-WHATEVER IS BEST FOR PT-(NO EXP DATA YET)DID
PPLPMDL080000001	CLEVELAND	OH	44103	1/31/1995	ADMIT TO USING GENERIC VIC-BUT INT IN DHC.LITTERED OFC-HAPPY W/MEDICAD AND WORK COMP.TOLD HIM I WOULD CK BACK IN 2 WKS-GIVE IT A FAIR EVAL-SD OK!!
PPLPMDL080000001	CLEVELAND	OH	44113	1/31/1995	TRIED TO SEE BETH LEICH IN PUCHASING-NOT IN TODAY BUT WILL CALL TO MAKE APPT.DOES ALL BUYING FOR LUTH AND FAIRVIEW
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/31/1995	BUSINESS SLOWLY PICKING UP...NO DHC FROM MARSHALL YET MAKE SURE STOCKED PROMISED HE WOULD BE WRITING FOR IT
PPLPMDL080000001	BEDFORD	OH	44146	1/31/1995	REQUEST FROM TIRGAN TO STOCK MSIR..OK BUT NOT THE 200MG WHEN A PT IS CALLED..ONLY USES 15,30, AND 60MG RARE HIGH DOSES
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	DR CLAIMS DOESN'T LIKE ANYH OF THOSE CII THEY MAKE PEOPLE JITTERY...REALLY...NT RESULTS WITH DHC GOOD I HAD STAMPED YOU PAD BEFORE...CAN WE STAMPS OME MORE
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	GAIL WHAT DO YOU WANT...SAID YOU WANTED TO USE DHC DID I GRAHAM...YES AND IT WORKED WELL ON A FEW PTS...EMPHASIZED EFFICACY WITH BOTH OF THEM...YES WE WILL USE MORE. NT EXPERIENCE WITH DHC
PPLPMDL080000001	GARFIELD HTS	OH	44125	1/31/1995	HAS BEEN POSITIVE...LEFT THE RX STAMPER WHERE IS ITA ND CAN WE STAMP A FEW MORE PADS...
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	HAVEN'T WRITTEN FOR ORAMORPH...DR INFLUENTIAL IN HOSPITAL PT INSURANCE OR LACK OF WILL DICTATE SUBSTITUTION
PPLPMDL080000001	SOLON	OH	44139	1/31/1995	SENOKOT...LEAVE INFOR WILL LOOK



PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1995	TAKING OVER WHILE JOSHI OUT-VERY BUSY-BUT DID SAY THAT THE PTS HE PUT ON MSC ARE DOING VERY WELL-NO CA PTS BUT WILL PUT THEM ON IT TOO IF THEY EVER GET ANY!!REALLY LIKES IT AND KEEPS THEM OFF
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1995	PERCOCET AND DURA.KEEP SEEING.TOLD ME HE READ THE PDB IN FULL!!
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1995	NOT AS MUCH EXPR AS PARTNERS BUT DID HAVE SOME GOOD RESULTS W/IT -WILL CONT TO USE
PPLPMDL0080000001	CLEVELAND	OH	44103	1/31/1995	FINALLY PUT 1 PT ON MSC.CONCERNED PRIOR ABOUT SE.THUGHT THAT ORAL MORPHINE WAS MORE CONSTIPATING THAN IV-DISC ISSUE. SD PT DOING WELL ON IT
PPLPMDL0080000001	GARFIELD	OH	44125	1/31/1995	ORDERED SKT
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	1/31/1995	UNI FITS WHAT MARTIN IS SAYING HERE...NT MARTIN LANCET BARNES UNI ONLY TAYLORED AGREE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	1/31/1995	I KNOW GAIL I DIDPROMISE TO USE MSIR FOR MY NEXT SHORT RX SORRY I WILL PROMISE PUT IT RIGHT HERE!!!! REQUEST TO STOCK MEDIC PLEASE...YES TODAY!!!! NT IS DR LEAVING MSC TOO SOON DIFFERENCES
PPLPMDL0080000001	AKRON	OH	44319	2/1/1995	BETWEEN MSC AND ORAMORPH
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/1/1995	MARTIN PAPER/REEXAM THEOPH..UNI MEETS THE TRENDS....NT WHEN WOULD YOU USE A BID OVER UNI
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	HOSPITAL CALL IN THE MEDICAL RECORDS ROOM. LIKES VICODIN FOR POWER. USED THE PRODUCT DATA BOOK TO SHOW THE POWER OF DHC AND ONSET OF ACTION.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	WHILE WAITING FOR NURSES FOR HOSPICE PROGRAM DR WAS SIGNING CHARTS...VERY RELAXED TODAY...I WILL BE TALKING TO PARMA BUT NO NOT DOING ANYTHING WITH TUMOR BOARD NOW. 200 MG MSC NOW
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	AND WANT TO GET APROGRAM WITH HOPICE...THINGS ARE UNPREDICTABLE NOW FOR HIM HIT/MISS
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/1/1995	ER CALL DR.HANLON POWER,EFFICACY,SAFETY MAJOR CONCERNS.ASKED HIM TO STAMP HIS RX PAD WIHT DHC AND HE DID TO REMIND HIM OF DHC FOR PAIN. OR CALL WITH HEAD NURSE MISS FOSTER. DISCUSSED THE
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	PAIN MEDS USED AND BY WHOM. ONC FLOOR CALL WITH STEPHANIE BAILEY -HEAD ONC.INSERVICES WENT WELL. DR.HAA IS RX MORE MSC AND USING MSIR CAPS.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	HE HAS TO GET OUT OF HERE SORRY
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	WRITES DARVOCET BECAUSE OF SAFETY, DHC IS AS SAFE AND MORE PWERFUL. ASKED DOCTOR TO DO HIS OWN STUDY WITH BOTH DRUGS LEFT OFF THE DHC VISUAL AND WALL CHART. USING UNI AT NIGHT THEO ARE A
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	3RD LINE REGIMEN. USED MARTIN TO SHOW THE BENEFIT OF FIRST LINE USE.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/1/1995	STANDUP CALL DISCUSSED DOSAGE AND WHY UNI IS THE BETTER THEO. CONTIN DELIVERY SYSTEM WAS EXAMINED. LEFT OFF THE UNI TENT CARD AND ASTHMA PATIENT BOOKLETS.
PPLPMDL0080000001	PARMA HTS.	OH	44130	2/1/1995	NO NOT USING ORAAAMORPH....GOOD NOT GOOD TIME TO PUT TOGETHER THIS HOSPICE PROGRAM CALL FRIDAY OK ALSO ANY CALLS FROM PHCY OR PTS WITH ORA
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/1/1995	NEW YOUNG RPH...NO VERY LITTLE MSC ONLY EVER SEEN THE 15 AND 30MG BUT WILL KEEP IN MIND...HAVE THE DHC IN STOCK SENOKOT...NOT FAMILIAT WITH THE PRODUCT...DET AND SAMPLES
PPLPMDL0080000001	BEDFORD	OH	44146	2/1/1995	OH I KNOW I TOLD YOU I WOULD CALL YOU...CAL ME FRIDAY OH NO HE IS HERE I WILL CALL YOU
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	HAVE C CHEMO WILL TRAVEL YEA GAIL WITH HIM ON WEST SIDE 3 YS LIKES YOU...NOT ANYMORE...SEE NOTES
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	SEE STEFFEE RECORDS
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	2/1/1995	STILL USES THE PATCH FOR PAIN ABOVE 100MG OF MSC. USED THE BRESCIA STUDY TO SHOW THE DOSE RANGES OF MSC. DISCUSSED THE AHCPR RECOMMENDATIONS ON DOSING TILL SIDEFFECTS ARE INTORELABLE. SHE
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/1/1995	LOOKED AT THE INFO AND AGREED TO TRY.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	STILL SEEING MSC RX. FOR MONTH OF JANUARY IT WAS 31 VS ORAMORPH 9 FROM THE CLEVE CLINIC. THE RX ARE ALSO COMING IN DAW FOR MSC
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	YES LET ME TELL YOU WHAT SHE SAID...LEFT QUITE AN UNORGAND MESS
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	WANTS PAIN PROTOCOL FOR OFC-INT IN DOING STUDY WITH OPIOIDS FOR BENIGN PAIN.TOLD HIM TO GET PROPOSAL TOGETHER VERY HAPPY WITH MSC-USING SOME AFTER SURGERY WITH GOOD RESULTS.SAYS NO
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	PATCHES DOESN'T LIKE THEM.DISC ORAMORPH-SD USED IT A LONG TIME AGO-NOT RECENTLY SHWD DIFF-SD DOESN'T USE IT.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	ASKED DOCTOR TO PUT THE UNI QUESTIONAIRE IN WAITING ROOM AND ASK HIS ASTHMA PATIENTS TO RILL OUT A TRIAL OF 5 PATIENTS WILL BE EVALUATED FOR 6WEEKS. CONNIE-RN AGREED TO HELP.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	USED TO SEE HIM ALL THE TIME FOR TRIL-SHWD UP AS DEC 9-100% DURA.EXTREMELY ANALYTICAL.LIKES TO MAKE US THINK.LIKES HOW DURA WORKS.GOOD RESULTS.NEVER REALLY EXPR.MSC.INT IN TRYING IT.WANTS
PPLPMDL0080000001	PARMA	OH	44129	2/1/1995	DATA ON RECENT ARTICLE HE SAW ABOUT HOW THE NEW ANALGESICS ARE LESS "IMMUNO-SUPPRESSIVE " THAN MORPHINE AND CODEINE.WANTS ME TO SEE WHAT I CAN FIND OUT.STRANGE GUY.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	LONG TALK WITH DONNA WHO CAME OVER FROM THE WEST SIDE THIS WAS JUST A STORE BUT THE PHARMACY WAS ADDED IN DECEMBER HAD A DHC RX COME IN JUST THE OTHER DAY BUT GARY DOESN'T HAVE IT
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/1/1995	STOCKED...SO WE HAD TO SEND THE AWAY N OT ALOT STOCKED HERE
PPLPMDL0080000001	PARMA	OH	44129	2/1/1995	LEFT OFF DHC LIT AND PENS.DOCTOR HAS TO LEAVE THE OFFICE EARLY.
PPLPMDL0080000001	PARMA	OH	44129	2/1/1995	NEW DIRECTOR WILL TALK TO YOU IN A MONTH TRYING TO FIND HER BEARINGS BUT IS INTERESTED
PPLPMDL0080000001	CLEVELAND	OH	44134	2/1/1995	TRIED TO CIRCUMVENT PURCHASING...OR TALKED TO NURSES AND OR COORDINATOR...NO GO TO PURCHASING...EXPLAINED TO GIRLS HOW PEOPLE REALLY LIKE THE BETASEPT GENTLER INTERESTING NO DON'T TALK TO
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/1/1995	...SHE HAS MOST PULL AND WILL TALK TO YOU...OTHER AREAS OF HOSPITAL JUST PURCHASIGN ALLOWS A MEETING TO BE MADE...FOLLOW TRIAL NEXT WEEK
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	MSC/SEN BENEFITS GOOD DEAL OF ELDERLY
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	DR STILL USES GOOD DEAL OF THE PATCH WE WILL FIGURE THIS OT
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	SAME AS ALWAYS-TELLS ME HOW MUCH MSC SHE USES! DID TELL HER RE TEAM MTG NX WK THAT I AM COMING TO AND BRINGING LUNCH.DID SAY THAT SHE HAS TRIED MSIR CAPS AND THEY ARE WORKING WELL. NX-
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	DISCUSS MSIR CONCENTRATE-SAME AS ROX
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	VERY QUICK IN HALL-HAS ANOTHER PT FOR MSC-ALL ARE DOING GREAT.REALLY LIKES HOW IT WORKS.ND TO GET MORE TIME WITH HIM SHAMIR PUT PT ON IT THE OTHER DAY.BOTH OF THEM CONVERTED OT FROM IV
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	MORPHINE.NX-ND TO DISCUSS THAT THERE IS NO LIMIT TO MORPHINE DOSE.CONFUSED ON THAT
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	REALLY USING A LOT OF DHC-WANTS CALENDARS THOUGH.VERY HAPPY WITH IT-GETTING AWAY FROM DARV.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	NOT A GREAT NEED FOR MSC-DOES A LOT OF SHOULDER AND KNEE SUR DID SAY THEY DO 1 PROCEDURE WHERE THE PT STAYS IN HOSP FOR PAIN CONTROL ON IV MORPHINE-MAY USE IT THERE.DHC-DIDN'T SEEM TOO
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1995	INTERESTED BUT DOES USE A LOT OF C111'S SD WD TRY
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	DID LUNCH FOR ENTIRE GROUP TO GET MORE TIME.GAVE DR. THE PLAQUE FROM DHC PROTOCOL.SEEMED HAPPY.VERY HAPPY WITH MSC. REALLY SATISFYING A NEED THEY HAVE.WORKING GREAT.HAS ABOUT 5-6 PTS ON
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	IT RIGHT NOW.SAYS NO ONE ON DURA.KEEP SEEING.ALL THE PA'S UP THERE ARE USING A TON OF IT.DR HAS IPAP PT ON IT ALSO. DHC-HAS 3 PTS THAT KEEP GETTING REFILLS-LIKE IT.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	LEFT OFF DHC VISUAL AND PEN.
PPLPMDL0080000001	BARBERTON	OH	44203	2/1/1995	COMMITTED TO WRITE DHC FOR PAIN. ASKED HIM TO FLAG HIS LOW BACK PAIN PATIENTS AND PUT A FILE CARD IN THEIR CHARTS. KAREN-RN COMMITTED TO DO SO.
PPLPMDL0080000001	PARMA	OH	44129	2/1/1995	DOCTOR HAD CONCERNS ABOUT THE USE OF MORPHINE IN HIS CANCER PATIENTS. DISCUSSED THE TITRATION AND INIATION OF MSC LEFT OFF THE AHCPR GUIDELINES ,PINK DOSAGE CARD,AND THE BRESCIA STUDY ON
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/2/1995	DOSES USED OF MORPHINE.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/2/1995	I SUPPORT IT ALL THE WAY ISSUES I ADDRESSED IT'S A NEW PRODUCT...NO ROXANOL SR. THEY SHOW LONGER BLOOD CURVES.. LOOK AT STUDY, ORANGE BOOK...80-125% BIOAVAILABILITY LAYERS...DOESN'T MATTER
PPLPMDL0080000001	CLEVELAND	OH	44106	2/2/1995	ONCE YOU FIGURE THE DOSING THOSE (TEMP/PH) STAY CONSTANT. LARGE PILL, NO PT IS CONTROLLED WITH MSC Q12H ALL ARE ON 8HRS...DR JUST GOES
PPLPMDL0080000001	CLEVELAND	OH	44119	2/2/1995	HOSPITAL CALL ON FLOOR
PPLPMDL0080000001	CLEVELAND	OH	44106	2/2/1995	SEE NOTES...YES BU TFORIGHT SHFT GIRLS DIDN'T FEEL THEY NEED IT...MAYBE THE AHCPR LET ME SEE WHO IS WORKING WAHT SHIFTS...WHERE HAVE YO GOTTN WITH THE DRS CALL ME LATER THHIS WEEK
PPLPMDL0080000001	EUCLDI	OH	44119	2/2/1995	TALKED WITH MELODY...BESTYOU TALK WITH DONNAL MONDAY DR BUSY NOW BUT WILL TALK WHEN DONNA GETS BACK
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/2/1995	SPOKE WITH NANCY HE IS BOOKED FOR THE NEXT FEW MONTHS HE DOES SPEAKING ENGAGEMENTS E CT DIRECTOR OF PAIN CLINIC WILL LEAVE THE LIT
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/2/1995	HAS NURSE ON IT AND SHE LIKES IT.REALLY GOING GREAT GUNS WITH IT.WONT DISCUSS SHY HE WD USE LORCET VS DHC.ND TO GET SPECIFIC.DOES DO SOSME SPEAKING FOR SEVERAL COMPANIES-MAYBE WOULD SPEAK
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/2/1995	FOR US?ASK HIM NX TIME. VERY GOOD CALL
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/2/1995	SSPOKE WITH APRIL...DR WILL SIGN AND WOULDLLIKE THE LIT BUT DOESN'T HAVE TIME FOR REPS...INTERRSTED IN WHAT YOU HAVE TO OFFER PLEASE LEAVE IT
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/2/1995	WONT SEE YOU LEAVE THE LIT...INTERESTED WILL SIGN FOR SAME
PPLPMDL0080000001	MACEDONIA	OH	44056	2/2/1995	ONC FLOOR...SET UP IN SERV WITH BUNNY FISHER/LECHINSKY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/2/1995	NOT SEEING ANY DHC LITTLE CHII IT GOES IN SPURTS NOTHING REALLY FROM THE ER HERE AND THERE, RUTH IS DOING IT ALL CASHIER AND RX
PPLPMDL0080000001	CLEVELAND	OH	44109	2/2/1995	PATCH NICE WHEN YOU DON'T KNOW WHO IS GIVING MEDS AND WHEN A COMBINATION OV THINGS ARE MIXING IT SO THEY JUST DON'T SWALLOW/SICK NT AGGRESSIVELY TREAT SIDE EFFECTS USE THE NEW AHCPR
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/2/1995	TRIED TO GET APPT WITH NANCY MC FARLAND OR NANCY BURTON- NOT IN-LEFT INFO AND TOLD TO CALL ME.
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/2/1995	TOLD LINDA I WOULD DO THE INVOICES FOR REBATE...DONE ALL OF 1994...THEY RECEIVED THEIR NEW CONTRACT
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	2/2/1995	NO DHC I KNOW OF SEN...NOT FAM
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	2/2/1995	MSC/SEN
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	YES YOU NEED TO TALK TO BARB BARB WE PRESENT;Y USE HUNTINGTON AND BD SOEM HIBICLENS ONLY FOR SPECIAL REQUEST WILL LOOK AT IT OK WILL LOOK AT IT AND TRY BUT NEED DISPENSORS
PPLPMDL0080000001	CLEVELAND	OH	44113	2/3/1995	WHAT A LEAD IN...ARE YOU SEEING ALL MY DHC SCRIPTS NO NOT A ONE ARE YOU HONESTLY WRITING IT...YES WHERE WHEN SOUNCED LEGIT. DO YOU FEEL COMFORTABLE WITH HE PRODUCT HAPPY WITH RESULTS
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/3/1995	YES YES ALRIGHT...ONE TABLET IS DOING THE JOB SAMPLING...TO STRT THEM I WILL LEAVE LESS THIS TIME...MAIL OK
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	SAMPLES VERY HARD TO UNDERSTAND-SAYS ONLY THEO HE USES.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	2/3/1995	MSCCCCC
PPLPMDL0080000001	CLEVELAND	OH	44109	2/3/1995	GARFIELD...YES I THINK IT IS A GOOD PRODUCT HAVEN'T HAD SAMPLES FOR AWILE....BIG SAMPLERS
PPLPMDL0080000001	CLEVELAND	OH	44104	2/3/1995	YES WOULD LIKE MORE METERS UNI GENERALLY THE ONE WE CHOOSE
PPLPMDL0080000001	CLEVELAND	OH	44104	2/3/1995	USING QUITE A BIT OF DHC LATELY.GOOD RESULTS SAME OLD THING WITH UNI-WANTS TO KNOW WHAT IS GOING ON W/SPEAKER F OR APPO.
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1995	LEAVE LIT WILL LOOK AT IT...NT HIGHLIGHTS OF DHC
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1995	HATE TO BE RUDE..NT JUST WANT O MKE YOU AWARE OF NO SUBSTI OF ORAMORPH
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/3/1995	JAN..YES GAIL I APPRECIATE YOU CHECKING ON OUR DISPUTE FOR SERVICE CHARGE...HAVE LOOKED AT THE BETASEPT AND AT TE MOMENT THE DOLLARS ARE SO CLOSE IT HASN'T WARRENTED A PRIORITY MSIR ON FORM...
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	YES NINA SAID ALL YOU HAVE TO DO IS GET A REQUEST FOR STOCKING
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	SPOKE WITH CONNIE WHO HAD CALLED ME. TOOK HER OUTLINE OF WHAT WE CAN DO...WILL GET A SPEAKER FOR FORMAL NURSES CEU.. ACCREDITED THRU US CAN'T BE...LAZARUS SAID. CAN YOU MEET WITH MARGO
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	ON SATURDAY..WILL CALL HER
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	BENEFITS OF DHC

PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/3/1995	NO NEED HIGHER MSC...
PPLPMDL0080000001	CLEVELAND	OH	44114	2/3/1995	SAMPLES WON'T SPEND ANY TIME ANYMORE UNLESS HAVE APPT.
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1995	OBTAINED SIGNATURE FOR FOOT PEDAL DISPENSORS FROM RUBIN DANIELS
	CLEVELAND	OH	44113	2/3/1995	OLD DOC WHO WORKS AT GRACE HOSPITAL CLINIC-SD SHE WANTED UNI SAMPLES-THEY DON'T HAVE ANY-THEY DON'T HAVE ANY THEO.SD ALL SHE HAS EVER USED IS UNI-BEST THEO.LIKES HOW IT CONTROLS SYMPTOMS AT NIGHT.
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1995	MET WITH TISH RE IN-SERVICE E...REF ME TO BRIGET IN NEW FACILITY...WE HAVE TO FOLLOW CHAIN OF COMMANDS WE NEED IT AND THEY SOUND GREAT. DR AGNEBURGLIKES TO GET INVOLVED...APPRECIATE THE
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	2/6/1995	MSIR NOT NOW GOING OUT OF TOWN...DID YOU GET THE 200MG STOCKED AS YOU ASKED...YES THANK YOU...NT CALL BARB SEE IF E I CAN SCHEDULE A LUNCH MAYBE OR B FAST
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	2/6/1995	NOT FAMILIAR WITH OUR PRODUCTS...NEW RX DATA SHOWS DEC 10 COMBOS, AND 9 THEOPH...POTENTIAL NT COMMIT TO TRY DHC BENEFITS OF UNI OVER OTHER THEOPH
PPLPMDL0080000001	CLEVELAND	OH	44111	2/6/1995	"LOVES UNI" SAYS ONLY THEO HE USES.LIKES QD, AND SEEMS TO HAVE LESS SE.CANT GET ENOUGH TIME W/HIM.WON'T SET APPTS. CATCH IN HALL.VERY QUICK-WALKS AWAY
	STRONGSVILLE	OH	44136	2/6/1995	REALLY HAPPY WITH THE DHC LIKE THAT PRODUCT NT ARE YOU WRITING IT AS WELL AS SAMPLING I'M NOT SEEING THE SCRIPTS AROUND HERE....YES HAVE "SWITCHED" SOME PTS TO UNIPHYL...HADN'T REALLY USED IT BEFORE..NT RX DHC AND UNI ONLY QD THEOPHYLLINE
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/6/1995	PREMIER-USING MOSTLY BRAND BETADINE.RICH SANTORO IS BUYER- REALLY WEIRD GUY.FOLLOW-UP W/DENNIS MULLEN
PPLPMDL0080000001	STRONGSVILLE	OH	44136	2/6/1995	YES FAMILIAR WITH DHC NO MOVEMENT YET THANK YOU APPRECIATE THE INFO
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	2/6/1995	DHC/SEN
	STRONGSVILLE	OH	44136	2/6/1995	SAW AT THOSPITAL...CLAIMS HE IS USING THE DHC WITH GOOD RESULTS...WHERE ARE THE SCRIPTS....NO SAMPLES MAYBE NT YOU'VE SAID YOU'REUSING THE DHC WITH GOOD RESULTS AND YOUR RESULTS ARE THE SAME AS MANY OF YOUR COLLEAGUES... I HAVEN'T BEEN SEEING ANY MOVEMENT OF THE PRODUCT...ARE YOU TRUELY SATISFIED...SAMPLES TILL GET ENOUGH FAMILIARITY
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	2/6/1995	UNFORTUNATELY THAT'S THE WAY IT IS...I THINK I DID LOOK AT LANCET...NT FOCUS ON FROM THEO 24 TO UNI
PPLPMDL0080000001	BRECKSVILLE	OH	44141	2/6/1995	NEVCO HAS NOW MOVED IN
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	2/6/1995	NO 200 YET
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	2/6/1995	WENT TO MEET WITH STEVE RE BETASEPT...ONC HAV E TO REGISTER WITH AN APPT
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/6/1995	GAIL I KNOW WHY MARYLYNN HAS CALLED YOU...ONS MEETING NO NEVER RECEIV ED A LETTER AND I HAVE TRIED TO CONTACT COLLEEN...GET HER HOME NUMBER FROM JENNY
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	2/6/1995	WHY WOULD YOU CHOOSE BID OVER QD...DAY SYMPTOMS NT TRUE QD ARE YO DOSING THOSE TID...THEY USE MOSTLY T-PHYL...WHAT DOES ARE YOUR BID'S ON...
	MIDDLEBURG HEIGHTS	OH	44130	2/6/1995	YES I HAVE HAD EXPERIENCE WITH DHC...FOR HEADACHES...NO POST OP AND ACUTE MUSCULAR SKEL...ARE YOU NICHING IT FOR STRICTLY HEADACHE...NO(THINK HE IS) EFFICACY OF THE THREE COMPONENTS TOGETHER
PPLPMDL0080000001				2/6/1995	YES HMMMM...WILL CONTINUE TO USE IT IF NO NO SAMPLES...IS HE USING IT NT DO YOU HAVE ANY PTS WHERE GI OR GROGGY COPLAINTS THAT DHC APPROP CHOICE UNI
PPLPMDL0080000001	PARMA	OH	44129	2/7/1995	NOT FAMILIAR WITH PURDUE OR PRODUCTS... ONLY CII DR.VOCET MADE APPT TO SIT DOWN DETAIL UNIPHYL
	PARMA	OH	44129	2/7/1995	MORE AND MORE RESEARCH SHOWING THE BENEFITS OF THEOPHYLLINE STILL YOU HAVE TO BEWARE...NOT AS MUCH WITH THE NEW GUIDELIS SAYING DOSES..YOU KNOW BLOOD LEVELS NOT THAT IMPORTANT IF PT IS
PPLPMDL0080000001		OH	44129	2/7/1995	DONT' NEED ANY UNI...TRYING TO GET PTS AWAY FROM THEOPH WHY WITH ALL THE SIDE EFFECTS...BUT OW NHBIL IS SAYING LOWER WELL...OK NT I KNOW YOU FEEL THEOPH IS NOT YOU RO FIRST CHOICE BUT YOU
PPLPMDL0080000001	PARMA	OH	44129	2/7/1995	MUST AGREE THEOPH IS NECESSARY IN MANY PTS..WHEN WOULD YOU USE A BID OVER UNI
PPLPMDL0080000001	PARMA	OH	44129	2/7/1995	NOT FAMILIAR WITH OUR PRODUCTS JUST SIGN AT WINDOW HELM AND UNI NT DISEASE AND CIRCADIAN BENEFITS OF UNI
PPLPMDL0080000001	PARMA	OH	44129	2/7/1995	MSC/SEN NT AMT MSC AND ORDERING HIGHER STRENGTHS
PPLPMDL0080000001	CLEVELAND	OH	44111	2/7/1995	SAMPLES-MADE APPT FOR MARCH TO GET TIME.SAYS "GREAT DRUG"
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/7/1995	REMEMBERED ME-SAYS HAS USED SOME UNI SINCE MY LAST VISIT. VERY BUSY TODAY.FATHER-IN-LAW ON IT AND WORKS WELL.NX-SUP- PORT HIS USE AND PROBE FOR ALL NEW PTS.
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/7/1995	SAME OLD THING.WONT SAY WHY HE USES SO MUCH DIL.ONLY THAT IT WORKS.SAYS MSC WORKS GREAT TOO.PTS REALLY LIKE DIL.NX- MAYBE SHOW KAIKO FOR PREF OF LONG-ACTING MORPHINE.
PPLPMDL0080000001	PARMA	OH	44129	2/7/1995	NOT SEEING ALTO C'S
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/7/1995	VERY HAPPY TO SEE PT REP AGAIN.SAYS USES A LOT OF UNI-ALL NEW PTS BUT WON'T SWITCH.NX-ADDRESS SWITCH W/HELM AND MART- IN
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/7/1995	IN CONJUNCTION WITH MSC MSIR. HASN'T USE IT STILL NO IN-SERVICE THIS YEAR...TOO BUSY...NT INTERESTED IN IN-SERVICE WITH PARMA AND COWNA'S OFFICE...NT MSIR OFFERS QUALITY OF LIFE
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	ORDERED 1 BOTTLE OF DHC-SEES A TON OF CASSELBERRY'S PTS
PPLPMDL0080000001	CLEVELAND	OH	44111	2/8/1995	NEW EXP DOCTOR-NICE LADY BUT LEAVING THE PRACTICE AND MOV- ING TO WESTLAKE 3/1.SD HAS USED UNI IN PAST W/GOOD RESULTS. LIKES QD AND BETTER SE.WILL CONT TO USE IN WESTLAKE.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	PURCHASING CALL WITH PURCH DIR.-MR.WITHERS. WAS INTERESTED IN BETASEPT BUT NEEDED TO DO A STUDY ON OR.LEFT HIM 2%AND 4% BOTTLES TO TEST, WILL FOLLOW-UP. ER CALL WITH DR.HARRIS STILL WRITING
PPLPMDL0080000001					DHC. USED THE PRODUCT DATA BOOK TO SHOW EFFICACY VS. MORPHINE WITH OUT MORPHINE LIKE SIDE EFFECTS.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	QUICK THRU WINDOW-TRIED DHC AGAIN SINCE LAST VISIT.SD IS WORKING GOOD-KEEP SEEING
PPLPMDL0080000001	AKRON	OH	44319	2/8/1995	STILL WRITING DHC BUT OCCASIONALLY FORGETS. ASKED THE STAFF IN ER IF I COULD PUT UP THE WALL CHART.LEFT OFF PENS AND DONUTS.DR.APPRECIATED THEM. SEEMED STRESSED OUT HE MENTIONED HE HAS A TOUCH OF THE FLU.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	GOT MORE TIME THIS TIME-TOLD ME HE DEFINITELY WOULD TRY THIS TIME.EVERYONE IS IN PAIN.THEY LIKE THEIR PERCOCET AND HE IS TRYING TO GET THEM OFF IT-HARD TO DO BUT WILL START NEW PTS ON IT.SAID TO COME BACK IN 3 WKS TO GET RESULTS.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	COMMITTED TO WRITE DHC BEGINNING TO FEEL COMFORTABLE TO USE STRESSED THE POWER AND SAFETY USING THE PRODUCT DATA BOOK. ASKED HIM TO STAMP HIS RX PAD AS A REMINDER.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	LIKES MSC AND USES IT FIRST-LINE AFTER CLASS3 MEDS. LIKES THE ASSESSMENT JOURNAL AND TAPES FOR PATIENTS. ENJOYED LUNCH AND WANTS TO ATTEND MY CHURCH AND WANTS A CALL.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	LIKES THE COMPLIANCE OF THE PATCH BUT IS STILL USING ALTO OF BREAKTHROUGH MED ACCORDING TO SUE-RN.RICK RPH CONFIRMS THIS ALSO. NO BENEFIT FOR THE PATIENT AND AHCPR STATES FOR STABLE PAIN,DR.LOOKED AT THE PANEL FINDINGS AND HAD NO COMMENT. LUNCH WAS SERVED AT THE INSERVICE BUT HE HAD TO LEAVE EARLY.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	50-50 PATCH VS.MSC. NO TIME TO EAT AT THE LUNCH. BELIEVES MSC IS THE BEST BUT LEFT ME NO TIME TO QUESTION HER. SHE IS BATTLING THE FLU.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	FOLLOW-UP FROM LUNCHEON-STILL DOESN'T HAVE PROPOSAL TOGETHR FOR ME TO SUBMIT.BUT HAS LOTS OF PTS ON MSC-VERY HAPPY WITH IT
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	STRANGE GUY-SO SMART-NO TO FIND OUT FOR HIM ABOUT IMMUNO- SUPPRESSIVE ACTIONS OF MORPHINE.SD WILL CONSIDER FOR NEXT CA PT
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	INSERVICE BEFORE TEAM MTG-VERY HAPPY W/S900 CHECK FROM REBATE. NX ONE WILL BE 1400.DISC MSIR CONCENTRATE-USE A TON OF ROXANNOL-WANT TO USE IT.FOLLOW UP W/CHERYL NX WK. 2 PTS ON 200MG DIED IN DEC.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	TRIED TO GET APPT W/BETH LEITCH IN PURCHASING.DIVIDES HER TIME UP BETW HERE AND FAIRVIEW-BEST TO SEE HER AT FVGH PHCY-BETSY-TOLD HER HOSPICE WANTS THEM TO STOCK MSIR-SD THEY HAVE TO REQUEST
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	HOSPITAL CALL GAVE DOCTOR DOSE AN INDICATIONS FOR DHC AND ASKED HIM TO WRITE. LEFT VISUAL ON DHC AND UNI. THEO OF CHOICE IN ASTHMA,MENTIONED THAT UNI HAS ANTI-INFLAM EFFECTS WHERE BETA2 PRODUCTS DONT.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	ATTENDED INSERVICE. VERY INT IN MSIR IF IT IS THE SAME THING PROBLEM IS IF IT IS ON HOSPITAL CONTRACT.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/8/1995	STLL USING A LOT OF DHC-GETTING SORT OF SICK OF ME-ND TO FIND OUT WHERE HE USES IT INSTEAD OF DARV.
PPLPMDL0080000001	BARBERTON	OH	44203	2/8/1995	HAS ORS CLINIC IN THE AFTERNOON. DETAILED HIM ON DHC FOR PAIN UNRESPONSIVE TO NSAID THERAPY. HE LIKES VICODIN FOR POWER AND SOME DARVOCET. USE THE PRODUCT DATA BOOK TO SHOW DHC VS. MORPHINE COMPARISONS AND HE WAS IMPRESSED.LEFT OFF THE VISUAL AND BACK CHARTS FOR EXAM ROOMS.COMMITTED TO RX. DHC.
PPLPMDL0080000001	CLEVELAND	OH	44111	2/8/1995	FORMEDIC FORMS-LOVED IT!WONT USE ROX OR MSIR FOR RESCUE DOSING-LIKES DILI! OR PERCOCET.HAS ANOTHER PT FOR 200MG MSC TITRATING UP RIGHT NOW.
PPLPMDL0080000001	CLEVELAND	OH	44112	2/9/1995	YES HYAVE SWITCHED SEVERAL PTS WITH GOOD RESULTS...WHAT DO YOU THINK ABOUT GOING 600BID TO 400 UNIPHYL. AFTER WE TALKR LOWERE BLOOD LEVELS...UNDERSTAND THAT IT MAY BE UNDERDOSED YES I DO
PPLPMDL0080000001					FEEL EVERYONE COULD BENEFIT FROM QD
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	2/9/1995	SHOED HIM THE CAFFEINE ARTICLE OUT OF JAMA...OK THE SUMMARY SELLS IT...I DONT HAVE ENOUGH EXPERIENCE TO MAKE A JUDGEMET ON IT...OK YOU'VE SOLD ME ENOUGH TO USE IT MORE NT MORE EXPERIENCE...GOOD WILL YOU CONTINUE TO USE IT ABA ON HIGER EFFICACY LESS NARCOTIC
PPLPMDL0080000001	CLEVELAND	OH	44119	2/9/1995	USING A LOT OF DHC AND MSC LATELY
PPLPMDL0080000001	EUCIID	OH	44119	2/9/1995	NEW XP-ON HIS WAY OUT-HAS USED UNI-LEFT FILE CARD AND HE TOLD ME TO COME BACK NX-WHY T-24?
PPLPMDL0080000001	MACEDONIA	OH	44056	2/9/1995	YES AND WITH GOOD RESULTS...DOSE IT ONE CAPSULE...WIFE DID USE IT AND SHE GOT ALL GROGGY...BUT IT MAY HAVE BEEN THE SOMA...SHE'S A NURSE SO WHO KNOWS. HAVEN'T THOUGHT ABOUT SWITCHING ANYONE...NT NEW STARTS BASED ON EXPERIENCE
PPLPMDL0080000001	CLEVELAND	OH	44112	2/9/1995	JOE BECKA...REF ME TO GABRIELLE AND JEFF RE NOON LECTURE
PPLPMDL0080000001	LYNDHURST	OH	44124	2/9/1995	YES, I DID READ THE LANCET AND THRU IT OUT....INTERESTING YES THEOPH HAD A PLACE...HELM...THESED ERE CTOLROLLED AND CONTENT BUT 80% STAYED WITH UNI AFTER THE STUDY
PPLPMDL0080000001	EUCIID	OH	44119	2/9/1995	NOT A LOT OF TIME TODAY BUT INT IN AI EFFECTS OF THEO.HAS BEEN READING ABOUT IT.STILL SAYS UNI #1 THEO.NO SAMPLES NDD AT EUCIID
PPLPMDL0080000001	CLEVELAND	OH	44128	2/9/1995	NO I LIKE IT NO PROBLEM..NOT SEEING THE SCRIPTS IN THE AREA AND IT IS STOCKED...NT LUNCH WITH MS MATHEWS
PPLPMDL0080000001	CLEVELAND	OH	44119	2/9/1995	SAMPLES
PPLPMDL0080000001	EUCIID	OH	44119	2/9/1995	WITCHI
PPLPMDL0080000001	RICHMOND HTS	OH	44143	2/9/1995	TRIED TO SEE DONNA-NO TIME-MADE APPT FOR NX WED.THINKS THEY BOUGHT BETASEPT-SAW SOMETHING ON IT-NO TIME TO CHECK IT TO -DAY.WILL HAVE BY NX WK
PPLPMDL0080000001	CLEVELAND	OH	44119	2/9/1995	WONT' TELL ME WHY HE LAEVES MSC FOR DURA SO SOON.WOBN TELL ME ANYTHING.VERY VAGUE.DOES USE HOSPICE HOUSE A LOT THO AND AGNABERG WILL SUPPORT MSC.
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/9/1995	LATE FOR A MEETING STILL HAS DHC..NOT USED RECENTLY
PPLPMDL0080000001	CLEVELAND	OH	44119	2/9/1995	EXC APPTISPENT OVER AN HOUR W/ME.WILL FIND OUT WHY NO INS- WANTS TO SPEAK FOR US-GETS PTS OFF DURA WHEN THEY COME IN- LEARNING TO LIKE SUBLINGUAL-SAYS THEY ONLY USE IT TO GET PTS STABLE-THEN CONVERT TO MSC IF TAKE MORE THAN 2 BREAKTHRU- THEN THEY TITRATE MSC.NO LIMITS.INT IN MSIR-NOT SURE RE EVERYONE ELSE USE SOME ROXANOL-WILL RUN IT BY DAVID/ELIZ
PPLPMDL0080000001				2/10/1995	GREAT CALL ON XP PHYSICIAN!SUPER NICE USES TONS OF SLO-BID JUST CUZ OF HABIT/POPULARITY.DISC UNI-VERY IMPRESSED AND SD PTS DO COMPLAIN OF SE-COMPLIANCE ALSO-UNI WD BE GOOD CHOICE AND WILL TRY ON NEW PT FIRST THEN SEE -MAYBE TRY SWITCH LATER.FOLLOW-UP 2 WKS!!
PPLPMDL0080000001	BROOKLYN	OH	44144	2/10/1995	

PPLPMDL080000001	CLEVELAND	OH	44109	2/10/1995	QUICK THRU WINDOW-SD HAS TRIED UNI ON 1 PT-NOT SURE IF I BELIEVE HIM BUT COULD BE.NURSE SAYS SHE THINKS SHE SAW RX FROM HIM.ND TO GET APPT-WON'T DO IT NOW BECUZ HE'S THE NEW CHIEF OF DEPT AND IS TOO BUSY.TRY IN MARCH.
PPLPMDL080000001	SOUTH EUCLID	OH	44118	2/10/1995	NOT SEEING HIGHER DOSES....SENOKOT
PPLPMDL080000001	CLEVELAND	OH	44106	2/10/1995	GREAT. ANTED TO KNOW HOSPICE REQUESTED ORDERS FOR MSC TO BE GIVEN RECTALLY...NEVER HEARD OF IT...REF TO MED DEPT ALSO WILL WE EVER GET A LONG ACTING HYDROMORPHONE... SOME CAN'T TOLERATE MORPHINE. PATCH SAV ED FOR LAST LINE WN WHEN NO OTHER PO IS TOLERATED....YES I WAN'T THIS IN-SERVICE ASAP...NT TRANSIENT SIDE EFFECTS AND THERE IS A CROSSOVER
PPLPMDL080000001	CLEVELAND HTS	OH	44118	2/10/1995	NO HAVEN'T SEEN THE DHC...APPRECIATE THE SENOKOT AND WILL RECOMMEND IT...NT MSC/ORAMORPH...SOMEONE IN THE AREA MUST BE SUBSTITUTING
PPLPMDL080000001	LAKEWOOD	OH	44107	2/10/1995	WANTS SPEAKER FOR APRIL 29 ALLERGY SOCIETY MEETING.WANTS TO LOOK AT LIST AND CHOOSE!! REALLY I SHOULD SEE DR SCHWART ABOUT THIS AND GO THRU HIM.MTG IS FROM 8-4 AT MARRIOTT/W150 MAYBE SOME DAY GET HIM ON OUR SPEAKERS BUREAU.HE SPEAKS FOR SCHERING RIGHT NOW.NDS TO USE MORE UNI.SAYS HE HAS DOING LUNCH IN 2 WKS.
PPLPMDL080000001	BEACHWOOD	OH	44122	2/10/1995	NO LARGER DOSES OF MSC. RECENTLY...GETTIGN USE TO NEW PLACE...ARCH DREAM.
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/10/1995	WILL NOT BE ABLE TO ATTEND THE IN-SERVICE HOSPICE WANTS TO DO HERE NEXT FRI...WANTED U NIFORMITY IN MEDS...NOT A PROBLEM
PPLPMDL080000001	CLEVELAND	OH	44144	2/10/1995	SHOULD RETIRE-SD HAS TRIED SOME DHC-REALLY NOT SURE IF I BELIEVE HIM BUT PHCY SAYS BIG WRITER OF C111'S.MAYBE SEE AGAIN IN 2 WKS TO KEEP REMINDING.
PPLPMDL080000001	CLEVELAND	OH	44106	2/10/1995	SPOKE WITH TRIP...WE OWLD LIKE TO SIT DOWN WITH THYE CORE GROUP AND PUT TOGETHER A PROGRAM FOR SPRING OF ALL THE MOST IMPORTANT THINGS WE KNOW
PPLPMDL080000001	BEACHWOOD	OH	44122	2/10/1995	YES I HAVE USED WITH NO PROBLEMS SO FAR...CALL ME WEDNESDAY WED...RESULTS DOSING HOW DO YOU FEEL ABOUT USING LESS NARCOTIC IF 1 OR HIGHER POTENCY WITHOUT INCREASING AMT OF NARCOTIC
PPLPMDL080000001	CLEVELAND	OH	44113	2/10/1995	FOLLOW-UP FROM LUNCH -STILL USING QUITE A BIT OF MSC-HAS 3-4 PTS ON IT RIGHT NOW-NOT HIGH DOSES- 30 AND 60'S.VERY HAPPY WITH IT AND HOW IT WORKS-PTS SEEM TO LIKE IT TOO.STILL WANTS PAIN
PPLPMDL080000001	CLEVELAND	OH	44106	2/10/1995	WE NOW HAVE A 200 MG MSC AND MSIR.. TIRGAN SWEARS BY SENOKT GOOD DAY FOR SOME REASON PREFERS TPO SEE MEAT HOSPITAL WED AM...ALL THE IN-SERVICES BOOKED FOR THE YEAR
PPLPMDL080000001	BEACHWOOD	OH	44122	2/10/1995	YES HAVE HAD GOOD RESULTS...DIDNT SOUND CONVINCED OF THE MERITS OF THE PRODUCT. GOOD MAYBE WHERE THEY DON'T WANT TO BE GROGGY BUT HOW ABOUT EFFECTING THEIR SLEEP...NAR SOUNDS
PPLPMDL080000001	BAY VILLAGE	OH	44140	2/10/1995	REASONABLE WILL GIVE IT ANOTHER SHOT
PPLPMDL080000001	PARMA	OH	44129	2/10/1995	2 SCRIPTS .....THEY REMEMBER.....
PPLPMDL080000001	BEACHWOOD	OH	44122	2/10/1995	MARY JOE JUST LEFT...TERRI WHITE IS PROGRAM DIRECTOR NOW
PPLPMDL080000001	NORTH OLMSTED	OH	44070	2/10/1995	YES I HEARD OF IT BUT HONESTLY HAVEN'T PAID MUCH ATTENTION O TO IT. NO NOT FAMILIAR...YES FAMILIAR WITH CAFFEINE OK SOUND REASONABLE FOR OUT PT BUT MOST OF MINE GET THIS AT THE HOSPITAL ON THE WAY OUT
PPLPMDL080000001	CLEVELAND	OH	44109	2/10/1995	PRaises UNI.....NOCTURNAL SYMPTOMS.....
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	SAID HAS TRIED UNI-ALL SAMPLES AT OTHER OFFICE THO-BUT HAD BROUGHT SOME OVER TO THIS OFFICE.INT IN AI EFFECTS AND SD HAD READ SOME ABOUT THIS HIMSELF.READ BARNES ARTICLE I GAVE HIM LAST TIME.NX-GET INTO MORE OF THIS AI AND GET NEW PTS FIRST FOR UNI.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	HAVE SWITCHED A FEW PTS AND STARTED A FEW EVEN THOUGH TRENDIN AWAY FROM THEOPH.....YES HAS WORKED (DR HAD NO UNI WHEN I STARTED...NOT EVEN FAM WITH IT). DHC WORKS AS WELL AS THE OTHERS
PPLPMDL080000001	LYNDHURST	OH	44124	2/13/1995	BUT ONLY USING 2...INTERESTING UNI WORKING WOULDN'T ALL BENEFIT FROM QD DOSING?
PPLPMDL080000001	LYNDHURST	OH	44124	2/13/1995	HAVE USED THD UNI SINCE LAST IN WITH GOOD RESULTS GIVE ME MORE AND WILL EVALUATE FURTHER
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	2/13/1995	YES I DID CALL YOU...READY TO STRAT PREPARING FOR THE PROGRAM...WE HAVE A REAL NEED...SEE HOSP NOTES OF STUDY DONE...IS KATHYLEEN FOLEY ON SPEAKERS....WANT SOMEONE OUT OF MERIDIA SYSTEM...NEED TO DOSE MSC CORRECTLY...USING MORE DILAUDID.WHY NT MSIR AND MSC BENEFITS!!!
PPLPMDL080000001	MAYFIELD	OH	44124	2/13/1995	WILL ORDER WHEN THERE IS A NEED...NT SENOKOT DEAL
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	MED OHC BUNNY, JAN, DR DICKMAN
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	DON'T NEED ANYTHING NOW CAN I LEAVE THIS...DO YOU KNOW THIS OFFICE'S POLICY...NOW DR BAILY WILL SEE REPS
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	DR RAINY TOO BUSY TO SEE YOU TODAY IF WAIT DR MOLIN WILL WE DQS NEED TRIULASATE
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	DID START USING IT THEN FORGOT ABOUT IT NO SAMPLES HERE ACROSS THE STREET...BE THERE NEXT WEEK...NT STAMP MORE SAID YOU USED IT AND HAPPY WITH RESULTS REASON YOU HAVEN'T USED IT AGAIN...TROUBLE WITH NAME...STAMP MORE X'S?
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	2/13/1995	MSC/ORA
PPLPMDL080000001	MAYFIELD HTS	OH	44124	2/13/1995	COLETTA SIGNED UNIPHYL ISN'T NEW WELL N EW USE...KNOWS IT ALL...TRY APPT "NEW INDICATION" LANCET NEW ENGLAND ...LAR AND NHBLI LOWER LEVELS
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/14/1995	I DID A TALK ON THEOPHYLLINE...YOU CAN TEACH ME A THING OR TWO...NO YOU'RE RIGHT ON..I WAS TRAINED ON BID'S DRs HAD THEIR FAVORITES
PPLPMDL080000001	PARMA	OH	44134	2/14/1995	KNOW WHAT UNI IS BUT HAV EN'T SEEN IT IN YEARS...CIRCADIAN PATTERNS ARE IN NOW...SLIM JIM. DETAILED DHC...INTERESTED NT..FLAT BLOOD LEVELS LOWER BLOOD LEVELS BUT MATCHING CIRCADIAN PATTERNS...RECEIVED YOUR DHC
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/14/1995	SET WITH SAMPLES ND NOT USING MUCH THEOPHYLLINE THESE DAYS WHY...MARTIN, EUROPEAN...NT MARTIN BARNES...WHAT DO YOU THINK...IN LIGHT OF NEW FINDINGS ON LONG ACTING BETA AND CORTOCOSTEROIDS...MORE OF A NEE D FO THEOPH
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/14/1995	YES I DO THINK DHC IS A GOOD PRODUCT...NO NOT A PROBLEM UNIPHYL...GOIG MORE AND MORE TO QD IWAS SO USE TO BID'S BUT MORE AND MORE COMFORT WITH QD...YES UNIPHYL...COME ON OK TELL YOU HONESTLY I SPOKE FOR THEO 24...YEA YEA I KNOW NT. I KNOW YOU SAID YOU TALKED FOR THEO 24 BUT LET ME ASK YOU DO YOU FEEL COMFORTABLE WITH UNI...WHERE IS THEO 24 BETR
PPLPMDL080000001	STRONGSVILLE	OH	44136	2/14/1995	SEN PROMO
PPLPMDL080000001	STRONGSVILLE	OH	44136	2/14/1995	USE THE DHC 2 CAPSULES ESP POST OP UNLESS LITTLE OLDER PERSON...YES WILL CONTINUE TO USE/ INTERESTED IN THE BARNES ARTICLE...AND LANCET YES I WON'T READ THE WHOLE THING B UT THESE SUMARIES ARE INTERESTING...NT DR RAMOS I HAVE SEVERAL DRS TELLING ME OF THEIR SUCCESS WIT DHC IN THE AREA AND NOT SEEING THE SCRIPTS NEED YOUR SUPPORT
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	2/14/1995	BARNES REPRINT...INTERESTED CAN I HAVE...NURSE CIRCLED WHAT INTERESTED HIM...NT QD IS NUWAV E AND UNI ONLY PREDICTABLE
PPLPMDL080000001	PARMA	OH	44134	2/14/1995	HAVE USED DHC THEN FORGET ABOUT IT...YES UNI...BUSY AND IRRITATED TODAY...NT AGREED IMPORTANCE OF CIRCADIAN PATTERS UNI
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	2/14/1995	NO HAVEN'T USED THE DHC HONESTLY ALOT ON MIND DO WANT SAMPs OF UNI AND TRIL
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	2/14/1995	STEVE WANTED TO KNOW IF WE COULD SUPPLY THEM WITH THE DISPENSORS...YES HAVE TO GET THE FORM
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/14/1995	HAVE MOVED A FEW SCRIPTS...SEN PROMO
PPLPMDL080000001	BEACHWOOD	OH	44122	2/14/1995	DR KNOWS EVERYTHING AB OUT THEOPH...GARFIELD...YES AWARE OF A AWARE OF THE LITERATURE...IMPORTANCEOF CIRCADIAN PATTERNS WHEN A BID OVER QD HOW DO OU FEEL ABOUT LOWER DOSES TRY BARNES...ALL MSC HAS GOENE TO DURAGESIC AND DILAUDID WHO ECT PO BEFORE OTHER ROUTES
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	2/15/1995	YES, I HAVE READ ALL THE DATA...IT IS VERY GOOD BUT HONESTLY WITH THE MERGER I AM WORKING 14HRS/DAY 7 DAYS A WEEK...I'D LIKE TO GET EXPERIENCE WITH MSC AND THEN GET BACK TO YOU IN A FEW MONTHS...THIS SUMMER WOULD BE A BETTER TIME DHC.I DID USE IT...I DON'T LIKE DYHYDROCODEINE WHY OH CAFFEINE...LESS NARCOTIC...OK WILL USE IT IF BRESSI SAYS
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	USES BETA2 MAINTAY. SOME THEO FOR ASTHMA AT NIGHT. HABIT OF USING THEO-DUR. USED THE ASTHMA RESEARCH PAPER TO SHOW THE MANY BENEFITS OF UNI AND LEFT OFF THE STUDY.
PPLPMDL080000001	WARRENSVILLE	OH	44122	2/15/1995	LONG TALK RE PORTENY...NO IS NOW ADVOCATING PO FIRST GOING TO OTHER ROUTES AFTER AGGRESSIVELY TRYING TO TREA SIDE EFFECTS...GREAT PROGRAM YOU SHOULD HAVE BEEN THERE. DEA AGAENT WAS GREAT AS WELL...NT WHERE DO YOU AGREE PO FIRST...USE THE PI ON PREDICTABILITY OF DRUG RELEASE
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	2/15/1995	MSC
PPLPMDL080000001	BEACHWOOD	OH	44122	2/15/1995	MSC REALLY THE LONLY LONG ACTING MORPHINE
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	SAW VERY BRIEFLY IN THE PARKING LOT AND MENTIONED THE DOSE AND POWER OF DHC
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	BIG UNI USER 41% OF PATIENTS TAKE UNI. USED THE NEW MARTIN STUDY TO SHOW THE ADVT OF UNI OVER STERIODS FOR ANTI-INFAM IN COPD LEFT OFF THE STUDY AND WILL FOLLOW-UP.
PPLPMDL080000001	BEACHWOOD	OH	44122	2/15/1995	USES MSC AND HAVE STARTED TO USE MSIR CAPS IN SOME PATIENTS NOT A BIG PATCH USER,USES AS A LAST RESORT.
PPLPMDL080000001	BEACHWOOD	OH	44122	2/15/1995	LONGSIT DOWN...SAME OLD ABOUT YOU STICK TO YOUR JOB DRs HAVE A FEELING FOR WHAT NEEDS TO BE DONE I KNOW YOU'RE EDUCATED...NO PROBLEM WITH MSC PRN FINALLY COMPROMISED TO 6 HRS...I WIRTE HIGH DOSES ALL THE TIME...MSIR FORGOT ABOUT IT...SENOKOT PRO ACTIVE. GOOD RESULTS WITH CONCOM USE OF NARCOTICS...LOT WORK HERE
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	SHE IS USING THE PATCH OUT OF CONVEINCE,CLAIMS PATIENTS WHO ARE OLDER ARENT COMPLIANT AND THE PATCH FITS THEIR LIFE- STYLE.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	2/15/1995	MSC/DHC/TRIL
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	2/15/1995	THIS IS ALL FOR TONITE...THANK YOU
PPLPMDL080000001	BEACHWOOD	OH	44122	2/15/1995	I KNOW AND I DID SAY I WOULD SEE YOU...KIKKKURT ELAINE SAID SURGERY WENT BAD THIS MORNING NO COMPLAINTS NO REAL RESPONSE
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	LIKES DARVOCT N BECAUSE OF SAFETY AND EASY OF WRITING. DOESNT LIKE CAFFEINE TOLD HIM THEIR IS A MINIMAL AMOUT COMPARED TO A 12OZ CAN OF COLA. LEFT OFF THE VISUAL AND WALL CHART.
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	2/15/1995	USING DARV AND RECENTLY TALACEN ND TO FIND OUT MORE ABOUT TALACEN BEFORE NX CALL.
PPLPMDL080000001	SOUTH EUCLID	OH	44121	2/15/1995	TALKED W/JAN BARRETT ABOUT VNA-GOT LOTS OF INFO-CK W/NURSES ABOUT MSIR IN PLACE OF ROX CONCENTRATE-USE TONS OF IT
PPLPMDL080000001	SHAKER HEIGHTS	OH	44122	2/15/1995	NOT ALOT OF DHC LITTLE TRICKLE HERE AND THERE SENOKOT DEAL
PPLPMDL080000001	BARBERTON	OH	44203	2/15/1995	USES ALOT OF DARVOCT SAFETY AND EASY TO WRITE. USED THE PRODUCT DATA TO SHOW DHC IS POWERFUL AND SAFE.LEFT OFF THE VISUAL AND PEN ALSO A WALL CHART.
PPLPMDL080000001	GATES MILLS	OH	44040	2/15/1995	WHAT DID HE USE BEFORE DURA CAME OUT HAS PROBLEMS WITH NAUSEA FOR 2-3 DAYS AFTER CHEMO-PTS CAN'T TAKE MSC-NAUSEATED PUTS PTS ON DURA AND KEEPS THEM ON IT.WANTS SOLUTION-TOLD HIM TO TRY SUBLINGUAL MORPHINE AND THEN CONVERT TO MSC AFTER MAY THINK THAT DURA HAS LESS SE THAN MSC-NX ASK ABOUT THIS. DID SAY HE HAD PT TO CONVERT TO MSC FROM PATCH.
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	2/15/1995	MSC/SEN DEAL
PPLPMDL080000001	RICHMOND HTS	OH	44143	2/15/1995	CURR USING ALL BETADINE PRODUCTS-PHCY MAY BE PURCHASING SOME OINTMENT/CURR USING DERMASAN IN OR FOR PREP-NEED TO SEE TRUDY-PRICE \$10.58/GAL.FOLLOW-UP
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	2/15/1995	PORTENY...ADVOCATING PO FIRST...HOW DO YOU FEEL WHY USE PATCH...IS HE MAD PURDUE DIDN'T GET INVOLVED
PPLPMDL080000001	MAYFIELD	OH	44143	2/15/1995	DOESN'T DIFF BETW THEO-THINKS UNI IS WELL-TOLERATED-SO WHAT? APPEARS TO BE USING IT FOR COMPLIANCE-SEES MORE COPD AND DOESN'TSEE TRUE BENEFITS OF UNLNX-BACK TO BASICS-WHOLE UNI STORY-USE MARTIN STUDY-WHY WE PEAK AND WHY IT HAPPENED.SAYS USES SAMPLES HE HAS.SAYS IF NOT BROKE DON'T FIX IT-WHY ARE THEY SEEING HIM? DOSAGE ADJUSTMENT, ETC.HERO



PPLPMDL080000001	CLEVELAND	OH	44121	2/15/1995	GREAT CALL!! WILL CK ON SPEAKER FOR ALLERGY MTG 4/29-HAPPY TO SPEAK FOR US 4/1-VERY INT IN AI EFFECTS OF THEO-WANTS SOMEONE TO COME TALK ABOUT IT-IMP W/BARNES/LANCET-WANTED COPIES.SAID SE BIG ISSUE W/DISCONT THEO.UNI GREAT CHOICE.
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	2/15/1995	MET WITH CHERYL RE MSC/ORAMORPH. PAIN CLINIC NURSES BRESSI AND ROSS
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	2/15/1995	WHATEVER YOU CAN DONATE FOR TONITE
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	2/15/1995	MSC IS THE ONLY SR MORPHINE I WRITE FOR. YES THE SLIDES ARE EXCELLENT..THEY WERE OBVIOUSLY WELL THOUGHT OUT... I HAVE PULLED WHAT I WOULD LIKE TO USE AND WILL GO PO SR MORPHINE, SIDE EFFECTS EFORE GOING TO ALT OF A PATCH SET UP DATES...PREFER MARCH MAY I'M ATTENDING
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	WON'T STOCK ANYTHING UNLESS SOMETHING DIRECTLY IN IT FOR HIM YES WANT MORE SENOKOT. AWARE OF THE 200MG..I AM THE ONLY ONEWHO HAS 60MG. CAN T GET DURAGESIC 25 OR 50. WINE IS WHO I SEE SCRIPTS FROM...TALK TO VICKI SHE IS INFLUENTIAL THERE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	2/16/1995	GAIL I JUST DON'T LIKE/COMFORT WITH MORPHINE...STREET VALUE THEY B ETTER HAVE SICKLE CELL OR CA DYING...DILAUDID HAS BETTER STREET VALUE NO..YES THEY EXTRACT MORPHINE FROM CONT SYSTEM...DHC YES NO COMPLAINTS SO IT MUST WORK YOU FEAR ABUSE...LESS HNARCOTIC SYNERGISTIC EFFECT YIELDING POTENCY I JUST WENT TO CONFERENCE THEOPHYLLINE LAST LINE...NT BARNES
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	YES I HAVE USED IT AND NEVER HEARD BACK FROM ANYONE WO IT MUST BE WORKING...I WILL CONTINUE TO USE IT AND LET YOU KNOW...APPRECIATE YOU COMING IN WITH THE TRILISATE I KNOW NO LONGER CAN BRING CASES TP THE CLINIC
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/16/1995	I KNOW THIS NEW DIRECTOR WANT DR COWAN THERE...SHE'S NEW WHAT CAN I SAY...DOING IN UNIFORM...
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	JUST WRITE FOR MSC BUT WHAT THEY GET FROM HOSPITAL... NO CAN'T SAY ANY RESPONSE ...SO LITTLE USE
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	MSC IS THE ONLY SR CII SHE WRITES...HAVE USED DHC.(WHERE ARE THE SCRIPTS) KAY...YES WE WILL MAKE A SIT DOWN APPT TO TALK LONGER NEXT WEEK...VERY INTERESTED...AHCPR GUIUDE LINES?
PPLPMDL080000001	CLEVELAND	OH	44128	2/16/1995	GAIL I NEVER WRITE FOR MSC AND DON'T USE ORAMORPH THEY HAVE TO BE DYING OF CA OR SICKLE CELL...DIFFERENCES HOW DO YOU KNOW THEY ARE BEING FILLED ORA... NO SET WITH DHC. YES UNI SET UP
PPLPMDL080000001	BRECKSVILLE	OH	44141	2/16/1995	LUNCH.CORKY AND LENNY'S LUNCH BOX OR CORN BEEF KOSHER/DIABETIC
PPLPMDL080000001	CLEVELAND	OH	44106	2/16/1995	DO AFAR DEAL OF MSC. ALL 30 AND 60 SO FORGET THE 100MG NO V ERY LITTLE BREAKTHROUGH...DON'T WANT SENOKOT HMMM
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	2 NEW DRs ARE IN CHARGE OF SPEAKERS PROGRAMS AFTER 5 PM/7PM...THEY WILL TALK OTHERWISE WITH PTS JAN RE BETASEPT...NO NOT LOOKED AT IT. ONC FLOOR STEVIE INMEETING....ELLEN/PEGGY AB OUT SUT FOR LUNCH
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	I DON'T NEED SENOKOT AND THE DHC IS UNOPENED AND GOING OUT OF DATE IN 2 MONTHS...GAVE HIM TRADE SENOKOT THNK YOU NO LONGER MAD
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	YES I REMEMBER THIS PICTURE...WHAT ELSE DO YOU NEED I DON'T KNOW WHY I CAN'T GET YOU THE PRODUCT I WILL SEE IF I CAN GET YOU AN ANSWER
PPLPMDL080000001	BEACHWOOD	OH	44122	2/16/1995	GAIL I'VE NEVER SEENA SCRIPT FOR ORAMORPH SO... NO NO FEED B ACK AND I'M AT HOSPITAL WITHEN THEY'RE SHORT HANDED
PPLPMDL080000001	CLEVELAND	OH	44106	2/16/1995	RALKED WITH MS THOMAS...LETS MAKE THIS M ORE FORMAL... I WILL INVITE 2 MORE WARDS AND RESIDENTS AND DRs AND THEN WHO DOESN'T SHOW FROM THERE WILL RE-SCHEDULE I TALKED TO DR TURNER LAST WEEK...GOOD!!!!
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	CAUGHT ME OFF GUARD AT WINDOW...AT MOMENT JUST GETTING SETTLED...HAD DOUGHNOUT FOR NURSES...ALOMST DROPPEDTHEM GOING TO SHKE HANDS....VERY FRIENDLY BUT SHORT.... SET DATE FOR HOSPICE NT
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	2/17/1995	KEEP CALLING FOR A GOOD DAY WILL TALK BUT DON'T KNOWN TILL LATE MORNING
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	IT'S 4 50 WHERE ARE OU GUYS GOING....DR DALE AND DR GENE WALKING OUT OF OFFICE AND EVERYONE GONE. DID LOOK AT THE ARTICLE AND HAVE HAD GOOD RESULTS... NVER REALLY USED UNI BEFORE....NT NEW PIECE AND BARNES
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	NOT USING THE PATCH OR ORAMORPH ANYMORE...MSC IS ONLY EXP SAYS SOME DILAUDID...MORE TIME AT ST LUKES...AWARE THEY SWITCHED MSC ON YOU...ALOT OF MATERIAL..YES CAN WE SET UP APPT TO TALK...YES
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	NEXT WEE... MAYBE KEY TO HELP ME GET ST LUKES BACK
PPLPMDL080000001	WESTLAKE	OH	44145	2/17/1995	NO MSIR BUT I USED SOME OF YOUR SLIDES...WHAT SLIDES THE NURSES SENT TO HOSPITAL...WHERE HAVE YOU BEEN OUT THERE...NOT MY HOSPITAL..AW...USED MORE OF JANSEEN'S BECAUSE THE WERE BETTER...JUST THE WHO AND LADDERS DO YOU WANT TO MOVE IN HERE GO AWAY IF I SEEN MORE MSC ALWAYS NEEDED THE SENOKOT NT WHAT BREAKTHRU PTS PREFER MSIR
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	NEW OFFICE.....
PPLPMDL080000001	CLEVELAND	OH	44130	2/17/1995	I WISH I COULD GIVE YOU MORE TIME...LONG WAIT VERY LITTLE MSC N ONE LATELY WILL TAKE THE SENOKOT BUT DON'T NEED THE PROMOTION...NOT ENOUGH MOVED
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	2/17/1995	AOK ON DHC PLUS
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	ANOTHER RPH NO NONE OF OUR PRODUCTS MOVE HERE
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	HELLO IS THIS ALL SETTLED...ANALGESIC IN-SERVICE WITH HOSPICE
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	SOMETHING NEW... MSIR CAPS NO YOU BEEN IN WITH THAT BEFORE
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	2/17/1995	TOOK THE FORM FOR PEDAL DISPENSERS TO BE SIGNED YES ORDERED IN MEETIGN HAD TO WAIT THEN JUST SIGNED QUICKLY MUST BE ORDRED PRINTED ACROSS TOP OF FORM
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	2/17/1995	MEEDITH YES YOU HAVE NEW SLIDES ON GOV GUIDELINES LETS PUT THIS TOGETHER...NO SLIDE PROJECTOR CAN YOU GET A TAPE...I WILL LOOK IN TO IT. APPRECIATE THE HOSPICE BOOK. NOTHING MORE WITH ORAMPHRP AFTERTHE LAST IN SERV ICE THEY HAD YES I REMEMBER THE ORANGE BOOK ECT.. APPRECIAT THE LIT ANDS SENOKOT
PPLPMDL080000001	INDEPENDENCE	OH	44131	2/17/1995	AL WAS BUSY AS USUAL NUT BETTER DAY...GAIL MSC IS USUALLY A PT OR TWO AND BOTH AHVE DIED...NO REALLY DON'T USE THE SENOKOT YOU LEAVE..NOT REALLY DHC EITHER...ANTIBIOTICS HYPERTENSION BUT THAN YOU AND DO KEEP ME POSTED
PPLPMDL080000001	GARFIELD HTS	OH	44125	2/17/1995	WELL BOUGHT IN TO THE CIRCADIAN AND COMPLIANCE OF QD BUT WHY THEO 24 GOING UP...NO MORE DHC. NOT INTERESTED NOR EASON
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	2/17/1995	DON'T UPU FEEL ALL PTS WOULD BENEFIT WITHA QD ALOT NEEDED MORE THEN STILL BETTER THAN A BID...MUST LEAVE HOSP NT FIRST IN LIGHT OF ALL THE NEW LITERATURE SUPPORTING QD DOSING AT TIME TO MEET CIRCADIAN PATTERNS POTENTIAL FOR LOWERR THERAPEUTIC LEVELS...DO YOU BELIEVE THIS IS TRUE OF YOUR PRACICE
PPLPMDL080000001	AKRON	OH	44319	2/21/1995	WRITES ALOT OF CLASS5 MEDS POWER MAJOR CONCERN,WANTED DOSE OF DHC AND HOW COSTLY. DISCUSSED THOSE ISSUES AND ASKED HIM TO WRITE. LEFT OFF STAMP AND BACK CHART.
PPLPMDL080000001	CLEVELAND	OH	44122	2/21/1995	SPECIFIC PT TYPE...DROWSY OR GI
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	ER CALL WITH DR.FRANK WANTED SAMPLES OF DHC AND IS WRITING LEFT OFF VISUAL AND BROWNIES. PHCY CALL WITH MR.WOODRUFF RPH MSC IS MOVING BUT SO IS THE PATCH ASKED ABOUT DOING AN IN- SERVICE ON MSC.DATE IS SCHEDULED FOR MARCH. OR HEAD RN MRS. FOSTER IS SCHOULED FOR MARCH LEFT OFF DHC VISUAL AND LASKA STUDY.
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	INHALERS FOR ACUTE EPISODES OF ASTHMA BUT FEELS UNCOMFORTABLE WITH THEO. USED THE MARTIN STUDY TO SHOW THE BENEFITS OF UNI AND THE CONTIN DELIVERY SYSTEM PIECE. DR. WAS WILLING TO TRY TO USE UNI ONCE A DAY AT DINNER TO SEE IF PATIENTS BENEFIT.
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	2/21/1995	ER CALL/BETADINE
PPLPMDL080000001	AKRON	OH	44319	2/21/1995	USING THE PATCH BECAUSE OF EASE OF ADMIN,BUT HE IS STILL USING ALOT OF BREAKTHROUGH MEDS. USED THE AHCPR GUIDELINES TO SHOW MORPHINE AS THE DRUG OF CHOICE AND DISCUSSED THE USE OF MSC AND WHICH ONE...DON'T REMEMBER IT...YES LEAVE THE CARD AND WILL TAKE SAMPLES..UNI PAPER GAIL PLEASE MAKE A PPT.. OK NOT TILL MAY
PPLPMDL080000001	SHAKER HTS.	OH	44122	2/21/1995	KIND OF CURT TODAY....BUSY ALOT OF SICK PEOPLE NO DHC AND NO-ONE IN PARTICULAR BIG WRITER....NO I TELL THEM TO CHANGE DIET BEFORE USINGA LAXITIVE WHY SHOULD USE SENOKOT...OK THEY CAN DECIDE
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	BIG WRITER OF UNI. 45% OF PATIENTS ON UNI. WRITES BID BECAUSE HIS POPULATION ARE FAST METABOLIZERS. USED THE NEW MARTIN STUDY TO SHOW THE ANTI-INFL EFFECT OF UNI AND HE FELT IT HAD MERIT,BUT FEELS MORE COMFORTABLE WITH INHALERS.
PPLPMDL080000001	BEACHWOOD	OH	44122	2/21/1995	BRENTWOOD BRANCH....GOING TO ST LUKE'S TODAY...MAKE YOU AWARE THAT THEY ARE PROBABLY USING MSC/ORAMORPH INTERCHANE ABLY...STILL ORDER ONE STRENGTH OF OURS... DR DOESN'T SEEM TO WANT TO GET INVOLVED...TRY DR QUAM AT HOSPITAL THIS AFTERNOON...NO SENOKOT ONLY HER 1 DAY/WEEK
PPLPMDL080000001	CLEVELAND HTS	OH	44118	2/21/1995	DR IS REALLY USING A LOT MORE CII'S DOESN'T THINK THAT MUCH BUT EITHER HAVE THE PT OR NOT I'D CHANGE HIM FROM DHC TO MSC. WHY DILAUDID OVER MSC....MORPHINE...I HAVE A FEELING THAT IT IS THE DREADCED MORPHINE PHOBIA
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	STILL WRITES MORE PATCH FOR CONVIENCE THAN PRACTICE USE. STABLE PAIN IS THE INDICATION FOR PATCH USE.SHE FEELS ELDERLY PATIENTS DONT GET CONFUSED WITH THE PATCH AND COMPLIANCE IS BETTER. SHE IS STILL USING VICODIN FOR INCIDENT PAIN,SO WHY NOT MSC?
PPLPMDL080000001	EUCLID	OH	44119	2/21/1995	SAMPLES
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	LIKES THE INHALERS BECAUSE THEY WORK INSTANTLY, TAKING LEVELS AND MONITORING SIDEFFECTS IS A BIG HASSEL. I MENTIONED THE DIFF IN THEO PREPARATIONS AND WHY UNI IS BETTER. USED THE NEW MARTIN STUDY AND HELM(SIDE EFFECTS) TO SHOW SUPERIORITY.
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	2/21/1995	I TRY NOT TO USE ANY CII IF I DON'T HAVE TO... IN THE INSTANCE THAT YOU NEED TO...ADRESSED NARCOTIC USE ...OK I WILL GIVE THIS ONE A SHOT...SIGNED FOR SARIDAKIS
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	HAS A PATIENT ON UNI, FROM THE OLD SCHOOL WHERE ALL SHE USED WAS THEO PRODUCTS. DISCUSSED THE DELIVERY SYSTEMS AND WHY UNI IS BETTER. USED THE HELM STUDY AND MARTIN TO SHOW THE MANY BENEFITS OF THEO. SERVED DOCTOR LUNCH ALONG WITH STAFF. WANTED SKT-S SAMPLES ALONG WITH MSC INFO. HAS A PATCH PATIENT AND WE WENT OVER MSC AND WHY IT IS BETTER.
PPLPMDL080000001	SOLOMON	OH	44139	2/21/1995	BAD MOOD...DON'T TELL ME OR ASK...DON'T YOU REALIZE I DON'T DETERMINE WHAT TO DO...INSURANCE DOES HAVE USED IT WITH GOOD RESULTS...MAY GO OUT OF BUSINESS CARRIERS DROPPING ME!!!!
PPLPMDL080000001	SOLOMON	OH	44139	2/21/1995	EXPERIENCES WITH ORAMORPH...HONESTLY SEEMS THE SAME ON ALL CII'S SOME ORAMORPH AND SOME MSC...MAKE YOU AWARE THEY ARE NOT INTERCHANGEABLE YES YES WE'VE BEEN THRU THIS THANK YOU...NT STILL ORDER OUR 15 AND OCCASIONAL 30 OR 60 FOR FEW DOLLARS/YEAR WHY NTO JUST SWITCH BACK... WHY TAKE CHANCE OF PUTTING PT ON THAT ROLLERCOASTER
PPLPMDL080000001	BEACHWOOD	OH	44122	2/21/1995	MSC/SEN
PPLPMDL080000001	CLEVELAND	OH	44104	2/21/1995	SAW IN HOSPITAL...I WAS COMING TO SEE YOU LATER. GAIL HOW ARE YOU WHERE HAVE YOU BEEN (GAVE UP CONVERTING FROM DARVOCET)....NEW ZIPS. YEA YEA GOOD RESULTS WITH DHC...MUST ME ALL SAMPLES...I DON'T SEE SCRIPTS. HOSPITAL DOING A BIT B ETTER...INSURANCE RUNNING US I KNOW NT LOWER NARCOTIC AMT..WITH DHC ALERT
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	2/21/1995	JUST HAVE TO KEEP REMINDING ME...DID YOU IDENTIFY THAT PT ON VICODIN OR TYLENOL THAT YOU COULD FOLLOW...IF SO RESULTS
PPLPMDL080000001	CLEVELAND	OH	44104	2/21/1995	PHCY ET WITH DCALE...NO PROBLEMS...YOU ARE AWARE YOU CAN'T SUBSTITUTE ONE FOR THE OTHER...USE OUR 15 MG STILL...NO 30MG ORAMORPH...I KNOW BUT NO PROBLEMS DID ORDER 30MG THE OTHER DAY....PT COULDN'T TOLERATE ORAMORPH...FOR SUCH FEW DOLLARS WHY WON'T YOU SWITCH BACK GOES 2 WAYS...OK THEN MSIR OK WILL LOOK AT IT MORE CLOS
PPLPMDL080000001	AKRON	OH	44319	2/21/1995	LEFT OFF DOSAGE INFO AND WALL CHART AS A REMINDER TO USE DHC. SAID HE FORGOT BUT I ASKED WAS THEIR FURTHER INFO NEEDED,HE SAID HE UNDERSTANDS THE BENEFITS OF CAFFEINE AND THE POWER.
PPLPMDL080000001	BARBERTON	OH	44203	2/21/1995	WAITS TOO LONG TO USE MSC. PATIENTS ARE TAKING TOO MANY DOSES OF CLASS3 MEDS AND ARE STILL IN PAIN. USE MSC SOONER AND TITRATE UPWARDS AFTER 2 OR MORE DOSES OF BREAKTHROUGH MEDS ARE
PPLPMDL080000001	AKRON	OH	44319	2/21/1995	HAS 2 PATIENTS ON NARCOTICS FOR PAIN. LIKES THE PATCH FOR CONVIENCE BUT IS AWARE OF THE BENEFITS OF MSC. ASKED WHEN HE USES MSC AND HE SAID AS A LAST RESORT. WRONG! SHOULD USE WHEN CLASS3 MED ISNT WORKING AND START WITH 39MG Q12. DISCUSSED THE AHCPR GUIDLINES AND MSC EASE OF ADMIN. COMMITT TO USE OVER THE PATCH.

PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/21/1995	ER CALL...EARLY AM. USUALLY A FEW CODEINE AND NSAID DO IT...ALOT OF THESE PEOPLE HAVE TO GO BACK TO WORK THAT'S WHY DHC WOULD BE PERFECT CHOICE...ALOT OF WORKMANS STATE COVERED... DISCUSSED WIFE'S INVOLVEMENT WITH HORSES AND INJURIES
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	2/22/1995	WELL I CAN'T COMPLAIN NOTHING UNUSUALLY BAD NOTHIN G EXCITING EITHER...GAIL NO MSC IN YRS BACK WHEN I WAS ON THE WEST SIDE WITH COWAN...SE THESE DENTISTS/PERIDONTISTS SENOKOT...PUT ONE IN EACH BAG AS I STOOD THERE WITH PT INFO...THIS WILL GO FAST
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/22/1995	I UNDERSTAND THAT WE HAVE CHANGE THE REQUEST FOR JUNE 20TH MED EDUCATION WITH KATE HOWE...YES I AM SORRY NEED TO MAKE IT OR SEPT...WE ALREADY HAVE A DIFFERNET LECTURE TOPC FOR THE 20TH WHICH WAS IN THE PROCESS WEHN WE TALKED TO YOU...SEE WHAT WE CAN DO
PPLPMDL0080000001	EUCLID	OH	44119	2/22/1995	GREAT CALLIVERY INT IN NEW AI DATA-HAD RECENTLY READ THE LANCET HIMSELF-SAYS THERE'S A LOT TO BE SAID FOR THE AI EFFECTS.DOES AGREE TO LOWER DOSES OF THEO/DOESN'T LIKE TO MONITOR PLASMA LEVELS OR DEAL W/SE.CURIOUS AS TO DATA ON HOW BAD THE SE FROM STEROIDS ARE-SAYS IT'S CONTROVERSIAL- UNI BEST THEO TO USE-FOLLOWUP W/DATA ON STEROIDS.GREAT GUY
PPLPMDL0080000001	RICHMOND HTS	OH	44143	2/22/1995	TOO BUSY TODAY BUT BRIEFLY THRU WINDOW-SAMPLES
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	2/22/1995	HAPPY I CAME BACK SO SOON-TRIED IT AGAIN AND WILL CONTINUE TO TRY IT-NEEDED REFRESHED
PPLPMDL0080000001	TWINSBURG	OH	44087	2/22/1995	YOU KNOW GAIL I HVAE USED VERY LITTLE MSIR...ANYTHING WE BASICALLY PROVIDE NURSING HOMES AND THE TREND HAS BEEN INJECTION EVERYTHING. ONLY MSC NO ORAMORPH WHEN SR MORPHINE IS USED...STILL HAVING PROBLEMS WITH THAT DR JAMES WATSON IN AKRON...DOSING A TERMINAL WOMAN Q2H/Q3H 30 MG KEEPS SHORTENING THE INTERVA WHEN FAMILY "BITCHES"
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	2/22/1995	MSC/SEN
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/22/1995	DON'T HAVE ANY OF THE PORTENOY TAPE WITH MEBUT YOU CAN ORDER IT FROM THE DESK...VERY GENERIC NO PATCH OR PILL...EQUAL TIME TO EACH
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/22/1995	DR SEEMS TO AGREE COMPLIANCE IS BETTER QD RHYTHMS ARE IMPT BUT EXPONENT SHOWS THE ONLY CHANGE IN THEOPDURE SOME NEED A BID AND SOME INSURANCE MAKES THE DECISION NT IF OU N EED UNI BID THEN WONT YOU NEED A BID TID?
PPLPMDL0080000001	CLEVELAND	OH	44106	2/22/1995	ROTATING IN-SERVICES 7 45-10 00. RN'S AND RESIDENTS WE WOULD LIKE ANOTHER ONE FOR THE EVENING SHIFT...REALLY APPRECIATED TE LITERATUREA DN REFERRED ME TO THE HOSPICE COORDINATOR B ETH
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/22/1995	WOOPS WHAT'S HAPPENED HERE...NOTHING PT GETS WHAT'S APPROPRIATE
PPLPMDL0080000001	AKRON	OH	44309	2/23/1995	MET DIANNE CAMPBEL SET APPT FOR APRIL ALSO PHARMACY WILL NOT SEE REPS BUT BETH HELPED AND GAVE ME #'S JEFF LEWIS PHARM 375 3370 DISCUSSED BETA LINE PRICES RON DEL SESTO BUYER 375 3379/ BETH SAID SHE WOULD HELP GET ME THROUGH
PPLPMDL0080000001	SOUTH EUCLID	OH	44118	2/23/1995	NO HAVEN'T SEEN THE ROXANE REP AND WE WILL ONLY CARRY MSC
PPLPMDL0080000001	EUCLID	OH	44119	2/23/1995	JUST WROTE RX FOR 100 DHC WHILE I WAS THEREUSING QUITE A BIT OF IT.MAYBE WOULD TALK FOR US DOWN THE ROAD
PPLPMDL0080000001	AKRON	OH	44309	2/23/1995	INTRO TALKED ABOUT PAIN ASSESS TEAM APPT APRIL 1130 FOR SERVICE ITEMS WILL DIRECT ME
PPLPMDL0080000001	CLEVELAND	OH	44118	2/23/1995	ORAMORPH WAS IN TESTERDAY...WHAT DID THEY SAY...SAME THING AND CONSIDERABLE SAVINGS AND THEY HAVE TAKEN CLEVELAND CLINC...NOT SAME THING ORANGE BOOK...GAIL LONG ACTIG MORPHINE IS SRMORPHINE...NO THEY ARE DIFFERENT MATRIX PREDICTABILITY I DON'T WANT TO HEAR IT...THEN IF IT WAS PREDICTABLE THEN WHY CAN'T YOU SUBSTITUTE...GETTING IRRITATED. NT
PPLPMDL0080000001	AKRON	OH	44304	2/23/1995	MET JOYCE DETALED ANTI INFLAM VERY INTERESTED WILL TAKETIME
PPLPMDL0080000001	PARMA	OH	44129	2/23/1995	HAVE USED IT SOME...FINE REALLY IN HURRY TRILISATE
PPLPMDL0080000001	CLEVELAND	OH	44128	2/23/1995	FULL MSC/ORAMORPH COMPARISON...NOT MUCH MORE TIME WITH A LUH LUNCH THAAIT I GET IN HALLWAY...OK MEDICAID WHAT DO THEY DO ALSO DEPENDS WHO IS PAYING. DHC YES I'M USING MORE DON'T LIKE GIVING THEM MORE THAN 3 PILL IF POSSIBLE SOUSE D WHEN FLEXIBILITY IS NECESSARY.NT DHC AND FOLLOWUP WITH GARDELLES AND WALGREENS
PPLPMDL0080000001	AKRON	OH	44304	2/23/1995	INTRO SPOKE WITH JOYCE ABOUT ANTI INFLAM PROP OF THEOPH SEEMED VERY INTERESTED SET APPT FOR 4/21 845
PPLPMDL0080000001	AKRON	OH	44302	2/23/1995	INTRO CALL MET SEC'S AND NURSES
PPLPMDL0080000001	CLEVELAND	OH	44118	2/23/1995	NOT INTERESTED IN TALKIN TO A REP YEA OR ASAYS YOU'RE THE SAME...MAKE AN APPT...100 BUCKS AN HOUR WHICH IS WHAT HE WOULD MAKE IF SEEING PTS...BEST B ET HERE WOULD BE ONE QUICK HIT AT A TIME...TILL I GET KICKED OUT
PPLPMDL0080000001	AKRON	OH	44302	2/23/1995	MET CAROLYN DOC DOESNT SEE REPS INTRO CALL CHECKED ON INDI GENET REQUEST CHANGE IN PROCEDURE
PPLPMDL0080000001	CLEVELAND	OH	44120	2/23/1995	LITTLE MSC BUT NO ORA
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	2/23/1995	YES UNIRPHY MAKES GOOD SENSE...I HAVE SWITCHED AND EXPONENTNT CONFIRMS THAT...DHC JUST FORGOT I WILL TRY IT
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/23/1995	ALWAYS VERY FRIENDLY EVEN THOUGH VERY BUSY...APPRECIATE THE SENOKOT...HAVE YOU TRIED ACROSS THE STREET TO SEE IF THEY ARE SEEING ANY OF LUNDEEN'S RX FOR DHC AT KMART NO...CLAIMS HE HAS USED
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	2/23/1995	RE SPEALING ENGAGEMENT RON HAS REALLY TRIED TO HELP ME GET THAT TAPE SPECIAL ORDER FOR THE MEETING DIDN'T MAKE IT IN TIME...OH WELL SAW DR ROSS AND DR WINE IN HOSPITAL
PPLPMDL0080000001	BROOKLYN	OH	44144	2/27/1995	WHERE THE H HAV E ALL THESE PROFILES GONE!!!!???? UNI MAKES SENSE...STARTED SAYING USES VEY LITTLE THEOPH ANYMORE...NEW WAVE IS BACK TO...INTERESTING ENOUGH WHAT ABOUT THEO 24.... OK WILL USE IT SEND SAMPLES
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	NOT FAM WITH UNI. NOT INTERESTED DHC...LITTLE CIIl WIFE...RN IS NOW WORKING FOR HIM...QUICK HIT ON UNI WHEN IN BLDG WILL GET SOME UN I
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/27/1995	I AM AS SUPRIZED AS YOU THAT THE HOSPITAL SWITCHED FOR SO FEW DOLLARS...B UT BEST YOU TALK TO WALTER QUAN ABOUT IT BECAUSE HE WOULD BE YOUR KEY MY RX ARE ALL FILLED OUT-PT HE WORKS ON STAFF...NO MSIR BECAUSE HAV E USED VERY LITTLE BREAKTHROUGH GOOD DEAL OF CODEINE...DHC REALLY INTERSTD IN THE GI TOLERABILITY...NT FOLLOW DHC/MS
PPLPMDL0080000001	CLEVELAND	OH	44111	2/27/1995	DOING WELL AFTER HIS SURGERY-WANTS ME TO SPONSOR ANOTHER TUMOR CONFERENCE.
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	BARNES...NEVER REALLY LEFT THEOPH...DEPENDS ON PT VERY INDIVIDUAL... NT LANCET AND LAR DO YOU AGREE WITH THESE FINDINGS...MORE BENEFITS TO THEOPHTHAN GIVEN CREDIT FOR BRIEF ON FLOOR-STILL USING MORE MSC THAN DURA LATELY-GETTING BETTER RESULTS W/IT-WONT SPECIFY ANYTHING ABOUT PTS-SAYS "GOLD STANDARD".KEY IS TO GO THRU HSOPICE NURSES.PROBLEM IS THAT HE LIKES TO DOSE IT Q6H SOMETIMES.
PPLPMDL0080000001	CLEVELAND	OH	44111	2/27/1995	T-24 USER-SHWD DIFF SD NEVER USED UNI BUT MAKES SENSE TO TRY
PPLPMDL0080000001	BROOKLYN	OH	44144	2/27/1995	NEW TO THIS GROUP. IN CHARGE OF EMERGICARE WALK-INS AND FP WORK...INTERESTED IN DHC AND NOT FAM WITH UNI MAKE APPT FORF MORE TIME...REFERRED BY OTHER OFFICES REPS NOT IN HERE YET NOTE RENAE'S KIDS ARE SICK TEETH AND FLU 2YRS AND 14YRS
PPLPMDL0080000001	CLEVELAND	OH	44114	2/27/1995	BRIEF-SAID HAS TRIED IT AND DR. NEE LIKES IT FOR HIS PTS- TRYING TO GET PTS OFF THESE THO BUT WILL USE
PPLPMDL0080000001	CLEVELAND	OH	44111	2/27/1995	TALKED W/BETH LEITCH AGAIN-NEED TO CALLHER FOR APPT PHCY-SET UP INSERVICE
PPLPMDL0080000001	CLEVELAND	OH	44113	2/27/1995	REALLY GOOD CALL-JUST GOT BACK FROM VACATION-HAS BEEN USING DHC QUITE A BIT-GOOD RESULTS-ONLY I PT COMPLAINED ABOUT IT WILL KEEP USING
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	I WILL GIVE DHC A SHOT AND MAKE MY OWN DECISIONS...UNI DET MAKES SENSE LEAVE ME SAMPLES HERE TOO
PPLPMDL0080000001	CLEVELAND	OH	44103	2/27/1995	STANDING ROOM ONLY-KEEP REMINDING-SAID HAS USED IT SEVERAL TIMES-KEEP SEEING
PPLPMDL0080000001	BROOKLYN	OH	44144	2/27/1995	LONG CONVERSATION DR IS PART OF THIS INNOVA. DR IS COMING FROM WEST SIDE AND EAST SIDE...NEW OFFICE YES USED UNI IN PAST...JSUT WENT TO DINNER PROGRAM BY GLAXO AND THEY TOLD US NOT TO LET THEM CARRY SEREVEN B UT IT CAN BE USE CONCOM WITH INHALED ALBUTEROL...HAVE A BOY 23 YRS WHO PANICKED WHEN I TOLD HIM OFF THEOPH...BP WAY UP DEA IN TRANS
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	YES GAIL HAVE PRESENTED ALL THE MATERAIL BUT THEY HAVEN'T MET YET IN PHCY
PPLPMDL0080000001	CLEVELAND	OH	44111	2/27/1995	FOLLOWEDUP W/HIM-HAVE APPT COMING UP-SAW QUICK THRU WINDOW- HAS USED MORE UNI-LIKES QD AND LESS SE.WILL DISCUSS AT NX APPT ALSO-GAVE LOTS OF LIT ON MSC-TREATS SEVERAL PTS FOR PAIN-WANTED DATA ON MSC
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/27/1995	DHC/SEN
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	MSC/SEN
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	DRF WAS IN MY XP'S BUT DISAPPEARED...DON'T SEE REPS BUT IF YOU KEEP GOING IN CATCH AT WINDOW BETWEEN PTS. HELM STUDY AND DHC. LEFT BOTH WILL TAKE A LOOK AT IT DON'T USE SAMPLES...FATHER & SON DR IS A HEAVY SAMPLER...PEOPLE LEAVING WITH BAGS OK WILL TRY IT...TOOK FILE CARD...WALKED AWAY BEFORE I GOT SIGNATURE...MADE APPT WAITED 1/2 HR FOR SIGN HAVE TO GO TO APPT...NT IF GAIN COMMIT TO USE THEOPH AS WELL LOAD WITH SAMPLES...WHAT S IN SIGHT USES
PPLPMDL0080000001	PARMA	OH	44129	2/27/1995	ONC FLOOR...SET UP IN SERVICE
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/28/1995	ONC FLOOR CALL WITH DR.FRANCIS LEFT OFF MSC LIT. ER CALL DR.HANLON AND CAMPENSA BOTH ARE USING DHC FOR PAIN AND BFA FOR CUTS AND BURNS. SET UP A FP DISPLAY FOR MARCH.
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	USE THEO FOR MODERATE TO SEVERE ASTHMA AND FAVORS INHALERS BECAUSE OF SIDEFFECTS WITH THEO. USED THE HELM STUDY TO SHOW BETTER SIDEFFECTS AND LUNG FUNCTION AT NIGHT WITH UNI.
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	MSIR BY REQUEST AT HOSPITAL...BUSY NO WHO NEEDS LUNCH NT WHEN PATCH OVER PO...ARM PURPLE BOOK
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1995	JUST MSC ORAL FIRST AND HAVE USED MSIR CAPS ON WOMAN ...GOOD NT WHEN PATCH ARM PURPLE
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1995	SPOKE WITH WOMAN...NO SUBSTITUTE FOR MSC...DON'T KNOW WHAT FIRST DATA BANK IS...BUT NO SUB
PPLPMDL0080000001	CLEVELAND	OH	44115	2/28/1995	QUICK THRU WINDOW AT ST. V'S.LEFT LIT-SET UP ANOTHER TEAM MTG INSERVICE.SAYS MSC BEST CHOICE.TRIED TO SHOW KAIKO FOR HIS DIL USE-NO TIME.DISCUSS AT NX TIME
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	USING VICODIN FOR PAIN AND LIKES THE POWER. MENTIONED DHC IS AS POWERFUL AS PERCOCET WITHOUT SEDATION. LEFT OFF THE BACK CHART AND VISUAL.
PPLPMDL0080000001	LYNDHURST	OH	44124	2/28/1995	I USE A FAIR SHARE OF MSC. SUBMITTED FOR K FOLEY FOR SEPT GOOD THAN YOU...MSIR EXPERIENCE...OH YES I FORGOT ABOUT IT YES YES PUT IN MY POCKET...GAIL CAN YOU LEAVE ME SOME SA MPLES...NO TOOK EVERYTHING I HAD TOA PARTY. I'M KIDDING SO AM I OK WILL WRITE IT
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	NO PATIENTS ON STRONG NARCOTICS FOR PAIN IS FAMILIAR WITH MSC WE DISCUSSED THE TIRATION AND PROPER USE OF MSIR CAPS AND LEFT OFF THE ANCPR GUIDELINES.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/28/1995	ONC FLOOR PURCHASING INFECT CTRL ER...SURG RESIDENT
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	USES THEO SPARINGLY, INHALERS FOR MILD ASTHMA AND MAY ADD THEO. SEEMS AFRAID OF THE TOXICITY OF THEO. SOLD HIM ON THE BENEFITS OF THE CONTIN DELIVERY SYSTEM AND WHY UNI IS UNLIKE OTHE MULTI-DOSE PRODUCTS.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/28/1995	WHERE DID HER FILE GO...TALK TO HER ABOUT THE SPEAKER FOR SEPT...
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1995	MSC ONLY CII I USE...YES USE SENOKOT PROACTIVE...YOU NEED O TELL PEOPLE ANY OF THOSE GENERICS COPIES CAUSE MORE CRAMPING YES...MSIR CAPSULE. YES I REMEMBER BUT HAVEN'T HAD A NEED. DHC WITH GOOD RESULTS...HOW MUCH DIHYROCODINE...I START 1 THEN GO TO 2...FLEXIBILITY WITHOUT HIGH NARCOTIC USE YES PARTNERS N PAIN...NO YOU 'VE KEPT ME STOCKED
PPLPMDL0080000001	PARMA	OH	44129	2/28/1995	CLAIMS USED WITH GOOD RESULTS
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1995	MSC VIDEO...HONESTLY HAVEN'T LOOKED AT IT WE WILL...TIME
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1995	APPT ....SET WITH ALL THE LITERATURE...COULD USE MORE CONVE CALCULATORS

PPLPMDL0080000001	LAKEWOOD	OH	44107	2/28/1995	JUST FOLLOW-UP CALL-STILL USING IT HE SAYS-NOW THAT HE HAS SAMPLES!!
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/28/1995	SAME OLD THING-STILL WANTS MONEY FOR EDUCATIONAL PROGRAM-USES SOME UNI BUT MORE T-24 TRIED EXPLAIN DIFF AGAIN-TOO AMIABLE AND HARD TO GET ANYTHING OUT OF. KEEP SEEING
PPLPMDL0080000001	CLEVELAND	OH	44109	2/28/1995	SAYS USING IT-HARD TO UNDERSTAND-HARD TO PIN DOWN.
PPLPMDL0080000001	AKRON	OH	44319	2/28/1995	HAS WRITTEN FOR DHC AND WE DISCUSSED THE OUTCOME, NO PROBLEM TO DATE. INTRODUCED MSC AND MSIR FOR CANCER RELATED PAIN AND DISCUSSED THE AHCPR GUIDELINES.
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/28/1995	STILL USING DHC WHEN HE REMEMBERS-REALLY LIKES IT-PTS SEEM TO LIKE IT WILL KEEP USING
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	2/28/1995	SENECA CLAIMS THERE IS A PROBLEM...WE CAN'T GET THE GALLON OF BETADINE SCRUB OR SOLUTION UNDER CONTRACT PURDUE WON'T WRITE UP LOA FOR 7.60...
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/28/1995	YEA MORE MSC LITTLE ORAMORPH AND FAIR AMT O DURAGESIC
PPLPMDL0080000001	CLEVELAND	OH	44107	2/28/1995	STRANGE MAN-VERY EDUCATED-BUSY SINCE ANTEOLA'S BEEN GONE. INT IN BLOOD LEVELS-THINKS THEY SHOULD REMAIN CONSISTENT THRU DAY-SHWD MARTIN AND BARNES-SEEMED IMPRESSED.
PPLPMDL0080000001	CLEVELAND	OH	44109	2/28/1995	SAMPLES
PPLPMDL0080000001	BARBERTON	OH	44203	2/28/1995	HAS ONE PATIENT ON THE PATCH AND WE DISCUSSED THE AHCPR GUIDELINES AND MSIR CAPS USED FOR BREAKTHROUGH PAIN. PROPER DOSE AND TITRATION WERE REVIEWED.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/1/1995	IF MSC DOESN'T SEEM TO BE WORKING QUILTS AT A CERTAIN SPOT AND TRIES ANOTHER...VERY INTERESTED IN A LON ACTING PERCOCET. DOESN'T LIKE GIVING MULTIPLE TABLETS OR SHORT INTERVALS...IN CANADA WE DO HAVE LONGER DILAUDID INTERESTING ERY INTERESTED IN RELEASE SYSTEM...GREAT LOOK FORWARD. NT BUMP DOSE HIGHER...COST...WELL WHAT DOES WORKS W/DR. PARK-HARD TO TALK TO JUST BASICALLY INTRODUCED MYSELF-SD USES MSC ALL THE TIME LEFT INFO.
PPLPMDL0080000001	GATES MILLS	OH	44040	3/1/1995	NODHC LATELY WILL RECOMMEND SENOKOT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/1/1995	CLAIMS HE LIKES DHC...WHERE ARE THE SCRIPTS...NT ASK HIM
PPLPMDL0080000001	MACEDONIA	OH	44056	3/1/1995	STANDING ROOM ONLY-WAY TOO BUSY TODAY-SAMPLES THRU WINDOW. COME BACK
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/1/1995	F/U ABOUT NAUSEA FROM CHEMO-USED TO USE MORPHINE INJ BEFORE DURA CAME OUT. NOW USES DURA-SD TRIED SUBLINGUAL ON PT SINCE MY LAST VISIT-BUT PT DIED. INT IN DATA ON ORAMORPH-SD NEVER GAVE IT A FAIR TRIAL-WANTS TO SEE WHAT HAPPENS. GET BACK IN SOON W/DATA. NX WK
PPLPMDL0080000001	GATES MILLS	OH	44040	3/1/1995	NO DON'T WANT TO TALK ABOUT MSC...SCOTT OK'D BUY 5 MINUTES AND MAKE THEM GOOD
PPLPMDL0080000001	CLEVELAND	OH	44118	3/1/1995	HAVE SEEN A FEW ER
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	3/1/1995	DONNA GAVE BETASEPT INFO TO TRUDY TO TRY-SHE HASN'T CKD BACK YET. DO USE BAXTER AS A DISTRIBUTOR.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/1/1995	YES I GAVE IT TO MY SISTER-N-LAW WORKED WELL. BUT I LGAVE HER SAMPLES...I WILL WRITE FOR IT
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/1/1995	F/U-TRIED TO EXPLAIN DIFF BETW THEO-SEEMED INT BUT STILL SD WHATEVER SAMPLES HE HAS HE USES LKES UNI FOR COMPLIANCE. NX-SHOW MARTIN FOR BLOOD LEVELS.
PPLPMDL0080000001	MAYFIELD	OH	44143	3/1/1995	STILL TRYING TO GET SPEAKER FOR ALLERGY PROGRAM-SD HAS NOT CALLED ANYONE YET GLAD I REMINDED HIM-WILL CALL TODAY-F/U ON FRIDAY.
PPLPMDL0080000001	CLEVELAND	OH	44121	3/1/1995	YES DID READ THE LANCET...INTERESTING BUT HAVE TO JUST GET USE TO USING THEOPHYLLINE AGAIN...BARNES...GOOD WOULD LIKE A COPY UNI ONLY QD NITE TIME...NO DOSW DUMPING...GOOD WILL TRY TO START IT EARLIER
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/1/1995	GREAT RECEPTION...NT CONVERSION CALCULATORS, MYTHS GET THE ASSESSMENT JOURNALS SENT AND MORE AHCPR FEW MORE TAPES
PPLPMDL0080000001	CLEVELAND	OH	44106	3/1/1995	VERY HAPPY I GOT BACK TO HIM ON TALACEN ISSUE NOT IND FOR MOD-MOD SEV PAIN-WAS VERY INT IN THIS-DISCUSSED USE OF DHC FOR FIBROMYALGIA-VERY INT IN THAT TOO-SD MAY BE GOOD CHOICE KEEP SEEING
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	3/2/1995	DR DIDN'T SEEM TO REMEMBER OUR ORAMORPH CONVERSION SOMEONE IS SUBSTITUTING...I DON'T KNOW OF IT...MOSTLY CASH...UNI HAVE NO PREFERENCE OF WHICH THEOP I USE ALL SAME...NO UNI DIFFERENT...STILL SAYING USE LESS THEOP WHO IS...UNIVERSITY SPEAKER LAST WEEK EVEN...
PPLPMDL0080000001	MAPLE HTS	OH	44137	3/2/1995	DR ASKED TPO SEE SCOTT RE MONEY FOR 1996...SCOTT SAID MAYBE OXYCONTAIN MAY BE OUT.... DON'T SAY NO TOLD HIM I NEEDED THE DETAILS OF WHO WAS SPEAKING ABOUT WHAT....
PPLPMDL0080000001	GARFIELD HTS	OH	44125	3/2/1995	STOPPED TO SEE IF I COULD GET AN APPT FOR SOON. STILL NO TIME SAW BRIEFLY THRU WINDOW AND SAID HASN'T REALLY USED IT LATE LY SD WD KEEP IN MIND.
PPLPMDL0080000001	CLEVELAND	OH	44109	3/2/1995	TRIED TO DO BARNES...GIRL HAD CARD IN HALL. NT BARNES
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	3/2/1995	STILL HAS NOT BEEN EVALUATED...WE HAVE HAD ALOT OF OTHER PRIORITIES
PPLPMDL0080000001	BEDFORD	OH	44146	3/2/1995	HAD PT TODAY HE JUST DISCHARGED ON MSC-WANTS STORE LIST FOR OFFICE. PT HAD A LITTLE TROUBLE FINDING IT. NOT BIG WRITER BUT OCCASIONALLY HAS A PT FOR IT. SALTZ TOOK ME INTO THE OR TO MEET DR. BISCUPI
PPLPMDL0080000001	CLEVELAND	OH	44113	3/2/1995	AND HELP HIM WITH MSC!!
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	3/2/1995	INTRO TO DHC OK WILL TRY...NASTY OFFICE... BUT DR CAME AROUND WHEN I TOLD HER OF DHC...LIKED THE MSC CONVERSION CALC AND PAIN ASESSE BOOKS
PPLPMDL0080000001	GARFIELD HTS	OH	44125	3/2/1995	STOCKED SENOKOT LOWER COUNTS
PPLPMDL0080000001	AKRON	OH	44320	3/2/1995	MET PHARM AND DISCUSSED DHC WITH STOCKING ALREADY HAS
PPLPMDL0080000001	CLEVELAND	OH	44109	3/2/1995	DISCUSSED APPO AND APPA PROGRAMS. GLAD WE'RE SPONSORING SPKR STILL USING UNI AND DHC.
PPLPMDL0080000001	BEDFORD	OH	44146	3/2/1995	CAN ALWAYS USE SENOKOT...HAVE SEEN THE MSIR BUT DON'T THINK HE'S WRITTEN
PPLPMDL0080000001	CLEVELAND	OH	44113	3/2/1995	MADE APPT FOR 3/15/95 WITH BETH LEITCH IN PURCH
PPLPMDL0080000001	BEDFORD	OH	44146	3/2/1995	NO THE MSIRS HAS NOT MOVED...DON'T KNOW IF WE CAN ORDER 20 CT...TALK TO HEADQUARTERS
PPLPMDL0080000001	CLEVELAND	OH	44113	3/2/1995	DISCHARGED PT TODAY ON MSC-PT HAD SOME TROUBLE FINDING IT. FINALLY DID GET IT. REALLY HAVING GOOD RESULTS W/IT. USING IT ON PEOPLE WHO ARE WAITING FOR PUMP APPROVAL-MANY CASES THEY DO SO WELL ON IT-THEY KEPP THEM ON IT!!
PPLPMDL0080000001	CLEVELAND	OH	44113	3/2/1995	STILL USING QUITE A BIT OF DHC-NEED TO FIND OUT HOW MUCH DARV HE'S WRITING AND WHEN.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/2/1995	WANTS MSC TO BE THE STANDARD DRUG FOR CHRONIC PAIN AT THE LPAIN MGMT CENTER-REALLY USING QUITE A BIT OF IT. GETTING GREAT RESULTS-KEEP SEEING-TOLD ME TODAY THAT HE DOESN'T TALK TO DRUG REPS!! HA HA HIS NURSE CINDY TOLD ME THAT A LOT OF THE DOCS ARE USING MSC UP THERE IN ANESTHESIOLOGY.
PPLPMDL0080000001	AKRON	OH	44312	3/2/1995	DR SMITH SAYS USES MS FOR CANCER BUT WILLING TO USE FOR THE TYPES OF CHRONIC PAIN LKES UN 400 BUT XPON SAYS OTHERWISE SAID USED DHC A COUPLE TIMES THIS WEEK NEXT APPT IN MAY
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	3/2/1995	STOCKED 20CT OF SENOKOT 5
PPLPMDL0080000001	GARFIELD	OH	44125	3/2/1995	FULL THROPH STORY...THEOPH BACK BLOOD LEVELS, DETAIL PIECE, LANCET BARNES...INTERESTING B UY I DOES MAKE SENSE...OK WILL GIVE YOU FEED BACK...UNI ONLY THEOPH O MEETEESE NEEDS...N REINFORC THIS UNI DIFFERENT FROM HE OTHERES
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	3/2/1995	MEDIC HAS IT ON THE SHELF...THEY SAY IT HASN'T MOVED WHY NOT GAIL I KNOW I WILL WRITE A SCRIPT THIS WEEK
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/2/1995	NO NOT INTERESTED TODAY...NO SAMPLES...WELL DON'T WANT TO RUN IN TO WHAT HAPPENED BEFORE I GOT HERE
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/3/1995	WANTS THE SAMPLES AND THINKS WE HAD BETTER REDUCE THE PRICING ON MSC BUT NO STOCKING
PPLPMDL0080000001	CLEVELAND	OH	44106	3/3/1995	EITHER NEED OR DON'T WILL PAS SOUT THE SENOKOT
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/3/1995	DON'T NEED SAMPLES...ARE YOU USING IT...GOING AWAY AGAIN NEXT WEEK TO HARVARD TO PICK UP SOME MORE COURSES GIVE YOU CREDIT...LIKE YOUR OPINION ON BARNES ARTICLE NT FOLLOW COURSE AND DID HE GET THE OPPORTUNITY TO READ THE BARNES...DR NEED YOUR HELP IN SELLING UNI EHY WOULD BID BE WRITTEN OVER A QD
PPLPMDL0080000001	WESTLAKE	OH	44145	3/3/1995	SAYS HE'S DOING MORE MSC...EXPONENT AGREES.....
PPLPMDL0080000001	CLEVELAND	OH	44107	3/3/1995	ORDERED 1 BOTTLE EA OF MSC 60MG AND 100MG X 100
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/3/1995	YOU KNOW WHAT I DID HEAR THAT IF A PT HAS A REACTION TO THE DIE IN MSC YOU CAN REPLACE IT WITH ORAMORPH MG FOR MG
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/3/1995	GOOD LUCK...I TOLD YOU I AM OUT OF THIS NOT WORTH THE FEW SCRIPTS I WRITE
PPLPMDL0080000001	EUCLED	OH	44119	3/3/1995	F/U FROM LAST WK-DISC AI EFFECTS AGAIN-BELIEVES GOOD INFO- USING QUITE A BIT MORE UNI ACCORDING TO LIZ-STILL #1 THEO. KEEP PUTTING MY FACE IN FRONT OF HIM. VERY RECEPTIVE AND NICE
PPLPMDL0080000001	CLEVELAND	OH	44106	3/3/1995	MSC IS DEFINATELY THE FIRST LINE BUT DEPENDS ON PT...ONLY LIMITS ARE WHERE WE STARTT O RUN INTO RESP DEPRESSION THEN WE HAV E TO LEAVE THE CLASS...DURAGESIC AND THE PI OF BLOOD LEV ELS...SOME NEED IT...REMEMBER YOU TELLING ME OF DEATHS...MSIR INTERESTED MAKE SURE NURSES OF THIS AND PARTNERS PROGRFAM...ALSO AT ASHTABULA EASIER TO IMPLEMENT
PPLPMDL0080000001	CLEVELAND	OH	44106	3/3/1995	STARTED WITH JAN IN PURCHASING RE BETASEPT...ONC FLOOR ALL DRS NO NURSES TODAY...OFFICE DAY
PPLPMDL0080000001	CLEVELAND	OH	44107	3/3/1995	ORDERED 1 BOTTLE 60MG X 100 MSC AND 1 EACH OF MSIR CAPS
PPLPMDL0080000001	NORTHFIELD	OH	44067	3/3/1995	WHERE IS THE ONE IN SAGAMORE...SEN
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/3/1995	CAN'T REALLY GIVE YOU ANY FEEDBACK STILL SOME MSC...YEA THE 15'S
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	3/3/1995	YES WE DISCUSSED THE CAPSULE AND IT'S AVAILABILITY HERE AND MEDIC YESTERDAY...JUST IN REMINDING
PPLPMDL0080000001	CLEVELAND	OH	44106	3/3/1995	DR SEEMS TO THINK HE USES ALOT LESS THAN WHAT IS BEING SHOWN ON MY EXPONENT...GUESSES DUR ALOT LOWER NT USE PURPLE BOOK BLOOD LEVELS/SIDE EFFECTS TITRATION...MSIR ON FORMULARY
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	3/6/1995	I AM SLOWLY TRYING TO GET ALL MY PITSAWAY FROM THEOPHYLLINE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/6/1995	YOU KNOW I HAVEN'T VERY FRIENDLY AND VERY EARLY...MAKE APPT YOU HAVE TO KEEP REMINDING ME JUST FORGOT
PPLPMDL0080000001	CLEVELAND	OH	44119	3/6/1995	WILL ORDER 1 BOTTLE UNI X 100
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/6/1995	DR USE TO BEA 10 ON STRONG ANALGESICS...WOULD TELL HER ABOUT MSIR...PTS DIED...GAIL ONLY USE MSC ON CA INTERESTED IN DHC
PPLPMDL0080000001	AKRON	OH	44307	3/6/1995	INTRO DOC GIG BELIEVER IN MS USING DI FOR BRKTH INTRO MSIR MET MARY& MARY BETH NEED AHCPR FOR PAIN MGMT
PPLPMDL0080000001	LYNDHURST	OH	44124	3/6/1995	JSUT A QUICK SECOND YES UNI CAN YOU ORDER TRIL FOR MY WIFE FORGOT DHC NT CONT WITH BARNES QD LOWER DOSES
PPLPMDL0080000001	CLEVELAND	OH	44119	3/6/1995	GAVE ME NAME OF PHYSICIAN TO SEE REGARDING PAIN MGMT IN CA PTS SHE HAD 1 PT AND HAD HIM ON DEMEROL/DILAUDID. TOLD ME TO GO SEE HER. DR. MICHELE SPECH-HOLDERBAUM
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/6/1995	YES WE HAVE TALKED ABOUT THIS BEFORE AND I FORGOT... DOESN'T REMEMBER USING IT...SAID YOU HAD USED IT ON A PT WITH GOOD RESULTS...STAMPED A PARTIAL PAD CAN I DO IT AGAIN BVERY INTERSTED IN PRICE...HONESTLY HAVENT USED ANY OF THE COMBOS I'S LET YOU PUT IT IN CHARTS BUT HEY ARE IN OTHER OFFICE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/6/1995	NOT INTERESTED...THEOPHYLLINE NOT USED ANYMORE...JSUT ATTEND A TALK...LANCET BARNES EUROPEAN...CONT AT APPT
PPLPMDL0080000001	SHORE	OH	44123	3/6/1995	NEED TO GO BACK WHEN KATHY IS THERE. SHE DOES ORDERING
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	3/6/1995	SENOKOT
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/6/1995	DHC/SEN

PPLPMDL080000001	BEACHWOOD	OH	44122	3/6/1995	GOT SIDE TRACKED ON LANCET AND BARNES...GAIL I NEVER LEFT THEOPH AND IWTH ALL DO RESPECT THE PRIMARY FP GP'S ARE TAKING MY PTS OFF OF THEOPH...YEA I READ LAR THAT'S NEWS...LOWER DOSES QD...NT SAME OBJ WHY WOULD YOU WITH ALL THE DATA INDICATING USING THEOPH IN RHYTHM WITH CIRCADIAN PATTERNS AND QD COMPLIANCE USE BID OVER QD
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/6/1995	LONG TALK DICKMAN AND HEALTH CARE...STOCKED SENOKOT IN FRON OF ME...DR IS USING MORE SHORT ACTING LIQUID MORPHINE...THA'S WHAT HE'S DOING AND STILL PATCH
PPLPMDL080000001	SOLON	OH	44139	3/6/1995	GAIL I JUST DON'T LIKE THAT NAME...CAN'T REMEMBER I NOW UNI...I USE IT BECAUSE OF YOU...THAT'S MY ONLY THEOPH FULL BARNES, LANCET...WHAT IS THIS EOSINIPHILS...NO NO IT IS IMPORANT...IF I CAN REMEMER THE NAME WILL USE DHC...WHAT ABOUT MSC...WHAT DO YOU WANT TO KNOW SAID NO CII WHY CII
PPLPMDL080000001	CLEVELAND	OH	44106	3/6/1995	SPOKE WITH BETH RE MSC LITERATURE DOSING DOSING CONVERSATIONS SHE SEEMS TO BE UP TO DATE ON ALL OF IT...WE NEED TO GET IT TO THE PRIMARY CARE...LET'S SEE IF WE CAN'T SPARK INTEREST FRO LUNCH
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/7/1995	FANTASTIC CALL THIS TIME-DISC MANY THINGS/UNFAMILIAR W/MSD AND DOSING/CONCERNED ABOUT USING IT IN COMBINATION W/PUMPS- RESP DEP? WORSE SE?ND TO GET ANSWER FOR HIM.SAYS CURR NOT ENOUGH DATA ON BENIGN PAIN.SEE THAT MOSTLY FAMILIAR W/FEN. THAT'S WHY USES DURA.CA PTS-MORPH GREAT.DISC WHAT LUTH IS DOING-INT.SET UP INS FOR HIM/TEAM ON 3/24.HAS PT HE MAY TRY.
PPLPMDL080000001	EUCLID	OH	44132	3/7/1995	VERY BUSY-CAME OUT AND SAID HE CAN'T SEE REPS ANYMORE-TOO BUSY-HE'S THE ONLY ONC AT EUCLID NOW-SEES PTS EVERY DAY. SUGG I COME TO HOSPITAL IN A.M.AND TRY TO SEE HIM THEN.LEFT HIM LOTS OF LIT ON MSC/MSIR.
PPLPMDL080000001	AKRON	OH	44307	3/7/1995	DR HUGE ON PATCH THROUGH HAYES/ INTRO CALL MUST FIND OUT HER FEELING WITH FEEDBACK OF MS CONTIN
PPLPMDL080000001	EUCLID	OH	44132	3/7/1995	NEW HYTREE PHARMACY OPENING 3/8/95! GAVE THEM LOTS OF SKT SAMPLES TO GIVE OUT FOR GRAND OPENING.ORDERED 1 BOTTLE UNI X 100 AND MSC 15MG X 100!ALREADY HAVE DHC AND MSC 30,60 STOCK GEN SKT 100'S, SKT 5 60'S, AND SKT 50'S.
PPLPMDL080000001	CLEVELAND	OH	44113	3/7/1995	SAW AT RICHMOND HTS/FOLLOW-UP CALL FROM LUTHERAN/CURR HAS NO ONE HE'S TREATING FOR CANCER/PAIN-USUALLY REFERS ALL PTS TO VARGHAJ OR BARRETT.DID HAVE 1 PT W/RHU ARTH AND CA THAT WAS ON DURA BUT PASSED AWAY.WILL DEF CONSIDER MSC/MSIR IF GETS ANOTHER PT.HAPPY I STOPPED IN
PPLPMDL080000001	AKRON	OH	44304	3/7/1995	INTRO CALL/ DOCTOR A BIGGER WRITER OF THEOPH THAN COMBO MUST DEVELOP RAPPORT WITH STAFF
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/7/1995	WORKS FOR RHGH/ONCOLOGY DEPT-VARGHAJ/BARRETT .GOOD DISC RE THEIR USE OF MSC/NEED TO SEE THEM.TRY NOT TO USE DURA BUT BARRETT LIKES IT.HAVE PT CURR ON PCA PUMP, DURA , AND PERCO- CET.WHY NOT CONSIDER MSC?SHE DIDN'T KNOW.ND TO SEE BARRETT. WILL SUGGEST SWITCH TO MSC-THINKS BETTER CHOICE
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/7/1995	WORKS PRIMARILY FOR BARRETT-TRIED TO GET ME IN TO SEE HIM- HE WOULDN'T-SHE SD TO COME BACK TODAY AT 2:30 AND TRY AGAIN. VERY INT IN MSC-MAYBE INSERVICE? HAS CURR PT W/PUMP AND DURA THAT WOULD BENEFIT FROM MSC.ND TO SEE BARRETT.
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/7/1995	GOOD CALL THIS TIMEISEES LOTS OF PAIN-USES LOTS OF SAMPLES. MOSTLY VIC/DARV.PROBLEM IS W/ACET-DOESN'T LIKE PT TO GET TOO HIGH LEVELS! GREAT PLACE FOR DHC!VERY INT IN THIS.ALSO TROUBLE TREATING HEADACHES.DISC DHC AND HELP W/THIS.SD WD DEF TRY MORE HARD TO SEE UNLESS SOMETHING NEW.
PPLPMDL080000001	AKRON	OH	44307	3/7/1995	MET SHARLENE RESPON FOR AVNAS HOSPICE AND IS PRO PATCH SHE KNOCKED HEADS WITH CAROL CURTIS ABOUT TITRATING PATCH MUST GET TO KNOW HER WELL/
PPLPMDL080000001	AKRON	OH	44307	3/8/1995	MET JEAN DAVIS WAS AT ONS SYMPOS WILLING TO BUILD RELATION
PPLPMDL080000001	AKRON	OH	44310	3/8/1995	DR BURICK NOT IN BUT STAFF SEEMED VERY NICE THERE IS SOME PROBLEM WITH OFFICE BUT WILL CALL
PPLPMDL080000001	CLEVELAND	OH	44115	3/8/1995	OPC SAYS USING LESS DURA LATELY.MORE MSC SAW QUICK THRU WIN- DOW-TOLD HIM OF INS SET UP-SD WD BE THERE.LIKES SKT SAMPLES SERVICE CALL.
PPLPMDL080000001	AKRON	OH	44307	3/8/1995	MET JEANE REALLY LIKED CHRIS AND SAID SHE NEEDS ABBREV AHCPR GUIDELINES. SEEMED WILLING TO ESTAB RELATIONSHIPS
PPLPMDL080000001	CLEVELAND	OH	44114	3/8/1995	SD HAS USED-NT DOSING RIGHT.WILL TRY AGAIN
PPLPMDL080000001	TWINSBURG	OH	44087	3/8/1995	GAIL PLEASE INVITE ME FOR THE NEXT IN-SERVIE DONE AT SOOUTHPOINTE...THEY WILL LET ME GO...ESP IF YOU DO THE AHCPR
PPLPMDL080000001	CLEVELAND	OH	44104	3/8/1995	CONVERSTAION ABOUT WHERE ARE YOU IN GETING OUR MSC BACK IN HERE...WELL NO WHERE NEED YOUR HELP I'VE HEARD NO DOCUMENTED PROBLEMS...YES AND GAIL \$\$\$\$ ARE SO IMPORTANT NOW MAY B E MERGING...YES WILL TALK TO DALE ABOUT THE VALUE ADDED SERVICES...TAPES IN SERVICES, SUPPORT
PPLPMDL080000001	CLEVELAND	OH	44103	3/8/1995	KEEP HITTING-SD HAS USED SOME.GOOD RESULTS
PPLPMDL080000001	BEACHWOOD	OH	44122	3/8/1995	LINDA...DID RECEIVE THE CHECK AND THEY GAVE US CREDIT FOR THE WHOLE YEAR...THANK YOU FOR YOUR HELP. ANNE IN MEETING WILL GET BACK TO ME AND SEE JENNY
PPLPMDL080000001	AKRON	OH	44302	3/8/1995	FOUND OUT ROLE WITH HOSICE HAYES HAS INFLUENCE WILL TAKE TIME TO SEE
PPLPMDL080000001	SOLON	OH	44139	3/8/1995	CAN'T SAY I HAVE HAD ANY PROBLEMS...CAN WE LOOK AT SOME LITERATURE...YOU HAVE SHOWM ME ALL OF THIS NT...FOLLOW WITH CONVERSTAION WITH NURSING...MENTIONED WHEN YOU CAME HERE THAT YOUR EXPERIENCE WAS NOT GREAT WITH ORA...DELIVERY SYSTEM...VALUE ADDED SERVICES...
PPLPMDL080000001	TWINSBURG	OH	44087	3/8/1995	SEN
PPLPMDL080000001	AKRON	OH	44304	3/8/1995	MUST GET CONV CALC TO IN CASE RECOMMEND WILL BE MADE
PPLPMDL080000001	CLEVELAND	OH	44114	3/8/1995	BAD MOOD TODAY!STILL USING TONS OF UNI-CUT ME OFF FROM TRY- ING TO SHOW HIM NEW AI DATA.SD USES UNI.PERIOD.NOTHING MORE I CAN REALLY DO W/HIM BUT KEEP SEEING.DHC-GOOD DISCUSSION- WAS DOSING INCOR BEFORE NOW WILL TRY 2 CAPS.DIDN'T REALIZE ITS ON MEDICAID/WORK COMP-VERY IMPRESSED-SD WD USE AGAIN. COMMITMENT
PPLPMDL080000001	CLEVELAND	OH	44109	3/8/1995	REAL JERK-WON'T REALLY LISTEN TO ANYTHING-WANTS FLAT BLOOD LEVELS-TRIED TO SHOW NEW DATA-WOULDN'T LISTEN-DID SAY TO LEAVE REPRINT-MAY LOOK AT IT.COULD BE GREAT IF I COULD GET HIM TO USE UNI
PPLPMDL080000001	CLEVELAND	OH	44104	3/8/1995	MED ONC RE MSC AND SPEAKER'S PROGRAM...SEE MOLLY'S NOTES THEY WANT ME TO SUPPORT ELIZABETH PETORIK SPEAKING THIS MAY...APPARENTLY VERY RESPECTED....WILL GET A REQUEST BASED ON IN-SERVICES AND REQUESTS LIKE THIS THAT FORF 100 /YEAR MSC BACK ON FORMULARY
PPLPMDL080000001	TWINSBURG	OH	44087	3/8/1995	MINI IN-SERVICE TO NURSE/DRS
PPLPMDL080000001	TWINSBURG	OH	44087	3/8/1995	DON'T MOVE THE SENOKOT STILL HAVE 8 OTTLES I GAVE HIM FROM THE PROBLEM WITH PATTI AND THE INDIGENT PT
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/8/1995	THE CLINIC IS PICKING UP...WHEN THE CHANGES SETTLE WE WILL START PICKING UP MORE OF THE DOCS OUT HERE GOOD RESULTS WITH MSC.TOLD HIME OF LUTHERN AND MSC USE WAITING FOR PUUMP...WHAT ABOUT NON MALIGNANT I HAVE A GENTLEMAN THAT IS ON A GOOD DEAL OF PERCOCET HAT TO GO TO MORPHINE EXCEPT CA WHICH IS ALWAYS FIRST
PPLPMDL080000001	NORTH ROYALTON	OH	44133	3/9/1995	GAIL WHAT WAS THIS NEW ONE...YES I REMEMBER I DON'T THINK YOU NEEDED THE 2 CAPSULES...OK WILL CONTINUE TO WRITE IT GET ME MORE SAMPLES. THEOPH...KEEP THE PT ON WHAT THEY ARE ON...IF I INITIATE TREATMENT I WILL TRY TO REMEMBER UNI NT EXPERIENCE WITH DHC RESULTS...TIME ALLOWS TRY HELM
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	3/9/1995	YES VERY HAPPY AND COMFORTABLE WITH THE DHC AND UNI IS THE ONLY THEOPH I WRITE FOR NOW...WHY ARE MY NUMBERS SO LOW...DO YOU GET CREDIT FOR HOSPITAL WRITTEN SCRIPTS.. HOW DO YOU KNOW YOU'RE NOT GETTING THEM FROM ME...OK OK I WILL TRY TO REMEMBER TO USE IT JUST IN RUT OF OLD REGULARS...BETTER NOT SAMPLE ME FOR AWHILE
PPLPMDL080000001	BRECKSVILLE	OH	44141	3/9/1995	WHY DON'T I GET DATA ON HER ANYMORE...BI THEOPH USER CLAIMS UNI IS THE ONLY ONE. NT NEW USE FOR LAR TIE IN WITH UNI DOSING
PPLPMDL080000001	PARMA	OH	44129	3/9/1995	DOESN'T USE ANY UNI...HASN'T HEARD ABOUT IT IN YEARS... CALL MARTY RE DEACONESS...RECEIVED DR FROM XP... NT BRING THE BETADINE KITS/DETERMINE A NITCH FOR UNIPHYL
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/9/1995	APPEARS TO BE WORKING AND SAYS USES LOT LESS THAN IS ACTUALLY SHOWING
PPLPMDL080000001	SOUTH EUCLID	OH	44121	3/9/1995	TALKED W/JAN BARRETT ABOUT VNA NURSES-GAVE ME TEAM LEADERS NAMES. JUST GOT RX FOR MSIR CAPS FROM DR. VARGHAJ! STILL HASN'T STOCKED CONCENTRATE-WON'T UNTIL HOSPICE REQUEST IT.ND TO TALK TO OR NURSES...MARY JOE ONE YOU NEED TO TALK TO AND SHE IS ON VACATION...LEFT NUMEROUS MESSAGES AND NO RETURN...NT ASK WHEN SHE WILL BE IN AND JUST GO TO FLOOR ...WHAT'S THE DIFFERENCE NOW...NO AT PURCHASING
PPLPMDL080000001	PARMA	OH	44129	3/9/1995	TALKED TO RPH RE LAXATIVE PROTOCOL...GOOD DEAL OF 30 MG MSC OK WILL RECOMMEND SENOKOT....SEE OFFICES FOR SPEAKERS PROGRAM...WENT TO SEE VICKI...NEED TO TALK TO LARRY KOST
PPLPMDL080000001	PARMA	OH	44134	3/9/1995	NO FORGOT ABOUT DHC...HAVE USED MORE UNI LATELY. AGAIN CIRCADIAN PATTERNS IMPORTANT UNI ONLY QD PM DOSING INDICATIONS
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/9/1995	NO GAIL CAN'T TELL YOU ANYTHING NEW
PPLPMDL080000001	BRECKSVILLE	OH	44141	3/9/1995	PAM WITH MSIR...GOODD WILL LOOK INTO IT CHARLOTTE...STILL CAN'T ORDER TIRFL OR UNI THRU PRIME VENDOR WOULD YOU LOOK INTO THIS BOB...DO YOU WANT TO DISPLAY APRILS OR OCT 5TH OK THEN I'M SWITCHING FROM UNIPHYL
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/10/1995	DROPPED OFF MSC PDB FOR NON-MALIGNANT PAIN REFS THAT HE IS INT IN CONFIRMED INS. FOR 3/24
PPLPMDL080000001	MAPLE HTS	OH	44137	3/10/1995	CAN'T SEEM TO UNCOVER A REASON WHY USE HAS GONE DOWN... THEY KEEP SENDING SAMPLES THRU MAIL...HAVE PLENTY...COULD THIS BE THE REASON...NT FOLLOW WITH THIS LONG LANCET AND NEW SALES PIECE
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	PRESENTATION ON UNI YES I USE IT BECAUSE QD WITH DINNER NOT STATIC LIKE ASTHMA
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	NO HAV ENT HAD A NEED FOR THE IR MORPHINE YET...WILL DEFINATELY USE THE DHC...ALOT NOT GI TOLERABLE OF CODEINE CALL NEXT WEEK TO SET UP IN SERV WITH OFFICE AND LANE
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	SINCE DR JOINED ANNOVA LAST YEAR NTO REAL HAPPY... MSC IS MY FIRST CHOICE THERE WILL ALWAYS BE SOME PTS THAT NEED TO GO TO A PATCH AND PATCH LESS THAN PUMP NT...NT SELL BENEFITS OF MSC NO SKIN RESERVE OR CONCERNS OF TEMP BATH ECT
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	I AM NOT WRITING FOR ORAMORPH AND MY PT S ARFE GETTING THE MSC...THEY SHOW THE NURSES THE LITTLE COLORED PILLS NT ANY INSURANCE CARRIERS THAT MIGHT REQUEST RX F FILLED WITH ORA?
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	YES MOVED A FEW DHC. THE SENOKOT WENT QUICK!!!! DETAILED HIM RE SENOKOT NAD IMPORTANCE OF BRAND NAME OK GOOD I WILL REMEMBER THAT HONESTLY OFTEN SAY METAMUCIL
PPLPMDL080000001	GARFIELD HTS	OH	44125	3/10/1995	LOOKED AT LANCET AND DETAIL PIECE. I HAVE SWITCHED A FEW PTS AND WITH GOOD RESULTS...GAIL HAV A REF WAITING WITH LC LUNCH...SORRY DIDN'T KNOW NO FINE G
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	I'M TRYING TO GET AWAY FROM THEOPHYLINES...NO I DON'T BUY THAT THERE IS ANY DIFFERENCE...DOESNT BUY IT'S COMING BACK...USED LANCET WITH DETAIL PIECE...NO SHOOK HEAD THIS IS THE LANCET...ROLLED EYES!!! NO SAMPLES
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	WELL WE'LL SEE...HOPE ALL GOES WELL WITH NEW DIRECTOR
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	HAD REQUESTED THE INDIG PT FORMS...GAIL I HAVE NO PROBLEM WRITING MORPHINE FOR A CA PT BUT NOT FOR NON-MALIG PAIN I JUST DON'T FEEL GOOD ABOUT MORPHINE IN FACT I'D LIKE TO GET AWAY FROM ALL MY WORKER'S COMP CASES LASTING MORE THAN 3 MONTHS MORE PAPERWORK THAN WORTH. YOU KNOW WHO GOT ORAMORPH...ANGIE'S MOM THRU WESTERN RESERVE HOSPICE
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/10/1995	JSUT MSC YES NEED SEN
PPLPMDL080000001	GARFIELD	OH	44125	3/10/1995	CLAIMS HE HAS USED THE UNI AND WITH GOOD RESULT NT ANY MORE EXPERIENCE OR SWITCHES TO UNI IF RESULTS GOOD NAY OTHER PTS THAT MAY BENEFIT
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	3/10/1995	YES HAVE A PT ON UNI, TRL A FEW DHC AND FAMILIAR WITH IT 15,30, 60,100MG MSC AND MOST HAS MOVED...TALKE TO TODD ABOUT THE DIFFERENCES BETWEEN MSC/ORAMORPH. NO I NEVER SUBSTITUTE THE 2...HAVEN'T EVEN OPENED THE ORAMORPH SENOKOT...NOT FAMILIAR INTERESTING WILL RECOMMEND IT
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/13/1995	GAIL YES I WANT TO SORRY SO HARD TO REACH ME...BATTERIES FEF FELL OUT OF MY BEEPER...DON'T HAVE MY BOOK SO CALL ME DATES BUT LETS LOOK AT THESE CARDS AND AHCPR
PPLPMDL080000001	MAYFIELD HTS	OH	44124	3/13/1995	YES I HAV E TRIED THE UNI AND CAN'T REMEMBER WHO...HONESTLY FORGOT ABOUT IT AFTER YOU WERE GONE...TAKING PEOPLE OFF THEOPH THESE DAY...BARNES...INTERESTING GOOD...WENT THRU THE DOSING AND NONSTATIC CHARACTERISTICS...OK NT LAST TIME YOU SAID THE CIRCADIANA PATTERNS AND PM DOSIN MADE SENSE HAVE YOU USED ANDY MORE UNI...LOWERE DOSES
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	MAKE SUR YOU TELL WINE I HAVE THE 60 MG AND WILL GET THE HIGHER DOSING WHICH NO ONE ELSE WILL DO FOR YOU OK BOB I WILL SEND THEM HERE

PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/13/1995	I KNOW YOU SAID YOU ARE TRYING TO GETPTS OFF THEOPH BUT ALSO AGREED SOME PTS YOU CAN NOT TAKE OFF AND THAT UNI WAS THE BEST IN LIGHT THA T ASTHMA IS NOT A STATIC DISEASE AND UNI ADDRESSES THESE VARIATIONS..IF I KEPT YOU SAMPLED YOU WOULD USE THE UNI....YES BUT GOING ON VACATION AND DON'T NEED ANY.....NT BARNES COMMIT TO NEW START B E UNI
PPLPMDL080000001	CLEVELAND HTS	OH	44118	3/13/1995	GAIL THE NAME WITH DHC...I KNOW HOW ARE YOU DOING YOU KNOW IT'S HARD ALL THE PAIN MEDS WORK SO IT'S JUST REMEBERING THE NAME THE DOCS LIKED IT BECAUSE DHC MAKES YOU THINK OF DIHYDROCODEINE...JUST A BAD NAME I AGREE I PROMISE I WILL TRY TO WRITE IT. I DID START USING UNI...JUST GOT BAK FROM ANTIGUA
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	DR DOESN'T WANT TO TALK TO A REP RE PRODUCT....TALK MED DIRECOTR OF HOSP/NURSING HOME. NT GET OPINION OF NEW DATA SUPPORTING THEOPH QD WITH CIRCADIAN PATTERNS KEEP IN MIND ASTHMA IS NOT STATIC DISEASE HOW DOYOU FEEL ABOUT TAYLORING MEDS OT MEET CHANGING NEEDS??? BEST TIME ON WED AM AT SUBURBAN..OR BUD UP WITH DIRECTOR AND
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	DON'T NEED SENOKOT AND NO NEWS SINCE WHAT I TOLD YOU ABOUT H THE DIE
PPLPMDL080000001	CLEVELAND	OH	44109	3/13/1995	SD USING 1/2 TAB FOR KIDS- GETTING GOOD RESULTS-SAYS T-PHYL NOT COVERED ON MEDICAID. ALSO-SD WD INCREASE RX TO 60 TABS INSTEAD OF 30 FOR REST OF MONTH TO HELP ME OUT.DHC-GOOD RESULTS-HAS TO BE CAREFUL ON WHO GETS IT-ONLY PTS HE TRUSTS. HAD BEEN USIGN DARVOCEIT-NOW USING MOSTLY DHC FOR THOSE PTS.
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	HAD A CALL FROM ST LUKE'S WANTING MONEY FOR SPEAKER AND IN SERV...NO CAN DO FOR THE 75-100 SAVINGS/YEAR. I UNDERSTA YOU NOT WANTING TO CAUSE WAVES BUT IF BROUGHT UP WOULD YOU SUPPORT MSC BACK ON FORM..NT...SEE IF I CAN GET MOLLY OR DR QUAN TO SUPPORT AND GET HIMON B AND WAGON
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/13/1995	TONY, ONC FLOOR, BUNNY
PPLPMDL080000001	CLEVELAND	OH	44102	3/13/1995	TALKED W/ALLEN-SD ROXANE CAME IN AND PUSHED ORAMORPH-SD HAS NEW ORANGE BOOK W/AB RATING-SD NO ONE KNOWS ABOUT THIS.SD WON'T DO ANYTHING UNTIL REP COMES BACK W/PROOF OF AB RATING. IF HE DOES-HE WILL SUBSTITUTE MSC ON ME.IF NOT-NOTHING WILL CHANGE.GET BAC IN SOON W/NEW LETTER.
PPLPMDL080000001	CLEVELAND	OH	44109	3/13/1995	MET W/STOREROOM BUYER-NANCY, AND OR BUYER-CONNIE---BOTH TO- TALLY CLUELESS.GAVE ALL BETADINE INFO-CURR USING BAXTER'S GEN PVPI.GAVE ALL OUR PRICES.DIDN'T HAVE THEIR PRICES HANDY. NANCY WILL CK PRICES AND GET BACK TO ME NX WK.CONNIE-NDS MORE TIME-NDS TO LOOK ITEMS UP INDIV BY LOOKING AT SAMPLES OF EA! CAN'T REF IN COMPUTER FOR SOME REASON.
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	STILL NO DHC...TRIED DDS...GAIL DON'T FEEL BAD GAVE TRADE SENOKOT IF IT EXPIRES BEFORE OPENED
PPLPMDL080000001	BEACHWOOD	OH	44122	3/13/1995	WELL MORE IS INVOLVED...INSURANCE, CONTROLLED AND ON SOMETHS FOR YRS AND CONCOM USE...DO AGREE NOT STATIC...YES IT ALL MAKES ALOT OF SENSE ...I AM HAVING PROBLEMS WITH PRIMARY CARE...WANT TO KEEP BLOOD LEVELS EVEN...ACTUALLY GAIL BECAUSE OF CIRCADIAN PATTERNS BLOOD LEV ELS DON'T REMAIN CONSTANT...THEY FALL OFF AT NIGHT SO ARE THEY KEEPING
PPLPMDL080000001	MAYFIELD HTS	OH	44124	3/13/1995	SO WAHT'S NEW...NEW USE OF THEOPH NEW DRUG..NO NEW USES NOT INTERESTED...UGH...NT CALL AND MAKE APPT FOR NEW INDICATION LAR AND LANCET BARNES...WHY NO LONGER USING UNI...STILL IF CURT GET A NEW CORE
PPLPMDL080000001	CLEVELAND	OH	44109	3/13/1995	COME BACK WHEN MATT THERE
PPLPMDL080000001	CLEVELAND	OH	44109	3/13/1995	TOLD ME HE HAS TRIED IT ON A COUPLE PTS-INT IN AI INFO FROM LAST TIME.THINKS GOOD IDEA TO LOWER RANGE TO PREVENT SIDE EFFECTS.GETTING MORE EXP W/UNI-WILL KEEP TRYING
PPLPMDL080000001	CLEVELAND	OH	44109	3/13/1995	REMINO
PPLPMDL080000001	BEACHWOOD	OH	44122	3/14/1995	GAIL I WISH I COULD TELL YOU ASK MY BROTHER BOB IF HE SAID IT WAS HYTREE IT WAS BUT I DISPENSED THOUSANDS OF PILLS OF MSC...IT ALWAYS GOES IN WAVES...TO VNA.CLEVELAND HOSPICE
PPLPMDL080000001	PARMA	OH	44129	3/14/1995	SOMEHOW ALWAYS CIRCUMVENTS ME AND POLITELY WALKS AWAY NT...CAN'T BE TOO AGGRESSIVE BIG LOSS IF I LOSE HIM DR, I'VE BROUGHT ALOT OF LITERATURE IN RE THE FACT THAT ASTHMA IS NOT STATIC DISEASE AND NEITHER SHOULD BE YOUR TREATMENT WAHT IS YOUR OPINION ON DOSING THEOPH, SPECIFICAY UNIPHIL TO MEET THESE GREATER PM NEEDS????...
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/14/1995	HOSPICE HAS A CONCERN THAT YOU WILL NOT SHOW FOR THE PROGRAM NEXT WEEK WHAT PROGRAM....NO TIME TO ASK ANYTHING ELSE I HAVE LUNCH BOOKED FOR HIM
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	TOLD ME OF O'BRIEN PT FOR DURA/KEEP SEEING/SD HE IS INT IN MSIR-DOESN'T THINK HE'LL USE MUCH DURA-MAY BE ONLY FOR THIS 1 PT.
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/14/1995	JUST GOT BACK FROM HOSPICE WHO ARE CONCERNED ABOUT DR COWAN NOT BEING THERE WE WILL DO OUR BEST
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	ONC FLR-SEE NURSE RECORDS
PPLPMDL080000001	CLEVELAND	OH	44128	3/14/1995	NO I CAN HONESTLY SAY I HAVEN'T HAD A PROBLEM...DID HAVE A YESTERDAY THAT I WROTE IT WRONG...DHCII DHC PLUS OK NO I HAVE PLENTY OF SAMPLES...THEY KEEP SENDING THEM WHEN I GET THEM IN THE MAIL THERE IS A CARD FOR MORE YES I WILL WRITE MORE
PPLPMDL080000001	CLEVELAND	OH	44109	3/14/1995	DOESN'T CURR STOCK SENOKO-S-SD WILL GIVE OUT SAMPLES AND PUT IT IN IF CUSTOMERS WANT IT.
PPLPMDL080000001	CLEVELAND	OH	44109	3/14/1995	ORDERED SKT-S /DHC PLUS AFTER I GOT A REQUEST FROM DR. ZAN- NONI IN WRITING
PPLPMDL080000001	BEACHWOOD	OH	44122	3/14/1995	I CAN'T BELIEVE WE ARE FINALLY TALKING...AFTER WEEKS OF PHONE TAG...LONG SIT DOWN ABOUT IN-SERVICING WITH ANNE WE WILL START WITH 1/2 HR SEGMENTS WITH IN/OUT COMBINED THEN LOOK AT SPEAKER
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	NEXT MONTH...WONDERFULLY NICE
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	PROBLEM W/DOSING ON CURR PT-TOO LOW OF BLOOD LEVELS-PT WAS ON T-D 600-TOLD HIM TO USE UNI 600.SD OK.SD HAS 3 OTHER PTS ON IT.KEEP SEEING.MAY THINK ONLY DIFF IN UNI VS OTHER THEO IS QD.FIND OUT WHY HE SWITCHES SOME AND NOT OTHERS.
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	INT IN MSIR CAPS-HAS PROB W/OUTDATING OF OTHER MORPH PROD. FOLLOW-UP ALSO HAS BEEN TALKING TO DURA REP RECENTLY.JEAN TOLD ME THAT HE HAS A HOSPICE PT (VNA) REQ HIM TO TRY IT. PROB WON'T USE IT REGULARLY-ISOLATED CASES.
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	USING UNI AND ALL THEO BID/LOSING BUSINESS TO T-24 FOR PTS WHO NEED 300 BID/THINKS NDS MORE CONSISTENT BLOOD LEVELS. NX-TRY AND GET HIM TO TRY UNI QD ON 1 PT TO SEE WHAT HAPPENS BACK TO BASICS W/HIM.THINKS ALL THEO SAME.EXPLND OUR DELIV ERY SYSTEM-SD OK.TOO AMIABLE.PRESENT NX TIME ON BENEFITS OF QD.
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/14/1995	I DON'T KNOW ANYTHING ABOUT IT...SEE JUDY'S OTES RE HOSPICE
PPLPMDL080000001	CLEVELAND	OH	44109	3/14/1995	ORDERED 2 BOTTLES UNI X 100
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	ORDERED 1 EXTRA BOTTLE UNI-ND TO CALL CECELIA.
PPLPMDL080000001	BEACHWOOD	OH	44122	3/14/1995	YES IT WORKS FINE HAPPY WITH IT BUT THEY ALL WORK
PPLPMDL080000001	PARMA	OH	44134	3/14/1995	WENT TO SEE LARRY...NOT IN AGAIN...GAIL I GAVE HIM THE MESSAGES (TALKED WITH VICKI). I WILL TELL HIM AGAIN TOA TODAY
PPLPMDL080000001	LAKEWOOD	OH	44107	3/14/1995	SAYS USING SOME DHC FOR RHUMATOID PTS-VERY BUSY OFC TODAY. TOLD HIM TO TRY ON ANY PT IN PAIN.SD OK.LOVES SAMPLES. USING LOTS OF TYL 3 AND DARV-GO AFTER THESE NX TIME
PPLPMDL080000001	PARMA	OH	44129	3/14/1995	LONG CONVERSATION WITH MARY JOE...NEED TO GET TO DR O'BRIAN AT LAKEWOOD. I KNOW HOSPICE OF WESTERN RESERVE IS GOING TO ALL SUBLINGUAL IF POSSIBLE. WE NEED TO GET COWAN OFF OF DURAGESIC...WE WILL LOOK AT ORAMORPH AGAIN BUT MY EXPERIENCE HAS BEEN NEGATIVE NEED TO CONFIRM WITH COWAN'S OFFICE
PPLPMDL080000001	BEACHWOOD	OH	44122	3/14/1995	THEY AY IT WORKS AND HAPPY WITH IT BUT THEY MUST BE USING AL SAMPLES..AS SAMPLE CLOSET WOULD SUGGEST BECAUSE I DON'T SEE THE SCRIPTS HERE...FORGET THIS OFFICE...WORKED THEM TOO HARD TO WASTE THE TIME ANYMORE
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	3/14/1995	YESTERDAY I TOLD STEVE I WOULD PICK UP THE PO FOR THE PEDAL DISPENSORS THEN WHEN HOME SCOTT CALLED TO TELL ME BILL IS NOT AUTHORIZED TO DISPENSE PREMIER PRODUCTS BILL YOU HAVE TO REQUEST OF PREMIER THAT BILL CAN BE A DISTRIBUTOR..WHO TOLD YOU THIS...SCOTT OK SEEMS TO BE IRRITATED
PPLPMDL080000001	CLEVELAND	OH	44107	3/14/1995	VERY INT IN AI EFFECTS OF UNI-GOING TO SOME MTG IN APRIL- MAY DISCUSS THIS ISSUE.SAYS USING MORE UNI.TRYING TO USE LESS STEROIDS.NX-DISCUSS PROVENTIL REPETABS-USING QUITE A BIT.
PPLPMDL080000001	CLEVELAND	OH	44109	3/14/1995	SEES A LOT OF WORKMEN'S COMP-SD WD USE DHC ON 3 PTS TODAY. F/U NX WK
PPLPMDL080000001	AKRON	OH	44308	3/15/1995	MUST SEE DRLEE TRY TO FIND OUT WHY SO QUICK TO GO TO PUMP
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	YES, HAVE RECEIVED ALL THE LITERATURE AND PAIN ASSESS INFO...YES APPRECIATE IT CONVERSION TO MSC IE DURAGESIC IN MIDST OF SOME WHAT APPERAS TO BE INTENSE PAPERWORK NT ASK AN EXAMPLE OF WHERE/WHEN USE FETANYL AND WHAT STRENGTH...WHERE/WHEN SHORTER ACTING LIKE DILAUDID
PPLPMDL080000001	WARRENSVILLE	OH	44122	3/15/1995	LONG TALK ABOUT USE OF MSC BUMPING DOSES BUT DON'T LIKE FOR NON MALIG...DIFFERNT COLOR HORSE...I AGREE BUT IN OUR SOCIETY TABU....ORAMORPHJ NO VERY LITTLE EXPERIENCE.. LIKE THE DHC WORKING
PPLPMDL080000001	WARRENSVILLE	OH	44122	3/15/1995	APPRECIATE YOU COMING SO QUICK...HAD CALLED FOR SENOKOT
PPLPMDL080000001	HEIGHTS	OH	44111	3/15/1995	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44111	3/15/1995	APPT W/BETH USING GEN PVPI FROM OWENS-MINER-INT IN USING BRAND-CKD PRICES-LOOKED GOOD ON SOLUTION-NDS TO RUN PRICE REPORT AND DISCUSS W/PRODUCT EVAL COMMITTEE FOR APPROVAL-NX MTG FIRST WK IN APRIL.WILL LET ME KNOW THEN THIS WD BE FOR LUTH ALSO-CNTRL STORE ROOM.BSPT-WILL DO SAME THING.CURR HIB
PPLPMDL080000001	AKRON	OH	44310	3/15/1995	DR FUENNING NOT IN INTRO CALL MET OFFICE STAFF MUST COME ON TUES/THURS
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	GAIL LAST ONE WAS HIRED 8 MONTHS AGO SO WE ARE UP-TO-DATE I', LEAVING FOR VAIL IN 2 WEEKS!!!!
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/15/1995	MSC/SEN WITH BRESI
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	RADIATION ONC...WE ALWAYS HEAR WHAT THE PROTOCOLS ARE BUT WE WOULD LIKE TH HEAR CASE STUDIES OF THE 20% THAT DON'T RESPOND TO REGULAR TRATMENT
PPLPMDL080000001	AKRON	OH	44309	3/15/1995	DR UNABLE TO SEE ME DEBBIE VRY NICE NOT AFRAID TO UP MS DOSE USING MUCH MORE DURAG I SUPPOSE HOSPICE/ VNA
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	I AM TRYING TO SET UP A SPEAKERS PROGRAM...FAIR SHARE OF DILAUDID...RALLY BUSY...NT WARFIELD AND MORPHINE/AHCPR AND ASK WHERE GOES TO PATCH...BUMPING DOSE
PPLPMDL080000001	CLEVELAND	OH	44104	3/15/1995	YES I DID TALK TO DALE AND HE HAS SAID THAT THERE HAS NOT YET BEEN A COMPLAINT...SO NOT A CHANCE. I UNDERSTAND YOU R POSITION AND APPRECIATE YOUR HELP AND LOOKING INTO IT
PPLPMDL080000001	AKRON	OH	44320	3/15/1995	INTRO TRY TO GET TO STOCK DHC PLUS NEXT CALL
PPLPMDL080000001	CLEVELAND	OH	44111	3/15/1995	DOESN'T LISTEN/CHANGES SUBI MIDSTREAM/SAYS USES WHATEVER SAMPLES HE HAS/KNOWS RE DIFF IN DEL SYS BUT GOES BY WHAT HE SEES IN PRACTICE.THINKS T-24 SAME-TRIED TO EXP DIFF-NT INT. CORR HIS DOSING-TRY AT PM-SEE WHAT HAPPENS.SD OK AND WALKED AWAY.TOO BUSY TO GET ANOTHER APPT.
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	YES GAIL WE WOULD LIKE A SPEAKER FOR THE UH NURSING PROGRAM RE PAIN SOMEONE WHO WILL TALK GYN ISSUES... LYNN ERDMAN?...SEPT 22
PPLPMDL080000001	CLEVELAND	OH	44111	3/15/1995	COME BACK WHEN JOHN THERE
PPLPMDL080000001	FAIRLAWN	OH	44312	3/15/1995	INTRO CALL SAMPLES OK VRY BUSY GERIATRIC PRAC SALLY
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	MSC/OR A
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/15/1995	CAME IN AT END OF MY CONVERSATION WITH BRESI...HAVE NO PROBLEM WITH HIGHER DOSES...HAPPY WITH DHC AS WELL BUT THEY ALL WORK
PPLPMDL080000001	AKRON	OH	44307	3/15/1995	INTRO CALL NICE STAFF USING VICO/ SOME TYVII WILL INTRO FOR WORK COMP
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	NOT HAPPY ABOUT THE DHC NOT MOVING...DRS AR USE TO NO COMBO IN HOSP...NEW...NT TAKE TRADE OF SENOKOT DIFFERENCES BETWEEN MSC/OR A
PPLPMDL080000001	CLEVELAND	OH	44106	3/15/1995	YES WE RECEIVED ALL THE LITERATURE FROM PURDUE A FEW DAYS AGO TALKED WITH NURSES ALTHOUGH DR BOSWELL IS THE ONE WHO DIRECTED ME TO THE BOXES AND WE TOOK THEM APART... AHCPR PAIN ASSESS JOURNALS, TAPE,



PPLPMDL0080000001	CLEVELAND	OH	44111	3/15/1995	PUT IN 2 BOTTLES 60MG-HAVE NEW PT.
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/15/1995	I WAS IN LAST WEEK TO SEE YOU UNDERSTAND THAT YOU WERE SICK....YES WHATEVER THIS FLU BUG IS MSC NO CEILING, BUT I DO BELIEVE THAT HE IS USING MSC ON S INTERVALS. NT HOW DO YOU TITRATE SHORT ACTING OR SHORTER INTRVALS
PPLPMDL0080000001	CLEVELAND	OH	44122	3/16/1995	STILL WINDOW...HOPEFULLY THINGS WILL SETTLE SOON AND THEN MAKE SIT DOWN....I NEED TIME TO SIT DOWN GO THRU PURPLE BOOK, ORANGE BOOK CET RE ORA...HOWEVER DR INTERESTED IN PI AND DETAIL PIECE. NT THE LETTER FROM STATE AND CLEVE CLINIC
PPLPMDL0080000001	SOUTH EUCLID	OH	44118	3/16/1995	YES AND THEY PAY A CONSIDERABLE BIT MORE BEHIND THE COUNTER BUT...I TRY ONLY TO CARRY FORMS AND SIZES THEY DON'T OTC SO THEY CAN'T COMPARE...DON'T SEE IT ON SHELVES
PPLPMDL0080000001	PARMA	OH	44129	3/16/1995	SAW AT SUBURBAN...RATHER CURT I KNOW THEOPH USE IS LESS BUT WHEN YOU DO NEEDED WOULD YOU AGREE UNIL...I HAVE TO GET OVER TO HOSP...I'LL SEE YOU NEXT WEEK AT PARMA IF THAT WOULD BE BETTER
PPLPMDL0080000001	CLEVELAND	OH	44118	3/16/1995	YES...GET DRS OPINION ON NON-STATIC DISEASE...SHOULDN'T THE MEDICINE BE THAT SAY
PPLPMDL0080000001	WARRENSVILLE	OH	44122	3/16/1995	DR I WOULD LIKE TO SHARE WITH YOU A NEW PAIN MED CIII WHAT IS IT...I DON'T USE MUCH OK NO DON'T WANT FILE CARD I WOULD BET HE WON'T USE IT...GIVE IT A FEW MORE TRIES
PPLPMDL0080000001	HEIGHTS	OH	44111	3/16/1995	NO CHANGES FOR US YET
PPLPMDL0080000001	CLEVELAND	OH	44111	3/16/1995	TOO BUSY-SAW QUICK THRU WINDOW-SD HI AND TOLD ME TO CALL AND MAKE APPT.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/16/1995	JAN...RE BAXTER AND HANDLING FEE...BETADINE NAME BRAND. ER DOCS ...NEXT SHIFT IS SATURDAY NIGHT 4-12PM FOR SPEAKERS PROGRAM PHCY..NINA I TOLD YOU WHAT ...OK I GUESS JUST HAVE THEDM SED ME THE REQUEST PAPERWORK I WILL SEND IT UP
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/16/1995	FINALLY...MARGO IS INTERESTED TALK TO ANNE RE THE TOPIC BUT DON'T WASTE YOUR TIME IF NO CE ATTACHED...MARGO I WAS HONESTLY DISCOURAGED FROM SUBMITTING FOR CEU'S...I WILL GIVE YOU STATE BOARD'S NUMBER AND YOU CAN DO THE PAPERWORK THERE SHOULCN'T BE PROBLEM...MY ANSWERING MACHINE IS BROKE CALL LATER
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/16/1995	MSC/SEN
PPLPMDL0080000001	PARMA	OH	44134	3/16/1995	HAVE USED MORE UNI LATELY...EVEN STARTED A PT NT BASED ON RESULTS OF UNI WOULDNT YOU AGREE THERE ARE MORE PTS THAT COULD BENEFIT FROM THE QD DOSING AND POTENTIAL LOWER DAY LEVELS
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	3/16/1995	TOOK BARB THE PUMPS AND THE 2% AS REQUESTED FROM YESTERDAY OK THIS WILL TAKE THE PLACE OF OUR PRESENT SCRUB WE USE VERY LITTLE HIBICLENS AND GOOD DEAL OF BD
PPLPMDL0080000001	CLEVELAND	OH	44105	3/16/1995	ORDERED 2 BOTTLES 30MG X 100
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/16/1995	DR NOW IS AGREEING WITH PO FIRST WAITING FOR TRANSIENT SIDES NO PROBLEM WITH BUMPING...BY THE WAY BOB WANTS ME TO TELL YU HE HAS THE 60'S...NOW LETS SEE IF THE NUMBERS CHANGE MSIR FOR BREAKTHRU ONLY MSC BUT IF PT PAYS CASH ...
PPLPMDL0080000001	CLEVELAND	OH	44118	3/16/1995	COME ON IN...WHAT DO YOU NEED SIGNED...WANT TO SHOW YOU THEE LETTERS...MAKE THIS QUICK...STATE CLEVE CLINIC YOU HAD MENTIONED TO ME...THEY ARE NOTBIOEQUIVALENT...OK OK SO YOU ARE TRYING TO SELL ME MSC NO I WANT TO SEE NO MORE NT...ASK ABOUT TITRATION AND CONCOM USE
PPLPMDL0080000001	CLEVELAND	OH	44111	3/16/1995	GAVE HER LOTS OF PT INFO-SKT-AHCPR, ETC-WAS VERY HAPPY.HAS QUITE A FEW PTS ON MSC SHE SAYS-1 IS FROM DR. CUNNINGHAM. JUST STARTED ON IT AND IS ON 15MG BID.LOW DOSE.WILL TITRATE IF NECESSARY DOESN'T USE ANY DURA.
PPLPMDL0080000001	CLEVELAND	OH	44109	3/17/1995	SAMPLES.DISCUSSED APPA MTG IN JUNE.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	LOVES DHCIUSING A LOT OF ITI HAS REALLY BECOME HIS DRUG OF CHOICE LATELY.KEEP SEEING
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	RECD 2ND REBATE CHECK FOR 1400 DOLLARS-VERY HAPPY.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	TRYING TO GET HOSPICE TO USE MSIR IN PLACE OF ROX-SD SHE IS WILLING TO TRY IT.ND TO SEE THEM.REMINDED HER OF AMT OF REBT THEY HAVE BEEN GETTING.DIDN'T REALLY SEEM TO CARE.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	STILL USING QUITE A BIT OF MSC-MOST PTS ON 15MG.CONVERSION CHART USED-NON CA PTS.MAY HAVE ANOTHER FOR IT NX WK.ENTIRE DEPT HAPPY W/MSC AND HOW IT IS WORKING.SAVES A LOT OF MONEY FROM PUMPS.KEPPLER WANTS MSC TO BE DRUG OF CHOICE FOR CHRON- IC PAIN IN THEIR OFC
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	STILL USING QUITE A BIT OF IT-KEEP SEEING
PPLPMDL0080000001	CLEVELAND	OH	44113	3/17/1995	TALKED W/ROMAN- STILL USING MSC-ROMAN TRYING TO GET ALL PTS OFF DURA. IPAP PT DOING GREAT ON IT.
PPLPMDL0080000001	BARBERTON	OH	44203	3/20/1995	ER CALL LEFT OFF PASTRY FOR STAFF. DETAILED DR.CAMPENSA ON DOSE AND THE CAFFEINE ISSUE.LEFT OFF VISUAL AND CHART. MSC FILE CARDS AND MSIR LIT LEFT ON ONC FLOOR. STOPPED IN CLINIC TO SEE DR.CRAWFORD ON UNI AND DHC.LEFT OFF LIT.
PPLPMDL0080000001	EUCLID	OH	44119	3/20/1995	USING A LOT OF DHC-WRITES IT FOR 100-120 CAPS AT A TIME. MAYBE HE WILL SPEAK SOME DAY-INT.WONT SAY WHY HE USES IT VS OTHERS
PPLPMDL0080000001	AKRON	OH	44319	3/20/1995	STILL HAD THE FILE CARD IN HIS POCKET ON DHC. MENTIONED THE BENEFIT OF CAFFEINE AND APPRECIATED ME STOPPING BY. LEFT OFF THE DHC WALL CHART AND VISUAL. PROVIDED PASTRY FOR ER AND STAFF.
PPLPMDL0080000001	BARBERTON	OH	44203	3/20/1995	TALKED TO DR.IN THE PARKING LOT OF HOSPITAL. GAVE DR A FILE CARD ON UNI AND DISCUSSED THE DOSE.
PPLPMDL0080000001	CLEVELAND	OH	44119	3/20/1995	RICK ORDERED 1 EXTRA BOTTLE UNI X 100-
PPLPMDL0080000001	STRONGSVILLE	OH	44136	3/20/1995	YES I HAVE MADE A FEW SWITCHES FROM BID TO UNI. ONLY ONE GIRL A COPD ER WHO HAD PROBLEMS...SHE WENT BACK TO HICKEY FOR NITE TIME SYMPTOMS WHICH SHE WASN'T AHVEINGWITH UNI AND HE TOOK HER OFF...SHE WAS MIXING HER INHALERS. I PUT HER BK ON
PPLPMDL0080000001	EUCLID	OH	44119	3/20/1995	GREAT GUY!!ALWAYS GET INTO GOOD DISCUSSION W/HIM.USES UNI #1 AND HAS USED MORE RECENTLY.NX-DISCUSS HIS USE OF PROVEN- TIL REPETABS.
PPLPMDL0080000001	CLEVELAND	OH	44119	3/20/1995	SAMPLES
PPLPMDL0080000001	EUCLID	OH	44119	3/20/1995	HARD TO TALK TO-SET UP LUNCH W/SANDY
PPLPMDL0080000001	STRONGSVILLE	OH	44136	3/20/1995	SEN
PPLPMDL0080000001	CLEVELAND	OH	44119	3/20/1995	JUST WANTS SOMETHING NEW-WONT LISTEN TO ANYTHING.SAYS USES MSC-WONT DISCUSS SPECIFIC PTS.SET UP INS
PPLPMDL0080000001	EUCLID	OH	44119	3/20/1995	ORDERED 3 EXTRA SKT 50'S AND 100'S AND 3 EXTRA SKT 5 30'S
PPLPMDL0080000001	CLEVELAND	OH	44110	3/20/1995	CATHY ORDERED 1 EXTRA BOTTLE UNI X 100
PPLPMDL0080000001	CLEVELAND	OH	44112	3/21/1995	AH YES YOU'RE RIGHT CIRCADIAN PATTERNS ARE IMPORTANT YES YES UNI LSS IF YOU GO QD MAYBE BUT THE CONVERSION SHO BE MG TO MG.....WANTED MORE TRILISATE NO UNIL...NOT SAMPLING IT ANYMORE
PPLPMDL0080000001	AKRON	OH	44307	3/21/1995	SET APPT WITH RITA REGARDING INSERVICE FOR ONC FLOOR PAM BEARD NEED AHCPR GUIDELINES FOR NURSE NOTEBOOK
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	3/21/1995	TALKED WITH DR ALLEN/ WANTS TO BE ON SPEAKERS BUREAU VERY APPRECIATIVE OF SPEAKER AND VERY CORDIAL WILL USE CONTIN
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/21/1995	LONG WAIT. YOU HAVE 2 MINUTES...WILL ASK NINA TO STOCIK MSIRCAPS...CAN I DILUTE IT AND USE IT EQUIVALENT TO SOLUTION. CAN WE USE IT UNDER THE TONGUE SUR E BUT WHY WHAT IF I WANT LESS THAN 15 MG CAN MIX EQUAL MG SOLUTION HAVE USED IT...MSC IS YOURS YES...BIG PUSH TO USE ORAMORPH CAN I HAVE 5 MIN YES...FULL ORAMORPH STORY. LIKES COLOR MS
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/21/1995	NO I HONESTLY HAVEN'T SEEN THE TAPE OR THE JOURNALS HONESTLY. MSIR CAPS I AM USING IT ON SEVERL PTS MSC WITH SHORT ACTING FIRST THEN GO TO PATCH WHEN CAN NOT LONGER TOELRATE. I WILL REEQUEST THAT NINA ORDERS IN THE CAPS...THANK YOU. I WILL GET TEH SPEAKING TAPES FOR YOU SOON...NO HURRY
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/21/1995	SORRY EATING LUNCH...I BROUGHT YOU THE SENOKOT S I PROMISED THANK YOU. WOMAN TAKING CODEINE COUGH SYRUP REALLY NEED SOMETHING...YES AND ALL MY MSC...NT MSIR CAPS STOCKED
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	3/21/1995	PAIN MGMT CENTER MARK ALLEN ANEST/ WILL BRING CASE PRESENTATIONS MET BARB HEAD ONC FLOOR IC NURSE LEFT NOTE FOR APPT
PPLPMDL0080000001	E CLEVELAND	OH	44112	3/21/1995	HOW DO PEOLE RESPOND TO THE CAFFEINE. NATURALLY AHVE TO CAFFEINE TOLERANT BUT IT WORKS ON PONTENTIATING THE EFFECTS OF THE ACETO ADN THE SYNERGISTIC EFFECT OF THE THE 3 GIVE IT'S TRUELY UNIQUE CHARACTER. NT HAV EYOU USED IT IF NOT DO YOU FEEL COMFORABLE WITH THE INFO CAN YOU IDENTIFY JUST 2 PTS TO TRY
PPLPMDL0080000001	EUCLID	OH	44117	3/21/1995	NEW GUY I FOUND OUT ABOUT FROM MEDIC-WROTE ORAMORPH-SEES A LOT OF PAIN-BIG JOKER-WOULDNT GIVE ME ANY STRAIGHT ANSWERS ABOUT ANYTHING.TEACHES RESIDENTS AT RHGH.MET W /DOC AND 2 RES TODAY.GOT MORE OUT OF THEM THAN I DID HIM.LIKES PENS,SKT, AND ESPECIALLY POPCORN.BRING SOME GTX TIME.DONT KNOW WHY HE USED ORAMORPH.RES HAD USED MSC A LOT DURING ONC ROUNDS.
PPLPMDL0080000001	AKRON	OH	44307	3/21/1995	SPOKE WITH SHIRLEY ABOUT SETTING UP QA SESSION WITH ALL HEAD NURSES HOSPICE / VNA ONC FLOORS WILLING TO DO
PPLPMDL0080000001	CLEVELAND	OH	44119	3/21/1995	DROPPED OFF SKT 5 SAMPLES/TRIED TO SEE DR. AGNABERG AND ELIZABETH PITORAK-COULDNT SEE.
PPLPMDL0080000001	CLEVELAND	OH	44112	3/21/1995	JOE GAIL I WAS ON VACATION FOR A WEEK THEN MY BOSS LEFT ON VACATION SO NOTHING HAS BEEN DONE IN WEEKS CAN I FOLLOW UP NEXT WEEK...YES MEETING WITH RON RE ORAMORPH PT AGREED IT IS I EQUIVALENT...AFTER LENGTHY MEETING SAID GAIL VERY GOOD I APPRIATE IT...VERY LITTLE \$\$ IN-PT ALL MSC AND OUT MOST
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/21/1995	WITH DR BORNSTEIN NO NOT LOOKED AT THE TAPE YET
PPLPMDL0080000001	EUCLID	OH	44117	3/21/1995	TALKED W/AL--CALL BACK TOM'W ABOUT ORDER
PPLPMDL0080000001	CLEVELAND	OH	44109	3/21/1995	TALKED W/NANCY-SHE IS CURR CHECKING PRICES.SOME OF OURS ARE BETTER, S OME ARE NOT.WANTS SAMPLES TO TAKE TO PROD EVAL MTG ALSO WANTS PRICE QUOTE FOR ALL ITEMS.SD NOTHING WILL HAPPEN UNTIL MID-APRIL
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/21/1995	TOOK OFFICE LUNCH IN SERVICE ON DHC. DR IS USING MORE COMBOS NOW FROM HIS DARVOCET DAYS...I DID SAY I WOULD USE IT AND THERE WAS A MAN IN PARTICULAR BUT CAN'T REMEBER COST IS A CONCERN BUT NOT FOR A FEW DOLLARS...I DIDNT MAKE MENTION OF THE GENERIC. WILL IDENTIFY A FEW PTS THAT WOULD BENEFIT FROM DHC AND PUT IN CHART BUT NO-ONE
PPLPMDL0080000001	AKRON	OH	44302	3/21/1995	APPT 3 27 USING MORE ORAMORPH DOESNT KNOW NOT THE SAME/ MUST SHOW HIM FDA LETTER NEXT VIS
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/21/1995	SEN BUSY STOR EIN RE TO PHCY
PPLPMDL0080000001	E CLEVELAND	OH	44112	3/21/1995	SEN
PPLPMDL0080000001	CLEVELAND	OH	44109	3/21/1995	RAY ORDERED 10 SKT 100'S!!
PPLPMDL0080000001	CLEVELAND	OH	44111	3/22/1995	ADMITS PTS-HELPS TO GET THEM OFF SA MORPHINE AFTER STABLE. CONVERTS TO MSC-WRITES RX SOMETIMES SHWD CONVERSION AGAIN
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	3/22/1995	NOT HAPPY ABOUT INTERRUPTING HIM...YES I AM USING MSC STARTING DUE AT 15MG AND WON'T BE INTERESTED IN TALKING TILL THINGS SETTLE...OK I WILL HAVE MARTY FOLLOW THRU WITH YOU IF IT'S BETTER OVER THERE. I'LL CHECK IN ONE A MONTH AND LET ME KNOW IF YOU NEED ANY LITERATURE AND WHEN YOU ARE READY TO SPEAK
PPLPMDL0080000001	CLEVELAND	OH	44111	3/22/1995	STILL USING DHC WHEN I CAN SEE HIM TO REMIND HIM-HAS RES USING IT TOO.GLAD I REMINDED HIM.HAS BEEN ON ALOT OF NIGHTS RECENTLY.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/22/1995	YOU KNOW I WAS THINKING OF YOU. DR HAD A CONCERN WITH CAFFE WASN'T BUYING IT. ...IN CLINICAL PHARMACOLOGY..DR READS HIGHLIGHTS AND USES AS A RESOURCE...AN ARTICLE ON POTENTIANG EFFECTS OF VARIOUS PRODUCTS AND SURE ENOUGH CAFFEINE (METHYIXANTHINES) ARE NOW ACCEPTED AS STD DR LIT UP AT THIS..EXCELLENT
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	3/22/1995	NO GAIL HE IS IN OR...I'LL WAIT IT WILL BE A FEW WEEKS TILL I CAN MAKE IT BACK ON WED PM. SENOKOT S AND I WILL TRY TO HELP YOU FIND RON MSC ADN TOLERANCE ISSUE DR BARRETT HAS A CONCERN OVER

PPLPMDL0080000001	CLEVELAND	OH	44111	3/22/1995	REALLY GETTING GOOD RESULTS W/DHC.USING IT QUITE A BIT.SAYS DOESN'T LIKE TO RX THESE.PROBLEM IS THEY DON'T SEE THE PTS BACK AFTER THEY LEAVE THE ER.CAN'T FOLLOW-UP REAL WELL-BUT HAS NOT HAD ANY CALLS ABOUT IT.LIKES COST AND HOW QUICK IT WORKS
PPLPMDL0080000001	CLEVELAND	OH	44113	3/22/1995	SAW IN HALL-HAS PT CURR ON 180 BID-USUALLY DOSES Q8 OR Q6- WON'T SAY WHY REALLY JUST THAT HE THINKS IT WORKS BETTER AT THESE INTERVALS.TRIED TO EXPLAIN THAT IT IS NOT BENEFICIAL TO INCREASE DOSING INTERVAL-DOESN'T CARE.NO ORAMORPH/SAYS ONL USES DURA NOW IF PT CAN'T SWALLOW.REFERS TO LUTHERAN HOSPICE-LETS THEM TAKE CHARGE.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/22/1995	LONG WAIT...DR HARRIS I KNOW WE'VE TALKED ABOUT DHC YES GAIL AND I AM USING MORE. YES HAPPY...WHERE DO YOU GO FIRST AFTER CIII....NOT TODAY HAVE TO GO TO COURT THIS AFTERNOON...OK HAVE ANOTHER APPT NEXT MONTH IS HE USING ALL SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44112	3/22/1995	RESIDENTS AND ATTENDING
PPLPMDL0080000001	CLEVELAND	OH	44111	3/22/1995	BUSY AGAIN-REALY WANTS ME TO MAKE APPT-DID SAY ONLY USES MSC-BUT DOESN'T LIKE ROX FOR RESCUE-RATHER USE DIL-WHY? DISCUSS THIS NX TIME
PPLPMDL0080000001	CLEVELAND	OH	44102	3/22/1995	MET WITH THE HEAD PHARMACIST FOR ALL STORES-MIKE BUKACH- ABOUT ORAMORPH/MSD SITUATION.GAVE HIM ALL THE INFO ON IT. CALL HIM BACK ON FRIDAY
PPLPMDL0080000001	CLEVELAND	OH	44118	3/22/1995	REALLY DON'T WANT TO HEAR ABOUT IT...DRS SASS AND FRIEDMAN ALWAYS NICE AND DRS PRICE AND CHAITOFF CURT BAD TIME...CALL LATER TO MAKE AN APPT WITH PRICE AND PAY THE \$10.00 FOR 5 MINUTES PLUS
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/22/1995	DID SEE DHC MONTHS BACK BUT NOTHING RECENTLY YES SEN RECOM
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	3/22/1995	PAIN CLINIC
PPLPMDL0080000001	CLEVELAND	OH	44118	3/22/1995	I DON'T NEED ANOTHER SHORT ACTING I HAVE ENOUGH OTHER THINGS TO WORRY ABOUT...DOSING CONVERSION CARDS I THOUGHT THESE MAY HELP YOU IN TITRATING A LOT OF YOUR COLLEAGUES FIND THEM BENEFICIAL NT DHC
PPLPMDL0080000001	CLEVELAND	OH	44111	3/22/1995	NEED TO GET MORE TIME WITH HIM-NX-ADDRESS TITRATION PRIN GET BACK TO BASICS.ALL OVER THE BOARD.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/23/1995	I WOULD LIKE TO STAY BUT CANNOT MARYMOUNT THEN PARMA. VERY CORDIAL...PARTNERS N PAIN AND WOULD LIKE TO TALK ABOUT DOING SOMETHING WITH TURMOR BOARD. NT CAN I ATTEND OR PROVIDE A SPEAKER OR DISPLAY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/23/1995	COMBO WITH PARMA...GREAT. MARY JOE REALLY HAD A LOT OF Q&A QUESTIONS. COFFMAN'S ASSOCIATION AND NO REFERRALS. NEW FACILITY OF AIDED LIVING \$40.00/DAY. WHEN D CAME IN WITH DOSING REQUESTS...ALL PTS WERE DURAGESIC MSC COMBOS. WHY NOT ALL MSC...HIGHER MSC DOSES AND DR ALLOWED IT. NT THOSE PTS THAT COULDN'T AFFORD DURAGESIC PUT THEM ON
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/23/1995	MSC/IN-SERVICE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/23/1995	GAIL SHE HASN'T GOTTEN HER MSC BECAUSE I HAVEN'T SUBMITTED THE FORM...YEA WELL YOU HAVE TO DO THAT...LOOK AT MY DESK ANGIE SAID SHE CALLED YESTERDAY...TAHNS...YES I USED DHC IN A FEW PTS ALST WEEK...I DO LIKE IT. NT DON'T YOU FEEL MORE OF YOU PTS COULD BENEFIT FROM THE DOSING SCHEDULE AND ESPECIALLY WITH YOUR WOMAN'S COMP...ABUSE POTENTIAL LONG CONVERSATION ABOUT THEOPH. LATER IN THERAPY 3RD LINE NO PREFERENCE AMONG THEOPH...FULL UNI CIRC PATTERNS LANCET AND EUROPEAN JOURNAL...INTERESTING, YES IT CERTAINLY MAKES SENSE TO GIVE AT NIGHT AND YOU'RE RIGHT LOWER DOSES USE A LOT LESS. NT HAVE YOU TRIED UNI ADN YOUR RESULTS
PPLPMDL0080000001	BROOKLYN	OH	44144	3/23/1995	SEN WITH RXS
PPLPMDL0080000001	PARMA	OH	44129	3/23/1995	NO DON'T WANT TO ORDER SENOKOT...NO MSC/ORA ARE NOT COMING UP ON MY SCREEN. YES YOU'VE MADE ME AWARE THAT THEY ARE NOT BIOEQUIVALENT...JUST CHECKING
PPLPMDL0080000001	BRECKSVILLE	OH	44141	3/23/1995	NINA BUSY WILL CALL LATER ABOUT ANY REQUESTS FOR MSIR CAPS MED EDUC SPOKE WITH VALENCIA....GAIL NOT GOO TIME BECAUSE THEY WILL BE ROTATING....COME BACK IN 2 WEEKS WE WILL HAVE W RESIDENT APPOINTED
PPLPMDL0080000001	CLEVELAND	OH	44106	3/23/1995	NO I DIDN'T...SAID YOU HAVE A TYLENOL OF VICODIN PT THAT YOU WOULD TRY IT ON...FOGOT...I WILL. NT DID YOU IDENTIFY PT GET RESULTS AND BASED ON GOOD RESULTS WHO ELSE WOULD BENEFIT
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	3/23/1995	WONDERFUL CONVERSATION WITH DR COWAN'S OFFICE AND HOSPICE NEED TO GET OFF OF DURAGESIC COMBO
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	YES STILL USE THEOPH SOMETIMES FIRST LINE...OH DON'T FEEL LIKE I GET ANYWHERE HERE. FULL THEOPH BACKGROUND DON'T WANT TO TALK ABOUT IT...WILL REMEMBER IT. NT HAVE YOU STARTED ANYONE OR SWITCHED BID TO UNI OBI. TO GET ONE PT COMMIT
PPLPMDL0080000001	BARBERTON	OH	44203	3/24/1995	ONC CALL ON THE NURSING STAFF HANDED OUT MSC LITERATURE AND CONVERSION CAL. CLINIC CALL WITH 2 FP RESIDENTS AND ER LITERATURE DROP ON DHC
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/24/1995	SEE HSOPITAL RECORDS-ALSO-LIKES IDEA OF MSIR AND PLANS TO USE USES A LOT OF SA MORPH.STILL LIKES PUMPS.BUT IF ORAL IS INDICATED-WILL USE MSC.DOESN'T SEE MANY CA PTS UNFORT. DHC-REALY LIKES-HAS BEEN USING SOME AT EUCLID.WILL CONT TO USE.WILL GET MORE EXPR W/MSD.SO FAR SO GOOD.KEEP SEEING
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	WELL SOME PTS HAV EMORE DAYTIME SYMPTOMS...TALK AFTER THIS PT ...I WAITED THEN HAD TO LEAVE...I WILL BE BACK LATER NO, I'LL TAKE THE CARD WITH ME CONTINUE ON THIS WHAT ABOUT TURNER WARWICK'S FINDINGS?
PPLPMDL0080000001	BROOKLYN	OH	44144	3/24/1995	JOKER...I CIII /MONTH. THEOPH REALLY LAST LINE, FULL DETAIL OF HISTORY AND THERAPEUTIC WINDOWS LANCET...TOO SMALL STUDY AND BARNES OK MAKES SENSE WHEN I NEED A THEOPHYLLINE. NO SAMPLES HERE LINE SERAVENT NT...DON'T WASTE TIME HERE
PPLPMDL0080000001	CLEVELAND	OH	44117	3/24/1995	SO STRANGE-HAS TRIED HE SAYS.KEEP SEEING
PPLPMDL0080000001	BEDFORD	OH	44146	3/24/1995	SAW LINDA AT DR REISMAN'S...SENOKOT PEOPLE WILL DIE FOR THAT...WHY BLACK LIPSTICK ON YOUR WHITE PTS
PPLPMDL0080000001	BROOK PARK	OH	44142	3/24/1995	YOU KNOW I'M NOT SOLD ON THE CAFFEINE ISSUE I THINK IT HAS POTENTIAL TO IRRITATE. PURSUE UNI HERE AS WELL. NOT WORTH THE WORK OF A FEW RX WHERE AND WHEN THEOPH AND WOULDN'T ALL PT S BENEFIT FROM QD
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/24/1995	STILLUSING A LOT OF UNI-#1 CHOICE.HAS BEEN LOOKING AT THE STUDIES I GAVE HIM LAST TIME.THINKS THERE'S SOME GOOD INFO. NX-ASK FOR LOW-DOSE PTS THAT MIGHT NOT HAVE GOTTEN THEO.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1995	SAW AT RICHMOND-NO NEW CA PTS YET BUT WILL USE MSC FOR RHU ARTHRITIS AS WELL.WILLING TO TRY IT.
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	LONGGGGG CONVERSATION ABOUT HOSPICE, MARY JOE ECT. NO I AM UNDER THE UNDERSTANDING THAT MSC IS WHAT THE NURSES HAVE LIKED FOR YEARS AND WE WILL CONTINUE TO USE. FULL HISTORY. YES I DO APPRECIATE THE IN-SERVICES AND DOSING CHARTS. COMPETITION IS TOUGH BUT MARY JOE IS TOO SO WE SHOULD SEE SOME CHANGES. MY JOB IS TO GET DRS WRITING HIGHER DOSES
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/24/1995	GAIL YES APPRECIATE YOUR EFFORTS. YES 200MG, BOOKS, SENOKOT AND LOOKING FORWARD TO IN-SERVICE. MEREDITH IN MEETING. FORGOT ABOUT THE MSIR CAPSULES...OH THIS ON MY DESK...YES
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	TALKED WITH CONNIE...SHE IS ON VACATION...AGAIN YES YOU REALLY NEED TO TALK TO HER
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/24/1995	SEE INS RECORDS
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/24/1995	STILL TRYING-FINALLY GOT SAMPLES-WILL KEEP USING
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	HAD AN IN-SERVICE YESTERDAY WITH HOSPICE AND DR COWAN'S OFFICE....FOLLOW THROUGH. THANK Y OU GREAT. SAW DR AT MEETING LAST NIGHT AFTER OUR MEETING AND HAVE A 40 YR OLD WOMAN THAT HE SAID WHAT DO YOU WANT TO DO WITH HER WHAT EVER YOU WANT...WOWO
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	DR CARES ABOUT PRICE...DON'T WANT TO HEAR ANY MORE ABOUT ORAMORPH JUST FIGURE WHERE THEY NEED TO BE WITH IT THOSE FACTORS WILL REMAIN CONSTANT. BUT WHEN HE SAW THE MSIRCAPSULE PIECE LOWER THAN ROXANOL...THATS IT ALL MY PTS WILL SWITCH...95% CAN SWALLOW. NT HAVE YOU USED THE MS CAPS? DO PTS LIKE THEM DO COST ANALYSIS WITH MSC/ORA
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	MSC/SEN
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/24/1995	DID INS FOR PAIN MGMT CLINIC-DR. BARRETT.WENT VERY WELL HE HAS PUT 3 PTS ON MSC ALREADY.STILL LIKES PUMPS AT .02MG. CAN'T GIVE GOOD MSC DOSE FOR THAT.1 PT NOT DOING GREAT ON MSC.SHE WAS ON 50MCG DURA AND 7 TYLOX.CONVERTED HER TO 15MG NOT ENOUGH.SD SHE WAS SEDATED.GIVE MORE TIME.CK BACK NX WK. OTHER PTS DOING GREAT ON IT.
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	3/24/1995	SAMPLES AOK.....USAGE COULD BE BETTER.....
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	I WANTED TO FOLLOW THROUGH FROM YESTERDAY *****WITH NEW BUILDING AND EXPANSION THIS ACCOUNT NEED TO BE PAMPERED...N RIDGEVILLE, LAKEWOOD, MEDINA, WE WILL WORK ON COWAN BUT COFMAN I BELIEVE TO HAVE A CONFLIT OF INTEREST
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/24/1995	TALKED WITH PAT. GAIL YES DID RECEIVE THE HOSPICE BOOKS AND SENOKOT AND WANT TO TELL YOU WE APPRECIATE ALL YOU DO AE AND LOOKING FORWARD TO IN-SERVICE ON AHCPR. NO FORGOT MSIR CAPS...YES ROXANOL IS BITTER AND THE SUBLINGUALS TAKE A LONG TIME TO DISSOLVE. YES 1 WOMAN ON 200MG
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	3/24/1995	AOK.....NOT A REAL SCHED III DOC.....
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	3/24/1995	SAYS HE IS USING IT IN MORE THAN HEADACHES AND THERE ARE OPEN BOXES IN THE CUPBOARD BUT THERE ARE TONS OF SAMPLES ...I'D PURSUE UNI WITH HIM FIND OUT WHERE WHEN HE USES THEOPH AND GET 1 SWITCH AND BUILD FROM THERE
PPLPMDL0080000001	PARMA	OH	44129	3/24/1995	YEA WE SEE MSC MOSTLY 60MG SOME 15 AND ONCE IN AWHILE A 100MG. NO CONCOM USE. WENT THRU TITRATION AND DOSING. LAXATIVE PROTOCOL IMPORTANCE OF BRAND NAME NO ORAMORPHMON SCREEN
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	3/27/1995	BAD TIME. WILL BE LEAVING FOR AFRICA. YES COULD ALWAYS USE SENOKOT AND MY COVER WILL BE SEEING MY PTS. I'VE BEEN HAVING AWFUL TIME SEEING YOU...WILL SET UP LUNCH/BREAKFAST WHEN I GET BACK...CALL BARB THEN. THANK YOU. NT GET THAT APPT AND GAIN COMMITMENT TO STAY WITH MSC UNTIL CAN NO LONGER TOLEREATE. ALSO MSIR IN HOSPICE
PPLPMDL0080000001	PARMA	OH	44129	3/27/1995	SAW AT HOSPITAL...SORRY I COUDN'T WAIT FRIDAY I HAD AN APPT AND THEY RAN LATE IN THE DAY...I'M SORRY TOO BUT I DID LOOK AT ARTICLE AND I USE UNI I KNOW BUT...GAIL I HAVE TO GET OUT OF HERE THANK YOU...YOU NEED UNI OH YEA NT SAME LET ME ASK YOUR OPINION DO YOU AGREE NON STATIC DISEASES AND HOW IMPORTANT DO YOU FEEL DOSING ACCORDINGLY IS
PPLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	3/27/1995	SO TRIED IT AGAIN-SOME PEOPLE IT WORKED, SOME IT DIDNT,NO DIFF THAN ANY OTHER CIII.WILL KEEP USING.
PPLPMDL0080000001	AKRON	OH	44307	3/27/1995	DOC USING THEO/ WILLING TO USE UNIPH SAMPLES DATED AD IN DATE/ WILL SEE IF HAS TIME
PPLPMDL0080000001	PARMA	OH	44129	3/27/1995	HAS A TON OF UNIPH/ IN CUPBOARDS...AT PARMA BOTH AREAS...AS I'VE TOLD YOU I AM TRYING TO GET AWAY DOESN'T SEEM TO WANT TO HEAR IT...CAN I LEAVE YOU LANCET WHERE THEY DISCUSS LAR...NT FOLLOW LAR OF LANCET DO YOU AGREE...BARNES ANTI ASTHMA...ANTI INFLAM/IMMUNOMODULATORY OBI INCREASE USE THEN UNI FOR THOSE THAT DO NEED THEOPH
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/27/1995	I DON'T USE THEOPH. ONLY 2 BOXES OF SLOBID.NO I DON'T WANT UNI. I TAKE IT YOU'RE NOT USING UNI. NO UNI OFR THEOPH A CLASS...VERY LITTLE I HAVE TOO GOOD RESULTS WITH INHALER. TRUE 3RD LINE BUT TURNER WARWICK, LANCET AND EUROPEAN TOUCHED CIRCADIAN PATTERNS, LOWER DOSES, MULTI FEATURES NO. NO I DON'T WANT UNI YOU'VE TOLD ME BEFORE NT UNI WHEN
PPLPMDL0080000001	PARMA	OH	44129	3/27/1995	AT HOSPITAL ONLY QD WHEN EYOU DON'T HAVE TO WORRY ABOUT RELEASE SYSTEM...HARD MAN TO SEE...SORRY OFFICE HRS HAVE GOTTEN REALLY TIGHT...TRY AFTER HRS. NT CHECK WITH GIRLS TO FIND DAY HE WILL QUIT ON TIME AND WHERE/WHEN WOULD HE USE BID OVER QD SPECIFICALLY UNI.
PPLPMDL0080000001	MACEDONIA	OH	44056	3/27/1995	DR CLAIMS HE HAS USED IT...PROBABLY SAMPLES AND SANDY SAYS HE HAS NOT. I FOLLOWED A REP WITH AN APPT WHO WAS AT DESK WHILE I TALKED IN A BUSY HALLWAY SO I COULD ONLY PROMOTE THE COMBO PROPERTIES NTO TELL HIM I HAVE SEEN NO SCRIPTS...NT I APPRECIATE YOU TELLING ME I'M WELCOME ANY TIME BUT CAN I HAVE AN APPT...YES ONE PT TO WRITE A SCRIPT R
PPLPMDL0080000001	AKRON	OH	44302	3/27/1995	ASKED DOC IF FAM WITH ANTI INFLAM ROLE OF THEO HE SAID YES ASKED HIS ADVICE ON HOW TO SWITCH BID DOCS TO QD HE SAID COST COMPLIANCE. WILL SHOW HIM MARTIN NEXT CALL TO GET HIM TO ADD TO COPD/ ASTMA BASELINE
PPLPMDL0080000001	PARMA	OH	44129	3/27/1995	FINALLY AFTER MANY TRIES...A FEW WEEKS AGO HE SAID HE WAS USING IT AND TODAY DIDN'T KNOW WHAT IT WAS...HMMM NOT GOOD ON A MONDAY. LET ME LOOK AT THE LITERATURE AGAIN OH YES...WHICH TELLS ME NOTHING RECENTLY. NT HAVE YOU USED IT RECENTLY...GET COMMIT TO THE CAFFEINE KEEPING PTS ALERT...POTENTIATING EFFECTS LESS NARCOTIC

PLPMDL080000001	PARMA	OH	44129	3/27/1995	WOMAN I HAVEN'T MET BEFORE. NO I DON'T RECOMMEND A LAXATIVE DETAILED SENOKOT...JUST STOCKED IT AND SHELVES ARE FULL. OK THANK YOU FOR THE INFORMATION
PLPMDL080000001	GATES MILLS	OH	44040	3/27/1995	SAYS STILL USING DURA FOR PTS WHO GET NAUSEATED FROM CHEMO. KEEPS THEM ON IT. SD WD CONSIDER TRYING SA MORPHINE NX TIME. USED TO USE INFUSION. WHY NOT TRY THIS AGAIN?
PLPMDL080000001	BAY VILLAGE	OH	44140	3/27/1995	MET WITH MR DAVE COURY, CEO, PER UPCOMING DRUG FAIR.....
PLPMDL080000001	MIDDLEBURG HTS	OH	44130	3/27/1995	YOU KNOW I DID LOOK AT IT...ALWAYS GOOD RESULTS LOW DOSES GAIL WOULD PURDUE BE INTERESTED IN ASSOC OF INDIAN PHYS IN NORTHERN OH INVOLVEMENT WITH CHIRAAAG...BENEFIT CLEVELAND PUBLIC SCHOOLS PROJECTS...I WILL ASK BUT I DOUBT IT. NT CONTINUE WITH NEW USE OF THEOPH GAIN COMMIT WHEN THEOPH CHOICE IT BBE UNI
PLPMDL080000001	AKRON	OH	44302	3/27/1995	DOC UNWILLING TO SEE REPS DURAGESIC GROWING/ I HOPE TO BE ABLE TO STOP BY SERVICE AND NURSES. SET APPT FOR LUNCH APRIL 13 WITH JIM
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	3/27/1995	SEN/MSC
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44134	3/27/1995	SEN/MSC
PLPMDL080000001	MAYFIELD	OH	44143	3/27/1995	NX-SHOW DIFF BETW OUR DELIV SYSTEM VS OTHERS. STILL ONLY USES WHAT SAMPLES HE HAS.
PLPMDL080000001	CLEVELAND	OH	44121	3/27/1995	DISC HIS TALK AT APPO ON 4/1-SD HE'S VERY EXCITED ABOUT IT. TOLD HIM WE CAN'T GET SPEAKER FOR 4/29-SD MARTIN COULDN'T DO IT. MAYBE NX YR. STILL USING UNI #1 BUT WON'T SPECIFY WHY USES OTHERS IF LIKES IT SO MUCH. ADDRESS THIS NX TIME.
PLPMDL080000001	SOUTH EUCLID	OH	44121	3/27/1995	SAMPLES
PLPMDL080000001	MIDDLEBURG HTS.	OH	44130	3/27/1995	STEVE...NOT HAPPY. GAIL THIS IS TURNING POUT TO BE A LOT MORE PAPERWORK AND HASSLE THAN IT IS WORTH...JOHN FROM CHAMPS HAS REQUESTED THAT BILL BE AUTHORIZED...BUT NOW OUR PRICING FROM PURDUE IS HIGHER THAN IT ORIGINALLY WAS QUOTED FROM LOU WOULD YOU PLEASE GET THE ORIGINAL COPY...APOLOGIZED WHAT CAN I DO WELL WE AREN'T TURNING BACK JUST YET BUT
PLPMDL080000001	MIDDLEBURG HTS.	OH	44130	3/27/1995	I HAVE AN APPT WITH YOU FRI IF YOU GET ACHANCE TAKE A LOOK AT THESE ARTICLES...LANCET/BARNES...NEVER LEFT THEOPH NT SAME AS LAST ALSO RE LAR/LOWER DOSES. IS HE DOING THE SAME AS RAO
PLPMDL080000001	SOUTH EUCLID	OH	44121	3/27/1995	STORE MGR ORDERED MORE SKT THAN USUAL. LIKES COUPONS W/SAMPLE I GAVE PHARMACIST.
PLPMDL080000001	MAYFIELD VILLAGE	OH	44143	3/27/1995	SD HE HAS BEEN USING MORE SINCE I CAME BACK IN TO REMIND HIM. GETTING SOME GOOD RESULTS. WON'T USE FOR FIBROMYALGIA- TRIES TO GET THOSE PEOPLE OFF NARCS.
PLPMDL080000001	S EUCLID	OH	44121	3/27/1995	THRU WINDOW-GOT STUFF I LEFT LAST TIME. SD ONLY OCCASIONALLY TREATS CA PATIENT FOR PAIN. WHEN HE DOES HE USES ONLY MSC. KNEW IT WAS BIG AT HOSPITALS. PTS ONLY NEEDED 60MG BID. HE REFERS TO HSOPICE BUT DOESN'T GET THAT MANY PTS. DISC TITRATN AND CONVERSION. LIKED CALCULATOR
PLPMDL080000001	BROOKLYN	OH	44144	3/28/1995	HAS TRIED SINCE HE HAS SAMPLES-NDS MORE. TOO OLD TO CHANGE BUT MAY GET A FEW PTS-DIDN'T CARE ANYTHING ABOUT ANYTHING ABOUT UNI-JUST SAMPLES
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	ONC CALL WITH NURSES ON THE FLOOR. ALL ARE AWARE OF DRs USING THE PATCH AND DON'T FEEL IT WORKS. SUGGESTED SEEING THE DRs EARLY IN THE AM OR AT TUMOR BOARDS. LEFT OFF DHC INFO WITH DR. FRANK IN
PLPMDL080000001	CLEVELAND	OH	44102	3/28/1995	ER HE LIKES IT AND IS WRITING. NEXT TAKE FOOD IN TO TUMOR BOARDS FOR THE ON.
PLPMDL080000001	CLEVELAND	OH	44109	3/28/1995	REALLY WON'T GIVE ME ANY TIME-VERY FRUSTRATING. JUST SAYS THAT HE USES IT-WON'T SPECIFY. SET UP LUNCH FOR AUGUST!!
PLPMDL080000001	CLEVELAND	OH	44109	3/28/1995	SIGNED FOR SAMPLES IN CLINIC AREA-TOO BUSY
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	SAME OLD THING-CAN'T TELL HIM ANYTHING- JUST PUTTING FACE IN FRONT OF HIM DOES A LOT. DISC APPO AND APPA FOR JULY. INT IN OUR SPEAKER.
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	LEFT OFF INFO ON MSC/MSIR FOR DR TO VIEW WITH HIS NURSE NEXT ATTEMPT TO SEE IN OFFICE
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	NOT MUCH RESPONSE. COMMITTED TO WRITE AND FELT COMFORTABLE WITH THE DOSE. NEXT PROBE FOR MORE DETAILS ON PAIN MEDS.
PLPMDL080000001	CLEVELAND	OH	44125	3/28/1995	I KNOW I KNOW I DID TELL YOU I WOULD...THERE IS SO MUCH GOG ON I PROMISE YOU THEN FORGET IT...I GAVE MY DHC CANDY JAR AWAY...I WILL BRING YOU A DHC CAN FULL OF WHAT KIND OF CANDY?...KEEP IT ON YOUR DESK AND THINK DHC WHEN YOU SEE IT...NO NO PENS AND NO PADS EITHER...THEY'VE BEEN ON BACK ORDER FOR MONTHS. NT BRING THE JAR AND CAN WE PUT
PLPMDL080000001	STRONGSVILLE	OH	44136	3/28/1995	DISPENSE VERY LITTLE MSC AND ALL OUR COMPUTERS ARE IN-HOUSE SO IT VARIES FROM STORE TO STORE...A LOT OF DRUGS ARE NOT SUPPOSE TO BE SUBSTITUTED BUT COME UP ON SCREEN NOT MSC BECAUSE I DON'T EVEN HAVE IT IN
PLPMDL080000001	CLEVELAND	OH	44109	3/28/1995	STORE ROOM-NANCY BURTON. TOLD HER OF PREMIER LETTER TO ALL HOSPITALS IN BUYING GROUP. SD SHE REMEMBERED SEEING SOMETHING ABOUT IT BUT REGARDLESS-IF THE PRICE ISN'T AS GOOD-SHE WON'T SWITCH. 3 OF OUR ITEMS THE PRICE IS BETTER-GOOD POSSIBILITY ABOUT CONVERTING TO THOSE NDS SAMPLES OF EA FOR MTG.
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	USES CLASS 3 MEDS FOR PAIN. WANTED TO BE LEFT A BACK CHART AS A REMINDER OF DHC SO HE CAN REMEMBER.
PLPMDL080000001	AKRON	OH	44302	3/28/1995	TALKED W/ PETRUS ABOUT HIS PREC HABITS/ HE SAID HE FOLLOWS AHCPR WHO GUIDELINES/ I BROUGHT HIM FDA LETTER REGARDING ORA NOT BEING THERAPY EQUIV. HE FEELS THERE IS NO DIFFER. I ASKED AT HIGH OR LOW LEVELS/ HE DIDN'T ANSWER BUT RESPONDED THAT HE LIKED COLOR CODING OF MS/ WILL WORK W/ CONNIE
PLPMDL080000001	STRONGSVILLE	OH	44136	3/28/1995	DR RAMOS I WAS IMPRESSED WITH YOUR DAUGHTER'S LETTER IN THE PAPER THE LAST ISSUE...YEA SHE'S WORKING HARD. NO HAVEN'T USED DHC RECENTLY...HAVEN'T BEEN IN TOWN A LOT I KNOW!!! BUSINESS AND VACATION. DO YOU FEEL COMFORTABLE WITH THE PRODUCT AND CONFIDENT IN IT'S CAPABILITIES? SURE HAVE HAD GOOD RESULTS...WOULD YOU WRITE DHC FOR THE
PLPMDL080000001	AKRON	OH	44319	3/28/1995	USES DARVOCEY BECAUSE OF SAFETY. LIKES THE FACT THAT DHC IS AS SAFE AND MORE POWERFUL. WILL USE A FILE CARD AS A REMINDER OF THE PRODUCT. NEXT FIND OUT IF HE HAS WRITTEN.
PLPMDL080000001	GARFIELD HTS	OH	44125	3/28/1995	GETTING AWAY FROM THEOPH AND NOT INTERESTED IN DHC EITHER THE HOSPITAL IS MERGING WITH THE CLINIC THERE WILL BE A LOT OF CHANGES...COMMUNITY TO CHANGE THIS DR FROM A CORE!!!
PLPMDL080000001	CLEVELAND	OH	44109	3/28/1995	GOOD DISCUSSION THIS TIME-VERY INT IN IN DATA-SHOW BARNES AGAIN AND LANCET. SD HAS TRIED UNI A COUPLE TIMES. STILL MAY THINK ALL THEO SAME. EVEN THO REC TO USE QD THEO AT NIGHT. MOST PTS SEVERE
PLPMDL080000001	AKRON	OH	44319	3/28/1995	THAT HE SEES. REALLY NEED THEO BID. TRY TO CONVINCE TO TRY QD-LOWER DOSES MORE BEN-75% OF THEO BENEFIT OCCURS AT LOWER BLOOD LEVELS.
PLPMDL080000001	CLEVELAND	OH	44109	3/28/1995	COMMITTED TO WRITE FOR DHC FOR COMPRESION BREAKS AS A TRAIL NEXT GO FOR FURTHER APPLICATIONS.
PLPMDL080000001	AKRON	OH	44319	3/28/1995	CKD BACK W/HER-WAITED FOREVER AGAIN! HAS TRIED DHC-GOOD RESULTS. KEEP SEEING. TRY AND GET HER HUSBAND NX TIME
PLPMDL080000001	AKRON	OH	44319	3/28/1995	LIKES THE CONVINCE OF THE PATCH BUT WAS UNAWARE OF THE TITRATION AND BREAKTHROUGH MEDS REQUIRED TO USE. ALSO THE COST WAS HIGH.
PLPMDL080000001	BARBERTON	OH	44203	3/28/1995	DISCUSSED THE TITRATION AND AHCPR GUIDELINES. HE FELT HE HAS A GOOD UNDERSTANDING OF CANCER PAIN. NEXT FIND OUT WHEN AND HOW SOON HE USES MORPHINE AND WHATS FOR BREAKTHROUGH PAIN.
PLPMDL080000001	CLEVELAND	OH	44122	3/29/1995	HAVE USED IT RECENTLY AND WITH GOOD RESULTS I DON'T KNOW EITHER TYLENOL OF VICO PT...YES WILL KEEP IT IN MIND FOR A POTENTIAL.....PT GI IS COMMON. NT DID YOU USE DHC IN ANY PT WHO HAD GI DISTRESS WITH OTHER CI
PLPMDL080000001	LYNDHURST	OH	44124	3/29/1995	MSIR DID SAY IW OULD WRITE FOR IT YES HAVE FILE CARD NO NOTHING ON SPEAKERS...DOUBT FOLEY OK NT DR WHEN WOULD YOU USE A SHORTER ACTING OVER A MSC
PLPMDL080000001	CLEVELAND	OH	44106	3/29/1995	WOULD YOU BE INTERESTED IN BUYING A RAFFLE TICKET TO HELP ONS AND CHILDRENS PROGRAM. WOULD APPRECIATE IT
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/29/1995	ELAINE ISN'T AVAILABLE GAIL WANT TO LEAVE MESSAGE STATUS OF BETASEPT CAN WE GO AHEAD AND ORDER IT NO CAN YOU CALL ME IN THE MORNING...YES
PLPMDL080000001	BEACHWOOD	OH	44122	3/29/1995	GAIL, THINGS ARE GOIN WELL EXCEPT... SO GLAD THE ONS IS HERE I HAD TOO MUCH WORK WITH IT
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/29/1995	HAVEN'T HEARD ANYTHING RE PROGRAM AS OF YET...NEITHER HAVE I EXCEPT THAT FOLEY WILL BE DOUBTFUL...ONS
PLPMDL080000001	CLEVELAND	OH	44104	3/29/1995	GAIL WE WANT MSC BACK...NO THERE HAVE BEEN NO COMPLAINTS UNFORTUNATELY EXCEPT THAT WE DID ASK THE STAFF TO KEEP AWARE OF IT
PLPMDL080000001	MAYFIELD HTS	OH	44124	3/29/1995	WITH ALL THE TIME OUT OF THE COUNTRY I AM SURPRISED THAT DR IS INCREASING RXS...DIDN'T APPEAR TO BE FAMILIAR WITH DHC...THEN YES AND DON'T REMEMBER IT. NO COMPLAINTS NT BRING IN A DHC JAR OR MUG OR SOMETHING FOR THE NAME!!!
PLPMDL080000001	CLEVELAND	OH	44106	3/29/1995	YES WE DID GET TEH CONFERENCE ROOM DID TRIP GET AHEAD OF YOU...NO. WELL I WILL CALL YOU TOMMORROW WITH ALL THE DETAIL
PLPMDL080000001	BEACHWOOD	OH	44122	3/29/1995	NO NOT LOOKED AT TAPE BUT WE HAVE IT...NEVER MET MARCIA BEFORE...YEA JAN IS THE REP NURSE...I'M IN BACK
PLPMDL080000001	SAGAMORE HILLS	OH	44067	3/29/1995	SEN
PLPMDL080000001	Macedonia	OH	44056	3/29/1995	NO MSC...LITTLE SCHEDULED
PLPMDL080000001	NORTHFIELD	OH	44067	3/30/1995	AH YES DHC THE ONE WITH CAFFEINE. NO IT'S ALRIGHT. FOLLOWED WITH APPO...MARY TAKING CARE OF IT WITH GOMOS ALLOW ME TO STAMP A PAD FEW...LET ME HAVE THE STMPER IF YOU USE IT...IF STILL NONE NT
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/30/1995	STAMP PAD CAN WE PUT THIS IS JUST 2 PTS CHARTS? I DO IT
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/30/1995	YES GAIL...GO UP TO MY OFFICE LATER...OK LATER...ON PHONE WITH SCOTT TOO LONG ...CALL HER NEXT WEEK TO SCHEDULE
PLPMDL080000001	LYNDHURST	OH	44124	3/30/1995	GRAND ROUNDS/ ELLISON MSC/CONTIN DR WEINER DURAGESIC FOR POST SURG
PLPMDL080000001	AKRON	OH	44307	3/30/1995	SEN DEAL
PLPMDL080000001	CLEVELAND	OH	44112	3/30/1995	TALKED W/ DOC ABOUT THITHIC VERY NICE WANTS US TO SUPPORT VERY INVOLVED WITH THIS SYMPOSIA AND WILL TALK IN THE FUTURE
PLPMDL080000001	BEACHWOOD	OH	44122	3/30/1995	GREAT NOON CONFERENCE...DRS, RESIDENTS, AND ATTENDING DR WINE SPOKE ON OUR SLIDES
PLPMDL080000001	INDEPENDENCE	OH	44131	3/30/1995	ID MSC IS USED APPROPRIATELY YOU REALLY DON'T NEED SHORT ACTING AND MSC IS PROBABLY ALL I USE. HAVEN'T HEARD OF ORAMORPH INFILTRATING THE HOSPITAL. DR SEEMS TO BE DOING IT "RIGHT" SEEMS REALLY FAMILIAR WITH DHC SO WHERE ARE THE RXS?...NT AT WHAT POINT DO YOU GO TO A LONGER ACTING PRODUCT...TRY TO GAIN EARLIER USE OF MSC
PLPMDL080000001	BEACHWOOD	OH	44122	3/30/1995	MSC IS REALLY ALL I USE. LIKE PATCH ESPECIALLY IN HOME CARE OR WHERE VISITING NURSE...ONLY HAVE TO WORRY ABOUT THEM GETTING IT EVERY COUPLE DAYS...CAREGIVER IS MAIN IMPORTANCE FEW THAT CAN'T SWALLOW BUT THAT IS RARE...SUBLINGUAL OR LIQUID. NT SOONER USE OF MSC
PLPMDL080000001	BEACHWOOD	OH	44122	3/30/1995	MSC/SEN
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/30/1995	HI GAIL, I'LL BE RIGHT BACK...NOT THANK YOU YOU KNOW E USE TON OF MSC HERE
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/30/1995	DR SPOKE AT NOON CONFERENCE FOR ME AT HURON...GREAT JOB HE NEEDS TO BE ADDED AS A SPEAKER!!!! YES I WOULD BE INTERESTED. MSC DON'T FEAR MORPHINE, REALLY DIDN'T LIKE THE PATCH...SO MANY THINGS EFFECT IT...SPOKE OF WOMAN'S WHO SKIN CAME OFF WITH IT. NURSES DON'T HAVE THE TIME TO ADMINISTER CORRECTLY...NT THANK YOU FOR A WONDERFUL
PLPMDL080000001	AKRON	OH	44319	3/31/1995	LIKES THEO USES THEO-DR OUR OF HABIT. USED THE HELM STUDY TO SHOW UNI IS BETTER
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	3/31/1995	RUNNING LATE IF YOU'RE QUICK...SINCE WE TALKED HAVE YOU PUT ANYONE ON DHC...YES AS MATTER OF FACT 1-2 AS NEEDED...SUR E ENOUGH THE BOTTLES ARE GONE...I'D BET NOT A SCRIPT...FOLLOW THRU WITH LAST OBJECTIVE...FORGET DHC AND GET THE SWITCH FOR UNI...DOESN'T SOUND LIKE HE'S FAMILIAR CAROL JUST GO BACK FROM 2 WEEKS IN INDIES!! WANT A TAN
PLPMDL080000001	INDEPENDENCE	OH	44131	3/31/1995	MSC IS REALLY ONLY ONE I USE...SOME DIALAID...WHAT WAS...YES DHC IS THE ONE...NO BUT I WANT TO...SORRY ABOUT CANCELLING E LUNCH...TIME IS BAD NOW...IN A FEW MONTHS WE CAN TRY AGAIN NT. SAMPLE AND LEAVE IT UNTIL I CAN SEE HIM AGAIN NURSES SAID HE WON'T SEE ANYONE FOR AWHILE
PLPMDL080000001	LAKEWOOD	OH	44107	3/31/1995	DID LUNCH TO GET TIME WITH HIM-FAIRLY GOOD DISCUSSION STILL WON'T LEAD ON TO WHAT HE'S DOING. SAYS DOESN'T USE T-24 AT ALL WON'T TELL ME WHEN HE USES UNI BUT JUST THAT HE DOES. KEY WITH HIM IS TO GET SEEING DID GET INTO A LITTLE DISC ABOUT A EFFECTS SD HE HAD READ SOME RE IT LEFT BARNES AND LANCET. NX-GOT INTO DISC RE PROV REP USE
PLPMDL080000001	GARFIELD HEIGHTS	OH	44125	3/31/1995	AR YOU SUR YOU GET CREDIT IF I WRITE IT AT HOSPITAL...AS LONG AS THEY FILL IT OUTSIDE YES EVEN INSIDE IF THEY DON'T FILL IT IN (WHICH HE HAS SEEN NO MOVEMENT) NO MORE SAMPLES...DO YOU HAVE JUST 2 PTS IN MIND WE CAN PUT A RX IN THEIR CHART...OOPS THAT MAY HAVE BEEN A LITTLE FORWARD NT DID HE DO IT/MAD HAPPY...THEN 2 MORE...IF NO WHY NOT
PLPMDL080000001	AKRON	OH	44307	3/31/1995	MADE APPT FOR 4/11, SET UP W MBETH PROTOCOL ASSESS PAIN



PLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	3/31/1995	MSC/ORA RECEIVED THE LETTER. NOT CENTRAL SYSTEM
PLPMDL0080000001	PARMA	OH	44129	3/31/1995	MSC/ORA RECEIVED THE LETTER
PLPMDL0080000001	LAKEWOOD	OH	44107	3/31/1995	STILL HAAS FATHER-IN-LAW ON IT.TRYING IT ON OTHERS.DOSING STILL CONFUSING. FINALLY MADE HIM UNDERSTAND MG CONVERSION. KEEP SEEING.EMEMBERING IT NOW
PLPMDL0080000001	LAKEWOOD	OH	44107	3/31/1995	NOT USING DURA-TRIED ON 1 PT FROM HOSPICE THAT COULDN'T SWALLOW.DOESN'T REALLY LIKE IT. KEEP ON HIM TO MAKE SURE
PLPMDL0080000001	LAKEWOOD	OH	44107	3/31/1995	NX-GET INTO MORE ABOUT DIFF W/UNI AND BID-STILL USING IT BID-CAN'T COMPETE W/T-24 THAT WAY.SUGG USE QD ON SOME PTS. SD WD.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/31/1995	I THOUGHT OUR APPT WASN'T UNTIL THIS AFTERNOON...IT ISN'T I HAVE ONE WITH VAITKUS NOW...YOU KNOW T-PHYL MY #1 GOOD WILL TALK LATER...IN OFFICE 3HRS FOR THE TWO OF THEM AND HE WAS LATE FROM HOSPITAL...CAN WE RESCHEDULE WHY T-PHYL...DO IT RIGHT AND CONCOME YOU DON'T NEED MORE THEOPHYLLINE ELIMINATES ALOT OF PROBLEMS. NT WHY EVER A
PLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	3/31/1995	BARB...NO GAIL HAVEN'T DONE ANYTHING YET...ALTO OF THINGS GOING ON.....JUST GIVE IT A TRY AND THE REST WILL BE DONE IN COPORATE OFFICES...
PLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	3/31/1995	I WAITED FOR OVER 2 HRS...BARNES LANCET (RARELY READS) AND NEW DETAIL PIECE...I'VE BEEN DOSING LIKE THAT FOR YRS AND NEVER LEFT THEOPHYLLINE. AGREED TO TURNER WARWICK'S % OF NIGHT TIME SYMPTOMS...YES AND MAJORITY ARE ON QD UNIPHYL BUT SOME NEED THAT BID STEADY STATE BUT THEY DIPPED WITH LUNG FUNCTION...KEEP HIGH ALL DAY
PLPMDL0080000001	CLEVELAND	OH	44107	3/31/1995	SAMPLES
PLPMDL0080000001	BARBERTON	OH	44203	3/31/1995	WANTED INFO ON DYHRO USED THE PRODUCT DATA BOOK
PLPMDL0080000001	LAKEWOOD	OH	44107	3/31/1995	STILL USING FOR FIBROMYALGIA.GETTING GOOD RESULTS.NX-ADDRESS DARV ISSUE.
PLPMDL0080000001	AKRON	OH	44310	3/31/1995	DOC USING MS WILL SEE REPS TRY TO ESTABLISH PROTO WITH PATIENTS REPORTING PAIN TITRATE/ OR INITIATE MS EARLIER
PLPMDL0080000001	NORTHFIELD	OH	44067	4/6/1995	YES USE IT IN YOUNGER FOR NO REASON LIKE TEH DYHYDRO IN YOUNG.LONG CONVERSATION ON PHILLIPE GOOD TURNOUT WIFE HELPS...YES WILL TAKE THE PAD. NO PTS IN MIND
PLPMDL0080000001	RICHMOND HTS	OH	44143	4/6/1995	REAL QUICK IN HALL-F/U ON PT ON 15MG THAT WAS STILL IN PAIN- HE PUT HER ON IT Q8H RATHER THAN UPPING THE DOSE TO 30 BUT WAS ADAMANT RE DOING IT THIS WAY FIRST.IF THIS DIDNT WORK HE WOULD GO TO 30BID.BUT GOING 15 BID APPEARS TO BE WORKING WELL HE WILL CHECK BACK ON HER NX TUES.
PLPMDL0080000001	GARFIELD HTS	OH	44125	4/6/1995	MSC/ORAMORPH AND SENOKOT SEN ALMOST GONE
PLPMDL0080000001	GARFIELD HTS	OH	44125	4/6/1995	BETSY..FILL IN OFF ON MATERNITY LEAVE. YES WE HAVE THE SENOKOT IN STOCK, MSC/ORA THANK YOU DIDNT KNOW WHY SOME DRS WRITE ORAMORPH.
PLPMDL0080000001	AKRON	OH	44307	4/6/1995	EXPRESSED HE FELT DURAGES IS ONLY APPROP FOR STABLE PAIN WILL USE MSC FOR SICKLE AND IS IN NEED OF SPEAKER ON PAIN ASSESSMENT/ NEED TO FIND OUT WHY MOVES AWAY OR WHEN
PLPMDL0080000001	AKRON	OH	44307	4/6/1995	INFORME DR OF BENEFIT OF THEO WITH ANTI INFLAMM AND STEROID SPARING/ USES MORPHINE WITH SEVERE DYSPNEA NEXT MUST SHOW LANCET AND BIOPSY REPORT
PLPMDL0080000001	INDEPENDENCE	OH	44131	4/6/1995	EUROPEAN JOURNAL...MAKES SENSE FOR NITE TIME PTS BUSSE NITE TIME, SMOLENSKY CHARTS, BARNES AND SIDE EFFECTS, ASTHMA HAS AN IMMEDIATE AND LATE RESPONSE WHAT OTHER PRODUCT COVERS BOTH...IF IT'S NOT INFLAMMATORY THEN WHATEVER IT IS IT IS STILL WORKING...ASK IF WE CAN LAVE QUESTIONAIRES W NURSE OR NITE TIME IW WHAT WE
PLPMDL0080000001	RICHMOND HTS	OH	44143	4/6/1995	SAMPLES-TOO BUSY
PLPMDL0080000001	CLEVELAND	OH	44113	4/6/1995	STILL NO CA PTS BUT SD IF AND WHEN HE GETS ONE HE WILL DEF USE MSC- SAW AT RICHMOND HTS
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	4/6/1995	MAKE APPT WITH PURCHASING, MATERIAL MANAGEMENT AND ONC
PLPMDL0080000001	GATES MILLS	OH	44040	4/6/1995	SAYS HAS TAKEN 2 PTS OFF DURA AND PUT ON MSC-SE STILL AN ISSUE-ESP WHEN THEY GET CHEMO AND GET NAUSEATED.
PLPMDL0080000001	RICHMOND HTS	OH	44143	4/6/1995	SD HAS TRIED MORE DHC RECENTLY-WILL KEEP TRYING AS LONG AS HE HAS SAMPLES.
PLPMDL0080000001	GARFIELD HTS	OH	44125	4/6/1995	SEN/ORAMORPH...LITTLE LITTLE ORA LITTLE MSC
PLPMDL0080000001	OLON	OH	44139	4/6/1995	I JUST CANT REMEMBER THAT NAME...NT TIME COOKIES PENS, DEFEATED HEALTH CARE...UNI YES INTERESTING FOLLOW THRU TO MSC QUESTION
PLPMDL0080000001	BRECKSVILLE	OH	44141	4/6/1995	STEVE/GATCHVIAN..TRYING TO TAKE PTS OFF OF THEOPH... ALL THE LECTURES...JUST RECENTLY TASKE THEM OFF... PULMONARY GONE....MSIR STILL HAS TO GO THRU MAURICE JONES AT WADE...NO LONGER TALKE TO PAM LONG SIGN IN WITH CHAROLETTE...SEE MAURICE RE SWITCH TO MSIR
PLPMDL0080000001	AKRON	OH	44307	4/7/1995	TRIED TO SEE IC NURSE BUT UNABLE TO LOCATE MET LUANNE IN PURCHASING, WILL CONTACT BAXTER REP AND TRY TO DETERMINE USAGE OF GENERICS
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	4/7/1995	GAIL, I HAVEN'T REPT THE LANCET..NO WHAT..ANTI-INFLAM PROPERTIES. BIGGEST SELLING FEATURE OF UNI IS THE ONCE A DAY...HOW DO YOU FEEL ABOUT THE CIRCADIAN PATTERNS MAKES SENSE HAVE MADE SOME SWITCHES WITH ALL GOOD RESULTS BARNES LOWERED DOSES LOWER SIDE EFFECTS NE USE...THANK YOU NT. WHERE AND WHEN WOULD YOU USE A BID OVER UNI...ALL BENS
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	4/7/1995	SORRY COULDN'T SEE YOU YESTERDAY ACCTS WERE COMING IN. YES, I HAVE WRITTEN FOR DHC SINCE YOU WERE IN. NO CHARTS DON'T KNOW WHAT WE WILL NEED.....MAYBE HOSPITAL IS SUBSTITUTING MAYBE...NT FOR THOSE PTS NOT FILLING DHC IN HOSPITAL AREN'T THOSE MOST? OR DO THEY GO HOME WITH MEDS I KNOW ED AHS IT STOCKED
PLPMDL0080000001	INDEPENDENCE	OH	44131	4/7/1995	MSC /SENOKOT
PLPMDL0080000001	GARFIELD HTS	OH	44125	4/7/1995	EATING LUNCH...GAIL YEA SEND HER BACK...HOW ARE YOU YES HAVEN'T AHD ANY DHC IN AWILE ADN SAMPLES ARE HOW WE GET EVERYONE STARTED. YES HAPPY WITH THE UNI NT NICHE DHC ADN WAHT HE LIKES AND UNI WOULD YOU AGREE THAT ASTHMA HAS ANOCTURNAL COMPONENT...WHERE WOULD YOU USE A BID OVER UNI
PLPMDL0080000001	MACEDONIA	OH	44056	4/7/1995	ACTUALLY HAS THE KMART IN GARFIELD...RARE ORAMORPH SOME MSC FROM MOSTLY COWAN. WE ONLY CARRY TEH REGULAR SENOT BUT APPRIATE YOUR INFO AND THE COUPONS. ER SCRIPTOS TOO FROM MARYMOUT, BEDFORD
PLPMDL0080000001	EUCLID	OH	44119	4/7/1995	HAS HEARD NOTHING RE UNIDUR-HASN'T SEEN KEY REP IN AGES- LUKES UNI-TOLD ME THAT.IT'S HIS THEO OF CHOICE.SWITCHED PT YESTERDAY IN BEACHWOOD FROM 200MG BID GENERIC TO UNI 400. BECAUSE OF SYMPTOM CONTROL
PLPMDL0080000001	INDEPENDENCE	OH	44131	4/7/1995	DONT USE SENOKOT PROACTIVE BECAUSE WITH RADIATION THEY OFN HAVE THE REVERSE PROBLEM. MSC FIRST AND HAVE NO PROBLEM GOING TO IT SOON. NT WHAT ABOUT LOW GRADE TEMPERATURE WITH DURAGESIC OR COMING OFF OR HEATING USE THE PDR
PLPMDL0080000001	BEACHWOOD	OH	44122	4/7/1995	ANNE I HAVE GOTTEN ALL YOU CALLS AND I WAS OUT OF TOWN WANT TO CONFIRM THE IN-SRVCE FOR NEXT WEEK..MAY ONLY BE 10 PEOPLE AND MAY HAVE TO CANCEL IF WE HAVE A STATE REVIEW COME THRU. DONT FORGET JEWISH PPAPER PLATES AND NO MEAT, MEDICAL DIRECTOR WAS NOT IN...TRY ANY AM AT 9-10
PLPMDL0080000001	GARFIELD HTS	OH	44125	4/7/1995	NOT INTERESTED IN SAMPLES OF UNI OR DHC...LEFT CARD TO LOOK AT...MSC IS ALL HE USES...CURT AS USUAL. NT FOLLOW DHC...DONT ATTEMPT TO TALK UNLESS IT'S NEW THEN NOT ACCOMODATING
PLPMDL0080000001	AKRON	OH	44304	4/7/1995	INTRO, WILL SHOW 200 MG PEICE AND TRY TO GET INFOR ON WHO IS MOVING TO ORAMORPH
PLPMDL0080000001	NORTH OLMSTED	OH	44070	4/7/1995	AOK.....DOESN'T KNOW ABOUT 600MG.....
PLPMDL0080000001	PARMA	OH	44129	4/7/1995	FOLLOWING THRU WITH THE BOOKS AND SENOKOT...NO AAND NURSES HAVE ASKED..IF THEY DON'T COME IN A WEEK TAKE WHAT SUPPL I HAVE TO THEM. I'M REALLY BUSY BUT I APPRECIATE YOUR FOLLOW THROUGH.
PLPMDL0080000001	BEACHWOOD	OH	44122	4/7/1995	NT ASK MJ WHAT SHE WAS GOING TO TALK TO DR MARSH ABOUT TELL HER HE LIKED THE CAPSULE CONCEPT HAD AN APPT AND I WANTED TO TALK ABOUT CA PAIN MANAGEMENT AFTER WAITING 1/2 HR A PT WAS ADMITTED CRASHING...GAIL I AM SORRY I HAVE TO FINISH UP HERE AND GET TO ER. VERY NICE...NO DON'T USE TPHYL BUT IF IT WILL HELP I COULD NO, JUST WONDERING...YES GO AHEAD AND RESCHEDULE
PLPMDL0080000001	AKRON	OH	44319	4/10/1995	DISCUSSED HIS USE OF CLASS 3 MEDS HAS 2 CANCER PATIENTS ON PERCOCET MENTIONED MSIR CAPS LESS EXPENSIVE AND AHCPR GUIDE NEXT FOLLOW-UP ON HIS USE OF MSIR AND MSC AND ANSWER QUESTIO
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	ER CALL WITH DR. FRANK SIGNED FOR SAMPLES AND LEFT OFF THREE MUSTKATERS BARS WITH THE 3 FOR THE 3 PRODUCTS IN DHC. FF CLINIC CALL WITH 2 RESIDENTS ON UNI
PLPMDL0080000001	SHAKER HTS.	OH	44122	4/10/1995	LOU...STILL HAVE THE SENOKOT BEFORE...2 PTS ON SENOKOT NO CII HERE SONE CII
PLPMDL0080000001	CLEVELAND	OH	44111	4/10/1995	DOESN'T MAKE APPTS-WILL SIGN FOR SAMPLES IN HALL-SAYS "GREAT THEO" AND WALKS AWAY.LEFT FILE CARDS ON DESK.
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	CALLED FOR SKT-5 SAMPLES. ALSO LEFT OFF DHC INFO. NOTICED TORADOL SAMPLES IN THE OFFICE.
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	DR USES UNI AS HIS #1 THEO. PRESENTED THE ANTI-INFL DATA IN THE SULLIVAN PAPER. HE FELT THE INFO WAS VALID AND WOULD LIKE TO READ IT.
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	LEFT OFF PILL VS. PATCH VISUAL AND AHCPR GUIDELINES. WENT OVER DOSAGE AND CONVENIENCE OF MSC OVER THE PATCH. NEXT PROBE FOR HIS REASONS HE LIKES THE PATCH
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	STILL LIKES THE PATCH BUT CLAIMS SHE DOESNT USE IT. SHIRLEY HAYES-RN FOR DOCTOR. IS THE CONSULTANT FOR PAIN MEDS.NEXT APPT WITH MRS.HAYES.
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	WANTED COST COMPARISON PATCH VS. DURAGESIC.
PLPMDL0080000001	SHAKER HEIGHTS	OH	44122	4/10/1995	STOCKED SENOKOT...NOTHING ON THE SHELVES...COUPONS MUST BE WORKING CAN WE PUT A COUPLE OF BOLTTLTS IN THE SHELF..YES!!! DHC NOT REALLY I GUESS A COUPLE FROM MARSH...NO RECENT ADN HAVE IT ON SHELF
PLPMDL0080000001	BARBERTON	OH	44203	4/10/1995	SIGNED FOR SAMPLES OF UNI AND TRI. DO NOT LIKE TO KEEP CLASS 3 MEDS IN THE OFFICE. BUT DOES WRITE.
PLPMDL0080000001	CLEVELAND	OH	44104	4/10/1995	I'LL TEL YOU I HAD MORE THAN ONE PT COMPLAIN OF THE CAFFEINE MAYBE YOU'RE RIGHT AND IT WAS BECAUSE OF TEH PT LEAFLET BUT NON THE LESS...COMPLAINTS. CAN'T FALL ASLEEP. YES I WILL USE IT WHERE NO COMPLAINTS. DONT WASTE ANYMOR TIME HERE...NOT GOING TO USE IT!
PLPMDL0080000001	CLEVELAND	OH	44122	4/11/1995	YES HAVE BEEN USING MORE OF IT ... WORKS WELL.YES WILL KEEP IN MIND FOR THOSE NOT TOLERATING TYLENOL GINNY WALKS 4 MILES TO AND FROM WORK EVERYDAY...ALL THE WAY TO GREEN.
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	4/11/1995	GAIL HE JUST LEFT TO GO BACK TO HOSPITAL...EMERGENCY BUT PTS SCHEDULES SO CAN YOU WAIT...YES!! AFTER 45 MINUTES DR CAME IN...MENTIONED THE NEW BARNES REPRINT. DOESN'T CARE WAHT I HAVE THEOPH IS OLD NEWS...NOT TODAY RESCHEDULE NT SAME OBJ AS BEFORE
PLPMDL0080000001	CLEVELAND	OH	44113	4/11/1995	NEEDED TO BE REMINDED TO CK W/BETSY IN PHCY RE MSIR CONC. SD SHE WD DO THAT THIS WK-SEE IF WORTH PURSUING.TOLD HER ITS ON REBATE FOR \$9.60/BOTTLE.NO ORAMORPH.
PLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	4/11/1995	STILL SEEING DAW RK FROM CLEV CLINIC ALSO SEEING SONE OM. NOT MUCH. WR 100K MSC.
PLPMDL0080000001	LYNDHURST	OH	44124	4/11/1995	YES GAIL SINCE YOU'VE BEEN IN I HAVE BEEN USING UNI MORE THAT'S TEH ONE SCHWARTZ LIKES...YES BECAUSE IT IS REALLY NEW AGE...NO LONGER IS ASTHMA BEING TREATED LIKE A STATTC DISEASE...UNI PEAKS WHEN NEED IS THE GREATEST...MAKES SENSE OK YES WILL WRITE YES COMPLIANCE IS IMPORTANT MG FOR MG. NT YOU MENTIONED YOU HAD A FEW PTS THAT MIGHT
PLPMDL0080000001	CLEVELAND	OH	44113	4/11/1995	CENSUS DOWN LATELY; NOT MUCH MSC FOR REBATE IN FEB AND MARCH FROM RETAIL-ALL PTS HAVE GOTTEN IT THRU HOSPITAL PHCY-STILL USING MSC THO-NO ONE ON A HIGH DOSE-MOSTLY 120-180 BID.NO PTS CURR ON DURA!REMINDED THEM TO CK ON PRICE OF MSIR CONC. DONNA SD SHE WAS GOING TO CK ON MSIR FOR SURE.
PLPMDL0080000001	AKRON	OH	44310	4/11/1995	MET OFFICE STAFF DOC NOT SEEING REPS BUT WILL GO THROUGH CINDY/ MUST FIND OUT WHY USING DURAGESIC MORE TOOK SENOKOT SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44113	4/11/1995	SEE HOSPICE NOTES
PLPMDL0080000001	CLEVELAND	OH	44106	4/11/1995	MSC ONLY LONG ACTING MORPHINE USED. FIRST LINE. PATCH USED ONLY WHERE PO MSC CAN'T BE USED...OH MAYBE 15% PROBLEMS ONLY OCCURED BECAUSE NOT USED CCORRECTLY
PLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1995	PARTNERS N PAIN//LIMITED TIME...PASSOVER
PLPMDL0080000001	CLEVELAND	OH	44106	4/11/1995	MEDICAL EDUCATION...TALKED WITH MRS ROSS DR DERANEK AND DR ZENKO ARE THE WOAMN YOU NEED TO TALK TO NOW. DR ZENKO NOT AVAILABLE AND DERANEK IN A MEETING LEFT HER A NOTE...WILL GET BACK TO ME. ONC HECTIC DAY
PLPMDL0080000001	AKRON	OH	44310	4/11/1995	WORKING WITH SUE TO WET APPT AT ST THOMAS WILL TRY TO SEE SOON/ USING MSC INTRO CALL

PLPMDL080000001	LYNHURST MAYFIELD	OH	44124	4/11/1995	WHY DOES THIS ADDRESS SEEM WRONG...LITTLE MSC ORA NY CI...SENOKOT STOCKED WELL
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	4/11/1995	WOMAN WHO IS PART-TIME...YOU KNOW I BELIEVE THE PTS WE HAD ON MSC DIED RECENTLY...I HAVEN'T SEEN THEM OR FAMILIES IN WEEKS...GOES IN WAVES. THE SENOKOT 20'S ARE ON THE SHELF
PLPMDL080000001	MAYFIELD HTS	OH	44124	4/11/1995	STILL CURT...TRIED TO SAY SOMETHING NEW...LAR WELL WHATS THE INDICATION...NOT INTERESTED...CHANGE HIM FORM CORE AND CHANGE TO A3 AFTER TELE
PLPMDL080000001	AKRON	OH	44309	4/12/1995	SET UP INSERVICES WITH DIANNE CAMPBELL FOR MAY THREE DAYS MET TRACEY DIRECTOR OF PHARMACY SAID ROX IR IS IN BUT OUR MSCONTIN ONLY CONROLLED RELEASE ON FORMULARY
PLPMDL080000001	BARBERTON	OH	44203	4/12/1995	ONC FLOOR CALL TALKED WITH DR FASCAMP ABOUT THE USE OF MSC AND HE IS WRITING. NOT AFRAID TO GO TO HIGHER DOSES. ASKED HIM IF HE COULD GET ME IN TO SEE DR.HAAS. HE SAID HE WOULD TRY.
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	4/12/1995	WITH NURSE AT CHARTS...HELLO YES I HAVE A FEW PTS TRYING ON MSC...DOESN'T SEEM TO BE EXCITED...FROM WHAT I WAS ABLE TO DETECT HE IS DOSING THE MORPHINE LOW. STARTING PTS AT 15 MG REGARDLESS OF CII USE...NT LOOK AT CONVERSIONS DO YOU HAVE ANY PTS TAKING MAYBE .... THEY SHOULD BE STAR TED ON ...
PLPMDL080000001	AKRON	OH	44319	4/12/1995	DISCUSSED THE AHCPR GUIDELINES AND WHO RECOMMENDATIONS ON THE USE OF MORPHINE. MSC DOSE AND MSIR FOR BREAKTHROUGH PAIN. NO QUESTIONS.
PLPMDL080000001	CLEVELAND HTS	OH	44118	4/12/1995	DR BOULWARE, LAST TIME WE TALKED WE DISCUSSED THE ARTICLE IN CLINICAL PHARMACOLOGY RE THE ACCEPTANCE OF METHYLXANTHINES AS A STD THERAPY. HAVE YOU USED THE DHC SINCE THAT TIME DID RIGHT AFTER THEN FORGOT ABOUT IT...NAME NT. HAVE YOUR RESULTS BEEN GOOD, CONCEPT OF SYNERGERSIC EFFECT IMPORTANT GI TOLERANCE CAN I PUT UP A CHART
PLPMDL080000001	EUCLID	OH	44119	4/12/1995	SAW 6 REPS TODAY-WAITED IN LINE!! NICE, THO.JUST WROTE RX FOR DHC WHILE I WAS THERE.HE'S USING IT. CHARLENE SAYS SO TOO.
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	4/12/1995	YOU KNOW BARRETT IS HERE..YES I TALKEDWITH HIM ALREADY GUESS MARTY HAD AN IN-SERVICE WITH HIM. SHE GOT LUNCH AND YOU STRUGGLE TO SEE HIM...WELL SOMEONE IS SEEING HIM THANKS SENOKOT...HAV ETO GO WRITE RXS
PLPMDL080000001	CLEVELAND HTS	OH	44118	4/12/1995	SEN
PLPMDL080000001	CLEVELAND	OH	44118	4/12/1995	NOT REALLY INTERESTED IN THE MSC ISSUES. NEED OR NOT HAD A PT DIE. USE IT FOR CA. GOOD DEAL OF DURAGESIC TRIED TO FIGURE WHERE...IRRITATE. NT WHO ECT ALL RECOMMED PO MORPHINE STIL THE CORNERSTONE...IF TIME ALLOWS PI OF OUTAGEIS AND THEIR STEADY BLOOD LEVELS. DHC DETAIL..ALL GONE SOMEONE IT USING IT BETTER THAN VICODIN/TN
PLPMDL080000001	BARBERTON	OH	44203	4/12/1995	HAS WRITTEN FOR DHC AND LIKE THE RESULTS NO CALLS FROM PATIENTS.
PLPMDL080000001	BEACHWOOD	OH	44122	4/12/1995	VERY NICE TODAY COME ON BACK...SUBURBAN. ASKED WHAT HE THOT OF THE NEW INDICATIONS OF THEOPH FOR LAR...REALLY HADN'T SEN LANCET BUT SOME EXPOSURE...SAYS NEVER REALLY LEFT IT. NITE TIME COMPONENT, YES MOST DEFINATELY AT LEAST 15-20% OF PTS...TOLD HIM OF MY STUDY COMPRABLE TO NATLY...MUCH HIGR NO TIME TO TALK WHAT DO YOU NEED TO TELL ME...MATCH THEAPY O
PLPMDL080000001	AKRON	OH	44303	4/12/1995	DR NOT IN BUT WILL RETURN/ SURG WHO NOT AFRAID TO TREAT PAIN
PLPMDL080000001	BARBERTON	OH	44203	4/12/1995	HOSPITAL FLOOR CALL SEE BARBERTON COMMENTS
PLPMDL080000001	CLEVELAND HTS	OH	44118	4/12/1995	HAD A LUNCHEON SCHEDULED...WAITED 1 AND 1/2 HRS FOR DR TO COME FROM HOPITAL ...I USED MSC BUT BEEN HAVING MIXED LUCK...ONE WOMAN WAS REAL GROGGY AND ANOTHER DISORIENTED SO NOT USING MUCH ANYMORE...HOW DID YOU DETERMINE STARTING DOSE...GAIL I'M SO BEHIND...MADE APPT FOR NEXT WEEK DAMN!!!
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	4/12/1995	THANK YOU WE CAN ALWAYS USE SEN...NO YOU'RE RIGHT WE CAN'T THANKS ANYWAY
PLPMDL080000001	EUCLID	OH	44119	4/12/1995	SAW AT EUCLID OFC FOR SAMPLES
PLPMDL080000001	AKRON	OH	44304	4/12/1995	MET STAFF DOC NOT IN SET UP METING FOR INSERVING RES FOR DHC
PLPMDL080000001	CLEVELAND HTS	OH	44118	4/12/1995	SEN MSC
PLPMDL080000001	CLEVELAND	OH	44109	4/12/1995	MET W/BAXTER REP AT METRO.GREAT DISCUSSION WAS SEEING NANCY BURTON AFTER ME-WILL DISCUSS PREMIER SITUATION/BAXTER WITH HER AND MR. SMITH. GAVE ME GOOD INFO ABOUT CLEVE CLINIC.
PLPMDL080000001	CLEVELAND	OH	44118	4/12/1995	DR WAS IN THE HALL GAVE 5 SECONDS AFTER I TALKED TO CHATFOFF TRIED SUM JIM OF WHO ECT RECOMMENDING PO MORPHINE GUESS NOT BETTER MAKE THAT APPT \$10.00/10 MINUTES
PLPMDL080000001	AKRON	OH	44304	4/12/1995	MET ANGELA SET UP POTEN INSERVICE FOR DHC WITH RESIDENTS DOC WORKING WITH HOSPICE
PLPMDL080000001	EUCLID	OH	44119	4/12/1995	RUNNING AROUND AS USUAL YELLING AT EVERYONE-SD "I USE MS CONTIN" SEEMED A LITTLE PERTURBED. SET LUNCH /INSERVICE UP FOR DEPT FOR 5/1. SD "GREAT".
PLPMDL080000001	EUCLID	OH	44119	4/12/1995	SET UP LUNCH FOR 5/1. SD THEY USE WESTERN RESERVE AND ALSO MEDNET HOMECARE-DEPENDING ON INSURANCE. SD NO REAL ORAMORPH BEING USED. HAVE ONLY 1 PT THAT THEY KNOW OF ON 60 BID OF ORAMORPH. THE RES IS MSC/DURA. SD THEY USE IT TOGETHER SOME ND TO ADDRESS THIS AT INSERVICE.
PLPMDL080000001	AKRON	OH	44304	4/12/1995	MITA WANTED SENOKOT S/ USING MS CONTIN NOT MAKING APPT WILLING TO DO LUNCHEONS PER MARY ANNE
PLPMDL080000001	CLEVELAND	OH	44119	4/12/1995	TRIED TO DISCUSS NEW LEVY-NOT INTERESTED REALLY.SD HE KNOWS ALL ABOUT ORAL MORPHINE AND CA PAIN. WON'T TALK SPECIFIC PTS TOLD HIM OF LUNCH-GREAT. ND NEW APPROACH
PLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	4/12/1995	PAIN CLINIC AND ONC. SPOKE WITH RON AND RECEIVED THE PORTENOY TAPE FROM HIM
PLPMDL080000001	NORTH OLMSTED	OH	44070	4/12/1995	AOK. ....
PLPMDL080000001	AKRON	OH	44319	4/12/1995	LIKES THEO AND UNDERSTANDS ITS EFFICACY,USED THE NEW ANTI- INFLAM LIT TO EXPLAIN THE PROCESS WITH UNI. ASKED HIM TO SWITCH FROM MULTI-DOSE PRODUCTS TO UNI.NEXT UNCOVER ANY RESERVATIONS.
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	4/12/1995	SAW AT SUBURBAN...USE TO BE ALL MSC AND NOW ALOT OF DURAGESC AND DILAUDID...WITH CANCER PAIN MSC IS ALWAYS FIRST BUT WITH THE NON MALIG DEPENDS ON THE PT...GOING INTO MEETING...NT ASK DR TO REQUEST THE LITERATURE RE NON-MALIG
PLPMDL080000001	MAPLE HTS	OH	44137	4/13/1995	I KNOW YOU HAVE BEEN THROUGH ALL THIS BEFORE AND NO MSC IS THE ONLY LA I WRITE FOR. AS FAR AS I KNOW THEY ARE GETTING THE MSC...SHOED HIM LETTER...NOT THE SAME CONTIN SYSTEM...YOU'VE TOLD ME THIS IS ALL I USE SO IF THEY GET IT...PHYC. UNI ALL THE LECTURES SAY NO BUT I NEVER LEFT IT...MARYMOUNT ALL THEY USE..AMINOPHYLLIN.NO NEED DHC
PLPMDL080000001	BARBERTON	OH	44203	4/13/1995	ON FLOOR CALL WITH HEAD RN DONNA SET UP AN IN-SERVICE FOR E END OF APRIL ON WEDS. DR.HAAS IS STARTING TO USE MORE MSC AND THAT'S GOOD. LEFT OFF BETASEPT INFO IN PURCH. DHC DETAIL WITH DR.HANLON IN THE ER
PLPMDL080000001	AKRON	OH	44319	4/13/1995	USING UNI AT NIGHT DISCUSSED THE NEW DATA ON ANTI-INFL AND LEFT OFF THE SULLIVAN PAPER
PLPMDL080000001	AKRON	OH	44319	4/13/1995	HOSPITAL CALL ON MSC LEFT HIM WITH THE CONVERSION CAL
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	4/13/1995	WELL DR HAS THE ANSWERS AND THE BOXES ARE GOING DOWN NOT SAMPLING AND WILL FOLLOW WITH HIM...WE'LL SEE GOTTA BE TOUGH GOTTA BE STRONG...WHAT DO I HAVE TO LOSE TELL HIM NO MOVEMENT IF YOU BELIEVE IN IT AND HAVE HAD GOOD RESULTS ( I CAN GIVE YOU REFERENCES OUTSIDE YOUR POSITIVE EXPERIENCES) CAN I HAVE A SCRIPT OR TWO IDENTIFY ONE PT
PLPMDL080000001	BARBERTON	OH	44203	4/13/1995	40% OF HIS PATIENTS ARE ON UNI SOME BID FAST METABOLIZERS. USED THE NEW SULLIVAN PAPER TO SHOW THE ADDED BENFITS OF UNI IN ANTI-INFL
PLPMDL080000001	BARBERTON	OH	44203	4/13/1995	HOSPITAL CALL HAS 5 ON MSC 30-60MG AND DOING GOOD
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	4/13/1995	WILL CALL ME TOMMORROW
PLPMDL080000001	BARBERTON	OH	44203	4/13/1995	SPOKE BRIEFLY ON THE BENEFITS OF MSC /MSIR AND LEFT OFF THE VISUAL
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	4/13/1995	ACTUALLY DON'T HAVE ALOT OF REQUESTS FOR SENOKOT NOT NOW THANK YOU...LITTLE CTRL
PLPMDL080000001	AKRON	OH	44302	4/13/1995	WORKS FOR DR HAZRA IMPORTANT/ PIPHIC FOUNDATION KNOWS SUZANNE VERY WELL. NEEDS CLIPBOARDS FOR SYMPOSIUM NOT INVOLVED IN PAIN MGMT VRY MUCH SUGGEST RESEARCH NURSE
PLPMDL080000001	BARBERTON	OH	44203	4/13/1995	LIKES THE POWER CLAIM AND SPEED WITH THE ADDED CAFFEINE
PLPMDL080000001	MIDDLEBURG HTS	OH	44130	4/13/1995	TALKED DRS AND DOSING
PLPMDL080000001	BEACHWOOD	OH	44122	4/13/1995	ANNE...GOT YOUR MESSAGE...GAIL I AM SO SORRY YOU WERE CUT SHORT...THEY HAD ANOTHER ROOM SCHEDULED...WE WILL SET UP ANOTHER AND I WILL BE HERE...YOU'RE ATTENDANCE WAS ALOT OF SOCIAL WORKERS BUT THEY FOUND IT TO BE VERY BENEFICIAL. WE WILL DO JUST IN-PT NURSING PROGRAM AND THEN JENNY AND YOU SET UP THE TEAM MEETING PROGRAM. THANK YOU
PLPMDL080000001	PARMA	OH	44129	4/13/1995	YES GAIL RECEIVED THE BOOKS BUT NOT THE SENOKOT TEAM MEETING IN MAY ALOT OF PEOPLE GONE, YES YOU ARE MORE THAN WELCOME TO ATTEND...I THINK IT IS AS IMPORTANT THAT THE SOCIAL WORKERS GET SEE MARY JOE...NO SENOKOT YET YSES TEAM MEETING 10 30 JUNE 14TH 10 PEOPLE HEALTHY BAGELS
PLPMDL080000001	PARMA	OH	44129	4/13/1995	PAGED..DIDNT ANSWER...GAIL THIS IS A BAD TIME VERY CURT THEN CAUGHT HERSELF...I WILL CALL YOU LATER...WHICH SHE NEVER DID
PLPMDL080000001	CLEVELAND	OH	44106	4/13/1995	ENDED UP TALKING ABOUT THE DRS AND LIKE GUND BUT REISMAN AY MOODY... GUND JUST DOESN'T REALLY GET INVOLVED. LOOKED AT LIT. REALLY INTERESTED IN SESNOKOT LAMINATED CARDS AS MUCH SEN AS YOU CAN GET FOR US. MSIR CAPSULE YES THAT WAS A GOOD IDEA WOULD LIKE TO PURSUE THAT. I NEED DRS REQUEST. TAKE THEM SENOKOT CARDS
PLPMDL080000001	MIDDLEBURG HTS	OH	44130	4/13/1995	YES MEDICARE CERTIFIED AND WE CAN NOW GET GOING. TALKED WITH GAIL RE IN-SERVICES AND TEAM MEETING. SET UP FIRST IN-SERV AND APPT WITH ACCTG DEPT NEXT WEEK WITH CHRIS
PLPMDL080000001	INDEPENDENCE	OH	44131	4/13/1995	WANTD TO FOLLOW APPOINTMENT...USE GOOD DEAL OF UNI OFTEN E UNI BID...THANK YOU NO SAMPLES NOW...NT BRING COPD PTS THAT FELT BETTER....
PLPMDL080000001	AKRON	OH	44307	4/13/1995	INTRO CALL FEELS REPS ARE RESPONSIBLE FOR INSERVICING INTERESTED IN CEU
PLPMDL080000001	AKRON	OH	44313	4/14/1995	MET DR FRANCIS INVITED ME TO COME AND TALK ABOUT MSC IF I HAD ANYTHING NEW BRING IN AND TALK WIFE WAS DIETITIAN
PLPMDL080000001	AKRON	OH	44313	4/14/1995	DR USING CAT 3 FOR PAIN TRY TO POSITION DHC FOR FIRST PRODUCT USED
PLPMDL080000001	BARBERTON	OH	44203	4/17/1995	LEFT OFF INFO ON DHC IN THE ER ALONG WITH A BACK CHART AS A REMINDER ALSO FILLED DRS.HAAS,HAZRA MAILBOX WITH MSC INFO.
PLPMDL080000001	BARBERTON	OH	44203	4/17/1995	USED THE ANT-INF AID TO SHOW UNI REDUCES INFLAMMATION AND TIMING THE DOSE OF UNI WITH THE DEGREE OF PROBLEMS AT NIGHT TO REDUCE NIGHTTIME SYMPTOMS.
PLPMDL080000001	BARBERTON	OH	44203	4/17/1995	THE NEW AID WAS PRESENTED TO SHOW HOW UNI EFFECTS THE LAR AN IN REDUCEING INFLAMMATION AND BRONCHODILATORY EFFECTS. LEFT OFF THE VISUAL AND SIGNED FOR SAMPLES HAS USED BOTH AT A TIME. NO NEED, WASTE OF MONEY. MENTIONED THE PATCH USED Q3DAYS BUT STILL USING BREAKTHROUGH MEDS. DISCUSSED AHCPR GUIDE AND LEVY STUDY.
PLPMDL080000001	BARBERTON	OH	44203	4/17/1995	HAS USED UNI IN RESIDENCY,SEES A LARGE NO. OF ASTHMATICS LIKES INHALERS BECAUSE IT APPEARS TO BIG THE IN THING. USED THE SULLIVAN PAPER AND CLASSIC VISUAL TO SHOW THE ANTI-INF EFFECTS OF UNI AND THE NIGHTTIME BENEFITS. NEXT FOLLOW-UP ON HIS COMMITTTMENT TO TRY UNI.
PLPMDL080000001	NORTON	OH	44203	4/17/1995	USED THE PRODUCT DATA BOOK TO SHOW THE POWER VS MORPHINE AND THE CAFFEINE SPEEDS THE ONSET OF ACTION. LEFT OFF THE VISUAL AND LASKA.
PLPMDL080000001	BARBERTON	OH	44203	4/17/1995	GREAT CALL! CAUGHT HIM WHEN HE WAS JUST DONE W/PTS.STUCK AROUND TO TALK TO ME.HAS 3-4 PTS ON MSC.THE ONE DISC LAST TIME DOING WELL.OTHERS SAY THEY WANT THEIR DURA BACK.IWON'T SWITCH FOR 1 MONTH.DEF NOT CONVERTING RIGHT PT SHOULD BE ON 45MG BID BUT HE CONVERTED HER TO 15MG-SHE'S IN PAIN/ISD OK. THINK HE MAY BE AFRAID OF ORAL MORPH.ADDRESS THIS NX TME.
PLPMDL080000001	RICHMOND HTS	OH	44143	4/18/1995	YES HAVE USED IT IN SEVERAL PTS. VERY FINE PRODUCT. AFTER I ASKED A FEW QUESTIONS...YOU ARE NOT INTERVIEWING ME I AM YOU. I JUST WANT TO GET A FEEL FOR YOUR RESULTS AND WHERE YOUR SUCCESSES ARE...OK I HAVENT USED IT. THAT'S FINE I JUST NEED TO KNOW WHERE I STAND...TELL ME WHAT YOU ARE SUPPOSE TO...OK THERE ARE JUST TOO MANY TO
PLPMDL080000001	NORTH ROYALTON	OH	44133	4/18/1995	DR HAD BEEN A TARGET SEVERAL ACTION PLANS AGO TO GET HIM TO TRY UNI. USE THE METERS AND SWITCH PTS FROM THEIR BID'S DR HAD CALLED ME FOR MORE UNI...LIKES UNI FOR THE QD DOSING...COMPLIANCE
PLPMDL080000001	N ROYALTON	OH	44133	4/18/1995	DR DID NOT HAVE DATA BEFORE AND THIS APPT WAS MADE 3 MONTHS AGO...A VERY ACTIVE PRIVATE PRACTICE BUT OBVIOUSLY NOT IN OUR PRODUCTS. WILL USE DHC SO LITTLE THEOPH INTO WORTH DISCUSSING
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	4/18/1995	DR DID NOT HAVE DATA BEFORE AND THIS APPT WAS MADE 3 MONTHS AGO...A VERY ACTIVE PRIVATE PRACTICE BUT OBVIOUSLY NOT IN OUR PRODUCTS. WILL USE DHC SO LITTLE THEOPH NTO WORTH DISCUSSING
PLPMDL080000001	BROADVIEW HEIGHTS	OH	44147	4/18/1995	TOOK IN DONUTS!THEY WERE THRILLED.CL CL HOSPICE STILL DAW MSC RX.NOT MUCH STOCK ON ORAMORPH-WON'T PUT IN 15MG THO.DO NOT PLAN TO.NEW HOSPICE HAS 2 PTS.
PLPMDL080000001	MAYFIELD VILLAGE	OH	44143	4/18/1995	RUNNING OVE AN HOUR LATE...I RECENTLY RECEIVED THE SCRIPT TRAC AND DECILE INFOR ON THE N ROYALTON AND STRONGSVILLE DRS SO MY TARGETING IN THESE NEW ZIPS WILL CHANGE...HOWEVER DR IS A BUSY FP AND NEVER HAD USED UNI BEFORE...SOLD ON THE PRODUCT AND IS SWITCHING..A PERIODIC SERVICE CALL WHEN TIME
PLPMDL080000001	STRONGSVILLE	OH	44136	4/18/1995	

PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	4/18/1995	SAMPLES
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	4/18/1995	REMIND-SD HAS GIVEN IT ANOTHER TRY.WILL KEEP USING SOME.
	CLEVELAND	OH	44106	4/18/1995	SUSAN I GOT YOUR MESSAGE AFTER THE MEETING WITH THE INFOR THANK YOU. DR SIMPSON AND MASTRIORNI GONE...GAIL I TALKED TO BOTH OF THEM AND DR M WAS TO CALL YOU. HE KNEW BEFORE THIS ROTATION HE WAS TO CALL YOU I CAN'T HOLD THEIR HANDS..CANCEL IT. I JUST WANT TO DO ALL I CAN..YOU HAVE AND MORE IT'S THEIR COURT NOW
PPLPMDL0080000001	STRONGSVILLE	OH	44136	4/18/1995	SEN
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/18/1995	REMIND
PPLPMDL0080000001	GATES MILLS	OH	44040	4/18/1995	HARD TO TALK TO-PARK WAS SUPPOSED TO BE IN-PRICE IN INSTEAD. BASICALLY JUST GAVE HIM INFO-SHOWD HOW TO CONVERT FROM PERCO- CET-SD USES MSC ALL THE TIME.WOULD'NT GET SPECIFIC SEE PARK TOM'W
	STRONGSVILLE	OH	44136	4/18/1995	REALLY A BAD DAY BUT POLITE AS USUAL. NO DHC LATELY HAVEN'T REALLY NEEDED IT NEXT TIME I KNOW YOU HAVE EXPERIENCE WITHTHE DHC WANTED TO KNOW HOW YOU FEEL ABOUT WRITING FOR THE [PRODUCT...DO YOU HAVE A COMFORT LEVEL
PPLPMDL0080000001	STRONGSVILLE	OH	44136	4/18/1995	SEN NOT DHC
PPLPMDL0080000001	MAYFIELD	OH	44143	4/18/1995	SAYS USING IT-DISC DEL SYSTEM AND WHY UNI DIFF-NOT JUST FOR PM ASTHMA.AGRED. SD WD CONSIDER MORE
	MIDDLEBURG HTS	OH	44130	4/18/1995	TALKED WITH MERIDETH RE TEAM MEETINGS. YES GAIL I WOULD LIKE YOU TO DO SO...HOW OFTEN QUARTERLY WOULD BE MORE THAN NECESSARY BUT YOU ARE WELCOME...NO NO MAY YOU HAD THE FULL STAFF THERE LAST WEEK..JUNE CALL ME FOR AN 8 15 ON A TH..WE HAVE 1 ROTATING NURSE AND WE WILL MAKE SURE SHE IS THERE!!!
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/18/1995	HAVEN'T SEEN ANYONE FROM YOUR COMPANY IN YEARS. SORRY MY INFORMATION WAS ALL MIXED JUST RECEIVED NEW DATA. YES WOULD SIT DOWN WITH ME IF I MAKE AN APPT...THANK YOU. NT WHERE AND WHEN WOULD YOU USE A BID OVER UNI...HOW DO YOU FEEL ABOUT CIRCADIAN PATTERNS AND LOWER BLOOD LEVELS THAT SEEM TO BE IN VOGUE
	MAYFIELD HEIGHTS	OH	441242205	4/19/1995	DR IS THE ONE SEEING REPS FOR DR KIOUS..I DON'T KNOW WHAT GOOD THIS WILL DO WITH HIM BECAUSE SHE IS ANTI THEOPH I'VE SEEN AS MUCH STUDIES AGAINST AND THAT THEY ARE TRYING TO MAKE ACASE FOR THEOPHYLLINE. NO CIII. YES WILL PASS ALON TO KIOUS
PPLPMDL0080000001	BARBERTON	OH	44203	4/19/1995	CLINIC CALL WITH DR.FISHER ORS LEFT OFF THE INFO ON DHC AND HE COMMITTED TO WRITE. ER CALL WITH DR.CAMPENSA WENT OVER DOSAGE AND SIGNED FOR SAMPLES OF DHC. PURCH-CALL WITH MR.BUN,LEFT OFF BETASEPT SAMPLES ALONG WITH LIT. ONC FLOOR CALL WITH KIM AND CONNIE ON MSIR/MSR.DRS.HAAS AND HAZRA ARE HAVE A PATIENT ON MSC 30 AND 60 MG RESPECTIVELY.
PPLPMDL0080000001	AKRON	OH	44319	4/19/1995	LEFT OFF THE ANTI-INFLAMMATION VISUAL AND MENTIONED THAT UNI HAS ANTI ACTIVITY LIKE THE BETA2 PLUS BRONCHODILATOR ACTIVITY. LEFT OFF MARTIN. NEXT DOSAGE
	BEACHWOOD	OH	44122	4/19/1995	THIS IS NOW PRIVATELY OWNED. DR WAS AT ONE TIME AFFILIATED WITH CLEVELAND CLINIC ALTHOUGH PEOPLE FOR SOME REASON THINK IT IS UH OR MERIDIA...NOT ANY LONGER AFFILIATEDE WITH CLEVE CLINIC...YES WE WOULD LIKE AN IN-SERVICE...TALK TO BARBARA NEXT WEEK TO SET ONE UP
PPLPMDL0080000001	AKRON	OH	44319	4/19/1995	DR CAMPENSA HAS COMMITTED TO USE DHC AND WE DISCUSSED THE PROPER DOSE OF 2CAPS TO ACHIEVE THE MAX RESULTS. NEXT ASK HIM TO STAMP HIS RX PAD.
	BEACHWOOD	OH	44122	4/19/1995	EVERYTHING WOULD BE GREAT IF I WAS PAID MORE FOR MY MSC AND SENOKOT...LET ME TELL YOU ABOUT THIS INSURANCE LADY YESTERDAY 6005 OF GAIL AND I MADE 7.00 DISPENSING. I WILL BE CHANGING FROM WHITMIRE TO AMERISOURCE WHO WILL ALWAYS SHOW ME THE CHEAPEST AB DRUG I CAN DISPENSE WITH A COMPUTER SYSTEM...WHAT CAN I SAY GAIL I HAVE TO MAKE
PPLPMDL0080000001	SHAKER HTS.	OH	44122	4/19/1995	NO HAVEN'T SEEN ANY DHC AND STILL HAVE SENOKOT
PPLPMDL0080000001	BARBERTON	OH	44203	4/19/1995	LEFT OFF INFO ON UNI,DHC AND MSC/MSIR. HE SIGNED FOR SAMPLES NEXT FIND OUT WHERE HE IS USIN UNI AND DISCUSS THE ANTI-INF ISSUE WITH HIM.
	BEACHWOOD	OH	44122	4/19/1995	I KNOW THE 200MG. FUNNY HOW PURDUE USE TO SAY 30MG MAY WELL THERE HAS BEEN ALOT OF RESEARCH IN THE PAST FEW YEARS TRENDS ARE SUPPORTING BUMPING HIGHER DOSES AND MORPHINE STILL CORNERSTONE..SAME THING..DOSES AND PATTI NT WHEN WOULD YOU EVER USE A SHORTER ACTING
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/19/1995	NOW A PRIVATE OWNED FACILITY. WAS WITH CLEVEL CLINIC AND ONLY HERE CERTAIN DAYS...USE MSC SET UP IN-SERV TO TALK
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/19/1995	HAVE TO GO BACK TO SURGERY...NOT NOTHING EXCITING ALOT OF ELDERLY FALLS..HIPS KNEES YES HAVE USED IT CALL NEXT WEDNESDAY...BEEN AWHILE. NT RESULTS FINALLY USING DHC..GOOD ANY PT TYPE...NICHE IT SAYS HE REALLY NEEDS UNI SAMPLES.SAYS ONLY THEO HE USES BUT HE'S NOT USING AS MUCH THEO AS BEFORE BUT WHEN HE DOES ITS UNI.KX-SUPPORT WHAT HE LIKES ABOUT IT AND WHERE HE PLACES IT AND WHEN HE DECIDES TO USE UNI-ALSO ADDRESS ISSUE OF NOT USING THEO AS MUCH.
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/19/1995	GAIL MSC IS ALL I USE AND WHEN THEY ARE TAKING MULTIPLE TABLETS OF COMBOS...USE A PAIN ASSESSMENT CHART APPRECIATE THE SUPPLY OF SENOKOT
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/19/1995	WE CAN ALWAYS USE SENOKOT
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/19/1995	SAW DR KRIEGLER IN PAIN CENTER
PPLPMDL0080000001	GATES MILLS	OH	44040	4/19/1995	EXTREMELY BUSY TODAY BUT ALWAYS TAKES TIME TO TALK.NEED MORE TIME W/HIM SO I SET UP LUNCH FOR 5/10.NURSE SAYS HE WILL SIT AND TALK.ALWAYS HAS SOME PROBLEM IT SEEMS-SMOKESCREEN-ADD ISSUE OF USING DURA WHEN PTS GET NAUSEATED ON MSC DURING CHEMO-SD SA MORPHINE "JUST FINE".SD BIGGER PROB IS PRICE OF IT-NO INSURANCE.TOLD HIM OF IPAP.SD GOOD.DISC MORE AT LUNCH
	BEACHWOOD	OH	44122	4/19/1995	SET NOW. WELL WE'VE TALKED ABOUT THIS BEFORE. YES, QD AND CIRCADIAN PATTERNS ARE IMPORTANT BUT SO IS COVERAGE. AS WELL IT ADDS TO COMPLIANCE NT WHERE WHEN YOU USE A BID OVER QD...IF COST AN IMPORTANCE WOULD'NT A BID HAVE TO BE USED 3X/DAY?
PPLPMDL0080000001	CLEVELAND	OH	44121	4/19/1995	NEEDED SAMPLES DESPERATELY-REALLY GOING THRU A LOT LATELY- DISC HIS TALK AT APPO-WASN'T REAL HAPPY W/THAT GROUP-TOLD ME OF STUDY HE JUST COMPLETED W/UNI AND PROV REP.RESULTS OUT SOON.SD HE WOULD'NT USE UNIDUR-WE HAVE HIM FOR THE LONG TERM INT IN NEW DEBUSKE STUDY.LEFT IT FOR HIM SD WOULD LOOK IT OVER AND GIVE ME HIS OPINION
PPLPMDL0080000001	WARRENSVILLE	OH	44122	4/19/1995	WENT TO SEE FRED WHO WANT THERE...TALKED WITH NURSES RE BETASEPT...NONE OF THEM HAD SEEN OOR HEARD OF IT WE WILL HAVE HIM CONTACT YOU. IF YOU LIKE IT EASY SWITCH
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	4/19/1995	JUST ORDERED SKT-TOLD HIM OF SAMPLES FROM PHCY.MAYBE GET PROGRAM FOR ALL STORES TO SELL SKT.
	INDEPENDENCE	OH	44131	4/20/1995	YES GAIL I AM HAPPY WITH IT AND USING IT...USE THEO 24 JUS I SPOKE FOR THEM. GAVE DR THE DHC CERTIFICATE. NT BIG USER OF VICODIN AND OTHERS NICHE ON THE WORKMAN'S COMP BRAND LESS ABUSE NOT KNOWN
PPLPMDL0080000001	BEDFORD	OH	44146	4/20/1995	TOOK BETASEPT LITERATURE..NOTHING YET HAVEN'T REALY LOOKED AT IT. MSIR CAP LETTER OF REQUEST FROM TIRGAN CALL TO FOLLOW WITH THIS
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	SEE HOSPICE RECORDS
	INDEPENDENCE	OH	44131	4/20/1995	I KNOW YOU ARE BUSY AWARE MSC IN 200MG AND DIDYOU RECEIVE DHC? DON'T KNOW I'M SORRY...GI TOLERABILITY WAS YOU INTEREST...OH YES LEFT LIT...SAME OBJ UNTIL SUMMER WHEN GETS AN ASSOCIATE. KEEP MSC IN FRONT OF HIM HIGER DOSES AND DHC LEAVE BEHINDS
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/20/1995	WHEN I WAS HERE FOR THE IN-SERV YOU MENTIONED THAT YOU HAD A PT ON DUR PLUS MSC WE THOUGHT MIGHT BENEFIT FROM JUST BUMPING THE MSC DOSE...WHAT PT...LADY I'M USING IT DON'T WORRY...NT SAME CONVERSATION ONLY WHEN LUNCH...SCHEDULED
PPLPMDL0080000001	PARMA	OH	44129	4/20/1995	CAN I SIGN SOMETHING...NO YOU HAVE PLENTY HERE...GIRLS SAID WE THREW OUT EVERYTHING IN SOLON...OUTDATED. WHAT'S THAT MORE THEOPH YES BARNES UK YOPU MENTIONED THAT YOU HAD A CONCERN OVER SIDE EFFECTS...LOWER DOSES DIRECT CORRELATION YES THANK YOU BYE. NT DR WOULD YOU AGREE SOME PTS RESPOND SPECIFICALLY TO THEOPHYLLINE...FOR THOSE SPECIFIC
	CLEVELAND	OH	44113	4/20/1995	SAW ON ONC FLOOR-HAVE 7 PTS TODAY!! GOOD FOR THEM.1 IS HOS- PICE PT.DEALING W/MANY RESIDENTS THAT DON'T KNOW HOW TO USE MSC CORR.SHE CORR PT THAT WAS ON "10 MG Q4H PRN" TOLD RES HOW TO USE IT RIGHT.REYES KNOWS BUT RES DON'T.LILLIE TRIES TO HELP THEM-THEY USUALLY LISTEN TO HER.NO ORAMORPH.
PPLPMDL0080000001	CLEVELAND	OH	44109	4/20/1995	TALKED ABOUT APPO-NEEDED SAMPLES.THANKED ME FOR MY SUPPORT OF THEIR PROGRAMS. ASKED HIM IF HE COULD WRITE AS MUCH AS HE COULD TILL END OF APRIL-SD HE WOULD DO WHATEVER HE COULD TO HELP
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/20/1995	YES WE'VE BEEN OUT OF S
PPLPMDL0080000001	BEDFORD	OH	44146	4/20/1995	YEA REISMAN THIS AFTERNOON...GAIL YOU ARE SO POLITE HAVING SURGERY IN MAY
	CLEVELAND	OH	44113	4/20/1995	NO ONE ON DURA RIGHT NOW-ALL PTS CURR ARE STEFFES PTS-DEAL WITH SAME GROUP OF PTS MOSTLY. WANT MORE CA PTS,HASN'T USED PATCH ON ANYONE SINCE MY FIRST VISIT.TRIED TO EXPLAIN THAT IF USING DURA-CAN GET BETTER RESULTS W/MSR.SHOWED LEVY PAPER EVEN THO ITS CA PAIN VERY INT.WANTED COPY.TOLD HIM NX TIME.
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	STILL TRYING TO COME UP WITH PAIN MED PROTOCOL FOR OFC-NO TIME TO SET IT UP-ALSO WANTS TO DO STUDY W/MSR-TOLD HIM TO GET PROPOSAL TOGETHER -SD WD BUT KAREN SAYS HE IS SO UNOR- GANIZED.HAS PTS ON IT DOING WELL.INT IN OUR IPAP PROGRAM.UGH
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	ARE USING MSIR CONCENTRATE FOR PTS THAT GET MEDS FROM FAIR- VIEW OUTPT PHCY-WANT REBATE ON IT-WILL CONVERT ALL PTS EVEN- TUALY-ND IT STOCKED AT LUTHERAN HOSP PHCY WHICH WILL BE A PROBLEM CUZ ITS NOT CHEAPER THAN ROX ON THE PREMIER CONTRACT PHCY WON'T STOCK IT-JIM WILL AT OUTPT PHCY-ALL PTS THAT GO THERE WILL GET MSIR.NOT MUCH DURA LATELY.
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	SEEING RX FROM SALTZ/JOSHI/SHAMIR AND REYES.ALSO GOT RX FROM A DR. BEACHY (?) AT CLINIC ON W.25TH.SD NOT FOR ME TO GO THERE DUE TO BAD PART OF TOWN.FOLLOW-UP ON THIS PHYSICIAN
PPLPMDL0080000001	BEDFORD	OH	44146	4/20/1995	SEE HOSPICE RECORDS
PPLPMDL0080000001	BEDFORD	OH	44146	4/20/1995	NO MSIR YET...-SENOKOT
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	SAME OLD THING-SAYS SHE SHOULD OWN STOCKIN OUR COMPANY-ONLY USES MSC-I BELIEVE IT-ALL NURSES CONFIRM IT.HARD TO GET ANY- THING OUT OF JUST KEEP SEEING AND SUPPORT HOSPICE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/20/1995	NOT AT THE MOMENT YES USING GOOD DEAL...BUSY
PPLPMDL0080000001	PARMA	OH	44134	4/20/1995	YES AND I HAVE HAD GOOD RESULTS WITH UNI. DID USE DHC AND HAVE JUST FORGOTTEN ABOUT IT. NT ONLY CHANCE FOR CONVERSATION IS LUNCH
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	4/20/1995	NO DHC COULD USE UNI
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	REMINDER OF DHC-SD STILL USING-NOT AS MANY PTS FOR ANY C 111 LATELY.DEF IN HIS TOP 2 CHOICES.KEEP REMINDING
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	4/20/1995	SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44113	4/20/1995	STILL USING-HAVE 3 PTS CURR ON IT-DOING WELL-LOW DOSES BUT BETTER THAN PUMPS OR PATCHES.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/20/1995	NO MSC AND NOT INTERESTED ON EDUC LITERATURE.
	BEDFORD/SINAI	OH	44146	4/20/1995	GAIL I WANTED TO TALK TO YOU. I HAVE TRIED GETTING THE CAPSULE AT BEDFOR AND MARYMOUNT...NEITHER HAVE IT AND ALL I CAN GET IS ELIXIR..YOU ARE RIGHT THEY HATE THE TASTE..GOOD A BUG IS IN HIS EAR.
PPLPMDL0080000001	AKRON	OH	44313	4/21/1995	WROTE A LETTER FOR ME TO TAKE TO PT COMMITTEE FOR BOTH HOSPITALS. FOLLOW THROUGH WITH THIS. NO ORAMORPH..SUR THAT'S WHAT GETG
PPLPMDL0080000001	AKRON	OH	44313	4/21/1995	DR DOES NOT TAKE SAMPLES/ SET APPT FOR LUNCH APPT MAY FOR ALL STAFF. USING ULTRAM
PPLPMDL0080000001	AKRON	OH	44307	4/21/1995	DR FEDERMAN NOT ABLE TO SEE BUT SET A LUNCH WILL TRY TO POSITION DHC FOR NON OPIATE RECEPTIVE AND THREE WAY ACTION
	AKRON	OH	44304	4/21/1995	FIFICK FOUNDATION VERY IMPORTANT TO HER, SHIRLEY HAVES THE MAIN NURSE IN PRESCRIBING SO WILL GET TO SHIRLEY
PPLPMDL0080000001	AKRON	OH	44304	4/21/1995	MET DR FIRST LUKES REPRINTS/ AND NEW INFO/ DOESN'T LIKE THEO AS ANTI INFLAM/ SHOWED HIM LANCET(BIOPSY) AND CELL INHIBITOR THEN SHOWED HIM RIVINGTON AND THEO EFFECT ON FEV/MORNING AND SYMPTOMS/ HE WAS SURPRISED/ ASKED FOR COPIES
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	4/21/1995	KNOW I CAN BREAK THE UNI BUT DON'T WANT TO WHY CAN'T YOU LOAD ON T-PHYL?...NT AT APPT WHY WOULD YOU USE A BID OVER QD AND HOW DOES HE FEEL ABOUT THE CIRCADIAN PATTERN
PPLPMDL0080000001	AKRON	OH	44313	4/21/1995	DR TOO BUSY BUT MADE LUNCH APPT FOR 5/16 12 15 INTERESTO IN NEW DHC

PPLPMDL0080000001	CLEVELAND	OH	44113	4/21/1995	HAS REALLY BEEN USING ALOT OF IT LATELY SINCE DR. KELLIS AND KIM ARE BOTH USING IT.SAYS WORKS WELL AND USES IT WHEN- EVER HE CAN
PPLPMDL0080000001	AKRON	OH	44320	4/21/1995	WHITE VERY BIG WRITER OF THEO CUOLD SAMPLE ONLY WILL MEET ON JUNE 22
PPLPMDL0080000001	AKRON	OH	44313	4/21/1995	DR NOT IN WILL NOT SCHEDULE REPS WILL GIVE INFO EACH VISIT AND FOLLOW WITH SAMPLES
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/21/1995	MSC INSERVICE. DOSING TITRATION BREAKTHROUGH CONVERSIONS. INDIVIDUAL PTS
	PARMA	OH	44129	4/24/1995	FRIENDLY...LATER TOMMORROW WOULD BE BETTER...CAN I LEAVE THIS EUROPEAN RESP JOURNAL WITH YOU....SAME...NT WHAT DO YOU THINK OF THE NEW DIRECTION OF DOSING THEOPHYLLINE TO MEET THE NEEDS OF
PPLPMDL0080000001					ASTHMATIC AND COPD/RS WITHG GREATER NEED EARLY AM HRS
PPLPMDL0080000001	PARMA	OH	44129	4/24/1995	I BELIEVE WE DID RECEIVE THE SAMPLES...LATE GOING TO DEACONESS ROTATE MONDAYS...YES I HAVE APPT IN A WEEK TALK THEN
	BROOK PARK	OH	44142	4/24/1995	DR REALLYREMEMBERS EVERYTHING...YES AGREES TO UNI BASED ON COMPLIANCE. NT HOW DOES HE FEEL ABOUT THE CIRCADIAN PATTERN CONCEPT AND UNI BEING TAYLORED TO MEET THESE CHANGING
PPLPMDL0080000001					DEMANDS.OTHERWISE COMPLIANCE WILL HAVE UNIDUR GAINING BUSINESS...BETTER CHANGE CORE...NOT INT IN DHC BECAUSE GI CONCERNS
PPLPMDL0080000001	PARMA	OH	44129	4/24/1995	SEN
	PARMA	OH	44129	4/24/1995	NO HAVE NOT USED THE MSIR...HAVEN'T NEEDED IT ...NO-ONE IN PAIN. NO SENOKOT MOM IF NECESSARY. LETTER FROM STATE BOARD...DOESN'T MEAN IT DOESN'T WORK AS WELL THEY SHO BETTER CURVES...THEY
PPLPMDL0080000001					ALSO APPLIED TO BE OUR AB RATED OK NT BENEFITS OF COLOR CODIGN IN HOSPICE PT
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	4/24/1995	SEN...WHERE IS THE PROFILE FOR ONE AT STATE/PV
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	4/24/1995	SEN...WHERE IS THE PROFILE FOR ONE AT STATE/PV
	PARMA	OH	44129	4/24/1995	GREAT APPT!!!! I CHOOSE CONTROL DRUG BASED ON PT... SOME HAVE CONSTIPATION ON CERTAIN ONES MORE THAN OTHERS LEAD ME INTO SENOKOT AND MSC.....GREAT BUT REALLY INTERESTED IN DHC...WHY HAVE I
PPLPMDL0080000001					NOT HEARD OF THIS...APPT ONLY HOW FAST CAN I GET IT AND HOWW MUCH??? NOT BAD. YOU CAN TELL WHEN THEY NEED IT PTS DESERVE TO BE COMFORTABLE...NEW NAME
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/24/1995	I DID SAY I WOULD USE IT AND I PLAN TO AND DON'T SEE ANYONE RIGHT AWAY AND THEN FORGET IT....FOLDED IT AND PUT DOSING ON DESK!!! YES ALL YOU'VE SAID ABOUT UNI MAKES SENSE BUT BECAUSE THEY ARE ON
PPLPMDL0080000001					CONCOM I DON'T LIKE SWITCHING...NEW START YOU HAVE...GAVE DR EUROPEAN RESP JOURNAL AGAIN LAST TIME I POINTED OUT DIFFERNT
PPLPMDL0080000001	BROOKLYN	OH	44144	4/25/1995	SAMPLES
	BEACHWOOD	OH	44122	4/25/1995	LONG CONVERSATION ...HOSPICE ADMITTANCE. SHARED THE HOSPICE BOOKS, AHCPR, DOSING CARDS, PAIN ASSESS BOOKS ONLY HAVE 2 LEFT...SOME IT WORKS OTHERS IT'S TOO MUCH WORK WILL REQUEST MSIR IN
	BEACHWOOD	OH	44122	4/25/1995	STOCK YES YOU NEED AN IN-SERVICE I WILL TALK TO CHIEF RESIDENT AND GET A BLURB FOR YOU TO DO AT NOON CONVERENCE. RECTAL QUESTIONS MSIR. NT WHEN PATCH E
PPLPMDL0080000001					ASKED ABOUT ADMITTANCE TO HOSPICE...GAIL I'M DIRECTOR AT VNA YES I WAS AWARE...SHARE WITH YOU THE IN-SERVICE LIT...BOOKLET YES THIS IS GOOD AND TAPES, DSING CARDS...YES BUT S I ALWAYS LOOSE THEM.
	SOLON	OH	44139	4/25/1995	NO, I HAVEN'T HEARD ANY MORE ABOUT THE SLIDES...I'D LIKE THEM AND LIKE TO GET STARTED AGAIN WILL GET BACK TO YOU ON THIS. NT HOPEFULLY A RESPONSE
PPLPMDL0080000001					GAIL THIS IS A BAD TIME APPT RUNNING LATE WHICH...LEFT FILE CARD AGAIN OK LEAVE SAAMPLES NT...MAKE A FEW APPTS...TELL THEM OF THE CANCELATIONS SAID YOU WOULD GIVE THE DHC A TRY BUT THE LAST
	BEACHWOOD	OH	44122	4/25/1995	FEW TIMES YOU WERE NOT ABLE TO TALK AT ANY LENGTH WITH ME HAVE YOU TRIED IT. YOUR RESULTS...WHY NOT COLLEAGUES EXPERIENCE
	BEACHWOOD	OH	44122	4/25/1995	DR BLAIR REQUESTED MSC 200MG. FOR HIM I WILL DO ANYTHING BUT I WILL TALK TO HIM. IA HAVE BEEN BURNED TWICE WITH BORNSTEIN GROUP...WOMAN WITH MAIL ORDER I GET IT AND THEY PAY ONLY 80% MY
PPLPMDL0080000001					COST IF SHE HAS SUBMITTED THE BILL...I CAN'T AFFORD TO KEEP TAKING LOSSES. WHAT IF THEY EXPIRE YOU CAN RETURN AN OPENED BOTTLE OF MSC
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/25/1995	TALKED DURAGESIC CONVERSIONS ARE DIFFERENT...
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/25/1995	I AM SORRY I HAVE NOT GOTTON BACK TO YOU...MINI IN-SERVICE DOSING LAXATIVE PROTOCOL...TOOK ALL THE LITERATURE RUSHING OUT OF TEAM MEETING
PPLPMDL0080000001	CLEVELAND	OH	44109	4/25/1995	ASKED HIM TO WRITE AS MUCH AS HE COULD BETWEEN NOW AND END OF MONTH.SD WD TRY
	BEACHWOOD	OH	44122	4/25/1995	RESPONDING TO CALL YESTERDAY...WE NO LONGER SAMPLE THE TRIL AND YOU HAVEN'T SEEN ME RECENTLY BECAUSE I DON'T BEL YOU'VE USED THE DHC TO DATE SO THERE ARE ALOT OF DRs WHO ARE REALLY HAPPY
PPLPMDL0080000001					WITH THEIR RESULTS WITH DHC...
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/25/1995	TEAM MEETING UPDATE
PPLPMDL0080000001	TWINSBURG	OH	44087	4/25/1995	SAW AT MONTEFIORE TEAM MEETING? SHE WOULD LIKE TO ATTEND AN IN-SERVICE IF ONE IS DONE WITH THE MERIDIA GROUP
	CLEVELAND	OH	44106	4/25/1995	HAD TO LEAVE AFTER TEAM MEETING BUT ASKED IF I HAD MORPHIN IN THAT BLK BAG OF MINE...NT WHEN WOULD YOU USE A SHORTER ACTING OVER MSC AND WHEN WOULD YOU MAKE THE SWITCH TO MSC TRY TO
PPLPMDL0080000001					GET THAT TO TAKE PLACE SOONER
PPLPMDL0080000001	SOLON	OH	44139	4/25/1995	DEPENDS SOME MSC OTHER TIMES NONE...SEN
	CLEVELAND	OH	44109	4/25/1995	MET W/NANCY BURTON IN STORE ROOM-GAVE SAMPLES OF BET SOL, SCRUB, AND SWABAIDS FOR PROD EVAL MTG TOM'W 4/26.VERY CLOSE TO CONVERTING FROM BAXTER'S GEN PVPI TO BETADINE ON THESE
PPLPMDL0080000001					ITEMS WILL DISCUSS AT MTG ON 4/26 AND COMMITTEE WILL EITHER SAY YEA OR NAY IF YEA-CONVERSION WILL TAKE PLACE IN WEEK OR SO!! CALL HER ON 4/27 IN A M.
	SOLON	OH	44139	4/25/1995	I HAVE WRITTEN YOU AFEW MORE SCRIPTS. WORKS FINE THERE IS NO GENERIC HERE...TALKED THE HEALTH SYSTEM ALL INSURANCE AND HMO RUNNING THE SHOW...YES WOULD LIKE MORE. DISAPPOINTED NO MORE
PPLPMDL0080000001					TRILISATE...TOLERATED WELL
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/25/1995	TEAM MEETING.TALKED LINDA...RE MSIR NOT ON REBATE....NURSES SAID OUR DOSING CONVERSION IS DIFFERENT FROM DURAGESIC DRs...
PPLPMDL0080000001	CLEVELAND	OH	44109	4/25/1995	REMINDER
	CLEVELAND	OH	44109	4/25/1995	VERY QUIET BUT SAYS HE HAS TRIED IT ON SOME PTS-DOSING IT BID MOSTLY.BAD COPD. INT IN AI DATA-NEW RIVINGTON GOOD.SD ALWAYS ADDS THEO IF PTS GET TO THAT POINT.USING THEO MORE NOW 2ND.SAYS SOME
PPLPMDL0080000001					DATA STILL SHOWS THAT THEO NOT BEING USED AS MUCH ANYMORE.LIKED BARNES.
PPLPMDL0080000001	CLEVELAND	OH	44109	4/25/1995	SO HARD TO TALK TO BUT SD SHE HAS BEEN USING DHC QUITE A BIT.DIDN'T GET SAMPLES THO-TRIED AGAIN. PTS SEEM TO LIKE IT SHE SAYS.
	BARBERTON	OH	44203	4/26/1995	CLINIC CALL WITH DR.WILCOX ORS ON DHC AND DISCUSSED THE POWER AND SPEED IN PATIENTS HE SEES MORE THAN ONCE(LOW BACK, OR CHRONIC PAIN). ER CALL WITH DR.HANLON ON THE USE AND
PPLPMDL0080000001					RECOMMENDATION OF SKT-S ALONG WITH DHC FOR PAIN. ONC FLOOR CALL WITH DR.HAAS LEFT HIM INFO IN THE USE OF MSC/MSIR.
	CLEVELAND	OH	44106	4/26/1995	YES DID RECEIVE ALL THE LITERATURE TANKN YOU DEPENDS ON THE PT AS TO WHAT THEY GET AND WHO WILL BE GIVING IT. YES MAKE APPT FOR NEXT WEEK...NT WHEN YOU SAID IT DEPENDS ON THE INDIVIDUAL PT AS
PPLPMDL0080000001					TO WHETHER YOU GO PO OR PATCH...WAHT DETERMINES THIS...MY GOAL WILL DEPEND ON HIS RESPONSE...SOONER USE OF MSC OR LONGER USE
	WARRENSVILLE	OH	44122	4/26/1995	YOU KNOW WE ARE LOW ON BOTH THANK YOU...NO MORE TRIL DRs THE NEW MSIR CAPSULES
PPLPMDL0080000001	HEIGHTS				
PPLPMDL0080000001	CLEVELAND	OH	44113	4/26/1995	TRIED ON 2 PTS-1 WANTED THEIR VIC BACK, THE OTHER SD IT MADE HIM SICK. WILL TRY IT AGAIN
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	LEFT OFF THE NEW MARTIN AND UNI CLASSIC VISUAL
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	PATCH VS.PILL VISUAL DISCUSSED THE BENEFITS OF MSC/MSIR OVER PATCH. NO RESPONSE BUT MENTIONS HE WRITES WHAT THE NURSES RECOMMEND IN SOME CASES.
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	CLAIMS SHE WRITES FOR MSC/MSIR BUT MKTH SHARE SHOWS DIFF. SHIRLEY HAYES WRITES THE RX. NEXT SCHEDULE AN APPT WITH HER AND DISCUSS THE BENEFITS OF MSC/MSIR OVER THE PATCH
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	VISUAL ON UNI AND SULLIVAN STUDY WAS LEFT FOLLOW-UP LATER
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/26/1995	WITH VICKI AT WINE'S AND NEW CLONIC
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	USING UNI BID WONT SWITCH DOESNT BELIEVE IN ONCE A DAY. ASK HIM ABOUT HIS USE OF PAIN MEDS AND DISCUSSED THE BENEFITS OF DHC AND SKT-S FOR DRUG INDUCED CONSTIPATION.
PPLPMDL0080000001	CLEVELAND	OH	44103	4/26/1995	REMIND-SAYS HE HAS USED IT A FEW TIMES.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	4/26/1995	SEN
	WARRENSVILLE HTS	OH	44122	4/26/1995	SAW AT BRENTWOOD WENT TO SEE YOU AT PAIN CTR YEA WE'RE RUNNING ACROSS PARKING LOT ALOT! HIGHER DOSES OF MSC AND MSIR FRO BREAKTHROUGH ALSO ORANGE CARD BC RATING. NT HAVE YOU
PPLPMDL0080000001					WRITTEN FOR THE MSIR CAPS YET WHAT USE FOR BREAKTHROUGH FOR PTS GOING HOME KNOW WHAT THEY ARE GETTING
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	4/26/1995	MINI IN-SERVICE AT BRENTWOOD
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	4/26/1995	PAIN CLINIC AND ONC
PPLPMDL0080000001	WARRENSVILLE	OH	44122	4/26/1995	ONC WAS MOVED 2ND FLOOR//ED SEE PHCY
	WARRENSVILLE	OH	44122	4/26/1995	SPOKE WITH ED RE STATUS OF MSC AND MSIR...THATS AN OUT-PT DRUG YES, GAIL NOW IS NOT THE TIME...STATUS WILL REMAIN TE SAME FRO SOME TIME TOOMANY OTHER THINGS TO WORRY ABOUT MSC IS ONLY
PPLPMDL0080000001					LONG ACTING AND GOOD THE 200MG NO FORMULARY MOVES FOR AWHILE
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	4/26/1995	NO MSC...LITTLE LATELY...THINK WE LOST OUR PTS
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/26/1995	GAIL YES TINGS ARE CHANGING...YEW WOULD LIKE AN IN-SERVICE OVER AT BRENTWOOD SECOND FLOOR...I WILL SET UP APPT FORYOU LATER THIS AM...TAKE SENOKOT...OK
PPLPMDL0080000001	CLEVELAND	OH	44106	4/26/1995	WE ARE MOVING A NEW DESK IN AND I CAN'T REMEMBER WHERE THOSE BOXES WENT...I'D BETTER UNPACK THEM AND LET DR BOSWELL KNOW...HE KNEW
PPLPMDL0080000001	CLEVELAND	OH	44106	4/26/1995	I HAVE RE EIVED THE CALLS BUT WE A RE NO LONGER SAMPLING THE TRILISATE...YOU HAVE TO GET A COMBO ON AND WE COULD GET DHC ROLLING
PPLPMDL0080000001	BARBERTON	OH	44203	4/26/1995	LEFT OFF INFO ON DHC AND SPOKE TO HIM BRIEFLY IN THE CLINIC AT BARBERTON.
	WARRENSVILLE HTS	OH	44122	4/26/1995	GAIL I HATED TO CANCEL YOU APPT TODAY. AT HOSPITAL BUT COVERING FOR ABRAHIA AND ON CALL ALL MAY UNDERSTAND CAN I JUST GET THE CV'S FROM YOU FOR SPEAKERS PROGRAM...YES! THANK YOU ONCE AGAIN.
PPLPMDL0080000001					DR REALLY LIKES THE SLIDES. I WAS TOLD YOU CAN KEEP THOSE I WILL BE SENT COPIES...GREAT!! ADDRESS ORAMORPH!!!!
PPLPMDL0080000001	CLEVELAND	OH	44113	4/26/1995	STILL USING QUITE A BIT OF IT MORE RECENTLY GOOD RESULTS ON MOST PTS-SOME NOT SO GOOD BUT THAT'S OK. USING FOR HEADACHES
PPLPMDL0080000001	WARRENSVILLE	OH	44122	4/26/1995	YES HAPPY WITH DHC USE GOOD DEAL OF THE SHORTER ACTING. MSC AND BUMPING...NEW 200MG...EASE OF TITRATION NT ASK IF HE PUTS PTS ON LAXATIVE PROTOCOL...SENOKOT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/26/1995	JUST DEPENDS DON'T REALLY HAVE ALOT OF PTS IN PAIN SO LITTLE BREAKTHROUGH. EASLTLY TITRATED IF YOU USE MSC AS ORAL BASELINE THERAPY AND MSIR AS BOLUS NOTHING MUCH TO SAY...NEXT MONTH REPLACE
PPLPMDL0080000001					HIM WITH ANOTHER CORE...DR CANCELLED ALL MY APPTS AND IMPOSSIBLE TO GET A CONVERSATION WITH THRU WINDOW..GOAL EASE OF MSC
PPLPMDL0080000001	CLEVELAND	OH	44119	4/27/1995	SPOKE AT EUCLID TODAY ON PAIN MGMT-TRYING TO GET PTS OFF DURA WHEN THEY COME TO HIM-HAS PROB W/COUPLE OF DOCS WHO LIKE TO PUT DURA AND MSC TOGETHER.WANTS PILL V PATCH VISUAL. INT IN
PPLPMDL0080000001					SPEAKING FOR US.USING MSIR W/GOOD RESULTS.WILL CHECK INTO INS W/ELIZ.VERY INT IN CME PROGRAM.
PPLPMDL0080000001	EUCLID	OH	44119	4/27/1995	SEE HOSPITAL RECORDS.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/27/1995	SAW BRIEFLY AT EUCLID-3 PTS ON MSC DOING WELL-MAY HAVE ANOTHER FOR IT SOON.
	CLEVELAND	OH	44111	4/27/1995	BETH LEITCH-STORE ROOM BUYER-DISC BETADINE AT LAST PROD EVAL MTG LAST WEEK; VERY INT IN OUR PRODUCTS; NEED TO DO TRIAL FIRST; WILL ORDER ITEMS FROM OWENS-MINOR FOR TRIAL. 4 OZ SOLUTION, GAL
PPLPMDL0080000001					SOL, GAL SCRUB, OINT 1/32 OZ. FOLLOW-UP 2 WKS.SHE SAID SHE WD ORDER TODAY OR TOM'W.

PPLPMDL080000001	EUCLID	OH	44119	4/27/1995	TRIED TO SEE DR. FISHMAN; HAVE TO COME BACK TOM'W. NEW ONCOLOGY CHEMO DEPT-TALKED W/DAPHNE--NO PTS ON ANY NARCS RIGHT NOW. PARK AND PRICE COME HERE ALT TUES FROM 9-12. INT IN PAIN MGMT INS-SHE'LL CK W/ONC FLOOR AND CALL ME.
PPLPMDL080000001	CLEVELAND	OH	44109	4/27/1995	NANCY-STORE ROOM BUYER--HAD PROD EVAL MTG YESTERDAY; APPROVD BETADINE CONVERSION FROM GEN--CONCERNED W/CONTRACT FROM PRE- MIER EXPIRING 6/30/95; WILL NOT ACTUALLY SWITCH OVER UNTIL THEY SEE PRICING FROM NEW CONTRACT. IF ALL LOOKS GOOD, WILL ORDER IN JUNE
PPLPMDL080000001	LAKEWOOD	OH	44107	4/27/1995	STILL NOT USING DURA-TRIED ON 1 PT-NOT VERY GOOD RESULTS. JEAN DOESN'T LIKE PATCHES.USINGMORE MSC-NOT AS MUCH DIL-TRID TO SHOW NEW LEVY-NOT REALLY INT.
PPLPMDL080000001	CLEVELAND	OH	44119	4/27/1995	GOOD CALL USING SOME REP-MAINLY FOR NOCTURNAL.WHY?MANY COME TO HIM ON IT ALREADY.SHW D BARNES/DE BUSKE FOR PROV REP-SD GOOD INFO-WANTED COPY OF BARNES.SD WD CONSIDER UNI FOR NX REP PT CLAIMS YES I AGREE WITH UNI COMPLETELY BUT HAVEN'T HAD TO WRITE A SCRIPT FOR THEOPH IN AWHILE... NO SWITCHES..I HAVET REALLY HAD TO RENEW ANY RXS LATELY....BARNES ARTICLE AND LANCET INTERESTING. NT CLOSE FOR A NICHE
PPLPMDL080000001	CLEVELAND	OH	44111	4/27/1995	USING A LOT OF MSC-NOT AS MUCH DIL AS BEFORE-HAS PT ON 240 D RIGHT NOW-WILL TITRATE IF NEEDED. MADE APPT FOR MORE TIME W/HIM.
PPLPMDL080000001	NORTHFIELD	OH	44067	4/28/1995	DR CLAIMS HE HAS USED IT WITH GOOD RESULTS..NO NICHE THOSE THAT DONT WANT TO BE SEDATE. NT GET VICODIN PTS...DON'T LET THIS GET SIDE TRACKED
PPLPMDL080000001	EUCLID	OH	44119	4/28/1995	TLAKED TO HER AGAIN WHILE WAITING FOR FISHMAN
PPLPMDL080000001	BEACHWOOD	OH	44122	4/28/1995	OH IT'S BEACHWOOD BOB..EXPEN
PPLPMDL080000001	MAPLE HTS	OH	44137	4/28/1995	KEEP GETTING THE DHC IN MAIL...YOU DONT NEED TO SEND IN THT CARD. SAMPLES MAY BE THE PROBLEM HERE. MAY WANT TO CHANGE HIM FROM CORE BUT HE WORKS ER ON WEEKENDS UNDER HOPS DEA SO HOW TO TRACK HIS SCRIPTS?! NT DHC AND DONT GIVE THEM ALL THE SAMPLES...USED UNI...EXPERIENCE
PPLPMDL080000001	CLEVELAND	OH	44115	4/28/1995	SO HARD TO TALK TO-TRIED TO GET OUT OF HIM WHY USE PROV REP- WOULDNT SAY SO I JUST PRESENTED TO HIM THE INFO FROM BARNES AND DEBUSKE.
PPLPMDL080000001	GARFIELD HTS	OH	44125	4/28/1995	SPOKE WITH ED...SENOKOT AND LETTER FROM STATE RE ORAMORPH SB GAIL I WILL TELL YOU THAT WE WON'T SUBSTITUTE BUT WHEN A PT CANT AFFORD I WILL ASK FOR ORA SUB...JG LIKE TO HELP YOU BUT.....TOLD HIM OF DIFFERENCES AND INDIG PT PROGRAM IF APPLICABLE
PPLPMDL080000001	CLEVELAND	OH	44115	4/28/1995	SAW REAL BRIEFLY IN HOSPITAL-PUT MY FACE IN FRONT OF HIM. LEFT LOTS OF INFO-TOLD HIM I WAS DOING MSC INSERVICE AT THEIR TEAM MTG IN 2 WKS. SD GREAT.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	4/28/1995	DHC, YES HAVE REMEMBERED IT...ALOT GOING ON YOU KNOW I'M LEA VINING AND JOINING MY WIFE AND BOULWAWRE...NO HAVE A LUNCH SCHEDULED MONDAY...GIRLS WANTED CHINESE...WHY DILAUDID OVER MSC, ANY BID OVER UNI AND WHY NOT MORE DHC
PPLPMDL080000001	WESTLAKE	OH	44145	4/28/1995	CALCULATOR.....200MG VISUAL .....
PPLPMDL080000001	EUCLID	OH	44117	4/28/1995	REMIN
PPLPMDL080000001	EUCLID	OH	44132	4/28/1995	TOOK DONUTS, WAITED 2 HOURS FOR HIM-FINALLY SHOWN VERY NICE BUT IS ASKING PTS WHAT THEY WOULD LIKE-PILL OR PATCH? SHWD LEVY-MIXING NARCS-SD HE DOESN'T AGREE WITH LEVY-GETS GOOD RESULTS FROM BOTH BUT SAYS DOESN'T HAPPEN A LOT BIG CON CERN IS LESS SE W/DURA.TOLD HIM ALL SAME-PT IS TOLERANT NOW AND SE SEEM LESS CUZ THEY'RE USED TO IT.AGRED.THINK RE IT.
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	4/28/1995	NEXT TIME I COME HERE. BRING SCOTT...NOT ALOT OF DHC LATELY FOR AWILE THERE..I WILL TALK TO MARSH TO GET IT OFF YOUR F SHELF
PPLPMDL080000001	EUCLID	OH	44117	4/28/1995	FOLLOW-UP CALL-SD WD USE MSC FOR SURE WHEN NX PT NEEDS IT.
PPLPMDL080000001	BEACHWOOD	OH	44122	4/28/1995	CONVERSATION ABOUT WHAT'S HAPPENING AT THE HOSPITAL STILL ORAMORPH...CAN'T BELIEVE THAT THEY CALLED YOU RE AN IN-SERVICE...DIFFERENCES BETWEEN THE TWO THEN GOT TIRED WHEN I HAD THE CONTIN SYSTEM OUT MSIR I DID WRITE BUT I BELIEVE THAT THEY GOT THE TABLETS YOU HVE TO WRITE CAPSULE. YES SENOKOT ALWAYS
PPLPMDL080000001	GARFIELD HTS	OH	44125	4/28/1995	HONESTLY HAVEN'T READ THEM ALL...YES ABOUT T RETURN OF THEOPH I REMEMBER YOU TALKING ABOUT IT...NEW LITERATURE SUPPORTING IT'S USE. INTERESTED IN EUROPEAN RESPIR JOUR SAID HE DIDN'T HAVE IT...J HGAVE HIM ANOTHER...YES MORE DHC...COVERING FOR DR GARWOOD FATHER DIED...DR KLUNE HAD A COLD HE FEELS IS GOING TO BRONCHITIS
PPLPMDL080000001	CLEVELAND	OH	44128	4/28/1995	NO NO REASON I DIDN'T THINK I WAS WRITING ANY LESS OF DHC WROTE ONE IN FRONT OF ME. THERE'S ONE...THANK YOU...GAIL TO YOU HERE THIS PT CA...SHE'LL GET MSC BUT NOT MUCH CII USE TO WASTE YOUR TIME. I HAV ENO PROBLEM WITH UNI...GOOD PRODUCT NT..SEE HIM EVERY WEEK...UNI/DHC/MSC NT VICODIN/TYLENOL PTS...LUNCH FOR UNI
PPLPMDL080000001	BEACHWOOD	OH	44122	4/28/1995	ONLY TIME I PICK A BID IS WITH RAPID METABOLIZERS WHEN I WANT THE LEVELS UP ALL DAY...AGREE CIRC PATTERNS BUT IF RAPID DO FALL EVEN LOWER...DEPENDS ON THEIR PLAN SHARED BARNES, LANCET, AND RIVINGTON...ANY OF THESE COULD BE USE FURTHER DETAIL AND STILL PUSH AREN'T YOU USING THE BID TIDII?????
PPLPMDL080000001	CLEVELAND	OH	44114	4/28/1995	SAMPLES/REMIN--NX DISCUSS PROV REP USE
PPLPMDL080000001	CLEVELAND	OH	44109	4/28/1995	SAMPLES-MADE APPT
PPLPMDL080000001	CLEVELAND	OH	44115	4/28/1995	SEE HOPICE NOTES
PPLPMDL080000001	CLEVELAND	OH	44115	4/28/1995	MET W/JANE-GOT INS DATE SET UP-DISC REBATE AND MSIR-DISC USING JUST 1 PHCY-GAVE HILLMED NUMBER.NOT USING ORAMORPH. REALLY DOESN'T KNOW A WHOLE LOT RE WHAT IS GOING ON-ND TO TALK TO THE NURSES AT THE INS
PPLPMDL080000001	CLEVELAND	OH	44122	5/1/1995	I HAVE USED THE DHC...NOT RECENTLY...IT WORKS...GAIL I DON'T KNOW WHY...NO GENERIC AND ALOF OF MY PTS SPECIFICALLY REQUEST GENERICS...STORY THERE...GEN TYLENOL OR DARVOCET OK WILL KEEP IT IN MIND FOR GI PTS..NT TIME SAID YOU WOULD USE THE DHC FOR THOSE PTS WITH GI EFFECTS FROM CODEINE
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/1/1995	HAD CALLED ABOUT TRILISATE/NOT HAPPY NO MORE SAMPLES.... FOR THOSE CA PTS...STAY IN GOOD TERMS HERE FOR OXYCONTIN
PPLPMDL080000001	EUCLID	OH	44119	5/1/1995	STILL USING QUITE A BIT OF DHC-DOES STILL LIKE LORCET TOO. WON'T SPECIFY WHEN HE USES EACH-JUST WHATEVER HE THINKS OF AT THE TIME.TRIED TO EXP UNIQUENESS OF DHC AGAIN-SD WD USE MORE
PPLPMDL080000001	SHAKER HTS.	OH	44122	5/1/1995	REALLY BUSY SEN STILL ON SHELF WITH COUPONS
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/1/1995	IN A MOOD TODAY...HAD TROUBLE GETTING ANYWHERE NO MSC..MORPHINE TOO MUCH TREAT VALUE...DILAUDID MORE NO! YES! SHARED THE AHCPR/FILE CARD STEP LADDER THEN PERCOCET....I DON'T KNOW...SEE I DID IT RIGHT WITHOUT YOU...DOSING CARD. NO MORE THEIOPH...TILADE...SELL NIGHT E COMPONENTS..DONT TELL ME EUROPEAN..YES DHC ON 2 PEOPLE THIS
PPLPMDL080000001	EUCLID	OH	44119	5/1/1995	SAW WHILE WAITING FOR BRICKEL--SD HAS USED A COUPLE TIMES BUT DOESN'T USE THAT MANY C111. DID LIKE CAPP ISSUE AND WILL CONSIDER IT MORE
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/1/1995	DRS FATHER DIED LAST WEEK..WAS RELATIVELY HEALTHY GOT SIDE TRACKED...NT SAME GOALS WHEN USE A BID OVER UNI WHY??? COMMIT TO CIRCADIAN IMPORTANCE AND WOULDNT ALL PTS BENEFIT FROM
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	5/1/1995	OK WHY IS THIS NOT BEING ACCEPTED...LESUE DOESN'T KNOW WHAT IS GOING ON...I DONT KNOW OF THIS EVER BEING TRIALED AND THERE ARE SEVERAL PEOPLE THAT WERE TO BE INVOLVED...WHY IS ELAINE NOT INVOLVED...SHE TOLD ME YOU ONC...BUNNY NOT IN OFFICE LEFT MESSAGE LES IN OR CALL HER LATER
PPLPMDL080000001	EUCLID	OH	44119	5/1/1995	VERY BUSY AT EUCLID OFC-SD HE READ STUDIES I GAVE HIM LAST TIME.GOOD INFO ABOUT THEO. VERY ADAMANT ABOUT USING UNI-SAYS #1 THEO.IF SOMEONE COMES TO HIM ON T-D HE USUALLY WON'T SWITCH UNLESS PROB NX-USING QUITE A BIT OF PROV REP-ADDRESS THIS W/BARNES/DEBUSKE
PPLPMDL080000001	BEACHWOOD	OH	44122	5/1/1995	NO MSC LATELY...STILL HAV SENOKOT
PPLPMDL080000001	CLEVELAND	OH	44119	5/1/1995	STOPPED IN TO FOLLOW-UP W/HIM FROM OTHER DAY.ASKED IF HAD ANY REP PTS SINCE LAST VISIT LAST WK-SD NO BUT WHEN HE DOES HE'LL USE UNI
PPLPMDL080000001	EUCLID	OH	44119	5/1/1995	DID ONC LUNCH/INS.USING MSC/DURA TOGETH!SAYS PTS LIKE DURA. DOSING MSC AT PM FOR HELP THRU NITE!LIKES IT TO PREVENT BREAKTHRU PAINISAYS NOT ALL PTS BUT MANY.GIVES OPTION.PROBS W/DURA FALLING OFF, ETC.WHY USESHWD LEVY, WHO ETC-DOESN'T UNDERSTAND WHY ORAL PREF ROUTE! NDS A LOT OF HELP.SCHED LUNCH FOR 3 CONSEC MOS.SANDY WILL TRY TO REC MORE MSC USE.
PPLPMDL080000001	CLEVELAND	OH	44119	5/1/1995	BETTER THAN RASSIGA.SAYS ONLY USES DURA IF PT CANT SWALLOW. SAYS GOES AS HIGH AS NDED W/MSC.BUT NEVER USED 200MG-"NO ONE FOR THAT HIGH OF A DOSE"!!VERY BRAINWSHD W/PATCH.SAYS PTS ASK FOR IT.SHWD ALL DATA PRFR ORAL-NO INT.REAL PROB HERE W/BOTH DOCS.SANDY SD SHE WD TRY AND GET MORE MSC.ROSEN WILL LISTEN/RASSIGA WON'T.SCHED 3 MORE LUNCHES.
PPLPMDL080000001	CLEVELAND	OH	44106	5/1/1995	YES YOU CAN HAVE AN IN SERVICE NEXT WEEK...SORRY ALL YOU HAVE BEEN THROUGH
PPLPMDL080000001	BEACHWOOD	OH	44122	5/1/1995	HAD AN APPT FRI THAT HE HAD TO CANCEL AGAIN...SORRY TRY AGAIN...CALL TOMMARROW FOR APPT AT GARFIELD...CAN I LEAVE THEIR BARNES ARTICLE ASKED HIM TO TAKE A LOOK AT IT SO THAT I MAY GET HIS OPINION AT OUR APPT...FOLLOW THE BARNES AND DUBUSKE ARTICLE
PPLPMDL080000001	AKRON	OH	44307	5/2/1995	MET WITH SUE TO TRY TO SET UP INSERVICE PROGRAM UNABLE TO DETERMINE DATE WILL HAVE TO COME BACK JULIE LARSON NOT IN WILL CHECK BACK TO SET UP PROGRAM
PPLPMDL080000001	NORTH ROYALTON	OH	44133	5/2/1995	CAME TO CHECK ON THE NEW PRODUCT I INTRODUCED YOU TO DHC...CAREFUL HERE HE TRIES TO TELL YO WHAT HE THINKS YOU WANT TO HEAR BUT MAD WHEN I QUESTIONED IT SO LEFT IT WHEN ANSWERS VAGUE...NOT YET NO REASON MAKE THIS A SERVICE CALL THE NEXT 3-4 TIMES
PPLPMDL080000001	CLEVELAND	OH	44102	5/2/1995	CANT GET ENOUGH TIME WITH HIM-THINKS ALL THEO SAME-USING UNI FOR COMPLIANCE.TRIED TO SHOW BARNES/DEBUSKE/NO TIME TO REALLY DISCUSS.MADE LUNCH APPT FOR AUG! ND TO QUICK HIT ON PROV REP NX TIME--37%.
PPLPMDL080000001	AKRON	OH	44307	5/2/1995	SPEAKER APPROVED DISCUSSDATE AT NEXT APPT SEE WHY SUPPORT DILAUDID MAYBE LIKES REP
PPLPMDL080000001	AKRON	OH	44307	5/2/1995	TALKED WITH DOC ABOUT RIVINGTON, SURPRISED, WANT S TO SEE DATA SET UP TRIAL AND PROTOCOL FOR SEVERE PATIENTS WITH INFLAMMATORY COMPONENTS
PPLPMDL080000001	CLEVELAND	OH	44117	5/2/1995	VERY BUSY-REMIN
PPLPMDL080000001	AKRON	OH	44333	5/2/1995	INTRO CALL TRIED TO GET BETA ORDERED WILL CONTINUE TO CALL MSIR
PPLPMDL080000001	AKRON	OH	44333	5/2/1995	WORK AT SENEKOT PROGRAM ON OPIOID SENEKOT 20'S
PPLPMDL080000001	BARBERTON	OH	44203	5/2/1995	PARKING LOT LEFT HIM THE PILL VS.PATCH VISUAL AND ASKED HIM TO COMPARE AND CHOOSE MSC/MSIR AS THE DRUG OF CHOICE.
PPLPMDL080000001	STRONGSVILLE	OH	44136	5/2/1995	GAIL I AM SORRY FOR THE LONG WAIT...ALOT OF SICK KIDS WOULD YOU LIKE SOME CAKE AND COFFEE SINCE NEITHER OF US HAVE HAD LUNCH....FULL UNI DETAIL YES RAO USES UNI 200MG .... I DON'T USE MUCH CII MAYBE HUB NT HAVE YOU SWITCHED ANY OF YOUR PTS TO UNI...RESULTS
PPLPMDL080000001	PARMA	OH	44129	5/2/1995	DID RECEIVE THE SAMPLES RUNNING ALMOST AN HOUR LATE CAN YOU WAIT ANOTHER 20-30MINUTES...YES, WILL LOOK AT DUBUSKE AND TALK NEXT WEEK
PPLPMDL080000001	BARBERTON	OH	44203	5/2/1995	CONCERNED ABOUT THE AMOUNT OF CAFFEINE ONLY 30MG VERY LOW COMPARED TO A 12OZ COKE. POWER AND SPEED WERE STORNG POINTS
PPLPMDL080000001	AKRON	OH	44302	5/2/1995	DISCUSSED RIVINGTON DOC NOT ENOUGH TIME SAID TO NURSE THAT NEEDS MORE UNIPHYL SENT IN FOR 40 WILL GIVE MORE TIME NEXT VISIT
PPLPMDL080000001	STRONGSVILLE	OH	44136	5/2/1995	HAVE USED TEH UNI HAVE PLENTY SAMPLES YES HAPPY SURE USE UNI QD DOSING...NT DR HAVE YOUR RESULTS BEEN GOOD WITH UNI...DO YOU HAVE ANY PTS THAT COMPLIANCE MIGHT BE A CONCERN AND WOULD BENEFIT FROM QD DOSING SCHEDULE
PPLPMDL080000001	AKRON	OH	44302	5/2/1995	USING MORE DURAGESIC, MUST FIND OUT WHY, NOT WILLING TO OFFER INFORMATION MAYBE IN TIME WILL SOFTEN GET TO WRITE MSIR CAPSULES WITH EVERY OPIOID SCRIP MUST WORK MY WAY IN TO TEAM AND YES HAVE GOOD EXPERIENCE WITH DHC. NO DONT NICHE. NO NOT ONE OVER ANOTHER DEPENDS ON PT AS TO WHICH I CHOOSE. FINE. NO PT OFF MY MIND..UGH NO ANSWERS HERE TODAY! YES UNI AND WOULD LIKE MORE SAMPLES. NT YOU SAID YOUR RESS RESULTS WITH DHC WERE GOOD ONES...IS THERE ANY REASON YOU WOULD USE ANOTHER OVER DHC? CAN I HAVE YOUR NEXT 2
PPLPMDL080000001	AKRON	OH	44304	5/2/1995	DOC USING MSCONT NOT AFFRAID TO UP DOSE USING PAIN ASSESSMENT TEAM THRU DIANNE CAMPBELL TRY TO ESTABLISH PROTOCOL FOR PAIN
PPLPMDL080000001	AKRON	OH	44312	5/2/1995	SHOWED DOCTOR, RIVINGTON ASKED FOR A COPY SEEMED LIKE HE WAS WILLING TO REEVALUATE THEOPHYLINE ASKED FOR UNIPHYL 400, SHOWED MSIR CAPSULE INSTEAD OF DILAUD
PPLPMDL080000001	BEACHWOOD	OH	44122	5/3/1995	SIDE TRACKED AT HOSPITAL RE THE HOIGHER DOSES OF 200MG AND PO FIRST LINE...NT FOLLOW WITH THE POTENTIAL FOR GETTING A SPEAKERS PROGRAM GOING....ESP PRIMARY CARE



PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	I ALWAYS GO PO FIRST WITH ONLY MSC (TALKED ORAMORPH) OFTEN GET PTS FROM PRIMARY CARE THAT SLAP ON PATCH RIGHT AWAY. ONLY TIME I LEAVE MSC IS WHEN MORPHINE DOESN'T AGREE WITH THEM...YES SOM
PPLPMDL080000001	LAKEWOOD	OH	44107	5/3/1995	IT GOES ON FOR DAYS AND DAYS...WHEN IS THAT OXYCONTIN COMING OUT? NEVER RECEIVED THE RECTAL STUDIES, TELL ELIZABETH I'D LIKE THEM TO GET AN IN-SERVICE SPEAKERS
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	DIDN'T KNOW WHAT TO SAY WHEN I ASKED HIM WHY HE USES PROV REP-SD HE USES THEM SOME BECAUSE "THEY'RE OUT THERE" SHWD DEBUSKE-SD "WELL THEN I'LL JUST USE SEREVENT" SHWD DEBUSKE AGAIN RE SER-
PPLPMDL080000001	MACEDONIA	OH	44056	5/3/1995	SHWD BARNES ALSO-SD "WHO ARE THESE GUYS?" WHY USE? "FOR B-D" OR "AI" HA HA HE LAUGHED.I GOT HIM.ASKED FOR 1 PT THAT IS ON REP-FOR UNI.SD OK! PT ON UNI IN OFC AT TIME
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	DIDN'T MEAN TO BE SHORT GIVING TREATMENTS...QUIKIE
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	YES ON SEVERAL OCCASSIONS AND LIKE IT...IT WORKS...TOLERATED WELL EXCEPT ONE SLEEPY...DHC? NT DR YOU SAID YOU HAD SOMM MORE EXPERIENCE WITH DHC AND YOU WERE SATISFIED WITH YOUR RESULTS DOU
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	YOU HAVE ANY VICODIN PTS THAT MAY BENEFIT FROM THE PROPERTIES OF DHC
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	MSC 200MG AND MSIR CAPSULES..YES SOUND GOOD THEY HAVE BITTER TASTE...THATS THE BEAUTY,,,NOW WE HAVE TO GET ONE OF THE DRS TO DO THE PAPERWORK
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	TREATING SIDE EFFECTS AND HIGHER DOSES...200MG REALLY DON'T NEED MUCH MORE THAN THE 200MG BUT WILL KEEP IN MIND FOR THOSE TAKING MULTIPLE TABLETS
PPLPMDL080000001	CLEVELAND	OH	44107	5/3/1995	ONC...GAIL WILL SEE YOU BUT BAD MORNING...WILL COME BACK AFTER LUNCH...200MG AND MSIR CAPSULES...WE HAVE PLENTY OF SENOKOT AND ASSESSMENT JOURNALS
PPLPMDL080000001	LAKEWOOD	OH	44107	5/3/1995	SAMPLES-SD HE HAS BEEN USING I-T-WANTED CONVERSION AGAIN FROM T-D.FATHER-IN-LAW DOING WELL ON IT.OTHERS HE HAS T RIED DOING WELL.REALLY LIKES IT.HIT HARD NX TIME FOR THEO OF CHOICE.
PPLPMDL080000001	NORTHFIELD	OH	44067	5/3/1995	SEN...TO RECOMMEND A LAXATIVE
PPLPMDL080000001	LAKEWOOD	OH	44107	5/3/1995	TRYING TO GET HIMTO TRY UNI QD-DOSING IT BID AND LIKES T-24 BETTER.SHOWED INFO FOR WHY TO USE QD-BETTER RESULTS.CHAL- LENGED HIM. VERY AMIABLE BUT SD HE WD TRY TRY QD ON A PT.
PPLPMDL080000001	LAKEWOOD	OH	44107	5/3/1995	REALLY DOESN'T KNOW WHAT SHE'S DOING.USING UNI FOR "MAINTEN- ANCE"? USING REP FOR PM SYMPTOMS.SHWD BARNES/DEBUSKE FOR THEO/UNI.SEEMED IMPRESSED.SD WD TRY UNI IN PLACE OF REP.F/U
PPLPMDL080000001	LAKEWOOD	OH	44107	5/3/1995	REMINDER-SD HE USES IT WHEN HE REMEMBERS.WHAT DOES HE LIKE ABOUT IT?WHY NOT MORE PTS?HASN'T SEEN NEED LATELY FOR C111. WILL USE MORE
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	YES GAIL WE FOUND THOSE BOXES THEY ARE NOW OVER THERE IN THE BOTTOM DRAWER...APPRECIATE IT...WHERE ARE THOSE STUDIES RE RECTAL USE OF MSC...YOU HAVEN'T RECEIVED THEM? NO AND YOU HAD ME
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	CALL REMEMBER..YES!!!!
PPLPMDL080000001	CLEVELAND	OH	44106	5/3/1995	I KNOW YOU HAVE A LUNCHEON BUT I'D LIKE TO SHARE WITH YOU IN JUST A SECOND TE SIDE EFFECT PROFILE...PURPLE BOOK COMPRABLE TO MSC...I'M SURE TAYLORED TO PT....200MG NT (IF APPT NOT CANCELLED)
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/4/1995	WHAT PERCENT CAN'T SWALLOW ALSO USE THE MSC SLIM JIM...REFERRALS TO STUDIES AND HAVE THOSE STUDIES READY
PPLPMDL080000001	CLEVELAND	OH	44118	5/4/1995	DR BOULWARE THIS IS IN ADDITION TO THE LETTER IN THE CLIN PHARM RE METHYXANANTHINES AND CAFFEINE AS ACCEPTED POTENTIATOR...OK GOOD THANK YOU ...LONG WAIT AAAND ON THE RUN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/4/1995	ARE YOU HERE TO BRING ME MSC...I CAN'T DO THAT I KNOW I DON'T NEED IT..WHY NOT?...ONLY ON A CA PT AND THEY HAVE DIED...MORPHINE STILL OPIOD OF CHOICE..YEA YEA...I DO NEED SIGN FOR DHC...DON'T KNOW
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/4/1995	IT SHORT MUST BE MY PARTNERS NT HAVE YOU USED IT FI NOT WHY AND WILL YOU GIVE IT A TRY
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	THAT IS ALL TEN SAMPLES WE HAVE,,,WELL YOU HAVE TO WRITE IT... DON'T GIVE THEM THAT WHOLE PACKAGE. OK NT ARE YOU CONFIDENT IN WRITING FOR DHC? DO YOU HAVE ANY PTS IN MIND THAT WOULD BENEFIT
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	FROM DHC'S BENEFITS..I NEED TO SEE SOME SCRIPTS DR CRAIG
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	PARTNER W/DR. WILBUR...ALSO INT IN DHC-SD WD TRY.
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	MED EDUC--BETTY GONE-TALKED W/JOYCE-INT IN GERIATRIC SEMIN- AR FOR FALL.SHE SD OK AND TO GET HER LIST AND TOPICS.CALL AND MAKE APPT W/HER-SHE HAD TO RUN. PURCHASING--ND TO CALL AND TALK TO
PPLPMDL080000001	WESTLAKE	OH	44145	5/4/1995	TONY ABOUT BETADINE.
PPLPMDL080000001	LYNDHURST	OH	44124	5/4/1995	SAYS HE'S REDUCED DURAGESIC USAGE A LOT.....
PPLPMDL080000001	LYNDHURST	OH	44118	5/4/1995	SEN/MSK
PPLPMDL080000001	CLEVELAND	OH	44118	5/4/1995	LONG WAIT AND TRIED TO BE POLITE HMMM...NOT ME USING IT PUT FILE CARD IN POCKET....NT LAST TIME I WAS IN INTRO TO NEW MED DHC HAVE YOU TRIED IT AND WHAT WERE YOUR RESULTS....DO YOU HAVE ANY
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	PTS WHO MAY FIND IT DIFFICULT TO TAKE CODEINE OR FEEL GROGGY ON PRESENT MED
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	ASKED ME AGAIN ABOUT APPA IN JUNE-ASKED IF I WAS DISPLAYING I DIDN'T TELL HIM I WASN'T STILL USING TONS OF UNI-GIVING 1/2 TAB TO KIDS W/ASTHMA IF THEY'RE OVER 12.GETTING GOOD RESULTS.
PPLPMDL080000001	LYNDHURST	OH	44124	5/4/1995	YES USING MORE UNI...ANOTHER DR CAME UP RE PT WITH MASS ON NECK...MENTIONED GOOD RESULTS ANY PTS NOW WHERE COMPLIANCE OR NIGHT TIME AWAKENINGS OCCUR MAY BENEFIT FROM THE UNI
PPLPMDL080000001	CLEVELAND	OH	44128	5/4/1995	NO, NO PROBLEM IN QHLE WITH FINDING DHC..BUT RPH DON'T ALL KNOW WHAT IT IS..TELL ME WHERE. OK I'LL KEEP IT IN MIND. CAN YD HTINK OF ANY PT ON CODEINE THAT MAY HAVE COMPLAINED OF GI DISTRESS OR
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	POTENTIAL VICODIN..DON'T KNOW TILL THEY COME IN...NT UNI COMPLIANCE DUBUSKE
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	COMPLETE JERK AND VERY RUDE TO ME.DOESEN'T SEE REPS-NOT AT ALL.SD HE USES MY DRUG.LEFT INFO-HE THREW IT ON FLOOR.
PPLPMDL080000001	RICHMOND HTS	OH	44143	5/4/1995	SEE VARGHAI RECORDS--VERY INT IN MSIR CONC AND CAPS HAVE MANY PROBS W/TASTE OF ROX.SD WILL TRY MSIR ON CURR PT.WILL GET IT FROM HYTREE.FOLLOW-UP FEW DAYS.
PPLPMDL080000001	RICHMOND HTS	OH	44143	5/4/1995	SEE BARRETT'S RECORDS-DISC PT IN PAIN-SHE SD SHE SUGG TITRA- TING HER LAST TIME SHE AND I TALKED-HE WOULDN'T DO IT-INC HER TYLOX DOSE AND TEGRETOL DOSE!!SHE HAS BEEN WORKING ON HIM.THRILLED
PPLPMDL080000001	MAYFIELD HTS	OH	44124	5/4/1995	W/WATER BOTTLES.
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	5/4/1995	VERY CORDIAL TODAY...GAIL I USE A GOOD DEAL OF THE INHALERS B AGONISTS..SHARE WITH YOU ALOT OF NEWS IN THE LITERATURE THEOPH STORY...NEW LOWER DOSES LESS CONCERN WITH SIDE EFFECTS BARNES
PPLPMDL080000001	CLEVELAND	OH	44109	5/4/1995	DUBUSKE AND IMPORANCE OF NIGHT TIME SYMPTOMS. OK THANK YOU YEA MAKES SENSE OK LEAVE ME SAMPLES AN I'LL GIVE IT A TRY...NO STUDIES I WON'T READ
PPLPMDL080000001	RICHMOND HTS	OH	44143	5/4/1995	MSC/SEN
PPLPMDL080000001	RICHMOND HTS	OH	44143	5/4/1995	XP PHYSICIAN AT METRO. VERY INT IN DHC-WANTS TO KNOW WHAT THE HLF-LIFE IS IN RELATION TO VICODIN.GET BACK TO HIM SOON. SD WD TRY.
PPLPMDL080000001	RICHMOND HETS	OH	44143	5/4/1995	HAS 3 PTS ON MSC--2 DOING WELL. 1 STILL IN PAIN-SAME PT AS LAST TIME--DOSING HER 15 TID, SUGG 30 BID-STILL IN PAIN- HE IS AFRAID TO TITRATE HER-CONCERNS STILL W/RESP DEP FROM ORAL MORPH AND MIXING
PPLPMDL080000001	RICHMOND HETS	OH	44143	5/4/1995	OTHER NARCS.DISC MYTHS BOOK AND WAR- FIELD.WANTS MORE DATA-GUN-SHY ABOUT MSC.GET HIM THE INFO HE WANTS.GAVE NURSES A BUNCH OF STUFF FOR NURSES WK PROGRAM
PPLPMDL080000001	RICHMOND HETS	OH	44143	5/4/1995	SAW WHILE WAITING FOR BARRETT; GP-SD TREATS CA PTS-HAS USED MSC IN PAST-LOTS IN RES SCHOOL. SD "WHAT ELSE IS THERE?"DISC DOSING/TITRATION.SHWD CONVERSION FROM ZMG/HR OF IV MORPH. GAVE CALC
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/5/1995	AND PINK CARD.HAS PT RIGHT NOW IN HOSP ON THIS. WILL CONVERT TO 60MG Q12H WHEN GOES HOME.STUCK CALC IN POCKET!VERY RECEPTIVE AND NICE-CURIOUS TO SEE WHAT HAPPENS
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	NOT MUCH MSC LATELY..BIG THING HAS BEEN DEMEROL BUT NOT ANY CA PTS...DOSIGN CONVERSIONA ONDRANGE CARD
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	MSC IS NUMBER ONE CHOICE DON'T NEED ALOT OF BREAKTHROUGH
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	CAUGHT IN HALL WHILE WAITING FOR NURSES...MSC CONVERSION FROM DHC...NT IWANTED TO EEMPHASIZE THE AMT OF MSC NECESSARY TO BE EQUAL TO THOSE DOSES OF DURAGESIC
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	5/5/1995	YES GAIL I AM WRITING MORE DHC...DON'T FRET I WILL TAKE CARE OF YOU APPRIATE YOUR BUSINESS...BETTER NOT LEAVE ALOT OF SAMPLES...I WON'T!!!!
PPLPMDL080000001	CLEVELAND	OH	44117	5/5/1995	REMINDER
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	SEN
PPLPMDL080000001	WILLOUGHBY	OH	44119	5/5/1995	OFC CALLED FOR SAMPLES.
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	SEN BACK WITH COFFMAN/COWAN CHEMO
PPLPMDL080000001	EUCLID	OH	44132	5/5/1995	REAL QUICK THRU WINDOW-DOESN'T SPEND ANY TIME W/REPS-I JUST ASKED IF HE HAD TRIED IT YET--SD NO BUT WILL LOOK IT OVER AGAIN.
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	OK FAIR ENOUGH WILL USE MORE DHC. THEOPHYLLINE I KNOW YOU'VE SHOWN ME ALL THE LITERATURE LOWER DOSES BUT I AM STILL SEEING SIDE EFFECTS WITH LOWER DOSES I KNOW BUT GOOD RESPONSE TO
PPLPMDL080000001	CLEVELAND	OH	44125	5/5/1995	INHALERS RIVINGTON OK NT WHERE WOULD YOU CHOOSE A VICODIN OR TYLENOL OVER DHC ADN WHY
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	BEEN AWILE BUSY MAN...45 MINUTES LATE DR KOVACH'S WIFE IS SICK SO COVERING...BEEN IN SURGERY EVERYDAY THIS WEEK...YOU CAN MAKE APPT..THANK YOU. COLLEAGUES HAVE BEEN VERY PLEASED WITH THE
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/5/1995	PRODUCT WOULD YOU JUST GIVE IT A FAIR TRY..TOOK FILE CARD
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	SEN PROTO
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/5/1995	NO, I CAN'T GET THE T-PHYL ANYMORE. I DON'T KNOW HOW MUCH HE BUYS THE CIRCADIAN INFLUENCE BUT HE HAS BEEN DOING LOWERE DOSES EARLY FOR A LONG TIME. UNI IS HIS NUMBER ONE THOPH BUT EACH PT
PPLPMDL080000001	EUCLID	OH	44132	5/5/1995	IS TAYLORED BUT THAT MAY BE MORE THE QD DOSING...NT I WANT YOUR OPINION AND WHAT I SHOULD BE TELLING PRIMARY
PPLPMDL080000001	EUCLID	OH	44132	5/5/1995	MET WITH CHRIS TO GET SIGNED UP FOR REBATE
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/8/1995	IS IN CHARGE OF SLOVENIAN HOME IN EUCLID--MANY CA PTS THERE PHCY GAVE ME HER NAME CUZ SHE CALLS A LOT W/PAIN PROBLEMS. USES ORAL MORPHINE.DID WRITE OM RX BUT ALSO USES MSC.DOESN'T KNOW A
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/8/1995	LOT RE TITRATING.GAVE HER ALL INFO-VERY HAPPY I CALLE BY.DIDN'T REALIZE THER WAS A 100MG AND 200MG TAB.TRIED TO TALK ABOUT SPECIFIC PTS-DIDN'T REALLY HAVE TIME.MAYBE LUNCH?
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/8/1995	YES I AM USING THE UNI AND PLEASED WITH MY RESULTS JUST FORGOT ABOUT DHC...BEEN TALKING ABOUT UNI THE LAST FEW TIMES...NT BRING UP BARNES SIDE EFFECTS LOWER DOSES AND TIME ALLOW FOR
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/8/1995	RIVINGTON/DUBUSKE DOES THIS MAKE YOU MORE COMFORTABLE WITH SIDE EFFECTS AND LOWER PM LEVELS?
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	CALLED THIS MORNING WHEN I GOT TO OFFICE HE WAS NOT IN SO WAITED FOR BROTHER FIRST AND THEN DR GENE...QUICKIE I KNOW YOU'RE LATE BUT HAVEN'T SEEN YOU IN WEEKS SAID YOUR RESULTS WITH DHC
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	WERE GOOD DO YOU HAVE ANY PT IN MIND WHO MAY BENEFIT FROM DHC PRESENTLY...NOT OFF TOP OF MY HEAD BUT IT WORKS AND USING IT..WANT ME TO SIGN...NO BROTHER DID,NO MORE SAMP
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	USING A LOT OF SEREVENT-SHWD DEBUSKE/BARNES-SD HE GETS GREAT RESULTS W/SER BUT DOESN'T TAKE PTS OFF THEO TO PUT ON SERE- JUST NEW PTS W/BAD PM PROBS.SD HE WD READ STUDY.NOT CONVINCED WHEN
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	I SD SAMPLES ARE BY MAIL HE SD "SO WHAT DO THEY STILL NEED YOU GUYS FOR?" LIKE THAT'S ALL WE DO!! I TOLD HIM WE ARE A LOT MORE THAN THAT.JERK TODAY.1APPT/YR-BUT TOO BUSY
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	USING A LOT OF IT!!GETTING GREAT RESULTS-LIKES NO STREET VALUE.PROB IS HE DOESN'T SEE PTS COME BACK TO GET FEEDBACK BUT WD PROBABLY HEAR IF THEY DIDN'T LIKE IT.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	5/8/1995	SAMPLES-COM BACK ON A TUES AT 11 30
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/8/1995	CHANGE THIS TO AN A2..REALLY DON'T DISPENSE MUCH ANYTHING OF OUR PRODUCTS.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/8/1995	I KNOW YOUR NURSES TOLD ME NO MORE UNI BUT SINCE IT IS MAIL ORDER THEN YOU MAY RUN OUT..I DON'T USE UNI...T-PHYL BAD DAY ADN AS I WAITED MAN WAS RUSHED IN DISTRESS
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/8/1995	HI GAIL HOSP CALL
PPLPMDL080000001	BEREA	OH	44017	5/8/1995	ALOT OF CONSTRUCTION WITH REGO'S LATELY..SLOWED DOWN
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/8/1995	SPOKE WITH CATHY...TOLD HER I WAS HERE LAST WEEK AND TALKED TO BONNIE AND REFERRED BY DR PATEL DR FELT I MAY HAVE SOME LITERATURE OR INFO HE MIGHT APPRECIATE. DR NICE BUT WITH PTS. SAID TO
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	5/8/1995	CALL LATER FOR A BETTER TIME NO APPTS..TRY TO DO A MINI IN-SERVICE
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	TONY..MEREDITH GAIL THANK YOU WE ARE ALL SET AND AT END OF MONTHWE CAN DECIDE WHICH TEAM MEETING YOU SHOULD ATTEND 8 15 TH SO FAR EVERYONE HAS BEEN AT YOUR IN-SERVICES HAVING GREAT
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	TURN OUTS
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	COMPLETE JERK-"YOU NEED A NEW DRUG"-HE'S NOT USING THEO ANYMORE EXCEPT FOR REAL SEVERE ASTHMA.USING B2'S,SEREV, AND REP OR VOLMAX-NOT EVEN AS MANY STEROIDS.DOESN'T GO BY LEVELS TOLD ME HE
PPLPMDL080000001	CLEVELAND	OH	44111	5/8/1995	NEVER SEES REPS BUT AGREED TO SEE ME TODAY BUT NEVER AGAIN.NO SAMPLES.DOESN'T LIKE DR. SCHWARTZ.WOULD NEVER WRITE WHAT HE WRITES.HE'S "BOARD CERTIFIED." BIG DEAL.

PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	5/8/1995	USES UNI PROBABLY MORE SLO-BID AND UNI GREAT CONCEPT GOO EXCEPT IN THE TOUGH CASES RATHER MORE FREQUENT DOSING... RAPID METABOLIZERS...HAS USED UNI MANY TIME BID. NT ... DR I KNOW YOU USE A GREAT DEAL OF UNI AND YOU MENTIO THAT WITH YOUR RAPID METABOLIZERS YOU'D RATHER DOSE BID BUT WITH THE BID PRODUCTS DO YOU EVER NEED TID AND WHAT DO U
PPLPMDL080000001	CLEVELAND	OH	44107	5/8/1995	HAS USED SOME IN PAST-FORGOT ABOUT IT WILL TRY AGAIN.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	5/8/1995	APPRECIATE YOUR UPDATES LATER THIS MONTH FOR TEAM APPT
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	5/8/1995	DOSING CONVERSIONS, MSIR , 200MG, AHCPR, BOWEL MANAGEMENT. EASE OF TITRATION...GOOD REFRESHER AND SURE THE NURSES APPRECIATED IT. NO VCR SO I WILL LEAVE A TAPE FOR THEM TO TAKE HOME AND USE WITH PTS...COMFORT ASSESS JOURNALS WILL BE TAKING THE TRIP THIS MONTH INSTEAD. USED MSIR CAPSULE...WHAT DO YOU THINK ABOUT USING IN-HOUSE?
PPLPMDL080000001	CLEVELAND	OH	44122	5/9/1995	MSC 200MG AND ORANGE CARD...NOT THE SAME...BAD DAY JUST FIRST WEEK BACK AND FRAZZLED...APPT IN A FEW WEEKS OK CAN I JUST LEAVE THIS...FOLLOW IT BC AND ORANGE CARD PI,
PPLPMDL080000001	AKRON	OH	44307	5/9/1995	NEED SPEAKERS LIST NEEDS SPEAKER FOR NOVE AND HAS SET UP ANNUAL WANTS TO KNOW IF SPEAKER ON LIST AND WILL SUPPORT TALKED OF MSIR HOW MANAGE BRKTHRU PAIN HE ASKED FOR FILE CARD ON MSIR SHWOED HIM COST SAVINGS ETC
PPLPMDL080000001	CLEVELAND	OH	44105	5/9/1995	SAMPLES-COME BACK ON A THURS AT 11 30
PPLPMDL080000001	BEDFORD	OH	44146	5/9/1995	THANKS FOR THE WATER BOTTLES IN THE OFFICE. NO WASN'T AVOIDING YOU THIS AM I WAS UPSTAIRS...YES SEN PT
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/9/1995	IT SI SO FRUSTRATING. WE WILL ONLY NEED NEED FOR 20MG IN CA PTS AND WE GET THEM THE LAST 2 WEEKS OF LIFE. USE PUMP WHEN SIDE EFFECTS ARE TOO GREAT WITH ORALS BECAUSE WE ARE ABLE TO USE SO MUCH HIS SAMPLES GET GETTING REJECTED USING MOIRE UNI LATELY. NO PROV APPEARS TO BE USING MAINLY FOR COMPLIANCE.DISCUSSED USING ON PTS OVER 12.SD NEVER THOUGHT ABOUT IT.GOOD IDEA. USUALLY SLO-BID.SD WD CONSIDER ESP 1/2 TAB QD.
PPLPMDL080000001	BEDFORD	OH	44146	5/9/1995	SEN...NT MAKE SURE HE HAS LETTER FROM STATE RE ORA SUBSTI
PPLPMDL080000001	OLON	OH	44139	5/9/1995	YES HAVE USED IT AN WE ARE ALL OUT...GOOD AND HAPPY WITH THE PRODUCT...I WILL ORDER SAMPLES FOR BOTH OFFICES THANK YOU...THAT HOW THEY GET STARTED IF I LIKE THE PRODUCTS
PPLPMDL080000001	CLEVELAND	OH	44113	5/9/1995	SAME OLD THING-CAN'T TELL HER ANYTHING-TRIED TO TELL HER HOW MUCH MONEY THE HOSPICE WAS GETTING W/REBATE-JUST YACKED AWAY.MSIR-SO IT'S UP TO HOSPICE NURSES WHAT THEY WANT TO USE SHE DOESN'T REALLY CARE.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/9/1995	TODAY I REMINDED TEH 200MG MSC THEN FOCUSED ON DHC SEE DR AT LEAST 2X/MONTH MSC FIRST AND DHC SECOND USING IT WITH GOOD RESULTS. HOSPITAL SPONSORED LUNCH SO ALOT OF PEOPLE AROUND. WILL COME BACK TOMORROW WHEN BRESSIA NO BARRETT ARE HERE NO SPECIFIC NICHE...NT WHAT DO YOU LIKE AND HOW GET BEST
PPLPMDL080000001	CLEVELAND	OH	44113	5/9/1995	TRIED TO DISCUSS HIS THEO USE THIS TIME-NT ENUF TIME USING SOME PROV REP FOR PM SYMPTOMS. SHWD BARNES FOR IT-SD OK.GE-TING HIM TO USE UNI WILL TAKE A WHILE.HE HAS NEVER USED IT. TRY FOR PROV PTS FIRST-GET MORE TIME.
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	5/9/1995	PAIN CENTER...BUSY...HOSPITAL HAD LUNCHEON FOR STAFF.
PPLPMDL080000001	CLEVELAND	OH	44113	5/9/1995	STILL TRYING TO GET PTS OFF DURA ACCORDING TO ROMAN BUT STIL SHOWING UP AS USING IT.ROMAN AND JOHN TRY TO USE AS MUCH MSC AS POSSIBLE RATHER THAN DURA.STEFFE/KEPPLER ND TO BE PUSHED. THEY LIKE IT AND HOW IT HAS BEEN WORKING FOR THEIR PTS. PAIN PROTOCOL:STILL NOTHING ON IT.
PPLPMDL080000001	BEDFORD/SINAI	OH	44146	5/9/1995	MSIR SHOULD BE AVAILABLE THRU HOSPITAL SOON. SENOKOT PROTOCOL...HOW MUCH IS SENOKOT...THAT IS AWFULLY EXPENSIVE...TRIED TO PUT IT IN CONTEXT. APPRECIATE ALL THE INFO. NT ADDRESS EXPENSIVE ORAL ROUTE SAFETY AND ECONOMY SELL MSC BENEFITS OVER OTHER ROUTES
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/9/1995	YES ALL SET FOR IN-SERVICE...THEN SET HERE
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/9/1995	REALLY RUNNING LATE...WILL BE QUICK SHARED THE LETTER RE ORA SUBSTITUTION...NOT THE SAME PRODUCT AND PREDICTABLY NOT COMPRABLE. DON'T WRITE MUCH MSC...SURE THEY'RE GETTING IT...NT FOLLOW ON THIS WHAT COLOR ARE THEIR PILLS
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/9/1995	ASK HIM TO ORDER NON-MALIG. DUE TO LUNCHEON THINGS WERE HECTIC...SAW THE SENOKOT IN MY HAND...I HAVE BEEN USING A GOOD DEAL MORE OF THAT...ONE WOMAN COMES IN JUST TO PICK UP A BOX...DON'T DO THAT OUR SAMPLES ARE GETTING MORE AND MORE LIMITED. I WILL HELP A NEDDY PT OUT IF NECESSARY TOLD HER I HAVE TO KEEP SOME FOR OTHER PTS
PPLPMDL080000001	GATES MILLS	OH	44140	5/10/1995	SAYS GETTING AWAY FROM THEO-SHWD NEW DATA-SAYS INTERESTING. USING STEROIDS-LIKED RIV SD WD USE MORE UNI. USES LOTS OF INHALERS-SHWD ALL DATA-BARNES,LANCET, ETC
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	NO, NO OXYCONTIN. BUT I DID RESUBMIT FOR YOUR RECTAL STUDIS YES I HAVE TALKED WITH ELIZABETH BUT IT WAS REGARDING SENOKOT NOT IN-SERVICE. DR IS LEAVING OUT OF TOWN FOR A WEEK WILL TAKE A LOOK AT THE SPEAKERS/TOPICS AND WILL CALL ME CALL DR IN 2 WEEKS
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	IN-SERVICES 11-2 30 ROTATING THROUGH
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	I BELIEVE HIS DAUGHTER WAS WITH HIM...CAME IN BRIEFLY DURING IN-SERV...DON'T WRITE FOR ANY ORA ANYMORE AND CUT USE FROM DURAGESIC TO ALMOST NOTHING TRY TO GET ALL TO MORPHINE...MSC...NT FOLLOW THIS WITH CONVERSION CARDS
PPLPMDL080000001	BRECKSVILLE	OH	44141	5/10/1995	SEN...NOT BIG I'M SURPRIZED SINCE MOST OTHERS GOTTHRU I LIKE WATER
PPLPMDL080000001	GATES MILLS	OH	44040	5/10/1995	LUNCH:SAYS ONLY USING DURA IF PT CAN'T SWALLOW-NO MORE PROBS W/VOMITING FROM CHEMO.HAD PT ON 1000MG THAT DIED.HAS CURR PT ON 200 BID USES PERC OR SA MORPH FOR RESCUE BUT NOT REAL HAPPY WITH PERC-LIKES SUBLINGUAL MORPH.SAYS MSIR CAPS TOO HARD TO TAKE SWITCHED ORAMORPH PT TO MSC FOR ANOTHER DOC
PPLPMDL080000001	S EUCLID	OH	44121	5/10/1995	DOES TREAT CA PAIN-REFERS TO WR HOSPICE-USING MSC EXCLUS-IVELY AFTER PERCOET OR TYL 3.SHWD ONVERSION FROM PERCOET AND ALSO MSIRO-VERY HAPY W/CALC.KEEP SEEING
PPLPMDL080000001	CLEVELAND	OH	44121	5/10/1995	WANTS RESULTS FROM HARRY ON STUDY.DONES'T USE REP IN PM-USES UNI-USES PROV SOMETIMES IN AM FOR MORE PROTECTION DURING DAY WHY? THEO WORKS FOR SAME THING.
PPLPMDL080000001	SOUTH EUCLID	OH	44121	5/10/1995	SAMPLES JERK.
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	LEFT MESSAGE FOR CHAR MILLER PHYLLIS RE GRAND ROUNDS
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	I HAVE BROUGHT YOU THE SPEAKERS AND TOPICS WE CAN SPONCER ALSO NANCY I DID RESUBMIT FOR THE REQUEST FOR THE RECTAL USE...THEY SAID THEY NEVER GOT THE REQUEST BUT REGARDLESS I SENT IT IN LAST
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	I AM RESPONDING TO A CALL FROM ELIZABETH PETORIK RE SENOKOT...HERE TO SEE TISH...SEE BRIDGET OR DR AGDINBURG FOR IN-SERVICE
PPLPMDL080000001	AKRON	OH	44306	5/10/1995	TRIED TO PRESENT SEN TO BILL FOLK BUT RELUCTANT TO ADMIT PHARMACIST PLAY IMPORTANT IN RECOMMENDING BOWEL PROTO
PPLPMDL080000001	INDEPENDENCE	OH	44131	5/10/1995	MSC IS FIRST LINE. PROBABLY ALL I USE ANS WILL CONTINUE TO BUMP DOSE AS NEEDED...NO CEILING THANK YOU REALLY BUSY DR WILL BE GETTING A PARTNER OR SOMETHING THIS SUMMER LANE RARELY HERE ANYMORE...TRY TO WORK THE NURSES HERE DR POLITE BUT MADE IT CLEAR NO FOR AWHILE
PPLPMDL080000001	CLEVELAND	OH	44106	5/10/1995	LATE SHIFT CAME IN WITH ANDREA...WE STARTED TALKING NEW DOSE AND HIGHER DOSING AND DR TOOK HER PLATE AND DECIDED TO EAT OUTSIDE!!!!!! I COULDN'T MAKE A SCENED SO I WILL ADDRESS HER IN HALLWAY...DR HAD A LUNCH THE OTHER DAY I WAS NOT ABLE TO FINISH OUR CONVERSATION RE TITRATION AND THE POINT AT WHICH YOU USE ALTERNATE ROUTE
PPLPMDL080000001	AKRON	OH	44307	5/11/1995	MET WITH SHIRLEY TO SET UP MEETING AND INTRO CALL AT HOSPICE SHE SEEMED VERY WILLING TO WORK WITH ME
PPLPMDL080000001	NORTH OLMSTED	OH	44070	5/12/1995	AOK ..... USING SOME DHC PLUS.....JUST A BEGINNING....
PPLPMDL080000001	NORTH OLMSTED	OH	44070	5/12/1995	AOK...BARNES REPRINT.....
PPLPMDL080000001	E CLEVELAND	OH	44112	5/15/1995	USING MORE INHALERS...LEFT RIVINGTON AND DUBUSKE.... NT CONCERNED WITHBN SIDE EFFECTS...USE THESE STUDIES AGAIN EMPHASIZE ORAL BASELINE AND WHY THEOPHYLLINE. RIVINGTON FOR PTS DID BETTER BUT ALSO FELT BETTER AND FOLLOW 2 PTS...USE OF SHORT ACTG WENT DOWN IN ESSENCE USE LESS DRUGS WHEN USING THEOPH SPECIFICALLY UNI
PPLPMDL080000001	NORTHFIELD	OH	44067	5/15/1995	YES YES...REALLY FINE USING 1 NO 2 CAPSULE YES YOU CAN HAVE MY NEXT VICODIN...LAST TIME YOU SAID YOU WOULD GIVE ME 2 VICODIN PTS....HOW ARE THOSE PTS DOING
PPLPMDL080000001	AKRON	OH	44309	5/15/1995	CALLED ON DIANE CAMPBELL TO CONFIRM CEU TAPE SHOWING MUST CALL TWO DAYS PRIOR
PPLPMDL080000001	AKRON	OH	44313	5/15/1995	RESCHEDULED APPT LUNCH FOR JUNE, DETAILED NURSE ON DHC SHE MENTIONED CARPEL TUNNEL, AND WITH ELDERLY NON SEDATIVE EFFECT IS UNIQUE
PPLPMDL080000001	E CLEVELAND	OH	44112	5/15/1995	REALLY BUSY...SHARED BARNES...QUICK HIT FOLLOW IT NEXT TIME ORAL BASELINE LOWER LEVELS DUBUSKE TO EMPHASICE CIRCADIAN PATTERN UNI IN BARNES QD PM
PPLPMDL080000001	AKRON	OH	44309	5/15/1995	CONFIRMED INSERVICE ON MAY 22,23,24 WILL WORK AKRON THOSE 3 DAYS AND POUND PHARM AND PROVIDE CEU
PPLPMDL080000001	AKRON	OH	44313	5/15/1995	DOC NOT USING DHC/ NURSE THINKS SOUNDS GOOD, NON SEDATIVE EFFECTS WILL SEE IF MAKES A DIFFERENCE AT LUNCHEON
PPLPMDL080000001	AKRON	OH	44303	5/15/1995	DOC NOT AFRAID TO USE CAT 2 DRUG TYLOX, PERCOET WILL ATTAACK DOSING EASE
PPLPMDL080000001	CLEVELAND	OH	44118	5/15/1995	WHAT'S IT CALLED NO FORGOT ABOUT IT BUSY AS USUAL ASK DR SASS HE HAD GOOD RESULTS GAVE HIM FILE CARD...OK NT DO YOU HAVE ANY TYLENOL OR PTS THAT GI OR SIDE EFFECTS....
PPLPMDL080000001	AKRON	OH	44310	5/15/1995	DR INVOLVED IN RES PROGRAM DID OVERALL INSERVICE WITH DHC AND SEN, SEEMED VERY RECEPTIVE WILL ATTACK UNIPHLY
PPLPMDL080000001	LAKEWOOD	OH	44107	5/15/1995	ONC FLR-SAW JEAN FOR A MINUTE-DR. OBRIEN USING QUITE A BIT OF MSC LATELY-NO DURA.WILL CALL HER TO SET UP ANOTHER INS.
PPLPMDL080000001	CLEVELAND	OH	44128	5/15/1995	NO, YOUR CARD WON'T HELP THE DHC...UNI AND DUBUSKE CIRCADIAN PATTERNS...NAKES SENSE NO NO CONVERT NT IF THEY ARE COMING TO YOU WOULDN T THAT BE THE PERFECT TIME TO MAKE THE SWITCH?
PPLPMDL080000001	CLEVELAND	OH	44109	5/15/1995	TALKED W/NANCY ABOUT PREMIER CONTRACT SITUATION AND HOW IT WAS RENEWED.
PPLPMDL080000001	LAKEWOOD	OH	44107	5/15/1995	QUICK THRU WINDOW-JOKED A LOT BUT NOT USING ANY DURA EVEN THO THE REP HAS BEEN HOUNDING HIM
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44118	5/15/1995	I THOUGHT YOU WERE HERE ONLY EVERY OTHER TUESDAY...NO ONLY NMSC AT HURON HOSPITAL...NT GET DATA FROM MARTY ON PARK...
PPLPMDL080000001	AKRON	OH	44304	5/15/1995	LEFT CONVERSION CALC AND NOTE TO SET UP APPT MUST NEXT SHOW ORAL PREFERRED AND CONTINUE TO STRESS MSC AS DRUG OF CHOICE
PPLPMDL080000001	WARREN	OH	44128	5/15/1995	NO DHC...YES I LIKE SENOKOT BECAUSE IT'S NATURAL OK WILL RECOMMEND...CAN'T TELL YOU WHO CH
PPLPMDL080000001	AKRON	OH	44304	5/15/1995	MET HIM AND TOM STEWART, VERY GOOD GUYS AND WILLING TO ESTAB RELATIONSHIPS GOAL SENEKOT INSERVICES
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/15/1995	YES I HAVEON MY SISTER N LAW, CHRONIC BACK WITH FLARE UPS IT WORKED BETTER THAN SOME OF MY OTHER CHOICES YES I DID USE THE SAMPLES AND I WILL WRITER FOR IT I WAS HAPPY WITH IT
PPLPMDL080000001	CLEVELAND	OH	44107	5/15/1995	SAMPLES-THIS GUY GIVES ME THE CREEPS,TRIED TO SHOW INFO RE PROV REP-BARNES-WOULDN'T LISTEN-WALKED AWAY BASICALLY. NO ONE IS SURE WHEN/IF DR. ANTEOLA IS COMING BACK.
PPLPMDL080000001	CLEVELAND	OH	44109	5/15/1995	SD TRIED DHC-NOHING BAD HEARD YET-TOO SOON.WILL KEEP TRYING
PPLPMDL080000001	CLEVELAND	OH	44109	5/15/1995	SO QUIET BUT TOLD ME HE HAS USED MORE UNI THAN BEFORE.LIKES QD IS FAMILAR W/ALL THE AI INFO THAT WE HAVE DISCUSSED.SHWD RIV-SEEMED IMPRESSED.SD WD CONT TO USE NX-DISCUSS PROV REP-NO TIME
PPLPMDL080000001	CLEVELAND	OH	44109	5/15/1995	HAS TRIED DHC SHE SAYS.DONES'T ALWAYS REMEMBER IT BUT WILL TRY TO NOW.GOOD RESULTS.SHE'S SO STRANGE
PPLPMDL080000001	CLEVELAND	OH	44119	5/16/1995	IS DEFINITELY SPEAKING ON 7/1 FOR APPA.FINALLY DISC INS SIT W/ELIZABETH AND BRIDGET MONTANA.THEY WILL ALLOW US TO DO THIS BUT I HAVE TO TALK TO BRIDGETT FIRST.USING SOME MSIR WHEN HYTREE SENDS IT.THEY USE WHATEVER SA MORPHY THEY SUPPLY. USING MORE SUBLINGUAL THAN ROX OR MSIR-NEVER CHANGE.WANTS LEVY PAPER-ANY INFO I CAN GET ABOUT NOT MIXING NARCS.
PPLPMDL080000001	CLEVELAND	OH	44111	5/16/1995	IS PRES OF LOCAL ONS-WANTS SUPPORT FOR ANNIVERSARY CELE- BRATION ON 9/20/95.
PPLPMDL080000001	EUCLID	OH	44119	5/16/1995	STILL USING QUITE A BIT-HAS HIS NURSE ON IT AND SHE IS DOING REAL WELL.WON'T SPECIFY WHY USES LORCET OR DHC.KEEP SEEING
PPLPMDL080000001	CLEVELAND	OH	44115	5/16/1995	WON'T TELL ME ANYTHING-SO HARD TO TALK TO BUT USING SOME UNI-TRIED TO ASK RE PROV-WOULDN'T SAY ANYTHING SPECIFIC.SO I PRESENTED.I THINK HE GOT ABOUT 1% OF WHAT I SAID.NOT VERY INTELLIGENT MAN.APPEARS TO BE USING UNI FOR COMPLIANCE PURPOSES.NX-ADDRESS PROV AGAIN AND SLO-BID.

PPLPMDL0080000001	CLEVELAND	OH	44115	5/16/1995	SAYS ONLY USING DURA NOW FOR PTS THAT CAN'T SWALLOW-THAT'S ALL HE WD SAY ABOUT THAT.DIL-OLD OLD HABIT.SHWD EFFECT ON PAIN CONTROL WHEN USING DIL-ROLLER COASTER EFFECT-DISC PORT WRFD AND LEVY FOR ORAL MORPHINE.SHWD MSIR AGAIN-SD WD TRY BUT THAT'S WHAT HE SD LAST TIME.NEED TO GET PAM TO PUT PTS ON IT.SHE SD SHE WD TRY.
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	DR WITES MANY SCRIPS PER MONTH USING VICODIN WILL RETURN TALKED TO PAULA SHE SAID WILL PRESENT INFO TO DOCTOR NEED TO DISCUSS CAFFEINE BENEFIT TO OPEN NERVE TO ANALGESIA
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	DOC FELT GOOD ENOUGH TO WRITE AND ASK FOR SAMPLES WILLING TO TRY LKES NON SEDATIVE EFFECT
PPLPMDL0080000001	AKRON	OH	44307	5/16/1995	SHIRLEY WANTS INFO ON CLINICAL DOC ON MORPHINE BINDING WITH HEAVY ELEMENTS AND NUTRITIONAL VALUE, DETAILED INFO ON CHEMO USED HAND IN HAND WITH MORPHINE
PPLPMDL0080000001	CLEVELAND	OH	44119	5/16/1995	SKT SAMPLES-TALKED BRIEFLY W/ELIZ,MARY REYNOLDS,AND PATTY SMITH ALONG W/DR. AGNEDEBERG
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	MUST INITIATE REBATE PROGRAM THRU SHIRLEY WILL UTILIZE HER FOR PAIN MGMT AND DOOR TO BETTERR RELATIONSHIPS
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	SHOWED INFO TO PAULA AND STRESSED POST OP NERVE PAIN WILL COME BACK IN ABOUT A MONTH TO DETERMINE USAGE IF ANY
PPLPMDL0080000001	CLEVELAND	OH	44119	5/16/1995	SAW BRIEFLY-WANTS LOTS MORE SKT SAMPLES FOR HOMECARE AS WELL AS HOSPICE.
PPLPMDL0080000001	AKRON	OH	44313	5/16/1995	DR USING DURAGESIC NURSING HOME PATIENT IN CHRONIC PAIN GAVE CONVERSION CALC AND TALKED ABOUT MORPHINE SIDE EFFECTS DISCUSSED PROPHYLACTIC TREATMENT OF NAUSEA/CONSTIPATION FOR MORPHINE PATIENTS
PPLPMDL0080000001	FAIRLAWN	OH	44313	5/16/1995	SPOKE TO PHARMACIST WHO BIG WRITERS HARPER/ BROWN
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	MET GEORGE, VERY NICE WILLING TO WORK TOGETHER,
PPLPMDL0080000001	CLEVELAND	OH	44109	5/16/1995	SAW AT ST. VINCENT'S.SIGNED FOR SAMPLES AND I MADE AN APPT.
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	5/16/1995	INFUSION THERAPY IS ACTUALLY HOSPICE'S ACCT IN PHCY
PPLPMDL0080000001	CLEVELAND	OH	44115	5/16/1995	DID INS AT ONC TEAM MTG
PPLPMDL0080000001	AKRON	OH	44320	5/16/1995	SHOWED SHIRLEY MSC STRONG AFINITY FOR HEAVY ELEMENTS DR M LEVY EVEN MENTION IN ARTICLE NEED TO FOSTER MORE USAGE FROM SHIRLEY LKES TO ADMINSTRATE PAIN CONTROL
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/18/1995	GREAT CALL...HAD BARNES LANCET RIVINGTON WITH...I AGREE BUT THEY ARE NOW SAYING SEREVANT MAY HAVE ANTI INFLAM PROPERTIES...SO MINIMAL YES THERE IS A NEED FOR THEOPH MORE SO IN THE COPD PT...GAIL I'VE BEEN USING THEOPH EARLIER LOWER DOSES FOR AWHILE...YES AGREE UNI QD AND RHYTHMS...MARTIN....I DID SEE RIVINGTON..CAN YOU LEAVE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/18/1995	GAIL HI I WOULD LOVE TO TALK BUT JUST BACK FROM VACATION LAST WEEK...SO BACKED UP ...HEARD HARVARD..DUBUSKE SEEN THIS ARTICLE SUPPORTING QD UNI...NT
PPLPMDL0080000001	LYNDHURST	OH	44124	5/18/1995	NOW IT'S DIAUIDID...I KNOW YOU HAD MENTIONED THAT PRICE WAS A KEY FACTOR AND THAT'S WHY YOU WERE USING THE ORAMORPH DILUIDID BRAND IS MORE THAN MSC. NO HAVENT USED MSIR FORGOT IT...SPEAKER PROGRAM IS SET...WHEN WOULD YOU USE A SHORTER ACTING LIKE DIAUIDID AND WHY...SSS SHOW COMPARISON
PPLPMDL0080000001	PARMA	OH	44129	5/18/1995	DR WOULD YOU AGREE THAT SOME PTS RESPOND SPECIFICALLY TO THE ...AND THAT BECAUSE OF ALL THE CHANGES THAT OCCUR PHYSIOLOGICALLY AS WELL AS ENVIRONMENTALLY (DUBUSKE) THAT A DRUG TAYLORED TO THESE CHANGES MOST APPROPRIATELY ADDRESSES THESE ISSUES MAKES THE MOST SENSE...AND WITH EARLIER DOSING AT LOWER LEVELS THAT SIDE EFFECTS BECOME
PPLPMDL0080000001	CLEVELAND	OH	44111	5/18/1995	PHCY- SAW RUS/NO ORAMORPH/STILL SEEING QUITE A FEW ORDERS FOR IT. HE WORKED AT MEDIC THE OTHER DAY AND FILLED AN RX FOR 100MG TABS 200CT FROM DR. CUNNINGHAM. PURCH-BETH-STILL WORKING ON BTDNE/BTSTPT SITUATION CALL MON
PPLPMDL0080000001	E CLEVELAND	OH	44112	5/18/1995	NO HAVENT USED IT...JUST NOT THOUGHT OF IT SINCE LAST WE TALKED...CAN YOU THINK OF JUST 2 PTS THAT MAYBE HAVE PROBLEMS WITH CODEINE OR LIKE PRODUCTS THT YOU CAN TRY IT ON FOR YOURSELF...LET ME SEE THE CARD. FILE CAR ...CHANGE HIM FROM A CORE
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/18/1995	MED ONC MED EDUC OR...PROGRAM APPROVED FOR NEIL IROK
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/18/1995	NO GAIL I HAVE HEARD NOTHING ...THEY PROBABLY DID IN MED EUC...NO IF YOU PAY FO SPEAKER NO CHARGE ON DISLAY..CALL JAN
PPLPMDL0080000001	CLEVELAND	OH	44111	5/18/1995	DOESN'T DOSE HIGHER THAN 60-AFRAID OF SETTOLD HER OF HIGH DOSES AND TIME PRINCIPLES.SD SHE REFERS TO PAIN MGMT/OR ONC IF NEEDS HIGHER.TRIED TO CONVINCE HER OF HIGHER DOSING-SD WD THINK ABOUT IT-DOESN'T GET THAT MANY PTS-RADIATES THEM AND PAIN GETS BETTER.KEEP SEEING.
PPLPMDL0080000001	CLEVELAND	OH	44111	5/18/1995	HAS PT ON 180 Q4H ONLY BECAUSE PT PREFERS IT THAT WAY-PT IS AT VA-NO TO GET HIM TO WRITE RX ON HIS OWN PAD.HAS ANOTHER CASH PT ON 180TD USING 60MG TABS DUE TO COST.GOOD PAIN PRACTICES-NO DURA UNLESS H/N CA USES SUBLINGUAL FOR RESCUE- NO LIQUIDS-CAN'T REMEMBER SIZES/MGS.INT IN MSIR CAPS NO MORE DIL
PPLPMDL0080000001	CLEVELAND	OH	44106	5/18/1995	HAD SPOKE W/WITH BETH BEFORE...FEELS SHE HAS A GOOD GRIP ON DOSING AND EQUAL ANALGESIC DOSING..GOOD MATERIAL TIME LIMITED SET APPT FOR NEXT WEEK AND YOU MAY WANTO CALL DR PASQUEL
PPLPMDL0080000001	AKRON	OH	44313	5/18/1995	ASKED DOC IF EVER USED NOT IMPRESSED BUT NOT BUMMED EITHER
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	5/18/1995	NOT ENOUGH SHORT ACTING TO STOCK THE MSIR CAPS AND NO REQUEST FOR IT YET
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/18/1995	NO NEED NOW FOR MSIR...NOT ALOT OF PATCH EITHER
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/18/1995	TRIED TO ADDRESS PROVENTIL BUT CURT AS USUAL...KEEP HIM SAMPLED SERVICE CALL...STILL GOO USER OF THEOPH NT TRY DUBUSKE..ORAL BETA AGON
PPLPMDL0080000001	CLEVELAND	OH	44106	5/18/1995	SPOKE WITH BETH AGAIN ...CALLED YESTERDAY AND IN PAST MAYBBE OVER A LUNCH FOR THE DRS...PRIMARY...FEELS SHE HAS A GOOD GRIP...NO FORMAL HOSPICE....2 BEDS NOW AND NEW DIRECTOR NEW TO IT ALL MAY APPRIATE ME ...PRIMARY GERIATRICS AT UNIVVERSITY...APPT NEXT WEEK
PPLPMDL0080000001	CLEVELAND	OH	44111	5/18/1995	HAVING PROBLEMS WITH PHARMACIES STOCKING IT BUT GETS GOOD RESULTS WHEN HE HEARS SOMETHING-MOSTLY TREATING MUSCULAR INJURIES AND ACUTE INJURIES AND BACK PAIN.STOCK IT FOR HIM-S HE IS GOING TO GET LIST TOGETHER FOR ME-BRING LUNCH.
PPLPMDL0080000001	AKRON	OH	44309	5/22/1995	DID INSERVICES FOR ONC UNIT SET UP JEFF LEWIS FOR PAHRMACIST
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	5/22/1995	DR LEFT AT START OF IN-SERVICE...THEY WERE AN HOUR LATE AND WANT THE MONOGRAPHS FOR THIS FALL...OK SEND IT IN THEN
PPLPMDL0080000001	AKRON	OH	44309	5/22/1995	GAVE CME INSERVICE THROUGHOUT DAY AND GOT GOOD FEEDBACK INTERESTED IN ADJUVANT THERAPY, AND LAX INSERVICE
PPLPMDL0080000001	AKRON	OH	44309	5/22/1995	MET WITH NURSES ABOUT PATIENT IN PAIN, NEED TO SPEAK TO DIANNE WITH INSERVICES NURSES DO NOT KNOW CONVERSIONS DRUG PHARMKIKINETICS OR ANYTHING BAD SITUATION WILL SEE
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/22/1995	MORT BOUGHT 1 UNIT WILL SEE AGAIN
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/22/1995	SPOKE WITH JEFF RE DOLLAR SAVING...MOSTLY HIBICLINS FOR CHLORHEXIDINE...NOT ALOT OF DOLLARS BUT ORTH LOOKING AT ALSO BETADINE...WE HAVE APPT WITH THE CLINICAL EVALUATION AND K. SCHWARTZ NEXT WEEK...WANT A CASE OF 40Z BOTTLES WILL HAVE TO GO THRU FULL PT EVALUATION... ALSO WILL LOOK AT THE BETADINE LINE ECT....
PPLPMDL0080000001	BROOK PARK	OH	44142	5/22/1995	CONFIRMED IT...DROP AS CORE DHC AND SEE ONCE IN AWHILE FOR UNIL...NT BARNES AND DUBUSKE FOR THE UNIQUENESS OF UNI
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/22/1995	SPOKE WITH DR AT UH...YES GAIL I WILL MEETWITH YOU BEFORE OR AFTER OUR MEETING....HERE IT IS TOO BUSY CALL GAIL TO SCHEDULE APPT CALL ME BACK HERE IF THERER IS ANY QUESTION
PPLPMDL0080000001	AKRON	OH	44309	5/22/1995	DOC USING A TON OF DURAGESIC NOT MANAGING PAIN WELL DEB SAYS WITH GOOD RELIEF USING MORE THAN ONE ANALGESIC LOTS OF WORK TO DO
PPLPMDL0080000001	AKRON	OH	44304	5/22/1995	MET DEB, JACKIE PATTY AND MUST STOP PATCH GROWTH, WILL USE LEVY, ADJUVANT THERAPPY, DISEASE STATE CHANGE AND ANALGESIA, MORPHINE ELECTROLYTE REPLAER
PPLPMDL0080000001	AKRON	OH	44304	5/22/1995	DOC FIRST EXPOSED TO LANCET THRU OLBRYCH, SET APPT SOON IN AUGUST, WILL SHOW RIVINGTON UNIPHYL AS SUPERIOR TO PROVENTIL FOR NIGHT TIME PROTECTION
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/22/1995	PAM BOUGHT 6 AND SET UP LAX INSERVICE FOR JUNE 7 8 50 AM
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	5/22/1995	NO NEED FOR MSC/MSIR NOW WE EITHER HAVE A PT OR NOT AND NOT NOT NOW
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	5/22/1995	STRIP MALL MSIR DEAL/SEN...NOT A RX FOR MSIR
PPLPMDL0080000001	AKRON	OH	44304	5/22/1995	MET WITH DOC SHOWED HIM LEVY ON CANCER PAIN MGMT LEFT UNIPHLYL FILE CARD AND WILL MEET AGAIN SHOW DUBUSKE AND UNIPHYL ADVANT OVER THEO AND PATIENT PREFERENCE FOR TRIAD THERAPY
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	5/22/1995	DONT NEED ANY MORE UNIL...I HAVE T-PHYL AS WELL...PLEASE YES VERY BENEFICIAL IN COPD...NO NEED FOR HIGHER DOSES BUT OFTEN FIND A NEED TO DOSE BID...YES PROBABLY WOULD USE BID TID..NO MARTIN TODAY..NT CAN I GET YOUR OPINION ON MARTIN?
PPLPMDL0080000001	AKRON	OH	44304	5/22/1995	DOC USNG MORE DURAGESIC AND FINDING GOOD RESULTS MUST SHOW PHARMKIKINETICS OF DRUG AND PROVE BEST CARE WITH DISEASE STATE CHANGE IS WITH MSC/ SHOW NEW LEVY ARTICLE SET UP LUNCH APPT WITH DOC
PPLPMDL0080000001	AKRON	OH	44310	5/22/1995	INTRO CALL WILL SCHEDULE APPT WITH DOC
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/22/1995	SPOKE WITH CHRIS RE REBATE AND MSIR AND DR KIKANO SAID I COULD CALL HIM AT UH
PPLPMDL0080000001	AKRON	OH	44304	5/22/1995	MET THROUGH JACKIE/ PATTI DEB, DOC USING ORAMORPH, DURAGESIC NOT MANGING PAIN DEB ELUDED TO NAUSEA AS A MEANS TO USE DURAGESIC MUST DESTROY THIS MYTH
PPLPMDL0080000001	MAPLE HTS	OH	44137	5/23/1995	WHAT HAPPENED TO TRIUSATE. YES WONDERFUL RESULTS WITH DHC HAPPY PTS YES I WILL WRITE MORE...DO OU GET CREDIT...MOST RX COME OUT OF ER...DID ID THEY FILLED IN MY TERRITORY NOW..HOSP IN MY TERRL...SHOULD LONG CONVERSATION RE THEOPH TAKE YOU'RE WORD MAKES SENSE...NT GET A FEW MORE PTS FROM VICO OR TYLOX
PPLPMDL0080000001	CLEVELAND	OH	44111	5/23/1995	BETH-WILL TAKE INFO TO PRODUCT STANDARDS MTG JUNE 1-SEE IF THEY WANT TRIAL.WILL TALK TO BOB BRANT FROM O-M ON WED. AND GET ALL PRICING INFO/STOCKING ALL SET IF NO TRIAL NEEDED-WIL CONVERT AUTOMATICALLY-IT WILL TAKE A FEW WKS FOR ALL TO GO THRU.SHOULDN'T NEED TRIAL ON THINGS LIKE THIS.BUT YOU NEVER KNOW WHAT THEY'LL SAY.
PPLPMDL0080000001	AKRON	OH	44310	5/23/1995	MET AND DISCUSSED RIV W NURSE WILL BE BACK TO SHOW ADDITIVE EFFECT AND PATIENT PREFERENCE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/23/1995	HAD AN APPT AND AFER WAITING 15 MINUTES GIRL CAME OUT AND SAID HE COULDN'T SEE ME..ASKED TO CHECK SAMPLES CAUGHT IN HALL...3 DRS ON THE LINE...IN PAST YOU SAID YOU D HAVE A NEED FOR THEOPH ANYMORE...STILL GET THE BENEFITS OF YOUR INHALER BUT EVEN MORE IMPROVEMENT WITH UNI DUBUSKE AND RIVINGTON...AH ANYTHING SIGNED...NO
PPLPMDL0080000001	AKRON	OH	44310	5/23/1995	DISCUSSED RIVINGTON AND WILL PRESENT ADDITIVE EFF AND PATIENT PREFERENCE
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/23/1995	AS FAR AS I KNOW ALL IS WELL AND SET FOR NEXT MONTH
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/23/1995	MSC IS REALLY ALL I USE...AND I HAVE WRITTEN FOR YOUR CAPSUS FOR BREAKTHROUGH...YES HAPPY.....COULD USE SOME OF THE DHC AROUND AND ALWAYS THE SENOKOT...NT CLAIMS NO DUR ASK WHERE SHE WOULD USE A DIAUIDID...WOULDN'T ATC BE BETTER FOR COMPLIANCE....
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/23/1995	SEN ALMOST GONE ALREADY...YES WILL SAMPLE IN BAGS NO MSIR
PPLPMDL0080000001	AKRON	OH	44310	5/23/1995	MET DOGIN HOSPITAL.NEED TO SIT AND TALK TO HIM SAID USES ALOT OF MSC WELL SEE USING ORAMORPH NEED TO SHOW LEVY HYDROPHILLIC RELEASE SYSTEM
PPLPMDL0080000001	CLEVELAND	OH	44125	5/23/1995	LONG WAIT, HAD APPT CAUGHT IN HALLWAY...UNDERSTAND YOUR SICK...YEA THSI MORNING HAD THE FLU... KNOW YOUR'E BACKE D UP...CAN I JUST REMIND YOU OF DHC AND WOULD APPRIATE A FAIR TRY...I WILL GAILL SORRY FOR ALL THE LATE APPTS.. NT DID HE EVER WRITE
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/23/1995	LUNDA ... ALL IS WELL APPRECIATE YOU GETTING BACK SO SOON BUT ALREADY CALLED THE HOME OFFICE FOR THOSE BOOKS YOU LEFT...MYTHS...THEY WILL GET THEM TO ME...JENNY AS FAR AS I KNOW WE ARE SET SUR TALK TO NURSES REBATE FINE
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/23/1995	PAIN CENTER
PPLPMDL0080000001	AKRON	OH	44310	5/23/1995	WAS IN SITUATION WITH NURSES AT AKRON CITY, PATIENT ON DURA ORAMORPH BOLUS NOT IN CONTROL CHALLENGED NURSE DOC NOT USING MSC AT ALL WILL HIT HARD



PPLPMDL080000001	MAYFIELD HTS	OH	44124	5/23/1995	NO, I HAVE TO BE HONEST WITH YOU...NO WE'VE TALKED ENOUGH IT I JSUT STICK TO WHAT I KNOW...I AM SORRY...I PROMISE YOU WILL GET TEH NEXT 5 APPROPRIATE PTS TODAY!!! I CAN'T ASK MORE THAN THAT I WILL FOLLOW WITH YOU IN A FEW WEEKS TO SEE YOU RESULTS...THAT WILL BE FINE
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/23/1995	BEAUTY OF LA...MSC...STEP LADDER ACET ASP NSAIDS...CODEINE ANDMORPINE STILL NUMBER ONE GOAL SOONER USE AND HIGHER DOSES
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/23/1995	YES SENOKOT THANK YOU AND LITTLE MSC LATELY
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	5/23/1995	STEVE IS NOT HAPPY...HWHERE ARE MY DISPENSORS...WILL CHECK H WITH MY MANAGER HE WAS TO SEND IT IN LAST WEEK
PPLPMDL080000001	AKRON	OH	44310	5/23/1995	MADE MISTAKE ON CALL DAY NEED TO REENTER SET APPT WITH MARQ. AND MUBASHIR
PPLPMDL080000001	GARFIELD	OH	44125	5/23/1995	HAVE BEEN USING UNI SINCE WE STARTED TALKING BUT NOT ALOT LATELY...YES COMPLIANCE IS IMPORTANT AND THE STUDIES MAKE GOOD DEAL OF SENSE IF I DON'T USE IT FOR NO OTHER REASON THAN FORGOTT IT OR RX PLAN NT...WOULDN'T ANY PT BENEFIT FROM QD DOSING SWITCH
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/23/1995	WOULD LIKE TO SHARE WITH YOU THE GOVERNMENT GUIDELINES FOR PAIN CONTROL...NT I DO ALOT OF CONSULTANT WORK WITH PAIN MANAGEMENT AND WONDER IF YOU HAVE A MINUTE TO GO OVER THESE GUIDELINES...UNI DUBUSKE
PPLPMDL080000001	CLEVELAND	OH	44122	5/24/1995	CAME IN TO MAKE AN APPT BUT HAD TIME WITH RESIDENTS TO TALK...MINI IN-SERVICE...MSC/ORA...WHY ISN'T WESTERN RESERVE USING ORA...THERE HAS TO BE SAVINGS...HAVENT HEARD FROM HER IN LONG TIME. DOSING AND LEVY... CONCOM THERAPY YES DURAGESIC...OXYCODONE FOR BREAKTHRU...SWALLOW ALL SUBLINGUAL...PO SAFETY EFFICACY ECONOMY...ST ALEXIS
PPLPMDL080000001	WARRENSVILLE	OH	44122	5/24/1995	DRS CII GOING UP...CHANGE...LEVY REPRINT HIGHLIGHTS THERE ARE STRONGER AND WEAKER NO M ORE EFFECTIVE ATC ADMIN...NT WHAT DO YOU THINK OF MORPHINE...
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	5/24/1995	DR LEVY'S ARTICLE AND CEU PROGRAM...YES
PPLPMDL080000001	BEACHWOOD	OH	44122	5/24/1995	ASKED WHAT HE FELT ABOUT NEW GUIDELINES AND ARTICLES OF PAST NO...MORE DIFFICULT CASES NEED TO STAY ELEVATED ALL DAY AND HIGHER LEVELS...CLAIMS HE LIKES UNI BETTER THAN THEODUR BECAUSE IT IS TOLERATED BETTER...YEA I CAN TELL THAT BY RXS TALKED DR DUBUSKE RIVINGTON ADN RELEASE SYSTEM OF UNI NT...WHERE AND WHY WOULD OU USE A BID OVER QD BASED ON WHA
PPLPMDL080000001	BEACHWOOD	OH	44122	5/24/1995	DR GOYAL I KNOW YOU HAVE USED MSC AT HIGHER DOSES FOR YRS WHEN WOULD YOU EVER USE A SHORTER ACTING CII... PT CARE IS VERY INDIVIDUALIZED AND THERE ARE IDIOSYN DIFFERNECES...LEVY MORPHINE STILL NUMBER ONE YOU STICK TO YOUR JOB I STICK TOMINE...OKK NT AND FROM NOW ON JUST SELL BENEFITS OF ATC THERAPY WITH MSC
PPLPMDL080000001	BEACHWOOD	OH	44122	5/24/1995	YES GAIL HAVE USED IT...YEA, IT'S WORKED...HAVE YOU WRITTENY RXS? DR LIKES HIS DARVOCKET AND I DON'T BELIEVE HE WILL BE CHANGING HIS WAYS...USED ALL THE SAMPLES FROM THE STUDY BUT TO CHANGE HIM WILL REQUIRE WEEKLY VISITS
PPLPMDL080000001	BEACHWOOD	OH	44122	5/24/1995	SPOKE WITH KAREN RE CEU PROGRAM I CAN NOW SHARE...GREAT GAIL WE WOULD LOVE IT.....CONNIE GONE TILL NEST WEEK AND KN BACK FRIL...PICK A DATE WITH HER NEXT WEEK
PPLPMDL080000001	BEACHWOOD	OH	44122	5/24/1995	NO, DONT USE MUCH MSC SO NO MSIR STOCKING
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/24/1995	WHAT DO YOU THINK OF LEVY ARTICLE...WELL WRITTEN VERY COMPREHENSIVE...NT HOW DDO YOU FEEL ABOUT MORPHINE SOME STRONGER OTHERS WEAKER YET NONE MORE EFFECTIVE
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	5/24/1995	PAIN CLINIC... TALKED WITH NURSES AND DRS...YES VERY INTRESD IN IN-SERVICE WITH THE NEW MONGRAPH...IF FACT WE WILL DO IT IN AUDITORIUM SO MORE DRS CAN GO
PPLPMDL080000001	WARRENSVILLE	OH	44122	5/24/1995	ONC FLOOR...WHAT ALL NEEDED FOR TOMORROW
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/24/1995	SAW AT HOSPITAL LATER IN AM WITH DR ABRAZIA...CLAIM SHE HASN'T BEEN AROUND IN AWHILE...WRITE FOR MSC...I KNOW NOT SAME...ASKED ABOUT INDIG PROGRAM...NT DR WINE SAID YOU WEREN'T WRITING ORAMORPH WANTED TO KOW IF YOU'VE ASKED ANY OF YOUR PTS WHAT COLOR THEIR TABLETS ARE...SEEING A RISE IN ORAMORPH AND EVERYONE CLAIMS ONLY USING MSC...PHCY?
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	5/25/1995	DOC HEAD OF PAIN CLINIC WRITING FOR STRONG I SAW THE SCRIP BUT NOT LISTED NEED TO GET DATA ON THE GUY
PPLPMDL080000001	BEACHWOOD	OH	44122	5/25/1995	AT OSPITAL...YES DR BORNSTEIN I HAVE YOUR SLIDES IWILL BRING THEM TO YOU AT OFFICE...SAFETY EFFICACY ECONOMY OF MORPHINE LEVY...SOME MORE POTENT SOME LESS NONE MORE EFFECTIVE...NT FOLLOW LEVY DOES HE KNOW HIM WHAT DOES HE THINK OF LEVY'S ARTICLE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	5/25/1995	SPOKE WITH BARB REGARDING CEU TAPE AND NOT VERY INTERESTED NEED TO ADDRESS HER MORE, DR ALLEN ABOUT PAIN MGMT INSERVICES WITH STAFF PAIN CLINIC
PPLPMDL080000001	CLEVELAND	OH	44109	5/25/1995	SD DOESN'T USE MANY NARCS-ONLY TYL 3 AND VICI DIDN'T REALIZE THAT DHC WAS SAME CLASS-SD WD CONSIDER FOR NX SURGERY PT
PPLPMDL080000001	BEACHWOOD	OH	44122	5/25/1995	REALLY DON'T AHVE ANY PTS NOT CONTROLLED WITH ANYTHING MORE THAN LOWER DOSES OF MSC. NOT ALOT OF BREAKTHROUGH NOT REALLY USING PATCH...NT ASK THE NURSES IF HE START PTS ON PATCH....DR MAY BE PASSIFYING ME?
PPLPMDL080000001	AKRON	OH	44308	5/25/1995	FIRST CALL, DOESNT STOCK 100'S OR MSIR, ALLEN WRITING TONS OF PERCOCT SEE IF CONVINCE TO EARLY INITIAIION WITHMSC
PPLPMDL080000001	CLEVELAND	OH	44113	5/25/1995	CKD ON REBATE-MAKE SURE THEY ARE DOING IT AND SENDING IT IN
PPLPMDL080000001	CLEVELAND	OH	44128	5/25/1995	DR LAST TIME WE TALKED WE HAD LOOKED AT THIS ARTICLE BY DR DUBUSKE FROM HARVARD MED SCHOOL AND YOU AGREEN THAT IT MADE SENSE TO TAYLOR THE MED TO THE DISEASE...HAVE YOU IDENTIFIED ANY NEW PTS THAT UNI WOULD BE AN APPROPRIATE CHOICE FOR? NT FO FOR COMPLIANCE AND START SEEING DR
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/25/1995	MEDIC TOP OF MURRAY HILL ON WAY FROM CLINICS FAIR AMY OF MSC COMES AND GOES NO HIGHER DOSE OR NEED MSIR//SEN
PPLPMDL080000001	CLEVELAND	OH	44109	5/25/1995	PHCY-MET W/MIKE POWELL RE ORAMORPH SITUATION- ER-LEFT INFO RE BETADINE FOR SUPERVISOR WHO WASN'T THERE.
PPLPMDL080000001	CLEVELAND	OH	44106	5/25/1995	ACTUALLY ONLY HANDFUL TAKING THE PATCH. SOME PEOPLE JUST CAN'T TAKE MORPHINE...AND OTHERS CAN'T SWALLOW OR PREFER TO USE PATCH. PURPLE BOOK BLOOD LEVELS...IS IT THAT EASY...CLIP, CLEAN, TEMP, ECT... NT FAMILIAR WITH DR LEVY'S PUBLICATIONS
PPLPMDL080000001	CLEVELAND	OH	44106	5/25/1995	MET WITH BAXTER AND JAN AND ONC...JIM SAID THEY ARE GCHA AUTHORIZED BUT NOT WITH PURDUE PRODUCTS SO CAN I GET AN LOA FOR AUTORIZATION BECAUSE JAN WANTS THESE PRODUCTS AT LOWER PRICES...THEY HAVE A SET % MARKUP... GAIL PVI IS JUST NOT A BIG DEAL NOR THE BETASEPT WORTH DOING MUCH OVER
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	5/25/1995	THANK YO U FOR INFOR AND COUPONS
PPLPMDL080000001	AKRON	OH	44304	5/25/1995	DOC USING MSC MET MARYANNE STILL TREATING ACCORDING TO WHO GUIDELINES WILL SET UP APPT
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	5/25/1995	MET WITH NEW PAIN CLINIC RPH RE THE LEVY ARTICLE AND THE NEW MONOGRAPH...WILL GET BACK TO ME WHEN DATE FIGURED BEST WITH NURSES AND DRS AND RPH...TO DO THIS IN-SERVICE
PPLPMDL080000001	AKRON	OH	44302	5/25/1995	DISCUSSES CAFFEINE POTENTIATION IN NERVE PAIN SEES BENEFIT WITH NEUROLOGY
PPLPMDL080000001	CLEVELAND	OH	44113	5/25/1995	STILL USING QUITE A BIT OF DHC-ESP FOR HEADACHES AND ACUTE PAIN FROM INJURIES-REALLY LIKES IT AND GAVE HIM A PEN TO HELP REMIND HIM. UNI-SD WD USE MORE-SEES MMORE COPD-DISC USING T-D TID SO UNI BID-SHWD MARTIN-SO GOOD
PPLPMDL080000001	WARRENSVILLE	OH	44122	5/25/1995	GREAT IN-SERVICE WITH ONC...LONG DOSING CONVERSIONS PARTNERS, 2HRS TITRATION AHCPR MYTHS SET DATE FOR NEW MONOGRAPH/FILM FRIDAY'S BEST FOR 2 HRS
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/26/1995	SORRY FOR THE LONG WAIT GAIL I WILL SIT DOWN WITH YOU LONR NEXT WEEK. YES HAVE LOOKED AT THE STUDIES GOOD DUBUSKE'S REVIEW...HMMM WOULD LIKE TO TAKE A LOOK AT IT I'LL FOLLOW NEXT WEEK....FINE
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/26/1995	PTS ARE HAPPY AND IT ALL MAS GOOD SENSE
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/26/1995	GAIL YES I DO LIKE IT. GOOD WHAT DO YOU LIKE ...IT'S DIHYDD NO CODEINE...GI TOLERANCE GOOD YEA AND IT WORKS. BUT HAE YOU WRITTEN IT...AH I DID CALL IT IN...HWO MANY TIMES...ONCE SO ALL EXP HAS BEEN SAMPLES...I WILL I JUST FORGET IT EXCEPT WHEN THE SAMPLES ARE THERE...OK I WILL PROMISE MORE RX
PPLPMDL080000001	CLEVELAND	OH	44113	5/26/1995	REAL QUICK IN HALL-SHWD NEW CME-SD GREAT FOR NURSES-HE'S NOT INT STILL USING MSC
PPLPMDL080000001	CLEVELAND	OH	44111	5/26/1995	SAMPLES
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/26/1995	THE BIG MEETING WAS THIS MORNING...ALOT OF CHANGES...DR WILA LEAVING THIS PRACTICE SOON...YES DHC GOOD DRUG STILL USING EVERYONE GETS A PIECE OF THE PIE AND DOESN'T NICHE
PPLPMDL080000001	CLEVELAND	OH	44109	5/26/1995	SAMPLES
PPLPMDL080000001	SOLON	OH	44139	5/26/1995	NOT ANY DHC RECENTLY BUT HAVE MORE THAN ONE BOTTLE OPENED ALWAYS SENOKOT
PPLPMDL080000001	GARFIELD HTS	OH	44125	5/26/1995	SEN...EDUC PAMPHLETS NO SAMPLES
PPLPMDL080000001	HUDSON	OH	44236	5/26/1995	MET J. HARRIS SET UP CME THRU TOM STEWART CARRYING 15,30,60,100,200 MG OF MSC
PPLPMDL080000001	NORTH OLMSTED	OH	44070	5/26/1995	AOK.... SAMPLES ..ETC...
PPLPMDL080000001	CLEVELAND	OH	44113	5/26/1995	HAS SEVERAL PTS RECENTLY ON MSC--JUST PUT 2 ON HE OTHER DAY--1 60MG AND 1 45 MG. TRYING TO USE IT WHENEVER HE CAN- THINKS IT WORKS GREAT
PPLPMDL080000001	PARMA	OH	44134	5/26/1995	CLAIMS HE HAS BEEN USING MORE UNI LATELY...DUBUSKE EMPHASIS ON CIRCADIAN PATTERNS...NT IF LUNCH ASK WHERE WHEN UNI...THEN GO WITH BARNES ORAL BASE LINE AND SOONER DOSING LOWER THERAPEUTIC LEVELS
PPLPMDL080000001	CLEVELAND	OH	44106	5/26/1995	DOSING, CONVERSIONS, LEVY...PAGE ME ANY TIME...
PPLPMDL080000001	CLEVELAND	OH	44107	5/26/1995	SAMPLES
PPLPMDL080000001	SOLON	OH	44139	5/26/1995	I SPOKE WITH MARSHA THIS MORNING ABOUT THE PT OF DR TANENBAUMS...HERE IS ALL THE LITERATURE I CAN GET FOR YOU...LEVY, DOSING CONVERSIONS. 200MG, BRESCIA HIGHER DOSES...ALSO LIMITED SENOKOT
PPLPMDL080000001	CLEVELAND HTS	OH	44113	5/26/1995	BUT YOU SHOULD START GETTING IT FROM HOME OFFICE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/30/1995	JUST PUT 1 PT ON MSC FROM DURA--DOING GREAT.CONVERTED TO 15 TO START--MAY HAVE TO TITRATE SOON--PT HAS BAD PAIN
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/30/1995	GAIL THERE IS NOTHING OUTSTANDING...TELL ME WHY I SHOULD USE IT OVER WHAT I AM FAMILIAR WITH...CAFFEINE AH GROGGY OKTHAT'S FAIR YES THAT'S A NICHE... OK AND GI LET ME FOCUS ON TIRED OK NT SAID YOU WOULD WRITE DHC FOR THE NEXT PT THAT COMPLAINED OF BEING GROGGY
PPLPMDL080000001	LYNDHURST	OH	44124	5/30/1995	DR DICKMAN I KNOW IN THE PAST YOU HAVE EXPRESSED AN INTREST IN THE COST OF MED FOR YOUR PTS...SHARE WITH YOU SOME COMPARISONS FO MSC/DUR /DILAUDID...NT MULTIPLE TABLETS AND 200MG
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	5/30/1995	JEFF AND KATHY...WILL TAKE IT TO PT...ENOUGH DOLLARS WHENH THE VARIOUS DEPTS...NOW THEY WILL HAVE A DIRECTIVE TO GET IT OUT OF THEIR CUPBOARDS
PPLPMDL080000001	LYNDHURST	OH	44124	5/30/1995	YES I HAVE BEEN USING MORE...WITH RESIDENTS AHPPY WITH RESULTS WILL TALK TO YOU LATER ABOUT SPECIFICALLY
PPLPMDL080000001	MAYFIELD HTS	OH	44124	5/30/1995	REALLY DON'T NEED THE BETADINE UNTIL REQUESTED WE CAN ORDER AND WE DON'T DO OTC
PPLPMDL080000001	CLEVELAND	OH	44128	5/30/1995	DR LAST TIME WE TALKED RE DUBUSKE AND THE IMPORTANCE OF NITE SYMPTOMS IN ASTHMA AND THE EFFECT ON FEV1 WITH COPD PTS HAVE YOU USED UNI ON ANY PTS RECENTLY...YEA IT WORKS FINE NEVER REALLY LEFT THEOPH AND IF NOTHING ELSE COMPLIANCE BETTER
PPLPMDL080000001	MAYFIELD HTS	OH	44124	5/30/1995	DUBUSKE...MORE LIT RE PM DOSING...YES HAVE USED IT AND WILE IF YOU SEND ME MORE SAMPLES...WILL DO AND FOLLOW WITH THOSE PTS NEXT TIME
PPLPMDL080000001	CLEVELAND HTS	OH	44118	5/30/1995	BET OINT AND SEN
PPLPMDL080000001	WARRENSVILLE HEIGHTS	OH	44122	5/31/1995	YES I HAVE USED IT...WORKS WELL BUT NO BETTER THAN OTHERS WOULDN'T A PT TAKING...USED CALC...BENEFIT FROM DOSING ATC NOT ALWAYS NECESSARY AND CHRONIC DIFFICULT...NT WHY NOT USE MSC WHILE WAITING FOR A PUMP

	CLEVELAND HTS	OH	44118	5/31/1995	YOU SAID YOU WERE HAPPY WITH YOUR RESULTS WITH DHC AND THAT YOU WOULD WRITE A FEW SCRIPTS BASED ON YOUR RESULTS...YES KEEP REMINDING...WHEN YOU HAVE TO GO HIGHER THAN CII WHERE TO...DILAUID...JUST NOT COMFORTABLE WITH MORPHINE LEVY NT FOLLOW LEVY ANDAHCPR
PPLPMDL0800000001					
PPLPMDL0800000001	AKRON	OH	44320	5/31/1995	BULD SENOKOT THRU INSERVICES AND WILL PRESELL DEAL
PPLPMDL0800000001	COPLY	OH	44321	5/31/1995	INTRO WITH BETA MSC AND SENOKOT
PPLPMDL0800000001	MACEDONIA	OH	44056	5/31/1995	CLAIMS IT IS FINE DRUG LIKE THE OTHERS. HAS USED IT ONLY ONE PT CAFFEINE BOTHERED...DON'T WORRY SOME PEOPLE WILL RESPOND TO ANYTHING
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/31/1995	SPOKE WITH ANNE RE IN-SERVICE SOUNDS GREAT...I WOULD LIKE TO DO IT WITHMENORAH PARK WITH A 10 AMAND 9 PM ROUP FINE...APPT NEXT WEEK TO SET UP THE DETAILS
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/31/1995	NOT REALLY UP TO ME TO STOCK BETADINE OINT
PPLPMDL0800000001	AKRON	OH	44304	5/31/1995	SOLD BETADINE AND WILL SELL SENOKOT
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/31/1995	YES THAT MAY BE TRUE BUT ANY OTHER THINGS NEED TO BE CONSIDD CONCOM THERAPY, INSURANCE...HOW MUCH IMPROVEMENT WOULD YOU GET FROM QD RE COMPLIANCE.....MAKES SENSE...NT GO AFTER PROVENTIL WITH DUBUSKE AND ASK WHAT HE THINKS
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	5/31/1995	WHEN WOULD YOU USE A PATCH OVER MSC NON MALIG PAIN MORE EXPERIENCE WITH FENTANYL,,, MSC GOOD DRUG AND COMFOTABEL USING IT AND PROBABLY USING MORE NOW THAN EVER
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	5/31/1995	SOLD BETA MUST PRESELL SENOKOT DEAL
PPLPMDL0800000001	AKRON	OH	44310	6/1/1995	GAVE DOC DUBUSKE, POINTED OUT PM DOSING AND COMPARISON WITH THEODUR FOR NOC SYMPTOMS SENT 40 NEED TO MEET
PPLPMDL0800000001	AKRON	OH	44310	6/1/1995	SHOWED DUBUSKE POINTED OUT PM DOSING, AND COMPARISON TO THEO IN SUPERIOR NIGHTIME LUNG FUNCTION
PPLPMDL0800000001	AKRON	OH	44303	6/1/1995	MET DOC KROEGER FOR FIRST TIME DISCUSSED HIS APPROACH LIKES DISCUSSION BUT LIKES NEW CLINICAL INFORMATION SAID DRUG OF CHOICE IS UNIPHYL, LIKES WALL STREET JOURNAL CAROLYN VERY NICE SHOWED RIVINGTON MUST FOLLOW UP ON PT LIKE
PPLPMDL0800000001					
PPLPMDL0800000001	AKRON	OH	44310	6/1/1995	DOC LIKES DISCUSSION, REVIEWED LEVY ASKED WHEN INITIATE MSC THERAPY HE SAID AS SOON AS PAIN, NEED TO DISCUSS REEXP PAIN ISSUE ASKED WHEN MOVE AWAY NOT VERY CLEAR NEED TO PROBE DEEPER ?DOC SOME DOCS FEEL MSC FAILS AT CERTAIN DOSE
PPLPMDL0800000001	AKRON	OH	44310	6/1/1995	SHOWED DOC DUBUSKE AND POINTED OUT PM DOSING INDICATION AND FUNCTION COMPARED TO THEO DOC NOT USING UNIPHYL BUT THEO 24 AND THEO
PPLPMDL0800000001	AKRON	OH	44310	6/1/1995	ASKED DOC IF WOULD SEE ME HE SAID YES, SET APPT FOR JUNE 12 HOPEFULLY WILL SEE ME , SEEMED VERY NICE HAS SET LIMIT FOR MSC WILL TELL STORY OF CARDIAC PATIENT BROUGHT YOUR SUIDES...VERY HAPPY! I THINK THAT LEVY ARTICLE IS VERY COMPREHENSIVE DID YOU TSEE THE WHOL SEMINARS IN ONC....DEC 1994...NO EXCELLEBT...DR BORN HAD SOMETHING PUBLISHED. NO FORMEDICS. USE ONE PROGRESSION CHART NT ASK ABOUT DURAGESIC USE AND LEVY'S OPINION
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	DR RETURNED AND I INTERESTED BUT NOT UNTIL AUGUST WHEN NEW GROUP COMES IN ADN WOULD LIKE TO START WITH AN IN-SERVICE LIKE THE ONE A I DID. SUMMER BAD TIME
PPLPMDL0800000001	CLEVELAND	OH	44106	6/2/1995	GOOD DAY TODAY...GAIL I CAN'T KEEP UP WITHTHE DEMANDS FOR SENOKOT...ALOT OF LADIES HAVE PROBLEMS WITH CODIENE
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	GIVING TREATMENTS SO QUICKIE
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	DR LIKES SENOKOT AND ALWAYS ASKS FOR SAMPLES...FOR HIS PERSO USE...
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	DR CLAIMS TO BE USING IT...I KNOW IT'S THE SAMPLES BAD MOOD 64 YR OLD MAN HAS TO GO BACK TO SURGERY AFTER CAR ACCIDENT...NOW FLUID TO BRAIN
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	THE MONOGRAPH NOT INTRESTED IN THE TAPE NOW NO FORMEDICS...WE USE DIFFERNET SYSTEM BUT I LIKE THIS
PPLPMDL0800000001	CLEVELAND	OH	44106	6/2/1995	PAIN MANAGEMENT VERY INDIVIDUALIZED...SOME PTS REQUEST PATCH AND OTHERS JUST KEEP TRYING TILL TOLERATE SOMETHING NT SAW DR BORNSTEIN LATER WHO WAS VERY IMPRESSED WITH LEVY'S ARTICLE...USE THIS AS AMUNITION
PPLPMDL0800000001	CLEVELAND	OH	44106	6/2/1995	ONC ANDI HAVEN'T HEARD FROM JIM DURR YET
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/2/1995	YEA I HAVE USED IT BUT DON'T USE MUCH CII EXCEPT FOR 2-3 DAYS AND NOT LAOT LATELY WORKS AS WELL AS THE OTHERS AND USE MOSTLY DARVOCECT
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	6/2/1995	I AM SPEAKING AT NOON CONFERENCE IN 10 MINUTES BUT I WILL SEE GAIL QUICK...FORMEDICS AND COST COMPARISON OF DUR/MSK NT FOLLOW AND USE LEVY AND THE STARE PHCY LETTER
PPLPMDL0800000001	MACEDONIA	OH	44056	6/2/1995	SEN//DHC
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/5/1995	GOING OUT O BUSINESS...RETURN SHEETS OR MSC15MG
PPLPMDL0800000001	CLEVELAND	OH	44118	6/5/1995	ACTED AS IF HE REMEMBERED BUT HASN'T USED...SASS SAID YES WITH GOOD RESULTS AS HE STOOD THERE....HAS THE BIG DETAIL PIECE JUST AHVE TO REMEMBER...BRING PENS OR LEAVE BEHINDS NAME IS THE OBSTACLE NOW
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/5/1995	ORA/MSK AND IN-SERVICE
PPLPMDL0800000001	CLEVELAND	OH	44128	6/5/1995	STATE BOARD PHCY LETTER...SO WE CAN'T SUBSTITUTE UNI YES USING MOREA AND HAPPY WITH IT. DHC ALL THE PHARMACIES HAVE IT BUT NO ALLL RPH KNOW IT NT...FOLLOW UNI
PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	6/5/1995	MSC/ORAMORPH LETTER FROM STATE BOARD. LEVY REPRINT I GET SEM I ONC...HAVE IT AT HOME...TALK TO MARTY
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	6/5/1995	YES HAVE USED DHC WITH GOOD RESULTS.....WOULD LIKKE ORE SAMPLES...VERY HAPPY WITH IT...NURSED WILL TRY IT NEXT WEEK FOR ORAL SURGERY
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/5/1995	DUBUSKE AND PROVENTIL...WHAT DO THEY SAY ABOUT UNI AND SLEEP PATTERNS...NOT EFFECTED. NT USE BARNES TO FURTHER EMPHASIZE SUPPORT FOR UNI OVER PROVENTIL
PPLPMDL0800000001	CLEVELAND	OH	44113	6/5/1995	REMINDED HIM-USING IT BUT NOT AS MUCH AS SHALL USING MORE AT LUTHERAN OFC THAN CHARDON.DR. KIM IS THERE AND HE IS USIG QUITE A BIT SO ITS EASIER FOR SHALL TO BE REMINDED.
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	6/5/1995	PAIN CTR...JEANNETTE FULL ORA/ MSC DETAIL...HEARD DOWN IN ONC MAY BE SWITCHING...SET UP IN-SERVICE
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/5/1995	MSC/ORA
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/5/1995	DR REMEMBERREDMPATTI...HAVE FEELING REP HAS ALOT TO DO WITH WHAT IS BEING USED...KNEW M ARTIN AND WARWDCK...MAKES SENSE DUBUSKE AND BARNES....USE MO UNI FOR MORE CHRONIC AND BID INFLAMATORY...SEE IF YOU SET UP LUNCHEON SOONER...
PPLPMDL0800000001	LYNDHURST	OH	44124	6/5/1995	NO DHC..DARVOCECT...LITTLE UNI FAM WITH MSC AND WANTED TRIO NO LONGER
PPLPMDL0800000001	MAPLE HTS	OH	44137	6/6/1995	GAIL THERE ARS O MANY LIKE DHC AND THEY ALL WORK...NICHES OF DHC OK JUST TRY TO REMEMBER GAVE HIM THE CABNDY JAR AGAIN....NEVER HAVE WRITTEN FOR ORA...SUBG UNI GAIL THAT'S OLD NEWS AND WE HAVE TALKED ABOUT IT BEFORE
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/6/1995	SPOKE WITH BARB AND JOYCE RE SETTING UP ANIN-SERVICE BUT BARB SAYS REALISTICALLY WOULD BE WASTE OF OUR MONEY NO SCRIS WRITTEN HERE AND DR USE TO BE AFFILIATED WITH CLEVE CLINIC PRIVATE RADIATIONA DN GET THEM OUT
PPLPMDL0800000001	EUCLID	OH	44119	6/6/1995	SD HE HAS BEEN USING QUITE A BIT OF IT-SD JUST LAST WEEK WROTE 3 RX.NO COMPLAINTS.
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	6/6/1995	GAIL I HAVE BEEN VERY HAPPY WITH THE PRODUCT BUT I FORGET YOU GET INTO YOUR COMFORTABLE RUTS....COME BY MORE OFTEN AND STAMP A PAD
PPLPMDL0800000001	CLEVELAND	OH	44117	6/6/1995	SAYS HAS TRIED A LITTLE BIT--NEEDED TO BE REMINDED
PPLPMDL0800000001	EUCLID	OH	44117	6/6/1995	F/U--JOKES TOO MUCH.SD HASN'T USED ANY NARCS FOR CA PAIN- HASN'T HAD PT BUT WIL USE MSC WHEN HE DOES.
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/6/1995	IN TO SET UP AN IN-SERVICE....REALLY DOESN'T WRITE FFOR ANY MSC THATS' UP TO REFERRING CLINICIAN...JUST RADIATION DO YOU KNO WDR WINE/ABRAXIA...YES AND SEE THEM FREQUENTLY
PPLPMDL0800000001	EUCLID	OH	44132	6/6/1995	REMIND
PPLPMDL0800000001	MACEDONIA	OH	44056	6/6/1995	BILL ONLY CARRY SENOKOT FAMILIAR WITH IT BUT NO PREFEREE OK WILL REMEMBER THANKS FOR SAMPLES
PPLPMDL0800000001	CLEVELAND	OH	44125	6/6/1995	FEELING BETTER YES HAVE USED IT GOOD...THEY ALL WORK NOT INT IN SAMPLES...DOES THIS MEAN HE IS NOT USING IT NT I'VE TALKE TO YOU RE DHC AND I AM INTERESTED IN YOUR EXPERIENCE WITH THE PRODUCT...ENOUGH INFO YOU FEEL COMFORTAE IN WRITING FOR IT...
PPLPMDL0800000001	EUCLID	OH	44119	6/6/1995	MED ED--GAVE ALL SPKR INFO TO JANNA FOR PROGRAM IN FALL OR WINTER.TRYING TO GET PULMOARY TALK.MTG FOR THIS ON 6/22.CALL HER AFTER THAT. PHCY-MET ASST. DIR-KELLY HOLCOMB.WENT OVER ALL ORAMORPH STUFF-GAVE EVERYTHING TO HER.SHE GOES TO PT MTG NX FRI.OM NOT ON AGENDA.SHE WRITES IT.F/U.SHE HASN'T HEARD OF THIS...
PPLPMDL0800000001	CLEVELAND	OH	44119	6/6/1995	LATE TO OFC--SIGNED FOR SAMPLES
PPLPMDL0800000001	EUCLID	OH	44119	6/6/1995	SHWD LEVY WHERE DURA ONLY REC FOR PEOPLE W/STABLE PAIN AND HOW FEWER ETC AFFECTS IT; SAYS SHE DOESN'T HAVE ANY PROBS W/THAT.SHWD LEVY W/1500MG-PTS CAN DO GREAT.SD SHE WD NEVER GO TAHT HIGHT WONT LISTEN TO ANYTHING.BE HAPPY W/WHAT RX I GET-DOES USE SOME.
PPLPMDL0800000001	PARMA	OH	44134	6/6/1995	YES HAVE HAD GOOD EXPERIENCE WITH UNI AND MAKES SENSE (DUBUSKE TURNER WARWIDK) NO SAMPLES REALLY GET TALKING AT LUNCHEON...LATE IN DAY
PPLPMDL0800000001	GARFIELD HTS	OH	44125	6/6/1995	WOULD LIKE TO SHARE WITH YOU THESE GOV GUIDELINES WHICH WERE DEVELOPED IN RESPONSE TO A NEED RE PAIN MANAGEMENT....TOO BUSY BUT WOULD LIKE SOME UNI ....NT SAME THING DR TOP I DO ALOT OF CONSULTANT WORK IN THE HOSPITALS AND CLINICS RE PAIN MANAGEMENT AND TH EUSE OF OPIOIDS DO YOU HAVE A MOMENT FOR ME TO SHARE THE AHCPR GUIDELINES
PPLPMDL0800000001	MACEDONIA	OH	44056	6/6/1995	RICH...SENOKOT AND SEN S ONLY STOCK THE REGULAR WILL SEE HOW IT MOVES
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/6/1995	FEV1 AND MARTIN SORRY CAN'T TALK NOW....WILL RETURN NEXT E WEEK
PPLPMDL0800000001	CLEVELAND	OH	44119	6/6/1995	IN CHARGE OF DEPT MTGS-HOLD A BIG ONES/YEAR-BOOKED THRU '95 BUT VERY INT IN '96 PROGRAM W/SPKR ON PAIN MGMT.I NEED TO SEE DR. KOWALSKI RE THIS! LEAVING FOR ISRAEL TODAY-TOLD HIM HE HAS TO PUT SOME PTS ON MSC BEFORE HE LEAVES.-LAUGHED AND SD OK.VICKI SAYS HE DOESN'T USE MUCH DURA ANYMORE.HAS PT HE JUST DIS FROM UH ON 30 BID-NDED TITRATED TO 60 TODAY.
PPLPMDL0800000001	GARFIELD HTS	OH	44125	6/6/1995	200 MG AND STEP LADDER OF ACT ASD/CODIENE MORPHINE SOONER USE AND HIGHER DOSE Q12H NT DHC?
PPLPMDL0800000001	CLEVELAND	OH	44122	6/7/1995	DID RECEIVE THE INDG PT FORM. THANK YOU. AT HOSP IN HURRY LEFT THE STATE LETTER
PPLPMDL0800000001	AKRON	OH	44309	6/7/1995	MET WITH JEFF LEWIS AND HE AGREED TO CME FOR ALL PHARMACISTS WENT TO PROMISE KEEPERS AND WE HAVE ALOT IN COMMON
PPLPMDL0800000001	AKRON	OH	44313	6/7/1995	DOC COMMITTED TO USING DHC FOR NEURITIS AND MEDIAN NEUROPATH IES SEE BENEFIT OF ZERO STREET VALUE. AND NON SEDATIVE EFFECTS OF PRODUCT
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	6/7/1995	SAID YOU WOULD USE DHC FOR THE NEXT APPROPRIATE PT WHERE GROGNY MAY BE AN ISSUE...NO, JUST HAVEN'T AHD A PT AND THEN FORGOT YES THIS AFTER NOON...I WILL FOLLOW NEXT WEEK
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/7/1995	STILL NOT RUNNING WITH A PARTNER. USE A BIT OF PATCH HERE AND THERE FOR SPECIFIC PT BUT LITTLE OVERALL CONVERSION CHART...NT FOLLOW DUR/MSK CONVERSION AHCPR AND PURPLE BOOK AFTER FINDING OUT WHY...LEVY AS WELL
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/7/1995	I KNOW I PROMISED SENOKOT...HE DOES MOVE A GOOD DEAL SEN S..I WILL SOON
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	6/7/1995	LOOKED AT THE LADDER AIN AHCPR ACET ASP CODIENE MORPHINE DEVELOPED PRIVATE SECTOR AND GOV GUIDELINES. I USE IT BUT HAVE MORE CONTRL OF DILAUID...DEFINE CTRL WHAT ABOUT COMPLIANCE AND COST BRAND NAMES CAN SAVE THEM 1-255\$/WEEK NT USE THE LADDER AGIAN AND BACK WITH LEVY MSC DOSING DATA NOT TERRIBLY ACCURATE DR HAD OWN PRACTICE BEFORE JOING
PPLPMDL0800000001	AKRON	OH	44313	6/7/1995	DOC TRYING TO AVOID CONVERSATION BUT OTHER DOCS DID I THINK WILL USE ASKED HOW TO WRITE
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	6/7/1995	MET WITH CATHY TO CROSS REERENCE...TOLD HER I WOULD HAV E IH ER BY MONDAY...VIRGINIA CALLED YESTERDAY STL HAVE NOT HEARD ANYTHING

PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	6/7/1995	GAIL WE HAVE YET TO RECEIVE CONFIRMATION RE SEPT MEETING
PPLPMDL0800000001	CLEVELAND	OH	44106	6/7/1995	LEVY MSC SOONER USE, BUMPING DOSING ECT NT HERE AHCPR AT HOSP IN-SERV DO CME PROG
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/7/1995	PAM CME AND LAS INSERVICE EXPLAINED DIFFERENCES
PPLPMDL0800000001	FAIRLAWN	OH	44313	6/7/1995	TRIED TO SET UP INSERVICE/ TOO BUSY TO TALK MIKE ESBER MAIN MAN
	BEACHWOOD	OH	44122	6/7/1995	SPOKE WITH ANNE RE IN-SERVICES WITH CME PROGRAM AND WHAT PPCP WANTED TO DO WITH ME....NOTE TO JENNY TO SEE WHAT SHE E WANTED T DO WITH THE IN-PT NURSES. ANNE WANTED THE LEVY AND CHAPMAN FOR THE SOCIAL WORKERS. NO MORE FOOD!!!
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/7/1995	EXACTLY WHAT WE CAN DO....NOW I KNOW WHY SHE WANTED ME TO GET THE PROGRAMS CME ACCREDITED AND DO THEM FOR MONTEFIORE AND MENORAH PARK AND THEY TAKE CREDIT FOR PROVIDING THEM
PPLPMDL0800000001	FAIRLAWN	OH	44312	6/7/1995	DOC LIKED NO STREET VALUE BIG INSERVICE WITH 30 STAFF HUGE NSAID USERS WILL TRY TO GET MORE III BUSINESS
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	6/7/1995	SEN
PPLPMDL0800000001	AKRON	OH	44304	6/7/1995	DOC HELPED ME WITH INSERVICE AND WILL NOT SEE REPS MUST DISCLOSE THE MYTH THAT FENTANYL IS A BETTER OPIOID WITH THE INSERVICE WILL TRY TO SHOW DIFFERENCE
PPLPMDL0800000001	FAIRLAWN	OH	44313	6/7/1995	DOC A D 10 BUT NOT LISTED WRITES DILAUDID OFFICE STAFF VERY COCKY AND PROTECTIVE
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/7/1995	GAIL I'M GOING TO TELL YOU THAT ALL I HAVE TO DO IS CALL ROXANED AND TELL THEM THE INFO OVER THE PHONE AND THEY HAVE THE MEDS IN NO TIME...YES YOURS SETILL REQUIRES FILLING OUT
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/8/1995	MSC IS MY NUMBER ONE. ONCE IN GREAT WHILE I NEED A PATCH EXCELLENT...NUMBERS SHOW IT TRUE USE TO BE ABOUT 40% PATCH NT....LEVY CONCOM THERAPY AND A DISERVICE BY MIXING
PPLPMDL0800000001	WESTLAKE	OH	44145	6/8/1995	GETTING BETTER BACK TO MSC.....DOES NOT GET TO HIGHER STRENGTHS.....SAYS HE HAS NOT SEEN THE NEED..... HOWEVER HAS DOUBLED USAGE....FROM 32% TO 64% ON MSC.....
PPLPMDL0800000001	BRECKSVILLE	OH	44141	6/8/1995	ALOMST ALL PTS GET UNI....IF FOR NO OTHER REASON BUT COMPLIANCE DUBUSKE REVIEW
	INDEPENDENCE	OH	44131	6/8/1995	WHAT IS NEW GAIL....OK BE HONEST YOU'RE NOT GOING TO ... WELL PARMA HOSP USES THEODUR AND SLO BID THEY TAKE THEM OF OF AMINOPHYLLIN AND PUT THEM ION ONE OF THOSE AND WITH ALL E THE OTHER MEDS THEY ARE ON....I'M NOT CHANGING. WELL WOULDIT BE EASIER TO TAKE QD WITH DINNER?...FOR NEW START BUT NT CHANGING AND NOT OUT OF HOSP
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/8/1995	USED VICODIN AND TYLENO CHAP GENERIC SO JUST FAMILIARITY UNI MAKE SENSE STILL GOOD RESULTS WITH MANY OF TH E INHALERS...RUNNING LATE AND IN HURRY NT ...RIVINGTON REDUCTION OF INHALER USE AND DUBUSKE AND COMPARISON
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/8/1995	NO HAVENT WAS GOING TO THEN NO PTS THEN FORGOT...WILL PUT THE FILE CARD IN POCKET AGIAN.....I WILL FOLLOW NEXT WEEK!
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/8/1995	AL NOT IN...GREAT SUB...TALKED MSC-WE ONLY USE IT ON SPECIAL ORDER... BUT APPRECIATE AND WILL SUGGEST THE SENOKT
PPLPMDL0800000001	BRECKSVILLE	OH	44141	6/8/1995	TALKED WITH PAM...REF ME TO CHARLOTTE TO WADE PARK WE USE MAYBE 6 BOTTLES BUT STTILL FROM MEDICAL SUPPLY CALLED WADE ANDSHE WILL SEE ME MONDAY
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/8/1995	DERYLL...SENOKOT THANK YOUU WILL SUGGEST IT DO SOME NOW MINI MSC TITRATION IN-SERVICE
PPLPMDL0800000001	EUCLID	OH	44119	6/9/1995	SAMPLES AT EUCLID OFC
PPLPMDL0800000001	RICHMOND HTS	OH	44143	6/9/1995	SAMPLES
PPLPMDL0800000001	RICHMOND HTS	OH	44143	6/9/1995	GETTING MORE AGGRESSIVE W/MSC.HAS 4 PTS ON IT-GETTING MORE CONFIDENT IN IT AND TITRATING IT BETTER.NOT AS CONCERNED ABOUT RESP DEP AS HE WAS BEFORE.ITS WORKING REALLY WELL FOR HIM.KEEP ON
PPLPMDL0800000001	CLEVELAND	OH	44122	6/12/1995	GAIL I HAE USED IT MORE AND HAPPY WITH IT. THEY ALL DO WORK SO IF PT SPECIFICALLY REQUESTS CODEINE THEY WILL GET GENERIC BUT COVERED PT WILL USE IT. NT SAID YOU WERE HAPPY WITH YOUR RESULTS...ANY MORE PTS THAT COULD USE THE BENEFITS OF GI PROFILE AND THE CAFFEINE
PPLPMDL0800000001	CUYAHOGA FLS	OH	44221	6/12/1995	PRESENTED DHC BY NOTE AND IDEA OF TREATING TYPES OF PAIN STATES WITH ORTHOPAEDICS WTH DHC AND ADJUVANT
PPLPMDL0800000001	WARRENSVILLE HT	OH	44128	6/12/1995	SEN BEHIND COUNTER
	BEACHWOOD	OH	44122	6/12/1995	JUST WANTED TO KNOW IF YOU EVER GAVE DHC A FAIR TRY...YOU KNOW NOT REALLY INTERESTED....FIGURED BUT IN BLDG MANY OF YOUR COLLEAGUES LIKE IT...REALLY TELL ME AGAIN COME IN HERE IF EXTRA TIME BUT DONT MAKE A TRIP
PPLPMDL0800000001	AKRON	OH	44310	6/12/1995	MET BARB(CAROL RECEP) RUTH NURSE IN BACK APPT JULY 20 LUNCH ADJUVANT THERAPY/ MS-CONTIN. NO THEOPH/ DHC ALLOW TO CHECK SAMPLES
	BEACHWOOD	OH	44122	6/12/1995	MSC IS REALLY ALL I USE. DONT WRITE FOR ORAMORPH AT HOSP! FILLING IT AND CANT COMPLAIN SO ....GIRLS WERE THERE SO COULDNT ASK IF HE WAS STARTING ANY ON DURAGESIC ALTHOUGH HE PROBABLY WOULDNT REMEMBER..NT ASK GIRLS IF ANY STARTS ON DUR AND SHARE LEVY
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/12/1995	LEFT LEVY FOR KAREN AND DOC NICE TO SEE IN OTHER OFFICE WILL FOLLOW UP HERE AT LEAST ONCE A MONTH NEED TO GET COVERAGE SCHEDULE WILL SEE IF CAN CHANGE IDEAS ON PAIN MANAGEMENT
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	6/12/1995	TOOK KATHY ALL THE CROSS REFERENCE AND NUMBERS FOR BETADINE PRODUCTS...ONLY ONE WAS BRANDNAME
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/12/1995	NOT VERY RECEPTIVE BUT WILL WORK
PPLPMDL0800000001	CLEVELAND	OH	44128	6/12/1995	USE A GOOD DEAL OF THE SLO BID AND THODUR.....DUBUSKE DOESNT IT MAKE SENSE YEA IF NOTHING ELSE COMPLIANCE
PPLPMDL0800000001	CUYAHOGA FLS	OH	44221	6/12/1995	PRESENTED BY NOTE THE IDEA OF TREATING ALL THREE TYPES OF PAIN WITH DHC AND ADJUVANT THERAPY
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/12/1995	SEN
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/12/1995	GAIL YOU KNOW WER EALLY DONT SEE WHAT GOES ON AT HOSP
	CLEVELAND	OH	44106	6/12/1995	INFECT CTRL REF MEMO PURCHASING..CHAR OR REF TO PHCY PURCHASING....PHCY...SPOKEWITH CHAR IN PURCHISING WHO SAID ANYTHING ORDERED MUST FIRST COME FROM PHCY FOR APPROVAL DEB SAID PVI IS TO BE FILLED GENERIC AND WE WILL SWITCH HIBICLENS TO BETASEPT JULY 1
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/12/1995	SAID I WOULD BE BACK BUT THIS DR IS A SERVICE CALL UNLESS APPT....MADE FOR JULY 14
PPLPMDL0800000001	AKRON	OH	44310	6/12/1995	HAD NICE TALK WITH DOC DISCUSSED LEVY PAPER TABBED DISCUSSED DIABETIC/ HYPERTENS MODEL/ SHOWED TITRATION MODEL WILLING TO EXPRESS DIALOGUE/ BUT SHOWED VERY UNCOMFORT WITH HIGH DOSES OF
PPLPMDL0800000001	AKRON	OH	44310	6/12/1995	DOC NOT TITRATING APPROPRIATELY/ USING THE PATCH SAID WILL TITRATE UP UNTIL EFFECT NO IDEA OF ADJUVANTS
	MIDDLEBURG HEIGHTS	OH	44130	6/13/1995	CLAIMS TO HAVE USED IT BUT SET WITH SAMPLES SOME IS GONE...BET HE HAS DONE NOTHING BUT GIVEN SAMPLES TO ONE OR TWO...BASED ON YOUR RESULTS CAN YOU IDENTIFY 2 PTS THAT WOULD BENEFIT FROM DHC? NT SAID YOU HAD GOOD RESULTS AND WOULD KEEP IT IN MIND FOR THE NEXT TWO APPROPRIATE PTS
PPLPMDL0800000001	PARMA	OH	44129	6/13/1995	VERY INDIVIDUAL TO PT...WHILE I WAS THERE GAVE A MAN THE CHOICE OF TAKING UNI QD AS OPPOSED SLOBID 2X. MAN SAID DEFINATELY AND DR SAID TO START IN MORNING IS THERES A REASON NOT NIGHT
PPLPMDL0800000001	BRECKSVILLE	OH	44141	6/13/1995	I WAS ACTUALLY HERE TO TALK TO PURCHASING FOR THE BETASEPT AND DOWN HERE TO SEE CHRISTINE LONG...UNI STILL NUMBER 1 ALOT OF CHANGES OCCURRING...LESS DRS AND MORE PA'S RUNNING THE SHOW
PPLPMDL0800000001	CLEVELAND	OH	44113	6/13/1995	JUST JOINED "PULMONARY MEDICINNE ASSOC" AND IS IN THE LAKE- WOOD OFC NOW!! REALLY NICE.QUICK IN HALL.MAKE APPT.
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	ONC FLOOR PURCHASING
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	6/13/1995	SEN
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	HAS GONE THROUGH ALL SAMPLESIHAS 3-4 PTS ON IT NOW AND THEY ARE DOING WELL.QUICK IN HALL BUT SD HAPPY W/IT.WILL CONT TO USE
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	NO DURAGESIC.WANTS TO KNOW ABOUT GENERIC MSC! PT GOT IT AT HE THINKS DRUG MART-SAYS TAB WAS HUGE.I TOLD HIM THERE IS NO GENERIC AND TO MAKE SURE HE DAW'S,SD OK.HAS INDIGENT PT NDS FORM ON THURS.
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	STILL SAYS HE LIKES FLEX OF T-24-BUT TOOK MY ADVICE AND TRIED MORE UNI QD.MOSTLY 600MG.WORKED WELL.SAYS WILL CONT.
	STRONGSVILLE	OH	44136	6/13/1995	YES I HAVE USED IT SINCE AND HAPPY GOT THE SAMPLES IN THE MAIL. I WILL TRY TO REMEMBER IT THEY ALL WORK SO I HAVE TO USE VARIETY...GI OR DROWSY...OK THANK YOU GAIL HAV E YOU HAD ANY PTS THAT WERE DROWSY...
PPLPMDL0800000001	PARMA	OH	44129	6/13/1995	SEN
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	SAMPLES
PPLPMDL0800000001	CLEVELAND	OH	44106	6/13/1995	GAIL YOU CAN LEAVE IT BUT NOT REALLY INTERESTED WE HAVE TRID TO CHANGE ON SEERAL OCCASSIONS AND THE DRS AND RESIDENTS LIKE ULTRADEX BY BD...I HAV E TO FOLLOW WITH A SPECIFIC OR NURSE OR SURGEON CAUSE I WILL NOT GET ANYWHERE WITH HER AND SHE IS KEY ACCORDING TO ALL THE DEPTS
	CLEVELAND	OH	44107	6/13/1995	GAVE ME MORE TIME THIS TIME.USING QUITE A BIT OF UNI-MANY SAMPLES GONE ALSO--THREW OUT EXPIRED ONES.SIGNED FOR MORE. BELIEVES BARNES AND AI THEORY AND ISNOW GETTING MORE EXPER- W/UNI.ALMOST BELIEVES THAT IT'S DIFF THAN T-D AND WILL CONT TO USE.TRYING LOWER DOSES ALSO.LKED LANCET.NX-MAYBE ADDRESS REP
PPLPMDL0800000001	BRECKSVILLE	OH	44141	6/13/1995	SAW DAWN WITH ALL THE BEATSEPT INFO...OK WILL LOOK AT IT AI MADGE IS WHERE YOUR DOLLARS ARE..THIS IS OUT-PT.
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/13/1995	TRIED TO FIND OUT WHERE HE WOULD USE TYL 3 VS DHC.SAYS TEN- DONITIS, FIBROMYALGIA, AND RHU ARTHRITIS.BUT SAYS PTS LIKE DHC BETTER-TOLERATE IT BETTER.
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	AT HOSP YES I HAVE THE TPHYL....JUST KEEP COMING IN KEEP UNI INMIND...LET ME KNOW HOW THAT MAN FROM YESTERDAY DOES WITH UNI FROM SLOBID
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	TEAM MEETING
	CLEVELAND	OH	44112	6/14/1995	SPOKE WITH KATHY AGAIN...WANTED TO MEET WITHME...THOUGHT I COULD "NEGOTIATE PRICING" CAN WE BUY DIRECT/THRU BAXTER YES. BAXTER AUTHORIZED...WHAT KIND OF UPCHARGE TO CONTRACT PRICING...DONT KNOW...THAT WOULD NEGATE ANY SAVINGS
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	SEN
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	WE ARE WORKING OLNIT LOST 7 PTS LAST WEEK....HIGHER DOSES FOR SHORT TIME
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	GAIL WISH I SPENT MORE TIME WITH YOU
	MIDDLEBURG HTS	OH	44130	6/14/1995	DR REALLY A SERVICE CALL...BEEN USING UNI SOON FOR YRS AT LOWER DOSES...NEVER A REASON...ALMOST NEVER TO GO HIGH IF YOU PUT ALL ABOARD SOON ENOUGH AND KEEP FROM GETTING OUT OF CONTROL...NT WHEN PTS COME TO YOU ARENT THEY OFTEN OUT OF CTRL...GOOD TIME TO PUT THEM ON QD UNI
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	SEN...NEAR BIDOLPH
PPLPMDL0800000001	PARMA	OH	44129	6/14/1995	TEAM MEETING...BUSY MORNING NEW NURSES FOR MINI SIT DOWN BEFORE AND AFTER TALKED DR MARSH, MARY MARY JOE, KEVIN NEW LION KING
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	6/14/1995	GAIL IS NOT AT THAT EASY EVERY PT NEED BE TAYLORED ANOTHY REP HAS AN APPT SO QUICK...
	E CLEVELAND	OH	44112	6/15/1995	RIVINGTON...DR HAD BROUGHT UP INHLAER USE. THESE WERE HIGH DOSE STEROIDS AND DID BETTER WITH THEOPH... THEOPH GOOD PRODUCT AND NEVER LEFT.....SOONER USE AS ORAL ORAL BASELINE...THAT'S RIGHT" NT GAIN SOONER USE AND HIT COMPLIANCE IN THIS OFFICE
PPLPMDL0800000001	CLEVELAND	OH	44109	6/15/1995	NO UNI-SD DOESNT USE MUCH THEO ANYMORE-ALL PTS GET SEREVENT IF PROB W/THERAPY-WOULDNT SWITCH TO ANOTHER THEO-WD SWITCH TO SEREVENT.DEFINITELY WAS NICE ABOUT IT-BUT WAS HONEST.SD
PPLPMDL0800000001	CLEVELAND	OH	44109	6/15/1995	HASNT EVEN WRITTEN RX IN MOS FOR THEO.SHDW BARNES/LANCET- LOTS OF THINGS-SD WD LOOK AT IT BUT WONT CHANGE.SD ONLY CHANCE FOR UNI WD BE COPD PT USING THEO FOR OTHER THAN BD.
	CLEVELAND	OH	44109	6/15/1995	TITO ONLY HAD A FEW MINUTES W/ME-GOT CALLED TO ANOTHER APPT BUT SD WD LOOK OVER INFO ON BETASEPT AND BETADINE AND CALL ME TO RESCHEDULE.YEA RIGHT. CALL HIM MONDAY.

PLPMDL0080000001	LAKEWOOD	OH	44107	6/15/1995	NO ORAMORPH SINCE APRIL--NOT SUBSTITUTING-KNOW DIFF- USING ONLY MSC
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	MSC MONOGRAPH/SENOKOT S LION KING
PLPMDL0080000001	E CLEVELAND	OH	44112	6/15/1995	DR NEEDS TO BE CHANGED FROM CORE...CHANING SCRIPTS.... SAID HE WILL GIVE IT A SHOT BUT NO IN HERE ENOUGH IF PT NOT THAT DAY FORGET AND NO CII KEPT HERE MAKE QUICK STOP HERE WHEN SEEING
PLPMDL0080000001	AKRON	OH	44312	6/15/1995	TRY TO SET UP INSERVICE FOR DRUG INDUCE CONSTIPATINN GET TWO PHARM THER AT SAME TIME
PLPMDL0080000001	CLEVELAND	OH	44109	6/15/1995	ASKED ABOUT APPA AND DR. AGNEBERG SPEAKING-THINKS WE ARE DISPLAYING-DIDN'T SAY I WASN'T.STILL USING TONS OF UNI-TRYIN 1/2 TAB FOR KIDS INSTEAD OF S-B.DHC WORKING WELL TOO-HAS SEVERAL PEOPLE ON IT.HAPPY TO SEE ME.CAN'T REALLY TELL HIM ANYTHING.MAYBE A LETTER WOULD WORK?
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	MSC/MONOGRAPH/LION KING
PLPMDL0080000001	LYNDHURST	OH	44124	6/15/1995	I AM USING A GOOD DEAL MORE AND VERY HAPPY WITH RESULTS YES TO NEW STARTS...HAVE THE NEW STARTS....NT TRY FOR SWITCH ON PT ON ALOT OF MEDS OR NON-COMPLIANT
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	CAN I SHARE WITH YOU THIS ARTICLE FROM LEVY...NOT NOW YES I WILL TAKE A LOOK...GOOD POINT OUT DURAGESIC REFERENCE...AL ALL IS MSC....RX TRAC SHOWS THAT
PLPMDL0080000001	MAYFIELD HTS	OH	44124	6/15/1995	NO I HAVENT NO REASON...THAT NAME I KNOW WE HAVE DISCUSSED THIS. I WILL TRY
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	MED ONC.MONI IN-SERVICE
PLPMDL0080000001	LAKEWOOD	OH	44107	6/15/1995	NEEDED TO GIVE HIM THE IPAP FORM-BAD MOOD TODAY-WOULDN'T DISCUSS SITUATION OR PATIENT.
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	SEN BEHIND THE COUNTER
PLPMDL0080000001	CLEVELAND	OH	44113	6/15/1995	HAS SEVERAL PTS ON MSC-STARTS W/15MG USUALLY AND THEN GOES TO 30.DOES HAVE SOME PTS ON DURA STILL-LIKES IT FOR SOME- ESP THOSE AFTER SURGERY.SAYS PTS WANT IT AND ITS GOOD FOR A CERTAIN SUBSET OF PTS.BUT HAS BEEN TRYING MORPHINE FIRST. SAYS ALL DOCS IN GROUP ARE USING MSC WHEN THEY NEED TO.
PLPMDL0080000001	AKRON	OH	44302	6/15/1995	DOC USING MSC NEED TO SHOW THAT TREAT WITH ANALGESIC FIRST THEN ADD ON ADJUVANT, NOT THE REVERSE SHOW CHRONIC MODEL SAME GOOD PLACE FOR DHC PLUS
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	WENT TO SEE AND GAVE SAMPLE AND STUDIES TO B ARB THE OR SUPERVISOR...I USE ALL IMPREGNATED BRUSHES WITH PVI REALLY DON'T USE THINGS DISPENSED...OK THANK YOU GAIL WILL LOOK AT IT...AFTR WE DISCUSSED HOW HARSH OTHERS CAN BE
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	DR CLAIMS THAT MSC IS FIRST CHOICE ...SOME PTS CAN'T TOLERAD ANY OPIOD THEY GET TIRED DISORIENTED BUT MSC FIRST SOME GO ON PATCH...PATCH HAS THE SAME SIDE EFFECT PROFILE AS MSC...NO SEEING THAT...LEVY MONOGRAPH SENOKOT NT SIDE EFFECTS OF PATCH NEED TO BE ENFORCED
PLPMDL0080000001	CLEVELAND	OH	44106	6/15/1995	I WAS IN AREA...RECEIVED A CALL FROM STEVE MONDAY AND TSH YESTERDAY ABOUT WHERE THE SENOKOT IS..I HAVE NOT RECEIVED IT THIS TIME NICE..GAIL YOU SAID 2 OR 3RD WEEK OF JUNE I KNWO BUT NOT YET WILL LET YOU KNOW
PLPMDL0080000001	CLEVELAND	OH	44109	6/15/1995	FINALLY GOT TO SEE HIM AGAIN.HAS NOT TRIED DHC YET-REALLY FORGOT ABOUT IT REMEMBERED THAT I LEFT HIM THE PDB AND 1/2 LIFE INFO.THOUGHT IT WAS MORE LONGER-ACTING THAN VIC, ETC. TOLD HIM ITS THE SAME-SD AT FIRST ONLY A SMALL SUB-SET OF PTS WD GET IT THEN AFTER I EXPLAINED WHAT IT WAS AGAIN-HE SD OH, OK AND WD USE IT WHERE HE WD USE VIC, ETC.SD WD TRY.
PLPMDL0080000001	CLEVELAND	OH	44109	6/15/1995	NEVER GOT SAMPLES-REORDERED TODAY.SD TRIED IT REMEMBERS 1 PT IN PARTICULAR WHO SD IT DIDN'T WORK.REMINDED HER OF DOSIG 2 CAPS-NOT 1.SD "OH!!" MAYBE THAT'S THE PROBLEM!!"NO KIDDING SD SHE'D USE AGAIN
PLPMDL0080000001	AKRON	OH	44307	6/15/1995	DOC INFO ON MSIR VS ROX, AND EASY TITRATION AND COST ADVANT
PLPMDL0080000001	CLEVELAND	OH	44113	6/15/1995	REALLY GOING GREAT GUNS W/MSC.GETTING GREAT RESULTS EXCEPT THAT HE WISHES THEY HAD MORE CA PTS.HAS CALC AND TITRATION CHARTS IN OR AND ALL EXAM ROOMS AND KEEPS ONE IN HIS POCKET!
PLPMDL0080000001	NORTHFIELD	OH	44067	6/16/1995	YES I HAVE 2 CAPS/4HRS VERY HAPPY YES WILL WRITE MORE FUNNY MOOD TODAY...PREOCCUPIED...WHAT IS T-PHYL
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/16/1995	YES GAIL I DID LOOK AT IT IN MORE DETAIL AND I AM SWITCHING IN FACT MY FATHER IN LAW WENT FROM SLOBID TO UNI AND DOING GREAT...VERY HAPPY AND YES YOU WILL GET MORE THEOPH PTS...FOLLOW THESE NEW STARS AND SWITCHES
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/16/1995	YES HAVE USED IT...YES SAMPLES...DR YOU HAVE TO CUT BACK THEY PROBABLY HAVE ENOUGH NOT TO HAVE TO FILL RX. OK GAIL
PLPMDL0080000001	CLEVELAND	OH	44109	6/16/1995	SAYS MSC IS ALL HE USES-WON'T TALK SPECIFIC PTS-I DON'T THINK HE'S REAL BUSY.
PLPMDL0080000001	CLEVELAND	OH	44102	6/16/1995	WON'T GIVE ME ANY TIME-HAVE LUNCH SCHEDULED FOR AUG
PLPMDL0080000001	CLEVELAND	OH	44113	6/16/1995	REMINO
PLPMDL0080000001	CLEVELAND	OH	44113	6/16/1995	STRANGE GUY-SAYS HAS USED IT-NEEDED TO BE REMINDED
PLPMDL0080000001	CLEVELAND	OH	44111	6/16/1995	HAPPY THAT I SIGNED UP FOR ANOTHER TUMOR CONF-
PLPMDL0080000001	MAYFIELD HTS	OH	44124	6/16/1995	YES UNI QD NITE TIME MY NUMBER ONE WAY TO GO...WITH TEH RHYTHM..NT DUBUSKE AND HARVARD...
PLPMDL0080000001	CLEVELAND	OH	44109	6/16/1995	MED EDUC-TALKED TO JOYCE ABOUT A SPKR PROGRAM FOR FALL
PLPMDL0080000001	WESTLAKE	OH	44145	6/16/1995	SK"S" AND A CALCULATOR.....
PLPMDL0080000001	GARFIELD HTS	OH	44125	6/16/1995	GAIL SO MUCH IS DICTATED ANYMORE..YES I AM WITH HOLT ON THURSDAYS...WE ARE ALL PART OF THE MERIDIA..USE A FAIR DEAL OF DHC VERY HAPPY WITH IT OFTEN GO BACK TO OLD STANDBYS BUT IF THINKING ABOUT IT USE IT. LIKE UNI AND HAVE BEEN VERY HAPPY WITH RESULTS SINCE YOU HAVE STARTED DETAILING IT....YES NEXT APPROPRIATE PT
PLPMDL0080000001	CLEVELAND	OH	44109	6/16/1995	SAMPLES
PLPMDL0080000001	AKRON	OH	44307	6/16/1995	SHIRLEY BROUGHT ME THRU HOSPICE, UNBELIEVEABLE, SAID I WAS DIFFERENT THN CHRIS WILL SEE HOPEFULLY WILL LEAD TO MORE BUSINESS, SEEMS LIKE DOESNT WANT ME TO EXPOSE MYSELF TOO MUCH TO STAFF NEED TO USE HER
PLPMDL0080000001	AKRON	OH	44307	6/16/1995	MET W THEM AT HOSPICE AND FOUND VERY RECEPTIVE TO ME COMPARED ME WITH CHRIS AND LIKED MY APPROACH SHIRLEY DOES ALL PAIN MGMT FOR DR HAZRA
PLPMDL0080000001	AKRON	OH	44320	6/16/1995	MET WITH SHIRLEY RELATIONSHIPS NOT VERY GOOD, WILL NEED TIME IN DEVELOPING RAPPORT NEED TO FIND OUT WHAT THEY WILL ALL RESPOND TO NURSES VERY SKEPTICAL FOR SOME REASON
PLPMDL0080000001	WESTLAKE	OH	44145	6/16/1995	DELIVERED A LOAD OF SK "S" SAMPLES FOR THE HOSPICE...MET WITH MAUREEN FLYNN RN...SHE SAID THAT THE PROGRAM FOR HER IS MSC AND SK"S"...LONG TIME ONC RN THAT GOES ONLY WITH THE BEST.....
PLPMDL0080000001	AKRON	OH	44305	6/16/1995	DOC USING SLO BID MUST BRING UP TOPIC OF DUMPING AND ESOPH SPHINCTER PRESSURE, NOT SEEN WITH UNIPHYL BECAUSE OF NO STOMACH RELEASE
PLPMDL0080000001	AKRON	OH	44320	6/16/1995	KATHY VERY NICE AND RESPONSIVE, SEEMED LIKE TESTING ME WILL SEE IF MAKE A DIFFERENCE SAID DIFFERENT THAN CHRIS INTRODUCED AND I LEFT IT AT THAT
PLPMDL0080000001	CLEVELAND	OH	44125	6/16/1995	YES HAVE USED IT YOU KNOW GAIL THEY ALL WORK AND TRY TO KEEP THEM ON AS LITTLE MEDS AS POSSIBLE...COMPLICATED ISSUE NO MEDS IN OFFICE...YES I WILL USE IT ON GI AND DROWSY PTS//FOLLOW THOSE
PLPMDL0080000001	GARFIELD HTS	OH	44125	6/16/1995	PICKING UP..YES HAVE YOU SEEN THIS GROUP BEHIND US
PLPMDL0080000001	NORTHFIELD	OH	44067	6/16/1995	SEN/DHC MOVED AT ALL
PLPMDL0080000001	CLEVELAND	OH	44118	6/16/1995	LEAVE IT I WILL LOOK AT IT.....MAKE APPT AND BE LOADED 10/10 MINUTES....DR DOES READ WHAT I GIVE HIM EVEN THOUGH MANNERS LACKING ALWAYS KNOWS IT
PLPMDL0080000001	AKRON	OH	44304	6/16/1995	DOC NOT DOSING CORRECTLY INFLUENCED MOSTLY BY HOSPICE NEED TO GET GIRLS ON MY SIDE MAYBE DO AN INSERVICE WITH SHIRLEY HAYES
PLPMDL0080000001	AKRON	OH	44302	6/16/1995	DR REHMUS USING MORE MS CONTIN NEED TO DISCOVER HOW HIGH SHE WILL GO BEFORE GIVING UP ON MSC OR ORAL ROUTE NEXT SHOW HIGH DOSES THROUGH NEW LEVY
PLPMDL0080000001	WESTLAKE	OH	44145	6/16/1995	BARNES REPRINT.....AWARE..BUT APPRECIATED COPY..... HE AND DR VENIZELLOS ARE BEST UNI RX'ER IN THE 7 MAN GROUP...
PLPMDL0080000001	NORTH OLMSTED	OH	44070	6/16/1995	STILL WITH UNI..BUT DID NOT WANT TO DISCUSS BARNES.....
PLPMDL0080000001	CLEVELAND	OH	44109	6/16/1995	STILL DOESN'T TALK-SD HE HAS TRIED MORE UNI THAN BEFORE- WON'T SWITCH PTS BUT HAS PUT SOME NEW ONES ON IT-GOOD RESULT WILL KEEP TRYING.SHWD MARTIN FOR SWITCH-DIDN'T SAY TOO MUCH
PLPMDL0080000001	AKRON	OH	44302	6/16/1995	DOC TREATING PAIN BUT USNG PERCOCET, MUST SEE IF I CAN CONVN THAT PERCO IS SAME AS MSC BUT WITH MORE DOSING INTERVALS NEEDED TO CONTROL PAIN
PLPMDL0080000001	AKRON	OH	44304	6/16/1995	DOCTOR USING MORE COMBO AND PERCOCET, MUST SHOW THAT Q12 BENEFIT OF MSC, NOT WILLING TO BUDGE ON RX HABITS YET NURSES VERY BUFFALOED
PLPMDL0080000001	AKRON	OH	44302	6/16/1995	DR A NEURO AND TREATING PAIN USING PERCOCET VERY MUCH MUST CONVANCE THAT THERE IS NOT DIFFERENCE INCREASE QUALITY OF LIFE WITH MSCONTIN
PLPMDL0080000001	CLEVELAND	OH	44122	6/19/1995	GINNY TOLD ME GAIL LATE AND IN A BAD MOOD BUT IF YOU MAKE IT QUICK...NO HAVENT USED IT RECENTLY I WILL STILL HAVE MORE THAN ENOUGH IN CUPBOARD...NICHE IT GI/DROWSY
PLPMDL0080000001	BEACHWOOD	OH	44122	6/19/1995	YES WAS ABLE TO RETURN...SAW ANOTHER REP WHO SAID HE IS BIZARRE...STILL NOT GONE AND HAS BEEN TELLING HIM HE WAS LEAVIGN FRO YEARS
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/19/1995	I DID AND NOR RECENTLY I FORGOT ABOUT IT YOU HAVE TO JSUT KEEP REMINDING...ALOT OF CHOICES...I WILL BE BACK LATER THIS WEEK
PLPMDL0080000001	SHAKER HTS	OH	44122	6/19/1995	SEN..WILL DON'T NEED ANY
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/19/1995	BENEFITS OF OTC USE OF MSC FULL NITE OF SLEEP LADDER....LET ME SEE THAT.... IDENTIFY ANY PTS FOR DHC...I WILL FOLLOW THIS WEEK
PLPMDL0080000001	BEACHWOOD	OH	44122	6/19/1995	MSC AND LION KING
PLPMDL0080000001	BEACHWOOD	OH	44122	6/19/1995	MSC/DUR AHCPR VERY NICE AND HAPPY TO SEE ME UNTIL WE STAT TALKING COMPARISONS....NT WOULD YOU LIKE TO SEE THIS ARTICE WHERE DR LEVY TALKS ABOUT THE USE OF CONCOM USE OF AGONISTS AND USE OF TE PATCH
PLPMDL0080000001	CLEVELAND	OH	44128	6/19/1995	USED DUBUSKE AGAIN.....JUST USE WHAT'COMES TO MIND FIRST YES DOES.....JUST KEP GETTING IN HERE.....UNI/MSC
PLPMDL0080000001	OLON	OH	44139	6/19/1995	NO PROBLE TO DATE
PLPMDL0080000001	BEACHWOOD	OH	44122	6/19/1995	WE DONT KNOW MUCH OF ANYTHING ORA AND HOSP LION KING
PLPMDL0080000001	BEACHWOOD	OH	44122	6/19/1995	JUST WANTE DTO MAKE SURE YOU WERE COVERED IN THIS LOCATION AS WELL...WILL LOOK AT IT LATER...SIGNED. ASK HIS OPINION OF DUBUSKE'S CONCLUSIONS
PLPMDL0080000001	CLEVELAND	OH	44122	6/20/1995	YES I DID GET THE FORMS BUT WHEN I WENT TO FILL THEM OUT SHE GOT HER MEDICAID CARD...MSC IS EXPENSIVE AREN'T THEY ALL...NAME BRAND DILAUID, DURAGESIC AND ORAMORPH HAD PRICE INCREASE... HMM..ION KING
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/20/1995	GAIL I HAVENT AND THE CHANCE TO LOOK AT THAT ARTICLE I HAVE ALOTOT READ...WE'VE BEEN THROUGH THIS BEFORE THERE IS ALOT OF CONTROVERSY OVER USE OF THEOPH BUT I SEE D TOO MANY SIDE EFFECTS...ESP REFLEX EVEN WITH DR FRIENDS ESP WITH ELDERLY ADN ASTHMA NO NEED...SEREVNT WORKS DOESN'T BELIEVE ARTICLE...COPD YES THEOPH AND UNI NUMBER 1
PLPMDL0080000001	WARRENSVILLE	OH	44122	6/20/1995	LEVY SOME STRONGER AND SOME WEAKER...NONE MORE EFFECTIVE ATC BENEFITS OF MSC...WHAT DO YOU THINK...YES CA PAIN DEPENDS ON PT...OK WHEN WOULD IT NOT BE APPROPRIATE
PLPMDL0080000001	CLEVELAND	OH	44113	6/20/1995	WEIRD GUY-REMINDED HIM OF DHC-SD HE WD TRY AGIAN
PLPMDL0080000001	CLEVELAND	OH	44115	6/20/1995	WONT LISTEN TO ANYTHING OR SAY ANYTHING.PRESENTED RIV AND HE JUST SAID "UH HUH" SAMPLES.
PLPMDL0080000001	CLEVELAND	OH	44115	6/20/1995	SAW REAL BRIEFLY IN HOSPITAL-SD MSC WORKING FINE FOR HIM. WONT REALLY DISCUSS PTS-BUT DOES USE SOME DILAUIDD.TRIED TO SHOW LEVY ABOUT DIL-WASN'T TOO INT.SAYS ONLY USING IT FOR BREAKTHRU.
PLPMDL0080000001	LYNDHURST	OH	44124	6/20/1995	WHY? ALWAYS HAS ADDRESS THIS
PLPMDL0080000001	LYNDHURST	OH	44124	6/20/1995	DR WAS LEAVING FOR LUNCH BUT ALLOWED ME TO DISCUSS LEVY REPT FROM SEMINARS ONC...ADDRESSES MSC/MORPHINE DOSING AND USE OF DILAUIDD AND DURAGESIC...WAS INTERESTED CAN I TAKE W THIS WITH...PLEASE DO...NT FOLLOW THIS WHAT DO YOU FEEL T LEVY'S CONCLUSIONS WOULD YOU AGREE ATC/LIMITED PTS

PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/20/1995	ONC...NURSES ON FLOOR AND ONC...LEFT MESSAGE OR KATHY
PPLPMDL0080000001	WARRENSVILLE	OH	44122	6/20/1995	SEN AND LION KING
PPLPMDL0080000001	HEIGHTS				
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/20/1995	STILL NONE I WILL TALK TO KATE HOWE TODAY
PPLPMDL0080000001	CLEVELAND	OH	44113	6/20/1995	USING IT ALOT W/GREAT RESULTS.
PPLPMDL0080000001	CLEVELAND	OH	44103	6/20/1995	STANDING ROOM ONLY-REMINDED HIM
PPLPMDL0080000001	SHAKER HEIGHTS	OH	44122	6/20/1995	SEN SOEM ON SHELF
PPLPMDL0080000001	CLEVELAND	OH	44109	6/20/1995	NANCY IS TRYING TO GET THE OR TO PURCHASE BETDN THRU HER- SHE HASN'T HAD ANY LUCK W/JEFF OR CONNIE.SUGG I TALK TO CONNIE.DID TALK TO HER AND GAVE HER ALL PRICING THRU PREMIER AND BAXTER.SD SHE WD F/U W/JEFF. NANCY WILL TALK TO JEFF ALSO-WILL SEE HIM AT MTG TOM'W AND DISCUSS IT.STILL HAS NOT BEEN ABLE TO GET THE BTDFE THRU BAXTER YET.NOT IN INV YET.
PPLPMDL0080000001	CLEVELAND	OH	44114	6/20/1995	WANTS TO JUST TALK ABOUT HIS BOAT.KNOWS IT ALL ABOUT UNI- WON'T READ ANY STUDIES OR ARTICLES.I DID PRESENT RIV.SD GOOD DHC-WHEN HE REMEMBERS.
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	6/20/1995	ONC/PAIN TRK
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/20/1995	SEN ALWAYS
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	6/20/1995	NOT INTERESTED USING LESS THEOPHYLLINE THESE DAYS PLENTY OF SAMPLES AND NOT INTERESTED IN ANY MORE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/20/1995	HI GAIL WAHT HAVE WE TODAY...LION KING FOR TREAMENT ROOM YES I PASSED ALONG THE EDUC LITERATURE AND I BELIEVE THEY WANT TO SCHEDULE FOR LATE SUMMER EARLY FALL ...TOO MANY VACATIONS NOW
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/20/1995	CLAIMS TO BE USING ALMOST ALL MSC...WHYARE ORAMORPH NUMBERS GROWING SO RAPIDLY...MAKE SURE THEY ARE GETTING MSC TELL HIM NOTICE AN INCREASE IN AREA OF ORA MOVEMENT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	SENOKOT PROTOCOL /DOSING DHC HE WAS INTERESTED IN AHCPR GUIDELINES AND LEVY STILL MORPHINE WILL LOOK AT IT STILL NO LUNCH NO PARTNER AND LANE WILL COME BACK IN AUGUST NT FOCUS ON LEVY AND DURAGESIC AND PURPLE BOOK AS TO WHY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	I KNOW WE TOLD YOU WED AM GAIL BUT BACKED UP SO MAKE IT QUICK.....SENOKOT PROTOCOLS AND LEVY DISCUSSIGN THE VARIOUS CHOICES AND CONCLUSION THAT MSC STILL PREFERRED NT FOCUS ON
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	COMPARISON AND REASONS WHY...ATC, SAFE, EFFICAY ECONOICAL
PPLPMDL0080000001	PARMA	OH	44134	6/21/1995	IT HAS REALLY BEEN BUSY HERE SORRY SO QUICK...THAT IS WHY WE ASK THAT REPS NO LONGER JUST STOP IN...ALL IS WELL WITH HOSPICE...FORTUNATELY MJ IS PRO MSC. YES ALMOST ALL ARE ONC BUT NOT LEAVING
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	DURAGESIC COMPLETELY SOME JUST DON'T WORK ON MSC SIDE EFFECTS...LEVY COMPARISON
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	6/21/1995	LETTER ON DOOR LAST TIME NOREPS TODAY...OFF ON WEDNESDAYS
PPLPMDL0080000001	RICHMOND HTS	OH	44143	6/21/1995	MSG/LEVY COMPARISON
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	SAVS CLEVE CLINIC STILL DAW MSC/PAM DOING MOST WORK SINCE BONNIE STEPPED DOWN.GETTING LOTS OF ORDERS FOR SKT SINCE WE NOT HAD SAMPLES.SAYS MOST NURSES NOT MAD.JUST TEAM LEADERS. GOING THRU A LOT OF MSC.WONT STOCK UP ANYMORE FOR ME.MSIR. SEEING SOME BEING USED.DO LLUNCH IN FEW WKS.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	OFFICE FULL-SAMPLES-TOLD ME TO COME BACK NX WED AT 2 30 AND HE'LL GET ME RIGHT IN
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	BUSY DAY QUICKIE YES MOSTLY MSC. YES ALWAYS SENOKOT
PPLPMDL0080000001	PARMA	OH	44134	6/21/1995	SEN/DHC...MAKE SURE DHC IS KNOWN BY ALL
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/21/1995	YES GAIL I DO WANT IT WHERE HAVE YOU BEEN...I JUST SAW YOU AT OTHER OFFICE 2 WEEK AGO...AND YOU HAD TOO MUCH UNIPHYL I AM USING MORE AND HAVING GOOD RESULTS...GOOD THIS SHOULD COME TO YOU WITHIN 2 WEEKS HERE. MY DEA IS OUT THERE I'LL USE ME. SHARE DUBUSKE REPRINT MAKES SENSE NT FOLLOW ENFORCIGN STATEMENT SAND COMPARISONS
PPLPMDL0080000001	CLEVELAND	OH	44106	6/21/1995	YOU KNOW GAIL I HAVE WRITTEN FOR IT ON SEVERAL OCCASIONS AFTER YOU LEFT AND I DID GET A CALL SAYING THEY DIDN'T HAVE IT AND FILLED IT WITH VICODIN...DAMN...THEY SHOULD ALL HAVE IT...ASK RPH TO LOOK...CAN'T REMEMBER WHO CALLED BUT WILL GIVE IT ANOTHER SHOT. AND THE PT THAT DID GET IT IS HAPPY NT ANY MORE EXPERIENCE...NICHE IT IF HAPPY
PPLPMDL0080000001	CLEVELAND	OH	44106	6/21/1995	SPOKE WITH MADGE TO FOLLOW THROUGH FROM LAST WEEK...LEFT SAMPLES AND LIT WITH BARB...NO HAVEN'T SEEN IT BUT BRENDA WILL HAVE TO GIVE IT A TRY AND THEN COME TO ME WITH IT... WENT TO SEE BRENDA...NOT AVAILABLE BUT LEFT A NOTE TO FOLLOW WITH TRIAL...CALL TOMORROW
PPLPMDL0080000001	GATES MILLS	OH	44040	6/21/1995	STILL HAS PT ON 200MG-SAYS WILL TITRATE SOON TO 400.CANCER PROGRESSING.
PPLPMDL0080000001	AKRON	OH	44307	6/22/1995	MET WITH SUE AND MADGE CLINICAL NURSE SPECIALIST OLD ESTABLISHING PAIN PROTOCOL AND NOT KNOWINGWHAT THEYRE DOING SET UP MSC INSERVICE
PPLPMDL0080000001	CLEVELAND	OH	44109	6/22/1995	MET W/TITO;THEY BUY UNDER PREMIER NOW INSTEAD OF UNIV CONSOR THEY CURR USE 95% BRAND-NAME BETADINE EXCEPT FOR SWABSTICKS AND EFFDINE OINT BUT HE WANTED PRICING ON THESE ITEMS ALSO.
PPLPMDL0080000001	AKRON	OH	44307	6/22/1995	BETASEPT-USE HIBICLEN IN QTS AND GALS-INT IN BETASEPT EX. CEPT THAT IT IS NOT ON CONTRACT.WILL CK IT OUT.F/U NX WK
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	6/22/1995	DOC DEMETER WITH PATIENT AND NOT ABLE TO DISCUSS TO LONG WAS ABLE TO GET HIM TO AGREE TO GIVE ME TIME TO DISCUSS DUBUSKE AND RIVINGTON
PPLPMDL0080000001	AKRON	OH	44307	6/22/1995	MET WITH KAREN VERY NICE TODAY, WILLING TO TALK TODAY ABOUT THERAPY, WILL SEE IF GET ME A APPT DELIVERED LEVY TRY TO FOLLOW UP ON USING MORPHINE
PPLPMDL0080000001	AKRON	OH	44307	6/22/1995	DISCUSSED ADJUVANT THERAPY WITH SHIRLEY DISCUSSED AHCPR WITH PATCH NOT TOTALLY WITH AHCPR NEED MORE WORK
PPLPMDL0080000001	AKRON	OH	44302	6/22/1995	TALKED TO SHIRLEY ABOUT ADJUVANTS/ SHE IS WELL VERSED BUT STILL DIDN'T KNOW BROUGHT UP INSULIN PATIENT SHE SEEMED INTERESTED
PPLPMDL0080000001	AKRON	OH	44302	6/22/1995	DR PETRUS PATIENT ON DURA 100 ADDED MS100 Q8 PATIENT BONEY METS ONLY ON MOTRIN, DEVELOPING PAIN GUIDELINES FOR HOSPITAL NURSES SUE / MADGE DO NOT KNOW WHAT THEYRE DOING
PPLPMDL0080000001	AKRON	OH	44320	6/22/1995	DOC USING THEO FOR NOCT MAINLY UNIPHYL/ SAID COULD CHANGE THEO TO UNIPHYL SHOWED HIM NHLBI AND RIVINGTON AND SUGGESTED GOING INHALED + UNIPHIL BEFORE BETA 2 HE KIND OF AGREED
PPLPMDL0080000001	AKRON	OH	44307	6/22/1995	MET WITH SUE AND MADGE DEVELOPING PAIN GUIDELINES AND SHOWED NOT KNOW WHAT THEY'RE DOING
PPLPMDL0080000001	CLEVELAND	OH	44119	6/23/1995	GOOD CALL-GAVE HIM ALL INFO HE REQUESTED ABOUT MSC VS DURA. IS STARTING TO SEE CHANGE IN RX HABITS OF SOME PHYSICIANS WHO REFER A LOT OF PTS TO THEM.WANTED COPIES OF LEVY ARTICLE THINKS ITS GREAT.ALSO WANTS ME TO CALL BRIDGET AND SET UP INS/CME FOR ALL OFFICES.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	6/23/1995	AT HOSP WHEN WENT TO SEE KEN
PPLPMDL0080000001	BEDFORD	OH	44146	6/23/1995	SPOKE WITH SHARI YES I REMEMBER ANDNOTHING HAS BEEN DONE CALL LISA NEXT WEEK BAD MORNING...OK
PPLPMDL0080000001	STRONGSVILLE	OH	44136	6/23/1995	FROM NO UNI TO 21% I'LL TAKE IT...YES I AM USING MORE AND MOREA DN SWITCHING...UNI VERY POSITIVE RESPONSE WOULD LIKE MORE DHC AS WELL...NT HAS HE WRITTEN FOR DHC
PPLPMDL0080000001	BROOK PARK	OH	44142	6/23/1995	SOLD ON UNI AND PATTERNS AND QD DOSING...DHC CAFFEINE JSUT NOT GOING TO CUT IT...ACTUALLY WELL TOLERATED CODEINE...COMPARISON TO VICODIN...NO
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	6/23/1995	SEN
PPLPMDL0080000001	PARMA	OH	44129	6/23/1995	SEN
PPLPMDL0080000001	STRONGSVILLE	OH	44136	6/23/1995	DR ACTUALLY APPEARED TO BE MORE INTERESTED IN UNI THAN DHC ALTHOUGH HE FEELS IT WORKS WELL...LEAVING ON VACATION TILL Y MID JULY SO NO SAMPLES TILL NEXT TIME
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	6/23/1995	YES AND THEN SOME NEED TO BE PUT ON HIGH LEVELS ALL DAY AND FOR THOSE WHO ARE RAPID USE UNI BID...DR SET IN WAYS BUT APPEARS TO HAVE PROTOCOL HE FOLLOWS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	6/23/1995	STEVE...THOSE FOOT PEDALS WITH BETASEPT...I GOT THOSE WEEKS AGO...YES GAIL ALL IS FINE
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	6/26/1995	SAID I WOULD COME UP TODAY LAST WEEK...ALMOST 1 00 AND 3 NEW PTS THEN LET ME LEAVE THIS ARTICLE FROM LEVY AND INFO GIVE TO PAT
PPLPMDL0080000001	CLEVELAND	OH	44111	6/26/1995	REMIND.SAYS HAS BEEN USING ALOT.
PPLPMDL0080000001	AKRON	OH	44309	6/26/1995	MET WITH DIANE WAITING ON OLBRYCH , NOT SURE HAS IDEA DIFFERENCES BETWEEN OPIOIDS, WILL GO OVER LEVY AND GIVE REFERENCES TO TREATMENT FOR ALL PAIN STATES, NURSES NOT GOOD AT ADVOCATING
PPLPMDL0080000001	LAKEWOOD	OH	44107	6/26/1995	PATIENTS BEST INTEREST MUST BUILD CON
PPLPMDL0080000001	CLEVELAND	OH	44118	6/26/1995	JUST GOT BACK FROM VACATION-SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44111	6/26/1995	ORAMORPH CHEAPER...YES YOU SHOWED ME THIS LETTER AND THE COMPARISON...WELL ORANGE BOOK ISN'T BIASED...DON'T HAVE TO WORRY...DON'T USE EITHER...THAT'S NICE...GOAL AHCPR, LEVY LADDER MORPHINE CORNERSTONE
PPLPMDL0080000001	CLEVELAND	OH	44111	6/26/1995	RARE FORM TODAY! GAVE ME A BIG HUG-SD SO NICE TO SEE YOU! TOLD HIM I WAS SPONSORING A TUMOR CONFERENCE IN JULY-HE SD GREAT!!HE WAS EXTREMELY HAPPY AND SAID I COULD DISPLAY OUT- SIDE THE ROOM
PPLPMDL0080000001	CLEVELAND	OH	44111	6/26/1995	IF I WANTED TO.SD HE'S USING A LOT OF MSC,BUT WOULDN'T GET SPECIFIC ABOUT ANY PTS-BUT SO WHAT-EXTREMELY NICE TODAY.
PPLPMDL0080000001	CLEVELAND	OH	44113	6/26/1995	SAYS PTS STILL HAVE TROUBLE GETTING IT SOMETIMES-HE WILL WRITE DOWN WHICH STORES CALL AND TELL ME NX TIME.
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	6/26/1995	ON CHEMO FLOOR-TRIED TO DISCUSS LEVY PAPER-WOULDN'T REALLY LISTEN-ASKED WHAT HE THOUGHT ABOUT STMT THAT "...NONE ARE MORE EFFECTIVE THAN MORPHINE..." HE SD NOT ALWAYS TRUE.WHAT DO YOU MEAN?GETS GOOD RESULTS WITH PERCOCET! LESS SE-GOOD RESULTS W/DURA ONLY WHEN MORPHINE NO LONGER WORKS. DUH!!
PPLPMDL0080000001	AKRON	OH	44310	6/26/1995	SPOKE WITH TARA...VERY PRETTY BRUNETTE AND FRIENDLY...THANK U BUT DID RECIEVE THE LETTER WE DISPENSE NO MORPHINE FROM HERE...TRLISATE IS WHAT OF YOURS WHICH HAS PICKED UP I'M SURPRISED...DET SENOKOT AND LEFT LIT AND SAMPLES
PPLPMDL0080000001	N ROYALTON	OH	44133	6/26/1995	I HAVE NOT ONLY STARTED WRITING FOR UNI IT HAS BECOME MY NUMBER ONE AND THE FLOW METERS WERE HELPFUL IN EVALUATION RX DATA SUPPORTS THIS
PPLPMDL0080000001	AKRON	OH	44310	6/26/1995	GAVE DR FUENNING DUBUSKE OUTLINED AND HE ASKED FOR SAMPLES SUE INFORMED ME THAT IT WAS THE ONLY ONE THEY WERE USING RIGHT NOW
PPLPMDL0080000001	AKRON	OH	44309	6/26/1995	DOC IN HOSPITAL PATIENT IN OUT OF CONTROL PAIN DIDNT HAVE A CHANCE TO DISCUSS IT WITH HIM, TALKED TO NURSES WENT OVER A LITTLE OF LEVY CHALLENGE GIRLS TO TAKE PATIENT AND CONTROL/
PPLPMDL0080000001	AKRON	OH	44304	6/26/1995	DOC USING A LITTLE MORE UNIPHYL BUT STICKS TO THEO PRETTY MUCH HOPEFULLY WILL BE ABLE TO STEER TO UNIPHYL
PPLPMDL0080000001	CLEVELAND	OH	44111	6/26/1995	QUICK ON CHEMO FLOOR-STILL HAS SEVERAL PTS ON IT-NO ONE ON REAL HIGH DOSE EXCEPT THAT VA PT.TOLD HIM TO WRITE THE RX ON HIS OWN RX PAD.SD WD TRY TO REMEMBER NX TIME HE SEES HIM.
PPLPMDL0080000001	AKRON	OH	44310	6/26/1995	DOC INFORMED ME THAT WHEN HE USES A THEO HE IS NOW USING IT FOR ALL NEW PATIENTS WHO REQUIRE THEO, I MUST GET OUT OF HIM WHO THESE PATIENTS ARE AND WHERE THEO/UNIPHYL FITS IN
PPLPMDL0080000001	LAKEWOOD	OH	44107	6/26/1995	OKED IN TO SEE IF IPAP FORM WAS OK AND EVERYTHING SENT IN OK-SD YES-FILLED IT OUT AND SENT IT IN PT ON 60 TID.
PPLPMDL0080000001	AKRON	OH	44304	6/26/1995	DR OLBRYCH IN MEETING WAS ABLE TO RESCH TALKED A LITTLE ABOUT DUBUSKE AND ANTI EFFECTS OF THEO
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	6/26/1995	USE A LITTLE PATCH...LEVY REPRINT GOOD YES SEEN IT YES AGREE... NT WHERE AND WHEN WOULD YOU USE A PATCH
PPLPMDL0080000001	AKRON	OH	44302	6/26/1995	TALKED TO IM ABOUT PATIENT IN OUT OF CONTROL PAIN ON 100 PATCH, 15 TYLOX A DAY TO BE PUT ON TRIIL WIT BONE PAIN CONCERNED ABOUT FLOOR SAYING ON MORE THAN ONE OPIOID AT A TM HE SEES DURA AS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	6/26/1995	JUST ANOTHER MEANS OF DELIVERING MORPHINE NEED SOME WORK
PPLPMDL0080000001	AKRON	OH	44302	6/26/1995	LAST WEEK THEY SAID YOU HAD MORE TAHN ENOUGH ...NEVER ENOUGH OF T PHYL MARTIN BOOK
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	6/26/1995	DR RHEMUS NOT WILLING TO GIVE ON HER STANCE OF SEEING REPS HOPEFULLY WILL BE ABLE TO GET BY HER SITUATION NEED TO GIVE HER LEVY AND TAB ALL THE SECTIONS APPROPRIATE
PPLPMDL0080000001	BROADVIEW HEIGHTS	OH	44134	6/26/1995	SME DHC AND SEN



PPLPMDL0080000001	AKRON	OH	44304	6/26/1995	SHOWED GIRLS LEVY NEW ARTICLE, PATTI SEEMED LIKE SHE WAS TICKED OFF ABOUT SOMETHING, WEIRD TOOK PERSONAL THE INFORMA
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	6/26/1995	MED ONC....FINE NOW AFTER SUMMMER VACATIONS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	6/26/1995	SPOKE WITH BOB THE SOCIAL WORKER...MEREDITH NOT IN BUT NURSS STARTING TO COME AND GO.....LEAVE LIT AT NURSES STATION OH SENOKO THEY WILL LOVE YOU
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	6/26/1995	HOSPICE CALL
PPLPMDL0080000001	AKRON	OH	44304	6/26/1995	DOC TROCELMAN SEEMS VERY NICE GIRLS MANAGEING ALL THE PAIN SHOWED LEVY TODAY NEED TO DISCUSS WIT DOC HOPEFULLY THEY THINK ORAMORPH IS SAME AS MS
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	6/26/1995	DR RAO SIGNE D THEM AT HOSP....ALOT OF FACTORS COME TO PLAY AND EACH HAS OWN NICHE....TEND TO USE MORE UNI NITE....HELM THESE WERE CONTROLLED TOO....AREN'T TEHY COMING TO YOUE BECAUSE THEY ARE
PPLPMDL0080000001	AKRON	OH	44309	6/26/1995	MET WITH D CAMPBELL FOUND OUT KOENIG HAS PATIENT ON MORPHINE HAD AN EPIDURAL NOW GETTING 10 MG BOLUS Q2 WILL HAVE LUNCH TODAY GO OVER RULES OF TITRATION
PPLPMDL0080000001	MAPLE HTS	OH	44137	6/27/1995	I HAVE USED IT A FEW TIMES MORE OUT OF ER AT HOSP MAYBE THEY ARE FILLING IT WITH SOMETHING ELSE YOU SHOULD BE NOTIFIED ...NOT OFUT ER.....CHANGE FROM CORE NUMBERS DOWN
PPLPMDL0080000001	GARFIELD HTS	OH	44125	6/27/1995	YES BUT NOT OUT OF THIS BUILDING DHC. ALWAYS SEN AND LIT
PPLPMDL0080000001	AKRON	OH	44307	6/27/1995	DR CROFT GOOD GUY VERY BUSY, COMMITTED TO USING MSIR I DONT THINK HE UNDERSTANDS OUR FORMS AND PRICES MUST SHWO HIM OUR COMPARISON
PPLPMDL0080000001	AKRON	OH	44307	6/27/1995	DOC USING VERY LITTLE UNIPHYL NEXT VISIT SHOW HIM RIVINGTON DUBUSKE AND OLD ARKINSTAL, ALL OF WHICH DISCUSS BETTER FUNCTION WITH UNIPHYL
PPLPMDL0080000001	PARMA	OH	44129	6/27/1995	LESS THEOPH THESE DAYS BECAUSE OF MORE CHOICES WILL NEVER BE A FIRST LINE AGAIN NO BUT SOONER USE WOULDN'T YOU AGREE PHYSIOLOG AND ENVR NEED GREATER AT NITE...YES AND WE HAVE DISCUSSED
PPLPMDL0080000001	GARFIELD HTS	OH	44125	6/27/1995	THIS...UNI YOUR THEOPH OF CHOICE IT IS MY NUMBER ONE
PPLPMDL0080000001	WARRENSVILLE	OH	44122	6/27/1995	HEY HOW ARE YOU MUCH BETTER DAY TODAY, YES I AHVE BEEN USIG BOTH SAMPLES DO HAVE ALOT TO DO WITH WHAT I USE IF I CAN GIVE THEM A FEW THEN FOLLOW WITHA SCRIPT....ALRIGHT I WILL KEEP YOU
PPLPMDL0080000001	HEIGHTS	OH	44122	6/27/1995	SAMPLED...STILL HAPPY WITH YOUR RESULTS DOES HE NICHE> DETERMINE WHAT AND WHY
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/27/1995	HI GAIL MSC, LEVY AHCPR
PPLPMDL0080000001	EUCIID	OH	44119	6/27/1995	I'M ACTUALLY DOING VERY WELL...NO WE ARE SET
PPLPMDL0080000001	CLEVELAND	OH	44128	6/27/1995	NX-DISCUSS BETTER HIS USE OF PROV REP AND VOLMAX-USES SOME. TOLD ME BEFORE THAT PTS ARE ON IT ALREADY.ADDRESS THIS W/ BARNES NX TIME.
PPLPMDL0080000001	AKRON	OH	44310	6/27/1995	YEA, I GUESS I HAVEN'T GOTTONA NY CALLS BUT IT IS STILL NOT KNOWN WELL....PTS BENEFIT FROM THE CAFFEINE INCREASING POT INSTEAD OF HIKING DRUG
PPLPMDL0080000001	GARFIELD HTS	OH	44125	6/27/1995	DOC USING MSC BUT LOW DOSIS, MUST SHOW BRESCIA AND LEVY WHERE HE TALKS OF AGGRESSIVE UPWARDS DOSING, AND PROPER USE OF ADJUVANTS, NOT USING AND GETTING POOR FUNCTION WITH OPIOIDS
PPLPMDL0080000001	GARFIELD HTS	OH	44125	6/27/1995	ALSO LEFT LEVY REPRINT//200MG MSC
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/27/1995	YES STILL SEE SOME DHC....USUALLY NEXT DOOR
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	6/27/1995	YES GAIL I WILL SEE YOU IF YOU CAN WAIT 1 MORE PT LONG CONVERSATION...TALKED ABOUT LEVY AND YOU KNOW I STILL HAVE PEOPLE COMING HERE ON DURAGESIC AND MSC WE DISCUSSED LEVY'S SUGGESTION CAN A
PPLPMDL0080000001	GARFIELD HTS	OH	44125	6/27/1995	PERSON EVER REALLY KNOW WHAT A MED CAN OFFER IF MIXING...ALSO TALKED HOSPICE NT WHAT ABOUT NONE MORE EFFECTIVE....WHY GO TO ANOTHER MED
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/27/1995	TALKED TO KATHY RE CHAIN AND PAIN CENTER
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/28/1995	NO DONT NEED ANYTHING NOW BUT HAVE USED MORE OF IT AND IT MAKES SENSE AND RESULTS HAVE BEEN GOOD
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/28/1995	WENT OVER THE LEVY WITH HIM...YEA GAIL WE HAVE ALL THE OTHER LIT BUT I WOULD LIKE A COPY OF THIS WE DISCUSSED MORPHINE AND NOT MIXING AND MOST BENEFITS SEEN WITHOUT CROSS TOLERANCE
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/28/1995	ISSUES.... WOULD LIKE TO LOOK AT IT IN DETAIL GAIL...FOLLOW WITH NONE MORE EFFECTIVE PROGRESSION OF USE.
PPLPMDL0080000001	AKRON	OH	44310	6/27/1995	DOC PRETTY RECEPTIVE TO TITRATION PRINCIPLES, 50-100 MUST WORK WITH CINDY, CHRIS TO SEE IF GET AGGRESSIVE WILL TRY TO GET DINNER SYMPOSIUM FOR CME WITH THE DOCS
PPLPMDL0080000001	CLEVELAND	OH	44122	6/28/1995	TALKED ABOUT THE PRICE OF MSC AGAIN...IS IT THAT BAD... COMPARE BRAND DILAUDID AND ORAMORPH LOOK AT DURAGESIC
PPLPMDL0080000001	BEDFORD	OH	44146	6/28/1995	GEORGE HAD LEFT ME A MESSAGE YESTERDAY...TALKED TO NANCY I AM THE ONE YOU NEEDED TO TALK TO AND I SEE REPS ON TUESDAY AND WOULD LOVE TO TALK BUT CAN'T...JULY11
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	6/28/1995	SAID I WOULD FOLLOW YOUR EXPERIENCE WITH DHC...YEA HAVE USED IT BUT BAD DAY OK THANK YOU
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/28/1995	YES UNI IS WELL TOLERATED AND LONGER ACTING, USE A GOOD DAL OF IT (YEA) WELL THEN WHEN WOULD YOU CHOOSEA BID JUST HABIT THEODUR SOME SLO BID INSURANCE MORE INFLUENCE WE ARE COVERED BY
PPLPMDL0080000001	WESTLAKE	OH	44145	6/28/1995	MOST...HABIT
PPLPMDL0080000001	LYNDHURST	OH	44124	6/28/1995	USING MORE AND MORE MSC.....
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/28/1995	SEN
PPLPMDL0080000001	TWINSBURG	OH	44087	6/28/1995	MSC IS WHAT I USE ALMOST EXCLUSIVELY...IF THEY COME TO ME O ON IT OR HAS BEEN WELLL CONTROLLED...NOT ALL CA PAIN NT LEVY...HAVE TOLD PEOPLE WHAT YOU SAID ABOUT THE SENOKOT
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	6/28/1995	ROBWOULD LOVE TO SET ONE UP...THEY ARE CEU'S FOR US HAVEN'T USED ORAMORPH IN FEW YEARS AND DON'T INTEND TO YES A TON OF DURAGESIC...CUTTING INTO THE PERCOCET BUSINESS NOT SO MUCH THE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/28/1995	MSC...FIND OUT WHO ALL THEY SUPPLY MOSTLY NURSING HOMES OUT OF MY TERRITORY AND GAIN SOME NAMES...NONE WERE MINE LAST TIME
PPLPMDL0080000001	AKRON	OH	44309	7/3/1995	SEN
PPLPMDL0080000001	AKRON	OH	44307	7/3/1995	ONLY IF PT IS PAYING OUT OF POCKET...TALKEDHOSPICE, WELFARE, INDIG.....STILL HAVE NOT GOTTON THE CERTIFICATE
PPLPMDL0080000001	AKRON	OH	44304	7/3/1995	J LEWIS/ CME FOR PHARMACIST SAID WILL TARGET SEPT OR OCT WILL CONTACT TRACEY AND ARRANGE FOR SCHEDULING
PPLPMDL0080000001	AKRON	OH	44304	7/3/1995	DOC HAZRA GIVING PAIN CONTROL OVER TO SHIRLEY/ MUST CONVINCE SHIRLEY THAT DURA IS MISMANAGEMENT/ WILL SHOW ONLY 65% EFFECTIVE VS 95
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	7/3/1995	DOC NOT CONVINCED CHANGING TO UNI WOULD PROVIDE MORE BENEFIT THAN CONFUSION OVER DRUG CHANGE/ WILL NEXT SHOW HIM DUBUSKE COMPARING THEO TO UNIPYL
PPLPMDL0080000001	FAIRLAWN	OH	44313	7/3/1995	DISCUSSED WITH MIKE ESBER/ THE POSSIBILITY OF DOING INSERVIP ON LAX AND MSIR FOR ALL BREAKTHRU
PPLPMDL0080000001	AKRON	OH	44304	7/3/1995	WORKED ON ESTABLISHING MSIR FOR ALL INCIDENT / BREAKTRU PAIN/ WILL
PPLPMDL0080000001	AKRON	OH	44302	7/3/1995	SHOWED NHLBI AND LINKED SERVICE FOR TREATING ASTHMA RIGHT AWAY WHY WAIT FOR INITIATION
PPLPMDL0080000001	AKRON	OH	44307	7/3/1995	DISCUSSED ISSUES REGARDING POSITION ON AHCPR/ SAID USES 5-6 RKTHRUS BEFORE TITRATING UPWARD, NEEDS SOME HELP ON CONFIDENCE MUST DISCUSS PATIENT COMFORT
PPLPMDL0080000001	AKRON	OH	44307	7/4/1995	DOC NOT INITIATING MSC EARLY ENOUGH STILL GOING FROM ONE WEAK OPIOID TO ANOTHER WILL SHOW LEVY/ INAPPROPRIATENESS OF REEXPERIENCING PAIN IN CHRONIC PAIN
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/5/1995	LEVY REPRINT...HAD IN-SERV
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	LEVY
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	LEVY IN SERV
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	LEVY REPRINT
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	MED ONC/BAXTER
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	SEN/BETADINE
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	7/5/1995	REALLY THE SPOKESPERSON...USE PATCH BECAUSE INCIDENCE OF CONSTIPATION LESS....PI AND SIDE EFFECTS INCIDENCE SIMILAR TO ALL OPIOIDS...SENOKOT DEFINATELY PRO ACTIVE ONLY A COUPLE EVER REQUIRE A
PPLPMDL0080000001	CLEVELAND	OH	44106	7/5/1995	LEVY
PPLPMDL0080000001	AKRON	OH	44309	7/10/1995	DIANNE CAMPBELL FOR ADJUVANT THERAPY INSERVICE/ AND JEFF LEWIS SET UP CME FOR AUG 10
PPLPMDL0080000001	AKRON	OH	44309	7/10/1995	RESCHEDULED INSERVICE WITH DIANE AND DISCUSSED PAIN PROTOCOL FOR ALL DOCS/ SHE SAID THEY DIDN'T MEET SINCE LAST TIME SHE SAW ME
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	JOKED W/ME AND TOLD ME HE ISN'T USING PREVENTIL REP ANYMORE BUT HE JUST STARTED USING VOLMAX-AND WALKED AWAY.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	TRYING TO SET UP PAIN MGMT PROGRAM
PPLPMDL0080000001	AKRON	OH	44310	7/10/1995	CHECKED ON SAMPLES DID NOT ARRIVE YET/ WILL HAVE TO CHECK AGAIN WILL NEED TO REASSESS STATUS OF WHERE PLACING THEO NO UNIPHYL
PPLPMDL0080000001	CLEVELAND	OH	44109	7/10/1995	USUAL-VERY HAPPY THAT WE SPONSORED A SPKR FOR APPA.
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	DELIVERED AHCPR GUIDELINES AND POINTED OUT AHCPR GUIDELINES PATTI NOT VERY SUPPORTIVE OF MSC/ SHE FEELS FOR SOME REASON THAT OUR PRESENTING TO HER IS HER HAVING TO ACCEPT THAT SHE DOESNT
PPLPMDL0080000001	AKRON	OH	44310	7/10/1995	KNOW THAT MUCH OR SOMETHING
PPLPMDL0080000001	AKRON	OH	44310	7/10/1995	COLLABRATIVE APPROACH TO CANCER PAIN MGMT/ WITH CHRIS AND CINDY THEY WERE WILLING TO WORK TOGETHER TO GET DOCTOR TO UP DOSING
PPLPMDL0080000001	CLEVELAND	OH	44109	7/10/1995	TALKED W/ED CARTER
PPLPMDL0080000001	AKRON	OH	44310	7/10/1995	MET WITH CHRIS AND CINDY/ ASKED IN TERMS OF COLLABORATION WHAT IS THEIR ROLE/ THEY FELT VERY ACTIVE AND DR MUB WILL DO OPPOSITE OF WHAT I SUGGEST. BUT DR MARQ VERY RECEPTIVE
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	SAMMPLES
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	STILL HAD PTS THAT GOTSUBSTITUTED W/MSJC.HE WANTED 20 COPIES OF THE FDA LETTER-STILL SD HE WON'T DAW-BUT WON'T USE ORA- MORPH EITHER.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	IS USING IT QD LATELY W/GOOD RESULTS.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/10/1995	USING QUITE A BIT OF PROV REP-SD GETS PTS ON IT-SHWD BARNES AND NEW A4IA-SEEMED IMPRESSED-SD WD TRY UNI INSTEAD.
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	WILL MEET WITH RON LEWIS TO DISCUSS MSIR PRICE ADVANTAGE ETC GET TO UTILIZE MSIR FOR INFUSION
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	TOM JIM JOOK ORDER FOR SEN/ GET EVALUATED ON PROFITS OF STOR
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	DOCTOR PAIN ASSESSMENT ALOGOR AND SHOWED KNEVY RULE OF TITRA WROTE NOTE OF WANTING TO MEET HER WEDNESDAY ON FIRST COME FIRST SERVE BASIS
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	DELLIVERED AHCPR GUIDES THE OFFICE DIDN'T HAVE THEM NEEDED MORE SENEKOT/ AND WILL CONTINUE THE PRESSURE OF PROPRLY TITRATION/ AND PREVENTION
PPLPMDL0080000001	AKRON	OH	44304	7/10/1995	DRTROCH DELIVERED AHCPR GUIDELINES/ POINTED OUT PGS 39-71 ASLO NEX VISIT SHOW NEW GUIDLINES FOR TITRATION USING THE PAIN ALGORITHMIM
PPLPMDL0080000001	CLEVELAND	OH	44119	7/11/1995	TOLD ME DURA ISN'T AS BIG OF A PROBLEM AS BEFORE-MAKING SOME HEADWAY W/THESE GUYS.
PPLPMDL0080000001	CLEVELAND	OH	44119	7/11/1995	MARY REYNOLDS-DROPPED OFF SKT S
PPLPMDL0080000001	EUCIID	OH	44119	7/11/1995	BUSY-SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44119	7/11/1995	SEC-Y LEFT-DOING A LOT OF IT HIMSELF-NOT GOOD DISCUSSION TODAY.
PPLPMDL0080000001	EUCIID	OH	44119	7/11/1995	LOVED M AND M'S OTHERWISE A WITCH
PPLPMDL0080000001	CLEVELAND	OH	44119	7/11/1995	TOLD ME I WAS DOING LUNCH NX WK AND HE WAS HAPPY.SD HAS PT ON 120 BID (BIG DEAL)
PPLPMDL0080000001	CLEVELAND	OH	44113	7/13/1995	HAS USED SOME WITH GOOD RESULTS-WILL TRY AGAIN

PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	DID MSC INSERVICE FOR PAIN MANAGEMENT CENTER-VERY GOOD DIS- CUSSION-USING MSC WHENEVER HE CAN.GREAT RESULTS SO FAR. EXTREMELY GRATEFUL FOR LUNCH-TELLING OTHER DOCS ABOUT MSC ALSO
PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	SAW DONNA-TRIED TO GET TIME TO COME TO TEAM MTG-SD I'LL HAVE TO CALL HER
PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	SAME OLD THING
PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	SAME AS DR. JOSHI--DID INSERVICE-REALLY HAPPY WITH RESULTS GETTING FROM MSC--HAVE SEVERAL PTS ON IT-SAW ONE TODAY ON 60 MG TID.
PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	SAME AS JOSHI AND SALTZ
PPLPMDL080000001	CLEVELAND	OH	44114	7/13/1995	STRANGE MOOD TODAY--UNI #1 THEO--DOESN'T LIKE TO TALK ABOUT IT-SAYS IT'S BORING TOPIC-HE USES IT.DHC--HERE AND THERE- HAS HAD SOME GOOD LUCK WITH IT AND SOME BAD LUCK WITH IT.
PPLPMDL080000001	CLEVELAND	OH	44113	7/13/1995	STILL USING QUITE A BIT-TRYING TO GET EVERYONE OFF DURA AND ONTO MSC--ROMAN REALLY HELPING.
PPLPMDL080000001	RICHMOND HTS	OH	44143	7/14/1995	REAL BUSY BUT SD MSC WORKED WELL ON THE PTS HE HAS TRIED IT ON EXCEPT 1.HASN'T USED SINCE THEN.SAYS WON'T GO TO HIGH DOSE-I THINK HE'S STILL GUNSHY OF IT.AFRAID OF BAD SE AND RESP DEP.LIKES 15MG MOST.ND TO GET MORE TIME WITH HIM
PPLPMDL080000001	SOUTH EUCLID	OH	44121	7/14/1995	STILL SAYS ITS THE ONLY THEO HE USES.HAS REALLY CHANGED. USING A LOT MORE OF IT LATELY
PPLPMDL080000001	EUCLID	OH	44119	7/14/1995	SHOWED NEW AIAA SUMMARY-REALLY INTERESTED IN IT-DISCUSSED B2 SECTION A LITTLE BIT-SD HE ONLY USES ORAL FOR CERTAIN PTS-ESP ONES THAT CAN'T SEEM TO TOLERATE THEO-OR MILD ASTHMATICS THAT ND SOMETHING FOR NIGHT-DOESN'T OVERUSE THEM. TRIED TO GET THESE PTS TO UNI-SD MAYBE.ADDRESS AGAIN NX
PPLPMDL080000001	RICHMOND HTS	OH	44143	7/14/1995	USES IT CORRECTLY AND ALL THE TIME-WHAT MORE CAN I SAY? DOES TRY AND SWITCH SOME PTS.VERY RECEPTIVE-LOVES UNI
PPLPMDL080000001	EUCLID	OH	44132	7/17/1995	REAL QUICK IN HOSPITAL--NOT MANY PTS RIGHT NOW--ONC CENTER IS NOT DOING REAL WELL.HAS PTS ON MSC-BUT STILL WON'T TELL ME WHY HE USES DURA.TELLS ME WHAT I WANT TO HEAR.
PPLPMDL080000001	EUCLID	OH	44117	7/17/1995	NO CA PTS RIGHT NOW.
PPLPMDL080000001	EUCLID	OH	44119	7/17/1995	DID LUNCH--VERY NICE TODAY--SD ONLY HAS 1 PT ON ORAMORPH THAT HAS BEEN ON IT FOR 2 YRS.SHWD NEW VISUAL-SD YES THAT'S WHY.STILL USING A LOT OF DURA BUT WE DISCUSSED A LITTLE MORE THE BENEFITS OF MSC.WHO, ETC.AGRED.HOSPICE HAS BEEN WORKING ON HER.
PPLPMDL080000001	CLEVELAND	OH	44119	7/17/1995	DID LUNCH--TOO AMIABLE--HAS PT ON 120 BID RIGHT NOW--THAT'S AS HIGH AS HE HAS HAD TO GO--WHY?JUST HASN'T HAD THE PTS. SAYS MSC IS "FLOWING" IN HIS PRACTICE.!!! YEA RIGHT.
PPLPMDL080000001	CLEVELAND	OH	44127	7/18/1995	USING A LOT OF PROV AND VOLMAX--SHWD BARNES AND NEW AIAA- ASKED HER TO USE UNI ON SOME PTS INSTEAD--SHE SD OK SHE WOULD TRY!!
PPLPMDL080000001	AKRON	OH	44313	7/18/1995	GAVE COPY OF JAMA AND POINTED OUT SPEED AND LOW POTENTIAL FOR ADDICTION, DOSING AND TREATING MORE PAIN STATES
PPLPMDL080000001	CLEVELAND	OH	44115	7/18/1995	WON'T SYA ANYTHING-JERK!DOES USE A TON OF UNI-BASICALLY FOR QD PURPOSES.IT IS ALSO AN OLD HABIT.WON'T DISCUSS WHY SO MUCH SLO-BID EXCEPT FOR KIDS.TOLD HIM TO TRY UNI ON OVER 12.
PPLPMDL080000001	CLEVELAND	OH	44115	7/18/1995	SAW BRIEFLY IN HOSPITAL.REAL BUSY BUT SD MSC IS WORKING GREAT.PAM SAYS HE HAS QUITE A FEW PTS ON IT. ND TO ADDRESS DIL ISSUE AT LUNCH PROGRAM IN SEPT.
PPLPMDL080000001	AKRON	OH	44313	7/18/1995	SHOWED DOC JAMA AND REMINDED OF LOW STREET VALUE ALSO TREATING MORE PAIN STATES WITH THE ADDITION OF CAFFEINE
PPLPMDL080000001	AKRON	OH	44307	7/18/1995	GAVE DOC MSIR CAL N DISCUSSED FLAVOR AND COST HE SEEMD WILLING TO USE
PPLPMDL080000001	AKRON	OH	44310	7/18/1995	GVE DOC SCROLL PEN AND DISCUSSED CONVERTING OTHER OPIOIDS TO MSC WE HAD A NICE DISCUSSION ABOUT PERSONAL MATTERS BUT I WAS ABLE TO GIVE HIM MY EXPECTATION FOR HIM TO USE MSC
PPLPMDL080000001	AKRON	OH	44310	7/18/1995	SHOWED HOW TO USE THE SCROLL AND LED TO TOPIC OF CONVERTING TO MSC DIRECTLY FROM COMBO TRIED TO ENGAGE IN EARLIER DISCUSSION BUT DIFFICULT NEXT WILL GIVE LEVY
PPLPMDL080000001	FAIRLAWN	OH	44312	7/18/1995	GAVE DOC COPY OF JAMA, STRESSED DOSING AND ASKED IF NEUROP UNREATED WILL CAUSE PAIN DISCUSSED CNS ACTION IN NERVE DEATH WITH OTHER MEDIAN NEUROPATHIES AND ARTHRITIC PAIN
PPLPMDL080000001	AKRON	OH	44313	7/18/1995	SHOWEDDOC DUBUSKE AND GAVE AARTICLE POINTING OUT INDICATION FOR NIGHTTIME USE. ALSO WRITINGHORM III AND POINTED OUT DHC BENEFITS
PPLPMDL080000001	CLEVELAND	OH	44114	7/18/1995	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44115	7/18/1995	PHCY SAYS THEY ARE USING A LOT OF DURA LATELY--DID GREAT INSERVICE -GOT INTO GOOD DISCUSSION W/NURSES.HOPEFULLY THIS WILL HELP.
PPLPMDL080000001	AKRON	OH	44320	7/18/1995	GAVE DUBUSKE AND POINTED OUT DIFFERENCE BETEEN UNI/THEO AND TALKED OF CANCER PAIN WHY START WITH MSC ORAL AS DRUG OF CHOICE
PPLPMDL080000001	AKRON	OH	44320	7/19/1995	GAVE DOC DUBUSKE AND SHOWED COMPARISON WITH SOLMETEROL AND UNI WITH THEODUR AND PM DOSING NHLBI GUIDELINES
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	7/20/1995	MIKE 36 SENEKOT BUYING MORE AND LARGE SIZE
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	SAMPLES THRU WINDOW
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	SAW AT TUMOR CONF-HAD DISPLAY-DISCUSSED HOW WELL MSC WORKS- STILL USING SOME DURA BUT GETTING BETTER- VERY HARD TO GET ANYTHING OUT OF-KEY IS TO KEEP PUTTING MY FACE IN FRONT OF HIM-KEEP SPONSORING TUMOR CONF.
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	NOT AS MANY PROBS W/PTS GETTING DHC AS BEFORE-STILL USING IT WHEN HE CAN
PPLPMDL080000001	CLEVELAND	OH	44113	7/21/1995	TUMOR CONF--STOPPED AT MY TABLE-VERY COCKY BUT TOOK ANOTHER CALC-WOULDN'T DISCUSS ANY PTS-LIKES USING IT Q8 OR Q6!WON'T CHANGE. REALLY HAS GOTTEN AWAY FROM DURA RECENTLY-HAS HIGHER DOSES OF MSC
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	SPONSORED TUMOR CONFERENCE/DISPLAYED ONC FLOOR SURGERY DEPT-TALKED W/CARRIE RE SPKR ON PAIN MGMT FOR SURG ROUNDS HELD EVERY SAT. AM.VERY INT.SHE'LL LET ME KNOW.
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	FOUND OUT HE HAD PT IN HOUSE IN FOR PAIN CONTROL-CONTEPLA- TING HOSPICE-BAD PAIN-WAS ON DURA-NOW ON IV MORPH AND GETTING RADIATION.WANTS TO SEE WHAT HAPPENS AFTER RADIATION-DISCUSSD MSC AND BENEFITS-VERY RECEPTIVE-CONV PT FROM IV FOR HIM-SUG HE GO HOME ON IT.SD HE WD USE IT!!!!SD HOSPICE REC MSC ALSO. WILL SEE. F/U NX WK
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	EXTREMELY BUSY THESE DAYS BUT CAME TO TUMOR CONF-TRIED TO DISCUSS WHY HE IS USING MORE DIL THAN BEFORE AND MORE DURA THAN BEFORE--WOULDN'T TELL ME-JUST THAT HE LIKES DIL FOR BREAKTHRU-LL NOT/DOES NOT USE ROX LIQ OR ANY SA MORPHINE.
PPLPMDL080000001	CLEVELAND	OH	44113	7/21/1995	SET UP INS FOR CME-ALSO SCHEDULED TO COME TO TEAM MTG 8/9
PPLPMDL080000001	CLEVELAND	OH	44111	7/21/1995	SAW AT TUMOR CONF--BIG GUN--SD CALC HAS BEEN GREAT HELP TO THEM-HELPS WHEN THEY DISCHARGE PTS.INT IN SPKR FOR SURGERY ROUNDS-TALK TO CARRIE
PPLPMDL080000001	NORTH OLMSTED	OH	44070	7/21/1995	UNI AND DHC PLUS SAMPLES AOK...MIXED RESULTS WITH DHC PLUS.....
PPLPMDL080000001	NORTH OLMSTED	OH	44070	7/21/1995	LIKES UNI FOR COMPLIANCE...NO RESPONSE TO OTHER FEATURES OF UNI.....BUT AWARE IT APPEARS...
PPLPMDL080000001	CLEVELAND	OH	44127	7/24/1995	AGREES WITH EVERYTHING YOU SAY!!USING LOTS OF PROV REP-SD FOR PM PROBLEMS-WHY NOT UNI?SHWD BARNES/AAAI-SEEMD IMPRES- SED AND SDD WD CONSIDER MORE.
PPLPMDL080000001	CLEVELAND	OH	44113	7/24/1995	SAYS HAS USED A LITTLE-DOESN'T ALWAYS THINK OF IT BUT WILL TRY MORE NOW
PPLPMDL080000001	CLEVELAND	OH	44115	7/24/1995	SO STRANGE-WON'T TELL ME WHY HE USES SO MUCH SLO-BID-JUST THAT HE DOES-SEES A LOT OF KIDS-WENT AFTER 12 AND OVER MARKET-SD OK/NX-DISCUSS MSC A LITTLE MORE
PPLPMDL080000001	CLEVELAND	OH	44103	7/24/1995	EXTREMELY BUSY-DID SEE ME FOR A SECOND AND SAID HE HASN'T USED TOO MUCH IN THE PAST FEW WKS-SD PTS HAD TROUBLE FINDING IT-TOLD HIM TO HAVE NURSE CALL ME IF PROB W/STORES.MAY BE THE AREA THEY'RE IN-KEEP USING THO
PPLPMDL080000001	AKRON	OH	44310	7/24/1995	WITH CHRIS/CINDY GENERAL CONCEPTS INSERVICE ACUTE VS CHRONIC CONTROL/ PREVENTION VS PRN MIXING OPIOIDS, GIVING LONG ACTING MORE OFTEN AND ASSESSMENT VISUAL ANALOG
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1995	COMPLETE JERK-
PPLPMDL080000001	CLEVELAND	OH	44114	7/24/1995	SAMPLES-STILL HIS FAVORITE THEO/DHC WHEN HE REMEMBERS
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1995	HAVEN'T CALLED ON HIM IN A WHILE-NOW IS USING SOME MSC-HAS FEW PTS ON IT-MOSTLY CHRONIC BACK PAIN-NO CA-HAPPY TO SEE ME ALWAYS THINKS OF MSC FIRST IF NEEDS STRONG ANALGESIC.
PPLPMDL080000001	AKRON	OH	44310	7/24/1995	INSERVICE GENERAL CONCEPTS OF ACUTE VS CHRONIC DOSING Q12 SOONER THAN NEEDED AND MIXING OPIOIDS
PPLPMDL080000001	LAKEWOOD	OH	44107	7/25/1995	SAME OLD THING-NX-QUESTION HIM WHY HE USES UNI AND WHERE- IS NICHING IT FOR PM SYMPTOMS-PUSH HARD FOR BENEFITS OF UNI
PPLPMDL080000001	LAKEWOOD	OH	44107	7/25/1995	BUSY BUT SAID HE HAS BEEN USING LOTS OF UNI-JUST PUT SOMEONE ON IT YESTERDAY FROM T-D.DUE TO BAD SYMPTOM CONTROL-VERY HAPPY WITH IT-STILL HAS QUESTIONS RE CONVERSIONS FROM OTHER THEO-SHWD CONVERSION--WANTED CHART.TOLD HIM OF CONTEST-SD HE WOULD HELP.
PPLPMDL080000001	LAKEWOOD	OH	44107	7/25/1995	LOVED PENS/SCRATCH PADS-DOESN'T WANT ME TO TELL HIM ANYTHING FINE-TOLD ME I OWE HIM FOR HIS HELP WITH ORAMORPH SITUATION
PPLPMDL080000001	LAKEWOOD	OH	44107	7/25/1995	QUICK THRU WINDOW-UNI SAMPLES-GAVE HER INFO ON MSC-HAS HAD SOME CA PTS RECENTLY ON DURA-CATCH AGAIN AT BETTER TIME.
PPLPMDL080000001	CLEVELAND	OH	44119	7/26/1995	DISCUSSED POSSIBLE UPCOMING SPKR PROGRAMS W/HIM--ALSO VERY INT IN CME INSERVICES-WILL SET UP THROUGH ELIZABETH FOR FALL GETTING A LOT OF DURA PTS SWITCHED TO MSC-TOLD HIM I WAS WORKING HARD ON THIS ALSO.
PPLPMDL080000001	EUCLID	OH	44119	7/26/1995	STILL USING QUITE A BIT OF IT BUT LIKES TO BE REMINDED.
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	7/26/1995	GREAT INFO FROM THEM--SET UP CEU PROGRAM FOR AUG-SAW RX FROM CLEVE CLINIC-MOST DAW-ALSO DAE RAN REPORT FOR ALL MSC AND ORAMORPH-193 RX FOR MSC-32 FOR ORAMORPH.ALSO INT IN SKT SYRUP- TALKED W/HOSPICE NURSE ABOUT SYRUP.
PPLPMDL080000001	SOUTH EUCLID	OH	44121	7/26/1995	SAMPLES
PPLPMDL080000001	SOUTH EUCLID	OH	44121	7/26/1995	JERKY PHARMACIST
PPLPMDL080000001	GATES MILLS	OH	44040	7/26/1995	ASKED ME IF I HAVE SEEN AN INCREASE IN MSC RX LATELY-HE HAS A LOT OF PTS ON IT-NONE ON DURA RIGHT NOW-SAID IN PAST MONTH HE HAS HAD A LOT OF PTS FOR MSC AND I SHOULD SEE AN INCREASE
PPLPMDL080000001	CLEVELAND	OH	44119	7/26/1995	SECY GONE FOR 2 WKS DOING EVERYTHING HIMSELF-NOT MUCH TIME BUT SD HAS USED MORE UNI LATELY-SEEN SEVERAL PTS THAT HAVE HAD PROBLEMS ON T-D SO HE SWITCHED THEM!!
PPLPMDL080000001	CLEVELAND	OH	44119	7/26/1995	HAS PT ON 100MG TID IN HWR-DOING WELL-WAS CONVERTED AT HIS REQUEST FROM DURASAYS HIGHEST DOSE HE HAS HAD IN A LONG TIME BUT IT IS WORKING.
PPLPMDL080000001	CLEVELAND	OH	44121	7/26/1995	SAMPLES
PPLPMDL080000001	AKRON	OH	44309	7/27/1995	MET WITH SHIFTS OF ONCOLOGY NURSES AND DISCUSSED PREVENTION VS PRN, MIXING OPIOIDS, GIVING MORE OFTN, DIFFERENT DRUGS PHARMIKOKINETICS, NON/PARTIALLY OPIOID RECEPTIVE PAIN AND ADJUVANTS OF CHOICE STARTING DOSES AND TARGETS
PPLPMDL080000001	EUCLID	OH	44119	7/27/1995	SAMPLES AND REMIND
PPLPMDL080000001	AKRON	OH	44309	7/27/1995	PART OF AKRON CITY INSERVICES/ CONVINCED HER TO PARTICIPATE IN THE INSERVICES WITH ME AT THE PHARMACY AND WILL NEGOTIATE MSIR VS ROXANNE
PPLPMDL080000001	AKRON	OH	44304	7/27/1995	SHOWED BENEFIT OF MSC VS ORAM IN TABLET SIZE AND EASE OF ADMINISTRATION
PPLPMDL080000001	AKRON	OH	44304	7/27/1995	SHOWED PATTI HOW MUCH EASIER IT WAS TO USE MSC VS ORA AND SWALLOWING ETC.
PPLPMDL080000001	RICHMOND HTS	OH	44143	7/28/1995	HAS HAD A COUPLE PTS ON MSC SINCE LAST VISIT-SAME ONES AS BEFORE-STILL PREFERS SPINALS AND EPIDURALS-GUNSHY RE ORAL MORPHINE-WON'T GO HIGHER THAN 15-30MG BID AND THEN INCREASES THE INTERVAL- DISCUSSED THIS W/HIM-SHWD NEW LEVY--HIS PTS ARE NOT ALL CA PTS THOUGH.SD WD CONSIDER IF NEED ARISES. REALLY HARD-NOSED GUY
PPLPMDL080000001	EUCLID	OH	44119	7/28/1995	SAMPLES
PPLPMDL080000001	RICHMOND HTS	OH	44143	7/28/1995	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44109	7/31/1995	TITO HAS GIVEN THE BETASEPT TO THE OR TO TRY-WILL GET BACK TO ME BY FRIDAY.

PPLPMDL0080000001	CLEVELAND	OH	44113	7/31/1995	SET UP TO COME TO TEAM MTG ON 8/9
PPLPMDL0080000001	EUCLID	OH	44132	8/2/1995	REMIND-CAN ONLY SEE BRIEFLY THRU WINDOW.KIND OF A JERK.
PPLPMDL0080000001	AKRON	OH	44310	8/3/1995	GAVE DOSING GUIDELINES AND REINFORCED PM DOSING INDICATION VERY INTERESTED IN JEWISH NATIONAL MARTIN/ MUST USE MARTIN HERE NEXT VISIT
PPLPMDL0080000001	AKRON	OH	44310	8/3/1995	DISCUSSED PAIN MGMT, AND WHY USING DURAGESIC ALSO SHOWED UNIPHYL AS ONLY DRUG PM DOSING INDICATION
PPLPMDL0080000001	AKRON	OH	44310	8/3/1995	DISCUSSED MIXING AND PRICE OF MSIR AND RITZMANS HAVING WILLING TO DISCUSS
PPLPMDL0080000001	AKRON	OH	44310	8/3/1995	OFFERED CME DOC SAID NO, WEIRD LIKES GOLFING THAT IS HIS MAIN INTEREST DISCUSSED MIXING OPIOIDS DOC SAID
PPLPMDL0080000001	AKRON	OH	44310	8/3/1995	UNIPHYL INCREASING AND DOC PRESCRIBING HABITS HAVE CHANGED TOOK HOLD OF SEREVENT STORY MUST SHOW DUBUSKE AND POINT OUT TO REACH EFFICACY DOSE HAS TO BE HUGE AND SLEEP DISTURBANCE
PPLPMDL0080000001	COPLY	OH	44321	8/3/1995	MET WITH TOM ELAINE TRIED TO SET UP INSERVICE WILL ATTEMPT SEEMED CLOSED TO EFFORTS
PPLPMDL0080000001	EUCLID	OH	44119	8/7/1995	REMIND
PPLPMDL0080000001	EUCLID	OH	44119	8/7/1995	SAMPLES
PPLPMDL0080000001	AKRON	OH	44307	8/8/1995	DID ALL SHIFT INSERVICES GENERAL CONCEPTS, CME VERY EFFECT IVE AND MADE AN IMPACT WITH DURAGESIC ESPECIALLY DO FOLLOW UP INSERVICE
PPLPMDL0080000001	FAIRLAWN	OH	44313	8/8/1995	MSC INSERVICE AND BREAKTHRU FOR DOSING/ SPOKE TO NRSES ABOUT MORPHINE USE AND GENERAL CONCEPTS
PPLPMDL0080000001	AKRON	OH	44307	8/8/1995	DID GENERAL CONCEPTS INSERVICE AND MADGE WAS TOTALLY INFLUEN TO USE MSC VS DURAGESIC HATES PATCH SEE A TREND TWOARDS MOVING AWAY FROM PATCH
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/8/1995	LEFT SAMPLES AND DETAILED DRUG INDUCED EFFICACY MORT SAID RECOMMENED COLACE NEEDS TO SEE DATA ON REBOUND CONSTIP AND INSERVICE ON DIFFERENCES
PPLPMDL0080000001	CLEVELAND	OH	44109	8/8/1995	WANTS PAID FOR APPA-WANTS SPKR FOR NEXT YEAR'S APPO.ND TO LET HIM KKNOW BY DEC.REALLY LIKES SKT CHILDREN'S SYRUP.WANTS IT STOCKED IN ALL LOCAL STORES.TELL PHCY TO CALL HIM.TOLD HIM OF UNI
PPLPMDL0080000001					CONTEST FOR NEW RX ONLY-SD WD HELP
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	ORDERED 3 SKT S
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	TALKED W/BETH-IT DIDN'T GET DISCUSSED AT MTG THE OTHER DAY- TOO MANY ITEMS TO GO OVER-THEY WERE BEHIND DUE TO MISSED MTG IN JULY.SD TO LAY OFF FOR A WHILE-MAYBE IT WILL GET BROUGHT UP IN
PPLPMDL0080000001					SEPT.MAY BE GETTING A LITTLE ANNOYED.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/8/1995	LEFT SAMPLES AND DETAILED ON DRUG INDUCED AND EFFICACY
PPLPMDL0080000001	CLEVELAND	OH	44102	8/8/1995	TALKED W/THERESA-AISLE CLERK FOR LAX-SD NDS TO TALK TO BUYER BEFORE SHE CAN PUT IT IN.CALL HER THURS.
PPLPMDL0080000001	AKRON	OH	44302	8/8/1995	DOC WRITING DURA AND ONE OFTEN SEE THIS AS AN OPORTUNITY FOR EXPANSION OF MSC BUSINESS WILL CONTINUE TO STRESS EASE AND COST
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	STRANGE BIRD- ADDRESS WHY SHE HAS BEEN USING SOME DURA LATELY WON'T ANSWER ME OR REALLY TALK TO ME
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	WAS WRITING AN MSC RX WHEN I WALKED IN HIS OFFICE!! 60MG BID. DISCUSSED MSIR AND SKT FOR THIS PT AND THEN HE GAVE ME THE RX TO TAKE DOWN TO DAVE IN OUTPT PHCY!! GAVE RX FOR SKT ALSO USING MSC
PPLPMDL0080000001					WHENEVER HE CAN GETTING REAL GOOD RESULTS.WENT TO PAIN PROGRAM AT JOHNS-HOPKINS LAST WK LOVED IT(PICKED UP LOTS OF STUFF FROM PF WE HAD SPK.HE WAS ONLY DOC FROM CLEVE.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/8/1995	REAL QUIET BUT SAYS HE USES MSC-WHY DURA?DOESN'T KNOW.PTS COME TO HIM ON IT FROM PRIMARY CARE PHYSICIANS.TRIES TO USE MSC MOSTLY.ADDRESS THIS NX TIME.HE'S SPLIT 50/50 ON BOTH HE IS A HEAD/NECK
PPLPMDL0080000001					DOC-MANY PTS CAN'T TAKE ORAL MEDS.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	SD HE IS USING-GO AFTER DARV.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/8/1995	USING SOME MSC BUT REALLY IS KIND OF AFRAID TO RX MORPHINE. HE'S AFRAID OF RESP DEPT.CAN'T GET ENOUGH TIME TO TALK TO HIM BUT NX-BRING HIM MYTHS BOOK.MAY HELP.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/8/1995	STORE MGR RAY-WILL PUT SKT ON DISPLAY.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/8/1995	SD HAS TRIED IT-WILL TRY AGAIN
PPLPMDL0080000001	AKRON	OH	44307	8/8/1995	DID CME INSERVICE TOTALLY ON OUR SIDE PROPOSED SETTING WITH PHARMACIST AND AGAINST PATCH
PPLPMDL0080000001	AKRON	OH	44313	8/9/1995	GAVE DOC DUBUSKE AND SHOWED B2 RECEPTORS FALL AT NIGHT AND UNIPHYL MUCH MORE EFFECTIVE
PPLPMDL0080000001	CLEVELAND	OH	44111	8/9/1995	WANTS ME TO SPONSOR ANOTHER LUNCH SAYS NOW A LOT MORE RES- DENTS.MAINLY INTERNAL MEDICINE RES WOULD BE GOOD FOR MSC.SD HE PUT ONE OF DR. CHADWICK'S PTS ON MSC THE OTHER DAY WHEN SHE
PPLPMDL0080000001					WAS ADMITTED FOR LUNG CA.
PPLPMDL0080000001	FAIRLAWN	OH	44313	8/9/1995	GAVE DOC SCENARIO OF ELDERLY, STREET VALUE, AND NEUROPATHY
PPLPMDL0080000001	CLEVELAND	OH	44111	8/9/1995	SAMPLES TALKED TO HIM BRIEFLY ABOUT MSC FOR LUNG CA AND GAVE HIM LOTS OF INFO.SD HE USES IT BUT LIKED INFO ANYWAY.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/9/1995	TALKED ABOUT GETTING SPKR FOR MEDICAL GRAND ROUNDS IN HONOR OF THE NEW CA CENTER OPENING IN JAN.WANTS PAIN SPKR FOR NOV/DEC.ALSO TOLD JANSSEN AND SD WHOEVER GETS SPKR FIRST WINS!!SD THEY
PPLPMDL0080000001					COULD POTENTIALLY HAVE 2 SPKRS.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/9/1995	SET UP CEU PROGRAM FOR OCT FOR ALL HOSPITAL PERSONNEL-VERY INT.SAID THEY HAVE BEEN USING MORE MSC THAN BEFORE.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/9/1995	HAS PT HE JUST PUT ON 800MG/DAY BUT WAS PRESCRIBING IT Q4H!! HIS PA TRIED TO CHANGE IT-DID CHANGE IT TO TID.DR. KEPPLER DOESN'T LISTEN.J WENT OVER DOSING/CONVERSION AGAIN-START WITH BASICS EVERY
PPLPMDL0080000001					TIME.BUT HE IS GETTING GOOD RESULTS.
PPLPMDL0080000001	AKRON	OH	44303	8/9/1995	SERVICE CALL DOC COULD NOT SEE ME BUT WAS ABLE TO SET UP PROTOCOL REVIEW WITH NHLBI GUIDELINES AND PHYSICIAN FOR NEXT VISIT
PPLPMDL0080000001	CLEVELAND	OH	44113	8/9/1995	ATTENDED TEAM MTG
PPLPMDL0080000001	FAIRLAWN	OH	44313	8/9/1995	INTRO CALL TO MAIN PHARMACIST DAVE AND GAVE INFO ON SENNA KOT DOSING FORM MSC PATIENTS/ HAVE 15, 30, 60
PPLPMDL0080000001	CLEVELAND	OH	44111	8/9/1995	REALLY BUSY LATELY BUT SAW THROUGH WINDOW-ASKED HIM WHY HE HAS BEEN USING SOME DURA LATELY-JUST SMILED AT ME-WOULDN'T ANSWER.GET APPT TO SPEND TIME WITH HIM.
PPLPMDL0080000001	AKRON	OH	44313	8/9/1995	SHOWED DOC WHY LESS SEDATIVE AND WHY NO STREET VALUE GAVE DOC REASON TO USE IN ELDERLY AND FOR THOSE PATIENTS HE QUESTIONS FOR ADDICTION
PPLPMDL0080000001	CLEVELAND	OH	44113	8/9/1995	BRAND NEW FELLOW FROM AUSTRIA! HE WILL BE W/STEFFEE'S GROUP FOR 1 YEAR.BUT HAS USED AUSTRIA'S FORM OF MSC FOR YEARS-WONDERED IF IT WAS SAME THING-SD WD BRING IN INFO ON IT FROM HOME FOR
PPLPMDL0080000001					ME TO LOOK AT NX TIME.WORKING CURR W/DR. BISCUP BUT MAY BE GREAT FOR A YEAR!!
PPLPMDL0080000001	AKRON	OH	44313	8/9/1995	FIRST VISIT THERESA KIM AND DOC INTRO, VERY NICE WILL GO OVER NHLBI NEXT VISIT
PPLPMDL0080000001	AKRON	OH44313	44313	8/9/1995	INTRO CALL DHC FOR NON SED ACTION AND NEURAPATHY,
PPLPMDL0080000001	CLEVELAND	OH	44113	8/9/1995	WAS AT TEAM MEETING
PPLPMDL0080000001	CLEVELAND	OH	44113	8/9/1995	USING A LOT OF MSC-VERY AGGRESSIVELY-MANY CHRONIC PAIN PTS. VERY HAPPY WITH IT-THEY'RE PT PROFILE IS BAD AND THIS HAS BEEN REALLY HELPING A LOT.KEEP SEEING
PPLPMDL0080000001	AKRON	OH	44312	8/9/1995	INTRO SET PROGRAM LAX INSERVICE AND CME PROGRAM TRY TO CONV TO SELL BTC SENEKOT
PPLPMDL0080000001	AKRON	OH	44320	8/9/1995	SPOKE WITH DOC REGARDING SPEAKER FOR CME FUNCTIONS DOC IS CHAIR FOR DEPT USING UNPHYL
PPLPMDL0080000001	AKRON	OH	44303	8/9/1995	ADDRESS COST EASE OF COMPLIANCE SICKLE CELL, AND TITRATION IDENTIFYING NON OPIATE RECEPTIVE PAIN
PPLPMDL0080000001	AKRON	OH	44309	8/10/1995	DID PHARMACISTS MET PHARMACISTS OF AKRON GENERAL AS WELL SUZANNE NESBITT PHARM D ON PAIN TEAM ALSO ASKED IF I WENT TO PAIN CENTER
PPLPMDL0080000001	CLEVELAND	OH	44102	8/10/1995	DID LUNCH FOR ENTIRE OFC-4 DOCS THERE. GOOD CALL.SAYS HE USES SOME UNI-DISCUSSED BARNES-SAYS READS ALL ABOUT EVERYTHING- INC AI EFFECTS-NOT SURE HE BELIEVES IT.SAYS T-D WORKS GREAT. DISC BLOOD
PPLPMDL0080000001	CLEVELAND	OH	44102	8/10/1995	LEVELS-WHERE USE UNI7PM PROBS AND COMPLIANCE. MSC-DOES USE SOME HE SAYS.CURR NOT TREATING ANY CA PAIN.WHY USE DIL7WORKS GOOD.DISCUSSED LEVY-MORPHINE BEST.SD WD USE NX
PPLPMDL0080000001					FAIRLY NEW GUY IN PRACTICE FROM ENGLAND.SD USED UNI THERE. GOOD RESULTS.SAYS DOESN'T HAVE MUCH CHANCE HERE TO USE THEO. DOESN'T HAVE MANY ASTHMA/COPD.BUT WILL CONSIDER MORE NOW THT
PPLPMDL0080000001					THEY WILL HAVE SAMPLES.MSC-GREAT HE SAYS-HAS USED IT A LOT. LIKES TO KEEP HIS CA PTS.GAVE ALL DOSING ETC.
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	QUICK DETAIL ON DHC AND NON OPIATE RECEPTIVE PAIN DOC KNEWLEDGEABLE ON NEURPATHY AND TRYC ANTI SET UP SIT DOWN
PPLPMDL0080000001	CLEVELAND	OH	44109	8/10/1995	SD HAS ALREADY HELPED ME OUT W/CONTEST.PUT 8 NEW PEOPLE ON UNI!!!
PPLPMDL0080000001	WESTLAKE	OH	44145	8/10/1995	BIG SUPPLY OF SENEKOT'S" SAMPLES FOR THE RN'S USAGE.....
PPLPMDL0080000001	CLEVELAND	OH	44113	8/10/1995	GREAT CALL! HAPPY TO SEE ME.HAS 2 PTS FOR MSC FROM DURA.WE CONVERTED THEM TOGETHER-SAYS WILL CHANGE THEM NX VISIT.THEY ARE NOT DOING WELL ON MSC.
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	DISCUSSED PROTOCOL/ USING THEOPH ATH LINE DISCUSSED DUBUSKE AND B2 RECEPTORS FALLING AT NIGHT/ AND DIFFERENCE BETWEEN THE THEOPHYLLINES 24 HR DR AGREED THAT MADE SENSE ESPHGEAL REFLEX AND
PPLPMDL0080000001					SPEAKERS PROGRAM
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	MET DOC WRITER OF MSC AND WRITING THEO NEXT GET BUSINESS QUICKEST WITH LUNCH AND DHC AND UNIPHYL
PPLPMDL0080000001	CLEVELAND	OH	44103	8/10/1995	NEW GUY THAT TOOK OVER FOR DR. LUNDEN AT THE ST. CLAIR OFC. ANESTHESIOLOGIST FROM ST. LUKE'S.SAYS HIS JOB IS TO GET ALL THE PEOPLE OFF DRUGS-TOO MANY BUT WHEN HE DOES NEED ONE IT IS USUALLY
PPLPMDL0080000001					VICODIN.GENERIC FORM VERY CHEAP.VERY CONCERNED W/COST OF DHC-WHY?HE SEES WORKMEN'S COMP MOSTLY.HAS USED MSC AND SAYS HE HAS SOME PTS ON IT NOW!!?
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	ADDRESSED COST AND UNIPHYL BEING THE ONLY 24 THEOPHYLINE WITH NIGHT TIME DOSING INDICATION MEDICAL REJECTING UNIDUR *****
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	CHECKED IN WITH JACKIE AND TRIED TO INITIATE MEETING WITH HIS DOCS. SHE AGREED TO MEET WITH ME AND DISCUSS PROGRAM
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	GAVE ANCPR AND PROVIDED INFO ON ADJUVANT OF CHOICE FOR NEURO NORTRYPT 5-10 ELDERLY/TARGET WILL BE BACK TO ADDRESS PROGRAM
PPLPMDL0080000001	AKRON	OH	44304	8/10/1995	DR KOENIG VERY EASY TO SPEAK ASKED ME TO COME BACK HOPEFULLY WILL BE OPEN TO ONCOLOGISTS AND PROGRAM MUST ADDRESS GENERAL CONCEPTS AND TITRATION
PPLPMDL0080000001	CLEVELAND	OH	44102	8/10/1995	VERY HARD TO TALK TO LIKES UNI.DISC BARNES/RIV SD WD USE MORE MSC-VERY INT IN IT AND DOSING CONV,TITRATION, ETC.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/12/1995	VERY QUIET SEEMS TO BE FAVORABLE TOWARDS MSC.NEED TO MAKE SURE THAT HE WILL TITRATE UP AND NOT GO TO OTHER PRODUCTS
PPLPMDL0080000001	CLEVELAND	OH	44119	8/14/1995	DISCUSSED UPCOMING SPKR PROGRAMS-HE HAS AGREED TO ALL OF THEM.SAYS HE HAS BECOME A BIGGER BELIEVER IN SUBLINGUAL MOR ALTHO THEY DON'T USE IT IN PLACE OF MSC-JUST FOR BREAKTHRU AND PRIOR TO
PPLPMDL0080000001					MSC USE AND IF PT HAS TROUBLE SWALLOWING OR PREFERS IT-HAS SEEN A BIG CHANGE IN DURA USE LATELY!SAYS STILL HAS PROBS W/CERTAIN MDS BUT THEY'RE COMING AROUND.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/14/1995	GETTING MORE COMFORTABLE RX MSC-STILL HAS RESERVATIONS ABOUT SIDE EFFECTS AND GOING TOO HIGH ON MORPHJN BUT PUT 400LB PT ON MSC-30MG BID AND HE IS DOING GREAT! HE HAS RHU ARTH AND NOTHING
PPLPMDL0080000001					HAS WORKED PT MAY BE INDIGENT-THEY WILL LET ME KNOW NX WK.ALSO HAS PT CURR ON DURA AND PERCOCET.WILL BE GOOD ONE TO CONVERT TO MSC-CA PT.HE WILL CK NX TIME HE SEES HER.
PPLPMDL0080000001	EUCLID	OH	44119	8/14/1995	QUICK IN HALL-SHWD DIFF AGAIN BETW UNI AND T-24.SD OK.DOESNT REALLY TALK TO REPS BUTTA IS A WITCH AND IS PART OF THE PROBLEM.HAS AGREED TO USE MORE RECENTLY.
PPLPMDL0080000001	CLEVELAND	OH	44117	8/14/1995	WEIRD.ALSAYS TELLS ME THE SAME THING-SAME PROBLEMS RX NARCS BUT I KNOW HE STILL DOES RX THEM!!!!SD HE HAS USED IT A COU- PLE TIMES.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/14/1995	SAMPLES.
PPLPMDL0080000001	EUCLID	OH	44119	8/14/1995	TALKED W/JANNA KENNEDY ABOUT POTENTIAL SPKR PROGRAM FOR FALL
PPLPMDL0080000001	CLEVELAND	OH	44119	8/14/1995	TELLS ME WHAT I WANT TO HEAR BUT HAS PUT MORE PTS ON UNI RECENTLY-WON'T SAY WHY.SHWD RIV FOR COMBO APPROACH-AGREED GOOD RESULTS.SD WD CONSIDER MORE.



PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	SAME OLD THING BUT DID SAY HE PUT 2 NEW PTS ON UNI-
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	JERK-ARROGANT
PLPMDL080000001	AKRON	OH	44310	8/15/1995	SPOKE TO DR MUBASHIR AND CONFIRMED DATE FOR GOLF BIG GOLFER AND DR KWON I WILL TAKE THIS OPPORTUNITY TO SECURE OUR POS ITION FOR FUTURE RELATIONSHIPS
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	QUICK IN HALL-VERY HAPPY W/HOW UNI WORKS-WENT OVER DOSING AGAIN.SD HOW IS IT AFFECTED BY FOOD?UNIDUR WAS IN-SHWD ARK FOR NO DOSE DUMPING ETC.SD HE WOULDN'T SWITCH ANYONE TO UNI- DUR FROM UNIPHYL.VERY HAPPY
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	STILL TELLS ME HOW MUCH I OWE HIM FOR WHAT HE DID FOR ME. THAT'S OK-HE HAS BEEN USING LOTS OF MSC.
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	HAS REALLY COME AROUND-GOT USED TO USING IT MORE QD THAN BID.SAYS IS USING IT MORE THAN T-24 NOW?WE'LL SEE.
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	REMIND
PLPMDL080000001	CLEVELAND	OH	44107	8/15/1995	SAMPLES
PLPMDL080000001	LAKEWOOD	OH	44107	8/15/1995	AGAIN TALKED W/HER THRU WINDOW-SAYS USES MSC AND LIKES TO TREAT HER OWN PTS.QUICKLY SHWD HER HOW TO DOSE PROPERLY AND CONVERT TO MSC FROM DURA-LEFT COPY OF LEVY.
PLPMDL080000001	AKRON	OH	44313	8/16/1995	SHOWED BENEFIT OF PRACTICALLY NO STREET, SEDATION ELDERLY COST AND RULING ADDICT ASKED FOR BUSINESS
PLPMDL080000001	AKRON	OH	44307	8/16/1995	SHIRLEY IS STILL RECOMMENDING PATCH FOR OLDER PATIENTS SHE IS THE KEY TO CHANGING THIS WHOLE TERRITORY
PLPMDL080000001	AKRON	OH	44320	8/16/1995	GAVE CONVERSION PEN TO K LUKITY AND SHIRLEY HAYES SET APPT WITH ALICE AND K LUKITY FOR FUTURE PROMOTION
PLPMDL080000001	EUCLID	OH	44119	8/16/1995	HAS PT HE JUST SWITCHED FROM T-D 300 BID TO UNI 600 QD WHO IS DOING MUCH BETTER ON IT.TOLD HIM THAT THAT'S WHAT WOULD HAPPEN IF ALL HIS PTS WERE SWITCHED!REMEMBER THIS PT.HE TOLD ME HE USES UNI FIRST CHOICE WHEN NDS THEO-IF THEY COME TO HIM ON T-D HE WON'T SWITCH UNLESS PROB.MOST PTS ARE NOT ON ANYTHING WHEN THEY COME TO HIM.SAYS USING LESS THEO.
PLPMDL080000001	AKRON	OH	44320	8/16/1995	SET UP APPT WITH AND DIFFERENTIATED THE DIFFERENCE BETWEEN THE OPIOIDS IN TERMS OF PHARMIKOKINETIC AND APPROPRIATENESS FOR USE
PLPMDL080000001	COPLY	OH	44321	8/16/1995	ELAINE PAROU AND SET UP MSC INSERVICE WITH ALL PHARMACISTS AND VISITING NURSES
PLPMDL080000001	CLEVELAND	OH	44115	8/17/1995	QUICK IN HOSPITAL-CONFIRMED ONC TEAMMTG FOR SEPT-VERY BUSY
PLPMDL080000001	CLEVELAND	OH	44115	8/17/1995	MET W/EDUC COORDINATOR-DONNA FERRANTE-AND SET UP CEU PROGRAM FOR FALL-SHE'LL DISCUSS IT W/JANE AND COME UP W/DATE
PLPMDL080000001	CLEVELAND	OH	44109	8/17/1995	SAYS HAS TRIED IT-WILL TRY AGAIN
PLPMDL080000001	LAKEWOOD	OH	44107	8/18/1995	SAW DR. REYNOLDS AND DISCUSSED POTENTIAL SPKR FOR GRAND RDS
PLPMDL080000001	LAKEWOOD	OH	44107	8/18/1995	SD KNOWS HOW TO CONVERT FROM T-D NOW AND IS GETTING GOOD RESULTS W/UNI--SAYS SWITCHES PTS AND ALSO NEW PTS.BETTER TOLERATED.KEEP SEEING.VERY HIGH ON IT.
PLPMDL080000001	LAKEWOOD	OH	44107	8/18/1995	SAW IN HOSPITAL-VERY INT IN CE PROGRAM AND ALSO SPKR FOR FALL/WINTER
PLPMDL080000001	LAKEWOOD	OH	44107	8/18/1995	SAMPLES
PLPMDL080000001	NORTH OLMSTED	OH	44070	8/18/1995	GOOD LIVELY DISCUSSION PER THEOPH...HAS NO PARTICULAR LIKES BUT OFTEN RX'S UNI FOR COMPLIANCE...SAYS WILL TRY TO DO BETTER.....
PLPMDL080000001	CLEVELAND	OH	44107	8/18/1995	SAMPLES
PLPMDL080000001	LAKEWOOD	OH	44107	8/18/1995	QUICK THRU WINDOW-SD NO ONE FOR MSC RIGHT NOW BUT DOES USE IT WHEN SHE NDS IT.LIKES CALCULATOR.
PLPMDL080000001	CLEVELAND	OH	44109	8/18/1995	REAL QUIET BUT SD HE HAS HAD SOME GOOD LUCK W/UNI RECENTLY. HAS SEVERAL NEW PTS ON IT HE SAID.HASN'T REALLY SWITCHED ANYONE-BUT WILL CONSIDER.MAY BE PROBLEM HE DOESN'T REALIZE.
PLPMDL080000001	CLEVELAND	OH	44109	8/18/1995	REALLY STRANGE LADY BUT UPSET THAT SHE HASN'T GOTTEN ANY SAMPLES OF DHC YET.SAYS HER DEA IS REGISTERED HERE.
PLPMDL080000001	EUCLID	OH	44119	8/21/1995	SAYS STILL USING QUITE A BIT AND THAT PTS TOLERATE IT REAL WELL AND IT WORKS ON MOST.
PLPMDL080000001	CLEVELAND	OH	44195	8/21/1995	MET ANU-EDUC COORDINATOR-AND NEW PHARM D DONNA.THEY ARE INT IN CEU PROGRAM FOR PHARMACY.
PLPMDL080000001	EUCLID	OH	44119	8/21/1995	F/U CALL FROM LAST VISIT-CK TO SEE IF PT HE HAD THAT DAY DID ANY NEEDING THEO AND IF HE PUT HIM ON UNI-SD YES HE DID. NOT INT IN REALLY TALKING W/ME AGAIN SO SOON.
PLPMDL080000001	CLEVELAND	OH	44119	8/21/1995	SAMPLES
PLPMDL080000001	EUCLID	OH	44119	8/21/1995	A LITTLE BETTER CALL THAN USUAL-SHE WAS A LITTLE MORE RECEPTIVE THIS TIME.DID LUNCH FOR OFFICE.SHE ASKED ME ALL ABOUT ORAMORPH-GOOD DISCUSSION-SD USED IT A COUPLE TIMES BUT PTS DIDN'T LIKE IT AS WELL-INT IN INFO RE BIOEQUIVALENCE.DID SAY THAT SHE HAS HAD SOME GOOD LUCK W/DURA AND SOME BAD LUCK W/ IT-SHWD LEVY AGAIN-A LITTLE MORE INT THIS TIME.KEEP SEEING
PLPMDL080000001	CLEVELAND	OH	44119	8/21/1995	NO TO GET HIM TO BE MORE SPECIFIC ABOUT PTS-PUSH HARDER DID LUNCH FOR ONC DEPT-THOSE ARE SEEMING TO HELP-GET THEM TO REMEMBER MSC BETTER.
PLPMDL080000001	CLEVELAND	OH	44195	8/21/1995	AGREED TO SEE ME-NO PROBLEM-VERY INT IN CEU PROGRAM-WANTS IT FOR ALL HIS DEPT-2 DIFFERENT SECTIONS-VERY RECEPTIVE TO IT.VERY INT IN SPKNG FOR OXYCONTIN-KNOWS MORE ABOUT IT THAN I THOUGHT.I DID NOT TELL HIM ANYTHING ABOUT IT.DID NOT DIS- CUSS ORAMORPH AT ALL-JUST SAID THEIR COSTS ARE WAY UP. HOSPICE IS MOVING TO ROCKSIDE RD.
PLPMDL080000001	SOUTH CHARLESTON	OH	45368	8/22/1995	DR CAREW WAS VERY HAPPY TO GET UNI SAMPLES. HE SAID HE WAS TRAINED ON UNI AND ANY PATIENT WHO HAS NIGHTTIME PROBS GETS UNI AT NIGHT.
PLPMDL080000001	CLEVELAND	OH	44113	8/22/1995	EXTREMELY HARD TO UNDERSTAND-RUNS BIG CLINIC AT GRACE HOSP- ITALOVES UNI-KEEP SUPPLIED
PLPMDL080000001	CLEVELAND	OH	44109	8/22/1995	SAMPLES-WANTS SPKR FOR APPO-MUST SUBMIT BY DEC
PLPMDL080000001	AKRON	OH	44307	8/22/1995	DISCUSSED MSIR WITH DR HOGAN COMMITTED TO USING ON NEXT PATIENT AND SET UP APPT WILL GO OVER GENERAL CONCEPTS NEXT VIST
PLPMDL080000001	CLEVELAND	OH	44109	8/22/1995	ORDER FOR BETADINE FINALLY WENT THROUGH!!!
PLPMDL080000001	CLEVELAND	OH	44114	8/22/1995	CANT DISCUSS ANYTHING WITH HIM-DOESNT LIKE TO TALK ABOUT DRUGS!DOES SAY THAT THIS IS THE ONLY THEO HE USES.WONT REALY USE DHC.
PLPMDL080000001	CLEVELAND	OH	44113	8/22/1995	WORKS WITH DR. DO BUT NO EXP DATA ON HER YET-SAYS ITS THE ONLY THEO SHE USES. HAS WRITTEN A COUPLE NEW RX RECENTLY.
PLPMDL080000001	CLEVELAND	OH	44109	8/22/1995	PUT NEW PT ON UNI LAST WEEK AFTER OUR VISITPT WAS ON T-D AND NOT DOING WELL.DOING WELL SO FAR-INT IN RIV STUDY. SHWD REDUCTION IN INHALER USE-SEEMD IMPRESSED.THINKS COMBO THERAPY IS BEST.DEF NEED THEO
PLPMDL080000001	GATES MILLS	OH	44040	8/23/1995	BAD CALL-SAYS HAS PT ON 100MG-ALSO USING SUBLINGUAL.
PLPMDL080000001	RICHMOND HTS	OH	44143	8/23/1995	WENT TO PAIN MGMT CLINIC-BARRETT ON VACATION-VICKI DID SAY THAT HE WAS VERY HAPPY W/OUR INDIGENT PROGRAM AND THAT WE COULD HELP HIS PT.SINCE THEN HE HAS 2 PTS HE WOULD LIKE TO TRY ON MSCONE WOULD BE CONVERTED TO 120 BID.HE IS DEFINITELY GETTING MORE COMFORTABLE WITH IT. MED EDUC-ND TO SEE ROSEANNE AT BETTER TIME.
PLPMDL080000001	CLEVELAND	OH	44121	8/23/1995	NO UNIDUR-SAYS THEY ARE SAYING THAT WE ARE AFFECTED BY FOOD-SHWD ARK-AGREED -SAYS HE HAS NO INTENTION OF USING IT.
PLPMDL080000001	SOUTH EUCLID	OH	44121	8/23/1995	REMINDED HIM TO USE UNI ON ADOLESCENTS OVER 12-RAN AWAY- JERK
PLPMDL080000001	CLEVELAND	OH	44111	8/24/1995	SEES MORE COPD-GO AFTER THIS NX-FIND OUT IF HE DID PUT ANY- ONEON IT-SELL MORE BENEFITS-SAYS PTS DON'T COMPLAIN RE WAKIN -DOES HE ASK THEM?
PLPMDL080000001	WESTLAKE	OH	44145	8/24/1995	NEW M.D. ....GOOD EXPERIENCE WITH UNL...WELCOMES SAMPLES.. ONE OF A S M.D. PRACTISE.....
PLPMDL080000001	AKRON	OH	44307	8/25/1995	MET WITH MADGE DEFazio FOR SPEAKERS BUREAU AND WE WILL MEET NEXT WEEK TO DISCUSS PUTTING TOGETHER A LECTURE
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	SAW THRU WINDOW WHILE WAITING FOR WOLFSON-NO UNI YET-SD WILL USE W/SPECIFIC PT TYPE THAT WE DISCUSSED LAST TIME-COPD THAT DOES WELL ON THEO BUT NOT COMPLYING OR GETTING GOOD RESULTS. MSC-VERY INT!!SAYS USES IT-GAVE HIM LOTS OF INFO-CALC,TIME, LEVY.WILL USE FOR CA PT.
PLPMDL080000001	AKRON	OH	44307	8/25/1995	SPOKE TO MADGE REGARDING LECTURING AND DEVELOPING A LECTURE SHE IS VERY EXCITED ABOUT THE POSSIBILITY OF SPEAKING ON PAIN MANAGEMENT
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	QUICK IN HALL-SD GREAT TO HAVE SAMPLES-HAVEN'T HAD ANY IN LONG TIME-USES MAINLY FOR COMPLIANCE-GET MORE TIME WITH HIM, COULD BE GREAT USER.
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	SAYS HAS TRIED TO HELP ME OUT WITH CONTEST-WRITING NEW RX DAILY!!! WANTS SPKR FOR APPO AND WANTS ME TO ATTEND GOLF OUTING ON 9/16.TOLD HIM NO
PLPMDL080000001	AKRON	OH	44302	8/25/1995	DISCUSSED RIVINGTON AND USING UNIPHYL IN CONJUNCTION WITH INHALED CORTICO STEROIDS/ HE SAID MAKES A STRON CASE FOR UNI AND DISCUSSED DIFFERENCE WITH UNIDUR/ ALSO SHOWED DUBUSKE AD POINTED OUT DIFFERENCE BETWEEN EFFICACY AND SEREVENT EFFICAC
PLPMDL080000001	CLEVELAND	OH	44113	8/25/1995	SAMPLES AT LUTHERAN OFC.
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	NANCY ORDERED BETADINE THRU PREMIER!!
PLPMDL080000001	AKRON	OH	44302	8/25/1995	TALKED WITH CONNIE ABOUT DOSING AND BREAKTHROUGH SHE WAS EXTREMELY VEHEMENT ABOUT USING AHCPR AS THEIR MODEL SHE ALSO SHOWED EXTREME SUPPORT FOR MSC
PLPMDL080000001	AKRON	OH	44302	8/25/1995	CONFRONTED DR PETRUS ON DURAGESIC BEING JST ANOTHER FORM OF OPIOID HE SAID DURAGESIC SHOULD NEVER BE USED FIRST LINE WE TALKED ABOUT STEADY STATE PROBLEMS AND BREAKTHROUGH HE IS PERFECT FOR OUR TALK
PLPMDL080000001	NORTH OLMSTED	OH	44070	8/25/1995	STILL STRONG ON UNI...NO SAMPLES....
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	SAYS HAS TRIED IT ON A COUPLE PTS
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	VERY QUIET-JUST PRESENTED RIVINGTON TO HIM-DIDN'T SAY MUCH EXCEPT THAT HE ALWAYS TRIES COMBINATION APPROACH.SAYS HAS STARTED NEW PTS ON UNI RECENTLY.
PLPMDL080000001	CLEVELAND	OH	44109	8/25/1995	MAD THAT SHE KEEPS GETTING REJECTED FOR DHC SAMPLES-DEA REG IS CORRECT.WHAT IS THE PROBLEM? I DON'T KNOW. SO I'D TRY AGAIN.REALLY WON'T USE UNLESS SHE GETS SAMPLES.
PLPMDL080000001	AKRON	OH	44307	8/28/1995	DEVELOPED LECTURE WITH MADGE AND PAT WELSH SHE HAS GONE FROM A DURAGESIC SUPPORTER TO NOT A SUPPORTER SHE SAID THEY USED MORE WHEN IT WAS NEWER
PLPMDL080000001	CLEVELAND	OH	44113	8/28/1995	USING A LOT OF IT AND REALLY LIKES IT!!
PLPMDL080000001	LAKEWOOD	OH	44107	8/28/1995	SAMPLES
PLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	8/29/1995	WARREN SEEMS TO HAVE INTEREST WITH THE CHILDRENS SYRUP. GET HIM A SALES SELL SHEET WITH THE INFO
PLPMDL080000001	MAYFIELD HTS	OH	44124	8/29/1995	THE GIRLS ARE NOT SURE WHEN THEY WILL TAKE APPTS TO SEE THE DOCS. EVALUATE BASED ON BEING ABLE TO SEE TUTHILL
PLPMDL080000001	BEACHWOOD	OH	44122	8/29/1995	WENT OVER A WIDE ARRAY OF INFO.THEY ARE VERY PRO MSC BUT ONL USE SMALL DOSES.MAY GO AS HIGH AS A 30MG TAB.THEY DO LIKE THE MSIR AND DEMONSTRATED FLEXIBLTY.KEEP INFO DETAILED AND GO OVER STUDIES WITH DEFINITION OF TOLERANCE.
PLPMDL080000001	AKRON	OH	44304	8/29/1995	DISCUSSED UNIPHYL AND DUBUSKE SHOWED HOW UNIPHYL PERFORMS BETTER THAN THEODUR AND WITHOUT DISTURBING SLEEP EVEN AT SERUM LEVELS OF 16-18 PROVES THE
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/29/1995	KATIE HOWE/RICK PROGRAM FOR 9-19. MADE APPT WITH DICKMAN HE WILL BE MODURATING PROGRAM. TRIED TO GET GRAND ROUNDS AND KATIE SAID TO SEND LETTER. FOUND MATERIALS MANAGEMENT AND THEY ARE DOING A TRIAL AND NEED TO FOLLOW UP TO SEE WHAT BUSINESS CAN BE HAD.
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/29/1995	TALKED TO KELLY FRASER AND SHE SAID TO MAKE AN APPT. MIGHT BE NICE TO DO SO TO EVAL AND GAIN REPORE
PLPMDL080000001	AKRON	OH	44307	8/29/1995	DISCUSSED THE ABILITY OF DR HOGAN SUPPORTING MSIR IN THE HOSPITAL HE COMMITTED TO WRITING FOR AND SUPPORTIG FOR FORM
PLPMDL080000001	AKRON	OH	44304	8/29/1995	GAVE DOC INFORMATION OVER INSERVICE ON UNIPHYL AND DOSING INTERESTED IN INFORMATION ON CHRONIC PAIN MANAGEMENT
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/29/1995	ANN IS REALLY INTO HER KIDS.THEY ARE NOT A HIGH VOLUME STORE BUT MAY BE GOOD FOR INFO WITHIN THE BUILDING

PPLPMDL0080000001	GATES MILLS	OH	44140	8/30/1995	GOOD DISCUSSION ABOUT MSC VS DURA-HAS NURSING HOME PT ON DURA AND SUBLINGUAL MORPH-DISC LEVY AND WHY USE MORPHINE. GREAAAT TALK!!SD TALKS W/NURSINGHOME A LOT AND IF HER PAIN IS WORSE-HE WILL GO TO 60 BID W/20MG RESCUE OF MSRI!!ALSO DISCUSSED ORAMORPH AND DIFF.
PPLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	8/30/1995	REMINO
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	8/30/1995	TALKED ABOUT FOOD BIOAVAILABILITY AND GETTING THE PROPER DOSE IN THE EARLY AM.ASKED ABOUT DOSING.DEMONSTRATE IF POSSIBLE DHC VS GENERIC VIC.PROBABLY NOT A MSC CANDIDATE BUT SHOULD BE ABLE TO HELP WITH SENOKOT WITH PROPER DETAILING
PPLPMDL0080000001	PARMA	OH	44129	8/30/1995	HE REMEMBERED ME FROM CHRIS'.WILL BE A NICE LEAD IN TO THE PARMA OFFICE.NEED TO GET IN THERE AND MAKE AN APPT AND GET HIM CONVERTED.NEED TO FIND OPINIONS ABOUT COPD
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	8/30/1995	NO DHC STOCKED AND JEFF SAID THAT HE HAS NOT SEEN AN RX. COMPARED TO VIC AND THEY ONLY HAVE ON SENOKOT ON SHELF IN LARGE OTC AISLE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/30/1995	GREAT CALLISO HAS NO INTENTION OF USING UNIDUR BUT ASKED ME WHAT THE DIFF WERE-GOT INTO GOOD DISCUSSION ABOUT ARK PAPER AND DIFF.SD HE KNOWS UNIPHYL AND THAT'S IT-THE ONLY REASON HE WD USE SLO-BID IS IF PT HAS BEEN ON IT FOR YEARS AND YRS. ALTHO HE DOES ASK THEM IF THEY WD PREFER QD.DOES SWITCH PTS. INT IN SPKG FOR US!!
PPLPMDL0080000001	CLEVELAND	OH	44113	8/30/1995	TRIED TO SEE AT RICHMOND OFC-REAL QUICK-STILL SAYS NO CA PTS RIGHT NOW.BRIEFLY SHWD LEVY-LEFT IT FOR HIM.HE IS USING SOME DURA SOMEWHERE.
PPLPMDL0080000001	MIDDLEBERG HTS	OH	44130	8/30/1995	HE IS FAMILIAR WITH MSC BUT IT MAY BE BECAUSE OF GUND.FIND HOW OFTEN HE INITIATES AND TO WHAT DOSES.CAN BE A GOOD LEAD FOR UNI AND CHECK DHC.HE CAN BE A SEN PERSON WITH PROPER DET
PPLPMDL0080000001	BRECKSVILLE	OH	44141	8/30/1995	THEY HAVE THE DHC BUT ONLY A LIMITED AMOUNT OF SENOKOT
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	8/30/1995	MADE APPT BY TAKING GAIL'S.INTROD UNI BUT NEED TO FIND WHY HE IS NOT USING MORE.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	441303497	8/30/1995	MEREDITH ON VACATION.CONTACT WEEK OF SEPT 9 TO SEE IF INSR CAN BE ARRANGED.NOT PART OF THE HOSP PHYSICALLY BUT STILL DOES ALOT OF EDUCATION AT SW.
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	8/30/1995	FOUND HOSPICE.NEED TO DO MORE LEG WORK HERE
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	8/30/1995	HE TALKED ABOUT USING UNI FOR ALL NOCT ASTHMA BUT DID NOT GET TO ASK ABOUT COPD.NEED TO FIND WHY HE DOES NOT USE MORE UNI.HE KNOWS BOB SO TRY TO GET ON THE SAME PAGE
PPLPMDL0080000001	GATES MILLS	OH	44040	8/30/1995	DID LUNCH FOR OFC-DR. PARK HAS PT ON 100 BID RIGHT NOW AN D WE DISCUSSED WHAT TO TITRATE HER TONX-HE SD HE WD GO TO 200 FOR SURE.ALSO BIG DISCUSSION W/LEVY AND DR. AZAR ABOUT DIFF W/DURA AND LEVY ARTICLE.
PPLPMDL0080000001	AKRON	OH	44319	8/31/1995	SAID HE IS NOT GIVING NEW RX FOR THEOPHYLINE. USING BID THEO. DETAILED ON UNIPHYL UNIQUE NIGHTTIME DOSING FOR NOCTURNAL SYMPTOMS. SAID HE WAS NOT AWARE OF THAT. ASKED HIM TO CONVERT BID PATIENTS TO UNI. SAID HE WOULD TRY ASLO DHC SAYS HE USES SHOWED CAFFEINE BENEFITS
PPLPMDL0080000001	BARBERTON	OH	44203	8/31/1995	MET RICK HOFFMAN AT CANCER CENTER AT HAZRA AND HAAS OFFICE BOTH THOSE DOCTORS USING THE PATCH, ESPECIALLY HAAS. HE DOES NOT AGREE WITH THE USAGE, BUT HANDS ARE TIED. DETAILED MSIR AS ALTERNATIVE TO TYLOX FOR BREAKTHROUGH. WANTED PRICE FROM RITZMAN, RENCO, AND RITE AID.
PPLPMDL0080000001	BARBERTON	OH	44203	8/31/1995	SAW DR. DAR AT WINDOW. NEEDS UNIPHYL. ASKED WHERE HAVE WE BEEN. WAS ABLE TO MENTION THREE PRODUCTS AND SET APPT.
PPLPMDL0080000001	PARMA	OH	44129	8/31/1995	VERY QUICK-HAVE ONE MINUTE PRESENTATION READY FOR WHEN HE SIGNS.WATCH EXP TO DETERMINE WHAT TO DO LEFT BARNES.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	8/31/1995	TALKED ABOUT DELIVERY SYSTEM AND HE MENTIONED THE TROUGH AND THAT HE DOES BID.NEED TO FINISH MARTIN ART AND SHOW THE THERAPEUTIC LEVELS EVEN AT TROUGH.
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	8/31/1995	SHE WAS KIND OF HESITANT ABOUT THE CAFFEINE.MET HER OBJECTIV AND SHE COMMITTED TO TRY.NEED TO FOLLOW UP WITH PHARMACIES TO MAKE SURE OF STOCKING.LEFT JAMA CAFFEINE ART AND CAF ISS LETTER
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	8/31/1995	SHE WAS KIND OF HESITANT ABOUT THE CAFFEINE.MET HER OBJECTIV AND SHE COMMITTED TO TRY.NEED TO FOLLOW UP WITH PHARMACIES TO MAKE SURE OF STOCKING.LEFT JAMA CAFFEINE ART AND CAF ISS LETTER
PPLPMDL0080000001	PARMA	OH	44129	8/31/1995	PUAL WAS HELPFUL AND PUT IN AN ORDER FOR SENOKOT CHILDRENS
PPLPMDL0080000001	BARBERTON	OH	44203	8/31/1995	BRIEFLY SAW HIM AT WINDOW. REQUESTED BETADINE SAMPLES SAID HE WAS OK ON UNIPHYL. LEFT PRODUCT INFO ON UNIPHYL AND DHC PLUS AND MSIR. SET APPT.
PPLPMDL0080000001	BARBERTON	OH	44203	8/31/1995	ASKED FOR PRICING FOR CANCER CENTER. SAID COULD NOT GIVE ME THEM. WOULD HAVE TO HAVE CALL FROM PATIENT. ASKED FOR SENOKOT RECOMM. AGREED TO
PPLPMDL0080000001	BARBERTON	OH	44203	8/31/1995	ASKED FOR PRICE COMPARISON ON MSC VS. PATCH AND MSIR VS. TYLOX AND PERCOCET FOR CANCER CENTER PHARM. RICK. SAID SHE COULD CALL HIM WITH INFO. BUT COULD NOT GIVE TO ME NEED TO FOLLOW UP TO SEE IF SHE DID
PPLPMDL0080000001	BRECKSVILLE	OH	44141	8/31/1995	CHARLOTTE GAVE INFO ON THE SPECTRUM 4 AND DIRECTED US TO ENV MGMT.MADE APPT WITH ROGER AND STEVE.NEED TO DEMO AND GO OVER BENEFITS
PPLPMDL0080000001	PARMA	OH	44129	8/31/1995	QUICK CALL TOO GENERAL.NEED TO BE MORE FOCUSED I.E. WHEN YOU TITRATE YOU NEED TO GO 1/4 TO 1/2 OF TOTAL DAILY DOSE.
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	9/1/1995	RAY REMEMBERED ME FROM BRECKSVILLE.PUT IN SOME OF THE CHILD'S SYRUP AND MOVED THE SIGN OF DDM BRAND SENNS TO EXPOSE ANOTH'R SKU.FIND OTC BUYER TO SEE WHAT CAN BE DONE
PPLPMDL0080000001	CLEVELAND	OH	44109	9/1/1995	WANTS ME TO GOLF IN THEIR GOLF OUTING FOR APPO ON 9/16. I DON'T THINK SO.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/1/1995	MET BRIEFLY AND MENTIONED PRODUCTS.TRY CANDY TO MAKE A BETTR IMPACT.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/1/1995	STILL NEED TO BEAT LORCET.TALK GENERICS
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/1/1995	TOM IMMEDIATELY GAVE INFO ON PDM AND ORAMORPH.ASH CHALA IS STILL PROMOTING PDM.
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/1/1995	TOLD HER THAT WE WOULD NOT BE ABLE TO PAY FOR DINNER FOR HER PROGRAM FOR MOTIFIORE.WE TALKED ABOUT MSC AND ADV OVER THE PATCH BUT SHE TRIED TO PLAY HARDBALL AND TELL ME THAT SHE WOULD TRY TO GET JANSEEN TO SPONSOR THE PROGRAM.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	9/1/1995	SHELLY IS 5 MONTHS PREGNANT.WE WENT OVER PRODUCTS AND SHE D DOES. NOT STOCK DHC BUT SAID THAT SHE GETS FROM MATHEWS AND SHE WILL STOCK.ALSO FOLLOW UP WITH ED.ALSO SAID SHE WILL ORD CHILD UNDERSTANDS ABOUT THE PEAKS, DELIVERY BENEFITS, EVENING DOSING. NOT FAMILIAR YET WITH UNIDUR BUT WILL PROB GIVE IT A TRY. HIS VIEWS ON THEOPH IS WHAT IS GOING TO HAVE TO BE WORKED ON.USE
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/1/1995	NEWEST ANTI INFL PAPERS TO PUT OD IN GOOD LT.
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	HE SEEMS TO DO A FAIR AMOUNT OF ASTH AND COPD.CHECK DECILE TO MAKE SURE.HE IS NOT SOLD ON THEOPHYLINE SO IF I CAN GET HIM CONVINCED HE WILL USE UNI. LEFT MARTIN NT SHOW BARNES AND COVINGTON
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	KEEP AS AN ALLY FOR GETTING PURCHASING TO USE BETASEPT AND MAKING IT A PRIORITY TO CHECK THE NEW CONSORTIUM CONTRACT.
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	BOB SAID THAT HE DOES SEE VERY LITTLE CANCER PAIN MGMT FROM THE UH.WENT OVER THE COVERAGES FOR DHC AND SEN 5.THIS MAY BE A GOOD SELLING PT FOR DOCS AS WELL
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	PURCHASING/TALKED TO CHARLENE MILLER.NEED TO MOTIVATE TO BETASEPT.SHE IS USING HIBI BUT ONLY REVIEWS CONTRACT SEMI-ANNUALY.TRY TO USE DEBBIE IN PHARMACY AS HELP.GIVE PIECE W PRICES IN THE MEANTIME.
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	WORKING WITH DEBBIE TO GET BETASEPT AND DISPOSABLES WITH CHARLENE MILLER
PPLPMDL0080000001	CLEVELAND	OH	44106	9/5/1995	NEED TO CALL TO MAKE SURE THAT TISH UNDERSTANDS THAT I AM THE NEW REP AND WILL BE TAKING CARE OF HER SEN 5
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	GET MAYFIELD DHC TARGETS.NEED TO CHECK SEN AND CHILD SYRUP
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	SHEILA REM FROM PREV CO AND SHE ALSO REM GAIL.MADE APPT TO SEE GROPEE AND MIGHT WANT TO DO A LUNCH AND SEE WHERE THEY STAND ON THE IN SERVICE FRONT.
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	SHE IS VERY UP ON PAIN MANAGEMENT AND SHOULD BE A GOOD ALLY FOR SUPPORT.THEY USE THE PATCH SPARINGLY AND USUALLY FOR ROUTES OF ADMIN WHEN THEY CAN NOT BE SWALLOWED.NEEDS SOME WORK ON MSIR AND THE M&M BENEFITS.BE CAREFUL BECAUSE SHE KNOWS THE JANSEEN REP BY NAME AND DO NOT WANT TO OVERSTEP
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	JENNY GAVE TOUR OF FACILITY AND HOW IT WORKS.GAVE ME HELEN'S NAME AND FREE REIGN TO GO ANYWHERE IN HOSPICE.WANTS A COUPLE OF PACKETS OF LITERATURE ABOUT MORPHINE FOR NEW NURSES
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	ANN IS VERY RECEPTIVE AND THIS SHOULD BE A TARGET TO SEE IF GROWTH CAN COME FROM PROPER DOSING
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	BLEW UP AT ME FOR INTRODUCING MYSELF.TRY TO WORK THRU THE GIRLS TO SEE IF IT CAN HELP.
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/6/1995	JOEL TALKED ABOUT HELPING WITH SEN.KAREN SAID THAT THE SEN IS BEING STOLEN OFF THE SHELF.PRODUCT OF THE MONTH
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/7/1995	TRIED TO FIND WHY HE USES PATCH MORE THAN MSC.NEED TO FIND HOT BUTTON AND GAIN THEIR RESPECT.LEFT THE LEVY ARTICLE SO USE IT AS A QUICK HIT AND MAKE POINTS FOR MSC
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/7/1995	NICE SUPPLY OF SENOKOT ON TOP SHELF IS SUBBING ORAMORPH BY MAKING PHONE CALLS TO DOCS.
PPLPMDL0080000001	SHAKER HEIGHTS	OH	44122	9/7/1995	TRIED TO GET INFO ON WRITERS.HAS DHC ON SHELF AND WILL NEED TO GET SENOKOT SOME VISIBILITY
PPLPMDL0080000001	CLEVELAND	OH	44106	9/7/1995	THEO DUR IS HER CHOICE BY RECOGNITION.COMPLIANCE IS A BIG FACTOR.WENT OVER ZORATTI TO SHOW NIGHT TIME PHYSIOLOGY AND DISCUSSED PEAK AND TROUGH.COMMITTED TO CHANGING OVER TO UNI. FOLLOW TO SEE EFFICACY.CAN BECOME DHC USER WITH SOME WORK AND REMINDERS TO DORIS
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/7/1995	SET DETAILS FOR VIDEO INSERVICE AND CE PROGRAM.ALSO WANTS TO DO THE SAME PROGRAM FOR NURSING HOME.CHECK WITH SCOTT TO MAKE SURE IT IS OK
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/7/1995	DHC CONC WAS STOCKED BUT WENT OUT OF DATE.UNI DOING WELL BUT THEO DUR IS MAIN COMP.NOT MUCH HOSP OR STRONG ANAL BUSINESS
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/7/1995	WILL REALLY NEED TO BE SOLD.SAIS HE IS BIG PROPONENT OF MSC BUT EXP SHOWS ALOT OF DURAGESIC.HIS DIL BUS MAY BE A BETTER INITIAL TARGET.USE THE M AND M APPROACH.FIND WHAT IT WILL TAKE TO GET HIM MORE TO THE MSC
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	9/7/1995	MARTY TRYING TO STRAIGHTEN OUT THE MESS LEFT BEHIND BY G AND THE SEPT 15 PROGRAM.NEED TO WORK CLOSELY WITH DEBBIE ON PROGRAMS.THE PAIN CLINIC SEEMS TO BE PRETTY ACCESSIBLE AND NEED TO GAIN THEIR CONFIDENCE
PPLPMDL0080000001	AKRON	OH	44320	9/7/1995	SET UP LECTURE WITH HELEN AND SUPPORT GROUP
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/8/1995	PAUL COULD NOT STOP TALKING ABOUT THE PDM CONTRACT.TRYING TO GET HIS DHC COMMITMENT IF HE IS NOT GOING TO HELP WITH MSC. HE SAIS THAT HE DOES ALOT WITH SENOKOT
PPLPMDL0080000001	GATES MILLS	OH	44040	9/8/1995	VERY NICE-USES A LOT OF PATCH-SHWD LEVY-VERY INT IN IT.KIND OF VAGUE W/ME BUT I GOT SOME INFO FOR NX TIME-GO AFTER PATCH AND SPECIFIC PT SWITCH.SHOULD BE VERY PERSUADABLE.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	9/8/1995	SAMPLES ONLY TODAY
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/8/1995	WE HAD A GOOD DISCUSSION ABOUT ORAMORPH AND SHE TALKED ABOUT THE STUDIES THAT ROXANNE HAS THAT SAIS THAT THEY ARE THE SAME.SHOWED THE HUNT KAIKO AND FDA LETTER.SHE SAID THAT THE DOCS ONLY SEE REPS AT THE HOSP BUT NEED TO FOLLOW UP HERE TO SEE WHAT IS HAPPENING.BORNSTEIN IS LOYAL TO MSC
PPLPMDL0080000001	CLEVELAND	OH	44121	9/8/1995	SD HE HAS TRIED TO REMEMBER UNI FOR MY CONTEST AND HELP WHEREVER HE CAN!!STILL CLAIMS NO INTENTION OF USING UNIDUR THAT HE IS TOO LOYAL TO UNI-PTS PREFER IT AND WELL-TOLERATED NX-SAYS WON'T SWITCH PTS IF COME TO HIM ON OTHER THEO-WHY?
PPLPMDL0080000001	CLEVELAND	OH	44122	9/8/1995	NOT SURE IF HE IS TOTALLY CONVINCED ABOUT UNI AND QD BUT STARTED TO GO OVER LIT AND WILL BUILD ON IT ON NEXT CALL. GETTING TO DHC SHOULD BE EASY AND USES MSC FOR HIS CANCER PATIENTS BUT DOES NOT SEE THAT MANY.HOPEFULLY WILL SHOW UP WELL ON EXP
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	9/8/1995	WEASALITYWHY NOT USING AS MUCH THEO ANYMORE?CAN USE UNI ON 12+ JERK
PPLPMDL0080000001	CLEVELAND	OH	44106	9/8/1995	INTRODUCED MYSELF.TALKED ALOT TO JAN ABOUT ORAMORPH.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	9/8/1995	MADE PRESENTATION TO PURCHASING AND STEVE MCLEOD.COST SEEMS TO BE MOST IMPORTANT BUT I PRESENTED VALU AS WELL.NOT SURE IF THEY WANT THE 2% BUT TALKED ABOUT IT AS WELL.THE NEXT STEP IS TO DO A TRIAL AND GET TOGETHER WITH INFECTIOUS CNTRL

PPLPMDL0080000001	BEACHWOOD	OH	44122	9/8/1995	THIS SHOULD BE A FUN OFFICE WILL NEED TO INCREASE MARKET SHARE AND NICKIE SHOULD BE GOOD TO WORK WITH
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/8/1995	HE IS A PERFECT CANDIDATE FOR DHC.NEED TO FIND A WAY TO GET IN HIS FACE.TRY TO WORK THRU SEC AND CHECK EXP TO SEE IF SUCCESSFUL
PPLPMDL0080000001	GATES MILLS	OH	44140	9/8/1995	HE DIDN'T THINK I WOULD SHOW UP TODAY AFTER TELLING HIM I WOULD! DIDN'T PUT PT ON MSC FROM DURA BUT HAD ME CALL NURSING HOME TO CK ON HER!! FOUND OUT SHE WAS DOING FINE.NO SWITCH. I ASKED HIM FOR ANOTHER PTITOLD ME HE HAD ONE ON DEMEROL AND HE CALLED THE NURSING HOME RIGHT THEN AND PUT HER ON 15 MG Q12H!!VERY FUN DOC TO CALL ON-VERY BUSY TODAY BUT I CAUGHT HIM AT THE END OF DAY. HAS 26 BLOCKS SCHEDULED FOR NX WK!!VERY PROUD OF THAT.HAS 3 PTS FOR MSC--2 NON CA PAIN AND 1 WAS A CONSULT HE WAS HEADED UP TO SEE.PT IS ON DARVOCET-WILL SWITCH HER TO 15 MG MSC Q12 GETTING MORE CONFIDENT W/MSVC-VERY HAPPY W/IPAP PROGRAM.STILL A LITTLE GUN-SHY OF GOING TOOHIGH ON IT BUT GETTING BETTER.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	9/8/1995	NEED TO GIVE IT A FEW TRIES TO SEE IF I CAN GET ANY DHC.RICH AT REVCO SHOULD BE A GOOD JUDGE.ALSO ASK DOCS TO GIVE A DAYS SUPPLY SO RPH MAY GET IN STOCK
PPLPMDL0080000001					
PPLPMDL0080000001	NORTHFIELD	OH	44067	9/11/1995	GETTING BACK TO USING MORE AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	STILL NO APPTS MADE W/HIM.SIGNED FOR SAMPLES THRU WINDOW AND SAID "GREAT DRUG" YEA RIGHT.
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	NOT FEELING WELL LATELY!!HAPPY I AM SPONSORING TUMOR CONFER ENCE AGAIN.SORRY ABOUT SPKR ISSUE W/JANSSEN.MAYBE IN "96?
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	REMINDE
PPLPMDL0080000001	CLEVELAND	OH	44113	9/11/1995	NOT GOOD DAY BUT PUT MY FACE IN FRONT OF HIM AND REMINDED HIM OF LEVY SAYING NOTHING MORE EFF THAN MORPH.AGRED AND SD HE USES MSC AND WALKED AWAY.
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	JUST GOT SAMPLES IN TODAY! REAL WUICK IN HALL BUT SAID PUT SOMEONE NEW ON IT. WE'LL SEE. SD SAMPLES WILL HELP ALOT. CK BACK 2 WKS.
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	MEDICAL EDUC-WORKING ON PROGRAM FOR SURGERY ROUNDS. MET W/ DR. MALDONADO TO DISCUSS DATES/TOPICS
PPLPMDL0080000001	OLMSTED TOWNSHIP	OH	44138	9/11/1995	NEW FOUND OFFICE.....3 NEW DOCS.....
PPLPMDL0080000001	BARBERTON	OH	44203	9/11/1995	CAUGHT BRIEFLY HAD HEARD OF DHC BEFORE BUT HAS NOT USED. COMMITTED TO TRY WITH SAMPLES WHICH ARE DUE IN OCT.4
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/11/1995	QUICK HIT AND INTRODUCTION.NAN SAYS THAT THEY WRITE ALOT AND THEY ARE AFFILIATED WITH ST LUKES SO THAT AY EXPLAIN LOW EXP.PROBE TO SEE POTENTIAL
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	WON'T SAY WHY MORE DIL LATELY.SAYS PATCH IS DUE TO ONE HOS- PICE NURSE(WOULDN'T SAY WHO)THAT LIKES IT AND HE JUST SD OK FOR A COUPLE PTS.ND TO ADDRESS THIS MORE NX TIME-HE NEVER USED PATCH.
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	GOT IN 6 BOTTLES OF SKT SYRUP!!
PPLPMDL0080000001	NORTHFIELD	OH	44067	9/11/1995	CINDY IS STILL HERE AND MAY OF SOME HELP.SAID THAT DAVIDSON IS A GOOD SOURCE FOR VIC.MAY WANT TO GIVE IT A SHOT
PPLPMDL0080000001	NORTHFIELD	OH	44067	9/11/1995	RICH SHOULD BE A GOOD SOURCE FOR INFO ESP FOR AGUAM
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/11/1995	SENOKOT MAY NOT BE A BIG FACTOR BECASUE RADIATION CAUSES DIA.SHE CLAIMS THAT THEY USE STRONG ANAL ALOT SO GIVE IT A COUPLE OF CALLS AND REMAKE EVALUATION
PPLPMDL0080000001	OLMSTED TOWNSHIP	OH	44138	9/11/1995	FOUND NEW OFFICE....3 NEW DOCS..AOK....
PPLPMDL0080000001	CLEVELAND	OH	44106	9/11/1995	NOT A PRODUCTIVE CALL FOR I GOT A BIG RUN AROUND.JEFFREY IS PURCHASING AGENT I NEED TO SEE I THINK.HIS OFFICE IS B132
PPLPMDL0080000001	OLMSTED TOWNSHIP	OH	44138	9/11/1995	NEW FOUND OFFICE.....3 NEW DOCS.....
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/11/1995	STRAIGHTENED BAD IMPRESSION THAT THE GIRLS HAD ABOUT PURDUE. THEY USUALLY ONLY GO TO 60'S AND THEN ADD ON THE PATCH.NEED TO GET THEM TO TITRATE WITHOUT PUSHING THEM.USE LEVY AND DO IT SEVERAL TIMES TO MAKE HIS POINTS.SET IN SERVICE AND CE PROGRAMS TO KEEP TRUST THEY USUALLY MAKE THE ADJ IN THE DOSE
PPLPMDL0080000001	CLEVELAND	OH	44111	9/11/1995	SAYS JUST PUT ONE OF DR. CHADWICK'S PTS ON MSC YESTERDAY. 60MG Q12H. WANTS ME TO DO LUNCH 9/29
PPLPMDL0080000001	AKRON	OH	44307	9/12/1995	DID 3 INSERVICES TO ALL STAFF ONCOLOGY AND SET UP INSERVICES WITH PHARMACY MADGED EXCELLENT SPEAKING
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	9/12/1995	MONDAY IN THE AFTEROONS IN HIS OFFICE IS BEST.NEED TO SEE IF EVERYTHING IS BEING TRACKED FROM SURGI CENTER AND EVALUATE POTENTIAL
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/12/1995	PICKED A VERY BUSY DAY.NEED TO FIND OUT WHY THEY DO WHAT THEY DO.CAN BE BIG DHC TARGET AS WELL
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/12/1995	NEED TO COME BACK IN A WEEK SO I CAN REALLY TALK ABOUT PRODUCTS AND FIND WHAT THEY DO.THE GIRLS ARE VERY FAVORABLE TO PRODUCTS
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	ALL SAMPLES GONE! SD HAS USED MORE.DID LUNCH FOR OFC.NO UNI- DUR SAMPLES,SD HASN'T USED.TRIED TO GET OUT OF HIM WHY ONLY USE FOR PM PROBLEMS.NO DIRECT ANSWER EXCEPT THAT HE DOESN'T JUST DO THAT.WHY NOT USE MORE?SD HE HAS NO REAL REASON.SO HARD TO GET ANYTHING OUT OF.
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	9/12/1995	WORK THRU RECPY TO GET COMMITMENT TO TRY.USED DHC VS GEN DETAIL.CHECK WITH BIMAL AT REVCO TO GUAGE PROGRESS
PPLPMDL0080000001	AKRON	OH	44307	9/12/1995	DID INSERVICE WITH MADGE VERY SUPPORTIVE OF MSC AND DEFING NURSE PROTOCOL
PPLPMDL0080000001	MAPLE HTS	OH	44137	9/12/1995	JEFF IS NEW AND REAL NICE.GAVE THE CHILDRENS SYRUP INFORMATN TO HEATHER SO I WILL NEED TO FOLLOW UP TO MAKE SURE THEY HAVE IT.THEY JUST REDID THE LAX SECTION AND NEW PLAN A GRAM DOES NOT INCLUDE CHILDRENS SYRUP.THEY MAY ALSO HAVE IT IN THE BABY SECTION
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	CONFIRMED CEU PROGRAM FOR OCT.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/12/1995	SUSAN TOLD HIM ABOUT THE DOWNSIZING.MADE APPT TO SEE IF I CAN DO ANYTHING.THEY HAD ALOT OF SAMPLES AND DONT SEEM TO USE UNI.FIND OUT PREFERENCES AND INHIBITIONS TO USE.TRY CANDY WITH THE GIRLS TO CHEER
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/12/1995	MET WITH KAREN GOING TO ATTEND PROGRAM, KARNE TRYING TO GET HAAS TO SEE ME WILL BE GOING OVER GENERAL PRINCIPLES AND WILL TRY TO GET TO USE PROTOCOL
PPLPMDL0080000001	AKRON	OH	44307	9/12/1995	WORKED WITH SHIRLEY ON PROGRAM FOR WEDNESDAY STILL WRITIG DURAGESICBUT THROUGH HOSPICE
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	GOT DENNIS TO FINALLY DO SOMETHING!!TOLD ME THAT BTDNE 3202 AND 160Z W/PUMP ARE GOOD PRICES-OTHERS NOTSO GREAT.DISCOVERD HE WAS LOOKING AT WRONG SIZES OF BTSPT AND COMPARING PRICE O HIBI AND WE LOOKED BAD.AFTER CKING AGAIGN-WE WERE BETTER. SUGG I TAKE BOTTLES TO OR TO TRY NX VALUE ANALYSIS MTG FIRST WED IN OCT.WE'LL BE ON AGENDA.MARY JANE IN OR KEY PERSON.
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	MET W/KEITH-DIR OF PHCY.SET UP CEU PROGRAM W/MARYJO. ALSO MET W/DR. REYNOLDS ABOUT CME PROGRAM FOR 12/6
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	SAW IN ELEVATOR ON WAY TO HIS OFC.SD UNI WORKING REAL WELL. HAS SWITCHED SOME PTS FROM T-D DUE TO COMPLIANCE AND SIDE EFFECTS.GREAT RESULTS W/IT. WENT TO OFC AND EILEEN TOLD ME THAT SHE WAS GIVING AWAY SAMPLES OF IT CUZ THEY HAD SO MANY I TOLD HER NOT TO DO THAT-TAKES TOO LONG FOR RX TO GET FILLD EESP FOR NX 2 WKS-PLEASE DONT.SD SHE WON'T.SD I'D DO LUNCH!
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	BAD MOOD TODAY.DIDN'T SAY TOO MUCH EXCEPT THAT HE WAS HAPPY WE WERE BRINGING IN DR. IRIK TO TALK.
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	REAL BUSY BUT SD HE HAS GOTTEN BETTER LUCK W/DOISING UNI QD THAN BID.SAYS LUKES IT BETTER THAN T-24 PTS LIKE IT.HE EITHR GIVES THEM 400,600, OR 800.DOES SWITCH SOME PTS.KEEP ON HIM.
PPLPMDL0080000001	GARFIELD	OH	44125	9/12/1995	HE HAS GOOD POTENTIAL.HE REMEMBERS ME AND LIKES THE FACT THT THERE ARE NO GENERICS AND WRITING DHC COULD BE LESS HASSLES FOR HIM ALL AROUND.HE SAYS THAT HE USES UNI SO GIVE IT A COUPLE OF TRIES TO SEE WHERE THE NUMBERS GO
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/12/1995	WENT OVER PRODUCTS AND PRESENTED SENOKOT.NO DHC
PPLPMDL0080000001	GARFIELD HTS	OH	44125	9/12/1995	BIMAL HAS 2 BOTTLES OF DHC ON THE SHELF AND ASKED FOR HIS HELP WITH KEEPING TRACK OF DR CUTUJIAN
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	SAMPLES
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/12/1995	REMINDE
PPLPMDL0080000001	PARMA	OH	44129	9/12/1995	TALKED TO ROSE AND SHE EDUCATED ME ABOUT THE DIFFERENCES BETWEEN THEM AND HOME HEALTH CARE.THEY SHOULD BE GOOD CANDIDATES FOR IN SERVICES AS WELL AS MSC GROWTH.THEY BUY FROM PARMA HOSP PHARMACY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/12/1995	ALAN TALKED ABOUT NOT GETTING VALU RX TO COVER UNI.VALU RX DOES ALL BLUE CROSS RX HANDLING SO THIS MAY BE A ISSUE. TALKED TO SCOTT TO GET MORE DETAILS
PPLPMDL0080000001	CLEVELAND	OH	44107	9/12/1995	STRANGE.SD I HAVE TO KNOW HE HAS BEEN USING MORE LATELY! HE HAS BEEN ON A "KICK" W/UNI AFTER GOOD RESULTS FROM 1 PT!! VERY INT IN STUDIES-ESP AT STUF AND RICHARD MARTIN.SHWD BAR NES AND MARTIN AGAIN.
PPLPMDL0080000001	AKRON	OH	44307	9/12/1995	DISCUSSED SICKLE CELL AND MSCONTIN TITRATION CONCERNED WHEN OOUT OF ACUTE STAGES
PPLPMDL0080000001	AKRON	OH	44302	9/12/1995	GAVE PRINCIPLES OF TITRATION DOC USING MORE MSC AND STARTING TO USE MSIR WILL DO INSERVICE THE 15TH
PPLPMDL0080000001	AKRON	OH	44302	9/12/1995	DISUSSED COPD AND WITHDRAWAL LEADING TO DETERIORATION AND MSCONTIN AS HIS DRUG OF CHOICE
PPLPMDL0080000001	AKRON	OH	44302	9/12/1995	DISCUSSED NOT GIVING MSC MORE OFTEN THAN Q12 HER NURSE VERY RECEPTIVE
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	9/13/1995	INTRODUCED MYSELF-WILL NEED TO SPEND ALOT MORE TIME UP HERE UNTIL I BECOME LIKE THE WALLPAPER.CANDY EVERY TIME IN FOR A WHILE SHOULD SOFTEN UP THE NURSES AND THE CREW. AN OCCASIONL UPSCALE ITEM SHOULD HELP AS WELL
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/13/1995	DID NOT GET A WHOLE LOT OF PRODUCT INFO BUT DID INTRODUCE. THEY HAVE PLENTY OF SAMPLES SO IT IS OBVIOUS THAT THEY ARE NOT USING.NEED TO GAIN CONFIDENCE AND FIND WHY THEY ARE CHOOSING THEO DUR.LEFT MARTIN
PPLPMDL0080000001	CLEVELAND	OH	44113	9/13/1995	CAN'T UNDERSTAND HIM BUT SAYS USES A LOT OF UNI.GETS GREAT RESULTS W/IT.LIKES TO ONLY USE UNI-BUT SOMETIMES PTS WANT TO STAY ON WHATEVER.
PPLPMDL0080000001	CLEVELAND	OH	44144	9/13/1995	TOO OLD-SAMPLES.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/13/1995	WANTS SUPPORT FOR PHILLIPPINE MISSION!! USING UNI LIKE H2O SD HE'S TRYING TO HELP ME OUT W/CONTEST.
PPLPMDL0080000001	AKRON	OH	44304	9/13/1995	MET WITH BARB AND SET UP WITH DOC INSERVICE WILLING TO GET INVOLVED WITH PAIN MGMT GOT PATIENT ON MSIR AND IN PROGRAM
PPLPMDL0080000001	SOLOM	OH	44139	9/13/1995	DENISE NEEDS TO FIND A PARTNER.FAM WITH PRODUCTS AND HAS DHC IN STOCK
PPLPMDL0080000001	TWINSBURG	OH	44087	9/13/1995	RHONDA WAS EXTREMELY BUSY BETTER TO COME BACK AND GET INFO AND WILLINGNESS TO WORK
PPLPMDL0080000001	AKRON	OH	44304	9/13/1995	DISCUSSED CME PROGRAM WITH DEB AND SET UP PRE MEETING WITH HER AND ROSS. GENERAL CONCEPTS NEXT GO OVER DIFFERENCE WITH MSIR
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	9/13/1995	NEED TO GET MUCH MORE COMFORTABLE IN THE PAIN CTR
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	9/13/1995	SET UP A PHARMACY DISPLAY AND NEED TO FOLLOW UP WITH STEVE TO FIND BUYING HABITS
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	9/13/1995	INFORMATION IN MEMO.NEED TO GET IN TOUCH WITH STEVE TO SEE WHAT IS HAPPENING WITH THE BETA LINE.
PPLPMDL0080000001	AKRON	OH	44304	9/13/1995	MET WITH JACKIE AGREED TO MEET WITH ME AND SET UP LEARNING TIME WITH MASALLEE, GEDEON AND ECKMAN VRY RECEPTIVE FOR CEU
PPLPMDL0080000001	CLEVELAND	OH	44122	9/13/1995	HE IS NOT A BIG UNI CANDIDATE BUT HE MAY BE VALUABLE AS A DHC TARGET.HE IS A GOOD WAY TO GET SAMPLES INTO THE DIFF OFFICES ESPECIALLY SINCE HE WORKS WITH DURVE.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/13/1995	SUPER QUIET-SAYS HAS USED UNI W/GOODLUCK.DISC UNI-DUR AND WHAT THEY'RE SAYING-SHWD ARK FOOD STUDY.DISC PRICE ALSO-HE DIDN'T REALIZE HOW EXPENSIVE THEY WERE.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/13/1995	REMINDE-STILL MAD SHE HASN'T REC'DOSAMPLES-BUT SD HAS TRIED W/O SAMPLES.
PPLPMDL0080000001	AKRON	OH	44313	9/14/1995	FIRST DETAIL SHOWED BENEFITS OF NONSEDAATIVE/ NO STREET VALU AND EFFECTIVENESS EQUAL TO THAT OF VICODIN LESS ADDICTIVE
PPLPMDL0080000001	AKRON	OH	44313	9/14/1995	DOC USING LESS AND LESS THEOPH NEED TO SHOW HOW EFFECTIVE UNPHYL IS RLATION TO OXYGEN DESATURATION AND UNIPHYL WILL REVERSE THAT

PLPMDL0080000001	FAIRLAWN	OH	44313	9/14/1995	FIRST DETAIL AND POINTED OUT BENEFIT OF NONSEDATION, NO STREET VALUE AND ASKED FOR COMMITMENT TO USE THIS MONTH
PLPMDL0080000001	BARBERTON	OH	44203	9/14/1995	NOT VERY FAMILIAR WITH DHC. STRESSED UNIQUE COMBO AND THAT IT IS MEDICAID REIMBURSABLE. KEY IN HIS OFFICE. NEEDS TO HAVE REPETITIVE CALLS TO GET FAMILIAR WITH PRODUCT. WILL WRITE!
PLPMDL0080000001	AKRON	OH	44303	9/14/1995	SHOWED DOC DUBUSKE SOLMETEROL NOT EFFECTIVE AND HE SAID HE STILL SEES BREAKTHROUGH WHEEZING WITH SOLM HE ALSO SAID THEO 24 REP SELLING ON PRICE
PLPMDL0080000001	AKRON	OH	44313	9/14/1995	FIRST DETAIL GAVE REASONS FOR ADVANTAGE IN TERMS OF PRESCRIB LESS ADDITIVE, NO STREET VALUE, COST, LESS SEDATIVE ASKED FOR COMMITMENT THIS MONTH
PLPMDL0080000001	AKRON	OH	44313	9/14/1995	CHECKED ON SAMLS SET UP LUNCHEON USING MORE DHC AND MORE COMBOS VERY NICE KIM THERESA WANTED MORE SENEKOT LEFT COFFE PAKS
PLPMDL0080000001	AKRON	OH	44320	9/14/1995	POINTED OUT SOLMETEROL LIMITS AND BREAKTHRU WHEEZING ALSO UNIPHYL REVERSED O2 DESATURATION ASKED FOR SWITCHES
PLPMDL0080000001	BARBERTON	OH	44203	9/14/1995	PHARMACIST CONFIRMED DHC ON MEDICAID FORMULARY JUST GOT RX FOR MSC 60MG FROM DR. LOHEMYER SAID KIM IS BIG VICODEN WRITER AND NEED TO SEE HIM
PLPMDL0080000001	AKRON	OH	44307	9/15/1995	MCS CME FOR AKRON ASSSOC
PLPMDL0080000001	AKRON	OH	44307	9/15/1995	GAVE DOC INFO ON ANTI INFLAMM EFFECT OF THEOPHYL WILL NEXT SHOE DIFFERENCES BETWEEN UNIDUR AND UNIPHYL
PLPMDL0080000001	WESTLAKE	OH	44145	9/15/1995	NEW OFFICE....NEW HOSPITAL..(ST JOHN WESTSHORE)
PLPMDL0080000001	AKRON	OH	44310	9/15/1995	GAVE DOC KIRSTEN AND SHOWED EFFECTIVENESS OF THEO IN PATIENT WHO FEV <60% ALSO SHOWED HOW UNIPHYL PERFECT SINCE HIGH DOSES REQUIRED UNIPHYL AT SERRUM OF 16-18 NO SLEEP DISTRU OCCURED.
PLPMDL0080000001	AKRON	OH	44302	9/15/1995	SHOWED DR PRICE ACCORDING TO REDBOOK AND OUR PRICELIST POINTED OUT SIZE OF TAB VS UNIPHYL
PLPMDL0080000001	AKRON	OH	44309	9/15/1995	GAVE NURSES INSERVICE ON MSC AND CONCEPTS ADDRESSED DIFFERENE BETWEEN ALL OPIOIDS
PLPMDL0080000001	AKRON	OH	44310	9/15/1995	GAVE DOC KIRSTEN AND SHOWED HOW EFFECTIVE THEOP WAS IN PATIENTS WHO FEV <60% PREDICTED ALSO SINCE HIGH DOSES REQUIRED UNIPHYL AND NO DUMPING OCCURS PERFECT
PLPMDL0080000001	AKRON	OH	44302	9/15/1995	MS CONTIN INSERVICE WENT OVER GENERAL CONCEPTS, MIXING OPIOI SHORTENING DOSING INTERVAL, PRN VS PREVENTION OF PAIN HALF LIVES OF OPIOIDS, TITRATION 50-100/ 25-50/ NON OPIATE PARTIALLY OPIATE/ ADJUVANTS OF CHOICE ETC
PLPMDL0080000001	AKRON	OH	44302	9/15/1995	GAVE INSERVICE GENERALCONCEPTS,, TITRATION, ADJUVANTS DRUG OF CHOICE AND WHYETC
PLPMDL0080000001	AKRON	OH	44310	9/15/1995	DISCUSSED KIRSTEN AND EFFECT OF THEO WITHDRAWAL ON COPD KEY IS SHOW < 60 FEV1 % AND THESE PATIENTS ARE NOT BEYOND THERAPY
PLPMDL0080000001	AKRON	OH	44309	9/18/1995	SET UP PROGRAM WITH JEFF LEWIS!
PLPMDL0080000001	EUCLID	OH	44119	9/18/1995	BIG DISC ABOUT UNIDUR-NOT IN GOOD MOOD TODAY.SAYS EVEN THO THERE IS NO PM INDIC-YOU CAN USE IT WHENEVER YOU WANT DURING THE DAY!! WHY NOT UNI W/PROVEN DELIVERY SYSTEM, ETC?SD HE LIKES UNI
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	BUT WILL TRY THIS ANYWAY TO SEE-HE'LL LET ME KNOW WHAT HE THINKS. WANTS MORE INFO ON PM INDICATION.
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	POINTE PRICE DIFFERENCE BETWEEN UNID AND UNIP ALSO HAVE LANCT AND POINTED OUT ANTI INFLAMM EFFECT OF THEO UNICONTN
PLPMDL0080000001	AKRON	OH	44302	9/18/1995	GAVE DOC PRICE COMPARISON AND POINTED OUT DIFFERENCES BETWEEN UNIDUR AND UNIPHYL
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	GAVE ALL CONCEPTS AND DID CME PROGRAM
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	AMERISOURCE HAS RX PRICED LESS THAN MSIR TRIED TO SET UP CMEPRORAM
PLPMDL0080000001	HUDSON	OH	44236	9/18/1995	DID MSCONT INSERVICE WITHMIKE
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	GAVE MSC INSERVICE TO PATTY JACKIE, DEB ASLO WILL SHOW DIFFERENCE BETWEEN ALL OPIATE AND WHY MORPHINE IS DOC
PLPMDL0080000001	INDEPENDENCE	OH	44131	9/18/1995	TALKED TO GAYLE ABOUT THE SET UP FOR THE HOSPICE.THEY ARE GROWING AND THEIR CENSUS IS NOW IN THE TEENS.TALKED ABOUT CE IN SERVICE AND THE PERSON TO CALL IS KAREN TO MAKE A SET DATE.
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	MSC INSERVICE AGREED TO GO TO ECKMAN/ GEDEON INSERVICE PROG
PLPMDL0080000001	AKRON	OH	44304	9/18/1995	MMSC CME WITH PATTY AND NURSES, ADDRESSED ALL CONCEPTS WORKED WITH NON OPIATE RECEPTIVE PAINS
PLPMDL0080000001	CLEVELAND	OH	44106	9/18/1995	THEY HAVE SWITCHED TO ORAMORPH IN MARCH OF 95.NEED TO GET A PACKET OF INFO FOR MAURICE JONES AND KEEP TRYING TO GET AN APPT.JERRY IS AN ORDERING CLERK AND GOOD FOR INFO.BETH MCGYVER IS THE ONC NURSE.LAWANA IS THE CONTACT ON THE ONC FLOOR.SET UP AN INSERVICE FOR THE ONC DEPT IN WHICH THE UNI DOCS ROTATE.
PLPMDL0080000001	AKRON	OH	44307	9/19/1995	THESES GUYS MOSTLY PEDIATRIC HOWEVER WILL USE FOR LITTLE OLDER PATIENT SHOWED DIFFERENCE BETWEEN UNIP AND UNID COST TAB SIZE
PLPMDL0080000001	AKRON	OH	44307	9/19/1995	WILL NOT STOCK MSC GOT ROBBED ONCE BUT WILL STOCK OXYCONTIN BECAUSE WILLING TO STOCK OXYCODONE
PLPMDL0080000001	AKRON	OH	44307	9/19/1995	CAUGHT SHRLY FOR SYMPOSIUM AT QUAKER SQUARE WILL DISCUSS PROTOCOL WITH HER NOT APPROPRIATELY USING OPIOIDS ACCORDI TO THEIR PHARMIKOKINETICS
PLPMDL0080000001	AKRON	OH	44320	9/19/1995	GAVE SENEKOT 5 SAMPLES MUST GET THRU KATIE
PLPMDL0080000001	AKRON	OH	44305	9/19/1995	GAVE COMPARISON OF COST 55 VS 75 AND SHOWED POTENTIAL FOR DUMPING WITH UNIDUR
PLPMDL0080000001	AKRON	OH	44320	9/19/1995	BRIEF DISCUSSION WITH KATHY REGARDING SYMPOSIUM AND FIRST MEETING SHE IS ALWAYS IN A HURRY WILL NEED TO SIT DOWN AND DISCUSS PROTOCOL WITH HER
PLPMDL0080000001	CLEVELAND	OH	44121	9/19/1995	SAW AT DOWNTOWN OFCI!! NOT AS BUSY-SD WON'T USE UNI-DUR AT ALL.VERY HAPPY W/UNIPHYL
PLPMDL0080000001	AKRON	OH	44307	9/19/1995	SHOWED DOC HOW TO SCORE UNIPHYL VS UNIDUR EXPLAINED HOW WAX MATRIX IS DOUBLED THRU SCORE AND POINTED OUT COST
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	MADE APPT TO MAKE A BETTER IMPACT.IT WAS JUST A QUICK HIT BECAUSE THEY WERE SO BUSY.
PLPMDL0080000001	BEACHWOOD	OH	44122	9/20/1995	TRYING TO SALVAGE SOME MSIR BUSINESS BUT HE REFUSES TO STOCK ANY PURDUE PRODUCT.ALL PDM BUSINESS
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	THEY WERE EXTREMELY BUSY.WILL NEED TO PICK UP FROM WHERE I LEFT OFF WITH OLD COMPANY.MADE LUNCH DATE TO SEE MOST DOCS AND AN EALRY APPT WITH BOULWARE
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	MADE APPT FOR LUNCH TO SEE IF THIS WILL GET MORE TIME.HE SEEMED NOT TO REMEMBER WHO I AM SO GIVE IT A COUPLE OF CALLS AND EVALUATE
PLPMDL0080000001	CLEVELAND	OH	44112	9/20/1995	MET LILLIAN IN PHARMACY.NOT SURE HOW MUCH OF THEIR STUFF IS ORDERED BY CORPORATE PURCHASING.NEED TO CALL TO MAKE APPT WITH THEIR BUYER.
PLPMDL0080000001	CLEVELAND	OH	44118	9/20/1995	VERY INTERESTING OFFICE.WITH WORK IT SHOULD PAY OFF.GOT HIS ATTENTION BY TALKING PRICE SO A LOCAL COST CHART VS GEN MIGHT BE A GOOD FOLLOW UP.PROBE TO SEE THEOP USE.PERSISTANCE SHOULD BE VALUABLE HERE
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	RANDY DOES NOT STOCK ANY MSC OR PATCHES EITHER. NOT A BIG C 11 STORE.THEY HAVE A FEW PATIENTS ON UNI
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	TALKED TO A FILL IN AND HE DID NOT WANT TO BE VERY HELPFUL. NEED TO FIND IF HARRIS AND CRAIG GROUP GETS THEIR C 2 AND 3'S HERE OR SOMEWHERE ELSE
PLPMDL0080000001	CLEVELAND HTS	OH	44118	9/20/1995	FREIDMAN IS THE BIG DHC TARGET IN THIS OFFICE BUT HE ALSO GOES TO GATES MILLS ON WED.LARGE STAFF AND KAREN RUNS THE SHOW SO GIVE IT A COUPLE OF CALLS TO EVALUATE
PLPMDL0080000001	BEACHWOOD	OH	44122	9/20/1995	INITIAL CONTACT AND FOUND OUT A FEW THINGS.SHE GOES AS HIGH AS 90 Q12.SHE MENTIONED PAUL AND HOW HE CALLS TO CHANGE SO I SENT A ORAMORPH LETTER.WILL NEED TO GO OVER ALL OTHER DATA SO SHE CAN MAKE A BETTER DECISION.HER GOALS IS TO GET PAT'S OFF DRUGS WHEN POSSIBLE
PLPMDL0080000001	AKRON	OH	44307	9/21/1995	TALKED WITH JOE SNOKE SET UP LUNCHEON FOR OCTOBER11 AND FOR ALL PHARMACIST MAY HAVE SAVED MSCONTIN WILL ADDRESS
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/21/1995	TALKED WITH DOC ABOUT INSERVICE AND INTERESTED WILL ADDRESS SCRIBING HABITS WHY USING DAUIDAD
PLPMDL0080000001	GATES MILLS	OH	44140	9/21/1995	HAS 2 MORE PTS FOR MSC--SD HE WAS GOING TO PUT ALL HIS CA PTS ON IT FROM NOW ON!!!!VERY HAPPY W/HOW IT WORKS NOW THAT HE KNOWS HOW TO USE IT
PLPMDL0080000001	RICHMOND HTS	OH	44143	9/21/1995	HAS PROBLEM W/IPAP PT-NEVER GOT MSC-REDO IT.OTHER THAN THAT HE IS HAPPY W/HOW IT IS WORKING.DOING LUNCH 10/8
PLPMDL0080000001	AKRON	OH	44319	9/21/1995	SPOKE WITH HIM IN HALLWAY. SAID HE HAS NOT SEEN DHC IN LONG TIME REINFORCED CAFFEINE AS UNIQUE DIFFERENTIATING IT FROM OTHERS. USING DURA-GESIC ONLY. DID NOT HAVE CHANCE TO PROBE WHY. SET LUNCH APPT. FOR OCTOBER
PLPMDL0080000001	PARMA	OH	44129	9/21/1995	MADE APPT AND THIS IS THE ONLY OFFICE IN WHICH HE WILL SEE REPS BUT HE HAS SEVERAL LOCATIONS
PLPMDL0080000001	BEACHWOOD	OH	44122	9/21/1995	WILL NEED TO PROBE TO SEE IF I CAN GET THE ORAMORPH ISSUE STRAIGHTENED AROUND.MAY NEED TO SUGGEST GOING TO DIFFERENT PHARMACY.
PLPMDL0080000001	AKRON	OH	44319	9/21/1995	SAID DR. WU HIGH RX FOR UNI AND DHC POTENTIAL. SUGGESTED SENEKOT 10 FOR BEHIND COUNTER IT INCREASE SALES. SAID HE WILL THINK ABOUT IT.
PLPMDL0080000001	PARMA HEIGHTS	OH	44130	9/21/1995	KEN WAS VERY BUSY AND VERY NICE.HIS DHC WENT OUT OF STOCK BUT SAID THAT HE WOULD RE ORDER.SHOULD BE A GOOD SOURCE FOR INFORMATION
PLPMDL0080000001	PARMA	OH	44129	9/21/1995	WENT OVER MARTIN EXTENSIVELY.HE HAD SOME QUESTIONS ABOUT THE GRAPHS SO I WILL NEED TO CLARIFY ON NEXT CALL.ALSO COST IS A BIG CONCERN SO GET SOME LOCAL COST AND FOLLOW UP QUICKLY.HE DISPUTED THE DATA IN THE ART BUT IS WELL AWARE OF THE JOURNAL
PLPMDL0080000001	AKRON	OH	44307	9/21/1995	AGREED TO DO INSERVICES WITH ME FOR GEDEON/ MASAL/ ECKMAN MET ALICE AMBRIOLA AND SET UP INSERVICE WITH HOSPICE
PLPMDL0080000001	AKRON	OH	44308	9/21/1995	MET AT HOSPITAL AND WANTS INSERVICE FOR STAFF WORRIED THAT MSCONTIN 15 MG TOO STRONG FOR CHILDREN AND I REASSURED HIM IT IS ONLY A PERCOCET AND A HALF
PLPMDL0080000001	PARMA	OH	44129	9/21/1995	GARY GETS ALOT OF KIDS LAXATIVE FROM PEDIATRIC GROUP.NEED TO GET HIM TO RECOMEND THE SENEKOT.MAY WANT TO VISIT THE PED OFFICE
PLPMDL0080000001	BARBERTON	OH	44203	9/21/1995	USING VICODEN ES. STRESSED CAFFEING BENEFITS AND LOW ABUSE POTENTIAL AND IF HE WRITES, HE WILL GET BRANDED PRODUCT. AGREED TO USE. HAS ONE PATIENT ON MSC WAS UNFAMILIAR WITH DOSING
PLPMDL0080000001	AKRON	OH	44302	9/21/1995	DISCUSSED CONCERN OVER M6G BUILD UP AND THAT CAUSING UNWANT SIDE EFFECTS ADDRESSED WHY RENAL FAILURE/ WHEREAS NORMEP DUE TO LONG HALF LIFE
PLPMDL0080000001	GATES MILLS	OH	44040	9/21/1995	JERK-DIDN'T LIKE WHAT I BROUGHT FOR LUNCH-WASN'T HAPPY
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/21/1995	THEY ARE USING AND ASKING FOR T-PHYL.I NEED TO GET IN THERE AND DEMONSTRATE THE DELIVERY SYSTEM TO GET THEM MORE TOWARDS QD AND COMPLIANCE.ALSO USE THE STUDY THAT SHOWS EFF EVEN AT THE TROUGH DOSE
PLPMDL0080000001	CLEVELAND	OH	44121	9/21/1995	SD HE WAS TRYING TO HELP ME OUT W/CONTEST AS BEST HE COULD!! SD HASN'T HAD THAT MANY NEW PTS LATELY FOR THEO BUT IS AL- WAYS KEEPING ME IN MIND.KEEPS SAYING IT'S HIS #1 THEO EVER. NX-NEED TO FIND OUT MORE RE PROV REP AND WHY HE USES THEM.
PLPMDL0080000001	AKRON	OH	44319	9/21/1995	SET APPT. AND INTRODUCED MYSELF NEEDED SAMPLES
PLPMDL0080000001	AKRON	OH	44319	9/21/1995	SPOKE WITH HIM AT WINDOW. CAN STOP IN TO SEE HIM. DISCUSSED DHC BENEFITS STRESSING CAFFEINE AND LOW ABUSE POTENTIAL. ALSO MADE HIM AWARE THAT IT IS COVERED ON MEDICAID. AGREED TO TRY
PLPMDL0080000001	CHAGRIN FALLS	OH	44022	9/22/1995	FOUND OUT THAT HE DOES NOT WORK WITH BUT JUST SHARES OFFICE WITH COFFMAN.HE MAY BE A SMALL TARGET FOR UNI BUT I WOULD NOT SPEND ALOT OF TIME HERE UNLESS IT CAN ALSO GET BENEFIT FROM SOPKO
PLPMDL0080000001	CLEVELAND	OH	44111	9/22/1995	NOT FEELING REAL WELL TODAY BUT HAPPY I DID LUNCH.HAS PT ON 150 PATCH THAT IS NOT DOING WELL.MAY CONVERT TO MSC-SHWD HIM ACCURATE CONVERSION-SD WILL SEE.REALLY WANTS TO PUT IN A PUMP.NOT GOOD CHOICE!!
PLPMDL0080000001	CLEVELAND	OH	44113	9/22/1995	SAW AT TUMOR CONF-VERY RECEPTIVE TODAY AND SD HAS PT ON 180 TID RIGHT NOW THAT WAS ON DURA AND DOING MUCH BETTER ON MSC. USING TONS OF PERCOCET FOR BREAKTHRU AND SAYS HE WON'T CHANGE THAT.IF HOSPICE USES MSIR-FINE-HE'LL USE IT BUT ONLY FOR THOSE PTS.
PLPMDL0080000001	CLEVELAND	OH	44111	9/22/1995	SPONSORED LUNCH FOR TUMOR CONF; DISPLAYED OUTSIDE ROOM.
PLPMDL0080000001	PARMA	OH	44129	9/22/1995	NEEDED TO GETPROUCH FOR GUPTA AND GARY WAS NICE ENOUGH TO TAKE CARE OF MY REQUEST
PLPMDL0080000001	CLEVELAND	OH	44128	9/22/1995	HE UNDERSTANDS THAT I AM WITH NEW CO.ASKED FOR SAMPLES OF DHC SO HE WILL PROBABLY GIVE IT ANOTHER TRY.MADE A LUNCH DATE TO MAKE SURE HE UNDERSTANDS ABOUT THE TRANSITION. HE CAN BE A BIG UNI USER AS WELL AS OTHER PRODUCTS



PPLPMDL0800000001	PARMA	OH	44129	9/22/1995	THEY HAVE SOME WEIRD PRICING ON UNI VS UNIDUR
PPLPMDL0800000001	CHAGRIN FALLS	OH	44022	9/22/1995	HE IS A VERY BIG UNTAPPED SOURCE.NEED TO GET MARTY'S INPUT TO SEE BEST PLAN OF ATTACK
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	9/22/1995	STARTING TO GET A BETTER PICTURE.I THINK THEY DO NOT FEEL THAT UNI HAS THERAPEUTIC LEVELS AT TROUGH AND THAT IS WHY THEY ARE USING T-PHYL.MAKE GOOD USE OF APPTS.
PPLPMDL0800000001	LAKEWOOD	OH	44107	9/25/1995	WON'T TELL ME WHY HE DOES ANYTHING EXCEPT THAT HE HASN'T USED UNIDUR.
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1995	STILL A LITTLE GUNSHY BUT COMING AROUND-SD HE DID SWITCH THAT 1 DURA PT TO MSC BUT NOT THE OTHER. FIND OUT WHAT HIS BIGGEST CONCERN IS AOBUT USING MORPHINE.
PPLPMDL0800000001	LAKEWOOD	OH	44107	9/25/1995	REALLY GREAT GUY-STILL A LITTLE CONFUSED ON DOSING-HAS A PT ON T-D 300.WAS GOING TO GIVE HIM 400UNI-TOLD HIM NO.CAN'T EVER GET ENOUGH TIME W/HIM.
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1995	STRANGE-KEEPS SAYING THAT SHE SHOULD OWN STOCK IN PF-WON'T USE ANY DURA-INVITED HER TO HOSPICE CEU PROGRAM ON 10/18 SD SHE WD TRY TO MAKE IT.
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1995	WON'T USE DURA AT ALL ANYMORE-BAD EXPERIENCES-PREFERS MSC AND HAS MUCH SUCCESS W/IT-HAS TOO MANY PTS TO COUNT THAT ARE ON IT.WILL CONTINUE.WILL BE GREAT FOR OXYCONTIN.
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	9/25/1995	SEEING HIM AT MARYMOUNT IS A BETTER PLACE TO TALK.MADE FRIENDS WITH LINDA QUICKLY AND THEY LIKE SAMPLES OF SENOKOT MAY BE A GOOD OFFICE TO GET A DOUBLE HIT WITH AZEM
PPLPMDL0800000001	CLEVELAND	OH	44106	9/25/1995	GREAT TALK WITH BETH,HOSPICE DIR.TRYING TO GET MAURICE TO THE INSERVIC THAT IS SCHEDULED IN ONC DEPT.PATIENT EASE AND COMFORT PLAY AN IMPORTANT ROLE IN HER CHOOSING MSC.SHE IS FAMILIAR WITH THE NURSES AT DAYTON VA.NEED TO GIVE HER NAMES SO SHE CAN CONTACT AND HOPEFULLY HELP FACILITATE THE CHANGE
PPLPMDL0800000001	MACEDONIA	OH	44056	9/25/1995	RICH HAS THE DHC IN STOCK AND IT LOOKS LIKE IT SHOULD GET A GOOD TRIAL FROM LOCAL DOCS
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1995	STILL USING MSC WHENEVER HE CAN-JUST PUT PT ON 200MG TID FOR CHRONIC BACK PAIN AND HAS ANOTHER ONE TO START ON 301
PPLPMDL0800000001	CLEVELAND	OH	44106	9/25/1995	SHE IS KEY IN HELPING GET MSC BACK ON FORM.INVITED MYSELF TO HER RESIDENCY PROGRAM AT UH.NEED TO GET HER THE LEVY TAPE TO HELP HER PREPARE.USING MSC RECTALLY MAY BE AN ISSUE FAMILIAR WITH LEVY
PPLPMDL0800000001	LAKEWOOD	OH	44107	9/25/1995	SO USE IN FUTURE CALLS.FIND HOW SHE RECOMMENDS AND HOW SHE TITRATES.
PPLPMDL0800000001	AKRON	OH	44309	9/26/1995	GREAT NEW GUY!! KNOWS DR. WALLACE AND HE TOO CAME FROM CCF HAD 4 RX FOR MSC SITTING ON DESK.NOT AFRAID TO GO HIGH W/CA PTS BUT NOT W/OTHERS.SAYS KNOWS ALL ABOUT MSC.ALSO USES IT FOR WITHDRAWAL PURPOSES AND GETS GOOD RESULTS.SAYS TOO MANY PTS LIKE THEIR PERCOCET AND WANT IT-GET HIGH.TRIES TO USE MORE MSC BUT THEY CLAIM THEY DON'T LIKE IT AND IT DOESN'T WRK
PPLPMDL0800000001	AKRON	OH	44309	9/26/1995	CHECKED ON INSERVICE FOR THURSDAY WITH JEWIS PHARMACY AND ONCOLOGY FLOOR INSERVICE FOR OCTOBER 2
PPLPMDL0800000001	AKRON	OH	44309	9/26/1995	PROBED FOR FORMULARY ROLE IN PAIN MEDS/ GETTING READY FOR OXY ALSO CONFIRMED 8/2/INSERVICE LAXATIVES
PPLPMDL0800000001	GARFIELD HTS	OH	44125	9/26/1995	REPORE WITH HER AND THE STAFF SHOULD PROVE BENEFICIAL. MARYMOUNT IS BETTER TO SEE TIRGAN.SHE REMEM GAIL AND SEEMED TO LIKE.NEED TO FIND THEIR PREFERENCES FOR PAIN MEDS
PPLPMDL0800000001	MAPLE HTS	OH	44137	9/26/1995	NEED TO GET PROPER DATA FOR UPDATE OF COMPUTER
PPLPMDL0800000001	EUCIID	OH	44119	9/26/1995	BAD MOOD TODAY-ASKED ME RE UNIDUR-DOESN'T WANT ANY BASHING OF ANY PRODUCTS.DISC FOOD ISSUE W/ARK.AGREEED MULTIPLE DOSES ARE MORE CREDIBLE.SAYS HE DOESN'T PLAN ON REALLY USING IT- KEEP ON HIM-HE'LL BE BIG TARGET.
PPLPMDL0800000001	AKRON	OH	44304	9/26/1995	CAUGHT IN ELEVATOR AFTER APPOINTMENT/ TALKED BRIEFLY ABOUT UNIPHYL AND ASKED WHAT I WAS DOING ON ONC FLOOR BROUGHT UP MSCONTIN
PPLPMDL0800000001	INDEPENDENCE	OH	44131	9/26/1995	HE IS A FAN OF MSC BUT NEEDS WORK WITH BREAKTHRU MEDS FOR HE USES WIDE ARRAY COMMITTED TO DHC AND TO THE MSIR FOR M & M APPROACH.INVITED TO TUMOR BDS AT ST LUKES AND HE SAID THAT HE WOULD INTRO AROUND.TUMOR BDS ARE FRI AT 8 IN CONF BY CAFETERIA USED CARE GIVER TEAM APPROACH AND THAT SEEMED TO MAKE SENSE TO HIM
PPLPMDL0800000001	PARMA	OH	44129	9/26/1995	HE IS IN PARMA MUCH MORE THAN HERE CHANGED ADDRESS AND WILL WORK ON AT THIS LOCATION
PPLPMDL0800000001	INDEPENDENCE	OH	44131	9/26/1995	HE USES A FAIR SHARE OF THEO 24 BUT IT MAY NOT BE SHOWING UP IN THE AM SEEMS TO BE BETTER THAN OTHER TIMES.SEE WHAT HE WILL DO TO HELP
PPLPMDL0800000001	AKRON	OH	44304	9/26/1995	DOC REAL OPEN ABOUT PATIENT WHO CASCADED INTO INTUBATION ONLY PROD NOT ON IS THEOPH SHOWED RELEASE MECHAN/MSCONTIN AND PROVED SUPERIORITY WITH FDA/MORPHINE AND SAME WITH UNIPH SHOWED DUBUSK 18/NO SLEEP DETERIORATION AND IMMUNOMODULATRY
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	9/26/1995	NEED TO COME IN WHEN DEBBIE IS HERE
PPLPMDL0800000001	INDEPENDENCE	OH	44131	9/26/1995	BUILDING REPORE WITH WHOLE STAFF SHOULD HELP IN ALL PERIPHERAL AREAS.THEY DO NOT SEEM TO HAVE ALOT OF INPUT BUT REEVALUATE WHEN I HAVE MORE INFO
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	9/26/1995	ONLY HAS 2 SENOKOTS ON THE SHELF BUT HE LIKES SAMPLES SO SEE IF HE CAN GET SOME MORE VARIETY
PPLPMDL0800000001	BRECKSVILLE	OH	44141	9/26/1995	MADE PRESENTATION TO LINDA JONES, INF CON. SHE WILL CONTACT OTHERS FOR THEIR OPINIONS ON THE BETASEPT AND THEY ARE DOING A TRIAL ON WARD 7.NEED TO FOLLOW UP 10-13 AND GET MED AFFAIRS INFO TO
PPLPMDL0800000001	GARFIELD HTS	OH	44125	9/27/1995	VERY BUSY-UNDERSTANDS ABOUT THE SWITCH BUT NEED TO GET HIM COMMITTED TO DHC
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	9/27/1995	SHE IS DEADSET AGAINST THE CAFFEINE.MAY BE A OXY TARGET
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	9/27/1995	SHE IS DEADSET AGAINST THE CAFFEINE.MAY BE A OXY TARGET
PPLPMDL0800000001	BRECKSVILLE	OH	44141	9/27/1995	NO DHC FROM MATHEWS SO KEEP TRYING OHTER SOURCES
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1995	MADE APPT IN ONCOLOGY AND ALSO GOT ON THE ONC FLOOR TO MEET RESIDENTS.BALLO MAY BE ACESABLE IN THE FUTURE.
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1995	SHE HAS NOT STARTED ANYONE ON UNI YET.NEED TO FOLLOW UP AND MAKE MORE NOISE.SAMPLES HAD JUST ARRIVED SO I ASKED DORIS FOR ADDITIONAL HELP.
PPLPMDL0800000001	GARFIELD HTS	OH	44125	9/27/1995	NO DHC FROM CUTJIAN YET.WILL NEED TO REMIND AND GET SAMPLES INTO HIS OFFICE.
PPLPMDL0800000001	AKRON	OH	44302	9/27/1995	TRY TO FIND GUIDELINES FOR CHRONIC BENIGN PAIN DISCUSSED DR GILLIAND USING MSC TO HELP HIM
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1995	GOOD FOLLOW UP WITH THE TAPE AND NAMES FROM THE DAYTON VA. EXCITED ABOUT THE UH TALK AND THIS COULD LEAD TO OTHER BETTER CONTACTS AT THE HOSP
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1995	MADE APT AT THE HOSPITAL AND ALSO GOT ON THE ONC FLOOR TO TALK TO 2 RESIDENTS.MATT BALLO MAY ACCESSABLE IN THE FUTURE. THEY SAY THEY USE ALOT OF MSC.WE WENT OVER THE BEN OF USING M WITH M.ADV OF CAPS AND LEFT VARIOUS STUDIES.THEY LIKED THE CON CALC THE BEST.
PPLPMDL0800000001	CLEVELAND	OH	44119	9/28/1995	DISCUSSED PROBLEMS HE HAS W/DURA USERS LOCALLY/REAL PROBLEM BUT SLOWLY WORKING AT IT.TRIES TO GET ALL PTS THAT COME TO THEM OFF DURA IF POSSIBLE.DISC FUTURE TALKS THAT I HAVE HIM SCHEDULED
PPLPMDL0800000001	AKRON	OH	44309	9/28/1995	DID INSER FOR PHARMACY CME PROGRAM SUZANNE NESBIT WNT TO SP FOR OXY
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	9/28/1995	THIS IS GOING TO BE DIFFICULT AND ALOT OF TIME WILL BE REQUIRED.REPORE SHOULD GO ALONG WAY BUT NEED TO BE TECH AS WELL.KEEP BEING PERSISTANT
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/28/1995	MET AT SOUTHPOINT ON ONCOLOGY FLOOR.ASKED ABOUT SPEAKING AND HE SAID THAT HE WOULD.HE IS GOING ON VACATION BUT MADE SURE TO GET HIS OK TO SEE WHEN HE GETS BACK.NEED TO STRESS THE DIFFERENCES BET ORA AND MSC
PPLPMDL0800000001	EUCIID	OH	44119	9/28/1995	STILL USING QUITE A BIT/WHENEVER HE CAN HE SAYS
PPLPMDL0800000001	AKRON	OH	44310	9/28/1995	SET APPT FOR OCT 18 ASK PROTOCOL FOR ASTHMATIC/ CANCER PAIN PATIENT/ ACUTE PAIN PATIENT
PPLPMDL0800000001	LYNDHURST	OH	44124	9/28/1995	SAW AT HOSPITAL AND I AM TRYING TO GET REPORE WITH NURSES. THE USE OF CANDY AND SENOKOT SHOULD HELP.NEED TO GET HIS DIL BUSINESS FOR MSIR AND FIND WHY HE IS USING THE PATCH. M&M APPROACH MAY HELP BUT NEED TO BUILD TRUST
PPLPMDL0800000001	AKRON	OH	44319	9/28/1995	DETAILED SENOKOT PRODUCTS AND ASKED FOR STOCKING ON CHILD. SYRUP. NEED TO FOLLOW UP TO SEE IF HE BROUGHT IN.
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	9/28/1995	PAIN CLINIC ISTILL IN ITS INFANCY BUT I WANT TO GET IN ON THE GROUND FLOOR.FOUND THODA AND NAPIERCHOWSKI AND MADE APPT NEED TO STRESS BEN OF MSC AND DHC AND FIND PREFERENCES OF DRUGS OF
PPLPMDL0800000001	EUCIID	OH	44119	9/28/1995	SAMPLES FOR EUCIID OFC
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	9/28/1995	HAS SCATTERED PAT ON MSC BUT DICKMAN IS DOING MORE WITH THE PATCHES SO KEEP ON TOP OF IT WITH FUTURE APTS WITH THE DOC
PPLPMDL0800000001	AKRON	OH	44310	9/28/1995	STOPPED IN FOR A SERVICE CALL BUT DOC VERY CORDIAL MUST EST GUIDELINES FOR PROPER ASSESSMENT TO ENSURE DURA AND MSC ARE SET APART NOT APPORRP TO ASSESS UNTIL STEADY STATE ACHIEVED DURA NOT APPROPRIATE
PPLPMDL0800000001	AKRON	OH	44310	9/28/1995	WILL DEVELOP ACTION PLAN FOR PROMOTION OF UNI/MSC/DHC WILL BRIN G IN PROTOCOL FOR CANCER AND ASTHMA
PPLPMDL0800000001	LYNDHURST	OH	44124	9/28/1995	GET IN AT THE BEGINNING WHEN THEY ARE NOT SO BUSY AND CAN BE SOLD ON PRODUCTS
PPLPMDL0800000001	CLEVELAND	OH	44119	9/28/1995	DISCUSSED W/HER POSSIBLE DATES FOR CME PROGRAM FOR ALL NURSES-VERY INTERESTED THIS TIME AND HAPPY I REMINDED HER.
PPLPMDL0800000001	CLEVELAND	OH	44119	9/28/1995	SAMPLES/WANTS DINNER/HAS NO IDEA WHAT UNI-DUR IS-THOUGHT IT WAS A GENERIC THEO/WANTS DINNER PROGRAM.
PPLPMDL0800000001	AKRON	OH	44304	9/28/1995	NOT WILLIG TO TALK, TRIED TO SET APPT HAS NO IDEA WHAT HES DOING, SOMEHOW MUST DEVELOP RAPPORT OR NEED FOR OUR SERVICES
PPLPMDL0800000001	EUCIID	OH	44119	9/28/1995	GETTING MORE RECEPTIVE-HAS BEEN NOTICING THAT I HAVE BEEN DOING A LOT OF LUNCHEES RECENTLY/TALKS MORE OPENLY ABOUT WHAT SHE DOES NOW-NX-ADDRESS ISSUE OF USING DURA AND MSC TOGETHER-TYPICALLY MSC 60MG AT NIGHT!!RANTS AND RAVE ABOUT THIS.
PPLPMDL0800000001	CLEVELAND	OH	44119	9/28/1995	DID LUNCH-TELLS ME EVERYTHING I WANT TO HEAR AND CORRECTS GRAMMAR.WON'T GET REAL SPECIFIC/I HAVE TRIED TO GET HIM TO TELL ME SOMETHING ABOUT A PT.SAYS HE HAS NO PROBLEM DOSING WHAT EVER PT NEEDS.SAYS ONLY SMALL % CAN'T SWALLOW AND GO TO ANOTHER ROUTE. USING MORE DURA THAN HELL ADMIT
PPLPMDL0800000001	LYNDHURST	OH	44124	9/28/1995	JUST BEGINNING THEIR PAIN CTR.HE IS SO CULTURALLY DIFF FROM OTHER INDIAN PHYSICIANS MAY BE A NICE PROBE TO BREAK ICE AND SEE WHERE HE IS COMING FROM.NEED TO FIND POTENTIAL
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	9/28/1995	SHE CAN BE A GREAT LEAD FOR THE ONCOLOGY DEPT AT THE HOSP. SHE IS WORKING ON ONCOLOGY MONTH AT THE HOSP AND ASKED FOR A GRANT FOR BOOKS ETC.SHE WORKS WITH BORNSTEIN AT THE HOSP AND WITH WINE IN PRIVATE PRACTICE.
PPLPMDL0800000001	AKRON	OH	44310	9/28/1995	NEED TO ESTABLISH ASSESSMENT PROTOCOL IF NURSES DO NOT ASK NO TITRATION WILL OCCUR SHOW WITH MORPHIN ASSESSMENT CAN TAKE PLACE EVERY 20-24 HOURS
PPLPMDL0800000001	AKRON	OH	44304	9/28/1995	MOVE TO NEW OFFICE SHOWED TITRATION 50-100% FOR PAIN REPORT ED AT 5-10 AND 25-50% PAIN REPORTED 1-4
PPLPMDL0800000001	UNIONTOWN	OH	44685	9/28/1995	SPOKE WITH HER BETWEEN PATIENTS. SHE IS MED DIRECTOR OF REST HAVEN NURSING HOME. SUGGESTED DOING INSERVICE THERE ON PAIN MANAGEMENT. SHE IS USING MSC. BUT WAS NOT CONFIDENT DOSING IT
PPLPMDL0800000001	CLEVELAND	OH	44122	9/29/1995	UPWARD. WAS IN PHARMACY THAT RECEIVED A RX FOR MSC 60MG Q12H. SHE IS WRITING FOR NURSING HOME PATIENTS. GAVE ME NAME OF NURSE AT HOME CAROL ECKERT 644-3914 FOR INSERVICE
PPLPMDL0800000001	CLEVELAND	OH	44107	9/29/1995	NEED TO FIND HIS HOT BUTTONS AND WHAT IS IMPORTANT TO HIM HE IS ALOT YOUNGER THAN I EXPECTED
PPLPMDL0800000001	CLEVELAND	OH	44104	9/29/1995	BILL SAID THAT THEY HAVE MSC IN STOCK BUT CHANGE MOSTLY TO ORA.NEED TO TALK TO CAM TO SEE IF THIS CAN BE STRAIGHTENED OUT
PPLPMDL0800000001	AKRON	OH	44313	9/29/1995	NO STREET VAL. NO GENERIC NO SEDATION
PPLPMDL0800000001	CLEVELAND	OH	44111	9/29/1995	SEES LOTS OF NURSING HOME PTS.SAYS USES SOME MSC AND WANTS MORE INFO DROPPED OFF AT OFC.
PPLPMDL0800000001	CLEVELAND	OH	44111	9/29/1995	BABAKI LUNCH FOR RESIDENTS
PPLPMDL0800000001	AKRON	OH	44313	9/29/1995	NO STREET VAL. NO GENERIC
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	9/29/1995	INTREST IN CME PROGRAM
PPLPMDL0800000001	OLON	OH	44139	9/29/1995	AL IS GOING TO PUT IN ANOTHER BOTTLE OF DHC IN STOCK. THE LAST BOTTLE HAS BEEN THERE SINCE 93
PPLPMDL0800000001	LAKEWOOD	OH	44107	9/29/1995	REALLY USING A LOT MORE LATELY-SHWD BARNES AGAIN/SAYS LIKES USING IT QD RATHER THAN BID.AGREES THEO SHOULD BE BASELINE

PPLPMDL0080000001	NORTH OLMSTED	OH	44070	9/29/1995	AOK.....
PPLPMDL0080000001	CLEVELAND	OH	44104	9/29/1995	SAT IN ON TUM BDS THAT ARE IN THE CONFERENCE ROOMS BY THE CAFETERIA.GREAT WAY TO BECOME PART OF THE SCENERY
	WESTLAKE	OH	44145	9/29/1995	DR TAYLOR IS A SLO BID MAN ...ALMOST 60% OF HIS PRACTISE... IS FOR SLO BID...EXPLAINS THAT THAT THE HABIT STARTED IN MED SCHOOL....NEVERTHELESS HE WAS VERY INTEREST WHEN WE DISCUSSED BARNES...ASKED TO KEEP THE REVIEW..SAID HE WOULD READ...TOLD HIM WE WOULD FURTHER DISCUSS AT NEXT CALL... GOOD MEETING.....
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	9/29/1995	AOK.....
PPLPMDL0080000001	CLEVELAND	OH	44104	9/29/1995	QUICK CALL.MAY BE A FUTURE TARGET AND MIGHT AS WELL SEE IF I CAN GET SOME DHC
PPLPMDL0080000001	AKRON	OH	44320	9/29/1995	RELEASE SYSTEMS UNIV/PHYL
PPLPMDL0080000001	SOLO	OH	44139	9/29/1995	HIS NEW OFFICE IS WONDERFUL.HE IS STILL FOLLOWING SOME CANCER PATIENTS AND SEEMS TO BE A MILD UNI TARGET.TRY A FEW MORE CALLS TO SEE IF THIS CAN BE A GOOD OFFICE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/29/1995	QUICK HIT.NOT SURE IF HE REMEMBERS ME OR NOT BUT IT SHOULD BE A GOOD TRANSITION.NEED TO GET A BETTER SENOKOT IMPRESSION
PPLPMDL0080000001	AKRON	OH	44313	9/29/1995	DHC NO STR BVAL, NO GNEERIC
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	10/2/1995	STILL NEED TO FIND WHY HE IS NOT SHOWING UP A GREAT DEAL. HE MAY NOT HAVE A BIG TO DO WITH SGH HOSPICE SO NEED TO GET INFO FROM RETAILERS REGARDING HABITS
PPLPMDL0080000001	CLEVELAND	OH	44111	10/2/1995	QUICK HIT-WALKS AND TALKS-SAYS UNI GREAT-EXPLAINED BRIEFLY DIFF BETW US AND T-24 W/MARTIN BOOK.GREAT QUICK HIT KNEW HE IS USING T-24 MORE.SEEMD REAL INTERESTED.SAYS LIKES UNI BET. F/U
PPLPMDL0080000001	AKRON	OH	44309	10/2/1995	DOC USING SENOKOT FOR ALL PATIENTS/ ADDRESSED CONSISTENCY IN OPIOID USAGE DOC SEES BENEFIT OF NOT MIXING OPIOIDS
	MIDDLEBURG HTS	OH	44130	10/2/1995	THEY ARE BIG FANS OF MSC BUT WENT OVER THE DIFFERENCES BET ORAMORPH AND OURS.NEED TO FROP OFF CE TAPE AND GET INTO ONE OF THEIR TEAM MEETINGS.TRYING TO BUILD ON THE MSIR USE.ROXANOL AND FORMULARY INFO WILL NEED TO GET MORE FAMILIAR WITH
PPLPMDL0080000001	CLEVELAND	OH	44106	10/2/1995	ATTENDED HER TALK AT UH.FOUND INFORMATION ABOUT THE FIRM LUNCHES.MAY WANT TO GO THRU LAWANA TO SEE WHAT CAN BE DONE SHE HAS TIES TO THE HOSPICE AT SOUTHWEST.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	10/2/1995	REPORE WILL HELP GET MORE BUSINESS HERE AND THE BEST WAY TO GO MAY BE TO GET THE MSIR BUSINESS FOR BREAKTHRU. THE MAJOR COMPETITOR FOR THIS USE IS THE ROXANOL LIQUID
	MIDDLEBURG HTS	OH	44130	10/2/1995	BETH FROM THE VA DOES SOME WORK HERE AS WELL.THEY ARE INTERESTED IN THE CE BOOKLET AND TAPE.TRYING TO GET IN TO ONE OF THEIR TEAM MEETINGS.SHOULD GET GOOD RESPONSE FROM THESE NURSES BECAUSE THEY LIKE MSC
PPLPMDL0080000001	CLEVELAND	OH	44106	10/2/1995	MET TWO OF THE MED RESIDENTS AT BETH'S TALK.NICE SENOKOT EXCHANGE.RECEIVED NAMES FOR DOING MORE RES ACTIVITY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	10/2/1995	TRYING TO GET THEM TO KEEP PATIENTS ON MSC AND THEY TELL ME THAT THEY STILL TITRATE EVEN IF PAT GOES TO THE PATCH. A WAY TO GET GROWTH MAY BE TO CONCENTRATE ON MSIR
PPLPMDL0080000001	AKRON	OH	44302	10/2/1995	LEVY NOT MIXING OPIOIDS AND AGGRESSIV TITRATION RECOGNIZING NON OPIOID RECEPTIVE PAINS AND PROPER ADJUVANS
PPLPMDL0080000001	AKRON	OH	44304	10/2/1995	ADDRESSED TITRATION OF LONG ACTING OPIOIDS AND PERCENTAGES WENT OVER REASONS TO USE MORPHINE FOR BREAKTHRU WHEN USING BRKTHRU
PPLPMDL0080000001	AKRON	OH	44309	10/3/1995	LAX INSERVICE ONCOLOGY
	CLEVELAND	OH	44111	10/3/1995	SO TOOK OVER FOR 1 OF CHADWOICK'S PTS AND PUT ON MSC LAST WEEK.RESIDENTS SEEM TO HAVE BETTER PAIN PRACTICES SINCE MY TALK AT LUNCHEON.VASAVADA IN PARTICULAR REALLY IS TRYING TO GET AS MUCH INFO AS POSSIBLE HAS CHAUDHRY'S PT ON 150MCG PATCH.WONT CONVERT TO MSC.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	10/3/1995	MAY BE TAKING WRONG APPROACH.NEW DATA SHOWS HIS USAGE OF MSC AS BEING WELL.WILL NEED TO WORK ON EASE OF USE AND GETTING HIM COMFORTABLE WITH MSIR.ALSO NEED TO GET A BETTER COMMIT TO DHC.HE COULD LEAD TO ALOT OF GROWTH WITH SOME PLAYOFF FROM MSC.
PPLPMDL0080000001	SHAKER HTS.	OH	44122	10/3/1995	HE HAS AN OUTDATED BOTTLE OF DHC BUT HE ORDERED ONE FOR ME.
	CLEVELAND	OH	44111	10/3/1995	STILL NOT FEELING WELL.ASKED HIM ABOUT MSC USE.REALLY TRYING TO GET OUT OF HIM WHAT DR. VASAVADA TOLD ME BOUT HIM HAVING BAD EXPERIENCE W/MSK ONCE A SHORT TIME AGO.BUT DR. WON'T AD- MIT IT.TELLS ME HE USES IT BUT WON'T GET SPECIFIC.ALWAYS TELLS ME WHAT I WANT TO HEAR.SAYS USES IT UNTIL THEY CAN'T SWALLOW.TOO SOON GOING TO DURA MAY BE SKIPPING MSC TOTALLY.
PPLPMDL0080000001	PARMA	OH	44129	10/3/1995	USING THE SERVEFOT FOR NOCTURNAL SYMPTONS AND STATED REFLEX AND OTHER THEO SE AS REASONS STATED IMPORTANCE OF SEEING THE REP AS REASON TO CHOOSE ONE THEO OVER OTHERS.10-15% OF HIS PATIENTS HAVE NOCTURNAL SYMPTONS NT INIT PROBE IS TO BE. WHEN DO YOU HAVE YOUR PAT TAKE THEIR DOSE OF UNIT? FOLLOW UP WITH WHT DO YOU THINK WILL HAPPEN IF U GIVE AT NT.
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/3/1995	SHE CALLED FOR SAMPLES OF DHC AND NOT SURE IF SHE HAD A GOOD UNDERSTANDING OF WHAT IT WAS SO I MADE SURE.RPH TOLD A PATIENT THAT IT WAS A COUGH PREP
	CLEVELAND	OH	44111	10/3/1995	SAYS STILL USING IT BUT STILL HAS PROBLEM WITH SOME STORES. WHAT CAN I DO IF HE WON'T WRITE DOWN STORE NAME?I'VE CKD ALL IN AREA AND THEY ALL HAVE IT.KEEP USING.SAYS LIKES IT BETTER THAN ANY OTHER COMBO.DONEST' KNOW WHY.DONEST' GET A LOT OF FEEDBACK.
PPLPMDL0080000001	CLEVELAND	OH	44111	10/3/1995	SAYS TRIED IT ON PT-NEW-SO FAR SO GOOD.REC'D SAMPLES.WILL CONT TO TRY.BETTER FEEDBACK NX TIME.
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	DETAILED UNIPHYL AND BROGHT DOSING GUIDELINES ASKED DIFFERENCE BETWEEN UNIDUR AND UNIPHYL EXPLAINED DIFF BYMSCONTIN
PPLPMDL0080000001	CLEVELAND	OH	44111	10/3/1995	ONC FLOOR-2 PTS ON MSC READY TO GO HOME.BOTH CUNNINGHAM'S ASKED MARYANN WHAT THEY THOUGHT OF CME PROGRAM.LIKED IT. GREAT INFO.TOO DISTRACTED W/OJ TODAY.
PPLPMDL0080000001	CLEVELAND	OH	44111	10/3/1995	DID CEU PROGRAM FOR ENTIRE PHARMACY.WENT OVER VERY WELL.JIM FROM OUTPT PHCY ATTENDED AS WELL AS MIKE HOYING-DIRCT OF PHCY FOR FAIRVIEW AND LUTHERAN.LEAH AND RUSS ALSO.THEY REALL ENJOYED
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	DISCUSSED NEXT WEEK CME PROGRAM WENT OVER QUICK ACTION OF DHC AND STEADY STATE ALSO UNIPHYL BEIG ONLY WITH PM DOSING
PPLPMDL0080000001	SHAKER HTS	OH	44122	10/3/1995	TRIED TO USE ROD'S PROBE ABOUT THE METHYLATING TO MORPHINE BUT IT JUST SEEMED TO GO OVER HIS HEAD.TRIED TO GET HIS ACUTE BUSINESS.MAY WANT TO FOLLOW UP EVERY COUPLE OF MONTHS.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/3/1995	TRYING TO GET REPOTE WITH THESE LADIES AND IT IS GOING TO TAKE SOME TIME AND SOME CANDY.DR PEPPER FOR DR BRESSI WILL HELP AS WELL.
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	SHOWED MSCONTIN AND FDA APPROVAL PROVED ORAL TO IV SCORED UNIPHYL COMPARED TO UNIDUR AND SHOWED KIRSTEN
	BEACHWOOD	OH	44122	10/3/1995	THEY CALLED FOR SOME SAMPLES OF DHC SO I MADE THE BEST OF IT BY TALKING ABOUT MORE DIFFERENCES BETWEEN ORA AND MSC. WILL NEED TO KEEP TALKING ABOUT EASE OF USE AND MAYBE HAVING HER PATIENTS GO TO ANOTHER PHARMACY
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	DOCTOR USING THEO EXPLAINED DIFFERENC BETWEEN DELIVERY MECH AND SHOWED HOW SOLMETEROL INTERFERES WITH SLEEP
PPLPMDL0080000001	CLEVELAND	OH	44113	10/3/1995	SAW AT FGH/CENSUS WAY UP.HAVE SEVERAL PTS ON MSC.NO NEW DOCS FOR ME TO CHECK OUT.MASSOUIH EXTREMELY BUSY LATELY HAS SEVERL HOSPICE PTS.CONFIRMED CME PROGRAM FOR 10/18.
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	POINTED OUT SOLMET NOT EFFECTIVE AT REDUCING B2 NEED AT NIGH
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/3/1995	STILL NOT MAKING A GREAT IMPACT.HOPEFULLY REPITITION AND EXPOSURE WILL HELP.TRY USING THE EASE OF USE FOR MSC AND DONT FORGET TO TARGET FOR DHC
	MIDDLEBURG HEIGHTS	OH	441303497	10/3/1995	FOLLOWED UP WITH PAT AND GOT HER A COPY OF THE TAPE.LOOK AT INVOICES AT THE HOSPITAL TO CHECK MSC PROGRESS
PPLPMDL0080000001	CLEVELAND	OH	44111	10/3/1995	QUICK THRU WINDOW-MAKES APPTS-BUT GAVE HIM INFO ON MSC-DOSIG TITRATION ETC.CALC WAS GREAT HE SAID.ALSO-GAVE INFO ON UNI AND KERSTEN STUDY.MADE APPT.
PPLPMDL0080000001	AKRON	OH	44304	10/3/1995	CONFIRMED PROGRAM AND BROUGHT UP NEED TO TITRATE 50-100 WHEN PATIN REPORTED 5-10 AND 25-50 WHEN 1-4 SEEMEDRECEPTIVE
PPLPMDL0080000001	AKRON	OH	44319	10/4/1995	CHECKED SAMPLES AND SPOKE WITH HIM BRIEFLY REMINDING HIM OF DHC AND UNIPHYL USE. SAID HE HAS TRIED ON A COUPLE OF PATIE NTS.
	BARBERTON	OH	44203	10/4/1995	LEFT INFO. ON ONCOLOGY FLOOR. TRYING TO SET UP INSERVICE FOR THEM NEED TO COORDINATE WITH HAZRA OFFICE AND NURSING STAFF THERE. WERE INTERESTED IN CME PROGRAM. NEED TO FOLLOW UP AFTER TALKING WITH SHIRLEY HAYES AT HAZRA OFFICE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	10/4/1995	HE IS VERY PLEASANT AND OPEN.WILL PROBABLY NEED REMINDED SO DINT BE AFRAID TO BE CONSISTANT AT THE OFFICE.HE MAY TURN OUT OT BE A UNI TARGET.HIS VOLUME FOR COMBO ANAL COULD LEAD TO A GREAT
PPLPMDL0080000001	AKRON	OH	44319	10/4/1995	DEAL OF GROWTH IF COMMITTMENT COMES
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	10/4/1995	GAINED INFO. ON DOCTORS USING CII AND CIII. YEE, BARTLETT ADJAN ARE MAIN DOCS IN AREA FOR THESE. DISCUSSED SENOKOT S TO SUGGEST FOR OPIOID USAGE AS BOWEL REGIMEN. AGREED THAT THAT WOULD BE USEFUL TO HIM AND PATIENTS.
PPLPMDL0080000001	CLEVELAND HTS	OH	44122	10/4/1995	NEED TO MAKE SURE HE REMEMBERS ABOUT THE DHC.HE WAS IN A HURRY SO IT MAY NOT SINK IN WITH THE CHANGE OF DRUGS. KEEP AFTER THE DHC LEVEL AND MAY EVEN GET SOME RESIDUAL UNI
	BEACHWOOD	OH	44122	10/4/1995	SHE IS PREGNANT AGAIN AND EXPECTING IN FEB.OF THE GROUP SHE SEEMS THE LEAST BUSY.KEEP TRACK OF DATA TO SEE WHERE SHE FITS AS A TARGET.SHE WILL USE DHC AND SHOULD GET SOME TERTIARY BUSINESS WITH UNI IF SHE CAN GET BUSIER
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/4/1995	DID CME INSERVICE FOR ALL ONC NURSES.SHE THOUGHT IT WAS A GREAT PROGRAM.
PPLPMDL0080000001	BARBERTON	OH	44203	10/4/1995	SPOKE WITH SHIRLEY. SAID DR. HAZRA USING MSC OFTEN AND DURA GESIC SECOND LINE. INFO. DOES NOT SUPPORT. DID NOT GET MUCH TIME WITH HER NEED TO PROBE FOR USAGE NEXT TIME.
PPLPMDL0080000001	CLEVELAND	OH	44113	10/4/1995	QUICK THRU WINDOW/GAVE NEW KERSTEN STUDY AND BARNES REPRINT/ UNI FILE CARD.NO TO GET MORE TIME W/HIM FOR SURE.NO APPTS MADE REALLY. SAYS USES UNI
	LAKEWOOD	OH	44107	10/4/1995	MATERIALS MGMT/INF CONTROL-BSPF WAS APPROVED AT VALUE ANALY- SIS MTG TODAY/SURGERY IS TRIALING IT FOR APPROVAL.IF THEY LIKE IT IT'S AN AUTOMATIC SWITCH.THEY LIKE THE PRICE. ONC FLR-DID CME INSERVICE FOR ALL NURSES.2 DIFFERENT GROUPS
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/4/1995	SO QUICK-NO TO GET BETTER AT PRESENTING QUICK HITS WITH HIM. SHWD BARNES REAL QUICK-AGREED AND WALKED AWAY.I FOLLWOED HIM AND ASKED HIS OPINION.SO LIKES UNI-KNOWS CONVERSION BETTER NOW.NO ONE TO STRAT ON IT TODAY.
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/4/1995	SAME OLD THIN G BUT THAT'S ALL I'LL GET W/HIM.I THINK.SAYS NO MORE ORAMORPH.SAYS HAS SEEN OTHER DOCS W/INFO ON IT.WANTS PENS.TOLD HIM TO STOP BY O ONC FLR FOR LUNCH TODAY.DOING CME.
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/4/1995	REALLY USING A LOT MOR LATELY HE SAYS.DISC T-24 AGAIN.SHWD MARTIN BOOK AND BLOOD LEVELS.STILL LIKES FLR OF DOSING OF T-24 BUT KNOWS CAN ACHIEVE SAME RESULTS W/QD UNI.SAYS HAS TRIED W/GOOD
	LAKEWOOD	OH	44107	10/4/1995	DONST THINK THERE'S ANY DIFF IN THEO BUT SAYS SHE LIKES UNI-WHY? QD.TRIED TO DISCUSS BARNES AND OUR DELIVERY SYSTEM BUT HAVE TO START FROM SCRATCH EVERY TIME.AGREED W/EVERYTHIN I SD.FIND OUT WHERE POSITIONS UNI.
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	10/4/1995	TALKED TO STEVE IN MAT MGMT AND THEY ARE BUYING FROM SENECA WILL NEED TO GET A WHOLE LOT MORE FAM WITH THE INVOICES BEFORE NEXT VISIT.TOOK CARE OF THE BETADINE PROBLEM.
PPLPMDL0080000001	AKRON	OH	44319	10/4/1995	REMINDED HIM ON DHC. SAID HE IS TRYING
	AKRON	OH	44319	10/4/1995	LARGE VOLUME STORE. DO NOT CARRY MANY GENERIC SENOKOTS.ONLY SENOKOT 60. COMMITTED TO SUGGESTING SENOKOT FOR OPIOID USE PATIENTS. CONFIRMED DOCTORS IN AREA USING CII AND III NO NEW NAMES GAINED.
PPLPMDL0080000001	AKRON	OH	44319	10/4/1995	MET WITH HIM AT LUNCH. USING DURAGESIC ON TWO PATIENTS. ONE WHO HAS LITTLE STOMACH LEFT AND OTHER PATIENT ON MULTIPLE ORAL MEDS WHO SHE DID NOT WANT TO SWALLOW ANY MORE PILLS. WENT OVER LEVY ARTICLE AND HE SAID HE WOULD BE COMFORTABLE USING AND TITRATING MSC. ALSO LIKED DHC. HE WAS A SYNALGOS USER IN HIS TRAINING. COMMITTED TO USE.
PPLPMDL0080000001	AKRON	OH	44309	10/9/1995	CALLED ON RAD ONC MUST CALL KEVIN FOR SETTING UP INSERVICE PATIENT HAD MED CARD THAT PAID FOR MSCONTIN
PPLPMDL0080000001	AKRON	OH	44307	10/9/1995	WENT UP RAO FLOOR MET WITH MOLLY VERY BUSY SUE ON VACATION HAD GIVE MONIES FOR GIRLS WHO WENT TO SYMPOSIUM
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	STOPPED IN AT ER TO DISCUSS DHC. DR. FRANK HAD NOT RECIEVED DHC SAMPLES. HIS DEA IS LISTED ON HOME ADDRESS. THAT MIGHT BE PROBLEM. NEED TO CHECK INTO FOR HIM.
PPLPMDL0080000001	AKRON	OH	44302	10/9/1995	FIRST CALL INFO GATHERING PAIN DIAGNOSTIC CLINIC SEE ALL TYPES OF CHRONIC PAIN SET UP INSERVICE FOR MONDAY

PPLPMDL0080000001	LAKEWOOD	OH	44107	10/9/1995	NO TIME TODAY EXCEPT TO SHOW HIM NEW KIDNEY ARTICLE ABOUT W/D FROM THEO.SAYS NO UNIDUR YET.
PPLPMDL0080000001	AKRON	OH	44307	10/9/1995	TRIED TO MEET WITH MADGE BUT SHE WAS OUT OF IT DIDNT REMEMBE ME VERY BUSY
	BEACHWOOD	OH	44122	10/9/1995	VERY QUICK.HE IS NOT THE FRIENDLIEST AND MAY WANT TO CHECK TO SEE IF SOBEL OR MULLIN ARE MORE OPEN.TRY TO MAKE BASE WITH A LAX PROTOCOL.THIS MAY BE A WAY TO LOOSEN HIM UP. MET HELEN PETTY AND SHE LIKED THE IDEA OF A CE PROGRAM BUT WILL HAVE TO GO THRU THE WHOLE GROUP
PPLPMDL0080000001					
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	BASICALLY A NO SEE DOCTOR. MAJOR INFLUENCE IN OFFICE IS THEIR PHARMACIST RICK, AND SHIRLEY HAYES THE ONCOLOGY NURSE
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	SOLD OFF SALES PIECE. REPETITION IS KEY WITH HIM. STRESSED CAFFEINE AS OFFSETTING SEDATIVE EFFECTS, LOW ABUSE POTENTIAL AND COVERED ON MEDICAID. PHARMACIES CONFIRMED HE IS A GOOD WRITER.
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/9/1995	HOSPITAL DISPLAY OUTSIDE TUMOR CONFERENCE. MATERIALS MGMT-DENNIS MULLEN:SD O.R. IS TRIALING BETASEPT. SO FAR HE HASN'T HEARD.WILL DISCUSS AT NEXT VALUE ANALYSIS MTG-DECIDE IF THEY LIKE IT OR
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	WORKS BY APPT. ONLY SET UP APPT. TO MEED WITH HIM NEXT MONTH. LEFT LIT. ON MSC CONVERSION CALCULATOR AND DOSING CARD.
PPLPMDL0080000001	NORTON	OH	44203	10/9/1995	SET LUNCH APPT. TO MEET WITH DR. MATTHEWS. NEED TO STOP BACK IN WHEN I CAN CATCH HIM. OLD DURA FRIEND THAT WILL HELP.
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/9/1995	MET HELEN PETTY AND ONE OF THE 5 WORKERS.JENNY WILL BE BACK FROM CHICAGO ON WED.NEED TO CALL TO SEE THAT SHE GETS THE PACKET OF LITERATURE AND IF THAT IS WHAT SHE WANTED.
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/9/1995	REAL QUICK IN HALL AGAIN-SAYS USING LOTS OF UNI-ESP HIS FATHER-IN-LAW-GETTING MORE CONFIDENT-ND TO GET MORE TIME AND ASK MORE QUESTIONS.NX-WAHT MAKES YOU DECIDE ON 1 THEO OR ANOTHER?
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/9/1995	SAME OLD THING--NEED TO DO SOMETHING NEW WITH HIM-KEY WITH HIM IS TO BE THERE. HE ENJOYS TEASING ME.ALWAYS SAYS TO TALK TO JEAN. SHWD HIM MSIR TODAY AGAIN-SEEMED INT BUT LIKES HIS DILAUIDID.
PPLPMDL0080000001	AKRON	OH	44302	10/9/1995	INTRODUCED TO SCOTT ASKED ABOUT OXYCONTIN WILL SET UP ON 8 SAW SCRIP FOR DURAGESIC NOT SURE WHO WAS FROM WAS THERE TO SET UP INSERVICE
	BEACHWOOD	OH	441221101	10/9/1995	SHE DOWNPLAYED HER ROLE AS CAREGIVER BUT LIKED THE IDEA OF HER ROLE WHEN I EXPLAINED.SHE LIKES IDEA OF IN SERVICE BUT WILL NEED TO GET WHOLE TEAM INVOLVED.IT IS STILL BEST T GO THRU JENNY HOOKS.SHE SEEMS LIKE SHE CAN GET THINGS DONE.
PPLPMDL0080000001	AKRON	OH	44302	10/9/1995	SPOKE WITH CAROLINE HUSB BIRTHDAY, SCOTT SUGGESTED WE USE CONNIE TO GET TO DOC WILL LEAVE LEVY AND SHOE HIS RECOMM FOR USING MORPHINE AS DOC
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	NOT MUCH LEVERAGE WITH OTC FROM PHARMACIST THEY GET WHAT CORPORATE SENDS THEM. WAS WILLING TO SUGGEST SENOKOT S FOR OPIOID USING PATIENTS.
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	DISCUSSED OPIOIDS AND EFFECTS WITH THEM. BROUGHT SENOKOT CHILDRENS TO COUNTER TO GET COMMITMENT TO SUGGEST FOR PARENTS. COMMITTED TO THAT. GAINED INFO. ON LOCAL DOCS FOR THEO AND CIII.
PPLPMDL0080000001	BARBERTON	OH	44203	10/9/1995	DID NOT GET BACK TO RICK AT CANCER CENTER REGARDING PRICING FOR TYLOX VS. MSIR FOR PRICE POINTS. SHE COMMITTED TO RESEARCHING AND CALLING WITH INFO.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	10/9/1995	QUICK CALL HE IS A A3 BUT CAN BE SEEN WITH A LUNCH BUT THERE ARE 24 PEOPLE IN THIS OFFICE.ASK SCOTT FOR HIS ADVICE
	BEACHWOOD	OH	44122	10/9/1995	WENT OVER THE DEL SYSTEM AND DEMONSTRATED THE TABLET.HE TALKED ABOUT PM SE AND SLEEPING AND SHOWED MARTIN.INTROED ANTI INFLAM AND IMMUNOMODULATORY EFFECTS.SLOWLY ESTABLISHING UNIQUENESS OF UNI, NOW IS A TIME TO KEEP SELLING THEOPH AS WELL.MADE LUNCH DATE TO INCREASE REPORE
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/9/1995	F/U W/HIM.SAYS HAS SEVERAL MORE PTS ON NALLING. TRYING TO GET DOCS OFF DURA ABSOLUTELY DOESNT LIKE IT AT ALL.WON'T USE IT! HAS PTS MOSTLY ON 60MG BID OR TID.
PPLPMDL0080000001	NORTON	OH	44203	10/9/1995	SET LUNCH TO MEET WITH HE AND DR. MATTHEWS. HE IS VERY SHY, NEED TO ASK SPECIFIC QUESTIONS NEXT TIME TO PROBE FOR USAGE. WAS IN HURRY TODAY.
	LAKEWOOD	OH	44107	10/9/1995	SAYS HE'S USING IT BUT I KNOW HE'S REALLY NOT THAT MUCH. WAS USING IT FOR HEADACHES AND FIBROMYALGIA.NEEDED TO BE REMINDED WITH STRONG CLOSE.ASKED FOR PT TODAY AND I THINK I GOT IT!!!!SD WD USE MORE.
PPLPMDL0080000001					
	BARBERTON	OH	44203	10/9/1995	USING UNIPHYL AND AND DOSING IN PM. NOT DOSING WITH EVENING MEAL. SHOWED MARTIN COPD STUDY AND STRESSED UNIQUE PEAK STC WHEN PATIENT NEEDS MOST. NOT MUCH FEEDBACK EVEN THOUGH A SIT DOWN APPT. HE WAS PREOCCUPIED BECAUSE OF PATIENT LOAD BRIEFLY DISCUSSED MSC AND NO CEILING DOSE. NEED TO PROBE FOR SPECIFIC USAGE ON NEXT VISIT.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/10/1995	SAW RUNNING THRU HALL AS USUAL.EXTREMELY BUSY/DOING ALL PAM GOLDSTEIN'S WORK NOW.SHE IS AT HOSPCIE.SAYS HE'S GOT HER DOING EVERYTHING AND SHE IS REAL SICK OF IT ALL.
	CLEVELAND	OH	44195	10/10/1995	WAS UP IN ONC OFFICES WAITING FOR ZUKHOVSKY AND SAW DR. BUDD REAL QUICK. GAVE HIM CONV CALC,LEVY AND CALENDAR.SD MSC IS ALL HE USES. NICE BUT WON'T TAKE TIME TO TALK TO REPS MUCH. CAN'T GET UP THERE W/O APPT W/SOMEONE.HE WON'T MAKE APPTS.
PPLPMDL0080000001	CLEVELAND	OH	44115	10/10/1995	SO WEIRD!WON'T SAY ANYTHING.USING UNI MAINLY FOR COMPLIANCE AND QD.DOESN'T SEE ANY REAL DIFF IN THEO.NX-MORE ASTHMA OR COPD? PRESENT BARNES NX. MSC-USING ALOT OF DIL.NOT REAL SURE ABOUT MSC.EXPLAINED EVERYTHING.SD OK.NOT CONVINCED.WORK ON THIS.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/10/1995	JOHN SAID HE WAS GOING TO TRY AND FIND OUT FOR ME WHAT IS GOING ON IN PHARMACY W/MSK AND ORAMORPH.
PPLPMDL0080000001	CLEVELAND	OH	44115	10/10/1995	SAW IN HOSPITAL-NOT GOOD DAY TO TALK-DOING ONC TEAM MTG SOON GAVE HIM CALC AND LEVY.
	PARMA	OH	44129	10/10/1995	HE USES MOSTLY UNI BUT DOES USE ALL THREE.TRIED TALKING ABOUT UNIQUENESS AND DELIVERY SYSTEM BUT IT DID NOT SEEM TO MAKE AN IMPACT.HE SAID HE USES BID FOR PSYCHOLOGICAL REASONS AND USES UNI FOR YOUNGER PATIENTS.REPORE SHOULD GO ALONG WAY AND USE CHRIS WHENEVER POSSIBLE
PPLPMDL0080000001	PARMA	OH	44129	10/10/1995	HE MAY TURN OUT OT BE A GOOD TARGET.TALKED ABOUT DELIVERY AND NOCTURNAL BENEFITS AND GAVE A GOOD DHC DETAIL.HE DID COMMIT TO TRYING BUT WILL PROBABLY NEED TO BE REINFORCED. COMPARED TO T3.COMING IN THE MIDDLE OF THE AFTERNOON MAY BE THE BEST TIME
PPLPMDL0080000001					
	PARMA	OH	44129	10/10/1995	LOOK IN MEMO FOR INFORMATION.MET TRACI WHO BUYS THE POVODONS AND SHE DID NOT SEEM REAL HELPFUL.BUT SAID THAT SHE WOULD SIT DOWN AND TALK.THEY ARE BUYING CLINIPAD BRAND AND THEY ARE USING A FOAM SCRUB SYSTEM SO I NEED TO FIND MORE ABOUT BOTH.ASK SCOTT ABOUT CLINIPAD
PPLPMDL0080000001					
PPLPMDL0080000001	STRONGSVILLE	OH	44136	10/10/1995	ALAN WAS VERY NICE AND HE WAS CONCERNED ABOUT THE DIFFERENCE IN COLORS OF THE 60MG MSC.TOLD HIM I WOULD CALL AND HOPE TO GET AN ANSWER AND COMMITTED TO HIM SO HE WOULD LOSE ANYTHING
PPLPMDL0080000001	CLEVELAND	OH	44114	10/10/1995	WON'T TALK DRUGS EXCEPT THAT UNI IS ONLY THEO.HE USES DHC- NOT MUCH EXPERIENCE BUT WILL TRY AGAIN.
	GARFIELD HTS	OH	44125	10/10/1995	SHE WORKS JUST AT THIS SITE BUT SHE SPENDS WEEKENDS AT SINAI ON THE ONC FLOOR.LAX PROTOCOL WILL GO OVER BIG HERE THEY ARE USING ALOT OF PATCH THERE SO I TRIED TO COUNTER WILL WORK THRU HER TO SEE IF I CAN GET ANY CE PROGRAMS
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	10/10/1995	HE SAID SOME THINGS THAT DONT MATCH HIS EXP.HE USES DAR-PERC AND THEN MSC.HE DID TALK ABOUT NAUSEA AND CONSTI SO I NEED SHOW LITERATURE TOWARDS THOSE GOALS.MSIR MAY BE A GOOD GOAL. USED THE EASE OF CONTROL FOR THE DETAIL AND SAW HIM IN MARYMOUNT.NEED TO GET THEM THE LAX PROTOCOL
PPLPMDL0080000001	CLEVELAND	OH	44195	10/10/1995	INTRODUCTORY MTG-VERY NICE-VERY SUPPORTIVE OF PF.GREAT BACK- GROUND.TOLD ME ABOUT INVESTIGATIVE STUDIES FOR OXYCONTIN. THINKS IT IS WELL-NEEDED.SD BIG DIFF IN PAIN CONTROL BETW HERE AND NY.TONS OF PUMPS HERE.TRYING TO GET PTS OFF IF POSSIBLE.DOESN'T THINK HOSPCIE PTS SHOULD BE ON THEM.DOING A LOT W/PALLIATIVE CARE/WALSH.TRYING TO GET PAIN MGMT INVOLV
PPLPMDL0080000001	AKRON	OH	44310	10/11/1995	ASKED WHAT CONCERNS WITH WRITING CAT3'S / DOC RESPONDED REGU LATION/ ADDITION/ SHOWED DHC NO STREET VALUE AND DIHIDROCOD LESS POTENT THAN VICODIN LESS ADDICTIVE ASKED IF WOULD USE SAID WILL CONSIDER
PPLPMDL0080000001	AKRON	OH	44307	10/11/1995	MSC CME PROGRAM FOR DEPT OF PHARMACY/ JOE SNOKE SAID WILL LIKE EXTENED PERCOCET HIRING A PHARMACIST FOR PAIN PROGRAM NEEDED TO ACTIVELY SEEK HER OUT
PPLPMDL0080000001	CLEVELAND	OH	44113	10/11/1995	STRANGE GUY BUT SAID HAS GOTTEN PRETTY GOOD RESULTS W/DHC WHEN HE HAS USED IT-SAYS MOST OF HIS PTS ARE TOUGH AND THEY WANT THEIR PERCOCET.BUT HE TRIES TO GET THEM OFF PERC.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	10/11/1995	DR ALLEN AT PAIN CENTER/ SET APPT WITH PHARMACY DIRECTOR FOR BETASEPT TRY TO EXPAND THRUOUT HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44109	10/11/1995	REAL BUSY IN CLINIC.LEFT MARTIN STUDY AND SAMPLES REAL QUICK IN HALL.SD "LIKES UNI". NEED TO GET TIME W/HIM.
	CLEVELAND	OH	44109	10/11/1995	ASKED HOW I DID FOR THE CONTEST-SD HE HAS WRITTEN UNI LUKE WATER LATELY.I TOLD HIM I APPRECIATED IT BUT THAT I NEEDED ABOUT 4 MORE GUYS LIKE HIM!STILL THINKS IT'S THE BEST THEO ON THE MKT.USING SOME DHC HE SAID-ONLY USES DHC AND DARV.
PPLPMDL0080000001					
PPLPMDL0080000001	AKRON	OH	44307	10/11/1995	SET UP PROGRAM WITH SHIRLEY FOR THURSDAY WORKED OUT
PPLPMDL0080000001	AKRON	OH	44307	10/11/1995	DOC HAZRA USING DURAGESIC THRU VNS/ HOSPCIE NOT INITIATING WILL DO WHATEVER NURSE SAID ASKED WHEN SHE INITIATES THERAY WITH MSC WOULD NOT ANSWER
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/11/1995	SENOKOT PROTOCOL SHOULD GO OVER WELL.HE USES LAX FOR THE WHOLE COURSE OF OPIOID THERAPY
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/11/1995	HE MAY BE A O CONTIN TARGET.HIS STUFF MAY NOT BE GETTING TRACKED BECAUSE THE NUMBERS ARE DIFF FROM OTHER CO.MAY WANT TO QUANTIFY HIS UNI USE TO SEE APPROX WHERE HE STANDS EXP AND PERC
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	10/11/1995	PRESENTED CONVERSION CALC ASKED IF INTERESTED IN PAIN PROGRAM IN NEAR FUTURE NEED TO INCLUDE IN LIST HAS MSC GOOD TARGET FOR OXY STOCKING
PPLPMDL0080000001	CLEVELAND	OH	44113	10/11/1995	CENSUS IS WAY UP-SEVERAL PTS ON MSC.NEW DOCS ARE REFERRING THAT NEVER WERE BEFORE.CONFIRMED CME PROGRAM FOR END OF THIS MONTH.
	CLEVELAND	OH	44109	10/11/1995	STORE ROOM-SAW NANCY BURTON-SHE HAS BEEN ORDERING BETDN NOW SINCE AUGUST.VERY HAPPY W/EVERYTHING.BROUGHT HER A FLOWER ARRANGEMENT.VERY INT IN GETTING O.R. TO BUY FROM HER.HAD APPT W/JEFF.INT BUT NOT SURE ABOUT 160Z SIZE SCRUB.ALWAYS USE 80Z-BUT IF PRICE IS RIGHT IT SHOULDN'T MATTER.SD WILL LOOK AT EVERYTHING AND GET PRICES AND COMPARE.USING GEN MED.
PPLPMDL0080000001	CLEVELAND	OH	44109	10/11/1995	ED IS REAL BUSY NOW.THE AMBULATORY PHARMACIST RESIGNED SO ED IS DOING ALL BUYING FOR THAT NOW AS WELL.ONLY SEES REPS BY APPT AND ONLY 2/WK NOW.GOT APPT FOR 11/26 TO DISCUSS BSPT LEFT INFO W/VAL TO GIVE HIM.
PPLPMDL0080000001	PARMA	OH	44134	10/11/1995	FILL IN PHARMACIST
PPLPMDL0080000001	CLEVELAND	OH	44113	10/11/1995	STILL HAS PT ON 200 TID AND HE IS DOING GREAT!SAYS ALWAYS LOOKING FOR NEW PTS FOR MSC-JOISHY STILL NOT AS CONVINCED BUT WORKING ON HIM.WANTS SPKR FOR CLEVELAND SOCIETY OF ANES. MTG ON CANCER APIN.
PPLPMDL0080000001	CLEVELAND	OH	44109	10/11/1995	REAL QUIET BUT SAYS ONLY USES MSC WHEN USES MORPHINE.WONT TELL ME ANYTHING.USING MORE PATCH THAN EVER BEFORE.HIT HIM HARD W/LEVY.DIDN'T SAY ANYTHING.NX-NEW VISUAL/STRESS STABLE PAIN AND NPD AND WHO RECOMM.
PPLPMDL0080000001	CLEVELAND	OH	44113	10/11/1995	MAYBE A GOOD POTENTIAL UNI GUY!ASKED WHY HE NEVER USED IT- SD JUST USES T-D FROM HABIT SHWD VIS AND GRAPH OF BLOOD LEVELS-SEEMED IMPRESSED.SHWD BARNES FOR SINGLE DOSE-SD HAS A LOT OF PM PROBLEMS.JUST GIVES SEREV SD GETTING AWAY FROM THEO.SHWD BARNES AND KERSTEN FOR W/D/SD WD CONSIDER MORE COP
PPLPMDL0080000001	BRECKSVILLE	OH	44141	10/11/1995	PHARMACY DISPLAY GOOD CROWD.TRIED TO GET SENOKOT INFO AND CHARLOTTE SAID THAT SHE WOULD ORDER WHEN SHE SEES AN RX DR GERARDO IS A GERIATROLOGIST THAT MAY BE SOME HELP. DROPPED MORE BETASEPT WITH STEVE AND TALKED TO LINDA AND SHE IS GOING TO TAKE SOME HOME FOR PERSONAL USE.FOLLOW UP TO SEE PROGRESS
PPLPMDL0080000001	CLEVELAND	OH	44109	10/11/1995	I DON'T THINK HE'S EVER GOING TO USE IT.KEEP STARTING FROM SCRATCH W/HIM.DOESN'T SEEM REAL INTERESTED.MAYBE ONE MORE CHANCE.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/11/1995	WE DISCUSSED MSC AND HE LIKES TO USE.WENT OVER THE EASE OF USE AND HE SAID THAT HE DOES NOT LIKE THE PATCH.HE IS NOW WORKING WITH HOSP OF WEST RES AND THEY USE SUB LIN FOR RESUE USES LAX FOR WHOLE COURSE OF OPIOID USE.GOT IN A GOOD DHC BUT NOT SURE WHERE COMBO FIT IN WITH HIM.VERY FAM WITH THE DIF OF ORAMORPH BUT HE SAIS HE IS NOT USING-24% ACCORD TO PRECS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/11/1995	SAW DOC AT PAIN CNTER DISCUSSED SPEAKING TO DO'S AND OTHER ANESTHESIOLOGISTS LIKES MSC WILL DISCUSS USAGE AND OTHER GENERAL CONCERPTS /TITRATION/ BREAKTHROUGH/ MIXING OPIOIDS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/11/1995	DOC WILL USE ANYTHING THAT ISNT MORPHINE SAID DOESNT LIKE TO EXPLAIN TO FAMILYS DOESNT HAVE TIME WILL BE EXCELLENT OXY CANDIDATE ASKED IF Q12 ADVANTAGE AND FOR PATIENTS THAT HE THINKS WILL BENEFIT WILL USE
PPLPMDL0080000001	AKRON	OH	44309	10/12/1995	TRIED TO SET UP PROGRAM FOR RESIDENTS CANCER PAIN DR RADIWANY
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/12/1995	FANTASTIC CALL! DID INSERVICE/LUNCH FOR HIM AND ABOUT 10 OTHER DOCS FROM HOSP RES PROGRAM.HE FEELS MORE COMFORTABLE W/MSK NOW. HAD 2 PTS TODAY FOR IT -1 FROM DARVON AND 1 FROM DARVOCET.CONVERTED TO 30MG BID.ALSO HAS PT ON DURA THAT HE IS GOING TO CONVERT TO MSC.NX-WHY USE DURA AT ALL?WHERE POS- ITIONING MSC?WHY FEAR OF SIDE EFFECTS?
PPLPMDL0080000001					

	CLEVELAND	OH	441225000	10/12/1995	HE SEEMS TO FOLLOW SUIT WITH DIL FOR BREAKTHRU.FOCUS ON EASE OF USE AND GETTING MSIR FOR RESCUE.THEY TALKED ABOUT USING IR MORPHINE SUBLINGUALLY.
PPLPMDL0080000001					
PPLPMDL0080000001	AKRON	OH	44304	10/12/1995	DID CME PROGRAM AND GENERAL CONCEPTS INSERVICE WITH SHIRLEY HAYES ANSWERED ALOT OF QUESTIONS DOC WAS GIVING HOSPICE ALOT OF PROBLEMS SEEMED LIKE WILL BE MORE WILLING TO BE COOPERATIVE
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/12/1995	PRESENTD CALC AND UNIPHYL DOSAGES GAVE SENOKOT CARD DRUG THAT CAUSE CONSTIPATION
	CLEVELAND	OH	441065000	10/12/1995	TRIED USING EASE OF USE AND TRYING TO GET MSIR MORE INVOLVED IN THEIR THERAPY.THEY GAVE SOME INTERESTING ANSWERS WHEN I ASKED WHAT DOSE THEY WOULD USE FOR RESCUE IF A PAT WAS ON 100 MG MSC. ANSWERS WERE 6, 8, 10
PPLPMDL0080000001	AKRON	OH	44304	10/12/1995	DID CME PROGRAM VERY INTERESTED POINTED OUT DIFFERNCES BETWEEN MSC AND DURA/ MSC AND ORA MSC AND COMBO ANALGESICS SEEMD VERY WILLING TO USE MSC
	CLEVELAND	OH	441065000	10/12/1995	HE GAVE ME THE INFORMATION ABOUT THE FRIDAY LECTURE AND IT SHOULD PROVE TO BE A GREAT ACCESS WITH OUT SPENDING A TON OF MONEY.HE SHOULD BE A GOOD SOURCE TO GET INFO AND DO FORM
PPLPMDL0080000001					WORK.NEED TO FIND OUT IF THEY CAN BE GOOD O CONTIN TARGETS
PPLPMDL0080000001	WESTLAKE	OH	44145	10/12/1995	SENOKOT SAMPLES.....CALCULATORS.....
PPLPMDL0080000001	AKRON	OH	44309	10/12/1995	DEB/ JACKIE DOC DISCUSSING PATIENT NURSES HANDLED PALLIAT CARE MUST POSITION MSC AS CHOICE
	CLEVELAND	OH	44106	10/12/1995	ALOT CAN BE DONE IN THIS HOSPITAL.HE WAS VERY APPRECIATIVE OF THE LUNCH.HE IS FAV TOWARDS MSC BUT USES DIL FOR RESCUE GOING AFTER MSIR AND EASE OF USE MAY BE THE WAY TO GET GROWH IT IS IMPORTANT TO FIND OUT HOW TO SEE WITHOUT LUNCHES.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/12/1995	SHE IS REALLY UP ON HER STUFF.IT SEEMS LIKE SHE HAD THIS INFO BEFORE.AWARE OF WHAT TO USE FOR RESCUE AND HOW TO TI- TRATE.NEED TO HAVE HER ALSO EXPRESS INFO
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/12/1995	WAITED LONG TIME-SAMPLES-QUICK HIT ON MARTIN THRU WINDOW. REMINDER FILE CARD,ALTHO UNI IS HIS #1 THEO.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/12/1995	SHE IS BIG ON LITERATURE SO MAKE SURE THAT SHE STAYS SUPPLIE TALKED ABOUT DHC NOW IT WILL BE TIME TO SEE IF SHE CAN HELP GET ANY OF IT WRITTEN.THEY DO NOT SEEM TO USE MUCH OF THIS TYPE OF
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/12/1995	MAKING THE FINAL ARRANGEMENTS FOR CE PROGRAM.ANN HAS 25 RSVP FOR WEDNESDAY.CHECK INVOICES TO MAKE SURE THAT THIS IS GENERATING SOME BUSINESS
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/12/1995	MED EDUC-CONFIRMED SPKR PROGRAM FOR 11/1 WITH DR. ZHUKOVSKY MADE SURE IT WILL BE WELL-PUBLICIZED.
	AKRON	OH	44304	10/12/1995	ASKED WHAT MAKES HIM PICK WHICH OPIOID/ HE SAID DEPEND ON PATIENT ASKED IF AHCPR/WHO/APS MADE SENSE ORAL ROUTE MOST PREFERED USING PATCH AND PATCH USEFUL ONLY IN PATIENTS SMALL SUBSET WITH STABLE PAIN
PPLPMDL0080000001	CLEVELAND	OH	441065000	10/12/1995	WE HAD A REAL NICE PAIN MANAGEMENT TALK AND USED THE EASE OF USE AND HOW MSIR MAKES SENSE.NEED TO GET HIM SOME LIT FOR BONEY METS BECAUSE WE RAN INTO A SNAG ABOUT HOW OPIOIDS ARE ONLY PARTIALLY EFFECTIVE.NEED TO CLARIFY THAT TOPIC.HE SAID HE SEES MOSTLY BONE PAIN VS VISCERAL
PPLPMDL0080000001	CLEVELAND	OH	44106	10/12/1995	QUICKER HIT.IT MAY TAKE A LITTLE MORE REPORE BEFORE I CAN GET REAL AGGRESSIVE.SHE LIKED THE CALENDERS AND WANTS THEM FOR ALL THE EXAM ROOMS SO BUILD ON THAT.NEED TO FIND HER PROTOCOL EVEN THOUGH EXP DATA IS FAY.NEED TO GET THE CONCEPT OF MSIR FOR RESCUE BECAUSE SHE IS USING DIL AND ANDREA IS VERY RECEPTIVE AND KEEP WORKING THRU HER
PPLPMDL0080000001	CLEVELAND	OH	441065000	10/12/1995	THESE GUY'S SEEM TO HAVE THE SAME PROTOCOL.GET PEOPLE TO MSC BUT THEY USE ANYTHING BUT MSIR FOR RESCUE.NEED TO KEEP WORKING ON THE EASE OF USE AND MSIR WILL BE KEY.WENT OVER BEN OF M AND M OVER DIL.THEY WERE KIND OF SURPRISED OVER STREET WALL/KEEP BEING PERISISTANT AND IT WILL PAY OFF
PPLPMDL0080000001	CLEVELAND	OH	44106	10/12/1995	VERY NICE INSERVICE IN ONC AT THE IRELAND CENTER.MET 5 OFTHE DOCS AND MANY NURSES ALSO NETWORKED AND RECEIVED INFO ABOUT OTHER PROGRAMS THAT I CAN DO TO SEE STAFF
	RICHMOND HTS	OH	44143	10/12/1995	RESIDENT AT RHGH W/BARRETT.SAYS ONLY HAS USED MSC IN PAST/ SHWD HOW TO CONVERT PT FROM PERCOCET AND DURA.SD VERY HELP- FUL AND WILL REALLY CONSIDER MORE WHEN HE SEES PTS WHO NEED IT.DIDNT UNDERSTAND DOSING/TITRATION/SD VERY GOOD HELPFUL INFO FROM ME TODAY.
PPLPMDL0080000001	AKRON	OH	44304	10/12/1995	DID CME PROGRAM SHOWED DOC SUPERIORITY OF MSC OVER OTHER OPIOIDS WENT OVER TITRATION/ MIXING OPIOIDS / DIFERECNE BETWEEN USABILITY OF MSC VS DURAG WHEN PAIN ESCALATES
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/12/1995	GAVE PHARM SLIDE CALC AND UNIPHYL DOSING SHEET, ASKED IF 12HR PERCO WOULD INTEREST EXCELLENT TARGET
PPLPMDL0080000001	AKRON	OH	44313	10/13/1995	DR SEES ALOT OF KIDS ASKED IF KIDS CAN TAKE MEDS BETTER ONCE OR TWICE ASKED IF SEES BENEFIT OF UNIPHYL FOR 12YEARS OLD DOC NOT OVERLY CONVINCED
PPLPMDL0080000001	EUCLID	OH	44119	10/13/1995	STILL KNOWS ME AS THE DHC GIRL.STILL USING QUITE A BIT OF LORCET.SAYS DEPENDS ON THE PT.BUT DID SUPPORT HIS USE OF DHC.SAYS USES IT QUITE A BIT.
PPLPMDL0080000001	AKRON	OH	44303	10/13/1995	DR BROWN NOT WILLIG TO SEE REPS TRIED TO SAMPLE
	FAIRLAWN	OH	44313	10/13/1995	DR CARABINE SAID SEES ALOT OF SCIATIC NEURALGIA ASKED IF WOULD LIKE TO TRY SOMETHING DIFFERENT THAT OTHER PEOP,E ARNT WRITING HE LIKED THT IDEA NEXT WILL SHOW BENEFITS OF CAFFEINE HAVE APPT IN NOVEMBER
PPLPMDL0080000001	TWINSBURG	OH	44087	10/13/1995	THEY WILL BE MOVING BY THE END OF NEXT MONTH.WORKING WITH SHEILA TO GET A LUNCH TIME.MAKE SURE TO GET IN WHEN THEY MOVE TO GET SAMPLES AND TO MAKE SURE THAT HE IS AWARE OF THE CHANGE
PPLPMDL0080000001	WESTLAKE	OH	44145	10/13/1995	NEW OFFICE.....RATES US #1 OVER DURA...NEW,NEW OFFICE VERY POSH.....UP GO THE FEES.....DR DIAZ IS A 10 WITH 64% MSCONTIN.....
	AKRON	OH	44313	10/13/1995	POINTED OUT BENEFITS OF HANDLING DR CONCERNS OF CAT 3'S STREETVALUE-CAPSULES/ BUZZ-NONE/ USE TO CLASSIFY PATIENT SINCE MORE ANALGESIA THAN ANY CAT3 DOC THOUGHT HAS A PLACE ASKED FOR COMMITTTMENT THIS MONTH
PPLPMDL0080000001	AKRON	OH	44307	10/13/1995	DISCUSSED DURAGESICS POOR DELIVERY SYSTEM IN COMPARISON TO MSCONTIN SHIRLY HAD LITTLE IDEA SEE IF THIS WILL CHANGE THE PICTURE OF HOSPICE
PPLPMDL0080000001	AKRON	OH	44320	10/13/1995	MET WITH SHIRLEY DID INSERVICE TOGETHR ECKMAN/GEDEON/MASALEEL WENT OVER EQUIANALGESIC CONVERSION
PPLPMDL0080000001	EUCLID	OH	44119	10/13/1995	STILL WANTS TO KNOW WHY SHOULD IT MATTER THAT UNIDUR IS NOT INDICATED FOR PM DOSING?DONT HAVE ANSWER FOR HIM.STILL SD HASN'T USED IT BUT KEEPS BRINGING IT UP TO ME.NX-GET SPECIFIC RE UNI AND WHERE USES IT.ASK 2 QUESTIONS FROM MTG.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	10/13/1995	HE IS GETTING MORE AND MORE INVOLVED AT THE HOSPITAL.WENT OVER MARTIN AGAIN AND PAID SPECIFIC ATTENTION TO EFFICACY AT TROUGH.JUST NEED TO MAKE SURE HE IS COMFORTABLE WITH RXING.MAKE SURE TO GO OVER EASE OF USE WITH MSC FOR HIS HOSPICE PATIENTS.
PPLPMDL0080000001	FAIRLAWN	OH	44313	10/13/1995	GAVE CONVERSION CALC/ UNIPHYL DOSING CARDS/ AND SENODOT CARDS DRUGS INDUCE CONSTIPATION ASKED IF WOULD STOCK MSIR WILL TAKE MORE PERSUASION
PPLPMDL0080000001	AKRON	OH	44313	10/13/1995	ASKEDDOC WHY SELECTED DHC FOR USE/ LKES NO STREET VALUE NT WELL KNOWN AND EFFECTIVE/ ALSO WHERE AT WITH THEOPH THERAPY LKES F/ U COPD NEXT WILL SHOW KIDNEY
PPLPMDL0080000001	CLEVELAND	OH	44106	10/13/1995	NEED TO GET A LABEL AND UPDATE THIS PROPERLY.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/13/1995	DARRYL SAID THAT HE DOES CARRY C2 AND LETS THE CLEV CLIN PHARMACY ACROSS THE STREET GET THE BUSINESS.HE DOES HAVE PERC SO MAY BE A TARGET FOR FUTURE PRODUCTS
PPLPMDL0080000001	AKRON	OH	44304	10/13/1995	DR ROBINSON MOVED SEEING MORE FAMILY PRACTICE LESS ONCOLOGY STILL OPEN FOR ONCOLOGY, ASKED WHAT I COULD DO FOR HER IN FUTURE PERFECT CANDIDATE FOR OXYCONTIN
PPLPMDL0080000001	PARMA	OH	44134	10/13/1995	HE IS STILL A LITTLE CONFUSED ABOUT THE SWITCH.WILL PROB NEED TO SPEND A LITTLE MORE TIME WITH HIM.NOT SURE HOW MUCH RESIDUAL VALU HE HAS FROM GAIL.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	10/13/1995	HE IS STARTING TO GET USED TO ME WITH OTHER COMPANY. MAY BE TREADING TO LIGHTLY IN AN EFFORT TO GET VIC BUSINESS BUT BEING PRACTICAL SHOULD HELP.MAY GET SOME RESIDUAL HELP WITH UNI
	CLEVELAND	OH	44106	10/13/1995	TRIED TO FIND BOSWELL AND THE PAIN CLINIC IS ON THE 5TH FLOOR OF THE BOLWELL BUILDING.HIS SECRETARY MAY BE A CHALL BECAUSE SHE DOES NOT SEEM FRIENDLY.WANTS ME TO LEAVE INFO AT DESK OF PAIN CLINIC.MAY NEED TO WRITE A NOTE TO BOSWELL TO ASK ABOUT SPEAKING
PPLPMDL0080000001	COPLEY	OH	44321	10/13/1995	SET UP INSERVICE WITH THEM AND NURSING HOME
PPLPMDL0080000001	CLEVELAND	OH	44106	10/13/1995	STILL HAVE NOT MET TISH BUT M.J. WAS HERE AND SHE WAS APPRECIATIVE OF THE SENOKOT.SHE ALSO DOES STAFF EDUCATION AND MAY BE INTERESTED IN A CE PROGRAM NEXT YEAR.SHE IS FAMILIAR WITH MARTY FROM THE OTHER FACILITY ON E 185 SO USE OUR SERVICE AND TEAMWORK AS SALES TOOLS
PPLPMDL0080000001	CLEVELAND	OH	44113	10/16/1995	BRAND NEW GUY W/DR. SELVARAJ-KINDOF STRANGE BUT SO USES THEO USUALLY T-D.LIKES IDEA OF QD-EXPLAINED DIFF, ETC.IT WAS REAL CROWDED IN THERE AND HARD TO TALK.GAVE HIM BASICS ON IT.SD WD TRY ALSO SHWD DHC-SEEMED TO REALLY LIKE IT ALOT FOR SOME REASON.SD WD DEF TRY IT TODAY.F/U NX FRIDAY
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	10/16/1995	TALKED ABOUT THE CHILDRENS SYRUP AND THEOP IN GENERAL. WATTS IS REFILLING BUT NOT ANY NEW RX'S
PPLPMDL0080000001	AKRON	OH	44303	10/16/1995	DOC USING HIGHT AMNTS OF COMBO TRID TO GET TO USE MSC NOT WILLINGCHANGE TRY TO CONVINCE WITH CLINICALS
	AKRON	OH	44302	10/16/1995	DID CME PROGRAM, HAD GOOD DISCUSSION WITH DOC AND NURSES AT PAIN CENTER REGARDING ALL CONCEPTS PHARMACOLOGIC MANAGEMEN OF PAIN PHARMACOLOGY WILLING TO USE MSC WAANTS PRICE COMP MSC DURAG
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/16/1995	QUICK CALL.NEED TO BUILD AWARENESS
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/16/1995	BRIEF CALL.REMEMBERS THE PROGRAM AT HILLCREST.GETTING MORE FAMILIAR WITH THE OFFICE AND WORKING ON PAIN SCALES AND LAX PROTOCOL.THEY MAY WANT TO CUSTOMIZE THE PROTOCOL.
PPLPMDL0080000001	AKRON	OH	44302	10/16/1995	KAREN WANTS TO DO CME PROGRAM MISSED FIRST ONE WANTS TO DO IT SOON/ WILLING TO USE MSC WILL GET DOC TO SEE ME SOON
PPLPMDL0080000001	CLEVELAND	OH	44109	10/16/1995	SAYS ALL HE IS USING IS MSC/DIDNT REALIZE ABOUT ORAMORPH- TOLD HIM DIFFERENCES/SD HE ONLY USES MSC AND WALKED AWAY.
PPLPMDL0080000001	CLEVELAND	OH	44109	10/16/1995	ONC FELLOW/QUICK IN HALL OUTSIDE EXAM ROOM.HASNT BEEN ON INPT SERVICE SINCE JULY AND WON'T BE BACK ON IT UNTIL NX APRIL OR MAY.DIDNT KNOW ANYTHING ABOUT ORAMORPH.SD ALL SHE USES IS MSC
PPLPMDL0080000001	AKRON	OH	44303	10/16/1995	SHOWED KIDNEY DOC AGREED WITH CLINICAL/ I THINK USING MORE THEO LIKES REP WILL SHOW PROB WITH RELEASE MECH
PPLPMDL0080000001	CLEVELAND	OH	44113	10/16/1995	CONFIRMED INS SET FOR WED/CENSUS DOWN TO 25 FROM 45 ONLY 1 PT ON DURA.
	CLEVELAND	OH	44128	10/16/1995	NEED TO SELL HIM BETTER ON DHC.HE SHOULD BE ABLE TO USE ALOT BUT NEED TO GET AT THE REAL REASON HE USES OTHERS. HE DOES SOME HOSPICE WORK WITH STAFF BUILDERS SO INTROD MSC AND NEED TO PROBE FOR HIS USAGE
PPLPMDL0080000001	CLEVELAND	OH	44109	10/16/1995	SET UP LUNCH FOR ONCOLOGY/AIDS CLINIC FOR 12/7. BRIDGET IS STILL HEAD NURSE.
PPLPMDL0080000001	CLEVELAND	OH	44109	10/16/1995	ONCOLOGY FELLOW-SAYS USING MSC AND ALSO SD DURA/DIDNT UNDER STAND DIFF BETWEEN THE TWO REALLY.SHWD NEW VISUAL AND GOT TIME TO GIVE GREAT PRESENTATION-PERCEIVES DURA AS "EASIER". F/U VERY SOON W/HIM.SD HAS PT ON DURA HE AMY CONVERT. NOT ON INPT SERVICE UNTIL NX JUNE
PPLPMDL0080000001	AKRON	OH	44302	10/16/1995	DID NOT LIKE PORTENQY. WANTS TO DO CASE STUDY INSERVICE TRY TO GET HER TO BRING OWN PATIENTS CASES
PPLPMDL0080000001	FAIRLAWN	OH	44312	10/16/1995	DOC RAYNOR USING SMOE DHC/ INVESTIGATING IF WILL WOULD USE MSC INSTEAD OF LONG TERM USE OF CAT 3'S COMBO DOC SAID TRIES TO STAY AWA FROM CLASS 2
PPLPMDL0080000001	AKRON	OH	44302	10/16/1995	TRIED TO FIND OUT WHAT DOC CATALANO IS WRITING, USING SOME TORADOL.ALOT OF CAT 3'S / DURAGESIC
	CLEVELAND	OH	44122	10/16/1995	NOT SURE HOW HE WILL SHOW UP ON EXP BUT HE IS IMPROTANT AT THE HOSPITAL.HE IS ON FORM COMM AND MAY BE HELPFUL FOR FUTURE PRODUCTS.WENT OVER THE DELIVERY SYSTEM AND WILL NEED TO GO OVER VALU OF THEOPH TO SPUR STARTS.ALSO NEED TO FIND WHEN HE STARTS OR ADDS.
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	10/16/1995	TRIED TO DO A LITTLE RESEARCH INTO THE FORM COMM AND GOT A GOOD START.KIBBE MAY BE ANOTHER SOURCE FOR HELP
PPLPMDL0080000001	AKRON	OH	44312	10/16/1995	TALKED WITH KAREN LIKED IDEA OF ROUTINELY RECOMMENDING SENEK WITH EVERY OPIOID SCRIP
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/16/1995	GETTING A LITTLE MORE FAMILIAR.MADE APPT AND THAT WILL HELP GET SOME EXTRA TIME.STILL NEED TO FIND WHAT HE IS DOING BUT IT SEEMS THAT HE IS GOING AWAY FROM THEO.MAY NEED TO USE NEWER STUDIES.



PPLPMDL080000001	CLEVELAND	OH	44113	10/16/1995	EXTREMELY BUSY TODAY BUT SD STILL USING DHC AND SD QUITE A BIT.SD PTS HAVE SOMETROUBLE FINDING IT SOMETIMES BUT HE WONT WROTE ANYTHING ELSE.USING IT FOR HEADACHES W/GREAT RESULTS. ALSO "ACUTE TRAUMA".STILL USIGN SOME DARVOCT BUT SD REALLY ONLY FOR LITTLE OLD LADIES WHO THINK IT WORKS.GAVE ME AN APPT FOR NX FRIDAY AT 12 30.
PPLPMDL080000001	CLEVELAND	OH	44109	10/16/1995	USING MORE DURA THAN I THOUGHT/CONCERNED W/PRICE.DONST UNDERSTAND DIFF BETW RELEASE SYSTEMS;THINKS DURA CAUSES LESS SE.ADDRESSED SOME OF THESE ISSUES W/LEVY;SEEMED INTERSTO.SYS WILL TALK TO AGNEBERG ABOUT COST ISSUE.F/U NX WK-GAVE VIDEO. DISCUSS FEVER ISSUE/DIFF BETW PRODS-IN IN TITRATION.RADIA- TION FLUC PAIN-MSC GOOD FOR THIS.
PPLPMDL080000001	CLEVELAND	OH	44113	10/16/1995	REAL QUICK THIS TIME;WONT ADMIT THAT HE HAS ANY DURA/MSC PTS.USING SOME DURA-NX TIME-"I'M SURE YOU HAVE HAD SOME PTS ON PATCH-WHY/WHEN WOULD YOU USE THIS OVER MSC?"SUPPORT/BEN EFITS/QOL."ID LIKE TO SHOW YOU HOW MSC CAN BENEFIT YOUR PTS AND HOW SIMPLE IT REALLY IS".
PPLPMDL080000001	AKRON	OH	44307	10/18/1995	DELIVERED CME BOOKLETS TO PHARM AND DID POST TEST
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	F/U WITH NEW DOC W/DR. SELVARAJ-SAYS HAS NOT HAD THE OPPOR- TUNITY TO USE UNI YET BUT WILL. SAYS DID TRY DHC THOUGH!! SAYS DR. SELVARAJ USES IT ALOT-SO HE TRIED IT-SO FAR SO GOOD.
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	WONT GIVE ME A STRAIGHT ANSWER-BUT SD HE'LL TRY IT AGAIN.
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	DOC JUST FOLLOWING HOSPICE LEAD LINES UNIPHYL MOSTLY AN INFO GATHERING SESSION/ INTRODUCED KIRSTEN/KIDNEY IN THAT THEO PLAYS MORE ROLE THAN SEREVENT REP SAYS
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	CME INSERVICE-SEE HOSPICE NOTES
PPLPMDL080000001	NORTH ROYALTON	OH	44133	10/18/1995	MET TRUDY AND TALKED TO HER ABOUT PRODUCTS AND CHILD'S SEN SHE PUT IN AN ORDER AND WILL NEED TO CHECK BACK TO SEE IF IT GOES ON THE SHELF
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	ONC FLR NURSE-DID CME INSERVICE
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	DOC USING ALITTLE MORE 24/ WILL TRY TO GET ON SPEAKERS BUREA DOC SAID PRESENT TO RESIDENTS AT GRAND ROUNDS
PPLPMDL080000001	CLEVELAND	OH	44109	10/18/1995	TRIED TO ASK SPECIFIC QUESTIONS ABOUT WHERE USES UNI AND ALL HE SAYS IS THAT IT'S THE ONLY THEO HE USES.MORE ASTHMA THAN COPD.NX-MAYBE ASK IF HE SWITCHES PTS TO UNI?
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	DR DOING STUDY , LEFT STUDY DUBUSKE SHOWING UNIPHYL REDUCED AMOUNT OF O2 DESATURATION/ IN ASTMATIC POINTED OUT UNIPHYL EVEN AT HIGH SERUM LEVELS DID NOT INTERFERE WITH SLEEP
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	SAW JOSHI AGAIN-DIDNT GET TO ASK HIM WHY HE PUT THAT MAN ON DURA-MAYBE NX TIME. JUST PUT MY FACE IN FRONT OF HIM.
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	DID CME PROGRAM FOR ALL HOSPICE NURSES AND ONC FLR-THEY LOVED IT. THEY STILL PERCEIVE DURA AS EASIER THO-I THINKITS CUZ THEN THEYDONT HAVE TO DEAL WITH IT AS MUCH.HAVE PT THAT THEY WILL TAKE OFF MSC TODAY AND GO TO DURA FOR COMPLIANCE REASONS.SHE DOESNT KNOW WHAT SHE'S DOING-TOO MANY PILLS TO TAKE.WHAT COULD I DO?
PPLPMDL080000001	MIDDLEBERG HTS	OH	44130	10/18/1995	THEY DO NOT TRACK THAT MANY CANCER PATIENTS BUT HE MAY TURN OUT TO BE A UNI GUY.FIND OUT WHAT YOU CAN AT A RETAIL LEVEL
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	CME INSERVICE-SEE HOSPICE NOTES.
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	PROBED DOC FOR WHEN INITIATED MSC OR STRONG ANALGESIC THERAPY WHEN 3'S ARENT CONTROLLIGN PAIN, DISCUSSED MSC DELIVERY SYST VS DURAGESIC AND COST NEXT WILL SHOW LEVY GUIDELINES FOR CHRONIC PAIN PREVENTION
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	DOC USING HIGH LEVELS OF THEO 24 BUT LESS/ NOT AVAL WILL SHOW MARTIN AND TALK COMPLIANCE AND DLIVRY FAILURE
PPLPMDL080000001	BEACHWOOD	OH	44122	10/18/1995	INSERVICE FOR 25.MOSTLY CLEV REHAB,MENORAH AND SUBURBAN.IT APPEARS THAT MOST OF THE DURAGESIC COMES FROM THE NUR HOMES MONTEFIORE DOES A FAIR SHARE AS WELL.WORKING WITH ANN AND KAREN ABOUT TRYING TO SEE IF THERE ARE ANY BENEFITS FROM THEM USING ONE OVER THE OTHER
PPLPMDL080000001	N. ROYALTON	OH	44133	10/18/1995	THEY ARE IN THE MIDDLE OF REMODELING.I DONT THINK THAT THEY HAVE SEEN A PF REP BEFORE.
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	CME INSERVICE-SEE HOSPICE NOTES
PPLPMDL080000001	CLEVELAND	OH	44113	10/18/1995	STILL AFRAID OF NARCOTICS BUT LAST PT ON MSC DID WELL-HE WAS AFRAID OF RESP DEP-LAST TIME SHWD MYTH BOOK.TODAY TOLD HIM OF MEDICAL BOARD LETTER RE OK TO USE NARCS.SO HE HEARD BUT THAT DOESNT REALLY CHANGE ANYTHING FROM HIS PERSPECTIVE. TRIES TO GET PTS OFF DRUGS-LIKES TO USE MSC FOR THIS PUR- POSE.SD MAY HAVE ANOTHER PT FOR IT.
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	10/18/1995	QUICK CALL SCOTT SAYS THAT GAIL WAS HERE EVERY WEEK AND THEY DO GO THRU ALOT OF UNI.NEED TO MAKE AN APPT AND MAKE THE BEST OF IT.MARTIN WILL BE WHAT NEEDS TO BE GONE OVER AND PAY SPECIAL ATTENTION TO TROUGH EFFICACY AND FEVL READINGS
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/18/1995	HE IS ON THE FORM COMMITTEE AND ONLY A QUICK HIT TODAY. HE SAID TO MAKE SURE TO SCHEDULE A TIME WITH THE GIRLS AT FRONT.TRY IT TO SEE HOW IT GOES.AT THE END OF THE DAY IS USUALLY BETTER.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/18/1995	TREATED PHARM JUST PHYSICIAN ASKE IF CONTACT WITH CANCER PATIENT SAID NOT ALWAYS
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	10/18/1995	MET PHARMACISTS AND PROBED FOR STRONG ANALGESIC SCRIPS SHOWED CONV CALC AND MSIR NEW FILE SHEET
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	10/18/1995	HE HAD SOME INTERESTING THINGS TO SAY ABOUT HOW HE USES PRODUCTS.HIS MSC PROTOCOL IS GOOD AND WILL NEED TO GO OVER TITRATION.HE HAS A HARD TIME REMEMBERING DHC AND WILL NEED TO DO MORE ON THE SIDE.DID A UNI DEMONSTRATION AND HE START HIS FATHER IN LAW STILL MORE ON SLO BID.
PPLPMDL080000001	AKRON	OH	44310	10/18/1995	DR WRITING VICODIN ASKED IF LIKED GIVING VICO Q12H SAID LIKE IDEA MSC Q12 BUT ONLY FOR CHRONIC PATIENTS BROUGHT UP POST TRAUMA/ POST SURG/
PPLPMDL080000001	BEACHWOOD	OH	44122	10/19/1995	TRYING TO GET HIM INTO SPEAKING AND TRYING TO GET HIM TO HELP GET A DATE WITH THE HOSPITAL.NEED TO GET HELP WITH MT SINAI
PPLPMDL080000001	WARRENSVILLE	OH	44122	10/19/1995	INTRODED DHC AND HE SHOULD ALSO BE A GOOD CANDIDATE FOR FUTURE PRODUCTS.
PPLPMDL080000001	CLEVELAND	OH	44118	10/19/1995	WILL NEED TO BUILD BETTER REPORE FOR HIM TO GIVE MORE TIME. HE DOES NOT KNOW WHO I AM YET.NO DHC IN SAMPLE CLOSET SO I HAD HIM SIGN AND WILL WORK ON RECOGNITION.ALSO NEED TO GO OVER EASE OF USE FOR MSC
PPLPMDL080000001	CLEVELAND	OH	44118	10/19/1995	HIS FAMILIARITY IS POOR.NEED TO DO A BETTER JOB SELLING DHC.GOT SOME SAMPLES IN HERE SO SEE IF THAT HELPS AND USE THE SENOKOT TO GET FURTHER SALES.
PPLPMDL080000001	WARRENSVILLE HEIGH	OH	44122	10/19/1995	WORKED WITH CRIS ON A SEMINAR FOR THE STUDENTS THAT HE TEACHES.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	10/19/1995	SHE IS GIVING BOTTLES TO NURSES FOR ONC WEEK.GETTING MORE COMFORTABLE ON HOSPITAL FLOOR AND BEST WAY TO GET TO BORNSTEIN AS WELL.SHE IS AWARE OF THE GRANT.
PPLPMDL080000001	CLEVELAND	OH	44102	10/20/1995	REALLY COCKY/WON'T USE UNI-NO MATTER WHAT.MSC-SD HASNT HAD THE PTS SINCE LAST VISIT.HIT HIM HARD FOR DIL PT.SAYS DOES HAVE SOME PTS ON MSC-AGREES MSC BETTER.WHY USE DIL?THEY DONT ND SOMETHING ATC-YEA SURE.SAYS WILL CONSIDER.
PPLPMDL080000001	CLEVELAND	OH	44115	10/20/1995	JUST SAYS"UH HUH"-SO AGGRAVATING!! WHY USE S-B? SAYS SEES KIDS.WHAT ABOUT OVER 12? S-B USUALLY.PRESENTED BARNES AGAIN AND TOLD HIM HE COULD USE UNI ON 12+. GOOD IDEA? YES.NT-PRE- SENT AGAIN,SEEMS I ALWAYS HAVE TO START FROM SCRATCH.FOR A CHANGE-WHAT ABOUT CA PTS PAIN?USES DURA.PRESENTED MSC-HE DID NOT HAVE A CLUE-GO AFTER THIS MORE NX TIME.
PPLPMDL080000001	CLEVELAND	OH	44114	10/20/1995	JOEL IS A JERK.
PPLPMDL080000001	PARMA	OH	44129	10/20/1995	HE SEEMS NICE BUT IS SO BUSY AND AT SO MANY LOCATIONS.WILL NEED TO FIND OUR WHAT MOTIVATES HIM AND HIS USE AND FIND OUT WHAT INFLUENCES THE NURSES HAVE IF ANY.POA IS TO STOP EVERY WEEK AT A DIFFERENT LOCATION.THE REPETITION SHOULD BE GOOD FOR REPORE.
PPLPMDL080000001	CLEVELAND	OH	44109	10/20/1995	SEEING MORE PTS NOW-STILL TRYIG TO GET THEM OFF NARCS BUT SAYS ONLY USES MSC WHEN NDS STRNG ANAL.GETTING GREAT RESULTS W/IT.SAYS ONLYL HAS 2 PTS ON IT RIGHT NOW BUT MAY HAVE ANOTHER ONE SOON.PROBLEM IS TRUSTING THE PT.SHWD LEVY FOR CA PTS.AGREED MORPHINE BEST.GOOD GUY-VERY RECEPTIVE.
PPLPMDL080000001	OLMSTED FALLS	OH	44138	10/20/1995	"ASK" SURVEY.....SINGLE DOSE UNI ..DINNER TIME DOSE COULD RELIEVE THE SEVERITY OF THE COMPLAINTS
PPLPMDL080000001	OLMSTED TOWNSHIP	OH	44138	10/20/1995	RECEIVED SAMPLES...COVERED THE "ASK" SURVEY...ADMITS TO PTS NOCTURNAL COMPLAINTS AND CHANGES MEDS APPROPRIATELY..... I SUGGESTED SINGLE DOSE OF UNI AT DINNER TIME COULD MINIMIZE THE
PPLPMDL080000001	CLEVELAND	OH	44106	10/20/1995	THEY WERE EXTREMELY BUSY SO I SAID I WOULD COME BACK
PPLPMDL080000001	CLEVELAND	OH	44195	10/20/1995	COULDN'T KEEP OUR APPT.TODAY-WAS SORRY BUT I GAVE HIM LIT ON MSC-CALC ETC AND HE SD THAT'S ALL HE USES.
PPLPMDL080000001	CLEVELAND	OH	44106	10/20/1995	SHE SEEMS LIKE SHE WOULD BE A GOOD CANDIDATE.SLO AND THEOD ARE WHAT SHE IS FAMILIAR.LIKED THE IDEA OF COMPLIANCE AND EXTRA MED IN EARLY AM.DID THE DEL SYS COMPARIS.FAM W MSC AND SHE DOES SOME WORK W HOSP OF WEST RESERVE SHE ALSO MENT PEDS AND HOW ASTHMA IS THE NO 1 REASON WHY KIDS GO TO DR. ASK SCOTT TO SEE ABOUT AND AT WHAT AGE CAN US
PPLPMDL080000001	CLEVELAND	OH	44120	10/20/1995	JIM WAS VERY BUSY BUT HE UNDERSTANDS ABOUT THE EQUAL ANAL OF PERC AND HE USES THOSE A GREAT DEAL MORE THAN MSC
PPLPMDL080000001	CLEVELAND	OH	44104	10/20/1995	AL IS PRETTY USELESS TO TALK TO SO TRY TO GET HERE WHEN PAUL IS HERE.NOT MUCH MSC BUT THEY DO SEE A SIGNIF AMOUNT OF UNI
PPLPMDL080000001	NORTH OLMSTED	OH	44070	10/20/1995	TO MY QUESTION...WHY DO YOU FAVOR SLO BID OVER UNI..... "I DONT KNOW,MAYBE HABIT..I LIKE YOUR UNI, YOU KNOW THAT" WE TALKED ABOUT THE GREAT DISPARITY....SEEMS HE USES UNI FOR NOCTURNAL COMPLAINTS ONLY..I SUGGESTED HE VIEW IT AS THE BEST OF THE THEOPHS...GIVES 24 HR COVERAGE.....AND A SIMPLE QD DOSING.....
PPLPMDL080000001	PARMA	OH	44129	10/20/1995	THEY DO NOT SEE REPS OR TAKE SAMPLES.SINCE I AM IN THE BLDG SEE IF LETTER AND LITERATURE CAMPAIGN WILL HAVE ANY EFFECT
PPLPMDL080000001	CLEVELAND	OH	44104	10/20/1995	QUICK CALL AT WINDOW SEEMS BETTER THAN WEINER. THIS REMAINS TO BE A BIG POTENTIAL OFFICE BUT WILL NEED TO BE PERISTANT UNTIL THEY GET TO KNOW ME.POA IS TO ALWAYS HAVE A PIECE OF LITERATURE TO LEAVE BEHIND
PPLPMDL080000001	CLEVELAND	OH	44114	10/20/1995	ASKED WHERE HE POSITIONS UNI/WHEN WOULD HE NOT USE IT?GETS REAL ANNOYED WHEN WE TALK DRUGS/SAYS I/VE KNOWN HIM A LONG TIME NOW AND SHOULD KNOW THAT IT IS HIS #1 THEO.I AGREED AND SUPPORTED THAT-BUT THERE ARE OTHER CASES WHERE YOU USE OTHER THEO-WHY? WOULDNT ANSWER ME.VERY VAGUE.NX-MAYBE JUST PRESENT TO HIM.
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/20/1995	TALKED WITH KAREN AND FIRMED UP THE CE PROGRAM.GAYLE SHOULD BE A BIG HELP
PPLPMDL080000001	CLEVELAND	OH	44120	10/20/1995	THEY ARE STILL NOT THE FRIENDLIEST.TRY TO GIVE A BETTER DETAIL ON THE LAX LINE
PPLPMDL080000001	CLEVELAND	OH	44106	10/20/1995	TRIED TO GET IN TOUCH WITH BETH BUT SHE WAS NOT AROUND.ALSO CHECKED WITH JERRY TO SEE IF THERE WAS ANY CHANGE WITH THE ORAMORPH AND THERE IS NOT.NEED TO GET IN TOUCH WITH LAWANA TO FINALIZE NEXT WEEKS LUNCH
PPLPMDL080000001	OLMSTED TOWNSHIP	OH	44138	10/20/1995	BARNES...JAR AND LAR BENEFITS OF THEOPHS...UNI IS THE NEW GENERATION OF THEOPHS...PROVIDES ADDITIONAL BENEFITS... QD DOSING...PEAK /TROUGHS NOT NOTED...2 TO 6 AM. UNI PROVIDES MAX DRUG
PPLPMDL080000001	NORTH OLMSTED	OH	44070	10/20/1995	"ASK" SURVEY...DR WAGHRAY SURPRISED BY HIGH PERCENTILES OF EACH OF THE COMPLAINTS...USES FOR COMPLIANCE AND ASTHMA SIDE EFFECTS...HAS IMPROVED 4% TO 14% OVER THE PREVIOUS EXPONENT
PPLPMDL080000001	CLEVELAND	OH	44195	10/20/1995	QUICK WHILE WAITING FOR OLENCKI-GAVE ME HER CV-TOLD HER I WOULD SEE HER 11/1.SHE SD SHE'S LOOKING FORWARD TO IT.VERY NICE.
PPLPMDL080000001	CLEVELAND	OH	44195	10/20/1995	VERY SUPPORTIVE OF MSC BUT USING A TON OF METHADONE.REALLY... REALLY LIKES IT.MOSTLY CUZ ITS CHEAP AND IT WORKS.SAYS SAME HALF-LIFE BASICALLY AS DURA BUT WONT USE DURA UNLESS ABSO- LUTELY NECESSARY. ORAMORPH ONLY IF COST AN ISSUE.SAYS HOSPICE USES IT VERY CONVERSANT AND EDUC ON MSC AND HOW TO CONVERT AND TITRATE.HAD BAD PF REP IN KALAMAZOO.HAS USED 1GRAM ON PT
PPLPMDL080000001	CLEVELAND	OH	44102	10/20/1995	SAYS HAS SOME CA PTS THAT SHE IS USING MSC FOR RIGHT NOW. USUALLY LETS HOSPICE DECIDE.WENT OVER CONV AN TITRATION W/HER.HAPPY W/CALCULATOR.REALLY USES MSC CORRECTLY.SAYS WD GO AS HIGH AS NEEDED BUT AGAIN, LETS HOSPICE DO IT.USING DIL FOR OTHER TYPES OF PAIN BUT EVEN TRYING TO GET AWAY FROM THAT.
PPLPMDL080000001	E CLEVELAND	OH	44112	10/23/1995	TALKED ABOUT COMPLIANCE AND DEL SYST AND WHAT MAKES UNI DIF FORM OTHER THEOP.DEMON THE TABLET AND WENT OVER BEN OF GIVING WITH THE EVEN MEAL.NEED TO GO OVER DOSING AND NEED TO FIND WHEN HE USES THEOP AND IMP OF KEEPING PATIENTS ON THEOP
PPLPMDL080000001	CLEVELAND	OH	44119	10/23/1995	DISCUSSED SKT S SITUATION/ALSO SD STILL HAS PROBS W/DURA FROM SOME PHYSICIANS BUT THAT HE IS WORKING ON IT EVERY DAY. COST IS BIG FACTOR.HAPPY THAT WE ARE DOING THE CEU PROGRAM FOR THEM- THINKS IT WILL HELP MANY OF THEM.
PPLPMDL080000001	EUCLID	OH	44119	10/23/1995	STILL USING QUITE A BIT WHEN HE CAN-CANNOT GET OVER THE LORCET HABIT THO.THINKS IT REALLY PROVIDES A LITTLE BETTER PAIN RELIEF-THAT'S WHAT SOME PTS SAY.IT DEPENDS ON THE PT.

PPLPMDL0080000001	LYNDHURST	OH	44124	10/23/1995	TRIED TO SEE IF STEVE HAD ANY ACTUAL OUTDATED PRODUCT AND HE DID NOT.I TOLD HIM THAT I WOULD NOT LET HIM GET STUCK WITH PRODUCT
PPLPMDL0080000001	PARMA	OH	44134	10/23/1995	HARD TO SEE BUT MAY BE WORTH A SHOT.TRY TO GET HIS THEO-D BUSINESS.WORK ON COMPLIANCE AND SEE IF IT WILL INC HIS THEOP USE.CHECK DHC TO SEE IF ANY POTENTIAL
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/23/1995	STILL TRIALING BETASEPT/O.R. NURSE TOLD MARGARITE THAT SO FAR SO GOOD/WILL GO TO NX VA MTG IN NOV FOR FINALIZING!!!
	CLEVELAND	OH	44109	10/23/1995	JEFF HOST-STILL HASN'T WORKED OUT THE NUMBERS YET FOR THE BETADINE-BUT DID TALK TO A NURSE SUPERVISOR WHO SD THAT IF PRICE IS RIGHT-ITS FINE W/THEM TO SWITCH.THEY WOULD RATHER HAVE A BRAND
PPLPMDL0080000001					NAME PRODUCT.SD HE COULDN'T DO IT TODAY-TOLD HIM I'D CALL BY END OF WEEK.SD OK.REALLY HAVE TO PUSH HIM.
PPLPMDL0080000001	AKRON	OH	44313	10/23/1995	DOC USING ALOT OF COMBOS TALKED TO HIM ABOUT SWITCHING FOR CHRONIC DISABILITIES WITHOUT FLUCTUATIONS IN PAIN TRANSMISS SAID WILL THINK ABOUT IT
PPLPMDL0080000001	CLEVELAND	OH	44119	10/23/1995	REAL BUSY-QUICK IN HALL-SHWD DHC-GAVE LIT-SD "SOUNDS GOOD" COME BACK ON A FRIDAY PM.
PPLPMDL0080000001	PARMA	OH	44134	10/23/1995	RHONDA IS A FILL IN AND WILL RECOMMEND SENOKOT WHEN SHE GETS A CHANCE
PPLPMDL0080000001	CLEVELAND	OH	44122	10/23/1995	SCOTT WAS VERY HELPFUL AND SHOULD NOW RECOMMEND SENOKOT. GAVE KEY WRITERS IN THE AREA AND CAN BE A GOOD SOURCE OF INFO
PPLPMDL0080000001	CLEVELAND	OH	44106	10/23/1995	TALKED SHERRI AND THEY DO NOT STOCK ANY C2'S BUT SHE DID GO THRU THE FILE AND GIVE SOME LEADS TO BIG WRITERS.
	CLEVELAND	OH	44119	10/23/1995	REMEMBERED ME THIS TIME-KNEW I WAS THE ONE WHO SD "MORE SIMPLER" LAST TIME. HAS REALLY SICK PT HE SD ON "15MG BID" WHAT A JOKE!SD SHE COULDN'T TOLERATE 30MG-SD PUT HER ON 15. SD WD TRY 30
PPLPMDL0080000001					AGAIN IF SHE GETS WORSE.SAYS"GOOD STUFF". ASKED WHY USE DURA? SAYS "THEY CAN'T SWALLOW"ND MORE TIME TO ADDRSS THIS ISSUE.
PPLPMDL0080000001	CLEVELAND	OH	44104	10/23/1995	TRYING TO GAUGE WHETHER HOGUH WILL BE A GOOD CANDIDATE FOR UNI BUSINESS.HE IS DOING ALOT OF PED'S IN THE NEW FACILITY MAY WANT TO CHECK WITH ALLISON
	CLEVELAND	OH	44109	10/24/1995	CAUGHT HER BRIEFLY IN-BETWEEN PTS-REALLY RUSHED BUT SHWD HER FDA LETTER AND LUMINATE BLOCK TO SHOW DIFF BETW ORAMORPH AND MSC.HIT HARD ON DIFF/SHE SD SHE USES MSC-DIDN'T SAY ANYTHING ELSE
PPLPMDL0080000001					BUT SMILED AND WALKED AWAY/TOLD HER I'D SEE HER AT THE LUNCH IN 2 WKS.LEFT HER W/INFO.PUT CONV CALC IN POCKET.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/24/1995	SENOKOT MAY BE WAY TO GO WITH THESE NURSES.THEY DO NOT HAVE MUCH INFLUENCE OVER WHAT GETS WRITTEN
PPLPMDL0080000001	BRECKSVILLE	OH	44141	10/24/1995	NEED TO GET ED'S HOURS BECAUSE HE GIVES MUCH MORE INFO
PPLPMDL0080000001	NORTHFIELD	OH	44067	10/24/1995	RICHARD IS HERE ALL DAY MONDAY.ROSE HAD CHILD SYRUP INFO ON HER DESK AND IT IS IN STOCK.NO DHC IN STOCK YET
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/24/1995	TRYING TO FIND OUT WHEN HE USES MSC.HE USES BLOCKS ON APPROX 1/3 OF HIS PATIENTS.NEED TO GO AFTER WHEN HE USES MEDS AND FIND OUT WHAT A BLOCK IS.NEED TO CLARIFY EASE OF USE.
PPLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	10/24/1995	KATHY AND THE OTHER NURSES MAY NOT HAVE MUCH OF AN INFLUENCE OVER WHAT DRS RX.SD SENOKOT MAY BE THE BEST AVENUE TO DETAIL
	CLEVELAND	OH	44109	10/24/1995	SAYS ONLY USES MSC ON CA PTS/BENIGN PAIN MOSTLY ULTRAM-SOME PERCOCET-USING PERC FOR BT PAIN W/MSO ALSO.COULD BE INFLU- ENCED SOME I THINK.KNOWS IT ALL THOUGH.KEPT SAYING THAT HE USES A LOT
PPLPMDL0080000001					OF IT.BIG PUMP MAN-WANTS TO PUT 2 CA PTS TODAY ON PUMPS HAS PT FROM SCHMOTZER ON 100MG TID,DURA 200MGQAND ALSO DILI.I SUGGMSC ONLY.SD WD THINK RE IT-REALLY WANTS PUMP
					NICE TALK.MANY WAYS TO GO WITH A FOLLOW UP.HE TALKED ABOUT PREDICTABILITY SO USE THAT AS A BASE FOR THE NEXT DETAIL. HE SAID THAT HE WILL USE UNIDUR BECAUSE OF COMP.SHOW PREDICTABILITY OF
	BEACHWOOD	OH	44122	10/24/1995	UNI-HE KNOWS MARTIN SO USE MORE OF HIS LITERATURE.
PPLPMDL0080000001					ATTENDED CME PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	PALLIATIVE CARE-DID CME PROGRAM.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	INTRODUCED DAVID TO KEY PEOPLE
PPLPMDL0080000001	CLEVELAND	OH	44131	10/25/1995	LET GET SETTLED AND FOLLOW UP AT ROCKSIDE RD HOSPICE AND SEE IF INSERVICE WOULD BE GOOD THERE.
PPLPMDL0080000001	INDEPENDENCE	OH	44195	10/25/1995	INTRODUCED HER TO DAVID/SHE WAS UP IN THE HORVITZ CENTER/ DISC NEW HOSPICE LOCATION/FUTURE PROGRAMS.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/25/1995	VERY NICE.NEED TO FIND WHAT MORPH HE USES AND WHEN.MAY BE A GUY THAT I CAN GET INFO FROM
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	ATTENDED CME PROGRAM/INTRODUCED HIM TO DAVID
	CLEVELAND	OH	44106	10/25/1995	HE IS MOVING TOWARDS HOSPICE AND GERIATRICS.WE SET APPT TO GO OVER DIFFERENCES BETW ORA AND MSC.HE SAIS THAT HE CAN HELP WITH M. JONES.MAY ALSO WANT TO DO A TEAM MEETING. HE ALSO WORKS
PPLPMDL0080000001					WITH BETH MGVIVER.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	GREAT NEW GUY W/WALSH!!WORKS ALSO AT THE VA/ATTENDED PALLIA- TIVE CARE PROGRAM.WILL HELP DAVID GET ORAMORPH OFF FORMULARY AT VA.
PPLPMDL0080000001	CLEVELAND	OH	44114	10/25/1995	SAMPLES-TOO BUSY
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	NOT SURE WHICH WAY TO GO WITH HIM SO ASK SCOTT FOR HELP.CHECK WITH PAM TO SEE WHAT HE IS REALLY DOING. EXP HAS SOME INT DATA.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	DID CME PROGRAM FOR HIS GRAND ROUNDS.ALL HIS FELLOWS/RES AND NURSES WERE THERE.GOOD PROGRAM.HE WAS VERY RECEPTIVE TO IT BUT BIG EGO.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/25/1995	MADE APPT FOR MONDAY TO FILL IN WITH AND TO TRY TO GET SPEAKING ENGAGEMENTS
PPLPMDL0080000001	CLEVELAND	OH	44195	10/25/1995	ATTENDED CME PROGRAM/INTRODUCED HER TO DAVID/CONFIRMED HER SPKR PROGRAM FOR ME NX WED AT RHGH
PPLPMDL0080000001	AKRON	OH	44307	10/26/1995	TALKED W JUNE HEARST REGARDING FEBRUARY 3RD 17 24 31/ 7 21 / 6
PPLPMDL0080000001	EUCLID	OH	44119	10/26/1995	SAYS REALLY USING A LOT OF DHC-PTS REALLY LIKE IT. SAYS USES DARY FOR OLDER PTS-HE KNOWS IT DOESN'T WORK REAL WELL BUT THEY PERCEIVE THAT IT DOES.
PPLPMDL0080000001	CLEVELAND	OH	44195	10/26/1995	CHECKING IN AT PHARMACY AND TRYING TO BUILD A LITTLE REPORE WITH PERIPHERAL ACTIVITY.NEED TO MAKE APPTS WITH PHARMACY AND BUYING STAFF TO SEE IF IT CAN HELP
PPLPMDL0080000001	PARMA	OH	44129	10/26/1995	QUICK CALL.WANTED TO MAKE SURE THAT I GAVE HIM THE PRICING INFO BUT HE HAS NOT STARTED ANY BODY YET AT LEAST HE HAS SAMPLES AND IF I CAN GET IT IN HIS HABITS IT SHOULD WORK OUT TO NEW RX'S
PPLPMDL0080000001	PARMA	OH	44129	10/26/1995	QUICK HIT.THERE IS NO REASON THAT SHE DOES NOT USE UNI SHE DOES NOT SEE BY APPT SO KEPT THE HITS SHORT BUT IMP REPORE SHOULD HELP.
PPLPMDL0080000001	PARMA	OH	44129	10/26/1995	TRYING TO GET BETTER REPORE AND IT IS HAPPENING SLOWLY. NEED TO MAKE BETTER QUICK HITS FOR WHEN HE IS BUSY.DEL SYS IS STILL BEST WAY TO DIF AND SELL.
	CLEVELAND	OH	44195	10/26/1995	HE STARTS MSC AFTER 8 PERC ATC.BUT HE KEEPS THEM ON PERC AND STARTS WITH 15MG.MAKES REFERENCES TO D. WALSH ABOUT EDUCATION ABOUT MORPHINE.DEALS WITH LUKEMIA AND USES FOR A SHORT TIME
PPLPMDL0080000001					WITH PALLIATIVE PATIENTS
PPLPMDL0080000001	EUCLID	OH	44119	10/26/1995	BAD MOOD TODAY-BUSY-WALKED RIGHT BY AND SD I ONLY HAVE TIME TO SIGN-NOT TO TALK.LEFT FILE CARD AND NEW KIDNEY STUDY FOR HIS RESPONSE.
PPLPMDL0080000001	PARMA	OH	44129	10/26/1995	HE ASKED ABOUT RECTAL ROUTE SO I GAVE INFO AND SENE SAMPLES.HE CONFUSED ME WITH ROXANE AND WAS MAKING FUN OF MORPHINE
PPLPMDL0080000001	GARFIELD	OH	44125	10/26/1995	MADE APPT. HE KNOWS THAT I AM WHIT NEW CO.THEY REMEMBERED GAIL SO BE NICE.IN THE MIDDLE OF REMODELING OFFICE SO GET SOME SAMPLES IN THERE.
PPLPMDL0080000001	AKRON	OH	44319	10/27/1995	SAW HIM AT THE WINDOW. HE SAID HE IS USING UNIPHIL AND DHC WANTED SAMPLES OF BOTH. LEFT BEHIND MARKETING LIT. NEED TO LEAVE COPY OF LANCET NEXT TIME IN PREPARATION OF APPT.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	10/27/1995	VERY BUSY WITH GENE STILL GONE.IT WILL TAKE A COUPLE OF CALLS TO FULLY UNDERSTAND CHANGE.HE CAN BE A BIG SOURCE FOR GROWTH.
	BARBERTON	OH	44203	10/27/1995	WENT TO PHARMACY TO GAIN PAINPT INFO. DR.LISA HOISINGTON IS PHARM D IN CHARGE OF P&T COMMITTEE. WOULD NOT RELEASE ANY OTHER NAMES AND SAID TO DIRECT ALL INFO. TO HER. ALSO SPOKE WITH MEGAN
PPLPMDL0080000001					SHAW IN NURSING EDUC. DEPT. ABOUT DOING INSERVICE FOR NURSES. SAID SHE WOULD CALL NEXT WEEK TO SET UP
PPLPMDL0080000001	AKRON	OH	44319	10/27/1995	MET HIM AT REG. APPT. SAID HE IS USING THE DHC AND IS WORKING WELL FOR HIM. IS USING ON SOME PATIENTS AS COUGH RELIEVER ON A ONE TAB BASIS IN ADDITION TO HIS PAIN PATIENTS GAVE NAME OF DIR. OF
PPLPMDL0080000001	CLEVELAND	OH	44113	10/27/1995	NURSING AT HOME WHERE ALL HIS PATIENTS ARE FOR POSSIBLE IN-SERVICE. SALLY LUKATS AT N. PLEASANTVIEW NURSING HOME. LEFT AHCPR GUIDES AND REVIEWED ORAL AS PREF.
PPLPMDL0080000001	PARMA	OH	44129	10/27/1995	SECOND CALL ON THIS NEW GUY AND HE WROTE 2 RX FOR UNI IN PAST WEEK!! WAS A NEW THEO PT THE OTHER WAS A T-D PT.THAT ONE HE DID FOR COMPLIANCE.THE OTHER WAS NEW.NO BAD WORD YET. I NOTICED
					SOME SAMPLES WERE GONE.HE'S QUIET BUT DEF REMEMBER ME WHEN I WALKED IN THERE.DHC-SD TRIED THAT TOO.SD DR. SEL- VARAI USES IT AND LIKES IT.WANTS PENS.
PPLPMDL0080000001					REPORE WILL GO ALONG WAY.NOT ABLE TO ASK PROBES BUT DID TALK ABOUT REFLEX AND USING LIT TO SHOW BENEFITS SHOULD BE THE WAY TO GO.HIS MEMORY IS VERY GOOD SO BE VERY ACCURATE IT IS ALSO IMP TO
					SHOW SE VS OTHER THEOP
PPLPMDL0080000001	AKRON	OH	44319	10/27/1995	DISCUSSED SENOKOT S AS USE WITH OPIOID INDUCED CONSTIPATION TOLD HIM OF SMALLER PACKAGE SIZE FOR LESS EXP. TO PATIENTS ON SHORT TERM OPIOIDS. HAD PATIENT ON DEMEROL AND GAVE HIM SENOKOT S.
PPLPMDL0080000001	BARBERTON	OH	44203	10/27/1995	SAW IN HALL AT HOSPITAL. DETAILED OFF MARKETING PIECE AND HE SAID UNI IS HIS THEO OF CHOICE.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	10/27/1995	GIVE HER A COUPLE MORE CALLS BEFORE YOU MAKE DECISION.SHE DID GIVE A COUPLE OF FORM NAMES AND THEY MAY BE HELPFUL IN THE LONG RUN.SHE WAS NOT INTERESTED IN HELPING WITH S ON FORM.
	CLEVELAND	OH	44109	10/27/1995	MAY SET UP A DINNER PROGRAM W/SPKR FOR 1996 FOR APPO DOCS. THEY DO THESE EVERY OTHER MONTH.HE HAD ONETONIGHT FOR MCNEIL FOR ULTRAM!! LOBSTER DINNER \$25/EAT!!SAYS ITS GREAT WAY TO GET
PPLPMDL0080000001					DRUG USED DEF WANT TO TRY FOR OXYCONTIN.THERE WILL BE 116 DOCS AT THIS ONE.PRESENTED KIDNEY STUDY TO GET RESPONSE. NOTHING REALLY.SAYS HE HAS TAKEN PTS OFF JUST TO PUT BACK .
PPLPMDL0080000001	BARBERTON	OH	44203	10/27/1995	SPOKE WITH SHIRLEY HAYES REGARDING DOING COMM. INSERVICE FOR BARBERTON AREA. SAID SHE WOULD WORK WITH ME TO PUT TOGETHER PROGRAM FOR THE SURROUNDING AREAS. FOLLOW UP WITH HER NEXT
PPLPMDL0080000001	CLEVELAND	OH	44113	10/27/1995	SAW HIM WHILE HE WAS GETTING READY TO LEAVE FOR ATLANTA FOR INDIANS GAME!! JUST ADDRESSED ORAMORPH ISSUE.EXPLAINED DIFF. SD HE DOESN'T REMEMBER USING IT.SD HE WOULDN'T USE IT.ONLY LIKES
PPLPMDL0080000001	LYNDHURST	OH	44118	10/27/1995	MSC.IT'S WORKING OUT GREAT FOR HIM.MOST PTS ON 30MG OR 60 MG/NO CA PTS. ALL BAD BACK ETC.
PPLPMDL0080000001	BARBERTON	OH	44203	10/27/1995	NEED TO GET MORE SPECIFIC.SAW HER AT BEDFORD BUT HER PRIMARY OFFICE IS IN LYNDHURST AND SHE IS MORE ACCESSIBLE THERE.
PPLPMDL0080000001					MET AT APPT. FOR FIRST TIME. SAID HE USES MSC AS LAST STAGE FOR DYING PATIENTS. DISCUSSED AHCPR GUIDELINES SUGGESTING ORAL ROUTE AND ITS USE EARLIER IN CANCER TREATMENT. NEED TO SHOW LEVY NEXT
PPLPMDL0080000001	CLEVELAND	OH	44113	10/27/1995	TIME. DETAILED UNI AND DHC OFF LITERATURE. NOT USING MUCH THEO. BUT DISTINGUISHED UNI AS ONLY PM DOSING FOR ONCE A DAY. AND DISCUSSED LOW ABUSE POT. WITH DHC.
PPLPMDL0080000001					WAITED A WHILE AND THEN ONLY GOT 2 SECONDS.REAL STRANGE GUY. SD DOESN'T SEE ANY CA PTS VERY MUCH.SEEBS BAD ARTHRITIS THAT HE USES DURA FOR.ASKED IF MSC "SUPPRESSES THE IMMUNE SYSTEM" ???SD HE
					RECENTLY READ THAT.TOLD HIM I'D SEE HIM NX WK FOR OUR APPT.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	10/27/1995	HE IS VERY TIGHT WITH GAIL.HE USES DHC FOR HA BUT I AM TRYIGN TO GET HIM MORE IN TUNED FOR WHEN HE CHOOSES ANY NARCOTIC.STILL USES VIC MOST.FULLY EXP CAFFEINE AND GENERICS.HE HAS STARTED A
					COUPLE OF UNI PATIENTS SO ASK ABOUT EFF AND SPEC
PPLPMDL0080000001	CLEVELAND	OH	44113	10/27/1995	SAYS HAS USED MSC TWICE SINCE MY LAST VISIT W/HIM.SAYS THE P.A.'S REALLY DO THE WRITING.BUT HE KNOWS OF 2 NEW PTS ON IT THAT ARE DOING WELL.
PPLPMDL0080000001	BARBERTON	OH	44203	10/27/1995	NOT USING DHC CURRENTLY. SAYS CIGNA FORMULARY DOES NOT COVER NEED TO CHECK AND GET ANSWER FOR HIM. ONLY ABOUT 20% OF PATIENTS ON THAT PROGRAM. THAT IS NOT THE ISSUE!
PPLPMDL0080000001	BARBERTON	OH	44203	10/27/1995	COMMITTED TO SUGGESTING SENOKOT S FOR OPIOID INDUCED CONST.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	10/27/1995	INSERVICE WENT VERY WELL.23 NURSES W ABOUT 6 BEING PURELY HOSPICE TRYING TO WORK WITH KAREN EXLOS TO DO MORE INSR WITH A SPECIAL TOPIC OF EQUI ANALGESIA
PPLPMDL0080000001	CLEVELAND	OH	44113	10/27/1995	GREAT CALL SAYS MSC IS WORKING GREAT-HAVE MANY PTS ON IT. STEPHEN FOX IS ON OUR IPAP PROGRAM.NO DURA EXCEPT 1 THAT HAS BEEN ON FOR 2 YRS NOW.HE USES TONS OF PERCOCET.ESP AFTER SURGERY-IT'S
					THEIR STANDARD PROTOCOL-WILL BE GREAT FOR OXY- CONTIN!!
PPLPMDL0080000001	BRECKSVILLE	OH	44141	10/27/1995	WORKING ON TRYING TO GET A BETTER UNDERSTANDING FOR S.STILL WILL NEED TO GET ON FORM.JUST A REQUEST IS NOT ENOUGH.THEY USE PRIMARILY MODANE AND BISACODYL SUPP.NEED TO ENLIST HELP WITH
PPLPMDL0080000001					GERARDO WHO DOES ALOT OF NURSING HOME STUFF SO SHE MAY BE A MSC TARGET AS WELLASK SCOTT FOR HELP
PPLPMDL0080000001	CLEVELAND	OH	44109	10/27/1995	SAMPLES.NEED TO GET APPT TO FIND OUT WHY USE UNIDUR.
PPLPMDL0080000001	AKRON	OH	44319	10/27/1995	SAID HE HAS USED DHC IN A LIMITED AMOUNT OF PATIENTS. SAID IT IS HARD TO REMEMBER. NEED TO CONSISTENTLY SEE HIM TO KEEP IT IN HIS MIND.

PPLPMDL080000001	CLEVELAND	OH	44113	10/27/1995	MORE TIME THIS TIME-LOVES DHC.USING FOR REAL ACUTE PAIN FROM ARTHRITIS OR TRAUMA.ALSO LIKES IT FOR HEADACHES.STILL USING SOME DARV-PTS FEEL IT WORKS.USING THAT FOR MORE CHRONIC
PPLPMDL080000001	AKRON	OH	44309	10/30/1995	EPISODES.SEEMS TO LAST A LITTLE LONGER.UNI-SAYS HAS USED IN PAST.TOLD HIM HIS SAMPLES WILL EXPIRE.SO HE WOULD USE IT THEN.HAS HABIT W/T-D BUT DOES KNOW RE UNI AND WILL USE.
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	TRIED TO GET FORMLY MEMBERS WOULD NOT GIVE OUT/ DIANE CAMPBL WILL GET IT FOR ME
PPLPMDL080000001	AKRON	OH	44310	10/30/1995	MET HIM AT FAIRVIEW TUMOR CONF A FEW KWS BACK/IS A CARDIOL- OGIST BUT HAS CA PTS OCCASIONALLY/WANTED INFO ON MSC.DROP BY HIS OFC-NOT GREAT DAY FOR IT BUT GAVE HIM ALL I COULD - ESP CONVERSION
PPLPMDL080000001	BEACHWOOD	OH	44122	10/30/1995	FROM PERC/COME BACK FOR BETTER DISCUSSION ON A TUES.
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	10/30/1995	GAVE DOC LEVY AND SHOWED MAJOR BUT HAD BETTER PLANS
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	VERY BUSY BUT SHE IS GETTING FAM WITH SEN.GAVE HER THE DRUG CAUSING CONSTI CARD AND TOLD HER THAT I AM TRYING TO MAKE IT EASIER FOR HER.DHC IS GETTING MORE FAM AND FINDING RX'S IN PHARMACY
PPLPMDL080000001	CLEVELAND	OH	44113	10/30/1995	FROM KREIGLER
PPLPMDL080000001	BEACHWOOD	OH	44122	10/30/1995	HE HAS TRIED BUT I DO NOT KNOW HOW MUCH OR HOW MANY TIMES KEEP UP THE VOLUME AND TRY TO SEE IN PHARMACIES.NEED TO PROBE FOR PERC USE
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	NOT SUBSTITUTING ORAMORPH.
PPLPMDL080000001	CLEVELAND	OH	44113	10/30/1995	HARD TO UNDERSTAND-PRESENTED KIDNEY-CUT ME OFF AND CHANGED SUBJECT-JOKES A LOT BUT DOES USE ONLY UNI.
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	SHE IS GETTING MORE COMFORTABLE AND QUICK HITS ARE MAKING MORE SENSE BETWEEN APPTS.STILL WORKING ON ORA AND DIF MAKING SURE SUBSTITUTION IS NOT COMING FROM HER.THEY ARE CHANGING THE
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	WAY THEY MAKE APPTS SO CALL KAY TO SET ONE
PPLPMDL080000001	AKRON	OH	44310	10/30/1995	ATTENDED TUMOR CONFERENCE/DISPLAYED OUTSIDE THE ROOM. MATERIALS MGMT-TALKED W/DENNIS;BETASEP WILL BE BROUGHT UP AT VALUE ANALYSIS MTG FOR FINAL APPROVAL ON WED.!!EVERYTHING LOOKS
PPLPMDL080000001	CLEVELAND	OH	44111	10/30/1995	GOOD FOR IT TO BE APPROVED. BETADINE 160Z W/PUMP HAS ALREADY BEEN APPROVED-ONLY USE ABOUT 24 BOTTLES/YR.
PPLPMDL080000001	CLEVELAND	OH	44106	10/30/1995	FOLLOW UP ON LAST DETAIL NOTICE USING MORE MSC ACCORDING TO XPONENT ASKED IF THOUT HAD BETTER CONTROL SAID YES
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	SEEMS TO BE GETTING ANNOYED THAT I WANT TO KEEP SEEING HIM!! GETTING BIG EGO LIKE I SAID HE WOULD 2 YRS AGO-VERY BUSY AND SD APPT ONLY-THEN CANCELS.TOLD ME HE KNOWS EVERYTHING ABOUT MSC AND
PPLPMDL080000001	AKRON	OH	44310	10/30/1995	UNLESS I HAVE "SOMETHING NEW" TO TELL HIM-HE WON'T SEE ME.TERRIFIC.TOLD HIM WE HAVE NEW INFO-NOT GOOD ENOUGH.
PPLPMDL080000001	LYNDHURST	OH	44124	10/30/1995	ENLISTING HER HELP WITH DIFFERENCES AND GETTING MSC BACK. TRYING TO GET HER TO SEND OUTPATIENTS TO BRECKSVILLE. SET UP TEAM MEETING BREAKFAST.
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	NOT SUBSTITUTING ORAMORPH.
PPLPMDL080000001	CLEVELAND	OH	44106	10/30/1995	ASKED DOC IF USING MSC EARLIER THAN USED TO SAID YES ASKED IF HE SAW IT AS BEING LESS SAFE/ SAID NO, WILLING TO TRY EVEN EARLIER BASED ON HIS EXPRIENCE SAIDYES
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	LOOKING FOR LASHICA AND FOUND HIM.HOPEFULLY HE WILL TURN OUT TO BE A GOOD TARGET.FOLLOW UP TO SEE VOLUME OF PERC
PPLPMDL080000001	AKRON	OH	44310	10/30/1995	BAD MOOD TODAY/HAS PT THAT WANTED ORAMORPH INSTEAD OF MSC- EVEN THO HE WROTE MSC.STRANGE FAMILY.SD NOT TO PURSUE IT BUT THAT HE NEVER WRITES FOR OM.DIDN'T KNOW PHCY.NEED TO DO
PPLPMDL080000001	LYNDHURST	OH	44124	10/30/1995	SOMETHING FOR HIM-DOESN'T WANT ME CK ON THIS SITUATION- HE'LL HANDLE IT.
PPLPMDL080000001	CLEVELAND	OH	44106	10/30/1995	WENT OVER THEH DIFF BETW ORA AND MSC-NOT SURE HOW MUCH HELP HE WILL BE BUT BETH IS WORKING ON HIM TOO.EASE OF TAKING IS A BIG DEAL.NEED TO GET ORA STUDIES AND POINT OUT HOW MUCH
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/30/1995	BREAKTHRU THEY TOOK FOR THE FINAL COMPARISON
PPLPMDL080000001	AKRON	OH	44304	10/30/1995	CHILD SYRUP ON THE SHELF.NEED TO GET BIMAL COMMITTMNT FOR RECOMMENDING-NOT ANY DHC YET
PPLPMDL080000001	GARFIELD HTS	OH	44125	10/30/1995	ASKED JIM TOM IF WILLING TO TRY TO INCREASE BEHND SALES OF OTC/ RECOMMEND SENEXT FOR ALL OPIOID/ ANTI CHLNERGIC/ TRI CYCLIC ETC.
PPLPMDL080000001	CLEVELAND	OH	44106	10/30/1995	TTHERE IS NO WAY TO SEE HIM EVERY MONTH SO HE WILL HAVE TO BE DROPPED FROM UNI CORE
PPLPMDL080000001	CLEVELAND	OH	44107	10/30/1995	PRESENTED DIFFERENCES BET ORA AND MSC TO DAVE PASQUALE AND BETH WAS THERE AS WELL AND WORKING ON IT FROM BOTH DIR. NEED TO GET A COPY OF ORA STUDIES TO MAKE FINAL POINT OF COMPARISON
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	10/30/1995	SAMPLES-NEED TO FIND OUT WHY USE UNIDUR
PPLPMDL080000001	AKRON	OH	44302	10/30/1995	TODD GAVE GOOD INFO ON MSC AND UNL.DEMONSTRATED DEL SYS WENT OVER SEN AND NEED TO MAKE SURE THAT HE RECOMMENDS.HE HAS SEEN TEH CHILD SYRUP BUT IT IS NOT ON THEIR SHELF
PPLPMDL080000001	LAKEWOOD	OH	44107	10/30/1995	DOC SAID JUST HABITS/ NEEDS REMINDED AND WILL WRITE
PPLPMDL080000001	AKRON	OH	44309	10/31/1995	WANTS TO HAVE PAIN MGMT ROUNDABLE W/ALL ONCOLOGISTS IN AREA IN 1996/TOLD HIM I COULD HELP HIM-SD GREAT.USING MSC BUT NO FEEL FOR HOW MUCH YET-NO DATA YET.REALLY INTO PUMPS-EVEN FOR
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/31/1995	TERMINAL CA PTS.DISC ORAL ROUTE/AGREED BUT THINKS WHEN THEY GET TO HIGH DOSES-NEED PUMPS.WHAT CONSIDER HIGH? 1000MG DOES USE MSC FOR WITHDRAWAL TOO.KEEP SEEING-WILL BE BIG.
PPLPMDL080000001	LYNDHURST	OH	44124	10/31/1995	ONCOLOGY FLOOR SERVICE CALL / ONC PHARM CINDY GETTING PNT MEMBER NAMES WNT OVER 500 MG CAPSULE
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/31/1995	FOR AN APPT THIS WAS A WEIRD CALL.HE KNOWS EVERTHING AND SAID THAT HE WOULD ONLY SIGN.TRIED TALKING ABOUT IMMUNO AND GAVE ME THE STUDY BACK.TRIED TO DO DEMON AND HE DID NOT HAVE TIME OR
PPLPMDL080000001	LYNDHURST	OH	44124	10/31/1995	INCLINATION.HE MAY NOT BE A GOOD CORE DOC IF HE CONTINUES TO BE HARD TO SEE OR UNDETAIABLE
PPLPMDL080000001	PARMA	OH	44134	10/31/1995	WAS ONLY ABLE OT GET AN INTRODUCTION.TRY CONCENTRATING ON TUTHILL WHO IS IN ON WEDNESDAY.PERSISTANCE MAY WORK HERE SO DONT GET DEPRESSED
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	HE IS GETTING VERY BUSY AND IS CANCELING MOST ALL APPT SO NEED TO BE QUICK AND CONCISE.TRY ASKING ONE QUESTION AT A TIME UNTIL YOU CAN GET AN IDEA OF WHAT HE IS DOING. HOPEFULLY WILL HAVE
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	ENOUGH INFO BY APPT TIME
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	MET WITH ERIKA AND SAW JOHN.HE WORKS UNDER NEW DIR AND MAY WANT TO GET IN TOUCH WITH HIM FOR FUTURE PROJECTS
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	NOT A REAL GOOD APPT.CUT ME SHORT.TOLD HIM THAT HE OWES ME NEXT TIME.NEED TO FIND OUT WHY HE USES WHAT HE DOES AND IF HE CAN BE SWITCHED.CONDENSED HIS SAMPLES TO GET A FEW MORE IN THE
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	THEY ARE USING MSC BUT THEY CAN STAY WITH IT LONGER. THEY HAD A LIST OF STORES STOCKING ORA BUT THEY TELL ME IT IS NO BIG DEAL.THEY WILL USE HER OTEHR PRODUCTS.
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	10/31/1995	TRYING TO BUY MORE TIME WIHT DICKMAN.IT IS GOING TO TAKE SOME TIME TO BUILD REPORE.TRY CANDY TO SEE IF THAT WILL GET AN AUDIENCE
PPLPMDL080000001	TALLMADGE	OH	44278	10/31/1995	MET WITH HUGH OXY
PPLPMDL080000001	AKRON	OH	44304	10/31/1995	DOC A NO SEE DOC FRONT OFFICE SAID LEAVE LITERATURE WILL TRY TO SET STRAIGHT ON AHCPR GUIDELINES
PPLPMDL080000001	AKRON	OH	44304	10/31/1995	MET RHONDA, BEV, FIRST CALL SET APPT FOR LIKES DHC USING MSC FOR CANCER VERY NICE
PPLPMDL080000001	AKRON	OH	44309	10/31/1995	MET WITH PATTY, DEB, BETH, DOING A GOOD JOB APOLOGETIC FOR USIGN DURAGESIC FOR HEAD NECK CANCER SET UP CASE STUDY PROG
PPLPMDL080000001	AKRON	OH	44304	10/31/1995	SET UP APPT WITH SUE JUST GREETED, THRU VENICE
PPLPMDL080000001	MAYFIELD HTS	OH	44124	10/31/1995	NEED TO KEEP LAX'S ON SHELF LOOKING GOOD.
PPLPMDL080000001	AKRON	OH	44302	10/31/1995	WILL SEE REPS SET APPT FOR LUNCH HUGE POTENTIAL
PPLPMDL080000001	AKRON	OH	44304	10/31/1995	SET APPT GREETED DOC SAMPLE RUN
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	THEY WILL BE MOVING ACROSS THE STREET AT THE BEGINNING OF THE YEAR.THEY WERE HAVING TROUBLE FIGURING OUT TIMES SO I TOLD THEM THAT I WOULD MAKE THEM A CALENDER TO PUT ON THE COUNTER.SEE IF
PPLPMDL080000001	AKRON	OH	44304	10/31/1995	THAT WILL HELP
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	MET WITHPATTY, DEB AND BETH ABOUT PATIENTS HAS PATIENT ON MSC 400 NIGHT/ 500 DAY WAS APOLOGETIC ABOUT USING DURAGESIC USING MSC
PPLPMDL080000001	AKRON	OH	44302	10/31/1995	DID NOT HAVE THE INFO ON VALU RX SO GET IT FOR HIM BEFORE THE NEXT CALL
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	SET UP APPT WITH MARY DUKE FOR LUNCHEON SEEMED REAL WILLING ZAHN WILL SEE REPS OCCASIONALLY SAID WILL USE DHC
PPLPMDL080000001	INDEPENDENCE	OH	44131	10/31/1995	GETTING MORE FAMILIAR WITH THE OFFICE.WILL NEED TO CONCENTRATE ON M&M APPROACH AT OUR LUNCH TO KEEP HIM ON MORPHINE.THERE SHOULD BE NO REASON THAT HE WONT TITRATE UP SO USE HIS GOOD
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/1/1995	FEELINGS ABOUT MSC TO GET MORE GROWTH
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/1/1995	ATTENDED SPKR PROGRAM/HAS SEVERAL PTS ON MSC-BUT JUST PUT 1 PT ON DURA TODAY FOR NO APPARENT REASON.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/1/1995	INTRO'D MYSELF.I DONT FEEL HE IS USING ANY BUT NEED TO CHECK TO SEE IF HE IS GOING THRU ANY OTHER SAMPLES AS WELL. THIS IS ANOTHER OFFICE IN WHICH THEOP WILL HAVE TO BE SOLD FIRST WHILE WORKING
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/1/1995	ON UNI-KEEP TRYING.
PPLPMDL080000001	CLEVELAND	OH	44103	11/1/1995	MADE APPT WITH PHARMACY.IMPORTANT TO FIND FORM MEMBERS
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/1/1995	MET W/DAVID DOHAR AND AMONTE LITTLEJOHN ABOUT POTENTIAL FOR UNI/BETADINE/SENOKOT S FOR FORMULARY APPROVAL/DISCUSSED STRATEGIES/PRICING/PHYSICIANS/ETC.SPENT 2 HOURS THERE.
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/1/1995	QUICK HIT AND HE MAY NOT BE A TRUE UNI TARGET BECAUSE HE IS DIFFICULT TO SEE.PERSISTANCE MAY PAY OFF SO GIVE IT A LITTLE TIME
PPLPMDL080000001	CLEVELAND	OH	44121	11/1/1995	DR. DONNA ZHUKOVSKY SPOKE ON PAIN MGMT AT GRAND ROUNDS
PPLPMDL080000001	CLEVELAND	OH	44104	11/1/1995	SAMPLES/STILL SUPPORTIVE/WONT USE UNIDUR.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/1/1995	VERY GOOD MEETING-USING UNI TO OPEN DOORS AND THE BETADINE MAY EVEN BE A BETTER OPPORTUNITY.WENT OVER UNI BENFITS VS SLO-BID.COST WILL BE AN ISSUE.NEED TO GET PROCIING FOR BETA LINE AND
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/1/1995	FOLLOW UP IN A MONTH
PPLPMDL080000001	CLEVELAND	OH	44104	11/2/1995	THIS OFFICE WILL NEED ALOT OF WORK.THEY MAY NEED TO BE SOLD ON THEOP FIRST AND THEN UNI.WORK ON GETTING GOOD REPORE TO SEE WHERE THAT WILL TAKE YOU.THE TRICK WILL BE TO GET TIME WITH THE
PPLPMDL080000001	GARFIELD HTS	OH	44125	11/2/1995	DOC.HOPEFULLY THAT WILL COME IN TIME.
PPLPMDL080000001	PARMA	OH	44129	11/2/1995	HAS PT CURR ON DARVOCEET-TAKES 8 PER DAY/WANTS INFO ON USING MSC/SHWD HIM DOSING/CONVERSION/TITRATION-SD WD DO IT
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1995	TRYING TO FIND OUT HOW THEY FEEL ABOUT CONVERTING TO UNI AND HE FEELS THE COMPLIANCE WOULD BE A BIG BENEFIT.THEY ARE USING THE SLO BID BECAUSE IT IS ON FORM.
PPLPMDL080000001	CLEVELAND	OH	44109	11/2/1995	TALKED ABOUT THE CHANGE IN CO'S AND NEED TO FIND MSC POTENTIAL
PPLPMDL080000001	CLEVELAND	OH	44109	11/2/1995	SAW HIM IN THE SOLON OFFICE HE IS STARTING OT GIVE A LITTLE MORE TIME BUT THE QUICK HITS WILL HAVE TO BE SUBSTANTIAL.
PPLPMDL080000001	CLEVELAND	OH	44109	11/2/1995	QUICK HIT AND HE TALKED ABOUT THE HILLCREST PROGRAM.NEED TO GET HIM MORE INVOLVED WITH M&M
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1995	TALKED W/JEFF IN O.R. AND NANCY IN STOREROOM-THE O.R. IS SWITCHING TO BETADINE FOR EVERYTHING!!!!THEY WILL SAVE ABOUT \$1300.00/YR AND WILL BE GETTING IT THRU THE STOREROOM.AVE USAGE IS 400
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1995	BOTTLES OF 160Z SCRUB AND SOLUTION/MONTH.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1995	LINDA WAS EXCITED TO GET THE CONVERSION CALCULATOR'S.SHE SAID THAT THEY WERE FOR CAROL.NEED TO FIND OUT WHO SHE IS AND WHERE.THEY ARE NOW USING THE MSIR BECAUSE OF THE REBATE
PPLPMDL080000001	BEACHWOOD	OH	44122	11/2/1995	PROGRAM.CALLED SCOTT FOR FURTHER DETAILS
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	11/2/1995	VERY APPRE OF ME TAKING CARE OF HIS OUTDATE.HAS THE DHC IN STOCK AND WILL MONITOR GLICK'S USE
PPLPMDL080000001	BEDFORD/SINAI	OH	44146	11/2/1995	SAW IN BEDFORD.GET MORE TIME IN MARYMOUNT.NEED TO MAKE A BETTER TRANSITION FOR THE EASE OF USE AND MSIR.REPORE IS GETTING BETTER
PPLPMDL080000001	CLEVELAND	OH	44104	11/2/1995	IT SHOULD NOT BE A PROBLEM IN GETTING THE UNI SWITCH. A LOT OF FOLLOW UP WILL BE NEEDED TO GET THE BALL ROLLING ON AMONTE'S FROMT.COMPLIANCE AND NIGHT TIME BENEFITS ARE KEY.SENOKOT SHOULD
PPLPMDL080000001					BE A GOOD TARGET TOO

PPLPMDL080000001	CLEVELAND	OH	44106	11/2/1995	THEIR GOAL IS TO GET ALL PATIENTS ON TRI CYCLICS AND NSAIDS. ABOUT 10 PERCENT OF PATIENTS GET OPIOIDS AND TEH BUS IS SPLIT BETWEEN MSC AND METHADONE.WENT OVER EASE OF USE W MSC AND NEED TO DO A METH COMPARISON NT.
PPLPMDL080000001	CLEVELAND	OH	44106	11/2/1995	WORKED THE PAIN CENTER AND HAD A VERY NICE TALK WITH PAM. NEED TO GET AS MUCH INFO AS I CAN ON METHADONE AND SE OF FOGGINESS
PPLPMDL080000001	CLEVELAND	OH	44146	11/3/1995	WENT OVER TEH SWITCH AND TALKED ABOUT UNI AND HE SAID THAT IT WOULD BE NO PROBLEM SWITCHING OVER THEO-D.WILL NEED TO GO OVER THE UNIQUENESS AND DEL SYS DEMO
	CLEVELAND	OH	44113	11/3/1995	HAS USED IT AGAIN EVEN SINCE MY ALST VISIT! NEW AND RECEP- TIVE-SAYS IT APPEARS TO HAVE LESS SE AND PTS ARE SLEEPING BETTER!!SUPPORTED AND DISC THOSE BENEFITS OF IT.WILL CONTIN- UE TO USE.DHC-SO HASN'T TRIED YET BUT HE KNOWS DR. SELVARAJ HAS.SD HE WILL REMEMBER NOW.
PPLPMDL080000001	CLEVELAND	OH	44113	11/3/1995	REALLY A JERK/CAME TO DESK BUT WOLDN'T RESPOND/GAVE HIM IN- FO ON DHC.DID'NT GET ANYTHING OUT OF HIM.TRY AT A BETTER TIME.
PPLPMDL080000001	CLEVELAND	OH	44113	11/3/1995	SAYS USING DHC WHEN HE REMEMBERS.COUPLE PTS SD IT DIDN'T WORK/LIKE THEIR VIC AND PERC.WILL TRY AGAIN.WENT OVER DOSING MAKING SURE IT'S 2 CAPS.
PPLPMDL080000001	BEDFORD	OH	44146	11/3/1995	HE SAID THAT HE USES THEO D ALOT SO SEE IF IT EVENTUALLY SHOWS ON EXPONENT
PPLPMDL080000001	AKRON	OH	44313	11/3/1995	SHOWED BACK WALL CHART AND PROVED AS GOOD AS VICODIN WITH OUT AS MANY CONCERNS / ALSO POINTED OUT MUCH BETTER THAN DARVOCET WHICH COULD BE A CONCERN WITH ELDERLY
PPLPMDL080000001	BEDFORD	OH	44146	11/3/1995	HE IS SHOWING UP AS A UNI DUR USER AND MAY BE WORKING FOLLOWING UP WITH FOR UNI AND FROM THE QUESTIONS HE ASKS ABOUT MSC IT MAY WORTH HTE EFFORT
PPLPMDL080000001	CLEVELAND	OH	44113	11/3/1995	SAYS USING STRNG ALARG FOR OSTEOPORIS-NEVER USED MSC BUT WILLING TO TRY IT. USING DURA FOR THIS TYPE OF PAIN.DISC WHY ORAL ROUTE PREFERRED.WENT OVER DOSING ETC.SD WD TRY F/U
PPLPMDL080000001	CLEVELAND	OH	44128	11/3/1995	GOOD LUNCH.IT IS A GOOD WAY TO GET HIM TO RELAX.STILL WORKING ON HIM TO CONTINUE TO USE DHC BUT THE LACK OF STOCKING HAS STOPPED HIM IN THE PAST AND I WILL PESTER HIM UNTIL HE USES AND BECOMES SECOND NATURE.MAKE SURE HE STILL USES UNI AND DOES NOT SWITCH TO ANOTHER
PPLPMDL080000001	SOLO	OH	44139	11/3/1995	MADE APPT TO TALK ABOUT NEW DRUG.HE SEEMS RECEPTIVE TO DHC SO HE SHOULD BE A GOOD TARGET UNTIL THEN.CHOSE THIS OFFICE FOR SUPERTARGET.TRY GETTING A LITTLE BETTER REPORE WITH SOME CANDY AND THE LIKE
PPLPMDL080000001	AKRON	OH	44302	11/3/1995	STOPPED IN TO CHECK ON SHARON MULLINS PATIENT DENIED DOC COULD NOT FIGURE OUT MUST BE VERY SENSITIVE TO HIM HUGE EXPLAINED TO HIM AND APRIL THAT HER HUSBAND MADE MORE MONEY THAN THEIR BILLS AND PROGRAM IS FOR THE TRULY INDIGENT
PPLPMDL080000001	FAIRLAWN	OH	44312	11/3/1995	POINTED OUT TO DOC LESS SEDATIVE/ NO STREET VALUE/ NO GENERI ASKED TO USE THIS MONTH
PPLPMDL080000001	BEACHWOOD	OH	44122	11/3/1995	NEED TO GET IN HERE WHEN JEFF IS HERE
PPLPMDL080000001	AKRON	OH	44320	11/3/1995	ASEKED IF WOULD ATTEND PROGRAM FOR PHARMACISTS ON PALLIATIVE CARE CANCER PAIN PATIENT SAID WOULD EXTREMELY INTERESTED MUST CONTINUE BIG HOSPICE PROVIDER
PPLPMDL080000001	CLEVELAND	OH	44113	11/3/1995	STILL USING IT-SAYS ONLY USESDHC AND DARV-GOOD RESULTS W/IT.
PPLPMDL080000001	CLEVELAND	OH	44113	11/3/1995	DOING GREAT W/MSC-RELIE ON ROMAN FOR MOST RX/GETTING REALLY GOOD RESULTS W/IT-WILL CONTINUE TO USE.
PPLPMDL080000001	BRECKSVILLE	OH	44141	11/3/1995	TOOK IN THE EXTRA QUARTS OF BETA THAT THEY WNTED.THE TRIAL SEEMS TO BE GOING WELL AND INITIAL FINDINGS ARE THAT THERE ARE NO DIFFERENCES FROM WHAT THEY ARE USING.WILL NEED TO GET THE PROCEDURES FOR ORDERING TO STEVE.
PPLPMDL080000001	AKRON	OH	44313	11/3/1995	ASKED IF TREATED MANY ELDERLY/ ASKED WHAT HE THOUGHT ABOUT A STRONG PAIN RELIEVER THAT DID NOT SEDATE AND HAD LITTLE RISK OF ACETAMENO TOXICITY
PPLPMDL080000001	AKRON	OH	44313	11/3/1995	SHOWED LANCT (MILD ASTHMATIC) AND KIDNEY SEVERE ASTHMATIC SHOWED LEVEL 8.6 WHEN WITHDRAWN HAD SUCH AN IMPACT ASKED IF THIS WOULD INCREASE HIS USAGE OF UNIPHYL HE SAID THIS WOULD MAKE HIM CONSIDER THEOPH MORE**
PPLPMDL080000001	AKRON	OH	44320	11/3/1995	SHOWED KIDNEY POINTED OUT THE PATIENT/ AND WITHDRAWL EFFECT POINTED OUT SPIROMETRY PROVED SIGNIFICANCE AND PATIENT RECOR OF EPISODES ASKED IF WOULD CHANGE ALL BID THEOPH TO QD AND ASKED FOR 50% DO A STUDY WITH UNIDUR HE AGREED
PPLPMDL080000001	AKRON	OH	44313	11/3/1995	WS THERE WHEN TALKING TO RAYNOR AND FEDERMAN POINTED OUT LESS STREET VALUE/ LESS SEDATION AND LESS RISK FOR ACETAMENO TOXICITY THAN OTHER COMBOS LIKED THAT ASKED FOR COMMITMENT THIS WENT TO GET INFO FROM HIM ON PUMPS,BLOCKS,,, ETC.VERY HELP- FUL.ALSO GOT INTO BIG DISCUSSION RE MSC VS DURA.WONT GO HIGHER THAN 120 BID HE SAYS-WOULD PUT PUMMP IN THEN.SAYS ITS BEST TO USE MANY MODALITIES.USES PUMPS W/MSIR OR MSC AND ALSO MAY USE VIC,ETCISAYS DURA IS EASY AND HE'S NEVER HAD A PROBLEM W/IT.PTS LIKE IT.DID FINDOUT A LOT AT THIS CALL.
PPLPMDL080000001	SOUTH EUCLID	OH	44118	11/6/1995	THEY HAVE 2 SEN PRODUCTS AND ALOT OF THE SEN 50'S
PPLPMDL080000001	CLEVELAND	OH	44103	11/6/1995	WENT W/DAVID-VERY NICE-WAS SUPPORTIVE OF UNI TO BE ADDED TO FORMULARY.
PPLPMDL080000001	CLEVELAND	OH	44103	11/6/1995	WENT W/DAVID DOHAR/DR IS GREAT!! LOVES DAVID AND WAS VERY SUPPORTIVE OF UNI-WE PRESENTED IT TO HIM AND SHWD DIFF BETW THEO-ESP SLO-BID.HE SAID ITWOULD BE FINE W/HIM!!!!
PPLPMDL080000001	SHAKER HTS	OH	44122	11/6/1995	HIS FAMILIARITY IS GETTING A LITTLE BETTER BUT STILL NEED TO HIT THE GENERIC ISSUE
PPLPMDL080000001	CLEVELAND	OH	44103	11/6/1995	SAYS NOT USING AS MUCH THEO ANYMORE/DAVID AND I PRESENTED KIDNEY/KERSTEN/MARTIN AND ALL UNI MATERIALS.SAYS WILL SUP- PORT UNI FOR FORMULARY.
PPLPMDL080000001	BRECKSVILLE	OH	44141	11/6/1995	NEED TO DO A BETTER JOB AT GETTING THEM TO RECOM SENE. NEED TO FIND WHAT IT WILL TAKE
PPLPMDL080000001	CLEVELAND	OH	44103	11/6/1995	WAS SUPPORTIVE OF UNI!!!!
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/6/1995	MELINDA AND GRACE WERE BOTH HELPFUL.GRACE HAS SOME RESERVATIONS ABOUT LAX BUT WE TALKED ABOUT INITIATING AND FULL TIME USE AND THAT SEEMED TO HELP.NEED TO GO OVER DRUGS THAT CAUSE CONS AND THE USE OF SENE.LEFT THE VISUAL AID
PPLPMDL080000001	CLEVELAND	OH	44110	11/6/1995	GREAT CALL!! DAVID AND I PRESENTED UNI AND TOLD HIM OF TRYING TO GET IT ON FORMULARY-HE WAS VERY SUPPORTIVE AND SD IT IS A GREAT IDEA!!!!
PPLPMDL080000001	SOLO	OH	44139	11/6/1995	QUICK AT THE WINDOW.HE IS STILL NOT DIFFERENTIATING BET THEOP BUT MSC SEEMS TO BE IN HIS HABITS
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/6/1995	DID PUT THAT PT ON MSC LAST WEEK AND SHE IS DOING WELL.SAYS IT WAS A GREAT CHOICE.
PPLPMDL080000001	AKRON	OH	44313	11/7/1995	SPOKE WITH DOC ASKED WHERE HE WAS WITH THEOPHY IN ASTHMA SAID IM THERE CLARIFY BY ASKING HIS TREND FOR USAGE AND WHEN INITIATES THEOPH DISCUSSED KIDNEY/ AND SHOWED THEOPH DOING SOMETHING THAT STEROIDS ARENT AND SHOWED LUNG FUNCTION CHANG
PPLPMDL080000001	TALLMADGE	OH	44278	11/7/1995	SAMPLED DOC AND INTRODUCED MYSELF TO STAFF AND DOC
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	11/7/1995	VERY FAVORABLE TO PRODUCTS.GAIL STARTED TO TALK ABOUT ANTI INFLM SO FOLLOW UP WITH THAT AS WELL AS NEW STUDIES. DEMO DEL SYSTEM AND KEEP UP NOISE ON DHC.STARTED EASE OF USE WITH MSC SO USE SLIM JIM TO FOLLOW UP
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	11/7/1995	HE IS VERY FAVORABLE TO PURDUE.WILL NEED TO GET HIM CONVINCED THAT DHC IS BETTER THAN VIC LINE AND THE GENERIC ISSUE SHOULD BE KEY.HE ALSO USES A GOOD AMOUNT OF UNI. NEED TO PROBE FOR MSC USE AND DISC EASE OF USE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/7/1995	SEKOKOT GETS STRONG RECOGNITION IN THIS FACILITY.IF IT HAS WELFARE COV IT COULD BE AN ADDED SELLING POINT.DHC SEEMS TO BE GETTING MORE PLAY.THE NUMBERS WILL TELL.ALSO FIND OUT AT PHARMACY LEVEL WHAT IS GOING ON.PLENTY OF UNI SAMPLES BUT I MERCHANDISED.BUILDING REPORE WITH PA'S AND NURSES AT SAMPLE CLOSET.
PPLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	11/7/1995	DID NOT GET A CHANCE TO FOLLOW UP WITH THE STUDIES THAT I LEFT ON UNI SO SEE IF THE PENDULUM CAN SWING
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/7/1995	HE TALKS VERY FAY ABOUT DHC BUT NOT YET SEEING MOVEMENT. GIVE BENEFIT OF DOUBT AND FIND OUT ABOUT SEN COVERAGE FOR HIM.
PPLPMDL080000001	TWINSBURG	OH	44087	11/7/1995	THE MOVE I STILL CONSUMING MOST OF THEIR THOUGHTS SO I TOOK ADV OF AN OPEN LUNCH DATE TO GET MORE IMPACT
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	11/7/1995	MET MARIA THE NEW SEC FOR THE THODA AT THE PAIN CLINIC. SHE WAS VERY HELPFUL AND COULD BE A GOOD SOURCE TO FOLLOW UP WITH TO GET APPTS AND FIND OUT WHAT IS GOING ON IN THE CLINIC.
PPLPMDL080000001	MAYFIELD HTS	OH	44118	11/7/1995	SHE GAVE GOOD INFO ON THODA AND OTHERS AND SHOULD CONTINUE TO BE A GREAT HELP.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	11/7/1995	FOLLOW UP TO SWITCH TO MSIR FOR IMM REL SAID I MUST TALK TO DISTRICT MANAGER MIKE ESBER
PPLPMDL080000001	FAIRLAWN	OH	44333	11/7/1995	CONFIRMED APPT FOR NOV 16 DID NOT SEE DOC BUT SAMPLED MADE NEW CORE
PPLPMDL080000001	AKRON	OH	44313	11/7/1995	GOT TO SEE DOC BY ASKING TO SHOW HIM PATIENT ED SERVICE AND REMINDER DETAIL WILL PRINT FOR HIM COPIES.
PPLPMDL080000001	GARFIELD	OH	44125	11/7/1995	HE IS GETTING CLOSER.KEEP UP THE SPECIFICS ABOUT DHC TO PINPOINT PATIENT RESPONSE.FIND IF HE USED IN THAT ONE PAT AND GO FROM THERE.AFTER ESTABLISH DHC TRY A LITTLE HARDER WITH THE UNI
PPLPMDL080000001	TWINSBURG	OH	44087	11/7/1995	TALKED ALOT ABOUT DHC AND DID NOT GET A GOOD SEN DISCUSSION
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/7/1995	HOPEFULLY REPORE WILL OPEN THIS GUY UP FOR SOME GOOD INFO ON HARRIS AND CRAIG AND BOULWARE AND THEIR DHC USE
PPLPMDL080000001	CLEVELAND	OH	44113	11/7/1995	REMIN
PPLPMDL080000001	TALLMADGE	OH	44278	11/7/1995	ASKED DOC IF USES VICODIN SAID USES ALOT WHICH IS TRUE BY COMPARISON ASKED IF IT WOULD BE NICE TO HAVE AN ALTERNATIVE LIKED THAT AND COMMITTED TO USING LIKES FACT NO GENERIC AND NO STREET
PPLPMDL080000001	FAIRLAWN	OH	44313	11/7/1995	DOC USING DILAUDID, AGREED TO SEE ME TALKED TO HIM ABOUT USING MSC Q12 VS THE COMBO'S EXTREMELY NICE SHOWED HIM FILE CARD AND PATIENTS REPORTING LESS PAIN Q12 DOSING THAN Q4HOUR DOSING COMMITTED TO TRYING GOOD DISCUSSION REG CPMANAGEMENT
PPLPMDL080000001	TWINSBURG	OH	44087	11/8/1995	HE IS GETTING USED TO THE CHANGE OVER.HE TOOK GREAT INTER IN THE DHC AND I NEED TO CHECK PHARMACIES TO SEE HIS INT MSC IS FAVORABLE FOR PERSONAL REASONS AS WELL AS EASE OF USE AND DID NOT FIND MUCH ABOUT UNI SO WORK ON THAT PRODUCT NEXT
PPLPMDL080000001	BEACHWOOD	OH	44122	11/8/1995	QUICK INTRO.THIS OFFICE SEEMS LIKE IT WILL BE A GOOD PLACE TO LOOK FOR GROWTH.BLAIR IS HERE ON T AND TH IN THE AFT SO ALTERNATE CALLS.
PPLPMDL080000001	GARFIELD HTS	OH	4412F	11/8/1995	NEED TO UPDATE INFO BECAUSE OFFICE PERSONELL ARE NOW IN THIS STORE.NEED TO GET MORE FACING'S SOMEHOW OF THE SENO.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/8/1995	GOOD FOLLOW WITH THE ORAMORPHI AND FOUND OUT THAT SENO S IS WHAT THEY USE MOST.BORNSTEIN PARTIAL TO ORAL ADM RT.NT NEED TO FIND WHAT OTHER DOCS FEEL VS DURAGESIC
PPLPMDL080000001	CLEVELAND	OH	44106	11/8/1995	QUICK HIT AT THE OFFICE.HOPEFULLY APPTS AT THE HOSP WILL LEAD TO MORE TIME.NEED TO FIND OUT AS MUCH AS I CAN ABOUT HIM AND RELATE THAT IN THE DETAIL.FIND OUT WHERE THE DURAGESIC IS COMING FROM IN THE HOSP SETTING
PPLPMDL080000001	SOLO	OH	44139	11/8/1995	MOVED IN WITH DR DELBLANDER BUT STILL PART OF THE EAST SIDE GROUP.THEY SHOULD MOVE BY DEC 1.FIND NEW EXP WHEN IT CATCHES UP WITH HIM BECAUSE HE MAY ANOTHER TARGET IN THIS GROUP
PPLPMDL080000001	WARRENSVILLE HEIGH	OH	44122	11/8/1995	WORKED WITH THE PHARMACY TO SEE WHAT THEIR FORM PROCEDURES ARE.FOUND OUT THAT THE PAIN CLINIC HAS A CLIN PHARM BY THE NAME OF JEANETTE FULLER.BOB SAID NEW PRODUCT SHOULD GO OVER WELL
PPLPMDL080000001	UNIONTOWN	OH	44685	11/9/1995	DISCUSSED DHC OFF MARK. LITERATURE. ABUSE WAS CONCERN. SOLD ON FACT OF LESS ABUSE POT. WITH CAFFEINE AND CAPSULE FORM. NEED TO FOLLOW ON HIS USE AND SHOW LASKA STUDY.
PPLPMDL080000001	CLEVELAND	OH	44119	11/9/1995	EXCITED ABOUT CME PROGRAM COMING UP-THINKS NURSES CAN ALWAYS USE IT-STILL HAS THE SAME PROBLEMS WITH DURA-CONSTANTLY TRY ING TO GET PTS OFF IT AND ONTO "M ORPHINE"USING A LOT OF SUBLINGUAL. WILL CHECK ON REBATE SITUATION
PPLPMDL080000001	BARBERTON	OH	44203	11/9/1995	DISCUSSED MSIR USE AT HOSPITAL PHARMACY. SAID RECORD KEEPING ISSUE WAS ATTRACTIVE AND WOULD BRING UP AT P AND T COMMITTEE MEETING. NEED TO GET SUPPORT OF CANCER GROUP ATTACHED TO HOSPITAL TO SUGGEST.
PPLPMDL080000001	AKRON	OH	44319	11/9/1995	DISCUSSED DURA-GENIC VS. MSC. DISCUSSED LIPOTROPIC AGENT WITH DG AND EASE OF DOSING WITH MSC. SAID NEED TO CONVINCE\ NURSES FOR MSC. FOLLOW UP ON HIS NURSING HOME AND LET HIM KNOW OF NURSES RESPONSE.

PLPMDL0080000001	CLEVELAND	OH	44117	11/9/1995	REMIND-WEIRDO
PLPMDL0080000001	AKRON	OH	44319	11/9/1995	SAT DOWN WITH HIM BETWEEN PATIENTS. USES THEO. FREQUENTLY STILL. DETAILED UNI OFF DEBUSKE STUDY DIFFERENTIATING UNI FROM BID AS ONLY THEO GIVING PEAK WHEN PAT. NEEDS MOST. SAID MADE SENSE AND WANTED SAMPLES TO TRY. DETAILED DHC OFF LIT. AND STRESSED LOW ABUSE POT. ASKED IF IT WAS AVAILABLE LOCALLY NEED TO FIND WHERE HE USES THEO NEXT TIME.
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	WE HAD A REAL GOOD CONVERSATION ABOUT THE COMPARISON OF MSC AND ORA.SHE IS SPLITTING HER TIME BETWEEN THE VA AND UH.FOLLOW UP AT UH AND BUILD REPORE WITH HER SEC AND GET ACCESS ON HER
PLPMDL0080000001	BEACHWOOD	OH	44122	11/9/1995	QUICK INTRO.THEY FINALLY HAVE THE SAMPLES IN BUT THEY HAVE NOT USED ANY.FIND OUT HOW HE VIEWS THEOP AND GO OVER NEW STUDIES
PLPMDL0080000001	AKRON	OH	44319	11/9/1995	GAINED INFO. ON DOCS IN THAT AREA. SEE ALLOT FROM DULUC. TOOK SENOKOT CHILDRENS SYRUP OFF SHELF TO SHOW FOR SUGG. TO PARENTS.
PLPMDL0080000001	CLEVELAND	OH	44114	11/9/1995	SAMPLES-QUICK WHILE HE SIGNED
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	CALLED DEBBIE TO TRY AND GET INFO ABOUT FORM COMMITTEE AND IT WILL NEED TO BE TALKED FROM HERE.DID GIVE NAME FOR CLIN PHARM WHO IS KEY TO GO THRU
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	GREAT LUNCH AND A GOOD COMPLIMENT FROM LAWANA.COMPAERED ORAMORPH AND MSC FOR 4 MORE ONC AND THEY ALL SEEMED TO AGREE WITH THE DIFFERENCES AND SHOULD HELP IN GETTING MSC BACK.
PLPMDL0080000001	BRECKSVILLE	OH	44141	11/9/1995	TRYING TO GET IN TOUCH WITH STEVE TO FINALIZE BETASEPT. THEY HAD A EMER DISASTER DRILL AND NEED TO CALL MON TO FIND WHEN THEY WILL ORDER
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	GOOD COMPARISON WITH ORA VS MSC.FOLLOW UP TO SEE WHAT HELP CAN BE WITH M. JONES
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	GOOD COMPARISON BET ORA AND MSC.NEED TO FOLLOW UP TO SEE HOW MUCH VOLUME AND HOW HE FEELS TOWARDS TITRATION
PLPMDL0080000001	UNIONTOWN	OH	44685	11/9/1995	MET AT LUNCH. DISCUSSED MSC AND HER USE. SEES CANCER PATIENT AT HILL HAVEN NURSING HOME. DOSING MSC IN LOW DOSES DISCUSSED LEVY ARTICLE AND NO DOSE CEILING AND TITRATION PRINCIPLES. ALSO DISCUSSED GOING TO MSC EARLIER FOR COMPLIANCE. UNI NOT USING MUCH THEO. REFILLS ONLY. ASKED TO CONSIDER AFTER B2 & STEROIDS. SHOW DEBUSKE NEXT TIME AND BRESCIA STUDY FOR UP DS
PLPMDL0080000001	CLEVELAND	OH	44106	11/9/1995	HE WAS VERY RESPONSIVE TO THE COMPARISON AND SHOULD HELP IN GETTING MSC BACK ON FORM.FOLLOW UP TO SEE HOW TITRATION WILL GO OVER WITH HIM AND HOW MUCH HE USES
PLPMDL0080000001	GATES MILLS	OH	44140	11/13/1995	ALWAYS A TRIP WHEN I SEE HIM. STILL HAS SOME NURSING HOME PTS ON DURA BUT SAYS HE HAS USED MSC TOO.SAYS TRIES IT FIRST LIKES TO SLAP PATCHES ON AND FORGET ABOUT IT.DISC BEN OF MSC AGREED BUT IS STILL GUNSHY OF MORPHINE.SAYS WILL CK ON PT TODAY THAT IS ON DURA AND IF PROBLEMS, WILL CONVERT.F/U
PLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	11/13/1995	GAVE DHC ANOTHER CHANCE BUT IT STILL DIDN'T WORK REAL WELL. TRY TARGETING A LESS SEVERE PT. SD OK
PLPMDL0080000001	STRONGSVILLE	OH	44136	11/13/1995	JEFF IS TERRIBLY BUSY ON MONDAYS AND VERY GRUMPY.TRY ANOTHER DAY TO DET WORTH.FIND OTC PERSON TO TRY TO INCREASE SENO STOCKING
PLPMDL0080000001	CLEVELAND	OH	44121	11/13/1995	SAMPLES
PLPMDL0080000001	BRECKSVILLE	OH	44141	11/13/1995	LEFT INFO ON DAPA FOR STEVE.NEED TO FOLLOW UP WITH A CALL AND GET COMMITMENT FOR ORDER
PLPMDL0080000001	GATES MILLS	OH	44040	11/13/1995	STILL USING MORE MSC HE SAYS THAT BEFORE NO ONE ON DURA RIGHT NOW.HAS PT ON 180 BID DISC WHAT TO TITRATE TO NEXT.
PLPMDL0080000001	GATES MILLS	OH	44113	11/14/1995	NO NEW PTS FOR UNI SINCE LAST WEEK-THE 3 HE PUT ON IT ARE DOING REALLY WELL.LIKES QD AND APPEARS TO BE LESS SE.
PLPMDL0080000001	CLEVELAND	OH	44106	11/14/1995	HE SEEMS PRETTY COOL.HE IS NOW PART TIME AND WORKS IN A PULM REHAB FACILITY IN SOLOH. HE WANTS THE NEW LITERATURE ON ANTI INFLAM AND IMMUNO.HE LIKES UNI A LITTLE ATTENTION SHOULD GO A LONG WAY FOR HIS TEACHING AT UNIVERSITY.HE DID SAY THAT TREVISTE DOES MORE RXING THAN HE DOES.
PLPMDL0080000001	CLEVELAND	OH	44109	11/14/1995	SAYS TRIED UNIDOR CAUSE REP CAME IN-DOESN'T PLAN ON USING MUCH.SAYS THINKS LIKES UNIPHYL BETTER
PLPMDL0080000001	CLEVELAND	OH	44212	11/14/1995	QUICK HIT AND HE SEEMED NOT TO HAVE A CLUE ABOUT DHC. MADE APPT AND TRIED TO BUILD A LITTLE REPORE WITH BETH. GIVE THIS OFFICE A TRY TO SEE POTENTIAL
PLPMDL0080000001	CLEVELAND	OH	44113	11/14/1995	BACK FROM VACATION BUT HARD TO TALK TO-SAYS TRIED ORAMORPH BECAUSE PT CAME TO HER ON IT.REALLY HAS NO EXPERIENCE WITH IT AND SD DOESN'T PLAN ON USING MUCH.EXP DIFF AGAIN-SD SHE KNOWS
PLPMDL0080000001	CLEVELAND	OH	44113	11/14/1995	NOT IN GREAT MOOD TODAY-NO NEW PTS FOR MSC-RATHER SLOW RIGHT NOW.ALWAYS KEEPS IT IN MIND. NX-ASK HIM WHY DR. JOSHI USES DURA.
PLPMDL0080000001	CLEVELAND	OH	44113	11/14/1995	JUST WROTE A RX FOR DHC JUST BEFORE I WALKED IN!!! DOES USE IT.
PLPMDL0080000001	CLEVELAND	OH	44109	11/14/1995	SAYS NO ONE FOR MSC SINCE LAST VISIT/PT FROM LAST TIME DID NOT HAVE CA AFTER ALL.KEEP SEEING.NEED EXPONENT DATA I THINK HE'S USING MORE DURA THAN HE SAYS.
PLPMDL0080000001	RICHMOND HTS	OH	44143	11/15/1995	HAS 2 PTS HE WANTED TO TAKE OFF MSC-I TALKED HIM INTO LEAV- ING THEM ON IT FOR ANOTHER WEEK.HE AGREED.GETTING MORE COM- FORTABLE W/IT.STILL HAVE A LONG WAY TOO GO.
PLPMDL0080000001	CLEVELAND	OH	44195	11/15/1995	DID 2ND PART OF INSERVICE FOR WALSH AND PALLIATIVE CARE.
PLPMDL0080000001	BEACHWOOD	OH	44122	11/15/1995	HE HAS USED AND TRIED TO USE THE DEMO OF THE PILL TO GAIN ADVANTAGE OVER OTHER QD'S.IN TALKING WITH DONNA, SHE TOLD ME ABOUT THE PATIENT OF TANNENBAUMS THAT WONT TAKE THEOP BECAUSE OF THE BITTERNESS AND SHE SAID THAT SHE WILL CONVERT PERSISTANCE SHOULD PAY OFF
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/15/1995	MET BRAD AND HE IS THE RPH THAT VOLUNTEERS AT MEDINA HOSPICE WE TALKED ALOT OF MSIR AND HE SHOULD BE A BIG HELP.HE HAS ALLREADY MADE SOME INQUIRIES AND WILL FOLLOW UP WITH THE OTHER RPH'S
PLPMDL0080000001	CLEVELAND	OH	44195	11/15/1995	AT DDM'S HE WILL SIT IN ON THE BOARD MTG TO MAKE SMOOTH TRANSITION.IT WILL TAKE ABOUT 2 WEEKS TO GET IN AT WHOLESALE.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/15/1995	SAW AT CME PROGRAM-GOT INTO GOOD DISCUSSION RE MSC V OM.SD PTS DO NOT LIKE IT AS WELL-SO HE HAS ONLY WRITTEN MSC RE- CENTLY.DISCUSSED DAW AND HE SD HE WOULD.
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/15/1995	NOT SURE WHY HE DOES NOT SHOW UP MORE ON EXP.CHECK AT RETAIL LEVEL TO SEE IF I CAN GET BETTER INFO.DHC SHOULD BE A GREAT FIT BECAUSE OF THE STREET VALU OF OTHER C3.ALOT OF HIS RX'S ARE PROBABLY GEN SO THIS COULD BE A GREAT DEAL OF GROWTH.FOLLOW UP TO SEE THAT SAMPLES HAVE ARRIVED AND THAT HE RX'S.
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/15/1995	HE WAS TERRIBLY BEHIND BUT GOT IN A COUPLE OF QUICK REMINDERS.HE HAS NOT TAKEN TO THE M&M APPROACH AND HIS DHC IS A LITTLE FUZZY STILL BUT REPETITION SHOULD HELP. MADE APT AND SHOW UP AT TUMOR BDS TO GAIN REPORE
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	11/15/1995	MADE APT WITH GEORGE IN MAT MGT AND HE SEEMS LIKE A CROTTECHDY GUY.WILL NEED TO BE PREPARED WITH PRICES BECAUSE HE DOES NOT SEEM READILY AVAILABLE TO HELP.
PLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	11/15/1995	TRIED TO MEET JEANETTE.PAIN CLINIC IS A CHALLENGE THAT WILL BE TRYING PERSISTANCE
PLPMDL0080000001	CLEVELAND	OH	44195	11/15/1995	TALKED BRIEFLY WITH AT CME VIDEO PROGRAM
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/15/1995	THIS MUST BE A PATTERN FOR ALL OF THESE GUYS AT THE PAIN CLINIC.NEED TO FIND A WAY TO GET THERE ATTENTION AND BUY SOME TIME.NOT SURE IF REPETITION WILL HELP BUT KEEP GIVING IT A TRY.
PLPMDL0080000001	CLEVELAND	OH	44195	11/15/1995	SAW AT VIDEO PROGRAM
PLPMDL0080000001	RICHMOND HTS	OH	44143	11/15/1995	HAS POSSIBLE PT FOR MSC-VERY INT IN MORE INFO ON IT-GAVE CALC AND SHWD CONVERSION .SD WD CK NX TIME HE SEES HER.SHE IS ON VIC CURR
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	FINALLY GOT HIM TO ADMIT TO DURAGESIC USE BUT HE SAID IT IS FOR THE APPROPRIATE PATIENT.USES OXY AND THEN GOES TO MORPHINE AND MENTIONED THE ROXINAL BY NAME.TRYING TO FIND SOME USAGE FIGURES FROM PHARMACY AND WILL TRY TO WORK W CLIN RPH FOR PAING MANAGEMENT.
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	AIDS DOC-INT IN INFO ON MSC-DOSING ETC.EXPLAINED IT ALL TO HER.SAYS HAS USED IT BUT NOT MUCH.USE PERCOCET. INT INN INFO RE SICKLE CELL-F/U SOON
PLPMDL0080000001	AKRON	OH	44307	11/16/1995	SUE PNT COMMITTEE
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	11/16/1995	TALKED FOLLOW UP ON SPEAKING TO ANOTHER ANEST SAID WOULD LOVE TO SCHEDULED RESCHEDULED FOR QUESTIONS
PLPMDL0080000001	GARFIELD HTS	OH	44125	11/16/1995	HE CAME IN WITH STANG AS IS NEW TO THE PRACTICE(NEPHEW FROM TEXAS)HE SEEMS KNOWLEDGABLE AND HAS SIMILAR FEELING TO STANG.TRY TO GET HIM TO LIGHTEN UP AND MOVE MORE TO FIRST LINE USE OF THEOP.SAID SOME INTERESTING THINGS ABOUT RESIDENCY AND DR LOU AT RICHMOND
PLPMDL0080000001	FAIRLAWN	OH	44313	11/16/1995	LUNCH AND GENERAL PRINCIP/ DIABETIC/ HYPRTENSIVE/ CONVERVIN PATIENT WAS GOING TO PUT ON PATCH SWITHC TO MSC AFTER INSRV
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	IN SUPPORT OF MSC BACK ON FORMULARY SAYS PTS FAMILIES DON'T LIKE MORPHINE-USES DURA THEN GETS GOOD RESULTS W/IT-SOLD HER HARD ON DIFF BETW MSC/DURA
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	METRO INSERVICE/SAYS INT IN PRICE OF ORAMORPH/MSO-ONLY REAS ON HE USES ORAMORPH-WILL DAW.
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	GOING SLOW BUT HIS AWARENESS IS KEEN.HE IS THE KIND OF GUY THAT WHEN HE GETS SOLD HE WILL USE.HOPEFULLY EXP WILL SHOW THAT HE HAS A VOLUME AS WELL
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	VERY SUPPORTIVE OF MSC-WILL DAW FOR SURE/DOESN'T LIKE ORA- MORPH.DOES LIKE DURA-CONDUCTING A SURVEY COMPARING THE 2.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	11/16/1995	IMPORTANT PHARM FOR OXY/ TONS OF PERCO
PLPMDL0080000001	MAYFIELD HTS	OH	44124	11/16/1995	DID NOT GET MUCH ACCOMPLISHED FOR AN APPT.FIRST DAY BACK AFTER LONG VACATION SO GIVE IT ANOTHER TRY TO SEE IF RESULTS ARE ANY DIFFERENT.
PLPMDL0080000001	AKRON	OH	44313	11/16/1995	GENEERAL CONCEPTS CONVERSION/ CANCER PAIN EARLY/ LATE
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	BURN UNIT ONCOLOGY AIDS CLINIC
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	DID SOME PROSPECTING AND FOUND SOME GOOD INFO.TALKED TO VARGHAI AND ASKED ABOUT GRAND ROUNDS SO BE MORE AGG IN THE FUTURE. DETAILED GEORGE IN PHARMACY ABOUT DIFFERENCES BETWEEN DURA AND MSC AND HE GAVE BILLS NAME AND SAID THAT I SHOULD TALK TO HIM SO FOLLOW UP WITH THIS INFO.ALSO NEED TO CALL PURCH TO MAKE APPT WITH LESLIE.(BAXTER)
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	GOT A COMMITMENT FROM DORIS TO PUT SAMPLES ON HER DESK AND HELP WITH THE CONVERSION OF PATIENTS
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	SD IS INTERESTED IN CONVERTING PT FROM DURA TO MSC-BAD PAIN CONTROL AND TOO MANY PROBLEMS.
PLPMDL0080000001	FAIRLAWN	OH	44333	11/16/1995	GENERAL PRINCIPLES /OXY TARGET/ UNPHYL TALKED ABOUT UNDERLYIN DISEASE TREATMENT
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	SHE IS PROGRESSING NICELY.SHE HAS CONVERTED SEVERAL BID PATIENTS TO UNI.WE HAD A NICE TALK ABOUT TAKING PAT OFF AND SHE IS DEAD SET AGAINST THAT AND EVEN RE ASSUMES MEDS WHEN PUD'S TAKE THEM OFF.MADE SURE I TOLD HER ABOUT CONVERSION DOSE.NT PROBE FOR CANCER PATIENTS.FOLLOW UP WITH PATIENTS THAT SHE HAS CONVERTED
PLPMDL0080000001	BEREA	OH	44017	11/16/1995	RUNNING INTO TOM WILL BE FORTUITIOUS.HE WILL HELP WITH THE SENOKOT AND ALL PRODUCTS.HE IS DOING A BIG ELDERLY HEALTH FAIR AND SAID THAT I COULD BE INVOLVED.STOP IN AFTER THE MOVE HE COULD PUT ME ON THE MAP FOR OTC'S
PLPMDL0080000001	CLEVELAND	OH	44106	11/16/1995	ABRAHAM DOES ALMOST ALL WELFARE EXCLUSIVELY SO WILL NEED TO ADDRESS THAT ANGLE.SAID SENO S NOT ON WELFARE BUT THE GENERIC BRANDS ARE.
PLPMDL0080000001	HUDSON	OH	44236	11/16/1995	ESTABLISHING RELATION FOR OXY / USING MSC
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	INT IN CME VIDEO-HASN'T WATCHED IT YET.HUSBAND TALKED ABOUT IT W/HER.ND TO GET 1 MORE BOOK
PLPMDL0080000001	CLEVELAND	OH	44109	11/16/1995	EXTREMELY INTERESTED IN MSC FOR HIS AIDS PTS.SAYS THEIR PAIN IS HARD TO IDENTIFY BUT MOST LATE STAGE PTS ARE IN PAIN SHWD CONVERSION/DOSING ETC. F/U
PLPMDL0080000001	GARFIELD	OH	44125	11/16/1995	VERY AWARE OF DIFFERENCES BETWEEN THEOP AND UNI IS CHOICE. HE DOES NOT USE THEOP AS FIRST LINE SO THIS MAY THE ANGLE TO APPROACH IN THE FUTURE.NOT MUCH POTENTIAL FOR DHC SO CONCENTRATE A LITTLE MORE ON SENOKOT
PLPMDL0080000001	BARBERTON	OH	44203	11/17/1995	SEES YOU BETWEEN PATIENTS. USES SMALL AMOUNT OF UNI. USES THEO BUT MORE COMFORTABLE WITH BID. STRESSED UNI UNIQUE THAT GIVES HIGHER STC WHEN PAT.NEEDS MOST. DISCUSSED DEBUSKE TO PROVE THIS POINT. FOLLOW WITH CARDIOVASCULAR EFFECTS OF UNI AS THAT IS HIS AREA.
PLPMDL0080000001	BEDFORD	OH	44146	11/17/1995	ALL OF HIS PERSONAL LITERATURE TALKS ABOUT HIS INTEREST IN COPD SO USE THE STUDIES TO GO IN THAT DIRECTION.MAKING SURE THAT HE UNDERSTANDS THE DIFFERENCE BETWEEN UNI'S WILL BE IMPORTANT.THEY DO SEE A FEW CA PATIENTS AND CAN BE MSC USERS
PLPMDL0080000001	AKRON	OH	44307	11/17/1995	ONLY ABLE TO BRIEFLY STATE STUDY AND RESULTS HAD TO SEE PAT BUT SAID HE HEARD ABOUT KIDNEY STUDY AND WILL TALK ABOUT IT WITH ME AFTER HOLIDAY WHEN HAS MORE TIME
PLPMDL0080000001	LYNDHURST	OH	44124	11/17/1995	TALKED TO ALAN AND IT STILL TOOK SOME WHILE FOR HIM TO RECOGNIZE THE CHANGE.HE MAY BE CONSIDERING A CHANGE SO FIND OUT IF IT HAPPENS



PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	USES PATCH MOST EXCLUSIVELY. WAS IN BARB. OFFICE TODAY TO TO SEE RICK. BELIEVES DG PATCH MORE CONVENIENT. DISCUSSED TUMOR FEVER AND ONLY 48 HR. USAGE. HAD NOT CONSIDERED THAT. LEFT BLUE BOOK OF PACKAGE INSERTS POINTING OUT 102 DEGREE EFFECTS DELIVERY. NEED TO PROBE FOR HIS HESITATION WITH MSC.
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	HE DID RECIEVE THE PRICING FROM RITZMAN ONLY. VAGUELY REMEM. BUT SAID IT WAS FAVORABLY. WOULD LOOK CLOSELY AT MSIR VS. TYLOX FOR BREAKTHROUGH. SAID TO FOLLOW UP WITH HIM IN NEXT TWO WEEKS TO SEE WHAT HE HAS FIND.
PPLPMDL080000001	BEDFORD	OH	44146	11/17/1995	HE IS CONFUSING UNI AND UNIDUR SO I MADE SURE TO GET IT STRAIGHT.GOT A LITTEL MORE TIME AND THE PLUG FOR MSC AND EASE OF USE WAS GOOD BUT HE DOES NOT SEE THAT MANY CA PATIENTS BUT WAIT TO SEE WHAT THE UH AFFILIATION WILL BRING
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	SAID THAT DHC IS TO EXPENSIVE. HAD PATIENT THAT WAS ON VICOD THEN VIC ES. PATIENT SAID ES WAS TOO EXP. SO HE SWITCHED TO DHC AND SHE ALSO COMPLAINED OF COST. SHOWED THAT WE ARE LESS EXP. THAN VICODIN, BUT PATIENT MUST BE GETTING GENERIC. NEED TO FOLLOW WITH COST ANALYSIS INCLUDING GENERIC, BUT SELLING ON BENEFITS OF DHC OVER AND ABOVE THE GENERIC.
PPLPMDL080000001	NORTON	OH	44203	11/17/1995	CARRY ONLY ONE STRENGTH OF REGULAR SENOKOT. ASKE HIM TO BRING IN SENOKOT S 10 FOR USE ON HIS LIMITED SHELF SPACE. SAID HE WOULD TAKE A LOOK AND CONSIDER. FOLLOW IN 2 WEEKS T SEE IF HE HAS BROUGHT IN .
PPLPMDL080000001	SOLOH	OH	44139	11/17/1995	WENT OVER EASE OF USE AND HIS KNOWLEDGE ON MSC IS TERRIFIC. NEEDS TO GO TO MSC SOONER AND SHOULD BE A BIG TARGET FOR NEW PRODUCT.HE GOES TO MSC AFTER 2 PERC Q 4-6 HAS NOT USED DHC BUT SHOULD START.A GOOD PROBE WOULD INVOLVE EQUIANAL AND THAT MAY BE BENEFICIAL FOR HIM ESPECIALLY GETTING HIM STARTED EARLIER
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	ASKED AGAIN TO SEND PRICING COMPARISON TO RICK HAMMOND AT CANCER CENTER. SAID THEY WOULD BETWEEN TYLOX AND MSIR. BROUGHT UP SENOKOT S PACK AND ASKED TO KEEP BEHIND COUNTER WITH OTHER OTC FOR PAT. SUGGESTION. LEFT UP THERE WHEN I LEFT.
PPLPMDL080000001	AKRON	OH	44304	11/17/1995	PRESENTED NEW MSIR FILE CARD STILL SHOWING MSIR MORE EXPEN THANROX
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	SUGGESTIN SENOKOT S FOR CONSTIPATION. STARTING TO MOVE SOME DHC AND WILL SUGGEST SENOKOT FOR ALL OPIOIDS. SAID TO CONTACT WADSWORTH STORE TO GAIN STOCKING OF SMALLER SIZES.
PPLPMDL080000001	CLEVELAND	OH	44104	11/17/1995	STILL NEED TO WORK ON GETTING TO MORE OF THE CLINICS.TRY TO SEE RAMOS TO SEE IF I CAN GET TO THE IM CLINIC
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	SAW HER BETWEEN PATIENT. SAID SHE IS USING MSC FIRST LINE AND PATCH IF THEY CANNOT SWALLOW. MUST HAVE ALOT OF PAT. THT CANNOT SWALLOW! DISCUSSED LEVY AND TITRATION PRINCIPLES. SHE WAS ON LOWER END SAYING SHE TITRATED MAINLY 25%. NEED TO PROBE NEXT TIME ON DURAGESIC USERS TO FIND WHAT THEY ARE USING FOR BREAKTHROUGH, THEY ARE STILL SWALLOWING!
PPLPMDL080000001	BARBERTON	OH	44203	11/17/1995	DISCUSSED DOSING OF MSC AND TITRATION FROM LEVY ARTICLE. WAS WARY OF AGGRESSIVE DOSING OF MORPHINE. PROP. TITRATION PRINC WILL ALLOW HIGHER DOSES WITH FEW EFFECTS. HAS USED DHC AND NEEDS TO REMEMBER TO CONT. TO RX. USING OTHER MOD. THAN THEO SERVENT AND ORAL ALB. DISCUSSED ANTI-INF. BENEFITS AND LOWER DOSES AS EFFECTIVE. FOLLOW WITH LANCET ARTICLE
PPLPMDL080000001	AKRON	OH	44307	11/20/1995	TALKED TO MADGE AND REGINA SUE GOT MORE COMMITTEE MEMBERS
PPLPMDL080000001	AKRON	OH	44307	11/20/1995	DOC ASKED ME FOR SPEAKERS BUREAU LIST FROM COMPANY IN CHARGE OF GRAND ROUNDS ASKED WHATS NEW ASKED IF I COULD HAVE APPT NOW AND AFTER FIRST OF YEAR SAID YES THAN SCHEDULED/ TOLD HIM WE HAD A 500 MG CAPSULE 5 100 IN GEL CAP
PPLPMDL080000001	AKRON	OH	44307	11/20/1995	GAVE CALC AND DISCUSSED GEL CAP AND FUTURE INSERVICES
PPLPMDL080000001	PARMA	OH	44129	11/20/1995	GETTING BETTER REPORE WITH THE GIRLS BUT HE IS STILL SHOWING UP AS UNIDUR.NEED TO FIND WHY HE CHOOSES ONE OVER THE OTHER
PPLPMDL080000001	AKRON	OH	44312	11/20/1995	WILL NOT STOCK MSC BUT WILL OTHER CLASS TWO NEED TO MEET MANAGER
PPLPMDL080000001	PARMA	OH	44129	11/20/1995	STILL NOT GETTING MUCH TIME BETWEEN VISITS.HE DOES NOT SEEM VERY MOTIVATED TO TRY YET SO PROBE ABOUT NEW STARTS
PPLPMDL080000001	AKRON	OH	44307	11/20/1995	CAUGHT ON FLY/ BUT ABLE TO SAY TO HER NEED SOME TIME TO DISCUSS USING MS CONTIN EARLIER AND DISCUSS PATIENTS REQUIRING HIGH DOSES
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/20/1995	LEFT MARTIN STUDY FOR HIS REVIEW-SAYS SE BIG ISSUE/LIKES UNI FOR QD AND SE MSC-SAYS 1/3 PTS ARE LUNG CA-USES DURA-HIT HARD NX TIME FOR MSC!!
PPLPMDL080000001	PARMA	OH	44129	11/20/1995	FILL IN TODAY.RAY IS USUALLY HERE.SENOKOT NEEDS TO GET A BETTER FACING.SEE IF I CAN GET THE DISPLAY MOVED
PPLPMDL080000001	AKRON	OH	44302	11/20/1995	LUNCH PROBEDREGARDING WHAT HE DOES WHEN CAT 3 UNSUCCESSFUL.GOES TO ANOTHER CAT 3/ LORCET SHWOED CONVERSION PILL ADDING A ZERO ASKED FOR JUST A PATIENT
PPLPMDL080000001	PARMA	OH	44129	11/20/1995	NEED TO GET MORE AGGRESSIVE IN MED ED TO GET A SPEAKER PROGRAM
PPLPMDL080000001	AKRON	OH	44302	11/20/1995	DISCUSSED DATES FOR SPEAKING AND CONCEPTS FOR LECTURING PREVENTING CANCER PAIN/ ASSESSMENT/ CHRONIC BENIGN
PPLPMDL080000001	PARMA	OH	44129	11/20/1995	TRIED TO GET HIM MORE INVOLVED IN THE DETAIL AND HE IS STARTING TO OPEN UP.COMPARED TO ORAMORPH AND HE SAYS THAT HE USES MSC BUT ORA ALWAYS BUGS HIM TO TRY.STOCKING IS HIS LIMITATION.TALKED ABOUT TABLET SIZE.GAVE HOSP RECTAL EXP
PPLPMDL080000001	AKRON	OH	44302	11/20/1995	SHOWED FILE CARD AND PREVENTING PAIN VS PRN AND PATIENTS REPORTING LESS PAIN ASKED IF HAS PATIENT ON MSC LIKES MSC AND HAS USED MANY TIMES
PPLPMDL080000001	RICHMOND HTS	OH	44143	11/20/1995	DID CONVERT PT TO MSC FROM VIC-SD SHE WASN'T DOING SO WELL- WILL CHECK ON HER TODAY-TRIED TO CONVINCE HIM TO MAKE SURE SHE GAVE IT FAIR CHANCE.SD OK
PPLPMDL080000001	AKRON	OH	44307	11/21/1995	SUE IS LEAVING GOT HER TO GE FORMULARY MEMBERS AND SHOWED GAIN/ MADGE/ ETC CONVERSION CALC AND 500 CAP
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	HE FEELS THAT THEOP IS A THIRD LINE AGENT BUT WHEN WE STARTED TALKING ABOUT THE NEW LITERATURE HE SAID THAT HE WOULD BE INTERESTED TO SEE.I TOLD HIM I WILL TRY TO GET HIM TO USE THEOP SECOND LINE AND STILL NEED TO GO OVER WHAT SEPARATES THEOP'S
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	HE SAID THAT HE IS GETTING GOOD RESULTS WITH THE DHC AND I POINTED OUT THAT IT MAY BE ONE OF THE FIRST TIMES THAT HIS PATIENTS ARE GETTING A BRANDED PRODUCT AND THAT IS SHOULD CONTINUE TO MAKE A BIG DIFFERENCE! ALSO ASKED HIM TO KEEP PUTTING PATIENTS ON IT AND DO HIS OWN LITTLE COMPARISON STUDY.
PPLPMDL080000001	CLEVELAND	OH	44118	11/21/1995	FIND OUT FROM SCOTT TO SEE IF GAIL EVER GOT SIGNIFICANT TIME IN THIS OFFICE.KEEP AT IT AT CONSISTNECY MAY PAY OFF.MAY WANT TO START WITH THE DHC AND SEE IF THAT CAN GET ANY OTHER ACTIVITY
PPLPMDL080000001	CLEVELAND	OH	44115	11/21/1995	DID ONCOLOGY TEAM MTG LUNCH FOR ONC DEPT AND 3 PHARMACISTS. WENT VERY WELL-GOT INTO GREAT DISCUSSION ABOUT ORAMORPH AND HOW DR. COFFMAN HATES IT!SD TRIED IT ON A COUPLE PTS AND IT DIDN'T WORK.SAYS WILL NEVER WRITE IT AGAIN.DISCUSSED DAW-SD OK.SAYS DOESN'T LIKE PATCHES EITHER.ONLY IF PTS CAN'T SWALLW SD ONLY ABOUT 5%. VERY POSITIVE ABOUT MSC-GOT INTO DISC LEVY
PPLPMDL080000001	BEACHWOOD	OH	44122	11/21/1995	GETTING MORE FAMILIAR WITH DHC AND STARTING TO GET MORE INFO ON MSC
PPLPMDL080000001	AKRON	OH	44319	11/21/1995	NOT MUCH MOVEMENT ON ANY PURDUE PROD. OTHER THAN OTC. SAID WU, BHE, ZECOR ARE BIG PRACTICES. ONLY CARRY REGULAR SENOKOT SUGGESTED BRINGING IN SENOKOT S 10 FOR OPIOID RX, AS WELL AS THE CHILDRENS SYRUP. SAID THAT SHE WOULD CONSIDER. NEED TO FOLLOW ON IF THEY HAVE BROUGHT IN.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	NEED TO GET HIM TO SLOW DOWN A LITTLE AND PAY ATTENTION' TO WHAT I AM SAYING.HE COULD BE A BIG HELP WITH DHC BUT STILL NEED TO ASK IN RETAIL WHAT HE IS DOING.THIS OFFICE SHOULD REMAIN A BIG TARGET BECAUSE OF POTENTIAL.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	TRYING TO MAKE MORE COMFORTABLE WITH MSC.HE HAD NO REAL REASON TO USE DIL EXCEPT FOR QUICK ONSET.TALKED ABOUT VALU OF BASAL AND BOLUS AND NOT WAKING UP TO TAKE MEDS.DID NOT DO ENOUGH ABOUT DURAGESIC AND THIS COULD A BE A QUIKER AVE FOR GROWTH.HIT THE GENERIC ISSUE FOR DHC HARD AND THIS SHOULD BE A PERFECT START FOR HIM.UNI SHOULD HAVE SOME VALU
PPLPMDL080000001	CLEVELAND	OH	44109	11/21/1995	PUT PT ON MSC 15 MG-SAYS HAS USED MSC SEVERAL TIMES RECENTLT. USED SKT-S FOR THIS PT INSTEAD OF COLACE
PPLPMDL080000001	BEACHWOOD	OH	44122	11/21/1995	STILL HITTING THE COMPARISON.I FEEL IT IS IMPORTANT TO KEEP REMINDING THAT SHE MAY HAVE TO SEND PATIENTS TO DIFFERENT PHARMACY
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	SEEING HER NAME IN PHARMACIES AS A USER SO I AM TRYING TO BUILD ON OUR PAST RELATIONSHIP AT HOUGH.SHE IS A LITTLE HESITANT BUT DID NOT GET A GREAT DEAL OF TIME TO EXPLAIN.GIVE IT A COUPLE OF TRIES TO SEE IF UNI CAN GET A PLAY AS WELL.
PPLPMDL080000001	AKRON	OH	44313	11/21/1995	TRYING TO SET UP FOR OXY SAMPLE RUN FOR DHC
PPLPMDL080000001	AKRON	OH	44302	11/21/1995	DISCUSSED SPEAKIG PROGRAMS AND TOPICS/ PREVENTION/ DOSING OTHER DISEASE STATES
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	THIS STORE SHOULD DO A GREAT VOL OF SEN.NEED TO GET GOOD REPORE AND RPH'S INVOLVED IN RECOMMENDING
PPLPMDL080000001	CLEVELAND HTS	OH	44118	11/21/1995	NEED TO GET INFO ON DOCS IN THIS BLDG TO SEE HOW MANY RX'S GET TO THIS PARTICULAR STORE.
PPLPMDL080000001	CLEVELAND	OH	44113	11/21/1995	SAW BRIEFLY IN HALL ON HIS WAY TO OFFICE-SD HI-DEFINITELY KNOWS WHO I AM.DIDN'T HAVE TIME TODAY.
PPLPMDL080000001	CLEVELAND	OH	44115	11/21/1995	RECENTLY GOT BOUGHT BY COLUMBIA-OWEN HEALTHCARE.PHARMACY WILL BE RUN BY THEM-WHATEVER IS ON FORMULARY WITH THEM IS WHAT IS ON FOR THE HOSPITAL.ND TO CK AND SEE ABOUT ORAMORPH
PPLPMDL080000001	CLEVELAND	OH	44109	11/21/1995	JUST PUT PT ON 15MG FROM DARVOCEITY/TV. 31L RES SAYS HE HAS USED IT SEVERAL TIMES RECENTLY WITH GOOD RESULTS. GET MORE PENS FOR THEM. KEEP SEEING WEEKLY/F/U ON THIS PT. VERY INT IN SKT S-USING COLACE CURRENTLY.GET THEM SAMPLES.
PPLPMDL080000001	TALLMADGE	OH	44278	11/21/1995	DOC USING MORE PERCO FOR BENIGN CHRONIC/ SHOWED CONVERSION ADDING ZERO WAS REALLY SKEPTICAL NEEDS MORE EXPERIENCE AND TIME
PPLPMDL080000001	AKRON	OH	44319	11/21/1995	HAS USED THEO, BUT IS BACKING OFF BECAUSE OF HAVING TO MON. BLOOD LEVELS AND OTHER MEDS. DISCUSSED ADV. OF UNI WITH DEBUSKE ARTICLE, AND ALSO DISCUSSED NHLBI ALGO. TO SHOW THEO PLACE. ALSO SUGGESTED LOW DOSE UNI TO ELIM. MONITORING OF BLOOD LEVELS. NOT MUCH MSC, USUALLY REFERS. USES ALOT OF VICODIN, DETAILED DHC AND SAID HE WOULD TRY. ABUSE CONCERN.
PPLPMDL080000001	TALLMADGE	OH	44278	11/21/1995	DOC USING HIGH AMOUNTS OF TYLOX PERCO/ ASKED IF WILLING TO USE Q12 MSC FOR CHRONIC BENIGN SAID WOULD DEPEND ON PATIENT SAID WOULD GIVE APS GUIDELINES
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	11/22/1995	I MADE A COMMITMENT OT DARCY TO HELP HER WITH THE SAMPLE CLOSEST.PUT THE UNI AWAY.I AM NOT GETTING MUCH WITH DHC YET BUT KEEP AT IT.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	11/22/1995	QUICK CALL-MET WHILE TALKING WITH BOB.INTROED THE PROGRAM THAT I AM TRYING TO DO AT THE HOSPICE AND TRYING TO GET HIM THERE.
PPLPMDL080000001	CLEVELAND	OH	44109	11/22/1995	MET W/ED CARTER ABOUT ORAMORPH SITUATION/DUR FOR PAIN MGMT/ AND BETASEPT. OR-SAW JEFF HOST-HE WILL ORDER BETADINE FORM STOREROOM IN DEC.
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	11/22/1995	HOSP DISPLAY AND MET ALOT OF THE SURGEONS AND DID SOME GOOD DHC WORK.I WAS HOPING TO SEE RAO BUT DID NOT.NEED TO GO AND SET ANOTHER DISPLAY.ALSO NEED TO FOLLOW UP WHIT LILIAN TO GET A GROUND ROUNDS
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	11/22/1995	HE IS VERY DIFFICULT TO PIN DOWN.NEED TO FIND WHAT IS IMPORTANT AND WHY HE CHOOSES THEOP.NEED TO EXPAND ON HIS NOCTURNAL USAGE AND FIND OUT WHAT HE USES FOR LEVELS
PPLPMDL080000001	CLEVELAND	OH	44130	11/22/1995	VERY NICE NOT SURE HOW MUCH HE HAS SLOWED DOWN BUT MAY WANT TO KEEP TRACK OF EXP TO MAKE SURE IMP TO USE ACCESS TO OFFICE TO GET BRAND SPECIFICATION WITH UNI
PPLPMDL080000001	WESTLAKE	OH	44145	11/22/1995	MSC CONVERSION PEN....EASE OF TITRATION WITH MSC...REPORTS NO REAL PAIN CONTROL PROBLEMS..REPEAT LOWER USAGE OF THE PATCH...PATCH IS 35% AND STEADY...WHILE MSC HAS DIPPED TO 55%.....
PPLPMDL080000001	CLEVELAND	OH	44106	11/27/1995	NEED TO MAKE SURE THIS IS RIGHT ADDRESS UNI COULD BE A BIG TARGET HERE 100 TO 1 THEODUR.PRICE IS RIGHT JUST NEED TO GET BUSINESS
PPLPMDL080000001	LAKEWOOD	OH	44107	11/27/1995	WON'T ANSWER MY QUESTIONS-VERY VAGUE BUT SAYS I SHOULD BE HAPPY WITH WHAT UNI HE USES HE KNOWS IT ALL.
PPLPMDL080000001	CLEVELAND	OH	441065000	11/27/1995	NEED TO GET CLARIFICATION ABOUT THE FRIDAY AFT PROGRAMS PHILLYS SAID SOMETHING ABOUT BRINGING IN A SPEAKER SO GET THE DETAILS ON WHERE AND HOW MANY.
PPLPMDL080000001	CLEVELAND	OH	44106	11/27/1995	NEED TO MAKE SURE HTAT I HAVE HESE NAMES CORRECT.TEHY ARE HAPPY TO GET SENOKOT SAMPLES.
PPLPMDL080000001	AKRON	OH	44307	11/27/1995	DISCUSSED WITH SHIRLEY THE NEED TO INITIATE EARLIER TO AVOID MORE PAIN THAN NEEDED SHOWED LEVY AND FILE CARD MADE AN IMPACT
PPLPMDL080000001	AKRON	OH	44320	11/27/1995	WENT OVER LEVY WITH SHIRLEY HAYES NEED MORE TIME AND WORK WITH HER SHE COULD BE DANGEROUS
PPLPMDL080000001	AKRON	OH	44304	11/27/1995	SAMPLED SENEKOT AND GAVE LEVY

PLPMDL0080000001	AKRON	OH	44304	11/27/1995	STANDUP ON USING DHC NO STREET VALUE
PLPMDL0080000001	AKRON	OH	44304	11/27/1995	SAMPLED DOC
PLPMDL0080000001	CLEVELAND	OH	44106	11/27/1995	FOUND OUT THAT SHE WILL TALK TO STEINBURG ON THUR AT THE VA THEY NEED A COUPLE OF REQUESTS TO GET SOMETHING ON FORM.
PLPMDL0080000001	CLEVELAND	OH	44128	11/27/1995	FINALLY GETTING THE HANG OF DHC.ASKED ABOUT MSC AND SICL CELL SO NEED TO GO OVER THE BROKOUGH STUDY.KEEP UP THE VISITS BECAUSE THAT WILL INCREASE RECOGNITION.
PLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1995	SAYS REALLY USING ALOT AND GETTING GREAT RESULTS.PTS SEEM TO LIKE IT STILL ASKING ABOUT EQUAL CONVERSION FROM T-D.SAYS HAS CONVERTED SEVERAL PTS. LIKES QD AND LESS SE.
PLPMDL0080000001	MIDDLEBURG	OH	44130	11/27/1995	SHE IS NEW IN THE PRACTICE AND WILL BE FULLTIME IN JANUARY SEE LANE.
PLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1995	SAME OLD THING-ASKING ABOUT NEW PRODUCT-NOT MAD ANYMORE ABOUT ORAMORPH SITUATION W/1 PT.
PLPMDL0080000001	AKRON	OH	44304	11/27/1995	SAMPLED AND GAVE LEVY POINTED OUT GENERAL CONCEPTS AND MS CONTIN DOSING GUIDLINES ALWAYS STARTS OUT WITH PERCOCET OR COMBO SHOWED CONVERSIONS
PLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1995	SAYS HAS BEEN GETTING BETTER RESULTS SINCE USING IT MORE QD. JOKES ALOT.DOES STILL LIKE FLEXIBILITY OF T-24 DOSING.BUT NO UNIDUR.SAYS TOO MANY TO LEARN . USING MORE REP THAN EVER BEFORE-NX TIME FIND OUT WHY.
PLPMDL0080000001	AKRON	OH	44304	11/27/1995	RESET APPT FOR WEDNESDAY AND SAMPLED UNIPHYL WITH HIM FOR DEPT MENTION COULD SAVE HIM MONEY WITH MSC VS DURAGESIC
PLPMDL0080000001	AKRON	OH	44302	11/27/1995	QUICK STANDUP CONVERSION PATCH TO MSC
PLPMDL0080000001	CLEVELAND	OH	44128	11/27/1995	CHECKED TO SEE WHAT THE STATUS OF DHC IS WITH LONNIE AND WHAT HE IS WRITING
PLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1995	SAYS HAS SEVERAL PTS ON MSC-I WILL DO LUNCH FOR PAIN MGMT GROUP MEETING ON 12/14.ACTS LIKE HE KNOWS IT ALL-REALLY INTO PUMPS AND BLOCKS.
PLPMDL0080000001	AKRON	OH	44304	11/27/1995	SET UP CASE STUDY FOR DEC 7 THRU LUNCH SHOWED BLOCK USING ORAMORPH UNBELIEVABLE
PLPMDL0080000001	CLEVELAND	OH	44106	11/27/1995	ALOT OF LEG WORK.WENT IN TO RESPIRATORY AND MADE A LUNCH DATE AS WELL AS ONC AND LIVER ROUNDS.TALKED TO PHYLLIS FERSKY BUT DID NOT DO ANYTHING FOR BETA'S.
PLPMDL0080000001	CLEVELAND	OH	44107	11/27/1995	CONFRONTED ON WHY USE UNIDUR-DIDN'T HAVE ANSWER 'CEPT THAT IT'S NEW,STRANGE GUY.'" KEY"REP IS PROBABLY SLEEPING WITH HIM
PLPMDL0080000001	CLEVELAND	OH	44107	11/27/1995	WON'T REALLY TALK OR ANSWER QUESTIONS. P.A. SAYS HE USES A TON NOF VIC AND PERC FOR STRONGER. USES LODINE AND THEN VIC OR SOMETHING LIKE THAT.
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/27/1995	FOUND ALOT OF INFO.PATIENTS COME TO HIM ON A WIDE RANGE OF BOTH WEAK AND STRONG.DOC KEEPS THEM ON UNTIL THEY GET WORSE.NEED TO GO OVER ADV OF 12H VS 4H AND AHCPR GUIDES WITH SPIKES VS STEADY.ALSO NEED TO GO OVER ADV OF TITRATING DOWN.NEED TO GO FOR THE DIL AND THE DURA FIRST.
PLPMDL0080000001	AKRON	OH	44307	11/27/1995	DISCUSSED LEVY AND ASKED IF HE THOUGHT IT WAS POSSIBLE TO PREVENT CHRONIC PAIN I SHOWED HIM OUR FILE CARD AND POINTED OUT Q12 LESS PAIN Q4H MG FOR MG THEN BRIDGED TO DURAGESIC NOT BEING GOOD DOSING FORM COST IS A BIG ISSUE FOR HIM
PLPMDL0080000001	EUCLID	OH	44119	11/28/1995	REMINO-ALTHO HE IS USING IT AND REALLY LIKES IT.
PLPMDL0080000001	GARFIELD HTS	OH	44125	11/28/1995	TRIED TO GAIN SOME INFO ON TIRGAN BUT ED DOES NOT SEE THAT MUCH FROM HIM.MOST OF HIS STUFF COMES FROM BEDFORD
PLPMDL0080000001	N ROYALTON	OH	44133	11/28/1995	MADE APPT FOR LUNCH TO SEE WHAT CAN BE DONE
PLPMDL0080000001	AKRON	OH	44310	11/28/1995	KIDNEY/ PREVENTION OF UNDERLYING WORSENING/ NEXT PROBE ADDING ON WITH INHALED CORTICO
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/28/1995	DID A TABLET DEMONSTRATION AND IT SEEMED TO HELP.NOCTURNAL IS AN ISSUE FOR HIM BUT HE HAS NOT USED ALOT OF UNI IN THE PAST.ASKED FOR HIS CONVERSIONS AND USED THE MARTIN ARTICLE TO SHOW TROUGH AND THERAPEUTICS
PLPMDL0080000001	EUCLID	OH	44119	11/28/1995	SAMPLES
PLPMDL0080000001	BEACHWOOD	OH	44122	11/28/1995	THEY ARE NOT SEEING MUCH WITH THEOP AND ANY NEW RX IS RARE
PLPMDL0080000001	AKRON	OH	44304	11/28/1995	CASE STUDIES ASKED IF I COULD COME BACK TO DISCUSS NEW PROD IN NEAR FUTURE/ APPT
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	11/28/1995	SE ARE STILL A BIG HANGUP WITH HIM AND HE IS GOING TO OTHER OPIOIDS AFTER 30 DAYS.NEED TO SHOW CONSTIP ON ALL NARC AND TRY TO GET HIM TO START SENO EARLIER.ALSO TRY TO SEE WHAT CAN BE FOUND ON A RETAIL LEVEL IN BEDFORD
PLPMDL0080000001	AKRON	OH	44309	11/28/1995	DEB AND DOC CASE STUDIES/ LIKED IDEA OF EARLIER USAGE A VERY OPEN SO-100 TITRATION LEVEY MIXING OPIOIDS
PLPMDL0080000001	RICHMOND HTS	OH	44143	11/29/1995	F/U-DID TAKE PT OFF LAST WEEK BUT HAS ANOTHER ONE FOR IT TODAY. 30MG BID.
PLPMDL0080000001	CLEVELAND	OH	44113	11/29/1995	REALLY SHOULD QUIT CALLING ON HIM-HASN'T USED IT IN A WHILE. PROBABLY WON'T.SAYS USES A LOT OF NSAIDS AND THEN VIC OR TORADOL OR LORCET.
PLPMDL0080000001	CLEVELAND	OH	44113	11/29/1995	REMINO
PLPMDL0080000001	BEACHWOOD	OH	44122	11/29/1995	TRYING TO MAKE MYSELF A NUISANCE HERE.HE DOES DO MUCH ABOUT REPS BUT DOES GIVE A COUPLE OF SECONDS AT THE WINDOW.TRY WORKING WITH THE GIRLS TO SEE IF ANY PROGRESS CAN BE MADE
PLPMDL0080000001	CLEVELAND	OH	44113	11/29/1995	SAMPLES
PLPMDL0080000001	AKRON	OH	44304	11/29/1995	QUICK STANDUP BENIGN PAIN MSCONTIN
PLPMDL0080000001	CLEVELAND	OH	44109	11/29/1995	DID LUNCH FOR HIM AND OFFICE-VERY HAPPY-SD HE TRIED UNIDUR ON 2 PTS ONLY AND THEN FOUND OUT HOW MUCH IT COSTS AND THAT IT ISN'T COVERED ON MEDICAID SO FORGET IT!! WON'T USE AGAIN. WANTS BETADINE FOR PHILLIPPINE MISSION.BRING IN NX WK.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/29/1995	THEY DO NOT KEEP SAMPLES OF DHC AND THEY ARE NOT VERY HELPFUL IN GETTING RX CONVERSIONS FROM DR5
PLPMDL0080000001	CLEVELAND	OH	44113	11/29/1995	SAMPLES
PLPMDL0080000001	AKRON	OH	44304	11/29/1995	QUICK STANDUP CONVERSION/ THEO SAID I NEED TO DO MORE SET LUNCHEON
PLPMDL0080000001	AKRON	OH	44304	11/29/1995	SPEAKER/ TIBALDI CME PROGRAM QTAPE QUESTION/ PRESENTING CASE STUDIES ON / PRICE COMPARISON DETERMINE MSCONTIN FAILUREWHEN IT FAILS/ MARSHA ROUNDTABLE DISCUSSION/
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	11/29/1995	HE IS THE ONE USING ALL OF THE T-PHYLL AND HE IS SOMETIMES GIVING IT QD.QUICK CALL AS HE WAS COMING IN BUT NEED TO FIND WHY.ALSO NEED TO DEMO DEL SYSTEM.
PLPMDL0080000001	RICHMOND HTS	OH	44143	11/29/1995	PURCHASING MED. EDUC. SET UP DISPLAY W/ROSEANNE
PLPMDL0080000001	AKRON	OH	44304	11/29/1995	DISCUSSED MSCONTIN PRICES FOR RADWANY, AND SUGGESTED SENEK SIO JIM LIKED IDEA WILL PRESENT TO TOM
PLPMDL0080000001	PARMA	OH	44134	11/29/1995	CAME TO THE WINDOW TO SEE WHAT WAS GOING ON.HE SAID THAT HE USES QUITE A BIT OF UNI AND THE LETTER PROGRAM SHOULD BE A GREAT REMINDER AND FOLLOW UP ON ALL CALLS.TRY TO GET MORE TIME.
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	11/29/1995	SAW AT SAG.MX DOES NOT USE ALOT OF THEOP BUT IS SEEING THE NEWER PATIENTS AND THEY ARE NOT AS SICK.WENT OVER BEN AND UNIQU OF UNI
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	11/29/1995	NEED TO GET HIM MORE FOCUSED ON PRODUCTS AND BACK TO HELPING ME OUT.BE CAREFUL BUT AGGRESSIVE WITH THE DHC AND NOT SURE HOW MUCH THEOP USES.ASK
PLPMDL0080000001	WARRENSVILLE HEIGHTS	OH	44122	11/29/1995	TRY TO GET TO MED ED TO SEE IF ANYTHING CAN BE WORKED OUT. WORKED THE PAIN CLINIC AND GOT A COPY OF THEIR PUBLICATION ALSO SENT IT AHEAD TO SCOTT
PLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	11/29/1995	SEEMS TO FEEL UNI IS SUPERIOR BUT WILL ONLY USE FOR NOCT ASTHMA.USED MARTIN TO INTEGRATE SIMIL WITH AST AND COPD. STRESSED TROUGH AND THERAPEUTICS AND DEMO THE DEL SYSTEM AND USED ANAL OF CCB'S.HE ALSO DOES A FAIR SHARE OF CA AND HE WAS A LITTLE CONFUSED ABOUT DOSING SO I GAVE HIM A TIME CARD AND STRESSED IMPOR OF INC DOSE NOT FREQ.SHOW LIT
PLPMDL0080000001	CLEVELAND	OH	44109	11/29/1995	VERY QUIET-WON'T DISCUSS ANYTHING-PRESENTED DIFF BETW UNI AND UNIDUR.SEEMED INTERESTED.SD HAS ONL TRIED ON COUPLE OF PTS.NO FEEDBACK YET.
PLPMDL0080000001	RICHMOND HTS.	OH	44143	11/29/1995	HARDLY EVER AT RHGH BUT TODAY WAS!!!! HAS BETTER PRACTICES THAN BARRETT JUST PUT SOMEONE ON IT TODAY ALSO.FEELS MORE COMFORTABLE.DOESNT LIKE PATCHES.PREFERS ORAL ROUTE FOR AS LONG AS POSSIBLE. VERY NICE AND SMART-WISH HE WAS HERE MORE OFTEN.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/29/1995	GOT HIS ATTENTION BY TALKING ABOUT EASE OF USE WHEN TITRATG DOWN.IT SEEMS TO WORK BEST BY PREFACING WHEN EVERYTHING BY WHEN HE HAS TO USE STRONG OPIOIDS.USE THIS IN COMPARISON AGAINST THE PATCH WHEN TRANSDERMAL IS STILL IN SYSTEM FOR MANY HRS
PLPMDL0080000001	CLEVELAND	OH	44119	11/30/1995	SAYS REALLY TRYING TO GET PTS OFF PATCHES-CONSTANT BATTLE. LOOKING FORWARD TO MTG IN FEB.DIDN'T KNOW MUCH ABOUT IT. VERY HAPPY THAT I WAS ABLE TO DO VIDEO PROGRAM TODAY.
PLPMDL0080000001	GATES MILLS	OH	44140	11/30/1995	VERY HAPPY W/LUNCH. SD HAS 2 NURSING HOME PTS ON MSC AND NONE ON PATCHES.
PLPMDL0080000001	BEACHWOOD	OH	44122	11/30/1995	GETTING TO BE PART OF THE SCENERY AT THE HOSPITAL.SPENDING TOO MUCH TIME BUILDING REPORE AND NOT ENOUGH SELLING BUT I AM GETTING THERE.NEED TO FIND WHERE THE PATCH IS COMING FROM AND HOW INVOLVED HE STILL IS AT THE HOSPITAL.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	11/30/1995	HE UNDERSTANDS ABOUT DHC BUT NOT SURE HOW MUCH HE IS USING. NEED TO COVER W/C COV AND GENERICS MORE AGGRESSIVELY ON THE RETAIL FRONT, I AM NOT GETTING ALOT OF CONFIRMATION ABOUT DHC USE BUT SANFORD SAYS THAT HE MAY BE A MSC TARGET
PLPMDL0080000001	WESTLAKE	OH	44145	11/30/1995	NEW DOCTOR IN NEW CLEVELAND CLINIC SATELLITE OFFICE...NEW BLDG...LIKES MSC,UNI,TR,SK...SHOULD DEVELOPE INTO STRONG CENTER FOR MED ACTIVITY.....
PLPMDL0080000001	GATES MILLS	OH	44040	11/30/1995	TOO IOVIAL-BUT I PRESENTED LEVY AND GREEN VISUAL.SD ONLY USES MSC AND PRETTY MUCH BLEW ME OFF.
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/30/1995	QUICK CALL THEY WILL BE MOVING TO W CREEK IN BEGINNING OF JAN.RESCHEDULED LUNCH AND THEY WERE EXTREMELY BUSY.
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/30/1995	NEED TO FIND A WAY TO GET BETTER TIME.THEY WERE VERY BUSY AND APPRECIATED THE LITTLE TIME I TALKED LEFT SENO AND SPENT A LITTLE TIME IN COFFMAN OFFICE WITH BETSY.SHE SAID THAT MARTY DID A NICE TEAM LUNCH AT ST ALEXIS
PLPMDL0080000001	CLEVELAND	OH	44119	11/30/1995	DID CME VIDEO FOR ALL THEIR NURSES
PLPMDL0080000001	OAKWOOD VILLAGE SHAKER HTS	OH	44146	11/30/1995	TRIED TO GET COMMITMENT FOR DHC VS GENERICS AND INSURANCE COMPANIES.HE SHOULD BE A FAIR MSC TARGET AS WELL.GIVE THE PROPER WAYS TO DOSE MSC AND KEEP THE LEVEL HIGH FOR DHC
PLPMDL0080000001	AKRON	OH	44122	11/30/1995	HE CN NOT BE SEEN ENOUGH TO BE A REGULAR CALL.THEY ARE MOVING TO THE ST LUKES BLDG ON CHAGRIN AND THE EXCITING PART IS THAT RAUL SEBALLOS IS NOW IN THE PRACTICE AND HE DID A PULMONARY SPECIALTY FOLLOW UP IN NEW OFFICE AND MAKE APPT WITH HIM TO SEE IF THIS CAN BE BENEFICIAL
PLPMDL0080000001	INDEPENDENCE	OH	44131	11/30/1995	SEE JUDY
PLPMDL0080000001	GATES MILLS	OH	44040	11/30/1995	DID ANOTHER LUNCH THIS TIME HE TALKED MORE TO ME BUT ONLY ASKES ME QUESTIONS. WANTED TO KNOW ALL ABOUT ORAMORPH-WHY MSC BETTER? SAYS ONLY USED IT ONCE OR TWICE. VERY INT IN DIFF.ALSO ASKED ABOUT DURA-SD TOO EXPENSIVE BUT DOES SEE LES SE FROM IT. EXPLAINED DIFF AGAIN.WON'T REALLY TALK ME ANY THING BUT LETS ME PRESENT.NOT BAD BUT VERY QUIET.NX-PROBE
PLPMDL0080000001	EUCLID	OH	44119	11/30/1995	PUT Y FACE IN FRONT OF HER AND ASKED HER HOW MSC WAS DOING. SD GREAT-REALLY USING A TON OF PATCH/ND TO SEE HER MORE IN- DEPTH.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	11/30/1995	SANFORD SEEMS TO BE PRETTY COOL VERY HELPFUL WITH INFOR. MOST OF HIS OUT FRONT BUSINESS IS MEDICAID SO HE MAY NOT BE A SEN TARGET.VERY GOOD ANALGESIA STORE AND HIS OPINIONS OF SOME OF THE DOCS ARE JADED BUT IT SHOULD NOT INTERFERE WITH HIM WORKING WITH ME
PLPMDL0080000001	CLEVELAND	OH	44119	11/30/1995	SAW QUICKLY IN HALL-KNEW I WAS MSC-SD "GREAT STUFF" LEFT NEW VISUAL.
PLPMDL0080000001	CLEVELAND	OH	44121	11/30/1995	NO UNIDUR AT ALL AND DOESN'T PLAN ON USING IT.SAYS PF HAS HIM FOR THE DURATION-VERY NICE AND RECEPTIVE -WANTS TO KNOW WHEN THE DATA ABOUT PROV REP VS UNI WILL BE AVAILABLE. ?
PLPMDL0080000001	CLEVELAND	OH	44122	11/30/1995	WORKING ON NEW PRODUCT SO HE CAN HELP WITH FORM.THEY SAY THAT THEY USE A FAIR SHARE OF THEOP BUT IT DOES NOT SHOW A GREAT DEAL OF USE ON EXP.GIVE IT A FEW MORE TRIES TO SEE HOW IT SHAKES
PLPMDL0080000001	SOUTH EUCLID	OH	44121	11/30/1995	SUCH A JERK-JUST SAYS ITS THE ONLY THEO HE USES.CAN'T STAND HIM.

PLPMDL0080000001	CLEVELAND	OH	44106	11/30/1995	LEFT LAX PROTOCOL AND TRIED TO SEE BOSWELL AND EVEN THOUGH HE WAS SEEING PATIENTS, I COULD NOT MEET HIM. CALLING FOR APPT MAY NEED TO BE MORE AGGRESSIVE WITH IT.
PLPMDL0080000001	CLEVELAND	OH	44106	11/30/1995	SET UP ANOTHER APPT FOR LUNCH AND LEFT LIT FOR STEINBURG. LAWANA SAID THAT THE 11TH IS A GOOD DAY TO SEE HIM. TRIED TO SEE BETH BUT SHE WAS NOT AROUND.
PLPMDL0080000001	WESTLAKE	OH	44145	11/30/1995	NEW DOCTOR..IN NEW (JUST OPENED) CLEVELAND CLINIC SATELLITE OFFICE IN WESTLAKE...LIKES OUR UNI...MSC AND SK...PROBABLY MORE...BUT NOT ENOUGH TIME...THEY WERE SWAMPED.....
PLPMDL0080000001	BEACHWOOD	OH	44122	12/1/1995	TRYING TO FIND STOCKING AND STILL WORKING TEH ORAMORPH FENCE
PLPMDL0080000001	EUCLID	OH	44119	12/1/1995	BACK FROM HIS ILLNESS. DOING WELL. SO HE DIDN'T FORGET ABOUT DHC AND WILL CONTINUE TO USE IT. NX-WHY SO MUCH LORCET AND DARV?
PLPMDL0080000001	INDEPENDENCE	OH	44131	12/1/1995	THEY RESCHEDULED MY LUNCH AND THIS IS THE BEST WAY TO GET TIME. I AM NOT GETTING THE PROPER TIME TO MAKE AN IMPACT. KEEP TRYING CANDY TO MAKE AN IMPRESSION
PLPMDL0080000001	WESTLAKE	OH	44145	12/1/1995	DR DIAZ STARTS A MONTH LONG VACATION TOMORROW...TOLD HIM TO LEAVE HIS PRACTISE IN THE HANDS OF AN MSCONTIN DOCTOR.....
PLPMDL0080000001	NORTH OLMSTED	OH	44070	12/1/1995	COMPLIANCE FACTOR IMPORTANT AS WELL AS NOCTURNAL PROBLEMS.. BARNES, WITH REGARD TO SINGLE DOSE UNIPHYL, TO REDUCE SEVERITY OF SYMPTOMS.....
PLPMDL0080000001	AKRON	OH	44310	12/1/1995	KIRSTEN, SAMPLES
PLPMDL0080000001	BEACHWOOD	OH	44122	12/1/1995	HE FAVORS MSC BUT USES A WIDE SPECTRUM OF PRODUCTS FOR BREAKTHRU. CONSTIPATION MAJOR DRAWBACK. REPORT MAY HELP BUT BEING TECHNICAL WILL PROBABLY BE BETTER
PLPMDL0080000001	WESTLAKE	OH	44145	12/1/1995	SAMPLES AOK...DIRECTOR WILL WELCOME VIDEOS PER PAIN MANAGEMENT .....
PLPMDL0080000001	EUCLID	OH	44119	12/1/1995	SAMPLES-SD COULDN'T TALK TO METODAY.
PLPMDL0080000001	BEACHWOOD	OH	44122	12/1/1995	TRYING TO TAKE A MORE AGGRESSIVE APPROACH AND ASKING FOR THE BUSINESS. TALKED ABOUT THEOP IN GENERAL AND HE AGREES ABOUT IMP AND HE LIKES THE OD'S. STILL TALKING ABOUT THE DEL SYSTEM TRYING TO SEPARATE.
PLPMDL0080000001	BEACHWOOD	OH	44122	12/1/1995	STILL HAVE NOT MOTIVATED HIM TO TRY. FAIR AMOUNT OF RX'S SO GIVE IT A SHOT
PLPMDL0080000001	WARRENSVILLE	OH	44122	12/1/1995	KEEPING THESE TWO HOSP SEP FOR NOW TO BETTER KEEP TRACK OF DIFFERENT ACTIVITIES. WORKED ONC AND TRYING TO GET MORE TIME AND BETTER REPORE
PLPMDL0080000001	WESTLAKE	OH	44145	12/1/1995	PHARMACY CALL...P&T COMMITTEE LIST FROM ADMIN...
PLPMDL0080000001	AKRON	OH	44302	12/1/1995	DISCUSSED CONVERSION FROM COMBO ON THOSE TRUE SEVERE PAIN DOCS LIKED IDEA AND CURRENTLY USES FOR POLY NEUROPATHY'S WITH DIABETES ASKED IF WOULD BE EFFECTIVE IN LIMB RELESTNESS MUST FIND OUT
PLPMDL0080000001	WESTLAKE	OH	44145	12/1/1995	BARNES REVIEW...DID READ SINCE I LEFT HIM ONE ON LAST CALL FOUND INTERESTING BUT NOT MIND OPENING...USES UNI WHEN PT CONDITION WARRANTS...A VERY VAGUE RESPONSE.....
PLPMDL0080000001	NORTH OLMSTED	OH	44070	12/1/1995	CONSIDERS UNI ONE OF THE BEST, HOWEVER HOVERS AROUND 17 TO 20% FOR UNI...AWARE OF NOCTURNAL PROBLEMS.....
PLPMDL0080000001	BEACHWOOD	OH	44122	12/1/1995	QUICK REMINDED ABOUT LAST CALL AND TALKED ABOUT NEXT APPT
PLPMDL0080000001	RICHMOND HTS	OH	44143	12/4/1995	DID TAKE THAT 1 PT OFF MSC-BUT OTHER ONE THAT HE DIDN'T IS DOING WELL ON IT. MAY CONSIDER FOR ANOTHER PT. WILL SEE NX WK.
PLPMDL0080000001	WESTLAKE	OH	44145	12/4/1995	STRONG DISCUSSION WITH DR CUNNINGHAM PER ALL PARAMETERS PAIN CONTROL..COMPLETE..INCLUDING MSIR APPEAL.....85% ON EXP FOR MSC...GOOD BOOSTER...BUT SEARCH OUT PERCOSET USE ON NEXT CALL.....
PLPMDL0080000001	AKRON	OH	44310	12/4/1995	KIRSTEN, SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44109	12/4/1995	TOOK HIM SOME BETADINE SAMPLES FOR THEIR MISSION IN THE PHILIPPINES. HE WAS VERY HAPPY AND GRATEFUL
PLPMDL0080000001	MACEDONIA	OH	44067	12/4/1995	HE IS STILL IN A BIG VIC HABIT BUT HE DID THROW THE VIC STAMPERS AWAY AND RICH TELLS ME HE IS A PRETTY PROLIFIC WRITER. FOLLOW UP TO SEE IF ANY PROGRESS.
PLPMDL0080000001	RICHMOND HTS	OH	44143	12/4/1995	REAL QUICK THRU WINDOW THIS TIME-ASKED IF ANY USE FOR MSC YET/NO-BUT WILL CONSIDER IT. NEED MORE TIME W/HIM AGAIN TO DISCUSS THIS. GAVE HIM LEVY ARTICLE AND ANOTHER DOSING GUIDE
PLPMDL0080000001	INDEPENDENCE	OH	44131	12/4/1995	HE TELLS ME THAT HE IS USING QUITE A BIT OF UNI SO TRY TO CONFIRM. DEMON THE DEL SYSTEM AND CORRELATED THE PEAK AND TROUGH BENEFIT. HIT THE GENERI ISSUE WITH DHC. ALSO LOOK FOR CONFIRMATION W
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/4/1995	NEED TO GET INTO ASKARI OFFICE TO SEE ABOUT SETTING UP A SPEAKER. MAYBE ASK KHOURY TO GET A TIME ALLOTMETN AND WORK THRU HIM. NEED TO FIND A BETTER ACCESS.
PLPMDL0080000001	MACEDONIA	OH	44056	12/4/1995	BILL FROM APOTHE CARE IS NOW HERE.
PLPMDL0080000001	CLEVELAND	OH	44121	12/4/1995	NO UNIDUR-HARD TO REALLY GET ANYTHING OUT OF-VERY SUPPORTIVE OF UNI-SAYS ALWAYS HAS BEEN AND ALWAYS WILL BE. IS THERE EVER A TIME WHEN YOU WOULDN'T USE UNI? YES-WHEN PT HAS BEEN ON T-D OR SOMETHING ELSE FOR YEARS AND LIKES IT..DOES OFFER THEM QD DOSING THO IF THEY WANT IT. ALSO-WITH CHILDREN UNDER 12. NX-GO AFTER PROVENTIL REP USE. IS AT ABOUT 20% WITH THAT.
PLPMDL0080000001	SOUTH EUCLID	OH	44121	12/4/1995	SAMPLES-HE IS SUCH A JERK!!!
PLPMDL0080000001	AKRON	OH	44302	12/4/1995	CHECK 12/1 COMBO CONVERSION LIKES IDEA
PLPMDL0080000001	WESTLAKE	OH	44145	12/4/1995	AGAIN REPEATED NON USE OF SCHEID III...BUT SHE REALLY MEANS SAMPLES...EXP SHOWS DOLLARS...SHE AGREED TO APPT... BUT THE EARLIEST WAS MARCH 25...WHICH WAS BOOKED.....
PLPMDL0080000001	MACEDONIA	OH	44056	12/4/1995	RICH GAVE SOME GOOD INFO ON KANIAN AND HIS SEN ON THE SHELF IS GETTING BETTER AND HE HAS SOME IN THE BACK
PLPMDL0080000001	WESTLAKE	OH	44145	12/4/1995	DOESN'T USE SCHEID II...RARELY SCHEID III...FULLY AWARE OF PF PRODUCTS FOR PAIN...DOUBTFUL HE HAS POTENTIAL.....
PLPMDL0080000001	AKRON	OH	44307	12/4/1995	MSIR/ BEFORE ROX EARLIER TITRATION
PLPMDL0080000001	GATES MILLS	OH	44040	12/4/1995	SAYS HAS NO ONE ON DURA RIGHT NOW-HAS PT ON 200 BID OF MSC. WILL TITRATE AS NEEDED. TRIES TO TAKE PTS OFF DURA IF HE CAN. ORAMORPH-EXPLAINED DIFF WAGAIN
PLPMDL0080000001	AKRON	OH	44319	12/5/1995	DETAIL AT WINDOW. SAID HE WAS TRYING DHC. ASKED HOW HE DOSED AND HE HESITATED. NOT WRITING. REMINDED HIM ON POWER AND SPEED. SHOWED NHLBI GUIDES AND RIVINGTON FOR STEP APPROACH AND SYNERGISTIC EFFECT. FOLLOW WITH PROBE FOR HIS NON USE ON DHC AND UNI.
PLPMDL0080000001	NORTHFIELD	OH	44067	12/5/1995	GIVE IT A COUPLE MORE CALLS TO SEE IF I CAN GET HIM CONVERTO TO THE DHC. TALKED DOSING AND PRICE AND HE COMMITTED BUT WILL NEED TO FOLLOW UP TO MAKE SURE
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/5/1995	WENT OVER EASE OF USE W MSC AND THAT IS OK BUT NEED TO GO OVER DOSING IN AN EFFORT TO GET HIM MORE COMFORTABLE W HIGHER DOSES. UNI IS DOING WELL AND HE ASKED ABOUT SAMPLES AND WENT OVER GENERIC ISSUE FOR DHC. TRY TO FIND IN RETAIL IF ANY CHANGES ARE TAKING PLACE
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/5/1995	SAME APPROACH CAN BE USED HERE AS W DALE. KEEP CONSISTENCY AND THE NEWNESS SHOULD BLEND RIGHT AWAY.
PLPMDL0080000001	AKRON	OH	44319	12/5/1995	DISCUSSED AHCPR GUIDES AND BENEFIT OF ORAL ROUTE FROM LEVY. SHOWED NHLBI GUIDES AND RIVINGTON STUDY FOR ANOTHER AREA OF USE WITH UNI. ALSO DISCUSSED ANTI-INFLAMMATORY EFFECTS OF UNI. FOLLOW WITH LANCET STUDY AND PROBE FOR USE WITH MSC OVER PATCH.
PLPMDL0080000001	AKRON	OH	44319	12/5/1995	DISCUSSED SENOKOT S AND OPIOID CONSTIPATION. THEY CARRY 2 SIZES OF SENOKOT S. LEFT SAMPLE BOX AND ASKED FOR CHILDRENS SYRUP STOCKING. NEED TO TALK WITH LINDA ABOUT STOCKING OTC.
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/5/1995	TRYING TO GET FEEDBACK FROM BIMAL AND HE IS NOT SEEING BUT HE IS ALSO NOT SEEING HIS RX'S AS WELL. MICHELE TELLS ME THAT HE IS USING BUT HARD TO GET THE INFO TO CONFIRM
PLPMDL0080000001	AKRON	OH	44319	12/5/1995	HAS NOT USED DHC. DOES NOT EXCEPT SAMPLES AND FORGOT. REMIND HIM OF SPEED AND POWER AND LOW ABUSE POTENTIAL. SHOWED NHLBI ALGORITHM AND SHOWED RIVINGTON STUDY TO SHOW SYNERGISTIC EFFECT. FOLLOW WITH REMINDER AND DISCUSS ANTI-INFLAMMATORY EFFECT OF UNI.
PLPMDL0080000001	CLEVELAND	OH	44106	12/5/1995	SHE SEEMS VERY POLITICALLY CONNECTED AND BEING ON HER GOOD SIDE SHOULD HELP IN GETTING ANYWHERE IN THIS HOSP
PLPMDL0080000001	GARFIELD	OH	44125	12/5/1995	WORKING A LITTLE MORE ON THE UNI. NAME RECOGNITION IS GETTING BETTER BUT STILL NEED TO SELL ON BENEFITS. GETTING TE TIME IS TEH HARD PART. CLOSER TO 2 30 SEEMS THE BEST FOR WHEN HE IS RELAXED
PLPMDL0080000001	GARFIELD HTS	OH	44125	12/5/1995	BIMAL IS KIND OF WHACKED OUT ABOUT TEH MERGE. FIND OUT ABOUT MOVEMENT OF DHC IF ANY
PLPMDL0080000001	CLEVELAND	OH	44106	12/5/1995	FOLLOWED UP W PHYLIS AND RAPPORT IS GETTING GOOD. SCOTT GOT HTE MONEY FOR THE XMAS PARTY SO THIS MAY BE A BIG BREAK IN MEETING PEOPLE AND GETTING THEM TO KNOW ME
PLPMDL0080000001	BEACHWOOD	OH	44122	12/5/1995	QUICK AT THE WINDOW. MAY WANT TO TRY TO LEAVE BEHIND LIT. HE IS EXTREMELY BUSY AND MAY BE WORTH THE TROUBLE
PLPMDL0080000001	AKRON	OH	44319	12/5/1995	DISCUSSED SENOKOT S FOR OPIOID INDUCED CONSTIPATION. ASKED FOR CHILDRENS SYRUP BUSINESS. IT IS OUT OF HIS HANDS. HAVE TO WORK WITH CORPORATE. LEFT SAMPLE BOX.
PLPMDL0080000001	CLEVELAND	OH	44146	12/6/1995	NEED TO MAKE SURE THAT RECOGNITION IS RELATED TO BRAND. IF YOU CAN DO THE TABLET DEMONSTRATION IF TIME PERMITTING. FIND THE BEST WAY TO BUY SOME TIME. KEEP UP THE CANDY W NAME PRODUCT
PLPMDL0080000001	MAPLE HTS	OH	44137	12/6/1995	HE IS FAMILIAR W DHC BUT NOT VERY COMMITTED. HIS NUMBERS MAY BE LOW BECAUSE IT MAY SHOW UP AS GENERICS. WENT OVER COMPARISON WITH HYDROCODONE. NOT A BIG THEOP USER BUT DOES TREAT A FAIR AMOUNT OF COPD. DISTINGUISH UNI AND THEN SELL ON THEOP
PLPMDL0080000001	LAKEWOOD	OH	44107	12/6/1995	SAMPLES-TOLD ME "MERRY CHRISTMAS"
PLPMDL0080000001	CLEVELAND	OH	44107	12/6/1995	BRIEFLY IN HALL-REALLY WON'T TALK-SHWD DHC-LEFT INFO.
PLPMDL0080000001	TWINSBURG	OH	44087	12/6/1995	TOOK IN A COUPLE OF PLANTERS AND GOT A TOUR OF THE NEW BUILDING. THEY ARE NOT QUITE SET UP SO WILL HAVE TO COME BACK TO GET SOME SAMPLES IN THE BUILDING. GARWOOD IS HERE NOW FULL TIME
PLPMDL0080000001	LAKEWOOD	OH	44107	12/6/1995	DR. IRICK SPOKE FOR MEDICAL GRAND ROUNDS. EXCELLENT!!!
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/6/1995	RESCHEDULED THE INSERVICE AND RECEIVED INFO ABOUT RPH THAT THEY WORK THRU IN THE HOSPITAL WILL NEED TO GET INFO ON ROXINAL AND SEE WHAT IS CHEAPER AND WHAT OPTIONS ARE AVAILABLE TO HOSP
PLPMDL0080000001	LAKEWOOD	OH	44107	12/6/1995	HAS SEVERAL NEW PTS ON UNIII! VERY HAPPY W/ITSAYS HAS BEEN CONVERTING FROM T-D TO UNI. PTS REALLY LIKE IT. SHWD BARNES BRIEFLY AGAIN AND SUPPORTED WHAT HE LIKES. "SINGLE-DOSE..." AGREED IT'S BETTER. WHAT ABOUT NEW PTS? FIND THIS OUT NX TIME
PLPMDL0080000001	LAKEWOOD	OH	44107	12/6/1995	SAW BRIEFLY AT THE GRAND ROUNDS PROGRAM WHERE DR. IRICK SPOKE. SD GOOD TALK BUT STILL MAD AT ME
PLPMDL0080000001	CLEVELAND	OH	44106	12/6/1995	NO CONTACT W M. JONES YET ON DIFFERENCES. FOLLOW W LEVY AND VA INFO AND FDA LETTER. NEED TO CALL BETH TO GET TEAM MEETING RESCHEDULES
PLPMDL0080000001	WALTON HILLS	OH	44146	12/6/1995	HE IS THE OCCUPATIONAL GUY FOR FORD MOTOR PLANT AND INVITED TO SEE OUT THERE. HE HAS A SON ON THEOP AND WAS IMPRESSED W THE UNI. NEED TO GET HIM COMFORTABLE W DHC BUT THEY MAY HAVE A FORMULARY AT THE PLANT THAT I NEED TO WORK THRU
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/6/1995	RESCHEDULED THE INSERVICE AND GOT NAMES OF KEY RPH'S THAT WORK WITH THE HOSP.
PLPMDL0080000001	BEDFORD	OH	44146	12/6/1995	JEFF IS VERY HELPFUL. BUT HE DID TELL STRY OF MANAGER ON VIC FOR KID STONE AND CONSTIP. FAILED ON SEN SO WE TALKED ABOUT HOW TO USE. MAKE SURE DOSING IS DONE ON ALL PHARMACY CALLS.
PLPMDL0080000001	CLEVELAND	OH	44106	12/6/1995	TRIED TO FOLLOW UP WITH DR PASQUALE TO SEE IF HE HAS MADE ANY CONTACT WITH M. JONES. NO CONTACT YET. NEED TO ALSO DO THE SAME W DR STEINBURG
PLPMDL0080000001	CLEVELAND	OH	44107	12/6/1995	WHY USING UNIDUR? CAUSE IT'S NEW-WHATS COST? TOLD HIM IT WAS A LOT MORE EXPENSIVE THAN UNI/NOT SAME DELIVERY SYSTEM. SD WOULDN'T USE ANYMORE-DIDN'T REALIZE DIFF. SAYS HAS GOTTEN GREAT RESULTS FROM UNIPHYL IN PAST-WILL KEEP USING. GOOD TALK TODAY.
PLPMDL0080000001	TWINSBURG	OH	44087	12/6/1995	TRY TO SEE IF ANY INFO CAN BE VERIFIED AT RETAIL TO GUIDE EXP
PLPMDL0080000001	CLEVELAND	OH	44107	12/6/1995	STILL REALLY HOOKED ON VIC-WILL BE GREAT CANDIDATE FOR OXY. PROBABLY WON'T USE DHC-HAVE TO STARAT ALL OVER EVERY TIME.
PLPMDL0080000001	AKRON	OH	44309	12/7/1995	RESIDENT PROGRAM FAM PRAC GRAND ROUNDS
PLPMDL0080000001	GARFIELD HTS	OH	44125	12/7/1995	FOLLOW UP TO UNI. RECOGNITION IS VERY GOOD AND IT IS THEOP OF CHOICE. WORK ON EXPANDING HIS THEOP USAGE
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	12/7/1995	SENEKOT PRESENTION KURT
PLPMDL0080000001	AKRON	OH	44310	12/7/1995	PALLIATIVE NURSE USING DURA, SHOWED WHY SHOULDN'T AGREE WANTS TO DO CME
PLPMDL0080000001	BEDFORD	OH	44146	12/7/1995	TOOK AN INTEREST IN THE DHC BUT IT WILL TAKE SOME FOLLOW UP TO GET IN HIS HABITS. UNI BUSINESS MAY BE A PLUS. DEM THE DEL SYS. PAY MORE ATTENTION TO HIS PAT TYPES AND USE STUDIES TO VERIFY.
PLPMDL0080000001	AKRON	OH	44304	12/7/1995	SAMPLED DOC
PLPMDL0080000001	AKRON	OH	44304	12/7/1995	CASE STUDY, CONVERSION PATCH, COMBOS, ORAMORPH CMAX STORY



PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/7/1995	HE MAY BE A TARGET BUT SHE IS A PROJECT,AS LONG AS RAMOS IS A TARGET MIGHT AS WELL KEEP ON TRYING.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/7/1995	TRYING TO FOLLOW UP AT THE ONC DEPT AND GET TO THE RESIDENTS BUT NO LUCK.TRY PAGING
PPLPMDL0080000001	AKRON	OH	44310	12/7/1995	EARLIER USE, MSIR DURA NOT LASTING 3 DAYS
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/7/1995	INITIALLY THEY ARE COOL BUT THIS MAY BE A TARGET.QUICK INTRO BUT NEED TO GIVE HIM GOOD REASONS TO USE
PPLPMDL0080000001	AKRON	OH	44304	12/7/1995	DID CASE STUDIES SHOWED ORAMORPH CMAX, CONVERSIONCOMBOS STILL USING DARVO EARLY
PPLPMDL0080000001	AKRON	OH	44310	12/7/1995	SHOWED HOW TO CONVERT COMBOS TO MS USING FOR POLY NEUROPS
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/7/1995	TRYING TO GET INFO ON THE BUILDING,NOT ALOT OF ACTIVITY ANY- MORE.NOTHING FROM DANNY YET
PPLPMDL0080000001	LYNDHURST	OH	44124	12/7/1995	HE SHOULD BE GREAT TO CALL ON IN FUTURE.STREET VALU SEEMED OF PARTICULAR INTEREST TO HIM AND PUSHED HIM OVER THE EDGE.NEED TO TARGET AND FOLLOW UP TO SEE RESULTS.HE DOES A FAIR AMOUNT OF UNI SO COULD BE A GOOD DUAL CALL
PPLPMDL0080000001	GARFIELD	OH	44125	12/7/1995	WHEN THEY GET BACK IN THEIR NEW OFFICE IT MIGHT MAKE A BIG DIFFERENCE
PPLPMDL0080000001	AKRON	OH	44304	12/7/1995	CASE STUDY #1 EXCELLENT DISCUSSION ONCE AMONTH SHOWED ORAMORPH CMAX PROBLEM
PPLPMDL0080000001	AKRON	OH	44310	12/7/1995	FILE CARD POINTED OUT EARLIER USE, PRN VS Q12, PATCH FAILING
PPLPMDL0080000001	NORTHFIELD	OH	44067	12/8/1995	SEEMS LIKE HE IS GETTING THE HANG OF IT.THE RECOGNITION IS GETTING BETTER.COMMITTED TO USING.KEEP HITTING THE GENERIC ISSUE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/8/1995	TRYIGN TO MAKE THE DIFFERENCE BETWEEN THEOP AND I DONT THINK HE GOT THE IDEA.SEE WHAT EXP SHOWS BEFORE YOU MAKE A BIG DEAL OF HIS PRACTICE
PPLPMDL0080000001	CLEVELAND	OH	44111	12/8/1995	SAYS PUT NEW PT ON MSC FOR DR. CAHDWICK THE OTHER DAY.MAS- SOUH TOO BUSY TO TALK BUT BABAKI WILL TALK TO HIM.SAYS ALWAYS TRYING TO GET PTS FOR MSC. TAKES UNI HIMSELF.
PPLPMDL0080000001	AKRON	OH	44333	12/8/1995	FIRST CALL SHOWED CONVERSION TO ASK FOR CALL
PPLPMDL0080000001	CLEVELAND	OH	44111	12/8/1995	TOLD ME THROUGH WIN DOW THT HE WAS USING SOME UNIDUR-WHY? NEW. DISCUSSED DIFF BETW UNI AND UNIDUR-DIDN'T SEEM TO CARE. SAYS USING MORE SEREVENT.GETTING GREAT RESULTS.N O SAMPLES. LEFT BARNES.
PPLPMDL0080000001	CLEVELAND	OH	44111	12/8/1995	SAW AT TUMOR BOARD-SAME OLD THING-KNOWS IT ALL-NURSES SAY HE'S NOT USING AS MUCH DURA LATELY.DOESEN'T LIKE TO ADMIT HIS PTS HAVE PAIN. SHD BE GOOD CANDIDATE FOR OXY.
PPLPMDL0080000001	CLEVELAND	OH	44111	12/8/1995	SAID HE USED IT A COUPLE TIMES-GOOD RESULTS.ALSO USING UNI- DUR-WANTED TO KNOW DIFF.EXPLAINED AND DIDN'T LIKE COST.SD PROBABLY WON'T USE IT.
PPLPMDL0080000001	AKRON	OH	44333	12/8/1995	ATTENDED TUMOR CONFERENCE.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/8/1995	SENEKOT DOSING GUIDE DETAIL
PPLPMDL0080000001	AKRON	OH	44333	12/8/1995	SAW HIM AT LUNCH W BOB AND HE STILL DOES NOT SEEM TO MAKE THE CONNECTION
PPLPMDL0080000001	FAIRLAWN	OH	44313	12/8/1995	HUGE OXY TARGET SHOWED CONVERSION CALC TO MSC SET UP LUNCH JAN AND EARLY MARCH
PPLPMDL0080000001	AKRON	OH	44304	12/8/1995	SENEKOT DETAIL
PPLPMDL0080000001	CLEVELAND	OH	44124	12/8/1995	CONVERSION CALC. CONVERSION AHCPR, APS, NHA, ACS,WHO, FOLLOW UP ON SPEAKERS PROGRAM
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/8/1995	GETTING RTEOPR IN THE OFFICE IS GETTIGN MUCH BETTER BUT NEED TO FIND A WAY TO GET BETTER TIME.MAYBE AFTER WE HAVE AN APPT IT WILL MAKE A DIFFERENCE
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/8/1995	NEED TO GET BETTER TIME WHIT HIM AND FIND WHY HE IS USING T PHYL
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/8/1995	WORKED W STEVE TO GET TO GET HTE EQUIPMENT LOAN STUFF FILLED OUT
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/8/1995	FOLLOWED UP FROM LAST TALK.HE SEEMS TO HAVE SOME RESPECT AND IT SEEMED TO MAKE SENSE WITH THE DEL SYSTEM.BOB SAID THAT HE HAD SOME COMMENTS ABOUT ME TOO.
PPLPMDL0080000001	AKRON	OH	44320	12/8/1995	SAMPLED DOC NHBLI GUIDELINES
PPLPMDL0080000001	CLEVELAND	OH	44113	12/8/1995	SAW AT TUMOR CONF SD HE SAW OUR OTHER REP.INT IN MSIR BUT REALLY LIKES HIS PERC-DOESN'T LIKE DURA AS MUCH ANYMORE- SAYS TOO MANY PROBLEMS W/IT-AND CAN'T TITRATE IT EFFECTIVELY SUPPORTED W/LEVY. GOOD SUPPORTER.
PPLPMDL0080000001	AKRON	OH	44304	12/8/1995	SET UP LUNCH ASSISTED DOC WITH TITRATING MSC FOR A PATIENT 100 TID
PPLPMDL0080000001	FAIRLAWN	OH	44313	12/8/1995	SHOWED DOC TITRATION PRINCIPLE/ CONVERSION ORAL COMBO' SAID STARTED 15 PATIENTS ON LUKES 10 STAYED ON COMPAZINE W/ EXCELLENT
PPLPMDL0080000001	AKRON	OH	44309	12/11/1995	RAD ONC DR DEMAS DANESIS PATIENT MSC 100 TID GRAND ROUNDS NICK TIBALDI AND DR RADWANY
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/11/1995	QUICK HIT ABOUT USING MSIR FOR BREAKTHRU.IT WILL TAKE A WHILE BEFORE TRUST WILL SET IN EVEN THOUGH HE IS NICE
PPLPMDL0080000001	AKRON	OH	44304	12/11/1995	SHOWED EQUIN CONVERSION, ASKE FOR CALL, CONVERSION CALC FIRST CALL
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/11/1995	NEED TO MAKE SURE THAT THEY HAVE DHC IN THEIR SAMPLE CLOSET AND MAY GET SOME DARVO CET BUSINESS
PPLPMDL0080000001	BRECKSVILLE	OH	44141	12/11/1995	NICE TALK ABOUT LAX'S.SHE USES A COUPLE OF EXTRA'S THAT THEY DID NOT BOTHER TO TELL ME ABOUT IN THE PHARMACY.COLACE AND SORBITAL BUT SHE IS UNHAPPY WITH ALL TRYING TO GET HER TO WRITE AND RECOMMEND FOR FORMULARY.MADE APPT TO MAKE PRESENTATION TO NUR HOME DOCS AT ONE SITTING
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/11/1995	ACCESS GETTING HARDER IN HERE.CONCENTRATE IN ROBIN AND THAT MAY HELP WITH GETTING IN AND GETTING MORE TIME.STILL FIGHTING THE ORAMORPH ISSUE AND I THINK SHE IS CONVINCED. MAY CHECK TCR'S AND
PPLPMDL0080000001	BRECKSVILLE	OH	44141	12/11/1995	ED IS COMING AROUND AND SHOULD BE A HELP W THA SEN LINE
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/11/1995	TOOK A LOW KEYED RESPONSE TO LUNCH TODAY.FOUND OUT ALOT ABOUT HIM PERSONALLY.HE IS BIG INTO ANTIQUES AND WOOD WORKING AND THIS SHOULD HELP FOR FUTURE DETAILS.NEED TO BE VERY AGGRESSIVE AND COME OUT AND ASK ABOUT WHAT IT WOULD TAKE TO GET HIM TO USE
PPLPMDL0080000001	BRECKSVILLE	OH	44141	12/11/1995	TALKED W DR GERARDO ABOUT SEN ON FORM.MADE ARRANGEMENTS W MALVA TO DO PRESENTATION TO MOST OF THE STAFF AT THE NUR HOME.TRYING TO GET HER TO GET ON FORM AND WILL WORK ON OTHER DOCS TO GET RX'S WRITTEN.FOLLOW UP WITH A FEW SAMPLES TO SEE WHAT HAS BEEN DONE W CHARLOTTE IN PHARMACY
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	FOLLOWED UP WITH STEINBURG AND THEY SEEM LIKE THEY ARE A MATCHING PAIR.THEY SAY THAT THEY CAN NOT TELL IF THERE IS A DIFFERENCE BETWEEN THE ORA AND MSC
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	TALKED WITH DIANE IN NURSING EDUC. AND SETTING UP INSERVICE FOR JANUARY FOR NEW PRODUCT INTRO. THEY ARE INTERESTED IN FUTURE INSERVICES ON PAIN MANAGEMENT.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	DISCUSSED DHC IN ER WITH DR. FRANTZ. HAS USED IN PAST BUT HAS NOT BEEN ABLE TO GET SAMPLES. SENT LAST TIME IN BUT DID NOT RECIEVE. CHECK INTO ADDRESS AND DEA NUMBER.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	SHOWED DEBUSKE BETWEEN PATIENTS. DIFFERENTIATED UNI FROM ALL OTHER THEO. SAID HE IS USING. NEED TO PROBE FIRST NEXT CALL AND SEE EXACTLY WHERE HE IS USING THEO.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	NEED TO GET A LITTLE MORE TIME AND TRYING TO MAKE APPT W GINA.SAMPLES MAY BE A BIG FACTOR WITH HER.NEED TO FIND PROTOCOL
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	HE SEEMS LIKE HE IS A GREAT CANDIDATE FOR GROWTH.HE IS USING ABOUT HALF AND SAIS THAT HE HAS CONSULTED IN TEH PAST.NEED TO FIND IF HE INFLUENCES OTHERS SINCE HE IS DIRECTOR
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	QUICK CALL BUT DID NOT GET PROTOCOL BUT UNDERSTANDS WHAT UNI IS ABOUT.NEED TO BE CONSISTNAT AND PERSISTNAT TO INCREASE
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	SHOWED DEBUSKE TO SHOW DIFFERENCE BETWEEN UNI THAN ALL OTHER THEO. NOT USING MUCH THEO ANY MORE BECAUSE OF HAVING TO TAKE LEVELS. DISCUSSED LOWER DOSES OF UNI IN COMBO WITH OTHR AGENTS. SAID HE WOULD CONSIDER. SHOW MARTIN PAPER TO DISCUSS BENEFIT IN COPD.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	DISCUSSED DHC AND DIFFERENCE OF CAFFEINE. LOW ABUSE POTENTIA AND SPEED OF POWER. DISCUSSED TIT. PRINCIPLES OF MSC. SHOWED DEBUSKE AND DIFF. OF UNI OVER ALL OTHER THEO. HE SEES MORE ASTHMA THAN COPD. FOLLOW WITH LASKA STUDY ON CAFFEINE, AND HELM STUDY FOR ASTHMA.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	QUICK BUT HE SHOULD BE A GOOD TARGET.NEED TO FIND PROTOCOL AND WHY HE CHOOSES WHAT HE DOES.HOPEFULLY EXP WILL GIVE SOME HELP
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	SENT PRICING TO RICK HAMMOND WITH PRICING ON TYLOX AND MSIR SUGGESTION OF SENOKOT, AND DISCUSSED PHENYLTHALIENS AND SENOKOT NOT HAVING.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	GOT SOME PRICING FOR HOSPITAL
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	NOW STOCKING SENOKOT S 10 AND ARE SUGGESTION FOR OPIOID AND OTHER CONSTIPATION. DISCUSSED PHENYLTHALIENS AND SENOKOT \ DOES NOT HAVE.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/12/1995	REMIN
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	BAD NEWS HE WILL NOT GO TO MAURICE TO ASK FOR MACONTIN WILL NEED TO USE ANOTHER SOURCE
PPLPMDL0080000001	TALLMADGE	OH	44278	12/12/1995	WENT OVER CONVERSION AND FOLLOWED UP ON INSERVICING CHRIS AND OTHER NURSES
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	SEE STEINBURG
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1995	SAW AT LUNCH.ATE A LOT.QUICK BUT MADE APPT W GINA.NEED TO FIND PROTOCOL AND IF MCFADDEN HAS ANY INFLUENCE
PPLPMDL0080000001	TALLMADGE	OH	44278	12/12/1995	EXPLAINED HOW TO CONVERT TO MSC FROM ATC COMBO'S FOLLOW UP INSERVICES
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	DISCUSSED PHENYLTHALIENS AND SENOKOT NOT HAVING IT. ALL NATURAL AND FOR OPIOID AND DRUG INDUCED CONSTIPATION.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	SHOWED MARK. LITERATURE ON DHC STRESSED SPEED AND LOW ABUSE POTENTIAL. HAS NOT TRIED BUT WOULD CONSIDER. DISCUSSED TIT. WITH MSC AND NO CEILING DOSE. AND ALSO SHOWED DEBUSKE TO DISTINGUISH UNI FROM ALL OTHER THEO. FOLLOW ON DHC AND IF HE HAS TRIED. SHOW LASKA AND CAFFEINE ISSUE.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	DISCUSSED LEVY AND TITRATION PRINCIPLES. NO CEILING DOSE. HE WILL DOSE HIGH WHEN HE SEES CANCER PATIENTS. DISCUSSED DHC SPEED AND LOW ABUSE POTENTIAL. FOLLOW WITH LASKA AND PROBES FOR SPECIFIC USAGE.
PPLPMDL0080000001	BARBERTON	OH	44203	12/12/1995	JUNE HEART SET UP MARCH 20 GRAND ROUNDS PETRUS
PPLPMDL0080000001	AKRON	OH	44307	12/13/1995	F/U-SAYS USES LORCET OUT OF HABIT-NO REAL REASON-LIKES DHC TOO BUT DOESN'T ALWAYS THINK OF IT. WILL TRY TO NOW.LIKES CAFF.
PPLPMDL0080000001	EUCLID	OH	44119	12/13/1995	CASE STUDIES, MARY WESTERNRESERVE POLICY REGARDING DURAGESIC POINTED OUT COST AND WORSENING WHEN NOT LASTING 3 DAYS
PPLPMDL0080000001	AKRON	OH	44307	12/13/1995	NEED TO MAKE SURE THAT HE WRITES FOR TEH DHC.ALSO NEED TO GO OVER DOSING FOR MSC AND WHAT IS A HIGH DOSE VS WHAT IS NOT AND WHAT TO USE AS RESCUE MEDS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/13/1995	SHE IS VERY NICE AND BAGELS WOULD BE A GOOD EARLY MORNING CALL
PPLPMDL0080000001	BROOKPARK	OH	44142	12/13/1995	SAMPLES, QUICK STAND UP INFLAMMATION
PPLPMDL0080000001	AKRON	OH	44304	12/13/1995	DISCUSSED PRICING OF DHC VS. VICODIN. GENERIC IS LESS EXP. BUT DEPENDING HOW DOSED DHC IS COST EFFECTIVE AND HE HAS PEACE OF MIND RX BRANDED PRODUCT. ALSO REMINDED HIM THAT IT IS REIMBURSABLE ON STATE MEDICAID. HE ACCEPTED THAT INFO. AND SAID HE WILL STILL RX. FOLLOW WITH PROBES ON HIS SPECIFI USAGE.
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1995	SAYS UNIDUR TOO EXPENSIVE.TRIED IT AND DIDN'T SEE SIGNIF-ICANT DIFF BETW THAT AND T-D. REALLY LIKES UNIPHYL THE BEST CAN'T TELL HIM OR SHOW HIM ANYTHING EXCEPT NEW INFO-HE READS IT ALL AND GETS ALL THE JOURNALS.BIG SUPPORTER.
PPLPMDL0080000001	EUCLID	OH	44119	12/13/1995	THIS SHOULD BE A PLACE OF GROWTH.THEY WANTED DHC SAMPLES AND THIS SHOULD BE A GOOD SIGN FOR OXY
PPLPMDL0080000001	BROOKPARK	OH	44142	12/13/1995	

PPLPMDL0080000001	CLEVELAND	OH	44119	12/13/1995	REALLY CAN'T GET ANYWHERE W/HIM.HE'LL NEVER CHANGE.SAYS WE NEED TO DO A DINNER FOR DOCTORS AT A NICE RESTAURANT AND HAVE A SPKR ON UNIPHYL.SAYS THAT'S THE BEST WAY TO GET THEM WRITING!!
PPLPMDL0080000001	EUCLID	OH	44119	12/13/1995	YEA RIGHT.SAYS USES ALL THE SAME.
PPLPMDL0080000001	AKRON	OH	44302	12/13/1995	SEEMS TO BE GETTING A LITTLE BETTER W/MSC AGAIN.SD HAD PT FOR HOSPICE THAT WAS ON PATCH AND NURSES TOOK HER OFF.PT ACTUALLY LIKED IT BETTER BEING ON MSC! SD FELT MORE IN CON- TROL OF PAIN- NEEDED LESS RESCUE AND BETTER ON STOMACH. I SUPPORTED W/LEVY AND WHO ETC.STILL THINKS SHE USES IT WELL.
PPLPMDL0080000001	CLEVELAND	OH	44119	12/13/1995	SHOWED WESTERN RESERVE COSTS ISSUES, ESPECIALLY WHEN NOT LASTING 3 DAY LEFT CONVERSION CALCULATOR, BETTER USER LATELY BUT WON'T REALLY TALK ABOUT IT.SAYS GOES AS HIGH AS HE CAN BUT NEVER HAS HAD TO GO ABOVE 180 BID. WON'T USE DURA UNLESS CAN'T SWALLOW.OR IF BAD SE-EXP WHY IT MAY SEEM LIKE LESS SE AND SUPPORTED W/LEVY
PPLPMDL0080000001	BARBERTON	OH	44203	12/13/1995	DISCUSSED UNI AND SHOWED DEBUSKE TO SHOW DIFFERENCE UNI THAN ALL OTHER THEO. AGREED WITH ATS STATEMENT USING THEO THIRD LINE AND STERIODS AS LAST RESORT. SHOWED LEVY AND TITRATION PRINCIPLES FOR MSC. HE USES FOR LUNG CANCER PAT. DISCUSSED AHCPG GUIDES AND ORAL AS PREFERRED ROUTE. FOLLOW WITH MARTIN PAPER TO CONFIRM USE IN COPD.
PPLPMDL0080000001	AKRON	OH	44302	12/13/1995	CASE STUDIES, TITRATION REALLY STUCK REGARDING DURAGESIC ALSO WAS ABLE TO ADDRESS SIDE EFFECT SWITCHES THEY ARE GETT REALLY GOOD AT EQUINALGESIC CONVERSION
PPLPMDL0080000001	AKRON	OH	44309	12/14/1995	PHARMACISTS SENEKOT FOR OPIOID USE
PPLPMDL0080000001	EUCLID	OH	44119	12/14/1995	SAW AT LAKEWOOD PAIN TEAM MTG-DOES MORE PHYSICAL THERAPY BUT DOES NEED TO USE PAIN MEDS TOO.HAS LITTLE EXPERIENCE W/MSC BUT CONFERS W/ DR SHIN A LOT.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	12/14/1995	NEED TO GET A TIME SLOT FOR NEW PRODUCT.HE MAY BE A BIG CANDIDATE.CONVERSIONS SHOULD NOT BE THAT DIFFICULT
PPLPMDL0080000001	AKRON	OH	44303	12/14/1995	DOC HUGE OXY TARGET SET UP LUNCH JAN1
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/14/1995	NOT SURE IF HE IS QUITE UNDERSTANDING YET.HE IS VERY OPEN AND WITH SOME FOLLOW UP HE SHOULD BE ALLRIGHT.PURSEUE THE GENERIC ISSUES AND SEE IF A COMMITMENT CNA BE MADE
PPLPMDL0080000001	CLEVELAND	OH	44113	12/14/1995	REMIND.
PPLPMDL0080000001	CLEVELAND	OH	441065000	12/14/1995	MADE SOME CLARIFICATIONS ABOUT HET FRIDAY CONFERENCES. JUST WRITE IT UP AND TRY TO GET IT DONE
PPLPMDL0080000001	PARMA	OH	44129	12/14/1995	USED THE SLIM JIM SALES AID TO FURTHER TALK ABOUT DEL SYSTEM AND SE PROFILE AS WELL AS ADVAN FOR NIGHT.WENT OVER THE COST ISSUE AND HE SAID THAT HE WOULD NOT CHANGE PATIENTS OVER THAT WERE DOING WELL BUT HE WOULD PUT NEW STARTS. TRY TO GET HIM TO DO PERSONAL COMPARISON
PPLPMDL0080000001	AKRON	OH	44304	12/14/1995	WESTERN RESERVE CARE, PRICE DIFFERENCE, SHOWED SENEKOT 1/30 MG MSC/ ALSO SHOWED HOW TO USE CONVERSION CALC
PPLPMDL0080000001	AKRON	OH	44303	12/14/1995	USING THEO WHEN BETA 2 NOT HOLDING SAYS USING EXCLUSIVELY ASKED HOW HE DOSES, 400 AFTER SUPPER
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1995	MATERIALS MGMT
PPLPMDL0080000001	CLEVELAND	OH	44106	12/14/1995	VERY QUICK BUT HE SEEMS NICE.FOLLOWED UP FROM THE PARTY WILL NEED TO MAKE SURE THAT HE UNDERSTANDS WHAT I AM TRYING TO DO AND FIND OUT HIS PROTOCOL
PPLPMDL0080000001	AKRON	OH	44304	12/14/1995	SET UP OXY SELLING SITUATION, AND UNIPHYL INSERVICE D QUICK SENEKOT, LOW DOSE MSC
PPLPMDL0080000001	AKRON	OH	44303	12/14/1995	DOC MOVING TO CUYAHOGA FALLS, SAMPLED DOC
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1995	SAMPLES-GETTING GOOD RESULTS USING IT QD MORE NOW.STILL LIKE DOSING FLEXIBILITY OF T-24.BUT GETS BETTER RESULTS W/UNI. NX-ADDRESS REP ISSUE-HAS USED MORE LATELY-WHY?
PPLPMDL0080000001	AKRON	OH	44304	12/14/1995	LEFT HOSPICE WESTRN RESERVE SHOWED PRICE DIFFERENCE SET UP FUTURE APPT
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1995	DID ONCOLOGY TEAM MTG LUNCH/DISCUSS CASES/JUST PUT 2 PEOPLE ON MSC TODAY!!USING QUITE A BIT OF IT.
PPLPMDL0080000001	CLEVELAND	OH	44114	12/14/1995	SAMPLES-REALLY HARD TO SEE LATELY-MAKES APPTS W/REPS FOR 8 AM OTHERWISE JUST SAMPLES.STILL THE ONLY THEO USED.REALLY LIKES IT. NX-IF CAN TRY AND GET INTO WHY USING ORAL BETA AGONISTS.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	12/14/1995	STEVE IS LETTING SPECTRUM MAKE A COUNTER PROPOSAL AND THE ISSUE WILL COME DOWN TO PRICE AND A SEE THRU BOTTLE.
PPLPMDL0080000001	AKRON	OH	44303	12/14/1995	SENEKOT PRESENT
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/14/1995	STILL SAYS USING MORE THAN HE REALLY IS-SAYS LIKES IT FOR FIBROMYALGIA-WHAT ELSE? WHY USE SO MUCH TYL 3?
PPLPMDL0080000001	EUCLID	OH	44119	12/15/1995	REMIND
PPLPMDL0080000001	PARMA	OH	44129	12/15/1995	HE IS STARTING TO USE MORE OF THE SAMPLES AND REPETITION IS HELPING
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	12/15/1995	HE IS VERY BRAND AWARE.I WANTED TO MAKE SURE THAT I JUST SAMPLED AND FIND WHY HE IS USING.HE IS SHOWING UP IN THE UNIDUR CONTEST STUFF AND TRIED TO GET HIM TO USE MORE THEOP.TALKED ABOUT DEATH RATES
PPLPMDL0080000001	CLEVELAND	OH	44128	12/15/1995	HE SHOULD BE A GREAT CANDIDATE FOR NEW PRODUCT.NEED TO FIND SICKLE CELL INFORMATION AND TRY TO BE MORE TECHNICAL IN A SHORT TIME
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/15/1995	HAD A GREAT CALL WITH RON.LASTED OVER TWO HOURS.HE IS THE NEW PAIN SPECIALIST AND WILL BE WORKING ON NUR HOME PROVIDER GIVING SUPPORT.WANTS TO PUSH MSC.HANGUPS ARE CONSTIPATION AND RES DEP VS DUR.NEED TO GET BOSTON STUDY.IMP TO FOLLOW UP
PPLPMDL0080000001	CLEVELAND	OH	44128	12/15/1995	TRYING TO GET HIM TO HELP.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/15/1995	TRYING TO GET SOME TIME FOR WHEN THE NEW PRODUCT BECOMES AVAILABLE
PPLPMDL0080000001	WESTLAKE	OH	44145	12/15/1995	DR TAYLOR SAID HE DID READ THE PETER BARNES I HAD LEFT HIM ON THE PREVIOUS CALL...THAT IT WAS EXCELLEN IN ITS PREPARATION AND THAT IT HELD A GREAT DEAL OF MERIT..."WOULD IT STATE THE CASE FOR UNIPHYL"...POSSIBLY,WITH A SMILE, HE ANSWERED.....
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	12/15/1995	CONSIDERS "ASK" VALUES AS REAL....SAYS HE DOES NOT IGNORE PTS COMPLAINTS....ASKS PER SIDE EFFECTS....ALWAYS...
PPLPMDL0080000001	AKRON	OH	44313	12/15/1995	TRIED TO SET UP INSERVICE ALL PHARMACIES IN AKRON CLEVELD
PPLPMDL0080000001	CLEVELAND	OH	44112	12/18/1995	COUGHT THEM AS THEY WERE GOING ON VACATION.THEY REMEMBER FROM PREVIOUS DOINGS.WILL NEED TO BE PERISTNAT TO MAKE SURE THAT THEY USE AND HAVE NO OBJECTIONS
PPLPMDL0080000001	E CLEVELAND	OH	44112	12/18/1995	HE IS VERY FRIENDLY BUT NEED TO MAKE SURE THAT THIS TURNS INTO BUSINESS.COUGHT THEM AS THEY WERE GOING TO PHILLIPINES SO FOLLOW UP WITH TRIP
PPLPMDL0080000001	CLEVELAND	OH	44119	12/18/1995	DISCUSSED REBATE SITUATION/TRIED TO REMEDY IT.WILL GET A LOT OF MONEY BACK IF THEY FIX PROBLEM.INT IN SAN ANTONIO TRIP.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/18/1995	HAS PT FOR 30MG FROM DARV AND TYLOX.WILL CONVERT.
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/18/1995	QUICK BUT HE IS INTERESTED IN NEW PRODUCT.HE IS GOING OUT OF TOWM FOR THE HOLIDAYS BUT PICK IT UP IN JANUARY
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/18/1995	WORKED THE PAIN CLINIC.THEY ARE JUST STARTING SO FOLLOW UP BEG OF NEW YEAR.ALSO FOUND OUT THAT TUMOR BDS ARE CANCELLED FOR THIS WEEK
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/18/1995	SAYS INT IN MSC-WON'T TAKE ANYONE OFF THE PATCH RIGHT NOW IF THEY'RE HAPPY. BUT NX CA PT IN PAIN HE WILL USE MSC.LIKES COST.
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	12/18/1995	SHE IS STILL NOT GOING TO USE DHC BUT SHE IS VERY INTERESTED IN THE NEW PRODUCT.SHE STILL TALKS ABOUT GETTING IT ON FORM AT MARYMOUNT SO I WILL NEED TO GET HER USING WITHOUT THE BENEFIT OF HAVING PRODUCT
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	12/18/1995	SHE IS STILL NOT GOING TO USE DHC BUT SHE IS VERY INTERESTED IN THE NEW PRODUCT.SHE STILL TALKS ABOUT GETTING IT ON FORM AT MARYMOUNT SO I WILL NEED TO GET HER USING WITHOUT THE BENEFIT OF HAVING PRODUCT
PPLPMDL0080000001	LYNDHURST	OH	44124	12/18/1995	THEY ARE NOW IN THEIR NEW OFFICE BUT THEY ARE STILL IN THE INFANCY STAGE.THEY DO HAVE A NEW COMPUTER AND REFERRED ALOT TO THAT.FOLLOW UP IN JANUARY IS VERY IMP BECASUE THEY COULD BE GIANT USERS OF NEW DRUG.ESP FOR PAT W KIDNEY PROBLEMS
PPLPMDL0080000001	CLEVELAND	OH	44119	12/18/1995	S HASN'T USED IT YET-WILL TRYON NEXT PT.
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/18/1995	TRYING TO GET BETTER RAPPORT IN THIS OFFICE.AS I GET MORE FAMILIAR W TERRITORY, TAKE ADVANTAGE OF BEING IN NEIGHBORHD
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/18/1995	GREAT CALL.USED THE DEL SYTEM DEMO TO TALK ABOUT RELIABILITY AND PREDICTABILITY.HE WAS VERY IMPRESSED WITH THE SCIENCE AND EVEN BROKE THE TABLET REPEATEDLY.NEED TO PROGRESS THE DISCUSSION TO THEOP AND GET HIM TO USE SOONER.I THINK THAT I DIFFERENTIATED UNI FROM THE OTHER THEOP ESP UNI DUR SO HOPE IT WILL BE HIS THEOP OF CHOICE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/18/1995	TOOK 1 PT OFF IT BUT PUT ANOTHER ON IT.SEEMS TO BE DOING WELL/
PPLPMDL0080000001	AKRON	OH	44309	12/19/1995	RAD ONC MSC INSERVICE
PPLPMDL0080000001	AKRON	OH	44304	12/19/1995	GENERAL CONCEPTS INSERVICE WNET EXTREMELY WELL/ VERY INTERES AND OPEN NEXT DO CASE STUDIES
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/19/1995	STILL NO ROOM IN THE CAB FOR SAMPLES SO TRY AGAIN IN THE BEG OF JAN
PPLPMDL0080000001	TALLMADGE	OH	44278	12/19/1995	ORDER FOR OXY
PPLPMDL0080000001	AKRON	OH	44304	12/19/1995	FOLLOW UP ON KIDNY WAS MOVING AWAY BUT ASKED IF CONSIDERING UNIPHYL MORE SAID YES NEED MORE FOLLOW UP
PPLPMDL0080000001	AKRON	OH	44304	12/19/1995	STAND UP IN HOSPITAL, FOLLOW UP ON SPEAKERS BUREAU
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	12/19/1995	NICE TALK.HE IS GETTING USED TO THE CHANGE.FIND IF DOSING OF MSC WILL BE BENEFICIAL FOR HIM
PPLPMDL0080000001	AKRON	OH	44304	12/19/1995	GENERAL CONCEPTS INSERVICE/ EXTREMELY INTERESTED
PPLPMDL0080000001	AKRON	OH	44302	12/19/1995	SHOWED FILE CARD EASY CONVERSION SIG REDUCE PILL'S DOC TAKING
PPLPMDL0080000001	AKRON	OH	44304	12/19/1995	MSC INSERVICE GENERAL CONCEPTS, DID PATIENT TITRATIONS/ PATIENT CONVERSIONS WANT TO GET TOGETHER EVERY OTHER MONTH
PPLPMDL0080000001	AKRON	OH	44309	12/19/1995	GENERAL CONCEPTS INSERVICE ORAMORPH/ MSC/ DURAGESIC MIXING TITRATION/ BRKTHRU AHCPR ORAL
PPLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	SAYS IT'S THE ONLY THEO HE HAS BEEN USING-BUT HASN'T USED THAT MUCH THEO LATELY.NOT MANY ASTHMA/COPD PTS.PTS HE HAS PUT ON IT REALLY LIKE IT.
PPLPMDL0080000001	AKRON	OH	44310	12/20/1995	SHOWED DOC HOSPICE OF WESTERN RESERVE ON PRICE OF DURAGESIC VS MSC
PPLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	QUICK-TOLD HIM WE HAD NEW PRODUCT-WANTED APPT FOR NX YR EARLY SO COME IN ANY TIME.WON'T REALLY TALK ABOUT HIS PTS.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	GOOD DISCUSSION!! SAYS USES UNI-WAS RESERVING FOR PM SYMP BUT SEES MORE COPD AND BAD CASES.SAYS UNI MORE TOLERATED. SUPPORTED AND USED BARNES SINGLE-DOSE.VRY UP ON ANTI-INFLAM AND LOWER LEVELS.DONEST CK LETS UNLESS SUSPECTS COMPLIANC PROBLEM.SAID WILL CONSIDER MORE UNI!! NO UNIDUR.
PPLPMDL0080000001	BROOKPARK	OH	44142	12/20/1995	FOLLOWED UP AND GOT HIM SAMPLES OF DHC
PPLPMDL0080000001	AKRON	OH	44310	12/20/1995	WENT OVE GUIDELINES OF ADMINISTRATION, AND HOSPICE OF WR PRICING
PPLPMDL0080000001	PARMA	OH	44129	12/20/1995	NEED TO SPEND A LITTLE MORE TIME IN PHARMACY TO SEE WHAT CAN BE DONE W BETA LINES
PPLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	SAME OLD THING-ALTHO NO ORAMORPH AT ALL.TRIED IT AND DIDN'T LIKE IT AND NETHER DID PT.WILL BE VERY INT IN OXY.WON'T COMMIT TO WHEN SHE'LL COME TO HOSPICE TEAM MTG.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	HAS SEVERAL PTS ON MSC/JUST HAD ONE LAST WEEK. WILL BE GOOD CAND FOR OXY.MAE APPT FOR NX YR.

PLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	STILL USING IT ALOT.ALSO TRIED UNI FINALLY!!!GOT GOOD RESULT WILL ALSO BE CANDIDATE FOR OXY.
PLPMDL0080000001	CLEVELAND	OH	44113	12/20/1995	NOT USING ANY DURA AT ALL REALLY.GETTING GREAT RESULTS W/MSC BUT THE SE ARE WORSE THAN PERC.AGREED BUT THAT THEY ARE PREVENTABLE-DISCUSSED ALWAYS USING A LAXATIVE.ROMAN DOES MOST OF THE RX FOR HIS PTS-HE JUST SIGNS. NEED TO CALL ON 12/28 TO GET APPT FOR EARLY NX YR.
PLPMDL0080000001	LYNDHURST	OH	44124	12/20/1995	HE IS VERY INT IN NEW PRODUCT.SINCE THEY ARE JUST STARTING CALL TO MAKE APPT IN JAN
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/20/1995	NEED TO GET TO JILL TO GIVE SOME EXTRA TIME FOR NEW PROD
PLPMDL0080000001	AKRON	OH	44309	12/21/1995	D CAMPBELL ONCOLOGY SERVICE CALL
PLPMDL0080000001	AKRON	OH	44313	12/21/1995	HELM, POINTED OUT IMPROVEMENT IN LUNG FUNC AND CONTROL
PLPMDL0080000001	CLEVELAND HTS	OH	44118	12/21/1995	QUICK IN HALL.MADE APPT.REFERENCED NEW PRODUCT AND IT SHOULD BE A GOOD TARGET.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	12/21/1995	DOES NOT RECOMEND PHENTOH AND TALKED ABOUT AUER VS MEIS. PHIL CAN BE A GREAT SOURCE OF INFO.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	12/21/1995	VERY FAMILIAR W DHC AND NEED TO FIND HIS RESULTS.HE DID NOT SEEM REAL EXCITED ABOUT THE NEW PRODUCT BUT HE DOES HAVE FAV EXP TOWARDS IT.NEED TO TRY TO FIND A WAY TO GET A LITTLE MORE TIME W HIM.HOPEFULLY THE RECOGNITION WILL HELP
PLPMDL0080000001	CLEVELAND	OH	44106	12/21/1995	TRIED TO FIND WHERE THE DURAGESIC IS COMING FROM AND SHE SAID THAT IT WAS HOSPICE.BORNSTEIN IS DIRECTOR OF HOSP AND THEY USE VNA 90% OF TIME.INTROED THE CE PROGRAM AND SHE SAID TO FOLLOW UP WHEN NEW BOOK IS READY.
PLPMDL0080000001	AKRON	OH	44304	12/21/1995	HELM CONVERSION FROM THEO/ SLO BID/ SAID WILL CONSIDER
PLPMDL0080000001	PARMA	OH	44129	12/21/1995	TRIED TO PROGRESS UNI BY CORRELATING DEL SYST AND RELATE THAT TO LESS SE.MADE SURE TO GET SAMPLES AS WELL.TRACK EXP
PLPMDL0080000001	PARMA	OH	44129	12/21/1995	TRYING TO GET HIM TO SWITCH TO DHC.HE SAID THAT HE ONLY USES C2'S FOR CANCER PATIENTS.WANTS SOME POSTERS FOR HIS EXAM ROOMS SO GIVE IT A TRY
PLPMDL0080000001	AKRON	OH	44304	12/21/1995	HELM LESS WHEEZE, COUGH, CONVERSION SMOOTH SAID WILL DO MORE
PLPMDL0080000001	PARMA	OH	44129	12/21/1995	PAUL SAID THAT HE DOES A FAIR SHARE OF C2 BUSINESS
PLPMDL0080000001	CLEVELAND	OH	44106	12/21/1995	TALKED TO SHIRLEY ABOUT CE PROGRAM.ALSO TALKED TO MARY ABOUT DOING GRAND ROUNDS AND SHE SAID TO WORK WITH STEVE GRIMES HEAD RESIDENT.ALSO FOUND SOME RESP GUYS.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	12/21/1995	TOLD OF NEW DRUG
PLPMDL0080000001	AKRON	OH	44304	12/21/1995	MSC/SENEK 30 1
PLPMDL0080000001	BEACHWOOD	OH	44122	12/21/1995	HE HAD SOME INTERESTING FACTS ABOUT DURA VS MSC.WENT OVER EASE OF USE AND HOW IT CAN BE TITRATED UP OR DOWN.ADMITTED TO USING BOTH QUITE A BIT BUT WHEN ASKED HOW HE CHOOSES HE SAID JUST FOR THOSE THAT CANT TAKE MORPHINE.FIND WHAT HE CONSIDERS MORPHINE FAILURES AND HOW THE NEW PROD CAN HELP
PLPMDL0080000001	FAIRLAWN	OH	44333	12/21/1995	SHOWED FILE CARD AND Q12H CONTROL.BETTER THAN Q4H AND TALKED CONVERSION FIXED COMBOS TO MSC
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/22/1995	STILL QUICK.MAY WANT TO REEVALUATE FOR NOT BEING A CORE
PLPMDL0080000001	OLON	OH	44139	12/22/1995	HE SEEMED TO HAVE A DIFFERENT ATTITUDE AND WAS CONCERNED ABOUT ADDICTION.SAID HE WOULD USE NEW PRODUCT BUT WANTED TO MAKE SURE THAT HE WOULD STILL USE DHC.TALKED ABOUT GENERICS AND JUST WHAT DHC IS.
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	12/22/1995	HE SEEMS LIKE HE WILL FIT VERY NICELY THE NICHE FOR NEW PRODUCT.TRIED TO SET UP SOME PARAMETERS OF BEING ABLE TO FIND A DRUG THAT HAD LESS SE IF HE WOULD USE
PLPMDL0080000001	CLEVELAND	OH	44115	12/27/1995	SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44111	12/27/1995	GOT APPT FOR JAN. CAUGHT IN HALL
PLPMDL0080000001	CLEVELAND	OH	44115	12/27/1995	GOT APPT FOR JAN. 16.WILL DO ANOTHER ONCOLOGY TEAM MTG LUNCH AND WILL PRESENT OXYCONTIN.
PLPMDL0080000001	CLEVELAND	OH	44111	12/27/1995	USING A LOT OF DHC-REALLY LIKES IT/FAIR TO SAY IT IS HIS HABIT NOW BUT STILL HAS PROBLEMS W/PTS FINDING IT AT STORES.
PLPMDL0080000001	CLEVELAND	OH	44111	12/27/1995	QUICK REMIND THROUGH WINDOW.
PLPMDL0080000001	AKRON	OH	44310	12/27/1995	SET UP LUNCHEON FOR OXY PROMO
PLPMDL0080000001	CLEVELAND	OH	44111	12/27/1995	GOT APPT FOR JAN./SAW BRIEFLY THRU WINDOW-WILL SEE ME FOR NEW PRODUCT.
PLPMDL0080000001	COPLY	OH	44321	12/27/1995	STOCKED MSC SAID YES WILL BE BRINGING IN
PLPMDL0080000001	RICHMOND HTS	OH	44143	12/28/1995	HAVING GREAT RESULTS W/MSC!!JUST CONVERTED PT TODAY-ALSO 1 LAST WK AND ONE TOMORROW.1 PT WAS IN HOSPITAL ON IT AND DID GREAT.SENT HOME ON IT.WAS ON DURA BEFORE THAT AND LIKES MSC MUH
PLPMDL0080000001	WARRENSVILLE	OH	44122	12/28/1995	BETTER.CALL NX WK FOR LUNCH APPT FOR OXY.
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	HE IS VERY EXCITED ABOUT NEW PRODUCT.NEED TO GET REAL INFO AS SOON AS POSSIBLE
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	EXP DATA SHOULD HELP.NEED TO APPROACH THIS FROM A THEOPH STANDPOING AND THEN SELL UNIPHYL
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	MADE MY APPT WITH NINA AND SHE SAID THAT SHE DID NOT SEE ANY REASON WHY OXY SHOULD BE A PROBLEM FOR FORM APPROVAL. WILL NEED TO HAVE TO GET ONE OF THE ONC OR PAIN PEOPLE TO FORMALLY REQUEST AND PHARMACY WILL GET IN
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	STILL NEED TO GET A BETTER PUSH FOR DHC.SHE IS STILL NOT COMMITTED TO UNI BUT I THINK IT IS MORE OF A HABIT THING. AGAIN DEMONSTRATED TABLET TO FORTIFY DIFFERENCES.
PLPMDL0080000001	BEACHWOOD	OH	44122	12/28/1995	TOM SEEMED VERY INTERESTED ABOUT THE OXYCONTIN.HE SAID THAT HE WOULD PUT IN A BOTTLE OF THE 10'S AND 20'S.NEED TO FOLLOW UP TO MAKE SURE THAT HE HAS AND THAT THE REBATE GOES WELL
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	SHE IS SOLD BUT STILL NEEDS TO BE REMINDED.LEFT A COUPLE OF FILE CARDS SO SHE COULD PUT IN CHARTS TO GET PATIENTS TO QD DOSE.NEED TO MAKE SURE THAT I STRESS MORE BENEFITS THAN JUST COMPLIANCE
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	MATT WAS INTERESTED IN NEW PRODUCT BUT IT NEEDS TO HAVE MEDICAID COVERAGE.FOLLOW UP WITH INFO WHEN IT BECOMES AVAILABLE
PLPMDL0080000001	RICHMOND HTS	OH	44143	12/28/1995	HAD TO ORDER MORE M SC BECAUSE OF DR. BARRETT!!
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	TALKED TO FILL IN OSAMA AND HE WAS UNAWARE OF VOLUME OF MOVEMENT.MEDICAID COVERAGE KEY
PLPMDL0080000001	CLEVELAND	OH	44106	12/28/1995	DARRYL DOES A LARGE VOLUME OF GENERIC PERC SO MEDICAID COVERAGE WILL BE KEY ISSUE
PLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	12/28/1995	SAW BRESSI AND DID A DOUBLE HIT FOR DHC AND NEW PRODUCT. HE WAS VERY INTERESTED AND WILL NEED TO GET HIM THE REAL INFO AS SOON AS IT IS AVAILABLE.MIGHT WANT TO TRY A COOKIE BLTZ ESPECIALLY DURING THE LAUNCH TO GAIN TIME AND FAMILIARITY WITH NEW PRODUCT
PLPMDL0080000001	PARMA	OH	44129	12/29/1995	ANOTHER FILL IN KURT IS FROM CLEV CLIN AND MAY IN ANOTHER STORE SOON
PLPMDL0080000001	OLON	OH	44139	12/29/1995	MIMI IS A FILL IN AND NEED TO FOLLOW UP WHEN AL IS HERE
PLPMDL0080000001	OLON	OH	44139	12/29/1995	DENISE WORKING ALOT BUT SHE WAS INTERESTED IN NEW PRODUCT. THEY GET OUT OF AMERISOURCE IN TOLEDO AND WILL PROBABLY PUT IN AFTER THE NEW YEAR SO FOLLOW UP TO MAKE SURE
PLPMDL0080000001	PARMA	OH	44129	12/29/1995	PAUL WAS VERY BUSY SAID THAT I WOULD COME BACK
PLPMDL0080000001	OLON	OH	44139	12/29/1995	NEW PRODUCT SHOULD BE GREAT BECAUSE HE USES OXY FIRST. SE ARE A KEY ROLE
PLPMDL0080000001	TWINSBURG	OH	44087	12/29/1995	RHONDA WAS EXTREMELY BUSY SO WILL HAVE TO FOLLOW UP TO FURTHER DISCUSS NEW PRODUCT
PLPMDL0080000001	BEREA	OH	44017	12/29/1995	TOM PUT IN 10'S AND 20'S.WILL ALSO PUT IN HIS FATHERS STORE
PLPMDL0080000001	BARBERTON	OH	44203	12/30/1995	DISCUSSED STOCKING OXYCONTIN. PHARMACIST SAID HE COULD NOT STOCK ANY NEW PRODUCTS UNLESS DIRECTED FROM CORPORATE. THE MERGER WITH RITE AID HAS BUT MOST BUSINESS ON HOLD.
PLPMDL0080000001	BARBERTON	OH	44203	12/30/1995	DISCUSSED STOCKING OXYCONTIN. REGULAR PHARMACIST ON VACATION WILL BE BACK IN NEXT WEEK. NEED TO FOLLOW. LEFT INFO.
PLPMDL0080000001	AKRON	OH	44309	1/2/1996	RAD ONC DEPT
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	1/2/1996	GO OVER DOSING FOR HIS CA PATIENTS AND SEE IF HE HAS ANY NURSING HOME POTENTIAL
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	DISCUSSED OXYCONTIN STOCKING FOR THE HOSPITAL. WITH THE CANCER CENTER ATTACHED THEY DO NOT SEE A PROBLEM AS LONG AS IT IS REQUESTED BY DOCTORS OVER THERE.
PLPMDL0080000001	AKRON	OH	44304	1/2/1996	GAVE OXY INFO. AND INTROD PRODUCT , BETTER CONTROL LESS NEED FOR BRKTHRU
PLPMDL0080000001	MAPLE HTS	OH	44137	1/2/1996	HEATHER DOES NOT DO ALOT OF STRONG ANALGESICS AND IS HESITANT TO ORDER IN.WILL HAVE TO GO AFTER THE PERC PART OF THE BUSINESS
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/2/1996	BRAD HAS ORDERED THE OXY IN AT THE MEDINA STORE AND FOR THE HOSPICE.WILL NEED TO FOLLOW UP TO MAKE SURE THAT HE GETS DETAILED ON PRODUCT SO THE PRODUCT WILL MOVE AT THE HOSPICE
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/2/1996	VERY BUSY. STILL NOT MOVEMENT ON THE SAMPLES.NEED TO FIND A WAY TO MOTIVATE HIM TO USE
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	DISCUSSED OXYCONTIN BRIEFLY OFF PACKAGE INSERT. SAID IT WILL BE INTERESTING TO SEE EFFECTS USING BID INSTEAD OF Q4 DOSING WITH PERCOCET AND ROXICET. WILL TRY. FOLLOW WITH MARKETING INFORMATION.
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	DISCUSSED OXYCONTIN WITH RICK. HE SAID WOULD BE INTERESTING HOW DOCTORS WILL RECIEVE THIS INFORMATION. THEY HAVE USED PERCOCET UNTIL AROUND THE CLOCK THEN THEY GO TO MORPHINE. FOLLOW WITH MARKETING INFO.
PLPMDL0080000001	TALLMADGE	OH	44278	1/2/1996	CHK ON OXY NOT IN YET DUE IN 12/31
PLPMDL0080000001	AKRON	OH	44309	1/2/1996	SHORT INTRO OXYCONTIN/ VERY INTERESTED WANTS ME TO SET UP WEDNESDAY APPT
PLPMDL0080000001	GARFIELD HTS	OH	4412F	1/2/1996	MIKE WAS EXTREMELY BUSY DUE TO THE HOLIDAY.FOLLOW UP WHEN HE IS NOT SO BUSY
PLPMDL0080000001	BRICKSVILLE	OH	44141	1/2/1996	ED SAID THAT THEY DO ALOT OF PERC.FOLLOW UP TO SEE IF THEY STOCKED.
PLPMDL0080000001	GARFIELD HTS	OH	4412	1/2/1996	ALL THE MEDICS WORK WITH THE VNA.FOLLOW UP TO GET OTHER STRENGTHS STOCKED.PUT THE 10'S IN
PLPMDL0080000001	NORTON	OH	44203	1/2/1996	SAID WOULD STOCK 10MG INITIALLY. NEED TO FOLLOW AFTER MTG.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	3/7/1996	FOLLOWED UP W YOKIEL 3 STARTS.VIEWS OXYCONTIN AS WEAKER THAN MORPH AND DURA
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	SAID COULD NOT ORDER C11 UNLESS DIRECTED BY CORPORATE SAID THEY DO NOT EVEN CARRY 222 FORM.
PLPMDL0080000001	GARFIELD HTS	OH	44125	1/2/1996	BIMAL IS HESITANT TO STOCK BUT HE DOES A BIG VOLUME OF PERC AND WILL REQUIRE SOME FOLLOW UP AND SEE IF THE MESSAGE ON THE REVCO SYSTEM WILL PROMPT HIM TO ORDER
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	SAID HE NEEDED TO DISCUSS C11 STOCKING WITH DISTRICT PHCY MANAGER FOR OK. FOLLOW WITH OTHER RITE AIDS TO DISCUSS POLICY.
PLPMDL0080000001	AKRON	OH	44304	1/2/1996	PUT IN ORDER FOR OXY 10.20 830 TOM STEWART. HAS MEETING W/ HOSPICE WILL INTRO PRODUCT
PLPMDL0080000001	AKRON	OH	44320	1/2/1996	MET BOB RITZMAN, SHOWED OXY AND WILL ORDER HAS ALL STRENTHS OF MSC
PLPMDL0080000001	BARBERTON	OH	44203	1/2/1996	SAID WOULD STOCK BOTH 10 AND 20 MG TO START. NEED TO FOLLOW AFTER MEETING TO CHECK ON STOCKING.
PLPMDL0080000001	AKRON	OH	44304	1/2/1996	FIRST CALL NURSES OXY OVER LUNCH
PLPMDL0080000001	AKRON	OH	44320	1/2/1996	SHOWED KIRSTEN AGAIN AND ASKED TO SWITCH BID TO UNIPHYL POINTED OUT USING THEO FOR PREVENTION

PPLPMDL080000001	AKRON	OH	44319	1/2/1996	HAS BEEN USING MORE UNI. DISCUSSED COPD AND MARTIN PAPER AND SUPERIOR OVER BID MEDS. DISCUSSED OXYCONTIN BRIEFLY AND HE WOULD BE INTERESTED IN NEW INFO. REMINDER ON DHC. FOLLOW WITH NEW OXY INFO.
PPLPMDL080000001	BARBERTON	OH	44203	1/2/1996	SEES ALOT OF CANCER RX AND WOULD STOCK 10MG AS INITIAL STOCKING. NEED TO FOLLOW AFTER MEETING.
PPLPMDL080000001	AKRON	OH	44304	1/2/1996	SHOWED OXYCONTIN SAID WILL USE POINTED OUT BETTER 12 HOUR CONTROL, STARTING DOSE
PPLPMDL080000001	PARMA HEIGHTS	OH	44130	1/3/1996	SAID THAT THEY WOULD STOCK.NEED TO WORK ON GETTING THE 40 MG IN HERE AS WELL.THEY SHOULD BE A GOOD VOLUME STORE
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/3/1996	OXY MAY HELP HIM WITH HIS DOSING AND STARTING SOONER
PPLPMDL080000001	CLEVELAND	OH	44195	3/14/1996	GREAT DISCUSSION VS MSC.WENT OVER BEN AGAIN.MORPHINE STIGMA BIG DEAL.LIKES CR OF OXY.SAYS EVERYONE USING IT.
PPLPMDL080000001	CLEVELAND	OH	44109	3/18/1996	EXTREMELY INT IN OXY-THINKS ITS JUST WHAT IS NEEDED/VERY SICK OF MORPHINE STIGMA AND EXPLAINING IT TO EVERYONE.WILL USE INITIALLY ON OUTPAT BASIS/SAYS IF ANES WILL NOT SUBMIT FORMAL REQ TO PHCY/SHE WILLICK BACK SOON!!
PPLPMDL080000001	AKRON	OH	44304	5/3/1996	DR TROCHELMAN DID NOT BELIEVE OXY WAS AS POTENT, TRIED TO STRESS EASE, DISCUSSED CANCER PATIENT WHO HAS DIFFICULTY ACCEPTING MORPHINE THERAPY, CAO ALL NEW STARTS
PPLPMDL080000001	NORTH ROYALTON	OH	44130	1/3/1996	NEED TO GET IN HERE WHEN PIC IS HERE.
PPLPMDL080000001	AKRON	OH	44302	12/5/1996	SO NICE. HE DOESN'T REALLY SEE MUCH DIFFERENCE BETWEEN OXY AND MS CONTIN, SAID HE DOESN'T SEE A REASON TO USE IT; I ASKED HIM IF HE EVER HAS A PROBLEM WITHA MORPHINE STIGMA AND HE SAID THAT EXPLAINING WHY THE PATIENT NEEDS IT IS HALF THE BATTLE, BINGO! JUST THE REASON HE NEEDED TO USE MORE OXY. REINFORCE NEXT VISIT. ASK HOW HIS TRIP TO FLORIDA WENT.
PPLPMDL080000001	SHAKER HTS	OH	44120	1/3/1996	NEED TO MAKE CALLS HERE MORE FREQUENTLY
PPLPMDL080000001	PARMA	OH	44129	1/3/1996	TALKED TO INTERN.PASSED INFO ALONG BUT WILL NEED TO FOLLOW UP TO GET ANY KIND OF STOCKING HERE.NEED TO FIND WHICH ONE THESE GUYS ARE FRIENDLY
PPLPMDL080000001	BEREA	OH	44017	1/3/1996	SHOW STOCKING LIST AND SEE IF ANY INFLUENCE FROM GUNDAPENINI
PPLPMDL080000001	AKRON	OH	44333	12/27/1996	SEES SOME CANCER AND ALOT OF CERVICAL AND LUMBAR PAIN PATIENTS. TALKED ALOT ABOUT THE QUICK FEELING HIS PTS. GET ON COMBO PRODUCTDS AND HE SAYS HIS PTS. LIKE THAT BETTER THAN OXY. SHOWED DRUG ADDICTION AND WHY OXY CAN HELP WEED OUT DRUG ADDICTS. USES OXY FIRST FOR CANCER BUT LOSING BACK PTS TO LORCET. TARGET FOR NEXT CALL.
PPLPMDL080000001	AKRON	OH	44302	3/17/1997	HASNT STARTED NEW PTS. IN AWHILE. SAID SHE'S RX MSC OUT OF HABIT, SAID PLEASED WITHOXY RESULTS, THOUGHT IT WAS MORE EXPENSIVE THAN MSC. REAFFIRMED THE MORPHINE STIGMA AND SHE COMMITTED TO USING MORE.
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	1/3/1996	QUICK CALL AT WINDOW.RAO IS USING T PHYL LIKE CRAZY. TRY TAB DEM TO SEE IF THAT CAN CHANGE IT
PPLPMDL080000001	AKRON	OH	44308	4/25/1997	HAD ALOT OF OBJECTIONS AT FIRST, THOUGHT OXY WAS TO POTENT FOR HIS USE, USES METHODONE SHOWEED CONVERSION. HE WAS SURPRISED. <b>COMMITTED TO USING ON KIDS THAT COULD SWALLOW.</b> HE'S CONCERNED ABOUT ADDICTION, SAYS ITS BECAUSE OF THE KIDS AGE AND EMOTIONAL BAGGAGE ABOUT CANCER. COMMITTED TO TRYING AND AGREED TO REQUEST IN HOSPITAL IF HAPPY WITH IT.
PPLPMDL080000001	CLEVELAND	OH	44130	1/3/1996	HE IS GETTING USED TO ME BUT WE ARE STILL NOT DISCUSSING ALOT OF PRODUCT INFO.MAYBE NEW PRODUCT WILL HELP
PPLPMDL080000001	RICHMOND HTS	OH	44143	1/4/1996	GETTING REAL CONFIDENT W/MSCI! HAS 2 NEW PTS FOR IT-NOT HIGH DOSES.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/4/1996	TRYING TO SEE IF HE WILL BE A CANDIDATE FOR NEW PRODUCT. HE DOES NOT SEEM TO REMEMBER ALOT OF WHAT WE TALK ABOUT. HOPEFULLY REPETITION WILL HELP
PPLPMDL080000001	BEACHWOOD	OH	44122	1/4/1996	PRESENTED INFO TO BOB AND HE SAID THAT HE WOULD TALK TO PAUL,NOT SURE HOW MOTVATED HE IS BUT WITH SOME HELP FROM KRIEGLER THEY MAY HAVE NO CHANCE BUT TO STOCK
PPLPMDL080000001	CLEVELAND	OH	44114	1/4/1996	WONT STOCK OXY BOB LEFT AND WENT TO MEDIC ON LSI!!!
PPLPMDL080000001	STRONGSVILLE	OH	44136	6/16/1997	DR HAS CONCERN ABOUT ABUSE AND ADDICTION POTENTIAL. NEED TO KEEP IN HIS MIND THE LIABILITY FOR LACK OF ABUSE. START WITH PATIENTS. PATIENTS ADDICTED TO PECOCT CAN PUT ON OXYCONTIN. GO AFTER LORCET AND VICODIN. START WITH.
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/4/1996	NEED TO GET HIM TO TRY OXY
PPLPMDL080000001	UNIONTOWN	OH	44685	6/17/1997	SHE USES MS CONTIN TO TREAT PAIN, SHOW QUICKER ONSET OF ACTI LESS ABUSE POTENTIAL, LESS SIDE EFFECTS, NO STIGMA UNIPHYL, DOSED IN PM GIVE IMPROVED PULMONARY FUNCTION WITH INCREASED AM STC
PPLPMDL080000001	CLEVELAND	OH	44113	1/4/1996	CHECKED IN AND GOT INSERVICE SET FOR AFTER MTG.
PPLPMDL080000001	CLEVELAND	OH	44195	1/4/1996	GOT APPT FOR END OF JANISD HASN'T USED MUCH ORAMORPH AT ALL PREFERS MSC
PPLPMDL080000001	CLEVELAND	OH	44195	1/4/1996	GOT APPT FOR JAN-QUICK IN OFC
PPLPMDL080000001	MAYFIELD HTS	OH	44124	1/4/1996	THIS SHOULD BE A GOOD STORE.FOLLOW UP AND BUILD REPORE
PPLPMDL080000001	S. EUCLID	OH	44118	1/4/1996	NEWER STORE. TRY SOME REPETITION IT MIGHT BE A GOOD STORE
PPLPMDL080000001	CLEVELAND HTS	OH	44118	1/4/1996	SANFORD SAID THAT HE WOULD PUT IN IF THE GUYS IN THE BUILDING GET STARTED WITH IT.ABOUT 90 PERCENT OF HIS BUSINESS COMES FROM THE BUILDING.IT IS A GOOD NARC STORE
PPLPMDL080000001	CLEVELAND	OH	44114	1/4/1996	ONLY USES UNI-#1 THEO BUT WNATED INFO ON UNIDUR.SAYS IS USED TO UNI AND PROBABLY WON'T USE IT.CAN'T TELL HIM ANY- THIN G OR GO OVER ANY CLINICAL DATA.
PPLPMDL080000001	CLEVELAND	OH	44113	1/4/1996	STILL USIG QUITE A BIT OF MSC-ROMAN IS WRITING MOST OF IT. HAS GOTTEN GOOD RESULTS W/IT.QUICK IN HALL.
PPLPMDL080000001	AKRON	OH	44319	1/4/1996	DISCUSSED COPD BENEFITS WITH UNI. STATED ATS STATEMENT USING THEO AS STEP THREE AND HAS DOSE SPARING EFFECTS WITH OTHER AGENTS B2 AND ATROVENT. SAID HE USED TO USE ALL THE TIME. WOULD CONSIDER RX OF UNI IN COPD AND WOULD LET ME KNOW OF TRIAL. USES MSC AND NOT AFRAID TO DOSE. DISCUSSED LEVY AND TITRATION PRINC. REMINDER ON DHC, HE IS USING AND SATISFIED.
PPLPMDL080000001	BEACHWOOD	OH	44122	6/20/1997	FEELS MORPHINE IS MORE POTENT AND WILL USE FOR MORE SEVERE OR ENDSTAGE.WHEN HE STARTS OXY, HE WILL STAY WITH IT.WE TALKED ABOUT THE CLINICALS AND CONVERSION DOSES AND WE ALSO TALKED ABOUT THE HIGHER STRENGTHS.HE SAID THAT I WOULD NEVER CONVINC HIM BUT I DONT BELIEVE HIM.HE HAS ONE PAT ON KADIAN
PPLPMDL080000001	BARBERTON	OH	44203	6/24/1997	CONCERN WITH OXYCONTIN STUDIES FOR DYSPNEA, HAVE MORPHINE STUDIES. HIT MORPHINE STIGMA PATIENTS. 80 MG TITRATION DOSE Q12. SAFETY, NO ACTIVE METABOLITES SIDE EFFECTS DECLINE WITH ELEVATING DOSES. HIT IMPROVED DELIVERY SYSTEM WITH QUICKER ONSET OF ACTION AND LONGER DURATION.
PPLPMDL080000001	Akron	OH	44320	8/5/1997	FOLLOW UP WITH QUESTIONS FOR JANET WELSH. INDIVIDUALIZEPAIN MANAGEMENT. USE AS PRIMARY OPIOID FOR AROUND THE CLOCK.NO MORPHINE STIGMA. LIKED QUICK STABLE PAIN CONTROL.USE STEP APPROACH FROM JANSEEN,NOCIOCEPTIC AND NEUROPATHICPAIN.
PPLPMDL080000001	BEDFORD	OH	44146	1/5/1996	JIM SAID THAT MUEHRCKE IS THE KEY AND IF I GET A NOTE HE WILL PUT IT IN
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	1/5/1996	THEY WERE SWAMPED.NEED TO GET BACK WHEN STEVE IS IN A BETTER MOOD
PPLPMDL080000001	CLEVELAND	OH	44113	8/11/1997	IS HESITANT TO USE OPI AFRAID OF ADDICTION;SHOWED HIM INFO& SEEMED MORE COMFORTABLE WITH USING OXY INSTEAD OF VICADIN SURPRISED WITH OA STUDY(USING IT IN OA PATS)KEEP REINFOR SAF & LESS POT FOR ABUSE
PPLPMDL080000001	WARRENSVILLE HT	OH	44128	1/5/1996	MR DAVIS SAID THAT IF I GET A NOTE FROM DR MARSH HE WILL PUT IT IN
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44106	1/5/1996	MAY HAVE SOME POTENTIAL BUT SHOULD NOT BE A PRIMARY TARGET
PPLPMDL080000001	NORTHFIELD	OH	44067	1/5/1996	NEED TO COME BACK WHEN RICHARD IS HERE AND GET HIM TO PUT IN A FEW BOTTLES
PPLPMDL080000001	CLEVELAND	OH	44113	8/11/1997	ASKED HIM TO TRY TO INCREASE DOSE INSTEAD OF TO TID;NURSE SA KEEP TELLING HIM THE SAME THING & EVENTUALLY HE'LL THINK IT WAS HIS IDEA;SEE IF HE LIKES STAMPER
PPLPMDL080000001	Westlake	OH	44145	9/15/1997	PUT 2 PATS LAST WEEK ON 20MG OF OXY;ONE WAS FRACTURE & ONLYGIVES 20 PILLS;DOESNT LIKE TO USE CHRONICALLY CAUSE HE'SAFRAID OF GETTING PATS ADDICTED;KEEP TELLING WHY OXY DOESN'THAVE THAT PROBL HAS PAT WHO S ON VIC CHRON WORKMENS COMP WHOHE WILL SWITHC TO OXY ONLY SEE EVERY OTHER MONTH
PPLPMDL080000001	Akron	OH	44319	12/4/1997	DR HAS CONCERN WITH CLASS II, WORRIED ABOUT THE PATIENTBITING THE TABLET, ABUSE IS CONCERN, USE PI TO SHOWSMOOTH STABLE PAIN CONTROLL, LESS ABUSE LIABILITY STATEMENT.USE FORMULARY BINDER TO SHOW SAFER THAN IMMEDIATE RELEASE.LESS INCIDENCE OF SIDE EFFECTS.
PPLPMDL080000001	Akron	OH	44304	1/21/1998	SAID HE ONLY STARTS NEW PATIENTS ON OXY, NOT MSC ANYMORE.SAID THAT HE SWITCHES TO MSC IF THE PATIENT FEELS THEYNEED MORPHINE, HE SAID MORPHINE ALSO HAS THE STIGMA TO THEPATIENT THAT ITS STRONGER AND SOME PATIENTS ASK FOR ITRATHER THAN HAVING THEIR OXY TITRATED. DECIDED NOT TO PUSHIT TODAY SINCE HIS FIRST CHOICE IS OXY
PPLPMDL080000001	Akron	OH	44310	1/22/1998	SAW IN ROBINSON HOSP. INTERESTED IN GOING TO ANOTHERPROGRAM, SAID I'D GET BACK TO HIM. STILL USING MORE OMSC THAN OXY, REMINDED OF NO STIGMA!
PPLPMDL080000001	CLEVELAND	OH	44119	1/12/1996	GOING TO THE SAN ANTONIO MTG FOR OXY/VERY INT IN THIS AND THINKS IT WILL BE GREAT.DOESNT WANT TO SEE ME AGAIN TIL AFTER HE GETS BACK SO HE'LL KNOW MORE ABOUT IT.DOESNT WANT ME TO SEE ELIZABETH ABOUT IT UNTIL I SEE HIM. DISC OUT-OF- STOCK SITUATION W/SKTS.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	1/12/1996	COUGHT HIM AS HE WAS GOING INTO SRGERY.YOKIEL IS HERE ON THURSDAYS AND ALLEN IS GOING ON VACATION.NEED TO FOLLOW UP TO MAKE SURE THAT HE UNDERSTANDS ABOUT THE TRANSITION AND GETS GOING ON THE OXY
PPLPMDL080000001	CLEVELAND	OH	44195	1/12/1996	CARRY ALL 3 STRENGTHS.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	1/12/1996	PRESENTED OXY FOR HIS HOSP PATIENTS.HE SEEMED INTERESTED BUT WILL NEED TO GET REPETITIONS TO MAKE A BETTER CONNECTION.HE TALKED ABOUT TAKING TO THE FORM COMM ON THURS SO FOLLOW TO SEE IF HE WAS REALLY INTERESTED AND DID SO
PPLPMDL080000001	Akron	OH	44320	3/25/1998	TALKED TO DR ABOUT PATIENT ON 80MG Q12, SHOWED SAFETY ANDNATHAT HIGHER DOSAGES ARE OK. GET OXY TAPE HIGHER DOSES.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/12/1996	PRESENTED TO OXY BUT SPENT MORE TIME TRYING TO STRAIGHTEN OUT THE PRICING ISSUE WITH MSC AND THE HOSPITAL'S NEW CONTRACT CLASSIFICATION.THE OXY ISSUE WILL BE GETTING DRs TO RX.THEY DO GET A FAIR SHARE OF PERC BUSINESS CALLED SCOTT TO ASK FOR HELP WITH THE CLASSIFICATION ISSUE
PPLPMDL080000001	CLEVELAND	OH	44195	1/12/1996	HAS ALREADY SUBMITTED LETTER TO DR. WALSH AND PHCY ABOUT OXYCONTIN!! WANTS IT STOCKED.WILL BE GREAT SUPPORTER.
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/16/1996	NOT SURE I MADE MYSELF CLEAR ABOUT OXY.SPEND A LITTLE MORE TIME WITH HIM AT THE LUNCH
PPLPMDL080000001	CLEVELAND	OH	44115	1/16/1996	SAMPLES
PPLPMDL080000001	CLEVELAND	OH	44115	1/16/1996	REALLY LIKES DIL-USES FOR BREAKTHRU WITH ALSO SOMETIMES ROX CONC.DOESN'T LIKE PERC AT ALL AND TAKES PTS OFF IT WHEN HE GETS THEM.PUTS THEM ON EITHER MSC OR DIL.
PPLPMDL080000001	CLEVELAND	OH	44114	1/16/1996	WONT STOCK UNTIL RX
PPLPMDL080000001	CLEVELAND	OH	44113	1/16/1996	SO NICE BUT SO HARD TO UNDERSTAND!!IISHWD CONRAD NOTES FOR THEO NOW ON STEP 2-VERY INT-SAYS THATS WHAT HE'S BEEN DOING.NO UNIDUR-TOO EXPENSIVE!!!!
PPLPMDL080000001	Cleveland	OH	44111	3/25/1998	CLAIMS HE USING POST OPER BUT UNDER MEDICA USES DAR OR TY3KEEP PUSHING OXY AS SAFER AND MORE EFFIC
PPLPMDL080000001	CLEVELAND	OH	44109	1/16/1996	SAYS HAS PUT A COUPLE PTS ON MSC RECENTLY-REALLY TRIES TO SCREEN HIS PTS THO.DOES LOVE HOW IT WORKS.USES LOTS OF PER- COCET AFTER NSAIDS!!!!
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	1/16/1996	PAIN CLINIC IS BIG TARGET HERE.
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	1/16/1996	ORDERED 5 10MG/5 20MG/3 40MG-WILL RECEIVE ON 1/17
PPLPMDL080000001	AKRON	OH	44304	1/16/1996	STANDUP WIDEN SCRIBING BASE

			11/17/1998	DR IS NOT SEEING ANY DIFFERENCE IN SIDE EFFECTS VS MORPHINEMOSTLY SEEING SOLMNLNCE AND HALLUCINATIONS. NO DIFFERENCEIN SHROT ACTING VS LONG ACTING. NX IF NO DIFFERENCE USEOXY LESS FREQUENT
PPLPMDL0080000001	Barberton	OH	44203	DOSING AND USE THE POST OP STUDY FORLESS HALLUCINATIONS. ALSO HIT NO MORPHINE STIGMA. SAYSNSUROLOGIC PROBLEMS, NOT DOSE DEPENDENT, THOUGH AT HIGHER.
PPLPMDL0080000001	AKRON	OH	44304	SAMPLE RUN QUICK APPT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	HE IS NOW WORKING OUT OF ST. LUKES FOR THE NEXT 6 MONTHS HE SHOULD USE OXY LIKE CRAZY SO SEE IF HE WILL HELP WITH FORM AT THE HOSP
PPLPMDL0080000001	GARFIELD HTS	OH	4412F	SAID FRIDAY IS A GOOD DAY TO TALK.
			3/31/1999	Says not convinced it works any better than MSC but DOES think it is perceived better. Easier to discuss with pts and families. No stigma. Is using but does mostly hematology. Some onc. very receptive and listens well. Wanted to know all about IR and FASsays not convinced it works any better than MSC but DOES think it is perceived better. Easier to discuss with pts and families. No stigma. Is using but does mostly hematology. Some onc. very receptive and listens well. Wanted to know all about IR and FASst-discussed titration principles etc. Says highest ever had anyone on was 80 q12h. Isn't real convinced htat the SE profile is better but says that's ok. that won't stop him from using. After he left, I was talking to Dr. Mintz and Dr. Lubin called on thet-discussed titration principles etc. Says highest ever had anyone on was 80 q12h. Isn't real convinced htat the SE profile is better but says that's ok. that won't stop him from using. After he left, I was talking to Dr. Mintz and Dr. Lubin called on the phone and asked for me! Sd he was w/pt that was currently on 20q12h and wanted to know what to go to next! Sd pt was in pain. He decided to go to 30q12 instead of 40. so we titrated right then. Good guy just probably isn't as busy with pain pts as the o phone and asked for me! Sd he was w/pt that was currently on 20q12h and wanted to know what to go to next! Sd pt was in pain. He decided to go to 30q12 instead of 40. so we titrated right then. Good guy just probably isn't as busy with pain pts as the others arethers are
PPLPMDL0080000001	Cleveland	OH	44106	
PPLPMDL0080000001	EUCLID	OH	44117	1/16/1996
PPLPMDL0080000001	Akron	OH	44314	5/25/1999
PPLPMDL0080000001	AKRON	OH	44304	1/16/1996
PPLPMDL0080000001	CLEVELAND	OH	44109	1/16/1996
			9/8/1999	Met with Dr. We discussed differences between Oxycontin and MS Contin. Went over faster acting, no morphine stigma. Dr. said he practices both Hematology and Oncology. I need to find out hw soon he will place a pt. on Oxycontin, and what dose he starts at.
PPLPMDL0080000001	Cleveland	OH	44106	
PPLPMDL0080000001	Bedford	OH	44146	9/13/1999
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/23/1999
PPLPMDL0080000001	Gates Mills	OH	44040	12/2/1999
			12/15/1999	Met with Dr. He said that Oxycontin is the drug he uses most often. He said he likes the fact that it is not morphine, and that makes it easier for the patient to accept. I also told him that we see fewer side effects. He said he is starting pts. on it sooner than he would MS Contin.
PPLPMDL0080000001	Cleveland	OH	44106	3/13/2000
PPLPMDL0080000001	Akron	OH	44321	
			1/16/1996	oxygen has less abuse potential, addicts do not like it. Going to oxycontin after NSAIDS. Caldwell reprint for OA and said some of the older patients have to be careful with titrating up because of becoming lethargic. Using MS Contin for cancer patients, end stage, leaving oxycontin. Patients psychologically feel morphine controls the pain better. Bone pain uses morphine.
PPLPMDL0080000001	CLEVELAND	OH	44114	REALLY A JERK BUT WILL BE GREAT CANDIDATE FOR OXY DOWN THE ROAD.WON'T LET ME ASK HIM OR TELL HIM ANYTHING ABOUT UNI OR THEO LATELY.USING TOO MUCH PROV-AND ALSO SEREV BUT WHEN HE DOES USE THEO ITS UNI-TRY TO DISCUSS P.REPNX
PPLPMDL0080000001	CLEVELAND	OH	44115	1/16/1996
PPLPMDL0080000001	CLEVELAND	OH	44115	1/16/1996
PPLPMDL0080000001	CLEVELAND	OH	44122	1/17/1996
PPLPMDL0080000001	CLEVELAND	OH	44122	1/17/1996
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	1/17/1996
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/17/1996
PPLPMDL0080000001	AKRON	OH	44308	8/16/2000
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000
PPLPMDL0080000001	Cleveland	OH	44109	9/22/2000
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44141	1/17/1996
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001
			4/9/2001	f/u on current pts and titr to effect- still some morph use but agrees oxy typic better w/less SE and stigma
PPLPMDL0080000001	Cleveland	OH	44132	11/16/2001
PPLPMDL0080000001	Parma	OH	44129	
			3/8/2001	Says he doesn't use LA morphine since oxycontin came out as much but may still have a few patients on it. He dose have someone on 40mg bid and they say ist's wearing off at the sixth hour and he commonly goes to tid 40mg. I reviewed the titration guide with him and asked him to put the patient on 60mg q-12 with 15mg breakthrough he agreed. I gave him the titration guide and explained that this will maintain the q-12 dosing interval and stress that the patient take the medication at 8-8 not to lengthen the dosing interval. Next call see if he converted the patient to 60mg q-12 and they may have to be bumped up again.
PPLPMDL0080000001	CLEVELAND	OH	44106	discussed oxy vs kadian i think i sold ortega onthat kadian is not recommended opost op for it has a 3-4 hours onset of action whereas the shorter onset of action of oxy and the cleaner s/e profile and the fact that the pi on kadian states can be bid and the morphine stigma dn to avoid polypharmacying the pt since there is not a short acting morphine sulfate therefore you must mix it with a short acting combo product?
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/17/1996
PPLPMDL0080000001	AKRON	OH	44304	1/17/1996
			8/8/2001	doc thinks purdue is getting what they deserve with bad press. thinks it has no place in acute pain treatment (less than 2 weeks). thinks that by selling this way, we have encourage docs who know nothing about pain meds to write and create all these problems (keeping pts on same dose even as pain diminishes, pts get snowed) he said that pts are "dying" by being on too high of a dose of oxy, 40MG's! He did distinguish between dosing for young and elderly pts. He wants to speak in front of these groups to help educate them. Not sure we want this to happen because he would kill post op business.
PPLPMDL0080000001	Middleburg Hts	OH	44130	met ruthann, rph, says oxy flys out of this pharmacy...she sees tons of scripts from dr's kansal, clero and cluya, says kansal is writing t.i.d (will discuss with him later today about proper dosing times Q12), this pharmacy was robbed last week and got 12 bottles of oxy, says it was a 40 yo man whom was stealing it for himself and later was hospitalized for w/d symptoms, he was caught that same day following robbing 3 pharmacies....cvs 44130 and rite aid 44136 that same week. will f/u with them
PPLPMDL0080000001	BAY VILLAGE	OH	44140	1/2/1996
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/17/1996
PPLPMDL0080000001				SOLD 1X10MG,1X20MG,1X40MG OXYCONTIN
PPLPMDL0080000001	AKRON	OH	44320	1/3/1996
PPLPMDL0080000001	AKRON	OH	44309	1/17/1996
PPLPMDL0080000001	AKRON	OH	44304	1/17/1996
PPLPMDL0080000001	FAIRLAWN	OH	44313	1/17/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/18/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/18/1996
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/18/1996
PPLPMDL0080000001	AKRON	OH	44333	1/3/1996
PPLPMDL0080000001	FAIRLAWN	OH	44313	1/3/1996
PPLPMDL0080000001	AKRON	OH	44333	1/18/1996
PPLPMDL0080000001	AKRON	OH	44304	1/3/1996
PPLPMDL0080000001	AKRON	OH	44320	1/3/1996
			1/18/1996	HE MAY BE A GOOD PERSON TO GO TO FOR FORM HELP.LIKED THE COMPARISON AND WE HAD A GOOD TALK ABOUT HOSP PROCEDURES. BEING RELAXED IS A MUCH BETTER WAY TO BE IN HERE.REPORE IS GETTING BETTER AND GETTING HIM TO USE MORE PRODUCTS SHOULD INCREASE WITH PERSISTANCE.HE IS STILL A LITTLE CONFUSED ABOUT THE C3 AND THEIR POTENCIES
PPLPMDL0080000001	AKRON	OH	44320	1/3/1996
PPLPMDL0080000001	AKRON	OH	44309	1/17/1996
PPLPMDL0080000001	AKRON	OH	44304	1/17/1996
PPLPMDL0080000001	FAIRLAWN	OH	44313	1/17/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/18/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/18/1996
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/18/1996
PPLPMDL0080000001	AKRON	OH	44333	1/3/1996
PPLPMDL0080000001	FAIRLAWN	OH	44313	1/3/1996
PPLPMDL0080000001	AKRON	OH	44333	1/18/1996
PPLPMDL0080000001	AKRON	OH	44304	1/3/1996
PPLPMDL0080000001	AKRON	OH	44320	1/3/1996
			1/18/1996	OXY 10,20,40
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/18/1996
PPLPMDL0080000001	CLEVELAND	OH	44105	1/18/1996
PPLPMDL0080000001	AKRON	OH	44313	1/3/1996
PPLPMDL0080000001	AKRON	OH	44319	1/4/1996
PPLPMDL0080000001	AKRON	OH	44319	1/4/1996
PPLPMDL0080000001	WESTLAKE	OH	44145	1/5/1996
PPLPMDL0080000001	AKRON	OH	44312	1/5/1996
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/18/1996
PPLPMDL0080000001	AKRON	OH	44312	1/5/1996
PPLPMDL0080000001	FAIRVIEW PARK	OH	44126	1/5/1996
PPLPMDL0080000001	CLEVELAND	OH	44113	1/19/1996
PPLPMDL0080000001	AKRON	OH	44312	1/5/1996
PPLPMDL0080000001	AKRON	OH	44306	1/5/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996
PPLPMDL0080000001	CLEVELAND	OH	441065000	1/19/1996
PPLPMDL0080000001	WESTLAKE	OH	44145	1/19/1996
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996
				SK "S" SAMPLES FOR ONC NR USAGE
				STOPPED IN TO SEE IF ANYONE AROUND ON MY WAY OUT OF CCF/NO ONE BUT HIM THERE.KNEW ABOUT OXY-WAITING FOR IT.ASKED WHAT STORES IT WOULD BE IN.VERY ANXIOUS TO USE IT.



PPLPMDL0080000001	CLEVELAND	OH	44113	1/19/1996	WON'TT ADMIT TO ANYTHING HE DOES-ALWAYS TALKS GENERAL TERMS AND OF OTHER DOCS-NOT HIM.WILL USE OXY IF OTHERS DO AND AT LUNCH APPT MAYBE I CAN GET MORE OUT OF HIM
PPLPMDL0080000001	FAIRLAWN	OH	44313	1/5/1996	10,20,30
PPLPMDL0080000001	AKRON	OH	44304	1/5/1996	10,20,30
PPLPMDL0080000001	AKRON	OH	44333	1/5/1996	10,20,40
PPLPMDL0080000001	STOW	OH	44221	1/12/1996	JIM COULD NOT FIND OXY IN SYSTEM.HE WILL ORDER IN WHEN IT IS IN.CALLED SCOTT TO GIVE FEEDBACK AND HE WAS AWARE OF SITUATION.NEED TO CALL WITH NEW INFO
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996	WILL BE SUPER FOR OXY.USING SOME ORAMORPH.EXPLAINED DIFF. SAYS ONLY USES IT IF PRICE IS ONLY ISSUE.
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996	WILL BE GREAT FOR OXY/USED PERC AFTER NSAIDS OR ALSO TYL3. DOES THINK VERY HIGHLY OF OXYCODONE.
PPLPMDL0080000001	COPLEY	OH	44321	1/16/1996	
PPLPMDL0080000001	GARFIELD HTS	OH	4412	1/16/1996	
PPLPMDL0080000001	CLEVELAND	OH	44113	1/19/1996	TALKED TO SCOTT WHO WAS A FILL IN AND WORKS IN MEDINA. THIS MAY BE A GOOD TARGET
PPLPMDL0080000001	SOLON	OH	44139	1/16/1996	STOPPED IN TO SAY GOODBYE TO HER-SHE'S CLOSING HER PRACTICE. MAY STILL DO HOSPICE FOR AWHILE-NOT SURE.DIDN'T WANT ANY- THING TO DO WITH THE NEW FAIRVIEW CA CENTER.WOULDN'T MOVE. HAS HAD HEALTH PROBLEMS.THANKED HER FOR HER SUPPORT.
PPLPMDL0080000001	CLEVELAND	OH	44113	1/19/1996	FINALLY RAN INTO AL AND HE ORDERED ONE OF EACH.HE GETS STUFF FROM BURGEN BRUNSWICK
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/19/1996	STILL USING QUITE AB IT OF MSC-BUT SHOULD BE GREAT FOR OXY. HAS ALWAYS SD PTS FAMILIES DON'T LIKE MORPHINE. HAVE LUNCH INSERVICE FOR OXY IN COUPLE WEEKS.
PPLPMDL0080000001	WESTLAKE	OH	44145	1/19/1996	SURPRISED TO SEE ME.MADE APPT SO WE COULD REALLY TALK
PPLPMDL0080000001	CLEVELAND	OH	44106	1/19/1996	OFFERS THAT HE HASN'T INCREASED USAGE...BUT ADDS THAT UNI IS AN EXCELLENT DRUG...REMINDED HIM OF BENEFITS FOR THOSE WHO SUFFER NOCTURNAL DISTRESS...AGREES...CITED COUGHING AND AWAKENINGS...
PPLPMDL0080000001	CLEVELAND	OH	44106	1/19/1996	FOLLOWED UP WITH PHYLIS AND LEFT A PI FOR BOSWELL TRYING TO GET TO MEET HIM AND GET HIS INPUT.NEED TO ASK HIM FOR SUPPORT IN GETTING ON FORMULARY.NEED TO SPEND TIME IN PULMONOLOGY
PPLPMDL0080000001	SOLON	OH	44139	1/16/1996	SAW AT HOSPITAL.HE WAS INT IN NEW PRODUCT BUT NEED TO GET SOME OF TTE CLINICALS AND SOMETHING A LITTLE BIGGER
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996	AMY IS BACK FORM MATERNITY AND SHE WAS INTERESTED.SHE PUT IN AN ORDER FOR ALL SIZES AND SHOULD BE A GOOD STORE
PPLPMDL0080000001	CLEVELAND	OH	44195	1/19/1996	MET W/ME TO SET UP APPT TO MEET W/FELLOWS AND OTHER PALLIA- TIVE STAFF.
PPLPMDL0080000001	CLEVELAND	OH	44113	1/19/1996	SAW BRIEFLY IN HALL AND THANKED HER FOR HER SUPPORT AND RX FOR OXY.
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	TOO ANALYTICAL BUT MAY BE GREAT CANDIDATE FOR OXY IF CAN GET HIM OFF PATCH.LIKES TO STAY W/NSAIDS AS LONG AS POSSIBLE AND DOES CORTISONE, ETC. MOSTLY OA PTS FOR CHRONIC PAIN MEDS.
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	QUICK THRU WINDOW-NO TIME-ASKED HIM ABOUT SPONSORING ANOTHER TUMOR CONF VERY EXCITED.GAVE ME # TO CALL.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	1/16/1996	BRAD HAS BEEN HERE FOR A MONTH.HE ORDERED 10 AND 20'S BECAUSE HE DOES ALOT OF PERC BUSINESS.WILL BE IN ON THE 26TH
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	1/22/1996	HE SAYS THAT HE IS CONVERTING EVEN THE SLO BID PATIENTS. DMOKED THE TABLET AND HE THOUGHT IT WAS BITTER.WENT OVER OXY FOR HOSPICE PATIENTS.
PPLPMDL0080000001	PARMA	OH	44129	1/22/1996	STARTING TO GET A FEW MOMENTS.NEED TO GET THE UNIPHYL NAME ENGRAVED STILL HAVE NOT GOT HIM TO OPEN UP.
PPLPMDL0080000001	CLEVELAND	OH	44106	1/22/1996	TRIED TO GET MORE INFO FOR AN IN SERVICE.SHE IS STILL A LITTLE HESITANT UNTIL INFO BECOMES FULLY AVAILABLE
PPLPMDL0080000001	SOLON	OH	44139	1/16/1996	WILL HAVE TO SEE WHAT THE MERGER WILL DO TO THIS STORE SINCE IT USED TO BE A REG OFFICE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	1/16/1996	RICK WAS BUSY.WENT OVER A COUPLE OF KEY POINTS.TRIED TO CONVINCE HIM TO ORDER AND CALL WHEN HE DOES SO HE CAN BE ADDED TO THE LIST
PPLPMDL0080000001	PARMA	OH	44129	1/22/1996	HE IS STARTING TO GET USED TO SEEING ME.HOPEFULLY IT WILL SHOW UP IN EXPONENET
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	STOCKED 2 BOTTLES OF 10 AND 20 AND 1 BOTTLE 40 SUPPLIES HOS- PICE.
PPLPMDL0080000001	PARMA	OH	44129	1/22/1996	REMINDED ABOUT QD IN EVENING AND NEED TO GET PROTOCOL FOR CA PATIENTS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	1/22/1996	SAW AS HE WAS LEAVING.HE STILL IS PREOCUIED TRY TO GIVE A GENERAL OUTLINE OF UNI USING THEO-DUR AND THEOCRON SO I HIT THE GENERIC ISSUE.NEED TO GET MORE SPECIFIC WITH BENEFITS OF TIMING OF
PPLPMDL0080000001	GARFIELD HTS	OH	44125	1/16/1996	ORDERED IN THE 10 AND THE 20'S.MISSED HIS ORDER TODAY BUT IT WILL SHOW UP ON THE 26TH
PPLPMDL0080000001	CLEVELAND	OH	44110	1/22/1996	STEF
PPLPMDL0080000001	CLEVELAND	OH	44102	1/22/1996	1 10MG 1 20MG
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	GAVE JOHN PENS/HAS 3 BOTTLES OXY.GAVE ME INVOICE TO MAIL IN FOR HIM. USED FOXMEYER TO GET IT QUICKER.TOLD HIM MIKE BUKACH WANTS THEM TO USE AMERISOURCE SO HE CAN TRACK IT. WILL USE THEM NX
PPLPMDL0080000001	AKRON	OH	44314	1/16/1996	10,20
PPLPMDL0080000001	AKRON	OH	44304	1/16/1996	10,20
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/17/1996	TOM OFF.WILL NEED TO CALL TO GET INFO.KREIGLERS NAME IS GOOD HERE
PPLPMDL0080000001	CLEVELAND	OH	44109	1/22/1996	NEED TO TALK TO ROD (LYNN)
PPLPMDL0080000001	AKRON	OH	44304	1/17/1996	STAND UP TO SET UP APPT FOR OXY WILLING TO DISCUSS NEW WITH ME
PPLPMDL0080000001	AKRON	OH	44310	1/17/1996	10,20
PPLPMDL0080000001	CLEVELAND	OH	44106	1/17/1996	STILL NOT SHOWING ON MEDICAID FORM.NEED TO FIND OUT HOW CMA ORDERED AND GET OTHER STORES TO DO SO
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	CANCELLED MY APPT FOR TODAY AND THEN RAN INTO HIM IN STAIR- WELL SO HE TOLD ME TO COME TO HIS OFC.SD ONLY HAD 5 MINS THEN SPENT 1/2 HOUR W/ME.HAVEN'T SEEN IN A WHILE DOESN'T WANT TO TALK ANYTHING ABOUT CONV/TITRATION FOR MSC.KNOWS IT ALL SHWD OXY/CAN'T USE YET UNTIL STOCKED.VERY INT.NO CONV TALK THO.WON'T USE TIL GETS BACK FROM VACA IN FEB.GREAT!!
PPLPMDL0080000001	CLEVELAND	OH	44111	1/22/1996	SHWD RUSS OXY/ND TO GET PHYSICIAN REQUEST BY NX PT MTG IN FEB.WILL GIVE INFO TO MIKE FOR POSSIBLE ITEM ON AGENDA EVEN IF I DON'T GET REQUEST BY THEN.THINKS GREAT DRUG/VERY HELP- FUL PRICE WILL BE ISSUE EXCEPT THAT THE FACT IT IS LESS THAN MSC WILL HELP ALOT.
PPLPMDL0080000001	CLEVELAND	OH	44106	1/17/1996	ABRAHAM DOES NOT CARRY C2'S
PPLPMDL0080000001	AKRON	OH	44313	1/23/1996	SHOWED NHLBI GUIDE REVISIONS, ANDPOINTED OUT CONTROLLERS AND RELIEVERS
PPLPMDL0080000001	TALLMADGE	OH	44278	1/17/1996	
PPLPMDL0080000001	CLEVELAND	OH	44106	1/17/1996	NEED TO FIND OUT HOW IT IS COVERED
PPLPMDL0080000001	AKRON	OH	44303	1/17/1996	10,20,40
PPLPMDL0080000001	AKRON	OH	44302	1/23/1996	SAMPLES ALMOST GONE NHLBI FOLLOW UP WITH CLINICALS
PPLPMDL0080000001	AKRON	OH	44313	1/17/1996	10,20
PPLPMDL0080000001	AKRON	OH	44310	1/17/1996	10,20
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	1/18/1996	WILL NEED TO FOLLOW WITH RAY TO SEE INTEREST.KEEP GETTING FILL IN'S
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/18/1996	REALLY PUSHED DARREL TO GET IN.SHOWED NOTE FROM WARREN AND ASSOCIATED W COWAN.STILL A LITTLE RELUCTANT SO TRIED TO GET ONE STRENGTH IN TO GET ON LIST
PPLPMDL0080000001	BRECKSVILLE	OH	44141	1/18/1996	ED SAID THAT JEFF WOULD NOT LET HIM STOCK.SHOWED HIM THE NOTE FROM WARREN TO SEE IF HE WOULD OK.MAY WANT TO FOLLOW UP AND TALK ABOUT MARTY'S WORK WITH MIKE B
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/23/1996	PAUL
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/23/1996	NANCY-CALL BACK 1/29
PPLPMDL0080000001	PARMA	OH	44130	1/18/1996	NEED TO FOLLOW WHEN PIC IS HERE
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/23/1996	DIDN'T NEED SAMPLES-QUICK IN HALL-NEED TO DISCUSS WHERE EXACTLY USING UNI-MORE COPD? NEVER GET MUCH TIME WITH HIM BUT HE ALWAYS TELLS ME HE'S USING IT.SAW PT IN ELEVATOR THAT SAW MY UNI STUFF AND TOLD ME HE WAS ON IT FROM DR. NERI AND REALLY DOING BETTER ON IT.NERI WILL CONVERT PTS FROM T-D SOMETIMES. NEED MORE TIME
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/23/1996	SAME OLD JOKING SELF.STILL USING QUITE A BIT OF T-24.SAYS THEY SUPPORT HIM MORE W/GIFTS, ETC!WANTS ME TO DO MORE. ALL I CAN DO IS SHOW YOU A BETTER THEO TO HELP YOUR PRAC- TICE.
PPLPMDL0080000001	FAIRLAWN	OH	44333	1/23/1996	NHLBI GUIDELINES, MILD PERSISTENT, FROM MODERATE SEVERE MSC FOR ATC PATIENTS
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	1/23/1996	QUICK. MAY RECOGNIZE THE NAME.GIVE IT A TRY TO SEE IF HE CNA WRITE ANY UNI
PPLPMDL0080000001	AKRON	OH	44302	1/23/1996	SHOWED OXY LOVED PRODUCT
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/18/1996	ANDY WAS NOT TO IN TO NEW PRODUCT.MAYBE WHEN HE IS NOT SO BUSY
PPLPMDL0080000001	AKRON	OH	44313	1/23/1996	NHLBI REVISIONS WITH KIM SET UP LUNHEON
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/23/1996	THEY WERE SURPRISED AT COWAN REACTION.KEEP THE INFO STRONG AND GET THE STOCKING LIST TO THEM
PPLPMDL0080000001	CLEVELAND	OH	44106	1/18/1996	THEY DO NOT CARRY C2'S
PPLPMDL0080000001	AKRON	OH	44312	1/18/1996	10,20
PPLPMDL0080000001	INDEPENDENCE	OH	44131	1/18/1996	GAYLE WAS VERY INT IN OXY AND IS GOING TO CALL HYTREE TO SEE IF SHE CAN GET IT IN STOCK.FOLLOW UP TO RESPONSE
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/18/1996	WILL NEED TO COME BACK.FILL IN
PPLPMDL0080000001	AKRON	OH	44312	1/18/1996	10,20
PPLPMDL0080000001	HUDSON	OH	44236	1/19/1996	NOT A BIG TARGET AT THIS TIME
PPLPMDL0080000001	AKRON	OH	44304	1/23/1996	APPT FOR OXY AND SENE SAMPLED
PPLPMDL0080000001	CLEVELAND	OH	44122	1/23/1996	AS WELL AS BEING ON TEH FORM COMM HE DOES A FAIR SHARE OF NURSING HOME WORK SO HE MAY BE AN OXY TARGET
PPLPMDL0080000001	WARRENSVILLE	OH	44122	1/23/1996	HE WANTS TO HELP WILL NEED TO GET IN PHARMACIES HOW MUCH ACTION HE MAY BE
PPLPMDL0080000001	LAKEWOOD	OH	44107	1/23/1996	WANTED ANY INFO I HAD ON PAIN ISSUES FOR THEIR ROUNDTABLE DISCUSSION. USING A LOT MORE MSC LATELY.WILL BE GOOD CANDID ATE FOR OXY SET UP LUNCH TO SHOW HIM OXY
PPLPMDL0080000001	CLEVELAND	OH	44106	1/19/1996	BOSWELL HAS MADE SURE THAT THEY HAVE PUT IN BUT THEY ONLY HAVE A BOTTLE OF 10MG.TALKED OF IMPORTANCE OF GETTING OTHER STRENGTHS.CHECK TO SEE IF THEY CAN STILL GET THE REBATE
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/19/1996	GOOD CALL WITH THE OXY.HE LIKES MSC SO I WAS ABLE TO GET SAME FEELING FOR NEW DRUG.HE IS GOING OUT OF TOWN BUT WILL BE IMPORTANT TO FOLLOW UP WHEN HE GETS BACK.HE WILL PROBABLY BE A HELP WITH FORMULARY.HE NEEDS TO SEE CLINICALS AND SOMETHING EASIER TO SEE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/23/1996	NEED TO GET A STOCKING LIST AND TRY TO GET A NOTE FOR SOME HELP IN STOCKING
PPLPMDL0080000001	CLEVELAND	OH	44107	1/23/1996	HARD TO TALK TO-DID MENTION UNIDUR BUT COST IS HIGH. WHY USE IT? ITS NEW.WANTED TO KNOW DIFF BETW BOTH.NEED TO GET TIME TO EXPLAIN NEW COPD MATERIAL.

PLPMDL0080000001	GARFIELD HTS	OH	4412F	1/19/1996	MIKE WANTS TO TALK TO PARTNER ABOUT PUTTING IT IN.TOLD HIM OF MY WORK FOR THE REBATE AND STORE LISTS
PLPMDL0080000001	EUCUD	OH	44119	1/24/1996	SAMPLES-WANTS NEW INFO FROM CREDIBLE JOURNALS-NOT ON COPD NECESSARILY.SHWD NHL-SD HE HAS ALWAYS PUT THEO LOWER THAN RECOMMENDED.ASKED ABOUT DIFF BETW UNIPHYL AND UNIDUR
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	1/19/1996	MIKE SAID THAT HE WILL ORDER WITH OTHER C2'S.NEED TO CALL ON MONDAY TO FOLLOW UP AND ALSO DO HIS REBATE
PLPMDL0080000001	GARFIELD HTS	OH	4412	1/19/1996	CHRIS IS VERY RESISTANT TO OERDER BECAUSE OF ABUSE.SAID HE WOULD ORDER IF HE SEE'S RX'S.I TOLD HIM I WOULD NOT PROMOTE HIS STORE UNTIL HE STOCKS
PLPMDL0080000001	AKRON	OH	44310	1/24/1996	STANDUP WITH DOC CASUAL MOOD CAME OUT TO SHOOT BREEZE, NICE LONG CONVERSION ASKED WHATS NEW SAID NEW PRODUCT WILL BE IN SHORTLY TO DISCUSS IT SIGNIFICANT ADVANTAGE OVER WHATS AVAILABLE
PLPMDL0080000001	AKRON	OH	44310	1/24/1996	SAMPLED OFFICE AND POINTED OUT NEW GUIDELINES
PLPMDL0080000001	AKRON	OH	44313	1/24/1996	SHOWED NEW GUIDELINES NHLBI AND DISCUSSED WHEN TO CONSIDER
PLPMDL0080000001	CLEVELAND	OH	44122	1/19/1996	NOT CARRYING C2
PLPMDL0080000001	CLEVELAND	OH	44104	1/19/1996	COME BACK WHEN AL IS NOT HERE
PLPMDL0080000001	CLEVELAND	OH	44106	1/19/1996	BOB DOES THE ORDERING AND HE WILL BE IN ALL WEEKEND. THEY SEE MORE STUFF FROM THE CLINIC THAN THEY DO FROM UH
PLPMDL0080000001	NORTH OLMSTEAD	OH	44070	1/19/1996	SOLD 10MG AND 20MG....
PLPMDL0080000001	CLEVELAND	OH	44121	1/24/1996	HE SAID THAT UNI IS HIS THEO OF CHOICE.HE COMMENTED ON LACK OF UNI DUR SO THE FOOD ISSUE MAY BE SOMETHING TO BE PRO ACT ABOUT.HE SHOULD BE A GOOD PERSON TO LEARN FROM
PLPMDL0080000001	AKRON	OH	44319	1/22/1996	AGREED TO STOCKING THE 10MG TABLETS.
PLPMDL0080000001	MUNROE FALLS	OH	44262	1/22/1996	HYO WAS VERY NICE BUT SAID THAT SHE WOULD NOT DO ANYTHING UNTIL THERE WAS A DEMAND
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/22/1996	NEED TO FOLLOW UP WITH SHELLEY TO SEE IF THEY WILL PUT IN TTE OXY
PLPMDL0080000001	CLEVELAND	OH	44113	1/25/1996	TO GET AN RX FOR STOCKING PURPOSES AND FORMULARY SUPPORT
PLPMDL0080000001	AKRON	OH	44310	1/25/1996	NHLBI UNDERLYING DISEASE STORY CANCER, AND CLINICALS TO SUPPORT CHANGE, DR BURICK SEVER ASTHMATIC, WANTS UNIPHLY GAVE SCRIP FOR PRODUCT
PLPMDL0080000001	CLEVELAND	OH	441065000	1/25/1996	VERY RECEPTIVE TO THE NEW PRODUCT.MAY WANT TO ASK HIM TO GO TO P AND T IF LEVITAN DOES NOT DO IT
PLPMDL0080000001					
PLPMDL0080000001	CLEVELAND	OH	44109	1/25/1996	SAMPLES/ASKED ME ABOUT APPO-WANTS ME TO DISPLAY/SUPPLY SPKR. TOLD HIM I'D CHECK.
PLPMDL0080000001	CLEVELAND	OH	44106	1/25/1996	HE USES SEVERAL PRODUCTS BEFORE MSC BUT MSC IS HIS FAVORITE. WE HAD A INTERESTING DISCUSSION ABOUT DILAUDID AND ABUSE AND A GREAT INTRO TO OXY.WILL NEED TO FOLLOW UP WITH THE PROPER PLACEMENT AND EARLY USE.
PLPMDL0080000001	BEACHWOOD	OH	44122	1/25/1996	HE LIKES TO USE C3'S BECAUSE HE CAN CALL THEM IN.HE DOES NOT SEE ACET AS AN ADVANTAGE NOR HAS HE EVER SEEN TOXICITY EVEN ON LARGE AMOUNTS OF FIXED COMBO'S FOR LONG PERIODS OF TIME.WILL NEED TO FIND WHERE HE WILL USE OXY
PLPMDL0080000001					
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/22/1996	USED MARK ALLEN NAME TO GET ALL STRENGTH'S STOCKED AND MADE SURE TO OFFER REBATE FOLLOW UP.
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/22/1996	THEY WILL BE KEY IN HELPING WITH THE STOCKING LIST AND GETTING DOC REMINDED OF HIS COMMITMENT TO TRY
PLPMDL0080000001	CLEVELAND	OH	44113	1/25/1996	NEED EXP INFO ON HIM.EASY TO TALK TO/SHWD NEW COPD MATERIAL.SAYS USES THEO ALWAYS AT 2ND STEP/ESP FOR COPD PTS.NEED APPT
PLPMDL0080000001	CLEVELAND	OH	44106	1/25/1996	HE WAS EXTREMELY INTERESTED IN THE OXY.TALKED TO HIM ABOUT ADV OVER MOR AND IF HE WOULD REQUEST IT AT THE PHARMACY.WILL NEED TO GO INTO DEB AND GIVE HER THE INFO
PLPMDL0080000001	AKRON	OH	44310	1/25/1996	SHOWED NHLBI REVISION TALKED ABOUT CANCER, TREATING PAIN AND UNDERLYING DISEASE PARALLELED TO ASTHMA AND THEO BEING AN UNDERLYING DISEASE TREATER UNLIKE SEREVENT BIG SER USERS
PLPMDL0080000001	BEREA	OH	44017	1/22/1996	TOM GOT ALL THREE STRENGTHS IN.MARIA STILL IS LOOKING FOR CE.THIS WOULD BE A GOOD PLACE TO TALK TO ANKU ABOUT STOCKING
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/22/1996	FOLLOW UP WITH PIC
PLPMDL0080000001	CLEVELAND	OH	44102	1/25/1996	KEITH WON'T STOCK UNTIL SEES RX
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/22/1996	TODD FROM SHAKER IS HERE NOW.HE PUT IN ALL STRENGTHS AND THEIR ORDER GOES IN THRU FLA SO ALL HE DID WAS PUT IN THE NUMBERS
PLPMDL0080000001	AKRON	OH	44319	1/22/1996	WOULD NOT COMMIT TO BRING IN OXY. NEEDED PROOF THAT DOCS WOULD WRITE. FOLLOW WITH COMMITMENT FROM YEE OR BARTLETT.
PLPMDL0080000001	CLEVELAND	OH	44102	1/25/1996	CALL RAY BACK MON 1/29
PLPMDL0080000001	CLEVELAND	OH	44113	1/25/1996	SET UP LUNCH TO DISCUSS OXY!! WILL BE GREAT CANDIDATE.
PLPMDL0080000001	CLEVELAND	OH	44113	1/25/1996	GETTING VERY COMFORTABLE W/MSC- ALWAYS LEARY OF RESP DEP. DOESN'T LIKE NARCS MUCH BUT KNOWS HE NDS THEM.TOLD HIM OF LUNCH FOR NEW PROD.SD GREAT.KINDOF COCKY.REAL QUICK.ALWAYS THINKS I WANT TO PUSH HIM ON SOM ETHING!!
PLPMDL0080000001	CLEVELAND	OH	441065000	1/25/1996	DID NOT HAVE TTE LIT FOR BONEY METS BUT TOOK A LOW KEY APPROACH FOR THE OXY.
PLPMDL0080000001					
PLPMDL0080000001	CLEVELAND	OH	44106	1/25/1996	LEARNING MORE ABOUT HER WITH EACH CALL.INTERESTED IN THE OXY AND IT SHOULD MAKE A GOOD INROAD.TALKED ABOUT THE INDIGANT PROGRAM.KEEP SERVICING AND INCREASING AWARENESS
PLPMDL0080000001	AKRON	OH	44319	1/22/1996	COMMITTED TO BRINGING IN THE 10 MG. TABLET.
PLPMDL0080000001	CLEVELAND	OH	44113	1/25/1996	TO GET RX FOR STOCKING PURPOSES AND FORMULARY SUPPORT
PLPMDL0080000001	CLEVELAND	OH	44106	1/25/1996	DID ANOTHER ONC LUNCH AND IT WAS GREAT.GETTING TO KNOW MY WAY AROUND.GETTING GOOD RESULTS FROM LEVITAN AND HE SAID THAT HE WOULD TAKE IT TO THE PHARMACY.NEED TO FOLLOW UP WITH DEBBIE AND GET MORE VARIETY IN PHARMACY
PLPMDL0080000001	AKRON	OH	44307	1/23/1996	SET APPT WITH PHARM DIRECTOR, AND OR PURCHASER FOR BETA MET WITH INTERIM DIRECTOR OF ONCOLOGY FLOOR
PLPMDL0080000001	AKRON	OH	44320	1/25/1996	SHOWED NHLBI REVISION, CONROLLERS, RELIEVERS, SHOED WHY SERE IS A RELIEVER OR CONTROLLER OF SYMPTON ONLY BUT IN COMPARISN UNIPHYL IS PREVENTER OF DISEASE STATE PROGRESSION
PLPMDL0080000001	CLEVELAND	OH	44109	1/25/1996	HARD TO SEE-CANCELS APPTS-QUICK THRU WINDOW/REMIN
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/23/1996	BARRY SAID THAT CAROL WILL ORDER WHEN THEY SEE RX'S
PLPMDL0080000001	PARMA	OH	44129	1/23/1996	NEED TO FOLLOW WITH GAIL TO SEE IF THEY WILL ORDER
PLPMDL0080000001	CLEVELAND	OH	44106	1/26/1996	TRYING TO GET BACK INTO PULM AND MAKE APPTS TO GET BETTER ACCES
PLPMDL0080000001	CLEVELAND	OH	44106	1/26/1996	TRIED TO FOLLOW UP WITH DEBBIE W OXY
PLPMDL0080000001	NORTH OLMSTED	OH	44070	1/26/1996	CONTINUING GOOD RESULTS WITH UNI.....
PLPMDL0080000001	LAKEWOOD	OH	44107	1/29/1996	SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44111	1/29/1996	QUICK REMIND THRU WINDOW/SAYS HAS BEEN USING IT MORE BUT NOT USING AS MUCH THEO LATELY.SD WD COME BACK ANOTHER TIME W/GREAT INFO.
PLPMDL0080000001	AKRON	OH	44310	1/29/1996	SHOWED NHLBI GUIDELINES, ASKED TO SPEAK TO RESIDENTS ABOUT CHANGE
PLPMDL0080000001	CLEVELAND	OH	44109	1/29/1996	OXY SUPPORT AT RETAIL
PLPMDL0080000001	LAKEWOOD	OH	44107	1/29/1996	SAW DENNIS IN MTRLS MGMT/CONFIRMED BETASEPT WILL BE OREDERED WHEN STOREROOM IS OUT OF HIBICLENS. DID LUNCH FOR O.R.MARYJANE WILL MAKE SURE IT GETS ORDERED.
PLPMDL0080000001	PARMA	OH	44129	1/23/1996	TALKED TO LES AND HE WILL ORDER AFTER INVENTORY ON FRIDAY
PLPMDL0080000001	CLEVELAND	OH	44111	1/29/1996	OXY SUPPORT AT RETAIL/FORMULARY APPROVAL.
PLPMDL0080000001	AKRON	OH	44302	1/23/1996	BRIEFLY DISCUSSED OXY AND ASKED FOR SUPPORT FOR FORMULARY
PLPMDL0080000001	AKRON	OH	44313	1/23/1996	10,20,40
PLPMDL0080000001	PARMA	OH	44129	1/23/1996	STILL VERY HESITANT.THEY DONT SEEM LIKE THEY ARE GOING TO HELP WITH ANYTHING
PLPMDL0080000001	LAKEWOOD	OH	44107	1/29/1996	OXY SUPPORT AT RETAIL /FORMULARY
PLPMDL0080000001	PARMA	OH	44129	1/23/1996	ORDERED AND IT SHOULD BE IN BY MON OR TUES NEXT WEEK
PLPMDL0080000001	CLEVELAND	OH	44114	1/29/1996	JERK.
PLPMDL0080000001	AKRON	OH	44312	1/23/1996	
PLPMDL0080000001					10
PLPMDL0080000001	GATES MILLS	OH	44140	1/30/1996	ATTEMPT TO GAIN OXY SUPPORT AT RETAIL
PLPMDL0080000001	RICHMOND HTS	OH	44143	1/30/1996	OXY SUPPORT AT RETAIL(GOT STOCKING NOTE) AND FORMULARY
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/30/1996	DR ALLEN SURE WILL BE A HELP WITH OXY.TALKED TO NURSES IN PAIN CLINIC ABOUT DOING CE PROGRAM AND NEED TO GET ALLEN GOING AS A SPEAKER
PLPMDL0080000001	RICHMOND HTS	OH	44143	1/30/1996	USING MORE THEO FOR COPD/SHWD NEW VISUAL AND STRESSED EFF OF UNI OVER T-D IN COPD PTS(MARTIN) IMPRESSED SAYS DOES SWITCH SOME IF PROBLEM.HIT THIS HARD NX TIME THAT THEY ARE COMING TO HIM W/PROB IN THERAPY.STILL USING SOME DURBA/IS INT IN ORE INFO ON MSC.WILL BE GOOD FOR OXY.
PLPMDL0080000001	PARMA	OH	44129	1/23/1996	MICHELE ORDERED BUT IT WONT GET IN UNTIL MID NEXT WEEK. THEY TAKE A PRO ACTIVE APPROACH TO NEW PRODUCTS.THIS SHOULD BE A GOOD STORE FOR FUTURE INFO.THEY LIKE STUDIES AND CE MATERIALS
PLPMDL0080000001	LYNDHURST	OH	44124	1/24/1996	ALAN SAID THAT HE WOULD ORDER THE 10 AND WOULD ASK HIS DAD ABOUT THE 20.TOLD HIM THAT I WOULD DO THE PAPERWORK FOR THE REBATE
PLPMDL0080000001	SOUTH EUCUD	OH	44121	1/24/1996	BERNIE IS NOT HERE ON WED AND HE MAKES ALL DECISIONS
PLPMDL0080000001	GATES MILLS	OH	44040	1/30/1996	OXY SUPPORT AT RETAIL
PLPMDL0080000001	GATES MILLS	OH	44040	1/30/1996	OXY SUPPORT AT RETAIL
PLPMDL0080000001	SOUTH EUCUD	OH	44121	1/24/1996	TALKED TO JAN AND SHE SOMEHOW GOT STUCK ON THE 20MG.WILL NEED TO GET TO THE HOSPICE AND DETAIL THEM AS WELL
PLPMDL0080000001	MAYFIELD HTS	OH	44124	1/24/1996	JOE WAS VERY BUSY AND SAID TO COME BACK TOMORROW.HE IS PART LEBANESE AND SEEMS LIKE HE WILL OPEN TO NEW THINGS
PLPMDL0080000001	S EUCUD	OH	44121	1/24/1996	THEY DO A LARGE AMOUNT OF PERC AND HYDROCODONES.WILL NEED TO FOLLOW UP WITH STUAR WHO IS THE PIC
PLPMDL0080000001	S EUCUD	OH	44121	1/24/1996	ALLISON SAID THAT SHE WILL ORDER THEIR C2 ORDER GOES IN ON SUNDAY.REGULAR ORDERS GO ON MONDAY.IT SHOULD BE HERE BY 2-1.NEED TO CALL OVER THE WEEKEND TO FOLLOW UP THEIR ORDER
PLPMDL0080000001	SOUTH EUCUD	OH	44121	1/24/1996	RON IS HES BUT SAID THAT HE WILL TALK TO HIS PARTNER
PLPMDL0080000001	CLEVELAND	OH	44120	1/24/1996	TALKED MIKE INTO ORDERING ALL THREE STRENGTHS.THEY WILL BE IN BY NEXT THURSDAY
PLPMDL0080000001	LAKEWOOD	OH	44107	1/31/1996	MICHELE WILL ORDER 10/20
PLPMDL0080000001	CLEVELAND	OH	44111	1/31/1996	SAW MIKE/DISCUSSED FORM PROCEDURE

PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1996	OXY INSERVICE TO GAIN FORMULARY APPROVAL
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1996	SAW MIKE (DIR OF PHCY)/DISC FORM PROCEDURE FOR OXY
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1996	ONC INSERVICE
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/24/1996	CONNIE SAID THAT SHE COULD ORDER BUT WOULD HAVE TO TALK TO MISSY FIRST.NEED TO FOLLOW UP LATER IN WEEK.THURSDAY THEY SHOULD PUT IT IN
PPLPMDL0080000001	AKRON	OH	44309	1/24/1996	10,20
PPLPMDL0080000001	TALLMADGE	OH	44278	1/25/1996	VERIFIED STORES THAT HAVE ORDERED
PPLPMDL0080000001	AKRON	OH	44304	1/25/1996	
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/25/1996	TOM ORDERED WHEN AMERISOURCE DID NOT HAVE IN STOCK. RE-ORDERED AND WILL BE IN NEXT WEEK.TOLD HIM TO CALL SO I CAN TAKE CARE OF THE REBATE
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/25/1996	HE IS GETTING A GOOD START ON THE MSC.TRIED TO CORRELATE OXY AND GOT HIM INVOLVED WITH FINDING THE SPREADS AND TRYING TO GET HIM TO ORDER
PPLPMDL0080000001	AKRON	OH	44302	1/25/1996	10,20
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1996	STILL SORT OF INVOLVED W/HOSPICE UNTIL THEY GET NEW DIR DISC OXY FOR FORMULARY APPROVAL.
PPLPMDL0080000001	S EUCLID	OH	44121	1/25/1996	STUART PUT IN A BOTTLE OF THE 10'S AND 20'S.IT WILL BE IN STOCK ON TUESDAY 1-30
PPLPMDL0080000001	CLEVELAND	OH	44102	1/31/1996	ORDERED 1 10MG
PPLPMDL0080000001	AKRON	OH	44310	1/31/1996	DISCUSSED PAIN STATES FOR WHICH HE USES MSC/ POLY NEUROPATHI WILL INTRO OXY NEXT TIME
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1996	PT DOING WELL/WILL CONT TO USE
PPLPMDL0080000001	CLEVELAND	OH	44106	1/31/1996	DR BOSWELL WAS GREAT.HE WILL HELP WITH THE ORAMORPH ISSUE AND SAID THAT IT IS NOT A DONE DEAL.HE IS ON THE FORM COMM AND SAID THAT HE WOULD HELP.HE WORKS WITH RON COWAN
PPLPMDL0080000001	CLEVELAND	OH	44106	1/25/1996	THE NURSES WERE VERY OPEN TO OXY AND DEB WAS NICE ENOUGH TO GIVE ME A LIST OF THE NURSES
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/25/1996	STILL NEED TO GET IN TOUCH WITH MISSY.MIKE SAID THAT SHE SHOULD PUT IT IN BUT IT IS HER CHOICE
PPLPMDL0080000001	CLEVELAND	OH	44109	2/1/1996	SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1996	OXY SUPPORT FOR RETAIL
PPLPMDL0080000001	CLEVELAND	OH	44106	1/26/1996	TRIED TO GET THEM TO ORDER MORE STRENGTHS.ALSO TOLD THEM THAT I WOULD TAKE CARE OF TEH PAPERWORK
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/26/1996	PAUL ORDERED AND SAID THAT HE WOULD HELP WITH BORNSTEIN AND KRIEGLER
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	1/26/1996	NEW REMODELING IS VERY NICE. RICHARD REFERRED ME TO OTHER RPH BUT I DONT THINK IT WILL BE A BIG TARGET
PPLPMDL0080000001	BAY VILLAGE	OH	44140	1/26/1996	HAD NOT STOCKED OXY YET. .REMINDED THAT CHIEF PHARM BUKOSH HAD OKAYED OXY FOR MEDICS...SEND IN REBATE FORM....
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1996	OXY SUPPORT AT RETAIL/FORMULARY
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1996	OXY FORMULARY SUPPORT
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	2/1/1996	TOOK CARE OF VICKI AND LEFT INFO FOR ELAIN.NEED TO GET VICKI TO DO AN INSERVICE FOR THE PAIN NURSES
PPLPMDL0080000001	CLEVELAND	OH	44113	2/1/1996	PT DOING VERY WELL!!
PPLPMDL0080000001	BRECKSVILLE	OH	44141	2/1/1996	GOT THE INFO THAT I NEEDED FROM CHARLOTTE.MSC IS STILL GOING WELL HERE BUT WADE PARK IS ANOTHER STORY
PPLPMDL0080000001	E CLEVELAND	OH	44112	1/26/1996	SCOTT SAIS THT HE DOES NOT DO MUCH WITH ANY C2'S.MAY STILL BE A GOOD SENOKOT STORE
PPLPMDL0080000001	EAST CLEVELAND	OH	44112	1/26/1996	WILL PUT IN AN ORDER FOR 2 OF EACH STRENGTH.TOLD HIM THAT I WOULD DO THE PAPERWORK
PPLPMDL0080000001	CLEVELAND	OH	44106	1/29/1996	TRYING TO FOLLOW UP ON NEW EXP DATA BUT HE SAID THAT HE DOES NOT DO ANY PAIN MEDS ONLY PSYCHOTROPICS
PPLPMDL0080000001	AKRON	OH	44303	2/2/1996	NHLBI GUIDELINES. NEW WILL REPEAT
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	SAW AT TUMOR CONF
PPLPMDL0080000001	CLEVELAND	OH	44113	2/2/1996	SAW BRIEFLY AT TUMOR CONF/RAN UP THE BACK STAIRS
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	QUICK REMIND THRU WINDOW.
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	1/29/1996	RAY WILL PUT AN ORDER ON 1-31 FOR EACH STRENGTH
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	ATTENDED TUMOR CONF
PPLPMDL0080000001	EUCLID	OH	44132	2/2/1996	
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	HOSPICE SENT ME TO SEE HIM ABOUT PAIN MGMT/REFERS SEVERAL PTS TO THEM/GAVE INFO.SET UP LUNCH W/ALL HASSLER RESIDENTS.
PPLPMDL0080000001	AKRON	OH	44310	1/29/1996	OXY SUPPORT FOR AKRON CITY SAID WE WILL NOT HAVE A PROBLEM LIKES PRODUCT AND WILL USE
PPLPMDL0080000001	AKRON	OH	44303	2/2/1996	NEW GUIDELINES ETC. WILL NEED TO GO OVER AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	OXY SUPPORT
PPLPMDL0080000001	CLEVELAND	OH	44111	2/2/1996	SURGICAL ONCOLOGIST/DISCUSSED LEVY TALK IN APRIL
PPLPMDL0080000001	BRECKSVILLE	OH	44141	1/29/1996	FINALLY GOT IN TOUCH WTH JEFF AND HE SAID THAT HE WOULD ORDER.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/5/1996	HE SHOULD BE A GOOD CANDDATE FOR OXY.ESPECIALLY FOR NURSING HOME AND CA PAT'S
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/5/1996	HE HAD SOME QUESTIONS ABOUT CESSATION OF USE.WENT OVER PKG INSERT
PPLPMDL0080000001	AKRON	OH	44319	2/5/1996	USING THE PATCH MAINLY BECAUSE OF CONVENIENCE IN THE NURSING HOMES. SEES A NUMBER OF CHRONIC PAIN PATIENTS. WOULD BE EXCELLENT FOR OXY. FOLLOW WITH THAT INFO. LEFT STUDY OF LANCET AS WE DID NOT HAVE TIME TO GET INTO IT. FOLLOW WITH PROBE ON HIS THOUGHTS OF THAT STUDY AND GO OVET IT WITH HIM.
PPLPMDL0080000001	CLEVELAND	OH	44134	1/29/1996	MKE WAS PRETTY NICE AND SAID THAT HE WOULD ORDER ON 2-4. LOW ON 222 FORMS.CALL TO REMIND
PPLPMDL0080000001	CLEVELAND	OH	44134	1/29/1996	COULD NOT GET THEM TO COMMIT.
PPLPMDL0080000001	PARMA	OH	44134	1/29/1996	NO COMMTTMENT.NOT VERY FRIENDLY
PPLPMDL0080000001	PARMA	OH	44134	1/29/1996	ADELL WAS COOL AND FROM EGYPT.ORDERED THE 10 AND 20 MG
PPLPMDL0080000001	CLEVELAND	OH	44106	1/29/1996	TALKED TO DEBBIE ABOUT OXY AND SHE TOLD ME WHAT WAS HAPPENNG WITH ORAMORPH AND WHO TO TALK TO ABOUT THE SITUATION.
PPLPMDL0080000001	AKRON	OH	44303	1/29/1996	CHECKED BACK TO VERIFY
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/30/1996	HE WAS VERY EXCITED ABOUT OXY.SAID THAT HE WOULD USE TODAY AND HE DID.WILL NEED TO GO BACK N AND GIVE HIM A STOCKNG LIST TO KEEP INTEREST
PPLPMDL0080000001	AKRON	OH	44312	1/30/1996	SPECULATIVE BUT WILL ORDER WITH SCRIP
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/30/1996	ED WAS GREAT.ORDERED ONE EACH
PPLPMDL0080000001	AKRON	OH	44320	1/30/1996	COMMITTED TO GET FOR ALLENS PATIENTS
PPLPMDL0080000001	PARMA	OH	44129	1/30/1996	RAY COMMITTED TO ORDERNG ONE EACH FOR THE OXY.THS SHOULD BE AGOOD STORE TO KEEP CALLNG ON
PPLPMDL0080000001	PARMA	OH	44134	1/30/1996	WILL ORDER WHEN HE SEES RX'S.
PPLPMDL0080000001	AKRON	OH	44304	1/30/1996	SUPPORT FOR OXY AKRON CITY, AND WENT OVER NHLBI CHANGE DOING MORE PRIMARY CARE
PPLPMDL0080000001	CLEVELAND	OH	44106	1/30/1996	TALKED TO STEVE ABOUT THE ORAMORPH ISSUE AND IT IS A DONE DL IT WILL GO INTO EFFECT IN APRL.TALKED ABOUT BREAKTHRU AND THE DOCS WILL HAVE ALOT TO DO WITH KEEPNG IT ON FORM.GET TO THE DOCS AS FAST AS POSSIBLE.SILVERMAN IS THE DOC THAT WANTED IT ON FORM.PRICE IS THE WHOLE ISSUE
PPLPMDL0080000001	COPLY	OH	44321	1/30/1996	WENT TO DISCUSS OXY NEED TO ARRANGE FOR SPEAKING
PPLPMDL0080000001	MACEDONIA	OH	44056	1/30/1996	RICH IS PUTTING IN AN ORDER TODAY OR TOMORROW.SHOULD BE IN BY MON AT THE LATEST
PPLPMDL0080000001	AKRON	OH	44307	1/31/1996	OUT PATIENT PHARM STOCKING OXY
PPLPMDL0080000001	CLEVELAND	OH	44106	1/31/1996	HE IS A GODSEND.WE WENT OVER OXYCONTN AND HE SAID THAT HE WOULD TAKE IT TO THE FORM COMM.ALSO IS A BIG FAN OF MSC SO HE WILL HELP WITH KEEPING IT ON THE FORM.
PPLPMDL0080000001	AKRON	OH	44319	2/5/1996	<b><u>DISCUSSED THE MARTIN PAPER AGAIN IN LIGHT OF THE ATS STATEME NT ON COPD AND USE AT NIGHT FOR BETTER LUNG FUNCTION IN EARL AM. HE DOES NOT USE MUCH MSC BECAUSE OF FEAR OF ABUSE. DISC- USSED THE LOWER ABUSE POTENTIAL WITH BID PRODUCTS BECAUSE OF LOWER PEAKS AND HIGHER TROUGHS. SHOW OXY INFO. WHEN APPROVED.</u></b>
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/31/1996	THEY CALLED ALLEN AT THE HOSP AND TOLD THEM THAT THEY HAVE PRODUCT IN STOCK
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/6/1996	STOPPED IN AND MADE SURE THAT THEY HAD A LIST FOR OXY STOCKD STORES
PPLPMDL0080000001	AKRON	OH	44312	1/31/1996	HAS PRODUCT IN
PPLPMDL0080000001	AKRON	OH	44302	1/31/1996	STARTED 6 PATIENTS ON OXY THIS WEEK
PPLPMDL0080000001	TWINSBURG	OH	44087	1/31/1996	WILL NEED TO COME BACK
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/31/1996	ORDERED TODAY
PPLPMDL0080000001	AKRON	OH	44304	2/6/1996	PRESENTED NEW NHLBI GUIDELINES/ LANC-RIV-KID-DUBUSKE SHOWED COPD WHEN COMPARED TO THEO 26% INCREASE IN LUNG FUNC NEED TO IDENTIFY NEED WITH PROBES
PPLPMDL0080000001	NORTHFIELD	OH	44067	1/31/1996	RICHARD NOT HERE.WILL NEED TO COME BACK
PPLPMDL0080000001	STOW	OH	44221	1/31/1996	JIM PUT IN ONE OF EACH AND THEY WILL BE IN IN TEN DAYS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	1/31/1996	HE ORDERED ONE OF THE 10'S AND 20'S
PPLPMDL0080000001	COPLY	OH	44321	1/31/1996	DISCUSSED PRODUCT PLUS UNIPHYL FOR ASTHMA PATIENTS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/31/1996	TODD SPECIAL ORDERED AND PAYED FOR OVERNIGHT DELIVERY BECAUSE THEIR MAIN SUPPLY HOUSE OUT OF FLORIDA KEEPS RUNNING OUT
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	2/1/1996	JAN PUT IN THE TENS AND THE TWENTIES AND MENTIONED CLEV CLIN HOSP
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/1/1996	TOOK CARE OF HIS REBATE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	2/1/1996	ORDERED ONE OF EACH AND IT WILL BE IN IN TEN DAYS



PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/1/1996	DAVE ORDERED TODAY AND WILL BE IN IN ABOUT TEN DAYS
PPLPMDL0800000001	PARMA	OH	44129	2/1/1996	DID NOT WANT THE REBATE BUT MOST IMP TO BE PUT ON THE LIST
PPLPMDL0800000001	CLEVELAND	OH	44120	2/1/1996	TOOK CARE OF MIKES REBATE AND HE WANTED THE NAMES FOR HIS FRIEND TO SEND RESUMES
PPLPMDL0800000001	CLEVELAND	OH	44130	2/6/1996	HE IS STLL USING ALOT OF DILAUDID.NEED TO GET A LUNCH AND FIND OUT WHY AND GET HIM TO THE OXY
PPLPMDL0800000001	RICHMOND HTS	OH	44143	2/6/1996	OXY-USES PATCHES BUT VERY FAMILIAR W/OXYCODONE.FEELS GOOD ABOUT IT.LIKES Q12H.F/U
PPLPMDL0800000001	AKRON	OH	44307	2/2/1996	PATIENT ON FLOOR INSERVICED STAFF QUICKLY
PPLPMDL0800000001	PARMA HEIGHTS	OH	44130	2/2/1996	NEED TO GET TO PHARMACST CHARGE
PPLPMDL0800000001	AKRON	OH	44304	2/2/1996	
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	2/5/1996	I PICKED UP HIS CV AND GAVE THEM A LST OF STOCKED STORES NEED TO GET THEM THE STORES IN AKRON GENERAL AREA
PPLPMDL0800000001	LAKEWOOD	OH	44107	2/7/1996	SAMPLES/BUSY/HAS BEEN USING MORE DIANE SAYS. NO UNIDUR AT ALL-TOO EXPENSIVE.LIKES TO STICK W/WHAT HE KNOWS.
PPLPMDL0800000001	BEDFORD	OH	44146	2/7/1996	NOT GETTING MUCH RECOGNITION YET BUT NEED TO KEEP AT HIM ABOUT TIMING OF MED
PPLPMDL0800000001	MAPLE HTS	OH	44137	2/5/1996	GOT HIS ATTENTION WTH OXY AND HE MAY HAVE A NEED
PPLPMDL0800000001	AKRON	OH	44319	2/5/1996	WOULD NOT COMMIT TO STOCKING. SAID THAT HE DOES NOT SEE ENOUGH C11 THERE TO BRING IN NEW PRODUCT. SAID HE WOULD BRING IN IF HE SAW RX.
PPLPMDL0800000001	NORTON	OH	44203	2/7/1996	MET WITH HIM AT LUNCH. SEES SOME CANCER AND HE USES MSC AS HIS DRUG OF CHOICE. SAID THAT HE TREATS A FEW CHRONIC PATIEN AND USES SOME PERCOCET FOR CHRONIC PAIN. DISCUSSED WHO LADDR SETTING UP OXY FOR POSITION AS STEP TWO. AGREED WITH THIS. SHOWED MARTIN PAPER AND USE OF UNI THERE. HE WAS UNCOMFORTAB GIVING HIGH DOSE THEO ALL AT ONCE. DISCUSSED DELIVERY CONTIN
PPLPMDL0800000001	AKRON	OH	44319	2/5/1996	HAD NOT BROUGHT IN. SAID I SHOULD TALK WITH HERITAGE IN CANAL FULTON TO STOCK AND THEN THEY COULD BORROW IF NEEDED. WOULD NOT ACKNOWLEDGE PREVIOUS COMMITMENT.
PPLPMDL0800000001	MAPLE HTS	OH	44137	2/5/1996	VERY HES TOWARDS OXY
PPLPMDL0800000001	BARBERTON	OH	44203	2/7/1996	SAW IN HALLWAY AND DISCUSSED HIS USE OF OPIOIDS. HE IS GENERALLY AFRAID OF USING BECAUSE OF ABUSE POTENTIAL. HE USES MSC FOR CANCER PAIN AND MAINLY TYLENOL 111 OR VICODIN FOR NON-MALIGNANT PAIN. HAS A NUMBER OF PATIENTS ON 4 VICODIN A DAY. FOLLOW WITH OXYCONTIN INFORMATION.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	2/5/1996	HE ORDERED THE DAY HE SAW THE RX.VERIFIED TODAY AND PUT ON LIST
PPLPMDL0800000001	AKRON	OH	44319	2/5/1996	STILL NO COMMITMENT ON STOCKING. EVEN WITH INFO. FROM PETRA FOR HIS USAGE. GET DR. OFFICE TO CALL FOR STOCKING.
PPLPMDL0800000001	CLEVELAND	OH	44113	2/5/1996	QUICK WHILE ON WAY TO SURGERY/REMEMBERED OXY BUT HASN'T TRIED YET/SD HE WILL
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/5/1996	ED WAS SURPRISED THAT HE HAS SEEN RX'S ALLREADY
PPLPMDL0800000001	NORTON	OH	44203	2/7/1996	MET WITH HIM AT LUNCH. DISCUSSED THE WHO ANALGESIC LADDER AND HOW INDIVIDUAL OPIOIDS FIT THERE. HE USES MSC IN CANCER PAIN, PERCOCET AND VICODIN IN NON-MALIGNANT PAIN. FOLLOW WITH OXY INFORMATION. NOT USING MUCH THEO USES AS LAST RESORT. SHOWED MARTIN PAPER AND RECENT AT'S STATEMENT ON COPD USING IN STEP THREE FOR COPD. FOLLOW WITH MARTIN AGAIN
PPLPMDL0800000001	BEACHWOOD	OH	44122	2/5/1996	SHE WAS EXTREMELY EXCITED ABOUT OXY NEED TO GET THE CLINICALS TO HER AND EXPAND ON THE DEL SYS.TALK ABOUT THE ABSORPTION AND ONSET OF ACTION
PPLPMDL0800000001	AKRON	OH	44319	2/5/1996	DETAILED OXY. WOULD NOT AGREE TO BRING IN UNLESS THEY SAW A RX. SHE SAID THAT WAS THE POLICY OF HER DISTRICT MANAGER. NEED TO FOLLOW WITH WRITTEN RX FROM PETRAS ASKING TO STOCK.
PPLPMDL0800000001	CLEVELAND	OH	44113	2/5/1996	FOLLOW-UP/NO USE YET/VERY BUSY BUT SD HE REMEMBERS IT AND WILL TRY ON NX PT/SUE HAD GOOD CANDIDATE BUT SHE HASN'T COME IN YET/WHEN SHE DOES HE WILL USE
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	2/5/1996	PUT A BOTTLE OF 10MG SO I NEED TO MAKE SURE THAT HE SEES MOVEMENT
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	2/5/1996	ROXANN SAID THAT SHE WOULD ORDER AND WILL BE IN ON TH OR FR
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/5/1996	TODD WAS NOT SURE WHERE TO SEND REBATE SO I LEFT MATERIAL THERE.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/5/1996	ANDY COMMITTED TO A BOTTLE OF THE 10MG
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/5/1996	DONT THINK HE WAS TELLING THE TRUTH ABOUT ORDERING
PPLPMDL0800000001	AKRON	OH	44319	2/5/1996	HAD NOT BROUGHT IN YET. SAID THAT HE WOULD PLACE ON NEXT 222 FORM. FOLLOW AT END OF WEEK TO CHECK STOCKING.
PPLPMDL0800000001	CLEVELAND	OH	44113	2/5/1996	USED OXY ON A PT!!! 10MG Q12H/PT HASN'T CALLED BACK W/ANY BAD NEWS/WILL CHECK IN 2 WKS AND WILL LET ME KNOW
PPLPMDL0800000001	FAIRLAWN	OH	44313	2/6/1996	OXY ASKED PROTOCOL/ VICODIN FIRST/ ASKED IF WOULD USE OXY INSTEAD LOW DOSE SAID YES
PPLPMDL0800000001	INDEPENDENCE	OH	44131	2/6/1996	GAVE A LST FOR THE OXY STOCKED STORES AND TALKED TO BETSY ABOUT GETTING ADDITIONAL REX'S
PPLPMDL0800000001	INDEPENDENCE	OH	44131	2/6/1996	TALKED TO AND MADE AN APPT
PPLPMDL0800000001	CLEVELAND	OH	44109	2/6/1996	FELLOW UNDER TABBAA/LOVES IDEA OF OXY.HAS PT NOW FOR IT. (SAME PT AS TABAA MENTIONED)
PPLPMDL0800000001	GARFIELD HTS	OH	4412	2/6/1996	LISA IS VERY NCE AND SHE WILL ORDER AND IT WILL BE IN NEXT WEEK
PPLPMDL0800000001	CLEVELAND	OH	44113	2/6/1996	SAW AT RHGH/SPENT A LOT OF TIME WME-WAS ALL DONE W/PTS.VERY INT IN OXY.DOESN'T SEE MANY CA PTS BUT MANY OSTEOPOROSIS PTS THOSE PATIENTS ARE ON DURAGESIC!!!!WHY? HE DOESN'T REALLY HAVE AN ANSER.PERCIVES IT AS EASY.LIKES OXY/NEVER REALLY SOLD ON MSC.MAY BE GUNSHY OF MORPH.THIS GOOD CHOICE.DOES USE PERC ON THESE PTS.SHWD CONVERSION FROM PERC AND DURA.F/U
PPLPMDL0800000001	GARFIELD HTS	OH	4412F	2/6/1996	WILL NOT PUT IN.NEED TO CALL AND ASK AS A CUSTOMER
PPLPMDL0800000001	STRONGSVILLE	OH	44136	2/6/1996	RCK SAID THAT HE WOULD ORDER TOMORROW.SHOULD BE IN BY END OF WEEK
PPLPMDL0800000001	CLEVELAND	OH	44195	2/6/1996	EXTREMELY INT AND EXCITED RE IT! USES A TON OF NARCS HERE. WANTS ME TO COME TO FELLOWS MTG ON THURS AND PRESENT!!!! WANTS TO SPEAK FOR US-WILL BE GOLDMINE FOR OXY.ASKED IF IT WAS ON FORMULARY YET!! KNOWS DR. ZHUKOVSKY VERY WELL.
PPLPMDL0800000001	TWINSBURG	OH	44087	2/6/1996	RHONDA WILL NOT ORDER UNTIL THEY SEE RX'S
PPLPMDL0800000001	BEDFORD	OH	44146	2/6/1996	NEED TO FOLLOW UP TO SEE IF THEY WILL PLACE AN ORDER
PPLPMDL0800000001	STRONGSVILLE	OH	44136	2/6/1996	KEN SAID THAT HE WOULD SHOW TO PIC BUT HE WLL NOT ORDER
PPLPMDL0800000001	AKRON	OH	44304	2/6/1996	DR RUBY REAL OPEN PRESENTED PRODUCT USES VICO FIRST / WILL USE NEED TO FOLLOW FOR FORM APPROV
PPLPMDL0800000001	INDEPENDENCE	OH	44131	2/6/1996	TRYING TO GET AN IN SERVICE FOR OXY.NEED TO CALL KAREN AND SET TME.TRY AGAIN FR.
PPLPMDL0800000001	CLEVELAND	OH	44195	2/6/1996	SAW BRIEFLY IN HALL-GAVE INFO ON OXY-TOLD HIM I WOULD BE BACK ON THURS.
PPLPMDL0800000001	CLEVELAND	OH	44109	2/6/1996	VERY INT IN OXY/USES PERC OR VIC OR TYL AFTER NSAIDS.HAS PT CURR FOR THIS/WILL USE ALSO WITH PUMPS/BETTER TOLERATED THAN MORPH.MSC-HAS SEVERAL PTS ON IT NOW/SPOKE ON IT LAST SAT. AT THE CLEVE SOCIETY OF ANESTH. MTG.WILL SPEAK FOR US.GET CV. CK BACK 2 WKS.
PPLPMDL0800000001	FAIRLAWN	OH	44333	2/6/1996	DISCUSSED PROPER USE OF OXY USES VICO RIGHT AFTER NSAIDS FAIL DONTN THINK USES ALOT/ POSITIONED IN ALL COMBOS WITH BENEFIT ELIMINATING ACETAMEN/ Q12 LEAST INVASIVE
PPLPMDL0800000001	EUCLID	OH	44119	2/9/1996	SAMPLES
PPLPMDL0800000001	GATES MILLS	OH	44140	2/7/1996	DOESN'T KNOW A WHOLE LOT ABOUT PAIN MGMT-ONLY WHAT I'VE TOLD HIM IN PAST ABOUT MSC/USED TO USE PATCHES FOR NURSING HOME PTS/FEELS MUCH MORE COMFORTABLE W/OXYCODONE/SD WILL CONSIDER DEF FOR PTS.LIKES EASE OF DOSING
PPLPMDL0800000001	BARBERTON	OH	44203	2/7/1996	WILL NEED TO GET WRITTEN REQUEST FROM CANCER TREATMENT CENTER FOR OXY APPROVAL. PHARMACY NEEDS SPECIFIC REQUEST AS WELL AS A FORMULARY BINDER FOR APPROVAL. NEED TO FOLLOW WITH HAAS AND HAZRA FOR INFORMATION. ALSO NEED TO TALK WITH RICK THOMPSON FOR HELP IN FORMULARY APPROVAL.
PPLPMDL0800000001	CLEVELAND	OH	44195	2/7/1996	VERY BUSY ID DOC/TREATS LOTS OF AIDS.HARD TO TREAT THEIR PAIN.DIDN'T HAVE A LOT OF TIME TO DISCUSS.GAVE INFO.LIKES OXY AND MOST PTS ON PERC AT SOME POINT.WILL DISCUSS AT L LENGTH NX WK W/APPT.
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/7/1996	HIS HESITATION MAY BE DUE TO HIS LACK OF SEENG ANY PURDUE REP.WORK ON RAPPORT AND IT MAY HELP WITH FUTURE STOCKING
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/7/1996	TRCA ORDERED TODAY
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/7/1996	NEED TO FOLLOW TO MAKE SURE THAT THEY ORDER
PPLPMDL0800000001	AKRON	OH	44313	2/9/1996	WENT OVER UNIPHLY NHLBI REVISIONS/ POSITIONED AS UNDERLYING DISEASE THERAPY
PPLPMDL0800000001	NORTON	OH	44203	2/7/1996	HAD NOT BROUGHT IN OXY. DETAILED AGAIN ON THE PRODUCT AND DISCUSSED DR. MATHEWS INTEREST. SAID HE WOULD ORDER THIS WEEK WOULD NOT FILL OUT 222 IN MY PRESCENCE.
PPLPMDL0800000001	CLEVELAND	OH	44118	2/7/1996	THE BIG THING HERE IS TO GET THE TIME FOR A NEW PRODUCT LEFT THE PLNEED TO TAKE N A PIECE AND MAYBE THAT CAN BUY SOME TIME
PPLPMDL0800000001	BARBERTON	OH	44203	2/7/1996	COMMITTED TO STOCKING THE 10MG TABLET SINCE THEY WERE NOW STOCKING IN THEIR REVCO WAREHOUSE.
PPLPMDL0800000001	GARFIELD	OH	44125	2/9/1996	MAY WANT TO DROP AS A TARGET
PPLPMDL0800000001	BARBERTON	OH	44203	2/7/1996	COMMITTED TO PULLING 10MG TABLET FROM REVCO WAREHOUSE.
PPLPMDL0800000001	LAKEWOOD	OH	44107	2/7/1996	KNOWS IT ALL BUT INT ON OXY-USES A LOT OF PERC BUT CONCERNED ABOUT ABUSE W/THIS SINCE IT PEAKS QUICKLY LIKE PERC.SD WD TRY.MOSTLY NON-CA PTS.WOULD BE GOOD CHOICE FOR THEM.GETS AN OCCASIONAL CA PT AND THINKS THIS WOULD BE GREAT FOR THEM. NEW PRATICE SO DOESN'T SEE MANY CA PTS-WORKS W/OBRIEN ON MANY PTS.
PPLPMDL0800000001	EAST CLEVELAND	OH	44112	2/7/1996	REBATE
PPLPMDL0800000001	AKRON	OH	44313	2/12/1996	SHOWED DOC. NEW SSTDARDS FEELING BETTER ABOUT THEOPHY USAGE OF UNIPHLY INCREASING
PPLPMDL0800000001	MACEDONIA	OH	44056	2/7/1996	REBATE
PPLPMDL0800000001	BARBERTON	OH	44203	2/7/1996	HAD NOT BROUGHT IN THE 10MG TABLET. SAID THAT HE FORGOT ABOUT IT. BUT WOULD ORDER ON NEXT NARCOTIC ORDER. FOLLOW NEXT WEEK ON STOCKING.
PPLPMDL0800000001	CLEVELAND	OH	44113	2/7/1996	HAS 2 PTS ON OXY-NO WORD- WILL FIND OUT HOW THEY ARE DOING IN 2 WKS-NO NEWS IS GOOD NEWS THO.1 PT SD IT DIDN'T LAST 12 HRS.TOLD HIM TO TAKE 3 INSTEAD-NO-WANTED IT 3 TIMES A DAY INSTEAD.SD DR. STEFFEE SD OK NOT GOING TO HAPPEN WITH MANY PTS BUT THIS IS NOT A CA PT-CHRONIC BACK PAIN.VERY HAPPY W/RESULTS.
PPLPMDL0800000001	GATES MILLS	OH	44040	2/7/1996	LOVED IDEA OF OXY/DID LUNCH FOR OFC/USES PERC AFTER NSAIDS WILL POSITION OXY THERE FOR SALE-ALSO USING TYL 3.LOVED Q12 HAS PT RIGHT NOW ON 10 PERC D DAY.WILL TRY
PPLPMDL0800000001	LYNDHURST	OH	44124	2/12/1996	THIS S A CATCH AS CATCH CAN OFFCE BUT COULD BE A UN TARGET. NEED TO PROBE TO SEE WHAT KIND OF POTENTIAL
PPLPMDL0800000001	RICHMOND HTS	OH	44143	2/8/1996	DID BREAKFAST INSERVICE FOR HIM AND OTHER RESIDENTS.LOVES IDEA OF OXYCONTIN /NEVER REALLY CONFIDENT IN MSC/RATHER USE THIS/FEELS VERY GOOD ABOUT IT EXCEPT FOR ABUSE POTENTIAL HAS 5 PTS RIGHT NOW THAT WOULD BE GOOD CANDIDATES-1 DOESN'T LIKE TAKING PILLS THOUGH.BIG VIC GUY AND WOULD USE IN PLACE OF THAT.GOING ON VACATION NX WK BUT VICKY WILL TRY ON PTS
PPLPMDL0800000001	CLEVELAND	OH	44195	2/8/1996	ATTENDED FELLOWS MTG TO HEAR ABOUT OXY/SD GOOD CHOICE/WILL TRY.NEED TO SCHEDULE AN APPT W/HIM.
PPLPMDL0800000001	CLEVELAND	OH	44195	2/8/1996	PREDENTED TO HER W/FELLOWS AT MTG IN A.M./SHE TREATS A LOT OF ACUTE PAIN BUT IS VERY INT IN OXY DISPECTED THE PKG INSERT AND ASKED A LOT OF QUESTIONS.WILL TRY.
PPLPMDL0800000001	LYNDHURST	OH	44124	2/8/1996	HE SEEMS LIKE HE WILL HELP W OXY.WORK THRU VIRGINIA.NEED TO SEE IF HE CAN GET ON FORM.HAVE TO GET HS DIL BUSINESS

PPLPMDL0800000001	AKRON	OH	44307	2/8/1996	QUICK STANDUP PASSING THROUGH ROBINSON MEM ASKED ME TO LEAVE LITERATURE
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	2/8/1996	TRYING TO GET MORE TIME W DICKMAN.TALKED TO VIRGINIA KEREKES AND SHE SEEMED EXCTED
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	2/8/1996	NEED TO FOLLOW UP W LIST FOR STOCKED STORES AND ALSO TELL OF NEW PHARMACY ORDERING PRODUCT
PPLPMDL0800000001	CLEVELAND	OH	44106	2/8/1996	WENT OVER THE NEW PRODUCT AND I NEEDED TO MAKE SURE THAT SHE KNOWS WHERE TO PLACE.SHE TALKED OF USING IT AT UH.SHOW HER THE CLNCL DATA WHEN AVAILABLE
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/12/1996	NOT SURE ABOUT THE OXY TARGET BUT LEFT LITERATURE.MAY GET MORE TIME N THE HOSPITAL
PPLPMDL0800000001	AKRON	OH	44310	2/8/1996	GAVE DOC STOCKING LIST
	BEACHWOOD	OH	44122	2/12/1996	WENT OVER THE KIDNEY REPRNT.FOCUSED ON FACT THAT PATENTS SYSPOTMS COME BACK WHEN TAKEN OFF AND AT LOW LEVELS. USED THAT TO CORRELATE THE FACT THAT THAT SAME BENEFIT CAN BE SEEN WHEN ADDED ON.COMMITTED TO HS OWN STUDY
PPLPMDL0800000001	CLEVELAND	OH	44112	2/13/1996	NOT UTE SURE SHE UNDERSTANDS ABOUT OXY BUT NEED TO SEE WHAT POTENTIAL SHE HAS FOR PRODUCT
PPLPMDL0800000001	E CLEVELAND	OH	44112	2/13/1996	WENT OVER THE KIDNEY ARTCLE AND TRED TO CORRELATE THE BEN- EFTS OF ADDNG ON.TALKED OF HOW THS SHOULD NOT BE A SNGL E AGENT LIKE HYPERTENSON
PPLPMDL0800000001	CLEVELAND	OH	44195	2/8/1996	PRESENTED AT THE FELLOWS MTG IN AM/HE THINKS IT IS GREAT AND WILL USE IN CLINIC TODAY.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/8/1996	HE SHOULD DO A GREAT VOLUME FOR OXY.KEEP TRACK
PPLPMDL0800000001	HUDSON	OH	44236	2/8/1996	CHRIS DOES A GREAT DEAL OF PAIN MANAGEMENT AND WORKS WITH AKRON HOSPC.KEEP HM UP ON NEW NFO AT ALL TIMES
PPLPMDL0800000001	CLEVELAND	OH	44106	2/8/1996	HE WAS REALLY OFFENDED BY OUR LAST CALL.DONT KNOW IF HE WILL EVER GET OVER IT.NOT ANXIOUS TO TALK TO ME ANYMORE
PPLPMDL0800000001	CLEVELAND	OH	44106	2/8/1996	TRIED TO FOLLOW UP WITH BOSWELL ABOUT THE WORKSHOP.
PPLPMDL0800000001	CLEVELAND	OH	44106	2/8/1996	DR KEUTTAH TOOK TO OXY VERY WELL.SHE SHOULD BE ABLE TO USE AT UH.MAY WANT TO DO A LUNCH DURING MONDAY'S CLNC. STEINBURG WONT TALK TO ME ANYMORE
PPLPMDL0800000001	CLEVELAND	OH	44195	2/8/1996	ATTENDED THE FELLOWS MTG WHERE I PRESENTED.SAYS OXY IS VERY EFF AND USES A LOT OF PERC.LOVED Q12H OF OXYCONTIN.SAYS HAVE BEEN WAITING FOR SOMETHING LIKE THIS.WANTS SUPPORT FOR UP- COMING SEMINAR.
PPLPMDL0800000001	CLEVELAND	OH	44119	2/9/1996	DISCUSSED SEMINAR/VERY HIGH ON OXY/THINKS HE KNOWS IT ALL THOUGH/WANTS TO DISCUSS W/ELIZABETH TO SEE ABOUT HAVING ME PRESENT TO EACH OFC/ELIZ CAME IN/DIDN'T SAY TOO MUCH/SHE IS A "MORPHINE GURU" AND WILL BE HARD TO CONVINCE/AGNEBERG NOT OCNVINCED THAT IT'S BETTER THAN MSC/NDs TO TRY/MAY POS- ITION IT BEFORE MSC BUT THEN USE MSC TOO/CONCERNED W/EDUC
PPLPMDL0800000001	AKRON	OH	44307	2/9/1996	INTERVIEWED PHARM D/SUZANNE SAID WILL WORK WITH KARLEN FOR PAIN STARTING TO GET REFERRALS OUTPATIENT HAS IN AND IN HOUSE
PPLPMDL0800000001	PAPMA HEIGHTS	OH	44130	2/9/1996	TALKED TO ED WHO WAS FLING N AND HE SAD HE WLL TELL PC
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	2/9/1996	SHORT NEED TO FIND WHAT HE DO F ANYTHING FOR FORM
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/9/1996	GOOD TOSEE WARREN HE SHOULD ORDER TODAY AND THS MAY BE A BG VOLUME FOR BOTH OF US
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	2/9/1996	NEED TO OCME WHEN REGULAR RPH S HERE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	2/14/1996	GETTING MORE FAM W THEOPH USE.NEED TO GO OVER KIDNEY AND GET HM ADDNG UNPHYL ON TO ASTHMA AND COPD
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	2/9/1996	NEED MORE FOLLOW UP BECAUSE THEY HAVE BEEN EXTREMELY BUSY
	CLEVELAND	OH	44111	2/9/1996	HAS 2 PTS ON OXY AND 1 MORE THAT HE IS GOING TO TRY IT ON TODAY OR TOMW/50 FAR SO GOOD/1 PT ISN'T DOING WELL BUT HE DOESN'T THINK ITS FROM THE OXY/PT HAS OTHER PROBLEMS PSYCH WILL CONTINUE TO USE/WILL SEE NX WEEK AND GIVE HIM FORM REQ/
PPLPMDL0800000001	CLEVELAND	OH	44195	2/14/1996	DID INSERVICE ON OXYCONTIN FOR PALLIATIVE CARE GRAND ROUNDS
PPLPMDL0800000001	AKRON	OH	44302	2/9/1996	HAVE PATIENTS ON ALL STRENGTHS ALREADY
PPLPMDL0800000001	AKRON	OH	44302	2/9/1996	DID 10 QUESTIONS FOR SPEAKERS BUREAU LIKES OXYCONTIN
PPLPMDL0800000001	AKRON	OH	44302	2/9/1996	ALREADY USING IN HOUSE. DOC WANTS TO SPEAK ON OXYCONTIN AT THE HOSPITAL GRAND ROUNDS/ STARTING A LOT OF PATIENTS ON IT DOING WELL
PPLPMDL0800000001	CLEVELAND	OH	44109	2/14/1996	O.R.- CKD W/JEFF ON ORDERING SITUATION. PURCH-SAW NANCY BURTON ABOUT BACKORDER PROBLEM W/BAXTER
PPLPMDL0800000001	CLEVELAND	OH	44109	2/14/1996	SAW ED CARTER AND PRESENTED OXYCONTIN
PPLPMDL0800000001	EUCLID	OH	44119	2/9/1996	DID LUNCH/VERY COCKY ABOUT THIS/SAYS DURA IS GREATEST THING SINCE SLICED BREAD/WASN'T 100% LISTENING TO ME BUT DID SAY SHE USES PERC/VIC/TYL ETC BEFORE PATCHES OR MSC/WILL TRY IT NX-STRESS DIFF BETW OXY AND DURA/SHE'LL BE A TOUGH ONE
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	2/9/1996	SHE HAS DONE NOTHING ABOUT THE MSC STORY.SHE S STARTING TO GET BG BILLS AND T S ONLY A MATTER OF TME BEFORE SOMETHING S CHANGED
PPLPMDL0800000001	INDEPENDENCE	OH	44131	2/9/1996	SET SERVICE FOR OXY.NEED TO BRNG SNACKS
PPLPMDL0800000001	AKRON	OH	44304	2/9/1996	SHOWED EASE LESS INVASIVE/ DOSING NOT HAVING TO GO TO STEP 3
PPLPMDL0800000001	AKRON	OH	44309	2/9/1996	USED OXY IN A FEW PATIENTS DOING WELL/ SHOWED WITHDRAWL INFORMATION SEEMS LIKE REALLY LIKES PRODUCT
	CLEVELAND	OH	44119	2/9/1996	DID LUNCH FOR ONCOLOGY/VERY INT IN OXY/USES PERC FREQ AND ALSO TYL3/LOVED Q12H AND LESS SE/NX-STRESS THAT HE DOESN'T HAVE TO LEAVE IT AND GO TO SOMETHING ELSE/POSITIONS IT BEFOR MSC BUT MAY LEAVE IT/
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	2/12/1996	WARREN S HESTANT HERE TO ORDER.HE DOES NOT SEE MANY NARC WLL NEED TO ASK ABOUT DALY
PPLPMDL0800000001	LYNDHURST	OH	44124	2/12/1996	SHORT CALL TRYNG TO GET HER TO GVE MORE TME.NEED TO FGURE OUT WHERE THE NUMBERS ARE COMING FROM AND WHAT TYPE OF MED SHE DOES N THS PR CARE SETNG
PPLPMDL0800000001	LYNDHURST	OH	44124	2/12/1996	MADE APPT FOR THUR.MUST HAVE LIKED THE MATERAL LEFT BEHND
PPLPMDL0800000001	AKRON	OH	44333	2/12/1996	HAD20 MG IN STOCK
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/12/1996	ORDER SHOULD BE N BY THURS
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	2/12/1996	MADE APPT W DCKMAN AND LEFT CARD W THOTA.BAUSE S AT HURON RD AND MAY HAVE BETTER ACCESS THERE.WORK ON GETTING SERVICE AT THAT HOSP AS WELL.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/15/1996	MAY NOT BE A TARGET FOR LONG
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	2/12/1996	FOLLOWED UP W A STOCKNG LST FOR OXY
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/12/1996	DAVE WAS VERY BUSY AND SAD THAT HE WOULD ORDER BUT NOT SURE F HE REALLY WLL
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/12/1996	REBATE
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/12/1996	THHOUGHT HE MIGHT BE A GREAT CAND BUT HE SHOULD BE VERY SECONDARY.HE USES ALOT OF PERC BUT ONLY 20 TABS AT A TME AND FOR ONLY A FEW DAYS
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	2/12/1996	GEORGE KNOWS GLEN AND THEY GET ALOT OF RX'S FROM DCKMAN
PPLPMDL0800000001	FAIRLAWN	OH	44313	2/12/1996	STAN PUT 30PATIENTS ON OXY NOT SEEING RAVE REVIEWS I THINK NOT USING STRONG ENOUGH DOSE
PPLPMDL0800000001	AKRON	OH	44313	2/12/1996	HAD 10,20,40 IN STOK
PPLPMDL0800000001	CLEVELAND	OH	44113	2/15/1996	HAVE 2 PTS ON OXY RIGHT NOW/BOTH FROM DR MASSOUH
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/13/1996	SHORT AT WNDOW.T WLL BE NTERESTNG TO PROBE TO SEE HOW HE USES PERCOCET.OFFCE SEEMS NCE
PPLPMDL0800000001	CLEVELAND	OH	44111	2/15/1996	HAVE DISPENSED ALREADY
PPLPMDL0800000001	EAST CLEVELAND	OH	44112	2/13/1996	MOSTLY WELFARE SO COME WHEN COVERAGE S SECURE
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	2/13/1996	NOT SURE WHAT POTENTIAL HE HAS BUT GVE LST BENEFIT OF DOUBT
PPLPMDL0800000001	LYNDHURST	OH	44124	2/13/1996	WENT OVER OXY W MR FOX AND HE SAD THAT HE WOULD STOCK NEED TO FOLLOW UP TO SEE ANY TRUTH TO HS STATEMENT
PPLPMDL0800000001	AKRON	OH	44320	2/13/1996	OXY PRESENTATION, PRETTYWELL, CLINICAL COMPARISON/ DURAGESIC SENTIMENT THAT THEY DID NOT LIKE DURAGESIC APPEARED TO LIKE MSC
PPLPMDL0800000001	CLEVELAND	OH	44112	2/13/1996	WENT TO THE ONC AND PAN CLNC.MET JULEE AND MADE ARRANGEMENT FOR SERVICE.PARK, PRCE AND ABRAKSA ARE PRNCPAL DR'S FOR THE HOSP
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/13/1996	SHORT.RECEP SUDDENLY PASSED AWAY AND OFFCE S REALLY EFFECTED.MET AT WNDOW AND SAD THAT - WLL COME BACK
PPLPMDL0800000001	AKRON	OH	44304	2/13/1996	OXY QUICK PRESENTATION HE SAID I WILL USE THIS PRODUCT
PPLPMDL0800000001	E CLEVELAND	OH	44112	2/13/1996	NO LUCK
PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44106	2/13/1996	NEED TO GET COMMITTMENT
	LYNDHURST	OH	44124	2/13/1996	HE WAS EXCTED AND WLL PUT TWO PATENTS ON OXY ON THURSDAY. WENT OVER NFO FROM THE PACKAGE NSERT AND TALKED ALOT ABOUT THE DEL SYSTEM.NEED TO PONT OUT HOW TWICE AS MUCH OF THE ORAL DOSE GETS TO THE BLOOD
PPLPMDL0800000001	RICHMOND HTS.	OH	44143	2/13/1996	USES TYL3 AND VIC THEN PERC THEN PUMPS OR MORPH/REALLY LIKED IDEA OF OXY/HAS SEVERAL PTS ON PERC/50 WILL CONVERT 3-4 PTS TO OXY WHEN SEES THEM NEXT/AT RHGH COVERING WHILE BARRETT ON
PPLPMDL0800000001	EUCLID	OH	44132	2/13/1996	SEES NURSING HOME PTS AND SOME CA PTS/USING TYL 3,MORPH. DURA/CONCERNED ABOUT TRUE Q12H5D WANTED TO READ INFO OVER FIRST/GET BACK IN SOON AND CORRECT ERROR ABOUT Q12H
PPLPMDL0800000001	CLEVELAND	OH	44122	2/14/1996	REMNDED ABOUT OXY AND GAVE HIM A LST FOR STORES STOCKNG. ALSO FOUND OUT THAT HE DOES ALOT OF WORK AT HURON
PPLPMDL0800000001	CLEVELAND	OH	44195	2/14/1996	BIGGEST AIDS DOC AT THE CLNIC/USES THE CANCER STEPLADDER MOST OF THE TIME.LIKES LA MORPH/VERY INT IN THIS/HAS SEVERAL PTS ON PERC AND TYL3 ETC.WILL USE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	2/14/1996	HE SAD THAT HE HAS ALLREADY HAD SOMEONE ASK ABOUT OXY BUJUT HE DOES NOT REMEMBER WHO.FOLLOW TO SEE MOVEMENT
PPLPMDL0800000001	MAYFIELD VILLAGE	OH	44143	2/16/1996	MET NEW PHARM-BARB/DOESN'T KNOW ANYTHING
PPLPMDL0800000001	WESTLAKE	OH	44145	2/16/1996	SK"S" AOKAY....INSERVICE FOR OXY WILL BE CONSIDERED... POSSIBLY A STAFF MEETING YET TO BE DETERMINED....
PPLPMDL0800000001	CLEVELAND	OH	44195	2/14/1996	HAS SEEN ALL THE LIT FROM OTHER DOCS/HE'S A FELLOW IN PALLI- ATIVE CARE/SD WD USE
PPLPMDL0800000001	AKRON	OH	44307	2/14/1996	OXY PRESENTATION, LIKES DRUG
PPLPMDL0800000001	CLEVELAND	OH	44109	2/14/1996	BUSY BUT CAUGHT INBETWEEN PTS/SHWD OXY/KNEW BOUT IT ALREADY AND LIKED IDEA/ND TO DO LUNCH/SET 1 UP
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	2/16/1996	TRYNG TO SLT MORE ON THEOP.WENT OVER KIDNEY AND TRED TO GET HM TO ADD ON AS OPPOSED TO USNG SNGULARLY.ALSO TALKED ABOUT NEW NHBL BREFLY
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	2/14/1996	GOT HS ATTENTION W OXY AND ALSO THE NURSES THEY EVEN SET A TME FOR LUNCH AND NSERVICE FOR THE NURSES AND DRs
PPLPMDL0800000001	CLEVELAND	OH	44109	2/14/1996	VERY BUSY/WED. NOT GOOD DAY/BRIEFLY SHWD INFO AND LEFT IT FOR HIM.SD TO COME BACK
PPLPMDL0800000001	CLEVELAND	OH	44113	2/14/1996	PT HE WANTED TO PUT ON OXY HE ENDED UP NOT PUTTING ON IT CUZ PT DIDN'T WANT TO BE/KEEP HITTING TO FIND BEST PT-NOT ONE CURR ON MSC

PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	2/14/1996	MET W JEANETTE WHO S THE CLNCL RPH AND SET A TME FOR CLNCL CONFERENCE N MAY
PPLPMDL0800000001	CLEVELAND	OH	44195	2/14/1996	ATTENDED INSERVICE ON OXY/NOT HAPPY W/OUR CONVERSIONS/ESP FROM IV MORPHINE.
PPLPMDL0800000001	CLEVELAND	OH	44122	2/14/1996	HE HAS PATENTS THAT HE WLL CONVERT FAST.WANTED ME TO GET NVOLVED WITH CLN CONFERENCES AND ALSO MADE LUUNCH APPT TO GET NFO FASTER
PPLPMDL0800000001	CLEVELAND	OH	44195	2/14/1996	ATTENDED INSERVICE ON OXY/CONCERNED W/STOCK AVAILABILITY AT THE DRUGSTORES AND ALSO PATCH CONVERSION/HAS SEVERAL PTS ON IT AND MOST ARE DOING WELL.ALSO CONCERNED W/A FEW OF THE OTHER
PPLPMDL0800000001					CONVERSIONS.SD WE SHOULD HAVE HAD CLINICAL DATA AND STUDIES TO PRESENT.
PPLPMDL0800000001	AKRON	OH	44307	2/15/1996	SETUP INSERVICE WITH OBGYN / CALLED ON PHARMACY/ JOE SAID WILL HAVE NO PROBLEM WITH FORMULARY
PPLPMDL0800000001	CLEVELAND	OH	44111	2/15/1996	CONFIRMED OUR LUNCH FOR RESIDENTS IN A FEW WKS/NO CHANCE TO USE OXY YET
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	2/15/1996	ORDER WHEN HE SEES RX'S
PPLPMDL0800000001	WESTLAKE	OH	44145	2/16/1996	NOT CHANGED WITH REGARD TO UNI....HE HAS SEEN AND READ BARNES AND THE "ASK" SURVEY...I THINK HE'S INTIMIDATED BY HIS ASSOCIATES..... IT'S ONLY A GUESS....
PPLPMDL0800000001	CLEVELAND	OH	44111	2/15/1996	QUICK THRU WINDOW/NO USE YET/HASN'T REALLY LOOKD AT INFO BUT WILL
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/15/1996	NEED TO WORK W NURSES N PAN CTR TO GET PROGRAMS RUNNING. TRY STARTING W LUNCK AND DO SERVICE FOR PAN NURSES AND THEN TRY OTHER PARTS OF THE HOSP
PPLPMDL0800000001	LYNDHURST	OH	44124	2/15/1996	HS LADDER S TO START W PERC AND GO TO ETHER MORPHINE OR DLAUDED.HE USES DLAUDED FOR THE SE SAVNGS.TALKED ABOUT THE ABUSE POTENTAL AND BENEFITS OF SE W OXY AND WLL NEED TO FOLLOW UP W THE
PPLPMDL0800000001					CLNCL TRALS ESP THE DOSNG OF CA PAT'S
PPLPMDL0800000001	AKRON	OH	44333	2/15/1996	HAD 10,20
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	2/15/1996	SENOKOT S THE WAY TO GET BACK TO THE NURSES N ONC.FOLLOW UP W DCKMAN TO SEE HOW HE S DONG W OXY.
PPLPMDL0800000001	PARMA	OH	44129	2/20/1996	KEEP PERSTNAT.HE S USNG SAMPLES SO THAT S A GOOD SGN
PPLPMDL0800000001	CLEVELAND	OH	44195	2/20/1996	HAVE DISPENSED 3 MORE RX
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/15/1996	SHOULD NOT BE A SUPER CORE
PPLPMDL0800000001	CLEVELAND	OH	44111	2/15/1996	HAS 3 PTS ON OXY-2 ARE HOSPICE/REALLY LIKES HOW IT IS GOING/ WANTS LUTHERAN HOSPITAL TO STOCK IT FOR HOSPICE/CALLED PHCY WONT STOCK UNTIL SEES RX RIGHT NOW HE IS CONVERTING PERC/TYL PTS WANTS
PPLPMDL0800000001					ME TO HELP HIM PAY FOR BOOK
PPLPMDL0800000001	CLEVELAND	OH	44109	2/20/1996	VERY INT ON POSSIBLE 600MG UNI/ALSO WANTS INFO ON CHILDREN'S SYRUP/WANTS ME TO DISPLAY AT APPO IN APRIL
PPLPMDL0800000001	AKRON	OH	44302	2/20/1996	AGREED TO SPEAK TO RESIDENTS AND PPS WENT OVER NHLBI ALSO OXY SAID PATIENT WILL CONVERT OVER
PPLPMDL0800000001	CLEVELAND	OH	44112	2/15/1996	WLL NEED TO SPEND MORE TIME TO EVALUATE
PPLPMDL0800000001	AKRON	OH	44302	2/15/1996	INFORMED DOC OF PRIOR AUTHORIZATION
PPLPMDL0800000001	AKRON	OH	44304	2/15/1996	DR FILLEDOUT FORM FOR FORMULARY/ SAID USING INHOSPITAL ASKED MARQUEINEZ IF HEARD OF OXY/ NEED TO GO BACK SAID HAS A COUPLE PATIENTS ON IT
PPLPMDL0800000001	STOW	OH	44224	2/15/1996	COREY SAD THAT HE WOULD ORDER
PPLPMDL0800000001	AKRON	OH	44320	2/15/1996	SET UP WITH PATTI , FOR NURSES
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/15/1996	ALLEN WROTE FOR FFY 10MG OXY ON TUES
PPLPMDL0800000001	PARMA	OH	44134	2/20/1996	TRYING TO GET MORE AWARENESS
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	2/20/1996	NOT SJURE HOW MCH POTENTIAL.WLL NEED TO SELL THEOP BG TME
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	2/15/1996	VERY OPEN TO OXY EMPHASIZED THE EFF AND SE AND TRED TO GET HS ULTRAM BUSINESS
PPLPMDL0800000001	GATES MILLS	OH	44140	2/16/1996	REMEMBERED OXY/NO USE YET/NO NURSING HOME PTS ON ANYTHING FOR CHRONIC PAIN HE SAYS/HARD TO BELIEVE/DISC USING ON DARV PT/SD MAYBE
PPLPMDL0800000001	WARRENSVILLE	OH	44122	2/16/1996	LET HM KNOW THAT HE CAN START TO RX.WLL NEED TO GO OVER MORE BENEFITS NEXT WEEK AT THE LUNCH
PPLPMDL0800000001	GATES MILLS	OH	44040	2/16/1996	WONT GIVE ME ANY INFO/NOT MANY CA PTS/RHU OR OP PTS USES PATCH/WHY? DON'T KNOWDIS BENEFITS OF OXY OVER PATCH/SD WD CONSIDER
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	BOUGHT HIM HS BOOK HE WANTED/HASN'T USED OXY YET BUT SD HE WD FOR SURE NOW/COULDN'T BELIEVE I BOUGHT IT FOR HIM/SD HE WENT TO USE IT THE OTHER DAY BUT DIDN'T HAVE THE INFO ON IT W/HIM/ND
PPLPMDL0800000001					TO GET IT IN THE HOSPITAL
PPLPMDL0800000001	WESTLAKE	OH	44145	2/16/1996	EXCELLENT BEGINNING FOR OXY...DR CUNNINGHAM SAID THEY HAD DISCUSSED OXYCONTIN AT THE TUMOR BOARD MEETING AND IT SEEMED THAT ALL TOOK GREAT INTEREST....HE SAID HE WILL USE OXY... GAVE A SIGNED
PPLPMDL0800000001					SCRIPT..ASKING TO STOCK OXY FOR HS PTS....
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	HASN'T USED YET BUT GLAD I REMINDED HIM AND N OW HE WLL
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	2/16/1996	WORKERS COMP COVERAGE SHOULD BE A PLUS SEEMS LIKE OXY MAY HAVE A PLACE FOR HM.ACET TOX MAY BE A FFACTOR
PPLPMDL0800000001	CLEVELAND	OH	44122	2/16/1996	RON BARRON SUGGESTED TO START CALLING ON DR.HE DOES CLEVELAND REHAB PATENTS NOW AND USNG ALOT OF DURAGESC NEED TO MAKE HM FEEL COMFORTABLE W PROBES AND GET HM STARTED ON OXY
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	DIDN'T HAVE APPT W/HIM/JUST SORT OF CAUGHT HIM IN HALY BRIEFLY GAVE HIM INFO ON OXY-DIDN'T REALLY DISCUSS IT/HE DIDN'T WANT TO TALK AND I CAUGHT HIM OFF GUARD
PPLPMDL0800000001	CLEVELAND	OH	44128	2/16/1996	MAY HAVE CONFUSED HM A LTTLE.NEED TO MAKE SURE THAT HE UNDERSTANDS HOW TO WRTE AND WHEN.NEED TO MAKE SURE THAT HE KNOWS HOW TO CONVERT FROM FXED COMBO'S
PPLPMDL0800000001	CLEVELAND	OH	44109	2/21/1996	STOPPED BY MY DISPLAY AND STAYED FOR 1 SEC/SD GETTING AWAY FROM THEO/LIKES STEROIDS/BUT WHEN NEEDS IT-QD IS GOOD-TRIED TO SHOW COPD VISUAL BUT WALKED AWAY/
PPLPMDL0800000001	CLEVELAND	OH	44109	2/21/1996	DID HOSPITAL DISPLAY
PPLPMDL0800000001	CLEVELAND	OH	44109	2/21/1996	GREAT DISCUSSION!! SAYS USES LOTS OF UNI/DISCUSSED NEW COPD VISUAL AND NHL GUIDELINES.DISC WHY UNI BETTER THAN UNIDUR- VERY INT IN PRICE.OXY-SAYS HAS LOTS OF CHRONIC PAIN PTS AND WILL TRY
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	VERY CONCERNED W/PRICE/SD LIKES IDEA BUT WONT USE UNTIL IT GETS ON FORMULARY!!ITOO HARD TO CONVERT PTS WHEN THEY ARE ON IT AND CAN'T GET IT WHEN THEY COME TO HOSPITAL FOR SOME- THING/ARE
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	ALL YOUR PTS GOING TO COME IN TO HOSP?NO-WELL WHY NOT TRY ON ONE OF THEM? GOOD IDEA/WILL DO THAT
PPLPMDL0800000001	CLEVELAND	OH	44195	2/16/1996	ANOTHER GOOD DISCUSSION/HASN'T TRIED YET/DOESN'T HAVE ANY PTS THAT ARE IN-BETWEEN-THEY ARE EITHER ON MORPH OR NOTHING BUT WILL USE WHEN THOSE PTS GET WORSE/ND'S TO BE ONFORMULARY
PPLPMDL0800000001	GATES MILLS	OH	44040	2/16/1996	HASN'T TRIED YET/CONCERNED W/PRICE VS MSC/STRANGE MAN AND HARD TO TALK TO/TRIED TO STRESS USING THIS FIRST AND STAYING W/IT/AGREED BUT NO COMMITMENT
PPLPMDL0800000001	WARRENSVILLE HT	OH	44128	2/16/1996	MARSH S STLL KEY
PPLPMDL0800000001	PARMA	OH	44129	2/21/1996	TRYING TO MAKE APPTS W PHARMACY AND MAT MANAGEMENT
PPLPMDL0800000001	NORTHFIELD	OH	44067	2/16/1996	NEED TO FND RICHARD
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	2/16/1996	STARTED A PATENT ON THE OXY.REMNDED ABOUT THE UPCOMNG LUNCH AND TRED TO GET FEEDBACK
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	2/16/1996	OXY MAY E A HELP FOR HM.NEED TO GET HM ADDNG ON THEOP FOR MORE PATENTS
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	2/16/1996	DETALED OXY.RAPPORE WLL HELP SHE LKES GENERC DRUGS.SHE S ON P&T BUT HERE SHE S MOSTLY CONCERNED W OUTPATENT. NEED TO GET HELP FORM ONCOL TO GET ON FORM.TRY TO GET FEEDBACK AND UESTONS AT
PPLPMDL0800000001					LUNCH NEXT WEEK
PPLPMDL0800000001	AKRON	OH	44309	2/20/1996	SET UP INSERVICE AT ONCOLOGY/ DID RAD ONC INSERVICE
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/20/1996	WENT AND SCHEDULED A LUUNCH SERVICE FOR THE NURSES AND THE DR.HE WLL NEED TO BE REMNDED FREUENTLY TO GET MAX BUSINESS WROTE FOR 120 TABLETS ON THE 16TH.TRY TO GET A BETTER LOOK AT HS LOGS
PPLPMDL0800000001					TO GAN A BETTER SAMPLING OF WHAT HE WRITES.HE S DABETC SO DO SOMETHING SPECIAL
PPLPMDL0800000001	AKRON	OH	44312	2/20/1996	QUICK POSITIONED FOR ELDERLY/ PATIENTS REQUIRING VICODIN ETC SAID WILL USE
PPLPMDL0800000001	BEACHWOOD	OH	44122	2/20/1996	NEED TO MAKE THIS OFFCE A BG PRORTY
PPLPMDL0800000001	AKRON	OH	44309	2/20/1996	QUICK DETAIL/ OXY INSERVICE NEXT THURSDAY
PPLPMDL0800000001	BEACHWOOD	OH	44122	2/20/1996	MAD AT PAT FROM HLRCREST THAT HAD WELFARE AND GAVE HM A HARD TME
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/20/1996	SET UP A TME FOR LUNCH TO GET BETTER RAPPORT W NUURSES AND WTH ALLEN.HE HAD UESTONS ABOUT CONVERSIONS FROM FXED OPODS.
PPLPMDL0800000001	AKRON	OH	44304	2/20/1996	DID OXY INSERVICE USING ALREADY/ 20MG BID PATIENT/ SEEMS LIK WILL USE
PPLPMDL0800000001	CLEVELAND	OH	44109	2/20/1996	SHWD OXY/SUGG LLUNCH FOR DEPT/SET UP FOR 2 WKS/WAS VERY INT IN IT BUT NOT A LOT OF TIME TO EXPLAIN.LEFT INFO
PPLPMDL0800000001	MAYFIELD VILLAGE	OH	44143	2/22/1996	HAVE SEEN 25 RX FOR OXY
PPLPMDL0800000001	CLEVELAND	OH	44119	2/22/1996	MET W/ELIZABETH AND JUDY ABOUT APRIL PROGRAM.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	2/20/1996	NONE OF THE KLENS WERE THERE BUT THE TECH SAD THAT SHE REMEMBERED A COUPLE OF RX'S
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	2/20/1996	THE BOTTLE OF 10 WERE ALMOST GONE BUUT THE 20'S ARE UNTOUCHED.
PPLPMDL0800000001	AKRON	OH	44302	2/20/1996	USING/ DOC PETRUS WANTS OXIR
PPLPMDL0800000001	CLEVELAND	OH	44134	2/20/1996	COME BACK WHEN MME S HERE
PPLPMDL0800000001	AKRON	OH	44302	2/20/1996	USINGN PRODUCT ALOT PHARM ACROSS STREET USING ALL STRENGTHS
PPLPMDL0800000001	AKRON	OH	44302	2/20/1996	USING OXY HEARD PATIENT ON PHONE USING 40 MG
PPLPMDL0800000001	PARMA	OH	44134	2/20/1996	N STOCK AND USED.WAS KND OF MAD AT PATENT FOR SAYNG ONLY N STOCK AT DRUG MART
PPLPMDL0800000001	AKRON	OH	44304	2/20/1996	USING ALL STRENGTHS DETAIL LILLY ONE OUGHT
PPLPMDL0800000001	PARMA	OH	44129	2/20/1996	MARY JOE S FRESH FROM MATERNITY LEAVE.LEFT HOSPCE BOOKS AND TRYNG TO MAKE APPT
PPLPMDL0800000001	AKRON	OH	44304	2/20/1996	OXY INSERVICE/ GOOD UNDERSTANDING OF PAIN MGMT REAL OPEN
PPLPMDL0800000001	AKRON	OH	44312	2/20/1996	QUICK STANDUP FIRSTPASS/ LESS INVASIVE/ ELDERLY LIKES SOUND NO APPT
PPLPMDL0800000001	CLEVELAND	OH	44109	2/20/1996	HAS NOT USED YET BUTWAS GLAD I CAME IN AGAIN TO GIVE HIM THE INFO.WILL TRY
PPLPMDL0800000001	AKRON	OH	44304	2/20/1996	CONVERTED PATIENT FROM DURAGESICX100 AND ROX Q2H
PPLPMDL0800000001	EUCUID	OH	44119	2/26/1996	VERY BUSY/BASICALLY JUST SD HI AND CKD SAMPLES/DIDN'T NEED ANY ND'S TO TAKE SOME TO MENTOR OFC
PPLPMDL0800000001	BEACHWOOD	OH	44122	2/20/1996	SHORT CALL AT WNDOW.NTROED OXY AND T SHOULD A GOOD PRODUUCT FOR HM TO USE.WLL HAVE TO BE PERSTANT TO GET OPTMIUM BUUSSENS
PPLPMDL0800000001	AKRON	OH	44304	2/26/1996	SAMPLED DOC AND QUICK STANDUP OXY

PLPMDL0080000001	AKRON	OH	44303	2/26/1996	NEW GUIDE WENT OVER EACH CHANGE AND BROUGHT UP SEREVID DID NOT STOP EARLY MORNING AWAKENING USES UNIPHYL THERE
PLPMDL0080000001	AKRON	OH	44304	2/26/1996	NEW GUIDE, THEO THERAPY FOR UNDERLYING DISEASE/ ORAL GONE, SEREVID NOT BEFORE UNIPHYL WENT OVER DIFFERENCE BETWEEN UNI AND THEO
PLPMDL0080000001	RICHMOND HTS.	OH	44143	2/20/1996	HAS PT HE WANTED TO TRY ON OXY BUT IT IS BARRETT'S PT AND DIDN'T WANT TO DO IT W/O HIS APPROVAL HAS SEVERAL PERC PTS HE WOULD LIKE TO TRY THOUGH DOWN AT SOUTHPOINT
PLPMDL0080000001	AKRON	OH	44304	2/20/1996	FOLLOW UP ON PETRUS PHARM/ AND CALL
PLPMDL0080000001	CLEVELAND	OH	44113	2/20/1996	GREAT CALL!!! HAS 2 PTS ON OXY/1 LAST WEEK AND 1 TODAY.THE ONE LAST WEEK WAS AT LUTHERAN.PT CKED 3 PHARMACIES BEFORE SHE FOUND IT.BUT DID GET IT.SHE WAS ON DURA AND OTHER THINGS BEFORE/SO FAR SO GOOD.PT TODAY WAS ON 6 VIC/DAY SO HE CON- VERTED HER TO 10MG JUST TO BE SAFE/WILL TITRATE IF NEEDED. ASKED ABOUT GOING Q8-TOLD HIM NO.
PLPMDL0080000001	CLEVELAND	OH	44109	2/20/1996	VERY INT IN OXY/DIDN'T HAVE A LOT OF TIME BUT LOVED Q12H SET UP LUNCH FOR 2 WKS
PLPMDL0080000001	CLEVELAND	OH	44109	2/20/1996	WROTE RX WHILE I WAS THERE FOR PT CURR ON PERC THAT WAS ON MSC BEFORE THAT.10MG Q12H. CALLED A COUPLE PHARMACIES THAT DIDN'T HAVE IT BUT I FOUND THE PT ONE THAT DID HAVE IT AND DROVE HER TO IT!! SET UP LUNCH
PLPMDL0080000001	INDEPENDENCE	OH	44131	2/21/1996	LATER N THE DAY SEEMS TO BE BETTER N GETTING TME.LEFT UPDATED LST AND NEED TO LET THEM KNOW THAT THEY CAN WRTE. ALSO NEED TO GVE SOME 3RD PARTY SUPPORT FOR CONVERSONS
PLPMDL0080000001	CLEVELAND	OH	44106	2/21/1996	ASKED ABOUT PHARMOKNETC STDES SO NEED TO FOLLOW UP FOR FUTURE TALKS.ALSO NEED TO SEND FORM BOOKLET TO HM.LKED TTE PROGRAM AND SAD THAT PRDUEE WANTED FEEDBACK ON HOW TO MARKET KEEP SHOWING UP N OFFOCE AND T WILL PAY OFF
PLPMDL0080000001	CLEVELAND	OH	44195	2/21/1996	JUST WROTE IT TODAY HAS A COUPLE PTS ON IT -REALLY LIKES IT HE'S A RESIDENT BUT VERY RECEPTIVE AND WILL CONT TO USE WANTED LOTS OF INFO ON WHY DIFF THAN MSC AND WHY BETTER
PLPMDL0080000001	CLEVELAND	OH	44106	2/21/1996	COUGHT HM N THE HALLWAY AND HE S JUST STARTING TO USE.SET A LUNCH DATE TO FURTHER PROMOTE PHARMACES THAT HAVE N STOCK. HAD A PAT CALL FOR AND HE WROTE FOR 60 TABLETS OF 10MG
PLPMDL0080000001	INDEPENDENCE	OH	44131	2/21/1996	SHORT CALL AT WNDOW.NEED TO FIND A GOOD TME TO TALK TO WHEN HE S NOT SO BUSY
PLPMDL0080000001	CLEVELAND	OH	44195	2/21/1996	USING QUITE A BIT OF OXY W/GOOD RESULTS.NO PROBLEMS FINDING IT/REQUESTED IT FOR A PT IN THE HOSPITAL/HOSPITAL ORDERED IT FOR HIM!!!!
PLPMDL0080000001	PARMA	OH	44129	2/21/1996	WORK ON PLACNG PRDCT AT PROPER STARTNG PONTS
PLPMDL0080000001	CLEVELAND	OH	44106	2/21/1996	NEED TO FOLLOW UP WHEN BOB S HERE
PLPMDL0080000001	CLEVELAND	OH	44195	2/21/1996	FELLOW IN PAIN MGMT/HAS PT TO TRY ON IT TODAY!!
PLPMDL0080000001	CLEVELAND	OH	44195	2/21/1996	RESIDENT IN PAIN MGMT-HAS USED ON 1 PT AND HASN'T HEARD ANYTHING BAD/WILL TRY AGAIN.BRING LUNCH NX TIME
PLPMDL0080000001	INDEPENDENCE	OH	44131	2/21/1996	RESET APPT FOR NSERVICE
PLPMDL0080000001	CLEVELAND	OH	44195	2/21/1996	HASN'T USED YET BUT KNOWS ALL ABOUT IT AND WILL TRY ON RIGHT PT/PUSHED FOR AFTER NSAID USE
PLPMDL0080000001	CLEVELAND	OH	44106	2/21/1996	FOLLOWED UP W BOSWELL AND ALSO TRYING TO GAN SUPPORT FROM ONC FOR OXY.LEVTAN WROTE FOR AN RX TODAY SO TRY TO GET OTHERS FROM THS START
PLPMDL0080000001	RICHMOND HTS	OH	44143	2/27/1996	SAMPLES-TOO BUSY
PLPMDL0080000001	CLEVELAND	OH	44195	2/27/1996	HAS PT ON IT RIGHT NOW AND LOVES IT/WILL CONT TO USE
PLPMDL0080000001	CLEVELAND	OH	44119	2/22/1996	MET W/HIM BRIEFLY ABOUT APRIL LEVY PROGRAM AND THAT HE HAS 3 PTS ON OXY AND SO FAR SO GOOD.
PLPMDL0080000001	RICHMOND HTS	OH	44143	2/22/1996	FIRST DAY BACK FROM VACATION/DID SURGERY ALL DAY/HAS NOT TRIED OXY YET BUT WILL TOM'W/VERY BUSY TODAY/SEE ON MON
PLPMDL0080000001	BEACHWOOD	OH	44122	2/27/1996	HE HAD AN EMERGENCY PAT SO STILL NEED TO PROBE AND FND WHY HE DOES WHAT HE DOES
PLPMDL0080000001	WARRENSVILLE	OH	44122	2/22/1996	HE HAD ALOT OF UESTONS FROM THE NSERVICE.PLACED THE PRDCT FOR USE POST NSADS.WLL NEED TO FOLLOW UP TO SEE SE AND RESULTS
PLPMDL0080000001	BEACHWOOD	OH	44122	2/22/1996	SAW AT TUMOR BDS AND PT N A SHORT OXY REMINDER
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/22/1996	SAT N ON TUMOR BDS
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/22/1996	TRED TO GET HM TO USE BY TALKNG ABOUT EASE OF USE AND EASE S NOT A PRORTY.WENT OVER BENEFTS AND HE COMMITTED TO USNG. NEED TO FOLLOW TO SEE RESULTS
PLPMDL0080000001	CLEVELAND	OH	44195	2/22/1996	VERY CONCERNED W/PRICE-ESP SINCE HILLMAD TOLD HIM PRICE BETW 15MG MSC AND 10MG OXY. AND 10MG OXY WAS \$59 HIGHER!!! TOLD HIM TO GET A CONVERSION AT A MORE ACCURATE DOSE-LIKE 30MG OR 40MG.
PLPMDL0080000001	EUCLID	OH	44119	2/22/1996	HE AGREED. HAS A PT ON 15MG THAT HE WANTED TO TRY IT ON BUT AFTER SEEING PRICE-NO WAY LSO-I TOLD HIM THAT IT IS AVAILABLE IN PHARMACY AT HOPITAL IF HE WANTS IT.
PLPMDL0080000001	CLEVELAND	OH	44119	2/22/1996	SD TRIED IT ON 1 PT AND IT DIDN'T WORK. NOT SURE I BELIEVE HER.DIDN'T TRY RIGHT PT.SD WD TRY AGAIN.PUT PT ON PATCH AFTERWARDS AND IT "WORKED WONDERS". YEA RIGHT.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/22/1996	CONVERTED 2 PERC PTS TO OXY AND HAVEN'T HEARD BACK. LIKES IT A LOT AND WILL CONTINUE TO USE!!WALKED AWAY
PLPMDL0080000001	SHAKER	OH	44122	2/22/1996	NSERVICE WENT VERY WELL.FOLLOW UP TO SEE WHAT KND OF PROGRESS
PLPMDL0080000001	CLEVELAND	OH	44122	2/22/1996	NSERVICE WENT EXTREMELY WELL.WLL NEED TO FOLLOW UP W SEVERAL SHORT HTS AND KEEP HS NTEREST AND SEE RESULTS
PLPMDL0080000001	CLEVELAND	OH	44195	2/22/1996	SAYS THEY ARE USING IT AT THE PAIN MGMT CENTER/VERY HAPPY W/OXYCODONE PRODUCT W/O TYL OR ASA-EXTREMELY HAPPY.WILL DEF KEEP USING AND ALSO WANTS POSSIBLE SUPPORT FOR SEMINAR IN AUG.WILL MAIL ME THE INFO
PLPMDL0080000001	CLEVELAND	OH	44122	2/22/1996	HE HAD NOT STARTED ANYONE ON OXY YET SO WE WENT OVER BENEFTS AND TRED TO GET HM GONG.HE SAD HE HAS A PAT THAT HE WLL CONVERT THS AFTERNOON.FOLLOW UP
PLPMDL0080000001	CLEVELAND	OH	44111	2/28/1996	PT MTG ON 3/7!!WANT OXY ON AGENDA.NEED FORM BINDER AND PHYS SUPPORT.WILL SEND FORM TO SHAMIR AND MASSOUH.
PLPMDL0080000001	CLEVELAND	OH	44112	2/26/1996	STRESSED DEL SYS AND WHAT THIS WILL REPLACE IN HIS ARMAMENT.HE SAID THAT HE HAS SEVERAL PATS THAT COULD BENEFIT.IMP TO FOLLOW UP TO SEE RESULTS AND WHERE HE IS USING
PLPMDL0080000001	BARBERTON	OH	44203	2/28/1996	REINFORCED MARTIN PAPER AND USE IN COD STEP 3 IN COD BY ATS STATEMENT. USING IN MOST PAT. REQ. THEO. LIKES HIGHER PEAK IN AM. FOLLOW WITH COMBO STUDY B2,ATROVENT AND THEO. INTRO. OXY AND USE FOR MALIGNANT OR NON-MALIGNANT PAIN. SAID HE WOULD CONSIDER. NEED TO GO INTO GREATER DETAIL IN FUTURE SIT DOWN APPT. WITH HIM.
PLPMDL0080000001	STRONGSVILLE	OH	44130	2/26/1996	STRESSED DEL SYSTEM AND WHAT THIS WILL REPLACE N HS ARMAMAMENT HE SAD THAT HE HAS SEVERAL PAT'S THAT COLD BENEFIT FROM OXY.MPORTANT TO FOLLOW UP AND SEE RESULTS FROM HS PRELNMAY STARTS
PLPMDL0080000001	AKRON	OH	44304	2/26/1996	QUICK STANDUP TO USE INSTEAD OF Q4H DRUGS TO LWOER NMBERS SCRIP AND OVERNIGHT CONTROL
PLPMDL0080000001	CLEVELAND	OH	44112	2/26/1996	TLAKED TO BAUSE AND LEFT SENO AT ONC
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	GOT 2 RX FROM DR. KEPPLER
PLPMDL0080000001	BEREA	OH	44017	2/26/1996	HE HAS A MAJOR HANGUP W PHYSICAL DEPENDENCE.NEED TO CALL JANET WELSH TO GET ADDTIONAL NFO FOR HM
PLPMDL0080000001	AKRON	OH	44309	2/26/1996	ALKED ABOUT SENDING TO SYMPOSIUM WAS VERY INTERESTED PUT HIGH PATIENT ON PUMP
PLPMDL0080000001	CLEVELAND	OH	44106	2/26/1996	GOT CALLED OUT W EMERGENCY.NEED TO MAKE SURE THAT PRODUCT GETS ON FSS OR THAT THEY CAN ORDER FOR NON FORM USE
PLPMDL0080000001	BEACHWOOD	OH	44122	2/26/1996	WENT OVER PROGRAM AND REBATE NFO N AN EFFORT TO GAN ADDTIONAL ORDERS
PLPMDL0080000001	AKRON	OH	44302	2/26/1996	PI/ ALL CLINICAL ADVANTAGES FIRSTPASS, DELIVERY SYSTEM ASKED TO POSITION IN STEP 2
PLPMDL0080000001	AKRON	OH	44302	2/26/1996	HAD PATIENT LOST DOC PUT ON DURAGESIC
PLPMDL0080000001	AKRON	OH	44304	2/26/1996	DISCUSSED OXY SYMPOSIUM ONE FROM GROUP/ SAID WAS VERY INTER NEEDS DATES ETC
PLPMDL0080000001	CLEVELAND	OH	44132	2/26/1996	NO TIME BUT PRESENTED BRIEFLY-SEEMED INT-SD WD LOOK AT IT. LEFT INFO
PLPMDL0080000001	CLEVELAND	OH	44106	2/26/1996	SERVICE FOR PALLATIVE CARE.MET HORNECK AND GOT A CHANCE TO TALK TO HM ABOUT PHYSICAL DEPENDANCE
PLPMDL0080000001	AKRON	OH	44303	2/26/1996	HAVE RECEIVED 2 SCRIPS FOR PRODUCT BOTH 10 MG
PLPMDL0080000001	AKRON	OH	44313	2/26/1996	FOLLOW UP
PLPMDL0080000001	EUCLID	OH	44132	2/26/1996	STILL HAS NOT TRIED OXY-BUT REMEMBERED IT AND SAID SHE WILL TRY.CLARIFIED THAT 100% OF PTS WERE CONTROLLED Q12H.
PLPMDL0080000001	RICHMOND HTS	OH	44143	2/27/1996	TOO BUSY TODAY-DID SEE BRIEFLY BUT HAS NOT USED OXY SINCE BACK FROM VACATION.SD WILL TRY
PLPMDL0080000001	BEACHWOOD	OH	44122	2/27/1996	GREAT CALL.STRESSED THE DEL SYSTEM AND PLACED THS AS HS DRUG FOR AFTER THE NSAD.WLL NEED TO FOLLOW UP TO SEE PROGRESSION
PLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1996	KEEPING THS SMPLE WLL BE KEY.THE MAJOR PONTS TO FOCUS ON ARE WHEN TO USE AND WHERE TO USE.MADE APPT FOR MARCH AND LUNCH FOR APRL TO GET A BETTER COMMITTMENT.NOT SURE F WELFARE AND MED ARE OF MPORTANCE
PLPMDL0080000001	CLEVELAND	OH	44195	2/27/1996	FINALLY TRIED IT ON 2 PTS. 1 WAS ON PERC AND THE OTHER WAS ON NOTHING BUT HE WAS READY TO PUT THEM ON SOMETHING-CHOSE OXY.NO CALLS ABOUT NOT BEING ABLE TO GET IT-NO COMPLAINTS. WILL CONT TO
PLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1996	HE S REARRANGNG HS SCHEDULE NEXT WEEK SO THAT MAY BE A GOOD TIME TO ST AND TALK ABOT OXY.HE ASKED WHAT WLL THS TAKE THE PLACE OF SO T WLL BE VERY MPORTANT TO KEEP THNGS SMPLE.TALK ABOUT WHEN AND WHERE TO USE.GO OVER FXED COMBO CHART
PLPMDL0080000001	CLEVELAND	OH	44195	2/27/1996	HASN'T USED YET BUT SD HE WOULD/NEEDED TO BE REMINDED.SD WD TRY.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1996	SHORT CALL N THE HALL.MADE LUNCH APPT TO GET MORE TIME AND NEED TO MAKE SURE THAT YOU GO AFTER HS SKCLE CELL PATENTS.FND WHY HE USES DLAUDD
PLPMDL0080000001	LYNDHURST	OH	44118	2/27/1996	PLACED OXY FOR WHEN SHE NEEDS AN OPOUD.SHE RARELY USES PO MEDS SO SHE SHOULD NOT BE A BG TARGET
PLPMDL0080000001	CLEVELAND	OH	44113	2/27/1996	HAS 2 PTS ON OXY!! 1 FROM LUTHERAN AND 1 FROM RHGH.1 WAS JUST TODAY HERE.THE OTHER WAS LAST WEEK AND SO FAR SO GOOD. PT IS DOING VERY WELL.VERY HAPPY W/RESULTS SO FAR.SCHED LUNCH FOR HE AND CHERIL AND PAULETTE
PLPMDL0080000001	CLEVELAND	OH	44195	2/27/1996	DOESN'T SEE REPS BUT I WANTED TO FIND OUT IF I COULD TALK TO THE FELLOWS ABOUT OXY AT THEIR WEEKLY MTG.CAME OUT OF HIS OFC AND SD NO.BEST THING TO DO IS GIVE ANY INFO TO THE ATTENDING
PLPMDL0080000001	CLEVELAND	OH	44118	2/27/1996	PHYSICIANS.SD I SHOULD CONTACT DR. ZHUKOVSKY DUH!!!
PLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1996	STLL HES TO PUT AN ORDER FOR OXY.PROMOTE PROPER STORES OR TRY TO GET AN RX
PLPMDL0080000001	AKRON	OH	44304	2/27/1996	FOLLOW UP SINCE INSERVICE USING OXY. WELL NO PROBLEMS YET CHECKED WITH RESEARCH NURSE CONFIRMED
PLPMDL0080000001	RICHMOND HTS	OH	44143	2/27/1996	MET WHILE WAITING FOR DR. BARRETT.VERY INT IN OXY/SD WD CON- sider.DOES SEE SEVERAL PTS IN CHRONIC PAIN.FEELS SAFER RE OXYCODONE.
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	2/27/1996	NTRDIED OXY AND MADE APPT FOR MARYMOUNT.THE MPORTANT FACET TO FOCUS ON WLL BE SE
PLPMDL0080000001	SOLON	OH	44139	2/27/1996	VERY MPORTANT TO KEEP THNGS SMPLE.12 HR DOSNG AND LACK OF ACET SHOULD BE FOCSED
PLPMDL0080000001	CLEVELAND	OH	44109	2/27/1996	PT ON OXY CALLED AND SD SHE ISN'T GETTING ANY RELIEF/HE TOLD HER TO TAKE 2 INSTEAD OF 1 Q12H.SAYS A LOT OF IT IS PSYCHOLOGICAL/WILL MONITOR IT.SHE WAS TAKING AT LEAST 8 PERC PER DAY FOR YEARS.CK
PLPMDL0080000001	AKRON	OH	44303	2/29/1996	REMINDED DOC OF KIDNEY REALLYRESPONDED. POSITIONED VS SEREV AND COST
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	2/28/1996	HE IS STARTING TO GET MORE STARTS AND THEY ARE COMING FROM METH, PERC AND SOME FIXED OPIOIDS.IT IS IMPORTANT TO KEEP REMINDING AND GET INTO HIS HABITS.NEED TO EXPAND ON DEL SYSTEM AND TALK ABOUT ONSET OF ACTION TO GET MORE FIXED COMBINATIONS
PLPMDL0080000001	STRONGSVILLE	OH	44130	2/29/1996	JUST WROTE AN RX FOR UNI BUT DOES NOT SPECIFY TIMING OF DOSE.ASKED ABOUT EVENING MEAL AND NEED TO MAKE SURE THAT HE UNDERSTANDS ADVANTAGE OF DOSING

PLPMDL0080000001	BEACHWOOD	OH	44122	2/28/1996	GAVE THE BIG PI AND TALKED ABOUT USING THIS INSTEAD OF DURAGESIC.ASKED WHERE THIS WAS IN STOCK AND HE MENTIONED PAUL AND CEDAR SINAI.GOOD RAPPORT SO KEEP THE VISITS AND NOISE LEVEL HIGH
PLPMDL0080000001	AKRON	OH	44310	2/29/1996	SAMPLED DOC
PLPMDL0080000001	CLEVELAND	OH	44111	2/28/1996	WANTS ME TO SPONSOR TUMOR CONF THIS FRIDAY.INT IN OXY AND SD WD TRY.
PLPMDL0080000001	PARMA	OH	44129	2/29/1996	DID NOT SEEM TO COMMUNICATE VERY WELL.NEED TO STAY FOCUSED ON SELLING UNI VS OTHER THEOP'S.NEED TO TALK ABOUT PAT'S THAT COME TO HIM AND WHY THEY ARE NOT DOING WELL AND SHOW HOW UNI CAN HELP THEM
PLPMDL0080000001	AKRON	OH	44304	2/28/1996	FOLLOW UP WITH NANCY.DOC BUSY BUT SAID GOING OKAY NEED MORE WORK
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	2/28/1996	FOLLOW UP TO SEE IF THEY PLACED AN ORDER
PLPMDL0080000001	AKRON	OH	44304	2/28/1996	CHECKED ON SCRIP WRITING, RESEARCH NURSE CONFIRMED
PLPMDL0080000001	AKRON	OH	44310	2/28/1996	SHOWED OXY TO FIRST TIME /POSITIONED IN STEP TWO, SAID USUALLY FOLLOWS UP ONCOLOGIST DOES
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	ABSOLUTELY LOVED OXYIDIL LUNCH FOR GROUP.HE SAID THIS IS IT!WANTS TO GET EVERYONE OFF PERCOCET/GREAT CHOICE.LOVES OXYCODONE/SAYS THIS WILL NEVER HAVE THE STREET ABUSE THAT PERC DOES.OR VIC OR TYL3.WILL USE THIS RIGHT AWAY.PUT 2 PTS ON IT W/IN 15MINS AFTER I LEFT.
PLPMDL0080000001	AKRON	OH	44308	2/28/1996	COMMITTED TO STOCKING 10'S
PLPMDL0080000001	OLON	OH	44139	2/28/1996	NOT MUCH ACTIVITY YET BUT DETAILING IN THIS AREA SHOULD SOLVE THAT PROBLEM
PLPMDL0080000001	AKRON	OH	44320	2/29/1996	SAMPLE DOC OUT OF UNIPHYL, ASKED DOC IF DOING TRIAL, SAID DOING MORE LOW DOSE
PLPMDL0080000001	CLEVELAND	OH	44111	2/28/1996	STILL USING A LOT OF OXY/GETTING GREAT RESULTS.THINKS IT'S GOING REALLY WELL.HAS 6 OR 7 PTS ON IT RIGHT NOW.HOSPICE. WANTS HELP PURCHASING A BOOK. WANTS ME TO GO HALVSIES W/HIM. WILL CHECK AND GET BACK TO HIM
PLPMDL0080000001	AKRON	OH	44302	2/28/1996	POSITIONED IN SAME PLACE AS VICODIN FOR #S CONTROL AND GUIDELINE AS TO HOW MUCH OPIOID NON CANCER PAIN REQUIRES
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	ATTENDED LUNCH TODAY.NOT SURE WHERE HE IS AT W/WRITING NARCS BUT SEEMED INTERESTED IN OXY.DOESN'T LIKE TO USE NARCS.BUT KNOWS HE HAS TO.SD WD TRY
PLPMDL0080000001	CLEVELAND	OH	44118	2/28/1996	HE IS VERY STRANGE AND QUIET.HE SAID THAT HE WAS DETAILED ON THE PRODUCT.NEED TO GO OVER HIGHLIGHTS AND SHOW WHERE HE CAN USE AND WHEN.NEED TO FIND A WAY TO GET MORE TIME
PLPMDL0080000001	OLON	OH	44139	2/28/1996	HE HAS NOT USED YET.HE IS STILL WRITING ROXINAL.OXY ALONE IS A GOOD PRODUCT FOR HIM BUT WILL NEED TO BREAK SOME OLD HABITS.
PLPMDL0080000001	AKRON	OH	44304	2/28/1996	WENT OVER PRODUCT IN MORE DETAIL/ ASKED FOR USAGE SAID HE WILL DEFINITELY USE SEES BIG USAGE IN HIS POP/ ALSO, WANT MORE INFO ON BENIGN PAIN TAUGHT TO WEEN OFF OPIOIDS
PLPMDL0080000001	BARBERTON	OH	44203	2/28/1996	DETAILED PHARMACIST ON OXYCONTIN. NOT WILLING TO STOCK UNLESS SEE RX. WOULD NEED NOTE FROM HAAS, OR HAZRA TO STOCK.
PLPMDL0080000001	NORTON	OH	44203	2/28/1996	COMMITTED TO BRINGING IN 10 AND 20 MG. THEY SEE ALOT OF RX FROM HOSPICE IN AKRON. FOLLOW WITH VER.
PLPMDL0080000001	CLEVELAND	OH	44195	3/1/1996	TALKED W/BORIS THE NARCS BUYER ABOUT OXY/HE WAS VERY NICE TO ME.SD HE HAS BEEN ORDERING IT A COUPLE TIMES.TOLD HIM TO HOLD ON TO HIS INVOICES AND I WILL PICK THEM UP AROUND 3/14
PLPMDL0080000001	AKRON	OH	44304	2/28/1996	FOLLOW UP ON DR RUBY DID NOT WRITE YET/ ASKED WHY HE SAID SITUATION DID NOT ARISE YET
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	SHWD ME A PT THAT IS ON MSC/MSIR FOR A FEW MONTHS NOW AND IS DOING GREAT.HAS PT FOR OXY. 80YR OLD WOMAN THAT IS ON LOTS OF DARV.NDS TO TALK TO SHAMIR ABOUT THIS.STILL IS IN A MSC MODE.ND TO KEEP SEEING.SHWD ME AN INVITATION THAT JANSEN SENT HIM FOR A DINNER PROGRAM.WOULD BE INT IN ATT- ENDING SYMPOSIUM.
PLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	SPONSORED TUMOR CONF W/LUNCH AND DISPLAY
PLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	TALKED W/DIRECTOR OF PHCY/MIKE HOYING.REC'D FORM KIT FOR OXY TODAY.WILL DISCUSS AT P AND T ON THURS.DOESN'T SEE A PROBLEM W/IT.VERY HAPPY HE REC'D THE INFO SO SOON.TOLD ME TO CALL BACK AT 9 05 ON THURS.II YES!!!! IF IT GETS ON IT WILL BE AUTOMATICALLY AT LUTHERAN ALSO.
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	PT ON OXY IS DOING GREAT!SHE IS AT FAIRVIEW HOSPITAL AND WILL BE TRANSFERRED TO LUTHERAN SOON.HE HAS REQUESTED THAT OXY BE PUT ON HOSPITAL FORMULARY AT BOTH PLACES! PHCY WILL SEND HIM FORM.WILL CONT TO USE.FEELS MUCH MORE SAFER ABOUT WRITING OXYCODONE THAN MORPHINE. WILL BE GREAT USER.
PLPMDL0080000001	CLEVELAND	OH	44119	3/1/1996	MET W/ELIZABETH AND JUDY RE THE APRIL 12 PROGRAM W/MICHAEL LEVY.PUT LIST TOGETHER FOR INVITES.
PLPMDL0080000001	CLEVELAND	OH	44113	2/28/1996	HAS BEEN CONVERTING MOST OF HIS PERC PTS TO OXY/GETTING GREAT RESULTS.WILL KEEP USING.
PLPMDL0080000001	NORTON	OH	44203	2/28/1996	HAS NOT HAD OPPORTUNITY TO TRY OXY YET. DISCUSSED CONVERSION FROM FIXED COMBOS. FOLLOW WITH SPECIFIC PATIENT TO TRY ON.
PLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	HAVE SEEN A COUPLE RX FROM MASSOUIH.
PLPMDL0080000001	BEDFORD	OH	44146	2/28/1996	HESITANT TO ORDER.WILL WAIT UNTIL THEY SEE SOME ACTIVITY. THEY ARE NOT DOING THAT MANY RX'S YET
PLPMDL0080000001	CLEVELAND	OH	44195	2/28/1996	SD HAS TRIED IT ON ONE PT! PT WAS ALREADY ON PERCOCET. NO WORD BACK YET.
PLPMDL0080000001	AKRON	OH	44313	2/28/1996	GOT ONE SCRIP SENT TO OTHER STORE
PLPMDL0080000001	BEACHWOOD	OH	44122	3/1/1996	WENT OVER KIDNEY AND DID A BETTER JOB AT TYING IN THE UNI.HE KEEPS SAYING THAT HE IS FAVORABLE TO THEOPH BUT I AM NOT SEEING IT.NEED TO FIND HOW HE USES THEOPH AND IF HE IS STILL INITIATING AND WHY HE CHOOSES WHAT HE DOES
PLPMDL0080000001	AKRON	OH	44312	2/28/1996	COMMITTED TO 10'S
PLPMDL0080000001	CLEVELAND	OH	44195	2/28/1996	WANTS US TO SPONSOR A 3/15 PARTY FOR ALL PALLIATIVE CARE AND HOSPICE PERSONNEL.NOT CONCERNED ABOUT CONVERSIONS AT ALL W/OXY.SAYS THEY ARE TRYING IT AND GETTING SOME INFO/DUG UP SOME OLD DATA ON OXYCODONE TO CHECK OUT.VERY NICE
PLPMDL0080000001	BEACHWOOD	OH	44122	3/1/1996	TALKED ABOUT SCOTT SENDING HIS FAMILY HERE AND GOT A LITTLE FEEDBACK WITH HIS ADDING ON UNI
PLPMDL0080000001	FAIRLAWN	OH	44313	2/28/1996	INFORMED WAS STOCKING AND SAID HAD NOT RECEIVED SCRIP YET
PLPMDL0080000001	AKRON	OH	44333	2/28/1996	GOT TWO SCRIP NEIGHBOR ON OXY
PLPMDL0080000001	AKRON	OH	44302	2/28/1996	POSITIONED IN SAME AREA AS VICODIN, FOR CONTROL OVER PATIENT WHO CALLS BACK EARLY FOR MORE OPIOID OUT OF VICODIN
PLPMDL0080000001	BARBERTON	OH	44203	2/28/1996	DISCUSSED OXYCONTIN INFO. WITH HIM. STRESSED Q12H DOSING AND USE IN STEP 2 OF WHO. SAID HE WOULD READ AND CONSIDER INFO. USING UNIPHYL ALMOST EXCLUSIVELY HE SAID. FOLLOW WITH FULL DETAIL AT SIT DOWN APPT.
PLPMDL0080000001	BARBERTON	OH	44203	2/28/1996	<b><u>DETAILED OXYCONTIN TO HIM. STRESSED LOWER ABUSE POT. BECAUSE OF LOWER PEAK AND HIGHER TROUGH. PRICE IS CONCERN TO HIM AND DISCUSSED IT IS COMPARABLE TO NAME BRAND VICODIN.PERCOCET. SAID MEDICAID MIGHT PAY FOR IT NOW BUT COULD SWITCH SOON. FOLLOW WITH SPECIFIC MEDICAID INFO. WHEN AVAILABLE AND CONT. TO STRESS LOW ABUSE POT. AND ABLE TO LET PAT. SLEEP AT NIGHT.</u></b>
PLPMDL0080000001	NORTON	OH	44203	2/28/1996	<b><u>HAS NOT HAD PATIENT YET TO TRY OXY ON. REMINDED HIM OF LOWER ABUSE POTENTIAL AND QUALITY OF LIFE ISSUES LETTING PATIENTS REST AT NIGHT. HAS PATIENT IN MIND TO USE ON BUT HAS NOT BEEN IN FOR APPT. FOLLOW WITH REQUEST ON SPECIFIC PATIENT.</u></b>
PLPMDL0080000001	BARBERTON	OH	44203	2/28/1996	DETAILED OXYCONTIN TO HIM. STRESSED Q12H DOSING AND OPPORTUN TO ALLOW PATIENT WITH CHRONIC NON-MALIGNANT PAIN TO BE ABLE TO SLEEP AT NIGHT. HE IS STILL CONCERNED WITH ABUSE POT. BUT SAYS ALL SEMINARS TELLING HIM TO TREAT PAIN AGGRESSIVELY. SAID HE WILL CONSIDER. FOLLOW WITH SPECIFIC PATIENT FOR HIM TO TRY ON.
PLPMDL0080000001	AKRON	OH	44309	2/29/1996	MET WITH J LEWIS, SAID SEES NO PROBLEM WITH IT HAVING A MRK IN THE HOSPITAL
PLPMDL0080000001	WARRENSVILLE	OH	44122	2/29/1996	HE HAS NOT STARTED YET AND COST SEEMS TO BE THE MAJOR DRAWBACK.SAID THAT THE PATIENT CHECKED INTO IT AND SAID HE DID NOT WANT TO SWITCH.MAKE SURE TO GIVE HIM SOME RETAIL COMPARISON
PLPMDL0080000001	CLEVELAND	OH	44115	2/29/1996	HAS TRIED IT ON 2 PTS SO FAR/GOOD RESULTS AND NO PROBLEMS GETTING IT.BUSY IN HOSPTL/WALKED AWAY.DOING INSERVICE NEXT MONTH
PLPMDL0080000001	EUCLID	OH	44132	2/29/1996	TOO BUSY BUT CAME TO COUNTER AND TOOK INFO AGAIN.BASICALLY THAT WAS IT.NEVER HAS TIME.TRY AT HOSPITAL.
PLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	3/4/1996	STILL REC'G MANY OXY RX BUT THE CLEVELAND CLINIC HAS BACKED OFF FROM USING THEM QUITE A BIT.THEY ARE GETTING LESS AND LESS RX FOR ANYTHING FROM THERE.BUT-THEY ARE SEEING SOME FROM WESTERN RESERVE/MORE DAILY WILL PUT INVOICES ALL TO- GETHER FOR ME TO PICK UP AFTER 3/15.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/4/1996	STILL NOT REALLY COMMUNICATING.NEED TO FIND WHAT WILL HIT A HOT BUTTON
PLPMDL0080000001	CLEVELAND	OH	44195	2/29/1996	GETTING GREAT RESULTS W/OXY! HAS SEVERAL PTS ON IT.SWITCHING ALL PERCOCET PTS RIGHT NOW AND ALSO USING ON AN OPIOID-NAIVE PT.
PLPMDL0080000001	AKRON	OH	44304	2/29/1996	USINGALL PATCH, MORPHINE DOESN'T LIKETO US ON AIDS PATIENTS AGREED TO COME TO LNCH WORKING WITH DR RUBY
PLPMDL0080000001	CLEVELAND	OH	44195	2/29/1996	HAS BEEN ON INPATIENT SERVICE ALL FEB.BUT IS NOW IN CLINIC AREA.HAS NOT TRIED OXY YET BUT KNOWS ALL ABOUT IT AND THAT SEVERAL PHYSICIANS ARE USING IT.PLAN TO USE IN MARCH
PLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	3/4/1996	I FOUND OUT THAT SHE USES A FAIR SHARE OF THEOP BUT NOT ANY UNISHE WILL NOT TAKE ANY SAMPLES NOW BUT MADE AN APPT TO SEE WHY SHE HAS A DISTASTE FOR UNI
PLPMDL0080000001	AKRON	OH	44310	2/29/1996	DOC DID NOT USE IT YET, REMINDED HIM WHERE TO POSITION THE DRUG
PLPMDL0080000001	AKRON	OH	44310	2/29/1996	FIRST DETAIL, QUICK OVERVIEW-- ASKED TO CONSIDER EARLY INST OF Q4H DRUGS
PLPMDL0080000001	NORTHFIELD	OH	44067	2/29/1996	CINDY WILL GIVE INFORMATION TO JERRY BUT SAID THAT HE WOULD PROBABLY ORDER
PLPMDL0080000001	PARMA	OH	44129	2/29/1996	NEED TO MAKE SURE THAT HE UNDERSTANDS OXY.HE IS FIXATED ON MORPHINE AND MAKING FUN OF IT.PUT THE OXY NAME FROM THE PI AND PUT ON HIS DESK.WILL NEED TO DO FREQUENT FOLLOW UP TO MAKE HE UNDERSTANDS VALIU AND SCOTT SAID IT WAS OK TO DO LUNCH
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/29/1996	LEFT COLON PENS AND THE PAIN CTR.GOOD FOLLOW UP IN POSITIVE FEEDBACK FROM PAIN.
PLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	2/29/1996	STARTED THAT PATIENT BUT WAS NOT ABLE TO GET MANY DETAILS
PLPMDL0080000001	CLEVELAND	OH	44128	2/29/1996	TRYING TO KEEP IT SIMPLE.TOLD HIM WHEN AND WHERE HE WRITES 224 COMBO'S SO NEED TO EXPRESS THE BENEFITS OF Q12 ESPECIALLY GETTING SLEEP AND THRESHOLD TREATMENT OF PAIN
PLPMDL0080000001	CLEVELAND	OH	44195	3/1/1996	WAS LEAVING THE ONCOLOGY OFFICES AT 3 AND THOUGHT GOOD IDEA TO TRY AND SEE HIM AFTER HOURS HE WAS IN HIS OFC DOING SOME WORK. BAD IDEA. GOT MAD THAT I STOPPED~DOESN'T WANT TO BE HASSLED". I WASN'T HASSLING HIM. I VERY POLITELY ASKED HIM IF HE HAD TIME TO LOOK AT A NEW PRODUCT-NO WAY. TOTAL JERK IN EVERY SENSE OF THE WORD.WILL NOT SEE HIM AGAIN
PLPMDL0080000001	CLEVELAND	OH	44119	3/1/1996	MET W/HIM TO DISCUSS PROGRAM ON 4/12 VERY EXCITED ABOUT IT. HAVE A FEW PTS ON OXY-ONLY ONES AT HOSPICE HOUSE.DOING WELL SO FAR.SAYS HOSPICE STILL HAS MORPHINE ON THE BRAIN. HARD TO CHANGE BIG HABITS ESP SINCE THEY HAVE ALWAYS USED SUBLINGUAL MORPHINE. SAYS THEY ARE STARTING SLOW AND EASY. I SD GOOD IDEA.HE AGREED THAT THE PRODUCT WILL SELL ITSELF
PLPMDL0080000001	CLEVELAND	OH	44104	3/1/1996	TRIED TO GET MORE INFO ON ORA BUT THEY ARE BUYING PDM AND THE SPREADS ARE BETTER.NEED TO GET TO RESIDENT RUNNING CLINIC TO GET OXY GOING.THEY GO THRU ABOUT 1500 ROXICODONES
PLPMDL0080000001	AKRON	OH	44319	3/1/1996	DETAILED OXYCONTIN TO HIM THROUGH THE WINDOW. HE IS INTEREST IN USE, BUT CONCERNED WITH ABUSE POTENTIAL. WANTS TO SET APPT. TO GO OVER INFO. SET APPT. FOLLOW WITH LOWER ABUSE POTENTIAL.
PLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	HAVE SEEN SEVERAL RX-TOO MANY TO DIG OUT!!!
PLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	DID OXY INSERVICE AT PAIN MGMT
PLPMDL0080000001	BEACHWOOD	OH	44122	3/1/1996	STILL A BAD TASTE ABOUT THE PRIOR AUTHOR BUT TOLD HIM ABOUT BORNSTEIN AND IT SEEMED TO SETTLE HIM DOWN



PPLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	SAW AT TUMOR CONF/VERY HAPPY THAT I BROUGHT LUNCH AND DIS-PLAY.FIRST THING HE SD WAS THAT RIGHT BEFORE THIS PROGRAM HE JUST WROTE A RX FOR MSC! I SD GREAT BUT HAVE YOU TRIED OXY YET? NO-KNEW ABOUT IT BUT HASN'T TRIED YET.SD HE WD. WENT OVER IT AGAIN/SD HE WD TRY
PPLPMDL0080000001	CLEVELAND	OH	44113	3/1/1996	SAW AT TUOR BOARD/VRYP UPSET ABOUT THE STOCKING OF OXY/SD WROTE 2 RX AND PTS COULDN'T GET IT.WAS RATHER ANGRY.SD HE WON'T WRITE A PRODUCT UNLESS HE KNOWS THE PHCY HAS IT. DOESN'T WANT STORE LIST/WON'T USE
PPLPMDL0080000001	LYNDHURST	OH	44124	3/1/1996	SHE IS STILL DIFFICULT TO GET MUCH TIME.PERSISTANCE MAY PAY OFF.NOT READY TO GIVE UP
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	HAS NOT SEEN RX YET FOR OXY. DISCUSSED PETRUS USE WITH HIM AND HE SEES ALOT FROM HIM. WOULD BRING IN IF HE SEES RX. SAID TANG WOULD BE GOOD TARGET FOR OXY.
PPLPMDL0080000001	BEREA	OH	44017	3/1/1996	TRY TO GET HIS COMBO BUSINESS BUT HE DOES NOT LIKE C2
PPLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	ACTUALLY ATTENDED A TUMOR BOARD/SURPRISE! GOOD MOOD/SD GETTING GREAT RESULTS W/OXY.DISC FORM APPROVAL/SD HE TOLD THEM VERBALLY THAT HE WANTED IT TO BE ON /WON'T FILL OUT THE FORM.NO TIME NOT REALLY NEEDED EITHER THEY KNOW HE IS USING IT.THEY CONTACTED HIM.WANTS ME TO BUY A BOOK FOR HIM OR PART OF IT.SD I WD CK.HE DESERVES IT.PROMISED 3 YRS AGO
PPLPMDL0080000001	CLEVELAND	OH	44126	3/1/1996	EXCELLENT MEETI NG WITH AN OLD FRIEND...DR NEUMAN WILL CERTAINLY USE OXY...CONSIDERS IT AS A TREMENDOUS IMPROVEMENT FOR PAIN CONTROL...ASKS IF SAMPLING WILL BE CONSIDERED...
PPLPMDL0080000001	CLEVELAND	OH	44111	3/1/1996	SAW BRIEFLY AT TUMOR CONF/HAD OXY DISPLAY/ASKED IF TRIED YET/SD NO-FORGOT BUT WILL/WENT OVER BENEFITS AGAIN/AGREED IT WAS A GREAT IDEA JUST HASN'T REMEMBERED BUT WILL NOW. HARD TO REALLY TALK TO.
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	SAID DR. PETRUS IS RX OXYCONTIN 20MG. TABLETS AND NEEDS AREA STOCKING. WOULD NOT COMMIT, BUT WOULD CONSIDER BRINGING IN.
PPLPMDL0080000001	LYNDHURST	OH	44124	3/1/1996	WILL NEED TO COME MORE FREQUENTLY BECAUSE I DONT THINK HE UNDERSTOOD ABOUT THE DIFFERENCES BETWEEN Q4 AND ATC.TRY TO EASE HIS FEARS OF C2
PPLPMDL0080000001	CLEVELAND	OH	44104	3/1/1996	TRYING TO MAKE ARRANGEMENTS TO GET IN TOUCH W MOLLEY LONEY AND DR LANE.WILL TRY AGAIN MONDAY
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	COMMITTED TO STOCKING OXYCONTIN 20MG TABLET AND HAD ON SHELF AS SHE BROUGHT IN SINCE LAST VISIT. NO RX YET.
PPLPMDL0080000001	AKRON	OH	44313	3/5/1996	SHOWED NHLBI/ AND DISCUSSED HIS NURSING HOME WORK AND OXY USING SOME MSCONTIN WANTS STUDIES ON BENIGN PAIN
PPLPMDL0080000001	CLEVELAND	OH	44195	3/1/1996	PRESENTED OXY/HE ALREADY KNEW ABOUT IT AND HAD THE INFO I LEFT LAST TIME RIGHT ON HIS DESK.SD WON'T BE HUGE PRODUCT FOR HIM BUT HAS SEVERAL PTS ON PERC AROUND THE CLOCK THAT MAY BENEFIT.ONLY PTS W/CHRONIC "CLUSTER HEADACHES" WOULD BE CANDIDATES BUT HE SEES A LOT OF THEM.USES A LOT OF VIC AND MAY CONSIDER FOR THEM TOO.TARGETED 3 PTS FOR OXY!!!!
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	DETAILED OXY TO HIM STRESSING Q12H DOSING AND LOWER ABUSE POTENTIAL. SAID HE HAS A PATIENT ON 100 CODEINE PER WEEK THAT HAD HIP REPLACEMENT SURGERY. DID EQUIANALGESIC CONV. TO OXY BUT HE WAS CONCERNED WITH HIGH DOSE AND WOULD START 20MG Q12H AND TITRATE UP FROM THERE. STRESS LOWER ABUSE POT. WITH PATIENTS AND FOLLOW ON THAT SPECIFIC PATIENT.
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	<u>USES OPIDS MAINLY FOR ACUTE PAIN. HAS A COUPLE PATIENTS WITH CHRONIC PAIN. WOULD CONSIDER OXYCONTIN FOR THOSE PATIENTS. FOLLOW WITH SIT DOWN APPT. AND DISCUSS POT. FOR LOWER ABUSE BECAUSE OF LOWER PEAKS AND HIGHER TROUGHS.</u>
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	CAUGHT BETWEEN PATIENTS AND BRIEFLY DETAILED OXY AND MENTION OTHER 2. STRESSED Q12H DOSING AND STEP 11 FOR CANCER PAIN. SAID IT SOUNDED GOOD AND WOULD LOOK OVER INFO. SIT DOWN DETAIL COMING UP AND PROBE WHERE HE PLACES OPIDS FOR HIS NURSING HOME PATIENTS.
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	DETAILED OXYCONTIN STRESSING Q12H DOSING AND LOWER ABUSE POTENTIAL. HAD A HARD TIME WITH THE FACT THAT THE PRODUCT IS C11 RATHER THAN C111 BECAUSE OF RANKING OF ABUSE POTENTIAL WOULD BE RELUCTANT TO WRITE SOLELY ON THE FACT THAT IT IS A C11. FOLLOW WITH GRAPH AND RATIONAL ON LOWER ABUSE POTENTIAL SAID WOULD WRITE MORE UNIPHYL.
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	SAW BRIEFLY AT WINDOW. HE USES ALOT OF PERCOCET AND WOULD BE INTERESTED IN Q12H OXYCODONE. SAID HE WOULD REVIEW THE INFORMATION AND DISCUSS IT WITH ME AT APPT. FOLLOW WITH LOWER ABUSE POTENTIAL AND PATIENT CONVENIENCE WITH Q12H DOSING.
PPLPMDL0080000001	AKRON	OH	44319	3/1/1996	USING PERCOCET FOR PAIN WITH FREQUENCY. DISCUSSED ADVANTAGE OF OXYCONTIN WITH BETTER PATIENT COMPLIANCE WITH Q12H DOSING AND LOWER ABUSE POTENTIAL BECAUSE OF STEADY SERUM LEVELS.
PPLPMDL0080000001	CLEVELAND	OH	44104	3/4/1996	FOLLOW WITH SPECIFIC PROBES FOR PATIENTS THAT WOULD BE CANDIDATE FOR OXYCONTIN.
PPLPMDL0080000001	GATES MILLS	OH	44040	3/4/1996	GETTING TIME WITH HIM IS GOING TO BE DIFFICULT.MAYBE TRYING TO CONCENTRATE OF WARREN
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/4/1996	DEFINITELY NOT SOLD ON IT YET AND WOULDN'T GIVE ME ENOUGH TIME TO TELL HIM WHY AGAIN/LEFT INFO.BAD LUCK AT THIS OFC EVEN AFTER I BROUGHT THEM ALL LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44113	3/4/1996	HAS NOT TRIED OXY YET BUT HAS NOT HAD A CANDIDATE YET EITHER.HE COULD BE USING MORE UNI SO GO OVER KIDNEY, COMPARE TO COPD AND GET HIM TO USE MORE FOR INITIATING
PPLPMDL0080000001	CLEVELAND	OH	44113	3/4/1996	FOLLOW-UP CALL/HAS 3 PTS ON OXY ALREADY/TOO SOON TO TELL BUT DEFINITELY LIKES IT BETTER THAN PERCO. NO CALLS BACK
PPLPMDL0080000001	CLEVELAND	OH	44113	3/4/1996	THE ONE PT THAT HE PUTS ON IT FROM VIC DIDN'T LIKE IT SD IT DIDN'T WORK.DOSE WAS ACCURATE.SHE REFUSED TO TAKE IT.SHE'S A TOUGH PT AND HAS BEEN ON VIC FOR YRS.TOOK HER OFF IT.BUT KNOWS IT WORKS/HAS PT AT LUTH DOING WELL ON IT.WILL CONSID- ER FOR ANOTHER.HAS PT ON DEMEROL DAILY THAT HAS BEEN ON IT FOR YRS AND HE DIDN'T PUT HER ON IT.MAY CONSIDER OXY FOR HER
PPLPMDL0080000001	PARMA	OH	44129	3/4/1996	INTROED OXY.HIT ON THE THE Q4 TREATMENT AS WELL AS LESS TABS.NEED TO GO OVER ONSET OF ACTION AND TRY TO EASE HIS FEAR OF C2'S.SEEMED TO LIKE THE LACK OF ACETAMINOPHIN
PPLPMDL0080000001	GATES MILLS	OH	44040	3/4/1996	STILL HASN'T USED/SAYS JUST HASN'T THOUGHT ABOUT IT/TOO HARD TO BREAK HABITS.WENT OVER EVERYTHING AGAIN.VERY QUIET. SD OK/HE'D CONSIDER.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	3/6/1996	NEED TO GET IN HERE WHEN ED IS HERE.JULIE WILL BE BACK FROM MATERNITY LEAVE NEXT WEEK
PPLPMDL0080000001	GATES MILLS	OH	44040	3/4/1996	WOULDN'T SAY ANYTHING EXCEPT THAT HE HASN'T USED IT AND WALKED AWAY
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/4/1996	STILL CAN NOT GET HIM TO ORDER BUT VOLUME WILL HELP
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/4/1996	TOLD ME ABOUT HER TRIAL OF ORAMORPH.TOLD HER WHAT TO LOOK FOR.LISA IS STILL TRYING TO GET THEM RECLASSIFIED.NOT SURE WHAT ELSE TO DO
PPLPMDL0080000001	CLEVELAND	OH	44104	3/4/1996	MADE APPT'S W MOLLEY AND LANE.MAKE SURE TO TRY TO GET APPT W MATERIALS MANAGEMENT IN THE MED BLDG
PPLPMDL0080000001	CLEVELAND	OH	44195	3/7/1996	MET W/DONNA CAPOZZI, THE HEM/ONC PHARM D ABOUT OXY.SAYS ALL WE NEED IS A FORMAL REQUEST FROM A STAFF PHYSICIAN. SAW BORIS THE NARCS BUYER/GOT INVOICES FOR OXY PURCHASES/ TOLD ME HE SENT FORM REQUESTS TO DR. MEKHAIL AND DR. DEWS. NO WORD YET.NOTHING CAN BE DONE FOR FORMULARY APPROVAL UNTIL THEY RECEIVE THE FORMS BACK FROM DOCS.
PPLPMDL0080000001	CLEVELAND	OH	44113	3/4/1996	CAUGHT QUICK IN HALL-USING SOME OXY-TRYING TO GET PATIENTS OFF PERC/GOOD RESULTS SO FAR.
PPLPMDL0080000001	STOW	OH	44224	3/7/1996	TOOK A SHOT BECAUSE OF HIS ALLERGY BACKGROUND.MIGHT WANT TO TRY A COUPLE MORE TIMES TO GET HIM TO THE PROPER NUMBERS
PPLPMDL0080000001	CLEVELAND	OH	44130	3/4/1996	QUICKLY TRIED TO GET HIS DIL BUSINESS BY TALKING ABOUT HOW HARD TO GET AND HOW OXY IS NOT MORPHINE
PPLPMDL0080000001	CLEVELAND	OH	44111	3/7/1996	HAD P AND T MTG TODAY W/OXY ON AGENDA/DIDNT GET APPROVED/ ND MORE INFO VS MSC AND WANT TO TALK TO PAIN MGMT/WILL DEFIN ITELY DECIDE SOMETHING NX MONTH.MIKE SD THEY LIKED THE IDEA BUT WANT MORE STUFF LIKE CLINICAL STUDUES, ETC.
PPLPMDL0080000001	AKRON	OH	44307	3/5/1996	FOLLOW UP ON PHARM D/ FOR FORMULARY DOESNT SEE ANY PROBLEMS
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/5/1996	SAW LARRY KENNEDY FROM SEARLE FOR 15MINS, BUT WOULD ONLY SEE ME FOR 2 SECONDS!! GUESS LARRY GAVE HIM CAVS TICKETS. JERK!SD HASN'T HAD TIME TO TRY IT AND IS GOING AWAY ON VACATION (AGAIN) NX WK.VICKY SAYS SHE IS TRYING TO GET HIM TO TRY IT.THINKS HE'S JUST TO BUSY TO BE BOTHERED W/SOMETHIN HE DOESN'T KNOW-FEELS BETTER WRITING OUT OF HABIT.STICK W/IT
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	WAS ON HIS WAY OUT/WASN'T SUPPOSED TO BE THERE BUT KNEW EVERYTHING ABOUT OXY/SD HAS TRIED AND THAT THE ENTIRE GROUP IS USING A LOT OF IT-VERY HAPPY-SD IT IS PERFECT DRUG FOR THEM.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	3/5/1996	ED HAD VERY FAVORABLE COMMENTS ABOUT OXY.SURPRISED AT THE MOVEMENT
PPLPMDL0080000001	CLEVELAND	OH	44119	3/7/1996	WON'T STOCK UNTIL SEES RX
PPLPMDL0080000001	CLEVELAND	OH	44111	3/7/1996	SAYS OXY IS MOVING/SAYS GOT A RX FROM CUNNINGHAM HE THINKS
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	ATTENDED MY INSERVICE FOR THE FELLOWS-SO STARTED USING IT RIGHT AWAY.GOOD RESULTS.HAVE HAD HIGH DOSES AND ITS DOING WELL.WILL CONT. NEED TO CONSTANTLY SEE THESE GUYS.
PPLPMDL0080000001	AKRON	OH	44333	3/5/1996	BARRY THERE PATIENT ON 20MG STILL NOT REFILLED YET
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	3/5/1996	COUGHT HIM AT THE WINDOW BUT HE DOES NOT SEE REPS.WORKED THE GIRLS REAL HARD AND TRIED TO GET THEM INTERESTED IN AN IN SERVICE.THEY SAID THAT THEY DO SEE RALPH SO CHECK W HIM TO SEE PLAN OF ACTION
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	STAFF ANES IN PAIN MGMT/THRILLED W/OXY LOVED IT!SAYS LIMITS W/PERC IS BIG PROBLEM.WILL USE
PPLPMDL0080000001	AKRON	OH	44333	3/5/1996	REDISCUSSED POSITIONING OF PRODUCT, USING ALOTOF PERCO/TYLOX WRITES 30,60 PILLS TODAY COMMITTED TO TO USING
PPLPMDL0080000001	AKRON	OH	44433	3/5/1996	IS ON PRIMARY LIST GASTROENTEROLOGIST/ USING CLASS 2 SEEMED RECEPTIVE USES DURAGESIC POST OP
PPLPMDL0080000001	AKRON	OH	44302	3/5/1996	ORDERED OXYIR
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	DOING REALLY WELL W/OXY/HAD A COUPLE IN-PATIENTS; 1 WAS ON 100MG B.I.D!! STILL IN PAIN BUT WORKING ON IT/WAS ON SEVERL THINGS/MAY HAVE NOT CONVERTED HIGH ENOUGH.WILL EVALUATE. REC'D PHCY REQUEST FORM.WILL FILL OUT.TOLD HIM I WAS COMING TO HIS TALK ON 3/14.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	KNEW LITTLE ABOUT IT/RESIDENT/PRESENTED IT/SD WD TRY
PPLPMDL0080000001	AKRON	OH	44333	3/5/1996	TRIED TO GET DOC TO OPEN UP TO SEE WHERE HE USES PATCH WAS IN HURRY UNWILLING TO DISCUSS DID GET TO SHOW USE IN LOW BACK AND CHRONIC BENIGN
PPLPMDL0080000001	AKRON	OH	44313	3/8/1996	SAMPLE DOC AND SHOWED BARNES ON KIRSTEN STUDY/ LIKES BARNES
PPLPMDL0080000001	AKRON	OH	44302	3/5/1996	DOCTOR STILL USING/ CONCERNED WITH CONSTIPATION
PPLPMDL0080000001	AKRON	OH	44302	3/5/1996	DR PETRUS CONCERNED WITH CONSTIPATION/ TWO PATIENTS HOSPITAL FOR CONSTIPATION NOT SURE WHERE IS GOING TO FIT IN TO SCOPE OF THINGS
PPLPMDL0080000001	GARFIELD	OH	44125	3/5/1996	TRYING TO MAKE IT TOO DIFFICULT.KEEP IT SIMPLE AND QUICK
PPLPMDL0080000001	GARFIELD HTS	OH	44125	3/5/1996	BIMAL GAVE ME SOME USAGE NUMBERS 3 RX'S MOTEN-BRESSI-KIBBE 2 10MG AND A 20MG.
PPLPMDL0080000001	FAIRLAWN	OH	44313	3/5/1996	DISCUSSED RESPONSE OF PRODUCT/ LITTLE BETTER THAN FIRST CALL DISCUSSED CLINICAL CONVERSION VS EQUIANALGESIC CONVERSIO AND PATIENTS MAY BE TAKING OTHER PRODUCTS ON TOP OF PERCO
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	VERY HAPPY W/OXY/WANTED A LITTLE MORE INFO ABOUT IT AN EXP ABOUT HOW IT DIFFERS FROM MSC.
PPLPMDL0080000001	AKRON	OH	44302	3/8/1996	CLARIFIED IF PATIENT NOT ON THEO PRESENTS WITH DIFFICULTY WHAT WOULD MAKE HIM ADD THEOPH/ POSITIONED NHLBI/ EARLIER AGREED TO ADD EARLY
PPLPMDL0080000001	AKRON	OH	44302	3/5/1996	SHOWED WHERE TO USE. POLYNEUROPATHIES, SEVERE LOW BACK AND CONTROL OVER PATIENTS, USES SOME MSC
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	3/5/1996	I WAS ALL SET TO KNOCK HIM DEAD BUT HE STILL IS VERY DIFFICULT.HE SAYS THAT HE USES A LOT OF PERCOCET SO MAYBE FOCUSING ON THAT WILL BE A GOOD START.NOT SURE IT IS BETTER TO PRESENT OR PROBE.TRY TALKING MORE ABOUT QUICK ONSET AND SE
PPLPMDL0080000001	CLEVELAND	OH	44106	3/8/1996	SAW AT EMERY.WILL ALWAYS NEED TO REMIND.
PPLPMDL0080000001	CLEVELAND	OH	44104	3/5/1996	GOOD CALL.WENT OVER THE DEL SYS AND TOOK ALOT OF TIME EXPLAINING BENEFITS.FOLLOW UP AT THE HOSP AND TRY TO SEE AT GRAND ROUNDS WILL USE IN STEAD OF FIXED COMBO'S
PPLPMDL0080000001	CLEVELAND	OH	44195	3/5/1996	DID LUNCH FOR PAIN MGMT/USING LOTS OF OXY AND GETTING GOOD RESULTS.SEVERAL INPATIENTS.TALKED ABOUT HIGH-DOSE PT THEY HAVE.WORKING ON HIM.DEF ARE POSITIONING IT FOR ALL PERC/VIC PTS.BEEN USING W/PCA ALSO/GOOD RESULTS.VERY HAPPY W/LUNCH

PLPMDL0800000001	CLEVELAND	OH	44195	3/5/1996	GREAT GUY/HAS BEEN USING THE MOST OXY FROM ANYONE/GETTING GREAT RESULTS EXCEPT 1 HIGH-DOSE PT.VERY INPORTANT AND INFLUENCIAL FELLOW THERE.THEY ALL CONFER ON MOST CASES-HE DOES A LOT OF THE WRITING.HAVE 2 INPT RIGHT NOW.
PLPMDL0800000001	CLEVELAND	OH	44195	3/5/1996	EVEN THOUGH ONLY A RESIDENT-HAS USED A LOT OF OXY//SEVERAL CASES W/DR. MEKHAH/VERY HAPPY W/IT.TALKED ABOUT THE SAME HIGH-DOSE PT THAT EVERYONE ELSE HAS TALKED ABOUT.SAYS PHCY WON'T PUT IN THE 10MG FOR THEM!SAYS REALLY NEEDS IT FOR TITRATION PURPOSES AND LOWER DOSES.I TOLD HIM TO KEEP HOUND- ING BORIS IN PHCY.PUSH FOR FORMULARY APPROVAL.
PLPMDL0800000001	INDEPENDENCE	OH	44131	3/5/1996	GOOD CALL LIKE THE FACT OF BEING ABLE TO USE SINGLE ENT AS WELL AS 12 HR.MAY BE AN ALLI TO GET ON FORM.NEED TO GET TO TUMOR BDS AND HE SAID TO BRING INFO.MAKE HIM HELP IN THIS HOSPITAL
PLPMDL0800000001	CLEVELAND	OH	44106	3/6/1996	MARGIE WAS VERY HELPFUL W INFO.HER DAD IS MATRYE BARRON FROM WARRENSVILLE.SHE SAID OXY IS GOING VERY WELL W MOSTLY 10MG MOVEMENT.SHE IS HAVING SOME DIFFICULTY W PRIOR AUTH. IT SEEMS TO BE COMING FROM PAIN CLIN(NOT BOSWELL)
PLPMDL0800000001	CLEVELAND	OH	44106	3/6/1996	DROPPED OFF PHARMOKINETIC DATA AGAIN AND TOLD I WILL GET HIM THE GREEN JOURNAL.TRIED TO GET HIS PROGRESSION TO DURAGESIC AND HE SAIS HE USES WHEN MORPH FAILS BUT VIEWS OXYCONTIN AS A DETERRENT TO DURAGESIC.HE LIKES FENTANYL BUT NEED TO FOCUS ON DELIVERY SYSTEM AND LACK OF CONTROL.
PLPMDL0800000001	BEACHWOOD	OH	44122	3/6/1996	SHE WAS VERY HAPPY W THE OXY.FOR HOW IT IS EFFICACIOUS AS WELL AS HOW IT CAN HELP WITH SOME ABUSE PAT'S.CONTINUE TO FOCUS IN ON WHERE TO USE AND TRY TO EQUATE PRICE OF NSAID THERAPY W PRICE WENT OVER OXY VERY EXTENSIVELY.SAID HE WOULD PUT THE NEXT PATIENT ON.FOLLOW UP IN A COUPLE OF WEEKS.TRY TO FOCUS ON WHERE TO USE.HALF OF HIS PATIENTS GET PAIN MEDS BUT HE SEEMS TO USE A LITTLE OF EVERYTHING
PLPMDL0800000001	BROOKPARK	OH	44142	3/6/1996	NOT THAT IMPRESSED W PRIOR AUTH.WILL NEED TO FOLLOW WHEN FULLY COVERED
PLPMDL0800000001	CLEVELAND	OH	44106	3/6/1996	TRIED TO FOLLOW UP W THE OXY BUT IT MAY BE BEST TO WORK THRU HIS NURSE TERESA.HE DOES ALOT W BONE METS AND SOMETIMES DOES NOT GET GOOD EFFICACY W OPIODS.NEED TO FIND SOME ADDITIONAL DATA THAT WILL MAKE SENSE TO HIM
PLPMDL0800000001	CLEVELAND	OH	44106	3/6/1996	SHE WAS THE IMPETUS OF ORA AT THIS HOSPITAL.WILL NEED TO ENSURE THAT OXY TAKES THE PLACE OF ORAL MORPHINES IN HER HABITS
PLPMDL0800000001	CLEVELAND	OH	44106	3/6/1996	GETTING BETTER AND BETTER RAPPORT W BOSWELL.ACTUALLY HELPING GET THE INFO W OXY FOR HIS FUTURE TALKS.OXY IS ON FORMULARY.STILL IMPORTANT TO TALK TO MR COWAN
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	3/7/1996	QUICK AT THE WINDOW.HE WAS VERY BUSY.HE DID NOT OPEN UP AND IT MAY TAKE HIM SOME TIME TO KNOW ME.TRIED TO MAKE ARRANGEMENTS TO COME BACK WHEN HE IS NOT SO BUSY.NEED TO FIND HOW HE TREATS PAIN AND HIS PERCEPTION OF TREATMENT. HE IS A DARVOCEET USER
PLPMDL0800000001	CLEVELAND	OH	44111	3/7/1996	NO COMMITMENT TO THE IR EITHER
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	3/7/1996	WAS BUSY MOVING OUT OF OFC BUT SD USING A LOT OF OXY.TOLD HIM THEY CAN USE IT FOR INPATIENTS ON M-70.SD HE THINKS THEY HAVE ALREADY.VERY HAPPY W/IT. HAPPY WE'RE SPONSORING THE PARTY NX
PLPMDL0800000001	CLEVELAND	OH	44113	3/7/1996	HAS 4 PTS ON OXY AND SO FAR SO GOOD. LIKES IT A LOT BETTER THAN PIVASC.
PLPMDL0800000001	AKRON	OH	44310	3/7/1996	ASKED IF USED HE SAID OVER AT CITY/ WENT OVER INFORMATION LESS INVASIVE. GOOD RESULTS/ TWO BLOUSES/ HE WROTE A SCRIP IN FRONT OF ME
PLPMDL0800000001	CLEVELAND	OH	44111	3/7/1996	BUSY BUT QUICK THRU WINDOW/GETTING GOOD RESULTS FROM OXY AND I TOLD HIM ABOUT FORMULARY.HE WASN'T CONCERNED/SD IT WILL GET ON EVENTUALLY/STILL CAN ORDER IT.STILL WANTS BOOK-TOLD HIM I WOULD PAY FOR \$100.00 OF IT WAS HAPPY.
PLPMDL0800000001	AKRON	OH	44310	3/7/1996	WENT THROUGH PI W DOC/ AND COMPARED TO OTHER PRODUCTS ASKED ME WHERE I WANTED HIM TO USE IT PLACED EARLY HE THEN SAID HE WOULD WRITE IT IN THE HOSP
PLPMDL0800000001	AKRON	OH	44310	3/7/1996	SAID STILL HASNT SEEN SCRIP/ WILL WAIT TILL SEE SCRIP
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	3/7/1996	NEED TO SPEND A LITTLE MORE TIME IN THIS STORE
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	3/7/1996	COMMITTED TO IR.WILL NEED TO FOLLOW UP TO MAKE SURE
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	3/7/1996	STILL NO ACTIVITY
PLPMDL0800000001	AKRON	OH	44310	3/7/1996	FOLLOW UP SAID HAD SCRIP FOR IT
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/7/1996	HE HAS THREE STARTS.THE ANEXIA PATIENT, HE IS GIVING OXY Q8.TYLOX PATIENT DID NOT RESPOND WELL BUT THERE MAY BE UNDERLYING REASONS.THE THIRD IS A CA PAT W NEW INIT.HE IS HAPPY W THE LACK OF ACET BUT HIS PERCEPTION IS THAT MORPH AND DURAG ARE STRONGER.WILL NEED TO GO OVER CLINICALS TO GIVE HIM ADD INFO TO MAKE HIM MORE COMFORTABLE W TITRATING
PLPMDL0800000001	GARFIELD HTS	OH	44125	3/12/1996	HE IS GETTING MORE FAMILIAR AND REQUESTED SAMPLES MAY WANT TO FOCUS A LITTLE MORE IN THIS OFFICE AND NOT WORRY SO MUCH ABOUT EXP
PLPMDL0800000001	CLEVELAND	OH	44106	3/7/1996	FROM LOOKING AT EXP HE DOES NOT SEEM LIKE A TARGET.HE ALSO SEEMS A LITTLE HES TO RX OPIODS.TALKED ABOUT BENEFITS OF TREATING Q12 VS Q4 AND NO ACET.ALSO WENT OVER ABUSE SAVINGS.TRIED TO GET HIM TO TRY UNI AND THEOPH'S ARE NOT A BIG PART OF HIS PRACTICE.NOCTURNAL ISSUE IS OBVIOUS TO HIM BUT THEOPH IS STILL THIRD LINE.COPD
PLPMDL0800000001	CLEVELAND	OH	44122	3/7/1996	HE HAS A FAIR AMOUNT OF CHRONIC PAIN THAT HE TREATS.THERE SEEMS TO BE 2 DISTINCTIONS FOR HIM.PURELY ACUTE AND CHRON. WENT OVER Q4 VS Q12 AND DEL SYS.ALSO TALKED SE.NEED TO DO ABSORPTION AND GET A BETTER COMMITMENT TO USE.
PLPMDL0800000001	AKRON	OH	44307	3/8/1996	MADGE DEFAZIO/ SET UP INSERVICE FOR STAFF
PLPMDL0800000001	PARMA	OH	44129	3/12/1996	BIG JUMP IN INDIUR SO REALLY NEED TO HIT HARD.MAKE SURE SAMPLES GET TO SOLON OFFICE.PUSH THE FOOD ISSUE
PLPMDL0800000001	CLEVELAND	OH	44104	3/8/1996	TARGETING FOR NON WELFARE BUSINESS.WHEN IT IS COVERED IT WILL BE A BIG HELP
PLPMDL0800000001	INDEPENDENCE	OH	44131	3/8/1996	MET AT HOSP TUMOR BDS.HE SEEMS VERY IVORY TOWERISH. DID NOT GET A CHANCE TO PRESENT TO WHOLE GROUP BUT GAINING INFO ON HOW TO DETAIL AND BETTER FOCUS FOR OXY
PLPMDL0800000001	AKRON	OH	44307	3/8/1996	CLEARED UP WHERE OXY SHOULD BE USED
PLPMDL0800000001	GARFIELD HTS	OH	44125	3/8/1996	NEED TO REALLY MAKE THIS SIMPLE.FOCUS ON BID DOSING AND CLIN TRIALS FOR NON MALIGNANT.MADE LUNCH DATE
PLPMDL0800000001	BEACHWOOD	OH	44122	3/8/1996	ATTENDING TUMOR BDS IS A GREAT WAY TO GET SOME RECOGNITION THEY GO OVER CASES AND THIS IS A GOOD WAY TO GET TO KNOW ATTENDEES.RESIDENTS ARE HERE AS WELL AND THIS SHOULD BE A GREAT PLACE TO GATHER INFO.
PLPMDL0800000001	E CLEVELAND	OH	44112	3/8/1996	HE USES FAIR AMOUNT OF THEOPH AND SEE'S QD AS AN ADVANTAGE. DOES NOT RECOGNIZE NOCTURNAL SYMPTOMS.OXY SHOULD BE A WAY FOR HIM TO HELP HIS PAIN PATIENTS.FOCUS ON NO ACET AND BID DOSING
PLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	INSERVICE FOR PAIN MANAGEMENT AND PHYSICAL MEDICINE.
PLPMDL0800000001	AKRON	OH	44302	3/8/1996	SAID DOC HAS PUT EVERY PATIENT ON XY SINCE PRESENTATION
PLPMDL0800000001	FAIRLAWN	OH	44333	3/8/1996	FOLLOW UP CALL AFTER FIRST SCRIP FROM GROUP/ ASKED IF NEEDED MORE INFO SAID NO/ COMFORTABLE WITH PRODUCT
PLPMDL0800000001	CLEVELAND	OH	44121	3/12/1996	WENT OVER THE NEW NIBUL GUIDELINES FOR THEOPH AND TRIED TO GET HIM TO USE MORE UNI BUT SAMPLES ARE STILL SITTING. STILL NEED TO GO OVER FOOD ISSUE AND SEE WHY HE CHOOSES WHAT HE DOES
PLPMDL0800000001	SOUTH EUCLID	OH	44121	3/12/1996	JOKED WITH HIM A LITTLE BIT ABOUT HOW HE TREATS PATIENTS. TALKED ABOUT TREATING HIM GOOD SO CANDY MAY BE A GOOD WAY TO BUILD A LITTLE REPORE.FIND TO FIND HIS RESISTANCE TO UNI
PLPMDL0800000001	AKRON	OH	44302	3/8/1996	FOLLOWED UP ON PATIENT WHO WAS HOSPITAL FOR IMPACTION LET ME KNOW OF PHARMA SAYING WOULD DIE IF 100/ WE DISCUSSED PROPHYLACTIC TREATMENT OF CONSTIPATION AND SPEAKING ARRANGEM
PLPMDL0800000001	CLEVELAND	OH	44120	3/8/1996	JEFF LIKES OXY BUT COVERAGE IS A BIG DEAL HERE
PLPMDL0800000001	AKRON	OH	44304	3/8/1996	OXY CALL
PLPMDL0800000001	CLEVELAND	OH	44104	3/8/1996	LEARNING MORE ABOUT QUAN AND ATTENDED TUMOR BDS.MAY WANT TO SEE IF I CAN BRING IN A SPEAKER WITH GROPPE
PLPMDL0800000001	COPELY	OH	44321	3/8/1996	NO OXY YET. WANTS INSERVICE FOR NURSING UNIT
PLPMDL0800000001	AKRON	OH	44303	3/8/1996	WENT TO DISCUSS PATIENT WHO WAS TOLD 100/DAY WOULD DIE
PLPMDL0800000001	CLEVELAND	OH	44104	3/8/1996	FOLLOWED UP AT ST LUKES AND HE SAID HE PUT ONE PATIENT ON OXY AND SHE IS A VERY DIFICULT PAT AND VERY CRANKY.IF IT WORKS ON HER IT WILL GOOD NEWS
PLPMDL0800000001	AKRON	OH	44302	3/8/1996	ASKED CONNIE IF WOULD SPEAK FOR US TO PA'S// WOULD BE THRILL TOO ALSO THEIR USE OF OXY STILL AGGRESSIVE. TITRATED PATIENT WHO HAD IMPACTION
PLPMDL0800000001	AKRON	OH	44309	3/11/1996	PHARM TO LET KNOW OF PURCHASE DEAL
PLPMDL0800000001	RICHMOND HTS	OH	44143	3/11/1996	HAS 2 PTS TARGETED FOR OXY/1 WILL BE IN ON MON 3/18.WANTS TO USE IT/SAYS DIDN'T HAVE RIGHT PT.WILL USE ON THEM.
PLPMDL0800000001	BEACHWOOD	OH	44122	3/11/1996	HE ALWAYS INITIATES W Q4 MEDICINE.DOES NOT DO VERY MUCH IN PATIENT AT THE HOSP SO PROBABLY THE BEST WAY TO GO WOULD BE TO GET HIM TO INIT W OXY IR AND THEN CONVERT TO OXYCONTIN.HE PERCEIVES OXYCONTIN AS THE STEP BEFORE MSC AND DURA.NEED TO GO OVER CLINICALS TO GAIN POTENCY FOR OXY
PLPMDL0800000001	CLEVELAND	OH	44106	3/11/1996	MADE APPT TO GET AN INSERVICE.DOC'S NAMES ARE ROSE AND RODRIGUEZ
PLPMDL0800000001	AKRON	OH	44309	3/11/1996	ASKED DOC FOR FEEDBACK ON HOW HE FEELS ABOUT USING EARLY IN CANCER PAIN SAID THAT WAS WHERE HE WAS USING SAID GETTING GOOD RESULTS
PLPMDL0800000001	CLEVELAND	OH	44106	3/11/1996	SAW IN HALL AND STOPPED TO TALK.SHE STILL HAS NOT STARTED AND GETTING IN PHARMACY SHOULD HELP BECAUSE SHE DOES ALOT OF IN PATIENT.
PLPMDL0800000001	CLEVELAND	OH	44113	3/11/1996	STILL HAS THE 1 PT ON IT.USING IN PLACE OF ANY C3'S AT ALL. MOSTLY VIC.1 PT DIDN'T WANT IT PT DIDN'T WANT IT -SHE PREFERRED HER VIC.MAY HAVE ANOTHER PT COMING IN NX WK THAT WOULD BE GOOD.
PLPMDL0800000001	CLEVELAND	OH	44114	3/13/1996	NO STOCK COMMITMENT
PLPMDL0800000001	CLEVELAND	OH	44106	3/11/1996	BORNSTEIN IS NOT THE GUY FOR FORMULARY ACTIVITY.MINTZ AND VARGHAI WILL BE THE TOUGHER SELLS.NEED TO GET SOMEONE TO ASK TO HAVE IN PHARMACY.TRY KREIGLER
PLPMDL0800000001	AKRON	OH	44307	3/13/1996	SAMPLED DOC UNIPHYL
PLPMDL0800000001	CLEVELAND	OH	44106	3/11/1996	MET BRIEFLY AT HOSPITAL AND HE HAS OTHER SATELITES.ONE IS ON GREEN RD.MADE APPT TO GO OVER OXY.TARGET WILL BE DILAUDID
PLPMDL0800000001	BEACHWOOD	OH	44122	3/11/1996	DID INSERVICE FOR ALL RPH'S AND IT WENT WELL.THE MAJOR HOLUP IS WELFARE COVERAGE.80% OF THEIR BUSINESS FALLS UNDER THIS CATEGORY.GENERAL IMPRESSION FROM BOB REED IS THAT OXY WILL NOT HAVE COVERAGE
PLPMDL0800000001	AKRON	OH	44304	3/11/1996	ASKED HOW HE FELT ABOUT USING EARLY SAID HAS USED A COUPLE TIMES AND WANTS HOUSES TO PUT ON FORMULARY/ PRESENTED AT GRAND ROUNDS FOR ME TODAY
PLPMDL0800000001	AKRON	OH	44304	3/11/1996	EXPLAINED NEED TO TALK TO DOC ROSS / TO EXPLAIN PRODUCT TO WHEN FORM COMES AGREED TO MEET WITH ME TUESDAY/ HAS PATIENT ON 40 MG BID
PLPMDL0800000001	CLEVELAND	OH	44104	3/11/1996	MOLLY WAS SICK NEED TO RESCHEDULE AND TRY TO GET INTO MAT MANAGEMENT
PLPMDL0800000001	CLEVELAND	OH	44132	3/11/1996	GREAT CALLINEW GUY FROM UH.SAYS USES A LOT OF MSC.DID READ OVER THE UT I LEFT HIM LAST TIME.THINKS GOOD IDEA/USES TYL 3 BEFORE MORPHINE.ASKED ABOUT STOCKING OF IT
PLPMDL0800000001	CLEVELAND	OH	44106	3/11/1996	FOUND MURPHY BUT WALSH IS A RESIDENT AND KIM WAS UNSURE OF WHERE TO FIND HER.SUGGESTED GEN MED.
PLPMDL0800000001	UNIONTOWN	OH	44685	3/11/1996	NO COMMITMENT FOR OXYCONTIN.SAID NEED TO SEE KRABILL IN UNIONTOWN AND MILLER IN HARTVILLE FOR PAIN MEDS.
PLPMDL0800000001	CLEVELAND	OH	44114	3/13/1996	BUSY/ND TO MAKE APPT/SIGNED FOR UNI SAMPLES/SHWD UT ON OXY COME BACK
PLPMDL0800000001	CLEVELAND	OH	44115	3/13/1996	DID ONCOLOGY INSERVICE.
PLPMDL0800000001	AKRON	OH	44313	3/11/1996	INFORMED PHARM OF NO CEILING EFFECT
PLPMDL0800000001	EUCLID	OH	44132	3/11/1996	REMEMBERED OXY/NO USE YET.I EXPLAINED THAT I HAD MADE A MISTAKE LAST TIME IN THAT 100% OF PTS WERE CONTROLLED Q12H. SHE SD SHE REALIZED THAT/NO PROBLEM.DISCUSSED PRODUCT AGAIN AND SHE HAD BEEN POSITIONING IT FOR CA PAIN ONLY.TOLD HER ITS FOR NON-CA PAIN ALSO.SD WD CONSIDER.MAY ATTEND HOSPICE PROGRAM ON 4/12.

PPLPMDL0800000001	BARBERTON	OH	44203	3/12/1996	SPOKE WITH RICK HAMMOND. NEEDS IPAP FOR PATIENT. DR. ARE STARTING TO RX OXYCONTIN. HAS NOT GOTTEN MUCH FEEDBACK YET.
PPLPMDL0800000001	AKRON	OH	44302	3/13/1996	SHOWED KIRS AND WITHDRAWL CAUSING DETERIORATION ANDASKED AT WHAT POINT HE WOULD EVER CONSIDER XING UNIPHYL/ SAID WHEN SIDE EFFECTS OUTWEIGH EFFICACY SHOWED NEW RECOMMENDED LEVEL AND FACT THAT UNIPHYL IS EXTREMELY WELL TOLERA
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	BROUGHT IN FROM RX. DID NOT HAVE DR. NAME AND DID NOT HAVE TIME TO LOOK UP. SAID TO STOP BACK AND HE WOULD GIVE INFO.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	DID INSERVICE/VERY INT IN OXY/SD HAD HEARD ABOUT IT.WILL TRY.SAYS THEIR GOAL OF THERAPY IS TO GET PTS OFF NARCS/MAY BE GREAT CHOICE FOR THIS.ALSO.
PPLPMDL0800000001	CLEVELAND	OH	44113	3/14/1996	SAMPLES
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	FOLLOWED WITH HIM AFTER DISCUSSION WITH MINICH AND PFEIFFER AND THEIR INTEREST. WILL BRING WHEN HE SEES RX.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	BUSY BUT I STOPPED IN ONC CLINIC TO REMIND HIM OF OXY/TOLD HIM I WAS DOING LUNCH SOON BUT HAD HE TRIED IT YET? "NO BUT I WILL". YEA RIGHT.ND MORE TIME.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	ATTENDED INSERVICE/RES IN PM/REHAB/SAYS OXY GOOD CHOICE WILL TRY
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	NEED TO SEE HIM ABOUT FORMULARY REQUEST ONCE HE TRIES OXY. DID INSERVICE/VERY INT AND SAID WOULD TRY.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/14/1996	SAMPLES/WANTS SUPPORT FOR APPO AND AN AD FOR THEM.DUE BY 4/1
PPLPMDL0800000001	CLEVELAND	OH	44113	3/12/1996	HAS 4-5 PTS ON OXY AND SO FAR SO GOOD/NO WORDS BACK.MOST OF THEM HAVE BEEN GOING TO DAVE IN PHCY FOR FILLS.LOVES IT AND WILL KEEP USING.
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	3/12/1996	BERNIE WAS NOT VERY FRIENDLY BUT SAID HE WAS PREOCCUPIED. DID NOT ORDER BUT DID WANT TO KNOW WHO WAS BEING DETAILED
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	GREAT DISCUSSION ON DIFF BETW OXY/MSC.VERY INT AND SAID WILL USE
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	BUSY DAY AGAIN.NO REAL TIME TO TALK BUT REMEMBERED OXYCONTIN BUT HAS NOT USED YET. CALL ELLEN FOR BETTER TIME.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	DID LUNCH FOR HIM AND TABBAA AND PHYSICAL MEDICINE.PUT PT ON OXY TODAY FROM PERC.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	PUT ANOTHER PT ON OXY TODAY AND HAS ANOTHER ONE TARGETED FOR IT! PT IS A KAISER PT THOUGH.HE TOLD HER HE WANTS HER TO BE ON IT .SHE MAY PAY FOR IT HERSELF IF KAISER DOESN'T HAVE IT. DID LUNCH/VERY GRATEFUL.HAS ALL OF HIS RESIDENTS USING OXY. NX-ASK ABOUT FORMULARY REQUEST.
PPLPMDL0800000001	S EUCLID	OH	44121	3/12/1996	MADE APPT TO GET SOME QUALITY TIME.HE IS PROBABLY NOT A PRI TARGET BUT MIGHT AS WELL FOLLOW UP TO SEE IF ANY POTENTIAL ESPECIALLY IF HE CONTINUES TO SHOW UP ON THE USERS LIST
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	3/12/1996	FINALLY SOW MISSY AND SHE HAD TO ORDER BECAUSE SHE IS GETTING RX'S.HAD TO GET FROM ANOTHER STORE
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	DISCUSSED LUNCH WITH MINICH AND PFEIFFER. SAID HE WOULD BRI IN IF HE SEES RX AND CAN GET WITHIN A DAY. UNLESS DR. CALLS
PPLPMDL0800000001	UNIONTOWN	OH	44685	3/12/1996	DISCUSSED OXYCONTIN FOR FIRST TIME. STRESSED NO CEILING DOSE AND POSITIONED FOR USE FOR CHRONIC AND MALIGNANT PAIN. SHE LIKES MSC FOR CANCER PAIN AND WOULD CONSIDER OXY FOR BOTH MALIGNANT AND NON-MALIGNANT PAIN. FOLLOW WITH PROBE FOR SPECIFIC PATIENTS WITH CHRONIC PAIN AND WHAT THEY ARE ON.
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	DETAILED OXYCONTIN TO HER AT LUNCH. STRESSED NO CEILING DOSE AND POTENTIAL ABUSE POTENTIAL WITH LOWER PEAKS THAN VICODIN PERCOCET LORCET. SHE HAS A NUMBER OF CHRONIC PAIN PATIENTS AND WOULD BE WILLING TO TRY THOSE ON A FEW OF THOSE PATIENTS USES SOME THED AND LIKES UNI BECAUSE OF PM DOSING AND HIGHER PEAK IN AM. SHOWED DEBUSKE TO DISTINGUISH UNI FROM ALL OTHER
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	DETAILED OXYCONTIN TO HIM AT LUNCH. STRESSED Q12H DOSING AND NO CEILING DOSE. DISCUSSED POTENTIAL FOR LOW ABUSE WITH LOWER PEAKS THAN VICODIN,LORCET, PERCOCET. HE HAS A PROBLEM WITH A NUMBER OF PATIENTS THAT ARE ABUSING NARCOTICS. ALSO HAS A NUMBER OF LEGITIMATE CHRONIC PAIN PATIENTS THAT WOULD BENEFIT FROM OXY. SAID HE WILL TRY AND SEE RESPONSE.
PPLPMDL0800000001	AKRON	OH	44319	3/12/1996	SAW BRIEFLY AT WINDOW AS CHECKING SAMPLES BETWEEN APPT. DISCUSSED OXY OFF LIT. HE WILL DISCUSS IN DETAIL AT NEXT APPT. STRESSED NO CEILING DOSE AND Q12H DOSING. FOLLOW WITH FULL DETAIL AT APPT.
PPLPMDL0800000001	CLEVELAND	OH	44109	3/12/1996	IN CHARGE OF ALL FELLOWS/RESIDENTS;STAFF PHYSICIAN;ATTENDED LUNCH INSERVICE/THRILLED W/OXY/SAYS WILL TRY.WANTS ME TO KEEP IN MIND THAT THEY TRY AND GET PTS OFF NARCS-I SUGG THEY CAN ALSO USE THIS FOR WITHDRAWAL
PPLPMDL0800000001	UNIONTOWN	OH	44685	3/12/1996	SAW BRIEFLY AT THE WINDOW. SHOWED LITERATURE ON OXYCONTIN STRESSED Q12H DOSING. SAID NEEDED TO STOP IN ON ANY DAY BUT TUESDAY AND HE WILL DISCUSS IN GREATER DETAIL.
PPLPMDL0800000001	OLON	OH	44139	3/12/1996	STILL HAS NOT TRIED.NEED TO FOCUS ON Q12 VS Q4.HE DID NOT GIVE VERY MUCH TIME BECAUSE HE IS BUSY SO KEEP ATTENDING TUMOR BOS AND REPETITION MAY PAY OFF
PPLPMDL0800000001	CLEVELAND	OH	44122	3/13/1996	HE SAID THAT HE HAD A PATIENT THAT HE COULD PUT ON IT TODAY.REALLY NEED TO KEEP GOING OVER PRODUCT.HE MAY JUST NOT REMEMBER.BENEFITS ARE VERY IMPORTANT.COST SHOULD HELP GET MORE CONVERTED AS WELL
PPLPMDL0800000001	AKRON	OH	44307	3/13/1996	JOE SNOKE PHARMACY DISCUSSED PURCHASE AND REBATE JEANNIE DAVIS SENKOT INFORMATION GRAND ROUNDS PETRUS
PPLPMDL0800000001	MAPLE HTS	OH	44137	3/13/1996	TRIED TO FOCUS ON CHRONIC AND SIMPLICITY.
PPLPMDL0800000001	AKRON	OH	44307	3/13/1996	GRAND ROUNDS DISCUSSION SAID NEEDS MORE EXPERIENCE WITH DRUG HAVE APPT WITH HIM ON FRIDAY
PPLPMDL0800000001	CLEVELAND	OH	44106	3/13/1996	WENT OVER PRODUCT PRETTY WELL.INSERVICE FOR STAFF WILL DEPEND ON AVAILABILITY FOR THE HOSP SHE PERCEIVES THIS AS A REPLACEMENT FOR MORPHINE AND PATCH BUT NOT QUITE A FIXED COMBO.LIKES PERCOCET BUT SHE TALKS ABOUT ACUTE CARE FOR THOSE PATIENTS.NEED TO MOVE OXY MORE FOR THAT LEVEL
PPLPMDL0800000001	BEDFORD	OH	44146	3/13/1996	WENT INTO OXY IN A LITTLE MORE DETAIL.CONCENTRATED ON DEL SYS AND FOCUSING ON KEEPING IT SIMPLE.INTROED KIDNEY AND WILL NEED TO GO INTO THIS IN MORE DETAIL AND CORRELATE W NEW NHBLI
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	DISCUSSED UNI USE IN STEP 111 FOR COPD AND AGREES WITH THAT POSITION AND USES UNI THERE. LEFT MARTIN FOR PROOF SOURCE. INTO. OXY BRIEFLY TO HIM FOR BOTH MALIGNANT AND NON-MALIGNANT PAIN. HAS NUMBER OF PATIENTS ON PAIN MEDS AND WOULD TRY. FOLLOW WITH FULL DETAIL AND PROBE FOR OPIOID USAGE.
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/13/1996	FEEDBACK WAS RELATIVELY GOOD.HAD A PATIENT HAVE TROUBLE PROCURRING SO I GAVE HIM A LIST.HE SAID THAT HE WOULD KEEP USING IT.NEED TO FOCUS ON WC COVERAGE.
PPLPMDL0800000001	AKRON	OH	44312	3/13/1996	WENT OVR PRODUCT SAID IS GOING TO START A HOSPICE/HAD A PATIENT DIE ON 21 MSC 200/DAY
PPLPMDL0800000001	CLEVELAND	OH	44109	3/13/1996	MISSED INSERVICE OTHER DAY/WANTED ME TO COME BACK AND SHOW HER OXY!! VERY INT/HAS 2 MORE YRS IN RES.SAYS WILL USE
PPLPMDL0800000001	GATES MILLS	OH	44040	3/13/1996	HASN'T USED YET/RY INTO MORPHINE/SAYS NO ONE CURR ON PERC ONLY OR ANY C3'S.SAYS WILL TRY WHEN GETS PT.
PPLPMDL0800000001	AKRON	OH	44302	3/13/1996	TALKED AFTER GRAND ROUNDS PRESENTED TODAY OXY EXCELLENT DISCUSSION TALKED ABOUT BEING ABLE TO USE 5-6 40MG IN ONE 1 TO 2 # GELCAP HE SAID WE NEED HIGHER MG TABS. OVERHEARD DISCUSSION OF STARTING 10MG OXY
PPLPMDL0800000001	AKRON	OH	44312	3/13/1996	HAS PATIENT ON 10MG/ SOLD SENKOT BY DRUG OF CHOIC OPIOID INDUCED CONSTIPATION
PPLPMDL0800000001	CLEVELAND	OH	44106	3/13/1996	WORKED MACDONALD.MADE APPT W COWAN
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/13/1996	TALKED ABOUT KEEPING THINGS SIMPLE AND WENT OVER BI PHASIC ABSORPTION AND KEPT THINGS SIMPLE.WENT AFTER FIXED COMBO'S AND HE SEEMS LIKE HE IS GETTING MORE AND MORE COMFORTABLE.ASKED WHERE HE COULD GET SO I SHOWED HIM THE LIST.ASKED IF I HAD STOCK IN SEN
PPLPMDL0800000001	CLEVELAND	OH	44115	3/13/1996	WAS IN HOSPITA DURING MY INS FOR NURSES/HAS CURR INPT ON 18MG/HR IV MORPH-WANTS TO TITRATE DOWN AND USE OXY.HAD PHCY ORDER IT IN FOR THIS PT.ND TO CK BACK ON FRI.GOOD RESULTS W/OUTPT USE
PPLPMDL0800000001	FAIRLAWN	OH	44313	3/13/1996	LUNCHEON TODAY TO DISCUSS PATIENTS SAID RASH/ I ASKED IF HE WAS SURE OXY CAUSED IT/ WANTED TO BE SURE HE WAS STILL PLACING Q12 OVR Q4 H THERAPY SAID YES BROUGHT UP MSC
PPLPMDL0800000001	AKRON	OH	44304	3/14/1996	PRESENTED OXY, POINTED DELIVERY SYSTEM/ MUST GO BACK AND DISCUSS PATIENTS WHERE HE WOULD USE
PPLPMDL0800000001	AKRON	OH	44307	3/14/1996	POINTED OUT DIFFERENCES BETWEEN MSC AND OXY/ DURAGESIC AND OXY, REALLY CONFUSED ON PATCH ACTION/ THOUGHT ANALGESIC ACTIVITY IN 2 HRS REALLY DEFENSIVE DISCUSSED PDR AND TIME PK NEED TO SHOW MORE INFO LEVY ON PATCH'S ACTIVITY
PPLPMDL0800000001	CLEVELAND	OH	44195	3/14/1996	STILL USING OXY QUITE A BIT.INPT HE THINKS IS STILL ON 100MG.SAYS ENTIRE CLINIC USING A LOT.
PPLPMDL0800000001	CLEVELAND	OH	44113	3/14/1996	WENT OVER BEN OF OXY AGAIN V MSC/DURA.SD THINKS GREAT CHOICE BUT HASN'T SEEN ANYONE/COMMITTED TO TRY AT NX AVAIL PT.
PPLPMDL0800000001	CLEVELAND	OH	44195	3/14/1996	SD JUST WROTE ANOTHER RX TODAY.GETTING GREAT RESULTS BUT HE IS LEAVING IN JULY.WANTS PHARMACY TO GET IT IN.
PPLPMDL0800000001	CLEVELAND	OH	44106	3/14/1996	HE TREATS ALOT OF PAIN.WORKING THRU HIS NURSE MAY BE A GOOD WAY TO GET HIM INFO
PPLPMDL0800000001	CLEVELAND	OH	44113	3/14/1996	SAW AT BUSY LUTHERAN OFC.PT ON OXY FROM HERE OING WELL/WILL TRY ON OTHERS.MUCH MORE COMFORTABLE W/THIS THAN MSC
PPLPMDL0800000001	CLEVELAND	OH	44106	3/14/1996	MET AT THE LUNCH.HE IS CHIEF RES.SET A LUNCH DATE FOR RESIDENTS AT RAD ONC.HE TALKED ABOUT HOW TO DETAIL AT THE LUNCH.TALK ABOUT EQUIVALENTS AND HOW TO CONVERT
PPLPMDL0800000001	CLEVELAND	OH	44195	3/14/1996	WENT AND WATCHED HIM SPEAK ON PAIN MGMT IN CANCER PTS AT PROGRAM.VERY HAPPY I WAS THERE/SAYS USING LOTS OF OXY
PPLPMDL0800000001	AKRON	OH	44313	3/14/1996	GOT 10MG FROM REHMUS
PPLPMDL0800000001	BEACHWOOD	OH	44122	3/15/1996	WANTED TWO SIGNATURE CARDS AND ALSO MENTIONED PARMA OFFICE 6688 RIDGE?
PPLPMDL0800000001	CLEVELAND	OH	44113	3/14/1996	FINALLY WROTE FIRST RX FOR OXY!! SD WILL SEE...
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	POSITIONED UNI FOR COPD WITH ATS STATEMENT AND BACKED WITH MARTIN FOR PROOF SOURCE. AGREED WITH POSITIONING AND USES FOR POSITIVE CV EFFECTS. QUICKLY INTRODUCED OXY AND STRESSED Q12H DOSING AND ONE TO START WITH AND STAY WITH. FOLLOW WITH FULL DETAIL AND PROBE FOR OPIOID USAGE.
PPLPMDL0800000001	AKRON	OH	44312	3/14/1996	PI PRESENTATION AND SHOWED WHAT PAIN STATES STUDIED IN BIG APPLICATION IN PRACTICE ASKED IF WOULD USE INSTEAD OF COMBO'S AND IN CANCER SAID YES CONCERNED ABOUT LONG TERM USE AND PATIENTS TAKING MORE OFTEN MUST SHOW THIS OCCURS ONLY WHEN PAIN IS UNRELIEVED
PPLPMDL0800000001	CLEVELAND	OH	44113	3/14/1996	BUSY TODAY BUT NICEER THAN USUAL/SD TRIED FOR FAIRVIEW FORMULARY AND HAS CURR INPT AT LUTH ON IT THAT WAS ON IT AT FAIRVIEW.SO FAR SO GOOD. FEELS MUCH MORE CONFIDENT WRITIG THIS THAN MSC
PPLPMDL0800000001	CLEVELAND	OH	44195	3/14/1996	WENT TO WATCH HIM SPEAK ON PAIN MGMT AT CCF/VERY HAPPY I WAS THERE AND WENT OUT OF MY WAY LIKES OXY.
PPLPMDL0800000001	CLEVELAND	OH	44106	3/14/1996	TRIED A SIMPLER TACK.CONCENTRATED ON Q4 VS Q12.HE COMMITTED TO USING AND ALSO FINANGED A FOLLOW UP APPT AT GREEN RD NEED TO SET APPT WITH SECRETARY AT HOSP
PPLPMDL0800000001	AKRON	OH	44309	3/15/1996	FOLLOW UP ON RADIATION ONC MET WITH DR DEMAS.
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/15/1996	HE IS HAVING SOME DIFFICULTY WITH WELFARE AND IS USING MSC AND WILL CONVERT WHEN COVERED.ALSO WROTE AN RX FOR IN HOSPITAL NEED TO GET TO PHARMACY TO DO THE WORK THERE
PPLPMDL0800000001	CLEVELAND	OH	44111	3/15/1996	IN CHARGE OF INSERVICES FOR RESIDENTS.SAYS HAS ADMITTED SEVERAL PTS ON MSC BUT NO OXY YET.LET ME PRESENT TO ENTIRE GROUP.SD TO KEEP ON THE ONCS AND RES
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	3/18/1996	MADE APPT WITH DIR OF PHAR FOR FORMULARY WORK
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	DELIVERED IPAP TO CANCER CENTER. NEED DR. SUPPORT FOR OXY APPROVAL AT HOSPITAL. SAID MOST RX COME THROUGH THE CANCER CENTER.
PPLPMDL0800000001	PARMA	OH	44129	3/18/1996	NEED TO BE MORE CONSISTENT
PPLPMDL0800000001	CLEVELAND	OH	44111	3/15/1996	STILL HASN'T TRIED OXY YET BUT WANTS TO/HAS NO ONE ON JUST PERC/TYL/VIC ETC OR MSC THAT'S NOT DOING WELL.SD WD DEF TRY ON NEW PT OR SOMEONE NOT TOLERATING MORPH.VERY INT IN IT AND THINKS GOOD IDEA.
PPLPMDL0800000001	GARFIELD HTS	OH	44125	3/15/1996	FRI AFTERNOONS MAY BE A GOOD TIME TO TALK W ED
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	DR DEMAS NOT USED OXY MISSED INSERVICE. STANDUP WITH NANCY HE ASKED IS SAME AS MSC, TOLD SIGNIFICANT DIFFERENCES TOUCHED ON BEING SOMEWHAT LESS INVASIVE
PPLPMDL0800000001	LYNDHURST	OH	44124	3/15/1996	GETTING SOME VERY POSITIVE FEEDBACK IN HIS PRELIMINARY STAGE.HE IS STILL A LITTLE HESITANT AND WANTS MORE TIME TO EVALUATE.GETTING GOOD FEEDBACK FROM RETAIL STORE IN HOSP AS WELL.



PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	WHAT PATIENT ARE YOU WRITING FOR , MANY PATIENTS COME TO THM ALREADY ON PERCO, GOAL CONVERT ALL PATIENTS TO LONG ACTING
PPLPMDL0800000001	CLEVELAND	OH	44195	3/15/1996	SAW AT CCF PROGRAM WE SPONSORED/USING OXY ON MANY,MANY PTS.
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	3/18/1996	MAY WANT TO USE KIDNEY BUT STILL NEED TO SEPARATE THEOPH'S MADE APT TO GET BETTER TIME
PPLPMDL0800000001	CLEVELAND	OH	44195	3/15/1996	SAW AT CCF PROGRAM WE SPONSORED/DONE IN JULY-GOING BACK TO KENTUCKY/WILL USE LOTS OF OXY TILL THEN.
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	DISCUSSED OXYCONTIN AT LENGTH WITH HIM AND DR. HAAS RX HABIT HE IS USING TYLOX AROUND THE CLOCK, THEN HE GOES TO THE PATC AFTER THAT. HE IS USING ALOT OF TYLOX MAINLY BECAUSE OF COST ISSUES.
PPLPMDL0800000001					RICK SAID HE WOULD PRESENT TO DR. HAAS AND WOULD SEE WHERE HE STOOD WITH THAT.
PPLPMDL0800000001	CLEVELAND	OH	44146	3/19/1996	HAS NOT TAKEN SAMPLES SO I WILL NEED TO FIND OUT WHAT IS GOING ON
PPLPMDL0800000001	AKRON	OH	44307	3/15/1996	WORKED WITH SHIRLEY ON CONVERSION/ FOR PATIENT FIRST TIME OXY PATIENT TO IV DILAUDID/ EXPLAINED TO SHIRLEY TO BE CONVERSATIVE
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	3/15/1996	HE GAVE ME GREAT NUMBERS. 3 10MG 5 20MG AND 1 40MG IN STOCK.ALSO GAVE GGOD FEEDBACK FOR THOTA AND DICKMAN
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	3/15/1996	TRIED TO GET A LITTLE MORE RAPPORT W DICKMAN.OXY MAY DO IT BY ITSELF.MAKE SURE YOU ARE AVAILABLE AND READY WHEN TIME COMES
PPLPMDL0800000001	CLEVELAND	OH	44195	3/15/1996	ATTENDED MY CCF PROGRAM.USING LOTS OF OXY-NO INPT YET.
PPLPMDL0800000001	FAIRLAWN	OH	44313	3/15/1996	FOLLOW UP NO SCRIPS YET
PPLPMDL0800000001	CLEVELAND	OH	44111	3/15/1996	ATTENDED INSERVICE PROGRAM I HAD! GETTING GREAT RESULTS WITH OXY-USING RIGHT AWAY ATER NSAIDS.MAINLY HOSPICE PTS.
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/15/1996	IT WILL BE IMPORTANT TO KEEP REMINDING HIM ABOUT OXY UNTIL IT BECOMES A HABIT.HE IS REMEMBERING ME BUT NEED TO KEEP THE FOCUS FOR OXY SIMPLE.
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	FOLLOW UP ON DOC FOR SAMPLES JUST RECEIVED SAMLES, WHAT DO YOU THINK ABOUT SAVING ON INHALER USE AND LOWERING COST OF THERAPY,
PPLPMDL0800000001	CLEVELAND	OH	44111	3/15/1996	ATTENDED INSERVICE I HAD FOR RESIDENTS/VERY QUIET BUT KNEW EVERYTHING ABOUT OXY BUT HASN'T WRITTEN YET.SO HE WD
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	MET WITH DR RAD TO THANK HIM FOR HIS SUPPORTING US AT GRAND ROUNDS, WE THEN SAT DOWN WITH DOCTOR RIGBY AND WORKED OUT THE CONVERSION FOR THE PATIENT TAKING 400 PERCO /MONTH DR
PPLPMDL0800000001					RADWANY IS USING ON PATIENTS
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	DISCUSSED OXYCONTIN AND HAS NOT STOCKED. CONSIDERING NOW THAT ALL STRENGTHS IN WAREHOUSE. WILL CHECK WITH CANCER CENTER FOR INTEREST.
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	STOCKING AND USING 10MG TABLET. HAS ONE PATIENT OF 60 PER MONTH. DID NOT KNOW WHERE IT WAS WRITTEN FROM.
PPLPMDL0800000001	CLEVELAND	OH	44115	3/19/1996	ORDERED IN 1 BOUYLE OF 10MG AND 1 BOTTLE OF 40MG FOR DR. COFFMAN'S 2 PTS.
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	INVITED TOM TO TALK TO DR ROSS TUESDAY TO SHOW ADO'S IN GEL CAP
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	SUB PHARMACIST SAID HE DID NOT HAVE IN. DID NOT CHECK AS HE WAS IN HURRY. DETAILED OXY TO HIM AND INTEREST FROM CANCER CENTER. FOLLOW WITH REGULAR PHARMACIST.
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	CLINICAL COMPARISON BETWEEN MSC/ DURAGESIC ASKED FOR SUPPORT FOR FORMULARY AND FOLLOWED UP ON SPEAKERS BUREAU
PPLPMDL0800000001	AKRON	OH	44304	3/15/1996	WHAT PATIENTS ARE YOU TARGETING FOR OXYCONTIN, POSITIONED FOR PATIENTS WHO COME TO THEM ON COMBO'S
PPLPMDL0800000001	LYNDHURST	OH	44124	3/15/1996	GREAT FEEDBACK HE STARTED ONE PATIENT ON THE 40 MG AND HAD SOME DIFFICULTY W TOLERATION BUT HE DID GO BACK TO THE 10 AND WORK HIS WAY UP W NO PROBLEM.HE IS GETTING GOOD RESULTS W BOTH
PPLPMDL0800000001					MAL AND NON MAL-HE WILL BE TAKING HIS BOARDS IN A COUPLE OF WEEKS.HE IS WORKING WITH DICKMAN AND IS GETTING PRETTY ADAMANT ABOUT RECEIVING OXY IN MOST SETTINGS
PPLPMDL0800000001	AKRON	OH	44320	3/15/1996	CONVERTING PATIENT FROM OXY TO IV DILAUDID/ NOT SURE OF CONV
PPLPMDL0800000001	CLEVELAND	OH	44195	3/15/1996	SAW AT PROGRAM FOR CCF/USING OXY
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	DISCUSSED Q12H DOSING WITH NO CEILING DOSE. ALSO TALKED ABOUT CONVERSIONS FROM FIXED COMBINATIONS. HE HAS BEEN USING TYLOX UNTIL AROUND THE CLOCK, THEN HE GOES TO THE PATCH. NEED TO TRY TO
PPLPMDL0800000001					SEE AT AKRON TUMOR BOARD OR THROUGH RICK.
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	<b>INTRODUCED OXYCONTIN TO HIM. STRESSED LOWER ABUSE POTENTIAL WITH LOWER PEAKS AND HIGHER TROUGHS. ONE TO START WITH AND STAY WITH. HE HAS PATIENTS THAT WOULD BENEFIT FROM OXYCONTIN</b>
PPLPMDL0800000001					<b>SAID HE WOULD TRY. FOLLOW WITH SPECIFIC PATIENTS THAT HE HAS TRIED ON.</b>
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	HAS NOT RX OXYCONTIN AS OF THIS DATE. HE IS CONCERNED WITH COST AND MEDICAID ISSUE OF RE-IMBURSEMENT. LIKES Q12H DOSING AND IS INTERESTED TO SEE IF LOWER ABUSE POTENTIAL. FOLLOW UPON MEDICAID
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	APPROVAL FOR PATIENT TRIAL AND PROBE FOR SPECIFIC PATIENTS ON 4 LORCET,VICODIN,PERCOCET PER DAY.
PPLPMDL0800000001	BARBERTON	OH	44203	3/15/1996	INTRODUCED OXYCONTIN TO HIM. HE USES ALOT OF PERCOCET FOR CHRONIC PAIN PATIENTS. STRESSED Q12H DOSING AND CAN START WITH AND STAY WITH, HAD A COUPLE PATIENTS IN MIND WHO HE THOUGHT WOULD
PPLPMDL0800000001					BENEFIT FROM OXYCONTIN. SAID HE WOULD TRY ON THOSE PATIENTS. USING SOME UNIPHYL SHOWED MARTIN PAPER FOR USE WITH COPD PATIENTS AND ATS STATEMENT. FOLLOW WITH OXY
PPLPMDL0800000001	CLEVELAND	OH	44122	3/15/1996	GOOD FEEDBACK FROM FIRST PATIENT BUT HAS NOT TAKEN IT FURTHER.NEED TO REMEMBER TO KEEP THIS VERY SIMPLE AND TO THE POINT.FOCUS ON Q4 VS Q12
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	3/18/1996	FOLLOWED UP AT HOSPITAL TO TRY TO GET ON FORM.NEED TO SEND A KIT
PPLPMDL0800000001	RICHMOND HTS	OH	44143	3/18/1996	FINALLY GOT GOOD TALK W/HIM.VERY HARD SOMETIMES TO DEAL WITH.LIKES TO TEASE ME.SAYS WON'T USE ON ANYONE UNDER AGE 60.NO WAY.WORRIED ABOUT ABUSE.HOW STUPID!!!VERY LEARY OF DEA
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	3/18/1996	NEED TO SEND A FORM KIT
PPLPMDL0800000001	PARMA	OH	44129	3/18/1996	VERY QUICK.NEED TO FOLLOW UP LATER IN WEEK.
PPLPMDL0800000001	AKRON	OH	44313	3/20/1996	UNI SAMPLES WENT OXY LIKES IDEA
PPLPMDL0800000001	PARMA	OH	44129	3/18/1996	HE STILL PERCEVES ME AS THE MORPHINE MAN AND WORKING FOR ROXANNE.NEED TO TOTALLY SCRAP CLINICALS FOR NOW AND KEEP THINGS SIMPLE AND GET HIM TO OXY
PPLPMDL0800000001	CLEVELAND	OH	44109	3/18/1996	IN TODAY BUT HAVING EYE TROUBLE/DID TALK BRIEFLY ABOUT OXY- WAS GOING TO USE BUT DIDN'T HAVE DOSING INFO/WILL SEE ME ON WED.
PPLPMDL0800000001	RICHMOND HTS	OH	44143	3/18/1996	NO ONE YET BUT KEEPING IT IN MIND/REFERS MOST PAIN PTS TO DR. BARRETT!!!
PPLPMDL0800000001	CLEVELAND	OH	44109	3/18/1996	SAW BRIEFLY ABOUT FORM REQ THRU DR. TABBAA OR DR. HOLBROOK SD HAS NOT DISCUSSED IT W/THEM YET BUT WILL.
PPLPMDL0800000001	AKRON	OH	44320	3/20/1996	SAMPLED DOC
PPLPMDL0800000001	CLEVELAND	OH	44109	3/18/1996	A LITTLE FRUSTRATED W/PHCY SITUATION OUTSIDE BUT STILL WRITING.THE ONLY ONE THAT COULDN'T GET IT WAS A KEISER PT.
PPLPMDL0800000001	PARMA	OH	44129	3/18/1996	NO MOVEMENT YET
PPLPMDL0800000001	AKRON	OH	44309	3/19/1996	ONC PHARMACY, DISCUSSED PRODUCT SHOWED TECHS AND PHARMS ONCOLOGY FLOOR FOLLOW UP HAD PATIENT ON
PPLPMDL0800000001	ROCKY RIVER	OH	44116	3/19/1996	GOOD INTEREST WITH OXY...SEES AS REPLACING COMBOS...
PPLPMDL0800000001	AKRON	OH	44309	3/19/1996	FOLLOW UP WANT S MORE INFO GAVE PI VERY RECEPTIVE
PPLPMDL0800000001	CLEVELAND	OH	44115	3/19/1996	GREAT CALL! PRESENTED AGAIN AT THEIR ONC TEAM MTG AND DID LUNCH FOR STAFF/PHCY.I HELPED COFFMAN CONVERT PT FROM 200MCG DURA TO 80MG OXY! PT IS TO START ON OXY TOMORROW (3/20). ALSO
PPLPMDL0800000001					CONVERTED ANOTHER PT ON ANOTHER FLOOR!COFFMAN REALLY LIKES OXY BUT DOESN'T USUALLY USE ANY PRC/TYLOX ETC.GETTING GOOD RESULTS W/IT.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	3/19/1996	TALKED TO RICHARD AND HE SEEMED TO LIKE THE IDEA OF OXY. NONE OF THE PAIN GUYS ARE ON P & T COMMITTEE BUT WOULD GREATLY INFLUENCE THE GROUP
PPLPMDL0800000001	AKRON	OH	44304	3/19/1996	WENT OVER PACKAGE INSERT HE SAID WAS ALREADY USING POSITIONED AS FIRST CHOICE OF OPIOIDS, REINFORCED CESSATION OF THERAPY SINCE THIS IS KEY TO RAD ONCS
PPLPMDL0800000001	CLEVELAND	OH	44106	3/21/1996	GETTING A LITTLE MORE RECOGNITION BUT STILL A LONG WAY TO GO.SET A LUNCH DATE
PPLPMDL0800000001	CLEVELAND	OH	44109	3/19/1996	GREAT CALLIUSIN G SOM E MSC BUT NO OXY YET UNTIL TODAY!SD HE WD CONVERT ALL HIS VIC/PERC/TYL3 PTS TO OXY RIGHT AWAY.WENT TO BEDFORD TO SEE A PT AND PUT HIM ON OXY TODAY!!!
PPLPMDL0800000001	WESTLAKE	OH	44145	3/19/1996	SET UP 8AM INSERVICE APRIL 10TH....OXY....MORE SK"S" FOR RN'S.....
PPLPMDL0800000001	AKRON	OH	44304	3/19/1996	SHOWED PI AND PROBED FOR FEEDBACK ON EARLY INITIATION, DOC REPLIED I WILL USE THIS APPEARED THAT WILL USE IN PLACE OF DURAGESIC, AND MORPHINE
PPLPMDL0800000001	CLEVELAND	OH	44113	3/19/1996	STILL HAS THE ONE PT THAT IS DOING GREAT ON OXY!! OTHER ONE PREFERRED HER VIC/WILL KEEP HER ON IT FOR NOW/HAS ANOTHER PT ON DURA THAT HE MAY TRY ON OXY WHEN SHE COMES IN NEXT.
PPLPMDL0800000001	AKRON	OH	44433 0	3/19/1996	SHOWED DOC PI, PLACED WITH VICO HE PLACED IT IN SAME PLACE
PPLPMDL0800000001	AKRON	OH	44304	3/19/1996	FOLLOW UP DR USING, HAS USED IN 6-8 PATIENTS, HAS REQUESTED ON FORMULARY REINFORCED SENEKOT S
PPLPMDL0800000001	AKRON	OH	44312	3/19/1996	WORKS WITH HOSPICE W/ DR RADWANY, SAID DR RAD WAS USING PI PRESENTATION ASKED FOR IM PRACTICE IF FELT COMFORTABLE USING IN PLACE OF VICO/ PERCO ETC AGREED
PPLPMDL0800000001	WESTLAKE	OH	44145	3/19/1996	SEES FEATURES AND BENEFITS OF OXY AS BEING IMPORTANT...WILL USE IN PLACE OF COMBOS..."SUPPORT LETTER".....
PPLPMDL0800000001	AKRON	OH	44333	3/19/1996	STOCKED AND USING
PPLPMDL0800000001	AKRON	OH	44304	3/19/1996	REQUESTED IPAP FOR MSC I WENT TO DUVER FORM AND INQUIRE WHY USING MSC VS OXY TRIED OXY DIDNT WORK, BROUGHT UP MATTER OF TITRATION
PPLPMDL0800000001	AKRON	OH	44309	3/19/1996	FOLLOW UP CALL, STILL USING PRODUT BROUGHT UP INITIATION AGAIN NEXT CALL BRING UP TITRATION THAT MIRROR DISEASE STATE PROGRESSION
PPLPMDL0800000001	AKRON	OH	44304	3/19/1996	PRESENTED WHOLE INSERT, VRY RECEPTIVE, POSITIONED AS FIRST CHOICE OF OPIOID AND PRODUCT TO CONVERT TO FROM COMBO'S NEXT POINT OUT NOT TO WAIT UNTIL COMBOS FAIL AND SECONG TITRATION AS
PPLPMDL0800000001					DISEASE WORSENS
PPLPMDL0800000001	SOLOM	OH	44139	3/19/1996	CONCENTRATED ON Q12 VS Q4 AND KEEPING IT SIMPLE.TRIED TO GET HIS PERCOCET BUSINESS AND TALKED ABOUT ABUSE SAVINGS. GOT A CALL FROM MIKE AND HE WROTE A SCRIPT TODAY
PPLPMDL0800000001	RICHMOND HTS	OH	44143	3/20/1996	WROTE OXY YESTERDAY FINALLY!! PT WAS ON VIC-OLDER WOMAN- LET'S HOPE IT WORKS. F/U NX WK
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	3/20/1996	NEED TO FIND A BETTER WAY TO MAKE AN IMPRESSION.DHC IS GOING WELL BUT NEED TO GET THAT SHIFTED TO OXY.NEED TO ALEEVE HIS FEARS OF C2 OR MAYBE GET HIS PATIENTS MORE INVOLVED.SET LUNCH TO
PPLPMDL0800000001					HOPEFULLY GAIN MORE TIME AND INTEREST
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	3/20/1996	KEEPING THINGS AS SIMPLE AS POSSIBLE WILL BE KEY FIND WHERE HE CAN USE THIS AND WHY AND THIS MIGHT BE THE WAY TO GET HIM TO TRY AND GET IT IN HIS HABITS
PPLPMDL0800000001	AKRON	OH	44307	3/20/1996	FOLLOW UP ON PATIENT CONVERTED FROM OXY TO IV HYDROMORPHONE DR RELAXED AND IN MOOD TO TALK
PPLPMDL0800000001	CLEVELAND	OH	44109	3/20/1996	DISCUSSED FORMULARY PROCEDURE FOR OXY/HE IS ON THE P AND T BOARD.WILL SUBMIT REQUEST
PPLPMDL0800000001	CLEVELAND	OH	44112	3/20/1996	MET PACIOIANU CHIEF RESIDENT AND DETAILED ARDELIA WHO IS INFLUENTIAL IN ATTENDEES OFFICE OF 6TH FLOOR.
PPLPMDL0800000001	E CLEVELAND	OH	44112	3/25/1996	USED THE UNIPHYL ACCORDING TO CORRELATE TIMING AND WHAT MAKES UNI DIFFERENT.HE KEEPS ASKING HOW TO CONVERT FROM OTHER THEOP'S.TRYING TO KEEP THINGS SIMPLE BY STRESSING COMPLIANCE
PPLPMDL0800000001	CLEVELAND	OH	44113	3/20/1996	HAS 2 MORE NEW PTS ON OXY
PPLPMDL0800000001	AKRON	OH	44333	3/20/1996	AT LUNCH WITH MABEE HE SAID HAD A COUPLE PATIENTS THAT WOULD BENEFIT FROM OXY TALKED ABOUT PETRUS LECTURE
PPLPMDL0800000001	AKRON	OH	44302	3/20/1996	KEY TO ALL NEW STARTS, PETRUS/CROFT EXCELLENT/ WENT OVER CONVERSION TABLES
PPLPMDL0800000001	WARRENSVILLE	OH	44122	3/20/1996	QUICK CALL AND LEFT A PI AND TRIED TO FIND A TIME WHEN I COULD ELABORATE MORE ON PRODUCT

PLPMDL080000001	CLEVELAND	OH	44112	3/20/1996	NICE RUNNING INTO HIM.GOT HIS NAME FROM ARDELIA.HE IS CHEIF RESIDENT W ABOUT 40 RESIDENTS.SET UP AN INSERVICE FOR RESIDENTS AND TRIED TO DO A GRAND ROUNDS BUT HE DOES NOT WANT PHARMA CO'S TO SPONSOR.MAY BE A WAY TO GET TO GREY AND OTHER ATTENDEES
PLPMDL080000001	AKRON	OH	44313	3/20/1996	LUNCH WITH DR MABEE DR REED THERE WENT OVER OXY SAID WILL DEFINETLY USE HE HAS A COUPLE OLDER ARTHRITC PATENTS THAT WILL USE ON
PLPMDL080000001	RICHMOND HTS	OH	44143	3/25/1996	TRIED THIS TIME IN LITTLE TIME I HAD TO STRESS THAT HIS PTS ARE COMING TO HIM W/PROBS/WHY NOT SWITCH PTS FROM T-D?IF THEY DIDN'T HAVE PROBLEM THEY WOULDN'T BE THERE/AGREED BUT SO THERE ARE OTHER PROBLEMS.DOE SSWITCH SOME TO UNI-USED NEW COPD AND SD THAT'S WHAT HE DOES.GET COMMIT FOR SWITCH.
PLPMDL080000001	AKRON	OH	44304	3/20/1996	USING FORMULARY REQUEST
PLPMDL080000001	CLEVELAND	OH	44109	3/20/1996	VERY INT IN WHY THIS IS DIFF THAN MSC/LIKES OXY PRODUCTS HAD PT TO USE ON NOW-WANTED CONVERSION.WILL USE
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/20/1996	HE IS GENERALLY PLEASED W OXY AND WILL HELP GET IT STOCKED IN PHARMACY DOWNSTAIRS BUT HE IS STARTING TO USE Q8 JUL14 MSC.TALKED TO HIM ABOUT TITRATING AND HE CITED DIFFICULTY W DOSES TO DO THAT.NEED TO GO OVER CLINICALS AND BE A LITTLE MORE TECHNICAL TO GET HIM TO STAY AT Q12.HE TALKED ABOUT IT BEING EASIER
PLPMDL080000001	CLEVELAND	OH	44106	3/20/1996	NOT WHAT I EXPECTED.DISLIKES MSC BECAUSE OF THE "OUTRAGOUS COST".TALKS ABOUT USING METHADONE BECAUSE IT IS SO CHEAP. TRIED TO GET HIM TO GO FOR Q12 VS Q4.FINALLY GOT HIM TO ADMIT TO USING GENERIC DIL.COST IS ONLY ISSUE W HIM.NEED TO GO IN W LOCAL COST SHEET TO TRY TO GET HIM TO UNDERSTAND USE BOTH BRAND AND GENERIC
PLPMDL080000001	CLEVELAND	OH	44109	3/20/1996	VERY INT IN OXY/USING TYL 3 THEN PERC/LOVED Q12H DOSING AND SD WD USE RIGHT AWAY
PLPMDL080000001	RICHMOND HTS	OH	44143	3/21/1996	PUT ANOTHER PT TODAY ON OXY WHILE I WAS THERE/SHE WAS ON AT LEAST 12 VIC/DAY.HELPED VICKY FIND PHCY THAT WILL DELIVER CALLED HYTREE.BARRETT GETTING MORE RECEPTIVE.HOPE THIS WORKS ON HER.
PLPMDL080000001	CLEVELAND	OH	44195	3/21/1996	SD TRIED ON 2 PTS.THINKS IT WORKED OUT WELL/TRIED TO POSITO OXY AT FIRST STEP AFTER NSAIDS IN PLACE OF VIC, ETC.APEARED OK W/THAT/DIDN'T WANT TO BE SOLD.
PLPMDL080000001	CLEVELAND	OH	44106	3/21/1996	STILL NOT SURE HOW TO PLACE HIM FOR POTENTIAL.HE HAD A RESIDENT W HIM AT HE WAS PROBABLY MORE INTERESTED THAN COOK.TOOK A LITTLE LUNCH BUT THAT DID NOT SEEM TO MAKE A DIFFERENCE
PLPMDL080000001	CLEVELAND	OH	44195	3/21/1996	SAW BRIEFLY IN HALL/OXY DOING WELL/HAS SEVERAL PTS ON IT.
PLPMDL080000001	CLEVELAND	OH	44195	3/21/1996	DISCUSSED CONVERSIONS FROM MORPH/USING 1 TO 1 "BECAUSE THAT IS WHAT DR. WALSH IS DOING AND WHATEVER HE SAYS, GOES." YEA RIGHT.JOISHY DIDN'T WANT TO ADMIT TO ANYTHING-PASS THE BUCK TO WALSH/KEPT SAYING "WE" OR "THEY".HE HAS MORE POWER THAN HE ADMITS.GOOD CONVERSATION THOUGH.DOES LIKE OXY.
PLPMDL080000001	EUCLID	OH	44119	3/21/1996	GREAT CALL!! HAS A COUPLE PTS ON OXY THAT WERE ON TYL3 BEFORE.WANTS IT STOCKED DOWNSTAIRS IN PHCY.LIKES OXY
PLPMDL080000001	CLEVELAND	OH	44106	3/21/1996	REALLY NICE GUY ORIGINALLY FROM CHICAGO.HIS CONCERNS ARE ACET TOXICITY.TALK ABOUT SIMPLICITY
PLPMDL080000001	CLEVELAND	OH	44106	3/21/1996	HE LOVES TO USE PERC BUT CAN NOT GET IT AT THE HOSPITAL. HIS LADDER IS TO USE T3, PERCOCET AND THEM MSC.TRY TO GET HIS EARLY STARTS.WENT OVER DEL SYS SLIGHTLY BUT HE WAS NOT ATTENTIVE FOR THE DETAIL BUT HE WAS ATTENTIVE TO F/B.G.OVER QUICK ONSET OF ACTION AND POTNECY SO HE CAN STAY W OXY.HAVING IT IN THE HOSP WILL BE IMPORTANT TO HIM
PLPMDL080000001	MAYFIELD HTS	OH	44124	3/26/1996	CAN NOT GET ANY SIG TIME.WILL NEED TO GET ANOTHER CORE
PLPMDL080000001	CLEVELAND	OH	44119	3/21/1996	WASN'T LISTENING TO ME BUT SAYS HAS PT ON OXY RIGHT NOW. WOULDN'T DISCUSS ANYTHING/WROTE RX FOR MSC WHILE I WAS STANDING THERE.
PLPMDL080000001	CLEVELAND	OH	44106	3/21/1996	MACDONALD MAY BE A GREAT PLACE FOR GROWTH.ROSE LIKES PERC AND RODRIGUEZ IS VERY PERSONABLE
PLPMDL080000001	CLEVELAND	OH	44195	3/21/1996	SAW IN ONC CLINIC/VER BUSY/GAVE HIM PRESENT FROM ME DIDN'T DISCUSS ANYTHING ABOUT OXY EXCEPT THAT HE WAS PUTTING TO- GETHER SOMETHING ON THE CONVERSIONS.
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	3/22/1996	WENT OVER THE OXY INFORMATION AND NOT SURE HOW HE WILL USE OR IF HE WILL USE.HE DOES LITTLE WITH CA EXCEPT FOR WEHN HIS PATIENTS PROGRESS.WENT OVER KIDNEY UT NEED TO KEEP SEPARATING UNI FROM OTHER THEOPH
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	3/22/1996	NEED TO KEEP OXY EXTREMELY SIMPLE.
PLPMDL080000001	CLEVELAND	OH	44109	3/22/1996	PRESENTED OXY WHILE INBETWEEN PTS/DIDN'T SAY MUCH/TOO BUSY/ TOLD HIM I WAS DOING LUNCH ON 4/4.SD GREAT! LEFTINFO
PLPMDL080000001	MAPLE HTS	OH	44137	3/22/1996	HEATHER SAID THAT UNI FROM THE BALK'S IS GOING WELL AND STRAIGHTENED UP THE SENO ON THE SHELF AND LEFT SOME CHILDRENS SAMPLES.
PLPMDL080000001	CLEVELAND	OH	44195	3/22/1996	HAS PUT 3 MORE PTS ON OXY IN PAST 2 WKS.GETTING GREAT RESULT WANTS PHCY TO CARRY THE 10MG THOUGH!!
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/27/1996	HE IS SO DIFFICULT TO GET ANY TIME WITH TRY TO BUILD BETTER RAPPORT THRU MORE FREQUENT CALLS TO SEE IF THIS WILL HELP
PLPMDL080000001	BEACHWOOD	OH	44122	3/22/1996	SHE WILL WRITE A LETTER AND SHE IS HAPPY W WHAT OXY IS DOING FOR HER
PLPMDL080000001	PARMA	OH	44129	3/22/1996	I STILL THINK THERE IS A LOT OF WORK TO DO.NOT GETTING GOOD FEEDBACK FROM THE LADIES THAT WORK THE COUNTER BUT THEY ARE NOT THE NICEST.TRY MOSS TO SEE HIS REACTION ADN MAYBE HE CAN TELL A LITTLE MORE ABOUT JIMMY AS WELL.
PLPMDL080000001	CLEVELAND	OH	44195	3/22/1996	GREAT GUYS!SAYS THE WHOLE CLINIC IS USING OXY NOW.WAS PLEASED I ATTENDED HIS TALK.HAS NOT FILLED OUT FORMULARY REQUEST FORM YET.WILL DO IT.
PLPMDL080000001	CLEVELAND	OH	44195	3/22/1996	WANTS SUPPORT FOR A PROGRAM IN VANCOUVER B.C.TOLD HIM TO MAIL IT TO HARRY LAZARUS.SAYS "THEY" ARE USING OXY AND LOVE IT.WHAT ABOUT HIM?MOST OF THE RESIDENTS ARE SEEING THE PTS AND HE JUST VERIFIES THE RX.MOST PTS ARE EITHER FROM PERC OR C3'S.A FEW ARE STRAIGHT FROM NSAIDS.
PLPMDL080000001	CLEVELAND	OH	44195	3/22/1996	VERY INT IN DIFF BETW OXY AND MSC/HAS CONVERTED A COUPLE PTS TO OXY AND ARE DOING GREAT.
PLPMDL080000001	GARFIELD HTS	OH	44125	3/27/1996	THEY CALLED FOR SAMPLES OF UNI AND IT PROBABLY IS FOR PERSONAL USE BUT NEED TO TURN THIS INTO SOME BUSINESS
PLPMDL080000001	CLEVELAND	OH	44109	3/22/1996	BRIEFLY GAVED HER THEI N FO WHILE IN THE AREA TODAY.WOULDN'T REALLY TALK/JUST NSD SHE HAD HEARD ABOUT IT AND SOUNDS GOOD. WILL LOOK AT LIT.
PLPMDL080000001	CLEVELAND	OH	44195	3/22/1996	VERY BUSY ON INPT SERVICE THIS MONTH.WANTS TO SIT DOWN AND TALK W/ME ABOUT OXY IN APRIL.GETTING VERY GOOD RESULTS W/IT.
PLPMDL080000001	INDEPENDENCE	OH	44131	3/22/1996	SAID THAT OXY WOULD HAVE A PLACE FOR HIM BUT I THINK HE WILL NEED HELP IN PLACING PRODUCT.WENT OVER Q4 VS Q12 BUT HIS PERCEPTION IS STILL PERC
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	HE SEEMS VERY NICE AND APPROACHABLE.WAS INTERESTED ABOUT WHERE TO PLACE OXYCONTIN.WITH SOME REMINDERS HE CAN BE A GREAT SOURCE OF GROWTH.DEL SYSTEM SEEMED OF PARTICULAR INTEREST TO HIM AND SHOULD BE EXPANDED ON TO GAIN FURTHER SUPPORT AND SUPERIORITY OF DRUG.HE LOVES GOLF SO SOME BALLS SHOULD BE GOOD FOR A COUPLE OF VISITS
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	SEE SHAMSUDDIN
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	HER LADDER REVOLVES AROUND T3.SHE IS VERY HUNG UP ABOUT NOT OVER MEDICATING.SHE WILL THE HARDEST TO CONVERT FROM THE GROUP AND THEY ALL SEE A NEED TO GO TO OXY.IT MAY BE BECAUSE OF THEIR FAMILIARITY WITH THE PRODUCT
PLPMDL080000001	MAYFIELD HTS	OH	44124	3/28/1996	STILL GOOD NUMBERS
PLPMDL080000001	CLEVELAND	OH	44113	3/25/1996	NO USE YET DOESN'T THINK OF IT.TRIED TO TARGET PT FOR HIM/ WAS OBLIVIOUS /NOT INTERESTED REALLY.CATCH ON BETTER DAY
PLPMDL080000001	CLEVELAND	OH	44113	3/25/1996	LOVES IT! HAS SEVERAL PTS ON IT AND ITS GREAT!!A FEW HAVE GOTTEN REFILLS.TRIES TO GET PTS OFF PERC.SO IS CONVERTING ALL OF THEM TO OXY.
PLPMDL080000001	EUCLID	OH	44119	3/28/1996	SAMPLES/LEFT CONRAD NOTES
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	INSERVICE WENT VERY WELL.MET THE CHIEF OF DEPT AS WELL AS SEVERAL ATTENDINGS AND RESIDENTS.IT WILL BE IMPORTANT TO KEEP PLACING OXYCONTIN AS DRUG TO USE POST NSAIDS.THEIR ISSUE SEEMS TO BE PRN TREATING VS ATC.STRESS FLEXIBILITY AND EASE OF USE.
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	SHE WAS VERY INQUISITIVE ABOUT OXY.SHE MAY ALSO BE THE MOST SKEPTICAL.SHE IS RETIRING IN JUNE SO NOT SURE HOW MUCH TIME TO SPEND BUT IT WILL BE A GREAT GIFT FOR HER TO LEAVE BEHIND IF SHE IS A BIG PROPONNENT.SPEND A LITTLE MORE TIME ON DEL SYST TO ESTABLISH SUPERIORITY
PLPMDL080000001	BEACHWOOD	OH	44122	3/28/1996	HE SOMETIMES FORGETS TO ADD ON UNI SO MAKE SURE DURING APPT TO REINFORCE HIS COMMITMENT
PLPMDL080000001	CLEVELAND	OH	44113	3/25/1996	HAS 2 PTS ON IT NOW AND HASN'T HEARD ANYTHING BAD BACK YET.
PLPMDL080000001	CLEVELAND	OH	44113	3/25/1996	STILL HAS THE 2 PTS ON IT AND THEY ARE DOING WELL.
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	HE WILL BE A GREAT CONTACT IN THIS DEPT.YOUNG RESIDENT AND THEY DO ALOT OF PAIN MANAGEMENT.MAY WANT TO SPEND SOME MONEY HERE AND GET A GOOD RETURN.NEED TO FIND VOLUME OF PAIN DRUGS AND WHAT IT GOES UNDER.MAYBE GETTING THEM RX PADS
PLPMDL080000001	CLEVELAND	OH	44113	3/25/1996	HAS TRIED TO CONVERT ALL OF HIS PERC AND C3 PTS OVER AS HE SEES THEM.WORKING REALLY WELL.
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/29/1996	WORKING THIS OFFICE IS SURE AN EXPERIENCE.WILL NEED TO CALL FOR APPT
PLPMDL080000001	LAKEWOOD	OH	44107	3/29/1996	SAME OLD THING.SAMPLES/WALKED AWAY WHEN I DISCUSSED CONRAD NOTES.LEFT THEM FOR HIM
PLPMDL080000001	CLEVELAND	OH	44106	3/25/1996	TALKED TO DEBBIE AND Q1X IS IN ALSO TOOK CARE OF REUBEN AT BISHOP OR FOR SOME FOOT PEDALS.INSERVICE AT RO.SAW ROSE AND TOLD HIM THAT I WOULD GET HIS SCANNING STUFF
PLPMDL080000001	PARMA	OH	44129	3/29/1996	RECOGNITION GETTING BETTER AND FROM WHAT HE SAYS THIS WILL BE KEY TO HIS USING.NEED TO GET BACK IN HERE TO SAMPLE
PLPMDL080000001	CUYAHOGA FLS	OH	44221	3/29/1996	QUICK AT THE WINDOW.NO SAMPLES SO HIS USE IS NOT GREAT. SEEMS LIKE HE WILL BE A GOOD CANDIDATE TO TRY TO GET SOME GROWTH
PLPMDL080000001	EAST CLEVELAND	OH	44112	3/25/1996	NO MOVEMENT YET BUT WILL SAID HE IS GOING TO GO TO THE HOSP CLINICS TO ADVERTISE
PLPMDL080000001	CLEVELAND	OH	44113	3/29/1996	CANNOT UNDERSTAND HIM AT ALL BUT VERY FRIENDLY.SAYS UNI THE ONLY THEO HE USES.LOVES IT BUT NEEDS MORE SAMPLES.
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/26/1996	HE IS TYPE A PERSONALITY SO GETTING THE TIME TODAY WAS VERY IMPORTANT.WILL CONTINUE TO STRESS BENEFITS OF DEL SYS AND HIS POTENTIAL IS TREMENDOUS.MAIN FOCUS IS TO GET HIM COMFORTABLE USING AND MAKING SURE HE KNOWS ABOUT COVERAGE LET ME SAY THIS AGAIN,HIS POTENTIAL IS TREMENDOUS
PLPMDL080000001	CLEVELAND	OH	44109	3/29/1996	SAMPLES/DISCUSED APPO,
PLPMDL080000001	AKRON	OH	44310	3/26/1996	KIDULL
PLPMDL080000001	AKRON	OH	44310	3/26/1996	REVIEWED OXY AND USE IN NON CANCER SAID HAD PATIENT ON 30MG BID LUNG CA DOING EXTREMELY WELL. SHOWED THT STUDIES GIVE HIM THE APPROPRIATE LEVELS FOR NON CANCER
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	3/26/1996	LATE BECAUSE OF THE INSERVICE AT HOSPITAL.DID TO TALK TO QUICKLY BUT HE DID NOT REMEMBER ANYTHING.MADE ANOTHER APPT NEED TO ALSO FIND WHY THEY DO NOT USE ANY UNI
PLPMDL080000001	LAKEWOOD	OH	44107	3/29/1996	SUPER NICE BUT SUPER FAST HAS CONVERTED MANY PTS TO UNI W/ GREAT RESULTS.SAYS ITS HIS THEO OF CHOICE NOW.TRIED TO SHOW OXY/NOT MUCH TIME BUT SD WD LLOK AT IT LATER.
PLPMDL080000001	LAKEWOOD	OH	44107	3/29/1996	SAMPLES/WILL BE BIG SUPPORTER OF 600MG UNLIKES 300 BID DOSING OF T-24 AND OTHERS.DOES USE UNI QD MOST OF TIME.DIS- CUSSED BENEFITS AGAIN.BIG JOKER.
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/26/1996	EXCELLENT INSERVICE W PAIN CLINIC.THERE IS SO MUCH MORE TO THIS HOSPITAL AND NEED TO SPEND A LITTLE MORE TIME IN THE PULM DEPT AND TRY TO FIND ONC
PLPMDL080000001	AKRON	OH	44310	3/26/1996	POSITIONED FOR HIS NURSING HOME PATIENTS, TAKING OAH DRUGS
PLPMDL080000001	AKRON	OH	44310	3/26/1996	POINTED OUT STUDIES GIVE PHYSICIAN AN IDEA HOW MUCH OPIOID IS APPROPRIATE IN NON CANCER, AND CESSATION OF THERAPY STUDIES. ASKED IF THERE WERE PATIENTS THAT HE COULD USE IT ON NOW HE SAID YES
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/26/1996	REPORT WILL BE VERY IMPORTANT HERE WHEN THEY DONT KNOW YOU IT IS KIND OF COLD
PLPMDL080000001	BAY VILLAGE	OH	44140	3/26/1996	TO DATE....BX100 20MG.....1X100 10 MG..... COPIES MAILED TO DEBBIE FASSINELLA.....
PLPMDL080000001	LYNDHURST	OH	44124	3/26/1996	TOOK CARE OF THE LETTER AND IS CONCENTRATING ON HIS BOARDS
PLPMDL080000001	CLEVELAND	OH	44111	4/1/1996	OXY WILL BE UP FOR FORMULARY APPROVAL AGAIN ON THURS.SHOULD PASS THIS TIME.

PPLPMDL080000001	CLEVELAND	OH	44109	4/1/1996	TOOK IN AD FOR APPO/TOLD ME THAT SKT IS ON STATE MEDICAID. I DON'T KNOW.TOLD HIM OF 600MG SOON/SD GOOD IDEA.HE USUALLY JUST HAS PTS TAKE 1/2 TAB IF 400 TOO MUCH.TALKED ABOUT UNIDR AND SD HE
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	DID TRY IT ON A COUPLE PTS BUT ITS TOO EXPENSIVE
PPLPMDL080000001	CLEVELAND	OH	44106	3/27/1996	FOCUS ON TIMING AND TRYING TO FIND A WAY TO CONVERT SOME OF HIS THEODUR PATIENTS
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	HE NEEDS MORE INFORMATION ABOUT THE DELIVERY SYSTEM. HE WANTS WAY TO MUCH INFO ON HOW IT IS DELIVERED.ALSO WANTS TO KNOW HOW THE CHEMICALS ARE BOUND AND WHAT THEY ARE BOUND TO.
PPLPMDL080000001	AKRON	OH	44307	3/27/1996	HE IS GETTING A LITTLE MORE FAMILIAR BUT HE HAS NOT BEEN REAL MOTIVATED TO USING MORE UNI.BE MORE CONSISTENT
PPLPMDL080000001	CLEVELAND	OH	44117	3/27/1996	SET UP INSURVICE, FOR GYN ONC FLOOR
PPLPMDL080000001	CLEVELAND	OH	44113	4/1/1996	WAS ON HIS WAY OUT BUT VERY INT IN OXY AND TOLD ME TO LEAVE INFO AND COME BACK NX WEEK.
PPLPMDL080000001	AKRON	OH	44307	3/27/1996	RITA HAS PT OF DR. OZA THAT SHE WANTS TO USE OXY ON.PT IS ON PERC.CK BACK T O SEE
PPLPMDL080000001	CLEVELAND	OH	44109	3/27/1996	NEOUICOM, CONFIRMED CONVERSION RATIOS AND RECTAL USAGE
PPLPMDL080000001	GATES MILLS	OH	44040	3/27/1996	HAS USED ON 2 PTS SO FAR AND SO FAR SO GOOD.PLAN TO CONVERT ALL HIS PERC.VIC PTS TO OXY!!
PPLPMDL080000001	GARFIELD HTS	OH	44125	3/27/1996	CAN'T GET TO HEART OF PROBLEM.MAY BE JUST COMFORTABLE W/MSC AND DOESN'T WANT TO CHANGE.SAYS ALL PTS ON MSC OR NOTHING. SAYS WILL USE ON NX PT THAT NDS OPIOID.
PPLPMDL080000001	CLEVELAND	OH	44106	3/27/1996	BIMAL GAVE ME SOME PROCES FOR STRONG OPI
PPLPMDL080000001	CLEVELAND	OH	44109	3/27/1996	HE IS A BIG FAN OF DILAUIDO AND WANTS TO KNOW WHY WE DONT HAVE LONG ACTING DIL IN THIS COUNTRY.WILL NEED TO PROBE AND GET HIM MORE TO OXY
PPLPMDL080000001	CLEVELAND	OH	44106	3/27/1996	HAS ANOTHER PT ON OXY NOW.KAISER PT HE PUT ON MSC/OTHER PT HAS HAD TROUBLE GETTING OXY BUT I FOUND A STORE FOR HIM.SAYS SO FAR SO GOOD.WILL MOST LIKELY SUBMIT FOR FORMULARY APPROV
PPLPMDL080000001	LYNDHURST	OH	44124	3/28/1996	TAKING CARE OF BOSWELL
PPLPMDL080000001	BARBERTON	OH	44203	3/28/1996	NOT SURE HOW MUCH LONGER TO MAKE THIS OFFICE A TARGET
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/28/1996	WILL RETURN TO THE OFFICE FIRST OF APRIL AS SHE HAS BEEN OUT WITH CANCER SURGERY.
PPLPMDL080000001	DAKWOOD VILLAGE	OH	44146	3/28/1996	GETTING A LITTLE FEEDBACK AND I DON'T THINK HE IS GIVING IT ENOUGH OF A CHANCE.NEED TO GET HIM TO TRY MORE AND STAY A LITTLE LONGER
PPLPMDL080000001	CLEVELAND	OH	44128	3/28/1996	HE HAS HAD SOME ARGUMENTS W PHARMACISTS ABOUT POTENCY OF HYDROCODONE.OXY SHOULD BE ABLE TO HELP HIM.WILL NEED TO KEEP HIM REMINDED AND GET SOME OF HIS BUSINESS
PPLPMDL080000001	LYNDHURST	OH	44124	3/28/1996	TRYING TO GET HIM MORE COMFORTABLE W OXY BY SUGGESTING HE USE FOR HIS SICKLE CELL PATIENTS
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	3/28/1996	HE WAS VERY INTERESTED IN THE OXY BUT IT IS A LITTLE AFRAID BECAUSE OF THE DEA.HE WANTS MED AFFAIRS TO ANSWER SOME CONCERNS FOR HIM.THEY LIKE TO PLAY GOLF
PPLPMDL080000001	LYNDHURST	OH	44124	3/28/1996	SHE WAS IMPRESSED W OXY BUT NOT SURE IF SHE WILL ORDER SHE ALWAYS REFERS TO THE GUYS OWNING THE STORE
PPLPMDL080000001	LYNDHURST	OH	44124	3/28/1996	HE HAS A COUPLE OF PATIENTS ON OXY.ONE IS FINE AND THE SECOND PAT HE CHANGED TO DILAUIDO.NEED TO STRESS EQUIVALENT DOSES FOR STRONG OPIODS AND MAKE SURE THAT HE IS TITRATING AND GOING INTO THE THERAPY STRESS Q12 VS Q4
PPLPMDL080000001	MAYFIELD HTS	OH	44124	3/28/1996	THIS WAS A QUICK CALL BUT HE SAID THAT HE WOULD TRY.DID NOT GET MUCH OF A CHANCE TO GO OVER EQUIVALENTS BECAUSE HE WAS IN A HURRY.DID GO OVER DEL SYS SLIGHTLY AND Q12 DOSING.TRIED TO GET HIS PERCOCET BUSINESS
PPLPMDL080000001	AKRON	OH	44309	3/29/1996	INVOICES FOR OXY
PPLPMDL080000001	CLEVELAND	OH	44109	4/2/1996	SAW BRIEFLY AT DEACONESS/VERY QUIET/DISCUSSED DIFF BETW UNI AND UNIDUR.COULDN'T BELIEVE COST DIFF/SHWD NEW VISUAL FOR COPD/DIDN'T SAY ANYTHING/PRESENTED MARTIN FOR BETTER CONTROL KEEP PRESENTING NX TIME.HE BROUGHT SAMPLES IN FROM BROOKLYN OFC
PPLPMDL080000001	AKRON	OH	44307	3/29/1996	PICKED UP INVOICES FOR OXY, SAMPLE BETASEPT PHARMACY RADIATION ONC FOR LUNCH INSURVICE
PPLPMDL080000001	GATES MILLS	OH	44040	3/29/1996	JERK/BARELY HAD TIME FOR ME/NO OXY YET.WHY? HASN'T THOUGHT OF IT.REMINDED HIM OF BENEFITS/ASKED FOR PT TODAY.NO BUT SD MAY TRY.YEA RIGHT.
PPLPMDL080000001	CLEVELAND	OH	44117	3/29/1996	EXCELLENT CALL/VERY INT IN OXY/WANTED TO USE IT ALREADY BUT WANTED MORE INFO.USES LORCET AND PERC.THINKS THIS GREAT IDEA. 50% WORKMEN'S COMP.WANTED CONVERSION FROM 6 PERC/DAY. SD WD DEFINITELY USE MONDAY.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	3/29/1996	NEED TO SHOW HIM HOW TO WRITE HE STILL HAS MSCONTIN ON HIS BRAIN.ALSO GO OVER EQUIVALENTS AND WHEN TO USE
PPLPMDL080000001	CLEVELAND	OH	44109	3/29/1996	HAS CONVERTED 2 PTS TO OXY SO FAR/INO PROBLEMS GETTING IT BECAUSE I TOLD HIM WHERE TO SEND THEM.WILL KEEP USING IN PLACE OF VIC ETC.SEEA LOT OF WORKMEN'S COMP.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	3/29/1996	NOT ENOUGH OXY MOVEMENT TO GET THEM TO GO TO THE IR
PPLPMDL080000001	AKRON	OH	44302	3/29/1996	SCRIP DR REHMUS 40 MG TAB
PPLPMDL080000001	CLEVELAND	OH	44195	3/29/1996	HE WAS LATE FOR MY APPT.QUICK. SD HAS TRIED IT AND SO FAR SO GOOD.1 PT HAS ALREADY HAD REFILL.WILL CONTINUE TO USE/NDS TO HAVE IT ON FORMULARY.MAY SUPPORT IF ASKED.
PPLPMDL080000001	AKRON	OH	44302	3/29/1996	ASKED FOR APPT FOR LUNCH
PPLPMDL080000001	AKRON	OH	44302	3/29/1996	FOLLOW UP OXY WANTS TO GO TO BOCA WROTE SCRIP FOR 3 GM MSC TODAY
PPLPMDL080000001	AKRON	OH	44312	3/29/1996	FOLLO UP HASNT WRITTEN YET NEED MORE TIME
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	3/29/1996	GOT INTO THE ONC FLOOR AND TALKED TO BARBARA ABOUT SETTING UP AN INSERVICE FOR FLOOR.THIS MAY ALSO BE A GOOD WAY TO GET TO ANKU AS WELL.FOLLOW UP WILL BE VERY IMP TO GET A PROMPT IN SERVICE
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	3/29/1996	DROPPED OFF THE HOME BOOKS AND THEY ARE UNDER ACCREDITATION PRESSURE TOO.TALKED TO PAT AND NEED TO PARLAY MY SERVICE INTO SOME OXY BUSINESS
PPLPMDL080000001	CLEVELAND	OH	44119	4/3/1996	MET W/JACK LONGO RN ABOUT INSERVICE MATERIALS WE HAVE AVAIL. IS INSERVICEING NURSING HOMES ABOUT PAIN CONTROL AND SAYS THIS IS A BIG PROBLEM.WANTS ANY INFO WE HAVE SHOWE "PAP". SAYS LEARNING A LOT RE OXY FROM BRUCE
PPLPMDL080000001	INDEPENDENCE	OH	44131	3/29/1996	DROPPED OFF PROPER FLYERS AND LEFT HOME HOSP BOOKS FOR GAYLE.THEY ARE STARTING TO USE OXY BUT NEED TO GET MORE INFO.THEY ARE IN THE MIDDLE OF GETTING ACCREDITED
PPLPMDL080000001	EUCLID	OH	44119	4/3/1996	SAMPLES AT EUCLID OFC.
PPLPMDL080000001	CLEVELAND	OH	44130	3/29/1996	HE STILL HAS NOT TRIED.NEED TO BE A LITTLE MORE FOCUSED ON DEL SYS AND GET HIM TO USE BEFORE DIL
PPLPMDL080000001	CLEVELAND	OH	44113	4/1/1996	STILL HASN'T USED YET/CAN'T FIGURE OUT WHY.VERY COMFORTABLE W/PATCHES.WON'T TALK LONG ENOUGH TO GET ANYTHING OUT OF HIM.
PPLPMDL080000001	BROOKPARK	OH	44142	4/1/1996	HE HAS STARTED ONE PATIENT BUT HAS THE POTENTIAL FOR MANY MORE.NEED TO REFOCUS HIS EFFORTS TO WHERE AND WHEN TO USE OXY.STEP UP VISITS
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	STILL NOT SURE WHAT EXACTLY HE IS DOING.GIVING SOME GOOD PRELIMINARY FEEDBACK.MONDAY LATER IN THE AFTERNOON SEEMS TO BE A BETTER TIME.NEED TO ALSO COME ON T OR TH WHEN PARTNER IS HERE
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	LAULA(LIELA) WAS A FILLIN AND I FILLED HER IN ON OXY
PPLPMDL080000001	CLEVELAND	OH	44111	4/1/1996	REALLY LIKES OXY!!IS USING A LOT.TAKING PTS OFF PERC AND VIC AND OTHER THINGS THAT PCP HAVE THEM ON AND CONVERTING TO OXY.SUBMITTED INFO TO PHCY FOR APPROVAL ON FORMULARY.
PPLPMDL080000001	CLEVELAND	OH	44113	4/1/1996	HAS TRIED ON ONLY 1 PT. BUT SD IS LOOKING FOR OTHER PTS. WON'T SWITCH OFF MSC IF DOING WELL.DOESN'T REALLY HAVE ANY- ONE ON MUCH OF ANYTHING ELSE.WHEN THEY COME IN THEN HE ANAL- YZES THEM AND SWITCHES THEN.
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	NICE INTRO FOR MARYJO BUT WAS TOO NARROW IN ITS COMPARISON.NEED TO STAY AWAY FROM THE MSC AND DO THE PROPER COMPARISON WITH THE PROPER PLACEMENT
PPLPMDL080000001	CLEVELAND	OH	44113	4/1/1996	USING QUITE A BIT OF OXY/TRYING TO GET ALL PTS OFF SA NARCS THINKS GREAT CHOICE.GAVE LETTER TO FAIRVIEW HOSPITAL CONCERN ING WHY OXY SHOULD BE PUT ON FORMULARY
PPLPMDL080000001	PARMA	OH	44129	4/1/1996	WE STARTED HAVING A GOOD TALK ABOUT SUBSTITUTION.INTRO TO THE OXY IR AND IT IS MUCH LESS EXP THAN ROXI
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	DETAILED OXYCONTIN TO HIM FOR FIRST TIME. POSITIONED AS STEP 11 FOR CANCER PAIN AND ALSO FOR PATIENTS TAKING OPIODS MORE THAN A FEW DAYS. SAID HE HAD COUPLE PATIETS HE WOULD TRY ON FOLLOW WITH PROBE FOR SPECIFIC PATIENTS AND SWITCHES.
PPLPMDL080000001	WARRENSVILLE	OH	44122	4/2/1996	HE STILL ONLY HAS ONE PAT AND THAT PAT HAD NAUSEA AND HE HAS BEEN HESITANT TO TRY OTHERS.HE DID COMMIT TO A COUPLE MORE TODAY.THEY ARE STILL USING A TOM OF PERC SO NEED TO REFOCUS WHERE AND WHEN TO USE OXY
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	DID NOT HAVE DR. NAME FOR OXY. RELUCTANT TO GIVE OUT.
PPLPMDL080000001	CLEVELAND	OH	44195	4/2/1996	JUST WROTE RX 10MINS BEFORE I GOT THERE!SAYS IS USING A LOT OF IT.NEED TO GET IT ON FORMULARY FOR THEM TOUSE IN HOSPITAL WANTS BOOKS FOR THE FELLOWS!!!!!!UGH!!
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/4/1996	GOT INTO THE MCLAUGHIN GROUP AND NEED TO GET IN THERE AND SPEND SOME TIME TO GAIN BETTER MARKET SHARE
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	SAID HE WOULD BRING IN 10MG TABLET. NOT CONVINCED HE WILL BRING IN. FOLLOW WITH STOCK CHECK.
PPLPMDL080000001	CLEVELAND	OH	44111	4/4/1996	OXYCONTIN GOT APPROVED ON FORMULARY AT FGH AND LUTHERANI!!!
PPLPMDL080000001	CLEVELAND HTS	OH	44118	4/2/1996	NEED TO GAIN BETTER RECOGNITION BUT IT MIGHT BE BST JUST TO DO SO AT LUNCHES.NOT SURE WHY HE WILL NOT GIVE MUCH TIME
PPLPMDL080000001	RICHMOND HTS	OH	44143	4/4/1996	SAMPLES-TOO LONG OF A WAIT.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/4/1996	NEED TO GET BACK IN HERE WHEN SAMPLES ARE AVAIL
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/4/1996	GOT INTO A GOOD DISCUSSION ABOUT INIT WITH AND ADDING ON THEOP AND HE OCMMITTED TO UNI.SIAD THAT HE HAS NOT USED MUCH THEOP IN THE PAST BUT IT SEEMS TO BE A GOOD ADD ON
PPLPMDL080000001	CLEVELAND	OH	44112	4/2/1996	KEEP FOLLOWING W ARBELIA TO SEE HOW ATTENDING ARE TAKING OXY
PPLPMDL080000001	CLEVELAND	OH	44109	4/2/1996	HAS NOT USED OXY YET/WHY? HASN'T SEEN ANYONE FOR IT. RESTRESSED USE RIGHT AWAY ON PT THINKING OF GOING TO NARC FOR TRIED TO TARGET PT/WOULDN'T COMMIT.PROBABLY VIEWS IT AS A PROBLEM TO CHANGE SOMEONE DISCUSD HOW EASY IT WILL BE FOR HIM AND THE PT SD SOME OF THE RESIDENTS WERE GOING TO USE IT.FOLLOW UP W/THEM.
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	SPOKW WITH BRIEFLY BETWEEN PATIENTS. SAID HE HAS STARTED PATIENT ON OXY AND NO FEEDBACK TO DATE. FOLLOW AT APPT. TO SEE WHERE HE IS WITH OXYCONTIN.
PPLPMDL080000001	CLEVELAND	OH	44112	4/2/1996	ME MADE SURE TO GET A DATE FOR A RESIDENT PROGRAM FOR ME WENT OVER THE DATA SLIGHTLY BUT HE WANTED TO GET MOST OF THE INFO AT THE PROGRAM.
PPLPMDL080000001	CLEVELAND	OH	44195	4/2/1996	SAW REAL QUICK AT CCF CLINIC.SAYS USING LOTS OF OXY BUT WON'T LET ME REALLY SELL "HIM" PERSONALLY.AT LEAST HE RELATS MY FACE TO MY PRODUCT.SAYS FELLOWS DO MOST OF THE WRITING. (BIG SMOKE)SCREENED IN TO GET AROUND THIS.
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	NO OXY RX TO DATE. ASKED FOR STOCKING FOR 10MG. WOULD NOT COMMIT.
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	NO OXY STARTS YET. STRESSED Q12H DOSING AND STEP 11 IN CANC PAIN. IDEAL FOR NURSING HOME PATIENTS LESS NURSING TIME. PROBE FOR HIS SPECIFIC USAGE OF THE PATCH AND GAIN CONVERSO
PPLPMDL080000001	SHAKER	OH	44122	4/2/1996	NEED TO FIND A WAY TO GET HIM TO SIT STILL FOR MORE THAN A COUPLE OF SECONDS.TRIED TO GO OVER THE ASSYMETRIC DATA NOT SURE WHAT HE IS DOING FOR Q12 VS Q8.THEY ARE STILL USING ALOT OF PERC
PPLPMDL080000001	CLEVELAND	OH	44109	4/2/1996	TRIED OXY ON 1 PT SO FAR/LEAVING FOR VACATION BUT TOOK PT OFF PERC/CONVERTED TO 20MG Q12H.TRIES TO WORK W/MEDICAL ONC BUT NOT ALWAYS SUCCESSFUL.HAS BETTER LUCK W/PCP/ONC LIKES TO TAKE CONTROL OF PAIN SITUATION BUT DEPENDING ON WHO IT IS WILL LET HIM CONTROL DO LUNCH NX TIME WHEN NEW RO JOINS HIMA ND HIS WIFE.
PPLPMDL080000001	CLEVELAND	OH	44109	4/2/1996	HAS PT ON MSC 60 Q12H THAT IS NOT TOLERATING WELL/WILL PROB- ABLY CONVERT TO OXY THIS WEEK WHEN HE COMES IN.GETTING VERY COMFORTABLE W/IT AND WILL ALSO USE FOR WITHDRAWAL.

PPLPMDL080000001	CLEVELAND	OH	44109	4/2/1996	HAS SEVERAL PTS ON IT/STILL HAS A LITTLE TROUBLE FINDING IT FOR PTS/PHCY DON'T COOPERATE.HAD PT RIGHT THERE THAT HE PUT ON IT LAST WEEK.SHE WAS ON 10MG Q12H BUT NOT CONTROLLING PAIN SO RAISED IT TO 20MG.DOING BETTER.PT HAS RSD VERY BAD. LUCY IS RESIGNING/THIS THURS IS HER LAST DAY.TOOK BAGELS IN TODAY FOR THEM.TABBA WILL HELP W/FORMULARY SUPPORT.
PPLPMDL080000001	AKRON	OH	44319	4/2/1996	<b>HAS NOT STARTED PATIENT ON OXY TO DATE. SAID HE WAS AFRAID OF GOING FROM C111 TO C11. WORREID ABOUT ABUSE GOING TO C11. DISCUSSED LOWER ABUSE POTENTIAL WITH LOWER PEAKS. SAID PEOPLE WHO ABUSE WILL CHEW THOSE AND DOES NOT BELIEVE LOWER ABUSE. FOLLOW WITH SPECIFIC PROBES ON HIS USAGE OF OPIOIDS.</b>
PPLPMDL080000001	CLEVELAND	OH	44119	4/3/1996	WON'T LET ME TELL JHIM ANYTHING.HE KNOWS IT ALL!DIDN'T HAVE MUCH TIME BUT SAID THEY ARE USING QUILT A BIT OF OXY-MORE AND MORE EVERYDAY.RIGHT NOW THEY ARE CONVERTING PERC PTS AND VIC, ETC.NOT CHANGING MSC OR SA MORPHINE PTS.THIS MAY BE A PROBLEM AREA SINCE THEY ARE SO HIGH ON SUB MORPH.STILL USING IT FIRST.
PPLPMDL080000001	AKRON	OH	44307	4/3/1996	ONCOLOGY DEPT, OBGYN DEPT, FOLLOW UP DR JENNISON
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	NEED TO REALLY STAY ON TOP OF HERE AND MAKE THIS A PRIORITY.THEY HAVE NOT USED YET BUT THE PROBLEM IS NOT THE PRODUCT BUT JUST GETTING IT IN THEIR HABITS
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	GAVE HIM THE INFO ON THE DEL SYS.
PPLPMDL080000001	CLEVELAND	OH	44117	4/3/1996	KNEW RIGHT AWAY WHO I WAS AND SAID HAD SOME PTS IN MIND FOR OXY TO START RIGHT AWAY.DIDN'T DO IT LAST WEEK CUZ THEY DIDN'T COME IN.STILL THINKS GREAT PRODUCT AND SAID WILL USE A LOT OF IT.
PPLPMDL080000001	CLEVELAND	OH	44109	4/3/1996	SAID TRIED IT ON THAT NORTHFIELD PT/50 FAR SO GOOD IF WORKS WELL HE'LL CONVERT ALL HIS VIC/LORCET/TYL3 PTS.TOLD ME TO GO SEE DR. DUNIFER!!
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	HE IS A NEPH AND I AM NOT SURE HOW MUCH POTENTIAL HE HAS.HE IS FAM W PERC SO THIS MAY BE THE NICHE.MADE APPT TO GET BETTER TIME
PPLPMDL080000001	AKRON	OH	44302	4/3/1996	DISCUSSED CONVERSIONS SHE STARTED TWO NEW PATIENTS ON OXY TODAY
PPLPMDL080000001	AKRON	OH	44302	4/3/1996	SHOWED CONVERSIONS AGAIN SO NO CONFUSION
PPLPMDL080000001	AKRON	OH	44302	4/3/1996	SHOWED HIM MY EVALUATION OF HIS LECTURE HE WAS PLEASED,ALSO WENT OVER CONVERSIONS AGAIN FROM ORAL OXY TO PARENTAL MORPH AND HYDROMORPHONE, SUZANNE SAID SHE NOTICED PATIENTS NEEDING LESS BRKTHRU, AND THERE LARGEST DOSE SO FAR IS 80 BID
PPLPMDL080000001	EUCLID	OH	44119	4/3/1996	VERY QUICK TODAY BUT SD SHE PUT ANOTHER PT ON OXY LAST WEEK AND WILL SEE.WON'T TELL ME WHAT SHE IS TAKING THEM FROM OR WHERE USING IT/WILL PROBE MORE NX TIME.
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	STILL HAS NOT TRIED BUT SADI THAT HE HAD A COUPLE OF PATIETNS TODAY.MEED TO AMKE AN APPT W RODRIGUEZ
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	NEED TO MAKE AN APPT TO SEE IF I CAN GETIM ORE TIME
PPLPMDL080000001	CLEVELAND	OH	44119	4/3/1996	PRESENTED TO HIM THIS TIME/SHWD WHERE AND WHY TO USE OXY INSTEAD OF PERC AND MORPHINE.AGRED W/EVERYTHING AND SD "OK" AND WALKED AWAY.GETTING TO HIM LITTLE BY LITTLE.
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	NEED TO FOLLOW UP AND MAYBE SET ANOTHER LUNCH DATE TO USE THE WHOLE GROUP TOGETHER FOR BETTER FEEDBACK TONY IS DOING A MONTH ROTATION THRU THE CLINIC
PPLPMDL080000001	EUCLID	OH	44119	4/3/1996	NEW PHYSICIAN AT HOSPICE FULL-TIME DIDN'T REALLY UNDERSTND EVERYTHING ABOUT OXY/EXPLAINED PI TO HER.WANTED LOTS OF INFO ON CONVERSION.VERY HAPPY THAT WE HELPE HER W/1 AIDS PT.VERY NICE WILL BE ATTENDING LEVY PROGRAM 4/22
PPLPMDL080000001	CLEVELAND	OH	44119	4/9/1996	SAME OLD THING VERY TIME/WANTS US TO SUPPORT DINNER PROGRAM WHERE DOCS ARE INVITED AND GET GOOD SPEAKER ON THEO.WHY DOES THAT MATTER SO MUCH?WENT OVER COPD VISUAL/STILL SAYS SAME THING-WON'T SWITCH PTS IF HAPPY RESERVING UNI FOR PTS WHO AREN'T COMPLAINT DISCUSSED BENEFITS OF UNI AND WHY THEY COME TO HIM-MEDICATION ADJUSTMENT!!ALSO DISC UNIDUR AND DIFF
PPLPMDL080000001	CLEVELAND	OH	44106	4/3/1996	TRYING TO GET INTO TARGETS AND MAKING APPTS.NEED TO MAKE A TARGET OUT OF THE RAD ONC
PPLPMDL080000001	BRECKSVILLE	OH	44141	4/3/1996	PAM AND CHARLOTTE HELPED WITH GOOD INFO.22 UNITS ACCORDING TO VISION PLAN WITH ONLY 4 IN THE FUTURE.PAM SAID THAT THEY GO THRU ABOUT 3000 TABLETS PER YEAR.TRY BARBARA FLEMING TO SHOW DIFFERENCES BETWEEN ORA AND MSC AS WELL AS OXY
PPLPMDL080000001	INDEPENDENCE	OH	44131	4/4/1996	COST IS AN ISSUE.NEED TO KEEP PLACING OXY AS AFTER NSAIDS.
PPLPMDL080000001	RICHMOND HTS	OH	44143	4/4/1996	HAS 3-4 PTS ON IT AND DOING WELL. FEELS A LITTLE MORE CONFIDENT ABOUT THIS RATHER THAN MSC.SAYS "WE'LL SEE"
PPLPMDL080000001	INDEPENDENCE	OH	44131	4/4/1996	GAVE A GOOD DETAIL AND HE DID NOT COMMIT TO RIXING ALL OF THE DURAGESC.IAD THAT HE USES AT LEAST 5 RX'S A DAY OF MSC.TRIED TO GET HIM TO USE OXY BEFORE AND WANTS TO KNOW WHY HE SHOULD USE OXY.SAID HE WOULD TRY BUT WILL NEED TO CERTAINLY FOLLOW UP AND BE PERISSTANT
PPLPMDL080000001	AKRON	OH	44320	4/4/1996	NO SCRIPS YET
PPLPMDL080000001	AKRON	OH	44319	4/9/1996	<b>DISCUSSED MARTIN PAPER OFF MARKETING GRAPHS. BELIEVES IN CIR CHANGES WITH UNI AND HAS RX MORE RECENTLY. FOLLOW WITH THOMA PAPER. DETAILED OXY AGAIN STRESSING LOWER ABUSE POT. WITH LOWER PEAKS AND HIGHER TROUGHS. HE IS CONCERNED BECAUSE IT IS A C11. FOLLOW WITH PILL NUMBERS AND QUALITY OF LIFE.</b>
PPLPMDL080000001	EUCLID	OH	44132	4/4/1996	FINALLY A GREAT CALL W/HIM!! TASHILDAR HELPS A LOT.HE CAME IN WHILE TASHILDAR AND I WERE TALKING.SHOWD HIM OXY/SD GREAT IDEA.THEY HAVE LOTS OF PERC PTS.WILL DEFINITELY USE.JUST OPENED A NEW OFC IN MENTOR!! BOTH OF THEM WILL BE THERE HALF TIME EACH WEEK.WANTT O PUT GREEN AND SABIER'S OUT OF BUSINESS.WON'T ATTEND HOSPICE DINNER-THEY AREN'T HAPPY W/HOS
PPLPMDL080000001	CLEVELAND	OH	44132	4/4/1996	GREAT CALL!! TALKED FOR A LONG TIME!! HASN'T USED IT YET BUT DEF WILL.WE HAD A GREAT DISCUSSION ABOUT PI/CONVERSION, ETC SAYS HE TRIES TO GET PTS OFF PATCH/WILL DEF HELP W/FISHMAN. SAYS FISHMAN ONLY SEES REPS THAT PUSH THE "BIG TIME" STUFF LIKE AMGEN, JANSSEN, ETC!! TOLD HIM THAT THIS IS THE "BIG TIME STUFF"AND HE BETTER SEE ME!TARGETED SOME PTS FOR OXY.
PPLPMDL080000001	INDEPENDENCE	OH	44131	4/4/1996	FOLLOW UP W HIM MAY BE BEST AT SOUTHWEST
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	4/4/1996	HE WAS IN A JOVIAL MOOD BUT VERY BUSY.HE GAVE FEEDBACK ON A COUPLE OF MORE STARTS AND COMMENTED ON HOW MUCH DR ALLEN HAS BEEN USING SINCE THE INSERVICE.STILL NEED TO GO OVER Q12 AND CLINICAL DATA SO HE CAN STAY ON A BID REGIMAN
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	4/8/1996	QUICK CALL WITH HIM AND SUSAN HIS P.A.READ THE MATERIAL AND SAID THAT HE STILL CONSIDERS THIS AS SECOND LINE.REFOCUSD ON WHERE TO USE AND STARTED TO COMPARE DIRECTLY TO REPLACE PERC.HE USES IT AT THE HOSPICE LEVEL FREQUENTLY.THIS MAY BE THE BEST WAY TO GET HIM ADJUSTED TO NEW PRODUCT
PPLPMDL080000001	AKRON	OH	44307	4/10/1996	ASKED WHERE UNIPHLY FITS IN TO HIS ARM. SIDE STEPPED ISSUE ASKED IN RELATION TO OTHER AND COMPARED BID TO QD AND UNI TO DUR
PPLPMDL080000001	PARMA	OH	44129	4/10/1996	HE IS USING QUITE A BIT OF UNIDUR.NEED TO FIND WHY AND GET HIM BACK TO UNI.GOT HIM TO TAKE SAMPLES TO SOLON OFFICE
PPLPMDL080000001	CLEVELAND	OH	44117	4/8/1996	STILL DRAGGING HIS FEET BUT VERY INT IN OXY/TOLD ME RIGHT AWAY THAT HE HAS BEEN THINKING ABOUT IT.WANTED MORE INFO.ND EXPLAN AGAIN ON DIFF BETW HYDROCODONE AND OXY.CONCERNS RE ABUSE.BUT FELT BETTER AFTER CALL.SAYS HAS 2 PTS RIGHT AWAY THAT HE COULD TRY.DEFINITELY AFRAID OF DEA/COMMITMENT,
PPLPMDL080000001	AKRON	OH	44302	4/10/1996	WROTE TWO OXY SCRIPS, FOLLOW UP LUNG CA/ WANTS TO PRESENT NEW GUIDELINES TO RESIDENTS
PPLPMDL080000001	MAYFIELD HTS	OH	44124	4/8/1996	THEY WERE FILLING A RX FROM DICKMAN FOR OXY.NEED TO FIND HOW MANY PATIENTS ARE ON FROM CLINIC AND ONC
PPLPMDL080000001	CLEVELAND	OH	44109	4/10/1996	MET W/ROXANNE IN ONC RE OXY AND INSERVICES FOR THE FLOOR. SET UP 3 INS.
PPLPMDL080000001	BEACHWOOD	OH	44122	4/8/1996	TALKED TO SUSAN IN THE HOSPICE OFFICE AND SHE WAS ALSO INTERESTED IN OXY.NEED TO GET TO JENNY
PPLPMDL080000001	PARMA	OH	44129	4/8/1996	GOT INTO THE PAIN CLINIC.SEE SALEWSKI.STILL NEED TO GET OXY INFO TO DON ZABRISKI
PPLPMDL080000001	BEACHWOOD	OH	441221101	4/8/1996	SHE IS DOING MORE WITH LONG TERM CARE AND TRIED NOT TO GET INTO OXY BUT SHE SUGGESTED SOME PATIENTS THAT MIGHT BENEFIT.TRYING TO GET TO SOBEL AND GELLERTER THRU HOSPICE
PPLPMDL080000001	PARMA	OH	44129	4/8/1996	MAKING SOME PROGRESS GETTING HIM TO REMEMBER OXY.HE IS PLACING IT PROPERLY INSTEAD OF PERC BUT HE IS STILL FORGETTING TO INITIATE.MADE LUNCH DATE.RECOGNITION IS GETTING GOOD AND RX'S SHOULD BE CLOSE AT HAND
PPLPMDL080000001	NORTHFIELD	OH	44067	4/8/1996	RICHARD SAID THAT HE WILL PUT IN.CHECK NEXT MONDAY TO SEE IF HE DID
PPLPMDL080000001	PARMA	OH	44129	4/8/1996	HE IS NOT A BIG FAN OF USING NARCOTICS AND RESENTS ROSS PRACTICE.HE DOES HAVE A NEED FOR OPIOIDS BUT DOES LIKE TO START SLOWLY.HE HAS SOME PAT THAT HE CAN CONVERT AND WAS INTERESTED IN GETTING A STAMPER AND AN IN SERVICE FOR THE NURSES ON THE 5TH FLOOR
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	4/8/1996	TRYING TO GET BARBARA MORE MOTIVATED TO GET AN IN SERVICE FOR THE ONC FLOOR
PPLPMDL080000001	RICHMOND HTS	OH	44143	4/9/1996	GREAT CALL/REALLY STARTING TO USE IT BUT HAD PT THAT WAS ON PERC THAT HE PUT ON OXY AND SHE SD SHE WAS EXTREMELY NAUSEA AND DIZZY/SD HE'S NOT SURE HE BELIEVES HER/IT'S THE SAME DRUG SO WILL CHECK WHEN SHE COMES IN/OTHER PTS ON IT DOING WELL.
PPLPMDL080000001	CLEVELAND	OH	44106	4/9/1996	STARTING TO GET FROM OTHERS OTHER THAN BOSWELL.FIND OUT WHO ANDERSON IS
PPLPMDL080000001	CLEVELAND	OH	44146	4/11/1996	HE IS GETTING MORE FAMILIAR BUT NOT AS FAST AS I WOULD LIKE.HIS EXP HAS GONE DOWN A LITTLE BUT KEEP AT IT. LEAVING MORE LITERATURE BEHIND AS I AM TRYING TO SEPARATE THEOPH'S.MAY WANT TO START SELLING THEOP A LITTLE MORE
PPLPMDL080000001	AKRON	OH	44319	4/9/1996	DETAILED OXY AND ASKED FOR NAMES FOR TARGETING. SENOKOT S FOR OPIOID INDUCED CONSTIPATION.
PPLPMDL080000001	BEACHWOOD	OH	44122	4/11/1996	SOLON ON THURSDAYS MAY BE A GOOD PLACE TO SEE HIM.HE IS STILL VERY DIFFICULT.NEED TO FIND WHICH LOCATION IS CONSIDERED HIS PRIMARY AND WHICH HE SEES MOST PATIENTS
PPLPMDL080000001	AKRON	OH	44319	4/9/1996	RX COMING FROM PETRUS. DETAILED SENOKOT S FOR OPIOID INDUCED CONSTIPATION.
PPLPMDL080000001	EUCLID	OH	44132	4/9/1996	VERY AMIABLE BUT HARD TO GET TO/SD READ OVER LIT/SOUNDS GOOD WENT OVER WHERE TO POSITION IT/WON'T COMMIT/TRY AND GET SPECIFIC PT NX TIME.GET EARLY PT.
PPLPMDL080000001	BEACHWOOD	OH	44122	4/9/1996	HE GOT WAY TO COMPLICATED IN THE COMPARISON AND I DON'T THINK I HELPED HIS CONFUSION.NEED TO GO OVER THE DEL SYS AND KEEP IT SIMPLE AS TO WHEN TO USE AND WHERE.
PPLPMDL080000001	CLEVELAND	OH	44106	4/9/1996	HE DID NOT GIVE ME VERY MUCH TIME BECAUSE OF HOW BUSY.HE DID NOT REMEMBER HIS COMMITMENT SO I LEFT MORE LITERATURE AND SIAD THAT I WOULD FOLLOW UP
PPLPMDL080000001	BARBERTON	OH	44203	4/9/1996	RELUCTANT TO USE OXY. HE USES TYLOX UNTIL PATIENT GOES AROUND THE CLOCK, THEN SWITCHES TO THE PATCH. DISCUSSED ORAL AS PREFERRED ROUTE. NO COMMENT. FOLLOW WITH RICK HAMMOND TO SEE IF HE HAS ANY PAT. ON 4 COMBOS PER DAY FOR SWITCHES
PPLPMDL080000001	BEACHWOOD	OH	44122	4/9/1996	SHE JUST GOT BACK FROM VACATION AND SHE WILL WRITE LETTER IN A COUPLE OF DAYS.GETTING GOOD FEEDBACK.GOOD TALK W ROBIN ABOUT WHEN TO USE AND WHAT TO USE IT IN PLACE OF
PPLPMDL080000001	CLEVELAND	OH	44113	4/9/1996	RHGH OFC/STILL HAS 1 PT ON OXY DOING WELL/OTHER ONE WANTED HER VIC BACK.NO ONE ELSE TARGETED FOR IT/ND MORE TIME W/HIM. SCHED LUNCH FOR 4/12.NX-ASK ABOUT THE PATCH PTS.WHAT DOES HE LIKE ABOUT DURA?ALSO TARGET ANY OTHER VIC OR PERC PTS. SEEMS LEARY OF C11 NARCS DOES NOT LIKE MORPH/SHWD BEN OF OXY AGAIN.AGRED IT'S GOOD CHOICE.MAKE IT "BEST" CHOICE.
PPLPMDL080000001	BARBERTON	OH	44203	4/9/1996	FOLLOWED ON APPT. SAW HIM THROUGH THE WINDOW. HE HAS NOT STARTED ANYONE ON OXY TO DATE. SAID HE FORGOT ABOUT IT. FOCUSED ON HIS PATIENTS ON 4 COMBOS PER DAY. FOLLOW WITH THOSE PATIENTS AND FLAGGING CHARTS.
PPLPMDL080000001	EUCLID	OH	44119	4/9/1996	TOO BUSY/REMINDED HER OF HOSPICE DINNER/SD SHE WAS DEFINITELY GOING TO ATTEND.
PPLPMDL080000001	CLEVELAND	OH	44119	4/9/1996	SAID PUT PT ON IT RECENTLY/50 FAR SO GOOD.PT WAS ON PERC/C/U
PPLPMDL080000001	CLEVELAND	OH	44132	4/9/1996	REMIND/VERY INT/SAYS DOESN'T HAVE ANYONE FOR IT YET.WENT OVER WHERE TO USE IT AGAIN.BUSY TODAY
PPLPMDL080000001	AKRON	OH	44319	4/9/1996	STOCKING BOTH 10 AND 20MG TABLETS. COMING FROM PETRUS OUT OF AKRON FOR USAGE.
PPLPMDL080000001	BARBERTON	OH	44203	4/9/1996	HAS NOT TRIED OXY TO DATE. SAYS THAT HE FORGOT. DETAILED OXY AGAIN POSITIONING IN STEP 11 FOR CANCER AND FOR NON-MAL. PAIN FOR HIS NURSING HOME PATIENTS. DISCUSSED DOSING AND TITRATION AND HE COMMITTED TO TRYING.



PPLPMDL0080000001	BARBERTON	OH	44203	4/9/1996	RELUCTANT TO USE C11. FEELS MORE WORK WITH NO CALL INS AND MORE ABUSE POT. DISCUSSED LOWER ABUSE POT. WITH OXY LOWER PEAKS. FOLLOW WITH PATIENTS ON 4 COMBOS PER DAY.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	4/10/1996	GETTIGN HIM TO TRY IS GOING TO TAKE MAKING HIM COMFORTABLE KEEP IT VERY SIMPLE AND PLACE IT AT THE FIXED COMBO'S
PPLPMDL0080000001	CLEVELAND	OH	44109	4/10/1996	SAW BRIEFLY ON ONC FLOOR/REMINDED HER OF HOSPICE PROGRAM ON FRIDAY/SD NOT GOING/ASKED RE OXY/SD TRIED ON 1 PT AND SO FAR SO GOOD.
PPLPMDL0080000001	CLEVELAND	OH	44111	4/12/1996	MICHAEL LEVY SPOKE AT GRAND ROUNDS.
PPLPMDL0080000001	AKRON	OH	44303	4/10/1996	INTRO NOT ALOT OF TIME/ QUICK DETAIL, MENTION OF PRODUCTS
PPLPMDL0080000001	AKRON	OH	44307	4/10/1996	TRIED TO IDENTIFY WHERE HE WILL USE/ NOT SOLD ON PRODUCT HAVING PERSONAL PROBLEMS NOT GETTING ANYWHERE.
PPLPMDL0080000001	CLEVELAND	OH	44119	4/12/1996	DINNER PROGRAM W/MICHAEL LEVY
PPLPMDL0080000001	AKRON	OH	44320	4/10/1996	ON PRIMARY LIST DOES SURGERY/ HAND AND LIPO SUCTION, WRITES 10 DAY SCRIP/ ASKED IF WE HAD SAMPLES WANTS TO USE
PPLPMDL0080000001	BRECKSVILLE	OH	44141	4/10/1996	IT IS EXTREME Y IMPORTANT TO GET IN THERE AND MAKE PITCH TO ENTIRE NURSING HOME FACILITY.NEED TO FOLLOW UP WITH THE LEBANESE DR AS WELL.WILKINS
PPLPMDL0080000001	CLEVELAND	OH	44109	4/10/1996	HAS 2 PTS SO FAR ON OXY AND WILL HAVE ANOTHER ONE TODAY. VERY EXCITED ABOUT IT.SUPER NICE.DEALS W/WORKEMN'S COMP/PM ETC SO THIS IS GREAT CHOICE FOR HIS PTS.DID USE A LITTLE MSC BUT WAS LEARY OF RX IT TOO MUCH.NO PROBLEM W/PERC.SO OXY FITS IN GREAT.GAVE STORE LIST.
PPLPMDL0080000001	WESTLAKE	OH	44145	4/10/1996	WESTERN RESERVE HOSPICE....8.AM.OXY INSERVICE ...16 RN'S WELL RECEIVED WITH PRO QUESTIONS FOLLOWING...HAD RECEIVED KEY OFFICE MEMO..ON OXY...SEVERAL WEEKS AGO,BUT NO RELEVANT INFO...THE INSERVICE CLEARED THE AIR .....
PPLPMDL0080000001	INDEPENDENCE	OH	44131	4/10/1996	EXTREMELY BUSY.WILL HAVE TO KEEP REMINDING HIM TO GET HIS USE
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/12/1996	LEFT SOME OF THE NEW ASTHMA LITERATURE AND REALLY NEED TO KEEP SEPARATING UNI FROM OTHER THEOP.PROBE MORE ABOUT HIS HABITS AND SEE WHY HE USES WHAT HE DOES
PPLPMDL0080000001	GATES MILLS	OH	44040	4/10/1996	GREAT CALL!! SD HAS 2 OR3 PTS ON IT.STARTING THEM RIGHT AWAY W/OXY.ESP FROM PERC.SAYS OTHER REP WAS JUST IN THE S. EUCLID OFC YESTERDAY.GAVE HIM STORE LIST.I GAVE HIM MY STORE LIST TODAY.VERY HIGH ON OXY,TOOK A WHILE TO CONVINCE. I STRESSED BEN OVER MORPHINE, ETC.PUSHED FOR EARLY USE.HAD PT TODAY IN THIS OFC FOR IT.
PPLPMDL0080000001	AKRON	OH	44302	4/10/1996	INSERVICE WITH ONC DEPT/ STARTING PATIENTS ON OXY
PPLPMDL0080000001	AKRON	OH	44302	4/10/1996	DR PETRUS UNABLE TO GO TO MEDICAID/ WROTE 20BID SCRIP FOR 15 DAYS/ PHARMACY CHARGED 1405, STILL USING
PPLPMDL0080000001	GATES MILLS	OH	44040	4/10/1996	REALLY A JERK.WALKED AWAY FROM ME.LEFT INFO.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	4/10/1996	NO MOVEMENT OR ORDER YET
PPLPMDL0080000001	CLEVELAND	OH	44109	4/10/1996	HAD MEDICAID PT FOR OXY THAT HE PUT ON MSC/ALL OTHER PTS DOING WELL.WILL CONINUE TO USE WHEN HE CAN.TRYING TO GET PTS OFF PERC ATC.WILL TALK TO DR. HOLBROOK ABOUT OXY FOR PHCY APPROVAL.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	4/10/1996	GOT A LITTLE MORE INFO ON VISION PLAN.DID A DISPLAY FOR BOB.
PPLPMDL0080000001	AKRON	OH	44320	4/10/1996	OXY INSERVICE WENT EXTREMELY WELL
PPLPMDL0080000001	AKRON	OH	44303	4/10/1996	NOT MUCH ACTIVITY. SENEKOT FOR ALL OPIOID SCRIPS NEEDS SAMPMS
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	4/10/1996	GOOD LUNCH.KEPT THE OXY VERY SIMPLE.STRESSED THE BENEFITS OF USING Q12 VS Q4.HE WAS INTERESTED IN THE STREET VALU BUT I AM NOT SURE OF WHY/TALKED OF THE ROLLER COASTER EFFECT AND HE COMMITTED TO USING.WILL NEED TO FOLLOW UP TO MAKE SURE HE STAYS WITH HIS COMMITMENT
PPLPMDL0080000001	CLEVELAND	OH	44195	4/11/1996	SAW BRIEFLY AGAIN AT CCF.BUT REMEMBERED MEIHASN'T TRIED OXY YET BUT KNOWS SEVERAL OF THE DOCS THERE HAVE TRIED IT.HASN'T THOUGHT ABOUT IT BUT WILL NOW.WENT OVER EVERYTHING AGAIN.
PPLPMDL0080000001	CLEVELAND	OH	44195	4/11/1996	HAS BEEN ORDERING IT IN ON AN INPT BASIS AND RECD FORMULARY FORM TO FILL OUT.FILLED IT OUT AND SENT IT IN.REALLY WANTS IT ON FORMULARY/WILL CK W/HER DEPT HEAD AGAIN.
PPLPMDL0080000001	CLEVELAND	OH	44195	4/11/1996	RESIDENT IN PAIN MGMT/USING A LOT OF OXY/JUST WROTE RX 10 MINS BEFORE I GOT THERE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1996	HAS NOT USED OR INITIATED ANYONE YET.HE HAS NEVER SEEN ANY ACET DIFFICULTIES SO CONCENTRATE ON COMPLIANCE AND ROLLER COASTER TREATMENT
PPLPMDL0080000001	BEDFORD	OH	44146	4/11/1996	TALKED TO TOM AND BOTH OF THESE GUYS THINK ALL PAIN MEDS ARE FOR ABUSERS.HE HAD SOME QUESTIONS ABOUT COST AND HAS SEEN AN RX OR TWO FROM LUNDEEN.MOSTLY MUEHRCKE.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	4/11/1996	THEY HAVE NOT ORDERED AND SAID THAT THEY HAVE NOT SEEN ANY RX'S
PPLPMDL0080000001	CLEVELAND	OH	44195	4/11/1996	USING A LOT OF OXY/VERY QUIET BUT TRYING O GET ALL PTS OFF PERC.NX-WHERE ARE YOU POSITIONING IT? AIM FOR EARLIER USAGE.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1996	GAVE CHECK TO THERESA AND ONC DEPT.ALSO MADE LUNCH DATE
PPLPMDL0080000001	SOLOM	OH	44139	4/11/1996	HE HAS SOME GOOD FEEDBACK TO REPORT AND HE IS EVEN SHOWING UP IN SOME PHARMACIES.REFERENCED THE FIXED COMBO'S W EASE OF USE AND COMPLIANCE
PPLPMDL0080000001	TWINSBURG	OH	44087	4/11/1996	TRYING TO GET INVOICES.NEED TO SEE WHAT I CAN DO TO INFLUENCE BUSINESS
PPLPMDL0080000001	CLEVELAND	OH	44113	4/11/1996	VERY EXCITED TAHT HE TRIED IT.TOOK PTS OFF PERC/ WAS ON MSC.GETTING USED TO IT LITTLE BY LITTLE.READY TO TRY AGAIN. HAS 2 PTS ON IT.
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	4/11/1996	QUICK CALL BECAUSE HE WAS EXTREMELY BUSY.HAS NOT STARTED ANYBODY YET AND HE IS REALLY NOT TAKING TO IT YET.TRIED TO BE SIMPLE AND FOCUS ON THE FIXED COMBOS BUT STILL DID NOT GET A STRONG COMMITMENT.TRY GETTING ONE PATIENT AND BUILDING FROM THERE
PPLPMDL0080000001	CLEVELAND	OH	44195	4/11/1996	SHE IS CONVERTING PERC PTS, ETC/NOT MANY FROM MSC BUT WHEN THEY ARE ADMITTED TO HOSPITAL THEY BRING IT IN-THAT'S ILLEG-AL BUT THEY ARE DOING IT.WOULD LIKE IT TO BE ON FORM.WILL FILL OUT FORM. USING 1 1 CONVERSION FROM MORPHINE-AS PER DR. WALSH.CAN'T GO AROUND HIM! HE CALLS THE SHOTS.
PPLPMDL0080000001	CLEVELAND	OH	44113	4/11/1996	FINALLY USED IT ON A PT/STARTED ON 10MG Q12H AND THEN TI-TRATED TO 20MG.SO FAR SO GOOD EXCEPT THAT HE GOT REAL BLOCK- ED UP.TALKED ABOUT SKT USE.SD HE WOULD CALL HIM TODAY.
PPLPMDL0080000001	CLEVELAND	OH	44113	4/11/1996	NEED TO STRESS Q12H NOT BID DOSING! PHCY CALLED BACK ABOUT 1 PT ALREADY.ND TO THANK HIM FOR HIS FORMULARY SUPPORT/HAS HAD SEVERAL SUCCESSES W/OXY SO FAR.ONLY TALKS WHEN HE FEELS LIKE IT.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	4/16/1996	GETTING ACCESS IS A LITTLE TOUGH.KEEP TRYING O SEE IF RAPPORT WILL HELP
PPLPMDL0080000001	CLEVELAND	OH	44119	4/12/1996	DINNER W/LEVY ; SHWD HIM OXY IR-WAS VERY INTERESTED.ND TO SHOW HYTREE AND HILLMED. USE A LOT OF OXY ELIXIR.
PPLPMDL0080000001	LAKWOOD	OH	44107	4/16/1996	SAMPLES/ASKED ABOUT UNIDUR/EXPL DIFF/SHWD CONRAD NOTES-VERY INT/SD HE ONLY USES QD THEO/GOES BACK AND FORTH BETW UNI AND T-24.EXP DIFF AGAIN LIKE ALWAYS BETW T-24 AND UNI.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/12/1996	WENT OVER DEL SYS QUICKLY AND TOLD HIM OF THE AVAILABILITY OF OXY AT UH.ALSO TOLD HIM THAT IT IS ON FSS
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	4/12/1996	HE IS STARTING TO UNDERSTAND WHEN AND WHERE TO USE.NEED TO MAKE SURE THAT YOU DONT FALL INTO THE CHRONIC TRAP.FOCUS ON FIXED COMBOS AND WHENEVER PAIN MEDS ARE NEEDED FOR MORE THAN A COUPLE OF DAYS
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/12/1996	HE IS NOT MAKING A GOOD TRANSITION.STILL THINKS OF ME AS OLD COMPANY.WILL REALLY HAVE TO GET HIM TO SIT AND TALK DEL SYS AT THE LUNCH AND MAKE SURE TO GET THE TIME
PPLPMDL0080000001	CLEVELAND	OH	44195	4/12/1996	HAS A COUPLE PTS ON IT/LEAVING 6/30-INT IN OXYIR-WANTED INFO
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	4/12/1996	HE IS VERY QUIET AND STAYING CALM IS A GOOD WAY TO APPROACH HIM.HE HAS TRIED A COUPLE OF TIMES AND FEEDBACK IS GOOD BUT HE WILL NEED TO BE REFOCUSED ON WHEN AND WHERE TO USE.CONCNETRATE ON COMPARING OXY TO FIXED COMBOS
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/12/1996	HE IS STARTING TO GET SEVERAL RX'S.HE SEEMS TO ONLY WANT THE CASH ONES.KREIGLER IS A NAME HE REMEMBERS BUT SOME COMING FROM UH
PPLPMDL0080000001	CLEVELAND	OH	44118	4/12/1996	HE IS STILL VERY HESITANT TO USE.WORK ON TAKING THE EXPERIENCE FROM ONE PATIENT AND TRYING TO GAIN ADDITIONAL PAT'S FROM THERE.ASK WHY HE IS HESITANT.AS VISITS GO UP AND RAPPORT GETS A LITTLE BETTER PUSH A LITTLE HARDER
PPLPMDL0080000001	EUCLID	OH	44119	4/12/1996	ATTENDED HOSPICE DINNER/VERY NICE AND INTERESTED.MAY AT LEAST QUIT USING SO MUCH DURAL!
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/12/1996	STILL CAN NOT GET THEM TO ORDER.THEY DO NOT LIKE TO USE C2'S
PPLPMDL0080000001	NORTON	OH	44203	4/12/1996	STOCKING 10 AND 20MG TABLETS FOR HOSPICE IN AKRON. NO COMM. FOR OXY IR.
PPLPMDL0080000001	EUCLID	OH	44119	4/12/1996	ATTENDED HOSPICE PROGRAM/VERY THANKFUL FOR OXY SHE SAYS/USING IT ON CA PATIENTS AS WELL AS AIDS PTS.HAVE SEVERAL PTS ON IT NOW.INT IN OXYIR ALSO.
PPLPMDL0080000001	PARMA	OH	44129	4/22/1996	WORKED THE PAIN CLINIC.IMPORTANT TO MAKE APPT W ZABRISKI
PPLPMDL0080000001	CLEVELAND	OH	44106	4/12/1996	MADE APPT WITH BARBARA FLEMING AND MARY MAE IS HER NEW SECRETARY.ALSO TRIED TO GET TO LAWANA BUT LEFT A MESSAGE
PPLPMDL0080000001	CLEVELAND	OH	44195	4/12/1996	DOING A 1 1 CONVERSION.WON'T TRY OUR CONVERSIONS ON EVEN JUST 1 PT.NDS "SYSTEMATIC APPROACH"-IS PUTTING TOGETHER A PAPER ON THIS ISSUE WHICH WILL BE READY SHORTLY.WILL SUPPORT FORMULARY APPROVAL.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/12/1996	NEED TO GET BACK WHEN TISH IS HERE.PROGRAM WENT WONDERFUL MET ALOT OF THE HOME OFFICE PEOPLE.
PPLPMDL0080000001	AKRON	OH	44319	4/12/1996	COMMITTED TO 10MG TABLET AS THEY HAVE GOTTEN CALLS ON STOCKING WITH OXYCONTIN
PPLPMDL0080000001	CLEVELAND	OH	44113	4/12/1996	IS RETIRING IN JULY! WILL SHIFT MANY PAIN PTS TO SALTZ AND PAIN MGMT.IN MEAN TIME IS GETTING GREAT RESULTS W/OXY.SAYS DOESN'T ALWAYS LAST Q12H SO TRIES THEM ON Q8H.WHY NOT INC DOSE?PTS PRFER Q8H SOMETIMES.SAYS ITS NOT EVERYONE.ISOLATED CASES.STRESS Q12H 100% OF PTS.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1996	HE APPRECIATED THE DEL SYS INFO.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	4/15/1996	HE STARTED ANOTHER PAT.HE IS BEING VERY CONSERVATIVE AND THEY SEEM TO BE FOLLOWING ROSS LEAD AND USING A GOOD SAHRE OF Q8.THEY HAVE OXY IN STOCK IN OUTPAT PHARM IN THE BLDG
PPLPMDL0080000001	LYNDHURST	OH	44124	4/15/1996	THEY ARE IN THE MIDDLE OF MOVING.LEFT SOME SEND AND HE DID NOT ELABORATE ON FEEDBACK
PPLPMDL0080000001	PARMA	OH	44129	4/23/1996	WENT OVER CARGELL AND TRIED TO SEP UNI FROM OTHER THEOP'S.WE GOT INTO A NICE DISCUSSION ON WHY OTHER THEOP CAN NOT BE GIVEN AT NIGHT.HOPEFULLY THIS WILL BE WHAT WILL GET HIM MOTIVATED TO
PPLPMDL0080000001	CLEVELAND	OH	44195	4/15/1996	SAW IN ASHTABULA/SAYS HAS BEEN TRYING OXY OUT HERE-WORKS IN THE PAIN MGMT CENTER W/LALL AND PAHR.THEY KNEW ABOUT OXY AND HADN'T TRIED YET/HE PUT PT TODAY ON IT THAT WAS ON 10-12 PERC.GETTING GREAT RESULTS AT CCF.
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	4/15/1996	THEY DO NOT DO MUCH WITH ROXICODONE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	4/15/1996	THEY STILL DO NOT HAVE AND WILL NOT ORDER UNTIL THEY SEE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/15/1996	BIMAL HELPED WITH SOME INFO ON BETA 2 AND ATROVENT
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/15/1996	ERROR IN RECORDING TO WRONG NAME(JEFFREY)
PPLPMDL0080000001	SHAKER	OH	44122	4/15/1996	HE IS STILL CONFUSED ABOUT GETTING A 30 MG DOSE. HIS POTENTIAL IS TREMENDOUS BUT HAVE NOT FOUND HOT BUTTON NEED TO GET HIM TO SIT FOR MORE THAN 30 SECONDS
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	4/15/1996	KATHY GAVE SOME GOOD FEEDBACK FROM THE PAIN CTR AND FOUND OUT THAT THEY HAVE OXY IN STOCK IN THE OUT PAT PHARM.THEIR WHOLESALER IS AMERISOURCE.NEED TO FIND OUT HOW THEY WILL BE TRTRACKED
PPLPMDL0080000001	LYNDHURST	OH	44124	4/15/1996	HE WAS PREOCCUPIED BY HIS BOARDS.HE HAS NOT STARTED ANYMORE NEW PATIENTS AND THERE ARE NO REASONS FOR THIS.NEED TO GET BETTER TIME AND KEEP REMINDING.PLEASE THIS IN THE PROPER ORDER
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/15/1996	HE HAS 2 PAT ON AND THEY ARE DOING VERY WELL.NEED TO EXPAND HIS USAGE ADN GET MORE PATIENTS ON.KEEP PLACING THIS POST NSAIDS AND GET COMMITMENT FOR MORE USE
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	4/16/1996	HE IS STILL USING ALOT OF THE FIXED COMBO'S SO I WILL NEED TO FIND A WAY TO GET HIM CONVERTED EVEN GREATER.TRY THE NEW SALES PIECE AND LITERATURE
PPLPMDL0080000001	WESTLAKE	OH	44145	4/16/1996	HAS NOT YET TRIED ...ALTHOUGH SAYS LITERATURE IS IMPRESSIVE AND SIDE EFFECTS DON'T APPEAR TO BE AS GREAT AS OTHERS.....

PPLPMDL0800000001	CLEVELAND	OH	44111	4/16/1996	SAYS HAS NOT USED OXY YET/DOESN'T KNOW WHY/WENT OVER EVERYTHING AGAIN/CREAURE OF HABIT/SAYS IS USING LOTS OF MSC SAYS WILL LOOK AGAIN AT OXY/REALLY HASN'T THOUGHT ABOUT IT.
PPLPMDL0800000001	WESTLAKE	OH	44145	4/16/1996	HAS SEVERAL PTS. ON OXY AND DOING WELL.....
PPLPMDL0800000001	CLEVELAND	OH	44121	4/24/1996	INTROED THE ATS AND THE CARGEL REPRINT
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	4/16/1996	GETTING TIME WITH HIM IS THE KEY-HE DOES NOT USE OUR PRODUCTS AND GETTING HIM CONVERTED WILL BE DIFFICULT. GIVE IT A FEW MORE TRIES BEFORE GIVING UP
PPLPMDL0800000001	WESTLAKE	OH	44145	4/16/1996	GOOD DISCUSSION WITH DR MASSOUG...CALLS OXY A VERY GOOD DRUG AND HAS HAD GOOD RESULTS...COULD IT BE #1 I ASKED.... ANSWER ...POSSIBLY
PPLPMDL0800000001	TWINSBURG	OH	44087	4/16/1996	GOT THE INVOICE AND TRYING TO SET A PROGRAM FOR OXY GROWTH IN THEIR NURSING HOME SETTING
PPLPMDL0800000001	LAKEWOOD	OH	44107	4/16/1996	QUICK AAT WINDOW/SHWD OXY AND HOW TO USE, ETC.DEALS W/MANY PAIN PTS W/RHU AND OSTEOARTH.VERY INT BUT HAD CONCERNS ABOUT DEA, ETC.SD WD LOOK IT OVER/GET BACK SOON!!!
PPLPMDL0800000001	LAKEWOOD	OH	44107	4/16/1996	PRACTICE IS GETTING HUGE FOR BEING SO NEW/GETTING SOME RE- FERRALS FROM OBRIEN.LOVED OXY AND SD HE WOULD USE IT RIGHT AWAY.HAS MANY PTS THAT COME TO HIM FROM PCP THAT ARE ON VIC AND PERC, ETC.TAKES THEM OFF ANY TYL3 OR VIC AND USUALLY GOES TO PERC.MANY RSD PTS/BACK PAIN, ETC.WILL USE DEFINITELY
PPLPMDL0800000001	CLEVELAND	OH	44111	4/16/1996	HAS PT ON 120 Q12H OF OXY THAT IS SAYING IT'S NOT WORKING/ HE DOESN'T BELIEVE HIM AND WILL WORK WITH IT.CONVRTING MANY PERC PTS TO OXY AUTOMATICALLY/ALSO HAS PT ON 1200 Q12H OF MSC THAT IS DOING GREAT ADN WILL PROBABLY LIVE QUITE A WHILE
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	4/22/1996	STARTING TO MAKE SOME PROGRESS.WILL NEED TO WORK MORE W PA BECAUSE HE SEEMS TO GATHER INFO THRU HER.LEFT NEW P1 BUT I STILL NEED TO GO OVER PLACEMENT W SPECIFICS IN THE HOSPICE SETTINGS.
PPLPMDL0800000001	EUCLID	OH	44119	4/25/1996	SAMPLES
PPLPMDL0800000001	RICHMOND HTS	OH	44143	4/22/1996	GETTING GOOD RESULTS W/OXY-NOT AS WORRIED.STILL ONLY USING ON OLDER PTS-BUT AT LEST HE'S USING.CONVART MANY FROM VIC AND PERC.TOOK 1 PT OFF MSC AND PUT ON OXY.SO FAR SO GOOD.
PPLPMDL0800000001	CLEVELAND	OH	44117	4/22/1996	REAL BUSY TODAY/SD TRIED PT ON IT/NOT SURE I BELIEVE HIM. F/U THIS FRI/4/26. STILL SEEMS A LITTLE WORRIED.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	4/22/1996	NOT MUCH ACTIVITY YET
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	4/22/1996	NOT MUCH OF A CALL.HOPEFULLY W A LITTLE CONSISTENCY IT WILL CHANGE.LEFT SOME LITERATURE BUT WILL NEED TO DO A STRONG PLACEMENT.HE IS STILL CONFUSING THE TWO
PPLPMDL0800000001	BRECKSVILLE	OH	44141	4/22/1996	JEFF DOES NOT DO MUCH W ROXICODONE.
PPLPMDL0800000001	CLEVELAND	OH	44106	4/22/1996	COMMITMENT FROM VARGHAL.NEED TO WORK ON HEM PART OF DEPT
PPLPMDL0800000001	PARMA	OH	44129	4/22/1996	DROPPED OFF STAMPER AND HE HAS STARTED A COUPLE OF PAT ON OXY.THEY WILL BE COMING BACK IN FOR FOLLOW UP NEXT WEEK. RESCHEDULED THE INSERVICE FOR THE PAIN DEPT.ANN WAS ALOT FRIENDLIER THIS TIME.CONSISTENCY SHOULD HELP NEED TO MAKE SURE THAT HE CONTINUES TO USE AND USE THE NURSES AND PROOF SOURCES AS WELL
PPLPMDL0800000001	CLEVELAND	OH	44132	4/22/1996	BUSY THIS TIME BUT GAVE ME A FEW MINUTES NX-PUSH FOR NEW PTS THAT COME IN ON VIC/ETC.
PPLPMDL0800000001	CLEVELAND	OH	44106	4/22/1996	MADE MORE SENSE THIS TIME COMPARED TO ROXICODONE BECAUSE THAT IS WHAT HE LIKES TO USE.DOES NOT LIKE ACET AND IS AWARE OF NO CEILING DOSE.WORKED ON Q12 VS Q4.HE COMMITTED BUT IT WILL BE NECESSARY TO FOLLOW UP AND GET IN HIS MEMORY HE HAD QUESTIONS ABOUT PRICING AND ONSET OF ACTION MAY WANT TO START THERE NEXT TIME.MINTZ ET AL ARE HEM
PPLPMDL0800000001	LYNDRHURST	OH	44124	4/26/1996	MAY WANT TO DEL.HIM AS A CORE.GIVE IT A COUPLE OF CALLS TO SEE IF ANYTHING CAN BE DONE
PPLPMDL0800000001	PARMA	OH	44129	4/22/1996	HE IS A AN THAT WORKS OUT OF GRACE OR LUTHERAN.HE HAS NOT BEEN DETAILED YET BUT HE TOOK TO OXY-HE FEELS OPIOIDS ARE A NECESSITY FOR HIS PAIN PRACTICE.HE LIKES Q12 AND LACK OF SEVERAL PEAKS.STILL SO MUCH MORE TO GO OVER.WILL NEED REPETITION AND CONSISTENCY ALSO NEED TO FIND OUT ABOUT LUNDEN TO SEE IF HE WILL BE HERE.
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	ATTENDED LUNCH/LEFT QUICKLY BUT SD SHE HAD TRIED OXY-NOT IN GOOD MOOD TOAY
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	4/26/1996	NO MUCH MOVEMENT ON ROXICODONE
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	THRILLED W/OXY/HAS SEVERAL PTS ON TOO MUCH PERC-1 ON 16/DAY AND 1 ON 12/DAY.WILL CONVERT TO OXY
PPLPMDL0800000001	LYNDRHURST	OH	44124	4/23/1996	THE NEW CENTER IS PRETTY NICE ACCESS SHOULD BE A PRIORITY. MADE A LUNCH DATE TO SEE IF THIS CAN MAKE A DIFFERENCE. DR EATS KOSHEER
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	4/23/1996	REMINDED ABOUT HIS COMMMITTMENT TO USE AND HE SAID THAT HE WOULD
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	HAS 3 PTS ON IT AND LOVES IT/ALL NON-CA PAIN.CONVERTED FROM PERC AND VIC.WILL KEEP USING
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	4/23/1996	NEW CANCER CENTER
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	ATTENDED LUNCH INSERVICE/SHWD OXY/THOUGHT GREAT IDEA
PPLPMDL0800000001	BARBERTON	OH	44203	4/29/1996	FOCUSED ON COPD AND USE. HE USES UNI FRONTING WITH B2 AND ATROVENT FOR COPD. LIKES PM DOSING. SHOWED MARTIN TO RE-INF. HIS USE. DETAILED OXY FOR STEP 11 IN HIS LUNG CANCER PATIENS
PPLPMDL0800000001	PARMA	OH	44129	4/23/1996	HE HAS ALLREADY STARTED A COUPLE OF PAT.GETTING GOOD FEED BACK BUT WILL NEED TO BE VERY PERSISTANT IN FOLLOWING UP TO MAKE SURE HE IS USING CORRECTLY AND OFTEN
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	DIDN'T HAVE A LOT OF TIME TODAY BUT WANTS ME TO CALL AN GET APPT/DID SAY OXY HAS WORKED WELL
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	STILL USING BUT SAYS IT ONLY WORKED Q8H ON 1 PT THAT HE TRIED TITRATING UP ON/SHHE WANTED IT Q8 SO NOW IS ON 20MG Q8H.HAS NOT FILLED OUT FORM FOR PHARMACY ND TO CK W/DR. HOLBROOK.
PPLPMDL0800000001	CLEVELAND	OH	44109	4/23/1996	ATTENDED LUNCH INSERVICE/SHWD OXY/ALREADY KNEW ABOUT IT AND WAS THRILLED/THINKS ITS JUST WHAT WE NEEDED.CONVERTED PT FROM 125MCG PATCH TO 40MG OXY Q12H.
PPLPMDL0800000001	BARBERTON	OH	44203	4/29/1996	DISCUSSED ATS STATEMENT AND USE OF UNI IN STEP 111 FOR COPD AGREED WITH POSITIONING. AGREED WITH BENEFIT OF PM DOSING. FOLLOWWITH KARPEL. DETAILED OXY FOR STEP 11 WITH HIS LUNG CANCER
PPLPMDL0800000001	LYNDRHURST	OH	44124	4/24/1996	SHE IS NOT TAKIN G TO OXY
PPLPMDL0800000001	CLEVELAND	OH	44113	4/24/1996	PT DOING WELL/KEEP PUSHING FOR ANY VIC/PERC PTS.GETTING MORE COMFORTABLE W/IT.
PPLPMDL0800000001	CLEVELAND	OH	44113	4/24/1996	SWITCHING ALL HIS PTS TO OXY WHEN THEY ARE ON MORE THAN 4 PERC/DAY.CONVERTS EA AS THEY COME IN.REALLY HAPPY WITH IT SO FAR.
PPLPMDL0800000001	BEACHWOOD	OH	44122	4/24/1996	SHE STILL CAN GO A LONG WAY FOR MORE BUSINESS.WENT OVER STABILITY AND OPIOID NAIVE DATA.WORKED ON ROBIN AND DAW FOR MSC AND SEN PROTOCOL.TRY TO FIND WHERE SHE IS SHOWING UP OTHER THAN BEACHWOOD
PPLPMDL0800000001	BROOKPARK	OH	44142	4/24/1996	TALKED ABOUT STABILITY AND EASE OF USE.HE IS STILL HUNG UP ON FIXED COMBOS AND WILL NEED TO BE REMINDED A GREAT DEAL BEFORE HE GETS COMFORTABLE
PPLPMDL0800000001	CLEVELAND	OH	44113	4/24/1996	GETTING VERY COMFORTABLE W/OXY-INT ALL THE TIME IN CORRECT CONVERSIONS/HAS 3 PTS ON IT.
PPLPMDL0800000001	CLEVELAND	OH	44109	4/24/1996	SAW BRIEFLY AT METRO/REMINDED HIM OF OXY/SD HASN'T USED YET BUT WILL
PPLPMDL0800000001	CLEVELAND	OH	44113	4/24/1996	THANKED HIM FOR HIS ROLE IN GETTING OXY ON FORMULARY AT FVGH/LUTH.SD NO PROBLEM-REALLY ENJOYS USING IT AND IS GETTIN GREAT RESULTS
PPLPMDL0800000001	LYNDRHURST	OH	44124	4/24/1996	HE IS BEING IV BY THE DEA AND RIGHT NOW HE IS HES TO WRITE ANYTHING.ANY HELP FROM N RICK WOULD BE APPRECIATED
PPLPMDL0800000001	CLEVELAND	OH	44113	4/24/1996	RETIRED IN JULY/ROMAN WRITING MOST RX FOR OXY BUT HE HAS TO APPROVE EVERYTHING.GETTING GOOD RESULTS W/OXY EXCEPT THAT SAYS SOME PTS REQUIRE IT Q8H/ALTHO HE TRIES NOT TO DO IT THAT WAY.THESE ARE VERY BAD BACK PTS THAT ARE EXCEP- TIONALLY HARD TO TREAT.
PPLPMDL0800000001	BEACHWOOD	OH	44122	4/29/1996	CONTINUING WITH THE ADD ON DATA.WENT OVER KARGELL AND TRIED TO TIE IN ASTHMA AND COPD.NT NEED TO DO THE ATS WALL CHART.
PPLPMDL0800000001	CLEVELAND	OH	44115	4/24/1996	HAS A FEW PTS ON IT NOW/1 WAS JUST TITRATED UP TO 40 Q12H BUT COMPLAINED OF "PASSING A TABLET" IN HIS STOOLS/EXP WHY AGAIN.GETTING GOOD RESULTS.
PPLPMDL0800000001	BEACHWOOD	OH	44122	4/25/1996	WENT OVER SOME OF THE NEW CLINICALS BUT TRIED TO GET HIM TO USING THE OXY IR AND THEN GOING TO THE OXY.
PPLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	4/25/1996	HE COMMITTED TO USE FOR THE RIGHT PATIENT.WILL NEED TO FIND WHAT HE CONSIDERS APPROPRIATE PATIENT.IT SEEMS LIKE HIS COMBOS ARE DECLINING
PPLPMDL0800000001	GARFIELD HTS	OH	44125	4/25/1996	MAY WANT TO NOT MAKE A TARGET OF THIS OFFICE
PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	4/25/1996	TRYING TO GET TO CHATTOFF THRU PARK.NEED TO BE VERY SIMPLE AND VERY SPECIFIC FOR WHICH PATIENTS TO USE ON.BEING CONSISTNET AND PERSISTANT IS IMPORTANT IN THIS SETTING
PPLPMDL0800000001	EUCLID	OH	44119	4/25/1996	SHE'S MY BUDDY NOW!!VERY NICE TODAY/DID LUNCH FOR OFC/EN- JOYED LEVY TALK BUT ADMITTED SHE COULNT STAY AWAKE AND THAT HE WAS TOO LONG BUT HE SURE KNOWS HOW TO POSITION YOUR PRO- DUCTS!!WANTED TO KNOW WHAT HE SAID ABOUT OXY!SO I TOLD HER WHERE TO USE IT/SD GOOD IDEA AND HAS A COUPLE PTS SHE IS THINKING ABOUT USING IT ON.EARLY!!!
PPLPMDL0800000001	WARRENSVILLE	OH	44122	4/25/1996	LEFT LIT FOR BORNSTEIN
PPLPMDL0800000001	CLEVELAND	OH	44119	4/25/1996	DID LUNCH FOR OFC/SAYS HAS 2 PTS ON OXY-1 DIDN'T LIKE IT AT ALL BUT SHE'S A TOUGH CASE AND HAS BEEN ON PERC FOR YEARS. TOLD HIM TO MAKE SURE HE TELLS HER ITS SAME DRUG.SAYS TRIED. PUT HER ON MSC AND PERC.OTHER PT DOING WELL/TITRATED TO 50 MG Q12H.
PPLPMDL0800000001	CLEVELAND	OH	44109	4/30/1996	QUICK IN CLINIC/SD HAS USED IT BUT SOME PTS HAVING TROUBLE GETTING IT/WILL KEEP USING
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	4/25/1996	FINALLY MAKING SOME PROGRESS.HE HAS STARTED ONE PATIENT. PERC Q4 TO 100XY Q12.TALKED OF ROLE OF ACET.WORKED ON GETTING HIM MORE FAM AND LOOKING FOR HIS FEEDBACK ON BREAKTHRU AND HOSPITAL HELP
PPLPMDL0800000001	CLEVELAND	OH	44109	4/30/1996	QUICK FOLLOW-UP/SAYS IS USING IT/TOOK PT OFF 12 PERC AND PUT ON OXY.NX-PUSH FOR EARLY USE.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	4/26/1996	GAVE HIM THE INFO ON COVERAGE AND TALKED TO HIM ABOUT SLIDES.MADE COMMITMENT TO GETTING THEM DONE FOR HIM
PPLPMDL0800000001	INDEPENDENCE	OH	44131	4/30/1996	WILL REALLY HAVE TO KEEP UNI LEVELS UP.THEY HAVE A GOOD POTENTIAL BUT IT IS IMP FOR THEM TO KNOW THAT I AM THERE. NEED TO MAKE APPT AND BE VERY SPECIFIC WITH THE INFO. USE NEW ATS AND SEP UNI FROM SLO BID
PPLPMDL0800000001	WARRENSVILLE	OH	44122	4/26/1996	NEED TO REALLY GET HIM TO SIT DOWN AND TALK ABOUT WHAT HE IS DOING.THEY ARE STILL NOT USING ANY WHERE NEAR THEIR CAPACITY
PPLPMDL0800000001	MAPLE HTS	OH	44137	4/26/1996	TRYING TO GET HIM MORE COMFORTABLE W OXY.PROPER PLACEMENT ON ALL CALLS WILL BE REQUIRED.TRY TALKING POTENCIES TO EASE HIS FEARS.
PPLPMDL0800000001	CLEVELAND	OH	44109	4/30/1996	QUICK REMIND IN HALL AS HE WAS LEAVING/SAYS "THEY" ARE USING IT.GET MORE TIME W/HIM ALONE
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	4/26/1996	WENT OVER PI INFO AND HE HAD SOME QUESTIONS ABOUT CONVERSIONS
PPLPMDL0800000001	CLEVELAND	OH	44128	4/26/1996	TRYING TO KEEP IT SIMPLE WITH GETTING HIM TO INITIATE ON HOSP AND SICKLE CELL PAT UNTIL HE GET FAMILIAR.GETTING CLOSER TO HIM MAKING A COMMITTMENT.KEEP GOING OVER EQUIV- ELANTS
PPLPMDL0800000001	CLEVELAND	OH	44106	4/30/1996	HE LIKES THE ATS NEW DATA BUT ONLY GOT A CHANCE TO GET SLIGHTLY INVOLVED.NEED TO SEP UNI FROM OTHER THEOP'S. CONFERENCE TODAY HURT GETTING MUCH TIME.TRY LUNCH ONE MORE TIME TO SEE IF IT
PPLPMDL0800000001	CLEVELAND	OH	44106	4/30/1996	INTROED THE ATS AND TRYING TO USE THE WALL CHART TO GET A BETTER SHARE FOR UNI.GETTING TIME W HIM IS STILL THE MAJOR BATTLE.TRY TO USE BETTER PROBES TO OPEN HIM UP ON WHAT HE USES AND WHY.
PPLPMDL0800000001	GATES MILLS	OH	44040	4/26/1996	HAS 3-4 PTS ON IT ALREADY/GETTING VERY USED TO IT/DISCUSED PTS THAT COME TO HIM ON VIC/ETC THE FIRST TIME/EXP HE COULD USE OXY FOR THEM.AGREED GOOD IDEA/SD WD CONSIDER/RIGHT NOE USING ON PERC
PPLPMDL0800000001	GATES MILLS	OH	44040	4/26/1996	REMINDED HIM/PRESENTED BENEFITS/LISTENED AND THEN WALKED AWAY.JERK
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	4/26/1996	NEED TO KEEP GIVING HIM INFO IN SMALL DOSES.HE HAS BEEN USING Q12 W ONLY RARELY USING Q8.CHECK WHEN A GREATER ACCURACY CAN BE ATTAINED TO JUST HOW MUCH HE IS USING
PPLPMDL0800000001	LAKEWOOD	OH	44107	4/30/1996	BUSY TODAY/SAMPLES
PPLPMDL0800000001	AKRON	OH	44319	4/29/1996	SAID HE IS RX NOW. DETAILED ON USE WITH PATIENTS ON 4 COMBOS OR MORE PER DAY. LIKES POTENTIAL FOR LESS ABUSE POTENTIAL. SAID JURY REMAINS TO BE SEEN AS HE GETS FEEDBACK FROM PATIENTS. FOLLOW WITH THOSE PATIENTS.
PPLPMDL0800000001	CLEVELAND	OH	44117	4/29/1996	NICHING IT FOR AFTER PERCOCET/VIC.SAYS TRIED ON 4-5 PTS NX-ADRESS OPIOID-NAIVE PTS ONLY-SHOW HIM HOW HE CAN MAKE IT EASIER BY STARTING RIGHT AWAY WITH OXY

PLPMDL080000001	STOW	OH	44224	4/29/1996	BETH IS STARTING TO GET CALLS FOR OXY.LEFT CHILD S AND SEN CALL
PLPMDL080000001	EUCID	OH	44132	4/29/1996	STARTS W/TYL THEN DARV THEN PROB PERC THEN MSC OR DURANT STRESSED EARLY USE BUT WILL POSITION IT PROBABLY W/MSD.ND TO SEE OFTEN
PLPMDL080000001	BARBERTON	OH	44203	4/29/1996	GOES TO THE PATCH WHEN PATIENT GOES AROUND THE CLOCK WITH TYLOX. FEELS THAT OXYCONTIN IS EXPENSIVE ALTERNATIVE. TRIED TO REFOCUS ON BETTER PAIN CONTROL AND LESS CLOCK WATCHING NO RESPONSE. FOLLOW WITH PROBE TO ENGAGE HIM ON HIS OPINION OF WHAT TRUE PAIN CONTROL IS.
PLPMDL080000001	CLEVELAND	OH	44130	4/29/1996	JUST ENOUGH TIME TO INTRO PRODUCT.WILL NEED TO BE SIMPLE AND PLACE PRODUCT FOR HIM.ALSO WILL BE IMP TO GO OVER EQUIVALENTS
PLPMDL080000001	OAKWOOD VILLAGE	OH	44146	4/29/1996	USING LOW KEY APPROACH.WENT OVER SOME OF THE NON CANCER MATERIAL IN THE SALES AID.ALSO SHOWED THE FIXED COMBOS CONVERSION TO GIVE HIM A GOOD IDEA ABOUT EQUIVALENTS. PERSISTENCY WILL BE A BIG HELP HERE
PLPMDL080000001	BARBERTON	OH	44203	4/29/1996	FOLLOWED WITH REMINDER ON OXY. SAID HE HAS WRITTEN, BUT NOT CONVINCED OF HIS USE. NOT CONFIRMED AT PHARMACY. FOLLOW WITH PROBE FOR SPECIFIC USAGE AND DOSAGE.
PLPMDL080000001	BARBERTON	OH	44203	4/29/1996	DISCUSSED OXYCONTIN FOR PATIENTS ON AN OPIOID FOR MORE THAN A FEW DAYS. HE IS HESITANT TO USE OPIOIDS, BUT AGREES THAT PATIENTS NEED THEM. COMMITTED TO TRYING ON PATIENT. FOLLOW ON THAT
PLPMDL080000001	CLEVELAND	OH	44109	4/30/1996	ECSTATIC/CAME RIGHT UP TO ME AND SAID SHE IS WRITING OXY RIGHT AND LEFT!! VERY HAPPY W/IT SO FAR.NX-PUSH FOR FORMU-LARY APPROVAL.
PLPMDL080000001	AKRON	OH	44302	4/29/1996	DISCUSSED WITH HIM LECTURE ON 4/30 PAIN LECTURE AND TRIP TO BOCA REGIONAL BUREAU, AND POTENCY ISSUE 2.2-1.8
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1996	WORKED PULM AND GEN MED.
PLPMDL080000001	TWINSBURG	OH	44087	4/29/1996	TRYING TO WORK ON AN INSERVICE.ROB SAIS THAT THEY HAVE 5 RPH'S AND LUNCH WOULD BE BEST.THEY SERVICE 1200 BEDS.CHECK W SCOTT TO SEE IF CE'S COULD BE HAD.
PLPMDL080000001	BARBERTON	OH	44203	4/29/1996	RX COMING FROM KOENIG, AND TROCHELMAN. SUGG. SENOKOT S FOR OPIOID CONSTIP.
PLPMDL080000001	BARBERTON	OH	44203	4/29/1996	NO RX TO DATE. DISCUSSED MY DISCUSSION WITH RICK HAMMOND AT CANCER CENTER.SAID THEY WOULD SPEAK WITH HIM TO INTEREST IN STOCKING.
PLPMDL080000001	MIDDLEBURG HTS.	OH	44130	4/29/1996	STILL WORKING ON GETTING BETTER REPORE ON ONC FLOOR.
PLPMDL080000001	RICHMOND HTS	OH	44143	4/29/1996	HAS PT IN HOSPITAL RIGHT NOW THAT HE PUT ON OXY TODAY FROM VIC/BARRETT APPROVED IT.HE WILL BE DISCHARGED ON IT.
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	4/29/1996	KEEPING OXY FRESH ON HIS MIND UNTIL IT BECOMES A HABIT. FEEDBACK IS GOOD BUT HE CAN INITIATE ON A LOT MORE. I FINALL HAD A GOOD TALK W ABRAXSIA
PLPMDL080000001	CLEVELAND	OH	44122	4/29/1996	REALLY TRIED TO KEEP IT SIMPLE AND CONCENTRATE ON WHERE TO USE DISCUSSED SOME PATIENTS THAT COULD BENEFIT FROM Q12 VS Q4.
PLPMDL080000001	AKRON	OH	44310	5/1/1996	ATS THERAPY CHANGES AND OXY TOOK A PATIENT OUT OF CHART AND CONVERTED TO OXY,
PLPMDL080000001	SOLOIN	OH	44139	4/29/1996	HE HAS NOT TAKEN TO THE OXY YET.NOT SURE WHY HE WOULD NOT SEE ANY REPS FOR TWO MONTHS.STILL USING ALOT OF PERC SO HE SEEMS LIKE HE WOULD BE PERFECT.WENT OVER DEL SYS AND BASICALLY STARTED OVER AGAIN.FOCUS ON Q12 AND STABILITY AND USE THE EASE OF USE HOOK
PLPMDL080000001	AKRON	OH	44309	4/30/1996	INSERVICE WITH RAD ONC
PLPMDL080000001	AKRON	OH	44307	4/30/1996	ONCOLOGY UPDATE ON MEDICAID
PLPMDL080000001	BEACHWOOD	OH	44122	4/30/1996	HE IS A GOOD EXAMPLE OF PC OR OTHER DOCS STARTING PAIN MGT AND HE IS STAYING W IT.TALKED ABOUT QUICK ONSET AND QUICK STABILITY W OXY.HE TALKED ABOUT ACCESS W OTHER PEOPLE SUCH AS VNA AND MT SINAI.WILL HAVE TO FIND SOMEONE WHO WILL CALL OR RECOMMEND FOR ONE OF HIS PAT.FAMILIARITY IS PRIM GOAL
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1996	4 X 10MG OXY IN THEIR STOCK
PLPMDL080000001	AKRON	OH	44313	5/1/1996	WENT OVER ATS GUIDELINES AND OXY AS FIRST OPIOID WENT OVER OSTEO STUDY, AND LOW DOSING REGIMEN, HAS ALOT OF RARTRITIS
PLPMDL080000001	AKRON	OH	44310	4/30/1996	CAO GET DOC TO AGREE TO START PATIENTS WITH AROUND CLOCK PN TO GET ATC ANALGESIA, SHOWED PKG INSERT WHERE FDA APPROVED AS INITIAL OPIOID IN CA AND NON-CA, EASY TO ELIMINATE STEP DOC WAS
PLPMDL080000001	BEACHWOOD	OH	44122	4/30/1996	TALKED ABOUT MEDICAID COVERAGE
PLPMDL080000001	AKRON	OH	44304	4/30/1996	CAO DOC TO COMMIT TO USE OXY AS FIRST OPIOID, SHOWED FILE CARD AND GAVE CONVERSION CALC AGREED ENGAGED DISCUSSION RE- SWITCHING REFERRALS MEDS DOCS WILL APPRECIATE THAT
PLPMDL080000001	AKRON	OH	44304	4/30/1996	GAVE DOC CONVER CALC CAO FIRST OPIOID AND SWITCH NANCY SAID DOC DONCALS IS WRITING ALOT OF SCRIPS
PLPMDL080000001	AKRON	OH	44310	4/30/1996	COA TO GET DOC AGREE TO WRITE LOW DOSE AS FIRST OPIOID USED SHOWED DOC FILE CARD FDA APPROVED AS INITIAL OPIOID EVEN IN NON CANCER LOW DOSE, HAS USED A COUPLE OF TIMES
PLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	5/2/1996	LEAVING INFO AND BEING QUICK
PLPMDL080000001	BEACHWOOD	OH	44122	4/30/1996	NOT SURE IF HE WILL REMAIN A TARGET.NEED TO SEE HOW MUCH IS INIT AT THE HOSP.KEEP CHECKING EXP AND FIND HOW OFTEN HE USES PAIN MED.HE MAY BE LIKE BLAIR AND MAINTAINS WHAT PAT'S COME IN ON
PLPMDL080000001	MAYFIELD HTS	OH	44124	5/2/1996	TRY TO GET MORE ATTENTIVE TIME.NOT MUCH UN BUT GETS FOR TUTHILL.NOT SURE IF THEY ARE OXY TARGETS BUT TRY A COUPLE MORE TIMES
PLPMDL080000001	AKRON	OH	44310	5/2/1996	ATS REVISIONS, OXY CONVERTED PATIENT RIGHT THERE WILL CALL HOSPICE
PLPMDL080000001	CLEVELAND	OH	44109	5/2/1996	DISCUSSED APPO/HAPPY I WAS THERE/TOLD HIM ABOUT 600MG UNI VERY INT IN SKT SYRUP-LOVES SAMPLES.
PLPMDL080000001	AKRON	OH	44309	4/30/1996	DISCUSSED WHERE FDA/WHO IS PLACING THIS PRODUCT, WANTS ME TO COME IN AND DISCUSS IT FURTHER, PATIENTS DOING WELL
PLPMDL080000001	AKRON	OH	44333	4/30/1996	INFORMED DOC OF MEDICAID/ AND FDA APPROVING FOR FIRST OPIOID USED
PLPMDL080000001	AKRON	OH	44310	4/30/1996	INFORMED DOC OF MEDICAID/ REINFORCED EARLY USAGE CAO TO GET HIM TO TARGET PATIENTS ON COMBOS, NEXT GET COMMITMENT FOR MAJOR USAGE
PLPMDL080000001	AKRON	OH	44302	4/30/1996	INFORMED OF MEDICAID
PLPMDL080000001	AKRON	OH	44310	4/30/1996	CAO GET DOC TO AGREE TO START OXY AS FIRST OPIOID WHEN PAIN IS ATC. SHOWED FILE CARD/ FDA APPROVED AS INITIAL OPIOID FOR NON AND CA. HE WAS RECEPTIVE
PLPMDL080000001	AKRON	OH	44310	4/30/1996	QUICK REMINDER OXY EARLY INSTEAD OF Q4H DRUGS
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1996	MAY WANT TO PUT BACK AS A TARGET.TRY ANOTHER CALL.FOCUS ON COST BECAUSE THAT SEEMS TO BE HIS ONLY CARE.
PLPMDL080000001	CLEVELAND	OH	44109	4/30/1996	GOOD DISCUSSION/NX-PUSH HARDER FOR PTS THAT HAVE PAIN FOR ONLY A FEW DAYS/THINKS OF CHRONIC PAIN AS PAIN THAT LASTS 6MOS OR LONGER/TRIED TO CONVEY THAT OXY GOOD FOR LESS TIME.3
PLPMDL080000001	AKRON	OH	44304	4/30/1996	INFORMED DOC OF TWO THINGS QUICKLY/ MEDICAID AND FDA APPROV TO BE FIRST OPIOID USED IN CANCER AND NON CANCER
PLPMDL080000001	AKRON	OH	44304	4/30/1996	HAVE RECEIVED 25 SCRIPS FOR 10, 18 - 20/ 15 FOR 40
PLPMDL080000001	CLEVELAND	OH	44109	4/30/1996	GREAT INITIAL DISCUSSION/PRESENTATION ON OXY.VERY INT IN IT. SAYS WILL USE IN PLACE OF VIC/PRC.SCHEDULED LUNCH.
PLPMDL080000001	CLEVELAND	OH	44109	4/30/1996	GOOD DISCUSSION THIS TIME/HAD PT FOR IT BUT HE WAS MEDICAID NOW WILL USE.HAD GREAT DISCUSSION ABOUT WHERE TO POSITION IT. NX-ADDRESS ISSUE THAT HE KEEPS PTS ON WHATEVER THEY ARE ON WHEN THEY OCME TO HIM IF THEY ARE HAPPY AND DOING WELL.COULD BE BETTER ON OXY.
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	5/3/1996	FOCUS ON NEW DATA OF ADD BECAUSE THEY HAVE ALOT MORE CANDIDATES THAT CAN BEN FROM THEOP
PLPMDL080000001	AKRON	OH	44304	4/30/1996	HAD LUNCH INSERVICE WITH ALL DOCS/ CAO TO GET DOCS TO AGREE TO SWITCH ALL PATIENTS ON COMBOS TO OXY/ ENGAGED DISCUSSION OF % OF PATIENTS COME BECAUSE OF PAIN 50% DOCS USING OTHER PRODUCTS COMFORTABLE SWITCHING GAVE CONVERS CALCS, FILE CARD
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1996	MEDICAID ISSUE IS VERY IMPORTANT TO HER.MAKE SURE TO LET HER KNOW WHEN IT IS OFFICIAL.FEEDBACK IS GENERALLY GOOD. NEED TO PROBE AND PIN HER DOWN WHEN THERE IS MORE TIME
PLPMDL080000001	AKRON	OH	44310	4/30/1996	ORTHOP/ AND ONCOLOGY
PLPMDL080000001	CLEVELAND	OH	44109	4/30/1996	BUSY TODAY/SAYS USING ON PTS THAT ONLY NEED MEDS FOR 1 MONTH YES/DOES THAT.
PLPMDL080000001	BEACHWOOD	OH	44122	4/30/1996	HE HAD SOME QUESTIONS ABOUT ABUSE AND STREET VALU.TALKED ABOUT THE DEL SYS AND WHAT IT DOES TO DOSING.HE COMMITTED SEVERAL PAT FOR INIT OF OXY.SHOWED HIM THE FIXED COMBO CHART
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1996	MET W B FLEMING AND SHE REMAINS VERY NUTRAL ABOUT PUTTING ANYTHING ON FORM.THE PATH A PRODUCT MUST TAKE IS TO COME FROM THE DOC'S AND SHE SAID THAT THEY KNOW WHAT TO DO. THEY HAVE TO REQUEST THE INFO THRU HER.SHE DID STATE THAT THE NEW SYSTEM MAKES IT A LITTLE HARDER BUT HAVING SEN ON FORM AT OTHER SITES MAY HELP
PLPMDL080000001	CLEVELAND	OH	44122	4/30/1996	GETTING GOOD COMMENTS FROM RPH'S AND HIS FEEDBACK IS ALSO GOOD.NEED TO GET HIM TO INITIATE FOR MORE PAT'S.HE AHS USED A HANDFUL OF TIMES BUT IT COULD BE MUCH MORE
PLPMDL080000001	AKRON	OH	44304	4/30/1996	DOC OKAY WITH OXY, LIKES AND WILL REINFORCE NURSES DECISION NEED TO ADDRESS EARLY USAGE AND TITRATION DOC WANTS NEW STUDY INFORM TOLD HIM NEXT VISIT I WILL BRING
PLPMDL080000001	CLEVELAND	OH	44104	5/3/1996	TRYING TO GET TO MOLLY AND ATTENDING TUMOR BDS
PLPMDL080000001	AKRON	OH	44304	4/30/1996	CAO GET DOC TO USE EARLY AND STAY , DOC SWITCHING WHEN DOSE DOES NOT HOLD, REINFORCED TITRATION, GAVE TIME PRINCIPLE CARD
PLPMDL080000001	CLEVELAND	OH	44119	5/1/1996	WANTS LEVY BOOKS/SAYS USING MORE AND MORE OXY/GETTING GOOD RESLT
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	SHE IS IMPORTANT FOR FORMULARY APPROVAL FOR ANYTHING AT THE VA.BUT THE REQUEST HAS TO COME FROM PHYSICIANS.SHE IS SOMEWHAT FAMILIAR W SEN AND DET HER ON OXY
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	VERY OPEN AND TOOK TO OXY BUT NOT SURE WHERE TO PLACE DUE TO HIS EARLY USE OF MORPHINE.DOES NOT SEE MORPHINE STIGMA. HE STILL USES A FAIR SHARE OF FIXED COMBOS SO FOCUSED IN ON THAT AREA.GAVE ANALGY OF EQUI ANALG AND HE SEEMED TO FEEL COMFORTABLE.NURSES INPUT IS TO START SOME OUTPAT AND THEN REQUEST IN THE HOSP
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	HE TALKED ABOUT MARTY'S VISIT TO RICHMOND.HE HAS SOME RESERVATION ABOUT INIT BECAUSE OF INTERACTION SO PUSHING THE OXY IR W A QUICK CONVERSION TO OXYCONTIN.TRIED TO EASE HIS FEARS W HALF LIFE AND NON CANCER DATA.KEPT IT LOW KEYED AND HE SEEMED TO RESPOND.HE STILL COMMITTED TO USING AND SAID TO SEE NURSE AT IMC.MAKE ANOTHER LUNCH APPT
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	VERY PRODUCTIVE LUNCH FOR HEM.TALKED TO A COUPLE OF STUDENTS AND NURSES.GOOD INTRO FOR OXY.WILL NEED TO BUILD ON THEIR COMMITMENT AND THEIR USING SHORT ACTING FOR INITIATION.ALSO NEED TO MAKE APPT W BOB WHO WORKS W ONC DEPT AS CLIN RPH
PLPMDL080000001	AKRON	OH	44310	5/1/1996	CAO GET DOC TO POSITION OXY AS FIRST OPIOID. TALKED ABOUT PATIENTS WHO ARE NEW SHOWED WHERE FDA ALLOWED INITIATION OF THERAPY WITH OXY, LIKES IDEA RIGHT AFTER ULTRAM A ACCORDING TO HIM
PLPMDL080000001	GATES MILLS	OH	44640	5/1/1996	SAYS HAS SEVERAL PTS ON OXY AND DOING WELL.DISCUSSED MEDICID ISSUE.
PLPMDL080000001	PARMA	OH	44129	5/6/1996	TRIED TO TALK ABOUT LOW DOSE ADD ON AND NEED TO GET HIM TO OPEN UP MORE.NEED TO CONCENTRATE ON ASTHMA AND KEEP SHOWING LITERATURE
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	5/1/1996	HE IS STILL USING ALOT OF PERC AND GETTING HIM TO GIVE FEEDBACK IS LIKE PULLING TEETH USE AN ALL ENCOMPASSING APPROACH BY GETTING CLIN RPH TO SUGGEST AS WELL AS THE NURSES FEEDBACK.
PLPMDL080000001	BRECKSVILLE	OH	44141	5/6/1996	SHE TRIED TO ORDER BUT COULD NOT GET IN THE PHARMACY.TOLD HER OF WHAT I HAVE BEEN DOING W DR FLEMING AND SET A DATE TO DO AN ENTIRE INSERVICE FOR THE GERIATRIC DEPT.
PLPMDL080000001	EUCID	OH	44119	5/1/1996	REALLY ENJOYED LEVY TALK/5 LNOW LEARNING ALOT ABOUT PAIN MGMT THAT SHE NEVER KNEW BEFORE LOVES OXY/DISCUSSED WHERE TO USE IT AND DIFF BETW MSC AND OXY
PLPMDL080000001	BEDFORD/SINAI	OH	44146	5/1/1996	SAW AT HOSP.HE IS OPENING A GAUGUA OFFICE SO I KEPT IT LIGHT.ASKED ALL OF THE DRS TO GIVE FEEDBACK ABOUT BREAKTHRU
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	HARPED ON OXY IR W A QUICK CONVERSION TO OXYC.NEED TO FIND HIS TIME FRAME TO SEE HOW LONG IT WILL TAKE TO CHANGE TO OXYC
PLPMDL080000001	CLEVELAND	OH	44106	5/1/1996	DROPPED OFF COLORING BOOKS AND MADE APPT W TISH.SHE IS GETTING THE MATERIALS THAT I LEAVE BEHIND.THEY DO HAVE ONE PAT ON OXY
PLPMDL080000001	CLEVELAND	OH	44115	5/2/1996	HAS ORDERED IT AGAIN FOR ANOTHER INPT-WORKING WELL-SIGNED THE FORM FOR PHARMACY AND SUPPORTS ITS APPROVAL.
PLPMDL080000001	CLEVELAND	OH	44109	5/2/1996	GREAT CALL! HAS 7-10 PTS ON OXY RIGHT NOW!ALL FROM VIC ETC VERY HAPPY W/IT.FEELS CONFIDENT IN IT-NO PROBLEM WRITING IT. VERY HAPPY W/STORE LISTS-MADE COPIES TO TAKE TO OTHER OFC. VERY RECEPTIVE.TREATS A LOT OF CHRONIC PAIN
PLPMDL080000001	CLEVELAND	OH	44113	5/2/1996	NX-ADDRESS LORCET PLUS AND LORCET 10/VIC ISSUE! USING ALOT OF THESE-MAY NOT ONLY BE FOR POST-OP/IGET THESE PTS

PPLPMDL0080000001	CLEVELAND	OH	44111	5/2/1996	NOT MUCH TIME TODAY BUT SAYS HAS SEVERAL PTS ON IT/LEFT INFO ON OXY IR/NX-FIND OUT WHAT HE DOES W/NEW PTS?WHAT IF ON VIC OR PERC?NOT SWITCHING MSC PTS.NEED MORE TIME.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	5/6/1996	SCHEDULED IN SERVICE FOR GERIATRIC SECTION
PPLPMDL0080000001	AKRON	OH	44310	5/2/1996	EARLY FOR EARLY USE, CAO SHOWED FDA USAGE LIKED RIGHT AFTER ULTRAM
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/2/1996	NEED TO GET HIM MORE FAM.HAS USED BUT NOT STEADILY. HAVING SOME TROUBLE GETTING
PPLPMDL0080000001	AKRON	OH	44313	5/2/1996	OSTEO, SVERE PAIN FEWDAYS,
PPLPMDL0080000001	AKRON	OH	44310	5/2/1996	ANESTH, ST UP APPT WITH DR PEELSTICK
PPLPMDL0080000001	CLEVELAND	OH	44113	5/2/1996	HAVE ADDRESSED PERC PTS VERY WELL AND HE IS CONVERTING MOST OF HIS PERC PTS TO OXY BUT WHAT ABOUT VIC? NEED TO FIND OUT MORE ABOUT WHERE HE USE THIS AND WHY SO MUCH?POST-OP FOR SOME BUT WHY NOT CONVERT TO OXY AFTER THEY GET HOME?NICHING IT ONLY FOR PERC PTS IT SEEMS.
PPLPMDL0080000001	LYNDHURST	OH	44124	5/2/1996	WENT OVER THE NON CANCER MATERIAL AND HE IS USING AND GETTING GOOD FEEDBACK.SE ARE OK
PPLPMDL0080000001	AKRON	OH	44309	5/3/1996	ONCOLOGY DEPT SERVICE ANESTHESIOLOGY DR PEELSTICK
PPLPMDL0080000001	AKRON	OH	44307	5/3/1996	ONC FLOOR OBGYN ONC FLOOR SET UP INSERVICE
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	GOT APPT W/ED CARTER FOR 6/20.
PPLPMDL0080000001	CLEVELAND	OH	44104	5/3/1996	HE IS GOING TO ORDER IR AND OXY
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	5/3/1996	HE HAS NOT STARTED ANY OXY BUT KEEP AT IT AND MAKE SURE HE KNOWS WHY I AM THERE.GET UNI UNTIL HE GETS USED TO OXY
PPLPMDL0080000001	AKRON	OH	44307	5/3/1996	GAVE DOC ANOTHER COPY OF PI, SAID HE LOST HIS OTHER ONE CONCERNED ABOUT PRICE MADE AWARE OF MEDICAID, ASKED TO COMP COST TO OTHER DRUGS ENGAGED THAT AT SOME POINT PAIN MED MOST
PPLPMDL0080000001	AKRON	OH	44304	5/3/1996	QUICK STN UP, OXY INTRO, PI POSITIONED AS FIRST OPIOID IF NEEDED FOR LONGER THAN 4HOUR CONTROL
PPLPMDL0080000001	CLEVELAND	OH	44146	5/8/1996	QUICK AT WINDOW.HE IS BEGINNING TO UNDERSTAND WHY I AM THERE.KEEP W THE LITERATURE, THIS MAY BE A STRONG SUPPORT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/3/1996	DONT KNOW WHAT HIS HOLDUP IS BECAUSE HE IS ALWAYS SO POSITIVE.HE MAY BE GOING TO ANOTHER OFFICE.KEEP AT HIM
PPLPMDL0080000001	AKRON	OH	44302	5/3/1996	MIKE BROUGHT OVER OXYIR, SHOWED DR PETRUS
PPLPMDL0080000001	BEDFORD	OH	44146	5/8/1996	NEED TO GET BETTER TIME HERE.JUST RAN THRU PRESENTATION. NEED TO SEP UNI FROM OTHER THEOP.
PPLPMDL0080000001	AKRON	OH	44302	5/3/1996	DR PETRUS, OXY RELATIVE POTENCY DID NOT BELIEVE TOTALLY
PPLPMDL0080000001	BEDFORD	OH	44146	5/8/1996	KEEP AT IT WITH THE NEW INFO.HE NEVER STOPPED USING THEOP SO FOCUS ON WHY UNI IS DIFFERENT.KEEP OXY SIMPLE. WENT OVER DEL SYSTEM BUT WILL NEED TO SPEND SOME TIME ON EQUIVELANTS AND WHY YOU CAN USE OXY
PPLPMDL0080000001	AKRON	OH	44304	5/3/1996	REPORTED TROCH, ROSS, KOENIG ARE GOING TO WRITE OXYIR
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	SET UP INSERVICE FOR JUNE.USING QUITE A BIT OF OXY BUT NOT LIKE THEY SHOULD BE ONLY USING HOSPITL PHCY NOW/NO MORE FROM JIM AT FAIRVIEW.
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	TALKED W/DIRECTOR, MIKE HOYING ABOUT AN INSERVICE FOR ALL PHCY STAFF ON OXY SO THEY KNOW HOW TO USE IT.AGreed GOOD IDEA SD IS RESTRICTING USE TO HOSPICE.WHY? WILL PROBABLY LET SHAMIR AND PM
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/8/1996	USE IT TOO.HE HAS ORDERED IT BUT COULDN'T GET IT.
PPLPMDL0080000001	AKRON	OH	44304	5/3/1996	TRY GETTING HIM TO COMMIT TO SEN BACK OFF OXY FOR NOW
PPLPMDL0080000001	FAIRLAWN	OH	44313	5/3/1996	CAO GET NEXT PATIENTS IN PAIN, ASKED HIM TO START OXY ON NEXT PATIENTS, AGREED DISCUSSED LECTURING FOR WESTERN RESERV CARE SYSTEM
PPLPMDL0080000001	CLEVELAND	OH	44130	5/3/1996	DOC STAN WRITING ABOUT 1 SCRIP PER WEEK SHOWED HOW TO MAKE LIFE EASY ON PATIENT ESPEC AT NIGHT WHILE AWAITING PROCEDURE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/3/1996	QUICK INTRO. MADE APPT.GIVE IT A COUPLE OF TIMES
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/9/1996	IT STILL SEEMS FOREIGN TO HIM.HE IS FOLLOWING IN COWAN LEAD TO USE DUR AND MSC PRO BREAKTHRU
PPLPMDL0080000001	CLEVELAND	OH	44104	5/3/1996	SAMPLES/TRIED TO DISCUSS CONRAD NOTES AND AAAI BROCHURE/ JUST AGREED W/EVERYTHIN G I SAID.
PPLPMDL0080000001	AKRON	OH	44309	5/3/1996	COVERAGE SHOULD HELP HIM.VOLUME MAY NOT BE AS HIGH AS I WISH.GIVE IT A COUPLE OF MORE TIMES TO SEE WHICH WAY MOVEMENT IS GOING
PPLPMDL0080000001	AKRON	OH	44304	5/3/1996	CAO START ALL NEW PATIENTS, DISCUSSED PATIENTS WHO COME ALREA ON Q4H DRUGS, ASKED IF SWITCHED TO GAIN CONTROL EARLY SAID IF IN PAIN WOULD SWITCH WILL NOT TITRATE Q4H
PPLPMDL0080000001	RICHMOND HTS	OH	44143	5/6/1996	GAVE DOC POTENCY DURATION OF ACTION STUDIES, ASKED HIM IF HE WOULD REVIEW WITH ME BUT DIDNT HAVE TIME, SHOWD HIM THE CONVERSION CALC, HAS A PATIENT ON 160 Q12 DOING FINE
PPLPMDL0080000001	CLEVELAND	OH	44117	5/6/1996	HAS ANOTHER PT TARGETED FOR OXY/OTHERS ARE DOING OK BUT 1 WANTED HER VIC BACK.HE GAVE IT TO HER.PHYLIS TISCHLER IS DOING GREAT ON OXY.WILL CONSIDER FOR ROSE.
PPLPMDL0080000001	EUCUD	OH	44132	5/6/1996	BUSY TODAY/SD GOING WELL AND TRYING ON MORE PTS/COME BACK NX WEEK
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	5/6/1996	SAW IN NEW OPC/NO PATIENTS THERE YET! REMEMBERED ME AND ASKED IF I WAS FOLLOWING HIM!ISD HASN'T TRIED YET SINCE LAST VISIT BUT IS CONSIDERING IT FOR A COUPLE PTS.RESTRESSED BEN AND SIMPLE USE AND STARTING EARLY.
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/9/1996	HE SAID THAT HE COULD NOT FIND ANY STOCKING OF OXY AND THAT IS WHY HE HAS NOT WRITTEN.WENT OVER THE EASY TO START W IN NON CA PAT'S.LEFT A STOCKING LIST AGAIN AND HAD CINDY PUT IT IN A BETTER LOCATION.TALKED A LITTLE ABOUT SEN, LEFT SOME S AND WILL DO A PROTOCOL SHEET
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/9/1996	ONC FLOOR/SAW JEAN/DR. OBREIN PUT PT ON OXY/PHCY ORDERED
PPLPMDL0080000001	CLEVELAND	OH	44109	5/9/1996	ORDERED OXY!!
PPLPMDL0080000001	CLEVELAND	OH	44128	5/6/1996	ONCOLOGY FLOOR
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/9/1996	FINALLY STARTING TO GET SOMEPLACE.HE SAID THAT HE WILL USE AND IT MIGHT BE ONLY HIS CA PATIENT.LEFT THE BIG VISUAL WITH THE FIXED COMBO CONVERSION SO HE CAN REMEMBER AND GET USED TO
PPLPMDL0080000001	PARMA	OH	44129	5/6/1996	SAMPLES/BUSY W/HMO REP
PPLPMDL0080000001	WARRENSVILLE	OH	44122	5/6/1996	HE IS STILL HES AND WILL USE WHEN APPROPRIATE BUT IT MAY ONLY BE HIS CA PAT OR VERY SICK PAT.GOOD FEEDBACK FOR TE THE PATIENT THAT HE DOES HAVE ON.
PPLPMDL0080000001	PARMA	OH	44129	5/6/1996	HE IS GAINING MORE FAMILIARITY AS TIME GOES ON.IT IS IMPORTANT TO KEEP PLACING IT INSTEAD OF FIXED COMBOS. KEEP GETTING HIS FEEDBACK
PPLPMDL0080000001	WARRENSVILLE HT	OH	44128	5/6/1996	VERY WEIRD SO KEEP REMINDING AND GETTING HIM TO USE MOE FREQ.DOING A SEN PROTOCOL.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	5/6/1996	TALKED ABOUT COVERAGE AND MARSH UPDATE
PPLPMDL0080000001	CLEVELAND	OH	44122	5/6/1996	HE IS GIVING GOOD FEEDBACK AND TALKED ABOUT WANTING TO GO TO BOCA.ALSO MENTIONED COLLEAGES IN CAL NOT LIKING OXY BUT HE IS USING MORE FREQUENTLY AND INSTEAD OF PERC.NEED TO GO AFTER MORE OF HIS VICODIN BUSINESS
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	THEY FILL A LIMITED AMOUNT OF RX'S.CASH CHECK AND WC.NO THIRD PARTY'S.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	SAW BRIEFLY IN CLINIC/SAYS USING QUITE A BIT OF OXY.STILL SOME PROBLEMS W/PTS FINDING IT.REMINDED HER OF STORE LIST I LEFT.SAID OK.ND TO ADDRESS FORMULARY ISSUE.
PPLPMDL0080000001	S CHARLESTON	OH	45368	5/7/1996	SUPPLIES PHARMS TO MADISON HOSPICE DR TURNER. HE SAID HE IS GOING TO ORDER 10-20 OXY.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/10/1996	QUICK AT THE WINDOW TRYING TO LEAVE LITERATURE EVERY TIME TO SEE IF THAT AND SAMPLES WILL HELP GROWTH.HE IS SEMI PRO UNI BUT DOES NOT SEE ANY SIG BENEFIT OF THEOPH IN G GENERAL OR DIFFERENCES BETWEEN
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	5/10/1996	HE IS VERY NICE AND VERY FRIENDLY TO UNI.SAMPLES AND FREQ ALONG WITH THE NEW DATA SHOULD HELP GROWTH
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	NOT TALKATIVE TODAY BUT SD HAS FEW PTS ON OXY AND SO FAR SO GOOD.HE REMEBERS ME EVRY TIME I WALK IN THERE/KEEP SEEING.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	KEY GUY IN PM BUT HARD TO CATCH.ALWAYS RUNNING AROUND IN CLINIC.STOPPED BRIEFLY AND SD HASN'T USED YET BUT WILL TRY AND REMEMBER.GAVE FILE CARD.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	REALLY NOT MUCH USE FOR OXY.DOESN'T TREAT A LOT OF PAIN. MOSTLY AMPUTEES AND PARALYSIS.MAYBE DISCUSS PHANTOM PAIN NX TIME FOR AMPUTEE PTS??
PPLPMDL0080000001	CLEVELAND	OH	44122	5/7/1996	DID A LUNCH TO GET SOME EXPOSURE.TRIED TO GET HIS CLEV REHAB BUSINESS AND MAY HAVE NARROWED THE FOCUS TOO LITTLE. NEED TO CONCENTRATE ON HIS PAT'S AND GETTING OXY INIT IN THAT SETTING AND THEN GROW FROM THERE.INTROED UNI AND NEED TO SHOW CURRENT STUDIES AND MAKE UNI HIS THEOP OF CHOICE
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	STICK W/HIM FOR NX FEW MONTHS/WRITING MOST TABBA'S RX USING OXY.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	GETTING A LITTLE ANNOYED THAT I MAY BE COMING IN TOO MUCH. SAYS USIGN OXY RIGHT AWAY.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/7/1996	STILL VERY HIGH ON OXY BUT WON'T GET SPECIFIC.MOST ARE CON- VERSIONS FROM PERC RIGHT NOW.HAS PT ON MSC AND OXY TOGETHER! WHY? NX-POSITION EARLIER USE.DON'T COMPARE TO MSC.
PPLPMDL0080000001	SOUTH EUCUD	OH	44121	5/7/1996	DID A GOOD SEN AND TALKED TO MARK ABOUT INCREASING HIS SENO ORDERING
PPLPMDL0080000001	E CLEVELAND	OH	44112	5/13/1996	GETTING MORE SPECIFIC THAN JUST THEOP.SEPARATED UNI FROM OTHERS AND TALKED ABOUT HOW TO CONVERT OTHER BID'S TO UNI QD.SHOWED THE ATS WALL CHART.NEED TO FOCUS ON GETTING HIM TO ADD ON THEOP MORE FREQ
PPLPMDL0080000001	CLEVELAND	OH	44106	5/8/1996	HE STILL HAS LONG ACTING DIL ON THE BRAIN.NEED TO PROBE TO SEE WHAT HIS PERCEPTIONS ARE OF WHY DIL IS BETTER. HE SHOULD BE ABLE TO SPEAK ON THOSE DATES BUT NEED TO GET IT IN WRITING.
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	BRIEF ATLY PRESENTED IT AND LEFT INFO/TOO BUSY BUT VERY INT AND WANTS ME TO COME BACK.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/8/1996	TAKING ALL PERC/VIC/TYL PTS OFF-CON TO OXYI REALLY HAPPY W/IT.NX-DISCUSS PTS ON NSAIDS.
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	HAS 2 PTS ON IT NOW AND VERY HAPPY W/IT.ND TO STRESS HOW EASY IT IS AGAIN AND GET SOM E OF THOSE DURA PTS.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	5/13/1996	HE IS NOT USING ALOT OF UNI BUT IS GIVING T PHYLL.INTROED NEW DATA BUT WILL NEED TO GET SOME ADDITIONAL TIME TO GO OVER NEW ATS
PPLPMDL0080000001	BEREA	OH	44017	5/13/1996	THIS STORE NOT THE SAME WITHOUT TOM
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	HE IS STILL HAS LONG ACTING DIL ON THE BRAIN.NEED TO PROBE TO SEE WHAT HIS PERCEPTIONS ARE OF WHY DIL IS BETTER. HE SHOULD BE ABLE TO SPEAK ON THOSE DATES BUT NEED TO GET IT IN WRITING.
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	5/13/1996	BAD MOOD TODAY AND FRUSTRATED THAT HE CAN'T GET OXY IN HOS- PITAL FOR HIS PTS.PHYCY WON'T LET THEM.WILL SEND LETTER. OTHERWISE HAPPY W/IT.NO SPECIFIC PTS TODAY.
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	SAW IN THE HOSPITAL AND HE IS GETTING COMFORTABLE W ME. HE IS GIVING GOOD FEEDBACK TOWARDS UNI BUT THEY USE IT IN WEIRD WAYS.T PHYLL BID.OXY SHOULD BE A GOOD CHOICE BUT HE HAS TO TAKE IT SERIOUSLY.NEED TO STAY SIMPLE AND MAKE IT EASY FOR HIM TO TRY
PPLPMDL0080000001	CLEVELAND	OH	44113	5/8/1996	GOOD DISCUSSION TODAY DISCUSSED PHCY SITUATION AND WILL TALK W/THM.THEY DENIED HIM USE!!WANTS TO USE IT/LIKES BETTER THAN MORPHINE AND IS GETTING GOOD RESULTS.HAS ABOUT 4 PTS ON RIGHT
PPLPMDL0080000001	CLEVELAND	OH	44106	5/8/1996	KEEP TRACK OF JIM TO SEE IF HIS DIL INF IS WHAT IS PUSHING PAIN CLINIC.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/9/1996	ATTENDED INS ON ONC FLOOR FOR A MINUTE/KNEW RIGHT AWAY WHO I WAS/VERY QUIET BUT LIKES OXY
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/9/1996	TRYING TO FOLLOW UP TO SEE IF KREIGLER IS DAWING
PPLPMDL0080000001	CLEVELAND	OH	44109	5/9/1996	REMIND
PPLPMDL0080000001	CLEVELAND	OH	44111	5/14/1996	FAIRVIEW HOMECARE INSERVICE/USED SLIDES ETC AND PRESENTED OXYCONTIN TO ABOUT 35 NURSES.GREAT PROGRAM!!THEY LOVED OXY.



PPLPMDL0800000001	LYNDHURST	OH	44124	5/9/1996	QUICK CALL AT NEW CENTER.DONT FORGET TO LEAVE LITERATURE AT HIS OFFICE TOO.GOT IN BY TALKING ABOUT THE BOCA TRIP. RESCHEDULED LUNCH AND THIS SHOULD BE ANOTHER OPPOTUNITY TO GET MORE OF HIS DIL BUSINESS.GOOD RESULTS SO FAR BUT HE CAN USE ALOT MORE
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	5/9/1996	TRYIGN TO GET IN TOUCH W VIRGINIA TO DISCUSS SOME OF THE PROGRAMS THAT SCOTT AND I TALKED ABOUT.TOOK NUMBER AND SAID SHE WOULD CALL
PPLPMDL0800000001	CLEVELAND	OH	44109	5/9/1996	WALKED RIGHT BY ME AND SD "GREAT DRUG" WE'RE USING IT.!! ND TO GET MORE TIME W/HIM SPECIFICALLY.
PPLPMDL0800000001	CLEVELAND	OH	44109	5/9/1996	FELLOW UNDER TREY/ATTENDED ONC INSERVICE.KNOWS TREY IS USING IT.HAS PT ON 600MCG DURA AND 60MSC THAT ISN'T IN GOOD PAIN CONTROL/MAY CONVERT TO OXY.HAD A LOT OF GREAT QUESTIONS. HAS 1 MORE YEAR OF FELLOWSHIP.
PPLPMDL0800000001	SHAKER HTS	OH	44122	5/14/1996	THIS OFFICE IS VERY DIFFICULT TO WORK.COULD NOT GET ANY COMMITTMENT FOR UNI OR OXY.REEVALUATE AFTER MEETING W SEBALLOS.HE MAY BE THE ONE PERSON WORTH CALLING ON
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/9/1996	TRYING TO FIND OUT WHEN SHE IS USING MS VS OXY AND TRYING TO GET HER TO DAW.SHE SEEMS TO BE USING OXY FOR THOSE FIXED COMBO PAT'S BUT MADE APPT TO GAIN MORE TIME AND TO GIVE A GOOD DAW
PPLPMDL0800000001	OLON	OH	44139	5/9/1996	HE IS WRITING RX'S BUT THEY ARE NOT FOR THAT MANY TABLETS BUT HE IS MAKING UP FOR IT WITH QUANTITY.GOOD FEEDBACK. NEED TO DO SOMETHING TO THANK FOR HIS HELP
PPLPMDL0800000001	LAKEWOOD	OH	44107	5/9/1996	GREAT FIRST OXY CALL ON HIM.MADE IT REAL SIMPLE TO USE/ THOUGHT GREAT IDEAT LOVED IT AND SD HAS FEW PTS IN MIND! F/U SOON!!! NEED TO KEEP REAL SIMPLE W/HIM. NOT VERY SMART.
PPLPMDL0800000001	LAKEWOOD	OH	44107	5/9/1996	GOOD CALL!! SD WE NEED THIS DRUG AND GREAT CHOICE/BAD MORPH STIGMA.PUSHED FOR EARLY USE SD WD TRY/FUP.
PPLPMDL0800000001	CLEVELAND	OH	44109	5/9/1996	HAS PT FOR OXY IRI!! WANTED INFO AGAIN ABOUT IT AND DOSING. CALLED APOTHECARE PHCY AND GOT IT STOCKED.VERY HAPPY W/OXY.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	5/10/1996	GOT HIM THE INFO ABOUT THE SLIDES AND TRIED TO GET HIM TO GO THRU HOSPITAL BUT IT DID NOT SEEM TO MAKE ANY SENSE. HE IS USING STRONGLY AND HIS EXPERIENCE SHOULD BE GOOD IN GETTING HIM TO SPEAK
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	WENT TO MEET THIS GUY/SAW BRIEFLY IN HALL/NO TIME/ND TO GET APPT.SAID HAS USED UNI/GAVE CURR INFO.CK BACK W/SECY
PPLPMDL0800000001	CLEVELAND	OH	44106	5/10/1996	HE IS GETTING GOOD FEEDBACK BUT CAN USE IT ALOT MORE.TRYING NOT TO GET REAL AGGRESSIVE BECAUSE OF STEINBURG.TRYING TO LET HIM GET HIS OWN GOOD CONCLUSIONS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	5/10/1996	NOT REAL IMPRESSED W HIM BUT GIVE IT A COUPLE MORE TRIES TO SEE IF HE IS STILL A STRONG CANDIDATE.WENT OVER THE DEL SYS AND WHERE AND WHEN HE CAN USE.HESITANT TO USE OPIOIDS AND HE DOES A FAIR AMOUNT OF NON MALIGNANT
PPLPMDL0800000001	PARMA	OH	44129	5/15/1996	PRESENTED ATS CHART.NEED MORE TIME TO GO OVER GOALS OF THERAPY
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	DID INSERVICE ON THE INPATIENT PSYCHIATRY FLOOR!! USE A LOT OF PAIN MEDS AND GOT INTO GREAT DISCUSSION W/2 RESIDENTS AND 1 ATTENDING.
PPLPMDL0800000001	CLEVELAND	OH	441065000	5/10/1996	HE HAS A COLLEGE ON DIL A MG Q4.INIT MSC AND HAD LOTS OF NAUSEA.TALKED HIM INTO GOING TO OXY.DID THE CONVERSION FOR HIM.FOLLOW UP W CALCULATOR ADN FEEDBACK ON THAT PAT
PPLPMDL0800000001	PARMA	OH	44129	5/15/1996	TRIED TO GET TO SALEWSKI AND ANN BUT NOT A GOOD DAY.DID GHET A CHANCE TO TALK TO TRACY BUT SHE WAS IN A HURRY. WILL NEED TO CALL BACK AND MAKE SURE TO GET AN APPT.THIS SEEMS TO BE THE WAY SHE TREATS ALL REPS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	5/10/1996	SAW IN THE HOSPITAL W ELANOR.SHE JUST CAME BACK FROM THE ONS MEETING AND WAS EXCITED ABOUT OXY.HAAS IS JUST SET IN HIS WAYS SO ELANOR SAID THAT SHE IS GOING TO HELP.HE DOES HAVE A THREE STEP PROCESS.DARY-TLOYX.DURAG.GET IT STARTED EARLY.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	5/10/1996	GETTING A FAIR AMOUNT FROM AKRON DOCS
PPLPMDL0800000001	CLEVELAND	OH	44106	5/10/1996	HE HAS NOT INIT AND HE IS VERY SET IN HIS WAYS.TRYING TO GET HIS NEW PAIN PAT'S.
PPLPMDL0800000001	CLEVELAND	OH	44195	5/10/1996	VERY HAPPY W/IT.WANTS ON FORMULARY.SD TO REQUEST IT.DIDN'T SAY MUCH ABOUT THAT.SEEs ADVANCED CASES/PTS ALREADY ON SOME- THING.LOGICAL CONVERSION.KEPT ADDRESSING ISSUE OF MSC V OXY. TRIED TO SET HIM STRAIGHT.
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/15/1996	LEAVING LITERATURE AND LETTERS TO INC AWARENESS FROM TINY OPP THAT I GET AT THE WINDOW
PPLPMDL0800000001	CLEVELAND	OH	44195	5/10/1996	LATE FOR MY APPT/VERY HAPPY W/OXY.TRIED ON PERC PT AND PT THAT WAS ON NOTHING.WILL TAKE TO MARKMAN ABOUT FORMULARY
PPLPMDL0800000001	CLEVELAND	OH	44109	5/10/1996	DID INSERVICE IN RADIATION ONC.WILL TRY VERY SOON.GREAT CHOICE.
PPLPMDL0800000001	CLEVELAND	OH	44109	5/10/1996	INS/HAS NOT TRIED YET BUT WILL/WILL REQUEST IT FOR FORMULARY
PPLPMDL0800000001	CLEVELAND	OH	44109	5/10/1996	SAW BRIEFLY IN CLINIC.STILL GOING WELL W/OXY
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	5/10/1996	VERY GOOD SEN PRESENTATION TO MARGO.SHE WILL NOT ONLY RECOM SEN BUT THE CHILDRENS AS WELL.SHE CALLED ONE PAT TO LET THEM KNOW HTAT THEY HAVE SOMETHING NEW TO TRY
PPLPMDL0800000001	SHAKER HTS	OH	44122	5/10/1996	MET AT BEER ROUNDS.SEEMS NICE ENOUGH BUT WAS UNAWARE OF OXY.WILL NEED TO MAKE APPT.ALSO TRY SOME UNI TO SEE IF THAT HAS ANY CHANCES
PPLPMDL0800000001	CLEVELAND	OH	44195	5/10/1996	THINGS GOING WELL/HAS NOT REC'D FORM FROM PHCY YET.WILL FILL OUT.WANTED CLINICAL STUDIES THAT WE HAVE.GAVE THEM TO HER. DOESN'T NEED CALCULATORS/MAKES IT MORE DIFFICULT THAN IT IS.
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	5/13/1996	HE IS STARTING TO REMEMBER MORE ABOUT OXY.NEED TO GET HIS HELP IN GETTING IN ON 3WEST TO DO INSERVICE.STARTED TO GO OVER THE NEW ATS DATA BUT HE IS USING UNI.
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	5/13/1996	QUICK.NEED TO GET HIM COMMITTED TO DOING MORE FOR OXY AT THE HOSP LEVEL AND IN THE HOSPICE.
PPLPMDL0800000001	OAKWOOD VILLAGE	OH	44146	5/13/1996	PAT THAT HE COULD NOT FIND IS NOW ON OXY.WILL NEED TO MAKE SURE THAT OTHERS FOLLOW
PPLPMDL0800000001	CLEVELAND	OH	44195	5/13/1996	SAW IN ASHTABULA/SD HAS BEEN USING A LOT OF IT AT CCF/NOT AS MUCH OUT HERE.NO PATIENTS.WANTED STORE LIST FOR THIS AREA WILL KEEP IN MIND
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	5/13/1996	THEY ARE HAVING TROUBLE LAUNDERING W BETASEPT.NEED TO GET LITERATURE AND FOLLOW UP W LAUNDREY DEPT
PPLPMDL0800000001	EAST CLEVELAND	OH	44112	5/13/1996	WILL STILL HAS NOT SOLD ANY.
PPLPMDL0800000001	S. EUCLID	OH	44112	5/13/1996	HE IS SHOWING UP ON REPORTS SO I TRIED TO GET MORE VOLUME. HE IS HESITANT TO USE PAIN MEDS.NEED TO MAKE SURE THAT IT STAYS SIMPLE AND CAN BE USED POST PARTUM AS WELL AS INSTEAD OF FIXED COMBOS
PPLPMDL0800000001	BROOKPARK	OH	44142	5/13/1996	HE STARTED ANOTHER PAT.THE PAT IS ONE OF ANKU'S AND WAS BEING FOLLOWED BY PALAPARTY.DEMOR SO Q4 AND ROXICODONE. PAT WAS STARTED ON 30Q12 BUT DID NOT DO WELL.PALAPARTY TITRATED TO 40 Q12.CONNIE CALLED PAT AND HE WAS DOING BETTER
PPLPMDL0800000001	CLEVELAND	OH	44111	5/14/1996	SAYS HAS PT IN MIND FOR OXY!!WILL BE IN NX WK-CK BACK/ WANTED DOSING INFO AGAIN.SAYS HAS SEEN IT USED SOME AROUND HOSPITAL.TOLD HIM RE FORMULARY /MEDICAID.VERY NICE.SAYS I ND TO SPONSOR ANOTHER TUMOR CONF.
PPLPMDL0800000001	CLEVELAND	OH	44113	5/14/1996	SAW BRIEFLY IN HOSPITAL HALL-NOT INT IN TALKING W/ME TODAY BUT SD HE KNOWS ALL ABOUT IT AND HAS TRIED ONCE.PROBLEMS HE SAYS WITH AVAILABILITY.
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	5/14/1996	HE HAS 3 HOSPICE PATIENTS ON MSC NOW.HE IS GETTING REFERRALS FROM PARMA HOSP.WE DID NOT HAVE ENOUGH TIME TO GO OVER ALL OF HIS CONCERNS SO WE MADE ARRANGEMENTS TO TALK ON PHONE.NEED TO GET HIM TO USE OXY FIRST AND HIS COMF LEVEL WOULD INCREASE
PPLPMDL0800000001	INDEPENDENCE	OH	44131	5/14/1996	HE HAS A CAT THAT HE COMMITTED TO TRYING ON BUT I TRIED TO REFOCUS OF NON CANCER DATA AND HOW HE CAN USE INSTEAD OF OTHER FIXED COMBOS.LEFT ATTS WALL POSTERS AND WILL NEED TO CONTINUE TO SEP UNI FROM OTHER THEOP
PPLPMDL0800000001	CLEVELAND	OH	44111	5/14/1996	HAS SEVERAL PTS ON IT/DOSN'T WANT TO TALK ABOUT DOSING, ETC. HE USES IT RIGHT HE SAYS.SO FAR SO GOOD.MAINLY HHOSPICE PTS. NX-PUSH FOR EARLY USE-NOT ONLY HOSPICE.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	5/14/1996	HE IS RETIRING IN A COUPLE OF WEEKS AND IT DOES NOT APPEAR THAT ANYONE WILL BE BUYING HIS PRACTICE.
PPLPMDL0800000001	BEDFORD	OH	44146	5/14/1996	MOST OF THEIR VOLUME IS COMING FROM MUEHRCKE.TALKED ABOUT ABUSE BENEFITS
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	5/14/1996	HE DOES NOT GET THAT INVOLVED W PAT AND GOES W RECOM OF HOSP OR REFERRING PHYSICIAN
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	5/17/1996	HE OR ANY OTHER DOC IN THE GROUP DOES NOT SEE REPS BUT HIS EXP IS SURE WORTH WHILE.KEEP DROPPING OFF LITERATURE AND SEE WHAT ADDITIONAL MAILINGS IF ANY CAN BE DONE
PPLPMDL0800000001	INDEPENDENCE	OH	44131	5/14/1996	TALKED TO GAYLE AND KAREN.RESCHEDULED IN SERVICE FOR AFTER A TEAM MTG.TRYING TO GET DR SAROKA TO STICK AROUND FOR THE PROGRAM.GETTING SOME COST FROM HILL MED WILL HELP WITH INITIATING AND MAY NEED TO GET MARTY'S HELP.MOST OF THEIR LADDERS ARE DARV/PERC/MSC
PPLPMDL0800000001	RICHMOND HTS	OH	44143	5/14/1996	PUT ANOTHER PT TODAY ON IT! 20MG Q12H.WROTE FOR 180 TABS!! PT REALLY LIKES IT/WAS ON DURA BEFORE.HAD 1 PT THAT SD IT MADE HER CRAZY-TOOK OFF.NX-MAKE SURE HE KEEPS PT ON IT FOR AT LEAST A WEEK TO GET THEM USED TO IT.SO FAR VERY HAPPY W/ BUT STILL WON'T USE ON ANYONE UNDER AGE 60.MORE CONFIDENT RX THIS THAN MSC.
PPLPMDL0800000001	CLEVELAND	OH	44106	5/14/1996	REAL NICE TALK W TISH.PLACED OXY TO STARTED POST NSAIDS AND DID NOT GET STUCK COMPARING TO MSC.SHE WANTS TO DO AN INSERVICE FOR HER 5 NURSES AND WILL CALL THEY HAVE ONE PAT ON 20MG Q12 AND HE WAS A PAT THAT WAS NOT CONTROLLED BEFORE SO THEY SEE THIS AS VERY POSITIVE
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	QUIET/REMEMBERS ME/SAYS HAS 4-5 PTS ON IT RIGHT NOW.SO FAR SO GOOD:2 ARE MEDICAID.
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	SAYS THEY ARE USING ALOT OF IT/VERY FRIENDLY BUT WON'T GIVE TIME.
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/15/1996	SHE GAVE GOOD FEEDBACK.GETTING GOOD RESULTS IN SWITCHES FROM FIXED COMBO'S.THE ONLY PROBLEM ARE THOSE PAT'S THAT LIKE THE BUZZ FROM SHORT ACTING.SHE USUALLY STOPS AFTER 20 MG.SHE FEELS MSC IS SO MUCH MORE POTENT.TALKED OF CLIN TRIALS AND AVG DOSES FOR MAL PAT'S.ASKED FOR DAW.IT WILL BE IMPORTANT TO SHOW CLIN DATA TO MAKE MORE COMF W TITR DOSE
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/15/1996	TALKED TO BOB ABOUT COVERAGE
PPLPMDL0800000001	PARMA	OH	44129	5/21/1996	GAINING RECOGNITION BUT STILL NEED TO GO OVER INFO.HE DOES NOT ALWAYS LIKE TO TALK ABOUT CLINICALS
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	5/15/1996	TALKED ABOUT COVERAGE AND HE HAS NOT SEEN YET
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	5/15/1996	HE WAS STILL COMPLAING ABOUT THE TRIP AND ALSO SAID THAT HE DID NOT GET THE 3XS CARD.HE IS STILL USING ALOT OF PERC AND NEED TO FIND HIS HOT BUTTON TO GET MORE TOWARDS OXY
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	F/U SIN CE INSERVICE.SAYS HAD TARGETED PT TO TRY IT ON.WILL BE IN NX WK,CK BACK
PPLPMDL0800000001	CLEVELAND	OH	44109	5/15/1996	WANTE DDOSING AGAIN/HAVE PT TO TRY ON.CK BACK.
PPLPMDL0800000001	BEACHWOOD	OH	44122	5/15/1996	HE IS NOT USING YET AND HE DOES NOT REALLY SEE A NEED FOR OXY.HE HAS NO DIFF W ACET.STRESSED THE Q12 ADV BUT WILL NEED TO DO ALOT MORE NON CANCER STUFF TO GET HIS FIXED BUSINESS.HE IS NOT COMFORTABLE AT ALL YET
PPLPMDL0800000001	AKRON	OH	44304	5/21/1996	ATS. CAO STILL USING ONLY 4% UNIPHYL/ INCREASE ON PATIENTS CURRENTLY HAVING PROBLEMS AND ON OTHER THEOS. SHOWED HELM ASKED WHY I THOUGHT THIS HAPPENED EXPLAINED DELIVERY SYS SHWD NEW VISUAL AGAIN.AGREEED COMBINATION BEST.SAYS UNI #1. STILL WON'T SWITCH PTS.SHOW MARTIN AGAIN.SHWD OXY.MENTIONED "PATCHES".REALLY LIKED IT!! VERY FAMILIAR W/PERCOCET.
PPLPMDL0800000001	RICHMOND HTS	OH	44143	5/21/1996	SAW HIM AT SUBURBAN.HE IS STILL MENTIONING Q 8 DOSING SO IT IS IMPORTANT TO GET VERY SPECIFIC W PAT TYPES.WHAT THEY WERE ON AND WHAT DOSE OF OXY.HE SAYS THAT IT IS NOT LASTING THE FULL 12H.
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	5/15/1996	REPEATS THAT OXY IS A FINE PRODUCT....ASKED HOW IT WAS BEING USED....ANSWER...TO AVOID MIXED COMBOS...I SETT LED FOR THAT
PPLPMDL0800000001	WESTLAKE	OH	44145	5/16/1996	CAO GET DOC TO USE MORE UNIPHYL. PLANTRAK SHOWED LITTLE USE DISCUSSED ATS TALKING ABOUT NIGHT PROBLEMS, UNIPHYL
PPLPMDL0800000001	AKRON	OH	44304	5/21/1996	REALLY LIKES IT.HAS REQUESTED IT FOR FORMULARY/NO WORD YET SHE TALKED W/HEAD OF THE DEPT ABOUT IT.JUST THE OTHER DAY. SAYS IF NEED MORE HELP TO LET HER KNOW.THINKS THERE IS A REAL NEED FOR IT
PPLPMDL0800000001	CLEVELAND	OH	44195	5/16/1996	IS GETTING AWAY FROM IT A LITTLE BIT!! NEEDED REMINDING IS LEAVING IN JULY BUT SD WOULD WRITE LOTS OF IT BEFORE THEN.
PPLPMDL0800000001	CLEVELAND	OH	44195	5/16/1996	
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	5/21/1996	TRYING TO HOOK UP WITH LAUNDRY AND ALSO STILL WORKING ON 3 WEST TO GET OXY IN SERVICE

PLPMDL0080000001	CLEVELAND	OH	44195	5/16/1996	SAYS HAD PT W/WALSH AND THAT HE WAS OUTRAGED AT THESE CON-VERSIONS WE HAVE.WANTED TO KNOW WHY THIS WAS SO?DISCUSSED IT AND HE SAID IT DIN'T MATTER TO HIM REALLY, ISN'T USING IT ON ANY MSC PTS RIGHT NOW AND WILL TRY OUR CONVERSION FIRST.
PLPMDL0080000001	AKRON	OH	44310	5/16/1996	CAO GET DOC TO AGREE THIS CAN BE USED FIRST, INSTEAD OF PRN SHOWED DOC FDA POSITIONING AGAIN, AND ASKED IF WOULD USE THI WAY AGREED, SET UP SENEKOT LETTERHEAD PROGRAM
PLPMDL0080000001	WESTLAKE	OH	44145	5/16/1996	ALL HIS OXY PTS ARE DOING WELL...A VERY GOOD PRODUCT.....
PLPMDL0080000001	CLEVELAND	OH	44195	5/16/1996	SAW BRIEFLY AT PAIN MGMT CCF.WANTS ANOTHER LUNCH FOR ALL.
PLPMDL0080000001	AKRON	OH	44310	5/16/1996	DOCTOR MUBASHIR ASKED WHERE I WANTED HIM TO USE THIS, WENT OVER DISCUSSION WE HAD LAST TIME, HE AGAIN SAID RIGHT AFTER ULTRAM, I REINFORCED THE IDEA HE DIDNT EVEN HAVE TO WAIT FOR THAT, SINCE FDA SAID WHEN NON OPIOIDS FAIL,
PLPMDL0080000001	CLEVELAND	OH	44111	5/16/1996	SD TRIED IT ON 1 PTI HASN'T HEARD BACK YET.TRIED TO PRESENT AGAIN AND PUSHED FOR EARLY USE.WON'T COMMIT TO ANY SPECIFIC PTS BUT IS AT LEAST TRYING IT.
PLPMDL0080000001	CLEVELAND	OH	44195	5/16/1996	SD JUST WROTE IT 15MINS AGO/REALLY LIKES IT BUT SAYS EXPEN- SIVE.SOME PTS HAVE OCMPLAINED.ND TO GO TO ANOTHER LUNCH.
PLPMDL0080000001	CLEVELAND	OH	44195	5/16/1996	WONDERFUL CALL/LIKES OXY/HAS 2-3 PTS ON IT NOW.GREAT DIS- CUSION.PRESENTED EVERYTHING.WILL FILL OUT FORM FOR PHCY REQUEST.THINKS THERE IS A REAL NEED FOR THIS ALSO.USES IT ON PTS W/PVD AND CHRONIC BACK PAIN.ALSO USING IT TO GET PTS OFF DRUGS!WILL USE INSTEAD OF METHADONE.HEY-GREAT!!!
PLPMDL0080000001	WESTLAKE	OH	44145	5/16/1996	IMPRESSED....OFFERS THAT HE USES VICODIN PRIMARILY...WILL TRY OXY...Q12H WAS THE DIFFERENCE
PLPMDL0080000001	CLEVELAND	OH	44119	5/22/1996	DISCUSSED POSSIBLE SPK PROGRAM W/KOWALSKI/AGREED GOOD IDEA NEED TO GET THE WORD OUT ABOUT UNI-LIKES IDEA OF 600.ASKED ABOUT DIFF BETW UNI AND UNIDUR.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	5/17/1996	HE IS STILL NOT SURE WHAT I AM TALKING ABOUT.FOCUS ON NON CANCER INFO AND BE VERY SIMPLE.COMPARE TO C3'S.USE THE ANALOGY OF NSAIDS AND TIMING
PLPMDL0080000001	CLEVELAND HTS	OH	44118	5/17/1996	HE WAS VERY RECEPTIVE.KEY IS TO COMPARE TO THE C3'S.WENT OVER THE NON CANCER MATERIAL AND COMPLIANCE ISSUE OF KEEPING SAME TIMING OF NSAIDS.RUNNING JOKE IS AREA OF AUSTRALIA.HE COMMITTED TO USING.UNI IS THEOP OF CHOICE BUT HE USES RARELY.NEED TO SHOW NEW MATERIAL FOR ADD ON BENEFIT
PLPMDL0080000001	LYNDHURST	OH	44124	5/17/1996	HE IS GETTING MORE COMFORTABLE W ME.HE HAS ONE PAT ON OXY BUT HE MOVED TO DENVER SO HE LOST CONTACT.THERE IS NO REASON WHY HE HAS NOT USED MORE.WENT OVER THE CLIN DATA AND EVEN THE NON CANCER PAIN.TALKED ABOUT HIM GIVING FEED BACK TO USING LESS BREAKTHRU.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	5/17/1996	NEED TO FIND ANOTHER WAY TO GET HIS COMMITMENT.MIGHT TRY "CONCENTRATING ON HIS NEW STARTS.THERE MAY BE REASONS FOR WRITING WHAT HE IS OR IT COULD BE THAT HE IS VERY HESIT TO TRY NEW PRODUCTS UNTIL IT GETS IN HIS HEAD
PLPMDL0080000001					TALKED OF COVERAGE.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	5/17/1996	NICE LUNCH FOR NEW CANCER CENTER.KEEP ATTENDING TUM BDS BECAUSE DR D SEEMS TO REMEMBER.TRYING TO GET SEN PROTOCOL BUT VIRGINIA AND JAN SAID THAT I NEED TO DO IT ON THEIR PAPER FROM THEIR ED
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/17/1996	SHE IS NEW TO HOSPITAL AND JUST STARTING UP THE RADIATION DEPT.IT IS VERY HECTIC NOW BUT GIVE IT A LITTLE TIME TO PURSUE FREQUENTLY.SHE IS NAGA THOTA WIFE
PLPMDL0080000001	BROOKPARK	OH	44142	5/17/1996	HE IS STARTING A PAT ON TOMORROW HE IS STILL HUNG UP ON ITS STRENGTH.KEEP HITTING THE NON CANCER DATA AND THE CLIN DATA W NON MAL MATERIAL.TOOK CARE OF GETTING CONVERSION MATERIAL FOR CONNIE AND SPENT SOME TIME TRYING TO GET A PROGRAM FOR CLEV SOC OF ONC.
PLPMDL0080000001	AKRON	OH	44319	5/20/1996	HE IS MOVING OFFICE TO BARBERTON HOSPITAL FAMILY PRACTICE. DR. COOK AND PLUSKOTA WILL COVER THIS PRACTICE. DISCUSSED OXY USE IN STEP 11 FOR CANCER PAIN AND FOR PATIENTS ON 4 COMBOS PER DAY.
PLPMDL0080000001	AKRON	OH	44319	5/20/1996	FOLLOW WITH HIM AT NEW OFFICE AND PROBE FOR PATIENTS.
PLPMDL0080000001	UNIONTOWN	OH	44685	5/20/1996	STOCKING AND GETTING RX FROM 20 AND 40MG TABLETS. SEEING FR. ALLEN IN CLY. FALLS AND FROM WORKERS COMP DR. IN SOLO
PLPMDL0080000001	UNIONTOWN	OH	44685	5/20/1996	SPOKE WITH HIM AT LENGTH ON OXYCONTIN. STRESSED USAGE FOR PATIENTS ON 4 COMBOS PER DAY OR IN STEP 11 FOR CANCER PAIN. PROBED FOR PATIENTS ON COMBOS AND SAID HE HAS A COUPLE. WILL TRY. FOLLOW WITH PROBES FOR SPECIFIC PATIENT USAGE.
PLPMDL0080000001	UNIONTOWN	OH	44685	5/20/1996	DISCUSSED OXY AGAIN WITH HER. STRESSED USAGE IN STEP 11 AND TO START WITH AND STAY WITH. BETTER PAIN CONTROL GIVING BID MED EARLIER IN DISEASE STATE. FOLLOW WITH SPECIFIC PATIENTS FOR SWITCHES.
PLPMDL0080000001	AKRON	OH	44302	5/23/1996	WNT TO MEETING/ATC, DISCUSSED NEW ENGLAND JOURNAL MED ARTICLE ON ASTHMA THEO AND OXY, DR REHMS BIG FAN OF DRUG
PLPMDL0080000001	EUCLED	OH	44119	5/23/1996	KNOWS IT ALL/VERY INT IN 600MG DOESN'T LIKE UNIDUR.
PLPMDL0080000001	CLEVELAND	OH	44109	5/23/1996	ONCOLOGY/TALKED W NURSES AND THEY ALL SAID MOST RX ARE COMING FROM TREY.
PLPMDL0080000001	AKRON	OH	44319	5/20/1996	SAW AT WINDOW. HAS NOT STARTED ANY NEW PATIENTS. CONCERNED WITH C11 DESIGNATION. DISCUSSED LOWER ABUSE POT. THAN EVEN C111 MEDS. FOLLOW IWTH STATEMENT FROMSTATE ON CHRONIC PAIN.
PLPMDL0080000001	UNIONTOWN	OH	44685	5/20/1996	STOCKING 20MG TABLET AND GETTING RX. COULD NOT FIND RX FOR DR.
PLPMDL0080000001	AKRON	OH	44309	5/21/1996	IN HOSPITAL, RAD ONC AND PULMONOLOGY, DR DEMAS, DONCALS,SEI
PLPMDL0080000001	AKRON	OH	44304	5/21/1996	DOC WRITING OXY, MEDICAD, NEED MORE TIME WITH HER, ASKED HER LAX PROTOCOL ADD HER NAME WILL GIVE WITH SAMPLE OF SENEKOT
PLPMDL0080000001	EUCLED	OH	44132	5/21/1996	NO ONE YET BUT KNOWS I WILL KEEP SEEING HIM TIL HE DOES.SAYS HAS JUST BEEN TOO BUSY W/MOVING INTO NEW OFC AND HASN'T HAD TIME TO THINK ABOUT NEW MEDS.WILL DEF TRY SOON HE SAYS.
PLPMDL0080000001	AKRON	OH	44303	5/21/1996	CAO GET DOC TO USE FOR PAIN LASTING LONGER THAN FEW DAYS SHOWED WHERE IT CAN BE USED AS FIRST OPIOID
PLPMDL0080000001	CLEVELAND	OH	44195	5/21/1996	HAS IPAP/NEEDED FORM.SAYS USIGN QUITE A BIT OF OXY/WON'T GT SPECIFIC W/ME.SAYS USING 1 1 CONVERSION CUZ THAT IS WHAT WALSH SAYS.WHAT A JOKE.
PLPMDL0080000001	AKRON	OH	44312	5/21/1996	DID LUNCH WENT OVER PRODUC KEY ISSUES, TOL TO ANALGESIA PHYS DEPENDENCE NOT BEING AN ISSUE, AND NON CANCER DISCUSSED DOCUMENTATIONETC PINPOINTED SEVERAL PATIENTS THAT SAID WILL USE
PLPMDL0080000001	CLEVELAND	OH	44113	5/21/1996	WANTE DMORE DATA AGAIN/PUSHED FOR ANY MOD PAIN FOR 3-DAYS. SEEMED TO LIKE THAT IDEA.USES TOO MUCH DURA SAYS HABIT.DISC DIFF AND WHY OXY BETTER.SORT OF AGREED AND REALLY STARTED THINKING.WILL USE MORE.
PLPMDL0080000001	AKRON	OH	44312	5/21/1996	AT LUNCH WENT OVER PRODUCT, WITH OTHER DOCS JONES, MANNING LIKED PRODUCT
PLPMDL0080000001	SOLOH	OH	44139	5/21/1996	NEED TO GET MORE TIME.NOT SURE WHY THE HIATUS IN SEEING REPS BUT HE USES A TON OF FIXED COMBOS.NEED TO FOCUS ON STABILITY AND START W DATA
PLPMDL0080000001	PARMA	OH	44129	5/21/1996	HE IS HAVING TROUBLE W COST COMPARED TO GENERIC PERC THIS HAS TO BE ADDRESSED BEFORE HE WILL USE AGAIN
PLPMDL0080000001	CLEVELAND	OH	44132	5/21/1996	TRIED IT ON PTI PTI WAS ON PERC AND TAKING TOO MUCH.CNVRT TO OXY.WILL SEE.SO FAR SO GOOD.
PLPMDL0080000001	AKRON	OH	44304	5/21/1996	DISCUSSED USAGE SAID PATIENTS LOVE PRODUCT AGAIN, ASKED IF MAJORITY ARE ALREADY ON OPIOIDS, SAID YES, INITIATE THERPY TALKED ABOUT TITRATION,
PLPMDL0080000001	AKRON	OH	44304	5/21/1996	GAVE TIME CARD IN CASE NEEDS TO ADDRESS TITRATION
PLPMDL0080000001	AKRON	OH	44304	5/21/1996	DISCUSSED MEDICAID, AND TITRATION BRIEFLY, NEED TO SET PROTOCOL WITH THEM, AND GOT LAX PROTOCOL
PLPMDL0080000001	AKRON	OH	44313	5/21/1996	TIME CARD FOR TITRATION
PLPMDL0080000001	AKRON	OH	44303	5/21/1996	SHOWED DOC Q 12 H / ESY TO DOSE AND REDUCE PILLS, USING DILAUDID FOR SICKLE CELL
PLPMDL0080000001	AKRON	OH	44307	5/28/1996	DISCUSSED ATS GUIDELINES, AND PM DOSING USES UNIPHYL AND ALL THEOS QID WEIRD
PLPMDL0080000001	RICHMOND HTS.	OH	44143	5/21/1996	COVERING FOR BARRETT AND HAS SEVERAL PTS ON OXY RIGHT NOW. JUST PUT ONE OF BARRETT'S ON IT AGAIN TODAY.LIKES QOL ISSUE. WILL USE ON ANYONE.
PLPMDL0080000001	CLEVELAND	OH	44122	5/22/1996	HE IS USING MORE THAN WINE.GETTING GOOD FEEDBACK BUT HIS POTENTIAL IS FAR MORE.NEED TO FIND WHAT WILL MAKE HIM MORE COMFORTABLE TO STAY W
PLPMDL0080000001	CLEVELAND	OH	44106	5/22/1996	THERE IS SOMETHING HERE THAT I AM NOT SURE OF.HE IS USING ONLY SPARINGLY DIL SEEMS TO BE HIS CHOICE
PLPMDL0080000001	CLEVELAND	OH	44118	5/22/1996	HE IS NOT RESPONDING TO ANY OF THE PROBES.MAY WANT TO PRESENT NON CANCER MATERIAL TO MAKE COMFORTABLE IN USING
PLPMDL0080000001	BEACHWOOD	OH	44121	5/28/1996	WENT OVER THE KIDNEY REPRINT BRIEFLY.TALKED ABOUT ADV OF ADDING ON UNI AND NEED TO SPEND MORE TIME ON FOOD ISSUE AND SHOW GRAPH
PLPMDL0080000001	BEACHWOOD	OH	44122	5/28/1996	HE IS DOING MOSTLY IM AND ABOUT 30% COPD.HE IS VERY AWARE OF DATA ABOUT THEOP AND HE TOLD ME WHAT UNI DUR IS SAYING ABOUT FOOD ISSUE'S.NEED TO LEAVE LIT BETWEEN APPT'S AND GET HIM THE DATA ABOUT AUC GRAPH WITH FOOD.STILL FEELS THEOP IS SECOND LINE SO GIVE ALL INFO SHOWING SOONER USE ESP IN MILD PERSTANT
PLPMDL0080000001	SOUTH EUCLED	OH	44121	5/28/1996	HE MENTIONED THE ARTICLE IN NEW ENG JOURNAL.WILL NEED TO LEAD IN WITH IT AND CORELATE UNI TO BEING BEST THEOP
PLPMDL0080000001	EUCLED	OH	44119	5/22/1996	SAYS HAS ANOTHER PT TO START NEXT WEEK
PLPMDL0080000001	BEACHWOOD	OH	44122	5/28/1996	IT DOES NOT SEEM LIKE HE IS TOTALLY CONVINCED.LET HIM DO ALOT MORE TALKING TO SEE JUST WHAT IS THE HANDUP
PLPMDL0080000001	CLEVELAND	OH	44106	5/22/1996	HE SAID THAT HE ORDERED BUT DID NOT GET.KEEP AT HIM
PLPMDL0080000001	CLEVELAND	OH	44106	5/22/1996	THEY ARE FINALLY STARTING TO USE AND JAN IS EVEN AWARE OF THEM USING.THEY ARE GOING SLOW GIVING IT A TRIAL BUT IT IS IMP TO GET MORE INFO ABOUT THE EARLY USE DATA
PLPMDL0080000001	CLEVELAND	OH	44119	5/22/1996	SAYS HAS PTS ON NOW-SO FAR SO GOOD.
PLPMDL0080000001	CLEVELAND	OH	44106	5/22/1996	NEED TO MAKE APPT TO GET BETTER TIME SHE IS GETTING GOOD FEEDBACK BUT SHE IS STILL ALL OVER THE BD WITH WHAT SHE USES.
PLPMDL0080000001	CLEVELAND	OH	44106	5/22/1996	NEED TO SET ASIDE SOME TIME TO FOLLOW UP W RUEBEN IN SURGERY AND GET TO DOCS SHOWING UP ON WEELY LISTS
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	5/22/1996	NEED TO GET MORE SPECIFIC WITH AMOUNTS OF PEOPLE HE IS TREATING FOR PAIN AND GET IN EARLY IN THERAPY
PLPMDL0080000001	CLEVELAND	OH	44109	5/23/1996	GAVE PEN-LIKED IT/SD HAS TRIED ON A FEW PTS AND GOOD SO FAR. HAD TO GO SEE NEW PT.NEED TO GET MORE TIME W/THEM/DOING LUNCH IN 2 WKS.
PLPMDL0080000001	CLEVELAND	OH	44109	5/23/1996	GAVE PEN-WAS IN MIDDLE OF SEEING NEW PT-NOT MUCH TIME BUT DID SAY HE CONVERTED PT FROM 16 PERC/DAY
PLPMDL0080000001	CLEVELAND	OH	44106	5/29/1996	SEE GERARDO
PLPMDL0080000001	BRECKSVILLE	OH	44141	5/29/1996	INTERESTING PRESENTATION.THIS SEEMED TO TAKE THE MOOD OF DR FANOUS WHO WAS TOO BUSY TO STOP READING HIS MEMO'S. NEED TO FOLLOW UP WITH HER TO SEE IF SHE WILL REQUEST SEN FOR FORM WITH BARB FLEMING
PLPMDL0080000001	BRECKSVILLE	OH	44141	5/29/1996	HE WAS INTERESTED IN SEN AS WELL AS THE PAT ASSESSMENT STUFF.NEED TO FIND IF HE IS A PERM DOC IN GERIATRICS.NEED TO FIND PHYSICIANS WHO WILL REQUEST FOR FORMULARY THROUGH BARBARA FLEMING
PLPMDL0080000001	CLEVELAND	OH	44195	5/23/1996	SAW AGAIN/SD THE FORM IS IN THE HANDS OF THE DEPT CHIEF FOR REVIEW/WILL KEEP ME POSTED/KEEPS USING ESP INPATIENT.
PLPMDL0080000001	CLEVELAND	OH	44195	5/23/1996	JUST WROTE RX AGAIN A FEW MINS AGO/ISAYS USING ALOT.ND TO SEE DR. SMITH AND DR. GRASS.
PLPMDL0080000001	BRECKSVILLE	OH	44141	5/29/1996	GAVE THE SEN PRESENTATION TO NURSING HOME GROUP.FANOUS WAS LEAST INTERESTED.BUT OTHERS WILL NEED TO BE WORKED ON TO GET ON FORM.ALSO NEED TO UPDATE PHARMACY AS TO WHAT IS TAKING PLACE.
PLPMDL0080000001	AKRON	OH	44310	5/23/1996	NURSING HOME AND UNIPHYL FOR PATIENTS HAVING PROBLEM WITH COMPLIANCE
PLPMDL0080000001	CLEVELAND	OH	44195	5/23/1996	SAW BRIEFLY IN PMC/SAYS HAS 3-4 OF HIS OWN PTS ON OXY... DOING WELL.
PLPMDL0080000001	CLEVELAND	OH	44195	5/23/1996	REALLY A JERK/JUST WANTS MONEY OR SUPPORT/SAYS "WE'RE USING IT"
PLPMDL0080000001	CLEVELAND	OH	44109	5/23/1996	GAVE NEW PEN-REALLY LIKED IT-SD OXY IS GOING REAL WELL BUT THAT SHE DIDN'T HAVE TIME TO TALK ABOUT IT TODAY.NURSE (EDIE SAYS SHE HAS BEEN USING A LOT AND NO PROBLEMS W/MOST PTS. 1 PT SD IT DIDN'T WORK-ALL OTHERS LIKE IT.MAINLY PERC PTS AND A FEW MSC CONVERSIONS.CK BACK 2 WKS.PUSH FOR FORMULARY.
PLPMDL0080000001	AKRON	OH	44313	5/30/1996	SENT IN REQUEST FOR NHLBI GUIDE GAVE THT TO HIM REASONTO SEE SAMPLED AND SHOWED NOCTURNAL SYMPTOM STATEMENT FYI UNIPHYL ONLY THEOPH INDICATED FOR NIGHT TIME DOSING

PLPMDL0800000001	CLEVELAND	OH	44109	5/23/1996	WANTED MORE INFO AGAIN ABOUT DOSING/SD MICHAEL PUT PT ON IT BUT THEY THINK HE IS SELLING IT! CONCERNED ABOUT ABUSE NOW. REASSURED HER.SD WD TRY AGAIN.
PLPMDL0800000001	CLEVELAND	OH	44119	5/24/1996	DOING VERY WELL W/OXY/STILL NOT SURE ABOUT WHEN TO USE MSC TRIED TO EXPLAIN AGAINWANTS SPKR/ND HELP W/PEDIATRIC SYMP- TOM CONTROL/WILL CHECK
PLPMDL0800000001	CLEVELAND	OH	44117	5/24/1996	HAS 6-8 PTS ON RIGHT NOW/SAYS MSOT DOING WELL/2 BAD REPORTS BUT NOT SURE HE BELIEVES THEMTHINKS ITS STILL GREAT AND WILL BE GOOD FOR HIS PTS.CURR IS ONLY USING FOR PERC PTS/DID UN- COVER THAT HE WON'T CONVERT ANYONE FROM VIC ETC.EASIER TO RX AND REFILLS!ADDRESS THIS AGAIN NX TIME/BAD OBJECTION SHOW STEPLADER AND THAT OXY ISN'T STRONGER
PLPMDL0800000001	EUCLID	OH	44132	5/24/1996	HASNT YET BUT SD HE WOULD
PLPMDL0800000001	AKRON	OH	44333	5/24/1996	BROUGHT UP INITIATION AND STAYING WITH PRODUCT LONG TERM MOSTLY PATIENT SWITCHING, NEED TO ADDRESS SAFETY AND OPIOID NAIVE
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	USING UNI AS THEO OF CHOICE. SAID HE IS STILL USING STRONG REINFORCED WITH MARTIN GRAPH ON UNI DIFF. DISCUSSED OXY FOR STEP 11 IN CANCER AND IN PLACE OF COMBOS FOR NON-MALIG. PAIN FOLLOW WITH SPECIFIC PATIENTS FOR STARTS.
PLPMDL0800000001	INDEPENDENCE	OH	44131	5/30/1996	TRYING TO GET HIM MORE COMFORTABLE W ADDING ON UNI.NEED TO FURTHER SEP THEOP.MAY WANT TO BECOME MORE OF A FORCE IN THE OFFICE AND ADD SUSTERCIK AS A TARGET.
PLPMDL0800000001	CLEVELAND	OH	44132	5/24/1996	CAME RIGHT OUT AND TALKED/SD HE HAS BEEN GIVING ME BUSINESS HAS COUPLE PTS ON AND SO FAR SO GOOD/CONVERTED PERC
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	FOCUSED ON COPD WITH UNI AND NOCTURNAL COMPONENT. DIST. UNI FROM ALL OTHER THEO. AGREED WITH LIT. AND SAID WILL RX MORE POS. OXY STEP 11 FOR CANCER PAIN AND FOR USE INSTEAD OF COMBOS. FOLLOW WITH SPECIFIC PAT. SWITCHES.
PLPMDL0800000001	EUCLID	OH	44119	5/24/1996	REALLY DOESN'T HAVE MUCH EXPERIENCE W/PAIN MGMTHAVE TO START AT BEGINNING EACH TIME BUT IS USING OXY/TRYING NOT TO DISCUS EVER GOING TO MORPHINE.IS CATCHING ON REAL WELL
PLPMDL0800000001	CLEVELAND	OH	44109	5/24/1996	CONFIRMED ABOUT PT THAT HE THINKS IS SELLING IT-SWITCHED HIM TO DURATI/WILL STILL USE THOUGH BUT I UNCOVERED THT IF THE PT IS DOING WELL ON WHATEVER THEY'RE ON HE WON'T SWITCH!! CAN'T TRUST HIM I DON'T THINK.SD WD KEEP TRYING.
PLPMDL0800000001	AKRON	OH	44307	5/28/1996	GYNONC INSER OXYINSERVICE DRM IV THN TYLOX GOOD SUB JOYCE SET UP W DOC GITEN HEAD OF SURG
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	5/28/1996	WENT OVER TEH NON CANCER DATA AND WILL REALLY HAVE TO STRESS THE NUMBER OF TABLETS VS 2 HE IS STILL USING ALOT OF THE FIXED COMBOS.HE CALLED IN AN RX FOR 200+ T3.
PLPMDL0800000001	BEACHWOOD	OH	44122	5/28/1996	HE IS VERY ENTWINED W THE HOSPITAL SO I AM TRYING TO KEEP HIM UP ON WHAT IS HAPPENING THERE AND USING THE SAME TACTICS THAT I AM W VARGHAI AND MINTZ ET AL.
PLPMDL0800000001	GARFIELD HTS	OH	44125	5/30/1996	SIMILAR SITUATION AS WITH KARL.WILL NEED TO ASK BIMAL IF THIS IS A STORE POLICY OR ON A RPH BY RPH BASIS
PLPMDL0800000001	AKRON	OH	44310	5/28/1996	CAO, USING UNI EARLIER, FOUND OUT WHERE PLACES LAST, SHOWED ATSGUIDELINES, COPD COMPLIANCE SAID NEED TO RETHINK OXY EARLY SAVES LAST SHOWED FDAAPPROVED FIRST, LOWDOSE DIABETES PRECOS TO LONG ACTING NONSTEROIDAL TO LONG ACTING
PLPMDL0800000001	BEACHWOOD	OH	44122	5/28/1996	THEY HAVE 3 BOTTLES OF THEO TO 10 AND 20.HE WAS COMPLIMENTARY ABOUT OUR PAIN CLINIC TALK.NEED TO GET PROCING FOR THE OXYIR VS ROXICODONE
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	5/28/1996	WENT OVER TEH NON CANCER DATA W ALLEN
PLPMDL0800000001	AKRON	OH	44307	5/28/1996	FIRST CALL ON OXY ON GYNOC UNIT JOYCE WANT TO RESIDENTS
PLPMDL0800000001	AKRON	OH	44302	5/28/1996	FOLLOW UP USING FOR SICKLECELL AND CNCER HIGHER DOSES FOR SICKLE CELL
PLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	5/28/1996	TAKING A QUIET APPROACH AND ONLY GOING OVER SMALL PORTIONS OF DATA UNTIL HE BECOMES MORE COMFORTABLE.FOCUS ON NON CA STUFF NEXT
PLPMDL0800000001	AKRON	OH	44308	5/28/1996	10.220.40 SEN SAMPLES
PLPMDL0800000001	MACEDONIA	OH	44056	5/28/1996	GOOD PROGING ON SEN BUT NEED TO GO OVER OXY IR WHEN HE IS NOT SO BUSY
PLPMDL0800000001	AKRON	OH	44302	5/28/1996	CAO DOC TO TALK ABOUT TITRATION, ASKED IF TITRATING AND HOW AGGRESSIVELY, SAID USES SAME PRINCIPLES AS MSC BUT DID SA NEEDS STRONGER TABS
PLPMDL0800000001	AKRON	OH	44304	5/28/1996	TALKED ABOUT PATIENT NEEDING OXYCONTIN JUST QUALIFIED FOR MEDICAID, NOT A DETAIL BUT DID TALK ABOUT HIS DOSE 120 Q12
PLPMDL0800000001	BEACHWOOD	OH	44122	5/28/1996	HE NEEDED REMINDED ABOUT OXY.BUT IS USING IT SPARINGLY WENT OVER Q4 VS Q12
PLPMDL0800000001	AKRON	OH	44309	5/29/1996	INTERNAL MEDICINE PAIN PROGRAM DR TAN
PLPMDL0800000001	INDEPENDENCE	OH	44131	5/29/1996	HE SEEMS TO FOLLOW COWAN'S LEAD TO THE T.KEEP PRESENTING INFO BUT START WITH MAY NOT BE THE KEY.TRY THE POTENCY STUDIES WHEN THERE IS MORE TIME.THEY STILL SEE OXY AND MS AS THE SAME
PLPMDL0800000001	CLEVELAND HTS	OH	44118	5/29/1996	KEPT THINGS VERY SIMPLE TALKED ABOUT NON CANCER DATA AND CESSATION INFO.HE SAID THAT HE WILL USE BUT I WILL NEED TO GET TO THE REASONS WHY HE IS HESITANT.
PLPMDL0800000001	INDEPENDENCE	OH	44131	5/29/1996	OXY SEEMS TO BE A LOST ART WITH HIM TRYING TO FOCUS ON DAW FOR MSCONTIN AND HAVE SUPPORT FROM TRISH.NEED TO GET THEM MORE SEN S
PLPMDL0800000001	BEACHWOOD	OH	44122	5/31/1996	NEED TO GET BACK IN AND GET HIM SOME SAMPLES
PLPMDL0800000001	CLEVELAND HTS	OH	44118	5/29/1996	KEEPING THIS MESSAGE SIMPLE SEEMS TO BE HELPING.HE HAS ONE PAT THAT HE HAS STARTED TOO SOON TO GET MUCH FEEDBACK BUT HE SEEMS LIKE HE WILL CONTINUE TO INITIATE.NEED TO KEEP REMINDING
PLPMDL0800000001	AKRON	OH	44304	5/29/1996	HAD TO TALK TO DOC ABOUT PAIN PROGRAM, ASKED HOW PATIENT DOING SAID WILL DISCUSSED AGAIN ABOUT EARY USE AND ABLE TO USE OXY FIRST
PLPMDL0800000001	AKRON	OH	44312	5/29/1996	FOLLOW UP ASKED HOW USING OXY SAID USING AT HOSPICE CENTER SAID SHE REALLY LIKES DRUG
PLPMDL0800000001	AKRON	OH	44304	5/29/1996	FIRST CALL DOCWROT SCRIP GAVE LEAVE BEHIND FOLDER AND TIME CARD SHOWED PRINCIPLE OF TITRATION
PLPMDL0800000001	AKRON	OH	44310	5/29/1996	TALKED TO DOC ABOUT PATIENTS ON OXY AND TITRATION PAIN RATED 5-10 TITRATE 50-100%
PLPMDL0800000001	CLEVELAND	OH	44106	5/29/1996	HE SAIS THAT HE DOES NOT USE THAT MANY OPIOIDS BUT HE CONTINUES TO SHOW UP ON RX DATA.APPT COMING UP AND EXTRA TIME SHOULD HELP.KEEP IT SIMPLE AND FOCUS ON Q12 AND CESSATION DATA
PLPMDL0800000001	BEACHWOOD	OH	44122	5/29/1996	SHE WAS VERY OPEN TO OXY.SHE HAS SEVERAL PAT'S THAT SHE SELECTED AS OXY CANDIDATES.WENT OVER Q4 VS Q12 AND CESSATION INFO.WILL NEED TO FOLLOW TO RECONFIRM HER COMMITMENT
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	WENT TO FP. RESIDENCY AREA AND SETP APPT. FOR BARTLETT WHO IS MOVING IN THIS MONTH. CALL JULY 1 FOR POSSS. WITH PURCH AS THEY ARE GOING THROUGH TRANSITION WITH SUPPLIER.
PLPMDL0800000001	BEACHWOOD	OH	44122	5/30/1996	WORKING ON HIM TO INITIATE W THE OXY IR AND THEN QUICKLY GOING TO THE OXYCONTIN.HIS TIME FRAME IS A MONTH OR SO, SO I WILL NEED TO WORK ON THAT.THE NURSES LIKE THE SEN AND NEED TO TRY TO GET A PROGRAM FOR THE ONC GROUP
PLPMDL0800000001	RICHMOND HTS	OH	44143	6/3/1996	SAMPLES /LEFT INFO RE OXY
PLPMDL0800000001	WARRENSVILLE	OH	44122	5/30/1996	SAW AT THE CLINICAL PAIN PROGRAM.WENT OVER THE NON CA MATERIALSE SEEM TO BE HIS BIGGEST PROBLEM W NAUSEA BEING THE MAIN ONE.
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	NO STARTS TO DATE. POSITIONED FOR STEP 11 CANCER AND IN PLACE OF COMBOS. ASKED FOR COMMITMENT TO START AND SAID HE WILL. FOLLOW ON PATIENT STARTS.
PLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/3/1996	NOT SURE HOW TO GET HIM MORE TO THE UNI.HE HAS NO LINKAGE TO CHRONOBIOLOGY.
PLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	5/30/1996	WILL REALLY NEED TO WORK ON GETTING HIM MORE COMFORTABLE WITH WRITING A C2 VS ALL OF HIS FIXED COMBOS.NEED TO FIND IF ANY INVESTIGATIONS IN THE PAST ARE AFFECTING HIS PHILOSOPHIES NOW
PLPMDL0800000001	CLEVELAND	OH	44112	5/30/1996	GAVE INFO TO ARDELIA.NEED TO DROP SOME CLINICALS AND PENS AND STUFF.BAUSE WILL BE OUT FOR ABOUT 6 MONTHS SO FOLLOW UP IN PAIN CLINIC TO SEE IF ANY TAKE PLACE.IT MAY BE HELLER
PLPMDL0800000001	CLEVELAND	OH	44126	5/30/1996	EXCELLENT 3RD CALL ON DR NEUMANN...I'M PRETTY SURE HE WILL WRITE..WE'LL SEE.....
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	NO RX TO DATE. SAID HE CANNOT REMEMBER PRODUCT TO RX. LEFT OFF PEN AND REMINDED ON USE FOR STEP 11 IN CANCER PAIN AND IN PLACE OF COMBOS. FOLLOW WITH REMINDER ON WHERE TO USE.
PLPMDL0800000001	PARMA	OH	44129	6/4/1996	NEED TO GET BETTER TIME.
PLPMDL0800000001	FAIRLAWN	OH	44333	5/30/1996	DISCUSSED USINGOXY IN PLACE OF PRN OPIOIDS, NON-CANCER DOC IF WORKED IN CANCER IMAGINE WHAT IT DO LOW DOSE NON CANC OPIOID NAIVE, EXPAND NONCANCER BUSINESS, UNIPHYL BE READY CHALLENGE SYMPTOM USE
PLPMDL0800000001	GARFIELD	OH	44125	5/30/1996	TRYING TO GET HIS FIXED COMBOS.TRY TO GET A LITTLE MORE TIME TO GET A BETTER EXP FOR INIT WITH THE 10 MG'S
PLPMDL0800000001	WARRENSVILLE	OH	44122	6/4/1996	FOLLOWING UP W OUTPAT PHARM TO SEE PAIN ACTIVITY
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	SAID HE GOT CALL FOR OXY. NO STOCKING. ASKED FOR COMMITMENT AND SIAD HE WILL PULL FROM WAREHOUSE.
PLPMDL0800000001	GARFIELD HTS	OH	44125	5/30/1996	HAD A VERY NICE TALK W KARL ABOUT THEIR TELEPHONE PRACTICES. WENT OVER THE PI WITH PARTICULAR ATTENTION TO THE ABUSE DATA AND PEAK DATA AS WELL AS CESSATION.HE WILL PROBABLY CONTINUE TO DO SO BUT WILL WORK ON MAKING MORE COMFORTABLE
PLPMDL0800000001	NORTON	OH	44203	5/30/1996	NO HOSPICE USE TO DATE.
PLPMDL0800000001	CLEVELAND	OH	44146	6/5/1996	NOT SURE WHAT IS IMP FOR HIM WHEN HE CHOOSES THEOP. SEE IF CONSISTENCY WILL HELP GET MORE BRAND SPEC
PLPMDL0800000001	BEACHWOOD	OH	44122	6/5/1996	PAUL SAID TO WORK THRU SINAI HEM TO GET THEM TO OK SWITCH FROM ROXICODONE
PLPMDL0800000001	BARBERTON	OH	44203	5/30/1996	SEEING RX FROM HAAS AND DOCTORS OUT OF MERIDIAN HOSP. IN CLEVELAND.
PLPMDL0800000001	EUCLID	OH	44132	6/5/1996	SAMPLES-QUICK ON OXY.
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	5/30/1996	HE IS GOING TO THE TRIP.HOPEFULLY THIS WILL HELP WITH INFO. HE TALKED OF USING SHORT ACTING TO INIT BECAUSE OF NAUSEA. UNFORTUNATELY HIS INIT IS A COUPLE OF MONTHS.WENT OVER THE CHEMICAL WITH ITS BI PHASIC ABSORPTION.NEED TO GO AFTER A QUICKER CONVERSION, AFTER THE FIRST RX.
PLPMDL0800000001	BRECKSVILLE	OH	44141	6/5/1996	SHE SAID THAT SHE HAS BEEN TOO BUSY TO REQUEST FROM DR FLEMING.NEED TO GO IN WEEKLY TO SEE IF SHE WILL CALL
PLPMDL0800000001	BEDFORD	OH	44146	6/5/1996	HE HAS STARTED 3 PAT ON THE UNI.TWO ARE COMING FROM OTHER THEOP SO WE TALKED ABOUT DOING HIS OWN LITTLE CROSSOVER STUDY.WENT OVER MARTIN AND TALKED CHRONO AND ADVANTAGE OF TIMING.TRYING TO MAKE HIM MORE COMFORTABLE W OXY AND WHEN TO USE HE WILL BE GOING SOLO SHRTLY
PLPMDL0800000001	BARBERTON	OH	44203	6/5/1996	DISCUSSED HIS USE OF THEO. USING UNI AS THEO OF CHOICE. REINFORCED USE WITH MARTIN GRAPH. DISCUSSED OXYCONTIN FOR STEP 11 IN CANCER AND IN PLACE OF COMBOS. FOLLOW WITH PROBE FOR HIS OPIOID USAGE WHEN AND WHERE.
PLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	5/30/1996	SPONSORED CLINICAL PROGRAM WITH ZAIDA.FOLLOW UP WITH CATHY TO SEE WHAT IMPACT AND IF ANY CHANGES
PLPMDL0800000001	FAIRLAWN	OH	44313	5/30/1996	WHAT IS CHRONIC PAIN. HOW DECIDE MSC VS OXY. FOCUS ON ONE ISSUE. ONLY CHRONIC WHY NOT POST OP AND PAIN NOT CHRONIC IDENTIFY STEPS, BEFORE SURGERY AFTER, WHEN HE TRANSFERS WHAT DOES HE DO,
PLPMDL0800000001	EUCLID	OH	44119	6/5/1996	ONC-TALKED W/NURSE-DAPHNE ABOUT OXY.FISHMAN AND TASHILДАР THERE ON WED. AM ALWAYS WILL REC OXY FOR THEIR PTS.
PLPMDL0800000001	CLEVELAND	OH	44122	5/30/1996	HE IS STILL SLOW TO START.DID GET SOME GOOD INFO FROM THE GIRLS ABOUT WHAT THE RPH'S ARE DOING WHEN PAT'S CALL FOR STOCKING INFO.NEED TO GET THE INFO BACK TO THEM
PLPMDL0800000001	AKRON	OH	44304	5/30/1996	TRIED TO POSITION FOR NON CANCER/ SAID USING ONLY FOR CANCER ASKED WHAT IF NEED MORE THAN 40MG SAID WOULD SWITCH, LEAVE EARLY GO TO MSC ADDRESSED TITRATION NEXT CALL SHOW CLINICAL TRIAL CEILING IS THE ISSUE SHOW POTENCY STUDIES
PLPMDL0800000001	FAIRVIEW PARK	OH	44126	5/30/1996	FOLLOW UP CALL ON THIS SURGEON WHO HAS WRITTEN FOR OXY.... A VASCULAR SURGEON. HE HAS USED IT POST SURGICALLY.....SAID THE FEATURE WAS THE Q12H THAT CAUSED HIM TO WRITE.....
PLPMDL0800000001	MAPLE HTS	OH	44137	5/31/1996	HE IS STILL HESITANT SO I FOCUSED ON THE NON CANCER DATA. BRIEFLY WENT OVER THE CESSATION AND ABUSE DATA AS WELL.INTRD THE NEW LITERATURE FOR THEOP.NEED TO FIND IF ASTHMA OR COPD IS MORE PROMINENT
PLPMDL0800000001	WESTLAKE	OH	44145	5/31/1996	DR ROMEO DIAZ IS DEFINATLY ABOARD THE OXY PLANE.....I'LL BE LOOKING FOR HIS SCRIPTS VERY SOON.....
PLPMDL0800000001	BRECKSVILLE	OH	44141	6/5/1996	WORKING ON GERARDO TO GET RECOM TO FLEMING

PPLPMDL0800000001	PARMA	OH	44134	5/31/1996	SHE IS PRETTY REMARKABLE.HER FAVORITE DOSE OF MSC IS THE 15MG BECAUSE WHEN A PAT TAKES 3 T3'S, SHE CONVERTS TO MSC. FOCUSED ON DOSING AND INVASIVENESS OF THE OXY TO TRY TO GET HER TO ORDER AND TRY SHE IS FAMILIAR W DR AGDINBERG.HER ORDER SPECIALIZES IN THE CARE FOR TERMINAL PAT.NEED TO FIND WHAT SHE USES FOR BREAKTHRU AND SHE IS FAMILIAR W ROXINAL
PPLPMDL0800000001	OAKWOOD VILLAGE	OH	44146	5/31/1996	HE APPRECIATED THE LIST OF STOCKING.INTROED THE UNI DATA BUT DID NOT FIND IF ASK OR COPD IS PROMINENT.OXY IS GOING SLOWLY EVEN THOUGH HE GAVE GOOD FEEDBACK.TALK MORE ABOUT PAT TYPES AND WHERE TO USE
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	5/31/1996	WENT OVER THE INFO THAT I FOUND OUT AT THE PHARMACY LEVEL ABOUT CALLING AND NOT SAYING THAT THEY HAVE IN STOCK
PPLPMDL0800000001	CLEVELAND	OH	44134	5/31/1996	MIKE IS GETTING SOME OXY FROM LUNDEEN AND COMMNETED ON HOW HE NEVER HAS USED C2'S SO I WENT OVER THE DATA TO MAKE HIM FEEL MORE COMFORTABLE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	5/31/1996	TALKED ABOUT WHAT HAPPENS WHEN SOMEONE CALLS TO SEE IF OXY IS STOCKED
PPLPMDL0800000001	WARRENSVILLE HEIGHTS	OH	44122	5/31/1996	GAVE THE PAIN CLINIC INFO ABOUT THE RPH AND PHONE CALLS
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	5/31/1996	TRYING TO STRAIGHTEN OUT THEIR STOCKING
PPLPMDL0800000001	CLEVELAND	OH	44122	5/31/1996	NICE FIRST TALK.HE IS VERY INTERESTING.JUST INTROED OXY AND DID NOT GET A CHANCE TO FIND HIS PHILOSOPIES OR WHAT KIND OF PAIN HE IS TREATING.WENT OVER DEL SYS AND Q4 VS Q12.NEED TO GET MORE INVOLVED WITH SEN AND GET HIM A PROTOCOL
PPLPMDL0800000001	CLEVELAND	OH	44119	6/3/1996	WANTED MORE LVEY BOOKS/WANTS TO SET UP SPKR-NO TIME UNTIL 6/18.HAPPY W/OXY
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	6/3/1996	TRYING TO GET BETTER TIME IS THE FIRST PRIORITY.HE IS AWARE OF OXY BUT IT MIGHT BE A GOOD IDEA TO GET HIM TO DAW HIS MSC.
PPLPMDL0800000001	RICHMOND HTS	OH	44143	6/3/1996	GETTING USED TO IT/PROBLEM IS PTS SAY IT DOESN'T WORK LIKE PERCOCET/KEEPS EXPLAINING TO THEM/SO FAR SO GOOD.WILL CONT TO USE. SAYS HAS 4-5 PTS ON IT.
PPLPMDL0800000001	CLEVELAND	OH	44117	6/3/1996	QUICK AT WINDOW/STILL USING/HAS 6-7 PTS ON IT HE SAID/NOT AS LEARY ANYMORE
PPLPMDL0800000001	PARMA HEIGHTS	OH	44130	6/3/1996	ED PREFERS PERI COLACE BUT I COULD NOT FIND IN THE STORE
PPLPMDL0800000001	CLEVELAND	OH	44130	6/3/1996	HE KNOWS BOB AND WE SET THURSDAY FOR A SIT DOWN.NEED TO FIND WHAT KINDS AND HIS THEORY FOR PAIN MGMT
PPLPMDL0800000001	OLON	OH	44139	6/3/1996	QUICK AT THE WINDOW.HE IS STILL USING ALOT OF THE FIXED COMBOS.SOMETHING IS UP WITH HIM NOT TAKING APPTS ANYMORE
PPLPMDL0800000001	CLEVELAND	OH	44112	6/3/1996	MAKING ARRANGEMENTS FOR JULY INSERVICE FOR RESIDENTS.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/6/1996	TRYING TO FOLLOW UP WITH DR FLEMING TO LET HER KNOW WHERE THE SEN STANDS
PPLPMDL0800000001	PARMA	OH	44129	6/3/1996	HE HAS 5 PATIENTS STARTED. ONE LADY HAS MULTIPLE PROBLEMS BUT HE DISC USE WHEN SHE WHACKED OUT.SHE WAS ON SEVERAL OTHER AGENTS.ONE ELDERLY MAN DISC BUT OTHERS ARE DOING WELL TALKED ABOUT ABUSE DATA AND HOW DEL SYSTEM MAKES IT LIKE A DEFERENT AGENT WITH OUT THE TRADITIONAL C2 HANGUPS.INTROED THE OA STUDY
PPLPMDL0800000001	EUCUID	OH	44119	6/3/1996	NICE BUT SCATTER BRAIN/MANY PTS ON OXY/SAYS ITS BECOMING THE MAINSTAY AT HOSPICE/ND TO DISCUSS TITRATING TOHIGHER LEVELS NX TIME.
PPLPMDL0800000001	GARFIELD HTS	OH	44125	6/4/1996	FOCUS ON OXY AND KEEP IT MAJOR LEAGUE SIMPLE
PPLPMDL0800000001	GARFIELD HTS	OH	44125	6/4/1996	FOLLOWED UP W BIMAL TO SEE IF WHAT KARL IS TELLING ME IS ACCURATE
PPLPMDL0800000001	CLEVELAND	OH	44106	6/4/1996	TALKED TO HIM ABOUT NOT BEING ABLE TO GET BOOK.MAYBE ALTERNATIVE WAYS.HE HAS SEVERAL PAT ON OXY NOW.
PPLPMDL0800000001	LYNDHURST	OH	44124	6/4/1996	HE IS STILL VERY HESITANT TO USE OXY.TRY GETTING MATERIAL FROM IRICK TO EASE HIS LITGATED PAST
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/4/1996	SEEING HIM OFTEN IS A GOOD REMINDER.CONSISTENCY WILL HELP
PPLPMDL0800000001	AKRON	OH	44309	6/5/1996	DR FLNN AND RABN OXY. AND PHARMACY
PPLPMDL0800000001	CLEVELAND	OH	44109	6/7/1996	QUICK REMIND THRU WINDOW/SAYS USING-NEED MORE TIME
PPLPMDL0800000001	BARBERTON	OH	44203	6/5/1996	SPOKE WITH HIM MOMENTARILY AT WINDOW. DISCUSSED OXYCONTIN FOR HIS PATIENTS TAKING COMBOS. FOLLOW WITH PROBE FOR HIS OPIOID USAGE.
PPLPMDL0800000001	AKRON	OH	44303	6/5/1996	GAVE ME THE TIME TODAY, SHOWED STUDIES WANT TO USE IN NON CN POST OP
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/5/1996	HE HAS NOT HAD ANY PAT'S LATELY.HE SHOULD HAVE A FAIR SHARE OF UNI POTENTIAL BUT HE IS USING SLO BID
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	6/10/1996	HE USUALLY INITIATES IN THE MORNING AND LIKES THE COMPLIANCE FACTOR.WENT OVER THE TIMING ISSUE AND WHY IT IS IMP.STRESSED LUNG FUNCTION AND NOT A INC IS SE.KEEP WORKING ON THE TIMING ISSUE
PPLPMDL0800000001	PARMA	OH	44129	6/10/1996	WENT OVER THE FOOD ISSUE AND SHOWED THE SLIM JIM.ALSO LEFT THE ASTHMA POSTERS AND HE LIKED THOSE ALSO LEFT OTHER UNI POSTERS.
PPLPMDL0800000001	PARMA	OH	44129	6/10/1996	HE SAYS HE LIKES TO USE THEOP A LOT.THEODUR.TALKED ABOUT TIMING AND BENEFITS OF UNI.EVEN MENTIONED GENERIC ISSUE AND COMPLIANCE
PPLPMDL0800000001	AKRON	OH	44309	6/5/1996	SHOWED FDA INDICATION, FIRST AND LOWDOSE ASKED WHAT IS REL POTENCY MSC, SHOWED POTENCY STUDIES AND OXYIR WENT TO NURSES AND ASKED TO USE
PPLPMDL0800000001	WALTON HILLS	OH	44146	6/5/1996	HE HAS THE POTENTIAL TO USE OXY FOR SEVERAL WEEKS OVER T3.HE IS APPRECIATIVE OF THE UNI FOR HIS SON.IF HE WILL USE OXY IT IS NO BIG DEAL TO GET HIM UNI
PPLPMDL0800000001	CLEVELAND	OH	44122	6/10/1996	WENT OVER TIMING AND HOW GIVING AT NIGHT CAN BE A BENEFIT. HE SAID THAT HE RARELY SEES ANY NOCTURNAL SYMPTOMS.WENT OVER MARTIN
PPLPMDL0800000001	AKRON	OH	44304	6/5/1996	MAINTENANCE OF THERAPY AFTER 40 MG SIZE AND ABILITY TO SWA AT LEAST S AT ONCE
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/5/1996	HE WAS VERY POSITIVE ABOUT FEEDBACK FROM THE PROGRAM.HIS MAIN DRAWBACK CONTINUES TO BE SE AND HE SAID THAT THE GUY WHO GAVE PHARMACOLOGY PRESENTATION HELPED W THAT.THOUGHT THE HOTEL WAS JUST GREAT
PPLPMDL0800000001	CLEVELAND	OH	44132	6/5/1996	DEF POSITIONING IT W/MSC/WONT START PTS ON L/A RIGHT AWAY- USES DARV-N 100 AND TYL3-FIRST-THEN MAY CONSIDER OXY.RIGHT NOW HAS TRIED ON PERC PTS.GOOD SO FAR.REALLY STRESSED EARLY USE-KEEP PUSHING FOR THIS.
PPLPMDL0800000001	AKRON	OH	44304	6/5/1996	ASKED ME IF I NEEDED SPEAKER FOR PH TCH LECTURE AGREED TO DO IT, DISCUSSED ABILITY TO USE OXY FIRST SAFETY IN NON CANCER
PPLPMDL0800000001	EUCUID	OH	44119	6/5/1996	NOT MUCH POTENTIAL I DON'T THINK/DOES LOW-BACK PAIN BUT VERY CONCERNED ABOUT ABUSE-HAD BAD EXPERIENCE W/PERCODAN. F/U 1 MORE TIME.
PPLPMDL0800000001	NORTHFIELD	OH	44067	6/5/1996	MAKING PROGRESS.WORKING W MARTY TO GET HIM MORE COMFORTABLE WENT OVER THE OA STUDY IN THE BIG SALES AID AND TALKED ABOUT CESSATION AND ABUSE DATA.
PPLPMDL0800000001	PARMA	OH	44129	6/11/1996	HE IS NOT USING THEOPH FIRST LINE AND DOES NOT CONSIDER IT AS EFFECTIVE AS THE INHALERS.NEED TO GIVE KARPEL AND TALK ABOUT ADVANTAGES OF COMBO THEORY
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/11/1996	HE WAS MORE IMPRESSED W THE SEN THAN HTE UNI.HE SIA'S THAT HE USES SOME UNI AND QD THEOP BUT OFFERS LITTLE OTHER INFO. TRY GETTING LITERATURE TO SEE IF CAN MAKE A DIFFERENCE AND MAYBE TRY TO USE THE SEN AS AN IN
PPLPMDL0800000001	CLEVELAND	OH	44106	6/6/1996	THESE RESIDENTS ARE VERY INTUNED WITH WHAT THE OTHERS IN THE HOSP ARE DOING SO KEEP THE OXY IR THEN SWITCH STRATEGY FOR THEM AS WELL
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/6/1996	SAW AT TEH HOSP.INTROED OXY IR FIRST FOLLOW UP TO SEE WHERE IT CAN LEAD
PPLPMDL0800000001	CLEVELAND	OH	44109	6/6/1996	DIDN'T ATTEND LUNCH/WENT UP TO HER OFC AFTER/VERY BUSY/SD CAN'T TALK RIGHT NOW BUT THAT OXY "SEEMS TO BE WORKING"/I ASKED FOR AN APPT/SHE SD TRY IN AUGUST!!
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/11/1996	HE SEES ABOUT 35%NOCTURNAL AND HE LIKES TO USE UNI.IT IS IMPORTANT TO GET STOCKED AND GET AHEAD OF THE SAMPLES.UNI- DUR TAKING MY SPOT ON SHELF SO WILL NEED TO GET PROPER SPACE
PPLPMDL0800000001	CLEVELAND	OH	44106	6/6/1996	NOT SURE IF HE WILL BE A OXY TARGET SO CHECK DATA TO CONFIRM
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/11/1996	TRYING TO BUILD ON FIRST MEETING.GETTING MORE FAMILIAR W THEOPTH BUT WILL NEED TO WORK ON TIMING AND WHY UNI SHOULD BE TAKEN AT NIGHT
PPLPMDL0800000001	CLEVELAND	OH	44113	6/6/1996	JUST PUT PT ON OXY A FEW MIN AGO/SO FAR SO GOOD/TRYING TO CONVERT ALL PERC PTS
PPLPMDL0800000001	CLEVELAND	OH	44121	6/11/1996	LEFT POSTERS AND THE KIDNEY REPRINT.HE TALKED OF HARRY LAZZURUS.TRY TO GET HIM A SPEAKER PROGRAM
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	6/11/1996	TALKED ABOUT THE MARTIN ART BEING A THROW A WAY JOURNAL. FOLLOW UP WITH KIDNEY AND ASK IF THAT IS A BETTER SOURCE. THE FACT THAT HE IS SAYING ANYTHING IS A START.
PPLPMDL0800000001	CLEVELAND	OH	44109	6/6/1996	LOVES OXY!!THAS 10-12 PTS ON NOW/GOING REALLY WELL/ONLY 1 PT HAD PROBLEMS W/PRURITIS/NO BIG DEAL/THINKS ITS GREAT DRUG
PPLPMDL0800000001	PARMA	OH	44129	6/11/1996	GAVE PRICES FOR GENERIC PERC
PPLPMDL0800000001	AKRON	OH	44313	6/11/1996	SENKOT DETAIL
PPLPMDL0800000001	AKRON	OH	44320	6/11/1996	SAMPLED DOC STILL SAYING YES, YES NEED TO SPARK MEMORY SOME HOW DISCUSS WITH SCOTT
PPLPMDL0800000001	CLEVELAND	OH	44109	6/6/1996	SAYS HAS PTS ON IT AND ITS GOING WELL/VERY AMIABLE BUT CANT GET HIM TO TALK ABOUT WHAT HES DOING/ASK SPECIFIC PTS NX
PPLPMDL0800000001	CLEVELAND	OH	44130	6/6/1996	HE HAS SOME FUNNY THEORVIES ABOUT PAIN MGMT.FEELS THE SALICILATES ARE BETTER PAIN RELIEVER BECAUSE OF HOW THEY WORK ON THE BRAIN.NICE GUY SOME CONSISTNECY MAY PAY OFF. SEE IF ANY GIVE AWAYS WILL HELP
PPLPMDL0800000001	CLEVELAND	OH	44113	6/6/1996	QUICK IN HALL OUTSIDE OR/SERVICE CALL/GAVE PEN/SAYS OXY WORKING WELL
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	6/12/1996	LEFT KARPEL
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	6/12/1996	NEED TO MAKE PHARMACY A PRIORITY AND FIND HOW TO GET OXY ON FORM.WILL HAVE HELP FROM THOTA AND HOPEFULLY DICKMAN
PPLPMDL0800000001	CLEVELAND	OH	44106	6/6/1996	TRYING TO FOLLOW UP AND MADE ANOTHER APPT
PPLPMDL0800000001	CLEVELAND	OH	44106	6/6/1996	TRIED TO PAGE BOB WITH NO LUCK.ALSO TRIED TO MAKE APPT WITH GINA BUT EVEN THOUGH I SAW HER SHE SAID TO CALL APPT ARE ON T AND TH
PPLPMDL0800000001	CLEVELAND	OH	44113	6/6/1996	LEAVING FOR JAPAN BUT SAYS HAS HAD PTS ON OXY FROM OTHER DOCS AND IT IS WORKING WELL/SAYS HAS SEVERAL PTS ON MSC
PPLPMDL0800000001	CLEVELAND	OH	44113	6/6/1996	SAW IN OR/SAYS HAS SEVERAL PTS ON OXY/STILL EQUATING IT W/MSC/NOT AS COMFORABLE YET BUT GETTING THERE/SAYS GETTING ALL STEFFEE PTS AND PUTTING THEM ON OXY 1 BY 1
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	6/6/1996	HE HAS CLOSED MARYMOURNE OFFICE.HE WILL BE TAKING APPTS AT THE HOSP
PPLPMDL0800000001	CLEVELAND	OH	44109	6/6/1996	WONT GO TO P AND T UNLESS REALLY NEED HER/SAYS TO TALK TO DR CRUM NEXT WEEK WHEN HE'S BACK FORM VACATION/HE IS NEW TO THE PT COMMITTEE AND WILL SURELY HELP/HAVE SEVRAL PTS ON/STILL USING SOME DURJA/ADDRESS THIS NX/ON SOME PTS SHE IS USING THEM TOGETHER! CONVERTED SOME PT WHILE I WAS THERE SAYS 1 PT PHCY SD NOT COVERED ON MEDICAID
PPLPMDL0800000001	CLEVELAND	OH	44102	6/12/1996	LONG TIME SINCE SEEN IM/STILL USES SOME UNI-NEEDED REFRESED
PPLPMDL0800000001	AKRON	OH	44319	6/6/1996	PROBED FOR HIS COMBO USAGE. SAID HE IS USING MAINLY T111 AND PERCOCET FOR SHORT TERM PAIN. DISCUSSED OXY PLACE AS LOWER ABUSE AND BETTER PAIN CONTROL. STILL MAIN OBJECTION IS C11 CLASSIFICATION. FOLLOW WITH DISCUSSION ON STATE PHARMACY LOOKING AT TABLET NUMBERS AND FOLLOWING PATIENTS ON MONTHLY BASIS.
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/7/1996	HE IS FINALLY UNDERSTANDING DIFFERENCE BETWEEN MSC AND OXY.NEED TO GET HIS HELP I NGETTING THE INSERVICE FOR 3 WEST.OXY IS UP FOR FORMULARY AT SOUTHWEST
PPLPMDL0800000001	MIDDLEBERG HTS	OH	44130	6/7/1996	MOST OF HIS STRONG OPIOIDS COMES WHEN HE FILLS IN FOR OTHER DOCS.NEED TO KEEP THINGS SIMPLE AND HE ALSO DOES SOME THEOP BUS WITH MOST OF IT BEING GENERIC
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	6/12/1996	SAW AT TEH WINDOW.TRYING TO INC BY LEAVING LITERATURE AND LETTERS
PPLPMDL0800000001	BROOKLYN	OH	44144	6/7/1996	NOT GOOD DAY/BUSY AND TALKED BRIEFLY THRU WINDOW/GAVE INFO COME BACK
PPLPMDL0800000001	CLEVELAND	OH	44119	6/7/1996	REALLY A JERK/HAS OXY USED ONCE/SAYS NO ONE NDS IT RIGHT NOW WHAT DOES HE MEAN BY THIS?RESERVING FOR LATER USE.DO LUNCH
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/7/1996	THEY ARE STILL USING MSC BRAND.TLAKED ABOUT HOW TO PLACE OXY.FOLLOW UP TO SEE RESULTS



PLPMDL0080000001	LYNDHURST	OH	44124	6/7/1996	DID NOT GET ALOT OF TIME.ASKED ABOUT FORM AND WE MADE APPT GET HIM SOMETHING TO CONGRATULATE ON PASSING HIS BDS.
PLPMDL0080000001	CLEVELAND	OH	44130	6/7/1996	GETTING TIME WHIT HIM IS THE BEST KEY.HE KNOWS THAT I AM LEAVING LITERATURE BUT HAS NOT MAKE A BIG IMPACT.HE DOES KNOW WHAT TO USE IT FOR AND WHERE.
PLPMDL0080000001	CLEVELAND	OH	44106	6/7/1996	HE GOT CALLED TO AN EMERGENCY.STARTED ON THE STORY FOR STABILITY AND ABILITY TO TITRATE IN BOTH DIR.WORK ON OXY BEING EASIEST DECISION HE CAN MAKE
PLPMDL0080000001	EUCLED	OH	44119	6/7/1996	SAYS PT RECENTLY PUTON OXY DOING WELL.ND TO DISCUSS W/HER WHAT SHE WILL DO AFTER 40Q12H.ALSO DISCUSS DURA USE W/OXY
PLPMDL0080000001	CLEVELAND	OH	44106	6/9/1996	THEY ARE BEGING TO USE AND GETTING A LITTLE MORE FAM. WORKING ON STABLE THEME W ABILITY TO GO IN BOTH DIRECTIONS
PLPMDL0080000001	AKRON	OH	44307	6/10/1996	VNS HOSPICE LUNCH WITH SHIRLEY GREAT LUNCH
PLPMDL0080000001	AKRON	OH	44313	6/10/1996	NON CANCER ONLY USING IN CANCER AT CARE CENTER, SUGGESTED USING FOR OTHER MOD TO SEV NEEDS MORE WORK
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/10/1996	GETTING OXY BUSINESS FROM SOUTHPOINTE AND ROSS WITH SOME FROM HERNANDEZ.DID GET A CALL FOR THE 40 BUT DID NOT ORDER YET
PLPMDL0080000001	TALLMADGE	OH	44278	6/10/1996	SHOWED DOC WHEN FIRST CAME IN OFFICE, INDICATION INSTEAD OF DURAGESIC
PLPMDL0080000001	AKRON	OH	44320	6/10/1996	MET W SHIRLEY, TRIP
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/10/1996	TODD TOOK TO THE CHILDRENS SYRUP AND SAID THAT THE SAMPLES OF SEN S DID VERY WELL.CONTINUE W THE SAM TO GUAGE MOVEMENT
PLPMDL0080000001	AKRON	OH	44312	6/10/1996	DOC WORRIED ABOUT DOCUMENTATION NON CANCER, DISCUSSED CONTROL BEING BETTER WITH Q12 DOSNG THAN Q4H.
PLPMDL0080000001	BARBERTON	OH	44203	6/14/1996	QUICK WINDOW DETAIL WITH MENTIONS ON BOTH PRODUCTS. LEFT FILE CARDS. PROBE ON WHERE HE USES BID OVER ONCE PER DAY THEO AND WHEN HE GOES TO OPIOIDS.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	6/11/1996	KEEPING W THE NON MALIGNANT DATA IS HELPING TO GET MORE BUSINESS.HE STILL USES ALOT OF THE FIXED COMBOS.HE IS GIVING GOOD FEEDBACK.SHOW THE AVERAGE DOSE FOR NON MALIGNANT BECASUE HE IS A LITTLE HES TO GO PAST 40
PLPMDL0080000001	CLEVELAND	OH	44111	6/14/1996	SPONSORED LUNCH FOR TUMOR CONFERENCE
PLPMDL0080000001	AKRON	OH	44333	6/11/1996	FEEDBACK PATIENTS REALLY LIKING PRODUCT WILL ONLY WRITE 10MG STRENGTHS, NEED TO SHOW IN LOW BACK OPIOID NAIVE 20Q 12
PLPMDL0080000001	CLEVELAND	OH	44113	6/11/1996	NO ONE TAT NEEDS IT RIGT NOW.WON'T TAKE PTS OFF PATC UNLESS PROBLEM.RESTATED BEN OF OXY /SAYS E KNOWS BUT NO ONE RIGT NO
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	ATS SUPPLEMENT. COPD FALL IN OVERNIGHT LUNG FUNCTION UNIPHYL QD NIGHT DOSING AND KARPEL
PLPMDL0080000001	AKRON	OH	44433	6/11/1996	DOC USING IN NON CANCER AND CANCER, LIKES PRODUCT USING 20MG STRENGTH ONCE A DAY AND NON STEROIDAL WHEN PAIN IS NOT EXCABR SHOWED HIM LAX PROTO SAID WILL USE BUCKETS OF IT
PLPMDL0080000001	AKRON	OH	44313	6/11/1996	WENT OVER WITH DOC CESSATION OF THERAPY AND HOW SAFE LONG TM THERAPY IS WITH DRUG NEEDS MORE REINFORCING KIM IS REALLY DOING A GREAT JOB
PLPMDL0080000001	PARMA	OH	44129	6/11/1996	HE IS GIVING GOOD DEEDBACK FOR THE PATS THAT HE HAS INIL. PRICE HAS BEEN AN ISSUE SO I GOT HIM A COMPARISON FROM TARGE HE WAS SURPRISED AT THE PERC PRICING AND SAID THAT HE WILL CONTINUE TO
PLPMDL0080000001	AKRON	OH	44312	6/11/1996	OK, INSERT HIGHLIGHT NONCANCER AND IF CANCER OCCURS,
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	COPD ATS SUPPLEMENT DISCUSSED NIGHT TIME DROPS IN FEV PVC UNI AT NIGHT
PLPMDL0080000001	AKRON	OH	44304	6/11/1996	BROUGHT IN LAX PROTOCOL OF BURICK/ LKED IT WANTS ONE FOR HER SUGGESTED USE IN ALL OXY USE ESPECIALLY WHEN TITRATING OXY
PLPMDL0080000001	FAIRLAWN	OH	44313	6/11/1996	DISCUSSED W DOC LAX PROTOCOL, WHEN TITRATING OXY, USING SOME 40MG TABS DOES HAVE LEVELS OF ANALGESIA/ OPIOID USE NEED TO GET HIM TO USE FIRST/
PLPMDL0080000001	CLEVELAND	OH	44113	6/12/1996	LEARY STILL BUT INT.DISC BENEFITS AGAIN.NX-PUS FOR PERC PTS AND VIC.
PLPMDL0080000001	CLEVELAND	OH	44113	6/12/1996	PT DOING WELL EXCEPT CONSTIPATED/DISCUSSED SE ISSUE SAYS WILL USE MORE
PLPMDL0080000001	CLEVELAND	OH	44113	6/12/1996	INITIAL CALL/VERY INT /SD WD LOOK IT OVER MORE WEN AS TIME
PLPMDL0080000001	INDEPENDENCE	OH	44131	6/12/1996	STILL HAS NOT USED OXY TRYING TO MAKE IT SIMPLE BUT MAY WANT TO JUST SHOW NON CA DATA
PLPMDL0080000001	CLEVELAND	OH	44106	6/14/1996	TALKED TO RUEBEN AND HE SAID THAT HE GOT HIS EQUIPMENT.TRIED TO ASK ABOUT BETASEPT AND HE DIRECTED ME TO JAN.FOLLOW UP WITH HER TO GET HER FEEDBACK
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/12/1996	NOT SEING ALOT OF ACTION FROM BOSWELL.NEED TO PROBE BETTER
PLPMDL0080000001	CLEVELAND	OH	44106	6/12/1996	TRYING TO KEEP THE INSERVICE FRESH IN HIS MIND.MADE AN APPT TO GET BETTER TIME.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	6/12/1996	HE NEEDS TO BE TAKEN OFF THE CORE LIST.HE WILL ONLY SIGN AT THE WINDOW AAD WILL NOT GIVE ENOUGH TIME.TRY TO SEE IN HOSPITAL SETTING
PLPMDL0080000001	GATES MILLS	OH	44040	6/12/1996	REALLY LIKES IT .PUS FOR EARLIER USE NX TIME AND ASK WAT WD E DO AFTER 40MG?
PLPMDL0080000001	CLEVELAND	OH	44113	6/12/1996	SAYS OSPITAL LET IM USE IT.VERY APPY SO FAR.SEEES LOTS OF BENEFITS OVER MORPINE.
PLPMDL0080000001	LAKEWOOD	OH	44107	6/17/1996	INT IN UNIDUR LATELY/DISCUSSED THIS.SAYS TOO MANY TO USE NOW-WILL PROBABLY STICK WIT UNJ/GETS GOOD RESULTS
PLPMDL0080000001	LAKEWOOD	OH	44107	6/12/1996	NO PTS YET BUT SAYS DEF WILL/ASN'T GOTTEN AROUND TO IT.
PLPMDL0080000001	LYNDHURST	OH	44124	6/12/1996	HE GAVE NO HESITATION WHEN ASKED FOR HELP TO PUT OXY ON FORMULARY.HE ASKED HOW TO GO ABOUT IT.WILL NEED TO GET TO DICKMAN AND DO THE SAME.WENT OVER OA STUDY AND HE COMMENT W POSITIVE FEEDBACK.TRY TO GET MORE SPECIFIC W DOSING TO SEE HOW HIGH HE IS GOING
PLPMDL0080000001	CLEVELAND	OH	44195	6/13/1996	REQUESTED IT AGAIN FOR AN INPT AND GOT IT.REALLY WANTS IT ON FORMULARY.IS PURSUING TIS
PLPMDL0080000001	BEACHWOOD	OH	44122	6/13/1996	TALKED ABOUT POTENCY AND WENT OVER THE CLINICAL.ALSO WENT OVER INVASIVENESS AND FIRST PASS EFFECT.HE SHOWS UP AS HARDLY USING ANY FIXED COMBOS.GOT HIM TO COMMIT TO USING AND HIS MAJOR CONCERN WAS COST
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/13/1996	GOT HTE INFO ON IMP RPH IN THE PHARM.NEED TO CALL TO MAKE APPT.ALSO NEED TO FIND ANYTHING ABOUT BETA AND BETASEPT FROM THEIR HOME OFFICE
PLPMDL0080000001	BEACHWOOD	OH	44122	6/13/1996	TRYING TO ADDRESS THE POTENCY ISSUE.LEFT THE NEW CLINICLA AND SHE WAS SAYING SOME THINGS ABOUT IT NOT BEING EFFICAC. NEED TO GET MORE SPECIFIC W THOSE DETAILS AND SEE HOW SHE REACTS TO THE NEW MATERIAL
PLPMDL0080000001	CLEVELAND	OH	44195	6/13/1996	SAYS STILL USING A LOT OF OXY.AS PT IN ASTABULA ON IT AND DOING WELL.ND TO DO ANOTER REFRESER LUNC FOR PAIN MGMT.
PLPMDL0080000001	WARRENSVILLE HT	OH	44128	6/13/1996	HE HAS ORDERED IN AND GETTING FROM MARSH HERNANDEZ AND SOMEONE ELSE WHOM MR DAVIS COULD NOT FIND
PLPMDL0080000001	CLEVELAND	OH	44106	6/17/1996	TALKED TO JAN AND MADE APPT TO GIVE FULL DETAIL FOR SCRUBS. THEY USE UHC FOR PRICING AND SHE IS PROBABLY MORE FAMILIAR WITH SCRUBS THAN SHE LEADS ON TO BE.
PLPMDL0080000001	CLEVELAND	OH	44114	6/13/1996	GREAT CALL!!VERY INT IN OXY.SAYS GREAT COICE-PROBLEM IS E DISPENSES VIC FROM OFC-BUT STILL AS MANY PTS TAT WOULD BE GREAT FOR OXY
PLPMDL0080000001	INDEPENDENCE	OH	44131	6/13/1996	GREAT INSERVICE.PLACED OXY VS THE OTHER FIXED COMBOS AND GAYLE SAID THAT SHE WOULD TRACK BOTH MSC AND OXY TO WHAT KINDS OF GAINS THERE WILL BE
PLPMDL0080000001	CLEVELAND	OH	44132	6/13/1996	GREAT!! AS A COUPLE PTS NOW ON IT AND DOING WELL.TRIED TO DISCUSS EARLIER USE AGAIN/ITS GETTING TROUG TO IM
PLPMDL0080000001	BEACHWOOD	OH	44122	6/13/1996	FREQUENCY IS A KEY HERE BECAUSE HE HAS A HARD TIME REMEMBERG ANYTHING NEW.HAS NOT TRIED BUT AGAIN SAID HE WOULD.NEED TO GET THAT FIRST PAT.PRICING MAY HELP PUSH OVER THE EDGE
PLPMDL0080000001	BEACHWOOD	OH	44122	6/13/1996	TRYING TO GET HIM TO UNDERSTAND IS DIFFICULT BECAUSE OF THE LACK OF TIME THAT HE GIVES.HOPEFULLY LITERATURE WILL HELP
PLPMDL0080000001	CLEVELAND	OH	44128	6/13/1996	HE HAS INIT W A SICKLER.WORKING ON GETTING HIM MORE FAMILIAR SO HE CAN EXPAND HIS USE.NOT SURE HOW HE IS TAKING TO THE LITERATURE THAT IS LEFT BEHIND W UNIL.NEED TO FIND A WAY TO GET THAT INFO IN QUICKLY BEFORE HE SCOOTs BACK TO WORK
PLPMDL0080000001	AKRON	OH	44309	6/14/1996	USING MORE AND MORE OXY ON FLOOR , MARQ, MUBASH USING MORE WANTS INSERVICE
PLPMDL0080000001	CLEVELAND	OH	44111	6/14/1996	SAYS WILL DEF USE AD BETTER DISCUSSION TODAY.PRESENTED ALL FACTS AND BENEFITS.SD JUST ASN'T TAKEN TE TIME TO RX IT BUT WILL
PLPMDL0080000001	WESTLAKE	OH	44145	6/14/1996	2 SCRIPTS FOR OXY AFTER JUST THE 1ST CALL LAST WEEK..... DR DIAZ ROASTED ME BECAUSE A DRUGSTORE DIDN'T HAVE THE 20MG STRENGTH .....HE TOLD THEM TO GET ON THE BALL.....
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/14/1996	HE HAS OPENED AN OFFICE IN BEACHWOOD AT 26900 CED AND HE IS THERE ON FRI AFT.HAS A LOT OF FILL IN DOCS DURING THE WEEK
PLPMDL0080000001	E CLEVELAND	OH	44112	6/14/1996	CONSISTENCY WILL BE VERY IMPORTANT HERE. HE HAS GOOD POTENTIAL.KEEP OXY SIMPLE AND ALWAYS GO OVER THE NON CA DATA AND SHOW BETTER TIMING W UNI
PLPMDL0080000001	CLEVELAND	OH	44106	6/14/1996	SAW IN THE HALLWAY.AGRES ABOUT DEL SYS BENEFITS BUT HAS NOT REMEMBERED.NEED TO DO A BETTER JOB AT LEAVING LIT AT HIS OFFICE
PLPMDL0080000001	CUYAHOGA FLS	OH	44223	6/14/1996	HE SEEMS WORTHY OF BEING A CORE.HE TREATS FAIR AMOUNT OF CHRONIC BUT FEELS MORE COMFORTABLE W FIXED COMBOS.HE TREATS A LOT MORE COPD THAN ASTHMA
PLPMDL0080000001	CLEVELAND	OH	44111	6/14/1996	QUICK BUT LIKES IT ALOT IS USING SOME INPATIENT.LOVED PEN. AS SEVERAL OSPICE PTS
PLPMDL0080000001	CLEVELAND	OH	44106	6/14/1996	SAW AT THE HOSPITAL TRYING T OGET INIT W OXY IR BECAUSE OF THE COST.NOT MUCH INTEREST SO FAR IN CONTROLLED DEL SYS
PLPMDL0080000001	CLEVELAND	OH	44111	6/14/1996	SD AS 2 PTS ON IT AND SO FAR SO GOOD.TOO QUIET
PLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	6/14/1996	LEFT THE LITERATURE AND TALKED A LITTLE ABOUT POTENCY.HE IS STILL VERY QUIET AND HOPEFULLY HE WILL OPEN UP A LITTLE WITH MORE TIME
PLPMDL0080000001	AKRON	OH	44319	6/14/1996	NO STARTS HAVING HARD TIME REMEMBERING. ALSO CONCERNED WITH C11 DISC. REMINDED ON PLACEMENT OF OXY. FOLLOW WITH DISC. OF PHARMACY BOARD AND TABLET NUMBERS AS WELL AS SEEING PAT. EACH MONTH.
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	DOC BUSY ONLY ABLE TO SHOW SIDE EFFECTS DECREASING OVER TIME NEED TO FIND OUT LEVEL AT WHICH HE WOULD LEAVE PRODUCT
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	SCRIPS REALLY PICKED UP SINCE MEDICAID/ AND LAX PROTOC
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	SHOWED DOC SIDE EFFECT PROFILE/AND TIME SEEMS TO BE A GOOD BALANCE OF ANALGESIA AND FUNCTION
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	SINCE MEDICAID SEEING MORE DEMAND FOR PRODUCT
PLPMDL0080000001	AKRON	OH	44304	6/14/1996	REINFORCING TITRATION OVER TIME /HAS GOOD GRASP OF JUST TIT OXY NEED TO FIND OUT AT WHAT POINT WOULD HE LEAVE OXY
PLPMDL0080000001	CLEVELAND	OH	44113	6/14/1996	JUST CONVERTED A PT FROM 200MCG DURA TO 80 Q12 OXY!! GETTING MORE USED TO IT AND USING MORE
PLPMDL0080000001	AKRON	OH	44309	6/14/1996	DOC HAS PATIENT ON 120 Q12 HAD SEVERE NAUSEA PRETTY COMFORT UNTIL CHEMO, THOUGHT IT WAS THE OXY. DEBBIE AND SUGGESTED COMP UNTIL NAUSEA GOES AWA
PLPMDL0080000001	CLEVELAND	OH	44104	6/17/1996	WALT HAS BOTH OXY AND IR IN STOCK.GETTING FROM METRO AND SOME FROM UH.WILL NEED TO FILL HIM IN ON PRODUCT WHEN HE IS NOT SO BUSY.SEE IF HE CAN HELP W RESIDENTS AT HOSPITAL
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/17/1996	NEED TO PIN HIM DOWN ON WHY HE HAS NOT USED.SEE IF IT IS JUST HABIT OR IF THERE ARE ANY HIDDEN OBJECTIONS.HE HAS THE POTENTIAL BUT NEED TO DECIDE ON HOW TO GET HIM OVER THE FENCE
PLPMDL0080000001	CLEVELAND	OH	44115	6/18/1996	DID ONC TEAM MTG LUNC
PLPMDL0080000001	BEACHWOOD	OH	44122	6/17/1996	SHE GAVE TO THE PAT THAT WAS VERY DIF TO TREAT BUT THE BEST PAT TO TRIAL.TALKED ABOUT GETTING MORE CANDIDATES.STAY WITH THE NON MAL DATA AND GET HER TO START ON ANOTHER PAT
PLPMDL0080000001	WESTLAKE	OH	44145	6/17/1996	REFER TO DR MASSOUGH CALL FOR DETAILS OF CALL TO CUNNINGHAM TOTALLY A SUPER CALL.....
PLPMDL0080000001	CLEVELAND	OH	44117	6/17/1996	SO FAR SO GOOD.GATTING USED TO IT AND MOST PTS LIKE IT.
PLPMDL0080000001	WESTLAKE	OH	44145	6/17/1996	DR VERY PLEASUED WITH OXY RESULTS.OUR CONVERSATION CENTERED IF HE UNDERSTOOD OUR THRUST OF "START WITH AND STAY WITH"... WHICH WE WANTED TO DEVELOP FOR THE ONCOLOGIST.....LEFT WITH BETTER UNDERSTANDING.....ALSO DISCUSSED SAME BRIEFLY WITH DR CUNNINGHAM.....TOTALLY A GOOD CALL.....

PPLPMDL0800000001	AKRON	OH	44319	6/18/1996	DISCUSSE HIS THEO USE AND SAID HE IS USING UNI AS MAIN THEO. PROBED FOR HIS USE OF OPIOIDS AFTER NSAIDS AND HE HAS USED MAINLY VICODIN AND ES. DISCUSSED OXY USE THERE AND HIS CONCERNS ARE ABUSE WITH OXYCODONE. ADDRESSED WITH LOWER PEAKS WITH OXY AND PATIENT SWITCHES FROM COMBOS. HE HAS PATIENT TAKING 100 TYLOX PER MONTH AND WILL SWITCH TO 10MG OXY Q12. FOLLOW PAT.
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	6/17/1996	DICK WAS REAL NICE. TALKED ABOUT SEN AND OXY. HIS C2 INV VERY MIN BUT THE STORE IS ONLY 4 WEEKS OLD. FOLLOW UP TO SEE IF ANY STOCKING
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/19/1996	MAY WANT TO DOWNGRADE FROM A CORE FINDING THAT THE ONLY REP HE REALLY TALKS TO IS THE CLARITAN GUY. LEFT THE ATS JOURNAL AND SLIM JIM. TRIED TO TALK TIMING VS HIS THEODOUR USE
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/17/1996	STILL HASN'T TRIED BUT SD IS DEFINITELY GOING TO WENT OVER BENEFITS AGAIN/THINKS GREAT IDEA JUST HASN'T TAKEN TIME TO TRY.
PPLPMDL0800000001	EUCLED	OH	44119	6/17/1996	STILL LEARNING BUT EXTREMELY HAPPY W/OXY ESP SINCE ITS SO EASY TO USE/DOESN'T KNOW A LOT ABOUT PAIN MGMT BUT IS LEARNING A LOT FROM AGNEBERG AND E LOVES IT.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/17/1996	SHE IS CONFUSED ABOUT WHERE THE DATA IS COMING FROM. SHE WILL BE GOING TO THE CLINIC IN A COUPLE OF WEEKS TO START HER GP PRACTICE. NEED TO FIND THE PROPER PERSON FOR THIS DATA. TRY CHRITOPHER OR OTHER WALSHES AT THE HOSPITAL
PPLPMDL0800000001	CLEVELAND	OH	44122	6/17/1996	MAY BE VERY IMPORTANT TO ALMOST START AT THE BEGINNING AS TO WHERE HE CAN USE AND WHEN TO USE HIS OBJECTIONS OF NOT BEING ABLE TO FIND DOES NOT HOLD UP ANY MORE. TRY TO GET A LITTLE MORE TIME TO FIND WHY HE HAS NOT GONE TO OXY SIGNIFICANTLY
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/17/1996	TRYING TO FIND NEW INFO FOR HIM NOW WILL BE A CHALLENGE. WENT OVER SE INFO IN FURTHER DETAIL AND THE OA STUDY BUT HE SAID THAT BOTH WERE COVERED AT THE PROGRAM. HE SAID THAT HE HAS INITIATED A SIGNIFICANTLY MORE AND IS GENERALLY HAPPY BUT HE IS STILL HESITANT ABOUT Q12 STATUS. AT LEAST SE DO NOT SEEM TO POSE MORE PROBLEMS. NT CEILING HOW HIGH
PPLPMDL0800000001	CLEVELAND	OH	44104	6/17/1996	WENT OVER THE DEL SYS AND TRIED TO KEEP IT VERY SIMPLE WITH SHOWING HIM THE NON CA DATA AND DRUG ABUSE INFO. COMMITTED TO USING AND ALL THE COVERAGES SHOULD BE A HELP. NT GO OVER THE OA STUDY TO RECONFIRM HIS USE FOR STARTING EARLY
PPLPMDL0800000001	CLEVELAND	OH	44119	6/18/1996	WANN'T ANOTHER SPEAKING PROGRAM FOR FALL/I WOULD LIKE TO SPONSOR ENTIRE TING/USING LOTS OF OXY AND SO FAR SO GOOD. DISCUSSED OXY IR-E SAID FINE
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/18/1996	SAW AT OPEN HOUSE. HE HAD SOME MINOR OBJECTIONS W/ COST AND AVAILABILITY. HAS HAD AN OCCASIONAL START W/ GOOD RESULTS
PPLPMDL0800000001	AKRON	OH	44319	6/18/1996	DISCUSSED PLACEMENT OF OXY IN STEP 11 WHO AND FOR NON-MALIG PAIN. DISCUSSED CONVERSATION WITH WU AS WELL.
PPLPMDL0800000001	AKRON	OH	44319	6/18/1996	RX COMING FROM AKRON. SAID NEED TO CONVINCE PFEIFFER TO USE AS HE IS USING MANY OF THE COMBO MEDS.
PPLPMDL0800000001	CLEVELAND	OH	44195	6/20/1996	TRIED TO SEE DR GRASS W/JUDY FROM ABBOTT BUT NOT AVAILABLE. WENT AROUND W/JUDY TO ANES DEPT AND MET SOME GREAT NURSES AND TALKED ABOUT OXY W/ THEM
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/18/1996	SAW AT OPEN HOUSE. ASKED IF HE WOULD DAW. ALSO ASKED IF HE WOULD DO HIS OWN LITTLE STUDY ABOUT WHICH IS BETTER BY USING HIS EXPERIENCE AS A GUAGE. TALKED OF POTENCY OF OXY VS MSC
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/20/1996	TRIED TO GET TO THE CA FLOOR BUT ELANOR WAS NOT IN. MAY WANT TO CHECK OUT TUMOR BODS ON FRIDAY AT 7. HOPEFULLY HAS WILL BE THERE. NEED TO GET A STAMPER FOR THE PAIN CLINIC
PPLPMDL0800000001	CLEVELAND	OH	44109	6/18/1996	GREAT! SAME AS 10-12 PTS NOW ON IT AND E LOVES IT AND SAYS MOST PTS DO TOO.
PPLPMDL0800000001	CLEVELAND	OH	44109	6/18/1996	SAYS E'S USING IT AND SO FAR SO GOOD. WOULDNT TALK LONG
PPLPMDL0800000001	AKRON	OH	44307	6/18/1996	DR HOGAN IN HALL HAS SEEN USED ALREADY. WANTS MORE INFO LEFT PKG INSERT WITH NURSE SEE JULY2
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/20/1996	THE BEST THAT YOU GET HERE IS A QUICK HIT. WORKING ON THE NURSES TO TRY TO MAKE UP FOR LOST TIME. LEFT RE EX THEOP AND A COUPLE OF WALL CHARTS. STRESS PROPER TIMING AND GO AFTER HIS SLO BID
PPLPMDL0800000001	CLEVELAND	OH	44109	6/20/1996	DID BREAKFAST INSERVICE FOR ANESTH DEPT/ GREAT RESPONSE DID IMPROMPTU LUNCH INSERVICE FOR ONC/ GREAT IDEA! ALL DOCS WERE HAPPY I DID THIS
PPLPMDL0800000001	CLEVELAND	OH	44109	6/20/1996	MET W/ ED CARTER ABOUT OXY/ SAYS KNOWS SOME ARE USING IT/ CAN'T DO ANYTHING TIL REQUEST SUBMITTED/ NDS FORMULARY INFO AGAIN HAVE SET UP NEW ONC P AND T COMMITTEE FOR ALL ONC MEDS/ DR CRUM IS ON THIS/
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/18/1996	MET AT THE OPEN HOUSE AND SHE SEEMS VERY NICE OPEN TO OXY BUT DID NOT GET A CHANCE TO GO OVER A WHOLE LOT. NEED TO FIND PRIM LOCATION AND START AT THE BEGINNING
PPLPMDL0800000001	CLEVELAND	OH	44130	6/20/1996	WITH SOME WORK HE CAN BE A GOOD UNI CALL. HE USES MOSTLY THE- DUR OUT OF FAMILIARITY. INTROUD UN BY TALKING ABOUT PROPER TIMING. NEED TO FOLLOW UP WITH MARTIN AND SOME OF THE NEWER PRO THEOP LIT. THE WALL CHARTS MAY BE A GOOD INTRODUCTION AND FOCUS ON GOALS OF THERAPY
PPLPMDL0800000001	WESTLAKE	OH	44145	6/18/1996	SK'S" SAMPLES FOR ROB PLONA AND STAFF. SAID THAT THEY HAVE QUITE A FEW PTS ON OXY... BUT WHERE'S THE SALES?... HYTREE ???
PPLPMDL0800000001	BARBERTON	OH	44203	6/18/1996	PROBED FOR HIS RELUCTANCE WITH C11. HE BELIEVES THAT THEY ARE LOOKED AT DIFFERENTLY BY STATE. DISCUSSED OXY IN LIGHT OF LOWER PILL COUNTS THAT ARE LOOKED AT BY STATE. ALSO MADE POINT THAT C11 ALLOWS PAT. TO RETURN MONTHLY FOR RX THAT FULFILLS REQUIREMENT BY STATE. FOLLOW WITH PROBE FOR ONE PATIENT FOR OXY TRIAL
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/18/1996	HE HAS BEEN VERY HECTIC W/ NEW FACILITY. HE WILL BE HERE WITH AN OCCASIONAL STINT AT ST LUKES AND AKRON. HAS NOT USED YET BUT HAS NO REASON. WILL NEED TO GET CONSISTENT AND PERSISTENT
PPLPMDL0800000001	BROOKPARK	OH	44142	6/18/1996	WENT OVER FAST ONSET. GOT GOOD FEEDBACK FROM PAT THAT THAT WOULD CALL WHEN HER PAIN MEDS DID NOT WORK BUT OXY DID TRY. GOAL IS TO GET MORE FAMILIAR. NT FIND OUT WHERE HIS PAT COME FORM AND ARE THEY NEW AND WHAT HAPPENS WHEN THEY GO BACK TO THE PRIM CARE
PPLPMDL0800000001	UNIONTOWN	OH	44685	6/18/1996	DISCUSSED HER USE IN STEP 11 FOR CANCER PAIN. SAID THERE ARE TOO MANY MEDS TO REMEMBER. SHE GOES TO VICODIN FOR PAT. THAT DO NOT RESPOND TO NSAIDS. ALSO REFERS QUICKLY TO ORTHOPEDIC DOCTORS FOR NON-MALIGNANT PAIN. NEED TO FOLLOW WITH HER ON WHY SHE WILL NOT TREAT CHRONIC PAIN.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/18/1996	HE HAD A HARD TIME REMEMBERING UNTIL WE REVIEWED. HE STILL HAS A HARD TIME DIFFERENTIATING WHY HE NEEDS TO USE OXY. NEED TO GO OVER DEL SYS AGAIN AND CONTROL. DISCUSSED SE AND STARTING W/ IR. ONSET AND STABILITY. NTSHOW CONSTIPATION %'S COMPARED TO IMM REL
PPLPMDL0800000001	CLEVELAND	OH	44106	6/18/1996	HE WILL BE WITH LANE AND OBIE GROUP. NEED TO FIND WHICH LOCATION HE WILL BE PRIMARILY WORKING OUT OF. REMEMBERED INSERVICE BUT HAS NOT USED. NEED TO GO OVER STABILITY AND WUICK ONSET MATERIAL TO MAKE MORE COMFORTABLE
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	6/18/1996	SHE WILL USE INSTEAD OF HER PERC BUT NOT CONVINCED AOBUT USING INSTEAD OF VIC BECAUSE OF THE ABUSE POTENTIAL AND C2 STIGMA. NEED TO GO OVER ABUSE DATA AND CESSATION OF THERAPY STUFF. SHE IS ALSO INTERESTED IN THEOPH AND SIAD THAT IT IS MAKING A COMEBACK IN THE EM SETTING. COMPARE TO THEO DUR
PPLPMDL0800000001	E CLEVELAND	OH	44112	6/21/1996	PAY ATTENTION TO EXP TO SEE IF WHAT HE IS SAYING IS ACCURATE. TRY TO FIND FROM PHARM JUST HOW MUCH THEOP IS WRITTEN. HE SAYS HE USES FREQUENTLY BUT IT IS NOT ALWAYS SHOWING UP.
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	6/21/1996	EVEN THOUGH WE TALK NON CA HE DIRECTS ALL OXY REFERENCES BACK TO HIS CA PAT'S. HE IS GOOD ON THE TIMING ISSUE OF UNI BUT NEW DATA CAN INC HIS USE OF THEOP HENCE UNI GROWTH
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	6/18/1996	SHE WILL USE INSTEAD OF HER PERC BUT NOT CONVINCED AOBUT USING INSTEAD OF VIC BECAUSE OF THE ABUSE POTENTIAL AND C2 STIGMA. NEED TO GO OVER ABUSE DATA AND CESSATION OF THERAPY STUFF. SHE IS ALSO INTERESTED IN THEOPH AND SIAD THAT IT IS MAKING A COMEBACK IN THE EM SETTING. COMPARE TO THEO DUR
PPLPMDL0800000001	NORTON	OH	44203	6/18/1996	HE WROTE RX FOR OXY AND PHARMACY SUBSTITUTED WITH ROXICODONE HE BELIEVED THERE WAS A GENERIC. HE HAS A COUPLE PATIENTS HE IS WILLING TO TRY ON. HE HAS MAINLY YOUNG PATIENTS AND DOES NOT USE MANY OPIOIDS. FOLLOW WITH HIM ON WHAT HE DOES WHEN NSAID NO LONGER WORKS.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/18/1996	SAW NINA AND SHE IS GETTING SAME PRICE ON ROXI AS THE IR. UD IS IMPORTANT AND SO IS WELFARE COVERAGE. CLIN IS ABOUT 85% WELFARE. ANY REQUESTS WILL HAVE TO GO THRU THE PROCESS OF A FORMAL
PPLPMDL0800000001	MIDDLEBURG	OH	44130	6/18/1996	SAW AT THE OPEN HOUSE AND SHE IS STARTING TO GET SETTLED IN SHE WILL BE PRIMARILY AT THIS LOCATION WILL NEED TO GO OVER DEL SYS AND FLEXIBILITY
PPLPMDL0800000001	CLEVELAND	OH	44111	6/21/1996	DID INSERVICE FOR PHCY SINCE OXY GOT APPROVED ON FORMULARY
PPLPMDL0800000001	CLEVELAND	OH	44111	6/21/1996	VERY QUIET/NEW CORE-HAVEN'T SEEN IN YEARS BUT LIKES QD OF UNI. WENT OVER BENEFITS AGAIN/ SAYS WILL KEEP USING
PPLPMDL0800000001	CLEVELAND	OH	44109	6/21/1996	STILL USING MAINLY UNI/ GIVES 1/2 TAB USUALLY TO START AND THEN GOES TO 1 IF NOT ENOUGH. WANTS US TO SUPPORT ANOTHER PROGRAM/ DINNER
PPLPMDL0800000001	PARMA	OH	44129	6/21/1996	WE ALWAYS SEEM TO HAVE A GOOD TALK BUT THERE IS NEVER ANY EVIDENCE OF IT DOING ANY GOOD. HE IS NOT CONVINCED OF ANY TIMING BENEFITS SO WILL NEED TO GO OVER AGAIN AND AGIAN. TRY KERGER FOR BACKGROUND DATA
PPLPMDL0800000001	CLEVELAND	OH	44109	6/18/1996	JUST PUT PT ON IT 10MINS AGO. TAKING MOST PTS THAT COME IN ON VIC/ ETC AND CONVERTING TO OXY
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	6/18/1996	TODD WAS NICE AND HE SAID THAT HE IS GETTING FROM CASSINOVA
PPLPMDL0800000001	CLEVELAND	OH	44109	6/18/1996	STILL USING/ TELLING LOTS OF PEOPLE ABOUT IT. PTS REALLY LIKE IT/ ND TO SEE WHERE E'S USING MSC VS OXY
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/21/1996	SAMPLES
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/18/1996	WORKED ON GETTING HIM MORE FAMILIAR W/ OXY. HIS OFFICE WILL BE NEXT TO NEW FACILITY. LEFT STOCKING LIST TO OVERCOME HIS OBJECTIVE OF NOT BEING ABLE TO FIND
PPLPMDL0800000001	CLEVELAND	OH	44319	6/18/1996	GETTING RX FROM AKRON ONCOLOGY FOR OXY. SAID SEEING MOST NARCOTIC RX FROM PFEIFFER AND YEE.
PPLPMDL0800000001	CLEVELAND	OH	44115	6/18/1996	REALLY LIKES IT AS SEVERAL PTS ON IT. SIGNED REQUEST FORM FOR PCY. WILL USE ON INPTS ALSO. SD IF NEEDED TO GO IGER TAN 80 Q12/ E WOULD DEFINITELY TITRATE TO 120 TEN 160 TEN 220 ET DOESN'T AVE PROBLEM W/ TITRATING OXY.
PPLPMDL0800000001	MAPLE HTS	OH	44137	6/19/1996	TALKED ABOUT HIS HESITANCY BECAUSE HE FEELS IT IS TOO STRONG AND HE WAS ALSO CONCERNED ABOUT BUILD UP. WENT OVER CESSATION AGAIN AND ABUSE POTENTIAL. TALKED ACUTE VS CHRONIC AND HE DID COMMIT TO ONE PAT A CHRONIC HA THAT HE HAS FIONAL W/ COD AND DEM
PPLPMDL0800000001	MUNROE FALLS	OH	44262	6/19/1996	SHE SHOULD E A GOOD CANDIDATE. ONLY ABLE TO INTRODUCE MYSELF AND PRODUCTS. WILL NEED TO GET IN HERE MORE CONSISTENTLY AND BUILD SOME REPORE
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/19/1996	GOING TO HAVE TO FIGURE OUT HOW TO GET MORE QUALITY TIME WITH THE OTHER AN'S AT THIS FACILITY. HE HAS A COUPLE OF PAT ON OXY BUT HE STILL IS USING A TON OF FIXED COMBOS. WILL NEED TO FIND A HOT BUTTON THAT WILL MOTIVATE TO CONVERT MORE PAT'S
PPLPMDL0800000001	NORTH ROYALTON	OH	44130	6/19/1996	THIS STORE JUST DOES NOT SEEM TO BE A GOOD TARGET STORE
PPLPMDL0800000001	GARFIELD	OH	44125	6/19/1996	TUESDAY IS A BETTER DAY TO GET SOME TIME WITH HIM. IT IS HARD TO GET ANY TIME WITHOUT ANYTHING TO LEAVE BEHIND FOR SAMPLES. HE DOES YET UNDERSTANT OXY AND CONSIDERS IT TOO STRONG FOR HIS NEEDS. WILL NEED TO KEEP IT SIMPLE AND FOCUSED
PPLPMDL0800000001	STOW	OH	44224	6/19/1996	GETTING SOME BUSINESS FROM ALLEN AND CLEV CLIN
PPLPMDL0800000001	HUDSON	OH	44236	6/19/1996	NEED TO TALK TO RALPH ABOUT ROSS FROM AKRON. THEY WROTE A COUPLE OF RX S FOR 30MG TAB
PPLPMDL0800000001	WARRENSVILLE	OH	44122	6/19/1996	GROPPE IS HERE ON WED AND MON, TUES. SHE WAS A LITTLE BUSY AND SAID TO CALL FOR APPT. NOT SEEING THAT MUCH OXY BUT NOT ABLE TO FIND WHY.
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/19/1996	HIS PATIENT LOAD IS VERY LARGE. HARD TO GET A GOOD AMOUNT OF TIME. IT SEEMS THE PAIN MEDS HE USES VS THE LARGE PAT LOAD MAY NOT MATCH. NEED TO GET MORE DEMOGRAPHIC. NEED TO GET MORE COMFORTABLE W/ OXY
PPLPMDL0800000001	AKRON	OH	44310	6/24/1996	WANTED THYL. SAMPLE DOC.
PPLPMDL0800000001	ROCKY RIVER	OH	44116	6/20/1996	WILL SWITCH FROM COMBOS TO OXY... HAS HEARD GOOD THINGS PER OXY AT THE HOSPITAL... WILL GIVE IMMEDIATE ATTENTION.....
PPLPMDL0800000001	EUCLED	OH	44119	6/24/1996	DISCUSSION ABOUT UNIDUR/ NOT HAPPY W/ COST OF IT. DOESN'T THINK IT LASTS AS LONG AS UNI. CAN'T REALLY TELL HIM ANYTHING.
PPLPMDL0800000001	CLEVELAND	OH	44109	6/20/1996	DID IMPROMPTU LUNCH FOR ONC/ SAYS HAS A COUPLE PTS ON OXY AND SO FAR SO GOOD/ WILL KEEP USING/ GET APPT FOR AUGUST TO GET BETTER DISCUSSION W/ HER
PPLPMDL0800000001	CLEVELAND	OH	44109	6/20/1996	TOO BUSY TO ATTEND LUNCHEON BUT TALKED BRIEFLY AT COUNTER ABOUT FORMULARY/ SD HE WILL LOOK AT IT/ GET APPT W/ HIM TO DIS- CUSS THIS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/20/1996	NOW THAT WE ARE BACK AT 50 CORES, TAKE HIM OUT OF HERE. JUST CAN NOT GET PROPER TIME TO PLACE OXY IN THE RIGHT ENVIRONMENT

PPLPMDL080000001	BEACHWOOD	OH	44122	6/24/1996	HE HAS BEEN GONE THE PAST COUPLE OF WEEKS DUE TO A MINOR STROKE.DID NOT PROBE BUT WENT OVER DUBUSKE AND SAID THAT I WOULD GET MORE INVOLVED NEXT TIME
PPLPMDL080000001	CLEVELAND	OH	44109	6/20/1996	FINALLY GOT BETTER DISCUSSION W/HIM/IS USING OXY-SAYS MUCH EASIER THAN ANYTHING ELSE!!!GOOD RESPONSE SO FAR/WON'T PRESENT AT P AND T/NOTING AGAINST PRODUCT-JUST TAT IS TOO BUSY AND ALWAYS AS DONE IT FOR OTER DRUGS/SICK OF IT BUT WILL SAY IT SOOULD BE ADDED IF ASKED
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	6/20/1996	GETTING GOOD FEEDBACK WITH SOME MORE ACTIVITY FROM AKRON AREA
PPLPMDL080000001	OLON	OH	44139	6/20/1996	OLON ON THURSDAY MAY BE AN EASIER OPP TO SEE HIM.LEFT PENS AND THANKED HIM FOR HIS HELP.WILL NEED TO DO A LITTLE MORE HE IS GETTIGN PRETTY FAIR RESULTS AND NEED TO KEEP GOING OVER THE NON CA
PPLPMDL080000001	CLEVELAND	OH	44109	6/20/1996	ATTENDED BREAKFAST INS/SAYS USING A LOT IN CLINIC
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	6/20/1996	TRIED TO GET SOME IR.ALL OF THEIR SCHEDULED DRUGS SEEM TO MOVE SLOWLY
PPLPMDL080000001	CLEVELAND	OH	44109	6/20/1996	ATTENDED ANES BREAKFAST I HAD
PPLPMDL080000001	CLEVELAND	OH	44109	6/20/1996	ATTENDED ANES BREAKFAST/USING LOT SOF OXY ON OUTPT/WON'T SUBMIT REQUEST FOR FORMULARY-NO NEED FOR INPT USE FOR THEM HE SAYS/ALSO NO TIME TO ATTEND MTG FOR IT/TOO BAD
PPLPMDL080000001	CLEVELAND	OH	44109	6/20/1996	DID IMPROMPTU LUNCH FOR ONC/VERY HAPPY I DID THIS/CONVERTED ANOTHER PT WHILE I WAS TERE FROM DURA!!!
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	6/20/1996	HE SAID THAT HE IS NOT GETTING ANY RESPONSE BUT HE ALSO IS VERY ANTI NARCOTIC
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	6/20/1996	ASKED IF HE HAD A CEILING AND HE SAIS THAT HE TITRATES TO EFFICACY BUT HAS NOT GONE PAST 40.HE TALKED ABOUT PAINS NOT RESPONDING TO OPIOID'S AND USING OTHER MODALITIES.HE ALSO SAID THAT HE DOES NOT HAVE ALOT OF EXPERIENCE W OXY. OFFERED TO MAKE A STAMPER AND HE SAID THAT IT WOULD BE A HELP
PPLPMDL080000001	CLEVELAND	OH	44130	6/20/1996	QUICK WHILE HE WAS IN THE SAMPLE CLOSET.HE DID SAY THAT HE HAS NOT USED YET BUT THERE IS NO REASON NOT TOO.LEFT SMALL PACKAGE INSERT AND TALKED ABOUT Q4 VS Q12 W DETAIL TO DIL NEED TO STRESS AVAILABILITY ADN COST
PPLPMDL080000001	CLEVELAND	OH	44113	6/28/1996	INSERVEDIC PHCY ON OXY
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	WENT TO ER. DR. QUINTANA WAS ON BUT COULD NOT SEE ME AS THEY WERE TOO BUSY. LEFT INFO. WITH NURSE AND DISCUSSED OXY USE FOR PATIENT ON OPIOID MORE THAN A FEW DAY. SAID TO STOP BACK AND BEST TIME IS IN EARLY AM 8-9 AND NEED TO GO THROUGH PHARMACY.
PPLPMDL080000001	CLEVELAND	OH	44111	6/21/1996	STILL HEDGING/DISCUSSED CONCERNS-STRESSED BEN/SD WD TRY
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	PROBED FOR WHERE HE GOES AFTER MAX OF NSAIDS IN NON-MALIG. PAIN. SAID HE STARTS WITH DARVO CET, THEN VICODIN, THEN TO PERCOCET. DISCUSSED USE WITH OXY RIGHT AFTER NSAIDS GIVING PATIENT BETTER PAIN CONTROL WITHOUT THE PEAKS HE GETS FROM IMMEDIATE RELEASE. SAID HE WILL TRY. FOLLOW WITH EMPHASIS ON SAVING HIM TIME USING ONLY ONE MED.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	6/21/1996	QUICK AT THE WINDOW.POSITIONED AGAIN INSTEAD OF THE FIXED COMBOS.MAY WANT TO DEL AS TARGET
PPLPMDL080000001	CLEVELAND	OH	44104	6/28/1996	SAW HIM IN BEACHWOOD.HE SEEMS TO BE THE LOGICAL TARGET FROM THIS GROUP BECAUSE WITH A LITTLE CONSISTENCY HE SHOULD GIVE SOME TIME.LEFT THE ATS 95 MATERIAL AND INTROED TIMING.NEED TO SHOW MARTIN TO SEE IF I CAN GET SOME OF HIS THED DUR BUSINESS
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	6/28/1996	STEVE SAID THAT THE BETASEPT LAUNDRY PROBLEM HAS BEEN TAKEN CARE OF.NOT ABLE TO FIND ANY ADDITIONAL INFO ON OXY AND FORM STATUS YET
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	6/21/1996	TRIED TO TALK TO SHELLY BUT SHE WAS BUSY AND BASICALLY BLEW ME OFF.TRY USING ABBOT OR GIVE IT ONE MORE APPT TRY
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	6/28/1996	MOST OF HIS PAT ARE STABLE.WENT OVER KARPEL AND HE SAID THAT HE HAS SEEN BUT WAS STILL VERY INTERESTED.THINKS STUDIES AND ACTUAL PRACTICE IS APPLES AND ORANGES BUT TOLD HIM W HIS PAT LOAD HE CAN DO HIS OWN COMPARISON.HE DOES NOT SEE ANY ADVANTAGE TO BLOOD LEVELS BUT COMPLIANCE IS AN ASSETT. NEED TO STRESS LIT FOR TIMING AND COPD AND NEW LADDER
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	PROBED FOR HIS USAGE OF OPIOIDS AFTER NSAIDS. SAID HE USES VICODIN AND PERCOCET. HE TRIES TO STAY AWAY FROM 4 PER DAY BUT HAS SOME PATIENTS ON THAT MANY. ASKED FOR HIS COMMITTMET TO TRY AND HE PUT FILE CARD IN POCKET AND SAID HE WOULD SWITCH. FOLLOW WITH CONFIRMATION OF COMMITMENT FOR SPECIFIC DOSAGE OF SWITCHES. DETAILED UNI OFF MARTIN GRAPH AND LIT.
PPLPMDL080000001	CLEVELAND	OH	44195	6/21/1996	USING QUITE A BIT HE SAYS/STILL THINKS EXPENSIVE/HAS BEEN GETTING GREAT RESULTS THOUGH SO CAN OVLOOK IT SOME WANTS IN HOSPITAL BUT REALLY WON'T HELP I DON'T THINK
PPLPMDL080000001	PARMA	OH	44129	6/21/1996	DID AN INSERVICE FOR PAIN AND THEY ALSO WORK ON OUTPAT CA. WNET OVER BOTH NON MALIG AND CA DATA AND TALKED ABOUT PLACEMENT AND WENT OVER THE ABUSE INDO AS WELL.NEED TO O FOLLOW UP TO KEEP NOISE LEVEL HIGH
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	DISPENSING 10 AND 20MG TABLETS WOULD NOT SAY WHERE COMING FROM. DISCUSSED OPIOID INDUCED CONSTIPATION AND SENOKOT S PLACEMENT THERE.
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	SHOWED HOW LADDER AND PLACEMNET OF OXY THERE. ALSO DISCUSSED PLACEMENT OF SENOKOT S FOR OPIOID INDUCED CONSTIPATION. SEEING SOME RX FROM DR. LEW AT HOSPITAL.
PPLPMDL080000001	PARMA	OH	44129	6/21/1996	THE CANCER FLOOR AND PAIN CTR WORK CLOSELY TOGETHER. HE HAS A COUPLE OF STARTS BUT IT IS ONLY FOR CA PAT'S.NEED TO FIND OUT IF HIS HESITATION IS OPIOID OR SPEC PROOD.
PPLPMDL080000001	EAST CLEVELAND	OH	44112	6/21/1996	GOT SOME FEEDBACK ON MSC WELFARE COVERAGE
PPLPMDL080000001	CLEVELAND	OH	44111	6/21/1996	BUSY BUT DOING WELL/HAS INPT NOW AT FGH ON 80 Q12H/WON'T DISCUSS DOSING RO TITRATION BUT SAYS KNOWS HOW TO DOSE IT/
PPLPMDL080000001	AKRON	OH	44304	7/1/1996	GAVE COPY OF NHLBI. POSITIONED UNI AS SAFETY NET AND COMPLI DRUG
PPLPMDL080000001	CLEVELAND	OH	44195	6/21/1996	EXTREMELY HAPPY W/OXY.HAS ASHTABULA PT AND SEVERAL OTHERS AND IS VERY PLEASED.DISCUSSED TITRATION AND DOSING AGAIN. COMMITTED TO TITRATING AS NECESSARY.
PPLPMDL080000001	AKRON	OH	44304	7/1/1996	SHOWED NHLBI AGAIN. GAVE COPY PLACED UNI EARLY AS PREVENTIVE SAFETY NET
PPLPMDL080000001	BARBERTON	OH	44203	6/21/1996	MET FOR FIRST TIME. HE IS SEMI-RETIRED AND TREATS PAIN AT OUTPATIENT AREA AT HOSPITAL. HE IS USING COMBO MEDS FOR CHRONIC PAIN. DISCUSSED OXY USE THER IN PLACE OF COMBOS. ASKED FOR CONVERSIONS FROM VICODIN AND MOST OF HIS PATIENTS WOULD PUT INTO 10MG Q12H. COMMITTED TO SWITCHING PATIENT FOR TRIAL. FOLLOW WITH PROBE FOR SPECIFICS ON WHEN HE GOES COMBO
PPLPMDL080000001	CLEVELAND	OH	44106	6/24/1996	HE STILL GETS COUGHT UP IN VOLI DONT USE THESE OFTEN.JUST PRESENT AND ASK ABOUT HOW HE WOULD USE.NEED TO GO OVER COV- ERAGE AND KEEP IT SIMPLE TO SHOW WHERE AND WHEN TO USE
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	6/24/1996	JUST WANTED TO MAKE SURE THAT HE SHOULD BE ONE OF THE CORE DELETIONS TO GET BACK DOWN TO 50
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/1/1996	QUICK REFERENCE TO TIMING AND BENEFIT OF GIVING AT NITE. HE MADE NO COMMITMENT EITHER WAY BUT HE DOES LIKE UNI. NEED TO FIND OUT HOW GIVING UNI AT NIGHT EFFECTS HIS USE OF PRN INHALERS
PPLPMDL080000001	WESTLAKE	OH	44145	6/24/1996	UPDATED OXY DRUG STORE STOCKING LIST...STILL STUCK ON 2 OXY PTS...SAYS IT WILL IMPROVE
PPLPMDL080000001	AKRON	OH	44304	7/1/1996	ATS SHOWED INCREASE IN COMBO THERAPY DAD CONVINCED TO TAKE OFF THEOPH UNTIL NOW
PPLPMDL080000001	EUCUID	OH	44132	6/24/1996	CAUGHT HIM AT MENTOR OFC/SD HASN'T TRIED YET BUT KNOWS HIS PARTNER HAS/WHY NOT?NO PT YET BUT WILL TRY.WHAT KIND OF PT IS HE WAITING FOR?ND MORE TIME.SOLD HIM ON ALL BENEFITS AGAIN.
PPLPMDL080000001	OAKWOOD VILLAGE	OH	44146	6/24/1996	GOT GOOD FEEDBACK ON THE PAT THAT HE HAS STARTED AND ASKED BLUNTLY IF HE WILL USE THIS AGAIN ON ANOTHER PAT. HE STILL HAS THIS PERCEPTION OF USING FOR STRONG SUBSTITUTION SO NEED TO WORK ON GETTING STARTED FOR FIXED COMBO'S
PPLPMDL080000001	AKRON	OH	44313	7/2/1996	DISCUSSED NHLBI MOVE NIGHT SYMPTOMS AND CONTROL/ UNIPHYL ON NIGHT TIME INDICATION
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	7/2/1996	WENT OVER THE ATS STEP APPROACH.TALKED ABOUT HOW UNI CAN HIT ALL OF THE GOALS OF THERAPY.NEED TO TALK TIMING AND KEEP THE LUNG FUNCTION STORY SIMPLE AND TO THE POINT STILL NOT UNDERSTANDING OXY.NEED TO FIND HOW AND FOR WHAT HE USES THE FIXED COMBOS FOR
PPLPMDL080000001	PARMA	OH	44129	6/24/1996	POWER OUT HERE AND COUGHT HIM AS HE WAS LEAVING.TRIED TO GET IN TO THE SE AND POSSIBLE PROBLEMS THAT HE IS HAVING AND THANKED HIM FOR HIS HELP.HARD GETTING INFO FROM HIS STAFF BUT RAPPORT IS GETTIGN BETTER
PPLPMDL080000001	AKRON	OH	44310	6/24/1996	MAINTENANCE OF THERAPY EASIER AS TIME GOES ON. LESS AND LESS SIDE EFFECTS
PPLPMDL080000001	AKRON	OH	44310	6/24/1996	DISCUSSED WHAT TO USE WITH BREAKTHRU, OXYIR, NEED TO MENTION AGAIN
PPLPMDL080000001	MAPLE HTS	OH	44137	7/2/1996	HEATHER GOES THRU A GOOD AMOUNT OF THEOPH BUT UNI 600 IS NOT IN THERE SYSTEM AND THEY ORDER THRU BUR BRUN
PPLPMDL080000001	CLEVELAND	OH	44109	7/2/1996	DISC THAT HE USES IT MAINLY 1/2 TAB QD AND THEN IF STILL COMPLAIN-GOES TO 1 TAB.TRIED UNIDUR-NOT AS HAPPY W/IT.TOO EXPENSIVE.WANTS MORE SUPPORT OF APOI!
PPLPMDL080000001	PARMA	OH	44129	7/2/1996	MAY WANT TO TAKE OUT OF THE CORE SYSTEM AND PUT AS ONE OF THE 32.JUST CAN NOT GET ENOUGH TIME TO TALK ABOUT TIMING INSTEAD OF JUST COMPLIANCE
PPLPMDL080000001	PARMA	OH	44129	6/24/1996	MICHELLE GAVE THE INFO FOR CHRIS AND WHERE THE DISTRICT OFFICE IS LOCATED
PPLPMDL080000001	AKRON	OH	44307	6/28/1996	ONCOLOGY.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	6/28/1996	QUICK CALL AS HE WAS LEAVING FOR VACATION.HE USES SEVERAL OXYCODONE PREPS BUT FOR A RELATIVELY SHORT TIME BUT LONG ENOUGH TO BE A GOOD CANDIDATE.NEED TO GO OVER THE QUICK ONSET AND CESSATION DATA.ALSO STRESS THE IMPORTANCE OF SLEEP IN THE POST OP SETTING
PPLPMDL080000001	GARFIELD HTS	OH	44125	6/28/1996	HE TURNED DOWN A 40MG RX AND HAS TRADITIONAL MISPERCEPTIONS ABOUT PAIN PAT'S.COMMENTED ON HOW HE DOES NOT LIKE TO FILL MERIDIA PAIN DOC'S RX'S.NEED TO GO OVER ABUSE DATA W OXY
PPLPMDL080000001	AKRON	OH	44307	6/28/1996	PRESENTED OVERVIEW AGAIN STRESSED HIGH DOSE PATIENTS DR PETER HAS , LAX PROTOCOL
PPLPMDL080000001	MAYFIELD HTS	OH	44124	7/2/1996	NEED TO GET EPIC FOR DAVID.SOMETHING UP IS UP W ALVA
PPLPMDL080000001	CLEVELAND	OH	44113	6/28/1996	GREAT CALL!! HAD PT AS I WAS THERE THAT HE WAS JUST GOING TO PUT ON OXY!!!WAS EXPLAINING IT TO HIM AS I WAS THERE. CAME OUT AND SD HE THINKS THIS IS THE GREATEST STUFF AND SAYS WON'T USE MSC ANYMORE! HAS ALWAYS BEEN FOND OF OXYCO- DONE.HAS STEADILY INCREASED HIS USAGE AND WILL CONT.
PPLPMDL080000001	AKRON	OH	44304	6/28/1996	SIDE EFFECTS, LAX PROTOCOL
PPLPMDL080000001	CLEVELAND	OH	44117	6/28/1996	DOING REALLY WELL W/IT/PTS SEEM HAPPY/STILL ONLY HAD 1 COM- PLAIN ABOUT PRURITIS.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	6/28/1996	HE STARTED A PAT ON 40MG FINALLY NOT SURE WHAT DOSES OF PERC THE PAT WAS COMING FROM BUT THE DISEASE STATE OF THE PAT WAS VERY POOR.NOT ANY FEEDBACK YET SO EQUATED THAT TO GOOD NEWS.ANOTHER PAT ON UNI AND ASKED FOR PAT SPECIFIC ATTENTION TO LUNG FUNCTION WHEN HE SWITCHES
PPLPMDL080000001	AKRON	OH	44304	6/28/1996	SHOWED LAX PROTOCOL / OXY SIDE EFFECT
PPLPMDL080000001	AKRON	OH	44303	7/2/1996	NHLBI/ KIDNEY WAS REALLY SURPRISD
PPLPMDL080000001	AKRON	OH	44313	7/2/1996	NHLBI/ LAX PROTOCOL
PPLPMDL080000001	CLEVELAND	OH	44113	6/28/1996	SAW AT LUTHERAN OFC AND HAS PT HE JUST PUT ON OXY FROM VIC. SO FAR SO GOOD.PT HAS OSTEO.F/U AT RHGH NX WK
PPLPMDL080000001	BEACHWOOD	OH	44122	6/28/1996	TOM SAID OXY SLOWING DOWN.KREIGLER IS THE CAUSE
PPLPMDL080000001	AKRON	OH	44302	6/28/1996	LAX PROTOCOL. USING HIGHER DOSES SICKLE CELL CANCER
PPLPMDL080000001	AKRON	OH	44333	7/2/1996	ATS REVISION/ OVERNIGHT FALL IN LUNG FUNCTION LEADS TO FALL QUALITY OF LIFE AND LIFE FUNCTION/ ALSO GRAND ROUNDS
PPLPMDL080000001	AKRON	OH	44302	6/28/1996	WENT OVER SIDE EFFECTS AND HIGH DOSES/ HAS PATIENT ON 800 640. WANTS TO DO RECTAL STUDY
PPLPMDL080000001	CLEVELAND	OH	44113	6/28/1996	HAS HAD SEVRAL PTS LATELY AND IS GETTING SEVERAL FROM DR. STEFFEE/HAS TAKEN SEVERAL FROM VIC AND PUT ON OXY
PPLPMDL080000001	AKRON	OH	44310	7/3/1996	ATS REVISION AGAIN/ SAMPLE

PLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/28/1996	GETTING CLOSER ON THE OXY ISSUE.THEY ARE STILL USING MSC AND REFERRING TO OXY AS BEING ABLE TO STABILIZE JUST LIKE MSC BUT WITHOUT WAITING OR HAGGLING W THE DOC TO MOVE TO IT.PAT WAS AWAY INIT
	CLEVELAND	OH	44104	6/28/1996	A PT IN A NURSING HOME BUT MERIDETH WAS VERY NICE.LEFT OXY PENS
PLPMDL0800000001					SAW AT MARYMOUNT.NOT TOO SURE WHY HE IS BEING HESITANT TO USE FURTHER.COVERAGE IS NO LONGER A BARRIER BUT HE HAS OTHER HIDDEN OBJECTIVES.NEED TO FIND OUT WHAT THEY ARE AND ALSO NEED TO
PLPMDL0800000001	AKRON	OH	44304	6/28/1996	CHECK IN THE PHARMACIES TO SEE IF HE IS USING IN ANY OF THE NON TRACKED STORES
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	SIDE EFFECT CESSATION OF THERPAY, ASKED WHAT DO IF PATIENT POSITIVELY RESPONDS TO THERPAY SHOWED SIMPLICITY OF BEING AB TO TITRATE DOWN AND CESSATE THERPAY
PLPMDL0800000001	CLEVELAND	OH	44113	6/28/1996	QUICK AS HE WAS SIGNING.TRIED TO GET INTO THE TIMING AND SAVING OF PRN AT NIGHT
PLPMDL0800000001	AKRON	OH	44302	6/28/1996	HAS SOME INPTS THAT HAVE OT BEN ABLE TO GET OXY FOR AND HAS SENT SEVERAL LETTERS TO PHCY/NOW CAN GET IT.VERY HAPPY SO FAR AND SD HAS HAD TO TITRATE A FEW OF THEM AND DOESN'T SET ANY LIMITS ON
PLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	7/3/1996	WRITIGN 20MG Q12 SCRIP WHEN CALLING ON HER
PLPMDL0800000001	CLEVELAND HEIGHTS	OH	44106	7/3/1996	NEED TO GET GEORGE THE ORDER NO. FOR REVCO SYS
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	NOT A WHOLE LOT OF POTENTIAL AT THIS STORE
PLPMDL0800000001	AKRON	OH	44309	7/1/1996	NTO SURE HOW TO TAKE BOB
PLPMDL0800000001	MAYFIELD HTS	OH	44124	7/1/1996	ONCOLOGY, RAD ONC
PLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	7/1/1996	THEY HAVE 4 OF THE 10'S AND 20'S WITH 2 OF THE 40'S. REPORTING STRONG USE FROM DICKMAN AND THOTA.NEED TO FIND NUMBER OF PATIENTS
	CLEVELAND	OH	44106	7/3/1996	MADE SOME INROADS IN THE NEW RADIATION FACILITY.MADE APPTS TO SEE BOTH DOCS IN THE SITE.DEBBIE IS THE KEY FOR THAT ACTIVITY.FOLLOWED WITH JET TO MEET NEW DOC THAT IS HELPING DICKMAN NOW.
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	TALKED TO JAN AND SHE IS MORE INTERESTED IN HOW PRODUCT IS PROCURED AND THE PRICE.SHE IS FAMILIAR WITH SWITCHES FROM HIBECLENS TO GENERIC PRODUCTS FROM MT SINAI.GAVE HER THE PRICE OF BETA
	AKRON	OH	44310	7/3/1996	ON THE UHC CONTRACT
PLPMDL0800000001	AKRON	OH	44304	7/1/1996	NHLBI/ GET CREDIT FOR OTC SALES AS WELL
PLPMDL0800000001	BEACHWOOD	OH	44122	7/1/1996	DARVOCET/ ASKED IF WILL CONSIDER USING ON ALL CUT OUT TYL111 STEP, REMEMBERED EARLY, NAIVE 10, 1Q6-20, 2Q6 40
PLPMDL0800000001					SHE IS HAVING SOME TROUBLE W ABSORPTION FOR SOME PATIENTS. AND SHE IS JUST AS COMFORTABLE W MSC AND FEELS THAT IT IS MORE POTENT.WENT OVER THE CLINICAL AND SHE SAID THAT WHAT SHE SEES IN HER
PLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	7/1/1996	PRACTICE IS MORE IMP THAN CLIN.SHE HAS NOT GONE OVER THE FORTY MG DOSE(SO SHE SAYS)PAUL AT CED- SINAI SAID THAT DHE SEES NO NEED FOR THE 40MG.GET TO HI DOSE
PLPMDL0800000001	CLEVELAND	OH	44132	7/1/1996	TRIED TO GET HIS FEEDBACK ON THE POTENCY CLINICAL AND HE OFFERED NONE BUT HE DID GVE GOOD FEEDBACK ABOUT LAST PAT THAT HE PUT ON OXY
PLPMDL0800000001	AKRON	OH	44304	7/1/1996	VERY HAPPY SO FAR.NO COMPLAINTS.NOT MUCH TIME TODAY BUT SD GETTING USED TO IT.REMINDED HIM OF EARLY STARTS.
PLPMDL0800000001	AKRON	OH	44133	7/1/1996	OBJ ALL NEW STARTS/ KEEPS PATIENT ON WHAT COMES IN ON UNTIL MAXED HOWEVER WHAT NURSES DO HE WILL SUPPORT/ WILL SPEAK FOR ME
PLPMDL0800000001	PARMA	OH	44129	7/8/1996	ATS, KARLEN SURPRISED THEO COMING BACK INTO FAVOR
	CLEVELAND HTS	OH	44118	7/1/1996	TRIED TO GO OVER DEBUSKE AND FOOD ISSUE AND NOCTURNAL DATA ALOT OF SAMPLES.NEED TO MAKE SURE THAT SOME GET TO SOLOAN AND OTHER LOCALS
PLPMDL0800000001					I AM GLAD THAT EXP FINALLY SHOWS UP.HE HAS SOME PRETTY INT IDES.NOT SURE IF HE IS SEEING CA OR NON AND HE IS ONLY HERE BRIEFLY.MAY WANT TO GIVE IT A FEW MORE TRIES TO SEE IF ANY OF HIS DURAG
PLPMDL0800000001	BRECKSVILLE	OH	44141	7/8/1996	BUSINESS CAN BE BAD.WENT OVER CONTROLL AND Q4 VS Q12
PLPMDL0800000001	AKRON	OH	44303	7/1/1996	THIS IS BEGINNING TO LOOK LIKE A DEAD ISSUE SHE HAS NOT YET GONE TO BARB FLEMMING AND I DONT KNOW HOW TO GET HER MOTIVATED
PLPMDL0800000001	MAPLE HEIGHTS	OH	44137	7/2/1996	USUALLY USES TYLOX POST OP ROUTINE FOR FLOOR, SHOWED HOW TO DOSE. ITYLOXQ6 20MG Q12
PLPMDL0800000001	WESTLAKE	OH	44115	7/2/1996	TRIED TO FOLLOW UP TO SEE IF TIMING DIFFERENCES WERE EVIDENT BUT HE REALLY HAS NOT COMMITTED TO IT.SHOW SOME OF THE SALES PIECES THAT SHOW THE GRAPHS.STILL PLACING OXY HIGH
PLPMDL0800000001	CLEVELAND	OH	44118	7/2/1996	HARD TO GET ANY TIME WITH/TOOK OVER SEVERAL OF DR. STEFFEE'S PTS.ONES ON OXY KEEPING ON IT.SAYS KNOWS ITS USED ALOT.WENT OVER BASICS.ND TO DO LUNCH TO GET MORE TIME TO EXPLAIN BEN.
PLPMDL0800000001	CLEVELAND	OH	44113	7/2/1996	I FEEL SO OUT OF PLACE IN THIS OFFICE NEED TO CHECK W MARTY TO SEE IF SHE HAS ANY SECRETS FOR BETTER COMMUNICATION HE GIVES ME A FEW MOMENTS BUT HARDLY RESPONDS TO ANY INQUIRIES
PLPMDL0800000001	CLEVELAND	OH	44113	7/2/1996	GETTING MORE COMFORTABLE W/IT.KNOWS SALTZ L LIKES IT.WON'T GET SPECIFIC.ND MORE TIME.
	CLEVELAND	OH	44113	7/2/1996	SAW OUTSIDE OR BRIEFLY/VERY HAPPY W/OXY.SAYS GIVES PERC FIRST AFTER SURGERY-THEN OXY RX TO GO HOME.SEEMS TO BE WORKING REAL WELL.ONLY HAS HAD A COUPLE PTS COMPLAIN.MAINLY USING ON BACK
PLPMDL0800000001	AKRON	OH	44333	7/2/1996	SURGERY P.TS.REFERS MANY TO SALTZ
PLPMDL0800000001	BRECKSVILLE	OH	44141	7/8/1996	SET UP LUNCH/ SHOWED SIDE EFFECT PROFILE/ WANTS LUCH TO DIS PATIENTS
PLPMDL0800000001	CLEVELAND	OH	44113	7/2/1996	THEY ORDER FROM AMERISOURCE AND WILL ORDER WHEN I GET EPIC
PLPMDL0800000001	AKRON	OH	44333	7/2/1996	HAS PT TO TRY IT ON AGAIN/BAD OSTEO/SHWD STUDY INFO AGAIN/ SAYS WILL TRY
PLPMDL0800000001	PARMA	OH	44129	7/8/1996	GAVE DOC FOLDER SIDE EFFECT REVIEWED KAPLAN, AND SHOWED DOSE ESCALATION COINCIDED WITH DIMINISHING SIDE EFFECTS NEXT REVIEW MAINTENANCE OF THERPAY
PLPMDL0800000001	BEREA	OH	44017	7/8/1996	NEED TO FOLLOW UP ON A LESS BUSY DAY
PLPMDL0800000001	BEREA	OH	44017	7/8/1996	NOT MUCH OF A TARGET W YOUNG
PLPMDL0800000001	AKRON	OH	44333	7/2/1996	NEED TO FOLLOW UP W OSAMA TO MAKE SURE THAT THERE IS NOT AN AUTO SHIP
	GARFIELD	OH	44125	7/2/1996	INTRO OXY AGAIN, POSITIONED FOR CHRONIC PATIENTS TAKING VICODIN PER MONTH HAS BIG GERIATRIC PRACTICE LARGE POTENTIAL
PLPMDL0800000001	PARMA	OH	44129	7/2/1996	FINALLY STARTING TO MAKE SOME INROADS.TOO QUICK TO GO OVER ALL ASPECTS BUT BRAND VS GENERIC AND ABUSE DATA AND CESSATION DATA ARE WHAT WILL BE KEY.HE MAY BE EVEN BIGGER SINCE SO MUCH OF HIS
PLPMDL0800000001	AKRON	OH	44302	7/2/1996	PAIN STUFF GETS FILLED GENERICALLY
PLPMDL0800000001	BRECKSVILLE	OH	44141	7/8/1996	HE HAS STARTED MORE PAT'S THIS WEEK.WENT OVER THE LACK OF CEILING AND THE AVERAGE DOSES FOR CA PAT'S.HE WAS VERY BUSY BUT HIS HABITS SEEM TO BE CHANGING FOR THE GOOD NEED TO GO OVER IR AND
PLPMDL0800000001	CLEVELAND	OH	44113	7/2/1996	WHAT AND HOW MUCH TO USE FOR BREAKTHR ALSO WENT OVER DR LAYE AND PATIENT NOT CALLING BACK TO BUG OFFICE STAFF
PLPMDL0800000001	AKRON	OH	44302	7/2/1996	NHLBI/ ATS SETTING STAGE FOR UNI 600
PLPMDL0800000001	CLEVELAND	OH	44113	7/2/1996	TALKED TO CHARLOTTE ABOUT THE UNI 600 AND SHE HAD SOME QUESTIONS ABOUT BUYING W A CREDIT AND NOT BEING ABLE TO GET FROM PRIME VENDOR
PLPMDL0800000001	AKRON	OH	44333	7/2/1996	SAYS USES IT EVERY C CAN/BELIEVES IN IT BUT JUST HASN'T HAD ANY PTS RIGHT NOW.LAST ONE WAS INPT AND PHCY GAVE HIM A HARD TIME ABOUT IT.REASSURED HIM THAT IT WON'T HAPPEN AGAIN.PHCY WILL LET HIM
PLPMDL0800000001	FAIRLAWN	OH	44333	7/2/1996	USE IT.
PLPMDL0800000001	AKRON	OH	44307	7/3/1996	REVIEWED LONG TERM THERPAY, SHOWED PRODUCT AND IS WRITING TITRATING NONCANCER, NRSE FLAGGING PATIENTS FOR USE
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	THERE WITH DR MABEE, SHOWED Q12PRN FOR PATIENTS THAT NEED 12 HOURS OF ANALGESIA
PLPMDL0800000001	CLEVELAND	OH	441065000	7/3/1996	ASKED DOC WHERE HE IS USING OXY SAID CHRONIC PAIN, ASKED DS SAID 30 Q12, DISCUSSD AT WHAT POINT PHYSICAL DEPENC OCCURE ALSO GOOD DETAIL DISCUSSION COPD PATIENTS SHOWED ATS GUID AND COMBO
PLPMDL0800000001	AKRON	OH	44307	7/3/1996	THERAPY
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	PHARMACY, HIGH DOSE PATIENT SMG/ML SYRINGE
PLPMDL0800000001	CLEVELAND	OH	441065000	7/3/1996	NEED TO FOCUS ON SE BECAUSE I THINK THAT IS WHAT HIS OBJECTION IS BUT HE DOES NOT WANT TO SAY.TRYING TO GET BETTER EXPOSURE THRU SPEAKING AND MAYBE EVEN A LUNCH TIME OUTING
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	7/9/1996	TALKED TO PHYLLUS ABOUT ACCESS AND THERE HAS TO BE A WAY TO USE HER TO GET THIS.HE HAS NOT REALLY TRIED OXY YET ALTHOUGH HE HAS SAID THAT HE HAS.NEED TO TAKE HIS LOW KEYED APPROACH AND TURN
PLPMDL0800000001	AKRON	OH	44304	7/3/1996	THAT INTO A GOOD COMMITTMENT.FOCUS ON SE AND STABILITY.MADE APPT TO GET BETTER TIME
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	HIS EXP KEEPS GOING DOWN BUT HE CAN BE GOOD ACCESS IN GENERAL AT THE HOSPITAL.THEY WILL BE TYING IN DIRECTLY TO WALGREENS PHARMACY W A COMPUTER LINK IN A COUPLE OF MONTH'S.KEEP FOCUSING
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	ON THEOP IN GENERAL AND TIMING
PLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	7/3/1996	WILL NEED TO MAKE A MAJOR EFFORT NOT ONLY IN CA BUT IN THE RADIATION DEPT WHILE IT IS STILL NEW.SPEND SOME MONEY AND MAKE SURE TO MAKE A PAPER BLITZ
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	KAPLAN, STILL NOT USING LIKE HE SHOULD, SLOW SLOW ADAPTER THIS DRUG IS PERFECT FOR HIM, WILL PITCH THAT NEXT TIME
PLPMDL0800000001	CLEVELAND	OH	44106	7/9/1996	NEED TO GET A LISTING FOR ALL DOCS.TRIED TO FIND SCOTT'S QUERRY WITHOUT ANY LUCK
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	7/9/1996	MARGO GAVE ORDER # FOR UNI 600.THEY WILL BE TYING IN VIA COMPUTER TO MCCLAUGHLIN PRACTICE.
PLPMDL0800000001	BEACHWOOD	OH	44122	7/9/1996	NEED TO FOCUS ON SOME NEWER MEMBERS OF THIS GROUP TO GET SOME TIME
PLPMDL0800000001	AKRON	OH	44304	7/3/1996	DR RAD HAD QUESTIONS ABOUT RECTAL/ TALKED ABOUT CONSERVATIV LAX PROTO/ AND DOCUMNTATION
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	SEEING SOME SCRIPS/ NHLBI KIDNEY
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	HIS LADDER IS DARV PERC MSC BUT HE IS RELATIVELY QUICK TO GO TO MSC FOR ATC THERAPY.TALKED ABOUT STABILITY AND ONSET OF ACTION AS WELL AS DEL SYS.HE COMMITTED TO TRYING BUT WILL NEED TO FOLLOW UP
PLPMDL0800000001	BEACHWOOD	OH	44122	7/10/1996	TO UP TO MAKE SURE.HAVING ON FORM IS A + HERE FOR INITIATION.NEED TO GO OVER WHAT PAT'S OXY WILL BE GOOD FOR
PLPMDL0800000001	CLEVELAND	OH	44106	7/3/1996	GAVE SEN STUFF FOR HIS TALK TOMOROW AND HE COMMITTED TO ORDERING OXYIR WHEN HIS RHOXICODONE SUPPLY RUNS DOWN
PLPMDL0800000001	AKRON	OH	44333	7/10/1996	CONTINUING ON THE STABLE THEME WITH MORE OF AN EMPHASIS W ON SET THIS TIME.GETTING GOOD FEEDBACK BUT IT DOES NOT APPEAR TO BE ENOUGH PAT'S.NEED TO FIND APPROX HOW MANY PAT'S GET PAIN
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	THERAPY AND TRY TO FIND OUT FOR HOW LONG
PLPMDL0800000001	MAYFIELD	OH	44124	7/3/1996	SAMPLE CONTIN DELIVERY SYSTEM
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	ANESTHIOLOGY
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	SHE IS VERY NICE.GAVE INTRO DET AND SHE SEEMED TO LIKE THE IDEA OF Q12.TOLD HER TO CHECK W HER HUSBAND TO GAIN EVEN MORE FAMILIARITY.FOCUSED ON TITRATION BOTH UP AND DOWN AND STABILITY.NEED
PLPMDL0800000001	AKRON	OH	44310	7/3/1996	TO FIND OUT THEIR POTENTIAL VOLUME OF RX'S
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	GOING ON VAC QUICK HIT ASKED IF PATIENTS HE STARTED EARLY HAVE BEEN TITRATED SAID YES UNABLE TO PROBE FURTHER
PLPMDL0800000001	AKRON	OH	44309	7/8/1996	NO USAGE TO DATE. PROBED FOR WHAT THEY DO AFTER NSAIDS. SAID THEY GO WITH VICODIN OR PERCOCET. DISCUSSED BENEFIT OF OXY THERE WITH LOWER ABUSE POTENTIAL AND BETTER PAIN CONTROL AGREED WITH
PLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	7/8/1996	ME THAT POT. FOR LESS ABUSE IS TRUE AND SAID SHE NEEDED TO USE. FOLLOW WITH HER ON PATIENT STARTS ADN CONTINUED REMINDERS ON THE PRODUCT.
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	PHARMACY, RECTAL SUPPOSITORIES, ALSO ONCOLOGY SERVICE CALL
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	WENT OVER DEL SYS AND STABILITY AND HOW HE CAN HAVE SAME THEORY AS MSC BUT MUCH SOONER IN THE PAT THERAPY AND HOW IT COULD HELP IN THE HOSPICE SETTING.LEFT THE BIG AID AND CHALLENGED HIM
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	TO DO HIS OWN LITTLE COMPARISON.HE HAS NOT TRIED ANYBODY ON OXY YET
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	LOT OF MOVEMENT ON 10 AND 20MG TABLETS. COMING FROM AKRON ONCOLOGY. BARTLETT AND YEE ARE MAIN WRITERS THERE AS WELL AS MINICH AND PFEIFFER. BARTLETT MOVING TO BARBERTON FP AT HOSPITAL.
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	CONVERSION PENS



PLPMDL0800000001	CLEVELAND	OH	44130	7/8/1996	TRYING TO BUILD REPORE W SOME PADS AND STUFF.TRYING TO GET HIM TO CLARIFY HIS SALICILATE STORY.NEED TO FIND WHY HE GOES W ANYTHING STRONGER AND BUILD THAT INTO A STORY
PLPMDL0800000001	BEREA	OH	44017	7/8/1996	NOW THAT HIS OFFICE IS SEPARATE FROM UH FACILITY IT MIGHT BE WORTH A TRY TO.HE HAS SOME POTENTIAL BUT IS HESITANT TO USE A C2.NEED TO FOCUS ON CESSATION AND DRUG ABUSE DATA
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	OXYCONTIN STILL HABIT MSC-DURAGESIC, NEEDS MORE REMINDING
PLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	7/8/1996	TRYING TO FIND DR WHITE.THE CLINIC HAS BEEN HERE FOR ABOUT 7 MOS BUT IT NOT IN THE HOSP BUT BEHIND IT.GOT THE NUMBERS AND TIMES FOR WHEN SEC WILL BE IN
PLPMDL0800000001	INDEPENDENCE	OH	44131	7/8/1996	HE IS STILL SPENDING MOST OF HIS TIME AT THE INDEPENDENCE OFFICE.PAM SAID TO TRY TO GET IN THERE BY OFFERING LUNCH. MAY BE THE WAY TO SEE CONTANZARO.SOUTHWEST OFFICE GOING SLOW IN THE INITIAL OPENING BUT PAM ALSO TOLD OF PAIN CLINIC IN MARYMOUNT.
PLPMDL0800000001	BEACHWOOD	OH	44122	7/11/1996	FINALLY MIGHT BE MAKING SOME PROGRESS.TALKED ABOUT FLEX OF DOSING AND COST.ALSO MENTIONED PAUL.SO MAKE SURE HE ORDERS NEED TO FIND OUT HOW TO GET IT CONVERTED TO OXY.HE IS GOING TO TAKE A TRIP TO NAT PARKS IN AUGUST
PLPMDL0800000001	BROADVIEW HTS	OH	44147	7/8/1996	WANTED TO FOLLOW W THE OXY.SHE IS PLACING IT W HER PERC BUT MOST OF THE BUSINESS IS W VIC.NEED TO GET THAT MARKET.SHE HAD SOME QUESTIONS ABOUT THE USE OF THEOP IN THE ER SETTING SO WE TALKED ABOUT ACUTE VS CHRONIC, TIMING AND SHE SAID THAT SHE HAS A PAT THAT SHE IS GOING TO PUT ON IT
PLPMDL0800000001	BROADVIEW HTS	OH	44147	7/8/1996	WANTED TO FOLLOW W THE OXY.SHE IS PLACING IT W HER PERC BUT MOST OF THE BUSINESS IS W VIC.NEED TO GET THAT MARKET.SHE HAD SOME QUESTIONS ABOUT THE USE OF THEOP IN THE ER SETTING SO WE TALKED ABOUT ACUTE VS CHRONIC, TIMING AND SHE SAID THAT SHE HAS A PAT THAT SHE IS GOING TO PUT ON IT
PLPMDL0800000001	INDEPENDENCE	OH	44131	7/11/1996	NEED TO GET THEIR ORDER NO
PLPMDL0800000001	INDEPENDENCE	OH	44131	7/11/1996	NOT BEING VERY HELPFUL.STILL STUCK ON SLO BID BUT HE USING MORE UNIDUR THAN UNI.NO UNDERSTANDING OF TIMING AND JUST BLOWS OFF NOCTURNAL INFO.NEED TO BE VERY FRANK AND ASK WHAT THE HANGUP
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	MET AT LUNCH. DISCUSSED OXY AT LENGTH. NO PAT. STARTS AS HE SAID HE FORGOT. PROBED FOR USAGE AFTER NSAIDS AND USING VIC. AND PERCOCET. GOT HIM TO AGREE THAT OXY WOULD HAVE LESS ABUS POT. AND BETTER PAIN CONTROL. HE TOOK CONV. CALCULATOR AND MARKETING PIECE AND SAID HE WOULD PUT ON DESK TO REMIND HIM. SAID I NEED TO STAY ON HIM TO REMIND. FOLLOW WITH USAGE PROB
PLPMDL0800000001	AKRON	OH	44313	7/8/1996	ATS, NHLBI, SENOKOT FOR OPIOID CANCER PATIENTS
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	STOCKING THE 10MG TABLET. COMING FROM ONCOLOGY GROUPS IN AKRON. COULD NOT GIVE ANY LOCAL NAMES ON HIGH NARCOTIC WRITE
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	STRESS BALL/ SENOKOT FOR PEOPLE THAT ASK, OXY DOING WELL
PLPMDL0800000001	BRECKSVILLE	OH	44141	7/11/1996	TOUCHED BASE W STEVE AND HE SAID THAT SPECTRUM WILL BEAT MOST PRICES BUT OUR RELATIONSHIP IS GOOD AND IF ANYTHING CHANGES HE WILL LET ME KNOW.BETADINE IS PURCHASED FROM A DIFFERENT
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	SITE BUILDING 1 FIRST FLOOR
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	DOC IN HALL/ HOWS YOUR EXPERIENCE WITH OXY. HE SAID THE GIRLS ARE NOT BRINGING HIM ANY PROBLEMS SO MUST BE OK
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	PATIENTS ALREADY ON / PATIENTS DOING OK/ LAX PROTOCOL
PLPMDL0800000001	AKRON	OH	44304	7/8/1996	KPLAN. REDUCTION EVEN WITH TITRATION, STRESSED AT LEAST 12 HOURS OF ANALGESIA SAID HAS HAD GOOD RESULTS
PLPMDL0800000001	AKRON	OH	44333	7/8/1996	WENT OVER CONVERSION PEN WITH HER. SHOWED THE DOSES AT WHICH SHE IS ABLE TO TITRATE
PLPMDL0800000001	AKRON	OH	44319	7/8/1996	PROBED FOR WHAT USES AFTER NSAIDS. SAID HE REFERS PATIENTS TO PAIN CENTERS. WILL NOT WRITE FOR OPIOIDS LONG TERM. AFRAID OF ABUSE. TRIED TO DISCUSS OXY AS LOW ABUSE POT. BUT WOULD NOT AGREE.
PLPMDL0800000001	BEACHWOOD	OH	44122	7/12/1996	WRITING SOME UNIPHYL AS THIRD LINE THERAPY IN ASTHMA AND COPD. FOLLOW ON UNI ONLY AND PLACE IN COPD USING KARPEL STUDY.
PLPMDL0800000001	CLEVELAND	OH	44104	7/12/1996	BROUGHT IN DEBUSSE AND WENT OVER THE FOOD ISSUE AND WHAT HAPPENS TO THE CURVE AND AREA UNDER THE CURVE
PLPMDL0800000001	LYNDHURST	OH	44124	7/12/1996	NOT MUCH LUCK IN BUILDING ANY KIND OF RAPPORT YET.JUST CANT GET ENOUGH TIME.HOPEFULLY CONSISTENCY AND PERSISTENCE WILL HELP
PLPMDL0800000001	AKRON	OH	44333	7/8/1996	NEED TO GET MORE CONSISTENT IN BETWEEN APPT
PLPMDL0800000001	BEACHWOOD	OH	44122	7/9/1996	MANY MENTIONS OF OXY. USING LAX PROTO, USING 10-20MG IN A.M. ONLY LIKED Q12 PRN DOSING,
PLPMDL0800000001	BEACHWOOD	OH	44122	7/9/1996	TRIED TO KEEP HIM UPDATED ON WHAT IS GOING ON AT THE HOSP AND MOVING TO THE OXY FROM THE OXY IR
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	7/9/1996	TALKED TO ELANOR WILLET IN CHEMOTHERAPY 3 WEST TRYING TO GET HER TO HELP W DR HAAS AND GETTING CONVERTED TO OXY.SHE DID GIVE NAME OF RPH AT BARBERTON THAT SEEMS TO HAVE HIS EAR.
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	7/9/1996	ED IS GREAT FOR INFO AND HELP.WILL ORDER UNI WHEN HE GETS MCKESSON EPIC.HE HAS 9+ BOTTLES OF OXY ON THE SHELF CONSISTENTLY TO FILL ALLEN'S STUFF
PLPMDL0800000001	AKRON	OH	44333	7/15/1996	PATIENTS ON UNIPHYL Q6H-Q8H. SHOWED MARTIN HOW QD DOSING IMPROVED LUNG FUNCTION OXYCONTIN DYSPNEA
PLPMDL0800000001	CLEVELAND	OH	44106	7/9/1996	SHE IS A LITTLE CONFUSED ON WHERE TO PLACE THE OXY AND HOW ORA AND MSC ALL COME TOGETHER.NEED TO JUST MAKE IT SIMPLE AND TALK ABOUT STABILITY AND SIMPLICITY
PLPMDL0800000001	BEACHWOOD	OH	44122	7/9/1996	HE TALKED MOSTLY OF HIS SON IN LAW AT UH SO IT MIGHT BE A GOOD IDEA TO CONCENTRATE AND GO THRU DR ROSENBERG
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	7/9/1996	WENT OVER NON CA DATA AND QUALITY OF LIFE.JUST A LITTLE ABILITY TO SLEEP ENABLES PATIENTS AND FAMILY TO FUNCTION BETTER.HE DOWNPLAYS HIS USE BUT KLEINS RPH SAIS HE IS DOING BETTER
PLPMDL0800000001	AKRON	OH	44307	7/10/1996	ONCOLOGY, WORKING WITH SUZANNE
PLPMDL0800000001	RICHMOND HTS	OH	44143	7/15/1996	VERY INT IN 600MG AND WILL USE RIGHT AWAY!! PTS DON'T LIKE TO BREAK TABS AND IT SCREWS VVERYTHING UP.LIKES 600MG FOR COPD PTS.
PLPMDL0800000001	CLEVELAND HTS	OH	44118	7/10/1996	QUICK.ASKED HIM WHAT IT WOULD TAKE TO GET HIM TO USE.
PLPMDL0800000001	EUCLID	OH	44117	7/15/1996	WON'T STOCK UNTIL MIKE BUKACH AGREES
PLPMDL0800000001	AKRON	OH	44302	7/10/1996	KAPLAN SIDE EFFECTS, RECTAL HOSPICE NURSE WANTED TO USE ALREADY USING RECTALLY, LAX PROTOCOL, CONVERSIONS MSCONT TO OXY
PLPMDL0800000001	AKRON	OH	44333	7/10/1996	SHIRLEY HAYES REVIEW OF PRODUCT WANT ED RECTAL INFO, SHOWE PDR UPDATE
PLPMDL0800000001	CLEVELAND	OH	44112	7/10/1996	NICE RESIDENT PROGRAM.WENT OVER OXY AND UNILEFT DEBUSSE AND TALKED ABOUT TIMING WENT OVER DEL SYS AND WHERE TO USE OXY FOLLOW UP AND DO ANOTHER
PLPMDL0800000001	CLEVELAND HTS	OH	44118	7/15/1996	VERY BUSY WILL NEED TO COME BACK.USUALLY GOOD WHEN HIS ASSIS IS THERE
PLPMDL0800000001	CLEVELAND HTS	OH	44118	7/15/1996	THIS BRAND NEW STORE IS STILL SLOW.STARTED TALKING CHRONO AND THE RPH SAID THAT THEY JUST HAD A TALK ABOUT IT. LIKES THE TIMING OF UNI
PLPMDL0800000001	AKRON	OH	44302	7/10/1996	SHOWED RELATIV POTENCY WHY PATIENTS ARE GETTING GOOD RESULT DISCUSSED SPEAKING TO RESIDENTS ASTHMA ANTI INFLAMM THEO
PLPMDL0800000001	CLEVELAND	OH	44106	7/10/1996	SHE IS REALLY NOT USING BUT HAS NO REASON FOR NOT.SHE IS MOVING AROUND ALOT AND DOING ALOT OF MARROW AND NOT MUCH PAIN STUFF.KEEP AT IT UNTIL SHE GET SETTLED
PLPMDL0800000001	BROOKPARK	OH	44142	7/10/1996	ANOTHER PAT ON OXY AND ANOTHER GOOD OUTCOME.PERC PAT. NASTY SPILL HE LOOKS TERRIBLE.BROUGHT IN CANDY AND MORE LOTION.NEED TO DELIVER STAMPER.CONNIE IS GETTING MORE COMFORTABLE W OXY
PLPMDL0800000001	PARMA	OH	44129	7/16/1996	QUICK CALL SET UP TO ASK ABOUT THEOP IN GENERAL AND WHAT I SHOULD BE READING
PLPMDL0800000001	AKRON	OH	44302	7/10/1996	GAVE KAPLAN, NOT ALOT OF TIME MORE HIGH DOSE PATIENTS RAN OUTPATIENT PHARMACY OUT OF 40'S
PLPMDL0800000001	CLEVELAND	OH	44112	7/10/1996	NICE PRESENTATION TO THE RESIDENTS.HE SEEMS NICE AND VERY BUSINESS ORIENTED.COMMITTED TO USING OXY AND SAID THAT THEY USE A FAIR SHARE OF PAIN MEDS.FOLLOW UP AND DO THE RESIDENT THING AGAIN.
PLPMDL0800000001	AKRON	OH	44302	7/10/1996	QUICK CLINICAL BACKGROUNDER ON SIDE EFFECTS DIMINISHING OVER TIME
PLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	SAMPLES
PLPMDL0800000001	PARMA	OH	44129	7/16/1996	INTROED THE 600 AND GOT SOME PAT TYPES FOR OXY
PLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	7/10/1996	TJ CLEARED UP THE CASINOVA NAME AND GAVE PHONE NO.
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	7/10/1996	TRYING TO FIND USAGE FIGURES TO GET A BETTER IDEA OF WHAT IS HAPPENING.HE IS WRITING AT LEAST ONE RX A DAY.NOT SURE WHY IT IS NOT SHOWING UP
PLPMDL0800000001	PARMA	OH	44129	7/16/1996	GARY WILL ORDER THRU BURGEN.NEED TO FOLLOW UP W EPIC AND MAKE SURE THAT HE ORDERED
PLPMDL0800000001	PARMA	OH	44129	7/16/1996	LEFT LT.THEY WERE VERY BUSY AND WILL NEED TO CALL BACK WHEN RAY IS HERE
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	7/16/1996	HIS EXP IS INCHING UP.TRYING TO LEAVE LT AND STUDIES ON EVERY CALL.NEED TO LEAVE KIDNEY AND IN THE FUTURE LEAVE TIMING STUFF
PLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	WON'T STOCK UNTIL OK FROM MIKE BUKACH.
PLPMDL0800000001	CLEVELAND	OH	44102	7/16/1996	ALLEN ORDERED TODAY FROM AMERISOURCE
PLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	SAW ED CARTER.HAS RECEIVED REQUEST FOR OXY FROM DR. SAMUELS
PLPMDL0800000001	INDEPENDENCE	OH	44131	7/10/1996	THINGS ARE GOING SLOWLY AT THE NEW FACILITY.HE IS THERE HALF DAYS.WORKING W PAM ON PAIN MGMT AND PAT CANDIDATES TO FACILITATE MORE OF A MOVE TO OXY.THEY HAVE PLENTY OF PERC PAT'S THAT CAN BE CONVERTED IMMED.
PLPMDL0800000001	AKRON	OH	44302	7/16/1996	VRBAL COMMITTED PUT ON ORDER SHEET
PLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	JIM/WILL ORDER AND RECEIVE FROM FOXMEYER 7/23. CALL BACK
PLPMDL0800000001	PARMA	OH	44134	7/16/1996	LORI IS GOING TO THE OLYMPICS AND IS HES TO PUT IN 600
PLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	PAUL WILL ORDER AND RECEIVE 7/24.CALL BACK
PLPMDL0800000001	AKRON	OH	44304	7/16/1996	TOM
PLPMDL0800000001	INDEPENDENCE	OH	44131	7/10/1996	WORKING W PAM TO GET MORE PAT'S CONVERTED.THEY USE ALOT OF PERC AND THERE IS NO REASON FOR NOT USING.SLEEP AND QUALITY OF LIFE ARE IMPORTANT ISSUES AND SHOULD BE FOCUSED UPON.
PLPMDL0800000001	CLEVELAND	OH	44122	7/11/1996	THEY ARE NOT MAKING APPTS SO TALKED TO THRU THE WINDOW. HE IS GETTING SOMEWHAT FAMILIAR BUT HAS A LONG WAY TO GO. TLAKED ABOUT SEEING HIM AT HURON AND THIS MAY BE ANOTHER AVE TOGET SOME TIME NOT FINDING HIM IN ANY PHARMACY'S TO CONFIRM HIS USE
PLPMDL0800000001	WARRENSVILLE	OH	44122	7/11/1996	HE HAD SOME INT QUESTIONS ABOUT CEILING DOSE AND CA STUDIES IT SEEMS LIKE HE IS FINALLY USING.TRIED TO TALK SE BUT HE TALKED COMFORTABILITY.NEED TO SHOW NEW SE STUDY AND BE PERSISTENT ENOUGH TO GET HIM FAMILIAR FINALLY
PLPMDL0800000001	AKRON	OH	44303	7/16/1996	SCOTT
PLPMDL0800000001	AKRON	OH	44312	7/16/1996	VERBAL COMMITTED / WINDOW/
PLPMDL0800000001	LYNDHURST	OH	44124	7/11/1996	DROPPED OFF THE STAMPER AND HE SEEMED TO APPRECIATE THE EFFORT.NEED TO KEEP REMINDED BECAUSE OXY IS NOT TOTALLY IN HIS MIND EVEN THOUGH HE IS GIVING GOOD FEEDBACK.GETTING CONSISTENT
PLPMDL0800000001	LYNDHURST	OH	44124	7/11/1996	FEEDBACK FROM ATRIUM PHARMACY ABOUT HIS USE
PLPMDL0800000001	AKRON	OH	44304	7/16/1996	SHOWED KIRSTEN, WITHDRAWL NEG EFFCT PHYSICAL ABILITY QOL
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	7/11/1996	HE HAS ONE PAT ON OXY.TRYING TO WORK W ELANOR.HIS CHEMO NURSE AT THE HOSP AND ELANOR GAVE CANCER CENTER RPH NAME AS SOMEONE ELSE TO TRY.RICK AT BARBERTON
PLPMDL0800000001	CLEVELAND	OH	44146	7/17/1996	TRYING TO GET TIME BY GIVING LITERATURE AND VISUALS
PLPMDL0800000001	EUCLID	OH	44119	7/17/1996	GETTING READY TO GO ON VACATION.ALL SAMPLES ARRIVE AT EUCLID OFC-NOT MENTOR-NEEDS THEM HERE-KEEPS FORGETTING TO BRING THEM TO THIS OFC.SD I WILL DO IT NX TIME.INT IN 600.SAYS UNI DUR IS TOO EXPENSIVE.

PPLPMDL0800000001	INDEPENDENCE	OH	44131	7/11/1996	TRYING TO STAY BLUNT AND FINDING OBJECTIONS.HE SAIS FAMILIARITY.HE UNDERSTANDS BUT IS STILL HESITANT.HE SAID THAT HE IS WAITING FOR THE RIGHT PAT SO ASK WHAT PAT IS THE RIGHT PAT AND THEN MAKE SURE TO LET HIM KNOW THE RIGHT PAT'S
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	7/11/1996	HIS LATEST PAT IS ON 40MG AND IT IS GETTING FILLED BY PAUL BENJAMIN.HE STILL HAS ALOT OF PAT ON FIXED COMBOS AND THE CONVERSIONS ARE COMING SLOWLY.IMP TO BE CONSISTENT AND KEEP REMINDING
PPLPMDL0800000001	INDEPENDENCE	OH	44131	7/11/1996	TRIED TO GET SOME USAGE NUMBERS AND THEY ARE DOING CLOSE TO 800 A MONTH BUT CENSUS AND DOLLAR VOLUME IS ON A UPWARD TREND.DURAGESIC IS THE MAIN NEMESIS
PPLPMDL0800000001	FAIRLAWN	OH	44313	7/12/1996	USING TYLOX, SHOWED SAME LONGER ACTING, WAS INTERESTED
PPLPMDL0800000001	AKRON	OH	44333	7/12/1996	DOC HAND SURGEON, USING PERCS POST OP SHOWED POST OP STUDY
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	7/12/1996	HE LIKES TO WAIT FOR THE DRUG TO BE PROVEN.HE HAS SOME CONCERNS W HOSPICE AND THEIR TENDENCY TO LET PATIENTS DIE.LACK OF HYDRATION WHEN THEY FEEL HE TIME IS NEAR.WE TALKED ABOUT DIGNITY AND HOW PAIN MGMT IS VERY SIMILAR
PPLPMDL0800000001	FAIRLAWN	OH	44333	7/12/1996	CHRONIC PAIN, USING MORE STILL HUNG UP ALOT ON DOCUMENTA SENEKOT FOR DRUG INDUCED, ATS AND NHLBI GUIDELINES
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	7/12/1996	NEED TO SPEND MORE TIME W HIM BECAUSE HE REALLY CAN BE GOOD PERIPHAL USER
PPLPMDL0800000001	FAIRLAWN	OH	44333	7/12/1996	INITIATION OF THERAPY, Q12 PRN INSTEAD OF Q4 H
PPLPMDL0800000001	AKRON	OH	44307	7/15/1996	OBGYN ONC, AKRON ONC ASSOC
PPLPMDL0800000001	RICHMOND HTS	OH	44143	7/15/1996	HAS USED MORE/VERY WORRIED RE DEA/TOLD HIM BETTER TO WRITE THIS THAN AQNYTHING ELSE!VICKY IS STILL TARGETING PTS FOR HIM TO USE ON.INT THAT YOKIEL IS USING SO MUCH.WHY PROBLEM? DON'T KNOW. MAY BE INT IN DR. WALLACE'S PRACTICE.
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	7/15/1996	HE IS HUNG UP ON FINDING THE RIGHT PATIENT SO I NEED TO GO OVER WHAT THE RIGHT PATIENT IS
PPLPMDL0800000001	BEDFORD	OH	44146	7/18/1996	HE IS GETTING SQUARED AWAY VS UNIDUR.TIMING IS GOING WELL AND HE IS SEEING BENEFIT FROM THOSE THAT HE IS CONVERTING. GETTING SOME REFILLS AS WELL
PPLPMDL0800000001	CLEVELAND	OH	44117	7/15/1996	REALLY LIKES IT AND SAYS ONLY HAS HAD A COUPLE PTS DC IT. GETTING VERY COMFORTABLE W/IT AND SAYS HE THINKS OF IT NOW AUTOMATICALLY WHEN SOMEONE IN PAIN.
PPLPMDL0800000001	CLEVELAND	OH	44119	7/18/1996	SAMPLES
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	7/15/1996	HE HAS STARTED ON A SICKLE CELL WITH GOOD RESULTS.NEED TO GET TO OTHER PATIENTS
PPLPMDL0800000001	HUDSON	OH	44236	7/18/1996	NEED TO COME BACK WHEN REG RPH'S ARE HERE.
PPLPMDL0800000001	RICHMOND HEIGHTS	OH	44143	7/18/1996	STEVE WILL ORDER
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	7/18/1996	JOEL IS GREAT TO TALK TO WILL ORDER WHEN IT BECOMES AVAIL IN THEIR SYSTEM.ALSO TALKED ABOUT OXY AND MSC AND HOW THEY ARE DELIVERED.THIS CAN BE EXPANDED.HE HAD AN RX FROM DR QUAN FOR MSC
PPLPMDL0800000001	HUDSON	OH	44236	7/18/1996	CHRIS HAS SMALL MOVEMENT BUT DID GET SOME GOOD TALK ABOUT THEOP IN GENERAL
PPLPMDL0800000001	SHAKER HTS	OH	44122	7/15/1996	HE IS VERY AGREEABLE BUT EHENEVER I CHECK UP ON HIS USE HE DOES NOT SHOW UP.NOT SURE HOW TO EVALUATE BECAUSE HE IS WORTH SOME POTENTIAL BUT MAY NOT WANT TO CALL ON UNTIL PARAMETERS
PPLPMDL0800000001	AKRON	OH	44302	7/15/1996	DOC SAID OXYIR, PUT INTO HOSPITAL/ HE AND DR PETRUS UNIPHYL ATS MOVED UP
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	7/18/1996	MELISSA SAID THAT SHE WILL ORDER NEXT WEEK.NEW SYSTEM NAD SHE CAN NOT DO ANYTHING UNTIL NEXT WEDNESDAY
PPLPMDL0800000001	CLEVELAND	OH	44113	7/15/1996	SAW AT RHGH OFC DID PUT PT IN QUESTION ON IT AND SO FAR SO GOOD.SHE WAS ON LOTS OF VIC BEFORE.
PPLPMDL0800000001	AKRON	OH	44302	7/15/1996	OUT OF OXY 40 WANTS MSC 60 OUT OF
PPLPMDL0800000001	AKRON	OH	44302	7/15/1996	REVIEWED KAPLAN DEEPER/ ALTHOUGH REPORTED 92% TOLERABLE MUST PROBE ON EARLY PATIENT
PPLPMDL0800000001	OLON	OH	44139	7/15/1996	NEED TO FIND HOW TO GET SOME TIME MAYBE FOCUS ON THE TUMOR B05 AT ST LUKES OR THRU OTHER PROGRAMS
PPLPMDL0800000001	RICHMOND HTS	OH	44143	7/15/1996	HEARD FROM KAREN AT BARRETT'S OFC THAT HE WANTED INFO ON OXY.QUICK THRU WINDOW/EXPLAINED IT/SAYS NOT BIG ISSUE W/HIM BUT DOES HAVE CA PT RIGHT NOW FOR IT.THINKS GOOD IDEA.
PPLPMDL0800000001	CLEVELAND	OH	44120	7/15/1996	TINA IS IN HERE ON MONDAY AND THURSDAY WITH MIKE ON THE OTHER DAYS.NEED TO CALL BACK WHEN MIKE IS HERE
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	7/16/1996	WANTED TO MAKE SURE THAT HE KNEW ABOUT THE STAMPER.JUST GOT BACK FROM VACATION
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	SD WILL SUPPORT FOR FORMULARY AND ALREADY HAS AND THINKS IT IS CURR BEING DISCUSSED SO PROBLEM WHEN PT IS ON IT AND HAS TO BE ADMITTED. CAN'T GET.WILL SUPPORT AT NX MEETING
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	7/16/1996	TRYING TO FIND IF THEY HAVE ANY HOSPICE ACTIVITY.SIMMERS MAY BE A GOOD PLACE TO START
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	QUICK IN HALL/SAYS PUT PT ON A FEW WKS AGO AND SO FAR SO GOOD.
PPLPMDL0800000001	E CLEVELAND	OH	44112	7/19/1996	NOT MUCH OF A STORE TO HELP FOR ANYTHING
PPLPMDL0800000001	NORTH OLMSTED	OH	44070	7/19/1996	WILL USE 600MG UNI WHEN AVAILABLE....SOME DRUGGISTS ARE ALREADY STOCKED.....
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	7/19/1996	LEFT KIDNEY AND TALKED ABOUT THE NE ARTICLE AND SAID THAT I AM TRYING TO FIND INFO THAT IS IMPORTANT TO HIM
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	7/16/1996	OXY REMIND/SAYS HAS USED /TALKS IN GENERAL TERMS/WON'T GET S[ECIFIC AND THEN WALKS AWAY/NEED MORE TIME W/HIM SCHED LUNCH.
PPLPMDL0800000001	MACEDONIA	OH	44056	7/19/1996	AUTOSHIPPED EARLIER THIS WEEK
PPLPMDL0800000001	CUYAHOGA FLS	OH	44223	7/16/1996	MAY WANT TO REEVALUATE BECAUSE IT IS GOING TO TAKE TOO LONG TO GET CONVERTED AND HIS EXP IS DOWN FROM XP
PPLPMDL0800000001	PARMA	OH	44129	7/16/1996	DROPPED OFF SOME PENS AND TRIED TO GET FEEDBACK.TRYING TO USE THE FACT THAT THEY ARE NOT GETTING A LOT OF CALL BACKS AND TYING THAT INTO EFFICACY AND ADVANTAGE TO PATIENT AND DR.
PPLPMDL0800000001	SOUTH EUCLID	OH	44118	7/22/1996	TRICIA IS GREAT
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	7/22/1996	MAKE SURE TO FOLLOW TO SEE IF HE ORDERS
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	WANTS TO GET IT ON FORMULARY/HAS REQUESTED FORM FROM PHCY AND WILL TAKE FURTHER STEPS.NDS MORE INFO.
PPLPMDL0800000001	LYNDAHURST MAYFIELD	OH	44124	7/22/1996	NEED TO ASK GEORGE TO PUT IT IN.DARIEN SAID THAT HE IS THE ONE TO DO ALL THE ORDERING
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	7/22/1996	TALKED TO GRATZELLE.COMMITTED TO AND ASKED ABOUT DOSING BUT WILL PROBABLY NEED FOLLOW UP
PPLPMDL0800000001	AKRON	OH	44312	7/16/1996	OXYCONTIN INDICATION, INITIAL OPIOID EVEN IN NON CANCER U;NIPHYL COPD, ATROV/UNI/BETA COMBO THERPAY ASKED FOR UNI SAMPLES
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	WROTE RX AS I WAS STANDING THERE.VERY HAPPY W/OXY.
PPLPMDL0800000001	CLEVELAND	OH	44120	7/22/1996	MIKE PUT IN A BOTTLE EVEN THOUGH HE DOES NOT KNOW IF IT WILL BE AUTO SHIPPED
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	SAYS HAS 3 PTS ON IT AND SO FAR SO GOOD/STRESSED WHAT TO DO AFTER 80 Q12H.SD WD TITRATE AS NEEDED.REINFORCED THIS.
PPLPMDL0800000001	CLEVELAND	OH	44109	7/16/1996	GREAT RESULTS.ASKED WHAT SHE WOULD DO AFTER 80Q12H/SD WD PROBABLY GO TO 120Q12H.REINFORCED THIS AND THAT SHE DOESN'T HAVE TO LEAVE IT.
PPLPMDL0800000001	BROOKPARK	OH	44142	7/17/1996	HE SEEMS TO BE DOING MUCH BETTER.WANTED TO GO IN AND GIVE HIM A CARD AND PENS.HE STILL HAS TO GO THRU A PRETTY EXTENSIVE DENTAL REGIMAN.HIS OXY FEEDBACK IS GETTING STRONGER W EACH VISIT.
PPLPMDL0800000001	CLEVELAND	OH	44106	7/17/1996	NO PATIENTS YET BUT WE ARE BREAKING DOWN BARRIERS.HIS BIGGEST ROADBLOCK IS REMEMBERING.HE TALKED ABOUT FINDING THE RIGHT PATIENT SO WE TALKED ABOUT WHAT HE EXPECTS FROM PAIN
PPLPMDL0800000001	CLEVELAND	OH	44106	7/17/1996	MEDS.COMMITTED TO USING AND WENT OVER SE
PPLPMDL0800000001	CLEVELAND	OH	44106	7/17/1996	GETTING GOOD RESULTS AND IT IS VERY EXCITING TO SEE PROGRESS
PPLPMDL0800000001	SHORE	OH	44123	7/23/1996	HAROLD ORDERED
PPLPMDL0800000001	MIDDLEBURG	OH	44130	7/17/1996	SHE IS GETTING A LITTLE MORE SETTLED.NEED TO GET AGGRESSIVE IN THE FUTURE
PPLPMDL0800000001	BRECKSVILLE	OH	44141	7/23/1996	ED PUT IN ORDER TODAY.
PPLPMDL0800000001	GATES MILLS	OH	44040	7/17/1996	JERK/WONT TALK/BASICALLY IGNORED ME/GAVE INFO AGAIN
PPLPMDL0800000001	CLEVELAND	OH	44132	7/17/1996	STILL A LITTLE GUNSHY.TODAY DIDN'T GET MUCH TIME BUT SD PT IS DOING WELL AND HE WILL CONT TO WRITE.SAYS DOESN'T HAVE MANY PTS YET/TOO NEW.SMOKECREEN.WON'T REALLY LET HIMSELF BE SOLD. KEEP
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	7/17/1996	HE HAD SOME MIS PERCEPTIONS.THUGHT IT HAD A CEILING AND WAS NOT AS POTENT AS MSC.SO WE DISCUSSED THOSE TOPICS PER THE BIG VISUAL AID.NEED TO SHOW POTENCY STUDY.HE HAS TWO PATIENTS ON BUT ONE HAS DIED.THE OTHER IS SHOWING CONSISTENTLY ON FIRST RX.
PPLPMDL0800000001	CLEVELAND	OH	44106	7/17/1996	TRIED TO GET HIS FEEDBACK BUT HE WAS IN A HURRY TO SEE SOME PATIENTS AND DID NOT GET A REAL GOOD TIME TO TALK
PPLPMDL0800000001	BRECKSVILLE	OH	44141	7/23/1996	TRYING TO FIND BETADINE POTENTIAL AND WHO DOES THE BUYING. IT TURNS OUT THAT CHARLOTTE IN THE PHARMACY IS THE ONE TO SEE.ALSO NEED TO GET HER QUESTIONS ANSWERED
PPLPMDL0800000001	CLEVELAND	OH	44106	7/17/1996	FINALLY STARTING TO TURN THE CORNER.HIS QUESTION IS WHY USE OXY WHEN HE CAN DO ALL THE THINGS HE WANTS W MSC SO I TALKED ABOUT WHY HE GOES TO GET CE'S.HE STILL HAS A HANGUP W THE SHORT ACTING.HE WILL GO TO THE 12H DOSING WHEN HE CAN NOT GET STABILITY W SHORT ACTING.WITH SOME OF HIS QUESTIONS IT SEEMS LIKE HE WAS TESTING ME.
PPLPMDL0800000001	RICHMOND HTS	OH	44143	7/18/1996	QUICK/STOP IN/JUST WROTE RX AS I WAS THERE FOR ANOTHER PT.
PPLPMDL0800000001	CLEVELAND	OH	44106	7/18/1996	MAY WANT TO REPLACE AS A CORE
PPLPMDL0800000001	EUCLID	OH	44132	7/18/1996	SAYS HAS USED BUT HASNT/TELLS ME WHAT HE THINKS I WANT TO HEAR.TRIED TO SELL AGAIN/SAYS HE KNOWS ALL ABOUT IT.
PPLPMDL0800000001	OLON	OH	44139	7/18/1996	DROPPED OFF SOME CANDY AND THANKED FOR HIS USE.ALSO TRYING TO FIND OUT ABOUT HIS USAGE AND HOW LONG PAT STAYS ON AND HE HAS A LOT OF CHRONIC USE
PPLPMDL0800000001	EUCLID	OH	44119	7/18/1996	BUSY TODAY BUT SD SHW IS GETTING GOOD RESULTS W/OXY AND USING IT MORE/STILL CONSIDERS IT TO BE LIKE MSC SO I HAD TO EXPLAIN.NOT USING AS MUCH DURA AS BEFORE!!!
PPLPMDL0800000001	AKRON	OH	44304	7/24/1996	LIKED FINDINGS/ STOCKED 600/ HAS PATIENTS ON OXY
PPLPMDL0800000001	CLEVELAND	OH	44119	7/18/1996	JERK/SAYS IS USING AND ISN'T/ND MORE TIME/DO LUNCH
PPLPMDL0800000001	MAPLE HTS	OH	44137	7/18/1996	CALLING ON HIM BECAUSE OF HIS NURSING HOME ACTIVITY.ALSO RPH SAIS THAT HE IS PRONE TO USE WHAT PRODUCTS THAT REPS GO IN AND TALK ABOUT
PPLPMDL0800000001	CLEVELAND	OH	44106	7/19/1996	USING A LOW KEY APPROACH BECAUSE OF HIS RELATIONSHIP WITH STEINBURG.NEED TO GET HIM MORE INTUNED ON HWO TO USE THIS ON
PPLPMDL0800000001	AKRON	OH	44312	7/24/1996	AGREED SHOWED KIDNEY/ LIKED STUDY/ SELLING SENEKOT
PPLPMDL0800000001	AKRON	OH	44305	7/24/1996	HAD PATIENTS ON OXY, HAS ALL THREE STRENGTHS, LIKED NEW FIND WITH THEOPH
PPLPMDL0800000001	AKRON	OH	44312	7/24/1996	SHOWED LANCET/ RIVINGTON/ DUBUSKE STOCKED BOTTLE
PPLPMDL0800000001	CLEVELAND	OH	44111	7/19/1996	QUICK THRU WINDOW/SD KEEPS FORGETTING/TRIED TO GET HIM TO TARGET A PT.SD WD TRY KNOWS OTHERS ARE USING IT.
PPLPMDL0800000001	WESTLAKE	OH	44145	7/19/1996	SAW AT TUMOR CONFERENCE/WANTS SUPPORT FOR CA PROGRAM IN NOV.GETTING GOOD RESULTS W/OXY.SAYS JUST WROTE ANOTHER RX TODAY.
PPLPMDL0800000001	WESTLAKE	OH	44145	7/19/1996	FINDS OXY AS A STONG PRODUCT...ONE PT WAS STRONGLY SEDATED BUT IS NOT DETERRED...WILL STILL RX....
PPLPMDL0800000001	CLEVELAND	OH	441065000	7/19/1996	GOING TO HAVE TO MAKE SURE THAT HE STARTS INITIATING.HAD SOME QUESTIONSS ABOUT ABUSE AND NEED TO MAKE HIM COMFORTABLE WORKED OUT A DEAL WITH SPONSORING FRIDAY MORNING TUMOR FOR A COUPLE OF MONTHS

PPLPMDL0080000001	BEACHWOOD	OH	44122	7/19/1996	QUICK AT THE WINDOW.NOT GETTING NEARLY ENOUGH EXPOSURE.HE IS STILL COMPARING THIS TO MSC AND HIS PERCEPTION IS IT IS THE SAME
PPLPMDL0080000001	CLEVELAND	OH	44109	7/19/1996	EXTREMELY HAPPY W/RESULTS OF OXY/STILL TAKING PTS OF ALL OTHER THINGS AND GOING TO OXY.
PPLPMDL0080000001	AKRON	OH	44313	7/25/1996	ALLERGY AND IMMUN/ COSTELLO SAYING UNIPHYL RESPONDS TO BOTH CONTROL ASPECT OF DISEASE AND BRONCHODIALATION
PPLPMDL0080000001	CLEVELAND	OH	44106	7/19/1996	TRYING TO LEAVE LITERATURE UNTIL I CAN GET AN APPT
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/25/1996	TRY TO GT SOMETHING TO HIM OR GET TIME BY GOING OVER THE 600 DOSE
PPLPMDL0080000001	CLEVELAND	OH	44122	7/19/1996	GETTING MORE IN TO PRODUCT.TALKED ABOUT CONTROL BUT STILL NOT SURE IF HE WILL OCCMMITT
PPLPMDL0080000001	CLEVELAND	OH	44111	7/19/1996	EXTREMELY QUIET.WON'T TELL ME ANYTHING EXCEPT THAT HE IS USING IT.NO COMPLAINTS. TRY AND GET MORE TIME SOMEHOW.FIND OUT WHERE HE IS POSITIONING IT.
PPLPMDL0080000001	FAIRLAWN	OH	44313	7/25/1996	600 ORDERED
PPLPMDL0080000001	CLEVELAND	OH	44106	7/19/1996	FOUND DR CHELIMSKY IN NUEROLOGY AND TRYING TO GET AN APPT
PPLPMDL0080000001	WESTLAKE	OH	44145	7/19/1996	BUSY BUT HAPPY W/OXY.DOESN'T WANT TO DISCUSS CONVERSION OR TITRATION/BUT HAS DONE SO VERY EFFECTIVELY.MOSTLY HOSPICE PTS.IS INFLUENCING OTHERS.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	7/22/1996	FOLLOWING UP IN RADIATION DEPT TO KEEP THINGS FRESH
PPLPMDL0080000001	AKRON	OH	44313	7/25/1996	600 STOCKED
PPLPMDL0080000001	AKRON	OH	44312	7/25/1996	600 STOCKED
PPLPMDL0080000001	AKRON	OH	44333	7/25/1996	SHOWED UNIPHYL KARLEN/ ASKED WHAT DIFFERENCE BETWEEN UNIDUR UNIPHYL/ CONTIN SYSTEM 200MG MORPHINE
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/22/1996	JENNY IS ON MATERNITY LEAVE.LYNN IS TAKING HER PLACE INTERIM NEED TO GET INSERVICE.
PPLPMDL0080000001	AKRON	OH	44333	7/25/1996	600 ST
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	7/22/1996	GAINING SOME RECOGNITION.APPT COMING UP W DICKMAN SO NEED TO GO OVER THE DEL SYSTEM AND REASONING BEHIND OXY. FIND WHERE HE IS COMING FROM AND HIS THEORY OF PAIN MGT AND SEE IF DICKMANS USE CAN HELP INFLUENCE
PPLPMDL0080000001	LYNDHURST	OH	44124	7/22/1996	TRYING TO FIND OUT WHY SOME PATIENTS ARE STILL ON PERC AND WHY HE DOES NOT SWITCHCH THEM OVER.HE IS GOING TO INDIA FOR THE MOST OF AUGUST.FIND WHAT HE CONSIDERS A SUCCESS WHEN HE USES SHORT ACTING
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	7/22/1996	TALKED ABOUT STABILITY AND ABILITY TO TITRATE IN BOTH DIRECTIONS.NICE YOUNG KID FROM THE CLINIC
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	7/22/1996	HE HAS USED AND W GOOD RESULTS BUT HIS MAJOR HANGUP IS COST.HE IS COMPARING IT TO GENERIC PERC.CASH PAYING CUST ARE ONLY SMALL PORTION OF PRACTICE SO NEED TO CONCENTRATE ON Q12 AND STABILITY BENEFITS
PPLPMDL0080000001	CLEVELAND	OH	44119	7/23/1996	SAW QUICKLY AND DISCUSSED OUR SUPPORT OF PROGRAM FOR SPRING.SAYS OXY GOING REALLY WELL AND USING MORE AND MORE OF IT.RESPONSE FROM PRIMARY CARE PHYSICIANS IS VERY GOOD. MANY THINK ITS A LOT EASIER THAN MORPHINE.NEED TO SET UP ELIZABETH PITORAK HE SAYS. YEA RUGHT,
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	7/23/1996	NEED TO GO OVER THE STAMPER AND MAKE A FUSS OVER IT.HE IS CONCERNED ABOUT SLIDES AND WE TALKED ABOUT HO HELP OR IF HE EVER GETS TIME ON HIS OWN, I WILL HELP HIM GET THEM MADE.GOOD FEEDBACK.WE TALKED OF NAUSEA AND WHEN
PPLPMDL0080000001	CLEVELAND	OH	44119	7/26/1996	F/U W/MARK
PPLPMDL0080000001	CLEVELAND	OH	44119	7/26/1996	MARK
PPLPMDL0080000001	SHORE	OH	44123	7/26/1996	HAROLD SAID HE WOULD ORDER.
PPLPMDL0080000001	STRONGSVILLE	OH	44136	7/26/1996	A LOT OF WORK NEEDS TO BE DONE
PPLPMDL0080000001	CLEVELAND	OH	44119	7/26/1996	RUDY
PPLPMDL0080000001	WARRENSVILLE	OH	44122	7/23/1996	MAKING SURE THAT HE HAS ENOUGH S ALSO TRYING TO GET MORE FEEDBACK FROM THE PAT'S THAT HE HAS INITIATED.HE HAS SO MUCH MORE POTENTIAL BUT WE ARE GETTING THERE.
PPLPMDL0080000001	CLEVELAND	OH	44128	7/23/1996	HE IS STILL ASSOCIATING OXY AND CA STILL VERY HESITANT TO USE FOR OTHERS.NEED TO TAKE HIS SUCCESS W SICKLE CELL AND DRIVE BUSINESS.MADE LUNCH APPT FOR MORE TIME
PPLPMDL0080000001	EUCLID	OH	44119	7/23/1996	BRIEF/ND TO ADDRESS MSC AND DURA ISSUE.DOESN'T POSITION OXY CORRECTLY BUT CAN'T GET ENOUGH TIME TO REEXPLAIN EVERYTHING. SET UP LUNCH.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	7/26/1996	SHE IS VERY NEGATIVE TO UNI AND HER THEOPH ROLE IS DIMINISHG BECAUSE SHE IS SO DIFFICULT MAY WANT TO NOT HAVE AS A SECONDARY TARGET
PPLPMDL0080000001	CLEVELAND	OH	44130	7/26/1996	BE PREPARED TO BE QUICK AT THE WINDOW
PPLPMDL0080000001	CLEVELAND	OH	44119	7/23/1996	CAN'T GET ANYWHERE WITH HIM
PPLPMDL0080000001	SHORE	OH	44123	7/26/1996	ALAN SD HE WOULD GIVE INFO TO KATHY
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/23/1996	HE IS STILL WORKING W VNA.FAMILIAR W OXY BUT HE IS USING MORE TOWARD END STAGE THAN INITIATION OF DISEASE.WENT OVER SYSTEM AND TOUCHED ON NON CA STUDIES.NEED TO GET HIM TO USE SOONER AND NEED TO FOCUS MORE ON OXY IR.
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/26/1996	SEE IF LETTERS AND LIT CAN HELP MAKE A DIFFERENCE
PPLPMDL0080000001	AKRON OH	OH	44305	7/27/1996	600 STOCKED
PPLPMDL0080000001	CLEVELAND	OH	44132	7/23/1996	SAYS HAS A FEW PTS ON IT BUT I CAN ONLY FIND 1!! STILL NOT THINKING OF IT FIRST OR IN PLACE OF VIC.ETC. DID ANPHTHER PRESENTATION ON THIS AGAIN. SAYS WILL KEEP USING.
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	7/23/1996	WILL BE AT RHGH N A REGULAR BASIS NOW/USING LOTS OF OXY. SAYS HE IS CONVERTING ALL PERC PTS AND VIC PTS.SAYS WORKING REAL WELL
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/23/1996	TRYING TO GET A DEFINITION OF CONTROLLED PAT ON Q4 THERAPY. HE SAID THAT IT IS VERY HARD TO ACCESS AND AGREES THAT 12 HR MAINTENANCE IS MUCH BETTER FOR PATIENT.NEED TO TIE IN STABILITY AND CONTROL W OXY VS OTHER Q4 NAMELY PERC. SKIRT THE IF IT IS NOT BROKEN...
PPLPMDL0080000001	PARMA	OH	44129	7/29/1996	SPENDING SOME MONEY AND BRINGING IN CANDY AND TRYING TO MAKE SURE THAT THEY HAVE SAMPLES IN ALL OFFICES.HITTING THE FOOD ISSUE AND TIMING
PPLPMDL0080000001	PARMA	OH	44129	7/29/1996	NEED TO GET IN HERE A LITTLE MORE CONSISTENTLY.IT SHOULD BE EASY TO GET HIM TO BRAND SPECIFY BUT NEED TO GET HIS THEOPH USE UP A LITTLE.NEW LIT SHOULD HELP
PPLPMDL0080000001	EUCLID	OH	44119	7/23/1996	BRIEFLY AT HOSPICE HOUSE/NEEDED MORE DOSING INFO/GETTING REAL COMFORTABLE/JUST CONVERTED AN AIDS PT TO 60 Q12H. METRO PT OF DR. KALAYJIAN.SAYS STILL USING SOME MSC/WHY? USE A LOT OF SUBLINGUAL MORPHINE.ESIER CONVERSION.ND TO ADDRESS THIS MORE.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	7/24/1996	SEEING HIM AT PARMA MAY E A MORE RELAXED VENUE FOR HIM. RAPPORT IS GETTING GOOD AND HE IS STARTING TO USE.NEED TO GET HIM MORE COMFORTABLE AND MORE PAT'S
PPLPMDL0080000001	RICHMOND HTS	OH	44143	7/29/1996	QUICK/LEFT MARTIN FOR CONVERSION FROM T-D.SAYS DOESN'T DO THIS UNLESS PROBLEMS.WHY ARE THEY THERE? VERY INT IN 600MG.
PPLPMDL0080000001	AKRON	OH	44304	7/24/1996	PATIENTS ASKING FOR OXY, KAPLAN NOTED TOLERABLE/ BUT STILL AN ISSUE BUT SEES SAME FOR ALL OPIOIDS.
PPLPMDL0080000001	CLEVELAND	OH	44104	7/29/1996	COME BACK WHEN GARCON IS NOT HERE
PPLPMDL0080000001	AKRON	OH	44304	7/24/1996	GOOD ACCESS THROUGH NANCY. DR DONCALS ASKED FOR FEEDBACK LIKES DRUG NEEDS MORE FOLLOW UP THOUGH. ASKED IF SHE WOULD MEET ME AGREED.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	7/24/1996	HE IS ONLY USING IN THE HOSPICE SETTING AND COST IS A MAJOR FACTOR AGAINST HIS USE.NEED OT GO OVER PATIENT TYPES AND GET HIS PRE HOSPICE PAT'S AND GET HIM FAMILIAR
PPLPMDL0080000001	MIDDLEBERG HTS	OH	44130	7/24/1996	TRYING TO GO OVER PAT TYPES AND HE IS TAKING HIS LEAD FROM HIS OTHER PARTNERS.
PPLPMDL0080000001	AKRON	OH	44312	7/24/1996	AGAIN VERY BUSY SEES ALOT OF ELDERLY AND CANCR/ POSITIONING FOR CANCER, HE AGREED TO USE IT IN SEVERE NON CANCER SITUAT USES PERCS
PPLPMDL0080000001	AKRON	OH	44312	7/24/1996	OXY CONVERSIONS, EARLY USAGE AGAIN DIABETIC EXAMPLE REAL CONSERVATIVE
PPLPMDL0080000001	AKRON	OH	44304	7/24/1996	DR SCRIPS FELL OFF/ ADDRESSED WITH NANCY SHE SAID HE WAS STILL WRITING. ASKED IF 40'S NOT WORKING WHERE WOULD HE GO HASNT HAD THAT PROBLEM YET
PPLPMDL0080000001	CLEVELAND	OH	44106	7/24/1996	TRYING TO HOOK UP W JERRY TO FIND OUT ABOUT ORDERING
PPLPMDL0080000001	CLEVELAND	OH	44115	7/30/1996	BERT
PPLPMDL0080000001	CLEVELAND	OH	44130	7/24/1996	HE HAS STARTED ONE PATIENT ON AND HAD SOME DIFFICULTY IN GETTING BUT IT WAS NOT A HURDLE.GAVE SOME GOOD FEEDBACK BUTR DID NOT GET ENOUGH INFO ON THE PATIETN.LEAVING LIT IS HELPING AND MAKE SURE TO KEEP UPDATED WITH OTHER FEEDBACK
PPLPMDL0080000001	CLEVELAND	OH	44114	7/30/1996	JOEL-WILL THINK ABOUT IT-PROBABLY NOT UNTIL IT GETS ON MEDICAID.
PPLPMDL0080000001	CLEVELAND	OH	44122	7/25/1996	NEED TO GO OVER HIGHER DOSES.HE HAS HAD SOME ON THE 40 BUT HAS A TENDENCY TO FORGET.
PPLPMDL0080000001	AKRON	OH	44309	7/25/1996	RAD ONC / CONVRSION CHARTS
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	7/25/1996	STILL HAVING TROUBLE FINDING THE RIGHT PAT FOR TRIAL.TRIED TO GET HIM TO UNDERSTAND
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/25/1996	GOT HIM RECOMMITTED AND TALKED ABOUT PATIENT TYPES.ACUTE VS CHRONIC.WILL NEED TO FOLLOW UP TO MAKE SURE THAT HE DOES NOT HAVE DIFFICULTY GETTING OR A PROBLEM W COVERAGES
PPLPMDL0080000001	CLEVELAND	OH	44102	7/30/1996	DISC WHY HE'S USING TONS OF UNIDUR AND GEN THEO!!VERY NICE AND RECEPITVE/SAYS NO REASON FOR I-JUST ON MIND!! DIDN'T REALIZE COST DIFF OF UNIDUR.EXP DIFF ESP PM INDICATION.SD WD REMEMBER AND USE MORE...
PPLPMDL0080000001	SHAKER HTS	OH	44120	7/30/1996	FATIMA IS HERE AND SHE IS A PLEASURE.SHE HAS NOT SEEN ANY OF THE DATA FOR OXY SO LEAVE A FILE CARD.
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/30/1996	TALKED TO RAY AND THEY HAD AN AUTO SHIP COME IN YESTERDAY
PPLPMDL0080000001	AKRON	OH	44312	7/30/1996	SHIPPE ALREADY/ NHLBI KIDNEY
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/25/1996	TRYING TO GET INSERVICE SLIDE PRESENTATION FOR RON TO GIVE TO NURSING HOME
PPLPMDL0080000001	CLEVELAND	OH	44121	7/30/1996	TALKED ABOUT KIDNEY AND LEFT SOME CHARTS
PPLPMDL0080000001	AKRON	OH	44333	7/25/1996	CHECKED IN ON DOC CONVERTING ALOT OF PATIENTS OVER TO OXY SIDE EFFECTS NOT MUCH OF AN ISSUE/ PATIENTS RESPONDING WELL
PPLPMDL0080000001	AKRON	OH	44333	7/25/1996	FDA INDICATION FEW DAYS AND INITIAL OPIOID THERAPY, LEFT POST OP STUDY
PPLPMDL0080000001	AKRON	OH	44306	7/30/1996	600 V
PPLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	MOST COMMON DOSE OF THEO IS 400-600MG PER DAY. RE-INFORCED DIFF. WITH UNI WITH MARTIN STUDY. HE IS USING DARVOCET, PERCOCET FOR PAIN. DISCUSSED SERUM LEVELS WITH OXY BETTER PAIN CONTROL WITH LESS PEAKS AND TROUGHS. FOLLOW WITH HIM ON 600MG SAMPLES AND PROBE FOR SPECIFIC PATIENTS FOR OXY USE.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	7/25/1996	WORKING ON LITERATURE AND SEN BUTZ W BORNSTEIN
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/25/1996	NOT GETTING THE TIME.HE IS NOT OVER THE HUMP.CONFUSING WITH MSC.NEED TO SEPARATE.TRY FOCUSING ON SE AND BETTER TECHNOLOGY AND EDUCATION ANALGY

PLPMDL0080000001	BEACHWOOD	OH	44122	7/25/1996	FINALLY STARTING TO FIGURE HER OUT.SHE IS NOT TOTALLY SOLD BUT SHE PROBABLY IS NOT TITRATING HIGH ENOUGH.SHE IS REALLY A TWEEENER.VERY FEW CA AND AND OPIOID NAIVE BUT ALOT IN BVETWEEN.PRESENT BOTH DATA AND TRY TO GET A MEAN VALUE AND GET HER TO TITRATE
	BARBERTON	OH	44203	7/31/1996	SEEING REPS IN NORTON OFFICE ONLY NOW. DR. HUSAN SEES IN BARBERTON OFFICE. SHOWED MARTIN STUDY TO SHOW HOW UNI DIFF. FROM ALL OTHER STEADY STATE THEO. 400-600MG PER DAY IS MOST COMMON DOSE. FOLLOW WITH NEW 600MG SAMPLES AS THEY NEED TO START PATIENTS.
PLPMDL0080000001	AKRON	OH	44333	7/25/1996	DOC WANTED TO SEE POST OP POTENCY STUDY SHOWED/ Q12 AND ONSET OF ACTIVIY WANTED TO KNOW 10 DAY SCRIPS
PLPMDL0080000001	AKRON	OH	44319	7/26/1996	DISCUSSED PILLCOUNTS LOWER WITH OXY AND LESS PEAKS AND TROUGHS. STILL MAIN OBJECTION IS C11 CLASSIFICATION. FOLLOW WITH HIM WITH HIM ON STATE PHARMACY STMT ON PAIN MGMT.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/31/1996	CAROL DOES NOT KNOW IF IT WILL BE AUTO OR NOT.NEED TO GET BACK IN TO FIND OUT
PLPMDL0080000001	INDEPENDENCE	OH	44131	7/26/1996	TRY USING THE BETTER DR W TIME AND EXP HE IS STILL ASSOC OXY WITH MSC
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/26/1996	CALLED ON HIM BECAUSE PHARMACY SAID THAT HE CALLED THEM TO ASK QUESTIONS.NOT MUCH UNI POTENTIAL
PLPMDL0080000001	CLEVELAND	OH	44109	7/31/1996	GAVE FORMULARY REQUEST TO ED CARTER FOR DR. SAMUELS.
	CLEVELAND	OH	44195	7/26/1996	SUBMITTED FORM REQ TO SUPERVISOR/WAITING FOR RESPONSE. STILL USING LOTS OF OXY BUT I NEED TO GET TO THE NEW FELLOWS/HAVING SOME TROUBLE GETTING IT FOR INPTS.SE PROFIL IS BETER AND USING IT W/BLOCKS IN MANY CASES.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/31/1996	IT WILL BE INTERESTING TO SEE HOW HE TAKES TO THE 600.HIS USE OF T-PHYLL IS STILL STRONG.MAYE I CAN TALK ABOUT BREAKING IN HALF AND COST EFFECIENCY
PLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	HE WAS VERY BUSY, MENTIONED UNIPHYL NEW STRENGTH AND AVAIL. SAID HE WILL CONSIDER.
PLPMDL0080000001	N. ROYALTON	OH	44133	7/31/1996	JIM SAID THAT HE WILL PUT IT IN
PLPMDL0080000001	AKRON	OH	44319	7/31/1996	STOCKING NEW STRENGTH FROM AUTOSHIP
PLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	RECIEVED AUTOSHIP ON NEW STRENGTH.
PLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	HAS PATIENT ON 600MG PER DAY ON UNI AND WILL BRING IN BOTTLE
PLPMDL0080000001	CLEVELAND	OH	44195	7/26/1996	QUICK REMIND AT PAIN DESK/REMEMBERED OXY AND SD THEIR USING IT.ND TO DISCUSS INSERVICE W/HIM
PLPMDL0080000001	BARBERTON	OH	44203	7/26/1996	SAW BRIEFLY IN HALL. NO RESPONSE TO PROBE FOR OXY USAGE. NURSE DID NOT REMEMBER PATIENTS ON OXY TO DATE. FOLLOW WITH NURSE AND DISCUSS PATIENTS THAT SHE COULD SUGGEST SWITCHES FOR.
PLPMDL0080000001	CLEVELAND	OH	44195	7/26/1996	QUICK/PROBLEM W/COST OF IT.TRIED TO EXPLAIN WHY BETTER/TOTAL COST OF NURSING TIME, ETC.AGREED ITS GOOD CHOICE.NDS TO BE IN HOSPITAL BUT DIDN'T AGREE TO SUPPORT.
PLPMDL0080000001	CLEVELAND	OH	44195	7/26/1996	IS GETTING GREAT RESULTS W/IT.LOVES IT.WILL SUPPORT FOR FORMULARY.
PLPMDL0080000001	WARRENSVILLE	OH	44122	7/26/1996	TRYING TO GET INVITATIONS TO THE PAIN GUYS.
PLPMDL0080000001	AKRON	OH	44130	7/26/1996	ORTH/O PAIN CLINIC PELISTICK
PLPMDL0080000001	AKRON	OH	44304	7/27/1996	USING MORE ESTABLISHING A NICE RELATIONSHIP TITRATING NEXT FIND OUT LIMIT HE PLACING ON PRODUCT
PLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	7/31/1996	BUILDING ON THE THEME OF HIM DOING HIS OWN LITTLE STUDY. HE SEES LITTLE NEED FOR NIGHTTIME TIMING.
PLPMDL0080000001	AKRON	OH	44304	7/27/1996	ASKED DOSING STILL ONLY USING Q12/ IDENTIFIED STILL HAS ONE MORE LEVEL REFERRAL DOCS SCRIPS
PLPMDL0080000001	RICHMOND HTS	OH	44143	7/29/1996	SAYS PTS ON OXY DOING WELL/HAPPY. IS LOOKING FOR OTHER PTS TO TARGET STILL TOO MUCH VIC/FEELS SAFER W/IT.
PLPMDL0080000001	GARFIELD HTS	OH	44125	7/29/1996	TRYING TO GET MORE INFO ON THEIR PAIN CLINIC.IT TURNS OUT THAT DR WHITE IS A PSYCHOLOGIST AND THAT HE IS THAT SO FAR THE INITIATION.NEED TO GET MORE INFO FROM JUDY AND FIND HIS HABITS
	PARMA	OH	44129	7/29/1996	TRYING TO GET A FEW EXTRA MINUTES.UNDERSTANDS THE OXY BUT UNI 600 SHOULD PUT IT OVER THE EDGE.HE HAS POTENTIAL FOR BOTH AND GETTING TIME IS IMPORTANT.FIND WHY HE HAS NOT USED UNI AND IF THERE ARE ANY OBJECTIONS
PLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	7/29/1996	WHITE IS A PSYCHOLOGIST AND IARUUSJ SHOULD BE THE KEY. FIND HIS ROLE AND GET HIM STARTED ON THE OXY
PLPMDL0080000001	AKRON	OH	44310	8/1/1996	ATS GUIDELINES/ AND KARLEN FOR OPTIMAL THERAPY
PLPMDL0080000001	CLEVELAND	OH	44104	7/29/1996	HE IS JUST GETTING BACK FROM BEING OUT OF TOWN.MAY WANT TO G GET BACKL IN RELATIVELY SOON OT GET A LITTLE MORE TIME. HE HAS NOT TRIED BUT THE REMINDER SHOULD HELP
PLPMDL0080000001	RICHMOND HTS	OH	44143	7/29/1996	LEAD FROM DR. BARRETT/WANTED INFO ON OXY FOR PT W/PVD.SD WD TRY.
	CLEVELAND	OH	44104	7/29/1996	HE IS AT THE IM CLINIC IN THE HOSPITAL ON MONDAYS IN THE AM.ELEVATOR 2 THIRD FLOOR.MAY BE A GOOD PLACE TO DO SOME UNI PROSPECTING AND NANCY IS THE THE NURSE IN CHARGE?MAY WANT TO TAKE HIM OFF THE LIST IF HE CONTINUES TO NOT SHOW UP.WALT SAYS THAT HE IS NOT THAT PROLIFIC OF A WRITER
PLPMDL0080000001	AKRON	OH	44310	8/1/1996	ATS GUIDELINES/ SHOWED KARLEN TALKED COMPLIANCE AND LOWERING # OF PUFFS AND IMPROVING COMPLIANCE
PLPMDL0080000001	AKRON	OH	44310	8/1/1996	WILL ORDER BUT COULD NOT PUT IN VR JUST YET
PLPMDL0080000001	AKRON	OH	44308	8/1/1996	ONE BOTTLE IN STOCK
PLPMDL0080000001	AKRON	OH	44312	8/1/1996	ONE STOCKED
PLPMDL0080000001	AKRON	OH	44309	7/30/1996	ONCOLOGY
PLPMDL0080000001	BEACHWOOD	OH	44122	7/30/1996	JUST WANTED TO KEEP HIM ABREAST OF THE PROGRESS AT MT SINAI IT SEEMS HIS USE IS VERY TIED IN TO WHAT THE OTHER GUYS ARE DOING
PLPMDL0080000001	AKRON	OH	44303	7/30/1996	WHAT OPIOID HE LIKES/ DILAUDID/ ASKED WHAT TYPE OF THERAPY HE LIKES BETTER FOR PAIN AROUND CLOCK/ LONG ACTING OR SHORT POSITIONED OXY NON MORPHINE HERE AND NEXT STREET VALUE
PLPMDL0080000001	AKRON	OH	44310	7/30/1996	USING MOSTLY FOR NON CANCER BUT WILL USE FOR CANCER ALSO LIKES TO USE WHEN NON STEROIDAL FAILS OR PATIENT CANT TOL LIKES LOW DOSE UNI COMBO THERP
PLPMDL0080000001	CLEVELAND	OH	44115	7/30/1996	BRIEFLY IN HOSPITAL/SAYS USING LOTS OF IT AND IS USING IT IN HOSPITAL.NO PROBLEMS.
PLPMDL0080000001	AKRON	OH	44310	7/30/1996	PUT SOME NURSING HOME PATIENTS ON PRODUCT/ ASKED WHAT DOES WHEN NONSTEROIDAL FAILS/ VICO/ SHWOED WHERE INITIAL OPIOID APPROVED
PLPMDL0080000001	CLEVELAND	OH	44195	7/30/1996	GREAT CALL W/JUDY FROM ABBOTT/VERY RECEPTIVE AND INT/SAYS WILL USE RIGHT AWAY.SAYS WRITES 6000 RX FOR PERC/YR.
	BEACHWOOD	OH	44122	7/30/1996	WENT OVER HER PATIENT TYPES AND TRIED TO SHOW HOW THEY FIT IN THE MIDDLE OF OUR DATA AND HOW THE HIGHER DOSES MAY BENEFIT THEM AND KEEP THEM FROM GOING TO MSC.NEED TO FIND HER CUT OFF DOSE AND TRY TO GET TO COST AND HOW OXY CAN MAKE HER JOB EASY
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	8/6/1996	INTROED THE 600 A LITTLE EARLY TO GUAGE HIS POTENTIAL.NOT ANY OXY YET BUT NEED TO MAKE HIM COMFORTABLE
PLPMDL0080000001	BEACHWOOD	OH	44122	7/30/1996	TRYING TO GET RON MORE INTUNED W THE OXY AND GAVE THE CPP MATERIALS TO HIM TO USE FOR HIS NURSING HOME.CLEV REHAB IS STILL USING DURAGESIC W DR KING
PLPMDL0080000001	EUCUD	OH	44119	8/6/1996	SAMPLES
PLPMDL0080000001	AKRON	OH	44304	7/30/1996	FYI, CAN USE FIRST AND HIGHER DOSES GETTING GREAT RESULTS
PLPMDL0080000001	CLEVELAND	OH	44113	7/30/1996	DOESN'T HAVE ANYONE RIGHT NOW EXCEPT FOR DR. SALTZ AND JOSHI'S PTS.SAYS ALWAYS HAS IT ON HIS MIND AND BELIEVES ITS BETTER THAN PERC.
	CLEVELAND	OH	44114	7/30/1996	SAYS HAS TRIED OXY ON "LOTS" OF PTS-NOT SURE I BELIEVE HIM. SD PROBLEM IS W/PHCY-GIVING PTS HARD TIME.SAYS DOESN'T HAVE TIME TO DEAL W//THIS.HAD STORE LIST HANDY-TOLD ME OF PROBLEM STORES AND GOOD STORES.CAN'T REALLY DISCUSS MUCH W/HIM.SD I TOLD HIM ALL THIS LAST TIME.DISP VIC FROM OFC BUT NOT MUCH. ONLY IF PT CAN'T PAY.KEEP SEEING MONTHLY.
PLPMDL0080000001	PARMA	OH	44129	8/6/1996	NOT SURE IF I AM MAKING ANY PROGRSS OR NOT.WE KEEP TALKING ABOUT TIMING AND THE DEL SYS AND HE ASKS WHY YOU CAN NOT USE THE OTHERS IN THE EVE.NEED TO GO OVER MORPHINE AND DELIVERY PER RALPH.BE A LITTLE MORE SPECIFIC W THE CLINICALS BECAUSE HE IS FAMILIAR W MOST BUT DOES NOT READ THOROUGHLY.FOCUS ON ONE OR TWO MAIN PTS
PLPMDL0080000001	EUCUD	OH	44119	8/6/1996	SAMPLES/TOOK SOM TO MENTOR OFC/VERY INT IN 600MG AND SAYS HAS SEVERAL PTS ON 1 1/2 UNI 400.WANTED TO KNOW DIFF BETW UNIDUR AND UNI/
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	7/31/1996	HE IS NOT GOING TO THE IASP MEETING.HE IS AWARE OF THE STAMPER AND IS USING IT.TOLD HIM THAT I WOULD HAVE THE SLIDES IN ABOUT A MONTH
PLPMDL0080000001	RICHMOND HTS	OH	44143	7/31/1996	STARTED ANOTHER PT TODAY!
PLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	SPOKE WITH PHARMACY AT IN-HOUSE PHARMACY. THEY ARE CARRYING 20MG OXY AS DR. REMUS ORDERED FOR PATIENT. IF THEY SEE MORE RX THEY WILL PUT ON FORMULARY.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/31/1996	STILL VIEWING OXY AS A ENDSTAGE DRUG.NEED TO FIND IF HE TREATS ANY CHRONIC SYNDROMES AND INC HIS USE OF THEOPH.
PLPMDL0080000001	CLEVELAND	OH	44109	7/31/1996	HASNT USED YET BUT TARGETED 2 PTS TODAY FOR IT THAT HE WILL START THIS WEEK.WASN'T CLEAR ON A FEW ISSUES.
PLPMDL0080000001	AKRON	OH	44304	8/6/1996	PUT IN ONE BOTTLE
	BARBERTON	OH	44203	7/31/1996	TALKED WITH RICK HAMMOND REGARDING DR. RX HABITS. HE IS STUCK IN HIS WAYS USING TLOX UNTIL PATIENT GETS TO 6-8-10 PER DAY THEN GOES TO MSC. RICK WILL TALK WITH HIM TO CONSIDR OXY FOR THOSE PATIENTS. HE SAID DR. RHEMUS IS USING OXY AND ORDERED IN THE HOSPITAL.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/31/1996	VERY VAGUE. SAYS USING IT.WON'T GET SPECIFIC OR ALLOW ME TO TELL HIM.ACTS LIKE GREATEST THING SINCE SLICED BREAD BUT I DON'T REALLY THINK HE HAS USED IT THAT MUCH.
PLPMDL0080000001	GATES MILLS	OH	44040	7/31/1996	CONCERNED W/PRICE.HAS HAD A COUPLEPTS ON IT BUT THAT'S IT. JUST STARTED NEW ONE LAST WEEK.SMOKESCREEN. WILL COME AROUND
PLPMDL0080000001	CLEVELAND	OH	44109	7/31/1996	VERY SUPPORTIVE ALSO OF OXYU FOR FORMULARY.WILL SPEAK TO PHCY PERSONNEL IF NEEDED.
PLPMDL0080000001	GATES MILLS	OH	44140	8/7/1996	SAMPLES/HAD PT IN OFC RIGHT THEN THAT HAS BEEN ON UNI.
PLPMDL0080000001	CLEVELAND	OH	44109	7/31/1996	PATTI FROM MEDINA IS HERE AND SHE IS GETTING BACK INTO PAT CARE.DROPPED OFF SOME PENS AND NEW CONVERSIONS STUFF.NEED TO CALL MARYJJO AND GET AN APPT
PLPMDL0080000001	PARMA	OH	44129	7/31/1996	PRESENTED AGAIN/SD HAS NOT USED YET/STARTED FROM SCRATCH/ SD WD DEFINITLY USE.
PLPMDL0080000001	CLEVELAND	OH	44109	7/31/1996	DROPPED OFF SOME NEW CONVERSION CALCULATORS AND PENS. TRYING TO KEEP ON HEM W THE OXY AS THE IMPROVEMENT
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/31/1996	WROTE ANOTHER RX WHILE I WAS THERE HAS SEVERAL PTS ON IT. INFORMED HIM OF FORM SITUATION AND SD HE WOULD SUPPORT IT IF NEEDED.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/31/1996	HE IS PRESENTING A PAPER ON INTIRTHEAL USE W MORPHINE ON BACK PAIN AT THE VANCOUVER PROGRAM
PLPMDL0080000001	BARBERTON	OH	44203	7/31/1996	HAS STARTED A COUPLE OF PATIENTS ON OXY. AWAITING TO SEE RESULTS. FOLLOW WITH HIM ON THOSE PATIENTS AND DISCUSS TITRATION WITH HIM FOR THOSE PATIENTS.
PLPMDL0080000001	RICHMOND HTS	OH	44143	8/7/1996	VERY INT IN 600MG AND PLANS TO USE IT RIGHT AWAY/ALSO VERY INT IN OXY AND SD USUALLY GOES FROM PERC TO MSC OR DURA.
	CLEVELAND	OH	44122	7/31/1996	WENT OVER SOME DOSING INFO AND GOT GOOD FEEDBACK.TRYING TO GET MORE PATIENTS ON OXY AND HE HAS A DURAGESIC PAT TAKING 4-6 DOSES OF PERC AS WELL.TALKED ABOUT CONVERTING THAT PAT TO 40MG Q12.ALSO TALKED ABOUT HOW HIS PAT FALL INTO THE MIDDLE OF THE DATA AND HOW IS DOSING SHOULD BE APPROPRIATE
PLPMDL0080000001	RICHMOND HTS	OH	44143	8/1/1996	NOT MUCH TIME TODAY/REIMIND BUT HE SD HE IS TAKING PT OFF MSC AND GOING TO OXY
PLPMDL0080000001	AKRON	OH	44310	8/1/1996	COPD BENEFITS COMBO THERAPY/ LOWER DOSE UNIPHYL AND ATS STATEMENT ON NOCTURNAL HYPOXEMIA

PPLPMDL080000001	BROOKPARK	OH	44142	8/1/1996	THINGS ARE STARTING TO HEAT UP.HE HAS ANOTHER PAT ON OXY BUT WAS NOT ABLE TO GET THE DETAILS.CONNIE WAS TALKING ABOUT HOW HE SAID THAT I HAVE BEEN PERSISTENT AND IT IS REALLY HELPING HIM WITH GETTING FAMILIAR.HE STILL HAS TREMENDOUS ABILITY TO USE MUCH MORE
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	WORKED IN ANAST LOUNGE WITH JUDY
PPLPMDL080000001	AKRON	OH	44310	8/1/1996	ASKED HOW IS USING/ HE SAID HE ALWAYS STARTS ON Q 4 H DRUGS NEXT CALL SHOW WHY HE CAN USE THIS FIRST SENOKOT PROTOCOLS
PPLPMDL080000001	AKRON	OH	44310	8/1/1996	HOW DO YOU USE OXY, HASNT ADAPTED YET / NEED TO CONVINCE TO USE SPECIFIC PATIENTS
PPLPMDL080000001	AKRON	OH	44310	8/1/1996	OUTPATIENT ONCOLOGY
PPLPMDL080000001	STOW	OH	44224	8/1/1996	HE DOES DO SOME HOSPICE ACTIVITY BUT WILL NEED TO GET A LITTLE MORE TIME TO GET A FULL PRESENTATION.UNI SHOULD BE A FAIR POTENTIAL TARGET
PPLPMDL080000001	RICHMOND HTS.	OH	44143	8/1/1996	WILL BE MORE FULL-TIME W/BARRETT!! LIKES OXY AND HAS SEVERAL PTS ON IT THAT ARE DOING WELL.TRYING TO CONVERT ALL PTS THAT COME TO HIM ON PERC/VIC.MANY DO FROM PRIMARY CARE.VERY HAPPY W/IT.DISCUSS GOING TO HIGHER DOSES WHEN 30 NOT ENOUGH.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	8/5/1996	HE CAN BE A GOOD SOURCE FOR GROWTH.FOLLOW UP WITH EASE OF USE AND PAT TYPES
PPLPMDL080000001	AKRON	OH	44310	8/7/1996	SHOWED IR/ OXY WHEN DOSING Q12 IR BRKTHRU
PPLPMDL080000001	CUYAHOGA FLS	OH	44221	8/8/1996	HE USED TO DO ALOT OF RESEARCH SO HE LIKES THE CLINICALS. LEFT DEBUSKSE AND HE SAID THAT HE USES INHALERS MORE FOR AST THAN COPD BUT TREATS MORE COPD THAN ASTH.SO KIDNEY AND THEN WORK MORE ON COPD.HE USES UNIPHYL ABOUT 25% OF THE TIME.WORK ON TIMING
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/8/1996	TALKED TO TOM BUT HE IS NOT AS PLEASANT AS OTHER RPH
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/5/1996	TRYING LITERATURE AND LETTERS.
PPLPMDL080000001	BEACHWOOD	OH	44122	8/8/1996	STOPPED IN AS PER MARTY'S ADVICE SHOULD BE A GOOD AVENUE FOR GROWTH.HE IS USING UNIDUR AND GETTING HIM SWITCHED WILL TAKE SOME SELLING.MADE THE SAMPLES LOOK NICE.NEED TO FIND HIS USE OF THEOP IN GENERAL AND BE CLINICAL.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	8/5/1996	NOT QUITE REMEMBERINGBUT PLANTING SOME SEEDS FOR WHEN WE CAN SIT DOWN.NEED TO FIND OUT HOW THE STAMPER IS DOING
PPLPMDL080000001	CLEVELAND	OH	44113	8/8/1996	WILL ORDER ONLY IF KONDAPALI IS INTERESTED IN USING IT.
PPLPMDL080000001	BEACHWOOD	OH	44122	8/5/1996	SAW HIM AT HILLCREST BUT WILL NEED TO GET BETTER TIME.HE IS HERE ON MON AND FRI ABOUT 2.TITRATION SHOULD BE HIS KEY ISSUE W THE ABILITY TO GO BOTH WAYS
PPLPMDL080000001	CLEVELAND	OH	44102	8/8/1996	SAMPLES/SHWO OXY BRIEFLY
PPLPMDL080000001	STOW	OH	44221	8/8/1996	WILL PUT IN WHEN AVAILABLE IN WHAREHOUSE
PPLPMDL080000001	AKRON	OH	44309	8/6/1996	ONCOLOGY IN UNIT INSRV
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/6/1996	TALKED ABOUT THE MSC AND ORAMORPH SITUATION
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	8/6/1996	NEED TO BE VERY SINGLE MINDED HERE NO SENSE IN TRYING TO RUN WITH MORE THAN ONE CONCEPT AT A TIME.TALK ABOUT HOW EASY IT IS TO USE OXY IN AN EFFORT TO GET HIM TO TRY
PPLPMDL080000001	WESTLAKE	OH	44145	8/6/1996	STILL STUCK ON 2 PTS....BOTH GOOD RESULTS...BUT ONE COMPLAINED THAT OXY 20 MG WAS TOO STRONG...TOLD DR DIAZ THAT ONE PT EXPPERIENCE SHOULDN'T PREDIUTICE HIS OPIONION...HE AGREED.
PPLPMDL080000001	EUCLID	OH	44132	8/6/1996	SAID TRIED ONCE OR TWICE AND SO FAR SO GOOD.RESTATED BENE- FITS/SD WD KEEP USING.
PPLPMDL080000001	EUCLID	OH	44119	8/9/1996	DISC UNIDUR/DIFF/DIDN'T REALIZE NO PM DOSING.GETS BETTER RESULTS W/UNIPHYL.USING LOT MORE LATELY ACCORDING TO PHCY.
PPLPMDL080000001	AKRON	OH	44305	8/6/1996	VERIFIED
PPLPMDL080000001	OLON	OH	44139	8/6/1996	NEED TO GET HIS FEEDBACK REGARDING SE'S
PPLPMDL080000001	EUCLID	OH	44119	8/6/1996	SAYS "NICE ALTERNATIVE TO WHAT'S OUT THERE"/SAYS USING MORE BUT WON'T GET SPECIFIC ON WHO AND WHEN. ONLY 1 PT TAKEN OFF IT DUE TO NPO AND NEAR DEATH.OTHER ONES ARE STILL ON IT BUT I BET THEY ARE ON DURA TOO.NO TO FIND THIS OUT.
PPLPMDL080000001	PARMA	OH	44129	8/6/1996	WILL HAVE TO BE CAREFUL W KADIAN HERE BECAUSE OF HIS INTEREST NAD CONFUSION W ORAMORPH.OXY GETTING TO BE HIS CHOICE BUT HE STILL NEEDS TO BE REMINDED AND HIT COST
PPLPMDL080000001	BEACHWOOD	OH	44122	8/9/1996	HE IS LIKE PREACHING TO THE CHOR BUT HIS NUMBERS HARDLY EVER CHANGE.HE UNDERSTANDS ABOUT NOCTURNAL ISSUES AND LIKES THE TIMING.NEED TO FOCUS ON COMPLIANCE AND COST
PPLPMDL080000001	CLEVELAND	OH	44119	8/6/1996	RETIHING IN JANUARY/HAS 2 ON OXY AND DOING WELL.
PPLPMDL080000001	CLEVELAND	OH	44132	8/6/1996	SAYS HAS TRIED SEVERAL TIMES/WON'T GET SPECIFIC/SAYS WILL CONTINUE TO USE.
PPLPMDL080000001	AKRON	OH	44304	8/6/1996	SIDE EFFECT DECREASE DESPITE TITRATION/ OXYIR SIZE AND LACK OF ACETAMENOPHEN
PPLPMDL080000001	AKRON	OH	44304	8/6/1996	SIDE EFFECT STUDY- KEY Q 12 DESPITE TITRATION/ SIDE EFFECT TOLERABLE 94% OF SIDE MODERATE TO MILD. ASKED WHEN HE WOULD LEAVE OXY, NOT DOSE LIMITED
PPLPMDL080000001	AKRON	OH	44304	8/6/1996	PATIENT ON 200MC PATCH/ WANTED TO SWITCH TO OXY, 80 MG Q12 STARTED DECA AS WELL/ PATIENT DOING BETTER NEXT ASK WHY USED DURAGESIC IN THE FIRST PLACE
PPLPMDL080000001	AKRON	OH	44309	8/7/1996	RAD ONC INSERVICE
PPLPMDL080000001	RICHMOND HTS	OH	44143	8/7/1996	JUST WROTE 3 RX TODAY FOR OXY!! SEEMS TO WRITE MORE WHEN I'M NOT AROUND.STILL HAS SOME RESERVATIONS IT SEEMS/THINKS THERE WILL BE ALOT OF ABUSE.REFERRED IT TO ANOTHER PHYSICIAN WHO STARTED A PT ON IT RIGHT AWAY
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	8/7/1996	MAY NOT WANT TO CALL ON SERIOUSLY.APPT TO FAR AND FEW AND IT WILL TAKE TOO MUCH TO GET HIM COMFORTABLE
PPLPMDL080000001	BEACHWOOD	OH	44122	8/7/1996	IT WILL BE INTERESTING TO SEE EXP ON HIM.THEY SEEM LIKE THEY ARE RELATIVELY GOOD USERS OF MSC AND OXY SHOULD GO WELL. WENT OVER THE DEL SYS AND PAT'S TO USE WITH.WILL NEED TO FOLLOW UP TO SEE WHERE TO GO NEXT
PPLPMDL080000001	CLEVELAND	OH	44117	8/7/1996	SAYS GREAT SO FAR AND ALMOST ALL THE PTS ON IT ARE DOING GREAT.WILL KEEP USING.GETTING VERY CONFIDENT WITH IT.
PPLPMDL080000001	BARBERTON	OH	44203	8/13/1996	DISCUSSED MOST COMMON THEO DOSE IS 400-600PER DAY. HE WILL USE NEW TABLET. WOULD LIKE SAMPLES TO TRY ON PATIENTS. HE USES COMBOS AFTER NSAIDS AND SHOWED SERUM LEVELS WITH OXY TO USE FOR THEM. AGREED WITH BETTER PAIN CONTROL AND LESS PILLS AND HAS A FEW PATIENTS HE WILL TRY OXY ON. FOLLOW WITH HIM ON THOSE PATIENTS.
PPLPMDL080000001	AKRON	OH	44333	8/13/1996	UNIPHYL OVRNIGHT FALL IN COPD NOCT BRONCHOSPASM/ INDICATED AS ADDON TO ATROVNT WHEN RESPONSE IS NOT ADEQUATE
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	HE SEEMS LIKE HE MAY BE THE ONE TO GRAVITATE TO A PAIN SPECIALTY.HE IS FROM UH AND KNOWS BOSWELL
PPLPMDL080000001	BEACHWOOD	OH	44122	8/7/1996	SHE WAS INTERESTED IN OXY AND SHOULD BE A GOOD FOLLOW UP. SHE AND DR SEBALLOS STILL DO ALOT AT BOTH LUKES AND HILLCR HOSPITAL
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	SEE MIDIS
PPLPMDL080000001	WESTLAKE	OH	44145	8/7/1996	DR MASSOUGH,THE QUIET CONSIDERATE ONE, WE HAVE A VERY FINE PRODUCT...HAS HAD NO FAILURES,,NO PROBLEMS...NO APPARENT SWITCHING IN HIS ANSWERS...CITES DIFFERENCES OF PTS....
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	CALLED ON WITH JUDY.WENT OVER DEL SYS AND WHAT PAT'S TO USE ON.WILL NEED TO FOLLOW UP TO MAKE SURE THAT IT IS IN THEIR MINDS
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	INTROED WHAT OXY CAN DO FOR THEM.THEY FEEL IT IS INTERESTING BUT IS GOING TO TAKE SOME FOLLOW UP TO MAKE SURE THAT THE DRUG GETS IN THEIR MEMORY.WENT OVER THE DEL SYS AND WHERE THEY CAN USE THE DRUG.NEED TO FIGURE OUT WHAT EXACTLY HIS PAIN ROLE IS
PPLPMDL080000001	GATES MILLS	OH	44040	8/7/1996	SAYS COST ISSUE/THINK ITS SMOKESCREEN/SAYS HAS SEVERAL PTS ON IT/ALL FROM PERC/HAS SOME PTS ON MSC-DOING FINE-SD IF PROBS WOULD GO TO OXY.TOLD HIM OF KADIAN.
PPLPMDL080000001	AKRON	OH	44304	8/7/1996	TOM SAID USED 40 360/ 20 269/ 10 280
PPLPMDL080000001	PARMA	OH	44129	8/7/1996	SAW AT ANA BREAKFAST.LIKES WHAT HE HAS SEEN SO FAR BUT IS STILL VERY HESITANT TO USE FOR NON CA PAT BECAUSE OF HIS OWN PERCEPTIONS OF TREATING NON CA PAIN W OPIOIDS.
PPLPMDL080000001	CLEVELAND	OH	44106	8/13/1996	WORKING WITH JAN TO TRY TO GET FEEDBACK ON THE BETA ISSUE. SHE AND DENNIS ARE HAVING A MEETING NEXT WEEK.VERY IMP TO FOLLOW UP
PPLPMDL080000001	BEACHWOOD	OH	44122	8/7/1996	HE SEEMS LIKE HE IS A FAIR USER OF MSC SO GETTING A TRANS- ITION TO OXY MIGHT BE WORTH THE FIGHT.HE HAS SOME PRE- CONCEIVED NOTIONS ABOUT THEOP
PPLPMDL080000001	AKRON	OH	44304	8/7/1996	LUNCH INSERVICE ASKED WHAT IF 40MG DIDNT CUT IT / TITRATE SHOWED INDICATION OF USING FIRST, STILL IF PATIENT ON PERC GOOD WILL CONTINUE THERAPY LEFT DURAGESIC
PPLPMDL080000001	AKRON	OH	44304	8/7/1996	PRESENTED OXY FIRST INDICATION/ NOT HAVIGN TO WAIT/ TITRATIN IF 40 CANT CUT IT GO UP / OXYIR BREAKTHRU PRICE LIKES SENOKOT LAX PROTOCOL
PPLPMDL080000001	AKRON	OH	44304	8/7/1996	TITRATION/ NO CEILING/ OXYIR BRKTHRU LIKED THAT/ REVIEWD DIFFERENCE MORPHIN, KADIAN PRE
PPLPMDL080000001	MAYFIELD HEIGHTS	OH	44124	8/14/1996	NEED TO GET IN TOUCH WITH KELLY ABOUT FORM WORK AND MADE APT FOR BOTH RAD AND MED ONC
PPLPMDL080000001	CLEVELAND	OH	44113	8/8/1996	REMINO QUICK IN HALL/SET UP ANOTHER LUNCH FOR MORE TIME.
PPLPMDL080000001	CLEVELAND	OH	44113	8/8/1996	REMINO/SAYS HAS JUST PUT 2 MORE PTS ON IT FROM VIC AND SO FAR SO GOOD.WILL KEEP USING W/"RIGHT" PTS.
PPLPMDL080000001	CLEVELAND	OH	44121	8/14/1996	TALKED ABOUT THE DEL AND USE THE 200 MORPHINE ANALAGY
PPLPMDL080000001	SOUTH EUCLID	OH	44121	8/14/1996	NEED TOFIND OUT HIS IDEA OF THEOPH IS CHANGING AND WHAT BRAND HE IS GOING TO
PPLPMDL080000001	BEACHWOOD	OH	44122	8/8/1996	TRYING OT GET AN APT TO INC TIME.NEED TO FIND OUT MORE ABOUT THIS FACILITY.OUTPAT SURG CENTER.GOT HIS NAME FROM JUDY AND HER COWORKERS
PPLPMDL080000001	CLEVELAND	OH	44113	8/8/1996	HAS PUT MANY PTS ON OXY THIS WEEK AND 2 TODAY. REALLY LIKES IT AND IS GETTING GREAT RESULTS
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	8/8/1996	PROMISED CATHY THAT I WOULD BLOW UP THE PEAK PLASMA GRAPH TO MAKE IT SO SHE CAN USE IT FOR EDUCATIONAL PRUPOSES. HE IS GIVING GOOD FEEDBACK BUT HE SAIS THAT HE IS NOT USING THAT MUCH, BUT IT IS ONLY HIS PERCEPTION
PPLPMDL080000001	WESTLAKE	OH	44115	8/8/1996	JUST PUT A PT TODAY ON 60 MG Q12H THAT IS AN INPT/VERY HAPPY W/IT BUT HIS GOAL IS TO GET PTS OFF NARCS BUT KNOWS MANY DOCS ARE USING THIS AND THAT IT IS BETTER THAN PERC.
PPLPMDL080000001	CLEVELAND	OH	44113	8/9/1996	QUICK IN HALL OUTSIDE OR/SAYS PTS DOING WELL.
PPLPMDL080000001	INDEPENDENCE	OH	44131	8/9/1996	HE HAS TWO PAT STARTED ON OXY.BOTH ARE CA AND ONE WAS A PAT ON MSC AND PERCOCET TO THE MAX THAT WAS CONVERTED AND CONTROLLED W OXY
PPLPMDL080000001	CLEVELAND	OH	44128	8/9/1996	RESCHEDULES LUNCH
PPLPMDL080000001	CLEVELAND	OH	44106	8/9/1996	NEED TO SPEND MORE TIME ON WHAT HE SAID ABOUT USING THE LONG ACTING MEDS WHEN HE CAN NOT STABILIZE ON SHORT ACTING.
PPLPMDL080000001	AKRON	OH	44304	8/15/1996	UNIPHYL/ FOR OVERNIGHT FALL IN LUNG FUNCTION/ ONLY UNIPHYL NO OTHER THAT HAS THIS LUNG BENEFIT AT NIGHT
PPLPMDL080000001	GATES MILLS	OH	44040	8/9/1996	JERK/QUICK REMIND IN HALL/LAXATIVE PROTOCOL/SAMPLES/KADIAN
PPLPMDL080000001	CLEVELAND	OH	44106	8/9/1996	NEED TO GO OVER NON COVERAGE OF THE ROXICODONE
PPLPMDL080000001	RICHMOND HTS	OH	44143	8/12/1996	1 PT SD DARV WORKS BETTER!!! STRANGE PTS BUT KEPT HIM ON OXY ANYWAY AND JUST ADDED DARV.WENT TO QD W/OXY TO SEE WHAT WILL HAPPEN.
PPLPMDL080000001	AKRON	OH	44304	8/15/1996	SHOWED NIGHT TIME DOSING APPROVAL/ OVRNIGHT FALL LUNG FUNC CHRONOTHERAPY ONLY UNIPHYL
PPLPMDL080000001	EUCLID	OH	44132	8/12/1996	DOESNT REALLY SEE REPS/THRU WINDOW/SAID HAS PT ON OXY AND DOING WELL.
PPLPMDL080000001	EUCLID	OH	44132	8/12/1996	SADI HAS HAD 2 PTS ON IT AND 1 DIED/OTHER DOING OK/NEEDED TO KNOW DOSING STRENGHTS AGAIN!! WASN'T PAYING MUCH ATTENTIN BUT SD WD CONTINUE TO USE.



PLPMDL0800000001	PARMA	OH	44129	8/12/1996	HE WILL BE PRACTICING OUT OF GRACE AND PROBABLY WILL NOT BE BACK HERE FOR A WHILE
PLPMDL0800000001	WARRENSVILLE HEIGHTS	OH	44122	8/15/1996	TRYING TO WORK ON GETTING MORE INVOLVEMENT FROM VICKI. SHE SAID THAT THEY USE MSC WEIRDLY SOMETIMES QD SO COUNTER OF KADIAN WAS NOT WHAT I EXPECTED BUT IT DOES SAY SOMETHING ABOUT HOW THEY TREAT PAIN.
PLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	8/12/1996	TALKED OF GOOD FEEDBACK W OXY AND TOLD HER OF UPCOMING LAUNCH OF KADIAN.THEY HAVE ACCREDITATION COMING UP BUT WE SHOULD BE ABLE TO DO A PROGRAM IN DEC OF JAN
PLPMDL0800000001	CLINTON	OH	44319	8/12/1996	AFTER NSAI HE WILL GO TO COMBO MED. DISCUSSED OXY USE THERE AND AGREED THAT IT WOULD BE BETTER PAIN CONTROL AND LESS RX AGREED TO TRY. HAS USED MSC SUCCESSFULLY AND HAS NOT HEARD ANYTHING ON KADIAN. USES SOME THEO AND HAS 2 PATIENTS ON UNI MOST COMMON DOSE IS 400MG PER DAY. INTRO. NEW STRENGTH. FOLLOW WITH NEW PATIENT STARTS ON OXY AND THEO USE.
PLPMDL0800000001	CLEVELAND	OH	44106	8/13/1996	HE IS GENERATING SOME BUSINESS BUT MOST OF HIS USE IS IN CONJUNCTION W OTHERS.NEED TO GET HIM MORE INFO ON SE
PLPMDL0800000001	AKRON	OH	44306	8/15/1996	ONE BOTTLE STOCKED
PLPMDL0800000001	AKRON	OH	44305	8/15/1996	ONE BOTTLE STOCKED
PLPMDL0800000001	AKRON	OH	44301	8/15/1996	ONE BOTTLE STOCKED
PLPMDL0800000001	CLEVELAND	OH	44106	8/13/1996	DID NOT GET MUCH OF A CHANCE TO TALK PRODUCT BECAUSE HE WAS ON HIS WAY TO JOURNAL CLUB.DID TELL HIM ABOUT LTC PROGRAM AND HE SEEMED EXCITED.HE NEEDS TO BE A BIGGER TARGET BECAUSE HIS POTENTIAL IS GREAT.MADE APPT FOR BOTH HIM AND ROSENBERG
PLPMDL0800000001	AKRON	OH	44302	8/13/1996	WHAT DO PATIENTS COME TO YOU ON/ NOTHING/ SHOWED WHERE OXY IS INDICATED EARLY LIKED THAT MSC/ WHEN HE SAID ALWAYS SHOWD POTENCY BRANCHD OFF TO KADIAN/ SIZE ETC
PLPMDL0800000001	CLEVELAND	OH	441065000	8/13/1996	GOT IN TOUCH WITH HIM ABOUT THE FRIDAY JOURNAL CLUB
PLPMDL0800000001	BEACHWOOD	OH	44122	8/13/1996	HE IS NOT GETTING IT.MAY WANT TO GIVE IT A COUPLE OF TRIES TO SEE IF ANYTHING CAN BE DONE
PLPMDL0800000001	LAKEWOOD	OH	44107	8/16/1996	CAN'T TELL HIM ANYTHING/SAYS HE DOESN'T REALLY THINK ABOUT WHICH THEO TO USE/TRIED TO EXPLAIN FOR THE MILLIONTH TIME THAT UNI IS DEFERENT.SAYS YEA YEA.
PLPMDL0800000001	CLEVELAND	OH	44128	8/13/1996	STILL ONLY THE ONE PAT ON OXY AND THAT IS THE SICKLE CELL. WENT OVER THE ATS BOOKLET AND ADDING THEOPH ON AT NITE AND TALKED ABOUT TIMING AND HOW UNI IS ONLY QD THAT CAN BE GIVEN AT NIGHT
PLPMDL0800000001	AKRON	OH	44302	8/13/1996	FOLLOW UP SICKLE CELL PATIENTS DOING WELL ANALGESIA BUT NOT TOLERATING WELL/ HAD TO GIVE UP ON 800MG PATIENT BECAUSE OF 100 PILL MEDICAID LIMIT/ KADIAN HE SAID IS THAT ALL IT IS
PLPMDL0800000001	CLEVELAND	OH	44111	8/16/1996	SPONSORED TUMOR CONFERENCE
PLPMDL0800000001	BEDFORD	OH	44146	8/16/1996	CONVERSIONS ARE COMING.DID NOT KNOW THAT HE LIKES JEWELRY NEED TO GET MORE COMFORT W OXY
PLPMDL0800000001	CUYAHOGA FALLS	OH	44223	8/16/1996	HE COULD BE USING SO MUCH MORE UNI
PLPMDL0800000001	BEACHWOOD	OH	44122	8/16/1996	HERE EVERY OTHER FRIDAY BUT SHE DOES ALOT AT ST LUKES SO THAT MAY BE THE PLACE TO GET BETTER ACCESS
PLPMDL0800000001	LAKEWOOD	OH	44107	8/16/1996	GOT INTO DISCUSSION ABOUT UNI VS UD/HAS BEEN USING MORE UNI LATELY/VERY INT IN 600/DISCUSSED SWITCH FROM 300 T-24 BID TO UNI.SAYS DOESN'T GET AS GOOD RESULTS W/T-24.
PLPMDL0800000001	CLEVELAND	OH	44106	8/13/1996	TRIED TO FOLLOW W PAT TYPES.MADE AN APPT TO GET MORE TIME TO FOLLOW UP.WILL BE IMPORTANT TO TALK KADIAN WHEN I GET THE TIME
PLPMDL0800000001	CLEVELAND	OH	44106	8/13/1996	WILL NEED TO DO SOME FOLLOW UP TO SEE WHY HE IS NOT SHOWING UP.HE MAY JUST B TELLING ME A STORY
PLPMDL0800000001	AKRON	OH	44312	8/13/1996	USING 40 MG FOR HOSPICE GETTING GOOD RESULTS
PLPMDL0800000001	AKRON	OH	44312	8/13/1996	USIG AT HOSPICE USING 40 MG STRENGTH
PLPMDL0800000001	FAIRLAWN	OH	44333	8/13/1996	BROUGHT UP INITIAL OPIOID THERAPY AGAIN HE DOES HAVE ANOTHER LEVEL, NOT CONVINCED THAT IT SHOULD BE USED HERE SHOWED WHY INDICATION--TOLERATED WELL/ DELIVERY SYSTEM ETCF
PLPMDL0800000001	AKRON	OH	44333	8/13/1996	DOING, WILL NOT USE MORE THAN 10 20 ONLY ONCE, BROUGHT UP IF UNRESPONSIVE TITRATE
PLPMDL0800000001	CLEVELAND HTS	OH	44118	8/14/1996	MAY WANT TO CONSIDER SHIFTING CORE
PLPMDL0800000001	CLEVELAND	OH	44195	8/14/1996	USING QUITE A BIT BUT NEED TO REFRESH FELLOWS AND NEW FELLOWS DID SUBMIT FORM TO HER SUPERIOR BUT HAS NOT HEARD WHAT HAPPENED.WILL CHECK.GETTING GOOD RESULTS W/OXY AND DISCUSSED MOVING TO HIGHER DOSES.
PLPMDL0800000001	CLEVELAND	OH	44109	8/20/1996	SAMPLES
PLPMDL0800000001	CLEVELAND	OH	44195	8/14/1996	HAS NOT USED OXY YET BUT ITS BECAUSE HE HASN'T BEEN ON SER-VISE SINCE OUR LAST VISIT BUT IS NOW AND WILL USE.SAYS THERE ARE A LOT OF PAIN PROTOCOLS.EACH DEPT HAS ONE/SHOULD REALLY SEE COLON-RECTAL SURGEONS/LOTS OF NARCS AND WANT NARCS TO BLOCK BOWELS!! WILL USE .
PLPMDL0800000001	CLEVELAND	OH	44109	8/20/1996	HAD LENGTHY DISCUSSION W/MIKE POWELL-DIRECTOR OF PHCY
PLPMDL0800000001	MAYFIELD HTS	OH	44124	8/14/1996	BUILT ON STABILITY THEME AND HOW OXY CAN HELP WITH THE WHOLE CIRCLE.HE SAIS THAT HE MOSTLY MANAGES BUT WE TALKED OF SUGGESTING WENT OVER DEL SYS AND SE AND SIMILARITIES WITH HYDRO AND MORPH.USED THE NEW DATA BROCHURE BECAUSE HE IS MORE CLINICALLY INCLINED
PLPMDL0800000001	CLEVELAND	OH	44195	8/14/1996	IN HALL/QUICK/MAKE APPT BUT DID SAY OXY GOING WELL/HAS A FEW CONCERNS ABOUT COST.ND TO ADDRESS THIS MORE.STAY ON HIM/ KADIAN.
PLPMDL0800000001	CLEVELAND	OH	44195	8/14/1996	LOVES IT! PTS DOING EXTREMELY WELL/STARTING EARLY AND HAS TITRATED UP ON DOSES.NOT ASSERTIVE ENOUGH TO PUSH FOR FORMU LARY APPROVAL BUT HAS ORDERED IN-HOUSE.TALKED 100-200MG MSC.NO ONE ON IT.DOESN'T USE PATCH.KADIAN-HADN'T HEARD.
PLPMDL0800000001	CLEVELAND	OH	44109	8/21/1996	VERY QUICK/SAYS HAS BEEN USING MORE UNIPHYL THAN EVER.SO FAR IT WORKS GOOD AND SEEMS TO HAVE LESS SE.
PLPMDL0800000001	AKRON	OH	44309	8/15/1996	ONCOLOGY TO ST UP INSERVICE
PLPMDL0800000001	CLEVELAND	OH	44109	8/22/1996	TALKED W/ED CARTER ABOUT OXY FORMULARY SITUATION.SAYS NOT BIG PROBLEM/NEED MORE PRICING INFO-ESP MSC AND ORAMORPH AT RETAIL LEVEL.SAYS IT WILL BE DISCUSSED NEXT MONTH FOR ABOUT 2 MINS.IF DOESN'T MAKE IT THEN-FORGET IT.SAYS 20 TIMES MORE THAN WHAT THEY ARE BUYING NOW(ORAMORPH) VERY INT IN REBATE
PLPMDL0800000001	BEACHWOOD	OH	44122	8/15/1996	FOCUSSED ON THE FACT THAT ROXICODONE IS NO LONGER COVERED BY WELFARE AND THE FACT THAT OXY IS.TRIED TO GET HIM TO A SHORTER INIT OF IR AND QUICKER USE OF OXYCONTIN.FOLLOW UP AT THE HOSPITAL AND DONT FORGET TO GET LITERATURE TO HIS OFFICE.
PLPMDL0800000001	CLEVELAND	OH	44195	8/15/1996	ATTENDING OUR MEETING IN VANCOUVER.VERY HAPPY W/OXY/SEVERAL PTS ON IT.CALL ON AFTER MTG.
PLPMDL0800000001	AKRON	OH	44302	8/15/1996	HAD TO GO TO OFFICE DR CROFT INITIATING HIGHER DOSES
PLPMDL0800000001	AKRON	OH	44304	8/15/1996	PATIENT NOT RESPONDING TO PATCH
PLPMDL0800000001	CLEVELAND	OH	44122	8/15/1996	STILL HUNG UP ON DURAGESIC.HIS PERCEPTION IS IT IS EASIER AND THE PEOPLE HE WORKS WITH ARE NOT CAPABLE OF UNDERSTANDING NEW THINGS
PLPMDL0800000001	AKRON	OH	44304	8/15/1996	NOT ALOT OF TIME POSITIONED/ AGAIN FOR EARLY ANALGESIC USER AND LATE HIGHER DOSE NEED PATIENTS
PLPMDL0800000001	CLEVELAND	OH	44195	8/15/1996	JUST CONVERTED PT FROM MSC RIGHT NOW.CONVERSION CHARTS HELP. SET UP LUNCH FOR RX WK.CHIEF RESIDENT.CONCERNS ARE WITH COST AND ABUSE.ADDRESS THESE BETTER.
PLPMDL0800000001	CLEVELAND	OH	44195	8/15/1996	HAS TRIED ON 2 PTS WITH BAD OSTEO.BOTH DOING REALLY WELL.WNT OVER DOSING, ETC. HE HAD READ ABOUT IT IN A JOURNAL.WORKING W/DR. COVINGTON WHO HE CONSULTED ON 1 PTS WITH.THINKS GREAT IDEA.OXY VERY ACCEPTABLE.
PLPMDL0800000001	CLEVELAND	OH	44195	8/15/1996	QUICK IN HALL.ND TO DO ANOTHER INSERVICE FOR NEW GUYS.SAYS EVERYONE USING OXY/
PLPMDL0800000001	AKRON	OH	44304	8/15/1996	OXY FOR BASELINE OXYIR BREAKTHRU// PATIENT DOING WELL
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/15/1996	FIRST RX IS STARTING TO CORRESPOND TO WHAT HE IS SAYING. TRYING TO FIND OUT ABOUT PROGRAM.NEED TO TALK ABOUT PHONING IN VS PAT'S COMING IN FOR RX
PLPMDL0800000001	CLEVELAND	OH	44114	8/15/1996	SAYS "OXY CONTIN HAS MADE HIS LIFE A WHOLE LOT EASIER".REALLY LIKES USING IT/MOSTLY NON-MALIG PAIN.TAKING PTS OFF VIC/PERC AND SO FAR SO GOOD.VERY HAPPY/HARD TO TALK TO ABOUT DRUGS FOR A LONG TIME.STILL A FEW PROBLEMS GETTING IT.GAVE ME RE-PORT ON BENIGN PAIN AND HOW ITS ACCEPTED TO USE NARCS.
PLPMDL0800000001	AKRON	OH	44304	8/15/1996	OXY FOR PATIENT NOT RESPONDING TO DURAGESIC
PLPMDL0800000001	AKRON	OH	44304	8/15/1996	OXY FOR PATIENT COMING NEW NOT ON OPIOIDS OR MAXED OUT ON NON STEROIDALS MSCONTIN AND MORPHINE DETAIL
PLPMDL0800000001	BARBERTON	OH	44203	8/27/1996	SPOKE BRIEFLY WITH HIM AT NORTON OFFICE IN HALLWAY. WAITING FOR 600MG TABLET. DISCUSSED PHARMACIES STOCKING AND HE SAID HE LIKES TO TRY WITH SAMPLES BEFORE USING THEO. FOLLOW WITH HIMON SAMPLE IFO.
PLPMDL0800000001	CLEVELAND	OH	44109	8/27/1996	SAMPLES FOR PULMONARY DEPT AT METRO
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	8/15/1996	HE IS GETTING MORE USE OF OXY IN THE HOSPICE SETTING BUT I AM NOT SURE IF HE IS USING EARLY ENOUGH IN THE PROCESS OR IF HE IS SAVING IT FOR END STAGE.NEED TO TALK ABOUT PAT TYPES AND HOW TO USE MORE EFFICIENTLY
PLPMDL0800000001	CLEVELAND	OH	44122	8/15/1996	CONVERTED THE DURAGESIC PAT THAT WE HAD TALKED ABOUT AT THE LAST VISIT.HE PUT THE PAT ON 40MG.WE HAD A GOOD DISCUSSION ABOUT BID VS Q12.TALKED ABOUT TITRATING THAT PAT IF NEEDED.
PLPMDL0800000001	WARRENSVILLE	OH	44122	8/15/1996	HE IS GETTING MORE EXPERIENCE.TALKED ABOUT 6 PAT'S TOTAL. LATEST IS BROKEN RIBS.TALKED ABOUT TITRATION AND KEEPING PAT ON Q12 REGIMEN.USING ALOT OF SEN FOR HIS PAT BUT USING MORE SAMPLES THAN ENYTHING.
PLPMDL0800000001	CLEVELAND	OH	44109	8/15/1996	CONVERTED PT TODAY FROM 6 VIC.ONLY HAS HAD 1 PROBLEM W/PT NOT LIKING IT.VERY HAPPY BIG USER.PTS LIKE IT.DISCUSSED DOS- ING HIGHER.SO WD IF NEEDED BUT SO FAR ONLY HAS NDOD 40Q12.
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	8/16/1996	USED THE DATA BROCHURE TO LEAVE BEHIND AS AN EDUCATIONAL TOOL FOR NURSES TO EXPLAIN WHY OXY LASTS
PLPMDL0800000001	CLEVELAND	OH	44111	8/16/1996	WONT LET ME SELL HIM/SAYS HAD 1 PT ON IT AND DOING WELL. HAVEN'T FOUND RX YET/SD KNOWS OTHERS ARE USING/LIKES PATCHES BUT SD WILL REMEMBER.TUMOR CONFERENCE.
PLPMDL0800000001	WESTLAKE	OH	44145	8/16/1996	ECSTATIC ABOUT OXY! REALLY DOING WELL WITH IT-BIG PERC MAN. SAW BRIEFLY AT TUMOR CONF.MENTIONED HOW PLEASED HE WAS WITH THE EFFICACY OF OXY.NO TIME FOR KADIAN.
PLPMDL0800000001	CLEVELAND	OH	44111	8/16/1996	SAW BRIEFLY AT TUMOR CONF/SD HAS HAD 2 PTS ON OXY-BOTH DIED. SHWD BEN OF STRTING SOONER ON IT/SD OK KADIAN
PLPMDL0800000001	LAKEWOOD	OH	44107	8/16/1996	HASNT USED YET/JUST HASN'T THOUGHT ABOUT IT BUT WILL/THINKS GREAT IDEA AND LIKES IT JUST HASN'T USED
PLPMDL0800000001	WESTLAKE	OH	44145	8/16/1996	WONT GIVE TIME LATELY/SAYS HAS HAD SEVERAL PTS ON IT AND MOST DO WELL/NOT AFRAID TO TITRATE/DISC HIGHER DOSES.KADIAN. NOT INTERESTED.
PLPMDL0800000001	BROOKLYN	OH	44144	8/19/1996	SAYS HAS 2 PTS OF HIS OWN ON OXY AND TABBAH HAS SEVERAL. WORKS WELL-WANTED TO KNOW AGAIN WHY BETTER THAN MORPHINE. I FEEL THERE ARE STILL MANY MORE PTS THAT THEY HAVE THAT COULD BEN FROM OXY.THEY HAVE SEVERAL STILL ON PERC. WHY? DISCUSS NX.
PLPMDL0800000001	CLEVELAND	OH	44109	8/19/1996	REALLY USING A LOT OF OXY LATELY.HAS 2 NEW PTS ON IT. REALLY LIKES IT AND HIS GOAL IS TO GET THEM OFF NARCS AND OXY IS GOOD CHOICE.MOSTLY ACCIDENT VICTIMS AND SPINAL PROBLEMS. NEED MORE TIME WITH HIM/LIKES TO RUN AWAY.
PLPMDL0800000001	CLEVELAND	OH	44113	8/29/1996	DAVE HAS SEEN AT LEAST 10 RX THIS PAST WEEK.
PLPMDL0800000001	CLEVELAND	OH	44195	8/29/1996	SAMPLES IN PUD DEPT/NEW GUY FROM YALE.VERY RECEPTIVE AND VERY HAPPY THEY NOW WILL HAVE SAMPLES!!MAKE APPT.
PLPMDL0800000001	CLEVELAND	OH	44109	8/19/1996	JUST PUT ANOTHER PT ON OXY TODAY.EVEN SWITCHED 1 FROM MSC. TOLD HIM OF FORMULARY SITUATION ON WED.SD GREAT.SAYS HE WILL HAVE MORE USE ON OUTPT BASIS BUT STILL WOULD HELP.

PPLPMDL0080000001	CLEVELAND	OH	44109	8/20/1996	BRIEF/SD IS USING AND GETTING GOOD RESULTS.NOT USING ENUF THO AND ND TO GET MORE TIME W/HER. KADIAN
PPLPMDL0080000001	CLEVELAND	OH	44109	8/20/1996	IS ATTENDING THE PT MTG TOM'W AND REPRESENTING DR. SAMUELS. VERY HIGH ON OXY AND SUPPORTS ITS APPROVAL FOR FORMULARY- HAS GOTTEN VERY EFFECTIVE PAIN CONTROL SINCE USING IT ON AN OUTPT BASIS. KADIAN.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	8/20/1996	REALLY HASN'T USED PERSONALLY EXCEPT ON ONE PT THAT WAS ON IT WHEN HE GOT HIM.SAYS "EVERYONE SAYS IT WORKS WELL" ND TO DO LUNCH. KADIAN
PPLPMDL0080000001	CLEVELAND	OH	44109	8/20/1996	FELLOW FRROM UH THAT ROTATES 1 DAY /WK AT METRO.SD HAS USED OXY AT UH BUT NOT HERE.NEVER FORMALLY PRESENTED W/IT.WENT OVER EVERYTHING.USES PERC THEN MSC THEN PATCH.VERY INT AND SD WD USE. KADIAN.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/20/1996	USING THE MOST OUT OPF EVERYONE/REALLY WANTS TO SEE IT ON FORMULARY.IS TITRATING THE DOSE SHE SAYS.HAS PT ON 60 Q12H. KADIAN.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/21/1996	OXY WAS TABLED TILL NEXT MONTH DUE TO PRICE/COST ISSUE. ND TO GET WITH DR. SAMUELS AND CRUM AND PHCY TO DISCUSS THIS HE BELIEVES IT'S CLINICALLY SUPERIOR.HAS GOTTEN GREAT RESULT WITH IT SO FAR.PLAN ON CONT TO USE IT ON AN OUTPT BASIS FOR ALL PTS.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/30/1996	QUICK HELLO AND REMIND
PPLPMDL0080000001	CLEVELAND	OH	44109	8/21/1996	PUT 2 PTS WE TARGETED ON OXY!! AFTER MY LAST VISIT HE SWITCHED THEM FROM PERC AND VIC.THEY ARE DOING WELL AND HE IS VERY PLEASED.
PPLPMDL0080000001	WESTLAKE	OH	44145	8/23/1996	3 PTS TO DATE...AOK,BUT ONE DID COMPLAIN OF DIZZINESS THE FIRST DAY ...DR DIAZ ASKED PF TO SPONSOR A SPEAKER FOR GRAND ROUNDS NOVEMBER 23 AT ST JOHN WESTSHORE....
PPLPMDL0080000001	EUCLID	OH	44132	8/23/1996	USING IT BUT WON'T TELL ME MUCH THIS TIME EXCEPT THAT THEY ARE DOING WELL/
PPLPMDL0080000001	CUYAHOGA FLS	OH	44221	9/3/1996	ROBIN IS VERY BUSY AND SOMETIMES UNFRIENDLY.SOME CANDY MAY HELP WITH CONSISTENCY FOR GETTING BACK
PPLPMDL0080000001	EUCLID	OH	44119	8/23/1996	QUICK SAYS OXY OGING WELL/BUT PROBLEM STILL W/DURA/USING BOTH I THINK BUT WON'T REALLY SAY/ND TO FIND OUT FROM HER NX TIME.
PPLPMDL0080000001	CLEVELAND	OH	44119	8/23/1996	SAYS IS USING IT BUT REALLY ISN'T/JERK
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/3/1996	WATCH HIS EXP DATA BECAUSE HE IS SHRINKING A LITTLE
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/3/1996	NOT SURE WHAT TO DO TO GET HIM MORE TOWARDS UNI AND LESS TOWARDS T PHYLL.TOLD HIM OF THE 600
PPLPMDL0080000001	CLEVELAND	OH	44132	8/23/1996	FINALLY TRIED IT AGAIN/SAYS SO FAR SO GOOOD.
PPLPMDL0080000001	CLEVELAND	OH	44115	8/26/1996	NO TIME TODAY/QUICK REMIND IN HOSPITAL/ND TO DO ANOTHER ONC TEAM MTG.
PPLPMDL0080000001	CLEVELAND	OH	44195	8/26/1996	DOES NOT KNOW WHAT HAPPENED TO FORMULARY REQUEST FORM. SHE WILL FILL OUT ANOTHER ONE IF NEEDED-REALLY WANTS IT ON FORM. USING A LOT OUTPT.
PPLPMDL0080000001	CLEVELAND	OH	44195	8/26/1996	JUST BACK FROM MATERNITY LEAVE/FAMILIAR W/OXY BUT NEVER OFFICIALLY SHWD.WENT OVER EVERYTHING.HAS IPAP/SAYS IF WE CAN HELP HER SHE'LL PUT ALL HER PTS ON OXY.
PPLPMDL0080000001	CLEVELAND	OH	44195	8/26/1996	KINDOF COCKY BUT USING OXY HAPPY WE COULD HELP W/IPAP/ND TO DO ANOTHER LUNCH.SCHED FOR 2 WKS.
PPLPMDL0080000001	CLEVELAND	OH	44195	8/26/1996	QUICK IN ELEVATOR/SD I COULD DO ANOTHER PRESENTATION AT AM MTG THEY HAVE TO MEET NEW FELLOWS SAYS USING LOTS OF OXY. MOSTLY FELLOWS/RESIDENTS DO WRITING.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	8/27/1996	JERK TODAY/FOR EVERY PT HE PUTS ON OXY-THERE'S 1 OR 2 HE TAKES OFF DOESN'T GIVE CHANCE DOSING IT WRONG MOSTLY QD!!! WON'T USE ON ANYONE UNDER 60/BELIEVES PTS WHEN THEY SAY IT DOESN'T WORK/ALWAYS HAS SOME SORT OF PROBLEM W/IT.VERY FRUSTRATED W/HIM.HAD 1 PT HE TOOK OFF THAT REALLY DID WELL BUT SD "HE WAS TOO SEDATED"SHWD SE STUDY.I WALKED OUT.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/5/1996	SAMPLES/WANTS BETADINE FOR PHILIPPINO MISSION!!
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	NEW PRACTICE IS AT BARBERTON FP. COOK AND PLUSKOTA NOW HAVE HIS PRACTICE IN SOUTH AKRON. HE OVERSEES FP PROGRAM THERE. DISCUSSED OXY FOR STEP 11 IN CANCER PAIN AND PROBED FOR HIS USE THERE. USING MAINLY COMBO MEDS AND SAID OXY WOULD FIT THERE. COMMITTED TO TRYING THERE. FOLLOW WITH HIM ON CHRONIC NON-MALIG. PAIN. WAS NOT AWARE OF KADIAN TO DATE.
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	WENT TO OUTPATIN PAIN CLINIC. USING OXY THERE FOR PATIENTS ON COMBO MEDS. ABUSE IS BIG PROBLEM AND HAVE USED OXY TO WEED OUT DRUG SEEKERS.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/27/1996	TLD ME ABOUT SITUATION W/PT MTG.SD WILL CONT TO USE AND WILL TRY AGAIN NX MONTH;GETTING REALLY GOOD RESULTS W/IT.KADIAN..
PPLPMDL0080000001	AKRON	OH	44304	9/5/1996	REVIEWED PI OF 600 WENT OVER NIGHT TIME DOSING APPROVAL SMALL SIZE ETC.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/27/1996	HAS 2 PTS HE JUST PUT ON OXY-BOTH DOING WELL/1 WAS ON DURA AND OTHER VIC.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/27/1996	FELLOW IN ONC/HAS NEVER USED OXY-DIDN'T KNOW MUCH ABOUT IT BUT THAT SOME OF THE PHYSICIANS WERE USING IT-USUALLY GOES TO PERC THEN MSC THEN DURA.LIKES PATCHES.TRIED TO POSITION OXY CORRECTLY W/HIM SD W/TRY-NEED TO SEE AGAIN SOON HAS SEVERAL PTS ON DURA.
PPLPMDL0080000001	AKRON	OH	44304	9/5/1996	UNI 600 APPROVED FOR BED TIME/ WHERE ON AT'S GUIDELINES DO MOST OF YOUR PATIENTS FIT/ STEP 2 HOW FAR DO YOU PUSH IT ADDON UNI THERE
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	HE HAS TRIED OXY ON A FEW PATIENTS. HE HAS GOTTEN CALL BACKS FROM PHARMACIES THAT THEY DO NOT CARRY AND HE STOPPED RX. LEFT LIST OF PHARMACIES IN ARE THAT ARE STOCKING AND HE COMMITTED TO CONTINUE RX. USES MAINLY IN CHRONIC NON-MALIG. PAIN. HE HAS NOT HEARD OF KADIAN TO DATE. FOLLOW WITH HEM ON NEW PATIENT STARTS AND FEEDBACK.
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	WILL NOT STOCK UNI UNLESS WAREHOUSE CARRIES.
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	WILL NOT COMMIT TO STOCKING 600MG TABLET. OXY USE COMING FROM CANCER CENTER, DR. REMUS.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/27/1996	APOLOGIZED FOR NOT ATTENDING MEETING/H/IT IT WOULD GET APPROV ANYWAY/WILL PUSH NX MONTH/PTS DOING WELL/WANTS PRICING.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/27/1996	WON'T REALLY TALK 'CEPT TO SAY THAT SHE'S USING-NOT AS MUCH AS SHE COULD BE THOUGH/ND TO GET GOOD DISCUSSION ABOUT WHAT SHE IS DOING BUT WON'T GIVE TIME.SAYS STILL A FEW PROBLEMS W/FINDING IT IN PHCY'S BUT NOT BIG ISSUE/WILL KEEP USING
PPLPMDL0080000001	BARBERTON	OH	44203	8/27/1996	HE HAS INITIATED A NUMBER OF PAIENTS ON OXY. HAS GOTTEN GOOD FEEDBACK TO DATE. DISCUSSED TITRATION WITH HIM. FOLLOW WITH DOSING AND PROBE FOR HOW HE IS CONVERTING PATIETNS.
PPLPMDL0080000001	GATES MILLS	OH	44040	8/28/1996	QUIET/SAYS JUST PUT NEW PT ON OXY/SEEMS TO WRITE ONLY AFTER DAVID AND I ARE IN THERE.STILL HAS CONCERNS ABOUT PRICE
PPLPMDL0080000001	CLEVELAND	OH	44111	8/29/1996	PUT 2 PTS ON OXYIADMITTED 2 OF CUNNINGHAM'S PTS AND ORDERED OXY. IS ALWAYS LOOKING FOR MORE PTS.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/29/1996	FIRST PRESENTATION ON HIM/VERY VERY INT IN OXY-WANTED TO KNOW EVERYTHING ABOUT IT/USES MORPHINE EXCLUSIVELY-MAY BE A LITTLE BIT HARD TO SWITCH RIGHT AWAY/POSITIONED IT INIT- IALLY BEFORE MSC AND WAS SURPRISED WHN I SD NO-YOU WON'T ND MSC.SAYS WILL TRY.GET BACK IN SOON./
PPLPMDL0080000001	CLEVELAND	OH	44195	8/29/1996	EXCITED AOBUT OXY-HAS PT RIGHT NOW FOR IT/USUALLY GIVES PERC AND ROXI FOR BREAKTHRU! PERFECT SET-UP FOR OXY!SAYS WILL USE A LOT.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/29/1996	QUIC-JUST PUT PT ON TODAY NOT WRITING AS MUCH AS OTHERS BUT DOESN'T SEE AS MANY PTS.ALWAYS THINKING OF IT HE SAYS.
PPLPMDL0080000001	AKRON	OH	44313	9/9/1996	UNI 600 DETAIL AVAILABLE/ FLEXIBILITY CAN USE WHEN PATIENT NEEDS
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/9/1996	WENT OVER KIBBE.NEED TO DO THE SAME WITH COPD DATA
PPLPMDL0080000001	CLEVELAND	OH	44114	8/29/1996	REALLY USING OXY WRONG I FOUND OUT-WRITING 1 WKS SUPPLY OR 14 TABS PLUS DIL AND TYL3!! WILL GET INVESTIGATED ACCORDING TO 1 PHCY.BUT SAYS OXY IS BEST PAIN MED HE'S EVER SEEN.WON'T DISCUSS PTS THOUGH OR HOW HE'S USING IT.VERY STRANGE.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/29/1996	GETTING MORE FAMILIAR W/IT THANKS TO DR. SALTZ-JUST PUT A- NOTHER NEW PT ON IT AND HAS ANOTHER ONE IN MIND.DISCUSED TITRATION AND DOSING HIGHER-STRESSED BEN AGAIN TO REINFORCE.
PPLPMDL0080000001	WESTLAKE	OH	44145	8/29/1996	BUSY/SAYS GOING WELL/TRIED TO ADDRESS DIL ISSUE/WON'T REALLY SAY.KNOWS EVERYTHING/CAN'T TALK ABOUT TITRATION OR ANYTHING BUT SAYS REALLY LIKES HOW ITS WORKING.MOSTLY HOSPICE PTS.
PPLPMDL0080000001	CLEVELAND	OH	44111	8/30/1996	TELLS ME WHAT I WANT TO HEAR.I DON'T THINK HE HAS USED IT BUT SAYS HE HAS.CN'A GET ENOUGH TIME/
PPLPMDL0080000001	WESTLAKE	OH	44145	8/30/1996	SAYS GOING VERY WELL W/OXY.HAS SEVERAL PTS ON IT.
PPLPMDL0080000001	WESTLAKE	OH	44145	8/30/1996	SET UP DR ROSNER FROM BUFFALO TO SPEAK OCT 23 AT ST JOHN WTSHORE HOSPITAL....DR DIAZ,CHAIRMAN....
PPLPMDL0080000001	WESTLAKE	OH	44145	8/30/1996	JUST PUT 2 MORE PTS ON OXY /IS TRYING TO GO HIGHER ON DOSING 1 WAS HOSPICE/SAYS HOSPICE NDS TO KNOW MORE ABOUT IT AGAIN.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	9/3/1996	SEN PROTOCOL WILL CERTAINLY HELP HERE.THEY LIKE THE STAMPER BUT NEED TO GET HIM MORE FOCUSED.ALSO TRY TO DEVELOP AS A SPEAKER
PPLPMDL0080000001	CLEVELAND	OH	44109	9/3/1996	IPAP PT/HAS SOME USE FOR OXY AND TARGETED A PT RIGHT THEN. MAY BE SOME POTENTIAL HERE.
PPLPMDL0080000001	PARMA	OH	44134	9/3/1996	SHE IS GETTING GOOD RESULTS WITH THE FEW PAT'S THAT THEY HAVE ON OXY.SHE WILL BE ORDERING HIGHER STRENGTHS AND ALSO IN INTERESTED IN GETTING THE 200 MG MSC.NEED TO FOLLOW UP WITH AMERSOURCE CONTRACT TO SEE IF 200 IS ON
PPLPMDL0080000001	BROOKPARK	OH	44142	9/3/1996	WANTED TO MAKE SURE THAT HE DID NOT LOSE THOSE TWO PAT'S THAT COULD NOT FIND WHILE I WAS IN CT.BOTH PAT'T WENT TO REVCO UP THE STREET.GAINING MUCH MORE FAMILIARITY AND STARTIGN TO USE QUITE REGULARLY.TRY TO FIND WHY HE IS NOT LSHOWING UP
PPLPMDL0080000001	PARMA	OH	44129	9/3/1996	SHE IS NOT GETTING ALOT OF RESULTS WITH OXY BUT THEY HAVE NOT REALLY GIVEN IT A GOOD TRY.SHE IS HAVING CONFLICTS WITH DOCS BUT IT IS NOT BECAUSE OF PAIN MGT BUT AGGRESSIVENESS IN KEEPING PEOPLE ALIVE.DROPPED OFF BOOKS AND SEN S SAMPLES. COST IS STILL MAJOR FOCUS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/3/1996	HE IS SENDING ALOT OF PAT TO ANES FOR LOW BACK PAIN EPIDURAL HE SAID THAT HE DOES NOT WANT TO HAVE ADDICTED PAT'S.NEED TO GO OVER THE NON CA DATA AND MAKE A STRONGER CASE AT PLACING THE DRUG FOR THAT POPULATION
PPLPMDL0080000001	BROOKPARK	OH	44142	9/4/1996	HE IS FINALLY STATING TO SHOW UP ON FIRST RX'S.NEED TO KEEP BEING PERISTANT TO GET MORE OF HIS FIXED COMBO BUS. USE PAST EXPERIENCES TO GAIN MORE SHARE
PPLPMDL0080000001	MIDDLEBERG HTS	OH	44130	9/4/1996	HE IS GETTING A BETTER UNDERSTANDING BUT STILL SAYING IT FOR CA.PAIN.SEE IF I CAN NOT GET HIS THEOP UP A LITTLE
PPLPMDL0080000001	CLEVELAND	OH	44130	9/4/1996	ONLY PERCEPTION OF OXY IS FOR CA.NEED TO USE SAME ANALOGY AS BOB TO SEE HOW MANY PAT HE SENDS FOR BLOCKS
PPLPMDL0080000001	AKRON	OH	44309	9/4/1996	ONC FIP IN MED RES PROGRAM
PPLPMDL0080000001	LYNDHURST	OH	44124	9/5/1996	HE IS GETTING GOOD RESULTS AND IS STARTING TO BECOME FAVORA BLE AT INIT.TALKED ABOUT HIM USING THE STAMPER NAD GETTING THE NURSING CORE INVOLVED
PPLPMDL0080000001	AKRON	OH	44333	9/9/1996	UNI 600 DETAIL/ 300BID TO UNI/ FLEXIBILITY YOU CAN DOSE WHEN PATIENT NEEDS IT
PPLPMDL0080000001	AKRON	OH	44307	9/5/1996	OXY MSC KADIAN PREEMP/ SET UP INSERVITY WITH PAIN CROSSOVRS
PPLPMDL0080000001	AKRON	OH	44333	9/5/1996	USING OXY ONE PATIENT SPENDING 1700/ MONTH FOR OXY
PPLPMDL0080000001	AKRON	OH	44304	9/5/1996	OXY UDATE HAS BOUGHT ON TO OXIR/ P/LLS NOT HIGH ENOUGH APPT HAS PATIENTS ON HIGHER DOSES
PPLPMDL0080000001	AKRON	OH	44333	9/5/1996	WHAT IS STOPPING YOU FROM USING OXY ON ALL THOSE PATIENTS YOU GIVING VICODIN TO. CAT 3 HAS ANOTHER LEVEL TYLOX/ PERCO SOFTENED A LITTLE FOCUSED ON THERAPY
PPLPMDL0080000001	AKRON	OH	44302	9/5/1996	OXY ORDERED MORE 40
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/10/1996	PRODUCT FOR SEN TALK
PPLPMDL0080000001	AKRON	OH	44304	9/5/1996	OXY KADIAN DETAIL PHARMA SIZE
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	9/5/1996	HE IS KIND OF POOR ON PAIN MANAGEMENT.HE LIKES TO USE T3. NEED TO MAKE SURE HE UNDERSTANDS WHERE AND WHEN TO USE
PPLPMDL0080000001	LYNDHURST	OH	44124	9/5/1996	TALKED ABOUT GETTING ON FORM AND ALSO USING DICKMAN FOR SUPPORT. LEFT BINDER.CHECK WI PHARMACY TO SEE WHAT IS HAPPENING

PPLPMDL0080000001	AKRON	OH	44304	9/5/1996	DIFFER BETWEEN OXY AND MORPH/ BETTER TOLERATED END STAGE KADIAN PREEMPT/ OXY AND SENEKOT
PPLPMDL0080000001	AKRON	OH	44320	9/5/1996	SET INSERVICE OCTOBER 1/ PATTI LENG
PPLPMDL0080000001	CLEVELAND	OH	44113	9/10/1996	VERY HAPPY TO SEE UNI SAMPLES/USED TO USE A LOT/THRILLED WITH 600MG.
PPLPMDL0080000001	CLEVELAND	OH	44122	9/6/1996	STILL NOT GETTING THE POINT.NEED TO STAY VERY SIMPLE NAD SPEND TIME TALKING ABOUT WHEN AND WHERE.TRY TO GET
PPLPMDL0080000001	CLEVELAND	OH	44106	9/6/1996	SHE IS USING FOR HER PAIN PAT BUT MOST OF HER STUFF IS JUST TRANSFUSIONS
PPLPMDL0080000001	UNIONTOWN	OH	44685	9/6/1996	DOES NOT USE FOR NON-MALIG. PAIN AS SHE IS AFRAID OF STATE MEDICAL BOARD COMING DOWN ON HER. DISCUSSED PAPER THAT DISCUSSED PROPER USE OF NARCOTICS IN OHIO AND WHEN INDICATIN AND DOCUMENTATION IS THERE, NO PROBLEM. APPRECIATED INFO. AND WILL RE-CONSIDER. WILL USE STEP 11 FOR CNACER PAIN. FOLLOW WITH ARTICLE AGAIN TO RE-INFORCE.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	9/6/1996	HE HAS SOME INTERESTING COMMENTS ABOUT HOPICE FROM PARMA. AND AFTER TALKING TO MARY JO I CAN UNDERSTAND.KEEP UP ON THE SITUATION TO MAKE SURE THAT I DONT LOSE ANY PAIN MED PAT'S
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/6/1996	THEIR USE OF OXY IS STARTING TO TAKE OFF.THEY ARE STILL A LITTLE WARY OF LONG TERM USE SO GO OVER CESSATION DATA AND ABUSE DDATA
PPLPMDL0080000001	CLEVELAND	OH	441065000	9/6/1996	THIS GUY IS PRETTY SMART BUT THEY HAVE NOT GOTTEN HIM SIGNED FOR NEXT YEAR.STILL KNOWLEDGEABLE AND COMFORTABLE W MSC. NEED TO GET HIM TO OXY BY TALKING STABILITY
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	9/9/1996	SEE SEIFERT
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/11/1996	TRYING TO GET TO KELLY FLESHER TO FINALIZE OXY FORM WORK
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	DID INSERVICE FOR DEPT/HAS LIMITED USE OF IT BUT WORKED WELL WILL CONT AS NEEDED.
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	HEAD OF PM AND RI VERY RECEPTIVE/DIDNT KNOW ABOUT OXY- WANTS ME TO DO INSWERVIC FOR STAFF.
PPLPMDL0080000001	CLEVELAND	OH	44118	9/9/1996	HE IS VERY QUIETNEED TO GET HIM TO OPEN UP MORE FOR HIS FEEDBACK.OCST MAY BE HIS STICKIN POINT AS WELL
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	9/11/1996	TALKED TO BOB ABOUT OXY
PPLPMDL0080000001	CLEVELAND	OH	44121	9/11/1996	HE TALKED ABOUT A ABSTRACT THAT HE JUST SUBMITTED WITH P LOCATURE MEASURING UNI VS SEREVENT REPETABS FOR NITE TIME SYMPTOMS OF ASTHMA
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	9/11/1996	TRYING TO GET HIS GOOD FEELINGS ABOUT THEOP INTO A TALK ABOUT UNI.TRY TO GET HOWARD'S INFLUENCE INTO BRAND SPECIFICATION
PPLPMDL0080000001	CLEVELAND	OH	44114	9/11/1996	SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	DID OXY INSERVICE FOR PAIN MGMT/SD USING A LOT OF IT/DID SUBMIT FORM FOR PHCY BUT WAS TOLD THAT "THERE ARE LESS EXPENSIVE ALTERNATIVES TO USE INSTEAD OF THIS".SD WILL KEEP REQUESTING IT.GETTING VERY GOOD RESULTS.
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	JUST WROTE RX BEFORE I GOT THERE.
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	SO WILL USE MORE BUT THAT WALSH HAS FINAL SAY IN E4VERYTHING ZHUKOVSKY MORE RECEPTIVE
PPLPMDL0080000001	AKRON	OH	44333	9/9/1996	DISCUSSED THAT OXY CAN BE USED FIRST WHEN PATIENTS PRESENTS IN PAIN/ SENOKOT FOR DPONT PATIENTS
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	UNI 600 STOCKING AND NIGHT TIME DOSING IDICATION COPD PATIEN WITH FALL OVERNIGHT FVC FEV1
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	NOT MUCH TO SAY/SD THEY ARE USING IT WHEN THEY CAN.CONCERNED ABOUT COST.
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	PATIENTS COPD OVER NIGHT FALL IN FEV FVC
PPLPMDL0080000001	AKRON	OH	44304	9/12/1996	IM RESIDENCY PROGRAM/ UNIPHYL CONTIN SYSTEM 200MG MORPHINE TAB NO DUMPTINT
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	9/9/1996	HE IS STILL HUNG UP ABOUT COST.CHECK EXP AND GET A PRICE COMPARISON.NEED TO GIVE THE OXY VALU COMPARED TO OTHER
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	INTRO UNI 600MG TAB/ ONLY ONE WITH PM DOSING INDICATION COPD ATS WITH OVRNIGHT FALL IN LLUNG FUNCTION
PPLPMDL0080000001	AKRON	OH	44302	9/12/1996	SEEING SOME OXY. UNI 600 IN
PPLPMDL0080000001	AKRON	OH	44304	9/12/1996	UNI 600 IN STOCK/ OXY SOME SCRIPS HAD TO TURN AWAY
PPLPMDL0080000001	CLEVELAND	OH	44106	9/12/1996	DROPPED OFF PRODUCT TO DENNIS
PPLPMDL0080000001	CLEVELAND	OH	44120	9/12/1996	COUNTERED KADIAN
PPLPMDL0080000001	AKRON	OH	44333	9/9/1996	DOC STILL CONVERTING PATIENTS TO OXY BECOMING A GOOD WRITER ALL NON CANCER EXCEPT A FEW. UNI 600 PATIENTS CONVERTED TO FROM BID
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	DID INSERVICE/NEW FELLOW/DIDN'T KNOW MUCH ABOUT IT.
PPLPMDL0080000001	AKRON	OH	44333	9/9/1996	ONLY A STANDUP OXY ON FORMULARY, PATIENTS PRESENT IN PAIN CAN NOW USE LONG ACTING
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/13/1996	CONCENTRATE OF SUSTERCKI BECAUSE HE KEEPS TELLING ME THAT HE DOES NOT WANT TO USE UNI
PPLPMDL0080000001	RICHMOND HTS	OH	44143	9/13/1996	SAMPLES/REMIND ABOUT 600MG.
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	9/13/1996	HE STILL SEES VERY LITTLE NOCTURNAL OR REASONS TO USE AT NIGHT.TRY THE KIBBE AND THE FILE CARD TO SHOW MILD DISEASE AND 48 % NIGHTTIME AWAKENING
PPLPMDL0080000001	SHAKER	OH	44122	9/9/1996	GOT FEEDBACK FROM THE PROGRAM THAT HE JUST ATTENDED.HIS USE IS GETTING BETTER AND THE RESULTS ARE THERE
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	DID INSERVICE/SD USE SOME
PPLPMDL0080000001	MAPLE HTS	OH	44137	9/9/1996	WENT OVER DEL SYSTEM AND PAT TYPES FOR OXY BUT HE STILL ASSOCIATES W CA.USED KIBBE TO DIFFERENTIATE THEOPH. NEED TO SHOW CORRESPONDING DATA FOR COPD.FOLLOW UP TO GUAGE PROGRESS
PPLPMDL0080000001	FAIRLAWN	OH	44333	9/9/1996	LUNCH 9/27 FIRST OPIOID A PATIENT EVER RECEIVES
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	JERK/STILL USING 1 1/VERY INT IN KADIAN.
PPLPMDL0080000001	PARMA	OH	44129	9/16/1996	RUNNING OUT OF IDEA'S TO HIT HIM WITH.IT SEEMS LIKE HE ALWAYS AGREES WITH ME BUT EXPONENT DOES NOT MATCH.TRY TO FIND SOME PROBES THAT MAY GIVE INDICATIONS TO WHAT HE IS DOING.HE IS CLINICALLY DRIVEN
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	9/16/1996	GOT ON THE PULM STEP DOWN FLOOR(4TH) BUT DID NOT GET TO SEE ANYBODY.NEED TO GET IN TOUCH WITH MARITESS TO SEE WHAT PROG) CAN BE DONE
PPLPMDL0080000001	CLEVELAND	OH	44195	9/9/1996	HAS PT THAT I CONVERTED FROM DEMEROL IM TO 120 Q12H OF OXYI WROTE RX. DID INSERVICE.
PPLPMDL0080000001	OLMSTED TOWNSHIP	OH	44138	9/16/1996	DR KELLY HAS CORRECT USE FOR UNI.....NOCTURNAL PROBS AND ALSO CONVENIENCE OF QD DOSING.....SK A NATURAL....
PPLPMDL0080000001	WESTLAKE	OH	44115	9/10/1996	DID LUNCH/USING MORE AND MORE OF IT/SEEMS TO BE GREAT WITH SIDE EFFECTS.ALL BACK SURGERY PTS
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/16/1996	HE IS HERE ONLY ON THURS AFT BUT WILL NOT SEE REPS.REMEMBERD ME FROM BOB AND LAKEWOOD IS PRIMARY OFFICE.USE BOB INFLUENCE TO GET HIM TO CONVERT MORE BID PAT'S
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/10/1996	HE ASKED ALOT OF QUESTIONS INCLUDING SOME ABOUT CONVERSIONS TALKED ABOUT WELFARE COVERAGE AND WHAT WAS HAPPENING AT MT SINAL.USED THE ANALGY OF IMPROVING PRODUCT AND BETTER DR. AND IT SEEMED TO MAKE SENSE TO HIM
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	9/10/1996	NEED TO GET BACK TO THE VERY BASIC.GO OVER PAT TYPES TO MAKES SURE THAT HE UNDERSTANDS WHERE TO USE AND WHEN TO USE
PPLPMDL0080000001	WARRENSVILLE	OH	44122	9/10/1996	HE IS GAINING EXP AND RESP.USING SUCCESSFULLY FOR A RIB PATIENT BUT HE TALKED ABOUT SHORT TERM SO MAYBE NEED TO GO OVER CESSATION AND ABUSE DATA.USE HIS GOOD RESULTS TO GET MORE BUSINESS
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	9/10/1996	NICE TALK ABOUT UNI AND ADDING ON.HE HAS A PULMONARY PAT AND WE TALKED ABOUT IMP OF TIMING AND GIVING AT NIGHT. TRYING TO FIND OXY PATS THRU DHC
PPLPMDL0080000001	CLEVELAND	OH	44109	9/16/1996	QUICK REMIND THRU OFC/TOLD HIM OF 600MG/SD GOOD IDEA.WILLUSE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	9/10/1996	HE JOKED ABOUT NOT SEEING ME ENOUGH.ASKED FOR FEEDBACK ON HIS OXY USE AND HE ACTUALLY REMEMBERED.TALKED ABOUT USING UNI WITH PROPER TIMING
PPLPMDL0080000001	CLEVELAND	OH	44113	9/10/1996	QUICK REMIND/SD GOING GREAT.
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/17/1996	SAMPLES
PPLPMDL0080000001	CLEVELAND	OH	44113	9/10/1996	DID LUNCH/VERY HAPPY AND USES IT WHEN EVER HE CAN/SAYS SO9ME PTS SAY IT DOESN'T WWORK.
PPLPMDL0080000001	CLEVELAND	OH	44113	9/17/1996	SAW AT LKWD OFC TO REMIND GAIN ABOUT UNI ESP 600/SAYS HAS USED SOME UNI SINCE LAST WEEK WHEN I WAS IN THERE!!
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/17/1996	SAYS THEO OF CHOICE FOR HIM NOW/PTS SEEM TO LIKE IT-LESS SE.TOLD HIM OF NEW 600MG GREAT BECAUSE HE USES T-D 300 BID A LOT.WAS TELLING PTS TO BREAK 1 UNI-VERY HAPPY WITH THIS NOW.
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/17/1996	QUICK REMIND/VERY BUSY/HAPPY RE 600MG
PPLPMDL0080000001	CLEVELAND	OH	44102	9/17/1996	GETTING BACK USED TO IT HE SD NOW THAT SOMEONE CALLS ON HIM! REC'D SAMPLES/HELPS TO REMIND HIM/NO OXY-WON'T BE BIG THING WITH HIM BUT WILL KEEP IN MIND.
PPLPMDL0080000001	AKRON	OH	44333	9/17/1996	UNI 600 DETAIL UNICONTIN L LUNCH INSERVICE OXY FOR CHRONIC PAIN NON CANCER WOULD YOU USE IT
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/10/1996	WENT OVER THE SUNSHINE ARTICLE AND RELATED SE TO STABILITY ALSO TALKED ABOUT EASE OF USE.WENT OVER TINIING OF UNI AND WHY IT SHOULD BE GIVEN AT NIGHT.VERY INTERESTED IN THE 600 DOSE.
PPLPMDL0080000001	AKRON	OH	44302	9/10/1996	PROBE WHEN WOULD YOU NOT USE OXY FIRST WHEN PAIN IS CONSTAN IF UNRESPONSIVE TO OXYCODONE/ MSC FOR PATIENTS ALREADYON SIZE ETC KADIAN PREEMPT SIZE COLOR
PPLPMDL0080000001	CLEVELAND	OH	44122	9/10/1996	TRYING TO USE HIS INFLUENCE AT THE HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44113	9/10/1996	NOT MUCH TIME TODAY/PTS DOING WELL
PPLPMDL0080000001	CLEVELAND	OH	44146	9/18/1996	THE 600 MG SHOULD BE A NICE BOOST BECAUSE OF HIS USE OF BID'S.TRY TO GO OVER KIDNEY
PPLPMDL0080000001	CLEVELAND	OH	44113	9/10/1996	WON'T HAVE MUCH USE FOR IT/MOSTLY ACUTE PAIN BUT WILL USE WITH ACP PTS AND ROTATOR CUFF OPTS THAT GET PERC.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/11/1996	HE TALKED ABOUT LACK OF FORMULARY COVERAGE IN SOME OF THE HOSPITALS THAT HE COVERS BUT IT IS NOT A LOT OF PAT'S BUT IT MIGHT BE A HINDERANCE FOR INITIATION.NEED TO KEEP HIM UPDATED AT MARYMOUNT AND PARMA
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/11/1996	IT MIGHT BE BETTER JUST TO KEEP GOING AFTER THE MORPHINE POTENTIAL AND COUNTERING THE PATCH.WENT OVER KADIAN AND HE SAID THAT HE HAS NO INTEREST BECAUSE LACK OF STOCKING AND DIFFERENTIATION OF TABLETS
PPLPMDL0080000001	PARMA	OH	44129	9/18/1996	HE STILL BELIEVES THAT BID DOSING DOES NOT INHIBIT HIS PAT'S.NEED TO SHOW THE FILE CARD DATA W MILD DISEASE AND AWAKENING PATTERNS
PPLPMDL0080000001	BEDFORD	OH	44146	9/18/1996	HE IS STILL COMMMITING ON SUCCESSFUL CHANGES.NEED TO GET HIM MORE IN TUNED TO THEOPH EVEN THOUGH HE SAYS THAT HE IS PRO THEOPH
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	9/11/1996	HERE IS ANOTHER FACILITY WHERE IT WILL BE IMPORTANT TO KEEP UPDATED WHEN ON FORM AT MARYMOUNT.THEY WILL BUY TO HAVE HERE IN STOCK
PPLPMDL0080000001	S EUCLID	OH	44121	9/18/1996	SEE HOPW NEW STORE WILL EFFECT THIS SITE
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	9/11/1996	HERE IS ANOTHER FACILITY WHERE IT WILL BE IMPORTANT TO KEEP UPDATED WHEN ON FORM AT MARYMOUNT.THEY WILL BUY TO HAVE HERE IN STOCK
PPLPMDL0080000001	PARMA	OH	44129	9/11/1996	NOT SURE WHERE TO GO WITH KADIAN BECAUSE OF THE QUESTIONS THAT HE ASKS.NEED TO FIND A BETTER WAY TO GET HIM TO CONTINUE TO USE OXY
PPLPMDL0080000001	AKRON	OH	44309	9/12/1996	RESIDNTS OXY UNI 600 CONTIN SYSTM



PPLPMDL0080000001	BEACHWOOD	OH	44122	9/12/1996	TRTING TO GET BETTER RECOGNITION WITH COVERAGE
PPLPMDL0080000001	CLEVELAND	OH	44106	9/12/1996	HE DOES NOT SEEM VERY INTERESTED IN TALKING BUT IT IS VERY IMPORTANT TO GET HIS FEEDBACK.TRY TO FIND WHAT HIS FEELINGS ARE AT THIS PROGRAM
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	OPIOID NAIVE PATIENT SAFETY/ COMPLIANCE/ MATCHING LEVEL OF AIN WITH LEVEL OF ANALGESIA UNI 600MG BED DOSING
PPLPMDL0080000001	CLEVELAND	OH	44106	9/12/1996	HE WAS PLEASANT BUT ALMOST ABSENTMINDED.GAVE SOME FEEDBACK FOR OXY BUT HE DID NOT SEEM COMMITTED.NEED TO FIND A WAY TO GET THE EXPOSURE
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	NOT ABLE TO GO INTO THE WHOLE DETAIL BUT DID REINFORCE OXY FIRST
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	9/12/1996	NEED TO FIND A WAY TO GET BETTER TIME.
PPLPMDL0080000001	AKRON	OH	44310	9/12/1996	OPIOID NAIVE/ WOULD HE BE WILLING TO USE IT THERE/ YES IF PAIN IS CONSTANT DISCUSSED THN A MATTER OF TITRATION
PPLPMDL0080000001	AKRON	OH	44304	9/12/1996	OXYCONTIN OPIOID NAIVE PATIENTS/ TITRATION 10 TO 20'S 20 TO 40'S KADIAN/
PPLPMDL0080000001	RICHMOND HTS	OH	44143	9/13/1996	JUST PUT ANOTHER PT ON OXY TODAY/STILL GOING QD BUT USED 20G ON THIS ONE AND SD IF DIDNT WORK/ WOULD GO TO Q12H.YEA RIGHT
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	9/13/1996	IS BETTER THAN BARRETT/USES IT ON ALL PERC/VIC/ETC PTS THAT COME TO HIM.GETTING GOOD RESULTS.USING Q12H.
PPLPMDL0080000001	WESTLAKE	OH	44115	9/16/1996	USES ON BACK PTS/VERY BAD PAIN/REFERS MANY TO SALTZ/JOSHI WHO USE IT A LOT.GOOD RESULTS SO FAR.
PPLPMDL0080000001	PARMA	OH	44129	9/19/1996	CHECK PLANTRAK FOR PROGRESS.HE IS VERY QUIET AND OFFERS VERY LITTLE FEEDBACK
PPLPMDL0080000001	LYNDHURST	OH	44124	9/16/1996	VERY BUSY.GOT CALLED FOR AN EMERGENCY.NEED TO GET HIS FEEDBACK ON FORM APPROVAL
PPLPMDL0080000001	PARMA	OH	44129	9/19/1996	GIVE HIM SOME INFO AND HE SHOULD BE A STRONG CONVERT.SPEND A LITTLE MORE TIME ON THEOPH IN GENERAL AND WHO COULD BE BENEFITED FROM INIT OF THERAPY
PPLPMDL0080000001	CLEVELAND	OH	44113	9/16/1996	VERY QUIET/QUICK PRESENTATION IN HALL/HAS PT ON OXY.SO FAR O GOOD.EXPLAINED HOW TU USE, ETC.FOLLOW-UP
PPLPMDL0080000001	CLEVELAND	OH	44113	9/16/1996	QUICK OUTSIDE O.R. BUT SO FAR VERY HAPPY W/OXY.SAYS HE THIN OF IT ON HIS OWN NOW!
PPLPMDL0080000001	CLEVELAND	OH	44113	9/16/1996	USING A LOT ANYWHERE HE CAN/REALLY LIKES IT/ONLY 1 PT COMPLAINT/TAKES PTS OFF EVERYTHING WHEN HE GETS THEM AND GOES TO OXY.
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/16/1996	TRIED TO FIND OUT IF SHE IS INVOLVED WITH ANY IN PAT PROTOC' ALSO WANTED TO FIND OUT IS SHE IS SAVING OXY FOR HARD TO TREAT AND SHE DID NOT SOUND TO CONVINCING.NEED TO FIND A WAY OR REASON TO GO TO HIGHER DOSES
PPLPMDL0080000001	CLEVELAND	OH	44106	9/16/1996	GOT SOME TIME WHIT HER BECAUSE SHE IS NEW DOC FOR MOM.SHE IS SHOWING UP VERY WELL IN BOLWELL AND HAS SOM VERY FAVORABLE FEEDBACK.NEED TO GET HER ADDITIONAL INFO AND CLINICALS
PPLPMDL0080000001	CLEVELAND	OH	44113	9/16/1996	DID LUNCH FOR OFC/IS NONSURGICAL BUT USES A LOT OF VIC/TYL 3 SD WD USE/REALLY LIKED SAFETY PROFILE.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	9/16/1996	GETTING OXY TO STAY ON HIS MIND IS GOING TO BE THE HARDEST THING. HE ALWAYS HAS GOOD FEEDBACK BUT LACK SPECIFIC PATIENT KNOWLEDGE.NEED TO MAKE SURE THAT HE DOES NOT FOLLOW COWAN LEAD AND MAKE STABILITY AN ISSUE
PPLPMDL0080000001	PARMA	OH	44129	9/20/1996	HE IS A STICKLER ABOUT SERVICE.WILL NEED TO MAKE SURE THAT HE REMEMBERS ME BEING THERE.HE KEEPS SAYING SLO BID SO MAYBE SOME PRICING MIGHT HELP ALSO COMPLIANCE AND ASKING ABOUT THEOPH IN
PPLPMDL0080000001	CLEVELAND	OH	44106	9/16/1996	WAS ABLE TO TALK A LITTLE ABOUT KADIAN AND HE SEEMED TO BE IMPRESSED WITH THE FACT THAT IT WAS QD.TRIED TO GET HIM MORE INTO READING THE PI SO HE COULD SEE HOW THEY HANDLE DOSE TITRATION
PPLPMDL0080000001	E CLEVELAND	OH	44112	9/20/1996	TRYING OT GET MOTIVATED BY TALKING ABOUT GENERICS AND LACK OF WORKING BECAUSE OF THAT AND LACK OF COMPLIANCE.USES AN OCCASIONAL DURRAGESIC BUT T3 IS THE BIG THING ESP SINCE ALOT OF IT GETS FILLED GENERICALLY
PPLPMDL0080000001	AKRON	OH	44307	9/17/1996	ONCOLOGY DEPT SET UP INSERVICES, OXY KADIAN SHET
PPLPMDL0080000001	CLEVELAND	OH	44106	9/20/1996	THE SAMPLING POLICY THAT THE HOSPITAL NOW EMPLOYS IS REALLY STRANGE.NEED TO WORK TO GET ACCESS WITH KIM AND ALSO GETTING TO PULM TO GET EXPOSURE.MAKE SURE TO GET A SPOT FOR DAMPLES AND THEN GETTING ENOUGH FOR EVERYONE
PPLPMDL0080000001	AKRON	OH	44310	9/17/1996	SCRIPS INCREASING/ SHOWED INDICATION OPIOID NAIVE EVEN IN NON CNCER ASKED IF COMFORT THERE TONS OF NURSING HOME PATIEN ASKED FOR USAGE SAID HE WILL. UNI 600MG DETAIL/ CONVERSION 300 BID UNICONTIN
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/20/1996	TOMMY DID NOT KNOW ANYTHING ABOUT KADIAN.GETTING MORE ACTION FROM KREIGLER BUT IN LOW DOSES
PPLPMDL0080000001	BEACHWOOD	OH	44122	9/20/1996	TALKED ABOUT THE 600 MG AND USED RALPH ANALAGY TO DEMONSTRAT THE DEL SYS AND CONFIRM THAT THERE IS NO DOSE DUMPING
PPLPMDL0080000001	AKRON	OH	44312	9/17/1996	OXY CONVERT UNI 1/12 400 TO 600, PATIENTS ON HIGH #5 OF PERCS CALL BACK PHYSICIAN RECOMMEND OXY
PPLPMDL0080000001	CLEVELAND	OH	44106	9/20/1996	TEWARI SHOULD BE A GIANT TARGET FOR INFO AND GROWTH.FRI AT 1 IS BEST TIME.PG 30056.NEED TO SEE IF HE HAS ANY INFLU ON ATTENDEES AND WORK ON RESIDENT PROGRAM
PPLPMDL0080000001	EAST CLEVELAND	OH	44112	9/20/1996	TALKED TO MATT ABOUT KADIAN AND THE COUNTER WENT PRETTY WELL SENOKOT IS WHAT HE WILL BE PROMOTING
PPLPMDL0080000001	LYNDHURST	OH	44124	9/20/1996	HE GETS A LOT OF PLAY FROM REPS.I MA GOING TO HAVE TO MAKE SURE TO SET MYSELF APARTTOLD HIM OF HTE 600
PPLPMDL0080000001	AKRON	OH	44312	9/17/1996	DISCUSSED NON CNCER PATIENT AS WELL GETTING GOOD RESULTS IN CANCER SHOWED INDICATION OPIOID NAIVE EVEN IN NON CANCER ILLUSTRATING THE SAFETY OF THE DRUG SENEKOT PROPH
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/17/1996	STILL HASN'T USED/FORGOTTEN ABOUT IT BUT SD WD TRY.JUST LIKES TO USE THINGS HE'S FAMILIAR WITH.WENT OVER EVERYTHING AGAIN.
PPLPMDL0080000001	AKRON	OH	44312	9/17/1996	OXY INDICATION FOR NON CANCER OPIOID NAIVE HAS HUGE GERIATRC POPULATION OSTEO PATIENTS/ UNI FOR 300 BID CONVERSIONS QD BEDTIME/
PPLPMDL0080000001	GATES MILLS	OH	44140	9/18/1996	TRIED TO GET COMMITMENT FROM HIM FOR NURSING HOME PTS-SD KNOWS ABOUT IT-NO ONE TO TRY ON RIGHT NOW. USES DURA.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/18/1996	SAYS NOT TO WORRY ABOUT OXY-IT WILL BE APPROVED MOST LIKELY JUST NOT UNTIL OCT. NOW BUT HE IS USING IT WITH GREAT RESULTS.
PPLPMDL0080000001	WESTLAKE	OH	44145	9/18/1996	DR CUNNINGHAM CAN'T PRAISE OXY ENOUGH....CALLS IT THE LONG ACTING PERCOSET....OXY HE SAID IS THE BEST FOR THAT MIDDLE OR SECOND STEP DRUG....USES IT OFTEN....
PPLPMDL0080000001	CLEVELAND	OH	44109	9/18/1996	JUST PUT ANOTHER PT ON IT FROM VIC/LEARNING HOW TO USE IT AND WHAT PTS TO USE IT ON-WAS CLASSING IT W/MSC.
PPLPMDL0080000001	CLEVELAND	OH	44106	9/23/1996	SETTING APPTS IN HEM AND ONC.TRYING TO FIND WHAT TYPE OF DISCHARGE PROTOCOLS THAT THEY ARE INVOLVED WITH
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	9/23/1996	SHE IS NOT RESPONDING AT ALL.NO DESIRE TO GIVE THEOPH IN EVENING EVEN WHEN TALKING ABOUT IMP OTFIMING.PROBABLY BEST TO CONCENTRATE ELSEWHERE
PPLPMDL0080000001	OLON	OH	44139	9/18/1996	NOT SURE HOW TO GET TO HIM TO GIVE MORE TIME.HE TALKED ABOUT ACCESS AT GROUND ROUNDS AT THE HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44106	9/18/1996	FIRST GUY THAT WILL TRY THE KADIAN.LIKES THE ONCE A DAY.STILL USES A FAIR AMOUNT OF OXY WITH COST BEING A CONCERN. IF THERE WAS A LONG ACTING HYDROMORPHONE HE WOULD USE NOTHING ELSE.NEED TO FOLLOW UP WITH COST OF KAD AND DURA AN OXY
PPLPMDL0080000001	CLEVELAND	OH	44109	9/18/1996	DISC FORMULARY SITUATION/WILL GO TO MTG IN OCT.SAYS IT WON'T BE DISCUSSED TODAY.TOO MUCH ON THE AGENDA/JAN KOVER AND HIM CAME UP W/GUIDELINES FOR OXY USE-SAYS FAIRLY "LIBERAL".YEA RIGHT.SHOULD GET ON IN OCT.STILL HAS SEVERAL PTS ON IT AND THEY ARE DOING WELL.
PPLPMDL0080000001	CLEVELAND	OH	44109	9/18/1996	USES A LOT WHEN I'M IN THERE.DOSN'T SEEM TO BE SEEING THE PTS LATELY.SAYS ITS FIRST CHOICE BUT LIKES MSC TOO.
PPLPMDL0080000001	CLEVELAND	OH	44106	9/18/1996	HE SOUNDS LIKE HE HAS A LOT OF EXPERIENCE WITH OXY.HE IS FAMILIAR W THE DEL SYS AND HOW IT WORKS.HE IS A FELLOW AND WE TALKED ABOUT DOING SOME RESIDNET PROGRAMS.FRIDAY AT ONE IS HIS BEST TIME
PPLPMDL0080000001	TALLMADGE	OH	44278	9/18/1996	XYCONTIN UNABLE TO SPEND ALOT OF TIME/ QUICK NEW LONG ACTING NONCANCER AND CANCER
PPLPMDL0080000001	CLEVELAND	OH	44106	9/18/1996	INTERESTING TALK W DR ROSENBERG ABOUT KADIAN AND HYDROMOR
PPLPMDL0080000001	EUCLID	OH	44119	9/24/1996	ONLY TIME FOR QUICK HIT TODAY-READS ALL JOURNALS-SHWD BRIEFLY THE KERSTEN ONE-INT.
PPLPMDL0080000001	AKRON	OH	44320	9/18/1996	HELEN KRIER FULL FLEDGED HOSPICE NOW WANTS CONTRACT WITH SENOKOT AND OXY
PPLPMDL0080000001	TWINSBURG	OH	44087	9/24/1996	RHONDA IS NOT BEING VERY HELPFUL.I HTINK SHE HAS A MAJOR HANGUP W C2'S.IT MIGHT BE BRCASUE COPS COME IN FREQ.
PPLPMDL0080000001	GATES MILLS	OH	44040	9/18/1996	SAYS JUST PUT 2 MORE PTS ON OXY FROM PERC/DISCUSSED THEM AND TITRATING TO HIGHER DOSES/SD WD/NO REAL PROBLEMS WITH IT EXCEPT COST.WENT OVER THIS AGAIN.KEEP SEEING.
PPLPMDL0080000001	TALLMADGE	OH	44278	9/18/1996	USING DURAGESIC// NON MORPHINE ABILITY TO USE EARLIER AND LONGER, MATTER OF TITRATION WHEN PAIN INCREASES///UNI 600 BID PATIENTS
PPLPMDL0080000001	TWINSBURG	OH	44087	9/24/1996	DAVE JUST SOLD HIS STORE TO MEDICLOOK FOR EXPANSION ON S 91
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	9/19/1996	HE HAS A NEW PARTNER AND WAS SHOWING AROUND.STILL VERY BUSY AND STILL PERCEIVING OXY AS HOSPICE.NEED TO GO OVER STABILITY DATA AND DO A BETTER JOB AT KADIAN
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/25/1996	THIS OFFICE COULD BE A GREAT AREA FOR GROWTH.RAPPORT WILL NEED TO BE ESTABLISHED AND FFINDING TIME TO DELIVER GOOD MESSAGES WILL BE KEY.HE AND REVOLINSKY ARE THE KEY DOCS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/25/1996	THIS SHOULD BE ANOTHER OFFICE FOR GREAT GROWTH.MET DR CANNONE BUT NEED TO FIND A WAY TO GET BETTER TIME.TRY A LUNCH UNTIL THEY GET SOME RAPPORT.TALKED ABOUT TIMING AND THE CONTIN DEL AND MADE ANALAGY W MORPHINE SO SE AND NITE TIME DOSING MAY BE IMPORTANT
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/25/1996	TRYING TO WORK ON A PROGRAM W DR ALLEN
PPLPMDL0080000001	CLEVELAND	OH	44106	9/19/1996	MARGIE IS HAPPY WITH OXY MOVEMENT BUT A LITTLE LESS THAN FOR UNI 600
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	9/25/1996	NEED TO DO A BETTER JOB AT COUNTERING KADIAN
PPLPMDL0080000001	CLEVELAND	OH	44113	9/25/1996	SAMPLES AT LAKEWOOD OFC/SAYS REC'D SAMPLES AT LUTHERAN OFC AND ALREADY HAS PT ON IT!!
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/25/1996	SAW HILLARY CLINTON!!
PPLPMDL0080000001	CLEVELAND	OH	44195	9/19/1996	QUICK REMIND IN HALL-HAPPY IM DOING LUNCH NX WK
PPLPMDL0080000001	BRECKSVILLE	OH	44141	9/25/1996	TALKED TO JEFF ABOUT SENOKOT NAD COUNTERED KADIAN
PPLPMDL0080000001	LAKEWOOD	OH	44107	9/25/1996	SAMPLES/INQUIRED ABOUT DOSING/VERY BUSY/
PPLPMDL0080000001	CLEVELAND	OH	44195	9/19/1996	WONT LET ME SELL HIM/HASN'T USED IN A WHILE-SD NEEDS REMIN DED.NEED TO DO SOMETHING FOR ALL THE FELLOWS AFTER HOURS- YEA RIGHT.
PPLPMDL0080000001	CLEVELAND	OH	44195	9/19/1996	SAYS JUST PUT PT ON IT AND DOING GREAT/USES WHENEVER SHE CAN/NDOS TO BE ON FORMULARY.
PPLPMDL0080000001	CLEVELAND	OH	441065000	9/19/1996	TALKED TO HIM ABOUT KADIAN AND HE DID NOT SEEM REAL IMPRESS BUT HE STILL IS NOT LATCHING ON TO OXY.NEED TO CHALLENGE AND FIND A WAY THAT HE CAN GET A FAIR AMOUNT OF TRIALS SO HE CAN GET IT IN HIS MEMORY
PPLPMDL0080000001	CLEVELAND	OH	44113	9/25/1996	DID BREAKFAST INSERVICE/DR. CUNNINGHAM WAS THERE.HAVE A FEW PTS ON OXY-GOING WELL 1 PT ON 80MG PASSED AWAY.DISCUSSED TITRATION/SE/DOSING.INT IN OXYIR.WILL USE.DISCUSSED SETTING UP SPEAKER PROGRAM FOR NOV.CALL CHERYL TOMORROW. CURRENT SENSUS IS 27.
PPLPMDL0080000001	CLEVELAND	OH	44130	9/19/1996	DO NOT FORGET TO DETAIL UNI WHEN IN HERE.GETTING GOOD RESULT W OXY BUT HAVING TROUBLE FINDING.NEED TO GET A LIST.ALSO NEED TO TALK ABOUT PAIN IN GENERAL AND DEFINE WHAT CHRONIC IS
PPLPMDL0080000001	CHAGRIN FALLS	OH	44022	9/26/1996	HE SHOWS UP ON PLNTRK AND SHARES AN OFFICE WITH SOPKO.TALKED ABOUT TIMING AND DEL SYS.NOT SURE HOW MUCH HE WILL USE BUT IT WILL TAKE SOME TIME TO SEE THE EFFECT OF SOPKO AND THAT IS THE KEY TARGET
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	9/19/1996	JUST A SHORT INTR.HE SEEMS NICE BUT WILL HAVE TO DETERMINE HIS ROLE AND INFLUENCE QUICKLY
PPLPMDL0080000001	BROOKPARK	OH	44142	9/19/1996	TRYING TO GET MORE OF LAYE'S PAT HERE

PPLPMDL0800000001	CLEVELAND	OH	44195	9/19/1996	CHAIRMAN OF DEPT-NEVER MET BEFORE/KNOWS ABOUT OXY HE SAYS- WENT OVER IT ALL TO HIM ANYWAYS.
PPLPMDL0800000001	CLEVELAND	OH	441065000	9/19/1996	HE IS SEEING OXY BEING INIT AND HAS DONE SO A COUPLE OF TIMES HIMSELF BUT MSC IS STILL WHAT IS ON HIS MEMEOERY
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	MET W/MORT GOLDMAN, PHARM D
PPLPMDL0800000001	CLEVELAND	OH	44111	9/20/1996	JUST PUT ANOTHER ONE OF CUNNINGHAM'S PTS ON OXY THE OTHER DAY WHEN HE GOT ADMITTED.NNNNNJJ GGGGH
PPLPMDL0800000001	CLEVELAND	OH	44111	9/20/1996	QUICK HELLO AT TUMOR CONFERENCE.
PPLPMDL0800000001	WESTLAKE	OH	44145	9/20/1996	QUICK HELLO AND REMIND AT TUMOR CONFERENCE.
PPLPMDL0800000001	CLEVELAND	OH	44106	9/20/1996	HE IS EXTREMELY SATIRICAL TRIED TO FIND HIS HABITS OF USE. DID GET HIM TO COMMIT TO OXY. IT APPEARS LIKE HE HAS A COUPLE OF CANDIDATES THAT HE CAN PUT ON IT IMMEDIATELY. NOT SURE OF HOW MUCH OF WHAT HE SAIS IS TRUE
PPLPMDL0800000001	CLEVELAND	OH	44111	9/20/1996	SAYS PT DIED THAT WAS ON OXY/NO ONE ELSE RIGHT NOW FOR IT. WHY?SOME ON MSC THAT ARE DOING WELL/SOME ON NOTHING BUT WILL KEEP IN MIND.
PPLPMDL0800000001	LYNDHURST	OH	44124	9/20/1996	HE SEEMS TO BE GETTING PARANOIND ABOUT WRITING BECAUSE OF THE LAW SUIT THAT HE RECENTLY WENT THRU.IF WE DEVELOP THOSW CONTRACTS IT MIGHT BE WORTH COMING BACK
PPLPMDL0800000001	OLON	OH	44139	9/26/1996	TRYING TO SEE WHAT MUEHRCKE RELOCATION WILL DO HERE
PPLPMDL0800000001	CLEVELAND	OH	44109	9/26/1996	MET WITH ED CARTER
PPLPMDL0800000001	WESTLAKE	OH	44145	9/20/1996	SAYS HAS SEVERAL PTS ON OXY-ALL DOING WELL-WILL TITRATE DOSE IF NEEDED.MOSTLY HOSPICE. TOLD HIM I MAY BE BACK NX WEEK TO SAY GOODBYE.
PPLPMDL0800000001	CLEVELAND	OH	44119	9/23/1996	MAY HAVE A LITTLE PROBLEM HERE-SAYS DOING MORE ADMINISTRAT NOW.ONLY SEES PTS AT HOSPICE HOUSE.SAYS HE DOESN'T USE AL- WAYS RIGHT AWAY-IT DEPENDS-IF THEY ARE IN PAIN WHEN HE GETS THEM-HE GOES STRAIGHT TO SOMETHING "STRONGER"-SUBL. MORPH. THEN GOES TO MSC.FROM PERC!!!YIPES!!TRIED TO REFOCUS THIS TO USING OXY/WASN'T REAL INT. SEE MEMO.
PPLPMDL0800000001	CHAGRIN FALLS	OH	44022	9/26/1996	DEIDRE IS HERE GOT HER INTO OXY AND NEED TO FOLLOW UP TO SEE IF SHE ORDERED
PPLPMDL0800000001	CLEVELAND	OH	44122	9/23/1996	MIGHT HAVE FOUND WHY HE IS NOT SHOWING UP.HE MENTIONED MOST PAT'S THAT IT IS BEING GOOD FOR.NEED TO FOLLOW TO SEE WHAT PAT'S HE IS HAVING A HARD TIME WITH AND WHAT OXY IS REPLACIN
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	9/23/1996	TRYING TO FIND OUT WHAT IS GOING ON WITH A NEW OFFICE. WHEN WILL HE BE THERE AND HOW IS IT GOING TO EFFECT SOUTHWEST AND HOSPICE
PPLPMDL0800000001	CLEVELAND	OH	44130	9/23/1996	DROPPED OFF A LIST OF STORES STOCKING AND MADE SURE THAT HE GETS MORE INVOLVED WITH FINDING FOR HIS PAT'S.KEEP TRACK TO SEE TRENDS.DONT FORGET HIS UNIPHIL. POTENTIAL ACCORDING TO PLANTRAK
PPLPMDL0800000001	BROOKPARK	OH	44142	9/23/1996	HE IS STARTING TO SHOW UP ON EXPONENT.HE STILL NEEDS ALOT MORE WORK TO GET OXY SET IN HIS HEAD.NEED TO MAKE THE BEST USE OUT OF THE STAMPER
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/26/1996	NEED TO DO ALOT MORE WORK IN HERE.NEED TO GET A TIE IN AT THE HOSPITAL BECAUSE IT SEEMS LIKE MOST OF THE STRONG ANAL BUSINESS IS COMING IN THAT AVE.FIND RES AT HOSP TO HELP GET EXPOSURE THERE.UNI MAY TAKE A SECOND PLACE IN THIS OFFICE
PPLPMDL0800000001	CHAGRIN FALLS	OH	44022	9/26/1996	ST V'S IS HIS MAIN OFFICE BUT HE GOES TO SEVERAL OTHERS AS WELL-ALSO HAS A SIGNIFICANT OFFICE IN PARMA ON RIDGEWOOD NEED TO FIND A GOOD LOCATION TO GET SOME TIME.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	9/23/1996	SAW IN SOUTHWEST OFFICE.HIS RESPONSIBILITIES ARE STILL GROWING DUE TO NEWNESS.HE HAS TRIED ON ONE PAT WITH GOOD RESULTS BUT IS STILL PLACING TOO HIGH.NEED TO GET MORE TIME AND TALK ABOUT HIS PROGRESSION AND STABILITY
PPLPMDL0800000001	WARRENSVILLE	OH	44122	9/23/1996	HE TALKED ABOUT GETTING HIS PROCTICE TO THE SAME LEVEL AS THE OTHERS.HE IS NOT TREATING THAT MANY PAT'S W MEDS YET BUT HAS USED OXY SUCCESSFULLY.NEED TO MAAKE SURE HE KNOWS WHERE AND WHEN TO USE NAD HOW
PPLPMDL0800000001	EUCLID	OH	44119	9/23/1996	BUSY BUT SD DOING GREAT WITH OXY AND ITS A NICE ALTERNATIVE TOI WHAT?/ KADIAN-DIDN'T SEEM INT.
PPLPMDL0800000001	CLEVELAND	OH	44119	9/23/1996	RETIHING BUT SD HAD FEW PTS ON OXY-NO WAY-KNOW OF 1 ONLY UNLESS REAL RECENTLY.NOT CONVINCED.SO WHAT.
PPLPMDL0800000001	CLEVELAND	OH	44132	9/23/1996	LIKES TO JOKE TOO MUCH/SAYS USED AGAIN-DON'T BELIEVE HIM- WENT OVER POSITIONING AGAIN.
PPLPMDL0800000001	EUCLID	OH	44119	9/23/1996	DOING A LOT MORE OF THE PT CARE NOW.MORE THAN DR. AGNEBERG EVEN.LIKES OXY.HAS SEVERAL PTS ON IT AT HOSPICE HOUSE AND AT HOME. SAYS STARTS MOST PTS ON IT WHEN THEY GET THEM NEW. WILL TAKE OFF MSC IF PROBLEMS.
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	9/24/1996	NEED NOT TO FORGET THAT HE IS CANDIDATES FOR BOTH OXY AND UNI.WENBT OVER DEL SYS FOR BOTH TO MAKE SURE THAT HE UNDERSTANDS.IT IS IMPORTANT TO FOLLOW UP TO SEE IF HE HAS STARTED ANYBODY.ALSO NEED TO TELL HIM HOW TO USE AND WHEN TO USE
PPLPMDL0800000001	TWINSBURG	OH	44087	9/24/1996	MODERATE POTENTIAL BUT NICHING FOR CANCER.WILL NEED TO SHOW NON MAL DATA
PPLPMDL0800000001	INDEPENDENCE	OH	44131	9/24/1996	HE TALKS VERY HIGHLY OF UNI BUT ACCORDING TO PLANTRAK HE IS NOT USING ANY.ALOT OF THEOPH IN GENERAL.FIND OUT WHY NO BRAND IS SHOWING UP.GETTING MORE FAMILIAR WITH OXY BUT STILL USING ON CA ONLY.NEED TO CONCENTRATE ON NON MAL STUDIES.
PPLPMDL0800000001	CLEVELAND	OH	44109	9/27/1996	DID LUNCH FOR PUD/SD BEEN LONG TIME SINCE USED BUT VERY INT IN WHY BETTER THAN OTHERS.WENT OVER EVERYTHING-SD WD USE. DOES USE THEO FOR HYPOXEMIA DURING REM SLEEP.
PPLPMDL0800000001	CLEVELAND	OH	44106	9/24/1996	VERY INTERESTING. HE HAS OXY NICHE FOR USE AFTER MORPHINE SO WE TALKED ABOUT FLEX AND WHEN TO USE AND WHAT TO EXPECT AND WHAT TO USE IT INSTEAD OF.SAID THAT HE WILL USE.TALKED ABOUT SOME PROGRAMS THAT HE HAS COMING UP SO I WILL NEED TO WRITE THEM UP AND TALK TO SCOTT
PPLPMDL0800000001	CLEVELAND	OH	44106	9/24/1996	HE HAS STARTED A PAT ON OXY BUT HE IS NOT SHOWING UP ON PLTK HE GOT THE INFO FROM MIKE ROD SO MAY WANT TO MAKE SURE THAT HE GETS AN AMPLE SUPPLY OF LITERATURE DUE TO HIS ORGANIZ GOOD
PPLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	9/27/1996	FEEDBACK BUT NOT ENOUGH PAT'S ON.NEED TO FIND OUT HOW MANY PAT HE IS USING PO MEDS OR PAIN MEDS IN GENERAL.DOES NOT SEEM TO USE ANY DURA
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	9/25/1996	PART OF THE THOMAS GROUP.SHE DOES NOT SEEM LIKE SHE USES ALOT OF THEOP SO MAKE SURE TO FIND WHEN JAMES IS HERE AND CONCENTRATE ON THE OTHERS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	9/25/1996	THE HIGHEST DOSE HE IS USING IS 80 MG.TLAKED TO HIM ABOUT DOING A PROGRAM AND HE WAS OPEN TO JUST ABOUT ANYTHING. TRYING TO FIGURE OUT HOW TO WORK WITH RALPH TO SET A PROGRAM THAT WILL HELP BOTH OUR TERRIRORIES.KEEP GOING AFTER MORPHIE BUSINESS AND MAKE SURE TO COUNTER KADIAN AT LUNCH APPT
PPLPMDL0800000001	GARFIELD HTS	OH	44125	9/27/1996	TRYING TO HELP ED FEEL MORE COMFORT W OXY
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1996	QUICK OUTSIDE OR-DISCUSED USING THIS IN STEAD OF PATCH-SD HE IS DOING THIS-GOOD RESULTS-
PPLPMDL0800000001	AKRON	OH	44333	9/27/1996	ATS COMBO THERAPY LOW DOSES OF ALL THREE MEDS
PPLPMDL0800000001	CLEVELAND	OH	44109	9/27/1996	BIG DISCUSSION AT LUNCH/MIXING US UP W/T-24.USES THEO.NOT SURE ABOUT AI THEORY.FOLLOWUP 3 WKS.
PPLPMDL0800000001	CLEVELAND	OH	44113	9/25/1996	REMEMBERING IT MORE OFTEN NOW-SAYS VIC PTS DOING VERY WELL GETTING USED TO IT.
PPLPMDL0800000001	AKRON	OH	44304	9/25/1996	USING THROUGH NURSES WHEN WOULD YOU LEAVE OXY// WHEN CANT SWALLOW
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	9/25/1996	HE IS SHOWING SOME RESPECT BUT ALWAYS HAS A DIFFERENT STORY ON FEEDBACK.NEED TO FIND WHAT HIS DRAWBACKS ARE AND WHY HE KEEPS CHANGING
PPLPMDL0800000001	AKRON	OH	44302	9/27/1996	600MG INTRO// SAMPLE QKQUICK STAND UP
PPLPMDL0800000001	WESTLAKE	OH	44145	9/25/1996	SAW AT HOSPICE INSERVICE-EXTREMELY RECEPTIVE!!TOLD ME OF A PT HE HAS ON 80MG OXY AT HOSPITAL RIGHT NOW AND DOING EX- TREMELY WELL.HAS HAD MANY SUCCESSES AND LOVES OXYCODONE.DIS- CUSSED TITRATION-SURPRISED THAT AVE DOSE IS ONLY 105MG FOR CA PTS.WENT OVER SE STUDY-IMPRESSED.HAPPY WE ARE SPONSORING DR. BOSWELL FOR PROGRAM 11/1.
PPLPMDL0800000001	AKRON	OH	44309	9/26/1996	DEPT OF INT MED DR RADWANY////
PPLPMDL0800000001	ROCKY RIVER	OH	44116	9/26/1996	DR BLITZ IS USING OXY....FINDS GOOD RESULTS WITH NON MALIGNANT...RATES OXY HIGH....
PPLPMDL0800000001	CLEVELAND	OH	44109	9/26/1996	SMILED AND SD HI-QUICK REMIND-DEFINITELY NO TIME.
PPLPMDL0800000001	CLEVELAND	OH	44109	9/27/1996	NEVER USED IT/DID LUNCH THERE EXPLAINED EVERYTHING-SD WD DEFINITELY TRY.
PPLPMDL0800000001	CLEVELAND	OH	44114	9/27/1996	SAMPLES/REMINDE ABOUT OXY
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	DID LUNCH AT REHAB.CONVETED PT FOR HIM FROM IV MORPH WILLING TO TRY MORE.NOT AS MUCH NEED AS PAIN MGMT BUT STILL A LOT OF T-3.
PPLPMDL0800000001	WESTLAKE	OH	44145	9/26/1996	HAS NOT YET....SAYS UNDERSTANDS....POTENCY CLINICAL.OUTLINING FEATURES....
PPLPMDL0800000001	BEDFORD/SINAI	OH	44146	9/27/1996	TRYING TO FIND WHICH OFFICE IS BEST TO MAKE APPTS NOW
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1996	TOOK CARE OF BLLOD CLUB AND MET A COUPLE OF NEW DOCS.RUSSELL IS DOING WELL.MET DR KOC SHE SHOULD HELP SET A PAIN MGMT CE PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44109	9/26/1996	QUICK REMIND AT DESK-VERY BUSY.USING MORE THAN ANYONE ELSE.
PPLPMDL0800000001	AKRON	OH	44303	9/27/1996	ATS GUIDELINES NHLBI 4001/2 TO 600
PPLPMDL0800000001	AKRON	OH	44313	9/27/1996	ATS/ NHLBI 4001/2 600
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/27/1996	WAS ABLE TO TELL HIM ABOUT THE 600 DOSE.TRYING LITERATURE AND LETTERS TO SUPPLEMENT VISITS BUT NEED TO KEEP VISITS CONSISTENT AND PERSISTENT/
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	JUST PUT PT ON IT AS I WAS THERE.
PPLPMDL0800000001	S. EUCLID	OH	44121	9/30/1996	ACCORDING TO PLANTRAK THIS COULD BE A GOOD GROWTH OFFICE. MET AT WINDOW AND TOLD OF 600 DOSE.MADE APPT.NEED TO FIND HOW HE USES AND PRESENT BOTH COPD AND ASTH.START WITH KIBBE
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	9/30/1996	GOT A PRINTOUT FOR OXY USE.NEED TO FIND VINOD JISHI
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	9/30/1996	MADE LUNCH DATE FOR CANCER CENTER.CHECKED OUT THE BREAST CENTER BUT THEY DO MOSTLY PATIENT EDUCATION.RN'S NAME IS BARB.
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/26/1996	FINALLY GOT HIM COMMITTED TO TRYING OXY HE SAID THAT THE HARDEST THING IS REMEMBERING.HE DID TALK ABOUT A PAT THAT IS ON 150MCG PATCH AND 8 PERC'S.ALSO TALKED ABOUT HOW PATTI HAHN WAS ALWAYS AROUND STOP BACK AND GIVE HIM EQUI ANAL DOSE FOR THAT PAT
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	9/26/1996	TOO AMIALE-SAYS PTS SEEM TO TOLERATE THIS BETTER THAN MORPH THEY REALLY DO.SAYS USING MORE AND MORE.
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	THANKS OXYCONTIN USAGE/ USAGE IN PAIN PATIENTS REQUIRING HIGHER DOSES WILL BE EFFECTIVE PURE MU AGONIST//// MSCONTIN KADIAN
PPLPMDL0800000001	CLEVELAND	OH	44121	9/30/1996	PLANTRAK SHOWS HIM TO BE VERY WORTHWHILE.MET AT WINDOW AND MADE AN APPT TO GET MORE TIME.WILL NEED TO FIND HOW HE FEELS ABOUT THEOPH IN GENERAL AND BEST WAY TO PRESENT DATA TO HIM
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	REHAB DOC/DID LUNCH/VEYR INT IN OXY AND SO WD TRY.
PPLPMDL0800000001	OLON	OH	44139	9/26/1996	HE HAS A NEW PARTNER AND A NEW OFFICE.HRS ARE BEING CHANGED FREQUENTLY WITH SURGERY DAYS BEING ON THURSDAY FOR BOTH HE AND LEVY.TRYING TO SET A LUNCH.STILL SPENDING TWO DAYS IN BEDFORD AND TWO IN NEW LOCATION
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	9/30/1996	LEFT THE NEW PI AND ANNOUNCEMENT SHEET.WAS ABLE TO TALK ABOUT TIMING JUST THRU THE WINDOW AS HE SIGNED
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	USAGE IN NON CANCER HUGE AT CENTER CONCERNED WITH OPIOID LONG TERM
PPLPMDL0800000001	CLEVELAND	OH	44113	10/1/1996	REMINDE

PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	10/1/1996	MAKING PROGRESS ON THE TIMING AND UNI IS BRAND OF CHOICE. NEED TO START WORKING ON THEOPH IN GENERAL AND GET HIM TO RX IT FOR MORE PAT'S. GO OVER KIDNEY AND NEW ARTICLE TO SHOW BENEFITS OF ADDING ON
PPLPMDL0800000001	GARFIELD HTS	OH	44125	10/1/1996	NEED TO MAKE SURE THAT THIS OFFICE GETS SAMPLES AND LITERA AND SETTERS. SEE IF IT EFFECTS MARKET SHARE.
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	LAST CALL ON OFFICE THANK DR ROSS ENSURED TO WORK WITH NEW REP
PPLPMDL0800000001	GARFIELD HTS	OH	44125	10/1/1996	BIMAL COMMITTED TO HELPING KEEP OXY MOVING. ASK FOR A PRINT OUT TO GUAGE MOVEMENT
PPLPMDL0800000001	OLON	OH	44139	10/1/1996	HE SIS STILL VERY CLOSED MINDED ABOUT ANYTHING I HAVE TO SAY. MAY NOT WANT TO PURSUE ANY FURTHER.
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	WANTED TO KNOW ABOUT KIDNEY TRANSPLANT PTS HAS ONE FOR OXY
PPLPMDL0800000001	CLEVELAND	OH	44109	9/26/1996	WILL ATTEND 10/16 MTG AND WILL PUSH FOR APPROVAL.
PPLPMDL0800000001	PARMA	OH	44129	9/26/1996	STARTED TO GET INTO A KADIAN DIS BUT HSE GOT CALLED TO A MET NEED TO FINISH AND GET HER SOME HOME HEALTH HOSP BOOKS
PPLPMDL0800000001	GARFIELD HTS	OH	44125	10/1/1996	TRYING TO GET TO DR JIM. HE IS THERE ON WEDNESDAYS. HAROLD IS NOT GOING TO BE AT THIS SITE FOR MUCH LONGER. TOLD OF THE 600 DOSE AND TALKED A LITTLE TIMING
PPLPMDL0800000001	WESTLAKE	OH	44145	9/26/1996	POTENCY CLINICAL...SAYS HE HAS TRIED OXY...BUT I REALLY DOUBT...BUT PERHAPS HE HAS...VERY SHORT CALL....
PPLPMDL0800000001	CLEVELAND	OH	44109	9/26/1996	QUICK REMIND AT DESK
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	WHEN WOULD YOU LEAVE OXYCONTIN/ WOULD YOU FEEL COMFORTABLE USING PATIENT WITHOUT ATC PAIN YES// LOW DOSE HE SAID IF PAIN CONTROL GOOD WOULD NOT LEAVE
PPLPMDL0800000001	BEACHWOOD	OH	44122	10/2/1996	HE IS VERY DIFFICULT TO TALK TO. TOLD HIM OF THE 600 DOSE
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/26/1996	USING DR ROSENBERG'S EXPERIENCES TO TRY TO GET HIM MORE USED TO OXYSTILL TARGETING FIXED COMBOS
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/26/1996	LUCKY OT SEE AT THE WINDOW. TRYIG TOGET HIS PERC BUSINESS BY TALKING DEL SYS AND CONTROL. HIS FEEDBACK WAS MINIMAL. HIS LARGE USE OF FIXED COMBO'S MAKES IT WORTH WHILE
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	OXY FOR OPIOID NAIVE PATIENTS// STARTING DOSE 10MG TITRATION FOR PATIENTS NEEDING HIGHR DOSES BEYOND THE 40MG PILL// MSCONTIN VS KADIAN
PPLPMDL0800000001	NORTHFIELD	OH	44067	10/2/1996	RICHARD WAS VERY NICE AND GAVE PASSES
PPLPMDL0800000001	GARFIELD	OH	44125	10/2/1996	HE GAVE ME THE IMPRESSION THAT HE USES A LOT LESS THEOP THAN PLANTR IS SHOWING. WENT OVER KID AND TIGHT SA HE FEELS THEOP IS MAKING A COMEBACK. TOLD OF THE 600 DOSE AND TALKED ABOUT IMP OF QD DOSING. INTRODUCED OXY AND THEY MAY BE WORTHWHILE TO PURSUE
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	OXY OPIOID NAIVE PATIENTS 10MG STARTING DOSE/ TITRATION FOR PATIENTS NEEDING HIGHER DOSES MSCONTIN AND KADIAN
PPLPMDL0800000001	AKRON	OH	44304	9/26/1996	USAGE APPROVED FOR OPIOID NAIVE PATIENTS EVEN IN NON CANCER 10MG Q12 MSCONTIN VS KADIAN
PPLPMDL0800000001	CLEVELAND	OH	44195	10/3/1996	MET WITH ANNA VANN, PHARM AND DRUG INFORMATION SPECIALIST ABOUT OXY.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/3/1996	OXY FLYING OFF THE SHELVES!! ORDERING 300-400 AT A TIME.
PPLPMDL0800000001	CLEVELAND	OH	44195	9/26/1996	HAS PT TODAY ON 60 Q12H
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1996	HE IS GETTING COMFORTABLE SEEING ME SHOULD PAY MORE ATTENTION TO HIM AT THE VA AS WELL. NEED TO FIND OUT WHERE HE PLACES OXY AND WHERE HE IS USING IT. THIS SHOULD LEAD TO MORE STARTS. GIVING GOOD FEEDBACK BUT ALSO NEED TO FIND HOW MUCH PAIN HE TREATS AND WHEN.
PPLPMDL0800000001	CLEVELAND	OH	441065000	9/27/1996	SAW AT THE BRB BLOOD PROGRAM. TALKED ABOUT HOW EASY IT IS TO USE OXY AND FAST IT BECOMES RELIABLE AND STEADY STATE. DIL IS STILL ON HIS MIND AND HE HAS A TENDENCY TO USE SEVERAL PRODUCTS FOR BREAKTHRU
PPLPMDL0800000001	AKRON	OH	44303	9/27/1996	DOC SEES ALOT OF SICKLE CELL// USES DILAUIDID// ASKED IF WOULD USE INSTEAD SAID YES
PPLPMDL0800000001	AKRON	OH	44302	9/27/1996	OXY FOR NEW PATIENTS// NEW DRUG FOR NEW PATIENTS
PPLPMDL0800000001	CLEVELAND	OH	441065000	9/27/1996	STARTED TALKING ABOUT KADIAN BUT WE GOT INTERRUPTED. TRYING TO CORRELATE THE BEST DEL SYS TO OXY. STILL USES MORPHINE FIRST BUT A LOT OF TENDENCY TO GO TO PATCH. NEED TO GET HIM TO REMEMBER OXY
PPLPMDL0800000001	NORTH OLMSTED	OH	44070	10/4/1996	SEES SENSE TO BIGGER 600MG STRENGTH....
PPLPMDL0800000001	CLEVELAND	OH	44114	10/4/1996	SAMPLES QUICK/USING OXY LIKE CRAZY
PPLPMDL0800000001	CLEVELAND	OH	44109	9/27/1996	LOVES IT AND CONVERTING EVERYONE-SAYS HAS 10-12 PTS ON RIGHT NOW-ONLY 2 DIDN'T LIKE SO FAR. WANTS LUNCH.
PPLPMDL0800000001	WESTLAKE	OH	44145	10/4/1996	600MG UNI....
PPLPMDL0800000001	CLEVELAND	OH	44109	9/27/1996	SAYS HAS CONSIDERED FOR ANOTHER PT.
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1996	HE IS WORKING WITH DR GERSON DOING GENE REPLACEMENT. WILL NEED TO FIND HOW HE GOES ABOUT PAIN MANAGENET AND HOW MUCH HE DOES.
PPLPMDL0800000001	CLEVELAND	OH	44106	9/27/1996	SHE DID HER RESIDENCY AT METRO. TALKED TO HER ABOUT HELPING WITH SOME CE ACTIVITY AND ALSO TALKED TO PHYLLIS ABOUT A PROGRAM THRU THE HOSPITAL FOR RES AND INTERNS.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	GREAT LUNCH WITH ALLEN. GOT HIM INTERESTED IN DOING A CE PROGRAM AT THE HOSPITAL. NAD WENT OVER THE DATA BROCHURE GOT HIM COMMITTED TO OXY IR
PPLPMDL0800000001	CLEVELAND	OH	44195	9/27/1996	NOT FEELING WELL- SD HAS USED BUT REALLY CONCERNED ABOUT COST. USES ORAMOPH IF COST ISSUE. COMMITTED TO USING MORE.
PPLPMDL0800000001	STOW	OH	44224	10/9/1996	NICE TALK WITH TONY. GET HIM INVOLVED WITH THE SEN PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44195	9/27/1996	USING MORE-HASN'T MADE ANY PTS LATELY HE SD BUT GOT GOOD RESULTS WHEN HE DID-ALL DIED. WILL TRY AGAIN.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	NOT MUCH RAPPORT OR ACCOMPLISHED
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	COUNTERED KADIAN
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	HE ACCEPTS CHRONOTHERAPEUTICS. NEED TO WORK ON NEWER LIT THAT SHOWS ADVANTAGES OF ADDING THEOPH AND GETTING BUSIENSS AWAY FROM SEREVNT
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	NEED TO WRK ON GAINING MORE THEOPH USE. GETTING BRAND SPECIFIC WILL BE OK.
PPLPMDL0800000001	CLEVELAND	OH	441065000	9/27/1996	TRYING TO USE THE ANALAGY OF PERSONAL FROWTH THE GET HIM MORE MOTIVATED TO OXY. KEEPING IT SIMPLE SEEMS TO BE HELPING RAPPORT IS GETTING BETTER. KEEP TRACK OF WHERE HE WILL BE GOING AND KEEP UP THE VOLUME ON OXY
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	10/9/1996	COUNTERED KADIAN W TODD AND TALKED ABOUT THE SEN PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44127	10/10/1996	SAMPLES/QUICK SHOW OF 600 AND OXY SHOWS UP HIGHER ON PLANTRAK.
PPLPMDL0800000001	FAIRLAWN	OH	44333	9/27/1996	OXY POST OP AFTER PCA NOT IMMEDIATE
PPLPMDL0800000001	AKRON OH	OH	44305	9/27/1996	STARTING TO SEE SCRIPS
PPLPMDL0800000001	CLEVELAND	OH	44113	10/10/1996	CAN'T UNDERSTAND HIM AT ALL. BROKEN ENGLISH BUT LOVES UNI AND HAPPY W/600MG.
PPLPMDL0800000001	CLEVELANDS	OH	44106	9/27/1996	NOT SURE HOW TO TAKE HIM. MAY WANT TO TRY TO GET AN APPT TO GET MORE TIME. WHENEVER I SEE HIM IT IS USUALLY AT A 5 00 PROGRAM. HE IS POLITE BUT DOES NOT OFFER A WHOLE LOT OF FEEDBACK. TRY AND GET AS MUSH INFO FROM OTHERS.
PPLPMDL0800000001	CLEVELAND	OH	44105	10/10/1996	QUICK REMIND THRU WINDOW.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	9/30/1996	WENT OVER ONSET CLINICAL BUT I THINK I AM GOING TO HAVE TO FIND A WAY TO MKE HIM FEEL MORE COMFORTABLE WITH EARLY INITIATION
PPLPMDL0800000001	MAYFIELD	OH	44124	9/30/1996	FINALLY STARTING TO GAIN SOME RECOGNITION AND UNDERSTANDING THAT DR THOTA IS USING AS WELL. HAS NOT GIVEN IT A BIG TRY BUT SHE IS READY TO GIVE IT TO SEVERAL PATIENTS
PPLPMDL0800000001	EUCID	OH	44119	10/11/1996	CANNOT BASH COMPETITION W/HIM. NO WAY DOES LIKE SEREVNT- SHWD NEW STUDY. SEEMED INT. SAYS CAN'T TELL HIM TO USE UNI- THE ALREADY DOES. KNOW IT ALL. NK-KEEP ADDRESSING SEREVNT AND PROVENTIL
PPLPMDL0800000001	MAYFIELD VILLAGE	OH	44143	10/14/1996	ISSUE. HAS INCREASED UNIDUR % ADDRESS COST ONLY
PPLPMDL0800000001	RICHMOND HTS	OH	44143	10/14/1996	PARTNER SIGNED FOR SAMPLES/SHOWED 600 AND WHY UNI BETTER AGREED AND SD WD USE.
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/30/1996	SAMPLES/SD NEW INFO SAYS TO USE LOWER DOSES OF THEO AND CAN STILL GET EFFECT/USING MAINLY 400MG UNI BUT INT IN 600FOR MORE SEVERE COPD PTS. SAYS HAS USED ALREADY/PT CAME TO HIM ON 300 BID OF T-D AND SWITCHED TO 600UNI!!
PPLPMDL0800000001	BEACHWOOD	OH	44122	9/30/1996	TRYING TO WORK ON PROGRAM AND THIS MAY PROVE TO BE A MISTAK SO KEEP ON TOP AND FOLLOW UP TO MAKE SURE THAT WE GET GOOD E ATTENDANCE. MADE APPT WITH RON WHO IS GOING STRONG ON HIS PAIN MANAGEMETN DUTIES AT THIS FACILITY. HE IS THE ONE THAT DOES ALL IN SERVICES AND HE LIKES THE SLIDES
PPLPMDL0800000001	MAYFIELD	OH	44143	10/14/1996	SAMPLES/VERY THRILLED ABOUT 600. HAS MANY PTS ON 300BID OF OTHER THEO. I ASKED HIM TO SWITCH THEM. SD WD IF WANT TO. MANY PTS HAVE BEEN ON OTHERS FOR YEARS BUT HE BELIEVES UNI TO BE BETTER.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	9/30/1996	TRYING TO GET FEEDBACK FROM HIM IS DIFFICULT. MAY NEED TO WORK ON REPORE AND FIND OUT WHAT HE WILL RESPOND TO. TRY BEING MORE CLINICAL AND USE THE DATA BROCHURE TO MAKE FEATURE AND BENEFITS
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	INSTEAD OF HTE SALES AID
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	SAMPLES THRU WINDOW/TOLD HIM OF 600/SD "OH GOOD". YEA RIGHT. MADE APPT TO TRY AGAIN.
PPLPMDL0800000001	LYNDHURST	OH	44124	9/30/1996	GOT INTO KADIAN A LITTLE BUT NOT ENOUGH. MOST OF HIS BUSINESS IS EITHER MS OR OXY. GOT HIS ACTIVITY FROM THE PHARMACY AND HE IS SHOWING UP ALOT. NEED TO FIND IF HE IS LOSING ANY PAT'S TO OTHER
PPLPMDL0800000001	CLEVELAND	OH	44113	10/1/1996	DRUGS AND CLOSE THE DOOR FOR KADIAN
PPLPMDL0800000001	GARFIELD	OH	44125	10/1/1996	HARD TO REALLY GS A LOT OUT OF BUT IS FOLLOWING DR. SALTZ AND USING MORE OXY NOW. HAS REALLY DROPPED ON DURA. VERY HAPPY "WITH IT SO FAR. DOSING MOSTLY 20 MG.
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	10/1/1996	NEED TO KEEP THE OXY MESSAGE SIMPLE. NOT SURE HOW MUCH OF IT HE IS UNDERSTANDING. LIKES TO CALL THINGS IN OR GIVE SAMPLES SO THIS MAY BE A DRAWBACK. HEDGE VS GENERICS AND TALK OF SIMPLICITY. THE 600 UNI SHOULD BE A GOOD FIT SO KEEP TRACK IN PHARM AND PLANTR
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	HE IS HAVING A HARD TIME REMEMBERING BUT I THINK IT IS THAT HE HAS A HARD TIME WITH C2'S. NEED TO DO A BETTER JOB OF GOING OVER THE CESSATION OF DATA. GENERICS MAY BE AN ISSUE BUT IT IS ALSO IMPORTANT TO TALK ABOUT CHRONIC AND ACUTE AND EXPLAIN THE DIFFERENCES
PPLPMDL0800000001	MAPLE HTS	OH	44137	10/1/1996	SAMPLES/BUSY
PPLPMDL0800000001	INDEPENDENCE	OH	44131	10/1/1996	HE IS USED TO USING ORAMORPH AND ROXICODONE SO WE TALKED ABOUT MORPHINE MYTH AND ADVANTAGES OF OXY. WILL NEED TO GET A LITTLE MORE SPECIFIC WITH HOW TO USE AND WHEN AND EQUI-ANL
PPLPMDL0800000001	BRECKSVILLE	OH	44141	10/1/1996	DOSING. LOOKING FOR A THEOP TO USE. IT WILL BE WORTHWHILE TO BE MORE CONSISTENT
PPLPMDL0800000001	CLEVELAND	OH	44105	10/16/1996	TOOK IN INFO THAT GAYLE HAD TALKED ABOUT CONVERSION CALCUL DATA BROCHURES TIME PIECES. TALKED TO HER ABOUT HER DOING PAIN MANAGEMENT TALKS IN NURSING HOMES
PPLPMDL0800000001	CLEVELAND	OH	44105	10/16/1996	TALKED TO PAM AND SHE GAVE GOOD FEEDBACK WITH MSC. SHE IS NOT THE ONE TO TALK ABOUT KADIAN. NEED TO FIND WHO HAS THE POWER TO PUT IT ON FORMULARY AND COUNTER.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/16/1996	QUICK REMIND THRU WINDOW ON UNI AND OXY/ND MORE TIME SERVICE

PPLPMDL0800000001	NORTHFIELD	OH	44067	10/2/1996	TRYING TO GET HIM MORE IN OT OXY.HE STILL HAS SOME HESITATIONS TO USING C2.NEED TO DO A BETTER JOB AT DIFFERENTIATED CHRON AND ACUTE
PPLPMDL0800000001	CLEVELAND	OH	44114	10/16/1996	STILL USING A LOT OF UNI/NOT SURE ABOUT 600MG BUT REALLY GOING CRAZY ON OXY-MOSTLY WORKMEN'S COMP
PPLPMDL0800000001	WARRENSVILLE	OH	44122	10/2/1996	TRYING TO GAIN MORE ACCEPTANCE BY TALKING ABOUT HIGHER DOSES AND HOW FAR HE IS WILLING TO GO.ROSS IS USING HIGHER DOSES IN A COUPLE OF PAT'S SO SEE IF HIS INFLUENCE CAN HELP
PPLPMDL0800000001	NORTHFIELD	OH	44067	10/2/1996	HE CNA USE ALLOT MORE THAN HE IS BUT IT WILL TAKE CONSISTENCY IMPORTANT TO KEEP TALKING ABOUT PAT TYPES
PPLPMDL0800000001	BEACHWOOD	OH	44122	10/2/1996	TALKED TO RON AND COUNTERED KADIAN.HE WOULD LIKE SLIDES MADE FROM THE CPP MATERIALS
PPLPMDL0800000001	CLEVELAND RD	OH	44106	10/2/1996	TRYING TO GET TO THIS DEPT.I THINK HE IS INVOLVED WITH SOME SPINE STUDIES
PPLPMDL0800000001	INDEPENDENCE	OH	44131	10/17/1996	SURPRISED AT ALL OF THEO DUR HE IS USING SO I CONCENTR ON UNI WITH ITS TIMING AND HE COMMITTED TO ITS USE.INTROED THE DATA BROCHURE BUT NEED TO GET INTO IT WITH MORE DETAIL WITH SPECIAL EMPHASIS ON NON MAL DATA
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	10/2/1996	GOOD TALK WENT TO DINNER WIHT JIM LANGE IN VANCOUVER W HIS 10 YR OLD SON.TALKED ABOUT A COUPLE OF PAT TYPES AND ASKED ABOUT DOSING.HE HAS A PAT ON 160 AND 200 Q12.HE SAID THAT HE HAS TROUBLE FINDING THE 40
PPLPMDL0800000001	CLEVELAND	OH	44109	10/17/1996	OXY APPROVED ON FORMULARY!!!
PPLPMDL0800000001	CLEVELAND	OH	44109	10/3/1996	HAS BEEN DOING VERY WELL WITH OXY-TAKING ALL VIC PTS AND PUTTING ON IT ONLY HAD 2 COMPLAINTS.SEEING LESS ABUSE W/IT.
PPLPMDL0800000001	EUCLID	OH	44132	10/3/1996	GOOD DISCUSSION/SAYS GETTING GOOD RESULTS W/OXY/USING RIGHT AWAY WHEN HE CAN-SAYS KNOWS TO TITRATE-WONT REALLY GET SPECIFIC ABOUT ANYTHING.SAYS DOES NOT REFER TO HOSPICE ANYMORE/NOT HAPPY W/THEM.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/4/1996	SAW IN FELLOWS OFC/STILL INSISTING IT NEDS TO BE ON FORM- ULARY AND THEN HE WILL USE MORE.SAYS IT HAS BEEN A PAIN TO RX WHEN PTS COME IN TO HOSPITAL.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/4/1996	REMIND IN FELLOWS ROOM,SAYS JUST PUT 1 PT ON TODAY.WENT OVER BENEFITS AGAIN.
PPLPMDL0800000001	WESTLAKE	OH	44145	10/4/1996	HAS ADDED ONE MORE PT ON 10MG OXY...TOTAL 4 PTS NOW ....
PPLPMDL0800000001	CLEVELAND	OH	44195	10/4/1996	REMIND IN FELLOWS ROOM.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/18/1996	PUD LUNCH/TOLD ME HE RX UNI SINCE LAST VISIT.USES IT FOR HYPOXIA.
PPLPMDL0800000001	CLEVELAND	OH	44128	10/4/1996	TALKED ABOUT THE600 DOSE.NEED TO MAKE MORE COMFORTABLE W OXY.TRY THE DATA BROCHURE TO GET EARLIER INITIATION
PPLPMDL0800000001	INDEPENDENCE	OH	44131	10/4/1996	TRYING TO GET HER TO DO SOME INSERVICES W HER ACCOUNTS.NEED TO GET HER OUR SLIDE PKG.
PPLPMDL0800000001	NORTH OLMSTED	OH	44070	10/4/1996	HAS SEVERAL PTS ON 400 PLUS THAT COULD TAKE 600MG....
PPLPMDL0800000001	CLEVELAND	OH	44109	10/18/1996	PUD LUNCH/VERY RECEPTE.WENT OVER AT'S/WANTED TO KNOW BLOOD LEVELS W/UNI.DOES USE QUITE A BIT OF 53EREVENT BUT SD WILL USE UNI-LIKES 600
PPLPMDL0800000001	CLEVELAND	OH	44195	10/4/1996	FORGOT ABOUT MY APPT BUT SD HAD TO GO/TALKED BRIEFLY ANDS SD HAS BEEN USING BUT NDS IN HOSPITAL.WENT OVER DOSING AND TITRATION AGAIN.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	10/9/1996	WE WENT OVER DATA BROCHURE.USED LONG TERM NON CA DATA AND SUNSHINE MATERIAL.NEED TO FIND OUT HOW MANY PAT'S HE TAKES OFF BECAUSE OF NAUSEA AND TALKED ABOUT WHAT TO DO TO KEEP PAT ON.STRONG OXY IR MESSAGE FOR BREAKTHRU NAD TRIED TO GET HIM INVOLVED W CE PROGRAM THRU THE HOSPITAL
PPLPMDL0800000001	TWINSBURG	OH	44087	10/9/1996	NEED TO SPEND MORE TIME TALKING ABOUT HIS MONTERS CA EXPERIENCE AND TRY TO GET EMOTIONAL INVOLVMENT TO OXY.NEED TO FIND WHY HE DOES NOT USE UNI
PPLPMDL0800000001	GARFIELD HTS	OH	44125	10/9/1996	NEED TO MAKE SURE THAT HE UNDERSTANDS WHY I AM THERE TRY TO KEEP THE OXY MESSAGE SIMPLER AND NEED TO FIND WHY HE DOES NOT HAVE MUCH OF A CLUE W UNI
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	10/9/1996	NOT PLACING OXY IN THE PROPER SETTING YET.COUNTERED KADIAN BUT WILL NEED TO DO SO AGAIN TO MAKE SURE THAT HE GETS IT
PPLPMDL0800000001	STOW	OH	44224	10/18/1996	GETTING BACK INTO SOME OF THE OLD STOMPING GROUNDS.MADE APPT TO GET MORE TIME
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	10/18/1996	OUT OF SAMPLES...WELCOMES 600MG...ASKED FOR SEMI TO MONTHLY CALLS....
PPLPMDL0800000001	CLEVELAND	OH	44109	10/18/1996	LUNCH-ONLY IN FOR A MIN/REMINDED HIM OF UNI AND SHWD OXY BRIEFLY.SD GREAT IDEA/DOES SEE MANY LUNG CA PTS.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/18/1996	PUD LUNCH
PPLPMDL0800000001	CLEVELAND	OH	44109	10/10/1996	SMILED AND SD HI TO ME/3 PTS WAITING BUT SD HAS USED OXY BUT WHEN WILL IT BE ON FORMULARY?????LIKE ITS REALLY UP TO ME!!
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	10/18/1996	600MG....
PPLPMDL0800000001	CLEVELAND	OH	44109	10/10/1996	SD EVERYTHING SET FOR MTG ON 10/16.THINGS SHOULOD GO FINE. WROTE UP RESTRICTIONS ALREADY AND DR. SAMUELS SHOULD BE THER
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	10/10/1996	AMIABLE/SAYS HAS 2 PTS ON IT/"WORKS GREAT!" WANTS TO KNOW WHEN I'M ODING LUNCH AGAIN.ND MORE TIME W/HIM
PPLPMDL0800000001	LAKEWOOD	OH	44107	10/21/1996	RE GREETING AN OLD FRIEND...TOLD HIM HE WILL HAVE TO STEP UP WITH THE 600MG UNIPHYL.....
PPLPMDL0800000001	CLEVELAND	OH	44109	10/10/1996	SD WD BE AT MTG/ND TO ADDRESS AFTER THIS IS ALL OVER WHY HE USES SO MUCH DURA.SHOWS UP HIGHER ON PLANTRAK W/PATCH.HAS 3-4 PTS ON OXY RIGHT NOW.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/10/1996	BUSY-IS ON INSERVICE THIS MONTH SO WON'T GIVE MUCH TIME- REMINDED HER AND ALSO MSC/KADIAN.FIND OUT WHY HASN'T USED IN A WHILE.
PPLPMDL0800000001	CLEVELAND	OH	44113	10/14/1996	HAS ANOTHER PT ON IT THAT IS DOING VERY WELL/FROM VIC
PPLPMDL0800000001	RICHMOND HTS	OH	44143	10/14/1996	JUST STARTED 2 NEW PTS TODAY/IS APPEARING TO DOSE IT MORE CORRECTLY Q12H AND SEEMS TO BE GETTING BETTER RESULTS.
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	10/21/1996	BERT IS USING A COUPLE OF BOTTLES EVERY OTHER WEEK
PPLPMDL0800000001	CLEVELAND	OH	44115	10/15/1996	ONC TEAM MTG INSERVICE/HAS USED BUT SD NO ONE RIGHT NOW DISCUSSED EARLY USAGE.
PPLPMDL0800000001	LAKEWOOD	OH	44107	10/21/1996	GOOD RESULTS WITH UNI.....SEVERAL PTS WILL APPRECIATE THE 600MG TAB.....
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	KNOWS OXY WILL BE REVIEWED AGAIN TOM'W.WILL SUPPORT/HAS GOT- TEN GOOD RESULTS.CK BACK.
PPLPMDL0800000001	CLEVELAND	OH	44119	10/21/1996	REMIND OF 600MG
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	GREAT DISCUSSION ABOUT OXY/HAS TRIED TO WRITE ONLY ONCE IN HOSPITAL-COULDNT GET IT-DIDN'T REALIZE IT WASN'T ON FORM YET.WHEN??THINKS GREAT IDEA AND I TOLD HIM TO USE ON OUTPT BASIS UNTIL ITS AVAILABLE.SD WD. (FELLOW IN ONCOLOGY)
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	DISCUSSED OXY GOING TO P AND T MTG TOMORROW/SD EVERYTHING IS IN PLACE AND HE WILL BE THERE.ALL GUIDELINES WRITTEN UP BY HIM,DR. CRUM, AND PHCY.SHOULD BE APPROVED. CK BACK TOMW. IS USING MORE AND MORE OXY AND GETTING GOOD RESULTS.WILL RE- LAY ALL THIS TO PHCY.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/15/1996	WANTS OXY ON FORMULARY-PROBLEMS WHEN PTS COME IN ON IT AND MUST BE CONVERTED.HASN'T WRITTEN AS MUCH SHE SAYS DUE TO THIS PROBLEM BUT WILL WRITE MORE WHEN IT GETS ON.
PPLPMDL0800000001	WARRENSVILLE	OH	44122	10/21/1996	WORKED THE PAIN CLINIC AND TALKED TO JANET ABOUT SEN
PPLPMDL0800000001	WESTLAKE	OH	44115	10/16/1996	PTS DOING REALLY WELL ON OXY/WON'T TALK LONG
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	10/21/1996	HE IS AT HILLCREST ON MONDAY AFTERNOON IN EISENSTAT'S OFFICE
PPLPMDL0800000001	CLEVELAND	OH	44109	10/16/1996	TOLD HIM OXY ON FORMULARY
PPLPMDL0800000001	CLEVELAND	OH	44113	10/16/1996	GETTING GREAT RESULTS W/OXY AND USING FIRST-LINE
PPLPMDL0800000001	E CLEVELAND	OH	44112	10/22/1996	WENT OVER THE 600 DOSE AND HE HAS ALOT OF PAT ON THE 300 BID.WENT OVER THE CONVERSION FROM BIS THEOPH
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	SAYS JUST WROTE IT TODAY.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	SAYS WILL PUSH FOR FORMULARY-WE'LL SEE.SAYS 2-3 RX/WK. APPEARS TO BE RESERVING IT FOR MORE SEVERE PAIN REQUIREMENTS ND TO GET BACK IN SOON.
PPLPMDL0800000001	PARMA	OH	44129	10/22/1996	REMEMBERED EACH OTHER WELL...HAS 2 PTS THAT WILL BE SWITCHED IMMEDIATELY....EXCELLENT FOR NOCTURNAL PROBS.....
PPLPMDL0800000001	S. EUCLID	OH	44121	10/22/1996	HE IS COOL.HIS SON IS A PUD IN COLUMBUS AND SAIS THAT UNI IS BEST THEOPH.WORKING ON HIM USING MORE THEOP AND WENT OVER ANTI INFLAMM BENEFITS AND TALKED ABOUT NEWER LIT NAD BENEF OF ADDING ON LEFT LANCET.NEED TO GO OVER KIBBE AND SEE HOW HE VIEWS COPD VS ASTH
PPLPMDL0800000001	CLEVELAND	OH	44109	10/17/1996	TOLD HIM THAT OXY IS ON FORMULARY NOW
PPLPMDL0800000001	PARMA	OH	44129	10/22/1996	HAD JUST WRITTEN A UNI 400MG SCRIPT....600MG WILL BE VERY HELPFUL....LIKES UNI FOR A NUMBER OF REASONS.....A GOOD CALL .....
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	HASN'T USED YET BUT SD WILL-PRESENTED BENEFITS AGAIN.SD WD TRY.
PPLPMDL0800000001	EUCLID	OH	44119	10/22/1996	LEAVING FOR EUCLID OFC/SAMPLES.HAPPY ABOUT 600MG.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	HELPED HIM CONVEY PT FROM IV MORPH TO OXY
PPLPMDL0800000001	BEACHWOOD	OH	44122	10/17/1996	FIRST TIME BACK ANDTHEY REMEMBER.WILL NEED TO GO OVER THE ANTI INFLAM STUFF W UNI AND CONCENT ON GETTING COMFORT W OXY
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	10/22/1996	TRYING TO GET HIM TO PUT IN THE 600 FOR SHCWARTZ
PPLPMDL0800000001	S EUCLID	OH	44121	10/22/1996	VERA IS COOL.THIS SHOULD BE A GOOD STORE TO DO THE SEN PROMT
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	10/22/1996	TRYING TO GET HIM INTO BRAND SPEC TALK AND HE AGREES THAT UNI IS VERY GOOD.NOT SURE IF THIS MEANS THAT UNI IS THEOPH OF CHOICE OR NOT.STILL HESITANT ABOUT THEOP.HE DOES NOT PUT A LOT OF EMPHASIS ON SMALLER STUDIES OR THROW AWAY JOURNALS AS HE PUTS IT.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	CHIEF OF DEPT/INITIAL PRESENTATION ON OXY/SD WD USE
PPLPMDL0800000001	CLEVELAND	OH	44109	10/17/1996	WETHN TO P AND T MTG AND OXY GOT APPROVED/ SD WILL HELP THEM USE LESS PATCHES.GOING FROM PERC TO DURA-SKIPPING MORPHINE/ SAYS TAKES WEEK TO GET TO RIGHT DOSE/SHOW STEADY-STATE/SAYS WONT REPLACE PERC-NICHING FOR HIGHER LEVEL THINKS LESS SE W/OXY VS MSC OR DURA.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	SD OXY WAS EXTREMELY EASY TO DOSE AND HAS JUST USED IT TODAY (FELLOW IN PAIN MGMT)
PPLPMDL0800000001	CLEVELAND	OH	44146	10/23/1996	WITHOUT GETTING ALOT OF TIME I AM NOT SURE HOW MUCH PROGRESS IS BEING MADE BUT RECOGITION IS GETTING THERE
PPLPMDL0800000001	CLEVELAND	OH	44109	10/17/1996	SAW BRIEFLY/TOLD HER OXY WAS ON FORMULARY//
PPLPMDL0800000001	CLEVELAND	OH	44195	10/17/1996	HAD PT THAT HE HAD TO DC DUE TO INADEQUATE PAIN CONTROL BUT PUT ON OXY IR.PROBLEM IS W/DOSING-ADDRESS TITRATION. SAYS WILL TRY ON ORTH PTS TO START.
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	10/18/1996	POTENCY AND DURATION OF ANALGESIA AT THE OFFICE...MEETING AT SOUTHWEST HOSPITAL WAS BREIF.....
PPLPMDL0800000001	CLEVELAND	OH	44106	10/18/1996	CANCELLED PROGRAM BUT THERE IS NO REASON THAT I CANT DI IT MYSELF.
PPLPMDL0800000001	OLON	OH	44139	10/23/1996	NEED TO ENROLL IN THE SEN CONTEST
PPLPMDL0800000001	GARFIELD HEIGHTS	OH	44125	10/23/1996	TRYING TO FIND IARUSSI AND IF HE HAS ANY STANDING ORDERS
PPLPMDL0800000001	CLEVELAND	OH	44109	10/18/1996	TALKED RE OXY ON FORM/VERY PLEASED/SD WILL USE INHOUSE.I THANKED HIM FOR HIS SUPPORT.

PPLPMDL0080000001	CLEVELAND	OH	44109	10/18/1996	QUICK IN HALL/HAS 3-4 PTS ON IT DOING WELL
PPLPMDL0080000001	CLEVELAND	OH	44106	10/18/1996	HE MWY NOT BE GOING TO GEAGUA AFTER ALL
PPLPMDL0080000001	CLEVELAND	OH	44109	10/18/1996	SAW ON ONC FLOOR/TOLD HER OXY AVAIL.
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/23/1996	LEFT THE PAT LITERATURE AT BEACHWOOD OFFICE
PPLPMDL0080000001	CLEVELAND	OH	44106	10/18/1996	SHE DOES NOT SEEM TO BE REAL INVOLVED W PAIN PROCESS
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/18/1996	VERY AFFABLE MEETING WITH DR OBRIEN.....HAS NOT TRIED OXY.. AFTER HIGHLIGHTING FEATURES AND BENEFITS....HE SMILINGLY SAID "I LIKE MSCONTIN" ....WE'LL CONTINUE THIS LATER....
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/24/1996	CONCENTRATED ON TIMING AND THE DEL SYST USING THE CONTIN ANALAGY.A GOOD QUESTION ASKED IS WHAT DID HE DO WHEN HE WANTS A 600 MG DOSE.REMEMBERING OXY IS STILL HARD TO GET OVER.LEFT PAT BOOK FOR UNI AND WILL NEED TO CREATE SOME REMINDERS FOR OXY
PPLPMDL0080000001	CLEVELAND	OH	44106	10/18/1996	SET UP A LUNCH FOR THE RESIDENTS.HW IS SAVING OXY FOR AFTER MORPHINE.CALL TO REMING
PPLPMDL0080000001	STOW	OH	44224	10/18/1996	NEED TO GET MORE TIME AND FIND OUT WHY HE DOES NOT USE ANY UNI.GETTING SOME GOOD FEEDBACK ON HIS OXY USE AND IT SEEMS TO BE COMING FORM HIS HOSPICE ACTIVITY BUT ASK TO SEE IF ANYTHING IS COMING FROM HIS PRACTICE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	10/21/1996	WENT OVER NEW REPRINT FOR UNI AND TAKLED ABOUT ABILITY TO ADD ON AND BENEFIT OF ADDING ON AND TIMING ON UNI IN THE EVENING.TRYING TO GO OVER PAT TYPES FOR OXY AND MAKE IT SIMPLE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	10/21/1996	FINALLY MADE SENSE TO HIM W OXY.TALKED ABOUT PAT TYPES AND HE IS GOING TO USE IN PLACE OF PERC.NEED TO EXPAND AND GET ALL OF HIS STRONG OPIOIDS CONVERTED.HE IS GETTING PAT'S BACK FROM UH PAIN CENTER ON OXY
PPLPMDL0080000001	CLEVELAND	OH	44117	10/21/1996	STILL USING QUITE A BIT OF OXY/SAYS REALLY WORKING OUT WELL. MAY STILL BE CONCERNED A LITTLE W/ABUSE.DOESN'T TRUST ALL HIS PTS.SOME SAY IT DOESN'T WORK EVEN AFTER PERC.KEEPS 'EM ON IT ANYWAYS.
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/25/1996	PAUL GAVE A GREAT LEAD W BORNSTEIN.SEN S
PPLPMDL0080000001	EUCUD	OH	44132	10/21/1996	STILL USING QUITE A BIT OF DURA/WONT EXPLAIN WHY BUT DID SAY PTS ON OXY DOING WELL
PPLPMDL0080000001	CLEVELAND	OH	44122	10/21/1996	NEED TO BE A LITTLE MORE CONSISTENT.HE IS PLACING OXY W VIC AND LOR BUT NOT W HIS WORK AT CLEV REHAB.TALKED OF UNI 600 BUT DID NOT GET A CHANCE TO GET INTO ALOT OF DETAIL.
PPLPMDL0080000001	EUCUD	OH	44119	10/25/1996	SAMPLES IN EUCUD OFC
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/25/1996	HAS A COUPLE PTS ON OXY AND DOING WELL
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	10/25/1996	TRYING TO GET A SESSION WITH THE RESIDENTS THAT HE WORKS WITH.ETHICS
PPLPMDL0080000001	LYNDHURST	OH	44118	10/21/1996	REMINDED ABOUT OXY AND SHE PUT THE FRONT OF THE FILE CARD ON THE NARC CABINET.WENT OVER PAT TYPES AND WHEN SHE CAN USE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/25/1996	SEN PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44120	10/25/1996	SEN PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44109	10/25/1996	VERY INT INSULING MORE UNI-USES 3RD STEP.WANTED TO KNOW DIFF BETW THEO AND WHY UNI BETTER
PPLPMDL0080000001	CLEVELAND	OH	44102	10/21/1996	DOES NOT FREQUENTLY USE SCHED DRUGS....CONSIDERS UNI A FINE PRODUCT AND WELCOMES THE 600MG STRENGTH.....
PPLPMDL0080000001	EUCUD	OH	44119	10/21/1996	NOT IN GOOD MOOD/SAYS HAS SEVERAL PTS ON OXY/LESS ON DURA BUT LIKES TO USE BOTH TOGETHER.TRIED TO DISCUSS DOSING.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	10/28/1996	TRYING TO FIND HIS LADDER FOR COPD NAD MAKING HIM MORE COMFORTABLE W ADDING ON
PPLPMDL0080000001	CLEVELAND	OH	44119	10/21/1996	RETIRED BUT SD HAS PTS ON OXY. YEA RIGHT.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/21/1996	NEED OT GET HIM A LST OF STORES FOR STOCKING OF THE 40MG
PPLPMDL0080000001	CLEVELAND	OH	44128	10/21/1996	MET W DONNA AND DONNA.TALKED ABOUT DOING A COUPLE OF INSERVICES, FIRST FOR THE STAFF AND THEN MAYBE SOME CE PROGRAMS THRU THE HSPITAL
PPLPMDL0080000001	MAPLE HTS	OH	44137	10/28/1996	SEN PROG
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/21/1996	SAW AT SOUTHPOINTE.WETN OVER THE DATA BROCHURE AND THE OA AND LONG TERM DATA.HIS DISCONTINUATION RATE IS VERY GOOD AND HE HAS ONLY HAD TO TAKE ONE PAT OFF.HIS HIGHEST DOSE IS 20MG Q12.
PPLPMDL0080000001	SOLOH	OH	44139	10/28/1996	SEN PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44122	10/22/1996	HE IS AT HURON RD ON THUR AFTERNOON.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/28/1996	GOOD TALK W VARGHA.ASKING ABOUT FORMULARY
PPLPMDL0080000001	CLEVELAND	OH	44195	10/28/1996	QUICK HIT IN HALL REMIND OF UNI 600
PPLPMDL0080000001	CLEVELAND	OH	44121	10/28/1996	TRYING TO GET MOREINFO ABOUT THE ARTICLE BUT HE WAS VERY QUIET AND SAID TO WAIT AND THAT IT WAS ANTI INFLAM NEED TO FIND WHERE IT WILL BE PUB
PPLPMDL0080000001	BROOKLYN	OH	44144	10/22/1996	FELLOW W/DR. TABBAA. HAS NEW PT ON IT TODAY.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	10/28/1996	TRYING LIT AND LETTERS
PPLPMDL0080000001	CLEVELAND	OH	44195	10/28/1996	QUICK HELLO AND SHWD UNI
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	10/28/1996	SEN PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44111	10/22/1996	POTENCY....TRENDS CA THERAPY....
PPLPMDL0080000001	CLEVELAND	OH	44111	10/22/1996	PHARMACY....
PPLPMDL0080000001	CLEVELAND	OH	44112	10/22/1996	TRYING TO WORK THRU RAVAHKA TO GET SOME CE STUFF THRU THE HOSPITAL.DEC AND JAN AND BEYOND ARE OPEN.NEED TO GET A LIST OF SPEAKERS TO USE.NOW AFFILIATED W CC.
PPLPMDL0080000001	CUYAHOGA FLS	OH	44221	10/29/1996	BUILDING RAPPORT WITH STAFF IN AN EFFORT TO GET MORE TIME AND ABILITY TO LEAVE SAMPLES.
PPLPMDL0080000001	BROOKPARK	OH	44142	10/22/1996	A TERIFIC DOC ...AN MSC MAN ALTHOUGH HE HAS RX'ED OXY... STRONG FOR SK "S" TOO.....
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	10/29/1996	NEED TO TRY TO BE MORE ACTIVE WITH NURSING STAFF AND GET THEM MORE INVOLVED WITH UNI THERAPY
PPLPMDL0080000001	WESTLAKE	OH	44145	10/22/1996	POTENCY AND DURATION.....LIKES OXY...RX'ES AOKAY....
PPLPMDL0080000001	GARFIELD HTS	OH	44125	10/29/1996	BIMAL ORDERED 40 MG
PPLPMDL0080000001	CLEVELAND	OH	44109	10/22/1996	TOLD HIM OXY ON FORMULARY USE.SD HAS SEVERAL PTS ON RIGHT NW AND ANOTHER ONE HE IS GOING TO PUT ON HIM.DISCUSSED DOSING TO HIGHER LEVELS, ETC.
PPLPMDL0080000001	STOW	OH	44224	10/29/1996	SEN PROGRA,
PPLPMDL0080000001	WESTLAKE	OH	44145	10/30/1996	600MG SHOULD EASE DOSING...DR BLOW OFFERS THAT UNI HAS BEEN A PART OF HIS PRACTISE FOR YEARS....
PPLPMDL0080000001	EUCUD	OH	44132	10/30/1996	SAMPLES/GAVE LIT/MADE APPT.
PPLPMDL0080000001	CLEVELAND	OH	44106	10/22/1996	HE IS RETIRING AT THE END OF THE MONTH.IT WILL BE INTERESTIN TO SEE IF HE CONTINUES TO SHOW UP ON REPORTS.HE MIGHT GO BACK TO SCHOOL
PPLPMDL0080000001	CLEVELAND	OH	44112	10/22/1996	HE IS VERY INTERESTING AND WANTS TO KEEP ONLY A COUPLE OF DRUGS FROM EACH CLASS IN HIS USAGE GROUP.WENT OVER OXY AND IT SEEMS LIKE IT WILL FIT BECAUSE OF ITS Q12 DOSING.NEED TO DO MORE W UNI
PPLPMDL0080000001	CLEVELAND	OH	44106	10/30/1996	PLACING THEOP W SOONER USE AND BRAND SPEC
PPLPMDL0080000001	NORTHFIELD	OH	44067	10/23/1996	WENT OVER THE DATA BROCHURE AND NON CA PAINS BUT HE SEEMS MOST INTERESTED IN STREET VALU AND ABUSE.KEEP GIVING PRACTICAL INFO AND KEEP IT SIMPLE
PPLPMDL0080000001	CLEVELAND	OH	44106	10/30/1996	TRYING TO GET AN APPT.NEED TO BE PERISISTANT
PPLPMDL0080000001	BEDFORD	OH	44146	10/23/1996	HE HAS PUT PAMS MOM ON UNI BUT ISUSINIT IN THE AM.NEED TO FIND OUT IF HE HAS ANY DRAW BACKS ABOUT DOSING IN THE PM. NEED TO KEEP OXY SIMPLE.HE USES A FAIR AMOUNT OF LORECEP SO I NEED TO FIND IN WHICH KINDS OF PAIN HE IS USING IT FOR AND GET THAT BUSINESS
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/23/1996	HER MAJOR HANGUP IS THAT SHE IS NOT REAL COMFORTABLE USING OPIOIDS AND TRIES ALL OTHER DRUGS FIRST.WE HAVE GONE OVER CESSATION AND DRUG ABUSE DATA AND INITIATION BUT SHE DOES NOT BUDGE.WENT OVER DATA BROCHURE AND SHE SEEMED VERY UNIMPRESSED.FIND OUT WHICH OPIOID IS HER FIRST CHOICE
PPLPMDL0080000001	BROOKPARK	OH	44142	10/23/1996	DR LAYE IS A MSCONTIN MAN...BUT SHOULD COME AROUND TO OXY
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	10/23/1996	GETTING HER PERC BUSINESS BUT NEED TO WORK ON C3'S
PPLPMDL0080000001	BROADVIEW HTS	OH	44147	10/23/1996	GETTING HER PERC BUSINESS BUT NEED TO WORK ON C3'S
PPLPMDL0080000001	WESTLAKE	OH	44145	10/30/1996	A.T.S. CHART.....600MG...
PPLPMDL0080000001	GATES MILLS	OH	44040	10/23/1996	STILL HAS SOME CONCERNS ABOUT COST
PPLPMDL0080000001	GATES MILLS	OH	44040	10/23/1996	PRESENTED AGAIN ANDS TRIED TO GET SOME INFO FROM HIM
PPLPMDL0080000001	LAKEWOOD	OH	44107	10/30/1996	A.T.S CHART...UNI AND COPD...DR VENIZELOS FOUND IT INTERESTING.....PERIOD....
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/24/1996	NEED TO CONCENTRATE A LITTLE MORE ON THE IR ESPECIALLY SINCE IT HAS COVERAGE.GOYAL OUT OF TOWN UNTIL JAN SO HE WAS VERY BUSY.HOSPITAL WILL BE WAY TO SEE UNTIL HE GETS BACK
PPLPMDL0080000001	BEACHWOOD	OH	44122	10/24/1996	NEED TO MAKE A BETTER TARGET AND GET TO SEE AT THE HOSPITAL
PPLPMDL0080000001	CLEVELAND	OH	44128	10/24/1996	USED TO DATA BROCHURE TO GET HIS ATTENTION AND WENT OVER HIT NON MAL DATA.WILL NEED TO KEEP GOING OVER TEH SAME STUFF AND KIND OF TAKE THE MIKE CULLEN APPROACH UNTIL HE UNDERSTANDS
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	10/24/1996	TALKED ABOUT WHERE HE CAN GET THE 40 MG TABLETS AND WHAT STORES I AM TARGETING TO MAKE SELECTION EASIER
PPLPMDL0080000001	WARRENSVILLE	OH	44122	10/24/1996	USED THE DATA BROCHURE TO GO OVER THE NON MALIG DATA AND USED OA STUDY TO MAKE HIM MORE COMFORTABLE INIT.LIKES TO INIT WITH LONG ACTING.WORK ON DOSING AND STRENGTHS.
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/1/1996	WORK ON GETTING IR AS HIS PLAIN OXYCODONE
PPLPMDL0080000001	CLEVELAND	OH	44120	11/1/1996	SET UP AN INSERVICE AND PROBED TO GAIN MORE INFO ON WHAT THIS ACCOUNT DOES.THEY SERVICE A LARGE VOLUME OF NURSING HOMES NAD SOME MAILORDER.TRYING TO GET THEM TO BUY OXY AND 600 MG UNI
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/24/1996	HAS DC OXY ON 1 PT AND WENT TO MSC/PT WAS BREAKING TAB AND TAQKING ONLY 1/2 AND SD GOT DIZZY/DID TAKE MY ADVICE AND USE OXY Q12 VS QD.GOT COMMITMENT FOR PT HE WAS JUST GOING TO SEE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	10/25/1996	REMINO
PPLPMDL0080000001	CLEVELAND	OH	44118	10/25/1996	HIS USE OF DURAGESIC IS UNWAVERING.BLUNTLY ASKING HIM WHAT IT WOULD TAKE TO GET HIM TO USE OXY
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	10/25/1996	SAW HIM IN HIS BEACHWOOD OFFICE AND TRYING TO KEEP HIM REMINDED ABOUT OXY.HIS POTENTIAL IS GREAT BUT I HAVE NOT FOUND ANYTHING TO PUT HIM OVER THE EDGE
PPLPMDL0080000001	CLEVELAND	OH	44106	11/1/1996	TUMOR BDS AND GETTING THE INFO FOR JN HAWTHORNE FOR THE 4-2 PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44113	10/25/1996	SHWD OXY
PPLPMDL0080000001	CLEVELAND	OH	44104	11/4/1996	TALKED TO KAM ABOUT THE COVERAGE OF OXY IR AND MR GREVIOUS IS BACK ON A PERM PART TIME BASIS



PPLPMDL0800000001	RICHMOND HTS.	OH	44143	10/25/1996	VERY INT CALL/IS USING CORRECTLY FOR THE MOST PART.SAYS ABT 75%PTS STAY W/IT.WHY OTHERS NOT?SOME LIKE DOSING SCHEDULE OF SA DRUGS/SOME TOO SEDATED.SAYS WILL TRY INITIALLY ON ALL PER USERS TO SEE IF WANT TO SWITCH.MOST DO KEY-SAYS WON'T USE FIRST LINE!!WILL GO TO VIC FIRST THEN IF NDS PERC-MAY TO TOL OXY.ITOLD HIM HE DOULD USE FIRST LINE.SD OK.CK THIS AND SE NX
PPLPMDL0800000001	CLEVELAND	OH	44109	11/4/1996	SAMPLES/SERVICE
PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	10/27/1996	TRIED TO GO OVER THE DATA BROCHURE BUT HE DID NOT GIVE ALOT OF TIME.TRIED TO CORRELATE NON CA AND CA STUDIES TO GET HIM TO INIT MORE OFTEN
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	10/28/1996	STARTED TO GO OVER THE DATA BROCHURE TO CHANGE HIS NICHE ON WHERE HE THINKS TO USE OXY.
PPLPMDL0800000001	BEACHWOOD	OH	44122	10/28/1996	GOT A CHANCE TO TALK TO AT THE HOSPITAL.HE NEEDS SOEM SEN SO I AMDE ARRANGEMENTS TO DO THAT AT SOUTHPOINT ON THURS.SHOULD BE ABLE TOGET A COUPLE OF CALLS FROM THIS AS WELL.
PPLPMDL0800000001	CLEVELAND	OH	44113	11/4/1996	REMINDE OF 600.HAS USED SOME HE SAYS.SHWO MARTIN FOR SWITCH. SEEMED REALLY INTERESTED.MAY BE CLOSING THIS OFC.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/28/1996	BUSY BUT STILL USING OXY
PPLPMDL0800000001	CLEVELAND	OH	44104	11/4/1996	LEARNER IS AN ATTENDING AND COULD BECOME AN ALLY IN GETTING TO OTHER DEPT AND MAYBE SOME TIME WITH SKIRBALL.SEE WHAT INFLUENCE HE HAS IN HOSPITAL AND WITH THIS CLINIC
PPLPMDL0800000001	CLEVELAND	OH	44195	10/28/1996	SAW IN CLINIC/STILL USING A LOT
PPLPMDL0800000001	CLEVELAND	OH	44120	11/4/1996	JEFF EXTREMELY BUSY BUT DID GIVE SEN TO GIVE TO PAT'S AND TRYING TO GET HIMN TO INVOLVE IN HIS TEACHING.NEED OT ASK ABT IR
PPLPMDL0800000001	CLEVELAND	OH	44195	10/28/1996	WON'T SAY MUCH BUT THAT THEY ARE USING OXY W/GOOD RESULTS SET UP INSERVICE W/NEW RESIDENTS AND FELLOWS
PPLPMDL0800000001	CLEVELAND	OH	44195	10/28/1996	USED OXY ON A PT AND DOING WELL
PPLPMDL0800000001	CLEVELAND	OH	44104	11/4/1996	TRYING TO FIND WAYS TO GET TO THE ORTHO WRITERS.THEY ARE IN THE MED BLDG BUT ACCESS IS POOR.ALSO FOUND THE IM CLINIC AND IT MIGHT BE A REAT PLACE FOR GROWTH.WORKING WITH WENDY. SHE MENTIONED SKIRBALL AND IT MIGHT BE A WAY TO GET TO HIM AS WELL.
PPLPMDL0800000001	BEACHWOOD	OH	44122	11/4/1996	REQUANTUED WHO I AM AND HE WAS TERRIBLY BUSY BUT I TOLD HIM WHAT I WANTED TO DO WITH HIM IN THE UPCOMING VISITS.HE SAID THAT HE HAS A COUPLE OF PATIENTS ON UNI OS I NEED TO FIND OUT WHY AND GET MORE OF HIS THEOPH BUSINESS AND I ALSO NEED TO EXPAND HIS THEOPH USE.
PPLPMDL0800000001	CLEVELAND	OH	44195	10/28/1996	USING ON QUITE A FEW OA PTS AND LKES (INSTEAD OF TYL3 AND DARV
PPLPMDL0800000001	CLEVELAND	OH	44109	11/4/1996	GREAT CALL!! VERY INT IN UNI 600 USES SOME SEREVENT-SHOW NEW STUDY RE TOLERANCE.SAYS HAS NEVER REALLY SEEN IT.DEF USE THEO AT 3RD STEP.MOSTLY T-D THO.LIKED MARTIN STUDY/KEEP ON HIM. SD WD USE
PPLPMDL0800000001	CLEVELAND	OH	44106	10/28/1996	WENT OVER COVERAGES AND THE DATA BROCHURE.CONCENTRATED ON THE CA STUDIES THAT COMPARED IR AND CR AND FINDINGS AND ALSO WENT OVER OA STUDY TO SHOW NO METAB ACTIVITY.ASKED TO PUT ON FORM AND HE SAID THAT HE NEEDED TO GET MORE FAM BUT DID GET A 2 MO TIME FRAME FROM HIM
PPLPMDL0800000001	SOLON	OH	44139	10/28/1996	IT WAS A GOOD CALL BUT HE STILL SEEMS HESITANT.USED THE DATA BROCHURE AND FILLED IN INFO WITH THE SLIM JIM.POSITIOND IT FOR USE AFTER THE NSAIDS AND Q12 IS IMPORTANT.NEED TO GET HIM TO TRY TO GET RESULTS
PPLPMDL0800000001	CLEVELAND	OH	44120	11/5/1996	INSERVICE FOR OXY AND IT WENT PRETTY WELL.SEVERAL QUESTIONS FROM JEFF.THEY HAVE ONE PAT ON OXY AND BARBARA IS TAKING ' CARE OF THAT PAT AND SHE HAD SEVERAL QUESTIONS ABOUT INC IN AMALASE SO I CALLED JANET WELCH
PPLPMDL0800000001	CLEVELAND	OH	44109	10/29/1996	HAS SEVERAL PTS ON IT AND DOING WELL
PPLPMDL0800000001	RICHMOND HTS	OH	44143	11/5/1996	SERVICE/REMINDE
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	11/5/1996	WENT OVER ADD ON BENEFITS W B2
PPLPMDL0800000001	LAKEWOOD	OH	44107	11/5/1996	600MG
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	11/5/1996	SHOWED TIGHT CHEST SALES AID NAD TRIED TO GET HIM TO COMMITT TO ADDING ON IN HIS COPD PATIENTS
PPLPMDL0800000001	GARFIELD	OH	44125	10/29/1996	SAT WITH HIM AND HE COMMITTED TO USING BUT NOT SURE IF HE TRULY KNOWS HOW.TOLD HIM WHT TO INIT WITH AND AND WHAT TO EXPECT. MADE A LUNCH DATE TO GET BETTER TIME AND TO TARGET VIC USE
PPLPMDL0800000001	CLEVELAND	OH	44132	10/29/1996	ON HIS WAY OUT BUT TRIED TO TARGET A DARV PT FOR OXY-SD OK BUT PROBABLY WON'T.KEEP ASKING FOR SPECIFIC PTS NX TIME.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/30/1996	INSERVICE
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	10/30/1996	INSERVICE
PPLPMDL0800000001	WESTLAKE	OH	44145	10/30/1996	SK"ST" SAMPLES FOR CASE WORKERS. ....
PPLPMDL0800000001	CLEVELAND	OH	44106	11/5/1996	MADE APPT WITH RON TO DOUBLE CHECK DISPLAY AVAILABILITY AND ALSO TO GO OVER OXY IR COVERAGE TO SEE IF THAT CAN BE A SELLING FEATURE.
PPLPMDL0800000001	CLEVELAND	OH	44126	10/30/1996	NOT YET...BUT HAD TO START FROM THE BEGINNING...
PPLPMDL0800000001	CLEVELAND	OH	44109	10/30/1996	INSERVICE
PPLPMDL0800000001	CLEVELAND	OH	44109	10/30/1996	INSERVICE
PPLPMDL0800000001	CLEVELAND	OH	44106	10/30/1996	MADE SOME SIG PROGRESS.STILL NEED TO COUNTER DIL BUT OXY GETTING A MUCH BETTER FOOHOLD.WENT OVER PROCING OF KADIAN AND COMPARED OT MORPHINE
PPLPMDL0800000001	CLEVELAND	OH	44132	10/30/1996	SAW AGAIN/STILL IS RELUCTANT TO GO TO LA RIGHT AWAY.KEEP ONHIM
PPLPMDL0800000001	CLEVELAND	OH	44106	10/30/1996	DID LUNCH AND IT WAS A GREAT WAY TO PRESENT THE PRODUCT. PLACED OXY AND IT SHOULD BE HIS DRUG OF CHOICE.WENT OVER DATA BROCHURE.
PPLPMDL0800000001	CLEVELAND	OH	44109	10/30/1996	INSERVICE
PPLPMDL0800000001	CLEVELAND	OH	44109	10/30/1996	INSERVICE
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	11/6/1996	CHECKING WITH JEANETTE FOR FUTURE PROGRAMS.SHE IS DUE IN ABOUT 5 WEEKS
PPLPMDL0800000001	PARMA	OH	44129	10/31/1996	MARY JO.....ROCK....NEEDS PINK HOSPICE BOOKLETS....
PPLPMDL0800000001	CLEVELAND	OH	44130	10/31/1996	DR KANSAL USES OXY. BUT NOT TO THE DEGREE THAT YOU COULD JUDGE HIM A 10 CORE ...GOOD POTENTIAL HERE...BUT NEEDS TO DEVELOP....
PPLPMDL0800000001	PARMA	OH	44129	10/31/1996	DYNAMITE MEETING WITH DR REISMAN...IF HE WASN'T AN OXY MAN BEFORE...HE'S ONE NOW...EXPECT BIG THINGS TO COME....
PPLPMDL0800000001	BEACHWOOD	OH	44122	11/1/1996	TOOK HIM SOME SEN FOR HIS FAMILY MEMBER AND IT WAS A GREAT CHANCE TO TALK ABOUT THE COVERAGE.WILL NEED TO WORK WITH PAUL TO MAKE SURE THAT ALL HIS SHORT ACTING GETS TO THE IR AND THAT HIS EXP WITH OXY REMAINS POS
PPLPMDL0800000001	CLEVELAND	OH	441065000	11/1/1996	HE KEEPS COMMITTING BUT HE HAS NO FEEDBACK TO OFFER.NEED TO FIND A WAY TO GET HIM TO PLACE OXY BEFO9RE MORPHINE. NEED TO GET HIM TO TALK ABOUT A PAIN PAT SPECIFICALLY AND THEN GET THAT PAT CONVERTED
PPLPMDL0800000001	CLEVELAND	OH	44106	11/1/1996	SAW HIM AT TUMOR BDS AND HE REMEMBERS THE WORK THAT MARTY IS DOING WITH HIM.TRYING TO FIND WHEN HE IS USING AND HOW MUCH BUT HE WAS VERY VAGUE.TRY TO KEEP SEEING ON THE FLOOR AS WELL.
PPLPMDL0800000001	CLEVELAND	OH	44106	11/1/1996	HE IS NOW USING OXY AS OPIOID OF CHOICE AND SAIS THAT HE IS USING AFTER NSAIDS.NEED TO FIND HIS EXT TO MAKE SURE THAT I KEEP ON HIM TO SHARE HIS EXPERIENCES WITH HIS PEERS
PPLPMDL0800000001	BEACHWOOD	OH	44122	11/1/1996	TRYING TO CORRELATE ROSENBERG'S SUCCESS TO HIM USING INSTEAD OF HIS PERC AND TYLOX
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	11/7/1996	MADE DISPLAY DATE AND DID INSERVICE FOR CANCER CENTER ADN HAD A GREAT TALK WITH STERN
PPLPMDL0800000001	CLEVELAND	OH	44119	11/4/1996	HE HAS NO INTEREST IN KADIAN/WANTS TO SET UP ANOTHER SPKR PROGRAM FOR FEBRUARY.CK ON DR. FAULKNER. VERY HAPPY WITH RESULTS W/OXY.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	11/7/1996	SAID THAT HE HAS BEEN CHANGING ALOT OF PAT TO UNI SO LOOK FOR THE GROWTH
PPLPMDL0800000001	WESTLAKE	OH	44145	11/4/1996	IS USING MORE OXY NOW/GETTING GREAT RESULTS.REALLY INT IN WHAT DR. BOSWELL HAD TO SAY.
PPLPMDL0800000001	BEACHWOOD	OH	44122	11/4/1996	STARTING TO GET SOME FEEDBACK ABOUT HIS USE.HE IS USING MORE AT TEH HOSPITAL AND NOT TOO MUCH IN HIS BEACHWOOD OFFIE
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	11/7/1996	SHE JUST BROKE HER BACK BUT WAS BACK AT WORK WITHIN TEN DAYS NEEDED REMINDED ABOUT WHY UNI IS SPECIAL AND WITH SOME WORK SHE CAN BE A GOOD OXY WRITER
PPLPMDL0800000001	BROADVIEW HTS	OH	44147	11/7/1996	SHE JUST BROKE HER BACK BUT WAS BACK AT WORK WITHIN TEN DAYS NEEDED REMINDED ABOUT WHY UNI IS SPECIAL AND WITH SOME WORK SHE CAN BE A GOOD OXY WRITER
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	11/4/1996	GETTING HIM TO USE MORE FREQUENTLY MAY HAVE NOTHING TO DO CLINICALLY.GETTIN HIS DILAUDID BUSINESS MAY TAKE SOME REMINDING AND RAPPORT.NEED TO FIND HIS ATTITUDES TOWARDS ADDING ON THEOPH AND GETTING HIM TO BRAND SPECIFY W UNI
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	11/7/1996	TALKED TO GEORGE ABOUT THE CONVERSATION THAT STERN AND I HAD AND ALSO TRIES TO EASE HIS FEARS OF WHAT DR THOTA IS DOING
PPLPMDL0800000001	CLEVELAND	OH	44113	11/4/1996	WILL BE GETTING ALLOF DR. SALTZ' PTS SOON.IS USING MORE OXY BUT NDS TO USE LESS DURA STILL SAYS HE DOESN'T HAVE THAT MANY ON IT.KEEP ADDRESSING THIS.
PPLPMDL0800000001	CLEVELAND	OH	44195	11/7/1996	STOPPED IN ALLERGY OFC TO MAIKE APPTS.BRIEFLY SHWO HIM 600MG AND THAT WAS IT.
PPLPMDL0800000001	BEACHWOOD	OH	44122	11/4/1996	SHE CAN BE A GOOD SOURCE OF GROWTH.SHE IS STILL USING ALOT OF VIC NAD IS VERY FAMILIAR WITH IT.NEED TO PLACE OXY WHERE SHE KNOWS HOW AND WHEN TO USE.MADE APPT TO GET SME TIME.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	11/8/1996	VERY RESISTANT TODAY.NEED TO CALL TO GET BETTER TIME. TRIED TO GO OVER CHRONOTHERAPY AND TIMING
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	11/8/1996	THEY DO NOT HAVE DISPLAYS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	11/8/1996	THEY DO NOT HAVE DISPLAYS
PPLPMDL0800000001	CLEVELAND	OH	44104	11/4/1996	TRYING TO KEEP IT SIMPLE AND PLACING IT FORON WHEN TO USE AND HOW TO USE.SHOWED STEADY LEVEL AND COMPARED IT TO VIC AND T3.NEED TO SPEND A LITTLE MORE TIME ON UNI BECAUSE WITH HIS PAT TYPES, HE COULD ADD ON TO ALOT OF PAT'S
PPLPMDL0800000001	CLEVELAND	OH	44113	11/4/1996	HYAS PUT SEVERAL PTS ON OXY RECENTLY/NON'T GIVE TO MANY YOUNG PTS.HAPPY BUT SAYS SOME PTS SAY IT DOESN'T WORK.
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	11/8/1996	TRYING TI GET PI BUT THE YARE IN THE BOTTLE
PPLPMDL0800000001	CLEVELAND	OH	44104	11/4/1996	HE IS AT HTE IM CLINIC BOTH MON AND FRIDAY'S.WENDY IS THE NURSE TO WORK WITH AND CRIS IS THE RECEP.HE IS BEING VERY VAGUE.I AM GOING TO HAVE TO GET TO THE BOTTOM OF HIS HESITATION.
PPLPMDL0800000001	CLEVELAND	OH	44106	11/12/1996	NEED TO BRING IN THE SEN STUFF
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	11/5/1996	CLOSE TO GETTING HIM TO DO A TALK AT THE HOSPITAL.LAUGHED ABOUT KADIAN BUT NEED TO MAKE SURE HE DOES NOT GO TO IT BECAUSE THE ONLY STOCING IN MY TERRITORY IS IN CUY FALLS.
PPLPMDL0800000001	CLEVELAND	OH	44106	11/12/1996	TOLD HIM ABOUT THE 600 DOSE
PPLPMDL0800000001	RICHMOND HTS	OH	44143	11/5/1996	BUSY/REMINDE
PPLPMDL0800000001	CLEVELAND	OH	44106	11/5/1996	SAW IN THE HALLAS I WAS WITH SILVERMAN.HE DID NOT OFFER MUCH IN TERMS OF FEEDBACK BUT OXY IS NOT ON HIS MIND.NEED TO MAKE SURE THAT HE DOES NOT USE KADIAN
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	11/12/1996	NOT MUCH TIME.SET APPT BUT IT IS NOT UNTIL JUNE.NEED TO BUILD SOME RAPPORT TO SEE IF CONSISTENCY WILL HELP
PPLPMDL0800000001	PARMA	OH	44129	11/5/1996	DRUGSTORE STOCKING LIST....DR REISMAN CONFIRMS HE WILL USE OXY...APPRECIATES LIST. ....
PPLPMDL0800000001	CLEVELAND	OH	44106	11/12/1996	TLAKED TO CARL ABOUT OXY IR.GAVE HIM THE PRICING AND TALKED ABOUT AVAILABILITY.HE SAID THAT SINCE THEY DO NOT DO MUCH OUTPATIENT THAT THE COVERAGE IS NOT IMPORTANT.SIAD THAT HE WOULD ALSO GIVE INFO TO RON

PPLPMDL080000001	CLEVELAND	OH	441065000	11/5/1996	HIS MAIN SPEC IS BONE PAIN AND HE DOES NOT QUITE UNDERSTAND THE NEED OT USE ADJUVANTS.
PPLPMDL080000001	CLEVELAND	OH	44106	11/5/1996	LEFT SUNSHINE AND WENT OVER SOME OF THE LONG TERM DATA
PPLPMDL080000001	BEACHWOOD	OH	44122	11/13/1996	TRYING TO FOLLOW UP W OXY IR
PPLPMDL080000001	CLEVELAND	OH	44132	11/5/1996	REALLY PUSHED HAD FOR HIS DARVOCEIT PTS OR TYL 3 PTS.HOW MANY DO YOU HAVE RIGHT NOW ON THESE? MANY.WILL YOU START SWITCHIG TO OXY? MAYBE.NDS PUSHED.WANTED TO SEE HIS RX REPORT.SHWD HIM THAT HE ONLY WROTE 2 -NOT HAPPY!SD WD USE MORE
PPLPMDL080000001	CLEVELAND	OH	44106	11/5/1996	FOLLOWED UP WITH THE PLAIN OXY PROBLEM
PPLPMDL080000001	RICHMOND HTS.	OH	44143	11/5/1996	ADDRESSED AGAIN NUSING THIS FIRST LINE-SD DID TAKE 1 PT THAT HADN'T BEEN ON ANYTHING AND PUT HIM ON IT AFTER OUR LAST VISIT.SO FAR SO GOOD.WILL CONSIDER MORE.NOT MUCH TIME TODAY.
PPLPMDL080000001	CLEVELAND	OH	44112	11/13/1996	NEED TO DO A BETTER JOB AT PROBING FOR BET AND SWPT USE
PPLPMDL080000001	WARRENSVILLE	OH	44122	11/6/1996	TRYING OT GET AHEAD OF HIS SEN USE.NEED TO FIND HOW HIS ALTERNATIVE MEASURE FIT IN TO HIS OPIOID USE AND WHEN HE USES OR IF HE USES IN CONJUNCTION.
PPLPMDL080000001	MAYFIELD	OH	44124	11/6/1996	TRY TO GET SOME COMMITMENTS FROM THEM.THEY SEEM TO FOLLOW PAT'S MORE THAN INITIATING BUT FIND OUT FOR SURE
PPLPMDL080000001	BEACHWOOD	OH	44122	11/6/1996	TRYING TO MAKE COMFORTABLE.NEED OT GO OVER SE AND SOME OF REASONS OXY CAN BE USED EARLY.DATA BROCHURE DID NOT SEEM TO IMPRESS HER BUT GETTING GOOD REPORTS FROM PAUL AND TOM ABOTU HER
PPLPMDL080000001	CLEVELAND	OH	44113	11/13/1996	SUPER NICE!BUT IS CLOSING HIS LUTHERAN OFC SOON-WILL ONLY BE IN LAKEWOOD AND MID.HTS.SAYS HAS INCREASED USE OF UNI LATELY AND LIKED ATS GUIDELINES.
PPLPMDL080000001	GATES MILLS	OH	44040	11/6/1996	QUIET/USES WHENEVER I AM IN THERE.PRICE ISSUE BUT REALLY SMOKESCREEN.TRIED TARGETING PTS.SD OK
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	11/6/1996	GAVE HIM A LIST OF WHERE HE COULD FIND THE 40 MG OXY.
PPLPMDL080000001	CLEVELAND	OH	44109	11/6/1996	JUST PUT PT ON IT TODAY.DR. ELLIS USING QUITE A BIT OF IT AS WELL
PPLPMDL080000001	CLEVELAND	OH	44109	11/6/1996	SD NOT TO WORRY ABOUT GUIDELINES.DOCS WON'T READ THAT ANYWAY AND WILL USE WHAT THEY WANT AND HOW THEY WANT TO REGARDLESS. HAS ALREADY REQUESTED IT FOR INPT USE.
PPLPMDL080000001	CLEVELAND	OH	44109	11/6/1996	TOLD HIM OF FORMULARY SITUATION/SD GREAT.USING QUITE A BIT OF OXY BUT STILL SOME MSC. WHY? HA SHEARD OF KADIAN..
PPLPMDL080000001	LYNDHURST	OH	44124	11/6/1996	NEED TOCONCENTRATE ON HIMN FOR FORM APPROVAL.DICKMAN IS NOT USING THAT MUCH.NEED TO GET HIM HTE DETAILS ON HOW TO GET ON FORM.DID NOT GET A CHANVE TO GO OVER TONG TERM DATA SO DO SO ON NEXT VISIT
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	WALKING OUT OF CLINIC AND SAW HIM IN THE HALL AND ASKED IF I COULD TALK TO HIM FOR A MINUTE AND HE SD HE DIDN'T HAVE TIME AND DOESN'T MAKE APPTS W/REPS.SO I SD OK-JUST GAVE HIM FILE CARD ON OXY.HE TOOK IT AND SD OK.REALLY KIND OF A JERK
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	SAYS HAS PUT 1 PT ON OXY AND ODING WELL.INT IN A PAIN PROTO COL FOR PM AND R.MAIN PLACE HE SEES OXY BEING USED IS PT TAKES 1 BEFORE THERAPY-THEN IF THEY NEED IT THAT NIGHT-TAKE 1 MORE OR SOMETHING PAIN.THINKS OXY WOULD BE GREAT FOR THEIR PTS.QD.STRANGE BUT WILL TALK ABOUT IT.WANTS LUNCH MTG W/HIM AND DR. LEE.
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/7/1996	LIKES HI MUSIC LOUD IN HIS OFFICE.MADE LUNCH DATE AND INTRODUCING MYSELF.TOLD HIM THAT OXY SHOULD MAKE THINGS EASIER NAD HE HAS SOME RECOGNITION OF USE.NEED TO FIND IF HE HAS INIT OR IF PAT'S COMING IN ON OXY
PPLPMDL080000001	CLEVELAND	OH	44111	11/7/1996	SAID DR BOSWELL'S PRESENTATION LAST WEEK WAS EXCELLENT AS WELL AS THE PROGRAM AT FAIRVIEW HOSPITAL.....
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/7/1996	NEED TO MAKE SURE THAT HE DOES NOT GO FOR KADIAN.HE DISLIKES THE FACT THAT IT IS NOT AVAILABLE NOT SURE HOW TO GET HIM TO USING MORE OXY
PPLPMDL080000001	BEDFORD	OH	44146	11/14/1996	THEY DO NOT DO DISPLAYS BUT I MET GEORGE AND HE TAKES APPTS ON WED AFTERNOONS.NEED TO CALL SEVERAL DAYS IN ADVANCE
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	JUST WROTE RX FOR OXY 5 MINS AGO.INT IN ATTENDING APS MTG IN WASHINGTON.INT IN KADIAN
PPLPMDL080000001	EUCLID	OH	44119	11/14/1996	ND TO DISCUSS MORE ABOUT SEREVANT AND PROVENTIL.UNI IS #1 THEO-PUSHED FOR 600
PPLPMDL080000001	GARFIELD HEIGHTS	OH	44125	11/14/1996	MET ABBY AND SHE GAVE INFO ON DISPLAY.NEED TO MAKE SURE WHAT I CAN DISPLAY
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	INT IN KADIAN/SAYS THEY HAVE BEEN USING SOME-BUT STILL SOME OXY TOO.WANTED TO KNOW DIFF BETW MSC AND KADIAN.WANTS BOOK FOR FELLOWS.SET UP LUNCH
PPLPMDL080000001	WESTLAKE	OH	44145	11/7/1996	HAS NOT HEARD OF KADIAN.NOR READ OF IT....
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/7/1996	HE INITIATES ABOUT 30 PERCENT OF THE TIME FOR PAT'S.OTHER TIMES THEY ARE COMING IN ON MEDS.NEED TO FIND OUT WHAT KIND OF ASSESSMENT IS DONE FOR OTHER 70 PERCENT AND SHOW HOW EASY IT IS TO USE
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/14/1996	BEST TO MAKE APPT.NEED TO TIME TO EXPLAIN WHY HE SHOULD USE UNI
PPLPMDL080000001	MAPLE HEIGHTS	OH	44137	11/15/1996	NEED TO DO A BETTER JOB AT PROBING.NEED TO FIND OUT WHY HE IS NOT GOING TO UNI.FIRST.WORKING THE 600 DOSE SHOULD DO THE TRICK.NEED TO UTILIZE THE NEW SALES AID AND MAKE A CONSERVATIONAL
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	SET UP BREAKFAST MTG W/FELLOWS TO DISCUSS OXY AND KADIAN. SAYS THEY ARE USING A LOT OF OXY
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/7/1996	VERY GOOD DISCUSSION.TALKED WHEN AND WHRE TO PLACE OXY.HIS HANGUPS ARE THAT HE GOES FROM T3 TO PERC TO MORPH.NEED TO GET OXY AS FIRST ATC.GETTING ON FORM AND COST ARE IMPORTANT TO HIM.HE WAS INVOLVED W ORAMORPH STUDIES IN DETROIT AND FEELS THAT IT WORKS JUST AS WELL AS MSC.
PPLPMDL080000001	INDEPENDENCE	OH	44131	11/7/1996	SAIS THAT HE IS USING BUT HE DOES NOT SEEM TO REMEMBER DETAILS UNTIL WE DISCUSS THEM AGAIN.TRY TO GET SPECIFIC FEEDBACK ABOUT ONE PAT TO SEE IF HE REALLY HAS USED
PPLPMDL080000001	CLEVELAND	OH	44195	11/7/1996	BAD MOOD TODAY.SAYS DIDN'T KNOW THEY COULD ORDER FROM INPT PHCY.HAS PT RIGHT NOW ON 400 Q8.PT IS OUTPT.FELLOWS WRITE MOST OF THE RX.USES 1 1 BUT ONLY AT 1/2 DOSE.IE IF PT ON 80MG MORPHINE/DAY-SHE WOULD CONVERT TO 20 Q12H.
PPLPMDL080000001	OAKWOOD VILLAGE	OH	44146	11/15/1996	TRYING TO FIND OUT WHERE THEOPCOMES IN HIS REGIMEN.HE IS PRETTY OLD SCHOOL AND USES REGULARY
PPLPMDL080000001	WESTLAKE	OH	44145	11/8/1996	SEVERAL MORE PTS ON OXY....2 10MG AND ONE 20MG....HIS RESULTS SO FAR HAVE BEEN GOOD...WITH THE EXCEPTION OF HIS FIRST
PPLPMDL080000001	LYNDHURST	OH	44124	11/8/1996	STILL VERY LIMITED USE.AGrees TO ADVANTAGES BUT JUST CANT SEEM TO GET OVER THE HUMP.WILL NEED OT GET ALL NURSES AND STRN INVOLVED
PPLPMDL080000001	CLEVELAND	OH	44106	11/12/1996	HE WAS NOT AWARE OF KADIAN AT ALL.SO MAYBE THE ACCESS IS NOT GOOD FOR ALOT OF OTHERS AS WELL.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/15/1996	WNATED TO FIND OUT WHAT HE DOES FOR 600 MG AND HE SAID THAT HE BREAKS IN HALF.SO ALSO WNT OVER ANTI INFLAM MATERIAL
PPLPMDL080000001	CLEVELAND	OH	44104	11/15/1996	THEY HAVE PUT THEIR DISPLAYS ON HOLD DOR NOW
PPLPMDL080000001	CLEVELAND	OH	44106	11/15/1996	COULD NOT FIND LUWANA TO GET LUNCH DATE.JERRY DID SAY THAT MSC IS COMING FROM GROUP FORM
PPLPMDL080000001	BEACHWOOD	OH	44122	11/15/1996	LEFT NEW ATS PIECE.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	11/12/1996	THE RECEP COMMENTED ABOUT OXY AND HOW SHE IS SEEING A BIG INCREASE.NEED TO CHECK PLANTRACK TO SEE IF I CAN VERIFY. ALSO NEED TO CHECK WITH ELANOR AT THE HOSPITAL AND GO OVER THE DATA
PPLPMDL080000001	CLEVELAND	OH	44106	11/12/1996	TRY TO GET A LITTLE MORE CONSISTENT AND MAKE AN IMPRESSION USE THE DATA BROCHURE TO SHOW LESS SE AND EASIER DOSING
PPLPMDL080000001	EUCLID	OH	44119	11/18/1996	QUICK REMIND/COME BACK ON WED NOT AS BUSY
PPLPMDL080000001	EUCLID	OH	44132	11/18/1996	CANT REALLY GET ANY TIME WITH HER.CAUGHT THRU WINDOW AND REMINDED HER OF OXY AND UNI.
PPLPMDL080000001	CLEVELAND	OH	44106	11/12/1996	MET HIM AT THE GEN MED FLOOR.HE DID NOT HAVE A LOT OF TIME SO I INTROED OXY AND HE SAID TO MAKE AN APPT
PPLPMDL080000001	CLEVELAND	OH	44121	11/18/1996	FOUND ALOT OF DETAILS.SEP UNI FORM OTHER THEOP BUT HIS MAJOR DRAWBACK ARE THE SE OF USE.HE IS ADDING ON FOR THE MOST SEVERE PATIENTS AND PROBABLY SEEING HIGHER DOSES. NEED TO SHOW WHAT LEVELS ARE EFFECTIVE AND WHEN TO ADD ON. WILL ALSO HAVE TO KEEP WORKING ON SEPARATING UNI FROM OTHERS
PPLPMDL080000001	CLEVELAND	OH	44106	11/12/1996	TOLD HIM OF THE PROGRESS AT THE PHARMACY AND WHAT WENT ON W CARL LUFTER
PPLPMDL080000001	WESTLAKE	OH	44115	11/13/1996	REMIND/SHWD BENEFITS AGAIN/HARD TO GET ANY TIME WITH UNLESS I DO LUNCH. ATTENDING DR. SALTZ' PARTY.
PPLPMDL080000001	CLEVELAND	OH	44119	11/18/1996	REMIND OF 600.SHWD NEW ATS GUIDELINES-PRETTY INT BUT SAYS WE NEED A DINNER WHERE DOCS ARE INVITED.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/13/1996	GOYAL IS GOING TO HAVE AN OPERATION AND WILL BE OUT AT LEAST 3 MONTHS.MAY HAVE TO CONCENTRATE ON THE HOSP TO SEE
PPLPMDL080000001	CLEVELAND	OH	44121	11/18/1996	TALKED ABOUT THE 600 DOSE.ASK HIM FOR HIS KNOWLEDGE.FIND OUT HIS EXP FOR WHEN HE ADDS THEOP ON
PPLPMDL080000001	SOUTH EUCLID	OH	44121	11/18/1996	WENT OVER SEREVNT TOLERANCE STUDY AND HE SAID THAT HE HAD ALLREADY READ IT.TRYING TO GET HIM TO ADD ON THEOP SO IT MIGHT BE A GOOD IDEA TO USE KARPEL AND WHAT LEVELS ARE BENEFICIAL
PPLPMDL080000001	SOUTH EUCLID	OH	44121	11/18/1996	SEN PROGRAM
PPLPMDL080000001	CLEVELAND	OH	44135	11/13/1996	SENOKOT CONTEST....
PPLPMDL080000001	LAKEWOOD	OH	44107	11/13/1996	SENOKOT CONTEST.....
PPLPMDL080000001	OLMSTEAD FALLS	OH	44138	11/13/1996	SENOKOT CONTEST....
PPLPMDL080000001	CLEVELAND	OH	44113	11/13/1996	IS USING MORE OXY DEFINITLEY-MOSTLY DUE TO DR. SALTZ. WANTS SUPPORT FROM US FOR PARTY
PPLPMDL080000001	CLEVELAND	OH	44130	11/13/1996	OXY STORE STOCKING LIST....20 AND 40 STORES NOTED....
PPLPMDL080000001	CLEVELAND	OH	44113	11/13/1996	QUICK OUTSIDE O.R.GETTING GREAT RESULTS.HAPPY WITH IT.ND TO DO ANOTHER LUNCH.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/13/1996	USED THE LEVY REPRINT TO SHOW HOW NOT CONTROLLING PAIN MAY NECESSITATE MORE OPIOID USE.SHE WAS NOT TOO IMPRESSED.SHE STILL HAS NOT USED MORE THAN 20 MG OXY.CHE SAID THAT SHE DOES NOT NEED TOO SO OTHER AGENTS WILL NOT USE KADIAN BECAUSE OF LACK OF STOCKING.VERY INT IN SEN AND HER INCEDENCE OF CONS IS HIGH BUT SHE IS USING MULTPL AGENTS
PPLPMDL080000001	LAKEWOOD	OH	44107	11/13/1996	CONTACT DR REYNOLDS.MEDICAL EDUCATION,PER UPCOMING MEETING DR IRICK AS SPEAKER.....
PPLPMDL080000001	BROOKPARK	OH	44142	11/13/1996	WRITES ALL 3..MSC TAKES FIRST PLACE...START WITH AND STAY WITH PRINCIPLE.....
PPLPMDL080000001	WARRENSVILLE	OH	44122	11/13/1996	TRYING TO USE THE DATA BROCHURE TO MAKE HIM MORE COMFORTABLE
PPLPMDL080000001	BROOKPARK	OH	44142	11/13/1996	OXYCONTIN INSERVICE....STAFF
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	11/19/1996	TALKED TO LINDA ON 3 WEST AND WENT OVER DEL AND WHEN TO START AND TRYING TO GET HELP WITH HAAS.HE IS 43 AND JUST HAD TWINS.ALSO TALKED TO RICK HOHAN ABOUT DOING THE CE PROGRAM ON PAIN MANAGEMENT FOR HTE HOSPITAL
PPLPMDL080000001	BEACHWOOD	OH	44122	11/13/1996	INTROED OXY AND STARTED ON THE DEL SYS.GO OVER DETAILS ON WHAT MAKES OXY DIFF AND LESSEN THE RELUCTANCE OF OPIOIDS
PPLPMDL080000001	CLEVELAND	OH	44113	11/13/1996	HAS 3 NEW PTS ON ITI DODING GREAT/STILL SAYS HE DOESNT LIKE TO USE NARCS-ONLY ON OLDER PEOPLE.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	11/19/1996	LEFT INFO FOR IR WITH WARREN
PPLPMDL080000001	CLEVELAND	OH	44113	11/13/1996	USING FOR ROTATOR CUFF PTS AND APL PTS (?). SHORT-TERM RX BUT WORKING VERY WELL.
PPLPMDL080000001	BEACHWOOD	OH	44122	11/13/1996	NEED TO FIND OUT WHT HIS HOLDUP IS.HE SHOULD BE USING OXY
PPLPMDL080000001	CLEVELAND	OH	44109	11/19/1996	DISPLAY/TUMOR CONFERENCE.

PPLPMDL0080000001	BEACHWOOD	OH	44122	11/13/1996	INTROED OXY AND SET A LUNCH DATE.TALKED ABOUT WHAT MAKES OXY DIFFERENT AND WILL HAVE TO EXPAND ON HIS RELUCTANCE TO USE SCHEDULED DRUGS.NEED TO PLACE THIS AS EALRY INIT AND GO OVER OA STUDY AND LONG TERM DATA
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/14/1996	HE IS SPENDING A LITTLE MORE TIME IN PARMA BUT DOES HIS SHARE ON THIS SIDE OF TOWN.REMINDED ABOUT THE OXY NAD HE STILL HAS LITTLE EXPR.THE PROBLEM IS NOT HTE DRUG AS MUCH AS IT IS FOR
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/14/1996	STILL NOT INTERESTED IN KADIAN.SOME OFTHE DOCS ARE ASKING FOR STOCKING LISTS BUT THEY ARE NOT PROVIDING
PPLPMDL0080000001	CLEVELAND	OH	44114	11/19/1996	DOESN'T WANT TO TALK ABOUT UNI-REMINDED HIM OF 600. DISC OXY AND HE IS USING A TON OF IT BUT RX WRONG.STRESSED ITS NOT TID AND SHOULDN'T BE RX W/OTHER PAIN MEDS ALSO.SAYS PTS HAVE BAD CHRONIC PAIN AND NEED A LOT OF THINGS.REALLY NOT USING IT CORRECTLY AND RPH ARE GETTING MAD.SOMEONE WILL TURN HIM IN TO THE DEA.
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	11/19/1996	DID A NICE LUNCH FOR HTE PAIN CLINIC
PPLPMDL0080000001	CLEVELAND	OH	44122	11/19/1996	TRING TO SEE IF THEY HAVE ANY SEN POTENTIAL.SLOW MOVE ON OXY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/14/1996	WENT OVER DEL SYS AND TRIED TO GET THEM TO PLACE THIS OVER THEIR REG OF FIXED COMBOS.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/14/1996	WENT OVER OXY AND IR W THE DEL SYSTEM AND WHY SHE SHOULD GO TO FIRST.USED THE LEVY REPRINT TO TRY TO SHOW HOW USING OXY MAY LOWER THRESHOLD AND HOW EASY IT IS TO USE NEED TO FIND OUT HER PROGRESSION
PPLPMDL0080000001	CLEVELAND	OH	44146	11/20/1996	TRYING TO WORK ON TIMING WITH HIM BUT IT MAY BE BETTER TP FIRST TALK ABOUT THEOP
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/20/1996	IR SHOULD BE IN STOCK BY MONDAY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/14/1996	WENT OVER THE OXY AND THE IR AGAIN.SHE IS NOW DOING MORE EDUCATION AND MARKETING IN THE NURSING HOMES AS WELL AS HOSPICE SETTINGS.USED NURSING TIME AS A HOOK
PPLPMDL0080000001	LYNDHURST	OH	44124	11/20/1996	NOT QUITE SURE WHAT TO MKAE OF HIM.GIVE IT SOME REPETITIONS TO SEE IF ANY GROWTH CAN HAPPEN
PPLPMDL0080000001	EUCLID	OH	44119	11/20/1996	SAMPLES/SD 600MG MOST OCMOM DOSE HE RXSD HAD PT ON 1000MG UNI AND WAS GIVING 2 1/2 400MG UNI NOW CAN GIVE 1 600 AND 1 400.THILLED WE HAVE THIS NOW.SET UP LUNCH TO GO OVER NEW INFO.ND TO ADDRESS HIS PREVENTIL AND SEREV SITUATION.USES A LOT OF BOTH.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	11/15/1996	TRYING TO GO OVER THE DATA BROCHURE BUT HE WAS VERY BUSY. THE LONG TERM DATA SHOULD PUSH HIM OVER THE HUMP.ASKED HIM WHAT HE DOES WHEN HE NEEDS 600 MG
PPLPMDL0080000001	MAYFIELD	OH	44124	11/20/1996	DROPPEDD FF LITERATURE FOR DAVE
PPLPMDL0080000001	BAY VILLAGE	OH	44140	11/20/1996	MET WITH MR.DAVID KHOURY AND JANICE LEMMONS....400MG AND 600MG AND THE SPREAD MEETINGS WITH THE CONSULTING PHARMACISTS NEEDED.....
PPLPMDL0080000001	ROCKY RIVER	OH	44116	11/15/1996	FIRST RETURNS ON OXY RESULTS ARE EXCELLENT...BUT SAYS HE IS NOT TOO BIG ON SCHEDS. ...
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/15/1996	VERY ATTENTIVE AND ASKED SEVERAL QUESTIONS.WENT OVER THE DEL SYS AND WHY OXY SHOULD BE THE ONE TO START WITH AND HE WAS COMMITTED BUT HE SAID THAT HE WOULD STILL START AFTER MORPHINE NOT BECAUSE OF POTENCY BUT BECAUSE HE WAS USED TO ASK TO LOOK FOR LESS BREAKTHRU AND SE
PPLPMDL0080000001	WESTLAKE	OH	44145	11/15/1996	CONSIDERS OXY FIRST NOW WHEN PAIN IS MODERATE TO SEVERE.... JUST WISH HE WOULD SEE MORE.....
PPLPMDL0080000001	SOLOH	OH	44139	11/15/1996	WENT OVER DEL SYS AND WHY THIS IS DIFFERENT.ASSUMED IT WAS MSC SO SOME REMINDERS WILL BE NECESSARY.WENT OVER THE LONG TERM DATA FROM THE BROCHURE.OXY SHOULD BE A GREAT CHOICE FOR THIS OFFICE.MADE A LUNCH APPT.
PPLPMDL0080000001	CLEVELAND	OH	44126	11/15/1996	HAS NOT RX'ED OXY AS YET.... DON'T BELIEVE I CAN WAIT ANY LONGER.....
PPLPMDL0080000001	FAIRVIEW PARK	OH	44126	11/15/1996	TOM SAID HE HAD A SCRIPTOR FOR KADIAN....THAT'S WHY HE BOUGHT SENOKOT CONTEST....
PPLPMDL0080000001	CLEVELAND	OH	44119	11/18/1996	DISC KADIAN ISSUE W/HWR.CALLED EDUC AND TOLD HER TO TELL RNS NOT TO ASK FOR IT.NOT ON CONTRACT W/THEM RIGHT NOW. DISCUSSED 2/19/96 SPKR PROGRAM W/DR. FAULKNER.
PPLPMDL0080000001	EUCLID	OH	44132	11/18/1996	SAYS JUST PUT SOMEONE ON OXY /DISC WHEN TO USE IT/IS RESERV- ING FOR SEVERE PAIN.STRESSED EARLY USE.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/21/1996	WENT OVER THE DATA BROCHURE AND THE OA DATA.TRYING TO MAKE HIM FEEL EASY ABOUT INIT.TALKED ABOUT USING 10 TO START WITH.ALSO TALKED ABOUT THEOP LEVELS AND WHEN HE USES.HE SAYS THAT THEOP NOT EFFECT FOR ALL PATIENTS AND I TALKED ABU ATS AND ADDING ON THERPAY.
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/21/1996	CATCHING ON RAPIDLY.NOT MUCH OF A THEOP USER SO WE WENT OVER KARPAL DATA AND BENEFIT OF ADDING ON.SAMPLES HAVE SHOWED UP AND RICH HELP ME PUT UP ON TOP SHELF.INTROED OXY AND COMP TO VIC AND SHOWED DEL SYS.NEED TO GO OVER BENEFITS OF Q12 DOSING
PPLPMDL0080000001	LAKWOOD	OH	44107	11/22/1996	600MG UNI IN SAMPLE STOCK....BUT NO DR CECH HASN'T RX'D THE NEW STRENGTH.....
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	11/18/1996	TRIED TO FIND OUT WHAT THEIR MOVEMENT WAS FOR OXY AND UNI 600.NEED TO BE MORE SERVICE ORIENTED AND FIND WHAT I CAN DO FOIR THEM IN ERMS OF HOME HOSPICE BOOKS MYTHS OF MORPHINE BOOKS AND OTHER WAYS TO HELP HEM PROMOTE THEIR OWN SERVICES
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	11/18/1996	TRYING TO MAKE COMFORTABLE BUT STILL NOT HITTING A NERVE. SCOTT SUGGESTS THAT I TALK ABOUT SPECIFIC PATIENTS AND TALK ABOUT THOSE PAT AND GIVE F/B ON WHY USING OXY WILL BE BETTER FOR HIM AND THE PAT.
PPLPMDL0080000001	TWINSBURG	OH	44087	11/18/1996	TRIED TO GET ROBB TO DO AN INSERVICE AND THEY WILL TRY TO WORK IN AT A LUNCH.KEEP AT HIM
PPLPMDL0080000001	EUCLID	OH	44119	11/18/1996	SAYS GETTINGGREAT RESULTS/LIKES USING W/PATCH ALSO THO-DISC THIS ISSUE AND WHY NOT TO.SHE STILL WILL DO WHAT SHE WANTS. IS MORE HAPPY W/OXY THAN MSC.
PPLPMDL0080000001	EUCLID	OH	44119	11/18/1996	DISC EARLY USE AND TITRATING GUIDELINES AGAIN.SAYS HAS BEEN USING A LOT MORE W/GOOD RESULTS. SAYS DOCS IN AREA USE A LOT OF PATCHES.ND TO FOCUS MORE ON THEM.I AGREED AND SD I TRY TO.
PPLPMDL0080000001	CLEVELAND	OH	44118	11/18/1996	TRY OT GET HIM TALKING ABOUT SPECIFIC PATIENT TYPES AND SHOW HOW OXY CAN BENEFIT HIM AND PAT W RELIABLE Q12 AND LESS INVASIVE NESS
PPLPMDL0080000001	BEDFORD	OH	44146	11/25/1996	TRYING OT SEE WHERE RO AND ORTHO TAKES PLACE.MSOTLY OUTSIDE OF THE HOSPITAL.NEED TO CHECK WITH JUDY TO SEE IF SHE HAS ANY INDLUENCE AND CAN HELP WITH OTHER ANESTH
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/19/1996	WENT OVER THE LEVY ARTICLE AND FOUND THAT HE IS STILL USING A BIT OF METHADONE.NEED TO FIND OUT WHY AND HOW OXY COULD BENEFIT THOSE PATIENTS.
PPLPMDL0080000001	BROOKLYN	OH	44144	11/19/1996	FELLOW W/DR. TABBAAS/PUT SOMEONE ON OXY TODAY.PTS SEEM TO TOLERATE IT WELL AND THEY USE FOR PUMP PTS TOO.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	MET FOR FIRST TIME AT TUMOR CONFERENCE/IS ON P AND T COMM. HELPED GET OXY APPROVED! DIDN'T KNOW A WHOLE LOT ABOUT IT SO I TOLD HIM.HE THOUGHT GREAT IDEA BUT BEING A SURGICAL ONC-THEY USUALLY LEAVE THE PAIN RX TO THE MEDICAL ONC UNLESS NA OR AFTER SURGERY HASN'T USED BUT WILL.
PPLPMDL0080000001	CLEVELAND	OH	44104	11/25/1996	TALKED ABOUT ADDING ON IN THE LITTLE TIME HE GAVE.HE SEEMS LIKE HE IS VBERY MUCH AGAINST THEOP
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	11/19/1996	TRIED TO GET THE ELDERLY PAT THAT WAS HAVBLEON RELAFEN BUT HE PUT HER ON DHC.COST IS AN ISSUE WITH OUT ANY COVERAGE KEEP GOING OVER HOW EASY IT IS TO DOSE OXY.THEY ARE STARTING TO GO THRU SOME UNI SAMPLES AND THE ADD STORY IS STARTING TO HIT HOME
PPLPMDL0080000001	LYNDHURST	OH	44124	11/25/1996	WE HAD ANOTHER GREAT TALK BUT HE CONTINUES TO NON SPECIFIC ABOUT THEOPH'S.AGREGES THAT THEY ARE GREAT TO ADD ON AND DIS IS ONE TO BE TREATED W OTHER AGENTS.MENTIONED COST AND ACCOLATE.WENT OVER KRAFT AND TOLERANCE TO SERE ARTICLES AND ALSO WENT OVER DEL SYS AND WHY UNI IS BEST THEOP.NEED TO GO OVER THE 600MG MORE.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/19/1996	USED THE LEVY REPRINT TO POINT OUT HTE OXY CAN HELP WITH PAIN THRESHHOLDS.HE IS GETTING GOOD RESULTS AND GOOD REPIRITS FROM ROSS AND ALLEN.NEED TO GET HIM TO USE MORE.HE TALKED ABOUT 30-50% PAIN REDUCTION WITH OPIOIDS
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	11/26/1996	NOT MUCH FUN TO TALK TO BECAUSE HE DOES NOT GIVE ALOT OF TIME OR FEEDBACK BUT HE DOES USE.WENT OVER THE 600 DOSE AND THE ATS PIECE.NEED TO GET MORE CONSISTENT AND PERSISTENT
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	SAW AT TUMOR CONFERENCE/HAPPY TI SEE ME.SAYS HAS USED OXY FOR INPT.
PPLPMDL0080000001	VALLEY VIEW	OH	441256261	11/26/1996	GATHERED GENERAL INFORMATION WILL NEED TO MAKE APPTS WITH PHARMACY
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	11/26/1996	TRYING TO SEE IF ANY BODY IN PHARMACY HAS SEEN THOTA LETTER. THEY ARE BEING ACCREDITED SOON SO STAY AWAY FOR A COUPLE OF WEEKS AND THEN FOLLOW UP HARD
PPLPMDL0080000001	CLEVELAND	OH	44122	11/26/1996	WENT OVER THE 600MG AND TALKED ABOUT VALU OF SAMPLING. ALSO WENT OVER THE NEW ATS PIECE AND TALKED ABOUT ADDING ON SOONER TO GET BETTER LUNG FUNCTION.TRIED TO ESTABLISH WHAT THE OTHERS OPIOIDS ARE DOING BY TRYING TO GET STRONGR WHEN THEY SHOULD BE TRYING TO GET LONGER
PPLPMDL0080000001	CLEVELAND	OH	44115	11/19/1996	SAW BRIEFLY AT ST. V'S HOSPITAL/REMIND AND SHWD KADIAN
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	11/19/1996	WENT OVER THE LEVY ARTICLE TO SHOW HOW HE CAN START WITH OXY.HAVE TO BE CAREFUL BECAUSE HE MIGHT CONFUSE W MSC. KEEP GOING AFTER HIS PERC PAT AND TRYING TO GET HIM TO KEEP HIS PAT THAT ARE GOING TO PAIN CLINICS
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	SAW BRIEFLY AT TUMOR CONFERENCE.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	USING MORE OXY THAN ANY OTHER NARC HE SAYS.REALLY LIKES IT. ALL DIFF KINDS OF PAIN.FEELS SAFER RX IT THAN ANYTHING ELSE. SOME PTS AREN'T ON IT VERY LONG-BUT THAT'S OK.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	GREAT DISCUSSION AT TUMOR CONFERENCE.INT IN CONVERSION FROM IV MORPHINE FOR INPT.ALSO WENT OVER DOSING AND TITRATION.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	11/19/1996	VERY FRIENDLY AT TUMOR CONFERENCE SD PTS THAT ARE ON OXY REALLY LIKE IT BETTER THAN ANYTHING ELSE.HAS USED ON AN IN- PT BASIS.
PPLPMDL0080000001	CLEVELAND	OH	44113	11/27/1996	REMINO/HARD OT UNDERSTANDE
PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	THIS IS A GREAT FIND.IT IS ALSO GOOD ACCESS TO MCFADDEN AS WELL.SHE PERCEIVES THEOPHYLLINES PRETTY GENERICALLY AND USES UNI WHEN NOCTUR ISSUES ARRISE.NEED TO GO OVER TIMING AND HIT COMPLIANCE
PPLPMDL0080000001	CLEVELAND	OH	44109	11/27/1996	QAND QD AGAIN.CHRONOTHERAPY IS IMP
PPLPMDL0080000001	E CLEVELAND	OH	44112	11/27/1996	WONDERING WHERE STUFF FOR APPO MISSION IS AND WHEN SHIP IT//. SAYS WILL USE LOTS OF 600MG UNI.
PPLPMDL0080000001	CLEVELAND	OH	44113	11/27/1996	NEED OT GET HIM CONVERTED
PPLPMDL0080000001	CLEVELAND	OH	44128	11/19/1996	IS MOVING OUT BUT SD HAS USED 600 MG ALREADY AND MORE 400 6HAN BEFORE.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/19/1996	WENT OVER LONG TERM DATA AND WHY HE COULD USE OXY.NEED TO COMPARE TO VIC ASD USE LEVY TO SHOW HOW OXY CAN ACTUALLY LOWER THE NEED FOR OPIOID.GAVE PATIENT ED TO TRISH AND SHE SAID THAT SHE WOULD PUT BY HER STATION AND GIVE OUT TO COPD AND ASTHMA PATIENTS.
PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	HE MAY BE GOING TO HARVARD IN THE SPRING.NEED TO MAKE SURE THAT PARTNERS PICK UP HTE SLACK.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	6TH FLOOR WEARN BUILDING IS MUCH BETTER ACCESS.GETTING CONSISTENT WILL BE IMPORTANT
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	SAW AT TUMOR CONFERENCE.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	SAW AT TUMOR CONFERENCE/SAYS HE IS WRITING OXY "RIGHT AND LEFT" (YEA WE'LL SEE) SAYS HOSPITAL HAS IT IN GOOD STOCK NOW.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	USING QUITE A BIT.SAYS COST IS BIG ISSUE/ADDRESSED THIS. DISCUSSED CONVERTING ALL VIC PTS AND T3 PTS.SD HE DOES THAT. HAS NOT USED INPT YET BUT IF NEEDS TO WILL.
PPLPMDL0080000001	CLEVELAND	OH	44109	11/19/1996	SAW BRIEFLY AT TUMOR CONFERENCE.WON'T TALK A LOT UNLESS SHE WANTS TO.
PPLPMDL0080000001	LYNDHURST	OH	44124	11/20/1996	TRYING TO GET HIM TO PUT ON FORM BUT WILL HAVE TO DO ALOT MORE WORK.HE DOES NOT REMEMBER ANYTHING THE WE HAVE DONE IN THE PAST AND GETTING HIM COMFORTABLE IS MOST IMPORT
PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	HE IS A FELLOW AND IS WORKING WITH GILBERT ON THE CLINICS. HE IS ALSO INFLUENTIAL FOR TEACHING AND JOURNAL CLUBS. OFFER SOME OF OUR ARTICLES AND RICHARD MARTIN ARTICLES WILL BE A PLUS



PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	WORKED W CRIT CARE PULM ON 6TH FLOOR WEARN.CONTACTD D. WALLACE AND TRYING TO MAKE APPT WITH ORTHO'S
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	11/20/1996	HE IS NOT UNDERSTANDING OXY AT ALL.NEED TO TRY TO GET A COUPLE MORE MINUTES TO EXPLAIN
PPLPMDL0080000001	CLEVELAND	OH	44113	11/21/1996	HAVE NEVER BEEN ABLE TO SEE THIS GUY IN HIS OFC BUT MET HIM IN O.R. LOUNGE W/DR. SALTZ.VERY INT IN OXY AND DR. SALTZ HELPED ME EXPLAIN IT.USES TYLOX-SD NOW WILL USE OXY!!!!
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/21/1996	WENT OVER COVERAGE AND NURSE GAV INFO ON PATIENT ON 20MG SO WE TALKED ON HOW TO MANAGE
PPLPMDL0080000001	CLEVELAND	OH	44109	11/21/1996	USING LIKE CRAZY-LOVES IT!!TAKING ALL PTS HE GETS ON VIC ETC AND CONVERTS TO OXY.
PPLPMDL0080000001	CLEVELAND	OH	44113	11/21/1996	BIG DISCUSSION ABOUT KADIAN.HAS TRIED ON 2 PTS-TOO SOON TO TELL.WENT OVER EVERYTHING-DIDN'T REALIZE A LOT OF THOSE THINGS.PTS ON OXY DOING GREAT.WROTE 2 RX FOR OXY WHILE I WAS THERE.EXPECTING 125 PEOPLE AT SALTZ' PARTY.
PPLPMDL0080000001	EUCLID	OH	44119	12/2/1996	HAS 2 PTS ON 600 NOW/VERY HAPPY WITH IT.WOPN'T DISCUSS WHY HE USES SO MUCH SERE AND PROV REP.ND TO TRY AND ADDRESS THIS
PPLPMDL0080000001	CLEVELAND	OH	44113	11/21/1996	SAW IN O.R. SD OXY GOING WELL AND EVERYONE IS USING IT. WILL BE AT DR. SALTZ' PARTY.
PPLPMDL0080000001	PARMA	OH	44129	11/21/1996	VERY HESITANT BECAUSE OF WHAT IS HAPPENING WITH LUNDEN TALKED ABOUT PUTTING THE DIAGNOSIS ON THE RX AND NEED TO GO OVER VALU OF LESS TABLETS
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/21/1996	TALKED TO ELAINE ABOUT THE IR AND SENOKOT.SHE TALKED ABOUT THE ONE PATIENT THAT IS ON OXY 20MG.NEED TO FOLLOW UP TOP GET RESULTS WITH THAT PAT AND ALSO NEED TO FIND WHEN THEY WOULD GO TO MSC.NEED TO GET THE IR BUSINESS TO OXY
PPLPMDL0080000001	AKRON	OH	44310	12/2/1996	UNI DOSED ONCE DAY AT NIGHT, COVERED BENEFITS TO PATIENTS SLEEPING THRU NIGHT. INTRODUCED UNI 600 MG. SAID HE USES UNIPHYL MOSTLY 3RD LINE AND DOES HAVE GOOD SUCCESS WITH IT. DETAILED OXY, HE SAID HE WASAT A MEETING WHERE OXYCONTIN WAS DISCUSSED. HASN'T TRIED IT, I THINK HE HAS IT SLOTTED FOR SICKER PATIENTS. NEXT CALL STRESS START WITH, COMPARE TO VIC
PPLPMDL0080000001	CLEVELAND	OH	44104	12/2/1996	WORKING THE INTER MED CLINIC TO GET ACCESS FOR WARREN
PPLPMDL0080000001	LYNDHURST	OH	44124	11/21/1996	HE IS USING HIGHER STRENGTHS ANDHIS COMFORT LEVEL IS ON THE RISE.HE IS PRODUCIMG A LETTER TO REQUEST OXY ON FORM AND HE DID IT RIGHT AFTER WE TALKED.HE IS USING SOME PERC AS BREAKTHRU SO WE ALSO TALKED ABOUT HTE VALU OF OXY IR.HE IS HAVOING SOME TROUBLE WITH ADMINISTRATION.
PPLPMDL0080000001	LYNDHURST	OH	44124	12/2/1996	NEED TO FIND WHY HE STILL HAS RESERVATIONS.HE IS USING ALLOT OF SEREVENT STILL AND UNI SEEMS TO BE THEOPH OF CHOICE
PPLPMDL0080000001	PARMA	OH	44134	11/22/1996	MET WITH SISTER EDWIN AND JACK KARLIN,CONSULTING RPH... MSC IS THE TOP STAR HERE...MADE KNOWN FORTHCOMING PRICE INCREASES...THEY WILL RESPOND BY ADDING INVENTORY.....
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/22/1996	MARY ELLEN IN DR REYNOLDS OFFICE...FINALIZING DR IRICK'S SPEECH...HAS YET TO RECEIVE SPEECH OUTLINE.....
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/22/1996	POTENCY AND DURATION STUDY.....
PPLPMDL0080000001	CLEVELAND	OH	44106	12/3/1996	TRYING TO GET MARGIE TO GET IN STOCK.WILL NEED TO FOLLOW UP TO MAKE SURE IT IS IN AND THEN TELL RODRIG
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	12/3/1996	WORK WITH THE GIRLS TO GET SOME BETTER RAPPORT AND INFO. LEFT KIDNEY AND FILE CARD.
PPLPMDL0080000001	PARMA	OH	44134	11/22/1996	OXY INSERVICE...PRESENT WERE DR G.SARISDAKIS,DR M SARIDAKIS DR MIKE SARIDAKIS.....PRESENTATION WENT VERY WELL..WITH SINCERE INTEREST BY ALL THE DOCTORS...WE MAY GET SOME DOLLARS HERE.....
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	12/3/1996	INSERVICE LUNCH
PPLPMDL0080000001	PARMA	OH	44134	11/22/1996	FIRST CALL...OXY IMPRESSED.....
PPLPMDL0080000001	PARMA	OH	44134	11/22/1996	BAND NEW DOC...IMPRESSED BY OXY....
PPLPMDL0080000001	BEACHWOOD	OH	44122	11/25/1996	TRYING TO COMPARE OXY AND VIC AND IT IS STARTING TO TAKE SHAPE.NEED TO EXPAND ON THE GETTING STRONGER WHEN THEY SHOULD BE GETTING LONGER THEME.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	11/25/1996	TRYING OT GET HIS COLLEAGUES INVOLVED IN HIS CONVERSIONS. THE PROBLEM IS THAT HE SEEMS HAPPY W WHAT THE PAT COME IN WITH AND IS HESITANT.WHILE CATANZARO TALKS ALOT ABOUT HOW IMPORTANT PAIN MANGMT IS
PPLPMDL0080000001	CLEVELAND	OH	44122	11/25/1996	FINDING TROUBLE TO MOTIVATE TO GET TO USE MAY WANT TO BACK O OFF.CHECK PLANTRAK TO SEE IF ANY GROWTH IS POSSIBLE
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	11/25/1996	HIS RECOGNITION IS GETTING SIGNIFICANTLY BETTER.HIS NUMBERS ARE NOT ESCALATING SO IT MIGHT BE WORTH WHILE TO TALK ABOUT SPEC PAT'S AND WHY TO USE OXY.NEED TO GO OVER COVERAGES OF OXY IR AS
PPLPMDL0080000001	LYNDHURST	OH	44124	11/25/1996	TRYING TO TALK ABOUT LEVY AND IMP OF Q12 AND HOW OTHERS ARE TRYING TO GET STRONGER INSTEAD OF LONGER
PPLPMDL0080000001	WARRENSVILLE	OH	44122	11/26/1996	WANTED TO FIND OUT IF OUR TALK LAST WEEK MADE ANY IMPACT AND HE DID START TALKING ABOUT ONE PAT THAT HE HAS STARTED. NOT ALOT OF FEEDBACK BUT THIS WAS A PAT THAT WAS PRETTY VOCAL SO NO NEWS IS GOOD NEWS
PPLPMDL0080000001	CLEVELAND	OH	44106	12/3/1996	WORKED OBGYN.TRYING TO GET OXY GOING IR IN STOCK WILL HELP
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/26/1996	WENT OVER HTE DATA BROCHURE AND IT SEEMED TO HELP.NEED TO GO OVER DOSING AND TALK HIGHER STRENGTHS THAT THOTA AND ALLEN ARE USING
PPLPMDL0080000001	CLEVELAND	OH	44106	12/3/1996	TISH WILL BE BACK NEXT WEEK.2 WEEK VACATION.DROPPED OFF SEN
PPLPMDL0080000001	CLEVELAND	OH	44106	12/4/1996	FOLLOWING UP W MARGIE
PPLPMDL0080000001	CLEVELAND	OH	44106	12/4/1996	DROPPED OFF INDIGANT PAT FORM
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/26/1996	TRYING TO GET AS MUCH BUSINESS BEFORE HE LEAVES
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	11/26/1996	GOING BACK TO MSCONTIN BECAUSE LACK OF EXPERIENCE.TALKED ABOUT DIFFERENCES AND HOW OXY IS EASIER.NEED TO GET TIME AT HURON WHEN HE IS THERE AND HE IS ALSO AT HILLCREST ONE AFTERNOON SO FIND WHEN AND SEE THERE AS WELL
PPLPMDL0080000001	CLEVELAND	OH	44122	11/26/1996	SAW AT THE CLINICAL CONFERENCE.WANTED TO FIND IF HE HAS HAD ANY RECENT EXPERIENCE SO IT WAS A GOOD REMINDER.TALKED ABOUT THE OA DATA. NEED TO SHOW BROCHURE
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	12/4/1996	HE IS ADDING UNI ON AFTER INHALED STEROIDS BUT LAUGHS AT THE DIFFERENCE IN DOSING REGIMENS AND TIMES THAT YOU TAKE. HE HAD AN ACCURATE RATE SO HE PROBABLY USES FREQ.NEED TO FIND WHEN HE ADDS AND IF HE IS GIVING AT NITE
PPLPMDL0080000001	CLEVELAND	OH	44106	12/4/1996	FOLLOWING UP W PROGRAM AND TRYING TO CONTINUE TO SEP THEOPH
PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	TRYING TO TALK ABOUT KADAIN AND USING HIS TALK TO BETTER PLACE OXY
PPLPMDL0080000001	CLEVELAND	OH	44117	11/27/1996	LOVES IT AND IS USING WHENEVER HE CAN
PPLPMDL0080000001	AKRON	OH	44313	12/5/1996	INTODOCED MYSELF. VERY BUSY PRACTICE. TAMMY SAID THAT HE ALSO PRACTICES INTERNAL MED SO NEXT VISIT PROBE FOR POSSIBLE OXY BUSINESS. SAID HE HAS GOOD SUCCESS WITH UNIPHYL BUT WAS NOT OVERLY IMPRESSED. DID REQUEST SAMPLES BE SENT.
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1996	DR NEAL IRICK,"CANCER PAIN /HOSPICE... PRESENATION ..... AUDIANCE OF 60 MD'S...HELD OXY/MSC DISPLAY WELL RECEIVED AS WAS DR IRICK'S SPEECH.....
PPLPMDL0080000001	CLEVELAND	OH	44113	11/27/1996	SAW AT LUTHERAN OFC/USING WHEN HE CAN/TRYING TO GET PTS OFF VIC/NOT ALWAYS EASY.NX-WHAT ABOUT DURA PTS.?
PPLPMDL0080000001	CLEVELAND	OH	44113	11/27/1996	RESERVING FOR CA PTS.SHWD INFO ON NON-CA PAIN-INT BUT STILL CONCERNED.WORRIED OF ONCE GETTING THEM ON NARCS-HARD TO GET OFF.TRIED GOING FOR SHORT-TERM RX.SD WD CONSIDER.
PPLPMDL0080000001	LAKEWOOD	OH	44107	11/27/1996	GOOD DISCUSSION WITH DR OBRRIEN AT DISPLAY...PER OXY AND MSC...OFFERED THAT HE WILL TRY MORE OXY AFTER HEARING OF DR IRICK'S GLOWING SUCCESSES....VERY OPEN,GOOD DISCUSSION.....
PPLPMDL0080000001	AKRON	OH	44333	12/5/1996	QUICK CALL, VERY BUSY. INTRODUCED UNIPHYL 600 MG. HE SAID HE PREFERS THE 400. A PT LEFT WITH ACCOLATE, NEXT VISIT REINFORCE THAT UNIPHYL IS FOR COMBO THERAPY AND CAN BE INITIATED EARLIER. DOES PREFER THE BID DOSING, NEXT VISIT GO OVER THE BENEFITS OF NIGHTTIME DOSING AGAIN.
PPLPMDL0080000001	AKRON	OH	44333	11/27/1996	SCHEDULED APPTS WITH BOTH HIM AND DR. PARISI FOR SECOND WEEK IN JAN. HE WASN'T VERY FRIENDLY BUT SAID HE HAS 1 PT ON OXY, WOULDNT COMMENT ANY FURTHER. DR. PARISI CAME OUT OF A ROO;M AND SAID THAT HE WOULD LIKE ME TO SCH APPT WITH HIM BECAUSE HES GOT 2 PTS. ON OXY AND SAID HE HAD SOME QUES. IT WAS A ROUGH DAY, THESE OFFICES WERE PACKED BEFORE THANKS
PPLPMDL0080000001	CLEVELAND	OH	44106	12/5/1996	TRYING TO BUILD AS MUCH RAPPORT AS FAST AS POSSIBLE.NEED TO GET THE SAMPLES HERE AS FAST AS POSSIBLE
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	SAMPLES
PPLPMDL0080000001	AKRON	OH	44333	11/27/1996	TALKED TO RUSSELL. HE WAS REALLY HAPPY FOR ME THAT I SWITCH CO. HE MADE ME APPT TO TALK TO DR. IN A COUPLE OF WEEK. I GOT TO SAY HI TO DR. PLATT, HE WAS VERY POSITIVE ABOUT OXY SAID HE HAS SEVERAL PTS ON IT AND HE WOULD BE HAPPY TO GIVE ME TIME AT AN APPT. ASKED KIM IF HES USING UNI AND SHE SAID HE DOES A LITTLE BUT NOT AS MUCH AS HE COULD.
PPLPMDL0080000001	CLEVELAND	OH	44112	11/27/1996	ALOT OF WORKCAN BE DONE W THE RESIDENT GROUP REGARDING CHRONO AND UNI USE
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/5/1996	VERY STUCK ON HIMSELF.PROUD OF HTE FACT THAT HE SPEAKS ON ASTHMA.SAIS THAT HE DOES NOT USE THAT MUCH THEOP AND RESERVES IT FOR MORE SEVERE CASES AND MOST OF HIS PAT ARE YOUNGER.AWARE OF ATS AND NHBLI BUT STILL SAVES FOR MORE SEVERE CASES.
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/5/1996	HOSPITAL DISPLAY IS COMING UP AND STILL NEED OT CHECK IN W MAIN PHARMAICST
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/5/1996	HE DOES NOT OFFER MUCH CONVERSATION.TOLD OF HTE 600 DOSE. CONCNETRATE ON YOUNGER MEMBERS OF PROCTICE
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/5/1996	NEED TO GET HERE WHEN TOM IS HERE OT FIND OUT HOW TO DO THE COMPUTER PRINT OUT THING
PPLPMDL0080000001	CLEVELAND	OH	44106	11/27/1996	REMEMBERS ME.HE IS INTERESTED IN GETTING ON THE SPEAKERS BUREAU
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/5/1996	TRYING TO FIND HIS REASONS AND WHNE HE USES THEOPH.
PPLPMDL0080000001	CLEVELAND	OH	44104	12/2/1996	STUDYING UNDER WARREN.MENTIONED HIS DAD.TALKED ABOUTTHE DELS SYS AND WH YIT IS EASIER TO USE OXY
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/5/1996	HE STILL SAYS THAT HE DOES NOT USE BUR ASSI SAYS THAT THEY GO THRU A FAIR SHARE.TALKED ABOUT TIMING AND SEPARATED UNI FROM OTHER THEOP.600 DOSE SHOULD BE OF VALU
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/5/1996	DONT FORGET THEIR POTENTIAL FOR OXY
PPLPMDL0080000001	AKRON	OH	44303	12/2/1996	STRANGE. STILL HASN'T TRIED OXYCONTIN. WOULD NOT REVEAL ANY PRODUCT THAT HE CURRENTLY USES. I PRESENTED OXY AS IF HE HADN'T BEEN DETAILED BEFORE, AND STRESSED DIFF BETWEEN IT AND DILAUDID.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	12/2/1996	REQUESTED SAMPLES OF UNI. ONLY THEO DOSED AT NIGHT WHEN PTS SYMP ARE WORSE. LAS VEGAS FANATIC, LOVES TO TALK AABOUT IT.
PPLPMDL0080000001	CLEVELAND	OH	44125	12/2/1996	TALKED ABOUT USING W HIS SICKLE CELL AND WENT OVER WHY IT IS EASIER
PPLPMDL0080000001	AKRON	OH	44313	12/2/1996	GOT MAD WHEN I WENT OVER TABLETS QUANTITIES SO I PARLAVED THAT INTO ADV FOR OXY.TALKED BOUT HIS CICKLERS NAD PERSISTANCE WILL BE IMPORTANT
PPLPMDL0080000001	AKRON	OH	44313	12/2/1996	ONLY GOT TO SAY HI, ASKED HOW BIAH WAS DOING SO I WAS ABLE TO TELL HIM I SWITCHED CO. AND QUICKLY TOLD HIM PRODUCT LINE. SAID HE HAS 1 PT. ON OXY AND IS DOING WELL. I SCHED APPT IN JAN. GROW BUSINESS FROM COMBOS.
PPLPMDL0080000001	SOLOIN	OH	44139	12/6/1996	GIVE IT A COUPLD OF TRIES TO SEE IF HE RESPINDS TO THE LIT
PPLPMDL0080000001	CUYAHOGA FLS	OH	44221	12/6/1996	HE IS VERY TECHNICAL ORIENTED.NEED TO GET THE CONVERSATION AWAY FROM THE WHOM HE HAS ON THE PRODUCT AND MORE ON WHEN HE USES
PPLPMDL0080000001	EUCLID	OH	44119	12/2/1996	REMIND/TOO BUSY
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/6/1996	SAYS GETTING GOOD RESULTS W/UNI 600.HAS CONVERTED A FEW PTS MAINLY FROM UNI!!GOOD USER.LIKES TO TRY SHOOTING FOR LOWER DOSES AND UNI BET ONE 60 DO THIS WITH.OXY-WENT OVER BEN AGAIN.NO USE YET.TRIED TO TARGET PTS-NO ONE REALLY BUT WILL KEEP IN MIND.

PPLPMDL0080000001	OLON	OH	44139	12/6/1996	NEW PHARM.COME BACK WHEN AL IS THERE
PPLPMDL0080000001	CLEVELAND	OH	44104	12/2/1996	TRYING TO EASE HIS FEARS BY COMPARING TO T3.WENT OVER THE LEVY DATA AND HOW GIVING OXY CAN PROVIDE A BETTER NITE SLEEP
PPLPMDL0080000001	CLEVELAND	OH	44132	12/2/1996	SAYS PUT ANOTHER PT ON OXY/STILL SHY ABOUT GOING TO LA RIGHT AWAY.REALLY LIKES DARV!!
PPLPMDL0080000001	CLEVELAND	OH	44104	12/2/1996	SAW IN THE INTERNAL MED CLINIC.NOT QUITE SURE WHAT HIS OBJECTIONS ARE BUT WENT OVER THE COVERAGE AND VALU OF Q12 DOSING.HE IS STUCK ON SINGLE PAT HE HAS TRIED.WILL NEED TO GET FOR OTHER PAT'S
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	12/3/1996	TRIED TO GET HIM TALKING ABOUT HOW HE USES METH AND IT IS SOMETHING THAT HE USES WHEN HE RUNS OUT OF OTHERS.HE DID MENTION THAT WHEN HE GETS TO REAL HIGH DOSES HE MAY CHANGE TO KEEP PAT'S FROM WIGGING OUT.GOT HIM TO DAW A SCRIPT FOR MSC
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/3/1996	PUT SOMEONE ON OXY TODAY W/ASYMMETRIC DOSING. 20 IN AM AND 10 AT NIGHT.DOING LUNCH ON FRIDAY
PPLPMDL0080000001	AKRON	OH	44304	12/3/1996	GREAT INTRO OXY CALL. SAID HE HASN'T TRIED IT YET BUT AGREED THAT VICO AND PERCOCET CAUSE A PROBLEM WITH ACET TOX. COMM TO TRYING IT. FOLLOW UP AND TRY TO GET HIM TO TALK ABOUT PARTICL PTS NEXT TIME. I GET THE FEELING THAT HE IS HESITANT ABOUT SCHEDULED DRUGS.
PPLPMDL0080000001	AKRON	OH	44319	12/9/1996	SAID HE DOESN'T USE QD THEOP. WASN'T INTERESTED IN SAMPLES. I STARTED TO PROBE FOR REASONS WHY HE DOESN'T USE QD INSTEAD OF BID FOR PATIENT CONVENIENCE AND HE SAID HE WAS TOO BUSY TO TALK. SCHEDULED APPT IN MARCH. COME PREPARED. BRING CLINICALS HE IS VERY INFORMATION ORIENTED.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/3/1996	CONFIRMED EVERYTHING FOR PARTY TOM'W/SD HAS PUT SEVERAL PTS ON OXY TODAY.
PPLPMDL0080000001	GATES MILLS	OH	44040	12/3/1996	SAYS JUST PUT SOMEONE ON IT TODAY
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/9/1996	600MG UNI STAFF INSERVICE LUNCHEON....VERY VERY GOOD....
PPLPMDL0080000001	CLEVELAND	OH	44195	12/3/1996	GOOD CALL/DISCUSSED USING OXY RIGHT AWAY INSTEAD OD PERC. SD WD DEF TRY-NEVER DID BEFORE/ALWAYS USED AFTER PERC.
PPLPMDL0080000001	AKRON	OH	44304	12/3/1996	INTRODUCED MYSELF, SAID OXY IS GOING VERY WELL. DR.S USING ALL STRENGTHS. VERY BUSY, WANTED ME TO LEAVE ED MATERIALS NEXT VISIT.
PPLPMDL0080000001	CLEVELAND	OH	44106	12/3/1996	FINALLY USED OXY BUT BITCHED BECAUSE HE COULD NOT FIND IR.PAT WAS CONVERTED TO OXY FROM MSC FROM PAIN SERVICE.HE SAIS HTAT FORM AND COVERAGES SHOULD HELP
PPLPMDL0080000001	CLEVELAND	OH	44106	12/3/1996	HE SAID THAT NOW THAT IT IS ON FORMULARY IT WILL BE EASIER TO USE.THEY HAD A PAT THAT THE PAIN SERVICE CONVERTED TO OXY BUT COULD NOT FIND IR.WENT TO BOLWELL TO TALK TO MARGIE HE LIKES PERC SO I TALKED ABOUT LEVY AND THRESHOLD LEVELS
PPLPMDL0080000001	CLEVELAND	OH	44195	12/3/1996	MET AND DISCUSSED HIS BACKGROUND ETC.NEUROLOGIST AND WANTED TO DO MORE PAIN.MOST EXPERIENCE W/OXY HAS BEEN W/NON CA PAIN
PPLPMDL0080000001	AKRON	OH	44304	12/3/1996	INTRODUCED MYSELF, VERY NICE. DISCUSSED PROGRAM HE IS SPEAK AT IN JAN. FOR PHARM TECHS. FOLLOW UP WITH SLIDES. NURSES SAY OXY IS GOING WELL ONLY A COUPLE PTS. NOT TOLERATED IT.
PPLPMDL0080000001	STOW	OH	44224	12/3/1996	HE SAID THAT HE IS FAMILIAR W OXY FORM HOSPCICE. NOT SURE WHY HE DOES NOT USE UNI.NEED TO ASK
PPLPMDL0080000001	CLEVELAND	OH	44113	12/4/1996	TAKING OVER ALL SLIDSZ PTS AND CONT W/OXY AND JUST PUT NEW PT TODAY ON IT
PPLPMDL0080000001	CLEVELAND	OH	44113	12/4/1996	REMOND
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/9/1996	HAS PTS ON 1 AND ONE HALF.. SEES 600MG AS A REAL PLUS....
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/9/1996	TRYING TO FIND WHY HE USES BID THEOP AND HE TALKED ABOUT FAST METABOLIZERS.HE ALSO MENTIONED THAT HE HAS TO USE SOMETIMES TID SO TRY TO GET THAT TO BID UNI
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	12/9/1996	TRIED TO OFFER NHLBI GUIDELINES FOR THE OFFICE BUT HE WAS NOT INTERESTED. TRYING TO FIND SOME LITERATURE THAT WILL MAKE AN IMPACT.TRY TO GET TO ADD ON
PPLPMDL0080000001	GARFIELD	OH	44125	12/4/1996	HAD AN INTERESTING CONVERSATION ABOUT TECHNOLOGY AND SHOWED HOW TECHNOLOGIES ARE SOMETIMES GOOD AS IN DEL SYS
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/9/1996	NEW PROCEDURE AT THE OFFICE.IF THIS CONTINUES IT MAY NOT BE WORTH THE EFFORT
PPLPMDL0080000001	CLEVELAND	OH	44106	12/4/1996	STILL VERY MUCH INVOLVED W THE SERVICE AND NOT DOING MUCH PAIN MGT YET
PPLPMDL0080000001	CLEVELAND	OH	44106	12/4/1996	THEY HAD A PAT THAT WAS TAKING OXY 40 MG Q12 FOR CA PELVIC PAIN AND THEY GAVE HER A BLOCK NAD THEN HAD TO PUT THE PAT ON A NARCAN DRIP SUPPOSEDLY FOR RES DEP.NEED TO FOLLOW UP W ROSENBERG TO GET ADDIT DETAILS
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	ONC LUNCH/DISC USING MORE OXY AND KADIAN
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	ONC LUNCH/THANKED HER FOR HER SUPPORT THIS YEAR/DISC BENEFIS OF OXY AGAIN
PPLPMDL0080000001	CLEVELAND	OH	44113	12/10/1996	SAMPLES.
PPLPMDL0080000001	AKRON	OH	44304	12/5/1996	MET DR. QUICKLY, KAREN INTRODUCED ME-SHE'S VERY NICE. I SCHEDULED INSERVICE IN JAN. 4 DOCS TOTAL INCLUDING HEATER, SHE'S INTERNAL MEDICINE.
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/10/1996	TRYIGN TO GET WARREN TO STOCK THE IR FOR THOTA
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/10/1996	OXY IS ON FORM.NEED TO GET THE IR IN HERE AS WELL
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	QUICK REMIND IN HALL
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	SAYS BEST DRUG FOR PAIN OUT THERE.TAKING EVERYONE OFF PRE- VIOUS DRUG AND PUTTING ON OIXY
PPLPMDL0080000001	CLEVELAND	OH	44113	12/10/1996	STILL HAD SAMPLES.REMIND OF 600/MAY BE CLOSING THIS OFC
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/5/1996	ONC LUNCH/DISC OXY AND ITS EARLY USE SD WD CONSIDER MORE
PPLPMDL0080000001	OLON	OH	44139	12/10/1996	TRYIGN TO FIND AL
PPLPMDL0080000001	OLON	OH	44139	12/10/1996	LEAVING SENOKOT DOING SOME GOOD.
PPLPMDL0080000001	FAIRLAWN	OH	44333	12/5/1996	REQUESTED TRILISATE SAMPLES, FOLLOW UP. SAID HE GOES IN SPURTS IN USING OXY, HAVE HAD SOME BAD NAUSEA AND VOMITING LATELY. WORRIED ABOUT TOLERANCE WITH OXY, SAID ITS ALL NARCOTICS NOT JUST OURS, CONCERNED WITH HOW MUCH TRILISATE JES USING. SAID HIS FRIEND USES IT ALOT AND CONVINCED HIM TO TRY IT AND HAVING GREAT SUCCESS.
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	REALLY DOING WELL W/IT.WROTE 2 RX TODAY
PPLPMDL0080000001	CLEVELAND	OH	44114	12/10/1996	REMIND/SAMPLE.TRIED TO EXPLAIN TO HIM ABOUT MIXING TOO MANY NARCS.NO TIME.
PPLPMDL0080000001	CLEVELAND	OH	44109	12/5/1996	ADMITTED THAT SHE DOESN'T LIKE TO GO TO LA RIGHT AWAY!DISC THIS AND HOW OXY COULD BENEFIT.COMMITTED TO CONVERTING MORE PERC PTS AND STARTING SOONER TO OXY
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/10/1996	TRYIGN TO MAKE SURE THAT ALL OFFICES ARE SERVICED.
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	12/5/1996	WENT OVER THE FORM BINDER AND COMPARED THE LONG TERM DATA AND OA STUDIES.ASKED TO POUT ON FORM AT MT SINAI AND HE SAID THAT IF I GET HIM THE PAPERS HE WOULD SIGN
PPLPMDL0080000001	AKRON	OH	44310	12/5/1996	STILL HASN'T REALLY USED IT MUCH. HE SAID THAT HE DOESN'T REALLY THINK THAT IT WORKS. I ASKED IF HE TITRATES HIGH ENOUGH AND SAID YES. HIGH DURAGESIC BUT SAID THAT HE USES IT ONLY FOR PT THAT DON'T SWALLOW BUT I DOUBT IT. NEXT VISIT SHOW TOLERANCE STUDY TO HELP REINFORCE TITRATING TO EFFECT.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	12/6/1996	DID LUNCH.HAS PUT SEVERAL PTS ON OXY LATELY.LIKES ASYMMETRIC DOSING.BUT AT LEAT HE'S NOT USING IT QD ANYMORE.TOUGH ONE.
PPLPMDL0080000001	OLON	OH	44139	12/6/1996	FOLLOWING UP W DEL AND TRYING TOAMKE MORE COMFORTABLE USING TRYING TO SEE IF HE IS INIT OR IF THESE ARE ALL MUEH'S PAT'S
PPLPMDL0080000001	CLEVELAND	OH	44122	12/6/1996	GOING AFTER HIS VIC BUSINESS BY TRYING TO TALK ABOUT HOW THEY ARE TRYING TO GET STRONGER BUT THEY ARE MISSING THE BOAT BY NOT LASTING LONG ENOUGH
PPLPMDL0080000001	BARBERTON	OH	44203	12/6/1996	SCHEDULED APPT. THERESA GOT ME BACK TO SAY HELLO AND TELL HIM WHAT PRODUCTS I NOW PROMOTE. SAID HE HAS A COUPLE PTS ON OXY BUT WALKED AWAY AFTER THAT.
PPLPMDL0080000001	EUCLID	OH	44119	12/11/1996	BAD MOOD TODAY.WANTED TO KNOW DIFF IN PROCE W/UNI 600 AND UNIDUR.SAYS "PROBABLY HAS USED IT ON SOMEBODY"
PPLPMDL0080000001	CLEVELAND	OH	44132	12/6/1996	F/U.HAS BEEN USING MORE HE SAYS.TRIED TOTARGET DARV PT.SD WD THINK ABOUT IT.FEELS SAFE W/DARV FIRST.
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	12/6/1996	DID LUNCH.GETTING BETTER RESPONSE THAN DR. BARRETT.WHY? USING CORRECTLY!!DISC LAST TIME CONVERTING VIC PTS RIGHT AWAYQ INSTEAD OF WAITING.SD HE HAS BEEN DOING THIS AND SO FAR PRETTY GOOD. REINFORCED THIS AGAIN
PPLPMDL0080000001	AKRON	OH	44319	12/9/1996	SAID HE HAS A COUPLE OF PTS. ON OXY. SAID HE IS SATISFIED WITH IT, BUT STILL PREFERS TO GO TO VIC OR PERCOCET. VERY BUSY SO I SCHEDULED LUNCH FOR EARLY JAN. STRESS LESS ABUSE POTENTIAL, LEE ANN SAID THAT IS HIS HOT BUTTON. HE THINKS THAT ALOT OF HIS PTS. GIVE HIM THE RUN AROUND ABOUT PAIN SO SHOW LESS ABUSE WITH OXY. TREATING MOSTLY BACK PAIN.
PPLPMDL0080000001	AKRON	OH	44313	12/9/1996	<b>USES ALMOST ALL VICODIN AND PERCOCET. TOUGH DOC. THINKS THAT OXY IS TOO STRONG. WENT THROUGH PI COMPLETELY AND STRESSED FLAT BLOOD LEVEL AND BIPHASIC ABSORPTION AND THEREFORE HAS LESS ABUSE POTENTIAL. HE SAID THAT CLINIC IS GOING TO BE DOING A STUDY FOR OXY. THIS COULD BE BIG BUSINESS FOR ME. I CLOSED HIM ON START DOSE AND HE COMMITTED TO TRYING.</b>
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	12/9/1996	HAS NOT USED OXY...BRIEF AND INCOMPLETE...WILL TRY ANOTHER MONDAY....
PPLPMDL0080000001	AKRON	OH	44313	12/9/1996	DOESN'T USE ANYTHING STRONGER THAT DEMEROL, VICODIN. SHOWED PI FOR DRUG ABUSE AND REFERRED BACK TO THE BIPHASIC ABSORPT. HE SAID THAT HE COULD SEE USING OXY INA ELDERLY PT. BECAUSE OF THE TOX ISSUE AND BETTER COMPLIANCE. CLOSED ON THAT PT.J ENTIRE PRACTICE NEEDS CONVINCING THAT OXY IS SAFE TO USE.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	12/12/1996	LEAVING LITERATURE AND SAMPLES
PPLPMDL0080000001	OAKWOOD VILLAGE	OH	44146	12/9/1996	HAVING A HARD TIME REMEMBERING OXY SO WE WENT OVER BENEFITS VS USING VIC.HE DID MENTION THE PATCHES AND FADING LEVLES BUT I DID NOTPICK UP ON IT.INTROED UNI AND NEWER LITERATURE LAUGHED ABOUT CHRONOTHERAPEUTICS.
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/9/1996	WENT OVER THE DEL SYS AND WHY OXY IS EASIER TO USE THAN VIC.SCOTT SAIS THAT I NEED TO GET MORE SPECIFIC AND NOT TO FORGET TO BENEFIT LIKE CRAZY.NEED TO FINISH THE COMPARI WIHT ONSET AND SE
PPLPMDL0080000001	EUCLID	OH	44132	12/9/1996	QUICK REMIND THRU WINDOW HAS MANY NURSING HOME PTS ON DUA.
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/9/1996	WEDNESDAY 8AM OXY BREAKFAST INSERVICE... JEAN WOLK. CLINICAL SPECIALIST....
PPLPMDL0080000001	INDEPENDENCE	OH	44131	12/9/1996	SAW AT THE WINDOW.THANKED HIM FOR USING 600 UNI AND TOLD HIM OF LONG TERM DATA.NEED TO GO OVER DATA BROCHURE
PPLPMDL0080000001	CLEVELAND HTS	OH	44121	12/9/1996	WENT OVER THE SEN AND HE WAS UNAWARE OF ALOT OF ITS ACTIONS LIKE HE IDEA OF HTE CLINICALS SO GO OVER THE DETAILS AND SHOW THE AID.KEEP AFTER THE CHILDRENS SYRUP AND GETTING INFO ABOUT UH.SEEES GILBERTS STUFF
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/9/1996	DISCUSSED DR IRICK'S SPEACH LAST WEEK... FOUND HIM A MOST INTERESTING SPEAKER.....
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/9/1996	USING COMBOS...WILL TRY OXY...NO MSC....
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/12/1996	HAPPY WITH UNI. INTRODUCED 600 MG. NOT INTERESTED, TRIED TO UNCOVER WHY, BUT DIFFICULT TO UNDERSTAND. WANTED 400 SAMPLES NEXT VISIT, POSSIBLY ASK IF SHE THINKS 600 IS TO HIGH FOR THEOP. MAYBE WORRIED ABOUT INSOMNIA?
PPLPMDL0080000001	FAIRLAWN	OH	44312	12/9/1996	DR. USES ALL NSAIDS. SAYS NOT COMFORTABLE USING ANY C11 OR 111. SAYS IF PT. IS NOT COMPLETLY PAIN FREE HE TRIES TO EITHER SOLVE THE PROBLEM SURGICALLY OR REFERS TO PAIN CLINIC. TRIED TO CONVINC THAT HE CAN MANAGE THESE PTS. HIMSELF WITH OXY. PROVED WHY ABUSE POTENTIAL IS LOW AND CLOSED ON A PARTICULAR ELDERLY PT. REINFORCE SAFETY.
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/9/1996	MET WITH MEREDITH ZSCHOKKE,DIECTOR, OXY INSERVICE IN JAN...
PPLPMDL0080000001	AKRON	OH	44313	12/9/1996	CONCERNED WITH C11. SHOWED PI FOR DRUG ABUSE AND DEPENDENCY. TRIED TO COMPARE ALWAYS WITH PERCOCET AND TYLENOL SO HE'D BE COMFORTABLE WITH OXYCODONE. GOING TO TAKE SOME WORK.

PPLPMDL0080000001	WARRENSVILLE	OH	44122	12/12/1996	FOLLOWED WITH ELAINE.SIAD THE OXY PAT HAD A HARD TIME FINDIG OXY EVEN IN THE BEACHWOOD STORE.NEED TO GE A LOCAL LIST
PPLPMDL0080000001	EUCLID	OH	44132	12/9/1996	SAYS IS USING RIGHT AWAY ON NEW PTS AND SO FAR SO GOOD. NOT SURE I BELIEVE HIM.SAYS HAS PT ON 20 Q12H.BIG DEAL. DISCUSSED TAKIN G PTS RIGHT AWAY FROM DARV TO OXY.SD MAY DO THAT.GOOD CALL.SAYS WILL USE MORE.
PPLPMDL0080000001	CLEVELAND	OH	44113	12/9/1996	JUST PUT PT TODAY ON 40 Q12H.SAYS IT SOMETIMES DOESN'T WORK Q12H.THEY GET REALLY TOUGH PTS.MOST PTS TOLERATE IT VERY WELL AFTER 1ST WK.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/13/1996	HIS USE IS GOOD.THE 600 MG WILL HELP.TALKED ABOUT THE ADVANTAGES OF THEOP AND ANTI IMFLAMM DATA.COMPARED THE DEL SYS TO MSC AND WHY YOU CAN GIVE IT AT NITE EVEN THE BIG DOSE
PPLPMDL0080000001	CLEVELAND	OH	44115	12/10/1996	SAW BRIEFLY AT HOSPITAL.HASN'T USED AS MUCH LATELY.GOING BACK TO OLD HABITS.SD NO ONE NDS IT!WENT OVER BENEFITS AGAIN.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	12/10/1996	HE TALKED ABOUT THE PAT THAT HE HAD STARTED YESTERDAY.COST WAS AN ISSUE SO GO OVER THAT IN MORE DETAIL.LIKED THE IDEA OF BEINDEED.CHECK FIRST RX
PPLPMDL0080000001	CLEVELAND	OH	44112	12/10/1996	TALKED WITH JULIE.THEY HAVE ONC CLINIC ON MON AND THUR. MON, PARK AND PRICE ROTATE WITH THUR BEING COVERED BY ABRASKIA.
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	INSERVED FELLOWS AND STAFF OF PAIN MGMT
PPLPMDL0080000001	CLEVELAND	OH	44122	12/10/1996	NOT MAKING ANY HEADWAY WITH HIS REHAB PAT.NEED TO FIND A WAY TO INCORPORATE HIS PRACTICE AND STILL GET TO THE BEN OF OZY
PPLPMDL0080000001	STOW	OH	44224	12/13/1996	TONY WAS EXTREMELY BUSY.GO BACK IN NEXT WEEK TRY TO SEE WHAT HE CAN DO WITH THE SEN
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/10/1996	USED THE SEN REGIMEN TO GET A THANKYOU FOR USING THE OXY.SHT SHE IS STILL NOT USING EARLY.HOPEFULLY HER VOLUME WILL GET HER TRY SOONER
PPLPMDL0080000001	CLEVELAND	OH	44113	12/10/1996	REALLY IS RESERVING FOR CA PTS.DISC ISSUE AND WHY TO USE ON NON-CA AS WELL.SD WD CONSIDER.
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	GOT APPT/SHWD UNI BRIEFLY
PPLPMDL0080000001	OLON	OH	44139	12/10/1996	TRYING TO GO OVER THE LEVY DATA ABOUT LOWERING THRESHOLDS.
PPLPMDL0080000001	AKRON	OH	44304	12/10/1996	GAVE HIM SLIDES FOR LECTURE. ASKED ABOUT PAPERWORK FOR HONORARIUM, FOLLOW UP WITH DETAILS ABOUT PROGRAM. OXY GOING VERY WELL, STILL USING COMBOS ALOT THOUGH. NURSES SAID THEY HAVEN'T TRIED KADIAN YET.
PPLPMDL0080000001	LYNDHURST	OH	44124	12/10/1996	GREAT FOLLOW UP.OXY IS ON FORMULARY.HE TALKED ABOUT CONVERTIG HIS PAT THAT WAS OPN PERC FOR BREAKTHRU TO IR AND IT WAS WORKING FINE.HAD SOME DIFFICULTY IN FINDING BUT DID NOT DETER.PAT IS ON 80MG Q12
PPLPMDL0080000001	FAIRLAWN	OH	44333	12/11/1996	<b>INTRODUCED OXY. SAID HE HAS PTS ON AND SEEMS VERY SATISFIED. I DON'T KNOW HOW MUCH POTENTIAL. ALTHOUGH ALL THE DOCS PROBABLY ADD UP. HE DOESN SEEM TO PLACE OXY FOR SEVERE PAIN, THINKS ITS STRONGER THAT VICODIN. I EXPLAINED THAT ALTHOUGH DIFFERENCE SCHED. OXY IS A BETTER AND SAFER CHOICE DUE TO TOXICITY AND LESS ABUSE.</b>
PPLPMDL0080000001	SHAKER HEIGHTS	OH	44122	12/13/1996	MARTY WAS JOKING ABOUT THE STREET VALU OF OXY.ASKED IF HE WOULD PUT IN THE IR
PPLPMDL0080000001	MAPLE HTS	OH	44137	12/13/1996	NICE TALK.TALKED ABOUT ANTI INF AND LUEKETRINES AND HE BROUGHT UP ACCOLATE.REFERRED TO THE NOCTURNAL DATA EVEN IN HTE COPD PATIENT.SHOWED THE ATS PIECE AND WHY ADDING ON UNI COULD BE A SAVINGS TO HTE PAT
PPLPMDL0080000001	CLEVELAND	OH	44122	12/11/1996	TALKED TO HIM AND TWO RESIDENTS WORKING WITH HIM.THEY BOTH THOUGHT THAT OPIOIDS ARE BAD.HE IS VERY PLEASANT BUT I STILL CAN NOT GET HIM TO COMMIT.HE AGREES WITH THE FEATURES BUT NEED TO GET STRONGER BENEFITS
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	12/11/1996	THE UNI IS STARTING TO GO PRETTY GOOD.NEED TO FIND PLANTRK DATA TO SEE WHICH DOC IS USING AND HOW TO PROCEED.USING UH PAIN CNETER TO TRY TO GET SOME OXY RX'S
PPLPMDL0080000001	CLEVELAND	OH	44106	12/13/1996	TRYING TO GET TO MED ED AND USING PHYLLIS TO TRY TO GET SOME PROGRAMS GOING
PPLPMDL0080000001	CLEVELAND	OH	44106	12/11/1996	CALLING ON HIM IS NOT GOING TO CHANGE ANYTHING.HE DOES NOT ADMIT TO USING AN YOF THESE KINDS OF MEDS.
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	GOT APPT SHOWD UNI BRIEFLY
PPLPMDL0080000001	TALLMADGE	OH	44278	12/13/1996	DOESN'T USE QD THEOP, SAYS HE DOESN'T BELIEVE CONSISTENT BLOOD LEVELS POSSIBLE WITH QD DOSE. DISCUSSED HOW UNI WORKS AND HE AGREED THAT SYMPTOMS ARE WORSE AT NIGHT. THIS IS GOING TO TAKE TIME. FOLLOWUP WITH MORE PROOF ABOUT SERUM LEVELS. TREATS LOW BACK PAIN, ALSO USES C111 FOR SEVERE SINUS PAIN.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/11/1996	HE IS USIN THE UNI BUT STILL LACKS OXY USE VERY BUSY OS I BRIEFLY WENT OVER DATA BROCHURE AND NON MAUG LONG TERM USE
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/11/1996	ONCLOGXGY FLOOR INSERVICE. .DONUTS AND COFFEE...STRONG INTEREST IN OXY....MANY WONDERED IT WAS NOT AVAILABLE AND USED...WHY...WHY...THE ANSWER IS DR OBRIEN,WHO MAY BE CLOSER TO ACTING....
PPLPMDL0080000001	LAKEWOOD	OH	44107	12/11/1996	GOOD DISCUSSION WITH DR OBRIEN PER OXY AND MSC...MADE SOME GOOD POINTS,AND ALONG WITH JEAN WOLK,CLINICAL SPECIALIST, WE MAY HAVE MOVED HIM CLOSER TO OXY.....
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/11/1996	TRYIGN TO SEE WHY HE IS NOT USING MORE FOR PERC AND IT SEEMS THAT PAT THAT HE HAS HAD ON ARE STAYING ON AND CALLING IN IS A BENEFIT FOR HIS C3.NEED TO USE LEVY THRESHOLD DATA AND STRONGER VS LONGER ARGUMENT
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	12/11/1996	SAID THAT HE HAS BEEN DOING A LITTLE COMPARISON ON HIS OWN.L TALKED ABOUT TEN PAT'S THAT HE HAS PUT ON OXY.THESE PAT'S ARE COMING FROM A VARIABLE OF OTHER DRUGS.FOLLOW UP TO SEE RESULTS AND CHECK FIRST RX
PPLPMDL0080000001	AKRON	OH	44319	12/11/1996	DETAILED OXY, NOT QUITE AS HIGH POTENTIAL AS PFEIFFER BUT DID SAY SHE HAS SEVERAL PTS. ON PERCOCET OR VICODIN. EXPLAINED LOWER ABUSE POTENTIAL, SAME CLASS AS PERC. AND NO CEILING WITHOUT ACET.
PPLPMDL0080000001	CLEVELAND	OH	44119	12/12/1996	SAID SHE WOULD TRY IT. SCHEDULED LUNCH WITH BOTH DRs.
PPLPMDL0080000001	CLEVELAND	OH	44119	12/12/1996	WORKING ON PROGRAM IS GETTING A LOT OF OXY IR NOW INSTEAD OF ROXI.SAYS WHATEVER HYTREE SENDS IS FINE.DISCUSSED REBATE SITUATION.WANTS ALL NURSES TO BE AWARE THAT THEY MUST USE PF PRODUCTS.
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	12/12/1996	USNG MORE AND MORE OXY BUT STILL FAVORING SUBLINGUAL MORPH.NO KADIAN
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/12/1996	AT WINDOW WHEN I WAS SCHEDULING APPT. TOLD HIM I WAS PROMOTING OXYCONTIN SAID HE WASN'T FAMILIAR WITH IT. ASKED WHAT HE USES TO TREAT PTS IN PAIN AND HE SAID MOSTLY PERCOCET.
PPLPMDL0080000001	CLEVELAND	OH	44117	12/12/1996	NEED TO GET HIM TO CALL AND REQUEST OXY IR IN THE PHARMACY. HE HAS PUT A PAT ON OXY BUT HTE PAT HAD A HARD TIME FINDING AND I DISCUSSED THIS WITH ELAINE.SHE WOULD LIKE A STOCKING LIST.MAY WANT TO GET HER A LOCAL STORE CLOSE BY
PPLPMDL0080000001	CLEVELAND	OH	44117	12/12/1996	IS STILL USING QUITE A BIT/MOSTLY SHORT-TERM RX BUT MANY OF THEM.TRIES TO GET EVERYONE OFF C3 WHEN THEY COME IN.SOME STILL SAY IT DOESN'T WORK BUT TRIES TO KEEP THEM ON IT ANY- WAYS FOR 1 WK OR SO.GOOD GUY
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/12/1996	TRYING TO SEE IF THEY WILL STOCK
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/12/1996	SAID HE USES VICODIN FOR PAIN AFTER SURGERY MOSTLY. HAD PTS WAITING, ASKED IF HE HAS EVER USED OXYCONTINAND HE SAID YES HES TRIED IT AND HAD GOOD SUCCESS, HE'S SLOTTING IT FOR HIS PTS IN SEVERE PAIN. THERE IS ALOT OF POTENTIAL HERE TO PICK UP HIS PTS. HE'S PUTTING ON VIC OR PERC, NEXT TIME SHOW PI FOR ADDICTION, POST OP STUDY AND REVIEW DOSING AGAI.
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/12/1996	HE HAD SOME VERY NICE THINGS TO SAY.HE HAS PUT SEVERAL PAT ON OXY AND COMMENTED ON THE LONGER DURATION.WILL HAVE TO FOLLOW UP TO SEE WHAT KIND OF BREAKTHRU DIFFERENCES HE IS SEEING.HE IS ALSO SHOWING UP ON FIRST RX.NEED TO GO OVER DOSING
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1996	STILL NOT MIGRATING TO OXY BUT HE IS BEGINNING TO KNOW ME AND UNDERSTAND.TRYING TO USE THE COMPARISON TO MSC APPROACH AND IT SEEMS TO BREAK DOWN SOME BARRIERS.NEED TO GO FURTHER
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	12/16/1996	BIG UNI BOOSTER...REAL BIG....
PPLPMDL0080000001	CLEVELAND	OH	44122	12/12/1996	NOT MUCH OF A TARGET
PPLPMDL0080000001	CLEVELAND	OH	44106	12/12/1996	TALKED TO NINA ABOUT IR AND SHE GAVE ME WRONG INFO THE LAST TIME WE SPOKE.EVEN THE IR NEEDS A FORMAL REQUEST.JUST BECAUSE OF THE COVERAGE, THERE WILL BE NO AUTO CHANGE
PPLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	12/16/1996	600MG....
PPLPMDL0080000001	TWINSBURG	OH	44087	12/12/1996	STILL WORKING ON A PROGRAM WIHT ROB.THEY ARE USING CONSISTEN BUT NOT IN LARGE QUANTITIES YET
PPLPMDL0080000001	AKRON	OH	44333	12/16/1996	USES ALOT OF SEREVENT, TRIED TO SHOW HOW UNI CAN ADD TO THE BENEFITS OF BETA. TALKED ABOUT THE ANTI INFL. BENIFITS OF UNI.
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/12/1996	INTRODUCED MYSELF. SAID HE HASN'T HAD A REP IN A LONG TIME. INTRODUCED OXY WITHA ONE LINER. SAID IT WAS A BAD TIME BUT WAS INTERESTED IN HEARING ABOUT IT. USES ALOT OF COMBO.
PPLPMDL0080000001	PARMA	OH	44129	12/17/1996	ALREADY ON 600MG....
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	12/12/1996	NOW IS THE TIME THAT I WILL FIND OUT IF HE IS BLOWING SMOKE ABOUT OXY BEING ON FORM.ALSO TRYING TO SET UP A LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44195	12/17/1996	GREAT CALL! NEVER REALLY USED MUCH UNI BUT VERY INT AND USES COMBO THERAPY.MORE COPD THAN ASTHMA AND LIKES LEVELS W/UNI. WILL DEF USE
PPLPMDL0080000001	CLEVELAND	OH	44195	12/17/1996	GREAT GUY! SAYS I'D OR UNIO-VERY INT IN ALL INFO I HAD AND LOVED ATS GUIDELINES W/CHART.SD WD USE MORE.DEF USES COMBO APPROACH.
PPLPMDL0080000001	AKRON	OH	44303	12/18/1996	REMINDED OVERALL BENEFITS OF UNI BEING DOSED AT NIGHT, AGREED THATS WHEN PTS. SYMPTOMS ARE WORSE. INTRODUCED UNI 600 BEING THE MOST COMMON THEOP DOSE. REQUESTED SAMPLES
PPLPMDL0080000001	STRONGSVILLE	OH	44136	12/12/1996	MEDIUN POTENTIAL HERE. USES VICODIN FOR BACK PAIN. SAID HES MORE COMFORTABLE BECAUSE IT IS A CLASS 3. WOULDN'T GIVE ME MORE TIME TODAY, SAID TOCOME BACK. BRING PI AND COPY TO LEAVE HIM. ALSO DIDN'T NEED UNI SAMPLES TODAY. REMIND HIM ABOUT 600
PPLPMDL0080000001	CLEVELAND	OH	44109	12/18/1996	DID LUNCH/SD HAS USED MORE UNI
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	12/13/1996	WENT OVER THE LONG TERM DATA IN THE BROCHURE AND FINALLY GOT A COMMITTMENT FROM HIM TO USE.THE ABUSE DATA AND CESSATION DATA WAS IMPORTANT ALSO.WILL NEED TO FOLLOW UP AND REMIND TO ATTENDED INS I DID/D/SAYS HASN'T USED AS MUCH AS EVERYONE ELSE BUT SOME.DON'T SEE THE PTS THEY DO.DISC AREAS TO USE AND NOT RESERVE FOR SEVERE PAIN
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	12/18/1996	HOSPITAL DISPLAY.GOOD CONTACT WITH THE INF CONTROL DIR. TALKED ABOUT BETASEPT AND SHE WANTED SOME INFO FIRST OF THE YEAR.SHIRLY KOCISECK.STAINING AND VISCUSNESS.
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	HAS FINALLY TRIED ON 2 PTS.SO FAR SO GOOD.CK BACK
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	JSUT PUT NW PT ON OXY./HAS NOT USED KADIAN/NOT REAL INTEREST
PPLPMDL0080000001	GARFIELD HTS	OH	44125	12/18/1996	SAW AT THE DISPLAY.TOLD HIM OF THE 600 DOSE AND INTROED OXY HE DID NOT SEEM TO TAKE TO MUCH OF THE INFO.WILL NEED TO KEEP GIVING INFO AT HTE OFFICE BECAUSE HE DID SAY THAT HE HS SEEN SOME OF
PPLPMDL0080000001	CLEVELAND	OH	441065000	12/13/1996	TOOK CARE OFFE THE TUMOR BDS.HE IS STILL VERY WHISHY ABOUT USING.WILL NEED TO DO A GOOD JOB AT COMPARING TO MSC AND GOING OVER ADVANTAGES.HOPEFULLY THE BDS WILL BE A GOOD WAY TO GET CLINICALS TO HIM
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/18/1996	ACTUALLY HAD A CHANCE TO TALK BUT HE DID NOT STAY TOO LONG. HIT ON THE 600 DOSE AND HE SAID THAT IT WILL HELP.USUALLY WENT TO OTHER THEOP WHEN HE FELT THAT HE WOULD NEED A HIGHR DOSE
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	VERY HIGH ON OXY AND PTS LOVE IT.WENT TO APS MTG AND SAW OUR BOOTH.
PPLPMDL0080000001	BEACHWOOD	OH	44122	12/13/1996	HARD TO GET TIME LOOKED KIND OF FUNNY WHEN I MENTIONED OXY WENT OVER THE DEL SYS BUT HE DID NOT OFFER ANY FEEDBACK WHIN I ASKED ABOUT THE PAT'S HE HAS USED IN.MAY BE COMING F FROM ANOTHER
PPLPMDL0080000001	CLEVELAND	OH	44106	12/13/1996	SHE IS DOING VERY LITTLE PAIN WORK AND MOSTLY BLOOD TRANSF NEED TO SEE IF SHE IS WORKING W ANYBODY AND IF SOMEONE ELSE TREATS PAIN
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	WANTS BOOK FOR FELLOWS.INT IN KADIAN
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	12/19/1996	TRIED TO FOLLOW UP WITH LUNDA BUT SHE WAS NOT IN.TR TRY TO FIND INF CONTROL PERSON.MAYBE WORKING AROUND PURCHASING MIGHT BE BENEFICIAL
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	KNOWS CASSIUS HAS USED BUT HE HASN'T/SD WD
PPLPMDL0080000001	CLEVELAND	OH	44195	12/13/1996	ATTENDED INS.DIRECTOR/DOESNT SEE AS MANY PTS AS OTHERS.BUT WHEN USED OXY/GREAT RESULTS

PPLPMDL080000001	CLEVELAND	OH	44106	12/13/1996	SHE IS NEWLY MARRIED AND WILL BE WORKING W MARKOWITZ ON LIVER CA.OXY SHOULD BE A GREAT FIT.INTROED THE DEL SYS AND TALKED ABOUT INDIC AND WHAT KINDS OF PAIN OXY WOULD BE GOOD FOR.WILL NEED TO MAKE SURE THAT I FOLLOW UP BECAUSE PAIN SEEMS LIKE IT WILL BE NEEDED TO BE TREATED IN HER' SPECIALTY
PPLPMDL080000001	NORTH OLMSTED	OH	44070	12/13/1996	D WAGHRY SHOWS STRONG INTEREST IN OXY...SHOULD SEE RESULTS AND SOON....
PPLPMDL080000001	AKRON	OH	44312	12/13/1996	INTRODUCED OXY QUICKLY. HE SAID THAT HE DOESN'T TREAT MUCH PAIN YET. ONLY AT THIS PRACTICE FOR UNDER A YR. NURSE SAID THAT JONES TREATS ALOT OF BACK PAIN, BUT HARD TO SEE. LEFT LITERATURE AND SENT LETTER.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	12/19/1996	TRYING TO FORM DETAILS ACCORDING TO HIS PERSONALITY.TRYING TO SHOW HOW UNI WILL HELP HIM MARKET HIS PRACTICE.NEED TO GT HIM TO START USING MORE UNI BY GOING OVER BENEFITS OF ADD ON
PPLPMDL080000001	AKRON	OH	44312	12/13/1996	TREATS ELDERLY MOSTLY. OSTEO AND BACK PAIN. QUICKLY DETAILED OXY IN A COUPLE OF LINES. DIDN'T HAVE APPT, NURSE LET ME SAY HELLO SINCE I WAS NEW. GOOD POTENTIAL FOR OXY AND UNI.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	12/16/1996	LIMITED USE OF OXY SO FAR....WILL CONTINUE....MORE FLEXIBLE....
PPLPMDL080000001	CLEVELAND	OH	44130	12/16/1996	NO OXY EXPERIENCE...BUT SEES ADVANTAGES...WILL TRY....
PPLPMDL080000001	CLEVELAND	OH	44195	12/16/1996	SAW BRIEFLY IN CLINIC/IS SEEING PTS NOW AGAIN/NO MORE RESEAR HAS SEVERAL PTS ON OXY/NDX CALC.
PPLPMDL080000001	BEACHWOOD	OH	44122	12/19/1996	FINALLY UNDERSTANDING WHY I AM THERE.TALKED A LITTLE ABOUT TIMING AND HWY UNI.NEED TO GET HIM TO START INIT MORE FREQ. SHOW THE NEW SALES PIECE WITH ADD ON BENEFITS
PPLPMDL080000001	CLEVELAND	OH	44195	12/16/1996	REAL QUICK/USING A LOT HE SAYS/PHYCY ORDERING IT FOR HIM NX-ND. MORE TIME WITH HIM SO WE CAN DISCUSS WHY HE APPEARS TO BE RESERVING FOR SEVERE PAIN.
PPLPMDL080000001	INDEPENDENCE	OH	44131	12/19/1996	WILL NEED TO COME AFTER THE HOLIDAYS
PPLPMDL080000001	CLEVELAND	OH	44195	12/16/1996	STILL USING 1 1 BUT NOT AS OFTEN.SAYS CCF PHYCY TOLD THEM THAT OXY WAS EXTREMELY EXPENSIVE.WHY?ND TO CK THIS OUT.
PPLPMDL080000001	CLEVELAND	OH	44195	12/16/1996	PRESENTED OXY/HASN'T USED BUT HEARD OF IT AND PLANS TO USE
PPLPMDL080000001	CLEVELAND	OH	44130	12/16/1996	JUST WROTE THIS AM....20MG SCRIPT...UPDATED OXY RETAIL STOCKING LIST.....
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	12/19/1996	MET SUSAN.TALKED UNI AND IR COVERAGE
PPLPMDL080000001	AKRON	OH	44333	12/16/1996	ASKED HOW HE DECIDES BETWEEN OXY AND PERCOCET. STILL HAS A MISPERCEPTION THAT PERC IS LESS STRONG. MADGE HEADWAY THERE. LIKES VICODIN BECAUSE IT C111. ALTHOUGH I SHOWED HIM THE CONVERSION CHART TO SHOW WE ARE EQUAL IN POTENCY. INTERESTED IN DOING LECTURE,TALK TO RALPH ABOUT IT.
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	QUIET/REMINO THRU WINDOW.
PPLPMDL080000001	CLEVELAND	OH	44130	12/16/1996	FIRST CALL...DR MASTROIANNI HAS USED OXY....LIKES RESULTS GOOD CALL....
PPLPMDL080000001	AKRON	OH	44302	12/16/1996	INTRODUCED MYSELF, ASKED IF HE HAD A MIN TO TALK ABOUT A NEW PRODUCT, OXY, SAID HE WAS BUSY BUT INTERESTED IN HEARING ABOUT IT AND I SCHEDULED LUNCH, HUGE POTENTIAL.
PPLPMDL080000001	CLEVELAND	OH	44109	12/16/1996	QUICK HIT IN HALL/JUST PUT ANOTHER PT ON IT/STARTING EARLIER
PPLPMDL080000001	CLEVELAND	OH	44109	12/20/1996	DID LUNCH FOR PULMONARY GROUP SD HAS BEEN USING MORE SINCE MY VISITS.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	12/16/1996	DR RAI HAS RX'D OXY. GOOD DRUG. HAD NOT SEEN BROCHURES. REINFORCED.....
PPLPMDL080000001	CLEVELAND	OH	44109	12/20/1996	VERY FRIENDY TODAY SD HAS USED SINC BEEN CALLING ON HIM. FOUND OUT HE HAS AN OFC IN CHARDON THAT HE'S AT EVERY MORNIG WILL SEE HIM THERE AND MAYBE GET MORE TIME
PPLPMDL080000001	PARMA	OH	44129	12/16/1996	UPDATED OXY STOCKING LIST....TROUBLE LOATING 40MG....
PPLPMDL080000001	S. EUCLID	OH	44121	12/20/1996	WENT OVER SE ISSUES AND TRIED TO BUILD ON SONS BELIEF AND USE OF UNI IN COLUM.WENT OVER THE ANTI INFLAM ISSUE IN A LITTLE MORE DETAIL SINCE HE WAS UNAWARE
PPLPMDL080000001	CLEVELAND	OH	44195	12/16/1996	STOPPED IN/NO LICENSE YET.SHOULD HAVE SOON.TYRIED TO SET UP LUNCH DATE.STARTING TO SEE MORE PTS.WNYS SEN.
PPLPMDL080000001	CLEVELAND	OH	44121	12/20/1996	WANTED TO GET A LITTLE MORE INFO AND TRY TO TRYED SEPARATED UNI FROM OTHER THEOPH.PAID MORE INFORMATION TO SE NEED TO USE MARTING-PAK ARTICLE TO FURTHER DISCUSS THAT ISSUE.ALSO NEED TO SPEND A LITTLE TIME W CARGILL
PPLPMDL080000001	CLEVELAND	OH	44130	12/16/1996	FIRST CALL...DR VARIYANI IS IMPRESSED...WILL WRITE....
PPLPMDL080000001	CLEVELAND	OH	44109	12/20/1996	WAS HONEST AND SD HASN'T USED BUT WILL
PPLPMDL080000001	CLEVELAND	OH	44130	12/16/1996	AN MSC DOCTOR...KNOWS OXY BUT HAS NOT USED...OFFERED TO USE OXY INSTED OF PERCOCET....
PPLPMDL080000001	PARMA	OH	44134	12/17/1996	GOOD MEETING WITH SISTER EDWIN.....DISCUSSED MERITS OF BOTH MSC AND OXY...SOME OXY ALREADY IN USE....
PPLPMDL080000001	BARBERTON	OH	44203	12/18/1996	TRIED TO GET HAAS TO PUT A PARTICULAR PT. ON OXY AND HE FAILED. IMPRESSED I REMEMBERED TO BRING SENAKOT S AND PRICING FOR HAAS ON OXY VS. DURAGESIC.
PPLPMDL080000001	CLEVELAND	OH	44109	12/20/1996	JERK.MONOPOLIZES ENTIRE LUNCH GROUP.TALKS ABOUT STUPID STUFF VERY INTO RESEARCH.WOLDN'T TALK TO ME TIL LEAVING AND JUT SHWD HIM
PPLPMDL080000001	GARFIELD HTS	OH	44125	12/18/1996	IT IS LIKE HE NEVER HEARD OF OXY.AFTER REFRESHING HIS MEMMORY HE DID SAY THAT HE WOULD GIVE IT A TRY WHEN HE USES ORAL MEDS TO SEND PAT'S HOME.NOT HIS MAIN CONCERN.
PPLPMDL080000001	MUNROE FALLS	OH	44262	12/18/1996	TALKED ABOUT THE DEL SYSTEM AND HOW THIS IS DIFFERENT FROM OTHERS.SHE IS USING DURAGE AND MESSAGES WILL NEED TO BE DELIVERED IN SHORT BURSTS
PPLPMDL080000001	EUCLID	OH	44119	12/18/1996	GETTING GREAT RESULTS W/IT AND REALLY LIKES IT/HAS CUT BACK ONHER DURA USE AND USING MORE MSC TOO
PPLPMDL080000001	CLEVELAND	OH	44119	12/18/1996	REMINO/RETIRING IN MARCH
PPLPMDL080000001	INDEPENDENCE	OH	44131	12/18/1996	HE COMMENTED ON HOW MUCH COFFMAN IS USING BUT HE HAS NOT TAKEN THE PLUNGE.HE SAIS HE IS HAVING TROUBLE FINDING BUT WHEN I ASKED IF COFF WAS HAVING ANY TROUBLE HE BLUSHED.TOLD HIM I AM GOING TO GET HIM TO USE
PPLPMDL080000001	CLEVELAND	OH	44106	12/23/1996	NO SAMPLES HAVE SHOWN UP YET.GOT INFO ABOUT AN ALLERGY PROGRAM THEY ARE DOING IN THE SPRING.NEED TO WRITE IT UP. TALKED TO HER ABOUT PAYING FOR MCFADDENS TALK
PPLPMDL080000001	GARFIELD	OH	44125	12/18/1996	HE HAS STARTED A PATIENT.HERPES ZOSTER.GOOD RESULTS..NOT TOTAL COVERAGE BUT ENOUGH.USED ANTI DEP AS ADJUVANT.TALKED ABOUT HOW HARD TO TREAT THOSE PAT AND HE SAID THAT HE DID TITRATE UP AND NOTED NO SE.STILL HAS SOME RESERVATIONS IN REGARD TO ABUSE AND DEPENDENCE.EASED HIS FEARS BUT IT MIGHT BE A GOOD IDEA TO USE DATA BROCHURE AND READ THE DEF'S
PPLPMDL080000001	WARRENSVILLE	OH	44122	12/19/1996	HE IS GIVING OUT BOXES OF SEN SO MAY WANT TO MAKE SURE THAT I MA GETTING SOME SALES.HE IS STILL COMING AROUND BUT NOT TOTALLY CONVINCED EVEN THOUGH WHEN HE USES HE IS GETTING SUCCESS
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	SHWD FACE/HAPPY TO SEE ME/SAID JUST PUT PT ON TODAY.WON'T GET SPECIFIC ABOUT ANY IN-PT USE.
PPLPMDL080000001	CLEVELAND	OH	44106	12/23/1996	THANKED FOR ALL HIS SUPPORT.
PPLPMDL080000001	AKRON	OH	44307	12/19/1996	HE IS VERY NICE.TALKED ABOUT THE ANTI INFLAM AND HE SAID THT THIS IS OLD NEWS.TRIED TO GO OVER ADD ON BENEFIT AND WILL NE NEED GO OVER CARGIL.ALSO NEED TO SPEND SOEM TIME DIF UNI FROM TOHER THEOPH'S
PPLPMDL080000001	CLEVELAND	OH	44106	12/23/1996	JUST CAME BACK TO PRACTICE. DID COMPLETE DETAIL OF OXY. HAS 2 PTS. ON IT BECAUSE OF OTHER DRS. THAT PUT THEM ON IT. SAID NOW THAT SHE HAS INFO SHE WILL BE COMFORTABLE IN RX OXY FOR NEW PTS. VERY INTO CANCER FOUNDATION, REQUESTED SUPPORT FFROM PURDUE.
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	12/19/1996	HE GAVE SOME NAMES FOR UNI USERS.A COUPLE OF INTERESTING IS BRENDA SMITH AND FULLER
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	REMINO
PPLPMDL080000001	AKRON	OH	44320	12/19/1996	FELLOW/PRESENTED OXY.SD HAS SEEN BUT NEVER USED AT UH.WILL DEF USE START W/PERC PT
PPLPMDL080000001	CLEVELAND	OH	44128	12/19/1996	STOPPED IN AND MET KATHY. IS INTERESTED IN GETTING INFO ON HOSPICE REBATE PROGRAM. SCHEDULED APPT IN JAN TO GO OVER REBATE AND SCHEDULE AN INSERVICE IN THE INCARE UNIT.
PPLPMDL080000001	INDEPENDENCE	OH	44131	12/23/1996	MAKING MORE PROGRESS AND CONTINUING TO BREAK DOWN HIS BARRIERS.HE STILL HAS CARTOON FIGURE THAT I MADE ASKING FOR HIS HELP MANY MOONS AGO.HE WANTS TO HELP SO KEEP SHOWING DATA BROCHURE AND NON MAL DATA.CONTINUE TO SHOW HOW PRODUCT WAS MADE TO BE USED CHRONICALLY AND HOW IT WILL HELP WITH ABUSE AND DEPENDENCE
PPLPMDL080000001	AKRON	OH	44302	12/19/1996	AFTER TALKING TO SCOTT, HE SUGGESTED KNOWING MORE NURSES. GOOD IDEA HERE BECAUSE GAYLE IS NO LONGER WITH THE ORG. CARMELA IS NEW DIRECTOR
PPLPMDL080000001	CLEVELAND	OH	44106	12/23/1996	STOPPED IN AND MET HER. VERY NICE OFFERED TO TAKE ME OVER TO AKRON ONC TO MEET THE STAFF AND PETRUS. VERY POSITIVE ABOUT OXY SAYS ITS WORKING GREAT FOR PTS. TOLD HER THAT A 80 MG. IS ON THE WAY. SHE WAS GLAD TO HEAR THAT. KEPT IT SHORT BECAUSE SHE WAS BUSY AND WASNT FEELING WELL. SET UP APPT FOR FIRST WEEK IN JAN.
PPLPMDL080000001	AKRON	OH	44314	12/19/1996	MADE SOME PROGRESS AT THE GEN MED FLOOR.MET DR PANUSKA AND ASKED SOME QUESTIONS ABOUT ANTI INFLM.MAY WANT TO SPEND MORE TIME SEPARATING UNI FROM OTHER THEOPH
PPLPMDL080000001	BARBERTON	OH	44203	12/19/1996	THINKS OXY IS TO STRONG EVEN THOUGH HS COMFORTABLE RX PERCOCET. SHOWED PT FOR DRUG ADDICTION, EXPLAINED ITS THE SAME CLASS. SAYS HE DOESN'T WRITE FOR PAIN OFTEN BUT IS A D10 FOR COMBOS. KEEP FOLLOWING UP. SAYS HE IS CURRENTLY NOT USING THEOP. SAYS HE GOES IN SPURTS OVER THE YEARS.
PPLPMDL080000001	AKRON	OH	44333	12/19/1996	PRODUCTS ARE STOCKED EXCPRT FOR 600 UNI. CONNELLY WRITING OXY FROM CANCER CENTER.
PPLPMDL080000001	AKRON	OH	44304	12/27/1996	GREAT LUNCH. DEVOTED TO PURDUE PRODUCTS, UNFORTUNATELY VERY HAPPY WITH MS AND USES IN ALOT MORE THAN OXY. DISCUSSED DIFFERENCES AND SHE AGREED THAT NON MORPHINE WAS AN IMPORTAT POINT.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	12/19/1996	ALSO DISCUSSES OXY IR FOR BREAKTHROUGH CAUSE SHE CURRENTLY USES PERCOCET FOR IT NOW.CLOSED ON NEW PTS ON OXY BECAUSE SHE CAN USE IT EARLIER.
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	HARD TO DETAIL. WENT OVER BENEFITS OF USING UNIPHYL. SAID HE USES ALOT BUT CAN'T TELL IF HE HONEST. LEFT INFORMATION O N NEW 600MG
PPLPMDL080000001	CLEVELAND	OH	44122	12/19/1996	ASKED ABOUT THRESHOLDS AND IF THEY STAY CONSISTENT AND HE TALKED ABOUT GOAL IS TO KEEP BREAKTHRU 2 OR 3 USES.NEED TO FIND A WAY TO GET HIM TO USE MORE MEDS THAN ALT METHODS. FIND WHEN HE USES ORAL MEDS AND WHY HE STILL USES SHORT ACTING
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	USING QUITE A BIT THANKED FOR SUPPORT.
PPLPMDL080000001	BEDFORD/SINAI	OH	44146	12/19/1996	TALKED TO HIM ABOUT CALLING NINA. AND HE SAID THAT HE WILL DO SO.GAVE HIM BOTH IR AND OXY W NINA'S NUMBER
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	WON'T REALLY TALK BUT IS USING SHE SAYS STILL SAYS PTS HAE TROUBLE FINDING IT.HAVE NURSE CALL ME.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	12/19/1996	HE SEEMED TO RESPOND TO THE COMPARISON WITH MSC AND IMPROV'S NEED TO BUILD ON THAT AND MAKE SURE THAT I COUNTER THE FIXED COMBOS THOROUGHLY BECAUSE I THINK HE IS STILL WAITING TO USE LONG ACTINGS
PPLPMDL080000001	CLEVELAND	OH	44109	12/19/1996	FELLOW/REMINO
PPLPMDL080000001	AKRON	OH	44319	12/19/1996	SAYS OXY IS THE ONE WHOSE BLOOD LEVELS PEAK REALLY FAST. SAYS HE HAS BEEN DETAILED IN THE PAST ON OXY BUT NO NOTES. THINKS IT IS REALLY STRONG. WOULDNT' GIVE MUCH TIME. DID POINT OUT THE ADDICTION SECTION IN THE PI LEFT IT. HE DID COMMIT TO READING IT. HE USES ALOT OF PERCOCET AND VICODIN.
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	12/19/1996	WANTED TO FOLLOW UP WITH HIS LITTLE EXPERIMENT AND FIND KUT HOW I CAN GET HIM TO DO MORE.SAW HIM AT SUY FALLS DROPPED OFF SOME CANDY AND SAID THAT I WOULD FILL IT IF THEY KEEP WRITING AND TRY INITIATING CONVERSATIONS VS PERC AND OTHER FIXED COMBO'S ALSO NEED TO GO OVER TO SECTION THAT THYE DO CHEMO AND TRY TO GET A PROGRAM OR MORE INFORMATON
PPLPMDL080000001	CLEVELAND	OH	44109	12/20/1996	ASKED HOW 2PTS WERE DOING.1 FROM VIC THAT HE CONVERTED. SO GOOD SO FAR.
PPLPMDL080000001	CLEVELAND	OH	44104	12/30/1996	GETTING FEEDBACK FROM REVCO PHARMACY THAT THIS GROUP IS USING QUITE A BIT OF THEOPH.COLLETTA ALSO GAVE GOOD NUMBERS ABOUT THEIR USE.HE IS USING THEODUR.THEY HAVE A PULM THAT IS ON STAFF AND GILBERT ROTATES THRU HERE.TALKED ABOUT ADDING ON AND HOW IT CAN ACTUALLY REDUCE COST AND WENT OVER IMP OF TIMING AND NOCTURNAL EVEN IN COPD.EXPAND ON CHRON-SE
PPLPMDL080000001	SOLOH	OH	44139	12/20/1996	HE WAS RUSHING OT DO AN EMER SURGERY.DROPPED OFF SOME CANDY AND THANKED FOR HIM USING.HE IS SHOWING UP ON FIRST RX MORE FREQUENTLY

PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	12/20/1996	FINALLY GOT SOME FEEDBACK FROM HIM.HE SAID THAT HE HAS HAD SOME DIFFICULTY IN GETTING OS I TOLD HIM THAT I WOULD GET HIM A STOCKING LIST.TALKED ABOUT AVAILABILITY IN BEACHWOOD BUT IT DID NOT SEEM, TO MAKE A DIFFERENCE.LOOKING FOR STORES IN LYNDHURST
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	12/30/1996	JOEL WILL PUT IN THE 10'S AND THE 20'S
PPLPMDL0800000001	BEACHWOOD	OH	44122	12/20/1996	SEE SORIN. HE TALKED ABOUT A COUPLE OF PAT THAT COULD BENEFIT RIGHT AWAY.HES TO USE OPIOIDS SO I TRIED TO GO OVER FAVORAB DATA TO COMPENSATE.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	12/30/1996	TALKED TO CARMELLA AND MADE ARRANGEMENTS TO DO SOME INSEIVI NEED TO FIND OUT IF STAFF MEETINGS ARE THEIR TEAM MTGS. SHE SAID THAT THEY HAVE ALOT OF NEW NURSES
PPLPMDL0800000001	CLEVELAND	OH	44106	12/30/1996	MET WITH A COUPLE OF THE HEM ONC FELLOWS AND TALKED ABOUT OXY AND IR.TRYING TO MAKE ARRANGEMENTS TO GET INVOLVED WITH THEIR PUBICATION AND LUNCH WITH HTE CHEIF RESIDENTS
	AKRON	OH	44313	12/30/1996	REQUESTED SAMPLES BUT DID NOT HAVE BRC CARDS. SAID I WOULD GET A SIG. FROM HIM ASAP. HUGE CLINIC HERE AND ALOT OF POTENTIAL. PROBLEM HE USES ALOT OF DROPS, HE SAYS ALOT OF ALLERGIES ARE FOOD RELATED. NEXT TIME TRY TO GET HIM TO PLACE THEOP FOR ME.
PPLPMDL0800000001	CLEVELAND	OH	44109	12/20/1996	QUICK TALK W/HER HUSBAND/JUST PUT SOMEONE ON TODAY SHE SD. MEDICAL ONC USING MORE RECENTLY AND PTS COME TO THEM ON IT ALREADY.GOOD SIGN.
PPLPMDL0800000001	CLEVELAND	OH	44109	12/20/1996	THANKED FOR SUPPORT/SAYS HAS USED IN-PT.PHCY HAS IT.
PPLPMDL0800000001	AKRON	OH	44333	12/20/1996	FOLLOWED UP EXPONENT DATA. SAID SHE REALLY DOESN'T USE MANY STRONG ANALGESICS BUT DOES USE VICODIN ALOT FOR LOW BACK PAIN. INTRODUCED OXY SAID IT WAS STRONGER THAN SHE FELT NECESSARY. SHOWED PI FOR DRUG ABUSE AND DISCUSSED THE DIFFERENT SCHEDULING. NEXT TIME GO MORE IN DEPTH OXY VS VIC
PPLPMDL0800000001	BEACHWOOD	OH	44122	12/20/1996	WENT OVER THE LONG TERM OA DATA ATRYING TO GET THEM MORE C COMFORTABEL USING AN OPIOID.THE KEY WILL BE GETTIGN THEM TO TRY.CONCENRTRATING ON ABILITY TO ADD ON TO A STEROID AND NEED TO GHO OVER LESS INVASIVE DATA AND SAFETY IN ELDERLY
PPLPMDL0800000001	WESTLAKE	OH	44115	12/23/1996	SAW BRIEFLY AT O.R. HAS A COUPLE PTS ON FROM DR. SALTZ/WON'T REALLY SAY MUCH.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	12/23/1996	TRYING TO GET HIM TO INIT SOONER THEN MORPHINE.STARTED ON THE IMPROVEMENTS TO MOR BUT NEED TO DO A BETTER COMPARISON. IT MIGHT BE A GOOD IDEA TO JUST MAKE THE COMPARISON BECAUSE HE IS BUYING TO WHOLE ISSUE
PPLPMDL0800000001	WESTLAKE	OH	44145	12/23/1996	HAS SEVERAL PTS ON IT AND REALLY REALLY LIKES IT.MAINLY HOSPICE ND TO GET HIM TOUSE SOONER.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	12/31/1996	ORTHOP IS ON SAME FLOOR AS ONC.BARB JONES IS PERSON IN CHARGE OF BOTH.WILL NEED TO CALL TO SEE IF WE CAN DO SOME PROGRAMS TALKED TO ELANOR ABOUT DR HAAS AND SHE SAID SHE WILL ASK AND GET SOME FEEDBACK
PPLPMDL0800000001	CLEVELAND	OH	44113	12/23/1996	SAYS JUST PUT SOMEONE TODAY ON OXY/SAYS TRIES TO GET PTS ON IT BUT VERY STUBBORN OLDER PEOPLE AND SOME ARE HARD TO CON- VINVE TO GO OFF THEIR VIC AFTER 10 YRS.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	12/23/1996	THEY ARE RELATIVELY COMFORTABLE WITH OXY BUT INIT I BEFORE MOR IS THE ISSUE.NEED TO DO A BETTER JOB AT THE COMPARISON AND GOING TO OXY.WORK ON INIT AS OPPOSED TO SELLING OF THE PAIN BENEFITS
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	1/2/1997	TALKED TO HIM ABOUT THE 600 DOSE.SAW HIM AT THE WINDOW.TRIED TO TALK ABOUT TIMING.HE DID NOT OFFER MUCH IN FEEDBACK
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	SAID HE HAS A PT IN HOSPICE ON OXY. HE SAID HE USES DURAGESIC FOR CANCER PT. NEXT TIME CONCENTRATE ON NON MALIG PAIN. HE SEEMED OKAY ABOUT THE OXY INFO BUT CAN TELL HE IS SLOTTING ONLY FOR CANCER. COMPARED TO PERSCOCET AND VICODIN TO GET HIM TO THINK EARLIER. REINFORCE EARLY NEXT TIME
PPLPMDL0800000001	CLEVELAND	OH	44106	12/23/1996	WORKS WITH RAB IN UH RADIATION.TALKED ABOUT DEL SYSTEM BUT DID NOT GET A CHANCE TO COMPARE TO FIXES COMBO'S OR MORPHINE.MADE APPT TO GET GOOD TIME
PPLPMDL0800000001	S. EUCLID	OH	44121	1/2/1997	TRYIGN TO EXPAND ON THE ANTI INFLAMMATORY STORY.LEFT THE LAT LANCETR AND TALKED ASTHMA.NEED TO MAKE SURE THAT HE USES FOR COPD
PPLPMDL0800000001	CLEVELAND	OH	44109	1/2/1997	REMIND/SERVICE
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	1/2/1997	CAROL IS ON VACATION UNTIL MONDAY.STILL GOT A CHANCE TO SEE DICKMAN.TRYIGN TO TELL STERN FORM NEWS
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	TALKED BRIEFLY AT SAMPLE COUNTER. HE TOLD ME HES THE DIRECTOR OF HOSPICE IN AKRON. I OFFERED ME SUPPORT IN EDUCATIONAL WAYS AND HE WAS PLEASED. SAID HE HAS A FEW PTS ON OXY AND SEEMS TO HAVE MORE SIDE EFFECTS THAT MS. DISCUSSED DIFFERENCES AND I THINK THAT WAS JUST A OBJ HE IS THROWING OUT FOR NO REASON. HE SUGGESTED INSERVICING RES.
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	MET TOM. SAID THAT MS AND OXY ARE BOTH MOVING EXTREMELY WELL IN PHARMACY. NO KADIAN YET SAID HE DOESN'T EVEN HAVE IT IN STOCK. I DON'T KNOW WHO IN THIS ZIP IS USING KADIAN. CHECK WITH OTHER PHARMACY. TOM SAID THEY ARE ALSO STOCKING FOR IN PT. HOSPICE IN FAIRLAWN.
PPLPMDL0800000001	LYNDHURST MAYFIELD	OH	44124	1/2/1997	GAVE SOME SEN BUT HIS COMMITMENT JUST DOES NOT SEEM TO BE THERE HE ALWAYS ASKS FOR GIFTS.
PPLPMDL0800000001	CLEVELAND	OH	44121	1/2/1997	ASKED ABOUT HIS RESEARCH AND HE SAID THAT HE IS WAITING TO GET DATA BACK FROM CO.ASKED ABOUT ACCOLATE AND HE SAID THAT HE WILL USE FOR THEOP TOLERANT PAT'S AND WHERE HE DOES NOT WANT TO USE PRED
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	INTRODUCED MYSELF AND SCHEDULED APPT FOR A CHANCE TO TALK LONGER. ASKED HIM IF HE HAS ANY CLINICAL EXPERIENCE WITH OXY AND SAID HES GOT A COUPLE PTS. ON IT. MADE SURE I KNEW THIS WAS A HIV CLINIC, THINK HE WANTED TO SEE IF I WAS NERVOUS.
PPLPMDL0800000001	CLEVELAND	OH	44113	12/23/1996	SAYS HOSPITAL PHCY STILL WON'T FILL OXY FOR HIS PTS-TOLD HIM I'D CHECK ON IT-HAS SOME OF DR. SALTZ' PTS AND DOING WELL. USES WHEN HE CAN HE SAYS.
PPLPMDL0800000001	CLEVELAND	OH	441065000	12/23/1996	HE IS GETTING MORE FAMILIAR WITH OXY BUT I AM NOT SURE WHY HE IS NOT SHOWINGMORE FREQ. NEED TO TALK TO SURE ABOUT HIS FUTURE IF HE WILL STAY HERE OR NOT.NEED TO FIND IF HE IS MANY PAIN MEDS
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	TALKED BRIEFLY WITH ME TODAY ABOUT THE PROGRAM HE IS DOING FOR PHAR. TECHS. SAID HE HAS LOOKED AT THE SLIDES AND THINKS IT WILL BE A GOOD PROGRAM.
PPLPMDL0800000001	AKRON	OH	44304	12/23/1996	SAID HE STILL HASN'T TRIED OXY. DON'T REALLY KNMOW WHAT HIS REASONS ARE. SO AMIABLE ITS HARD TO BACK HIM IN A CORNER AND FIND OUT. SEEMS COMFORTABLE WITH MS AND DURAGESIC FOR STRONG OPIOID, WENT FOR THAT BUSINESS TODAY. NEXT TIME GO FOR VICODIN, HES USING ALOT THERE FOR LOW BACK PAIN. TALK TO PA NEXT VISIT, SHES GOT ALOT OF PULL
PPLPMDL0800000001	CLEVELAND	OH	44106	1/3/1997	SHE IS SHOWING UP FOR 600MG USAGE.SHE IS STARTING THE CLINICS BACK UP NEXT WEEK.NEED TO MAKE SURE THAT I GET A LOT OF PLAY OUT OF THE SAMPLES AND PAT LIT
PPLPMDL0800000001	AKRON	OH	44304	12/27/1996	THRU WINDOW, INTRODUCED MYSELF AND OXY. SAID IT CAN BE FIRST OPIOID AFTER NSAID AND NO ACET. NODDED AND I LEFT INFO. TRY FOR MORE TIME NEXT VISIT.
PPLPMDL0800000001	AKRON OH44313	OH	44313	12/27/1996	INTRODUCED OXY, SAYS COMFORTABLE WITH SHORT ACTING. AFRAID OXY IS MUCH STRONGER. SAID NOT INTERESTED AND LEFT. TALKD TO NURSE AND LEFT HER INFORMATION AND SHE LET ME SCHEDULE APPT TO TALK FURTHER WITH DR. GO FOR DIRECT COMPARISON TO TYLOX NEXT VISIT, ITS WHAT SHE SAYS HE USES FOR CHRONIC PAI.
PPLPMDL0800000001	SOLO	OH	44139	1/3/1997	TALKED TO KEN HE IS MOVING TO MENTOR.NEED TO GET TO AL
PPLPMDL0800000001	CLEVELAND	OH	44106	1/3/1997	TRYING TO GET HIM TO USING THE 600 MG DOSE.ALSO TRYING TO GET HIM TO TALK IN APRIL FOR ALLERGY PROGAM
PPLPMDL0800000001	FAIRLAWN	OH	44313	12/27/1996	TALKED TO TOM. HAS OXY IN STOCK SAYS HE SEES IT MOVE A BIT. CONFIRMED PLATT USING. PUSHES SENAKOT FOR OPIOID RX, HE SAID NO PROBLEM.
PPLPMDL0800000001	CLEVELAND	OH	44106	1/3/1997	TRYING TO GAIN OTHER INFORMATION ABOUT WHAT THE RESIDENTS ARE DOING.WORKING ON TIMING AND VALU OF ADDING ON STILL NOT MUCH SEPARATION FROM OTHER THEOPH.NEED TO MAKE SAMPLES AND PAT ED COUNT
PPLPMDL0800000001	FAIRLAWN	OH	44333	12/27/1996	SAID OXY IS GOING WELL, HASN'T HAD ANY PTS NOT TOLERATING' SINCE LAST VISIT. GOOD NEWS, MICHELLE SAID HE WAS GETTING DISCOURAGED ABOUT SIDE EFFECTS LAST MONTH, BUT HAS REALIZED IT WAS A FLUKE WITH THOSE COUPLE PTS. STILL TALKED ABOUT TOLERANCE AGAIN. CONVINCED THAT ALL NARCOTICS CAUSE TOL. EVEN EXPLAINED TO ME WHY. SHOWED PI FOR PROF.
PPLPMDL0800000001	CLEVELAND	OH	44106	1/3/1997	WORKED PULM CRIT CARE.GILBERT IS ALSO DOING CLINIC AT CLEMENT AND MCAFFERTY
PPLPMDL0800000001	AKRON	OH	44333	12/27/1996	OXY VS. PATCH. OXY NOT INSTOCK. WON'T ORDER TIL THEY GET A .
PPLPMDL0800000001	AKRON	OH	44309	12/30/1996	MET BOB. HE'S CHIEF OF PHARMACY. EXPLAINED RULES AND FORM PROD(CEDURES FOR ME. TALKED TO CINDY THORNOTON ABOUT DR. TROCH LECTURE.
PPLPMDL0800000001	AKRON	OH	44307	12/30/1996	WENT TO PHARMACY AND INTRODUCED MYSELF AND PRODUCTSZ. KNOW OF OXY VERY WELL THRU SUZANNE NESBIT. SAID THEY DO SET UP DISPLAYS .
PPLPMDL0800000001	CLEVELAND	OH	44106	12/30/1996	MARGIE WILL PUT IN THE IR.IT SHOULD BE HERE NEXT WEEK.WILL NEED TO GET TO ROSE AND RODRIGUEZ TO LET THEM KNOW THAT THEY CAN GET IT HERE.WILL ALSO NEED TO GET THEM A LIST
PPLPMDL0800000001	CLEVELAND	OH	44122	12/30/1996	TRYING TO GET BACK IN HERE.LUNCHES ARE A GOOD WAY TO GET TIME BUT THEY ARE BOOKED UNTIL JUNE.GIRLS TALKED ABOUT GETTING TIME IN HTE MORNINGS.HIS OFFICE HOURS START AT 9. THEY SEEM LIKE THEY ARE INTERESTED IN OXY A GREAT DEAL
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	1/6/1997	HE SAIS THAT HE IS FAVORABLE TO THEOPH AND HE IS USING UNI ABOUT HALF OF HTE TIME.HE LIKES ONCE A DAYS AND HE HAS AN UNDERSTANDING ABOUT USING AT NIGHT.WENT OVER THE DEL SYS AND HOW IT CAN HELP EVEN IN ELDERLY.
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	1/6/1997	TALKED TO A LOT OF GS AND COMPARED TO THE FIXED COMBOS MAY WANT TO FOLLOW UP WIHT ZELIS AND CHARI
PPLPMDL0800000001	CLEVELAND	OH	44106	12/30/1996	WANTED TO FOLLOW UP BECAUSE I GOT ANOTHER CALL FROM DIANE CROWE ABOUT AN INDIGANT PATIENT.KIM SAID THAT SHE GAVE TO HIM BUT HE HAD NO RECOLLECTION.DID NOT OFFER MUCH FEEDBACK FOR OXY BUT HE WAS BUSY.
PPLPMDL0800000001	AKRON	OH	44320	12/30/1996	FIRST APPT WITH KATHY, SHOWED ME AROUND THE HOSPICE AND DESCRIBED THE PROTOCOL. PT CENSUS USUALLY AROUND 20 FOR IN PATIENT. 65% CANCER. DISCUSSED THE DIFF BETWEEN OXY AND MS SAID THEY PROBABLY USE MORE MS DUE TO COST. MET RN'S UPSTAIRS INVOLVED WITH HOSPICE HOME CARE. TALKED TO DIR. ABOUT SETTING UP INSERVICE.
PPLPMDL0800000001	BEACHWOOD	OH	44122	12/30/1996	TALKED TO JENNY AND MADE ARRANGEMENTS TO GET INTO A STAFF MEETING.WE SET AND APPT FOR THE FIRST WEEK IN JANUARY TO GO OVER DETAILS.WILL NEED TO GET ADDITIONAL INFO AND MAKE RAPPORT BETTER WITH ALL THE NURSES.LEFT A MESSAGE FOR LINDA ABOUT THE REBATES AND MAKE SURE THAT I GET IN AS SOON AS SHE GETS BACK TO MAKE SHE UNDERSTANDS THE NEW PROCEDURE
PPLPMDL0800000001	CLEVELAND	OH	44106	12/30/1996	SAW IN THE HEM OFFICE TALKED ABOUT ONSET AND DEL SYS AND STABILITY AND HOW IT CAN HELP P.PAT'S.NEED TO FIND IF HE TEACHES OTHER RESIDENTS ADN JUST HOW MUCH PAIN MANAGEMNT HE DOES
PPLPMDL0800000001	AKRON	OH	44319	12/30/1996	INTRODUCED MYSELF AND OXY QUICK CALL AT COUNTER. SAID THEY TAKE APPT FOR LUNCH SO SCHEDULED ONE. USES ALOT OF PERCOSET THE NURSE SAID ITS FOR BACK PAIN MOSTLY.
PPLPMDL0800000001	CLEVELAND	OH	44106	12/30/1996	WENT OVER DEL SYS AND HOW THIS IS LIKE NEW DRUG.TALKED ABOUT QUICK ONSET AND QUICK STABILITY AND HOW FLEX IN TITRATION CNA BE A BIG HELP.WILL NEED TO FIND HOW INVOLVED THEY ARE WITH PATIENTS AND HOW MUCH PAIN MGT THEY DO
PPLPMDL0800000001	AKRON	OH	44312	12/31/1996	NOT ENOUGH POTENTIAL. FOLLOWED UP ON HIM BECAUSE HE WAS ON EXPONENT AS USING OXY. VERY LOW THOUGH AND NOT COMFORTABLE USING LONG ACTING.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	12/31/1996	TRYING TO GET AT HIS PREFERENCES AS TO WHEN HE INIT.ALOT OF THIS STUFF SEEMS TO FOLLOW COWAN
PPLPMDL0800000001	AKRON	OH	44303	12/31/1996	SHOWED UP ON EXPONENT. VERY NICE BUT NOT ENOUGH POTENTIAL AT THIS TIME TO KEEP CALLING ON HIM.
PPLPMDL0800000001	BEACHWOOD	OH	44122	1/7/1997	TOM IS GOING TO HELP WITH GETTIGN A PRINTOUT
PPLPMDL0800000001	BEACHWOOD	OH	44122	1/7/1997	TALKED TO HIM ABOUT IMP OF CHRON AND TIMING AND 600 DOSE. GETTING RAPPORT WHERE IT USED TO BE.NEED TO GET A LITTLE MORE TIME TO FIND OUT HOW TO GET HIM TO USE MORE THEOPH.
PPLPMDL0800000001	BEACHWOOD	OH	44122	1/7/1997	DID GET A CHANCE TO TALK ABOUT DOSING TIMING AND NEW 600
PPLPMDL0800000001	STOW	OH	44224	1/7/1997	COREY IS DOING A NURSING HOME PROGRAM SO I GAVE HIM SOME SEN
PPLPMDL0800000001	BARBERTON	OH	44203	12/31/1996	VERY WEIRD DR. HE A SURGEON. DID OXY INTRO CALL. GOT ALOT OF TIME WITH HIM VERY COMFORTABLE WRITING VIC BECAUSE ITS C111. SAID IS NERVOUS ABOUT DEA. SHOWED THAT HYDRO AND OXY ARE COMP IN POTENCY. NEXT TIME GO INTO MORE DETAIL. TALK ABOUT HOW THE DEA LOOKS AT NUMBER OF PILLS VS SCRIPS.
PPLPMDL0800000001	INDEPENDENCE	OH	44131	12/31/1996	COUGHT HIM AS THEY WERE WALKING OUT THE DOOR.BEGAN THE GROUNDWORK OF A FAVOE COMPARISON BETWEEN OXY AND MSC. MAY WANT OT DO A COMPARISON LIKE A PRO AND CON TYPE



PPLPMDL080000001	CLEVELAND VALLEY VIEW	OH	44106	1/8/1997	IR IN STOCK
PPLPMDL080000001		OH	441256261	1/8/1997	MET ORAL RPH AND THE MAJOR SELLING FOCUS WILL BE PAM AND WALSH.POSITIONING OXY AS ONE TO START WITH MAKING CONVERSION A MUTE POINT
PPLPMDL080000001	FAIRLAWN	OH	44313	12/31/1996	OXY NOT IN STOCK
PPLPMDL080000001	CLEVELAND	OH	44109	1/8/1997	SAW QUICKLY THRU WINDOW AT CHARDON OFC.HAS REC'D SAMPLES AND SD HAS ALREADY USED.STILL THINKS OF PROB W/UNI WHEN IT FIRST CAME OUT.TOLD HIM IT WAS T-24-HE SD YES BUT UNI TOO! I DIDN'T SAY ANYTHING.WHY SHOULD I TICK HIM OFF WHEN HE THINKS HE'S RIGHT SEEMS TO HAVE MORE TIME HERE-GET INTO HIS THEO PROTOCOL NX.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	12/31/1996	TRYING TO GET MORE OF A FRIENDLY COMPARISON BUT NEED TO START IT OFF ON A MORE EVEN KEEL.COST IS A BIG HANGUP
PPLPMDL080000001	CLEVELAND	OH	44113	1/2/1997	QUICK HIT THRU WINDOW.HAS HEARD OF OXY/NEVER USED. KINDOF A JERK/WON'T GIVE TIME.KEEP WORKING ON HIM.
PPLPMDL080000001	LYNDHURST	OH	44124	1/2/1997	SAW IN THE ATRIUM AS HE WAS GETTING A POP.THANKED FOR HIS HELP FOR GETTING ON FORM BUT HE COULD NOT GIVE A LOT OF FEEDBACK.HE LIKES THE OXY BUT IS STILL GOING TO IT MUCH TO LATE AND USING OTHER DRUGS FIRST LINE
PPLPMDL080000001	CLEVELAND	OH	44106	1/8/1997	FINALLY SAMPLES ARE SHOWING UP IN CRITICAL CARE.NEED TO MAKE SURE THAT SAME IS TRUE FOR GEN MED
PPLPMDL080000001	CLEVELAND	OH	44113	1/2/1997	STILL USING/ND MORE TIME TO DISCUSS POSITIONING/MAY BE RE- SERVING FOR TOUGHER CASES. WHAT DOES HE USE RIGHT AWAY?GET TO USE AFTER IMMEDIATE POST-OP.
PPLPMDL080000001	MAYFIELD	OH	44124	1/2/1997	TRYIGN TO USE HER HUSBANDS USE TO FACILITATE MORE INITIATIONS NEED TO PROBA AND FIND HER LADDER AND WHAT IT WILL TAKE TO GET HER TO HAVE A MORE ACTIVE ROLE IN GETTING STABLE CONTROL
PPLPMDL080000001	CLEVELAND	OH	44113	1/2/1997	COCKY/STILLUSING BUT HAVING PROBS WITH INPT PHCY NOT GIVING IT WHEN REQUESTED.VERY FRUSTRATING FOR HIM SO USING SOME MSC TOO.DOESN'T PREFER USING MORPH-WOULD RATHER USE OXY-BUT STILL A LITTLE LEARY-PROBE FOR SHORT-TERM/YOUNGER PTS-WHAT DOES HE DO WITH THEM?
PPLPMDL080000001	LYNDHURST	OH	44124	1/2/1997	TALKED TO HIM ABOUT HTE 80 MG DOSE AND STILL GETTING GOOD FEEDBACK FROM HIS OXY USE.USING IR AS HIS BREAKTHRU.LIKES THE FACT THAT HE DOES NOT GET ANY ACET
PPLPMDL080000001	CLEVELAND	OH	44113	1/2/1997	DOING WELL WITHOUT SALTZ-VERY BUSY AND USING LOTS OF OXY. HA SSTARTED SEVERAL NEW PTS.ND TO GET HIM TO DISCUSS TITRAT.
PPLPMDL080000001	PARMA	OH	44129	1/9/1997	EXHAUSTED PREVIOUS LARGE SAMPLE SUPPLY...SAID I MUST BE USING MORE....600MG TOO....
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/9/1997	FIRST MEETING...PERSONABLE WITH A GREAT LIKE FOR UNI...SAID HE WRITES SEVERAL SCRIPTS A WEEK...MAYBE MORE....
PPLPMDL080000001	BEACHWOOD	OH	44122	1/2/1997	HE COMMITTED TO USING.TALKED AGAIN ABOUT THE DEL SYS AND HOW EASY IT IS TO TITRATE DOWN.COMPARED TO THE FIXED COMBO'S TALKED ABOUT THE ADVANTAGE OF Q12 AND HOW OXY IS JUST AN TECH FIX OVER MORPH.ALSO TALKED ABOUT GETTING STRONGER VS LASTING LONGER
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	INT IN KADIAN/WANTED TO KNOW DIFF/LIKES OXY-SAYS PTS STILL HAVE TROUBLE GETTING IT.
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	REMIND/HAS SEVERAL PTS ON IT.
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	SAW BRIEFLY IN T-33 WITHOUT APPT...IS USING QUITE A BIT HE SAID.HAD QUESTION ON DOSING.ND TO SEE MORE OFTEN.ALSO A PUPPET TO WALSH.
PPLPMDL080000001	CLEVELAND	OH	44119	1/9/1997	REMIND OF 600MG
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/9/1997	TERSE COMMENT. "WE NEED MORE SAMPLES"
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	JUST PUT PT ON IT/HAS 2-3 PTS ON KADIAN/SAYS TOO SOON TO TELL/ZENECAR REP JUST DID INS TODAY!!WENT OVER DIFF WITH HIM. SD 24HR IS BIG BENEFIT.KEEP ADDRESSING
PPLPMDL080000001	SOLON	OH	44139	1/3/1997	TRIED TO GET HIM MORE COMFORTABLE IN STOCK IN SOLON MARCS ADM THAT IS WHERE HE ALWAYS ASKS ABOUT.NEED TO DO A BETTER JOB AT FINDING WHAT HE IS CURRENTLY DOING AND THEN COMPARE
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	GOT LICENSE/SAYS WORKING ON THE PEOPLE OVER THERE AT THE CLINIC TO SEE THINGS HIS WAY/WANTS SKT ON FORMULARY-REAL BIG BOWEL PROBLEMS AND ONLY USE COLACE!VERY FRUSTRATED W/THIS. HAS BEEN USING OXY ON OUTPT BASIS.GAVE SKT SAMPLES LUNCH IN FEB. ON SERVICE THIS MONTH.
PPLPMDL080000001	CLEVELAND	OH	44195	1/3/1997	SAW QUICKLY WITH DR. STILLMAN/BAD MOOD/DIDN'T FEEL LIKE TALKING EXCEPT TO SAY HAS HAD PTS COMPLAIN OF "GHOST" TABLET AND WANTED TO KNOW IF THIS IS COMMON!!WANTS IT ON FORMULARY BUT WON'T HELP TOO MUCH OF A PUPPET WITH DR. WALSH.
PPLPMDL080000001	CLEVELAND	OH	44106	1/9/1997	WORKED RAD ON.CMET WITH CHIEF RES SHOULD HELP WITH GETTING MORE OUT OF THE HOSPITAL
PPLPMDL080000001	SOLON	OH	44139	1/3/1997	HE HAS NOT INIT YET BUT IS USING FOR MUEH PAT'S.TALKED ABOUT ADV OF USING Q12 AND COMPARED TO VIC.STARTED TO HIT THE GEN ISSUE BUT NEED TO EXPAND.HE LIKED THE IDEA OF TITRATING DOWN.COMMITTED TO USING
PPLPMDL080000001	CLEVELAND	OH	44109	1/6/1997	SERVICE/REMIND.
PPLPMDL080000001	CLEVELAND	OH	44109	1/6/1997	SAYS HAS USED ON AN INPT BASIS.HAS USED QUITE A BIT MORE SINCE IT HAS BEEN ON FORMULARY.WONT GET SPECIFIC.
PPLPMDL080000001	LYNDHURST	OH	44124	1/6/1997	SEEING HIM ALL OVER THE HOSPITAL IS HELPING.IT WILL BE IMPORTANT TO GET TO A COUPLE OF TUMOR BDS SOON AS WELL
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	1/6/1997	REMIND
PPLPMDL080000001	CLEVELAND	OH	44109	1/6/1997	REMIND QUICKLY ON INPT ONC FLOOR.
PPLPMDL080000001	CLEVELAND	OH	44118	1/6/1997	HE IS CHIEF SURGICAL RES.MADE LUNCH DATE TO GET IN SERVICE FOR ALL RESIDENTS ON SURGICAL FLOOR.[2]
PPLPMDL080000001	CLEVELAND	OH	44109	1/6/1997	EDIE HAS GOTTEN HER TO TRY AGAIN.WAS FED UP W/AVAILABILITY OF IT.HAS PRETTY MUCH GONE BACK TO HER OLD HABITS EVENT THO HAS GOTTEN GREAT RESULTS.DOESN'T WANT TO HAVE TO THINK ABOUT IT.HARD TO TALK TO.NEED TIME.APPT MAYBE NEXT TIME.
PPLPMDL080000001	CLEVELAND	OH	44109	1/6/1997	SAYS HAS USED SOME-HARD TO REMEMBER SOMETIMES.WENT OVER BEN AGAIN.PUSHED FOR EARLY USE.
PPLPMDL080000001	PARMA	OH	44129	1/10/1997	600MG....
PPLPMDL080000001	BEACHWOOD	OH	44122	1/6/1997	CONFIRMED HIS COMMITMENT TO USE AND WENT OVER HOW EASY IT IS TO DOSE AND TITRATE DOWN.
PPLPMDL080000001	MAYFIELD HTS	OH	44124	1/6/1997	HE USES FIXED COMBO'S FOR HIS SURGERIES.TALKED ABOUT THE ADV OF Q12.NEED TO GO OVER THE ADV OF NOT GETTING GENERIC AND FIND FEEDBACK.COMPARED TO THOSE FIXED COMBOS
PPLPMDL080000001	SAGAMORE HILLS	OH	44067	1/10/1997	SHOWED HIM THE SCHULTZ ARTICLE AND IT REALLY SEEMED TO CONNECT.WILL HAVE TO TRY IN MORE PLACES TO SEE IF IT WILL CONTINUE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	1/7/1997	RAPPORT IS VERY GOOD.ABLE TO ASK ANY QUESTION.NEED TO FIND OUT HOW TO GET MORE OF HIS FIXED COMBO'S
PPLPMDL080000001	BEACHWOOD	OH	44122	1/7/1997	NICE TALK.JENNY'S BABY IS 6 MOS OLD AND SHE IS ACTIVELY TAKING CARE.WE TALKED ABOUT DOING A COUPLE OF PROGRAMS AND WE DECIDED TO DO AN INFORMAL OXY AND ANNE OCCONNEL IS WORKING ON DOING AN CE PROGRAM WITH THE SLIDES.
PPLPMDL080000001	AKRON	OH	44320	1/7/1997	DISCUSSED OXY VS MS. WAS VERY INTERESTED IN ANY NEW INFO REGARDING OXY. DOES SEEM TO STILL THINK THAT AT SOME PT A PATIENT NEEDS TO GO OFF OXY AND ONTO MS. DISCUSSED TITRATION AND NO TOLERANCE. INTERESTED IN LAX PROTOCOL. DISCUSSED DOING INSERVICE IN FEB
PPLPMDL080000001	CLEVELAND	OH	44106	1/10/1997	FOLLOWED UP AT RAD AND MADE DINNER DATE.BE SURE TO ASK SCOTT IT THIS IS OK
PPLPMDL080000001	AKRON	OH	44307	1/10/1997	ALOT OF THEOP POTENTIAL IN THIS OFFICE, BUT MOSTLY PEDIATRIC.
PPLPMDL080000001	VALLEY VIEW	OH	44125	1/8/1997	NICE TALK.SCHEDULED A COUPLE OF INSERVICES AND TRYING TO EXPAND ACTIVITY.SOME PROGRAMS WILL BE AT THE CLINIC ITSELF. WALSH IS STILL A BIG HURDLE
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	1/17/1997	TALKED TO RICK AND HE NOW NEEDS INFO FROM ALLEN.TITTLE AND GOALS SO THEY CAN GET THE CE PART TAKEN CARE OF
PPLPMDL080000001	MUNROE FALLS	OH	44262	1/8/1997	MAKING SOME POINTS.TALKED ABOUT HOW EASY AND CESSATION DATA. SHE DISLIKES MORPH AND THAT IS PROB THE BIGGEST REASON SHE USES DURA.THINKS IT IS DOSED EVERY TWO DAYS.AWARE OF THE POO DELIVERY BUT NOT THE COST
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	1/17/1997	NEED TO GET TEH 80 MG INFO HERE AS SOON AS IT BECOMES AVAILABLE
PPLPMDL080000001	BEACHWOOD	OH	44122	1/8/1997	SHE IS DOING WELL EVEN THOUGH SHE IS USING JUST ABOUT EVERY THING ELSE FIRST.NEED TO CORRELATE SUCCESS AND TYR TO GET EARLIER USE WITH LESS EMPHASIS ON OTHER AGENTS
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/8/1997	STARTING TO USE SOME OF HTE 600 UNI BUT STILL HES TO GO AHEAD WITH THE OXY.CONCENTRATE ON THE ABUSE DATA AND READ ADDITION DATA FROM THE BROCHURE
PPLPMDL080000001	WARRENSVILLE	OH	44122	1/17/1997	BROUGHT IN STOCKING LIST BUT NEED TO BRING IN TYPED VERSION AS WELL AND GOOD EXCUSE TO GET UP THERE AGAIN.OTHER NURSES HUSBAND HAS OA.SPEND A LITTLE TIME WITH HER TO SEE IF OXY IS A POSSIBILITY
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	1/17/1997	80MG INFO
PPLPMDL080000001	GATES MILLS	OH	44040	1/8/1997	QUICK HIT/TRIED TO REMEDY COST SITUATION/SMOKESCREEN-DO LUNCH AGAIN.
PPLPMDL080000001	AKRON	OH	44313	1/21/1997	SHOWED HIM NEW STUDY FOR ASTHMA UPDATE IN NEW ORLEANS. REMINDED HIM OF UNI 600 AND ONLY UNI DOSED AT NIGHT. ALL I GOT IN THIS TIME. NO SAMPLES REQUESTED, CHECK NEXT VISIT.
PPLPMDL080000001	CLEVELAND	OH	44106	1/8/1997	SET SOME PROGRMS.THEY DO TEAM MTGS EVERY WEEK WITH AIDS ADN PED EVERY OTHER WEEK.SHE IS GOING TO CALL ON THE 17 WITH INFO ON THE SLIDE PROGRAM AND DEPTH
PPLPMDL080000001	CUYAHOGA FALLS	OH	44223	1/21/1997	GOT ALLEN SLIDES.TRIED TO TALK TO BARBARA
PPLPMDL080000001	CLEVELAND	OH	44119	1/9/1997	THRILLED WITH SLIDES AND FACT THAT I WILL BE SUBMITTING FOR THEIR REBATE.HAS HAD SEVERAL NURSE MTGS WHERE HE HAS TOLD THEM NOT TO USE ANYTHING BUT PF PRODUCTS. WORKED ON DINNER PROGRAM FOR 2/20
PPLPMDL080000001	BARBERTON	OH	44203	1/21/1997	DID ATS GUIDELINES AND LEFT NEW ATS BOOK AND POINTED OUT WHERE GROSS SAYS QD AT NIGHT BEST, HE AGREED AND DOES BELIEE THAT EVENING DOSE MAKES SENSE. SEES CANCER AND USES TYLOX FOR PAIN.
PPLPMDL080000001	CLEVELAND	OH	44106	1/9/1997	INTRODUCED OXY HE HASN'T USED YET AND WOULDN'T GIVE ANY REASONS WHY. VERY DIFFICULT TO GET TALKING.
PPLPMDL080000001	CLEVELAND	OH	44109	1/9/1997	HE IS VERY OLD FASHIONED BUT COMPARISON TO MSC DID MAKE SOME HEADWAY.NEED TO GAIN REPETITIONS SO HE GETS MORE COMFO AND RAPPORT GET STRONG HERE
PPLPMDL080000001	CLEVELAND	OH	44128	1/9/1997	GREAT NEW PROSPECT!! HAD NIDGENT PT FOR MSC/MET W/HIM AND DISCOVERED HE DOES A LOT W/DR. TABBAA.HE REFERS SOME TO HIM AND TREATS PAIN HIMSELF. VERY YOUNG AND AGGRESSIVE.HAS USED OXY BECAUSE OF DR. TABBAA.MOST PTS ARE ELDERLY W/OA.LIKES HOW IT WORKS.GAVE FULL PRESENTATION.SET UP INSERVICE FOR ENTIRE IM STAFF.
PPLPMDL080000001	CLEVELAND	OH	44128	1/9/1997	HE IS STARTING TO USE BECAUSE HE KNOWS THAT HE COULD NOT GET AT ST. LUKES.HE MAY BE A GOOD CANDIDATE TO GET SOME HELP T FOR FORM WORK IF I CAN ALSO GET QUAN OR GROPPE.WENT OVER THE COVERAGES AGAIN.
PPLPMDL080000001	CLEVELAND	OH	44106	1/9/1997	SHE IS VERY NICE.WILL BE VERY HELPFUL BECAUSE SHE WORKS WELL WITH THE RESIDENTS.NEED TO GO OVER WHEN TO USE AND WHERE TO USE ADN POSITION IT AS QUICK TO STABILITY
PPLPMDL080000001	CLEVELAND	OH	44106	1/9/1997	HE WAS VERY BUSY.TALKED ABOUT THE DEL AND HOW IT CAN MAKE PRODUCT DIFF.DID NOT GET A CHANCE TO GET INTO WHAT HE IS USING.PUSHED OFF TO THE RESIDENTS
PPLPMDL080000001	CLEVELAND	OH	44109	1/9/1997	SENIOR STAFF IN IM AT METRO.DON'T SEE REPS BUT WAS THERE WHEN I MET DR. BOHN AND WAS VERY INT IN PAIN MGMT.SEE LOTS OF PAIN SHE SAYS.WENT THRU ENTIRE PRESENTATION.SD WD USE.
PPLPMDL080000001	EUCLID	OH	44119	1/9/1997	SERVICE/REMIND/SET UP LUNCH.USING LOTS MORE OXY THAN SHE EVER USED MSC.NICHING FOR STEP 3 THOUGH.USES WITH PATCHES TOO!!
PPLPMDL080000001	PARMA	OH	44129	1/9/1997	SAID HE'S DOING MORE WITH OXY...PARTLY BECAUSE PTS TOLERATE IT WELL...
PPLPMDL080000001	CLEVELAND	OH	44106	1/21/1997	TALKED TO TISH AND FINALIZED TM MEETING INSERVICE.WILL NEED TO BRING BAGELS.FIND IF THEY HAVE A EASEL
PPLPMDL080000001	AKRON	OH	44333	1/21/1997	REQUESTED SAMPLES FROM A CONVENTION, GREAT WAY TO GET IN. QUICK UNI REMINDER WITH NEW 600 MG. LEFT COPY OF NEW PUD STUDY, WOULDN'T GIVE ME TIME TO GO INTO IT, BUT WAS ABLE TO SCHEDULE AN
PPLPMDL080000001	INDEPENDENCE	OH	44131	1/9/1997	MADE ARRANGEMENTS TO DO AN OXY INSERVICE AT THE INDEPENDNCE SITE.THEY ALSO GO TO MENTOR NAD ASHTA SO MAY DO OTHER PROGRAMS OUT THERE.TRYING TO GET TO SAROKA THRU A TEAM MEETING.

PLPMDL0080000001	EUCLID	OH	44119	1/9/1997	SEEING ALL HOME HOSPICE PTS AND PUTTING MANY ON OXY THAT WERENT ON IT.NOT REALL INFLUENCIAL THOUGH AND DOES WHAT AGNEBERG SAYS.HAS INDIGENT PT AND WAS ECSTATIC THAT WE COULD HELP
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	1/22/1997	NEED TO GET HIS ATTENTION.LIT SHOULD HELP
PLPMDL0080000001	STOW	OH	44224	1/9/1997	HE IS USING FOR HOSPICE ONLY.NEED TO FIND OUT WHAT HE DOES FOR HIS EVERYDAY PAT'S AND ALOS NEED TO FIND WHY HE DOES NOT USE UNI
PLPMDL0080000001	CLEVELAND	OH	44106	1/9/1997	HE IS THE CHIEF RESIDENT AND THERE ARE 6 IN THE DEPT.THEY STILL FOLLOW THE ATTENDEES AROUND LIKE PUPPIES BUT WE HAD A GOOD PAIN MGT TALK.HE REMEMBERS THE INSERVICE FROM WAY BACK.WENT OVER DEL SYS AND EASE OF USE AND FLEX IN TITRAT COMMITTED TO USING.TALKED ABOUT DOING PROGRAM FOR ALL RES. AND ATTININGS
PLPMDL0080000001	LAKEWOOD	OH	44107	1/22/1997	SEVERAL ON 600MG....ONE A SWITCH THE OTHER NOT ...AGREES THAT THE 600MG MAKES SENSE....
PLPMDL0080000001	BEACHWOOD	OH	44122	1/22/1997	HE SHOWED ME SEVERAL MSC THAT HE SUB WITH ORAMORPH.RICHTER HAS WRITTEN FOR A OXY AND IR RX.
PLPMDL0080000001	EUCLID	OH	44132	1/9/1997	SAYS HAS NEW PT ON OXY/TOO VAGUE/DISCUSS TITRATION AND DOSIG AGAIN AND USING EARLY.GET HIM OFF C3 KICK LIKE VIC/LORCET ETC. ALSO USES QUITE A BIT OF DARV.STILL SHY ABOUT GOING TO L.A. RIGHT AWAY.
PLPMDL0080000001	AKRON	OH	44302	1/10/1997	MET JULIE THE PHARMACIST AND TOLD HER THAT OXY 80 IS COMING. SHE WAS PLEASED. ALSO PUSHED SENAKOT.
PLPMDL0080000001	EUCLID	OH	44132	1/22/1997	GREAT CALL! HAS PT ON T-24 THAT IS NOT TOLERATING WELL.SD WD DEF SWITCH TO UNI.REALLY LIKED IT AND HAS NEVER USED.F/U
PLPMDL0080000001	CLEVELAND	OH	44106	1/10/1997	FOLLOWED UP WITH THE INFO ABOUT ULTRAM AND SHOWED HIM THE SE PROFILE NAD HE TALKED ABOUT USING IT JUST FOR A FEW DAYS. THIS TELLS ME THAT I STILL NEED TO PLACE OXY AND SHOW HIM WHERE TO USE
PLPMDL0080000001	AKRON	OH	44313	1/22/1997	CAME AND SAT IN ON CALLS WITH PANZNER AND BURNS. NOT A POTENTIAL TARGET. USES ALOT OF THEODUR BUT SEES PREDOMIN. KIDS AND NOT COMFORTABLE USING QD THEOP. NO ANALGESIC POTENTIAL.
PLPMDL0080000001	AKRON	OH	44302	1/10/1997	CAME IN TO SAY HELLO WHEN I WAS MEETING WITH SUZANNE AND PETRUS. SAID HE HAS BEEN USING MORE OXY. LAST TIME WE TALKED SAID HE STILL PREFERRED MS. SAID HE HAS BEEN STARTING MORE ON OXY.
PLPMDL0080000001					SCHEDULED AN APPT WITH HIM.
PLPMDL0080000001	RICHMOND HTS	OH	44143	1/22/1997	REMIND.
PLPMDL0080000001	CLEVELAND	OH	44224	1/10/1997	NEED TO GET MORE SPECIFIC WITH HIS FEEDBACK.HE SAID IT IS A GOOD DRUG BUT NEED TO SEE HWAT HE MEANS.HE WAS BUSY WITH SOME SCANS.
PLPMDL0080000001	CLEVELAND	OH	44224	1/10/1997	NEED TO GET MORE SPECIFIC WITH HIS FEEDBACK.HE SAID IT IS A GOOD DRUG BUT NEED TO SEE HWAT HE MEANS.HE WAS BUSY WITH SOME SCANS.
PLPMDL0080000001	EUCLID	OH	44132	1/22/1997	SAMPLES/QUICK PRESENTATION ON BOTH
PLPMDL0080000001	WESTLAKE	OH	44145	1/10/1997	DR DIAZ HAS WRITTEN MORE....SAYS 20MG IS IDEAL....10MG HAS BEEN INADEQUATE FOR SOME PTS.....
PLPMDL0080000001	CLEVELAND	OH	44130	1/10/1997	DR KANSAL WROTE TWO SCRIPTS LAST WEEK.....
PLPMDL0080000001	AKRON	OH	44302	1/10/1997	TALKED ABOUT SPONSORING A NURSE PROGRAM FOR NEON ON JUNE 2.
PLPMDL0080000001	CLEVELAND	OH	44106	1/22/1997	DROPPED OFF SLIDE KIT FOR BOSWELL AND FOLLOWED UP AT RO
PLPMDL0080000001	AKRON	OH	44302	1/10/1997	TOLD HER ABOUT OXY 80 MG. ASKED ABOUT DOING SPEAKER PROGRAM FOR PURDUE. IS NOW ON THE SPEAKERS BUREAU. ALSO ASKED ME TO LOOK INTO DOING RESEARCH. RALPH TALKED ABOUT OFFICE DOING A STUDY.
PLPMDL0080000001	AKRON	OH	44302	1/10/1997	JUST MET. TOLD ABOUT 80 MG OXY. SAID IT IS ABOUT TIME. SAID HE WOULD BE USING ALOT MORE OXY IF THERE WAS A 80. GO BACK AS SOON AS ITS LAUNCHED. ASKED ABOUT NEW PURDUE PRODUCTS, WAS VERY RUSHED. I THINK HE'LL ALWAYS BE LIKE THAT.
PLPMDL0080000001					COMPARED TO THE FIXED COMBOS AND TALKED ABOUT EASE OF USE AND THE ABUSE SAVINGS AND FLEX IN DOSING.MAY TAKE A FEW FOLLOW UP TO GET HIM TO REALLY TO REMEMBER
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	1/10/1997	WORKING HTSE GUYS CAN REALLY HELP GET BUS IN THE HOSP.NEED TO MAKE USRE THAT RAPPORT IS GOOD TO MAKE SURE THAT THEY ARE GIVING GOOD FEEDBACK.
PLPMDL0080000001	CLEVELAND	OH	44106	1/10/1997	TALKED ABOUT THE GRAND ROUNDS AND WHAT HE WOULD TITLE HIS TALK.GOT HIM THE SLIDES AND MADE SURE THAT HE KNOWS ABOUT THE UPCOMING 80 MG DOSE.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/17/1997	SEEING HIM IN OTHER AREA'S IS GREAT RECOGNITION AND HE FEELS THAT IT IS IMPORTANT.SAW HIM AT SOUTHPOINTE AND HE COMMENTED FAVORABLY WITH HIS OXY USE.STILL NEED TO GET INTO MORE PARTICULARS
PLPMDL0080000001	BEACHWOOD	OH	44122	1/17/1997	AS TO WHERE HE IS USING BUT THAT WILL BE DONE ON HIS TIME.LEFT STOCKING CHART FOR ELAINE
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/17/1997	TRYIGN TO USE OTHERS EXP TO MAKE MORE COMFORTABLE.HE SAID THAT HE IS STILL NOT SEEING THAT MANY PAT'S BUT HIS POTEN IS STILL GREAT.NEED TO MAKE SURE THAT HE UNDERSTANDS SAFETY AND COMPARE WITH ALT MEEDS
PLPMDL0080000001	CLEVELAND	OH	44109	1/23/1997	TALKS TOO MUCH ABOUT NOTHING.SAYS USING UNI SINCE I HAVE BE4 IN THERE SO MUCH.SAYS MOSTLY FOR "HYPOXEMIA".ND TO ADDRSS THIS.
PLPMDL0080000001	CLEVELAND	OH	44109	1/23/1997	CAN'T GET BY WINDOW.QUICK HIT ON 600
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/17/1997	NEED TO FIND OUT HOW TO GET HIM INVOLVED WITH DOING SOME RESEARCH FOR UPCOMING PRODUCTS
PLPMDL0080000001	AKRON	OH	44302	1/21/1997	TOLD JULIE ABOUT OXY 80 AND SHE ORDERED IT WHILE I WAS THERE. CONFIRM THURS THAT ITS IN AND LET ONC. GROUP KNOW.
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/21/1997	THEY ARE GETTING MORE COMFORTABLE WITH OXY BUT THEY STILL PERCEIVE ME AS THE MSC GUY.GOOD RESULTS AND POSITIVE FEEDB. NEED TO KEEP MAKING THE COMPARISON TO MSC AND DOSING CAN BE A GREAT WAY TO GET TP THE HIGHER DOSES.
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/21/1997	GREAT TALK SHE HAS BEEN HES TO USE BECAUSE SHE WANTED MORE INFO.TALKED WITH HER AND TONY.COST AND SE SEEMED IMPORTANT. SHE WILL ADD ON PATCH WHEN SE BECOME CUMBERSOME AND SHE DOES THAT WITH SHORT ACTING AS WELL AS LONG ACTING.NEED TO FOLLOW UP TO SEE IF SHE IS GETTING LESS SE WITH OXY WHILE STILL BEING EFFIC.SHE CAN BE A GOOD 80MG TARGET
PLPMDL0080000001	AKRON	OH	44333	1/23/1997	QUICK HIT AGAIN. CAN'T SEEM TO GET MUCH TIME WITH HIM. NEXT TIME BRING IN NEW STUDY FOR COPD AND DESCRIBE BRIEFLY AND LEAVE BEHIND.
PLPMDL0080000001	CLEVELAND	OH	44109	1/23/1997	QUIET/SAYS USING SOME UNI HERE AN AT CHARDON.HAS TRIED OXY ALREADY! LUNG CA PT.WENT OVER BEN AGAIN
PLPMDL0080000001	AKRON	OH	44320	1/21/1997	KATHY HAD REQUESTED MYTHS ABOUT MORPHINE AND I DELIVERED THM TODAY, WAS HAPPY TO GET THEM AND HEAR ABOUT THE OXY 80.
PLPMDL0080000001	BEACHWOOD	OH	44122	1/21/1997	HE DOES ALOT OF OUTPAT SURG SO WE TALKED ABOUT ROLE OF OXY T AND HE COMMITTED TO USING.HE IS ALSO DOIN G ALOT OF EDUCATION AND JOURNAL CLUBS AND GETTING INVOLVED WOULD BE A GREAT WAY TO SEE OTHER DOCS FROM SINAI
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/21/1997	HE HAD SOME GREAT COMMENTS.HE SEEMS TO BE THE ONE USING THE MOST BUT NOT RECOGNIZING HIM ON FIRST RX.WE HAD A GOOD DISCUSSION ABOUT DOSING WHICH AUTOMATICALLY LED TO HIGHER STRENGTH'S AND THIS COULD BE USED WITH OTHER CALLS.SAIS HE IS HAVING TROUBLE WITH FINDING THE 40'S.ALSO NEED TO GET LIST
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/21/1997	TRYING TO FIND OUT HOW MUCH PAIN INVOLVEMENT.SHE IS VERY DIFFICULT TO GET TO OPEN UP.TLAKED ABOUT SAFETY AND 'RESULTS THAT OTHERS IN GROUP ARE GETTING.HOPEFULLY I CNA FIND MORE ABOUT HER USAGE AND HABITS
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/23/1997	THEY ARE NOT SEEING AS MANY RX FROM ALLEN ANYMORE.HAVE OXY BUT MOVEMENT IS SLOW
PLPMDL0080000001	AKRON	OH	44302	1/21/1997	VERY HAPPY TO HAVE 80 MG. OXY SAID IT WILL START REPLACING MS FOR NEW PTS. TALKED ABOUT STARTING NEW PTS ON OXY RIGHT AFTER NSAIDS, DOESN'T HAVE A PROBLEM WITH THAT. INTERESTED IN TALKING TO PCP ABOUT USING LONG ACTING NARCOTICS. ALSO INTERESTED IN STUDYING NEW PRODUCTS FOR TRTIAL.
PLPMDL0080000001	AKRON	OH	44302	1/21/1997	INTRODUCED OXY 80, VERY HAPPY SAID THEY WILL USE IMMED. TALKED ALOT OF FP USE OF C11, A HUGE SUPPORTER OF OXY. SAID HES HAVING A PROBLEM WITH OXY IR NOT BEING STOCKED AND ONLY BEING AVAILBLE IN 5 MG. SUGGESTED USING OXY 10 MG AND QUICKLY SHOT THAT DOWN. INTERESTED IN SPEAKING AGAIN.
PLPMDL0080000001	AKRON	OH	44319	1/23/1997	THEY DON'T USE ALOT OF THEOP, SAYS HE GOES BACK AND FORTH WITH IT. HAS USED OXY, GOING FINE, LEEANN SAYS HE IS USING ALOT OF TYLOX, SO I REMINDED HIM THAT OXY IS SAME WITHOUT TYL. GAVE BENIFITS OF THAT. SCHEDULED LUNCH TO TALK TO HIM LONGER.
PLPMDL0080000001	MUNROE FALLS	OH	44262	1/23/1997	SHE TALKED ABOUT UNI LIKE IT WAS HER FAVORITE BUT I WILL NEED TO DO A GOOD COMPARISON TO MAKE SURE THAT IT IS THEOP OF CHOICE.NEED TO SELL BENEFIT OF THEOP AS WELL.OXY CAN BE A FACTOR.NEED TO SELL FLEX
PLPMDL0080000001	CLEVELAND	OH	44109	1/23/1997	REMIND AOUT 600
PLPMDL0080000001	CLEVELAND	OH	44132	1/21/1997	IS GETTING USED TO IT HE SAYS.HAS STARTED A COUPLE NEW PTS. SAYS SO FAR SO GOOD.I KEEP PUSHING FOR EARLY USE IN PLACE OF DARV.KEEP AT THIS. SAYS FISHMAN SHOWING UP ON REPORT BUT THEY ARE HIS PTS.
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/22/1997	TRIED THE SAME COMPARISON AS WITH COWAN AND TOLD HIM OF WHAT DR COWAN HAD SAID ABUT REMINDING HIM.LEFT STOCKING LIST
PLPMDL0080000001	CLEVELAND	OH	44106	1/23/1997	INSERVICE FOR OXYCONTIN
PLPMDL0080000001	CLEVELAND	OH	44120	1/23/1997	DROP OFF SOME SEN AND THIS SHOULD BE A GOOD SPOT FOR 80MG
PLPMDL0080000001	RICHMOND HTS	OH	44143	1/22/1997	BUSY/COCKY AS USUAL/SAYS HAS SEVERAL PTS ON/STILL DOSING THE WAY HE WANTS TO BUT GETTING BETTER.LIKES ASYMMETRIC DOSING FOR ELDERLY PTS.
PLPMDL0080000001	CLEVELAND	OH	44106	1/22/1997	HE DOES NOT HAVE A CLUE AS TO WHERE TO USE OXY.NEED TO FIND A WAY TO MAKE SOME SENSE TO HIM.THE WHO LADDER IS NOT THE HOT BUTTON.NEED TO TALK MORE PHILOSOPHY THAN F/B. DROPPED OFF SPEAKERS KIT AND MADE APPT W/ ROSENBERG
PLPMDL0080000001	AKRON	OH	44313	1/22/1997	HANT' USED OXY YET, SAID HE IS MOSTL COMFORTABLE WITH MS. DID SEEM INTERESTED IN IT THOUGH, AGREEDD THAT MORPHINE STIGMA IS AA PROBLEM FOR HOSPICE AND NURSING HOME PT. STRESSED START EARTLY AND STAY WITH, KEEP SENDING LETTERS TO HIM AND PANZNER.
PLPMDL0080000001	STOW	OH	44224	1/24/1997	HE IS SHOWING UP ON FIRST RX.NEED TO PROMOTE THEOPH AND KEEP SEPARATING THEOPH
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/22/1997	DID A COMPARISON TO MSC AND USED THE JUST LIKE MIKE APPR AND HE SAID THAT HE WOULD TRY.THE GLRS WERE IMPRESSED BECAUSE HE TOLD THEM TO MAKE SURE THAT THEY REMINDED HIM. HE HAD A PAT THAT HE WAS GOING TO START OUT ON 20MG THAT CAME FROM DARV.LEFT STOCKING LISTS AND WILL NEED TO MAKE SUE THAT I FOLLOW UP IN A SHORT PERIOD OF TIME.
PLPMDL0080000001	EUCLID	OH	44132	1/22/1997	DEF KNOWS I SELL OXY.SAYS IS USING BUT DOES NOT USE HOSPICE AT ALL. KEEPS ALL PTS.ND TO GET TERMINAL CASES ON PATCHES.
PLPMDL0080000001	AKRON	OH	44304	1/22/1997	USING ALOT OF OXY BUT NOT DOSING VERY HIGH. SAID HE DOESN'T SEE A NEED FOR 80 MG. ONLY A COUPLE OF PTS HVE BEEN ON MORE THAN 40. NEXT TIME SHOW AND TALK ABOUT AVG DOSE BEING 105 MG
PLPMDL0080000001	LAKEWOOD	OH	44107	1/22/1997	MEETING ON THE ONCOLOGY FLOOR WITH JEAN ELLSWORTH WOLK. BN CLINICAL SPECIALIST....PRO OXY....
PLPMDL0080000001	LAKEWOOD	OH	44107	1/22/1997	VERY ILLUMINATING HALLWAY CONVERSATION WITH DR OBRIEN ALONG WITH SCOTT BURANDT....FEEL THAT DR OBRIEN WILL BE MORE RECEPTIVE TO USING OXY....
PLPMDL0080000001	GATES MILLS	OH	44040	1/22/1997	QUICK HIT/REMIND.SAYS USING HAS LOTS OF MSC PTS.ND TO GET NEW PTS BEFORE HE GOES TO MS.
PLPMDL0080000001	AKRON	OH	44302	1/26/1997	JUST MET, QUICK STANDUP ON UNI 600. SAYS HE USES EITHER UNIPHYL OR THEODUR. QUICKLY STRESSED EVENING DOSE. ALOS SAID SAMPLES ARE IMPORTANT TO HIM AND HE DIDN'T HAVE ANY. NEXT TIME USE ATS GUIDELINES AND ALSO DETAIL OXY LONGER. HE SAID HE USES IT FOR LUNG CANCER. MOSTLY.
PLPMDL0080000001	AKRON	OH	44304	1/22/1997	JUST MET, QUICK STANDUP ON UNI 600. SAYS HE USES EITHER UNIPHYL OR THEODUR. QUICKLY STRESSED EVENING DOSE. ALOS SAID SAMPLES ARE IMPORTANT TO HIM AND HE DIDN'T HAVE ANY. NEXT TIME USE ATS GUIDELINES AND ALSO DETAIL OXY LONGER. HE SAID HE USES IT FOR LUNG CANCER. MOSTLY.
PLPMDL0080000001	AKRON	OH	44304	1/22/1997	CALLLED AND PLACED ORDER FOR OXY 80 WHILE I WAS THERE, NOT AVAILABLE YET BUT WILL BE SENT OUT AS SOON AS EITHER INDEPED OR AMERINET GET ITS IN. CONFIRM IN ABOUT A WEEK.
PLPMDL0080000001	AKRON	OH	44304	1/22/1997	INTRODUCED MYSELF FIRST TIME. QUICKLY TOLD HIM THAT OXY IS AVAILABLE IN 80 MG. WAS HAPPY AND WALKED AWAY. I TALKED TO HIS NURSE ABOUT HIS USE OF OXY AND ITS HIS FIRST CHOICE FOR OPIOIDS. CALL WHEN RITZMAN IS STOCKED.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	1/22/1997	STILL HESITANT.LACK OF FORM IS NOT EXCUSE ANY LONGER. NEED TO REALLY GO AFTER HIS FIXED COMBOS AND COMPARE COST AS WELL.
PLPMDL0080000001	INDEPENDENCE	OH	44131	1/22/1997	TRYING TO MAKE SURE THAT HE CAN FIND OXY SO HE DOES NOT HAVE THAT CAN NOT FIND EXCUSE.HOPEFULLY COWAN NEW ATTITUDE WILL RUB OFF
PLPMDL0080000001	LAKEWOOD	OH	44107	1/22/1997	EXELLENT MEETING TO DETERMINE OXY USAGE ON THE ONCOLOGY FLOOR....A BIG BOOSTER FOR OXY

PLPMDL0800000001	AKRON	OH	44313	1/22/1997	CURRENTLY HAS A PT. ON OXY THAT ANOTHER PHYSICIAN PUT ON. HASN'T STARTED ANY ON HIS OWN YET. SAID HE WAS TRAINED ON MS AND ITS THE ONE HE THINKS OF. SAID HE WOULD REMEMBER OXY FOR NEXT NEW PT. WOULD ONLY COMMIT TO USING IN HIS HOSPICE PTS. SAID ITS THE LAST DRUG HE WOULD USE FOR BACK PAIN. VERY NERVOUS OF ADDICTION, ABUSE AND DEA.
PLPMDL0800000001	EUCLID	OH	44132	1/22/1997	GREAT CALL DID LUNCH. INT IN OXY. SAYS SEES MANY OA PTS. WILL TRY. FEELS SAFE WITH IT. UNI-HAS USED IN PAST BUT SAYS NOT USING MUCH THEO ANYMORE.
PLPMDL0800000001	AKRON	OH	44304	1/22/1997	PROGRAM FOR PHARM TECH HAS BEEN POSTPONED. TOLD HIM ABOUT THE 80 MG OXY AND WAS VERY HAPPY TO HEAR OF HIGHER DOSE. WE TALKED ABOUT WHAT DOSES HE CURRENTLY USES AND HAS NO PROBLEM TITRATING. ASKED ABOUT AN EVEN HIGHER DOSE AND WE TALKED ABOUT OXY IR. THEY ARE HAVING TROUBLE GETTING SCRIPTS FILLED, NEXT TIME LET HIM KNOW WHAT PHARM ARE STOCKING IT.
PLPMDL0800000001	OLMSTED TOWNSHIP	OH	44138	1/27/1997	SEVERAL ON 600MG PER DAY...WILL SWITCH FROM 400MG TO THE NEW 600MG
PLPMDL0800000001	AKRON	OH	44302	1/23/1997	MET OTHER PHARMACIST BESIDES JULIE. SAID THEY ORDERED THE 80 MG AND IT DIDN'T COME IN. GOT PRICING ON MSC VS. OXY BY FOLLOWING THE CONVERSION RATE , THEY ARE PRICED THE SAME. NEED TO GET THIS INFO TO CROFT. NEXT VISIT ASK JULIE ABOUT SENAKOT, I NOTICED THIS OTHER PHARM. WAS PUSHING GENERIC SENNA.
PLPMDL0800000001	CLEVELAND	OH	44106	1/23/1997	GREAT TALK AND BASICALLY DID AN INSERVICE FOR OXY. YOU COULD TELL THAT JANSEN HAS BEEN SPENDING SOME TIME SO I HAD TO DISPELL SOME RUMMORS. WENT OVER DELIV SYSTEM AND USED THE FILE CARD AND DATA BROCHURE. STRESSED WHERE TO USE AND WHEN. WENT OVER CESSATION. NEED TO FOLLOW UP TO MAKE SURE THEY FOLLOW THRU. TUMOR BDS ARE WEDS AT 8
PLPMDL0800000001	AKRON	OH	44302	1/23/1997	HASN'T STARTED ANY NEW PATIENTS ON OXY. LAST TIME SAID IT DIDN'T WORK, THIS TIME I REALIZED THE REAL ISSUE IS COST. HE ALSO DOESN'T BELIEVE IN THE CONVERSION, THEREFORE OXY DOSED 1 TO 1 WITH MSC IS ALOT MORE EXPENSIVE. ALSO USE DILAUDID, HE SAYS FOR BREAKTHROUGH ONLY. NEED TO SHOW SOME CONVERSION PROOF, HE DID COMMIT TO USING 80 MG. FOLLOW UP.
PLPMDL0800000001	AKRON	OH	44307	1/23/1997	MET AT TUMORE BOARDS AT BARBERTON. INTRODUCED MYSELF AND OXY. SAID HE HASN'T USED IT YET BUT DOESN'T TREAT MUCH FOR PAIN. HE'S RAD. ONC. AND SAID HE USUALLY LETS THE MEDICAL ONC RX FOR PAIN. STILL DETAIL HIM COMPLETELY AT THE LUNCH NEXT WEEK.
PLPMDL0800000001	CLEVELAND	OH	44106	1/23/1997	VERY QUIET BUT HAD GOOD QUESTIONS. SHOWED ALOT OF INTEREST. IT WILL BE IMPORTANT TO FOLLOW UP AND ATTEND TUMOR BDS
PLPMDL0800000001	OLMSTED TOWNSHIP	OH	44138	1/27/1997	600MG...SEES DEFINITE NEED...WILL USE
PLPMDL0800000001	CLEVELAND	OH	44106	1/23/1997	HE IS MARRIED AND EXPECTING 5 CHILD. HE ASKED ALOT OF QUESTIONS AND SHOULD BE A GOOD FEEDBACK PERSON
PLPMDL0800000001	CLEVELAND	OH	44109	1/23/1997	QUICK IN HALL/GETTING GREAT RESULTS FROM OXY. SAYS USES WHEN EVR HE CAN/ WOULDN'T LET ME TALK ALOT BUT GAVE BRIEF BEN AGAL. FIND OUT WHERE USING.
PLPMDL0800000001	AKRON	OH	44307	1/23/1997	TALKED BRIEFLY AT TUMOR BOARDS AT BARBERTON. SINCE VISIT IN EARLY DEC. HAS STARTED WHAT SHE CALLED SEVERAL PTS. ON OXY AND GOING VERY WELL.
PLPMDL0800000001	AKRON	OH	44302	1/23/1997	DID A SPEAKER PROGRAM FOR BARBERTON TUMOR BOARDS, WAS ABLE TO INTRODUCE MYSELF AND PRODUCTS, SAID HE WAS FAMILIAR WITH OXY AND HAS USED IT. SCHEDULED A LUNCH IN THE OFFICE TO GET MORE TIME WITH HIM.
PLPMDL0800000001	CLEVELAND	OH	44109	1/23/1997	ON SERVICE THIS MONTH W/TREY SAYS HAS USED INPT. MOSTLY OUT PT THOUGH STILL NOT EXACTLY SURE WHERE TO USE IT. STRESSED EARLY ON AND STAY WITH.
PLPMDL0800000001	TALLMADGE	OH	44278	1/28/1997	DIFFICULT TO GET ANY TIME WITHOUT DOING LUNCH. WENT AHEAD AND SCHEDULED. DID QUICK STANDUP FOR UNIPHYL. COMFORTABLE WITH BID. AT LUNCH TALK ABOUT BLOOD LEVELS AND CHRONOTHERAPY KEY HERE IS PHYSICIAN ASSISTANT. GET PHYLIS TO AGREE WITH UNIPHYL AND SHE WILL GET DOCTOR WRITING. SHE RX ALOT ON HER OWN AND HE SIGNS OFF.
PLPMDL0800000001	AKRON	OH	44333	1/23/1997	OXY GOING WELL. STARTED NEW PTS SINCE LAST VISIT. INTERESTED IN SPEAKER PROGRAM. TOOK CV AND WILL TURN IT IN. SCHEDULED LUNCH FOR FEB. ONLY WAY TO GET MORE TIME.
PLPMDL0800000001	AKRON	OH	44302	1/23/1997	TALKED TO HER ABOUT THE CONVERSION RATE OF OXY TO MSC. SAID IT HAS BEEN HER EXPERIENCE THAT IT IS WORKING FINE AND SHE DOESN'T FEEL THAT SHE IS UNDERDOSING. SHE DID HOWEVER REQUEST SUPPORT DATA SO SHE CAN SHOW TO PHYSICIANS.
PLPMDL0800000001	AKRON	OH	44303	1/28/1997	QUICK STANDUP. INTRODUCED MAN STUDY AND REINFORCED UNIPHYL BENEFITS. DOESN'T USE AT ALL NOW. SAY HE USES THEOP OFF AND ON.
PLPMDL0800000001	CLEVELAND	OH	44106	1/23/1997	HE IS THE WILDEST ONE OF THE BUNCH. NEED TO SEE IF HE IS MORE SERIOUS AT WORK
PLPMDL0800000001	CLEVELAND	OH	44106	1/23/1997	SEE AHMAD
PLPMDL0800000001	CLEVELAND	OH	44109	1/23/1997	USES WHEN I AM IN THERE! HAS SEVERAL PTS ON IT AND MSC. TRIES TO USE RIGHT AWAY WHEN HE CAN.
PLPMDL0800000001	BEACHWOOD	OH	44122	1/23/1997	HAVING TROUBLE REMEMBERING OXY. TRIED TO MAKE HER FEEL COMFORTABLE BY GOING OVER NEW OA DATA AND COMPARING TO WHAT SHE IS USING NOW.
PLPMDL0800000001	CLEVELAND	OH	44106	1/28/1997	TRYING TO MAKE SURE THAT RODRIG AND ROSE KNOW HTAT OXY AND IR IS IN BOLWELL
PLPMDL0800000001	BEACHWOOD	OH	44122	1/23/1997	SHOWED THE NEW OA DATA. SHE IS USING ALOT OF OXY. ALMOST ALL OF PARKEAST IS COMING FROM HER. LOSING ALOT OF MSC TO ORAMORPH. SEE IF TOM IS DOING THE SAME
PLPMDL0800000001	CLEVELAND	OH	44122	1/24/1997	HE TOLD ME OF THE DIFFICULT CASES AND ONE IN PARTICULAR IS VERY DISTRESSING. 20MG THAT WAS ONLY TAKEN AT NIGHT LED TO 6 WEEKS DRUG REHAB. NOT QUITE SURE THAT IT WAS FROM OXY BUT HE IS GOING TO GET MORE INFO FROM ER
PLPMDL0800000001	WARRENSVILLE	OH	44122	1/24/1997	TRYING TO GET MORE OF HIS ALT BUSINESS
PLPMDL0800000001	CLEVELAND	OH	44106	1/24/1997	HE IS DIR OF PAIN CTR AS WELL BUT HIS PHILOSOPHY IS TOTALLY DIFFERENT THAN BOS AND ROSEN...1000 PATIENTS BUT ONLY A HANDFUL ON OPIOIDS. MOST INTERESTED IN PEER ARTICLES. HIS MAJOR TOOL FOR MEASURING SUCCESS IS FUNCTION. CAN MED IMPROVE. TRIED TO USE FAVORABLE DATA TO GET TO USE MORE MEDS AT LEAST MORE COMFORT WITH OXY. MAKE ANOTHER APPT
PLPMDL0800000001	CLEVELAND HTS	OH	44118	1/24/1997	HE IS STARTING TO REPORT SOME GOOD FINDING WITH OXY. NEED TO TALK DOSING
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	1/24/1997	COUGHT HIM AT THE WINDOW. SAID THAT HE IS NOT USING THAT MUCH BECAUSE HE IS NOT REMEMBERING. I SAID THAT IS BECAUSE HE IS NOT SEEING THAT FREQUENTLY. TRYING TO GET MORE INVOLVED WITH NURSING
PLPMDL0800000001	LYNDHURST	OH	44118	1/24/1997	SHE SAIS THAT SHE HAS ABOUT 10 PATIENTS ON OXY AND MOST ON THE 40MG. SHE IS STARTING TO COME AROUND. NEED TO GO OVER THE NEW OA DATA.
PLPMDL0800000001	AKRON	OH	44307	1/26/1997	ONE OUT OF ABOUT 8 I.M. DOCS AT CLINIC. NONE ARE CURRENTLY USING OXY. ONLY A QUICK CALL. NEED TO SCHEDULE LUNCH TO SEE ALL DOCS AND HAVE MORE TIME.
PLPMDL0800000001	CLEVELAND	OH	44112	1/29/1997	TALKED TO RON MORTIS ABOUT OXY. HIS NAME HAS SHOWED UP IN THE PAST AND WILL NEED TO FIND OUT IN WHAT CONTEXT. JOAN ORDERED AND IT SHOULD BE IN IN A COUPLE OF DAYS
PLPMDL0800000001	EUCLID	OH	44119	1/29/1997	DEF USES 3RD STEP/LOW ASTHMA SEASON RIGHT NOW/SAYS UNI FIRST CHOICE. NX-WHAT ABOUT PROV REP? USES QUITE A BIT/17% SERE ONLY. INT IN TOLERANCE EFFECTS/WANTED STUDY FROM CHEST.
PLPMDL0800000001	AKRON	OH	44307	1/26/1997	INTERNAL MED. CLINIC AT AKRON GENERAL. ALOT OF POTENTIAL HERE IN TOTAL. NOT USED OR HEARD OF OXY, GAVE QUICK DETAIL. THEY TOLD ME TO CALL SECRETARY AND SCHEDULE LUNCH FOR GROUP.
PLPMDL0800000001	AKRON	OH	44307	1/26/1997	DIDN'T HAVE ALOT OF TIME, INTRODUCED OXY, SAYS FOR HIS SEVERE PAIN, HE USES DURAGESIC AND FOR ACUTE PAIN, HE USES VICODIN BECAUSE ITS A CLASS 3. I SCHEDULED APPT TO HAVE MORE TIME. STRESS DRUG ABUSE, BLOOD LEVELS, SINGLE ENTITY. SHOULDN'T BE THAT HARD TO GET HIM TO USE. HE CONSIDER HIMSELF A LEADER AND FEARLESS.
PLPMDL0800000001	AKRON	OH	44307	1/26/1997	OXY GOING GREAT. SAYS SHE LOVES THE CONCEPT OF NONMORPHINE. USING ALMOST ALL 40MG AND UP. HAS ONE PT. ON 120 MG Q12. HAPPY THERE IS AN 80 BUT CONCERNED THAT A COUPLE OFPTS. ARE SPLITTING TABLETS DESPITE HER TELLING THEM NOT TO. SAYS HAVE THE 80 MG. WORRIES HER THAT THEY'LL DO IT MORE. LEFT HER A COPY OF PI TO SHOW PTS. THE WARNING.
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	WENT OVER THE DEL SYSTEM AND HOW AND WHERE IT CAN BE USED. INTERESTED IN COST AND SAID THAT IT WAS FAVORABLE EVEN TO GENERICS. FORMULARY INFO IS VERY IMP TO FOLLOW UP WITH
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	NEED TO FOLLOW UP WITH FORM INFO
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	REMINDED
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	VERY INT IN DOCUMENTATION KIT AND WANTS SOME!! SO FAR SO GOOD
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	OXY IS ON FORM FROM DR PARK. BUT THEY HAVE NOT ORDERED YET BECAUSE THEY ARE HAVING TROUBLE GETTING FROM AMERISOURCE. JOAN IS PUTTING ANOTHER ORDER TODAY. WILL TRY TO FIND ANY INFO THAT CAN HELP. MADE APPTS WITH PHARMACY
PLPMDL0800000001	CLEVELAND	OH	44195	1/27/1997	HAVE ONLY USED KADIAN ON COUPLE PTS-NOT THAT INT-LOTS OF OXY RX. LEAVING THOUGH IN JUNE.
PLPMDL0800000001	BEACHWOOD	OH	44122	1/30/1997	TOLD ME OF HIS CONVERSATION WITH VARGHA AND HIS RELUCTANCE BECAUSE OF SWALLOWING
PLPMDL0800000001	CLEVELAND	OH	44109	1/30/1997	NEW OUTPT PHCY IN ATRIUM AT METRO RUN BY CCF. DO HAVE ONLY 10MG OXY AND NO UNI OR MSC. SUB ORAMORPH. IF PHYSICIAN WRITES MSC THEY ARE TOLD TO CALL DOC AND ASK FOR ORAMORPH RX. ONLY OPEN FOR 1 WEEK NOW. MUST FOLLOW PHS CONTRACT. COULD BE PROB BUT PHARMACIST WAS NICE. EST RAPPORT.
PLPMDL0800000001	BEACHWOOD	OH	44122	1/27/1997	TRIED TO SEE WHAT HE HAS DONE WITH OXY BUT HE WAS BUSY AND NOT IN A TALKING MOOD
PLPMDL0800000001	CLEVELAND	OH	44195	1/27/1997	QUICK/HARD TO TALK TO. SAYS USING "LOTS" OF OXY. TREID TO DIS- CUSS WHY ITS BETTER. NO TIME.
PLPMDL0800000001	PARMA	OH	44129	1/30/1997	600MG
PLPMDL0800000001	AKRON	OH	44303	1/30/1997	UNI ONLY ONE DOSED AT NIGHT, BLOOD LEVELS HIGHEST WHEN SYMPTOMS ARE WORSE, AGREED BUT STILL THINKS I HAVE UNIDUR!
PLPMDL0800000001	CLEVELAND	OH	44118	1/27/1997	DID AN INSERVICE FOR HTE SURGICAL RESIDENTS AND THEY JUST TOOK THEIR YEARLY TEST. THEY USUALLY USE DARV AND PERC POST OP. THEY WERE MOST CONCERNED ABOUT FORMU STATUS
PLPMDL0800000001	CLEVELAND	OH	44109	1/30/1997	SAYS HAS USED 600. WANTS SUPPORT FOR APPO IN APRIL.
PLPMDL0800000001	CLEVELAND	OH	44195	1/27/1997	THRILLED W/SKT S SAMPLES/SAYS SLOWLY CHANGING THEM. WANT TO DO STUDY VERY BADLY. NOT CONVINCED I DON'T THINK RE OXY-SAYS THEY ARE A BIG MORPHINE INSTITUTION W/LOTS OF PUMPS, ETC. ONLY GET MSC IF DAW. NOT INT IN ORAMORPH-WON'T USE. ND TO TAKE TO LUNCH AND DISCUSS OXY MORE.
PLPMDL0800000001	CLEVELAND	OH	44195	1/27/1997	QUICK IN HALLS. SAYS HAS UED ON INPT BASIS. CAN GET IT FROM PHCY. NOT IN GREAT MOOD.
PLPMDL0800000001	CLEVELAND HTS	OH	44118	1/27/1997	WENT OVER THE NEW OA DATA IN AN EFFORT TO GET MORE THAN JUST HIS SICKLE CELL PATIENTS. TALKED ABOUT SAFETY AND REMINDED ABOUT COVERAGE. HE HAD A PROBLEM WITH FINDING SO I GAVE HIM A STOCKING
PLPMDL0800000001	AKRON	OH	44304	1/30/1997	SAYS HE IS USING LESS THEOP SINCE SEREVENT IS OUT. LEFT COPY OF ATS. REVIEWED BENITS OF UNI OVER THEODUR. AGREED WHEN HE DOES USE A THEOP, USE UNIPHYL, QD AND DOSED NIGHT.
PLPMDL0800000001	INDEPENDENCE	OH	44131	1/27/1997	SAID SHE IS STILL USING MSC FOR SEVERE PAIN AND NOT REMEMBERING OXY. NEED TO GO OVER POTENCY AND NO CEILING DOSE
PLPMDL0800000001	STOW	OH	44224	1/30/1997	NEED TO SEP THEOPH'S
PLPMDL0800000001	CLEVELAND	OH	44112	1/27/1997	HE SEEMED LIKE HE WAS THE MOST INTERESTED OUT OF THE GROUP THEY USE DARV AND PERC POST OP. WENT OVER Q12 VS Q4 ADN USED DEL SYS TO SEPARATE FROM OTHER PAIN MEDS
PLPMDL0800000001	TALLMADGE	OH	44278	1/28/1997	GREAT LUNCH, VERY INTERESTED AND POSITIVE ABOUT OXY. CONTIN. ESPECIALLY LIKES THE IDEA OF NO PEAKS AND VALLEY LIKE VICODIN. IS GOING TO SWITCH A PT. ON VIC AT NEXT VISIT! GAVE STARTING DOSE INFOR, FOLLOW UP WITH PT. PATTIE RICHARDS.
PLPMDL0800000001	CLEVELAND	OH	44112	1/28/1997	2ND YEAR RESIDENT. NEED TO FIND HOW COMFORTABLE HE WILL BE IN USING OXY.
PLPMDL0800000001	AKRON	OH	44310	1/28/1997	USES STRONG ANALGESICS MOSTLY FOR HIS HOSPICE PTS. OR NURSING HOME. PREFERENCES DURAGESIC FOR CONVENIENCE. ONLY GAVEE ME A MINUTE, QUICK INTRO CALL ON OXY AGAIN HASN'T USED SINCE LAST VISIT. NURSE SAID HE IS HARD TO CHANGE. SCHEDULED LUNCH TO GET MORE TIME WITH HIM.
PLPMDL0800000001	LAKEWOOD	OH	44107	1/28/1997	MET WITH DR REYNOLDS. MEDICAL EDUCATION. DISCUSSED FUTURE SPEAKERS DATES. DR REYNOLDS THOUGHT THAT A PRESENTATION PER COPD MIGHT BE AOK....
PLPMDL0800000001	MAPLE HEIGHTS	OH	44137	1/31/1997	TRYIGN TO GET HIS FEEDBACK FOR THE 600MG DOSE HE SAIS THAT HE IS USING BUT NOTHING SHOWING UP
PLPMDL0800000001	CLEVELAND	OH	44113	1/28/1997	SAYS HAS NO ONE RIGHT NOW FOR OXY BUT WILL USE WHEN HE DOES. MAY BE INT IN DOC KIT.
PLPMDL0800000001	CLEVELAND	OH	44195	1/28/1997	GREAT GUY! SAYS KNOWS ALL ABOUT OXY AND KNOWS LOU!! NDS TO BE SOLD. WANTED APPT.
PLPMDL0800000001	CLEVELAND	OH	44106	1/28/1997	SAW AT GRAND ROUNDS.
PLPMDL0800000001	RICHMOND HEIGHTS	OH	44143	1/28/1997	HAS PT DUE TO DR. BARRETT. DIDN'T KNOW A LOT ABOUT IT BUT DOES NOW!! SAYS WILL USE WHEN NEEDED. MAY NOT BE GREAT CORE BUT F/U TO SEE.



PPLPMDL0080000001	TALLMADGE	OH	44278	1/28/1997	GREAT LUNCH, QUIETER THAN UHALL. DIDNT GIVE MUCH FEEDBACK. LEFT HIM LITERATURE ABOUT OXY BEHIND, HE MIGHT NEED REINFORC A FEW TIME, SEEMS HARDER TO ADAPT TO NEW THINGS.
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	1/28/1997	GOING GREAT GUNS W/OXY AND TAKING PEOPLE OFF VIC NOW. NO TO FIND ANOTHER NICHE.
PPLPMDL0080000001	LYNDHURST	OH	44124	1/31/1997	GAINING RAPPORT IN THE OFFICE BUT NOT SURE IF IT IS PAYING OFF WITH THE DR.NEED TO FIND THE HOT BUTTON TO GET HIM TO OPEN UP
PPLPMDL0080000001	CLEVELAND	OH	44107	1/28/1997	GOOD INTEREST IN OXY TO REPLACE MANY COMBOS THAT ARE RX'D CALL BACK TO SEE OTHER GROUP MEMBERS
PPLPMDL0080000001	CLEVELAND	OH	44106	1/28/1997	WENT OVER THE NEW OA DATA AND FOUND THAT HIS PLACEMENT IS STILL OUT OF WHACK.FEELS OXY IS AN ALTERNATIVE AND WOULD VALU A LONG ACTING DILAUDID.
PPLPMDL0080000001	AKRON	OH	44304	1/29/1997	HAS STARTED TWO PATIENTS ON OXY SINCE LAST VISIT. SAYS IT IS GOING WELL, ASKED WHAT STRENGTHS ON AND TOLD HIM ABOUT THE 80 MG.
	CLEVELAND	OH	441065000	1/29/1997	SO INVOLVED WITH SO MANY ASPECTS OF CA THERAPY THAT SOME TIMES HE FORGETS ABOUT PAIN MGT AND HE USES WHATEVER HE SEES AS CONVENIENT
PPLPMDL0080000001					
PPLPMDL0080000001	AKRON	OH	44310	1/29/1997	THINKS DURAGESIC IS EASY ON HIM AND PTS. WOULDN'T GIVE ME TIME TO SAY MUCH, SCHEDULED LUNCH FOR A FEW WEEKS AWAY.
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	1/31/1997	WAS NOT IMPRESSED WIHT THE SCHULTZ
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	1/31/1997	TALKED TO ROX ABOUT HTE 80MG DOSE AND THE BADGES FOR SEN
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	1/29/1997	LEFT HIM A STOCKING LIST.FOLLOW UP TO SEE IF HE HAS ANY FEEDBACK.SEE WHAT OBJECTION HE HAS NEXT.
	AKRON	OH	44304	1/29/1997	HASNT USED OXY, SAYS HE NEVER HAD ANY INFOR O N IT. COMMITT TO TRYING IT, SAYS THE NEW MEDS FOR HIV ARE REDUCING THE AMOUNT OF PAIN MEDS HE USES, BUT STILL ALOT OF POTENTIAL. VERY COMFORTABLE WITH DURAGESIC, WE TALKED ABOUT DIFFERENCE. SAYS HIS PTS. ARE TAKING SO MANY PILLS A DAY, THEY LIKE THE PATCH.
PPLPMDL0080000001					
PPLPMDL0080000001	CLEVELAND	OH	44104	2/3/1997	TRYING TO GET TO KNOW HER.SHE ASKED IF I HAD ANY INHALERS WILL NEED TO GO OVER THE ADD ON DATA
PPLPMDL0080000001	CLEVELAND	OH	44104	2/3/1997	BILL SAID THAT THEY STILL ADHERE TO METRO FORM EVEN THOUGH THEY ARE CLEV CLIN RUN.SLO BID ON FORM FOR THEOPH.NEED TO ASK MARTY ABOUT QD
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1997	NICE TALK ABOUT SE AND TOXICITIES.SHE DOES NOT WANT TO BE WITHOUT HER THEOPH BUT STILL VERY HES TO ADD ON.IN HER CLINICS SHE IS PUSHING STEROIDS AND B2 BOTH LA AND PRN. SHOWED KIDNEY AND
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1997	HOPEFULLY GETTING HIM TO SPEAK AT THE ALLERGY CONFERENCE MAY CHANGE HIS ATTITUDE.HE IS NOT VERY OPEN FOR FEEDBACK
	CLEVELAND	OH	441065000	1/29/1997	HE IS ON STAFF NOW.
PPLPMDL0080000001					
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1997	GETTING MORE INFO ON THEIR OUTCOME STUDY.NEED TO GET THE TEXT PART
PPLPMDL0080000001	CLEVELAND	OH	44104	2/3/1997	WORKING HERE BECAUSE GILBERT AND HER CLINIC IS DOING ALOT OF STUFF HERE.ROADBLOCK MAY BE GETTING THIS ON THEIR FORM.THEY ARE STILL USING METROS FORM.NEW PHARM
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	1/29/1997	WENT OVER NEW OA DATA AND HE TALKED ABOUT CULTURE AND USING OPIOIDS.SAID THAT HE USES 600MG OF UNI BUT IT IS NOT SHOWING UP.WENT OVER SCHULTZ DATA
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1997	PULM AND CRIT CARE
PPLPMDL0080000001	AKRON	OH	44304	1/29/1997	OXY FOR OPIOID NAIVE, NO CEILING LIMIT.
PPLPMDL0080000001	AKRON	OH	44303	1/30/1997	OXY OPIOID NAIVE, ONLY 2 PILLS A DAY, WHY NOT USE A LONG ACTING WITH LESS ABUSE POTENTIAL?
	AKRON	OH	44319	2/4/1997	<b>HAS ONE PT.. ON OXY. IS DOING WELL. SEES ITS PLACE IN HIS PRATICE BUT DOESN'T THINK HE HAS MANY PTS. THAT WOULD BE APPROP. FOR IT. STILL USES PERC, DISCUSSED SWITCHING THOSE PTS. WENT OVER FLATTER BLOOD LEVELS AND LESS ABUSE POTENTIAL.</b>
PPLPMDL0080000001					
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	1/30/1997	TRYIGN TO SEE YOKIEL BUT HE IS ON VACATION.TALKED ABOUT THE PROGRAM.IMPORTANT NOT TO FORGET THAT HE IS USING PERC AND ROXICODONE FOR BREAKTHRU.THIS COULD EASILY BE OXY IR
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/30/1997	NOT MAKING ANY HEADWAY WITH THE OXY IR. THIS IS GOING TO TAKE SOME PERSISTANCE AND AGGRESSIVE CALLING.WHAT HAVE I GOT TO LOSE
PPLPMDL0080000001	CLEVELAND	OH	44109	1/30/1997	HELLO!! REMIND.SAID YES SHE HAS USED AND IT WORKS GOOD.NO TO GET SOMEWHERE WITH THESE GUYS.CAN'T GET AN APPT.WILL DO LUNC 3/6
PPLPMDL0080000001	CLEVELAND	OH	44109	1/30/1997	GREAT GUY!! PROBABLY THE ONLY ONE OVER THERE REALLY USING OXY AND BELIEVES IN IT.SAYS USES RIGHT AWAY W/NEW PTS.VERY HAPPY ABOUT THE 80 MG.SAYS WILL HELP A LOT.
PPLPMDL0080000001	LYNDHURST	OH	44124	1/30/1997	INTROED OXY AND TALKED ABOUT THE 600 MG DOSE.NEED TO GET HE MORE INTO THE OXY.TRY TO GERT HER TO TALK ABOUT HER EXPERIENCES
PPLPMDL0080000001	CLEVELAND	OH	44109	1/30/1997	QUICK REMIND
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	1/30/1997	TALKS BUT THINKS I DON'T KNOW HE'S NOT USING IT.TOO AMIAIBLE. SAYS "OH GREAT STUFF,MARTY." ND TO GET HIM TO BE SPECIFIC. TRY AND GET APPT
PPLPMDL0080000001	AKRON	OH	44313	2/4/1997	TOUGH TO CONVERT. LIKES THEODUR BECAUSE ITS DOSED BID. SUGGESTED THAT HE COULD USE UNIPHYL BID IF HE WANTED BUT STATED THE ADV. OF USING IT QD.
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	2/4/1997	HAS WRITTEN 600MG...MORE CONVENIENT
PPLPMDL0080000001	PARMA	OH	44134	1/30/1997	SISTER EDWIN.JACK KARLIN.RPH...OXY SLIGHT INCREASE
PPLPMDL0080000001	N OLMSTED	OH	44070	1/30/1997	SOLD 1X100 OXY 80MG
PPLPMDL0080000001	CLEVELAND	OH	44134	1/30/1997	SOLD 1X100 OXY 80MG
PPLPMDL0080000001	PARMA	OH	44129	1/30/1997	ALERTED TO FORTHCOMING 80MG OXY.....
	CLEVELAND	OH	44109	1/30/1997	GOOD DISCUSSION/HAS PT OF HER OWN ON OXY NOW AND DOING WELL. SAYS MEDICAL ONC IS USING QUITE A BIT.SHOULD TALK TO NEW PHARMACY IN ATRIUM RUN BY CCF.DON'T HAVE MSC-SUB ORAMORPH. THIS COULD BE BAD.
PPLPMDL0080000001					
PPLPMDL0080000001	CLEVELAND	OH	44109	1/30/1997	NOT VERY NICE/REMIN
PPLPMDL0080000001	BEACHWOOD	OH	44122	1/30/1997	TALKED ABOUT THE OA DATA AND ADVANTAGE OF USING Q12.ASKED WHAT OTHER GUYS ARE USING.WILL NEED TO GO OVER DOSING
PPLPMDL0080000001	CLEVELAND	OH	44109	1/30/1997	GREAT CALL!!!!!!WE SAT THERE AND WENT THRU ALL HIS PTS AND TARGETEE SOME FOR OXY THAT HE HAD NOT THOUGHT OF! HAS LOTS OF HEAD AND NECK PTS THAT CRUSH THEIR PERC AND ARE ON DURA. BUT THEN AT END SD SOME AN SWALLOW AND THE PATCH ISN'T LAST ING 3 DAYS!!SAYS WILL SWITCH SOME TO OXY.CONVERTED 1 FROM 300MCG TO 120MG Q12H OXY.SD WD DO IT.!!
PPLPMDL0080000001					
	CLEVELAND	OH	44106	2/5/1997	MADE APPT FOR LUNCH WITH LUWANNA ANDERSON AND TWO OTHERS ARE THE ATTENDEES.TRYING TO GET MORE TIME IN THE CLINICS WITH THE RESIDENTS.TALKED TO M JONES ABOUT OXY AND NEED TO LEAVE PI ON THE FIRST FLOOR OFFICE.
PPLPMDL0080000001	BRECKSVILLE	OH	44141	2/5/1997	TRYIGN TO GET INFO FROM CHARLOTTE BUT I GOT THEIR TOO LATE
PPLPMDL0080000001	WESTLAKE	OH	44115	1/31/1997	QUICK REMIND IN O.R.
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1997	QUICK HIT AT COUNTER.COME BACK
PPLPMDL0080000001	MOGADORE	OH	44260	2/6/1997	HUGE OFFICE, HUGE POTENTIAL FOR ALL PRODUCTS, NEVER BEEN CALLED ON BEFORE. INTRO MYSELF AND PRODUCTS QUICKLY. HAD A CANCELLATION FOR LUNCH ON MONDAY WHILE I WAS THERE WAS ABLE TO TAKE IT.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	2/6/1997	MET MED DIR AND GOT INFO FOR RES PROGRAM AND WHO TO CALL. HE MAY BE A GREAT FIND TO GET A PROGRAM FOR ONC AND PULM,
PPLPMDL0080000001	BARBERTON	OH	44203	1/31/1997	INTRO OXY, BETTER CONTROL, LONG ACTING SHOWED PI FOR DRUG ABUSE. SAID HE USES ALOT OF VICODIN WHEN PTS NEED STRONGER PAIN MED. ASKED TO CONSIDER LETTING HIS PTS BENEFIT FROM A LONG ACTING SAID HE WILL. FOLLOW UP WITH HIM.
PPLPMDL0080000001	WESTLAKE	OH	44145	1/31/1997	SAYS TAKING ALL PERC PTS AND PUTTING ON OXY/GETTING GREAT RESULTS.VERY INT IN 80MG.
PPLPMDL0080000001	AKRON	OH	44310	2/6/1997	UNI 600, ONLY ONE DOSED AT NIGHT. USES ALOT OF UNIPHYL, SAYS ITS HIS FIRST CHOICE FOR THEOP. DIDN'T PUSH, FIRST TIME TO MEET HIM. QUICK OXY
	BEACHWOOD	OH	44122	1/31/1997	VERY INTERESTING TALK.I THINK THAT I FINALLY MADE SENSE WITH HIM TALKING ABOUT THEORY OF PAIN NGMT.HE SIS NOT SEEM TO REMEMBER THE DEL SYS.SOMETIMES GET HUNG UP ON THE CONVER. FROM MSC TO OXY.IF A PAT IS ON 30 MG WHAT DO I DO, SO WE TALKED ABOUT STARTING EARLY
PPLPMDL0080000001					
PPLPMDL0080000001	CLEVELAND	OH	44109	1/31/1997	REMIN
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1997	USING LIKE CRAZY/PT LOAD HAS PICKED UP.ALL SALTZ PTS ON OXY OR MSC.MOSTLY OXY.NO KADIAN.
PPLPMDL0080000001	CLEVELAND	OH	44113	1/31/1997	PRESENT QUICK/SD HAD HEARD OF AND WILL TRY
PPLPMDL0080000001	AKRON	OH	44304	1/31/1997	FIRST TIME TO SEE HIM IN THIS OFFICE. GRATEFUL FOR SENAKOT SAMPLES. REMINDED OF 80 MG COMING OUT AND ASKED HOW OXY IS GOING. VERY CASUAL, I JUST HAD APPT LAST WEEK AT DIFFER OFFICE.
PPLPMDL0080000001	MOGADORE	OH	44260	2/6/1997	INTROUD CED MYSELF AND PRODUCTS QUICKLY. HARD TO SEE WITH OUT A LUNCH OR APPT. WILL BE IN FOR LUNCH NEXT WEEK. UNIP MKT SHARE DOWN FROM PRIOR PERIOD. MAKE SURE TO INTRO 600 MG.
	CUYAHOGA FALLS	OH	44223	2/6/1997	VERY BUSY BUT GOT HIS ATTENTION WITH OXY.HE IS NICHING IT FOR HIS SURGICAL PAT.HE SAYS THAT HE DOES NOT LIKE TO USE OPIOIDS FOR ANY AMOUNT OF TIME.STREET VALU WAS IMPORTANT TO HIM AND HE KNEW ABOUT RENDERING DIL DOWN
PPLPMDL0080000001					
PPLPMDL0080000001	AKRON	OH	44313	2/6/1997	DOES USE UNIPHYL, BUT NOT FIRST CHOICE. HARD TIME GETTING INTO DISCUSSION, VERY BUSY OFFICER. SCHEDULED APPT FOR MARC. LEFT STORM STUDY.
PPLPMDL0080000001	BARBERTON	OH	44203	1/31/1997	QUICK CALL WENT DIRECTLY AFTER PERCOCET. HIT IMPORTANT DIFF AND BENEFITS OF OXY OVER PERCOCET. ALSO DETAILED THERESA.
PPLPMDL0080000001	BARBERTON	OH	44203	1/31/1997	SAID OXY 80 COMING SOON, SEEING MORE SCRIPTS FROM CONNELLY, NONE FROM HAAS.
	AKRON	OH	44302	1/31/1997	GREAT CALL. STARTING USING OXY AND IS GOING WELL. AVG STREN IS ABOUT 40 Q12. TALKED ABOUT TITRATING TO AVOID HER GOING TO SOMETHING ELSE. TALKED ABOUT OXY VS MSC AND AGREED FOR NEW PTS. OXY IS BEST CHOICE. WILL USE IR NOW WAS USING PERCOCET. DIDNT KNOW WE HAD ONE.
PPLPMDL0080000001	AKRON	OH	44307	2/3/1997	USES ALOT OF VICODIN POST OP. LIKES THE ACET. POSITIONED OXY AS GIVING MORE CONTROL TO THE AMOU NT OF ACET PTS. TAKES/DAY. EASY DOSE AND NO PEAK AND TROUGHS.
PPLPMDL0080000001	GARFIELD	OH	44125	2/3/1997	GHOT INTO THE SAMPLE ROOM.HIS DAUGHTER IS NOW WORKING IN THE OFFICE.WANTED TO STRESS THE COVERAGE FOR OXY AND KEEP BREAKING DOWN BARRIERS.NEED TO SHOW SOME OF THE COPD DATA
PPLPMDL0080000001	CLEVELAND	OH	44106	2/3/1997	NEED TO GET BETTER FEEDBACK.HE SEEMS LIKE THE OTHERS IN THE FACT THAT HE DOES NOT NEED ANY ADDIT INFO.NEED TO CONCEN ON WHERE TO PLACE AND HOW TO USE.
PPLPMDL0080000001	AKRON	OH	44312	2/4/1997	OXY QUICK DETAIL. NEW LONG ACTING NO CEILING, LESS ABUSE
PPLPMDL0080000001	AKRON	OH	44312	2/4/1997	OXY NEW LONG ACTING, LESS ABUSE POTENTIAL. FLAT BLOOD LEVELS AND THE INGREDIENT YOU'VE BEEN FAMILIAR WITH FOR YEARS. COULDN'T GET A COMMITMENT.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	2/7/1997	HE IS NOW A MEDIC
PPLPMDL0080000001	ROCKY RIVER	OH	44116	2/4/1997	SEVERAL PTS ON OXY...SAYS IT WORKS OK....
PPLPMDL0080000001	INDEPENDENCE	OH	44311	2/4/1997	REMEMBERING OXY DID NOT LAST LONG.WENT IN AND GAVE THEM UPDATED STOCKING LIST.WILL HAVE TO GET IN HERE AND DO A BAGEL RUN AND FIND A REASON TO BE HERE
PPLPMDL0080000001	CLEVELAND	OH	44122	2/4/1997	TRYING TO GET HIM MORE INTO THE OXY THAN AMWAY
PPLPMDL0080000001	BEACHWOOD	OH	44122	2/4/1997	HE IS SHOWING UP ON FIRST RX BUT HE DID NOT SEEM THAT EXCITED.COMING FROM ONC
PPLPMDL0080000001	AKRON	OH	44333	2/4/1997	STILL USES VICODIN FIRST. COMFORTABLE WITH THAT, THEN GOES TO OXY OR PERCOCET. SAYS HE HAS NO RATIONALE FOR WHICH OXYCODONE HE CHOOSES. WENT OVER EASIER DOSING, FLATTER BLOOD LEVELS.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	2/4/1997	MADE A LUNCH DATE TO GET MORE TIME.THAT SEEMS TO BE THE MOS EFFECTIVE WAY TO GET HIS BUSINESS
PPLPMDL0080000001	GARFIELD	OH	44125	2/7/1997	STILL NOT ADMITTING TO USING ALOT OF THEOPH.CHECK PLAN TO MAKE SURE HIS NUMBERS ARE CORRECT.SEPARATING UNI

PLPMDL0080000001	BEACHWOOD	OH	44122	2/4/1997	GREAT INSERVICE.USED THE BIG VISUAL AID AND MY OUTLINE TO GO OVER WHAT IS OXYCONTIN.I THINK THEY WERE IMPRESSED.DID NOT GET A CHANCE TO DO A VS DURAGESIC BUT THAT COULD BE A FOLLOW UP
PLPMDL0080000001	MOGODORE	OH	44260	2/10/1997	VERY QUIET AT LUNCH. SAID HE USED TO USE ALOT OF UNIPHIL BUT HAS BEEN USING MORE THEO LATELY. BECAUSE OF SAMPLES MOSTLY. KEEP THIS OFFICE SAMPLE. USES DURAGESIC FOR HIS VNS PATIENTS. THE TRI-COUNTY VNS IS ACROSS THE STREET. NEED TO GET THERE. SAID THAT HE USES VICODIN FOR PAIN, SEES ALOT OF WORKERES COMP BUT OFFID IS PLANNING ON NOT SEEING ANY M.
PLPMDL0080000001	AKRON	OH	44333	2/4/1997	USING MORE OXY, VERY HAPPY WITH IT. TALKED TO HIM ABOUT TITRATING. REALLY STARTING TO REPLACE PERCOCET PTS. WITH OXY, NOW CONCENTRATE ON VICODIN.
PLPMDL0080000001	NORTH ROYALTON	OH	44133	2/5/1997	SHOULD BE AN EASY SWITCH, HE USES ALL PERC AND TYLOX. SAID NEW LONG ACTING, INGRED, FAMILIAR WITH, TOOK LITERATURE AND SAID HE'S CONSIDER AND TRY, FOLLOW UP WITH THIS DOCTOR' SHOULD BE EASY BUSINESS.
PLPMDL0080000001	PARMA	OH	44129	2/10/1997	SOME THEOPHS...USED 400....FINDS THAT 600MG WILL PROVE HELPFUL....
PLPMDL0080000001	WARRENSVL HTS	OH	44122	2/10/1997	SOME OF THESE NEW XP ARE NOT ALL DEC 10.WILL HAVE TO ASK HE DOES NOT USE THAT MANU THEOPH SO NOT SURE WHT TO TARGET
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	2/10/1997	WILL NEED TO TRY TO DO ANOTHER DISPLAY RELATIVELY QUICKLY ONLY GET TWO A YR.SEE IF I CAN MAKE IT THREE
PLPMDL0080000001	CLEVELAND	OH	44106	2/5/1997	SAW HER AT THE VA.NO BEING VERY OPEN FOR FEEDBACK
PLPMDL0080000001	CLEVELAND	OH	44112	2/5/1997	SHE WAS VERY BUSINESS LIKE.WENT OVER OXY AND THE DEL SYS. TRIED TO COMPARE AND GET FEEDBACK TO WHAT SHE IS USING BUT SHE MENTIONED ALL OF THE DRUGS.THEY ARE NOT SHOWING UP ON PLANTRAK BUT THEY ARE ALSO INTO TRACED.TRY TO GET SOME CONSISTENCY AND SEE IF RAPPORT WILL HELP
PLPMDL0080000001	OLON	OH	44139	2/5/1997	SAW HIM AT THE HOSPITAL.HIS LACK OF EMOTIONS MAY NOT BE A LACK OF INTEREST BUT A ORIENTAL TRAIT.TRY TO BE VERY BUSIN LIKE AND NOT MAKE ALOT OF SMALL TALK.KEEP COMPARING TO DRUG HE IS USING.
PLPMDL0080000001	CLEVELAND	OH	44104	2/5/1997	HE TALKED ABOUT SPONSORING ONE OF THEIR DINNER PROGRAMS BUT DINNER FOR 807ASK SCOTT.SHOWED SCHULTZ AND COMPARED OXY TO T3.
PLPMDL0080000001	FAIRLAWN	OH	44333	2/5/1997	SAYS PTS ON OXY DOING WELL. AVG DOSE IS AROUND 40 MG. TOLD HIM ABOUT THE 80 MG, SAYS HE DOESN'T SEE A NEED FOR IT IN HIS OFFICE. STILL THINKS OXY HAS ALOT MORE SIDE EFFECTS AND CAUSES TOLERANCE TO BUILD UP. PROBABLY NOT GOING TO CONVINCED HM OTHERWISE, SO JUST KEEP TRYING TO GET NEW BUSINESS.
PLPMDL0080000001	CLEVELAND	OH	44106	2/5/1997	NOT QUITE SURE WHAT TO EXPECT.HE IS GROOMING SOMEONE NOT SURE IF HE WILL TAKE OVER OR NOT AND IF HE WILL GO BACK TO UH FULL TIME.
PLPMDL0080000001	AKRON	OH	44312	2/10/1997	GOOD APPT. SAID HE'LL BE USING ALOT MORE UNIPHYL NOW THAT THERE IS A 600 MG. TAB. SAID THAT WAS WHY HE DIDN'T USE MORE OF IT. SAID THAT HE RARELY USES THEOPH AT A DOSE LOWER THAN 600.
PLPMDL0080000001	CLEVELAND	OH	44104	2/5/1997	TRYIGN TO FIND WHY HE HAS BEEN SO HESITANT.WENT OVER HTE NEW OA DATA.ASKARI RARELY USES MEDS.
PLPMDL0080000001	ROCKY RIVER	OH	44116	2/6/1997	DR BLITZ HAS USED OXY WITH A NUMBER OF PTS....SAYS IT WORKS WELL AND IS A GOOD PRODUCT.....
PLPMDL0080000001	TWINSBURG	OH	44087	2/6/1997	HE SAID SOME VERY INTERESTING STUFF.WENT OVR DEL SYS AND WHY OXY IS DIF. WHERE AND WHEN TO USE.HE SI PUTTING PROTOCOLS TOGETHER FOR A LADDER OF USE FOR ALL MEMBERS TO FOLLOW.PAIN AND ASTHMA AND COPD ARE INCLUDED.SAID HE DOES NOT USE THEOPH BUT AFTER GOING OVER SCHULTZ AND SOME OTHER DATA HE MAY NOT BE SO HESITANT
PLPMDL0080000001	WESTLAKE	OH	44145	2/6/1997	DR DIAZ HAS RECEIVED AN INVITATION FROM HARRY LAZARUS FOR THE NEW ORLEANS MEETING....AND HE WILL ATTEND.... ALSO USING MORE OXY WITH GOOD SUCCESS.....
PLPMDL0080000001	GARFIELD HTS	OH	44125	2/6/1997	HAS HAD EXCELENT EXPERIENCE WITH OXY IN A CA PAT SO I CONCENTRATED ON THE NON MAL DATA TO TRY AND GO AFTER MORE OF HIS FIKED COMBO DATA.HELPED SELL DR WHITLOCK
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	2/6/1997	HE IS A HAPPY FIND.DIR OF MED ED DEPT. GOT RES INFO FROM HIM.HE MAY BE A GREAT PERSON TO WORK WITH FOR A PROGRAM. HE IS LEBANESE AND KNOWS MY FAMILY
PLPMDL0080000001	BRECKSVILLE	OH	44141	2/11/1997	ED HAS RECENTLY GOTTEN THE 40 AND HE SOUNED LIKE HE WOULD GET THE 80.SHOWING HIM THE LIST HELPED.FOLLOW UP
PLPMDL0080000001	BEDFORD	OH	44146	2/11/1997	BRAD FROM MEDINA HOSPICE IS HERE
PLPMDL0080000001	BRECKSVILLE	OH	44141	2/11/1997	TRYING TO FIND MORE INFO ON C2 PURCHASING.PAM ON VACATION AND WONT BE BACK TILL END OF MONTH
PLPMDL0080000001	TALLMADGE	OH	44278	2/6/1997	INTRODUCED OXY 80 MG. AND THE SENAKOT DEAL. SAID WILL BRING IN THE 80 MG. AND SEE HOW IT MOVES.
PLPMDL0080000001	BROOKPARK	OH	44142	2/6/1997	DR LAYE HAS SEEN NO ADVERSE EFFECTS WITH OXY THERAPY....HAS USED 10 AND 20MG STRENGTHS.....
PLPMDL0080000001	WESTLAKE	OH	44145	2/12/1997	NO INTEREST IN OXY...UNI CONSIDERED HIS #1...A.T.S CHART WILL PLACE IN EXAM ROOM....
PLPMDL0080000001	WESTLAKE	OH	44145	2/6/1997	DR MASSOUGH HAS BEEN VERY PLEASED WITH OXY RESULTS.....SAID IT IS A FINE PRODUCT.....
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	2/6/1997	HE TALKED TO PHARMACY ABOUT FROMULARY AND FILLED OUT THE PAPERS.MAJOR SUCCESS.NEED OT FOLLOW UP AT HOSPITAL TO SEE WHAT NINA IS DOING.WILL BE SOMENTING TO SAY AT THE NEXT CON AT HOSPITAL
PLPMDL0080000001	TWINSBURG	OH	440872340	2/6/1997	WENT OVER DEL SYS AND WHERE TO USE THE OXY.TRIED TO COMPARE TO FEED COMBOS.NEED TO MAKE SURE THAT HE DOES PLACE JUST FOR CA PATIENTS BUT IT WOULD BE A START.TLAKED ABOUT NEW DATA WITH UNI AND EHY IT IS DIFFERENT.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/6/1997	HE WAS PROUD OF THE PATIENTS THAT HE HAS ON OXY.TOLD HIM OF THE PROGRAM AND HE SAID FINE.IMPORTANT TO SEE IF HE WILL SHOW UP FOR GRAND ROUNDS.
PLPMDL0080000001	AKRON	OH	44310	2/6/1997	HAS STARTED 2 NEW PTS. ON OXY SINCE LAST APPT. I DON'T KNOW. BOTH ON ABOUT 40 MG. DAY. HS NOT DOSED HIGHER THAN THAT YET. DOESN'T THINK HE'LL EVER NEED THE 80 MG. TALKED ALOT ABOUT TITRATION AND NOT NEEDING TO LEAVE OXY.
PLPMDL0080000001	AKRON	OH	44302	2/7/1997	JULIE ORDERED 6 BOTTLES OF OXY 80.
PLPMDL0080000001	AKRON	OH	44309	2/7/1997	WILL BRING IN OXY 80. VERIFY
PLPMDL0080000001	AKRON	OH	44307	2/7/1997	OXY 80.
PLPMDL0080000001	CLEVELAND	OH	441065000	2/7/1997	GAINING SOME RECOGNITION.STARTING TO GET MORE INFO ABOUT OXY
PLPMDL0080000001	GARFIELD HTS	OH	44125	2/7/1997	NICE INSERVICE.SOME QUESTIONS FROM ZHUCHOVSKY AND JOISHY. PAM WAS NOT THERE.NOT SURE IF ANY NURSES FROM HOSP AT ROCKSIDE WAS THERE
PLPMDL0080000001	AKRON	OH	44303	2/13/1997	USING LESS THEOP. USE STUDY NEXT TIME.
PLPMDL0080000001	AKRON	OH	44307	2/7/1997	CLINICAL NURWE SPEC FOR ONC. FLOOR. SEES OXY REPLACING MSC IN HOSP. HAPPY TO HEAR THAT 80 MG. IS AVAILABLE. ALSO RESP. FOR THE FIFICK FOUNDATION.
PLPMDL0080000001	OAKWOOD VILLAGE	OH	44146	2/7/1997	WILL NEED TO KEEP ORINING ON BREAKING BARRIERS.STILL HAS HESITATION BECAUSE OF HTE DEA.WE TALKED ABOUT LESS TABLETS AND ONLY TAKING TWO TAB A DAY.GO OVER ABUSE DATA AGAIN. TRY USING SCHULTZ.HE DOES NOT SEE ALOT OF DIF BET THEOP'S
PLPMDL0080000001	CLEVELAND	OH	44106	2/13/1997	TALKED TO NINA AND SHE HAS ORDERED ALL STRENGTHS AND UD. UNHAPPY WITH LITTLE MOVEMENT TO DATE.NEED TO GET TIRGAN GOING QUICKLY
PLPMDL0080000001	CLEVELAND	OH	44106	2/13/1997	MOVED TO DOWN THE STREET.NEED TO GET NEW ADDRESS.GRAND OPENING SO THEY WERE BUSY.NEED TO SEE IF NEW LOCATION WILL MEAN THAT THEY WILL SEE AND ORDER OXY
PLPMDL0080000001	AKRON	OH	44307	2/7/1997	WINDOW CALL. OXY START EARLY, SAME AS PERCOCET NO ACET. LEFT LITERATURE. VERY OLD AND SSICK, RECEPT SAYS MIGHT NOT PRACTICE TOO MUCH LONGER.
PLPMDL0080000001	BEACHWOOD	OH	44122	2/13/1997	STILL HAVING DIFFICULTY IN GETTING IN BUT DID TALK AT THE DOOR.SAMPLES SHOULD HELP
PLPMDL0080000001	CLEVELAND	OH	44106	2/7/1997	WILL NEED TO FIND MORE ACCESS TO HIM.HE IS FAM W OXY AND ADMITS TO SEEING OTHERS USE BUT WILL NEED TO FIND OUT HOW EFFECTIVE OF A PAIN MGR HE IS
PLPMDL0080000001	CLEVELAND	OH	441065000	2/7/1997	FINALLY STARTING TO GET TO KNOW HIM.HE IS FROM AUSTR AND IT WILL BE HIS BIRTHDAY IN A COUPLE OF WEEKS.TALKED ABOUT THE DEL SYS AND WHY IT IS DIF
PLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	2/10/1997	WELL AWARE OF OXY....HAS USED,BUT FINDS THAT MSC IS UPPERMOST IN HIS MIND....
PLPMDL0080000001	MOGADORE	OH	44260	2/10/1997	OXY INTRO CALL. HAD NEVER HEARD OF IT. TALKED ABOUT COMBO PRODUCTS AND TYLENOL LEVELS. COMMITTED TO USING ON A PT. NAME JOHN. FOLLOW UP. UNI DETAIL, SAY HE HAS BEEN USING LESS THEOP LATELY, USED ATS GUIDELINES.
PLPMDL0080000001	LYNDHURST	OH	44124	2/10/1997	NEED TO FIND OUT IF HE IS USING IN THE ATRIUM BECAUSE HE SEEMS TO HAVE DROPPED OFF THE FACE OF THE EARTH
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	2/14/1997	FINALLY GETTING UNIPHYL SEP FROM UNIDUR.USING HTE CLINCLS REALLY HELPS.NEED TO GO OVER SCHULTZ TO FURTHER THE DISCUS ON BENE OF THEOPH.THEOPH HARDER SELL
PLPMDL0080000001	CLEVELAND	OH	44121	2/14/1997	STILL WORKING OF THE SE ISSUE.A GOOD IDEA MIGHT BE TO USE THE MAN ARTICLE AND DISCUSS THE PAT THAT WERE ADDED ON WITH THEOPH AND MAKE REFERENCES TO THE DATA THAT SHOWS OTHER THEOPH DOWNGFAILS
PLPMDL0080000001	MOGADORE	OH	44260	2/10/1997	JUST CAME BACK FROM A CONFERENCE ON PAIN MGMT THAT TALKED ALOT ABOUT OXYCODONE. HE WAS VERY RECEPTIVE TO OXYCONTIN POSITIONED AS STEP 2 AFTER NSAIDS.
PLPMDL0080000001	PARMA	OH	44129	2/10/1997	80MG....NO COMMITT....
PLPMDL0080000001	HUDSON	OH	44236	2/14/1997	NEED TO COME BACK WHEN CHRIS IS HERE
PLPMDL0080000001	CLEVELAND	OH	44134	2/10/1997	SOLD 1X100 80MG OXY
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	2/10/1997	NOT TOO FAMILIAR WITH OXY....MSC YES....DIFFERENCES ARE SIGNIFICANT...WILL TRY...POTENCY AND DURATION....
PLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	2/14/1997	ATTENDED TUMOR BDS.I THINK I AM GETTING WINE'S ATTENTION
PLPMDL0080000001	PARMA	OH	44129	2/10/1997	SAID,"DIDN'T I SEE YOU LAST WEEK"?... POTENCY AND DURATION SK OKAY....
PLPMDL0080000001	PARMA	OH	44134	2/10/1997	HASNOT TRIED OXY YET...REVIEWED FEATURES AND BENEFITS .....
PLPMDL0080000001	MAYFIELD HTS	OH	44124	2/10/1997	IT IS IMPORT TO GET HIM STARTED.ONCE HE HAS ONE IT SHOULD GO FROM THERE.
PLPMDL0080000001	LYNDHURST	OH	44124	2/10/1997	HE IS LEAVING AT THE END OF THE MONTH.MAY GET AN 80 FROM HIM.NEED TO MAKE SURE THAT HE GETS TAKEN CARE OF IN SAN DIEGO
PLPMDL0080000001	CLEVELAND	OH	44106	2/10/1997	TERRIFIC INSERVIC.WENT A LITTLE LONGER THAN EXPECTED BUT EVERYONE WAS IN TO IT.USED THE OUTLINE.I WISH BRUCE WOULD HAVE STAYED.WILL NEED TO FIND A WAY TO MAKE HOW SUCCESSFUL OR NOT THAT THESE ARE MAYBE ASK MARTY FOR SOME FEEDBACK FIND HOW THEY PURCHASE THEIR STUFF
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/11/1997	WILL HAVE TO MAKE SURE SHE UNDERSTANDS WHERE AND WHEN TO USE SHE IS HARD TO TALK TO AND ONLY GET A FEW MOMENTS AT THE WINDOW
PLPMDL0080000001	S. EUCLID	OH	44121	2/14/1997	TRYING TO FIND IF HIS PUD SON HAS ANY INFLUENCE TRYING TO CORRELATE WITHDRAWING THEOPH AND BEN OF ADDING ON.HE IS HARDER TO SELL ON THEOPH THAN UNI
PLPMDL0080000001	BEDFORD	OH	44146	2/11/1997	HE MAY BE TOO SET IN HIS WAYS TO CHANGE ANYTHING.MAY WANT TO TRY AGAIN
PLPMDL0080000001	CLEVELAND	OH	44109	2/18/1997	REMIND 600
PLPMDL0080000001	CLEVELAND	OH	44106	2/18/1997	LEFT INFO FOR MARGIE.ORDERING SHOULD BE NO PROBLEM
PLPMDL0080000001	PARMA	OH	44129	2/18/1997	A.T.S. CHART...JMPRESSED
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/11/1997	STARTING TO CLICK IN.TALKED ABOUT THE HIGHER DOSES AND AVE DOSE IN AN EFFROT TO GET MORE COMFORTABLE.A GOOD WAY TO GO FROM HERE WOULD BE TO ASK WHAT HE HAS LIKED ABOUT OXY IN THE PAT THE HE HAS PUT ON
PLPMDL0080000001	WARRENSVILLE	OH	44122	2/11/1997	WENT OVEDR THE NEW DATA OA AND HE ALWAYS HAS A GOOD STORY ABOUT A PAT THAT WAS A DIFFICULT PAT AND DOING WELL ON OXY NEED TO GO FOR HIS NOT SO DIFFICULT PAT AND BROADEN HIS USE
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	2/18/1997	LIKES..RX'S UNI..AS A 10...HAS USED OXY,DIFFICULTY FINDING STORES...LEFT A STOCKING LIST..TERRIFIC YOUNG MAN AND BETTER LOOKING THAN HIS BROTHER DAVID.....
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	2/18/1997	A.T.S. CHART....

PLPMDL080000001	CLEVELAND	OH	44109	2/18/1997	REMINO OF 600MG
PLPMDL080000001	AKRON	OH	44309	2/12/1997	RADIATION ONCOLOGY INSERVICE. NANCY LYBEGER THE KEY HERE.
	AKRON	OH	44304	2/12/1997	STILL PRETTY NEW, CAME OUT OF RESIDENCY LAST YR. OXY SUPPORTER, ASKED ALOT OF QUESTIONS AT INSERVICE. SAYS RX ALOT OF OXY, BUT NUMBERS DON'T SHOW. ACCESSIBLE, BRING IN NEW INFO WHEN GET IT, ALSO LIKES TO HAVE SENAKOT SAMPLES.
PLPMDL080000001					
PLPMDL080000001	PARMA	OH	44129	2/18/1997	A.T.S. CHART...DISCUSSED ASTHMA AS A PART OF C.O.P.D.
PLPMDL080000001	MAYFIELD	OH	44124	2/12/1997	SHE WILL BE LEAVING AS WELL.SHE WILL STAY FOR A LITTLE LONGER THAN THOTA.WILL NEED TO CONCENTRATE ON KEYSER AND START DROPPING MORE INFO OFF.
	BEACHWOOD	OH	44122	2/12/1997	RON IS DOING A GREAT JOB.MADE ARRANGEMENTS TO GO TO ONE OF HIS INSERVICES.HE HAS RECEIVED SEVERAL REQUESTS FOR INFO AFTER THE INSERV AT MONTEFIORE.NEED TO ORDER MORE MATERIALS SO HE ACAN USE IN HIS INSERVING
PLPMDL080000001	INDEPENDENCE	OH	44131	2/12/1997	VERY NICE INSERVICE.CARM TALKED ABOUT GETTING TO THE NEW PEOPLE IN ASHTA AND OTHER SURROUNDING AREAS
PLPMDL080000001	AKRON	OH	44302	2/12/1997	OXY ONE TO START WITH, CAN USE IN PLACE OF VODIODIN. SCHEDULE LUNCH TO GET MORE TIME.
PLPMDL080000001	AKRON	OH	44313	2/12/1997	SAID WILL PROBABLY BRING IN 1 BOTTLE AND SEE IF IT MOVES.
PLPMDL080000001	AKRON	OH	44304	2/12/1997	VERY QUIET, ASKED ALOT ABOUT PRICE VS. MSC. DOESN'T TITRATE HIGH, MOST COMMON DOSE FOR HER PTS. IS ABOUT 30 MG. NEXT VIT TALK ABOUT 105 BEING MOST COMMON DOSE.
	AKRON	OH	44304	2/12/1997	CONFUSING, SAYS HE IS VERY AGGRESSIVE IN PAIN MGMT., NOT AFRAID OF OPIOIDS AND TITRATING, YET RX FEWER SCRIPTS THAN ANYONE IN PRACTICE.VERY COCKY, USES PERCOCET FOR BREAKTHROU BELIEVES THAT EVERY PT. NEEDS NSAID. POSSIBLY USING GENERIC PERCOCET ALOT MORE THAN ADMITS THEREFORE NUMBERS WOULD'N SHOW.
PLPMDL080000001					
PLPMDL080000001	AKRON	OH	44310	2/18/1997	THEOP USE IS DECREASING, SAMPLES IMPORTANT TO HIM. STRESS WHY UNIPHYL IS DIFFERENT, BLOOD LEVELS. STAY ON COPD. SHOW MARTIN PAK STUDY NEXT TIME.
PLPMDL080000001	AKRON	OH	44303	2/13/1997	SAID HAS 2 PTS. ON OXY.
PLPMDL080000001	CLEVELAND	OH	44114	2/18/1997	SAMPLES/USING OXY TOTALLY THE WRONG WAY BUT WON'T LISTEN- WRITES FOR 3 OR MORE DRUGS AT ONE TIME AND WRITES Q6H-PHCY SAYS DEA AFTER HIM.
PLPMDL080000001	WESTLAKE	OH	44145	2/13/1997	DR CUNNINGHAM PLEASD AS HE USES OXY FOR HIS BEDRIDDEN PTS SAID THAT OXY IS PREFERRED OVER TAKING MANY PERCOSET.... PAIN BETTER CONTROLLED....
	BEACHWOOD	OH	44122	2/13/1997	NICE TALK ABOUT DEL AND WHEN AND WHERE TO USE.HE WORKS WITH WINE AND ABRASIA BUT NOT SURE OF ANY OTHER AFFILIATIONS. BLAIR COMES HERE ON WEDS AS WELL AND JODY D SAIS THAT WOULD BE A GOOD TIME TO MAKE A LUNCH DATE.NICE OFFICE
PLPMDL080000001	CLEVELAND	OH	44106	2/18/1997	THIS MAY BE A VALUABLE ENDEAVOR IN THE FUTURE.WORK WITH PHY TO SEE WHAT OTHER GROUPS I CAN GET IN TOUCH WITH
PLPMDL080000001	AKRON	OH	44304	2/13/1997	HAS USED OXY TWICE. PTS BOTH CANCER. DETAILED FOR NON MALIGNANT, THIS TIME.
PLPMDL080000001	BEACHWOOD	OH	44122	2/13/1997	TRYIGN TO GET HIM USED TO THE PRODUCTS STILL NEED TO CONCENTRATE ON WHERE AND WHEN TO USE OXY AND GET HIM MORE COMFORTABLE WITH UNI BY GOING OVER SYS AND BEN OF ADD ON
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	2/13/1997	MET WITH CHRIS AND WENT OVER SOME PRODUCT KNOWLEDGE AND OXY 80 MG STOCKING.
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	2/19/1997	TRYING TO GET MORE INFO ON MED DIRS STUFF AND TRYING TO SET A PROGRAM
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	2/19/1997	MET WITH DONNA AND MADE APPT FOR RESIDENT PROGRAM.
	BEDFORD	OH	44146	2/19/1997	NOTICED THAT LEVY IS USING OXY.WENT OVER THE SCHULTZ ARTICLE AND HTE DOSING FLEX WITH UNI.TALKED A LITTLE ABOUT THE DEL SYS AND HWY IT IS DIFFERENT FROM OTHERS.WILL NEED TO SEPARATE FROM OTHER THEOPH IN GREATER DETAIL
PLPMDL080000001	CLEVELAND	OH	44128	2/13/1997	STILL USING MORE FOR SICKLERS THAN ANYTHING NON MALIGNANT. WENT OVER THE NEW OA DATA AND STRESSED SAFETY.GO OVER THE CESSATION DATA AGAIN.KEEPING UNI SIMPLE IN GOING OVER DEL SYS.NT USE
	CLEVELAND	OH	44106	2/13/1997	SWALLOWING NOW SEEMS TO BE THE BIGGEST DRAWBACK TO HIS OXY IR USE.HE HAS AN EXCUSE FOR EVERY DIRECTION THQIT I TRY TO GO IN.MAYBE HAINEY INFLUENCE WILL HELP.TRIED TO GET HIM COMMITTED TO EASY SWALLOWING IR.SHOW NEW OA DATA FOR LACK OF METABOLITE BUILDUP
PLPMDL080000001	AKRON	OH	44302	2/14/1997	DR/S HAVENT USE YET.
PLPMDL080000001	AKRON	OH	44309	2/14/1997	MED ED, MET WITH LEO, RESPONSIBLE FORGRAND ROUNDS. SET UP PROGRAM TENTATIVELY.
PLPMDL080000001	AKRON	OH	44302	2/14/1997	GOOD OXY CALL, HIS RN IS KEY HERE. VERY INTERESTED IN OXY TALKED SPECIFIC PTS. SHE WILL TRY ON. FOLLOW UP WITH HER AND DR. HE SAID HABIT IS HIS BIGGEST STUMBLING BLOCK
PLPMDL080000001	AKRON	OH	44302	2/14/1997	OXY 80.
PLPMDL080000001	CLEVELAND	OH	44122	2/14/1997	NEED TO FIND HOW MUCH HE IS INTO THE ONC STUFF.HE PRESENTED A CASE AT GRAND ROUNDS AND WE HAD A NICE TALK.HE SHOULD BE A GOOD PERSON TO TALK ABOUT PAIN MANAGEMENT.CHECK PLAN T FOR DATA
PLPMDL080000001	SAGAMORE HILLS	OH	44067	2/14/1997	NBEEED TO KEEP THIS SIMPLE HERE AND COMPARE USING OXY TO ANY OTHER FIXED COMBOS AND SHOW HOW OXY CAN BENEFIT. TRY TO GET PAT'S AND TALK ABOUT IN SINGLE MANNER
PLPMDL080000001	AKRON	OH	44304	2/14/1997	OXY 80, IR AVAILABLE.
PLPMDL080000001	STOW	OH	44224	2/14/1997	SAW THRU THE WINDOW.
	WARRENSVILLE HTS	OH	44122	2/14/1997	SAW AT GRAND ROUNDS.GETTING A BETTER GRIP ON HIS PAIN THINKING.HE FEELS THAT BY EASING THE DISEASE PAIN SHOULD ALSO GO AWAY.HE SEES ALOT OF STAGE 4'S AND HE SAID THAT THEY DO NOT NEED MUCH IN PAIN MED.HE STILL HAS A DEFINITE LADDER.HIS PERCEPTION IS MILD MOD AND SEV AND WILL USE MEDS ACCORDINGLY
PLPMDL080000001	AKRON	OH	44302	2/14/1997	HAS ABOUT ALL HIS PTS. ON PERCODAN. NOT FRIENDLY, QUICK DETAIL, LEFT LITERATURE. STACEY IS KEY HERE. FOLLOW UP WITH HER, COMMITTED TO TRYING OXY
PLPMDL080000001	LAKEWOOD	OH	44107	2/20/1997	WRITING 600MG....RESULTS GOODOOD...
	EUCUID	OH	44132	2/20/1997	TRIED IT ON THAT T-24 PT!! DEF WAS BETTER TOLERATED.PT REALLY LIKES UNI!! IS ON 400QD.SD WILL CONSIDER FOR OTHERS NOW.SAYS PROB IS WITH PTS HAVING TOO MANY INHALERS.DISC CUT- TING COST TO PT BY REPLACING SOME INHALERS W/UNI.SD GOOD IDEA.WILL TRY ON OTHER PTS. GREAT CALL!
PLPMDL080000001	OLON	OH	44139	2/14/1997	WENT OVER NEW OA DATA AND TRYING TO SUPPORT HIS USE AND MAKE COMFORTABLE.HIS NUMBERS ARE STARTING TO IMPROVE BUT HE IS STILL HES TO USE OPIOIDS
PLPMDL080000001	AKRON	OH	44304	2/14/1997	OXY 80 BEING STOCKED. AVG. DOSE 105. NEXT CALL ASK IF USING 80 YET. ENCOURAGE TITRATING
	EUCUID	OH	44132	2/20/1997	F/U FROM MONTH AGO.SAID HAS NOT EVEN RX T-D--NOT USING THEO ANYMORE. WENT OVER REASONS TO TRY AGAIN.AGREED MORE INTER- EST FROM SPECIALISTS RECENTLY.TOLD HIM PTS COME TO YOU FOR REASON- MED CHANGE BIG THING.WHY NOT TRY?SD WD TRY AND REMEM- BER TO THINK OF IT.
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	2/18/1997	MAKE SURE THAT THE TOPIC FOR HIS TALK IS CORRECT.SAID THAT THE SLIDES REALLY HELPED.
PLPMDL080000001	CLEVELAND	OH	44115	2/18/1997	ONC TEAM MTG/ASKED WHY SLACKED OFF ON OXY/SD GETS OUT OF HABIT/WILL REMEMBER MORE.
PLPMDL080000001	PARMA HEIGHTS	OH	44130	2/18/1997	80MG....
PLPMDL080000001	COPLY	OH	44321	2/20/1997	OXY 10 AND 20. UNIPHYL 400 . ONLY SEEN 1 ORDER FOR 600. TALKED ABOUT DOING INSERVICE FOR PHAR. , THERE IS 7 . COULD ALSO DO INSERVICE WITH ALL NURSES. RECENTLY MERGED WITH GRAND CARE;
PLPMDL080000001	AKRON	OH	44304	2/18/1997	OXY 80.
PLPMDL080000001	AKRON	OH	44333	2/20/1997	ATS GUIDELINES.
PLPMDL080000001	CLEVELAND	OH	44109	2/18/1997	80MG PRESENT/VERY INT/GETTING GREAT RESULTS
PLPMDL080000001	CLEVELAND	OH	44115	2/18/1997	ATTENDED ONC TEAM MTG AT ST. VINCENT'S/INT IN OXY/DOES GET TO WRITE SOME RX AND LIKES BENEFITS OF OXY.SD WD TRY
PLPMDL080000001	CLEVELAND	OH	44106	2/18/1997	SAW IN PHYLLIS' OFFICE.MAY HAVE PLACED OXY INSTEAD OF MSC. WILL NEED TO DO A BETTER JOB AT PROBING TO FIND WHAT THEY ARE COMFORTABLE USING AND IF THE INFLUENCE IS STRONG FORM ATTENDINGS
PLPMDL080000001	EUCUID	OH	44119	2/21/1997	SAMPLES
PLPMDL080000001	CLEVELAND	OH	44119	2/21/1997	WON'T PUT IN 80MG NOW
PLPMDL080000001	RICHMOND HTS	OH	44143	2/21/1997	SAMPLES/REMOND OF 600
PLPMDL080000001	CLEVELAND	OH	44119	2/21/1997	REMINO
PLPMDL080000001	AKRON	OH	44320	2/18/1997	HOSPICE REBATE PROGRAM.
PLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	2/18/1997	80MG
PLPMDL080000001	CLEVELAND	OH	44106	2/18/1997	NEED TO PROBE A LITTLE WHEN I DONT KNOW THE PERSON.FIND OUT THEIR PAIN MANAGEMENT AND FIND WHAT THEY USE.SO ANXIOUS TO GET INTO OXY.WENT OVER DEL SYS AND EASE OF USE.
PLPMDL080000001	CLEVELAND	OH	44106	2/18/1997	WE HAD A VERY NICE TALK.IT HELPS GETTING TO KNOW THSES GUYS A LITTLE BETTER.HE IS FAMILIAR WITH MSC SO I DID THE COMPARISON.WENT OVER HTE WAYS THAT OXY IS IMPROVED.HE SHOULD BE A BIG HELP
PLPMDL080000001	PARMA	OH	44129	2/18/1997	DISCUSSION OXY AS OPPOSED TO MSC....WHY OXY IS A BETTER DRUG ....FEATURES.....
PLPMDL080000001	TALLMADGE	OH	44278	2/24/1997	STILL USING BID. TALKED BLOOD LEVELS AGAIN. STRESSED 600 MG. UNI EQUAL TO THEODUR 300 BID.
PLPMDL080000001	CLEVELAND	OH	44109	2/24/1997	REMINO
	CUYAHOGA FALLS	OH	44223	2/18/1997	USES ALOT OF INHALERS BUT IS VERY HESITANT TO USE AS ADD ON.WILL NEED TO SHOW APPROPRIATE LITERATURE.ALSO NEED TO COMPARE OXY TO DURAG AND GET HIM STARTED.HE IS VEYR SET IN HIS WAYS AND WILL NEED GOOD REASON TO CHANGE
PLPMDL080000001	TALLMADGE	OH	44278	2/24/1997	UNI BENEFITS OVER BID THEOP.
PLPMDL080000001	CLEVELAND	OH	44115	2/18/1997	REMINO
PLPMDL080000001	CLEVELAND	OH	44106	2/18/1997	STILL GETTING SOME MIXED REVIEWS.HE IS LOOKING FORWARD TO GOING BACK HOME.TRYING TO SPEND TIME WITH HIM FOR THE PROPER PLACEMENT OF OXY
	CLEVELAND	OH	44106	2/18/1997	WENT OVER DEL SYS AND BENEFITS OF OXY AND HOW THEY MEASURE TO MSC.NEED TO MAKE SURE THAT THEY ARE NOT USING ALOT OF DURAGESIC.TALKED ABOUT STARTING EARLY AND WHAT TO EXPECT. MADE APPT THRU PHYLLIS AND SHE HAS CLINIC ON TUES AND GOES TO THE VA
PLPMDL080000001	STRONGSVILLE	OH	44136	2/25/1997	SAYS HE USES UNI AND ALSO THEODUR. DOESN'T SEE MUCH DIFF BETWEEN THEOP. WENT OVER CHRONO QUICKLY AND BLOOD LEVELSW, DIDN'T GIVE ME MUCH TIME, GOING TO BE DIFFICULT TO EVER GET ALOT OF TIME. SET UP LUNCH FOR OCTOBER
PLPMDL080000001	STRONGSVILLE	OH	44136	2/25/1997	UNI FOR ASTHMA.
PLPMDL080000001	AKRON	OH	44310	2/19/1997	GREAT LUNCH. TONS OF POTENTIAL. COMMITTED TO USING OXY ON HIS STANDING ORDERS. VERY POSITIVE. GOING TO BE THE DIFFICULT IN PRACTICE. CONSERVATIVE. WENT DEEPLY INTO BLOOD LEVELS, DRUG ABUSE POTENTIAL AND TOLERANE. SEEMED VERY POSITIVE. FOLLOW UP IN AMONTH.
PLPMDL080000001	BEACHWOOD	OH	44122	2/19/1997	TRYING TO GO OVER DOSING AND TALK OF NEW DOSE BUT DO NOT PUSH
PLPMDL080000001	UNIONTOWN	OH	44685	2/19/1997	KADIAN PROGRAM, OXY 80.
PLPMDL080000001	AKRON	OH	44310	2/19/1997	QUICK, FINALLY GOT TO MEET HIM. TOOK IN SENAKOT AND QUICKLY REMINDED OF OXY.
PLPMDL080000001	AKRON	OH	44310	2/19/1997	GREAT LUNCH, OXY POST OP, COMMITTED TO USING. VERY POSITIVE TREATS PAIN AGGRESSIVELY. RX MORE THAN ANYONE IN PRACTICE.

PPLPMDL0080000001	AKRON	OH	44333	2/19/1997	OXY IR, AND 80 MG. SET UP ANOTHER LUNCH, ONLY WAY TO GET ALOT MORE TIME.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	2/27/1997	TALKED ABOUT THE NEW RESEARCH AND IT DID NOT PHASE HIM. ALSO TALKED ABOUT HOW EASY IT WOULD BE TO CONVERT BID'S AND HE SEEMED TO AGREE.SLOWLY GETTING TO OXY
PPLPMDL0080000001	AKRON	OH	44310	2/19/1997	PAIN CLINIC.
PPLPMDL0080000001	AKRON	OH	44310	2/19/1997	GREAT LUNCH. GROUP RX ALOT OF VICODIN. SENDS EVERY PT. HOME WITH SCRIPT. COMMITTED TO TRYING, POSITIONED AS POST OP AND FOR MOD PAIN. FOLLOW UP.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	2/27/1997	TRYING TO GET TO BORNSTEIN AND TALK ABOUT SWALLOWABILITY BUT HE IS OUT OF TOWN.LEFT INFO W SHIRLY.HOPEFULLY IT CAN HELP W VHARGHAI
PPLPMDL0080000001	RICHMOND HEIGHTS	OH	44143	2/19/1997	UNI SAMPLES/HAD HEARD OF OXY FROM WHEN REFERRED PT TO BARRET WHO PUT HER ON OXY.SEE'S LOTS OF ARTHRITIS/LOW BACK PAIN-USES MOSTLY VIC/TYL3.INT ON OXY.SDWD CONSIDER.ND MORE TIME.
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	2/27/1997	NEED TO COME BACK TO DO REBATE
PPLPMDL0080000001	CLEVELAND	OH	44117	2/19/1997	MOVED TO NEW OFC/VERY INT IN NARC CONTRACT WHEN WE GET THEM. GETTING GOOD RESULTS W/OXY.NOT INT IN 80MG.SAYS MOST PTS ON 20MG Q12H.HAD 1 PT ON 40MG Q6H THAT CAME FROM ANOTHER DOC- HE WOULDN'T GIVE IT TO HIM THAT WAY.CUT HIM TO 40MG Q12 AND PT WAS MAD AT FIRST BUT NOW IS DOING FINE AT THAT DOSE.WON'T RX LESS THAN Q12H.TRIES TO PUT NEW PTS ON OXY RIGHT AWAY.
PPLPMDL0080000001	AKRON	OH	44320	2/20/1997	OXY 80 PROMO
PPLPMDL0080000001	CLEVELAND	OH	44119	2/20/1997	THRILLED WITH 80 MG/WILL DEFINITELY USE RIGHT AWAY/HAVE HAD SEVERAL PTS ON HIGHER DOSES/USING MORE BUT STILL INTO SUB- LINGUAL MORPHINE AND MSC/WANTS FELLOWSHIP PROGRAM
PPLPMDL0080000001	AKRON	OH	44307	2/20/1997	WENT TO SEE MADGE DEFAZIO
PPLPMDL0080000001	LAKEWOOD	OH	44107	2/20/1997	CONVERTED ONE PT ,ON THE SPOT,TO OXY....DIDN'T KNOW PRODUCT,BUT DOES NOW.... A 10 ON COMBOWS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	2/28/1997	MADE A LUNCH DATE AND TRYING TO ENLIST RECEP HELP IN GETTING A PROGRAM.HE IS NOT HTE PRESIDENT ANYMORE BUT THIS GROUP SEEMS VERY IMPORTANT TO HIM AND HE IS STILL VERY INVOLVED
PPLPMDL0080000001	AKRON	OH	44333	2/20/1997	SAYS USES ALOT OF MSC. POSITIONED OXY AS DRUG TO USE EARLIER
PPLPMDL0080000001	AKRON	OH	44320	2/20/1997	WILL BRING OXY 80 WHEN SEE SCRIPT
PPLPMDL0080000001	CLEVELAND	OH	44132	2/20/1997	USING MORE/STILL LIKES DARV-ND TO WORK ON THIS MORE.SAYS GETTING MORE COMFORTABLE WITH IT NOW.
PPLPMDL0080000001	AKRON	OH	44319	2/20/1997	OXY FIRST OPIOD, POSITIONED IN PLACE OF VIC.
PPLPMDL0080000001	AKRON OH	OH	44305	2/20/1997	OXY 80 PROMOTION
PPLPMDL0080000001	AKRON	OH	44319	2/20/1997	STILL THINKS OXY TO STRONG. DISCUSSED BLOOD LEVEL. ALSO WENT OVER CONVERSION TO SHOW EQUAL ANALGESIC. TALK DRUG ABUSE POTENTIA. HE IS GOING TO BE TOUGH TO CONVERT. KEEP HITTING BLOOD LEVELS, NO BUZZ.
PPLPMDL0080000001	AKRON	OH	44302	2/28/1997	ATS GUIDELINES, NOCTURNAL SYMPTOMS. WOULD LIKE SAMPLES TO WAIT FOR A FEW WEEKS.
PPLPMDL0080000001	EUCLID	OH	44132	2/20/1997	USING A LOT MORE LATELY!!SD HAD PT HE TOOK OFF PERC AND SD OXY DIDN'T WORK-HE STUCK WITH IT AND TOLD HER SHE WASN'T GETTING ANYTHING ELSE-SHE FINALLY SD IT WORKS!! SHE'S ON 20 MG Q12H.DOING REALLY WELL NOW/HAS ANOTHER FROM PERC THAT IS FINE ND TO WORK ON NEW PTS/OPIOID-NAIVE.
PPLPMDL0080000001	AKRON	OH	44304	2/28/1997	VERY STRANGE CALL. OXY FOR OPIOID NAIVE AND UNI SHOWED ATS GUIDELINES.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	2/21/1997	REC'D INVITE FROM US FOR MTG 5/30.HE IS PRETTY EXCITED RE IT AND SD WD START USING MORE OXY AND MSI!!SUT HAD CA PT TODAY THAT HE TOOK FROM DURA TO MSC/NOT INT IN 80MG
PPLPMDL0080000001	STOW	OH	44224	2/28/1997	SHE HAD ASTHMA ARTICLE IN HER OFFICE ABOUT EXPERT PANEL. NEED TO FOLLOW TO FIND WHERE AND HOW TO CONVERT TO QD
PPLPMDL0080000001	EUCLID	OH	44119	2/21/1997	ON DURAGESIC BANDWAGON/SAYS ITS GREAT THEN SAYS OXY GREAT TOO VERY INT IN 80MG SHE SAYS.SET UP LUNCH TO DISCUSS FUR- THER.SHE IS USING BOTH OXY AND MSC W/DURA.BUT DOES SAY SHE'S GETTING GREAT RESULTS FROM OXY.NX-FIND OUT WHAT SHE IS DOING AND WHERE USING.
PPLPMDL0080000001	NORTON	OH	44203	2/21/1997	OXY 80
PPLPMDL0080000001	CLEVELAND	OH	44119	2/21/1997	RETIRED 4/1
PPLPMDL0080000001	CLEVELAND	OH	44121	2/28/1997	NEED TO MAKE SURE THAT HE GETS IN CONTACT WITH PETER LOC
PPLPMDL0080000001	MAPLE HTS	OH	44137	2/28/1997	GETTING MORE FAMILIAR WITH THEOP AND MAKING PROGRESS ADDING ON BUT NEED TO MAKE SURE THAT HE IS JUST AS FAMILIAR W THE UNI NAME.TRYING TO GET HIM TO TELL ME ABOUT HIS DAD BUT MADE SEVERAL COMPARISONS TO DURAGESIC AND HOW OXY CAN HELP
PPLPMDL0080000001	RICHMOND HEIGHTS	OH	44143	2/21/1997	SAMPLES
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	2/28/1997	NEED TO FIND THE ARTICLES THAT WILL PEAK HIS INTEREST. TRY A COPD TO SEE WHAT HE THINKS ABOUT HTE INFLAM AND DISTAL DISEASE
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	2/21/1997	GOING CRAZY W/OXY.HAS MANY PTS ON IT-DISC CA PTS TODAY-HE WAS TITRATING OXY UP TO 40MG AND THEN LEAVING IT AND GOING TO MSC!!DIDN'T REALIZE THERE WAS NO LIMIT AFTER 40MG-THOUGHT HE WAS SUPPOSED TO GO TO MSC.WANTED INFO ON THIS.SD WD DEF KEEP THEM ON OXY NOW!!
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	2/28/1997	NEED TO COMER BACK SHOULD BE IN BY NEXT THURS
PPLPMDL0080000001	AKRON	OH	44313	2/24/1997	HAS TWO PTS. ON OXY AND DOING VERY WELL, CAN SEE REPLACING PERCOCET FOR MANY PTS.
PPLPMDL0080000001	AKRON	OH	44312	2/24/1997	TALKED OXY THIS TIME. TARGETED PERCOCET. MENTIONED HE USES MSC FOR CANCER. TRIED TO STEER TOWARDS HIS ELDERLY PTS. WITH BACK OR ARTHRITIS. ALOT MORE POTENTIAL THERE. HE USES PERCOCET, WENT OVER TOXICITY AND FLAT BLOOD LEVELS. HE'S NEED REMINDED OF OXY ALOT
PPLPMDL0080000001	TALLMADGE	OH	44278	2/24/1997	FOLLOWED UP WITH PT. HE WAS GOING TO START ON OXY, HASN'T SEEN HER IN, OR, HES UNCOMFORTABLE USING. DIDN'T GET ENOUGHTIME TO GO INTO WHY, SCHEDULED ANOTHER LUNCH
PPLPMDL0080000001	STRONGSVILLE	OH	44136	2/25/1997	STILL USING MOSTLY VICODIN. SAYS HE THINKS PERCOCET IS TO ADDICTIVE AND PERCEIVES OXY SAME WAY. WENT OVER BLOOD LEVEL AGAIN SHOWEDD CONVERSION RATE OF VICIDIN. SAYS HABIT IS HARD TO BREAK, KEEP REMINDING HIM
PPLPMDL0080000001	STRONGSVILLE	OH	44136	2/25/1997	OXY FOR OPIOID NAIVE. DOESN'T LIKE TO USE C11, THINKS THEY HAVE HIGHER ABUSE POTENTIAL. WENT OVER BLOOD LEVELS AND ABUSE. COMMITTED TO TRYING IN PLACE OF VICODIN FOR ONE OR TWO OF HIS ELDERLY PTS. FOLLOWUP WITH HIM.
PPLPMDL0080000001	CLEVELAND	OH	44195	2/25/1997	SET UP LUNCH/SET UP SPKR PROGRAM
PPLPMDL0080000001	TWINSBURG	OH	44087	3/3/1997	GAVE HIM THE CLINICALS IN AN EFFORT TO GET HIM TO CONSIDER THEOPH IN THEIR NEW PROTOCOLS.KIDNEY MAN AND SCHULTZ.MAKE SURE TO GET ATS AND HHLBI STUFF AS WELL
PPLPMDL0080000001	AKRON	OH	44333	3/3/1997	ATS GUIDELINES AND OXY QUICK HIT.
PPLPMDL0080000001	CLEVELAND	OH	44195	2/25/1997	JERK BUT SAYS WILL USE/USES A TON OF PERC/FOLLOW-UP
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1997	HE LOOKS GOOD AFTER HIS SURGERY.NOT SURE HOW MUCH LONGER TO GO AFTER HIM BUT MAYBE HIS EXP WITH HIS HIP MAY HELP
PPLPMDL0080000001	CLEVELAND	OH	44120	2/27/1997	SET UP AN INSERVICE FOR ASTHMA ADN COPD.TRYIGN TO GET BID CONVERTED TO QD
PPLPMDL0080000001	CLEVELAND	OH	44106	2/27/1997	STILL CLAIMS THAT HE DOES NOT USE THAT MUCH AND COMPARED TO OTHERS HE RIGHT.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	2/27/1997	HAS STARTED 3 PAT ON THIS WEEK.HIS WIFE USES HAS HELPED W TE INITIATIONS.ONLY USING THE 10'S SO FAR AND SAID THAT HE HAD TROUBLE FINDING SO I GAVE HIM A LIST.INT TALK ABUT MED FOR THE MOOD HE WAS
PPLPMDL0080000001	CLEVELAND	OH	44103	2/27/1997	SET UP LUNCH/SHWD BRIEFLY/VERY INT/WRITES LOTS OF COMBOS
PPLPMDL0080000001	SHAKER	OH	44122	2/27/1997	TRYIUNG TO GET SOME 80 BUSINESS BEFORE HE LEAVES.NEED TO GET AN UPDATED LIST
PPLPMDL0080000001	CLEVELAND	OH	44106	3/3/1997	NEED TO GET TO SHIRLEY AND LET HER KNOW HTAT OXY IS ON FORM AND GET HER SUPPORT.TRIED TO CALL SCOTT S LEAD BUT SHE PLAYED DUMB.
PPLPMDL0080000001	CLEVELAND	OH	44103	2/27/1997	BIG MEDICAID CLINIC/BEST TO SET UP LUNCH/WRITES LOTS OF COMBOS FOR ALL KINDS OF PAIN.INT IN OXY.TALK MORE NX TIME
PPLPMDL0080000001	GATES MILLS	OH	44040	2/27/1997	SAYS COST BIG ISSUE/DISCUSSED THIS/SAYS IS USING/TRIED TO DISCUSS TITRATION/INT IN 80MG
PPLPMDL0080000001	AKRON	OH	44302	2/28/1997	WAITING FOR 80 MG. TO BE PUT ON MEDICAID.
PPLPMDL0080000001	AKRON	OH	44307	2/28/1997	PHARMACY
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	2/28/1997	NEED TO MAKE THE OXY EXTREMELY SIMPLE AND TO THE POINT. THIS MAY BE A PERFECT PLACE TO GET VERY SPECIFIC AND TALK AOBUT PAT TYPES AND BE AGGRESSIVE AND ASK FOR SOMEONE THAT WILL BE IN.PROBE TO GET SOME OF HIS FIXED C OMBO PATS
PPLPMDL0080000001	WESTLAKE	OH	44115	2/28/1997	REMIND/80MG
PPLPMDL0080000001	WESTLAKE	OH	44145	2/28/1997	VERY HAPPY AND HAS MORE AND MORE PTS ON OXY.GETTING GOOD RE- SULTS.VERY INT IN 80MG
PPLPMDL0080000001	WESTLAKE	OH	44145	2/28/1997	GOOD SUCCESSES WITH OXY,ALTHOUGH ONE PT WANTED TO BE SWITCHED BACK TO VICODIN...DR DIAZ DISCOUNTS THIS AS NOTHING...
PPLPMDL0080000001	CLEVELAND	OH	44113	2/28/1997	SHWD 80MG/VERY BUSY
PPLPMDL0080000001	CLEVELAND	OH	44113	2/28/1997	SHWD 80MG/VERY INT/ND TO FIND OUT WHEN USING AND WHEN NOT USING
PPLPMDL0080000001	AKRON	OH	44304	2/28/1997	OPIOID NAIVE AGAIN. FLAT BLOOD LEVELS, LEFT LITERATURE SAID HE'D GO OVER IT.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/28/1997	GREAT CALL! USES TONS OF VIC/VERY INT IN OXY/SAYS GREAT IDEA HAD PT ON DIL THAT WE CONVERTED RIGHT THEN TO OXY.SD WD TRY SEVERAL MORE PTS.CK BACK.WILL BE KEY WRITER.
PPLPMDL0080000001	AKRON	OH	44304	3/4/1997	ATS GUIDELINES. VICODIN VS. OXY. WENT OVER BLOOD LEVELS AND SHORED THEM TO BE EQUALANALGESIC, HE SEEMED SURPRISED.
PPLPMDL0080000001	MUNROE FALLS	OH	44262	2/28/1997	TRYING TO KEEP OXY AS A EARLY INIT VS FIXED COMBOS.MAY TAKE A WHILE TO SEE ANY BENEFITS NOT SURE IF SHE IS BUYING INTO THE STORY.TRY TO GET SPECIFIC PAT TYPES TO SEE WHAT SHE WOULD USE
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/4/1997	HEISITANT TO PUT IN BUT HIS MOVEMENT ON THE 10'S AND 20'S ARE DOING VERY WELL.NEED TO SHOW KREIGER'S MOVEMNT ON THE 40'S
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	2/28/1997	STOCKING LIST HELPED BECAUSE HE COMMENTED ON NOT HAVING DI DIFFICULTY IN GETTING.WILL NEED TO TALK HIGHER DOSES BUT WILL NEED HIS FAM TO INCREASE.
PPLPMDL0080000001	AKRON	OH	44314	2/28/1997	HASN'T USED YET, HAS MISCONCEPTIONS. NEXT TIME GO OVER BLOOD LEVELS AGAIN, AND ADDICTION AND TOLERANCE.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/28/1997	PRESENTED OXY/IN WITH DR. KIM.WRITES A LOT OF COMBOS AND IS EASY TO TALK TO
PPLPMDL0080000001	AKRON	OH	44307	2/28/1997	HASN'T USED YET, SAY IT MATTER OF HABIT.
PPLPMDL0080000001	CLEVELAND	OH	44113	2/28/1997	SHWD 80MG/VERY BUSY TODAY BUT SD GETTING GREAT RESULTS
PPLPMDL0080000001	WESTLAKE	OH	44145	2/28/1997	DR TABAA DOES NOT SEE WHERE HE WILL EVER USE ANY OF OUR PRODUCT LINE...INCLUDING OXY....HE WILL NOW BE STRICKEN...
PPLPMDL0080000001	AKRON	OH	44307	2/28/1997	CONFIRMED OXY 80 STOCKING FOR HER, READY TO CONVERT 2 PTS. WITH IC ON 120 MG Q12.
PPLPMDL0080000001	CLEVELAND	OH	44119	3/3/1997	TALKED ABOUT PROGRAM IN SEPT/WANTS SUPPORT VERY INT IN 80MG STILL CONFUSED ON WHERE TO USE OXY I THINK."MSC LOVER"
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/3/1997	TRYING TO GET HIM TO UNDERSTAND ABOUT BEING ON FORM AND HE SAYS HE WILL HELP BUT JUST CAN NOT GET OVER THE HUMP. TRY SHOWING THE NON MAL DATA AND LACK OF BUILDUP.THAT MAY PUSH HIM INOT THE SR MODE.SWALLOWING IS STILL A HANGUP
PPLPMDL0080000001	BARBERTON	OH	44203	3/3/1997	PHARMACY FOR 80 MG OXY

PLPMDL080000001	AKRON	OH	44302	3/3/1997	STILL HASN'T STARTED USING OXY. CONFIRMED THE 80 MG. STOCK ACROSS THE HALL. SAID HE WOULD REVEALUTE OXY AND USE THE 80. TALKED ABOUT THE PRICE OF DILAUDID. NEXT CALL, BRING IN PRICE QUOTES FOR HIM. ALSO PRICES FOR THE OXY IR. MSC STILL HIS FIRST CHOICE FOR LONG ACTING. ASKED HIS VIEW ON DURAGESIC, SAYS HE DOESN'T USE EXCEPT FOR END STAGE PTS.
PLPMDL080000001	EUCLED	OH	44132	3/3/1997	QUICK HIT/HAS PT FOR 80MG
PLPMDL080000001	GARFIELD HTS	OH	44125	3/3/1997	STILL NICHED FOR CANCER AND NOT QUITE GRASPING THAT HE CAN USE FOR NON MAL TRYING T OMAKE MORE COMFORTABLE BY COMPARING TO FIXED COMBOS.WILL NEED TO GO OVER NON MAL DATA AGAIN AND
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/5/1997	GRAND ROUNDS WENT VERY WELL NICE FORMAT AND GOOD CONTENT
PLPMDL080000001	BEACHWOOD	OH	44122	3/5/1997	HE SHOULD NOT BE A CORE HE WILL NOT USE UNI AND I DO NOT HAVE A REASON WHY.
PLPMDL080000001	AKRON	OH	44304	3/3/1997	OXY VS. VICODIN. BLOOD LEVELS AND ABUSE POTENTIAL. NEXT TIME SHOW HYDRO VS. OXY FOR EQUALANALGESIC. UNI ATS GUIDELINE.
PLPMDL080000001	BARBERTON	OH	44203	3/3/1997	OXY 80 MG. TALKED AGAIN ABOUT DR. HAAS. HE IS GOING TO LET HAAS NO THAT OXY IS AVAILABLE IN AN 80 MG. STRENGTH.
PLPMDL080000001	AKRON	OH	44307	3/3/1997	BROUGHT HER SOME LITERATURE SHE REQUESTED. TALKED AGAIN ABOUT THE 80 MG. NEXT CALL ASK IF SHE CONVERTED THE IC PTS TO THE 80 MG.
PLPMDL080000001	AKRON	OH	44304	3/5/1997	ATS GUIDELINES, REMINDER OF 600 MG. NURSE SAYS HE IS STILL USING ALOT OF THEODUR.
PLPMDL080000001	INDEPENDENCE	OH	44131	3/3/1997	HE SAIS THAT HE HAS USED BUT I KNOW HE IS NOT TELLING THE TRUTH.WENT OVER BENEFITS OF UNI OVER OTHER THEOPH AND USED SCHULTZ AND ATS GUIDELINES.WENT OVER OXY AGAING AND NON MAL DATA AND SAFETY.TALKED ABOUT LACK OF CEILING AND ABUSE AND CESSATION.NEED TO KEEP ON HIM BECAUSE HE COULD BE A BIG SOURCE FOR GROWTH
PLPMDL080000001	FAIRLAWN	OH	44313	3/3/1997	OXY 80. WILL BRING IN WHEN SEE SCRIPT.
PLPMDL080000001	LYNDHURST MAYFIELD	OH	44124	3/5/1997	HE RECOMMENDS DULCOL SAID HE WOULD PUT IN THE 80 BUT WILL HAVE TO FOLLOW UP TO MAKE SURE
PLPMDL080000001	BARBERTON	OH	44203	3/3/1997	OXY FLAT BLOOD LEVELS, OPIOID NAIVE. STILL COMF RX PERCOCET MOSTLY HABIT. TALKED ABOUT PERC UP AND BLOOD LEVELS AND HIGHER ABUSE POTENTIAL.
PLPMDL080000001	EUCLED	OH	44119	3/3/1997	PRESENT GRAPH/SHORT TIME TO GIVE ANALGESIC EFFECT-SHE PER-CEIVES IT AS TAKING 2 DAYS TO WORK/NO RHYME OR REASON FOR WHY SHE USES DURA-PT PREFERENCE/SAYS SHE LIKES TO USE IT EARLY AND GET THE PAIN UNDER CONTROL/RELATE BEN BACK TO PT. ADDRESS ASYMMETRIC DOSING.
PLPMDL080000001	MAYFIELD HTS	OH	44124	3/5/1997	LEFT THE ATS AND MAN ARTICLES
PLPMDL080000001	BARBERTON	OH	44203	3/3/1997	OXY 80.
PLPMDL080000001	CLEVELAND	OH	44119	3/3/1997	POSITIONED IT A STEP BEFORE MSC/INT ON POTENCY AND DOSING. SD WD USE. SPECIFICALLY CONVERTED PT FROM TLY3.
PLPMDL080000001	CLEVELAND	OH	44132	3/3/1997	QUICK HIT/REMIN OF 80MG/SD HAS ANOTHER PT ON OXY.SET UP LUNCH
PLPMDL080000001	CLEVELAND	OH	44109	3/6/1997	REMIN
PLPMDL080000001	AKRON	OH	44319	3/4/1997	OXY FOR OPIOID NAIVE. ATS GUIDELINE. HE TREATS ALOT OF COPD.
PLPMDL080000001	CUYAHOGA FALLS	OH	44221	3/4/1997	EXCITED ABOUT TOMORROWS TALK AND SO AM I THIS SHOULD BE EXCEPTIONAL
PLPMDL080000001	BEACHWOOD	OH	44122	3/4/1997	PAUL CALLED BLAIR AND HAD A MSC 200MG SCRIPT CHANGED.WE GOT INTO A LITTLE DISCUSSION.DISCUSSED THE 27% BIOAVAILABILITY ISSUE AND WHY THEY ARE USING MORE BREAKTHRU.WILL NEED TO DO SOME CREATIVE COMPARISONS WITH THE 27% THEME
PLPMDL080000001	CLEVELAND	OH	44104	3/6/1997	MAY WANT TO WORK ON GETTING INTO THE PHARMACY BEFORE I SPEND ALOT OF TIME HERE.GILBERT DOES DO CLINICS HERE A COUPLE OF HALF DAYS BUT IF PATIENTS CAN NOT GET IT MAY NOT BE WORTH THE EFFORT.
PLPMDL080000001	LAKEWOOD	OH	44107	3/6/1997	600MG UNI... SAID HE'LL FIND MORE USES WITH THE 600...
PLPMDL080000001	BEACHWOOD	OH	44122	3/4/1997	HE IS GETTING CONSISTENT AND HE IS NOTICING MY BEING AT THE OFFICE MAKING COMPARISONS TO PATTY
PLPMDL080000001	CLEVELAND HTS	OH	44118	3/4/1997	NEED TO FIGURE OUT HOW TO GET MORE INVOLVED.HE IS SO LAIDBACK TRY TO GET MORE OF HIS NON MAL THERAPIES
PLPMDL080000001	BEACHWOOD	OH	44122	3/4/1997	RON GAVE GREAT FEEDBACK WITH THE OXY USE.HE SAIS THAT AFTER THE INSERVICE HE NOTICES A DECREASE IN DURA AND A INCREASE N OXY
PLPMDL080000001	AKRON	OH	44319	3/4/1997	VERY CAUTIOUS WHEN USING NARCS BUT WILL USE FOR HOSPICE. MOTHR DIED OF CANCER SO IS WELL AWARE OF THE NEED FOR ANALGESIC. POSITIONED OXY AND ONE TO START WITH AND STAY WITH. COMMITTED TO
PLPMDL080000001	CLEVELAND	OH	44118	3/6/1997	QUICK AT THE WINDOW.SEEMS LIKE HE IS OPEN MINDED ABOUT UNI TRYING TO GET HIS THEOPH BUSINESS FIRST
PLPMDL080000001	CLEVELAND	OH	44109	3/6/1997	WANTS SUPPORT FOR APPO AGAIN/WANTS AD/TOLD HIM WE WILL BE AT A MTG ON THAT DAYJERK
PLPMDL080000001	FAIRLAWN	OH	44313	3/4/1997	OXY 80 MG.
PLPMDL080000001	AKRON	OH	44319	3/4/1997	CONVINCED EVERY PT. IS A DRUG ADDICT. TENDS TO REFER HIS CANCER PTS. TO SPEC FOR EVERYTHING, SAYS HE DOESN'T LIKE TO TREAT TERMINAL PTS. VERY STRANGE DOCTOR. NEXT CALL STAY AWAY FROM CANCER AND GO FOR THE LOW BACK PTS. MINICH THOUGH STICK WITH HOSPICE. PT.
PLPMDL080000001	AKRON	OH	44302	3/4/1997	OXY 80
PLPMDL080000001	CLEVELAND HTS	OH	44118	3/4/1997	GOT HIM TO PUT IN THE 10'S HE ALREADY HAS THE 20'S
PLPMDL080000001	FAIRLAWN	OH	44313	3/4/1997	OXY 80MG.
PLPMDL080000001	AKRON	OH	44313	3/6/1997	ATS ASTHMA GUIDELINES, 600 MG.
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	3/4/1997	STARTING TO MAKE SOME PROGRESS.HAD TO GO OVER DEL SYS AGAIN BUT IT SEEMED TO SINK IN.NEED TO KEEP MAKING COMPARISONS TO MSC BUT SHOW THE IMPROVEMENTS.USED BETTER DOC ANALOGY.WENT OVER SCHULTS AND MAN IN AN EFFORT TO GET HIM BACK TO ADDING ON THEOPH.ATS CHART SURE HELPS MAKE A DIFFERENCE.
PLPMDL080000001	AKRON	OH	44302	3/4/1997	GOOD LUNCH. USES ALMOST ALL VICODIN AND ADMITS THAT THE ABUSE OF IT IS GETTING OUT OF CONTROL. LIKED THE FLAT BLOODS LEVL OF OXY. POSITIONED AS THE OPIOID FOR PT TO GO HOME FROM SURGERY ON. COMMITTED TO TRYIN.
PLPMDL080000001	AKRON	OH	44302	3/4/1997	DOES TOTAL HIP AND KNEE REPLACEMENTS. POSITIONED OXY AS THE ONLY OPIOID PT. CAN GO HOME ON FROM SURGERY ANDLAST FOR 12 HRS. SAID HE USES VICODIN NOW, AND WAS CONCERNED WITH ABUSE. SAID THEY GET ALOT OF DRUG SEEKERS, DISCUSSED OXY FLAT BLOOD LEVELS AND SHOWED PI FUR ABUSE POTENTIAL.
PLPMDL080000001	AKRON	OH	44309	3/5/1997	FP RESIDENCY.
PLPMDL080000001	BEACHWOOD	OH	44122	3/6/1997	NOT QUITE GETTING THE POINTO F OXY YET.GIVE IT A COUPLE MORE TRIES AND SEE IF I CAN NOT GET A LITTLE MORE TIME
PLPMDL080000001	AKRON	OH	44307	3/5/1997	MET WITH MADGE DEFazio. BROUGHT MYTHS OF MORPHINE. ALSO REQUESTED HOSPICE BROCHURES. WENT TO MED EDUCATION AND MET WITH JUNE REGARDING DOING GRAND ROUNDS WITH DR. PERUS.
PLPMDL080000001	WARRENSVILLE	OH	44122	3/5/1997	TRYING TO GET HIM TO USE OXY FOR MORE THAN JUST HIS TOUGH CASES.
PLPMDL080000001	AKRON	OH	44313	3/6/1997	ATS ASHTMA GUIDELINES AND 600 MG. REMINDER.
PLPMDL080000001	CLEVELAND	OH	44109	3/6/1997	QUICK HIT ON BOTH/SAYS USING UNI-REMIN OF 600-PRESENT OXY- DOESN'T REALLY TAK
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	FINALLY TRIED ON A PT!!!SD TO CK BACK IN 2 WKS
PLPMDL080000001	AKRON	OH	44302	3/5/1997	GOOD FOLLOW UP APPT. SAID SHES BEEN STARTING MORE PTS. ON OXY, STILL USING PRETY LOW DOSE. WENT OVER THE AVE. DOSE FROM PI AND DISCUSSED DURAGESIC IN THIS AREA. DOESN'T USE ALOT OF IT.
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	RESERVING FOR MORE SEVERE PAIN/STRESSED EARLY USE/SAYS USING ON "HARD" CASES W/PSYCH PROBLEMS, TOO.NDS TO BE CAREFUL.OXY BEST CHOICE FOR THESE PTS.SD WD USE MORE
PLPMDL080000001	AKRON	OH	44304	3/5/1997	REMINDER OF THE 80 MG. BROUGHT HER SENAKOTS SHE REQUESTED. GREAT WAY TO ALWAYS GET IN TO SEE HER! SAYS OXY IS GOING VERY WELL, HER FIRST CHOICE FOR ANALGESIC. DID DURAGESIC VS. OXY THIS VISIT, SHE USES IT A LITTLE. TALKED ABOUT THE BENEFITS OF ORAL MEDS, AGREED.
PLPMDL080000001	CLEVELAND	OH	44104	3/7/1997	NEED TO GET BACK HERE WHEN CAM IS HERE
PLPMDL080000001	CLEVELAND	OH	44109	3/7/1997	QUICK HRU WINDOW/ND MORE TIME
PLPMDL080000001	WESTLAKE	OH	44145	3/7/1997	HAS 400 AND 600MG SAMPLES...HOWEVER HAS NOT WRITTEN 600 AS YET...TOLD ME ON LAST VISIT THAT THE 600MG WILL REALLY HELP....
PLPMDL080000001	AKRON	OH	44333	3/5/1997	OXY VS. PERCOCET
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	QUICK REMIND IN HALL/WILL BE GOING TO WILLOUGHBY HILLS SOON
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	80MG QUICK HIT
PLPMDL080000001	AKRON OH44313	OH	44313	3/5/1997	QUICK STAND UP. OXY ADV. OVER SHORT ACTING OPIOIDS.
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/5/1997	WENT OVER THE 80MG DOSE AND TRIED TO FIND OUT HOW HE WOULD USE IT.HE WAS EXTREMELY BUSY AND HAS A RES WITH HIM DR. HINES
PLPMDL080000001	BARBERTON	OH	44203	3/7/1997	QUICK STANDUP WHILE SIGNING FOR SAMPLES, SAYS UNI IS FIRST CHOICE FOR THEOP. REMINDED OF 600 AND LEFT LIT ON OXY.
PLPMDL080000001	CLEVELAND	OH	44113	3/7/1997	SAMPLES/CAN'T UNDERSTAND HIM
PLPMDL080000001	MAYFIELD HTS	OH	44124	3/5/1997	HE IS HAVING A HARD TIME REMEMBERING WHAT WE TALK ABOUT PREVIOUSLY.HOPEFULLY SOME SIT DOWN TIME SHOULD HELP AGAIN. TRY GOING OVER SOME OF THE BENEFITS OF TIME AND TIMING AND REINFORCING AND CONTINUUM
PLPMDL080000001	STOW	OH	44224	3/5/1997	HE IS NICHING FOR HOSPICE WORK ONLY INITIATION SEEMS TO BE COMING FROM OTHERS.SAIS HE IS FAMILIAR BUT IT IS JUST A STORY
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/5/1997	TRIED TO GET SOME FEEDBACK ROM THE TALK.WENT OVER THE HIGHER DOSES
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	QUICK REMIND IN HALL OF 80MG AFRAID TO DO ANYTHING AGAINST WALSH.SAYS THEY ARE USING MORE THOUGH.
PLPMDL080000001	CLEVELAND	OH	44195	3/5/1997	JUST BACK TO WORK FULL-TIME/WENT OVER BENEFITS OF OXY AGAIN. SD IS INCREASINGPT LOAD NOW AND WILL REMEMBER.ND MORE TIME. COST STILL BIG ISSUE
PLPMDL080000001	AKRON	OH	44309	3/6/1997	MET WITH DR. CLAVICELLO ABOUT GRAND ROUNDS.
PLPMDL080000001	BEACHWOOD	OH	44122	3/6/1997	TOLD HIM OF FORM COVERAGE.HE MENTIONED THE PSYCHOL AT THE HOSPITAL SENING HIM A PACKET OF INFO AND HE THOUGHT IT CAME FROM ME.ALSO MENTIONED KATHY TURNER ON THE PAIN TEAM. WILL NEED TO GET TO BOTH.
PLPMDL080000001	AKRON	OH	44310	3/6/1997	SAT IN ON APPT WITH MOTEN. VERY POSITIVE ABOUT OXY, WENT FOR THE COMBO BUSINESS FOR LOW BACK, BOTH DRS. COMFORTABLE USING FOR MALIGNANT PAIN. MOTEN PLANNING ON OPENING AN OCCUPATIONAL CLINIC IN NEXT FEW MONTHS.
PLPMDL080000001	HUDSON	OH	44236	3/7/1997	HESTANT TO ORDER NEED TO GET IN HERE WHEN CHRIS IS HERE ALONE
PLPMDL080000001	LYNDHURST	OH	44124	3/6/1997	TRYING TOFIND OUT IF HE WAS CONTACTED FOR THE PROGRMA
PLPMDL080000001	LAKEWOOD	OH	44107	3/6/1997	80MG.
PLPMDL080000001	WESTLAKE	OH	44145	3/6/1997	80MG..
PLPMDL080000001	CLEVELAND	OH	44109	3/6/1997	SD HAS TAKEN 2 PTS OFF VIC AND PUT ON OXY/SEEMS TO BE WORK-ING WELL/DOESN'T SEE AS MANY PTS AS M. SAMUELS



PLPMDL0080000001	AKRON	OH	44310	3/6/1997	ADMITS HE USES TOO MUCH DURAGESIC, SAYS ITS EASY ON HIM. TALKED ABOUT THE ADV. OF TAKING OXY ORALLY OVER PATCH. COMMITTED TO USING MORE OXY. LIKED THE PRICE ADV. AND SOLD ON MORE CONVENIENCE TAKING 2 PILLS A DAY, WITH LESS BREAKTHROUGH, WELL SEE. UNI FOR COPD, ATS GUIDELINES SAYS HE BACKED OFF THEOP LATELY. CONCERNED ABOUT SLEEP EFFECTS.
	AKRON	OH	44319	3/7/1997	THINKS OXY IS TOO ABUSIVE, BUT THINKS ITS THE SAME AS PERCOCET, ALSO SAYS HE NEVER WRITES FOR STRONGER THAN ULTRAM BUT USES VICODIN! NEED TO GET MORE TIME WITH TO GO INTO PACKAGE INSERT. NEXT TIME ASK FOR A FEW MINUTES TO GET PAST THE WINDOW.
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/6/1997	80MG PRESENT
PLPMDL0080000001	LAKEWOOD	OH	44107	3/6/1997	PHARMACY CALL.....OXY....
PLPMDL0080000001	BROOKPARK	OH	44142	3/6/1997	80MG OXY...DR LAYE DOUBTS IF HE WILL HAVE THE OCCASION...BUT GOOD TO EXPAND STRENGTHS....
PLPMDL0080000001	CLEVELAND	OH	44128	3/6/1997	CAUGHT HIM AS HE WAS LEAVING FOR A CONFERENCE.PARKE DAVIS IS OFFERING HIM A STINT IN ENGLAND.
PLPMDL0080000001	LAKEWOOD	OH	44107	3/6/1997	NOW 3 PTS ON OXY ON THE ONC FLOOR ...DR OBRIEN IS MONITORING RESULTS...ALTHOUGH MARY GIBSON ASST, SAYS THEY ARE DOING WELL...DR OBRIEN SAID HE HAD TO TRY SINCE WE GANGED UP ON HIM...SMILES ALL AROUND....
PLPMDL0080000001	CLEVELAND	OH	44111	3/6/1997	GOOD MEETING ...HAS USED OXY SEVERAL TIMES ...SPENT MOST OF OUR DISCUSSION COMPARING OXY WITH MSC....ASKED FOR PAP FORM FOR ONE OF HIS PTS....HE SHOULD TURN INTO A GOOD ONE FOR US....
PLPMDL0080000001	CUYAHOGA FLS	OH	44221	3/10/1997	WENT OVER SCHULTZ AND MAN AND ASKED HIM TO CONVERT HIS BID THEOPH BEFORE HE ADDS ANOTHER AGENT TO THE MIX.IT SEEMED TO WORK BECAUSE HE AGREED AND MADE A COMMITMENT.GAVE ME HIS EMAIL AND IS RELATIVELY KNOWLEDGABLE ABOUT COMPUTERS
PLPMDL0080000001	AKRON	OH	44310	3/6/1997	OXY 80.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	3/10/1997	SAID THAT HE WILL WAIT TO PUT IT IN
PLPMDL0080000001	STOW	OH	44224	3/10/1997	MARGO WAS VERY HELPFUL IN GIVING INFO ON DOC'S AND WHAT GOES ON INSIDE OF THIS HMO
PLPMDL0080000001	AKRON	OH	44303	3/6/1997	OXY 80.
PLPMDL0080000001	AKRON	OH	44310	3/6/1997	OXY FOR OPIOID NAIVE. BLOOD LEVELS VS. VICODIN. PERCEIVES OXY TO BE STRONGER BECAUSE OF SCHEDULE. UNI ATS GUIDELINES
PLPMDL0080000001	CLEVELAND	OH	44109	3/6/1997	SAYS HAS STARTED 2 NEW PTS ON OXY RECENTLY/SO FAR SO GOOD. HASN'T SHOWN UP YET. NURSE CONFIRMS BUT WE'LL SEE.DOESN'T LIKE FEMALE REPS.
PLPMDL0080000001	AKRON	OH	44304	3/6/1997	OXY 80
PLPMDL0080000001	CLEVELAND	OH	44109	3/6/1997	PRESENT 80MG/HAS SEVERAL PTS ON NOW AND WILL TITRATE AS NEEDED SHE SAYS.
PLPMDL0080000001	AKRON	OH	44310	3/6/1997	NO NEW STARTS. REMINDED ABOUT THE 80 MG., ENCOURAGEING HIM TO TITRATE. NEXT CALL DISCUSS THE CONVERSION OF DURAGESIC TO OXY, REALIZING HE CAN DOSE OXY HIGHER, I THINK THAT IS WHY HE IS NOT SEEING GOOD RESULTS WITH OXY.
PLPMDL0080000001	CLEVELAND	OH	44109	3/6/1997	HAS PT ON GO Q12H RIGHT NOW THAT WOULD BE GREAT CANDIDATE FOR 80MG/SD WILL CK ON HIM AND SWITCH WHEN NEEDED.
PLPMDL0080000001	CLEVELAND	OH	44113	3/7/1997	QUICK PRESENT/ND TIME
PLPMDL0080000001	ROCKY RIVER	OH	44116	3/7/1997	DR BLITZ'S FIRST TWO PTS DID EXCELLENTLY WELL....SAID HE WOULD BE USING MORE....
PLPMDL0080000001	BARBERTON	OH	44203	3/7/1997	SET UP LUNCH AT FAMILY PRACTICE RESIDENCY.
PLPMDL0080000001	AKRON	OH	44319	3/7/1997	OXY FOR OPIOID NAIVE AND SENAKOT
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	3/7/1997	DID MED RES LUNCH AND THEIR SURG RES WERE THERE AS WELL. NEED TO FOLLOW UP WITH HTE OXY STORY AND SHOW WJERE AND HOW TO USE
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	3/7/1997	WENT TO HS WITH HIS SISTER.THEY USE QUITE A BIT OF THE FIXED COMBOS SPENT SOME TIME GOING OVER PATIENT TYPES AND WHEN TO USE SLEEPING THRU THE NIGHT IS A HELP
PLPMDL0080000001	CLEVELAND	OH	44109	3/11/1997	REMIND/SHOWD OXY AGAIN
PLPMDL0080000001	MAYFIELD HTS	OH	44124	3/11/1997	OFFICE NOT HTE FRIENDLIEST.THEY BOUGHT OUT CHESTER'S PRACTICE.WILL NEED TO FIND A WAY TO GET BETTER TIME.
PLPMDL0080000001	AKRON	OH	44313	3/7/1997	OXY FOR OPIOID NAIVE, QUICK DETAIL-GOING TO BE DIFFICULT TO GET TIME WITH. NURSE SAYS HE USES VICODIN, LEFT LITERATUR
PLPMDL0080000001	BEACHWOOD	OH	44122	3/7/1997	IT IS VERY BENEFICIAL TO SEE HIM AT ALL THE HOSPITALS AND TUMOR BDS.HIS RECOGNITION IS GETTING SIGNIFICANTLY BETTER. NEED TO DO SOME MAJOR WORK WITH DOSING AND GOING OVER THE HIGHER DOSES
PLPMDL0080000001	CLEVELAND	OH	44113	3/7/1997	EXTREMELY BUSY THESE DAYS/REMINDED HIM OF 80MG
PLPMDL0080000001	CLEVELAND	OH	44113	3/7/1997	USING OXY AND MSC/ND TO FIND OUT WHERE USING BOTH.MAY TAKE OFF OXY AFTER CERTAIN POINT AND GO TO MSC/SAYS OXY "DOING WELL".ND TO DO ANOTHER LUNCH
PLPMDL0080000001	GARFIELD HTS	OH	44125	3/11/1997	GETTING MAINLY FORM THE PAIN CLINICS.WILL HAVE TO ORDER FROM WHOLESALER
PLPMDL0080000001	BAY VILLAGE	OH	44140	3/7/1997	80MG....
PLPMDL0080000001	AKRON	OH	44313	3/7/1997	SAT IN ON MY APPT WITH OYAKOWA. FAMILIAR WITH OXY, ALTHOUGH VERY QUIET. POSITIONED OXY FOR OSTEO, HE HAS A LARGE PT. GROUP OF ELDERLY PEOPLE. STRESSED COMPLIANCE.
PLPMDL0080000001	CLEVELAND	OH	44106	3/11/1997	TRYING TO GET INTO ADDITIONAL DEPT'S MADE ARRANGEMENTS FOR FAMILY PRACTICE.DARRYL IS THE PERSON TO CONTACT AND LUNCHES ARE POSSIBLE.ALSO MADE APPTS WITH PHYLLIS TO GET TO RESIDENTS AND INTERNS AND A BRB.NEED TO STILL GET TO ORTHOP
PLPMDL0080000001	OLON	OH	44139	3/7/1997	SEEING HIM AT TUMOR BDS IS KEY BECAUSE HE HAS A TENDENCY TO CANCEL APPT'S.TRYING TO FIND FEEDBACK.HE IS STILL USING A B BUNCH OF THE FIXED COMBO'S BUT TRYIGN TO USE THE INFLUENCE OF DR GROPPPE TO HELP CONVERT
PLPMDL0080000001	BARBERTON	OH	44203	3/7/1997	SEEING OXY FROM CONNELLY, STILL NOT FROM HAAS
PLPMDL0080000001	CLEVELAND	OH	44104	3/7/1997	HE DOES ALOT OF PAIN FOR WC AND MEDICAID.ABUSE DATA AND CESSATION ARE IMPORTANT AREAS THAT WILL NEED TO BE REPEATED AND REINFORCED.HE MAY BE A GOOD CNIDATE FOR THE DOCUM MATERIALS.
PLPMDL0080000001	GATES MILLS	OH	44040	3/12/1997	SAW W/DR. PARK/SAYS NOT BIG THEO USER BUT SEES MANY COPD. NOT SURE HOW BIG A WRITER HE IS.ALWAYS SAYS HE USES DISC OXY FOR NURSING HOME PTS.LIKES PATCHES.
PLPMDL0080000001	CLEVELAND	OH	44113	3/7/1997	ONCE TO'D NEVER USE MORPHINE/NOW USES A TON OF OXY AND MSC ND TO GET HIM TO DISCUSS SPECIFIC PTS NEXT TIME/WON'T GIVE THE TIME
PLPMDL0080000001	AKRON	OH	44319	3/7/1997	OXY FOR OPIOID NAIVE PTS. HAS USED BUT NOT LATELY, DIDN'T HAVE ENOUGH TIME TO PROBE. NEXT TIME ASK WHAT PTS HE USED OXY ON, HE USED 40 MG. ONLY. UNI FOR COPD, SEES ALOT AND VERY INTERESTED IN SAMPLES, HASN SEEN A REP IN A LONG TIME.
PLPMDL0080000001	CLEVELAND	OH	44104	3/7/1997	NBOT GETTING MUCH OF A RESPONSE FROM HIM.MAY WANT TO CONCENTRATE OF DR JANICE QUAN
PLPMDL0080000001	AKRON	OH	44319	3/7/1997	GREAT CALL!!!! FINALLY GOT PAST THE WINDOW AND WENT INTO OXY IN DEPTH. HE HAS MANY MISCONCEPTIONS. THINKS ITS MUCH STRONGER THAN VIDODIN, SHOWED PI. VERY WORRIED ABOUT DRUG SEEKERS, SHOWED BLOOD LEVELS AND ABUSE PARAGRAPH. SAYS INSUR PUSHED C111 FIRST. POSITIONED OXY AS THE ONE HE CAN KEEP BETT CONTROL OF PT, NO PHONE INS, BETTER COMPLIANCE.
PLPMDL0080000001	AKRON	OH	44301	3/7/1997	OXY 80, WILL BRING IN WHEN THEY SEE A SCRIPT.
PLPMDL0080000001	WESTLAKE	OH	44145	3/7/1997	GETTING VERY COMFORTABLE WITH OXY NOW/USES A LOT OF PERC BEFORE MSC AND NOW USING OXY ON MOST PTS INITIALLY.ND TO GET HIM TO TITRATE/TOLD ABOUT 80MG.GOOD MOOD TODAY-NOT BUSY WITH PTS AT LUTHERAN.ASK ABOUT SPECIFIC PT NX TIME.
PLPMDL0080000001	FAIRLAWN	OH	44333	3/7/1997	USES FOR LOW BACK, PLACED OXY EARLY WITH NO END DAMAGE. HE SEES ALOT OF ELDERLY, Q12 BETTER COMPLIANCE AND QUALITY OF LIFE.
PLPMDL0080000001	CLEVELAND	OH	44106	3/12/1997	TUMOR BDS FOR THE BREAST CENTER
PLPMDL0080000001	CLEVELAND	OH	44122	3/10/1997	HE DID NOT HAVE ANY FOLLOW UP ON PATIENT SO HE DID NOT WANT TO REPORT ANY ADV EVENTS.WENT OVER TEH 80MG DOSE NEED TO FIND HOW HE IS USING NOW AND IF HE IS RESTRICTING
PLPMDL0080000001	AKRON	OH	44303	3/10/1997	USES ANALGESIC FOR SOME CANCER SOME OSTEO. POSTIONED OXY EARLY, SHOWED HIM BLOOD LEVELS. UNI 600 REMINDE.
PLPMDL0080000001	WESTLAKE	OH	44145	3/10/1997	INCREASING TO HIGHER STRENGTHS....
PLPMDL0080000001	MAYFIELD	OH	44143	3/12/1997	SAMPLES
PLPMDL0080000001	AKRON	OH	44312	3/10/1997	GOOD APPT WIHT JONES AND MCROBERTS, ALTHOUGH THE POTENTIAL DOESN'T SEEM TO BE HERE. THEY DO SEE HOSPICE, KEEP THEIR CANCER PTS BUT NUMBER ARE LOW. POSTIONED OXY FOR LOW BACK THIS VISIT, SAID THEY WOULD RARELY USE NARC FOR THAT. NEXT TIME PROBABLY GO FOR MALIGNANT PAIN.
PLPMDL0080000001	OAKWOOD VILLAGE	OH	44146	3/10/1997	TRYING TO GET HIM MORE COMFORTABLE USING OXY AND UNI BUT HE DOES NOT SHOW UP ON FIRST RX FOR ANYTHING.KEEPING INFO SIMPLE.WILL NEED TO ASK WHY HE HAS NOT USED.
PLPMDL0080000001	AKRON	OH	44333	3/10/1997	OXY REMINDER, SAID HAS STARTED SEVERAL PTS. IN LAST FEW WEEKS. COMPARED AGAIN TO PERCOCET AND SCHEDLED LUNCH.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/10/1997	NEED TO FIND OUT WHAT HIS ROLE WILL BE WHEN ROSS LEAVES HE IS LEAVING ON THE 19TH
PLPMDL0080000001	STOW	OH	44224	3/13/1997	NICE TALK.HE IS VERY NICE AND HAS SOME LIMITED POTENTIAL. HE TREATS CHRONIC PAIN SO WE WENT OVER DEL SYS AND WHERE TO USE OXY.ALSO WENT OVER KIDNEY NAD MADE HIM FEEL COMFORTABVEL WITH ADDING ON.
PLPMDL0080000001	CLEVELAND	OH	44146	3/13/1997	TRY GETTING HIS FEEDBACK AND CONVERSIONS
PLPMDL0080000001	AKRON	OH	44301	3/10/1997	OXY FOR OSTEO, SEES ALOT OF ELDERLY, SAYS HE DOESN'T LIKE RX ANALGESIC BUT HWNE DOES HE USES VICODIN. COMPARED BLOOD LEVELS QUICKLY. HE DIDN'T GIVE MCH TIME.
PLPMDL0080000001	AKRON	OH	44313	3/10/1997	OXY 80.
PLPMDL0080000001	AKRON	OH	44304	3/10/1997	OXY 80.
PLPMDL0080000001	CLEVELAND	OH	44195	3/13/1997	GREAT CALL.WON'T LET ME SEE HIM THOUGH.WON'T ADMIT TO USING SERE BUT KNOWS WE HAVE DATA.WANTS TO SEE HIS NEXT TIME SO BETTER USE MORE UNII DOES USE WHEN HE NEEDS THEO.WENT OVER ATS GUIDELINES AND RESP JOURNAL VERY INTO IT.F/U MONTH
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/10/1997	GETTING SOME RECOGNITION FROM SHOWING UP AT MANY FACILITIES TUMOR BDS HELP AND SO DOES GOING TO HIS SAT OFFICES
PLPMDL0080000001	AKRON	OH	44333	3/10/1997	OXY 80.
PLPMDL0080000001	FAIRLAWN	OH	44333	3/10/1997	HAS OXY NICHED WITH MSC FOR TERMINAL. SAYS DOESN'T USE ALOT OF COMBOS BUT HE RX 37/MONTH. PLACED WITH VICODIN AND PERCOCET. DIDN'T SEEM TO HAVE MUCH OF AN IMPACT. NEXT TIME DO INTRO CALL AGAIN, AND GO DIRECTLY FOR BACK PAIN.
PLPMDL0080000001	AKRON	OH	44312	3/10/1997	USES VICODIN FOR LOW BACK PAIN, POSITIONED OXY FOR OPIOID NAIVE. MISCONCEPTION THAT OXY IS STRONGER, SHOWED PI TO PROVE EQUALANALGESIC.
PLPMDL0080000001	AKRON	OH	44333	3/11/1997	USES MOSTLY VICODIN FOR PAIN, WASN'T FAMILIAR WITH OXY POSITIONED IT FOR OPIOID NAIVE Q 12 TO SEND PT. HOME ON. COMMITTED TO TRYING, FOLLOW UP.
PLPMDL0080000001	UNIONTOWN	OH	44685	3/13/1997	OXY INTRO AND UNI 600 MG. CURRENTLY NOT USING UNIPHYL, REALY NOT USING MUCH THEOP AT ALL ANYMORE. SHOWED ATS GUIDELINES.
PLPMDL0080000001	CLEVELAND	OH	44195	3/13/1997	QUICK REMIND/HAVE APPT NEXT WEEK
PLPMDL0080000001	UNIONTOWN	OH	44685	3/13/1997	TREATS SEVERAL ARTHRITIS PTS., WENT OVER THE PI AND WAS VERY INTERESTED.. SAID SHE SEES A PLACE IN HER PRACTICE FOR IT,ESPECIALLY DOSED Q12.
PLPMDL0080000001	AKRON	OH	44307	3/11/1997	REQUESTED LITERATURE, DISCUSSED AREAS OF HOSPITAL THAT WOULD BENEFIT FROM PAIN MGMT. INSERVICE.
PLPMDL0080000001	PARMA	OH	44129	3/14/1997	600MG GETTING NEW BUSINESS....

PPLPMDL080000001	AKRON	OH	44333	3/11/1997	SAYS HE DOESN'T RX MUCH BUT RECOMMENDS ALOT OF PHYSICIANS WHAT PAIN MED TO SEND PT. HOME ON. VERY INTERESTED IN OXY THOUGHT IT IS AN EXCELLENT CHOICE. ALREADY FAMILIAR WITH IT BECAUSE HE WAS ON THE P&T COMMITTEE AT METRO WHEN OXY WAS LAUNCHED.
PPLPMDL080000001	PARMA	OH	44129	3/14/1997	600MG....
PPLPMDL080000001	PARMA	OH	44129	3/14/1997	A.T.S. CHART....AGREES THAT THEO BE STARTED EARLY ON.... I FOLLOWED THE THEOPH SHOULD BE UNI....
PPLPMDL080000001	AKRON	OH	44304	3/11/1997	REMINDS OF OXY 80, HAS STARTED SEVERAL PTS. ON 20 - 40 LST COUPLE OF WEEKS, SAYS HE DOESN'T REALLY THINK HE HAS A NEED FOR THE 80 MG. REMINDS OF AVG. DAILY DOSE AGAIN.
PPLPMDL080000001	CLEVELAND	OH	44113	3/11/1997	HAS ANOTHER PT FOR OXY THAT IS ON VIC/WILL CONVERTX WEEK
PPLPMDL080000001	CLEVELAND	OH	44106	3/11/1997	FOLLOWED UP ON OUR MEETING AT PHYLLIS'. HE GAVE GOOD FEEDBACK BUT WILL NEED TO GET MORE SPECIFIC WITH PAT TYPES THIS MAY HELP HIM USE IN MORE CASES AS WELL
PPLPMDL080000001	FAIRLAWN	OH	44333	3/11/1997	GOOD LUNCH, STILL HAS RESERVATIONS ABOUT TOLERANCE. BUT DOESN'T THINK IN HIS EXPERIENCE THAT VICODIN HAS IT, SAYS PTS. FEEL IT WORKS BETTER, TRIED TO EXPLAIN WHY. WENT INTO BLOOD LEVELS, NEXT VISIT TRY TO BRING IN AN ADDITIONAL RESOURCES ABOUT TOLERANCE.
PPLPMDL080000001	AKRON	OH	44304	3/11/1997	OXY 80 REMINDER, HASN'T USED YET, LET THE NURSES KNOW THAT IST AVAILABLE ON MEDICAID. ENCOURAGED IR AGAIN.
PPLPMDL080000001	AKRON	OH	44303	3/11/1997	OXY 80.
PPLPMDL080000001	CLEVELAND	OH	44106	3/11/1997	TRYING TO FOLLOW UP WITH TRISH TO SEE IF INSERVICE HAS MADE A DIFFERENCE ASK MARTY IS SHE CAN HELP WITH SOME NUMBERS
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	3/14/1997	600MG...
PPLPMDL080000001	AKRON	OH	44307	3/12/1997	TUMOR BOARDS.
PPLPMDL080000001	BEACHWOOD	OH	44122	3/12/1997	THE TUMOR BDS WENT REALLY WELL HE CARRIES HIMSELF VERY WELL. NEED TO FIND HIS HOT BUTTON.HIS CONVERSION COULD BE VERY IMPORTANT
PPLPMDL080000001	AKRON	OH	44302	3/12/1997	TALKED AT TUMOR BOARDS. SAID HE HAS BEEN RETHINKING ABOUT OXY, BUT HONESTLY HASN'T STARTED ANY NEW PTS. IN AWHILE. AGAIN, COMMITTED TO USING.
PPLPMDL080000001	WESTLAKE	OH	44145	3/12/1997	80MG
PPLPMDL080000001	CLEVELAND	OH	44111	3/17/1997	600MG....A.T.S. CHART....DR CHADWICK SEES 600MG AS NECESSARY.....
PPLPMDL080000001	BEACHWOOD	OH	44122	3/12/1997	HE LICENSE IS CATCHING UP TO HIM AND HE WILL BE STARTING TO DO SURGERIES NEXT WEEK.WILL NEED TO MAKE SURE THAT HE REMEMBERS OXY.HE SAID THAT HE IS GOING TO USE.
PPLPMDL080000001	BAY VILLAGE	OH	44140	3/12/1997	80MG.
PPLPMDL080000001	LAKEWOOD	OH	44107	3/12/1997	80MG....
PPLPMDL080000001	FAIRLAWN	OH	44333	3/12/1997	GREAT CONVERSATION AT TUMOR BOARDS, REALLY HAPPY WITH HIS USE OF OXY, SEES IT AS THE PERFECT ALTERNATIVE TO MORPHINE A AND THE PATCH. NEXT VISIT, GO FOR MORE LOW BACK, I THINK HE IS USING FOR MALIGNANT.
PPLPMDL080000001	AKRON	OH	44303	3/17/1997	STILL GETTING UNIDUR AND UNIPHYL MIXED UP. ATS GUIDELINES.
PPLPMDL080000001	GARFIELD	OH	44125	3/12/1997	HAVE NOT SOLD HIM ON THE UNI YET STILL NICHING THE OXY WAY TO HIGH.NEED TO GO OVER ABUSE STORY AGAIN
PPLPMDL080000001	BEACHWOOD	OH	44122	3/12/1997	GETTING MORE COMFORTABLE BUT NEED TO EXPAND HIS NICHE KEEP USING THE FEW PATIENTS AS GOOD EXAMPLES
PPLPMDL080000001	BEACHWOOD	OH	44122	3/12/1997	STILL NOT TOO COMFORTABLE USING ANY OPIOIDS FOR HIS PATIENTS.NEED TO GO OVER THE LESS INVASIVENESS AND FRIENDLY OUTCOMES IN THE ELDERLY
PPLPMDL080000001	BEACHWOOD	OH	44122	3/12/1997	NEED TO KEEP IT SIMPLE.IT IS LIKE HE NEVER REMEMBERS. WENT OVER QUICK STABLE CONTROL AND EASE OF TITRATION
PPLPMDL080000001	NORTHFIELD	OH	44067	3/17/1997	NEED TO COME BACK WHEN CINDY IS HERE TO TRY AND FIND WHERE THE UNI IS COMING FROM
PPLPMDL080000001	GATES MILLS	OH	44040	3/12/1997	GOOD CALL/SAYS USING LOTS-HAS PT RIGHT NOW ON 80MG PM AND 60MG AM.DOING REALLY WELL.SAYS WILL USE 80MG.MOST PTS ON 20'S.TITRATES AS NEEDED.ASKED RE KADIAN.NO COMPETITION.SAYS HAS 2 PTS ON PATCH THAT CAN'T SWALLOW.SAYS GOES STRAIGHT TO OXY WHEN THEY PRESENT.LIKES PERC FOR RESCUE.DIG DEEPER NX AND FIND OUT WHEN STARTS PTS. LUNCH NX TIME.
PPLPMDL080000001	AKRON	OH	44309	3/13/1997	PHARMACY AND RAD ONC.
PPLPMDL080000001	CLEVELAND	OH	44195	3/13/1997	BRAND NEW/JUST FINISHED FELLOWSHIP/VERY INT IN OXY/USES PERC MOSTLY.SD WD TRY
PPLPMDL080000001	CLEVELAND	OH	44195	3/13/1997	GREAT CALL! USES MAINLY PERC THEN GOES TO MOSTLY DURA. DOESN'T LIKE TO BE BOTHERED WITH PAIN!GETS PT FROM PC PHYS' USUALLY FIRST-THEN TO MED ONC.VERY INT IN OXY AND SD WD USE VERY INT IN WHO ELSE IS USING AT CFC.
PPLPMDL080000001	UNIONTOWN	OH	44685	3/13/1997	QUICK INTRO TO OXY, SCHEDULED LUNCH AND LEFT LITERATURE.
PPLPMDL080000001	UNIONTOWN	OH	44685	3/13/1997	OXY FOR OPIOID NAIVE, POSITIONED FOR LOW BACK, CURRENTLY USES ALOT OF VICODIN. EXPLAINED BLOOD LEVELS AND ABUSE POTENTIAL, FOLLOW UP HE COMMITTED TO USING.
PPLPMDL080000001	WESTLAKE	OH	44145	3/17/1997	600MG...
PPLPMDL080000001	CLEVELAND	OH	44106	3/17/1997	INSERVICE PROGRAM WITH ONC. FLOOR.MET A COUPLE OF NEW FELLOWS WHO ALSO GO TO UH AND METRO.NICE WORK WITH MARTY VERY IMPORTANT TO GET TO PHYLLIS AND GETTING TO THE PULM DEPT
PPLPMDL080000001	AKRON	OH	44312	3/13/1997	OXY 80
PPLPMDL080000001	CLEVELAND	OH	44195	3/13/1997	PRESENT OXY/TREATS MOSTLY HEAD AND NECK CA AND GYN.INT IN OXY AND WILL USE ON THOSE WHO CAN SWALLOW.LIKES PERC AND OXY ELIXIR.
PPLPMDL080000001	CLEVELAND	OH	44195	3/13/1997	WENT TO LUNCH/THINKS OXY MOST USEFUL FOR "CHRONIC NON-MALIGN PAIN"!HIS USING BUT NOT LIKE MSC.
PPLPMDL080000001	BEDFORD/SINAI	OH	44146	3/13/1997	TRYING TO GET HIM TO USE IN THE HOSP
PPLPMDL080000001	AKRON	OH	44333	3/13/1997	OXY 80, WILL BE STARTING A SICKLE CELL PT. ON IT. CURRENTLY TAKING 40 Q8, DISCUSSED THE NECESSITY TO INCREASE THE DOSE AND USE IT Q12. OXY IR AGAIN, SEEMS TO FORGET WE HAVE IT.
PPLPMDL080000001	AKRON	OH	44302	3/14/1997	CAME AND VISITED WITH ME AND SUZANNE, GOT HIM TO TALK ABOUT OXY WITH SUZANNE AND WHY HE PREFERS MSC STILL. NEXT CALL CONFIRM PT. HE SAID HE'D START ON OXY 80.
PPLPMDL080000001	BEACHWOOD	OH	44122	3/14/1997	SAW AT TUMOR BDS AND GAINING SOME CREDIBILITY.HE SEEMS FOR MORE WILLING TO TRY AND EXPOSURE IS HELPING
PPLPMDL080000001	LAKEWOOD	OH	44107	3/18/1997	600MG...CONTINUES TO USE...VISITED PT BOOTH IN FRISCO....
PPLPMDL080000001	CLEVELAND	OH	44106	3/14/1997	WONDERFUL CALL.WENT OVER EASE OF USE AND WHY HE SHOULD USE OXY AND HE ASKED ALOT OF QUESTIONS AND THE COMPARISONS WENT OVER WELL.WILL NEED TO FOLLOW UP TO MAKE SURE THAT HE IS USING AND GET HIS FEEDBACK
PPLPMDL080000001	CLEVELAND	OH	44106	3/18/1997	NICE TALK ABOUT DYSTAL AIRWAYS AND WHY UNI IS DIFFERENT FROM OTHER THEOPH AND HOW GOING TO A LONG ACT B2 IS SIM TO CONVERTING TO Q DINNER THEOPH
PPLPMDL080000001	AKRON	OH	44302	3/14/1997	TALKED ABOUT THE USE OF DURAGESIC IN THE AREA. ALSO TALKED ABOUT DOING A SPEAKER PROGRAM FOR THE LOCAL RETAIL PHARMACY GROUP.
PPLPMDL080000001	CLEVELAND	OH	44106	3/18/1997	MOPRE WORK ON ADDIT AREAS.NEED TO MAKE APPTS WITH VARIOUS ORTHO AND SURGI AREAS.NEED TO FIND OCC MED OR OCC HEALTH
PPLPMDL080000001	AKRON	OH	44302	3/14/1997	DISCUSSED USE OF DURAGESIC AND THE ROLE OF HOSPICE WITH HIS PATIENTS, HOSPICE NURSES CALL TO ASK IF THEY CAN SWITCH PTS TO PATCH. NEXT CALL SECURE DATE AND PUSH TO STOP HOSPICE FROM SWITCHING
PPLPMDL080000001	MIDDLEBURG HTS	OH	44130	3/14/1997	VERY RECEPTIVE TO OXY....SEES VALUE IN TERMINAL BONE PAIN IS MORE FREQUENTLY SEEN BY THE PUD,AS WELL AS GENERAL PAIN DISCOMFORT....
PPLPMDL080000001	PARMA	OH	44129	3/14/1997	DR REISMAN WILL GET BACK TO OXY....STRAIGHTENED OUT A FEW MISCONCEPTIONS....A FEW CONCERNS....A GREAT MEETING
PPLPMDL080000001	PARMA	OH	44134	3/14/1997	HAS WRITTEN FOR BOTH OXY AND 600MG....RESULTS FOR BOTH HAVE BEEN VERY GOOD....A.T.S. CHART.....
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	3/14/1997	GOT A CHANCE TO TALK TO AT TUMOR BDS.THERE WAS A YOUNG GUY THERE THAT I NEED TO FIND WHO HE IS
PPLPMDL080000001	CLEVELAND	OH	44106	3/17/1997	NEED TO TRY THIS AGAIN AND FIND A WAY TO GET HIM IN HERE FOR MORE TIME.FIND OUT WHY HE HAS USED IN THE PAST AND WHY HE SEEMS TO BE GOING AWAY FROM
PPLPMDL080000001	RICHMOND HTS	OH	44143	3/17/1997	JUST STARTED A NEW PT ON OXY TODAY.HAPPY I AM SENDING HIM TO NEW ORLEANS.GETTING MORE CONVINCED.
PPLPMDL080000001	EUCLID	OH	44119	3/19/1997	HAS SEVERAL PTS ON UNI 600 HE SAYS/EAS CONVERSION/DOING WELL/NO TIME/ND TO DISCUSS SEREV USE AND PROV REP
PPLPMDL080000001	BARBERTON	OH	44203	3/17/1997	NOW THE DR. OF THE FAMILY PRACTICE. POSITIONED OXY FOR LOW BACK AND OSTEO, SAID HE'S USED BEFORE FOR HIS MALIGNANT PTS. RX POTENTIAL IS PROBABLY GOING DOWN, SINCE HE LEFT HIS PRACTICE. DOESN'T SEE MANY PTS. ANYMORE.
PPLPMDL080000001	AKRON	OH	44303	3/17/1997	SAID HE'S USING BUT NOT SHOWING UP ON RX. QUICKLY WENT OVER FLAT BLOOD LEVELS VS. DILAUDID AND ABUSE POTENTIAL.
PPLPMDL080000001	CLEVELAND	OH	44111	3/17/1997	HAS HAD SOME EXPERIENCE WITH OXY....DIDN'T DISTINGUISH BETWEEN THE TWO....PREFERS MSC. BUT WILL TRY OXY INSTEAD.... TOLD THAT OXY WAS STOCKED IN HOSPITAL. PHARMACY...
PPLPMDL080000001	WESTLAKE	OH	44145	3/17/1997	MORE OFTEN THINKING OXY THAN COMBOS...BUT I STRESSED "START WITH,STAY WITH"....PLEASED WITH RESULTS TO DATE....
PPLPMDL080000001	CLEVELAND	OH	44106	3/17/1997	HE SAIS THAT HE ONLY HAS A COUPLE OF PAIN MEDS THAT HE KEEPS IN HIS MIND.T3 AND MSC.HE COMPARES EVERYTHING TO THE MSC SO I TOLD HIM THAT OXY CAN BE TAKEN EVEN A STEP FURTHER AND FOR ALL THE REASONS THAT HE LIKES MSC HE WILL REALLY LIKE OXY
PPLPMDL080000001	CLEVELAND	OH	44111	3/17/1997	PHARMACY CALL....OXY STOCKED....MOVEMENT SLOW...
PPLPMDL080000001	BARBERTON	OH	44203	3/17/1997	STOPPED IN TO SAY HI AND LEAVE SENAKOT, GOT ME IN TO SEE DR. COONNELLY.
PPLPMDL080000001	WESTLAKE	OH	44145	3/17/1997	APRIL 11 OXY INSERVICE LUNCHEON....
PPLPMDL080000001	AKRON	OH	44319	3/20/1997	DROPPED HIS USAGE OF THEOPH OVER THIS PAST YR. BUT VERY INTERESTED WITH ATS GUIDELINES, DIDN'T REALIZE THEY VALUED THEOPH. BRING HIM A COPY OF GUIDELINES NEXT VISIT. SAYS HE DOESN'T USE NARC UNLESS HE HAS TO, DETAILED OXY FOR MALIGNANT AND NON MALIGNANT SINCE ITS SO HARD TO GET ALOT O TIME WITH HIM.
PPLPMDL080000001	CLEVELAND	OH	44126	3/17/1997	LENGTHY MEETING...STRAIGHTENED OUT MISCONCEPTIONS...FEEL DR NEUMANN WILL GIVE OXY A GOOD RUN...
PPLPMDL080000001	CLEVELAND HEIGHTS	OH	44118	3/17/1997	USED UPDATED STOCKING LIST FOUND THAT HE HAS A PAT ON THE 4 OF THE 40MG TABS.HE ASKED ABOUT TOLERANCE AND IT MAY BE DUE TO THE PAT TAKING THE HIGHER DOSE.NEED TO FIND IF HE USES DURA AFTER OXY AND HWY HE CONVERTS WHEN HE TALKS ABOUT SPECIFIC PAT.NEED TO ASK MORE QUESTIONS AND GET MORE SPECIF WITH THAT PAT.
PPLPMDL080000001	AKRON	OH	44333	3/17/1997	OXY MOSTLY FOR MALIGNANT PAIN, POSITIONED FOR LOW BACK. SAID HE HAS NO PROBLEM USING FOR THAT, UNIPHYL, SEES ALOT OF COPD AND USES ALOT OF BID, WENT OVER THE ATS GUIDELINES WHICH HE WAS AWARE OF AND HAD COPY ON HIS DESK. UNI ONLY ONE DOSED AT NIGHT FOR NOCTURNAL SYMPTOMS.
PPLPMDL080000001	BARBERTON	OH	44203	3/17/1997	OXY 80.
PPLPMDL080000001	NORTON	OH	44203	3/17/1997	OXY 80
PPLPMDL080000001	BARBERTON	OH	44203	3/17/1997	USED OXY VERY RECENTLY FOR MALIGNANT PAIN. HAS IT POSITIONED FOR TERMINAL PAIN LIKE MSC. TRIED TO REPOSITION FOR LOW BACK OR OSTEO, TALKED BLOOD LEVELS.
PPLPMDL080000001	CLEVELAND	OH	441065000	3/17/1997	GAINING RAPPORT BUT GETTING LITTLE WITH THE PROGRESSION OF OXY.WENT OVER DEL SYS ANS WHY THIS IS EASIER TO USE THAN MORPHINE.NEED TO PROGRESS TO WHY OXY IS EASIER THAN DURAG
PPLPMDL080000001	CLEVELAND	OH	44106	3/17/1997	NEED TO GET HIM TO THE POINT WHERE HE WILL INIT WITH OXY AND NTO WITH IR.NEED TO FIND WHY HE DOES NOT USE THE OXY AND EVERY TIME HE COMMITS HE FINDS A WAY NOT TO COMMIT
PPLPMDL080000001	BRECKSVILLE	OH	44141	3/17/1997	GETTING INFO FROM CHARLOTTE ON THE 600 DOSE AND PAM ABOUT OXY
PPLPMDL080000001	CLEVELAND	OH	44106	3/17/1997	TALKED ABOUT DEL SYS AND WHERE AND WHEN TO USE.HOW EASY AND HOW YOU CAN STAY WITH OXY.HER HUSBAND IS AN ID PERSON AND AT UH.NEED TO FIND IAN WOOLY

PPLPMDL0080000001	RICHMOND HTS.	OH	44143	3/17/1997	REMIND
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/20/1997	GAINING SOME RECOGNITION BUT NEED TO GET MORE TIME.NEED TO DIFFERENTIATE FROM OTHER THEOPGH
PPLPMDL0080000001	CLEVELAND	OH	44106	3/20/1997	TALKED TO PAM MILLER FROM ORTHO AND TRYING TO ARRANGE OTHER INFL NURSES
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	USING REMIND HIM ATS AND 600MG
PPLPMDL0080000001	BARBERTON	OH	44203	3/17/1997	OXY 80
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	3/21/1997	NOT SEEING ANYTHING IN FIRST RX YET HE SAYS THAT HE IS USING AND USING LIBERALLY.WILL HAVE TO FIND OUT FORM EITHER PLANTRAK OR PHARMACIES
PPLPMDL0080000001	AKRON	OH	44333	3/21/1997	NEVER SEEMS TO HAVE MUCH TIME, QUICK CALL AGAIN. NEXT TIME ASK IF I CAN BRING IN LUNCH.
PPLPMDL0080000001	BARBERTON	OH	44203	3/17/1997	COMMITTED TO CONVERTING PERIODAN PT. WITH FIBROMYALGIA TO OXY 20 MG Q12. FOLLOW UP IN A FEW WEEKS.
PPLPMDL0080000001	E CLEVELAND	OH	44112	3/21/1997	TALKING ABOUT CONVERTING FROM OTHER THEOPH.HE IS NOT DOING Y ANYTHING FOR NEW PAT'S AND GETTING HIM TO SWITCH MAY BE VERY DIFFICULT
PPLPMDL0080000001	WARRENSVILLE	OH	44122	3/18/1997	TALKED TO HIM ABOUT THE 80MG DOSE BUT HE MAY NOT QUITE BE THERE YET.TRYING TO GET HIM TO USE SOONER AND HE IS STARTING TO SEE BENEFITS WHEN HE USES ON SICKER PAT AND IS BEGINNING TO INITIATE ON PAT'S SOONER.
PPLPMDL0080000001	MAPLE HTS	OH	44137	3/21/1997	TRYING TO GET HIM TO OPEN MORE ABOUT HIS DAD AND DURAG USE
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/18/1997	TRYING TO BUILD ON HIS LIMITED USE AND COMPARING TO PERCOCET.HE IS CONCERNED ABOUT ABUSE AND STREET VALU. MAY BE NICHING WITH MSC.NEED TO BE MORE VISUAL AND DISCUSS DOSING AND GET HIM TO THE HIGHER DOSES.NEED TO ALSO GO AFTER HIS FIXED COMBO BUSINESS AS WELL
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	3/18/1997	MADE APPT WITH TAMMY IN ANESTHESIA TO DO A LUNCH INSERVICE SHE MADE SURE THAT MAZALA WILL BE THERE.THIS WILL BE A GOOD PLACE TO TALK ABOUT USING OXY IN THE POST OP SETTING
PPLPMDL0080000001	CLEVELAND	OH	44107	3/18/1997	FIRST TIME CALL..SHOWS GREAT INTEREST OXY...WILL TRY,DOES NOT TREAT CA PAIN..BUT OTHERS....
PPLPMDL0080000001	CLEVELAND	OH	44122	3/19/1997	HE JUST HAD A BABY.TRYING O TGO OVER STABILITY AND HOW EASY IT IS TO MAINTAIN DOES NOT SEEM TO BE USING MANY PAIN . SAID THAT HE HAS HAD SEVERAL STAGE 4 PAT THAT WERE NOT IN PAIN
PPLPMDL0080000001	CLEVELAND	OH	44119	3/19/1997	DISCUSSED FALL PROGRAM/NO 80MG YET/KNOWS WE HAVE IT/MAY HAVE PT IN-HOUSE FOR IT SOON.LIKES TO THINK HE KNOWS IT ALL
PPLPMDL0080000001	AKRON	OH	44309	3/19/1997	PROGRAM WITH DR. STILLMAN CONFIRMED WITH MEDICAL EDUCATION.
PPLPMDL0080000001	LYNDHURST	OH	44124	3/19/1997	HE SAID THAT OXY DID NOT WORK AT ANY DOSE AND WHEN I TALKED TO THE NURSES THEY SAID THAT UNLESS HE IS USING ON THE IN PATIENT FLOOR, HE HAS NOT USED ENOUGH TO GIVE IT A TRIAL.MADE ARRANGEMENT TO DO INSERVICE IN INPATIENT AREA.
PPLPMDL0080000001	AKRON	OH	44304	3/19/1997	HASN'T USED YET, STILL THINKS IT'S STRONGER THAN VICODIN. COMPARING TO MSC.
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/19/1997	STILL ON A MSC THING TRYING TO FIND WHAT HIS SCHEDULE WILL BE LIKE NOW THAT KOKA WILL SOON BE LEAVING.HE DOES NOT LIKE TO CHANGE MANY PAT'S.WILL ADD ON M
PPLPMDL0080000001	CLEVELAND	OH	44109	3/24/1997	APPO AD/SAME OLD THING
PPLPMDL0080000001	AKRON	OH	44304	3/19/1997	FOLLOWED UP WITH HIM REGARDING PRICING.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/19/1997	I AM GOING TO HAVE TO GET EXTRA HELP FROM JAN.THESE GUYS ARE NOT DOING GOOD PAIN MANAGEMENT
PPLPMDL0080000001	CLEVELAND	OH	44106	3/19/1997	PERCEPTION OF PATCH IS THAT IT IS EASIER.NO POSITIVE FEEDBACK FROM OXY BUT HAS NOT GIVEN IT A FAIR CHANCE.I NEED TO FIND A HOTBUTTON BECASUE NOTHING THAT I SAY SEEMS TO MOTIVATE THESE GUYS INTO WRITING
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	3/19/1997	TRYING TO FIND WHAT WILL HELP HIM GET TO USING MORE OXY. STILL USING T3'S AND IV MORPHINE.NOT UNDERSTANDING WHERE TO USE AND WITH WHOM
PPLPMDL0080000001	AKRON	OH	44302	3/24/1997	USING ALOT OF OXY. SAMPLED DOC. VERY BUSY.
PPLPMDL0080000001	CLEVELAND	OH	44132	3/19/1997	LUNCH/GOT INVITED TO NEW ORLEANS/NOT GOING.SAYS HAS SEVERAL PTS ON OXY RIGHT NOW/STILL STARTING W/TYL 3/DARV BUT SAYS GOING TO LA SOONER/(NOT SOON ENOUGH)LIKES PRN FOR THOSE/NO ONE RIGHT NOW FOR 80MG.
PPLPMDL0080000001	EUCLID	OH	44119	3/19/1997	FULL-TIME NOW/ND TO GET HER TO MAKE MORE PAIN DECISIONS BY HER SELF.ANIOUS TO USE 80 MG
PPLPMDL0080000001	EUCLID	OH	44132	3/19/1997	HAS PT ON 60 RIGHT NOW THAT WILL NEED 80MG SOON. NOT GOING TO NEW ORLEANS/VRY HAPPY WITH RESULTS OF OXY/STILL USING TYL 3 /DARV FIRST-THEN SAYS HE GOES TO OXY-WHEN LEAVE?WHY?SAYS WOULD TITRATE AS HIGH AS NEEDED.
PPLPMDL0080000001	AKRON	OH	44319	3/20/1997	<b><u>NEXT CALL, GO MORE INTO DETAIL ON BLOOD LEVELS, TOLERANCE AND ABUSE POTENTIAL. THINKS VICODIN IS A SAFER DRUG SO HIT PEAKS AND TROUGHS HARD.</u></b>
PPLPMDL0080000001	CLEVELAND	OH	44106	3/20/1997	HE IS PUTTING TOGETHER PROTOCOL FOR SICKLE CELL PATIENTS. MADE A TIME WHEN WE CAN SIT AND TALK ABOUT OXY
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	QICK IN HALL/SD HASN'T USED OXY YET-BUT PLANS TO.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	TRYING TO GET OXY ON SICKLE CELL PROTOCOL
PPLPMDL0080000001	AKRON	OH	44313	3/24/1997	SEEMS TO USE THEOP FOR MORE SEVERE PTS. WENT OVER THE NHLBI GUIDELINES AND THE ATS, SAID HE TREATS ALOT OF COPD CAUSED BY ALLERGIESD.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	HAPPY 80 MG/JUST PUT SOMEONE ON OXY /GOOD RESULTS. HELPED ME TAPE OXY FILE CARD TO DESK!!!!
PPLPMDL0080000001	AKRON	OH	44305	3/20/1997	ORDERED THE 80 MG. CAME BACK BACKORDERED. REORDERING NEXT WEEK.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	INTERESTIG CALL/HIT ME UP FOR PAIN PROGRAM/SAYS USING OXY- BUT ALSO SAID SENDING PTS HOME ON DURA POST-OP! PAIN CONTROL FOR 3 DAYS AND THAT'S ALL THEY NEED!!SAYS DOESN'T DO THAT TO EVERYONE-SOME GET OXY-TRIED TO STRESS NOT TO RESERVE FOR "SEVERE" PAIN-LIKE MSC.AGREED SD WD USE MORE SD PHCY NOT ALWAYS COOPERATING AND ORDERING IT FOR THEM.
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	UNI 600/HASN'T USED I DON'T THINK/SAYS HE DOES/PUSHED HARD THIS TIME/SD WD USE
PPLPMDL0080000001	TALLMADGE	OH	44278	3/25/1997	SAYS HE NEEDS FLAT BLOOD LEVELS AGAIN, LIKES THEODUR. WOULDN'T GIVE ME ENOUGH TIME, SCHEDULED LUNCH. DETAILED PHYLLIS AGAIN SHE HAS ALOT OF PULL HERE.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	NEW GUY-WORKS MOSTLY W/CHRONIC PAIN SERVICE BUT IS WITH GRASS THIS MONTH.SD GOT GOOD RESULTS WHEN USED IN MICHIGAN. (ANN ARBOR) BUT PROBLEM IS COST/SOME PTS COULDN'T TOLERATE. RELAYED BEN AGAIN/SD WD CONSIDER MORE. FOLLOW-UP APRIL AT U21/PAIN CENTER.
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/20/1997	SHE HAS GOOD POTENTIAL BUT JUST CAN NOT TAKE THAT STEP
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	REMIND OF OXY AND UNI
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	USING A LOT/SD HAS SOME PTS ON KADIAN NOW JUST TO TRY.NO DIFF W/MSC.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	SAYS CENTER USING ALOT/HE DOESN'T DO A LOT OF WRITING-FELLOW DO.HAS SEVERAL PTS ON IT NOW.
PPLPMDL0080000001	AKRON	OH	44312	3/20/1997	BROUGHT HER IN PRICING INFOR REGARDING OXY VS. MSC. SEEMED TO SATISFY HER, SAID THAT SHE COULD CONFIRM WITH TOM AT CITY RITZMANS.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/20/1997	USING A LOT/GOT INVITED TO NEW ORLEANS/SD WD PROBABLY GO. REALLY LIKES OXY-ND MORE TIME TO GET SPECIFIC W/HIM
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/20/1997	HE IS DOING A GOOD JOB AT INITIATING BUT HE IS MOVING AWAY FROM WHEN IT IS TIME TI GET TO THE HIGHER DOSES
PPLPMDL0080000001	MOGADORE	OH	44260	3/25/1997	STILL HASN'T USED OXY, SCHEDULED LUNCH TO GET MORE TIME. SEES IT FOR TERMINAL PTS ONLY. LEFT LITERATURE.
PPLPMDL0080000001	WESTLAKE	OH	44145	3/21/1997	80MG
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	WIMP/HASN'T USED/LAST TIME COMMITTED TO ME THAT HE WOULD.
PPLPMDL0080000001	FAIRLAWN	OH	44313	3/21/1997	MOVING OXY 10 AND 20, DOESNT SEEA NEED FOR 40 OR 80. EXPLAIN THAT WITH THE 80 BEING NEW, THE USE OF 20 AND 40 WILL GO UP. SAID HE WILL ORDER IF HE NEEDS TO.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/21/1997	FOLLOWING UP FROM INSERVICE TO SEE WHAT IF ANY CHANGES THIS PLACE SEEMS TO BE IS A STATE OF UNORGANIZATION
PPLPMDL0080000001	AKRON OH	OH	44305	3/21/1997	HAS NOT BROUGHT OXY 80 IN,WONT' UNTIL SEE SCRIPT.
PPLPMDL0080000001	FAIRLAWN	OH	44313	3/21/1997	HAS NOT BROUGHT OXY 80 IN YET, WILL WHEN SE A SCRIPT
PPLPMDL0080000001	TALLMADGE	OH	44278	3/21/1997	SAID HE STARTED PT ON OXY END OF FEB AND GOING VERY WELL. WENT OVER TITRATING GUIDELINES AND AVG. DOSE FOR PTS WITH LOW BACK. NEXT CALL TALKE ABOUT THE TOLERANCR AND ABUSE.
PPLPMDL0080000001	MOGADORE	OH	44260	3/25/1997	SAY HAS STARTED SEVERAL PTS. ON OXY, TALKED ABOUT TITRATING THEM. NEXT CALL POSITION OXY EARLIER. STILL NOT USING MUCH THEOP, SHOW ATS GUIDELINES.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	TRYING TO SEE WHAT IF ANY BLOOD LEVELS MEAN TO THEM.NEED TO GET FEEDBACK AND POSITIVE SUCCESSES INTO MORE OF A PARTICIPITIVE ROLE IN CHNGING PATIENTS MEDS
PPLPMDL0080000001	AKRON	OH	44307	3/24/1997	MET WITH JULIE LARSON REGARDING NEON MEETING.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	WENT OVER DEL SYSTEM AND HOW TO CHOOCE PAT.ALSO WHY IT WOULD BE A GOOD CHOICE FOR THE PROTOCOL.THIS SHOULD TAKE ABOUT 2 MONTHS
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	SAW HIM AS HE WAS DOING ROUNDS WITH RESIDENTS.
PPLPMDL0080000001	AKRON	OH	44320	3/24/1997	OXY 80
PPLPMDL0080000001	AKRON	OH	44320	3/24/1997	OBGYN DOES SURGERY 3X A WEEK. QUICK OXY CALL, COME BACK ON TUES BETWEEN 1 AND 2 AND WILL GIVE ME MORE TIME.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	3/26/1997	USING LOTS OF 600MG/SAYS CONVERTING EVERYONE TO 600!!
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1997	SAYS WILL USE 80MG/VERY BUSY
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1997	USINGGETHEROXY/FIND OUT WHERE USES WHICH ONE/USES LOTS OF BOTH.HAPPY ABOUT 80MG.INPT PHCY WON'T ALWAYS ORDER IT FOR TM
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1997	HAS PT ON OXY/Writes VERY LIBERALLY W/C2'S AND NOT CORRECTLY LIKES TO MAKE PTS HAPPY AND FEELS SORRY FOR THEM.SAYS WILL DEF USE MORE
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1997	SAW AT LUTHERAN/BUSY BUT SAYS HAS PTS ON OXY-NO NEW ONES SINCE JAN/NX-DISCUSS GOING TO HIGHER LEVELS/STAYS W/10MG. DOES HE LEAVE IT?
PPLPMDL0080000001	AKRON	OH	44320	3/24/1997	OXY 80
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	NEED TO GET BETTER RAPPORT AND SEE HOW HE INFLUENCES RESIDENTS
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	TOLD ME OF THE POSITIVE OUTCOME FROM 70LB PATIENT.CALLED HIM TO THANK
PPLPMDL0080000001	AKRON	OH	44320	3/24/1997	INTRO, QUICK DETAIL ON OXY, THEY DON'T REALLY SEEE REPS ALTHOUGH YOU CAN DETAIL NURSES IN DEPTH AND THEY PRESENT TO DR. SAID THEY COULD SEE USING OXY.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/24/1997	SET UP ANOTHER DINNER PROGRAM TO GET FEEDBACK AND PROMOTE THE 80MG TABLETS
PPLPMDL0080000001	CLEVELAND	OH	44109	3/24/1997	USING BUT NEED TO FIND OUT WHY NOT TITRATING AND ONLY USING 10MG.DIDN'T GET TIME TODAY
PPLPMDL0080000001	CLEVELAND	OH	44113	3/24/1997	REMIND/WON'T TALK/USES TONS OF OXY-DISCUSS TITRATION NX
PPLPMDL0080000001	AKRON	OH	44309	3/27/1997	PHARMACY, SENT LETTER UP TO ROGER, PHARMACIST ON THE ONCOLOGY FLOOR AVOUT OXY STRENGTH.
PPLPMDL0080000001	AKRON	OH	44320	3/24/1997	DETAILED VERY QUICKLY, TALKED TO HIS NURSE. SAID HE USES A TON ON ANALGESICS FOR PLASTIC SURGERY PTS. CAN SEE THE BENEFIT OF Q12 DOSE, PTS. GO HOME FROM SURGERY SAME DAY.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/25/1997	HE IS THE CHIEF MED RESIDENT.HE MAYBE BENEFICIAL FOR TRYING TO GET TO THE FP CLINICS



PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	NEW FELLOW W/DR. TABBA/WENT OVER EVERYTHING ABOUT OXY/SD HAS USED SOMEW/DR.
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	QUICK REMIND IN HALL
PPLPMDL0080000001	CLEVELAND	OH	44106	3/25/1997	RESIDENT PROGRAM IN PHYLLIS OFFICE.HE IS SHARP AND MAY BE WORTH FOLLOWING TO SEE WHERE HE ENDS UP
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	SEES WORKMEN'S COMP/BUSY/PRESENTED OXY/SD WD READ
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	3/25/1997	SAW IN HALL/REMINO OF 80MG
PPLPMDL0080000001	AKRON	OH	44304	3/27/1997	ATS GUIDELINES, MARTIN AND PAK.
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	3/27/1997	COMMITTED TO THE UNI AND SHOULD BE ABLE TO USE A FAIR AMOUNT OF THE 600
PPLPMDL0080000001	STRONGSVILLE	OH	44136	3/27/1997	DIDN'T NEED SAMPLES, NO TIME TO TALK, LEFT MARTIN AND PAK NEXT CALL ASK FI READ AND REVIEW.
PPLPMDL0080000001	AKRON	OH	44304	3/27/1997	ATS GUIDELINES AND MARTIN STUDY VS. THEODUR.
PPLPMDL0080000001	UNIONTOWN	OH	44685	3/25/1997	DID OXY DETAIL AGAIN, HASN'T STARTED ANY PTS. YET BUT SAID WOULD USE.
PPLPMDL0080000001	OLON	OH	44139	3/25/1997	STILL NOT INITIATING TO FULLEST.TRYING TO MAKE COMFORTABLE BY USING GROPE INFLUENCE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/28/1997	TRYING TO GET MY BUSINESS BACK.
PPLPMDL0080000001	AKRON	OH	44314	3/25/1997	STILL THINKS OXY IS TO STRONG, NEXT CALL POSITION AGAINST VICODIN, SHOW EQUAL.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/25/1997	SHE HAD SOME INTERESTING QUESTIONS ABOUT WHERE TO USE ANMD WHEN
PPLPMDL0080000001	CLEVELAND	OH	44106	3/25/1997	TALKED ABOUT WHAT KIND OF PAT AND WHEN TO USE
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	3/25/1997	HE STARTED AND OA PATIENT ON OXY AND AGAVE TERRIFIC FEEDBACK PAT WAS ON FOUR T4 AND I ASKED WHY HE WAITED SO LONG BEFORE GOING TO OXY.BUILD OFF SUCCESS FROM THAT PAT AND TRY TO TALK MORE ABOUT PAT TYPES
PPLPMDL0080000001	CLEVELAND	OH	44106	3/28/1997	RESIDENT PROGRAM THRU PHYLLIS DEPT.THEY ARE LOCATED IN THE EMERGENCY ENTRANCE THRU THE GLASS DOORS.THESE WERE GENERAL MED GUYS AND IT TURNED OUT PRETTY GOOD.NEED TO DO THIS FOR PULM AND WHEN NEW CLASS COMES IN
PPLPMDL0080000001	BEACHWOOD	OH	44122	3/25/1997	WENT OVER TITRATION AND THE NEW 80MG DOSE
PPLPMDL0080000001	CLEVELAND	OH	44109	3/25/1997	WRITING ALOT/HAPPY ABOUT 80MG/USING MOSTLY 20MG NOW-DISC TITRATING TO HIGHER LEVELS/SD HE KNOWS JUST DOESN'T NEED TO YET.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/25/1997	SHE DOES NOT USE OPIOIDS WHEN SHE IS IN THE TRANSPLANT SECTION.IV MORPHINE IS NEEDED FOR A FEW DAYS BUT THEN TAPERED AND PATIENTS GO HOME WOTH NOETHING
PPLPMDL0080000001	CLEVELAND	OH	44106	3/26/1997	TRYING TOGET A BETTER PLACEMENT FOR HIM.HE WANTS TO SPEAK 80MG.TLAKED ABOUT HOW MUCH THE CC WAS USING AND IN WHAT SITUATIONS AND THAT SEEMED TO MOVE HIM.NEED TO GET HIM IN TO THINKING MORE NON MALIC AND POST UP
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	MET WITH SEVERAL RN'S ON ONCOLOGY FLOOR....SOME FAMILIAR WITH USAGE ON FLOOR.... SOME NOT
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	3/31/1997	WORKING ON DOING ANOTHER HOSP DISPLAY
PPLPMDL0080000001	CLEVELAND	OH	44106	3/26/1997	HE IS PRETTY ENTRENCHED WITH HIS MSC USE BUT GOT A COMMITT FROM HIM AND ESPECIALLY HIS NURSE TO TRY OXY.THEY SAY HAVING ON FORM A BIG DEAL.FOLLOW UP TO SEE IF ANY RESULTS
PPLPMDL0080000001	GATES MILLS	OH	44040	4/1/1997	STRESSED BEN OF UNI OVER BID/SEEMED MORE INT THIS TIME/SAYS WILL START NEW PTS OXY-NURSING HOME PTS GOOD CHOICE.
PPLPMDL0080000001	CLEVELAND	OH	44195	3/26/1997	SAW AT WILLOWHBY/REMEMBERED ME/SD HAS USED AT CCF BUTNOT AT THIS OFC/JUST FILLING IN/WILL OPEN ONC AT WESTLAKE AND SEE HOW IT GOES AND MAYBE OPEN IT HERE/DOING IM RIGHT NOW. SD WILL REMEMBER OXY
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	DISCUSSION WITH DR OBRIEN ON ONC FLOOR,LAKEWOOD HOSPITAL, IN PTS HAVE DONE WELL,3 IN ALL,AS WELL AS 4PTS,OUTSIDE.... SAYS IT APPEARS WE HAVE A GOOD PRODUCT...COMPLAINED THAT REVCOS DON'T STOCK.ASKED ME TO CHECK THEM OUT....
PPLPMDL0080000001	ROCKY RIVER	OH	44116	3/26/1997	80MG
PPLPMDL0080000001	WESTLAKE	OH	44145	3/26/1997	80MG....
PPLPMDL0080000001	MAYFIELD	OH	44143	4/1/1997	QUICK REMIND/SET UP LUNCH FOR MORE TIME/SAYS USES LOTS OF UNI/ADDRESS SEREVENT!!!
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	80MG....
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	80MG....
PPLPMDL0080000001	CLEVELAND	OH	44106	4/1/1997	MET WITH PAM MILLER WHO WORKS WITH EMERY AND THE OTHER SPINE GUYS AND SHE ASKED VAL AND THE OTHER NURSE IN THE PAIN CLINIC AND THEY DID NOT RECOMMEND FOR ACUTE PAIN.SHE ALSO SAIS THAT THE DOCS USE DARY AND T3
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	80MG....
PPLPMDL0080000001	CLEVELAND	OH	44106	3/26/1997	WENT OVER 80MG DOSE.HE HAD CONCERNS ABOUT SYMPOSIA AND HE IS GOING TO TAKE HIS WHOLE FAMILY
PPLPMDL0080000001	CLEVELAND	OH	44106	3/26/1997	SAW AT INSERVICE.HE WAS POLITE BUT STILL NO COMMITTMENT. TRIED TO GET HIS FEEDBACK ABOUT NITE TIME USE.WENT OVER SWALLOABILITY AGAIN
PPLPMDL0080000001	LAKEWOOD	OH	44107	3/26/1997	ECHOED DR OBRIEN'S OPINION....OXY IS EXCELLENT WITH THE PTS ON THE FLOOR...SEES GREATER USAGE....
PPLPMDL0080000001	AKRON	OH	44307	3/27/1997	PHARMCY AND MED EDUCATION, MET WITH JUNE.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/27/1997	ALL OF THESE GUYS ARE UNDER THE IMPRESSION THAT OXY DOES NOT WORK.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	3/27/1997	TRYIGN TO GET HIM TO COMMIT BY USING HIS SURGERY AS AN EXAMPLE
PPLPMDL0080000001	GATES MILLS	OH	44040	3/27/1997	IN WITH DR. PARK TODAY/PRESENTED OXY/BIUG DURA USER/PUSHED FOR EASIER,EARLIER USE.NOT TOO INTERESTED HARD TO SEE/BUT GET MORE TIME W/HIM.SHOULD BE USING OXY IN- STEAD OF DURA/WRITES SOME PERC TOO.
PPLPMDL0080000001	PARMA	OH	44129	4/2/1997	TRYING TO FIND OUT HOW TO GET A DOSPLAY DATE
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/27/1997	SAIS THAT OXY NOT WORKING BUT HE COULD NOT BE POSSIBLE BE USING PROPERLY.CONVERTING ALL PAT BACK TO MSC.HE HAS TWO PATIENTS ON THE KADIAN BECAUSE OF HTE LACK OF PAYING ABILITY
PPLPMDL0080000001	PARMA	OH	44129	4/2/1997	TRYIGN TO GET INFO ON WHAT IS BEING SWRITTEN
PPLPMDL0080000001	AKRON	OH	44304	3/27/1997	TOOK CANDY INTO OFFICE WAS ABLE TO CHECK ON OXY, NOT USING THE 80, PROBABLY WONT VRY OFTEN.
PPLPMDL0080000001	AKRON	OH	44304	3/27/1997	USING MORE OXY THAN DURAGESIC SINCE LAST VISIT, SAID SHE HAS REALLY BEEN EVALUTING WHETHER THE PT. CAN STILL SWALLOW, YEAH!!!!!!
PPLPMDL0080000001	GATES MILLS	OH	44040	3/27/1997	SD WROTE RX TODAY/HAPPY ABOUT 80MG/BAD MOOD TODAY
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	3/27/1997	COMPARING USE TO THE FIXED COMBOS
PPLPMDL0080000001	NORTH ROYALTON	OH	44133	3/27/1997	HASN'T USED YET, REDETAILED OXY AGAIN. STRESSED Q12 AND FLAT BLOOD LEVELS, SAID WOULD USE.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/28/1997	HE WILL BE GOING TO A PRACTICE ON GREEN RD.HE MAY BE WORTH FOLLOWING.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/28/1997	SAW HER AT HOSPITAL TALK.NEED TO MAKE APPT AND BUILD ON WHAT WENT ON AT HOSPITAL
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	4/3/1997	USES ALOT OF UNI 400, INTRODUCED THE 600 MG. TABLET. DID INITIAL DETAIL OF OXY, DOES ABOUT 17 OUTPATIENT SURGERIES A WEEK, SENDS PTS. HOME ON VICODIN, LIKES BECAUSE HE GETS SAMPLES OF IT.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/28/1997	HE GAVE A NICE TALK TO THE ID DEPT AT THE HOSPITAL AND I GOT TO MEET SEVERAL OF THE DR'S.
PPLPMDL0080000001	CLEVELAND	OH	44106	3/28/1997	MET AT THE TALK AT THE HOSPITAL.WILL NEED TO MAKE APPT TO GET BETTER TIME.THEY ARE MOVING MORE TO USING OPIOIDS SO IT IS IMPORTANT TO GET THEM TO THE OXY
PPLPMDL0080000001	LAKEWOOD	OH	44107	4/4/1997	TOLD ME I SENT TOO MANY UNI SAMPLES... I SAID HOW CAN THAT BE ??????
PPLPMDL0080000001	PARMA	OH	44129	4/4/1997	NEW PEOPLE IN HIS OFFICE.LETTING HIM KNOW THAT I AM BACK. TRYING TO GET HIM TO CONVERT TO QDINNER THEOPH
PPLPMDL0080000001	PARMA	OH	44129	4/4/1997	NEED TO MAKE SOME PROGRESS OR NOT MAKE THIS A TARGET
PPLPMDL0080000001	PARMA	OH	44129	4/4/1997	NEED TO WORK ON GETTING HIS BID BUSINESS
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/4/1997	GOOD CALL USING LOTS OF UNI ESP 600MG.CONVERTING EVERYONE HE CAN HE SAYS.AGrees WITH CHRONO THEORY.SHWO ATS GUIDELINES TO GET EARLIER USAGE.SD WILL DO. OXY-REMINO
PPLPMDL0080000001	CLEVELAND	OH	44118	3/31/1997	TRY USING PARTNERS USAGE TO SEE IF IT CAN GET HIM TO INITIATE.MAYBE HE WILL FOLLOW UP WITH ANOTHERS PAT
PPLPMDL0080000001	CLEVELAND	OH	44106	3/31/1997	MADE ANOTHER DINNER APPT TO GET THEIR FEEDBACK.THEY LIKED THE OTHER PROGRAM.THIS TIME I CAN GO OVER WHAT THEY ARE SEEING AND HOW THEY ARE USING
PPLPMDL0080000001	GARFIELD	OH	44125	4/4/1997	TRYING TO GET HIM TO CONVERT FROM OTHER BID THEOPH
PPLPMDL0080000001	CLEVELAND	OH	44106	3/31/1997	WENT OVER TIMING AND CONVERTING TO UNI.TRIED TO FIND WHERE HE WOULD TRAD USE AN OPIOID AND THEY A HESITANT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	3/31/1997	MADE APPT TO DO A LUNCH SO I CAN GET A INDICATION OF HOW ALL THE DRS ARE USING.HE DOES SOME LAYWER WORK AS WELL.
PPLPMDL0080000001	CLEVELAND	OH	44128	4/10/1997	INSERVICE ON MA AND COPD TRYING TO GET THEM TO THERAPEUTIC SWITCH UNI FOR OTHER THEOPH'S.NEED TO DO A BETTER JOB AT KNOWING WHO IS WHO AND DIRECTIONG INFORMATION BASED ON THESE DEMOGRAPHICS.NEED TO SHOW REIMBUR INFO TO SPECIALIST AND TO NANCY
PPLPMDL0080000001	WARRENSVILLE	OH	44122	4/1/1997	WENT OVER THE 80MG AND HE IS USING FOR MORE TRADITIONAL STARTS AND NOT JUST THE HARD TO TREAT PATIENTS
PPLPMDL0080000001	CLEVELAND	OH	44128	4/10/1997	WANTED TO FIND OUT IF HE IS SEEING AN IMPROVEMENT IN LUNG FIJCTION WHEN HE IS SWITCHING TO UNI AND HE THOUGHT ABOUT IT AND SAID THAT HE IS NOT PAYING TO BUT HE WILL.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/10/1997	TRYING TO USE A ALLEN INFLUENCE TO GET HTE 80MG STOCKED.
PPLPMDL0080000001	CLEVELAND	OH	44195	4/1/1997	F/U-SD HASN'T USED YET BUT WILL/WENT OVER EVERYTHING AGAIN. WANTS INFO ON KAISER PTS AND HOW COVERED.FIND OUT.
PPLPMDL0080000001	CLEVELAND	OH	44195	4/1/1997	F/U--NEED TO GET HIM TO SUPPORT OXY FOR FORMULARY/TOLD HIM WORKING ON GETTING MORE SUPPORT FOR PAIN PROGRAM.THIS COULD REALLY HELP OUR RELT W/HIM AND USE OF OXY.SD IS USING MORE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	TRYING TO GET PAUL TO STOCK
PPLPMDL0080000001	CLEVELAND	OH	44195	4/1/1997	QUICK REMIND/GET ANOTHER APPT.SD HAS TRIED SINCE OUR LAST VISIT AND GOOD SO FAR.MAY BE POSITIONING IT HIGHER THAN SHOULD.
PPLPMDL0080000001	PARMA	OH	44129	4/1/1997	DROPPED OFF SOME OF THE HOSPCIE BOOKS AND TRYING T OLET THEM KNOW THAT I AM BACK
PPLPMDL0080000001	CLEVELAND	OH	44195	4/1/1997	SKTS SAMPLES/TRYING TO GE TCINIC TO USE MORE-USING COLACE. CAN'T GET A GOOD FEEL FOR WHAT HE IS DOING-THINKS HE'S OUR BEST SUPPORTER ND ANOTHER APPT TO DISCUSS OXY AND USE WITH PALLIATIVE
PPLPMDL0080000001	CLEVELAND	OH	44122	4/1/1997	NEED TO FIND HOW HE IS USING NOW AND WHEN.WENT OVER THE 80 DOSE AND HOW EASY TITRATION
PPLPMDL0080000001	GATES MILLS	OH	44040	4/1/1997	GOOD DISCUSSION/LIKES OXY/STRESSED STAYING WITH LONGER AND HIGHER STRENGTHS/SAYS HAS PT RIGHT NOW ON 120 OR 160MG Q12H.WILL USE 80MG WHY USING MORE PATCH?????
PPLPMDL0080000001	AKRON	OH	44302	4/2/1997	OXY 80 MOVING, COVERED BY MEDICAID BUT HAVING PROBLEMS GETTING REIMBURSED. GET BACK WITH HER.

PPLPMDL0080000001	AKRON	OH	44307	4/2/1997	WENT TO SURGERY OFFICE, GUYKENS OFFICE TO DISCUSS GRAND ROUNDS.
PPLPMDL0080000001	WESTLAKE	OH	44145	4/2/1997	80MG...
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/2/1997	INTERESTING TALK ABOUT WHAT IS GOING ON AT THE HOSPITAL. ATTENDING TUMOR BDS IS CERTAINLY MAKING A DIFFERENCE
PPLPMDL0080000001	WESTLAKE	OH	44145	4/14/1997	BOB PLONA...SK "S" SAMPLES FOR CASE WORKERS
PPLPMDL0080000001	PARMA	OH	44134	4/14/1997	NEED TO FIND WHERE HE IS USING AND WHEN.STILL NICHING OXY FOR CANCER BUT HE DOES NOT TREAT CHRONIC PAIN TO ANY EXTENT
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/2/1997	GOING OVER WHICH TYPE OF PATIENT THAT WOULD BE APPROPRIATE
PPLPMDL0080000001	AKRON	OH	44307	4/2/1997	CONCERNED WITH WHAT WOULD HAPPEN IF DRUG SEEKER WOULD BREAK OXY TABLET LOOKING FOR A BUZZ. FOLLOW UP WITH DATA IF CAN GET ANY ON SUBJECT.3
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/14/1997	EXTREMELY BUSY AND HE SAID TO COME BACK AT A LATER DATE
PPLPMDL0080000001	GARFIELD	OH	44125	4/2/1997	HE IS USING THE UNI SAMPLES INSTEAD OF WRITING RX'S SO SLOW DOWN.GET HIM TO WRITE OXY BY COMPARING TO FIXED COMBOS
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	4/14/1997	600MG...A.T.S CHART....
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/14/1997	FOR HIM ALLERGY IS VERY SEASONAL.TIME IS HERE.ELEC OUT GO OVER DEBUSKE AND TRY TO SEE WHAT CAN BE DONE WITH THE SEASONAL STUFF
PPLPMDL0080000001	AKRON	OH	44307	4/2/1997	OXY QUICK STANDUP, HASN'T TRIED IT BUT HAS BEEN HEARING ABOUT IT MORE AND MORE. TALKED ABOUT SURGERY GRAND ROUNDS SAYS THAT DR. GUYKEN IS IN CHARGE OF SURGERY THIS YR.
PPLPMDL0080000001	WESTLAKE	OH	44145	4/14/1997	RECOGNIZES 600 MG...OFFERED SWITCH TO SEVERAL...RESULTS UNKNOWN
PPLPMDL0080000001	AKRON	OH	44307	4/2/1997	REMINDED HER OF 80 MG. MET A PT. OF HERS ON 120 MG. Q12. ALSO TALKED TO HER ABOUT STOCKING PROBLEMS AT SUMMA AND COMMITTED TO MAKING PHONE CALL.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	4/3/1997	FAMILY PRACTICE.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/3/1997	I AM GETTING GOOD FEEDBACK BUT I NEED TO SEE IT FROM PHARMACY.STOCKING LISTS ARE VERY HELPFUL.NEED TO GET THEM TO THE HIGHER DOSES AND TALK AOBUT AVERAGE DOSING
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/3/1997	STILL WORKING ON GETTING HIM TO NICH FOR MORE THAN CA PAIN
PPLPMDL0080000001	AKRON	OH	44310	4/3/1997	FOLLOWING UP AFTER LUNCH TO SEE IF RX OXY. WOULDN'T GIVE ME MUCH TIME, SAID YEAH HE'S TRIED OXY, NO FEEDBACK YET. WE'LL SEE.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	4/3/1997	THESE GUYS SEEM TO LIKE TO GIVE THEOPH BID THEY REQUEST T PHYL
PPLPMDL0080000001	AKRON	OH	44310	4/3/1997	SAYS HE HAS SEVERAL PTS. ON OXY CURRENTLY, COUPLE ON HIGH DOSES, 40 MG. Q12. THAT IS WHAT HE CONSIDERS HIGH, SHOWED PI AND QUOTED THE AVG. PT ON 105 MG. AND THATS WHY WE NEEDED 80 MG. TABLET AND THE 160 IS SOON TO COME. VERY EXPRESSION LESS. NEXT CALL USE A CLINICAL IF POSSIBLE, MAXED OUT THE PI WITH HIM.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/4/1997	80MG/WONT USE PROBABLY-HIGHEST DOSE SO FAR IS 40.USING ON NON-CA PTS AND SAYS PTS SOME DON'T LIKE SWITCHES SOME BACK! JERKI SAYS TRYING WHENEVER HE CAN.GOING TO NEW ORLEANS.
PPLPMDL0080000001	PARMA	OH	44129	4/15/1997	TOOK IN ICE CREAM.HE HAS VERY NICE NUMBERS ON PLANTRAK. BUILDING A CHRONO STORY AND CORRELATING STEADY LEVELS AND LUNG FUNCTION.NEED TO GET HIS THEOPH BUSIENSS.USE DEBUSKE TO PROVE WHAT WE TALKED ABOUT TODAY
PPLPMDL0080000001	AKRON	OH	44305	4/15/1997	POSITIONED UNIPHYL FOR HIS KIDS OVER 12. MORE POTENTIAL WITH WALKER, HE SEES ADULTS.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	STARTING TO GAIN SOME RECOGNITION.CONSISTENCY WILL BE IMP
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/4/1997	STILL HAS SOME PATCH PTS.ALSO VIC.SAYS FORGETS ABOUT OXY SOMETIMES BUT KNOWS IT WORKS.COMMITTED TO A PT TODAY!!!
PPLPMDL0080000001	AKRON	OH	44333	4/4/1997	BEN USING MORE OXY AND UNI, KIM BACKED HIM UP.
PPLPMDL0080000001	PARMA	OH	44134	4/15/1997	TRYING TO GET HIM TO CONVERT BY USING DEBUSKE
PPLPMDL0080000001	PARMA	OH	44134	4/15/1997	NOT USING THAT MUCH THEOP BUT HE DID SIGN FOR SAMPLES
PPLPMDL0080000001	RICHMOND HTS	OH	44143	4/4/1997	QUICK INFO THRU WINDOW. WRITES A LOT OF C3'S.ND MORE TIME.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	HE WILL BE GOING AWAY IN JUNE TO PROMISING CAREER. CONTINUED TO TRY TO GET HIM TO CONVERT AND NEED TO GET HIS FEEDBACK ON SUCH CASES ANDUSE FOR THSOE THAT ARE LEFT BEHIND
PPLPMDL0080000001	MUNROE FALLS	OH	44262	4/4/1997	CAME OUT TO SAY HELLO. QUICKLY INTRODUCED OXY AND UNI. DIDN'T WANT TO TAKE ADV. OF HIM.
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	4/4/1997	USING A LOT.VERY RECEPTIVE AND TRYING WHENEVER GETS PT ON ANYTHING.SAYS SOME PTS PREFER OTHER THINGS.WHY???BEST CHOICE SAYS WILL TITRATE CA PTS AND NOT SWITCH TO MSC.GOING TO NEW ORLEANS.
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	RESID INSERVICE FOR RO
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/10/1997	TALKED ABOUT THE HIGHER DOSES AND HE IS INTERESTED IN THE 160.HE IS AT HILLCREST ON WED AFTER AND THEY ARE INCREASING BUSIENSS FROM WHEN THOTA WAS HERE.HE WILL BE GOING TO NEW ORLEANS.NEED TO GET A LIST OF STORES STOCKING THE 80MG
PPLPMDL0080000001	WESTLAKE	OH	44145	4/16/1997	DR. BELOW IS ALREADY USING 600MG.....HELPS THE PATIENTS TAKING ONE AND ONE HALF....
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/10/1997	TRYING TO FOCUS ON DOSING.SHE IS USING HTE 40 ON A PRETTY FAIR ROUTINE AND SHE SAID THAT SHE WOULD NEVER DO SO.NEED TO MAKE SURE THAT ORAMORPH DOES NOT MAKE AN IMPACT.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/10/1997	WENT OVER THE EFFICACY OF OXY AND BUILT ON OA PATIENT THAT HE CONVERTED AND IS DOING VERY WELL TRYING TO USE THAT SUCCESS TO GET MOPRE STARTS.TALKED ABOUT BID THEOPH AND LEVELS AND HOW THEY COULD IMPROVE FUNCTION BECAUSE OF CHRONOTHERAPY.
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	CHECK NEW PLANTRAK TO SEE IF HE IS STILL A TARGET.HE DOES NOT LIKE TO USE ANY OPIOIDS EVEN THOUGH HE DOES ALOT OF COLORECTAL TESTING.
PPLPMDL0080000001	CLEVELAND	OH	44195	4/16/1997	TALKED W/JEFF SOUKUP RE OXY/NOT MUCH HELP/SD IT NDS TO GET APPROVED ON FORMULARY/ND TO TALK TO ANNA VANN AGAIN.
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	TRYING TO GET HIM TO TALK ABOUT DOSING AND SEE IF I CAN NOT GET ANY HIGHER.HE WILL TALK ABOUT SPECIFIC PATIENTS.GAVE ANN SOME SEN FOR HER YOUNG PATIENTS
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	4/11/1997	STILL HESITANT TO CHANGE MUCH OF ANYTHING ESPECIALLY WHEN IT COMES FROM DICKMAN.THE PHARMACY REPORTS ALOT OF DIL STILL
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/16/1997	EVEN WITH DONNA'S HELP, I DO NOT THINK HE WILL USE
PPLPMDL0080000001	CLEVELAND	OH	44195	4/16/1997	REMIND/MADE APPT.SD HAS USED MORE SINCE OUR LAST VISIT.COME BACK
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	TRYING TO SEE IF HE CAN BE A TARGET.HE USES MOSTLY T3 AND HESITANT TO USE.NEED TO GO OVER OA DATA AND ABUSE DATA. WENT OVER THE DEL SYSTEM
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	STILL HES TO USE ANY OPIOID.WENT OVER LESS INVASIVENESS AND OA DATA.TRYIGN TO GET A DIFF PAT
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/11/1997	HE IS USING THE IR ALONGWIHT THE OXY.STILL LOWER DOSES.WENT OVER HOW IR CAN HELP WITH TITRATION AND HOW TO USE TIME PRINCIPLES
PPLPMDL0080000001	CLEVELAND	OH	44195	4/16/1997	QUICK HIT AT NURSES STATION/WILL GIVE LIST OF FELLOWS AT NX APPT.IS USING MORE SERE//ADDRESS NX TIME
PPLPMDL0080000001	AKRON	OH	44307	4/14/1997	PHARMACY, TALKED TO JEFF KAPPO, CONFIRMED 80 MG. AGAIN AND MADE SURE THERE WAS NO OTHER PHARMACY ON ONC FLOOR LIKE AT SUMMA. HE EVEN GOT HIS REBATE!
PPLPMDL0080000001	ROCKY RIVER	OH	44116	4/14/1997	SAID HE HAS SEVERAL SCRIPTS OXY..TO DATE...HOWEVER NO REPORTS SHOW IT...I BELIEVE HIM....
PPLPMDL0080000001	BEACHWOOD	OH	44122	4/14/1997	DID NOT KNOW THAT HIS MSC IS GETTING SUB W ORAM.ALSO TALKED ABOUT GON DRUGS AND HOW OXY COULD PREVENT BOTH OF THIS FROM HAPPENING.WANTS PREPRINTED PADS.
PPLPMDL0080000001	AKRON	OH	44307	4/14/1997	INTRODUCED OXY 80, TALKED ABOUT SEVERAL PTS. ON OVER 40 MG. NOW. USING RECTALLY, TOLD HER TO CALL MED ED IF NEEDS ANY INFO, DANT DISCUSS.. TALKED ABOUT HOSPICE NURSES SWITCHING PATIENTS OFF OXY, SAYS NOT A PROBLEM WITH HER.
PPLPMDL0080000001	CLEVELAND	OH	44126	4/14/1997	NO RESPONSE TO OXY...NO SCRIPTS...SUGGEST WE DROP HIM AS A CORE....
PPLPMDL0080000001	BAY VILLAGE	OH	44140	4/14/1997	ALL DAY HEALTH FAIR..4TH ANNUAL...SPEAKER SUZANNE NESBITT.. "THEME....HOSPICE ,PAIN MANAGEMENT...GOOD SPEAKER GOOD SUBSTANCE.....OXY MSC...
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	4/17/1997	TRYIGN TO GET FEEDBACK FROM NEW PAIN CLINIC AND HOURS
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	4/17/1997	THE NEXT TIME THAT I GET AN INSERVICE FOR THE CA CENTER WARREN WOULD LIKE TO TAKE A COUPLE OF MINUTES TO TELL THEM WHAT HE CARRIES
PPLPMDL0080000001	AKRON	OH	44333	4/14/1997	TALKED TO HER ABOUT PT. IN SUMMA TAKING 5 20'S. REMINDED HER OF THE 40 AND 80. SAID ITS THE PHARMACY AT HOSPITAL, USING WHATEVER STRENGTHS THEY HAVE HANDY.3
PPLPMDL0080000001	WESTLAKE	OH	44145	4/14/1997	PHARMACY...NOT STOCKED,OXY....
PPLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	4/17/1997	GEORGE SAIS THAT HE IS NOW RECOMMENDING SEN.DONT REALLY BELIEVE HIM.BUT DID HAVE A GOOD TALK WITH HE ADN DARRIEN
PPLPMDL0080000001	CLEVELAND	OH	44117	4/14/1997	USING ON NEW PTS/STILL AFRAID OF RX TOO MUCH/AMIABLE/WONT REALLY SWITCH HE SAYS AND PTS SAY IT DOESN'T WORK.NX-KEEP HITTING HARD ON THIS ISSUE OF BETTER QOL/EASIER TO RX ETC. LIKES DOCUMENTATION KIT/F.U.
PPLPMDL0080000001	EUCLID	OH	44132	4/17/1997	SHWD UP ONPLTRK/VERY INT IN UNI AND OXY/SD WD TRY.LIKES SERE.SUGG TRYING THIS BEFORE ADDING 4TH DRUG.SD OK
PPLPMDL0080000001	CLEVELAND	OH	44121	4/17/1997	RAN THE CONVERTING QUESTION BY HIM
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	4/17/1997	WHEN HE USES THEOP HE USES UNI.TRYING TO GET THAT SUCCESS AND TURN IT INTO MORE VOLUME FOR THEOPH
PPLPMDL0080000001	AKRON	OH	44302	4/15/1997	STOPPED INTO MAKE SURE JULIE WAS GETING REIMBURSED FOR THE 80 MG. OXY
PPLPMDL0080000001	AKRON	OH	44310	4/15/1997	COMFORTABLE USING OXY IN ALL PTS ,EXCEPT FOR SPRAINS AND SUCH THAT ONLY REQUIRE OPIOID FOR A FEW DAYS. NEXT CALL, START THERE AND ASK WHY NOT RX 10 TABS FOR THOSE PTS TO SLEEP BETTER. CHRONO WITH UNIPHYL OVER THEO. SAID IT DOES BOTHER SOME OF HIS PTS. SO DOSE IN MORNING. TREATS ALOT MORE ASTHMA THAN COPD
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	4/17/1997	IT IS HARD TO GET ANY TIME AND TIME IS WHAT WILL HELP TRY TO GET TO A PROGRAM
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	4/18/1997	TRYIGN T OUSE THE DEBUSKE TO GET HIM TO CONVERT MORE TO UNI
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	RESIDNET DINNER
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	SAID THAT HE HAS BEEN SEEING MORE AND MORE PATIENTS COMING IN ON OXY.TRIED TO SEE HOW COMFORTABLE THEY ARE IN CHANGING MEDS.POLITICAL ISSUE BUT IF THEY GET MORE COMFORTABLE IT CAN PROBABLY HAPPEN ESPECIALLY WHEN THEY GAIN EXPERIENCE WITH OXY
PPLPMDL0080000001	S. EUCLID	OH	44121	4/18/1997	NOT ABLE TO GET MUCH TIME.LEFT MAN ARTICLE AND TRIED TO GET ASSOC WITH SON AND WHAT HE IS USING
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	HE SAID THAT HE WILL PUT ALL HIS NEW PAT ON.NEED TO FOLLOW UP TO SEE JUST WHAT HE IS DOING AND HOW
PPLPMDL0080000001	CLEVELAND	OH	44112	4/18/1997	NEED TO MAKE SURE THAT I GET IN W CHRIS SPITTLER TO MAKE SURE THAT I MAKE A GOOD TRANSITION WITH NEW RES CREW AND ALSO MAKE SURE THAT THEY KNOW THAT OXY IS ON FORM
PPLPMDL0080000001	FAIRLAWN	OH	44333	4/15/1997	SAYS HE HAS ABOUT 6 PATIENTS ON OXY. ONLY ONE SHOWING UP ON RX. PERSISTENCE IS IMPORTANT WITH HIM. SAYS RESULTS WERE 50/50, WHICH IS COMPARABLE TO OTHER ANALGESICS. STILL USING FOR MOST SEVERE PAIN, KEEP GOING AFTER MOD PAIN.
PPLPMDL0080000001	CLEVELAND	OH	44121	4/18/1997	WENT OVET THE MAN ARTICLE TO TRY TO SEPARATE UNI FROM THE OTHER THEOPH.HITTING SE ISSUES.HE SAID THAT HE IS ALREADY USING UNI.SEPARATED BY TALKING CHRON AND HE SAID THAT HE IS STILL USING UNI.
PPLPMDL0080000001	AKRON	OH	44304	4/18/1997	CHECKING IN FOR SAMPLES, QUIK UNI REMINDER. STARTED A PT. ON OXY, LUNG CANCER. FOLLOW UP WITH PT. IN A FEW WEEKS.
PPLPMDL0080000001	MAPLE HTS	OH	44137	4/18/1997	STILL WORKING ON BRINGING HIS DAD INTO THE CONVERSATION.IF I CAN GET HIM TO SWITCH TO OXY FORM DURA IT WOULD BE A GOOD SIGN
PPLPMDL0080000001	CLEVELAND	OH	44106	4/15/1997	HIS PATIENT IS COMING IN WITH NEW METS AND HE SAID THAT HE IS GOING TO UP THE DOSE.NEED TO FIND WHY HE DOES NOT HAVE MORE PAT TO TAK ABOUT

PLPMDL080000001	PARMA	OH	44129	4/15/1997	SAID HE USES PERC AND THAT OXYCONTIN DOES NOT WORK BUT HE DID NOT KNOW THAT OXYCODONE WAS ACTIVE INGREDIENT FOR BOTH.DOSING IS HIS DOWNFALL AND HE DOES NOT KNOW HOW TO DO. WILL HAVE TO GET HIM TO TRY AGAIN AND COMPARE COXT TO BRAND PERC.
PLPMDL080000001	CLEVELAND	OH	44106	4/15/1997	WENT OVER THE LACK OF PAIN MGMT ABILITY OF ONC AND ASKED ABOUT COMFORTABILITY OF CHANGING MEDS.NEED TO FIND WHEN THEY ARE USING DURAG AND WHY
PLPMDL080000001	EUCIID	OH	44119	4/21/1997	SAYS USING QUOTE A BIT OF 600/MOSTLY CONVERSIONS FROM UNI 400! BUT OSME FROM T-D.STILL USING MORE SERE BUT AGREED THEO COMING BACK
PLPMDL080000001	BEACHWOOD	OH	44122	4/21/1997	TRYIGN TO DO A REEBATE.WILL NEED TO STOP LATERE
PLPMDL080000001	AKRON	OH	44310	4/15/1997	ORTHO CLINIC.
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	4/16/1997	NEED TO KEEP SIMPLE NAD GET A RX
PLPMDL080000001	CLEVELAND	OH	44106	4/16/1997	TRYING TO GET HIM THE POST OP DATA BUT WANT TO MAKE SURE THAT HE UNDERSTANDS WHERE TO PLACE
PLPMDL080000001	CLEVELAND	OH	44195	4/16/1997	FORGOT RE APPT BUT AGREED TO SEE ME FOR 2 MINS.SAYS HAS USED OXY A LITTLE/STRESSED DIFF BETW MSC THIS TIME/STRESSED EARLY USE AND WHY BETTER.VERY STRANGE GUY.AGREED TO USE
PLPMDL080000001	INDEPENDENCE	OH	44131	4/16/1997	HE IS TAKING HIS LEADS FORM COWAN AND SEEM TO BE FOLLOWING MORE THAN MANAGING.TRY TO GET MASTRIANNI SUCCESS TO HIS ATTENTION AND MAYBE THAT WILL HAVE SOME INFLUENCE
PLPMDL080000001	CLEVELAND	OH	44106	4/16/1997	HIS PAT FOR CA RUN IN SPUTS AND THAT IS WHERE HE IS NICHING OXY
PLPMDL080000001	INDEPENDENCE	OH	44131	4/16/1997	TRY USING LEVELS.I HAVE NO MORE IDEAS ON HOW TO GO. MAYBE THE PHANTOM WILL HELP
PLPMDL080000001	SHAKER HTS.	OH	44122	4/22/1997	NEED TO FIND OUT WHAT IS HAPPENING
PLPMDL080000001	INDEPENDENCE	OH	44131	4/16/1997	MADE SOME GOOD POINTS ON EASE OF USE AND WHY HE SHOULD USE OXY AND HE WAS AGREABLE BUT HE ALWAYS IS.NEED TO MAKE SURE HE FOLLOWS UP WITH HIS COMMINTTMENT
PLPMDL080000001	AKRON	OH	44303	4/22/1997	UNI REMINDR, QUICK CALL. DOESN'T NEED SAMPLES REMEMBER TO CHECK NEXT CALL.
PLPMDL080000001	ROCKY RIVER	OH	44116	4/16/1997	80MG....
PLPMDL080000001	BEACHWOOD	OH	44122	4/22/1997	TRYIGN TO GET SOME TIME.LEFT DEBUSKE
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/22/1997	OXY FOR POST OP. SAMPLE LACK A PROBLEM, COVERED BENEFITS OF OXY VS. VICODIN REGARDLESS OF SAMPLES. DIDN'T WIN.
PLPMDL080000001	INDEPENDENCE	OH	44131	4/16/1997	CARM STILL DOES NOT SEEM LIKE SHE HAS A CLUE.TRY CONCENTRAT ON GUY AT DOOR.HE MAY BE MORE COST ORIENTED
PLPMDL080000001	CLEVELAND	OH	44119	4/17/1997	DISC SEPT PROGRAM/USING MOR EOXY
PLPMDL080000001	BEACHWOOD	OH	44122	4/22/1997	STILL NOT EQUATING THEOP WITH ADD ON AND CAN NOT GET TOO ADDING ON.NEED TO GO OVER DEBUSKE AND STAY SIMPLE AND TECHNICAL
PLPMDL080000001	CLEVELAND	OH	44122	4/23/1997	NEED TO CHANGE THIS CORE
PLPMDL080000001	CLEVELAND	OH	44106	4/17/1997	THE POST OP STUDY SHOULD BE A GOOD STUDY TO SHOW BUT WILL NEED TO TIE IN FUNCTION.EVEN THOUGH HE SAYS THAT HE DOES NOT LIKE TO USE OPIOIDS HE STILL SHOWS UP FAIRELY WEL
PLPMDL080000001	EUCIID	OH	44132	4/17/1997	IPAP PROGRAM PT
PLPMDL080000001	EUCIID	OH	44119	4/17/1997	EXTREMELY BUSY/TAKING MANY OF ROSENZWEIGS PTS/SOME GOINGT O SABIERSI!!!!SCHEDULED LUNCH.SD USING BUT STILL W/PATCH
PLPMDL080000001	CLEVELAND	OH	44119	4/17/1997	GOOBYE/SD HAS STARTED SEVERAL PTS ON OXY
PLPMDL080000001	EUCIID	OH	44132	4/17/1997	IS MED DIR OF SLOVENIAN HOME IN EUCIID/VERY INT IN OXY/HAS HEARD OF IT/USUALLY USES PATCHES BUT SD WD DEF TRY
PLPMDL080000001	EUCIID	OH	44132	4/24/1997	NEW OFC/SAMPLES/MADE APPT.
PLPMDL080000001	MAYFIELD HTS	OH	44124	4/17/1997	NOT FINDING TEH RIGHT HOT BUTTONS FOR HIM.HE IS STILL HESITANT TO GO AWAY FROM HIS T3 AND WHEN HE DOES HE JUST MENTIONS MSC AND THE MANY ROUTES OF ADMINIS
PLPMDL080000001	CLEVELAND	OH	44106	4/24/1997	TRYIGN TO GET INFO TO BOSWELL NAD FOLLOW UP WITH IM AND AIDS PROCTCLE
PLPMDL080000001	CLEVELAND	OH	44106	4/17/1997	TRYIGN TO SEE WHAT KIND OF FEEDBACK HE IS HAVING WITH HIS TRIAL OF OXY.WILL NEED TO MAKE SURE THAT HE IS TITRATING AND DOSING PROPERLY
PLPMDL080000001	MAPLE HEIGHTS	OH	44137	4/18/1997	FOCUSING ON NON MAL DATA AND TRYING TO BRING THE POST OP STUFF IN TO KEEP COMPARING TO THE FIXED COMBOS.WHENEVER I MENTION COMBOS HE STILL IS REFERRING TO CA
PLPMDL080000001	CLEVELAND	OH	44195	4/18/1997	F/U/ WANTED KAISER INFO/SD HAS NOT TRIED YET BUT WILL
PLPMDL080000001	CLEVELAND	OH	44195	4/18/1997	WENT OVER VERYING/VERY INT/LIKES TO CHANGE MEDS IF MED ONC AGREES/USUALLY DO.THINKS OXY GREAT.WILL DEF TRY THIS WK
PLPMDL080000001	AKRON	OH	44304	4/18/1997	TO HARD TO DETAIL OXY THRU WINDOWN, NOT REALLY LISTENING LEFT LITERATURE AGAIN, SCHEDULED APPT.
PLPMDL080000001	AKRON	OH	44333	4/18/1997	TOUGH TO GET MUCH TIME WITHOUT LUNCH. SET ONE UP IN A FE MONTHS.
PLPMDL080000001	CLEVELAND	OH	44122	4/21/1997	SAW IN THE HALLWAY.HE IS A NEW FATHER FOR THE SECOND TIME. I ASKED WHY HE DOES NOT ATTEND TUMOR BDS.TRIED TO SEE IF I CNA SEE HIM AT HURON
PLPMDL080000001	CLEVELAND	OH	44118	4/21/1997	TRYIGN TO COMPARE TO DURAGESIC BUT IT IS HARD TO GET HIM TO TALK.
PLPMDL080000001	CLEVELAND	OH	44122	4/21/1997	STILL NOT CONNECTING TO HIS REHAB PATIENTS BUT CONCENTRATING ON HIS TRYIGN TO GET HIM TO INC HIS THEOP USE AND LEFT DEBUSKE.NEED TO DO A BETTER COMPARISONG VS DURAGESI
PLPMDL080000001	AKRON	OH	44304	4/28/1997	UNI MARTIN N PAK. DISCUSS NEXT VISIT. OXY USING IN PLACE OF VICODIN. MADE A DENT IN DURAGESIC DISCUSSED ADV. OF OXY
PLPMDL080000001	CLEVELAND HEIGHTS	OH	44118	4/21/1997	WENT OVER ACCUMULATION AND METABOLITE BUILD UP AND HOW GLUCORONIDE MAY BE WHERE THE SE COME FROM WITH MORPH
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/21/1997	OXY INTRO WASN'T FAMILAR WITH IT. THOUGHT IT WAS A BIG GUN. SHOWED PI AND SHOWED EQUAL ANALGESIC WITH OXY. READDRESS THE DRUG ABUSE CLAUSE OF PI WITH HIM. UNI 600 REMINDER.
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/21/1997	OXY INTRO, WAS UNFAMILAR WITH OXY, USES VICODIN FOR PAIN. ASKED HOW TO CONVERT NEW PATIENT. NEXT TIME TRY A CLOSE TO SEE IF ANY OTHER OBHECTIONS.
PLPMDL080000001	MAPLE HTS	OH	44137	4/21/1997	HE IS COMING ALONG AND SHOULD BE FUN TO LOOK UP ON PLAN OR EXP.HE IS NOT GETTING ANY ACTIVITY FROM OTHER THEOP AND WITH HIS NURSUNG HOME WORK HE CAN BE A BIG AREA FOR GROWTH KEEP ASKING ABOUT OXY IN THE NH SETTING AS WELL
PLPMDL080000001	CLEVELAND	OH	44114	4/21/1997	JERK
PLPMDL080000001	AKRON	OH	44313	4/29/1997	THINK I'LL GIVE UP HERE. DOESN'T GIVE ME ENOUGH TIME TO GET INTO ANYTHING WORTHWHIL. SAYS HE DOESN'T USE THEOP ANYMORE.
PLPMDL080000001	CLEVELAND	OH	44103	4/21/1997	QUICK PRESENT THRU WINDOW/MADE LUNCH APPT
PLPMDL080000001	MUNROE FALLS	OH	44262	4/21/1997	OXY INTRO, COMPARED TO OXY. STRESSED BLOOD LEVELS AND ABUSE POTENTIAL. NEXT CALL FOLLOW UP WORKERS COMP PATIENTS.
PLPMDL080000001	AKRON	OH	44307	4/22/1997	CANCER CENTER
PLPMDL080000001	GATES MILLS	OH	44040	4/22/1997	WON'T REALLY TALK/PRESENT/USES DURA/DO LUNCH
PLPMDL080000001	CLEVELAND	OH	44106	4/29/1997	WENT OVER KIDNEY.PREVIEWED DEBUSKE.TALKED ABOUT IMP OF CHRONOTH AND SYSTEMIC EFFECTS AND DIF MECH'S OF ACTION. ASKED TO CONVERT TO UNI BEFORE HE GOES TO ANOTHER AGENT OR A FOURTH OR FIFTH AGENT FOR PROBLEM PATIENTS
PLPMDL080000001	CLEVELAND HTS	OH	44118	4/22/1997	NEED TO SHOW POST OP STUFF TO GET MORE OF HIS COMBP BUSINESS
PLPMDL080000001	AKRON	OH	44302	4/22/1997	SECURED NOV. 4 FOR RETAIL PHARM. TALK. DISCUSSED THE SAN ANTONIO MEETING.
PLPMDL080000001	TALLMADGE	OH	44278	4/30/1997	CALLED FOR SAMPLES. TALKED BRIEFLY ABOUT CHRONO BECAUSE OF COVERA.
PLPMDL080000001	CLEVELAND	OH	44122	4/22/1997	TALKED ABOUT USING OXY IN THE POST OP SETTING AND HE WAS INTERESTED.MAY BE A GOOD IDEA TO GET ABBOTT HELP OR TO CERTAINLY FOLLOW UP TO SEE IF HE HAS TRIED.ALOS CAN GO OVER NEW CLINICAL
PLPMDL080000001	AKRON	OH	44302	4/22/1997	CONFIRMED DATE FOR GRAND ROUNDS, AUG. 6. OXY USE HAS EXPANDED WITH THE 80 MG. TALKED AGAIN ABOUT DURAGESIC, DOESN'T REALLY THINK ITS A PROBLEM WITH HOSPICE. DROP THIS WITH HIM AND CONCENTRATE ON HOSPICE NURSES.
PLPMDL080000001	GATES MILLS	OH	44040	4/22/1997	JERK/DID FINALLY USE/ONLY SD SO FAR SO GOOD.
PLPMDL080000001	INDEPENDENCE	OH	44131	4/23/1997	HE IS BEING A BUM.JUST SAYING ANYTHING TO ME AND WHEN I CATCH HIM ON WHAT HE IS SAYING HE SAYS OH I MADE A MISTAKE
PLPMDL080000001	WARRENSVILLE HTS	OH	44122	4/23/1997	TRYING I OAMKE AN APOPT AND FIND NEXT TUMOR BDS
PLPMDL080000001	LYNDHURST	OH	44118	4/23/1997	PRESENTED THE OA DATA IN AN EFFORT TO GET HER TO INITIATE SOONER.ALSO NEED TO COMPARE TO ALL FIXED COMBOS TO MAKE SURE THAT SHE KNOWS EXACTLY WHERE TO PLACE OXY.SHE IS CONVERTING SLO BID TO UNI AND IS SEEING SOME IMPROVEMENT BUT WILL NOW PAY BETTER ATTENTION TO LUNG FUNCTION
PLPMDL080000001	CLEVELAND	OH	44106	4/24/1997	TRYING TO FIND WHY HE HAS FALLEN OFF THE FACE OF THE EARTH.HE IS VERY DIFFICUTL TO GET TO OPEN UP AND SAY ANYTHING CONCRETE.HOPEFULLY PERISTANCE WILL PAY OFF
PLPMDL080000001	TALLMADGE	OH	44278	4/30/1997	SET UP LUNCH FOR A FEW WEEK AWAY. QUICK INTRO ON BOTH PROD.
PLPMDL080000001	CLEVELAND	OH	44106	4/24/1997	LEFT DATA AND NEW STUDY BUT UNABLE TO GET ANY OPINION
PLPMDL080000001	LYNDHURST	OH	44124	4/24/1997	WHENEVER I TRY TO CATEGORIZE THAT IT DOES NOT WOEK HE GETS DEFENSIVE.HOPEFULLY PHANTOM PROGRAM WILL HELP
PLPMDL080000001	MAYFIELD HTS	OH	44124	4/24/1997	HE IS EXTREMELY TECHNICAL AND LIKES STUDIES.THAT ISALL HE CAN RELATE TO.HE ATTENDS SOUTHPOINTES TUM BDS AS WELL
PLPMDL080000001	CLEVELAND	OH	44106	4/30/1997	STILL WORKING ON NUEROLOGY
PLPMDL080000001	MAYFIELD HTS	OH	44124	4/24/1997	SAW AT TUMOR BDS.HE TAKES A PRETTY LOW PROFILE
PLPMDL080000001	CUYAHOGA FALLS	OH	44223	4/30/1997	GREAT APPT. BACKED OFF THEOP LATELY, ATS GUIDELINES HAD' IMPACT. DETAILED OXY, USED BUT DID NOT TITRATE.
PLPMDL080000001	CLEVELAND	OH	44146	5/1/1997	NOT SURE WHY HE'S A TARGET, NOT MUCH POTENTIAL.
PLPMDL080000001	AKRON	OH	44308	4/25/1997	ONC. CLINIC
PLPMDL080000001	BEDFORD	OH	44146	5/1/1997	QUICK INTRO MSELF AND UN/LAT COUNTER. BUSY OFFICE TRY TO COM AROUND NOON NEXT TIME.
PLPMDL080000001	AKRON	OH	44302	4/25/1997	QUICK CALL AT AKRON OFFICE. SPENDING MORE TIME IN BARBERTON NOW.
PLPMDL080000001	BEACHWOOD	OH	44122	5/1/1997	TRYIGN TO SEE HOW KREIGER IS DOIND IN THIS STORE
PLPMDL080000001	GARFIELD	OH	44125	5/1/1997	COMPARED UNI TO OTHER THEOP.TALKED ABOUT STEADY LEVEL VS FEV NT DEBUSKE
PLPMDL080000001	BEACHWOOD	OH	44122	5/1/1997	NOT SURE HOW THIS IS GOING TO WORK OUT.WITH THEIR NEW SYSTEM I AM NOT GETTING MUCH TIME.TRYING TO USE LIT AS LEVERAGE. LEFT DEBUSKE.NT USE KIDNEY
PLPMDL080000001	AKRON	OH	44307	4/25/1997	PUTTING TOGETHER A PAIN TEAM TO LOOD AT SPECIFIC ISSUE FOR HOSPITAL. NOT JUST MALIGNANT PAIN. SO MUCH POTENTIAL HERE.
PLPMDL080000001	AKRON	OH	44308	4/25/1997	POSITIONED OXY FOR KIDS WHO CAN SWLLOW, AGE 12-18. LONG ACTING, LESS TABLETS FOR KIDS, NO TY TOX AND POTENT. CURRENL USING METHODOONE, SHOWED 1.5 CONVERSION RATE. FOLLOW UP WITH ANOTHR
PLPMDL080000001	CLEVELAND	OH	44112	5/2/1997	THEY WILL BE RETIRING SOON BUT NEED TO SEE WHO WILL BE TAKING PRACTICE
PLPMDL080000001	AKRON	OH	44304	4/28/1997	USING 80 MG. OXY ON 3 PTS. HAVING GOOD RESULTS. IS ON THE P AND T. GET RICING INFO TO PHARMACY.
PLPMDL080000001	CLEVELAND	OH	441065000	4/28/1997	TRYING TO GET MORE FREQUENT CALLS AT THE VA

PLPMDL0080000001	FAIRLAWN	OH	44333	4/28/1997	STILL BEEN USING ON A RESERVED BASIS. NOT GOING TO CHANGE THAT. PUSH FOR CONTINUED USE IN PTS. NOT CONCERNED WITH TOLERANCE.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	4/28/1997	WENT OVER DOSING AND WANTED TO MAKE SURE THAT HE KNEW WHERE HE COULD GET THE 80'S.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	4/28/1997	POSITIONED OXY FOR OPIOID NAIVE. USING TID FOR SOME PTS. TALK ABOUT TITRATING AND THE WAY HE'S RX THE SCRIPT. NEXT CALL BRING IN STOCKING LIST. NEXT CALL PROBLE ON TABLET STRENGTHS USING. SHOW STATS FOR SIDE EFFECTS. ASK ABOUT HIS PROTOCOL FOR TREATING PAIN.
PLPMDL0080000001	AKRON	OH	44307	4/29/1997	FAMILY PRACTICE RESIDENT INSERVICE.
PLPMDL0080000001	BEACHWOOD	OH	44122	4/29/1997	STILL NOT COMPLETELY FINDING HOT BUTTON.TALKED ABOUT SUBBING ON THE PHARMACY LEVEL AND HOW OXY CAN HELP IN ALL ASPECTS OF WHAT THEY ARE DOING.MENTIONED SUCCESS W MINTZ
PLPMDL0080000001	CLEVELAND	OH	44106	4/29/1997	HE HAS STARTED 2 PAT ON THE OXY.NEED TO FIND WHAT DOSE AND HOW HE IS MANAGING THAT PAT.NEED TO GET MORE DET AND MOE SPECIFIC
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/2/1997	SCHEDULED APPT AND MET THROUGH WINDOW. FEMALE PRACTICE ALMOST EXCLUSIVELY. ALSO HAS A FEMALE PARTNR.
PLPMDL0080000001	AKRON	OH	44333	4/29/1997	QUICK K INTRO, SCHEDULED APPT. MET HIM BRIEFLY, VERY NICE. BE VERY PREPARED FOR APPT, WILL BE BRIEF AND TO THE POINT.
PLPMDL0080000001	S. EUCLID	OH	44121	5/2/1997	TRYIGN TO CORRELATE SONS USE OF THEOP AND UNI WITH KIDNEY
PLPMDL0080000001	CLEVELAND	OH	44106	4/29/1997	TALKED ABOUT POAT WIT METS AND IT APPEARS THAT IT MIGHT BE NOVACK PAT BECAUSE HE WAS THE ONE TO TIT TO THE 40.
PLPMDL0080000001	E CLEVELAND	OH	44112	5/2/1997	NEED TO BE MORE CONSISTENT TO BUILD BASE
PLPMDL0080000001	CLEVELAND	OH	44106	4/29/1997	TRYIGN OT GET HIM TO PAY MORE ATTENTION TO PO AND USING OXY IN THE POST OP SETTING.WENT OVER NEW ARTICLE.TRYING TO DO A INSERVICE IN THE SURGERY SETTING DISCUSSING THIS ARTICLE.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	5/2/1997	QUICK OXY AGAIN FOR POST OP. USES VIC FOR MINOR PROCEDURES DONE IN OFFICE. LONG ACTING AND PRICE LESS THAN VIC, EVEN 'GENERIC.
PLPMDL0080000001	INDEPENDENCE	OH	44131	4/30/1997	NOT SURE HOW TO GO.HE TALKED TO ME TODAY LIKE I WAS FROM KADIAN.SEE'S NO PURPOSE FOR OXY WHEN THERE IS MSC.BUT STILL WILL NOT GO AWAY FROM DURA.HOPEFULLY PROGRAM WILL HELP
PLPMDL0080000001	PARMA	OH	44129	5/2/1997	MARY JO IS CONVINCED THAT THERE IS NO OTHER DRUG FOR HOSP THAN MSC.NO PLACE FOR OXY.TRIED EVERY FEATURE TO GAIN SOME ACCEPTANCE BUT NO GO.SHE WILL BE STEPPING DOWN SOON AND PAT WILL BE TAKING HER PLACE(MEDINA)
PLPMDL0080000001	AKRON	OH	44304	4/30/1997	STANDING NEXT TO SEIDER. LISTENED TO OUR CONVERSATION, DIDN'T ADD MUCH. VERY QUIET. SHE HAS LOW RX MO. I THINK SHES PART TIME. TRY TO ASK NANCY NEXT VISIT.
PLPMDL0080000001	AKRON	OH	44302	4/30/1997	NEOON MEETING
PLPMDL0080000001	AKRON	OH	44304	4/30/1997	SCHEDULED LUNCH WITH RAD ONC.
PLPMDL0080000001	INDEPENDENCE	OH	44131	4/30/1997	NEED TO GET HIM AWAY FROM COWAN AND OTHERS AND GET HIM TO DO THE RIGHT THING
PLPMDL0080000001	AKRON	OH	44304	4/30/1997	SAYS HE REALLY ISN'T USING NARCOTICS LATELY. POSITIONED OXY TO USE EARLY. NEXT CALL USE THE AIDS STUDY JUST GOT. DIDN'T HAVE ENOUGH TIME TO GO THROUGH IT.
PLPMDL0080000001	AKRON	OH	44304	4/30/1997	BROUGHT IN SENAOT, LYNN CALLED. HE HASN'T USED 80 MG. YET BUT FEELS CONFIDENT HE WILL. HAPPY WITH OXY, SAYS IT IS HIS FIRST CHOICE.
PLPMDL0080000001	CLEVELAND	OH	44106	4/30/1997	TRYING TO GET BETTER PLACEMENT AND PROPER PLACEMENT NEED TO FIND WHERE HE IS GOING AND WHO WILL BE NEXT
PLPMDL0080000001	CLEVELAND	OH	44112	5/5/1997	TRYING TO GET TO THE RES SURGEONS.NEED TO GET BACK IN HERE ANDGET SOMETHING SCHEDULED
PLPMDL0080000001	AKRON	OH	44304	4/30/1997	CONFIRMED HIS SPEAKING END OF MONTH. OXY GOING FINE, NOT USD THE 80 MG. YET. I DON'T THINK HE'S AGGRESSIVE AT TITRATING. NEXT VISIT GO OVER THE AVG. DOSES AGAIN.
PLPMDL0080000001	BEDFORD	OH	44146	5/1/1997	PHARMACY
PLPMDL0080000001	BEACHWOOD	OH	44122	5/1/1997	TRIED TO FIND WHAT DIFFERENCES HE IS SEEING WHEN HE USES OXY VS MSC.NEED TOGET MORE OF A COMMITMENT BECAUSE HE MAY USE KADIAN BECAUSE OF HTE FREE ISSUE.NEED TO MAKE SURE THAT IT DOES NOT GO ANY FURTHER
PLPMDL0080000001	BEACHWOOD	OH	44122	5/1/1997	NOT INITIATING ANY OXY.WHEN I PRESENT SHE DOES NOT HAVE ANY RESERVATIONS AND SAYS THAT SHE WILL USE BUT DOES NOT.MAY WANT TO LOOK FOR ANOTHER CORE
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	5/1/1997	QUICK HELLO. SCHEDULED LUNCH AND APPT IN MAY AND JUNE.
PLPMDL0080000001	CLEVELAND	OH	44106	5/1/1997	NEED TO ASK MORE QUESTIONS ABOUT HOW AND WHAT SHE IS DOING FOR PAIN MGMT.FIND HOW INVOLVED.KEEP OXY SIMPLE AND PLACE FOR EARLY STARTS
PLPMDL0080000001	CLEVELAND	OH	44106	5/1/1997	HE IS COMING TO SOUTHPOINTE MORE FREQUENTLY.BORNSTEIN WILL NOT BE HERE ANYMORE.HE WILL BE AFFILIATED WOTH THE BREAST CENTER IN SINAI.STILL NOT COMMITTING.TRY AN INVITATION TO PHANTOM
PLPMDL0080000001	AKRON	OH	44307	5/2/1997	MED ED.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/2/1997	JUST MET DOCTOR. NEW OXY REP. SCHEDULED LUNCH WITH HIM, VERY BUSY. NURSES VERY NICE, FELICIA LIKES YOU TO BRING SNACKS.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/2/1997	JUST MET DOCTOR. NEW OXY REP. SCHEDULED LUNCH WITH HIM,VERY BUSY. NURSES VERY NICE, FELICIA LIKES YOU TO BRINGSNACKS.
PLPMDL0080000001	BEACHWOOD	OH	44122	5/2/1997	HE IS NO LONGER WITH SINAI GROUP I BELIEVE.HE IS NO LONGER AT SOUTHPOINTE.NEED TO GET INTO MAMOUNOS AND MAKE SURE THE INFLUENCE THERE CAN BE HELPED.HE MAY BE WILLING TO SPEAK TRYING TO SEE IF HE WILL GO TO THE PH PROGRAM
PLPMDL0080000001	Beachwood	OH	44122	5/2/1997	HE IS NO LONGER WITH SINAI GROUP I BELIEVE.HE IS NO LONGER AT SOUTHPOINTE.NEED TO GET INTO MAMOUNOS AND MAKE SURE THEINFLUENCE THERE CAN BE HELPED.HE MAY BE WILLING TO SPEAKTRYING TO SEE IF HE WILL GO TO THE PH PROGRAM
PLPMDL0080000001	AKRON	OH	44333	5/2/1997	REFERRED FROM A DIFFERENT OFFICE THAT HE WOULD BE A GOOD TARGET, RX DATA NOT GOOD. SCHEDULED APPT TO SEE POTENTIAL.
PLPMDL0080000001	Akron	OH	44333	5/2/1997	REFERRED FROM A DIFFERENT OFFICE THAT HE WOULD BE A GOODTARGET, RX DATA NOT GOOD. SCHEDULED APPT TO SEE POTENTIAL.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	5/2/1997	MED ED. DAVID JUST DID GRAND ROUNDS FOR PAIN. TALKED TO BARBARA ABOUT DOING A PULMONARY ROUNDS.
PLPMDL0080000001	EUCLID	OH	44132	5/6/1997	SAYS USING/ND MORE TIME
PLPMDL0080000001	CLEVELAND	OH	44106	5/6/1997	NEED TO FIND OUT WHEN AND WHERE THIS GROUP IS AT UH
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/2/1997	SCHEDULED APPT AND MET THROUGH WINDOW. FEMALE PRACTICALMOST EXCLUSIVELY. ALSO HAS A FEMALE PARTNR.
PLPMDL0080000001	PARMA	OH	44134	5/2/1997	WANTED TO MAKE SURE THAT SR EDWIN KNOW ABOUT THE 80.COULD NOT FIND ANY EVIDENCE OF INSERVICE TO THE PHARMACIST
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/2/1997	QUICK OXY AGAIN FOR POST OP. USES VIC FOR MINOR PROCEDURES DONE IN OFFICE. LONG ACTING AND PRICE LESS THAN VIC, EVEN'GENERIC.
PLPMDL0080000001	Akron	OH	44307	5/2/1997	MED ED.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/2/1997	MED ED. DAVID JUST DID GRAND ROUNDS FOR PAIN. TALKED TOBARBARA ABOUT DOING A PULMONARY ROUNDS.
PLPMDL0080000001	CLEVELAND	OH	44106	5/6/1997	HAS A 6 MO OLD TRYING TO GET THEM TO CONVERT TO UNI
PLPMDL0080000001	CLEVELAND	OH	44122	5/5/1997	SAW IN THE HALL.HE RECENTLY HAD A NEW BABY.STILL STUCK ON MSC AND IT MAY BE GETTING SWITCHED.GET HIM TO START SOONER WITH OXY
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	5/6/1997	QUICK INTRO , SCHEDULED A LUNCH TO GET MORE TIME.
PLPMDL0080000001	Cleveland	OH	44122	5/5/1997	SAW IN THE HALL.HE RECENTLY HAD A NEW BABY.STILL STUCKON MSC AND IT MAY BE GETTING SWITCHED.GET HIM TO STARTSOONER WITH OXY
PLPMDL0080000001	CLEVELAND HTS	OH	44118	5/5/1997	TRYIGN TO USE HIS HIP OPERATION TO GET A BETTER UNDERSTANDIG OF HIS PAIN AND NOW HOW HE MAY BE APT TO TREAT PAIN.TALKED HOW OXY COULD HAVE REALLY HELPED HIM AND CORRELATED TO HIS PAITHNETS
PLPMDL0080000001	Cleveland Hts	OH	44118	5/5/1997	TRYIGN TO USE HIS HIP OPERATION TO GET A BETTER UNDERSTANDIGOF HIS PAIN AND NOW HOW HE MAY BE APT TO TREAT PAIN.TALKEDHOW OXY COULD HAVE REALLY HELPED HIM AND CORRELATED TO HISPAITHNETS
PLPMDL0080000001	CLEVELAND	OH	44106	5/6/1997	HE FLOATS THRU SEVERAL OF THE CLINICS IN THE VA.HE MAY BE A GOOD PERSON TO FICUS ON FOR UNI CONVERSIONS
PLPMDL0080000001	EUCLID	OH	44132	5/6/1997	REMIND/CAN'T GET TIME
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	5/6/1997	SEC INTRO ME TO THE DOCTOR. SCHEDULED LUNCH AND QUICK INTRO PRODUCTS. SAID I HAVE NEW ANALGESIC, LONG ACTING WITH OUT ACET TO TALK TO HIM ABOUT IT, SAID WAS DEFINETLY INTER ESTED.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	5/5/1997	GETTING MORE FAM BUT STILL ALONG WAY TO GO.GETTING MORE OF HIS PERC PAT'S BUT STILL QUITE A BIT OF FIXED COMBO'S. USING THE SUCCESS WITH EACH PAT TO TRY AND GET MORE
PLPMDL0080000001	Cleveland Hts	OH	44118	5/5/1997	GETTING MORE FAM BUT STILL ALONG WAY TO GO.GETTING MOREOF HIS PERC PAT'S BUT STILL QUITE A BIT OF FIXED COMBO'S.USING THE SUCCESS WITH EACH PAT TO TRY AND GET MORE
PLPMDL0080000001	AKRON	OH	44307	5/5/1997	STOPPED IN COMPLIMENT ON PROGRAM AT WELLNESS CENTR. RECRUIT HER HELP IN STOCKING CITY HOSP.
PLPMDL0080000001	Akron	OH	44307	5/5/1997	STOPPED IN COMPLIMENT ON PROGRAM AT WELLNESS CENTR. RECRUITER HER HELP IN STOCKING CITY HOSP.
PLPMDL0080000001	BEACHWOOD	OH	44122	5/5/1997	VERY INTERESTING TALK ABOUT PAIN MANAGEMENT TECHNIQUES AND WHAT SOME OTHERS DOCS ARE DOING.WENT OVER DOSING AND MADE SURE SHE UNDERSTANDS THAT I APPRECIATE HER HELP
PLPMDL0080000001	SOUTH EUCLID	OH	44121	5/6/1997	FIRM A RES PROGRAM.LOOKS LIKE IT COULD BE A GOOD PLACE TO CONTINUE TO WORK ON RESIDENTS
PLPMDL0080000001	CLEVELAND	OH	44106	5/6/1997	FIRM A PROGRAM.MAY WANT TO DO AGAIN AND BUILD SOME RAPPORT
PLPMDL0080000001	Beachwood	OH	44122	5/5/1997	VERY INTERESTING TALK ABOUT PAIN MANAGEMENT TECHNIQUES ANDWHAT SOME OTHERS DOCS ARE DOING.WENT OVER DOSING AND MADESURE SHE UNDERSTANDS THAT I APPRECIATE HER HELP
PLPMDL0080000001	LYNDHURST	OH	44118	5/5/1997	NICE FOLLOW UP.USING HER AND HER HUSBVAND TO TALK ABOUT SUCCESSES THAT THEY HAVE HAD WITH OXY
PLPMDL0080000001	MOGODORE	OH	44260	5/7/1997	HASN'T USED OXY YET. REPOSITIONED FOR NONMALIGN. PUSHED CHRONO FOR UNIPHYL
PLPMDL0080000001	Lyndhurst	OH	44118	5/5/1997	NICE FOLLOW UP.USING HER AND HER HUSBVAND TO TALK ABOUTSUCCESSES THAT THEY HAVE HAD WITH OXY
PLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	5/5/1997	GOING AFTER DOSING HE HAS HAD SEVERAL OF HINGER DOSE PATIENS MAKING SURE HE KNOWS WHERE HE CAN GET THE 80'S
PLPMDL0080000001	Cleveland Heights	OH	44118	5/5/1997	GOING AFTER DOSING HE HAS HAD SEVERAL OF HINGER DOSE PATIENSMAKING SURE HE KNOWS WHERE HE CAN GET THE 80'S
PLPMDL0080000001	AKRON	OH	44302	5/5/1997	SAT IN ON LUNCH AND CONVERSATION WITH REIMAN. SAID HE HAS USED OXY, SATISFIED WITH IT, JUST NOT THE PRODUCT HE FIRST THINKS OF WHEN RX FOR PAIN. HABIT, KEEP COMING IN AND SENDIN LETTERS.
PLPMDL0080000001	AKRON	OH	44302	5/5/1997	SAT IN ON LUNCH AND CONVERSATION WITH REIMAN. SAID HE HASUSED OXY, SATISFIED WITH IT, JUST NOT THE PRODUCT HE FIRSTTHINKS OF WHEN RX FOR PAIN. HABIT, KEEP COMING IN AND SENDINLETTERS.
PLPMDL0080000001	AKRON	OH	44302	5/5/1997	GAVE ME THE MOST TIME AT THE LUNCH, HOWEVER HAS THE LEAST POTENTIAL FOR RX. VERY INTERESTED IN POS. ABOUT OXY. COMMITTED TO USING IN HIS ACL PATIENTS. FOLLOW UP WITH JIM, THE PA HE IS KEY IN THIS OFFICE. JIM TOLD REIMAN THAT KAY HAS STANDING ORDERS AND HIS EYEBROWS RAISED.
PLPMDL0080000001	Akron	OH	44302	5/5/1997	GAVE ME THE MOST TIME AT THE LUNCH, HOWEVER HAS THE LEASTPOTENTIAL FOR RX. VERY INTERESTED IN POS. ABOUT OXY.COMMITTED TO USING IN HIS ACL PATIENTS. FOLLOW UP WITHJIM, THE PA HE IS KEY IN THIS OFFICE. JIM TOLD REIMAN THATKAY HAS STANDING ORDERS AND HIS EYEBROWS RAISED.
PLPMDL0080000001	AKRON	OH	44302	5/5/1997	HASN'T USED SINCE LAST LUNCH. SAID ITS MOSTLY HABIT HE IS USED TO WRITING VICODIN FOR SO LONG. HAD CONVERSION CHART THIS TIME SO I SHOWED HIM HOW TO RX OXY INSTEAD OF VIC. COMMITTED TO TRYING.
PLPMDL0080000001	Akron	OH	44302	5/5/1997	HASN'T USED SINCE LAST LUNCH. SAID ITS MOSTLY HABIT HEIS USED TO WRITING VICODIN FOR SO LONG. HAD CONVERSION CHARTTHIS TIME SO I SHOWED HIM HOW TO RX OXY INSTEAD OF VIC.COMMITTED TO TRYING.
PLPMDL0080000001	AKRON	OH	44302	5/5/1997	GREAT LUNCH, IS USING OXY AT LEAST 10X A WEEK. JUST THANKED AND SOCIALIZED. DID HIT ON TITRATING, SAID HE USES EITHER THE 10 OR 20 MG. DOESN'T THINK HE NEEDS TO GO HIGHER.
PLPMDL0080000001	Akron	OH	44302	5/5/1997	GREAT LUNCH, IS USING OXY AT LEAST 10X A WEEK. JUST THANKEDAND SOCIALIZED. DID HIT ON TITRATING, SAID HE USES EITHERTHE 10 OR 20 MG. DOESN'T THINK HE NEEDS TO GO HIGHER.
PLPMDL0080000001	AKRON	OH	44310	5/8/1997	CHECKING IN FOR SAMPLES, DO NOT NEED. QUICK WINDOW, 600 REMINDER. LEFT THE MARTIN REPRINT.
PLPMDL0080000001	RICHMOND HTS	OH	44143	5/8/1997	HAS SEVERAL PTS ON 600MG/RG/REALLY LIKES IT AND CONVERTS ALL PTS TO UNI/ADDRESS SERE NX TIME-PICKING UP IN USE.
PLPMDL0080000001	CHAGRIN FALLS	OH	44022	5/6/1997	SEEMS VERY NICE, QUICKLY DETAILED OXY, VERY BUSY. DIDNT WANT UNI SAMPLES, SCHEDULED LUMCH BOTH PRODUCTS HAVE POTENTIAL HERE.

PPLPMDL0800000001	Chagrin Falls	OH	44022	5/6/1997	SEEMS VERY NICE, QUICKLY DETAILED OXY, VERY BUSY. DIDNT WANTUNI SAMPLES, SCHEDULED LUMCH BOTH PRODUCTS HAVE POTENTIALHERE.
PPLPMDL0800000001	Cleveland	OH	44106	5/6/1997	NEED TO FIND OUT WHEN AND WHERE THIS GROUP IS AT UH
PPLPMDL0800000001	CLEVELAND	OH	44117	5/6/1997	REALLY USING A LOT MORE/LIKES DOCUMENTITION KIT/SEEMS TO BE LESS AFRAID/STILL SAYS NOT BUSY.
PPLPMDL0800000001	Cleveland	OH	44117	5/6/1997	REALLY USING A LOT MORE/LIKES DOCUMENTITION KIT/SEEMS TO BELESS AFRAID/STILL SAYS NOT BUSY.
PPLPMDL0800000001	CLEVELAND	OH	44106	5/6/1997	NICE TALK ABOUT HOW OXY WORKS AND WHAT PATIENTS HE CAN USE WITH.FOLLOW UP TO SEE IF HE HAS ANY ACTIVITY IN THE PAIN CLINIC
PPLPMDL0800000001	Cleveland	OH	44106	5/6/1997	NICE TALK ABOUT HOW OXY WORKS AND WHAT PATIENTS HE CAN USEWITH.FOLLOW UP TO SEE IF HE HAS ANY ACTIVITY IN THE PAINCLINIC
PPLPMDL0800000001	Cleveland	OH	44106	5/6/1997	HAS A 6 MO OLD.TRYING TO GET THEM TO CONVERT TO UNI
PPLPMDL0800000001	CLEVELAND	OH	44195	5/6/1997	SAYS CLINIC USING ALL THE TIME/ONLY KADIAN WHEN PT HAS NO MONEY/NEW FELLOWS START IN JULY
PPLPMDL0800000001	Sagamore Hills	OH	44067	5/6/1997	QUICK INTRO , SCHEDULED A LUNCH TO GET MORE TIME.
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	5/6/1997	INTRO AT WINDOW. SCHEDULED LUMCH.
PPLPMDL0800000001	Sagamore Hills	OH	44067	5/6/1997	INTRO AT WINDOW. SCHEDULED LUMCH.
PPLPMDL0800000001	Sagamore Hills	OH	44067	5/6/1997	SEC INTRO ME TO THE DOCTOR. SCHEDULED LUMCH AND QUICKINTRO PRODUCTS. SAID I HAVE NEW ANALGESIC, LONG ACTING WITHOUT ACET TO TALK TO HIM ABOUT IT, SAID WAS DEFINTELY INTERESTED.
PPLPMDL0800000001	CLEVELAND	OH	44103	5/6/1997	QUICK INFO THRU WINDOW/LUNCH APPT
PPLPMDL0800000001	Cleveland	OH	44103	5/6/1997	QUICK INFO THRU WINDOW/LUNCH APPT
PPLPMDL0800000001	CLEVELAND	OH	44195	5/6/1997	REALLY A JERON'T GIVE TIME BUT SD HAS TRIED ON A FEW PTS AND SO FAR IT WORKS WELL.STRESSED THAT PTS AREN'T ON NARCS LONG AND REALLY MORE ACUTE SITUATION BUT WILL USE WHEN NEEDED
PPLPMDL0800000001	Cleveland	OH	44195	5/6/1997	REALLY A JERON'T GIVE TIME BUT SD HAS TRIED ON A FEW PTS ANDSO FAR IT WORKS WELL.STRESSED THAT PTS AREN'T ON NARCS LONGAND REALLY MORE ACUTE SITUATION BUT WILL USE WHEN NEEDED
PPLPMDL0800000001	CLEVELAND	OH	44114	5/6/1997	HAS PT ON 120MG Q12H BUT REALLY GOING CRAZY RXING NARCS...
PPLPMDL0800000001	Cleveland	OH	44114	5/6/1997	HAS PT ON 120MG Q12H BUT REALLY GOING CRAZY RXING NARCS...
PPLPMDL0800000001	Mogadore	OH	44260	5/7/1997	HASNT USED OXY YET. REPOSITIONED FOR NONMALIGN. PUSHEDCHRONO FOR UNIPHYL
PPLPMDL0800000001	EUCLID	OH	44119	5/9/1997	USING 600 MG/SAYS CONVERTING UNI PTS AND SOME T-D.ND MORE TIME
PPLPMDL0800000001	MOGADORE	OH	44260	5/7/1997	USING ALOT OF OXY, SAYS ITS REPLACED HIS VICODIN FOR NON MALIGNANT PAIN. NEXT CALL START WIDENING USAGE AND DISCUSS HIS CANCER PTS. AND COMPARE DURAGESIC.
PPLPMDL0800000001	Mogadore	OH	44260	5/7/1997	USING ALOT OF OXY, SAYS ITS REPLACED HIS VICODIN FOR NONMALIGNANT PAIN. NEXT CALL START WIDENING USAGE AND DISCUSSHS CANCER PTS. AND COMPARE DURAGESIC.
PPLPMDL0800000001	MOGADORE	OH	44260	5/7/1997	GREAT OXY CALLI FINALLY REALLY LISTENED. PUT A CONVERSION CHART IN PATIENT FILE WITH PANCREATIC CANCER, FOLLOW UP ON THIS PAT. WENT OVER DOSING AND PUSHED TO USE FOR LOW BACK OVER CANCER, BUT AT LEAST HE USED TO GET EXP. NEXT CALL GAIN USAGE IN NONMALIGNANT.
PPLPMDL0800000001	Mogadore	OH	44260	5/7/1997	GREAT OXY CALLI FINALLY REALLY LISTENED. PUT A CONVERSIONCHART IN PATIENT FILE WITH PANCREATIC CANCER, FOLLOW UPON THIS PAT. WENT OVER DOSING AND PUSHED TO USE FOR LOWBACK OVER CANCER, BUT AT LEAST HE USED TO GET EXP. NEXTCALL GAIN USAGE IN NONMALIGNANT.
PPLPMDL0800000001	CLEVELAND	OH	44119	5/8/1997	USING MORE/DISCUSSED HIGHER DOSES/STILL USING MORE MSC BUT COMING AROUND.DISC FALL PROGRAM
PPLPMDL0800000001	Cleveland	OH	44119	5/8/1997	USING MORE/DISCUSSED HIGHER DOSES/STILL USING MORE MSC BUTCOMING AROUND.DISC FALL PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44106	5/12/1997	TRYING TO GET HTE 80'S IN THERE STILL
PPLPMDL0800000001	TALLMADGE	OH	44278	5/12/1997	VERY QUICK UNI INTRO. 600 MG. SUPPER DOSED. TALKED BRIEFLY ABOUT CHRONO.
PPLPMDL0800000001	AKRON	OH	44309	5/8/1997	PHARMACY, MET WITH SCOTT WISNESKI. ONLY STOCKING 10 AND 20 OXY, WILL PULL ORDERS AND DECIDE IF HE'LL BRING IN 40 AND 80
PPLPMDL0800000001	AKRON	OH	44310	5/8/1997	FIRST PT. PUT ON OXY HAD HICCUPS UNTIL THEY TOOK HIM OFF. SAID IT DIDN'T HINDER FROM USING, BUT I THINK IT DID. POSITIONED OXY AGAIN IN PLACE OF VICODIN BECAUSE OF SAFETY AND COMPLAINE. BRING IN COPIES OF STUDY NEXT CALL FOR ALL DOCTORS.
PPLPMDL0800000001	MAYFIELD HEIGHTS	OH	44124	5/12/1997	INVITATIONS TO THE PHANTOM
PPLPMDL0800000001	TALLMADGE	OH	44278	5/12/1997	LEFT THE NEW SENAKOT DEAL AND BETADINE FLUER.
PPLPMDL0800000001	Akron	OH	44310	5/8/1997	FIRST PT. PUT ON OXY HAD HICCUPS UNTIL THEY TOOK HIM OFF.SAID IT DIDN'T HINDER FROM USING, BUT I THINK IT DID.POSITIONED OXY AGAIN IN PLACE OF VICODIN BECAUSE OF SAFETYAND COMPLAINE. BRING IN COPIES OF STUDY NEXT CALL FOR ALLODOCTORS.
PPLPMDL0800000001	Richmond Hts	OH	44143	5/8/1997	HAS SEVERAL PTS ON 600MG/REALLY LIKES IT AND CONVERTS ALLPTS TO UNI/ADDRESS SERE NX TIME-PICKING UP IN USE.
PPLPMDL0800000001	AKRON	OH	44310	5/8/1997	HAS USED ON 2 PTS. SAID HE COULDN'T SPELL IT AND DIDN'T REALLY KNOW HOW TO RX. WALKED THROUGH STEP BY STEP HW TO RX OXY. CLOSED ON ALL HIS VICODIN PTS. HE LIKED MY TENACITY.
PPLPMDL0800000001	Akron	OH	44310	5/8/1997	HAS USED ON 2 PTS. SAID HE COULDN'T SPELL IT AND DIDN'TREALLY KNOW HOW TO RX. WALKED THROUGH STEP BY STEP HW TORX OXY. CLOSED ON ALL HIS VICODIN PTS. HE LIKED MY TENACITY.
PPLPMDL0800000001	AKRON	OH	44310	5/8/1997	STOPPED IN AND DROPPED OFF SENAKOT. REMINDED OF OXY, DR SAID HE HAS BEEN USING MORE LATELY. STILL GOES TO MSC, FIRST, BUT SEES ITS PLACE. NEXT APPT-TRY TO GET DR. TO PLACE OXY FOR ME IN STEP APPROACH. GO BACK TO BASICS.
PPLPMDL0800000001	Akron	OH	44310	5/8/1997	STOPPED IN AND DROPPED OFF SENAKOT. REMINDED OF OXY, DRSAID HE HAS BEEN USING MORE LATELY. STILL GOES TO MSC,FIRST, BUT SEES ITS PLACE. NEXT APPT-TRY TO GET DR. TOPLACE OXY FOR ME IN STEP APPROACH. GO BACK TO BASICS.
PPLPMDL0800000001	CLEVELAND	OH	44106	5/12/1997	PHANTOM PROGRAM
PPLPMDL0800000001	Akron	OH	44310	5/8/1997	PAIN CLINCI AND ORTHOPED LUNCH
PPLPMDL0800000001	Akron	OH	44309	5/8/1997	PHARMACY, MET WITH SCOTT WISNESKI. ONLY STOCKING 10 AND 20OXY, WILL PULL ORDERS AND DECIDE IF HE'LL BRING IN 40 AND 80
PPLPMDL0800000001	AKRON	OH	44310	5/8/1997	PAIN CLINCI AND ORTHOPED LUNCH
PPLPMDL0800000001	AKRON	OH	44313	5/8/1997	HASN'T USED OXY YET, SAYS ITS MOSTLY HAVIT. STRESSED FLAT BLOOD LEVELS
PPLPMDL0800000001	Akron	OH	44333	5/8/1997	HASN'T USED OXY YET, SAYS ITS MOSTLY HAVIT. STRESSED FLATBLOOD LEVELS
PPLPMDL0800000001	CLEVELAND	OH	44128	5/12/1997	PHANTOM PROGRMA
PPLPMDL0800000001	RICHMOND HTS.	OH	44143	5/8/1997	SAYS HAS TITRATED HIGHER THAN 40 BUT WON'T GET SPECIFIC/KEE[TALKING 80MG
PPLPMDL0800000001	Richmond Hts.	OH	44143	5/8/1997	SAYS HAS TITRATED HIGHER THAN 40 BUT WON'T GET SPECIFIC/KEE[TALKING 80MG
PPLPMDL0800000001	RICHMOND HTS	OH	44143	5/8/1997	SAME OLD THING/JOKES BUT HAS STARTED A FEW MORE PTS/WON'T GO HIGH AND AT LEAST IS DOSING RIGHT NOW-Q12H/NOT GOING TO NEW ORLEANS
PPLPMDL0800000001	Richmond Hts	OH	44143	5/8/1997	SAME OLD THING/JOKES BUT HAS STARTED A FEW MORE PTS/WON'TGO HIGH AND AT LEAST IS DOSING RIGHT NOW-Q12H/NOT GOING TONEW ORLEANS
PPLPMDL0800000001	TALLMADGE	OH	44278	5/8/1997	VERY RELUCTANT AT FIRST, CLASSIC MISCONCEPTIONS. BIGGEST HANGUP IS ADDICTION. USES VICODIN , STRESSED FLAT BLOOD LEVELS AND EQUALANALGESIC. COMMITTED TO TRYING. I THINK I CONVINCED OFSAFER AND BETTER COMPLIANCE. FOLLOW UP ON THURS AT ST THOMAS OFFICE.
PPLPMDL0800000001	Tallmadge	OH	44278	5/8/1997	VERY RELUCTANT AT FIRST, CLASSIC MISCONCEPTIONS. BIGGESTHANGUP IS ADDICTION. USES VICODIN , STRESSED FLAT BLOODLEVELS AND EQUALANALGESIC. COMMITTED TO TRYING. I THINK I CONVINCED OFSAFER AND BETTER COMPLIANCE. FOLLOW UP ON THURSAT ST THOMAS OFFICE.
PPLPMDL0800000001	CLEVELAND	OH	44195	5/9/1997	REMIND
PPLPMDL0800000001	Cleveland	OH	44195	5/9/1997	REMIND
PPLPMDL0800000001	CLEVELAND	OH	44195	5/9/1997	REMIND
PPLPMDL0800000001	Cleveland	OH	44195	5/9/1997	REMIND
PPLPMDL0800000001	AKRON	OH	44333	5/14/1997	CHECKING ON SAMPLES. LEFT MARTIN PAK. NEXT CALL TRY TO DISCUSS STUDY.
PPLPMDL0800000001	CLEVELAND	OH	44195	5/9/1997	GOING THRU LOTS OF OXY/DONE IN 1 MONTH/WANTED LOTS OF CONV CHARTS FOR PAIN CENTER.CONVERT PT FROM OXY TO MSC DUE TO # PILLS/WHY NOT USE 80MG? DIDN'T REMEMBER
PPLPMDL0800000001	Akron	OH	44302	5/9/1997	AMERICAN CANCER SOCIETY WALK.
PPLPMDL0800000001	AKRON	OH	44333	5/16/1997	SEES ALOT OF ASTHMA PTS. GETTIN AWAY FROM THEOP. SCHED LUNCH TO GET MORE TIME.
PPLPMDL0800000001	AKRON	OH	44302	5/9/1997	AMERICAN CANCER SOCIETY WALK.
PPLPMDL0800000001	AKRON	OH	44307	5/9/1997	OXY POST OP. 10-20MG. Q 12 IN PLACE OF VIC. THINKS HE KNOW EVERYTHING. HIT ADDICTION HARDER NEXT TIME. TRY TO GET MORE TIME WITH PA, SHES A KEY WITH HIM.
PPLPMDL0800000001	Akron	OH	44307	5/9/1997	OXY POST OP. 10-20MG. Q 12 IN PLACE OF VIC. THINKS HE KNOWEVERYTHING. HIT ADDICTION HARDER NEXT TIME. TRY TO GET MORETIME WITH PA, SHES A KEY WITH HIM.
PPLPMDL0800000001	CLEVELAND	OH	44195	5/9/1997	NOT GOING TO NEW ORLEANS/INT INOXY CONVERSIONS HAS SEVERAL PTS ON
PPLPMDL0800000001	Cleveland	OH	44195	5/9/1997	NOT GOING TO NEW ORLEANS/INT INOXY CONVERSIONS HAS SEVERALPTS ON
PPLPMDL0800000001	LYNDHURST	OH	44124	5/12/1997	PHANTOM PROGRAM.HE IS GETTING FRIENDLIER BUT STILL NOT MUCH ON THE OXY FRONT.HOPEFULLY PROGRAM CAN HELP
PPLPMDL0800000001	Lyndhurst	OH	44124	5/12/1997	PHANTOM PROGRAM.HE IS GETTING FRIENDLIER BUT STILL NOT MUCHON THE OXY FRONT.HOPEFULLY PROGRAM CAN HELP
PPLPMDL0800000001	CLEVELAND	OH	44106	5/12/1997	DROPPED OFF INVITATION AND HE EVEN SMILED
PPLPMDL0800000001	Cleveland	OH	44106	5/12/1997	DROPPED OFF INVITATION AND HE EVEN SMILED
PPLPMDL0800000001	CLEVELAND	OH	44106	5/12/1997	HOPING THE PROGRAM CNA GET HIM CONVERTED SEE IF HOSPITAL CAN LOCATE WHERE OXY IS COMING
PPLPMDL0800000001	Cleveland	OH	44106	5/12/1997	HOPING THE PROGRAM CNA GET HIM CONVERTED.SEE IF HOSPITALCAN LOCATE WHERE OXY IS COMING
PPLPMDL0800000001	CLEVELAND	OH	44106	5/12/1997	TRYING TO SEE IF THE HOSPITAL MOVEMENT IS COMING FROM HIM
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	5/19/1997	STILL TRYING TO GET ALLEN SCHEDULE
PPLPMDL0800000001	LYNDHURST	OH	44124	5/19/1997	WENT OVER SCHULTZ AND ARKINSTALL ASKED HIM TO CONVERT OTHER THEOPH TO UNIPHYL.TALKED ABOUT BLOOD LEVELS AND STEADY FEV.HE SAID THAT HE WOULD CONVERT HIS UNI DUR TO UNI.I ASKED HIM TO PAY ATTENTION TO LUNG FUNCTION.IMP TO FOLLOW UP THEN EXPAND HIS USE OF THEOPH.
PPLPMDL0800000001	Cleveland	OH	44106	5/12/1997	TRYING TO SEE IF THE HOSPITAL MOVEMENT IS COMING FROM HIM
PPLPMDL0800000001	Tallmadge	OH	44278	5/12/1997	LEFT THE NEW SENAKOT DEAL AND BETADINE FLUER.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	5/12/1997	PROGRAM CAN BE VERY BENEFICIAL FOR HIM.WORKED AT THE CLINIC AND IS INTERESTED IN HEARING WHAT WALSH HAS TO SAY.THIS CAN BE A PLACE TO START



PPLPMDL0080000001	Mayfield Hts	OH	44124	5/12/1997	PROGRAM CAN BE VERY BENEFICIAL FOR HIM.WORKED AT THE CLINICAND IS INTERESTED IN HEARING WHAT WALSH HAS TO SAY.THISCAN BE A PLACE TO START
PPLPMDL0080000001	TALLMADGE	OH	44278	5/12/1997	USED OXY ON A CHRONIC PAIN PT, SAID HAD MOD RESLTS. HE SAYS HE HAS ALARGER CANCER POP THAN CHRONIC PAIN. POSITIONED OXY THIS TIME FOR CANCER PAIN. FOLLOW UP WITH VNS AND VNA.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/20/1997	COUGHT HIM IN THE WINDOW.TALKED ABOUT TIMING AND LEVELS
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	TRYING TO GO OVER BENEFITS VS OTHER THEOPH AND HE LIKES TO KEEP THINKS LIGHT.NEED TO FIND COPD STUDIES THAT SHOW BLOOD LEVELS.
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	WENT OVER ARKINSTAL AND SHOWED THAT BLOOD LEVELS DO NOT HAVE ANY CORRELATION WITH EFFICACY
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	TAKE OUT OF THE LOOP.MAY WANT TO CHECK PLANTRAK JUST TO MAKE SURE
PPLPMDL0080000001	Tallmadge	OH	44278	5/12/1997	USED OXY ON A CHRONIC PAIN PT, SAID HAD MOD RESLTS. HE SAYS HE HAS ALARGER CANCER POP THAN CHRONIC PAIN. POSITIONED OXYTHIS TIME FOR CANCER PAIN. FOLLOW UP WITH VNS AND VNA.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	5/12/1997	TRYING TO GET HIM TO COME TO THE PROGRAM BUT NOT SURE IT WILL QUITE WORK.HE HAS BEEN TO OTHER PROGRAMS BUT IT IS WORTH A TRY
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	TRYIGN TO GET HIS BID THEOPH.WENT OVER ARKINSTAL AND HOW 4X AS MANY PEOPLE WANTED UNI.
PPLPMDL0080000001	Beachwood	OH	44122	5/12/1997	TRYING TO GET HIM TO COME TO THE PROGRAM BUT NOT SURE ITWILL QUITE WORK.HE HAS BEEN TO OTHER PROGRAMS BUT IT ISWORTH A TRY
PPLPMDL0080000001	AKRON	OH	44302	5/13/1997	JULIE NEEDED SENAKOT SAMPLES.
PPLPMDL0080000001	AKRON	OH	44307	5/13/1997	TRYING TO SET UP LUNCH WITH PAIN CLINIC. DROPPED OFF MONEY TO CANCER CENTER FOR AMER CANCER SOCIETY RUN.
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	TRYIGN TO GET INTO SEE SALEWSKI AND BACK INTO THE PAIN AND ONC
PPLPMDL0080000001	AKRON	OH	44310	5/13/1997	SAID HE'S BEEN USING MORE UNI LATELY. ESP THE 600 MG. NOT SEEING ON RX THOUGH. DIDNT GET ENOUGH TIME TO TALK ABOUT USING OXY FOR A WEEK OR TWO. TRY NEXT CALL.
PPLPMDL0080000001	Akron	OH	44310	5/13/1997	SAID HE'S BEEN USING MORE UNI LATELY. ESP THE 600 MG.NOT SEEING ON RX THOUGH. DIDNT GET ENOUGH TIME TO TALKABOUT USING OXY FOR A WEEK OR TWO. TRY NEXT CALL.
PPLPMDL0080000001	AKRON	OH	44310	5/20/1997	TALKED ABOUT BLOOD LEVELS AND CIRCADIAN RHYTHMS. SAYS USES ALOT OF UNI, BUT ALSO USES THEO DUR. NEXT CALL ASK HOW HE DECIDES WHICH ONE TO USE.
PPLPMDL0080000001	AKRON	OH	44302	5/13/1997	PERELMAN FOUNDATION. DISCUSSES OXY AND POSS. SUPPORTING PROGRAM WITH SPEAKER.
PPLPMDL0080000001	Akron	OH	44302	5/13/1997	PERELMAN FOUNDATION. DISCUSSES OXY AND POSS. SUPPORTINGPROGRAM WITH SPEAKER.
PPLPMDL0080000001	Akron	OH	44307	5/13/1997	TRYING TO SET UP LUNCH WITH PAIN CLINIC. DROPPED OFF MONEYTO CANCER CENTER FOR AMER CANCER SOCIETY RUN.
PPLPMDL0080000001	Akron	OH	44302	5/13/1997	JULIE NEEDED SENAKOT SAMPLES.
PPLPMDL0080000001	CUYAHOGA FLS	OH	44221	5/21/1997	SET APPT AND CHECKED SAMPLES.
PPLPMDL0080000001	Akron	OH	44309	5/14/1997	OXY 40 AND 80 MG. GOING TO CHECK USAGE OF OXY TO DETERMINENEED OF HIGHER STRENGTHS ON FORMULARY. DOESN'T NEED TO GO THROUGH APPROVAL THOUGH, ITS CONSIDERED A LINE EXT.
PPLPMDL0080000001	AKRON	OH	44309	5/14/1997	OXY 40 AND 80 MG. GOING TO CHECK USAGE OF OXY TO DETERMINE NEED OF HIGHER STRENGTHS ON FORMULARY. DOESN'T NEED TO GO THROUGH APPROVAL THOUGH, ITS CONSIDERED A LINE EXT.
PPLPMDL0080000001	Akron	OH	44333	5/16/1997	SEES ALOT OF ASTHMA PTS. GETTIN AWAY FROM THEOP. SCHEDLUNCH TO GET MORE TIME.
PPLPMDL0080000001	FAIRLAWN	OH	44333	5/16/1997	TALKED BRIEFLY ABOUT OXY. NEW. INTRO 600 UNI, DIDN'T WANT SAMPLES. SET LUNCH TO GET MORE TIME.
PPLPMDL0080000001	Fairlawn	OH	44333	5/16/1997	TALKED BRIEFLY ABOUT OXY. NEW. INTRO 600 UNI, DIDN'T WANTSAMPLES. SET LUNCH TO GET MORE TIME.
PPLPMDL0080000001	CLEVELAND	OH	44122	5/19/1997	HE IS STILL BEING VERY SUPERFICIAL WITH HIS FEEDBACK.NEED TO GET MORE SPECIFIC.TRY COMPARING RESULTS WITH THE OTHER DRUGS HE IS USING AND FINDING WHERE OXY FITS.HIS RECOGNIT IS VERY GOOD AS WELL AS RAPPORT
PPLPMDL0080000001	Cleveland	OH	44122	5/19/1997	HE IS STILL BEING VERY SUPERFICIAL WITH HIS FEEDBACK.NEEDTO GET MORE SPECIFIC.TRY COMPARING RESULTS WITH THE OTHERDRUGS HE IS USING AND FINDING WHERE OXY FITS.HIS RECOGNITIS VERY GOOD AS WELL AS RAPPORT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/19/1997	TALKED ABOUT LACK OF PRODUCT AT ST. V'S. MAY WANT TO GET MARTY TO HELP.TRIED TO GET SPECIFIC PAT RESULTS AND IF ANY OUTPAT ARE GETTING OXY.HE IS STILL FOLLOWING COWAN APPROACH
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/19/1997	USING MSC AND DURA.MSC FOR BREAKTHRU.INEFFICIENCY IS COMING MORE FROM NURSES.LEFT INVITATION TO THE PHANTOM PROGRAM.THIS MAY BE THE WAY TO GET OVER THE HUMP
PPLPMDL0080000001	Independence	OH	44131	5/19/1997	USING MSC AND DURA.MSC FOR BREAKTHRU.INEFFICIENCY ISCOMING MORE FROM NURSES.LEFT INVITATION TO THE PHANTOMPROGRAM.THIS MAY BE THE WAY TO GET OVER THE HUMP
PPLPMDL0080000001	LYNDHURST	OH	44124	5/19/1997	TRYING TO MAKE THE MOST OUT OF LITTLE TIME SHE GIVES.WENT OVER DATA BROCHUAND CONCENTRATED ON THE NON MALIG DATA AND THE NO ACCUMULATION DATA.
PPLPMDL0080000001	Lyndhurst	OH	44124	5/19/1997	TRYING TO MAKE THE MOST OUT OF LITTLE TIME SHE GIVES.WENTOVER DATA BROCHUAND CONCENTRATED ON THE NON MALIG DATA ANDTHE NO ACCUMULATION DATA.
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/19/1997	WENT OVER HOW TO WRITE AN RX AND FOLLOWED UP WITH HOW TO MAKE SURE THAT HE GETS WHAT HE WRITES
PPLPMDL0080000001	Beachwood	OH	44122	5/19/1997	WENT OVER HOW TO WRITE AN RX AND FOLLOWED UP WITH HOW TOMAKE SURE THAT HE GETS WHAT HE WRITES
PPLPMDL0080000001	Lyndhurst	OH	44124	5/19/1997	WENT OVER SCHULTZ AND ARKINSTALLASKED HIM TO CONVERT OTHERTHEOPH TO UNIPHYL.TALKED ABOUT BLOOD LEVELS AND STEADYFEV.HE SAID THAT HE WOULD CONVERT HIS UNI DUR TO UNI.IASKED HIM TO PAY ATTENTION TO LUNG FUNCTION.IMP TO FOLLOWUP.THEN EXPAND HIS USE OF THEOPH.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	5/19/1997	HE WAS SWAMPED JUST CAME BACK FROM VACATION.TRIED TO GET INTO A DISCUSSION ABOUT DOSING BUT HE WAS CURT.NEED TO FIND BEST PLACE TO SEE HIM WHEN THE DUST SETTLES
PPLPMDL0080000001	CLEVELAND	OH	44106	5/21/1997	RADIATION ONCOLOGY
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/19/1997	HE WAS SWAMPED JUST CAME BACK FROM VACATION.TRIED TO GETINTO A DISCUSSION ABOUT DOSING BUT HE WAS CURT.NEED TOFIND BEST PLACE TO SEE HIM WHEN THE DUST SETTLES
PPLPMDL0080000001	AKRON	OH	44333	5/19/1997	VERY COMFORTABLE WITH OXY. JUST STARTED A 30 YR OLD SICKLE PATIENT. TAKING 100 MG. Q12. TALKED ABOUT HER HELPING BY REQUESTING HIGHER STRENGTHS AT SUMMA.
PPLPMDL0080000001	Akron	OH	44333	5/19/1997	VERY COMFORTABLE WITH OXY. JUST STARTED A 30 YR OLD SICKLEPATIENT. TAKING 100 MG. Q12. TALKED ABOUT HER HELPING BYREQUESTING HIGHER STRENGTHS AT SUMMA.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/23/1997	TRYING TO GET MORE FEEDBACK FROM KIDNEY BUT COUGHT HER AT A BUSY TIME.
PPLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	5/23/1997	TRYING TO GET KEYSER TO COME TO THE PROGRAM.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	5/20/1997	TRYING TO KEEP FRSH ON HIS MIND AND HOW IT CAN EVEN BE USED POST OP.KEEP HITTING THE NON MALIG DATA
PPLPMDL0080000001	Cleveland Hts	OH	44118	5/20/1997	TRYING TO KEEP FRSH ON HIS MIND AND HOW IT CAN EVEN BE USEDPOST OP.KEEP HITTING THE NON MALIG DATA
PPLPMDL0080000001	AKRON	OH	44313	5/23/1997	DID ADMIT TO NOT USING ENOUGH THEOP. HAD GOTTEN AWAY FROM IT AND REALIZING THE BENEFIT O F USING BEFORE ADDING ON ANOTHER AGENT. NOT FAMILIAR WITH USING QD THEOP, BUT DISCUSS ADV. OF COMPLIANCE AND BETTER SLEEPING ESPECIALLY FOR KIDS OVER 12. SCHOOL. ETC. SEES ALOT OF PEDS.
PPLPMDL0080000001	MUNROE FALLS	OH	44262	5/20/1997	INTRO OXY, START WITH. SAID HAS USED IN PT. WITH PANCREATIC CANCER. REPOSITIONED FRO EARLY USE WITH NON. MALIGNANT PAIN.
PPLPMDL0080000001	Munroe Falls	OH	44262	5/20/1997	INTRO OXY, START WITH. SAID HAS USED IN PT. WITH PANCREATICCANCER. REPOSITIONED FRO EARLY USE WITH NON. MALIGNANT PAIN.
PPLPMDL0080000001	Akron	OH	44309	5/20/1997	ADDED THE 40 MG. TO HOSPITAL PHARMACY.
PPLPMDL0080000001	PARMA	OH	44129	5/20/1997	TRYING TO MAKE SURE THAT HE UNDERSTANDS THAT PERC AND OXY HAVE SIMILARITIES.DOSING IS KEY HERE.NOT SURE HOW MUCH HE UNDERSTANDS WITH WHAT I AM SAYING
PPLPMDL0080000001	Parma	OH	44129	5/20/1997	TRYING TO MAKE SURE THAT HE UNDERSTANDS THAT PERC ANDOXY HAVE SIMILARITIES.DOSING IS KEY HERE.NOT SURE HOW MUCHHE UNDERSTANDS WITH WHAT I AM SAYING
PPLPMDL0080000001	Akron	OH	44310	5/20/1997	TALKED ABOUT BLOOD LEVELS AND CIRCADIAN RHYTHMS. SAYS USESALOT OF UNI, BUT ALSO USES THEO DUR. NEXT CALL ASK HOW HEDECIDES WHICH ONE TO USE.
PPLPMDL0080000001	AKRON	OH	44309	5/20/1997	ADDED THE 40 MG. TO HOSPITAL PHARMACY.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/21/1997	MADE APPT AND QUICK INTRTO MYSELF AND PRODUCTS.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/21/1997	MADE APPT AND QUICK INTRTO MYSELF AND PRODUCTS.
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	5/21/1997	SET APPT AND CHECKED SAMPLES.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/21/1997	DROPPED OFF SOME INVITATIONS AND TRIED TO FIND WHAT THEY ARE DOING WITH DURAGESIC.STILL NEED TO WORK ON EARLIER STARTS
PPLPMDL0080000001	CLEVELAND	OH	44106	5/21/1997	NOT SURE WHERE HE IS USING OXY.OTHERS ARE USING AND HE IS JUST MAINTAINING.NEED TO GO OVER DOSING TO MAKE SURE THAT HE UNDERSTANDS HOW TO GO UP
PPLPMDL0080000001	PARMA	OH	44134	5/23/1997	TRYIGN TO GET MORE TIME.MAY WANT TO SEE IF I CAN DO A LUNCH.TRIED TO COUNTER OTHER THEOP.NEED TO KEEP IT LOW KEY
PPLPMDL0080000001	EUCLID	OH	44132	5/21/1997	PHANTOM INVITE
PPLPMDL0080000001	Euclid	OH	44132	5/21/1997	PHANTOM INVITE
PPLPMDL0080000001	CLEVELAND	OH	44106	5/21/1997	I WONT GET VERY MANY SHOTS WITH HIM.TRIED TO GET SOME SPECIFIC INFO ABOUT PATIENTS AND THAT DID NOT GO VERY WELL.NEED TO GO OVER DOSING AND MAKE SURE THAT HE KNOWS THAT HE CAN GET THE 80'S
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	WINDOW CALL AGAIN. SCHEDULED APPT COMING IN JUNE. HIT ON UNIPHYL FIRST THIS TIME. REMINDED OF THE NEW 600 TABLET, DID WANT SAMPLES AND SAID USES OFTEN.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/21/1997	DURA ONLY BEING USED FOR HEAD AND NECK.NEED TO FIND HOW THEY ARE USING OTHER COMBO'S.LEFT SOME INVITATIONS
PPLPMDL0080000001	Cleveland	OH	44106	5/21/1997	DURA ONLY BEING USED FOR HEAD AND NECK.NEED TO FIND HOWTHEY ARE USING OTHER COMBO'S.LEFT SOME INVITATIONS
PPLPMDL0080000001	GATES MILLS	OH	44040	5/21/1997	PHANTOM INVITE/SAYS PT COULDN'T GET OXY AT REVCO
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	5/27/1997	600 MG REMINDER AND SCHEDULED APPT FOR SEPT.
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	SAID MORE COMFORTABLE USING THE 400, BUT DOES USE ALOT OF THEODUR. NEXT REINFORCE THE EQUIVELANCE.
PPLPMDL0080000001	Gates Mills	OH	44040	5/21/1997	PHANTOM INVITE/SAYS PT COULDN'T GET OXY AT REVCO
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/21/1997	EXCITED ABOUT THE PROGRAM.IT WILL BE GOOD BECAUSE HE CAN FINALLY GET AWAY FROM THE COMBOS AND MSC STEPS
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	WINDOW CALL. SAY IS USING MORE. OUT OF SAMPLES. WOULDN'T LET ME SCHEDULE APPT. CINDY SAYS THEY ARE REDOING THEIR OFFICE POLICIES. NEX CALL BRING IN ESTIENS BAGELS.
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/21/1997	EXCITED ABOUTY THE PROGRAM.IT WILL BE GOOD BECAUSE HE CANFINALLY GET AWAY FROM THE COMBOS AND MSC STEPS
PPLPMDL0080000001	CLEVELAND	OH	44132	5/21/1997	PHANTOM INVITE
PPLPMDL0080000001	Cleveland	OH	44132	5/21/1997	PHANTOM INVITE
PPLPMDL0080000001	LYNDHURST	OH	44124	5/21/1997	GETTING MIXED RESULTS BUT IS OPEN TO USING.TALKED AOBUT THE 80MG AND HOW Q12 IS BETTER THAN Q4.ALSO WENT OVER AVG DOSING FOR CA PATIENTS AND WHAT AN EQUIVELANT DOSE OF OXY WOULD BE COMPARED TO DILAUIDD NOT A FAN OF THE PHANTOM
PPLPMDL0080000001	Lyndhurst	OH	44124	5/21/1997	GETTING MIXED RESULTS BUT IS OPEN TO USING.TALKED AOBUTTHE 80MG AND HOW Q12 IS BETTER THAN Q4.ALSO WENT OVER AVGDOSING FOR CA PATIENTS AND WHAT AN EQUIVELANT DOSE OF OXYWOULD BE COMPARED TO DILAUIDD NOT A FAN OF THE PHANTOM
PPLPMDL0080000001	CLEVELAND	OH	44106	5/27/1997	RESIDENTS IN PHYLUS OFFICE.THESE GUYS ARE ROTATING THRU AND RHEA IS STAYING IN ONC.PAULINE INTERESTED IN RESEARCH WENT OVER OXY W PI
PPLPMDL0080000001	PARMA	OH	44134	5/23/1997	TALKED WITH WENDY ABOUT THE 80 AND SHE SAID THAT THE 40'S ARE STARTING TO GAIN IN POPULARITY
PPLPMDL0080000001	MAYFIELD HTS	OH	44124	5/23/1997	HE IS SO VERY CLINICAL THAT I TRIED TO STAY VERY TECHNICAL WITH HIM.TALKED ABOUT HTE PHANTOM POROGRAM AND TRIED TO GET HIM TO COMMITT

PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/23/1997	HE HAS TREMENDOUS POTENTIAL BUT JUST CANT SEEM TO KEEP HIM USING THE UNI.TALKED ABOUT ADV OVER OTHER BID THEOPH. NEED TO SHOW HIM ARKINSTAL AND STEADY LEVELS VS STEADY FEV
PPLPMDL0080000001	Independence	OH	44131	5/23/1997	HE HAS TREMENDOUS POTENTIAL BUT JUST CANT SEEM TO KEEP HIM USING THE UNI.TALKED ABOUT ADV OVER OTHER BID THEOPH.NEED TO SHOW HIM ARKINSTAL AND STEADY LEVELS VS STEADYFEV
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/23/1997	TRYING TO SET UP A COMPETITIVE IN SERVICE WITH JEN
PPLPMDL0080000001	CLEVELAND	OH	44195	5/23/1997	ATTENDING PHANTOM!! WILL OSTLY BE AT WESTLAKE AND MAIN CCF BUT STARTING TO USE OXY NOW HE SAYS
PPLPMDL0080000001	Euclid	OH	44119	5/23/1997	ATTENDING PHANTOM!! WILL OSTLY BE AT WESTLAKE AND MAINCCF BUT STARTING TO USE OXY NOW HE SAYS
PPLPMDL0080000001	Beachwood	OH	44122	5/23/1997	TRYING TO SET UP A COMPETITIVE IN SERVICE WITH JEN
PPLPMDL0080000001	GARFIELD	OH	44125	5/23/1997	NEED OT FOCUS ON OXY ONLY AND GIVE IT A COUPLE OF MORE TRIES GETTING UNI FROM HIM IS NOT GOING TO BE MUCH HELP.
PPLPMDL0080000001	Garfield	OH	44125	5/23/1997	NEED OT FOCUS ON OXY ONLY AND GIVE IT A COUPLE OF MORE TRIESGETTING UNI FROM HIM IS NOT GOING TO BE MUCH HELP.
PPLPMDL0080000001	EUCLID	OH	44119	5/23/1997	PHANTOM INVITE/CANT ATTEND MAY BE LEAVING CLEVELAND 8/1!!!
PPLPMDL0080000001	CLEVELAND	OH	44106	5/23/1997	STILL HESITANT TO USE MUCH OXY.TRIED TO GET TO THE PHANTOM PROGRAM
PPLPMDL0080000001	Cleveland	OH	44106	5/23/1997	STILL HESITANT TO USE MUCH OXY.TRIED TO GET TO THE PHANTOMPROGRAM
PPLPMDL0080000001	AKRON	OH	44309	5/27/1997	RAD ONC AND MEDICAL EDUCATION. TRIED TO SEE RADWAYN NOT IN. JULY 1, KWOK REPLACING CLAVICELLO AS CHIEF RESIDENT.
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	SAID HE USES ALOT OF GENERIC PERCOCEET BECAUSE OF COST. SAYSTHAT BY THE TIME PT. REQUIRES LONG ACTING MEDS, THEY ARE REFERRED TO A MEDICAL ONCOLOGIST. TRIED TO POSITON EARLY KEPT ARGUING COST. TALKED ABOUT POST OP, DOESN'T LIKE THAT IT CANT BE CALLED IN. VERY DIFFICULT DOC.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	SAID HE USES ALOT OF GENERIC PERCOCEET BECAUSE OF COST. SAYSTHAT BY THE TIME PT. REQUIRES LONG ACTING MEDS, THEY ARE REFERRED TO A MEDICAL ONCOLOGIST. TRIED TO POSITON EARLYKEPT ARGUING COST. TALKED ABOUT POST OP, DOESN'T LIKE THATIT CANT BE CALLED IN. VERY DIFFICULT DOC.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	GREAT CALL!! FANTASTIC DOC/VERY INT IN UNI-SD USED TO USE AD THEN MOVED TO CANADA WHERE NOT USED/NOW HERE AND SD USES. DOESN'T LIKE SERE AT ALL/AGREED W/ATS AND VERY INT IN STUDY RE TOLERANCE TO SERE!SHWD KARPEL/MARTIN.ASKED ABOUT CHANGING THEO BEFORE ADDING 4TH MED.VERY INT IN DELIVERY SYSTEM.F/U
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	KADIAN PREEMPT. SAID HAS ONE PT. ON IT BECAUSE I WAS FREE GAVE HER ALL THE REASONS INCLUDING COST, ON WHY TO USE MSC WHEN USING MORPHINE. AGREED, I DONT THINK ITS GOING TO BE A PROBLEM.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	KADIAN PREEMPT. SAID HAS ONE PT. ON IT BECAUSE IT WAS FREEGAVE HER ALL THE REASONS INCLUDING COST, ON WHY TO USE MSC WHEN USING MORPHINE. AGREED, I DONT THINK ITS GOING TO BE A PROBLEM.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	IN SERVICE ONCOLOGY DEPT.MET 3 RESIDENTS AND GOT REAL GOOD FEEDBACK WITH OXY AND TALKED ABOUT WHERE AND WHEN TO USE.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	WINDOW CALL AGAIN. SCHEDULED APPT COMING IN JUNE. HIT ONUNIPHYL FIRST THIS TIME. REMINDERD OF THE NEW 600 TABT,DID WANT SAMPLES AND SAID USES OFTEN.
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	OXY SUPPORT CALL. REMINDERD OF 80 MG. STRENGTH. INFORMED HIM THAT SUMMA ADDED THE 40 MG. TAB TO FORMULARY.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	OXY SUPPORT CALL. REMINDERD OF 80 MG. STRENGTH. INFORMED HIM THAT SUMMA ADDED THE 40 MG. TAB TO FORMULARY.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	SAID MORE COMFORTABLE USING THE 400, BUT DOES USE ALOT OFTHEODUR. NEXT REINFORCE THE EQUIVELANCE.
PPLPMDL0080000001	Akron	OH	44309	5/27/1997	RAD ONC AND MEDICAL EDUCATION. TRIED TO SEE RADWAYN NOTIN. JULY 1, KWOK REPLACING CLAVICELLO AS CHIEF RESIDENT.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	WANTED TO CANCEL MY APPT/BUT THEN AGREED TO SEE ME.SAYS WHEN NDS THEO USES UNI BUT NOT MUCH ANYMORE/SHWD NEW ATS AND 600MG/SEEMED TO CHANGE HIS MIND ALL OF A SUDDEN! USES SERE AND I ASKED HIM TO TRY UNI INSTEAD OF ADDING 4TH MEDI/KIND OF LIKED THAT! SD HE WOULD!!
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	WINDOW CALL. SAY IS USING MORE, OUT OF SAMPLES. WOULDNTLET ME SCHEDULE APPT, CINDY SAYS THEY ARE REDOING THEIROFFICE POLICIES. NEX CALL BRING IN EINSTIENS BAGELS.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	KADIAN PREEMPT WITH DEBBIE. ONLY USED ONCE FOR INDIGENPATIENT. NOT GOING TO BE A PROBLEM. TALKED TO HIM ABOUTHIS PROGRAM TOMORROW NIGHT. INFORMED HIM THAT HOSP. ADDEDTHE 40 MG. TAB TO FORMULARY.
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	INTERESTED IN BEING ON OUR SPEAKERS BUREAU. NEXT CALL GET A COPY OF HER CV AND SEND TO SCOTT.
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	KADIAN PREEMPT WITH DEBBIE. ONLY USED ONCE FOR INDIGEN PATIENT. NOT GOING TO BE A PROBLEM. TALKED TO HIM ABOUT HIS PROGRAM TOMORROW NIGHT. INFORMED HIM THAT HOSP. ADDED THE 40 MG. TAB TO FORMULARY.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	INTERESTED IN BEING ON OUR SPEAKERS BUREAU. NEXT CALL GETA COPY OF HER CV AND SEND TO SCOTT.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/27/1997	ASKED A COUPLE OF QUESTIONS AND SET UP HOW SHE COULD INIT W OXY AND SHE LIKED MY CONVICTION.SHE SHOULD BE ABLE TO INIT PAIN MEDS QUITE REGULARLY SO FOLLOW UP WILL BE VERY IMPORTANT
PPLPMDL0080000001	Cleveland	OH	44106	5/27/1997	ASKED A COUPLE OF QUESTIONS AND SET UP HOW SHE COULD INITW OXY AND SHE LIKED MY CONVICTION.SHE SHOULD BE ABLETO INIT PAIN MEDS QUITE REGULARLY SO FOLLOW UP WILL BEVERY IMPORTANT
PPLPMDL0080000001	AKRON	OH	44304	5/27/1997	SCHEDULED LUNCH WITH NANCY, GOT TO CHAT WITH HEATER FOR A MINUTE. FOLLOWED UP ON HER PT. ON OXY 80. DOING WELL, HAS BEEN TITRATED DOWN.
PPLPMDL0080000001	Akron	OH	44304	5/27/1997	SCHEDULED LUNCH WITH NANCY, GOT TO CHAT WITH HEATER FORA MINUTE. FOLLOWED UP ON HER PT. ON OXY 80. DOING WELL,HAS BEEN TITRATED DOWN.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	5/27/1997	COMMITTED TO STARTING THROAT CANCER PATIENT ON OXY 40 MG. Q12. FOLLOW UP.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/27/1997	COMMITTED TO STARTING THROAT CANCER PATIENT ON OXY 40 MG.Q12. FOLLOW UP.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	STARTING TO SEE OXY MORE FOR INIT STILL NEED TO WORK ON THEIR PAIN MANAGEMENT SO THEY DO NOT FEAR CHANGING OR CONVERTING TO OXY.COMING TO THE PROGRAM SHOULD HELP
PPLPMDL0080000001	AKRON	OH	44309	5/28/1997	DR TROCHELMAN, INSERVICE TO PHARMACY
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	ASKED WHAT FORMULARY SITUATION WAS/TOLD HER I NEED HELP. HER BOSS NIXED IT A WHILE AGO.SD SHE WOULD CK ON IT.JUST WROTE 40MG RX TODAY.TRYING TO USE OXY FIRST LINE SHE SAYS- AVOIDING VIC ETC
PPLPMDL0080000001	Cleveland	OH	44195	5/28/1997	ALTOGETHER
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	HE WILL BE LEAVING AT THE END OF JUNE.IT IS INTERESTING TO GET THE FEEDBACK ON THE ATTENDEES THAT THEY ARE WORKING UNDER.NOVACK HAS BEEN EXTREMELY HELPFUL IN INITIATING.NEED TO FIND MEHTA
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	TBDS.TRIED TO FINALIZE PROGRAM
PPLPMDL0080000001	AKRON	OH	44304	5/28/1997	SLOTING OXY TO HIGH, IS USING FOR MALIGNANT PAIN. DIDN'T GET ENOUGH TIME TO BACKTRACK. NEXT CALL, POSTION FOR NON MALIGNANT PAIN USING EARLY.
PPLPMDL0080000001	Akron	OH	44304	5/28/1997	SLOTING OXY TO HIGH, IS USING FOR MALIGNANT PAIN. DIDN'TGET ENOUGH TIME TO BACKTRACK. NEXT CALL, POSTION FOR NONMALIGNANT PAIN USING EARLY.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	ATTENDING PHANTOM PROGRAM!Tried OXY ON 1 PT THAT WENT BACK TO KAISER-PROBABLY WON'T SEE AGAIN BUT GOOD RESULTS. HIT FOR EARLIER USE-RESERVING FOR SEVERE/"CHRONIC" PAIN AND SD HASNT SEEN ANY PTS FOR IT/QUICK HIT F/U WITH EARLIER USE.
PPLPMDL0080000001	AKRON	OH	44333	5/28/1997	STOPPED IN TO DO REBATR, KATHY DIDN'T HAVE ALL RECIPITS TOGETHER. WENT UPSTAIRS TO TRY TO SET UP INSERVICE. LEFT REGULAR SENAKOT, BRING S WHEN GET IT.
PPLPMDL0080000001	AKRON	OH	44308	5/29/1997	UNI ONLY QD SUPPER, CHRONOBIOLOGY
PPLPMDL0080000001	AKRON	OH	44302	5/28/1997	CONFIRMING PROGRAM ON JUNE 9 IN YOUNGSTOWN.
PPLPMDL0080000001	Akron	OH	44302	5/28/1997	CONFIRMING PROGRAM ON JUNE 9 IN YOUNGSTOWN.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	5/29/1997	DR. COULNT SEE ME TODAY. PROMOTE OXY VS PER AND UNI
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	USIN G TONS OF OXY/WANTED 10 CONV CALC/DONE IN JULY/TOLD ME HE'D WRITE ALL OXY RX FROM NOW UNTIL THEN.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	TRYIGN TO STAY SPECIFIC AND GET FEEDBACK FROM PATIENTS THAT ARE USINIG IN THE HOSPITAL.HE IS GETTING MORE COMFORTABLE RESIDENTS ALL HAD NICE THINGS TO SAY ABOUT OXY AND HOW THEY ARE LEARNING ABOUT IT FROM THE PAIN PEOPLE
PPLPMDL0080000001	Cleveland	OH	44106	5/28/1997	TRYIGN TO STAY SPECIFIC AND GET FEEDBACK FROM PATIENTS THATARE USINIG IN THE HOSPITAL.HE IS GETTING MORE COMFORTABLE RESIDENTS ALL HAD NICE THINGS TO SAY ABOUT OXY AND HOW THEYARE LEARNING ABOUT IT FROM THE PAIN PEOPLE
PPLPMDL0080000001	Akron	OH	44333	5/28/1997	STOPPED IN TO DO REBATR, KATHY DIDN'T HAVE ALL RECEIPTSTOGETHER. WENT UPSTAIRS TO TRY TO SET UP INSERVICE. LEFTREGULAR SENAKOT, BRING S WHEN GET IT.
PPLPMDL0080000001	Akron	OH	44309	5/28/1997	DR TROCHELMAN, INSERVICE TO PHARMACY
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	MADE SURE TO TELL HIM ABOUT THE 80'S.HE IS BRINGING A FRIEND TO THE PHANTOM
PPLPMDL0080000001	CLEVELAND	OH	44106	5/29/1997	MET HER AT THE VA LUNCH.SHE IS SIDIQUE BOSS.NEED TO FIND HER AT UH.BUILDING SOME RAPPORT.INTORED UNI.NEED TO FIND WHAT SHE IS USING AND HOW AND CORRELATE TO OXY
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	DONE IN JULY/WILL WRITE OXY UNTIL THEN!
PPLPMDL0080000001	CLEVELAND	OH	44195	5/29/1997	600 REMIND IN HALL
PPLPMDL0080000001	AKRON	OH	44302	5/29/1997	WANTED TO DISCUSS OXY MORE THAN UNI. HAS SEVERAL CA PT ON OXY. NEXT CALL, ASKE ABOUT PTS. AND USE MARTIN PAK.
PPLPMDL0080000001	Cleveland	OH	44195	5/28/1997	DONE IN JULY/WILL WRITE OXY UNTIL THEN!
PPLPMDL0080000001	AKRON	OH	44305	5/29/1997	LIKED THE DELIVERY SYSTRM. REINFORCE CONTIN EVERY CALL. HE HAS READ ABOUT THE CONTIN SYSTEM AND SAYS THAT ITS AN EXCELLENT SYSTEM. SAID NO PROBLEM USING TABLET WITH KIDS THAT CAN SWALLOW. SAID THAT THEY HAVE BEEN USING MORE THEO LATELY. DID NHIBL GUIDELINES, WAS AWARE. VERY SMART AND UP TO DATE DOC.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	NOT ATTENDING NEW ORLEANS PROGRAM/WANTED TO BUT ON CALL INT ON CONV TO MSC FROM OXY-HAS PT THAT WAS TAKING TOO MANY PILLS!! WHY NOT 80MG? DIDN'T REALIZE AVAIL-WILL CONVERT NOW TO THAT HE SAYS!! TAPED LIT TO DESK.I VERY BUSY
PPLPMDL0080000001	Cleveland	OH	44195	5/28/1997	NOT ATTENDING NEW ORLEANS PROGRAM/WANTED TO BUT ON CALL INT ON CONV TO MSC FROM OXY-HAS PT THAT WAS TAKING TOO MANYPILLS!! WHY NOT 80MG? DIDN'T REALIZE AVAIL-WILL CONVERT NOWTO THAT HE SAYS!! TAPED LIT TO DESK.I VERY BUSY
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	SAW HE AT TUMOR BDS STILL NEED TO GET TOGETHER ON HER THURSDAY AFTERNOON TB.ASKED ABOUT THE PROGRAM AND SHE DID NOT SEEM TO KNOW.NOT ALL COMMITTED TO OXY BUT NOT GETTING ALOT OF TIME.HOPEFULLY SHOWING UP AT TB WILL HELP WITH TIME AND RECOGNITION
PPLPMDL0080000001	Cleveland	OH	44106	5/28/1997	SAW HE AT TUMOR BDS STILL NEED TO GET TOGETHER ON HER THURSDAY AFTERNOON TB.ASKED ABOUT THE PROGRAM AND SHEDID NOT SEEM TO KNOW.NOT ALL COMMITTED TO OXY BUT NOTGETTING ALOT OF TIME.HOPEFULLY SHOWING UP AT TB WILL HELPWITH TIME AND RECOGNITION
PPLPMDL0080000001	MOGADORE	OH	44260	5/29/1997	FOLLOWED UP CA PATIENT, TRIED TO GET INTO UNI AND CUT ME OFF
PPLPMDL0080000001	CLEVELAND	OH	441065000	5/28/1997	TRYING OT TALK INTO COMING TO THE PROGRAM
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/29/1997	TOM SAYS UNIDUR400'S NOT AVAIL SUBING UNIPHIL STOCKS OXY 10 AND 20 WILL KEEP SENA BEHIND COUNTER AND GIVE TO PATIENTS

PPLPMDL0080000001	Cleveland	OH	44106	5/28/1997	TRYING OT TALK INTO COMING TO THE PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44106	5/29/1997	NEED TO MAKE A CORE AND SEE WHAT CAN BE DONE FOR GROWTH
PPLPMDL0080000001	FAIRLAWN	OH	44333	5/28/1997	STARTED A PT. THIS MORNING ON MSC, DISCUSSED DIFFERENCES BETWEEN MSC AND OXY. HAS BEEN USING MORE OXY LATELY NOT SEEING AS MUCH TOLERANCE AS BEFORE??
PPLPMDL0080000001	Fairlawn	OH	44333	5/28/1997	STARTED A PT. THIS MORNING ON MSC, DISCUSSED DIFFERENCES BETWEEN MSC AND OXY. HAS BEEN USING MORE OXY LATELY NOT SEEING AS MUCH TOLERANCE AS BEFORE??
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	SAYS SKT S ON FORMULARY AT CCFI SAYS USING A TON OF IT ALL THE TIME(?)CHECK ON THIS.SAYS USING OXY BUT WON'T GET SPEC-IFIC ABOUT PTS.TALKED HIGH DOSES AND COLS. PT-AGREED BUT WON'T BE SOLD.GOING TO NEW ORLEANS THIS WEEKEND/CK BACK WHEN HE GETS BACK.
PPLPMDL0080000001	Cleveland	OH	44195	5/28/1997	SAYS SKT S ON FORMULARY AT CCFI SAYS USING A TON OF IT ALL THE TIME(?)CHECK ON THIS.SAYS USING OXY BUT WON'T GET SPEC-IFIC ABOUT PTS.TALKED HIGH DOSES AND COLS. PT-AGREED BUTWON'T BE SOLD.GOING TO NEW ORLEANS THIS WEEKEND/CK BACK WHENHE GETS BACK.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/28/1997	WILL BE FULL-TIME 7/11 VERY BUSY WORKING 90 HRS/WK. CANT ATTEND PHANTOM PROGRAM BUT INT IN OXY.HADNOT USED YET BUT WENT THRU ENTIRE PRESENTATION AND WAS INT IN USING OXY/ SD MOST PTS COME TO HIM ON NOTHING AND HE INITIATES MEDS/SD WD DEF USE OXY.F/U AFTER 7/1.
PPLPMDL0080000001	Cleveland	OH	44195	5/28/1997	WILL BE FULL-TIME 7/11 VERY BUSY WORKING 90 HRS/WK. CANTATTEND PHANTOM PROGRAM BUT INT IN OXY.HADNOT USED YET BUTWENT THRU ENTIRE PRESENTATION AND WAS INT IN USING OXY/SD MOST PTS COME TO HIM ON NOTHING AND HE INITIATES MEDS/SDWD DEF USE OXY.F/U AFTER 7/1.
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	COUNTERED KADIAN AND HE DID NOT SEEM TO REMEMBER ANYTHING ABOUT IT BUT SINCE I SAW THE LITERATURE THOUGHT IT WOULD HELP.THE BIG COMPETITOR HERE IS STILL DURAGESIC.NEED TO FIND THE PAIN SOURCES AND COUNTER THERE
PPLPMDL0080000001	Cleveland	OH	44106	5/28/1997	COUNTERED KADIAN AND HE DID NOT SEEM TO REMEMBER ANYTHINGABOUT IT BUT SINCE I SAW THE LITERATURE THOUGHT IT WOULDHELP.THE BIG COMPETITOR HERE IS STILL DURAGESIC.NEED TOFIND THE PAIN SOURCES AND COUNTER THERE
PPLPMDL0080000001	CLEVELAND	OH	44145	5/29/1997	WILL SWITCH SOME PATIENTS TO UNI. TALKED ABOUT CHRONTHERPY SHOWED PAK STUDY VERY INTERESTED. WANTS TO KWOW COST COMPARE TO THEODUR. DOESNT LIKE GENERICS AND WANTS SAMPLES. I DIDNT HAVE SAMPLE CARD. NEXT TIME GIVE COST AND SEE IF HES TRIED
PPLPMDL0080000001	Akron	OH	44304	5/28/1997	PROGRAMA FOR PHARM TECHS
PPLPMDL0080000001	AKRON	OH	44304	5/28/1997	PROGRAMA FOR PHARM TECHS
PPLPMDL0080000001	CLEVELAND	OH	44106	5/28/1997	TALKED TO HIM ABOUT HTE PHANTOM PROGRAM AND GAVE ANOTHER INVITATION PERSONALLY.MAY HAVE TALKED HIM INTO COMING.THIS MAY BE A BIG HELP IN GETTING HIM PUSHED OVER THE EDGE
PPLPMDL0080000001	Cleveland	OH	44106	5/28/1997	TALKED TO HIM ABOUT HTE PHANTOM PROGRAM AND GAVE ANOTHERINVITATION PERSONALLY.MAY HAVE TALKED HIM INTO COMING.THIS MAY BE A BIG HELP IN GETTING HIM PUSHED OVER THE EDGE
PPLPMDL0080000001	CLEVELAND	OH	44106	5/29/1997	HE IS LEAVING TONITE FOR HIS NEW POSITION.DID MEET DR HEJAL
PPLPMDL0080000001	CLEVELAND	OH	44106	5/29/1997	FINALLY GOT BACK TO THE RUJAM DEPT NOT ASSOC WITH ATR DR HEJAL COULD BE A GREAT GROWTH DR
PPLPMDL0080000001	AKRON	OH	44307	5/29/1997	DOES SEE ADULTS, DID NHBL GUIDELINES AND INTERESTED IN THE ANTI INF. EFFECTS OF THEOP. HE USES MOSTLY 600 MG. HADNT BEE TALKED TO ABOUT UNI IN ALONG TIME BUT COMMITTED TO USE. ASKED ABOUT DOSE DUMPING. STRESSED QD AT SUPPER AND CHRONO BIOLOGY. SEEMED TO AGREE WITH THE CIRCADIAN STORY.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/29/1997	SAYS USING MORE UNI LATELY/INT IN ATS/SERE STILL GOOD/ASKED HIM TO TRY UNI BEFORE ADDING ANOTHER MED/SD WD TRY
PPLPMDL0080000001	AKRON	OH	44333	5/28/1997	80 MG. REMINDER. DISCUSSED DOSAGE. HE WRITES 1-2 10 MG Q12. NEXT CALL PUSH THE 20 MG. MORE. KIM SAID HE HAS ALOT OF HOSPICE PTS. AND USES DURAGESIC THERE. TALK ADV OF OXY OVER PATCH NEXT CALL.
PPLPMDL0080000001	Akron	OH	44333	5/28/1997	80 MG. REMINDER. DISCUSSED DOSAGE. HE WRITES 1-2 10 MGQ12. NEXT CALL PUSH THE 20 MG. MORE. KIM SAID HE HAS ALOT OF HOSPICE PTS. AND USES DURAGESIC THERE. TALK ADV OF OXYOVER PATCH NEXT CALL.
PPLPMDL0080000001	Akron	OH	44308	5/29/1997	UNI ONLY QD SUPPER, CHRONOBIOLOGY
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/29/1997	HE TALKED BOUT HAVING DIFFICULTY GETTING AT ST ALEXIS WHICH IS NOW ST MICHAEL'S.NEED TO TALK TO MARTY I THINK
PPLPMDL0080000001	AKRON	OH	44304	5/29/1997	WENT TO SCHEDULE LUNCH WITH NANCY, WAS SITTING AT DESK. OXY GOING WELL FOR HER, CUT HRS THOUGH EXPECTING BABY IN AUGUST.
PPLPMDL0080000001	Akron	OH	44304	5/29/1997	WENT TO SCHEDULE LUNCH WITH NANCY, WAS SITTING AT DESK.OXY GOING WELL FOR HER, CUT HRS THOUGH EXPECTING BABY INAUGUST.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	5/30/1997	TRYING TO GET HIM MOVED MORE TO THE 600.HE ALWAYS SAYS THAT HE USES ALOT OF UNI BUT IT DOES NOT ALWAYS SHOW UP.TALKED ABOUT BLOOD LEVELS AND LUNG FUNCTION
PPLPMDL0080000001	GARFIELD HTS	OH	44125	5/30/1997	TALKED TO ED ABOUT THE 80'S AND HE SAID THAT THE 40 ARE NOT MOVING THAT FAST
PPLPMDL0080000001	AKRON	OH	44333	5/30/1997	CHECKING ON SAMPLES, TRIED TO GO INTO MARTIN PAK, NO LUCK DOESN'T GIVE ENOUGH TIME. NEXT CALL WITH HIM, PUT A PACKET OF INFO TOGETHR, OR PUT A 30 SEC DETAIL TOGETHER AND TALK WITHOUT STOPPING.
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/29/1997	TRYIGN TO KEEP IT SIMPLE WITH HIM.TRYIGN TO GET AN INVIT TO CHAITOFF FOR THE PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44113	5/30/1997	NEEDS UNI SAMPLES USING UNIDUR AND UNIP SHOWED ARK STUDY CUP WANTED TO SEE COMP OF UNID NOT THEO. NEXT TIME KEEP STRESS UNIP'S UNIQUENESS OF AM SER THEO LEVELS
PPLPMDL0080000001	Beachwood	OH	44122	5/29/1997	TRYIGN TO KEEP IT SIMPLE WITH HIM.TRYIGN TO GET AN INVITTO CHAITOFF FOR THE PROGRAM
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/29/1997	HE GAVE OXY A VERY NICE COMPLIMENT.TALKED ABOUT HOW IT IS EASIER ON THE PATIENTS AND HOW THEY LIKE IT BETTER THAN MSC.
PPLPMDL0080000001	Beachwood	OH	44122	5/29/1997	HE GAVE OXY A VERY NICE COMPLIMENT.TALKED ABOUT HOW IT IS EASIER ON THE PATIENTS AND HOW THEY LIKE IT BETTER THANMSC.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/30/1997	USES 400 BID REMINDED HIM ABOUT 600'S SAID HE'LL USE KEEP REMINDING HIM ABOUT 600'S WILL START USING SEN S CHECKED WITH RITEAID IT'S COVERED ON PHC. KEEP PUSHING 600'S & SEN S
PPLPMDL0080000001	AKRON	OH	44303	5/29/1997	OWNER IS PRES OF RETAIL PHARM ASSOC
PPLPMDL0080000001	Akron	OH	44302	5/29/1997	WANTED TO DISCUSS OXY MORE THAN UNI. HAS SEVERAL CA PTION OXY. NEXT CALL, ASKE ABOUT PTS. AND USE MARTIN PAK.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/29/1997	NEED TO FOCUS ON GETTING HIM TO SWITCHC.VERY HESIT TO CHANGE UNLESS THERE IS A MAJOR REASON.NOW IN INDEP FULL TIME
PPLPMDL0080000001	Independence	OH	44131	5/29/1997	NEED TO FOCUS ON GETTING HIM TO SWITCHC.VERY HESIT TOCHANGE UNLESS THERE IS A MAJOR REASON.NOW IN INDEP FULL TIME
PPLPMDL0080000001	INDEPENDENCE	OH	44131	5/29/1997	COUGHT HIM IN IND FOR A MEETING.USUALLY IN AT WEST SIDE OFFICE.TALKED ABOUT PHANTOM AND INVITED HIM AND LANE.NEED TO GET HIS INFLUENCE TO OTHERS IN THE GROUP
PPLPMDL0080000001	Independence	OH	44131	5/29/1997	COUGHT HIM IN IND FOR A MEETING.USUALLY IN AT WEST SIDEOFFICE.TALKED ABOUT PHANTOM AND INVITED HIM AND LANE.NEED TOGET HIS INFLUENCE TO OTHERS IN THE GROUP
PPLPMDL0080000001	Mogadore	OH	44260	5/29/1997	FOLLOWED UP CA PATIENT, TRIED TO GET INTO UNI AND CUT ME OFF
PPLPMDL0080000001	Akron	OH	44303	5/29/1997	OWNER IS PRES OF RETAIL PHARM ASSOC
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/29/1997	USES OXY Q8, USING MORE THAN MS. STRESSED START WITH STAY WI USES PERCOCET AND ADDS OXY. NEXT TIME FIND OUT WHERE HE'S USING PERC. LOVED LOU(DR.SHIN TOLD HIM TO USE OXYQ8)
PPLPMDL0080000001	Lakewood	OH	44107	5/29/1997	USES OXY Q8, USING MORE THAN MS. STRESSED START WITH STAY WI USES PERCOCET AND ADDS OXY. NEXT TIME FIND OUT WHERE HE'S USING PERC. LOVED LOU(DR.SHIN TOLD HIM TO USE OXYQ8)
PPLPMDL0080000001	CLEVELAND	OH	44195	5/29/1997	WILL NOT ATTEND PHANTOM/STARTING TO USE MORE OXY/CONCERNS ARE MAINLY ABOUT COST/WENT OVER BENEFITS OVER MRPH.SAYS WILL USE MORE.
PPLPMDL0080000001	CLEVELAND	OH	44113	5/30/1997	USING ALL STRENGTHS MOSTLY FROM JOSHI AND SHMIR LEFT SEN
PPLPMDL0080000001	Cleveland	OH	44195	5/29/1997	WILL NOT ATTEND PHANTOM/STARTING TO USE MORE OXY/CONCERNSARE MAINLY ABOUT COST/WENT OVER BENEFITS OVER MRPH.SAYS WILLUSE MORE.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/29/1997	NOT SURE ABOUT PROGRAM/WILL GET BACK TO ME ON MONDAY/USES OXY WHEN REMEMBERS/HAS HAD SEVERAL PTS ON/DOESN'T SEE WHY THAT MUCH DIFFERENT THAN MORPH/HABIT/WENT OVER PI MORE CLOSELY-ESP DELIVERY SYSTEM AND HIGHER DOSES AVAIL/RANGE UP TO 720MG/SD WD CONSIDER MORE.
PPLPMDL0080000001	GARFIELD HEIGHTS	OH	44125	5/30/1997	TRYINGOT GET INFO FROM HOSPITAL ABOUT OXY HELP
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/30/1997	NOT GETTING MUCH TIME.TRY ANOTHER LUNCH
PPLPMDL0080000001	Cleveland	OH	44195	5/29/1997	NOT SURE ABOUT PROGRAM/WILL GET BACK TO ME ON MONDAY/USES OXY WHEN REMEMBERS/HAS HAD SEVERAL PTS ON/DOESN'T SEE WHYTHAT MUCH DIFFERENT THAN MORPH/HABIT/WENT OVER PI MORECLOSELY-ESP DELIVERY SYSTEM AND HIGHER DOSES AVAIL/RANGE UPTO 720MG/SD WD CONSIDER MORE.
PPLPMDL0080000001	GATES MILLS	OH	44040	5/29/1997	HAS PT CURRENTLY ON 30MG OXY/SAYS WILL GO TO 40 THEN 80! INVITE TO PHANTOM-WILL CK W/WIFE.
PPLPMDL0080000001	Gates Mills	OH	44040	5/29/1997	HAS PT CURRENTLY ON 30MG OXY/SAYS WILL GO TO 40 THEN 80 INVITE TO PHANTOM-WILL CK W/WIFE.
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/29/1997	HAS CANCER PATIENT THAT HAS BEEN COMPLAINING OF PAIN SAYS HE TRY OXY ON WANTED TO KNOW IF HE CAN CALL IN. STRESSED START WITH AND STAY WITH NEED TO KEEP REPEATING THAT MESSAGE.NEXT TIME FOLLOW UP WITH CANCER PAT. AND TALK ABOUT HIS PER/PEC USE. OPIOID NAIVE KEEP ON HIM. VERY RECEP
PPLPMDL0080000001	Lakewood	OH	44107	5/29/1997	HAS CANCER PATIENT THAT HAS BEEN COMPLAINING OF PAIN SAYS HETRY OXY ON WANTED TO KNOW IF HE CAN CALL IN. STRESSED STARTWITH AND STAY WITH NEED TO KEEP REPEATING THAT MESSAGE.NEXTTIME FOLLOW UP WITH CANCER PAT. AND TALK ABOUT HIS PER/PECUSE. OPIOID NAIVE KEEP ON HIM. VERY RECEP
PPLPMDL0080000001	LAKEWOOD	OH	44107	5/29/1997	NEEDED INFO ON CONVERTING MS TO OXY MARTY TOLD HIM YESTERDAY USES OXY Q8 SAYS ONLY LAST 8-10HRS ASKED ABOUT TITRA UP CONC WITH SIDE EFFECTS SHOW CHART THAT S/E DECREASE OVERTIME SAYI TRUE WITH ALL OPI NEXT TIME SHOW HIM STUDY ON S/E USES 20MG ASKED ABOUT 40S NO PATS IN LAKEWOOD ON 40S FOLLOW UP WITH 40
PPLPMDL0080000001	Lakewood	OH	44107	5/29/1997	NEEDED INFO ON CONVERTING MS TO OXY MARTY TOLD HIM YESTERDAY USES OXY Q8 SAYS ONLY LAST 8-10HRS ASKED ABOUT TITRA UP CONCWITH SIDE EFFECTS SHOW CHART THAT S/E DECREASE OVERTIME SAYI TRUE WITH ALL OPI NEXT TIME SHOW HIM STUDY ON S/E USES 20MGASKED ABOUT 40S NO PATS IN LAKEWOOD ON 40S FOLLOW UP WITH 40
PPLPMDL0080000001	OLON	OH	44139	5/30/1997	DOESNT LIKE QD THEOP BUT WOULDNT GIVE ME ENOUGH TIME TO GET INTO BENEFITS OF UNI. LEFT MARTIN STUDY, SCHED LUNCH FOR JULY, REMEMBER TO DISCUSS STUDY, PROBABLY WONT READ IT.
PPLPMDL0080000001	CLEVELAND	OH	44130	5/29/1997	USING OXY ON BACK PAIN & OA SAYS PROBLEM WITH CANCER PAT IS HOSPICE STILL USING MS & ROXINAL IS HAVING PROB FIND 20MG SENDS ALL PAT TO MED SHOPPE.FIND OUT WHICH PHAR HAVE OXY20 HAS PAT TAKING 30Q12 AND 60 SAYS NOT GOOD FOR INJURY PAT SHORT ACTING BETTER
PPLPMDL0080000001	Cleveland	OH	44130	5/29/1997	USING OXY ON BACK PAIN & OA SAYS PROBLEM WITH CANCER PAT IS HOSPICE STILL USING MS & ROXINAL IS HAVING PROB FIND 20MGSENDS ALL PAT TO MED SHOPPE.FIND OUT WHICH PHAR HAVE OXY20HAS PAT TAKING 30Q12 AND 60 SAYS NOT GOOD FOR INJURY PATSHORT ACTING BETTER
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/30/1997	NOT SURE HOW TO GET GROWTH.TRYIGN TO GET HIM TO ADD ON FOR MORE PATIENTS.NEED TO GO AFTER HIS OTHER THEOPH.HE DOES NOT START MANY NEW PAT BUT IS HES TO CHANGE BUT NEED TO GO AFTER LUNG FUNCTION
PPLPMDL0080000001	MOGADORE	OH	44260	5/29/1997	TRIED TO TALK SPECIFIC PATIENTS, TO GET INTO TITRATING USING MOSTLY 10'S.
PPLPMDL0080000001	Mogadore	OH	44260	5/29/1997	TRIED TO TALK SPECIFIC PATIENTS, TO GET INTO TITRATINGUSING MOSTLY 10'S.
PPLPMDL0080000001	CLEVELAND	OH	44109	5/30/1997	STOCKS ALL STRENGTHS OF OXY BUT NOT USING TOLD HIM I'D WOULD TELL DOCS AT METRO & LUTHERAN SEN S COVERED BY HMO THAT GOMOS USES ASKED HIM TO GIVE SEN S SAMPLES STOCKS UN400/600
PPLPMDL0080000001	BEACHWOOD	OH	44122	5/30/1997	COUGHT LHIM AS HE WAS COMING BACK INTO THE OFFICE LATE IN THE DAY.
PPLPMDL0080000001	CLEVELAND	OH	44195	5/30/1997	JERK/NOT ATTENDING PROGRAMWOPNT TALK TO REPS/LEFT UT FOR HIM
PPLPMDL0080000001	Cleveland	OH	44195	5/30/1997	JERK/NOT ATTENDING PROGRAMWOPNT TALK TO REPS/LEFT UT FORHIM
PPLPMDL0080000001	Akron	OH	44333	5/30/1997	CHECKING ON SAMPLES, TRIED TO GO INTO MARTIN PAK, NO LUCKDOESN'T GIVE ENOUGH TIME. NEXT CALL WITH HIM, PUT A PACKETOF INFO TOGETHR, OR PUT A 30 SEC DETAIL TOGETHER AND TALKWITHOUT STOPPING.



PLPMDL0080000001	CLEVELAND	OH	44122	5/30/1997	HE IS NICHING WAY TO HIGH.PERCEIVES CONVENIENCE FOR DURA. NEED TO GO OVER WHEN AND WHERE TO USE AND HOW TO CHANGE
PLPMDL0080000001	Beachwood	OH	44122	5/30/1997	HE IS NICHING WAY TO HIGH.PERCEIVES CONVENIENCE FOR DURA.NEED TO GO OVER WHEN AND WHERE TO USE AND HOW TO CHANGE
PLPMDL0080000001	FAIRLAWN	OH	44333	5/30/1997	PICKING UP A LITTLE ON EXPONENT. KEEP ON HIM, HE'S JUST HABIT.
PLPMDL0080000001	CLEVELAND	OH	44195	5/30/1997	WILL ATTEND PHANTOM/SAYS DOESN'T TREAT PAIN AS MUCH AS OTHERS (SMOKESCREEN)RELIES ON WALSH'S GROUP
PLPMDL0080000001	Cleveland	OH	44195	5/30/1997	WILL ATTEND PHANTOM/SAYS DOESN'T TREAT PAIN AS MUCH AS OTHERS (SMOKESCREEN)RELIES ON WALSH'S GROUP
PLPMDL0080000001	CLEVELAND	OH	44113	5/30/1997	REMINDED HIM ABOUT 80MG'S SAYS HE WILL USE PER/DARV WHEN COS IS ISSUE. NEXT TIME ASK ABOUT A SPECIFIC PATIENT
PLPMDL0080000001	Cleveland	OH	44113	5/30/1997	REMINDED HIM ABOUT 80MG'S SAYS HE WILL USE PER/DARV WHEN COSIS ISSUE. NEXT TIME ASK ABOUT A SPECIFIC PATIENT
PLPMDL0080000001	CLEVELAND	OH	44195	5/30/1997	NEED APPT/SAW BRIEFLY TO GIVE INVITE/WILL CONSIDER/SAYS USES OXY/NOT REALLY
PLPMDL0080000001	Cleveland	OH	44195	5/30/1997	NEED APPT/SAW BRIEFLY TO GIVE INVITE/WILL CONSIDER/SAYS USESOXY/NOT REALLY
PLPMDL0080000001	PARMA	OH	44129	6/2/1997	TRIED TO GET HIM TO FOCUS ON LEVELS AND LUNG FUNCTION. STILL USING A LOT OF DUR
PLPMDL0080000001	OAKWOOD VILLAGE	OH	44146	5/30/1997	CAUGHT ON WAY TO LUNCH, BUT LET ME DETAIL OXY QUICK. GAVE NO FEEDBACK, JUST NODDED. NEXT CALL, START OVER.
PLPMDL0080000001	EUCIID	OH	44132	6/2/1997	HAD NEVER REALLY USED UNLESS PT ALREADY ON IT/VERY INT IN WHY DIFF/WENT OVER EVERYTHING/SD WD DEF USE FOR COPD. SEES ASTHMA AND COPD EQUALLY.INT IN OXY-NO REAL TIME-COME BACK
PLPMDL0080000001	Oakwood Village	OH	44146	5/30/1997	CAUGHT ON WAY TO LUNCH, BUT LET ME DETAIL OXY QUICK. GAVENO FEEDBACK, JUST NODDED. NEXT CALL, START OVER.
PLPMDL0080000001	OLON	OH	44139	5/30/1997	MET DR. BRIEFLY, ASKED IF COULD BRING LUNCH HE SAID FINE, NEXT WEEK. HE LIKES COOKER.
PLPMDL0080000001	Solon	OH	44139	5/30/1997	MET DR. BRIEFLY, ASKED IF COULD BRING LUNCH HE SAID FINE, NEXT WEEK. HE LIKES COOKER.
PLPMDL0080000001	BEACHWOOD	OH	44122	5/30/1997	THINGS ARE STARTING TO HEAT UP IN THIS FACILITY.THEY ARE DOING CE CONFERENCES.SIGNED UP FOR A MONTH'S WORTH OF BREAKFASTS.TALKED HIM INTO GOING TO THE PROGRAM.
PLPMDL0080000001	Beachwood	OH	44122	5/30/1997	THINGS ARE STARTING TO HEAT UP IN THIS FACILITY.THEY ARE DOING CE CONFERENCES.SIGNED UP FOR A MONTH'S WORTH OFBREAKFASTS.TALKED HIM INTO GOING TO THE PROGRAM.
PLPMDL0080000001	Barberton	OH	44203	5/30/1997	TALKED TO JERRY RITZMAN, DIDN'T HAVE 80MG OXYCONTIN.WILL ASKED TO ORDER NEXT TIME, ASK HELP FROM ONCOLOGISTS.
PLPMDL0080000001	Barberton	OH	44203	5/30/1997	INTRODUCED OXY 80MG, ASKED IF WAREHOUSE HAS IT IN STOCKSEEING MORE 20MG AND 40MG. TRY TO GET HIM TO BRING INBOTTLE OF 80MG. HE FEELS AS LONG AS WAREHOUSE HAS IT, HISPHARMACY IS STOCKED.
PLPMDL0080000001	BARBERTON	OH	44203	5/30/1997	SET UP APPT STICK WITH START PTS ON OXYCONTIN, FOR MALIGNANT AND NONMALIGNANT. UNIPHYL CONC. ON USE THEOPHYLLINE TO AVOID GOING TO LONG ACTING B-AGONIST.
PLPMDL0080000001	WESTLAKE	OH	44145	6/2/1997	DO NOT CARRY OXY SEND PATIENTS TO PHRMANADE, TOLD KRISIN ABOUT UNIDUR 400 TRY TO GET HER TO STOCK OXY FOR DR. DIAZ
PLPMDL0080000001	Barberton	OH	44203	5/30/1997	SET UP APPT STICK WITH START PTS ON OXYCONTIN, FOR MALIGNANT AND NONMALIGNANT. UNIPHYL CONC. ON USE THEOPHYLLINE TOAVOID GOING TO LONG ACTING B-AGONIST.
PLPMDL0080000001	FAIRVIEW PARK	OH	44126	6/2/1997	DOESNT STOCK OXY; TOLD PHM ABOUT IT AND ASKED THEM TO RECCOM SENA-S INSTEAD OF METAMUCIL. SWITCHING UNIDUR 400 TO UNIPHYL 400 NOT MUCH 600'S USED.
PLPMDL0080000001	ROCKY RIVER	OH	44116	6/2/1997	CARRY OXY108,20,S ONE OF JOSH'S PATIENTS ON IT WILL RECOMMEND SENA S. TELL HIM ABOUT UNIDUR 400'S
PLPMDL0080000001	OLON	OH	44139	5/30/1997	MET DR. AND INTROED PRODUCTS, SAYS HE IS FAMILIAR AND USES OXY. SAID WAS BUSY. SCHEDULED APPT INA COUPLE OF WEEKS.
PLPMDL0080000001	Solon	OH	44139	5/30/1997	MET DR. AND INTROED PRODUCTS, SAYS HE IS FAMILIAR AND USESOXY. SAID WAS BUSY. SCHEDULED APPT INA COUPLE OF WEEKS.
PLPMDL0080000001	WESTLAKE	OH	44145	6/2/1997	SAYS HELL TRY UNIP BUT WANTED SAMPLES, SHOWED PAK STUDY KEE WITH THAT MESSAGE INTERESTED IN OXY.THINKS OF IT FOR VERY ILL
PLPMDL0080000001	BARBERTON	OH	44203	5/30/1997	INTRODUCED OXY 80MG, ASKED IF WAREHOUSE HAS IT IN STOCK SEEING MORE 20MG AND 40MG. TRY TO GET HIM TO BRING IN BOTTLE OF 80MG. HE FEELS AS LONG AS WAREHOUSE HAS IT, HIS PHARMACY IS STOCKED.
PLPMDL0080000001	WESTLAKE	OH	44145	6/2/1997	THOUGHT UNIDUR WAS UNIPHYL STRESSED BENEFIT OF QD W/DINNER USES OXY IN NURSING HOME CAUSE HOSPICE NURSE'S RECOMMEND IT DIDN'T HAVE TIME TO DISCUSS BUT IS INTERESTED. THINKS IT' FOR REALLY SICK PATIENTS. FOLLOW UP WITH LINDA RE-USE OF OXY
PLPMDL0080000001	Solon	OH	44139	5/30/1997	DOESN'T LIKE OD THEOP BUT WOULDNT GIVE ME ENOUGH TIME TOGET INTO BENEFITS OF UNIL. LEFT MARTIN STUDY, SCHED LUNCH FORJULY, REMEMBER TO DISCUSS STUDY, PROBABLY WONT READ IT.
PLPMDL0080000001	BARBERTON	OH	44203	5/30/1997	TALKED TO JERRY RITZMAN, DIDN'T HAVE 80MG OXYCONTIN. WILL ASKED TO ORDER NEXT TIME, ASK HELP FROM ONCOLOGISTS.
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	5/30/1997	CONFIRMED LUNCH WITH DR FOR NEXT WEEK, BROUGHT SENAKOT IN.
PLPMDL0080000001	PARMA	OH	44129	6/2/1997	HE CONFUSES WITH UNIDUR.TALKED ABOUT LEVELS AND LUNG FUNCTION.
PLPMDL0080000001	CLEVELAND	OH	44106	6/2/1997	SET UP A DATE TO COME INTO THE RAD LAB FOR LUNCH TO GET SOME RELAXED TIME TO FURTHER EDUCATE ON CONVERTING TO OXY
PLPMDL0080000001	CLEVELAND	OH	44111	6/2/1997	CARRIES OXY HAS NOT DISPENSED YET IS AWARE UNIDUR 400 AND WIL SUBSTITUTE ALSO WILL GIVE SEN SAMPLES WITH RX'S(DOUG)
PLPMDL0080000001	WESTLAKE	OH	44145	6/2/1997	DR SAYS HE MAY HAVE SOME PATE HE CAN SWITCH TO UNIP SAYS KEEP SHOWING HIM DIFFERENC OF THEO USES MS CONTIN FOR BACK PAIN OA PAIN SHOWED HIM OXY SAID HE THINKS ITS BETTER THAN PER
PLPMDL0080000001	Bedford/Sinai	OH	44146	5/30/1997	CONFIRMED LUNCH WITH DR FOR NEXT WEEK, BROUGHT SENAKOT IN.
PLPMDL0080000001	Beachwood	OH	44122	5/30/1997	COUGHT LHIM AS HE WAS COMING BACK INTO THE OFFICE LATE INTHE DAY.
PLPMDL0080000001	AKRON	OH	44333	5/30/1997	HASNT USED YET, REMINDED OF BLOOD LEVELS.
PLPMDL0080000001	Akron	OH	44333	5/30/1997	HASNT USED YET, REMINDED OF BLOOD LEVELS.
PLPMDL0080000001	CLEVELAND	OH	44195	5/30/1997	SAYS WORKS BETTER Q8H THAN Q12H/DISCUSSSED PI AND WHY Q12. WHY NOT TITRATE DOSE? SAYS DOESN'T WORK-THEN YOU GET MORE SIDE EFFECTS! DISC DIM SE AND SD ALL NARCS DO THAT-NOT DEF BUT SD WILL STILL USE/NX-PUSH TO TRY Q12 AND SEE.
PLPMDL0080000001	Cleveland	OH	44195	5/30/1997	SAYS WORKS BETTER Q8H THAN Q12H/DISCUSSSED PI AND WHY Q12.WHY NOT TITRATE DOSE? SAYS DOESN'T WORK-THEN YOU GET MORESIDE EFFECTS! DISC DIM SE AND SD ALL NARCS DO THAT-NOT DEF BUT SD WILL STILL USE/NX-PUSH TO TRY Q12 AND SEE.
PLPMDL0080000001	AKRON	OH	44307	6/2/1997	SET UP SURGERY GRAND ROUNDS.
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/2/1997	TRYING TO PUT TOGETHER A PROGRAM FOR THE MERIDIA SYSTEM. WAS VERY IMPRESSED WITH THE PROGRAM.NEED TO FOLLOW UP WITH SPEAKING OPTIONS.
PLPMDL0080000001	Warrensville Hts	OH	44122	6/2/1997	TRYING TO PUT TOGETHER A PROGRAM FOR THE MERIDIA SYSTEM.WAS VERY IMPRESSED WITH THE PROGRAM.NEED TO FOLLOW UP WITHSPEAKING OPTIONS.
PLPMDL0080000001	BEACHWOOD	OH	44122	6/2/1997	HE IS TAKING A MORE ACTIVE ROLE IN THE BREAST CENTER AND APPEARS TO NO LONGER BE IN WITH VARGHAI AND MINTZ BUSINESS WISE.TRYING TO GET A SPEAKER FOR THEIR NEWLY ACCREDITED AFTERNOON TUMOR
PLPMDL0080000001	Beachwood	OH	44122	6/2/1997	HE IS TAKING A MORE ACTIVE ROLE IN THE BREAST CENTER ANDAPPEARS TO NO LONGER BE IN WITH VARGHAI AND MINTZ BUSINESSWISE.TRYING TO GET A SPEAKER FOR THEIR NEWLY ACCREDITEDAFTERNOON TUMOR
PLPMDL0080000001	MAYFIELD HTS	OH	44124	6/3/1997	NOT GETTING AS MUCH SUCCESS AT THE OFFICE AS IN THE HOSPITAL TRY TO FIND ON A MORE REGULAR BASIS BY EITHER DOING DISPLAYS OR FINDING WHEN HE IS AT HOSP.TRIED TO GO OVER BLOOD LEVELS VS FUNCTION
PLPMDL0080000001	BEACHWOOD	OH	44122	6/2/1997	WORKING ON DAW OF MORPHINE SO IT WILL NOT BE SUBBED
PLPMDL0080000001	AKRON	OH	44319	6/2/1997	DR IS BIG ADDICTION TREATING, LIKES OXY NONADDICTIVE. REMEMBER HEAVY FEMALE PATIENT WITH METASTATIC CANCER WORK WITH HER TO DOSE. NOT SURE OF OXY IR FOR BREAKTHROUGH SENAKOT-S FOR
PLPMDL0080000001	CLEVELAND	OH	44195	6/3/1997	REMIND
PLPMDL0080000001	Parma	OH	44129	6/2/1997	TRIED TO GET HIM TO FOCUS ON LEVELS AND LUNG FUNCTION.STILL USING A LOT OF DUR
PLPMDL0080000001	Euclid	OH	44132	6/2/1997	HAD NEVER REALLY USED UNLESS PT ALREADY ON IT/VERY INT INWHY DIFF/WENT OVER EVERYTHING/SD WD DEF USE FOR COPD. SEESASTHMA AND COPD EQUALLY.INT IN OXY-NO REAL TIME-COME BACK
PLPMDL0080000001	BEACHWOOD	OH	44122	6/2/1997	WANTED TO MAKE SURE THAT HE WAS FOING TO BE AT THE PROGRAM. LEFT NEW POST OP STUDY.HE IS STARTING TO MORE SURGERIES AND BORNSTEIN SEEMS MORE INVOLVED THAN EVER.SIGNED UP FOR 4 JULY BREAKFAST MEETINGS.
PLPMDL0080000001	Beachwood	OH	44122	6/2/1997	WANTED TO MAKE SURE THAT HE WAS FOING TO BE AT THE PROGRAM.LEFT NEW POST OP STUDY.HE IS STARTING TO MORE SURGERIES ANDBORNSTEIN SEEMS MORE INVOLVED THAN EVER.SIGNED UP FOR 4 JULYBREAKFAST MEETINGS.
PLPMDL0080000001	CLEVELAND	OH	44195	6/3/1997	SAYS HAS WRITTEN 1 UNI RX ALREADY/VERY INT IN IT AND DOESN'T LIKE SERII!REMINDED HER OF BEN AND WHY UNI BETTER/WANTED ATS GUIDELINES TO READ!!WILL DEF USE UNI-CK BACK MONTH. QUICK HIT ON OXY-
PLPMDL0080000001	AKRON	OH	44319	6/2/1997	WILL HAVE USE FOR ONCE HEARS MORE RE IT. DISCUSS MORE NX TIME
PLPMDL0080000001	Akron	OH	44319	6/2/1997	QUICK INTRO NEED TO POSITION OXY FOR OPIOID NAIVE PATIENTS UNIPHYL AGAINST BID'S.
PLPMDL0080000001	Akron	OH	44302	6/2/1997	QUICK INTRO NEED TO POSITION OXY FOR OPIOID NAIVE PATIENTSUNIPHYL AGAINST BID'S.
PLPMDL0080000001	AKRON	OH	44302	6/2/1997	SET UP PROGRAM WITH SURGERY GRAND ROUNDS, AUG 13TH. 7 00
PLPMDL0080000001	AKRON	OH	44302	6/2/1997	SET UP PROGRAM WITH SURGERY GRAND ROUNDS, AUG 13TH. 7 00
PLPMDL0080000001	Beachwood	OH	44122	6/2/1997	WORKING ON DAW OF MORPHINE SO IT WILL NOT BE SUBBED
PLPMDL0080000001	LYNDHURST MAYFIELD	OH	44124	6/3/1997	TRYING TO GET STOCKING OUT OF THEM IS LIKE PULLING TEETH
PLPMDL0080000001	Akron	OH	44307	6/2/1997	SET UP SURGERY GRAND ROUNDS.
PLPMDL0080000001	BEACHWOOD	OH	44122	6/2/1997	CONTINUING TO TRY TO REDUCE HIS HESITATIONS TO USE FOR OA. TRYING TO BUILD ON SUCCESS
PLPMDL0080000001	AKRON	OH	44307	6/2/1997	SAYS HE HAS A THROAT CANCER PT. HE WILL START ON OXY NEXT VISIT, FOLLOW UP. THINKS OXYCODONE IS STRONGER THAN HYDRO CODONE, SHOWED PI, DOESN'T BELIEVE IT. COULD BE A POTENTIAL PROBLEM, FIND OTHER PROOF SOURCES.
PLPMDL0080000001	Akron	OH	44307	6/2/1997	SAYS HE HAS A THROAT CANCER PT. HE WILL START ON OXY NEXTVISIT, FOLLOW UP. THINKS OXYCODONE IS STRONGER THAN HYDROCODONE, SHOWED PI, DOESN'T BELIEVE IT. COULD BE A POTENTIALPROBLEM, FIND OTHER PROOF SOURCES.
PLPMDL0080000001	Westlake	OH	44145	6/2/1997	SAYS HELL TRY UNIP BUT WANTED SAMPLES. SHOWED PAK STUDY KEEWITH THAT MESSAGE INTERESTED IN OXY.THINKS OF IT FOR VERY ILL
PLPMDL0080000001	Westlake	OH	44145	6/2/1997	THOUGHT UNIDUR WAS UNIPHYL STRESSED BENEFIT OF QD W/DINNERUSES OXY IN NURSING HOME CAUSE HOSPICE NURSE'S RECOMMEND ITDIDN'T HAVE TIME TO DISCUSS BUT IS INTERESTED. THINKS IT'FOR REALLY SICK PATIENTS. FOLLOW UP WITH LINDA RE-USE OF OXY
PLPMDL0080000001	BEDFORD/SINAI	OH	44146	6/2/1997	HAS 2 PTS ON 20 MG. OXY AND 1 PT. ON 80MG Q8. HAS BEEN USING ALOT MORE OXY. TALKED ABOUT MSC VS. OTHER MORPHINES, HE'S USING ALOT OF OROMORPHE.
PLPMDL0080000001	Bedford/Sinai	OH	44146	6/2/1997	HAS 2 PTS ON 20 MG. OXY AND 1 PT. ON 80MG Q8. HAS BEENUSING ALOT MORE OXY. TALKED ABOUT MSC VS. OTHER MORPHINES,HE'S USING ALOT OF OROMORPHE.
PLPMDL0080000001	CLEVELAND	OH	44195	6/3/1997	SAYS USING MORE UNI-UNIDURSEES DIFF BETW THEO/INT IN POSSIBLE SPKRX FOR COPD FOR DEPT
PLPMDL0080000001	Cleveland	OH	44102	6/2/1997	DR SAYS HE MAY HAVE SOME PATE HE CAN SWITCH TO UNIP SAYSKEEP SHOWING HIM DIFFERENC OF THEO USES MS CONTIN FOR BACKPAIN OA PAIN SHOWED HIM OXY SAID HE THINKS ITS BETTER THANPER
PLPMDL0080000001	CLEVELAND	OH	44134	6/2/1997	TALKED TO MIKE ABOUT KADIAN AND HE GAVE ME A CC DOCTOR, RICHARD GAYLE.ONE PATIENT.STARTED ON THE 100 THEN THE 50 AND THEN THE 20'S.NEED TO TELL MARTY ALSO SMIRNOFF IS RXING Q8.TALKED ABOUT SEN AND NO CEILING AND ABUSE
PLPMDL0080000001	Akron	OH	44319	6/2/1997	DR IS BIG ADDICTION TREATING, LIKES OXY NONADDICTIVE.REMEMBER HEAVY FEMALE PATIENT WITH METASTATIC CANCERWORK WITH HER TO DOSE. NOT SURE OF OXY IR FOR BREAKTHROUGHSENAKOT-S FOR CONSTIPATION.

PPLPMDL080000001	AKRON	OH	44307	6/2/1997	STILL PERCIEVES MORPHINE AS A BETTER ANALGESIC THAN OXYCOD. HAS ONE SICKLE CELL PT ON OXY 80 MG Q12. FOLLOW UP ON THIS PATIENT. DISCUSSED DURAGESIC, USES IT WHEN PT CANT SWALLOW OR WHEN THEY WANT TO FUNCTION WITHOUT SIDE EFFECTS-DROWSINES ETC. RESEARCH SIDE EFFECT PROFILES AND HANDLE THIS OBJ NEXT CALL. MSC 200 REMINDER.
PPLPMDL080000001	Akron	OH	44307	6/2/1997	STILL PERCIEVES MORPHINE AS A BETTER ANALGESIC THAN OXYCOD.HAS ONE SICKLE CELL PT ON OXY 80 MG Q12. FOLLOW UP ON THISPATIENT. DISCUSSED DURAGESIC, USES IT WHEN PT CANT SWALLOWOR WHEN THEY WANT TO FUNCTION WITHOUT SIDE EFFECTS-DROWSINSETC. RESEARCH SIDE EFFECT PROFILES AND HANDLE THIS OBJ NEXTCALL. MSC 200 REMINDER.
PPLPMDL080000001	AKRON	OH	44319	6/2/1997	TALKED TO DR ABOUT OXY. NEXT TIME ADDRESS Q12H, HE USED Q8H ALSO HIT THE IDEA OF OPIOID NAIVE PATIENTS, TOLD HIM 80MG MORE SPECIFIC ON WHAT EXACT PATIENTS USING AND WHY CONCERNED WITH USING HIGHER DOSES.
PPLPMDL080000001	Akron	OH	44319	6/2/1997	TALKED TO DR ABOUT OXY. NEXT TIME ADDRESS Q12H, HE USED Q8H ALSO HIT THE IDEA OF OPIOID NAIVE PATIENTS, TOLD HIM 80MGMORE SPECIFIC ON WHAT EXACT PATIENTS USING AND WHY CONCERNEDWITH USING HIGHER DOSES.
PPLPMDL080000001	CLEVELAND	OH	44195	6/3/1997	SAYS IS USING OXY/WON'T ATTEND PHANTOM
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	SAYS IS USING OXY/WON'T ATTEND PHANTOM
PPLPMDL080000001	LYNDHURST	OH	44124	6/3/1997	TRIED TO GET TO GO TO THE PROGRMA
PPLPMDL080000001	MAYFIELD VILLAGE	OH	44143	6/4/1997	HAVE SAMPLES/DOING LUNCH/QUICK PRESENTATION W/BENEFITS.
PPLPMDL080000001	Lyndhurst	OH	44124	6/3/1997	TRIED TO GET TO GO TO THE PROGRMA
PPLPMDL080000001	CLEVELAND	OH	44195	6/3/1997	SAYS HAS USED A COUPLE TIMES/CAN'T ALWAYS REMEMBER/SAYS REFERS PAIN PTS TO WALSH/DISCUSSED STARTING NEW PTS ON IT BEFORE WALSH GETS THEM-EASIER FOR ALL-SAID WD TRY
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	SAYS HAS USED A COUPLE TIMES/CAN'T ALWAYS REMEMBER/SAYSREFERS PAIN PTS TO WALSH/DISCUSSED STARTING NEW PTS ON ITBEFORE WALSH GETS THEM-EASIER FOR ALL-SAID WD TRY
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	REMIND
PPLPMDL080000001	MAYFIELD HTS	OH	44124	6/3/1997	TRIED TO GO OVER SUNSHINE BUT DID NOT GET VERY MUCH TIME. MAY WANT TO FOCUS ON HIM AT TUMOR BDS
PPLPMDL080000001	CLEVELAND	OH	44195	6/3/1997	JUST HAD PT TODAY ON OXY FROM PAIN MGMT/HAD TO REWRITE RX AND DIDN'T KNOW WHAT IT WASI WAS SHOCKED I CAME IN TODAY! SAYS GREAT PRODUCT AND DEF WILL USE-USES TYL3 AND PERC MOST FOR PAIN-SEES A LOT OF OA-POSITIONED OXY THERE/NO CANCER/ DIDNT EVEN DISCUSS IT.UNI-INT IN DIFF W/BID.CONFUSED RE THEO/SAYS NO USE IN ASTHMAISEES 50/50 COPD/ASTHMA.
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	JUST HAD PT TODAY ON OXY FROM PAIN MGMT/HAD TO REWRITE RXAND DIDNT KNOW WHAT IT WASI WAS SHOCKED I CAME IN TODAY!SAYS GREAT PRODUCT AND DEF WILL USE-USES TYL3 AND PERC MOSTFOR PAIN-SEES A LOT OF OA-POSITIONED OXY THERE/NO CANCER/DIDNT EVEN DISCUSS IT.UNI-INT IN DIFF W/BID.CONFUSED RETHEO/SAYS NO USE IN ASTHMAISEES 50/50 COPD/ASTHMA.
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	SAYS HAS WRITTEN 1 UNI RX ALREADY/VERY INT IN IT AND DOESN'TLIKE SERE!!!REMINDED HER OF BEN AND WHY UNI BETTER/WANTEDATS GUIDELINES TO READ!!WILL DEF USE UNI-CX BACK MONTH.QUICK HIT ON OXY- WILL HAVE USE FOR ONCE HEARS MORE RE IT DISCUS MORE NX TIME
PPLPMDL080000001	CLEVELAND	OH	44106	6/3/1997	INTROED OXY TO HER SHE HAS NOT USED THAT FREQUENTLY BUT HAS SEEN OTHERS USE IT.WILL NEED TO GO OVER FRO THE BEGINNING
PPLPMDL080000001	Cleveland	OH	44106	6/3/1997	INTROED OXY TO HER SHE HAS NOT USED THAT FREQUENTLY BUTHAS SEEN OTHERS USE IT.WILL NEED TO GO OVER FRO THE BEGINNING
PPLPMDL080000001	TALLMADGE	OH	44278	6/3/1997	TALKED TO HIM AT DISPLAY AT ROBINSON. HASN'T USED OXY YET, MOSTLY HABIT. STILL HAS MISCONCEPTIONS THAT IS MORE POTENT THAN VICODIN. REINFORCED BENEFITS.
PPLPMDL080000001	Tallmadge	OH	44278	6/3/1997	TALKED TO HIM AT DISPLAY AT ROBINSON. HASN'T USED OXYET, MOSTLY HABIT. STILL HAS MISCONCEPTIONS THAT IS MOREPOTENT THAN VICODIN. REINFORCED BENEFITS.
PPLPMDL080000001	CLEVELAND	OH	44106	6/3/1997	HE IS NOT EASILY APPROACHED OF ALL ATTENDINGS HE IS USING THE LEAST ALMOST NONE NEED TO FIND WHY AND HOW TO GET HIM INITIATED
PPLPMDL080000001	Cleveland	OH	44106	6/3/1997	HE IS NOT EASILY APPROACHED OF ALL ATTENDINGS HE IS USINGTHE LEAST ALMOST NONE NEED TO FIND WHY AND HOW TO GET HIMINITIATED
PPLPMDL080000001	MAYFIELD HTS	OH	44124	6/3/1997	GAVE HIM A CONFIRMATION FOR HTE PROGRAM.HOPEFULLY IT WILL DO SOME GOOD.HE CAN REALLY BENEFIT FROM WALSH'S TALK.STILL TREATING MORE PRN THAN ANYTHING
PPLPMDL080000001	Mayfield Hts	OH	44124	6/3/1997	GAVE HIM A CONFIRMATION FOR HTE PROGRAM.HOPEFULLY IT WILDO SOME GOOD.HE CAN REALLY BENEFIT FROM WALSH'S TALK.STILLTREATING MORE PRN THAN ANYTHING
PPLPMDL080000001	CLEVELAND	OH	44106	6/3/1997	HE IS STARTING TO SHOW UP AND HE IS ALSO USING IN THE HOSPITAL.CONFIRMED HIS ATTENDANCE FOR THE PROGRAM
PPLPMDL080000001	Cleveland	OH	44106	6/3/1997	HE IS STARTING TO SHOW UP AND HE IS ALSO USING IN THEHOSPITAL.CONFIRMED HIS ATTENDANCE FOR THE PROGRAM
PPLPMDL080000001	CLEVELAND	OH	44195	6/3/1997	DISCUSSED PHANTOM PROGRAM
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	DISCUSSED PHANTOM PROGRAM
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	DISCUSSED PHANTOM PROGRAM
PPLPMDL080000001	Cleveland	OH	44195	6/3/1997	SAYS USING MORE UNI-UNDERSTANDS DIFF BETW THEO/INT IMPOSSIBLE SPKR FOR COPD FOR DEPT
PPLPMDL080000001	WARRENSVILLE HTS	OH	44122	6/3/1997	TUMOR BDS ARE BEST AT GETTING TIME WIHT HIM.TRIED TO TALK OF SUCCESS THAT OTHERS ARE GETTING WITH THEIR USE OF OXY
PPLPMDL080000001	Beachwood	OH	44122	6/3/1997	TUMOR BDS ARE BEST AT GETTING TIME WIHT HIM.TRIED TO TALKOF SUCCESS THAT OTHERS ARE GETTING WITH THEIR USE OF OXY
PPLPMDL080000001	MAYFIELD	OH	44143	6/4/1997	QUIC IN HALL/HAS SAMPLES/SCHEDULE LUNCH/SAYS USES UNI WHEN USES THEO/SHWD NEW ATS/VERY INT/TALK AT LUNCH
PPLPMDL080000001	AKRON	OH	44310	6/3/1997	TALKED ABOUT THE NEW ORLEANS CONFERENCE. VERY IMPRESSED WITH PROGRAM, LEARNED ALOT ABOUT PAIN MGMT. SURPRISED AT HOW WELL THE PTS. FLOWN IN WERE DOING ON SUCH HIGH DOSES, REALLY OPENED HIS EYES TO TITRATING.
PPLPMDL080000001	CLEVELAND	OH	44106	6/4/1997	PAIN CLINIC
PPLPMDL080000001	Akron	OH	44310	6/3/1997	TALKED ABOUT THE NEW ORLEANS CONFERENCE. VERY IMPRESSED WITHPROGRAM, LEARNED ALOT ABOUT PAIN MGMT. SURPRISED AT HOWWELL THE PTS. FLOWN IN WERE DOING ON SUCH HIGH DOSES, REALLYOPENED HIS EYES TO TITRATING.
PPLPMDL080000001	CLEVELAND	OH	44106	6/4/1997	HE IS HAVING SOME RESERVATIONS BECAUSE HE IS NOT SPEAKING CONCERNED THAT ROSENBERG WILL GET MORE THAN HE
PPLPMDL080000001	Cleveland	OH	44106	6/4/1997	HE IS HAVING SOME RESERVATIONS BECAUSE HE IS NOT SPEAKINGCONCERNED THAT ROSENBERG WILL GET MORE THAN HE
PPLPMDL080000001	CLEVELAND	OH	44109	6/4/1997	SPONSORED SPEAKER, STILLMAN GOT LOST DIDN'T SHOW BUT DETAILE DR. MALLIK ON OXY VERY INTER ENT NOT BIG POTENTIAL
PPLPMDL080000001	EUCLID	OH	44132	6/5/1997	QUICK IN HALL/HAD SAMPLES/SAYS IS USING MORE UNI-TOOK PT OFF T-24 AND PUT ON UNI-GOOD RESULTS BETTER SE.SCHED LUNCH
PPLPMDL080000001	AKRON	OH	44307	6/4/1997	OXY 80 MG. WANTS FACES OF PAIN SCALES. WHEN DROP THEM OFF HIT ON DURAGESIC, WAS TOO BUSY TODAY TO GET INTO IT.
PPLPMDL080000001	Akron	OH	44307	6/4/1997	OXY 80 MG. WANTS FACES OF PAIN SCALES. WHEN DROP THEM OFFHIT ON DURAGESIC, WAS TOO BUSY TODAY TO GET INTO IT.
PPLPMDL080000001	AKRON	OH	44308	6/4/1997	HASN'T USED, MIGHT NOT BE A TARGET AFTER ALL.
PPLPMDL080000001	Akron	OH	44308	6/4/1997	HASN'T USED, MIGHT NOT BE A TARGET AFTER ALL.
PPLPMDL080000001	LAKEWOOD	OH	44107	6/4/1997	GRAND ROUNDS PAIN MANAGMENT TALK BY DR. GRIMM; SET UP APPT WITH DR. REYNOLDS; MET NURSE ON ONC FLOOR HOS. JEAN GONE NO REPLACEMENT YET SPOKE WITH BRIGITTE
PPLPMDL080000001	AKRON	OH	44333	6/4/1997	DISCUSSED PAIN MEETING HE ATTENDED. VERY BUSY, SCHEDULED LUNCH TO GET MORE TIME.
PPLPMDL080000001	AKRON	OH	44333	6/4/1997	DISCUSSED PAIN MEETING HE ATTENDED. VERY BUSY, SCHEDULED LUNCH TO GET MORE TIME.
PPLPMDL080000001	AKRON	OH	44303	6/5/1997	UNI DOSED AT SUPPER, DELAYED ABSORPTION. NEVER GET THE FEELING HE LISTENS TO ME. GIRLS IN OFFICE SAY HE USES UNI DUR.
PPLPMDL080000001	CLEVELAND	OH	44106	6/4/1997	HE IS USING IN THE HOSPITAL SETTING. AND HE IS ALSO STARTING TO SHOW UP ON FIRST RX
PPLPMDL080000001	Cleveland	OH	44106	6/4/1997	HE IS USING IN THE HOSPITAL SETTING. AND HE IS ALSO STARTINGTO SHOW UP ON FIRST RX
PPLPMDL080000001	CLEVELAND	OH	44195	6/4/1997	HAS STARTED PT ONO XY BUT NOT ATTENDING PROGRAM
PPLPMDL080000001	Euclid	OH	44119	6/4/1997	HAS STARTED PT ONO XY BUT NOT ATTENDING PROGRAM
PPLPMDL080000001	Cleveland	OH	44109	6/4/1997	SPONSORED SPEAKER, STILLMAN GOT LOST DIDN'T SHOW BUT DETAILED DR. MALLIK ON OXY VERY INTER ENT NOT BIG POTENTIAL
PPLPMDL080000001	Lakewood	OH	44107	6/4/1997	GRAND ROUNDS PAIN MANAGMENT TALK BY DR. GRIMM; SET UP APPTWITH DR. REYNOLDS; MET NURSE ON ONC FLOOR HOS. JEAN GONENO REPLACEMENT YET SPOKE WITH BRIGITTE
PPLPMDL080000001	Twinsburg	OH	44087	6/4/1997	VALLEY VIEW, BIGGEST NURSING HOME. UP TO 1600 BEDS ANDGROWING. USES TONS OF DURAGESIC, SAYS NURSES LOVE ITBECAUSE ITS EASY. SEEMED INTERESTED IN SPREADS, BUT THINKSITS GOING TO BE A HARD SELL TO NURSES. GOSWAMI BIG DOCAT VALLEYVIEW.
PPLPMDL080000001	CLEVELAND	OH	44111	6/4/1997	CONFIRM IT MEDICAID APPROVED; KEEP STRESSING START &STAY; CONCEREND ABOUT COST VS PERCODAN;QUEST HIM ON USE OF DURAG
PPLPMDL080000001	EUCLID	OH	44132	6/5/1997	REMIND
PPLPMDL080000001	Cleveland	OH	44111	6/4/1997	CONFIRM IT MEDICAID APPROVED. KEEP STRESSING START &STAY CONCEREND ABOUT COST VS PERCODAN QUEST HIM ON USE OF DURAG
PPLPMDL080000001	AKRON	OH	44333	6/4/1997	USED OXY IN A MALIG PT. NEXT CALL REINTRO FOR NON MALIG PAIN
PPLPMDL080000001	PARMA	OH	44129	6/5/1997	THIS STORE IS NOT THAT BUSY IN THE PHARMACY.BETH IS NICE BUT NOT COMMITTED TO HELPING
PPLPMDL080000001	Akron	OH	44333	6/4/1997	USED OXY IN A MALIG PT. NEXT CALL REINTRO FOR NON MALIG PAIN
PPLPMDL080000001	GATES MILLS	OH	44040	6/4/1997	DEF ATTENDING PROGRAM/SAYS HAS SEVERAL PTS ON OXY DOIG FINE STILL CONCERNS W/PHCY STOCK/GET STORE LIST.
PPLPMDL080000001	Gates Mills	OH	44040	6/4/1997	DEF ATTENDING PROGRAM/SAYS HAS SEVERAL PTS ON OXY DOIG FINESTILL CONCERNS W/PHCY STOCK/GET STORE LIST.
PPLPMDL080000001	TWINSBURG	OH	44087	6/4/1997	VALLEY VIEW, BIGGEST NURSING HOME. UP TO 1600 BEDS AND GROWING. USES TONS OF DURAGESIC, SAYS NURSES LOVE IT BECAUSE ITS EASY. SEEMED INTERESTED IN SPREADS, BUT THINKS ITS GOING TO BE A HARD SELL TO NURSES. GOSWAMI BIG DOCK AT VALLEYVIEW.
PPLPMDL080000001	AKRON	OH	44313	6/5/1997	CHECKED SAMPLES. NOT MOVING. HE SAID HASN'T BEEN USING MUCH THEOP LATELY. REMINDED OF NHL GUIDELINES. SCHEDULED APPT TO GET MOE TIME.
PPLPMDL080000001	GATES MILLS	OH	44040	6/4/1997	QUICK/NOT ATTENDING PROGRAM BUT WIFE IS WITH ANOTHER PHYSI SAYS STARTED PT ON OXY DO LUNCH FOR MORE TIME.JERK
PPLPMDL080000001	Gates Mills	OH	44040	6/4/1997	QUICK/NOT ATTENDING PROGRAM BUT WIFE IS WITH ANOTHER PHYSI SAYS STARTED PT ON OXY DO LUNCH FOR MORE TIME.JERK
PPLPMDL080000001	CLEVELAND	OH	44106	6/4/1997	THEY ARE STILL WAITING FOR THE ATTENDINGS TO INITIATE NEED TO GET THEIR CONFIDENCE UP SO THEY CAN MAKE ATTENDINGS JOB EASIER.TRY USING PAIN SCALES AND ECOG DATA
PPLPMDL080000001	CLEVELAND	OH	44195	6/4/1997	WANTS TO SET UP JOURNAL CLUB WITH OUR HELP-WANTS OXY ON FORMULARY-WON'T REALLY HELP
PPLPMDL080000001	Cleveland	OH	44195	6/4/1997	WANTS TO SET UP JOURNAL CLUB WITH OUR HELP-WANTS OXY ONFORMULARY-WON'T REALLY HELP
PPLPMDL080000001	AKRON	OH	44308	6/4/1997	HASNT TRIED. USES MSC. PUSHED BLOOD LEVELS AND NO CEILING AGAIN.
PPLPMDL080000001	Akron	OH	44308	6/4/1997	HASNT TRIED. USES MSC. PUSHED BLOOD LEVELS AND NO CEILINGAGAIN.
PPLPMDL080000001	Euclid	OH	44132	6/5/1997	QUICK IN HALL/HAD SAMPLES/SAYS IS USING MORE UNI-TOOK PTOFF T-24 AND PUT ON UNI-GOOD RESULTS BETTER SE.SCHED LUNCH
PPLPMDL080000001	AKRON	OH	44303	6/5/1997	SAID HAD GOODEXP WITH OXY, BUT I DONT THINK HE'S USED SINCE THE FIRST PT. WENT OVER CONVERSION FROM DILAUDID TO OXY AGAIN AND PLACED EAR.Y I THINK HE HAS IT PLACED FOR MALIG INSTEAD OF NON MALIG PAIN WHERE HE'S USING MOST OF HIS DILAUDID. PROBE FURHER NX VIEW ABOUT WHERE HE USED DILAUDID

PPLPMDL0080000001	E CLEVELAND	OH	44112	6/6/1997	TRIED TO GET HIM TO UNDERSTAND LEVELS AND EFFICACY ARE TWO DIFFERENT THINGS
PPLPMDL0080000001	Akron	OH	44303	6/5/1997	SAID HAD GOODEXP WITH OXY, BUT I DONT THINK HE'S USED SINCE THE FIRST PT. WENT OVER CONVERSION FROM DILAUDID TO OXYAGAIN AND PLACED EAR.Y I THINK HE HAS IT PLACED FOR MALIGNSTEAD OF NON MALIGN PAIN WHERE HE'S USING MOST OF HISDILAUDID. PROBE FURHER NX VISIT ABOUT WHERE HE USED DILAUDID
PPLPMDL0080000001	CLEVELAND	OH	44195	6/5/1997	ENJOYED PHANTOM PROGRAM/HAS NOT USED OXY YET-SIMPLY DIDN'T THINK OF IT BUT USES MUCH PERC AND WILL CONVERT RIGHT AWAY/ SAYS "CK BACK IN MONTH AND I WILL HAVE WRITTEN LOTS OF IT."
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	6/6/1997	LEFT SAMPLES, UNI 600 REMINDER.
PPLPMDL0080000001	Cleveland	OH	44195	6/5/1997	ENJOYED PHANTOM PROGRAM/HAS NOT USED OXY YET-SIMPLY DIDN'T THINK OF IT BUT USES MUCH PERC AND WILL CONVERT RIGHT AWAY/SAYS "CK BACK IN MONTH AND I WILL HAVE WRITTEN LOTS OF IT."
PPLPMDL0080000001	CLEVELAND	OH	44117	6/5/1997	DOING MUCH BETTER WITH IT/LIKES DOCU KIT/STILL CONCERNED ABOUT # PTS HE HAS. DISCUSSED USING 40MG/SD ONLY IF TRUSTS PT
PPLPMDL0080000001	Cleveland	OH	44117	6/5/1997	DOING MUCH BETTER WITH IT/LIKES DOCU KIT/STILL CONCERNED ABOUT # PTS HE HAS. DISCUSSED USING 40MG/SD ONLY IF TRUSTSPT
PPLPMDL0080000001	CLEVELAND	OH	44195	6/5/1997	QUIC HIT IN HALL/STILL HASN'T USED BUT SAYS WILL/SAYS I SHOULD SEE DR.OVERMOYER (AGGIE, RN)SHE DOES MOST REFERS TO DR.HANKS AND WRITES PAIN MEDS.GO THRU NURSE.BUT SAYS SHE WILL DEF TRY SOON
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/5/1997	MAKING SOME PROGRESS WITH RAPPORT BY SEEING HIM AT TUMOR BDS
PPLPMDL0080000001	Beachwood	OH	44122	6/5/1997	MAKING SOME PROGRESS WITH RAPPORT BY SEEING HIM AT TUMORBDS
PPLPMDL0080000001	AKRON	OH	44312	6/5/1997	NEED TO GET DR TO BE MORE SPECIFIC ON PATIENT HE WOULD CONSIDER AND USE WITH OXY THEN PLACE IT AS START WITH AND STAY WITH. GET SPECIFIC PATIENT. UNIPHYL TRY BEFORE GOING TO LONG ACTING MED.
PPLPMDL0080000001	Akron	OH	44312	6/5/1997	NEED TO GET DR TO BE MORE SPECIFIC ON PATIENT HE WOULD CONSIDER AND USE WITH OXY THEN PLACE IT AS START WITH AND STAY WITH. GET SPECIFIC PATIENT. UNIPHYL TRY BEFOREGOING TO LONG ACTING MED.
PPLPMDL0080000001	AKRON	OH	44304	6/5/1997	80 MG. REMINDER AND AVG DOSE.
PPLPMDL0080000001	Akron	OH	44304	6/5/1997	80 MG. REMINDER AND AVG DOSE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/6/1997	STILL REMEMBERS ME AS OLD CO.HOPEFULLY CAN GET THAT SAME RECOGNITION FOR UNI
PPLPMDL0080000001	SAGAMORE HILLS	OH	44067	6/6/1997	UNI 600 REMINDER. LEFT COPD STUDY.
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/5/1997	SPENDING A GOOD EFFORT AT GETTING TO THE HIGHER DOSES.USED THE POST OP STUDY
PPLPMDL0080000001	Beachwood	OH	44122	6/5/1997	SPENDING A GOOD EFFORT AT GETTING TO THE HIGHER DOSES.USED THE POST OP STUDY
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/5/1997	WENT OVER POST OP STUDY.HE TOLD ME OF PROGRESS OF PATIENTS AND ONE PAT ON A HIGH DOSE OF MSC
PPLPMDL0080000001	PARMA	OH	44129	6/5/1997	HE TOLD ME THAT HE NEVER SAID THAT OXY DOES NOT WORK.HE HAS A DIFFERENT STORY EACH TIME WE TALK.IMPORTANT TO NOT LET HIM GET AWAY WITH HIS RANDOM REMARKS.TALKED ABOUT DOSING AND HOW TO CONVERT FROM MIXED OPIOIDS IN PARTICULAR PERCOCET
PPLPMDL0080000001	Parma	OH	44129	6/5/1997	HE TOLD ME THAT HE NEVER SAID THAT OXY DOES NOT WORK.HE HAS A DIFFERENT STORY EACH TIME WE TALK.IMPORTANT TO NOT LETHIM GET AWAY WITH HIS RANDOM REMARKS.TALKED ABOUT DOSING ANDHOW TO CONVERT FROM MIXED OPIOIDS IN PARTICULAR PERCOCET
PPLPMDL0080000001	Akron	OH	44304	6/5/1997	FOLLOWED UP AFTER PHARMACY MEETING. REMINDED OF 80 MG AGAIN.
PPLPMDL0080000001	AKRON	OH	44304	6/5/1997	FOLLOWED UP AFTER PHARMACY MEETING. REMINDED OF 80 MG AGAIN.
PPLPMDL0080000001	AKRON	OH	44319	6/5/1997	NEED TO HIT START WITH STAY WITH. HAS USED BUT NICHES FOR MORE SEVERE PAIN. ASK WHAT OPIOID STARTS THERAPY WITH. UNIPHYL, THEOPHYLLINE, SIMPLE INITIATE BEFORE GOING TO ANY LONG ACTING.
PPLPMDL0080000001	Akron	OH	44319	6/5/1997	NEED TO HIT START WITH STAY WITH. HAS USED BUT NICHES FORMORE SEVERE PAIN. ASK WHAT OPIOID STARTS THERAPY WITH.UNIPHYL, THEOPHYLLINE, SIMPLE INITIATE BEFORE GOING TO ANY LONG ACTING.
PPLPMDL0080000001	AKRON	OH	44312	6/5/1997	DR SEES ALOT OF GERIATRIC PATIENTS, USE OXYCONTIN FOR OSTEOARTHRITIS. UNIPHYL NOT ALOT OF THEOPHYLLINE.
PPLPMDL0080000001	Akron	OH	44312	6/5/1997	DR SEES ALOT OF GERIATRIC PATIENTS, USE OXYCONTIN FOROSTEOARTHRITIS. UNIPHYL NOT ALOT OF THEOPHYLLINE.
PPLPMDL0080000001	CLEVELAND	OH	44195	6/5/1997	PROTO PERC-UP TO 4/DAY THEN GOES TO 15MG MSC AND TITRATES HAS PROBLEM FORM YRS AGO IN MICH W/PF REP BASHING ALL OTHER DRUGS TOO MUCH-STILL HARBORS THIS BUT IS VERY RECEPTIVE TO OXY. FEELS DEF HAS PLACE-LIMITED EXPER W/IT-MAJOR CONCERN W/COST. WANTS IPAP FORMS AND HILLMED EQUIV ON WEST SIDE.CONV FROM IV MORPH.WD GO TO MSC FIRST THEN CUT DOSE.SAYS WILL USE MORE
PPLPMDL0080000001	LAKEWOOD	OH	44107	6/9/1997	SHOW STUDY COMPARING LEVELS; ADMITS PATIENTS DO BETTER ON UU PUSH 600'S
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/9/1997	TALK TO SCOTT AND GET HIM OFF CORE LUST
PPLPMDL0080000001	Cleveland	OH	44195	6/5/1997	PROTO PERC-UP TO 4/DAY THEN GOES TO 15MG MSC AND TITRATESHAS PROBLEM FORM YRS AGO IN MICH W/PF REP BASHING ALL OTHERDRUGS TOO MUCH-STILL HARBORS THIS BUT IS VERY RECEPTIVE TO OXY.FEELS DEF HAS PLACE-LIMITED EXPER W/IT-MAJOR CONCERN W/COST.WANTS IPAP FORMS AND HILLMED EQUIV ON WEST SIDE.CONV FROMIV MORPH.WD GO TO MSC FIRST THEN CUT DOSE.SAYS WILL USE MORE
PPLPMDL0080000001	CLEVELAND	OH	44119	6/6/1997	DISCUSSED FALL PROGRAM/VERY HAPPY WE'RE PAYING FOR IT. HARD TO DISCUSS WHAT THEY'RE DOING THERE/LOTS OF MSC AND SUBL.WON'T GET SPECIFIC WITH ME.
PPLPMDL0080000001	STRONGSVILLE	OH	44136	6/9/1997	HIT BENEFITS OF QD VS BID. NOCTURNAL SYMPTOMS ALONG WITH NO FLAT BLOOD LEVELS. OXY, HIT START WITH STAY WITH.
PPLPMDL0080000001	Cleveland	OH	44119	6/6/1997	DISCUSSED FALL PROGRAM/VERY HAPPY WE'RE PAYING FOR IT.HARD TO DISCUSS WHAT THEY'RE DOING THERE/LOTS OF MSC ANDSUBL.WON'T GET SPECIFIC WITH ME.
PPLPMDL0080000001	CLEVELAND	OH	44122	6/9/1997	STILL USING DURA IN CLEV REHAB PAT'S
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/6/1997	DOES NOT INIT WITH AND USE MUCH MORE THAT VIC BEFORE HE SENDS PAT OUT
PPLPMDL0080000001	INDEPENDENCE	OH	44131	6/6/1997	TALKED ABOUT HOW HE CAN HELP WITH COWANS PAT'S INSTEAD OF JUST GOING ALONG WITH THE RUOTINE
PPLPMDL0080000001	Independence	OH	44131	6/6/1997	TALKED ABOUT HOW HE CAN HELP WITH COWANS PAT'S INSTEAD OF JUST GOING ALONG WITH THE RUOTINE
PPLPMDL0080000001	SOLOIN	OH	44139	6/6/1997	TALKED ABOUT BLOOD LEVELS AND ADDICTION ALOT. LKES TO BE VERY CAUTIOUS. HE ALMOST ALWAYS STARTS PTS ON A COMBO OPIOID AND THEN USES OXY WHEN MAXES OUT ON ACET. SHOWED WHY SHOULD START O OXY FIRST. COMMITTED TO USIG MORE EARLIER.
PPLPMDL0080000001	Solon	OH	44139	6/6/1997	TALKED ABOUT BLOOD LEVELS AND ADDICTION ALOT. LKES TO BEVERY CAUTIOUS. HE ALMOST ALWAYS STARTS PTS ON A COMBOOPIOID AND THEN USES OXY WHEN MAXES OUT ON ACET. SHOWEDWHY SHOULD START O OXY FIRST. COMMITTED TO USIG MOREEARLIER.
PPLPMDL0080000001	PARMA	OH	44134	6/9/1997	HE SAIS THAT HE IS USING BUT NOT SHOWING UP.SOLD ON UNI BUT NEED TO DO A BETTER JOB AT SELLING THEOPH.TRY KIDNEY
PPLPMDL0080000001	Sagamore Hills	OH	44067	6/6/1997	LEFT SAMPLES, UNI 600 REMINDER.
PPLPMDL0080000001	AKRON	OH	44333	6/6/1997	VERY STRANGE DR. POS OXY FOR OPIOID NAIVE, NON MALIGN PAIN.
PPLPMDL0080000001	Akron	OH	44333	6/6/1997	VERY STRANGE DR. POS OXY FOR OPIOID NAIVE, NON MALIGN PAIN.
PPLPMDL0080000001	LAKEWOOD	OH	44107	6/9/1997	NO OXY; FIND OUT IF ANY DR' RIXING TOO MUCH VIC'ASK ABOUT UNI
PPLPMDL0080000001	AKRON	OH	44310	6/6/1997	REINFORCED WHAT WE TALKED ABOUT AT ROBINSON. COMMENTED ON NEW ORLEANS MEETING.
PPLPMDL0080000001	AKRON	OH	44310	6/9/1997	CHECKING SAMPLES.
PPLPMDL0080000001	Akron	OH	44310	6/6/1997	REINFORCED WHAT WE TALKED ABOUT AT ROBINSON. COMMENTED ONNEW ORLEANS MEETING.
PPLPMDL0080000001	CLEVELAND	OH	44122	6/9/1997	TRYING TO GET SOME INFO ON FORMULARY WORK IN HOSPITAL;
PPLPMDL0080000001	CLEVELAND	OH	44195	6/6/1997	TOLD HIM HE OWES ME SOME OXY RX FOR CANCELLING THE OTHER DAY!!SD OK
PPLPMDL0080000001	Euclid	OH	44119	6/6/1997	TOLD HIM HE OWES ME SOME OXY RX FOR CANCELLING THE OTHERDAY!!SD OK
PPLPMDL0080000001	AKRON	OH	44310	6/9/1997	CHECKING SAMPLES, QUICK CONV IN CLOSET.
PPLPMDL0080000001	EUCLID	OH	44119	6/6/1997	NOT GOOD TALK TODAY/BUSY/THEY ARE NOT REPLACING ROSENZ AND SHE GOT MOST PTS HAS 3-4 ON OXY SHWD NEW 80 AGAIN/SD OK.DO BREAKFAST SOMETIME IS PROBABLY LEAVING 8/1
PPLPMDL0080000001	LAKEWOOD	OH	44107	6/9/1997	AGREES UNI WORKS BETTER THAN THEO;SHOW NEW NAHLB GUIDELINES DOESN'T LIKE TO RX SCH2;ALTHOUGH HE JUST CHANGED HIS DEA;DID NOT SEEM TO UNDERSTAND OXY INSTED OF VIC/HYDVS/OXY BACK PAIN
PPLPMDL0080000001	AKRON	OH	44333	6/6/1997	FOLLOWED UP ON SICKLE CELL PT.
PPLPMDL0080000001	Akron	OH	44333	6/6/1997	FOLLOWED UP ON SICKLE CELL PT.
PPLPMDL0080000001	Sagamore Hills	OH	44067	6/6/1997	UNI 600 REMINDER. LEFT COPD STUDY.
PPLPMDL0080000001	EUCLID	OH	44119	6/6/1997	BUSY/QUICK REMIND OF 80MG/NOT AGGRESSIVE/EVERYTHING GOES BY BRUCE!!
PPLPMDL0080000001	Euclid	OH	44119	6/6/1997	BUSY/QUICK REMIND OF 80MG/NOT AGGRESSIVE/EVERYTHING GOESBY BRUCE!!
PPLPMDL0080000001	BEACHWOOD	OH	44122	6/6/1997	TRYING TO PUT IN PERC
PPLPMDL0080000001	Beachwood	OH	44122	6/6/1997	TRYING TO PUT IN PERC
PPLPMDL0080000001	EUCLID	OH	44132	6/6/1997	COCKY TODAY/SAYS USING/SAYS WILL TITRATE/DOESN'T REFER TO HOSPICE USUALLY/HIGHEST PT IS 40MG HE SAYS.TALKED 80.. SD GETTING MORE USED TO IT.
PPLPMDL0080000001	Euclid	OH	44132	6/6/1997	COCKY TODAY/SAYS USING/SAYS WILL TITRATE/DOESN'T REFER TOHOSPICE USUALLY/HIGHEST PT IS 40MG HE SAYS.TALKED 80..SD GETTING MORE USED TO IT.
PPLPMDL0080000001	CLEVELAND	OH	44132	6/6/1997	REALLY CLUELESS RE PAIN CONTROL.SAYS USING BUT NOT USING RIGHT.STILL LIKES PATCH.PUSHED FOR COMMITMENT TO TRY DARV PT.SD DOES CONVERT/NX-PUSH FOR HIGHER TITRATION
PPLPMDL0080000001	Cleveland	OH	44132	6/6/1997	REALLY CLUELESS RE PAIN CONTROL.SAYS USING BUT NOT USINGRIGHT.STILL LIKES PATCH.PUSHED FOR COMMITMENT TO TRY DARVPT.SD DOES CONVERT/NX-PUSH FOR HIGHER TITRATION
PPLPMDL0080000001	AKRON	OH	44312	6/9/1997	NEED TO PLACE OXYCONTIN RIGHT AFTER NSAID, START WITH AND STAY WITH. ALSO FIND OUT WHAT VIEWS ACUTE PAIN. UNIPHYL KEEP SIMPLE THEOPHYLLINE FIRST, ONCE A DAY, NOCTURNAL SYMPTOMS.
PPLPMDL0080000001	AKRON	OH	44310	6/9/1997	HAS ABOUT 300 PTS. AT LITTLE FOREST, VALLEY VIEW AND A MEDINA HOME. DISCUSSED DURAGESIC VS. OXY AND MSC. SAYS ALL USE IS NURSING HOME PTS. USES VERY LITTLE OPIOIDS FOR OUTPATIENT USE. WAS POSITIVE ABOUT ME GOING INTO VALLEY VIEW AND EDUCATING NURSE. REINFORCED BENEFITS OF OXY AND MSC
PPLPMDL0080000001	Akron	OH	44310	6/9/1997	HAS ABOUT 300 PTS. AT LITTLE FOREST, VALLEY VIEW AND AMEDINA HOME. DISCUSSED DURAGESIC VS. OXY AND MSC. SAYSALL USE IS NURSING HOME PTS. USES VERY LITTLE OPIOIDS FOROUTPATIENT USE. WAS POSITIVE ABOUT ME GOING INTO VALLEYVIEW AND EDUCATING NURSE. REINFORCED BENEFITS OF OXY ANDMSC
PPLPMDL0080000001	Strongsville	OH	44136	6/9/1997	HIT BENEFITS OF OD VS BID. NOCTURNAL SYMPTOMS ALONG WITHNO FLAT BLOOD LEVELS. OXY, HIT START WITH STAY WITH.
PPLPMDL0080000001	Cleveland	OH	44122	6/9/1997	STILL USING DURA IN CLEV REHAB PAT'S
PPLPMDL0080000001	BROOKPARK	OH	44142	6/9/1997	STRESS START/STAY OXY:HIGHER DOSES:POTENCY COMP TO MS;TALK SPDC PATIENTS
PPLPMDL0080000001	Brookpark	OH	44142	6/9/1997	STRESS START/STAY OXY:HIGHER DOSES:POTENCY COMP TO MS;TALKSPDC PATIENTS
PPLPMDL0080000001	UNIONTOWN	OH	44685	6/9/1997	OXYCONTIN, NEED TO HIT OXY 2X POTENT AS MS CONTIN, CAN START EARLIER AND STAY WITH IT. UNIPHYL NEED TO HIT NOCTURNAL SYPTOMS AND HIGHER THEO LEVELS IN EARLY MORNING.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/10/1997	SHOWED ARKINALD AND VISUALLY SHOWED THAT BLOOD LEVELS AND LUNG FUNCTION
PPLPMDL0080000001	Uniontown	OH	44685	6/9/1997	OXYCONTIN, NEED TO HIT OXY 2X POTENT AS MS CONTIN, CANSTART EARLIER AND STAY WITH IT. UNIPHYL NEED TO HITNOCTURNAL SYPTOMS AND HIGHER THEO LEVELS IN EARLY MORNING.
PPLPMDL0080000001	RICHMOND HTS	OH	44143	6/10/1997	USING LOTS OF 600! MOSTLY PEOPLE ALREADY ON UNI-SWITCHES MOST TO UNI ANYWAYS.GOOD GUY.INT IN OXY/SD HAD HEARD RE IT.

PPLPMDL0080000001	Parma	OH	44134	6/9/1997	HE SAYS THAT HE IS USING BUT NOT SHOWING UP.SOLD ON UNIBUT NEED TO DO A BETTER JOB AT SELLING THEOPH.TRY KIDNEY
PPLPMDL0080000001	Akron	OH	44312	6/9/1997	KEEP AFTER TO BRING IN 80MG OXYCONTIN.
PPLPMDL0080000001	Akron	OH	44310	6/9/1997	TRIED TO SEE KLEJKA IN PAIN CLINIC, DIDN'T WORK, STOPPEDIN AT ORTH CLINIC.
PPLPMDL0080000001	AKRON	OH	44312	6/9/1997	KEEP AFTER TO BRING IN 80MG OXYCONTIN.
PPLPMDL0080000001	Akron	OH	44310	6/9/1997	CHECKING SAMPLES.
PPLPMDL0080000001	Cleveland	OH	44122	6/9/1997	TRYING TO GET SOME INFO ON FORMULARY WORK IN HOSPITAL;
PPLPMDL0080000001	AKRON	OH	44310	6/9/1997	TRIED TO SEE KLEJKA IN PAIN CLINIC, DIDN'T WORK, STOPPED IN AT ORTH CLINIC.
PPLPMDL0080000001	Akron	OH	44310	6/9/1997	CHECKING SAMPLES, QUICK CONV IN CLOSET.
PPLPMDL0080000001	Lakewood	OH	44107	6/9/1997	AGREES UNI WORKS BETTER THAN THEO SHOW NEW NAHLB GUIDELINESDOESN'T LIKE TO RX SCH2 ALTHOUGH HE JUST CHANGED HIS DEA DIDNOT SEEM TO UNDERSTAND OXY INSTED OF VIC*HYDVSOXY BACK PAIN
PPLPMDL0080000001	AKRON	OH	44310	6/9/1997	REQUESTED SENK SAMPLES AT ROBINSON, RESCHEDULED APPT. DIDN'T PUSH TO SELL MUCH THIS VISIT, JUST TALKED TO HIM AT DISPLAY. NEXT CALL FOLLOW UP WITH TITRATION AFTER NEW ORLEANS, I THINK HE'LL BE DOSING HIGHER.
PPLPMDL0080000001	Akron	OH	44310	6/9/1997	REQUESTED SENK SAMPLES AT ROBINSON, RESCHEDULED APPT. DIDN'T PUSH TO SELL MUCH THIS VISIT, JUST TALKED TO HIM AT DISPLAY.NEXT CALL FOLLOW UP WITH TITRATION AFTER NEW ORLEANS, I THINK HE'LL BE DOSING HIGHER.
PPLPMDL0080000001	CLEVELAND	OH	44130	6/9/1997	HIGHEST DOSE 40Q12,USES PER FOR BREAK THR.LET HIM KNOW WHERE 40MG ARE STOCKED;OTHER DOCS IN OFF. USING DURWITH MS;SELL HIGHER DOSES
PPLPMDL0080000001	Cleveland	OH	44130	6/9/1997	HIGHEST DOSE 40Q12,USES PER FOR BREAK THR.LET HIM KNOW WHERE40MG ARE STOCKED;OTHER DOCS IN OFF. USING DURWITH MS;SELLHIGHER DOSES
PPLPMDL0080000001	CLEVELAD	OH	44105	6/10/1997	FIND OUT IF SHE'S USED OXY ON OA/BACK PAIN GO OVER WHY OXY LESS ABUSE BECA OF NO WATER SOLIBILTY TALK ABOUT PAT ON MS CONTIN FIND OUT WHY WHAT ON BEFORE
PPLPMDL0080000001	Clevelnad	OH	44105	6/10/1997	FIND OUT IF SHE'S USED OXY ON OA/BACK PAIN GO OVER WHY OXYLESS ABUSE BECA OF NO WATER SOLIBILTY TALK ABOUT PAT ON MSCONTIN FIND OUT WHY WHAT ON BEFORE
PPLPMDL0080000001	CLEVELAND	OH	44106	6/10/1997	HE IS GOING TO OHIO STATE TO DO A FELLOWSHIP NEED TO LET BRIAN KNOW
PPLPMDL0080000001	RICHMOND HTS	OH	44143	6/10/1997	SAYS USING LOTS/GOES IN SPURTS/SAYS SOME PTS DON'T LIKE-WHY? PROBABLY NOT RIGHT DOSE BUT WON'T LISTEN TO ME.VERY ARROGANT
PPLPMDL0080000001	Richmond Hts	OH	44143	6/10/1997	SAYS USING LOTS/GOES IN SPURTS/SAYS SOME PTS DON'T LIKE-WHY? PROBABLY NOT RIGHT DOSE BUT WON'T LISTEN TO ME.VERY ARROGANT
PPLPMDL0080000001	AKRON	OH	44313	6/10/1997	CONCERNED WITH LONGER HALF LIFE VS. COMBO OPIOIDS, WORRIED ABOUT HYPOTENSION ESPECIALLY THE ELDERLY. QUOTED PI BUT FOLLOW UP WITH OTHER DATA IF AVAILABLE.
PPLPMDL0080000001	Akron	OH	44333	6/10/1997	CONCERNED WITH LONGER HALF LIFE VS. COMBO OPIOIDS, WORRIEDABOUT HYPOTENSION ESPECIALLY THE ELDERLY. QUOTED PI BUT FOLLOW UP WITH OTHER DATA IF AVAILABLE.
PPLPMDL0080000001	Akron	OH	44333	6/10/1997	OXY VS COMBO OPIOIDS, DOES ALOT OF HAND SURGERY.
PPLPMDL0080000001	Akron	OH	44333	6/10/1997	OXY VS COMBO OPIOIDS, DOES ALOT OF HAND SURGERY.
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	6/10/1997	NEED TO FIND WHICH KIND OF DISEASE STATES HE IS USING OPIOIDS FOR ADN TELL HIM WHERE TO PLACE OXY.WHY IS HE GOING TO PERC AFTER T3 AND VIC AND GET SPECIFIC WITH PAT INFO THAT CAN LEAD TO OXY
PPLPMDL0080000001	Cleveland Hts	OH	44118	6/10/1997	NEED TO FIND WHICH KIND OF DISEASE STATES HE IS USINGOPIOIDS FOR ADN TELL HIM WHERE TO PLACE OXY.WHY IS HE GOINGTO PERC AFTER T3 AND VIC AND GET SPECIFIC WITH PAT INFOTHA CAN LEAD TO OXY
PPLPMDL0080000001	CLEVELAND	OH	44109	6/10/1997	MET WITH TRACI BRYANT&PETER MAXYMIV PHM. NEED TO PRESENT OXY FOR CANCER NOT VS PERC/VIC
PPLPMDL0080000001	HIGHLAND HEIGHTS	OH	44143	6/10/1997	QUICK HIT AT WINDOW/MADE APTT
PPLPMDL0080000001	Highland Heights	OH	44143	6/10/1997	QUICK HIT AT WINDOW/MADE APTT
PPLPMDL0080000001	CLEVELAND	OH	44106	6/11/1997	SHE IS MOVING HER OFFICE TO METRO.NEED TO TELL AUDREY TO M MAKE SURE THAT SHE COVERS HER
PPLPMDL0080000001	CLEVELAND	OH	44106	6/11/1997	NEED TO SEE WHAT MORE ATTENTION CAN GET.HE IS SARCASTIC BUT RAPPORT IS GETTING A LITTLE BETTER.THIS MAY HELP MOST
PPLPMDL0080000001	CLEVELAND	OH	44106	6/10/1997	INSERVICE TRYING TO GO OVER ECG STUDY AND HOW TO CONVERT TO OXY.NEED TO GET HIM MORE INVOLVED WITH THE CONVERSIONS
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	6/11/1997	VERY BUSY, JUST A UNI REMINDER.
PPLPMDL0080000001	Shaker Hts	OH	44122	6/10/1997	SHOWED ARKINSTAL AND VISUALLY SHOWED THAT BLOOD LEVELS ANDLUNG FUNCTION
PPLPMDL0080000001	Richmond Hts	OH	44143	6/10/1997	USING LOTS OF 600! MOSTLY PEOPLE ALREADY ON UNI-SWITCHESMOST TO UNI ANYWAYS.GOOD GUY.INT IN OXY/SD HAD HEARD RE IT.
PPLPMDL0080000001	AKRON	OH	44333	6/10/1997	DOEST HAVE REALLY HIGH POTENTIAL ON RX DATA BUT COULD BE MISLEADING BECAUSE ITS A GROUP PRACTICE. PUSHED FLAT BLOOD LEVELS AND LONG DOSING, COMPLIANCE.
PPLPMDL0080000001	Akron	OH	44333	6/10/1997	DOEST HAVE REALLY HIGH POTENTIAL ON RX DATA BUT COULDBE MISLEADING BECAUSE ITS A GROUP PRACTICE. PUSHED FLATBLOOD LEVELS AND LONG DOSING, COMPLIANCE.
PPLPMDL0080000001	CLEVELAND	OH	44106	6/10/1997	WENT OVER DEL SYS AND HOW TO USE AND WHEN AND WHERE TO USE
PPLPMDL0080000001	Cleveland	OH	44106	6/10/1997	WENT OVER DEL SYS AND HOW TO USE AND WHEN AND WHERE TO USE
PPLPMDL0080000001	Cleveland	OH	44113	6/10/1997	MET WITH TRACI BRYANT&PETER MAXYMIV PHM. NEED TO PRESENT OXYFOR CANCER NOT VS PERC/VIC
PPLPMDL0080000001	Cleveland	OH	44127	6/10/1997	MET WITH YVONNE WORKS WITH DR'SABRAKSIA,WINE,PLUCINSKY SETUP LUNCH INSERVICE WITH STAFF TALK SPEC PAT
PPLPMDL0080000001	CLEVELAND	OH	44106	6/10/1997	HE HAS ANOTHER PATIENT THAT HE IS GOING TO PUT ON OXY.SHE IS ON DARV FROM SILVERMAN NAD HE IS GOING TO START GIVING HS ONLY.NEED TO FOLLOW UP TO MAKE SURE THAT PAT GETS ATC OXY
PPLPMDL0080000001	Cleveland	OH	44106	6/10/1997	HE HAS ANOTHER PATIENT THAT HE IS GOING TO PUT ON OXY.SHEIS ON DARV FROM SILVERMAN NAD HE IS GOING TO START GIVINGHS ONLY.NEED TO FOLLOW UP TO MAKE SURE THAT PAT GETS ATCOXY
PPLPMDL0080000001	CLEVELAND	OH	44127	6/10/1997	MET WITH YVONNE;WORKS WITH DR'SABRAKSIA,WINE,PLUCINSKY;SET UP LUNCH INSERVICE WITH STAFF;TALK SPEC PAT
PPLPMDL0080000001	FAIRLAWN	OH	44333	6/10/1997	USE IS REALLY PICKING UP. HE HASN'T SEEM AS MUCH TOLERANCE AS HE WAS BEFROE. MAYBE FINALLY SINKING IN!!!!
PPLPMDL0080000001	Fairlawn	OH	44333	6/10/1997	USE IS REALLY PICKING UP. HE HASN'T SEEM AS MUCH TOLERANCEAS HE WAS BEFROE. MAYBE FINALLY SINKING IN!!!!
PPLPMDL0080000001	CLEVELAND	OH	44109	6/10/1997	STRESS WITH OP NAINVE;GET PER BUS;STRESSLES CONST;LESS NASU 23%OXY NAS SAME AS DURA; TALK ABO;SPEC PAT THATY IS ON 20DUR DAY AND 30 AT NIGHT NO NEED TO GOTO PERC;LESS SIDE EFF WITH OXY VSM MS;LOW BACK PAIN SO IT SAFE;
PPLPMDL0080000001	Cleveland	OH	44109	6/10/1997	STRESS WITH OP NAINVE;GET PER BUS;STRESSLES CONST;LESS NASU23%OXY NAS SAME AS DURA; TALK ABO;SPEC PAT THATY IS ON 20DURDAY AND 30 AT NIGHT NO NEED TO GOTO PERC;LESS SIDE EFF WITHOXY VSM MS LOW BACK PAIN SO IT SAFE
PPLPMDL0080000001	RICHMOND HTS.	OH	44143	6/10/1997	GOOD USER/REALLY LIKES IT/TAKES ALL OFF C3 AND GOES TO OXY. DOESN'T CARE WHAT BARRETT DOES.DISC TITRATING TO 80MG+-SD WD NOW KNOWS/DOES WHEN CA SITUATION.
PPLPMDL0080000001	Richmond Hts.	OH	44143	6/10/1997	GOOD USER/REALLY LIKES IT/TAKES IT OFF C3 AND GOES TO OXY.DOESN'T CARE WHAT BARRETT DOES.DISC TITRATING TO 80MG+-SD WDNON KNOWS/DOES WHEN CA SITUATION.
PPLPMDL0080000001	CLEVELAND	OH	44121	6/12/1997	CONTINUING OT SEPARATE UNI FROM OTHER THEOPH.WENT OVER DEBUS BRIEFLY.NEED TO GET INTO MORE DETAIL.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	6/10/1997	WENT OVER POST OP AS ANOTHER PROOF SOURCE FOR Q12 VS Q4. HE IS BEGINNING TO AGREE THAT OXY IS OPTIMAL OF CHOICE.
PPLPMDL0080000001	AKRON	OH	44304	6/10/1997	FOLLOWED UP ON HER 80 MGQ12 OXY PT. AND BROUGHT IN LIT REQUESTED.
PPLPMDL0080000001	CLEVELAND	OH	44121	6/12/1997	HE MAY BE TAKING A PERSONAL LEAVE OF ABSENCE UNTIL SEPTEMB SEE WHAT ELSE IS GOING ON
PPLPMDL0080000001	SOUTH EUCLID	OH	44121	6/12/1997	HE HAD QUESTIONS ABOUT THE 600.HE IS ALSO SHOWING UP ON FIRST RX
PPLPMDL0080000001	Akron	OH	44304	6/10/1997	FOLLOWED UP ON HER 80 MGQ12 OXY PT. AND BROUGHT IN LITREQUESTED.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	6/10/1997	TRIED TO FIND OUT IN WHAT DISEASE STATES HE STILL USES FIXED COMBOS AND HE SAID THAT HE BASES WHAT HE USES ON THE PATIENTS RESPONSE.SAID THAT SOME PAT'S ACTUALLY LIKE THE EUPHORIA SHOWED THE POST OP STUDY AND TRIED TO COMPARE TO SHORT ACTING AND HOW OXY AND Q12 IS BETTER
PPLPMDL0080000001	LYNDHURST	OH	44124	6/12/1997	STARTED THE DEBUSKE ARTICLE TO FURTHER SEP UNI FROM OTHER THEOPH
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/10/1997	TRIED TO FIND OUT IN WHAT DISEASE STATES HE STILL USESFIXED COMBOS AND HE SAID THAT HE BASES WHAT HE USES ON THEPATIENTS RESPONSE.SAID THAT SOME PAT'S ACTUALLY LIKE THEEUPHORIA SHOWED THE POST OP STUDY AND TRIED TO COMPARE TOSHORT ACTING AND HOW OXY AND Q12 IS BETTER
PPLPMDL0080000001	AKRON	OH	44308	6/11/1997	PHARMACIST TO TALK TO IS JEFF NILES. SET UP APPT.
PPLPMDL0080000001	CLEVELAND	OH	44106	6/11/1997	TRYING TO FIGURE OUT HOW TO GET HIM SOME SPEAKING WITH OUT HURTING ANYTHING.HE DOES NOT FEEL HE CAN BENEFIT FROM ANY OF MY DETAILING AND WILL NOT CHANGE ANYTHING
PPLPMDL0080000001	Cleveland	OH	44106	6/11/1997	TRYING TO FIGURE OUT HOW TO GET HIM SOME SPEAKING WITHOUT HURTING ANYTHING.HE DOES NOT FEEL HE CAN BENEFITFROM ANY OF MY DETAILING AND WILL NOT CHANGE ANYTHING
PPLPMDL0080000001	EUCLID	OH	44119	6/13/1997	USING OTS MORE SEREV/WON'T LET ME SELL HIM BUT SAYS HE USES UNI TOO.DOESN'T SEE TRUE BEN I DON'T THINK EXCEPT QD.HAS RX 600MG AND WILL CONT TO HE SAYS.THINKS HE KNOWS IT ALL AND LIKES REP TOO.
PPLPMDL0080000001	Westlake	OH	44145	6/11/1997	FOLLOWUP ON SCYLE CELL PAT THAT IS TAKING DIL 8M'S Q4 ANDOA PAT AND PAIN PATIENT THAT IS ALREADY ON OXY TALKED ABOUT IT
PPLPMDL0080000001	AKRON	OH	44302	6/11/1997	QUICK OXY 80 REMINDER, STOPPED IN AT LUNCH.
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44223	6/13/1997	SAYS HE USED MORE UNI LATELY, THOUGHTS TILL HASN'T USED OXY
PPLPMDL0080000001	Akron	OH	44302	6/11/1997	QUICK OXY 80 REMINDER, STOPPED IN AT LUNCH.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/11/1997	VERY BUSY, JUST A UNI REMINDER.
PPLPMDL0080000001	Akron	OH	44308	6/11/1997	PHARMACIST TO TALK TO IS JEFF NILES. SET UP APPT.
PPLPMDL0080000001	CLEVELAND	OH	44106	6/11/1997	COMPARED OXY AND MSC.HE NEEDS TO GET MORE AGGRESSIVE WITH HIS PAIN MANAGEMTN AND RECOMMENDATIONS
PPLPMDL0080000001	Cleveland	OH	44106	6/11/1997	COMPARED OXY AND MSC.HE NEEDS TO GET MORE AGGRESSIVE WITHHIS PAIN MANAGEMTN AND RECOMMENDATIONS
PPLPMDL0080000001	CLEVELAND HEIGHTS	OH	44118	6/11/1997	MADE NICE COMMENTS ABOUT PROGRAM.SEE WHAT HIS FIRST RX DOES
PPLPMDL0080000001	Cleveland Heights	OH	44118	6/11/1997	MADE NICE COMMENTS ABOUT PROGRAM.SEE WHAT HIS FIRST RX DOES
PPLPMDL0080000001	STRONGSILLE	OH	44136	6/16/1997	NEED TO FIND IF TREAT MORE COPD OR ASTHMA. THEN USE GUIDELIN FOR NOCTURNAL SYMPTOMS, SEE WHAT % OF PATIENTS EXPERIENCE. OXYCONTIN, OPIOID NAIVE PATIENTS, START WITH FOR ACUTE PAIN
PPLPMDL0080000001	AKRON	OH	44302	6/11/1997	QUICK OXY 80 REMINDER, THERE FOR LUNCH. TALKED TO CONNIE HS PA. SHE SAID OXY IS GOING STRONG IN OFFICE AND HE HAS USED THE 80 ON SEVERAL PATIENT.
PPLPMDL0080000001	Akron	OH	44302	6/11/1997	QUICK OXY 80 REMINDER, THERE FOR LUNCH. TALKED TO CONNIEHS PA. SHE SAID OXY IS GOING STRONG IN OFFICE AND HE HASUSED THE 80 ON SEVERAL PATIENT.
PPLPMDL0080000001	CLEVELAND	OH	44106	6/11/1997	VERY EXCITED ABOUT THE PROGRAM.COULD NOT SAY ENOUGH WANTS TO TALK FOR THE MONEY
PPLPMDL0080000001	Cleveland	OH	44106	6/11/1997	VERY EXCITED ABOUT THE PROGRAM.COULD NOT SAY ENOUGHWANTS TO TALK FOR THE MONEY
PPLPMDL0080000001	WESTLAKE	OH	44145	6/11/1997	FOLLOWUP ON SCYLE CELL PAT THAT IS TAKING DIL 8M'S Q4 AND OA PAT AND PAIN PATIENT THAT IS ALREADY ON OXY TALKED ABOUT IT
PPLPMDL0080000001	AKRON	OH	44302	6/11/1997	SEEMS TO HAVE A CEILING ON OXY, DISCUSSED THAAT. HAS A PATIENT ON MSC 500 MG Q12, SWITCHING TO OXY, FOLLOW UP. BRING UP SIDE EFFECTD NEXT CALL.
PPLPMDL0080000001	Akron	OH	44302	6/11/1997	SEEMS TO HAVE A CEILING ON OXY, DISCUSSED THAAT. HAS APATIENT ON MSC 500 MG Q12, SWITCHING TO OXY, FOLLOW UP.BRING UP SIDE EFFECTD NEXT CALL.



PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	TALKED ABOUT DEBUSKE AND HOW UNI IS DIFFERENT
PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	RADIATION ONC.WORKING ON SHINA AND NOVAK TO GET EXTRA PAT
PLPMDL0080000001	CLEVELAND	OH	44122	6/12/1997	STARTED TO GO OVER POST OP STUDY AND COMPARE TO OTHER FIXED COMBO'S
PLPMDL0080000001	OLMSTED FALLS	OH	44138	6/16/1997	THINKS OF OXY FOR ENDSTAGE;SHOW QA STUDY;STRESS UNIQU DEL SYS SHOW CONV TO VIC.
PLPMDL0080000001	Cleveland	OH	44122	6/12/1997	STARTED TO GO OVER POST OP STUDY AND COMPARE TO OTHERFIXED COMBO'S
PLPMDL0080000001	OLMSTED FALLS	OH	44138	6/16/1997	THINKS OF OXY FOR CANC; SHOW QA STUDY; STRESS DELIVERY STSY
PLPMDL0080000001	CLEVELAND	OH	44128	6/12/1997	STILL LIMITED USE SICKLE CELL.STARTED THE POST OP STUDY NEED TO GO MORE INTO DETAIL AND COMPARE TO USING OTHER FIXED COMBOS
PLPMDL0080000001	Cleveland	OH	44128	6/12/1997	STILL LIMITED USE SICKLE CELL.STARTED THE POST OP STUDYNEED TO GO MORE INTO DETAIL AND COMPARE TO USING OTHERFIXED COMBOS
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/17/1997	TALKED ABOUT LEVELS AND FUNCTION.HE GAVE GOOD FEEDBACK BUT SEEMED UNAWARE OF HTE 600 OS WE TALKED ABOUT WHICH PAT TO USE ON
PLPMDL0080000001	CLEVELAND	OH	44109	6/17/1997	QUICK REMINDER;SCHED APPT. JUNE 30
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/17/1997	CATCHING HIM AT WINDOW IS GETTING BETTER.RAPPORT IS STARTING TO IMPROVE.LEAVING REPRINTS.SAMPLING SEEMS TO BE MOST IMPORTANT
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	6/12/1997	TALKED TO HIM THRU THE WINDOW AND JUST INTROED MYSELF AND OXY.MADE A LUNCH DATE
PLPMDL0080000001	Mayfield Heights	OH	44124	6/12/1997	TALKED TO HIM THRU THE WINDOW AND JUST INTROED MYSELF ANDOXY.MADE A LUNCH DATE
PLPMDL0080000001	CLEVELAND	OH	44122	6/13/1997	IT SEEMS LIKE HE DOES NOT REMEMBER.HE HAS NOT INIT ANY PATIENTS BUT DID NOT HAVE ANY REASON WHY.NT TRY TO BE SIGNIFICANTLY MORE CLINICAL TO SEE IF THAT HAS APPEAL.USE THE DATA BROCHURE
PLPMDL0080000001	Cleveland	OH	44122	6/13/1997	IT SEEMS LIKE HE DOES NOT REMEMBER.HE HAS NOT INIT ANYPATIENTS BUT DID NOT HAVE ANY REASON WHY.NT TRY TO DESIGNIFICANTLY MORE CLINICAL TO SEE IF THAT HAS APPEAL.USE THE DATA BROCHURE
PLPMDL0080000001	AKRON	OH	44319	6/13/1997	NEED TO RELIVE THE AXIETY OF ABUSE POTENTIAL WITH OXYCONTIN
PLPMDL0080000001	CLEVELAND	OH	44109	6/17/1997	REMIND HIM AGAIN ABOUT 600'S AND UNIDUR 400 NOT AVAIL. REMIND HIM SENOKOT IS ON PPO GET HIM BETATDINE
PLPMDL0080000001	AKRON	OH	44333	6/13/1997	REBATE, THIS HOSPICE LOOKS LIKE IT PICKED UP ALOT OF BUSINES FOR ME BECAUSE OF THE REBATE.
PLPMDL0080000001	Akron	OH	44333	6/13/1997	REBATE, THIS HOSPICE LOOKS LIKE IT PICKED UP ALOT OF BUSINESFOR ME BECAUSE OF THE REBATE.
PLPMDL0080000001	Akron	OH	44319	6/13/1997	NEED TO RELIVE THE AXIETY OF ABUSE POTENTIAL WITH OXYCONTIN
PLPMDL0080000001	Cuyahoga Falls	OH	44223	6/13/1997	SAYS HE USED MORE UNI LATELY, THOUGH'S TILL HASN'T USED OXY
PLPMDL0080000001	RICHMOND HTS	OH	44143	6/17/1997	USING LOTS OF 600 LATELY/SWITCHING CURRENT UNI PTS THOUGH. SAYS SWITCHES RIGHT AWAY TO UNI.NX-FIND OUT WHY SERE
PLPMDL0080000001	AKRON	OH	44319	6/13/1997	<b>NEED TO KEEP IN DR MINDS THE LACK OF ABUSE FACTOR.HAD A PATIENT ON DURAGESIC, I TOLD HER HOW TO CONVERT TO OXYCONTIN. START WITH, STAY WITH.</b>
PLPMDL0080000001	AKRON	OH	44319	6/13/1997	<b>NEED TO KEEP IN DR MINDS THE LACK OF ABUSE FACTOR.HAD A PATIENT ON DURAGESIC, I TOLD HER HOW TO CONVERT TOOXYCONTIN. START WITH, STAY WITH.</b>
PLPMDL0080000001	OLMSTEAD FALLS	OH	44138	6/16/1997	CHUCK DOESNT GET ANY CALLS FOR OXY WILL STOCK IF CALLS WILL SWITCH UNIDUR TO UNIPHYL
PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	COUGHT P IN HIS LEAVING.WILL BE HERE FOR 2 MORE WEEKS. HE DID PROMISE TO TELL PEOPLE AT DUKE
PLPMDL0080000001	Strongsville	OH	44136	6/16/1997	DR HAS CONCERN ABOUT ABUSE AND ADDICTION POTENTIAL.NEED TO KEEP IN HIS MIND THE LIABILITY FOR LACK OF ABUSE.START WITH PATIENTS. PATIENTS ADDICTED TO PECOCET CAN PUTON OXYCONTIN. GO AFTER
PLPMDL0080000001	Strongsville	OH	44136	6/16/1997	LORCEET AND VICODIN. START WITH.
PLPMDL0080000001	Strongsville	OH	44136	6/16/1997	NEED TO FIND IF TREAT MORE COPD OR ASTHMA. THEN USE GUIDELINFOR NOCTURNAL SYMPTOMS, SEE WHAT % OF PATIENTS EXPERIENCE OXYCONTIN, OPIOID NAIVE PATIENTS, START WITH FOR ACUTE PAIN
PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	TRYING TO FOLLOW UP TO SEE IF SHE HAS USED OR FIND HER COMFORT LEVEL.SHE MAY NEED A LITTLE MORE PRODUCT KNOWLEDGE. SHOW HER ANY CLINICALS OR ANYTHING PERTAINING TO THE CLINICALS.SHE SEEMS
PLPMDL0080000001	Cleveland	OH	44106	6/16/1997	LIKE THAT WOULD HELP
PLPMDL0080000001					TRYING TO FOLLOW UP TO SEE IF SHE HAS USED OR FIND HERCOMFORT LEVEL.SHE MAY NEED A LITTLE MORE PRODUCT KNOWLEDGE.SHOW HER ANY CLINICALS OR ANYTHING PERTAINING TO THECLINICALS.SHE SEEMS LIKE
PLPMDL0080000001					THAT WOULD HELP
PLPMDL0080000001	Olmstead Falls	OH	44138	6/16/1997	CHUCK DOESNT GET ANY CALLS FOR OXY WILL STOCK IF CALLS WILLSWITCH UNIDUR TO UNIPHYL
PLPMDL0080000001	NORTH OLMSTED	OH	44070	6/17/1997	APPT. IN AUGUST; DETAILED MARYELLEN ON OXY;VERY INTER;TOLD DOC AND HE'S INTERESTE
PLPMDL0080000001	NORTH OLMSTED	OH	44070	6/17/1997	PLENTY OF SAMPLES;GO OVER BENEFITS OF UNI AT APT;
PLPMDL0080000001	Cleveland	OH	44106	6/16/1997	TRYING TO GET HER MOTIVATED TO HELP SET UP A TALK WITHBOSWELL OR ROSENBERG
PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	NEW PATIENT DOING WELL.TOLD ME ABOUT HIS FRIEND THAT DOES NOT LIKE OXY.PASSED THE INFO ALONG TO SUSAN.HE IS SOLD TO THE POINT THAT HE COULD DETAIL PRODUCT
PLPMDL0080000001	Cleveland	OH	44106	6/16/1997	NEW PATIENT DOING WELL.TOLD ME ABOUT HIS FRIEND THAT DOESNOT LIKE OXY.PASSED THE INFO ALONG TO SUSAN.HE IS SOLDTO THE POINT THAT HE COULD DETAIL PRODUCT
PLPMDL0080000001	CLEVELAND	OH	44106	6/16/1997	TRYING TO GET HER MOTIVATED TO HELP SET UP A TALK WITH BOSWELL OR ROSENBERG
PLPMDL0080000001	Olmsted Falls	OH	44138	6/16/1997	THINKS OF OXY FOR ENDSTAGE SHOW QA STUDY STRESS UNIQU DEL SYSSHOW CONV TO VIC.
PLPMDL0080000001	Olmsted Falls	OH	44138	6/16/1997	THINKS OF OXY FOR CANC SHOW QA STUDY STRESS DELIVERY STSY
PLPMDL0080000001	STRONGSVILLE	OH	44136	6/16/1997	ADDRESS START WITH QUICK ONSET OF ACTION, Q12, LOW ABUSE POTENTIAL, COMBAT S2-S3, SAFETY. OPIOID NAIVE PATIENTS. GET THOSE ACUTE PATIENTS. UNIPHYL, SEES COPD PATIENTS ADDRESS NOCTURNAL
PLPMDL0080000001	Strongsville	OH	44136	6/16/1997	SYMPTOMS, UNIPHYS ONLY QD IN THE PM
PLPMDL0080000001	Strongsville	OH	44136	6/16/1997	ADDRESS START WITH QUICK ONSET OF ACTION, Q12, LOW ABUSEPOTENTIAL, COMBAT S2-S3, SAFETY. OPIOID NAIVE PATIENTS.GET THOSE ACUTE PATIENTS. UNIPHYL, SEES COPD PATIENTSADDRESS NOCTURNAL
PLPMDL0080000001	Uniontown	OH	44685	6/17/1997	SYMPTOMS, UNIPHYS ONLY QD IN THE PM
PLPMDL0080000001	EUCUD	OH	44132	6/18/1997	SHE USES MS CONTIN TO TREAT PAIN, SHOW QUICKER ONSET OF ACTILESS ABUSE POTENTIAL, LESS SIDE EFFECTS, NO STIGMAUNIPHYL, DOSED IN PM GIVE IMPROVED PULMONARY FUNCTIONWITH INCREASED AM STC
PLPMDL0080000001	Maple Heights	OH	44137	6/17/1997	QUICK HIT/SD STARTED PT ON UNI 600-SO FAR SO GOOD/DO ANOTHER LUNCH
PLPMDL0080000001	N OLMSTED	OH	44070	6/17/1997	TALKED ABOUT LEVELS AND FUNCTION.HE GAVE GOOD FEEDBACK BUTSEEMED UNAWARE OF HTE 600 OS WE TALKED ABOUT WHICH PAT TOUSE ON
PLPMDL0080000001	CLEVELAND	OH	44122	6/17/1997	STOCKIS OXY 10&20S DOCS FROM CLINIC SEE'S IT USED FRO BACK ALREADY SWITCHING UNIDUR TO UNPHY
PLPMDL0080000001	Beachwood	OH	44122	6/17/1997	HIS PATIENTS COME IN SPURTS AND MOSTOY HE FOLLOWS LEADS FROM ONC'S
PLPMDL0080000001	PARMA	OH	44129	6/18/1997	HIS PATIENTS COME IN SPURTS AND MOSTOY HE FOLLOWSLEADS FROM ONC'S
PLPMDL0080000001	EUCUD	OH	44132	6/17/1997	HE TOOK GREAT PLEASURE TO SHOW CHARTS WITH PATIENTS ON UNI. KEEP THE RAPPORT GOING.HE TALKED ABOUT LEB FOOD.TALKED LEVELS.NT GET MORE SPECIFIC ABOUT DIS STATES
PLPMDL0080000001	Euclid	OH	44132	6/17/1997	USING BUT NO TENOUGH/WON'T GET SPECIFIC/NX ASK WHAT HIGHEST DOSE IS USING?
PLPMDL0080000001	Euclid	OH	44132	6/17/1997	USING BUT NO TENOUGH/WON'T GET SPECIFIC/NX ASK WHAT HIGHESTDOSE IS USING?
PLPMDL0080000001	AKRON	OH	44319	6/17/1997	PHARMACIST IS VERY WORRIED ABOUT ABUSE POTENTIAL, NEED TO TELL HIM AS LONG AS DOCUMENTED, THEN HE IS OK.
PLPMDL0080000001	BARBERTON	OH	44203	6/17/1997	DR USING OXY, LIKES HIGHER DOSING. REMIND OXY IR FRO BREAKTH TOLERANCE ASPECT IMPORTANT. SAFETY, EVEN STUDIED IN NON MALIGNANT PATIENTS.
PLPMDL0080000001	Barberton	OH	44203	6/17/1997	DR USING OXY, LIKES HIGHER DOSING. REMIND OXY IR FRO BREAKHTOLERANCE ASPECT IMPORTANT. SAFETY, EVEN STUDIED INNON MALIGNANT PATIENTS.
PLPMDL0080000001	Akron	OH	44301	6/17/1997	DR HAS OXYCONTIN NICHED FOR CANCER PATIENTS NEED, TO HITSTART WITH STAY WITH. QUICK ONSET OF ACTION, LOW ABUSEPOTENTIAL, SAFETY. AVG 105 MG MALIGNANT AND 40MG FORNONMALIGNANT. UNIPHLYL,
PLPMDL0080000001	Richmond Hts	OH	44143	6/17/1997	USING LOTS OF 600 LATELY/SWITCHING CURRENT UNI PTS THOUGH.SAYS SWITCHES RIGHT AWAY TO UNI.NX-FIND OUT WHY SERE
PLPMDL0080000001	Fairview Park	OH	44126	6/17/1997	PROVIDES DRUGS FOR VNA, WESTER RES,FAIRVIEW HOSPICE; TOM WAN\TO BE TRAINED AT OUR SPEAKERS BERUA; ALSO WANTS PATIENT INFOON PAIN FOR PATIENTS
PLPMDL0080000001	Fairview Park	OH	44126	6/17/1997	OXY 10*20'S
PLPMDL0080000001	BROOKLYN	OH	44144	6/18/1997	SAMPLE ONLY
PLPMDL0080000001	N Olmsted	OH	44070	6/17/1997	STOCKIS OXY 10&20S DOCS FROM CLINIC SEE'S IT USED FRO BACKALREADY SWITCHING UNIDUR TO UNPHY
PLPMDL0080000001	Akron	OH	44319	6/17/1997	PHARMACIST IS VERY WORRIED ABOUT ABUSE POTENTIAL, NEED TOTELL HIM AS LONG AS DOCUMENTED, THEN HE IS OK.
PLPMDL0080000001	Akron	OH	44312	6/17/1997	NEED THEM TO BRING IN OXY 80MG. UNIPHYL HAVE 600MG
PLPMDL0080000001	FAIRVIEW PARK	OH	44126	6/17/1997	PROVIDES DRUGS FOR VNA, WESTER RES,FAIRVIEW HOSPICE TOM WAN\TO BE TRAINED AT OUR SPEAKERS BERUA. ALSO WANTS PATIENT INFO ON PAIN FOR PATIENTS
PLPMDL0080000001	FAIRVIEW PARK	OH	44126	6/17/1997	OXY 10*20'S
PLPMDL0080000001	AKRON	OH	44312	6/17/1997	NEED THEM TO BRING IN OXY 80MG. UNIPHYL HAVE 600MG
PLPMDL0080000001	North Olmsted	OH	44070	6/17/1997	PLENTY OF SAMPLES;GO OVER BENEFITS OF UNI AT APT;
PLPMDL0080000001	AKRON	OH	44319	6/17/1997	NEED TO HIT ON START WITH, QUICK ONSET OF ACTION AND STAY WITH, Q12, SAFETY AND LOW ABUSE POTENTIAL. LOW BACK PAIN AND SOME OSTEO. UNIPHYL, COPD AND ASTHMA EQUAL?, QD HIGHER TBL'S IN AM, SLEEP BETTER QUALITY OF LIFE.
PLPMDL0080000001	PARMA	OH	44134	6/18/1997	NEED TO FIND A WAY TO GET SOME BETTER TIME.TRY A LUNCH. THEY ARE USING A FAIR SHARE.STRESSED THE 600'S.OFF MGR LIKES CIGARS
PLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	6/18/1997	DROPPED OFF INDIGANTFORMS FOR BARB.ONE OF BRESSI PAT'S
PLPMDL0080000001	Akron	OH	44319	6/17/1997	NEED TO HIT ON START WITH, QUICK ONSET OF ACTION AND STAYWITH, Q12, SAFETY AND LOW ABUSE POTENTIAL. LOW BACK PAINAND SOME OSTEO. UNIPHYL, COPD AND ASTHMA EQUAL?, QDHIGHER TBL'S IN AM, SLEEP BETTER QUALITY OF LIFE.
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	6/17/1997	COUGHT THEM ON A BAD DAY.MADE OXY AS SIMPLE AS POSSIBLE. USING OPIOIDS ON BACK OA AND DEGEN DISKS SO PERFECT CAND FOR OXY USE.TRY TO GET HIM TO START AND GET FEEDBACK TO GET OTHERS
PLPMDL0080000001	Maple Heights	OH	44137	6/17/1997	COUGHT THEM ON A BAD DAY.MADE OXY AS SIMPLE AS POSSIBLE.USING OPIOIDS ON BACK OA AND DEGEN DISKS SO PERFECT CANDFOR OXY USE.TRY TO GET HIM TO START AND GET FEEDBACK TO GETOTHERS
PLPMDL0080000001	UNIONTOWN	OH	44685	6/17/1997	OXYCONTIN,LOW ABUSE POTENTIAL, QUICK ONSET OF ACTION SAFETY. UNIPHYL, QD DOSED IN PM GIVES HIGHER STC LEVELS IN AM.
PLPMDL0080000001	AKRON	OH	44301	6/17/1997	DR HAS OXYCONTIN NICHED FOR CANCER PATIENTS NEED, TO HIT START WITH STAY WITH. QUICK ONSET OF ACTION, LOW ABUSE POTENTIAL, SAFETY. AVG 105 MG MALIGNANT AND 40MG FOR NONMALIGNANT.
PLPMDL0080000001	RICHMOND HTS	OH	44143	6/18/1997	DISCUSS DOCUMENTATION KIT NEXT-COCKY BUT USING MORE BUT SEEMS PUTS 2 PTS ON AND TAKES 2 OFF/LISTENS TO PTS COMPLAIN TOO MUCH.WON'T STICK WITH. WHY?SAYS ABSOLUTELY WON'T USE 80 ON ANYONE BUT CA PTS.
PLPMDL0080000001	Richmond Hts	OH	44143	6/18/1997	DISCUSS DOCUMENTATION KIT NEXT-COCKY BUT USING MORE BUTSEEMS PUTS 2 PTS ON AND TAKES 2 OFF/LISTENS TO PTS COMPLAINTOO MUCH.WON'T STICK WITH. WHY?SAYS ABSOLUTELY WON'T USE80 ON ANYONE BUT CA PTS.
PLPMDL0080000001	CLEVELAND	OH	44118	6/18/1997	TALKED ABOUT FLEX AND HOW OXY CAN BE USED SOONER THAN OTHER THERAPIES.

PLPMDL0800000001	Cleveland	OH	44118	6/18/1997	TALKED ABOUT FLEX AND HOW OXY CAN BE USED SOONER THAN OTHER THERAPIES.
PLPMDL0800000001	CLEVELAND	OH	44106	6/18/1997	HE REMEMBERED MEETING AT THE VA. HE WILL BE STARTING IN REAL PRACTICE ON GREEN RD WITH CLEVELAND PHYSICIANS GROUP. HE MAY BE WORTH FOLLOWING TO SEE WHAT CAN BE DONE. TALKED ABOUT LITERATURE AND KIDNEY REPRINT. HE IS VERY OPEN
PLPMDL0800000001	Cleveland	OH	44121	6/18/1997	HE REMEMBERED MEETING AT THE VA. HE WILL BE STARTING IN REAL PRACTICE ON GREEN RD WITH CLEVELAND PHYSICIANS GROUP. HE MAY BE WORTH FOLLOWING TO SEE WHAT CAN BE DONE. TALKED ABOUT LITERATURE AND KIDNEY REPRINT. HE IS VERY OPEN
PLPMDL0800000001	Parma	OH	44129	6/18/1997	HE TOOK GREAT PLEASURE TO SHOW CHARTS WITH PATIENTS ON UNL. KEEP THE RAPPORT GOING. HE TALKED ABOUT LEB FOOD. TALKED LEVELS. NT GET MORE SPECIFIC ABOUT DIS STATES
PLPMDL0800000001	CLEVELAND HTS	OH	44118	6/18/1997	TRYING TO GET HIM TO OPEN UP AND GET MORE SPECIFIC
PLPMDL0800000001	Cleveland Hts	OH	44118	6/18/1997	TRYING TO GET HIM TO OPEN UP AND GET MORE SPECIFIC
PLPMDL0800000001	CLEVELAND	OH	44130	6/18/1997	SAYS PATIENTS WHO HE'S SWITCHED FROM MS TO OXY LIKE MS BETTER USES DARVOCEIT THEN GOES TO OXY KNOWS LESS SE WITH OXY SHOW BACK STUDY AGAIN
PLPMDL0800000001	Cleveland	OH	44130	6/18/1997	SAYS PATIENTS WHO HE'S SWITCHED FROM MS TO OXY LIKE MS BETTER USES DARVOCEIT; THEN GOES TO OXY; KNOWS LESS SE WITH OXY; SHOW BACK STUDY AGAIN;
PLPMDL0800000001	BROOKLYN	OH	44144	6/18/1997	NEXT TIME SEE STEVE. MARK GETS PLEASURE OF HARRASSING REPS DOESN'T LIKE C2'S; WANTED TO KNOW WE GIVE CE CREDITS CAUSE I GAVE HIM PI; SAYS HE DOESN'T READ PI'S UNLESS CE CREDITS; JERK NO OXY CONTIN
PLPMDL0800000001	CLEVELAND	OH	44130	6/18/1997	NEED TO GET 40'S OXY STOCKED; HE WANTS TO USE HIGHER STRENGTH; KEEP REINFORCING OXY VS DURA; CAUSE DR. WARREN USES
PLPMDL0800000001	Cleveland	OH	44130	6/18/1997	NEED TO GET 40'S OXY STOCKED; HE WANTS TO USE HIGHER STRENGTH; KEEP REINFORCING OXY VS DURA; CAUSE DR. WARREN USES
PLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	6/18/1997	HAS 10&20'S OXY; DR. RAJ RX; ONE PATIENT ON UNIPH
PLPMDL0800000001	LYNDHURST	OH	44118	6/18/1997	SHE HAS BEEN GOING TO THE HIGHER STRENGTHS MORE FREQUENTLY. NEED TO TALK MORE ABOUT SPECIFIC DISEASE STATES AND TRY TO GET MORE OF HER FIXED OCMBOS
PLPMDL0800000001	Lyndhurst	OH	44118	6/18/1997	SHE HAS BEEN GOING TO THE HIGHER STRENGTHS MORE FREQUENTLY. NEED TO TALK MORE ABOUT SPECIFIC DISEASE STATES AND TRY TO GET MORE OF HER FIXED OCMBOS
PLPMDL0800000001	CLEVELAND	OH	44106	6/20/1997	TRYING TO SET MORE PROGRAMS FOR ONC. MAY WANT TO ASK VARGHA IF HE WOULD LIKE A PAIN MGMT PROGRAM FOR THE HOSPITAL AND WORK THRU HIM
PLPMDL0800000001	Brooklyn	OH	44144	6/18/1997	NEXT TIME SEE STEVE. MARK GETS PLEASURE OF HARRASSING REPS DOESN'T LIKE C2'S; WANTED TO KNOW WE GIVE CE CREDITS CAUSE I GAVE HIM PI; SAYS HE DOESN'T READ PI'S UNLESS CE CREDITS; JERK NO OXY CONTIN
PLPMDL0800000001	Brooklyn	OH	44144	6/18/1997	BILL VERY NICE WILL PUT IN 10 OXY'S; SEE IF HE'S HAD ANY RX'S FROM DR. MIGEL; DOES HE HAVE 10'S IN; FOLLOW UP ON UNIPH
PLPMDL0800000001	Middleburg Hts	OH	44130	6/18/1997	STOCKS 10, 20, 40'S OF OXY
PLPMDL0800000001	CLEVELAND	OH	44118	6/18/1997	TRIED TO GET SOME FEEDBACK AND HAVING HIS WIFE MAY NOT HAVE BEEN MUCH OF AN ADVANTAGE.
PLPMDL0800000001	Cleveland	OH	44118	6/18/1997	TRIED TO GET SOME FEEDBACK AND HAVING HIS WIFE MAY NOT HAVE BEEN MUCH OF AN ADVANTAGE.
PLPMDL0800000001	BROOKLYN	OH	44144	6/18/1997	BILL VERY NICE WILL PUT IN 10 OXY'S; SEE IF HE'S HAD ANY RX'S FROM DR. MIGEL; DOES HE HAVE 10'S IN; FOLLOW UP ON UNIPH
PLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/18/1997	STOCKS 10, 20, 40'S OF OXY
PLPMDL0800000001	CLEVELAND	OH	44132	6/18/1997	NOT USING CORRECTLY/RESERVING FOR PERC PTS/DISCUSSED AGAIN USING INSTEAD OF DARV/SD WD THINK ABOUT IT. CONCERNED WITH GOING TO LA RIGHT AWAY. STRESS WHY SHOULD NX
PLPMDL0800000001	WESTLAKE	OH	44145	6/20/1997	HAS SOME PATIENTS HE THINKS HE COULD PUT ON OXY SEE IF HE'S TRIED CHECK HOS PHAR TO SEE IF IT'S ON FORMULARY KEEP PUSHIN UNI AS BETTER THEOP
PLPMDL0800000001	Cleveland	OH	44132	6/18/1997	NOT USING CORRECTLY/RESERVING FOR PERC PTS/DISCUSSED AGAIN USING INSTEAD OF DARV/SD WD THINK ABOUT IT. CONCERNED WITH GOING TO LA RIGHT AWAY. STRESS WHY SHOULD NX
PLPMDL0800000001	CLEVELAND	OH	44115	6/20/1997	REBATES WITH DEBBIE SPOKE WITH JANE AND WILL SCHEDULE INSEV IN AUGUST; CURRENTLY 86 PATIENTS; 6 HOSPITALS; 8 COUNTIES
PLPMDL0800000001	MIDDLEBURG HTS	OH	44130	6/18/1997	PUSH OXY EARLY VS PERCOCET & DARVOCEIT; HIT OXY VS DURAGESIC HARD; AND GIVE HIM COST OF OXY; COST IS IMPORTANT TO HIM; THINKS DURA IS NOT MUCH DIFF COMPARED TO MS
PLPMDL0800000001	Middleburg Hts	OH	44130	6/18/1997	PUSH OXY EARLY VS PERCOCET & DARVOCEIT; HIT OXY VS DURAGESIC HARD; AND GIVE HIM COST OF OXY; COST IS IMPORTANT TO HIM; THINKS DURA IS NOT MUCH DIFF COMPARED TO MS
PLPMDL0800000001	BEACHWOOD	OH	44122	6/20/1997	THE PAT ON HIGH DOSE MS HAS DIED BUT THEY WERE IMPRESSED QUALITY OF LIFE. WENT OVER UNI MATERIAL RECEIVED MATERIALS FROM RHYS
PLPMDL0800000001	BROOKLYN	OH	44144	6/18/1997	CONCERNED ABOUT ADDICTION; KEEP STRESSING OA STUDY; AND QLTY OF LIFE; SAYS HE'LL USE; HAS LOTS OF PATIENTS IN PAIN; KEEP REM
PLPMDL0800000001	Brooklyn	OH	44144	6/18/1997	CONCERNED ABOUT ADDICTION; KEEP STRESSING OA STUDY; AND QLTY OF LIFE; SAYS HE'LL USE; HAS LOTS OF PATIENTS IN PAIN; KEEP REM
PLPMDL0800000001	RICHMOND HTS.	OH	44143	6/18/1997	USING QUITE WELL/SAYS TITRATING WITH CA PTS. NO 80MG YET. NX-WHAT IS HIGHEST DOSE USING RIGHT NOW?
PLPMDL0800000001	Richmond Hts.	OH	44143	6/18/1997	USING QUITE WELL/SAYS TITRATING WITH CA PTS. NO 80MG YET. NX-WHAT IS HIGHEST DOSE USING RIGHT NOW?
PLPMDL0800000001	EUCLID	OH	44119	6/19/1997	BAD MOOD/PROBABLY WILL BE LEAVING IN AUGUST. TAKING MOST OF ROSENZWEIG'S PTS RIGHT NOW/EXTREMELY BUSY/WILL SEND PTS TO SABIER'S WHEN LEAVES. NOT SOLD ON OXY FOR SOME REASON/CAN'T GET
PLPMDL0800000001	UNIONTOWN	OH	44685	6/20/1997	DR'S BIG CONCERN WITH USING A OPIOID FOR PAIN IS ADDICTION. ADDRESS THE LESS ABUSE POTENTIAL, SHOW THE TOLERANCE ISSUE IN THE PACKAGE INSERT. SO COMPARISON OF THE AMOUNT OF CODEINE AND THE AMOUNT OF OXYCONTIN TO BE USED.
PLPMDL0800000001	Uniontown	OH	44685	6/20/1997	DR'S BIG CONCERN WITH USING A OPIOID FOR PAIN IS ADDICTION. ADDRESS THE LESS ABUSE POTENTIAL, SHOW THE TOLERANCE ISSUE IN THE PACKAGE INSERT. SO COMPARISON OF THE AMOUNT OF CODEINE AND THE AMOUNT OF OXYCONTIN TO BE USED.
PLPMDL0800000001	CLEVELAND	OH	44113	6/23/1997	SPLITS 600 UNI TABS IN HALF JUST AGREES BUT SAYS HES USES KEEP REMINDING HIM
PLPMDL0800000001	Beachwood	OH	44122	6/20/1997	FEELS MORPHINE IS MORE POTENT AND WILL USE FOR MORE SEVERE END STAGE. WHEN HE STARTS OXY, HE WILL STAY WITH IT. WE TALKED ABOUT THE CLINICALS AND CONVERSION DOSES AND WE ALSO TALKED ABOUT THE HIGHER STRENGTHS. HE SAID THAT I WOULD NEVER CONVINCE HIM BUT I DON'T BELIEVE HIM. HE HAS ONE PAT ON KADIAN
PLPMDL0800000001	WESTLAKE	OH	44145	6/20/1997	SET UP INSEV WITH S NURSES ON OXY. SENAKOT'S SAMPLES
PLPMDL0800000001	CLEVELAND	OH	44106	6/20/1997	FOLLOWED UP ON THE PROGRAM. TRIED TO GENERATE SOME INTEREST FOR A PROGRAM BUT MAY WANT TO GO THRU VARGHA
PLPMDL0800000001	Cleveland	OH	44106	6/20/1997	FOLLOWED UP ON THE PROGRAM. TRIED TO GENERATE SOME INTEREST FOR A PROGRAM BUT MAY WANT TO GO THRU VARGHA
PLPMDL0800000001	AKRON	OH	44305	6/23/1997	STILL HAS A LOT OF SAMPLES YET SAYS SINCE LUNCH HAS BEEN USG MORE UNI. REINFORCED BENEFITS.
PLPMDL0800000001	LAKEWOOD	OH	44107	6/23/1997	FOLLOW UP WITH LIST OF SPEAKERS FOR LUNG CANCER FOR GRAND RO IN NOV; FOLLOW UP WITH ANSWER TO SPONSORING DR. HUGDEL; ALSO WORKING WITH MARVELLEN ON SPONSORING TUMOR BOARD; SHE WAS GOING TO SPEAK WITH DR. SHIN
PLPMDL0800000001	CLEVELAND	OH	44122	6/20/1997	SEEMS TO TAKE A GREATER INTEREST IN SEN THAN OXY
PLPMDL0800000001	Cleveland	OH	44122	6/20/1997	SEEMS TO TAKE A GREATER INTEREST IN SEN THAN OXY
PLPMDL0800000001	Westlake	OH	44145	6/20/1997	SET UP INSEV WITH S NURSES ON OXY. SENAKOT'S SAMPLES
PLPMDL0800000001	Westlake	OH	44145	6/20/1997	KICKED AROUND OXY ON FORMULARY; PALOARTY ASKED FOR IT; DR. TAYL WANTS IT; DR. SANTIAGO HEAD OF PNT COMMITTEE; RECEPTIVE FOLLOWUP WITH CRAIG TO GET IN ON FORMULARY
PLPMDL0800000001	Akron	OH	44312	6/20/1997	OXY 40MG, UNI 600MG
PLPMDL0800000001	AKRON	OH	44314	6/20/1997	DR TREATS ALL TYPES OF PAIN, FROM CANCER TO A SORE TOE. MENTIONED USED MS CONTIN TODAY. NEED TO NICHE OXYCONTIN AT START WITH STAY WITH. NEED TO ASK WHEN CONSIDERS LONG ACTING MEDICATION. IF ANY CONCERNS WITH OXYCODONE PRODUCT.
PLPMDL0800000001	Akron	OH	44314	6/20/1997	DR TREATS ALL TYPES OF PAIN, FROM CANCER TO A SORE TOE. MENTIONED USED MS CONTIN TODAY. NEED TO NICHE OXYCONTIN AT START WITH STAY WITH. NEED TO ASK WHEN CONSIDERS LONG ACTING MEDICATION. IF ANY CONCERNS WITH OXYCODONE PRODUCT.
PLPMDL0800000001	AKRON	OH	44312	6/20/1997	KICKED AROUND OXY ON FORMULARY; PALOARTY ASKED FOR IT; DR. TAYL WANTS IT; DR. SANTIAGO HEAD OF PNT COMMITTEE; RECEPTIVE FOLLOWUP WITH CRAIG TO GET IN ON FORMULARY
PLPMDL0800000001	Westlake	OH	44145	6/20/1997	HAS SOME PATIENTS HE THINKS HE COULD PUT ON OXY; SEE IF HE'S TRIED; CHECK HOS PHAR TO SEE IF IT'S ON FORMULARY; KEEP PUSHIN UNI AS BETTER THEOP;
PLPMDL0800000001	CLEVELAND	OH	44113	6/20/1997	BE VERY TECHINCAL WITH DO; TALK ABOUT DURAG PATIENTS AND FIND WEEKNESSES; IE TOXICITY & TITRATIN
PLPMDL0800000001	Cleveland	OH	44113	6/20/1997	BE VERY TECHINCAL WITH DO; TALK ABOUT DURAG PATIENTS AND FIND WEEKNESSES; IE TOXICITY & TITRATIN
PLPMDL0800000001	WARRENSVILLE HTS	OH	44122	6/23/1997	STILL ALOT OF PERC COMING OUT OF HERE. NEED TO GET VERY SPECIFIC AND SEE WHEN THEY USE AND WHY
PLPMDL0800000001	Warrensville Hts	OH	44122	6/23/1997	STILL ALOT OF PERC COMING OUT OF HERE. NEED TO GET VERY SPECIFIC AND SEE WHEN THEY USE AND WHY
PLPMDL0800000001	CLEVELAND	OH	44106	6/23/1997	WORKED THE ONC CLINIC AND TRYING TO GET TO PAIN CLINIC BUT THEY WERE AT MEETINGS. NEED TO TALK W SUSAN POWELL PHD
PLPMDL0800000001	AKRON	OH	44307	6/23/1997	SAYS HE HAS STARTED A COUPLE PTS ON UNI 600, DID SHOW UP ON FIRST RX, MAKING PROGRESS!!
PLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/23/1997	NEED TO GET MKT DATA ON HIM, SAYS USING ALOT OF OXY. RECENTLY SWITCHED PERCOCET PT. TO OXY AND DOING WELL. NEED TO GET THEM SENAKOT'S WHEN I GET IT.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	6/23/1997	NEED TO GET MKT DATA ON HIM, SAYS USING ALOT OF OXY. RECENTLY SWITCHED PERCOCET PT. TO OXY AND DOING WELL. NEED TO GET THEM SENAKOT'S WHEN I GET IT.
PLPMDL0800000001	AKRON	OH	44333	6/23/1997	DIFFICULT CALL. ONLY GAVE ME TIME WHILE SIGNING. USING SO MUCH SEREVETIN. JST COMPARED TO OTHER THEOP. HIGHLIGHTED THE EVENING DOSE AND BLOOD LEVELS, DID WANT SAMPLES.
PLPMDL0800000001	CLEVELAND	OH	44113	6/23/1997	GET HIM TO DISCUSS A SPECIFIC PATIENT; USES VICADEN ATC; VERY INTERESTED IN OXY; FOLLOW UP ON WORKMAN'S COMP; BCBS, MEDICARE; SAYS HES USING LESS ACETAMINPHIN; WALGREEN'S WONT HONOR HIS RX'S;
PLPMDL0800000001	Cleveland	OH	44113	6/23/1997	GET HIM TO DISCUSS A SPECIFIC PATIENT; USES VICADEN ATC; VERY INTERESTED IN OXY; FOLLOW UP ON WORKMAN'S COMP; BCBS, MEDICARE; SAYS HES USING LESS ACETAMINPHIN; WALGREEN'S WONT HONOR HIS RX'S;
PLPMDL0800000001	Cleveland	OH	44113	6/23/1997	MENTIONED HE TREATS ALOT OF AMPUTEES THAT NO ONE ELSE WILL TREAT.
PLPMDL0800000001	GATES MILLS	OH	44040	6/23/1997	BUSY/PRESENTED QUICK/STRESSED USE W/OA PTS OR ANY PAIN/SD VNS USES (7)KNEW ABOUT BUT HAS NEVER USED. SET UP LUNCH FOR MORE TIME.
PLPMDL0800000001	Gates Mills	OH	44040	6/23/1997	BUSY/PRESENTED QUICK/STRESSED USE W/OA PTS OR ANY PAIN/SD VNS USES (7)KNEW ABOUT BUT HAS NEVER USED. SET UP LUNCH FOR MORE TIME.
PLPMDL0800000001	Cleveland	OH	44113	6/23/1997	SPLITS 600 UNI TABS IN HALF; JUST AGREES BUT SAYS HES USES KEEP REMINDING HIM
PLPMDL0800000001	CUYAHOGA FLS	OH	44221	6/24/1997	WINDOW CALL. QUICK BENEFIT STATEMENT ABOUT UNI. DID NOT WANT SAMPLES. I DON'T THINK HE RELIES ON SAMPLES FOR ANY OF HIS THEOP PATIENTS.
PLPMDL0800000001	FAIRLAWN	OH	44333	6/23/1997	TALKED ABOUT SAFETY. HE SEEMS TO THINK OXY IS STRONGER AND MORE ADDICTIVE THAN VIC. CAN'T SEE, TO GET THROUGH. NEXT CALL TRY TO GET HIM TO DISCUSS A SPECIFIC PT. HE PUT ON OXY.
PLPMDL0800000001	AKRON	OH	44310	6/24/1997	JUST EXPANDED PRACTICE. HAVE ALOT MORE ROOM. FUENNING SAID NOW DOING LUNCHES SINCE THEY HAVE THE SPACE. FINALLY GET SOME TIME WITH HIM TO BUILD RAPPORT. ADDING NEW DOC FROM CLEV CLINIC IN
PLPMDL0800000001	CLEVELAND	OH	44113	6/23/1997	GOT CALLED TO SURG; WALKED IN ELEVATOR WITH HIM; JUST MENTION OXY; FIND OUT IF HES USING 80 AND 40'S; AND NO PATCH
PLPMDL0800000001	Cleveland	OH	44113	6/23/1997	GOT CALLED TO SURG; WALKED IN ELEVATOR WITH HIM; JUST MENTION OXY; FIND OUT IF HES USING 80 AND 40'S; AND NO PATCH
PLPMDL0800000001	CLEVELAND	OH	44115	6/23/1997	KEEP REINFORCING SAFETY VS DILUOID DID NOT REALIZE HOW ABUS THIS DRUG IS START WITH AND STAY WITH NO TOLERANCE
PLPMDL0800000001	CLEVELAND	OH	44106	6/24/1997	TRYING TO DO THE SAME AS I DID WITH SIDDIQUE AND PICK UP RIGHT FROM SEPARATING THEOPH

PPLPMDL0800000001	Cleveland	OH	44115	6/23/1997	KEEP REINFORCING SAFETY VS DILUOID DID NOT REALIZE HOW ABUSTHIS DRUG IS START WITH AND STAY WITH NO TOLERANCE
PPLPMDL0800000001	BARBERTON	OH	44203	6/24/1997	TREATS MORE COPD PATIENTS. NEED TO DISTINGUISH QD DOSING IN THE EVENING GIVES HIGHER SERUM LEVELS IN AM WHICH IMPROVE PULMONARY FUNCTION. NO FLAT BLOOD LEVELS SAFETY THAN DOSING BID.
PPLPMDL0800000001	CLEVELAND	OH	44113	6/23/1997	STOCKS ALL STRENGTHS;MORE 40 MG TABS ONLY A FEW 80 MG;FOLLOW UP TO SEE IF CASSLEBERRY HAS USED.
PPLPMDL0800000001	AKRON	OH	44333 0	6/23/1997	PROBABLY SHOULDN'T BE A TARGET ANYMORE. USED TO GENERAL SURGERY ALTO, NOT BACK TO INTERNAL MED. POSITIONED OXY AS START WITH, STAY WITH AND WENT OVER BENEFITS, SAYS HE DOESN'T USE ALOT OF
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/24/1997	CHECKING SA,PLES GOT TO GIVE QUICK HIT IN HALL. REMINDED UNI DOSED IN EVENING WITH MEAL. AND 600 REMINDER. SAID HE RECENTLY PUT A PT ON THE 600.
PPLPMDL0800000001	Akron	OH	44333	6/23/1997	PROBABLY SHOULDN'T BE A TARGET ANYMORE. USED TO GENERALSURGERY ALTO, NOT BACK TO INTERNAL MED. POSITIONED OXYAS START WITH, STAY WITH AND WENT OVER BENEFITS, SAYS HEDOESN'T USE ALOT OF
PPLPMDL0800000001	BEACHWOOD	OH	44122	6/23/1997	THINGS ARE FINALLY STARTING TO PICK UP.MADE TIME TO DO REBATE WITH LINDA
PPLPMDL0800000001	Cleveland	OH	44113	6/23/1997	STOCKS 108JUST ORDERED 40'S FOR A PARTICULAR PATIENT;WILL EVENTUALLY STOCK 20'S TALKS TO DAVE PHARM AT LUTH ALL THE TIMETHOUGHT TOXICITY WITH ACET WOULD BE IMPORT TO DR. CASSLEBERRYSEE IF CASSLEBERRY RX OXY YET. WILL SHE PUT 20'S IN
PPLPMDL0800000001	Beachwood	OH	44122	6/23/1997	THINGS ARE FINALLY STARTING TO PICK UP.MADE TIME TO DOREBATE WITH LINDA
PPLPMDL0800000001	Cleveland	OH	44113	6/23/1997	STOCKS ALL STRENGTHS;MORE 40 MG TABS ONLY A FEW 80 MG;FOLLOWUP TO SEE IF CASSLEBERRY HAS USED.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/23/1997	SAW HIM AT THE VA.HE IS STARTING TO REMEMBER OXY.WENT OVER DEL SYS AND STARTED TOGET INTO SPEC PAT.NEED TO CONTINUE AND GET HIS FEEDBACK AND GET HIM TO INIT
PPLPMDL0800000001	Cleveland	OH	44106	6/23/1997	SAW HIM AT THE VA.HE IS STARTING TO REMEMBER OXY.WENT OVERDEL SYS AND STARTED TOGET INTO SPEC PAT.NEED TO CONTINUEAND GET HIS FEEDBACK AND GET HIM TO INIT
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/24/1997	HAS STARTED 2 PTS ON UNI SINCE LAST APPT. SWITCHED FROM THEO AND ONE PATIENT COMMENTED ON HOW MUCH BETTER SHE FELT AND WAS SLEEPING. HE BELIEVES UHI IS THE BEST NOW FOR NOCTURNAL SYMPTOMS. HASN'T BEEN USING OXY, INTROED THE 80 MG. REALLY ONLY USES OPIODS FOR CANCER PAIN. HE DID ASK ABOUT CONVERTING A PT. FROM 30 MG OF MSC, SO FOLLOW
PPLPMDL0800000001	AKRON	OH	44333	6/23/1997	PUSHING HIM TO USE THE 20 MG. MORE. MOST COMFORTABLE USING THE 10, EVEN THOUGH HE KNOWS THAT MANY OF HIS PATIENTS ARE TAKING 2.
PPLPMDL0800000001	Akron	OH	44333	6/23/1997	PUSHING HIM TO USE THE 20 MG. MORE. MOST COMFORTABLE USINGTHE 10, EVEN THOUGH HE KNOWS THAT MANY OF HIS PATIENTS ARE TAKING 2.
PPLPMDL0800000001	CLEVELAND	OH	44113	6/23/1997	STOCKS 108JUST ORDERED 40'S FOR A PARTICULAR PATIENT;WILL EV ENTUALLY STOCK 20'S TALKS TO DAVE PHARM AT LUTH ALL THE TIME THOUGHT TOXICITY WITH ACET WOULD BE IMPORT TO DR. CASSLEBERRY SEE IF CASSLEBERRY RX OXY YET. WILL SHE PUT 20'S IN
PPLPMDL0800000001	CLEVELAND	OH	441065000	6/23/1997	GETTING HIM TO COMMITT IS DIFFICULT.TRYING TO BUILD ON SUCCESSES FROM OTHER PHYSICIANS.NEED TO GET SPECIFIC TO SEE IF THAT HELPS
PPLPMDL0800000001	Cleveland	OH	44106	6/23/1997	GETTING HIM TO COMMITT IS DIFFICULT.TRYING TO BUILD ONSUCCESSES FROM OTHER PHYSICIANS.NEED TO GET SPECIFICTO SEE IF THAT HELPS
PPLPMDL0800000001	EUCUID	OH	44119	6/24/1997	SAMPLES/ASKED ME ABOUT OXY SD LEARNED SOMETHING TODAY.GOIDO FOR HEADACHES?TXN-ASK WHY SO MUCH SERE.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/23/1997	HE IS NOT RESPONSIVE TO ME AT ALL
PPLPMDL0800000001	AKRON	OH	44333	6/23/1997	VERY QUIET AND STRANGE, DIFFICULT TO GET INTO CONVERS WITH DOES HAS 4 OR 5 KIDS, NEXT CALL TRY TO BUILD RAPPORT WITH THE KID THING.
PPLPMDL0800000001	Akron	OH	44333	6/23/1997	VERY QUIET AND STRANGE, DIFFICULT TO GET INTO CONVERS WITHDOES HAS 4 OR 5 KIDS, NEXT CALL TRY TO BUILD RAPPORT WITHTHE KID THING.
PPLPMDL0800000001	Akron	OH	44333	6/23/1997	DIFFICULT CALL, ONLY GAVE ME TIME WHILE SIGNING. USING SO MUCH SERVECTIN, IST COMPARED TO OTHER THEOP. HIGHLIGHTEDTHE EVENING DOSE AND BLOOD LEVELS, DID WANT SAMPLES.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/24/1997	BUSY ALREADY, I SCHEDULED LUCH TO GET MORETIME WITH HIM WITH FRANCINE. LEFT A 80 MG FLIER AND PENS.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	6/24/1997	BUSY ALREADY, I SCHEDULED LUCH TO GET MORETIME WITH HIMWITH FRANCINE. LEFT A 80 MG FLIER AND PENS.
PPLPMDL0800000001	TALLMADGE	OH	44278	6/25/1997	LUNCH VERY WELL. HAS ALL PTS. ON THEODUR. DID COMMIT TO SWITCHING BEOFRE ADDING NEW AGENT. REALLY FOLLOWED THE CHRONO STORY.
PPLPMDL0800000001	MOGADORE	OH	44260	6/25/1997	USING ALOT OF 10MG. STARTING TO FALL OFF. TRIED TO TALK TO HIM AABOUT USING 20 MG. WOULDNT GIVE ME ENOUGH TIME.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/24/1997	STOPPED IN TO TELL HIM ABOUT OXY, WOULDNT GIVE ME ENOUGH TIME, END OF DAY IS BEST. LEFT UT. LET HIM KNOW I STL HAVE HIS TAPE, WILL GET FROM SCOTT AND RETURN ASAP
PPLPMDL0800000001	BARBERTON	OH	44203	6/24/1997	FOUND OUT DR LUW, DR MOK AND DR MADIAN WORK IN PAIN CLINIC. SET UP FAMILY PRACTICE LUNCHEON.
PPLPMDL0800000001	Cuyahoga Fls	OH	44221	6/24/1997	WINDOW CALL, QUICK BENEFIT STATEMENT ABOUT UNI, DID NOTWANT SAMPLES. I DONT THINK HE RELIES ON SAMPLES FOR ANYOF HIS THEOP PATIENTS.
PPLPMDL0800000001	Akron	OH	44310	6/24/1997	JUST EXPANDED PRAACTICE, HAVE ALOT MORE ROOM, FUENNING SAIDNOW DOING LUNCHESES SINCE THEY HAVE THE SPACE. FINALLY GETSOME TIME WITH HIM TO BUILD RAPPORT. ADDING NEW DOC FROMCLEV CLINIC IN
PPLPMDL0800000001	CLEVELAND	OH	44109	6/24/1997	FOLLOW UP WITH NURSE PAT HE SWITCHED FROM PERC TO OXY;REMINED HIM AGAIN OFCONVERSION OF VICAD TO OXY;USUALLY USES VIC SMG Q6.ALSO WANTS BETADINE SAMPLES AND LIST OF PHAR THAT CARRY OXY
PPLPMDL0800000001	Cleveland	OH	44109	6/24/1997	FOLLOW UP WITH NURSE PAT HE SWITCHED FROM PERC TO OXY;REMINDHIM AGAIN OFCONVERSION OF VICAD TO OXY;USUALLY USES VIC SMGQ6.ALSO WANTS BETADINE SAMPLES AND LIST OF PHAR THAT CARRYOCY
PPLPMDL0800000001	Cleveland	OH	44106	6/24/1997	TRYING TO DO THE SAME AS I DID WHIT SIDDIQUE AND PICK UPRIGHT FROM SEPARATING THEOPH
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	6/24/1997	AGREE WITH DAVID, SHOULD NOT BE A CORE, NEED TO REPLACE HIM WITH ANOTHER DOC. TALKE TO SCOTT FIRST.
PPLPMDL0800000001	MOGADORE	OH	44260	6/25/1997	STARTED 4 PATIENTS OF OXY, USING ALL STRENGTHS, INCLUDING THE 40 MG. TABLET.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	6/24/1997	AGREE WITH DAVID, SHOULD NOT BE A CORE, NEED TO REPLACEHIM WITH ANOTHER DOC. TALKE TO SCOTT FIRST.
PPLPMDL0800000001	NORTON	OH	44203	6/24/1997	HAVE LOW STRENGTHS. OXY 10MG 20MG.
PPLPMDL0800000001	Barberton	OH	44203	6/24/1997	FOUND OUT DR LUW, DR MOK AND DR MADIAN WORK IN PAIN CLINIC.SET UP FAMILY PRACTICE LUNCHEON.
PPLPMDL0800000001	Norton	OH	44203	6/24/1997	HAVE LOW STRENGTHS. OXY 10MG 20MG.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/24/1997	HASNT USED OXY YET, SAID HE FORGOT. REINFORCED BENEFITS, HE'S VERY COCKY. CHECKED SAMPLES OF UNI, THEY ARE OVER FLOWING.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/24/1997	HASNT USED OXY YET, SAID HE FORGOT. REINFORCED BENEFITS,HE'S VERY COCKY. CHECKED SAMPLES OF UNI, THEY ARE OVERFLOWING.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/24/1997	HASNT USED OXY YET, NEITHER HAS PRYSOCK. THEY ARE ALL PRETTY COMMITTED TO VICODIN. KEEP REINFORCING BENEFITS.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/24/1997	HASNT USED OXY YET, NEITHER HAS PRYSOCK. THEY ARE ALLPRETTY COMMITTED TO VICODIN. KEEP REINFORCING BENEFITS.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/24/1997	HAS STARTED 2 PTS ON UNI SINCE LAST APPT. SWITCHED FROMTHEO AND ONE PATIENT COMMENTED ON HOW MUCH BETTER SHE FELTAND WAS SLEEPING. HE BELIEVES UHI IS THE BEST NOW FORNOCTURNAL SYMPTOMS.
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44223	6/24/1997	HASN'T BEEN USING OXY, INTROED THE80 MG. REALLY ONLY USES OPIODS FOR CANCER PAIN. HE DIDASK ABOUT CONVERTING A PT. FROM 30 MG OF MSC, SO FOLLOW
PPLPMDL0800000001	TALLMADGE	OH	44278	6/25/1997	FOLLOWING UP ON THROAT CANCER PT. HAS NOT STARTED ON OXY YET, SAID HASN'T SEEN HIM BACK YET. REINFORCED BENEFITS.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/24/1997	VERY CHALLENGING OF EVERYTHING. DID LISTEN THOUGH, FOLLOW UP FOR IMPACT.
PPLPMDL0800000001	Akron	OH	44319	6/24/1997	FOLLOWING UP ON THROAT CANCER PT. HAS NOT STARTED ON OXYET, SAID HASN'T SEEN HIM BACK YET. REINFORCED BENEFITS.
PPLPMDL0800000001	Akron	OH	44319	6/24/1997	DR HAS CONCERN ABOUT ABUSE. HE THINKS OXYCONTIN IS STRONG NEED TO HIT EASY DOSE, QUALITY OF LIFE. NEED TO HIT OPIOID NAIVE PATIENTS FOR OSTEOARTHRITIS AND LOW BACK PAIN. HIT SINGLE ENTITY, EQUAL STRENGTH OF HYDROCODONE.ADDRESS, OXYCODONE SAME AS PERCOCET, DOSED Q12.
PPLPMDL0800000001	Akron	OH	44319	6/24/1997	DR HAS CONCERN ABOUT ABUSE. HE THINKS OXYCONTIN IS STRONGNEED TO HIT EASY DOSE, QUALITY OF LIFE. NEED TO HIT OPIOIDNAIVE PATIENTS FOR OSTEOARTHRITIS AND LOW BACK PAIN.HIT SINGLE ENTITY, EQUAL STRENGTH OF HYDROCODONE.ADDRESS, OXYCODONE SAME AS PERCOCET, DOSED Q12.
PPLPMDL0800000001	Euclid	OH	44119	6/24/1997	SAMPLES/ASKED ME ABOUT OXY SD LEARNED SOMETHING TODAY.GOIDOFOR HEADACHES?TXN-ASK WHY SO MUCH SERE.
PPLPMDL0800000001	Barberton	OH	44203	6/24/1997	CONCERN WITH OXYCONTIN STUDIES FOR DYSPNEA, HAVE MORPHINESTUDIES. HIT MORPHINE STIGMA PATIENTS. 80 MG TITRATIONDOSE Q12. SAFETY, NO ACTIVE METABOLITES SIDE EFFECTSDECLINE WITH ELEVATING DOSES. HIT IMPROVED DELIVERY SYSTEMWITH QUICKER ONSET OF ACTION AND LONGER DURATION.
PPLPMDL0800000001	AKRON	OH	44302	6/24/1997	HAS PT ON OXY 120 MG. Q12. KIDNEY CANCER PATIENT. USING THE 80 MG. TABLET, WORKING WELL CAUSE OF HIGHER DOSES.
PPLPMDL0800000001	Akron	OH	44302	6/24/1997	HAS PT ON OXY 120 MG. Q12. KIDNEY CANCER PATIENT. USING THE80 MG. TABLET, WORKING WELL CAUSE OF HIGHER DOSES.
PPLPMDL0800000001	CLEVELAND	OH	44104	6/25/1997	STOCKS OXY 10,20,40;STOP BACK TO SEE OTHER PHAR
PPLPMDL0800000001	Mogadore	OH	44260	6/25/1997	USING ALOT OF 10MG. STARTING TO FALL OFF. TRIED TO TALKTO HIM AABOUT USING 20 MG. WOULDNT GIVE ME ENOUGH TIME.
PPLPMDL0800000001	CLEVELAND	OH	44111	6/25/1997	SAYS HE'LL USE MORE OXY CAUSE I'M HERE;RAPPORT BUILDER;WANTS SUPPORT OFOPENING OF MOLL CENTER AT GREATLAKES SCIENCE CENTR DOESN'T THINK OXY COMPETES WITH DURA;KEEP HITTING ON WEAKNES IE TIITRTI SUPPL MEDS
PPLPMDL0800000001	Cleveland	OH	44111	6/25/1997	SAYS HE'LL USE MORE OXY CAUSE I'M HERE;RAPPORT BUILDER;WANTSSUPPORT OFOPENING OF MOLL CENTER AT GREATLAKES SCIENCE CENTROESN'T THINK OXY COMPETES WITH DURA;KEEP HITTING ON WEAKNESIE TIITRTI SUPPL MEDS
PPLPMDL0800000001	MANCHESTER	OH	45144	6/26/1997	BUSY WILL SEE REPS. WANTED UNI AND SENOKOT LEFT FILE CARD ON OXY.
PPLPMDL0800000001	CLEVELAND	OH	44106	6/25/1997	TRYING TO GET SPECIFIC WITH PATIENTS AND CONCENTRATE ON
PPLPMDL0800000001	PARMA	OH	44129	6/27/1997	TALKED ABOUT THE NEW CE BOOKLET TO GET HIS OPINION
PPLPMDL0800000001	Cleveland	OH	44106	6/25/1997	TRYING TO GET SPECIFIC WITH PATIENTS AND CONCENTRATE ON
PPLPMDL0800000001	INDEPENDENCE	OH	44131	6/25/1997	NOT USING KADIAN BUT STILL USING DURA AND MSC.
PPLPMDL0800000001	Independence	OH	44131	6/25/1997	NOT USING KADIAN BUT STILL USING DURA AND MSC.
PPLPMDL0800000001	PARMA	OH	44129	6/27/1997	NOT GETTING ANYWHERE
PPLPMDL0800000001	Mogadore	OH	44260	6/25/1997	STARTED 4 PATIENTS OF OXY, USING ALL STRENGTHS, INCLUDINGTHE 40 MG. TABLET.
PPLPMDL0800000001	CLEVELAND	OH	44195	6/25/1997	SAYS NO CA PTS IN WILLOUGHBY/WHAT ABOUT OA?DISCUSSED USING FOR THIS AND NEVER THOUGHT OF IT BUT WILL TRY
PPLPMDL0800000001	Euclid	OH	44119	6/25/1997	SAYS NO CA PTS IN WILLOUGHBY/WHAT ABOUT OA?DISCUSSED USINGFOR THIS AND NEVER THOUGHT OF IT BUT WILL TRY
PPLPMDL0800000001	Cleveland	OH	44104	6/25/1997	MET WITH CLINICAL PHM,D NEWBERRY;NOT ON FORMULARY;WORK WITHDALE AND ONC TO GET ON FORMULARY;SET UP DISPLAY WITH HELEN
PPLPMDL0800000001	Cleveland	OH	44127	6/25/1997	STOCKS OXY 10;DR.BAMFORD WHO'S KNOW AT ST.VINC RX'S FOR CHROPAIN;SHE'S A NEUROGIST;PER DAN;
PPLPMDL0800000001	LAKEWOOD	OH	44107	6/30/1997	APPT. TO DISCUSS SPEAKER PROGRAM;DR.HUEDGEL SPEAKING IN NOV ON ASTHMA
PPLPMDL0800000001	CLEVELAND	OH	44111	6/30/1997	STOCKS ALL STRENGTHS VERY BUSY;NO DOCS NAMES
PPLPMDL0800000001	Cleveland	OH	44104	6/25/1997	STOCKS OXY 10,20,40 STOP BACK TO SEE OTHER PHAR
PPLPMDL0800000001	Cleveland	OH	44127	6/25/1997	CHERYL WILL TRY TO GET DRA TO TRY OXY DR WINE NOT AS OPENTO CHANGE SET UP INSERVICE WITH NURSES SEE IF DOC TRIED
PPLPMDL0800000001	Middleburg Hts	OH	44130	6/25/1997	MET WITH MEREDITH SET UP INSERVICE;HIT HARD ADV TO PATIENTSAND NURSES BEN OF OXY OVER MS;IE;NO SUPPLEMENTAL MED;LESS SISTART &STAY WITH

PLPMDL0080000001	INDEPENDENCE	OH	44131	6/25/1997	WENT OVER OXY AND WHY SHE CAN USE EARLIER.COMPARED IT TO COMBOS AND GOT A COMMITMENT TO USE AND TO PLAY A BETTER ROLE IN INITIATING
PLPMDL0080000001	Tallmadge	OH	44278	6/25/1997	VERY CHALLENGING OF EVERYTHING. DID LISTEN THOUGH, FOLLOWUP FOR IMPACT.
PLPMDL0080000001	CLEVELAND	OH	44104	6/25/1997	HAS USED OXY; CONCERNED WITH PHAR NOT HAVINGIT; CHECK WITH SHAK SQ. PHM; HAS HAD PAT NOT LIKE OXY; KEEP REINFORCING DELIVERY SYTS; LESS POT FOR ABUSE; KEEP OXY VS VIC ; TOX OF ACE
PLPMDL0080000001	Cleveland	OH	44104	6/25/1997	HAS USED OXY; CONCERNED WITH PHAR NOT HAVINGIT; CHECK WITH SHAKSQ. PHM; HAS HAD PAT NOT LIKE OXY; KEEP REINFORCING DELIVERY SYTS; LESS POT FOR ABUSE; KEEP OXY VS VIC ; TOX OF ACE
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	6/25/1997	MET WITH MEREDITH SET UP INSERVICE; HIT HARD ADV TO PATIENTS AND NURSES BEN OF OXY OVER MS; IE; NO SUPPLEMENTAL MED; LESS SI START & STAY WITH
PLPMDL0080000001	CLEVELAND	OH	44104	6/25/1997	MET WITH CLINICAL PHM; D. NEWBERRY; NOT ON FORMULARY; WORK WITH DALE AND ONC TO GET ON FORMULARY; SET UP DISPLAY WITH HELEN
PLPMDL0080000001	CLEVELAND	OH	44127	6/25/1997	STOCKS OXY 10; DR. BAMFORD WHO'S KNOW AT ST. VINCE RX'S FOR CHRO PAIN; SHE'S A NEUROLOGIST; PER DAN;
PLPMDL0080000001	CLEVELAND	OH	44127	6/25/1997	CHERYL WILL TRY TO GET DR. A TO TRY OXY DR WINE NOT AS OPEN TO CHANGE SET UP INSERVICE WITH NURSES SEE IF DOC TRIED
PLPMDL0080000001	CLEVELAND	OH	44104	6/25/1997	USING OXY AFRAID OF HIGHER DOSES MAY GO TO 40MG HAS A PATIEN 300LBS. WHO HE'S WEENING OFF VICADIN OXY 20MG WITH SHOW SAFET OF HIGHER DOSES
PLPMDL0080000001	AKRON	OH	44304	6/25/1997	BROUGHT HER A PAP FORM, SHE HAS A WELFARE PATIENT WHO SHE RX OXY FOR. 40 MG. Q12. FOLLOW UP WITH THIS PATIENT IN A COUPLE OF WEEKS TO SEE IF APPROVED.
PLPMDL0080000001	Akron	OH	44304	6/25/1997	BROUGHT HER A PAP FORM, SHE HAS A WELFARE PATIENT WHO SHE RX OXY FOR. 40 MG. Q12. FOLLOW UP WITH THIS PATIENT IN A COUPLE OF WEEKS TO SEE IF APPROVED.
PLPMDL0080000001	CLEVELAND	OH	44109	7/2/1997	RESCHEDULED SPEAKER PROGRAM
PLPMDL0080000001	MANCHESTER	OH	41046	6/26/1997	SEELS MOSTLY GENERIC THEO. SEES SOME SCRIPTS OF OXY. ASKED TO ORDER SENOKOT S 10'S
PLPMDL0080000001	WARRENSVILLE	OH	44122	6/27/1997	SAID THAT HE WOULD SIGN IF I COMPOSED
PLPMDL0080000001	Parma	OH	44129	6/27/1997	TALKED ABOUT THE NEW CE BOOKLET TO GET HIS OPINION
PLPMDL0080000001	BROOKLYN	OH	44144	7/2/1997	JERK PHARM DON T WASTE TIME WITH THIS JERK WONT PUT IN OXY
PLPMDL0080000001	CLEVELAND HTS	OH	44118	6/27/1997	TALKED ABOUT DOSING AND DIS STATES. TRYIGN TO GET HIM TO GO T TO SOME HIGHER DOSES LIKE HIS WIFE
PLPMDL0080000001	Cleveland Hts	OH	44118	6/27/1997	TALKED ABOUT DOSING AND DIS STATES. TRYIGN TO GET HIM TO GO T TO SOME HIGHER DOSES LIKE HIS WIFE
PLPMDL0080000001	BROOKLYN	OH	44144	7/2/1997	PUT OXY 10MG IN SEE IF HE'S USED
PLPMDL0080000001	CLEVELAND	OH	44111	6/30/1997	CALLED HOME OFFICE FOR PATIENT ASST FORM; HAS PAT ON OXY CONT DOESNT USE MUCH NARCOTICS
PLPMDL0080000001	Cleveland	OH	44111	6/30/1997	CALLED HOME OFFICE FOR PATIENT ASST FORM; HAS PAT ON OXY CONT DOESNT USE MUCH NARCOTICS
PLPMDL0080000001	CLEVELAND	OH	44111	6/30/1997	KEEP PUSHING OXY; SEE IF HE'S USED ON CANCER PAIN PAT THAT WAS IN HIS OFFICE
PLPMDL0080000001	Cleveland	OH	44111	6/30/1997	KEEP PUSHING OXY; SEE IF HE'S USED ON CANCER PAIN PAT THAT WAS IN HIS OFFICE
PLPMDL0080000001	LAKEWOOD	OH	44107	6/30/1997	VERY HARD TO UNDERSTAND; SEE IF HE RX'S OR DROP
PLPMDL0080000001	Lakewood	OH	44107	6/30/1997	VERY HARD TO UNDERSTAND; SEE IF HE RX'S OR DROP
PLPMDL0080000001	Lakewood	OH	44107	6/30/1997	APPT TO DISCUSS SPEAKER PROGRAM DR. HUEDEL SPEAKING IN NOVON ASTHMA
PLPMDL0080000001	LAKEWOOD	OH	44107	6/30/1997	ACCIDENTLY PUT PAT ON KADIAN; GOT FREE RX FOR PATIENT
PLPMDL0080000001	Lakewood	OH	44107	6/30/1997	ACCIDENTLY PUT PAT ON KADIAN; GOT FREE RX FOR PATIENT
PLPMDL0080000001	NORTH ROYALTON	OH	44133	6/30/1997	HIT QUICK ONSET OF ACTION, SCHEDULED Q12 DOSING. LOWER ABUSE POTENTIAL AND LESS OPIOID NEEDED. UNIPHYL. CHRONTHERAPY HIGHER SERUM THEO IN AM IMPROVES PULMONARY FUNCTION
PLPMDL0080000001	North Royalton	OH	44133	6/30/1997	HIT QUICK ONSET OF ACTION, SCHEDULED Q12 DOSING. LOWER ABUSE POTENTIAL AND LESS OPIOID NEEDED. UNIPHYL. CHRONTHERAPY HIGHER SERUM THEO IN AM IMPROVES PULMONARY FUNCTION
PLPMDL0080000001	NORTH ROYALTON	OH	44133	6/30/1997	NEED TO EXPRESS Q12 DOSING FOR QUALITY OF. LESS EUPHORIA AND ABUSE POTENTIAL. LESS OPIOID WITH PEAK AND TROUGHS. QUALITY OF LIFE.
PLPMDL0080000001	North Royalton	OH	44133	6/30/1997	NEED TO EXPRESS Q12 DOSING FOR QUALITY OF. LESS EUPHORIA AND ABUSE POTENTIAL. LESS OPIOID WITH PEAK AND TROUGHS. QUALITY OF LIFE.
PLPMDL0080000001	CLEVELAND	OH	44127	7/1/1997	DR. VERY NICE NOT BUSY BUT RECEPTIVE TO OXY KEEP REMINDING
PLPMDL0080000001	Cleveland	OH	44127	7/1/1997	DR. VERY NICE NOT BUSY BUT RECEPTIVE TO OXY KEEP REMINDING
PLPMDL0080000001	CLEVELAND	OH	44127	7/1/1997	RECEPTIVE TO OXY; SEE IF HES TRIED
PLPMDL0080000001	Cleveland	OH	44127	7/1/1997	RECEPTIVE TO OXY; SEE IF HES TRIED
PLPMDL0080000001	Cleveland	OH	44127	7/1/1997	INSERVICE WITH NURSES WILL TRY TO GET DR.S. TO TRY
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	7/8/1997	MADE APPT FOR SWITCH
PLPMDL0080000001	CLEVELAND	OH	44127	7/1/1997	INSERVICE WITH NURSES WILL TRY TO GET DR.S. TO TRY
PLPMDL0080000001	BEACHWOOD	OH	44122	7/2/1997	GINING SOME GROUND BY SPONSORING TUMOR BDS. RAPORT AND USAGE GETTING A BOOST
PLPMDL0080000001	Lyndhurst	OH	44124	7/2/1997	GINING SOME GROUND BY SPONSORING TUMOR BDS. RAPORT AND USAGE GETTING A BOOST
PLPMDL0080000001	BEACHWOOD	OH	44122	7/2/1997	TRYING TO GIVE HIM MORE CONFIDENCE IN OXY
PLPMDL0080000001	Beachwood	OH	44122	7/2/1997	TRYING TO GIVE HIM MORE CONFIDENCE IN OXY
PLPMDL0080000001	BEACHWOOD	OH	44122	7/2/1997	SAW HER AT TUMOR BDS SHE IS DOING MORE BREAST SURGERIES. TALKED ABOUT THE POST OP STUDY BUT NEED TO GET INTO HER OFFICE AND SEE HOW TO GO ABOUT SEEING HER THERE
PLPMDL0080000001	Beachwood	OH	44122	7/2/1997	SAW HER AT TUMOR BDS SHE IS DOING MORE BREAST SURGERIES. TALKED ABOUT THE POST OP STUDY BUT NEED TO GET INTO HER OFFICE AND SEE HOW TO GO ABOUT SEEING HER THERE
PLPMDL0080000001	Cleveland	OH	44109	7/3/1997	LUNCH WITH DR. SAYS OXY ON RESTRICTED FORM. USING LESS DURA
PLPMDL0080000001	CLEVELAND	OH	44109	7/3/1997	LUNCH WITH DR. SAYS OXY ON RESTRICTED FORM. USING LESS DURA
PLPMDL0080000001	CLEVELAND	OH	44109	7/3/1997	LUNCH WITH STAFF; USING SOME OXY KEEP PUSHING TO USE MORE; ON RESTRICTED FORMULARY FOR PATIENTS ALREADY ON OXY
PLPMDL0080000001	Cleveland	OH	44109	7/3/1997	LUNCH WITH STAFF; USING SOME OXY KEEP PUSHING TO USE MORE; ON RESTRICTED FORMULARY FOR PATIENTS ALREADY ON OXY
PLPMDL0080000001	CLEVELAND	OH	44109	7/3/1997	SAYS ALL THE RIGHT THINGS ABOUT OXY KEEP REMINDING HIM & BRN NEW INFO
PLPMDL0080000001	WESTLAKE	OH	44145	7/3/1997	SAYS HE'LL USE OXY
PLPMDL0080000001	Westlake	OH	44145	7/3/1997	SAYS HE'LL USE OXY
PLPMDL0080000001	CLEVELAND	OH	44106	7/7/1997	EXCITED ABOUT PROGRAM. NEED TO MAKE SURE THAT IT GETS APPROVE
PLPMDL0080000001	WESTLAKE	OH	44145	7/7/1997	QUICK HIT JUST MENTIONED PRODUCT; SAID IT'S GOOD HE USES
PLPMDL0080000001	Rocky River	OH	44116	7/7/1997	QUICK HIT JUST MENTIONED PRODUCT; SAID IT'S GOOD HE USES
PLPMDL0080000001	Strongsville	OH	44136	7/7/1997	MARC WILLIAMS WROTE 80MG
PLPMDL0080000001	STRONGSVILLE	OH	44136	7/7/1997	MARC WILLIAMS WROTE 80MG
PLPMDL0080000001	OAKWOOD	OH	45419	7/7/1997	NEW TO GROUP, KNEW THUNEY IN OSU MED SCHOOL FIND A PLACE FOR OXY IN OLD OK PRACTICE BUT HERE NOT SURE NOT VERY COMMUNICATIVE BUT PLEASANT
PLPMDL0080000001	CLEVELAND	OH	44106	7/7/1997	NEED TO MAKE SURE THAT I GET A THURSDAY GRAND ROUNDS
PLPMDL0080000001	WESTLAKE	OH	44145	7/9/1997	SET UP INSERVICE; AUG 13; LEFT SEN SAMPLES & GREY BOOKLET; BRIG TO INSERVICE
PLPMDL0080000001	Cleveland	OH	44106	7/7/1997	NEED TO MAKE SURE THAT I GET A THURSDAY GRAND ROUNDS
PLPMDL0080000001	WESTLAKE	OH	44145	7/7/1997	LISTENED BUT NOT SOLD
PLPMDL0080000001	Westlake	OH	44145	7/7/1997	LISTENED BUT NOT SOLD
PLPMDL0080000001	CLEVELAND	OH	44119	7/9/1997	OLD TIMER/WONT CHANGE/STILL WANTS DINNER PROGRAM/USES PRETTY MUCH ONLY WHEN PT COMES TO HIM ON IT.SAYS GETTING AWAY FROM THEO. WENT OVER ATS, ETC.
PLPMDL0080000001	WESTLAKE	OH	44145	7/9/1997	SAYS NO PROBLEM PUTTING OXY ON FORMULARY; BUT DOCS HAVE TO ASK HIM FOR IT; GET DR'S DIAZ, TAYLOR, PALPARTY TO CALL HIM
PLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	USES T3 FOR MOST OF HIS PATS. SAYS THEY DON'T ALWAYS FILL TH RX LKES OXY & USES IT FOR ATC THERAPY. GO OVER DELIVERY SY WITH HIM
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/8/1997	USES OXY THINKS IT'S GOOD PRODUCT USES PATCH FOR PAT WHO CAN'T SWALLOW KNOWS ITS MORE EXPENSIVE LEAVING METRO IN SEPT GOING TO MIDDLEBURG GAVE ME HIS NEW CARD & SAYS COME SEE HIM THIER
PLPMDL0080000001	CLEVELAND	OH	44113	7/8/1997	DOESN'T USE OPIOIDS AFRAID OF ADDICTION ESPECIALLY HER PAT TY COULDN'T GIVE ME SPECIFIC PATIENT; SEE IF SHE'S TRIED WILL USE ON RIGHT PAT; UNIP LKES TO USE BID THEO CAUSE PAT GET JITTER GET HER SAMPLES
PLPMDL0080000001	Cleveland	OH	44113	7/8/1997	DOESN'T USE OPIOIDS AFRAID OF ADDICTION ESPECIALLY HER PAT TY COULDN'T GIVE ME SPECIFIC PATIENT; SEE IF SHE'S TRIED WILL USE ON RIGHT PAT; UNIP LKES TO USE BID THEO CAUSE PAT GET JITTER GET HER SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44113	7/8/1997	AFRAID OF RXING TOO MANY SCHEDULE II; PERCEPTION MORE POTENT SHOWED CONVERSION OF HYDROCODONE TO OXY; GOT DEFENSIVE; HE'S INVOLVED WITH POSITION STATEMENT REGARDING USE OF OPIOIDS; FIND OUT MORE ABOUT THAT & HIS INVOLVMENT; GET HIM OUT DOCUMENTATION KIT; IS CONCERNED ABOUT TOXICITY WITH ACET; ALSO TALK ABOUT # OF TABLETS DEA LOOKS AT
PLPMDL0080000001	Cleveland	OH	44113	7/8/1997	AFRAID OF RXING TOO MANY SCHEDULE II; PERCEPTION MORE POTENT SHOWED CONVERSION OF HYDROCODONE TO OXY; GOT DEFENSIVE; HE'S INVOLVED WITH POSITION STATEMENT REGARDING USE OF OPIOIDS; FIND OUT MORE ABOUT THAT & HIS INVOLVMENT; GET HIM OUT DOCUMENTATION KIT; IS CONCERNED ABOUT TOXICITY WITH ACET; ALSO TALK ABOUT # OF TABLETS DEA LOOKS AT
PLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	MENTIONED OXY AND TOLD HIM IT WAS ON RESTRICTED FORMULARY
PLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	MENTIONED OXY AND TOLD HIM IT WAS ON RESTRICTED FORMULARY
PLPMDL0080000001	BEACHWOOD	OH	44122	7/10/1997	HARD TO GET TO KNOW. NOT QUITE SURE WHERE TO GO WITH HTIS OFFICE. THINGS JUST DO NOT SEEM TO BE BUSY. TRYING LAUFER TO SEE IF IT CAN GET SOME GROWTH
PLPMDL0080000001	CLEVELAND	OH	44106	7/8/1997	LOST A PATIENT BECAUSE OD SE FROM SILVERMAN
PLPMDL0080000001	Cleveland	OH	44106	7/8/1997	LOST A PATIENT BECAUSE OD SE FROM SILVERMAN
PLPMDL0080000001	CLEVELAND	OH	44111	7/10/1997	FOLLOW UP WITH LUNG CANCER PATIENT; & MS PATIENT THAT HE WAS GOING TO SWITCH FROM VICADIN; HEAVY SAMPLES KEEP REMINDING HI SHOW STUDY THAT SHOWS A DIFFERENCE OF THEO; TREATS MORE COPD
PLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	HAS NOT TRIED OXY YET; SAYS SHE HAS PATIENTS ON MS; SAYS SHE HAS SOME PATIENTS THAT SHE WILL USE OXY ON; NO OBJECTION TO USING JUST NEEDS TO GET COMFORTABLE AND IN HABIT; ASK IF SHES USED
PLPMDL0080000001	Cleveland	OH	44109	7/8/1997	HAS NOT TRIED OXY YET; SAYS SHE HAS PATIENTS ON MS; SAYS SHE HAS SOME PATIENTS THAT SHE WILL USE OXY ON; NO OBJECTION TO USING JUST NEEDS TO GET COMFORTABLE AND IN HABIT; ASK IF SHES USED
PLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	USES OXY ON WORKMEN COMP PATIENTS; ONLY 10MG SAYS ITS WORKING SPOKE OF SPECIFIC PAT ON OXY10 BACK PAIN HAD SURGERY AND STL IN PAIN; TRIES TO MAINTAIN PAT ON NONSER; TRIED TO STRESS 10 AS LIGHT DOSE AND TITRATE DIDNT SEEM INTERESTED SAYS NONE OF HIS PAT CONSTIPATED
PLPMDL0080000001	Cleveland	OH	44109	7/8/1997	USES OXY ON WORKMEN COMP PATIENTS; ONLY 10MG SAYS ITS WORKING SPOKE OF SPECIFIC PAT ON OXY10 BACK PAIN HAD SURGERY AND STL IN PAIN; TRIES TO MAINTAIN PAT ON NONSER; TRIED TO STRESS 10 AS LIGHT DOSE; AND TITRATE DIDNT SEEM INTERESTED; SAYS NONE OF HIS PAT CONSTIPATED



PPLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	USES OXY WHEN PAT NEEDS ATC PAIN RELIEF-STARTS OP NAIVE PAT ON PERC TO SEE HOW OFTEN THEY NEED RELIEF;SOMETIMES THEY'RE ONLY TAKING 1-2 A DAY;ASKED ABOUT TITRATION;GAVE COPY OF CON CHART-USUALLY SWITCHES WHEN THEY ARE TAKING 12 A DAY.TRY TO GET HER TO SKIP PERCOCET STEP.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1997	USING OXY 2Q8B;THINKS IT WORKS BETTER-SAYS VICADIN WORKS BET FOR POST SURG;ALSO PATS WITH ABD SURG DON'T DO AS WELL WITH OXY;SEE IF HE'LL INCREASE TO 40Q12 INSTEAD OF Q8
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/10/1997	TOM SAID THAT KREIGER DOING VERY WELL WITH THE 40 BUT 80'S YET STARTING TO SEE SOME FROM MERIDIA PAIN CLINIC
PPLPMDL0080000001	Cleveland	OH	44103	7/8/1997	USING OXY 2Q8B;THINKS IT WORKS BETTER-SAYS VICADIN WORKS BETFOR POST SURG;ALSO PATS WITH ABD SURG DON'T DO AS WELL WITHOXY;SEE IF HE'LL INCREASE TO 40Q12 INSTEAD OF Q8
PPLPMDL0080000001	CLEVELAND	OH	44109	7/8/1997	HAS PATIENT ON 60MG Q8,SUGGESTED HER TO 80MG Q12,MAKE SURE SHE WAS NOT MIXING IT UP WITH MS;FIND OUT SPEC PATIENT
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/10/1997	ALL OUT OF UNI 400;KNOWS ITS BETTER THAN UNIDUR;WAS NOT AWARE OF OCY HAS PAT ON PERC SAYS HE'LL SWITCH;MENTIONED PATIENT ON DURAGESIC SAYS IT DIDN'T WORK FOLLOW UP WITH DURA PATIEN & BENEFITS OF OXY DELIVERY SYSTM
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1997	HAS PATIENT ON 60MG Q8 SUGGESTED HER TO 80MG Q12 MAKE SURESHE WAS NOT MIXING IT UP WITH MS FIND OUT SPEC PATIENT
PPLPMDL0080000001	CLEVELAND	OH	44113	7/8/1997	GAVE PRICE COMP OF OXY2008(\$76FOR 10DAYS) VS OXY30MGQ12(\$81) ALSO ASKED ABOUT PAT ALLERGIC TO CODEINE ARE THEY ALLERGIC TO OXYCODONE HE SAYS SOMETIMES THEY ARE INTOLERANT NOT ALLER BUT BECAUSE OXY IS MORE PURE HE HAS NOT SEEN A PATIENT WHO IS ALLEGIC TO COED HAVE ANY PROBLEM WITH OXYCODONE
PPLPMDL0080000001	WARRENSVILLE HEIGH	OH	44122	7/10/1997	MADE LUNCH DATE FOR PAIN CLINIC
PPLPMDL0080000001	Cleveland	OH	44113	7/8/1997	GAVE PRICE COMP OF OXY2008(\$76FOR 10DAYS) VS OXY30MGQ12(\$81)ALSO ASKED ABOUT PAT ALLERGIC TO CODEINE ARE THEY ALLERGIC TO OXYCODONE HE SAYS SOMETIMES THEY ARE INTOLERANT NOT ALLERBUT BECAUSE OXY IS MORE PURE HE HAS NOT SEEN A PATIENT WHOIS ALLEGIC TO COED HAVE ANY PROBLEM WITH OXYCODONE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	7/11/1997	HE HAS A FAVORABLE OPINION TO THEOP BUT NEED TO WORK ON BRAND SPECIFICATION
PPLPMDL0080000001	WESTLAKE	OH	44145	7/9/1997	BEST FRIENDS WITH GUY WHO RUNS ROXANNE WENT OVER BENEFITS OF OXY VS MS CAUGHT HIM IN ER AT ST.JOE'S IN LORAIN
PPLPMDL0080000001	WESTLAKE	OH	44145	7/9/1997	HE CALLED CONCERNING HIS MOTHER ON MS CONTIN FOLLOWED UP WIH INFOR ON OXY SAYS SHE'S ON MS 15MG SEEMS TOO STRONG MAY TRY OCY 10MG OR START WITH OXYIR WANTED TO BREAK TABLETS IN HALF
PPLPMDL0080000001	GARFIELD HTS	OH	44125	7/11/1997	TRYING TO GET ED TO PUT IN HIGHER STRENGTHS BUT OXY GOING A LITTLE SLOW STILL
PPLPMDL0080000001	CLEVELAND	OH	44111	7/11/1997	SHOW STUDY HOW UNIP BETTER THEO;NOT BIG ON SCH DRUGS;MAY USE FOR CANCER PAT;SEE 1ST RX & THEN DECIDE IF IMP TO CONT TO CA ON
PPLPMDL0080000001	Westlake	OH	44145	7/9/1997	HE CALLED CONCERNING HIS MOTHER ON MS CONTIN;FOLLOWED UP WHINFOR ON OXY,SAYS SHE'S ON MS 15MG;SEEMS TOO STRONG;MAY TRYOCY 10MG OR START WITH OXYIR;WANTED TO BREAK TABLETS IN HALF
PPLPMDL0080000001	CLEVELAND	OH	44131	7/11/1997	ATTENDED TUMOR BOARD RUN BY DR CHAUDREY;DR CH JUST PUT PAT ON OXY 20,SAYS HAS GONE AS HIGH AS 80 BUT NOONE THAT SICK RIGHT NOW;ASK IF HE HAS ANY ON PATCH
PPLPMDL0080000001	CLEVELAND	OH	44132	7/9/1997	STILL STARTING W/ DARV OR TYL 3 GETTING MOST OF ESPINOSA'S PTS.STILL LIKES DURA TOO.DISC TITRTING AND WHY USE SD IS USING.
PPLPMDL0080000001	EUCLID	OH	44139	7/9/1997	STILL STARTING W/DARV OR TYL 3.GETTING MOST OF ESPINOSA'SPTS.STILL LIKES DURA TOO.DISC TITRTING AND WHY USE SD ISUSING.
PPLPMDL0080000001	EUCLID	OH	44119	7/9/1997	QUICK W/AGNEBERG/DISCUSSED TITRATING/SD WD/AGNE AND NURSES DO ALOT STILL USING SUBL MORPH.REALLY ENJOYING REBATE.
PPLPMDL0080000001	Euclid	OH	44119	7/9/1997	QUICK W/AGNEBERG/DISCUSSED TITRATING/SD WD/AGNE AND NURSESDO ALOT.STILL USING SUBL MORPH.REALLY ENJOYING REBATE.
PPLPMDL0080000001	CLEVELAND	OH	44119	7/9/1997	DISC UPCOMING HOSPICE PROGRAM/USING MORE OXY/HAS PT ON 330 MGC Q12H IN HH.USING MORE OXY-BETTER SIDE EFFECTS-SEEING MUCH LESS DURA THAN IN PAST.
PPLPMDL0080000001	BROOKPARK	OH	44142	7/11/1997	CONNIE SAYS SHE'S WRITES & DOC SIGNS,SAYS JUST PUT 2 PATIENT ON OXY 20MG;.ONE BREAST;USES PERC FOR BREAKTHROUGH TOLD HER AB OXY;KEEP TALKING ABOUT PATIENTS;& BRING PATIENT INFO
PPLPMDL0080000001	CLEVELAND	OH	44195	7/11/1997	PED ALLERGIST.ALSO IN CHARGE OF FELLOWS.LIKES UNI.SAYS USED TO USE ALL THE TIME.WILL USE IN CHILDREN WHO WILL SWALLOW TABS USUALLY AGE 10-12.LIKES BEN OF QD.LIKES THEO USES SERE TOO.DISCUSSED USING UNI BEFORE ADDING SERE SD WD DO.VERY RECEPTIVE AND NICE.
PPLPMDL0080000001	Cleveland	OH	44119	7/9/1997	DISC UPCOMING HOSPICE PROGRAM/USING MORE OXY/HAS PT ON 330MG MSC Q12H IN HH.USING MORE OXY-BETTER SIDE EFFECTS-SEEINGMUCH LESS DURA THAN IN PAST.
PPLPMDL0080000001	WARRENSVILLE	OH	44122	7/10/1997	WANTED TO MAKE SURE THAT I THANKED HIM FOR THE LETTER.TRIED TO GET SPECIFIC PAT INFO AND WHAT KIND OF DIS HE TREATS WITH WHAT KIND OF MEDS
PPLPMDL0080000001	CLEVELAND	OH	44130	7/10/1997	TRY TO GET HIM TO USE OXY IN THE PM WITH HIS VICADIN & PER SHOW 18TH MONTH TOLERANCE STUDY;ALSO ASK ABOUT CANCER PATIET
PPLPMDL0080000001	Cleveland	OH	44130	7/10/1997	TRY TO GET HIM TO USE OXY IN THE PM WITH HIS VICADIN & PERSHOW 18TH MONTH TOLERANCE STUDY ALSO ASK ABOUT CANCER PATIET
PPLPMDL0080000001	CLEVELAND	OH	44128	7/10/1997	HE IS GETTING READY TO GO RACING.
PPLPMDL0080000001	Cleveland	OH	44128	7/10/1997	HE IS GETTING READY TO GO RACING.
PPLPMDL0080000001	Cleveland	OH	44111	7/10/1997	FOLLOW UP WITH LUNG CANCER PATIENT;& MS PATIENT THAT HE WASGOING TO SWITCH FROM VICADIN;HEAVY SAMPLES KEEP REMINDING HISHOW STUDY THAT SHOWS A DIFFERENCE OF THEO;TREATS MORE COPD
PPLPMDL0080000001	BROOKPARK	OH	44142	7/11/1997	STOCKS OXY 10;SUBST SLOBID FOR UNIDUR ASKED FOR UNIP;
PPLPMDL0080000001	BROOKPARK	OH	44142	7/11/1997	NO OXY;SAYS DR HONG RXS LOTS OF PER;INTER IN CE CREDITS
PPLPMDL0080000001	CLEVELAND	OH	44103	7/11/1997	CAN'T REALLY SEE WILL SIGN AND TAKE ITL. BRIEFLY SHOWD OXY. NOT ENOUGH TIME.UNI-SAYS KNOWS ABOUT IT.SAYS NOT USING AS MUCH THEO.QUICK HIT ON WHY TO.
PPLPMDL0080000001	CLEVELAND	OH	44130	7/10/1997	FOLLOW UP WITH SURGEONS WHO ARE USING SHORT ACTING & HOW WE ARE PROMOTING IT FOR POST SURGERY;TALK ABOUT SPECIFIC PAT ON 40MG;SHOW SIDE WHY SIDE EFFECTS OF OXY ARE LESS THAN MSJ&; HIGHER PEAKS & ACCUMULATION

PPLPMDL0080000001	CLEVELAND	OH	44114	7/11/1997	SAYS USING A LOT FOR LOW BACK PAIN ALSO HAS PT USING OXY FOR HEPATITIS!? NEVER HEARD OF THIS. TOLD AGAIN OF 80MG. HAS PT TAKING 3 40'S RIGHT NOW. WILL CONVERT. PROBABLY USING WAY TOO MUCH AND N OT CORECLY. TALKED ABOUT USING ONLY 1 OPIOID AT A TIME.
PPLPMDL0080000001	Cleveland	OH	44114	7/11/1997	SAYS USING A LOT FOR LOW BACK PAIN ALSO HAS PT USING OXYFOR HEPATITIS!? NEVER HEARD OF THIS. TOLD AGAIN OF 80MG. HAS PT TAKING 3 40'S RIGHT NOW. WILL CONVERT. PROBABLY USINGWAY TOO MUCH AND N OT CORECLY. TALKED ABOUT USING ONLY 1OPIOID AT A TIME.
PPLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/14/1997	EXTREMELY BUSY.TRYING TO SEE WHAT TYPE OF TALK HE WANTS TO WORK ON.ALSO CONTINUING TO TRY TO GET THE FIXED COMBOS LEFT BEHIND FROM ROSS
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/14/1997	EXTREMELY BUSY.TRYING TO SEE WHAT TYPE OF TALK HE WANTSTO WORK ON.ALSO CONTINUING TO TRY TO GET THE FIXED COMBOSLEFT BEHIND FROM ROSS
PPLPMDL0080000001	Euclid	OH	44132	7/14/1997	REMIN D AT WINDOW-HAVE PLENTY OF SAMPLES/SCHEDULED LUNCH.SD TRIED OXY.WOULDNT' ELABORATE.NEED MORE TIME
PPLPMDL0080000001	Akron	OH	44333	7/14/1997	AGREED TO UNI SWITCH PROGRAM.
PPLPMDL0080000001	AKRON	OH	44307	7/14/1997	ROUGH DAY, HUSBAND IN HOSPITAL.
PPLPMDL0080000001	CLEVELAND	OH	44106	7/14/1997	TRYING TO GET SCHEDULED FOR FALL EVENTS.STANGE ENLISTING PHYLLIS' HELP FOR PROGRAM
PPLPMDL0080000001	CLEVELAND	OH	44106	7/14/1997	HE WAS ON HIS WAY TO CLINIC.HE TOO USES THEOPH AS LAST RESORT.WILL HAVE TO USE SAME APPROACH AS HEJAL
PPLPMDL0080000001	Akron	OH	44307	7/14/1997	ROUGH DAY, HUSBAND IN HOSPITAL.
PPLPMDL0080000001	CLEVELAND	OH	44122	7/14/1997	TRYING TO KEEP IT SIMPLE WITH USING OXY.CONCENTRATED ON HIS PAT'S AND NOT ONLY HIS CLEV REHAB.USING ATHEOPH BUT NOT UNI.NEED TO DO A BETTER JOB AT DIFFERENTIATING
PPLPMDL0080000001	Cleveland	OH	44122	7/14/1997	TRYING TO KEEP IT SIMPLE WITH USING OXY.CONCENTRATED ON HISPAT'S AND NOT ONLY HIS CLEV REHAB.USING ATHEOPH BUT NOTUNI.NEED TO DO A BETTER JOB AT DIFFERENTIATING
PPLPMDL0080000001	AKRON	OH	44304	7/14/1997	SET UP LUNCH
PPLPMDL0080000001	Akron	OH	44304	7/14/1997	SET UP LUNCH
PPLPMDL0080000001	Akron	OH	44319	7/14/1997	NEED TO HIT BENEFITS OF NO FLAT BLOOD LEVELS, QD DOSINGMEANS BETTER COMPLIANCE, WELL TOLERATED AND IMPROVESPULMONARY FUNCTION WHEN PTS NEED IT MOST. MENTIONED USEFOR ACUTE PAIN[SPINAL STENOSIS] LOW BACK AND CANCERQUICK ONSET OF ACTION, LESS OPIOID AND LOWER ABUSE POTENTIAL
PPLPMDL0080000001	AKRON	OH	44312	7/14/1997	HAVE OXY 10,20,40MG
PPLPMDL0080000001	CLEVELAND	OH	44106	7/14/1997	TRYING TO GET HIS VIEW PTS ON HOW OFTEN HE INITIATES.TALKED ABOUT SIMILARITIES WITH MSC TO GET HIM MORE FAMILIAR. HE FOLLOWS ATTENDEES
PPLPMDL0080000001	AKRON	OH	44319	7/14/1997	<b>NEED TO HIT BENEFITS OF NO FLAT BLOOD LEVELS, QD DOSING MEANS BETTER COMPLIANCE, WELL TOLERATED AND IMPROVES PULMONARY FUNCTION WHEN PTS NEED IT MOST. MENTIONED USE FOR ACUTE PAIN[SPINAL STENOSIS] LOW BACK AND CANCER QUICK ONSET OF ACTION, LESS OPIOID AND LOWER ABUSE POTENTIAL</b>
PPLPMDL0080000001	Cleveland	OH	44106	7/14/1997	TRYING TO GET HIS VIEW PTS ON HOW OFTEN HE INITIATES.TALKEDABOUT SIMILARITIES WITH MSC TO GET HIM MORE FAMILIAR.HE FOLLOWS ATTENDEES
PPLPMDL0080000001	AKRON	OH	44333	7/14/1997	NOT USED YET.
PPLPMDL0080000001	Akron	OH	44333	7/14/1997	NOT USED YET.
PPLPMDL0080000001	AKRON	OH	44302	7/14/1997	SET UP LUNCH WITH ORTHO GROUP.
PPLPMDL0080000001	Akron	OH	44302	7/14/1997	SET UP LUNCH WITH ORTHO GROUP.
PPLPMDL0080000001	CLEVELAND	OH	44195	7/14/1997	FINALLY USEDISAYS HE OWED ME FOR PHANTOM PROGRAM.SD SO FAR SO GOOD.WILL CONT BUT WILL BE AT WESTLAKE MOSTLY.
PPLPMDL0080000001	Euclid	OH	44119	7/14/1997	FINALLY USEDISAYS HE OWED ME FOR PHANTOM PROGRAM.SD SO FARSO GOOD.WILL CONT BUT WILL BE AT WESTLAKE MOSTLY.
PPLPMDL0080000001	Akron	OH	44312	7/14/1997	HAVE OXY 10,20,40MG
PPLPMDL0080000001	Akron	OH	44319	7/14/1997	ONLY STOCK WHAT GETTING SEE RX
PPLPMDL0080000001	AKRON	OH	44333	7/14/1997	UNI SWITCH PROGRAM.
PPLPMDL0080000001	Akron	OH	44333	7/14/1997	UNI SWITCH PROGRAM.
PPLPMDL0080000001	AKRON	OH	44319	7/14/1997	ONLY STOCK WHAT GETTING SEE RX
PPLPMDL0080000001	CUYAHOGA FALLS	OH	44221	7/15/1997	GAVE ME ENOUGH TIME TO INTRO ALL PRODUCTS. SAID WE'D TALK AT LENGTH AT LUNCH, WENT AHEAD AND SCHEDULED.
PPLPMDL0080000001	AKRON	OH	44307	7/14/1997	HASMT' USED YET. I DON'T KNOW WHAT OTHER REASONS HE HAS NOT TO USE. NEXT CALL JUST LAY IT ON THE TABLE. NOTHING TO LOSE.
PPLPMDL0080000001	GARFIELD	OH	44125	7/15/1997	GETTING A BETTER PICTURE OF WHAT IS GOING ON IN THE OFFICE. THEY LIKE THEOPH BUT PAY NO ATTENTION TO WHICH BRAND.WENT OVER LEVELS AND FUNCTIONS
PPLPMDL0080000001	Akron	OH	44307	7/14/1997	HASMT' USED YET. I DON'T KNOW WHAT OTHER REASONS HE HASNOT TO USE. NEXT CALL JUST LAY IT ON THE TABLE. NOTHING TOLOSE.
PPLPMDL0080000001	CLEVELAND	OH	44106	7/14/1997	REMEMBERED SOME OF THE OXY STORY.GAINING FAM BY OTHERS USING.NEED TO GET APPT OR FIND WHEN HE WILL BE IN PHYLLIS' OFFICE
PPLPMDL0080000001	Cleveland	OH	44106	7/14/1997	REMEMBERED SOME OF THE OXY STORY.GAINING FAM BY OTHERSUSING.NEED TO GET APPT OR FIND WHEN HE WILL BE IN PHYLLIS'OFFICE
PPLPMDL0080000001	CLEVELAND	OH	44106	7/14/1997	INTROED OXY.WILL GET TOGETHER LATER IN THE WEEK TO TALK ABOUT THE PROGRAM ON NOV 1
PPLPMDL0080000001	Cleveland	OH	44106	7/14/1997	INTROED OXY.WILL GET TOGETHER LATER IN THE WEEK TO TALK ABOUTTHE PROGRAM ON NOV 1
PPLPMDL0080000001	EUCLID	OH	44132	7/14/1997	NEED TO GE THIM TO TITRATE.SAYS HE IS.WONT LET ME GET SPECIFIC WITH HIM.LIKES TO SAY WHAT I WANT TO HEAR.WONT' BE SOLD.THINKS I'M DUMB.IS USING MORE THAN TASHIL.
PPLPMDL0080000001	Euclid	OH	44132	7/14/1997	NEED TO GE THIM TO TITRATE.SAYS HE IS.WONT LET ME GETSPECIFIC WITH HIM.LIKES TO SAY WHAT I WANT TO HEAR.WONT' BESOLD.THINKS I'M DUMB.IS USING MORE THAN TASHIL.
PPLPMDL0080000001	UNIONTOWN	OH	44685	7/14/1997	START WITH, STUDIED IN NONMALIGNANT AS WELL AS MALIGNANT QUICK ONSET OF ACTION, LESS OPIOID. SCHEDULED Q12 DOSING QUALITY OF LIFE, LOWER ABUSE POTENTIAL. UNIPHYL, QD IN PM IMPROVES PULMONARY FUNCTION IN AM.
PPLPMDL0080000001	Uniontown	OH	44685	7/14/1997	START WITH, STUDIED IN NONMALIGNANT AS WELL AS MALIGNANTQUICK ONSET OF ACTION, LESS OPIOID. SCHEDULED Q12 DOSINGQUALITY OF LIFE, LOWER ABUSE POTENTIAL. UNIPHYL, QD IN PMIMPROVES PULMONARY FUNCTION IN AM.
PPLPMDL0080000001	AKRON	OH	44320	7/14/1997	NEED TO HIT QUICK ONSET OF ACTION. 1 HOUR. SCHEDULED Q12 QUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44320	7/14/1997	NEED TO HIT QUICK ONSET OF ACTION. 1 HOUR. SCHEDULED Q12QUALITY OF LIFE.
PPLPMDL0080000001	AKRON	OH	44312	7/14/1997	NEED TO FIND WHAT TYPE OF PATIENTS PUT ON OXY. Q12 DOSING QUICK ONSET OF ACTION AND LESS OPIOID REQUIRED. UNIPHYL TREATING MORE COPD, NO FLAT BLOOD LEVELS AND IMPROVE PULMONARY FUNTION IN EARLY MORNING.
PPLPMDL0080000001	Akron	OH	44312	7/14/1997	NEED TO FIND WHAT TYPE OF PATIENTS PUT ON OXY. Q12 DOSINGQUICK ONSET OF ACTION AND LESS OPIOID REQUIRED.UNIPHYL TREATING MORE COPD, NO FLAT BLOOD LEVELS ANDIMPROVE PULMONARY FUNTION IN EARLY MORNING.
PPLPMDL0080000001	AKRON	OH	44320	7/14/1997	CONC ON CONTROLLED DELIVERY SYSTEM. QUICK ONSET OF ACTION LOW ABUSE POTENTIAL. IMPROVED QUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44320	7/14/1997	CONC ON CONTROLLED DELIVERY SYSTEM. QUICK ONSET OF ACTIONLOW ABUSE POTENTIAL. IMPROVED QUALITY OF LIFE.
PPLPMDL0080000001	BARBERTON	OH	44203	7/15/1997	COCN ON GETTING 80MG STOCKED.
PPLPMDL0080000001	BARBERTON	OH	44203	7/15/1997	IMPROVED DELIVERY SYSTEM, QUICK ONSET OF ACTION. LESS OPIOID REQUIRED, AND LOW ABUSE POTENTIAL. UNIPHYL, ONCE IN THE PM IMPROVES PULMONARY FUNCTION
PPLPMDL0080000001	Barberton	OH	44203	7/15/1997	IMPROVED DELIVERY SYSTEM, QUICK ONSET OF ACTION.LESS OPIOID REQUIRED, AND LOW ABUSE POTENTIAL.UNIPHYL, ONCE IN THE PM IMPROVES PULMONARY FUNCTION
PPLPMDL0080000001	CLEVELAND	OH	44109	7/16/1997	BROUGHT LUNCH IN;ASKED HIM ABOUT 600MG IF HE RXS & WENT OFF ON ME & ACCUSED ME OF PUSHING HIGHER STRENGTHS WHEN I'M NOT AN MD,BUT IF I UNDERSTOOD HIM CORRECTLY USES 400BID;ALSO MENTIONED METRO DOC TOLD PAT TO TAKE ONLY ONCE ADAY.GIRLS SAY HE LOOSING BUSINESS & HE'S BEEN NASTY LATELY,PUSHED MARY
PPLPMDL0080000001	CUYAHOGA FLS	OH	44223	7/15/1997	WINDOW CALL. VERY QUICK, RECEPT. GAVE ME BEST TIMES TO COME BACK. LEFT LIT.
PPLPMDL0080000001	Cuyahoga Fls	OH	44223	7/15/1997	WINDOW CALL. VERY QUICK, RECEPT. GAVE ME BEST TIMES TOCOME BACK. LEFT LIT.
PPLPMDL0080000001	Broadview Heights	OH	44147	7/15/1997	NEED TO HIT ADVANTAGES OVER ROXICET. MS CONTIN AND MORPHINEUNIPHYL ADVANTAGES CHRONOTHERAPY. SENEKOT.
PPLPMDL0080000001	Barberton	OH	44203	7/15/1997	COCN ON GETTING 80MG STOCKED.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	7/16/1997	ASKED ABOUT THE SWITCH PROGRAM AND WENT AFTER DURAGESIC. USED ACTIVE PATIENTS AND NOT HAVING HTE PATCH STAY ON AND EASE OF USE W OXY AND EFFICACY
PPLPMDL0080000001	Broadview Heights	OH	44147	7/15/1997	NEED TO HIT ADVANTAGES OVER ROXICET. MS CONTIN AND MORPHINEUNIPHYL ADVANTAGES CHRONOTHERAPY. SENEKOT.
PPLPMDL0080000001	CLEVELAND	OH	44106	7/15/1997	SAW IN PHYLLIS OFFICE.WENT OVER DEL AND HOW TO USE
PPLPMDL0080000001	Cleveland	OH	44106	7/15/1997	SAW IN PHYLLIS, OFFICE.WENT OVER DEL AND HOW TO USE
PPLPMDL0080000001	CLEVELAND	OH	44106	7/16/1997	NICE DAY.GOT INTO MEDICINE, ID, AND SURGICAL FLOORS.MADE RESIDENT PROGRAMS WITH PAM FOR SURGERY.LEFT INFO FOR OTHERS
PPLPMDL0080000001	AKRON	OH	44310	7/16/1997	GOOD LUNCH, NURSES PARTICULARLY. THEY SAY THEY DO ALOT OF RXING FOR DOCTORS. ALL SAID THEY PREFERRED UNI. REINFORCED ALL BENEFITS AND WENT OVER MARTIN AND PAK.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/15/1997	GAVE ME ENOUGH TIME TO INTRO ALL PRODUCTS. SAID WE'D TALKAT LENGTH AT LUNCH, WENT AHEAD AND SCHEDULED.
PPLPMDL0080000001	COPLY	OH	44321	7/15/1997	NEED TO HIT ADVANTAGES OVER ROXICET. MS CONTIN AND MORPHINE UNIPHYL ADVANTAGES CHRONOTHERAPY. SENEKOT.
PPLPMDL0080000001	AKRON	OH	44320	7/15/1997	CONC ON SCHEDULED Q12. NO ASPIRIN OR APAP. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION, LOWER ABUSE POTENTIAL AND LESS OPIOID REQUIRED.
PPLPMDL0080000001	Akron	OH	44320	7/15/1997	CONC ON SCHEDULED Q12. NO ASPIRIN OR APAP. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION, LOWER ABUSE POTENTIAL ANDLESS OPIOID REQUIRED.
PPLPMDL0080000001	Westlake	OH	44145	7/15/1997	FOLLOW UP WITH OXY VS CODEINE.HE HAS TRIED OXY Q12;SAYS ITWORKS AS WELL AS QB;STILL USES VIC 1ST DONNA NEEDS TO BESOLD ON OXY USING EARLY;SHE WAS ON IT & SAYS SHE CAN CALL ITIN;DR SAYS HE'S BEEN USING SINCE I BEEN CALLING ON HIM
PPLPMDL0080000001	CLEVELAND	OH	44111	7/16/1997	AT WINDOW I JUST PRESENTED HE LISTENED;SEEMED INTER IN OXY WAS FAMILIAR WITH MS;WOULDN NOT ANSWER WHEN I ASKED IF HE HAS A PAT FOR OXY;WANTED UNI 600
PPLPMDL0080000001	BARBERTON	OH	44203	7/15/1997	HIT DOSED Q12[SCHEDULED] WITH QUICK ONSET OF ACTION. LOW ABUSE POTENTIAL. LESS OPIOID REQUIRED. UNIPHYL, DOSED ONCE A DAY IN PM. IMPROVES PULMONARY FUNCTION IN AM WHEN MOST NEEDED.
PPLPMDL0080000001	Barberton	OH	44203	7/15/1997	HIT DOSED Q12[SCHEDULED] WITH QUICK ONSET OF ACTION. LOWABUSE POTENTIAL. LESS OPIOID REQUIRED. UNIPHYL, DOSEDONCE A DAY IN PM. IMPROVES PULMONARY FUNCTION IN AM WHENMOST NEEDED.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/16/1997	LEFT LIT
PPLPMDL0080000001	AKRON	OH	44310	7/16/1997	UNI REMINDER, SAMPLD AND INTRO TO OXY. WAS VERY QUICK TODAY, NEXT CALL DETAIL OXY FIRST.
PPLPMDL0080000001	AKRON	OH	44319	7/15/1997	QUICK INTRO AT WINDOW. NEED TO PLACE TO START WITH. QUICK ONSET OF ACTION AND SCHEDULED Q12. QUALITY OF LIFE LESS OPIOID. UNIPHYL, QD IN THE PM IMPROVES PULMONARY FUNCTION IN EARLY MORNING WHEN MOST NEEDED.

PLPMDL0080000001	Akron	OH	44319	7/15/1997	QUICK INTRO AT WINDOW. NEED TO PLACE TO START WITH QUICK ONSET OF ACTION AND SCHEDULED Q12. QUALITY OF LIFELESS OPIOID. UNIPHYL, QD IN THE PM IMPROVES PULMONARY FUNCTION IN EARLY MORNING WHEN MOST NEEDED.
PLPMDL0080000001	INDEPENDENCE	OH	44131	7/16/1997	TRYING TO SEE IF I CAN DO ANYTHING IN CONJUNCTION WITH Y-TOWN
PLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	7/16/1997	BROUGHT BAGELS & LEFT INFO FOR DR V
PLPMDL0080000001	BARBERTON	OH	44203	7/15/1997	DOSED ON SCHEDULED Q12 DOSING. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION, LESS OPIOID, LOWER ABUSE POTENTIAL. UNIPHYL, CHRONOTHERAPY, QD IMPROVED PULMONARY FUNCTION.
PLPMDL0080000001	Barberton	OH	44203	7/15/1997	DOSED ON SCHEDULED Q12 DOSING. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION, LESS OPIOID, LOWER ABUSE POTENTIAL. UNIPHYL, CHRONOTHERAPY, QD IMPROVED PULMONARY FUNCTION.
PLPMDL0080000001	WESTLAKE	OH	44145	7/16/1997	QUICK UNI AT WINDOW WANTED SAMPLES TO REMIND HIM; SAYS HAS NOT HAD A PAT TO USE OXY ON YET; HAD ONE BUT THAT PAT WAS SENT TO COED & AFRAID TO TRY OXY; PRESENT BOTH PROD THROUGHTLY & MAKE SURE HE KNOWS HE CAN USE ON OA PAT
PLPMDL0080000001	AKRON	OH	44310	7/16/1997	STILL WON'T USE OXY FOR SHORT TERM PAIN. FEELS MORE COMFORTING VIC FOR A FEW WEEKS THAN GIVING A SMALL RX OF OXY. THINKS LONG ACTING MEANS FOR LONG TERM ONLY. FIND ANOTHER WAY OF GETTING POINT ACROSS.
PLPMDL0080000001	Akron	OH	44310	7/16/1997	STILL WON'T USE OXY FOR SHORT TERM PAIN. FEELS MORE COMFORTING VIC FOR A FEW WEEKS THAN GIVING A SMALL RX OF OXY. THINKS LONG ACTING MEANS FOR LONG TERM ONLY. FIND ANOTHER WAY OF GETTING POINT ACROSS.
PLPMDL0080000001	CLEVELAND	OH	44113	7/16/1997	SWITCHED ONE PAT WHO WENT TO 3 PHARMACIES & COULDN'T GET & SE IT WAS EXP. GAVE HIM PHAR LIST & ASK ABOUT CONVERSION TOLD HIM 20MG; FOLLOW UP WITH ANY OTHER PATS ON OXY & PATIENT INFO
PLPMDL0080000001	Cleveland	OH	44113	7/16/1997	SWITCHED ONE PAT WHO WENT TO 3 PHARMACIES & COULDN'T GET & SEIT WAS EXP. GAVE HIM PHAR LIST & ASK ABOUT CONVERSION TOLD HIM 20MG; FOLLOW UP WITH ANY OTHER PATS ON OXY & PATIENT INFO
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/16/1997	SHE GOES IN SPURTS
PLPMDL0080000001	Maple Heights	OH	44137	7/16/1997	SHE GOES IN SPURTS
PLPMDL0080000001	N ROYALTON RD	OH	44133	7/16/1997	UNIPHYL, USE BEFORE GOING TO OTHER LONG ACTING. GET COST AND ONCE A DAY BETTER COMPLIANCE AND BETTER TOLERATED. OXY, TREATS SOME CANCER AND NONMALIGNANT PAIN. QUICK ONSET OF ACTION AND DOSED Q12 FOR BETTER QUALITY OF LIFE
PLPMDL0080000001	INDEPENDENCE	OH	44131	7/16/1997	NOT SURE WHAT TO DO. ENTRENCHED IN HIS MSC AND DURA COMBIN USE
PLPMDL0080000001	AKRON	OH	44304	7/17/1997	INTERESTED IN STOCK BOTTLES, UNI CHRONO. AT'S GUIDELINES.
PLPMDL0080000001	Independence	OH	44131	7/16/1997	NOT SURE WHAT TO DO. ENTRENCHED IN HIS MSC AND DURA COMBINUSE
PLPMDL0080000001	AKRON	OH	44310	7/16/1997	STILL NOT INITIATING OXY, DURAGESIC IS HABIT. KEPEP TRYING.
PLPMDL0080000001	CLEVELAND	OH	44112	7/17/1997	MADE A RESIDENT PROGRAM DATE FOR SEPT 22. PAIN CLINIC IS ON TUESDAY AND DR BELL IS TAKING A MORE ACTIVE ROLE. ONC CLINIC MON AND THURS
PLPMDL0080000001	Akron	OH	44310	7/16/1997	STILL NOT INITIATING OXY, DURAGESIC IS HABIT. KEPEP TRYING.
PLPMDL0080000001	CLEVELAND	OH	44106	7/16/1997	LEFT INFORMATION. HE DOES NOT SEE REPS BUT CAUGHT HIM AS I WAS DROPPING OFF STUFF. HE HAS A PARTNER THAT DOES NOT SEE REPS EITHER BUT LEFT INFO FOR HER AS WELL
PLPMDL0080000001	BEACHWOOD	OH	44122	7/17/1997	TRYING TO GET HIS THOUGHTS ABOUT THE SWITCH PROGRAM. LEFT DEBUSKE
PLPMDL0080000001	Cleveland	OH	44106	7/16/1997	LEFT INFORMATION. HE DOES NOT SEE REPS BUT CAUGHT HIM AS I WAS DROPPING OFF STUFF. HE HAS A PARTNER THAT DOES NOT SEE REPS EITHER BUT LEFT INFO FOR HER AS WELL
PLPMDL0080000001	Independence	OH	44131	7/16/1997	ASKED ABOUT THE SWITCH PROGRAM AND WENT AFTER DURAGESIC. USED ACTIVE PATIENTS AND NOT HAVING HTE PATCH STAY ON AND EASE OF USE W OXY AND EFFICACY
PLPMDL0080000001	NORTH OLMSTED	OH	44070	7/17/1997	NO OXY. NO RX'S QUICK DETAIL. 3 UNIP RX'S YESTERDAY. IS SWITCHING UNIDUR. SEE IF ANY RX'S FOR OXY
PLPMDL0080000001	CLEVELAND	OH	44106	7/16/1997	TRANSITION IS GOING WELL. STILL NEED TO GET MORE SPECIFIC ABOUT PAT TYPES
PLPMDL0080000001	Cleveland	OH	44106	7/16/1997	TRANSITION IS GOING WELL. STILL NEED TO GET MORE SPECIFIC ABOUT PAT TYPES
PLPMDL0080000001	Akron	OH	44310	7/16/1997	GOOD LUNCH, NURSES PARTICULARLY. THEY SAY THEY DO A LOT OF RXING FOR DOCTORS. ALL SAID THEY PREFERRED UNI. REINFORCED ALL BENEFITS AND WENT OVER MARTIN AND PAK.
PLPMDL0080000001	Cleveland	OH	44109	7/16/1997	WILL NOT CARRY SCHEDULE 2 WILL RECOMMEND UNIP TO REPLACE UNIGOMOS RX'S 400'S
PLPMDL0080000001	Middleburg Hts.	OH	44130	7/16/1997	DISPLAY IN DR'S LOUNGE WED 8-11 30, DR'S BASHNAB, HOYT, SHARMA, KANSAL, GEO, OZA, YAP, JEPHTHA, GONZALES AND OTHER HOSPITAL STAFF
PLPMDL0080000001	BEACHWOOD	OH	44122	7/16/1997	MEANDERING ON THE SURGICAL FLOOR AT THE HOSPITAL. SHE RECOGNIZED ME AND COMMENTED ON ME BEING ON THE FLOOR
PLPMDL0080000001	Beachwood	OH	44122	7/16/1997	MEANDERING ON THE SURGICAL FLOOR AT THE HOSPITAL. SHE RECOGNIZED ME AND COMMENTED ON ME BEING ON THE FLOOR
PLPMDL0080000001	Cleveland	OH	44111	7/16/1997	AT WINDOW I JUST PRESENTED HE LISTENED. SEEMED INTER IN OXY. WAS FAMILIAR WITH MS; WOOLN NOT ANSWER WHEN I ASKED IF HE HAS A PAT FOR OXY; WANTED UNI 600
PLPMDL0080000001	CLEVELAND	OH	44109	7/16/1997	WILL NOT CARRY SCHEDULE 2; WILL RECOMMEND UNIP TO REPLACE UNI GOMOS RX'S 400'S;
PLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	SAMPLES/SAYS USES/SHOWD OXY-REALLY LIKED SD WD TRY
PLPMDL0080000001	Akron	OH	44310	7/16/1997	UNI REMINDER, SAMPLED AND INTRO TO OXY. WAS VERY QUICK TODAY, NEXT CALL DETAIL OXY FIRST.
PLPMDL0080000001	MIDDLEBURG HTS.	OH	44130	7/16/1997	DISPLAY IN DR'S LOUNGE WED 8-11 30, DR'S BASHNAB, HOYT, SHARMA, KANSAL, GEO, OZA, YAP, JEPHTHA, GONZALES AND OTHER HOSPITAL STAFF
PLPMDL0080000001	GATES MILLS	OH	44040	7/16/1997	HAS 2 PTS TODAY FOR OXY-1 IN HOSPITAL WITH BAD BACK PAIN ON IV MORPHINE-AT LEAST TO 1000MG OF MSC. WANTS TO SEND HOME ON OXY. WILL CONVERT TO 3 80MG TABS Q12H. SAYS NEEDS BRESSI'S APPROVAL. SAYS PT IS DRUG ABUSER. ANOTHER LADY WITH BACK PAIN ON DARV/PERC-SD WILL CONVERT TO OXY! STAMPED 3 RX FOR HIM TO USE. F/U. HE'S NOTORIOUS FOR NOT DOING WHAT HE SAYS.
PLPMDL0080000001	Gates Mills	OH	44040	7/16/1997	HAS 2 PTS TODAY FOR OXY-1 IN HOSPITAL WITH BAD BACK PAIN ON IV MORPHINE-AT LEAST TO 1000MG OF MSC. WANTS TO SEND HOME ON OXY. WILL CONVERT TO 3 80MG TABS Q12H. SAYS NEEDS BRESSI'S APPROVAL. SAYS PT IS DRUG ABUSER. ANOTHER LADY WITH BACK PAIN ON DARV/PERC-SD WILL CONVERT TO OXY! STAMPED 3 RX FOR HIM TO USE. F/U. HE'S NOTORIOUS FOR NOT DOING WHAT HE SAYS.
PLPMDL0080000001	CLEVELAND	OH	44111	7/17/1997	PATIENT CAME IN WITH KRX FOR OXY 10MG FROM DR ANDERSON AT CL CLINIC. STOCKS OXY 10, 20, 40.
PLPMDL0080000001	Cleveland	OH	44102	7/16/1997	QUICK UNI AT WINDOW WANTED SAMPLES TO REMIND HIM; SAYS HAS NOT HAD A PAT TO USE OXY ON YET; HAD ONE BUT THAT PAT WAS SENT TO COED & AFRAID TO TRY OXY; PRESENT BOTH PROD THROUGHTLY & MAKE SURE HE KNOWS HE CAN USE ON OA PAT
PLPMDL0080000001	AKRON	OH	44310	7/16/1997	LEFT SENAKOT, REMINDED OF TITRATION FOR CURRENT PATIENTS.
PLPMDL0080000001	SOUTH EUCLID	OH	44121	7/17/1997	THEY HAVE A FILL IN FOR SCHWARTZ. A RETIRED GUY THAT TRAINED SCHWARTZ. STILL TRYING TO FIND LITERATURE THAT HE HAS NOT SEEN OR IS IMPORTANT TO HIM. LEFT DEBUSKE
PLPMDL0080000001	Akron	OH	44310	7/16/1997	LEFT SENAKOT, REMINDED OF TITRATION FOR CURRENT PATIENTS.
PLPMDL0080000001	GATES MILLS	OH	44040	7/16/1997	STILL USING/WON'T REALLY GET TOO SPECIFIC ABOUT PTS. SAYS HIGHEST DOSE RIGHT NOW IS 60MG Q12H. WILL TITRATE TO 80Q12 NEXT HE SAYS. SAYS STILL PROBLEM WITH FINDING IT. CCF PHCY WOULD NOT FILL RX FOR PT. GAVE HILMED'S # AND TOLD TO USE. SAYS REVO IN BEACHWOOD NOT STOCKED.
PLPMDL0080000001	Gates Mills	OH	44040	7/16/1997	STILL USING/WON'T REALLY GET TOO SPECIFIC ABOUT PTS. SAYS HIGHEST DOSE RIGHT NOW IS 60MG Q12H. WILL TITRATE TO 80Q12 NEXT HE SAYS. SAYS STILL PROBLEM WITH FINDING IT. CCF PHCY WOULD NOT FILL RX FOR PT. GAVE HILMED'S # AND TOLD TO USE. SAYS REVO IN BEACHWOOD NOT STOCKED.
PLPMDL0080000001	NORTH ROYALTON	OH	44133	7/16/1997	DOSED Q12 WITH QUICK ONSET OF ACTION, LESS OPIOID NEEDED AND IMPROVED QUALITY OF LIFE. UNIPHYL PLACE STEP THREE HIT ON AT'S AND NHLBI GUIDELINES TO PLACE UNIPHYL AT STEP THREE. BETTER COMPLIANCE AND WELL TOLERATED.
PLPMDL0080000001	N Royalton Rd	OH	44133	7/16/1997	UNIPHYL, USE BEFORE GOING TO OTHER LONG ACTING. GET COST AND ONCE A DAY BETTER COMPLIANCE AND BETTER TOLERATED. OXY, TREATS SOME CANCER AND NONMALIGNANT PAIN. QUICK ONSET OF ACTION AND DOSED Q12 FOR BETTER QUALITY OF LIFE
PLPMDL0080000001	OLMSTED FALLS	OH	44138	7/17/1997	USED TO DO LOTS OF HEAD/NECK SURGERIES; NOW FP; VERY INTER IN BUT DOESN'T HAVE ANY PAT YET; GO OVER DEL AGAIN & SAFETY; FAMILIAR WITH MS;
PLPMDL0080000001	NORTH OLMSTED	OH	44070	7/17/1997	SOMETIMES SPLITS UNI 600 TO GIVE 2 TIMES A DAY; SAYS HE KNOWS ALL ABOUT IT; SAYS HE'S USING OXY & MS; NOT SHOWING UP USING OXY; PRESENT UNI & OXY AT APPT. IN SEPT.
PLPMDL0080000001	Olmsted Falls	OH	44138	7/17/1997	USED TO DO LOTS OF HEAD/NECK SURGERIES; NOW FP; VERY INTER IN BUT DOESN'T HAVE ANY PAT YET; GO OVER DEL AGAIN & SAFETY; FAMILIAR WITH MS;
PLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	IS PSEAKING FOR DR. TIRGAN'S GROUP. GOT CV AND DISCUSSED PAIN AS SUBJECT. WANTS SLIDES. F/U
PLPMDL0080000001	Cleveland	OH	44195	7/17/1997	IS PSEAKING FOR DR. TIRGAN'S GROUP. GOT CV AND DISCUSSED PAIN AS SUBJECT. WANTS SLIDES. F/U
PLPMDL0080000001	BROOK PARK	OH	44142	7/17/1997	KEEP GOING OVER CONVERSION; JUST PUT PAT ON 20MG TOOK A GUESS MAY TRY ASYMMETRICAL DOSING; ASK IF HE'S TRIED; KEEP SHOWING HIM DIFFERENCES OF MS VS OXY; & SEE HOW MANY PAT HE'S CONVERT FROM PER TO OXY
PLPMDL0080000001	Brookpark	OH	44142	7/17/1997	KEEP GOING OVER CONVERSION JUST PUT PAT ON 20MG TOOK A GUESS MAY TRY ASYMMETRICAL DOSING ASK IF HE'S TRIED KEEP SHOWING HIM DIFFERENCES OF MS VS OXY & SEE HOW MANY PAT HE'S CONVERT FROM PER TO OXY
PLPMDL0080000001	AKRON	OH	44304	7/17/1997	WANTS MORE SENAKOT S. UNI 600 REMINDER, SEEMS NOT TO REALIZE THAT IT'S EQUIV TO THEODUR. STILL ONLY WANTED SAMPLES OF THE 400. SHOW EQUAL NEXT CALL. OXY EARLY.
PLPMDL0080000001	Akron	OH	44304	7/17/1997	WANTS MORE SENAKOT S. UNI 600 REMINDER, SEEMS NOT TO REALIZE THAT IT'S EQUIV TO THEODUR. STILL ONLY WANTED SAMPLES OF THE 400. SHOW EQUAL NEXT CALL. OXY EARLY.
PLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	NEW PALL FELLOW UNDER WALSH SD HAS USED LOTS OF OXY AND MSC IN PAST AT U OF K. WILL BE HERE FOR 10 MONTHS.
PLPMDL0080000001	OLMSTED FALLS	OH	44138	7/17/1997	POSITION OXY FOR CANCER PAIN; & BENEFITS OF Q12 FOR BACK PAIN FOR 10 DAYS TO 3 WEEKS; ASK IF PAT WAKE UP AT NIGHT; USING MOE LUKATRIANS ASK IF HE EVER HAS TO PUT A PAT BACK ON THEO SAID YES;
PLPMDL0080000001	Cleveland	OH	44195	7/17/1997	NEW PALL FELLOW UNDER WALSH SD HAS USED LOTS OF OXY AND MSC IN PAST AT U OF K. WILL BE HERE FOR 10 MONTHS.
PLPMDL0080000001	CLEVELAND	OH	44121	7/17/1997	NOT ENOUGH TIME TRYING TO FIND SPECIFICS ABOUT WHY HE USED AND SHOWED ON FIRST RX
PLPMDL0080000001	Cleveland	OH	44121	7/17/1997	NOT ENOUGH TIME TRYING TO FIND SPECIFICS ABOUT WHY HE USED AND SHOWED ON FIRST RX
PLPMDL0080000001	PARMA	OH	44129	7/17/1997	HE HAS MORE POTENTIAL THAN HE ADMITS TO. LUNDEEN SCENARIO IS A HINDERANCE. HE IS WEARY ABOUT OPIOIDS BUT WILL USE VIC. TRYING TO GET THE YOUNG PAT WITH BACK PROBLEMS THAT IS WORKING BUT TAKING 4 VIC A DAY
PLPMDL0080000001	Parma	OH	44129	7/17/1997	HE HAS MORE POTENTIAL THAN HE ADMITS TO. LUNDEEN SCENARIO IS A HINDERANCE. HE IS WEARY ABOUT OPIOIDS BUT WILL USE VIC. TRYING TO GET THE YOUNG PAT WITH BACK PROBLEMS THAT IS WORKING BUT TAKING 4 VIC A DAY
PLPMDL0080000001	Middleburg Heights	OH	44130	7/17/1997	STOCKS OXY 10 & 20 FROM CLEV CLINIC IS WHERE RX'S COMING FROM
PLPMDL0080000001	Cleveland	OH	44195	7/17/1997	SAMPLES/SAYS USES/SHOWD OXY-REALLY LIKED SD WD TRY
PLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	SAYS USING ON INPT BASIS. GETTING GREAT RESULTS. QUICK IN HALL
PLPMDL0080000001	TALLMADGE	OH	44278	7/18/1997	STARTED 2 PATIENTS ON OXY SINCE LUNCH. ONE WAS A RSD PATIENT. OTHER CHRONIC CERVICAL PAIN. PATIENTS DOING WELL.
PLPMDL0080000001	Cleveland	OH	44195	7/17/1997	SAYS USING ON INPT BASIS. GETTING GREAT RESULTS. QUICK IN HALL
PLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	7/17/1997	STOCKS OXY 10 & 20 FROM CLEV CLINIC IS WHERE RX'S COMING FROM
PLPMDL0080000001	AKRON	OH	44304	7/17/1997	OFFICE WAS PACKED. KEPT IT BRIEF, REINFORCED OXY EASIER THAN DURAG. MADE APPT TO GET MORE TIME.

PPLPMDL0080000001	Akron	OH	44304	7/17/1997	OFFICE WAS PACKED. KEPT IT BRIEF, REINFORCED OXY EASIER THAN DURAG. MADE APPT TO GET MORE TIME.
PPLPMDL0080000001	CLEVELAND	OH	44118	7/17/1997	TRYING TO EDUCATE ABOUT FORM.MADE LUNCH DATE BUT WILL NEED TO GET WITH HIM AND SPEND MORE TIME GOING OVER POST OF DATA AND GET THIS MOVING
PPLPMDL0080000001	Cleveland	OH	44118	7/17/1997	TRYING TO EDUCATE ABOUT FORM.MADE LUNCH DATE BUT WILL NEED TO GET WITH HIM AND SPEND MORE TIME GOING OVER POST OPDATA AND GET THIS MOVING
PPLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	WILL SUBMIT FORM FOR FORMULARY APPROVAL.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/18/1997	KEEP REMINDING OF UNI 600;USING UNI 400;SAYS HE'LL USE;PRESE OXY DOES TREAT SOME PATS WITH PAIN;USES VIC AWARE THEY ARE ALMOST THE SAME;SEE WHERE HE WOULD USE THIS3
PPLPMDL0080000001	Cleveland	OH	44195	7/17/1997	WILL SUBMIT FORM FOR FORMULARY APPROVAL.
PPLPMDL0080000001	NORTH OLMSTED	OH	44070	7/17/1997	AT WINDOW QUICK PRESENTATION ON OXY;TOOK INFO SAID HE'D LOOK IT OVER;APPT IN AUGUST
PPLPMDL0080000001	North Olmsted	OH	44070	7/17/1997	AT WINDOW QUICK PRESENTATION ON OXY TOOK INFO SAID HE'D LOOKIT OVER APPT IN AUGUST
PPLPMDL0080000001	North Olmsted	OH	44070	7/17/1997	SOMETIMES SPLITS UNI 600 TO GIVE 2 TIMES A DAY SAYS HE KNOWS ALL ABOUT IT SAYS HES USING OXY & MS NOT SHOWING UP USING OXY PRESENT UNI & OXY AT APPT. IN SEPT.
PPLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	WANTS SPONSORSHIP OF 11/97 PROGRAM.MET NEW FELLOW
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/18/1997	ON VAC AUG 1-18;SCHL APPT. FOR SEPT TO TALK TO HIM ABOUT OXY BETH SAYS HE HAS LOTS OF LUNG CANCER PATIENTS; NEEDED UNI SA & SWITCHING UNID400 TO UNIPHYYL
PPLPMDL0080000001	Cleveland	OH	44195	7/17/1997	WANTS SPONSORSHIP OF 11/97 PROGRAM.MET NEW FELLOW
PPLPMDL0080000001	ROCKY RIVER	OH	44116	7/17/1997	QUICK PRES AT WINDOW JUST MENTIONED UNI & SEN;SAYS HE'LL TRY BACK PAIN PAT ON OXY THAT'S CURRENTLY ON PERCODAN;ASK 20MG? TOLD HIM YES;ALSO ASKED IF THEY WOULD LIKE AS WELL SAID THEY GET GOOD NIGHT SLEEP.
PPLPMDL0080000001	Rocky River	OH	44116	7/17/1997	QUICK PRES AT WINDOW JUST MENTIONED UNI & SEN;SAYS HE'LL TRYBACK PAIN PAT ON OXY THAT'S CURRENTLY ON PERCODAN;ASK 20MG?TOLD HIM YES;ALSO ASKED IF THEY WOULD LIKE AS WELL SAID THEY GET GOOD NIGHT SLEEP.
PPLPMDL0080000001	MIDDLEBURG HEIGHTS	OH	44130	7/17/1997	THOUGHT OF OXY FOR CANCER PAIN HAS LOTS OF BACK PAIN PAT HE COULD SWITCH FOR VIC TO OXY SAID HE'LL TRY GET SPECIFIC PAT & KEEP TELLING HIM CONVERSION IS ONE TO ONE KEEP PUSHING UNI
PPLPMDL0080000001	Middleburg Heights	OH	44130	7/17/1997	THOUGHT OF OXY FOR CANCER PAIN HAS LOTS OF BACK PAIN PAT HE COULD SWITCH FOR VIC TO OXY SAID HE'LL TRY GET SPECIFIC PAT& KEEP TELLING HIM CONVERSION IS ONE TO ONE KEEP PUSHING UNI
PPLPMDL0080000001	Olmsted Falls	OH	44138	7/17/1997	POSITION OXY FOR CANCER PAIN; & BENEFITS OF Q12 FOR BACK PAINFOR 10 DAYS TO 3 WEEKS;ASK IF PAT WAKE UP AT NIGHT;USING MOELUKATRIANS ASK IF HE EVER HAS TO PUT A PAT BACK ON THEO SDAIDES;
PPLPMDL0080000001	RICHMOND HTS	OH	44143	7/18/1997	USING LOTS OF 600MG-MOSTLY FROM 1 1/2 UNI 400 BUT SOME NEW. USING SOME MORE SERE LATELY/DISC WHY/STAY WITH THEO.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/17/1997	WILL REQUEST OXY FOR FORMULARY AT ST JOHN;NEXT MTG IN AUG; SAYS HE PUT CANCER PAT ON OXY IN HSP.WILL PUT PATIENT MARIE ON OXY WHEN SHE COMES BACK NEXT MONTH FOR REFIL ON PERCET; 120 FOR THE MONTH SHE HAS OA & KNEE REPLAC
PPLPMDL0080000001	Lakewood	OH	44107	7/17/1997	WILL REQUEST OXY FOR FORMULARY AT ST JOHN;NEXT MTG IN AUG;SAYS HE PUT CANCER PAT ON OXY IN HSP.WILL PUT PATIENT MARIEON OXY WHEN SHE COMES BACK NEXT MONTH FOR REFIL ON PERCET;120 FOR THE MONTH SHE HAS OA & KNEE REPLAC
PPLPMDL0080000001	CLEVELAND	OH	44195	7/17/1997	QUICK IN HALL;BUSY/REMINDED HIM OF 80MG AND SAID HE IS USIGN MORE.NEED APPT!! NOT TITRATING RIGHT.GOES IN SPURTS.
PPLPMDL0080000001	CLEVELAND	OH	44121	7/18/1997	STILL NOT ADMITTING TO MUCH.WENT OVER LEVELS AND LUNG FUNCTN AND TRYING TO GET TO SWITCH BEFORE ADDING ANOTHER THEOPH
PPLPMDL0080000001	Cleveland	OH	44195	7/17/1997	QUICK IN HALL;BUSY/REMINDED HIM OF 80MG AND SAID HE ISUSIGN MORE.NEED APPT!! NOT TITRATING RIGHT.GOES IN SPURTS.
PPLPMDL0080000001	AKRON	OH	44304	7/17/1997	GREAT APPT. LOVES TO GOLF. USES VIC FOR CHRONIC PAIN. EXPLAINED BENEFITS OF Q12 DOSING AND ABUSE POTENTIAL. MENTIONED PATIENT ON VICODIN NOW THAT DO WELL ON OXY. SHOW HOW TO CONVERT.
PPLPMDL0080000001	Akron	OH	44304	7/17/1997	GREAT APPT. LOVES TO GOLF. USES VIC FOR CHRONIC PAIN.EXPLAINED BENEFITS OF Q12 DOSING AND ABUSE POTENTIAL.MENTIONED PATIENT ON VICODIN NOW THAT DO WELL ON OXY, SHOWHOW TO CONVERT. FOLLOW
PPLPMDL0080000001	CLEVELAND	OH	44122	7/18/1997	HE HAS BEEN HESITANT AND I AM NOT SURE WHY.HE SAT AND HEARD ALLEN TALK.NEED TO GET SPECIFAC AND ASK FOR HIS PLAN
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/18/1997	HE IS SHOWING UP ON FIRST RX BUT HE IS NOT USING MANY SAMPLES.GOING AFTER HIS OTHER BIDS
PPLPMDL0080000001	MAYFIELD	OH	44143	7/18/1997	QUICK HIT.TRIED TO GET LUNCH FOR MORE TIME/NOT DOING THEM. SEES LOTS OF COPD.DISC USING BEFORE ADDING SERE.SD GOOD IDEA.
PPLPMDL0080000001	Cleveland	OH	44122	7/18/1997	HE HAS BEEN HESITANT AND I AM NOT SURE WHY.HE SAT AND HEARD ALLEN TALK.NEED TO GET SPECIFAC AND ASK FOR HIS PLAN
PPLPMDL0080000001	Tallmadge	OH	44278	7/18/1997	STARTED 2 PATIENTS ON OXY SINCE LUMCH. ONE WAS A RSD PATIEN.OTHER CHRONIC CERVICAL PAIN. PATIENTS DOING WELL.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	7/18/1997	QUICK IN THE SAMPLE ROOM.NEED TO SEE IF SWITCH IS WORTH IT HERE
PPLPMDL0080000001	RICHMOND HTS	OH	44143	7/18/1997	SAME OLD THING.WON'T LISTEN BUT HAS BEEN WRITING HE SAYS. STILL NO ONE UNDER 60.WHY NOT FOLLOW YOKIEL?
PPLPMDL0080000001	Richmond Hts	OH	44143	7/18/1997	SAME OLD THING.WON'T LISTEN BUT HAS BEEN WRITING HE SAYS.STILL NO ONE UNDER 60.WHY NOT FOLLOW YOKIEL?
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	SAYS HE WON'T USE SCH 11;LIKES VIC CAUSE THEY CAN CALL IN; PERCIEVES SCH 2 HIGHER ABUSE;BUT HOT BUTTON IS NO ACE;SEE IF I CAN SCH LUNCH
PPLPMDL0080000001	Cleveland	OH	44113	7/18/1997	SAYS HE WON'T USE SCH 11;LIKES VIC CAUSE THEY CAN CALL IN;PERCIEVES SCH 2 HIGHER ABUSE;BUT HOT BUTTON IS NO ACE;SEEF I CAN SCH LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44106	7/18/1997	TRYING TO GET BACK ON PHYLIS' SCHEDULE
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	VERY INTERESTED IN OXY POST SUR POSITIONED IT LIKE MS FOR CHR MADE SENSE & WILL USE GET STAMPER & FOLLOW UP TO MAKE SURE THEY ARE AWARE OF COMBO OF SOMA & VIC IT'S LIKE HEROIN SAYS PHAR
PPLPMDL0080000001	Cleveland	OH	44113	7/18/1997	VERY INTERESTED IN OXY POST SUR POSITIONED IT LIKE MS FOR CHRMADA SENSE & WILL USE GET STAMPER & FOLLOW UP TO MAKE SURETHEY ARE AWARE OF COMBO OF SOMA & VIC IT'S LIKE HEROIN SAYS PHAR
PPLPMDL0080000001	Lakewood	OH	44107	7/18/1997	KEEP REMINDING OF UNI 600 USING UNI 400 SAYS HE'LL USE PRESEOXY DOES TREAT SOME PATS WITH PAIN USES VIC AWARE THEY AREALMOST THE SAME SEE WHERE HE WOULD USE THIS3
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	WILL USE OXY POST SURG INSTEAD OF VIC;FOLLOW UP SEE HOW IT WORKED;TELL HIM ABOUT COMBO OF VIC & SOMA
PPLPMDL0080000001	Cleveland	OH	44113	7/18/1997	WILL USE OXY POST SURG INSTEAD OF VIC;FOLLOW UP SEE HOW ITWORKED;TELL HIM ABOUT COMBO OF VIC & SOMA
PPLPMDL0080000001	WESTLAKE	OH	44145	7/18/1997	SAW IN ELEVATOR;TALK TO HIM ABOUT OXY HAS SOME CANCER PATIENT THAT HE USES VIC ON;HAS PAT LUNG CNCR WHERE PHAR CALLED BACE CAUSE OD ON ACET. HIS PARTNER FINE IS FOLLOWING SEE IF THE TRIED OXY
PPLPMDL0080000001	Westlake	OH	44145	7/18/1997	SAW IN ELEVATOR;TALK TO HIM ABOUT OXY HAS SOME CANCER PATIENTTHAT HE USES VIC ON;HAS PAT LUNG CNCR WHERE PHAR CALLED BACECAUSE OD ON ACET. HIS PARTNER FINE IS FOLLOWING SEE IF THE TRIED OXY
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	HE POSITIONS OXY FOR CHRONIC;TRY TO GET HIM TO POSTION EARLIER & POST SURGERY;INSTEAD OF VICIDAN;STILL USING PERCET PRE SUR SAID HE'LL USE ON THAT PATE POST;FOCUS ON GETTING OXY POST S
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	HE POSITIONS OXY FOR CHRONIC;TRY TO GET HIM TO POSTION EARLIER & POST SURGERY;INSTEAD OF VICIDAN;STILL USING PERCET PRE SURSAID HE'LL USE ON THAT PATE POST;FOCUS ON GETTING OXY POST S
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/18/1997	TRYING TO SEE WHAT INFLUENCE SHE IS FEELING FROM PAUL.MAY WANT TO TALK TO PEGGY TO SEE IF SHE CAN HELP WHEN IT COMES TO SWITCHES.SHE SOMETIOMES USES MULTIPLE DOSES AND GIVES IT TID.NEED TO GET IT TO THE HIGHER TABLET STRENGTH
PPLPMDL0080000001	Beachwood	OH	44122	7/18/1997	TRYING TO SEE WHAT INFLUENCE SHE IS FEELING FROM PAUL.MAYWANT TO TALK TO PEGGY TO SEE IF SHE CAN HELP WHEN IT COMESTO SWITCHES.SHE SOMETIOMES USES MULTIPLE DOSES AND GIVEST TID.NEED TO GET IT TO THE HIGHER TABLET STRENGTH
PPLPMDL0080000001	AKRON	OH	44333	7/18/1997	GOT HIS INVITE TO PHOENIX. GOING TO PROGRAM ALL SET. SAID AFTER ALL THIS, HE NEEDS TO RX MORE OXY, HE LAUGHED BUT I THINK HE GOT MY POINT.
PPLPMDL0080000001	Akron	OH	44333	7/18/1997	GOT HIS INVITE TO PHOENIX. GOING TO PROGRAM ALL SET. SAID AFTER ALL THIS, HE NEEDS TO RX MORE OXY, HE LAUGHED BUT I THINK HE GOT MY POINT.
PPLPMDL0080000001	Richmond Hts	OH	44143	7/18/1997	USING LOTS OF 600MG-MOSTLY FROM 1 1/2 UNI 400 BUT SOME NEW.USING SOME MORE SERE LATELY/DISC WHY/STAY WITH THEO.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	QUICK HIT A WINDOW;POSITION AGAINST DURAGESIC;
PPLPMDL0080000001	Cleveland	OH	44113	7/18/1997	QUICK HIT A WINDOW POSITION AGAINST DURAGESIC
PPLPMDL0080000001	AKRON	OH	44333	7/18/1997	HAS USED OXY SAID HE LIKES IT, INNOVATIVE PRODUCT. DIDN'T HAVE MARKETING DATA ON HIM. SAID HE DOESN'T TREAT ALOT OF MA LIG PAIN LIKE PAYTON, TREATS PRIMARILY CHRONIC PAIN. NOT AFRAID OF USING ANALGESICS. TALKED ABOUT BENEFITS OF OXY.
PPLPMDL0080000001	Akron	OH	44333	7/18/1997	HAS USED OXY SAID HE LIKES IT, INNOVATIVE PRODUCT. DIDN'THAVE MARKETING DATA ON HIM. SAID HE DOESN'T TREAT ALOT OF MALIG PAIN LIKE PAYTON, TREATS PRIMARILY CHRONIC PAIN. NOTAFRAID OF USING ANALGESICS. TALKED ABOUT BENEFITS OF OXY.
PPLPMDL0080000001	AKRON	OH	44303	7/21/1997	LOADED ON SAMPLES, KEEP REMINDING DIFFERENCE BETWEEN UNI AND UNIDUR. HE THINKS THEY ARE THE SAME. CHRONOTHER.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/18/1997	VERY RECEPTIVE TO USING OXY JUST NEEDS TO BE CONTINUED TO BE REMINDED K& GET IN HABBIT;
PPLPMDL0080000001	Cleveland	OH	44113	7/18/1997	VERY RECEPTIVE TO USING OXY JUST NEEDS TO BE CONTINUED TO BEREMINDED K& GET IN HABBIT;
PPLPMDL0080000001	CLEVELAND	OH	44103	7/18/1997	IS WRITING LIKE CRAZY!!LIKES IT SO FAR.MOSTLY MEDICAID PTS. BRING CANDY NX WEEK.
PPLPMDL0080000001	Cleveland	OH	44103	7/18/1997	IS WRITING LIKE CRAZY!!LIKES IT SO FAR.MOSTLY MEDICAID PTS.BRING CANDY NX WEEK.
PPLPMDL0080000001	CLEVELAND	OH	44195	7/18/1997	DISC GOING TO LONG-ACTING RIGHT AWAY/NOT COMFORTABLE WITH IT REALLY/LIKES TO GET THEM ON PERC FIRST/EXP WHY COULD WITH OXY.WORK ON THIS.
PPLPMDL0080000001	Cleveland	OH	44195	7/18/1997	DISC GOING TO LONG-ACTING RIGHT AWAY/NOT COMFORTABLE WITH ITREALLY/LIKES TO GET THEM ON PERC FIRST/EXP WHY COULD WITHOXY.WORK ON THIS.
PPLPMDL0080000001	TALLMADGE	OH	44278	7/18/1997	TALD AT WINDOW. SAID HE HAS USED OXY A COUPLE OF T;MES SINCE LAST LU CH. NOT SHOWING UP ALOT ON FIRST RX NEED TO GET MORE TIME WITH HIM TO FIND OUT WHATS STOPPING FROM WRITING MORE.
PPLPMDL0080000001	Tallmadge	OH	44278	7/18/1997	TALD AT WINDOW. SAID HE HAS USED OXY A COUPLE OF T;MESSINCE LAST LU CH. NOT SHOWING UP ALOT ON FIRST RX NEED TOGET MORE TIME WITH HIM TO FIND OUT WHATS STOPPING FROMWRITING MORE.
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/21/1997	USING ABOUT 8 BOTTLES PER MONTH
PPLPMDL0080000001	CLEVELAND	OH	44106	7/18/1997	TRYING TO GET FEEDBACK ON HIS USE STILL HAS A LONG WAY TO GO
PPLPMDL0080000001	Cleveland	OH	44106	7/18/1997	TRYING TO GET FEEDBACK ON HIS USE STILL HAS A LONG WAY TOGO
PPLPMDL0080000001	TALLMADGE	OH	44278	7/18/1997	TYPICAL QUICK CALL AT WINDOW. GETTING OLD.
PPLPMDL0080000001	CLEVELAND	OH	44106	7/21/1997	FOLLOWING UP FOR TUMOR B05 PROGRAM.
PPLPMDL0080000001	LYNDHURST	OH	44124	7/21/1997	SWITCH PROGRAM SHOULD BE A GREAT BENEFIT FOR HIM TO SEE DIFFERENCES BETWEEN THEOPH.I INTRIGUE HIM WITH INFO BUT STILL USING ALL THEOPH.
PPLPMDL0080000001	Tallmadge	OH	44278	7/18/1997	TYPICAL QUICK CALL AT WINDOW. GETTING OLD.
PPLPMDL0080000001	CLEVELAND	OH	44195	7/18/1997	USING TONS WITH HOSPICE PTS-NOT SO MUCH IN PALLIATIVE CARE HORVITZ CENTER.HAS BEEN USING SOME PATCH LATELY-FIND OUT WHY NEXT.
PPLPMDL0080000001	Cleveland	OH	44195	7/18/1997	USING TONS WITH HOSPICE PTS-NOT SO MUCH IN PALLIATIVE CAREHORVITZ CENTER.HAS BEEN USING SOME PATCH LATELY-FIND OUTWHY NEXT.
PPLPMDL0080000001	AKRON	OH	44333	7/18/1997	TONS OF POTENTIAL HERE. HE HAS ABOUT 150 PTS IN NURSING HOME. MED DR. OF WINDSONG IN FAIRLAWN. GET IN THERE TO SCHEDULE INSERVICE. HAS USED OXY A FEW TIMES. DIDN'T HAVE ANY REAL FEEDBACK. USES ALOT OF DURAGESIC, TALKED ABOUT TITRATING AND OTHER PROBLEMS WITH DURAGESIC. SEEMED A BIT DEFENSIVE BUT DID ASK TO GO OVER DOSING WITH HIM. GOOD SIGN.
PPLPMDL0080000001	Akron	OH	44333	7/18/1997	TONS OF POTENTIAL HERE. HE HAS ABOUT 150 PTS IN NURSINGHOME. MED DR. OF WINDSONG IN FAIRLAWN. GET IN THERE TOSCHEDULE INSERVICE. HAS USED OXY A FEW TIMES. DIDN'T HAVEANY REAL FEEDBACK. USES ALOT OF DURAGESIC, TALKED ABOUTTITRATING AND OTHER PROBLEMS WITH DURAGESIC. SEEMED A BITDEFENSIVE BUT DID ASK TO GO OVER DOSING WITH HIM. GOOD SIGN.



PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	7/18/1997	HE GAVE A VERY GOOD TALK AT SOUTHPOINTE.DOES A GOOD JOB EXPLAINING ADDICTION AND TOLERANCE.HE BROUGHT A PAT IN AND LET HER TALK ABOUT HER EXPERIENCES.FUNCTION WAS GREATLY IMPROVED.NOW TAKING 160MG Q12
PLPMDL0080000001	Warrensville Hts	OH	44122	7/18/1997	HE GAVE A VERY GOOD TALK AT SOUTHPOINTE.DOES A GOOD JOBEXPLAINING ADDICTION AND TOLERANCE.HE BROUGHT A PAT IN AND LET HER TALK ABOUT HER EXPERIENCES.FUNCTION WAS GREATLY IMPROVED.NOW TAKING 160MG Q12
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	7/21/1997	USED KADIAN ON SEVERAL PATIENTS A FEW WEEKS AGO BECAUSE IT WAS FREE RX'S. SAID IT WORKED FINE, DID COMPARISON OF OXY AND MSC VS. KADIAN. HE DID ADMIT NO REAL REASON TO USE AGAIN AND THE RESULTS WERE SO SO. INTERESTED IN BEING ON SPEAKERS BUREA.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/1997	USED KADIAN ON SEVERAL PATIENTS A FEW WEEKS AGO BECAUSE IT WAS FREE RX'S. SAID IT WORKED FINE, DID COMPARISON OF OXY AND MSC VS. KADIAN. HE DID ADMIT NO REAL REASON TO USE AGAIN AND THE RESULTS WERE SO SO. INTERESTED IN BEING ON SPEAKERS BUREA.
PLPMDL0080000001	CLEVELAND	OH	44106	7/21/1997	STILL TALKS ABOUT SPEAKING AND SEEMS TO BE MAD.STILL HAS NO CLUE WHERE TO USE OXY BUT IS NOT WILLING TO LISTEN EITHER
PLPMDL0080000001	Cleveland	OH	44106	7/21/1997	STILL TALKS ABOUT SPEAKING AND SEEMS TO BE MAD.STILL HAS NO CLUE WHERE TO USE OXY BUT IS NOT WILLING TO LISTEN EITHER
PLPMDL0080000001	AKRON	OH	44303	7/21/1997	HAS STARTED A COUPLE OF PATIENTS ON OXY, BUT STILL USING TONS OF DILAUID, KEEP TRYING.
PLPMDL0080000001	Akron	OH	44303	7/21/1997	HAS STARTED A COUPLE OF PATIENTS ON OXY, BUT STILL USING TONS OF DILAUID, KEEP TRYING.
PLPMDL0080000001	CLEVELAND	OH	44106	7/21/1997	FOCUSING ON FUNCTION AND TALK ABOUT DR ALLEN'S PAT.
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	DROPPED OFF THE CE BOOKLET TO GET HIS OPINION.VERY BUSY. NEED TO MAKE THE COPD POINTS IN THE BOOK
PLPMDL0080000001	Cleveland	OH	44106	7/21/1997	FOCUSING ON FUNCTION AND TALK ABOUT DR ALLEN'S PAT.
PLPMDL0080000001	WESTLAKE	OH	44145	7/22/1997	SAYS HE SEEING LOTS OF OXY, COME BACK ON A MON OR THURS WHEN TWO PHARMACISTS & HE'LL RUN LIST
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	NOT A CANDIDATE FOR THE SWITCH PROGRAM
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	TRYING TO INTRO THE SWITCH PROGRAM.NEED TO GET MORE TIME
PLPMDL0080000001	BEACHWOOD	OH	44122	7/21/1997	HE HAS THREE STAGES THAT HE USES MEDS FOR BIOPSY GETS DARV. TO NODES MAYBE GETTING PERC.SHORT TERM USE.NEED TO GET HIM THINKING MORE PAIN MGT AND HOW OXY CAN FIT INTO THE WHOLE PROCESS OF THE PATIENTS CYCLE
PLPMDL0080000001	Beachwood	OH	44122	7/21/1997	HE HAS THREE STAGES THAT HE USES MEDS FOR BIOPSY GETS DARV. TO NODES MAYBE GETTING PERC.SHORT TERM USE.NEED TO GET HIM THINKING MORE PAIN MGT AND HOW OXY CAN FIT INTO THE WHOLE PROCESS OF THE PATIENTS CYCLE
PLPMDL0080000001	Akron	OH	44302	7/21/1997	DISCUSSED GRAND ROUNDS.
PLPMDL0080000001	AKRON	OH	44302	7/21/1997	DISCUSSED GRAND ROUNDS.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/22/1997	USING ALOT OF UNI 600. PLUGGED OXY AGAIN WITH NO LUCH.
PLPMDL0080000001	Akron	OH	44314	7/21/1997	OXY 10.20 UNIPHYL 400MG AND 600MG
PLPMDL0080000001	Akron	OH	44312	7/21/1997	OXYCONTIN20MG AND UNIPHYL 400MG AND 600MG
PLPMDL0080000001	FAIRLAWN	OH	44333	7/21/1997	USING OXY EITHER FOR MALIGNANT PAIN OR SHORT TERM PAIN.. NOT COMFORTABLE USING NARCOTICS FOR CHRONIC PAIN, SENDS THEM TO PAIN CLINIC. REINFORCED BLOOD LEVELS VS VICODIN I THINK HE STILL USES COMBOS FOR CHRONIC PAIN UNTIL HE FEELS HE CANT DO ANYTHING MORE. WENT AFTER THAT BUSINESS.
PLPMDL0080000001	Fairlawn	OH	44333	7/21/1997	USING OXY EITHER FOR MALIGNANT PAIN OR SHORT TERM PAIN.. NOT COMFORTABLE USING NARCOTICS FOR CHRONIC PAIN, SENDS THEM TO PAIN CLINIC. REINFORCED BLOOD LEVELS VS VICODIN I THINK HE STILL USES COMBOS FOR CHRONIC PAIN UNTIL HE FEELS HE CANT DO ANYTHING MORE. WENT AFTER THAT BUSINESS.
PLPMDL0080000001	AKRON	OH	44312	7/21/1997	OXYCONTIN20MG AND UNIPHYL 400MG AND 600MG
PLPMDL0080000001	AKRON	OH	44314	7/21/1997	OXY 10.20 UNIPHYL 400MG AND 600MG
PLPMDL0080000001	CLEVELAND	OH	44106	7/21/1997	WANTED TO FOLLOW UP WITH PROGRAM.HE HAS CONTACTED WALSH AND MADE ARRANGEMENTS AT THE HOSPITAL.NEED TO MAKE SURE TO FOLLOW WITH ANY ADDITIONAL INFO
PLPMDL0080000001	AKRON	OH	44312	7/21/1997	TREAT LOW BACK PAIN ARTHRITIS. HIT AVG DOSE OF NONMALIGNANT PAIN, NO TOLLERANCE, LESS OPIOID. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION.
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	TRYING TO SEE SALEWSKI
PLPMDL0080000001	Akron	OH	44312	7/21/1997	TREAT LOW BACK PAIN ARTHRITIS. HIT AVG DOSE OF NONMALIGNANT PAIN, NO TOLLERANCE, LESS OPIOID. DELIVERY SYSTEM WITH QUICK ONSET OF ACTION.
PLPMDL0080000001	AKRON	OH	44302	7/21/1997	TALKED ABOUT HIS CONTENT AT GRAND ROUNDS. DISCUSSED TITRATIN SAID HE DOESN'T FEEL HE'S USING AS HIGH A DOSES AS HE DID LAST YEAR, DOESN'T KNOW WHAT TO ATTRIBUTE THAT TO. VERY POSITIVE ABOUT OXY SAYS IT HAS LESS CONSTIPATION THAN MSC. OPIOID OF FIRST CHOICE AND WILL STATE THAT AT GRAND ROUNDS.
PLPMDL0080000001	Akron	OH	44302	7/21/1997	TALKED ABOUT HIS CONTENT AT GRAND ROUNDS. DISCUSSED TITRATIN SAID HE DOESN'T FEEL HE'S USING AS HIGH A DOSES AS HE DID LAST YEAR, DOESN'T KNOW WHAT TO ATTRIBUTE THAT TO. VERY POSITIVE ABOUT OXY SAYS IT HAS LESS CONSTIPATION THAN MSC. OPIOID OF FIRST CHOICE AND WILL STATE THAT AT GRAND ROUNDS.
PLPMDL0080000001	AKRON	OH	44320	7/21/1997	DELIVERY SYSTEM, Q12 DOSING WITH CONTROLLED RELEASE BUT QUICK ONSET OF ACTION, IMPROVES QUALITY OF LIFE. LESS OPIOID AND BETTER COMPLIANCE.
PLPMDL0080000001	Akron	OH	44320	7/21/1997	DELIVERY SYSTEM, Q12 DOSING WITH CONTROLLED RELEASE BUT QUICK ONSET OF ACTION, IMPROVES QUALITY OF LIFE. LESS OPIOID AND BETTER COMPLIANCE.
PLPMDL0080000001	AKRON	OH	44302	7/21/1997	PUSHED USING THE 20 Q12 INSTEAD OF 10'S.
PLPMDL0080000001	Akron	OH	44302	7/21/1997	PUSHED USING THE 20 Q12 INSTEAD OF 10'S.
PLPMDL0080000001	UNIONTOWN	OH	44685	7/21/1997	HIT ON NONMALIGNANT PAIN, Q12 DOSING QUICK ONSET OF ACTION LESS OPIOID AND LOWER ABUSE POTENTIAL.
PLPMDL0080000001	Uniontown	OH	44685	7/21/1997	HIT ON NONMALIGNANT PAIN, Q12 DOSING QUICK ONSET OF ACTION LESS OPIOID AND LOWER ABUSE POTENTIAL.
PLPMDL0080000001	BARBERTON	OH	44203	7/21/1997	COST IS AN ISSUE, GET PRICING. HIT USE OF LESS OPIOID LOWER ABUSE POTENTIAL. Q12 DOSING QUALITY OF LIFE AND QUICK ONSET OF ACTION. UNIPHYL, HIT ADVANTAGES OF NONFLAT BLOOD LEVELS, BETTER
PLPMDL0080000001	Barberton	OH	44203	7/21/1997	COST IS AN ISSUE, GET PRICING. HIT USE OF LESS OPIOID LOWER ABUSE POTENTIAL. Q12 DOSING QUALITY OF LIFE AND QUICK ONSET OF ACTION. UNIPHYL, HIT ADVANTAGES OF NONFLAT BLOOD LEVELS, BETTER
PLPMDL0080000001	AKRON	OH	44312	7/21/1997	QUICK HIT OXY. QUICK ONSET OF ACTION WITH 12H DOSING. LESS OPIOID AND LOWER ABUSE POTENTIAL.
PLPMDL0080000001	Akron	OH	44312	7/21/1997	QUICK HIT OXY. QUICK ONSET OF ACTION WITH 12H DOSING.LESS OPIOID AND LOWER ABUSE POTENTIAL.
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	USES LOTS OF ULTRAM,BUT VERY RECEPTIVE TO OXY;HAS USED IN ON ROTATION;SET UP LUNCH FOR AUG 19 & WILL SPONSOR JOURNAL CLUB
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	SAYS HE'LL USE OXY POST SURG INSTEAD OF PERC;SAW AT TUMOR BOARD;JUST KEEP REMINDING
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	SAYS HE'LL USE OXY POST SURG INSTEAD OF PERC;SAW AT TUMOR BOARD;JUST KEEP REMINDING
PLPMDL0080000001	Westlake	OH	44145	7/22/1997	AFRAID OF USING SCHED 11 DRUGS;BUT WILL TRY ON CHRONIC BACKPAIN;USUALLY USES TYL3&4;VICADAN;TOLD HIM HOW ABUSED VIC IS NEEDS TO GET COMFORTABLE WITH USING OXY;SEE IF HES GOT PAT O
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	HE IS VERY COCKY.GIVE IT A COUPLE OF TRIES TO SEE IF IT CAN HELP
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/22/1997	USING ALOT OF UNI 600. PLUGGED OXY AGAIN WITH NO LUCH.
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	USES LOTS OF ULTRAM BUT VERY RECEPTIVE TO OXY HAS USED IN ON ROTATION SET UP LUNCH FOR AUG 19 & WILL SPONSOR JOURNAL CLUB
PLPMDL0080000001	CLEVELAND	OH	44195	7/22/1997	SAW QUICKLY IN ASHTABULA ASKED ABOUT FELLOWSHIP PROGRAM AND IF I COULD PRESENT.SD YES.SD CCF USING LOTS OF OXY.
PLPMDL0080000001	Cleveland	OH	44195	7/22/1997	SAW QUICKLY IN ASHTABULA ASKED ABOUT FELLOWSHIP PROGRAM AND IF I COULD PRESENT.SD YES.SD CCF USING LOTS OF OXY.
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	SPONSORED TUMOR BOARD;SPOKE TO DR.MANSOUR,DR.O'BRIEN;SAW DR.S TREY,CARTER,CRUM,WOOD,KUC
PLPMDL0080000001	CLEVE	OH	44109	7/22/1997	RESIDENT THIS IS HER LAST MONTH;FOLLOWS WHAT DR. TABBAA SAYS SHE'LL BE GOING TO ST.JOHN WESTSHORE BUT NO PAIN MGMT
PLPMDL0080000001	Westlake	OH	44145	7/22/1997	RESIDENT THIS IS HER LAST MONTH;FOLLOWS WHAT DR. TABBAA SAYS SHE'LL BE GOING TO ST.JOHN WESTSHORE BUT NO PAIN MGMT
PLPMDL0080000001	Westlake	OH	44145	7/22/1997	PUT OXY 10&20 ON HOSP FORMULARY;DR DIAZ REQUESTED IT
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	SPONSORED TUMOR BOARD;SPOKE TO DR.MANSOUR,DR.O'BRIEN;SAW DR.S TREY,CARTER,CRUM,WOOD,KUC
PLPMDL0080000001	GARFIELD	OH	44125	7/22/1997	HE IS GOING TO NEED TO BE REMINDED ALOT.TRY TO GET SOME TIME
PLPMDL0080000001	Garfield	OH	44125	7/22/1997	HE IS GOING TO NEED TO BE REMINDED ALOT.TRY TO GET SOME TIME
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/22/1997	HASNT USED OXY YET, SAYS ITS HABIT AND DOESNT NEED ANY THING THAT STRONG. GUESS I DIDNT DO A GOOD JOB AT EXPLAIN IT. NEXT CALL GO BACK AND USE THE PI AGAIN AND START OVER.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/22/1997	HASNT USED OXY YET, SAYS ITS HABIT AND DOESNT NEED ANYTHING THAT STRONG. GUESS I DIDNT DO A GOOD JOB AT EXPLAIN IT. NEXT CALL GO BACK AND USE THE PI AGAIN AND START OVER.
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	IN WITH DR. TABBAA;LEAVING IN A WEEK TO GO TO CLE CLINIC;FOLLOWS DR. TABBAA'S PROTOCOL
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	IN WITH DR. TABBAA;LEAVING IN A WEEK TO GO TO CLE CLINIC;FOLLOWS DR. TABBAA'S PROTOCOL
PLPMDL0080000001	PARMA	OH	44129	7/22/1997	TRYING TO GET SPECIFIC ABOUT THE PAT THAT HE USES DURAG WITH NEED TO KEEP WORKING ON THE SWITCH AND DONT FORGET TO STRESS COST
PLPMDL0080000001	Parma	OH	44129	7/22/1997	TRYING TO GET SPECIFIC ABOUT THE PAT THAT HE USES DURAG WITH NEED TO KEEP WORKING ON THE SWITCH AND DONT FORGET TO STRESS COST
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	7/22/1997	SAYS HE USED OXY A LITTLE, NOT ON FIRST RX. CANT TELL IF HE'S TRYING TO GET RID OF ME. DIDNT GET ENOUGH TIME TO PROB. NEXT CALL ASK ABOUT THE PATIENTS HE STARTED.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/22/1997	SAYS HE USED OXY A LITTLE, NOT ON FIRST RX. CANT TELL IF HE'S TRYING TO GET RID OF ME. DIDNT GET ENOUGH TIME TO PROB. NEXT CALL ASK ABOUT THE PATIENTS HE STARTED.
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	IN CHARGE OF SETTING UP FRIDAY GET TOGETHER'S WITH RESIDENT REPS CAN SPONSOR & DISTRIBUTE LITERATURE HAS PAT ON OXY IT WAS A REFERRAL RECEPTIVE TO USING
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	IN CHARGE OF SETTING UP FRIDAY GET TOGETHER'S WITH RESIDENT REPS CAN SPONSOR & DISTRIBUTE LITERATURE;HAS PAT ON OXY;IT WAS A REFERRAL;RECEPTIVE TO USING
PLPMDL0080000001	WESTLAKE	OH	44145	7/22/1997	PUT OXY 10&20 ON HOSP FORMULARY;DR DIAZ REQUESTED IT
PLPMDL0080000001	AKRON	OH	44305	7/23/1997	UNI 600 REMINDR AND SAMPLES.
PLPMDL0080000001	CLEVELAND	OH	44109	7/22/1997	WONT USE OXY FOR ACUTE PAIN;AFRAID OF TOL,ADDICT;;RIDICULAS BUT THINKS HE KNOWS EVERYTHING;MOST OF HIS PATIENTS ARE CHRO GO OVER DELIVERY SYSTEM
PLPMDL0080000001	Cleveland	OH	44109	7/22/1997	WONT USE OXY FOR ACUTE PAIN;AFRAID OF TOL,ADDICT;;RIDICULAS BUT THINKS HE KNOWS EVERYTHING;MOST OF HIS PATIENTS ARE CHROGO OVER DELIVERY SYSTEM
PLPMDL0080000001	MUNROE FALLS	OH	44262	7/22/1997	USED OXY IR. EXPLAINED THE DIFFERENCE BETWEEN IR AND OXYCON AND PERCOCET. HOPEFULLY PUT ALL PRODUCTS IN CORRECT PLACE.
PLPMDL0080000001	Stow	OH	44224	7/22/1997	USED OXY IR. EXPLAINED THE DIFFERENCE BETWEEN IR AND OXYCON AND PERCOCET. HOPEFULLY PUT ALL PRODUCTS IN CORRECT PLACE.
PLPMDL0080000001	WESTLAKE	OH	44145	7/22/1997	AFRAID OF USING SCHED 11 DRUGS BUT WILL TRY ON CHRONIC BACK PAIN USUALLY USES TYL3&4 VICADAN TOLD HIM HOW ABUSED VIC IS NEEDS TO GET COMFORTABLE WITH USING OXY SEE IF HES GOT PAT O
PLPMDL0080000001	CLEVELAND	OH	44104	7/23/1997	MET HIM AT LUNCH FOR IM RESIDENTS;SEE'S AIDS PATIENTS;INTER IN OXY FOLLOW UP WITH HIM TO SEE IF HE'S TRIED OXY;GO OVER BENEFITS OF OXY;& TALK SPECIFIC PATIENT

PPLPMDL080000001	Cleveland	OH	44104	7/23/1997	MET HIM AT LUNCH FOR IM RESIDENTS SEE'S AIDS PATIENTS INTERIN OXY FOLLOW UP WITH HIM TO SEE IF HE'S TRIED OXY GO OVERBENEFITS OF OXY & TALK SPECIFIC PATIENT
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	FINALLY USING SOME/REALLY LEARY.SD SO FAR SO GOOD.MOSTLY USING BEFORE PRCEDURES AS PREVENTATIVE MEASURE.
PPLPMDL080000001	Cleveland	OH	44195	7/23/1997	FINALLY USING SOME/REALLY LEARY.SD SO FAR SO GOOD.MOSTLYUSING BEFORE PRCEDURES AS PREVENTATIVE MEASURE.
PPLPMDL080000001	CUYAHOGA FALLS	OH	44221	7/23/1997	QUICK AT WINDOW, COMPARED TO PERCOCET. SCHEDULED APPT IN OCTOBER TO GET MORE TIME.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	7/23/1997	QUICK AT WINDOW, COMPARED TO PERCOCET. SCHEDULED APPTIN OCTOBER TO GET MORE TIME.
PPLPMDL080000001	CLEVELAND	OH	44111	7/23/1997	DR. KNOWS ALL ABOUT OXY;JUST KEEP REMINDING HIM;BRING PATIEN INFO TO TUMOR BD ON FRIDAY FOR NURSES.
PPLPMDL080000001	Cleveland	OH	44111	7/23/1997	DR. KNOWS ALL ABOUT OXY;JUST KEEP REMINDING HIM;BRING PATIENINFO TO TUMOR BD ON FRIDAY FOR NURSES.
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	SD RX IT BUT RESIDENT WROTE RX AND DIDN'T REALLY KNOW WHAT IT WAS SO PT GOT PERC!! THAT PT IS TAKING 8/DAY.I ASKED FOR THIS PT TO GO ON OXY-SD YES!!
PPLPMDL080000001	Cleveland	OH	44195	7/23/1997	SD RX IT BUT RESIDENT WROTE RX AND DIDN'T REALLY KNOW WHATIT WAS SO PT GOT PERC!! THAT PT IS TAKING 8/DAY.I ASKED FORTHIS PT TO GO ON OXY-SD YES!!
PPLPMDL080000001	MANCHESTER	OH	45144	7/23/1997	FULL PRESENTATION ON OXY. IS CONSIDERING IF FOR LOW BACK PAN COVERED ALL ISSUES INCLUDING DEA. WORKED FOR YEARS IN THE HOSPICE SETTING. HAS NEVER TRIED UNIPHYL.
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	JUST PUT PT ON 30MG/NOT USING MUCH BUT SAYS DOESN'T MAKE THE PAIN DECISIONS AS MUCH AS ONC DOES.STRESSED TO USE WHEN PT COMES TO HER ON PERC.SD WD IF TAKING TOO MUCH.WHAT'S TOO MUCH?SHWD TO USE WHEN EVEN TAKING1-2 TABS.SORT OF AGREED. WILL GET MORE USE AS GETS EXPER W/IT.VERY RECEPTIVE.MAY EVEN RX FOR HER MOTHER WHO HAS BAD OA.
PPLPMDL080000001	AKRON	OH	44302	7/23/1997	TRIED TO SCHEDULE APPTS AGAIN, HOPKINS AT WINDOW AND WANTED SENAKOT. SAID HE'S BEEN USING OXY LATELY. FIRST RX SHOWS A LITTLE, NEXT CHANCE TALK HIGHER STRENGTHS.
PPLPMDL080000001	Akron	OH	44302	7/23/1997	TRIED TO SCHEDULE APPTS AGAIN, HOPKINS AT WINDOW ANDWANTED SENAKOT. SAID HE'S BEEN USING OXY LATELY. FIRSTRX SHOWS A LITTLE, NEXT CHANCE TALK HIGHER STRENGTHS.
PPLPMDL080000001	AKRON	OH	44333	7/23/1997	DROPPED OFF SENAKOT SAMPLES AND SCHEDULED APPT FOR REBATE FOR THE SECOND QUARTER.
PPLPMDL080000001	AKRON	OH	44307	7/23/1997	CHECKING SAMPLES, QUICK REMINDR.
PPLPMDL080000001	CUYAHOGA FLS	OH	44221	7/23/1997	HAS ONE PT. ON OXY AND HER NURSE IS ON OXY FROM BRESSI. SHE WAS BUSY AND DIDN'T LET ME GET INTO ADV OVER TYLOX WHICH' SHE USES ALOT FOR PAIN, MSC FOR MALIGNANT PAIN. DIDN'T WANT SAMPLES OF UNIPHYL, LEFT LIT BUT USES SEREVENT EXCLUSIVELY.
PPLPMDL080000001	Cuyahoga Fls	OH	44221	7/23/1997	HAS ONE PT. ON OXY AND HER NURSE IS ON OXY FROM BRESSI. SHEWAS BUSY AND DIDN'T LET ME GET INTO ADV OVER TYLOX WHICH'SHE USES ALOT FOR PAIN, MSC FOR MALIGNANT PAIN. DIDN'T WANTSAMPLES OF UNIPHYL, LEFT LIT BUT USES SEREVENT EXCLUSIVELY.
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	1ST YEAR RES IN RD.HAS PT FOR OXY RIGHT NOW.WENT OVER ALL INFO.
PPLPMDL080000001	OLON	OH	44139	7/24/1997	NEEDED SAMPLES ONLY WINDOW KILL, CAN'T SEEN TO GET MORE TIME.
PPLPMDL080000001	Cleveland	OH	44195	7/23/1997	1ST YEAR RES IN RD.HAS PT FOR OXY RIGHT NOW.WENT OVER ALLINFO.
PPLPMDL080000001	CLEVELAND	OH	44115	7/23/1997	USED ON ONE PATIENT WITH LUNG CANCER & OA;SAYS HE USED IT OR PAIN ASSOC W/OA;STARTED WITH 10MG & TIT TO 20MG;NOT VERY BUS SUALY USES TYL.W/COED;TELL HIM OXY REPLACES TY3 FOLLOW UP WITH PATIENT ON OXY
PPLPMDL080000001	Cleveland	OH	44115	7/23/1997	USED ON ONE PATIENT WITH LUNG CANCER & OA;SAYS HE USED IT ORPAIN ASSOC W/OA;STARTED WITH 10MG & TIT TO 20MG;NOT VERY BUS SUALY USES TYL.W/COED;TELL HIM OXY REPLACES TY3FOLLOW UP WITH PATIENT ON OXY
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	CHIEF RES IN RD/INT IN OXY-HAD HEARD OF IT BUT NEVER RX IT. WILL BE WRITING MOST OF RX FOR THIS DEPT.DISCUSSED GETTING ALL RESIDENTS AND NURSES TOGETHER FOR DINNER TO DISCUSS.
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	SET UP LUNCH & SPOKE WITH RUTHANN,CLINICAL NURSE
PPLPMDL080000001	Cleveland	OH	44195	7/23/1997	CHIEF RES IN RD/INT IN OXY-HAD HEARD OF IT BUT NEVER RX IT.WILL BE WRITING MOST OF RX FOR THIS DEPT.DISCUSSED GETTINGALL RESIDENTS AND NURSES TOGETHER FOR DINNER TO DISCUSS.
PPLPMDL080000001	Cleveland	OH	44195	7/23/1997	SET UP LUNCH WITH SPINE CENTER/GETTING GOOD RESULTS BUT NOTO ADDRESS GOING TO LONG-ACTING RIGHT AWAY.
PPLPMDL080000001	CLEVELAND	OH	44195	7/23/1997	SET UP LUNCH WITH SPINE CENTER/GETTING GOOD RESULTS BUT ND TO ADDRESS GOING TO LONG-ACTING RIGHT AWAY.
PPLPMDL080000001	Broadview Heights	OH	44147	7/23/1997	NEED TO FIND OUT WHAT MOTIVATES, GO INTO BARBERTON HOMEFOR VITALINK. FOR TO GET AGREEMENT TO WHAT WILL BENEFITBOTH OF US. UNIPHYL, VIEWS THEOPHYLLINE AS THE SAME.
PPLPMDL080000001	Cleveland	OH	44109	7/23/1997	KNOW STOCKS 40MG ONE PAT ON IT NO DR'S NAMES & NOT MUCH THEO
PPLPMDL080000001	Cleveland	OH	44104	7/23/1997	MET WITH RESIDENTS IN LIBRARY;DR'S HUNTSMAN,BILL MEYER,T.KGEMAS;VERY INTERESTED IN OXY;SET UP LUNCH FOR AUG 5TH.
PPLPMDL080000001	Cleveland	OH	44115	7/23/1997	MET WITH MIKE CARRY OXY10MG IN OUTPATIENT PHAR;DON'T USE ALTMEET WITH TRACI BRYANT RE FORMULARY. MOSTLY TY3 USED IN HOS
PPLPMDL080000001	Cleveland	OH	44104	7/23/1997	SPONSORED LUNCH FOR IM RESIDENTS(40);PRESENTED OXY SOME INTEINSTEAD OF LUNCH DO A DINNER WITH CHIEF RES & WILL GET MORETIME;I DID GET TO SEE DR.STEVE BASS;INFEC.DIS;WHO SEE AIDS & DR. BOYLE I.M ATTENDING;NEED TO GET OXY ON FORMULARY
PPLPMDL080000001	Akron	OH	44333	7/23/1997	DROPPED OFF SENAKOT SAMPLES AND SCHEDULED APPT FOR REBATEFOR THE SECONQ QUARTER.
PPLPMDL080000001	Broadview Heights	OH	44147	7/23/1997	NEED TO FIND OUT WHAT MOTIVATES, GO INTO BARBERTON HOMEFOR VITALINK. FOR TO GET AGREEMENT TO WHAT WILL BENEFITBOTH OF US. UNIPHYL, VIEWS THEOPHYLLINE AS THE SAME.
PPLPMDL080000001	CLEVELAND	OH	44109	7/23/1997	KNOW STOCKS 40MG ONE PAT ON IT NO DR'S NAMES & NOT MUCH THEO
PPLPMDL080000001	AKRON	OH	44333	7/23/1997	NEEDED SENAKOT SAMPLES, LEFT PATIENT COMFORT KIT.
PPLPMDL080000001	Akron	OH	44333	7/23/1997	NEEDED SENAKOT SAMPLES, LEFT PATIENT COMFORT KIT.
PPLPMDL080000001	CLEVELAND	OH	44109	7/23/1997	USES SHORT ACTINGS FOR POST SURGERY;USES OXY FOR LONG TERM. RUNNING OFF TO ER SURG.GET MORE SPECIFIC WHERE HE USES
PPLPMDL080000001	Cleveland	OH	44109	7/23/1997	USES SHORT ACTINGS FOR POST SURGERY;USES OXY FOR LONG TERM.RUNNING OFF TO ER SURG.GET MORE SPECIFIC WHERE HE USES
PPLPMDL080000001	CLEVELAND	OH	44104	7/23/1997	SPONSORED LUNCH FOR IM RESIDENTS(40);PRESENTED OXY SOME INTE INSTEAD OF LUNCH DO A DINNER WITH CHIEF RES & WILL GET MORE TIME;I DID GET TO SEE DR.STEVE BASS;INFEC.DIS;WHO SEE AIDS & DR. BOYLE I.M ATTENDING;NEED TO GET OXY ON FORMULARY
PPLPMDL080000001	CLEVELAND	OH	44115	7/23/1997	MET WITH MIKE CARRY OXY10MG IN OUTPATIENT PHAR;DON'T USE ALT MEET WITH TRACI BRYANT RE FORMULARY. MOSTLY TY3 USED IN HOS
PPLPMDL080000001	CLEVELAND	OH	44104	7/23/1997	MET WITH RESIDENTS IN LIBRARY;DR'S HUNTSMAN,BILL MEYER,T.K.GEMAS;VERY INTERESTED IN OXY;SET UP LUNCH FOR AUG 5TH.
PPLPMDL080000001	COPLEY	OH	44321	7/23/1997	NEED TO FIND OUT WHAT MOTIVATES, GO INTO BARBERTON HOME FOR VITALINK. FOR TO GET AGREEMENT TO WHAT WILL BENEFIT BOTH OF US. UNIPHYL, VIEWS THEOPHYLLINE AS THE SAME.
PPLPMDL080000001	CLEVELAND	OH	44104	7/23/1997	SAW HIM IN HOP HALL QUICK MENTION OF OXY TRIED TO SEE HIM IN OFFICE TOO BUSY FAR BEHIND FOLLOW UP ON 300LB PATIENT & ASK WHAT HE USES BEFORE OXY
PPLPMDL080000001	BARBERTON	OH	44203	7/24/1997	ATTENDED TUMOR BOARDS, EVERY 8-9AM ON THURSDAY. TALKED TO DR CONNELLY AND RICK. DR HAAS PATIENT ON 5-80MG Q12.
PPLPMDL080000001	CHAGRIN FALLS	OH	44022	7/24/1997	LIKES TO START WITH TYLOX OR TY WITH CODIENE. SAYS HE NEEDS TO RETHINK HIS APPROACH TO PAIN MGMT. TALKED ABOUT A PT WITH SICKLE CELL TAKING #100 TYLOX/MONTH. CONVERTED THAT PATIENT. FOLLOW UP CLOSELY. SAYS HAD PROBLEM WITH UNIDUR STOCKING, SHOWED WHY UNIPHYL IS BETTER.
PPLPMDL080000001	Chagrin Falls	OH	44022	7/24/1997	LIKES TO START WITH TYLOX OR TY WITH CODIENE. SAYS HE NEEDSTO RETHINK HIS APPROACH TO PAIN MGMT. TALKED ABOUT A PTWITH SICKLE CELL TAKING #100 TYLOX/MONTH. CONVERTED THATPATIENT. FOLLOW UP CLOSELY. SAYS HAD PROBLEM WITH UNIDURSTOCKING, SHOWED WHY UNIPHYL IS BETTER.
PPLPMDL080000001	CHAGRIN FALLS	OH	44022	7/24/1997	NEED TO GET MKT DATA ON HIM, NOT SURE IF A TARGET. POSITIONED OXY FOR CHRONIC PAIN.
PPLPMDL080000001	Chagrin Falls	OH	44022	7/24/1997	NEED TO GET MKT DATA ON HIM, NOT SURE IF A TARGET.POSITIONED OXY FOR CHRONIC PAIN.
PPLPMDL080000001	BARBERTON	OH	44203	7/24/1997	NEED TO CONC. ON PATIENT WAS ON VICODIN ES, HIT DELIVERY SYSTEM, QUICK ONSET OF ACTION. START WITH AND STAY WITH. ADDRESS THE PRICE OF OXYCONTIN.
PPLPMDL080000001	Barberton	OH	44203	7/24/1997	NEED TO CONC. ON PATIENT WAS ON VICODIN ES, HIT DELIVERSYSTEM, QUICK ONSET OF ACTION. START WITH AND STAY WITH.ADDRESS THE PRICE OF OXYCONTIN.
PPLPMDL080000001	MIDDLEBURG HEIGHTS	OH	44130	7/24/1997	SAW DR. AT HOSPICE INSERVICE;REMEMBERS DAVID TELLING HIM ABO OXY;BUT NOT MUCH EXP WITH IT ;PAT MCDERMITT SAYS HES SLOW TO USE;KEEP GOING OVER BENEFITS OF OXY VS MS
PPLPMDL080000001	Middleburg Heights	OH	44130	7/24/1997	SAW DR. AT HOSPICE INSERVICE;REMEMBERS DAVID TELLING HIM ABOOXY;BUT NOT MUCH EXP WITH IT ;PAT MCDERMITT SAYS HES SLOW TOUSE;KEEP GOING OVER BENEFITS OF OXY VS MS
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	LUNCH WITH DR'S & NURSES SHOWED CANCER PAIN VIDEO;LEFT COPY NOT REAL EXCITED ABOUT VIDEO;
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	LUNCH WITH DR'S & NURSES SHOWED CANCER PAIN VIDEO;LEFT COPYNOT REAL EXCITED ABOUT VIDEO;
PPLPMDL080000001	Middleburg Hts.	OH	44130	7/24/1997	PHAR TOO BUSY TALKED TO TECH SAYS THEY HAVE OCY NOT USINGTHAT MUCH;STOP BACK & SEE PHAR
PPLPMDL080000001	Barberton	OH	44203	7/24/1997	OXYCONTIN 20MG-60TABs 160.0040MG-60TABs 278.00HAVE 10,20,40.
PPLPMDL080000001	SOLON	OH	44139	7/24/1997	HAD ALOT OF TROUBLE GET RX FILLED STOPPED WRITING BECAUSE O THAT. GAVE NURSE STOCKING LIST, SEEMED APPRECIATED. APPT NEXT WEEK, REINTRO OXY FROM BEGINNING.
PPLPMDL080000001	Solon	OH	44139	7/24/1997	HAD ALOT OF TROUBLE GET RX FILLED STOPPED WRITING BECAUSE OTHAT. GAVE NURSE STOCKING LIST, SEEMED APPRECIATED.APPT NEXT WEEK, REINTRO OXY FROM BEGINNING.
PPLPMDL080000001	BARBERTON	OH	44203	7/24/1997	OXYCONTIN 20MG-60TABs 160.00 40MG-60TABs 278.00 HAVE 10,20,40.
PPLPMDL080000001	MIDDLEBURG HTS.	OH	44130	7/24/1997	PHAR TOO BUSY TALKED TO TECH SAYS THEY HAVE OCY NOT USING THAT MUCH;STOP BACK & SEE PHAR
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	CAME TO LUNCH;SAYS SHE USES OXY;LIKES PATCH FOR PAT WHO DONT UNDERSTAND TAKING MEDS;ASK HER HOW THEY REMEMBER TO CHANGE I AGREES OXY HAS BENEFIT CAUSE IT WORKS FASTER
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	CAME TO LUNCH;SAYS SHE USES OXY;LIKES PATCH FOR PAT WHO DONTUNDERSTAND TAKING MEDS;ASK HER HOW THEY REMEMBER TO CHANGE IAGREES OXY HAS BENEFIT CAUSE IT WORKS FASTER
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	SEE AIDS PATS&TB PATS;NOT USING MUCH NARJULUST HAD AN AIDS PAT WHO DIED;SAYS OXY WOULD HAVE BEEN GOOD CHOICE;SEE IF HE TRIED;SAYS NURSES INFLUENCE HIM;DEBBIE & DEBBIE *KIM
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	SEE AIDS PATS&TB PATS;NOT USING MUCH NARJULUST HAD AN AIDS PAT WHO DIED;SAYS OXY WOULD HAVE BEEN GOOD CHOICE;SEE IF HE TRIED;SAYS NURSES INFLUENCE HIM;DEBBIE & DEBBIE *KIM
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	HAS NOT PUT ANY PAT ON OXY YET;SEE'S ALL GOOD PTS;BUT LAST TWO PAT CAN'T SWALLOW HEAD&NECK;ANOTHER WAS IN HOP & ALREADY ON MORP;RESRICTED FORMULARY;SAYS SHE WILL KEEP IT IN MIND KEEP REMINDING HER LOTS OF HER PATS ARE LYMPHOMA NOT LOT ODP
PPLPMDL080000001	CLEVELAND	OH	44111	7/25/1997	SPONSORED TUMOR BD;CUNNINGHMAN PLUGGED OCY;ALSO MET WITH LINDA DODGE TO GET ON SCHEDULE FOR GRAND ROUNDS FOR 1998. ALSO MET WITH DONNA SCHULTZ TO MEET WITH DR. REMINE HEAD OF GS. & CANCER
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	HAS NOT PUT ANY PAT ON OXY YET;SEE'S ALL GOOD PTS;BUT LASTTWO PAT CAN'T SWALLOW HEAD&NECK;ANOTHER WAS IN HOP & ALREADYON MORP;RESRICTED FORMULARY;SAYS SHE WILL KEEP IT IN MINDKEEP REMINDING HER;LOTS OF HER PATS ARE LYMPHOMA NOT LOT ODP
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	STILL HAS ONE PAT ON OXY 2008;SAYS NEXT HE'LL TITRATE UP TO40012;AGREES OXY HAS LESS SE THAT MS& OROMORPH DOESNT WORKAS WELL;KEEP PUSHIN HIGER DOSES
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	STILL HAS ONE PAT ON OXY 2008;SAYS NEXT HE'LL TITRATE UP TO 40012;AGREES OXY HAS LESS SE THAT MS& OROMORPH DOESNT WORK AS WELL;KEEP PUSHIN HIGER DOSES
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	USING MORE OF OXY JUST PUT ANOTHER PAT ON IT TALK TITRATION
PPLPMDL080000001	Cleveland	OH	44109	7/24/1997	USING MORE OF OXY JUST PUT ANOTHER PAT ON IT TALK TITRATION
PPLPMDL080000001	CLEVELAND	OH	44109	7/24/1997	HAS PAT ON OXY;REALLY DR.CRUM IS MANAG PAIN;USING 20MGQ8; BUT HE SAYS PAT FORGETS TO TAKE Q8;TALK ABOUT COMPLIANCE W/ Q12L

PPLPMDL0800000001	EUCLID	OH	44132	7/25/1997	SAYS HAS USED SEVERAL TIMES.LIKES QD AND BETTER SE PROFILE. SAYS IS ASKING PTS IF PREFER QD.DISC 600MG
PPLPMDL0800000001	BARBERTON	OH	44203	7/24/1997	DR STARTED A PATIENT ON OXYCONTIN, USED 80MG. NEED TO FOLLOW UP WITH IF PATIENT GETTING GOOD PAIN RELIEF WITH OXY. THEN FIND MORE PATIENTS, CONVICIENCE WITH OXY DELIVERY SYSTEM, Q12 AND QUICK STABLE ONSET OF ACTION.
PPLPMDL0800000001	Barberton	OH	44203	7/24/1997	DR STARTEDE A PATIENT ON OXYCONTIN, USED 80MG.NEED TO FOLLOW UP WITH IF PATIENT GETTING GOOD PAIN RELIEFWITH OXY. THEN FIND MORE PATIENTS, CONVICIENCE WITH OXYDELIVERY SYSTEM, Q12 AND QUICK STABLE ONSET OF ACTION.
PPLPMDL0800000001	Middleburg Hts	OH	44130	7/24/1997	INSERVICE TO 15 PEOPLE,3 CERTIFIED HOSPICE NURSES;SHOWED VIDFOR PATIENTS WHO ARE AFRAID TO REPORT CANCER PAIN;DR.LEVY;PAT SAYS SHE HAS PAT ON IT RIGHT NOW 20Q12;PALPARTY INSISTEDON OCY OTHERWISE COST IS ISSUE PER MEREDITH;GET MER TO DO AANALYSIS MSQB;VS OXYQ12;GOOD INSERVICE;LIKED VIDEO &PAIN JOU
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	7/24/1997	INSERVICE TO 15 PEOPLE,3 CERTIFIED HOSPICE NURSES;SHOWED VID FOR PATIENTS WHO ARE AFRAID TO REPORT CANCER PAIN;DR.LEVY; PAT SAYS SHE HAS PAT ON IT RIGHT NOW 20Q12;PALPARTY INSISTED ON OCY OTHERWISE COST IS ISSUE PER MEREDITH GET MER TO DO A ANALYSIS MSQB VS OXYQ12 GOOD INSERVICE LIKED VIDEO &PAIN JOU
PPLPMDL0800000001	CLEVELAND	OH	44122	7/25/1997	HE IS AGREEABLE BUT STILL IS NOT INIT VERY MUCH.HE MAY BE CONVI NCE THAT PAT ARE NOT IN A LOT OF PAIN.NEED TO KEEP IT SIMPLE AND GO BACKWARDS AND START ON EARLIR USE NICHE
PPLPMDL0800000001	FAIRVIEW PARK CLEVELAND	OH	44126	7/25/1997	MET WITH PHAR KIM ALLER SPECILIST;NO INFO;NEED TO SEE TOM SAYS THEY DO HAVE LOTS OF CNA PATS TOLD HER OXY CAN BE USED IN NONMALG PAIN
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	QUICK HIT OF UNI & OXY AT WINDOW LEFT INFO & SET UP APPT NURSE HAS HAD TWO BACK SUR TALK TO HER ABOUT OXY
PPLPMDL0800000001	Cleveland	OH	44122	7/25/1997	HE IS AGREEABLE BUT STILL IS NOT INIT VERY MUCH.HE MAYBE CONVI NCE THAT PAT ARE NOT IN A LOT OF PAIN.NEED TOKEEP IT SIMPLE AND GO BACKWARDS AND START ON EARLIR USENICHE
PPLPMDL0800000001	INDEPENDENCE	OH	44131	7/25/1997	WORKING ON HIS PERCEIVED STOCKING PROBLEM.GAVE HIM STORES RIGHT IN HSI BACKYARD
PPLPMDL0800000001	CLEVELAND	OH	44111	7/25/1997	SAW AT TUMOR BD;PUT ONE PAT ON OXY TODAY 10MG;ELDERLY MAN
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	SAW AT TUMOR BD PUT ONE PAT ON OXY TODAY 10MG ELDERLY MAN
PPLPMDL0800000001	WARRENSVILLE HEIGH	OH	44122	7/25/1997	TRYING TO FOLLOW UP TO SEE HOW ALLEN TALK WENT AT HILLCREST
PPLPMDL0800000001	AKRON	OH	44302	7/25/1997	NEEDED AN APPLCATION FOR IPAP, BROUGHT IT IN TO GIVE HER PERSONALLY
PPLPMDL0800000001	Akron	OH	44302	7/25/1997	NEEDED AN APPLCATION FOR IPAP, BROUGHT IT IN TO GIVEHER PERSONALLY
PPLPMDL0800000001	WESTLAKE	OH	44145	7/25/1997	SAYS OXY TOO EXP HE'S DIR OF HOSPICE;SAYS IT WILL NOT TAKE PLACE OF MORP;BUT DID PLUG IT TODAY AT TUMOR BD;OXY V MS
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	SAYS OXY TOO EXP HE'S DIR OF HOSPICE;SAYS IT WILL NOT TAKEPLACE OF MORP;BUT DID PLUG IT TODAY AT TUMOR BD;OXY V MS
PPLPMDL0800000001	MIDDLEBURG HEIGHTS	OH	44130	7/28/1997	DR. RARLEY SEES REPS; SPOKE WITH SUE (NURSE) SAYS THEY START WITH DARVO CET THEN PERC THEN OXY THEN MS;EXPLAINED NO NEED TO STEP;NEED TO KEEP REINFORCING THIS;THEY USE SENOCOT
PPLPMDL0800000001	LYNDHURST	OH	44124	7/25/1997	JUST USING FOR CA PAT THAT SHE GETS AND FOLLOWS
PPLPMDL0800000001	CLEVELAND	OH	44117	7/25/1997	GETTING BETTER/USING DOC KITS;STILL LEARY OF EVRYTHING.SAYS USING RIGHT AWAY AND SKIPPING VIC ALTOGETHER.SAYS PTS STILL COMPLAIN.DOENST TRUST ANYONE.
PPLPMDL0800000001	Cleveland	OH	44117	7/25/1997	GETTING BETTER/USING DOC KITS;STILL LEARY OF EVRYTHING.SAYSUSING RIGHT AWAY AND SKIPPING VIC ALTOGETHER.SAYS PTS STILLCOMPLAIN.DOENST TRUST ANYONE.
PPLPMDL0800000001	AKRON	OH	44304	7/25/1997	CHECKED ON HER IPAP PATIENT. DIDN'T APPLY WOULDNT DISCUSS SPECIFIC PT INFO, SCHEDULED LUNCH.
PPLPMDL0800000001	Akron	OH	44304	7/25/1997	CHECKED ON HER IPAP PATIENT. DIDN'T APPLY WOULDNT DISCUSSSPECIFIC PT INFO, SCHEDULED LUNCH.
PPLPMDL0800000001	AKRON	OH	44304	7/25/1997	CASUAL VISIT, VERY BUSY. REMINDED OF NEW STRENGHTS ON FORMULARY.
PPLPMDL0800000001	Akron	OH	44304	7/25/1997	CASUAL VISIT, VERY BUSY. REMINDED OF NEW STRENGHTS ONFORMULARY.
PPLPMDL0800000001	CLEVELAND	OH	44111	7/25/1997	SAW AT TUMOR BD;VERY RECP TO OXY;BUT DONT KNOW HOW MUCH HE'L USE. TRY TO MAKE APPT WITH MAUREEN
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	SAW AT TUMOR BD;VERY RECP TO OXY;BUT DONT KNOW HOW MUCH HE'LUSE. TRY TO MAKE APPT WITH MAUREEN
PPLPMDL0800000001	BEACHWOOD	OH	44122	7/25/1997	TRYING TO MAKE SURE THAT I DONT LOSE BUSINESS BECAUSE OF PAUL TRYING TO GET HER TO USE THE 40 INSTEAD OF THE MULTIPLE TABLETS OF 20
PPLPMDL0800000001	Beachwood	OH	44122	7/25/1997	TRYING TO MAKE SURE THAT I DONT LOSE BUSINESS BECAUSE OFPAUL TRYING TO GET HER TO USE THE 40 INSTEAD OF THE MULTIPLETABLETS OF 20
PPLPMDL0800000001	CLEVELAND	OH	44111	7/25/1997	SAW AT TUMOR BD;VERY RECEP TO OXY WILL USE;USES PATCH ON PAT WHO CANT SWALLOW BUT THINKS IT WORKS FAST & EASY;USING NEW NSAID FROM LEDERLY SAYS IT SUPPOSE TO BE AS STRONG AS PERC; OXY VS MS SEE IF HE'S TRIED;ALSO HEAD OF CNACER COMMITTEE
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	SAW AT TUMOR BD;VERY RECEP TO OXY WILL USE;USES PATCH ON PATWHO CANT SWALLOW BUT THINKS IT WORKS FAST & EASY;USING NEWNSAID FROM LEDERLY SAYS IT SUPPOSE TO BE AS STRONG AS PERC;OXY VS MS SEE IF HE'S TRIED;ALSO HEAD OF CNACER COMMITTEE
PPLPMDL0800000001	CLEVELAND	OH	44126	7/25/1997	USED OXY ON ONE PAT WILL USE ON CNA TOLD HIM NONMAL AS WELL HIS PAIN PROTOCOL IS PERC;OXY;MS; KEEP REMINDING HIM START/STAY;
PPLPMDL0800000001	Cleveland	OH	44126	7/25/1997	USED OXY ON ONE PAT WILL USE ON CNA TOLD HIM NONMAL AS WELLHIS PAIN PROTOCOL IS PERC;OXY;MS; KEEP REMINDING HIM START/STAY;
PPLPMDL0800000001	PARMA	OH	44134	7/28/1997	NEED TO GET THIS OFFICE INVOLVED WITH SWITCH PROGRAM
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	DOUG VERY HELPFUL SAYS PYO USES LORCET &DOESNT CALL IN NOOXY IN THE LAST MONTH HMO ON 150TH CLOSED GETTING THIER RXS
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	QUICK HIT OF UNI & OXY AT WINDOW LEFT INFO & SET UP APPTNURSE HAS HAD TWO BACK SUR TALK TO HER ABOUT OXY
PPLPMDL0800000001	CLEVELAND HEIGHTS	OH	44118	7/25/1997	TRYING TO USE FUNCTION AS A MOTIVATOR.NOT SURE WHAT HIS HOT BUTTON IS SO KEEP COMPARING TO MSC USE BUT EARLIER
PPLPMDL0800000001	Cleveland Heights	OH	44118	7/25/1997	TRYING TO USE FUNCTION AS A MOTIVATOR.NOT SURE WHAT HISHOT BUTTON IS SO KEEP COMPARING TO MSC USE BUT EARLIER
PPLPMDL0800000001	CLEVELAND	OH	44111	7/25/1997	CONCERNED ABOUT TOLERANCE;USES LOTS OF LORACET;SEE IF HE'S TRIED
PPLPMDL0800000001	CLEVELAND	OH	44113	7/28/1997	SPOKE WITH JANET;JUST GOT RX FOR 30MG & WILL ORDER IN 20MG/ HAS 10&40'S;NOTHING FROM CASSLEBERRY THINKS HE MAY BE AFRAI OF SCH 2
PPLPMDL0800000001	PARMA	OH	44134	7/28/1997	MADE LUNCH APPT TO GET BETTER TIME AND TO MAKE SURE HTAT THEY UNDERSTAND WHAT TO DO
PPLPMDL0800000001	PARMA	OH	44134	7/28/1997	NEED TO GET NEW STUFF IN HIS HABIT
PPLPMDL0800000001	Cleveland	OH	44111	7/25/1997	CONCERNED ABOUT TOLERANCE USES LOTS OF LORACET SEE IF HE'STRIED
PPLPMDL0800000001	CLEVELAND	OH	44111	7/25/1997	DOUG VERY HELPFUL SAYS PYO USES LORCET &DOESNT CALL IN NO OXY IN THE LAST MONTH HMO ON 150TH CLOSED GETTING THIER RXS
PPLPMDL0800000001	WARRENSVILLE HTS	OH	44122	7/25/1997	WENT OVER THE POST OP STUDY AND TOLD HIM ABOUT ALLEN PATIENT.TALKED ABOUT STABLE AND FLEXIBILITY.NEED TO GET SPECIFIC.NEED TO FIND A PROBE THAT HE WILL RESPOND TO AND GIVE AN ANSWER OTHER THAN IT DEPENDS ON THE PAT
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/25/1997	WENT OVER THE POST OP STUDY AND TOLD HIM ABOUT ALLENPATIENT.TALKED ABOUT STABLE AND FLEXIBILITY.NEED TO GETSPECIFIC.NEED TO FIND A PROBE THAT HE WILL RESPOND TO ANDGIVE AN ANSWER OTHER THAN IT DEPENDS ON THE PAT
PPLPMDL0800000001	CLEVELAND	OH	44106	7/28/1997	NEED TO FIND A CONNECTION.DID NOT SAY WHY HE HAS NOT SRITTEN IN A WHILE
PPLPMDL0800000001	CLEVELAND	OH	44109	7/28/1997	APPT WITH DR. USING UNI 400 CAUSE OF PROBLEM WITH UNIDUR;NOT USING THEOP MUCH ANYMORE;FAM WITH OXY IN HOSPICE WILL USE FO \CANCER PATE
PPLPMDL0800000001	Cleveland	OH	44109	7/28/1997	APPT WITH DR. USING UNI 400 CAUSE OF PROBLEM WITH UNIDUR NOTUSING THEOP MUCH ANYMORE FAM WITH OXY IN HOSPICE WILL USE FO\CANCER PATE
PPLPMDL0800000001	CLEVELAND	OH	44113	7/28/1997	SAYS NOT USING AS MUCH PER VERY RECP TO OXY USES MS CAUSE PAIN GUY AT UH DOES SAYS HE'LL USE
PPLPMDL0800000001	Cleveland	OH	44113	7/28/1997	SAYS NOT USING AS MUCH PER;VERY RECP TO OXY;USES MS CAUSEPAIN GUY AT UH DOES;SAYS HE'LL USE;
PPLPMDL0800000001	TALLMADGE	OH	44278	7/28/1997	HANDED LIT, SAID HE KNOWS OF IT AND BUSY. GIRLS OUT FRONT SAID HE'LL GIVE YOU TIME IF YOU CATCH ON RIGHT DAY???
PPLPMDL0800000001	Tallmadge	OH	44278	7/28/1997	HANDED LIT, SAID HE KNOWS OF IT AND BUSY. GIRLS OUT FRONTSaid HE'LL GIVE YOU TIME IF YOU CATCH ON RIGHT DAY???
PPLPMDL0800000001	CLEVELAND	OH	44109	7/28/1997	INTER IN GRAND ROUNDS FOR PAIN MGMT BUT JANSEN REP IS TRYING TO SET SOMETHING UP;IF THAT FAILS WE WILL DO THE PROGRAM;USE PATCH FOR IN PATIENT;NOT TOO MUCH IN WAY OF PAIN MEDS;SET UP LUNCH
PPLPMDL0800000001	CLEVELAND	OH	44109	7/28/1997	INTER IN GRAND ROUNDS FOR PAIN MGMT BUT JANSEN REP IS TRYINGTO SET SOMETHING UP;IF THAT FAILS WE WILL DO THE PROGRAM;USEPATCH FOR IN PATIENT;NOT TOO MUCH IN WAY OF PAIN MEDS;SET UPLUNCH
PPLPMDL0800000001	CLEVELAND	OH	44195	7/28/1997	NEW FELLOW IN PAIN/PRESENTED/SET UP PROGRAM
PPLPMDL0800000001	Cleveland	OH	44195	7/28/1997	NEW FELLOW IN PAIN/PRESENTED/SET UP PROGRAM
PPLPMDL0800000001	CLEVELAND	OH	44195	7/28/1997	VERY INT IN OXY/SD WD USE/HAVING ON FORMULARY WOULD BE THE BEST.PHCY WON'T ORDER FOR ORS.DR. GRASS ACUTE PAIN SERVICE SEES MOST PTS AND RX PAIN MEDS.F/U SD WD TRY
PPLPMDL0800000001	Cleveland	OH	44195	7/28/1997	VERY INT IN OXY/SD WD USE/HAVING ON FORMULARY WOULD BE THEBEST.PHCY WON'T ORDER FOR ORS.DR. GRASS ACUTE PAIN SERVICESEES MOST PTS AND RX PAIN MEDS.F/U SD WD TRY
PPLPMDL0800000001	CLEVELAND	OH	44195	7/28/1997	USES PCA MAINLY.WANTED TO KNOW DIF BETW MSC AND OXY.WENT OVE EVERYTHING.SD WD USE.
PPLPMDL0800000001	Cleveland	OH	44195	7/28/1997	USES PCA MAINLY.WANTED TO KNOW DIF BETW MSC AND OXY.WENT OVEEVERYTHING.SD WD USE.
PPLPMDL0800000001	OLON	OH	44139	7/28/1997	DROPPED OFF SENAKOT, NOTGETTING ACCESS TO HIM WITHOUT LUJ.NC. NEED TO DECIDE TOKEEP AS TARGET.
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	7/29/1997	STARTED PUSHING THE SWITCH PROGRAM.NEED TO GIVE HIM SOME SCENARIOS ON WHAT KIND OF PAT TO USE IT WITH
PPLPMDL0800000001	Solon	OH	44139	7/28/1997	DROPPED OFF SENAKOT, NOTGETTING ACCESS TO HIM WITHOUT LUJ.NC. NEED TO DECIDE TOKEEP AS TARGET.
PPLPMDL0800000001	CLEVELAND	OH	44109	7/28/1997	SPOKE WITH ED CARTER IN PHAR NOT DOING COST STUDY ON OXY. MEET WITH JAN WHO SET UP CRITIA FOR RESTRICTION OF OXY;SET UP LUNCH WITH ORAL MAX RESIDENTS;MET IN URG & IM.
PPLPMDL0800000001	CLEVELAND	OH	44195	7/28/1997	SAYS NOT SEEING AS MANY CA PTS OUT HERE BUT HAS RX OXYIN WESTLAKE.TALKED ABOUT USING FOR NONCA PTS TOO.
PPLPMDL0800000001	Euclid	OH	44119	7/28/1997	SAYS NOT SEEING AS MANY CA PTS OUT HERE BUT HAS RX OXYIN WESTLAKE.TALKED ABOUT USING FOR NONCA PTS TOO.
PPLPMDL0800000001	Cleveland	OH	44109	7/28/1997	SPOKE WITH ED CARTER IN PHAR NOT DOING COST STUDY ON OXY.MEET WITH JAN WHO SET UP CRITIA FOR RESTRICTION OF OXY;SETUP LUNCH WITH ORAL MAX RESIDENTS;MET IN URG & IM.
PPLPMDL0800000001	BEACHWOOD	OH	44122	7/28/1997	STARTED A PAT ON OXY BUT ONLY THE 10.TRIED TO RELIEVE HIS FEARS ABOUT USING OPIOIDS BUT STILL EXISTS.TALKED ABOUT HOW USING OXY IS JUST LIKE USING ANY OTHER OPIOID PAT THAT HE STARTED ON TODAY IS ON ADJUVANTS AND IS AWAITING AN APPT WITH KREIGLER.TALKED ABOUT KREIGLERS USE AND IT SEEM TO HELP
PPLPMDL0800000001	Parma	OH	44134	7/28/1997	NEED TO GET NEW STUFF IN HIS HABIT
PPLPMDL0800000001	MAPLE HTS	OH	44137	7/29/1997	HEATHER SAYS THAT SHE IS SWITCHING UNI DUR TO UNIPHYL. TALKED ABOUT THE DIFFERENCES BETWEEN THE THEOP AND HOW CHANGING THEOPH CAN HELP BEFORE GOING TO ANOTHER AGENT
PPLPMDL0800000001	CLEVELAND	OH	44109	7/28/1997	SAYS HE'LL USE OXY FOR KIDNEY STONES;HAS NOT HAD ANY IN THE LAST WEEK.SET UP LUNCH FOR AUG 27 WITH RESIDENTS
PPLPMDL0800000001	Cleveland	OH	44109	7/28/1997	SAYS HE'LL USE OXY FOR KIDNEY STONES HAS NOT HAD ANY IN THELAST WEEK SET UP LUNCH FOR AUG 27 WITH RESIDENTS
PPLPMDL0800000001	PARMA	OH	44129	7/29/1997	CONTINUED WITH THE LEVELS.ASKED ABOUT HIS USE OF ACCOL ADN RECOMENDED THAT HE CHANGE THEOPH FIRST.HE IS STARTING TO U USE UNI BUT STILL HAS ALOT OF OTHER THEOPH'S.NEED TO MKA E SURE THAT I GET IT IN HIS HABITS

PPLPMDL0080000001	CLEVELAND	OH	44195	7/28/1997	CHIEFFELLOW INPAIN.WNET OVER OXY SET UP PROGRAM WITH FELLOWS
PPLPMDL0080000001	PARMA	OH	44134	7/29/1997	TRYING TO GET THEM MORE TO THE 80 DOSE.40'S ARE GAINING POPULARITY
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/28/1997	HE IS STILL PHOBIC BUT USING AS LAST RESORT.TALKED ABOUT ADVANTAGES OF DELIVWERY SYSTEM AND HOW THAT IT IS DIFFERENT FROM OTHER OPIOIDS.STILL WORRIED ABOUT GOV REGULATIONS
PPLPMDL0080000001	Beachwood	OH	44122	7/28/1997	HE IS STILL PHOBIC BUT USING AS LAST RESORT.TALKED ABOUT ADVANTAGES OF DELIVWERY SYSTEM AND HOW THAT IT IS DIFFERENT FROM OTHER OPIOIDS.STILL WORRIED ABOUT GOV REGULATIONS
PPLPMDL0080000001	AKRON	OH	44302	7/29/1997	CHECKING UNI SAMPLES, ASKED BOUT STOCK BOTTLES IF INTEREST.
PPLPMDL0080000001	CLEVELAND	OH	441065000	7/28/1997	TRYING TO COMPARE TO MSC AND KEEPING IT SIMPLE.NOT FINDING THE RIGHT REASON TO GET MORE INVOLVEMENT
PPLPMDL0080000001	EUCLID	OH	44119	7/29/1997	SAYS USING SOME 600MG/DISCUSSED TRYING TO CHANGE THEO BEFORE ADDING SERE/LIKES PROV REP ALSO.SD WD CONSIDER.PRETTY STUCK IN HIS WAYS.
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1997	TRYING TO COMPARE TO MSC AND KEEPING IT SIMPLE.NOT FINDINGTHE RIGHT REASON TO GET MORE INVOLVEMENT
PPLPMDL0080000001	CLEVELAND	OH	44103	7/28/1997	USING QUITE A BIT..DONT PUSH TOO HARD.TOOK GOLF BALLS.SD PTS COMPLAIN OF NAUSEA/DOESNT GIVE THEM ANYTHING ELSE/
PPLPMDL0080000001	Cleveland	OH	44103	7/28/1997	USING QUITE A BIT..DONT PUSH TOO HARD.TOOK GOLF BALLS.SD PTS COMPLAIN OF NAUSEA/DOESNT GIVE THEM ANYTHING ELSE/
PPLPMDL0080000001	MIDDLEBURG HTS	OH	44130	7/28/1997	STILL STUCK USING MS;TOLD HIM OF HOSPICE NURSES EXP WITH OXY SE;BETTER TOLRATED;JUST NEEDS TO GET IN HABBIT;ASK HIM TO ST A PAT
PPLPMDL0080000001	Middleburg Hts	OH	44130	7/28/1997	STILL STUCK USING MS;TOLD HIM OF HOSPICE NURSES EXP WITH OXYSE;BETTER TOLRATED;JUST NEEDS TO GET IN HABBIT;ASK HIM TO STA PAT
PPLPMDL0080000001	CLEVELAND	OH	44195	7/28/1997	NEW FELLOW IN PAIN/SAYS WRITING TONS OF OXY/PRESENTED ALL TO HIM
PPLPMDL0080000001	MIDDLEBURG	OH	44130	7/28/1997	STILL ASKED ABOUT ADDITION;I THINK HE UNDERSTOOD IT COULD HAVE LESS POTIONAL FOR ABUSE; ASKED HIM TO USE POST SURGERY WHEN HE NEEDS AN OPIOID FOR MORE THAN A COUPLE DAYS;SEE IF HE USED
PPLPMDL0080000001	Cleveland	OH	44195	7/28/1997	NEW FELLOW IN PAIN/SAYS WRITING TONS OF OXY/PRESENTEDALL TO HIM
PPLPMDL0080000001	Middleburg	OH	44130	7/28/1997	STILL ASKED ABOUT ADDITION I THINK HE UNDERSTOOD IT COULDHAVE LESS POTIONAL FOR ABUSE ASKED HIM TO USE POST SURGERYWHEN HE NEEDS AN OPIOID FOR MORE THAN A COUPLE DAYS SEE IF HEUSED
PPLPMDL0080000001	CLEVELAND	OH	44195	7/28/1997	SAYS USES PERC AND OXY TOGETHER AND SEES HOW MUCH BREAKTHRU THEY ARE TAKING AND THEN TITRATES.SAYS HIGHEST PT IS 60-80MG NOT SURE I BELIEVE HIM.
PPLPMDL0080000001	Cleveland	OH	44195	7/28/1997	SAYS USES PERC AND OXY TOGETHER AND SEES HOW MUCH BREAKTHRU THEY ARE TAKING AND THEN TITRATES.SAYS HIGHEST PT IS 60-80MGNOT SURE I BELIEVE HIM.
PPLPMDL0080000001	TALLMADGE	OH	44278	7/28/1997	HAS A PT. ON 10 MG Q12. CHRONIC PAIN. MONDAYS ARE BAD, HE SAID HE,D GIVE ME TIME ON ANOTHER DAY.
PPLPMDL0080000001	AKRON	OH	44306	7/29/1997	OXYCONTIN 10,20, 40MG UNI 400MG
PPLPMDL0080000001	Tallmadge	OH	44278	7/28/1997	HAS A PT. ON 10 MG Q12. CHRONIC PAIN. MONDAYS ARE BAD, HESAIID HE,D GIVE ME TIME ON ANOTHER DAY.
PPLPMDL0080000001	MAPLE HEIGHTS	OH	44137	7/28/1997	TRYING TO GET ONE PAT.NEED TO GET MORE SPECIFIC AND SHOW HIM LITERALLY HOW TO USE OXY
PPLPMDL0080000001	Maple Heights	OH	44137	7/29/1997	STARTED PUSHING THE SWITCH PROGRAM.NEED TO GOIVE HIM SOMESCENARIOS ON WHAT KIND OF PAT TO USE IT WITH
PPLPMDL0080000001	Maple Heights	OH	44137	7/29/1997	TRYING TO GET ONE PAT.NEED TO GET MORE SPECIFIC AND SHOWHIM LITERALLY HOW TO USE OXY
PPLPMDL0080000001	BARBERTON	OH	44203	7/29/1997	TREATS CANCER PAIN. USES DURAGESIC B/C GET SMOOTH LEVELS. NEED TO SHOW PI GRAPH ABOUT SPURATIC BLOOD LEVELS. OXY QUICK SMOOTH BLOOD LEVELS, AROUND THE CLOCK PAIN MANAGEMENT.
PPLPMDL0080000001	BROOKLYN	OH	44144	7/30/1997	DOESNT USE MUCH THEOP;SAW BENEFITS OF UNILIKES ONCE A DAY COMPARE IT TO THEO24;WOULD USE OXY IN CA;PROBABLY CANDIDATE FOR SEN MORE THAN ANYTING;ONLY CALL ON IF TIME PERMITS
PPLPMDL0080000001	Barberton	OH	44203	7/29/1997	TREATS CANCER PAIN. USES DURAGESIC B/C GET SMOOTH LEVELS.NEED TO SHOW PI GRAPH ABOUT SPURATIC BLOOD LEVELS.OXY QUICK SMOOTH BLOOD LEVELS, AROUND THE CLOCK PAINMANAGEMENT.
PPLPMDL0080000001	BAY VILLAGE	OH	44140	7/30/1997	MET WITH JULIA B PHARM ROTATE AS CONSULTANTS IN NURSING HOME SEE WHAT KIND OF INSERVICES THEY CAN DO FOR PHARM;NO OXY IN STORE;SET UP APPT JANICE
PPLPMDL0080000001	AKRON	OH	44304	7/30/1997	OXY FOR NON MALIG PAIN, UNI COPD. ATS GUIDELINES.
PPLPMDL0080000001	AKRON	OH	44320	7/29/1997	DR USING MORE 40MG. QUICK STABLE BLOOD LEVELS. NO APAP OR ASPIRIN. SAFE LOWER TOLERANCE BUILD UP.
PPLPMDL0080000001	LAKEWOOD	OH	44107	7/30/1997	ALL OUT OF SAMPLES OF UN HAS NOT SEEN A REP IN 2 YEARS;SHOW BENEFIT & AGREED;LIKES ONCE A DAY THEO;FAMILAR WITH OXY FOR CA PATS
PPLPMDL0080000001	WESTLAKE	OH	44145	7/30/1997	KEEP WITH THE MESSAGE OF SWITCHING TO UNIP BEFORE ADDING LUK & FOCUS CA PATIENTS FOR OXY V DILADID & FIND OUT IF 10MG IS ENOUGH FOR THAT PERC PAT THAT HAD BACK SURG SHOW CONV CHART
PPLPMDL0080000001	Akron	OH	44320	7/29/1997	DR USING MORE 40MG. QUICK STABLE BLOOD LEVELS.NO APAP OR ASPIRIN. SAFE LOWER TOLERANCE BUILD UP.
PPLPMDL0080000001	EUCLID	OH	44132	7/29/1997	WONT GET SPECIFIC.SAYS HAS PTS ON 60MG.DISC USING INSTEAD OF DARV/SD LKES PRN INITIALLY BUT WHEN NDS ATC WILL GO TO OXY.STILL QUITE A BIT OF DURA.WONT SAY WHY.SAYS NURSES LIKE IT!!
PPLPMDL0080000001	Euclid	OH	44132	7/29/1997	WONT GET SPECIFIC.SAYS HAS PTS ON 60MG.DISC USING INSTEAD OF DARV/SD LKES PRN INITIALLY BUT WHEN NDS ATC WILL GO TOOXY.STILL QUITE A BIT OF DURA.WONT SAY WHY.SAYS NURSES LIKEIT!!
PPLPMDL0080000001	Parma	OH	44129	7/29/1997	CONTINUED WITH THE LEVELS.ASKED ABOUT HIS USE OF ACCOL ADNRECOMMENDED THAT HE CHANGE THEOPH FIRST.HE IS STARTING TO UUSE UNI BUT STILL HAS ALOT OF OTHER THEOPH'S.NEED TO MKAASURE THAT I GET IT IN HIS HABITS
PPLPMDL0080000001	OAKWOOD VILLAGE	OH	44146	7/29/1997	VERY BUSY, DID WANT SAMPLES OF UNIPHYL. GAVE HIM OXY LITERATURE. SAME AS PERC QUICK HIT.
PPLPMDL0080000001	BROOKLYN	OH	44144	7/30/1997	ROB NEW PHAR;STILL NO OXYCONTIN;SAYS MIGUEL USES DARVOCEIT; ALSO SEE LG QTYs FROM KOUSADIOS;SAYS HE;LL RECCOMEND SENOCOT VERSE HIM AGAIN ON SEN;
PPLPMDL0080000001	AKRON	OH	44304	7/30/1997	UNI DOSE AT NIGHT, ONLY ONE ATS GUIDELINES.
PPLPMDL0080000001	Oakwood Village	OH	44146	7/29/1997	VERY BUSY, DID WANT SAMPLES OF UNIPHYL. GAVE HIM OXYLITERATURE, SAME AS PERC QUICK HIT.
PPLPMDL0080000001	Akron	OH	44302	7/29/1997	CHECKING UNI SAMPLES, ASKED BOUT STOCK BOTTLES IF INTEREST.
PPLPMDL0080000001	PARMA	OH	44129	7/29/1997	HE DOES DO SOME CANCER FOLLOW UP AND HOSPICE WORK.HE HAS A GENERAL KNOWLEDGE OF MSC AND I COMPARED THAT WITH USING OXY.INTROED UNI AND NEED TO WORK ON SUCCESS WITH GIG
PPLPMDL0080000001	Parma	OH	44129	7/29/1997	HE DOES DO SOME CANCER FOLLOW UP AND HOSPICE WORK.HE HASA GENERAL KNOWLEDGE OF MSC AND I COMPARED THAT WITH USINGOXY.INTROED UNI AND NEED TO WORK ON SUCCESS WITH GIG
PPLPMDL0080000001	Akron	OH	44322	7/29/1997	OXYCONTIN 20MG AND 40MGUNIAPHYL 400MG
PPLPMDL0080000001	SOLON	OH	44139	7/29/1997	ADMITTEDLY NOT USING OXY, STOCKING WAS A PROBLEM. SAYS THE LIST IS HELPFUL. OTHERWISE I DON'T KNOW WHY HE HASN'T USED. ALSO NOT GETTING DATA ON HIM. SAYS HE USES MSC AND DURAGESI. DOESN'T WANT TO CALLED ON ALOT IWTH SAME INFO, KEEP CALSS BRIEF AND ALWAYS HAVE REASON TO BE THERE.
PPLPMDL0080000001	Solon	OH	44139	7/29/1997	ADMITTEDLY NOT USING OXY, STOCKING WAS A PROBLEM. SAYS THELIST IS HELPFUL. OTHERWISE I DON'T KNOW WHY HE HASN'T USED.ALSO NOT GETTING DATA ON HIM. SAYS HE USES MSC AND DURAGESI.DOESN'T WANT TO CALLED ON ALOT IWTH SAME INFO, KEEP CALSSBRIEF AND ALWAYS HAVE REASON TO BE THERE.
PPLPMDL0080000001	CLEVELAND	OH	44102	7/30/1997	QUICK HIT WITH UNIP WANTED SAMPLES & WALKED AWAY ONLY CALL ON IF TIME & SHOW BENEFIT OF UNI
PPLPMDL0080000001	SOLON	OH	44139	7/29/1997	USES NARC FOR MALIGNANT PAIN ONLY. REFERS CHRONIC PAIN TO ALLEN. HAS REFILLED OXY FROM ONCOLOGISTS BUT NOT INITAIATED. INTERESTED IN UNI INFO. SHOWED MARTIN PAK AND CHALLENGED HIM TO SWITCH
PPLPMDL0080000001	Solon	OH	44139	7/29/1997	THEODUR PTS. COMMITTED TO TRYING.
PPLPMDL0080000001	Solon	OH	44139	7/29/1997	USES NARC FOR MALIGNANT PAIN ONLY. REFERS CHRONIC PAIN TO ALLEN. HAS REFILLED OXY FROM ONCOLOGISTS BUT NOT INITAIATED.INTERESTED IN UNI INFO. SHOWED MARTIN PAK AND CHALLENGEDHIM TO SWITCH
PPLPMDL0080000001	AKRON	OH	44314	7/29/1997	THEODUR PTS. COMMITTED TO TRYING.
PPLPMDL0080000001	AKRON	OH	44314	7/29/1997	HIT QUICK STABLE PAIN RELIEF. AROUND THE CLOCK PAIN RELIEF BETTER THAN IMMEDIATE RELEASE OPIOIDS. BETTER COMPLIANCE LOWER TOLERANCE BUILD UP. FIND OUT WHY USE IMMEDIATE RELEASE FOR ATC.
PPLPMDL0080000001	WESTLAKE	OH	44145	7/30/1997	HIT QUICK STABLE PAIN RELIEF. AROUND THE CLOCK PAIN RELIEFBETTER THAN IMMEDIATE RELEASE OPIOIDS. BETTER COMPLIANCELOWER TOLERANCE BUILD UP. FIND OUT WHY USE IMMEDIATE RELEASE FOR ATC.
PPLPMDL0080000001	AKRON	OH	44322	7/29/1997	HAS CA PAT ON 40MG OXY PAT NOT DOING WELL MAY TITRATE UP ASK WHICH ONE HE'S WORKING WITH & ALSO FOR NONMAL PAIN GET MESSA OF WHY UNIP IS BETTER
PPLPMDL0080000001	BEACHWOOD	OH	44122	7/29/1997	OXYCONTIN 20MG AND 40MG UNIPHYL 400MG
PPLPMDL0080000001	Beachwood	OH	44122	7/29/1997	TALKED ABOUT PROGRAM THAT ROSENBERG WENT TO.TRYING TO CORRELATE HIS USE AND HOW IT CAN HELP IN HIS PRACTICE.
PPLPMDL0080000001	AKRON	OH	44319	7/29/1997	TALKED ABOUT PROGRAM THAT ROSENBERG WENT TO.TRYING TO CORRELATE HIS USE AND HOW IT CAN HELP IN HIS PRACTICE.
PPLPMDL0080000001	AKRON	OH	44319	7/29/1997	DR THINKS OXYCONTIN IS STRONGER THAN VICODIN, PERCOCET. HE HAS ONE PATIENT ON IT, NEED TO GO OVER NONMALIGNANT PAIN. SAFE STUDIED ON OSTEO AND LOW BACK PAIN. HIT ATC WITH OXYCONTIN, VERY RESISTANT.
PPLPMDL0080000001	Akron	OH	44319	7/29/1997	DR THINKS OXYCONTIN IS STRONGER THAN VICODIN, PERCOCET.HE HAS ONE PATIENT ON IT, NEED TO GO OVER NONMALIGNANTPAIN. SAFE STUDIED ON OSTEO AND LOW BACK PAIN. HIT ATCWITH OXYCONTIN, VERY
PPLPMDL0080000001	AKRON	OH	44319	7/29/1997	DR USING MS CONTIN FOR CANCER. HIT IMPROVED DELIVERY SYSTEM ALONG WITH QUICK STABLE BLOOD LEVELS, DOSED Q12. NONMALIGNAT PAIN, FOR AROUND THE CLOCK TREATMENT. START WITH STAY WITH HIT
PPLPMDL0080000001	Akron	OH	44319	7/29/1997	BETTER ABSORPTION THAN MORPHINE.
PPLPMDL0080000001	Akron	OH	44319	7/29/1997	DR USING MS CONTIN FOR CANCER. HIT IMPROVED DELIVERY SYSTEMALONG WITH QUICK STABLE BLOOD LEVELS, DOSED Q12. NONMALIGNATPAIN, FOR AROUND THE CLOCK TREATMENT. START WITH STAY WITHHIT
PPLPMDL0080000001	AKRON	OH	44309	7/30/1997	BETTER ABSORPTION THAN MORPHINE.
PPLPMDL0080000001	AKRON	OH	44309	7/30/1997	MEDICAL ED. CONFIRMING GRAND ROUNDS.
PPLPMDL0080000001	Brooklyn	OH	44144	7/30/1997	DOESNT USE MUCH THEOP;SAW BENEFITS OF UNI;LIKES ONCE A DAYCOMPARE IT TO THEO24;WOULD USE OXY IN CA;PROBABLY CANDIDATEFOR SEN MORE THAN ANYTING;ONLY CALL ON IF TIME PERMITS
PPLPMDL0080000001	AKRON	OH	44333	8/1/1997	NOT FRIENDLY, DOESN'T USE UNI DIDN'T WANAT SAMPLES. LEFT LITERATURE ANYWAY.
PPLPMDL0080000001	Akron	OH	44313	8/1/1997	NOT FRIENDLY, DOESN'T USE UNI DIDN'T WANAT SAMPLES. LEFTLITERATURE ANYWAY.
PPLPMDL0080000001	Akron	OH	44304	7/30/1997	OXY FOR NON MALIG PAIN, UNI COPD. ATS GUIDELINES.
PPLPMDL0080000001	Lakewood	OH	44107	7/30/1997	ALL OUT OF SAMPLES OF UN HAS NOT SEEN A REP IN 2 YEARS;SHOWBENEFIT & AGREED;LIKES ONCE A DAY THEO;FAMILAR WITH OXY FORCA PATS
PPLPMDL0080000001	CLEVELAND	OH	44119	8/1/1997	600MG REMIND/BUSY
PPLPMDL0080000001	Cleveland	OH	44119	8/1/1997	600MG REMIND/BUSY
PPLPMDL0080000001	Cleveland	OH	44102	7/30/1997	KEEP WITH THE MESSAGE OF SWITCHING TO UNIP BEFORE ADDING LUK& FOCUS CA PATIENTS FOR OXY V DILADID & FIND OUT IF 10MG IS ENOUGH FOR THAT PERC PAT THAT HAD BACK SURG SHOW CONV CHART
PPLPMDL0080000001	AKRON	OH	44304	7/30/1997	UNI ATS GUIDELINES. MOVING THROUGH&SAMPLES QUICKL. SAYS HE HAS SEVERL PTS ON OXY, EITHER TO NICE OR REFILLING ORIGINAL PTS FROM A FEW MONTHS AGO.
PPLPMDL0080000001	Akron	OH	44304	7/30/1997	UNI ATS GUIDELINES. MOVING THROUGH&SAMPLES QUICKL. SAYS HEHAS SEVERL PTS ON OXY, EITHER TO NICE OR REFILLING ORIGINALPTS FROM A FEW MONTHS AGO.
PPLPMDL0080000001	Akron	OH	44304	7/30/1997	UNI DOSE AT NIGHT, ONLY ONE ATS GUIDELINES.
PPLPMDL0080000001	CLEVELAND	OH	44113	7/30/1997	DAVID SHOW POST OP STUDY TO SHOW OXY IN NONMAL PAIN;PAIN LAT IS ULTRAM,DARV,VIC;THEN OXY;OPIOID PHOBIC;FIND A PAT THATS SUTIBLE FOR OXY Z7 FOLLOW UP
PPLPMDL0080000001	Cleveland	OH	44113	7/30/1997	DAVID SHOW POST OP STUDY TO SHOW OXY IN NONMAL PAIN;PAIN LATIS ULTRAM,DARV,VIC;THEN OXY;OPIOID PHOBIC;FIND A PAT THATSSUTIBLE FOR OXY Z7 FOLLOW UP
PPLPMDL0080000001	Akron	OH	44309	7/30/1997	MEDICAL ED. CONFIRMING GRAND ROUNDS.
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/4/1997	TRYING TO GGET HIS VICODIN.HE USES SOME THEOPH BUT NOT BRAND SPECIFIC.NEED TO MAKE SURE HE KNOWS HOW TO USE
PPLPMDL0080000001	AKRON	OH	44304	7/30/1997	GAVE HIM NEW CONVERSION CHART AND TSHANKED FOR USE. DIDN'T GIVE ME ANY TRIME FOR ANYTHING ELSE. TOLD HIM ABOUT STILLMAN LECTURE.



PPLPMDL0800000001	Akron	OH	44304	7/30/1997	GAVE HIM NEW CONVERSION CHART AND TSHANKED FOR USE. DIDN'T GIVE ME ANY TRIME FOR ANYTHING ELSE. TOLD HIM ABOUT STILLMANLECTURE.
PPLPMDL0800000001	Akron	OH	44304	7/30/1997	COMFORT KITS AND MSC DAW.
PPLPMDL0800000001	AKRON	OH	44304	7/30/1997	COMFORT KITS AND MSC DAW.
PPLPMDL0800000001	BROOKLYN	OH	44144	7/30/1997	SAYS HE WONT USE OPIO FOR OA BECAUSE AFRAID OF ADDI; BUT WILL USE FOR BACK OR FRACTURES; SHOWED OA STUDY SAYS HE'LL USE; SEE IF HE DOES; & SHOW HOW ABRUTLY WITHDRAWAL WIOUT ANY WITHDR SY
PPLPMDL0800000001	Brooklyn	OH	44144	7/30/1997	SAYS HE WONT USE OPIO FOR OA BECAUSE AFRAID OF ADDI; BUT WILLUSE FOR BACK OR FRACTURES; SHOWED OA STUDY SAYS HE'LL USE; SEEIF HE DOES; & SHOW HOW ABRUTLY WITHDRAWAL WIOUT ANY WITHDR SY
PPLPMDL0800000001	Westlake	OH	44145	7/30/1997	HAS CA PAT ON 40MG OXY; PAT NOT DOING WELL MAY TITRATE UP; ASKWHICH ONC HE'S WORKING WITH; & ALSO FOR NONMAL PAT; GET MESSAOF WHY UNIP IS BETTER
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	8/4/1997	USES THEO FOR BOTH ASH & COPD; WILL CONSIDER SWITCHING THEO; HAS INHERTERD WISMAR'S PAT ON ALL SORTS OF NARCS; PER, VIC, SHAS THOUGHT OF OXY FOR CHRONIC HES USING VIC FOR 1-2 WKS SYAS HE WILL USE MORE OXY CONCERNED ABOUT STOCKING
PPLPMDL0800000001	AKRON	OH	44304	7/30/1997	HIGHEST DOSE A PT ON IS ABOUT 160 Q12. SAYS HIS AVG DOSE IS 40 Q12. SHOWED PI WITH AVG DOSES AND LEVY REPRINT WITH AVG MSC DOSE. DOES FEEL OXY MORE POTENT THAN MSC AND BETTER TOLERATED.
PPLPMDL0800000001	NORTH OLMSTED	OH	44070	8/4/1997	USES THEO IN COPD PATS; ASK HER WHEN SHE ADDS IT; POINT OUT NOC SYM IN COPD PATS BENEFITS OF USING THEO; WHY NOT IN ASH PATS;
PPLPMDL0800000001	North Olmsted	OH	44070	8/4/1997	USES THEO IN COPD PATS; ASK HER WHEN SHE ADDS IT; POINT OUTNOC SYM IN COPD PATS BENEFITS OF USING THEO; WHY NOT IN ASHPATS;
PPLPMDL0800000001	Akron	OH	44304	7/30/1997	HIGHEST DOSE A PT ON IS ABOUT 160 Q12. SAYS HIS AVG DOSES 40 Q12. SHOWED PI WITH AVG DOSES AND LEVY REPRINT WITHAVG MSC DOSE. DOES FEEL OXY MORE POTENT THAN MSC ANDBETTER TOLERATED.
PPLPMDL0800000001	AKRON	OH	44333	8/1/1997	HAS USED OXY ON A FEW PTS. DID FINE. FOUND THE 10 NOT EFFECTIVE IN MOST PATIENT EXCEPT ELDERLY.
PPLPMDL0800000001	Akron	OH	44333	8/1/1997	HAS USED OXY ON A FEW PTS. DID FINE. FOUND THE 10 NOTEFFECTIVE IN MOST PATIENT EXCEPT ELDERLY.
PPLPMDL0800000001	AKRON	OH	44333	8/1/1997	STILL NOT USING. PREFERS COMBOS FOR SHORT TERM PAIN. KEEP WORKING, TALK TO NURSES NEXT CALL.
PPLPMDL0800000001	Akron	OH	44333	8/1/1997	STILL NOT USING. PREFERS COMBOS FOR SHORT TERM PAIN. KEEP WORKING, TALK TO NURSES NEXT CALL.
PPLPMDL0800000001	WESTLAKE	OH	44145	8/1/1997	SAYS HE HAS 20 PAT ON IT; BUT ONLY 10&20'S FOLLOW UP WITH SIC CELL PATIENT WHO WAS IN HOSP; HE SHOULD BE ON 80MG; HE SAYS HE'S DOING PAIN MGMT & PAT COUNSELING; SEE IF THEY HAVE ANY MORE SATELITE PRESENTATIONS WHERE I CAN SPONSOR
PPLPMDL0800000001	Westlake	OH	44145	8/1/1997	SAYS HE HAS 20 PAT ON IT; BUT ONLY 10&20'S FOLLOW UP WITH SICELL PATIENT WHO WAS IN HOSP; HE SHOULD BE ON 80MG; HE SAYSHE'S DOING PAIN MGMT & PAT COUNSELING; SEE IF THEY HAVE ANYMORE SATELITE PRESENTATIONS WHERE I CAN SPONSOR
PPLPMDL0800000001	OLMSTED FALLS	OH	44138	8/4/1997	YOUR ADDING THEO ON CAUSE YOUR PATS NEED BETTER LUNG FUNCTIN & SHOW HOW UNI GIVES BETTER LUNG FUN THAN THEO; & QUICK HIT ON OXY FOR BACK PAT & CA
PPLPMDL0800000001	Akron	OH	44333	8/1/1997	CALLED FOR SENAKOT, REMINDED OF UNI THIS VISIT.
PPLPMDL0800000001	Akron	OH	44333	8/1/1997	CALLED FOR SENAKOT, REMINDED OF UNI THIS VISIT.
PPLPMDL0800000001	EUCUID	OH	44119	8/1/1997	MAY BE LEAVING SOON! QUICK HELLO AND REMIND BUSY
PPLPMDL0800000001	AKRON	OH	44333	8/1/1997	FOLLOWED UP AFTER LUNCH WITH HER. SAYS SHE USING OXY, WAIT AND SEE FIRST RX. RESTATED BENEFITS AGAIN.
PPLPMDL0800000001	Akron	OH	44333	8/1/1997	FOLLOWED UP AFTER LUNCH WITH HER. SAYS SHE USING OXY, WAIT AND SEE FIRST RX. RESTATED BENEFITS AGAIN.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/1/1997	STARTED AN OA PT ON OXYI'ALSO HAS 2 CA PTS AT WESTLAKE EASY TO TALK TO BUT CLOSED HARD ON TITRATING TO NEXT DOSE. PTS ON 20 AND 40 RIGHT NOW. STRESSED 80.
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	8/4/1997	SET UP DISPLAY FOR OCT 22; HAS OXY 10MG IN HOS PHAR; HS ALL 3 STRETHS IN HOSPICE PHAR
PPLPMDL0800000001	Eucuid	OH	44119	8/1/1997	STARTED AN OA PT ON OXYI'ALSO HAS 2 CA PTS AT WESTLAKE EASY TO TALK TO BUT CLOSED HARD ON TITRATING TO NEXT DOSE. PTS ON20 AND 40 RIGHT NOW. STRESSED 80.
PPLPMDL0800000001	LAKEWOOD	OH	44107	8/1/1997	SAYS HE USES OXY FOR CHRONIC PAIN BUT STILL USING Q8 ASKED HIM TO INCREASE DOSE BEFORE INCREASING THE FREQ;
PPLPMDL0800000001	CLEVELAND	OH	44106	8/4/1997	NEED TO SEE IF THERE IS A NEW PAIN FELLOW NAD CONTACT DAVID WALLACE
PPLPMDL0800000001	Lakewood	OH	44107	8/1/1997	SAYS HE USES OXY FOR CHRONIC PAIN BUT STILL USING Q8 ASKEDHIM TO INCREASE DOSE BEFORE INCREASING THE FREQ;
PPLPMDL0800000001	CLEVELAND	OH	44119	8/1/1997	DISCUSSED SEPT PROGRAM. USING LOTS OF OXYA NED HAVE SOMEONE ON 400 Q12H RIGHT NOW.
PPLPMDL0800000001	CLEVELAND	OH	44106	8/4/1997	WENT OVER RIVINGTON AND TRIED TO GET HIM TO INIT MORE THERAPY. HE SAIS THAT WHEN HE USES THEOPH HE USES UNI. FEELS THAT THE DATA FOR A LONG ACTING BETA 2 WOULD GIVE BETTER LUNG FUNCTION THAN WHAT WAS IN THE STUDY. SAID THAT HE WOULD READ IN FURTHER DETAIL.
PPLPMDL0800000001	Cleveland	OH	44106	8/4/1997	WENT OVER RIVINGTON AND TRIED TO GET HIM TO INIT MORETHERAPY. HE SAIS THAT WHEN HE USES THEOPH HE USES UNI. FEELS THAT THE DATA FOR A LONG ACTING BETA 2 WOULD GIVEBETTER LUNG FUNCTION THAN WHAT WAS IN THE STUDY. SAIDTHAT HE WOULD READ IN FURTHER DETAIL.
PPLPMDL0800000001	OLMSTED FALLS	OH	44138	8/4/1997	SHOW COPD STUDY; USES THEO IN COPD UNITS; HESITANT IN ASTHMA; WILL TRY SWITCHING THEO FIRST BEFORE ADDING; VERY RECEPTIVE TO UNI BEING BETTER BECAUSE IT'S DOSED IN THE PM;
PPLPMDL0800000001	Olmsted Falls	OH	44138	8/4/1997	SHOW COPD STUDY; USES THEO IN COPD UNITS; HESITANT IN ASTHMA; WILL TRY SWITCHING THEO FIRST BEFORE ADDING; VERY RECEPTIVO UNI BEING BETTER BECAUSE IT'S DOSED IN THE PM;
PPLPMDL0800000001	CLEVELAND	OH	44145	8/4/1997	PRESENT COPD STUDY & REINFORCE QD NITETIME DOSING; KEEP REMIN HIM TO SWITCH UNIDUR PAT TO UNIPH; USING OXY 10 ON OA PAT COMPARE TO VICADIN
PPLPMDL0800000001	Cleveland	OH	44119	8/1/1997	DISCUSSED SEPT PROGRAM. USING LOTS OF OXYA NED HAVE SOMEONEON 400 Q12H RIGHT NOW.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	BUSY/REMINDED OF 80MG-SCHED BETTER TIME
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	BUSY/REMINDED OF 80MG-SCHED BETTER TIME
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	HAS NOT USED YET BUT SD TOLD FELLOW TO WRITE IT AND HE DID NOT-HE WORTE PERC INSTEAD. SD NO TO GET TO RESIDENTS AND FELLOWS.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	HAS NOT USED YET BUT SD TOLD FELLOW TO WRITE IT AND HE DIDNOT-HE WORTE PERC INSTEAD. SD NO TO GET TO RESIDENTS ANDFELLOWS.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	HASN'T USED YET BUT SD WILL. NO PTS HAVE NEEDED IT. PROBABLY JUST NOT CONFIDENT WRITING. WNET OVER SPECIFIC PT AND HOW TO WRITE.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	HASN'T USED YET BUT SD WILL. NO PTS HAVE NEEDED IT. PROBABLYJUST NOT CONFIDENT WRITING. WNET OVER SPECIFIC PT AND HOWTO WRITE.
PPLPMDL0800000001	AKRON	OH	44313	8/5/1997	ASK ABOUT QUIVRON NEXT CALL, WHY GO TO THAT?
PPLPMDL0800000001	CLEVELAND	OH	44106	8/4/1997	TRYING TO FIND WHO HE WORKS WITH AND HOW COMFORTABLE HE FEELS ABOUT CHANGING MEDS. HE HAS NOT BEEN INITIATING THAT MUCH BUT WILL FOLLOW WHEN PAT'S COME IN ON OXY. NEED TO FIND HIS
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/4/1997	USES THEO FOR BOTH ASH & COPD; WILL CONSIDER SWITCHING THEO; HAS INHERTERD WISMAR'S PAT ON ALL SORTS OF NARCS; PER, VIC, SHAS THOUGHT OF OXY FOR CHRONIC HES USING VIC FOR 1-2 WKSSYAS HE WILL USE MORE OXY CONCERNED ABOUT STOCKING
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/4/1997	HE USED FOR CA PAT THAT HE FOLLOWED. COULD BE A FAIR UNI USER
PPLPMDL0800000001	Beachwood	OH	44122	8/4/1997	HE USED FOR CA PAT THAT HE FOLLOWED. COULD BE A FAIR UNUSER
PPLPMDL0800000001	BEACHWOOD	OH	44122	8/4/1997	TALKED ABOUT THE RELATIVE POTENCIES AND THE AVERAGE DOSING WITH BOTH OXY AND MSC. HE IS NOT ADMITTING TO ANY KADIAN USE AND HE HAS THE COUPONS ON HIS DESK. HE IS STILL INIT AND LIKES USING OXY BECAUSE OF HTE FEEDBACK HE IS GETTING FROM HIS PAT'S
PPLPMDL0800000001	AKRON	OH	44319	8/5/1997	DON'T STOCK OXY BUT CAN GET IN JUST GOT A 20MG RX. UNIPHYL 400MG AND 600MG.
PPLPMDL0800000001	Beachwood	OH	44122	8/4/1997	TALKED ABOUT THE RELATIVE POTENCIES AND THE AVERAGE DOSINGWITH BOTH OXY AND MSC. HE IS NOT ADMITTING TO ANY KADIAN USEAND HE HAS THE COUPONS ON HIS DESK. HE IS STILL INIT ANDLIKES USING OXY BECAUSE OF HTE FEEDBACK HE IS GETTING FROMHIS PAT'S
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	HAS USED ON 2 PTS SHE SAYS/BOTH WERE ON TOO MUCH PERC AND SHE CONVERTED TO 30 AND 20 MG. SO FAR SO GOOD. WENT OVER STAYI NG WITH IT.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	PICKED UP HIS CV FOR TIRGAN PROGRAM. DISC OXY-SD KNOWNS ALL ABOUT IT BUT HAS NOT USED. WENT OVER EVERYTHING
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	PICKED UP HIS CV FOR TIRGAN PROGRAM. DISC OXY-SD KNOWNS ALLABOUT IT BUT HAS NOT USED. WENT OVER EVERYTHING
PPLPMDL0800000001	Olmsted Falls	OH	44138	8/4/1997	YOUR ADDING THEO ON CAUSE YOUR PATS NEED BETTER LUNG FUNCTIN& SHOW HOW UNI GIVES BETTER LUNG FUN THAN THEO; & QUICK HITON OXY FOR BACK PAT & CA
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	SCHEDULED LUNCH FOR MORE ITME WITH DEPT. BUT SAYS USING INPLACE OF VIC. SAYS HIGHEST PT RIGHT NOW IS 30MG.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	SCHEDULED LUNCH FOR MORE ITME WITH DEPT. BUT SAYS USING IN PLACE OF VIC. SAYS HIGHEST PT RIGHT NOW IS 30MG.
PPLPMDL0800000001	Parma	OH	44129	8/4/1997	PARMA HOSPITAL MAY BE GOING TO ORAMORPH. WILL NEED TO FOLLOWUP AT THE HOSPITAL AS WELL
PPLPMDL0800000001	BARBERTON	OH	44203	8/5/1997	STRESS IMPROVEMENT OF PULMONARY FUNCTION OVERNIGHT WITH HIGHER STC IN THE MORNING WITHOUT DISRUPTING SLEEP. USED MARTIN & PAK FOR COPD AND RESP JOURNAL 5111. ALSO WENT OVER OXYCONTIN, QUICK STABLE PAIN RELIEF AND WELL ABSORBED.
PPLPMDL0800000001	PARMA	OH	44129	8/4/1997	PARMA HOSPITAL MAY BE GOING TO ORAMORPH. WILL NEED TO FOLLOWUP AT THE HOSPITAL AS WELL
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	SAYS HAS BEEN WRITING LIKE CRAZY/HAS SEVERAL PTS ON IT. DISPC PT AND WHAT TO DO NEXT. WENT OVER ALL BEN AGAIN
PPLPMDL0800000001	CLEVELAND	OH	44109	8/5/1997	ATTENDED TUMOR BD. SPOKE WITH DR'S SAMUEL'S, ELLIS, SAMUELS ALL HAD RECENTLY USED OXY; KADIAN REP TRYING TO GET THEM TO USE ONLY USE IS TO SPRINKLE & IV; ALSO TALKED ABOUT PATCH FOR THOSE WHO CAN'T SWALLOW BUT SAID USUALLY CAN STILL W/OXY SET UP LUN WITH RO'S DOC FOR SEPT 9;
PPLPMDL0800000001	CLEVELAND	OH	44106	8/4/1997	TRYING TO GET A LITTLE MORE AGGRESSIVE TO FIND WHAT KIND OF INFLUENCE SHE IS HAVING WITH ATTENDINGS
PPLPMDL0800000001	Cleveland	OH	44106	8/4/1997	TRYING TO GET A LITTLE MORE AGGRESSIVE TO FIND WHATKIND OF INFLUENCE SHE IS HAVING WITH ATTENDINGS
PPLPMDL0800000001	MIDDLEBURG HTS.	OH	44130	8/4/1997	SAW IN ELEVATOR ASKED HIM OXY SAYS NO HOSPICE PATS BUT WILL USE. NEED TO PUSH UNI
PPLPMDL0800000001	Middleburg Hts.	OH	44130	8/4/1997	SAW IN ELEVATOR ASKED HIM OXY SAYS NO HOSPICE PATS BUT WILLUSE. NEED TO PUSH UNI
PPLPMDL0800000001	Cleveland	OH	44102	8/4/1997	PRESENT COPD STUDY & REINFORCE QD NITETIME DOSING KEEP REMIN HIM TO SWITCH UNIDUR PAT TO UNIPH USING OXY 10 ON OA PAT COMPARE TO VICADIN
PPLPMDL0800000001	CLEVELAND	OH	44195	8/4/1997	DISCUS GOING TO LA RIGHT AWAY AND SHIPPING PERC ETC. SD HE DOES THAT. SAYS HAS PT ON 60MG Q12 RIGHT NOW. WILL GO TO 100 MG NEXT.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/1997	DISCUS GOING TO LA RIGHT AWAY AND SHIPPING PERC ETC. SD HEDEDS THAT. SAYS HAS PT ON 60MG Q12 RIGHT NOW. WILL GO TO 100MG NEXT.
PPLPMDL0800000001	SAGAMORE HILLS	OH	44067	8/4/1997	COMMITTED TO PATIENT WITH DISC DISEASE ON OXY 20MG. Q12. SAYS DOESN'T LIKE TO USSE NARC OFTEN, BUT DOES USE ALOT OF TY CODIENE.
PPLPMDL0800000001	Sagamore Hills	OH	44067	8/4/1997	COMMITTED TO PATIENT WITH DISC DISEASE ON OXY 20MG. Q12. SAYS DOESN'T LIKE TO USSE NARC OFTEN, BUT DOES USE ALOTOF TY CODIENE.
PPLPMDL0800000001	AKRON	OH	44301	8/5/1997	OXYCONTIN 10MG 20MG AND 40MG. UNIPHYL 400MG AND 600MG
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	8/5/1997	HE IS ASSOCIATING OXY WITH MS BECAUSE OF THE CONTIN NAME. ABLE TO GET A LITTLE MORE SPECIFIC WITH DISEASE STATES AND AGREES THAT OXY A GOOD CHOICE FOR HIS ORTHO PAT'S. NEED TO EXPAND AND TALK ABOUT ALL PAIN AND CHRONIC SYNDROMES
PPLPMDL0800000001	Cleveland Hts	OH	44118	8/5/1997	HE IS ASSOCIATING OXY WITH MS BECAUSE OF THE CONTIN NAME. ABLE TO GET A LITTLE MORE SPECIFIC WITH DISEASE STATES ANDAGREES THAT OXY A GOOD CHOICE FOR HIS ORTHO PAT'S. NEED TOEXPAND AND TALK ABOUT ALL PAIN AND CHRONIC SYNDROMES

PLPMDL0080000001	Akron	OH	44333	8/5/1997	ASK ABOUT QUIVRON NEXT CALL, WHY GO TO THAT?
PLPMDL0080000001	BARBERTON	OH	44203	8/5/1997	WENT OVER THE PT'S FOR DURAGESIC, NOT A SMOOTH FLOW OF DRUG LEVEL, AND OXYCONTIN HAS THE SMOOTH BLOOD LEVEL. CONCERN ABOUT NOCTURNAL AWAKENINGS WITH PAIN.
PLPMDL0080000001	CLEVELAND	OH	44106	8/5/1997	NOT MUCH RECOGNITION WITH THE OXY BUT IS STILL NICHING FOR OXY.
PLPMDL0080000001	Barberton	OH	44203	8/5/1997	WENT OVER THE PT'S FOR DURAGESIC, NOT A SMOOTH FLOW OF DRUG LEVEL, AND OXYCONTIN HAS THE SMOOTH BLOOD LEVEL. CONCERN ABOUT NOCTURNAL AWAKENINGS WITH PAIN.
PLPMDL0080000001	Cleveland	OH	44106	8/5/1997	NOT MUCH RECOGNITION WITH THE OXY BUT IS STILL NICHING FOR OXY.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	8/5/1997	HE IS POSITION FOR NON MALIGNANT BUT HESITANT TO USE FOR HIS DIL PAT'S. NEED TO GET SPECIFIC AND FIND WHY HE USES FOR THOSE PAINS AND COMPARE WITH OXY
PLPMDL0080000001	Cleveland Hts	OH	44118	8/5/1997	HE IS POSITION FOR NON MALIGNANT BUT HESITANT TO USE FOR HIS DIL PAT'S. NEED TO GET SPECIFIC AND FIND WHY HE USES FOR THOSE PAINS AND COMPARE WITH OXY
PLPMDL0080000001	CLEVELAND	OH	44120	8/5/1997	WILL HELP GET OXY ON FORMULARY SAYS DAV GOT HIM USING OXY AT ST. LUKES EVERY AM SET UP INSERVICE WITH SUE
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	WILL HELP GET OXY ON FORMULARY SAYS DAV GOT HIM USING OXY AT ST. LUKES EVERY AM SET UP INSERVICE WITH SUE
PLPMDL0080000001	CLEVELAND HTS	OH	44118	8/5/1997	THEY ARE HAVING SOME PROBLEMS GETTING OXY BUT THE NOISE LEVEL IS GETTING VERY GOOD. TALKED TO VIV ABOUT A LIST AND NEED TO FOLLOW UP TO MAKE SURE THAT THEY KNOW WHERE TO GET OXY
PLPMDL0080000001	Cleveland Hts	OH	44118	8/5/1997	THEY ARE HAVING SOME PROBLEMS GETTING OXY BUT THE NOISE LEVEL IS GETTING VERY GOOD. TALKED TO VIV ABOUT A LIST AND NEED TO FOLLOW UP TO MAKE SURE THAT THEY KNOW WHERE TO GET OXY
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	LUNCH WITH RES WILL USE OXY ON BUNYANS, FRACTURES, TRYING TO HELP ME GET OXY ON FORM; SEE HOW OXY WORKS
PLPMDL0080000001	CLEVELAND	OH	44106	8/5/1997	RADIATION ONC WORK
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	LUNCH WITH RES WILL USE OXY ON BUNYANS, FRACTURES, TRYING TO HELP ME GET OXY ON FORM; SEE HOW OXY WORKS
PLPMDL0080000001	Barberton	OH	44203	8/5/1997	STRESS IMPROVEMENT OF PULMONARY FUNCTION OVERNIGHT WITH HIGHER STC IN THE MORNING WITHOUT DISRUPTING SLEEP. USED MARTIN & PAK FOR COPD AND RESP JOURNAL \$111 ALSO WENT OVER OXYCONTIN, QUICK STABLE PAIN RELIEF AND WELL ABSORBED.
PLPMDL0080000001	BEACHWOOD	OH	44122	8/5/1997	LEFT MATERIALS FOR ANN AND HER FAMILY FAIR AT COPELY. RON IS INVOLVED WITH A PROGRAM IN DECEMBER FOR PAIN MGMT SPONSORED BY JANSEEN. HE WILL BE SPEAKING WITH A PHYSICIAN, NURSE AND HIMSELF. HE WILL USING MANY OF OUR MATERIALS
PLPMDL0080000001	Cleveland Hts	OH	44118	8/5/1997	SAID THAT HE IS GETTING SOME FROM HARRIS BUT WILL NOT GET THE HIGHER STRENGTHS YET
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	DALE VERY AMIABLE BUT NO GUTS; SEEMED TO HAVE SOLD HIM OXNOXY VS PER; WAS GOING TO SPEAK TO CRAIG HANNANBERG AT ST. JOHNRE; OXY ON FORMULARY; NEXT MTG SEPT 11; SEE IF A FORM GETS THERE
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	LUNCH WITH RESINETS; BILL MEYER, JEFF MATHENY, TERRY GEMAS, DAVID CHRISTENSEN; ALL WANT TO USE WILL TALK TO DR DAUM ATTNETO HELP GET ON FORMULARY; REPLACE PER, DAR, TY3
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	HOSP DISPLAY DONT DO AGAIN; HIDDEN IN PHARM; MET WITH ER DOGALLAGHER; NET ONC NURSE IN CHEMO[PEG]&(ROBBIN)
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	SAYS HE HAS SICKLE CELL PAT HELL USE OXY ON HAD NO OBI; QUICK PRESENTATION.
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	SAYS HE HAS SICKLE CELL PAT HELL USE OXY ON HAD NO OBI; QUICK PRESENTATION.
PLPMDL0080000001	AKRON	OH	44301	8/5/1997	QUICK HIT, OXYCONTIN FOR ATC PAIN MAGT, QUICK STABLE PAIN RELIEF. UNIPHYL, QD HIGHER STC IN AM IMPROVES PULMONARY FUNCTION
PLPMDL0080000001	Akron	OH	44301	8/5/1997	QUICK HIT, OXYCONTIN FOR ATC PAIN MAGT, QUICK STABLE PAIN RELIEF. UNIPHYL, QD HIGHER STC IN AM IMPROVES PULMONARY FUNCTION
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	QUICK HIT WITH DR RAMOS; JUST JOINED PRACTICE; FIND OUT WHAT TYPE PAT HELL SEE
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	QUICK HIT WITH DR RAMOS; JUST JOINED PRACTICE; FIND OUT WHAT TYPE PAT HELL SEE
PLPMDL0080000001	CLEVELAND HTS	OH	44118	8/5/1997	SAID THAT HE IS GETTING SOME FROM HARRIS BUT WILL NOT GET THE HIGHER STRENGTHS YET
PLPMDL0080000001	AKRON	OH	44307	8/5/1997	WORRIED OXYCONTIN HAS SAME ABUSE POTENTIAL AS PERCOCET HAD. WENT OVER THE DIFFERENCE IN DELIVERY SYSTEMS. TOLD ME TO TALK TO JOYCE, RN ON SURGERY FLOOR ABOUT INSERVICING THEM ON PAIN MGMT. FOLLOW THROUGH.
PLPMDL0080000001	Akron	OH	44307	8/5/1997	WORRIED OXYCONTIN HAS SAME ABUSE POTENTIAL AS PERCOCET HAD. WENT OVER THE DIFFERENCE IN DELIVERY SYSTEMS. TOLD ME TO TALK TO JOYCE, RN ON SURGERY FLOOR ABOUT INSERVICING THEM ON PAIN MGMT. FOLLOW THROUGH.
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	SAYS HELL TRY AGAIN NO REAL COMMITMENT KEEP PUSHING HIM & SE IF PAULETTE CAN HELP HAS BACK PAT
PLPMDL0080000001	Cleveland	OH	44104	8/5/1997	SAYS HELL TRY AGAIN NO REAL COMMITMENT; KEEP PUSHING HIM & SEIF PAULETTE CAN HELP; HAS BACK PAT
PLPMDL0080000001	CLEVELAND	OH	44109	8/5/1997	SAW AT TUMOR BOARD HAS JUST SWITCHED PER PAT TO OXY; WAS ONLY TAKING 3 TIMES A DAY BUT COULDN'T SLEEP AT NITE; USING OXY10 & SHE'S DOING GREAT; JUDY SAYS DOESN'T USUALLY SWITCH IF THEY DON'T COMPLAIN ABOUT PER SEARCH THAT FURTHER
PLPMDL0080000001	CLEVELAND	OH	44106	8/5/1997	HE WILL CALL WALSH AND HAVE A NEW DATE BY THE END OF HTE WEEK. WILL NEED TO FOLLOW UP AND MAKE SURE THAT THIS GETS DONE
PLPMDL0080000001	AKRON	OH	44307	8/5/1997	PAIN CLINIC AT HOSP. FAMILIAR WITH OXY THROUGH SUZANNE. CLINIC FROM 10-330.
PLPMDL0080000001	Akron	OH	44307	8/5/1997	PAIN CLINIC AT HOSP. FAMILIAR WITH OXY THROUGH SUZANNE. CLINIC FROM 10-330.
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	HOSP DISPLAY DONT DO AGAIN HIDDEN IN PHARM MET WITH ER DOGALLAGHER NET ONC NURSE IN CHEMO[PEG]&(ROBBIN)
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	DALE VERY AMIABLE BUT NO GUTS I SEEMED TO HAVE SOLD HIM ON OXY VS PER WAS GOING TO SPEAK TO CRAIG HANNANBERG AT ST. JOHN RE OXY ON FORMULARY NEXT MTG SEPT 11 SEE IF A FORM GETS THERE
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	LUNCH WITH RESINETS BILL MEYER, JEFF MATHENY, TERRY GEMAS, DAVID CHRISTENSEN ALL WANT TO USE WILL TALK TO DR DAUM ATTNETO HELP GET ON FORMULARY REPLACE PER, DAR, TY3
PLPMDL0080000001	AKRON	OH	44320	8/5/1997	FOLLOW UP WITH QUESTIONS FOR JANET WELSH. INDIVIDUALIZE PAIN MANAGEMENT. USE AS PRIMARY OPIOID FOR AROUND THE CLOCK. NO MORPHINE STIGMA. LIKED QUICK STABLE PAIN CONTROL. USE STEP APPROACH FROM JANSEEN, NOCEIOPTIC AND NEUROPATHIC PAIN.
PLPMDL0080000001	FAIRLAWN	OH	44333	8/5/1997	SAYS HAS PUT 10 OR 50 PATIENTS ON OXY, STILL MIXED FEELINGS ABOUT ITS USE. DOESN'T SEEM TO PREFER ANY ANALGESIC OVER ANOTHER BUT DOES HAVE CONCERN WITH TOO MUCH TYLENOL. NEXT CALL SHOW LOW BACK PAIN STUDY.
PLPMDL0080000001	CLEVELAND	OH	44104	8/5/1997	USES PER SAYS HE'S UNFAMILIAR WITH OXY & WILL TRY; SET UP LUN FOR SEPT 19; FIND OUT HIS STEP TO PAIN SHOW QA STUDY
PLPMDL0080000001	AKRON	OH	44301	8/5/1997	TREATS CANCER PAIN, NEED TO HIT EASY OF DOSING AND TITRATION QUICK STABLE PAIN RELIEF, ATC PAIN RELIEF, BETTER ABSORBED. UNIPHYL, QD DOSING IMPROVES PULMONARY FUNCTION.
PLPMDL0080000001	Akron	OH	44301	8/5/1997	TREATS CANCER PAIN, NEED TO HIT EASY OF DOSING AND TITRATION QUICK STABLE PAIN RELIEF, ATC PAIN RELIEF, BETTER ABSORBED. UNIPHYL, QD DOSING IMPROVES PULMONARY FUNCTION.
PLPMDL0080000001	CLEVELAND	OH	44106	8/5/1997	WE TALKED ABOUT A HEAD AND NECKER WHO IS ON DURAGESIC BECAUSE HE CAN NOT SWALLOW BUT HE IS NOT DOING THAT WELL AND IS TAKING DILAUDID FOR BREAKTHRU. TALKED ABOUT SWALLOWING ONE PILL Q12 VS SWALLOWING ONE PILL Q4 OR MORE
PLPMDL0080000001	Cleveland	OH	44106	8/5/1997	WE TALKED ABOUT A HEAD AND NECKER WHO IS ON DURAGESIC BECAUSE HE CAN NOT SWALLOW BUT HE IS NOT DOING THAT WELL AND IS TAKING DILAUDID FOR BREAKTHRU. TALKED ABOUT SWALLOWING ONE PILL Q12 VS SWALLOWING ONE PILL Q4 OR MORE
PLPMDL0080000001	AKRON	OH	44301	8/5/1997	HIT QUICK STABLE PAIN CONTROL FOR ATC. HE TURNS PATIENTS OVER TO PAIN CLINIC IF ON LONG TERM PAIN. NEED TO EDUCATE ABOUT TREATING PAIN. Q12 DOSING IMPROVES QUALITY OF LIFE. LESS TABS.
PLPMDL0080000001	Akron	OH	44301	8/5/1997	HIT QUICK STABLE PAIN CONTROL FOR ATC. HE TURNS PATIENTS OVER TO PAIN CLINIC IF ON LONG TERM PAIN. NEED TO EDUCATE ABOUT TREATING PAIN. Q12 DOSING IMPROVES QUALITY OF LIFE. LESS TABS.
PLPMDL0080000001	AKRON	OH	44319	8/5/1997	DR USES VICODIN, WITH OPIOIDS HAS CONCERN OF ABUSE, THE PATIENTS JUST WANTING THE MEDICATION. HIT Q12 DOSING ADVANTAGE, QUICK STABLE PAIN CONTROL, LOWER ABUSE POTENTIAL. ATC PAIN MANAGEMENT. UNIPHYL, ASKE BEST TIME TO TAKE, IN THE EVENING AFTER A MEAL. HIGHER STC IN AM, IMPROVES PULMONARY FUNCTION.
PLPMDL0080000001	Akron	OH	44319	8/5/1997	DR USES VICODIN, WITH OPIOIDS HAS CONCERN OF ABUSE, THE PATIENTS JUST WANTING THE MEDICATION. HIT Q12 DOSING ADVANTAGE, QUICK STABLE PAIN CONTROL, LOWER ABUSE POTENTIAL. ATC PAIN MANAGEMENT. UNIPHYL, ASKE BEST TIME TO TAKE, IN THE EVENING AFTER A MEAL. HIGHER STC IN AM, IMPROVES PULMONARY FUNCTION.
PLPMDL0080000001	AKRON	OH	44309	8/6/1997	RAD ONC INSERVICE WITH HEATER, SEIDER AND DONCALS.
PLPMDL0080000001	AKRON	OH	44307	8/6/1997	PETRUS GRAMM ROUNDS.
PLPMDL0080000001	CLEVELAND	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN WITH DOSING SO SHE KNOWS HOW TO USE
PLPMDL0080000001	Cleveland	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN WITH DOSING SO SHE KNOWS HOW TO USE
PLPMDL0080000001	CLEVELAND	OH	44111	8/6/1997	THINKS THERE IS A PLACE FOR MORP DOESN'T REALIZE OXY & MS ARE BOTH OPIOS; KEEP EDUC HIM DOESN'T KNOW ANYTHING ABOUT HOW TO TREAT PAIN WITH DRUGS; SPONSORING LUNCH FOR GOLF OUTING' ON AUG 27 LITTLE BY LITTLE HE MAY LEARN
PLPMDL0080000001	Cleveland	OH	44111	8/6/1997	THINKS THERE IS A PLACE FOR MORP DOESN'T REALIZE OXY & MS ARE BOTH OPIOS; KEEP EDUC HIM DOESN'T KNOW ANYTHING ABOUT HOW TO TREAT PAIN WITH DRUGS; SPONSORING LUNCH FOR GOLF OUTING' ON AUG 27 LITTLE BY LITTLE HE MAY LEARN
PLPMDL0080000001	AKRON	OH	44302	8/6/1997	SAW AT TUMOR BOARDS, TALKED BRIEFLY ABOUT OXY AND THE UPCOMING GRAND ROUNDS.
PLPMDL0080000001	Akron	OH	44302	8/6/1997	SAW AT TUMOR BOARDS, TALKED BRIEFLY ABOUT OXY AND THE UPCOMING GRAND ROUNDS.
PLPMDL0080000001	CLEVELAND	OH	44117	8/6/1997	SAME OLD THING. AFRAID OF WRITING A LOT BUT IS USING. LIKES DOCUMENTATION KIT AND SD HAS USED SOME. HIGHEST PT IS 40MG.
PLPMDL0080000001	Cleveland	OH	44117	8/6/1997	SAME OLD THING. AFRAID OF WRITING A LOT BUT IS USING. LIKES DOCUMENTATION KIT AND SD HAS USED SOME. HIGHEST PT IS 40MG.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	8/6/1997	TRYING TO PRESENT THE POST OP STUDY AND GETTING HIM TO USE INSTEAD OF PERC
PLPMDL0080000001	CLEVELAND	OH	44195	8/6/1997	F/U FROM HAPPY HOUR MTG-WENT OVER EVERYTHING SO SHE KNOWS HOW TO USE
PLPMDL0080000001	Cleveland	OH	44195	8/6/1997	F/U FROM HAPPY HOUR MTG-WENT OVER EVERYTHING SO SHE KNOWS HOW TO USE
PLPMDL0080000001	CLEVELAND	OH	44195	8/6/1997	WENT OVER BENEFITS AGAIN/BIG HEAD/REALLY A JERK/SAYS NDS TO BE ON FORMULARY
PLPMDL0080000001	Cleveland	OH	44195	8/6/1997	WENT OVER BENEFITS AGAIN/BIG HEAD/REALLY A JERK/SAYS NDS TO BE ON FORMULARY
PLPMDL0080000001	AKRON	OH	44307	8/6/1997	SAT NEXT TO HER AT GRAND ROUNDS, HUSBAND DOING WELL. SEEMED TO HAVE IMPACT THAT PETRUS STATED THAT HE LOVES OXY, ALREADY USING A LOT THOUGH, BUT INTO NEBULIZING MORPHINE LATELY.
PLPMDL0080000001	Akron	OH	44307	8/6/1997	SAT NEXT TO HER AT GRAND ROUNDS, HUSBAND DOING WELL. SEEMED TO HAVE IMPACT THAT PETRUS STATED THAT HE LOVES OXY, ALREADY USING A LOT THOUGH, BUT INTO NEBULIZING MORPHINE LATELY.
PLPMDL0080000001	CLEVELAND	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN SO SHE KNOWS HOW TO USE
PLPMDL0080000001	Cleveland	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN SO SHE KNOWS HOW TO USE
PLPMDL0080000001	CLEVELAND	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN SO SHE KNOWS HOW TO USE
PLPMDL0080000001	Cleveland	OH	44195	8/6/1997	F/U-WENT OVER OXY AGAIN SO SHE KNOWS HOW TO USE
PLPMDL0080000001	CLEVELAND	OH	44130	8/6/1997	QUICK HIT ASKED HIM TO TRY OXY AT NIGHT ON RESISTANT PATIENT SAID HE WOULD LEAVE GREY BOOK IN WAITING ROOM SEE IF GONE; MAKE ANOTHER APPT.

PPLPMDL0800000001	Cleveland	OH	44130	8/6/1997	QUICK HIT ASKED HIM TO TRY OXY AT NIGHT ON RESISANT PATIENTS SAID HE WIL LEFT GREY BOOK IN WAITING ROOM SEE IF GONE MAKE ANOTHER APPT.
PPLPMDL0800000001	CLEVELAND	OH	44111	8/6/1997	SAYS HE USES VIC & PER AFTER SURGERY ONLY RX'S 20 TABLETS & INITIALLY THOUGHT OXY WAS FOR TERMINAL,BUT THEN SAID HE MAY USE INSTEAD OF PER;SHOW SUR STUDY & REMIND TO USE EARLY
PPLPMDL0800000001	Cleveland	OH	44111	8/6/1997	SAYS HE USES VIC & PER AFTER SURGERY ONLY RX'S 20 TABLETS& INITIALLY THOUGHT OXY WAS FOR TERMINAL,BUT THEN SAID HEMAY USE INSTEAD OF PER;SHOW SUR STUDY & REMIND TO USE EARLY
PPLPMDL0800000001	CLEVELAND	OH	44130	8/6/1997	LUNCH WITH OFFICE;NOT USING THAT MUCH PAIN MEDS,BUT WILL USE OXY;HE'S ALSO A PROSECUTING ATTOR;SAYS WARREN IS SLOW TO CHG
PPLPMDL0800000001	Cleveland	OH	44130	8/6/1997	LUNCH WITH OFFICE;NOT USING THAT MUCH PAIN MEDS,BUT WILL USE OXY;HE'S ALSO A PROSECUTING ATTOR;SAYS WARREN IS SLOW TO CHG
PPLPMDL0800000001	CLEVELAND	OH	44195	8/6/1997	BROUGHT IN DONUTS/VERY HAPPY/NOT WRITING THE RX-FELLOWS DO AND SAYS THEY ARE USING ALOT.
PPLPMDL0800000001	Cleveland	OH	44195	8/6/1997	BROUGHT IN DONUTS/VERY HAPPY/NOT WRITING THE RX-FELLOWS DOAND SAYS THEY ARE USING ALOT.
PPLPMDL0800000001	Akron	OH	44307	8/6/1997	PETRUS GRAMO ROUNDS.
PPLPMDL0800000001	BEDFORD HEIGHTS	OH	44146	8/7/1997	WASN'T AWARE OF THE 600 MG. STRENGTH, DID WANT SAMPLES. VERY CLOSED OFFICE TO REPS, WON'T GET TIME PROBABLY EVER JUST SAMPLE WHEN IN TOWN.
PPLPMDL0800000001	Akron	OH	44309	8/6/1997	RAD ONC INSERVICE WITH HEATER, SEIDER AND DONCALS.
PPLPMDL0800000001	LAKEWOOD	OH	44107	8/7/1997	STILL NOT CONVINCED OF CHRONO SHOW HIM ASHMA STUDY & KEEP PUSHIN 600MG
PPLPMDL0800000001	Lakewood	OH	44107	8/7/1997	STILL NOT CONVINCED OF CHRONO SHOW HIM ASHMA STUDY & KEEPPUSHIN 600MG
PPLPMDL0800000001	AKRON	OH	44302	8/6/1997	GRAND ROUNDS. ALL POSITIVE THINGS ABOUT OXY.
PPLPMDL0800000001	CLEVELAND	OH	44106	8/7/1997	HE IS JUST STARTING OUT.WILL NEED TO BE SOMEWHAT CONSISTENT HE DOES NOT USE THAT MUCH THEOP BUT IT WILL DEPEND ON WHAT KIND OF PATIENTS HE WILL BE GETTING
PPLPMDL0800000001	Akron	OH	44302	8/6/1997	GRAND ROUNDS. ALL POSITIVE THINGS ABOUT OXY.
PPLPMDL0800000001	CLEVELAND	OH	44111	8/7/1997	QUICK HIT ON UNI PATS LIKE TO TAKE PILLS IN EVENING FOR PLAC EFFECT USES MS SHOWED DIFF OF OXY BUT NEED MORE TIME TO GET SPEC HE'S COMF WITH USING MS FOR MAL & CHRONIC PAIN
PPLPMDL0800000001	CLEVELAND	OH	44106	8/6/1997	NOT MUCH FLEX IN HOW HE TREATS PAIN.CAN NOT GET TO BUDGE F FROM HIS LADDER.THINKS HE GETS ADEQUATE RELIEF FROM T3
PPLPMDL0800000001	Cleveland	OH	44106	8/6/1997	NOT MUCH FLEX IN HOW HE TREATS PAIN.CAN NOT GET TO BUDGE FFROM HIS LADDER.THINKS HE GETS ADEQUATE RELIEF FROMT3
PPLPMDL0800000001	CLEVELAND	OH	44106	8/6/1997	TRYING TO GET AS MUCH PERIPHAL HELP AS POSS
PPLPMDL0800000001	Akron	OH	44106	8/6/1997	TRYING TO GET AS MUCH PERIPHAL HELP AS POSS
PPLPMDL0800000001	Akron	OH	44304	8/6/1997	SAT IN ON LUNCH. USES OXY OVER MOST OTHER ANALGESICS NOW. REMINDED OF 80 MG. TABLET. QUESTIONED PRICING, SHOWED HIM TARGETS PRICES OF OXY, SEEMED OKAY WITH IT.
PPLPMDL0800000001	Akron	OH	44304	8/6/1997	SAT IN ON LUNCH. USES OXY OVER MOST OTHER ANALGESICS NOW.REMINDED OF 80 MG. TABLET. QUESTIONED PRICING, SHOWED HIMTARGETS PRICES OF OXY, SEEMED OKAY WITH IT.
PPLPMDL0800000001	CLEVELAND	OH	44111	8/7/1997	SAMPLE DROP
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	8/6/1997	WE HAD A GREAT TALK ABOUT DOSING AND USING OXY VS FIXED COMBO'S.HE HAD SEVERAL QUESTIONS ABOUT INITIATING.COMPARED TO DURAGESIC ON HIS REQUEST.NEED TO GO OVER SE AND SHOW HOW OXY CAN CONTINUE TO HELP PAT
PPLPMDL0800000001	Mayfield Hts	OH	44124	8/6/1997	WE HAD A GREAT TALK ABOUT DOSING AND USING OXY VS FIXEDCOMBO'S.HE HAD SEVERAL QUESTIONS ABOUT INITIATING.COMPARED TO DURAGESIC ON HIS REQUEST.NEED TO GO OVER SE AND SHOWHOW OXY CAN CONTINUE TO HELP PAT
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	8/6/1997	STARTS WITH DARY THEN PER THEN MSJS SLOW TO CHANGE SHOWED HIM DR LEVY'S REPRINT ON DARV & ADV OF STARTING WITH OXY AGREED SAID HE'LL TRY;KEEP SHOWING HOW EASY IT IS TO USE OXY FOLLOW UP WITH PAM ON PAT WITH LIVER MATS & BLADDER JUST ADMITTED TO HOP ONLY ON DAR FOR PAIN SEE IF HE PUT THAT PAT ON OXY
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/6/1997	STARTS WITH DARY THEN PER THEN MSJS SLOW TO CHANGE SHOWEDHIM DR LEVY'S REPRINT ON DARV & ADV OF STARTING WITH OXYAGREED SAID HE'LL TRY;KEEP SHOWING HOW EASY IT IS TO USE OXYFOLLOW UP WITH PAM ON PAT WITH LIVER MATS & BLADDER JUSTADMITTED TO HOP ONLY ON DAR FOR PAIN SEE IF HE PUT THAT PATON OXY
PPLPMDL0800000001	CLEVELAND	OH	44195	8/6/1997	JUST WROTE RX
PPLPMDL0800000001	Cleveland	OH	44195	8/6/1997	JUST WROTE RX
PPLPMDL0800000001	FAIRVIEW PARK	OH	44126	8/7/1997	KEEP BRINGING PAT INFO & KEEP ASKING HIM ABOUT CO-SPONSORING HOSPICE INSERVICE HAS 80 MG
PPLPMDL0800000001	LYNDHURST	OH	44124	8/6/1997	GREAT TALK ABOUT DOSING ADRESSED THE "IT DOES NOT WORK ISSUE".HE HAD A PAT THAT WAS TAKING 2 PERC Q4 AND HE SWITCHED TO OXY BUT AT 10MG Q12.ALSO MADE SURE TO TALK WITH CAROL SO THAT SHE UNDERSTANDS THE PROPER DOSING AND WHAT HE IS DOING.NEED TO FOLLOW WITH CAROL TO SEE IF PAT WAS TITRATED
PPLPMDL0800000001	Lyndhurst	OH	44124	8/6/1997	GREAT TALK ABOUT DOSING ADRESSED THE "IT DOES NOT WORKISSUE".HE HAD A PAT THAT WAS TAKING 2 PERC Q4 AND HESWITCHED TO OXY BUT AT 10MG Q12.ALSO MADE SURE TO TALKWITH CAROL SO THAT SHE UNDERSTANDS THE PROPER DOSING ANDWHAT HE IS DOING.NEED TO FOLLOW WITH CAROL TO SEE IF PAT WASTITRATED
PPLPMDL0800000001	AKRON	OH	44304	8/6/1997	GREAT LUNCH, USING ALOT OF OXY. TALKED ABOUT QUICK TITRATING WITH RAD PATIENTS.
PPLPMDL0800000001	Akron	OH	44304	8/6/1997	GREAT LUNCH, USING ALOT OF OXY. TALKED ABOUT QUICK TITRATING WITH RAD PATIENTS.
PPLPMDL0800000001	CLEVELAND	OH	44195	8/6/1997	STILL LIKES Q8H/ASKED TO TRY Q12H AND TITRATE/SD MAYBE WOULD
PPLPMDL0800000001	Cleveland	OH	44195	8/6/1997	STILL LIKES Q8H/ASKED TO TRY Q12H AND TITRATE/SD MAYBE WOULD
PPLPMDL0800000001	AKRON	OH	44304	8/6/1997	BABY DUE IN LATE SEPT. EXPECTING GIRL. CONVERTED A PATIEN ON IR MORPHINE TO OXY 80 MG. Q12. UNFORTUNATELY, SHE IS APPLYING FOR PAP.
PPLPMDL0800000001	Akron	OH	44304	8/6/1997	BABY DUE IN LATE SEPT. EXPECTING GIRL. CONVERTED A PATIENON IR MORPHINE TO OXY 80 MG. Q12. UNFORTUNATELY, SHEIS APPLYING FOR PAP.
PPLPMDL0800000001	CLEVELAND	OH	44121	8/7/1997	HE CAME IN TO SEE A COUPLE OF PATIENTS.TALKED ABOUT HTE CE BOOK.HE SHOULD BE BACK IN SEVERAL MONTHS
PPLPMDL0800000001	Cleveland	OH	44121	8/7/1997	HE CAME IN TO SEE A COUPLE OF PATIENTS.TALKED ABOUT HTECE BOOK.HE SHOULD BE BACK IN SEVERAL MONTHS
PPLPMDL0800000001	AKRON	OH	44319	8/7/1997	DR WAS AT TUMOR BOARDS. QUICK HIT HIM THAT OXY HAS QUICK STABLE PAIN CONTROL WITH NO CEILING. NO PEAKS AND TROUGHS. Q12 DOSING WITH AROUND THE CLOCK . SET UP APPT TO FUTHER DISCUSS. TREATS BOTH MALIGNANT AND NONMALIGNANT PAIN. START WITH STAY WITH.
PPLPMDL0800000001	Akron	OH	44319	8/7/1997	DR WAS AT TUMOR BOARDS. QUICK HIT HIM THAT OXY HAS QUICKSTABLE PAIN CONTROL WITH NO CEILING. NO PEAKS AND TROUGHS.Q12 DOSING WITH AROUND THE CLOCK . SET UP APPT TO FUTHERDISCUSS. TREATS BOTH MALIGNANT AND NONMALIGNANT PAIN.START WITH STAY WITH.
PPLPMDL0800000001	SOUTH EUCLID	OH	44121	8/7/1997	LEFT THE CE BOOKLET AND RIVINGTON.
PPLPMDL0800000001	South Euclid	OH	44121	8/7/1997	LEFT THE CE BOOKLET AND RIVINGTON.
PPLPMDL0800000001	Bedford Heights	OH	44146	8/7/1997	WASN'T AWARE OF THE 600 MG. STRENGTH, DID WANT SAMPLES.VERY CLOSED OFFICE TO REPS, WON'T GET TIME PROBABLY EVERJUST SAMPLE WHEN IN TOWN.
PPLPMDL0800000001	BARBERTON	OH	44203	8/7/1997	TUMOR BOARDS, RICK HAMMOND, DR HAZRA AND DR HAAS
PPLPMDL0800000001	Cleveland	OH	44121	8/7/1997	HE IS JUST STARTING OUT.WILL NEED TO BE SOMEWHAT CONSISTENTHE DOES NOT USE THAT MUCH THEOP BUT IT WILL DEPENDON WHAT KIND OF PATIENTS HE WILL BE GETTING
PPLPMDL0800000001	Rocky River	OH	44116	8/7/1997	QUICK HIT ON UNI;PATs LIKE TO TAKE PILLS IN EVENING FOR PLACEFFECT;USES MS SHOWED DIFF OF OXY BUT NEED MORE TIME TO GETSPEC HE'S COMF WITH USING MS FOR MAL & CHRONIC PAIN
PPLPMDL0800000001	CLEVELAND	OH	44195	8/7/1997	HASN'T USED YET BUT THINKING ABOUT IT/WANTS STAMPERS!
PPLPMDL0800000001	Cleveland	OH	44195	8/7/1997	HASN'T USED YET BUT THINKING ABOUT IT/WANTS STAMPERS!
PPLPMDL0800000001	BARBERTON	OH	44203	8/7/1997	CAUGHT DR AT TUMOR BOARDS, NEED TO NICHE OXYCONTIN MORE. START WITH STAY WITH. QUICK STABLE PAIN CONTROL.
PPLPMDL0800000001	Barberton	OH	44203	8/7/1997	CAUGHT DR AT TUMOR BOARDS, NEED TO NICHE OXYCONTIN MORE.START WITH STAY WITH. QUICK STABLE PAIN CONTROL.
PPLPMDL0800000001	CLEVELAND	OH	44106	8/7/1997	HE IS FORM THE AKRON AREA.HE SEEMS LIKE A GREAT PERSON TO FL FOLLOW UP AND MAKE THINGS HAPPEN.HE IS A FELLOW
PPLPMDL0800000001	CLEVELAND	OH	44111	8/7/1997	TOM PHAR FROM CLARK SAYS USING FAIR AMT OF OXYX COULDNT TELL ME ABOUT KAMMS STORE;WILL RECOMMEND SEN
PPLPMDL0800000001	LAKEWOOD	OH	44107	8/7/1997	SAYS HE USES UNI AGREED WITH CHRON.& AGREED UNI BETTER;ASK HIM WHEN HE ADDS THEOP;QUICK HIT ON OXY SAYS HE USES MS WILL USE OXY
PPLPMDL0800000001	AKRON	OH	44310	8/7/1997	SAYS BEEN USING HIGHER DOSES SINCE CONFERENCE. LIKES THE COMFORT CARE KIT. FOUND OUT THEY SCHEDULE LUNCHESES, SCHED NEXT CALL.
PPLPMDL0800000001	Akron	OH	44310	8/7/1997	SAYS BEEN USING HIGHER DOSES SINCE CONFERENCE. LIKES THECOMFORT CARE KIT. FOUND OUT THEY SCHEDULE LUNCHESES, SCHEDNEXT CALL.
PPLPMDL0800000001	Cleveland	OH	44111	8/7/1997	TOM PHAR FROM CLARK SAYS USING FAIR AMT OF OXYX COULDNT TELLME ABOUT KAMMS STORE WILL RECOMMEND SEN
PPLPMDL0800000001	Akron	OH	44319	8/7/1997	OXYCONTIN 10MG 40MGUNI 400MG
PPLPMDL0800000001	Barberton	OH	44203	8/7/1997	TUMOR BOARDS, RICK HAMMOND, DR HAZRA AND DR HAAS
PPLPMDL0800000001	CLEVELAND	OH	44106	8/7/1997	GAVE HIM THE PAIN BOOK AND SHOWED THE PICTURES OF DIL AND OXY.TALKED AOBUT CONVERSIONS AND HOW TO CONVERT THE DURA PATCH AS WELL.
PPLPMDL0800000001	Cleveland	OH	44106	8/7/1997	GAVE HIM THE PAIN BOOK AND SHOWED THE PICTURES OF DIL ANDOXY.TALKED AOBUT CONVERSIONS AND HOW TO CONVERT THE DURAPATCH AS WELL.
PPLPMDL0800000001	AKRON	OH	44319	8/7/1997	DR WAS IN BAD MOVE BUT IS MOVING TO FLORIDA IN SEPT.
PPLPMDL0800000001	AKRON	OH	44319	8/7/1997	OXYCONTIN 10MG 40MG UNI 400MG
PPLPMDL0800000001	CLEVELAND	OH	44195	8/7/1997	F/U-HAS NOT TRIED YET BUT SAID WOULD/STAMPER WOULD HELP
PPLPMDL0800000001	Cleveland	OH	44195	8/7/1997	F/U-HAS NOT TRIED YET BUT SAID WOULD/STAMPER WOULD HELP
PPLPMDL0800000001	FAIRVIEW PARK	OH	44126	8/7/1997	APPT WITH DOC NO REAL COMMT TO OXY BUT SAID HE'LL USE ASK ABOUT COST FOLLOW UP SEE IF HE USES ALL SURG PATS GET PER,TY DARV TRY TO GET HIM TO TALK ABOUT A SPEC PATS
PPLPMDL0800000001	Fairview Park	OH	44126	8/7/1997	APPT WITH DOC NO REAL COMMT TO OXY BUT SAID HE'LL USE ASKABOUT COST FOLLOW UP SEE IF HE USES ALL SURG PATS GET PER,TYDARV TRY TO GET HIM TO TALK ABOUT A SPEC PATS
PPLPMDL0800000001	CLEVELAND	OH	44195	8/7/1997	F/U HASN'T USED YET BUT SD WD/WANTS STAMPERS!!
PPLPMDL0800000001	Cleveland	OH	44195	8/7/1997	F/U HASN'T USED YET BUT SD WD/WANTS STAMPERS!!
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/7/1997	HAS STARTED A COUPLE OF NUR HOME PAT ON OXY.GETTING GOOD RE- SULTS WITH UNI.NEED TO GHET HIM TO EXPAND USE
PPLPMDL0800000001	Maple Hts	OH	44137	8/7/1997	HAS STARTED A COUPLE OF NUR HOME PAT ON OXY.GETTING GOOD RE-SULTS WITH UNI.NEED TO GHET HIM TO EXPAND USE
PPLPMDL0800000001	CLEVELAND	OH	44106	8/7/1997	STILL NOT MUCH FAMILIARITY.NEED TO FIND BLOCKS TO PAIN MGMT
PPLPMDL0800000001	Cleveland	OH	44106	8/7/1997	STILL NOT MUCH FAMILIARITY.NEED TO FIND BLOCKS TO PAIN MGMT
PPLPMDL0800000001	CLEVELAND	OH	44195	8/7/1997	HASN'T USED YET BUT REMEMBERS/STAMER WOLD HELP!!
PPLPMDL0800000001	Cleveland	OH	44195	8/7/1997	HASN'T USED YET BUT REMEMBERS/STAMER WOLD HELP!!
PPLPMDL0800000001	CLEVELAND	OH	44195	8/7/1997	INITIAL CALL/GREAT GUY/VERY INT IN USING AND SD WD DEF USE IN PLACE OF PERC/MOSTLY ALL OUTPATIENT. DOES CA SURGERY FOR ONCS AND DOES WRITE PAIN RX FOR THEM

PPLPMDL0080000001	Cleveland	OH	44195	8/7/1997	INITIAL CALL/GREAT GUY/VERY INT IN USING AND SD WD DEF UNISE PLACE OF PERC/MOSTLY ALL OUTPATIENT.DOES CA SURGERY FOR ONCS AND DOES WRITE PAIN RX FOR THEM
PPLPMDL0080000001	BEDFORD/SINAI	OH	44146	8/7/1997	JUST CONVERTED PT FROM MSC TO OXY, PT WAS TO CONSTIPATED. SAYS DOING VERY WELL, BUT HAS HIM TAKING IT QID. WENT OVER THE DELIVERY SYSTEM BUT SAYS THE PAT NEEDS IT QID FOR RELIEF
PPLPMDL0080000001	Bedford/Sinai	OH	44146	8/7/1997	JUST CONVERTED PT FROM MSC TO OXY, PT WAS TO CONSTIPATED.SAYS DOING VERY WELL, BUT HAS HIM TAKING IT QID. WENT OVERTHE DELIVERY SYSTEM BUT SAYS THE PAT NEEDS IT QID FOR RELIEF
PPLPMDL0080000001	Lakewood	OH	44107	8/7/1997	SAYS HE USES UNI AGREED WITH CHRON;& AGREED UNI BETTER;ASKHIM WHEN HE ADDS THEOP;QUICK HIT ON OXY SAYS HE USES MS WILLUSE OXY
PPLPMDL0080000001	AKRON	OH	44319	8/7/1997	HIT SAFETY OF OXYCONTIN, BETTER ABSORBED THAN MORPHINE. ATC PAIN CONTROL. QUICK STABLE PAIN RELIEF
PPLPMDL0080000001	Akron	OH	44319	8/7/1997	HIT SAFETY OF OXYCONTIN, BETTER ABSORBED THAN MORPHINE.ATC PAIN CONTROL. QUICK STABLE PAIN RELIEF
PPLPMDL0080000001	LAKEWOOD	OH	44107	8/7/1997	VERY NICE HAD ME COME INTO ROOM WHERE CANCER PATIENT WAS & RX OXY FOR HER MOTHER WHO HAD OA WAS ON PERC;PATTY WRITES RX (ALSO HAD CA)GET HIS VIC & PER PAT;ALSO TALK UNI
PPLPMDL0080000001	Lakewood	OH	44107	8/7/1997	VERY NICE HAD ME COME INTO ROOM WHERE CANCER PATIENT WAS &RX OXY FOR HER MOTHER WHO HAD OA WAS ON PERC PATTY WRITES RX(ALSO HAD CA)GET HIS VIC & PER PAT ALSO TALK UNI
PPLPMDL0080000001	BARBERTON	OH	44203	8/7/1997	TUMOR BOARDS, HIT QUICK STABLE PAIN CONTROL. ATC PAIN CONTROL WITH NO CEILING.
PPLPMDL0080000001	Barberton	OH	44203	8/7/1997	TUMOR BOARDS, HIT QUICK STABLE PAIN CONTROL.ATC PAIN CONTROL WITH NO CEILING.
PPLPMDL0080000001	LAKEWOOD	OH	44107	8/7/1997	HAS ONE PAT ON KADIEH WHO CAN'T AFFORD GAVE ALL 10 FREE COUP TO ONE PAT SAYS IT DOESNT WORK 24HRS;USES OYXC Q8;TRIED TO GET HIM TO INCREASE DOSE LEFT PAT ASST FORM & PATIENT INF UNDER DOOR SEE IF THEY GOT
PPLPMDL0080000001	Lakewood	OH	44107	8/7/1997	HAS ONE PAT ON KADIEH WHO CAN'T AFFORD GAVE ALL 10 FREE COUPTO ONE PAT SAYS IT DOESNT WORK 24HRS;USES OYXC Q8;TRIEDTO GET HIM TO INCREASE DOSE LEFT PAT ASST FORM & PATIENT INFUNDER DOOR SEE IF THEY GOT
PPLPMDL0080000001	AKRON	OH	44319	8/7/1997	DR BELIEVES IN OXY. LIKES QUICK STABLE PAIN CONTROL. SMOOTH DELIVERY, LOWER ABUSE POTENTIAL. USE FOR NONMALIGNANT AND MALIGNANT PAIN HIT MORE CANCER PAIN. UNIPHYL, QD DOSING IMPROVES PULM FUNCTION WITHOUT SLEEP DISTURBANCES.
PPLPMDL0080000001	Akron	OH	44319	8/7/1997	DR BELIEVES IN OXY. LIKES QUICK STABLE PAIN CONTROL.SMOOTH DELIVERY, LOWER ABUSE POTENTIAL. USE FOR NONMALIGNANTAND MALIGNANT PAIN HIT MORE CANCER PAIN.UNIPHYL, QD DOSING IMPROVES PULM FUNCTION WITHOUTSLEEP DISTURBANCES.
PPLPMDL0080000001	CLEVELAND	OH	44127	8/8/1997	SAYS NO OXY STILL 10 PILLS LEFT IN BOTTLE ORDER IN APR SEE NEROLGIST AT CHARITY SHE WILL USE OXY
PPLPMDL0080000001	CLEVELAND	OH	44122	8/8/1997	SAW AT TUMR BDS
PPLPMDL0080000001	Cleveland	OH	44122	8/8/1997	SAW AT TUMR BDS
PPLPMDL0080000001	CLEVELAND	OH	44127	8/8/1997	NOT VERY BUSY AT ALL;SAYS SHE USED OXY BUT I DOUBT IT;SEEMS LIKE SHE GOES WITH WHATEVER PAIN SPE OR MED ONL SUGGEST;BUT MAY RX IF PAT IS NOT ON OPIOID;ASK PHAR ABOUT HER BETTER OFF GETTING PAIN & MO TO USE OXY & THEN SHELL USE
PPLPMDL0080000001	Cleveland	OH	44127	8/8/1997	NOT VERY BUSY AT ALL;SAYS SHE USED OXY BUT I DOUBT IT;SEEMS LIKE SHE GOES WITH WHATEVER PAIN SPE OR MED ONL SUGGEST;BUTMAY RX IF PAT IS NOT ON OPIOID;ASK PHAR ABOUT HER BETTER OFFGETTING PAIN & MO TO USE OXY & THEN SHELL USE
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/8/1997	VACATIONS SEEM TO BE GETTING OVER WITH HE IS NOT TRANSITIONING FROM MS STILL USING FIXED COMBOS FOR NODAL AND OTHER "MINOR" PROCEDURES
PPLPMDL0080000001	Beachwood	OH	44122	8/8/1997	VACATIONS SEEM TO BE GETTING OVER WITH HE IS NOTTRANSITIONING FROM MS STILL USING FIXED COMBOS FOR NODALAND OTHER "MINOR" PROCEDURES
PPLPMDL0080000001	MOGADORE	OH	44260	8/8/1997	DISCUSSED 20 MG. BEING AVG DOSE FOR NON MALIG PAT.
PPLPMDL0080000001	Mogadore	OH	44260	8/8/1997	DISCUSSED 20 MG. BEING AVG DOSE FOR NON MALIG PAT.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/11/1997	LIKES UNI SAYS IT WORKS BETTER THAN THEO 24;PAT CALLED ONTHE PHONE & NEEDED SOMETHING FOR PAIN & HE RX OXY FOR & I FOLLOW PAT TO REVCO ON MEMP WHO DIDNT HAVE IT & SENT THEM TO 25TH
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/8/1997	QUICK AT WINDOW.WILL NEED TO MAKE APPT OR DO A LUNCH.HE SEEMS TO BE A GOOD CANDIDATE
PPLPMDL0080000001	Beachwood	OH	44122	8/8/1997	QUICK AT WINDOW.WILL NEED TO MAKE APPT OR DO A LUNCH.HESEEMS TO BE A GOOD CANDIDATE
PPLPMDL0080000001	CLEVELAND	OH	44122	8/8/1997	PUTTING IT IN A NICHE SO HE KNOWS WHERE TO USE
PPLPMDL0080000001	Cleveland	OH	44122	8/8/1997	PUTTING IT IN A NICHE SO HE KNOWS WHERE TO USE
PPLPMDL0080000001	CLEVELAND	OH	44109	8/11/1997	SPOKE TO MARY SAYS DOC WROTE A 600MG
PPLPMDL0080000001	AKRON	OH	44301	8/8/1997	NEED TO GET FOR ACUTE PAIN PATIENTS, START WITH MS CONTIN FOR NONMALIGNANT PAIN, WHAT TREATING WITH KADIAN AND DURAGESIC.
PPLPMDL0080000001	Akron	OH	44301	8/8/1997	NEED TO GET FOR ACUTE PAIN PATIENTS, START WITHMS CONTIN FOR NONMALIGNANT PAIN, WHAT TREATING WITHKADIAN AND DURAGESIC.
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/8/1997	NEED OT FOCUS ON THE POST OP TO SHOW HOW OXY CAN BE USED INSTEAD OF OTHER FIX COMBO'S
PPLPMDL0080000001	Beachwood	OH	44122	8/8/1997	NEED OT FOCUS ON THE POST OP TO SHOW HOW OXY CAN BE USEDINSTEAD OF OTHER FIX COMBO'S
PPLPMDL0080000001	MOGADORE	OH	44260	8/8/1997	IMPRESSED WITH OXY, SAYS ITS UNIQUE AND HAS HELPED HIS PRACTICE WITH PAIN MGMT. SEES ALOT OF CANCER PTS. LEFT LEVY ARTICLE.
PPLPMDL0080000001	Mogadore	OH	44260	8/8/1997	IMPRESSED WITH OXY, SAYS ITS UNIQUE AND HAS HELPED HISPRACTICE WITH PAIN MGMT. SEES ALOT OF CANCER PTS. LEFTLEVY ARTICLE.
PPLPMDL0080000001	Cleveland	OH	44127	8/8/1997	MET WITH CHERLY TO SET UP INSERVICE & FOLLOW UP WITH OXY DRSTILL HAS NOT USED JSUT KEEP WORKING WITH NURSES
PPLPMDL0080000001	PARMA	OH	44129	8/11/1997	TRYING TO GIVE SPECIFIC PAT THAT HE CAN USE PRODUCTS
PPLPMDL0080000001	AKRON	OH	44333	8/8/1997	FOLLOWING UP AFTERLUMCH. SAYS NOT USED OXY LATELY, BUT HAS BEFORE AND IS COMFORTABLE USING LONG ACTING ANALGESIC. NEED TO GET MKT DATA ON HIM.
PPLPMDL0080000001	PARMA	OH	44134	8/11/1997	WENT OVER RIVINGTON AND POST OP STUDY.HE IS USING ONLY UNIPHYL WHEN HE USES BUT HE IS NOT ADDING ON THERAPY A GREAT DEAL.NEED TO GET MORE SPECIFIC WITH HIS OXY USE
PPLPMDL0080000001	Akron	OH	44333	8/8/1997	FOLLOWING UP AFTERLUMCH. SAYS NOT USED OXY LATELY, BUTHAS BEFORE AND IS COMFORTABLE USING LONG ACTING ANALGESIC.NEED TO GET MKT DATA ON HIM.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/11/1997	SPOKE WITH DAVE HE LOOKED UP RX'S MOSTLY FROM SHAMIR & JOSHI FOUND HOSPICE PAT FROM TAYLOR
PPLPMDL0080000001	AKRON	OH	44333	8/8/1997	SAYS HAS STARTED 2 NURSING HOME PTS. ON OXY. DIDN'T REMEMBER STRENGTH, NOT SURE IF TELLING TRUTH WAIT FOR FIRST RX. RECONFIRMED OXY PLACE. LEFT LEVY ARTICLE.
PPLPMDL0080000001	CLEVELAND	OH	44113	8/11/1997	QUICK HIT ON UNIP;LOOKING FOR DR DO BUT HE WAS ON VAC
PPLPMDL0080000001	Cleveland	OH	44113	8/11/1997	QUICK HIT ON UNIP LOOKING FOR DR DO BUT HE WAS ON VAC
PPLPMDL0080000001	Akron	OH	44333	8/8/1997	SAYS HAS STARTED 2 NURSING HOME PTS. ON OXY. DIDN'T REMEMBERSTRENGTH, NOT SURE IF TELLING TRUTH WAIT FOR FIRST RX.RECONFIRMED OXY PLACE. LEFT LEVY ARTICLE.
PPLPMDL0080000001	CLEVELAND	OH	44127	8/8/1997	MET WITH CHERLY TO SET UP INSERVICE & FOLLOW UP WITH OXY;DR STILL HAS NOT USED;JSUT KEEP WORKING WITH NURSES
PPLPMDL0080000001	PARMA	OH	44134	8/11/1997	THIS GUY IS PRETTY USELESS
PPLPMDL0080000001	STRONGSVILLE	OH	44136	8/11/1997	QUICK UNI, HIGHER STC IN THE AM THAT DOESN'T DISTURB SLEEP AND INCREASES PULMONARY FUNCTION. OXY FOR ATC QUICK STABLE PAIN CONTROL.
PPLPMDL0080000001	STRONGSVILLE	OH	44136	8/11/1997	DR USES VICODIN, TREATS VAST DIFFERENCES OF PAIN, DID ASK ABOUT MIGRAINES. HIT QUICK STABLE PAIN CONTROL, FOR ATC PAIN CONTROL. LOW TOLERANCE BUILD UP. UNIPHYL, QD DOSING HIGHER STC IN AM IMPROVES PULMONARY FUNCTION.
PPLPMDL0080000001	UNIONTOWN	OH	44685	8/8/1997	ASK HOW FEEL ABOUT SKIPPING TYLENOL WITH CODEINE AND VICODIN. HAD LOW BACK PAIN PT ON Q6H. NEED TO TALK ABOUT TITRATION FOR PAIN RELIEF. GET SPECIFIC PATIENT, ABUSE A CONCERN.
PPLPMDL0080000001	Uniontown	OH	44685	8/8/1997	ASK HOW FEEL ABOUT SKIPPING TYLENOL WITH CODEINE ANDVICODIN. HAD LOW BACK PAIN PT ON Q6H. NEED TO TALK ABOUTTITRATION FOR PAIN RELIEF. GET SPECIFIC PATIENT,ABUSE A CONCERN.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/11/1997	FOLLOWED PAT INTO PHARM WHO HAD RX FROM DR.BANAGAYAN DIDNT HAVE OXY & PAT WENT TO REVCO ON 25TH&PEARL;SEE IF JOE WILL STOCK THEY USED TO HAVE
PPLPMDL0080000001	STRONGSVILLE	OH	44136	8/11/1997	HAVE ALL STRENGTHS OF OXY.
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/11/1997	NEED TO GET IN HERE ON A REG BASIS.THEY ARE USING THEOPH BUT THEY ARE USING WITHOUT REGARD TO ANY BRAND.NEED TO SHOW VALU OF ADD ON AND LUNG FUNCTION BY SWITCHING TO UNI
PPLPMDL0080000001	CLEVELAND	OH	44127	8/8/1997	THINKS OF OXY FOR CA PATS BUT RECP SAYS HE HAS BACK PAIN PAT ON VIC 4 PER DAY;TRY TO TALK TO HIM ABOUT THAT PAT;HE'S OLD AND WILL BE HARD TO CHANGE HABBIT;PROBLEY BEST TO FOCUS ON CA PAT & DONT SPEND ALOT OF TIME WITH HIM
PPLPMDL0080000001	Cleveland	OH	44127	8/8/1997	THINKS OF OXY FOR CA PATS BUT RECP SAYS HE HAS BACK PAIN PATON VIC 4 PER DAY;TRY TO TALK TO HIM ABOUT THAT PAT;HE'S OLDAND WILL BE HARD TO CHANGE HABBIT;PROBLEY BEST TO FOCUS ONCA PAT & DONT SPEND ALOT OF TIME WITH HIM
PPLPMDL0080000001	AKRON	OH	44301	8/8/1997	HIT NANMALIGNANT PAIN LACK OF TOLERANCE BUILD UP. Q12 DOSING QUICK STABLE PAIN CONTROL. MALIGNANT, HIT QBSORTION OVER MORPHINE 2-1.
PPLPMDL0080000001	Akron	OH	44301	8/8/1997	HIT NANMALIGNANT PAIN LACK OF TOLERANCE BUILD UP.Q12 DOSING QUICK STABLE PAIN CONTROL. MALIGNANT, HITQBSORTION OVER MORPHINE 2-1.
PPLPMDL0080000001	TALLMADGE	OH	44278	8/11/1997	HASNT HAD ANU NEW STARTS LATELY, REINFORCE BENEFITS.
PPLPMDL0080000001	Tallmadge	OH	44278	8/11/1997	HASNT HAD ANU NEW STARTS LATELY, REINFORCE BENEFITS.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/11/1997	PHAR SHOWED ME REPORT WHERE DR.SAWKAR RX 80MG THE SAME DAY I SAW HIM;NO RX'S FOR 10,20,40 IN A WHILE
PPLPMDL0080000001	Cleveland	OH	44109	8/11/1997	LIKES UNI SAYS IT WORKS BETTER THAN THEO 24;PAT CALLED ONTHEPHONE & NEEDED SOMETHING FOR PAIN & HE RX OXY FOR & I FOLLOWPAT TO REVCO ON MEMP WHO DIDNT HAVE IT & SENT THEM TO 25TH
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/11/1997	HE IS GETTING THE PICTURE.I NEED TO GIVE SPECIFICS WITH HOW HE CAN USE OXY;NOT CONVINCED ABOUT USING IN PLACE OF VIC BUT NEED TO TELL HIM WHAT ONCOLOGISTS ARE USING OXY
PPLPMDL0080000001	STRONGSVILLE	OH	44136	8/11/1997	TOUGH TO TALK TO. HAS TWO PATIENTS ON OXY. DIDNT GIVE INFO ON THE DOSAGE, WHAT PAIN TREATING. DID SAY PATIENTS ARE RESPONDING WELL. HIT QUICK STABLE PAIN CONTROL WITH LACK OF TOLERANCE BUILD UP. LESS TABLETS. WILL CONTINUE TO USE FOR ATC PAIN CONTROL.
PPLPMDL0080000001	Strongsville	OH	44136	8/11/1997	TOUGH TO TALK TO. HAS TWO PATIENTS ON OXY. DIDNT GIVEINFO ON THE DOSAGE, WHAT PAIN TREATING. DID SAY PATIENTSARE RESPONDING WELL. HIT QUICK STABLE PAIN CONTROL WITHLACK OF TOLERANCE BUILD UP. LESS TABLETS. WILL CONTINUETO USE FOR ATC PAIN CONTROL.
PPLPMDL0080000001	PARMA	OH	44134	8/11/1997	SR BARBARA WILL BE TAKING OVER NEXT WEEK SR EDWIN DOING THE NORMAL ROTATION ABOUT EVERY 5 YEARS
PPLPMDL0080000001	CLEVELAND	OH	44113	8/11/1997	DR DOES LOTS OF SURG;VERY REC TO OXY SAYS HE'LL USE;ESPECIAL IN KIDNEY STONE.FOLLOW UP TO SEE WHERE HE'S USED
PPLPMDL0080000001	TALLMADGE	OH	44278	8/11/1997	HAS 2 PTS. ON OXY DOING VERY WELL, THEY LIKE TAKING IT Q12 INSTEAD OF Q4. REINFORCED BENEFITS AND ASKED TO THINK ABOUT OTHER PTS. THAT COULD BENEFIT.
PPLPMDL0080000001	Cleveland	OH	44113	8/11/1997	DR DOES LOTS OF SURG;VERY REC TO OXY SAYS HE'LL USE;ESPECIAL IN KIDNEY STONE.FOLLOW UP TO SEE WHERE HE'S USED
PPLPMDL0080000001	CLEVELAND	OH	44113	8/11/1997	LUNCH WITH DR. HE'S NOT AFRAID TO USE OPIO;THOUGHT OF OCY FO CHR & USES ON SPINES PATS ALSO USES VIC SAID HE MAY USE OXY INSTEAD OF VIC;
PPLPMDL0080000001	Cleveland	OH	44113	8/11/1997	LUNCH WITH DR. HE'S NOT AFRAID TO USE OPIO;THOUGHT OF OCY FOCHR & USES ON SPINES PATS ALSO USES VIC SAID HE MAY USEOXY INSTEAD OF VIC;
PPLPMDL0080000001	AKRON	OH	44319	8/11/1997	DR HAS USED IN PAST, NICHED FOR CNACER PAIN. HIT NONMALIGNANT PAIN. ATC PAIN MANAGEMENT, QUICK STABLE PAIN CONTROL. LACK OF TOLERANCE BUILD UP. START WITH STAY WITH, HIT NONMALIGNANT STUDIES. DOSING.



PPPLMDL0800000001	Akron	OH	44319	8/11/1997	DR HAS USED IN PAST, NICHED FOR CNACER PAIN. HIT NONMALIGNANTPAIN. ATC PAIN MANAGEMENT, QUICK STABLE PAIN CONTROL.LACK OF TOLERANCE BUILD UP. START WITH STAY WITH, HITNONMALIGNANT STUDIES. DOSING.
PPPLMDL0800000001	Parma	OH	44129	8/11/1997	TRYING TO GIVE SPECIFIC PAT THAT HE CAN USE PRODUCTS
PPPLMDL0800000001	PARMA	OH	44129	8/12/1997	TOLD ME THAT HE DID NOT KNOW ABOUT THE 600 DOSE.NEED TO FIND A WAY TO SEE HIM IN THE HOSPITAL AS WELL
PPPLMDL0800000001	Parma	OH	44129	8/12/1997	TOLD ME THAT HE DID NOT KNOW ABOUT THE 600 DOSE.NEED TO FIND A WAY TO SEE HIM IN THE HOSPITAL AS WELL
PPPLMDL0800000001	Parma	OH	44134	8/11/1997	WENT OVER RIVINGTON AND POST OP STUDY.HE IS USING ONLYUNIPHYL WHEN HE USES BUT HE IS NOT ADDING ON THERAPY AGREAT DEAL.NEED TO GET MORE SPECIFIC WITH HIS OXY USE
PPPLMDL0800000001	CLEVELAND	OH	44113	8/11/1997	HUNG OUT IN SURGERY PHYS AREA & SPOKE WITH ROMAN,JOSHI,KEDIA AND HUGH;GOOD PLACE TO CATCH DR'S;BRING FOOD
PPPLMDL0800000001	BEACHWOOD	OH	44122	8/11/1997	DR HALL IS HERE FILLING IN AS WELL.YOUNGER PARTNERS OFF IN CHAG FALLS PRACTICE.NEED TO SEE WHAT EXACTLY IS GOING ON
PPPLMDL0800000001	CUYAHOGA FALLS	OH	44221	8/12/1997	UNI 600, THINKS TO HIGH A DOSE, COMPARED TO THEODUR. STILL DIDN'T WANT SAMPLES. SHOW STUDY NEXT CALL USING 600 MG. OF THEOP.
PPPLMDL0800000001	Beachwood	OH	44122	8/11/1997	DR HALL IS HERE FILLING IN AS WELL.YOUNGER PARTNERS OFF INCHAG FALLS PRACTICE.NEED TO SEE WHAT EXACTLY IS GOING ON
PPPLMDL0800000001	Strongsville	OH	44136	8/11/1997	QUICK UNI, HIGHER STC IN THE AM THAT DOESN'T DISTURB SLEEPAND INCREASES PULMONARY FUNCTION. OXY FOR ATC QUICK STABLEPAIN CONTROL.
PPPLMDL0800000001	Strongsville	OH	44136	8/11/1997	DR USES VICODIN, TREATS VAST DIFFERENCES OF PAIN, DID ASKABOUT MIGRAINES. HIT QUICK STABLE PAIN CONTROL, FOR ATCPAIN CONTROL. LOW TOLERANCE BUILD UP. UNIPHYL, QD DOSINGHIGHER STC IN AM IMPROVES PULMONARY FUNCTION.
PPPLMDL0800000001	Cleveland	OH	44113	8/11/1997	HUNG OUT IN SURGERY PHYS AREA & SPOKE WITH ROMAN,JOSHI,KEDIAAND HUGH;GOOD PLACE TO CATCH DR'S;BRING FOOD
PPPLMDL0800000001	CUYAHOGA FALLS	OH	44223	8/12/1997	USING MORE 400 MG. UNI THAN THE 600 BUT DOES SEE A NEED FOR BOTH. TALKED ABOUT OXY AGAIN, BUT SAYS NOT REALLY INTERESTED.
PPPLMDL0800000001	PARMA	OH	44134	8/11/1997	GAVE HIM SPECIFIC AREAS TO USE OXY.RIVINGTON
PPPLMDL0800000001	Parma	OH	44134	8/11/1997	GAVE HIM SPECIFIC AREAS TO USE OXY.RIVINGTON
PPPLMDL0800000001	CLEVELAND	OH	44113	8/11/1997	CYNTHIA INTRODUCED ME TO DOC & SAYS HIS PATS TOLERATE IT & IF THEY DON'T HE SWITCHES FOLLOW UP WITH SI GO AWAY IN A FEW DAYS SEE IF HE WANTS STAMPER
PPPLMDL0800000001	CLEVELAND	OH	44102	8/12/1997	THINKS ALL THEO THE SAME USES UNID BUT NOT AVAIL & GETTING SWITCHCH AT PHAR;THEN TALKED ABOUT OXY SEEMS LIKE HE MAY USE A FAIR AMT OF GENERIC PERC;WILL USE OXY FOLLOW UP WITH PHAR ON 65& FRANKLIN & REVCO ON 98TH
PPPLMDL0800000001	Cleveland	OH	44113	8/11/1997	CYNTHIA INTRODUCED ME TO DOC & SAYS HIS PATS TOLERATE IT & IF THEY DON'T HE SWITCHES;FOLLOW UP WITH SI GO AWAY IN A FEWDAYS;SEE IF HE WANTS STAMPER
PPPLMDL0800000001	MUNROE FALLS	OH	44262	8/11/1997	GREAT LUNCH, POSITIONED OXY FOR NON MALIGN PAIN. EXPLAINED BLOOD LEVELS AND DRUG ABUSE POTENTIAL. COMMITTED TO SEVERAL PTS.HE WILL TRY ON, CURRENTLY USES ALOT OF VICODIN.
PPPLMDL0800000001	Stow	OH	44224	8/11/1997	GREAT LUNCH, POSITIONED OXY FOR NON MALIGN PAIN. EXPLAINEDBLOOD LEVELS AND DRUG ABUSE POTENTIAL. COMMITTED TO SEVERALPTS.HE WILL TRY ON, CURRENTLY USES ALOT OF VICODIN.
PPPLMDL0800000001	CLEVELAND	OH	44109	8/11/1997	DR. RX ONE SCRIPT WHILE I WAS THERE IT WAS PAT SHE PUT ON TALWIN NX WHO COULDN'T FIND;PAT WAS BACK PAIN HAD SUR FROM OR POD;PAT WAS RELUCTANT BUT THEN TOOK RX & LEFT;KEEP REMINDING STREET VALUE OF VICADAN USUALLY WRITES SCH 3
PPPLMDL0800000001	Cleveland	OH	44109	8/11/1997	DR. RX ONE SCRIPT WHILE I WAS THERE IT WAS PAT SHE PUT ON TALWIN NX WHO COULDN'T FIND;PAT WAS BACK PAIN HAD SUR FROM ORPOD;PAT WAS RELUCTANT BUT THEN TOOK RX & LEFT;KEEP REMINDINGSTREET VALUE OF VICADAN;USUALLY WRITES SCH 3
PPPLMDL0800000001	CLEVELAND	OH	44102	8/12/1997	DR DOESN'T REALLY LISTEN;USES THEOP BEFORE INHALED STEROIDS ASKED IF UNI CAME IN 300;KEEP REMINDING HIM :NO OPRR FOR OXY
PPPLMDL0800000001	Cleveland	OH	44113	8/11/1997	IS HESITANT TO USE OPI AFRAID OF ADDICTION;SHOWED HIM INFO&SEEMED MORE COMFORTABLE WITH USING OXY INSTEAD OF VICADIN;SURPRISED WITH OA STUDY(USING IT IN OA PATS)KEEP REINFOR SAF& LESS POT FOR ABUSE
PPPLMDL0800000001	PARMA	OH	44129	8/12/1997	TRING TO FOLLOW UP ON THE ORAMORPH ISSUE
PPPLMDL0800000001	Cleveland	OH	44113	8/11/1997	ASKED HIM TO TRY TO INCREASE DOSE INSTEAD OF TO TID;NURSE SAKEEP TELLING HIM THE SAME THING & EVENTUALLY HE'LL THINK ITWAS HIS IDEA;SEE IF HE LIKES STAMPER
PPPLMDL0800000001	Tallmadge	OH	44278	8/11/1997	HAS 2 PTS. ON OXY DOING VERY WELL, THEY LIKE TAKING ITQ12 INSTEAD OF Q4. REINFORCED BENEFITS AND ASKED TO THINKABOUT OTHER PTS. THAT COULD BENEFIT.
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	SAW AT TUMOR BOARD IS ON P&T COMMITTEE WANTED TO SEE MORE INFOR BRING SUR STUDY INTO OFFICE & SEE IF I CAN SPONSOR JOURNAL CLUB
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	SAW AT TUMOR BOARD IS ON P&T COMMITTEE;WANTED TO SEE MOREINFOR BRING SUR STUDY INTO OFFICE & SEE IF I CAN SPONSORJOURNAL CLUB
PPPLMDL0800000001	CLEVELAND	OH	44102	8/12/1997	SAYS HE'LL PUT IN OXY 10 DOESNT LIKE TO STOCK NARCS;SEE IF HE STOCKED
PPPLMDL0800000001	GARFIELD HTS	OH	44125	8/12/1997	GETTING MORE RX'S FROM SOUTPNTICE GROUP
PPPLMDL0800000001	CLEVELAND	OH	44102	8/12/1997	STOCKS OXY 10,20,40 MOSTLY FROM SMIROFF;USING UNI 400NO 600
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	QUICK HIT ON OXY ASKED IF SHE WANTED DOSING CHART SAID NO. OVERHEARD HER ON THE PHONE TELLING PAT TO TAKE PER EVERY 4HR SEE IF I CAN SET UP APPT
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	QUICK HIT ON OXY ASKED IF SHE WANTED DOSING CHART SAID NO.OVERHEARD HER ON THE PHONE TELLING PAT TO TAKE PER EVERY 4HRSEE IF I CAN SET UP APPT
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	WILL BE SPONSORING JOURNAL CLUB SEPT 30;BINA IS NOT SEEING ARIGHT NOW SO HAS NOT USED OXY SELL AGAINST ULTARAM&DURACTSHE LIKES NON'NARCOTIC CAUSE EASIER TO RX
PPPLMDL0800000001	MAYFIELD HEIGHTS	OH	44124	8/12/1997	FOLLOWING UP WITH DICKMAN AND DOSING
PPPLMDL0800000001	CUYAHOGA FALLS	OH	44223	8/12/1997	NOT MUCH TIME TODAY, QUICK UNI REMINDER. NOT NEEDING SAMPLES TODAY.
PPPLMDL0800000001	CUYAHOGA FLS	OH	44221	8/12/1997	GOOD LONG CALL. USSSES VIC OR TYLOX FOR PTS WITH DEGEN BACK DISEASE AND CHRONIC NON MALIGN PAIN. TREATS NO CANCER. COMMIT TO 3 PTS. SAYS SHE HAS USED MSC LATELY AND REALIZES THAT SHE CAN USE POTENT NARCOTICS TO HELP HER PATIENTS AND THEY CAN FUNCTION FINE.
PPPLMDL0800000001	AKRON	OH	44306	8/12/1997	OXY 10MG,20MG 40MG
PPPLMDL0800000001	Cuyahoga Fls	OH	44221	8/12/1997	GOOD LONG CALL. USSSES VIC OR TYLOX FOR PTS WITH DEGEN BACKDISEASE AND CHRONIC NON MALIGN PAIN. TREATS NO CANCER. COMMITTO 3 PTS. SAYS SHE HAS USED MSC LATELY AND REALIZES THATSHE CAN USE POTENT NARCOTICS TO HELP HER PATIENTS AND THEYCAN FUNCTION FINE.
PPPLMDL0800000001	Cuyahoga Falls	OH	44221	8/12/1997	UNI 600, THINKS TO HIGH A DOSE, COMPARED TO THEODUR.STILL DIDN'T WANT SAMPLES. SHOW STUDY NEXT CALL USING600 MG. OF THEOP.
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	WAS ON PHONE WITH PATS DAUGHTER WHO WAS CONCERNED OXY CAUSED SIDE EFF ONLY ON 10MG DR WAS SURE IT WAS NOT OXY;HAS 36 YEAR OLD BREAST CA PAT WHO SHE WILL PUT ON OXY;GAVE HER GREY BOOK TO GIVE TO PAT DAUGHTER
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	WAS ON PHONE WITH PATS DAUGHTER WHO WAS CONCERNED OXY CAUSEDOSIDE EFF ONLY ON 10MG DR WAS SURE IT WAS NOT OXY;HAS 36YEAR OLD BREAST CA PAT WHO SHE WILL PUT ON OXY;GAVE HER GREYBOOK TO GIVE TO PAT DAUGHTER
PPPLMDL0800000001	Cuyahoga Falls	OH	44223	8/12/1997	USING MORE 400 MG. UNI THAN THE 600 BUT DOES SEE A NEEDFOR BOTH. TALKED ABOUT OXY AGAIN, BUT SAYS NOT REALLYINTERESTED.
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	WILL BE SPONSORING JOURNAL CLUB SEPT 30;BINA IS NOT SEEING A RIGHT NOW SO HAS NOT USED OXY;SELL AGAINST ULTARAM&DURACT SHE LIKES NON'NARCOTIC CAUSE EASIER TO RX
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	LUNCH AT ORAL MAX CLINIC; ONE ATTENDING DR.B WHO'S MOVING TO TEXAS;BUT SAID HE'LL USE OXY ON HIS CASES THIS WEEK;3 RESIDE ALSO WILL USE 20MG FOR 4-5 DAYS
PPPLMDL0800000001	CLEVELAND	OH	44109	8/12/1997	COLD CALL ON RHU CLINIC MET 2 RHU & TALKED OXY THEY DON'T USE MUCH NARC BUT 2 OTHER DOCS IN CLINIC MAYL
PPPLMDL0800000001	Cleveland	OH	44102	8/12/1997	THINKS ALL THEO THE SAME USES UNID BUT NOT AVAIL & GETTINGSWITCHCH AT PHAR;THEN TALKED ABOUT OXY SEEMS LIKE HE MAY USEA FAIR AMT OF GENERIC PERC;WILL USE OXY FOLLOW UP WITH PHARON 65& FRANKLIN & REVCO ON 98TH
PPPLMDL0800000001	Mayfield Heights	OH	44124	8/12/1997	FOLLOWING UP WITH DICKMAN AND DOSING
PPPLMDL0800000001	AKRON	OH	44307	8/13/1997	TUMOR BOARDS AND GAND ROUNDS.
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	COLD CALL ON RHU CLINIC MET 2 RHU & TALKED OXY THEY DON'TUSE MUCH NARC BUT 2 OTHER DOCS IN CLINIC MAYL
PPPLMDL0800000001	Cleveland	OH	44109	8/12/1997	LUNCH AT ORAL MAX CLINIC; ONE ATTENDING DR.B WHO'S MOVING TOTEXAS;BUT SAID HE'LL USE OXY ON HIS CASES THIS WEEK;3 RESIDEALSO WILL USE 20MG FOR 4-5 DAYS
PPPLMDL0800000001	Akron	OH	44312	8/12/1997	OXY 10MG AND 20MG,UNI600MG
PPPLMDL0800000001	Cleveland	OH	44102	8/12/1997	DR DOESN'T REALLY LISTEN;USES THEOP BEFORE INHALED STEROIDSASKED IF UNI CAME IN 300;KEEP REMINDING HIM :NO OPRR FOR OXY
PPPLMDL0800000001	AKRON	OH	44304	8/13/1997	THEO SWITCH.
PPPLMDL0800000001	CUYAHOGA FALLS	OH	44223	8/12/1997	STILL HASN'T USED OXY, VERY COCKY TODAY. LEFT FILE CARD.
PPPLMDL0800000001	Cuyahoga Falls	OH	44223	8/12/1997	STILL HASN'T USED OXY, VERY COCKY TODAY. LEFT FILE CARD.
PPPLMDL0800000001	PARMA	OH	44129	8/12/1997	TALKED ABOUT USING VS DURAG AND HE SAID THAT HE IS CONCERNED ABOUT COST.ALSO SAID THAT HE DOES NOT USE BECAUSE IT IS NOT IN HIS HABITS.
PPPLMDL0800000001	CLEVELAND	OH	44122	8/13/1997	TRYING TO GET HIS BACKGROUND FOR UNI AND OXY.HE HAS CA PATIENTS THAT RUN IN SPURTS.
PPPLMDL0800000001	Parma	OH	44129	8/12/1997	TALKED ABOUT USING VS DURAG AND HE SAID THAT HE IS CONCERNEDABOUT COST.ALSO SAID THAT HE DOES NOT USE BECAUSE IT IS NOTIN HIS HABITS.
PPPLMDL0800000001	PARMA	OH	44129	8/12/1997	THRU WINDOW.REMEMBERED FROM LOUS PARTY.NEED TO MAKE APPT
PPPLMDL0800000001	Parma	OH	44129	8/12/1997	THRU WINDOW.REMEMBERED FROM LOUS PARTY.NEED TO MAKE APPT
PPPLMDL0800000001	CLEVELAND	OH	44113	8/13/1997	SHOWED VIDEO "HELPING TO CONTROL CANCER PAIN" WANT THREE COP FOR NURSING FLOORS;TOLD CHERYL I'D BE HAPPY TO DO INSER SHE AGREED WIL SPEEK TO NRS MANGRS & LET ME KNOW;SAYS MORP IS THEIR PROTOCOL & COST IS AN ISSUE MAY USE OXY INST OF PERC
PPPLMDL0800000001	CLEVELAND	OH	44113	8/13/1997	MET BRUCE SAYS THEY HARDLY USE OXY BUT STOCK10,20,40;USING PERICOLACE INSTEAD OF GENERIC SENOCOT;NO RX'S FOR 80'S
PPPLMDL0800000001	AKRON	OH	44304	8/13/1997	THEO SWITCH.
PPPLMDL0800000001	CUYAHOGA FALLS	OH	44223	8/12/1997	HASN'T STARTEDA ANY NEW PATIENTS. FORGOT ABOUT IT. GOING TO BE A TOUGH OFFICE, WITHOUT MCLAUGHLINS SUPPORT, I DONT KNOWIF THE OTHERS WILL WRITE.
PPPLMDL0800000001	Cuyahoga Falls	OH	44223	8/12/1997	HASN'T STARTEDA ANY NEW PATIENTS. FORGOT ABOUT IT. GOINGTO BE A TOUGH OFFICE, WITHOUT MCLAUGHLINS SUPPORT, I DONTKNOWIF THE OTHERS WILL WRITE.
PPPLMDL0800000001	Cuyahoga Falls	OH	44223	8/12/1997	NOT MUCH TIME TODAY, QUICK UNI REMINDER. NOT NEEDINGSAMPLES TODAY.
PPPLMDL0800000001	AKRON	OH	44312	8/12/1997	OXY 10MG AND 20MG, UNI600MG
PPPLMDL0800000001	LYNDHURST	OH	44124	8/12/1997	FOLLOWED UP ON THE DOSING.HE HAS TITRATED A COUPLE MORE PATIENTS BUT ONLY TO THE 20'S.GETTING GOOD RESULTS BUT STILL USING PERC FOR BREAKTHRU.IT IS A START BUT IT IS NOT WHERE WE NEED TO GO.NEED TO GET CAROL INVOLVED AND TALKED ABOUT DOSING RANGES AND USE THE DATA BROCHURE
PPPLMDL0800000001	Lyndhurst	OH	44124	8/12/1997	FOLLOWED UP ON THE DOSING.HE HAS TITRATED A COUPLE MOREPATIENTS BUT ONLY TO THE 20'S.GETTING GOOD RESULTS BUT STILLUSING PERC FOR BREAKTHRU.IT IS A START BUT IT IS NOT WHEREWE NEED TO GO.NEED TO GET CAROL INVOLVED AND TALKED ABOUTDOSING RANGES AND USE THE DATA BROCHURE

PLPMDL0080000001	BARBERTON	OH	44203	8/12/1997	QUICK INTO, OXYCONTIN Q12 DOSING WITH QUICK STABLE PAIN CONTROL. NO CEILING. BETTER ABSORBED ORALLY.
PLPMDL0080000001	Barberton	OH	44203	8/12/1997	QUICK INTO, OXYCONTIN Q12 DOSING WITH QUICK STABLE PAINCONTROL. NO CEILING. BETTER ABSORBED ORALLY.
PLPMDL0080000001	BARBERTON	OH	44203	8/12/1997	HIT 80MG OXY TABLETS. DR WROTE 10 RX'S FOR OXY TODAY. HIT TITRATION WITH Q12 DOSING. ALSO HIT ON STARTING WITH OXY, NO PERCOCET,VICODIN.
PLPMDL0080000001	Barberton	OH	44203	8/12/1997	HIT 80MG OXY TABLETS. DR WROTE 10 RX'S FOR OXY TODAY.HIT TITRATION WITH Q12 DOSING. ALSO HIT ON STARTING WITHOXY, NO PERCOCET,VICODIN.
PLPMDL0080000001	WESTLAKE	OH	44145	8/13/1997	TAYLOR HAS TWO PAT ON OXY;USING 10.20.40;WILL GIVE OUT SEN VERY BUSY
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/13/1997	HAS AS MUCH POTENTIAL FOR OXY AS UNI.HE DOES OCCUPAT MED AS WELL AS PUD WORK.WENT OVER OXY BUT NOT ALOT OF TIME FOR UNI.LITERATURE ADN CLINICALS WILL BE HTE WAY TO GO FOR HERE
PLPMDL0080000001	AKRON	OH	44320	8/12/1997	DR WRITTING 40MG Q12. LACK OF TOXIC LEVEL, LESS TABLETS A DAY AND QUICK STABLE PAIN CONTROL. KEEP UP ON PHARMS AND FORMULARIES.
PLPMDL0080000001	Akron	OH	44320	8/12/1997	DR WRITTING 40MG Q12. LACK OF TOXIC LEVEL, LESS TABLETS A DAY AND QUICK STABLE PAIN CONTROL.KEEP UP ON PHARMS AND FORMULARIES.
PLPMDL0080000001	AKRON	OH	44320	8/12/1997	QUICK MENTION OF OXYCONTIN, QUICK STABLE PAIN CONTROL. Q12 DOSING. SET UP APPT.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	8/13/1997	GETTING SPECIFIC.TRYING TO GET HIM TO USE ON HIS T3 PAT. USED 18.5 CONTRACT TO MAKE A PT.
PLPMDL0080000001	Cleveland Hts	OH	44118	8/13/1997	GETTING SPECIFIC.TRYING TO GET HIM TO USE ON HIS T3 PAT.USED 18.5 CONTRACT TO MAKE A PT.
PLPMDL0080000001	MAYFIELD HTS	OH	44124	8/13/1997	HE IS NEW DIR AT MONTEFIORE.TALKED ABOUT OXY AND HOW IT CAN HELP OVER THERE.WILL BE WILL TO WORK WITH NURSES THERE. NEED TO SEE HIM IN THAT FACILITY AS WELL
PLPMDL0080000001	Mayfield Hts	OH	44124	8/13/1997	HE IS NEW DIR AT MONTEFIORE.TALKED ABOUT OXY AND HOW ITCAN HELP OVER THERE.WILL BE WILL TO WORK WITH NURSES THERE.NEED TO SEE HIM IN THAT FACILITY AS WELL
PLPMDL0080000001	Akron	OH	44304	8/13/1997	THEO SWITCH.
PLPMDL0080000001	AKRON	OH	44304	8/13/1997	INVITED TO GRAND ROUNDS WITH STILLMAM AT END OF MONTH. EXPLAINED PTS OF OXY THAT STILLMAN WILL BE TOUCHING ON.
PLPMDL0080000001	Akron	OH	44304	8/13/1997	INVITED TO GRAND ROUNDS WITH STILLMAM AT END OF MONTH.EXPLAINED PTS OF OXY THAT STILLMAN WILL BE TOUCHING ON.
PLPMDL0080000001	Cleveland	OH	44122	8/13/1997	TRYING TO GET HIS BACKGROUND FOR UNI AND OXY.HE HAS CAPATIENTS THAT RUN IN SPURTS.
PLPMDL0080000001	CLEVELAND	OH	44113	8/13/1997	SAW IN SURGERY TO FOLLOW UP WITH PATS INFO JUST MENTIONED PRODUCT HAS NOT USED ANY HIGHER THAN 40MG BROUGHT FRUIT TRAY
PLPMDL0080000001	Cleveland	OH	44113	8/13/1997	SAW IN SURGERY TO FOLLOW UP WITH PATS INFO;JUST MENTIONEDPRODUCT HAS NOT USED ANY HIGHER THAN 40MG;BROUGHT FRUIT TRAY
PLPMDL0080000001	Akron	OH	44304	8/13/1997	THEO SWITCH.
PLPMDL0080000001	CLEVELAND	OH	44109	8/13/1997	SAW AT WINDOW VERY RECPTP TO OXY;HAS LOTS OF PAIN PATS;FOLLOW UP WITH CARLA TO SEE HOW THEY'VE USED
PLPMDL0080000001	AKRON	OH	44304	8/13/1997	SAID HAS A CERV DISC PT ON OXY 20 , G. Q12. FOLLOW UP.
PLPMDL0080000001	Cleveland	OH	44109	8/13/1997	SAW AT WINDOW VERY RECPTP TO OXY;HAS LOTS OF PAIN PATS;FOLLOWUP WITH CARLA TO SEE HOW THEY'VE USED
PLPMDL0080000001	Cleveland	OH	44113	8/13/1997	SHOWED VIDEO "HELPING TO CONTROL CANCER PAIN" WANT THREE COPFOR NURSING FLOODS;TOLD CHERYL I'D BE HAPPY TO DO INSER SHEAGREED WILL SPEEK TO NRS MANGRS & LET ME KNOW;SAYS MORP ISTHEIR
PLPMDL0080000001					PROTOCOL & COST IS AN ISSUE MAY USE OXY INST OF PERC
PLPMDL0080000001	FAIRLAWN	OH	44333	8/13/1997	TALKED AT GRAND ROUNDS, SAIS THAT SUZANNE WAS PROBABLE GOING TO REITERATE SOME OF THE PTS. I MADE LAST WEEK AT OUR APPT ABOUT OPIOIDS, SAID HE PUT A PT ON OXY RECENTLY.
PLPMDL0080000001	Fairlawn	OH	44333	8/13/1997	TALKED AT GRAND ROUNDS, SAIS THAT SUZANNE WAS PROBABLEGOING TO REITERATE SOME OF THE PTS. I MADE LAST WEEK ATOUR APPT ABOUT OPIOIDS, SAID HE PUT A PT ON OXY RECENTLY.
PLPMDL0080000001	AKRON	OH	44302	8/13/1997	TALKED BRIEFLY AT GROUND ROUNDS, COMMENTED ON THE NEED FOR ALL THE PCP TO GET MORE AGGRESSIVE WITH OPIOIDS AND PAIN MGMT. SAID THEY FEEL THAT ONCOLOGIST ARE THE ONLY DOCS THAT SHOULD TREAT PAIN.
PLPMDL0080000001	Akron	OH	44302	8/13/1997	TALKED BRIEFLY AT GROUND ROUNDS, COMMENTED ON THE NEEDFOR ALL THE PCP TO GET MORE AGGRESSIVE WITH OPIOIDS ANDPAIN MGMT. SAID THEY FEEL THAT ONCOLOGIST ARE THE ONLYDOCS THAT SHOULD TREAT PAIN.
PLPMDL0080000001	CLEVELAND	OH	44113	8/13/1997	MET IN SURGERY USES PER FOR STONE PATS SAYS HELL TRY OXY ASKED WHAT WOULD HAPPEN IF THEY TOOK EVERY SIX HRS.TOLD HIM WHAT WAS STATED IN PI
PLPMDL0080000001	Cleveland	OH	44113	8/13/1997	MET IN SURGERY USES PER FOR STONE PATS SAYS HELL TRY OXYASKED WHAT WOULD HAPPEN IF THEY TOOK EVERY SIX HRS.TOLD HIMWHAT WAS STATED IN PI
PLPMDL0080000001	Mayfield Heights	OH	44124	8/13/1997	HAS AS MUCH POTENTIAL FOR OXY AS UNI.HE DOES OCCUPAT MED ASWELL AS PUD WORK.WENT OVER OXY BUT NOT ALOT OF TIME FORUNI.LITERATURE ADN CLINICALS WILL BE HTE WAY TO GO FOR HERE
PLPMDL0080000001	CLEVELAND	OH	44134	8/14/1997	GAVE ME PRICING FOR DUR FOR REISMAN
PLPMDL0080000001	CLEVELAND	OH	44122	8/13/1997	FOCUS ON CA AND OXY.GET HIS IMPRESSIONS AT TB
PLPMDL0080000001	Cleveland	OH	44122	8/13/1997	FOCUS ON CA AND OXY.GET HIS IMPRESSIONS AT TB
PLPMDL0080000001	LAKEWOOD	OH	44107	8/14/1997	STOCKS OXY 10 & 40'S FROM ONC AT CLINIC
PLPMDL0080000001	WESTLAKE	OH	44145	8/14/1997	FOLLOWED UP WITH BECAUSE PAT FROM DR WILLIAMS PAT WHO CALLD THEY DO HAVE 10,20,40;SEE IF THEY'LL PUT IN 80MG
PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/13/1997	SAID THAT HE ONLY HAS ONE PAT ON DURAG.NEED TO KEEP OXY SIMPLE AND NEED TO GET SPECIFIC
PLPMDL0080000001	Mayfield Heights	OH	44124	8/13/1997	SAID THAT HE ONLY HAS ONE PAT ON DURAG.NEED TO KEEP OXYSIMPLE AND NEED TO GET SPECIFIC
PLPMDL0080000001	WESTLAKE	OH	44145	8/14/1997	KEEP SHOWING HIM RESP JOURNAL & ATS GUIDLINES KEEP REMINDING HIM TO SWITHC PATS TO UNIP WHEN THEY COME BACK IN & GET HIM THINKING ABOUT SWITCHING INSTEAD OF ADDING
PLPMDL0080000001	CLEVELAND	OH	44115	8/13/1997	USES NARC ON YOUNG PATS USES DARV ON ELDERLY WILL USE OXY IN STEAD OF PERC SAYS WORK WITH CASE MAGRS (LAURA) BECAUSE THEY MAN PAT PAIN
PLPMDL0080000001	GARFIELD	OH	44125	8/14/1997	TRYING TO GET HIM MORE INTUNED TO LEVELS AND FUNCTION.RAN OUT OF TIME DURING RIVINGTON
PLPMDL0080000001	Garfield	OH	44125	8/14/1997	TRYING TO GET HIM MORE INTUNED TO LEVELS AND FUNCTION.RANOUT OF TIME DURING RIVINGTON
PLPMDL0080000001	Cleveland	OH	44115	8/13/1997	USES NARC ON YOUNG PATS USES DARV ON ELDERLY;WILL USE OXY INSTEAD OF PERC;SAYS WORK WITH CASE MAGRS (LAURA) BECAUSE THEYMAN PAT PAIN
PLPMDL0080000001	WESTLAKE	OH	44145	8/13/1997	LUNCH WITH DOCS. WILL USE INSTEAD OF PER POST SURG PATS USE TAKING AT LEAST 8 A DAY; WILL START WITH 20MG;FOLLOW UP WT RESULTS
PLPMDL0080000001	Westlake	OH	44145	8/13/1997	LUNCH WITH DOCS. WILL USE INSTEAD OF PER POST SURG PATS USETAKING AT LEAST 8 A DAY; WILL START WITH 20MG;FOLLOW UP WTRESULTS
PLPMDL0080000001	WESTLAKE	OH	44145	8/13/1997	LUNCH WITH DR VERY RECPTP TO OXY WILL USE AFTER SURG. INSTEAD OF PERC; IS USING MS FOR CANCER PATS BUT DOESNT LIKE NARCS; FOR CHRONIC PAIN TALKED ABOUT OA STUDY;SAID HE'D CONSIDER IT SHOW STUDY AGAIN & HAS FEAR OF ADDICTION SHOW PAT INFO BOOK.
PLPMDL0080000001	Westlake	OH	44145	8/13/1997	LUNCH WITH DR VERY RECPTP TO OXY WILL USE AFTER SURG. INSTEADOF PERC; IS USING MS FOR CANCER PATS BUT DOESNT LIKE NARCS;FOR CHRONIC PAIN TALKED ABOUT OA STUDY;SAID HE'D CONSIDER ITSHOW STUDY AGAIN & HAS FEAR OF ADDICTION SHOW PAT INFO BOOK.
PLPMDL0080000001	CLEVELAND	OH	44113	8/13/1997	SAW IN SUR JUST ASKED AGAIN TO INCREASE DOSE INST OF FREQ KEEP ASKING HIM & TALK AGAIN ABOUT HIS STEP APPROACH TO PM
PLPMDL0080000001	Cleveland	OH	44113	8/13/1997	SAW IN SUR JUST ASKED AGAIN TO INCREASE DOSE INST OF FREQKEEP ASKING HIM & TALK AGAIN ABOUT HIS STEP APPROACH TO PM
PLPMDL0080000001	AKRON	OH	44304	8/13/1997	HASN'T STARTED ANY PTS. ON OXY YET, REVIEWED THE BENEFIT OF Q12.
PLPMDL0080000001	Akron	OH	44304	8/13/1997	HASN'T STARTED ANY PTS. ON OXY YET, REVIEWED THEBENEFIT OF Q12.
PLPMDL0080000001	Akron	OH	44304	8/13/1997	SAID HAS A CERV DISC PT ON OXY 20 , G. Q12. FOLLOW UP.
PLPMDL0080000001	WESTLAKE	OH	44145	8/14/1997	SAYS HE USED IT ON 10-15 PATS;SAYS HE' MAY PUT THE SICKLE CELL PAT ON 80MG;HE ONLY HAS HIM ON 40MG;HAS A PAT WITH HERN DISC ON 20MG TOOK HIM OFF & PAT CALLED BACK & HE PUT HIM BAC ON IT;HE
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	MENTIONED DURACT MAY TRY FOLLOW UP WITH THAT
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	SAYS HE USED IT ON 10-15 PATS;SAYS HE' MAY PUT THE SICKLECELL PAT ON 80MG;HE ONLY HAS HIM ON 40MG;HAS A PAT WITH HERNDISC ON 20MG TOOK HIM OFF & PAT CALLED BACK & HE PUT HIM BACON IT;HE
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	MENTIONED DURACT MAY TRY FOLLOW UP WITH THAT
PLPMDL0080000001	LAKEWOOD	OH	44107	8/14/1997	KEEP BUGGING HIM SAYS PATS WANT LORATAB;BUT GIVES THEM VICAD HAS DRUG SEEKERS AS PATS;
PLPMDL0080000001	LAKEWOOD	OH	44107	8/15/1997	QUICK HIT WITH UNI VERY BUSY NOTIME LEAVING SEPT30 TO JOIN DR BLACK IN BERE;SHOWS UP ON 1RX WITH OXY;UNI & POXY
PLPMDL0080000001	Berea	OH	44017	8/15/1997	QUICK HIT WITH UNI VERY BUSY NOTIME LEAVING SEPT30 TO JOINDR BLACK IN BERE;SHOWS UP ON 1RX WITH OXY;UNI & POXY
PLPMDL0080000001	Lakewood	OH	44107	8/14/1997	KEEP BUGGING HIM SAYS PATS WANT LORATAB;BUT GIVES THEM VICADHAS DRUG SEEKERS AS PATS;
PLPMDL0080000001	CLEVELAND	OH	44128	8/14/1997	PUT A SEED IN HIS HEAD ABOUT DURAGESIC.NEED TO CONTINUE TO MAKE THE CONVERSION.
PLPMDL0080000001	Cleveland	OH	44128	8/14/1997	PUT A SEED IN HIS HEAD ABOUT DURAGESIC.NEED TO CONTINUE TOMAKE THE CONVERSION.
PLPMDL0080000001	CLEVELAND	OH	44106	8/14/1997	HIS RESULTS ARE GOOD.HE HAS DEFINITELY CHANGED WHAT MEDS HE IS USING.STILL MAY HAVE A TENDENCY TO SWITCH TO MORPHINE.NEED TO GET SPECIFIC ESPECIALLY WITH PAT AND DOSING
PLPMDL0080000001	Cleveland	OH	44106	8/14/1997	HIS RESULTS ARE GOOD.HE HAS DEFINITELY CHANGED WHAT MEDSHE IS USING.STILL MAY HAVE A TENDENCY TO SWITCH TO MORPHINE.NEED TO GET SPECIFIC ESPECIALLY WITH PAT ANDDOSING
PLPMDL0080000001	PARMA	OH	44129	8/14/1997	WENT IN AND GAVE HIM HIS PRICING;NOT SURE IF THIS WILL MAKE A DIFFERENCE BUT IT SHOWS HIM THAT I WILL NOT LET HIM JUST SAY ANYTHING HE WANTS TO GET ME OUT OF HIS WAY
PLPMDL0080000001	PARMA	OH	44129	8/14/1997	WENT IN AND GAVE HIM HIS PRICING;NOT SURE IF THIS WILLMAKE A DIFFERENCE BUT IT SHOWS HIM THAT I WILL NOT LET HIMJUST SAY ANYTHING HE WANTS TO GET ME OUT OF HIS WAY
PLPMDL0080000001	LAKEWOOD	OH	44107	8/14/1997	POST AG TY3 SHOW PEAKS & TROUGHS & PAINT PICTURE OF SPEC PAT HE'S ONLY USING OXY ON CA PAT & RHE ART;TARGET HIS FIBER MA
PLPMDL0080000001	Lakewood	OH	44107	8/14/1997	POST AG TY3 SHOW PEAKS & TROUGHS & PAINT PICTURE OF SPEC PATHE'S ONLY USING OXY ON CA PAT & RHE ART;TARGET HIS FIBER MA
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	KEEP SHOWING HIM RESP JOURNAL & ATS GUIDLINES KEEP REMINDINGHIM TO SWITHC PATS TO UNIP WHEN THEY COME BACK IN & GET HIMTHINKING ABOUT SWITCHING INSTEAD OF ADDING
PLPMDL0080000001	CLEVELAND	OH	44106	8/14/1997	PRESENTED POST OP DATA.HIS MAJOR CONCERNS ARE SE ESP NAUSEA AND CONST AND ALLERGIES TO CODIENE
PLPMDL0080000001	Cleveland	OH	44106	8/14/1997	PRESENTED POST OP DATA.HIS MAJOR CONCERNS ARE SE ESPNAUSEA AND CONST AND ALLERGIES TO CODIENE
PLPMDL0080000001	CLEVELAND	OH	44106	8/15/1997	RESIDENT PROGRAM WENT ERY WELL.COMMITMENTS TO USE OXY.NEED TO FIND DOCS THAT ARE STAYING AND WHICH ONES ARE SHORT TIMERS.KEEP DISCUSSION TO ACUTE SETTINGS AND ONSET INFO
PLPMDL0080000001	CLEVELAND	OH	44111	8/14/1997	COLD CALL ON DR WILL USE FOR CA PAT BUT DOESNT USE NARC T3 FOR SURG;DON'T CALL ON AGAIN
PLPMDL0080000001	Cleveland	OH	44111	8/14/1997	COLD CALL ON DR WILL USE FOR CA PAT BUT DOESNT USE NARC T3FOR SURG;DON'T CALL ON AGAIN
PLPMDL0080000001	WESTLAKE	OH	44145	8/14/1997	ALREADY PUT 2 PAT ON OXY 20MG;WILL BE USING FOR POST OF PAT INSTEAD OF PER/VIC
PLPMDL0080000001	AKRON	OH	44313	8/15/1997	CHECKING ON UNI SAMPLES, SAID DOESN'T NEED BUT HAS BEEN USING. INTERESTED IN STOCK BOTTLE PROGRAM.
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	ALREADY PUT 2 PAT ON OXY 20MG;WILL BE USING FOR POST OF PATINSTEAD OF PER/VIC
PLPMDL0080000001	WESTLAKE	OH	44145	8/14/1997	HAS 3 PAT ON OXY 10MG ALL BACK PAIN SWITCHED ONE DARVOCKET TARGET ALL PAIN PATS OTHER DAR OR T3
PLPMDL0080000001	Westlake	OH	44145	8/14/1997	HAS 3 PAT ON OXY 10MG ALL BACK PAIN SWITCHED ONE DARVOCKETTARGET ALL PAIN PATS OTHER DAR OR T3
PLPMDL0080000001	BROOKLYN	OH	44144	8/15/1997	HAS TWO PAT ON OXY 10MG ONLY ZANNONI'S PAT COUNT REMEBER A

PLPMDL0080000001	LAKEWOOD	OH	44107	8/14/1997	QUICK HIT WITH OXY & ASKED HIM TO TRY INCREASING DOSE INSTEAD OF FREQ. SAID HE'LL TRY POSITIONS OXY AFTER MS POS IT AGS PER & WORK WITH BRIG & SANDI TO THEM
PLPMDL0080000001	Lakewood	OH	44107	8/14/1997	QUICK HIT WITH OXY & ASKED HIM TO TRY INCREASING DOSE INSTEAD OF FREQ. SAID HE'LL TRY POSITIONS OXY AFTER MS POS IT AGS PER & WORK WITH BRIG & SANDI TO THEM
PLPMDL0080000001	GARFIELD HTS	OH	44125	8/15/1997	THIS IS DR CASTRO.WILL NEED TO ASK PROPER WAY FOR INSERTION INTO THE COMPUTER.NOT SEEING MANY NEW PAT.GETTING SWITCHES WILL KEY
PLPMDL0080000001	Garfield HTS	OH	44125	8/15/1997	THIS IS DR CASTRO.WILL NEED TO ASK PROPER WAY FOR INSERTION INTO THE COMPUTER.NOT SEEING MANY NEW PAT.GETTING SWITCHES WILL KEY
PLPMDL0080000001	AKRON	OH	44307	8/15/1997	SURG FLOOR
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	8/15/1997	WORKING ON A PROGRAM.WITH HIS PERSONALITY IT IS ONLY GOING TO TAKE PLACE IF I AM PERSISTANT AND GET HIM TO DO THE PAPER WORK ON HIS END
PLPMDL0080000001	Warrensville Hts	OH	44122	8/15/1997	WORKING ON A PROGRAM.WITH HIS PERSONALITY IT IS ONLY GOING TO TAKE PLACE IF I AM PERSISTANT AND GET HIM TO DO THE PAPER WORK ON HIS END
PLPMDL0080000001	CLEVELAND	OH	44113	8/15/1997	HAS ONE PAT ON OXY SAYS HE WANTS TO GET MORE EXP WITH OXY HE NEEDS TO GET MORE COMFORTABLE WITH IT KEEP TEEING SAME MESSAGE NO TYL BETTER PAIN RELIEF WANTED TO KNOW WHAT STRE TOLD HIM
PLPMDL0080000001	CLEVELAND	OH	44104	8/15/1997	MET WITH CRAIG NO CALLS FOR OXY;SEE IF DALE HAS TALKED WITH ST.JOHN'S PHR CRAIG RE OXY;DALE IN HOUSTON
PLPMDL0080000001	CLEVELAND	OH	44115	8/15/1997	OXY ON FORMULARY 10,20'S NO OTHER STR USUALLY DOUBLE UP ON 20' COFFMAN ONLY ONE USING
PLPMDL0080000001	Cleveland	OH	44113	8/15/1997	HAS ONE PAT ON OXY SAYS HE WANTS TO GET MORE EXP WITH OXYHE NEEDS TO GET MORE COMFORTABLE WITH IT;KEEP TEEING SAME MESSAGE;NO TYL;BETTER PAIN RELIEF;WANTED TO KNOW WHAT STRETOLD HIM 10-
PLPMDL0080000001	CLEVELAND	OH	44115	8/15/1997	ORT RES WILL USE OXY HAS SUR PAT HE WILL SEND HOME WITH OXY
PLPMDL0080000001	BEACHWOOD	OH	44122	8/15/1997	TRYING TO FIND A WAY TO GET HIM OT DO THE SWITCH PROGRAM
PLPMDL0080000001	Beachwood	OH	44122	8/15/1997	TRYING TO FIND A WAY TO GET HIM OT DO THE SWITCH PROGRAM
PLPMDL0080000001	CLEVELAND	OH	44102	8/15/1997	HAS MOSTLY COPD PATS PUT PAT ON UNI WHILE I WAS THIER;GO OVE BEN OF UNI & PRESENT OXCY
PLPMDL0080000001	Cleveland	OH	44102	8/15/1997	HAS MOSTLY COPD PATS PUT PAT ON UNI WHILE I WAS THIER GO OVEBEN OF UNI & PRESENT OXCY
PLPMDL0080000001	Cleveland	OH	44104	8/15/1997	ORT RES WILL USE OXY HAS SUR PAT HE WILL SEND HOME WITH OXY
PLPMDL0080000001	CLEVELAND	OH	44104	8/15/1997	JOHN VERY HELPFUL CHECKED WITH METRO DT & FOUND OUT THEY STO OXY10,20,40 BUT WOULD COST PAT \$70-110 FOR 30TAB520MG CAUSE IT'S NOT ON FORM IF IT WERE IT WOULD COST \$11 FOR A RATED PA
PLPMDL0080000001	CLEVELAND	OH	44106	8/15/1997	RESIDENT LUNCH.COMMITTED TO USING.TALKED ABOUT HOW IT IS JUST LIKE USING FIXED COMBOS BUT LAST LONGER.
PLPMDL0080000001	Cleveland	OH	44106	8/15/1997	RESIDENT LUNCH.COMMITTED TO USING.TALKED ABOUT HOW IT IS JUST LIKE USING FIXED COMBOS BUT LAST LONGER.
PLPMDL0080000001	PARMA	OH	44129	8/18/1997	MAY WANT TO TRY THE SWITCH IF I CNA GET THE NURSES INVOLVED. THIS HAS BEEN AN AREA THAT I HAVE NOT TRIED
PLPMDL0080000001	Parma	OH	44129	8/18/1997	MAY WANT TO TRY THE SWITCH IF I CNA GET THE NURSES INVOLVED. THIS HAS BEEN AN AREA THAT I HAVE NOT TRIED
PLPMDL0080000001	EUCLID	OH	44119	8/18/1997	DISC USING INSTEAD OF GOING TO SERE;KINDOF INT/SD HE DOES THAT NOW.GAINING ON SERE THOUGH.KNOWS IT ALL.
PLPMDL0080000001	Euclid	OH	44119	8/18/1997	DISC USING INSTEAD OF GOING TO SERE;KINDOF INT/SD HE DOES THAT NOW.GAINING ON SERE THOUGH.KNOWS IT ALL.
PLPMDL0080000001	CLEVELAND	OH	44115	8/15/1997	SHE LIKES MS BETTER THAN OXY;WENT OVER DIFF & SAID PAT MAY NOT BE ON RIGHT DOSE IF OXY IS NOT WOKING;SEE IF I CAN BRING IN LUNCH FOR PAM&PATTY & SHOW VIDEO SAYS DR DOES USE PER/VIC HAS PAT ON
PLPMDL0080000001					10MG BREAST PAT ALLER TO COED NO PRO WITH OXY
PLPMDL0080000001	AKRON	OH	44333	8/15/1997	VERY BUSY, OFFICE UNDER CONSTRUCTION. SAID BEEN USING MORE OXY LATELY, REMINDED OF BENEFITS OVER PERCOCOD.
PLPMDL0080000001	Akron	OH	44333	8/15/1997	VERY BUSY, OFFICE UNDER CONSTRUCTION. SAID BEEN USING MORE OXY LATELY, REMINDED OF BENEFITS OVER PERCOCOD.
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	TRYING TO GET IN TO THE NEW BATCH OF ATTENDEES AND RESIDENTS
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	TRYING TO GET IN TO THE NEW BATCH OF ATTENDEES AND RESIDENTS
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	8/15/1997	TRYING TO KEEP IT SIMPLE AND GET TO SPECIFIC PATIENTS.WE ABOUT DISEASES HE TREATS AND WHAT HE CHOOSES MEDS.
PLPMDL0080000001	Warrensville Hts	OH	44122	8/15/1997	TRYING TO KEEP IT SIMPLE AND GET TO SPECIFIC PATIENTS.WE ABOUT DISEASES HE TREATS AND WHAT HE CHOOSES MEDS.
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	HEM ONC CLINIC
PLPMDL0080000001	Cleveland	OH	44104	8/15/1997	JOHN VERY HELPFUL CHECKED WITH METRO DT & FOUND OUT THEY STOOXY10,20,40 BUT WOULD COST PAT \$70-110 FOR 30TAB520MG CAUSE IT'S NOT ON FORM IF IT WERE IT WOULD COST \$11 FOR A RATED PA
PLPMDL0080000001	Cleveland	OH	44104	8/15/1997	CHEMO CLINIC MET WITH MARCIE;ROBBIN ON VAC;LEFT NOTE FOR DR GROPPE MARCIE SAYS PAT COMPLAIN WHEN THEY SWITHC THEIR PAINMEDS WHEN IN HOP SHE WILL TALK WITH SUE STAHALT TO GET FORMKEEP
PLPMDL0080000001					WORKIN WITH SUE TO GET OXY ON FORM
PLPMDL0080000001	Akron	OH	44307	8/15/1997	SURG FLOOR
PLPMDL0080000001	Akron	OH	44333	8/15/1997	CHECKING ON UNI SAMPLES, SAID DOESN'T NEED BUT HAS BEEN USING. INTERESTED IN STOCK BOTTLE PROGRAM.
PLPMDL0080000001	CLEVELAND	OH	44106	8/15/1997	SEE TARANTINO
PLPMDL0080000001	Cleveland	OH	44106	8/15/1997	SEE TARANTINO
PLPMDL0080000001	AKRON	OH	44307	8/15/1997	STOPPED IN TO DISCUSS INSERVICING SURG FLOOR. SAID HE SPOKE TO JOYCE MOORE AND SHE OKAY'D TO SCHEDULE IT. REMINDED OF HUGE BENEFIT TO SURGERY PTS. THIS ADDITION WOULD BE.
PLPMDL0080000001	Akron	OH	44307	8/15/1997	STOPPED IN TO DISCUSS INSERVICING SURG FLOOR. SAID HESPOKE TO JOYCE MOORE AND SHE OKAY'D TO SCHEDULE IT. REMINDED OF HUGE BENEFIT TO SURGERY PTS. THIS ADDITION WOULD BE.
PLPMDL0080000001	Cleveland	OH	44111	8/15/1997	SHE LIKES MS BETTER THAN OXY;WENT OVER DIFF & SAID PAT MAYNOT BE ON RIGHT DOSE IF OXY IS NOT WOKING;SEE IF I CAN BRING IN LUNCH FOR PAM&PATTY & SHOW VIDEO SAYS DR DOES USE PER/VICHAS PAT ON
PLPMDL0080000001					10MG BREAST PAT ALLER TO COED NO PRO WITH OXY
PLPMDL0080000001	CLEVELAND	OH	44195	8/19/1997	SAMPLES
PLPMDL0080000001	CLEVELAND	OH	44104	8/15/1997	ACTING CHIEF COLD CALL;SEES PLACE FOR OXY BUT HARDLY RX'S NARC WORKS WITH SURG SEE IF HE HAS A CHANCE TO SUGGEST OXY FOR POST SURG PATS
PLPMDL0080000001	Cleveland	OH	44104	8/15/1997	ACTING CHIEF COLD CALL;SEES PLACE FOR OXY BUT HARDLY RX'SNARC WORKS WITH SURG SEE IF HE HAS A CHANCE TO SUGGEST OXYFOR POST SURG PATS
PLPMDL0080000001	BARBERTON	OH	44203	8/19/1997	SAW CLIN PHARMACIST
PLPMDL0080000001	CLEVELAND	OH	44104	8/15/1997	CHEMO CLINIC MET WITH MARCIE;ROBBIN ON VAC;LEFT NOTE FOR DR GROPPE MARCIE SAYS PAT COMPLAIN WHEN THEY SWITHC THEIR PAIN MEDS WHEN IN HOP SHE WILL TALK WITH SUE STAHALT TO GET FORM KEEP
PLPMDL0080000001	CLEVELAND	OH	44106	8/15/1997	WORKIN WITH SUE TO GET OXY ON FORM
PLPMDL0080000001	Cleveland	OH	44106	8/15/1997	THEY ARE IN A TRAUMA ROTATION AND THOUGHT IT WOULD BE PERFECT FOR RIB DIFFICUTIES.THEY HAVE A RIGID THOUGHT PROCES FOR STRENGTHS AND PLACEBO EFFECT OF DRUGS.THEY HAVE T3 CASES AND THEN
PLPMDL0080000001	Cleveland	OH	44106	8/15/1997	THERE ARE PERC CASES
PLPMDL0080000001	Cleveland	OH	44106	8/15/1997	THEY ARE IN A TRAUMA ROTATION AND THOUGHT IT WOULD BE PERFECT FOR RIB DIFFICUTIES.THEY HAVE A RIGID THOUGHT PROCESFOR STRENGTHS AND PLACEBO EFFECT OF DRUGS.THEY HAVE T3 CASESAND THEN THERE
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	ARE PERC CASES
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	HE IS ALWAYS BUSY.NEED TO GET SPECIFIC AND FIND WHY HE IS HES TO USE.
PLPMDL0080000001	CLEVELAND	OH	441065000	8/18/1997	TALKED ABOUT HIS FAMILIARITY BUT DID NOT GET A CHANCE TO GET SPECIFIC.NEED TO FIND HOW HE IS USING AND GET THE PROPER PLACEMENT
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	HE SAIS HE IS GETTING MORE FAMILIAR.TALKED ABOUT A COUPLE OF PATIENTS AND HOW HE DID NOT SEE A DIFFERENCE FROM WHEN HE USED OTHERS.STILL NEED TO GET VERY SPECIFIC AND GET A SOLID NICHE FOR HIM
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	TO USE
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	HE SAIS HE IS GETTING MORE FAMILIAR.TALKED ABOUT A COUPLE OF PATIENTS AND HOW HE DID NOT SEE A DIFFERENCE FROM WHEN HE USED OTHERS.STILL NEED TO GET VERY SPECIFIC AND GET A SOLID NICHE FOR HIM
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	INTROED OXY AND IT WAS HARD TO UNDERSTAND HIM
PLPMDL0080000001	CLEVELAND	OH	44195	8/19/1997	WILL TRY IN PLACE OF SERE. IS SPEAKING FOR GLAXO! GOT HIS CV AND HE IS INTERESTED!! SAYS WHEN USES THEO IT'S UNI.
PLPMDL0080000001	CLEVELAND	OH	44106	8/18/1997	HE HAS USED OR SEEN IT USED A COUPLE OF TIMES.HE IS DOING A FELLOWSHIP AND WILL BE AROUND THE WHOLE YEAR.HE HAS AN INTERESTING NOTE SYSTEM IN WHICH HE KEEPS TRACK OF PATIENTS SO IT SHULD BE
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	EASY TO GET SPECIFIC IN THE FUTURE
PLPMDL0080000001	CLEVELAND	OH	441065000	8/18/1997	HE HAS USED OR SEEN IT USED A COUPLE OF TIMES.HE IS DOING A FELLOWSHIP AND WILL BE AROUND THE WHOLE YEAR.HE HAS AN INTERESTING NOTE SYSTEM IN WHICH HE KEEPS TRACK OF PATIENTSSO IT SHULD BE EASY
PLPMDL0080000001	CLEVELAND	OH	441065000	8/18/1997	TO GET SPECIFIC IN THE FUTURE
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	SAIS THAT HE DOES NOT USE ATC MEDS UNTIL PAT GET REALLY BAD LIKES TO USE ADJUVANTS AND HE DOES TREAT ALOT OF BONE METS. TRYING TO GET OXY AS HIS FIRST OPIOID WHEN HE NEEDS ATC. TRYING SOMETHING
PLPMDL0080000001	Cleveland	OH	44106	8/18/1997	CLINICAL COULD WORK WONDERS
PLPMDL0080000001	STOW	OH	44224	8/18/1997	SAIS THAT HE DOES NOT USE ATC MEDS UNTIL PAT GET REALLY BAD LIKES TO USE ADJUVANTS AND HE DOES TREAT ALOT OF BONE METS.TRYING TO GET OXY AS HIS FIRST OPIOID WHEN HE NEEDS ATC.TRYING SOMETHING
PLPMDL0080000001	Stow	OH	44224	8/18/1997	CLINICAL COULD WORK WONDERS
PLPMDL0080000001	TALLMADGE	OH	44278	8/18/1997	SAW AT WINDOW. BRIEFLY EXPLAINED OXY, SAID HE'S USED BEFORE FOR TERMINAL PTS. COME BACK AROUND 2, BEST TIME.
PLPMDL0080000001	Tallmadge	OH	44278	8/18/1997	SAW AT WINDOW. BRIEFLY EXPLAINED OXY, SAID HE'S USED BEFORE FOR TERMINAL PTS. COME BACK AROUND 2, BEST TIME.
PLPMDL0080000001	TWINSBURG	OH	440872340	8/18/1997	NEVER GETTING ENOUGH TIME WITH HIM TO MAKE A DIFFERENCE. QUICK HIT AGAIN AND LEFT LIT. NEED TO REEVALUATE.
PLPMDL0080000001					NEVER GETTING ENOUGH TIME WITH HIM TO MAKE A DIFFERENCE. QUICK HIT AGAIN AND LEFT LIT. NEED TO REEVALUATE.
PLPMDL0080000001					FIRST TIME COLD CALL, NICE OFFICE. POSITIONED OXY FOR NON MALIGNANT PAIN, SAFER AND REPLACE VICODIN. GOT INTEREST, SCHED LUNCH.
PLPMDL0080000001	Twinsburg	OH	44087	8/18/1997	FIRST TIME COLD CALL, NICE OFFICE. POSITIONED OXY FOR NON MALIGNANT PAIN, SAFER AND REPLACE VICODIN. GOT INTEREST, SCHED LUNCH.
PLPMDL0080000001	CLEVELAND	OH	44127	8/19/1997	USES TORDOL IV & DURAGESIC ;OPEN TO OXY;BUT NEEDS TO REMEM TAKING TO LUNCH;GO OVER BEN VS DUR AGAIN
PLPMDL0080000001	Cleveland	OH	44127	8/19/1997	USES TORDOL IV & DURAGESIC ;OPEN TO OXY;BUT NEEDS TO REMEM TAKING TO LUNCH;GO OVER BEN VS DUR AGAIN
PLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	CONCENTRATED ON STOCKING AND WHERE HE CAN GET AND HOW HE CAN GET
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/19/1997	DIDN'T NEED SAMPLES AGAIN. SAID I HAD NEW ALNAGEIC TO INTRO TO HIM, FINALLY GOT APPT.
PLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	TRYING TO GET HIM AWAY FROM THE COWAN APPROACH.MAY BE BETTER TO WORK ON YOUNGER MEMBERS
PLPMDL0080000001	Independence	OH	44131	8/19/1997	TRYING TO GET HIM AWAY FROM THE COWAN APPROACH.MAY BE BETTER TO WORK ON YOUNGER MEMBERS
PLPMDL0080000001	BARBERTON	OH	44203	8/19/1997	TALKED TO DR ABOUT USING VICODIN, START WITH. SAFETY USED IN PLACE OF NSAIDS AND COMBO'S TO ACHIEVE PAIN CONTROL. START WITH, 80MG STAY WITH.
PLPMDL0080000001	Barberton	OH	44203	8/19/1997	TALKED TO DR ABOUT USING VICODIN, START WITH. SAFETY USED IN PLACE OF NSAIDS AND COMBO'S TO ACHIEVE PAIN CONTROL. START WITH, 80MG STAY WITH.

PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	OXY DOES NOT WORK BASED ON TWO PAT THAT HE HAS TRIED IT ON. COUNTERED KADIAN AND OTHER THAN THE FREE HE HAS NOT MUCH INTEREST IN USING.WILL NEED TO DO A GOOD JOB AT DAW TO KEEP MORPHINE BUSINESS
PPLPMDL0080000001	Independence	OH	44131	8/19/1997	OXY DOES NOT WORK BASED ON TWO PAT THAT HE HAS TRIED IT ON.COUNTERED KADIAN AND OTHER THAN THE FREE HE HAS NOTMUCH INTEREST IN USING.WILL NEED TO DO A GOOD JOB ATDAW TO KEEP MORPHINE BUSINESS
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	SAYS HE USES/PRESENTED BUT NEED TO FIND OUT MORE ABOUT HIM P MGMT;DID NOT ATTEND LUNCH
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	SAYS HE USES/PRESENTED BUT NEED TO FIND OUT MORE ABOUT HIM PMGNT;DID NOT ATTEND LUNCH
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	MAY BE GETTING INVOLVED WITH OPENING HOSPICE IN PAINS;MOSTLY USES NSAIDS THEN 10MG OF OXY SAYS HIS PATS ARE UNDER CONTROL LEFT HIM VIDEO ON CA PAIN & WANTS PENS
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	MAY BE GETTING INVOLVED WITH OPENING HOSPICE IN PAINS MOSTLYUSES NSAIDS THEN 10MG OF OXY SAYS HIS PATS ARE UNDER CONTROLLEFT HIM VIDEO ON CA PAIN & WANTS PENS
PPLPMDL0080000001	Cleveland	OH	44195	8/19/1997	WILL TRY IN PLACE OF SERE. IS SPEAKING FOR GLAXO! GOT HISCV AND HE IS INTERESTED!SAYS WHEN USES THEO IT'S UNI.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	WANTS TO USE OXY FOR ACUTE CARE THINKS IT MAKE SENSE FOR IN PATS EASIER ON NURSES & WILL HELP CONTROL PATS PAIN;HE WONT BE BACK ON THE HOS FLOOR UNTIL JAN & HIS PARTNR KRUPKIN NOT AS WILLING TO USE NARCS;SEE IF HE'S TRIED;WILL USE ON HIS VIC PAT AS A TEST
PPLPMDL0080000001	ROCKY RIVER	OH	44116	8/19/1997	WILL NOT STOCK OXY ;SHE'S SET IN HER WAYS & VERY STUBBORN; SHE'S NOT GROWING HER RX BUSINESS THE WAYS SHE IS EXPECTED NO SENOCOT S NOT ON PLANOGRAM AT CVS SO THEY CANT ORDER
PPLPMDL0080000001	BARBERTON	OH	44203	8/19/1997	OXY 10,20MG,40MG. NO SENEKOT-S
PPLPMDL0080000001	CLEVELAND HTS	OH	44118	8/19/1997	TRYING TO GET PLAN-A-GRAM DETAILS
PPLPMDL0080000001	ROCKY RIVER	OH	44116	8/19/1997	STOCK 20MG RX FROM JOSHI;WILL PUT IN 10 MG
PPLPMDL0080000001	CLEVELAND	OH	44127	8/19/1997	STILL NMO RX'S FOR OXY DR'S VERYSLOW IN THIS AREA
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	WANTS TO USE OXY FOR ACUTE CARE THINKS IT MAKE SENSE FOR INPATTS EASIER ON NURSES & WILL HELP CONTROL PATS PAIN;HE WONTBE BACK ON THE HOS FLOOR UNTIL JAN & HIS PARTNR KRUPKIN NOTAS WILLING TO USE NARCS SEE IF HE'S TRIED WILL USE ON HISVIC PAT AS A TEST
PPLPMDL0080000001	BARBERTON	OH	44203	8/19/1997	BELIEVES OXYCODONE MORE ADDICTING THAN HYDROCODONE.
PPLPMDL0080000001	Barberton	OH	44203	8/19/1997	BELIEVES OXYCODONE MORE ADDICTING THAN HYDROCODONE.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	MOVED FROM SARAVUSE NY;NOT TRAINED TO USE NARCS;DOES USE SOM BUT VERY RARELY;GET HIM PAT INFO & SEE IF HE'S USED
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	MOVED FROM SARAVUSE NY;NOT TRAINED TO USE NARCS;DOES USE SOMBUT VERY RARELY;GET HIM PAT INFO & SEE IF HE'S USED
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	APPEALING TO HIS CLINICAL SIDE.WENT OVER POST OP DATA QUICKLY
PPLPMDL0080000001	Independence	OH	44131	8/19/1997	APPEALING TO HIS CLINICAL SIDE.WENT OVER POST OP DATAQUICKLY
PPLPMDL0080000001	AKRON	OH	44333	8/19/1997	OXY QUICK HIT.
PPLPMDL0080000001	Akron	OH	44333	8/19/1997	OXY QUICK HIT.
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	GETTING MORE FAMILIAR WITH OXY BUT NOT SURE HOW MUCH OF WHAT HE IS TELLING ME IS CORRECT.
PPLPMDL0080000001	Independence	OH	44131	8/19/1997	GETTING MORE FAMILIAR WITH OXY BUT NOT SURE HOW MUCH OFWHAT HE IS TELLING ME IS CORRECT.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/19/1997	DIDN'T NEED SAMPLES AGAIN. SAID I HAD NEW ALNAGEIC TOINTRO TO HIM, FINALLY GOT APPT.
PPLPMDL0080000001	AKRON	OH	44333	8/19/1997	DR. SAID HE KNOWS ALLABOUT OXY, STARTED D ETAILING OXY TO ME VERY SARCASTIALLY. ASKED IF HE'S USED, SAID YES A COUPLE OF TIMES AND WALKED AWAY. LEFT LIT. NEXT CALL, FIND OUT WHAT PTS. HE TRIED IT ON.
PPLPMDL0080000001	AKRON	OH	44333	8/19/1997	SCHEDULED APPT. REMINDED OF THE 600 MG.
PPLPMDL0080000001	AKRON	OH	44333	8/19/1997	SCHEDULED APPT. REMINDED OF THE 600 MG.
PPLPMDL0080000001	Akron	OH	44333	8/19/1997	DR. SAID HE KNOWS ALLABOUT OXY, STARTED D ETAILING OXY TOME VERY SARCASTIALLY. ASKED IF HE'S USED, SAID YES ACOUPLE OF TIMES AND WALKED AWAY. LEFT LIT. NEXT CALL,FIND OUT WHAT PTS. HE TRIED IT ON.
PPLPMDL0080000001	Independence	OH	44131	8/19/1997	TRYING TO GET SOMETHING GOING FOR ALL OF THE SITES.TRYINGTO GET CARM THINKING ABOUT A BIG PROGRAM NOT JUST A COUPLEOF SITES
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1997	MET MR KIM OXY ONT ON FORML;WORK WITH DR.RASLAN ON P&T COMMTO GET IN ON;
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1997	INSERVICE WITH VYONNE & CHERYL DR HAS PAT ADELE ON 2PER AM30MG MS AT NIGHT;LIVER CA MIRCLE PAT PROB WONT SWITHCH HER TOOKY;BUT MAY TRY TO PUT BLADDER CA PAT LAURA ON OXY SHE'S ONNOTHING NOW THEY JUST NEED TO TRY;SLOW BUT THEY WILL
PPLPMDL0080000001	CLEVELAND	OH	44103	8/19/1997	SD SHE IS USING LIKE DR. STIGGERS IS. IF HE LIKES IT SHE LIKES IT.USING STAMPER
PPLPMDL0080000001	Cleveland	OH	44103	8/19/1997	SD SHE IS USING LIKE DR. STIGGERS IS. IF HE LIKES IT SHELIKES IT.USING STAMPER
PPLPMDL0080000001	CLEVELAND	OH	44127	8/19/1997	NEW PAIN GUY AT ST MIKES REC TO OXY;1ST NSAIDS,2ND BLOCK,3RD OPIOIDS;FAM WITH MS SWITCHCH FROM ORAL MORP TO MS.LUNCH NEXT THUS
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1997	NEW PAIN GUY AT ST MIKES REC TO OXY 1ST NSAIDS,2ND BLOCK,3RDOPIOIDS FAM WITH MS SWITCHCH FROM ORAL MORP TO MS.LUNCH NEXTTHUS
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	HAS HAD SOME EXP WITH OXY WILL USE MORE NOW THAT I TALKED WITH HER HAS A COUPLE PATS SHE'S GOING TO TRY ON CAME FOR AZ AND SAYS METRO IS VERY SLOW TO ADDAPT TO USING PAIN MEDS ONLY BE AT METRO ONE LMORE MONTH
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	HAS HAD SOME EXP WITH OXY WILL USE MORE NOW THAT I TALKEDWITH HER HAS A COUPLE PATS SHE'S GOING TO TRY ON CAME FOR AZAND SAYS METRO IS VERY SLOW TO ADDAPT TO USING PAIN MEDSONLY BE AT METRO ONE LMORE MONTH
PPLPMDL0080000001	CLEVELAND	OH	44127	8/19/1997	MET MR KIM OXY ONT ON FORML;WORK WITH DR.RASLAN ON P&T COMM TO GET IN ON;
PPLPMDL0080000001	CLEVELAND	OH	44127	8/19/1997	INSERVICE WITH VYONNE & CHERYL DR HAS PAT ADELE ON 2PER AM 30MG MS AT NIGHT;LIVER CA MIRCLE PAT PROB WONT SWITHCH HER TO OXY;BUT MAY TRY TO PUT BLADDER CA PAT LAURA ON OXY SHE'S ON NOTHING NOW THEY JUST NEED TO TRY;SLOW BUT THEY WILL
PPLPMDL0080000001	INDEPENDENCE	OH	44131	8/19/1997	TRYING TO GET SOMETHING GOING FOR ALL OF THE SITES.TRYING TO GET CARM THINKING ABOUT A BIG PROGRAM NOT JUST A COUPLE OF SITES
PPLPMDL0080000001	AKRON	OH	44302	8/19/1997	STILL NOT USING, ASKED WHY HE SAYS HABIT. SHOWED HIM THE SUNSHINE STYD. SCHED LUNCH, TRY TO UNCOVER HIDDEN OBJ. REMEMBER TO ASK JIM.
PPLPMDL0080000001	Akron	OH	44302	8/19/1997	STILL NOT USING, ASKED WHY HE SAYS HABIT. SHOWED HIM THESUNSHINE STYD. SCHED LUNCH, TRY TO UNCOVER HIDDEN OBJ.REMEMBER TO ASK JIM.
PPLPMDL0080000001	CLEVELAND	OH	44103	8/19/1997	SAYS PROBLEM WITH PTS FINDING IT.BUT WORKING REALLY WELL. CAN'T TELL HIM ANYTHING
PPLPMDL0080000001	Cleveland	OH	44103	8/19/1997	SAYS PROBLEM WITH PTS FINDING IT.BUT WORKING REALLY WELL.CAN'T TELL HIM ANYTHING
PPLPMDL0080000001	AKRON	OH	44333	8/20/1997	GOTTEN VERY FITNESS ORIENTED. POSITIONS UNI 600 IN PLACE OF THEO, CHALLENGED HIM WITH THE FREE KITS TO SEE IF PTS GET BETTER LUNCH FUNCTION. COMMITTED TO USING THE PROGRAM.
PPLPMDL0080000001	CLEVELAND	OH	44109	8/19/1997	JUST PUT PAT ON 40MG;STARTED AT 10;USUALLY STARTS WITH DAR OR TY3THEN GOES TO OXY;TRY TO GET HIM TO SKIP DAR & TY3
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1997	JUST PUT PAT ON 40MG;STARTED AT 10;USUALLY STARTS WITH DAROR TY3THEN GOES TO OXY;TRY TO GET HIM TO SKIP DAR & TY3
PPLPMDL0080000001	CLEVELAND	OH	44195	8/19/1997	GREAT CALL!! WILL USE IN PLACE OF PERC POST-OP.SENDS ALL PTS HOME ON PERC FOR 3 WKS!! WILL USE ON CA PTS TOO.SAYS I ND TO SEE DR. MARKMAN. INTRODUCED ME TO THE NURSES.WENT OVER ALL WITH THEM.WILL SUGGEST IT TO DOCS.
PPLPMDL0080000001	MAYFIELD VILLAGE	OH	44143	8/20/1997	QUICK/SAYS SAME THING HIS PARTNER SAYS/DISC USING MORE THEO. TRY INSTEAD OF SERE/SD INTERESTING.SET UP LUNCH
PPLPMDL0080000001	Mayfield Village	OH	44143	8/20/1997	QUICK/SAYS SAME THING HIS PARTNER SAYS/DISC USING MORE THEO.TRY INSTEAD OF SERE/SD INTERESTING.SET UP LUNCH
PPLPMDL0080000001	Cleveland	OH	44195	8/19/1997	GREAT CALL!! WILL USE IN PLACE OF PERC POST-OP.SENDS ALL PTSHOME ON PERC FOR 3 WKS!! WILL USE ON CA PTS TOO.SAYS I ND TOSEE DR. MARKMAN. INTRODUCED ME TO THE NURSES.WENT OVER ALLWITH THEM.WILL SUGGEST IT TO DOCS.
PPLPMDL0080000001	CLEVELAND	OH	44195	8/19/1997	WANTS SUPPORT FOR A JOURNAL CLUB NEXT YEAR.SAYS NDS OXY ON FORMULARY BUT WON'T HELP!!!
PPLPMDL0080000001	AKRON	OH	44304	8/20/1997	UNI SWITCH PROGRAM COMMITTED TO TRYING.
PPLPMDL0080000001	Cleveland	OH	44195	8/19/1997	WANTS SUPPORT FOR A JOURNAL CLUB NEXT YEAR.SAYS NDS OXY ONFORMULARY BUT WON'T HELP!!!
PPLPMDL0080000001	CLEVELAND	OH	44195	8/19/1997	SD TRIED ON OA PTS WITH GOOD LUCK AT 20MG.OTHER PTS IN CHRONIC PAINS SHE SENDS TO PAIN MGMT.KNOWS THEY ARE USING.
PPLPMDL0080000001	Cleveland	OH	44195	8/19/1997	SD TRIED ON OA PTS WITH GOOD LUCK AT 20MG.OTHER PTS INCHRONIC PAINS SHE SENDS TO PAIN MGMT.KNOWS THEY ARE USING.
PPLPMDL0080000001	AKRON	OH	44320	8/19/1997	FOLLOW UP WITH RX PADS. Q12 DOSING, LOWER ABUSE POTENTIAL LESS TABLETS WITH QUICK STABLE PAIN CONTROL. USE TOLERANCE STUDY. WHAT TYPE OF PATIENTS . DOES HE HAVE ANY PATIENTS NOW HE IS THINKING ABOUT SWITCHING.
PPLPMDL0080000001	Akron	OH	44320	8/19/1997	FOLLOW UP WITH RX PADS. Q12 DOSING, LOWER ABUSE POTENTIAL LESS TABLETS WITH QUICK STABLE PAIN CONTROL. USE TOLERANCESTUDY. WHAT TYPE OF PATIENTS . DOES HE HAVE ANY PATIENTSNOW HE IS THINKING ABOUT SWITCHING.
PPLPMDL0080000001	AKRON	OH	44302	8/19/1997	SUNSHINE STUDY, RECOMMENDED HE USE OXY 20 MG. Q12. HAS BEEN USING 10'S AND SAID ITS NOT BETTER THAN VIC.
PPLPMDL0080000001	Akron	OH	44302	8/19/1997	SUNSHINE STUDY, RECOMMENDED HE USE OXY 20 MG. Q12. HAS BEENUSING 10'S AND SAID ITS NOT BETTER THAN VIC.
PPLPMDL0080000001	AKRON	OH	44302	8/19/1997	SAID DRS ARE STILL USING. SHOWED POST OP STUDY AND RECOMMEND USING 20 MG. Q12.
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/20/1997	HUDSON STORE WILL BE THE TEST STORE
PPLPMDL0080000001	GARFIELD HTS	OH	44125	8/20/1997	PLANAGRAM INFO
PPLPMDL0080000001	MAYFIELD	OH	44143	8/20/1997	SAYS ONLY THEO USES/QUICK/VERY AMIABLE/ND MORE TIME-SET UP LUNCH.
PPLPMDL0080000001	Mayfield	OH	44143	8/20/1997	SAYS ONLY THEO USES/QUICK/VERY AMIABLE/ND MORE TIME-SET UPLUNCH.
PPLPMDL0080000001	Akron	OH	44302	8/19/1997	SAID DRS ARE STILL USING. SHOWED POST OP STUDY AND RECOMMENDUSING 20 MG. Q12.
PPLPMDL0080000001	BEACHWOOD	OH	44122	8/19/1997	HE UNDERSTANDS ABOUT Q12 BUT HE IS NOT REMEMBERING WHERE TO USE AND WHAT PRODUCTS TO REPLACE
PPLPMDL0080000001	Beachwood	OH	44122	8/19/1997	HE UNDERSTANDS ABOUT Q12 BUT HE IS NOT REMEMBERING WHERE TOUSE AND WHAT PRODUCTS TO REPLACE
PPLPMDL0080000001	AKRON	OH	44333	8/19/1997	WINDOW, OXY NEW Q12 WITHUOT TYLENOL
PPLPMDL0080000001	Akron	OH	44333	8/19/1997	WINDOW, OXY NEW Q12 WITHUOT TYLENOL
PPLPMDL0080000001	AKRON	OH	44309	8/20/1997	ONC. JOYCE NEADING SCHEDULES LUNCHES FOR NURSES.
PPLPMDL0080000001	Akron	OH	44333	8/20/1997	GOTTEN VERY FITNESS ORIENTED. POSITIONS UNI 600 IN PLACEOF THEO, CHALLENGED HIM WITH THE FREE KITS TO SEE IF PTSGET BETTER LUNCH FUNCTION. COMMITTED TO USING THE PROGRAM.



PLPMDL0080000001	CLEVELAND	OH	44122	8/20/1997	STARTING TO UNDERSTAND WHERE TO USE.
PLPMDL0080000001	Beachwood	OH	44122	8/20/1997	STARTING TO UNDERSTAND WHERE TO USE.
PLPMDL0080000001	BEACHWOOD	OH	44122	8/20/1997	TRYING TO PUSH A LITTLE HARDER SINCE BLAIR WILL BE GONE. STILL NOT SURE WHO WILL BE COMING IN.ASK ABOUT SHELLY HANKS
PLPMDL0080000001	Beachwood	OH	44122	8/20/1997	TRYING TO PUSH A LITTLE HARDER SINCE BLAIR WILL BE GONE.STILL NOT SURE WHO WILL BE COMING IN.ASK ABOUT SHELLY HANKS
PLPMDL0080000001	WARRENSVILLE HTS	OH	44122	8/20/1997	JUST COMING BACK FROM VACATION.WORKING ON OXY JUST LIKE HE WOULD USE OTHER FIXED COMBOS AND BLOOD LEVELS WITH UNI
PLPMDL0080000001	WESTLAKE	OH	44145	8/21/1997	QUICK MENTION OF PRODUCT AT WINDOW TOO BUSY JUST RETURNEDFROM VACATION OFF 2WKS IN TREVOR CITY
PLPMDL0080000001	Westlake	OH	44145	8/21/1997	QUICK MENTION OF PRODUCT AT WINDOW TOO BUSY JUST RETURNEDFROM VACATION OFF 2WKS IN TREVOR CITY
PLPMDL0080000001	CLEVELAND	OH	44106	8/21/1997	STILL NO 80
PLPMDL0080000001	BARBERTON	OH	44203	8/21/1997	QUICK HIT OXY FOR QUICK STABLE PAIN CONTROL IN PLACE OF IMMEDIATE RELEASE. UNIPHYL QD DOSING HIGHER STC IN AM TO IMPROVE PULMONARY FUNCTION.
PLPMDL0080000001	Shaker Hts	OH	44122	8/20/1997	JUST COMING BACK FROM VACATION.WORKING ON OXY JUST LIKE HEWOULD USE OTHER FIXED COMBOS AND BLOOD LEVELS WITH UNI
PLPMDL0080000001	Akron	OH	44304	8/20/1997	UNI SWITCH PROGRAM COMMITTED TO TRYING.
PLPMDL0080000001	TALLMADGE	OH	44278	8/20/1997	HAS OXY NICHED ONLY FOR MALIG PATIENTS, TRIED TO REPOSITION. HE'S NOT VERY COMFORTAVLE USING NARCS FOR CHRONIC PAIN, TENDS TO REFER OUT TO CLINICS
PLPMDL0080000001	BARBERTON	OH	44203	8/21/1997	TUMOR BOARDS. DR HAAS, HAZRA, CONNLY, SPRANCE.
PLPMDL0080000001	Tallmadge	OH	44278	8/20/1997	HAS OXY NICHED ONLY FOR MALIG PATIENTS, TRIED TO REPOSITION.HE'S NOT VERY COMFORTAVLE USING NARCS FOR CHRONIC PAIN,TENDS TO REFER OUT TO CLINICS
PLPMDL0080000001	CLEVELAND	OH	44122	8/20/1997	TRYING TO KEEP IT SIMPLE AND COMPARE TO PERC AND OTHER FIX COMBOS
PLPMDL0080000001	Cleveland	OH	44122	8/20/1997	TRYING TO KEEP IT SIMPLE AND COMPARE TO PERC AND OTHER FIXCOMBOS
PLPMDL0080000001	Akron	OH	44309	8/20/1997	ONC. JOYCE NEADING SCHEDULES LUNCHES FOR NURSES.
PLPMDL0080000001	GARFIELD	OH	44125	8/20/1997	IF I CAN GET THE TIME HE WILL WRITE A SMALL AMOUNT
PLPMDL0080000001	WESTLAKE	OH	44145	8/21/1997	MOVING LOTS OF 20MG FROM CLINIC WESTLAKE;WILL RECCOMEND SEN & USING SOME UNIG600
PLPMDL0080000001	Garfield	OH	44125	8/20/1997	IF I CAN GET THE TIME HE WILL WRITE A SMALL AMOUNT
PLPMDL0080000001	TALLMADGE	OH	44278	8/20/1997	UNI SAMPLES, COMPARED TO THEO. PHYLLIS NOT IN, RESCHEDULED LUNCH, SAID HAS STARTED 1 PT ON OXY.
PLPMDL0080000001	Tallmadge	OH	44278	8/20/1997	UNI SAMPLES, COMPARED TO THEO. PHYLLIS NOT IN, RESCHEDULED LUNCH, SAID HAS STARTED 1 PT ON OXY.
PLPMDL0080000001	BEACHWOOD	OH	44122	8/20/1997	KEEPING IT SPECIFIC TO GET GAINS FROM PAST SUCCESSES STILLVERY HESITANT TO USE ANY OPIOID BUT AS EACH PAT GOES BY HE IS GETTING MORE CONFIDENT
PLPMDL0080000001	Beachwood	OH	44122	8/20/1997	KEEPING IT SPECIFIC TO GET GAINS FROM PAST SUCCESSES STILLVERY HESITANT TO USE ANY OPIOID BUT AS EACH PAT GOES BY HEIS GETTING MORE CONFIDENT
PLPMDL0080000001	TALLMADGE	OH	44278	8/20/1997	RESWCHEDULED LUNCH, ONLY GOT A WINDOW CALL AGAIN. CAN'T GET ENOUGH TIME WITHOUT A LUNCH.
PLPMDL0080000001	Tallmadge	OH	44278	8/20/1997	RESWCHEDULED LUNCH, ONLY GOT A WINDOW CALL AGAIN. CAN'T GETENOUGH TIME WITHOUT A LUNCH.
PLPMDL0080000001	GATES MILLS	OH	44040	8/20/1997	WOVN'T GET REAL SPECIFIC BUT SAYS PTS STILL HAVING TROUBLE FINDING OXY/SMOKESCREEN/SAYS IS TITRATING BUT COULDN'T SAY WHAT HIGHEST DOSE IS.SAYS SWITCHING PTS WHEN HE GETS THEM TO OXY RIGHT
PLPMDL0080000001	Gates Mills	OH	44040	8/20/1997	WOVN'T GET REAL SPECIFIC BUT SAYS PTS STILL HAVING TROUBLEFINDING OXY/SMOKESCREEN/SAYS IS TITRATING BUT COULDN'T SAYWHAT HIGHEST DOSE IS.SAYS SWITCHING PTS WHEN HE GETS THEMTO OXY RIGHT AWAY.
PLPMDL0080000001	CLEVELAND	OH	44132	8/20/1997	SAYS IS TITRATING/STILL NEEDS TO START PTS INSTEAD OF DARV. FEELS SAFE WITH DARV IS STARTING NEW PTS THOUGH.ADDRESS START WITH STAY WITH HARDER NEXT.
PLPMDL0080000001	Cleveland	OH	44132	8/20/1997	SAYS IS TITRATING/STILL NEEDS TO START PTS INSTEAD OF DARV.FEELS SAFE WITH DARV.IS STARTING NEW PTS THOUGH.ADDRESSSTART WITH STAY WITH HARDER NEXT.
PLPMDL0080000001	TALLMADGE	OH	44278	8/20/1997	TOUGH OFFICE. DIDN'T WANT SAMPLES OF UNI, SO I DIDN'T GET BACH INTO LAB, SHE ACCEPTED LIT OF OXY AND I MADE A QUICK STATEMENT. Q12 ANALGESIC WITH NO ACET. SAID SHE'S LOOK IT OVER. ATTEMPTED TO SCHEDULE LUNCH, SAID THEY ARE BOOKING IO NEXT YEAR.
PLPMDL0080000001	CLEVELAND HTS	OH	44118	8/21/1997	WILL NOT PUT OXY IN EVEN THOUGH THEY HAVE SEEN RX'S
PLPMDL0080000001	Tallmadge	OH	44278	8/20/1997	TOUGH OFFICE. DIDN'T WANT SAMPLES OF UNI, SO I DIDN'T GETBACH INTO LAB, SHE ACCEPTED LIT OF OXY AND I MADE A QUICKSTATEMENT. Q12 ANALGESIC WITH NO ACET. SAID SHE'S LOOK ITOVER. ATTEMPTED TO SCHEDULE LUNCH, SAID THEY ARE BOOKING IONEXT YEAR.
PLPMDL0080000001	EUCUD	OH	44119	8/20/1997	HAS PT RIGHT NOW ON 140MG Q12H!! PT IS EXPECTED TO LIVE LONG
PLPMDL0080000001	Euclid	OH	44119	8/20/1997	HAS PT RIGHT NOW ON 140MG Q12H!! PT IS EXPECTED TO LIVE LONG
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	8/21/1997	SCHEDULED LUNCH TO GET MORE TIME.
PLPMDL0080000001	CLEVELAND	OH	44115	8/21/1997	DID NOT USE JOXY IN POST OP PAT HE WAS NOT THIER WHEN PAT WA DISCHARGED NEED TO WORK THROUGH NURSES;KAREN,LORI,MARIANNE
PLPMDL0080000001	Cleveland	OH	44104	8/21/1997	DID NOT USE JOXY IN POST OP PAT HE WAS NOT THIER WHEN PAT WADISCHARGED NEED TO WORK THROUGH NURSES;KAREN,LORI,MARIANNE
PLPMDL0080000001	Cleveland	OH	44109	8/21/1997	JUST MENTIONED OXY & ASKED HIM ABOUT HIS PAT ON HIGH DOSEIDINT ANSWER.NEED TO CATCH HIM WHEN HE'S NOT BUSY
PLPMDL0080000001	CLEVELAND	OH	44109	8/21/1997	JUST MENTIONED OXY & ASKED HIM ABOUT HIS PAT ON HIGH DOSE DIDNT ANSWER.NEED TO CATCH HIM WHEN HE'S NOT BUSY
PLPMDL0080000001	LYNDHURST	OH	44124	8/21/1997	SHE IS GETTING MORE COMFORTAB BUT DOES NOT LIKE TO USE OPI
PLPMDL0080000001	Lyndhurst	OH	44124	8/21/1997	SHE IS GETTING MORE COMFORTAB BUT DOES NOT LIKE TO USE OPI
PLPMDL0080000001	Cleveland	OH	44109	8/21/1997	SAYS DR'S NEED TO GET MORE COMFORTABLE WITH OXYCONTIN;JOURNALCLUB OCT 7 5 30;
PLPMDL0080000001	CUYAHOGA FALLS	OH	44221	8/21/1997	SAYS WOULDN'T USE OXY, CANT' PHONE IT IN. WOULDN'T GIVE ME ENOUGH TIME TO DETAIL. DID WANT UNIPHYL SAMPLES. ONLY SEES REPS IF YOU TAKE HIM OUT FOR DINNER OR GOLF.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	8/21/1997	SAYS WOULDN'T USE OXY, CANT' PHONE IT IN. WOULDN'T GIVE MEENOUGH TIME TO DETAIL. DID WANT UNIPHYL SAMPLES. ONLY SEESREPS IF YOU TAKE HIM OUT FOR DINNER OR GOLF.
PLPMDL0080000001	CLEVELAND	OH	44109	8/21/1997	LUNCH WITH RESIDENTS;LIKES MS CONTIN & LONG ACTING MEDS VERU REC TO OXY WANTS TO DO TRIAL IN HOSP WITH PATS. NEED TO FOL UP & TRY TO GET HIM TO USE IT WITHOUT US GETTING INVOLVED; TALK TO PHARMACY
PLPMDL0080000001	LYNDHURST	OH	44124	8/21/1997	VERY IMPRESSED WITH TEH CONVERSION KIT.WHEN I TALKED ABOUT PUTTING MY MONEY WHERE MY MOUTH IS HE SIAD THAT I KNOW IT WILL WORK.SO I SAID THEN WHY DO YOU USE OTHER THEOPH
PLPMDL0080000001	Lyndhurst	OH	44124	8/21/1997	VERY IMPRESSED WITH TEH CONVERSION KIT.WHEN I TALKED ABOUTPUTTING MY MONEY WHERE MY MOUTH IS HE SIAD THAT I KNOW ITWILL WORK.SO I SAID THEN WHY DO YOU USE OTHER THEOPH
PLPMDL0080000001	Cleveland	OH	44109	8/21/1997	LUNCH WITH RESIDENTS;LIKES MS CONTIN & LONG ACTING MEDS VERUREC TO OXY WANTS TO DO TRIAL IN HOSP WITH PATS. NEED TO FOLUP & TRY TO GET HIM TO USE IT WITHOUT US GETTING INVOLVED;TALK TO
PLPMDL0080000001	BARBERTON	OH	44203	8/21/1997	THANKED DR FOR PUTTING THE ONE PATIENT ON OXYCONTIN. THEN WALKED AWAY. NEED TO ASK WHY USES WHAT HE USES.
PLPMDL0080000001	Barberton	OH	44203	8/21/1997	THANKED DR FOR PUTTING THE ONE PATIENT ON OXYCONTIN.THEN WALKED AWAY. NEED TO ASK WHY USES WHAT HE USES.
PLPMDL0080000001	BARBERTON	OH	44203	8/21/1997	REMINDED DR ABOUT THE 80MG OXY TABLETS.
PLPMDL0080000001	WESTLAKE	OH	44145	8/21/1997	HAS ALREADY SWITHCED A COUPLE PATS TO UNIP;& PLACED A NEW PAT ON OXY LUNG METS FROM CLINIC 20MG Q12;WILL DO SWITHC PRO
PLPMDL0080000001	Barberton	OH	44203	8/21/1997	REMINDED DR ABOUT THE 80MG OXY TABLETS.
PLPMDL0080000001	CLEVELAND	OH	44115	8/21/1997	DOESNT HAVE ANY PATS ON PAIN MEDS RIGHT NOW WILL USE BUILD RAPPORT WITH NURSE BARB SHE'S FAMILAR WITH IN FROM DR COFFMA
PLPMDL0080000001	Cleveland	OH	44115	8/21/1997	DOESNT HAVE ANY PATS ON PAIN MEDS RIGHT NOW WILL USE BUILDRAPPORT WITH NURSE BARB SHE'S FAMILAR WITH IN FROM DR COFFMA
PLPMDL0080000001	BEACHWOOD	OH	44122	8/21/1997	HOPEFULLY THE ORAMORPH ISSUE IS COMPLETE.NEED TO GET DIRECTIONS TO PARKWAY.FOLLOW UP
PLPMDL0080000001	Beachwood	OH	44122	8/21/1997	HOPEFULLY THE ORAMORPH ISSUE IS COMPLETE.NEED TO GETDIRECTIONS TO PARKWAY.FOLLOW UP
PLPMDL0080000001	CLEVELAND	OH	44109	8/21/1997	SAYS DR'S NEED TO GET MORE COMFORTABLE WITH OXYCONTIN;JOURNAL CLUB OCT 7 5 30;
PLPMDL0080000001	CLEVELAND	OH	44109	8/21/1997	LUNCH WITH BURN UNIT;THEY USE PERCOCET & ORAMORPH;ALSO DRIP MORPHINE;DR. FRATIANNE DOESN' LIKE PERCET CAUSE OF THE ADDIC LYNN THE NURSE WILL BE WORKIN ON A PAIN PROTOCOL;SHE HAS NOT BEGUN THIS PROCESS;FOLLOW UP WITH LYNN SHE COULD BE KEY IN GETTING OCY USED IN BURN UNIT
PLPMDL0080000001	RICHMOND HTS	OH	44143	8/22/1997	SAMPLES
PLPMDL0080000001	Richmond Hts	OH	44143	8/22/1997	SAMPLES
PLPMDL0080000001	Cleveland	OH	44109	8/21/1997	LUNCH WITH BURN UNIT;THEY USE PERCOCET & ORAMORPH;ALSO DRIPMORPHINE;DR. FRATIANNE DOESN' LIKE PERCET CAUSE OF THE ADDICLYNN THE NURSE WILL BE WORKIN ON A PAIN PROTOCOL;SHE HAS NOTBEGUN THIS PROCESS FOLLOW UP WITH LYNN SHE COULD BE KEY INGGETTING OCY USED IN BURN UNIT
PLPMDL0080000001	Barberton	OH	44203	8/21/1997	OXY 10,20MG 40MG 80MGUNI 400MG.
PLPMDL0080000001	CLEVELAND	OH	44106	8/21/1997	TALKED ABOUT POOST OP STUDY AND HOW PAT CAN REMAIN STABLE
PLPMDL0080000001	OLON	OH	44139	8/22/1997	SAID HE HAS USED UNI A COPLE OF TIME.
PLPMDL0080000001	CLEVELAND	OH	44106	8/21/1997	NEED TO INCORPORATE WHAT OTHERS ARE DOING TO MAKE NIM MORE COMFORT
PLPMDL0080000001	CLEVELAND	OH	44109	8/21/1997	DR. STILL THINKS OF OXY AS AFTER PER,QUICK HIT HAS A FEW PAT ON 20MG SAYS DR. CRUM HAS A PAT ON VERY HIGH DOSE;DIDNT SAY HOW HIGH.NEED TO SHOW HIM HOW TO USE IT EARLY
PLPMDL0080000001	Cleveland	OH	44106	8/21/1997	NEED TO INCORPORATE WHAT OTHERS ARE DOING TO MAKE NIM MORECOMFORT
PLPMDL0080000001	SAGAMORE HILLS	OH	44067	8/22/1997	WINDOW REMINDER OF 600 MG.
PLPMDL0080000001	Cleveland	OH	44109	8/21/1997	DR. STILL THINKS OF OXY AS AFTER PER QUICK HIT HAS A FEW PATON 20MG SAYS DR. CRUM HAS A PAT ON VERY HIGH DOSE DIDNT SAYHOW HIGH.NEED TO SHOW HIM HOW TO USE IT EARLY
PLPMDL0080000001	BARBERTON	OH	44203	8/21/1997	OXY 10.20MG 40MG 80MG UNI 400MG.
PLPMDL0080000001	CLEVELAND	OH	44104	8/25/1997	KEEPS MIN AMTS OF NARCS OCCASIONALLY RUNS INTO OF OXY HAS ONE PAT ON 80MG FROM MT SIAN;INT IN PATS INFO
PLPMDL0080000001	CLEVELAND	OH	44109	8/25/1997	USING OXY CAUSE"ONLY GAME IN TOWN" SEEMED INTE IN PM DOSING INT PARTICIPATED IN SWITCH PROGRAM;DOES NOT RX PAIN MED ONLY IN HOSPICE & GOES WITH NURSES RECC WILL KEEP IN MIND
PLPMDL0080000001	AKRON	OH	44310	8/21/1997	STILL NOT USING OXY, THINKS IT ISN'T NECESSARY. PLACED EQUAL TO VICODIN. NEXT CALL, START OVER WITH PI.
PLPMDL0080000001	MAPLE HEIGHTS	OH	44137	8/25/1997	TALKED ABOUT THE CONVERSION PROGRAM
PLPMDL0080000001	Akron	OH	44310	8/21/1997	STILL NOT USING OXY, THINKS IT ISN'T NECESSARY. PLACED EQUAL TO VICODIN. NEXT CALL, START OVER WITH PI.
PLPMDL0080000001	CUYAHOGA FALLS	OH	44223	8/21/1997	FOLLOWING UP ON HIS THROAT CANCER PATIENT.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	8/21/1997	FOLLOWING UP ON HIS THROAT CANCER PATIENT.

PPLPMDL0800000001	BARBERTON	OH	44203	8/21/1997	HIT OXY CONTIN FOR QUICK STABLE PAIN CONTROL. SMOOTH 12H PAIN CONTROL VS DURAGESIC. LESS SIDE EFFECTS. UNIPHLY QD DOSING BETTER COMPLIANCE AND IMPROVES PULM FUNCTN WHEN PATIENTS MOST NEED IT IN THE EARLY MORNING.
PPLPMDL0800000001	Barberton	OH	44203	8/21/1997	HIT OXY CONTIN FOR QUICK STABLE PAIN CONTROL. SMOOTH 12HPAIN CONTROL VS DURAGESIC. LESS SIDE EFFECTS.UNIPHLY QD DOSING BETTER COMPLIANCE AND IMPROVES PULM FUNCTNWHEN PATIENTS MOST NEED IT IN THE EARLY MORNING.
PPLPMDL0800000001	Westlake	OH	44145	8/21/1997	HAS ALREADY SWITHCED A COUPLE PATS TO UNIP;& PLACED A NEWPAT ON OXY LUNG METS FROM CLINIC 20MG Q12;WILL DO SWITHC PRO
PPLPMDL0800000001	CLEVELAND	OH	44106	8/22/1997	CURED HIS CONCERNS ABOUT THE STOCKING ISSUES.GAVE A COPY OF ALL STORES STOCKING WITHIN THE DISTRICT
PPLPMDL0800000001	Cleveland	OH	44106	8/22/1997	CURED HIS CONCERNS ABOUT THE STOCKING ISSUES.GAVE A COPYOF ALL STORES STOCKING WITHIN THE DISTRICT
PPLPMDL0800000001	RICHMOND HTS	OH	44143	8/22/1997	JERK/NOT USING RIGHT/WON'T FOLLOW WHAT YOKIEL IS DOING-HE IS GETING GREAT RESULTS.LIKES TO BE COCKY.
PPLPMDL0800000001	Richmond Hts	OH	44143	8/22/1997	JERK/NOT USING RIGHT/WON'T FOLLOW WHAT YOKIEL IS DOING-HEIS GETING GREAT RESULTS.LIKES TO BE COCKY.
PPLPMDL0800000001	UNIVERSITY HTS	OH	44118	8/22/1997	HE DOES NOT USE MANY OPIOIDS AND TTRIES TO AVOID THEM.
PPLPMDL0800000001	MAYFIELD HTS	OH	44124	8/25/1997	WINDOW.NEED TO SEE AT A DISPLAY TO GET MORE TIME AND BETTER RAPPORT
PPLPMDL0800000001	Mayfield Hts	OH	44124	8/25/1997	WINDOW.NEED TO SEE AT A DISPLAY TO GET MORE TIME ANDBETTER RAPPORT
PPLPMDL0800000001	University Hts	OH	44118	8/22/1997	HE DOES NOT USE MANY OPIOIDS AND TTRIES TO AVOID THEM.
PPLPMDL0800000001	CLEVELAND	OH	44106	8/22/1997	WILL TRY METH FIRST BUT ALOT OF PAT DO NOT TOLERATE. TRYING TO WORK FORM OTHER END AS WELL
PPLPMDL0800000001	Cleveland	OH	44106	8/22/1997	WILL TRY METH FIRST BUT ALOT OF PAT DO NOT TOLERATE. TRYINGTO WORK FORM OTHER END AS WELL
PPLPMDL0800000001	OLON	OH	44139	8/22/1997	STILL DON'T THINK HE'S STARTED ANU PATIENTS ON OXY YET. CANT' BEA STOCKING ISSUE. NEXT CALL TRY TO UNCOVER OTHER OBJECTION.
PPLPMDL0800000001	Solon	OH	44139	8/22/1997	STILL DON'T THINK HE'S STARTED ANU PATIENTS ON OXY YET.CANT' BEA STOCKING ISSUE. NEXT CALL TRY TO UNCOVER OTHEROBJECTION.
PPLPMDL0800000001	Solon	OH	44139	8/22/1997	SAID HE HAS USED UNI A COUPLE OF TIME.
PPLPMDL0800000001	SHAKER HTS	OH	44122	8/22/1997	HE ASKS ALOT OF WEIRD QUESTIONS BECAUSE OF HIS TEACHING. WENT OVER DEL AND HWERE TO USE.ALSO STRESSED GERIATRIC USE
PPLPMDL0800000001	Beachwood	OH	44122	8/22/1997	HE ASKS ALOT OF WEIRD QUESTIONS BECAUSE OF HIS TEACHING.WENT OVER DEL AND HWERE TO USE.ALSO STRESSED GERIATRIC USE
PPLPMDL0800000001	CLEVELAND HTS	OH	44118	8/25/1997	SHE DOES NOT USE ALOT OF THEOP BUT TREATS ALOT OF ASTHMA AND SOME COPD.NEED TO GO OVER NEWER LIT AND ADD ON BEN
PPLPMDL0800000001	Cleveland Hts	OH	44118	8/25/1997	SHE DOES NOT USE ALOT OF THEOP BUT TREATS ALOT OF ASTHMAAND SOME COPD.NEED TO GO OVER NEWER LIT AND ADD ON BEN
PPLPMDL0800000001	Sagamore Hills	OH	44067	8/22/1997	WINDOW REMINDER OF 600 MG.
PPLPMDL0800000001	CLEVELAND	OH	44122	8/22/1997	STILL USING UNI AT ALL TIME AND ON A LIMITED BASES
PPLPMDL0800000001	Cleveland	OH	44122	8/22/1997	STILL USING UNI AT ALL TIME AND ON A LIMITED BASES
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	USING OXY CAUSE"ONLY GAME IN TOWN" SEEMED INTE IN PM DOSINGWILL PARTICIPATED IN SWITCH PROGRAM DOES NOT RX PAIN MED ONLYIN HOSPICE & GOES WITH NURSES RECC.WILL KEEP IN MIND
PPLPMDL0800000001	AKRON	OH	44310	8/25/1997	FORGOT PINK CARD LST WEEK HAD TO GO BACK FOR SIGNATURE. GAVE ME TIME FOR OXY THIS WEEK, HAS SEVERAL PATIENTS ON IT PRESCRIBED FROM DR. ALLEN AND BRESSI. HAS NOT WRITTEN ON HIS OWN. COMPARED TO VIC. WENT OVER BLOOD LEVELS AND ABUSE.
PPLPMDL0800000001	MAPLE HEIGHTS	OH	44137	8/25/1997	NEED TO KEEP IT SIMPLE BUT MORE IMPORTANT TO GET WAY MORE SPECIFIC
PPLPMDL0800000001	Maple Heights	OH	44137	8/25/1997	TALKED ABOUT THE CONVERSION PROGRAM
PPLPMDL0800000001	Maple Heights	OH	44137	8/25/1997	NEED TO KEEP IT SIMPLE BUT MORE IMPORTANT TO GET WAYMORE SPECIFIC
PPLPMDL0800000001	CUYAHOGA FLS	OH	44223	8/25/1997	PEDIATRICIAN BUT TREATS ALOT OF ASHTMA.
PPLPMDL0800000001	Cuyahoga Fls	OH	44223	8/25/1997	PEDIATRICIAN BUT TREATS ALOT OF ASHTMA.
PPLPMDL0800000001	MAPLE HTS	OH	44137	8/25/1997	IF PRESENTED PROPERLY SHE COULD BE A FAIR CANDIDATE FOR BOTH PRODUCTS
PPLPMDL0800000001	CLEVELAND	OH	44109	8/25/1997	RES. IN TRAUMA FROM GERMANY;USES PERC DAILY RECTP TO OXY LOT OF QUESTIONS;WILL USE ;FOLLOW UP WILL BE WITH METRO FOR 6YRS
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	RES. IN TRAUMA FROM GERMANY;USES PERC DAILY RECTP TO OXY LOTOF QUESTIONS;WILL USE ;FOLLOW UP WILL BE WITH METRO FOR 6YRS
PPLPMDL0800000001	CUYAHOGA FALLS	OH	44221	8/25/1997	DROPPED OFF SENAKOT, MADE SURE STOCKING ISSUES WEREN'T A PROBLEM ANYMORE.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/25/1997	DROPPED OFF SENAKOT, MADE SURE STOCKING ISSUES WEREN'T A PROBLEM ANYMORE.
PPLPMDL0800000001	CLEVELAND	OH	44109	8/25/1997	ATTENDING IN TRAUMA CLINIC;VERY INTERESTED IN OXY ASKED IF ON FORMULARY;FOLLOW UP IF HE'S USED;
PPLPMDL0800000001	MIDDLEBURG HTS	OH	44130	8/25/1997	WILL CONVERT 3 PATS TO UNIP;STAND UP CALL LISTENED NOT MUCH FEEDBACK;GET MARY TO HELP IDENTIFY 3 PATS;PRESENTED OXY HAS USED IN NURSING HOME PATS;HAS OA PATS BUT DONT THINK HE'LL USE IN THOSE
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	ATTENDING IN TRAUMA CLINIC VERY INTERESTED IN OXY ASKED IFON FORMULARY FOLLOW UP IF HE'S USED
PPLPMDL0800000001	EUCLID	OH	44132	8/25/1997	SAME OLD THING BUT GETTING BETTER/HAS SEVERLA PTS ON OXY BUT WON'T GET SPECIFIC.NOW USING DURA ND OXY- BUT DURA IS COMING DOWN/SAYS PTS LIKE IT BETTER.NO HOSPICE.
PPLPMDL0800000001	Euclid	OH	44132	8/25/1997	SAME OLD THING BUT GETTING BETTER/HAS SEVERLA PTS ON OXY BUTWON'T GET SPECIFIC.NOW USING DURA ND OXY- BUT DURA IS COMINGDOWN/SAYS PTS LIKE IT BETTER.NO HOSPICE.
PPLPMDL0800000001	AKRON	OH	44310	8/25/1997	OXY AND UNI REMINDER. SCHEDULED ANOTHER LUNCH.
PPLPMDL0800000001	AKRON	OH	44308	8/26/1997	VERY TOUGHTO PERSUADE, COMFORT LEVEL ON OPIOIDS VERY LOW. WENT THROUGH PI, NEXT CALL TRY TO FOCUS ON A PATIENT. DOESN UNDERTAND HOW SCHEDULING WORKS. UNI CONCERNED ABOUT PT. NOT SLEEPING. USE MARTIN NEXT CALL AND SLEEP PROOF SOURCE.
PPLPMDL0800000001	Akron	OH	44310	8/25/1997	OXY AND UNI REMINDER. SCHEDULED ANOTHER LUNCH.
PPLPMDL0800000001	BROOKPARK	OH	44142	8/25/1997	CONNIE ON VAC DR. TAKES NO RESP FOR RXING OXY SAYS 2 PATS ON IT NO HIGH STRENTHS;ASKE IF HE HAS ANY PAT ON T3OR DAR;SEE IF HE HAS ANY HESITATIONS USING OXY
PPLPMDL0800000001	Brookpark	OH	44142	8/25/1997	CONNIE ON VAC DR. TAKES NO RESP FOR RXING OXY SAYS 2 PATS ONIT NO HIGH STRENTHS ASKE IF HE HAS ANY PAT ON T3OR DAR SEEIF HE HAS ANY HESITATIONS USING OXY
PPLPMDL0800000001	RICHMOND HTS	OH	44143	8/25/1997	ONLY USES WHEN I'M IN THERE TO REMIND HIM/SAYS HAS NO ONE RIGHT NOW BUT WILL KEEP IN MIND.NX-WHY REMEMBER DURA?
PPLPMDL0800000001	CLEVELAND	OH	44115	8/26/1997	BERT IS A JERK THREATENS TO TAKE OUT OUR PRODU IF I DON'T GET HIS TRILASATE RETRU TAKEN CARE OF ;STOCKS OXY 10.20.40
PPLPMDL0800000001	N OLMSTED	OH	44070	8/26/1997	JIM SAYS SEES OXY FOR CA PATS;CHAUDREY HAS 10,20,40;JUST PUT 40'S IN AFTER RX
PPLPMDL0800000001	CLEVELAND	OH	44113	8/26/1997	QUICK HIT VERY BUSY NO UNIP SAMPLES & I WAS OUT OF SAMPL CAR GO BACK TO GET SIGN FOR SAMPL & TELL HIM UNI IS UNAVAILABLE
PPLPMDL0800000001	Cleveland	OH	44113	8/26/1997	QUICK HIT VERY BUSY NO UNIP SAMPLES & I WAS OUT OF SAMPL CARGO BACK TO GET SIGN FOR SAMPL & TELL HIM UNI IS UNAVAILABLE
PPLPMDL0800000001	AKRON	OH	44303	8/26/1997	I DONT THINK HE DIFFERENTIATES BETWEEN THEOP. SCHEDULED LUNCH TO GET MORE TIME.
PPLPMDL0800000001	Akron	OH	44303	8/26/1997	I DONT THINK HE DIFFERENTIATES BETWEEN THEOP. SCHEDULEDLUNCH TO GET MORE TIME.
PPLPMDL0800000001	Richmond Hts	OH	44143	8/25/1997	ONLY USES WHEN I'M IN THERE TO REMIND HIM/SAYS HAS NO ONERIGHT NOW BUT WILL KEEP IN MIND.NX-WHY REMEMBER DURA?
PPLPMDL0800000001	CLEVELAND	OH	44109	8/25/1997	SAW IN CLINIC MON AM;GOOD DISCUSSION ON PAIN MEDS SHORT ACT VS.LONG ACTING.FIRST HE WONT SEND PATS HOME ON AMED HE HAS NOT TRIED IN HOSP;BUT THINKS LONG ACT PAIN MEDS MASK PAIN & THEY MAY TAKE LONGER THAN THEY NEED;THINKS OXY IS FOR CHRONI NOT ACUTE;WHEN IT GETS ON FORMULARY APPROACH FOR ACUTE PAIN
PPLPMDL0800000001	CLEVELAND	OH	44106	8/26/1997	TRIED TO SEE IF CONVERSION WOULD HELP BUT STILL SHE IS NOT SOLD ON THEOP.SAVE FOR ANOTHER
PPLPMDL0800000001	Cleveland	OH	44106	8/26/1997	TRIED TO SEE IF CONVERSION WOULD HELP BUT STILL SHE ISNOT SOLD ON THEOP.SAVE FOR ANOTHER
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	SAW IN CLINIC MON AM;GOOD DISCUSSION ON PAIN MEDS SHORT ACTVS.LONG ACTING.FIRST HE WONT SEND PATS HOME ON AMED HE HASNOT TRIED IN HOSP;BUT THINKS LONG ACT PAIN MEDS MASK PAIN & THEY MAY TAKE LONGER THAN THEY NEED;THINKS OXY IS FOR CHRONINOT ACUTE;WHEN IT GETS ON FORMULARY APPROACH FOR ACUTE PAIN
PPLPMDL0800000001	AKRON	OH	44305	8/26/1997	STILL NOT USING TO POTENTIAL. SCHEDULED ANOTHER LUNCH. DIDN'T NEED SAMPLES, GIRLS SAY THEY AREN'T MOVING.
PPLPMDL0800000001	Akron	OH	44305	8/26/1997	STILL NOT USING TO POTENTIAL. SCHEDULED ANOTHER LUNCH.DIDN'T NEED SAMPLES, GIRLS SAY THEY AREN'T MOVING.
PPLPMDL0800000001	CLEVELAND	OH	44109	8/25/1997	MET IN BURN UNIT LAST WEEK ALREADY RX OXY FOR PAT WHO HAS RADITOR BURN ON HIS CHEST;PAT CAME BACK CAUS COULDNT FIND IT IN PHARM;GAVE DOC STING LLIUST & WILL CONTINUE TO USE;BROUGH UP DR.
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	MET IN BURN UNIT LAST WEEK ALREADY RX OXY FOR PAT WHO HASRADITOR BURN ON HIS CHEST;PAT CAME BACK CAUS COULDNT FIND ITIN PHARM;GAVE DOC STING LLIUST & WILL CONTINUE TO USE;BROUGHUP DR.
PPLPMDL0800000001	Cleveland	OH	44104	8/25/1997	INSERVICE WITH 3NORTH, SUE STAHLALT,SUE &LLISA;SICCLE CELLARE THE PATS THEY HAVE MOST TROUBLE CONTROLLING PAIN WITH. 'WANT ME TO DO INSER WITH IM DR.CHRISTEE;SUE PUT IN FORM FORFORMU;GET THEM CONVER CHARTS FOR RES
PPLPMDL0800000001	Cleveland	OH	44104	8/25/1997	DALE TALKED TO DR GROPPE AND FORM WILL BE SUBMITTED AT NEXTFORMULARY MTG IN SEPT2ND WEDS.;SAYS HE WAS AT MT SINAI & THERUSING MS SO MAYBE THEY'LL BE USING IT SELHIM ON BEN OF OXY&MS
PPLPMDL0800000001	Akron	OH	44310	8/25/1997	FORGOT PINK CARD LST WEEK HAD TO GO BACK FOR SIGNATURE.GAVE ME TIME FOR OXY THIS WEEK, HAS SEVERAL PATIENTS ON ITPRESCRIBED FROM DR. ALLEN AND BRESSI. HAS NOT WRITTEN ONHIS OWN. COMPARED TO VIC. WENT OVER BLOOD LEVELS AND ABUSE.
PPLPMDL0800000001	CLEVELAND	OH	44104	8/25/1997	INSERVICE WITH 3NORTH, SUE STAHLALT,SUE &LLISA;SICCLE CELL ARE THE PATS THEY HAVE MOST TROUBLE CONTROLLING PAIN WITH. 'WANT ME TO DO INSER WITH IM DR.CHRISTEE;SUE PUT IN FORM FOR FORMU;GET THEM CONVER CHARTS FOR RES
PPLPMDL0800000001	FAIRVIEW PARK	OH	44126	8/26/1997	JUST ON PHONE WITH VNA HOSP LKES PINK HOSPICE BOOKS & GAVE HIM VIDEO VERY APPR FIND OUT HOW OXY IS MOVING
PPLPMDL0800000001	CLEVELAND	OH	44104	8/25/1997	DALE TALKED TO DR GROPPE AND FORM WILL BE SUBMITTED AT NEXT FORMULARY MTG IN SEPT2ND WEDS.;SAYS HE WAS AT MT SINAI & THER USING MS SO MAYBE THEY'LL BE USING IT SELHIM ON BEN OF OXY &MS
PPLPMDL0800000001	Maple Hts	OH	44137	8/25/1997	IF PRESENTED PROPERLY SHE COULD BE A FAIR CANDIDATE FORBOTH PRODUCTS
PPLPMDL0800000001	AKRON	OH	44310	8/25/1997	HAS HEARD OF OXY FROM ALLEN.
PPLPMDL0800000001	Akron	OH	44310	8/25/1997	HAS HEARD OF OXY FROM ALLEN.
PPLPMDL0800000001	CLEVELAND	OH	44109	8/25/1997	HAS 2 PATS HE WILL TRY OXY ON ONE IS A BACK PAIN & ANOTHER IS AIDS PAT WHO WAS IN CAR ACCIDENT FIND OUT RESULTS & ANY OTHER PATS HE WILL TRY IT ON
PPLPMDL0800000001	Cleveland	OH	44109	8/25/1997	HAS 2 PATS HE WILL TRY OXY ON ONE IS A BACK PAIN & ANOTHERIS AIDS PAT WHO WAS IN CAR ACCIDENT FIND OUT RESULTS & ANYOTHER PATS HE WILL TRY IT ON

PLPMDL0080000001	Middleburg Hts	OH	44130	8/25/1997	WILL CONVERT 3 PATS TO UNIP;STAND UP CALL LISTENED NOT MUCHFEEDBACK;GET MARY TO HELP IDENTIFY 3 PATS;PRESENTED OXY HASUSED IN NURSING HOME PATS;HAS OA PATS BUT DONT THINK HE'LLUSE IN THOSE
PLPMDL0080000001	CLEVELAND	OH	44104	8/25/1997	NEED TO KEEP TALKING PATS DID NOT COMMIT TO ANY
PLPMDL0080000001	AKRON	OH	44307	8/26/1997	HAD ONE PAT WHO COULDNT TOLERATE OXY20MG;ASKED HIM TO SWITCH TO 10-MG;SAID PAT DIDNT WANT;STARTS WITH DAR THEN ULTRAM THE OXY;SHOW OA STUDY & KEEP PROMTING AS 1ST OPI
PLPMDL0080000001	CLEVELAND	OH	44109	8/25/1997	STILL NOT USING TO POTENTIAL. SCHEDULED ANOTHER LUNCH.
PLPMDL0080000001	Cleveland	OH	44109	8/25/1997	HAS USED OXY ON A COUPLE KIDNEY STONE PATS ASKED ABOUT COST CONCERNED THAT PATS MIGHT NOT NEED FOR ENTIRE 12 HRS;BUT AS HE HEARD HIMSELF TALKING HE DROPPED THAT CONCERN
PLPMDL0080000001	Akron	OH	44308	8/26/1997	HAS USED OXY ON A COUPLE KIDNEY STONE PATS ASKED ABOUT COST CONCERNED THAT PATS MIGHT NOT NEED FOR ENTIRE 12 HRS;BUT ASHE HEARD HIMSELF TALKING HE DROPPED THAT CONCERN
PLPMDL0080000001					VERY TOUGHTO PERSUADE, COMFORT LEVEL ON OPIODS VERY LOW.WENT THROUGH PI, NEXT CALL TRY TO A PATIENT. DOESNUNDERSTAND HOW SCHEDULING WORKS. UNI CONCERNED ABOUT PT.NOT SLEEPING.
PLPMDL0080000001					USE MARTIN NEXT CALL AND SLEEP PROOF SOURCE.
PLPMDL0080000001	WARRENSVILLE	OH	44122	8/26/1997	THANKED AND TALKED ABOUT DOING A PROGRAM
PLPMDL0080000001	AKRON	OH	44303	8/26/1997	SAYS HE HARDLY USES NARCS, NEXT CALL GET HIM TO TALK ABOUT A PATIENT HE CURRENTLY HAS ON DILAUDID.
PLPMDL0080000001	Akron	OH	44303	8/26/1997	SAYS HE HARDLY USES NARCS, NEXT CALL GET HIM TO TALK ABOUTA PATIENT HE CURRENTLY HAS ON DILAUDID.
PLPMDL0080000001	CLEVELAND	OH	44111	8/26/1997	LUNCH WITH RESIDENTS AT FAIRVIEW;UNDER DR. JORGENSEN;USUALLY REFER NON/MAL PATS TO PAIN MGMT;BUT OCCASIONALLY USE VICADIN ASKED ABOUT SICKLE CELL PATS
PLPMDL0080000001	CLEVELAND	OH	44106	8/26/1997	HAVE TO MAKE SURE THAT HE DOES NOT USE JUST FOR MSC PAT. HE IS WELL VERSED ON PAIN MGMT AND WOULD BE A GREAT CANDIDATE TO GET TO A PROGRM.NEED TO GET SPECIFIC.USES ALOT OF DARV
PLPMDL0080000001	AKRON	OH	44333	8/26/1997	MET WITH KATHY REGATGATING REBATE.
PLPMDL0080000001	CLEVELAND	OH	44126	8/26/1997	HAD PAT IN OFF IN PAIN MAY USE OXY ON BUT DIDNT KNOW HER PRO ASKE IF 10MG WOULD BE ENOUGH FOR PATS WHO NEED AN OPIO;KEEP REINF OXY AS FIRST OPIO
PLPMDL0080000001	Cleveland	OH	44126	8/26/1997	HAD PAT IN OFF IN PAIN MAY USE OXY ON BUT DIDNT KNOW HER PROASKE IF 10MG WOULD BE ENOUGH FOR PATS WHO NEED AN OPIO KEEPREINF OXY AS FIRST OPIO
PLPMDL0080000001	CLEVELAND	OH	44113	8/26/1997	DR NOW HAS HIS PATS SIGN A CONTRACT HE'S BECOMING MORE COMF WITH SXH2 KEEP TALKING LESS POT FOR ABUSE & FIR OPI
PLPMDL0080000001	Cleveland	OH	44113	8/26/1997	DR NOW HAS HIS PATS SIGN A CONTRACT HE'S BECOMING MORE COMFWITH SXH2 KEEP TALKING LESS POT FOR ABUSE & FIR OPI
PLPMDL0080000001	LAKEWOOD	OH	44107	8/27/1997	OXY 10 & 20;DR OBRIN ONLY DR HE CAN THINK OF ,CECH I XING FOR UNIPHYL
PLPMDL0080000001	WESTLAKE	OH	44145	8/27/1997	IN SERVICE WITH A NRSES;ONE HAD PAT ON 80MG Q8;DIDNT WORK AS IF THAT WAS A PAT THAT COULN NOT BE CONTROLLED SAID YES;SEE LOTS OF PATS ON PER & THEN WAIT TO SWITCH;KEEP TALK ABOUT CONTROLLING
PLPMDL0080000001	CLEVELAND	OH	44113	8/27/1997	BLOOD LEVELS BEFORE THEY GET OUT OF CONTROL INSTE OF SHORT ACTING ,MASSOUH,CUNINGHAM PATS.FOLLOW UP WITH VIDEO
PLPMDL0080000001	Cleveland	OH	44111	8/26/1997	COMMITTED TO SWITHC ,FIND OUT WHAT HIS STEP APPRO TO COPD IS QUICK HIT ON OXY SAYS FOR LUNG CA,NO NON MAL PAIN
PLPMDL0080000001	LAKEWOOD	OH	44107	8/27/1997	NO XOY NO BXS FOR IT ,STOCK UNIP;JERRY NOT IN HE'S PHAR BUY
PLPMDL0080000001	Akron	OH	44333	8/26/1997	MET WITH KATHY REGATGATING REBATE.
PLPMDL0080000001	PARMA	OH	44129	8/26/1997	FOUND THAT ALOT OF HIS PAIN IS PROSTATE AND MOST CARE IS DONE BY UROLOGIST.NEED TO GET UADREY THE INFO
PLPMDL0080000001	Parma	OH	44129	8/26/1997	FOUND THAT ALOT OF HIS PAIN IS PROSTATE AND MOST CARE ISDONE BY UROLOGIST.NEED TO GET UADREY THE INFO
PLPMDL0080000001	PARMA	OH	44129	8/26/1997	NEED TO BE CONSISTENT AND HE WILL USE.TALKED DEL AND WHRE TO USE.NEED TO FOLLOW UP WITH BOTH AND LUNG FUNCTION
PLPMDL0080000001	Parma	OH	44129	8/26/1997	NEED TO BE CONSISTENT AND HE WILL USE.TALKED DEL AND WHRETO USE.NEED TO FOLLOW UP WITH BOTH AND LUNG FUNCTION
PLPMDL0080000001	FAIRVIEW PARK	OH	44126	8/26/1997	HAS A FEMALE PAT ON 80MG WHO HAS HAD 3 BYPASSES LOTS OF LEG PAIN;PATS COMING IN SEPT 16;WOULD CALL IF PAIN NOT CONTROLLE STARTS WITH DAR AFTER SURG LET HIM KNOW OXY REPLACES THAT; ALSO LET
PLPMDL0080000001					HIM KNOW IT REPLACES TY3,PER,VIC
PLPMDL0080000001	Fairview Park	OH	44126	8/26/1997	HAS A FEMALE PAT ON 80MG WHO HAS HAD 3 BYPASSES LOTS OF LEGPAIN;PATS COMING IN SEPT 16;WOULD CALL IF PAIN NOT CONTROLLESTARTS WITH DAR AFTER SURG LET HIM KNOW OXY REPLACES THAT;ALSO LET HIM
PLPMDL0080000001					KNOW IT REPLACES TY3,PER,VIC
PLPMDL0080000001	NORTH OLMSTED	OH	44070	8/26/1997	IN OFF. WITH PANUTO & TOLD HIM ABOUT OXY SAYS HE HAS CA PAT WHO'S TAKING TOO MUCH PERCOCET WILL CHANGE TO OXY FOLLOW UP WITH THAT PAT & SEE IF HE HAS ANY MORE
PLPMDL0080000001	AKRON	OH	44304	8/27/1997	UNI 600 CONVERSION
PLPMDL0080000001	North Olmsted	OH	44070	8/26/1997	IN OFF. WITH PANUTO & TOLD HIM ABOUT OXY SAYS HE HAS CA PATWHO'S TAKING TOO MUCH PERCOCET WILL CHANGE TO OXY;FOLLOW UPWITH THAT PAT & SEE IF HE HAS ANY MORE
PLPMDL0080000001	Akron	OH	44307	8/26/1997	STILL NOT USING TO POTENTIAL. SCHEDULED ANOTHER LUNCH.
PLPMDL0080000001	CLEVELAND	OH	44111	8/26/1997	HAS ONLY USED OXY FOR MAL PAIN;SAYS HE'LL TRY ON HIM MOT-IN LAW ON OXY 10M QD BACK PAIN WHEN SHE BENDS OVER;MENTIONED CONTRACT HE HAS PAT SIGN;KEEP SHOWING BENE OF OXY & SEE IF E USED IN
PLPMDL0080000001					NONMAL PAT
PLPMDL0080000001	WESTLAKE	OH	44145	8/27/1997	STILL NO OXY;SEE GARY NOT IN ON WEDS
PLPMDL0080000001	LAKEWOOD	OH	44107	8/27/1997	STILL NOT OXY SAYS ONE PATS WITH CA MAY BE A CANDIDATE BUT WOULDNT GIVE ANYMORE INFO CAN GET FROM WAREHOUSE IN 24HRS
PLPMDL0080000001	Cleveland	OH	44111	8/26/1997	HAS ONLY USED OXY FOR MAL PAIN;SAYS HE'LL TRY ON HIM MOT-INLAW ON OXY 10M QD BACK PAIN WHEN SHE BENDS OVER;MENTIONEDCONTRACT HE HAS PAT SIGN;KEEP SHOWING BENE OF OXY & SEE IF EUSED IN
PLPMDL0080000001					NONMAL PAT
PLPMDL0080000001	CLEVELAND	OH	44111	8/26/1997	HAS USEDIN CA PATS DID WELL;HAS AN OA PAT HE'S GOING TO TRY ITON QD;FIND OUT IF HE'S HAD ANY NON MAL PATS ON OXY
PLPMDL0080000001	LAKEWOOD	OH	44107	8/27/1997	WILL SWITCH PATS TO UNIP;USES IT NOW WITH UNIDUR NOT AVIAL HAS PATS ON MS,& TY3 ASKED ABOUT COST OF OXY VS T3;GOT OVER DEL SYS OF OXY;IDENTIFY PATS TO SWITHC
PLPMDL0080000001	Cleveland	OH	44111	8/26/1997	HAS USEDIN CA PATS DID WELL;HAS AN OA PAT HE'S GOING TO TRYITON QD;FIND OUT IF HE'S HAD ANY NON MAL PATS ON OXY
PLPMDL0080000001	CLEVELAND	OH	44111	8/26/1997	IN CHARGE OF GERIATRICS RECENTLY HEARD TALK PROMOTING OPIODS OR OA PATS HE MAY TRY IT WANTED TO SEE POSITION STATEMENT FROM STATE OF OHIO;& MAY BE ABLE TO DO SPEAKER PROGRAM ,FOR PAIN
PLPMDL0080000001					MGMT IN ELDERLY
PLPMDL0080000001	Cleveland	OH	44111	8/26/1997	IN CHARGE OF GERIATRICS RECENTLY HEARD TALK PROMOTING OPIODSOR OA PATS HE MAY TRY IT WANTED TO SEE POSITION STATEMENTFROM STATE OF OHIO;& MAY BE ABLE TO DO SPEAKER PROGRAM ,FORPAIN MGMT
PLPMDL0080000001					IN ELDERLY
PLPMDL0080000001	AKRON	OH	44308	8/27/1997	MET WITH JOHN NILES. MSC 30 MG. IS ON FORMULARY. THE OUT PATIENT PHARMACY ORDERED OXY 20'S, NOT THROUGH PREMIER. DON'T KNOW WHAT DR. ORDERED IT.
PLPMDL0080000001	AKRON	OH	44309	8/27/1997	GRAND ROUNDS WITH STILLMAN.
PLPMDL0080000001	LAKEWOOD	OH	44107	8/28/1997	VERY HARD TO GET COMMITMENT;TOLD HIM TO THINK OF UNI SWITH AS A CLINICAL TRIAL;WORK WITH MARY TO GET PATS TO SWITHC;SHE SAW BENEFIT OF UN DOSED IN PM;QUICK HIT ON OXY VS MS FIND OUT WHERE
PLPMDL0080000001					HE MGT USE;SAID UNIDUR IS BACK
PLPMDL0080000001	Cleveland	OH	44113	8/27/1997	COMMITTED TO SWITHC ,FIND OUT WHAT HIS STEP APPRO TO COPD ISQUICK HIT ON OXY SAYS FOR LUNG CA;NO NON MAL PAIN
PLPMDL0080000001	AKRON	OH	44304	8/27/1997	TALKED WOTH AT GRAND ROUNSS, HASN'T USED OXY LATELY BUT LOOKING FORWARD TO STILLMAN LECTURE. SAID HE HAS USEDOXY FOR MALIG PAIN ONLY.
PLPMDL0080000001	Akron	OH	44304	8/27/1997	TALKED WOTH AT GRAND ROUNSS, HASN'T USED OXY LATELYBUT LOOKING FORWARD TO STILLMAN LECTURE. SAID HE HAS USEDOXY FOR MALIG PAIN ONLY.
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	SAW IN THE HALL COULD NOT GET INTERETED IN CONVERSION
PLPMDL0080000001	Cleveland	OH	44106	8/28/1997	SAW IN THE HALL COULD NOT GET INTERETED IN CONVERSION
PLPMDL0080000001	LAKEWOOD	OH	44107	8/28/1997	HE USES UNI NEED TO GET HIM TO THINK OF PAT TO SWITHC TO UN FROM UNID;INSTEAD OF ADDING AGENT SWITHC
PLPMDL0080000001	Lakewood	OH	44107	8/28/1997	HE USES UNI NEED TO GET HIM TO THINK OF PAT TO SWITHC TO UNFROM UNID;INSTEAD OF ADDING AGENT SWITHC
PLPMDL0080000001	MIDDLEBURG HTS	OH	44130	8/28/1997	DIANE WILL CALL WHEN STOCK BOTTLES COME IN & HELP IDENTIFY PATS TO CONVERT;BRING CHOCOLATE FOR DIANE
PLPMDL0080000001	CLEVELAND	OH	44111	8/28/1997	SUB PHAM FROM WESTLAKE SAYS SMIRNOFF PATS ON OXY;
PLPMDL0080000001	CLEVELAND	OH	44111	8/28/1997	STOCKS OXY 10,&20;ONE PAT FROM DR B.LONG ON 10MG
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	IM RESID PROGRAM
PLPMDL0080000001	WESTLAKE	OH	44145	8/27/1997	HAS A FEW PATS ON OXY RELUCTANT TO SWITCH PERC PATS BUT DOE LIKE LONG ACTING JUST RX FOR PATS IN WILLOWICK
PLPMDL0080000001	Westlake	OH	44145	8/27/1997	IN SERVICE WITH A NRSES;ONE HAD PAT ON 80MG Q8;DIDNT WORK ASIF THAT WAS A PAT THAT COULN NOT BE CONTROLLED SAID YES;SEELOTS OF PATS ON PER & THEN WAIT TO SWITCH;KEEP TALK ABOUTCONTROLLING
PLPMDL0080000001	CLEVELAND	OH	44145	8/28/1997	BLOOD LEVELS BEFORE THEY GET OUT OF CONTROL INSTEOF SHORT ACTING MASSOUH,CUNINGHAM PATS.FOLLOW UP WITH VIDEO
PLPMDL0080000001					WANTED TO KNOW IF UNI WAS A CAP HE WNATS TO SPLIT IT;WILL US INSTEADOF SLO ;WILL USE OXY FOR BACK PAIN INSTEAD OF VIC;ASK WHAT TO TELL PATS WHO DONT WANT TO SWITH;SAY STRONGERMORE EFFE
PLPMDL0080000001					LASTLONGER
PLPMDL0080000001	Akron	OH	44309	8/27/1997	GRAND ROUNDS WITH STILLMAN.
PLPMDL0080000001	Akron	OH	44308	8/27/1997	MET WITH JOHN NILES. MSC 30 MG. IS ON FORMULARY. THE OUTPATIENT PHARMACY ORDERED OXY 20'S, NOT THROUGH PREMIER.DON'T KNOW WHAT DR. ORDERED IT.
PLPMDL0080000001	Akron	OH	44304	8/27/1997	UNI 600 CONVERSION
PLPMDL0080000001	CLEVELAND	OH	44119	8/27/1997	VERY INT/ USES ULTRAM AND VIC AND PERC SD WD TRY
PLPMDL0080000001	Cleveland	OH	44119	8/27/1997	VERY INT/ USES ULTRAM AND VIC AND PERC SD WD TRY
PLPMDL0080000001	AKRON	OH	44333	8/27/1997	TALKED AT GRAND ROUNDS, REMINDED OF THE 80 MG. OXY. FOLLOWED UP HER SICKLER SHE TALKED AABOUT LAST CALL.
PLPMDL0080000001	Akron	OH	44333	8/27/1997	TALKED AT GRAND ROUNDS, REMINDED OF THE 80 MG. OXY.FOLLOWED UP HER SICKLER SHE TALKED AABOUT LAST CALL.
PLPMDL0080000001	Lakewood	OH	44107	8/27/1997	WILL SWITCH PATS TO UNIP;USES IT NOW WITH UNIDUR NOT AVIALHAS PATS ON MS,& TY3 ASKED ABOUT COST OF OXY VS T3;GOTOVER DEL SYS OF OXY;IDENTIFY PATS TO SWITHC
PLPMDL0080000001	WESTLAKE	OH	44145	8/27/1997	USING OXY FOR POST SUR PATS 2WKS SUPPLY & COME BACK & GET A REFIL;ONE PATS DEVELOPED RASH FROM OXY BUT ALL OTHERS DOING WELL;NEXT LUNCH SEPT 24;
PLPMDL0080000001	Westlake	OH	44145	8/27/1997	USING OXY FOR POST SUR PATS 2WKS SUPPLY & COME BACK & GET AREFIL;ONE PATS DEVELOPED RASH FROM OXY BUT ALL OTHERS DOINGWELL;NEXT LUNCH SEPT 24;
PLPMDL0080000001	Lakewood	OH	44107	8/28/1997	VERY HARD TO GET COMMITMENT;TOLD HIM TO THINK OF UNI SWITHAS A CLINICAL TRIAL;WORK WITH MARY TO GET PATS TO SWITHC;SHEASW BENEFIT OF UN DOSED IN PM;QUICK HIT ON OXY VS MS FINDOUT WHERE
PLPMDL0080000001					HE MGT USE;SAID UNIDUR IS BACK
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	WENT OVER DEL SYS AND HWY ITS DIFFERENT.COMMITTED TO USING NEED TO MAKE SURE THAT HE FOLLOW UP
PLPMDL0080000001	Cleveland	OH	44106	8/28/1997	WENT OVER DEL SYS AND HWY ITS DIFFERENT.COMMITTED TO USINGNEED TO MAKE SURE THAT HE FOLLOW UP
PLPMDL0080000001	LYNDHURST	OH	44118	8/28/1997	STILL WOULD RATHER DO THERAPY THAN RX MED'S

PLPMDL0080000001	MAYFIELD HEIGHTS	OH	44124	8/29/1997	SET DISPLAY DATE.NEED TO GET MONEY TO MIKE
PLPMDL0080000001	Lyndhurst	OH	44118	8/28/1997	STILL WOULD RATHER DO THERAPY THAN RX MED'S
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	SAW IN RESID PROGRAM AT PHYLLIS.TRYING TO MAKE THIS A MONTHLY OCCURENCE
PLPMDL0080000001	Cleveland	OH	44106	8/28/1997	SAW IN RESID PROGRAM AT PHYLLIS.TRYING TO MAKE THIS AMONTHLY OCCURENCE
PLPMDL0080000001	CLEVELAND	OH	44111	8/28/1997	SAYS HE WONT USE SH2 FOR NONMAL PAIN;FRIENDS WITH SMIRNOFF USES DEMORAL,MS,PERCDAN;DIDNT SEEMTO SEE BENENFIT OF OXY;MAU USE ON CA PATS THINKS IT WOULD BE OKAY IF THEY HAVE INS COVR
PLPMDL0080000001	Cleveland	OH	44111	8/28/1997	SAYS HE WONT USE SH2 FOR NONMAL PAIN;FRIENDS WITH SMIRNOFF USES DEMORAL,MS,PERCDAN;DIDNT SEEMTO SEE BENENFIT OF OXY;MAU USE ON CA PATS THINKS IT WOULD BE OKAY IF THEY HAVE INS COVR
PLPMDL0080000001	CLEVELAND	OH	44106	8/29/1997	TRYING TO GET TO BERGEN AND FOUND INFO FOR DOING A GRAND ROUNDS.NO DISPLAYS
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	HAS NOT STRTED ANY BODY YET.CAN NOT GET HER OVER HTE EDGE.AGREGES THAT IT IS A GOOD IDEA.NEED TO BE MORE SPECIFIC
PLPMDL0080000001	Cleveland	OH	44106	8/28/1997	HAS NOT STRTED ANY BODY YET.CAN NOT GET HER OVER HTE EDGE.AGREGES THAT IT IS A GOOD IDEA.NEED TO BE MORE SPECIFIC
PLPMDL0080000001	CLEVELAND	OH	44113	8/29/1997	OXY 10 & 40 JANT ON VACA LEFT NOTE TO PUT IN 40;STAN SAID HE'D MAKE SURE SHE GOT IT
PLPMDL0080000001	Cleveland	OH	44102	8/28/1997	WANTED TO KNOW IF UNI WAS A CAP HE WNATS TO SPLIT IT;WILL USINSTEADOF SLO ;WILL USE OXY FOR BACK PAIN INSTEAD OF VIC;ASKWHAT TO TELL PATS WHO DONT WANT TO SWITH;SAY STRONGERMOREEEFFE LASTLONGER
PLPMDL0080000001	CLEVELAND	OH	44106	8/28/1997	HE STARTED A PT ON THAT WAS TAKING JUST ACET BUT IT WAS ONLY ON 10MG.TALEKD ABOUT TITRATION
PLPMDL0080000001	Cleveland	OH	44106	8/28/1997	HE STARTED A PT ON THAT WAS TAKING JUST ACET BUT IT WAS ONLYON 10MG.TALEKD ABOUT TITRATION
PLPMDL0080000001	CLEVELAND	OH	44111	8/28/1997	JUST LISTENS KEPT AGREEING WITH ME & SAYING Q12;CONCERNED ABOUT COST;HAS PAT ON PER;KEEP ASKING HIM TO TRY ON A PAT SAYS HE'LL USE BUT I DOUBT ASK HIM WHAT HE LIKES ABOUT PER
PLPMDL0080000001	Cleveland	OH	44111	8/28/1997	JUST LISTENS KEPT AGREEING WITH ME & SAYING Q12 CONCERNEDABOUT COST HAS PAT ON PER KEEP ASKING HIM TO TRY ON A PATSAYS HE'LL USE BUT I DOUBT ASK HIM WHAT HE LIKES ABOUT PER
PLPMDL0080000001	AKRON	OH	44319	8/29/1997	<b>KEEP ON SAFETY, TOLERANCE STUDY. LESS ABUSE POTENTIAL. NO PEAK AND TROUGHS FOR ADDICTION.</b>
PLPMDL0080000001	Akron	OH	44319	8/29/1997	<b>KEEP ON SAFETY, TOLERANCE STUDY. LESS ABUSE POTENTIAL. NO PEAK AND TROUGHS FOR ADDICTION.</b>
PLPMDL0080000001	CLEVELAND	OH	44111	8/29/1997	PHARM SAID SHE LEARNED SOMETING TODAY AFTER I WENT OVER OXY PL.MOST OXY RX'S FROM PALPARTY CHAUDRY & CLE CLINIC
PLPMDL0080000001	GATES MILLS	OH	44040	8/29/1997	HASN'T USED YET.WENT OVER EVERYTHING..WANTED TO GO JOGGING SEEMED VERY UNINTERESTED BUT SAYS HAS HEARD LOTS ABOUT IT. JUST HASN'T REMEMBERED.WILL NOW.
PLPMDL0080000001	Gates Mills	OH	44040	8/29/1997	HASN'T USED YET.WENT OVER EVERYTHING..WANTED TO GO JOGGINGSEEMED VERY UNINTERESTED BUT SAYS HAS HEARD LOTS ABOUT IT.JUST HASN'T REMEMBERED.WILL NOW.
PLPMDL0080000001	LYNDHURST	OH	44124	8/29/1997	SAW IN THE HALL RAPPORT IS GETTING GOOD BECAUSE HE STOPPED TO TALK.APPRECIATES WHAT I HAVE BEEN DOING WITH CAROL ADN GETTING THE PROPER DOSING.
PLPMDL0080000001	Lyndhurst	OH	44124	8/29/1997	SAW IN THE HALL RAPPORT IS GETTING GOOD BECAUSE HE STOPPED TO TALK.APPRECIATES WHAT I HAVE BEEN DOING WITH CAROL ADNGETTIGN THE PROPER DOSING.
PLPMDL0080000001	North Olmsted	OH	44070	9/2/1997	UNI JUST CAME IN MAIL,ASKED HER TO SWITCH PATS INSTEAD OFADDING. KEEP WITH THAT MESSAGE & HOW UNI IS DIFF;BRING CHOC!
PLPMDL0080000001	CLEVELAND	OH	44104	8/29/1997	JERKIDIDNT WANT TO TALK ABOUT PROD SAYS HE'S ON P&TCOMMITTE CONCERNED ABOUT COST TO PATS;TELL HIM IF IT GETS ON FORM AT METRO IT WOULD MAKE IT AFFORDABLE;DONT GIVE HIM SALES BROCH NEXT TIME
PLPMDL0080000001	Cleveland	OH	44104	8/29/1997	CHALLENGE HIM & ASK HIM WHAT'S THE HIGHEST TAB OF OXY SAYS HE DOSTN USE DURA. SHORT ACTING PER FOR CA.
PLPMDL0080000001	Cleveland	OH	44104	8/29/1997	JERKIDIDNT WANT TO TALK ABOUT PROD SAYS HE'S ON P&TCOMMITTECONCERNED ABOUT COST TO PATS;TELL HIM IF IT GETS ON FORM ATMETRO IT WOULD MAKE IT AFFORDABLE;DONT GIVE HIM SALES BROCHNEXT TIME
PLPMDL0080000001	Cleveland	OH	44104	8/29/1997	CHALLENGE HIM & ASK HIM WHAT'S THE HIGHEST TAB OFOXY.SAYS HE DOSTN USE DURA ;SHORT ACTING PER FOR CA.
PLPMDL0080000001	BEACHWOOD	OH	44122	8/29/1997	PROSPECTING.NOT SURE IF HE WAS TALKING THE TRUTH.DOES NOT LIKE TO USE MANY OPIO
PLPMDL0080000001	Cleveland	OH	44106	9/2/1997	RIVINGTON
PLPMDL0080000001	Parma	OH	44129	9/2/1997	TALKED ABOUT LEVELS AND FUNCTION.GAVE HIM THE CONVERSION.KT.HE SAID THAT HE HAS JUST ABOUT EVERYDY ON UNI BUT WHENI ASKED IF HE STILL USES OTHER BID'S HE SAID WELL YES.
PLPMDL0080000001	Warrensville Hts	OH	44122	8/29/1997	PROSPECTING.NOT SURE IF HE WAS TALKING THE TRUTH.DOESENT LIKE TO USE MANY OPIO
PLPMDL0080000001	BEACHWOOD	OH	44122	8/29/1997	TRYIGN TO GET A LUNCH DATE AND FIND IF BLAIR WILL STILL BE HELPING OUT
PLPMDL0080000001	Beachwood	OH	44122	8/29/1997	TRYIGN TO GET A LUNCH DATE AND FIND IF BLAIR WILL STILLBE HELPING OUT
PLPMDL0080000001	MAYFIELD HTS	OH	44124	8/29/1997	LEFT POST OP
PLPMDL0080000001	MUNROE FALLS	OH	44262	8/29/1997	DIDNT GIVE ME MUCH TIME TODAY BUT DID SAY THAT SHE HASN'T HAD A CHANCE TO USE OXY,THE RIGHT PT. HASN'T COME ALONG. NEXT CALL START OVER.
PLPMDL0080000001	Munroe Falls	OH	44262	8/29/1997	DIDNT GIVE ME MUCH TIME TODAY BUT DID SAY THAT SHE HASN'T HAD A CHANCE TO USE OXY,THE RIGHT PT. HASN'T COMEALONG. NEXT CALL START OVER.
PLPMDL0080000001	CLEVELAND	OH	44127	8/29/1997	OLD & VERY SET IN HIS WAYS HAS OSEO PORIS PAT ON DURAG;USES MS BUT HARDLY HAS ANY CA PATS ON PAIN MEDS NOW WOULDNT TELL ME ;HAS MON MAL PATS ON VICA WOULDNOT COMMIT TO USIN OXY; ALSO HAS DETOX PATS IN HOS
PLPMDL0080000001	Cleveland	OH	44127	8/29/1997	OLD & VERY SET IN HIS WAYS HAS OSEO PORIS PAT ON DURAG;USESMS BUT HARDLY HAS ANY CA PATS ON PAIN MEDS NOW WOULDNT TELLM E ;HAS MON MAL PATS ON VICA WOULDNOT COMMIT TO USIN OXY;ALSO HAS DETOX PATS IN HOS
PLPMDL0080000001	CLEVELAND	OH	44104	8/29/1997	SAYS HE'LL USE OXY JUST NEED TO KEEP REMINDING HIM LIKES SC3 BETTER DOESNT GIVE ANY INFO JUST VERY AIMABLE MAY TAKE LOTS OF CALLS BEFORE HE STARTS USING MUCH CONTINUE TO GO OVER BEN
PLPMDL0080000001	Cleveland	OH	44104	8/29/1997	SAYS HE'LL USE OXY JUST NEED TO KEEP REMINDING HIM LIKES SC3BETTER DOESNT GIVE ANY INFO JUST VERY AIMABLE MAY TAKE LOTSOF CALLS BEFORE HE STARTS USING MUCH CONTINUE TO GO OVER BEN
PLPMDL0080000001	CLEVELAND	OH	44109	8/29/1997	MAKE SURE HE DOESNT TRY KADIAN & WAS GOING TO SPEAK TO HOS NURS RE MS ALTERNATE ROUTES OF ADM; ASK WHAT HE THOUGHT OF THE DURAG GRAPH IN PDR;BRING MORE GREY BOOKS;HAS PATS ON2/40 MG OXY;FORGOT ABOUT 80MG;LIKES OXY BETTER THAN MORP
PLPMDL0080000001	CLEVELAND	OH	44104	8/29/1997	NOT AFRAID TO USE OP WHEN NOTHING ELES WORKS IN NON MAL PAI NO PATS NOW THAT SHE'LL USE ONXY ON;ASK HER IF SHE HAS ANY PATS ON VIC OR PER & TRY TO GET COMMM;WANTS UNI SAMPLE & USE IN IN PM
PLPMDL0080000001	Cleveland	OH	44104	8/29/1997	NOT AFRAID TO USE OP WHEN NOTHING ELES WORKS IN NON MAL PAINO PATS NOW THAT SHE'LL USE ONXY ON;ASK HER IF SHE HAS ANYPATS ON VIC OR PER & TRY TO GET COMMM;WANTS UNI SAMPLE & USEIN IN PM
PLPMDL0080000001	FAIRLAWN	OH	44333	8/29/1997	SAID HAS BEEN USING MORE OXY LATELY, CONFIRM ON FIRST RX BEFORE NEXT CALL.
PLPMDL0080000001	Fairlawn	OH	44333	8/29/1997	SAID HAS BEEN USING MORE OXY LATELY, CONFIRM ON FIRST RXBEFORE NEXT CALL.
PLPMDL0080000001	RICHMOND HTS.	OH	44143	8/29/1997	QUICK HELLO AND REMIND
PLPMDL0080000001	Richmond Hts.	OH	44143	8/29/1997	QUICK HELLO AND REMIND
PLPMDL0080000001	CLEVELAND	OH	44113	8/29/1997	LUNCH WITH OFF.KEEP BUILDING RAPPORT SAYS HE'S TRIED 4 PATS ON OXY AGREES 10MG IS NOT ENOUGH PROBABLY START WITH 20;TOLD HIM TO JUST INCREASE DOSE;PATs HAVEN'T LIKED DISCUSSED EURPO& STRESS TYL TOXIC PT OUT SVIC ES MAX PILLS PER DAY&BRING DOCUMENTATION KIT
PLPMDL0080000001	Cleveland	OH	44113	8/29/1997	LUNCH WITH OFF.KEEP BUILDING RAPPORT SAYS HE'S TRIED 4 PATSON OXY AGREES 10MG IS NOT ENOUGH PROBABLY START WITH 20;TOLDHIM TO JUST INCREASE DOSE;PATs HAVEN'T LIKED DISCUSSED EURPO& STRESS TYL TOXIC PT OUT SVIC ES MAX PILLS PER DAY&BRINGDOCUMENTATION KIT
PLPMDL0080000001	Akron	OH	44320	9/2/1997	DR USING OXY BUT FOR MORE SEVERE PAIN WHERE PATIENTSTAKING MAX OF VICODIN. NEED TO HIT SAFETY AND TOLERANCESTUDY TO USE START WITH AND STAY WITH LACK OF PEAK ANDTROUGHS.
PLPMDL0080000001	Westlake	OH	44145	9/2/1997	WILL USE IN CA PATS HAS ONE ON SUBLING MOP MAY SWITCH TOOXY;USES PER;TY3;SEE IF HE'S TRIED ON CA OR NON MAL PAI N
PLPMDL0080000001	Westlake	OH	44145	9/2/1997	HAS CA PATS HE ALREADY HAS USED OXY ON;2 DIED;WILL USE OXYFOR ACUTE NONMAL PAIN BUT NOT FOR CHRONIC PAIN;FEAR OF PATSBECOMING ADDICTED;WILL BE A PARADIME SHIFT FOR HIM NOT TOBELIEVE PATS BECOME ADDEDIT. KEEP TO ACUTE NONMAL & CA PATS
PLPMDL0080000001	Akron	OH	44320	9/2/1997	DR USING OXYCODONE FOR POST OP. USING HYDROCODONE FORSEVERE DYMNENSIA AND PELVIC PAIN. HIT SAFETY OF OXYCONTINWITH TOLERANCE STUDY. LESS TABLETS LACK OF PEAK AND TROUGH.
PLPMDL0080000001	Uniontown	OH	44685	9/2/1997	OXY VS MS CONTIN FOR CANCER PAIN. CONC ON POST OP PAINNONMALIGNANT PAIN START WITH STAY WITH. IMPROVED DELIVERYSYSTEM AND QUICKER ONSET OF ACTION, LESS OPIOID.
PLPMDL0080000001	Akron	OH	44312	9/2/1997	DR USES FOR LOW BACK, WORKS AT EDWIN SHAW HOSPITAL.MENTIONED OXYCONTIN FOR CHRONIC NONMALIGNANT PAINAND MORE FOR CANCER PAIN. SEES HIP SURGERY REHAB.HIT POST OP PAIN STUDY. UNIPHYL QD DOSING , HIGHER STCIN AM AND IMPROVES PULMONARY FUNCTION.
PLPMDL0080000001	Cleveland	OH	44106	9/4/1997	NOT TOO INTERESTED IN CONVERSION
PLPMDL0080000001	Akron	OH	44319	9/2/1997	NO OXYCONTINUUM 400MG.
PLPMDL0080000001	Parma	OH	44129	9/2/1997	TALKED ABOUT PROSTATE AND HOW PAT COME IN ON GEN PERC ANDBECAUSE IT DOES NOT WORK HE WILL GO TO DURAGESIC.TALKEDABOUT DIFFERENCE IN COST ADN EASE OF USE.HE TALKS ABOUTHOSPICE NOT LIKING OXY AND THAT IS WHERE THE DURA COMES FROM.
PLPMDL0080000001	Sagamore Hills	OH	44067	9/2/1997	QUICK HIT WITH SIGNATURE FOR SA,PLES OF UNI.
PLPMDL0080000001	Akron	OH	44312	9/2/1997	QUICK HIT AT WINDOW, IMPROVED DELIVERY SYSTEM. USESDURAGESIC. QUICK STABLE PAIN CONTROL. HALF OPIOID ASMS CONTIN. STEADY STATE AT 24HR. START WITH STAY WITH.
PLPMDL0080000001	Akron	OH	44312	9/2/1997	QUICK HIT DR, ALOT OF ELDERLY PATIENTS. HIT QUICK PAINCONTROL, NONMALIGNANT PAIN.UNIPHYL HIT 600MG, CME PAPER.
PLPMDL0080000001	Westlake	OH	44145	9/2/1997	QUICK HIT WITH OXY DOESNT HAVE ANY PATS ON IT NOW;SAYS HELLLHAVE TO COME UP WITH SOME;SET UP LUNCH & GATHER INFO & PRESOXY & SENOCTO
PLPMDL0080000001	Cleveland	OH	44121	9/4/1997	NEED TO FIND WHEN HE WILL BE BACK FULL TIME
PLPMDL0080000001	Cleveland	OH	44102	9/2/1997	HAS 2 CA PATS ON OXY & 1 CHR BACK PAIN 20MG;CA 10MG & 40MGTHROUGH LUTHERAN HOSPICE;DOESNT HAVE ANY PATS ON VIC OR PER;WANTS 800MG OF UNI;HAS 68YR OLD COPD PATS THAT IS FET MATAASK HIM TO SWITHC HIM SLOID PATS TO UNI
PLPMDL0080000001	Uniontown	OH	44685	9/2/1997	TALKED TO DR ABOUT PATIENT WITH LOW BACK PAIN. CONCERNEDABOUT THIS PATIENT WITH ABUSE. WAS TAKING EVERY GHOURS.HAS STABILIZED ON 2 20MG TABLETS Q12. HIT 40MG TABSAND SAFETY.
PLPMDL0080000001	Akron	OH	44312	9/2/1997	USING OXY FOR COMPRESSION FRACTURE. CHRONIC PAIN.I HIT EVEN POST OP PAIN. NOT JUST FOR CHRONIC PAIN.TOLERANCE STUDY ON OSTEO AND LOW BACK PAIN.UNIPHYL QD DOSING IMPROVES PULM FUNCTION IN AMWHEN RESPIRATORY SYSTEM IS AT ITS LOWEST
PLPMDL0080000001	Beachwood	OH	44122	9/3/1997	NEED OT GET MORE SPECIFIC AND BE BOLD.ASK WHY
PLPMDL0080000001	Beachwood	OH	44122	9/3/1997	SPENT A LITTLE MORE TIME WITH THE SENL HE DOES NOT APPEAR TOBE USING MUCH MORE KAD BUT KEEP AN LOOK OUT.TALKED ABOUTSPECIFIC PAT AND DOSING.DOES NOT HAVE TO LEAVE THE PRODUCT
PLPMDL0080000001	Beachwood	OH	44122	9/3/1997	TRYIGN TO GET HIM TO START WITH OXY INSTEAD OF OTHERFIXED COMBO'S.HE HAS A VERY REGIMENTED IDEA OF WHAT TO USEFOR WHAT PROCEDURE
PLPMDL0080000001	Akron	OH	44333	9/3/1997	OXY EASY DOSE.
PLPMDL0080000001	Akron	OH	44333	9/3/1997	QUICK REMINDER CALL, PARTNER HAD A STROKE, AND PATIENT LOADJUST DOUBLED.
PLPMDL0080000001	Stow	OH	44224	9/3/1997	SAYS HE USED ON WORKERS COMP PATIENT SINCE OUR LUNCH.' DONTHAVE FIRST RX TO CONFIRM, RESTATED BENEFITS OVER VIC.
PLPMDL0080000001	Munroe Falls	OH	44262	9/3/1997	DOESN'T FEEL COMFORTABLE USING ANLAGESICS FOR NON MALIGPAIN, WENT FOR CANCER PTS. TODAY. CURRENTLY USES DURAGESICDISCUSSED EASIER TITRATION. SEEMS TO BE HABIT ORIENTED.COMMITTED, AGAIN, TO TRYING.



PLPMDL0080000001	Barberton	OH	44203	9/4/1997	VIEWS FOR CANCER PAIN, CHRONIC PAIN VS ACUTE PAIN. USE POST OP STUDY. START WITH : NO PEAK AND TROUGHSSMOOTH STABLE PAIN CONTROL.
PLPMDL0080000001	Richmond Hts	OH	44143	9/5/1997	SAMPLES
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	HIT OXYCONTIN, NONMALIGNANT PAIN. QUICK SMOOTH PAIN CONTROLAGAINST COMBO MEDS. LESS TABLETS, HIT POST OP PAINSTUDY FOR ACUTE START WITH PAIN. VIEW FOR CANCER.
PLPMDL0080000001	Akron	OH	44333	9/4/1997	VERY HARD HABIT BREAKER. REINFORCED INFRO FROM LAST CALL.
PLPMDL0080000001	Cleveland	OH	44118	9/4/1997	DID NOT GET HIS ATTENTION LONG.HE WAS GOING ON A RUN.DID NOT COMMIT BUT STARTING TO GET SOME RECOG
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	HIT OXY QUICK STABLE PAIN CONTROL. USE POST OP STUDY TOHIT ACUTE PAIN. HAVE PLACED FOR MALIGNANT PAIN. USINGLATER TO TREAT PAIN.
PLPMDL0080000001	Cleveland	OH	44106	9/5/1997	TRYING TO PUT TOGETHER ANTOHER PRGMA FOR THE DEPT
PLPMDL0080000001	Akron	OH	44304	9/5/1997	FOLLOWING UP ON CONVERSION PROGRAM.
PLPMDL0080000001	Lyndhurst	OH	44124	9/4/1997	STILL USING A FAIR SHARE OF DIL
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	TARGET VICODIN AND SOME DURAGESIC USE FOR BONE PAIN.START EARLIER WITH OXY.
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	DR POTTSCHEIDT WRITING.OXY 10MG,20MG,40MGUN1400MG,600MG
PLPMDL0080000001	Akron	OH	44320	9/4/1997	QUICK FOLLOW UP. MENTIONED OXYCONTIN AND SHE SAID SHE HASTO CHECK HER SCHEDULE TO SET UP APPT.
PLPMDL0080000001	Akron	OH	44307	9/4/1997	CANCER CENTER
PLPMDL0080000001	Parma	OH	44129	9/8/1997	USED RIVINGTON TO TRY TO GET HIM TO ADD ON MORE OFTEN.NOTVERY RECEPTIVE TO SWITCHING
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	NEED TO PRESS ON COST, VS VICODIN AND PERCOCET.ADVANTAGES OVER MISCONTIN. QUICKER ONSET OF ACTIONHALF AMT PER ABSORPTION. NEED TO BREAK HABIT.
PLPMDL0080000001	Akron	OH	44333	9/4/1997	FOLLOWING UP WITH CONVERSION PROGRAM. SAMPLES NOT HERE YETBUT RECOMMITTED TO USING.
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	DR USING FOR CANCER PAIN. SHOW ADVANTAGES STUDIES FORCANCER PAIN. USE START EARLIER POST OP STUDY.HIT 80MG. INTERESTED IN TREATING PAIN.
PLPMDL0080000001	Mayfield Hts	OH	44124	9/4/1997	GETTING BETTER AT DOSING AND GETTING BETTER RESULTS
PLPMDL0080000001	Akron	OH	44313	9/8/1997	CHECKING SAMPLES.
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	PLACED FOR MALIGNANT PAIN. HIT QUICK STABLE PAIN CONTROLNONMALIGNANT PAIN, TOLERANCE STUDY.
PLPMDL0080000001	Barberton	OH	44203	9/4/1997	USING TYLOX EVRY 3HRS FOR ARTHRITIS, MYALGIAS. OLDER PATIENTSGOING TO PUT PATIENT ON 20MG Q12. FOLLOW UP. NONMALIGNANTPAIN, TOLERANCE STUDY. POST OP STUDY. UNI NOCTURNALASTHMA.
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	SENSITIVE TO PATS PAIN WILL USE OXY IN PLACE OF VIC,SEE IFHE'S USED & KEEP REMINDING HIM
PLPMDL0080000001	Richmond Hts	OH	44143	9/5/1997	BAD MOOD/SAHS HAS 3-4 PTS ON IT AND USING QD AGAIN.
PLPMDL0080000001	Akron	OH	44310	9/5/1997	CHECKING SAMPLES, TALKED BRIEFLY AT WINDOW
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	HAS 4-5 HIV PATS ON PAIN MEDS;2 MS CON;1 DURA;2VIC;SAYS HEWILL TRY IT ON THE VIC PATS WHO HE'S CONCERNED ABOUT THESEVIC PATS ABUSING IT WILL PUT THESE PATS ON VICADIN;SEE IF HESHOWS UP ON 1ST RX
PLPMDL0080000001	Rocky River	OH	44116	9/5/1997	PRESENTED OXY LISTENED INTERESTED BUT NO INFO FROM HIM;FOLLOWUP SEE IF HE'S TRIED & POSITION IT EARLY
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	SAYS HE USUALLY DOESNT INITIATE THERAPY;PATS COME ON VIC,PERDID NOT THINK ABOUTS USING OXY IN PLACE OF THESE;GOT HIM THINKING ABOUT SWITCHING WHEN PATS CANT SLEEP AT NIGHT;GET HIMTHINKING ABOUT CHANGING PAIN MEDS
PLPMDL0080000001	Beachwood	OH	44122	9/5/1997	WILL NOT CHANGE ANY UNI HABITS STILL HES TO USE BUT WILLNNOT GIVE ANY REAL RESON
PLPMDL0080000001	Akron	OH	44333	9/5/1997	LIKED THE OXY STAMP I HAD MADE FOR HIM. TRIED TO GET HIM TOUSE THE 20MG. STAMP BUT STILL MORE COMFORTABLE RX 10'S.SCHEDULED LUNCH TOGET MORE TIME TO PUSH HIGHER STRENGTHS.
PLPMDL0080000001	Richmond Hts	OH	44143	9/5/1997	QUICK HELLO/REMIN IN HALL.NO ONE ON OXY RIGHT NOW BUT WILLUSE WHEN NEEDS.MADE APPT.
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	MET AT TUMOR BD VERY INTER IN OXY THEY USE LOTS OF VICADIN SET UP LUNCH WITH RESIDENTS TRY TO GET IT AS PROTOCOL.AFTERPCA PUMP
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	SPONSORED LUNCH FOR TUMOR BD 50 PEOPLE CHAUDRY,CUNNINGHAM,REMINA MET WITH CHIEF RESIDENT OF GS & VERY INTER IN OXY SETUP LUNCH FOR OCT
PLPMDL0080000001	Independence	OH	44131	9/5/1997	TRYING TO SEE IF WE CAN DO ANYTHING IN COMBINING FACILITIES
PLPMDL0080000001	Cleveland	OH	44106	9/5/1997	SAW HER AT H & N.SHE IS GETTING SOMEWHAT MORE FAMILIAR BUTIS QUICK TO SWITHC
PLPMDL0080000001	Cleveland	OH	44106	9/5/1997	STILL NOT SEPARATING FROM IR.TRYING TO GET INVOLVED IN APROGRAM
PLPMDL0080000001	Cleveland	OH	44111	9/5/1997	FOLLOW UP FROM LUNCH TO SEE IF HE'S TRIED ON ANY PATS;NOTYET BUT HE'S THINKING OF FOR HIS OA PATS WHO WILL BE COMINGIN SOON
PLPMDL0080000001	Akron	OH	44333	9/5/1997	BEEN USING MORE THEOP OVERALL, INCLUDING UNI. SAID IT DOESHAVE A PLACE IN HIS PRAACTICE. OXY STILL GOING WELL, USESMOSTLY 10'S BUT LET PATIENTS TAKE 1 OR 2 Q12.
PLPMDL0080000001	Cleveland	OH	44122	9/8/1997	NEED TO WORK ON GETTING MORE SPECIFIC AND BETTER RAPPORT
PLPMDL0080000001	Strongsville	OH	44136	9/8/1997	DR USING, REINFORCED SAFETY OF DELIVERY SYSTEM WITH LOWABUSE POTENTIAL.
PLPMDL0080000001	Akron	OH	44307	9/8/1997	HAS TWO PATIENTS ON THE 80 MG. OXY. JUST STARTED A INTERSTITIAL PATIENT, SAYS THIS DISEASE IS VERY PAINFUL.
PLPMDL0080000001	Cleveland	OH	44122	9/8/1997	TRYING TO GET HIS CLEV REHAB AND OFFICE IN TUME
PLPMDL0080000001	Cleveland Hts	OH	44118	9/8/1997	TALKED ABOUT VALU OF UNI AND WHY SHE SHOULD BE USING IT.UNAWARE OF ANTI INFLAMM AND NEW LEVEL GUIDELINES.NEED TOSHOW NEW LIT ANTI INFLAM AND NEW LEVEL
PLPMDL0080000001	Akron	OH	44333	9/8/1997	WROTE CHECK FOR 2ND QUARTER REBATE PROGRAM. LEFT SENAKOTFOR RN'S UPSTAIRS.
PLPMDL0080000001	Akron	OH	44307	9/8/1997	SET UP LUNCH ON SURGERY FLOOR WITH RN'S.
PLPMDL0080000001	Strongsville	OH	44136	9/8/1997	IF USING MS CONTIN FOR CANCER PATIENT, YET THE ACUTEPATIENT DOESN'T GET THE SAME SAFE CARE AS THE CANCER PATIENTWHY DIDN'T HE USE VICODIN FOR THEM.
PLPMDL0080000001	Lakewood	OH	44107	9/8/1997	STILL THINKS OF OXY AS 3RD STEP & CA PAIN;SET UP LUNCH TOGET MORE TIME WITH HIM;USING DURACT & TY3;THINKS OXY IS ADDI
PLPMDL0080000001	Westlake	OH	44145	9/8/1997	HAS HALF DOZEN PATS ON OXY;PUT SICLKE CELL ON 40MG SAYS HE'SGOING TO TITRATE UP;JUST ORDERED OXY FOR A BACK PAIN PAT 10MWANTS PAT INFO; NEED TO HAVE HIM GET HIS PATS CHARTS & GOOVER PATS
PLPMDL0080000001	Cleveland	OH	44109	9/9/1997	SAW IN BREASTCLINIC & ASKED IF HE'S USED OXY SAID NO CHANCETOLD HIM HE COULD USE IT WHERE HE'S USING TY3 WITH PAT TOOBUSY NEED TO GO OVER PRODUCT AGAIN
PLPMDL0080000001	Rocky River	OH	44116	9/9/1997	NEEDS BETTER UNDERSTANDING OF PAIN MEDS THOUGHT OXY WAS COEDVERY RECE JUST NEEDS TO GET IN HABIT FIND OUT HIS STEP APPROOF PAIN MGMT AT LUNCH & GET SPECIFIC PATS
PLPMDL0080000001	Mogadore	OH	44260	9/9/1997	GREAT LUNCH, USING ALOT OF OXY FOR MALIG AND NONMALIG PAIN.'COMF USING 20'S AND 10'S ONLY. DISCUSSED AVG DOSES.
PLPMDL0080000001	Cleveland	OH	44111	9/9/1997	HAS 2 PATS ON OXY;20MG CA PATS;HAS 7 PATS IN HOSP NOW ASKEDMTO SEND THEM HOME WITH OXY;SAYS HE'LL TRY ON NONMAL PAIN;SEE IF HE PUT ANY OF THOSE PATS ON OXY;HAS NOT USED KADIANUSES DAR
PLPMDL0080000001	Beachwood	OH	44122	9/9/1997	SHORT TERM SHOWED HIM LEVY ARTICLE
PLPMDL0080000001	Beachwood	OH	44122	9/9/1997	SURPRISED ABOUT UNI.NEEDS SOME OF THE COMPARITIVE STUDIESVS THUR DOR.HAS USED OXY AND NOW SHOULD BE ABLE TO KEEPIT SIMPLE AND KNOW WHERE TO USE.HAS NO PROBLEM TREATINGCHRONIC PAIN
PLPMDL0080000001	Cleveland	OH	44109	9/9/1997	SAYS TRIED TO ORDER FROM PHARM THEY SAID NO;SAYS HE'LL TALKTO AVERBROOK TO GET HIM TO BRING IT UP AT P&T MEETING;WANTSTO USE IN HOSP BEFORE HE USES IT FOR OUTPAT;WILL WRITE LETTTO PHARM
PLPMDL0080000001	Beachwood	OH	44122	9/9/1997	BUT PROBABLY WONT HELP
PLPMDL0080000001	Beachwood	OH	44122	9/9/1997	HE IS THE ONE IN THE GROUP TO USE PERC QUITE REGULARLY.HE COULD USE A LITTLE PAIN MGMT HELP BUT IS OPEN TO NEWIDEAS.NEED TO GET A LITTLE MORE TIME AND REALLY GETSPECIFIC SO HE CAN SEE WHERE AND WHEN
PLPMDL0080000001	Cleveland	OH	44106	9/9/1997	COUGHT INT HE HALL.GAVE HIM A NEW CONVERSION AND IR MATERIAL
PLPMDL0080000001	Mogadore	OH	44260	9/9/1997	GREAT LUNCH, SAYS OXY IF HIS FIRST CHOICE FOR ANALGESIAHOW FOR ANY PAIN SYNDROME.
PLPMDL0080000001	Cleveland	OH	44111	9/9/1997	HAS WORKMEN'S COMP PRACTICE;USES VIC FOR BEDTIME;WILL USE OXINSTEAD BECAUSE OF LESS UPHORIA;SAYS HE'LL PROBABLY BY USE ONCEADAY;BRING GREY BOOKS IN FOR PATS INFO
PLPMDL0080000001	Cleveland	OH	44109	9/9/1997	HAS NOT USED HIGHER THAN 20MG KEEPS TELLING ME DR CRUM HAS;NEED TO FIND OUT HIS STEP APPROACH TO PAIN;HE'S VERY HARD TOGET INFOR OUT OF.PROBABLY DOESNT WANT TO MAKE ANY WAVES;
PLPMDL0080000001	Cleveland	OH	44106	9/9/1997	HE IS HELPING SCREEN PAT FOR OPIOID USE IN THE PAIN CLINICPRIMARILY WITH CHELIMSKY.GREAT TALK.HE LIKES OXY AND SAIDTHAT IT HAS ABOUT A 5 DOLLAR STREET COST.TRYING TO WORK WITHHIM IN GETTING A PAIN PROGRAM INITIATED
PLPMDL0080000001	Cleveland	OH	44109	9/9/1997	SAW IN CLINIC PRESENTED OXY SEEMED ANNOYED THAT I SPOKE TOHIM LISTENED NO COMMITTMENT JUST PRESENTED WOULDNT ANSWER ?SWILL NOT BE SEEING MANY PATS SOON
PLPMDL0080000001	Tallmadge	OH	44278	9/9/1997	STILL GETTING COMFORTABLE USING OXY, NICHING IT FOR MALIGPAIN MOSTLY. SAYS HE LIKES TO REFER CHRONIC PAIN TO CLINICS.
PLPMDL0080000001	Tallmadge	OH	44278	9/9/1997	QUICK WINDOW AS USUAL. STILL NOT TRIED OXY. TRIED TO COMPARDOR. UHALLS USE TO HIS TO GET HIM TO TALK TO HIS PARTNER.
PLPMDL0080000001	Akron	OH	44303	9/11/1997	SAMPLES AND ATTEMPT AT DISTINGUISHIG BETWEEN UNI AND UNIDUR
PLPMDL0080000001	Cuyahoga Fls	OH	44221	9/9/1997	FOLLOWING UP SINCE OXY INTRO. SAYS SHE HAS USED OXY ONCEOR TWICE AND IS PLEASED WITH IT. USED 10'S FOR LOW BACKDISCUSSED TITRATION.
PLPMDL0080000001	S. Euclid	OH	44121	9/11/1997	HARD TO GET ANY COMMITTMENTN
PLPMDL0080000001	Mogadore	OH	44260	9/9/1997	GREAT LUNCH, JUST PUT A LOW BACK PATIENT ON OXY 20 MG Q12.
PLPMDL0080000001	Cleveland	OH	44106	9/11/1997	HE SAYS THAT HE USES UNI WHEN HE USES THEOPI BUT PAT AREYOUNGER AND I AM TRYING TO GET HIM TO ADD ON MORE FREQUENTLYTRIED THE CONVERSIONS SO HE CAN DIRECTLY SEE THE BENEFIT
PLPMDL0080000001	Cleveland	OH	44109	9/10/1997	CHIEF ORS RESID SAYS HE'LL USE OXY MORE AT UH BECAUSE IT'SNOT ON FORMULARY;SAW ADVANTAGE WILL BE GONE IN NOV
PLPMDL0080000001	Tallmadge	OH	44278	9/10/1997	UNI SAMPLES ARE MOVING A LITTLE. HE SAID HETHINKS OF IT MORE OFTEN NOW. HAS A COUPLE PATIENTS ON OXYDOING VERY WELL.
PLPMDL0080000001	Independence	OH	44131	9/10/1997	SHE HAD SOME MAJOR MISUNDERSTANDING ABOUT COST STRAIENTEDTHAT OUT AND HOPEFULLY SHE WILL SHOW UP
PLPMDL0080000001	Cleveland	OH	44130	9/10/1997	THINKS WE ARE COMPETING AGAINST OUR MS CON SHOWED HIM STEPLADDER & HOW WE CAME OUT WITH OXY TO FILL THE GAP IN STEP2;REMINDED HIM LESS POT FOR ABUSE & SEEKERS DON'T LIKE IT;SETUP APPT OCT 22 2PM
PLPMDL0080000001	Brooklyn	OH	44144	9/10/1997	NEVER REMEMBERS OXY JUST KEEP REPEATING TO GET HIM TO USE;MORE LIKELY TO USE INSTEAD OF PERC NOT TY3;SET IN HABITS
PLPMDL0080000001	Gates Mills	OH	44040	9/10/1997	HAS REALLY SLACKED OFF USING/NOT SEEING THE PTS/NONE REALLYVIN PAIN RIGHT NOW HE SAYS.
PLPMDL0080000001	Tallmadge	OH	44278	9/10/1997	STILL DOESN'T UNDERSTAND THE OXY THING. HAS SEVERALMISCONCEPTION S SCHEDULED LUNCH TO GET MORE TIME WITH HIM.
PLPMDL0080000001	Cleveland	OH	44109	9/10/1997	FELLOW,BIGGEST PROBL WITH OXY IS IT'S NOT ON FORMULARY &LOTSOF THEIR PATS ARE RATED SEE IF HE'S USED ON OUTPAT NOT RATED
PLPMDL0080000001	Cleveland	OH	44109	9/10/1997	LUNCH WITH DR.SEE'S OXY AS ACUTE MED RARLEY KEEPS PATS ONNARC LONG TERM; ALTHOUGH HE HAS THE PATS WHO LOST LYMB5 HEUSES ULTRAM BUT HE DOES THINK THAT IT IS ADDICTING;SEE IF HE'SUSED EVENTUALLY TRY TO GET HIM TO USE IT CHRONICALLY

PPLPMDL080000001	Middleburg Hts	OH	44130	9/10/1997	QUICK HIT AT WINDOW ON OXY;PAM SAYS HE HAD ONE PAT STARTEDON 10MG THEN 20MG THEN DIED;JUST HAD BABY,BOUGHT HOUSE,GOTMARRIED;HE NEEDS TO UNDERSTAND BENEFIT OF STARTING EARLY & NEVER SWITCHING
PPLPMDL080000001	Brooklyn	OH	44144	9/10/1997	HOSPICE DIRECTOR IN PARMA USES PER CAUSE OF COST;HAS SOMECHRON BACK PAIN HE MAY USE IT IN;SAYS THEY DO A GOOD JOB OFFAIN CONTROL CAUSE I ASKED ABOUT QLTY OF LIFE
PPLPMDL080000001	Warrensville Hts	OH	44122	9/11/1997	NEEDS A DINNER INVITE
PPLPMDL080000001	Lakewood	OH	44107	9/12/1997	AT WINDOW MENTIONED PRODUCT SET UP APPT FOR OCT 6
PPLPMDL080000001	Akron	OH	44303	9/11/1997	LIKE TALKING TO A BRICK WALL.
PPLPMDL080000001	Cleveland	OH	44104	9/11/1997	TRIED ON PAT 40MG BUT COULDNT GET AT PHAR SWITCHED PATS;HASPAT IN HOP NOW THAT WILL SEND HOME WITH OXY;SAYS DR STULBERGHAD PAT ON ODXY BUT DIDNT KNOW IF HE PUT HIM ON IT OR PATWASALREADY ON IT
PPLPMDL080000001	Akron	OH	44302	9/11/1997	SAW HER ON 9100. EXPLAINED WHAT SUZANNES INSERVICE WAS ALLABOUT.
PPLPMDL080000001	Cleveland	OH	44121	9/11/1997	STARTING TO GET BUSIER.HE SHOULD BE SEEING MORE RESP PAT
PPLPMDL080000001	Cleveland	OH	44118	9/11/1997	HE COVERS ABOUT 200 NURSING BEDS.HE HAS NO PROBLEM USINGOPIODS FOR ELDERLY AND END STAGE BUT IS VERY HES TO USEFOR YOUNGER AND CHRONIC.TALKED VS DURAGESIC AND FIXEDCOMBO'S.STILL NEED TO HIT ABUSE AND USE IN CHRONIC.ALSONEED TOFIND UNI POTENTIAL IN HIS NURSING HOME ENVIRONMENT
PPLPMDL080000001	Euclid	OH	44132	9/11/1997	STILL DOESN'T SEE MUCH DIFF BETW OXY AND MSC-SAYS BACKINGOFF A LITTLE-SAYS SEVERAL PTS HAVE COMPLAINED OF THE COST--HE CKD W/HYTREE AND THEY SD IT'S MORE EXPENSIVE THAN MSC-DISC DIFF AND THAT IT SHOULD BE LESS-CK PHCY FOR HIM ANDGET BACK TO HIM.SAYS NOT SURE IF REALLY SEEING LESS SE.
PPLPMDL080000001	Cleveland	OH	44115	9/11/1997	LUNCH WITH ORTHOPAIDIC CLINIC;USED OXY ON OUT PAT 40MG BUTPAT COULNT GET;WILL USE ON BACK PAT IN HOS;NEED TO GET IN HABUT COST IS CONCERN FOR LOTS OF THEIR PATS
PPLPMDL080000001	Cleveland	OH	44115	9/11/1997	ATTENDED TUMOR BD DID NOT GET TO SPEAK TO DR COFFMAN TODAYBUT OTHER REPS SAID USUALLY CAN CATCH HIM DR RIESCHMAN CHIEOF GS & DR KIM WERE THIER
PPLPMDL080000001	Cleveland	OH	44109	9/11/1997	DISPLAY NEAR CAFETERIA GOOD TRAFIC BUT NOT GREAT QLTY OF DR.DID MEET WITH MIKE POWELL PHARM & KAREY MELNIK ONC FLOOR PHASHE WAS VERY HELPFUL \$25 MAY TRY TO DISPLAY ONE MORE TIME.
PPLPMDL080000001	Akron	OH	44307	9/11/1997	9100 INSERVICE
PPLPMDL080000001	Cleveland Hts	OH	44118	9/11/1997	GAVE EUROPEAN JOURNAL FOR LEVELS AND KIDNEY AND MAN ASOTHER SUPPORT.ALDO LET MR BRADFORD KNOW WHAT I AM DOING ADNWHY
PPLPMDL080000001	Cleveland	OH	44109	9/11/1997	THE PAT SHE PUT ON OXY 10MG IS NOW ON 40MG Q12;SPOKE WITHPAT IN OFFICE SAYS THIS IS THE BEST PAIN RELIEF SHE'S EVER AHAD;SEEMS TO WORK 8-10HRS;DR WONT PUT HER ON ANY HIGHER STRESAYS SHE PUT ANOTHER PAT ON IT BUT COULDNT REMBER WHO;TOLDHER IT WAS MEDICAID APPR GET HER TO USE IT INSTE OF LORA
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	SAYS HELL HELP ME GET UNI ON FORMULARY MAY THINK HE'S MOREIMP THAN HE IS;BUT NEW PM DOSING & ADV OF UNI NEED EXP DATATO SEE IF HE USES
PPLPMDL080000001	Akron	OH	44333	9/12/1997	SHE IS BACK BEHIND EDIE'S OFFICE SHE IS WORKING WITH KREIGLRAND DOES MORE IMPATIENT WORK.SHE MAY BE A GREAT CNADIDATE FRDOING A PROGRAM WITHIN THE HOSPITAL.WE TALKED ABOUT ABUSE AHOW THE DEL MAKES OXY SPECIAL SHE SAID IT WAS BECAUSE OFHERAND KREIGLER THAT OXY IS ON FORM.
PPLPMDL080000001	Cleveland	OH	44117	9/12/1997	REMINDER OF THE 600 MG PROGRAM
PPLPMDL080000001	Cleveland	OH	44109	9/12/1997	STAMPER/LOST TONS OF WEIGHT/JUSING LIBERALLY-NOT AS LEARYOF DEA AS BEFORE/USING DOC KITS
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	LUNCH WITH DR. HAS NOT USED UNI ACTUALLY SAW BENEFIT OF UNIVS THEO DR LIKED FLAT BLOOD LEVEL SHOWED STUDY OF COPD SEEIF HE HAS PUT ANY PATS ON IT SAYS HE WILL
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	SAW AT MT SIN RES SURG PROGRAM.HE WILL WORTH FOLLOWING UPHE AND SCOTT SEEM TO DO A LOT OF PROCEDURES TOGETHR.NEED TO GO OVER HTE POST OP STUDY WITH A LITTEL MORE.MAKE SSURE THAT HE UNDERSTANDS THAT HE CAN USE JUST LIKE THEFIXED
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	SAW AT SURGICAL RES PROGRAM.SHE WILL BE WORTH FOLLOWING UPABLE OT GET SPECIFIC AND DISCUSS ONE OF HER PATIENTS.TALKEDABOUT COST BENEFIT OVER SOME GENERICS AND HOW TO CONVERTTO OXY
PPLPMDL080000001	Beachwood	OH	44122	9/12/1997	RAPPORT IS GETTING GOOD FROM SEEING HIM AT THE TUMORBDS.NOT QUITE SURE HOW RESPECTED HE IS FROM THE MED ONC'S.HE IS HESITANT TO INITIATE ANY CHANGES.NEED TO GIVE HIMEXAMPLES FORM MED ONC ON WHO IS USING AND HOW
PPLPMDL080000001	Akron	OH	44333	9/12/1997	CHECKING SAMPLES, 600 MG. REMINDER.
PPLPMDL080000001	Akron	OH	44333	9/12/1997	PUSHED FOR MORE OXY THAN PERCOCET. SAYS PTS LIKE PERCBETTER, DOESN'T SEEM TO CARE THAT ITS FOR THE BUZZ.WENT AFTR MONEY AND TYLENOL TOX. DON'T KNOW...
PPLPMDL080000001	Warrensville Hts	OH	44122	9/12/1997	HE IS SOMETIMES CONFUSED ON WHEN TO USE ESP WHEN IT COMESTO MORPHINE.COMPARED TO MORPH IN AN EFFORT FOR HIM TOBETTER UNDERSTNAD THAT HE CAN USE SO MUCH EARLIER.
PPLPMDL080000001	Lakewood	OH	44107	9/12/1997	USES LOTS OF PER PATS HE GAVE OXY TO SAYS TOO EXPENSIVE-HASPAT JOYCE ON PERC HE'S GOING TO SWITCH TO OXY;NURSE PAT THINHE SHOULD NT GIVE PER ANYMORE & USE OXY.
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	EXCELLENT SURGICAL RES PROGRAM.GAINING RECOGNITION ANDMORE FAMILIARITY WITH HOW TO SELL IN THIS SETTING
PPLPMDL080000001	Lakewood	OH	44107	9/12/1997	SAYS OXY IS FIRST LONG ACTING OPI HE'S USING TOLD HIM WE NEEDTO TALK DOESNT NEED TO USE SHORT ACTING STILL POST TOO LATE
PPLPMDL080000001	Fairlawn	OH	44333	9/12/1997	SAYS BEEN USING MORE OXY LATELYK, MOSTLY 10 AND 20'S.COMF FOR USING PAIN SYNDROMES. COMPLETMENTED GRAND ROUNDSWITH PETRUS AND SUZANNE
PPLPMDL080000001	Cleveland	OH	44103	9/12/1997	QUICK REMIND/SD IS USING
PPLPMDL080000001	Akron	OH	44333	9/12/1997	TRIED TO SELL ME MARY KAY AGAIN, REINFORCED BENEFITS OF OXY.
PPLPMDL080000001	Cleveland	OH	44103	9/12/1997	QUICK/USING A LOT/MANY PTS ON IT/WORKS WELL.CAN'T TELL HIMANYTHING.
PPLPMDL080000001	Cleveland	OH	44109	9/12/1997	LIKED PAK STUDY SAYS THIS IS CLINICAL DATA THAT SUPPORTS UNI& DOESNT AFFECT SLEEP SAYS WILL USE
PPLPMDL080000001	Beachwood	OH	44122	9/12/1997	HE APPEARS TO NOT TREAT THAT MUCH PAIN.HE TALKED ABOUTSEVERAL STAGE 4'W THAT DID NOT HAVE PAIN.I AM GOING TORE PRESENT OXY AND CONCNETRATE ON STARTING WITH.
PPLPMDL080000001	Cleveland	OH	44195	9/12/1997	STILL SAYS OUR CONVERSIONS ARE OFF AND THAT IT DOESN'T LAST12 HOURS. SAYS MOST PTS COMPLAIN AFTER 8-WAS TELLING ME THISAS HE WAS WALKING AWAY-ND MORE TIME/SAYS HE ALWAYS TRIESQ12H FIRST.ND TO TITRATE DOSE.NOT SOLD DEFINITELY.SO WHAT IFCONVERSIONS ARE A LITTLE LOW!!
PPLPMDL080000001	Cleveland	OH	44195	9/12/1997	HAS SEVERAL PTS ON/HIGHEST IS 60Q12H.WILL GO TO 100 PROBABLYNEXT.WORKS GREAT USES IT ALL THE TIME.
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	TALKED ABOUT HTE 12 HR BENEFITAND SLEEPING FOR BETTERABILITY TO HEAL.COMPARED TO FIXED COMBOS AND NEED TO MAKESURE HE IS INITIATING.NEED TO FIND IF ANY RESISTANCEFROM ATTENDINGS WILL BE
PPLPMDL080000001	Cleveland	OH	44195	9/12/1997	HAS PT ON 30MG Q 12H AND DOING BETTER THAN EVER/REALLY HAPPYAND IS ONLY TAKING 3 PERC/DAY NOW FOR RESCUE.LIKES TO SEETPS LIKE THAT.
PPLPMDL080000001	Cleveland	OH	44106	9/12/1997	HE WAS VERY IMPRESSED WITH THE 12 HR DURATION.DID A GOOGJOB AT PLACING IT ON THE OHTER FIXED COMBO LEVELS.NEED TOFOLLOW UP TO MAKE SURE WHICH PAT HS IS USING AND HOW
PPLPMDL080000001	Cleveland	OH	44114	9/12/1997	STILL IN PRACTICE/PROBLEM W/PHCY NOT FILLING RX BUT SAYSFEELS SAFEST RXING OXY V OTHER NARCS HAS SEVERAL PTS ON -AND MANY ON 120 Q12H.IS WORKING WELL. PUTS NEW PTS ON ITEVERY DAY!!
PPLPMDL080000001	Westlake	OH	44145	9/15/1997	MOST PATS OUTPAT;USES VIC FOR POST SURG SAYS HE'LL TRY TOREMEMBER OXY;SAYS HE'S RXING LOTS OF OXY;TOLD HIM NOT ENOUGHHAS PATS ON 80MG;DOES NOT USE 10MG SAYS HE MAY USE THAT INSTOF VIC BUT LIKES THAT THEY CAN CALL IN VIC
PPLPMDL080000001	Westlake	OH	44145	9/15/1997	HAS ONE PAT ON OXY 40MG DR SHAH PUT HIM ON IT;SAYS HIS PATSTAKE PAIN PRN;TRY TO GET HIM TO PUT HIS PATS ON OXY;
PPLPMDL080000001	Cleveland	OH	44145	9/15/1997	IN WITH DR.PARTEL;SAYS HE DOESNT USE PAIN MDS;SAYS ONLY FORCA PATS;PROBABLY NOT A TARGET
PPLPMDL080000001	Akron	OH	44302	9/15/1997	PA FOR OFFICE, SUPPORTS OXY.
PPLPMDL080000001	Akron	OH	44302	9/15/1997	NOT MUCH POTENTIAL,. DOES SEE SOME WORKER COMP.
PPLPMDL080000001	Cleveland	OH	44106	9/15/1997	STILL USES A LADDER ADN DOES NOT SEE A GREAT NEED FOR OXYCOULD BE A GOOD CAND TO GET ON THE FORM AT VA
PPLPMDL080000001	Akron	OH	44302	9/15/1997	DOESN'T DO SURGERY AT ALL, TREATS THE CHRONIC PAIN PEOPLE.HASN'T PRESCRIBED YET, BUT ONC HAVE PUT A COUPLE PTS. ONOXY. THIS MADE HIM NICHE FOR CANCER, TRIED TO REPOSITION.
PPLPMDL080000001	Cleveland	OH	44195	9/17/1997	STILL LIKES UNI-SAYS MOST PTS SHE SEES ARE ALREADY ON QDTHED!! SAYS THAT'S ALL CCF USES!! INTERESTING... DOES NOTLIKE TOLERANCE THAT SHE SEES FROM SERE.DISCUSSED COPD PTSAND PM PROBLEMS.DISTINGUISHED BETW THEO-DIDN'T THINK THEREWAS MUCH DIFF-SD WILL DEF USE MORE UNI.
PPLPMDL080000001	Westlake	OH	44145	9/15/1997	SAYS HE'S NOT HAD AN OPPTO LOUSE OXY SAYS HE USES DARVOCTEKEEP UPBUT IT EARLY
PPLPMDL080000001	Westlake	OH	44145	9/15/1997	SAYS HE'S TAKING PATS OFF THEO;LINDA SAID HE HAD TO PUT PATSBACK ON;KEEP REMINDING HIM OF BENEFITS;DOING SWITHC PROGRAMFOLLOW UP WITH LINDA TO SEE IF SHE IDENTIFIED PATS
PPLPMDL080000001	Euclid	OH	44119	9/15/1997	NK-ADDRESS NURSING HOME ISSUE/DISTINGUISH BETWEEN VIC/PERCAND OXY.NO REAL PROTOCOL.
PPLPMDL080000001	Akron	OH	44302	9/15/1997	HAS BACKED OFF A LITTLE, PTS COMPLAINING STILL HAVE PAIN.PUSHED 20 MG. Q12. COMPARED EFFICACY TO VIC NEEDED TOUSE HIGHER DOSE TO GET EQUAL ANALGESIA.
PPLPMDL080000001	Cleveland	OH	44109	9/16/1997	SAMPLES OF UNI CAME IN SYAS HE 'S USING IT JUST PUT ANOTHERPAT ON OXY 20MG RHUMO ARTH PATS HAS LOTS OF PATS ON PER GETHIM TO START SWITCHING
PPLPMDL080000001	Cleveland Hts	OH	44118	9/16/1997	TALKED ABOUT HOW UH IS USING OXY
PPLPMDL080000001	Cleveland	OH	44104	9/16/1997	SAYS WOULD USE OXY FOR FRACTURES & ACUTE PAIN SENDS CHRONICPATs TO PAIN SPECILIST.NOT THAT BUSY HAD DURACT BROCHURE ONDESK
PPLPMDL080000001	Cleveland	OH	44113	9/16/1997	MOSTLY USES OXY BID;BUT WONT SWITHC FROM TID SAYS FOR PATSWHO ARE USED TO TAKING LOTS OF PILLS;FOLLOW UP WITH FORMULAYSTATUS
PPLPMDL080000001	Akron	OH	44304	9/16/1997	PARTNERS AGAINST PAIN.
PPLPMDL080000001	Parma	OH	44134	9/17/1997	GETTING GOOD RESULTS AND THEY SEEM TO USE UNI WHEN THEYCHOOSE THEOPH.TRYIGN TO GET THEM TO EXPAND THEIR USE
PPLPMDL080000001	Cleveland	OH	44113	9/16/1997	HAS NOT RECIEVED SWITCH BOTTLES YET;SAYS HELL PUT PATS ONUNI;ONLY USES OXY WITH HOSPICE PATS
PPLPMDL080000001	Cleveland	OH	44106	9/16/1997	HAVE MATRIALS' CHERYL AT PARREN
PPLPMDL080000001	Cleveland	OH	44104	9/16/1997	PBT COMMITTEE MTG POSTPONED UNTIL OCT OR NOV;OXY WILL BE PUTON FORMULARY JUST DEPENDS ON MTG
PPLPMDL080000001	Akron	OH	44309	9/16/1997	INTERNAL MED INSERVICE.
PPLPMDL080000001	Cleveland	OH	44113	9/16/1997	USES PER 30 PILLS POST SURG SAYS HE'LL TRY OXY SEE IF HE HAS
PPLPMDL080000001	Cleveland	OH	44104	9/16/1997	THOUGHT OF OXY AS CHRONIC SAYS HE'LL TRY ON SICKEL CELL PATS;BUT THINKS THEY WILL BE RESISTANT;INTERESTED IN CONVERSIONCHART;SAYS HE HAS ONE PAT ON IT
PPLPMDL080000001	Akron	OH	44304	9/16/1997	GAVE HIM PATIENTS LITERATURE. BRIEF.
PPLPMDL080000001	Cleveland	OH	44113	9/16/1997	STEP APPROACH IS NSAIDS,ULTRAM,DARVON,OXY;SAYS HE WILL NOTUSE OXY AS 1ST OPIO;BUT HE WILL USE IT INSTEAD OF PER CAUSENO TYL;AFRAID OF DEA THINKS OXY STILL HAS UPHORIA;FOLLOW UPWITH FORMULAY STATUS
PPLPMDL080000001	Lakewood	OH	44107	9/17/1997	HARD TO PIN DOWN BUT SAYS MARTY WAS TOO PUSHY LONG TIME AGOAND THATS WHY HE STOPPED USING UNIP;JUST KEEP ASKING HIM;INTIN OXY OCCASIONLY MAY RX FOR A PAT
PPLPMDL080000001	Cleveland	OH	44109	9/17/1997	CHANGED JOURNAL CLUB BACK TO OCT7;WENT OVER OXY AGAIN SHE'LLBE BACK ON SERVICE NEXT MONTH & BEGIN USING IT
PPLPMDL080000001	Cleveland	OH	44109	9/17/1997	SPOKE WITH HIM REGARDING SPEAKING AT LAKEWOOD HOS ON SLEEPAPNEA WILL NOT BE DISCUSSING THEOP;PRESENTED UNIP & LIKES ITBUT NOT ON FORMURLY PROBLEM FOR RATED PATS;DOESNT USE PAINMEDS
PPLPMDL080000001	Akron	OH	44333	9/17/1997	FOCUSED ON ASHMA
PPLPMDL080000001	Akron	OH	44333	9/17/1997	QUICK HIT DR WITH FILE CARD USING ALOT. HIT QUICK STABLEPAIN CONTROL WITH LOWER ABUSE LIABILITY.

PPLPMDL0080000001	Lakewood	OH	44107	9/17/1997	VERY WEIRD WILL NOT LET ME TALK ABOUT OXY SAYS HE USED SEEF HE WHOWS UP ON 1ST RX IF NOT DON'T BOTHER HAS VERY QUESTPATIENTS
PPLPMDL0080000001	Cleveland	OH	44113	9/17/1997	STILL ONLY LIKES VIC CAUSE ITS SCH 3;VERY RARLEY USES SCH2WILL NOT CHANGE HIS MIND;DON'T WASTE TOO MUCH TIME WITH HIM
PPLPMDL0080000001	Cleveland	OH	44109	9/17/1997	SPOKE W/ED CARTER SAYS INITIALLY ORDERED OXY MTHS AGO PROBALHAS NOT ORDERED RECENTLY;USES AMERISOURC;OUT PATS PHARMCHY"CLEV CLINI USED MCKESSON
PPLPMDL0080000001	Lakewood	OH	44107	9/17/1997	INSERVICE WITH NURSES ON ONC FL ORS NURS GS NURS ATTENDED;PRESENTED OXY,MS,SEN;THEY SAY DR OBRIEN VERY STUBBORN USESIV MORPH PERC,MS THEN OXY;SAYS HE DOESNT LIKE NURSES TO TELLHIM WHAT TO DO;HAVE PATS IN LOTS OF PAIN ON MS30 Q8,IV MORPNOT BIENG CONTROL-FOLLOWUP W/ELIZABETH TO SEE IF SHE WASABLE TO GET HER ON OXY
PPLPMDL0080000001	Brecksville	OH	44141	9/17/1997	UNI 400, MSC 15, 30, 60 ON FORMULARY. CAN'T FIND ANY REASON TO BE HERE.
PPLPMDL0080000001	Brecksville	OH	44141	9/17/1997	TALKED TO JEFF. DOESN'T SEE ANY SCRIPTS FOR NARCS FROMANY DOCS IN BRECKSVILLE. THEY COME FROM CLEV CLINIC ORBROADVIEW HTS.
PPLPMDL0080000001	Akron	OH	44320	9/17/1997	OXY 10MG,20MG.
PPLPMDL0080000001	Barberton	OH	44203	9/17/1997	USING ALOT OF OXY CONTIN, NEED DR TO START EARLIER.TOLERANCE AND NONMALIGNANT STUDY.UNIPHYL, QD DOSING, IMPROVES PULM FUNCTION, BETTERCOMPLIANCE.
PPLPMDL0080000001	Parma	OH	44134	9/17/1997	HE HAS ONE PAT AND HE IS A COP.DIFUSED HIS ABUSE ANDDEPENDENCY ISSUES.LIKE THE CESSATION DATA AND THE NONMALIGNANT DATA.NEED TO FOCUS ON HOW TO EXPAND HIS USE
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1997	SHE DOES NOT HAVE A GOOD FOUNDATION AND CONFUSES WITH PERC.SHE DOES AL OT OF SURGERIES AND WANTS TO USE ON A PAT WITHA PARTIAL PENIS AMPUTATION
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1997	TRYIGN TO GET AN INSERVICE WITH HIM AND MEET THE SURGEONS
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1997	TRYING TO SEE IF SHE WILL RECOM AT VA BUTSHE HAS NOT USEDTHAT MUCH
PPLPMDL0080000001	Cleveland	OH	44121	9/18/1997	USED RIVINGTON TO TRY TO GET HIM TO ADD THEOPH ON MORE OFTENHE STILL ADMITS TO ONLY USING UNI BUT HE STILL HAS SEVERPAT ON OTHER BID'S
PPLPMDL0080000001	Akron	OH	44312	9/17/1997	QUICK HIT OXY, QUICK STABLE PAIN CONTROL WITH A DELIVERYSYSTEM LOWER ABUSE POTENTIAL, IMPROVED QUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44319	9/17/1997	<b>SAFETY, TOLERANCE STUDY ALONG WITH LOWER LIABILITY FORABUSE IN THE PI.</b>
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1997	ANOTHER NEW PAT.NOT SURE WHO IT CAME FROM.ONTHE 20 Q12
PPLPMDL0080000001	Akron	OH	44319	9/17/1997	QUICK HIT DR AT WINDOW. OXYCONTIN LOWER ABUSE LIABILITYQ12 DOSING LESS TABLETS, SIDE WFFECTS IMPROVES QUALITY OF L.
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	SAYS ALL 10 PATS HE PUT ON OXY EXPR DIZINESS BAD SIDE IFFECTRY TO GET HIM TO UNDERSTAND THOSE PATS DIDNT LIKE OXY CAUSEOF NO PEAKS;SAYS HELL NOT USE AGAIN TOO MANY CALL BACKS;LINDIS HIS NURSE
PPLPMDL0080000001	Cleveland	OH	44144	9/18/1997	PRESENTED OXY SAYS HES USING VIC WILL TRY OXY;SEE IF HE HAS
PPLPMDL0080000001	South Euclid	OH	44121	9/18/1997	HE HAS SEEN EVERY THING THAT I TRY TO PRESENT.TRYING TO USEINDEPENDENT AS POSSIBLE CE BOOK.FOCUS ON NHLBI AND SOONERUSE OF THEOPH.WHEN HE DOES USE HE USES UNIPHYL. QUITE A BIT
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	PRESENTED OXY TO HIM SAYS HE USES VIC 5MG SO HE PERCEIVESOXY 10MGS STRONG WENT OVER DELI SYS & CONVER SEEMED SKEPTICALTRY TO GET HIM TO ADMITTING TO TRYING OXY & GET FEEDBACK
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	VERY INTERESTING CALL SO RESULTS WITH OXY AND MSC ARE SPLITSO/50.DOESN'T SEE A WHOLE LOT OF DIFF.THOUGHT OXY MORE EX-PENSIVE.SHOCKED TO FIND IT WASN'T.STRESSED WHY OXY TRULYBETTER.GETTING MORE SOLD ON IT KEEP ADDRESSING THIS ISSUE.
PPLPMDL0080000001	Barberton	OH	44203	9/18/1997	HIT HIGHER DOSAGES OF OXYCONTIN, 80MG.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	NEW FELLOW/WENT OVER ALL INFO/SD WD USE
PPLPMDL0080000001	Tallmadge	OH	44278	9/18/1997	GOOD LUNCH, VERY INFORMATIVE ABOUT PAIN MGMT AND THE USEOF OPIOIDS. HAS USED OXY 1 OR 2 TIMES. WENT TO CONFERENCEIN LAS VEGAS ON PAIN MGMT. COMMITTED TO USE ALOT MORE OXYIN PLACE OF VIC.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	AGREED ON ABUSE POTENTIAL.
PPLPMDL0080000001	Cleveland	OH	44109	9/18/1997	NEW FELLOW IN ONC/HAS NOT USED OXY/WENT OVER EVERYTHING/SDWD USE
PPLPMDL0080000001	Cleveland	OH	44109	9/18/1997	HAS 2 CA PATS HE WILL PUT ON OXY;THOUGHT OF IT FOR CHRONICPAIN;USES PATCH FOR PATS WHO CANT SWALLOW
PPLPMDL0080000001	Lakewood	OH	44107	9/18/1997	LIKES UNI PATS WHO JUST LEFT WAS ON UNI;LIKES ONCE A DAY-HAD2 CA PAT ON VIC MAY TRY TO REMB OXY FOR THOSE PAT
PPLPMDL0080000001	Cleveland	OH	44109	9/18/1997	DOES LOT OF EDUC FOR INERCITY;WANTS SAMPLES OF UNIP;THINKSIT GREAT FOR NOC ASHMA & MOST ASTH HAVE NOC SHE SAID;INSIGHTTO FORMULAY & WANTS TO CHANGE SOME THINGS;DOES NOT USE PAINMEDS
PPLPMDL0080000001	Barberton	OH	44203	9/18/1997	TALKED TO DR ALLITTLE WITH RICK. A PATIENT ON DIADIDWAS TOO SEDATED, DR IS GOING TO SWITCH TO MS CONTIN,I TOLD HIM OXYCONTIN MAY EVEN GIVE LESS SEDATION.
PPLPMDL0080000001	Cuyahoga Falls	OH	44195	9/18/1997	BIG TALKER/DID LUNCH/ASKS SAME QUESTIONS EVERY TIME/INT BUTNOT SURE HOW MUCH USING.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1997	VERY SARCASTIC ABOUT PATIENTS USING NARCS. WENT OVER DELIVSYSTEM AND HOW ITS DIFFERENT THAN COMBO OPIOIDS. TIEBENEFITS OF OXY TOGETHER NEXT CALL.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1997	DOESN'T LIKE TO USE ANALGESICS IF POSSIBLE. WENT OVER DELIVSYSTEM OF OXY AND BENEFITS. DOESN'T USE MUCH THEOP BUTSEES ALOT OF COPD.
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	SAYS WE SHOULD DO A STUDY TO GIVE OXY TO PATS BEFORE SURG;IS CONSULTIN WITH DR BOHL WHO PUT A PAT ON OXY;FIND OUT WHO& IF BOHL WILL USE MORE ON HIS PATS;STILL USING Q8
PPLPMDL0080000001	Beachwood	OH	44122	9/18/1997	WNATED TO MAKE SURE THAT PEGGY HAD DIRECTIONS TO PARK EASTPHAMACY.DROPPED OFF APS INFORMATION AND MADE A LUNCH DATE.TRYING OT GET HER MOTIVATED TO DO A PROGRAM WITH IN THEHOSPITAL WITH BERGGREN.NEED TO GET MORE TIME AT THE LUNCHTO SEE WHAT KIND OF HELP SHE CAN BE
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	WAS IN CLINIC AND GOING IN TO SEE PT ON PERC RIGHT AFTER HETALKED WITH USID0 WD CONVERTI SAYS USING A LOT BUT I DON'TSEE IT.THINKS HE KNOWS EVERYTHING ABOUT PAIN.
PPLPMDL0080000001	Cleveland Hts	OH	44118	9/18/1997	ANDY SAID THAT THEY HAVE NOT GOTTEN HTE OFFICIAL TAKE OFFTHE SHELF FROM CVS.SEN VERY LIGHT ON THE SHELF
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	BROUHTH BAGELS INTO SURGERY SPOKE WITH ANS & NURSES & WENTOVER OXY CONTIN SAW DR AGRAJOSHI
PPLPMDL0080000001	Akron	OH	44319	9/18/1997	OXYCONTIN 10MG,20MG,40MG,80MG. SEEING ALOT FROM DR HAZRAAND DR PETRUS.UNIPHYL 400MG,600MG.
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	FELLOW HERE FROM NEW MEXICO UNTIL JULY 98;PRESENTED AT LECTUSES PERS SAYS HE'LL TRY OXY;SEE IF HE'S USED
PPLPMDL0080000001	Tallmadge	OH	44278	9/18/1997	DOESN'T USE MUCH NARCS, NOT COMFORTABLE WRITING.
PPLPMDL0080000001	Cleveland	OH	44106	9/18/1997	QUICK.MET IN THE HALL AT S. GREEN.REMEMBERED OXY BUTHAS NO IDEA HOW AND WHEN TO USE.A BETTER PLACE TO SEEHER IS AT THE HOSPITAL.HER SECRETARY IS ON THE 7TH FLOOR.LAKESIDE
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1997	USES T3 AND VICODIN FOR POST OP PAIN. COMMITTED TO TRYING.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	LIKES MSC BETTER/SAYS PROBLEM IS THERE IS NO IV OXYCODONEAVAILABLE-LIKES TO STICK TO MORPHINE.BUT-WILL SUBMIT TOFORMULARY-SAYS WILL CALL BORIS AND GET FORM.POSITIONING ITFOR NON-MALIGNANT PAIN.BUT-NOT TREATING ANY!!!!!!
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	SAYS HAS USED SOME BUT DOESN'T HAVE ANYONE RIGHT NOW "WHOIS IN THAT MUCH PAIN".DISCUSSED EARLY USE AND SD DIDN'TREALIZE HE COULD USE RIGHT AWAY!!!!IDISC PERC PTS CURRENTLY-SD HAS MANY-WILL USE EARLIER!!!
PPLPMDL0080000001	Lakewood	OH	44107	9/18/1997	GOT UNI SWITCH BOT IN CONCERNED ABOUT LEVELS 18 ON FEV BROCHWILL STILL USE UNI;MENTIONED OXY
PPLPMDL0080000001	Akron	OH	44319	9/18/1997	DR USING MORE, NEED TO GET HIS ACUTE PAIN PATIENTS.ACUTE VS CHRONIC. SAFE AND EFFECTIVE. TOLERANCE STUDY.POST OP STUDY FOR MORE ACUTE BASIS. SAFETY. LACK OF ABUSELIABILITY. UNIPHYL, NOT ALOT OF THEO'S HIT NHLBIGUIDELINES THAT THEO'S ARE COMING BACK.
PPLPMDL0080000001	Clinton	OH	44216	9/18/1997	DR IS A RUDE WASTE OF TIME. WENT OVER OXYCONTIN, HARDLYPAID ATTENTION. WENT OVER PI. HE IS A WASTE OF TIME.
PPLPMDL0080000001	Rocky River	OH	44116	9/18/1997	SAYS HE HARDLY USES THEO WENT OVER BENEFITS & WILL TRY TOREMEMBER;ASKED IF OXY WAS ON FORMULARY AT FAIRVIEW SAYS HARDUSES PAIN MEDS BUT WILL USE
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1997	HASN'T STARTED ANY NEW PTS. SAYS HE FORGOT. REITERATED ALLPOINTS ABOUT OXY. WENT OVER ADV.
PPLPMDL0080000001	Tallmadge	OH	44278	9/18/1997	GREAT LUNCH. VERY FAMILIAR WITH OXY, CURRENTLY HAS ONECANCER PAIN PT. ON IT. COMMITTED TO USING FOR CHRONIC PAIN.WENT OVER DELIVERY SYSTEM AND LOW BACK PAIN STDYD. SEEMEDINTERESTED INREPLACING COMBO OPIOIDS.
PPLPMDL0080000001	Lakewood	OH	44107	9/18/1997	PUT 90YR OLD LADY ON OXY10MG SHE COULDNT TOLERATE IT OR VICWILL TRY ANOTHER PAT;HAD BACK PAIN PAT HE'S REFERRI TO SHINSEE IF HE GETS OXY;BROUGHT CACHEWS
PPLPMDL0080000001	Cleveland	OH	44113	9/18/1997	SPONSORED LUNCH FOR LECTURE SERIES HAS USED OXY ON ONE PATSCHRONIC BACK PAIN & DOING VERY WELL;
PPLPMDL0080000001	Cleveland	OH	44102	9/18/1997	SAYS HES SWITCHING SLO BID PATS TO UNIPH;WANTED TO KNOW WHEN TO TAKE LEVELS;HAS 2 PTS ON OXY-ONE OA PAT 10MG;COULNT REMEMOTHER;BUT LIKES NO HIGH PEAKS
PPLPMDL0080000001	Barberton	OH	44203	9/18/1997	THANKED FOR USING OXYCONTIN AND HIT 80MG, TITRATION.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	WANTED TO KNOW DISTINCT DIFF BETW MSC AND OXY/WHY Q12? GETSGOOD RESULTS Q8.INCREASE DOSE NOT INTERVAL.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	VERY HIGH ON OXY/SAYS LIKES IT MUCH BETTER THAN MSC/BETTERTOLERATED-SEES GREAT DIFF IN IT.ASKED WHAT HIGHEST DOSE USEDAND HE SD 40 Q12.WHAT WOULD YOU DO NEXT? "PROBABLY GO TODURA" GREAT DISCUSSION AFTER THAT!!!!DISCUSSED STAYING WITHOXY-VERY INT IN THIS AND SD WD CONSIDER.DOESN'T WANT TO GIVEA LOT OF PILLS SD WDNT HAVE TO.AVE DOSE 100-200MG PROBABLY.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	LUNCH/JSUT TRIED PT ON OXY TODAY-30MG Q12H.DISC WHY USE Q12AND NOT Q8.SAYS PTS LIKE Q8!!WILL USE Q12/VERY INT IN IT
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	LUNCH/SAYS HAS USED COUPLE TIMES/PUSHED FOR MORE PTS.DISCOSING AGIN AND Q12H ISSUE
PPLPMDL0080000001	Barberton	OH	44203	9/18/1997	WENT OVER POST OP STUDY. LESS TABLETS, Q12 DOSING WITHQUICK ONSET OF ACTION. QUICK HIT.
PPLPMDL0080000001	Cleveland	OH	44195	9/18/1997	LUNCH/HAS WRITTEN A LOT/REALLY LIKES IT/WANTS TO USEQ8/SAYSPTS LIKE IT THAT WAY.DISC DELIVERY SYSTEM AND Q12.ASKED FORSPECIFIC PTS/SAYS FOR ME NOT TO WORRY.PROBALBY BIGGEST WRITER AT THE PAIN CLINIC.
PPLPMDL0080000001	Akron	OH	44314	9/19/1997	USE FORMULARY INFO BOOK TO SHOW THE IMMEDIATE RELEASEOXYCODONE AND OXYCONTIN. SHOW DELIVERY SYSTEM MAKEOXYCONTIN LESS ABUSE LIABILITY AND BETTER PAIN CONTROL.
PPLPMDL0080000001	Cleveland	OH	44127	9/19/1997	QUICK HIT OF OXY SAYS HE USES IT IN HOSPICE NOT AT ST MIKES;YVONNE SAYS SHE'S TRIED TO GET HIM TO USE INSTEAD OF PERCLY LUCK YET NEED TO GO OVER PI & POSTION EAR
PPLPMDL0080000001	Cleveland	OH	44111	9/19/1997	STILL STARTING WITH PER THEN OXY & POSSI MS.DURAG,SAYS HESUSING MORE OXY;STILL NEEDS TO USE IT EARLIER & STAY WITHTLIGHT STRENTS
PPLPMDL0080000001	Cleveland	OH	44111	9/19/1997	WILL PUT SOME PATS ON UNI & OXY WORKMAN'S COMP PATS GET HIM/LST OF FORMULARY'S OXY IS ON SEE IF HE PUT SANDY'S MON ONIT
PPLPMDL0080000001	Cleveland	OH	44106	9/19/1997	NICE TALK AT THE BLOOD CLUB.HE MENTIONED ABOUT BRINGINGIN A SPEAKER IN CONJUNCTION WITH GREENFIELD.MAY BE AN INWITH ARIC.ALSO NEED TO FOLLOW UP WITH STANGE.
PPLPMDL0080000001	Cleveland	OH	44111	9/19/1997	SAYS ONE OF FIVE PATS HE INIATES PAIN MEDS ON;SAYS HE USESOXY;JUST CAME TO FV IN JULY;NEED TO GO OVER DELIVERY SYS
PPLPMDL0080000001	Akron	OH	44307	9/19/1997	STOPPED IN WITH SENAKOT.
PPLPMDL0080000001	Mayfield Heights	OH	44124	9/22/1997	SAW HIM AT HTE DISPLAY AND ASKED HIM ABOUT THE CONVERSIONPROGRAM.STOPPED AT THE OFFICE TO MAKE SURE THE SAMPLESWERE READILY AVAILABLE
PPLPMDL0080000001	Uniontown	OH	44685	9/19/1997	NEED TO KEEP AFTER HIM. OXYCONTIN DELIVERY SYSTEM, DOESN'TCHANGE WAY TREAT PAIN, JUST THE MEDICATION. LESS TABLETSABUSE IS CONCERN. LWER LIABILITY OF ABUSE.UNIPHYL, 400MG, 600MG, QD FOR NOCTURNAL SMTOMS.
PPLPMDL0080000001	Cleveland	OH	44106	9/19/1997	FAMILIAR WITH OUR PRODUCTS.SEEING GERSON USE MORE DIL THANANYTHING.HE IS STILL MORE INVOLVED WITH RESEARCH THANSEEING PATIENTS BUT IS INTERESTED IN THE DIFFERENTPHARMACOLOGIES OF MEDS
PPLPMDL0080000001	Cleveland	OH	44111	9/19/1997	USES OXY & DURAG NEED TO COMPARE ADV OF OXY & ALSO NOT SWITHTO MS HAS PAT ON 1200MG MS NEEDS TO TRY THAT WITH OXY
PPLPMDL0080000001	Euclid	OH	44119	9/22/1997	DOESNT SEEM TO EVER CHANGE HABITS BUT IS USING QUITE A BITOF 600MG/SAYS MOST PTS FROM 600 UNI ALREADY. SAYS HE SWITCHSSEVERA L PTS.USING MORE PROV REP AND SERE.WONT DISCUSS ITREALLY.
PPLPMDL0080000001	Akron	OH	44307	9/19/1997	SET UP LUNCH, FOLLOWED UP HER CANCER PTS ON OXY.

PPLPMDL0080000001	Akron	OH	44301	9/19/1997	QUICK HIT OXY DELIVERY SYSTEM BENEFITS. STARTS WITH VICODIN THEN TO DURAGESIC. HIT START WITH STAY WITH SET UP APPT.
PPLPMDL0080000001	Cleveland	OH	44126	9/19/1997	HEAD OF NURSING HOME IN N.OLM 400 PATS ;USES SOME OXY BUTALMS,DUR,PER,NEEDS TO SEE ADV OF OXY & REMEMBER IT
PPLPMDL0080000001	Cleveland	OH	44106	9/19/1997	HOPEFULLY SHE WILL FOLLOW THUR AND ORDER THE 80
PPLPMDL0080000001	Cleveland	OH	44111	9/19/1997	ATTENDED TUMOR BD SPOKE WITH NEW RAD ONC FROM CLINIC,MAKII,CHAUDRY & IM RES DR GO CHAUDRY WANTS ME TO SET UP DINNER AT CLASSICS FOR HERCSBERG,MAKII,REMIN,GRESKOVICH,KRANIAK
PPLPMDL0080000001	Akron	OH	44306	9/19/1997	DR CARSON DOWN THE STREET USING SOME OXY 10MG,20MG,40MG,80MG.
PPLPMDL0080000001	Akron	OH	44307	9/19/1997	PAIN IN SERVICE ON 5200A SURGERY.
PPLPMDL0080000001	Akron	OH	44307	9/19/1997	BRIEF OXY CALL. SAID HE'S FAMILIAR AND HAS USED ONCE.NICHING FOR CANCER ONKY. AT LUNCH, SELL NON MALIG.
PPLPMDL0080000001	Cleveland	OH	44127	9/19/1997	HAS ONE PAT ON 20MG WILL SEE IN 2WKS ALSO AT ER AT CLIN PRNAND WILL USE OXY FOR FRACTURES BUILDING UP PAIN CLINIC SETUP LUNCH OCT 29
PPLPMDL0080000001	Akron	OH	44307	9/19/1997	CAME TO THE IN SERVICE ON 5200. COMMITTED TO ORDERING OXYNOW.
PPLPMDL0080000001	Cleveland	OH	44127	9/19/1997	PRESENTED OXY WANTS TO USE BUT SAYS HE HAS TO REMBER;KEEP REMINDING HIM;USES DAR,PERC
PPLPMDL0080000001	Cleveland	OH	44106	9/19/1997	FINALLY GETTING SOME RAPPORT.HE IS RECOGNIZING OXY BUT STILL NOT USING TO ANY GREAT EXTENT.HE IS STARTING TO ASK MORE QUESTIONS AND SEEMS LIKE HE WILL USE WITH SOME TIMELY FOLLOW UP
PPLPMDL0080000001	Akron	OH	44306	9/19/1997	DR WORKS IN FREE CLINIC. SEES A LOT OF PAIN, ABUSE IS CONCE.DELIVERY SYSTEM, TOLERANCE STUDY AND PI WITH LOWER ABUSE/LEIABILITY.
PPLPMDL0080000001	Akron	OH	44320	9/19/1997	NEED TO GET DR TO START EARLY WITH OXY. USING WHEN AT MAX LEVEL OF HYDROCODONE. SHOW TOLERANCE STUDY. SHOW COMPARISON OF HYDROCODONE AND OXYCODONE THEN GO TO OXYCONTIN DELIVERY SYSTEM, BETTER PAIN CONTROL, Q12 DOSING.
PPLPMDL0080000001					DR WAS GOING TO PUT A PATIENT ON OXY, BUT KAISER PATIENT.HIT DELIVERY SYSTEM LESS TABLETS, LOWER ABUSE POTENTIALS SMOOTH STABLE PAIN CONTROL.UNIPHYL, QD IN PM IMPROVE PULMONARY FUNCTION.
PPLPMDL0080000001	Uniontown	OH	44685	9/19/1997	TRYING TO SEE IF HE HAS USED THE CONVERSION YET.HE REALLY LIKES THE IDEA BUT HE DOES HAVE QUITE A BIT OF SAMPLES FROM OTHER THEOPH AS WELL.DID GET HIM TO PUT IT ON HIS DESK SO HE CAN HAVE GREATER ACCESS
PPLPMDL0080000001	Cleveland	OH	44106	9/19/1997	FINALLY MADE SOME SENSE TO HIM.COST IS A MAJOR ISSUE BUT HE MISSES THE BOAT ON WHAT OTHER MEDS COST.METH IS STILL HIS BIGGIE BUT A LOT OF PAT CAN NOT TOLERATE.SOLD VS DURAND ON THE FACT OF HOW EASY OXY IS TO USE.PLUS THE 12HR DOSING
PPLPMDL0080000001	Barberton	OH	44203	9/22/1997	USED POST OP STUDY. OXYCONTIN'S DELIVERY SYSTEM GIVES QUICK STABLE PAIN CONTROL WITH LESS ABUSE/LEIABILITY AND IMPROVING QUALITY OF LIFE.
PPLPMDL0080000001	Parma	OH	44129	9/23/1997	TALKED TO ANAESTHESIOLOGIST ABOUT PUTTING THE CONV KITS IN A PROM PLACE ASKED ABOUT A SPECIFIC SET OF PAT AND HE WAS ABLE TO COME UP WITH ONE.NEED TO FIND OUT WHY HE DOES NOT USE THEOPH AS FREQUENTLY IN COPD AS HE DOES ASTHMA
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1997	TALKED ABOUT USE IN HA AND HOW OXY IS DIFFERENT THAN OTHER OPIOIDS.TALKED ABOUT NO PEAK AND CESSATION OF DATA THERAPY
PPLPMDL0080000001	Garfield Hts	OH	44125	9/22/1997	HE TALKED ABOUT HOW THE LUNGS AND THE HEART WORK TOGETHER.HE STILL USES A FAIR AMOUNT OF THEOPH.IT MIGHT BE WORTHWHILE TO MAKE AN APPT TO REESTABLISH RAPPORT
PPLPMDL0080000001	Cleveland	OH	44112	9/22/1997	TALKED ABOUT OXY BEING ON FORM AND HOW IT CAN HELP IN THEIR SURGICAL PROCEDURES
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/22/1997	CAME THROUGH LUNCH QUICKLY. INTRODUCED OXY AS PERFECT ANALGEFOR LOW BACK PTS. SEEMED INTERESTED. DID WANT SAMPLES OF UNI. LIKES IT FOR NOCTURNAL COPD.
PPLPMDL0080000001	Barberton	OH	44203	9/22/1997	USING OXYCONTIN ONLY FOR CHRONIC MALIGNANT PAIN. BELIEVES MORE ADDICTING. NEED TO ASK IF USE FOR CANCER WHY NOT GIVE BEST PAIN CONTROL WITH OXYCONTIN.
PPLPMDL0080000001	Strongsville	OH	44136	9/22/1997	I OVER HEARD DR TALKING IN HIS OFFICE HAD A PATIENT ON PERCOCET, THEN WAS CONSIDERING MS CONTIN. I MENTIONED OXYCONTIN ON PERCOCET EVERY 4 HRS. TOLD HIM OXY CONTIN HE WOULDN'T STOP LONG GAVE BROCHURE.
PPLPMDL0080000001	Euclid	OH	44119	9/22/1997	PROBABLY WILL BE LEAVING CCF SOME TIME SOON-DOESN'T KNOW WHERE HE WON'T TELL ME.SAYS PTS ON OXY DOING GREAT-JUST DOESN'T HAVE THE PTS WHICH IS PROBABLY PART OF THE PROBLEM.FIND OUT INCOUPOLE WEEKS.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/22/1997	FOLLOWING UP TO MAKE SURE EX LAX DIDN'T GET RESTOCKED.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/22/1997	USES NARCS FOR CHRONIC PAIN, WHEN INSADS FAIL. DOESN'T TREAT FOR CANCER PAIN, REFERS TO ONCOLOGIST AND DOESN'T REFILL RX'S.
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1997	HE TALKED ABOUT HOW MUCH HE USES OXY BUT IT SEEMS LIKE AS TORY.TRIED TO USE ROSENBERG NAME AS MUCH AS POSSIBLE WITH USAGE
PPLPMDL0080000001	Strongsville	OH	44136	9/22/1997	HIT OXYCONTIN. NEED TO FIND OUT WHAT DR IS STARTING OPIOID PAIN CONTROL WITH. HAS USED OXYCONTIN. JUST NEED TO FIND PATIENTS TO STIMULATE MORE USE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/22/1997	CAME INTO LUNCH BRIEFLY. SAID HE'S VERY FAMILIAR WITH OXY AND USES REGULARLY. RESTATED BENEFITS OVER VICODIN.
PPLPMDL0080000001	Barberton	OH	44203	9/22/1997	HIT OXYCONTIN DELIVERY SYSTEM. GIVES QUICK STABLE PAIN CONTROL AND NO CEILING. WILL CONTINUE TO USE HIT 80MG TABLETS.
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1997	SAW HIM AT HILLCREST DISPLAY.SENOKOT COUGHT HIS EYE AND WE HAD A NICE TALK ABOUT OXY.HE DOES A LOT OF COLO-RECTAL CASURGERIES.TALKED ABOUT HOW 12 HR AND SE ARE BETTER WITH OXY
PPLPMDL0080000001	Barberton	OH	44203	9/22/1997	HIT UNIPHYL FOR BOTH COPD AND ASTHMA, IMPROVES PULMONARY FUNCTION BOTH DAY AND NIGHT. OXYCONTIN, WHEN CHOOSING AN OPIOID TO TREAT PAIN OXYCONTIN DOSED EVERY 12 HOURS.DELIVERY
PPLPMDL0080000001	Barberton	OH	44203	9/22/1997	HIT COST WITH DR, SAYS EXPENSIVE. I WENT OVER COSTS OF OXYCONTIN VS PERCOCET AND VICODIN. MORE COST EFFECTIVE THAN BRAND NAMES. Q12 DOSING SMOOTH STABLE PAIN CONTROL BETTER QUALITY OF LIFE.
PPLPMDL0080000001	Cleveland	OH	44124	9/22/1997	TRIED TO FIND KINDS OF MEDS THAT HE USES FOR HIS SURGERIES.TALKED ABOUT 12 HR DOSING AND HOW SIMILAR IT IS TO PERCOCET.ASKED ABOUT SE
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/22/1997	JUST RECENTLY STARTED A NEW PATIENT ON OXY. 20 MG. Q12 STILL NOT INTERESTED IN UNIPHYL SINCE LAST APPT. SAID HT2 PTS. ON UNI ARE DOING WELL, HABITS ARE HARD TO BREAK.
PPLPMDL0080000001	Olmsted Falls	OH	44138	9/23/1997	USED TO DO SURGERY NOW IN FAM PRAC & NOT AS MUCH NEED FOR PA MED FAM WITH UNIP WANTS SAMPLES
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/23/1997	TRYING TO MAKE HIM MORE COMFORTABLE BY USING POST OP AND BETTER DEFINING WHERE HE CAN USE OXY.COMMITTED TO USING
PPLPMDL0080000001	Akron	OH	44333	9/23/1997	JUST STARTING TO SEE PAIN PTS. WORKS WITH STAN. INTRODUCED OXY AGAIN, GOING IN TO SEE A CERVICAL PATIENT SAID HE'S CONSIDERED OXY.
PPLPMDL0080000001	Olmsted Falls	OH	44138	9/23/1997	PRESENTED UNI NEED TO GET HIM TO TALK ABOUT A PAT; ASK HIM IF HE HAS ANY PATS ON VIC
PPLPMDL0080000001	Akron	OH	44333	9/23/1997	NOW SEEING PATIENTS AT CRYSTAL CLINIC. SAYS HE USES AND LIKES OXY. REINFORCED BENEFITS OVER SHORT ACTING OPIOIDS.
PPLPMDL0080000001	Olmsted Falls	OH	44138	9/23/1997	ASKED HOW UNI WAS DIFF FROM UNIDUR WILL USE; PRES OXY JUST KEEP REMINDING & EVENTUALLY MAY USE
PPLPMDL0080000001	Mayfield Village	OH	44143	9/23/1997	DECIDE 9 BUT COULD BE GOOD USER.INT BUT LEARY OF USING LONG-TERM ON THESE PTS.SO WD CONSIDER FOR SOME.
PPLPMDL0080000001	Parma	OH	44129	9/23/1997	TRYING TO KEEP OXY SIMPLE AND TELLING HIM WHERE AND HOW TO USE ALSO TRYING TO USE SUCCESS WITH DR G AND HOW HE IS USING UNI
PPLPMDL0080000001	Cleveland	OH	44109	9/23/1997	HOSTED TUMOR BOARD SPOKE TO DR ELLIS & SAID DR TREY PUT PERCOPAT ON OXY & PAT HAD HARD TIME FINDING BUT WAS CALLING PHARM THEN THE PHARM GAVE HIM A HARD TIME & SAID THEY WOULD NOT FIT
PPLPMDL0080000001	Parma	OH	44129	9/23/1997	TRYING TO GET INTO THE PAIN CLINIC AND ALSO TRYING MED EDU.THEY DO NOT DO ANY DISPLAYS
PPLPMDL0080000001	Parma	OH	44129	9/23/1997	ASKED ABOUT DURACT AND SHE IS GETTING ALLOT BUT NONE FORMORE THAN 10 DAYS
PPLPMDL0080000001	Akron	OH	44307	9/23/1997	PAIN MGMT DISPLAY IN RESIDENT LOUNGE.
PPLPMDL0080000001	Akron	OH	44303	9/23/1997	TRYING TO FIND OUT ABOUT OROMORPH USE IN AREA. SAID THEY ONLY HAVE 1 STRENGTH AND HARDLY DISPENSE IT.
PPLPMDL0080000001	Parma	OH	44134	9/23/1997	NEED TO FIND OUT WHY HE IS NOT SHOWING UP IN THE COMP.KEEPING IT SIMPLE SEEMS TO BE HELPING.NEED TO GET HIM TO BE A LITTLE MORE SPECIFIC.UNI IS GOING WELL
PPLPMDL0080000001	Fairlawn	OH	44333	9/23/1997	HAS BEEN USING LESS NARCOTICS LATELY. TALKED ABOUT DURACT.SAID HE'S USED IT A LOT LATELY. REP SAID IT WAS AS POTENT AS PERCOCET. HAS SINCE REALIZED IT'S NOT. DISCUSSED EQUAL ANALGESIA WITH VICODIN, THOUGHT IT WAS LESS POTENT. TALKED ABOUT ABUSE POTENTIAL.
PPLPMDL0080000001	Westlake	OH	44145	9/24/1997	THINKS OF OXY FOR CHRONIC PAIN & USES VIC & PERC FOR SHORT TERM KEEP SHOWING HIM USE AS 1ST OPIO & LESS ABUSE POTENTIAL.SAYS HE'LL TRY IT ON A COUPLE PATS & SEE HOW IT WORKS
PPLPMDL0080000001	Akron	OH	44305	9/25/1997	DISCUSSED CHRONOTHERAPY. SEES 70% PEDIATRICS. REALIZED SUNI IS GOOD CHOICE. WENT THROUGH THE CME PROGRAM AND AGREED TO THE PROGRAM.
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	WITH CCF NOW LIKES OXY AND HAS HAD GREAT RESULTS BUT POSTIONING IT TOO LATE.STRESSED EARLY USE IN PLACE OF VIC/PERC WAS INT BUT SD WD HAVE TO THINK ABOUT IT.F/U
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/1997	LOVED THE OXY STAMP, SAID IT WILL GO TO GOOD USE. OXYGOING WELL, STARTED A PATIENT A COUPLE WEEKS AGO ON THE 80 MG. DIDN'T GIVE ME ENOUGH TIME TO GO INTO KADIAN.SCHEDULED LUNCH IN A FEW
PPLPMDL0080000001	Westlake	OH	44145	9/24/1997	HAS SICK CELL PAT ON 80MG & USING DILADID AS BREAKTHROUGH;KEEP TELLING HIM 10 IS LIGHT DOSE * USE LONG TERM;WANTS TO BE DINED
PPLPMDL0080000001	Cleveland	OH	44109	9/24/1997	STILL STARTS WITH SHORT ACTING ASKED HIM TO START WITH 10MG OF OXY INSTEAD ALSO SPOCK ASKED ABOUT SPEAKER PRG THOUGHT THEY WERE PRETTY UP ON PAIN MGMT MAYB GRASND RDS
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	IPAP PT/PUT PT ON OXY WHILE I WAS THERE.
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	NO REAL USE FOR OXY BUT WILL KEEP IN MIND IF GETS PT
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	HAS PT THAT SHOULD GET OXYGOTIC INSTEAD CUZ DR. DEWS SAID.ASKED HER WHY SD SHE DIDN'T KNOW.
PPLPMDL0080000001	Westlake	OH	44145	9/24/1997	POSITIONED OXY FOR CHRONIC SAW THE LIGHT & IMMEDIATELY THOUGHT OF 5-6 PATS HE COULD SWITCH TO OXY JUST KEEP REMINDING HIM
PPLPMDL0080000001	Akron	OH	44307	9/25/1997	SEES MORE OLDER KIDS AND ADULTS THAN WALKER. WENT OVER DELIVERY SYSTEM VS OTHER QD THEOP. WENT THROUGH THE CME PROGRAM AND WAS VERY INTERESTED IN READING ABOUT CHRONO.
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	QUICK FOLLOW-UP.SAYS DID PUT PT ON OXY FROM PERC THAT WE DISCUSSED LAST TIME.
PPLPMDL0080000001	Cleveland	OH	44109	9/24/1997	ATTENDING IN CHARGE OF JOURNAL CLUB PRESENTED OXY NEED TO FOLLOW UP WITH USE & RATED
PPLPMDL0080000001	Cleveland	OH	44109	9/24/1997	SPONSORED JOURNAL CLUB 35 RESIDENTS PRESENTED OXY NEED TO GO BACK & TELL THEM OXY IS RATED
PPLPMDL0080000001	Cleveland	OH	44109	9/24/1997	FOLLOW UP WITH OXY SAY HE HAS NOT USED HIS RESIDENTS RX MOST OF THE SCRIPTS NEED TO LET HIM KNOW OXY IS RATED
PPLPMDL0080000001	Westlake	OH	44145	9/24/1997	SAYS HE USES VIC & WILL KEEP IN MIND OXY JUST KEEP REMINDING
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	WONT GET SPECIFIC ABOUT WHAT HE'S DOING/DISCUSSING NOV PROGRAM AND ANOTHER IN MARCH 1998 IN FLA.RUSHED.
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	USING 5 TON LIKE CRAZY ALMOST PROTOCOL NOW USING STAMPERSO HE REMEMBERS.
PPLPMDL0080000001	Cleveland	OH	44195	9/24/1997	STILL USING A TON OF OXY HAS MOST PTS OUT OF ANYBODY THERE REALLY REALLY LIKES IT.
PPLPMDL0080000001	Westlake	OH	44145	9/24/1997	LUNCH WITH DR SAYS JUST NEEDS TO BE REMINDED POSITIONS IT IN PLACE OF VIC * PERC,MAKE SURE JIM IS USING IT
PPLPMDL0080000001	Barberton	OH	44203	9/24/1997	HIT POST OP STUDY, USING VICODIN, SOME PERCOCET.HIT DELIVERY STUDY QUICK STABLE PAIN CONTROL. QUICK ONSET OF ACTION AND LASTS 12 HOURS. QUALITY OF LIFE, SLEEPING THROUGH THE NIGHT.
PPLPMDL0080000001	Cleveland	OH	44130	9/25/1997	SAYS HE USES MOSTLY AT INDEPENDENCE ONLY PRESENTED NOT VERY RECP TO TALKING
PPLPMDL0080000001	Cleveland	OH	44111	9/25/1997	STARTS WITH DARY AGREED THAT OXY WOULD BE COMPARABLE AT 10MG KEEP PTS IT EARLY
PPLPMDL0080000001	Akron	OH	44313	9/25/1997	AT VALLEY OFFICE MON AND THURS. LIKES UNIPHYL BECAUSE OF NOCTURNAL SYMPTOMS. TREATS MOSTLY ASTHMA. REINFORCED BENEFIT OVER OTHER THEOP, INCLUDING DELIVERY SYSTEM TO DIFFERENTIATE BETWEEN OTHER QD. COMPARED OXY TO VIC, DOESN'T USE NARCS OFTEN BUT IS VERY FAMILIAR WITH OXY.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/1997	DOESN'T DO HOSP SURGERY ANYMORE, ONLY SMALL OFFICE PROCEDURE HE RARELY USES OPIOIDS ANYMORE. DID DISCUSS A FISSURE PATIENT WHO HE WOULD USE VICODIN ON. PROBABLY NOT MUCH POTENTIAL, GIVE IT A MONTH AND SEE.



PLPMDL0080000001	Richmond Hts	OH	44143	9/25/1997	NO ONE FOR IT RIGHT NOW BUT WILL USE WHEN NEEDS.HAS SEVERALVIC AND DURA PTS. GO AFTER THESE.ACTS LIKE NOT USE INPLACEOF ANY OF THESE.EXPLAINED WHY HE COULD.
PLPMDL0080000001	Rocky River	OH	44116	9/25/1997	THOUGHT OF OXY AS STEP 3 VERY RECEP JUST NEEDS TO KEEP BEINGREMINDED;WAS NOT AWARE OF 80MG;KEEP POS IT EARLY
PLPMDL0080000001	Cleveland	OH	44109	9/25/1997	WILL USE FOR KIDNEY STONES HAPPY TO KNOW IT'S AVAIL AT OUTPAT PHARM;SPOKE TO DR ALTMAN & RESIDENT ;KAREN VERY HELPFUL
PLPMDL0080000001	Cleveland	OH	44109	9/25/1997	MET WITH ED CARTER SAYS THEY ARE EVELA USE OF OXY CONT;BUTHAVE NOT ORDERED SINCE DEC96 6BOT 10MG;WILL ORDER CARDS NEXTTIME;WENT OVER ADV OF OXY & WANTS POST OP STUDY;BRING ANY NWINFO TO
PLPMDL0080000001	Middleburg Hts	OH	44130	9/25/1997	RECIEVED STOCK BOT NEED TO FOLLOW UP WITH DEB TO SEE IF THEYHAVE SWITTHED ANY PATS SAYS HE USUALLY STARTS WITH 400;SAYSHE DOES NOT SEE THAT MANY CHRONIC PAIN PATS;POST IT FOR ACUT
PLPMDL0080000001	Euclid	OH	44132	9/25/1997	SAYS HAS 2 OR 3 PTS ON UNI-GOOD SO FAR.OXY-NOT MUCH USE VERY QUIET.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	9/25/1997	CO DIRECTOR OF AKRON VNA WITH RADWANY AND PETRUS. INTRODUCEOXY, START WITH STAY WITH CANPAIGN VS DURAGESIC. NEXTPROBE BETTER INTO HIS PROTOCOL.
PLPMDL0080000001	Beachwood	OH	44122	9/26/1997	HE IS GETTING BUSY AGAIN BUT HE HAS NOT GONE THRU MANYSAMPLES.HE IS NOT STARTING ANY NEW PAT OF THEOPH.WHEN HE DOES USE THEOPH HE USUALLY USES UNI
PLPMDL0080000001	Euclid	OH	44132	9/25/1997	GREAT DISCUSSION ABOUT OXY/HIT HARD AGAINST PATCH.TARGETEDPT TODAY FOR OXY FROM PERC.SHWD CONVERSION.USES DURA ASBASELINE PAIN CONTROL WHEN NEED SOMETHING DURING NIGHT!!IWHY?DOESNT
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/1997	REALLY KNOW MUCH ABOUT PAIN MGMT BUT ACTS LIKESES.DISC BEN OVER DURA BUT HIT HARD W/THIS NX TIME.HAS SEVERAL NURSING HOME PTS.
PLPMDL0080000001	Richmond Hts	OH	44143	9/25/1997	UNI REMINDER OF 600 MG. DISTINGUISHED BETWEEN OTHER QDTHEOP. OXY FIRST CALL, USES VICODIN FOR OSTEOARTHRITISAND LOW BACK. COMMITTED TO 2 PTS. LIKED ALL BENEFITS OVERVICODIN.
PLPMDL0080000001	Richmond Hts.	OH	44143	9/25/1997	WILL MOST LIKELY LEAVE RHGH BY DEC. LOST CONTRACT WITH MT.SINAL.JUST PUT PT ON 20MG Q12H TODAY.
PLPMDL0080000001	Cleveland	OH	44104	9/26/1997	REALLY GOOD CRAZY WITH OXY.HIGHEST PT HE SAYS IS 60 Q12H.REALLY GETTING GREAT RESULTS.NDS TO RUB OFF ON BARRETT
PLPMDL0080000001	Euclid	OH	44132	9/26/1997	HAS NOT USED OXY YET HAS NOT REMEMBERED IT BUT SAYS HE'LL US
PLPMDL0080000001	Euclid	OH	44132	9/26/1997	GETTING MORE USED TO IT/HAS NEW PT ON IT AND DOING WELL.LIKSE PROFILE AND DEL SYSTEM.WILL CONTINUE.
PLPMDL0080000001	Cleveland	OH	44113	9/26/1997	SAYS ITS HARD TO SWITHC PATS ON VIC BUT WILL START NEW PATSON IT GAVE STAMPER & DOCUMENTATION KIT BRING STATE OF OHIOPOST PAPER
PLPMDL0080000001	Cleveland	OH	44109	9/26/1997	HAS INDIGENT PAT ON 40MG WHO ITS WORKING FOR BUT CANT AFFORDSO DROPPED OFF FORM & REINFORCED EFFICACY OF OXY
PLPMDL0080000001	Lyndhurst	OH	44124	9/26/1997	SHE HAS NOT HAD ANY CA PAT LATLEY AND THAT IS WHERE SHEIS USING THE OXY.TRIED TO PROBE ABOUT HER CHRONICPAT BUT SHE IS HESITANT TO USE OPIOIDS IN THAT SETTING
PLPMDL0080000001	Akron	OH	44304	9/26/1997	BABY DUE ANYDAY. WILL BE OFF FOR A FEW MONTHS.
PLPMDL0080000001	Akron	OH	44304	9/26/1997	YES, STARTED A PT. ON OXY A FEW WEEKS AGO!
PLPMDL0080000001	Cleveland	OH	44113	9/26/1997	USE IT FOR CHROM PAIN SAID HE'LL TRY ON POST OP PATS GAVE STAMP & WILL USE
PLPMDL0080000001	Cleveland	OH	44113	9/26/1997	MUCH NICER THIS TIME SAYS HE MAY START USING MORE OXY
PLPMDL0080000001	Parma Hts	OH	44130	9/26/1997	KEEP COMPETING WITH DURA SAYS HE USES LOTS OF THAT K&B MAYSTART USING MORE OXY;AGREED WITH DOWN FALLS OF DURA
PLPMDL0080000001	Cleveland	OH	44109	9/26/1997	MET WITH RESIDENT & SAYS HE DOESNT TREAT CHRONIC PAIN POSTOXY TOO LHIGH WENT OVER PI & 10MG AS LIGHT DOSE
PLPMDL0080000001	Beachwood	OH	44122	9/26/1997	HAS THE 80 BUT HAS NOT SEEN ANY RX'S YET.IS SEEING ALOTFROM KREIGLER
PLPMDL0080000001	Cleveland	OH	44115	9/26/1997	MET WITH JANE STEARNS & WANTS ME TO SPONSOR FOOD FOR HOSP NUMTGM ON NOV 13 7PM & CALL TO SET INSERVICE AT VNA IN NOV
PLPMDL0080000001	Cleveland	OH	44113	9/26/1997	HAS A COUPLE PATS ON & LIKES IT WILL USE MORE SAID 40MG WASVERY STRONG FOR ONE PATS WHO WAS TAKING LOTS OF VIC;KEEP POSEARLY & REMINDING
PLPMDL0080000001	Mayfield Heights	OH	44124	9/26/1997	TALKED TO BRIEFLY BUT REMEMBERED FROM THE LUNCH.TRIED TOFIND QDT HOW HE IS USING THEOPH BUT HE DID NOT GIVE UP MUCHINFO
PLPMDL0080000001	Cleveland	OH	44104	9/26/1997	HAS 2 OR 3 PATS ON OXY;SAYS HE JUST NEEDS TO REMEMBER;DID NOADMIT TO USING DURAGESIC;
PLPMDL0080000001	Akron	OH	44304	9/26/1997	SAID HE HAS A PT ON THE 80 MG OXY
PLPMDL0080000001	Cleveland	OH	44106	9/26/1997	HE IS HUNG UP ON HEAD TO HEAD DATA.TRIED TO COMPARE BOTH ANTALK ABOUT HOW WITHOUT MSC WE NEVER COULD HAVE HAD OXY.NT NEED TO SHOW DATA BROCHURE AND OTHER COPARISON LITERAT
PLPMDL0080000001	Cleveland	OH	44106	9/26/1997	MET AT HEAD AND NECK CONFERENCE.HE DOES ALOT OF THERECONSTRUCTIVE STUFF THAT THE OTHER SURGEONS DO NOT TACKLENOT AWARE OF OXY.WENT OVER DEL AND TRIED TO TELL HIM WHEREHE CAN USE.THEY
PLPMDL0080000001	Cleveland	OH	44106	9/26/1997	ALSO HAVE AN OFFICE IN PARKSEAT
PLPMDL0080000001	Cleveland	OH	44106	9/26/1997	SAW AT THE HOSPITAL.INTROED OXY AND NEED TO GO OVER HTEPOST OP STUDY IN MORE DETAIL
PLPMDL0080000001	Cleveland	OH	44102	9/26/1997	QUICK MENTION OF UNI & OVERVIEW OF OXY ASKED ABOUT COST VSVIC
PLPMDL0080000001	Mayfield Heights	OH	44124	9/26/1997	STILL COMPARING OXY VS DURA.EXPANDED ON THE OA DATA
PLPMDL0080000001	Cleveland	OH	44195	9/26/1997	STILLHOOKED ON COST BUT GETTING GOOD RESULS/USING ON ANDINPT BASIS ALSO.DISC TITRATING AND USING EARLY.
PLPMDL0080000001	Uniontown	OH	44685	9/29/1997	<b>QUICK INTRODUCTION. HIT OXYCONTIN QUICK STABLE PAIN CONTROL.IMPROVED QUALITY OF LIFE AND LESS ABUSE LIABILITY.</b>
PLPMDL0080000001	Warrensville Hts	OH	44122	9/29/1997	TRYING TO GET KADIAN FEEDBACK BUT HE SAID THAT HE ISONLY USING COUPONS AND THAT IT IS HARD TO GET AND MOSTTIMES IT IS BID.TOLD HIM TO OPEN HIS MAIL TO GET INVITAND STILL TRYING TO GET A PROGRAM
PLPMDL0080000001	Akron	OH	44333	9/29/1997	GREAT LUNCH USING OXY ALOT ;NOW FOR POST OP.
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	LUNCH/JUST PUT PT ON OXY 15 MINS AGO.30 MG.
PLPMDL0080000001	Beachwood	OH	44122	9/29/1997	THE BEST PLACES TO SEE HER ARE AT BLLOD CLUB AND RESIDENTPROGRAM.LEARNING THE DIFFERENT XONNECTIONS.NEED TO LET HERKNOW HOW HER COMRADES ARE USING AND GAIN 3RD PARTY SUPPORET
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	SAYS RESIDENTS DOING ALL THE WRITING.IS POSITIONING IT TOOHIGH AND USING PERC INSTEAD.STRESSED EARLIER USE AND SD WD/
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	TOOK PT OFF OXY TODAY DUE TO NAUSEA AND VOMITING-PUT BACKON PERC THOUH!!! SAYS CAN TOLERATE BETTER FOR SOME REASON.DISC MAKING SURE THEY GIVE IT A FAIR TRIAL.STAY ON FOR BODYTO GET USED TO.
PLPMDL0080000001	Cleveland	OH	44106	9/29/1997	HE MAY THE LINK THAT I NEED AT THE VA.HE SEEMS TO PREFERDURA AND ASKED ABOUT ASKING TO GET IN THE PHARMAXY STEINBRGIS THE CHIEF ADMINISTRATOR AT THE VA.NEED TO COUNTERDURA AND FIND HOW HE USES EACH.
PLPMDL0080000001	Akron	OH	44333	9/29/1997	GREAT LUNCH, USING OXY MORE THAN ANY DOC IN BLDG.
PLPMDL0080000001	Beachwood	OH	44122	9/29/1997	WORKING ON THE FEEDBACK THAT HIS PAT GIVE.TRYING TO SEEWHAT KIND OF THAT SAME FEEDBK FOR KAD
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	LUNCH/JUST PUT J 1 PT ON OXY WHILE I WAS THERE.
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	LUNCH/DISC SE ISSUE W/OXY V OTHER NARCS.SD PTS WANT THEIRPERC.OF COURSE THEY DO!!! STRESSED THAT IT IS THE SAME DRUG
PLPMDL0080000001	Uniontown	OH	44685	9/29/1997	LIKES OXYCONTIN. DELIVERY SYSTEM. PI LESS OF ABUSELIABILITY. ASK IF WILL REPLACE TYLENOL WITH/CODINEAND VICODIN PATIENTS WITH OXYCONTIN. NOT CHANGING WAYTREAT PAIN JUST MEDICATION AND THE WAY DELIVER IT.
PLPMDL0080000001	Beachwood	OH	44122	9/29/1997	TALKED ABOUT CEDAR SIN AND HOW THAT IS NOT AN ISSUE.FOUNDTHAT SHE HAS 2 PAT ON THE 80 AND ONE ON 160.TRIED TO GETHER INTERESTED IN TAKING AND ACTIVE ROLE IN GETTING APROGRAM AT THE HOSP.SHE
PLPMDL0080000001	Warrensville Hts	OH	44122	9/29/1997	TALKED ABOUT POLITICS NOT BEING GOODBUT SHE WILL IF I FOLLOW UP AND KEEP AT IT
PLPMDL0080000001	Akron	OH	44319	9/29/1997	TRYINGB TO COMPARE TO FIXED COMBOS AND STILL MAKING ITTHARD TO USE.PLACED IT BEFORE T3 ATC ADN TRIED TO GETSPECIFIC.NEED TO GO OVER POST OP STUDY.HE STILL DOES AFAIR SHARE IN THE OR
PLPMDL0080000001	Cleveland	OH	44106	9/29/1997	QUICK HIT UNIPHYL, QD DOSING IMPROVES PULM FUNCTIONBOTH DAY AND NIGHT.
PLPMDL0080000001	Cleveland	OH	44106	9/29/1997	SAW HIM AT UH.HE HAS THAT CRAZY FILE SYSTEM.TALKED TOHIM ABOUT PUTTING OXY ON SOME OF THOSE CARDS SO HECAN REMEMBER HOW TO USE.STILL FOLLOWING ATTENDEES AND OTHERMETHODS.NEED TO MAKE SURE THAT HE IS COFORTABLE CHANGINGTO OXY
PLPMDL0080000001	South Euclid	OH	44121	9/29/1997	NEED TO DO SOME RAPPORT STUFF HERE.NOT GETTING MUCH INFOIDD GET THEM ON A BUSY DAY
PLPMDL0080000001	Barberton	OH	44203	9/29/1997	COVERED SENEKOT NATURAL LAXATIVE.
PLPMDL0080000001	Barberton	OH	44203	9/29/1997	COVERED SENEKOT 5 FOR LAXATIVE OF CHOICE, BUSY NEED TO STOPBACK TO TALK MORE.
PLPMDL0080000001	Lakewood	OH	44107	9/29/1997	AGREES THERE IS A DIFF IN THEOP NOT USING 1ST LINE USES OTHRAGENTS SUCH AS LUCATRINES;DEA NOT SET UP FOR SCH 2
PLPMDL0080000001	Akron	OH	44302	9/29/1997	WENT THROUGH PARTNERS AGAINST PAIN, WAS INTERESTED INSEVERAL LITERATURE PIECES FOR ME TO ORDER.
PLPMDL0080000001	Akron	OH	44304	9/29/1997	SAYS HIS USE OF NARCOTICS IS CONTINUALLY DECLINING, LIKESDURAGESIC BECAUSE PTS ARE ALREADY ON SO MANY ORAL MEDS,HE LIKES TO GIVE THEM A BREAK, WENT OVER BENEFITS.
PLPMDL0080000001	Middleburg Hts	OH	44130	9/29/1997	SAYS HE'LL USE OXY INSTEAD OF TY3 POST SURG;THOUGHT IT WASMS CONT FOR STEP 3;JUST KEEP REMINDING HIM;
PLPMDL0080000001	Akron	OH	44310	9/29/1997	BROUGHT INSENAKOT AND BETADINE FOR MISSION TRIP.
PLPMDL0080000001	Cleveland	OH	44106	9/29/1997	SAW AT HOSPITAL WITH PROGRAM THRU PHYLIS.HE SEEMS LIKE HEWILL BE AROUND AND IS INVOLVED WITH TEACHING.WENT OVER DELSYS BUT STILL ALIGNED TO MORPHINE.NEED TO FIND A WAY TOGET HIM UPDATED.STAY TECHNICAL
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	JUST PUT 4 PTS ON OXY IN LAST 1 HOUR OR SO.SHWD RX.REALLYUSING A LOT. DID LUNCH
PLPMDL0080000001	Akron	OH	44312	9/29/1997	DELIVERY SYSTEM, QUICK STABLE PAIN CONTROL. PI LESS LIABILITYFOR ABUSE. TOLERANCE STUDY. STARTED PATIENT ON 10MG Q12WORK ON TITRATION, AVG NONMALIGNANT DOSE WAS 20MG Q12.
PLPMDL0080000001	Barberton	OH	44203	9/29/1997	USING FOR CHRONIC NONMALIGNANT PAIN, STRESSED FOR ACUTEPAIN, CESSATION OF THERAPY. DELIVERY SYSTEM. TITRATIONNHIGHER DOSES, FOR PANCREATIC PAIN FROM DILAIDD POST OPHIGHER DOSES. PI UP TO 720. NO CEILING. MENTIONED THEADDITION OF ASPIRIN TO OXY, ADJUNCT. UNIPHYL COMING BACKHIGHER STC IN AM COVERAGE ALL DAY BETTER COMPLIANCE.
PLPMDL0080000001	Cleveland	OH	44195	9/29/1997	LUNCH/GOOD DISCUSSION ABOUT Q8 V Q12.WROTE RX WHILE I WASTHERE.
PLPMDL0080000001	Barberton	OH	44203	9/29/1997	DR USES DARVOCEIT, TYLENOL3 AND VICODIN FOR POST OP HIT DELIVERY SYSTEM, SUNSHINE STUDY FOR POST OP PAINQUALITY OF LIFE STAYING WITH ONE OPIOID FOR CANCER SURGERY.COST WAS BROUGHT. TREATING ALOT OF ACUTE POST OP PAIN.
PLPMDL0080000001	Cleveland	OH	44119	9/30/1997	DISC LAST WEEKS PROGRAM THANKED US FOR OUR SUPPORT.USINGA LOT OF OXY STILL BIG MORPHINE FAN THOUGH.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/30/1997	CONFIRMED KADIAN USE IS STILL FREE SCRIPTS, SAYS ONCE GONESWITCH TO MSC OR OXY. KADIAN NOT WORKING QD ON MOST PTS.THEREFORE NO ADV.
PLPMDL0080000001	Akron	OH	44310	9/30/1997	GOOD LUNCH, DISTINGUISHED BETWEEN UNI AND UNIDUR, THOUGHTHE COULD DOSE UNIDUR AT NIGHT.
PLPMDL0080000001	Cleveland	OH	44109	9/30/1997	QUICK PRESEN ON OXY SAYS HE REMEMBERED IT BUT PROBABLY HASNOT USED;GET SPEC PATSZ
PLPMDL0080000001	Parma	OH	44129	9/30/1997	WENT OVER BUSSE AND COORDINATED WITH THE CONVERSION PROGRAMTRIED TO GET STARTED ON THE OXY BUT HE DOES NOT LIKE TO USEOPIOIDS.WILL USE A DARV OR T3 RARELY.HAS ALLREADY USEDONE OF HTE STOCK BOTTLES FOR CONVERSION
PLPMDL0080000001	Akron	OH	44310	9/30/1997	TOO BUSY, QUICK REMINDER SCHEDULED ANOTHER LUNCH.
PLPMDL0080000001	Barberton	OH	44203	9/30/1997	DR USING SOME DURAGESIC. HIT CONVENIENCE OF OXYCONTINNHIGHER DOSES AND ALSO LOWER NEEDS. HIT SAFETY NONMALIGNANT.
PLPMDL0080000001	Shaker Hts	OH	44122	9/30/1997	TALKED ABOUT HOW UNHAPPY HE IS WITH THE OXY BECAUSE IT ISNOT WORKING SO WE TALKED ABOUT CONVERSIONS AND EQUAL AMOUNTSLIKES TO USE T3 AND THEN T4.TALKED ABOUT USING INSTEAD OFTHE T3.SHOWED RIVINGTON AND TRIED TO GET HIM TO ADD ON THEOPMORE OFTEN.AGREED WITH THE SYNEGISTIC EFFECT.

PPLPMDL080000001	Parma	OH	44129	9/30/1997	CAN NOT GET HIM TO UNDERSTAND.HE IS NOT USING THEOPH FORNEW PAT AND IS USING ONLY FOR STATUS QUO.CAN NOTGET HIM TO CONVERT ANY BID TO UNI.HE DOES COMMIT TOTRYING BUT DOES NOT SHOW UP ON ANY REPRTS
PPLPMDL080000001	Akron	OH	44312	9/30/1997	DR USING FOR NONMALIGNANT PAIN. DISTINGUISH BETWEENACUTE AND CHRONIC. SHOW SUNSHINE STUDY FOR POST OP PAIN.
PPLPMDL080000001	Cleveland	OH	44128	9/30/1997	TALKED ABOUT USE AT UH FOR CHRONIC.WORKING ON GETTING HIM TO USE THEOPH MORE OFTEN
PPLPMDL080000001	Cleveland	OH	44109	9/30/1997	MET WITH JAN COVERT SHE SAYS REHAB & BURN IS USING OXY;SAYSTHEY NEED TO JUSTIFY;DOING UTILAZATION STUDY;WAS NOT DOINGONE ON DURAGE WHICH I STATED WAS MUCH MORE COSTLY THAN OXY
PPLPMDL080000001	Parma	OH	44129	9/30/1997	MET NEW RPH JIM.VERY BUSY.SAID THAT THE 20 OXY IS GOINGWELL.DOES NOT HAVE THE HIGHER DOSES.NEED TO GET THATCOMMITMENT AND STOCKED.SHOW A LIST
PPLPMDL080000001	Parma	OH	44129	9/30/1997	HE IS BECOMING MORE AND MORE DIFFICULT CALL ON.TRIEDTO INCREASE VISITS BUT IT MAY NOT HELP.HE HAS NO REASONABLEREASONS NOT TO USE BUT MAY BE TAKING OFFENSE TOMORE VISITS
PPLPMDL080000001	Parma	OH	44129	9/30/1997	IMPORTANT TO KEEP TALKING ABOUT UNI AND OXY.HE IS STILLNOT THAT COMFORTABLE USING BUT UNDERSTAND OXY.SPENTA LITTLE TIME ON WHERE AND WHEN TO USE.NEED TO GETSPECIFIC ALSO NEED TO GO OVER LEVELS FOR UNI AND LUNGFUNCTION
PPLPMDL080000001	Akron	OH	44310	9/30/1997	BROUGHT IN BETADINE AND SENAKOT FOR MISSION.
PPLPMDL080000001	Cleveland	OH	44109	9/30/1997	HAS PAT WHO WAS ON PERC & DRINKING ALCHOL NEED TO REINFORCESAFETY OF OXY;TOLD HIM ABOUT OXY IN OUTPAT PHARM
PPLPMDL080000001	Warrensville Hts	OH	44122	9/30/1997	SAW IN THE HALL.HE TALKED ABOUT HIS LATEST PAT AND HOW HETOOK OFF OF SEVERAL FIXED WITH GOOD SUVVESS
PPLPMDL080000001	Barberton	OH	44203	9/30/1997	HIT SAFETY OF OXYCONTIN TO START IN PLACE OF VICODINAND HIT 80MG TABLETS FOR HIGHER TITRATION.
PPLPMDL080000001	Euclid	OH	44119	9/30/1997	REALLY USING A LOT AT HOSPICE HOUSE HAVE PTS ON 240 Q12H.GETTING BETTER AT PAIN CONTROL ANE OXY IS HER DRUG OF CHOICE
PPLPMDL080000001	Uniontown	OH	44685	10/1/1997	OXY FOR NONMALIGNANT PAIN. DELIVERY STUDY. TOLERANCESTUDY WITH PI FOR LESS ABUSE POTENTIAL AND LESS TABS TAKEN.
PPLPMDL080000001	Akron	OH	44319	10/1/1997	<b>KEEP ON SAFETY OF OXYCONTIN. TOLERANCE STUDY. PIWITH LESS ABUSE LIABILITY.</b>
PPLPMDL080000001	Cleveland	OH	44109	10/1/1997	NEEDED PA SHEET FOR PAT ON OXY 40MG WHO CANT AFFORD BUT ISDOING WELL
PPLPMDL080000001	Cleveland	OH	44113	10/1/1997	NEEDS SAMPLES VERY HARD TO GET INFO OUT OF
PPLPMDL080000001	Cleveland	OH	44109	10/3/1997	SAYS HE'S RX 41 UNI SINCE JULY MOSTLY REFILLS;WILL USE CHILDSENOCT WANTS BETADINE FOR MISSION
PPLPMDL080000001	Cleveland	OH	44109	10/1/1997	SAW IN CLINIC PRESENTED OXY CONTIN HAS NOT USED
PPLPMDL080000001	Strongsville	OH	44136	10/1/1997	SUNSHINE POST OP STUDY.
PPLPMDL080000001	Uniontown	OH	44685	10/1/1997	HIT OXY DELIVERY SYSTEM USING MS CONTIN FOR CANCER PAINSTARTS WITH VICODIN. TOLERANCE STUDY. SUNSHINE STUDYFOR OXYCONTIN HALF OPIOID TO MS CONTIN.UNIPHYL, QD BETTER TOLERATED IMPROVED PULM FUNCTION 24 HR
PPLPMDL080000001	Cleveland	OH	44109	10/1/1997	DOESNT USE PAIN MEDS IN CLINIC BUT COULD USE IN SURGERY
PPLPMDL080000001	Akron	OH	44319	10/1/1997	OXYCONTIN. USING FOR LOW BACK AND ARTHRITIS. TOLERANCESTUDY, PI LESS ABUSIVE ANDDelivery system.uniphyl, qd dosing with 24 hr of pulmonary coverage.
PPLPMDL080000001	Akron	OH	44109	10/1/1997	SPOKE WITH DR DINCHEMAN & DR. CARLIN IN CLINIC HAS NOT USED OXY YET
PPLPMDL080000001	Cleveland	OH	44109	10/3/1997	QUICK HIT OF UNI SAYS DOESNT USE KEEP REMINDING HIM
PPLPMDL080000001	Cleveland	OH	44109	10/1/1997	FOLLOW UP IN ORTHO CLINIC WITH OXY STILL HAS NOT USED
PPLPMDL080000001	Strongsville	OH	44136	10/1/1997	OXY 10MG,20MG,40MG.
PPLPMDL080000001	Akron	OH	44312	10/1/1997	NO OXY. ORDER SENEKOT TABLETS. FOLLOW UP.
PPLPMDL080000001	Cleveland	OH	44109	10/1/1997	FOLLOW UP WITH OXY HAS NOT USED SAYS RESIDENTS RX ASKED IFHE TELLS THEM WHAT TO RX DIDNT ANSWER
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	UNI, QD DOSING 24 HRS COVERAGE, HIGHEST STC IN THE AM.OXYCONTIN DELIVERY SYSTEM QUICK STABLE PAIN CONTROL WITHOUT ABUSE LIABILITY.
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	UNIPHYL, GUIDELINES FOR THEO'S COMING BACK. QD DOSING WITH24HRS OF PULM COVERAGE. TOLERANCE BIG ISSUE.OXY TOLERANCE STUDY AND DELIVERY SYSTEM QUICK STABLE PAINCONTROL.
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	OXY IN PLACE OF DURAGESIC. DELIVERY SYSTEM WITHQUICK ONSET OF ACTION. SUNSHINE STUDY.
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	OXY, SUNSHINE STUDY FOR POST OP STUDY.
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	DELIVERY SYSTEM WITH QUICK ONSET OF ACTION 1HR Q12 DOSINGSUNSHINE STUDY WITH POTENCY 2 1
PPLPMDL080000001	Barberton	OH	44203	10/2/1997	OXY DELIVERY SYSTEM, QUICK ONSET OF ACTION Q12 DOSING.MALIGNANT AND NONMALIGNANT PAIN. SUNSHINE STUDY 2;1 VSMs CONTIN. TOLERANCE STUDY.UNI, QD DOSING 24 HRS OF COVERAGE.
PPLPMDL080000001	Cleveland	OH	44127	10/3/1997	USES IN OTHER OFF WAS GOING TO PAT TODAY ON OXY SEE IF HE DI
PPLPMDL080000001	Cleveland	OH	44127	10/3/1997	SAID COULD OF USED YESTERDAY BUT NEEDS TO REMEMBER USES DURA
PPLPMDL080000001	Cleveland	OH	44109	10/3/1997	OUT OF UNI SAMPLES JUST KEEP REMINDING HIM & HE'LL USE;HASS PATS ON OXY 20MG DOING WELL
PPLPMDL080000001	Cleveland	OH	44113	10/3/1997	WILL START NEW PATS ON OXY & ALSO SAYS HE'LL SWITCH LORCETPATS TO OXY KEEP BUILDING RAPPORT
PPLPMDL080000001	Cuyahoga Falls	OH	44221	10/3/1997	TOUGH CALL, SAYS HE DOESN'T USE ANY SCHEDULED PRODUCTS ANDTHEREFORE WOULDN'T USE OXY. EXPONENT SHOWS DIFFERENTLY.COULDN'T GET HMTO DSCUSS ANY PATIENTS ON VIC.
PPLPMDL080000001	Cleveland	OH	44109	10/3/1997	QUICK HIT IN ID CLINIC NO COMMITMENT
PPLPMDL080000001	Brookpark	OH	44142	10/3/1997	DIDNT KNOW WHO COULD START WITH OXY STILL STR WITH PER WILLNOW START WITH OXY;
PPLPMDL080000001	Lakewood	OH	44107	10/3/1997	INCREASED OXY 40MG TO Q6;SAYS NEXT HE'LL GO TO 80MG;PAT ALSOTAKING PER 2EVER 4HRS;BRID SAYS SHE CAN TELL HIM WHAT TO DO
PPLPMDL080000001	Cleveland	OH	44127	10/3/1997	DOES DRUG REHAB ALSO SEE CA PATS BUT ELDERLY POP & DOENT USEMANY OPIOIPDS OLD DOC STUCK IN HIS HABITS
PPLPMDL080000001	Parma	OH	44129	10/10/1997	FOLLOWING UP WITH CONVER.HE LIKES THE SAMPLE PRODUCT BUTNEED TO BE CAREFL WHEN COMPARING VS OTHER THEOPH
PPLPMDL080000001	Cleveland	OH	44127	10/3/1997	WILL HELP GET IT ON FORMULARY ALSO WORKS IN ER AT CLINIC
PPLPMDL080000001	Cleveland	OH	44127	10/3/1997	HAND SURG WILL NEED MANY CALLS TO GET HIM TO TRY
PPLPMDL080000001	Cleveland	OH	44109	10/10/1997	USES UNI & UNIDUR BET KNOW PATS DO BETTER ON UNIPHYL
PPLPMDL080000001	Cleveland	OH	44109	10/3/1997	MET ANOTHER PAT ON XOY IN OFF STARTS WITH 10 TOLD PAT IF THANOT ENOUGH TO LET DR KNOW
PPLPMDL080000001	Lakewood	OH	44107	10/6/1997	ASKED ABOUT DOSING & IF PAT ALGERIC TO COEDINE JUST PUT PATON OXY
PPLPMDL080000001	Lakewood	OH	44107	10/6/1997	LUNCH JACKI SAYS SOMEONE STOLE RX PAD & RXING LOTS OF PERMAY START USING MORE OXY CAUSE OF THAT;REMEMBER I SAID ITREPLACE DARVOCRT
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	SAYS SHE USES OXY IN STEP 2 ALSO USES DURAGE WHEN PAT IS ENDSTAGE THINKS THE PAT METABOLIZES DIFF
PPLPMDL080000001	North Olmsted	OH	44070	10/7/1997	HAS PATS WHO ACTUALL IS BREATHING BETTER ON UNI & IS THINKIOF PAT TO PUT OXY ON SEE IF SHE DID
PPLPMDL080000001	Cleveland	OH	44106	10/7/1997	TRYING TO GET INFO ABOUT A PROGRAM.ALOT OF FOLLOW WILLBE NEEDED
PPLPMDL080000001	Cleveland Hts	OH	44118	10/7/1997	HE IS CONSISTENT BUT HE CAN DO ALOT MORE.NEED TO GET HIM MOPAT TYPOES TO USE WITH OXY.PROBE WHEN THERE IS TIME
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	HAS PAT ON 40MG DOING WELL COST SEEMS TO BE AN ISSUE SPONSJOURNAL CLUB
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	USES ONLY 10MG CAUSE HE'S AFRAID OF LIABILITY ASK IF HE'SAFRAID OF LIAB WITH PATS TAKING LOTS OF VIC & ALSO HIGH ABUS
PPLPMDL080000001	Olmsted Township	OH	44138	10/7/1997	JUST KEEP REMID OF UNI WILL THINK OF USING OXY
PPLPMDL080000001	Beachwood	OH	44122	10/7/1997	SOMETHING IS UP HERE.TRIED TO GET HER INVOLVED WITH A PROGRAT THE HOSP BUT SHE WAS VERY VAGUE.MAYBE MOVING
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	LUNCH WITH CARTER,CRUM,KOC,OBRIEN,KATHY PHARM
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	SPONSORED JOURNAL CLUB FOR PM&R;DR HARRIS,DR.MEHTA,15 RESIDE
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	FOOD FOR TUMOR BD & LEFT OVERS TO ONC FLOOR
PPLPMDL080000001	Cleveland	OH	44106	10/7/1997	BUSY CLINIC DAY.TRYING TO GAIN BETTER RAPPORT.SET UP A LUNCHTHE ID GUY SEEMS TO BE A REGULAR HERE
PPLPMDL080000001	Cleveland	OH	44109	10/7/1997	USES OXY IN STEP 2
PPLPMDL080000001	Cleveland	OH	44122	10/7/1997	HE IS ON THE P&T COMMITT AT THE HOSP.HE IS STILL GIVING UNININ THE MORN.NEED TO TALK MORE ABOTU COPD
PPLPMDL080000001	Cleveland	OH	44122	10/7/1997	TALKED ABOUT HIS CLEV REHAB PAT AND HOW TO CORRELATE TO OFFEPRACTICE.HE IS JUST STARTING TO GET BACK TO NORMAL
PPLPMDL080000001	Akron	OH	44312	10/10/1997	HIT TOLERANCE STUDY AND DELIVERY SYSTEM. LESS ABUSE ANDEUPHORIC FEELING. LESS TABLETS.
PPLPMDL080000001	Cleveland	OH	44106	10/10/1997	TALKING FUNCTION SEEMS TO HELP.NEED TO SHOW NEW PHN DATA
PPLPMDL080000001	Middleburg Hts	OH	44130	10/10/1997	HAS A COUPLE PAT ON OXY WILL USE MORE
PPLPMDL080000001	Beachwood	OH	44122	10/10/1997	CONTINUING RO DROP LIT AND GET IN QUICK FB
PPLPMDL080000001	Cleveland	OH	44104	10/10/1997	DID NOT KNOW OXY WAS IN HOP QUICK HIT
PPLPMDL080000001	Middleburg Heights	OH	44130	10/10/1997	ASKED IF HAS ANY PAT ON SAYS YES;NEED TO KEEP PUSHING
PPLPMDL080000001	Cleveland	OH	44109	10/10/1997	FOLLOW UP WITH HIM SPONSORED JOURNAL CLUB HAS ONE PAT ON 10MG DOING WELL TALKED ABOUT DR HARRIS PAT ON 40MG
PPLPMDL080000001	Cleveland	OH	44106	10/10/1997	HE IS NOT INIT BUT WILL FOLLOW UP WITH OXY TRYING T OMAKE TMORE COMFORT
PPLPMDL080000001	Cleveland	OH	44106	10/10/1997	GOO TALK VS METH AND MSC.GOT HIM COMMITT.WILL NEED LOTS OF FFOLLOW
PPLPMDL080000001	Cleveland	OH	44104	10/10/1997	CRAIG SAYS THEY KNOW HAVE OXY IN HOS WILL BE PUT ON FORM NOV&T COMMITT 20MG USED ONE BOTTLE ON ONE PAT & WILL ORDER 4NEXTIME
PPLPMDL080000001	Cleveland	OH	44104	10/10/1997	MET WITH 2 RES WENT OVER OXY SAYS WILL TRY SET UP LUNCH12/1
PPLPMDL080000001	Lyndhurst	OH	44124	10/13/1997	TRYIGN TO GET HIS FEEDBACK ON THE CONVERSION.HAD TO MAKESURE THAT HE HAD THE BOTTLES ON HIS DESK
PPLPMDL080000001	Middleburg Hts.	OH	44130	10/10/1997	SPONSORED GRAND ROUNDS DR STILLMAN SPOKE ON NNMAL PAIN; SODR.S
PPLPMDL080000001	Akron	OH	44320	10/10/1997	HASNT BROUGHT IN OXY. DON'T SEND RX TO PHARM.
PPLPMDL080000001	Barberton	OH	44203	10/10/1997	DR WRITING ALOT OF COMBO'S. LIKES IDEA FOR ACUTE SETTINGCHRONIC HAS CONCERN, UNUSUAL. DELIVERY SYSTEM WITH SAFETYLESS DOSING, QUICK STABLE PAIN CONTROL. START SOONERBEFORE GETTING INTO THE PEAK AND TROUGH OF IMMEDIATE RELIEF.
PPLPMDL080000001	Mayfield Heights	OH	44124	10/14/1997	MAKING SURE THAT THE CONVERSION WAS PUT IN AN PLACETHAT HE KNOWS ABOUT.ALSO SAW IN THE HALL AND ASKED ABOUT HISUSE.HE IS CONFIRMING HIS USE ON FIRST RX

PPLPMDL0080000001	Akron	OH	44320	10/10/1997	DR HAS OXY PLACED AFTER VICODIN, WHEN MAX DOSE IS GIVEN.NEED TO GET EARLIER USE.
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/10/1997	PLACES OXY FOR MOD TO SEVE PAIN SHOWED HIM STEP 2;
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/10/1997	HAS LOTS OF PATS HE'S NOW PUTTIN ON UNIP:NEEDS TO BE CONTUREMIDED OF OXY OR JUST OUT OF HABIT RX'S PERC
PPLPMDL0080000001	Akron	OH	44314	10/10/1997	DR WILL NOT USE THE CONTROLLED RELEASE IS SET ON HIS SHORTACTING MEDICATIONS. TOLERANCE STUDY AND PRODUCT BROCHURESERUM LEVELS.
PPLPMDL0080000001	Middleburg	OH	44130	10/10/1997	SAYS HE USED OXY BUT LYNG JUST KEEP PUSHING UNIT HE TRY'S
PPLPMDL0080000001	Strongsville	OH	44136	10/13/1997	DR ASKED IF ALLERGY WITH CODEINE CAN TAKE OXYCONTIN.HIT SAFEST OPIOID TO USE FOR PAIN MANAGEMENT. ABUSE ISWORRY. TOLERANCE STUDY, PI LESS ABUSE LIABILITY. DELIVERYSYSTEM WITH QUICK STABLE PAIN CONTROL. UNIPHYL QD DOSING.
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1997	TRYING TO SEE WHAT CAN BE DONE ABOUT GETTING A PROGRAM INTOTHE HOSPITAL.SHE SEEMS LIKE SHE WILL HELP.SHE TALKED ABOUTDR KWILOSZ PHD AND HER ROLE IN THE PAIN MGMT PROCESS.ALSOTALKED ABOUT HTE WEB SITE.NT NEED TO NICHE OXY FOR WHEN WHECAN USE AND WHREE
PPLPMDL0080000001	Akron	OH	44319	10/13/1997	DR HAD OXYCONTIN FOR CANCER PAIN. ALSO WORRIED ABOUTADDITION. HIT TOLERANCE STUDY AND QUICK STABLE PAINCONTROL WITH THE DELIVERY SYSTEM.UNIPHYL, QD DOSING.
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	HE COMMITS BUT HE NEVER SHOWS UP.TALKED ABOUT THE POSTOP STUDY AND CORRELATED TO WHATEVER STAGE THE PAT IS,THEY COULD BENEFIT FROM OXY
PPLPMDL0080000001	Akron	OH	44320	10/13/1997	KEEP ON DELIVERY SYSTEM WITH PI. THE TOLERANCE STUDY.SAFETY WITH G2 FOR CONTROLLED RELEASE. SUNSHINE POST OPSTUDY.
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1997	HE IS USING BUT HE STILL IS USING OLOT OF IM REL AND MS.TRYING TO TALK ABOUT DOSING AND HWERE HE PLACES EACH.HE IS STARTING EARLIER WITH OXY
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1997	TRYING TO WORK ON A PROGRAM FOR GRAND ROUNDS.ALSO TRYINGTO GET INVOLVED WITH THE SURG RES FROM POD.DR FORMAN ISINTERESTED IN DOING SOMETHING FOR JOURNAL CLUB.HE IS IN HISPROVATE OFFICE ON TUES AT 1
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	BOB IS NOT AS HELFUL AS PAUL
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	TRYIGN TO GET BACK FOR A TEAM MEETING.DR BUCHINSKY IN WITHPATIENTS AND I DID NOT FIND A WAY TO SEE HIM
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	NEED TO FIND A TIME WHEN I CAN GET JOEL TO HELP WITH THE SEN
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/15/1997	USING LIT TO TRY TO GET USING MORE THEOP.SHE IS BIG ONASTHMA.NEED TO PROBE TO SEE COPD INTEREST
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	TRYIGN TO GET RPH TO MERCHANDISE SOME OXY
PPLPMDL0080000001	Strongsville	OH	44136	10/13/1997	DR SAID USED OXYCONTIN FOR CANCER PAIN. NEED TO ASK IFUSING OXY TO CARE FOR CANCER PATIENTS, THEN WHY NOT GIVE THESAME SAFE PAIN CARE TO NONMALIGNANT PAIN. DELIVERY SYSTEMSERUM LEVELS.
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	TREATING HEMRRHOIDS WITH OPIOIDS AND POSTOP PAIN. NEED TO USE SUNSHINE STUDY AND CESSATION OF THERAPY
PPLPMDL0080000001	Beachwood	OH	44122	10/13/1997	LEFT APTS PIECE AND TALKED ABOUT HOW THEY ARE STARTING TO USEPOST OP.NEED TO FIND DOSING AND HOW HE IS CONVERTING TOSSEE IF HE IS USING RIGHT
PPLPMDL0080000001	Akron	OH	44319	10/14/1997	COMPARED TO THE FIXED COMBO'S AND NICHED IT FOR AN EARLIERUSE.TOLD HIM THAT USING OXY IS THE SAME AS USING T3 OR VICAND OTHER OXY'S
PPLPMDL0080000001	Clinton	OH	44319	10/14/1997	DR USING WHEN OPIOID IS NEED. HIT DELIVERY SYSTEM.PI WITH LESS ABUSE POTENTIAL. TOLERANCE STUDY.
PPLPMDL0080000001	Akron	OH	44319	10/14/1997	HIT DELIVERY SYSTEM WITH QUICK STABLE PAIN CONTROL.TOLERANCE STUDY AND THE PI WITH LESS ABUSE POTENTIAL.
PPLPMDL0080000001	Mayfield Heights	OH	44124	10/14/1997	ABUSE IS BIGGEST CONCERN. RELUCTANT ON REAL CHRONIC PAIN.NEED TO EMPHASIZE THAT IT CAN BE USED WITH AN ADJUVANT.PI WITH LESS ABUSE LIABILITY. TOLERANCE STUDY IS KEY.DATA BROCHURE WITH SERUM LEVELS. UNIPHYL, QD DOSINGUSE KARPEL REPRINT.
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/14/1997	MET HIM IN THE ATRIUM AND FOLLOWED UP IN ER.DID NOT GET ALOTOF TIME BUT DID INTR DEL SYS AND WHAT HE CAN USE IT INPLACE OF.NT GET INTO MORE DETAIL ABOUT ABUSE AND POTENTIALAND CONVERSIONS FROM FIXED COMBOS
PPLPMDL0080000001	Lyndhurst	OH	44124	10/14/1997	SEEING HIM MORE AND MORE IN THE HOSPITAL.HE IS UNDERSTANDINGOXY BUT NOT QUITE SURE HOW AND HWERE TO USE.SHOWED HIMHOW TO WRITE A SCRIPT
PPLPMDL0080000001	Lyndhurst Mayfield	OH	44124	10/14/1997	GOT A SCRIPT FOR THE PAT THAT HE DID BONE SURG ON IN THEOFFICE.WENT OVER DEL SYS AND NEED TO FOLLOW UP TO MAKE SURETHAT THAT PAT GOT THE RX FILLED.SECURED A MEETING FOR NOV20 AT IMC FOR
PPLPMDL0080000001	Cleveland	OH	44122	10/14/1997	TRYING TO FIND WHAT IS HAPPENING WITH YOK AND ALLEN AND IFGEORGE IS SEEING ANY
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/14/1997	HE WILL USE MORE OXY THAN UNI BUT NEED TO KEEP AFTER HIMON BOTH.NOT MUCH INTO TECHNICAL STUFF BUT IT IS IMP TOF/B HIM TO DEATH.
PPLPMDL0080000001	Cleveland	OH	44122	10/14/1997	WENT OVER NEW FORM BINDER AND TRIED TO INC HIS USE BYTALKINGGG DIS STATES AND SPEC PAT
PPLPMDL0080000001	Uniontown	OH	44685	10/14/1997	WENT OVER DEL SYS AND WHAT DRUGS HE CAN REPLACE WITH OXY.STARTED TO GO OVER ABUSE SAVINGS AND NEED TO HIT HTE 12 HRISSEE MORE
PPLPMDL0080000001	Uniontown	OH	44685	10/14/1997	DR PUT A PATIENT ON OXY 80MG THAT WAS TAKING 10-12 VICODINA DAY AND PATIENT SAID WAS NOT WORKING. HIT DELIVERYSYSTEM, TOLERANCE STUDY. LACK OF ABUSE POTENTIALIMPROVES QUALITY OF LIFE. UNI CME PIECE
PPLPMDL0080000001	Uniontown	OH	44685	10/14/1997	OXY CONTIN Q12 QUICK STABLE PAIN CONTROL FOR NONMALIGNANTPAIN. UNI, MENTIONED FLAT BLOOD LEVELS, QD HIGHER STCIN AM WHEN PULM FUNTION LOWEST.
PPLPMDL0080000001	Cleveland	OH	44106	10/15/1997	HE DOES NOT WNAT TO LISTEN TO HOW TO USEOXY AND WHEN.TALKED TO HIM ABOUT HTE GREENFIELD PROGRAM.NT NEED TO GOOVER THE PHN INFO
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	ER DOC VERY RECP TO OXY KEEP REMINDING
PPLPMDL0080000001	Beachwood	OH	44122	10/15/1997	WENT OVER DEL SYS AND WHEN TO USE.WILL NEED A LOT OFFOLLOW UP BECAUSE HE DOES NOT LIKE TO USE OPIOIDS.NEED TOFIND OUT WHY HE DOES NOT LIKE TO SUE AND COUNTER.
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	HAS COUPLE PATS ON UNI 600 ALSO HAS USED OXYCONTIN FIND OUTWHAT PATS
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	MET IN FAIRVIEW ER;RECEP TO OXY SAYS HE'LL USE SET UP LUNCHIN OFFICE
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	SAW AT WINDOW REMINDED HIM OF UNI SAYS GOOD PROD HE'LL USE;WANTED SAMPLES OF OXY TO USE FOR CA PAT;NEED TO POSTION EARR
PPLPMDL0080000001	Lakewood	OH	44107	10/15/1997	SET UP INSERVICE 3PM FOR NURSES ON OXY CONTIN
PPLPMDL0080000001	Parma	OH	44129	10/16/1997	HE IS SHOWING UP ON THE FIRST RX AND THE CONVERSION ISHELPING.HE COMMENTED ON ONE OF HIS CHANGES FROM UNID
PPLPMDL0080000001	Independence	OH	44131	10/15/1997	THIS IS BECOMING A DIFFICULT PLACE TO WOKR.NEED TO GET WITHCARM AND LOOK IN THE BOOKS SO I CAN SEE WHAT IS BEING USEEDSEE WHAT JOHN CAN DO
PPLPMDL0080000001	Lakewood	OH	44107	10/15/1997	SET UP BREAKFAST WITH ELIZABETH;WENT THROUGH CHARTS & FOUND2 PATS ON PERS WAS PUTTING NOTE IN CHART TO ASK DR. TO SWITHTO OXY;
PPLPMDL0080000001	Lakewood	OH	44107	10/15/1997	STOCK OXY 10 & 20 USE ON ONC FL & SKU
PPLPMDL0080000001	Lakewood	OH	44107	10/15/1997	WENT OVER OXY AGAIN WITH NURSES SOME WERE ON ONC FL INSERVICE
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	QUICK HIT AT WINDOW;SAYS HE'S USING & STARTING WITH OXY &STAHAS NOT USED STAMPER SAYS HE WILL;BRING NEW INFO
PPLPMDL0080000001	Cleveland	OH	44106	10/15/1997	THESE GUYS REALLY HAVE NO CLUE AS TO WHAT TO USE FORPAIN MGMT BUT THEY ARE CONSIDERED BUG GUNS.TRIED TO GOOVER THE PHN INFO BUT HE HAD TO RUN
PPLPMDL0080000001	Lakewood	OH	44107	10/15/1997	SPONSORED LUNCH FOR TEAM MTG LISTENED IN ON ONE PAT CASE WHOHAS BEEEN IN 2 CAR ACCT ON ULTR & PAXIL;USES OXY & MS;
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	VERY RECP TO XOY JUST KEEP REMINDING
PPLPMDL0080000001	Lakewood	OH	44107	10/16/1997	BUGGING ME TO GO OUT! YUK
PPLPMDL0080000001	Cleveland	OH	44106	10/15/1997	TRYIGN TO GET A RES SURG PROGRAM TOGETHER.GOT HIS PAGE NUM
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1997	QUICK HIT AT WINDOW LISTENED NO FEEDBACK WILL NOT SWITCH PATWHO ARE HAPPY WITH VIC TO XOY ASKED ABOUT PATS WHO DONT SLEEAT NIGHT
PPLPMDL0080000001	Beachwood	OH	44122	10/15/1997	HE HAS SOME EXP WITH OXY BUT NOT USING IT ANYWHERE NEARHIS POTENTIAL.HES TO USE OPIOIDS.NEED TO FIND A BETTERWAY TO DEL OA INFO
PPLPMDL0080000001	Akron	OH	44312	10/16/1997	OXY, QUICK STABLE PAIN CONTROL, DELIVERY SYSTEM.PI LESS ABUSE POTENTIAL. LESS SEDATTION AND BETTERTMETABOLIZED THAN MORPHINE.
PPLPMDL0080000001	Akron	OH	44301	10/16/1997	HIT THE DELIVERY SYSTEM WITH THE SERUM LEVELS IN THE DATAPRODUCT BROCHURE. STEADY STATE. NO APAP OR CEILING.VS DURAGESIC. AND VICODIN. LESS ABUSE POTENTIAL.
PPLPMDL0080000001	Uniontown	OH	44685	10/16/1997	USED STUDY TO SHOW ADVANTAGES OF OXYCONTIN VS MS CONTIN.QUICK STABLE PAIN CONTROL. ALSO FOR NONMALIGNANT PAININSTEAD OF COMBO'S. PI LESS ADICTING ANH THE TOLERANCESTUDY.
PPLPMDL0080000001	Barberton	OH	44203	10/16/1997	DR ISN'T SOLD ON OXY OVER MS CONTIN. HIT DELIVERY SYSTEMIMPROVED, LESS SEDATION AND CONSTIPATION.
PPLPMDL0080000001	Maple Heights	OH	44137	10/17/1997	TRYIGNG TO GET INFO AT PHARM LEVEL TO MATCH WHAT HE IS SAYING.I WISH HE WOULD SHOW UP3
PPLPMDL0080000001	Westlake	OH	44145	10/16/1997	WILL USE OXY POST OPE & FOR CHRONIC PAIN;GAVE STAMPER FOLLOWUP IN SURGERY LOUNGE
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/16/1997	HE DOES ALOT IN THE OUTPAT PART OF THE HOSPITAL.SHOULD TRYDOING INSERVICES IN THAT AREA AS WELL.I AM NOT FINDING THERIGHT HOT BUTTON TO GE HIM SWITCHED TO OXY EVEN THOUGHHE USES A PERC'S
PPLPMDL0080000001	Westlake	OH	44145	10/16/1997	JUST PRESENTED NO FEEDBACK SEE IF HE SHOWS UP ON 1ST RX
PPLPMDL0080000001	Sagamore Hills	OH	44067	10/16/1997	SAYS GOOD FOR PAINFUL PS LIKE BREASTS. SAYS HE DOES ALOTOF LIPO AND TENDS NOT TO USE NARCS FOR THAT, SAYS ITS NOTTHAT PAINFUL SINCE NO MUSCLE WAS MANIPULATED.
PPLPMDL0080000001	Cleveland	OH	44102	10/16/1997	USING UNI & HAS PAT ON 80MG OXY HOSPICE VNA;
PPLPMDL0080000001	Parma	OH	44129	10/16/1997	TRYIGN TO EXPAND ON OXY.WENT OVER ABUSE DATA AND TRIED TOFIND HIS HESITANCY AND NICHED IT FOR HIM
PPLPMDL0080000001	Sagamore Hills	OH	44067	10/16/1997	WAS THE MOST CAUTIOUS ABOUT USE OF ANALGESICS, HEARINGHER PARTNERS TALK WAS MORE HELFUL THAN ANYTHING.
PPLPMDL0080000001	Sagamore Hills	OH	44067	10/16/1997	THE MOST INTERESTED BECAUSE OF HIS NURSING HOME PATIENTS'BUT DIDN'T WANT OTHER DOCS IN PRACTICE TO NICHE FOR MALIGN
PPLPMDL0080000001	Sagamore Hills	OH	44067	10/16/1997	WAS THE MOST OUTSPOKEN ABOUT PAIN MGMT IN GROUP, BUTSTILL VERY CAUTIOUS.
PPLPMDL0080000001	Westlake	OH	44145	10/16/1997	SET UP TIME WITH KIM DR'S SUG NURSE TO DR HRTIZ SPOKE TO WALTLEFT NOTE FOR KIM
PPLPMDL0080000001	Cleveland	OH	44111	10/16/1997	SAYS HE'LL TRY USES VIC & PER
PPLPMDL0080000001	Cleveland	OH	44106	10/16/1997	ALOT OF HER SCRIPTS ARE COMING FORM OTHER PEOPLE AND SHE'SOMETIMES IS QUICK TO CHANGE BUT SHE IS STARTIGN TO GETA LITTLE MORE COMFORTABLE.UNDERSTANDS HOW OXY AND MSC ARESIMILAR.NEED TO GET MORE INVOLVED WITH HER TB ON THUR AT4
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/16/1997	WENT OVER DOSING ADN EQUIVELANT AMOUNTS OF OTHER FIXED MEDS.HE IS GETTING MORE COMFORTABLE BUT STILL HAS ALONG WAY TO GONEED TO GO OVER THE NEW FORM BINDER AND EFFICACY SECTION
PPLPMDL0080000001	Westlake	OH	44145	10/16/1997	SET UP LUNCH
PPLPMDL0080000001	Westlake	OH	44145	10/16/1997	HAS BEEN SWITHCING UNI & HAS A NEW CA PAT ON OXY 20MG
PPLPMDL0080000001	Akron	OH	44319	10/16/1997	SHOW SUNSHINE STUDY FOR ACUTE USE. SHOW TOLERANCE STUDY SERUM CONC LEVELS. SAFETY IN FORMULARY KIT WITH G2.
PPLPMDL0080000001	Barberton	OH	44203	10/16/1997	QUICK HIT DR AT TUMOR BOARDS, IMPROVED DELIVERY SYSTEMOVER MS CONTIN. MORE CONVENIENT THAN DURAGESIC. STEADYSTATE 24HR. EASY TITRATION.
PPLPMDL0080000001	Barberton	OH	44203	10/16/1997	DR HAS A PATIENT ON 20MG Q12 FOR VASCULAR PAIN. WORKINGWELL. HIT QUICK STABLE PAIN CONTROL.UNI, QD DOSING 24 HR PULM COVERAGE.
PPLPMDL0080000001	Parma	OH	44129	10/20/1997	NEED TO FIND A WAY TO GET ATTENTION.TRY PROBING EVEN ITIT MAY GET MAD
PPLPMDL0080000001	Akron	OH	44301	10/16/1997	QUICK DETAIL OF OXY, Q12 VS Q4

PPLPMDL0800000001	Sagamore Hills	OH	44067	10/16/1997	HAS THE MOST POTENTIAL, USES ALOT OF PERCODAN, DISCUSS3DBENEFITS OF Q12 DOSING.
PPLPMDL0800000001	Strongsville	OH	44136	10/17/1997	FOR POST OP PAIN. Q12 DOSING WITH LESS ABUSE POTENTIAL.
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	PROB BEST FELLOW IN GROUP/REALLY LIKES HOW OXY WORKS ANDSEES MUCH BETTER SE PROFILE WITH IT.STILL DISCUSSING PATCH-WNT OVER BEN AGAIN.
PPLPMDL0800000001	Maple Heights	OH	44137	10/17/1997	TRYING TO KEEP THIS AS EASY AS POSSIB;E.NEED TO BE VERY SPECAND TELHIM WHERE HE CAN USE AND HOW
PPLPMDL0800000001	Maple Heights	OH	44137	10/17/1997	NEED TO GET A LITTLE MORE TIME
PPLPMDL0800000001	Westlake	OH	44145	10/17/1997	SAYS DOESNT USE NARCS;SENDS TO SHIN
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	SAYS SEES ZHUKOVSKY AND OLENCIK USING SOME; A LITTLE FROMOTHERS BUT THAT'S IT.WILL USE WHEN GETS OPOR-NDED REFRESHERCOURSE AND IS RESERV FOR STEP 3.
PPLPMDL0800000001	N Royalton Rd	OH	44133	10/17/1997	OXY QUICK STABLE PAIN CONTROL.
PPLPMDL0800000001	N Royalton	OH	44133	10/17/1997	OXY QUICK STABLE PAIN CONTROL.
PPLPMDL0800000001	Westlake	OH	44145	10/17/1997	HAS ONE PAT ON DAR. TRIED ULTRAM DIDNT WORK WILL TRY OXY;
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	TOO AMIABLE/WONT LET ME SELL HIM-ND MORE TIME.DIDN'T BRINGUP TIRGAN'S PROGRAM
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/17/1997	SAIS THAT HE DOES NOT USE THESE KINDS OF MEDS BUT HESHOWS UP FOR PERC.NNEED TO DO A BETTER JOB AT TELLINGHIM HOW TO USE
PPLPMDL0800000001	Maple Hts	OH	44137	10/17/1997	THIS WOULD BE A GOODOO STORE TO TRY FOR A COUNTER DISPLAY
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	THRILLED WITH HOW OXY IS WORKING BUT STILL HAS CONCERNESABOUT PRICE. NX TIME DISCUSS USING EARLIER-MAY BE RESERVINGFOR AFTER PERC, ETC. SAYS HAS USED IN THE HOSPITAL EXTREMELYSUPPORTIVE.
PPLPMDL0800000001	Lakewood	OH	44107	10/17/1997	FOLLOWED UP FROM LUNCH SHOWED BOOKLET ON PATS ON OPIODS;SAYSHIS PATS WANT TO BECOME ADDICTED;
PPLPMDL0800000001	Euclid	OH	44119	10/21/1997	SAMPLES
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	WONT REALLY TELL ME WHAT HE'S DOING/RESERVING FOR NON-MAPAIN BUT NOT SEEING THOSE PTS.WANTS TO SPEAK MORE.
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	QUICK IN HALL/SD HAS USED RIGHT AWAY WHEN FIRST SEES PT DUETO OUR LAST CALL.REMIND OF 80. GETTING BUSIER.
PPLPMDL0800000001	Westlake	OH	44145	10/17/1997	JUST PUT 84 YR OLD PAT ON OXY THINKS OF IT FOR CA;WIL USE INNN MAL PATS
PPLPMDL0800000001	Cleveland	OH	44195	10/17/1997	USING BUT IS UNDER WALSH'S RULE.CANT REALLY DO WHAT SHEWANTS.GETS GREAT RESULTS BUT PROB IS USING MORE MSC-WONT'GET SPECIFIC WITH ME.WANTS TO START A JOURNAL CLUB EARLYNEXT YEAR.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/17/1997	DISCUSSED KADIAN, OUT OF FREE SCRIPTS, SAYS HE PROBABLYWOJTT USED ANYMORE, AND DOESN'TKNOW HOW TO DOSE Q12 BECAUSE OF DELIVERY SYSTEM, SAYS HEIS CONCERNED ABOUT RESPIRATORY DEPRESSION.
PPLPMDL0800000001	Akron	OH	44333	10/20/1997	SPECIALIZES IN FOOT SURGERY. DIDN'T GIVE MUCH FEEDBACKDURING CALL, HARD TO GUAGE.
PPLPMDL0800000001	Akron	OH	44333	10/20/1997	HAS NOT USED OXY YET, USES VIC MOSTLY WHEN NEEDS A NARC,GAVE BENEFITS OF OXY, AND 'COMMITTED TO USING. SAYS HEHATES TO GIVE VIC BECAUSE OF THE BUZZ AND POTENTIAL ABUSE.SAYS HE SEES A NEED FOR OXY IN HIS PRACTICE.
PPLPMDL0800000001	Fairlawn	OH	44333	10/20/1997	GETTING BACK TO RX MORE NARCS LATELY, DISCUSSED GENEREICMORPHINE SULPHATE. PATIENT COMPLAINED ABOUT COST OF MHC.REINFORCED BENEFITS OF OXY OVER MSC FOR CHRONIC PAIN.
PPLPMDL0800000001	Akron	OH	44333	10/20/1997	SAYS HE USES ALOT OF VIC AND PERCOCET. DOES HAND SURGERY COMPLETE INTRO CALL TO OXY, STRESSED THE BENEFITS OF Q12DOSEING. SEEMED GENUINELY INTERESTED, ASKED HOW TODOSE,FOLLOW UP.
PPLPMDL0800000001	Cleveland	OH	44127	10/21/1997	SAW IN SURG LOUNGE VERY NICE BUT DOESNT USE PAIN MEDS;
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1997	SAYS HE HASNT REMEMBERED TO USE OXY YET KEEP REMINDING HIM;GO OVER DELIVERY SYST & LESS LIABILITY FOR ABUSE
PPLPMDL0800000001	Akron	OH	44310	10/21/1997	UNI SWITCH PROGRAM, DID CME.
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	BACK ON SERVICE IN CLINIC WILL USE OXY;
PPLPMDL0800000001	Euclid	OH	44132	10/21/1997	STILL CONCERNED WITH PRICE-GAVE SOME INFO-SAYS PTS COMPLAIN DOES GET GOOD RESULTS WITH IT THOUGH.WONT DISCUSS DURA MUCHADDRESS THIS NEXT TIME.
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	REALLY LUKES OXY BUT TOO LAZY TO GO TO P&T COMM BUT MAY USEIT FOR OUTPATIS HIS RESIDENTS SOMETIMES RX PERC WHICH HE HATE
PPLPMDL0800000001	Beachwood	OH	44122	10/21/1997	SET A LUNCH DATE.WENT OVER DEL SYS NADPHN AND HOW OXYIS DIFF AND HOW IT COULD BEN NEED TO TALK SLOWER ANDGET MORE INFO
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	IN COMFORT ZONE OF RXING NEED TO SIT DOWN WITH HIM SO HE WILBE COMFORTABLE TRYING OXY ON HIS PATS
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	HAS ONE PAT ON OXY;MAY HELP GET OXY ON FORM IN DEC WHEN HISCLASSES ARE OVER.
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1997	WAS CONCERNED ABOUT ADDOIC WENT OVER DELIVERY SYS;SAYS HEUSES 40MG;
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	HAS NOT TRIED SAID HE WILL;IN HABITS OF PER,VIC
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1997	BROUGHT IN BAGELS TO LOUNGE DR JOSHI ON VACA;
PPLPMDL0800000001	Shaker	OH	44122	10/21/1997	HE CAN BE A GOOD USER IF I FOLOW UP AND KEEP REMINDED
PPLPMDL0800000001	Parma	OH	44134	10/21/1997	HAVE NOT EXPANDED HIS USE YET.LIKES IT FOE THE ONE PATHE HAS ONIT
PPLPMDL0800000001	Cleveland	OH	44122	10/21/1997	HAVE NOT SEEN IIN GR LATELY.HE GETS CA PAT ON OCCASION.TRYOTO GET MUCH SOONER AND MORE MALIG DATA3
PPLPMDL0800000001	Cleveland	OH	44109	10/21/1997	STUCK IN HIS WAYS CANT TELL HIM WHAT TO DO BUT NEED TO GETHIM TO USE OXY EARLIER SET UP LUNCH WITH JUST HIM IF POSSIBLE
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1997	<b>VERY GOOD DISCUSSION ON OXY;HE USES DARVOCEOT FOR MILD PAIN&amp; PERC FOR MODORATE PAIN;SHOWED WHY OXY IS SAFER THAN DARV&amp;EASIER TO USE THAN PER SAYS HE WILL TRY;</b>
PPLPMDL0800000001	Brooklyn	OH	44144	10/22/1997	HAS PAT WITH ASTHMA ATTACK IN OFFICE NOW MAY GIVE HER UNIPOESNT USE NARCS ONLY SEES IN CA PATS WHO ARE SEEING ONC
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/SD HAS SEEN OXY BEING USED AND WILL TRY
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL USE
PPLPMDL0800000001	Akron	OH	44302	10/22/1997	IOWA CANCER PAIN INTITATE AND SENOKOTS. PROTOCOL.
PPLPMDL0800000001	Independence	OH	44131	10/22/1997	WAY JSUT WANT TO STRESS MSC.HE IS SO DEAD SET AGAINSTOXY WORKING AND HE WILL NOT USE IT CORRECTLY TO GIVE ITA FAIR CHANCE.WILL NEED TO WORK THRU OTHERS IN GROUP TOGET SUCCESSES
PPLPMDL0800000001	Akron	OH	44302	10/22/1997	OFFICE REALLY BUSY TODAY, JUST A REMINDER CALL.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL TRY-VERY INT
PPLPMDL0800000001	Akron	OH	44304	10/22/1997	UNI SWITCH PROGRAM, STOCK BOTTLES STILL IN CLOSET, REMINDEDD BENEFITS OF UNI. SAID DIDN'T KNOW BOTTLES WERE THERE.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH//WILL USE
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL TRY
PPLPMDL0800000001	Akron	OH	44304	10/22/1997	NOW IN AKRON FULL TIME. SAID OXY DOING WELL, SEEMS TO GOUP AND DOWN WITH DIFFERENT OPIODS. REINFORCED START WITHAND STAY WILTH, INSTEAD OF JUMPING AROUND.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	HAS SEEN IT USED BY DR. WILLIAMS SEVERAL TIMES/DIDN'TREALLY KNOW WHAT IT WAS BUT WILL DEF USE NOW.ORS LUNCH
PPLPMDL0800000001	Cleveland	OH	44130	10/22/1997	SAYS HES USING IN NURSING HOME;SYAS HE DOESNT USE VIC LIKEDMARC STILLMAN'S TALK
PPLPMDL0800000001	Independence	OH	44131	10/22/1997	DID A GOOD JOB AT EXPANDING HIS USE.MADE SEVERAL REFERENCES TO THE NURSING HOME PAT AND TIME.TLAKED ABOUT LESS INVASIVEAND STARTING SOONER.HE LIKED THE NUERALGIA INFO.NT GO OVERAAPM AND APS PAPER
PPLPMDL0800000001	Beachwood	OH	44122	10/22/1997	STILL USING HIS LADDER.HE IS NOT NICHING OXY.NEED TO GOOVER THE POST OP STUDY AGAIN AND MAKE SURE THAT HEUNDERSTANDS THAT OXY CAN BE USED THE SAME AS THE FIXEDCOMBOS.HE FEELS THAT PERC ARE STRONGER THAN T3 AND VIC.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL USE
PPLPMDL0800000001	Brooklyn	OH	44144	10/22/1997	SAYS HE'LL NEVER REMEMBER THE NAME;BUT WILL TRY OLD Z& STUCKIN HABBITS;
PPLPMDL0800000001	Garfield Hts	OH	44125	10/22/1997	STILL STEADY BUT CAN BE IMPROVED.ASK AGAIN TO PUT SEN ONCOUNTER
PPLPMDL0800000001	Akron	OH	44302	10/22/1997	DISCUSSED HIM DOING A PAIN MGMT PROGRAM FOR ROBINSON VNSAND HOSPICE. VERY INTERESTED WILL SCHEDULE DATE. OXY GOINGGREAT STRESSED HOW WELL HIS PATIENTS TOLERATE IT.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL USE
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH/WILL USE
PPLPMDL0800000001	Parma	OH	44134	10/22/1997	TALKED ABOUT HOW HE USES THE 600 DOSE.ALOT OF PAT HE STARTSWITH IT SOME HE IS CONVER FROM OTHER BID'S.LEFT THE MANAND THE CE BOOKLETS
PPLPMDL0800000001	Akron	OH	44304	10/22/1997	REALLY INTERESTED IN IOWA PAIN QUEST. SAID THEY ARE DOINGALOT MORE PAIN MGMT. NOW DOING HIGH DOSE RADIATION.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/1997	ORS LUNCH//WILLUSE
PPLPMDL0800000001	Middleburg Hts	OH	44130	10/22/1997	HAS PAT ON OXY ZOMG JUST STARTED YESTERDAY HAS RHUM ARTHRISISTARTS PATS ON UNI 400 AND TITRATES UP
PPLPMDL0800000001	Cleveland	OH	44118	10/23/1997	HE DID NOT WANT TO HEAR ANYTHING ABOUT OXY.TRIED TOCHALLENGE HIM INTO RTRYING BUT HE JUST WALKED AWAY
PPLPMDL0800000001	Cleveland	OH	44111	10/23/1997	LUNCH WITH GS RESIDENTS;VERY RECEPT TO OXY WILL USE
PPLPMDL0800000001	Cleveland	OH	44116	10/23/1997	HAS NOT USED YET SAYS HE'LL FIND A PAT TO TRY IT ON;HAS RESDTRAINING WITH HIM;STILL PLENTY OF UNI SAMPLES NEED TO FOCUSON UNIP
PPLPMDL0800000001	Rocky River	OH	44118	10/23/1997	DID A GOOD JOB AT EXPANDING HIS USE.MADE SEVERAL REFERENCES TO THE NURSING HOME PAT AND TIME.TLAKED ABOUT LESS INVASIVEAND STARTING SOONER.HE LIKED THE NUERALGIA INFO.NT GO OVERAAPM AND APS PAPER
PPLPMDL0800000001	Beachwood	OH	44122	10/23/1997	HEI S USING INSTEAD OF HIS PERC.NEED TO MAKE SURE THATHTE UNDERSTANDS WHERE HE CAN USE AND WHEN.
PPLPMDL0800000001	Beachwood	OH	44122	10/23/1997	HER KNOWLEDGE IS FORM OTHER DR'S TRYING TO START ON OXYRICHTER.STILL NEED TO GO OVER DEL SYS AND WHY IT IS DIFF.SHOWED HER KIDNEY AND SHE JOKED ABOUT HTE PICTURE THAT ISUSED.NEED TO GET SPECIFIC AND GET HER TO START HER OWNPATIENTS
PPLPMDL0800000001	Cleveland	OH	44111	10/23/1997	QUICK HIT ON OXY ND NO FEED BACK HAVE APPT ON NOVE 3;GAIN COMMIT
PPLPMDL0800000001	Cleveland	OH	44111	10/23/1997	5TH YR RESIDEN WILL START USING OXY ON SURG TOMOROW
PPLPMDL0800000001	Cleveland	OH	44126	10/23/1997	SAYS HE DOESNT USE NARC IN OFF ONLY IN CA PATS'LIKES SENOCOLD & STUCK IN
PPLPMDL0800000001	Cleveland	OH	44111	10/23/1997	LUNCH WITH GS RESIDENTS USE DARV FOR MILD PAIN & PERC FORMODERATE WILL TRY OXY
PPLPMDL0800000001	Beachwood	OH	44122	10/23/1997	HOPEFULLY CAN GET SOME SEN FACINGS WHEN THINGS GET A LITTLEDETTLE
PPLPMDL0800000001	Cleveland Hts	OH	44118	10/23/1997	HE IS AS HARD TO TALK TO AS CHAITOFF.NEED TO MAKE SURETHAT I OCME WHEN PARK IS HERE
PPLPMDL0800000001	Cleveland	OH	44111	10/23/1997	LUNCH WITH GS RESID THIS IS HER LAST YR WILL TRY OXY



PPLPMDL0800000001	Akron	OH	44310	10/23/1997	GREAT LUNCH, FINALLY STARTED A PATIENT ON OXY, 10 MG Q12. EXPLAINED DOSING AND ENCOURAGED HIM TO USE AT LEAST 20. THIS PATIENT IS ALSO ON DURAGESIC, HE WANTS TO TITRATE HIM OFF THE PATCH. CONCENTRATE ON OFFICE PATIENTS, HE GETS DEFENSIVE ABOUT DURAGESIC WITH HIS NURSING HOME PATIENTS.
PPLPMDL0800000001	Cleveland	OH	44122	10/24/1997	HE IS STARTING TO SHOW UP ON REPORTS. HE STILL COULD BE DOING MORE VOLUME. NEED TO FIND WHEN HE CHOOSES OXY AND WHY AND IF HE SAVES FOR ANY SPECIFIC DISEASE STATES
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/24/1997	FOLLOWED UP WITH HIS DINNER INVITATION. KADIAN USE IS STARTING TO DIE NOW THAT THEY DO NOT HAVE AS MANY VALID COUPONS. STILL NEED TO GET CERTIFICATE FOR PAT THAT HELPS GIVE TALK.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/1997	NEEDED PAT ASST FORM FOR PATS SHE'S CONSIDERING PUTTING ON OXY
PPLPMDL0800000001	Westlake	OH	44145	10/24/1997	SAYS MOSTLY USES 10&20'S THINKS SICKLE CELL PAT IS OKAY ON 80MG LIVES ON EAST SIDE SO DIDN'T KNOW WHERE HE WAS GETTING RX
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	NOT USING. SAYS RESIDENTS WRITE ALL RX. VERY INT BUT BLEW ME OFF BASICALLY.
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	JUST WROTE 2 RX BEFORE I GOT THERE. DID LUNCH
PPLPMDL0800000001	Cleveland	OH	44106	10/24/1997	FINDING INTERESTING INFO ABOUT ATTENDING'S. THEY ARE USING A FAIR SHARE OF PERC. WILL NEED TO FOLLOW AND GET THOSE CONVERTED TO OXY
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	HAS CONSULTED ON 960MG PT THAT IS DOING REALLY WELL ON IT. HAS OTHERS. DID LUNCH
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	AMIABLE. NO TO GET SPECIFIC. DID LUNCH
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	WON'T TALK AT ALL. ASKED IF USED SD YES HE HAS. TOO QUIET. DID LUNCH
PPLPMDL0800000001	Cleveland	OH	44106	10/24/1997	WORKED THE SURGERY RES LUNCH. FINDING INFO ABOUT ATTENDING'S
PPLPMDL0800000001	Cleveland	OH	44122	10/24/1997	TRYING TO FIND 40 AND 80 MOVEMENT
PPLPMDL0800000001	Cleveland	OH	44106	10/24/1997	HE IS GETTING MORE COMFORTABLE BUT STILL NOT WHERE HE SHOULD BE. USING SPARINGLY BUT IS COMMITTED AND LIKES PRODUCT. NOT GET SPECIFIC ABOUT PAT'S. HE WILL BE GOING TO METRO NEXT MO
PPLPMDL0800000001	Cleveland	OH	44109	10/24/1997	RES WHO WILL USE OXY BUT HAS ONLY SEEN PATS ON NSAIDS THIS WK. KEEP REMINDING
PPLPMDL0800000001	Cleveland	OH	44195	10/24/1997	LUNCH
PPLPMDL0800000001	Cleveland	OH	44106	10/24/1997	HE IS ONE OF THE CHIEFS. TALKED ABOUT JOURNAL CLUBS AND WILL NEED TO GET OK ADN SCHEDULE THRU PAM.
PPLPMDL0800000001	Cleveland	OH	44106	10/24/1997	FOLLOWED UP WITH HOW THEY ARE PLACING OXY AND WHAT KIND OF PAT THEY ARE USING. THEY STILL SEEM A LITTLE HE'S ALTHOUGH THEY AGREE WITH THE CONCEPTS. LIKE THE Q12 BUT A LITTLE CONCERNED ABOUT
PPLPMDL0800000001	Cleveland Hts	OH	44118	10/27/1997	TALKED ABOUT HOW HE IS USING OXY AND FOR WHAT PAIN STATES. ALSO MENTIONED HOW AT'S ADN NHLBI ARE PLACING UNI
PPLPMDL0800000001	Lyndhurst	OH	44118	10/27/1997	HESITANT TO USE OPIOIDS. HE HAS 4 OFFICES TOTAL. USED THE FORMUL. BINDER TO SHOW NON MAL DATA. LIKES TO USE THERAPY. ALOT. COULD BE A GOOD CANDIDATE
PPLPMDL0800000001	Lyndhurst	OH	44118	10/27/1997	SHE STARTED ANOTHER PAT ON THE 20. SHE IS USING INSTEAD OF TA. WENT OVER NON MAL CASE STUDY TO STRESS WHEN TO USE
PPLPMDL0800000001	Akron	OH	44304	10/27/1997	STARTED A CANCER PATIENT ON A FEW WEEKS AGO. STILL WON'T CONSIDER USING FOR CHRONIC PAIN. NEXT CALL REFER TO STILLMAN LECTURE.
PPLPMDL0800000001	Akron	OH	44304	10/27/1997	IN A HURRY. SIMPLICITY OF OXY.
PPLPMDL0800000001	Maple Hts	OH	44137	10/27/1997	TALKED ABOUT HIS USE IN THE NURSING HOME AND CORRELATED IT TO SAVING HIM SOME TIME AND TROUBLE. GAVE HIM A CONVERSION CHART AND USED THE NON MALIG CASE STUDY TO MAKE SURE THAT HE
PPLPMDL0800000001	Cleveland	OH	44109	10/29/1997	UNDERSTANDS THAT HE COULD USE EARLY. GAVE HIM THE CEPIEC AND POINTED THE COPD DATA
PPLPMDL0800000001	Tallmadge	OH	44278	10/27/1997	STILL SAYS UNI ONLY GAVE IN TOWN. WORKS FOR NOCTO SYMPTOMS
PPLPMDL0800000001	Akron	OH	44312	10/28/1997	HAS A CANCER PATIENT, STARTED ON OXY. REQUESTED FORMS FOR PAP PROGRAM. DISCUSS WITH CHRIS.
PPLPMDL0800000001	Bedford Heights	OH	44146	10/28/1997	OXY DELIVERY SYSTEM WITH QUICK STABLE PAIN CONTROL. LESS ABUSE POTENTIAL
PPLPMDL0800000001	Beachwood	OH	44122	10/28/1997	CHECKING SAMPLES, GOT A QUICK BENEFIT STATEMENT IN.
PPLPMDL0800000001	Cleveland	OH	44106	10/28/1997	SHE IS VERY HARD TO GET ANY TIME WITH. SAW HER AT IM RES PROGRAM
PPLPMDL0800000001	Bedford	OH	44146	10/28/1997	THERE IS SOMETHING THAT IS HOLDING HIM BACK FROM USING. ASKED ABOUT RECOMMENDING FOR VA AND HE SAID THAT HE DOES NOT HAVE THE POWER. NEED O GET HIM USING MORE AND FIND HIS HOT BUTTONS
PPLPMDL0800000001	Bedford	OH	44146	10/28/1997	FORGOT APPT, ONLY GOT A MINUTE, REMINDERS FOR BOTH PRODUCTS.
PPLPMDL0800000001	Akron	OH	44304	10/28/1997	UNI CME PROGRAM AND OXY REMINDER.
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/28/1997	SAW HIM IN THE HOSPITAL AS I WAS TRYING TO GET TO SURGERY. NEED TO MAKE SURE THAT THE NURSE ANESTHETIST GET A GOOD EDUCATION
PPLPMDL0800000001	Warrensville	OH	44122	10/28/1997	WENT INTO SEVERAL DEPTS IN BOTH BUILDINGS. ANESTHESIA AND OUTPAT SURG IN THE B BLDG AND SURG IN THE A BLDG. CRNA ARE THE NURSE ANESTHETISTS AND THEY MAY HAVE INFLUENCE ON THE SURNAME'S ARE IN
PPLPMDL0800000001	Bedford	OH	44146	10/28/1997	NOTES ALSO TALKED TO BARB IN PULM. NT TALK TO SUSPER TO GET INSERVICE IN DEPT
PPLPMDL0800000001	Akron	OH	44304	10/28/1997	ATTEMPTED SURGERY, MADE APPT IN PHARMACY.
PPLPMDL0800000001	Bedford/Sinai	OH	44146	10/28/1997	SAMPLES AND CME PROGRAM.
PPLPMDL0800000001	Cleveland	OH	44106	10/28/1997	BROKE NEW ABOUT NOT SUPPORTING PROGRAM, DECIDED NOT TO DETAIL.
PPLPMDL0800000001	Barberton	OH	44203	10/28/1997	SHE IS SPENDING A LOT OF TIME AT METRO. SHE AGREES WITH THE BENEFITS OF OXY BUT SHE JUST CAN'T GET IT INTO HER HABITS. NEED TO GET HER OFF THE FENCE AND ASK ABOUT GOALS AND HOW OXY CAN MEET THEM
PPLPMDL0800000001	Barberton	OH	44203	10/28/1997	HAVE TO KEEP AFTER DR, HIT 80MG TABLET AND CONC ON TITRATION WITH DR.
PPLPMDL0800000001	Unintown	OH	44685	10/28/1997	WENT OVER POSTHERPATIC PAIN, NEUROPATHIC PAIN AND OXYCONTINUE. LESS CONSTIPATION AND SEDATION, STARTS ON IMMEDIATE RELEASE AND THEN TO OXY AND TITRATE UP.
PPLPMDL0800000001	Unintown	OH	44685	10/28/1997	DR IS PUTTING NEW PATIENTS ON OXY. HE ISN'T CONVERTING PER COCET PATIENTS AND IS STARTING MOST PATIENTS ON TYLENOL WITH CODEINE, NEED TO HIT DRUG INTERACTIONS WITH CODEINE, PROZAC ETC.
PPLPMDL0800000001	Unintown	OH	44685	10/28/1997	CONCERN ABOUT IF PATIENT ON Q12 AND EXPERIENCED PAIN AT 4HRS. WHAT WOULD PT DO FOR NEXT 8HRS. NEED TO CONC ON TITRATION AND SAFETY OF OXYCONTIN. PI DELIVERY SYSTEM, SHOW TOLERANCE STUDY. USE
PPLPMDL0800000001	Cleveland	OH	44122	10/28/1997	PI. UNIPHIL, USING THEO DUR, SHOWS ADVANTAGES MARTIN PAK AND ARKINSTALL.
PPLPMDL0800000001	Unintown	OH	44685	10/28/1997	TALKED ABOUT THE DEL SYS AND NON MAL PAIN. USED THE FORM BINDER TO POINT OUT PHN AND OA. TALKED Q12 AND QUAL OF LIFE. FOLLOW UP TO SEE IF IT IS REPLACING ANY OF THE FIXED COMBO'S
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	USES OPIOIDS FOR MORE SUB ACUTE CONDITIONS, HIT DELIVERY SYSTEM WITH PI AND NEED TO SHOW QUALITY OF LIFE AND SAFETY. ALSO, CANCER PATIENTS, TURNS OVER TO ONCOLOGISTS BUT TREAT SOME START WITH
PPLPMDL0800000001	Cleveland	OH	44109	10/29/1997	STAY WITH. UNIPHIL, SAYS ALL EXPERTS GETTING AWAY, NEED TO KEEP ON GUIDELINES.
PPLPMDL0800000001	Euclid	OH	44132	10/30/1997	HAS NOT USED OXY YET SAYS HE WILL LET HIM KNOW WHEN ITS IN HOUSES. DURAGESIC HAS CA PAT ON PATCH WHO'S PAIN WILL NOT BE CONT
PPLPMDL0800000001	Beachwood	OH	44122	10/29/1997	SAW AT DISPLAY LIKES UNI & USING OXY ON NON CA PATS & WORKING
PPLPMDL0800000001	Lyndhurst	OH	44124	10/29/1997	REMINDED
PPLPMDL0800000001	Cleveland	OH	44122	10/29/1997	HE HAS A NICE DEFEANOR BUT IT IS A TRICK TO GET HIM TO TALK. NEED TO GET HIM TO OPEN UP ABOUT HOW HE USES BOTH PAIN MEDS AND THEOPH
PPLPMDL0800000001	Beachwood	OH	44122	10/29/1997	HE IS STARTING TO USE OTHER STRENGTHS BUT IS STILL STUCK ON THE 20. NEED TO GET HIM OVER THE EDGE. TRYING TO COMPARE OXY TO DIL AND GET EQUAL DOSING
PPLPMDL0800000001	Beachwood	OH	44122	10/29/1997	COMPARING OXY TO OTHER FIXED COMBO'S. SAID HE WILL USE BUT HE HAS NOT SHOWED UP YET
PPLPMDL0800000001	Beachwood	OH	44122	10/29/1997	FOLLOWED UP WITH PDR AT THE HOSPITAL AND FOLLOWED UP WITH SHIRLEY ABOUT HER HUSBAND
PPLPMDL0800000001	Akron	OH	44333	10/29/1997	HE IS TAKING OVER FOR MAYOCK. SHOULD SEE SOME THEOPH FROM THOSE PATIENTS. WILL NEED TO MAKE SURE TO FOLLOW UP AND SEND THEOPH
PPLPMDL0800000001	Cleveland	OH	44109	10/29/1997	HE IS TIRED OF SEEING ME.
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	HOSPITAL DISPLAY 8-12N GOOD TRAFFIC THEY ANNOUNCE YOUR THEIR AND GRAND ROUNDS BEGIN AT 12N
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	NEW FEMALE PART TIME PHARM RX'S COME FROM CLINIC/MT SINIAFOR OXY BUT SHE APPRECIATED THE INFOR
PPLPMDL0800000001	Euclid	OH	44132	10/30/1997	DOUG FORWARDED A FORMULARY FORM FOR DR RASLAN BUT HE DID NOT FILL IT OUT NEXT P&T MTG IN NOV
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	QUIET/QUICK HIT ON AT'S
PPLPMDL0800000001	Garfield	OH	44125	10/29/1997	BROUGHT LUNCH TO SURG LOUNGE, VERY SUCCESSFUL. DR TORRES, RASLAADAMEK, STERNS ORS WILL BEGIN USING OXY TODAY!
PPLPMDL0800000001	Solon	OH	44139	10/29/1997	TRYING TO SHOW HIM THE PH DATA AND RELATING IT TO HOW HE CAN USE OXY
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	SAY HE HAS STARTED A COUPLE PATIENTS, NOT SEEING ANY RX DATA. COULDN'T CONFIRM THE STRENGTH. REINFORCED BENEFITS AND STOCKING DATA.
PPLPMDL0800000001	Cleveland	OH	44113	10/29/1997	HAS BEEN USING OXY ON OUTPAT GOT FORMULARY FORM & BEGAN FOLLOW UP. SEE IF HE TOOK CARE OF IT TO GET IT ON FORMULARY ALSO. WANTS STEP LADDER BLOW UP FOR SURGERY STARTS WITH 10MG
PPLPMDL0800000001	Mayfield	OH	44143	10/30/1997	SAW IN SURG LOUNGE WILL SEND PAT HOME TONIGHT ON OXY WHO HAS FRACTURE ON ANKLE WANTED TO KNOW SPECIFICALLY WHICH ORS WERE USING OXY SAYS HE WILL CALL ZEHR. DOES TOTALS
PPLPMDL0800000001	Cleveland	OH	44127	10/29/1997	QUICK HIT WITH AT'S. SD USES UNI. WALKED AWAY.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/30/1997	WANTS TO USE OXY JUST IN HABIT OF VIC. NEEDS TO BE REMINDED
PPLPMDL0800000001	Cleveland	OH	44127	10/30/1997	BROUGHT IN ANOTHER STAMP THEY REQUESTED, BRIEFLY TALKED ABOUT KADIAN, SAID FREE SCRIPTS ARE OUT NOW AND PROBABLY WILL CONVERT MOST TO MSC OR OXY.
PPLPMDL0800000001	Richmond Hts	OH	44143	10/30/1997	HAS 3 PATS ON OXY CONT LIKES BECAUSE ITS WELL TOLERATED. HAS ONE PAT ON 40MG
PPLPMDL0800000001	Rocky River	OH	44116	10/30/1997	PROBABLY LEAVING THIS HOSPITAL. GETTING GOOD RESULTS WITH OXY
PPLPMDL0800000001	Westlake	OH	44145	10/30/1997	WILL USE OXY PART TIME PAIN PATS. KNOWS HIS PATS LIKE THE HIGH FROM PER VIC.
PPLPMDL0800000001	Garfield Hts	OH	44125	10/31/1997	SAYS HIS PATS NOT IN PAIN BUT WILL KEEP OXY IN MIND FOR THOSE WHO NEED IT
PPLPMDL0800000001	Manchester	OH	45144	10/30/1997	TRYING TO FIND OUT WHAT IS IMPOR WHEN COMPARING HRT AND LUNG FUNCTION. NT FIND OUT WHAT INFLUENCE HE HAS IN THORACIC CASES
PPLPMDL0800000001	Westlake	OH	44145	10/30/1997	NSC. GOOD RESULTS W/ OXY. TRY OSTEO AREA. UNI 600MG JUST WROTE FOR. LIKES SENOKOT
PPLPMDL0800000001	Westlake	OH	44145	10/30/1997	PATS GETTING OXY 80MG FROM MAIL ORDER USING LOTS OF OXY & INC DOSES. JUST DIAGNOSED PT 32YRS WITH BREAST CA
PPLPMDL0800000001	Akron	OH	44302	10/30/1997	WILL START USING OXY POST SURG HE USES TY3 TOLD HIM 100R20MG
PPLPMDL0800000001	Mayfield Village	OH	44143	10/30/1997	TALKED ABOUT SUZANNE'S GRAND ROUNDS THIS MORNING. HASN'T BEEN USING AS MUCH OXY LATELY, REINFORCED BENEFITS AGAIN.
PPLPMDL0800000001	Akron	OH	44333	10/30/1997	SAYS FAVORITE THEO BUT REALLY THINKS ALL THE SAME/SHWD AT'S SEEMED INT AND SD WD CONSIDER MORE OXY. VERY INT. DO LUNCH FOR MORE TIME.
PPLPMDL0800000001	Cleveland	OH	44106	10/30/1997	BELIEVES PAIN IS MOSTLY IN HEAD.
PPLPMDL0800000001	Sagamore Hills	OH	44067	10/30/1997	HE IS EXTREMELY CLINICAL SO IT IS IMPERATIVE TO BE TECH. NT GO OVER DEL TO SHOW DIFF AND MAYBE PHN STUFF
PPLPMDL0800000001	Westlake	OH	44145	10/30/1997	CHECKING SAMPLES, LEFT HIM THE CME PROGRAM, SAID HE WAS INTERESTED HE BELIEVES IN CHRONOBIOLOGIES ESPECIALLY FOR THEOPH.
PPLPMDL0800000001	Akron	OH	44307	10/30/1997	HAS FOUR PATS ON OXY ONE DIFF WHO HAS TERRIBLE MIGRAINS
PPLPMDL0800000001	Akron	OH	44307	10/30/1997	SURGERY GRAND ROUNDS.

PPLPMDL0080000001	Solon	OH	44139	10/30/1997	VERY BUSY, QUICK INTRO OF OXY AND SCHEDULED APPT.
PPLPMDL0080000001	Cleveland	OH	44106	10/31/1997	NOT MUCH OF A TALK.HE IS DOING ALOT OF ACUTE WORK BUT STILLHAS SOME GOOD EXP
PPLPMDL0080000001	Solon	OH	44139	10/30/1997	VERY SYNCAL ABUT NARCS, BUT SAID HE'S BEEN USING MOREUNIPHYL LATELY.
PPLPMDL0080000001	Cleveland	OH	44106	10/30/1997	NOT OPAYING MUCH ATTENTION TO OXY.TALKES ALOT ABOUT SPEAKING
PPLPMDL0080000001	Cleveland	OH	44106	10/30/1997	TRYING TO GET MORE INTUNED WITH HIS THINKING.HE SAIS THATHE IS USING BUT HE IS ONLY GIVING A STORY
PPLPMDL0080000001	Westlake	OH	44145	10/30/1997	RESIDENT NOT IN HABIT OF OXY WILL START USING
PPLPMDL0080000001	Fairview Park	OH	44126	10/30/1997	NO FEEDBACK HAS USED ON A COUPLE OF PATS;TALKED ABOUT PATSBENEFITS LISTENS SAYS HE'LL USE;GO AFTER AMPUTEE PATS
PPLPMDL0080000001	Cleveland	OH	44106	10/30/1997	FINDING OUT MORE ABOUT HER BY ATTENDING BREAST TUMORBDS.SHE DOES TOT MAS AS WELL AS NOODAL'S.THEY ALSO SEALLOT OF DCIS
PPLPMDL0080000001	Cleveland	OH	44106	10/30/1997	STILL NOT CHANGING ANY OF THE WAYS THAT HE IS TREATING PAIN.NEED TO TRY TO ASK MORE QUESTIONS TO FIND GOALS AND THENRELATE HOW OXY CAN BETTER ACHIEVE.MAY WANT TO TRY PHN ANDRELATE TO OTHER HARD TO TREAT
PPLPMDL0080000001	Westlake	OH	44145	10/30/1997	TOO MANY PATS GET NASUEATED WITH OXY STOPPED USING NEED TOGET HIM STAMP OF ANTIAMETIC TO USE ALONG WITH IT;ALSO SUGGE10MG FOR MILD PAIN
PPLPMDL0080000001	Solon	OH	44139	10/30/1997	HAS USED OXY A COUPLE OF TIMES FOR HOSPICE PATIENTS.
PPLPMDL0080000001	Garfield	OH	44125	10/31/1997	SAW HIM IN THE WINDOW.GAVE A QUICK HIT ON LEVELS
PPLPMDL0080000001	Cleveland	OH	44122	10/31/1997	HE AHD A STUDENT WITH HIM.HE WAS VERY BUSY.TRYING TO FINDWHERE HE PLACES OXY AND WHY
PPLPMDL0080000001	Akron	OH	44308	10/31/1997	STILL SAYS HE DOESN'T USE ANALGESICS, EVEN THOUGH I KNOWHE DOES, NEXT CALL ASK HIM TO T HINK ABOUT A CURRENT PATIENTON VIC OR T3
PPLPMDL0080000001	Cleveland	OH	44119	10/31/1997	DISCUSSED FUTURE PROGRAMS/WANTS ME TO DO INSERVICES AT SOME OF THEIR NURSING HOMES.OXY GOING WELL.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	ANN WILL TRY TO GET DR TO SWITCH JANICE 54YR ARTHIS PAT WHOIS ADDICTED TO PER SEE IF THEY SWITCHED DR DOESN'T LIKE TORX TOO MANY NARXC BUT MAY TRY OXY
PPLPMDL0080000001	Barberton	OH	44203	10/31/1997	NEED TO USE SUNSHINE STUDY AND PI TO START WITH STAY WITH SHOW STUDIES OF NONMALIGNANT PAIN.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	HAS NOT HAD TOO USE HIGH DOSES OF OXY;RAPPORT BUILDER SET UPDINNNER AT CLASSICS
PPLPMDL0080000001	Independence	OH	44131	10/31/1997	FINALLY MET IN INDEPENDENCE HE SEEMS TO HAVE THE SAMEOPINIONS AS OTHERS BUT IS MORE LIKELY TO ADD ANOTHERSTEP AND THAT IS OXY.NT FIND WHEN HE IS GOING SWITCHCH FROMOXY
PPLPMDL0080000001	Akron	OH	44320	10/31/1997	CONCENTRATE ON SUNSHINE STUDY. USE SAFETY INFO IN THEFORMULARY BINDER G2. ALSO USE THE NEUROPATHIC PAINSTUDY. PI FOR DELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	HAS ONLY PUT ONE PAT ON PER SINCE I SAW HIM LAST.NEEDS TOGET IN OXY HABIT SAYS MAKE SENSE & GET STAMPP SO HELL USE
PPLPMDL0080000001	Cleveland	OH	44109	11/3/1997	GET HIM BETADINING & SEND NODYOT FOR MISSION;STILL RYING UNI
PPLPMDL0080000001	Euclid	OH	44119	10/31/1997	GREAT CALLII FAMILIAR WITH UNI AND VERY INT. DID SAY NOTUSING UCH THEO BUT VERY WILLING TO LISTEN.INT IN WY UNIDIFF SD WD USE.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	HAS SEEN MORE OXY USED & WANTED INFO ONIT WILL USE SEE IF SHSHOWS UP ON 1ST RX LIKES ADVIL BETTER THAN TYL SO LIKES OYXCAUSE OF THAT
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	STARTING WITH OXY GET SPECIFIC PATS & GO OVER BENEFITS AGIN
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/1997	SAID HE STARTED A COUPLE PTS ON OXY, BUT NOT SHOWING UPON FIRST RX. DETAILED AGAINST VIC. NURSE SAID HE USES ALOOF IT.
PPLPMDL0080000001	Cleveland	OH	44106	11/3/1997	FOLLOWING UP WITH WARD A VERY ACTIVE CLINIC.NEED TO GERAPPORT AND SOME TIME
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	MET AT TUMOR BD USES PERS AFTER SUR FOR A FEW DAYS SAYS HE'LTRY OXY
PPLPMDL0080000001	Akron	OH	44301	10/31/1997	USE PI WITH DELIVERY SYSTEM. USE FORMULARY BINDER G2 FORTHE SAFETY VS COMBO'S. USE SUNSHINE STUDY FOR STRENGTHOF OXY.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	BREAKFAST WITH GS RESIDNETS FOLLOW UP WITH OXY;ONLY FOUNDONE WHO HAS USED
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	SPONSORED TUMOR BD CHINESE BIG HIT;22 DR. 35 STAFF;CHAUDRYMAKILIJIMENEZ;
PPLPMDL0080000001	Barberton	OH	44203	10/31/1997	GOT UP TO FIRST FLORR WHICH IS POST OP AND THE ONCOLOGYFLOOR. MARY JO IS HEAD NURSE.
PPLPMDL0080000001	Cleveland	OH	44106	10/31/1997	TRYIGN TO GET IN HTE DIFFERENCES BETWEEN OXY AND MSCFOR SHINA
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	ER DR SAYS HE'LL USE HE IS DIRECTOR OF ER-SEE IF SHOWS UP ON1SR RX
PPLPMDL0080000001	Akron	OH	44314	10/31/1997	HIT FORMULARY BINDER G2 ON SAFETY WITH OXY VS IMMEDIATERELEASE. CONC ON SUBACUTE PAIN. SUNSHINE STUDY WITHPOST OP SURGERY.
PPLPMDL0080000001	Lyndhurst	OH	44124	11/3/1997	HE IS GOING THRU THE SAMPLES MUCH FASTER.HE SAID THAT THECONVERSION KITS HAVE REALLY HELPED WITH HIS MINDSET.NOWINSTEAD OF JUST THINKING ABOUT USING HE IS USING.COMMENTEDON HOW PATIENTS ARE NOT COMPLAINGOR CALLING
PPLPMDL0080000001	Cleveland	OH	44125	10/31/1997	NOT SURE IF HE UNDERSTOOD WHAT I WAS TRYING TO SAY.NEED TOPLACE OXY AND LET HIM KNOW THAT POTENCY IS NOT AN ISSUE
PPLPMDL0080000001	Euclid	OH	44119	10/31/1997	QUICK/DOING MOST OF THE WRITING AT HOSPICE HOUSE.WRITING A LOT OF OXY AND SAYS HAPPY ABOUT 80MG.WOULDNT DISCUSSANY PTS
PPLPMDL0080000001	Barberton	OH	44203	10/31/1997	FOLLOWED UP WITH ABOUT SPEAKING ENGAGEMENT IN NOV USE PITO SHOW DELIVERY SYSTEM ALONG WITH FORMULARY G2TO SHOW SAFETY.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/1997	RESID IN ER THIS MONTH VERY RECT TO XOY WILL USE SEE IF ON1ST RX
PPLPMDL0080000001	Barberton	OH	44203	10/31/1997	DR USING ALOT OF DILAUDID, REASON NOT USING ALOT OF OXYCONTINAND MS CONTIN HE DOESN'T NO HOW TO DOSE OR TITRATE, THEREFORHE IS NOT USING THE RIGHT.
PPLPMDL0080000001	Beachwood	OH	44122	11/3/1997	TRIED TO FIND OUT IF HIS NEW VENUE IS CHANGING WHAT HEDOES FOR PAIN MGT.NEED TO APPROACH A LITTLE DIFFERENTLY BUTSTILL NEED TO TO KEEP THE COMPARISON.HAVING A HARD TIME GETSPECIFIC.
PPLPMDL0080000001	Beachwood	OH	44122	11/3/1997	SAW HIM AT THE WINDOW.TALKED ABOUT STATE OF THE ART DEL ANDTRIED TO GET MORE TIME.FOLLOW UP FOR AN APPT
PPLPMDL0080000001	Lyndhurst	OH	44124	11/3/1997	TRYING TO GET HER MOVED MORE TO NON MALIG.SHE HAS A FAIRPOTENTIAL.THE BIGGEST HURDLE IS TO GET MORE TIME
PPLPMDL0080000001	Euclid	OH	44119	11/4/1997	QUICK BUT HAS USED 600MG SEVERAL TIMES.REALLY NOT STARTINGANY NEW PTS ON UNI I DON'T THINK BUT HAS CONVERTED T-D USERS
PPLPMDL0080000001	Cleveland	OH	44113	11/3/1997	LIKES UNI MORE TALKATIVE TODAY;GOES TO TREMONT NURSING HOMESAYS HE DOESNT RX PAIN MEDS;
PPLPMDL0080000001	Beachwood	OH	44122	11/3/1997	WUICK IN THE WINDOW.TRIED TO FIND WHAT HE USES.DID MAKEA LUNCH DATE TO GET MORE TIME
PPLPMDL0080000001	Lakewood	OH	44107	11/3/1997	VERY AGREEABLE IN HURRAY TO GET TO MTG SAYS HE USES OXY &MSTHEN WHEN PAT CANT SWALLOW HE SWITCHCHES TO PATCH USES THEOPHAT HE HAS SAMPLES OF
PPLPMDL0080000001	Cleveland	OH	44119	11/4/1997	QUIC REMIND OF 600MG/NO MORE TIME.NO NEW PTS GET THEO.SHWDATS AND DIDN'T REALLY CARE.SAYS I NEED TO DO A DINNER PROGRM
PPLPMDL0080000001	Euclid	OH	44132	11/4/1997	QUICK HIT IN HALL.PRESENT ATS ANFD KARPAL QUICK.NO TIME BUTSD OK
PPLPMDL0080000001	Munroe Falls	OH	44262	11/3/1997	USES PER AND VICODIN, COMMITTED TO TRYING.
PPLPMDL0080000001	Beachwood	OH	44122	11/3/1997	NOT SURE WHAT IS GOING TO HAPPEN WITH THE MOVE.TALKED TOPEGGY AND GAVE HER THE NEW PHN DATA BUT WILL NEED OTGO OVER IT IM MORE DETAIL.NEED TO FIND WHERE SHE WILL BE WHSHE GETS TO UH
PPLPMDL0080000001	Cleveland	OH	44113	11/3/1997	SAYS HE USING MORE OF OXY THAN PER OR VIC BUT PROBABLY USINGDURAG STILL;SET UP LUNCH
PPLPMDL0080000001	Lakewood	OH	44107	11/3/1997	BROUGHT BAGELS,ELIZABETH SAYS DR STRAUB,GI DR PUT PAT ON OXYINSTEAD OF PERC;VERY BUSY TODAY;FOLLOW UP WITH MORE PATS
PPLPMDL0080000001	Lakewood	OH	44107	11/3/1997	LIKES TOYS GAVE HIM PEN LIGHT;HEARD ABOUT LONG ACTING DILADIFROM KNOL REP THINKS IT WILL BE GREAT;NEED TO FIND OUT ABOUTTHE PAT ON HIGH DOSE OF OXY
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/5/1997	HE IS USING MORE FOR COPD AND RARELY FOR ASTHMA.AGREGES WITHADDITIVE BENEFIT AND WILL ADD ON AFTER SEREVNT.TRIEDSELLING THEOPH BUT WILL NEED TO SELL UNI.WENT OVER KARPELNT GO OVER MAN AND
PPLPMDL0080000001	Lakewood	OH	44107	11/3/1997	SELL DEL SYS OF UNI AND CORELATE LATEAFTERNOON LUNG FUNCTIN
PPLPMDL0080000001	Cleveland	OH	44118	11/5/1997	LISTENS BUT NOT MORE FEEDBACK;SHOWED MANN & KARPEL;QUICK HITON OXY; DOESTN RX SCH 2
PPLPMDL0080000001	Cleveland Heights	OH	44118	11/3/1997	HARD TO FIGURE THIS GUY OUT.DOES NOT GIVE ALOT OF TIME TOPROBE FOR USAGE.MAY NOT WANT TO CONTINUE
PPLPMDL0080000001	Cleveland	OH	44102	11/3/1997	WVENT OVER SOME OF THE TOOLS THAT WE HAVE TO MAKE PAINMGT A LITTLE EASIER.WENT OVER SE MANAGEMENT AND FLIPCHART
PPLPMDL0080000001	Lakewood	OH	44107	11/3/1997	1ST TIME PRESENTED OXY LISTENED SAYS HE'LL USE;CHRIS SAYS SHCAN THINK OF A COUPLE OF PATS WHO WOULD BENEFIT;
PPLPMDL0080000001	Akron	OH	44310	11/3/1997	USING MOSTLY DARVOCEIT;JACKI WILL TRY TO TALK TO HIM ABOUT OXSHOW HIM DARVOCEIT PI
PPLPMDL0080000001	Parma	OH	44129	11/5/1997	SENDS PATIENT HOME ON NSAIDS OR VIC IF NECESSARY. SEEMSCONFUSED ABOUT DIFFERENCE BETWEEN C11 AND C111. ASKED ABOUTTRACING FROM MEDICAL BOARDS. NEXT CALL EXPALAIN # OF TABLETSIS WHAT THEY LOOK FOR.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/3/1997	TALKED TO LARRY ABOUT PUTTING UP A SEN DISPLAY AT THEPHARM LEVEL AND HE SAID THAT IT WAS OK
PPLPMDL0080000001	Cleveland	OH	44113	11/3/1997	SAYS HE'S SENT PATS HOME FROM HOSP ON 20MG NO CALL BACKS
PPLPMDL0080000001	Cleveland	OH	44119	11/4/1997	WILL SEE PAT WHO IS TAKING 20MG Q6H TOLD HIM TO TRY 40MGQ12SEE IF HE HAS ANY OTHER PATS ON OXY
PPLPMDL0080000001	Cleveland	OH	44119	11/4/1997	WANTS TO SPEAK MORE/SAYS USING LOTS MORE OXY AND GETTINGBETTER SIDE EFFECT PROFILE THAN MSC MOST OF THE TIME.NURSESREALLY LOVE IT.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/4/1997	NOW THAT I AM GETTING DATA I AM STARTING TO TALK ABOUT DOSIGTO GET HIM UP A LITTE HIGHE
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/4/1997	TRYIGN TO SHOW PHN STUFF TO ASSOC MORE NON NAL AND GETSOME OF HIS T3
PPLPMDL0080000001	Lyndhurst	OH	44124	11/4/1997	DOING A GOOD COMPARISON OF THE TWO WITH HELP FORM HOSPHTHS COULD BE A NICE GROWTH SOURCE
PPLPMDL0080000001	Euclid	OH	44132	11/4/1997	STILL NOT GOING UP AS HE SHOULD WILL NEED TO DO ALOT MOREWITH CAROL TO SEE IF THAT HELPS
PPLPMDL0080000001	Euclid	OH	44119	11/4/1997	STILL HAS CONCERNS WITH COST-SAYS PTS COMPLAIN DOES FEEL TTS TOLERATED BETTER THAN MSC.STILL PATCH USE ALTHO SAYSONLY USES IF PT CAN'T SWALLOW.WONT DISCUSS SPECIFIC PTS
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/4/1997	HASN'T USED YET BUT SAID WILL DEF NEEDED TO BE REMINDEDSINCE NEVER USED.WENT OVER BEN AGAIN.TARGETED A PT FOR ITFOR SURE.
PPLPMDL0080000001	Warrensville Ht	OH	44128	11/4/1997	SAW IN THE HOSP AT ANEST.TRYING TO KEEP IT SIMPLE AND TRY TFIND CONN TO SUR
PPLPMDL0080000001	Cleveland	OH	44122	11/4/1997	TRYING TO FIND PERC USERS
PPLPMDL0080000001	Akron	OH	44333	11/4/1997	TALKED AOBUT USING POST OP SUNSHINE AND APM DATA.PHN STUFFMAY HELP
PPLPMDL0080000001	Akron	OH	44333	11/4/1997	USES THEOP FOR NOC COPD. NEXT CALL TARGET ASTHMA, HE DOESN'TUSE THEOP FOR ASTHMA UNTIL LAST APPROACH. THIS IS WHERE HEIS USING MOST OF THE SEREVNT. USED KARPAL AND MAN.
PPLPMDL0080000001	Cleveland	OH	44132	11/4/1997	FOLLOWING UP ON HER LUNG WITH BOME METS PATIENT. ON OXY60 Q12. SAID WILL TITRATE TO 80 Q12 NEXT IF LIVES. LEFTPATIENT COMFORT KITS AND SENOKOT
PPLPMDL0080000001	Akron	OH	44333	11/4/1997	WONT GET SPECIFIC WITH ME STILL USING TOO MUCH DARY SAYSHAS PTS ON OXY BUT NOT TITRATING.DISC WHAT TO DO NEXT.
PPLPMDL0080000001	Akron	OH	44319	11/5/1997	ENCOURAGE HIGH STRENGTHS. SAYS COMF WITH 10'S SO THE PATIENTCAN GO UP OR DOWN WITH DOSES. HE DID ADMIT THAT MOST OF HISPATIENTS DO REQUIRE 20 Q12. COMMITTED TO USING HIGHERSRENGTHS.
PPLPMDL0080000001	Westlake	OH	44145	11/5/1997	TREATS ALOT OF DRUG ABUSERS. SAFETY AND ABUSE THE BIGGESTISSUE. PI FOR DELIVERY SYSTEM AND LESS ABUSE POTENTIAL USE FORMULARY BINDER FOR SAFETY G2 VS IMMEDIATE RELEASE.
PPLPMDL0080000001					WILL BE PUTTING TOGETHER PAIN PROTOCOL,THINKS MORP STRONGERTHAN OXY SHOWED HIM CONVER;WENT OVER DELIVERY STYS AGIN &VS VICADIN

PPLPMDL0800000001	Westlake	OH	44145	11/5/1997	HAS ONE PAT SHE'S SEEING SOON THAT'S TAKING PER 206 WILL SWIPAT TO XOY 20MG SEE IF SHE REALLY DOES
PPLPMDL0800000001	Parma	OH	44129	11/5/1997	HE IS GETTING GREAT RESULTS WITH UNI.HE IS ADDING ON INBOTH ASTH AND COPD.LIKES THE NOCT BENEFITS AND HE COMMENTEDON HOW IT IS HOLDING PAT IN AFTERNOON FROM WHEEZING.WE WEHTOVER OXY AND HE IS STILL HES BUT HE HAS A PAT THAT IS COMINGIN ON MONDAY THAT IS AN EXCELLENT CANDIDATE
PPLPMDL0800000001	Parma	OH	44129	11/5/1997	I DONT THINK HE IS UNDERSTANDING.TRYING TO KEEP IT SIMPLEAS TO WHNE AND WHERE TO USE.HE IS NOT STARTING ANY NEWPAT ON THEOP
PPLPMDL0800000001	Akron	OH	44319	11/5/1997	ABUSE AND SAFETY IS BIGGEST ISSUE. PI WITH DELIVERYSYSTEM AND SERUM BLOOD LEVELS.
PPLPMDL0800000001	Parma	OH	44129	11/5/1997	STILL ONLY THE 10 AND 20 IN STOCK.SAID THAT THEY ARE NOTSEEING ANY 40 RX,S
PPLPMDL0800000001	Barberton	OH	44203	11/5/1997	HIT SUBACUTE PAIN. SUNSHINE STUDY AND THE SAFETY ISSUENI THE FORMULARY BINDER G2 TO SHOW SAFETY OVER IMMEDIATERELEASE PRODUCTS.
PPLPMDL0800000001	Mayfield Hts	OH	44124	11/5/1997	HE WAS VERY NICE AND OPEN ABOUT OXY.NOT THINKING FOR ACUTESTUFF YET BUT HE IS SEEING FORM ONC AND OTHER CHRONIC.WENTOVER THE PHN AND HE SAID THAT WOULD BE AGOOD CAND.ALSO TALKABOUT ABUSE DATA
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/5/1997	WENT OVER THE PHN DATA.TRIED TO GET MORE OF HIS FIXED COMBOBUSINESS BECAUSE HE STILL HAS ALOT.HES TO CHANGE BECAUSEOF HTE PAT REQUEST.
PPLPMDL0800000001	Westlake	OH	44145	11/5/1997	JUST MENTION OF OXY.JIM SAYS NOT GOOD TO BOTHHER HIM DURINGCLINIC,HE'S USING OXY SOME,SEE IF HE'S SPOKEN TO DR STERNASABOUT OXY
PPLPMDL0800000001	Westlake	OH	44145	11/5/1997	SAYS SICKLE CELL PAT TAKING LESS DILADID & USING 2(40MG) OYXQ12;& TRIED IT ON A KIDNEY PATS;
PPLPMDL0800000001	Cleveland	OH	44106	11/6/1997	MADE A JOURNAL CLUB DATE.HE IS INT AND COULD BE A BIGHELP WITH GETTING TO THE ATTENDINGS.
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	ON P&T COMMITTEE & SAYS THEY ARE REVIEWING LONG ACTING PRODUCIN 2 WKS GIVE HIM INFO ON BENEF OF OXYCY
PPLPMDL0800000001	Strongsville	OH	44136	11/6/1997	PI FOR THE DELIVERY SYSTEM AND THE SERUM LEVEL FOR OXY VSIMMEDIATE RELEASE. ALSO USE FORMULARY BINDER FOR SAFETY.HAS IT PLACED FOR CANCER AND SICKLE CELL PATIENTS. NEED TOSHOW TOLERANCE STUDY AND NONMALIGNANT STUDIES. UNIPHYL QDQOR COPD, FOLLOW UP WITH KARPEL AND MAN REPRINTS.
PPLPMDL0800000001	Akron	OH	44302	11/6/1997	SAYS HE USES DILAUDID FOR BREAKTHROUGH WITH DURAGESIC. USESROXANOL FOR RESCUE WITH OXY. SAYS HE'S USING MOE OXY BUTSTILL DOESN'T THINK ITS ANY BETTER THAN MSC.
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	VERY OPEN TO OXY SEE IF HE USES
PPLPMDL0800000001	Akron	OH	44310	11/6/1997	UNI CME PROGRAM, CHRONOTHERAPY.
PPLPMDL0800000001	Barberton	OH	44203	11/6/1997	HIT PI WITH DELIVERY SYSTEM. FORMULARY BINDER FOR SAFETYG2 AND THE NEUROPATHIC PAIN, POSTHERPATIC PAIN.
PPLPMDL0800000001	Akron	OH	44302	11/6/1997	STILL HAS STOCK BOTTLES, DISCUSSED BENEFITS OF UNI. WENTTHROUGH THE CME PROGRAM WAS VERY INTERESTED IN READING IT.
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	VERY OPEN TO OXY SEE IF HE USES
PPLPMDL0800000001	Richmond Hts	OH	44143	11/6/1997	HAS 2 NEW PTS ON OXY FROM VIC/
PPLPMDL0800000001	Cleveland	OH	44106	11/6/1997	NOT SEEING MUCH OF THE 80.NEED TO FIND WHAT IMPACTKREIGLER WILL HAVE
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	MET WITH PEGGY & SET UP BREAKFAST FOR SURGEONS ON TUES
PPLPMDL0800000001	Akron	OH	44309	11/6/1997	INSERVICE ONT HE SURGERY FLOOR.
PPLPMDL0800000001	Cleveland	OH	44106	11/6/1997	RECENTLY HAD A PAT THAT BECAME VERY SPACY ON OXY 10MG.VERY VIVID IN HER EXPLANATION OF HOW SHE FELT WHILE ON THEDRUG.PAT DID HAVE A DIFF TIME ON ALL OTHER MEDS
PPLPMDL0800000001	Barberton	OH	44203	11/6/1997	HIT THE FORMULARY BINDER, SAFETY G2 BENEFITS OF OXYCONTUNTO IMMEDIATE RELEASE. USE PI AND THE SUNSHINE STUDY.DOES SOME FAMILY PRACTICE.
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	PRESENTED OXY TO HIM & GROUP OF RESIDENTS JUST LISTENED
PPLPMDL0800000001	Strongsville	OH	44136	11/6/1997	DR TALKED ABOUT SICKLE-CELL PATIENTS. USE PI FOR THEDELIVERY SYSTEM. DATA BROCIURE FOR SERUM LEVELS.PRODUCT DATA BROCHURE FOR THE SAFETY G2.UNIPHYL, QD FOR COPD, KARPEL AND MAN REPRINTS.
PPLPMDL0800000001	Akron	OH	44302	11/6/1997	CONFIRMING PROGRAM ON JAN 21
PPLPMDL0800000001	Beachwood	OH	44122	11/7/1997	HE IS DOING A PRETTY GOOD JOB WITH THE 600.SAMPLES ARE NOTMOVING BUT HE SHOWS ON FIRST RX
PPLPMDL0800000001	Cleveland	OH	44109	11/6/1997	RES FROM UH ASKED ALOT OF QUEST MAY USE SEE AT LUNCH NEXT WK
PPLPMDL0800000001	Strongsville	OH	44136	11/6/1997	MALIGNANT PAIN IS WHERE TO START, THEN GO AFTER NONMALIGNANTPAIN. USE THE PI TO SHOW THE DELIVERY SYSTEM ALONG WITHTHE SERUM LEVEL GRAPHS. ALSO USE THE FORMULARY BOOK TOSHOW THE SAFETY. UNIPHYL, QD FOR COPD, SHOW GUIDELINES.
PPLPMDL0800000001	Cleveland	OH	44106	11/6/1997	HE IS A TECH/LIT KIND OF GUY.WANTS LIT SHOWING OXY VSMSC.TRIED TO USE THE NEW FORM KIT AND PI FOR OXY.HE WOULDLIKE TO SEE MORE FORM TYPE LIT
PPLPMDL0800000001	Barberton	OH	44203	11/6/1997	HIT THE SUNSHINE STUDY FOR POST OP PAIN. SHE IS TALKINGABOUT GALL BLADDER AND HERNIA SURGERY PAIN. HIT PI WITHDELIVERY SYSTEM AND SERUM LEVELS TO SHOW LESS TABLETSAND LESS SIDE EFFECTS.
PPLPMDL0800000001	Barberton	OH	44203	11/6/1997	QUICK HIT OXYCONTIN FOR NONMALIGNANT PAIN, PI FOR DELIVERYSYSTEM AND PRODUCT DATA BROCHURE WITH SERUM LEVELS.
PPLPMDL0800000001	Akron	OH	44310	11/6/1997	JUST HAD A PATIENT ON OXY 320 MG. Q12. SHE WAS TAKING ALL20'S IN HOSPITAL. SAID TO PUT 40'S IN PHARMACY. CALLBARB O'BRIENT.
PPLPMDL0800000001	Cleveland	OH	44195	11/7/1997	GETTING MORE USED TO IT HE SAYS/SAYS BETTER SE PROFILE BUTSTILL USING SOME DURA.
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/7/1997	TALKED ABOUT DOIG A PROGREAM
PPLPMDL0800000001	Middleburg Hts	OH	44130	11/7/1997	NEEDED TO KNOW CONVERSION OF PERS TO OXY
PPLPMDL0800000001	Akron	OH	44304	11/7/1997	POINTED OUT THE 2 REMAINING STOCK BOTTLES OF UNI. REMINDEDOF UNI BASIC ADV.
PPLPMDL0800000001	Akron	OH	44304	11/7/1997	USING OXY REGULARY, IN PLACE OF DURA ND MSC, BUT STILLNICHING TO HIGH. STRESSED IN PLACE OF VIC. NEXT CALL SHOWTHE WHO LADDER.
PPLPMDL0800000001	Beachwood	OH	44122	11/7/1997	NOT SURE WHAT HE IS DOING.HE IS ALWAYS FAVORABLE BUT NEVERSHOWS UP.NOT SURE IF HE IS STILL IMP
PPLPMDL0800000001	Cleveland	OH	44195	11/7/1997	F/U FROM LUNCH/NDDED TO BE REMINDED.SAID WROTE 1 RX THATWK. WIBLL USE MORE
PPLPMDL0800000001	Akron	OH	44319	11/7/1997	USING MORE FOR MALIGNANT PAIN, SHOW NONMALIGNANT STUDIIESIN PI ALONG WITH DELIVERY SYSTEM. USE THE SUNSHINE STUDYAND THE FORMULARY BINDER TO SHOWS LESS OCCURENCE OF SIDEFFECTS.
PPLPMDL0800000001	Brookpark	OH	44142	11/7/1997	HAS PAT ON 40MG ;DR WANTED TO KNOW HOW FAST OXY WORKS;GO OVERDELIVERY SSY
PPLPMDL0800000001	Akron	OH	44304	11/7/1997	DIFFICUTL TO CHANGE HAVIT. USES UNI FOR NOCTURNAL SYMPTOMS,CANT SEEM TO GET HIM TO REALIZE BENEFIT IN ALL PATIENTS. USE STORM REPRINT NEXT CALL.
PPLPMDL0800000001	Middleburg Hts	OH	44130	11/7/1997	SPONSORED DR WALSH AT CME EXCELLENT
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/7/1997	DUAL INSERVICES FOR OUTPAT SURG.SHOLD BE ABLE TO FOLLWOUP BUT STILL NEED TO USE SRU
PPLPMDL0800000001	Barberton	OH	44203	11/7/1997	MET WITH MARY JO HUCKABONE, HEAD NURSE FOR ONCOLOGY ANDSURGERY FLOOR. WENT OVEROXYCONTIN AND WHERE IT CAN BE USED., SHE IS GOINGT O TALK TO ORS'S AND I AM GOING TO DOINSERVICE FOR BOTH AND WORK TO TALK TO DR IN BETWEEN CASES.
PPLPMDL0800000001	Cleveland	OH	44106	11/7/1997	KEEPING IT SIMPLE.DELYS AND ALL DISEASE STATES IN WHICHYOU CAN USE.NEED TO GET HIM TO OPEN UP MORE NAD GET ALITTLE MORE TIME
PPLPMDL0800000001	South Euclid	OH	44121	11/10/1997	HE IS EXTREMELY SWAMPED WITH OUT SCHWARTZ
PPLPMDL0800000001	Middleburg Hts	OH	44130	11/7/1997	SAW AT CME
PPLPMDL0800000001	Cleveland	OH	44130	11/7/1997	SAYS HELL USE OXY
PPLPMDL0800000001	Cleveland	OH	44106	11/7/1997	HE IS APPROACH.DID NOT GET A GREAT DEAL OFTIME BUTDID FIND THAT HE USES FIXED COMBOS.NOT SURE WHICH ONES HE USTHE MOST
PPLPMDL0800000001	Mayfield Hts	OH	44124	11/7/1997	DOSING IS KEY FOR HIM.USING MORE OFTEN BUT ANOTHER SPEAKERPROGRMA SHOULD HELP ALOT
PPLPMDL0800000001	Barberton	OH	44203	11/7/1997	USE PI FOR DELIVERY SYSTEM LESS TABLETS MEANS LESS SIDEFFECTS. SERUM LEVELS AND FORMULARY BINDER FOR THE SAFETY.OPIOIDS MORE FOR CANCER NEED TO HIT SAFETY FOR NONMALIGNANT.UNIPHYL, USE KARPEL AND MAN.
PPLPMDL0800000001	Beachwood	OH	44122	11/7/1997	AT WITS END.SAID THAT EVEN IN STAGE 4 THAT THERE ISNOT A LOT OF PAIN MGMT TO DO.HE SEE ALOT OF PATIENTS SOHE IS NOT GETTING TRACOR NOT WRITING
PPLPMDL0800000001	Akron	OH	44319	11/7/1997	USING FOR CHRONIC PAIN, TWO PATIENTS, THEY AREN'T CALLINGBACK. NEED TO ASK FOR MORE PATIENTS. USE SERUM LEVELSFORMULARY BINDER WITH LESS OCCURENCE OF SIDE EFFECTS.
PPLPMDL0800000001	Cleveland	OH	44195	11/7/1997	SAYS HA SUSED SOME SINCE MY LUNCH BUT WANTS ME TO TAKE THEFELLOWS OUT FOR HAPPY HOUR.SAYSTHE RES DUD MOST OF THE WRITINFOR THE STAFF.USING MOSTLY 10MG Q12H FOR 3-5 DAYS.
PPLPMDL0800000001	Maple Heights	OH	44137	11/10/1997	NEED TO DO A BETTER JOB AT NON MAL AND PHN DATA
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	SAYS HAS USED ONCE OR TWICE/MSC BIG THING AROUND HERE.WENTOVER BENEFITS AGAIN/SD WD USE
PPLPMDL0800000001	Beachwood	OH	44122	11/10/1997	STILL PLACING THIS FOR CA.UNI COMING OK
PPLPMDL0800000001	Beachwood	OH	44122	11/10/1997	NEED TO GET HIM MORE COMFORTABLE WITH THE HIGHER DOSES
PPLPMDL0800000001	Cleveland	OH	44102	11/10/1997	HAS PAT IN VA ON 80MG OXY;USING MORE UNIP
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	GETTING GREAT RE
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	USING A TON AND SAYS JUST WROTE RX 10MINS AGO.MOST FELLOWSUSE THIS AS THEIR DRUG OF HOICE
PPLPMDL0800000001	Akron	OH	44333	11/10/1997	HASNT USED OXY LATELY, BUT PICKING UP ON MORE PAIN MGMTPATIENTS FROM STAN. IS TRYING TO GROW PRACTICE.
PPLPMDL0800000001	Richmond Hts	OH	44143	11/10/1997	USING WUITE A BIT OF TH E400 AND 600.SAYS ALL PTS GET UNIEVENTUALLY ESP IF THEY COME INTO HIM ON THEO.DISC SERE-NEW PTS MAY GET THAT INSTEAD.WHY NOT TRY UNI BEFOREADDING ANOTHER DRUG??? MADE SENSE TO HIM AND SD WD TRY
PPLPMDL0800000001	Beachwood	OH	44122	11/10/1997	STILL USING HIS LADDER NOT FINDING HIS HOT BUTTTON.HE ISTECHNICAL SO MAYBE BEING MORE TECH WILL HELP
PPLPMDL0800000001	Beachwood	OH	44122	11/10/1997	THINGS ARE GOING WELL BUT IT IS TAKING TIME.HELP GETTHE PROGRAMS GOING.THEY WANT TO EXPAND AND DO MOREPAIN WORK IN THE NURSING HOMES
PPLPMDL0800000001	Akron	OH	44333	11/10/1997	ASKING ABOUT OXY FOR RECTAL. GAVE THEM PHONE NO. DID 3RDQUARTER REBATE.
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	COST STILL AN ISSUE BUT USING MOR EAND MORE.INPT WILL ORDERNOW FOR HIM.
PPLPMDL0800000001	Garfield	OH	44125	11/10/1997	TRYIGNB TO KEEP IT SIMPLE.WENT OVER THE PHN DATA BRIEFLY
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	NOT USING MUCH BECAUSE HE SAYS THERE'S NO IV FORM.WILL USEWHEN HE CAN.MORE FOR NONMALIG
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	SAID HAS USED SINCE OUR LAST VISIT -WHICH MADE A LOT OF SENSTO HIM.GOES RIGHT TO IT -SKIPPING PERC MOST OF THE TIEM.WILLCONTINUE
PPLPMDL0800000001	Cleveland	OH	44195	11/10/1997	WANTS 160MG TABLET HAS PT ON HIGH DOSES RIGHT NOW THAT SHESUBMITTED FOR CASE STUDY TO AIPS.USING Q8H FOR HTIS PT-NOTSURE PF WILL LIKE THAT.WANTS TO SPEAK MORE
PPLPMDL0800000001	Cleveland	OH	44113	11/11/1997	MET IN SUR LOUNGE USES VIC OPEN TO USING OXY SEE IF HE REMB
PPLPMDL0800000001	Cleveland	OH	44113	11/11/1997	STUCK ON VIC SAYS HE'LL TRY IF HE REMBERS BUT LIKES TO BE ABTO CALL RX IN SKI'S,ROLER BLADES,TRAVELS
PPLPMDL0800000001	Independence	OH	44131	11/11/1997	ALSO MST GIVING UP ON OXY.TRYING TO FOCUS ON MSC.HE IS STILLUSING DURA BUT LESS.NOT USING BOTH IN CONJUNCTION AS MUCH.STILL WILL NOT GO HIGHER THAN 60.THEY DO NOT DO GOOD PAINMGMT

PPLPMDL0080000001	Akron	OH	44320	11/11/1997	REEMPHASIZE SAFETY OF OXYCONTIN WITH FORMULARY BINDERTO SHOW CR VS IMMEDIATE RELEASE WITH LESS INCIDENCE OFSIDE EFFECTS.
PPLPMDL0080000001	Cleveland	OH	44113	11/11/1997	WILL HELP GET OXY ON FORM AT LUTHERAN SEE EARLY JAN
PPLPMDL0080000001	Garfield Hts	OH	44125	11/11/1997	SAW HIM IN HTE LOUNGE.HE HAS NOT HEARD ABOUT OXY.WENT OVERDEL SYS QUICKLY.MADE APPT TO DO LUNCH FOR ANES AND SURG
PPLPMDL0080000001	Cleveland	OH	44113	11/11/1997	BEEN USING MORE OF OXY;BUT THEN WHEN HE SPOKE TO BERKOWITZABOUT CHRONIC PAT HE IS TAKING 6 VIC A DAY & HE'S NOT CONCERNEED TO KEEP STRESSING LIVER WITH ALL TYL;
PPLPMDL0080000001	Garfield Hts	OH	44125	11/11/1997	HE IS IN CHARGE OF ALL ANEST EDUCATION.SAW HIM IN THE SURGLOUNGE.MADE LUNCH DATE FOR ALL NURSES AND ANES AND SURG.SHOULD BE A GOOD PLACE TO CONTIN TO BRING IN FOOD AND SEESOME OF THE SURGEONS
PPLPMDL0080000001	Cleveland	OH	44109	11/11/1997	JUST STARTED CARRYING OXY 10,20,40;GAVE DOSING CHART
PPLPMDL0080000001	Cleveland	OH	44109	11/11/1997	BROUGHT BREAKFAST INTO SURG LUNGE MET 3 ANS & KEDIA
PPLPMDL0080000001	Garfield Heights	OH	44125	11/11/1997	WENT TO PUR AND IT WAS EASY TO SEE ER AND GET INTO THESURG LOUNGE.FOOD IS A BIG HELP FOR THE LOUNGE.MET DR LINSAND MADE A LUNCH DATE TO GET TO THE SURG
PPLPMDL0080000001	Cleveland	OH	44113	11/11/1997	WILL SEND HIS CRONS PAT HOME ON OXY;SUGG I MEET WITH EENIESURG NURS WHO DOES DISCHARGE ON GS PATS;SEE HOW THE CRONS PADID ON OXY;
PPLPMDL0080000001	Parma	OH	44129	11/11/1997	TRYIGN TO GET HIM TO UNDERSTAND DIFFERENCES AND WENT OVER TPHN DATA TO SHOW ADV OF DEL
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	STILL PLENTY F SAMPLES SET UP APPT TO GO OVER UNI & OXY
PPLPMDL0080000001	Cleveland	OH	44109	11/11/1997	ANS AT DEACO WILL INFLLU ORS TO USE OXY SAW IN SURG LOUNG
PPLPMDL0080000001	Cleveland	OH	44102	11/11/1997	HAS INHERITED LOTS OF CHRONIC PAIN PATS HAS HEARD OF OXY &WANTS TO USE SEE IF HE SHOWS UP ON 15R RX
PPLPMDL0080000001	Cleveland	OH	44102	11/11/1997	RX FOR ONE PAT WHILE I WAS THEIR ASKED IF IT WERE ON PRUDENTGET HER TO USE ON HYSTER PATS & OTHER SURG
PPLPMDL0080000001	Cleveland	OH	44113	11/11/1997	USED ON ONE PAT WHO SAID IT GAVE HIM RASH & NASUATED DR WILLCONTINUE TO USE BUT SAYS NOT BEING ABLE TO CALL IN IS A PROB
PPLPMDL0080000001	Garfield Hts	OH	44125	11/11/1997	WENT OVER THE DEL SYS AND WHY OXY IS DIFFERENT.ALSO WENTROVER PHN DATA.HE USES ALOT OF VIC.WENT OVER VALU OF Q12VS Q4.NEED TO BUILD RAPPORT AND GET HIM COMMITTED TO MOREOF A ACUTE USE
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	SET UP APPT WITH HIM JUST QUICK REMINDERS OF UNI & OXY
PPLPMDL0080000001	North Olmsted	OH	44070	11/12/1997	NEEDS UNI & PUT PAT ON OXY&PHARM GAVE HER A HARD TIME
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/12/1997	USED NEW APPR SAYS STUDIES ONE THING CLINICAL PRAC ANOTHERLIKES UNI MAKE SURE HE HAS SAMPLES;HAD PAT OD ON OXY FROMPAIN CLINI AT FAIRVIEW DIDNT SEEM TO UNDERSTAND WHY THEY WERSWITCHED FROM VIC TO OXY
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	HAND SURGE SAYS HE'S USED OXY IN HOSPIC PAT BUT THINKS ITS'DISADV CAUSE YOU CANT CALL IT IN THINKS HE'LL HAVE TO WRITEVIC & OXY KEEP WORKING ON HIM
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/12/1997	LIKES ONCE A DAY THIO
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	SPONSORED JOURN CLUB VERY APPR HAS A PAT ON OXY NEED TO FINDOUT WHERE HE'S USING
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	SPONSORED JOURNAL CLUB 25 RESIDENTS
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	MET MELISSA A RES FROM UH & WENT OVER OXY WITH HER
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	LUNCH WITH RES 5 & 2 ATTENDINGSS SEE IF THEY USE OXY;WALSH,PELJOVICH,DEASLA,HOANG,RAGAB,JACOBSON
PPLPMDL0080000001	Akron	OH	44310	11/12/1997	ORTHOPEDIC SURGERY
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	HAD PAT GET RASH FROM OXY ON BACK & BACK OF LEGS TOLD HIMMUST BE ALLERGIC
PPLPMDL0080000001	Parma	OH	44129	11/17/1997	NEED TO STAND OUT IN THIS OFFICE TIE IN WITH UNIDUR.NOTQUITE SURE WHERE IT COMES FORM.LEAVING LIT BUT NEED TO GETHIM TO TALK MORE AND TELL ME WHY
PPLPMDL0080000001	Tallmadge	OH	44278	11/12/1997	GREAT LUNCH, HAS USD A COUPLE O TIMES, RESTADO BENEFIT OFOXY VS VIX.
PPLPMDL0080000001	Cleveland	OH	44109	11/12/1997	HAS NOT USED YET BUT SEEMED MORE SOLD THIS TIME
PPLPMDL0080000001	Akron	OH	44310	11/12/1997	USING OXY POST OP 20 MG. TALKED ABOUT USING 10'S INSTEADSO THE PATIENT CAN TITRATE DOWN. SAID WHEN PATIENT CALLS IN FOR A REFILL, HE OFTEN USES VICODIN BECAUSE IT CAN BECALLED IN.
PPLPMDL0080000001	Akron	OH	44310	11/12/1997	STILL ADMITS NOT USING OXY, STILL PREFERS VIC DUE TO HABITAND EASE OF CALLING IT IN, PUSHED CONVENIEE OF Q12 DOSINGAND BETTER NIGHTS SLEEP. BRING HIM A NEW PEN AND MEATLOAFFROM BOSTON
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	WILL HELP GET UNI ON FORM,OPENING ASHTMA CLINC IN PARMA WANTNO DO SPEAKING PROG
PPLPMDL0080000001	Akron	OH	44333	11/13/1997	SAYS HE USES OXY, NOT GETTING RX DATA ON HIM. DOES SEEMTO THINKS DIFFERENTLY THAN KLEIKA. STRESSED FLAT BLOOD LEVE.
PPLPMDL0080000001	Cleveland	OH	44111	11/13/1997	THOUGHT UNIP WAS NOT AVIAL & HAS COUPLE PAT ON OUX;NEW PATSVIC PAT DONT WANT TO SWITCH;ONE PAT IS PARAPALGIC 20MG SHOTBY HIS BROTHER
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	WANTS TO USE OXY IN HOUSE FOR BURN PATS;SEE IF HE TALK TO HEOF PNT COMMITTE
PPLPMDL0080000001	Akron	OH	44333	11/13/1997	FOLLOW UP FROM PHOENIX.
PPLPMDL0080000001	Cleveland	OH	44115	11/13/1997	INSERVICE WITH HOS NRS ASS
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	LUNCH WITH BURN UNIT WANT TO USE OXY IN HOUSE
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	DR AHMED WILL HELP ME GET UNI ON FORMULARY
PPLPMDL0080000001	Cleveland	OH	44109	11/13/1997	CHIEF RESIDENT RIPPED UP RX FOR PERC & WROTE OXY
PPLPMDL0080000001	Cleveland	OH	44114	11/13/1997	GOING CRAZY W/OXY/WRTING SEVERAL RX PER DAY.
PPLPMDL0080000001	Richmond Hts.	OH	44143	11/13/1997	DOING GREAT/USES ALL THE TIME FIRST LINE NOW.MOST PTS GETOXY EVENTUALLY
PPLPMDL0080000001	Cleveland	OH	44106	11/17/1997	THEOPH IS KIND OF PASSE.TALKED ABOUT ANTI INFLAM ANDADD ON BENEFITS. THE RESIDENTS TALKED AOBUT RECENT ARTICLEIN NEW ENG JOUR THAT TALKS ABOUT THE SAME THING
PPLPMDL0080000001	Richmond Hts	OH	44143	11/13/1997	STILL USING QUITE A BIT BUT NO TAS MUCH AS HIS PARTNER.NO REAL REASON.LEARY OF EVERYTHING.TRYING DOSING Q12H NOW/SOME PTS DO WELL ON IT/OTHERS DONT
PPLPMDL0080000001	Akron	OH	44319	11/17/1997	<b>USED FORMULARY BINDER TO SHOW SAFETY OF LESS INCIDENCE OFSIDE EFFECTS, LESS ABUSE POTENTIAL.</b>
PPLPMDL0080000001	Tallmadge	OH	44278	11/17/1997	DID START A PATIENT OON OXY FOR RSD, BUT HASN'T USED SINCE.REMINDED OF BENFITS OVER COMBOS.
PPLPMDL0080000001	Mogadore	OH	44260	11/17/1997	USING ALOT MORE OXY SINCE LAST LUNCH, SAYS ITS MOSTLYBECAUSE OF CAIN RECOMMENDING SO MUCH. SCHEDULED LUNCH FORUNIPHY,
PPLPMDL0080000001	Mogadore	OH	44260	11/17/1997	WANTED A COPY OF PAIN SOCIETY STATEMENT. ALSO GET HIMM THECOPY OF INTRACTALE PAIN LAW.
PPLPMDL0080000001	Lakewood	OH	44107	11/17/1997	VERY STUBORN SAYS UNIP PEAKS FUNNY HAVE LUNCH WITH THEM TOMO
PPLPMDL0080000001	Akron	OH	44333	11/17/1997	GREAT CALLI SAYS HE USES ALOT OF VIC, AND HATES IT BECAUSESEVERAL PATIENTS REQUEST IT AND IT MAKES HIM QUESTION. WENTOVER DELIVERY SYSTEM AND ABUSE POTENTIAL. COMMITTED TO USINGIT AND IF IT WENT WELL, REPLACING MOST OF HIS VIC USAGE.
PPLPMDL0080000001	Cleveland	OH	44111	11/17/1997	VERY INTER IN OXY VS MS;SEE IF HE USED
PPLPMDL0080000001	Cleveland	OH	44109	11/17/1997	THINKS OF OXY FOR CA PAIN KEEP REMINDING HIM WORKS WITH SAMU
PPLPMDL0080000001	Akron	OH	44310	11/17/1997	NURSES ON SURGERY SAID HE'S IN CHARGE OF SURGERY RESIDENT.WOULDN'T LET ME GET INTO OXY, GAVE HIM LITERATURE ANDSAID WHAT IT IS. HE DID LET ME SCHEDULE LUNMCH WITH THERESIDENTS THOUGH AND THEY ARE THE ONES THAT DO THE ORDERS.
PPLPMDL0080000001	Cleveland	OH	44106	11/17/1997	SHE WAS MORE INT IN OXY THAN UNL.TRIED TO SHOW ADD ON BENWITH KARPEL AND MAN.LEFT ATS AND NHLBI
PPLPMDL0080000001	Uniontown	OH	44685	11/17/1997	NEED TO HIT THE DRUG INTERACTIONS OF CODEINE, REACT WITHPROZAC, TAGAMENT, Q4 DOSING. 1 IN 10 PEOPLE DO NOT METABOLIZCODEINE TO MORPHINE. NEED TO SHOW SUNSHINE STUDT TO SHOWEQUAL ANALGESIC WITH LESS FREQUENCY OF SIDE EFFECTS, GETCONVERSIONS.
PPLPMDL0080000001	Middleberg Hts	OH	44130	11/17/1997	SAYS HOSPICE WANT HIM TO RX MS CAUSE OF COST LKES OXY KEEPGOING OVER BEN
PPLPMDL0080000001	Akron	OH	44312	11/17/1997	QUICK HIT DR WITH FILE CARD. SHOW SAFETY STUDY IN THEFORMULARY BINDER. SHOW OSTEO STUDY.UNIPHYL USE KARPEL AND MAN.
PPLPMDL0080000001	Mogadore	OH	44260	11/17/1997	STILL USING TONS OF PER, TRYING TO GET HIM TO USE OXYEARLIER. STRESSED BENEFITS OF OXY OVER PER AND VIC.
PPLPMDL0080000001	Lakewood	OH	44107	11/17/1997	PUT PAT WITH OSEOPRION ON OXY WAS TAKING TY4;HAS LOTS OF PATON VIC KEEP WORKING WITH CONNIE & PAT TO GET MORE PATS SWITCALSO HAS FRIEND IN CHIC HE THINKS SHOULD BE ON OXY
PPLPMDL0080000001	Beachwood	OH	44122	11/17/1997	HOPE KREIGLER'S MOVING DOES NOT HURT TOO MUCH HERE
PPLPMDL0080000001	Beachwood	OH	44122	11/17/1997	TRYIGN TO GET INFLUENCE FORM PERC WRITERS
PPLPMDL0080000001	Cleveland	OH	44106	11/17/1997	PULM DEPT.MET SUSAN KIRSH.WENT OVER ADD ON BEN ANDLEFT ATS AND NHLBI
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/17/1997	INSERV ON ONC/MED FL HAS NOT USED MUCH OXY CAUSE OF COST
PPLPMDL0080000001	Lakewood	OH	44107	11/17/1997	DISPLAY OUTSIDE OF TUMOR BD;EXCELLENT WAYS TO SEE LOTS OFDRS
PPLPMDL0080000001	Akron	OH	44310	11/17/1997	SURGERY SAME DAY, FLOOR 3.
PPLPMDL0080000001	Lakewood	OH	44107	11/17/1997	SAYS HE'S SEEING HIS CA PAT FROM ORBRIEN ON OXY;HAS SOME NONMAL PAT AS WELL HE COULD USE OXY ON
PPLPMDL0080000001	Akron	OH	44319	11/17/1997	WORK WITH TITRATION FOR HOSPICE PATIENTS. SHOW NONMALIGNANTSTUDY WITH 40MG Q12 THE AVG DAILY DOSE.
PPLPMDL0080000001	Parma	OH	44129	11/17/1997	HE IS STARTING A BAD BACK PAT TOM.TAKING UP TO 5 VICA DAY BUT THAT IS NOT ENOUGH.TALKED AOBUT TRYING 2-3 10MGTAB Q12.WILL NEED TO STAY ON TOP OF DOSING
PPLPMDL0080000001	Beachwood	OH	44122	11/17/1997	SAW THRU THE WINDOW.GENERATED SOME INTEREST BY TALKINGWHERE HE CAN USE AND WHEN.Q12 VS Q4
PPLPMDL0080000001	Cleveland	OH	44106	11/18/1997	NOT SURE WHAT IS HAPPENING WITH NEU LEAVING.SHOWSE DTHE NEW PHN INFO
PPLPMDL0080000001	Lakewood	OH	44107	11/18/1997	CALLIE IN UNIP RX YESTERDAY
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1997	VERY RECP TO OXY SAYS HE WILL USE
PPLPMDL0080000001	Lakewood	OH	44107	11/18/1997	USING MORE UNI
PPLPMDL0080000001	Akron	OH	44302	11/18/1997	CAUGHT BY COUNTER NOT ALOT TIME, STRESSED SIMPLICITY OFUSING 1 PAIN MED. STARTED USING A LITTLE OF EVERYTHING.REMINDED OF STEP 2 ANALGESIC AND START WITH STAY WITH.
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	WENT OVER DIFFERENCES BETWEEN C11 AND C111. INTERESTED INPHARMACEUTICAL SALES, TALK TO SCOTT.
PPLPMDL0080000001	Cleveland	OH	44104	11/18/1997	IN WITH DR RAMOS DOESNT USE MANY NARCS BUT LKES TO KEEP UPON NEW MEDS;
PPLPMDL0080000001	Cleveland	OH	44104	11/18/1997	DID NOT GO TO P&T MTG WHERE OXY WAS ON AGENDA.NEED TO FINDOUT IF IT PASSED PHAR WERE IN MTG WHEN I STOPPED IN
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	HAS BEEN SPENDING SOME DAYS OUT IN WOOSTER. SAYS OXY ANDMSRC ARE THE ONLY ANALGESIC SHE USES. PUSHED TO START EARLYSTILL LKES TO USE COMBO FIRST.
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	STILL PLACING OXY FOR EITHER MALIGNANT PAIN OR PAIN THATHE FEELS NEEDS SOMETHING STRONGER THAN VIC. SHOWED STEP2 LADDER. NEXT CALL TRY THE CASE STUDY.



PPLPMDL0080000001	Akron	OH	44304	11/18/1997	ASKED HIM TO REQUEST 40 MG. OXY IN STOCK AND IN PIXUSON 7TH FLOOR.
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1997	HAS NOT USED OXY SINCE LAST TIME WE SPOKE THINKS WE'RE COMPEWITH M5;STRESSED SHORT ACTINGS;
PPLPMDL0080000001	Lakewood	OH	44107	11/18/1997	LUNCH WITH OFF VERY RECP TO OXY;SEE IF HE USES
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	WENT OVER THE WHO LADDER. STILL PLACING OXY FOR CA PATIENTSONLY.
PPLPMDL0080000001	Cleveland	OH	44106	11/18/1997	HE HAS USED IN THE PAST FOR SICKLE CELL;HE HAS BEEN DOINGMOSTLY HEM BUT AT METRO HE IS TREATING MORE CA;LIKES THECONCEPT OF LONG ACTING.WENT OVER THE DEL SYS WHERE TO USE
PPLPMDL0080000001	Parma	OH	44129	11/18/1997	LETTING HIM KNOW THE SUCCESSES OF GIL
PPLPMDL0080000001	Bay Village	OH	44140	11/18/1997	MTG WITH BERNIE;SHE WILL SET UP INSERVICE WITH CLINICAL PHARTO DISCUSS PAIN MGMT WE WILL PROVIDE SPEAKER FOR APR 98 HEALFAIR
PPLPMDL0080000001	Cleveland	OH	44106	11/18/1997	DIR OF SURGERY;TRYING TO GET SURG GRAND ROUNDS
PPLPMDL0080000001	Akron	OH	44309	11/18/1997	HIV CLINIC
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1997	VERY STUCK IN HIS WAYS KEEP AFTER HIM
PPLPMDL0080000001	Cleveland	OH	44104	11/18/1997	THINKS OF OXY FOR CHRON PAIN KEEP PUSHING ADV & SEE IF HE'SUSED ANYMORE
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	WENT OVER DISADV. OF DURAGESIC AND PRICE DIFFERENCE.HE SAYS HE GOT IN HAVIT OF USING DURA. BECAUSE PATIENTSARE ALREADY TAKING ALOT OF PILL, BUT NOW WITH NEW MEDS,THAT'S NOT THE CASE ANYMORE. COMMITTED TO TRYING OXY AGAIN.WANT INFO ABOUT PERIPHERAL NEUROPATHY AND INTRACTABLE PAINLAW.
PPLPMDL0080000001	Cleveland	OH	44104	11/18/1997	SAYS HE'S USED SOME JUST NEEDS ME TO KEEP REMINDING HIM
PPLPMDL0080000001	Cleveland	OH	44106	11/18/1997	TRYING TO GET INTO HIS RANGE OF MEDS.HE STILL USED THEFIXED COMBO'S.SHOWING DEL SYS HELPS BUT HE IS STILL HAVINGDIFF PLACING
PPLPMDL0080000001	Cleveland	OH	44106	11/18/1997	NEW DIRECTOR.HE USES PERC FOR MOST POST OP'S.WENT OVERDEL AND SUNSHINE ARTICLE.SAID HE WOULD USE.ALSO TALKEDABOUT DOING A SURGERY GRAND ROUNDS
PPLPMDL0080000001	Cleveland	OH	44109	11/18/1997	HER PAT JUNE WAS TAKEN OF OXY & PUT BACK ON PERC THEN WANTEDHER OXY40MG BACK NEED HER TO USE MORE SHE LIKES LORTAB & HASNEW INFOR ON VICOPROFEN
PPLPMDL0080000001	Akron	OH	44304	11/18/1997	JUST STARTED 2 PATIENTS ON OXY QO Q12. DEFINITELY USINGHIGHER DOSES RECENTLY. DISCUSSED THE LACK OF ALL STRENGTHSO F OXY IN FORMULARY.
PPLPMDL0080000001	Cleveland	OH	44106	11/19/1997	TALKED ABOUT DEL AND HOW TO USE OXY.BROUGHT BAGELS INTOTHE SURG LIBRARY
PPLPMDL0080000001	Cleveland	OH	44127	11/19/1997	JUST MENTIONED PRODUCT
PPLPMDL0080000001	Barberton	OH	44203	11/19/1997	DR WOLFE SPEAKING ENGAGEMENT. FOLLOW UP.
PPLPMDL0080000001	Cleveland	OH	44106	11/19/1997	WENT OVER DEL AND WHEN AND WHERE TO USE.DOSING WASPARTICULAR INTEREST TO HIM.TRIED TO CORRELATE TO THEFIXED COMBOS
PPLPMDL0080000001	Cleveland	OH	44122	11/19/1997	NICE GUY;NEED TO GET HIM COMMITTED TO USING AND LET HIMKNOW OF SUCCESSES FROM THE FELLOWS
PPLPMDL0080000001	Barberton	OH	44203	11/19/1997	DR WOLFE SPEAKING ENGAGEMENT. FOLLOW UP.
PPLPMDL0080000001	Barberton	OH	44203	11/19/1997	DR WOLFE TALK. FOLLOW UP.
PPLPMDL0080000001	Independence	OH	44131	11/19/1997	SHOWED HIM THE KARPEL AND THE CASE STUDY FOR WORKERS COMPGAVE THE USUAL ANSWERS BUT HIS MS ARE IMPROVING
PPLPMDL0080000001	Brooklyn	OH	44144	11/19/1997	FINALLY CLUCKING WITH OXY;SAYS HE CAN USE THIS INSTEAD OFPERC KEEP REMINDING HIM
PPLPMDL0080000001	Cleveland	OH	44109	11/19/1997	SPONSORED SPEAKER AT HILTON HOT FOR GERIATRICS CONFERENCE;MOSTLY PARMA DR'S;MANDAT,JUGLION,KUBALOA,STILLMAN SPOKE
PPLPMDL0080000001	Barberton	OH	44203	11/19/1997	DR WOLFE SPEAKER PROGRAM IN THE FAMILY PRACTICE AREA.
PPLPMDL0080000001	Barberton	OH	44203	11/19/1997	GREAT CONCERN WITH PAIN MANAGEMENT. DR WOLFE SPEAKINGENGAGEMENT. FOLLOW UP
PPLPMDL0080000001	Akron	OH	44333	11/19/1997	SCHEDULED APPT, EXPLAINED BRIEFLY NEW PRODUCT. LEFT UT.
PPLPMDL0080000001	Stow	OH	44224	11/20/1997	TALK ABOUT COPD NEXT CALL. GO FOR PATIENT NOT ON THEOP
PPLPMDL0080000001	Cleveland	OH	44106	11/19/1997	WENT OVER DEL AND WHEN AND WHERE TO USE.DOSING DID COMEUP AND SEEMED TO BE NO PROBLEM
PPLPMDL0080000001	Lakewood	OH	44107	11/20/1997	SAW IN SURG LOUNE VERY REC TO OXY WILL USE ON ABDOM SURG
PPLPMDL0080000001	Akron	OH	44303	11/20/1997	POSITIONED OXY IN PLACE OF PRNS. HAS USED ONCE. CAN'SEEM TO BREAK HIS DILAUDID HAVIT.
PPLPMDL0080000001	Akron	OH	44303	11/20/1997	GET HIM TO THINK ON HIS OWN FOR A PATIENT TO START ON.
PPLPMDL0080000001	Akron	OH	44310	11/20/1997	GREAT LUNCH, TALKED ABOUT USING OXY FOR ACUTE PAIN. SAIDREALLY NO REASON WHY HE WOULDN'T. REVIEWED ATS AND ASTHMAGUIDELINES.
PPLPMDL0080000001	Barberton	OH	44203	11/20/1997	FORMULARY BINDER G2 SAFETY OF OXYCONTIN WITH IMMEDIATERELEASE. DELIVERY SYSTEM AND SERUM LEVELS.
PPLPMDL0080000001	North Olmsted	OH	44070	11/20/1997	SAW IN SURG LOUNGE SAYS HE WAS GOING TO PUT PAT ON OXY
PPLPMDL0080000001	Lyndhurst	OH	44124	11/20/1997	HE WAS A GREAT HELP.TALKED VERY NICE ABOUT OXY AND HOW HEWAS USING IN FRONT OF HIS GROUP.IT IS BECOMING HIS OPIOIDOF CHOICE.HE DID HAVE ONE PERSON GET NAUSEAS
PPLPMDL0080000001	Barberton	OH	44203	11/20/1997	QUICK HIT DR IN TUMOR BOARDS, OXYCONTIN USE IN MALIGNANTPAIN.
PPLPMDL0080000001	Garfield Hts	OH	44125	11/20/1997	HE SAIS THAT THEY DO NOT DO MUCH RECOMMENDING AND THATALL THE SURG USUALLY DO THEIR OWN STUFF.BUT IT STILL ISIMPORTANT FOR THEM TO KNOW WHAT ANS HOW STUFF IS BEINGUSED
PPLPMDL0080000001	Lakewood	OH	44107	11/20/1997	SAYS HE USES THEO JUST THE WAY I SAID. INHAL 4 TIMES A DAYDOESNT INCREASE DOSE
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	LUNCH IN SURG LOUNGE RECT TO OXO NEED TO TALK TO HIM ABOUTVARYANI
PPLPMDL0080000001	Garfield Hts	OH	44125	11/20/1997	TURNED OUT TO BE A GREAT PLACE FOR LUNCH WAS ABLE TO TALKTO NURSES, CRNA'S AND SURG ASSIS.DR LINS SAID THAT HE WOULDMAKE SURE TO GIVE FOLLOW UP ON OXY USE
PPLPMDL0080000001	Uniontown	OH	44685	11/20/1997	SHOW ADVANTAGES OVER MS CONTIN, PUSH THE NONMALIGNANTSTUDIES AND SAFETY. FORMULARY BINDER G2. SERUM LEVELS.UNIPHYL, COPD PATIENTS KARPEL AND MAN REPRINTS.
PPLPMDL0080000001	Garfield	OH	44125	11/20/1997	NOT AS FRIENDLY AS HIS BORHTER.THINKS OPIOIDS ARE OVERKILLIN THIS SETTING.MAY BE A HARDER SELL BUT WHEN OTHERS HAVESUCCESS IT WILL BE IMPORTANT FOR HIM TO KNOW ABOUT THEM
PPLPMDL0080000001	Garfield Heights	OH	44125	11/20/1997	WENT OVER DEL AND HOW TO USE POST OP.HE USES PERC AFTERSURGERIES EXCEPT FOR MINOR SCOPE PROCED.HE USUALLY WRITESABOUT 20 TABLETS FOR WHAT HE CONSIDERS MILD AND MORE FORMORE EXT SURG
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	AFRAIN TO USE PAIN MEDS CHRONICALLY;PROMISES TO USE OXY;KEEPPPOSITIONING EARLY
PPLPMDL0080000001	Lakewood	OH	44107	11/20/1997	DOESNT USE NARCS USES THEOP
PPLPMDL0080000001	Uniontown	OH	44685	11/20/1997	OXY FOR NONMALIGNANT PAIN. SERUM LEVELS AND PI FOR DELIVERYSYSTEM. UNIPHYL KARPEL AND MAN REPRINTS.
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	INSERVI NURSES ON OXY CAUSE DR'S STARTED RXING IT IMMEDIATELY
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	BROUGHT LUNCH VERY RECP TO OXY; DR'S STARTED RXING IMMEDIATELY
PPLPMDL0080000001	Cleveland	OH	44102	11/20/1997	HAS HAD CALLS IN WESTLAKE THAT PHARM DONT HAVE OCY;LEFT STOCLIST
PPLPMDL0080000001	Cleveland	OH	44111	11/20/1997	PUT 2 OUT OF 3 POST OP PATS ON OXY 20 & 10MG;
PPLPMDL0080000001	Akron	OH	44307	11/20/1997	CALLED KIM SELF TO SCHEDULE LUNCH WITH RESIDENTS. STILLHASN'T USED OXY, SAYS HAVIT. SAYS GULYTON IS CHEIF BUTDOESN'T SE REPWES.
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	LUNCH IN SURG LOUNGE PAIN MGMT CLINIC;SEE IF HE STARTS USINGOXY
PPLPMDL0080000001	Beachwood	OH	44122	11/20/1997	TRYING TO EXPOAND PAT THAT HE WILL USE IN
PPLPMDL0080000001	Akron	OH	44319	11/20/1997	NEED TO KEEP AFTER OXY. STARTS WITH TYLENOL WITH CODEINETHEN GOES TO VICODIN THEN PERCOCET. USE PI TO SHOWDELIVERY SYSTEM, SERUM LEVELS THEM LESS INCIDENCE OF SIDE E.UNIPHYL, KARPEL AND MAN REPRINT.
PPLPMDL0080000001	Westlake	OH	44145	11/20/1997	NO PAT IN PAIN STILL USING THEO KEEP REIMINDING OF UNI STOCKBOTT.
PPLPMDL0080000001	S. Euclid	OH	44121	11/20/1997	FINALLY AN INTEREST IN OXY.IT TOOK THE TUM BDS TO GET THEREMAY WORTH CALLIN ON IN HIS OFFICE
PPLPMDL0080000001	Stow	OH	44224	11/20/1997	GO FOR SPRAINS AND BROKEN BONES NEXT CALL, TALK ABOUT SUBACUTE PAIN.
PPLPMDL0080000001	Cleveland	OH	44107	11/20/1997	SAYS HE'LL USE ON HIS BACK PATS SAYS I'M SOLD
PPLPMDL0080000001	Akron	OH	44314	11/20/1997	DR HAS OXY JUST FOR CNCACR, HIT OSTEOARTHRITIS AND LOWBACK PAIN. SERUM LEVELS, SUBACUTE PAIN. AROUND THE CLOCKPATIENTS CONCENTRATE.
PPLPMDL0080000001	Akron	OH	44314	11/20/1997	DR LOOKS AT OXYCONTIN FOR CANCER AND LONG TERM PAIN.HIT OSTEOARTHRITIS AND NONMALIGNANT PAIN ATC CONTROL.SERUM LEVELS, DELIVERY WITH OUT RISE AND FALLS. DOESN'TBELIEVE LESS SIDE EFFECTS. CONC ON ATC PAN MANAGEMENT.HIT ON NONMALIGNANT PAIN, OSTEOARTHRITIS.
PPLPMDL0080000001	Barberton	OH	44203	11/21/1997	DR DOESN'T USE ALOT OF OPIOIDS. USE THE PI TO SHOW DELIVERYSYSTEM, STUDIES FOR NONMALIGNANT PAIN. SERUM LEVELS TOSHOW LESS ABUSE POTENTIAL. FORMULARY BINDER G2 FOR SAFETYWITH LESS INCIDENCE OF SIDE EFFECTS. UNIPHYL, KARPEL ANDMAN FOR COPD. ASTHMA, ARKINSTALL.
PPLPMDL0080000001	Barberton	OH	44203	11/21/1997	USE THE SUNSHINE STUDY FOR POST OP PAIN. QUICK STABLE PAINCONTROL WITH LESS FREQUENCY.
PPLPMDL0080000001	Barberton	OH	44203	11/21/1997	HIT SUNSHINE STUDY WITH ACUTE AND SUBACUTE PAIN CONTROL.SHOW FORMULARY BINDER G2 FOR SAFETY OVER IMMEDIATE RELEASE.
PPLPMDL0080000001	Barberton	OH	44203	11/21/1997	DR USES VICODIN FOR PATIENTS THAT REQUIRE OPIOIDS.NEED TO FOLLOW UP, USE THE PI TO SHOW DELIVERY SYSTEM.FORMULARY BINDER G2 FOR SAFETY. SERUM LEVELS. UNIPHYLDOESN'T PUT PATIENTS ON THEOPHILLINE, DOES SEE PATIENTSWITH RESPIRATRY DISTRESS, KARPEL AND MAN, NOCTURNAL.
PPLPMDL0080000001	Strongsville	OH	44136	11/21/1997	USING FOR POST OP PAIN AND MALIGNANT PAIN. SUNSHINE STUDYAND USE THE MALIGNANT STUDIES. SAFETY.
PPLPMDL0080000001	Westlake	OH	44145	11/24/1997	LIKES UNI & VERY INTER IN OXY USES VIC SAYS HE HAS PATS ONVIC& HASSOMEONE IN MIND FOR OXY
PPLPMDL0080000001	Akron	OH	44310	11/24/1997	SAW IN LOUNGE DURING INSERVICE, USING 10AND 20'S. DOES COMPLAIN ABOUT PHONING IN REFILLS, BUTADMITTED ITS NOT THAT OFTEN. REQUESTED A STAMP.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/24/1997	HE TALKS ABOUT PEOPLE TAKING MEDS BECAUSE THEY LIKE THEEUPHORIA.WENT OVER PHN AND NON MALIGUSED THE CHAERT THATTHEY HAVE ON THE WALL TO UTILIZE UNI.NEED TO SHOW KARPELWHEN I GET SOME
PPLPMDL0080000001	Westlake	OH	44145	11/24/1997	USES MOSTLY OXY NOW SOMETIMES USES PATCH FOR PATS WHO DONT'LIKE TO TAKE PILLS OR CANT SWALLOW;GET PEN LIGHTS FOR MISSIN
PPLPMDL0080000001	Cleveland	OH	44106	11/24/1997	TRYIGHN TO GET HIM TO RECOMMEND AT THE VA BUT HE TALKS ABOUTTHE STRUCTURE BEING BAD.DID GET NAME OF ANOTHER PERSONTHAT MAY BE OF HELP AND HE IS DR NAFV IN GENERAL MED.FOLLOWUP WITH REBECCA SHILLING TO SEE IF ANYTHING CAN BE DONE ATTHE VA
PPLPMDL0080000001	Cleveland	OH	44106	11/24/1997	SHE IS NEWEST FELLOW AND SHE COMES FROM IND.SHE IS A PRIORHOSP DIR AND STILL STUCK VERY MUCH INTO A MSC MODE.HAS USEDXY BUT BEFORE MSC.USES MS FOR SEVERE PAIN.TRIED TO TALKABOUT DIFFERENCES BUT SHE IS NOT VERY OPEN
PPLPMDL0080000001	Cleveland	OH	44118	11/24/1997	WENT OVER THE APS AAMP PAPER AND SPENT MORE TIME ON NURISGHOME DATA.WENT OVER TIME AND COST
PPLPMDL0080000001	Akron	OH	44333	11/24/1997	STOPPED AND SAW HIM ON5TH FLOOR AT CLINIC. SAID HE HASHAD GOOD SUCESS WITH OXY LATELY. REQUESTED PAIN QUESTIONAIRRORDER FOR HIM.
PPLPMDL0080000001	Munroe Falls	OH	44262	11/24/1997	AT HOSPITAL DURING INSERVICE, SAYS HE HAS USED A COUPLEOF TIME,WORKED FINE.

PLPMDL0080000001	Cleveland	OH	44106	11/24/1997	STILL TRYING TO KEEP IT SIMPLE.HE HAS THE LEAST EXPFROM ALL THE FELLOWS.PUTTING IN PAIN MANGEMT STUFF AS WELL
PLPMDL0080000001	Akron	OH	44310	11/24/1997	SAW DURING INSERVICE, HAD SAID THAT NURSES NOT FAMILIARWITH OXY IS A PROBLEM, EXPLAINED THAT ALL BUT 2 WERE ATINSRVCE AND THEY ALL AGREE ITS AN EXCELLENT CCHOICE FORPOST OP.
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	SAYS HE RX OXY ONCE & THEN FORGOT SAYS HE LOOK OVER INFO AGNNO TIME TODAY FOLLOW UP WITH HIM AGIN
PLPMDL0080000001	Cleveland	OH	44106	11/24/1997	LOUSY SENSE OF PAIN MANAGEMENT.WENT OVER DEL AND ABUSESAVINGS.TALKED A LITTLE ABOUT OTHER DIS STATES IN WHICH ITIS USED AND HOW IT CAN RELATE TO CA THERAPY.A LTLE HESTO USE OPIOIDS
PLPMDL0080000001	Lyndhurst	OH	44118	11/24/1997	THEY ARE STARTING TO GO THRU MORE OF THE UNI.NEED TO IFNDAABOUT DOSING.THEY ARE USING MORE 400 THAN 600.WENT OVERTHE PHN STUFF
PLPMDL0080000001	Cleveland	OH	44126	11/24/1997	THINKS HIS PATS WHO HE USES PER/VIC ON DONT NEED SOMETHINLONG ACTING KEEP POINTING OUT SAFETY VS PER;TRY TO TALK ABOUA SPEC PAT ON PERC
PLPMDL0080000001	Parma	OH	44129	11/25/1997	WANTS TO GET UNI ON THE FORM.NEED TO GO TO PHARM AND TAKETHE NECESS STEPS
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	BROUGHT MAUREEN PARTNERS AGAISNT PAIN PINS HAS NOT SEEN XOYFROM HERSC OR KRANI LEFT REMINDER
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	FOLLOWED UP WITH GS RES HAS SENT TWO PATS HOME ON OXYCONTINHAVE BREAKFAST ON DEC 10
PLPMDL0080000001	Cleveland	OH	44106	11/24/1997	GEM MED RESIDENTS.ID ER NEED TO LEAVE INFO AND JACKIESAID THAT THEY ARE PRETTY GOOD AT CALLING BACK.20LITPACKS FOR DRS, PA AND IMP NURSES
PLPMDL0080000001	Cleveland Hts	OH	44118	11/24/1997	STILL NOT GETTINGMUCH UNI.
PLPMDL0080000001	South Euclid	OH	44121	11/24/1997	MELLISSA CONTINUES TO BE NO FUN
PLPMDL0080000001	Westlake	OH	44145	11/24/1997	MET WITH BARB WENT OVER OXY & SET UP LUNCH FOR JAN;SAYS ORSBEKENY,DIAZ, DO SURGERY AT THIS LOC & LOTS OF DR'S FROM LKWD
PLPMDL0080000001	Akron	OH	44310	11/24/1997	SURGERY INSERVICE.
PLPMDL0080000001	Tallmadge	OH	44278	11/24/1997	IN LOUNGE AFTER INSERVICE. SAYS HASN'T USED OXY ALOT BUTWILL, DUE TO HAVIT MORE THAN ANYTHING ELSE.
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	ASKED ABOUT COST MAY FINALLY USE NEEDS TO TRUST ME KEEP CALLON HIM & FOLLOW UP
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	NEED TO GET COST OF OXY COMP TO DURAGESTIC
PLPMDL0080000001	Cleveland	OH	44111	11/24/1997	USES VIC 3 TIMES A DAY SAYS HE'LL USE OXYCONTIN BUT WANTS TOREAD INFO FOLLOW UP WITH HIM
PLPMDL0080000001	Cleveland	OH	44106	11/24/1997	HE IS DIR NOW OF ID.THEY DO ALOT OF AIDS STUFF.INTRODOXY AND TRIED TO MAKE APPT TO GET BETTER TIME.DID GETAN APPT WITH GRIPSHOVER
PLPMDL0080000001	Cleveland	OH	44106	11/24/1997	SHE HAD SEVERAL QUESTIONS ABOOUT COST AND HOW TO USE.WENTOVER FACT THAT THIS CAN BE TIT UP AND DOWN.BREAKTHRU ANDEARLIER USE ARE HOTPOINTS
PLPMDL0080000001	Rocky River	OH	44116	11/24/1997	PUT ONE PAT ON OXY FIBRA MALAZIA WHO WAS MAXED OUT ON NSAIDSSTARTED WITH 10 KNOWING HE WOULD HAVE TO TITRATE UP;SEE IFHE PUT ANY OTHER PAT ON OXY
PLPMDL0080000001	Cleveland	OH	44127	11/25/1997	SEE IF HE'S USED YET;MAKE SURE ITS ON FORMULARY
PLPMDL0080000001	Cleveland	OH	44106	11/25/1997	FINALLY GOT HIM TO UNDERSTAND THAT HE CAN USE IN PLACE OFPERC.DHRIS TOLD HIM THAT THEY HAVE SENT SEVERAL PAT HOMEON OXY.
PLPMDL0080000001	Cleveland	OH	44106	11/25/1997	SAW HIM AT JOURNAL CLUB.TALKED ABOUT HOW EASY USING OXYIS AND COMPARED TO FIXED COMBOS
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	PAT WHO NEEDED FREE MED IS KNOW IN HOSPCCE
PLPMDL0080000001	Akron	OH	44333	11/25/1997	STILL HAS A STOCK BOTTLE LEFT, REMINDED OF BENEFITSS OVERTHEO, AND TALKED ABOUT SOME OF HIS PATIENTS NOT ON THEOP.
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	KEEP REMINDING HIM ABOUT UNI SAYS HE'LL USE ;WANTS \$ FORBOOKS ETC
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	SAYS HE SPOKE TO AVERBROOK & HE WAS GOING TO PRESENT TO P&FFOR BURN UNIT;TALK TO FOWLER
PLPMDL0080000001	Cleveland	OH	44106	11/25/1997	SAW HIM AT THE JOURNAL CLUB.AT FIRST HE PLACED IT WITHMSC BUT I TRIED TO PLACE IT WITH OTHER FIXED.WILL NEED TOFIND RES WHOM HE WORKS WITH AND GET A PUSH FROM THAT IDEAS WELL
PLPMDL0080000001	Cleveland	OH	44104	11/25/1997	OXY NOW ON FORMULARY HAS 10&20'S;NOT USING MUCH MS
PLPMDL0080000001	Cleveland	OH	44104	11/25/1997	SPOKE WITH DR GALLAGHER & DDS RESI BOTH COMMITTED TO USING Y
PLPMDL0080000001	Cleveland	OH	44127	11/25/1997	SPOKE WITH SURG & ONC.SET UP LUNCH WITH PAIN DR & ONC
PLPMDL0080000001	Cleveland	OH	44106	11/25/1997	JOURNAL CLUB FOR SUR.MET A PLASTIC.THERE IS A GOOD AMOUNT OFCROSSOVER BETWEEN HERE AND UH.TOPIC FOR THE DAY WAS BREASTSURG.
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	ATTENDED TUMOR BOARD
PLPMDL0080000001	Akron	OH	44303	11/26/1997	STILL GETS ME CONFUSED WITH UNIDUR, TRIED T O DISTINGUISHFOR THE HUNDRETH TIME. NO SAMPLES NEEDED.
PLPMDL0080000001	Parma	OH	44129	11/25/1997	DISPLAY STILL UP AND FULL LEFT MORE SAMPLES AND A CASESTUDY AND WENT OVER SOME OF THE OUT OF WRK DATA
PLPMDL0080000001	Parma	OH	44129	11/25/1997	TALKED TO BETHR AND SHE GAVE GOOD INFO ON PARMA AND ERAND THE FAST TRACK DEPT.
PLPMDL0080000001	Garfield Hts	OH	44125	11/25/1997	FIRST DAY FOR CVS NOT A GREAT DEAL OF MOVEMENT FOR THE 80
PLPMDL0080000001	Cleveland	OH	44127	11/25/1997	GOING TO P&T COMM MTG TO GET OXY ON FORMULARY SEE IF IT GETSAPPROVED & GET HIM STEP LADDER FOR OFFICE & OXY POSTER
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	BRING HIM GREY BOOKS FOR OUTPATs WHO ARE CONCERNED ABOUT ADDSAYS HE USES OOX GAVE COST COMP;THINKS PATS LIKE TO TAKE PIL
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	MAY BET INVOLVED WITH STUDY COMPARING OXY TO IV PAIN MEDS POSURGICALLY THINKS PATS DEFANILY NEED BREAKTHROUG MEDS WITHLONG ACTING
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	GAVE HE COST COMPARISON OF OXY & DUR & PER SAYS COST IS VERYIMPOR KEEP STRESSING HOW EXP DURA IS
PLPMDL0080000001	Parma	OH	44129	11/25/1997	SHE WAS VERY PLEASANT.SHE USES T3 FOR MINOR THEN GOES TOVIC AND PERC AND PERCODAN FOR BACK PATIENTS.WENT OVER DELSYS AND ABUSE DATA AND SUNSHINE.SHE HAS A PART INTER INBACK PATIENTS.NT GO
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	OVER BACK DATA AND HOW OXY CAN HELP
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	QUICK REMINDER OF PATS ADVANT OF OXY OVER PERCS
PLPMDL0080000001	Cleveland	OH	44128	11/25/1997	WENT OVER ABUSE DATA SHOWED PI AND USED THE BACK PAINCASE STUDY.HE MENTIONED COST SO I NEPARE THE COST TO THESAME AMOUNT OF FIXED COMBO'S
PLPMDL0080000001	Cleveland	OH	44109	11/25/1997	HAD ONE PAT ON LIKE VIC BETTER KEEP TALKING TITRATION;& WORKON HIM TO GET IT ON RESTRIC FORML FOR HIS IN PATS
PLPMDL0080000001	Parma	OH	44129	11/25/1997	PUT THE PAT ON ZQ12 AND IT HAS BEEN A WEEK WITH NO CLBACKS
PLPMDL0080000001	Garfield	OH	44125	11/25/1997	WENT OVER DEL SYS AND HOW IT EFFECTS OUTCOME.LIKED THE IDEATHAT IT LASTS 12 HOURS.USUALLY USES 1 TO 2 PERC 4-6.ALSOWENT OVER CESSATION.NEED TO GO OVER SE ADN HOW TO MANAGE.NEED TO FOLLOW
PLPMDL0080000001	Warrensville Hts	OH	44122	11/26/1997	NEED TO SEE HOW CLONIDINE PUMP IS CHANGING ANYTHING,AND IF HE IS GETTING SO MANY SE WITH OPIOIDS AND HOW THISCOMPARES WITH OXY.IF THE FIXED COMBOS ARE SUCH A PROBLEMWHY NOT SWITCH MORE PAT TO OXY
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/26/1997	LEFT LITERATURE AND HAPPY HOLIDAYS!
PLPMDL0080000001	Rocky River	OH	44116	11/26/1997	SAYS SHE'LL USE WHEN SHE NEEDS A PAIN MED DOESNT USE THATOFTEN BUT WILL USE OXY
PLPMDL0080000001	Cleveland	OH	44113	11/26/1997	HAS NOT REMEMBERED OXY THOUGHT ABOUT USING FOR HIP PATS THISPM BUT NOT ON FORMULARY;KEEP PUSHING HIM TO TRY
PLPMDL0080000001	Beachwood	OH	44122	11/26/1997	GETTING MORE SPECIFIC WITH PAT AND HOW AND WHENR TO USE
PLPMDL0080000001	Cleveland	OH	44113	11/26/1997	PUTTING MORE PATS ON OXY;TRY TO GET HIM TO SWITCH
PLPMDL0080000001	Westlake	OH	44145	11/26/1997	FIND NEW PATS FOR HIM TO USE OXY
PLPMDL0080000001	Cleveland	OH	44111	11/26/1997	SHOWED COST COMPARISON NEED TO CONTINUE TO STRESS ADV OF OXYOVER DURA AGREES WITH USING OCY AS 1ST OPIOID.PUT MOTH-IN-LAON 80MG OXY & STOPPED IT HAD TO USE NARCAN
PLPMDL0080000001	Westlake	OH	44145	11/26/1997	HAS USED ON 2 PATS ONE WORKED REAL WELL ONE SAID TOO EXP NOINS COVERAGE GAVE PAT ASST FORM & COST COMP SEE IF ANY NEWPAT
PLPMDL0080000001	Cuyahoga Fls	OH	44221	11/26/1997	OFFICE VERY BUSY, REMINDER CALL AND SCHEDULED APPT FORAFRTH THANKSG.
PLPMDL0080000001	Cleveland	OH	44109	11/26/1997	STILL HAS NOT USED OXY JUST KEEP REMINDING HIM.
PLPMDL0080000001	Westlake	OH	44145	11/26/1997	WILL BE HEADING UP SPINE CLINIC WITH BISCUPI IN JAN.FIND NEWPATs TO PUT ON OXY
PLPMDL0080000001	Cleveland	OH	44109	11/26/1997	MET WITH RESIDENT JOHN & SAID HE'LL RX OXY THE REST OF THE DAY. LIKES DURACT CAUSE NON NARCOTIC;SET UP LUNCH FOR FEB
PLPMDL0080000001	Cleveland	OH	44106	11/26/1997	SHE STILL HAS A TENDENCY TO TAKE PAT OFF BUT WITH SOMECONTINUED WORK SHE SHOULD BE OK.SHE KIND OF RESORTS BACKTO WHAT IS HABIT FOR HER
PLPMDL0080000001	Westlake	OH	44145	11/26/1997	HAS SOME PATS HE MAY USE OXY ON SEE IF HE HAS TRIED
PLPMDL0080000001	Cleveland	OH	44106	11/26/1997	SAW HIM AT THE BREAST CONFERENCE.TALKED ABOUT DOSING AAND HOW TO USE EARLY.ALSO TALKED A LITTEL ABOUT POST OP
PLPMDL0080000001	Westlake	OH	44145	11/26/1997	SAYS USING MORE OXY JUST REMINDED HIM
PLPMDL0080000001	Beachwood	OH	44122	12/1/1997	TRYING TO SEE HOW HE IS USING HTE 600.TALKED AOBUTSPITTING DOSE FOR FAST METAB AND SMOKERS
PLPMDL0080000001	Akron	OH	44310	11/26/1997	PATIENT NOOW ON 40 MG QL2 AND OFF DURAGISC. SCHEDULED ANOTHLUNCH TO DISCUSS NURSING HOME PATIET.
PLPMDL0080000001	Cleveland	OH	44195	12/1/1997	LIKES MUCH BETTER THAN MORPHINE BUT STILL USING LOTS OFPATCHES.
PLPMDL0080000001	Beachwood	OH	44122	12/1/1997	THEY ARE NOW ALL TOGETHER DEAL WARREN AND FLAGG.WENT OVERWHRE AND WHEN TO USE AND WHAT OXY CAN REPLACE.CINDYSEEMS LIKE SHE CAN BE AN INFLUNTIAL NURSE
PLPMDL0080000001	Lakewood	OH	44107	12/1/1997	NEEDS TO GET MORE COMFORTABLE USING A LONG ACTING NARC;THINSHIS PATS LIKE TO TAKE PAIN MEDS SUGGESTED SHORT ACTING FROBREAKTHROUGH;SHOW HIM FORMULARY BINDER THAT LONG ACTING AREBETTER
PLPMDL0080000001	Mayfield Hts	OH	44124	12/1/1997	TRYIGN TO CORRELATE PAT IN HOSP ADN HOW PAT IN PRACT CANBEN FORM OXY AS WELL
PLPMDL0080000001	Cleveland	OH	44122	12/1/1997	REMEMBERED ME FORM THE UH RESID PROGRAM.HE HAS AN OFFICEWITH STEPNIK AND MANGLIA.HAS NOT TRIED.MADE SURE HEKNWE WHEN AND WHERE
PLPMDL0080000001	Cleveland	OH	44104	12/1/1997	TRIED OXY AT CHARITY & PHAR SAID IT'S ONLY FOR CA PATS & ONE OUTPAT PHAR DIDNT HAVE RIGHT STRENGTH WILL USE IN OUTPAT CLINIC
PLPMDL0080000001	Cleveland	OH	44195	12/1/1997	REMOND BUT HASN'T USED SAYS REALLY DOESNT HAVE ANYTHING TODO WITH PAIN.LEAVES UP TO MEDICAL ONC.
PLPMDL0080000001	Cleveland	OH	44125	12/1/1997	HE IS A BIG SPINE GUY AND HAS ALOT OF POTENTIAL.DID NTOGET ALOT OF TIME BECAUSE HE WAS BEHIND.HE ASKED IF I COULDCOME BACK ON THUR
PLPMDL0080000001	Cleveland	OH	44122	12/1/1997	TRYING TO GET HIM TO OK A DISPLAY MAYBE OUTSIDE OF THE ORIF I CAN GET DEBBIE'S OK
PLPMDL0080000001	Akron	OH	44307	12/1/1997	DISCUSSED ADV OF OXY OVER DURAGESC, INCLUDING PRICING.SAID SHE HAS BEEN USING DURAGESC MORE ESPECIALLY IN HOSPIECBUT ADMTS SHE ENDS UP USING ORAL MEDS ALONG WITH AND DEFEATSTHE PURSPOSE.
PLPMDL0080000001	Cleveland	OH	44195	12/1/1997	AND ADDS TO THE COST. COMMITTED TO KEEPINGPATIENTS ON ORAL MEDS AS LONG AS THEY CAN SWALLOW.
PLPMDL0080000001	Cleveland	OH	44120	12/1/1997	TOO AMIABLE/CAN'T GET HIM TO COMMIT TO ANYTHING.SAYS USED BUT I KNOW HE HASN'T. TRY AND GET SPECIFIC NX
PLPMDL0080000001	Cleveland	OH	44120	12/1/1997	SAYS HE DOESNT RX NARCS PUTS UP FRONT NEED TO CONTINUE TO CAON TO GAIN TRUST WONT USE UNTIL HE SEE'S ME REGULARY
PLPMDL0080000001	Cleveland	OH	44120	12/1/1997	DOESNT USE NARCS DONT BOTHER CALLING ON HIM
PLPMDL0080000001	Beachwood	OH	44122	12/1/1997	WENT OVER THE PHN DATA AND TRIED TO FIND OUT WHAT IS HAPPENING WITH THE MOVE.NOT QUITE SURE WHRE SHE WILL BE WHEN SHE DOES MOVE
PLPMDL0080000001	Cleveland	OH	44104	12/1/1997	LUNCH WITH RESIDENTS HAVE CLINIC MON & FRI PMS & WILL USEOXY FOR PATS

PPLPMDL0080000001	Cleveland	OH	44120	12/1/1997	MET WITH PHARM TO SEE IF OXY * MS IS ON FORMULARY IT WAS NOT
PPLPMDL0080000001	Maple Heights	OH	44137	12/1/1997	NOT VERY FRIENDLY
PPLPMDL0080000001	Lakewood	OH	44107	12/1/1997	LIKES UNI 2 TIMES A DAY;WILL NOT USE SCH 2
PPLPMDL0080000001	Strongsville	OH	44136	12/1/1997	USES VICODIN FOR ACUTE SETTING, PI FOR DELIVERY SYSTEM, ANDAND LESS DOSING FREQUENCY. UNIPHYL FOR ASTHMA.
PPLPMDL0080000001	Lakewood	OH	44107	12/1/1997	HAS USED OXY SINCE I LAST SAW HIM NO FEEDBACK NEED TO SETUP LUNCH WITH GLORIA
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/1/1997	BEEN USING OXY NEED TO GET SPECIFIC PATS FROM HIM;LUNCH ON12/31 AT PUFFER BELLY
PPLPMDL0080000001	Cleveland	OH	44120	12/1/1997	HEARD TALK ON OXY AT CLINIC ALREADY WENT TO PHARM TO SEE IF THEY COULD GET IT ON FORMULARY;SEE IF THEY'VE USED
PPLPMDL0080000001	Cleveland	OH	44114	12/1/1997	SERVICE BASICALLY USING A TON OF OXY AND FEELS SAFEST THINGOUT THERE.
PPLPMDL0080000001	South Euclid	OH	44121	12/2/1997	DR WATTS IS HELPING OUT.TRYIGN TO SEE HOW HE IS TREATING HISPATIENTS FROM SCHWARTZ.WHEN HE USES THEOPH HE IS USING UNINED TO GET HIM TO USE MORE THEOPH
PPLPMDL0080000001	Cleveland	OH	44111	12/1/1997	VERY INTERESTED IN OXY WILLUSE THIS PM;
PPLPMDL0080000001	Cleveland	OH	44195	12/1/1997	STILL SAYS ITS PLACE IS WITH NONMALIG PAIN/USING SOME BUTNOT ALOT.NOTHING WITH KADIAN.
PPLPMDL0080000001	Cleveland	OH	44120	12/1/1997	WANTS TO GET ON FORMULARY; CHECK BACK TO SEE IF IT WILL GET ON;LIKES PERC AS HER STANDARD KEEP REMINDING HER OF OXYBUT SEEMED EASILY SOLD
PPLPMDL0080000001	Cleveland	OH	44195	12/1/1997	QUICK/SAYS HAS USED ON PTS RIGHT AWAY BUT SAYS DOES FORGETABOUT IT/COLDN'T REMEMBER HIGHEST DOSE/WENT OVER EVERYTHINGAGAIN.GETTING REAL BUSY
PPLPMDL0080000001	Strongsville	OH	44136	12/1/1997	DR USES TYLENOL WITH CODEINE, FOR ACUTE SETTING. MS CONTINFOR CANCER. USE THE PI TO SHOW DELIVERY SYSTEM, LESS DOSINGFREQUENCY, SAFETY WITH SERUM LEVELS.
PPLPMDL0080000001	Cleveland	OH	44195	12/1/1997	REALLY WANTS TO DO STUDY WITH OXY/SAYS PROBLEM IS NO LIQUIDAVAILABLE BUT HAS PT ON 900M RIGHT NOW.
PPLPMDL0080000001	Cleveland	OH	44117	12/1/1997	SAME3 OLD THING/USING QUITE A BIT BUT REALLY DOESNT TRUSTPTS.ONLY TITRATES A FEW.LOTS OF 10 AND 20 MG.
PPLPMDL0080000001	Cleveland	OH	44195	12/1/1997	USING QUITE AB BIT AND GETTING GREAT RESULTS/STILL COMPLAINSABOUT COST A LOT BUT AGREES HAS BETTER SE PROFILE.DISC TITRTO NEXT DOSE.HAS USED SOME Q8H BUT ALWAYS TRIES Q12H.
PPLPMDL0080000001	Cleveland	OH	44107	12/1/1997	SAYS HES USED ALREADY NEEDS TO BE CONTINUALLY REMEMBERED USES Q8 IN HOSP & Q12AT HOME
PPLPMDL0080000001	Cleveland	OH	44109	12/2/1997	SAYS NEED TO PRESENT CLINICAL INFO TO ED CARTER & STUDISTHEY ARE ANGREE REGARDING MY PUSHING OXY TO DR; 25-30 ATTENDREQUESTED IT OUT OF GUIDLINES
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	MET IN SURG LOUNGE AT LUNCH & HAS ALREADY USED OXYCONTIN;KEEP REMINDING HIM ASKED ABOUT COST
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	DOING HYSTERECOMY CASE SAYS SHE'LL TRY FOLOW UP
PPLPMDL0080000001	Cleveland	OH	44113	12/2/1997	IN SURGERY LOUNGE SAYS HE'LL USE JUST KEEP FOLLOWING UP
PPLPMDL0080000001	Euclid	OH	44132	12/2/1997	USING BUT SAYS PTS PTS STILL COMPLAIN OF COST/DISC DOSINGAND WHY IT REALLY IS LESS.SAYS WILL KEEP TRYING.SMOKESCREEN.GET TO UNDERLYING REASON.
PPLPMDL0080000001	Lakewood	OH	44107	12/2/1997	LOVES VICADIN MAY TAKE ACOUPLE OF TIMES BEFORE HE USES
PPLPMDL0080000001	Shaker Hts	OH	44122	12/2/1997	HE IS VERY HAPPY WITH UNI BUT SAIS THAT HIS OXY PAT AREHAVING DIFFICULTY WITH SE.TALKED ABOUT DOSING AND HOW1 OR 2 MAY BE A HELP AND WILL CUT DOWN ON SE.ONE PAT DOINGWELL.SMALL POPULATION ON OXY
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	SAW IN SURG LOUNGE SAYS HARDLY USES NARCS DR SHAPARIO WASSELLING HIM & HE AGREED TO TRY ON PAT IN LAKEWOOD HOS WHOHE STARTED WITH DARV
PPLPMDL0080000001	Cleveland	OH	44109	12/2/1997	TUMOR BD GREAT CONVERSION WITH DR AVERBROOK RE OXY ON FORMUL
PPLPMDL0080000001	Maple Heights	OH	44137	12/2/1997	TRYING TO GTE USAGE FORM SMETH
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	SET UP BAGELS ALL AM SAW HRITZ.SHAPARO,LOCKHART, ETC. EXCELN
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	DOESNT HAVE ANY PATS ON PO PAIN MEDS BUT SAYS HE'LL USE GETUNDA TO REMIND HIM
PPLPMDL0080000001	Maple Hts	OH	44137	12/2/1997	STRESSED PAIN MGMT IN THE NURSING HOME.LEFT NHLBI STUFFAND THEOPH RECOMMENDATIONS.KEEP GOING OVER ADD ON BENEFITAND HOW UNI CAN REDUCE TOTAL COST OF REGIMEN
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	HAS PANCREATISIS PAT HE'S GOING TO USE OXY ON
PPLPMDL0080000001	South Euclid	OH	44121	12/2/1997	THEY USE PERC PRE OPERATIVELY AND THEN SEND PAT HOMEON GENERIC PERC.WENT VER DOSING AND BEN OF DEL SYS.
PPLPMDL0080000001	Westlake	OH	44145	12/2/1997	ASKED FOR HIS SUPPORT HAS A CA PAT HE'LL WILL USE ON ON;FOLLOW UP & TRY TO GET MORE PATS
PPLPMDL0080000001	Cleveland	OH	44132	12/2/1997	JERK/STILL USING TOO MUCH DARV/TELLS ME WHAT I WANT TO HEAR
PPLPMDL0080000001	Maple Hts	OH	44137	12/2/1997	COMPARED OXY TO T3 AND VIC AND TOLD HER HOW TO WRITE.WENTOVER NHLBI FOR ASTHMA.NEED TO GO OVER COPD BENEFITS.SHE IS ASTHMATIC.TALKED ABOUT BLOOD LEVELS
PPLPMDL0080000001	Cleveland	OH	44102	12/2/1997	STARTING TO SWITCH SOME PAT TO UNOI BUT SAID BE PATIENT;USING OXY BUT STILLNEEDS BREAKTHOR;TELL HIM IS MORE THAN 2DOSES INCREASE DOSE
PPLPMDL0080000001	Cleveland	OH	44106	12/4/1997	USED KARPEL OT GO OVER ADD ON BENEFITS.STILL THINKS THATLONG ACTING B2 IS WAY TO GO AND WOULD SKEW DATA
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/2/1997	TALKED AOBUT DOSING AND HOW HE CAN WRITE ONE TO TWO IFHE NEEDS THAT FLEXIBILITY ASKED ABOUT HOW HIGH HE CAN GOSO IT WILL BE IMP TO GO OVER WHY THERE IS NO CEILING DOSE.GET SOME OF THE 40
PPLPMDL0080000001	Cleveland	OH	44102	12/2/1997	TRYING TO SWTICH HIS UNIO/THEO/SLO PATS TO UNIP HAS CHRONICPAIN PAT ON OSY TAKING 2-20MG Q12 BUT PAT TAKES TOO MUCHBREAKTHROUGH&CA PAT IN LAKEWOOD HOS 82YRS OLD
PPLPMDL0080000001	Twinsburg	OH	44087	12/3/1997	SEEMS TO BE THE HESITANT ONE IN THE BUNCH TO USE NARCS.SAYS HE DOES USE VIC FOR ACUTE PAIN SO THATSWHERE I POSITIONED OXY FOR HER. LESS ABUSEPOTENTIAL WITH FLAT BLOOD LEVES, EASIER DOSING.COMMITTED TO USING.
PPLPMDL0080000001	Independence	OH	44131	12/3/1997	COMPARING TO MSC AND HOW MANY DIFFERENT WAYS THAT ITCAN BE USED.WENT OVER SUNSHINE ARTICLE.HE IS USINGALOT OF COMBO THERPAY WITH 60MSC AND 50MC PATCH
PPLPMDL0080000001	Twinsburg	OH	44087	12/3/1997	GOOD FIRST CALL WITH OXY. WENT FOR ACUTE AND CHRONICPAIN WASN'T SURE HOW ACCESSIBLE HE'LL BE. SPOSITIONED OXY AS BROADLY AS POSSIBLE.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/3/1997	HE IS EXTREMELY SET IN HIS WAYS.NEED TO GO OVER DOSINGAND DO A BETTER JOB AT MAKING FEEL COMFORTABLE.TRYIGN TOFIND WHO TO SET INSERVICE IN PUTPATIENT FACILITY
PPLPMDL0080000001	Twinsburg	OH	44087	12/3/1997	GREAT LUNCH, HE IS VERY INTERESTED IN LEARNING ABOUTPAIN MEDS, SAYS HE USES VIC WHEN HE HAS TO.LIKED FLAT BLOOD LEVELS OF OXY AND COMMITTEDTO USING.
PPLPMDL0080000001	Independence	OH	44131	12/3/1997	WENT OVER SE AND MADE SURE THAT SHE KNOWS HOWTO CONVERT.SHE DOES ALOT OF THE PAIN STUFF FOR THE GROUP
PPLPMDL0080000001	Akron	OH	44304	12/5/1997	SAW AT WINDOW, 600 MG REMINDER.
PPLPMDL0080000001	Twinsburg	OH	44087	12/3/1997	VERY INTERESTED IN OXY, HAD ONE PATIENT AN ONCOLOGISTPUT ON BUT THATS IT. REDIRECTED FOR NON MALIG PAIN ANDACUTE PAIN. HAD A PATIENT THAT AFTERNOON COMING IN HE WASGOING TO TRY ON!
PPLPMDL0080000001	Akron	OH	44319	12/4/1997	DR CONCERNED ABOUT ABUSE, USE PI TO SHOW DELIVERY SYSTEMAND THE LACK OF ABUSE STATEMENT.UNIPHYL, KARPEL AND MAN REPRINT.
PPLPMDL0080000001	Barberton	OH	44203	12/4/1997	USED THE KARPEL REPRINT AND ATS GUIDELINES TO SHOW UNIPHYLIS COMING BACK AND WILL IMPROVE THE PULMONARY FUNCTIONOF COPD PATIENTS. QUICK HIT OXYCONTIN WITH FILE CARD.
PPLPMDL0080000001	Lyndhurst	OH	44124	12/4/1997	USING MORE FREQ BUT STILL UNDERDOSING.BEST WAY MAY BE TOGO THRU CAROL
PPLPMDL0080000001	Akron	OH	44304	12/4/1997	REMINDER CALL, OFFICE WAS PACKED.
PPLPMDL0080000001	Parma	OH	44129	12/4/1997	INITIALLY PLACED IN MALIGNANT SETTING BUT I REDIRECTEDFOR HTE FIXED COMBO;S COMMITTED TO TRYING.THEY USUALLYONLY WRITE FOR A COUPLE OF DAYS WORTH
PPLPMDL0080000001	Parma	OH	44129	12/4/1997	KEEP CALLING ON FOR FUTURE PRODUCTS.HE STILL HAS SOMEPERSONAL HESITATIONS TO USING OXY BECAUSE OF LUNDEEN.WILLUSE ON PAT IN WHICH EVERYTING ELSE IS NOT AN OPTION ANYMORE
PPLPMDL0080000001	Akron	OH	44309	12/4/1997	RADIATION ONCOLOGY.
PPLPMDL0080000001	Akron	OH	44304	12/4/1997	BROUGHT IN THE NEUROPAYTH INFO OUT OF THE FINDER BINDERHE ASKED FOR A COUPLE OF WEEKS AGO.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/4/1997	HE ISW A BETTER USER THAN DICKMAN.HE IS DOSING MUCH NOWAND HAS USED THE 40 MG
PPLPMDL0080000001	Cleveland	OH	44122	12/4/1997	WENT OVER BEN OF DEL SYS AND COMPARED TO USING FIXED COMBOSHE IS STARTING TO SHOW UP ON FIRST RX ON A REGULAR BASIS
PPLPMDL0080000001	Parma	OH	44129	12/4/1997	WENT OVER DEL AND HOW IT IS DIFFERENT.ALSO WENT OVERABUSE DATA
PPLPMDL0080000001	Barberton	OH	44203	12/4/1997	SUNSHINE STUDY FOR POST OP, QUICK STABLE PAIN CONTROLUSE THE PI TO SHOW DELIVERY SYSTEM.
PPLPMDL0080000001	Barberton	OH	44203	12/4/1997	DR'S USE OF DURAGESIC IS PICKING UP, NEED TO ASK WHY AND HITON HIGHER DOSING WITH NO CEILING.
PPLPMDL0080000001	Barberton	OH	44203	12/4/1997	TALKED ABOUT POST OP PAIN CONTROL, AND MALIGNANT PAINHIT 80MG TABLETS FOR CANCER AND USED SUNSHINE STUDY.SHOW NO CEILING WITH PI.
PPLPMDL0080000001	Barberton	OH	44203	12/4/1997	USE THE SUNSHINE POST OP STUDY TO SHOW QUICK ONSET OF ACTIONQ12 DOSING SAFE AND ACCELERATED RECOVERY. WON'T MASKINFECTION.
PPLPMDL0080000001	Barberton	OH	44203	12/5/1997	USE PI TO SHOW LESS ABUSE POTENTIAL, THERAPY MORE COSTEFFECTIVE, QUICK STABLE PAIN CONTROL.
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	JUST JOINED METRO 2MTHS ALSO OFFICE FOR UH AT CLAGIE RD INWESTLAKE
PPLPMDL0080000001	Akron	OH	44320	12/5/1997	I FEEL LIKE I'M TALKING THROUGH DR. HIT ALL THE BENEFITSOF OXYCONTIN OVER VICODIN. PI WITH DELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	ALMOST OUT OF SAMPLES;
PPLPMDL0080000001	Uniontown	OH	44685	12/5/1997	ASKED FOR VICODIN CONVERSION PATIENTS, WORK ON THESE TO EYEVERITUALLY GEET PATIENTS OFF NARCOTICS. SAFETY WITH PIDELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44113	12/5/1997	COST & EFF ARE IMPOR SHOWED COST COMP
PPLPMDL0080000001	Cleveland	OH	44111	12/5/1997	SAYS SHE ALREADY USING
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	SPOKE TO RES ABOUT OXY
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	MET 2 RES/ATNED ALREADY USING OXY
PPLPMDL0080000001	Euclid	OH	44119	12/8/1997	REMIND/HAS NOT USED YET/WENT OVER BEN AGAIN
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	SPOKE TO RES ABOUT OXY & MS WILL USE
PPLPMDL0080000001	Cleveland	OH	44109	12/5/1997	LUNCH WITH ATTENDING & RES
PPLPMDL0080000001	Akron	OH	44319	12/5/1997	TALKED OXYCONTIN AND NONMALIGNANT PAIN.
PPLPMDL0080000001	Euclid	OH	44119	12/8/1997	SAMPLES
PPLPMDL0080000001	Akron	OH	44310	12/8/1997	TRIED TO QUICKLY DIFFERENTIATE UNIPHYL BETWEEN OTHERQD THEOP. DIDN'T GIVE ME ENOUGH TIME. SCHEDULED LUNCH.
PPLPMDL0080000001	Akron	OH	44309	12/5/1997	ER
PPLPMDL0080000001	Akron	OH	44304	12/5/1997	VERY BUSY ER, NOT VERY FORTHCOMING WITH INFOR, SAYS SHEDOES USE VIC OCCASIONALLY FOR ACUTE PAIN, ONLY WRITES FOR2-3 DAYS, EXPLAINED BENEFIT OF WRITING 4-6TABLETS OF OXYBASED ON ABUSE POTENTIAL. DIDN'T GIVE MUCH FEEDBACK. SAIDSHED' THINK ABOUT IT.
PPLPMDL0080000001	Akron	OH	44304	12/5/1997	SAID SHE HAS ONE CANCER PATIENT ON OXY NOW. STILL THINKST IS TO STRONG, DOESN'T LIKE TO USE OPIOIDS AT ALL. HOPEDTO SEE SKIP RADWANY BUT DIDN'T.
PPLPMDL0080000001	Akron	OH	44312	12/5/1997	DR HAS PLACED OXYCONTIN FOR CANCER PAIN, HIT QUICK STABLEPAIN CONTROL FOR NONMALIGNANT PAIN. USE PI.UNIPHYL, COPD KARPEL AND MAN REPRINT.

PPLPMDL0800000001	Akron	OH	44304	12/5/1997	WANTED PRICING AND STOCKING LISTS.DIDN'T GET PAST THECOUNTER, QUICK BENEFIT STATEMENT, SCHEDULED LUNCH FOR NEXTYEAR.
PPLPMDL0800000001	Akron	OH	44312	12/5/1997	USE KARPEL MAN REPRINTS FOR COPD, SEES ALOT OF OLDER PATIENT
PPLPMDL0800000001	Akron	OH	44319	12/5/1997	<b>ABUSE POTENTIAL, USE PI TO SHOW DELIVERY SYSTEM THAT GIVESQUICK STABLE PAIN CONTROL.</b>
PPLPMDL0800000001	Cleveland	OH	44127	12/8/1997	FILLS IN FOR JOSHI HE DOES PAIN MGMT FOR HIS WIFE WHO SOMETHAS CA PAT:WILL USE INSTEAD OF PERC
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/8/1997	WENT OVER SE ADN ADVANTAGES OVER GENERICS. USED THE NEWFORM BINDER.NEED TO TALK ABOUT DIFFERENCES BETWEENGEN AND BRAND.ATTACK OTHER FIXED COBOS
PPLPMDL0800000001	Richmond Hts	OH	44143	12/8/1997	USING WHEN HE FEELS APPROPRIATE/HAS HAD BETTER SUCCESSLATELY.
PPLPMDL0800000001	Akron	OH	44307	12/8/1997	NICHING FOR NOCTURNAL ASTHMA PATIENTS ONLY. SEES THEM ASA SPECIFIC GROUP OF PATIENTS, TRIED TO GET HIM TO SEEBENEFITS OF UNI FOR ALL ASTHMA PATIENTS.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/8/1997	SAW IN THE WINDOW.APPTS ARE LUNCH.TALKED ABOUT STATE OF THEART DEL.NEED TO GET MORE TIME
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	STILL HASNT USED FOUND OUT FROM JAN HE DOESNT LIKE ANYTHINGTHAT SOUNDS LIKE PERCS GO OVER SAFETY
PPLPMDL0800000001	Richmond Hts	OH	44143	12/8/1997	SURGERY LOUNGE/DEF WILL TRY
PPLPMDL0800000001	Akron	OH	44302	12/8/1997	ADV OVER DURAGESIC AGAIN. QUESTIONED HER USE OF OTHERMORPHINES, SAYS SHE ONLY USES MCS. DOESN'T MAKE SENSE.
PPLPMDL0800000001	Akron	OH	44302	12/8/1997	GAVE HIM CHRISTMAS GIFT. THANKED FOR USE OF OXY ANDREMINDED REASON WHY OXY ID DOING SO WELL.
PPLPMDL0800000001	Mayfield Village	OH	44143	12/9/1997	SAMPLES
PPLPMDL0800000001	Richmond Hts	OH	44143	12/8/1997	SURGERY LOUNGE/WILL USE
PPLPMDL0800000001	Richmond Hts	OH	44143	12/9/1997	SMAPLES/QUICK REMIND THRU WINDOW
PPLPMDL0800000001	Akron	OH	44307	12/8/1997	BROUGHT IN XMAS PRESENTS FOR DR AND APRIL. ALSO GAVEHAZRA MORE COMFORT KITS. SHE SAID SINCE LAST CALL, HASUSED LESS DURAGESIC. SAID SHE NEEDS REMINDERS EVERY NOWAND AGAIN ABOUT CONVERSION.
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	SAW IN SURG SET UP PRECEPORSHIP
PPLPMDL0800000001	Richmond Hts	OH	44143	12/8/1997	SURGERY LOUNGE/GREAT DISCUSSION/SD WD TRY
PPLPMDL0800000001	Akron	OH	44302	12/8/1997	FINALLY ADMITTED SAMPLES HAVE ALOT TO DO WITH WHAT THEOPHE USES. DID CONVERT A COUPLE OF PATIENTS FOR THE STOCKBOTTLE PROGRAM, SAID THEY ARE DOING FINE. DOESN'T SEE THEDIFFERENCE BETWEEN THEOP. WENT OVER DELIVERY SYSTEM AGAIN,BUT DIDN'T SEEM CONVINCED. NEXT CALL, USE ATS OR SOME REPRIT
PPLPMDL0800000001	Mayfield	OH	44143	12/9/1997	SAMPLES
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/8/1997	WENT OVER DEL SYS AND ADV OF QI@ OVER OTHER FIXEDCOMBOSHE TALKED ABOUT HOW MUCH PERC THEY USE SO I MADE SURE TOGET IN AND COMPARE WITH ALL OTHERS
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	MET WITH JAN THE NURSE WHO WORKS WITH EINIE SAYS THEY HAVEUSED OXY ON SOME PATS;JUST NEEDS TO KEEP BEING REMINDED
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	BROUGHT IN BAGELS SAW BOHL & JOSHI, AGRA
PPLPMDL0800000001	Akron	OH	44302	12/8/1997	JULIE HAS GONE THROUGH 4 BOTTLES OF 80MG. IN THE LASTMONTH!
PPLPMDL0800000001	Gates Mills	OH	44040	12/8/1997	REMIND
PPLPMDL0800000001	Warrensville	OH	44122	12/8/1997	GAINONG SOME RECOGNION FROM HANGING OUT IN SURGERY STILLNOT SURE HOW MUCH HE IS UNDERSTNDING.NEED TO GET SPECIFICAND MAKE SURE HE KNOW WHERE AND WHEN TO USE
PPLPMDL0800000001	Akron	OH	44302	12/8/1997	WENT OVER THE INTRACTABLE PAIN LAW, IS SPEAKING FOR US INASHTABULA NEXT MONTH. CONFIRMED HIS SPEAKING AT ROBINSONIN JAN ALSO
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	COLD CALL GOT HIM TO RX OXY ON PAT WITH BACK PROBLEMS;SEE IFHE HAS FOLLOWED UP WITH THAT PAT.& SEE IF HE'S USED ON ANYOTHER PATS
PPLPMDL0800000001	Beachwood	OH	44122	12/8/1997	WENT OVER PHN DATA AND COMPARED IT TO ANOTHER NON MALCHRONIC PAIN SITUATION AND HOW THE DEL SYS IS ACCOUNTINGFOR ALOT OF THE FAVORABLE OUTCOMES
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/8/1997	RECEPTIVE WILL NEED TO GO OVER WHERE AAND WHEN TO USEAND KEEP IT SIMPLE
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/8/1997	HARD TO SEE COUGHT HER IN THE WINDOW.TALKED ABOUT DEL SYS.PERALTO IS IMPORTANT DR IN THE GROUP
PPLPMDL0800000001	Cleveland	OH	44113	12/8/1997	QUICK REMINDER ASKED ABOUT PATS WHO WAS TAKING OXY EVERY 5SAYS PAT ON 20MG Q12
PPLPMDL0800000001	Lyndhurst	OH	44124	12/8/1997	HAS ALOT OF ELDERLY PATIENTS.WILL USE DARY BECAUSE HEBELIEVES HE GET PAIN CONTROLAND WELL TOLERATED.LIKED THEIDEA OF Q12 AND DEL SYS BENEFITS.COMMITTED TO TRYING.NEEDTO FOLLOW TO SEE HIOW HE REZCTS
PPLPMDL0800000001	Beachwood	OH	44122	12/8/1997	NEW SCRIPT FOR A PATIENT BUT PATIENT MOVING TO WESTERN RES.240 OXY 20MG TABLETS. TAKING 60 Q12
PPLPMDL0800000001	Solon	OH	44139	12/9/1997	VERY HESITANT TO USE ANYTHING STRONGER THAN ULTRAM. POSITIONFOR ACUTE PAIN, WOULDN'T TREAT NON MALIG PAIN -CHRONICAT ALL WOULD REFER TO PAIN CLINIC. NO POTENTIAL HERE.
PPLPMDL0800000001	Akron	OH	44310	12/9/1997	PATIENT STILL ON OXY, HASN'T USED SINCE. DIDN'T GIVE MEENOUGHT TIME, GAVE HIM THE LEVY REPRINT AND SCHEDULED LUNCHTO DISCUSS IT.
PPLPMDL0800000001	Akron	OH	44333	12/9/1997	BROUGHT IN INTRACTABLE PAIN LAW FOR HIM TO LOOK AT. STILLTHINKS OPIOIDS ARE OVERUSED. REINFORCED BENEFITS OF OXY.
PPLPMDL0800000001	Cleveland	OH	44109	12/11/1997	QUICK HIT OF UNI AT WINDOW;GIRLS SAY SOPKO & WOLFSON USINGOTHERS NOT USIN MUCH THEO
PPLPMDL0800000001	Mayfield Heights	OH	44124	12/11/1997	TRYINGBG TO PFIND OUT WHY SAMPLES HAVE BEEN REFUSED.
PPLPMDL0800000001	Richmond Hts	OH	44143	12/9/1997	JUST STARTED A NEW PT FROM VIC TO OXY/SO FAR SO GOOD.IS RE-SERVING FOR LATE USE THOUGH AND NOT CONF IN USING ON MOREACUTE STATES/DISCUSS THIS NX TIME
PPLPMDL0800000001	Mayfield Heights	OH	44124	12/9/1997	DISPLAY IN ANESTH LOUNGE.MET A COUPLE OF SURGEONS BUT MOSTLYANESTH.
PPLPMDL0800000001	Cleveland	OH	44124	12/9/1997	HE IS OPEN BUT WILL NEED A LITTLE MORE TIME.WENT OVER DELSYS AND POST OP DATA.WILL NEED TO GO OVER ELDERLY INFO NEXT
PPLPMDL0800000001	Barberton	OH	44203	12/9/1997	QUICK HIT DR AT WINDOW, CONC ON ACUTE PAIN CONTROLIN PLACE OF VICODIN. SHOW SUNSHINE POST OP STUDY.ONSET OF ACTION.
PPLPMDL0800000001	Lakewood	OH	44107	12/9/1997	ALSO GOES TO SWG & ST VINC ALSO AT COMMUNITY ER;WILL USE OXYINSTEAD OF PER NEED TO GO AFTER DARVOCKET
PPLPMDL0800000001	Akron	OH	44333	12/9/1997	DIDN'T NEED SAMPLES BUT SAID SINCE LAST CALL HAS USED MOREUNI FOR ASTHMA!
PPLPMDL0800000001	Richmond Hts.	OH	44143	12/9/1997	USING ON EVERYONE ALMOST/WORKS GREAT/CAN'T REALLY TELL HIMANYTHING
PPLPMDL0800000001	Akron	OH	44320	12/9/1997	USED THE PI TO SHOW DELIVERY SYSTEM, HIT ACUTE AND CHRONICPAIN MANAGEMENT. SHOW SAFETY, LACK OF ABUSE POTENTIAL.LESS DOSING WITH IMPROVED QUALITY OF LIFE.
PPLPMDL0800000001	Cleveland	OH	44111	12/10/1997	VERY REC SAYS HE'LL USE MSLY USE VIC FOLLOW UP & FIND OUTWHAT TYPE OF PAT HE'S USED OY ON
PPLPMDL0800000001	Akron	OH	44310	12/10/1997	GAVE HIM THE OXY STAMP HE WANTED. ENCOURAGED 10 MG. FOREASIER FLEXIBILITY. SAYS HE LIKES THE 20 MG FOR THE FIRSTFEW DAYS THEN CALLS IN REFILLS OF VIC. GAVE HIM THE 10 MGSTAMP, LETTING THE PATIENTS TAKE 3-4 AT FIRST. DISCUSSEDTWITH KATHY AND GOT HER SUPPORT.
PPLPMDL0800000001	Solon	OH	44139	12/10/1997	SAYS HE HAS BEEN USING MORE OXY LATELY, BEEN USING IT OVERVIC. STILL HAVE NO MARTKETING DATA ON HIM. SAYS HE USESMORE BECAUSE OF MUERCKE.
PPLPMDL0800000001	Solon	OH	44139	12/10/1997	VERY FAST CALL, MY APPOINTMENT WAS ACCIDENTLY SCHEDULEDAND SHE RELUCTANTLY KEPT IT. KEPT MESSAGE FOR OXY VERTYSIMPLE. DOESN'T LIKE TO USE OPIOIDS FOR HARDLY ANYTHING BUTDOES USE TYLOX FOR ACUTE PAIN. MOSTLY USES T3 AND FEELSXY IS TO STRONG.
PPLPMDL0800000001	Cleveland	OH	44111	12/10/1997	SET UP BREAKFAST SAW 5 RES;SOME HAVE USED WITH ATTENDINGMAKII LIKES DURACT POST ABDO SURG
PPLPMDL0800000001	Akron	OH	44333	12/10/1997	LIKES OXY FOR OLDER PATIENTS. SAYS HE USES IT FOR MORECHRONIC PATIENTS. USES LORCET AND VIC FOR MORE ACUTEAND SUBACUTE. COMMITTED TO USING OXY IN THESE TYPES OFPATIETNS, HASN'T THOUGHT TO USE IT THRE BEFORE.
PPLPMDL0800000001	Fairview Park	OH	44126	12/10/1997	MET WITH FILL IN DR ISIDRE J. AMIGO PRESENTED OXY PROBABLYWILL FORGET
PPLPMDL0800000001	Solon	OH	44139	12/10/1997	GREAT CALL, VERY INTERESTED IN OXY. INTRO CALL, WENT THRU BLOOD LEVELS AND ABUSE POTENTIAL. COMMITTED TO TRYING.
PPLPMDL0800000001	Cleveland	OH	44111	12/10/1997	GAVE PRICE COMP SAYS OXY STILL EXP WANTS SUPPORT FOR GS CONF5005;KEEP SEEING SHOW FORM BINDER & INFO ON DURA
PPLPMDL0800000001	Cleveland	OH	44111	12/10/1997	WILL TRY OXY FOLLOW UP
PPLPMDL0800000001	Cleveland	OH	44111	12/10/1997	SAYS HE'LL USE HAS BACK PAIN PATS HE'LL TRY IT ON
PPLPMDL0800000001	Akron	OH	44310	12/10/1997	NEEDED PAP FORM, PATIENT ON 40 MG Q12 OXY. STILL DOESN'TSEEM TO DOSE MUCH HIGHER THAN THAT. WENT OVER AVG DOSESAND REMINDED OF THE 80.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/11/1997	THIS PRACTICE MAY BE A BIG AREA FULL OF POTENTIAL.SHE DOESABOUT THREE SURG A WEEK AND REALLY LIKED THE IDEA OF OXY.WILL NEED TO FOLLOW UP TO SEE RESULTS AND GET TO OTHERMAMBERS IN THE GROUP.USE HER RESULTS TO HELP INFLUENCEOTHERS
PPLPMDL0800000001	Cleveland	OH	44109	12/11/1997	JUST ALLOWED ME TO PRESENT SEE IF HE SHOWS UP ON 1ST RX
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/11/1997	SHOWING UP ON FRST RX.NEED TO GET MORE TIME
PPLPMDL0800000001	Mogadore	OH	44260	12/11/1997	STILL LOVING OXY, ASKED TO USE FOR ACUTE PATIENTS. USESTHEOP FOR HARD TO TREAT ASTHMATICS. POSITIONED UNI FORPTS. HAVING NOCTURNAL SYMPTOMS INSTEAD OF THEO-DUR.
PPLPMDL0800000001	Barberton	OH	44203	12/11/1997	QUICK HIT HIGHER DOSAGES OF OXYCONTIN.
PPLPMDL0800000001	Cleveland	OH	44195	12/11/1997	JUST WROTE 2 RX BEFORE I CAME IN
PPLPMDL0800000001	Akron	OH	44333	12/11/1997	DISCUSSED MARTIN PAK. STILL USING SO MUCH THEO-DUR.ASKED IF SLEEP WAS AN ISSUE WITH UNI, SAID NOT REALLY HEJUST USES UNI WHEN PATIENT COMPLAINS ABOUT LACK OF SLEEP.WENT OVER THE ATS WITHTHE DAYTIME SLEEPINESS. LEFT MARTINAND PAK. SAID HE REVIEW IT CLOSER.
PPLPMDL0800000001	Manchester	OH	45144	12/11/1997	NSC. OSTEO FOLLOW UP. ADDRESSED MEDICAID ISSUES AND WORKMAN COMP ISSUES.
PPLPMDL0800000001	Cleveland	OH	44111	12/11/1997	ONE PAT DIDNT LIKE OXY WAS TAKING 3 VIC A DAY SWITCH TO 10MGQXY STRESS 10MG NOT ENOUGH
PPLPMDL0800000001	Parma	OH	44129	12/11/1997	PAT ON OXY DOING WELL.TALKED SPECIFIC AND GOT ANOTHERCANDIDATE
PPLPMDL0800000001	Parma	OH	44129	12/11/1997	TOLD HIM OF FORM APPROVAL OR UNI
PPLPMDL0800000001	Cleveland	OH	44195	12/11/1997	PAIN CLINIC
PPLPMDL0800000001	Akron	OH	44333	12/11/1997	STILL LIKES PERCOCET BETTER. THINKS IT WORKDS FASTER BECAUSEPATIENTS REQUEST IT MORE THAN OXY. WENT THROUGHDELIVERYSYSTEM AGAIN AND TALKED ABOUT OXY IR. WANTS TO GO ON ANOTHERPROGRAM, SAID HE'LL HAVE TO WRITE MORE. GET COPY OF DOCUMENTKIT FOR HIM.
PPLPMDL0800000001	Cleveland	OH	44130	12/11/1997	NOT VERY BUSY INVOLVED IN LAWYER BUSINESS;WANTS ME TO SET UPWITH JC COHEN TO GET REFERRALS ON MVA PATS
PPLPMDL0800000001	Mogadore	OH	44260	12/11/1997	ONLY ENOUGHTIME FOR A REMINDER.
PPLPMDL0800000001	Lyndhurst	OH	44124	12/11/1997	TALKED ABOUT HOW OXY CAN BE GIVEN POST OP FOR PAT TO GOHOME ON DIFFERENCES BETWEEN QZY AND FIXED COMBO'S
PPLPMDL0800000001	Sagamore Hills	OH	44067	12/12/1997	QUICK REMINDR AND SAMPLING. ASKED IF USING THE 600. SAYSHE HAS A FEW PATIENTS ON IT.
PPLPMDL0800000001	Cleveland	OH	44109	12/11/1997	MET ER DOC. SMPLE SAYS HE'LL TRY VERY BUSY



PPLPMDL0080000001	Parma	OH	44129	12/11/1997	DISPLAY STULL UP
PPLPMDL0080000001	Cleveland	OH	44106	12/11/1997	TALKED ABOUT SPECIFIC PATIENTS AND HOW THEY RESPOND TO OXYNEW DIRECTOR HAS ALL IN A STUPOR
PPLPMDL0080000001	Lakewood	OH	44107	12/11/1997	LUNCH WITH OFFICE SAYS HE LIKES UNI SHOWED STUDY & BELIEVSIN CIRCADIAN;WILL USE OXY ON CA
PPLPMDL0080000001	Akron	OH	44333	12/11/1997	HAS NOT STARTED ANY PATIENTS ON OXY SINCE LUNCH, SAYS HEFORGOT ABOUT IT. COMFORTAGLE USING DURAGESIC, THINKS ITWORKS GREAT. WENT OVER ADV OF ORAL AND LEFT LEVY.
PPLPMDL0080000001	Tallmadge	OH	44278	12/11/1997	HASNT USED OXY, THINKS IT TO STRONG. TRIED TO POSITIONFOR ACUTE PAIN, THAT WHERE HE MOSTLY USES NARCS. REMINDEDOF UNI 600
PPLPMDL0080000001	Cleveland	OH	44102	12/11/1997	SAYS H'L SWITCH PATS TO UNI & KEEP STRESING ADV OF SCH2 V53 & NOT CALLINGIN
PPLPMDL0080000001	Parma	OH	44129	12/11/1997	REINTRODUCED MYSELF.HE WANTS TO WORK THRU THE NURSESWITH IN SERVICES
PPLPMDL0080000001	Cleveland	OH	44195	12/11/1997	PAIN CLINIC
PPLPMDL0080000001	Cleveland	OH	44195	12/11/1997	PAIN CLINIC
PPLPMDL0080000001	Cleveland	OH	44109	12/11/1997	HAD ONEPAT WHERE PHAR SAID OXY IS FOR CA;KEEP STRESSING SAFENO TYL
PPLPMDL0080000001	Tallmadge	OH	44278	12/11/1997	REMINDED OF 600 MG UNI, SAID HE HAS STARTED A COUPLE PTSTHIS MONTH. PATIENT WITH RSD STILL ON OXY 20 MG Q12 ANDDOING FINE, TRIED TO BROADEN WITH ACUTE PAIN.
PPLPMDL0080000001	Uniontown	OH	44685	12/11/1997	WENT OVER OXYCONTIN WITH PI, DELIVERY SYSTEM WITH AUICKERONSET OF ACTION AND TRU Q12 DOSING.UNIPHYL, KARPEL REPRINT.
PPLPMDL0080000001	Akron	OH	44319	12/12/1997	OXYCONTI, USE PI FOR DELIVERY SYSTEM AND LESS ABUSE.
PPLPMDL0080000001	Akron	OH	44319	12/12/1997	USED PI TO SHOW DELIVERY SYSTEM WITH QUICK ONSET OF ACTIONAND LESS ABUSE.
PPLPMDL0080000001	Cleveland	OH	44119	12/12/1997	DISCUSSED PROGRAMS FOR 1998
PPLPMDL0080000001	Solon	OH	44139	12/12/1997	UNIPHYL WINDOW REMINDR.CANT GET MUCH TIME WITH HIM. SHOULDNDROP AS A CORE NEXT YEAR.
PPLPMDL0080000001	North Olmsted	OH	44070	12/12/1997	AGREEABLE ON UNI THOUGHT ABOUT PUTTIN PAT ON OXY BUT WASSEEING PAIN SPEC
PPLPMDL0080000001	Strongsville	OH	44136	12/12/1997	POST OP PAIN STUDY, SUNSHINE WITH THE PI TO SHOW LESSABUSE POTENTIAL.
PPLPMDL0080000001	Cleveland	OH	44195	12/12/1997	PAIN CLINIC
PPLPMDL0080000001	Bedford	OH	44146	12/12/1997	USES ALOT OF UNIPHYL, WENT OVER MARTIN PAK BECAUSE HE ISSTILL USING 18% THEODUR. HE SAID SOME PTS. JUST DO BETTERON A TWICE A DAY. REMINDED HIM HE COULD SCORE UNIPHYL.SAID HE USES THE 600 QUITE A BIT, PICKING UP. HE HAD SOMESTOCKING PROBLEMS A FEW MONTHS AGO BUT HASNT HAD A COMPLAINTIN A WHILE.
PPLPMDL0080000001	Bedford	OH	44146	12/12/1997	WENT TO SURGERY MET WITH PAT HUSTON.
PPLPMDL0080000001	Cleveland	OH	44103	12/12/1997	SERVICE/REMININD/THANK YOU
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/12/1997	DISTINGUISHED BETWEEN UNI AND UNIDUR. IS USING THEMINTERCHANGEABLE. WENT OVER BLOOD LEVELS AND IMPROVEMENT INLUNG FUNCTION.
PPLPMDL0080000001	Cleveland	OH	44103	12/12/1997	SERVICE/REMININD/THANK YOU
PPLPMDL0080000001	Bedford/Sinai	OH	44146	12/12/1997	REQUESTED SENAKOT. KEPT IT BRIEF DIDNT WANT HIM TO BRINGUP PROGRAM.
PPLPMDL0080000001	Barberton	OH	44203	12/12/1997	USED PI TO GO OVER OXYCONTIN AND NONMALIGNANT STUDIES.KARPEL REPRINT FOR UNI.
PPLPMDL0080000001	Uniontown	OH	44685	12/12/1997	USED PI TO SHOW QUICK ONSET OF ACTION WITH LESS DOSING AND OABUSE POTENTIAL.
PPLPMDL0080000001	Akron	OH	44312	12/15/1997	HIT Q12 DOSING WITH QUICK ONSET OF ACTION AND LESS ABUSEPOTENTIAL. UNIPHYL, KARPEL AND MAN FOR COPD PATIENTS.
PPLPMDL0080000001	Lyndhurst	OH	44124	12/15/1997	NEED TO KEEP TRACK OF HIS 600 NEW RXS.HE IS BEING VERYCEREBRAL ABOUT HIS CONVERSIONS.NEED TO GET HOIM MORECOMMITTED
PPLPMDL0080000001	Cleveland	OH	44119	12/15/1997	SKT S/DISC HIGH DOSE PT AT HH
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/15/1997	BUSIEST EVER. WISHED HAPPY HOLIDAYS AND THANKED FORUSE OF OXY THIS YEAR. SAID THEY ARE ADDING A DR. BARRET ONMON AND FRI STARTING IN JANUARY.
PPLPMDL0080000001	Akron	OH	44333	12/15/1997	HAS BEEN USING OXY FOR HOSPICE. STILL PLACING HIGH, BUTAT LEAST GETTING SOME EXPERIENCE. ASKED TO CONSIDER USINGIT FOR ACUTE PAIN. LOOKED DOUBTFUL. PICK UP HERE NEXT CALL.
PPLPMDL0080000001	Middleburg Heights	OH	44130	12/15/1997	MORE OPEN TO USING OXY KEEP LEAVING INFO
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/15/1997	SAYS HE'S USING
PPLPMDL0080000001	Cleveland	OH	44106	12/15/1997	TARGETING HIS VIC BECAUSE HE SEEMS TO USE THIS THE MOST.HE REALLY HAS NO CONCEPT OF MAX DOSE AND TOXICITIES
PPLPMDL0080000001	Cleveland	OH	44130	12/15/1997	SAYS WE ARE COMPETING WITH MS;AGREE WITH HIM & THEN PRE AGASHORT ACTING
PPLPMDL0080000001	Cleveland	OH	44111	12/15/1997	USES NARCS FOR ACUTE ;CHRONICALL FOR CA
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/15/1997	ER DOC DOESNT USE ALOT OF NARCS
PPLPMDL0080000001	Brookpark	OH	44142	12/15/1997	RX 3 OXY LAST WEEK SAYS HE USES LORTAB IF PAT ONLYL TAKES 1OR 2 A DAY;KEEP GOING OVER DELIVERY STY
PPLPMDL0080000001	Independence	OH	44131	12/15/1997	TRYIGN TO GET HIS VIC BUSINESS BUT HE IS NOT COMFORT ANDIS STILL PLACING OXY WAY TO HIGH.WORKERS COMP IS STILL ANISSUE.NEED TO GET IT BACK TO FIXED COMBO LEVEL ANDCOMFORT
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/1997	UNIPHYL REMINDER, LEFT ASTHMA GUIDELINS FOR EXAM ROOMS.HAD MORE INTERESTED IN OXY TODAY, ALTHOUGH SAMPLES ARESTILL AN ISSUE. SUGGESTED TO GIVE PATEINTS A ACUPLE SAMPLEOF VIC, AND A RX OF OXY SO THEY HAVE SOMETHING TO TAKERIGHT AWAY AND STILL BENEFIT FROM A LONG ACTING MED.
PPLPMDL0080000001	Beachwood	OH	44122	12/16/1997	NOT QUITE GETTING IN TO THE SWING OF ADDING UNI ON.WENTOVER KARPEL IN AN EFFORT TO HELP HIM GET OVERT THE EDGE
PPLPMDL0080000001	Akron	OH	44333	12/15/1997	SAYS HE USES A TON OF VIC AND PERCOET FOR POST OP, BUTMORE SO FOR CHRONIC PAIN. COMMITTED TO USING OXY. ASKEDABOUT STOCKING LEVELS IN AKRON, GAVE HIM LIST.
PPLPMDL0080000001	Beachwood	OH	44122	12/15/1997	BOB NOT REAL HELPFUL IN GETTING PERC USERS
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/15/1997	IN ER & SURGERY;
PPLPMDL0080000001	Cleveland	OH	44111	12/15/1997	APPT WITH DR VERY RECP USES NARCS FOR ACUTE BACK SPRAINS& LONG TERM CA
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/1997	SAYS HE HASNT USED OXY YET, DOESN'T LIKE TO USE NARC.DIFICULT TO GET A DISCUSSION WITH, VERY RUDE TODAY.
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/15/1997	QUICK REMINDERS
PPLPMDL0080000001	Parma	OH	44134	12/15/1997	COMPARING THE OXY TO HIS FIXED COMBO USE>
PPLPMDL0080000001	Beachwood	OH	44122	12/15/1997	WENT OVER DEL SYS AND HWY IT IS DIFFERENT.DID NOT GIVE ALOTOF TIME.WILL NEED TO GET LORI TO HELP SHE.WANTS A STAMPER
PPLPMDL0080000001	Euclid	OH	44119	12/15/1997	SAYS ITS HER FAVORITE WITH SUBL MORPH/HAVE MANY PTS ON INHH AND IN HOMES
PPLPMDL0080000001	Akron	OH	44312	12/15/1997	QUICK STABLE PAIN CONTROL WITH NO APAP OR ASA NO CEILINGQ12 DOSING FOR NONMALIGNANT AND CANCER PAIN.
PPLPMDL0080000001	Akron	OH	44319	12/15/1997	TALKED ABOUT NONMALIGNANT PAIN WITH PI. LESS FREQUENT DOSE.QUICK ONSET OF ACTION WITH Q12 DOSING.
PPLPMDL0080000001	Beachwood	OH	44122	12/15/1997	WENT OVER DOSING AND HOW TO USE AND WHRE.LIKED THE IDEA OF12HR AND FLEXIBILITY.HE SAID THAT HE WILL USE FOR ALL HISSCOPE PATIENTS AND IN PLACE OF VIC AND PERC PATIENTS.LOORIS A KEY NURSE AND SHE WRITES ALL THE SCRIPTS FOR THE ENTIREPROACTICE.SHE WILL BE KEY TO MOTIVATE OTHERS
PPLPMDL0080000001	Cuyahoga Fis	OH	44221	12/15/1997	STARTED HER NURSE ON OXY 40 MG Q12. FOR CHRONIC PAIN.ASKED TO CONSIDER FOR ACUTE. PAIN. NEXT CALL SPEND MORETIME ON UNIPHYL, LOVES SEREVENT. USE REPRINT.
PPLPMDL0080000001	Cleveland	OH	44312	12/15/1997	TALKED NONMALIGNANT PAIN VS VICODIN. QUICK STABLE PAINCONTROL WITH LOW ABUSE POTENTIAL. SAFETY.
PPLPMDL0080000001	Cleveland	OH	44122	12/16/1997	HE IS MORE OPEN TO USING MEDS THAN WINE HE IS STILL USINGMSC AND THAT IS WHAT HE USUALLY THINKS OF FIRST.TRIED TOCOMPARE TO MSC AND HOW IT IS EASIER BUT HE HAD TO RUN OUT.START THE COMPARISON EARLIER AND GET HIM USED TO USINGOXY
PPLPMDL0080000001	Cleveland	OH	44122	12/16/1997	TALKED AOBUT USING OXY INSTEADO F PERV FOR LONGER CONTROL AAND GEN VS BRAND
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	KEEP BUILDING RAPPORT & REMINDING HIM & MRS SHE SAYS HESUSING IN HOSPITAL
PPLPMDL0080000001	Cleveland	OH	44115	12/16/1997	SPONSORED TEAM MTG. USING MORE OXY HAS SOME PAT THAT BECAMECONFUSED WITH NARCS & MAY SWITCH TO PATCH GAVE HIM BOOK ONSIDE EFFS WHICH HE SAID WAS HELPFUL;
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	ATTENDING INTERESTED IN OXY;FOLLOW UP IN CLINIC
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	ONE PAT IN HOS ON OXY IN SPINE CLINIC HARDLY USE NARCS WILLBE BACK IN CLINIC IN JAN
PPLPMDL0080000001	Cleveland	OH	44113	12/17/1997	SEE IF HE'S SWITCHED PATS TO UNI
PPLPMDL0080000001	Lyndhurst	OH	44124	12/16/1997	HE IS GETTING GOOD RESULTS.HE HAS HAD A COUOLE OF SE DIFFWITH NAUSEA SO WE TALKED AOBUT USING HTE 10'S IN MULTIPLEDOSES.HE HAS BEEN A LEADER IN GETTING HIS PEERS CONVERTED
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	HAD ONE PAT ON OXY DIDNT LIKE WENT BACK TO PER;WENT OVER ADV& AGREED MAY TRY TO USE AT NIGHT TIME
PPLPMDL0080000001	Cleveland	OH	44115	12/16/1997	NO OUTPATS ON PAIN MEDS PATS IN HOSP AREON PAIN MEDS FROMIN HOUSE DR'S;WILL USE OXY WHEN NEEDED HAD ONE PAT WHO SAIDHE COULDN'T GET
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	HEAD OF EMER DEPT. SAYS HE WILL STILL USE GENERIC PERCS INHOSP BUT SEND HOME RX OF OXY FOLLOW UP WITH DR SEE IF HE'STRIED
PPLPMDL0080000001	Warrensville Heigh	OH	44122	12/16/1997	MADE ARRANGEMENTS TO DO AN INSEV AT ONE OF HTE OUTPAT SURG AREAS
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	SSET UP DISPLAY OUTSIDE CONFER IN RAAMPLE&AMP & MET RES &ATTEND TO PROMOTE OXY
PPLPMDL0080000001	South Euclid	OH	44121	12/17/1997	GETTING OVERWHELMED.TRYING TO LEAVE LIT THE PROMOTEDTHEOPH.BUT HE SAIS THAT HE HAS READ ALL OF HTE LIT
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	SET UP LUNCH & SPOKE TO DR'S KELLY,MENTA,ETC/HAS PAT IN HOSON OXY
PPLPMDL0080000001	Cleveland	OH	44115	12/16/1997	STOPPED IN ER & MET PA WHO WAS INTER IN OXY BUT VERY RARELYUSES ANYTHING STRONGER THAN T3 BUT MAY USE OXY WHEN APPR
PPLPMDL0080000001	Cleveland	OH	44115	12/16/1997	STOPPED IN SURG TO SET UP INSEVICE ANS DR. WAS NTO INTERSCALL BACK 7 FOLLOW UP
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	MET IN DISPLAY NO COMMITTMENT;SEE IF HE USES 7 KEEP REMINDIN
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	IS PARTIPATING IN STUDY SAID TOLD SMITH;KEEP STRESSING EARLYUSE
PPLPMDL0080000001	Lakewood	OH	44107	12/18/1997	SET UP PRECEPTORSHIP FOR FEB 6 SHOWED DEBUSKE STUDY HARD TOREAD
PPLPMDL0080000001	Beachwood	OH	44122	12/16/1997	TRYING TO GET HIM TO COME WAY DOWN WITH HIS OXY USE.HE SAISTHAT EVEN STAGE 4 HAVE LITTLE PAIN
PPLPMDL0080000001	Lakewood	OH	44107	12/18/1997	WENT OVER STUDY JUST KEEP SAME MESSAGE & GET HIM TO SWITCH
PPLPMDL0080000001	Cleveland	OH	44109	12/16/1997	WORKS IN BURN UNIT WITH FRATTIENE SAYS PHARM TRYING TO TAKEMS OFF FORM SO THEY CANT USE IT IN BURN UNIT THEY ARE FUIROIS&. WRITING LETTER TO COMMITT
PPLPMDL0080000001	Beachwood	OH	44122	12/17/1997	HIS STEP LADDER IS THE SAME AS MAMAOUNAS.PLACING OXY WHEREHE WOULD NORMALLY PLACE MSC.NEED TO GO OVER SOME OF THENON MAL DATA SO HE CAN USE IT SO MUCH SOONEER.EVEN PERCHAS A HIGH CONNOTATION.

PLPMDL0080000001	Westlake	OH	44145	12/17/1997	SPONSORED PIZZA & WINGS FOR X-MAS PARTY FOR PATIENTS USING OXY NOW ON 200MG 2TIMES ADAY & 40MG FOR BREAKTHROUGH SAYS SHE WAS CONCERNED ABOUT ADDICTION DOC NOW USING FOR POST SURPAIN
PLPMDL0080000001	Beachwood	OH	44122	12/17/1997	USING THE COMBO STUDIES TO TRY TO SELL THEOPH. HE IS USING MORE UNI BUT HE HAS WAY MORE POTENTIAL
PLPMDL0080000001	Chagrin Falls	OH	44023	12/17/1997	QUICK INTRO AT WINDOW, ONE LINE ADV OF OXY. VERY FAMILIAR WITH MSC.
PLPMDL0080000001	North Olmsted	OH	44070	12/17/1997	JUST RX MS CON FOR CAR PAT WANTED TO RX OXY BUT COULDN'T FIND INFO, STARTED ON 15MG, FOLLOW UP WITH PAT
PLPMDL0080000001	Cleveland	OH	44109	12/17/1997	SAYS MS IS TOO EXP. PHAR WANT TO TAKE OFF FORMULARY
PLPMDL0080000001	Beachwood	OH	44122	12/17/1997	TRYING TO GET HIM TO USE THE HIGHER DOSES. MAY WANT TO TRY FLEX ONE TO TWO
PLPMDL0080000001	Cleveland	OH	44102	12/17/1997	JUST MENTIONED PRODUCT AT GRAND ROUNDS
PLPMDL0080000001	Cleveland	OH	44109	12/17/1997	HAS NOT USED OXY OUTSIDE OF HOSP HAS ONE PAT ON IT WANTED TO KNOW COST COMP TRY TO GET SPECIFIC PAT
PLPMDL0080000001	Cleveland	OH	44109	12/17/1997	SPONSORED JOURNAL CLUB KEEP PUSHING OXY GOOD WAY TO GET LOT OF RESIDENTS
PLPMDL0080000001	Lakewood	OH	44107	12/17/1997	ATTENDED GRAND ROUNDS LOTS OF DR'S GARCIA, RIV, VEN, SUNT, KILROY
PLPMDL0080000001	Lakewood	OH	44107	12/17/1997	GAVE HIM 80MG PEN, SHOWED PRODUCT DATA BROCHURE ON THE ABAINELIKES TECHNICAL INFO, SHOW HIM STATEMENT ABOUT PRN OPI. USES DILADID FOR BREAKTHROUGH
PLPMDL0080000001	Cleveland	OH	44102	12/17/1997	TALKED ABOUT OXY AT GRAND ROUNDS
PLPMDL0080000001	Chagrin Falls	OH	44023	12/17/1997	WALK IN CLINIC, DR WORKS FULL TIME HERE. DOES USE VICOR PERC FOR ACUTE PAIN. VERY POSITIVE ABOUT BENEFITS OF OXY. COMMITTED TO USING IN PLACE OF VIC NEXT PATIENT.
PLPMDL0080000001	Lakewood	OH	44107	12/17/1997	NEED TO FOLLOW UP WITH CHEST REPRINTS MADE SENSE, & OVERVIEW OF OXY VS MS FOR LUNG CA
PLPMDL0080000001	Beachwood	OH	44122	12/17/1997	MAKING SOME PROGRESS, TALKED ABOUT ABILTY TO TITRATE AND HOW OFTEN THEY SEE THE PATIENT AND THAT THEY CAN BE THE ONE TO ADJUST THE DOSE OR CHANGE WHEN IT IS NOT WORKING. HE WILL BE GOING IN TO BUSINESS AT MT SINAI SOON
PLPMDL0080000001	Northfield	OH	44067	12/18/1997	GREAT FIRST CALL. SAYS HE TREATS A LOT OF CHRONIC PAIN PTS. LIKES TO USE VIC, MOSTLY BECAUSE OF HABIT. LIKES THE BLOOD LEVELS AND ABUSE POTENTIAL INFO. COMMITTED TO USE, VERY NICE DOC.
PLPMDL0080000001	Rocky River	OH	44116	12/18/1997	NEED TO BRING HIM SIDE EFFECT MANAGEMENT TOLD PAT WHO WAS COSTIPATED TO DRINK WATER AND TAKE MED EVERY OTHER DAY BRINGS SAMPLES SENOCTO
PLPMDL0080000001	Beachwood	OH	44122	12/18/1997	TRYING TO SHOW HER ALL THE WAYS THAT OXY CAN BE USED. SHE DOES SOMETHING AS WELL AS THE NON-MAL DATA SHOULD HELP. STILL NOT FINDING HOT BUTTON TO GET HER TO CHANGE ANY OF HER HABITS
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	LUNCH WITH OFFICE SAYS HE DOESN'T USE THEO ANYMORE, NEXT LUNCH NEED TO PRESENT OXY VS DURAGESIC. MOSTLY USES OPIO FOR CA
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	WENT OVER OXY PAT HE WAS RUNNING ANS MTG
PLPMDL0080000001	Lakewood	OH	44107	12/18/1997	STARTING TO USE WANTED TO KNOW IF HE COULD USE PER FOR BREAKTHROUGH GO OVER DOSING AGAIN
PLPMDL0080000001	Akron	OH	44303	12/19/1997	QUICK SAMPLES CHECK AND REMINDER OF UNI.
PLPMDL0080000001	Parma	OH	44129	12/18/1997	HE HAS SOME WONDERFUL THINGS TO SAY ABOUT OXY BECAUSE OF ALLEN AND YOKIEL AND THE GROUP. HE IS NOT AS HESITANT AND SEEMS TO BE FINALLY OVER HIS STIGMA TO WRITE C2. SEE IF FIRST RX PROVES THIS TRUE
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	BRING FORMULARY BOOK & STICKY NOTES
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	SPONSORED MTG FOR ANS WENT OVER OXY
PLPMDL0080000001	Cleveland	OH	44106	12/18/1997	NOT SURE IF HE UNDERSTANDS HE IS ORIENTAL AND HIS ENGLISH NOT SO GOOD
PLPMDL0080000001	Fairlawn	OH	44333	12/18/1997	STILL USING OXY, WORKS GREAT. ASKED TO USE FOR ACUTE PAIN. SCHEDULED OFFICE LUNCH TO SEE OTHER DOCS.
PLPMDL0080000001	Akron	OH	44333	12/18/1997	ADMITTS TO NOT USING SINCE MY LUNCH. SAYS HE FORGOT ABOUT IT. RE DID ADV OF OXY OVER OTHERS AND HE COMMITTED TO USING.
PLPMDL0080000001	Cleveland	OH	44119	12/19/1997	SAMPLES
PLPMDL0080000001	Solon	OH	44139	12/18/1997	STILL NOT USING OXY. PREFERENCES MSC. NOT SURE WHAT TO DO WITH HIM.
PLPMDL0080000001	Akron	OH	44310	12/18/1997	WHEN ASKED IF HE'S USED OXY, SAYS HE KEEPS GETTING THE STRENGTHS CONFUSED WITH MSC. MEANS HE'S STILL PLACING IT TOO HIGH. ASKED WHERE HE USES VIC, FOR ACUTE PAIN. TRIED TO POSITION OXY THERE, DIDN'T LOOK SOLD.
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	HAD ONE PAIN PAT HE WAS CONSIDERING OXY BUT PAT DIDN'T WANT ANY MEDS HAD LOTS OF QUEST RE LIVER ENZYME TEST & DOSING KEEP REINFORCING BENEFITS OVER COMBO
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/1997	CHECKED SAMPLES, HE DIDN'T WANT ANY. SAID HE DOES HAVE A COUPLE PATIENTS ON UNI, BUT NOT SHOWING UP ON RX DATA. RETRESSED THE BENEFITS OF NIGHTTIME DOSING WITH REGARDS TONIGHTIME SYMPTOMS, SEEMS TO BE AWARE.
PLPMDL0080000001	Westlake	OH	44145	12/18/1997	JUST PUT SHOULDER PAT ON OXY YESTERDAY 20MG WHO WAS GOING THROUGH THERAPY FOR SHOULDER. USES ULTRAM FOR BREAKTHROUGH
PLPMDL0080000001	Barberton	OH	44203	12/18/1997	HIT OXY WITH QUICK STABLE PAIN CONTROL WITH NO APAP OR ASA WITH Q12 DOSING LESS SEDATION AND CONSTIPATION AND IMPROVE THE QUALITY OF LIFE.
PLPMDL0080000001	Solon	OH	44139	12/18/1997	GREAT APPT, VERY NICE, YOUNG DOC. SHE USES A LOT OF DARVOCELT THEN GOES TO VIC FOR MOSTLY ARTHRITIC PATIENTS. SHE'S IM, BUT SAYS SHE SPECIALIZES IN RHEUMATOLOGY. DISCUSSED ADV OF Q12 DOSING WITH THE ELDERLY AND BENEFITS OF NONACCUMULATION. COMMITTED TO TRYING.
PLPMDL0080000001	Lakewood	OH	44107	12/18/1997	WILL USE OXY FOR ACL'S 10MG 1-2 Q12
PLPMDL0080000001	Strongsville	OH	44136	12/19/1997	WENT OVER Q12 LESS DOSING FREQUENCY QUICK STABLE PAIN CONTROL WITH LESS ABUSE POTENTIAL. WILL USE MORE.
PLPMDL0080000001	Cleveland	OH	44195	12/19/1997	SAYS SOME HAVE USED BUT GOT COMPLAINTS OF NAUSEA. DISC US. SD WD TRY AGAIN. CK BACK
PLPMDL0080000001	Cleveland Hts	OH	44118	12/19/1997	TRYING TO RELATE OXY BACK TO HIS HIP SURGERY. HE IS VERY SIMTO MARSH IN WHY HE WON'T WRITE. NEED TO KEEP IT SIMPLE
PLPMDL0080000001	Garfield Hts	OH	44125	12/19/1997	NEED TO COME IN EARLY. NOT SURE OF HIS INTEREST AND HIS COMMITMENT WHEN OVER DEL AND ABUSE DATA
PLPMDL0080000001	Akron	OH	44303	12/19/1997	SAYS HE HAS USED OXY SINCE LAST CALL, DOESN'T HAVE RX DATA AND NOT SURE IF HE IS TELLING TRUTH. TRIED TO DISCUSS TYPES OF PATIENTS, HE WAS VERY VAGUE.
PLPMDL0080000001	Akron	OH	44310	12/19/1997	SAYS HE USED OXY FOR A FRACTURE PATIENT SINCE LUNCH LAST MONTH!
PLPMDL0080000001	Cleveland Hts	OH	44118	12/19/1997	NEED TO RELATE OXY AND GET THE REST OF HIS PERC BUSINESS. FIDWHY HE STILL WRITES SHORT ACTING
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/19/1997	HAS USED OXY TWICE, BOTH BREAST CA SURGERY PATIENTS. ASKED TO USE FOR OTHER GENERAL SURGERIES THAT HE WOULD NORMALLY USE VIC, PRESENTED ADV OF OXY
PLPMDL0080000001	Cleveland	OH	44195	12/19/1997	HAS SEEN SOME OXY USED BUT NO TMUCH/ND TO DO ANOTHER INFO FOR DEPT
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/19/1997	SAYS HE USES PERCOCET FOR ALMOST ALL PATIENTS. PRESENTED ADV OF OXY, COMMITTED TO TRYING.
PLPMDL0080000001	Euclid	OH	44119	12/19/1997	TOOK OVER FOR RASSIGA NOW!!! JSUT STARTED AND SD WILL USE A LOT MORE OXY NOW THAT HE HAS MORE CA PTS. VERY HAPPY
PLPMDL0080000001	Akron	OH	44307	12/19/1997	SURGERY DEPT.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/19/1997	SURGERY LOUNGE, MEDICAL EDUCATION.
PLPMDL0080000001	Tallmadge	OH	44278	12/19/1997	SAYS DOESN'T USE NARCOTICS EXPECT FOR SURGERIES. DOESN'T LIKE TO USE IN OFFICE FOR CHRONIC PAIN, REFERS TO FALLSPAIN CLINIC. ASKED TO USE FOR SURGERY TO GET HIM ACQUAINTED WITH OXY.
PLPMDL0080000001	North Olmsted	OH	44070	12/23/1997	WILL BEGIN TO USE THEOP FOR NOCTURNAL ASHTHMA GET APPT & GOIN WITH DAVID
PLPMDL0080000001	Akron	OH	44314	12/19/1997	ACUTE SETTING, NEED TO HIT NONMALIGNANT PAIN, USING VICODIN AND PERCOCET, SAY REFERS CHRONIC PATIENTS TO ONCOLOGISTS. USE SUNSHINE STUDY FOR POST OP PAIN, SHOW ACUTE CASES.
PLPMDL0080000001	Akron	OH	44307	12/19/1997	GAVE ME THE NAME OF HEAD OF OR, IT'S GARY TOMKO. STILL HASN'T USED OXY, SAYS ITS HAVIT. ASKED TANYA FOR HELP.
PLPMDL0080000001	Garfield Hts	OH	44125	12/19/1997	HAS HEARD ABOUT FROM AUDREY BUT DOES NOT REMEMBER ANYTHING ABOUT OXY. WILL NEED TO GET TOGETHER IN EARLY
PLPMDL0080000001	Barberton	OH	44203	12/19/1997	WENT OVER DELIVERY SYSTEM, NO CEILING WITH APAP. DON'T OPIOID JUGGLE, TITRATE UP.
PLPMDL0080000001	Akron	OH	44319	12/19/1997	WAS STARTING TO THINK OXYCONTIN IS ADDICTING, SHE DEALS WITH LOW LIVES. ONE PATIENT WAS DRINKING INTENSOL FOR BLADDER PAIN, AND WAS ON TYLOX FIRST. OXYCONTIN DID STABILIZE HER PAIN.
PLPMDL0080000001	Akron	OH	44310	12/19/1997	KIND OF CRANKY. NO SEE DOC, SAW IN SURGERY LOUNGE. DIDN'T GIVE ME MUCH TIME, INTRODUCED OXY TO USE IN PLACE OF VICTO GIVE PATIENTS AND HIM THE CONVENIENCE OF Q12 DOSING.
PLPMDL0080000001	Strongsville	OH	44136	12/19/1997	CHI VS CHI PROBLEM, SAYS GETTING GOOD RESULTS WITH VICODIN. HIT LESS FREQUENT DOSING, Q12 WITH IMPROVED QUALITY OF LIFE. VIEWS MORE FOR CANCER.
PLPMDL0080000001	Cleveland	OH	44112	12/22/1997	TRYING TO KEEP IT SIMPLE. WHERE AND WHEN TO USE AND SOME ONSDING. NOT SURE IF HE UNDERSTANDS. WILL NEED TO ENLIST HELP OF OTHER SURG IN THIS SITE THAT HAS USED
PLPMDL0080000001	Cuyahoga Fls	OH	44223	12/22/1997	OFFICE CALLED FOR UNI, DIDN'T THINK HE USED IT. LEFT HIM WITH MARTIN AND PAK, STRESSED BENEFIT OF UNI OVER THEO. INTRO OXY BRIEFLY LEFT FILE CARD. NOT VERY NICE.
PLPMDL0080000001	Munroe Falls	OH	44262	12/22/1997	STILL HASN'T STARTED PATIENTS. ASKED WHY, SAID FORGOT AGAIN. SAME OLD LINE, THINKS ITS MORE POTENT THAN MSC. ASKED ABOUT ACUTE PAIN USE. MIGHT BE A GOOD TIME TO GIVE UP.
PLPMDL0080000001	Mayfield Hts	OH	44124	12/22/1997	HE IS NOT GETTING CONNECTION BETWEEN OXY AND PERC. CAN NOT UNDERSTAND HOW HE CAN USE LA LIKE A SHORT ACTING
PLPMDL0080000001	Akron	OH	44310	12/22/1997	USES VIC, FOR ACUTE PAIN MOSTLY. DOESN'T LIKE TO USE NARCS FOR CHRONIC PAIN WOULD RATHER USE ALTRAM. WOULD CONSIDER.
PLPMDL0080000001	Stow	OH	44224	12/22/1997	PUSHED FOR ACUTE PAIN, NOW THAT WE HAVE CHRONIC. WILL CONSIDER, DIDN'T REALLY SEE BENEFITS FOR SUCH A SHORT TIME.
PLPMDL0080000001	Cleveland	OH	44106	12/22/1997	HE IS DIR OF DEPT AND IN CHARGE OF ALL RESIDENTS. HAS BEEN WRITING VIC BUT NOW WILL TRY OXY. WILL NEED TO FOLLOW UP TOGETHER RESULTS AND MAKE SURE THAT THIS TRICKLES DOWN TO ALL RESIDENTS
PLPMDL0080000001	Akron	OH	44320	12/22/1997	DR HAS PLACED FOR MORE SEVERE PAIN. HIT QUICK ONSET OF ACTION, Q12 DOSING, WITH NO APAP OR ASA. IMPROVE QUALITY OF LIFE.
PLPMDL0080000001	Stow	OH	44224	12/22/1997	HAD OXY IR CONFUS WITH OXY. HAS A PATIENT ON OXY IR, ISSWITCHING TO OXY 10 MG. Q12. TOSINO WAS TELLING HER HE LIKES OXY, SEEMED TO HAVE A HUGE IMPACT ON HER. CLOSED HER ON ACUTE PAIN, WHERE SHE IS MOST COMFORTABLE USING OPIOIDS.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/23/1997	INTERESTED IN SPEAKING AT ROBINSON. GAVE ME CV. THANKS FOR YEAR OF SUPPORTING PF PRODUCTS AND BROUGHT COOKIES.
PLPMDL0080000001	Cleveland	OH	44111	12/23/1997	HAD AUNT ON OXY 80MG WHO HAD BAD REACTION SET UP DINNER JAN 24 MAKI, REMINE, & SPOUSE
PLPMDL0080000001	Cleveland	OH	44111	12/23/1997	PUT 2 PAT ON OXY TODAY GOT AB OF 10MG
PLPMDL0080000001	Cleveland	OH	44122	12/23/1997	HE HAS USED IN PLACE OF PERC BUT NOT VIC. TRACKING AND FEEDBACK ARE ISSUES BECAUSE THEY WRITE AND PAT DO NOT COME BACK. TALKED ABOUT USING INSTEAD OF ALL FIXED COMBO'S AND THAT THE DOSING IS THE KEY. IS EQUIV TO DARV AND SO ON.
PLPMDL0080000001	Cleveland	OH	44128	12/23/1997	SCOTT HAD SOME NICE SUGGESTIONS. TALK ABOUT SAFETY AND COMPANION TO VIC AND T3 HAVE SOME PROCES READY
PLPMDL0080000001	Cleveland	OH	44126	12/23/1997	HARD TO CHANGE HIS THINKING. WIFE JUST DIED TOOK IT BAD
PLPMDL0080000001	Beachwood	OH	44122	12/23/1997	TALKED TO MARLENE. WENT OVER SEN AND OXY. TALKED ABOUT CHANGING FOCUS TO SURGERY. TRIED TO GET NAMES OF PERC AND VIC WRITERS. SHE SAID SUBURBAN
PLPMDL0080000001	Cleveland	OH	44111	12/23/1997	KRANIAX NOT USIN YET NEED TO CATCH HER AT TUMOR BD
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/23/1997	PAIN CLINIC
PLPMDL0080000001	Cleveland	OH	44122	12/23/1997	PLACING IT HIGH. FEELS THAT THE ELDERLY CAN GET BY WITH DARV BECAUSE THE SUR IS CORRENTING THE PAIN. SAVING OXY FOR FRACTURES
PLPMDL0080000001	Middleburg Hts	OH	44130	12/23/1997	PRES OF INDIAN ASSOC WANTS MONEY. MAY 2 BIG EVENT; SAYS HE'LL USE OXY ON HAND PATS

PPLPMDL0080000001	Fairview Park	OH	44126	12/23/1997	HAS ONE MS PAT ON VIC SEE IF SHE PUT HER ON OXY
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/23/1997	SAW AT WINDOW JUST MENTIONED OXY;SAID NOTHING
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/23/1997	ONE LINER AT WINDOW. REMINDED BENEFITS OF UNI AND 600 MG
PPLPMDL0080000001	Cleveland	OH	44111	12/23/1997	HAD VIC RX WRITTEN & CHANGED TO OXY 10MG 15-20PILLS;KEEPREMINDING TO GET HIM IN HABBIT;WIFE WORKS AT ER
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/23/1997	NOT MUCH TIME, REINFORCED BENFITS OF OXY OVER VIC, SEEMDIRRITATED.
PPLPMDL0080000001	Maple Hts	OH	44137	12/23/1997	CONCENTRATING ON HIS NURSING HOME.WILL NEED TO TELL HIMABOUT INSERVICENT EXPERIENCE
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/23/1997	SEEING IF HE'S GOTTEN ANY EXPERIENCE WITH OXY THROUG;HTHE HOSPICE CARE CENTER, HAS HAD PATIENTS ON IT, ALTHOUGHNOT THRU HIM. WNT OVER VENEFITS AGIAN OVER MSC AND DURG.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/23/1997	TRIED TO BACKTRACK. HE STILL THINKS OF OXY FOR CANCERSINCE THAT THE PATIENT WENT AFTER LAST CALL. WENT FORACUTE AND CHRONIC PAIN.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/23/1997	USING OXY, A COUPLE SCRIPS A WEEK. HE SAID HE LIKES THEFLAT BLOOD LEVELS AND HAS CONVERTED ABOUT 4 VIC PATIENTSOVER TO OXY. LOW BACK PAIN PATIENT CAME OUT OF ROOM AND DR.PUT ON OXY!
PPLPMDL0080000001	Cleveland	OH	44127	12/24/1997	SAW AFTER SURG & WENT OVER OXY NEED TO FOLLOW UP WHEN ITSON FORMULARY
PPLPMDL0080000001	Cleveland	OH	44127	12/24/1997	IN SURG & ONC
PPLPMDL0080000001	Cleveland	OH	44127	12/24/1997	BROUGHT POSTERS P&T MTG NEXT MONTH
PPLPMDL0080000001	Cleveland	OH	44127	12/24/1997	MAKE SURE HE'S CLEAR ON DO SING OF OXY HE TOO COMF WITH MS
PPLPMDL0080000001	Strongsville	OH	44136	12/24/1997	TALKED OXY FOR CANCER PAIN, HIT NO CEILING, APAP OR ASAQUICK ONSET OF ACTION WITH Q12 DOSING.
PPLPMDL0080000001	Strongsville	OH	44136	12/24/1997	USAED PI TO SHOW DELIVERY SYSTEM WITH Q12 DOSING, IMPROVESQUALITY OF LIFE AND LOW ABUSE POTENTIAL.
PPLPMDL0080000001	Garfield Hts	OH	44125	12/29/1997	HE HAS A FAIR POTENTIAL FOR OXY BECAUSE HE DOES A BIT WITHVICODIN
PPLPMDL0080000001	Garfield	OH	44125	12/29/1997	IT WILL BE INTERESTING TO SEE THE GEN DATA ON HIM
PPLPMDL0080000001	Akron	OH	44303	1/6/1998	QUICK REMINDER, SCHEDULED LUNCHAT NEW OFFICE.
PPLPMDL0080000001	Garfield	OH	44125	12/29/1997	TRYING TO GET SOME OF HIS FIXED COMBO BUSINESS.TALKED TOHIM TRYING TO SEE ADAM
PPLPMDL0080000001	Cleveland	OH	44111	12/30/1997	FOLLOWED TO PARKING LOT
PPLPMDL0080000001	Cleveland	OH	44111	12/30/1997	GET SAMPLES OF UNI
PPLPMDL0080000001	Cleveland	OH	44122	12/31/1997	DOES NOT LIKE OPIOIDS BECAUSE HE TOOK A VIC ONCE ANDSUFFERED SE AND DOES NOT WANT TO GIVE HIS PAT THE SAMERESULTS
PPLPMDL0080000001	Cleveland	OH	44113	12/31/1997	EMERGENCY ROOM DR. EWARDL KUNDITZ,MD;WILL USE OXY
PPLPMDL0080000001	Cleveland	OH	44136	1/2/1998	CHI YS CH SAYS NO ABUSE AND PATIENTS DOING FINE ON VICODINTHINKS FOR MORE SEVERE PAIN.
PPLPMDL0080000001	Strongsville	OH	44136	1/2/1998	OXY QUICK STABLE PAIN CONTROL. LESS THAN 1 HOURLESS DOSING FREQUENCY AND LESS ABUSE POTENTIAL.
PPLPMDL0080000001	Strongsville	OH	44136	1/2/1998	CANCER PAIN CONTROL, START WITH AND STAY WITH. LESS DOSINGAND LESS AMOUNT OF OXY NEEDED.
PPLPMDL0080000001	Tallmadge	OH	44278	1/5/1998	WILL CONSIDER OXY, STILL HASN'T USED. DOESN'T SEEM TOBELIEVE LESS ABUSE POTENTIAL. HAD TO REMIND AGAIN ABOUTUNI 600, SAID DIDN'T KNOW OF THAT STRENGTH!!
PPLPMDL0080000001	Tallmadge	OH	44278	1/5/1998	HASN'T STARTED ANY NEW PATIENTS ON OXY STILL HASVIEW THAT ITS TO STRONG, TRIED TO SELL ON ACTUTE PAIN.
PPLPMDL0080000001	Akron	OH	44304	1/5/1998	STILL USING ALOT OF COMBOS, PUSHED FOR ACAUTE PAIN. SAYSHE HAS A HARD TIME REMEMBERING OXY,
PPLPMDL0080000001	Akron	OH	44304	1/5/1998	SAYS HE USING OXY FOR VARIETY OF PATIENTS. REINTERATEDBENEFITS, SEEMED REALLY BUSY.
PPLPMDL0080000001	Akron	OH	44304	1/5/1998	HASN'T USED OXY, DIDN'T WANT TO GIVE ME MUCH FEEDBACK.WENT THRU BLOOD LEVELS AGIAN AND ABUSE POTENTIAL AGAIN.
PPLPMDL0080000001	Akron	OH	44304	1/5/1998	CAN'T GET MUCH FEEDBACK FROM HIM, LIKES TO SOCIALIZE ANDWALKS AWAY WHEN YOU START TALKING PRODUCT. SAYS HE USESUNI, FIRST CHOICE WHEN GOING TO THEOP. HASN'T USED OXY.
PPLPMDL0080000001	Akron	OH	44304	1/5/1998	STILL NOT USING OXY LIKE HE COULD. CAN'T SEEM TO BREAKHS VIC HABIT. WENT OVER ADV. AGAIN. THE PATIENTS HE HASUSED OXY ON WAS FOR CANCER.
PPLPMDL0080000001	Cleveland	OH	44109	1/5/1998	DR. HAUG & DR. DANKO WILL USE FOR WISDOM FOLLOW UP
PPLPMDL0080000001	Akron	OH	44319	1/6/1998	NEED TO SHOW OXYCODONE IS AS POTENT AS HYDROCODONE. USESVICODIN, SHOW DELIVERY SYSTEM QUICK STABLE PAIN CONTROLWITH LESS ABUSE POTENTIAL. UNIPHYL, KARPEL REPRINT.
PPLPMDL0080000001	Barberton	OH	44203	1/6/1998	USE THE PI TO SHOW QUICK ONSET OF ACTION LESS FREQUENTDOSING WITH LESS ABUSE POTENTIAL. LESS SEDATION ANDCONSTIPATION.
PPLPMDL0080000001	Akron	OH	44310	1/6/1998	SAID HAS USED ONCE FOR ACUTE PAIN, DIDN'T LOOK LIKE HESAW ANY REAL BENEFIT, AND THINKS IT COST MORE.
PPLPMDL0080000001	Cleveland	OH	44109	1/6/1998	KEEP PUSHING FOR SPEAKER
PPLPMDL0080000001	Akron	OH	44320	1/6/1998	USES FOR POST OP AND ACUTE PAIN CONDITIONS.
PPLPMDL0080000001	Uniontown	OH	44685	1/6/1998	HIT ADVANTAGES OVER MS CONTIN. QUICKER ONSET OF ACTIONLESS MG. LESS SEDATION. SHOW SAFETY WITH NONMALIGNANTPAIN STUDIES.
PPLPMDL0080000001	Barberton	OH	44203	1/6/1998	OXYCONTIN FOR NONMALIGNANT PAIN.
PPLPMDL0080000001	Akron	OH	44314	1/6/1998	DR VIEWS IT FOR CANCER MENTIONED SENDS MOST CANCER PATIENTSTO ONCOLOGISTS. USES PERCOCET ETC FOR ACUTE. USE PI TOSHOW QUICK ONSET OF ACTION, 1 HR ALONG WITH SUNSHINE STUDYNONMALIGNANT PAIN. USE THE KARPEL REPRINT FOR COPD.
PPLPMDL0080000001	Akron	OH	44319	1/6/1998	USING ON A PATIENT WITH CHRONIC PAIN FOR A MAN WHO ISGOING TO HAVE HIS ARM AMPUTATED. USE THE PI TO SHOWADVANTAGES OF OXY DELIVERY SYSTEM.
PPLPMDL0080000001	Tallmadge	OH	44278	1/6/1998	GREAT CALL, SAYS HE HAS BEEN USING OXY FOR CHRONIC PAIN.I THOUGHT HE WAS ONLY USING FOR MALIG PAIN. PUSHED TOUSE FOR ACUTE PAIN, WILL USE.
PPLPMDL0080000001	Tallmadge	OH	44278	1/6/1998	ONLY GOT A SECOND WITH HIM AS USUAL, GAVE LITERATUREAND BRIEFLY INTRO OXY AGAIN.
PPLPMDL0080000001	Akron	OH	44319	1/6/1998	NEED TO GET DR TO USE FOR ACUTE PATIENTS, VIEWS AS STRONGERTHAN VICODIN AND PERCOCET AND NEED TO SHOW POST OP STUDYWITH THE PI.
PPLPMDL0080000001	Cleveland	OH	44109	1/6/1998	SPOKE TO ANOTHER PAT ON LORTAB;DOC THINKS OXYIS STRONGERNEED TO MAKE HER UNDERSTAND
PPLPMDL0080000001	Akron	OH	44303	1/6/1998	HAS USED SINCE LAST CALL, OR SO HE SAYS. SAID IT WASFOR CHRONIC LOW BACK PAIN PATIENT. THAT WAS ALL THE INFOHE WAS GOING TO GIVE OUT. LOOK ON FIRST RX.
PPLPMDL0080000001	Akron	OH	44310	1/7/1998	QUICK WINDOW REMINDER, SCHEDULED LUNCH FOR MORE TIME.
PPLPMDL0080000001	Lakewood	OH	44107	1/8/1998	THOUGHT OXY WAS FOR CHRONIC PAIN NEED TO REMIND HIS NURSESO HE WILL REMEMBER TO USE
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	DOES USE OXY OCCASIONALLY, HAS IT SLOTTED FOR MORE PAINFULPROCEDURE. POSITIONED IT FOR ANY SURGERY HE WOULD SENDPATIENT HOME ON VIC.
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	POSITIONED IT IN PLACE OF VIC. WENT OVER DELIVERY SYTREM;SEE,ED CONCERNED AABOUT RESP DEPRESSION. HANDLED THAT ANDCLOSED ON TODAY'S PATIENTS.
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	HAS STARTED A FEW PATIENTS ON OXY IN THE LAS MONTH.ALL CANCER PATIENTS. POSTIONED FOR NON MALIG PAIN ANDACAUTE PAIN.
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	USEE ALOT OF DEMERAOL FOR LIPO PATIENTS. POSTIONED OXYFOR FAACE LIFTS AND OTHER MORE PAINFUL PPROCEDURES HE WOULDUSE VIC FOR.
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	HAS USED A FEW TIMES SINCE LAST APPT. SAID WORKS FINE,USING THE 10'S.
PPLPMDL0080000001	Cleveland	OH	44111	1/8/1998	NEED TO FOLLOW UP WITH HIM TO REINFORCE IT'S ADVA
PPLPMDL0080000001	Cleveland	OH	44102	1/8/1998	KEEP SHOWING DATA ON UNI VS UNIDUR PATS ON OXY DIED
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	HASN'T USED YET, SAID RIGHT PATIENT HASN'T COME ALONG.SOL ON BENEFITS AGAIN.
PPLPMDL0080000001	Lakewood	OH	44107	1/8/1998	HAS USED TWICE BUT FORGOT ;NEED TO STOP IN OFFICE & MAKE SURHIS NURSE IS AWARE OF STAMP
PPLPMDL0080000001	Akron	OH	44333	1/8/1998	SAID BEEN USING MORE SINCE I THOLD HIM HE COULDN'T GON TOANY MOR PROGRAMS!!!!
PPLPMDL0080000001	Parma	OH	44134	1/8/1998	SELLING HIM ON THEOPH WILL BE A PROCESS.CONCENTRATED ONATS AND TRYING TO GET HIM TO ADD ON SOONER.MAIN ONCERN IS ESE
PPLPMDL0080000001	Westlake	OH	44145	1/8/1998	LUNCH WITH GROUP AFFILIATED WITH MIDDLEBURG HTS FACILITY BUTMUCH SMALLER;GOOD GROUP WILL ORDER IN OXY FROM BERGEN
PPLPMDL0080000001	Westlake	OH	44145	1/8/1998	BAGELS IN LOUNGE SLOWLY USING MORE OXY
PPLPMDL0080000001	Parma	OH	44129	1/8/1998	THESE GUYS ARE USED OT USING MSC FOR CA SURGERIES.COMPARED OXY TO MS BUT BROUGHT IT USE WAY DOWN.COMPAREDTO FIXED COMBOS
PPLPMDL0080000001	Parma	OH	44129	1/8/1998	WENT OVER DEL SYS AND COMPOARED TO FIXED COMBOS.THEY AREHS TO WRITE OPIOIDS.NEED TFOOLLOW UP AND SEE IF I CAN GERINTO PARMA OR FOR DOSPLAY
PPLPMDL0080000001	Parma	OH	44134	1/8/1998	HE IS TRYING TO QUIT SMOKING.TALKED AOBUT HOW EASY IT ISTO USE OXY INSTEAD OF VIC.NOW THAT SUSAN IS NO LONGER THEREHE MAY NOT HAVE THE TIES.MAKE SURE HE UNDERSTANDS EQUALDOSING
PPLPMDL0080000001	Westlake	OH	44145	1/8/1998	HAS NOT USED YET BUT SUGGESTED IT TO ORS IN WILLARD FOR ONEOF THEIR PATS
PPLPMDL0080000001	Cleveland	OH	44111	1/8/1998	FORGOT DOSING MAKE SURE I GIVE HIM NEW CHART;NEW ABOUT 20MGWASN'T SURE ABOUT 10
PPLPMDL0080000001	Beachwood	OH	44122	1/8/1998	MADE SURE THAT HE KNOWS THAT HE CAN USE IN CONIUNCTIONWITH NSAIDS
PPLPMDL0080000001	Cleveland	OH	44111	1/8/1998	LIKES THAT ITS BID;WANTED TO KNOW ABOUT CALLING IN
PPLPMDL0080000001	Barberton	OH	44203	1/8/1998	PUSH TITRATION OF OXYCONTIN NO NEED TO USE DURAGESIC.START WITH STAY WITH.
PPLPMDL0080000001	Barberton	OH	44203	1/8/1998	QUICK STABLE PAIN CONTROL. USE PI TO SHOW TRUE Q12 DOSINGLESS CONSTIPATION AND SEDATION.
PPLPMDL0080000001	Barberton	OH	44203	1/9/1998	WENT OVER OXY WITH THE PI AND SLIM JIM. QUICK ONSET OF ACTNWITH LESS DOSING AND LESS ABUSE POTENTIAL.
PPLPMDL0080000001	Cleveland	OH	44127	1/9/1998	HAS NOT SEEN THE CA PATS YET THAT HE WANTS TO PUT ON OXY
PPLPMDL0080000001	Cleveland	OH	44109	1/9/1998	MRS B SYS USING OXY IN HOS LOTS OF SAMPLES MAKE APPT Z&GO OVER MARTIN/PAK
PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	WAS GOING TO USE ON CA PAT BUT DIED;HAS GIVEN SMALL QTY OPIILLS TO PAT THAT ARE TAKING VIC TO TRY TO GET THEM TO SWTCH
PPLPMDL0080000001	Cleveland	OH	44106	1/9/1998	NICE TALK BUT LIKES TO USE CHEAP DRUGS WILL USE METHADONE.MSC AND OXY ARE WHAT HE IS USING.HE LIKES MSC BECAUSE HEWANTS TO SCARE PEOPLE ABOUT USING OPIOIDS.WNT OVER SUNSHINEAND PHN TO TRY OT GET HIS CHRONIC USE.HE STILL HAS A DIFVIEW ON PAIN MANAGEMTN
PPLPMDL0080000001	Cleveland	OH	44109	1/16/1998	WANTS MORE MONEY FOR DISPLAY SEE IF I CAN PROVIDE SPEAKERINSTEAD
PPLPMDL0080000001	Lakewood	OH	44107	1/9/1998	HAS MOSTLY MALE PATS;PAIN PATS WITH MS,SWEET IF HE PUT THATPAT ON OXY
PPLPMDL0080000001	Akron	OH	44333	1/9/1998	REMINDER CALL AND SAMPLES.
PPLPMDL0080000001	Cleveland	OH	44113	1/16/1998	QUICK HIT ON UNI VERY BUSY CLINIC
PPLPMDL0080000001	Garfield	OH	44125	1/9/1998	QUICK AT TEH WINDOW.THEY USUALLY DO NOT SEE REPS BUT THAT MMAY NOT BE TRUE.TRYING TO DO A LUNCH TO GET MORE TIME
PPLPMDL0080000001	Akron	OH	44307	1/9/1998	SAID SHE'S BEEN USING LESS DURG AND KEEPING PTS ON ORALLONGER.

PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	SAYS HE'S USING MORE SHOW GRAPH FROM DATA BROCHURE
PPLPMDL0080000001	Garfield Hts	OH	44125	1/9/1998	HE USES DARV AND PERC.USUALLY LETS THE SURGERY DET WHICH ONE.IF UNDER A LOCAL AND PATIENT SQUIRMS THEN IT IS PERC.TALKED ABOUT THE DEL SYS AND HOW OXY CAN REPLACE.WANTS TOTRY IN THE HOSP OS I WENT OT PHARM AS WELL
PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	LOVES HIS OXY STAMP;STILL USING LOTS OF VIC;FOLLOW UP WITHPA & BRING POSTER OF SPINE BACK
PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	BRING GREY PATIENT BOOKLET;
PPLPMDL0080000001	Cleveland	OH	44106	1/9/1998	HE IS STILL USING OXY WAY TO HIGH BUT HE DOES NOT OFTEN USEMEDS SOON IN THE PAT REGIMEN.TALKED ABOUT SAFETY AND WHATHE CAN REPLACE OXY WITH
PPLPMDL0080000001	Cleveland	OH	44102	1/9/1998	JUST PRESENTED FIND OUT WHO & WHAT TYPE OF PAIN HE'S USED ITON
PPLPMDL0080000001	Akron	OH	44333	1/9/1998	ROUGH CALL, VERY BUSY. REMINDED OF BENEFITS.
PPLPMDL0080000001	Akron	OH	44333	1/9/1998	SAID FORGOT BUT PROMISES TO USE!!
PPLPMDL0080000001	Cleveland	OH	44109	1/9/1998	DR SCHMITT DIR OF EM ONLY GIVES 10TABS OF VIC MAY TRY OXYBUT DOESNT SEE ANY PROBLEM WITH GIVING BUZZ;
PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	DR BUTTS LET ME PRESENT BUT GOT UNCOMFORTABLE WHEN I ASKEDQUESTIONS;
PPLPMDL0080000001	Barberton	OH	44203	1/9/1998	DR USING FOR PATIENTS DI MENTION SOME PATIENTS WITH VICODINES NOT WORKING, SHOWED CONVERSION, HIT 20MG AND HIGHER DOSESWITH OUT THE PEAKS .UNIPHYL, KARPEL FOR COPD.
PPLPMDL0080000001	Cleveland	OH	44113	1/9/1998	FOLLOW UP WITH HIM TO GET HIM TO USE INSTEAD OF VIC;BRINGSPINE POSTER
PPLPMDL0080000001	Parma	OH	44129	1/20/1998	NEED TO SEE IF HE WILL ANSWER SOME QUESTION
PPLPMDL0080000001	Uniontown	OH	44685	1/9/1998	VIEWS OXY AS STRONGER THAN VICODIN, WORKING ON SWITCHSAYS PEOPLE LIKE VICODIN. IMPROVES QUALITY OF LIFESHOW PI FOR CONVERSION FACTORS
PPLPMDL0080000001	Cleveland	OH	44113	1/16/1998	BRING HIM COST COMP TO VIC PERCIEVES OXY TO BE VERY EXP
PPLPMDL0080000001	Akron	OH	44302	1/16/1998	DISCUSSED OROMORPH SITUATION, SAID ITS BECAUSE OF GENERICSUBSTITUTION. CLOSED ON SWITCHING TO OXY BECAUSE OF NOGENERIC EQUIV.
PPLPMDL0080000001	Euclid	OH	44119	1/20/1998	SAMPLES
PPLPMDL0080000001	Akron	OH	44302	1/16/1998	SAID HE'S BEEN USING MORE OXY, NOT HAVING A BREAKTHROUGHDOSE HIGH ENOUGH SAYS ITS A HINDRANCE. CLOSED ON SAME THINGWITH DURAGESIC AND HE USES DILAUDID. CAN DO SAME THING ORJUST USE CONCENTRATE.
PPLPMDL0080000001	Akron	OH	44319	1/16/1998	DRUG ABUSE IS MAIN ISSUE WITH DR.
PPLPMDL0080000001	Cleveland	OH	44113	1/16/1998	NEED TO KEEP WORKING ON PA WHO IS NOT AS COMFORTABLE WITHDOSING; DR'S USING MORE
PPLPMDL0080000001	Cleveland	OH	44113	1/16/1998	QUICK HIT AT WINDOW HAS PATS IN MIND FOR STUDY
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/16/1998	HASN'T USED OXY YET, BUT STILL CRANKING ON UNIPHYL. TRIEDTO TIE THE TWO TOGETHER WITH THE DELIVERY SYTEM, SEEMEDINTERESTED.
PPLPMDL0080000001	Uniontown	OH	44685	1/16/1998	SAFETY, WITH OSTEO STUDY FOR LACK OF TOLERANCE AND ABUSE.UNIPHYL, HIT CHRONTHERAPY OF DISEASE STATE AND HOW UNIPHYLIFTS THE DISEASE STATE.
PPLPMDL0080000001	Uniontown	OH	44302	1/16/1998	DISCUSSED FUTURE PROGRAMS WITH HER. WANT TO GET HER SIGNEDUP FOR A NEON MEETING.
PPLPMDL0080000001	Cleveland	OH	44115	1/16/1998	SPOKE WITH JOAN COCHRAN WHO HAD CALLED & IS INTERESTED INDOSING CHARTS; HAS USED SOME OXY
PPLPMDL0080000001	Akron	OH	44302	1/16/1998	CHECKING IN WITH HIM BECAUSE PROGRAM WAS RECEDED. SAID NOTA BIG DEAL, RESECD FOR MAY.STILL USING ALOT OF MSC 200 MG. COMPARED THAT DOSE WITH OXY80, THOUGHT THAT MSC 200 WAS ALOT MORE POTENT. REMINDEDAAGAIN THAT HE CAN DOSE AS HIGH AS HE WOULD WITH MSC.
PPLPMDL0080000001	Cleveland	OH	44113	1/16/1998	BRING LAMANATED SPINE CHART & STOCKING LIST
PPLPMDL0080000001	Akron	OH	44312	1/16/1998	NEED TO WORK ON TITRATION, DR IS STARTING WITH OXY ANDTHEN GOING TO DURAGESIC, NEED TO HIT EASE OF TITRATIONBIAVAILABILITY AND NO CEILING.
PPLPMDL0080000001	Uniontown	OH	44685	1/16/1998	HIT TITRATION AND THE HIGHER DOSES, Q12 DOSING, THE PATIENTSNEED TO STAY WITH OXY, THERE IS NO BUZZ.UNI, HIT CHRONOTHERAPY OF DISEASE STATE, ALONG WITH UNI.
PPLPMDL0080000001	Akron	OH	44312	1/16/1998	TALK ABOUT CANCER PAIN, GO OVER TITRATION FOR START WITHAND STAY WITH NO CEILING. SHOW CONVERSION FACTORS OFDURAGESIC AND MS CONTIN.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/16/1998	QUICK OXY REMINDER. HASN'T USED. WENT OVER BENEFITS OFQ12 WITH FAST ACTION FOR ACUTE PAIN.
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1998	NEEDS REFERENCE TO FEEL MORE COMFORTABLE TO USE OXY;WILL HELTO HAVE ON FORMULARY
PPLPMDL0080000001	Cleveland	OH	44119	1/20/1998	STILL THINKS HE KNOWS IT ALL,WANTS SUPPORT FOR FALL PROGRAM.TOLD HIM I DON'T KNOW.STILL USING A LOT OF MSC/FIND OUT WHYREALLY DOESNT SEE BENEFIT I DON'T HTINK.
PPLPMDL0080000001	Rocky River	OH	44116	1/20/1998	WILL USE OXY WHEN NEEDS PAIN MED
PPLPMDL0080000001	Akron	OH	44304	1/20/1998	ONLY GAVE ME A SEC. KAISER DOC, USES OXY FOR CA PATIENTSWITH HOSPICE BENEFITS, NOT ON FORMULARY CAN'T USE UNTILTHEN.
PPLPMDL0080000001	Cleveland Hts	OH	44118	1/20/1998	TRYING TO PLACE FOR HIS PERC PAT BUT HE STILL IS USINGFOR CA AND BIG TIME PAINS.STILL USING A FAIR SHARE OFDIL AND NEED TO FIND WHY
PPLPMDL0080000001	Cleveland	OH	44111	1/20/1998	JUST KEEP REMINDING HIM ABOUT UNI GET SAMPLES
PPLPMDL0080000001	Lyndhurst	OH	44124	1/20/1998	MAKING SURE TO GO OVER DOSING AND USING HTE 10MG TABLETAND HOW TO GIVE IT 1-2 TO REDUCE NAUSEA
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1998	WILL KEEP IN MIND NEEDS TO BE CONTINUALLY REMINDED
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	WILL USE ON HS TOTAL HIP REPLACEMENT CASE 1/21/98 FOLLOW UP& TRY TO GET HIM IN HABBIT OF USING OXC ALL THE TIME
PPLPMDL0080000001	Akron	OH	44333	1/20/1998	ONLY GOT A COUPLE OF MINUTES, SAID HE USES OXY FOR CHRINICPAIN, WENT AFTER WERE HE USES VIC. RX ALOT MORE COMBOSTHAN STRONG.
PPLPMDL0080000001	Akron	OH	44319	1/20/1998	HIT SAFETY AND OXY USE FOR ACUTE PAIN CONTROL, SHOW ONSETOF ACTION 1HR AND LESS DOSING FREQUENCY.UNIPHYL, COPD PATIENTS, HIT CHRONOTHERAPUTICS OF PULMONARYDISEASE.
PPLPMDL0080000001	Euclid	OH	44119	1/20/1998	SHWD HOW OXY CAN BENEFIT HIS POST-OP PTS/SD WD TRY. F/U USES ALMOST ALL VICODIN.
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	MET WITH SUE & WENT OVER OXY & SET UP INSERVICE FOR FLOOR
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	INSERICE WITH SURG & RECOVERY
PPLPMDL0080000001	Barberton	OH	44203	1/20/1998	ER ROOM.
PPLPMDL0080000001	Fairlawn	OH	44333	1/20/1998	SAID USING FOR CA AND CHRONIC PAIN, ASKED TO CONSIDER FORACUTE, SEEMED HESITANT. WENT INTO BENEITS OF USINGF INACUTE SETTING, DISCUSSED THE USE IN ER'S. COMMITTED TO TRY.
PPLPMDL0080000001	Akron	OH	44333	1/20/1998	SAID BEEN USING MORE OXY IN MORE VARIETIES SINCE LAST CALL.STILL COMFORTABLE USING ONLY 10'S EVEN FOR CHRONIC PAINPATIENTS. COMPRED EQUAL DOSES OF VIC.
PPLPMDL0080000001	Akron	OH	44314	1/20/1998	TALKED ACUTE PAIN PATIENT, ADMITTED TO USING PERCODAN,SAID GETTING ALOT FROM ER AND CONTINUING THE RX, ASKED FORCONVERSION OF THESE PATIENTS, MENTIONED RENEWS RX ONCE AMONTH, MENTIONED FOR TRAUMA THINKING SEVERE? SHOW CONVERSINFOR HYDROCODONE. UNIPHYL, CHRONOTHERAPEUTICS.
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	KEEP REMINDING HIM & OFFIC STAFF JACKI & GLORIA VERY INFULU
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1998	NEEDS REFERENCES OF OTHER DOCS USING WONT USE UNTIL HE GETSREFERENCE.
PPLPMDL0080000001	Euclid	OH	44119	1/20/1998	BEST SUPPORTER IN HOSPICE/STILL USING QUITE A BIT OF MSC BUTAGREES OXY BETTER SE PROFILE.PROBLEM IS THEY USE SO MUCHSUBLING MORPH THEN THEY JUST CONVERT.
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1998	NEED TO REINFORCE OXY IS FIRST OPIOID;HAS PAT ON 20MG AMPUTEEEDING GREAT
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	GET HIM SAMPLES OF UNI & FIND OUT WHERE HE'S MOVING SLEEP LAB TO.
PPLPMDL0080000001	Akron	OH	44333	1/20/1998	HAS ONLY USED A COUPLE OF TIMES. REITERATED ALL THEBENEFITS OVER VIC, AND CLOSED ON TRYING.
PPLPMDL0080000001	Akron	OH	44333	1/20/1998	USED MARTIN PAK TO DISCUSS DIFFERENCES BETWEEN UNI ANDTHEODUR. SAID HE USES UNI FOR NOXTURNAL, ASKED WHY ALLTHEOP PATIENTS COULDN'T BENEFIT FROM UNI. ASKED ABOUTOXY, USES NARCS FOR LUNG CA AND CHEST COMPRESSION. COMMITTO TRY.
PPLPMDL0080000001	Akron	OH	44319	1/20/1998	SET UP A LUNCH MEETING ON FEB 6TH. I NEED TO NAIL DR DOWN.USING FOR CHRONIC PAIN, NEED TO GO AFTER ACUTE, PERCOCETAND VICODIN PAIN, USE SUNSHINE STUDY, CONVERSION CHARTAND LET KNOW THE DEA CHECKS FOR THE AMOUNT OF TABS NOT RX'S
PPLPMDL0080000001	Parma	OH	44129	1/22/1998	STAYING WITH NHLBI AND NOCTURNAL ISSUES.NEED TO GET HISATTENTION TO GET MORE TIME
PPLPMDL0080000001	Lakewood	OH	44107	1/20/1998	HAS 2 PAT IN HOS WITH BACK PAIN ON 40MG ASKED ABOUT NEXT DOSKEEP GOING OVER DOSING WITH HIM
PPLPMDL0080000001	Barberton	OH	44203	1/20/1998	TALKED ACUTE PAIN CONTROL INSTEAD OF VICODIN. TITRATIONFOR HIGHER DOSAGES, 80MG. EASY TO TITRATE. USED PI FORDELIVERY SYSTEM, AND THE SUNSHINE STUDY .UNIPHYL, COPD USE ATS GUIDELINES WITH CHRONOTHERAPUTICS.
PPLPMDL0080000001	Cleveland	OH	44109	1/22/1998	GET HER LOTS OF SAMPLES
PPLPMDL0080000001	Fairlawn	OH	44333	1/20/1998	SAYS USING OXY IN VARIETY OF PAIN SYNDROMES. DISCUSSEDACUTE PAIN, HADN'T THOUGHT OF USING LONG ACTING THERE.WENT OVER BENEFITS OF Q12 AND NO TYLENOL. CLOSED ON ALLPATIENTS NEEDING AN OPIOID CAN BENEFIT FROM OXYCONTIN.
PPLPMDL0080000001	Euclid	OH	44119	1/20/1998	AMIABLE BUT GETTING BUSIER NOW HE'S GOT RASSIGA'S PTS.HASSEVERAL PTS ON OXY HE SAYS.HIGHEST DOSE IS 60 Q12H HE THINKSGETTING BETTER
PPLPMDL0080000001	Akron	OH	44304	1/21/1998	BACK FROM MATERNITY LEAVE, HAD A GIRL. REMINDED OF BENEFITSOF OXY AND DISCUSSED DIFFERENCE WITH MSC.
PPLPMDL0080000001	Akron	OH	44304	1/21/1998	INTERESTED IN PAP APPLICATION, WAS GOING TO PUT PT ON OMS, DISCUSSED BENEFITS OF OXY. ASKED FOR SUPPORT WITHP AND T, WITH GETTING HIGHER STRENGTH OF OXY ON FORMULARUAD STOCKED.
PPLPMDL0080000001	Akron	OH	44302	1/21/1998	XY FOR LUNG CA AND CHEST COMPRESSION. WENT OVER DOSINGAND CONVERSION.
PPLPMDL0080000001	Brooklyn	OH	44144	1/21/1998	JUST NEEDS TO REMBER TOLD PAT STORY & IT MAY HELP HIM REMEM
PPLPMDL0080000001	Akron	OH	44302	1/21/1998	SCHEDULED HER TO TALK AT NEON AND A CLEVELAND CLINICPROGRAM I HEARD ABOUT.
PPLPMDL0080000001	Broadview Heights	OH	44147	1/21/1998	SET UP AN APPT WITH ELAINE PERALE TO GO OVER LONG TERMSTUDIES AND AN EXTRA REASON TO PUSH OXYCONTIN,
PPLPMDL0080000001	Norton	OH	44203	1/21/1998	HE IS A KEY PHARMACIST THAT WORKS WITH KRISTINE LAWSONAND DR POLING.
PPLPMDL0080000001	Broadview Heights	OH	44147	1/21/1998	SET UP AN APPT WITH ELAINE PERALE TO GO OVER LONG TERMSTUDIES AND AN EXTRA REASON TO PUSH OXYCONTIN,
PPLPMDL0080000001	Beachwood	OH	44122	1/22/1998	NEED TO GET IN HERE WHEN LAUFER IS HERE HE SEEMS TO BESLOWING DOWN
PPLPMDL0080000001	Akron	OH	44302	1/21/1998	DISCUSSED USE OF ROXICODONE. USES IT FOR BREAKTHROUGHWITH OXY AND DURAGESIC. HOW TO BATTLE??
PPLPMDL0080000001	Akron	OH	44312	1/21/1998	NEED TO GO OVER DOSING. ADVANTAGES OVER MS CONTIN.DELIVERY SYSTEM.
PPLPMDL0080000001	Akron	OH	44312	1/21/1998	SHOW NONMALIGANT PAIN STUDY, DELIVERY SYSTEM WITH LESSDOSING FREQUENCY AND ABUSE.
PPLPMDL0080000001	Akron	OH	44304	1/21/1998	PROBED TO FIND WHERE HE PLACES MSC, SAID USES OXY ALOTMORE SAID INSURANCE PLANS SOMETIMES DOMINATE WHAT HEUSES. WENT OVER CURRENT FORMULARY STATUS.
PPLPMDL0080000001	Akron	OH	44312	1/21/1998	GO OVER TITRATION, NO CEILING, GOING TO DURAGESIC FORMORE SEVERE PAIN, START WITH STAY WITH.



PPLPMDL0080000001	Cleveland	OH	44106	1/22/1998	GETTING MORE FAMILIAR.STILL NOT USING A GREAT DEAL BUT ISCOMMENTING ON HOW THE RESIDENTS ARE USING.TALKEDABOUT DOSING AND COMMITTED TO USING
PPLPMDL0080000001	Cleveland	OH	44106	1/22/1998	STILL WORKS SOME WITH DR KREIGLER.THE CHANGE SHOULD BE AMAJOR FACTOR
PPLPMDL0080000001	Middleburg Heights	OH	44130	1/22/1998	KEEP REMINDING HIM OF OXY USES LORCET 10;
PPLPMDL0080000001	Cleveland	OH	44106	1/22/1998	COMPARING RO OTHER FIXED COMBO'S.HE HAS SEVERAL PATIENTSTHAT HE HAS USED WITH GOOD RESULTS
PPLPMDL0080000001	Akron	OH	44310	1/22/1998	QUICK WINDOW REMINDER AND SAMPLES.
PPLPMDL0080000001	Shaker Hts	OH	44122	1/22/1998	HE IS BACK TO USING SOME OXY.THE WORK COMP DR NEXT DOORTO HIM SUDDENLY RETIRED INCREASING HIS BUSINESS. HE SHOULDHAVE EXPANDED OPPORTUNITY TO USE BOTH OXY AND UNI.NEED TOFIND WHEN HE ADDS ON UNI
PPLPMDL0080000001	Cleveland	OH	44130	1/22/1998	HAS TWO PAT ON PER IT WAS REFIL & ONLY TAKES EVERY OTHER DAYDONT HARD SELL
PPLPMDL0080000001	Akron	OH	44333	1/23/1998	STILL USES ALOT OF SLO BID FOR KIDS, TRIED TO CLOSE ONYOUNG ADULTS AND UP FOR UNI.
PPLPMDL0080000001	Cleveland	OH	44106	1/22/1998	INTROED THE NEW BETTER FERREL PIECE AND COST MAY BE AWAY TO GO.HE TALKED ABOUT THE NEW ADMINIS IN THE HOSP ANDNI TRIED TO TALK AOBUT HOW OXY COULD HELP
PPLPMDL0080000001	Cleveland	OH	44109	1/22/1998	MET WITH ED CARTER :PHARM JAN NEEDS CLINICAL INFOR
PPLPMDL0080000001	Cleveland	OH	44109	1/22/1998	MET WITH MIKE POWELL WANTS TO SEE STUDY ON HOW OXY LONGACTCAN GET PAT OOUT OF HOS EARLY
PPLPMDL0080000001	Parma	OH	44129	1/22/1998	TALKED OT PAT.THEY ARE STILL BUYING THRU THE HOSPITAL.SHE LIKED THE SEN SAMPLE PAKS.MADE AN APPT TO GO OVER THEFERREL AND ZLOTNIK ARTICLES
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/22/1998	MET WITH PAT & PAT USING MORE OXY WORKING WITH DAVE AT SOUTHWEST COMMUNITY
PPLPMDL0080000001	Beachwood	OH	44122	1/22/1998	SET UP A PROGRAM FOR A 20 MIN PRESENTATION TO DOCS WITHTHE NURSING HOME IN ATTENDENCE.VITAL TO BE BE PREPARED
PPLPMDL0080000001	Parma	OH	44134	1/22/1998	HE STILL HAS ONLY THE ONE PAT.TRIED TO BRING IT DOWNAND NICHE FOR FIXED COMBOS
PPLPMDL0080000001	Maple Hts	OH	44137	1/22/1998	WENT OVER ZLOTNICK FOR COST OF OXY IN LONG TERM CARE ASSESSING IS IMPORTANT FOR HIM IN THIS SETTING.TALKED ABOUTWHEN HE ADDS ON UNI.INHALERS FIRST LINE AND THEO DUR ISSTILL ON HIS MIND.ANTI IFLAMATION IS IMPORTANT.NEED TODO KIDNEY
PPLPMDL0080000001	Fairlawn	OH	44333	1/22/1998	SAID EVERY PATIENT FOR THE NEXT COUPLE OF WEEKS WILL BEPUT ON OXY INSTEAD OF VIC, BECAUSE HE LIKES ME! EXPLAINEDAGAIN WHY THAT IS AN EXCELLENT CHOICE.
PPLPMDL0080000001	Cleveland	OH	44130	1/22/1998	MET WITH ANS DR'S THAT WORK WITH VARIANY HES DIRECTOR TRYTO SWET UP APPT WITH HIM
PPLPMDL0080000001	Middleburg	OH	44130	1/22/1998	HAS NOT PUT ANY PATS ON OXY OR ANY OTHER NARCS KEEP REMINDIN
PPLPMDL0080000001	Cleveland	OH	44122	1/22/1998	POSITIONING OXY IS IMPORT FOR HIS USE.WHEN I AM NOT HERHE FORGETS.NEED TO FIND GREATER BENEFITS THAN Q12 ANDABUSE
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	OXY FOR POST OP, SAID HE HAS SEEN IT AROUND THE HOSP ANDSEEMED GENUINELY INTERESTED IN ITS BENEFITS. COMMITTEDTO TRY.
PPLPMDL0080000001	Westlake	OH	44145	1/23/1998	HAS PAT ON 40MG OXY
PPLPMDL0080000001	Westlake	OH	44145	1/23/1998	NEED TO MAKE SURE HE'S USING 20'S NOT 10MG OF OXY
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	RIPEPI SOLD HIM MORE THAN ME, BUT DID COMMIT TO TRY.
PPLPMDL0080000001	Westlake	OH	44145	1/23/1998	HAD CA PAT HE WANTED TO USE IT ON BUT FORGOT NAME OF XOY NEETO BE REMINDED
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	GOOD INTRO CALL TO OXY, SEEMED TO IDEALIZE RIPEPI ANDHE LISTENED AS HE TALK ABOUT OXY FOR ME.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	SAYS GREENBERG USES IT ALOT AND HASN'T TRIED IT ON HISOWN YET BUTWILL TH THIS AFTERNOON.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	MARRIED TO SUSAN POTTER, PEDIATRICIAN WENT TO HIGH SCHOOLWITH. NOT FAMILIAR WITH OXY, WENT THROUGH ENTIRE PRESETATIONDEFINTELY WILL TRY, SEEMED TO BE A FOLLOWE,R LIKED THATOTHERS HAD USED.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	GREAT INTRO CALL TO OXY. WENT OVER BLOOD LEVELS, SEEMEDCONCERNED ABOUT RESP DEPRESSION, WENT THROUGH PI TO SHOWNO HIGHER INCIDENCE
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	WENT THROUGHENTIRE OXY PRESENTATION, DIDN'T GIVE MUCHFEEDBACK,
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	GOOD INTRO CALL, VERY QUIET. SAID HE DEFINTELY USE.
PPLPMDL0080000001	Westlake	OH	44145	1/23/1998	FOLLOWED UP WITH MICHELLE TO SEE IF OCXY WAS ORDERED WASMTSURE
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	SURGERY RESIDENTS.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	JUST LISTENED QUIETLY, GAVE POSITIVE NON VERBAL FEEDBACK,WOULDN'T COMMIT TO USE.
PPLPMDL0080000001	Akron	OH	44333	1/23/1998	HAS PUT A COUPLE HOSPICE PATIENTS ON OXY. STILL CAN'T GETHIM TO CONSIDER FOR ACUTE OR CHRONIC PAIN.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	SAYS HE USES OXY EVERYDAY, HAS ALL PATIETN PUT ON OXYTHAT HE CAN TRUST.?
PPLPMDL0080000001	Lakewood	OH	44107	1/23/1998	SET UP PRECEPTSHIP WITH DR TO LEARN MORE ABOUT PAIN MANGMET
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	HAS USED OXY MANY TIMES HE SAYS IN HOSPITAL. WENT OVERDOSING, WAS CONFUSED AOBUT THE POTENCY WITH VIC.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	WAS REALLY INTO THE DELIVERY SYTEM AND PURDEU FREDERICK.LIKED THE ABUSE POTENTIAL AND COMMITTED TO USING.
PPLPMDL0080000001	Akron	OH	44310	1/23/1998	SAID HE USED IT ON A PATIENT AND THEY TOOK ALL 30 TABLETSIN A FEW DAYS, SAID HE PROBABLY WON'T USE IT IN PATIENTSHE THINK WILL ABUSE IT. SAYS THEY LIKE THE RUSH ANDONLY GET IT FOR A CUPLE OF WEEKS, THIS COULD TAKE AWHILE.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/26/1998	WORKING ON SPEAKER DATES.TALKED ABOUT USING INSTEAD OFFERC AND OHTER FIXED COMBO'S.ALSO GEN VS BRAND.INTOREDLTCT STUDIES
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/26/1998	THEY ARE SEING SOME OXY FROM THE PAIN GUYS ACROSS THESTREET.THEY ARE NICHING FOR CHRONIC LONG TERM SO WE TALKEDABOUT WHRE AND WHENR TO USE OXY.ADD ON VALU FOR UNI WASWELL RECEIVED BUT THEY STILL SEND PAT TO BERZON AND OTHERPULM STUFF
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/26/1998	PLACED OXY WITH THE FIXED COMBOS.SEEING SOME OXY FROMPAIN GUYS.NICHED IT FOR A SOONER USE
PPLPMDL0080000001	Akron	OH	44302	1/26/1998	MSC AND OROMORPHI. DIDN'T SAY SHE WRITES FOR IT, DISCUSSEDANYWAY. SOLD OXYCONTIN IN PLACE OF BOTH.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/26/1998	HE IWLL NEED A LOT OF FOLLOW UP.HE IS RETIRING IN MAY BUTHIS INFLUENCE COULD HELP UNTIL THEN.HE DID GIVE MEA NAME OFR A PERSON TO CONTACT FOR DOING AN INSERVICE IN THOUTPAT SURG DEPT
PPLPMDL0080000001	Beachwood	OH	44122	1/26/1998	COMPARING TO FIXED COMBO'S.NEED TO FIND HER GENERIC QUOTA
PPLPMDL0080000001	Cleveland	OH	44125	1/26/1998	TRYING TO PLAC OXY INSTEAD OF VIC.TRYING ANALOGY OFTHE FIRST TIME HE USED VIC INSTEAD OF T3.OXY IS THE SAMEIMPROVEMENT
PPLPMDL0080000001	Beachwood	OH	44122	1/26/1998	HE IS THE HARDEST TO GET TO USE AN OPIOID BUT HE WILLUSE MORE OFTEN.GETTING GOOD RESULTS BUT STILL HESITANT.NEED TO TELL HIM ABOUT STOPPING OF THE OA STUDY AND THENHAVING IT TO BE CONTINUED
PPLPMDL0080000001	Akron	OH	44319	1/27/1998	DR HAS OXY FOR CANCER PAIN, HIT ACUTE PAIN WITH QUICK ONSETOF ACTION WITH Q12 DOSING FREQUENCY AND LESS ABUSE IWTHIMPROVEMENT OF LIFE.
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	SPOKE WITH PLASTIC SURG WHO HAS A PAT ON VIC THAT HE WILLSWITHC TO OXY BECAUSE OF LESS ABUSE POST
PPLPMDL0080000001	Akron	OH	44319	1/27/1998	<b>NEED TO HIT THE ACUTE PAIN PATIENTS THE BENEFITS ANDTHE POTENTIAL OBJECTIONS. LESS ABUSE WITH IMPROVEDQUALITY OF LIFE.</b>
PPLPMDL0080000001	Cleveland	OH	44127	1/27/1998	ONLY TALK TO IN SURG LOUNGE & WILL USE OXY WHEN HE NEEDS PO
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	SHOWED COST COMP THOUGHT IT WAS NOT APPR CAUSE IT DIDNT COMPOXY;
PPLPMDL0080000001	Mogadore	OH	44260	1/27/1998	WENT FOR ACUTE PAIN AND GREAT UNI CALL, CAIN CAME IN ANDSAID HE'S BEEN USING UNI AND IT WORKS GREAT, HE REALLYSTARTED LISTENING THEN.
PPLPMDL0080000001	Mogadore	OH	44260	1/27/1998	REINFRCED BENEFITS, USING A TON OF OXY!!!
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/27/1998	TALKED ABOUT THE DEL SYS AND HOW HE COULD USE INSTEADOF FIXED COMBO'S
PPLPMDL0080000001	Barberton	OH	44203	1/27/1998	HIT ACUTE PAIN PATIENTS, THINKING MORE FOR CANCER. HITQUICK ONSET OF ACTION WITH LESS DOSING POTENTIAL AND LESSABUSE. COMPARE UNIPHYL TO THEO DUR AND SHOW ADVANTAGES.
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	HE IS GOING TO STAY IN HEM.HE IS VERY SMART AND IS CERTAINLYWORTH FOLLOWING.HE IS FORM NY AND THERE IS AN OUTSIDESHOT AT HIM GOING BACK HOME.COMPARED MSC TO OXY.PLAYEDUP MORPHINE IGNORANCE AND ADVANCES OF OXY
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	TALKING ABOUT PEER SUPPORT AND WHAT IS HAPPENING AT THEVA AND HOW THAT SPIRO IS STARTING TO USE.NEED TO GETTO SPIRO AND FIND HIS RESULTS
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/27/1998	SHE IS SEEING MORE OXY BEING USED ESP FOR THE OUTPATIENTSHE COULD NOT GET SPECIFIC.SHE STILL DOES NOTKNOW PROPER WAY TO START.DID MORE SEPARATING FROM MSC AMDWENT OVER INVASIVE DATA LIKED THE IDEA OF HTE DEL SYS BUT WAS CONCERNED ABOUTSEADATION WITH THE USE OF LONG ACTING.TRIED TO TELL HER ABOTHALF LIFE AND HOW THIS WILL NOT BE ANY DIFF WITH OXY THANOTI IS WITH OTHER SHORT ACTING
PPLPMDL0080000001	Barberton	OH	44203	1/27/1998	HIT UNIPHYL FOR COPD, WITH MAN AND KARPEL REPRINTS.
PPLPMDL0080000001	Cleveland	OH	44113	1/27/1998	GIVE STAMPER TO ROMAN WHO TAKES CARE OF ALL HIS RX'S WILL USMORE IF THEY HAVE STAMPER
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	QUICK HIT OF OXY SAYS NONE OF HIS PATS IN PAIN
PPLPMDL0080000001	Mogadore	OH	44260	1/27/1998	WENT FOR ACTUE PAIN, CLOSED ON PATIENT THIS AFTERNOONCOMING IN WITH FRACTURE KNEE, FOLLOW UP
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	AWARE OF OXY FOR SICKLE CELL SO I TRIED TO NICHE FOR THEFIXED COMBO'S.BUSY TIME BUT HE SEEMED VERY OPEN
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	TUMOR BD AVERBOOK AND STEVENSON PRESENTED
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	LUNCH WITH DOCS
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	SPOKE WITH ORTHO RES & PMR RES ONES USING ORTHO RES WILL USE
PPLPMDL0080000001	Cleveland	OH	44113	1/27/1998	SPOKE WITH JAN/ENIE RE DR. PERSE/DR. BOHL HAS RX'D ONE OXYSEE IF I CAN SET UP INSERVICE
PPLPMDL0080000001	Cleveland	OH	44113	1/27/1998	GET STAMPS FOR SURG ROOMS 6;ALSO BRING TO VASCULAR LAB;DOXCEE PATS THEIR
PPLPMDL0080000001	Cleveland	OH	44109	1/27/1998	DR MOHR MOURANY RESIDENTS
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	HE IS REALLY CATCHING ON.HE HAS SEVERAL PAT ON THE 40MG ANDSEEMS TO BE MORE IN TUNED TO PAIN MAN THAN ANY OF THE OTHERSGAVE HIM THE ASSESMENT SHEETS AND HE REALLY SEEMED TO LIKETHAT FORM.STARTING TO GET MORE FOR THE HEAD AND NECKERS ASWELL
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	HE WILL BE A PAIN FELLOW.WENT OVER THE DELSYS AND WHERE TOWELL USE.SPOKE TRYING TO PLACE IT FOR HIM BECAUSE HE WOULD GO TOMSC AFTERWARDS.NEED TO MAKE SURE THAT HE IS NOT INFLUENCEDGREATLY BY
PPLPMDL0080000001	Cleveland	OH	44113	1/27/1998	GET OXY 20MG STAMP FOR DR & VASCULAR LAB WANTS TO USE MORE;NEXT TIME ASK ABOUT A SPEC PAT
PPLPMDL0080000001	Stow	OH	44224	1/27/1998	USING OXY FOR ACTUE PAIN FOR ALST FEW WEEKS.
PPLPMDL0080000001	Akron	OH	44333	1/27/1998	ONLY GOT A MINUTE, SCHEDULED LUNCH HAVEN'T GOTTEN MUCH TIMELATELY.
PPLPMDL0080000001	Cleveland	OH	44106	1/27/1998	TRYING TO GET SPECIFIC PATIENT TYPES AND RESULTS

PLPMDL0080000001	Stow	OH	44224	1/27/1998	HAS TRIED OXY FOR ACTUE PAIN, SAYS WORKING FINE, HE IS REPLACING VIC MORE EVERY WEEK.
PLPMDL0080000001	Cleveland	OH	44106	1/27/1998	SHE IS STILL SPENDING ALOT OF TIME AT METRO AND REALLY HASNOT DONE ALOT WITH PAIN YET.COMMITTED TO TRYING OXY
PLPMDL0080000001	Clinton	OH	44319	1/27/1998	NEED TO HIT ACUTE USE OF OXYCONTIN, SHOW DELIVERY SYSTEMWITH PI AND USE THE SUNSHINE STUDY TO SHOW QUICK ONSET OF A.
PLPMDL0080000001	Cleveland	OH	44109	1/29/1998	WILL START USING UNI SINCE NO OTHER THEO SAMPLING
PLPMDL0080000001	Barberton	OH	44203	1/27/1998	KEEP DOSING SIMPLE USED THE TIME TITRATION SLIM JIMAND DR LIKED THIS ALOT.
PLPMDL0080000001	Akron	OH	44319	1/28/1998	DR USES VICODIN AND TYLENOL/C. OXY WITH QUICK ONSET OFACTION WITH Q12 DOSING. IMPROVES QUALITY OF LIFE ANDLESS ABUSE POTENTIAL.
	Cuyahoga Falls	OH	44221	1/28/1998	UNFORTUNATELY NOT SPEAKING AT ROBINSON. WE DISCUSSEDCILDRENS HOSPITAL PROGRAM. HE SAUNDED VERY INTERESTED.HE ASKED ABOUT KADIAN, EXPLAINED WHAT HAPPENED AND WHYIT DIDN'T DO WELL, WENT INTO OXY BENEFITS.
PLPMDL0080000001					
PLPMDL0080000001	Cuyahoga Falls	OH	44221	1/28/1998	PUSHED STARTING EARLIER WITH SOME VIC PATIENTS.
PLPMDL0080000001	Cuyahoga Fls	OH	44221	1/28/1998	TREATS ALOT OF ASTHMA, THAT'S WHERE SHE USES MOST OF HERSEREVENT. DISCUSSED CERTAIN COPD PATIENTS. NEXT CALLUSE KARPEL AND MAN FR COMBO THERAPY.
PLPMDL0080000001	Akron	OH	44333	1/28/1998	SAID HAS BEEN USING MORE AOXY LATELY, BUT STILL BELIEVESNARCS SHOULD BE LAST RESORT.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	1/28/1998	SAYS OXY IS WORKING GREAT, CONVERTING VIC PATIENTS.WENT OVER BENEFITS OF STARTING WITH OXY.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/1998	RESCHEDULED FOR SURGERY LOUNGE.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/1998	STILL NOT USING MUCH OXY. SET IN WAYS AND DIFFICULTTO GET TO COMMIT, TELLS YOU WHAT YOU WANT TO HEAR. REMINDEDOF UNI PATIENT THAT TOLD HIN HOW MUCH BETTER SHE FELT.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/1998	STILL NOT USING, SAYS HE FORGOT. HARD TO KEEP CONVERSATIONFROM DRIFTING.
PLPMDL0080000001	Barberton	OH	44203	1/28/1998	NEED TO ADDRESS POTENCY, THINKS FOR MORE SEVERE PAIN. USEPI FOR CONVERSION CHART. SHOW SUNSHINE STUDY WITH QUICKONSET OF ACTION WITH IMPROVED QUALITY OF LIFE AND Q12DOSING.
PLPMDL0080000001	Barberton	OH	44203	1/28/1998	HTI QUICK ONSET OF ACTION WITH Q12 DOSING. IMPROVES QUALITYOF LIFE. MORE COST EFFECTIVE.
PLPMDL0080000001	Akron	OH	44319	1/28/1998	DR USE FOR MORE CHRONIC SEVERE PAIN, NEED TO ADDRESS ACUTEPAIN WITH QUICK ONSET OF ACTION WITH Q12 DOSING. USE PIAND SUNSHINE STUDY.
PLPMDL0080000001	Uniontown	OH	44685	1/29/1998	NEED TO GO AFTER TYLENOL WITH CODEINE. STARTS MOST PATIENTSON IT. HIT LESS FREQUENT DOSING. WITH IMPROVED QUALITYOF LIFE. BETTER PAIN MANAGEMENT, LESS CONSTIPATION.LESS ABUSE.
PLPMDL0080000001	Parma	OH	44129	1/29/1998	STARTING TO GET SOME CONVERSIONS FROM VIC ES.HE LIKES TODDOSE THE ES AT 5 TO 1 TABLET.MAKE SURE HE IS DOSING THE OOOX CORRECTLY
PLPMDL0080000001	Solon	OH	44139	1/29/1998	AS USUAL WINDOW CALL, QUICK UNI REMINDER LEFT AT'S BOOKLETWITH UPDATED GUIDELINES.
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	HAS USED A COUPLE OF TIMES,ATTENDING USUALLY RX'S SAYS HE'LLREMIND THEM TO USE OXY
PLPMDL0080000001	Parma	OH	44129	1/29/1998	DOES NOT LIKE TO USE OPIOIDS BUT HE WILL TRY OXY.I AM NOTSURE HOW MUCH OF A TARGET HE WILL BE BUT CAN PROBABLYBE INFLUENCED BY OTHERS IN THE OFFICE
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	SAYS HE'S USED ONCE ON AN ACUTE PAIN PAT
PLPMDL0080000001	Barberton	OH	44203	1/29/1998	WORK WITH TITRATION SLIM JIM THE TIME PIECE. MAKE REMEMBEROXY SIMPLE AND WORK WITH THE HIGHER DOSES 80MG.
PLPMDL0080000001	Bedford	OH	44146	1/29/1998	SAID HE'S BEEN USING MORE UNI. TRIED TO GET INTO OXY,ONLY LET ME BRIEFLY START. JUST A REMINDER, HASN'T USED
PLPMDL0080000001	Solon	OH	44139	1/29/1998	ONLY USING OXY FOR SEVERE SURG CASES. SET UP LUNCH TO GETMORE TIME
PLPMDL0080000001	Sagamore Hills	OH	44067	1/29/1998	SAW IN LAB WHILE CHECKING SAMPLES, QUICK CALL. PREFERSSUNI, SAYS THEY NEVER HAVE ENOUGH SAMPLES, STOP IN EVERY3 WEEKS FOR AWHILE.
PLPMDL0080000001	Cleveland	OH	44127	1/29/1998	VERY TECHNICAL ASKS LOTS OF QUEST SAYS HE'LL USE IN POST OPHEART PATS ALSO DOES SURG AT ST. V'S;FOLLOW UP
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	LIKES DURACT TAKES HIMSELF-ALL HAND SURGERY;USES LOTS OF PERCHRISTENSON WILL REMIND HIM;
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	DR CHRISTENSON SAYS DR. NIG. USUALLY RX' PERC SAYS HE'LL REMHIM TO USE OXY
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	DR GALLAGHER HAS BEEN USING MORE OXY WILL NOT WITHHOLD NARCSIF HE THINKS THEY ARE IN PAIN;LIKES TECHN ARTHICLES
PLPMDL0080000001	Beachwood	OH	44122	1/29/1998	PREPARING FOR FEB PROGRAM
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	GREAT LUNCH LOTS OF DR'S & RESIDENTS WILL USE OXY DENTISTDR ROSENTHAL SENT PAT HOME WITH O.Y 10MG
PLPMDL0080000001	Bedford	OH	44146	1/29/1998	TRIED TO GET INTO SURGERY LOUNGE, GOT HEAD NURSES NAME TOCALL.
PLPMDL0080000001	Beachwood	OH	44122	1/30/1998	HE IS NOT A VERY TECHNICAL PERSON.AWARE OF THEOPI BUTDOES NOT USE VERY MUCH.TALKED ABOUT WHRE TO USE AND HOW ANDBENEFIT OF ADDING ON
PLPMDL0080000001	North Olmsted	OH	44070	1/30/1998	NOT USING THEO YET BUT GET SAMPLES & WILL USE IN LOW DOSES
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	KEEP REMINDING HIM ITS FOR ACUTE AS WELL AS CHRONIC
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	QUICK HIT WITH UNI APP IN MAY
PLPMDL0080000001	Solon	OH	44139	1/29/1998	STILL NOT USING OXY, REITERATED BENEFITS AGAIN.
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	FOLLOW UP WITH HIM APPO AUG 2 FOR BOARD MEMBERS PROVIDESPEAKER
PLPMDL0080000001	Sagamore Hills	OH	44067	1/29/1998	USING UNI MORE FOR ASTHMA, USED MARTIN PAK AND ATSGUIDELINES.
PLPMDL0080000001	Cleveland	OH	44104	1/29/1998	HAS ONE PAT WHO HAS TMI TAKING 2 PER EVERY 4HR BUT HAS KESECOVERAGE SEE IF HE'LL RX A SMALL QTY & SEE IF IT WILL WORK
PLPMDL0080000001	Barberton	OH	44203	1/29/1998	WORK WITH BIOAVAILABILITY OF OXYCONTIN, LESS MG IS NEEDEDCOMPARED TO MORPHINE. LESS SEDATION AND CONSTIPATION. NOT MORPHINE. TIME TITRATION SLIM JIM KEEP SIMPLE.
PLPMDL0080000001	Uniontown	OH	44685	1/29/1998	HIT BENEFITS OVER MS CONTIN. LESS MG OF OXY BETTERBIOAVAILABILITY WITH QUICKKEWR ONSET OF ACTION NAD TRUQ12 DOSING.
PLPMDL0080000001	Uniontown	OH	44685	1/29/1998	ADDRESS ACUTE PAIN, QUICK ONSET OF ACTION Q12 DOSING WITH THE IMPROVEMENT OF LIFE.UNIPHYL, NOCTURNAL PROBLEM PATIENTS.
PLPMDL0080000001	Akron	OH	44320	1/30/1998	QUICK STABLE PAIN CONTROL. Q12 DOSING WITH IMPROVEDQUALITY OF LIFE AND LESS ABUSE POTENTIAL.
	Beachwood	OH	44122	1/30/1998	WENT OVER NHLBI AND WHERE THEOPIH IS BEING PLACED.NOT A BIGUSER OF THEOPI BUT KNOWS THE LIT VERY WELL AND AWARE OFWHAT JOURNALS ARE SAYING ABOUT UNI.WENT OVER KIDNEY AND HISHOT BUTTON IS LEVELS AND TEST TO MEASURE.
PLPMDL0080000001	North Olmsted	OH	44070	1/30/1998	WORKED WITH BUSSE KNOWS STUDIES & WILL USE UNI IN LOW LEVELS
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	PUT TWO MORE PATS ON
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	HAS WRITTEN ONE OXY THIS WEEK NEEDS UNI SAMPLE
PLPMDL0080000001	Beachwood	OH	44122	1/30/1998	ONLY USING OXY FOR CA PATIENTS.TRYIGN TO GET IT DOWN TOVIC AND T3 PATIENTS
PLPMDL0080000001	Beachwood	OH	44122	1/30/1998	FOLLOWING UP ON THE STAMPER AND HOW THE CONVERSION ISGOING.THIS OFFICE STILL NEEDS ALOT OF FOLLOW TO REMINDAND KEEP THEM TO THEIR COMMITMENTS
PLPMDL0080000001	Beachwood	OH	44122	1/30/1998	TRYING TO KEEP IT SIMPLE AND SPECIFIC AND MORE THAN JUSTTHIS PERC PATIENTS.GOING OVER THE ACUTE DATA
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	WILL USE IN POST SURG PAIN & HAD A SPECIFIC PAT HE THOUGHTHE SHOULD HAV PUT OXY ON INSTEAD OF NSAID
	Beachwood	OH	44122	1/30/1998	TRYING TO CONCENTRATE ON GETTING HIS MSC PAT.GOING OVER THEDIFFERENCES AND ELDERLY DATA.VERY HARD OT CONVINCE BUT HEIS STARTING TO USE REGULARLY.WORKING ON EARLIER STARTS ANDNOT HAVING TO SWITCH TO ANOTHER DRUG.
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	SAYS MOST OF HIS PATS COME TO HIM ON OXY TRY TO GET SPECI
PLPMDL0080000001	Mayfield Village	OH	44143	2/2/1998	MORE COPD/SAYS USES THEO IF COME IN ON IT/DOESNT USUALLYSTART NEW PTS ON IT/SHOWD ATS AND KARPEL/SEEMED IMPRESSED.DIDNT REALIZE DIFF INTHEO.WILL CONSIDER MORE.SELL HARDER NEXT TIME
PLPMDL0080000001	Munroe Falls	OH	44262	1/30/1998	ASKED HER WHY SHE HASN'T USED, CAN'T SEE TO GET IT THATOXY IS NOT JUST FOR CANCER.
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	SAYS SHE'S TRYING TO USE MORE OXY NEED TO GET IN DISC OVERSPERC PAT
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	GET HIS RESIDENTS TO USE OXY INSTEAD OF PERC POST OPERATLY
PLPMDL0080000001	Akron	OH	44310	1/30/1998	CAME TO WINDOW, REMINDER OF 600 TO REPLACE THEODUR 300.QUICK OXY, HAN'T USED. WENT FOR LUNG CA
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	4 OBGYN CASES;
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	QUICK HIT ON OXY
PLPMDL0080000001	Akron	OH	44333	1/30/1998	OXY FOR ACTUE PAIN, ONLY PLACE WHERE HE'S COMFOUSINGEXCEPT FOR CANCER.
PLPMDL0080000001	Akron	OH	44333	1/30/1998	NOT MAKING AN IMPACT, HE HAS ALOT OF NURSING HOME PATIENTSBUT STILL THINKS THAT DURAGESIC IS A BETTER CHOICE. NEEDTO GET IN WITH A LUNCH TO GET MORE TIME.
PLPMDL0080000001	Solon	OH	44139	1/30/1998	STILL NOT USING, THINKS THAT MSC WORKS BETTER PATIENT AREUSED TO IT AND BETTER STOCKED. I'LL TRY TO HANDLE EACHONE SEPERATELY
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	NEED TO SET UP SPEAKER PROG THROUGH SURG SOCIETY
PLPMDL0080000001	Cleveland	OH	44111	1/30/1998	SAYS HE HAS USED SOME OXY STL MORE VIC NEED TO GET OXY INCOMPUTER SO HIS NURSES RX IT;NEEDS TO GET SOME FEEDBACK FROMPAT
PLPMDL0080000001	Garfield Hts	OH	44125	1/30/1998	NEED TO KEEP THIS WAY SIMPLE.OPI PHOBIC.STRESSED ABUSE/POTENTIAL BUT NEED TO GET HIM TO USE STILL HS BECAUSEIT IS AN OPIOID...HIS DEFINITION
PLPMDL0080000001	Westlake	OH	44145	2/2/1998	SAYS HE,LL USE JUNKS NO PEAKS
PLPMDL0080000001	Mayfield Heights	OH	44124	2/2/1998	GETTING HERE AROUND NOON IS A GOOD TIME TO GET A LITTLEWINDOW TIME
PLPMDL0080000001	Rocky River	OH	44116	2/2/1998	LUNCH HAS PAT THIS AFTERNOON HE MAY PUT OXY ON IN PM AFRAIDOF USING NARCS TOO MUCH WILL USE THEO IN COPD NOT ASHMA
PLPMDL0080000001	Westlake	OH	44145	2/2/1998	SAYS SHE USED ONCE NOT IN HABBIT JUST KEEP REMINDING HER
PLPMDL0080000001	North Olmsted	OH	44070	2/2/1998	NEED TO SET UP MORE TIME WITH HER MAYBE SET UP LUNCH
PLPMDL0080000001	Cleveland	OH	44102	2/2/1998	SAYS HE'S NOTICED DIFF WITH PAT ON UNIP-SHOW STUDY COMPARINGTHEOD BLOOD LEVEL VS UNIP
PLPMDL0080000001	Rocky River	OH	44116	2/2/1998	PARTNER WITH BLITZ SEEMS TO KNOW MORE ABOUT MEDNICE THATBLITHAS USE OXY;MOVED HERE FROM ST.LOUIS
PLPMDL0080000001	Cleveland	OH	44111	2/2/1998	SAW IN SURG LOUNGE & VERY INTERESTED IN OXY KEEP REMINDING
PLPMDL0080000001	Richmond Hts	OH	44143	2/2/1998	WONT TELL ME WHY DURAND TO GET TO HIM ON THIS ISSUE.ONLYSAYS THAT PTS LIKE IT.AGrees OXY PROBABLY BETTER BUT STILLPOSITIONNG TOO HIGH I THINK
PLPMDL0080000001	Cleveland	OH	44106	2/2/1998	MAKING SURE THAT HE IS USING FOR MORE THAN JUST SICKLE CELL.HE CAN TALK AOBUT PATIENTS BUT NOT THAT MANY.HE IS TAKING AGREATRE ROLE IN ONC
PLPMDL0080000001	Middleburg Hts	OH	44130	2/2/1998	RECEP TO OXY SEE IF HE SHOW UP ON 1ST RX
PLPMDL0080000001	Westlake	OH	44145	2/2/1998	SLOW SURG DAY NO ORTHOPODS SAW URO GS OBG ANS
PLPMDL0080000001	Cleveland	OH	44102	2/2/1998	USUALLY USES DARVOCT;IN AVON IN THE PM;HARD TO CHANGE HABB

PLPMDL0800000001	Cleveland	OH	44106	2/2/1998	LIKES IRICK AS A SPEAKER.SHOULD BE A GOOD PROGRAM.NOTSURE HOW MUCH HE IS INITIATING BUT IS COMMITTED.NEED TODO A BETTER JOB AT GETTING SPECIFIC
PLPMDL0800000001	Parma	OH	44129	2/2/1998	SHE DOES NOT LIKE USING OPIOIDS.SHE HAS THE STANDARD FEARS.USES VERY LITTLE OF THE COMBO'S.WENT OVER ABUSE DATA ANDTHAT SEEMD TO HELP.SHE SHOULD BE ABLE TO USE SPARINGLY
PLPMDL0800000001	Westlake	OH	44145	2/2/1998	NEEDS TO THINK OF REASON TO CHANGE FIND OUT IF UNIP IS ONHOSP FORMULARY
PLPMDL0800000001	North Olmsted	OH	44070	2/2/1998	KEEP LEAVING INFO ON UNIP GETS CONFUSED WITH UNIDUR;HAS ONEOF VENIZELLOS PATS ON 1200MG AND LEVEL ONLY 11 AND HAS NOTGONE UP;
PLPMDL0800000001	Richmond Hts.	OH	44143	2/2/1998	DOING GREAT WITH OXY.SAYS ITS HIS DRUG OFCHOICE.TOO BAD HECANT GET HIS PARTNER TO AGREE.
PLPMDL0800000001	Westlake	OH	44145	2/3/1998	SET UP DINNER AND SEE IF HE'S GOT OXY IN SURG CENTER ON COLU
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	SURGERY LOUNGE/PRENTED OXY/NO REAL RESPONSE
PLPMDL0800000001	Cleveland Hts	OH	44118	2/3/1998	BRINGING OXY DOWN TO THE FIX COM LEVEL.TALKED ABOUT WCCOVERAGE ADN HWY
PLPMDL0800000001	Beachwood	OH	44122	2/3/1998	NEW OFFICE SHOULD BE READY TO GO TOMORROW.SHE WANTED MSCCONVERSION CALCULAORS.WILL NEED TO FOLLOW WITH PEGGY TOMAKE SURE EVERYTHING IS GOING WELL.ALSO CHECK WITHE TOMTO GET A
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	SURGERY LOUNGE/SD WD TRY
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	SURGERY LOUNGE/NO REAL RESPONSE
PLPMDL0800000001	Cleveland	OH	44128	2/3/1998	STARTING TO GET TOWARDS THAT ACUTE AND WC PATIENT.SHOWEDHIM THE POTENCY OF HYDROCODONE.WILL NEED TO FOLLOW WITHCREATIVE WAYS TO SHOW EQUIVELANTS AND COMPARE APPLESTO APPLES...
PLPMDL0800000001	Lyndhurst	OH	44118	2/3/1998	SHE IS FALLING OFF AND NOT USING FOR ACUTE STUFF.STILLFOR T4.TALKED AOBUT DOSING AND EQUIVELANTS
PLPMDL0800000001	Cleveland	OH	44103	2/3/1998	QUICK REMIND
PLPMDL0800000001	Cleveland	OH	44103	2/3/1998	STILL USING QUITE A BIT/SERVICE NOW MOSTLY-WONT LET ME TELLHIM ANYTHING REALLY.LIKES LUNCHES AND GIFTS.UNI-HAS BEENUSING HE SAYS-MOSTLY 400MG OR LESS.COPD PTS MAINLY
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	NOT REALLY SOLD ON OXY/STILL RESERVING-PROBABLY WALSH' FAULTSAYS ISSUE IS THAT THERE IS NO IV OXYCODONE.ND TO GO AROUNDHIM
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	SURGERY LOUNGE/PRESENTED OXY.NOT MUCH RESPONSE.
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	SURGERY LOUNGE/VERY INT/SD MOST USE PERC BUT WILL RUN THISBY OTHER ANES.VERY RECEPTIVE
PLPMDL0800000001	Cleveland	OH	44195	2/3/1998	STARTING JOURNAL CLUB/USING SOME OXY/SAYS PROBLEM IS FORMU-LARY SITUATION.TALKING IN COLUMBUS/WANTS IV OXY
PLPMDL0800000001	Cleveland	OH	44119	2/4/1998	HITTING HARD TO GET MORE OXY THAN MSC USE-STARTING TO BE-LIEVE IN IT MORE-A LOT DUE TO DR. THOMAS.INT LATELY IN WHAT THE REBATE IS ON ALL OUR ITEMS.
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	PUT BRAIN ANURISUM PAT ON OXY WORKED & WLL USE AGAIN
PLPMDL0800000001	Cleveland	OH	44113	2/4/1998	TELL HIM JOKES & ONLY ONE POINT OF INFO AT A TIME,SAYS HESSWTHCHING THEO PATS TO UNIP MEDICAID APPR IMPORT
PLPMDL0800000001	Euclid	OH	44132	2/4/1998	COCKY TODAY-NO TIME BUT STILL SAYS COST ISSUE
PLPMDL0800000001	Cleveland	OH	44109	2/5/1998	OPENING CLINIC IN PARMA WANTS ME TO SET UP SPEAKER-KIM CLINIIPHARM;WAS OUT OF COUNTRY FOR 5 WKS
PLPMDL0800000001	Cleveland	OH	44113	2/4/1998	HAS SWITCHED SOME PATS TO UNIP KEEP ASKING FOR MORE PATS WORK ON GETTING PAT ON OXY
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	OCCASIONALLY USES NARCS SAW AT HOSP FOLLOW UP IN OFFICE
PLPMDL0800000001	Euclid	OH	44119	2/4/1998	EXTREMELY AMIABLE BUT REALLY USING A LOT MORE OXY LATELY.REALLY LIKES IT-TRIED TO STRESS WHY BETTER THAN MSC-GOT THRUTO HIM.ANSWERS MY QUESTIONS BUT BARELY.WON'T TELL ME WHATTHE HIGHEST DOSE CURR USING.NX-GET HIM TO GET MORE SPECIFIC.
PLPMDL0800000001	Cleveland	OH	44113	2/4/1998	SPEAKS FOR KNOLL WYETH.MCNEIL STUCK ON SCH 3 EVEN THOUGH HEKNOWS OXY HAS NO STREET VALUE.
PLPMDL0800000001	Cleveland	OH	44115	2/4/1998	JANE STEARNS PULLED TOO MANY WAYS SEE IF THEIR IS SOMEONEELSE WHO WOULD SET UP AN INSERVICE
PLPMDL0800000001	Cleveland	OH	44109	2/5/1998	SEE IF SHE'S TOOK UNIP FROM PUD CLINIC;AND HAS SHE SWITCHEDANY PATS TO UNIP
PLPMDL0800000001	Cleveland	OH	44109	2/5/1998	SEE IF NOVARTIS REP WILL SPLIT SPEAKER PROGRAM COST OF APPO
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	SET UP LUNCH AND WENT OVER ADV OF OXY VS PER
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	INSERVICE WTHN NURSES SUE,GO OVER MS VS OXY
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	SET UP INSERIE WTHN PHARMCIST TO GO OVER OXYX
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	GO OVER DELIVERY SYST THINKS OXY/MS SAME,NOT 80 YET HAVELUNCH IN MARCH
PLPMDL0800000001	Garfield Hts	OH	44125	2/4/1998	HAD TO REMIND.TALKED ABOUT HOW HE USED TO USE T3 AND FIRSTTIME THAT HE WROTE VIC.
PLPMDL0800000001	Cleveland	OH	44119	2/4/1998	REMINO
PLPMDL0800000001	Cleveland	OH	44112	2/4/1998	TALKED ABOUT DOSING AND HOW TO MAKE IT EQUIVELANT TOFIXED COMBO'S
PLPMDL0800000001	Parma	OH	44129	2/4/1998	WILL NEED TO KEEP GEVING REMINDERS.HE HAS UYSED A COUPLEOF TIMES BUT FOR ONLY CA SURGERIES.TALKED ABOUT DOSING
PLPMDL0800000001	Parma	OH	44134	2/4/1998	HE IS DOING A GOOD JOB WITH HTE 600 AND IS CONVERTINGON A REGULAR BASIS.TLAKED ABOUT STABLE AND BENEFITS OFUNI
PLPMDL0800000001	Parma	OH	44129	2/4/1998	HE IS VERY NON COMMITTAL.NEED TO FIND A WAY TO GET HIMTO OPEN UP AND GIVE MORE DETAILS
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	STILL SLOW TO USE THEOPH BUT WHEN HE DOES IT IS UNI.DOESNOT QUITE BELIEVE THE STUDIES WHEN SA B2 ARE USED AROUNDTHE CLOCK TO BE SAME AS SEREVENT.SERE IS STILL BIGGESTCOMPETITOR
PLPMDL0800000001	Euclid	OH	44119	2/4/1998	REALLY LIKES IT-BUT WON'T ADMIT TO WHY USES MSC VS OXY.ND TO DISCUSS THIS MORE-VERY VAGUE IN HER ANSWERS-AMIALE NX-PIN DOWN MORE AND STRESS WHY OXY BETTER
PLPMDL0800000001	Lakewood	OH	44107	2/4/1998	NEEDS SAMPLES OF UNI & HAS LUNG CA THAT MAY BENEFIT FROM OXYPAT NAME IS ROSS
PLPMDL0800000001	Parma	OH	44134	2/4/1998	HE HAS AN ESAEGAL CA PATIENT HE IS GOING TO START WITH10MG.TALKED ABOUT HOW THIS IS NOT THAT MUCH FOR THIS PATAND HOW HE CAN TITRATE QD.RIVINGTON
PLPMDL0800000001	Cleveland	OH	44132	2/4/1998	WOOS-USING TOO MUCH DARVOCECT-WONT TITRATE-START FROM SCRATCHEVERY TIME
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	TALKED ABOUT HOW PAT CAN BE SENT HOME ON OXY AND BENEFOVER COMBO'S
PLPMDL0800000001	Richmond Hts	OH	44143	2/5/1998	USING QUITE A BIT BUT WONT CONVERT MSC PTS TO OXY-SAYS NOTAS GOOD.JERK
PLPMDL0800000001	Lakewood	OH	44107	2/6/1998	PRECEPTORSHIP WITH DR ONE COPD PATIENT NAMED CURLY WAS ONSLO BID HE'S GOING TO SWITCH HER TO UNIP SHE HAS NIGHT TIMESYMPs;CONCERNED ABOUT PAT WAKING UP IN MIDDLE OF NIGHT CAUSEOF THEO SHOW HIM STUDY WHERE SLEEP IS NOT AFFECTED
PLPMDL0800000001	Mayfield Hts	OH	44124	2/6/1998	SAW HIM AT THE WINDOW AN TRIED TO GET QUICK INFO ON BIDAND HOW UNMI IS DIFF
PLPMDL0800000001	Cleveland	OH	44115	2/5/1998	JUST PUT ANOTHER PAT ON OXY GOING AWAY FROM MS SET UP LUNCH
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	SAW AT THE DISPLAY.HE WAS IMPRESSED WITH THE DEL AND HOWIT CAN BE USED IN MANY SETTINGS.WILL NEED TO FIND A WAY TOFOLLOW UP.NEED TO GET IN THE HAVBIT OF GETTIGN PAGER NO'S
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	PLACE OXY AS MED TO GO HOME ON.WENT OVER DEL SYS ANDWHERE AND WHEN TO USE
PLPMDL0800000001	Cleveland	OH	44115	2/5/1998	VERY FEW PAT HAS USED OXY ON 2 PATS MAY NEED TO PUT LUNGCAPAT ON OXY BUT NOT IN PAIN AT THIS TIME
PLPMDL0800000001	Beachwood	OH	44122	2/5/1998	SHE IS NOT UNDERSTANDING WHERE TO USE OXY.WILL HAVE TO GOA COMPARISON TO VIC.CALLING IN THE RX IS IMP TO HER
PLPMDL0800000001	Cleveland	OH	44115	2/5/1998	SAW ORTHO RESIDENTS IN CLINIC USING OXY HAS ONE PAT IN HOSON IT & JEFF MATHENY USES IN OUTPAT SET UP LUNCH
PLPMDL0800000001	Cleveland	OH	44115	2/5/1998	SET UP WITH SHEILIA TO SEE DR ROJAS
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	GETTING THESE GUYS YOUNG CAN BE A MAJOR ADVANTAGE TO FUTUREGROWTH.TALKED ABOUT AHOW AND WHEN TO USE
PLPMDL0800000001	Cleveland	OH	44102	2/5/1998	HAS GALLBLADDER CA WITH LIVERMETS ON 10MG OXYCONTIN ALSO WITCHAUDRY AS ONC;HAS BEGUN SWITCHING THEO PATS TO UNIP;TALKABOUT DOSING
PLPMDL0800000001	Cleveland	OH	44113	2/5/1998	QUICK HIT ON WAY TO DO BLOCK;GET HIM PHARM LIST
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	STILL IN LOVE WITH DIL.DOES NOT THINK THAT USING OXY IN THEACUTE SETTING IS A GOOD IDEA
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	GOT IN MY 10 SEC WORTH.TRYIGN TO GET PULL THRU FORM FELLOWS
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	WE TALKED ABOUT HOW TO PLACE AND USE OXY.WANTED TO MAKE SURETHAT HE HAS A CLUE UNLIKE BOSWELL.NEED TO MAKE HIM MUCH MOREOF A PRIORITY.HE IS DOING ABOUT 30% ANESTESIA
PLPMDL0800000001	Cleveland	OH	44106	2/5/1998	NEW PAIN FELLOW.TRYIGN TO GET THE PROPER PLACEMENT FOR OXYRIGHT FROM THE GET GO.START SOONER AND STAY WITH
PLPMDL0800000001	Cleveland	OH	44109	2/5/1998	STILL USING MS WONT SWITCH TO OXY DONT UNDERSTAND WHY
PLPMDL0800000001	Cleveland	OH	44109	2/5/1998	SHOW HER DELIVERY SYSTEM AGAIN & SEE IF SHE PUT THAT PAT INHER OFF ON OXY LOOKED LIKE DRUGIE AND LIKES HIGH FROM VIC
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	RESERVING FOR "CHRONIC" PATIENTS-MAJOR BACK SURGERY ETC.DISCUSSED USING FOR POST-OP AND ACUTE SITUATIONS/NOT REALKEEN ON IT BUT GETTING CLOSER.AGrees THERE ARE ADVANTAGESTO IT.
PLPMDL0800000001	Cleveland	OH	44111	2/6/1998	SAYS HE'S BEEN USING THINKS ITS STRONG;GO OVER DOSING ISI 10
PLPMDL0800000001	Cleveland	OH	44113	2/6/1998	WANTED SAMPLES SEE IF HE'S WATCHED VIDEO & USED OXY WITHVIC
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SURGERY LOUNGE/VERY INT/SD WD TRY
PLPMDL0800000001	Lakewood	OH	44107	2/6/1998	FIND OUT WHY HE STILL MAY BE USING BID THEO-SAYS HES USINGMORE THEO THAN BEFORE
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	MARRIED ANOTHER ANES/SAYS USING ALOT OF OXY BUT WONT IF PTNEEDS FOR ONLY 2-3 DAYS.WILL CONVERT AFTER THAT
PLPMDL0800000001	Mayfield Hts	OH	44124	2/9/1998	HE IS THE SON OF A SPECH AND IS NOW PARTNER TO DR BERZONWILL NEED TO MAKE APPT TO GET BETTER TIME AND FIND HOW HE ISUSING UNI
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SAW IN LOUNGE AGAIN/STILL NO TRY BUT SD WD CONSIDER
PLPMDL0800000001	Cleveland	OH	44111	2/6/1998	KEEP REMINDING HIM NOT JUST FOR CA
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	NEW OFC/DISC OXY ROLE AND HIS SPK AT FAIRVIEW ABOUT RHUARTHRITIS AND PAIN MGMT.THINKS OXY HAS DEF ROLE WITH MORESEVERE PTS.RESERVING.DISCUSSED EARLIER USE.SET UP INS FORSPINE CENTER TO SHOW
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	DISC SETTING UP PROGRAM FOR FELLOWS.HE IS VEYR RECEPTIVE BUTDOESNT WRITE THE RX MOST OF THE TIME
PLPMDL0800000001	Cleveland	OH	44111	2/6/1998	SPONSORED BREAKFAST FOR M&M'S & GRAND ROUNDS
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SURGERY LOUNGE/SD WD CONSIDER
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	NEW RESIDENT IN PAIN MGMT/VERY INT IN OXY AND WENT OVEREVERYTHING.SD WILL TRY
PLPMDL0800000001	Cleveland	OH	44111	2/6/1998	SAYS HE'S BEEN USING
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	WATNEO MORE INFO ON DOSING, ETC.SAYS THEY PUMP OUT A TONOF OXY/HE HAS ONLY WRITTEN A FEW DUE TO UNCERTAINTY.WENTOVER EVERYTHING AND SD WD USE MORE
PLPMDL0800000001	Cleveland	OH	44195	2/6/1998	VERY INT IN USING POST-OP.WORKING W/DR. GRASS RIGHT NOW ONACUTE PAIN SERVICE AND SAYS WILL TRY

PPLPMDL0800000001	Cleveland	OH	44195	2/6/1998	STILL NO USE/WANTS INFO ON PERC AND IF IT IS ALSO NOT INDI-CATED FOR IMMEDIATE POST-OP.F/U AND TELL HIM THAT PERC IS SO OLD THAT THE FDA DIDN'T REQUIRE INFO LIKE THAT.
PPLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SURGERY LOUNGE/SD WD TRY
PPLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SURGERY LOUNGE/WAS USING TONS OF OXY BUT PTS COMPLAINED OF TOO MUCH NAUSEA SO THEY STOPPED AND NOW ARE BACK TO PERC.LIKED THE PAIN CONTROL THOUGH.THINKS MAYBE IT IS DUE TO THE ANESTHESIA.DONT KNOW.SAID WD TRY AGAIN.
PPLPMDL0800000001	Cleveland	OH	44195	2/6/1998	SD HASN'T TRIED BUT WILL/HAS TALKED TO SEVERAL ANES ABOUT IT.READY AND KNOWS DR. GRASS USES.
PPLPMDL0800000001	Cleveland	OH	44195	2/6/1998	STILL USING Q8H/SAYS WON'T START PT ON ANYTHING BUT 10MG/EVEN IF ALREADY ON SOMETHING!! DOES START Q12H AND GOES TO Q8 IF PT SAYS IT DOESN'T WORK.DISCUSSED CONVERTING PTS TO MORE ACCURATE DOSE SO THAT IT WILL LAST LONGER? WONT.LAERY OF NARCS.
PPLPMDL0800000001	Barberton	OH	44203	2/9/1998	QUICK ONSET OF ACTION Q12 DOSING WITH LESS ABUSE POTENTIAL/AND IMPROVES QUALITY OF LIFE. REPLACE VICODIN.
PPLPMDL0800000001	Barberton	OH	44203	2/9/1998	DR THINKS VICODIN AND TYLENOL/C ARE LESS ADDICTING. NEED TO SHOW THE CONVERSION FACTORS OF HYDROCODONE VS OXYCODONE/ACUTE POST OP PAIN GIVE 20 VICODIN AND REFILL. SAYS IF PATIENT STAYS PAIN FREE THEN WILL WANT TO TAKE OXYCONTIN FOREVER/EVERYTHING.
PPLPMDL0800000001	Cleveland	OH	44106	2/9/1998	WORKING THIS CLINIC IS A MYSTERY TO ME.NOT SURE HOW MANY INIT COME FROM HERE.DOES NOT SEEM LIKE OXY HAS A LOT OF POT HERE EXCEPT IN CA PAT'S AND IF HTE PAT COMES IN ON THEMED
PPLPMDL0800000001	Parma	OH	44129	2/9/1998	NOT SURE HOW TO RELATE TO HIM.NEED TO FIND WHAT IS TRULY IMPORTANT AND HIT HIS HOT BUTTON
PPLPMDL0800000001	Barberton	OH	44203	2/9/1998	HIT THE ACUTE PAIN PATIENTS AND THEN WORK WITH TITRATION TO HIGHER OXY DOSES.UNIPHYL, QD DOSING USE THE MAN REPRINT.
PPLPMDL0800000001	Barberton	OH	44203	2/9/1998	HIT ACUTE PAIN, HIT QUICK ONSET OF ACTION WITH Q12 DOSING/SHOW THE CONVERSION FACTORS AND IMPROVED QUALITY OF LIFE.
PPLPMDL0800000001	Akron	OH	44319	2/9/1998	NEED TO CONC ON THE SAFETY OF OXYCONTIN AND EFFICACY TO IMPROVE QUALITY OF LIFE.
PPLPMDL0800000001	Strongsville	OH	44136	2/9/1998	DR SAID USING OXY BUT HE HAS STOPPED AND BACK TO HIS OLDER COCOT WAYS. NEED TO ADDRESS THE SIDE EFFECTS.Q12 DOSING IMPROVES QUALITY OF LIFE.
PPLPMDL0800000001	Strongsville	OH	44136	2/9/1998	DR SAID USING VICODIN, ACUTE PAIN FOR 3 DAYS. MENTIONED HE DOES SOME PAIN MANAGEMENT, SOME BLOCKS FOR MORE CHRONIC PAIN. HIT QUICK STABLE PAIN CONTROL WITH Q12 DOSING AND IMPROVES QUALITY OF
PPLPMDL0800000001	Strongsville	OH	44136	2/9/1998	HIT OXYCONTIN QUICK ONSET OF ACTION WITH Q12 DOSING THAT IMPROVES THE QUALITY OF LIFE. START WITH STAY WITH.
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	NEW PALL FELLOW/WENT OVER WHY OXY BETTER-SD WD USE
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	NEW OXY FELLOW/VERY INT AND SD WD TRY.USES MSC MOSTLY
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	WONT USE IF PT ONLY NDS FOR COUPLE DAYS BUT WILL DEF IF AFTER THAT.REALLY LIKES IT
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	WILL USE POST OP AND IN PAIN MGMT WHEN DOING BLOCKS
PPLPMDL0800000001	Lyndhurst	OH	44124	2/10/1998	TRYING TO FIND WHAT COLLEAGUES ARE DOING AND HOW HE CAN INFLUENCE
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	PUSHED FOR USING OXY FOR ACUTE PAIN AND ARTRITIS PAIN.
PPLPMDL0800000001	Cleveland	OH	44121	2/10/1998	HW IS BACK AND I ASKED IF HE KNEW ANYBODY AT KAISER TO HELP IN THAT FACILITY
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	NEW PALL FELLOW/WENT OVER EVERYTHING ABOUT OXY.DISCUSSED CONVERTING FROM IV MORPHINE TO OXYCONTIN-SD WD DO IT.F/U NEXT WEEK
PPLPMDL0800000001	South Euclid	OH	44121	2/10/1998	TRYING TO GET HIM TO ADD ON SOONER.ASKING ONE QUESTION AT A TIME TO SEE IF THAT WILL HELP.
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	QUICK REMIND
PPLPMDL0800000001	Lakewood	OH	44107	2/10/1998	PUT 3 PATS ON OXY-2 ARTHROSCOPY GOING HOME AND ONE TOTAL KNEE IN HOSP 20MG
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	BIG MSC LOVER/CONVERTED A PT FROM MSC TO OXY-FOLLOW-UP AFTER HIS TRIP.
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	STILL HESITANT IN USING FOR NON CANCER PAIN, REITERATED BENEFITS TO HIS PAIN PATIENTS, CHRONIC AND ACUTE.
PPLPMDL0800000001	North Olmsted	OH	44070	2/10/1998	QUICK HIT ON UNI SAMPLES HAVE NOT COME IN YET
PPLPMDL0800000001	Lyndhurst	OH	44124	2/10/1998	WENT OVER RIVINGTON AND TRIED TO GET EARLIER STARTS.HE IS USING THEOPH BEFORE LUK INH AND AFTER SA B2'S.SAHS HEDOS NOT USE THAT MANY BID THEOP OR SEVERE BUT I DONT THINK HE IS TELLING THE
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	FOLLOWING UP ON PHARMACY, HE SAID THEY'VE AGREED TO ORDER AND STOCK 40'S UPSTAIRS.
PPLPMDL0800000001	Cleveland	OH	44111	2/10/1998	WAS GOING TO SEND PAT HOME ON OXY WHO JST DID SURG ON
PPLPMDL0800000001	Mayfield Heights	OH	44124	2/11/1998	SAW IN THE HOSPITAL STILL NOT SURE IF HE KNOWS ME BUT AM GETTING IN INFO ABOUT UNI.
PPLPMDL0800000001	Cleveland	OH	44125	2/10/1998	HE IS HARD TO SEE BUT IS INTERESTED BUT ONLY WANTED HIS QUESTION ASKED AND THAT WAS IT.CONCERNED ABOUT C2
PPLPMDL0800000001	Warrensville Hts	OH	44122	2/10/1998	STILL IMPORTANT OT PLACE OXY FOR HIM.HE IS STILL USING A LOT OF COMBOS
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	TUMOR BD SPONSORED 30 PEOPLE
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	MICHELL TRIED TO ORDER AND JACKIE AT SWG SENT PERC.DITTO SAY HE WANTS TO TRY
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	BROUGHT LEFT OVER LUNCH TO SURG DEP FROM TUMOR CONF
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/10/1998	SET UP REBATE PROGRAM OXY IS LESS EXP THAN OXY FOR SOUTHWEST PHARMACY
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	DR SEITZ RX 4 VIC TODAY SAYS HE'LL TRY OXY FOLLO UP
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	QUICK SAMPLE, CAME TO WINDOW. REMINDED OF 600 AND OXY.
PPLPMDL0800000001	Cleveland	OH	44111	2/10/1998	NOT USING MS ANYMORE/ASK IF HE HAS ANY PAT ON VIC
PPLPMDL0800000001	Garfield	OH	44125	2/10/1998	LOVES THE SENOKOT BUT CAN NOT GET HIM LATCHED ON TO THEOXY ISN'T EASY OF VIC.HE TALKED ABOUT SCHEDULING SO MAYBE SHOW HIM THE POTENCY AND ABUSE DATA AGAIN WILL HELP
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	NEW/WENT OVER BEN OF OXY AGAIN
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	CALLED ABOUT AN INDIGEN PATIENT, WENT OVER THE PAP APPLICATION AND DISCUSSED DIFFERENCES BETWEEN OXY AND MSC. HAS USED OXY A COUPLE OF TIMES, ONLY FOR CANCER THOUGH. WON'T PRESCRIBE NARCS FOR ANYTHING ELSE.
PPLPMDL0800000001	Westlake	OH	44145	2/10/1998	PUT OLD LADY IN HOS ON SKILLED NUR FLO ON 10MG
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	VERY INT/SET LIMITS ON OXY AND MSC-WON'T GO HIGHER THAN 40-60MG ON OXY AND WHO KNOWS W/MS BUT HAS REAL PROBLEM WITH IT-TOLERANCE, ETC.SAYS USUALLY STARTS WITH OXY BUT SOMETIMES MSC-NO REAL RHYME OR REASON.
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	SAME OLD THING
PPLPMDL0800000001	Akron	OH	44302	2/10/1998	INTERESTED IN DIFFER BETWEEN OXY AND MSC. STRESSED BENEFITS OF USING OXY EARLY IN PLACE OF COMBOS
PPLPMDL0800000001	Akron	OH	44304	2/10/1998	DISCUSSED HOW HIS PATIENTS ARE DOING MUCH BETTER ON OXY THAN MSC, HE WANTED TO KNOW HIS OPTIONS FOR BREAKTHROUGH.
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1998	GOING TO BOSTON IN JULY/BIGGEST WRITER/USING ALMOST EXCLUSIVELY.
PPLPMDL0800000001	Cleveland	OH	44113	2/11/1998	WILL ONLY USE ON CHRON SAYS VIC WORDS
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1998	TRYING OT GET HIM IN LINE WITH THE NEW STUDIES OF TIME AND HOSP SAVINGS.
PPLPMDL0800000001	Akron	OH	44303	2/11/1998	HASN'T USED IN LAST COUPLE OF MONTHS. TRIED TO GET HIM TO TALK MORE ABOUT CHOOSING OPIOIDS, STILL DIDN'T GIVE MUCH INTO. DEFINITELY THINKS ALL OPIOIDS SHOULD BE USED IN A CERTAIN ORDER.
PPLPMDL0800000001	Lyndhurst	OH	44124	2/11/1998	SAW ON THE FLOOR AT HILLC WHILE DOING AN INSERVICE.HE COMMENTED ON HOW HE IS STARTING TO GET BETTER RESULTS.NEED TO KEEP GOING OVER DOSING WITH HIM
PPLPMDL0800000001	Cleveland	OH	44109	2/11/1998	RES MUST BE USING OXY CAUSE HE IS NOT
PPLPMDL0800000001	Akron	OH	44307	2/11/1998	DISCUSSED HOW MUCH EASIER IT IS TO START WITH OXY AND AVOID COMBOS AND NEEDING TO GO TO MSC. DROP OFF MORE SENOKOT NEXT TIME IN BLDG.
PPLPMDL0800000001	Akron	OH	44308	2/11/1998	DISCUSSED USE OF OXY IN THE PAIN CLINIC, NOW ITS ONLY INPATIENTS. HOPING TO GET OUTPATIENT REGIONAL CLINIC OPEN BY THIRD QUARTER.DR. VETTER IS IN CHARGE OF DEPARTMENT.
PPLPMDL0800000001	Cleveland	OH	44104	2/11/1998	NEEDS TO GET MORE COMFORT WITH DOSING;WENT OVER IT AGAIN AND HE WILL USE MORE
PPLPMDL0800000001	Akron	OH	44333	2/11/1998	SAID HAS BEEN USING MORE OXY, I DON'T THINK SO. REMINDED OF ALL THE BENEFITS OVER PERC AND VIC.
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1998	ASKED ABOUT HIS RESULTS AND HE WAS VERY POSITIVE TOWARDS OXY.TRIED TO FIND OUT HOW AND IF HE WAS STILL USING MSC BUT HE HAD TO GO
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/11/1998	HASN'T USED OXY YET, STILL INITIATING UNI AS FIRST CHOICE.DISCUSSED DOING ROUND TABLE FOR PAIN MGMT.
PPLPMDL0800000001	Cleveland	OH	44109	2/11/1998	SPONSORED JOURNAL CLUB AND GOT COMMITTEE METN FROM RESIDE TO USE
PPLPMDL0800000001	Cleveland	OH	44113	2/11/1998	BROUGHT SOME STAMPS AND SAW ANS
PPLPMDL0800000001	Cleveland	OH	44109	2/11/1998	RESIDENTS VERY RECP SOME HAVE USED OXY KEEP REMINDING THEM
PPLPMDL0800000001	Cleveland	OH	44109	2/11/1998	LUNCH WITH RES
PPLPMDL0800000001	Mayfield Heights	OH	44124	2/11/1998	DID A NICE INSERVICE ON OXY FLOOR IN THE HOSP.TALKED ABOUT OXY AND COMPARED TO MSC AND HOW IT IS CHEAPER THAN DURA.NEED TO DO A BETTER JOB AT DOSING.WENT OVER CONVER FROM MSC AND SE SAVING BUT NEED TO GET PRICING FOR DURA
PPLPMDL0800000001	Akron	OH	44308	2/11/1998	SAW BETSY HEINER AND GAVE INFO REGARDING OXY AND MSC.PUSHED FOR USE OF OXY OVER MSC BASED ON BENEFITS. OUTPATIENT REQUINAL PAIN CLINIC TO BE OPEN THIRD QUARTER.
PPLPMDL0800000001	Cleveland	OH	44104	2/11/1998	HAS SOME CHRONIC SICKLE CELL PAT WHO SAYS THEY ARE ALLERGIC TO OXYCODONE WANT DILID
PPLPMDL0800000001	Akron	OH	44307	2/11/1998	GAVE HIM HARD TIME FOR NOT USING, DIDN'T HAVE ANY PARTICULAR REASON WHY. STRESSED BENEFITS OF OXY AGAIN.
PPLPMDL0800000001	Cleveland	OH	44113	2/11/1998	THINKS OXY IS FOR CHRONIC VIC WORKS NO REASON TO CHANGE
PPLPMDL0800000001	Akron	OH	44310	2/11/1998	STILL NOT USING OXY, CAN'T GET PAST THE CANCER THING.USED PI THIS CALL TO SHOW EQUAL ANALGESIA. DIDN'T SEE, LIKE HE WAS PAYING ATTENTION. NEED TO GET BACK IN TO SEE TERELET.
PPLPMDL0800000001	Akron	OH	44304	2/11/1998	FOLLOWING UP ON TALK HE DID FOR MARTY. GAVE HIM THE DOCUMENTATION KITS, HE LIKE THEM.
PPLPMDL0800000001	Warrensville Hts	OH	44122	2/11/1998	WANTED TO FIND OUT IF HE WAS SEEING ANY SHAKING LIKE BRESSI
PPLPMDL0800000001	Cleveland	OH	44109	2/11/1998	HAS NOT WRITTEN OXY OR ANY OP SINCE DEC
PPLPMDL0800000001	Akron	OH	44310	2/11/1998	WINDOW CALL, SAID OXY IS WORKING WELL, JUST PUT NEW WORKERS COMP PATIENT ON OXY 20MG Q12.
PPLPMDL0800000001	Akron	OH	44320	2/11/1998	DR USING OXYCONTIN FOR BOTH ACUTE AND SUBACUTE PAIN.QUICK ONSET OF ACTION WITH Q12 DOSING IMPROVES QUALITY OF LIFE.
PPLPMDL0800000001	Akron	OH	44312	2/11/1998	USES VICODIN FOR ACUTE PAIN. NEED TO USE PI FOR IMPROVED QUALITY OF LIFE.
PPLPMDL0800000001	Akron	OH	44312	2/11/1998	USE THE PI TO SHOW OSTEO STUDY AND LOW BACK STUDY.SHOW QUICK ONSET OF ACTION WITH Q12 DOSING AND IMPROVED QUALITY OF LIFE.



PPLPMDL0080000001	Mayfield Hts	OH	44124	2/11/1998	FROM THE NURSES HE IS USING MORE MSC AND DOES A GOODJOB WITH BREAKTHRU AND ADDING ON TO HTE Q12
PPLPMDL0080000001	Northfield	OH	44067	2/12/1998	SAYS FORGOT ABOUT IT, HASN'T USED. POSITONE AGAIN FORACUTE AND CHRONIC PAIN TO REPLACE VIC.
PPLPMDL0080000001	Cleveland	OH	44195	2/12/1998	NO TRY BUT SD WILL
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	VERY INTER SEE IF HE HAS USED IT
PPLPMDL0080000001	Cleveland	OH	44111	2/12/1998	LIKES MORP FOR LUNG CA CAUSE IT SEEMS BETTER ON COUGH;DOESSWITCH BACK TO MOR FROM OXY AT HIGHER DOSES DID HAVE ONE CAON 200MG OXY;BRING PARTNERS AGAIN PAIN WEB SITE TO DR & PANGREY BOOK FOR PAT ON OPIOIDS
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	WILL START TO USE PREOPERATIVELY;FIND OUT WHEN HE USES THEPATCH
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	HAS BEEN USING POST OPER FIND OUT IF HE HAS ANY PATS ON OTHEPAIN MEDS CHRON
PPLPMDL0080000001	Barberton	OH	44203	2/12/1998	CAUGHT DR AT TUMOR BOARDS JUST A QUICK MENTION OF OXYCONTIN.
PPLPMDL0080000001	Lakewood	OH	44107	2/12/1998	WAS GOING TO USE AGAIN TODAY
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/12/1998	HAS ALOT OF NURSING HOME PATIENTS, ALTHOUGH RX DOESN'T SHOWIT. DISCUSSED ADV OF OXY OVER DURAGESIC, WHICH HE SAYS HELIKES BEST , EASIER TO USE.
PPLPMDL0080000001	Cleveland	OH	44195	2/12/1998	NO TRY BUT HAS SINCE SEEN TIDELWRITE IT
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/12/1998	DISCUSSED COPD WALL CHART AND THE CHANGE BASED ON NOCTURNALSYPOTOMS, SAYS THAT WHY HE LOVES UNI. ASKED TO CONVERTBID PATIENTS OVER TO UNI SO THEY CAN ALSO BENEFIT FROMBETTER NOCTURAL SYMPTOMS.
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	HAS 2 NEW PAT ON OXY DOING WELL
PPLPMDL0080000001	Euclid	OH	44195	2/12/1998	NEW TO CCF/ND APPT FOR MORE TIME BUT KNEW A LOT ABOUT OXYFROM PAST LUNCHES AT
PPLPMDL0080000001	Cleveland	OH	44127	2/12/1998	STOCKS OXY 10MG
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	VERY PRODUCTIVE DR RAJ,TRILIS,HRITZ
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	HAVE 10MG WANT TO USE IT,DAVIS WAS USING NOT LATELY;INSERCION OXY VS PER
PPLPMDL0080000001	Cleveland	OH	44111	2/12/1998	PUT GALLBLADDER PAT ON OXY ;SENT THEM HOME WITH IT 20MG
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/12/1998	SAW BRIEFLY IN SAMPLES CLOSET, REMINDED OF THE 600 MG.SAYS UNI STILL FIRST CHOICE IN THEOP. LEFT HIM WALLCHARTFOR COPD.
PPLPMDL0080000001	Cleveland	OH	44195	2/12/1998	NO TRY BUT SD WD
PPLPMDL0080000001	Cleveland	OH	44111	2/12/1998	HAS 2 PTS ON
PPLPMDL0080000001	Cleveland	OH	44111	2/12/1998	HAS USED ONCE WILL USE AGAIN TODAY
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	SAYS JIM RX OXY AND MAKES DECISIONS
PPLPMDL0080000001	Akron	OH	44319	2/12/1998	ATTACK THE ACUTE PAIN PATIENT, NEED TO GET HIM TO WIDENHIS USE OF OXYCONTIN. QUICK ONSET OF ACTION WITH LESSABUSE POTENTIAL. HIT DELIVERY SYSTEM TO MAKE IT SAFER.
PPLPMDL0080000001	Westlake	OH	44145	2/12/1998	HAS PAT IN HOSPICE CASE WEST USING OXY;SHOWED TITRATION
PPLPMDL0080000001	Barberton	OH	44203	2/12/1998	USED THE FILE CARD TO SHOW THAT UNI WORKS WHEN THE PATIENTNEEDS IT THE MOST. MENTIONED NOCTURNAL EXACERBATIONS.OXY, HIT QUICK ONSET OF ACTION WITH Q12 DOSING, IMPROVESQUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44314	2/12/1998	DR HAD DR OGONEK COVER FOR HIM, MAYBE A WAY TO GET AT HIM.HIT QUICK ONSET OF ACTION LESS COST AND Q12 DOSING WILL IMPROVE QUALITY OF LIFE.UNI, USE MAN REPRINT.
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/12/1998	SAYS HAS USED OXY FOR RECENTLY FOR LOW BACK PATIENT. ON20 MG Q12. PUSHED FOR ACUTE USE, SEEMS ,ORE COMFORTABLEWITH THAT.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	COMPLETELY UNFAMILAR WITH OXY, THIRD YEAR. WENT THROUGHPI
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	POSITIONED OXY AS BETTER THAN MSC. SAID SOME PATIENTSLIKE MORPHINE, THEY PERCIEVE IT AS THE BEST.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	DAD HAS LIVER CA AND WILL GIVE HIM INFOR ON OXY USING DURDILIDID
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	SAID THEY'VE BEEN USING OXY MORE FOR POST OP IN LASTCOUPLE OF MONTHS. DID FULL DETAIL, HE SEEMED GENUINELYINTERESTED IN USING.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	SHOW PI ON COUGH MEDULIA ONOXY
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/13/1998	DIR OF MEDICAL EDUCATION, SETTING UP INTRACTABLE PAINLECTURE AT HOSPITAL.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	USED ONCE SINCE I TALKED TO HIM
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	ADMITTED TO NOT USING YET, REDID ALL BENEFITS AND CLOSEDHARDER THAN BEFORE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	PREFERS VIC, ITS WHAT ATTENDING USUALLY WRITE FOR SO ITSALREADY HABIT, BIG INTO ABUSE POTENTIAL. STRESSED FLATBLOOD LEVELS HEAVILY WITH HIM
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	QUICK HIT
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	SAID THEY USE ALOT DARVOCTET IN THE ER. POSITIONED OXYAS SAFE BECAUSE OF NO. OF PILLS AND ABUSE POTENTIAL
PPLPMDL0080000001	Euclid	OH	44119	2/13/1998	TOO AMIAIBLE/ND TO GET HIM TO DISCUSS SPECIFIC PT.
PPLPMDL0080000001	Euclid	OH	44119	2/13/1998	SD WD TRY
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	LUNCH OFR TUMOR BD;
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/13/1998	ER, RESIDENT LUNCH, PAIN CLINIC.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/1998	IN TUMOR BD QUIC HIT
PPLPMDL0080000001	Fairview Park	OH	44126	2/13/1998	HAS PAT ON 40BID;USED TO BE ON 80MG MEDICAID PAT
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/1998	WORKING IN LEFVERS OFFICE. INTERESED IN STREET VALUE.SAID SHE LIKES THE POTENCY OF PERCOCET, BUT NOT THE ABUSEPOTENTIAL, POSITIONED OXY AS PERFECT ALTRNATIVE.
PPLPMDL0080000001	Cleveland	OH	44122	2/17/1998	THINGS ARE CHANGING IN HTIS OFFICE BECAUSE WINE IS NOLONGER HERE.DOING A LUNCH TP GET SOME RAPPART AND INFOFROM THE OFFICE
PPLPMDL0080000001	Cleveland	OH	44122	2/17/1998	TALKED ABOUT WHAT TYPEOF PAT AND HOW TO USE INSTADOOF COMBOS.NEED TO FIND A WAY TO MAKE HIM FELL IMPORT
PPLPMDL0080000001	Maple Heights	OH	44137	2/17/1998	TRYIGN TO BUILD A GOOD STORY ON THEOPH.RIVINGTON AND TRYINGTO FIND WHEN HE ADDS ON THEOPH.MADE A LUNCH TO GET MORETIME.NEED TO GO OVER POTENCIES FOR HIS VIC USE
PPLPMDL0080000001	Maple Heights	OH	44137	2/17/1998	HE IS NOT GETTING IT.NICE BUT NOT TAKING ANY ACTION.NEED OT SHOW POTENCIES AND BUILD ON HIS DISTASTE OF GENDRUGS
PPLPMDL0080000001	Cleveland	OH	44113	2/17/1998	SAYS NOT TREATING CHRONIC PAIN ANYMORE PROBABLBY BLOW OFF
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	CONVER CHART
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	FIND OUT WHERE 80MG ARE
PPLPMDL0080000001	Cleveland	OH	44195	2/17/1998	USING FIRST-LINE.
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	ATS GUIDELINES AND UNI DELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	IN EM DEPT RECP TO OXY
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	QUICK REMINDER ON BOTH PROD
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	GO AFTER ACUTE PAIN
PPLPMDL0080000001	Garfield Hts	OH	44125	2/17/1998	TRYING TO FOLLOW UP TO SEE HOW HE IS USING AND HE HAS NOTGOTTEN OUT OF HIS BOX.MADE SURE TO DO A GOOD JOB OF SELLINGKATHY.SHE SEEMS TO HAVE A STRONG INFLUENCE.WENT OVER DOSINGAND HOW IT CAN BE AS MILD AS DARV AND OR AS STRONG AS PERC
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	ONLY USES UNI FOR PATIENTS COMPLAINING OF NOCTURNAL SYMPTOMS OR HAVING COMPLIANCE PROBLEMS, WOULDN'T GIVE ME ENOUGHINTIME TO DISPUTE, MADE APPT FOR MORE TIME.
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	HAS USED ON COUPLE PATS
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	VERY STUBBORN, SAYS HE IS USING OXY, NOT SHOWING UP ONRX. WENT OVER BENEFITS FOR ACUTE PAIN PATIENTS.
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	BAGELS FOR RESIDNET AND ATTENDINGS STARTING TO USE OXY
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	SPOKE WITH ORTHO RES ROTATING THROUGH PHY MED
PPLPMDL0080000001	Akron	OH	44309	2/17/1998	ONCOLOGY, HIV CLINIC.
PPLPMDL0080000001	Akron	OH	44333	2/17/1998	HAS TAKEN ALOT OF DR. PRADES PATIENTS, NOT SEEING AS UCHONCOLOGY, MORE PRIMARY CARE AT LEAST FOR NOW. REMINDED OFBENEFITS OF OXY OVER MSC. CARLISA FROM LEFKOVITZ WORKS HERENOW, COULD BE A BIG HELP.
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	NOT SEEING HARDLY ANY PATIENTS ANYMORE. IS NOW PRESIDENTOF THE HOSPITAL AND DOING ALMOST ALL ADMIN WORK. TRYINGTO ADD ONCOLOGIST AT PRACTCE TO REPLACE HIM.
PPLPMDL0080000001	Fairlawn	OH	44333	2/17/1998	WENT THROUGH BENEFITS OF OXY OVER MSC, HE'S BEEN USINGMORE MORPHINE LATELY. THINKS IT WORKS BETTER AT LOWERDOSES.
PPLPMDL0080000001	Cleveland	OH	44113	2/17/1998	JUST KEEP REMINDING HIM
PPLPMDL0080000001	Cleveland	OH	44122	2/17/1998	TALKED ABOUT USING OXY INSTEAD OF VIC AND HOW THE DOSINGAND DEL SYS ARE MAJ BEN
PPLPMDL0080000001	Cleveland	OH	44109	2/17/1998	FOLLOW UP WITH XOY FOR HIS MOTHER IN INDIA
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	ASKED TO TALK TO VNS IN SEPT. INTERESTED. HE SAID PATIENTSARE VERY HAPPY ON OXY. HE IS PLEASED WITH HOW EASY IT ISTO USE, NO DISCUSSION REQUIRED ABOUT THE STIGMA OF ABUSE.
PPLPMDL0080000001	Cleveland	OH	44195	2/17/1998	RESIDENT THAT MAY BE A FELLOW IN JULY/VERY INT IN OXY ANDHAS USED ON APS WITH DR.GRASS.
PPLPMDL0080000001	Cleveland	OH	44115	2/17/1998	APPT WITH DR SEE IF HE USED
PPLPMDL0080000001	Akron	OH	44304	2/17/1998	SAYS HE ALWAYS USES OXY FIRST AND KEEPS ON AS LOMG AS THEYTOLERATE TITRATING. SAYS THEY HAVE BEEN USING ALOT OF OXYLATELY!
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/17/1998	STARTED A PAT FROM DURA TO OXY BUT WAY UNDERDOSED.100MCGBUT ONLY ON 20Q12.TALKED ABOUT AN EASY WAY TO CONVERTAND SHOULD MAKE SURE THAT THERE ARE PLENTY OF CONV CALCAROUNG AND IN THE
PPLPMDL0080000001	Beachwood	OH	44122	2/17/1998	BUILDING A STORY ABOUT GENERIC DRUGS AND 12H VS 4-6HDOING.WENT OVER DEL SYS AND POTENCY CHART
PPLPMDL0080000001	Cleveland Hts	OH	44118	2/18/1998	TRYING TO SHOW POTENCY ISSUES IN AN EFFO MAKE EQUIVELANTSEASY TO HIM
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/18/1998	SEEMS IN BETTER MOOD NOW THAT BARRET IS THERE, NOT ASMANY PATIENTS TO SQUEEZE IN. STILL LIKES TO START SOMEPATIENTS ON COMOBOS FIRST, TRIED TO EXPLAIN BENEFIT OFSTARTING DIRECTLY ON OXY.
PPLPMDL0080000001	Independence	OH	44131	2/18/1998	HE IS THE ONLY ONE IN THE GROUP THAT IS USING OXY.HE WILLGIVE INFO IN SMALL SPURTS ONLY AND THERE IS SO MUCH MORETO FIND.HE DOES NOT SEEM TO HAVE A SYSTEM ON WHAT TOSTART WITH OR WHEN TO USE.COULD BE A KEY

PLPMDL080000001	Independence	OH	44131	2/18/1998	CONVINCED THAT OXY DOES NOT WORK AS WELL AS MS
PLPMDL080000001	Beachwood	OH	44122	2/18/1998	JUST NOT A BIG ENOUGH USER OF OPIOIDS
PLPMDL080000001	Strongsville	OH	44136	2/18/1998	THINKS OXY HAS HABIT FORMING. HIT LESS POTENTIAL AND DOSING FREQUENCY. HIGHER DOSES. STARTS WITH VICODIN AND PERCOCET, THEN GOES TO OXY. THEY ARE ALREADY HABIT FORM. NOT OXYCONTIN.
PLPMDL080000001	Middleburg Hts	OH	44130	2/18/1998	GO OVER DOSING
PLPMDL080000001	Independence	OH	44131	2/18/1998	LEFT SIGN IN SHEETS AND PAT EVALUATION SHEETS IN AN EFFORT TO GET THEM TO AT LEAST GO UP IN DOSE
PLPMDL080000001	Cleveland	OH	44130	2/18/1998	QUICK HIT ON PRODUCTS
PLPMDL080000001	Beachwood	OH	44122	2/18/1998	TRYING TO FIND HOW MANY PAT ARE STILL ON MSC. TOM SHOULD BE ABLE TO HELP. THEY MAY BE GOING BACK TO THEIR OLD BUILDING
PLPMDL080000001	Middleburg Hts	OH	44130	2/18/1998	LUNCH HAS SOME PATS ON OXY
PLPMDL080000001	Beachwood	OH	44122	2/18/1998	SET UP TIME FOR REBATE AND TRIED TO FIND MORE INFO ON TOMORROW
PLPMDL080000001	Middleburg Hts.	OH	44130	2/18/1998	DISPLAY IN MED STAFF OFFICE
PLPMDL080000001	Stow	OH	44224	2/18/1998	BRIEF AT WINDWO, DROPPED FROM CORE, NOT GETTING ENOUGH TIME. RELATED OXY TO VIC AND BENEFITS.
PLPMDL080000001	Stow	OH	44224	2/18/1998	SAYS STILL GETTING COMFORTABLE WITH OXY, DOESN'T LIKE TO USE OPIOIDS AT ALL.
PLPMDL080000001	Akron	OH	44333	2/18/1998	PUSHED OXY FOR ACUTE PAIN, STILL USING THE 10'S. SCHEDULED APPT FOR MORE TIME, VERY BUSY.
PLPMDL080000001	Middleburg Hts	OH	44130	2/18/1998	JUST NEEDS TO BE REMINDED
PLPMDL080000001	Stow	OH	44224	2/18/1998	PUSHED FOR ACUTE PAIN AGAIN. HAS SLOTTED OXY FOR CHRONIC PAIN AND DIFFICULT TO TREAT PATIENTS ONLY. ASKED TO TRY ON FRACTURES, SPRAINS AND SUCH.
PLPMDL080000001	Middleburg Hts.	OH	44130	2/18/1998	QUICK HIT ON BOTH PRODUCTS
PLPMDL080000001	Middleburg Hts	OH	44130	2/18/1998	KEEP REMINDING HIM AND COST CHEAPER
PLPMDL080000001	Beachwood	OH	44122	2/18/1998	DOES NOT LIKE TO SEE REPS ON CLINIC DAYS. IT WILL BE INTERESTING TO SEE HOW IT SHAKES OUT IN THIS OFFICE. BRENDA IS HERE KNOWS AND USES A LOT OF SENO BUT NOT MANY PAIN MEDS
PLPMDL080000001	Akron	OH	44319	2/18/1998	WORK ON PATIENT TITRATION FROM 10MG TO 20MG. PI TO SHOW AVG DAILY DOSE FOR NONMALIGNANT PAIN. UNI, USE MAN REPRINT FOR COPD PATIENTS.
PLPMDL080000001	Mayfield Hts	OH	44124	2/19/1998	MET WITH HIM AND WENT OVER THE DETAILS FOR THE PROGRAM OUTLINES. IF THIS GOES WELL HE WILL WANT TO DO THE SAME FOR HIS PRACTICE. THIS WILL BE A GREAT AVENUE FOR GROWTH
PLPMDL080000001	Cleveland	OH	44104	2/19/1998	INSERVICE WITH ONC NURSES
PLPMDL080000001	Parma	OH	44129	2/19/1998	SLOWLY COMING AROUND MAJOR HANG UP IS SCHEDULING. TALKED ABOUT GIVING LESS TABLETS. HE USUALLY WRITES FOR 14 DAYS WORTH OF VIC. HAS HAD A COURT DATE WITH KREIGLER AND SHE SAIS THAT SHE DOES NOT USE OPIOIDS
PLPMDL080000001	Cleveland	OH	44127	2/19/1998	BAGELS IN SURGERY LOUNGE
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	SAYS DR'S TAKING HIS PATS OFF THEOP. SHOW BUSSE
PLPMDL080000001	Euclid	OH	44119	2/23/1998	THINKS ALL QD SAME. WENT OVER DIFF. SAYS USES. HIT HARD THIS ISSUE. NX SAYS FORMULARIES WON'T PAY FOR IT.
PLPMDL080000001	Cleveland	OH	44104	2/19/1998	DR GALLAGHER AND PHY ASST.
PLPMDL080000001	Cleveland	OH	44104	2/19/1998	HAS 10MG OXY
PLPMDL080000001	Cleveland	OH	44104	2/19/1998	IN CLINIC FOLLOW UP
PLPMDL080000001	Akron	OH	44333	2/19/1998	PUT A FRACTURE PATIENT ON OXY 20 A COUPLE WEEKS AGO, DOING FINE. SAID ITS HAVIT TO GET INTO.
PLPMDL080000001	Maple Heights	OH	44137	2/19/1998	NEED TO GET IN HERE WHEN I CAN GET MORE TIME. INTRODUCED OXY AND STARTED TO TALK ABOUT DEL BUT HE HAD TO GET TO A PAT
PLPMDL080000001	Akron	OH	44333	2/23/1998	USING SLO BID FOR KIDS, DISCUSSED UNI FOR NOC SYMPTOMS OF KIDS WHO CAN SWALLOW.
PLPMDL080000001	Akron	OH	44333	2/19/1998	DISCUSSED HOW NURSING HOME PATIENTS COULD BENEFIT FROM OXY OVER DURAGESIC.
PLPMDL080000001	Middleburg He	OH	44130	2/19/1998	NEEDS TO GET REFERENCE FROM ADAMAK TO USE INT.
PLPMDL080000001	Cleveland	OH	44106	2/19/1998	TRYING TO DO A COMPARISON BETWEEN THE TWO BUT HE IS HESITANT TO BUY INTO THE BENEFITS. HE WANTS THE SEE EVERYTHIN A STUDY
PLPMDL080000001	Mayfield Heights	OH	44124	2/19/1998	STILL COMFORT WITH DURA BUT IS USING MORE OXY. BUCHINSKY INFLUENCE CAN MEAN A GREAT DEAL
PLPMDL080000001	Cleveland	OH	44119	2/23/1998	WANTED REMINDED/SAYS T-D IS HABIT. DID COMMIT TO CONVERTING PT FROM T-D TO UNI TODAY.!!
PLPMDL080000001	Cleveland	OH	44127	2/23/1998	SAYS HE'LL STILL HASN'T SEEN A PAT TO PUT OXY ON.
PLPMDL080000001	Tallmadge	OH	44278	2/23/1998	CHECKED SAMPLES OF UNI, USING ALOT MORE. ONLY GOT WINDOW TIME, REMINDED OF UNI ONLY DINNER DOSED THEOP.
PLPMDL080000001	Garfield Hts	OH	44125	2/23/1998	WENT OVER DEL SYS AND COMPARED TO VIC. CONCERNED ABOUT NOT BEING ABLE TO DRIVE BECAUSE OF HTE LONG ACTING. NEED TO SEE IF THIS IS A MAJOR DRAWBACK ALSO NEED TO SEE IF PREPRINTED APDS OR A STAMPER WOULD HELP
PLPMDL080000001	Akron	OH	44333	2/23/1998	DOESN'T USE OPIOIDS FOR NON MALIGNANT PAIN, ONLY CANCER. LIKES MSC BECAUSE OF EXP AND HAVIT. PLACED OXY EARLIER AND EASIER.
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	BRING OXY STAMP HE HAS LORCET STAMP KEEP GOING OVER DOSING
PLPMDL080000001	Cleveland	OH	44111	2/23/1998	VERY RECEPTIVE FOLLOW UP WITH HIM IF HE'S USED
PLPMDL080000001	Beachwood	OH	44122	2/23/1998	THIS OFFICE IS ONE THAT WILL TAKE A LOT OF FOLLOW UP AND PERSISTENCE. GETTING TO KNOW AND TRUST ARE OBSTACLES. NOW THAT FROLIKIS IS LEAVING THEY ARE GETTING BUSIER
PLPMDL080000001	Beachwood	OH	44122	2/23/1998	HES TO USE ANY OF THE HIGHER DOSES BUT HE IS USING IN PLACE OF PERC. NEED TO EXPAND PAT BUT HE IS UNCOMFORTABLE USING OPIOIDS
PLPMDL080000001	Cleveland	OH	44113	2/23/1998	SET UP PRECEPTS IN OFFICE
PLPMDL080000001	Euclid	OH	44119	2/23/1998	HAS PERC AND VIC PTS BUT WON'T GET SPECIFIC. NX ADDRESSES THIS ISSUE/DOESN'T WANT ME TO KNOW WHAT IS GOING ON. SAYS HAS PT ON 80MG AND WILL GO TO 120 NEXT. USED TIME PIECE. WHAT IS HE USING FOR BREAKTHRU? WHAT POINT DOES HE DECIDE TO GO UP?
PLPMDL080000001	Akron	OH	44302	2/23/1998	TRYING TO SCHEDULE PAIN MGMT TALK ON ONCOLOGY FLOOR.
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	LUNCH IN RECOVERY ROOM GOOD WAY TO SEE DR'S. BEKENY, PEARSE
PLPMDL080000001	Cleveland	OH	44113	2/23/1998	MET WITH RECOVERY ROOM NURSE SUE AND GAVE OXY STAMP SAID SHE GIVE IT TO KEPPLER AND ROMAN
PLPMDL080000001	Beachwood	OH	44122	2/23/1998	GAVE HOSPITAL AS A BIG PERC SOURCE
PLPMDL080000001	Parma	OH	44129	2/24/1998	TRYING TO FIND WHEN HE ADDS ON AND KEEPING AFTER HIM FOR HIS BID THEOPH. NEED TO FIND IF OTHER COMPANIES ARE CALLING ON HIM
PLPMDL080000001	Beachwood	OH	44122	2/23/1998	PRINTOUT NOT READY YET
PLPMDL080000001	Akron	OH	44333	2/23/1998	REBATE FOR 4TH QU.
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	QUICK HIT ON UNI & OXY
PLPMDL080000001	Euclid	OH	44117	2/23/1998	WILL TRY/POSITIONING IT TOO HIGH THOUGH. AFRAID OF C2 BUT WILLING TO TRY
PLPMDL080000001	Akron	OH	44333	2/23/1998	SAYS HAS USED AOX FOR HOSPICE PATIENTS. TRIED TO PUSH FOR ACUTE PAIN.
PLPMDL080000001	Tallmadge	OH	44278	2/23/1998	BACHTEL IN THE ROOM, WASN'T AS NICE AS USUAL. REMINDED OF UNI NOCTURNAL BENEFITS AND SHOWED ATS AND ASHTMA GUIDELINES. HASN'T USED OXY YET, BUT SAID HE WOULD. MATTER OF HABIT.
PLPMDL080000001	Garfield	OH	44125	2/23/1998	HE WAS LATE AND NOT A LOT OF TIME. REMINDED ABOUT HOW AND WHERE HE CAN USE. WILL NEED TO FOLLOW UP TO MAKE SURE THAT HE STAYS TRUE TO HIS COMMITMENT
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	WAS GOING TO PUT PAT IN OFF TODAY ON IT
PLPMDL080000001	Parma	OH	44129	2/24/1998	NEED OT GET HIS BID MORE AGGRESSIVE
PLPMDL080000001	Middleburg Hts	OH	44130	2/23/1998	KEEP GOING OVER DOSING
PLPMDL080000001	Beachwood	OH	44122	2/23/1998	TRYING TO GET SUCCESSES AND GET MORE PATIENTS. HE IS STILL VERY HESITANT TO USE PAIN MEDS SO TRED LIGHTLY
PLPMDL080000001	Lakewood	OH	44107	2/23/1998	WROTE OXY AND PHARM CALLED BACK CAUSE PAT WAS ALLERGIC TO COKEEP GOING OVER DOSING
PLPMDL080000001	Akron	OH	44333	2/23/1998	SO NICE! SAYS HE HAS USED MORE UNI THAN THEODUR SINCE LAST APPOINTMENT. ASKED HIM TO THINKS ABOUT UNI WITH ALL PATIENTS NOT DOING AS WELL AS THEY COULD.
PLPMDL080000001	Manchester	OH	45144	2/23/1998	ADDRESS TITRATION AND NSAID POST USE.
PLPMDL080000001	Garfield Heights	OH	44125	2/23/1998	WENT TO ER AND TALKED TO BRADFORD BORDEN. THEY USE VIC EXCLUSIVELY. COMPARED OXY TO VIC AND HIS HANGUP IS USING A CAR FOR 12 HOURS. NEED TO MAKE SURE THIS IS NOT A MAJOR DRAWBACK. NEED TO FIND IF PREPRINTED OR STAMPERS WOULD HELP
PLPMDL080000001	Cleveland	OH	44195	2/24/1998	SAYS STARTED 2 PTS ALREADY AND SO FAR SO GOOD. WILL CHECK NX WEEK. PROBLEM IS
PLPMDL080000001	Cleveland	OH	44195	2/24/1998	HAS NOT USED SINCE OUR LAST VISIT BUT SO HE WID
PLPMDL080000001	Cuyahoga Falls	OH	44221	2/24/1998	OXY NOT FOR PATIENTS THAT NEED IMMEDIATE PAIN RELIEF INSTEAD OF VIC OR PERC. SAID THAT STOKINGS BEEN A PROBLEM. GET HIM LIST.
PLPMDL080000001	Parma	OH	44129	2/24/1998	TRANSITION SLOW BUT WITH A LITTLE FOLLOW UP I CAN GET HIS VIC BUSINESS
PLPMDL080000001	Cleveland	OH	44109	2/24/1998	CONCERNED ABOUT FORMULARY STATUS. KEEP PUSHING FOR OUTPAT
PLPMDL080000001	Barberton	OH	44203	2/24/1998	HIT BENEFITS OF OXY OVER MS CONTIN, QUICKER ONSET OF ACTION BETTER TOLERATED, MS CONTIN AT HIGHER DOSES IS HARDER TO TOLERATE BY THESE PATIENTS, THEN GOES DURAGESIC. START WITH STAY WITH, TIME
PLPMDL080000001	Cleveland	OH	44109	2/24/1998	HAS PAT HE WILL RX 80MG SAYS MORE COST EFFECTIVE
PLPMDL080000001	Twinsburg	OH	44087	2/24/1998	SAID HE WANTED TO USE OXY LAST WEEK, COULDN'T REMEMBER THE NAME OF IT. SEEMED VERY GENUINE AND GOING TO TRY.
PLPMDL080000001	Cleveland	OH	44109	2/24/1998	MAY BE GOING INTO PAIN MGMT AT AKRON GEN AND BRING HER LIST OF SPEAKERS FOR JOURNAL CLUB
PLPMDL080000001	Cleveland	OH	44106	2/24/1998	HE IS STARTING TO GET BURNED OUT AND LOOKING FOR SOME TIME OFF. HE IS STILL AT THE VA AND SPIRO SEEMS LIKE HE HAS THE NEW POSITION DOWN.
PLPMDL080000001	Cleveland	OH	44109	2/24/1998	NEEDED TO KNOW DOSING. KEEP REMINDING HIM
PLPMDL080000001	Twinsburg	OH	44087	2/24/1998	STILL DON'T HAVE RX DATA ON HIM. DOESN'T SEEM LIKE HE HAS MUCH POTENTIAL. SAID ONLY COMFORTABLE USING PAIN MEDS FOR FRACTURES. ANYTHING LONG TERM WILL GO TO PAIN CLINIC. THINKS ALL PATIENTS HBECOME ADDICTS.
PLPMDL080000001	Cleveland	OH	44195	2/24/1998	HAS NOT USED BUT HAS PT THAT WILL CONVERT FROM IV MORPHINE TO OXYCONTIN 60MG. SOLD ON BENEFITS BUT HAS CONCERNS ABOUT NO IV FORM AVAILABLE. F/U 2 WKS
PLPMDL080000001	Cuyahoga Fls	OH	44221	2/24/1998	DIDN'T GET AS MUCH TIME AS WANTED. ATRY TO COME BACK IN A COUPLE OF WEEKS, SHE SAID SHE HAS A COUPLE PATIENTS ON OXY AND ALSO UNI. RX DATA CONFIRMS, SHE HAS A LOT OF POTENTIAL.

PPLPMDL0080000001	Twinsburg	OH	44087	2/24/1998	NOT MUCH POTENTIAL, EVEN FOR ACTUE PAIN SHE HATES TO USESTRONG PAIN MEDS.
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	SAYS HE'LL USE OXY POST OPER FOR ONE MONTH FOLLOW UP IN CLIN
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	FOLLOW UP WITH SPEAKER FOR SURGERY CONF AT 4PM THURS;DR PETR
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	MET WITH DR HAYGOOD CHIEF RESIDENT DOESNT KNOW I TALK TO RESPEAKER;DONT HAVE THEIR OWN GRAND ROUNDS YET BUT LOOKING INTO IT
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	BROUGHT LEFT OVER FOOD FROM TUMOR BD AND TALKED TO SOME RES
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	LUNCH LYNN YURKO PUTTING TOGETHER PAIN PROTOCOL;KEEP FOLLOWUUP IN THURS CLINIC
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	USING IN HOSP
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	SPONSORED TUMOR BD.
PPLPMDL0080000001	Akron	OH	44303	2/25/1998	USING ALOT OF UNI, DIFFERENTIATED US WITH UNIDUR. SEEMSLIKE HE MAY GO WHERE THE SAMPLES ARE.
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	MET WITH MIKE POWELL AND ED CARTER;MIKE WONT BE ABLE TO SPEAUNTIL SUMMER OR FALL;
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	BELLIAN,FINE, RESIDENTS USING OXY TUMOR CONF WEDS 4 30
PPLPMDL0080000001	Bedford	OH	44146	2/24/1998	WENT TO NEW SURGERY CENTER, GOT RNS NAME.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/24/1998	MED ED.
PPLPMDL0080000001	Cleveland	OH	44195	2/24/1998	FELLOW/CONVERTED PT TO OXY FROM MSC.F/U
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/24/1998	QUICK COUNTER CALL, SAID HE LIKES TO HAVE SAMPLES SO HEKNOW HIS PATIENTS CAN TOLERATE THEIR PAIN MED. TRY TO GETAROUND NO SAMPLES, BUT HE WAS A JERK.
PPLPMDL0080000001	Beachwood	OH	44122	2/25/1998	GAINING RAPPORT IS MOST IMPORTANT.WILL NEED TO REMIND ANDCONTINUE TO GIVE GOOD REASONS TO USE UNI BUT IT WILL HAVETO BE DONE IN A NON TECHNICAL FRIENDLY MANNER
PPLPMDL0080000001	Parma	OH	44129	2/24/1998	STILL NICHING FOR CA.NEED TO KEEP COMPARING TO FIXED. OMBOSHOW HIM HTE POTENCY TO VIC
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/24/1998	ACUTE PAIN.
PPLPMDL0080000001	Twinsburg	OH	44087	2/24/1998	HAS USED OXY A COUPLE OF TIMES, CANCER ONLY. WENT FORACUTE PAIN PATIENTS THIS TIME.
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	KEEP PUSHING IN CLINIC FOR OUTPATS
PPLPMDL0080000001	Akron	OH	44307	2/25/1998	SEES TO MANYKIDS, NOT ENOUGHPT POTENTIAL.
PPLPMDL0080000001	Cleveland	OH	44195	2/24/1998	CONVERTED TO DURA.150MCG TO OXY-60MG Q12H.
PPLPMDL0080000001	Barberton	OH	44203	2/24/1998	USED THE TIME PIECE FOR OXY, BEST PRODUCT. START WITH STAYWITH. QUICKER ONSET OF ACTION Q12 DOSING WITH LESSFREQUENT DOSING.
PPLPMDL0080000001	Cleveland	OH	44109	2/24/1998	USES OXY WHEN PAT DOESNT HAVE TO GO BACK TO WORK
PPLPMDL0080000001	Akron	OH	44314	2/24/1998	USE SUNSHINE STUDY TO SHOW OXY TO PERCOCET QUICK ONSET OFACTION Q12 DOSING IMPROVES QUALITY OF LIFE.UNI, QD DOSING WITH IMPROVED PULM FUNCTION.
PPLPMDL0080000001	Clinton	OH	44319	2/24/1998	THINKING ABOUT USING OPIOIDS FOR FOR MODERATE PAIN. DOESUSE OPIOIDS FOR ACUTE PAIN, HIT Q12 DOSING WITH LESS DOSINGFREQUENCY, QUICK ONSET OF ACTION WITH IMPROVED QUALITY OFLIFE.UNIPHYL, QD DSOING CHRONOTHERAPUTICS
PPLPMDL0080000001	Cleveland	OH	44122	2/25/1998	HE WRITES A TON OF PAIN MEDS.VERY IMPRESSED WITH HIS USE 'OF OXY BUT STILL HAS MS ON THE BRAIN.DID A GOOD JOB ATCOMPARING THE TWO AND GOING OVER ADVANTAGES.HE WILL NEEDFOLLOW UP TO BE
PPLPMDL0080000001	Akron	OH	44308	2/25/1998	REMINDED BUT THIS OFFICE HAS GREATLY OPENEDUP SINCE WINE HAS GONE
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	NEXT CALL DIFFERENTIATE UNI FROM OTHER THEOP. USE RIVINGTONSTUDY TO GO OVER COMBO THERAPY. PUT A PATIENT ON OXYHAD DIFFICULT WITH INSURANCE.
PPLPMDL0080000001	Westlake	OH	44145	2/25/1998	STILL PUTTING NEW PATS ON OXY MOSTLY CHRONIC;TALK ABOUT ACUT
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	USING A LOT/NEED SOMETHING NEW TO SHOW.KEEPS SAYING HOWMANY RX THEY WRITE /DAY
PPLPMDL0080000001	Parma	OH	44129	2/25/1998	HE HAS SEVERAL NURSING HOME PAT AND HOMES AND HE KEEPSTRACK OF VISITS ON COMPUTER.TALKED ABOUT ROLE UNI ANDOXY HAVE IN THAT SETTING.STILL ONLY ONE PAT ON OXY BUT HE ISDOING VERY WELL.NEED
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	TO FIND OUT HOW MANY BID THEOPH HE ISSTILL USING
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	GREAT SUPPORTER BUT WONT REALLY DO ANYTHING ABOUT FORMULARY.WANTS MORE MONEY FOR PROGRAM IN FLA
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	ALWAYS HAS SOMETHING NEGATIVE TO SAY-BUT NOTHING MEANS ANY-THING.LIKES TO GET ME GOING.
PPLPMDL0080000001	Shaker Hts	OH	44122	2/25/1998	HE IS NOT PAYING THE PROPER ATTENTION TO OXY ANS STILLTHINKS THAT IT IS NOT THAT EFFECTIVE.INEFFECTIVENESS DUE TOHIS LACK OF USING IT RIGHT.NEED TO GO OVER EUPHORIA ANDPOTENCY AND CONVERSIONS
PPLPMDL0080000001	Akron	OH	44333	2/25/1998	WENT OVER TIME PIECE, DISCUSSED USING EARLY.
PPLPMDL0080000001	Bay Village	OH	44140	2/25/1998	MET WITH KEITH AND KIM RE; HELATH FAIR
PPLPMDL0080000001	Lakewood	OH	44107	2/25/1998	SHOW PI ON OXY THAT SHOWS OXY LESS LIABL FOR ABUSE OXY IR P5
PPLPMDL0080000001	Cuyahoga Fls	OH	44223	2/25/1998	USES ALOT OF THEOP, EXPLAINED DIFFER OF UNI VS OTHERS.CONCERNED WITH SIDE EFFECTS. TRY USING RIVINGTON WITH HIM.
PPLPMDL0080000001	Cleveland	OH	44195	2/25/1998	QUICK HIT IN HALL/RPRESENT WHY BETTER THAN MSC-AGREES BUTREALLY NOT USING/ND MORE TIME
PPLPMDL0080000001	Fairlawn	OH	44333	2/25/1998	BROUGHT UP TOLERANCE, BUT HAS BEEN USING MORE OXY THANMSC. WENT OVER TIME PIECE, TO ENCOURAGE TITRATING.
PPLPMDL0080000001	Cleveland	OH	44111	2/25/1998	USING 10MG TOLD HIM 2 OR 3 Q12;FOLLOW UP
PPLPMDL0080000001	Mogadore	OH	44260	2/26/1998	FOLLOWING UP FROM LUNCH. SAYS BEEN USING MORE OXY AND UNI.DISCUSSED HOSPICE ACROSS THE STREET, NEED TO STIO IN.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/1998	REQUESTED SAMPLES OF UNI 600, SAYS ITS WORKING VERY WELL ONTPATINETS CONVERTED FROM THEO DUR. OXY FOR ACUTE PAIN.
PPLPMDL0080000001	Middleburg Heights	OH	44130	2/26/1998	KEEP TALKING SPEC PATS HE MAY FINALLY TRY
PPLPMDL0080000001	Akron	OH	44304	2/26/1998	PROBABLY SHOULD DROP AS CORE, ONLY WORKING PART TIME SINCEBABY. MSC VS OXY.
PPLPMDL0080000001	Akron	OH	44310	2/26/1998	UNI FOR NOCTURNAL SYSMPTOMS, NOT THE SAME AS OTHER QD
PPLPMDL0080000001	Cleveland	OH	44111	2/26/1998	GET SPECI PATS
PPLPMDL0080000001	Akron	OH	44310	2/26/1998	VERY DIFFICULT CALL, EXPLAINED BENEFITS OF OXY AGAIN,BROUGHT UP NURSING HOME PATIENTS AGAIN AND HE LIKESDURAGESIC. SCHEDULED LUNCH WITH HIM TO GET MORE TIME.
PPLPMDL0080000001	Akron	OH	44304	2/26/1998	OXY VS MSC. TIME PIECE.
PPLPMDL0080000001	Fairview	OH	44126	2/26/1998	FOLLOW UP IN OFFICE SEE IF HE'S USED
PPLPMDL0080000001	Cleveland	OH	44111	2/26/1998	MET IN SURG SAYS HE'LL USE
PPLPMDL0080000001	Akron	OH	44304	2/26/1998	DISCUSSED A CANCER PATIENT WITH ME. STILL IS NOT USING INPLACE OF VIC. NEED TO START ASKING MORE QUESTIONS. USE TIMEPIECE.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/1998	HAS TAKEN SOME TIME OF IN PAST FEW WEEKS, REMINDED OFOXY BENEFITS INSTEAD OF VIC.
PPLPMDL0080000001	Cleveland	OH	44111	2/26/1998	LUNCH IN SURG LOUNGE 100 PEOPLE VERY EFFECTIVE
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/26/1998	VIDEO ON PAIN TO MEETING VERY EFFECITIVESEE IF THEY ORDERED OXYIR
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/1998	IN SURG DEPT TALKED TO DR BOLGNA ANS ABOUT INSERVIC FOR MTGIN APRIL
PPLPMDL0080000001	Akron	OH	44309	2/26/1998	RESIDENT SURGERY PROGRAM.
PPLPMDL0080000001	Cleveland	OH	44111	2/26/1998	FOCUS ON UNI AND THEN OXY MAY USE FOR ACUTE OR CA PATS
PPLPMDL0080000001	Cleveland	OH	44111	2/26/1998	WANTS COPY OF DELIVERY SYTS;FOLLOW UP IN OFFICE USES LOTSO F PER
PPLPMDL0080000001	Akron	OH	44312	2/26/1998	SHE DOES HOSPICE, HIT ADVANTAGES OVER MS CONTIN, QUICKERONSET OF ACTION WITH BETTER GI TOLERANCE. LESS SEDATIONAND CONSTIPATION, STAY WITH NOT GOING TO DURAGESIC. ASKEDABOUT RECTAL ADMIN.
PPLPMDL0080000001	Barberton	OH	44203	2/26/1998	START WITH STAY WITH. TIME PRINCIPLE.
PPLPMDL0080000001	Uniontown	OH	44685	2/26/1998	HIT TIME PIECE EASE OF TITRATION VS DURAGESIC AND Q12DOSING VS DILAUIDIO.
PPLPMDL0080000001	Uniontown	OH	44685	2/26/1998	NEED TO HIT DRUG INTERACTIONS OF CODEINE WITH PROZAC,TAGAMETQ4 DOSING. CONCERN OF OXY, PATIENTS NOT HOLDING ON Q12DOSING WILL TAKE MORE, HIT TITRATION, SAID WILL TAKE MOREHIT 1 10MG, TAB Q12 IF NEED MORE GO TO 2-10MG Q12 TABS.UNI, HIT QD DOSING WITH EVENING MEAL, MORE PULM COVERAGE THAN BID'S IMPROVES PULM FUNCTION.
PPLPMDL0080000001	Cleveland	OH	44106	3/2/1998	SAW HER IN THE PULM LAB.FUNCTION IS THE KEY FOR HER.SHE DOESNOT CAARE ABOUT SIGNIFICANCE IN THE STUDIES BUT WHETHER ITACTUALLY CHANGES LUNG FUNCTION
PPLPMDL0080000001	Uniontown	OH	44685	2/26/1998	HIT OXYCONTIN, EASE OF TITRATION WITH QUICK ONSET OF ACTIONAND IMPROVED QUALITY OF LIFE. TIME PIECE FOR TABLET SIZEHOW TO TITRATE. BETTER PAIN CONTROL THAN DURAGESIC.UNI, QD DOSING WITH IMPROVES QUALITY OF PULM FUNCTION INTHE EARLY MORNING.
PPLPMDL0080000001	Akron	OH	44319	2/26/1998	TALKED ABOUT AN MA PATIENT TITRATE TO 40MG Q12. STARTS 10MGWORKED WITH TITRATE AVG DAIL DOSE TO 20MG.UNI, QD DOSING.
PPLPMDL0080000001	Cleveland	OH	44119	2/27/1998	TRIED TO STRESS DIFF IN OXY AND MSC-SAYS IS LEARNING MOREAND HEARS WHAT THE NURSES SAY.PRICE STILL ISSUE.
PPLPMDL0080000001	Euclid	OH	44132	2/27/1998	QUICK HIT THRU WINDOW/TOLD OF OXY/SET APPPT
PPLPMDL0080000001	Euclid	OH	44119	2/27/1998	NICE BUT SAYS NO USE FOR NARCS REALY VERY RARELY USES HESAYS.WHEN HE DOES NEED HE USES OXY.MAY WRITE MORE THAN HESAYS
PPLPMDL0080000001	Solon	OH	44139	2/27/1998	COMPLETE ASS TODAY, JUST A REMINDER CALL.
PPLPMDL0080000001	Cleveland	OH	44117	2/27/1998	OUT OF IT.NO MATTER WHAT I SAY HE IS STILL LEARY OF DEA BUTGETTING GREAT RESULTS.
PPLPMDL0080000001	Bedford	OH	44146	2/27/1998	SO NICE!! SAYS UNIPHYL IS STILL HS FIRST CHOICE OF THAOP.REMINDED OF BENEFITS, TRIED TO GET INTO OXY, AND CUT SHORT.
PPLPMDL0080000001	Oakwood Village	OH	44146	2/27/1998	STILL NOT USED OXY, SAYS A SPECIALIST PUT ONE OF HISCA PATIENTS ON IT, AND NEVER CONSIDERED IT FOR ACUTE USESINCE. REPOSITIONED OXY.
PPLPMDL0080000001	Solon	OH	44139	2/27/1998	ASKED WHY HE DOESN'T USE OXY IN PLACE OF VIC FOR ALL PATIENSSTILL ASSOC WITH LONG ACTING-STRONGER THAN VIC. COMPAREDWITH PL.
PPLPMDL0080000001	Solon	OH	44139	2/27/1998	STILL NOT USING OXY. CAN'T BELIEVE A ONCOLOGIST WOULDN'TUSE OXY. ONE MORE CALL AND DROP AS TARGET.
PPLPMDL0080000001	Solon	OH	44139	2/27/1998	GOOD LUNCH HE TALKED MORE THAN LAST TIME. PRESENTED OXYAS THOUGHT HE FIRST TIME, HE IS INTERESTED IN ABUSE POTENTIALMORE THAN ANYTHING. USES ALL PERC AND PERCODAN. SAID HOWEASY IT WOULD BE TO SWITHC THOSE PATIENTS. FOLLOW UP WITHHIM IN A COUPLE OF WEEKSW.
PPLPMDL0080000001	Bedford/Sinai	OH	44146	2/27/1998	SAYS HE IS USING MOR OXY, SEEMS A LITTLE IRRITATED THATWE DIDN'T GIVE HIM MONEY FOR PROGRAM. SAID NEXT TIME, WEWILL TRY TO GET AHIMN A SPEAKER. DID OXY VS MSC.
PPLPMDL0080000001	Cleveland	OH	44113	3/2/1998	JUST KEEP REMINDING HIM AND GET STAMP IN PRE-ANS THATS WHREHE RX'S

PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/2/1998	WENT FOR OXYIR TO REPLACE SOME VIC AND PERCOCET USE, SINCE THEY ALREADY USE SO MUCH OXY. DIDN'T WANT TO SEEM TO GREEDY.
PLPMDL0080000001	Westlake	OH	44145	3/2/1998	USES PERC POST SURGICALLY ON OBGN PATS; FOLLOW UP IN OFFICE
PLPMDL0080000001	Cleveland	OH	44113	3/2/1998	CONCERNED ABOUT DEA; PATS TAKING OXY 4 TIMES A DAY; KEEP WITH SAFETY MESSAGE AND DOSING
PLPMDL0080000001	Cleveland	OH	44111	3/2/1998	NEEDS SAMPLES
PLPMDL0080000001	Cleveland	OH	44125	3/2/1998	A LOT OF QUICK FOLLOW UP WILL BE NEEDED
PLPMDL0080000001	Cleveland	OH	44113	3/2/1998	KEEP TRYING TO FIND MS CONT PATS TO SWITCH TO XO
PLPMDL0080000001	Parma	OH	44129	3/2/1998	HE HAD AN MI PATIENT THAT WAS GETTING LIFE FLIGHTED. SHOWED EQUIVOCALANCE TO HYDOCO
PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/2/1998	SAYS HE HAS REPLACED MOST OF HIS VICODIN PATIENTS TO OXY!!
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1998	PUSHED UNI 600 MG. ONLY USES THE 400, COMPARED 600 TO THEO-DUR.
PLPMDL0080000001	Cleveland	OH	44102	3/2/1998	QUICK HIT AT WINDOW NO FEEDBACK
PLPMDL0080000001	Cleveland	OH	44111	3/2/1998	WILL USE IN CA PATS CONCERNED ABOUT DEA AND SCH 2 NARCS.
PLPMDL0080000001	Cleveland	OH	44113	3/2/1998	DR HALIBIB SA'S AND ANS ON OXY VS MS
PLPMDL0080000001	Cleveland	OH	44113	3/2/1998	MET WITH JAN DR PERSE'S NURSE AND WENT OVER OXY AND GAVE HER STAMP
PLPMDL0080000001	Lakewood	OH	44107	3/2/1998	DISPLAY DR WALSH SPOKE ON MANAGING SYMPTOMS OF CANCER PATS
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1998	PAIN MGMT INSERVICE AND SETTING UP INTRACTABLE PAIN LECTURE WITH ALLEN FOR SEPT.
PLPMDL0080000001	Mayfield Hts	OH	44124	3/3/1998	QUICK. ADD NO BENEFITS IN BOTH AST AND XOPD
PLPMDL0080000001	Lakewood	OH	44107	3/2/1998	GO OVER DOSING AND 80MG TAB
PLPMDL0080000001	Cleveland	OH	44113	3/2/1998	GAVE STAMP SAYS THAT WAY HE WILL USE INSTEAD OF PER SEE INVASCULAR CLINIC ON MON/THUR AM'S
PLPMDL0080000001	Akron	OH	44303	3/3/1998	ATTEMPTING TO GET HIM TO REALIZE DIFFERENCE BETWEEN UNIANIDUR. MOVED TO NEW OFFICE.
PLPMDL0080000001	Lakewood	OH	44107	3/2/1998	GET SPECIFIC PATIENT TO SWITCH TO OXY
PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/2/1998	NEW DR. AT FALLS FAMILY PRACTICE. QUICK INTRO OF OXY FOR ACUTE PAIN IN PLACE OF VIC.
PLPMDL0080000001	Beachwood	OH	44122	3/2/1998	LIKED THE SEN BUT HE STILL DOES NOT SEEM TO WRITE ANYTHING EVEN TOM IN PHARMACY HAS SOME QUESTIONS ABOUT HIM. EVEN HE IS NOT SEEING RX'S
PLPMDL0080000001	Strongsville	OH	44136	3/2/1998	USE THE SUNSHINE STUDY WITH ACUTE PAIN. COMPARING 10MG TO PLACERBO AND IMPROVED QUALITY OF LIFE.
PLPMDL0080000001	North Royalton	OH	44133	3/3/1998	MENTIONED PERCODAN AND MOST ARE HOOK. NEED TO SHOW OXY DELIVERY SYSTEM WITH QUICK ONSET OF ACTION LESS DOSING FREQUENCY WITH LESS ABUSE POTENTIAL. IMPROVES QUALITY OF LIFE NEED TO FIND SPECIFICS OF WHAT TREATING. UNIPHYL. QD DOSING WITH MAN REPRINT.
PLPMDL0080000001	Broadview Heights	OH	44147	3/3/1998	PI SHOW QUICK ONSET OF ACTION WITH Q12 DOSING. IMPROVES QUALITY OF LIFE LESS ABUSE POTENTIAL. UNI, QD DOSING, BUSSE ZORATTI PAPER.
PLPMDL0080000001	Broadview Heights	OH	44147	3/3/1998	PI SHOW QUICK ONSET OF ACTION WITH Q12 DOSING. IMPROVES QUALITY OF LIFE LESS ABUSE POTENTIAL. UNI, QD DOSING, BUSSE ZORATTI PAPER.
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	F/U DOESN'T KNOW WHAT HAPPENED W/PT BUT HAS SEEN OTHERS ON OXY. POLITICAL ISSUES. NOT TIME
PLPMDL0080000001	Cleveland	OH	44127	3/3/1998	KEEP POSITIONING FOR ACUTE PAIN AS WELL AS CHRONIC
PLPMDL0080000001	Lyndhurst	OH	44124	3/3/1998	COMPARED TO PERC. HE IS VERY TRADITIONAL. WILL NEED ALOT OF FOLLOW UP
PLPMDL0080000001	Cleveland	OH	44109	3/3/1998	NEEDS TO BE REMINDED. DISPLAY AT APPO IN APRIL
PLPMDL0080000001	Lyndhurst	OH	44124	3/3/1998	HE IS NOW AT HILLCREST.
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	COCKY. STILL ON DURA BANDWAGON. NOT MUCH MSC. MORE OXY. FIND OUT WHY DURA AND WHERE OXY. ND TO GET MORE TIME. PROBABLY ONLY ONE USING DURA OVER THERE.
PLPMDL0080000001	Akron	OH	44303	3/3/1998	OXY FOR ACUTE PAIN PATIENTS INSTEAD OF PERCOCET. CAN'T SEEM TO GET HIM TO UNDERSTAND THAT OXY IS NOT MORE POTENT THAN PERC.
PLPMDL0080000001	Akron	OH	44310	3/3/1998	OFFICE VERY BUSY. HIRED NURSE PRAC. THINKING ABOUT ADDING ANOTHER DR. KEPT IT QUICK, ASKED IF USING OXY FOR ACUTE PAIN SINCE LAST CALL, SAID HE REALLY HASN'T BEEN SEEING MUCH LATELY, REMINDED OF BENEFITS OVER VICODIN AT APPT. GO INTO THE MSC THING. DIDN'T GIVE ME ENOUGH TIME THIS VISIT.
PLPMDL0080000001	Akron	OH	44333	3/3/1998	SAYS HE USES A LOT OF GENERIC THEOPHYLLINES, DISCUSSED BENEFITS OF UNIPHYL AT LITTLE EXTRA COST.
PLPMDL0080000001	Cleveland	OH	44104	3/3/1998	BEEN USING MORE OXY STILL USING DARV. STRESS SAFETY
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	ENJOYED HAPPY HOUR. WRITES A LOT
PLPMDL0080000001	Cleveland	OH	44113	3/3/1998	KEEP ASKING FOR MORE PATS
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	JUST WROTE 2 RX TODAY. ALWAYS THINKS OF IT FIRST
PLPMDL0080000001	Akron	OH	44310	3/3/1998	BROUGHT HIM PRICING INFORMATION HIS NURSE REQUESTED. EXPLAINED BRIEFLY THE PRICES BASED ON CONVERSION BETWEEN OXY AND DURAGESIC. WILL GO INTO FURTHER AT LUNCH NEXT MONTH.
PLPMDL0080000001	Akron	OH	44333	3/3/1998	SAYS ONLY USES ANALGESICS FOR FRACTURES, AND USUALLY SEND TO ER, REMINDED OF USING UNI FOR OVER 12, SEES ALOT OF KIDS IN PRACTICE.
PLPMDL0080000001	Euclid	OH	44195	3/3/1998	QUICK HIT ON OXY. SET UP LUNCH
PLPMDL0080000001	Cleveland	OH	44127	3/3/1998	KEEP REMINDING DOXO OXY ON FORMULARY
PLPMDL0080000001	Cleveland	OH	44104	3/3/1998	VERY BUSY DAY. TUCKER ENT WANTS LIQUID OXYCODONE. ORTHO. SET UP ANOTHER LUNCH
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	GETTING TO BE GREAT USER. SAYS ITS HIS CHOICE FOR PAIN. DOES INITIATE THERAPY. -GETS GREAT RESULTS. WENT OVER TIME PIECE.
PLPMDL0080000001	Cleveland	OH	44106	3/3/1998	COMPARED PAIN MGMT TECH BETWEEN MS AND OY
PLPMDL0080000001	Cleveland	OH	44104	3/3/1998	SET UP APT. INFO ON OXY VS DEMORAL FOR HIS SICKLE CELL
PLPMDL0080000001	Cleveland	OH	44104	3/3/1998	NEED TO SUPPORT APPO AND IT WILL HELP HIM TO REMEMBER OXY/UNI
PLPMDL0080000001	Akron	OH	44310	3/3/1998	HAS BEEN USING OXY FOR CHRONIC PAIN PATIENTS, MOSTLY 10 AND 20'S. POSITIONED FOR ACUTE PAIN THIS CALL. ACTED LIKE HE WOULDN'T OF THOUGHT TO USE FOR THAT BUT COMMITTED TO TRY.
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	STILL MSC MAN-WORKING ON HIM. NO REAL LEGITIMATE REASON FOR MSC V OXY. HAS BEEN MORE COM-FORTABLE LATELY WITH IT BUT MOSTLY 10MG! DOESN'T WRITE MANY COMBOS. ITS EITHER OXY, MSC OR AN EPIDURAL OR BLOCK. THAT'S IT. STRANGE. KEEP WORKING ON HIM. ITS WORKING
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	NOT TOO BUSY. START FROM SCRATCH EVERY TIME. HAS NOT USED. PUSHED FOR EARLY USE TO GET STARTED. SD WD. NX-HELP HIM "THINK" OF PT TO TRY
PLPMDL0080000001	Cleveland	OH	44106	3/3/1998	WANTED TO SHOW NEW DATA BUT HE WAS BUSY. HE IS STARTING TO HAVE SAME ATTITUDE AS BOSWELL
PLPMDL0080000001	Cleveland	OH	44127	3/3/1998	HAS AT LEAST 5 CHRONIC PATS ON OXY. KEEP REMINDING HIM FOR POST SURG PAIN
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	SLOWED DOWN IS HIS WRITING BECAUSE HE HAS NEW POSITION. SAYS CLINIC ON WHOLE IS WRITING A LOT. HE JUST ISN'T SEEING AS MANY PTS AS USUAL.
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	QUICK IN HALL. SET APPT. USING OXY BUT SAME OLD PROBLEM.
PLPMDL0080000001	Cleveland	OH	44195	3/3/1998	SD IS TRYING. MOSTLY OUTPT. SO FAR SO GOOD. DISC TITRATING AND DOSING AGAIN. KEEPS CONVERSION IN POCKET.
PLPMDL0080000001	Cleveland	OH	44109	3/3/1998	GO OVER TITRATION AGAIN AND LESS LIAB. FOR ABUSE
PLPMDL0080000001	Akron	OH	44333	3/3/1998	SAYS HE DOESN'T USUALLY RX GOING HOME SCRIPT, BUT DOES OFTEN MAKE RECOMMENDATION. THOUGHT OXY WAS A GREAT IDEA. LOVED THE Q12, SAYS ALMOST ALL PATIENTS GO HOME WITH VIC. SCHEDULED BREAKFAST WITH CENTER TO MEET OTHERS. FOLLOWS AKRON GENERAL FORMULARY.
PLPMDL0080000001	Northfield	OH	44067	3/4/1998	SAID HE HAS ONE PATIENT ON OXY FOR A CERVICAL PROBLEM. ASSOC WITH CHRONIC, REPOSITIONED FOR ANY PATIENT WHO WOULD USE VIC ON.
PLPMDL0080000001	Solon	OH	44139	3/4/1998	NOT GOING TO A POTENTIAL TARGET, HE ONLY USES ANALGESICS COUPLE TIMES A YEAR, THIS IS A WALK IN CLINIC. ANYTHING SERIOUS LIKE FRACTURES, GO TO ER.
PLPMDL0080000001	Independence	OH	44131	3/4/1998	NOT SURE OF WHERE TO GO FROM HERE. THEY ARE EXTREMELY ADAMANT THAT OXY DOES NOT WORK LIKE MSC. ARE USING THE SENOKOT
PLPMDL0080000001	Lyndhurst	OH	44124	3/4/1998	THANKED HIM FOR USING IN THE HOSPICE SETTING AND TRYING TO CORRELATE THAT SUCCESS TO HIS NOT SO SICK PATIENTS
PLPMDL0080000001	Bedford	OH	44146	3/4/1998	QUICK INTRO CALL, SAID DOESN'T USE PAIN MEDS THAT STRONG. SCHEDULED APPT TO GET MORE TIME, DON'T HAVE RX DATA ON HERTO KNOW IF A TARGER.
PLPMDL0080000001	Cleveland	OH	44109	3/5/1998	REFERS ALOT TO BACK AND SAYS HE'S USING THE ODOUR AND HE'S AFRAID TO MESS WITH HIM
PLPMDL0080000001	Bedford	OH	44146	3/4/1998	CHECKING ON SAMPLES, SAYS ITS HIS FIRST CHOICE FOR THEO. TRIED TO GET INTO PATIENTS ON INHALERS NOT DOING WELL. CUT CALL SHORT.
PLPMDL0080000001	Independence	OH	44131	3/4/1998	FOLLOWED UP WITH SENOKOT. WENT OVER CONVERSION TABLES AND SE PROFILES FOCUSING ON HALUCINATIONS AND BEING WIGGED OUT. HE IS FRIENDLY. UBT WILL CONTINUE TO DO HIS OWN THING
PLPMDL0080000001	Sagamore Hills	OH	44067	3/4/1998	QUICK REMINDER CALL AT WINDOW.
PLPMDL0080000001	Independence	OH	44131	3/4/1998	TRYING TO FIND WHY HE IS USING THEO 24. MAYBE MORE CONSISTENT WILL HELP
PLPMDL0080000001	Bedford	OH	44146	3/4/1998	PHARMACY. OUTPATIENT SURGERY. OR.
PLPMDL0080000001	Independence	OH	44131	3/4/1998	TRYING TO FIND WHAT MANDATE IS DOING NOT MUCH ACTIVITY WITH OXY
PLPMDL0080000001	Solon	OH	44139	3/4/1998	HAS OXY AND MSC IN STOCK. FILL SCRIPT FOR NESTLE EMPLOYEES ONLY FROM ANY PHYSICIAN THEY WANT.
PLPMDL0080000001	Parma	OH	44134	3/4/1998	WENT OVER KIDNEY QUICKLY AND TRIED TO GET HIM TO ADD ON MORE OFTEN
PLPMDL0080000001	Sagamore Hills	OH	44067	3/4/1998	QUICK IN LAB. TRYING TO GET HIM TO REALIZE THAT UNIPHYL IS A UNIQUE Q24. HE SEEMS TO USE WHATEVER HE HAS SAMPLES OF.
PLPMDL0080000001	North Olmsted	OH	44070	3/4/1998	WILL USE FOR CA PATS LOTS OF KIDS IN PRACTICE.
PLPMDL0080000001	Bedford	OH	44146	3/4/1998	BEEN USING OXY FOR CHRONIC AND CA PAIN. ASKED TO CONSIDER FOR ACUTE PAIN. GOING TO BE HARD TO SEE. NOT A CORE.
PLPMDL0080000001	Warrensville Hts	OH	44122	3/4/1998	TRYING TO GET HIS SHORT ACTING TO IR. IF IT IS NOT BROKE. DON'T FIX IT BUT WITH SOME PUSHES HE CAN PUT MORE PAT ON THE IR
PLPMDL0080000001	Mayfield Heights	OH	44124	3/4/1998	WORK ON OXY IS PAYING OFF. PAT OF DR STERN TAKEN OFF OF MSC AND PUT ON OXY AND TITRATED EVERYDAY. NOW PAT IS ON 180 Q12. WILL NEED TO MAKE SURE THAT HOSPITAL GETS AND GIVES HIGHER DOSES AND THAT THIS PATIENT KNOWS WHERE TO GET MEDS IN RETAIL SETTING
PLPMDL0080000001	Mayfield Hts	OH	44124	3/4/1998	GREAT TALK ABOUT HIS PAT ON A HIGHER DOSE. SHE IS BEING TITRATED ALMOST DAILY. SHE IS ON 180 Q12. WENT OVER THE TIME PRINCIPLES AND PROPER AMOUNT TO TITRATE. 3-2 RULE WITH THENURSES. WILL NEED TO FOLLOW UP TO MAKE SURE OF RETAIL. COVAND THAT PAT STAYS ON AND ALSO THAT THE HOSP HAS THE HIGHER DOSES
PLPMDL0080000001	Barberton	OH	44203	3/5/1998	ADDRESS THE ACUTE PAIN PATIENT, USES CII HYDROCODONE. LIABILITY ISSUE. SHOW CONVERSION CHART AND SHOW SAFETY WITH LESS ABUSE. UNI, QD DOSING WITH CONTROLLING PULM FUNCTION 24 HRS.



PPLPMDL0080000001	Cleveland	OH	44122	3/5/1998	FOLLOWED UUP QUICKLY WITH SEN SAMPLES AND CUPS.WENT OVERDOSING WITH THE NURSES TO MAKE SURE THAT EVERYONE IS ONTHE SAME PAGE
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	QUICK HIT OXY
PPLPMDL0080000001	Euclid	OH	44132	3/5/1998	HAPPY WITH PRICING I BROUGHT-SMOKESCREEN THOUGH CUZ NOW IT'SSOMETHING ELSE.ONLY USES 10-20 MG.WHY??
PPLPMDL0080000001	Beachwood	OH	44122	3/5/1998	TALKED AOBUT HIGHER DOSES AND DOSING
PPLPMDL0080000001	Cleveland	OH	44122	3/5/1998	TRYING TO PUT HIS NUR HOME AND OFFICE PRACTICE TOGETHERFOR PAN AND LUNG FUNC IMPROVEMENTS
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	LUNCH WITH RES AND FELLOWS VERY GOOD SHOW WILL START USING
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	HOSPITAL DISPLAY 8-12N LOTS OF RESIDENTS
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	RESIDENTS USING OXYX KEEP REMINDING THEM
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	BELLIAN USING OXYX HAS RX 40MG A PAT WHO IS ADDICTED
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	RESIDENTS BEGINING TO USE
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	STILL POSTIONING OXY FOR CHRONIC NOT ACUTE
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	HAS NOT USED SAYS THIS TIME HE'LL TRY KEEP FOLLOWING UP
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	WILL NOT CHANGE HIS MINDON OXY BEING USED FOR CHRONIC
PPLPMDL0080000001	Maple Hts	OH	44137	3/5/1998	HE IS STILL SEARCHING FOR INHALERS.NEED TO MAKE SURE THATHE IS ADDING ON SOONER.WENT OVER KIDNEY AND ANTI INFLAMMATIN
PPLPMDL0080000001	Cleveland	OH	44132	3/5/1998	NOT AS BUSY AS FISHMAN-COVERING FOR DR. ESPINOSA AND KNOWSHE HAD PTS ON OXY.SAYS CAN'T REMEMBER IT!! LIKES DARV.STILLGOS THERE FIRST.
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	AT LUNCH VERY INTER IN OXY SAID HE'LL USE FOLLOW UP IN CLIN
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1998	FOLLOW UP IN CLINIC HE'S THE CHAIR OF DEPT SET UP LUNCH WITHHIS RESIDEN
PPLPMDL0080000001	Barberton	OH	44203	3/5/1998	HIT ON OXY IR FOR IMMEDIATE RELEASE AND BREAKTHROUGH.GO AFTER DURAGESIC, HIT SIDE EFFECT PROFILE, GI AND THEASE OF TITRATION QUICKER ONSET OF ACTION.
PPLPMDL0080000001	Akron	OH	44319	3/6/1998	<b>DR IS REALLY CONCERNED WITH CHRONIC PAIN AND DRUG ABUSE.USED SUNSHINE STUDY TO SHOW 10MG Q12 TO PLACEBO, SHOWLESS ABUSE POTENTIAL, DELIVERY SYSTEM WITH LACK OF PEAK.UNI, QD CHRONOTHERAPUTICS OF DISEASE STATE AND UNI.</b>
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	TOOK PT OFF OXY CUZ WALSH SAID "NO!"PRBLEM IS HE SAYS HECAN ONLY USE ON OUTPTS WEHRE WALSH HAS NO SAY.DOESNT WANTTO GO FROM IV MORPH TO OXY
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	JSUT STATED PT TODAY ON OXY
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	NOTHING YET-WENT OVER EVERYTHING AGAIN-KNOWS ITS BEING USED
PPLPMDL0080000001	Richmond Hts	OH	44143	3/6/1998	SAME OLD THING/SAYS DIFF PT POPULATION HERE THAN AT CUYA-HOGA FALLS.MORE ELDERLY.ALL THE MORE REASON TO USE OXY.SAYSJUST WROTE 5 NEW RX. STILL USING SOME QD!!DEF INT IN OXYIRAND SD WD USE FOR SURE.
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	JERK
PPLPMDL0080000001	Cleveland	OH	44109	3/6/1998	QUICK OCMPARISON VS COMBO'S
PPLPMDL0080000001	Cleveland	OH	44121	3/6/1998	HE IS STARTING TO LOOK AND FEEL BETTER.TRY TO GET SPEAKINGDATE FOR HIM
PPLPMDL0080000001	North Olmsted	OH	44070	3/6/1998	JUST LISTENS ASK IF SHE HAS ANY PATS WITH NOC SYMS;FOLLOWUWUPWITH JOSANN ON SPEAKER AT NAT.I CON IN COLUM
PPLPMDL0080000001	Akron	OH	44310	3/6/1998	HAS BEEN USING A LITTLE MORE SEREVENT AND DROPPING OFFOF THEOP. SHOWED ATS AND ASHTHMA GUIDELINES. DIDN'T GIVEME TIME TO GET INTO ANYTHING ELSE.
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	SAID SAME THING ABDHULLAH SAID.ND TO SOEMHOW GO AROUND WALSH
PPLPMDL0080000001	Olmsted Falls	OH	44138	3/6/1998	SHOW ATS GUIDELINES AND THEOP VS BETE2;OXY FOR CA
PPLPMDL0080000001	S Euclid	OH	44121	3/6/1998	SAW AT TEH WINDOW.WILL HAVE TO GET MORE TIME TO MAKE ANYKND OF IMPACT
PPLPMDL0080000001	Akron	OH	44333	3/6/1998	SET UP ANOTHER LUNCH, PUSHED OXY IR, IF I CAN'T BEAT HIMWITH PERCOCET, THEN JOIN IN. HE WANTS PRICING INFO ONPERC AND IR.
PPLPMDL0080000001	Richmond Hts	OH	44143	3/6/1998	SOLD ON UNI-
PPLPMDL0080000001	Richmond Hts	OH	44143	3/6/1998	USING A LOT OF VIC FOR NONMALIG PAIN/STRESSED EARLY USEW/OXY AND BEN OVER VIC.SD COST BIG ISSUE.DISCUSSED PROBLEMSWITH GENERICS.LOTS OF FILLERS.BETTER TO USE BRAND LIKE OXY.COMMITTED TO TRYING BUT NO SPECIFIC PT.USING LOTS OF DURA.WONT SAY WHY.DISC THIS ISSUE AT LENGTH.SAYS STARTING STUDY W/OXY AND ROXI THIS MONTH!!??F/U
PPLPMDL0080000001	Olmsted Falls	OH	44138	3/6/1998	SHOW HOW UNI ACTUALLY MAKES PATS BREATHE BETTER TNINKS PATSACTIVITY CORROLATES WITH WHEEZING.SHOW STUDIES
PPLPMDL0080000001	Euclid	OH	44117	3/6/1998	GREAT CALL!! SAYS HAS 5 PTS ON OXY-TELLS THEM THAT IS ALLTHEY WILL GET.DISCUSSED USING FOR MORE ACUTE PTS.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/6/1998	SEES REPS BY APPT, LET ME INTRODUCE MYSELF AND OXYCONTIN.SAID WAS INTERESTED BECAUSE IT WAS LONG ACING AND HEARDOF ORS USING AT HOSPITAL.
PPLPMDL0080000001	Akron	OH	44310	3/6/1998	ORS DEPT.
PPLPMDL0080000001	Akron	OH	44319	3/6/1998	MCKESSON WHOLESALER, HAD TROUBLE GETTING UNI 400MG.HIT USES OF OXYCONTIN, HAVE 10MG, 20MG. CAN GET IN,ASKED TO BRING IN MORE, SEEING MORE.
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	JUST CONVERTED PT FROM MSC TO OXY!!HOSPICE PUT ON MSC FROMOXYX ORIGINALLY THEN WENT TO PATCH
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	STILL TRYING TO SET SOMETHING UP-SD HAS TRIED OXY SINCEMY LAT VISIT.
PPLPMDL0080000001	Maple Heights	OH	44137	3/6/1998	DOES NOT REMEMBER ME FROM VIC DAYS.VERY OPIOID PHOBIC.I THIKLUNDDEEN HAS SCARED HIM
PPLPMDL0080000001	Parma	OH	44129	3/6/1998	HE SAID THAT DRINKING COFFEE IN HIS MUG WOULD HELP HIM REMEREMEMBER.WILL STILL NEED TO FOLLOW UP.THEY ARE COMMITTEDNOW JUST NEED TO GET IN HIS MIND.ASKED HIM TO THINKABOUT WHEN HE SWITCHED FROM T3 TO VIC
PPLPMDL0080000001	Akron	OH	44307	3/6/1998	ASKED WHY HE HASN'T USED? GETTING IRRITATED. HELPED MEGET LUNCH SET UP TODAY WITH SURG RESIDENTS. ASKED HIM TOHELP ME OUT AND RX OXY.
PPLPMDL0080000001	Akron	OH	44310	3/6/1998	SECOND CALL ON HIM THIS WEEK, DIDN'T EXPECT HIM TO COMEBACK TO SEE ME, SAID HE PUT TWO PATIENTS ON OXY THIS WEEKONE ACUTE AND ONE CHRONIC LOW BACK.
PPLPMDL0080000001	Cleveland	OH	44106	3/6/1998	WORKING ON HIM TO HELP GET ANOTHER DATE AT LAKESIDE FORENT MORNING CONFERENCE WITH SURGERY RESIDENTS
PPLPMDL0080000001	Akron	OH	44333	3/6/1998	SAID HE PUT A PATIENT ON OXY SINCE LAST CALL, HASN'T SHOWNUP ON RX YET. UNI REMINDER , UNIQUES.
PPLPMDL0080000001	Cleveland	OH	44195	3/6/1998	SET UP APPT.WANTS TO SPEAK MORE SAYS IS WRITING ALOT-PROBLEMS FORMULARY AND NO LIQUID FORM.NEITHER ONE SHOULD BE APROBLEM
PPLPMDL0080000001	Akron	OH	44310	3/6/1998	USED TIME PIECE, WENT DIRECTLY AFTER MSC. DIFFICULT BECAUSEHE SAYS HE TITRATED OXY AS NEEDED BUT RX SHOWS HIM USING10'S AND A COUPLE 20'S. USED WHO LADDER TO STRESS STARTWITH STAY WITH, ALSO FOLLOW UP ON HIS SUPPORT TO GET 40IN THE HOSPITAL.
PPLPMDL0080000001	Akron	OH	44319	3/6/1998	HAS A CHRONIC PAIN PATIENT, TAKING 3-10MG TABS Q12, HIT20MG TABS FOR TITRATION, SAFE WITH QUICK ONSET OF ACTIONAND IMPROVES QUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44310	3/6/1998	HAD PATIENT ON OXY IN ROOM NEXT TO ME, OLDER MAN WITHCHRONIC LOW BACK. ON 10'S. DISCUSSED TITRATING HIM TO20 MG. BECAUSE HE WAS SAYING HE WAS TAKING 2 ATA A TIME.ALSO LADY INROOM ON OTHER SIDE OF ME WHO TOLD NURSE SHEALREADY WENR THROUGH HER VIC AND PHARMACIST WOULDN'T GIVEHER A REFILL. DISCUSSED ABUSE POTENTIAL BENEFIT WITH OXY.
PPLPMDL0080000001	Akron	OH	44319	3/6/1998	HIT ACUT EPAIN PATIENT, VIEWS FOR MORE SEVERE PAIN. USEDTHE SUNSHINE STUDY WITH 10MG COMPARED TO PLACEBO. QUICKONSET OF ACTION WITH Q12 DOSING IMPROVES QUALITY OF LIFE.
PPLPMDL0080000001	Richmond Hts	OH	44143	3/9/1998	F/U AFTER SURG/HASN'T TRIED BUT WILL
PPLPMDL0080000001	Richmond Hts	OH	44143	3/9/1998	F/U AFTER SURGERY/NO UE YET-SD WD TRY
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/10/1998	LEFT SOME LIT ABOUT ASTHMA IN AN EFFORT TO GET HIM A LITTLEMOER INVOLVED WITH ADDING ON JUST AS HE DOES WITH COPD.USEDDRIVINGTON
PPLPMDL0080000001	Akron	OH	44304	3/9/1998	SAYS HAS BEEN USING QUITE A BIT, BUT SEEMS TO HAVE SLOWEDDOWN OF FIRST RX. DIDN'T GIVE ANY HELP. WENT OVER BENEFITSOVER SHORT ACTING MEDS.
PPLPMDL0080000001	Akron	OH	44304	3/9/1998	TRYING TO FIND OUT IF USING LESS OXY LATELY, SAYS IT ISHS FIRST CHOICE OF ANALGESIC OVER EVERYTHING, NOT MUCHELSE I CAN DO TO FIND OUT WHY THEY ARE USING LESS. AMBRING IN LUNCH IN A COUPLE OF WEEK,ASK THE NURSES!!!
PPLPMDL0080000001	Cleveland	OH	44106	3/9/1998	SHE MAY BE LEAVING
PPLPMDL0080000001	Cleveland	OH	44106	3/9/1998	SAW IN THE HALL WIHT KIM.TALKED TO HIM ABOUT UPCOMING TALKS
PPLPMDL0080000001	Akron	OH	44304	3/9/1998	VERY NICE! USUALLY USES DARVOCEY FOR LESS PAINFUL SURGERYAND THEN PERCOCET. SAYS THE RESIDENT USUALLY RX GOINGHOME SCRIPTS. LIKED THE IDEA OF HAVING A LONG ACTING. COMMIDTO TRYING.
PPLPMDL0080000001	Akron	OH	44304	3/9/1998	NOT GETTING ANYWHERE WITH HIM. STILL NOT USING OXY ORUNI, GOING TO HAVE TO EVALUATE KEEPING AS CORE. ALSO HESAID HE IS NOT USING PAIN MEDS AS MUCH AS HE USED TO.RX DATA IS DROPPING FOR HIM
PPLPMDL0080000001	Barberton	OH	44203	3/9/1998	HUNG IN SURGERY LOUNGE AND ER.
PPLPMDL0080000001	Akron	OH	44307	3/9/1998	CANCER CENTER AND MEDICAL EDUCATION.
PPLPMDL0080000001	Akron	OH	44309	3/9/1998	DEPT OF INTERNAL MEDICINE. MEDICAL EDUCATION.
PPLPMDL0080000001	Akron	OH	44312	3/9/1998	USED THE SALES PIECE, TREATS MORE COPD, USE KARPEL AND MANREPRINT.
PPLPMDL0080000001	Akron	OH	44304	3/9/1998	OXY VS MSC.
PPLPMDL0080000001	Akron	OH	44302	3/9/1998	SAYS HE USES PAIN MEDS OCCASIONALLY FOR AIDS AND SICKLECELL. USUALLY USES VICODIN OUT OF HABIT. COMMITTED TOOOKY A TRY.
PPLPMDL0080000001	Barberton	OH	44203	3/9/1998	THEO FOR COPD, THIRD LINE THERAPY. SHOW KARPEL AND AMNREPRINT.OXY, ASKED TO TITRATE ONE PATIENT TO 40MG, Q12, HAS BEENON TYLOX FOR LONG TIME.
PPLPMDL0080000001	Akron	OH	44302	3/9/1998	SAW IN HALL IN HOSPITAL. GAVE HER THE TIME PIECE TO HELPMAKE TITRATING EASIER, SEEMED TO LIKE TL.
PPLPMDL0080000001	Akron	OH	44320	3/9/1998	HIT TITRATION AND QUICK ONSET OF ACTION WITH Q12 DOSINGIMPROVED QUALITY OF LIFE. SUNSHINE STUDY.
PPLPMDL0080000001	Akron	OH	44307	3/9/1998	LIKED THE TIME PIECE SAID IT WILL MAKE TITRATING EASIER,HARD FOR HER TO REMEMBER STRENGTHSL DIDN'T GIVE ME ENOUGH TIME TO GET INTO DURAGESIC, MAKESURE TO ADDRESS NEXT CALL.
PPLPMDL0080000001	Akron	OH	44319	3/9/1998	HIT TITRATION 20MG Q12 IS AVG DAILY DOSAGE, IMPROVESQUALITY OF LIFE. ONE PATIENT ON 40MG Q12.UNI. USED THE BUSSE REPRINT, FOR ASTHMA.
PPLPMDL0080000001	Barberton	OH	44203	3/9/1998	HIT THE ACUTE PAIN PATIENT, QUICK ONSET OF ACTION WORK WITHTITRATION Q12 DOSING IMPROVES QUALIT OF LIFE.UNI TREATS COPD, THIRD LINE NEED TO USE THE MAN REPRINT.
PPLPMDL0080000001	Barberton	OH	44203	3/9/1998	USED THE SUNSHINE STUDY, SAFETY QUICK ONSET OF ACTION Q12DOSING. 2 10MG TABS Q12.
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	IN WITH TABBAA KEEP REMINDING
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	CHIEF RES GRADUATING IN JUNE GET BACK TO HER RE SPEAKER FORTHURHS AM MTG 9-12
PPLPMDL0080000001	Akron	OH	44304	3/10/1998	UNI VS. THEODUR, MASELAL IN ON THIS CALL, SAID HE LIKESUNI FOR NOCUTURNAL SYMPTOMS AND ECKMAN NODDED WITHA GREEMENTSO CLOSED ON BENEFITING ALL PATIENTS CAUSE ALL PATIENTSHAVE NOCTURNAL SYMPTOMS TO SOME DEGREE.

PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	SAYS HE'LL USE INSTEDA OF LORCET NEEDS TO GET COMF WITH DOSIAND KEEP REMINDING HM
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	LIKES OXY BETTER THAN MS BUT NEEDS TO USE MORE KEEP REMINDIN
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	AS USED A FEW TIMES MOST PATS HAVE LIKED SHORT ACTIN BETTERKEEP GOING OVER DELIVERY SYT
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	IS USING SOME OXY MOSTLY RESIDENTS RX IN DEPT
PPLPMDL0080000001	Akron	OH	44308	3/10/1998	HE IS THE DIRECTOR OF ANESTHESIOLOGY, AND HEAD OF THE PAINCLINIC. FAMILIAR WITHR OXY, LIMITED TO ADULTS ONLY. DISCUSHOW MSC IS ALSO NOT INDICATED FOR KIDS BUT USED AND HESAID THAT IS BECAUSE ITS BEEN AROUND FOREVER.
PPLPMDL0080000001	Akron	OH	44304	3/10/1998	UNI VS THEODUR.
PPLPMDL0080000001	Cleveland	OH	44111	3/10/1998	WILL USE OXYIR WITH OXYCONT INSTEAD OF TY3 CAUSE DOESNT LIKETO USE PERC OR TYL
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	BAGELS OUTSIDE EM CONF WILL USE OXY WHEN PAIN FOR MORE THANA FEW DAYS
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	LUNCH WITH CLINIC LOTS OF RESI KEEP REMINDING
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	TUMOR BD PROMOTED OXY IR
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	MET WITH NANCY AND OTHER NURSES TO GO OVER CRETIC HRS ON VID
PPLPMDL0080000001	Akron	OH	44308	3/10/1998	GOING TO BE SEEING PAIN PATIENS WITH VETTER. WENT THROUGHADV OF USING OXY IN PATIENTS THAT CAN SWALLOW. THEY ALLWANT DATA OF OXY USED IN KIDS.
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	WENT OVER TITRATION AND FOR POST OP PAIN KEEP VISITING HIM
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	SEE IF HE CALLED JIM LAING'S OFFICE TO GET OXY FOR HIS MOTHEAND SEE IF WE HAVE OXY IN JORDAN,SAUDI;AND FOLLOW UP ON IR
PPLPMDL0080000001	Cleveland	OH	44109	3/10/1998	BAGELS IN DEPT WENT OVER DOSING AND TITRATION
PPLPMDL0080000001	Akron	OH	44304	3/10/1998	STILL ONLY USING OXY FOR MALIGNANT PATIENTS, JUST PUTA CANCER PATIENT ON 20 MG. Q12 OF OXY A COUPLE WEEKS AGO.ASKED WHY HE WOULDN'T USE FOR ACUTE PAIN,SAID NEVER THOUGHTOF BUT COMMITTED TO TRY.
PPLPMDL0080000001	Akron	OH	44308	3/10/1998	SAYS HAS USED OXY A COUPLE OF TIMES ON ADULTS, DOESN'TLIKE THAT ITS NOT INDICATED FOR CHILDREN. THE PAIN CLINICWILL BE SEEING KIDS AND ALSO ADULTS REFERRED OVER FROM THEBURN CENTER. HAS ONE LADY ON OXY 40 MG. Q12 NOW FOR SEVERBURNS AND IS DOING WELL.
PPLPMDL0080000001	Cleveland	OH	44119	3/11/1998	WANTS TO SPEAK MORE/INT IN OUR REBATE INFO./WENT OVER BENOF OXY V MSC-NOT COMPLETELY SOLD.
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	NOT QUITE SUE WHY HE DOES NOT SHOW UP MORE OFTEN.SOMETIMESHE LEAVES IT UP TO THE SURGEON TO DO THE PAIN MANAGEMENT
PPLPMDL0080000001	Solon	OH	44139	3/11/1998	UNI REMINDER AND 600 MG.
PPLPMDL0080000001	Sagamore Hills	OH	44067	3/11/1998	HAS USED ON ONE BREAST PATIENT SINCE FIRST CALL, WROTE THE 20 MG. AND PATEIN GOT REALLY NAUSEATED. TALKED TO HIMABOUT USING 10'S AND LETTING THE PATIENT START WITH ONEAND THEN GO TO 2 ON NEXT DOSE. FOLLOW UP WITH AGAIN SOON.
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	GETTING SOME GOOD FEEDBACK BUT IT IS GOING TO TAKE ALOT OFREMINDING SO THAT OXY CAN BE PART OF HIS ROUTINE DOSINGIS AN IMPORTANT ISSUE AND WILL NEED TO BE GONE OVERREPEATEDLY
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	HE IS GETTING VERY GOOD AT BEING AWARE OF OXY BUT HEIS STILL HES TO CHANGE.HE IS GETTING MORE AGGRESSIVENOW THAT BLAIR IS GONE.NEED TO GET MORE INTO CONVERSIONS
PPLPMDL0080000001	Sagamore Hills	OH	44067	3/11/1998	LET ME INTRODUCE MUSELF AND PRODUCTS QUICKLY. SCHEDULEDAPPT TO GET MORE TIME. SAYS DOESN'T LIKE TO RX PAIN MEDSBUT DOES OCCASIONALLY. LEFT HER OXY LIETATURE.
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	IS NOT GETTING INVOLVED IN PAIN.DOING MORE AT MT SINAI ANDTRYING TO GET HIS POLITICAL STUFF IN A ROW.KEEP AFTERTHE PERIPHERY STAFF TO GET HELP
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	MET HER AT THE BREAST CONFERENCE.SHE IS EXTREMELY CONSERVAND LIKES TO BE TECHNICAL.WENT OVER DEL AND PLFAM WITHMS BUT NOT OXY.WILL NEED TO SELL VS OTHER COMBO MEDS
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	HE IS EXTREMELY AGGRESSIVE IN HIS STYLE OF SURGERY.FEELSIT IS IMPORTANT TO STOP THE CA AND WILL DO RAD MASTEC'SAS OPPOSED TO LETTING CA COME BACK.SOMEWHAT TRAD.NEED TOCOMPARE OXY WITH HIS WAY OF THINKING
PPLPMDL0080000001	Westlake	OH	44145	3/11/1998	SAYS HE'LL THINK OF OXY FOR PST OP INSTEDEA OF DEMEROL WASPOSTIONG FOR CHRONIC
PPLPMDL0080000001	Richmond Hts	OH	44143	3/11/1998	STARTING OXY PROTOCOL BUT WONT ELABORATE-F/U FEW WKS
PPLPMDL0080000001	Akron	OH	44310	3/12/1998	QUICK REMINDER, SAMPLES.
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	STILL USING FIXED COMBO'S AND NOT MUCH OXY.AWARE OF OXYBUT PAIN DOES NOT SEEM TO BE ONE OF HIS PRIORITIES.HE ISVERY TECHNICAL SO DO A LIT BLITZ
PPLPMDL0080000001	Euclid	OH	44119	3/11/1998	GOING GREAT W/OXY AND FILLING IN FO RDR. DAMJANOV.SHE HASSEVERAL PTS ON TOO BUT HE IS ALSO STARITNG SOME.HARD TO GETSPECIFIC WITH.WHAT ABOUT MSC?/?
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1998	DISPLAYED AT ORTHO MTG AND ATTENDED GRAND ROUNDS
PPLPMDL0080000001	Bedford	OH	44146	3/11/1998	PHARMACY.
PPLPMDL0080000001	Westlake	OH	44145	3/11/1998	HAS HAD TO ORDER OXY SINCE LAST TIME WORK ON OXY IR AT HOS
PPLPMDL0080000001	Akron	OH	44333	3/11/1998	STILL HASN'T USED, SCHEDULED LUNCH TO GET MOE TIME.
PPLPMDL0080000001	Cleveland	OH	44111	3/11/1998	HAS USED SOME KEEP PUSHING FOR ALL PATS SOME HAVE NOT LIKEDOXY
PPLPMDL0080000001	Sagamore Hills	OH	44067	3/11/1998	QUICK UNIPHYL REMINDER, OFFICE BUSY. SET UP LUNCH TO GERTMORE TIME.
PPLPMDL0080000001	Cleveland	OH	44111	3/11/1998	KEEP PUSHING FOR ACUTE PAIN AND GO OVER IR
PPLPMDL0080000001	Beachwood	OH	44122	3/11/1998	HE LIKES THE RESULTS THAT OXY IS GIVING HIM BUT STILL WOULDRAHTER USE NSAIDS.BREAKING DOWN SOME BARRIERS
PPLPMDL0080000001	Euclid	OH	44119	3/11/1998	LOVES OXY!! USES IT ALL THE TIME.SEES LESS SEDATION AND WHENUSES-PTS ARE MORE ALERT.HAS HAD SEVERAL PTS ON 80MG ALSO/NO ONE RIGHT NOW
PPLPMDL0080000001	Bedford/Sinai	OH	44146	3/11/1998	SAID HAS BEEN USING MORE OXY THAN MSC, BUT STILL A VERY SSMALL WRITER.
PPLPMDL0080000001	Cleveland	OH	44111	3/11/1998	KEEP REMINDING OF DOSING AND ASKING FOR PATS
PPLPMDL0080000001	Tallmadge	OH	44278	3/12/1998	HASN'T USED OXY SINCE RSD PATIENTS. STILL ASSOCIATED WITHMSC, OR VERY SEVERE PAIN. NEED TO GET HIM TO TRY FOR/ACUTEPATIENT, DIDN'T LOOK COMFORTABLE WHEN I ASKED TO TRY THERE
PPLPMDL0080000001	Fairlawn	OH	44333	3/12/1998	SAYS HAS USED MORE FOR ACUTE PAIN, GETTING MORE COMFORTABLEAND FORMING A NEW HABIT!
PPLPMDL0080000001	Westlake	OH	44145	3/12/1998	WANTS TO TRY AT SURG CENTER NEED TO GET IT STOCKED
PPLPMDL0080000001	Cleveland	OH	44195	3/12/1998	VERY WIRED/EXPLAINED DIFF IN MSC V OXY AND OTHER MEDS.QUICKHIT SET UP LUNCH.SD VERY INT IN IT
PPLPMDL0080000001	Akron	OH	44308	3/12/1998	INTERESTED IN ANY DATA ON KIDS, ASKED TO USE JUST THE 10'STHE NEXT TIME HE GOES TO USE MSC.
PPLPMDL0080000001	Cleveland	OH	44195	3/12/1998	LIKES 40MG!! HAS SEVERAL PTS ON AND WORKS BEST FOR ARTHRITISVERY SOLD ON OXY BUT NOT FOR ACUTE PAIN SYNDROMES.WHY SO MUCH VIC??DOESNT BELIEVE THEY ARE SIMILAR-WORK ONTHIS.
PPLPMDL0080000001	Cleveland	OH	44109	3/13/1998	USES FOR NOCT SVS TRY FOR OTHER PATS
PPLPMDL0080000001	Akron	OH	44302	3/12/1998	CONFIRMED UPCOMING SPEAKING PROGRAMS FOR HER. THANKED FORPUTTING BOLLINS PATIENT ON OXY.
PPLPMDL0080000001	Westlake	OH	44145	3/12/1998	BROUGHT BAGELS IN SAW DR DITTO STILL NO OXY
PPLPMDL0080000001	Akron	OH	44308	3/12/1998	BURN UNIT, FOUND ONCOLOGY CLINIC AND SET UP LUNCH. JUSTGOT NEW ONCOLOGIST.
PPLPMDL0080000001	Akron	OH	44302	3/12/1998	SAID PETRUS OFFICEIS USING AS MUCH OXY AS EVER.
PPLPMDL0080000001	Akron	OH	44307	3/12/1998	MEDICAL EDUCATION AND RADIATION ONCOLOGY.
PPLPMDL0080000001	Cleveland	OH	44106	3/12/1998	HE IS GETTING TO THE HIGHER DOSES AND IS NOT AFRAID TOCHANGE IF THE PATIENT CAN BENEFIT.THISNGS ARE CHANGINGIN THE DEPARTMENT AND HE MAY BE LOOKING FOR NEW RESIDENCY
PPLPMDL0080000001	Fairlawn	OH	44333	3/12/1998	STILL PUSHING OXY FOR ACUTE PAIN, STILL USING TWICE ASMUCH VICODIN.
PPLPMDL0080000001	Cleveland	OH	44103	3/12/1998	QUICK/REALLY LIKES IT/FEELS SAFER THAN OTHERS.WONT GETSPECIFIC
PPLPMDL0080000001	Tallmadge	OH	44278	3/12/1998	QUICK COUNTER CALL, FORGOT ABOUT OXY AGAIN.
PPLPMDL0080000001	Cleveland	OH	44195	3/12/1998	WONT TELL ME ANYTHING/WANTS INFO ON DOING A FALL SPKR PRO-GRAM.BAD MOOD
PPLPMDL0080000001	Cleveland	OH	44195	3/12/1998	INSERVICE/NO NARCS
PPLPMDL0080000001	Euclid	OH	44119	3/13/1998	QUICK HIT/SHWD HELM FOR 80% PREFERENCE.AGREGD BETTER TOL/DOES LIKE 600MG BEST.CANT REALLY TELL HIM ANYTHING
PPLPMDL0080000001	Cleveland	OH	44106	3/12/1998	AN ISSUE IS SWALLOWING BUT I ALWAYS ASK ABOUT WHAT THEYARE TAKING FOR BREAKTHRU AND HOW COME THEY CAN SWALLOWDIL 4-6 TIMES A DAY
PPLPMDL0080000001	Cleveland	OH	44103	3/12/1998	SERVICE/CANT TELL HIM ANYTHING
PPLPMDL0080000001	Cleveland	OH	44122	3/12/1998	STILL TRYING TO GET READOUT FROM TOM TO SEE HOW MUCH HEDOES.GENERIC INFO SHOULD HELP QUALIFY HERE
PPLPMDL0080000001	Westlake	OH	44145	3/12/1998	QUICK HIT ON OXY KEEP REMINDING
PPLPMDL0080000001	Cleveland	OH	44106	3/12/1998	GOOD SOURCE OF WHAT IS HAPPENING IT IS A SLOW PROCESS BUTTHE CHANGE IS HAPPENING
PPLPMDL0080000001	Solon	OH	44139	3/12/1998	FOLLOWING UP AFTER LUNCHON, SAYS HE SED OXY ONCE FOLLOW BACK PAIN PATIENT INSTEAD OF VIC.
PPLPMDL0080000001	Cleveland	OH	44106	3/13/1998	HES TO ADD ON FEELS HE GETS SAME RESULTS FROM SEREV WHEN HE DOES USE IT IS UNI
PPLPMDL0080000001	Akron	OH	44302	3/12/1998	HAS A PATIENT ON 60 MG. Q12 OF OXY NOW. EXPLAINED TOTITRATE TO 40 Q12 WHEN PAIN WORSENS. WAS PUT ON BY SUZANNEHE REFERRED PATIENT TO HER. REMEMBER TO THANK! SAYS HETREATS ALOT OF AIDS PATIENTS AND MANY OF THEM HAVE PRIORADDICTION. WENT OVER BENEFITS OF FLAT BLOOD LEVELS IN THOSEPATIENTS.
PPLPMDL0080000001	Cleveland	OH	44195	3/12/1998	SERVICE/NOT MUCH TIME/EXPLAINED DIFF BETW MSC AND OXY-VERYSOLD ON BOTH.WILL CONSIDER MORE OXY.USING MAINLY FOR TITRATION OFF NARCSAND MSC WORKS REALLY WELL
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	WENT OVER DOSING FOR POST OP. SAYS THE LAST TIME HE USED/PATIENT GOT VERY NAUSEAS. PUSHED ONLY THE 10'S.
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	SAID USED ONCE SINCE LAST CALL, PRETTY MUCH JUST FORGOTABOUT IT.
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	LUNCH WITH DR SET IN WAYS LIKES THAT HE CAN CALL IN VIC
PPLPMDL0080000001	Cleveland	OH	44102	3/13/1998	VERY INT IN PAIN MAN GETTING SMIROFF PATS SEE IF HE WATCHEDVIDEO
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	KEEP TELLING LESS TABL AND LESS LIAB FOR ABUSE
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	HASN'T USED YET, WENT OVER BENEFITS AGAIN.
PPLPMDL0080000001	Independence	OH	44131	3/13/1998	NOT SURE HOW TO GUAGE HIS INTEREWIT IN THE NEW PROGRAM BUTIF I CAN GET THE FIRLS HELP IT MAY GO OVER WELL
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	SAYS THE LAST TIME HE USED OXY, PATIENT SAID IT DIDN'TWORK AND REQUESTED VIC, WE WENT OVER WHY AND ABUSE POTENTIALAND ALL THAT. HE COMMITTED TO USING MORE.

PPLPMDL0080000001	Akron	OH	44304	3/13/1998	DOES TOTAL HIP AND KNEES, USES TYLOX IN PATIENT AND GOESHOME WITH TYLOX OR VIC. COMMITTED TO SWITCHING TO OXY!!!!!!
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	KEEP REMINDING
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	A REMINDER CALL, BROUGHT IN SENOKOT.
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	STILL HASN'T USED, ALTHOUGH SAYS HE DID ONCE FOR A CANCERPATIENT. GAVE REASONS TO USE IN PLACE OF VIC FOR ACUTE PAIN.
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	MAGGIE PHARM FOR HOSP SET UP LUNCH AND CE CREDITS
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	HOS GIVING HARD TIME USING OXY POST OPRE
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	JUST LISTENED, DIFFICULT COULDN'T GET HIM TO TALK.
PPLPMDL0080000001	Cleveland	OH	44113	3/13/1998	WILL USE OXY IR
PPLPMDL0080000001	Fairlawn	OH	44333	3/13/1998	REMEMBERED NOT TO USE MSC ANYMORE!!
PPLPMDL0080000001	Akron	OH	44333	3/13/1998	COMPARED THEODUR 300 TO UNIPHYL 600, SAYS HE REALLY ONLY USES THE 400. OBJECTION NOT SPOKEN IS THAT HE THINKS THAT 600 IS TOO MUCH THEOP TO TAKE AT ONCE IN THE EVENING. ADDRESSIDE EFFECTS.
PPLPMDL0080000001	Cleveland	OH	44109	3/13/1998	LESS TABL LESS LIABL FOR ABUSE
PPLPMDL0080000001	Akron	OH	44319	3/13/1998	WENT OVER OXY, WITH PI NONMALIGNANT PAIN. ABUSE CONSERNAND STAYING WITH. HIT NO CEILING OR METABOLITE BUILD UP. TITRATION AND IMPROVES QUALITY OF LIFE. DOING PAINMANAGEMENT NOW.
PPLPMDL0080000001	Akron	OH	44314	3/13/1998	DR SAYS HE DOESN'T USE ALOT OF OPIOIDS FOR ACUTE PAIN. NEED TO GET HIM TO ADMIT USING OPIOIDS. OXY, QUICK ONSET OF ACTION IMPROVES QUALITY OF LIFE WITH Q12 DOSING. SHOW DIFFERENT STUDIES, SAID USES MS CONTIN, THE HIT BENEFITS OF OXY.
PPLPMDL0080000001					
PPLPMDL0080000001	Maple Heights	OH	44137	3/16/1998	ADD ON BENEFITS OF UNI AND 600 DOSE. ACUTE USE OF OXY
PPLPMDL0080000001	Maple Heights	OH	44137	3/16/1998	NOT SUING OXY LOW ENOUGH. TRY T HE MONEY ANALOGY
PPLPMDL0080000001	Rocky River	OH	44116	3/16/1998	HAS USED POST OPER KEEP REMINDING
PPLPMDL0080000001	Rocky River	OH	44116	3/16/1998	HAS PAT TAKING TOO MUCH VIC ES AND WILL SWITCH TO OXY
PPLPMDL0080000001	Westlake	OH	44145	3/16/1998	SICKLE CELL PAT STOPPED TAKING OXY BACK ON DILD SAYS OXY CAUMORE CONST; WILL REMEMBER UNI
PPLPMDL0080000001	Westlake	OH	44145	3/16/1998	WILL START USING IR EVEN WITHOUT OXYCONTI
PPLPMDL0080000001	Lyndhurst	OH	44124	3/16/1998	TRYING TO FIND O INFO ON PATIENTS IN HOSPICE AND HOW THAT TREATMENT IS CORRELATING WITH HIS PAT AT THE HOSPITAL
PPLPMDL0080000001	Akron	OH	44304	3/16/1998	REMINDED OF BENEFITS OF OXY, SEEMED LIKES AWHILE SINCEVE HAVE HAD QUALITY TIME, SCHEDULED AL LUNCH TO GET BACKSOME RAPPORT SINCE HER MATERNITY LEAVE.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/16/1998	TRYING TO GET HIS HELP IN GETTING TO SOME OF THE SURGERY LOUNGES AND OUTPAT AREAS
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1998	HAS PAT IN HOS ON UNI SWITCHED FROM THEODUR; IS USING OXY ON NON MAL AS WELL AS MAL PAIN
PPLPMDL0080000001	Akron	OH	44307	3/16/1998	WANTED TO DISCUSS FIFECK LECTURE. LET HER KNOW THAT PURDUE IS SPONSORING SUZANNE FOR HER PROGRAM. SAID HAS BEEN USING MORE OXY THAN MSC, BUT DURAGESIC USE IS STILL HIGH. SAYS SHE SAVES IT FOR LAST BUT MKT SHARE IS TO HIGH.
PPLPMDL0080000001	Akron	OH	44304	3/16/1998	SAID NOT TREATING AS MANY PATIENTS AS BEFORE, WENT OVER BENEFITS OF OXY, SAID HASN'T WRITTEN MSC IN A MONTH. SCHEDULED LUNCH TO GET MORE TIME TO FIND OUT WHAT SHE IS DOING.
PPLPMDL0080000001	Rocky River	OH	44116	3/16/1998	HAS NOT HAD OPP TO RX OXY YET BUT WIL ON ACUTE OR CHRON PAIN
PPLPMDL0080000001	Akron	OH	44304	3/16/1998	DISCUSSED DURAGESIC, SAID THEY HAVE A REP WHO CAMEIN TODISCUSS HOW MUCH THEY COULD SAVE USING DURAGESIC OVER OXY. WENT OVER BENEFITS, AND TOL HIM HE COULD CHECK PRICES AT ANY PHARMACY USING OUR CONVERSION SCALES.
PPLPMDL0080000001					
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/16/1998	NICHING WITH OTHER FIXED COMBOS ESP PERC
PPLPMDL0080000001	Cleveland	OH	44111	3/16/1998	QUICK HIT
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1998	KEEP FOLLOWING UP AND OXY IR
PPLPMDL0080000001	Maple Hts	OH	44137	3/16/1998	COMPARED OXY TO FIXED COMBOS AND TALKED ABOUT DOSING ANDEQUIVALENTS
PPLPMDL0080000001	Cleveland	OH	44106	3/16/1998	HE IS GETTING MORE COMFORTABLE WITH THE OXY BUT THERE IS STILL ALONG WAY TO GO. PROGRAM SHOULD BE GOOD FOR HIM BECSUE HE IS STILL USED TO MSC.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/16/1998	TRYING TO SEE IF HE IS INTERESTED IN THE OXY PROGRAM. FOLLOWUP WITH PAT THAT IS ON HTE HIGH DOSE AND HE DID NOT COMMENT TOO MUCH. WORK WITH PATSY ON GETTING A PAT AND HAVING HER DO THE
PPLPMDL0080000001	Westlake	OH	44145	3/16/1998	SWITCHED ONE PAT TO UNI FROM SLOBID; SEE IF HE SWITCHES ANYMORE USING ROXINOL ON PAT MAY USE OXY IR
PPLPMDL0080000001	Akron	OH	44304	3/16/1998	DISCUSSED VAGUELY ABOUT DOING THE MSC SWITCH PROGRAM.
PPLPMDL0080000001	Rocky River	OH	44116	3/16/1998	SAYS HE'LL START USING
PPLPMDL0080000001	Westlake	OH	44145	3/16/1998	HAS SUCC STORY FROM PAT WHO OWNS. BMW REPAIR SHOP SAYS OXY IS THE FIRST TIME HE'S BEEN ABLE TO WORK CHRON BACK PAIN
PPLPMDL0080000001	Cleveland	OH	44195	3/17/1998	SAYS RESIDENTS WRITE MOST RX/USUALLY PERC AND A LOT OF IT. DOES MOSTLY SPINE SURGERY AND WAS VERY INT THAT HE CAN GETAWAY WITH LESS TABS. USUALLY WRITES FOR 2 WKS WORTH. USUALLY ON 30-40 TABS. SD WD TRY FOR SURE
PPLPMDL0080000001	Independence	OH	44131	3/17/1998	CALLED ON HIM WITH MARTY. DID A LUNCH AND IT WAS REAL GOOD FOR REPORT. HE IS HES TO USE ANY OPIOIDS BUT WILL IN THE POST OP SETTING VS CHRONIC. RESIDENTS DO ALOT OF THE WRITINGSO MAKE SURE TO PAY ATTENTION TO HIS NURSES AT THIS SITE. WENT OVER DEL SYS AND HOW TO USE AND DOSING
PPLPMDL0080000001	Cleveland	OH	44195	3/17/1998	AMIABLE/WALKED AWAY BUT SD GETTING BETTER WITH OXY-NO REASON FOR PATCH REALLY EXCEPT THAT FAMILIES LIKE IT BETTER SO HETRIES TO PLEASE THEM TOO. VARIABLE RESULTS WITH IT. IS CONSIDERING MORE THAN BEFORE.
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	GET STOCKING LIST FOR HIM AND LIST OF OXY IR STOCKING
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	PUT ONE PAT ON OXY10 WILL SEE NEXT WK FOR FOLLOW UP GET HIM TO KEEP USING
PPLPMDL0080000001	Cleveland	OH	44195	3/17/1998	REALLY LIKES OXY BUT WONT HELP WITH FORMULARY SITUATION. HAS SEVERAL PTS ON IT AND KNOWS THE CLINIC WRITES A LOT. ONLY WORKS PART-TIME.
PPLPMDL0080000001	Independence	OH	44131	3/17/1998	NO REAL FRIENDLY YET. WILL NEED TO GET TO KNOW THEM A LITTLE BETTER. TRY ANOTHER DAY. SHE AND BERKOWSKI TRADE TUES
PPLPMDL0080000001	Cleveland Hts	OH	44118	3/17/1998	BEING CONSISTENT HELPS. WENT OVER DISING AND WHAT TYPE OP PAT HE IS USING. STILL COULD USE MORE FOR HIS DIL? AND VIC PATIENTS
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	TRY TO GET SPECI PAT FROM HER AND SEE IF USING OXY IR FOR BREAKTHROU
PPLPMDL0080000001	Cleveland	OH	44195	3/17/1998	DOES MAJOR BACKS BUT REALLY WONT LISTEN WELL. TOO NEWSAYS USING PERC MOSTLY -CHEAP AND RELIABLE- RESIDENTS WRITE. WILL CONSIDER
PPLPMDL0080000001	Uniontown	OH	44685	3/17/1998	HIT BETTER TOLERATED THAN MS CONTIN, QUICKER ONSET OF ACTION WITH, LESS MG PER DOSE NEEDED.
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1998	KEEP REMINDING ABOUT OXY IR WILL USE;
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	DR EMERY SENIOR RES FINISHING IN JUNE HAS ONE PAT ON OXY WILL USE IT POST OPER WHERE LG ABDOM INCISION IS MADE AN CA
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	TUMOR BOARD ONLY ONE CASE PRESENTED BY DR RHODES AND SAMEULS
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	SPOKE WITH RES DR GROSEL? SAYS HE RX OXYCONT AND PAT WILL BE BACK NEXT WK SEE HOW HE DID WILL USE IR
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	SPOKE WITH ED CARTER RE OXY IR SAYS NO PLAIN OXYCONDE SHORTACTING ON FORMULARY SEE IF I CAN GET IT ADDED
PPLPMDL0080000001	Garfield	OH	44125	3/17/1998	SHOWED HIM THE POTENCY WITH HYDRO AND TOLD HIM HOW WRITING OXY IS JUST LIKE USING VIC. WILL NEED TO FOLLOW UP TOMAKE SURE HE REMEMBERS. HE IS NOT OPPOSED TO WRITING JUST NEED TO PUT IT IN HIS MEMORY
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	SAYS RESIDENTS RX ALL MEDS; TRY TO GET SPEC PAT
PPLPMDL0080000001	Cleveland	OH	44195	3/17/1998	TOO AMIABLE/SAYS FORGOT ABOUT IT/WILL REMEMBER NOW. RESIDENT ARE THE ONES TO SEE.
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1998	SAYS HE HAS PAT ON OXY WOULD NOT GIVE ANY OTHER INFO AND WILL USE OXY IR KEEP SEEING HIM IN CLIN
PPLPMDL0080000001	Cleveland	OH	44106	3/17/1998	TRYING TO SEE IF IT IS VIABLE TO GET HER INTO THE MSC PROGRAM
PPLPMDL0080000001	North Royalton	OH	44133	3/17/1998	USED THE PI TO SHOW THE QUICK ONSET OF ACTION WITH Q12 DOSING, IMPROVES THE QUALITY OF LIFE. NONMALIGNANT PAIN AND MALIGNANT PAIN. UNI, QD DOSING WITH WORKING TO DISEASE STATE. BUSSE REPRINT.
PPLPMDL0080000001	North Royalton	OH	44133	3/17/1998	HIT WITH PI WITH DELIVERY SYSTEM, QUICK ONSET OF ACTION WITH Q12 DOSING. IMPROVES QUALITY OF LIFE.
PPLPMDL0080000001	North Royalton	OH	44133	3/17/1998	USE THE PI TO SHOW DELIVERY SYSTEM, QUICK ONSET OF ACTION Q12 DOSING, IMPROVES QUALITY OF LIFE. UNI, QD DOSING WORKS WITH DISEASE STATE.
PPLPMDL0080000001	Akron	OH	44312	3/17/1998	HIT QUICK ONSET OF ACTION, Q12 DOSING. UNI. BUSSE REPRINT, ASTHMA AND COPD MAN REPRINT.
PPLPMDL0080000001	Uniontown	OH	44685	3/17/1998	HIT ACUTE PAIN, QUICK ONSET OF ACTION, LESS FREQUENT DOSING IMPROVES QUALITY OF LIFE. UNI, USE THE MAN REPRINT.
PPLPMDL0080000001	Brooklyn	OH	44144	3/18/1998	HARDLY USES THEO MAY THINK OF PAT TO SWITCH TO UNI. ONLY SEE IF TIME
PPLPMDL0080000001	Stow	OH	44224	3/18/1998	HAS USED OXY A COUPLE OF TIMES FOR CA PATIENTS, WOULDNT OF THOUGH ABOUT IT FOR ACUTE PAIN. SAID IN CLINIC THEY DISPENSE MORE PAIN MEDS THAN WRITE. THEY KEEP SAMPLES OF VIC AND GIVE PATIENTS ENOUGH FOR A COUPLE OF DAYS. WENT OVER BENEFIT OF OXY
PPLPMDL0080000001	Akron	OH	44333	3/18/1998	SAW IN SURGERY LOUNGE AT AKRON GENERAL HEALTH AND WELLNESS. SAID HASN'T USED, CLOSED HIM ON TODAY'S PATIENT, DIDN'T SEEM TO LIKE THAT.
PPLPMDL0080000001	Rocky River	OH	44116	3/18/1998	RARLEY USES NARCS LISTENED BUT PROBABLY WONT USE IN WITH MC GUINNESS.
PPLPMDL0080000001	Cleveland	OH	44102	3/18/1998	WILL USE TODAY ON PAT WHO HAD GALLBLADDER TAKEN OUT USES PERCS, TY3, VIC KEEP REMINDING
PPLPMDL0080000001	Cleveland	OH	44111	3/18/1998	GET OXY IR STOCKED AT MEDIC AND HE'LL USE SAYS HE'S USING LOTS OF OXY
PPLPMDL0080000001	Cleveland	OH	44107	3/18/1998	SAYS HE USES OXY ON CHRONIC RHU DOESNT USE NARCS ON ACUTE
PPLPMDL0080000001	Cleveland	OH	44109	3/18/1998	INTER IN OXY IR SAYS HE'S USED OXY AND WALKED AWAY
PPLPMDL0080000001	Akron	OH	44303	3/18/1998	SEEMED VERY INTERESTED IN OXY OVER VIC, COMMITTED TO TRYING.
PPLPMDL0080000001	Cleveland	OH	44130	3/18/1998	TRIED TO SHOW ENLARGE PICTURE OF DELIVERY SYT SAYS HIS PATS WONT CARE ABOUT THAT SHOW PROD DATA PG1
PPLPMDL0080000001	Akron	OH	44302	3/18/1998	COMPARED DIRECTLY TO VIC, STILL SEES IT AS STRONGER.
PPLPMDL0080000001	Shaker Hts	OH	44122	3/18/1998	SHOWED HIM THE EQUIVALENTS IN AN EFFORT TO GET HIM DOSING MORE PROPER. UNI IS ADDING ON ALOT
PPLPMDL0080000001	Parma	OH	44134	3/18/1998	USED RIVINGTON TO SHOW WHY ATS AND NHLBI ARE RECOM UNISOONER. ALMOST ALWAYS LOOKS FOR BETTER LUNG FUNCTION WITH THE INHALERS BUT DRUG INTERACTIONS ARE HIS BIG HANGUP
PPLPMDL0080000001	Cleveland	OH	44106	3/18/1998	TRYING TO SEE IF HE WOULD BE GOOD FOR THE INC PROGRAM

PPLPMDL0800000001	Lakewood	OH	44107	3/18/1998	BREAKFAST WITH OFF AND VERY INTER IN OXY THINKS FOR CA
PPLPMDL0800000001	Lakewood	OH	44107	3/18/1998	VERY REC TO OXY HAS SOME PERC PATS SHE MAY PUT ON OXY FOLLUP
PPLPMDL0800000001	Cleveland	OH	44109	3/18/1998	HAS HAD A PAT ON OXY NEED TO FIND OUT HOW HE WOULD USE MOREAFTER SURG;STILL USING MOSTLY PERCS. GET PETRUS CV FOR HIM
PPLPMDL0800000001	Stow	OH	44224	3/18/1998	DOESN'T LIKE TO USE PAIN MEDS, VERY CONSERVATIVE. DOUBTWILL BE A TARGET.
PPLPMDL0800000001	Cleveland	OH	44109	3/18/1998	SPONSORED JOURNAL CLUB AND PROMOTED OXY AND OXY IR
PPLPMDL0800000001	Cleveland	OH	44109	3/18/1998	DISPLAY OUTSIDE MTG ROOM AND CHEIF RESIDENT HAS USED OXYKEEP REMINDING
PPLPMDL0800000001	Strongsville	OH	44136	3/18/1998	USED THE BUSSE REPRINT AND ARKINSTALL TO HIT BENEFITSOVER THEODUR.
PPLPMDL0800000001	Stow	OH	44224	3/18/1998	SAID USING ALOT MORE UNIPHYL!!! REITERATED BENEFITS OFUNI OVER THEODUR THOUGH, STILL USING ALOT OF BIDS.
PPLPMDL0800000001	Akron	OH	44333	3/18/1998	UNI-EXPLAINED UNIPHYL DIFFERENT THAN OTHER ONCE A DAYS.OXY IN PLACE OF SHORT ACTINGS.
PPLPMDL0800000001	Akron	OH	44302	3/18/1998	SAW IN SURGERY LOUNGE IN AKRON GENERAL HEALTH AND WELLNESS.HASN'T USED OXY IN A LONG TIME, FORGOT,R EMINDED OFBENEFITS.
PPLPMDL0800000001	Akron	OH	44134	3/18/1998	TRYING TO COMPARE OXY TO HIS VIC USE STILL NICHING FORCANCER AND AFRAID TO USE LOWER.IT IS COMING UP FORFORMULARY APPROVAL AT PARMA HOSPITAL
PPLPMDL0800000001	Parma	OH	44134	3/18/1998	TRYING TO GET HIM TO USE SOONER AND KNOCKING DOWN HISALLIANCES TO VIC
PPLPMDL0800000001	Parma	OH	44129	3/18/1998	STILL HESITANT TRYING TO FIND HOW SHE USES OTHER OPIOIDS ANDSHE IS NOT REAL FAVORABLE TO THEM.TALKED ABOUT ABUSE SAVINGSAND HOW THIS DRUG CAN HELP EASE HER FEARS
PPLPMDL0800000001	Stow	OH	44224	3/18/1998	STILL USING OXY FOR CHRONIC AND SOME ACUTE, STILL USESVC THOUGH. WHEN USING FOR A FEW DAYS, DOESN'T NECESSARILYSEE THE BENEFIT OF OXY.
PPLPMDL0800000001	Strongsville	OH	44136	3/18/1998	DR USES DARVOCECT THEN, TYLOX AND PEROCET FIRST. DOESN'TLIKE VICODIN. USES OXY FOR MORE SEVERE. USE SUNSHINE STUDYALSO SAID OXY DOESN'T LAST Q12. HIT TITRATION, HIGHERDOSES.
PPLPMDL0800000001	Cleveland	OH	44106	3/19/1998	THINGS CHANGING NOW THAT KREIGLER NOT AROUND.SHE IS NW DIROF PSYCH AND MAY BE TAKING LESS OF A ROLE IN PAIN.TIMEWILL TELL
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	WILL USE ON ALL POST OP PATS FOR THE NEXT WEEK TO GET MOREEXPER WITH OXY HAS USED ON A FEW PATS
PPLPMDL0800000001	Cleveland	OH	44109	3/19/1998	NEXT TIME FIND OUT WHERE OXY FITS IN AND WHERE & WHY USINGPATCH COST SEEMED TO BE AN ISSUE
PPLPMDL0800000001	Solon	OH	44139	3/19/1998	CUT APTT SHORT GOING OUT OF TOWN AT NOON. ASKED WHYWOULDN'T USE OXY IN PLACE OF LORCET 10. THINKS THAT SHORTACTINGS WORK FASTER, PATIENTS LIKE TO TAKE MEDS MORE OFTETHEY THINK THEY GET BETTER PAIN CONTROL. WENT OVER PIQUICKLY, SCHEDULED LUNCH TO GET MORE TIME.
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/19/1998	BUSY-INTROD THE NEW PROGRAM SO IT WOULD NOT BE SO COLDEST UP AN PUTPAT SURG TIME SO I CAN GET JMORE TIME
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	HAS A COUPLE PATS ON IT HARD TO GET SPECIF WITH HIM
PPLPMDL0800000001	Akron	OH	44333	3/19/1998	SAID HE'S FORGET ABOUT OXY. REMINDED OF BENEFITS.
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	LLUUCH WITH RESIDNETS AND ATTENDING VERY GOOD ATTENDENCE
PPLPMDL0800000001	Cleveland	OH	44109	3/19/1998	2 RESIDENTS ONE USED OXY OTHER HAS NOT QUICK HIT NO TIME FORFEEDBACK LUNCH IN APR
PPLPMDL0800000001	Akron	OH	44333	3/20/1998	CHECKED SAMPLES AND QUICK UNI REMINDER AT WINDOW. HASN'TUSED THE 600 SAYS HE DOESN'T USE THAT HIGH OF THEOPDOSE. NEXT CALL, TRY TO USE STUDY QUICKLY.
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	SPOKE W/MAUREEN RE SETTING UP INSECR;TRY TO GET BREAKFASTAND HAS PAT WHO THEY GAVE RX TO FOR OXY WHO'S AT VANGARD HOSAND HAS NOT GOT PAIN MED YET
PPLPMDL0800000001	Cleveland	OH	44109	3/19/1998	MET WITH CHIEF RES MATT AND ATTENDING SET UP LUNCH AND WENTOVER OXY AND OXYIR WIL USE;
PPLPMDL0800000001	Akron	OH	44333	3/19/1998	HOSPICE REBATE.
PPLPMDL0800000001	Akron	OH	44333	3/19/1998	LISTENS BUT DOESN'T SEEM TO LISTEN! PROBABLY GIVE UP ONTHIS OFFICE AFTER NEXT LUNCH IF THEY DON'T START WRITING.
PPLPMDL0800000001	Warrensville	OH	44122	3/19/1998	COMPARING TO MSC AND HOW IT IS EASIER TO USE.LESS INVASIVESE AND START EARLY
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	HAS LOTS OF CHRONIC PAIN PATS IN OFFICE GET STAMP WILL STARTUSING IMMEDIATLY FOLLOW UP
PPLPMDL0800000001	Solon	OH	44139	3/19/1998	MSC VS OXY. LEFT SENOKOT. HAVE SIT DOWN APTT NX MONTHNEED TO GET VERY DIRECT ABOUT WHY HE HASN'T TRIED OXY.
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	HAS BEEN USING BUT FIND OUT ABOUT PAT HE HAS ON PATCH AND MSIT MAY BE CHO'S PATS AS WELL AS MAKII
PPLPMDL0800000001	Akron	OH	44333	3/19/1998	OXY VS. MSC AND DURAGESIC. SAID PATIENTS SEEM TO LIKEOXY JUST FINE. HASN'T BEEN SEEING AS MANY ONC PATIENTSLATELY, SEEING MORE PRIMARY CARE. MISSES IT THOUGH ANDIS WORKING ON GAINING PATIENTS.
PPLPMDL0800000001	Fairview Park	OH	44126	3/19/1998	JUST ONE PAT ON OXY DOING WELL NEED TO SEE IF HE HAS ANY OTHON HIS WAY OUT CATCH HIM EARLIER
PPLPMDL0800000001	Cleveland	OH	44106	3/19/1998	THEY USE A LOT OF T3.SAID THAT HE WOULD TRY BUT IT ISGOING TO TAKE ALOT OF FOLLOW UP.
PPLPMDL0800000001	Cleveland	OH	44111	3/19/1998	LUNCH VERY RECPT TO OXY AND SAYS HE'LL USE FOLOW UP
PPLPMDL0800000001	Cleveland	OH	44106	3/19/1998	HE DID NOT SEEM TOO INTERESTED IN THE MSC PROGRAM.MAYWANT TO TALK TO STEVIE TO SEE IF SHE CAN HELP
PPLPMDL0800000001	Garfield Hts	OH	44125	3/19/1998	INTROED AND MADE AN APTT FOR HE AND ELKHARI TOO
PPLPMDL0800000001	Cleveland	OH	44109	3/19/1998	HAS TOUGHT PAT WHO HE IS GOING TO PUT OXY ON SEE RESULTS ANDKEEP GOING OVER DOSING AND DONT LET HIM GET IT CONFU WITHMS
PPLPMDL0800000001	Strongsville	OH	44136	3/19/1998	ADDRESS THE APAP ISSUE WITH VICODIN ES, MAX 5 A DAY.NONE IN OXY. Q12 DOSING. IMPROVES QUALITY OF LIFE ANDNO TOXICITY ISSUE.
PPLPMDL0800000001	Strongsville	OH	44136	3/19/1998	USING FOR CANCER, ALSO HIT ACUTE PAIN. USE PI TO SHOWDELIVERY SYSTEM, BETTER TOLERANCE Q12 DOSING IMPROVES QUAL.
PPLPMDL0800000001	Cleveland	OH	44122	3/20/1998	NOT INTERESTED IN PROGRAM.NOT SURE HOW MANY PAT HE STILLHAS ON MS STILL USING QUITE A BIT OF COMBOS SO I DIDCOMPARISON WITH THOSE AND ASKED ABUOT HIM USING IRINSTEAD
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	KEEP PUSHING AND SHOW NEW STUDY EVANS ON LOW DOSE OFBUD&THEO
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/20/1998	HE IS DOING WELL BUT HE HAS SUCH LONG WAY TO GO STILL.HE STILL HAS PAT ON MSC SO I ASKED AOBUT THE PROGRAM ANDHE SAID THAT HE WOULD BE INT BUT IT WOULD NEED A LOT OFHELP FROM NURSES.TALKED TO HIM ABOUT USING IR INSTEAD OFOTHER SHORT ACTINGS AND COMMITTED.AGAIN WILL NEED ALOT OFFOLLOW AND HELP FROM THE GIRLS
PPLPMDL0800000001	Cleveland	OH	44106	3/20/1998	TOLD HIM HOW WE ARE USING OXY NOW.MORE POST OP ADN ACUTESETTINGS
PPLPMDL0800000001	Tallmadge	OH	44278	3/20/1998	TRYING TO GET HIM TO REALIZE THAT IF UNI WORKDS SO WELL FORPATIENTS WITH NOCTURNAL SYMPTOMSCS COULDN'T EVERY PATIENT ONA BID BENEFIT. SAID HE WOULD THINK ABOUT IT THE NEXT TIMEHE REFILLS. OXY REMINDER, HASN'T USED IN A LONG TIME. WENTFOR ACUTE PAIN, LAST PATIENTS WAS A CHRONIC RSD PATIENT.
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/20/1998	HSOPICE PROGRAM GOINGWELL.TRYING TO GET TIME IN HISPROVATE GROUP
PPLPMDL0800000001	Westlake	OH	44145	3/20/1998	TRY TO GET SICK CELL PAT BACK ON OXY AND OFF DILUIDUD
PPLPMDL0800000001	Cleveland	OH	44117	3/20/1998	SERVICE
PPLPMDL0800000001	Munroe Falls	OH	44262	3/20/1998	IS USING OXY A COUPLE TIMES A WEEK. SAYS AS HE GETS MORECOMFORABLE USING, HE'LL REPLACE MORE AND MORE VIC USE.
PPLPMDL0800000001	Akron	OH	44307	3/20/1998	QUIK CALL, DOESN'T REALLY SEE REPS, EXPLAINED BENEFITS OFOXY. NODDED AND SAID OKAY THANKS!
PPLPMDL0800000001	Garfield Hts	OH	44125	3/20/1998	TRING TO GET SOME DISPLAY DATES AT NEW FACILITY
PPLPMDL0800000001	Westlake	OH	44145	3/20/1998	DR ROY SIETZ NEEDS TO BE CONTUALLY REMINDED HAS NOT SEEN PATON IT..NEEDS OTHER DR'S RXING BUT IS OPEN TO IT
PPLPMDL0800000001	Westlake	OH	44145	3/20/1998	VERY LIGHT SURG SCH ORTHO PODS IN NEW ORLEANS TRY TO GET IR
PPLPMDL0800000001	Westlake	OH	44145	3/20/1998	MET WITH BOB NO PLAIN SHORT ACTING OXY HAS HAD REQUEST SEEIFCRAIG WILL PUT IT IN
PPLPMDL0800000001	Westlake	OH	44145	3/20/1998	USING SOME BUT NOT THAT MUCH STILL MOSTLY DAR,TY3 PER
PPLPMDL0800000001	Cleveland	OH	44106	3/23/1998	NOT SURE OF THE BENEFIT OUT OF THIS DEPT.THEY HAVE THEBELIEF THAT THEOPH IS BAD AND WILL TAKE CLUES FROMATTENDING AND NOT ADD ON
PPLPMDL0800000001	Tallmadge	OH	44278	3/20/1998	UNI FOR NOCTURNAL SYMPTOMS, OXY REMINDER. HASN'T USEDDESN'T LIKE TO USE PAIN MEDS AT ALL.
PPLPMDL0800000001	Lakewood	OH	44107	3/20/1998	PRECEPTSHIP 3 PATS ;ONE ON OXY 10MG ,OTHER PUT ON PERC ANDDOING BLOCKS;SEE IF THAT PATIENT HAD SURG AND WENT ON OXYCONPROMOTE OXY IR INSTEAD OF PER
PPLPMDL0800000001	Akron	OH	44308	3/20/1998	DOESN'T THINK HE SEES ENOUGH KIDS THAT CAN SWALLOW. PROBABLYSHOULDN'T BE A CORE, I THOUGHT THEY CULD REPLACE THEY'REMSC USE, SAID THEY DON'T REALLY USE THAT OFTEN. CANT SEEMTO GET ANY RX DATA ON HIM. LIKES TO USED METHODON.E
PPLPMDL0800000001	Cleveland	OH	44111	3/20/1998	QUICK HIT ON BOTH NOT A GOOD DAY STILL MOSTLY USING PERCS
PPLPMDL0800000001	Tallmadge	OH	44278	3/20/1998	HASN'T USED FOR ACUTE PAIN, BUT HAPPY WITH OXY OVERALL.WENT OVER BENEFIT OVER SHORT ACTING AGAIN. SCHEULD LUNCHTO GET MORE TIME.
PPLPMDL0800000001	Beachwood	OH	44122	3/23/1998	NOT SURE WHERE HIS BUSINESS IS GOING.NOT GETTING MANY NEWPAT SO HTERE ARE NOT ALOT OF OPP FOR NEW STARTS.TRYING TOGET THE 600 DOSE
PPLPMDL0800000001	Mogadore	OH	44260	3/23/1998	STILL INITIATING OXY A COUPLE TIMES A WEEK, REMINDED TEXE FOR ACUTE PAIN. UNIPHYL REMINDER.
PPLPMDL0800000001	Akron	OH	44302	3/23/1998	BRIEFLY ASKED HER IF INTERESTED IN PROGRAM, SAID YES. NEXTCALL, DISCUSS OROMORPH-SHES USING A TON OF IT.
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	HAS USED ONCE JUST LAST WEEK AND PAT WILL BE BACK NEXT WEEKHAS NOT CALLED SO MUST HAVE DONE WELL.STILL GET HIM STAMPSO HE'LL GET IN THE HABIT
PPLPMDL0800000001	Akron	OH	44302	3/23/1998	SAYS HE STILL USES MSC FIRST, UNLESS A PATIENT CAN'TTOLERATE IT OR DOESN'T WANT MORPHINE, THEN WOULD GO TOODY. SAID WOULD BE WILLING TO PARTICIPATE IN PROGRAM. WENTOVER BENEFITS OF OXY OVER
PPLPMDL0800000001	Cleveland	OH	44106	3/23/1998	TALKED TO HIM ABOUT THE CONVERTING MSC AND HE WOULD BEVERY INTERESTED IN HELPING WITH THE PROGRAM.WANTS TO SEETHE DETAILS AND ALL THAT IS INVOLVED FIRST.MAY BE ADIRECTHELP WITH SPIRO
PPLPMDL0800000001	Parma	OH	44129	3/24/1998	ASKED SOME QUESTIONS ABOUT THE ARTICLE I AM PRESENTINGAND HE GAVE GOOD FEEDBACK.HE USES SHORT B2 FIRST THIN WILLADD DORTAL THERAPY BUT DOES NOT LIKE INHLERS AND USESPREDNISONE BECAUSE OF HET LITERATURE
PPLPMDL0800000001	Parma	OH	44129	3/24/1998	COMPARING TO OTHER BID STILL FEELS THAT PAT'S WANT OT TAKEBID.TALKED ABOUT EFFICACY AND LUNG FUNCTION IMPROVEMENTS
PPLPMDL0800000001	Cleveland	OH	44106	3/23/1998	SHE IS DOING A ROTATION THRU THE VA UNAWARE OF OXY NOTBEING AVAILABLE ASKED HER TO TALK TO ATTENDINGS
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	STILL THINKS ALL THEOP THE SAME BUT ENDS UP SWITCHING PATS TO UNIP-SHOWED HIM MARTIN PAK NEED TO SHOW ANOTHER STUDY
PPLPMDL0800000001	Akron	OH	44302	3/23/1998	UNI 600, DOESN'T USE. SAYS PATIENTS HAVE SIDE EFFECTS FROMTHE 600 AT NIGHT. SAYS HE USES OXY OVER MSC NOW, BETTERTOLERATED.. DISCUSSED WHY OXY IS BETTER.
PPLPMDL0800000001	Beachwood	OH	44122	3/23/1998	TRYING TO GUAGE WHETHER SHE WOULD BE A GOOD CANDIDATE FORMSC PROGRAM BUT SHE DID NOT HAVE A LOT OF TIME.TOM INPHARMACY IS SEEING GOOD MOVEMENT AND COMMENTED ON THE 80MGMOVEMENTMN
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	JUST RETURNED FROM PHILIPINES BROTHI WAS KILLED IN ROBBERYKEEP REMINDING ABOUT OXY AND TRY TO GET HIM SAMPL OF UNIP
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	LUNCH WITH PHAR TO GO OVER OXY AND OXYR SEEING LOTS MORE MAYHAV OPPT TO RECCOMEND;OXY IR CHEAPER BUT DOESNT COME IN DOSEPACKS AND NURSES DONT LIKE BOTTLES ALTHOUT WE ARE CHEAPER
PPLPMDL0800000001	Cleveland	OH	44111	3/23/1998	IM GRAND ROUNDS LOTS OF DR'S TOPIC ON UPDATES IN ALL RHIN
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	STOPPED IN SURGERY AND WENT OVER OXYCONT AND OXYIR WITH SA'SELLIAS AND FIND OUT WHEN I CAN BRING A LUNCH AGAIN
PPLPMDL0800000001	Lakewood	OH	44107	3/23/1998	HAS PAT ON 80MG IN HOSP;KEEP TELLING HIM WHERE HE CAN GET IR



PLPMDL0080000001	Lakewood	OH	44107	3/23/1998	WILL NOT RX SCH 2 SHOW HIM NEW STUDY ON UNI BUT SAYS HE'S USALOT STILL PLENTY OF SAMPLES
PLPMDL0080000001	Akron	OH	44302	3/23/1998	WANTS SIDES FOR OXY, WENT OVER HIS LECTURE FOR ROBINSON.
PLPMDL0080000001	Akron	OH	44304	3/23/1998	HAS PATIENTS NON INSURED, DISCUSSED PAP PROGRAM.
PLPMDL0080000001	Lakewood	OH	44107	3/23/1998	PUT PAT ON TODAY WHO'S HAVING SURG WITH DR LEW ON 4/3/98;SET UP LUNCH
PLPMDL0080000001	Akron	OH	44304	3/23/1998	OXY VS MSC.
PLPMDL0080000001	Middleburg Hts	OH	44130	3/23/1998	DOESNT LIKE TO USE NARCS LONG TERM HAD A PAT WHO ASKED FOROXY AND WOULDNT GIVE HE THINKS HE'LL MAKE THEM ADDICTED;PUSHFOR POST OP PAIN
PLPMDL0080000001	Lakewood	OH	44107	3/23/1998	SAYS HE IS USING ALOT OF UNI SHOW HIM NEW STUDY AND WENT OVEOXYCONT AND ADV OVER DARV AND TY3
PLPMDL0080000001	Akron	OH	44319	3/24/1998	USE THE PI TO SHOW DELIVERY SYSTEM, LESS ABUSE POTENTIAL.QUICK ONSET OF ACTION, USES MOSTLY 20MG UNI, QD DOSING. MAN FOR COPD.
PLPMDL0080000001	Cleveland	OH	44127	3/24/1998	LIKES BUT AFRAID SOME OF HIS PATS ARENT SMART ENOUGH TO USEBID THINKS THEY'LL TAKE MORE FREQ AND BECOME RESP DEPRESSEDASK IF HE HAS EVER HAD A PAT DEPRESS
PLPMDL0080000001	Mogadore	OH	44260	3/24/1998	SAYS BEEN STARTING AS MANY NEW PATIENTS ON OXY AS USUAL. SEEMS LIKE HIS RX COUNT IN FALLING. REMINDED OF BENEFITS OFOXY FOR ACUTE PAIN, STILL USING MORE FOR CHRONIC.
PLPMDL0080000001	Munroe Falls	OH	44262	3/24/1998	QUICK WINDOW CALL, SCHEDULED APPT FOR MORE TIME. QUICKLYTOLD HER AGAIN, ABOUT OXY, ADMITS TO NOT USING YET. WENTDIRECTLY AGAIN DURAGESIC THIS CALL.
PLPMDL0080000001	Beachwood	OH	44122	3/24/1998	MORE COMPARISON TO VIC BUT SHE HAS NOT USED.NEED TO GETHER TO OPEN UP
PLPMDL0080000001	Brookpark	OH	44142	3/24/1998	MORE PATS COMING TO THEM ON OXY ONE WESTERN RESEV HOSP PATON MS;SEEING LOTS OF BREAST CA NO PAIN MEDS BUT WILL USE MOR
PLPMDL0080000001	Parma	OH	44129	3/24/1998	TRYING TO GEWT THINGS BACK TO BEING SIMPLE WITH COMPARISON TO COMBO AGENTS
PLPMDL0080000001	Cleveland	OH	44128	3/24/1998	USED THE MONEY TO MAKE ANALOGY OF BEING DIFFERENT BUT EQUAL HE LIKED IT AND HE UNDERSTOOD WHAT I WAS TRYING TO DO.FOLLOW UP WITH ADDITIONAL ARTISTIC PICTURES.HE SAID THAT HE IS USING INSTEAD OF VIC AND T3 BUT HE STILL HAS A WAYSTO GO
PLPMDL0080000001	Cleveland	OH	44130	3/24/1998	HAD ONE PAT WHO IS TAKING ALOT OF VIC AND PER PUT ON OXY AND SAID OXY MADE HER NASUEAS 46YR WOMAN WITH BREAST CA NOT GOING TO MAKE IT
PLPMDL0080000001	Cleveland	OH	44127	3/24/1998	TUES AND THURS VERY BUSY THE PODA RESIN IN KEEP AFTER THEM FOR OXY
PLPMDL0080000001	Cleveland	OH	44109	3/24/1998	ATTENDED TUMOR BOARD
PLPMDL0080000001	Cleveland	OH	44109	3/24/1998	LET HIM KNOW ABOUT OXY IR AND REINFORCE OXY ASK HIM WHAT HEUSES FOR BREAKTHROUGH
PLPMDL0080000001	Garfield Hts	OH	44125	3/24/1998	STILL TRYING TO GET HIM USED TO USING OXY
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/24/1998	OXY IS EASY!!! STRESSED THAT. VERY COCKY.
PLPMDL0080000001	Middleburg Hts	OH	44130	3/24/1998	KEEP REMINDING HIM UNI 600 CAN BE SPLIT IN HALF WANTS TPILLWILL NEVER START PAT ON 600
PLPMDL0080000001	Cleveland	OH	44127	3/24/1998	WILL BE TAKING ORAL BOARDS AND WAS AT DEACONS DOING ANS.KEEP PUSHING FOR ACUTE AND CHRONIC
PLPMDL0080000001	Parma	OH	44129	3/24/1998	I DONT THINK HE UNDERSTOOD WHAT I WAS TRYING TO ASK.SAID HE HAS MORE PATIENTS ON PERC THAN MSC.WHEN I HAVE THE DETAILS IT MAY BE EASIER FOR HIM TO GET A GRASP.SHOULDASK WHEN AND WHY HE USES DURAGESIC AND ABOUT THE COST OF IT FOR PATIENTS
PLPMDL0080000001	Mayfield Village	OH	44143	3/25/1998	BUYING IN HABIT TO UNI BEN.SAYS HAS TRIED
PLPMDL0080000001	Cleveland	OH	44109	3/24/1998	STILL IN HABIT OF MS LET HER KNOW LESS SI WITH OXY
PLPMDL0080000001	Richmond Hts	OH	44143	3/25/1998	CANT REALLY SELL ANYMORE.
PLPMDL0080000001	Parma	OH	44129	3/24/1998	THANKED HIM FOR HIS HELP.HE HAD A FEW QUESTIONS ABOUT STOCKSO I MADE SURE HE KNEW WHERE TO GO.COST COVERAGE
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/24/1998	STOOD WITH PRYSOCK DURING CALL, SAID HE'S HEARD OF OXY,DA, THRU ME BUT HASN'T USED. ASKED WHY, SAID LIKES VICPATIENTS LIKE IT TO.
PLPMDL0080000001	Cuyahoga Fls	OH	44223	3/24/1998	SAID HAS USED OXY ONCE SINCE LAST CALL, HASN'T SHOWN UPON RX YET. PATIENT WITH DISC DISEASE.
PLPMDL0080000001	Cleveland	OH	44127	3/24/1998	STILL IN HABIT OF DARV WANTS TO USE MORE OXY WILL RX ON PATHE JUST DID HYSERCOMY ON SEE IF STAMP WILL HELP
PLPMDL0080000001	Akron	OH	44319	3/24/1998	NEED TO GET TO DR ABOUT USING EARLIER, USING FOR MORESEVERE CHRONIC PAIN, USE SUNSHINE STUDY. CONVERSION
PLPMDL0080000001	Cuyahoga Fls	OH	44221	3/24/1998	HAS 3 PATIENTS CURRENTLY ON MSC, ALL NON MALIGNANT CHRONICBACK PAIN, DISCUSSED BENEFITS OF OXY VR MSC FOR THESEPATIENTS AND DID CONVERSION.
PLPMDL0080000001	Barberton	OH	44203	3/24/1998	USE THE PI TO HIT DELIVERY SYSTEM, QUICKER ONSET OF ACTION.BETTER TOLERATED, USE THE TIME PIECE TO SHOW TITRATIONSTART WITH STAY WITH.
PLPMDL0080000001	Mayfield	OH	44143	3/25/1998	REMIND/SERVICE
PLPMDL0080000001	Barberton	OH	44203	3/24/1998	USE THE PI TO SHOW DELIVERY SYSTEM, HIT THE EASE OF TITRATIONWORK WITH TIME PIECE. HIT SIDE EFFECTS, BETTER TOLERANCEEQUAL GI DISTURBANCES. BETTER DRUG TO START WITH AND STAY WITH.
PLPMDL0080000001	Parma	OH	44129	3/24/1998	HE HAS ANOTHER PAT ON OXY.A 40 YR OLD RA PATIENT.20MG Q12.QUALITY OF LIFE BACK EVEN THOUGH SHE DOES NOT HAVE GREATFUNCTION DUE TO DISEASE.CHECK NEW PLANT TO SEE UNI GROWTH
PLPMDL0080000001	Lakewood	OH	44107	3/25/1998	QUICK REMINDER SAW AT HOSP
PLPMDL0080000001	Barberton	OH	44203	3/25/1998	USED THE PI FOR THE DELIVERY SYSTEM AND NONMALIGNANTSTUDIES WITH LESS ABUSE POTENTIAL.UNI, QD PEAKS IN THE EARLY MORNING.
PLPMDL0080000001	Barberton	OH	44203	3/25/1998	USE THE PI TO SHOW DELIVERY SYSTEM, QUICK ONSET OF ACTIONWITH Q12 DOSING AND LESS ABUSE POTENTIALUNI, QD DOSING FITSDISEASE STATE.
PLPMDL0080000001	Akron	OH	44308	3/25/1998	UNI IS WORKING WELL, REPLACING SOME OF HIS THEODUR USE.REMINDED OF OXY, SEEMS TO SHY AWAY FROM PAIN MEDS.
PLPMDL0080000001	Warrensville Hts	OH	44122	3/25/1998	FOLLOWING UP TO MAKE SURE THAT HE IS USING IR
PLPMDL0080000001	Barberton	OH	44203	3/25/1998	CII VS CII, THINKS OXY FOR MORE SEVERE PAIN, STEP TWO, NOTFIRST CHOICE. USE PI FOR CONVERSION CHART SHOW QUICK ONSETOF ACTION. USE SUNSHINE STUDY TO SHOW 10MG VS PLACEBO.
PLPMDL0080000001	Akron	OH	44333	3/25/1998	DONT THINK HE WRITES VERY MUCH COMPARED WITH KLEIKALTHOUGH SAYS HE DOES. SOME SCRIPTS MAY BE UNDER KLEIAS NAMEDISCUSSED THE DELIVERY SYSTEM OF OXY AND DIFFERENTIATED WITHMSC AND SHORT ACTING PAIN MEDS.
PLPMDL0080000001	Cleveland	OH	44109	3/25/1998	LIKES THAT IT'S BID PATS WILL BE MORE COMPLIAN KEEP REMINDING
PLPMDL0080000001	Cleveland	OH	44106	3/25/1998	SAW ON THE CA FLOOR.TRIED TO GET HIM TO USE INSTEAD OF MCS
PLPMDL0080000001	Cleveland	OH	44111	3/25/1998	BROTH ANS IN NEW ORL TOLD HIM TO USE OXY HAS NOT YET SAYS HEWILL KEEP REMINDING
PLPMDL0080000001	Independence	OH	44131	3/25/1998	TOLD ME ABOUT A PATIENT ON OXY AND I GOT SPECIFIC TO TALKABOUT HOW HE CAN USE SOONER
PLPMDL0080000001	Lakewood	OH	44107	3/25/1998	MET WITH JUDY WORKS WITH DR BIAG AND HAS USED OXY ON COUPLEPATS WITH GOOD RESULTS COME BACK AND TALK TO DR BIAG
PLPMDL0080000001	Garfield Heights	OH	44125	3/25/1998	SET UP A SURGERY LUNCH AND GOT THE NAME OF THE PERSON TODO A PROGRAM AT THE NEW FACILITY
PLPMDL0080000001	Bay Village	OH	44140	3/25/1998	IN SERVICE WITH DR GUTLOVE SPOKE TO CONSULTANT PHARMACISTRE,OXY CONT VS PATCH AND MS; FOLLOW UP WITH IN SERV IN NURS
PLPMDL0080000001	Lakewood	OH	44107	3/25/1998	STILL USIN MS BUT NOT ADMITTING HAD PAT ON 100MG WITH DILIAS BREAKTHROUGH;MET PATIENT AND GAVE OXY INFO
PLPMDL0080000001	Gates Mills	OH	44040	3/25/1998	SAYS HAS NEW PT ON--TOO STRANGE-GIVE UP
PLPMDL0080000001	Garfield	OH	44125	3/25/1998	WENT OVER DEL AND ABUSE SAVINGS.NEEDED REMINDED AND WILLNEED FOLLOW UP.HE JUST NEEDS TO HAVE IT PLACED IN HISMEMORY.NEED TO MAKE A STAMPER
PLPMDL0080000001	Cleveland	OH	44106	3/25/1998	LET HIM KNOW WHAT WAS GOING ON AT THE VA AND TRIED TOENLIST HELP.MAY BE BETTER COMING FORM BOKAR.TALKED SOME OF HTE SWITCHCH PROGRAM IWTH DOWLATI
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/25/1998	WINDOW CALL, QUICK REMINDER OF UNIPHYL AND BENEFITS OFOVERNIGHT LUNG FUNCTION. STILL USING ALOT OF THEODUR. SETUP APPT TO GET MORE TIME.
PLPMDL0080000001	Garfield Hts	OH	44125	3/25/1998	WENT OVER DEL AND ABUSE DATA.DID NOT GET SPECIFIC BUT COMPTO FIXED COMBO'S.HE WILL NEED TO KNOW HOW TO USE.WENT OVEDOSING
PLPMDL0080000001	Westlake	OH	44145	3/25/1998	SAYS JIM RX OXY AND TALK TO HIM JIM SAYS GIVIN PAT COMP PREOPER AND THEY ARENT GETTING NAUSUA
PLPMDL0080000001	Rocky River	OH	44116	3/25/1998	JUST DID 5 HR CASE WITH DR BENHOOF CA ASKED IF SHE WAS CANDIFOR OXY SAID IT WAS BENHOFFS PATS KEEP REMIN
PLPMDL0080000001	Cleveland	OH	44107	3/25/1998	HARD TO TALK SERIOUS WITH HAS USED BUT NEED TO GET SPECIFIC
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/25/1998	STILL HASN'T USED!!!! GETTING FRUSTRATED. DISCUSSED OXYIRTHIS CALL SINCE HE DOESN'T SEEM TO GET THAT HE CAN REPLACEVIC WITH OXY.
PLPMDL0080000001	Westlake	OH	44145	3/25/1998	NEEDED TO KNOW DOSING AND CONV FROM PERC KEEP TALKIN TO NURSDAWN
PLPMDL0080000001	Cleveland	OH	44119	3/26/1998	LONG DISCUSSION ABOUT PF V ROXANE
PLPMDL0080000001	Cleveland	OH	44127	3/26/1998	IN CHARGE OF CME WITH AIPINO/INDIAN PHYS WILL SPONSOR SPEAKEFOR DEC ON PAIN MGMT
PLPMDL0080000001	Cleveland	OH	44111	3/26/1998	ONLY WORKS A COUPLE SHIFTS PER MONTH AND IS VERY OPEN TO USIOXY JUST NEEDS TO GET IN HABIT NOT TARGET
PLPMDL0080000001	Cleveland Hts	OH	44118	3/26/1998	NEED TO FIND A WAY TO GET HIM TO USE MORE.HIS ATTITUDE IS THAT HE USES SO I SHOULD NOT BITHER HIM.
PLPMDL0080000001	Lakewood	OH	44107	3/26/1998	VERY GOOD MEMORY CONCE ABOUT DEA HAS A COUPLE PATS ON OXY ANWILL USE MORE GET MORE SPECI PATS
PLPMDL0080000001	Cleveland	OH	44145	3/26/1998	NO REAL COMMITI BUT MAY USED TRIED TO GET SPECI PAT HE HAS SUTOMORROW BUT SAYS THAT PAT WONT NEED
PLPMDL0080000001	Lakewood	OH	44107	3/26/1998	HAS PAT HE WILL TRY ON IMMEDIATELY;FOLLOW UP WITH HIM IN OFF
PLPMDL0080000001	Akron	OH	44333	3/26/1998	GETTING FRUSTRATED, SAYS LIKES UNIPHYL AND OVERALL BELIEVESINCE A DAY, YET STILL USES A LOT OF THEODUR. ASKEDTO CONSIDER GIVING ALL PATIENTS THE BENEFIT OF BETTER LUNGFUNCTION. ALWAYS AGREES BUT NOTHING CHANGES
PLPMDL0080000001	Cleveland	OH	44111	3/26/1998	SAW IN SURG LOUNGE NO REAL COMMITMENT FOLLOW UP IN OFF AND TRY TO GET SPECIFIC PATS
PLPMDL0080000001	Beachwood	OH	44122	3/26/1998	STILL ONLY NICHING FOR CA
PLPMDL0080000001	Beachwood	OH	44122	3/26/1998	BETTER JOB AT GETTING SPECIFIC.PAID ATTENTION TO DOSING ANDCOMPARED TO THE DRUGS THAT HE IS USING.SAID THAT HE WOULD TRY BUT WOULD NEED SOMETHING TO REMIND HIM.HE LIKES CIGARS SO THAT SHOULD DO THE TRICK
PLPMDL0080000001	Euclid	OH	44132	3/26/1998	STILL NOT USING DESPITE PRICING ISSUE.ALWAYS HAS SOME CON-CERN.CANCELLED LUNCH
PLPMDL0080000001	Beachwood	OH	44122	3/26/1998	TRYING TO GET HIM TO START A LITTLE EARLIER.HE IS USING INSTEAD OF PERC'S
PLPMDL0080000001	Barberton	OH	44203	3/26/1998	GAVE DR AN OXY CONVERSION CHART.
PLPMDL0080000001	Cleveland	OH	44127	3/26/1998	HAS USED OXY A COUPLE OF TIMES SMALL POT
PLPMDL0080000001	Akron	OH	44304	3/26/1998	KEPT IT QUICK, ALREADY SAW HER THIS MONTH, NEEDED TO SCHEDLUNCH AND SHE HAS TO APPROVE. TOLD HER THAT I WANTED TODISCUSS MSC AND OXY IR IN MORE DETAIL.
PLPMDL0080000001	Lakewood	OH	44107	3/26/1998	WILL SEND GUY HOME ON IT TOMMOROW JUST KEEP GOING OVER DOSIN
PLPMDL0080000001	Cleveland	OH	44113	3/26/1998	SAYS SURG USING LOTS MORE OXY;SET UP PREC IN BLOCKS ON FRI

PPLPMDL0080000001	Akron	OH	44304	3/26/1998	SAYS HE DOESN'T THINK THERE IS ANY DIFFERENCE IN ONCE ADAY THEOP. WENT OVER WHY UNIPHYL IS UNIQUES. ALSO WENTTHROUGH MARTIN PAK BECUASE HE HAS ALOT OF PATIENT S ONTHEODUR AND HE SAYS HE LEAVES THEM ON IT IF DOING WELL.TRIED TO SHOW HIM HOW LUNG FUNCTIONY CAN IMPROVE IN THOSE4PATIENTS IF HE CONVERTS.
PPLPMDL0080000001	Cleveland	OH	44111	3/26/1998	WILL USE AGAIN TODAY ADMITS HE NEEDS TO BE CONTU REMINDED
PPLPMDL0080000001	Independence	OH	44131	3/26/1998	HE WAS EXTREMELY INTERESTED IN TEH SWITCH PROGRAM.MADEARRANGEMENTS TO COME BACK ON THURSDAY.SE ISSUES WILL BE BESTWAY TO GO AND ENLIST HELP IN THE SWITCHCH.BRING IN ASSESSMNTGUIDE
PPLPMDL0080000001	Euclid	OH	44119	3/26/1998	SERVOCE
PPLPMDL0080000001	Westlake	OH	44145	3/26/1998	DR RANDALL DEEHRRING SAYS HE USED ONCE BUT USE VICODIN PAKSIN ER FORMULARY-NOT BIG TARGET
PPLPMDL0080000001	Westlake	OH	44145	3/26/1998	NEED TO MEET WITH TOM WHO'S TAKING CRAIGS PLACE AND SEE IF THEY WILL ORDER OXY IR
PPLPMDL0080000001	Westlake	OH	44145	3/26/1998	LUNCH WITH SURG VERY GOOD TURN OUT NEED TO BE CONTU REMINDED
PPLPMDL0080000001	Akron	OH	44307	3/26/1998	CANCER CENTER.
PPLPMDL0080000001	Akron	OH	44304	3/26/1998	WENT OVER ATS GUIDELINES AND DISTINGUISHED WHY UNI ISDIFFERENT THAN UNIDUR.
PPLPMDL0080000001	Akron	OH	44304	3/26/1998	WENT OVER NEUROPATHIC INFO FROMDATA BROCHURE. ALSO OXY VS DURAGESIC.
PPLPMDL0080000001	Akron	OH	44304	3/26/1998	SAID HAS BEEN USING MORE OXY, SAT IN WITH CALL ON HEATER.
PPLPMDL0080000001	Westlake	OH	44145	3/26/1998	HAS ONLY ONE PAT ON OXY BUT DR IRRUSSI USED LAST WK BUT HEON VACA.GET HIM TO SELL IT TO SURGS
PPLPMDL0080000001	Cleveland	OH	44132	3/26/1998	WIMP
PPLPMDL0080000001	Euclid	OH	44119	3/26/1998	BIG SUPPORTER/OXY IS DRUG OF CHOICE
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/26/1998	ONLY GAVE ME A MINUTE AT COUNTER. SAYS HE LIKES OXYBUT FINDS HE USES IT AS A SECOND STEP. SCHEDULED LUNCHWITH HIM TO GET MORE TIME. GET MKT DATA FROM MARTY FIRST.
PPLPMDL0080000001	Uniontown	OH	44685	3/26/1998	USE THE PI AND HIT CODEINE INTERACTIONS WITH PROZAC.OXY QUICK ONSET OF ACTION, Q12 DOSING.
PPLPMDL0080000001	Cleveland	OH	44127	3/27/1998	SAW IN SURG DEPT HE HAS NOT HAD OPPIR TO USE YET
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	DONT WAST TIME WITH HIM USES NSAIDS AND PATCH SEES NO REASONTO CHANGE
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	HAS NOT USED BUT SAYS WILL
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	WONT USE POST SURG LIKES VIC HAS PAT WHO IS TAKING 2PER EVER4 HRS NOT WORKING LINDA MAY TRY TO GET HIM TO RX OXY
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	USING BUT RESERVING FOR BAD PTS-DISC EARLIER USE
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	JUST KEEP REMINDING,STILL USING MOSTLY VIC POST OPER
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	PRACTICES GENERAL SURGERY IN AKRON BARBERTON AND WADSWOTH.GIVE NAME TO TODD TO CALL ON AS WELL. SAYS NOT FAMILIARWITH OXY DID INTRO CALL.
PPLPMDL0080000001	Akron	OH	44333	3/27/1998	WINDOW CALL, ASKED IF USED OXY SINCE LAST LUNCH, HASONCE FOR CHONIC PAIN. ASKED TO XONSIDER FOR ACUTE. SCHEDLUNCH FOR MORE TIME.
PPLPMDL0080000001	Akron	OH	44333	3/27/1998	WILL RX OXY IR
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	HAS BEEN ON FIRST RX A FEW TIMES. VERY NICE. NOT SURE IFWILL BE A CORE. USED OXY FOR MALIG PATIENTS, WHEN ASKEDTO CONSIDER FOR NON, HE SAYS HE RARELY PRESCRIBES PAINMEDS FOR ACUTE OR NON MALIG
PPLPMDL0080000001	Fairlawn	OH	44333	3/27/1998	PAIN. REFER TO PAIN CLINIC CONSERVATIVE. SEES ALOT OF KIDS.
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/27/1998	GETTING SOME PEER HELP FROM DR BUSHINSKY.TRYING TO GETSPECIFIC SO HE KNOWS HOW TO USE IN HIS PRACTICE AS WELLAS HOSPICE
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	SAYS HE'S USING ONLY OXY
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	HAS PAT ON 40MG WILL USE IF HE IS FIRS DR TO RX PAIN MED
PPLPMDL0080000001	Independence	OH	44131	3/27/1998	TALKED AOBUT DOSING AND QAL OF LIFE ISSUES WITH PAIN.GEN MEDS DO NOT BOTHER HIM
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	KNOWS DAVID!!! HAS NOT USED BUT WILL
PPLPMDL0080000001	Garfield Hts	OH	44125	3/27/1998	TOLD HIM THAT OXY IS AVAIL IN HTE HOSP PHARM
PPLPMDL0080000001	Garfield	OH	44125	3/27/1998	DOES NOT ADMIT TO HIS PLANTRAK BUT STILL USES A FAIR SHAREWENT OVER LEVELS AND CHRONOTHERAPY
PPLPMDL0080000001	Lyndhurst	OH	44124	3/27/1998	TRIED THE NEW STUDY OUT.LIKED THE IDEA OF NEW E J OF M.WHITE BREADHE DOES NOT USE ALOT OF GLUC BUT I RELATED TOVALUE OF ADDING ON AGAIN
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	SAW IN SURG AND HAD NOT HEARD OF OXY BUT VERY INTER FOLLW'U'UP'AND SEE IF HE'S USED
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	THINKS OXY LOT MORE ABUSED THAT VIC HARD TO Tlk TO AND NOWCONCERNED WITH DEA SO HE SAYS
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	SWITCHES TO MS AFTE OXY KEEP REMINDING HIM HE DOSNT HAVE TOAND GET GS RES USING OXY INSTEAD OF DARV
PPLPMDL0080000001	Akron	OH	44310	3/27/1998	FIRST TIME TALKING TO HIM. INTRO MYSELF AND OXY QUICKLY.ONLY GAVE ME A MINUTE OUTSIDE OF TUMOR BOARDS, WILL STARTGOING EVERY OTHER WEEK. SAYS HE DOESN'T SEE REPS IN OFFICE.SAYS HE LIKES OXY AND IS USING MORE THAN MSC.
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	BAGELS IN AM GOOD ORTHO DAY
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	USING LOTS MORE OXY MIKE SAYS THEY CAN USE OXY IN HOUSE
PPLPMDL0080000001	Cleveland	OH	44111	3/27/1998	ATTENDED TUMOR BD
PPLPMDL0080000001	Akron	OH	44307	3/27/1998	DOESN'T STOCK OXY, SAID WOULD IF KYLE REQUESTED UNFORTRHE DOES' USE OR WON'T SEE ME.
PPLPMDL0080000001	Akron	OH	44309	3/27/1998	TUMOR BOARDS.
PPLPMDL0080000001	Akron	OH	44307	3/27/1998	CANCER CENTER.
PPLPMDL0080000001	Akron	OH	44302	3/27/1998	DROPPED OFF SLIDES FOR HIM. SAID THEY WERE GOOD, ASKED HIMTO REALLY PUSH OXY IN ROBINSON, THEY DONT HAVE ALOT OFEXPERIENCE USING IT.
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	KIND OF RELUCTANT BUT GETTING USED TO MORE-NLY 10MG
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	VERY INTO IT-USING MORE-JUST WROTE 3 RX TODAY
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	QUICK HIT ONUNI WENDY SAYS HES USING UNI
PPLPMDL0080000001	Cleveland	OH	44195	3/27/1998	PUT 3 PTS ON THIS WEEK AT MARYMOUNT OFFICE--NDS TO USE MOREAT MAIN OFC--SAYS WILL GET RESIDENTS TO WRITE
PPLPMDL0080000001	Independence	OH	44131	3/27/1998	HE KNOWS ALOT OF THE FAMILY.IS STARTING OT USE AND WITHSOME FOLLOW UP HE COULD BE A BIG GROWTH GUY.TALKED AOBUTDOSING AND HOW TO USE THE 10MG TAB.
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/27/1998	COMPARING OT DURAGESIC WITH A SPEC EMPHASIS ON COST ANDANDE OF USE.
PPLPMDL0080000001	Cleveland	OH	44113	3/27/1998	JUST KEEP R
PPLPMDL0080000001	Beachwood	OH	44122	3/27/1998	TRYING TO SEE IF HE WOULD LIKE TO GET OXY ON FORM OR GIVE AYNELP
PPLPMDL0080000001	Lakewood	OH	44107	4/3/1998	MOSTLY COPD PATS USES GENERICS WILL THINK ABOUT SWITCHINGTHEOP COST WAS CONCERN
PPLPMDL0080000001	Gates Mills	OH	44040	4/1/1998	NOT WORTH IT REALLY-SAYS HAS 2 MORE PTS ON OXY NOW-JUST NOTREAL BUSY
PPLPMDL0080000001	Euclid	OH	44119	4/3/1998	QUICK REMIND BUT SAID USING MORE LATELY
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	HAS BEEN USING NO PAT CALLED BACK AND SAID IT DOESN T WORKWILL SEE FOLLOW UP TODAY MET WITH HIS RESIDENTS AND WENT OVECONVERSION
PPLPMDL0080000001	Akron	OH	44302	4/2/1998	SAW IN ONCOLOGY LOUNGE. HASN'T USED OXY, SAID RIGHT PATIENTHASN'T COME ALONG YET. WENT OVER WHY IT BENEFITS ANY PATIENTREQUIRING A PAIN MED.
PPLPMDL0080000001	Akron	OH	44310	4/2/1998	ONLY GOT A MINUTE AT COUNTER, HASN'T BEEN USING AS MUCH HESAYS HAVEN'T REALLY NEEDED IT? HAVE APPT NEXT MONTH, ASKGOOD QUESTIONS TO FIGURE OUT WHAT IS GOING ON.
PPLPMDL0080000001	Akron	OH	44333	4/2/1998	OXY VS MSC FOR MALIGNANT PAIN. ITS THE ONLY PLACE HE FEELS COMF USING PAIN MEDS.
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	HAS USED OXY Q6 10MG;KEEP GOING OVER DOSING AND MAKE SURE HEDOSNT USE Q6
PPLPMDL0080000001	Cleveland	OH	44113	4/2/1998	SAYS HE WANTS TO USE BUT NEEDS TO BE REMINDED SAYS STAMP WILHELP;USES DARV AND PERC;KEEP REMIN
PPLPMDL0080000001	Akron	OH	44302	4/2/1998	JANE HAUSCH INTRODUCED ME TODAY IN ONCOLOGY LOUNGE. WASPRETTY NICE. QUICKLY INTRODCED MYSELF AND ASKED IF FAMILIARWITH OXY. SAYS HAS BEEN USING A LITTLE LATELY. WENT OVERBENEFITS OF USING OXY OVER MSC AND DURAGESIC.
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	WANTED TO USE TODAY BUT COULNT REMEBER DOSING WILL USE TOMMAND DIDNT KNOW IT WAS ON FORMULARY
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	HARD TO GET ANY INFO OUT OF SAYS HE'S USED ON SOME PATS INHOSP BUT PROBABLY NOT HIM RXING; SAYS OXYO GOOD PROD
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	HAD 3 PATS TODAY HE WAS GOING TO PUT OXY ON;KEEP REMINDING
PPLPMDL0080000001	Rocky River	OH	44116	4/2/1998	HIS PATS ON HIGH DOSES OF MS ARE IN HOSPICE,SEE IF THERE ARE SOME OTHER PATS THAT COULD QUALIFY FOR OXY
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	LUNCH WITH OR LOUNGE VERY RECP TO OXY AND SENOCOT KEEP SETINUP LUNCHES
PPLPMDL0080000001	Akron	OH	44307	4/2/1998	ONCOLOGY FLOOR. INSERVICE TO 9100.
PPLPMDL0080000001	Akron	OH	44333	4/2/1998	OXY VS MSC.
PPLPMDL0080000001	Cleveland	OH	44111	4/2/1998	HAS USED NO CHRONIC PAIN PAT ONLY ACUTE GET SPECIFIC PATSAND WHAT ELSE HE USES
PPLPMDL0080000001	Cleveland	OH	44109	4/3/1998	IS USING MORE UNI HEARD A TALK ON IT AND DR IN VEGAS RECOMET HAS PAT WHO WAS TAKING VIC 6 A DAY AND NOW ON OXY 20MGDOING WELL WILL USE MORE
PPLPMDL0080000001	Cleveland	OH	44111	4/3/1998	SAYS PUT ANOTHER PAT ON OXY THIS AM AND WILL PARTICPTE IN PEI
PPLPMDL0080000001	Cleveland	OH	44117	4/3/1998	GUNSHY BUT USING.SAME OLD CONCERNS/DISC DR. MAGGIORE USING.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/3/1998	QUICK HIT NO RESPONSE TO UNI SEE DR RAO
PPLPMDL0080000001	Cleveland	OH	44111	4/3/1998	HAS NOT SEEN PAT SINCE HE PUT HER ON 40MG;KEEP REMIN IR /SEN
PPLPMDL0080000001	Akron	OH	44333	4/3/1998	SAIS HE WROTE FOR OXY A COUPLE OF WEEKS AGO, WROTE 10'SFOR CHRONIC LOW BACK.
PPLPMDL0080000001	Akron	OH	44333	4/3/1998	OXY IR VS SHORT ACTINGS.
PPLPMDL0080000001	Uniontown	OH	44685	4/3/1998	HIT IMPROVED DELIVERY SYTEM AND THE DOSING WITH THE PIAND THE CONVERSION CALCULATOR.USED THE ASTHMA CARD IN SAMPLE CARD.
PPLPMDL0080000001	Akron	OH	44333	4/6/1998	BENEFITS OF UNIPHYL ON NOCTURNAL SYMPTOMS. REMINDEROF 600 .G.
PPLPMDL0080000001	Euclid	OH	44117	4/3/1998	REALLY REALLY LIKES AND USING MORE THAN HE ADMITS.

PPLPMDL0080000001	Uniontown	OH	44685	4/3/1998	USED FILE CARD. NEED TO USE PI TO SHOW DELIVERY SYSTEMAND THE STUDIES, OSTEO.
PPLPMDL0080000001	Cleveland	OH	44130	4/3/1998	HAS PAT WHO SAID OXY MADE HER SICK AND SWITCH TO MS WENT OVEACTIVE MEB WITH MS AND WAS NOT AWARE OF OXIR
PPLPMDL0080000001	Euclid	OH	44119	4/3/1998	SAYS TRIED 1 PT POSTOP BUT HE COMPLAINED OF TERRIBLE NAUSEA.AGREED TO TRY AGAIN.
PPLPMDL0080000001	Cleveland	OH	44106	4/3/1998	IM RES PHYL OFF
PPLPMDL0080000001	Cleveland	OH	44111	4/3/1998	SPONSORED TUMOR BD SAW PALP,CHAUDRY,,
PPLPMDL0080000001	Parma	OH	44129	4/6/1998	NEED TO FIND A WAY TO GET MORE TIME.TRY ANOHTER OFFICE
PPLPMDL0080000001	Cleveland	OH	44111	4/3/1998	LEFT OVER LUNCH FROM TUMOR BD VERY APPRE AND SAT AND SPOKEWITH 3 RES ABOUT OXY WILL USE MORE NEED TO CHANGE HABBITS
PPLPMDL0080000001	Independence	OH	44131	4/3/1998	NEW DIRECTORS AND CONTACT PEOPLE.MADE APPT.WILL NEED TO GETCONSISTENT AND SEE WHAT TYPES OF PROGRAMS CAN BE DONE
PPLPMDL0080000001	Akron	OH	44333	4/3/1998	LORCET 10 VS OXY.
PPLPMDL0080000001	Cleveland	OH	44111	4/3/1998	MENTION OF PROD WITH RESIDENTS IN ROOM AND HE CAN HELP SELLOXY AND SENOK
PPLPMDL0080000001	Strongsville	OH	44136	4/6/1998	USE THE BUDESONIDE STUDY.AND THE NHLBI GUIDELINES.
PPLPMDL0080000001	Fairlawn	OH	44333	4/3/1998	MSC VS OXY. NOT USING AS MUCH MSC, SO HE SAYS!
PPLPMDL0080000001	Cleveland	OH	44132	4/3/1998	INT IN PEI PROGRAM/SAYS HE SHOULD BE SHOWING UP MORE ON MYREPORTS.TOLD HIM NOT REALLY.SAYS HAS STARTED SOME NEW PTS.
PPLPMDL0080000001	Euclid	OH	44119	4/3/1998	NOT INTERESTED IN ROXANE PRODUCTS AT ALL.EVERYONE IS GETTINGOXY NOW
PPLPMDL0080000001	Cleveland	OH	44109	4/3/1998	THINKS OXY IS STRONG BUT IS USING MORE TRIED TO SWITHC PATBUT PAT WAS RELUCTAN TLIKED LORCET TAKES 3-4 A DAY,PAYS OUTOF POCKET AND HAS A PAT SHE RXED FOR BUT PAT DIDNT WANT TOPAY 200\$;SHE MAY TRY AGAIN
PPLPMDL0080000001	Euclid	OH	44119	4/3/1998	REALLY HAS NO ONE LEFT THAT HE CAN THINK OF ON MSC/SEESDR. DAMJANOV'S PTS AND HERS ARE ON IT TOO AND IF NOT HE PUTSTHEM ON IT.SAYS HIGHEST DOSE IS 120MG NOW Q12H.
PPLPMDL0080000001	Akron	OH	44314	4/3/1998	USE PI TO SHOW DELIVERY SYTEM WITH QUICK ONSET OF ACTIONQ12 DOSING IMPROVES QUALITY OF LIFE.UNI, USE NEW BUDESONIDE STUDY.
PPLPMDL0080000001	Akron	OH	44333	4/4/1998	OXY BENEFITS OVER MSC, SAYS HASN'T WROTE FOR MSC SINCELAST APPOINTMENT.
PPLPMDL0080000001	Beachwood	OH	44122	4/6/1998	ADD ON DATA FOR ASTH AND KIDNEY
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	SAW AT WINDOW SHOW NEW GUIDELINES AND SEE IF HE'LL SWITCH HISLOWBID AND THEIO PATS TO UNI;LIKES SLO RELEASED
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	YES MANY REMIND HIM ABOUT 40&80'S;2 MS CONT PATS NOT DOINGWELL-WHEN DOES HE USE VIC AND PER
PPLPMDL0080000001	Cleveland Hts	OH	44118	4/6/1998	TRYING OT SEE BOU;WANE HE ALWAYS TRIES TO AVOID THEQUESTIONS THAT I ASK BUT ONCE I GET IT OUT HE WILLANSWER.GET HIM ENGAGED IN DISCUSSIN ANDINFO WILL COME
PPLPMDL0080000001	Akron	OH	44302	4/6/1998	PEI PROGRAM, FOLLOW UP WED FOR SPECIFIC PATIENTS, HAD TOTHINK ABOUT IT.
PPLPMDL0080000001	Lyndhurst	OH	44124	4/6/1998	TALKED ABOUT HIS HOSPICE PATIENTS AND THE WORK HEDOES AT MONTEFIORE.HE DID NOT REMEMBER WHICH PAT GO TOWHICH HOSP.HE IS USING THE HIGHER STRENGTHS FOR HOSPIC BUTNOT AS MUCH FOR HIS HOSPITAL PAT'S
PPLPMDL0080000001	Cleveland	OH	44106	4/6/1998	VERY INTER IN THE PEI PROGRAM BUT WILL HAVE TOGET IT APPRTHRU HIS SUPERVISOR
PPLPMDL0080000001	Euclid	OH	44132	4/6/1998	PEI PROGRAM-VERY INT.WILL DO.
PPLPMDL0080000001	Akron	OH	44307	4/6/1998	PEI PROGRAM.
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	SAYS HE IS USING OXY AND IR SHOWED DOSING CHART
PPLPMDL0080000001	Akron	OH	44302	4/6/1998	DISCUSSED MANAGING SIDE EFFECTS WITH UNI.
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	GRAND ROUNDS SPEAKER ON RESP THERAPY SPOKE TO INDIAN IM ANDHAS CA PAT ON MS WILL SWITCH TO OXY;HE IS SENIOR RES MOVEINTO NEW MEXICO
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	LUNCH WITH RESIDENTS AND DR JORGENSON TAUGHT NOT TO USE OPIOFIND OUT WHY THEY ARE NOT USING VIC OR PERC AND DARY NOT EFFMOSTLY USE OPIO ON CA.
PPLPMDL0080000001	Akron	OH	44307	4/6/1998	CANCER CENTER.
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	PRESENT UNI VS BID HAS BOTH COPD AND ASTHMA PATS
PPLPMDL0080000001	Akron	OH	44302	4/6/1998	USES INTENSOL FOR BREAKTHROUGH FOR OXY. WON'T USE IRUNLESS PATIENT IS ON THE 10'S.
PPLPMDL0080000001	Cleveland	OH	44106	4/6/1998	PEI.TOLD HIM THAT DOWL WOULD HELP AND THAT HIS EXTRA WORKWOULD BE MINIMAL.TALKED AABOUT THE IRB AND GETTING OK
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/6/1998	COULD NOT PRESENT THE PEI BECAUSE HE SAID TO COME BACK LATERAND SHOW HIM THE BINDER.LIKED THE IDEA.WORKING WITH ONEOF THE NURSES WILL BE VITAL FOR HELP.
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	PUT OXY IN COMPUTER SO HE COULD RX IT EASILY NEEDS TO BEREIMINDED USES VIC FOR FRACTURES,KIDNEY STONES,LOW BACK PAINREPOLACE HIS VIC
PPLPMDL0080000001	Cleveland	OH	44111	4/6/1998	SEE IF HE PUT HIS ELDERLY OA PATS ON OXY ADMITS DARY DOESNTWORK;
PPLPMDL0080000001	Strongsville	OH	44136	4/6/1998	NEED TO STRESS 20MG Q12 DOSE IS AVG DOSE. SUNSHINE STUDYTO SHOW 10MG Q12 COMPARED TO PLACEBO.
PPLPMDL0080000001	Cleveland	OH	44122	4/7/1998	HE IS GETTING GOOD RESULTS WITH OXY.IT IS GETTING MORE REGURAND PAT ARE COMING FROM MSC.WENT OVER PEI AND HE THOUGHT ITWOULD BE A GOOD IDEA TO SEE FIRST HAND TEH DIFFERENCES
PPLPMDL0080000001	Cleveland	OH	44119	4/7/1998	NOTHING NEW WITH ROXANE/DISCUSED PROGRAM IN FALL
PPLPMDL0080000001	Cleveland Hts	OH	44118	4/7/1998	WENT OVER POTENCY AND HOW HE CAN USE OXY FOR MORE THANJUST HIS DIL AND DURAG
PPLPMDL0080000001	Cleveland	OH	44122	4/7/1998	COMPARED TO FOXED COMBOS.MENTIONED AUDREY'S NAME
PPLPMDL0080000001	South Euclid	OH	44121	4/8/1998	TRIED TO GET HIM TO OPEN UP ABOUT THE NEW ARTICLE BUTHE SAID THAT HE HAD READ IT.NOT SURE HOW MUCH THIS WILLHELP INCREASE HIS ADD ON POTENTIAL
PPLPMDL0080000001	Cleveland	OH	44128	4/7/1998	CONTINUING OT BUILD ON THE POTENCY AND EQUIVALENCY ISSUE.NEED TO KEEP DOING CREATIVE STUFF FOR HIS COMBO USE
PPLPMDL0080000001	Parma	OH	44129	4/7/1998	REPITION WILL BE IMP.HE HAS NOT USED YET BUT HSNO REASON
PPLPMDL0080000001	Lyndhurst	OH	44124	4/8/1998	SAW HIM AT S GREEN OFFICE.WENT OVER TEH NEW BUDESONIDEARTICLE.NOT A LOT OF DETAIL OUT OF HIM BUT DID TALK ABOUTCORTISOL LEVELS AND MORE EVIDENCE OF ADD ON BENEFIT
PPLPMDL0080000001	Parma	OH	44129	4/7/1998	HE HAS USED A COUPLE OF TIMES OUTSIDO OF HIS CA SURGERIESBUT IT IS STILL ON ALIMITED BASIS.CONSISTENCY IWLL HELPTO GET IN HIS HABIT
PPLPMDL0080000001	Cleveland	OH	44132	4/7/1998	SET UP WITH PEI PROGRAM
PPLPMDL0080000001	Euclid	OH	44132	4/7/1998	MORE COPD/LOTS OF SERE.DISCU CHANGING THEO BEFORE ADDINGANOTHER DRUG.NOT ENTIRELY SOLD BUT THINKING
PPLPMDL0080000001	Westlake	OH	44145	4/7/1998	ASK WHAT HIS FEELING IS ABOUT GOING UP ON THE DOSE OF OXYINSTEAD ADDING DURAGESIC;SHOW LEVY REPRINT ON STAYING WITHSAME OPIOID;SHOW BLOOD LEVELS OF DURAGE;OXY NOT JUST FOR CAALSO OA PAIN;HIP PAT/BREAST PAT;USES ROXINOL,DURA,OXY ALLTOG
PPLPMDL0080000001	Euclid	OH	44119	4/7/1998	SOLD ON OXY OVER MSC.HIGHEST DOSE IS 300 Q12H.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	HAS SEEN A COUPLE PTS ON OXY BUT NOT MANY.MOST ARE OUTPTAND WALSH STILL DIRECTS WHAT GOES ON HERE.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/8/1998	TALKED ABOUT THE PEI BUT IT WOULD BE HARD TO GET HIM TODO ANY OF THE PAPER STUFF.HE SAID TO PRESENT TO JIM ASWELL AND HE IS NOT A HELP.RECONFIRMING EFFORT TO GET OXYIR MORE PROMINENT
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1998	HE HAS NOT USED YET BUT PROMISED TO USE ON HIS NEXT CASEWENT OVER DOSING AGAIN TO HELP MAKE IT EASIER
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	PEI PROGRAM. HAS SEVRAL PTS ON MSC AND WILL CONVERT 1 FROMORAMORPH! ALSO DISCUSSED FALL NURSING SEMINAR.APPT WAS SET WITH NURSE MARYANN WHO WILL BE DOING ALL THEWORK FOR PEI.
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1998	SHE IS DOING SOME VERY STRANGE THINGS.SHE IS USING ALTOF THE TEN MG TABS BUT HAS A COUPLE OF PATIENTS ON THE 80 STILL HAS A LOT OF PAT ON MSC.HER CONVERSIONS ARE UNIQUE INTHE FACT THAT THEY ARE EXTREMELY CONSERVATIVE(PROBABLY WHYSHE USES ALOT OF 10'S).THOUGHT THE PROGRAM WAS VERYWORTHWHILE AND PEGGY WILL TAKE AN ACTIVE ROLE
PPLPMDL0080000001	Garfield	OH	44125	4/8/1998	LETTING HIM KNOW ABOUT HIS PEERS AND HOW THEY ARE USINGOXY.
PPLPMDL0080000001	Garfield Heights	OH	44125	4/8/1998	WENT OVER THE DEL SYS AND HOW HE CAN USE INSTEAD OFFIXED COMBO'S.QUICK HIT IN THE SURGERY LOUNGE
PPLPMDL0080000001	Cleveland	OH	44109	4/9/1998	WAS AWARE OF EVANS ARTIL USING LOTS OF UNI ESPE FOR NOC BUTNEEDS TO USE MORE KEEP SENDING SAMPLES
PPLPMDL0080000001	Cleveland	OH	44130	4/8/1998	NEVER VERY BUSY AND DOESNT SEEM TO WANT TO TALK PRODUCT;SHOW TITRATION GUIDE
PPLPMDL0080000001	Brooklyn	OH	44144	4/8/1998	JUST NEEDS TO REMEBBER WENT OVER PI WITH NURSE AND SHE MAYSUGGEST OXY TO HIM
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	LEAVING PALLIATIVE PROGRAM!! GOING FULL-TIME TO NEUROLOGY.SAYS PALL PROGRAM FALLING APART-CAN UTILIZE HIS TALENTSMUCH BETTER IN NEUROLOGY.VERY HAPPY WITH THE MOVE.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/8/1998	MET WITH TRISH TO GO OVER PEI PRG THEY WILL DO IT USUALLYCHANGE TO MS WHEN OXY DOSNT WORK KEEP GOING OVER TIRTAIO
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	JSUT STARTEDS PTS ON OXY IN PAST 3 DAYS.REALLY GETTINGGOOD RESULTS AND TITRATING AS NEEDED.DISC WHAT DOSES TO GOTO NEXT AND HOW TO DOSE.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	STILL DOING WHAT ALWAYS HAS DONE/NOT TITRATING AND DOESN'TREALLY WANT PTS TO DO REAL WELL ON ORAL!!!\$SS.ONLY GOES UP TO CERTAIN DOSES WITH BOTH OXYA ND MSC AND TENDS TO FAVORMSC FOR NO APPARENT REASON.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	SERVICE/QUICK DISCUSSION ABOUT HIGH DOSE PT.TITRATES ASNEEDED.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1998	SAYS HAS USED ON AN OUTPT. 20MG Q12H BUT STILL CANT DO MUCHWITH WALSH THERE.
PPLPMDL0080000001	Richmond Hts	OH	44143	4/9/1998	DOING MUCH BETTER WITH IT HAS SEVRAL NEW PTS ON AND DOSINGSOMEWHAT CORRECTLY.STILL HAS OWN IDEAS BUT LIKES IT BETTER.
PPLPMDL0080000001	Lyndhurst	OH	44124	4/9/1998	COMPARED TO MSC AND THE FICED COMBO'S.HE DOES NOT CHANGETMANY PAT FOR POIT REASONS BUT WILL CALL THE MED ONCARD OFFER SUGGEST.HE IS STILL PART OF THE C/C
PPLPMDL0080000001	Akron	OH	44310	4/9/1998	HAS BEEN USING OXY REGULARLY, ALTHOUGH STILL NOT REPLACINGALL VIC USE. CONVINCED TO SEND MORE PATIENTS HOME AND REFILLVIC IF HE PREFERENCES.
PPLPMDL0080000001	Cleveland	OH	44106	4/9/1998	FOCUSING ON FUNCTIONALITY AND SHOWED HIM PART OF THEQUESTIONAIRRE FROM THE PEI TO GIE HIM ASSESSMENT MATERIAL.STILL HAS A LOT MORE POTENTIAL
PPLPMDL0080000001	Independence	OH	44131	4/9/1998	WAITED A WHILE TO PRESENT PEI.LIKED THE FREE PRODUCT IDEA.STOCKING WAS SOMETHING THAT HE MENTIONED.JUDY WILL BEKEY IN HERE TO GET CONVERSIONS.NEED TO FIND REASONS TO GETIN THERE.STOCKING LIST, BAGELS SENOKOT
PPLPMDL0080000001	Cleveland	OH	44109	4/9/1998	PUT PAT ON 80MG USING 40MG TABS;STRESS DIFF OF OXY AND MSAND DRAMOP
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1998	SEE IF HE SWITCHED ANYONE TO UNI NEEDS TO BE REMINDED;SHOWSTUDY OF ADDING THEOP;HAD ONE OLD LADY WHO GAVE 20MGGOXYFROM6 VIC AND DIDNT LIKE;SAID TRY 10MG 1-2
PPLPMDL0080000001	Cleveland	OH	44109	4/9/1998	SET UP LUNCH ASKED IF AVALI IN HSOP:TLD HIM YES
PPLPMDL0080000001	Akron	OH	44310	4/9/1998	NEIM STUDY, DIDN' GIVE ME ENOUGH TIME TO GET INTO IT,JUST INTRODUCED AND LEFT BEHIND.
PPLPMDL0080000001	Akron	OH	44310	4/9/1998	STILL USING A TON OF DURAGESIC. HAVE LUNCH COMING UPNEED TO DEVELOPE A PLAN.
PPLPMDL0080000001	Independence	OH	44131	4/9/1998	HE WAS VERY INTERESTED IN THE PEI.WENT OVER PAT TYPES ANDHOW TO USE.FOLLOW UP TO MAKE SURE THAT THEY ARE USINGPROPERLY

PLPMDL0080000001	Akron	OH	44310	4/9/1998	USES MOSTLY VIC, PRESENTED OXY FOR POST OP.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	SAYS HE USES MOSTLY TYL STILL TRYING TO GET HIM TO USE POSTOPER;WORK ON HIS RESIDNETS WHO RX
	Akron	OH	44310	4/9/1998	SAID HAS BEEN USING OXY IN MORE PAINFUL PROCEDURES WHERE HEWOULD USE TYLOX OR PERCOCET. THINKS THOSE ARE STRONGER THANVIC. EXPLAINED EQUAL POTENCY JUST DIFFERENT ABUSE POTENTIAL.DID COMMIT TO USE MORE OXY IN PLACE OF OXY. STARTED PATIENTWHILE I WAS STILL THERE.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	GET HIS RESIDENTS TO USE OXY AND KEEP REMINDING HIM
PLPMDL0080000001	Cleveland	OH	44111	4/9/1998	GETTING GREAT RESULTS WITH OXY;SEE IF SHE'S USED OXY IR YETREMEMBERED IT AND WANTED TO KNOW ABOUT ABUSE POT IN OXY;HASNEICE ON OXY 10;GAVE HER VIDEO
PLPMDL0080000001	Akron	OH	44310	4/9/1998	SAID IS USING LESS MSC, REITERATED BENEFIT OF OXY AGAIN,UNFORTUNATELY HE DOESN'T SEE A PROBLEM WITH MORPHINE.
PLPMDL0080000001	Euclid	OH	44119	4/9/1998	DOING GREAT W/OXY BUT WONT ALLOW HIMSELF TO GET CONFRONTA-TIONAL OR QUESTIONED A LOT.WALKS AWAY IF I AM PRODDING TOOMUCH-NEED TO GET TO THE HEART OF WHAT HE DOES.HAS PUT SEVERLOF DR. DAMJANOV'S PTS ON OXY.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	SPOKE TO SURG RES IN PLASTICS CLINIC SOME AWARE OF XOY FROMUH ;WILL USE
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	5 RESE USING OXY NOT REQUALRRY BUT 40MG IS THE DOSE THEY LKALSO WILL USE OXYIR
PLPMDL0080000001	Akron	OH	44303	4/13/1998	QUICKLY WENT OVER NEJM STUDY, REINFORCED UNIPHYL AS UNIQUES.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	CHEIF RES FROM UH SAID LINDA FROM ED IS USING OXY AND GOTHIM TO USE IT;SET UP LUNCH
PLPMDL0080000001	Akron	OH	44310	4/9/1998	ORTHO SURGERY.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	JUST RX XOY TODAY HAS NOT USED IR YET;NEED TO REINFORCE DIFFOF MS AND HIGHER DOSES
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	WENT OVER DIFF OF MS AND OXY JUST KEEP REMINDING HER OF BENLIKES SEN AND HAS NOT USED IR YET
PLPMDL0080000001	Cleveland	OH	44102	4/9/1998	REMINO HIM HE CAN SPLIT UNITABS WANTS TO KNOW IF COPD PATSON OXYGEN CAN GET RESPIRATORY DEPNE ON OXY
PLPMDL0080000001	Akron	OH	44310	4/9/1998	HIM AND TERELETSKY DISCUSSED HOW EACHE USES OXY. TRIED TOEXPAND THEIR USAGE. THEY ARE STILL USING ALOT OF VIC BETWEEN THE TWO OF THEM.
PLPMDL0080000001	Akron	OH	44310	4/9/1998	BEN USING MORE OXY FOR CHRONIC PAIN. TRIED TO EXPAND USAGE.
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	SAYS SHE'S USING OXY AND MS WILL SWITCH BOTH WAYS WILL NOTUTILIZE PROG CAUSE OF PAPER WRK
PLPMDL0080000001	Cleveland	OH	44109	4/9/1998	JUST PUT PAT ON 80MG;HAD ONE PAT WHO TOOK 10 20MG IN ONE DAYHE IS KNOW IN ORTHO CLINIC FOR PAIN MANAGM
PLPMDL0080000001	Strongsville	OH	44136	4/13/1998	HE IS USING OXY AFTER VICODIN AND PERCOCET. NEED TO HITDELIVERY SYSTEM, WITH ONSET LESS ABUSE POTENTIALABUSE IS THE ISSUE, SAID OXY NO LESS. CONCENTRATE ONDELIVERY SYSTEM.
PLPMDL0080000001	Akron	OH	44319	4/13/1998	STILL USING IMMEDIATE RELEASE. THINKS LESS POTENT ANDQUICKER ONSET, NOT FOR ACUTE PAIN, SHOW POST OP STUDYLESS ADDICTION. TRY NEW ONSET PIECE.
PLPMDL0080000001	Garfield Hts	OH	44125	4/13/1998	SAIS THAT HE USES MORE THEOPH THAN HIS NUMBERS SHOW.COMPARDEOXY TO HIS VIC USE AND TALKED ABOUT DOSING AND HOW TO USE
PLPMDL0080000001	Tallmadge	OH	44278	4/13/1998	PHYLLIS LEFT, LOST MY ALLIE. UNI VS THEODUR.
PLPMDL0080000001	Akron	OH	44303	4/13/1998	WENT FOR OXY IR, SINCE HE WON'T WRITE FOR OXY.
PLPMDL0080000001	Barberton	OH	44203	4/13/1998	USE PI, NEW SALES PIECE AND SUNSHINE STUDY. SAYS VICODIN EESIS HABIT, THINKS FOR MORE SEVERE PAIN. HIT AL BENEFITSKEEP AFTER IT. USES DURAGESIC FOR TERMINAL PAIN.
PLPMDL0080000001	Barberton	OH	44203	4/13/1998	USE THE PI AND NEW ONSET PIECE FOR OXY. DISTINGUISHBETWEEN BID AND QD THEO'S FOR UNI.
PLPMDL0080000001	Lyndhurst	OH	44124	4/13/1998	HE IS RESPONSIBLE FOR GETTING THE HIGHER DOSES INTO THERPHARMACY STILL NEEDS SOME HELP WITH THE 80MG BUT HE ISGETTING MORE COMFORTABLE WITH THE 40MG
PLPMDL0080000001	Mayfield	OH	44124	4/13/1998	HE IS A VASC GUY.SOME PROCEDURES ARE EXTREMELY PAINFUL BUTMOST IS INCISION PAIN.WENT OVER DOSING AND HOW AND WHEN TOUSE.HE IS LEBANESE.GET ACCESS AT HIS OFFICE
PLPMDL0080000001	Garfield Hts	OH	44125	4/13/1998	TALKED ABOUT OXY BEING ON THE FORM AND HOW HE CAN GET ATRIAL IN HTE HSPITAL
PLPMDL0080000001	Barberton	OH	44203	4/13/1998	HIT OXY IR HAVE SEEN ONE SCRIPT, FROM KENT, HIT MEDICAIDREIMBURSED.
PLPMDL0080000001	Akron	OH	44307	4/13/1998	CANCER CENTER AND 9100.
PLPMDL0080000001	Akron	OH	44302	4/13/1998	GAVE HIM THE CME PROGRAM, VERY INTERESTED. DISCUSSED OXYIRWHEN PATIENTS ARE ON LOWER DOSES OF OXY.
PLPMDL0080000001	Cleveland	OH	44118	4/13/1998	HE IS HARD TO TALK TO EVEN AT HOSP DISPLAY
PLPMDL0080000001	Tallmadge	OH	44278	4/13/1998	UNI FIRST CHOICE, UNFORTUNATELY DOESN'T USE ALOT OF THEOP.USED NEJM STUDY TO TRY TO EXPAND USAGE.
PLPMDL0080000001	Parma	OH	44129	4/13/1998	SAW HIM AT HSOP DISP AT HILLCREST.INT IN OXY.WENT OVERDEL SYS AND HOW TO DOSE.TRIED TO KEEP IT SIMPLE WITH 10 MGTAB AND HOW TO USE 1-2.FOLLOW UP WITH HIM AT HILLCRESTHOSPITAL
PLPMDL0080000001	Mayfield	OH	44124	4/13/1998	WENT OVER DSOING AND HOW TO USE OXY.COMPARED TO FIXED COMBOSAND ASKED ABOUT SOME OF TEH PROCEDURES THAT HE ROUTINELYDOES.CONNECTED WITH HUSNI
PLPMDL0080000001	Beachwood	OH	44122	4/13/1998	SAW HIM AT HOSP DISPLA AT HILLCREST.TRIED TO NICHE OXY FORWHAT COMBO'S HE IS CURRENTLY USING.USING FOR ACUTE WITHAN OCCASIONAL CA PAT.MAIN OFFICE IS IN CHAGRIN FALLS
PLPMDL0080000001	Beachwood	OH	44122	4/13/1998	FINALLY MADE SOME SENSE TO HIM BUT IT WILL STILL NEEDALOT OF FOLLOW UP.FINALLY ASSOCIATED OXY AND PERC.TOLDHIM HOW TO CONVERT AND TALKED ABOUT DOSING BUT WILL NEEDTO SEE IN HIS OFFICE AND REMIND HIM ABOUT SEEING HIMAT THE HOSP DISPLAY
PLPMDL0080000001	Akron	OH	44302	4/13/1998	HAS STARTED ONE PATIENT ON THE PEI PROGRAM 20MG Q12.
PLPMDL0080000001	Beachwood	OH	44122	4/13/1998	HIS USE OF OPIOIDS IS NOT THAT GREAT.HE DOES USE VIC ANDT3.WENT OVER DOSING AND Q12 RELIABILITY.NEED TO FOLLOWUP OFFICE TO GET A CLUE
PLPMDL0080000001	Akron	OH	44320	4/14/1998	HAS 80MG Q12, USE PI Q12 DOSIG LESS FREQUENT LESS ABUSE.USE PI AND SUNSHINE STUDY
PLPMDL0080000001	Cleveland	OH	44111	4/14/1998	SAYS HE DOESN'T HAVE ANY MS PATS TO PUT ON OXY.PROBABLY WONTDO PROGRAM
PLPMDL0080000001	Beachwood	OH	44122	4/14/1998	SHE STILL HAS MSC AS HER FIRST LINE.OXY GAINING MOMENTUMAND THAT SHOULD HELP.SURPRISED TO FIND THAT OXY OUTSELLINGMSC
PLPMDL0080000001	Akron	OH	44333	4/14/1998	COUNTER CALL, SAYS HE USES ALOT OF UNIPHYL, BUT I THINK HESTILL SEES QD FOR A SPECIFIC PATIENT POP. TRIED TO DISCUSSTHE BENEFITS OF UNIPHYL FOR ALL PATIENTS ESPECIALLY ANESOF THEOPDUR.
PLPMDL0080000001	Cleveland	OH	44106	4/14/1998	HE IS GOING TO START PATIENTS ON THE PEI THIS WEEK.GOT OKTALKED ABOUT A PAT ON 30MG Q8 MSC AND CONVERTING OT OXY
PLPMDL0080000001	Barberton	OH	44203	4/14/1998	USED THE TIME PIECE AND PI FOR THE DELIVERY SYSTEM, ASKEDABOUT CONFUSION, USE SUNSHINE PIECE FOR LESS HALLUCINATIONS.
PLPMDL0080000001	Cleveland	OH	44195	4/14/1998	HAS STARTED 2 PTS ON PEI PROGRAM/WANTS BETTY FARREL FOROCT PRGRAM
PLPMDL0080000001	Akron	OH	44333	4/14/1998	STILL SAYS PERC IS THE PATIENT CHOICE WILL GIVE WHAT THEYWANT.
PLPMDL0080000001	Cleveland	OH	44128	4/14/1998	TALKED ABOUT EQUIVALENCES NAD AGAIN COMPARED TO FIXED COMBOSHE STILL HAS A LONG WAY TO GO TO GET IN GOING SOLIDLY
PLPMDL0080000001	Cleveland	OH	44109	4/14/1998	TUMORBD SAW SAMUELS,TREY,
PLPMDL0080000001	Cleveland	OH	44106	4/14/1998	DROPPED OF SEN.TRYIGN TO SET INSER FOR OXY
PLPMDL0080000001	Bay Village	OH	44140	4/14/1998	HEALTH FAIR SPOKE TO RN'S IN HOMEHEALTH CARE AND NURSING HOMVERY IMPORT TO GET OUR PRODU RECCOMEND IN NURSING HOMES
PLPMDL0080000001	Cleveland	OH	44106	4/14/1998	HE IS VERY QUIET.HARD TO GET HIM TO GIVE ANY FEEDBACK.HEHAS USED OXY BUT DID NOT HAVE TIME TO GO INTO DETAILSABOUT SPECIF PAT.TALKED AOBUT DEL AND HOW IT IS OUTSELLMSC
PLPMDL0080000001	Fairlawn	OH	44333	4/14/1998	REMINDED HIM HE COULD USE OXY IR FOR THE PATIENTS HE STILLUSES PER OR VIC ON.
PLPMDL0080000001	Cleveland	OH	44106	4/14/1998	TRYING TO SEE IF HTE INCREASE AT THE VA IS COMING FORM HIM,BUT IT HAS ALOT TO DO WITH BOKAR AS WELLASKED ABOUTTHE STATUS OF FORM APPROVAL AND HE HAD NOT SIGNED THE FORMYET BUT SAID THAT HE WOULD
PLPMDL0080000001	Barberton	OH	44203	4/14/1998	USES VICODIN ES POST OP, HIT PI WITH QUICK ONSET OF ACTIONLESS FREQUENT DOSING, OLDER PATIENTS DON'T LIKE TO TAKEMEDICINE. STAY WITH PI AND DELIVERY SYSTEM.
PLPMDL0080000001	Bedford/Sinai	OH	44146	4/14/1998	STOPPED IN, QUICK WINDOW CALL. HE EXPANDED HOURS IN BEDFOR.SCHEDULED LUNCH TO GET MORE TIME. SAID HE'S BEEN USINGEQUAL AMOUNTS OF OXY AND MSC.
PLPMDL0080000001	Akron	OH	44333	4/14/1998	DIDN'T GIVE ME ENOUGHTIME TO GO INTO NEJM STUDY, GAVE ABENEFIT STATEMENT ABOUT UNIPHYL AND SCHEDULED AN APPT TOGET MORE TIME.
PLPMDL0080000001	Barberton	OH	44203	4/14/1998	USE TIME PIECE AND QUICK MENTION OF OXYCONTIN, DOSES ANDTITRATION.
PLPMDL0080000001	Akron	OH	44319	4/15/1998	DR CONFUSING WITH MS CONTIN. HIT OXYCODONE AND Q12 DOSINGWITH DELIVERY SYSTEM AND QUICK ONSET OF ACTION. LESS ABUSEPOTENTIAL. BETTER PAIN CONTROL.
PLPMDL0080000001	Cleveland	OH	44106	4/15/1998	TALKED ABOUT DEL ADD HOW IT CAN BE USED LIKE THE COMBO'S.ASKED ABOUT BREAKTHRU AND DISPHASIA AND SAID THAT IF THEPAT CAN SWALLOW DIL FOR BREAKTHRU THEN HE CAN SWALLOWLESS WITH OXY
PLPMDL0080000001	Cleveland	OH	44106	4/15/1998	HE TALKED ABOUT HOW MUCH THEY ARE USING AT METRO SOI ASKED WHY HE IS NOT USING HERE.TALKED ABOUT ATTENDINGAND THEIR USAGE.TALKED DOSING AND WHAT DRUGS TO REPLACE
PLPMDL0080000001	Barberton	OH	44203	4/15/1998	USED THE NHLBI GUIDELINES AND BUDESONIDE STUDY FOR ASTHMAAND ALSO TREATS COPD.OXY, USED NEWS SALES PIECE, QUICK ONSET.
PLPMDL0080000001	Sagamore Hills	OH	44067	4/15/1998	SAT IN ON APPT WITH FOGLETTI, SAYS HAS NEVER TRIED ITBUT DOESN'T HAVE A PROBLEM GIVING IT A TRY. THEY PRACTICEOUT OF RICHMOND HOSPITAL, CALL MARTY.
PLPMDL0080000001	Akron	OH	44302	4/15/1998	INTERESTED IN PARTICIPATING IN PEI PROGRAM, COMING BACKON FRIDAY TO ID PATIENTS.
PLPMDL0080000001	Independence	OH	44131	4/15/1998	FOLLOWING UP ON THE PEL.THEY WERE BUSY AND HAVE NOT PUT ANYONE ON THE PROGRAM YET.LEFT STOCKING LIST AND WINDSHIELDCOVERS
PLPMDL0080000001	Akron	OH	44302	4/15/1998	PEI FOLLOW UP, SAW WHEN CALLING ON CONNELLY. HASN'T STARTEDANY NEW PATIETN. REMINDED OF WHO ELIGIBLEA ND GOT SUZANNE TO HELP.
PLPMDL0080000001	Sagamore Hills	OH	44067	4/15/1998	SAID USED TWICE IN SAME DAY AND BOTH PATIENTS GOT SICKTO STOMACHE AND HAD TO BE DISCONTINUED. TRIED TO CONVINCETHAT SIDE EFFECTS ARE SAME OR BETTER THAN PERC AND THEYWOULD OF BOTH PROBABLY GOT SICK FROM THAT WE WELL HECOMMITTED TO GIVING ANOTHER SHOT.
PLPMDL0080000001	Akron	OH	44307	4/15/1998	FOLLOWING UP ON PEI PROGRAM.STARTED HEMOLYTIC ANEMIA PATIEN WAS INTERESTED IN OXYIR INFORMATION. TYPICALLY USES PERCOR VIC FOR BREAKTHROUH, WASN'T AWARE OF IT.
PLPMDL0080000001	Independence	OH	44131	4/15/1998	HE SAID THAT HE DOES NOT HAVE ANYONE ON MSC ANYMORE.YEAHRIGHT.TOLD HIM ABOUT THE PEI AND HE DID NOT SAY ANYTHING
PLPMDL0080000001	Barberton	OH	44203	4/15/1998	NO REASONING WITH OXYCONTIN. HIT UNIPHYL WITH NHLBIGUIDELINES AND EVANS REPRINT.
PLPMDL0080000001	Akron	OH	44304	4/15/1998	OXY VS MSC. MKT SHARE HAS CONTINUED TO DROP.
PLPMDL0080000001	Parma	OH	44134	4/15/1998	WENT OVER THE NEJOM ARTICLE AND TRIED TO CONTINUE WITH THEDATA ABOUT ADD ON VALUE TRYING TO FIND WHEN HE WILL ADD ONBUT STILL CONCERNED ABOUT SE AND TOXICITIES EVEN AT LOWLEVELS
PLPMDL0080000001	Westlake	OH	44145	4/15/1998	HAS GUY ON 20MG OXY AND WANTED TO USE OXYIR BUT COULNT REMEHOW TO RX;GET HIM STOCKING LIST;QUICK MENT OF SEN
PLPMDL0080000001	Akron	OH	44302	4/15/1998	PEI PROGRAM ASST WITH CROFT AND CONNELLY.
PLPMDL0080000001	Bay Village	OH	44140	4/15/1998	DISPLAY AT HEALTHFAIR
PLPMDL0080000001	Cleveland	OH	44106	4/15/1998	HE MENTIONED THAT HE HAS SEEN AUDREY AND HOW PERSISTENTSHS IS.HE IS USING AT LUKES AND HE HAS NOT DOME MUCHHERE YET
PLPMDL0080000001	Parma	OH	44134	4/15/1998	HE IS SHOWING UP EVEN AT THE MARC'S.HE IS USING BOTHSTRENGTHS
PLPMDL0080000001	Lakewood	OH	44107	4/15/1998	ASKED IF HE HAS USED OXYIR HAS NOT YET WANTED SENO SAMPLESSTILL USING OXY ALWAYS IN A HURRAY
PLPMDL0080000001	Cleveland	OH	44106	4/15/1998	RAPPORT FINALLY GETTING SOMEWHERE.RECOGNITION IS STARTINGAS WELL.HE ASKED ABOUT CONVERSINS FROM T3.TALKED A LITTLEABOUT BRAND VS GENERIC



PPLPMDL0080000001	Cleveland	OH	44106	4/15/1998	SAW HIM AT BAGEL BREAKFAST.SEE INTER IN OXY AND ESPEDUCATION.
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	BROUGHT HIM THE COPD WALL CHART HE REQUESTED. SEEMED VERY GRATEFUL, UNI MKT SHARE STILL DROPPING. REITERATED BENEFIT.
PPLPMDL0080000001	Akron	OH	44319	4/15/1998	DR USES DURAGESIC FOR CANCER AND VICODIN FOR ACUTE PAIN.USED PI FOR QUICK ONSET OF ACTION, LESS FREQUENT DOSINGIMPROVES QUALITY OF LIFE. 80MG FOR MORE SEVERE PAIN ALSO EASE OF TITRATION.
PPLPMDL0080000001	Westlake	OH	44145	4/15/1998	SICKLE CELL PAT GOT SICK ON OXY BUT USING IN NURSING HOME PATALK ABOUT TITRATION AND REMIND OF OXY IR;BRING UNI ASTHMA STUDY
PPLPMDL0080000001	Barberton	OH	44203	4/15/1998	USED THE NHLBI GUIDELINES AND BUDESONIDE STUDY FOR UNI.OXY, USED PI AND NEW SALES PIECE, HIT TITRATION AND HIGHER DOSES.
PPLPMDL0080000001	Barberton	OH	44203	4/15/1998	USED THE PI TO HIT OXYCONTIN HIT ACUTE PAIN WITH QUICK ONSETAND ALSO HIT TITRATION FOR HIGHER DOSES.
PPLPMDL0080000001	Barberton	OH	44203	4/15/1998	DR USES PERCODAN, HIT OXY WITH DELIVERY SYSTEM, LESS FREQUENT DOSING, IDEA OF IMPROVEMENT IN QUALITY OF LIFE, NOT TOTAL PAIN CONTROL. QUICK ONSET OF ACTION WITH Q12 DOSING.
PPLPMDL0080000001	Cleveland	OH	44106	4/15/1998	TALKED ABOUT AVAN OF Q12 AND DEL SYSTEM ALSO TALKED DOSING AND HOW TO USE AND AHAT DRUGS TO REPLACE
PPLPMDL0080000001	Barberton	OH	44203	4/16/1998	MENTIONED PEI PROGRAM, TIME PIECE.
PPLPMDL0080000001	Cleveland	OH	44111	4/16/1998	SAYS IM PUSHING TOO HARD WILL NOT CHANGE HIS MIND ON MORP SAYMORE POTENT THAN OXYCOD AND NOT INTERESTED IN STUDIES;THINKS OXY IS GOOD TO START WITH NOT STAY WITH;
PPLPMDL0080000001	Cleveland	OH	44106	4/16/1998	COMMITTED TO USING INSTEAD OF HTE FIXED COMB.HE WSA VERNICE AND WILL BE GREAT TO FOLLOW
PPLPMDL0080000001	Westlake	OH	44145	4/16/1998	WILL USE PEI FOR PATS INSTEAD OF DURAG;SEE HOW MANY PATS ON
PPLPMDL0080000001	Cleveland	OH	44106	4/16/1998	CAN NOT DO THE PEI BECAUSE IT WOULD HAVE TO GO THRU THE IRSBAND THAT HE IS USING OXY ALOT AT UH AND MS AT THE VA.TOLD HIM OF WHAT IS HAPPENING THERE.HE SEES A DIFFERENCE IN SEBUT NOT PAIN RELIEF.ASKED ABOUT BREAKTHRU NAD HE SAID THAT HE WOULD TRY TO EVALUATE
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	UNI VS THEODUR, EXPLAINED DELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44102	4/16/1998	SAYS HE'S SWITCHING PATS TO UNIP HOPE IT'S NOT UNIDUR MAKESURE HE HAS SAMPLES AND TABS ARE SCORED OXY FOR ACUTE PAIN INSTEAD OF PER
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	UNI UNIGUE AND OXY VS MSC.
PPLPMDL0080000001	South Euclid	OH	44121	4/16/1998	SAW HIM AT GREEN RD.DID NOT GET MUCH INFO FROM HIM BUT THE GIRLS SAY THAT THAT IS NORMAL
PPLPMDL0080000001	Olmsted Falls	OH	44138	4/16/1998	WILL NOT HAVE CONV OR GIVE ANH INFO
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	OXY BENEFITS VS VIC, ONLY GOT TIME AT COUNTER. USES OXYAS FIRST CHOICE FOR MALIG PAIN, OR SERIOUS PAIN. DOESN'T ASSOC WITH ACUTE, CLOSED ON TRYING IN PLACE OF VIC,
PPLPMDL0080000001	Beachwood	OH	44122	4/16/1998	THEY DO NOT HAVE ANY PAT ON THE PROGRAM YET BUT THEY ARE IN TO IT AND EXITED.TRIED TO TALK ABOUT WHY TYPE OF PATTO USE PROGRAM ON.TRIED TO GET A PAT TODAY
PPLPMDL0080000001	Independence	OH	44131	4/16/1998	HE HAS TWO CONVERSIONS ALLREADY.DID NOT GET A LOT OF TIMETO GET SPECIFIC BECAUSE HE WAS IN A MEETING.
PPLPMDL0080000001	Uniontown	OH	44685	4/16/1998	USED THE TIME PIECE FOR OXY AND ALSO GAVE CE PROGRAM.
PPLPMDL0080000001	Olmsted Falls	OH	44138	4/16/1998	KEEP SHOWING INFO ON UNI WILL HAVE CONSAV/KEEP TALKING SWITCH
PPLPMDL0080000001	Cleveland	OH	44106	4/16/1998	SAW HIM AT GREEN RD.HE AHS THE CLOOUT OF CHANGE MEDS AND HAS DONE SO IN THE PAST.SEEMED VERY INTER IN OXY BUT WILL NEED SOME FOLLOW TO REMEMBER.HE USES ALOT OF THE FIXES COM
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	UNI VS THEO, TRIED TO SHOW NEIM STUDY. DIDN'T GIVE ME ACHANCE.
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	PRACTICE SLOWING DOWN, REDUCING PATIENT LOAD. WENT OVER DIFFERENCE IN UNIPHYL TOUGH IS BIG ON HABITS.
PPLPMDL0080000001	Westlake	OH	44145	4/16/1998	DR SIETZ HAS THOUGHT ABOUT OXY BUT NOT IN HABBIT YET SAYS HEUSE TODAY HAS NOT SEEN PATS COMING IN ON IT AND NURSES NOT FAM;QUICK MENTION OF OXY
PPLPMDL0080000001	Westlake	OH	44145	4/16/1998	RECOVERY ROOM NURSE NOT SEEING TOO MUCH OXY;LOTS OF DRS ON VACAT THIS WEEK LINDA OUT UNTIL APR 22;
PPLPMDL0080000001	Westlake	OH	44145	4/16/1998	HAS 40MG BOB NOT TOO MUCH HELP KEEP PUSHING TO GET OXYIR INNO IMMEDIATE RELEASE PLAIN OXY IN HOUSE
PPLPMDL0080000001	Akron	OH	44309	4/16/1998	HAS STARTED ONE PATIENT ON OXY PEI PROGRAM. HELPED TO IDA FEW MORE PATIENTS.
PPLPMDL0080000001	Akron	OH	44304	4/16/1998	QUICK CALL, UNI SAMPLING AND QUICK BENEFITS. SCHEDULED APPTTO GET MORE TIME TO DISCUSS OXY.
PPLPMDL0080000001	Lakewood	OH	44107	4/16/1998	HAS ONE CA PAT ON MS 30MG HAS NON MAL PATS ON OXY JACKI IS INFLUNCING HIM ALOT NEEDS UNI
PPLPMDL0080000001	Cleveland	OH	44106	4/16/1998	HE HAS NOT CONVERTED ANY ONE YET.WILL NEED TO MAKE SURE THAT DREW TAKES CARE OF MOST OF THIS WORK
PPLPMDL0080000001	Cleveland	OH	44106	4/16/1998	HE HAS BEEN USING IN THE SUB ACUTE AREA. 12-20 WEEK TIMEFRAME.WE TALKED ABOUT HOW OXY CAN BE USED FOR THE POST OP AND ACUTE TREATMETNS.THEY DEFINATELY HAVE A STEPPED APPROACH FOR PAIN WITH PERC BEING THE TOP AND VIC AND T3BEING THERE STEP DOWN.TALKED ABOUT HOW USING OXY CAN SOLVETHOSE ISSUES WITH DOSING THE 10 MG TABLETS
PPLPMDL0080000001	Uniontown	OH	44685	4/16/1998	DR USES VICODIN IMMEDIATE RELEASE AND DURAGESIC FOR CANCER PAIN, NEED TO WORK ON CONVERSIONS AND QUICK ONSET OF ACTION WITH IMPROVED QUALITY OF LIFE.UNI, USES MORE BID'S WORKED ON CONVERSIONS, ADDRESS ANY RENAL PROBLEMS.
PPLPMDL0080000001	Barberton	OH	44203	4/16/1998	USE SUNSHINE STUDY, QUICK ONSET OF ACTION Q12 DOSING TO ACCEL RECOVERY. KEEP WITH PI AND DELIVERY SYSTEM.
PPLPMDL0080000001	Maple Heights	OH	44137	4/17/1998	USED THE BUDESONIDE ARTICLE TO FURTHER THE FACT THAT HE COULD ADD ON ALOT MORE TIMES
PPLPMDL0080000001	Maple Heights	OH	44137	4/17/1998	KEEPING IT SIMPLE.COMPARED TO FIXED COMBO'S AGAIN BUT HE STILL HAS A STIGMA.
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	CAUGHT IN HOSPITAL IS USING OXY POST OPER
PPLPMDL0080000001	Cleveland	OH	44113	4/17/1998	LINDA WILL GET HIM USING MORE
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/17/1998	STILL NOT USING OXYIR AS MUCH AS HE SHOULD BE. USING ALOT OF SHORT ACTINGS,
PPLPMDL0080000001	Beachwood	OH	44122	4/17/1998	USED THE NEW STUDY TO TALK ABOUT CORTISOL LEVELS
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	NO INTER IN SPEAKERS LIST TODAY;SAYS IM USING LOTS OF OXY DOESN'T WANT TO BE SOLD;
PPLPMDL0080000001	Akron	OH	44302	4/17/1998	PEI FOLLOW UP
PPLPMDL0080000001	Akron	OH	44302	4/17/1998	PEI FOLLOW UP
PPLPMDL0080000001	Euclid	OH	44132	4/17/1998	HAS 2 PTS ON PEI PROGRAM
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	HAS PAT ON 40MG WILL FIND OUT HOW SHE'S DOING WENT OVER TITOX VS MS AND SEN FOR PAT ON OXYOY
PPLPMDL0080000001	Lyndhurst	OH	44118	4/20/1998	SEEMS NICE.WENT OVER NEW BUDES ART.NEED TOGET SOME RAPPORTTO GET SOME CONSID GROWTH
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/20/1998	DID NOT GIVE MUCH TIME.NEED TO FIND SOMEONE TO REPLACE THIS OFFICE
PPLPMDL0080000001	Beachwood	OH	44122	4/17/1998	TRYING TO FIND IF HE IS A CIGNA THOUGHT LEADER.HE DOES DO SOME BUT NOT A LOT.TRIED TO FIND HOW MANY MSC PAT HESTILL HAS.NOT SURE WHY HE CHOOSES WHAT HE STARTS WITH BUT HE IS SEEING LESS SE WITH
PPLPMDL0080000001	Cleveland	OH	44195	4/17/1998	HAS 3 PTS ON PEI PROGRAM NOW
PPLPMDL0080000001	Beachwood	OH	44122	4/17/1998	AGAIN COMPARING TO VIC AND T3.TALKED ABOUT POTENCY AND HOW OXY CAN BE USED JUST LIKE THE SHORT ACTINGS
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	USING LOTS OF OXY POST OPER AND ON ONC PAT GOING UP ON DOSE INSTEAD OF SWITCHIN
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	2 RES BOTH HAVE USED OXY;SHAKER USES 40MG POST OPER AND SEND HOME WITH 20MG; USING PERC FOR BREAKTH
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	SPONSORED LUNCH 50 PEOPLE SHOWED UP VERY GOOD RESPON
PPLPMDL0080000001	Lyndhurst	OH	44124	4/20/1998	TRYING TO GET HIM TO OPEN UP ABOUT HIS HABITS BUT IT IS HARD TO GET ANYTHING FORM HIM.NURSES ARE SOMETIMES BENEFICIAL
PPLPMDL0080000001	Cleveland	OH	44113	4/17/1998	DR BUTT SAYS HE WILL USE OXY FOR FRACTURES NOT KIDNEY STONES QUICK MENTION OF SEN
PPLPMDL0080000001	Cleveland	OH	44113	4/17/1998	VERY LIGHT SCHE OF SURG THIS WEEK;DR PERSE, NO TIME TO HAVE CON JUST MENTIONED PROD
PPLPMDL0080000001	Akron	OH	44307	4/17/1998	ONCOLOGY
PPLPMDL0080000001	Lyndhurst	OH	44124	4/20/1998	BUSY OFFICE.SAW IN THE WINDOW BUT DID NOT UNDERSTAND WHAT I WANTED.NEED TO BUILD SOME RAPPORT TO SEE IF THIS HELPS WITH ACCESS
PPLPMDL0080000001	Akron	OH	44302	4/17/1998	DISCUSSED USING OXY POST OP. SAYS HE WOULDN'T HAVE A PROBLEM RECOMMENDING IT.
PPLPMDL0080000001	Akron	OH	44314	4/17/1998	USED THE PI USING FOR CHRONIC PAIN, NEED TO ADDRESS ACUTE PAIN WITH QUICK ONSET OF ACTION, IF PATIENTS GETTING GOOD CONTROL WHY NOT FOR ACUTE.UNIPHYL, WEEZERS QD DOSING DOSES IN EVENING PEAK INEARLY AM. USE BUDESONIDE WITH NHLBI
PPLPMDL0080000001	Akron	OH	44307	4/17/1998	WENT FOR OXY IR SINE HE HASN'T USED OXY YET.
PPLPMDL0080000001	Maple Hts	OH	44137	4/17/1998	TALKED ABOUT THE NEW ARTICLE AND STESSED SEN
PPLPMDL0080000001	Cleveland	OH	44132	4/17/1998	HAS 1 PT ON PEI PRGRAM
PPLPMDL0080000001	Cleveland	OH	44111	4/17/1998	RESCHED LUNCH WENT OVER TITRATION WITH MAUREEN
PPLPMDL0080000001	Barberton	OH	44203	4/17/1998	MENTIONED CANCER PATIENT WITH PANCREAS AND 40MG Q12 NOT ENOUGH, NEED TO HIT HIGHER DOSAGES TIME PIECE.
PPLPMDL0080000001	Akron	OH	44314	4/17/1998	HIT DELIVERY SYSTEM WITH QUICK ONSET OF ACTION. NEED TOGET HIM TO ADMIT USING PERCOCET AND VICODIN. IMPROVE THE QUALITY OF LIFE.
PPLPMDL0080000001	Akron	OH	44124	4/20/1998	GETTING MORE FAMILIAR AND USING SOME OF THE HIGHER DOSES BUT ALOT OF IN HOUSE PAT ARE STILL ON MS.WORKING WITH BUNNY TO GET ASSESSMENT MATERIALS FOR PAIN CENTER FOR THEIR WORK IN THE ONC
PPLPMDL0080000001	Lyndhurst	OH	44130	4/20/1998	USING OXYCONT MORE INSTEAD OF PER;WILL NOT SWITCH PATS TO UNI UNLESS PROBLEM
PPLPMDL0080000001	Middleburg Hts	OH	44129	4/21/1998	BUID ARTICLE AND WHEN HE ADDS ON
PPLPMDL0080000001	Parma	OH	44304	4/20/1998	OXY IR FOR BREAKTHROUGH
PPLPMDL0080000001	Akron	OH	44129	4/21/1998	TALKED ABOUT HOW HE IS USING IN THE HOSP BUDES ART
PPLPMDL0080000001	Beachwood	OH	44122	4/20/1998	HE REALLY LIKES SENOKOT.HE HAS NOT TRIED ANY OF THE OXY AND I TRIED TO PLACE IT FOR HIM FOR HIS FIXED COMBO'S.
PPLPMDL0080000001	Barberton	OH	44203	4/21/1998	SEES MORE COPD, USE ATS GUIDELINES WITH KARPEL AND MANREPRINT.
PPLPMDL0080000001	North Olmsted	OH	44070	4/20/1998	SAYS COPD PATS ARE DOING WELL ON UNI HAS USED OXY ON A COUPLE OF ELDERLY PATS;
PPLPMDL0080000001	Akron	OH	44304	4/20/1998	OXY VS MSC
PPLPMDL0080000001	Cleveland	OH	44111	4/20/1998	SPONSORED SPEAKER DR MANAZEC ON PAIN MAMG IN ARTHRIS PAT;GOOD TURN OUT;GOOD OPORT TO SPEAK TO DR'S AFTER TALK
PPLPMDL0080000001	Akron	OH	44309	4/20/1998	DEPT OF MEDICINE IN SERVICE.
PPLPMDL0080000001	Cleveland	OH	44130	4/20/1998	QUICK REMINDER HE WILL USE JUST NEEDS TO REMEMBER SEE AT NEXAPPT
PPLPMDL0080000001	Cleveland	OH	44111	4/20/1998	NEEDS TO GET COMFORT WITH DOSING SEE IF HE HAS USED ON A PATALREADY ON PERC

PLPMDL0080000001	Akron	OH	44304	4/20/1998	SAW AT MED INSERVICE, HASN'T USED OXY LATELY. DISCUSSED WHY ITS BETTER THAN MSC.
PLPMDL0080000001	Akron	OH	44304	4/20/1998	QUICK REMINDER CALL, VERY COCKY TODAY-BACKED OFF.
PLPMDL0080000001	Akron	OH	44304	4/20/1998	TRIED TO SELECT A COUPLE MORE PATIENTS FOR PEI.
PLPMDL0080000001	Akron	OH	44304	4/20/1998	CURRENTLY HAS A PATIENT OF OXY 20 MG Q12. MALIGNANT PAINPATIENT. SAYS SHE STILL DOESN'T FEEL COMFORTABLE USING PAIN MEDS.
PLPMDL0080000001	Northfield	OH	44067	4/21/1998	STILL HASN'T USED OXY YET, CAN'T FIGURE OUT WHY.
PLPMDL0080000001	Bedford Heights	OH	44146	4/21/1998	DISCUSSED 600 MG. DOESN'T LIKE TO USE THAT HIGH OF A THEOPHOS, SAYS HE USES VERY LITTLE THEO DUR FOR THAT REASON.
PLPMDL0080000001	Bedford Heights	OH	44146	4/21/1998	NEEDED SAMPLES, SAYS UNI IS HIS FIRST CHOICE WHEN PATIENT COMPLAINS OF NOX SYMPTOM. TRIED TO EXPAND.
PLPMDL0080000001	Solon	OH	44139	4/21/1998	ANOTHER WINDOW CALL, GAVE HIM THE NEJM REPRINT, QUICKLY INTRODUCED IT.
PLPMDL0080000001	Lakewood	OH	44107	4/21/1998	WAS FILLING IN FOR DR BANAGA ALL PAINAID ABOUT RXING NARC AKAUSE OF SMIRNMOFF BRING DOCUM KIT AND STATE OF OHI POSTION STATEMENT
PLPMDL0080000001	Bedford	OH	44146	4/21/1998	SCHEDULE ANOTHER LUNCH TO GET MORE TIME, REMINDED OF 600UNI, NOT USING.
PLPMDL0080000001	Cleveland	OH	44195	4/21/1998	PEI
PLPMDL0080000001	Sagamore Hills	OH	44067	4/21/1998	SAYS UNIPHIL IS HIS CHOICE WHEN PATIENTS HAVE NOC SYMPTOMS, WENT OVER NEJM REPRINT.
PLPMDL0080000001	Warrensville Heights	OH	44122	4/21/1998	PAIN CLINIC TALKED WITH JEANETTE ABOUT THE PEI AND SHE HAS TO GET APPROV FROM SUP BUT BRESSI WILL PUT PAT'S OM
PLPMDL0080000001	Mayfield Heights	OH	44124	4/23/1998	USED THE BUDES ART TO GET HIM TO TRY TO ADD ON THEOPH INASTHMA SETTING. HE STILL DID NOT COMMIT BUT SAID THAT HE WOULD CONSIDER. NOT SHEOW KIDNEY
PLPMDL0080000001	Beachwood	OH	44122	4/21/1998	TALKED ABOUT CE TAPE AND HOW THE BEST WAY TO HSOW IT
PLPMDL0080000001	Solon	OH	44139	4/21/1998	FORGOT ABOUT OXY, SAYS WILL WRITE FOR IT.
PLPMDL0080000001	Parma	OH	44129	4/21/1998	THANKED HIM FOR USING OXY AND TALKED ABOUT PAT TYPES AND DIS STATES
PLPMDL0080000001	Sagamore Hills	OH	44067	4/21/1998	GREAT LUNCH, PLACED OXY IN PLACE OF VIC FOR CHRONIC AND ACUTE PAIN. DOESN'T AGREE WITH LOYKE ABOUT THE USE OF OPIOIDS FOR PAIN.
PLPMDL0080000001	Cleveland Hts	OH	44118	4/21/1998	COMPARED FIXED COMBO AND GENERICS WITH ABILITY TO GET OXY ALOW Q12. SHOWED EQUIVALLANCE AGAIN
PLPMDL0080000001	Cleveland	OH	44113	4/22/1998	SEE IF HE WILL USE OXYIN INSTEAD OF PER WHEN HE WANTS SHORTACTING; GIVE HIM COPY OF CONTRACT FROM DR NICKELS OFF
PLPMDL0080000001	Cleveland	OH	44113	4/22/1998	SEE IF HE HAS ANY PATS IN NURSING HOME TO PUT UNI OR OXY ON HAS ONE ON UNI AND DOING WELL. LIKES JOKES
PLPMDL0080000001	Cleveland	OH	44109	4/22/1998	IN EM MED CONF LISTENED NO FEEDBACK; SEE IF HE'S USED
PLPMDL0080000001	Eucclid	OH	44132	4/22/1998	PEI PROGRAM
PLPMDL0080000001	N Royalton Rd	OH	44133	4/22/1998	SAME AS MATTHEW. ASK WHEN WILL USE BID AND THEO 24 INSTEAD OF UNI.
PLPMDL0080000001	N Royalton	OH	44133	4/22/1998	SAID NOT USING AS MUCH UNI BECAUSE UP IN PARMA NOT ON FORMAND WHEN GO INTO HOSPITAL ARE SWITCHED TO BID THEO'S. IN OUTPATIENT SETTING NEED TO ASK WHEN USES BID AND THEO 24 INSTEAD OF UNI? TREATING MORE COPD.
PLPMDL0080000001	Akron	OH	44307	4/22/1998	PEI UPDATE. ONE PATIENT STARTED.
PLPMDL0080000001	Cleveland	OH	44109	4/22/1998	BAGELS FOR CONF THIS AM; STARTING TO USE OXY JUST KEEP TELLING AND THEY WILL KEEP USING; MOSTLY FRAC AND KIDNEY STONES
PLPMDL0080000001	Cleveland	OH	44109	4/22/1998	CHIEF RESI WILL TRY INSTEAD OF T3 POST OPER; KEEP REMINDING
PLPMDL0080000001	Cleveland	OH	44109	4/22/1998	LOTS OF OXYCONT AND OXYIN BEIN USED IN ORAL SURG; ROB & ERICERIC HAD PATS THAT GOT SUCH GREAT RELIEF THAT SHE WOULDNT TAKE PERC
PLPMDL0080000001	Cleveland	OH	44109	4/22/1998	ATTENDING NOT USING MUCH NARCS OR OXY; RESIDENTS WILL USE IF THEY CAN RECOMMEND; GET SPEAKER IN ON THRUS AM CONF
PLPMDL0080000001	Cleveland	OH	44132	4/22/1998	PEI PROGRAM
PLPMDL0080000001	Lyndhurst	OH	44124	4/23/1998	TRIED TO GET TO SPECIFIC PATIENTS. SO I ASKED ABOUT SOMETHAT THEY HAVE JUST SEEN. ASKED ABOUT THE TOOLS THAT THEY USE TO EVALUATE PAIN AND OTHER ASSESSMENTS. ALSO TOLD HIM OF THE TOOLS THAT I HAVE GIVEN TO THE MED ONC
PLPMDL0080000001	Barberton	OH	44203	4/23/1998	FOLLOWED UP WITH OXY STOCKING LIST IN BARBERTON AREA. ASK WHEN WOULD CHOOSE OXY VD MS CONTIN OR ORAMORPH.
PLPMDL0080000001	Beachwood	OH	44122	4/23/1998	SAW HIM AT TB ASKED ABOUT USING OXY IN HIS POST OP PAT. HE LIKES TO USE THE FIXED COM BECAUSE HE CAN CLIN IN. TALKED ABOUT CONTROL AND BRAND VS GENERIC
PLPMDL0080000001	Eucclid	OH	44132	4/23/1998	PEI PROGRAM
PLPMDL0080000001	Barberton	OH	44203	4/23/1998	ASK WHAT TYPE OR SPECIFIC PATIENTS DR HAS HAD ON OXYCONT IN HIGHER DOSES, GEAR MORE TOWARD HOSPICE PATIENTS.
PLPMDL0080000001	Cleveland	OH	44195	4/23/1998	PEI PROGRAM
PLPMDL0080000001	Beachwood	OH	44122	4/23/1998	HES TO SWITCH PAT BECAUSE OF POLITICS WITH MED ONC. TALKED ABOUT ASSESSMENTS AND HOW TOOLS CAN HELP EVALUATE PAT'S AND HOW MED ONC CAN NOT ARGUE WITH ASSESSMENTS
PLPMDL0080000001	Barberton	OH	44203	4/23/1998	NEED TO ASK IF EVALUATING PATIENT MAKING OUT WITH NSAIDS? USE PI TO FOLLOW UP.
PLPMDL0080000001	South Eucclid	OH	44121	4/23/1998	STACY IS FROM TENNESSEE. HER HUS IS PED FEL AT CC
PLPMDL0080000001	Mayfield Heights	OH	44124	4/23/1998	INSERVICE ON THE ONC FLOOR. PRICE AND PARK ARE STILL USING DURA BUT EVEN THE NURSES HAVE A HARD TIME COMMUNICATING WITH THOSE DOCS. ALOT MORE OXY IS BEING USED ON THE FLOOR. METRONNIE SHE IS MED SURG FILLING IN AT ONC. WORK THRU HER TODAY AN INSERVICE FOR THAT SURG DEPT. DR BLAIR HAS A PAT ON 30MG Q6. FIND OUT WHAT IS UP WITH THAT
PLPMDL0080000001	Cleveland	OH	44106	4/23/1998	TALKED TO DAVE VOGAN IN THE IN HOUSE PHARMACY. MINI IN SERFOR OXY AND TALKED ABOUT TOT VAL VS COST. HE SEEMS TO HAVE A POSITIVE OUTLOOK ON THE FORM PROCESS. IF THIS IS PUT ON HE WILL WANT IN SERVICE FOR HIS ENTIRE DEPT
PLPMDL0080000001	Independence	OH	44131	4/23/1998	LAUREN AND LU ARE THE CONTACTS. THEY ARE VERY NICE AND INTERESTED IN OXY. TALKED A LITTLE ABOUT HTE DIFFERENCES AND HOW OXY IS EASIER. THEY WANT TO DO A MANDATORY TEAM FOR ALL DIVISIONS OWNED BY THIS OWNER. ASKED THEM IF GREENFIELD WOULD BE INTERESTED IN THE PEI
PLPMDL0080000001	Mayfield Hts	OH	44124	4/23/1998	WENT OVER PEI AND TALKED ABOUT HOW OXY IS BETTER TOLERATED AND WHAT BETTER WAY TO SEE THIS THAN TO PARTICIPATE IN PEI. WENT OVER COST ISSUES. STILL USING T3 AND MSC BUT NOT AS MUCH
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/24/1998	STILL HASN'T TIED FOR POST OP.
PLPMDL0080000001	Cleveland	OH	44132	4/23/1998	PEI PROGRAM
PLPMDL0080000001	Westlake	OH	44145	4/23/1998	DIDNT KNOW YOU COULD SPLIT 600MG; KEEP ASKING HIM IF HE HAS ANY PATS NOT DOING WELL ON A THEO AND TRY TO SWITCH. HE JUST FORGETS; ASK WHEN HE SWITCHES OXYCONT
PLPMDL0080000001	Westlake	OH	44145	4/23/1998	WILL DO PEI HAS ONE PAT WHO SENDS AWARE FOR OXY 80MG TAKING 200Q12 WITH 40MG FOR BREAKTHROUGH
PLPMDL0080000001	Cleveland	OH	44127	4/24/1998	HAS PAT ON HIGH DOSE 240 OXY PER DAY DOING BETTER THAN MSHAD LOTS OF SOMELENCE;
PLPMDL0080000001	Akron	OH	44308	4/24/1998	HAS BEEN USING THE 600 MG UNI. WENT OVER THE NEJM STUDY; HE SEEMED IMPRESSED AND COMMITTED TO TRYING FOR ASTHMA.
PLPMDL0080000001	Westlake	OH	44145	4/24/1998	DOES HAVE PATS THAT RUN OUT OF NARCS WANTED PI AND QUICK HIT ON UNI
PLPMDL0080000001	Independence	OH	44131	4/24/1998	WENT OVER DOSING CARD. STILL USING MSC AND DURAGESIC TOGETHER BUT NOT AS MUCH DUR AS BEFORE. USING MORE MSC BECAUSE IT WORKS AND TAKING PAT OFF OF OXY TO PUT ON MS
PLPMDL0080000001	Akron	OH	44319	4/24/1998	ASK WHEN USES OXYCONTIN AND WHEN USES IMMEDIATE RELEASE OPIOIDS (VICODIN). USE PI AND USE PARTNERS HELP AIDS.
PLPMDL0080000001	Cleveland	OH	44104	4/24/1998	HAS ONE PAT ON OXY 20MG IN PM SEE IF HE'S PUT ANYONE ELSE ON IT
PLPMDL0080000001	Cleveland	OH	44104	4/24/1998	FORGOT WHAT OXY IN WAS CALLED KEEP TALKING HIGHER DOSES
PLPMDL0080000001	Cuyahoga Fls	OH	44221	4/24/1998	HASN'T USED OXY SINCE LAST CALL. REMINDED OF BENEFITS OVER MSC.
PLPMDL0080000001	Uniontown	OH	44685	4/24/1998	NEED TO ASK WHAT DR RX FOR ACUTE PAIN, FOR THREE-5 DAYS OR THE LAST PATIENT HE PUT ON OXYCONTIN. I THINK HE IS INITIATING WITH TYLENOL W/ CODEINE.
PLPMDL0080000001	Cleveland	OH	44107	4/24/1998	NOT AFRAID TO USE NARCS SEE IF HE SWITCHED A PT TO OXY; USES THEOP MORE IN COPD OR ASTHMATICS WITH BRONCH INSTEAD OF ANTI
PLPMDL0080000001	Cuyahoga Falls	OH	44221	4/24/1998	HASN BEEN USING OXY FOR CHRONIC PAIN, WENT FOR ACUTE WHERE HE WOULD STILL USE VIC.
PLPMDL0080000001	Akron	OH	44310	4/24/1998	BROUGHT IN LUNCH FOR OFFICE, WENT OVER WHY OXY IS BETTER THAN MSC.
PLPMDL0080000001	Cleveland	OH	44106	4/24/1998	QUICK. TRIED TO GET SPECIFIC WITH HOW SHE INIT CHANGES. SHE SAID THAT SHE USUALLY LEAVES ON FOR A WHILE. I TALKED ABOUT ASSESSING PAT AND THEN DHANGING
PLPMDL0080000001	Akron	OH	44319	4/24/1998	NEED TO ASK WHAT DR RXING FOR ACUTE PAIN? VICODIN USING OXY FOR MORE DIFFICULT PAIN PATIENTS.
PLPMDL0080000001	Akron	OH	44310	4/24/1998	OXY VS MSC.
PLPMDL0080000001	Cleveland	OH	44104	4/24/1998	DR GALLAGERH BEEN USING OXY CAUSE LESS LIABL FOR ABUSE
PLPMDL0080000001	Akron	OH	44310	4/24/1998	ORTHOPEDIC SURGERY, ONCOLOGY
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/24/1998	REMINDER CALL FOR UNI, DISCUSSED OXY FOR ACUTE PAIN, HASN'T USED
PLPMDL0080000001	Cleveland	OH	44127	4/24/1998	SAYS USING OXY IN ICU- QUICK HIT SEE IF HE'S USING FOR ACUTE
PLPMDL0080000001	Cleveland	OH	44104	4/24/1998	FINALLY SAID HE USE NEEDED TO BUILD TRUST; ALSO WILL USE UNIJUST GET SAMPLER
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/24/1998	OXYIN FOR ACUTE PAIN IN PLACE OF VIC.
PLPMDL0080000001	Maple Hts	OH	44137	4/24/1998	SUMMA KID AND INTRODUCED NEW BUDES ART. HE STILL COMPLAINS OF NOT GETTING INHALERS BUT GIVING GOOD ESS WITH UNI. JUDY'S DAUGHTER SLEEPING THRU THE NIGHT
PLPMDL0080000001	Cleveland	OH	44127	4/24/1998	SAYS HE HAS NOT USED ASKED HOW HE FELT ABOUT USING OXY IN STOP PER POST SURG KEEP TRYING SEE IF TORES WILL SELL HIM
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/24/1998	NEJM STUDY.
PLPMDL0080000001	Westlake	OH	44145	4/24/1998	USING UNI JUST RX TRIED TO ORDER OXY AT NURSING HOME AND NUR NOT FAMILIAR WITH IT; DIRECT OF HOSPICE WANTS INSERVICE
PLPMDL0080000001	Cleveland	OH	44122	4/24/1998	HE IS USING QB. HE SWEARS THAT THE PAT DO NOT GET LONG ENOUGH RELIEF. TALKED ABOUT INCREASING THE WHOLE LEVEL AND KEEPING IT Q12. NEED TO GET SPECIFIC AND HAVE HIM TELL ME HOW HE DOES AND THAT PROB CAN BE FIXED
PLPMDL0080000001	Cleveland	OH	44122	4/27/1998	TALKED TO HIM ABOUT THE PATIENT THAT HE SHARES WITH BLAIR AND WHAT RX'S THAT BLAIR WAS WRITING FOR. WENT OVER DOSING AND COMPARED MS AND OXY FOR INVASIVENESS AND EASE OF USE. NTS SE AND COST OF DURA
PLPMDL0080000001	Cleveland	OH	44127	4/27/1998	STILL NOT RX OXY SAYS WHEN HE GOES TO HIS WIFE'S OFFICE
PLPMDL0080000001	Akron	OH	44333	4/27/1998	WINDOW CALL, REMINDED OXY BENEFITS OVER SHORT ACTING.

PLPMDL0800000001	Lyndhurst	OH	44124	4/27/1998	HE HAS A PAT THAT FIT THE PEI SO I SENT THEM UP TO PATSY.HE IS LACKING ON DOSING AND CONVERSIONS.WALKED HIM THRU THE PROCESS AND WENT OVER BOTH ISSUES.NT MAKE SURE SUEKNOWS ABOUT THE CONVERSION BUT HE WRITES ALL OF HIS RX'S
PLPMDL0800000001	Rocky River	OH	44116	4/27/1998	SAYS HE TRIED OXY20MG TWICE LAST WK AND DIDNT WORK THEY WERTAKING ONLY 3 VIC,SAYS THEY LIKE THE BUZZ,SAYS HE'LL KEEP TR
PLPMDL0800000001	Lakewood	OH	44107	4/27/1998	PRESENTED EVANS STUDY SAYS NOTHING;
PLPMDL0800000001	Cleveland	OH	44111	4/27/1998	WENT OVER PEI PROG AND HAS NO MS CON PATS MARIANN SAYS SHECANT THINK OF ANYONE RIGHT NOW THAT THEY COULD USE IT ON
PLPMDL0800000001	Lakewood	OH	44107	4/27/1998	WILL USE IN ACUTE PAIN;VASECTOMY,USUALLY CALLS IN RX FOR KIDSTONES;KEEP REMINDING POST OPER FOR PATS IN HOSP
PLPMDL0800000001	Akron	OH	44333	4/27/1998	FIRST CALL, WENT OVER OXY USING PACKAGE INSERT. SAID LIKE THE IDEA OF FLAT BLOOD LEVELS AND COMMITTED TO USING.
PLPMDL0800000001	Cleveland	OH	44113	4/27/1998	HAS ONE PAT WHO'S FROM MANSON 300MG MS Q8 MAILS RX NO REASTO SWITHC WENT OVER SE VS OXY MOSTLY USES OXY SAYS ASK WHATHIGHST DOSE OF OXY HE HAS ANYONE ON
PLPMDL0800000001	Independence	OH	44131	4/27/1998	HE IS GETTING GREAT RESULTS WITH THE PEI.ONE PAT WAS INTERRIBLE PAIN AND LET EVERYONE IN THE OFFICE KNOW ABOUT IT EVEN THE OTHER PAT.CONVERTED TO PAT AND OXY AND WITHIN ACOUPLE OF DAYS SHE WAS FINE.DURA AND MS.
PLPMDL0800000001	Lakewood	OH	44107	4/27/1998	HAS ONE PAT ON 40MG OXY AND WILL SEE ONE THIS WK TO USE IT ON TRIED TO USE OXY WITH PAT IN PCA PUMP LUTHER CALLED BACK AND USED PER;OXY IR REMIND HIM
PLPMDL0800000001	Mayfield Heights	OH	44124	4/27/1998	FOLLOW UP WITH RAD ADN HAD A PAT ENROLLED IN PEI.NEED TO GET SPECIFIC AND GET MORE PAT IDENTIFIED
PLPMDL0800000001	Cleveland	OH	44112	4/27/1998	SURGICAL RESIDENTS
PLPMDL0800000001	Cleveland	OH	44113	4/27/1998	BROUGHT INFOR ON SEN AND OXY;SAW ROGERS,JOSHI,AGRA
PLPMDL0800000001	Akron	OH	44333	4/27/1998	SEES THE BENEFIT IN NURSING HOME PATIENTS, ALSO COMMITTED TO TRYING FOR ACUTE PAIN WHERE HE WOULD USE VIC. BOTH DOC ARENT COMFORTABLE USING OPIOIDS FOR CHRONIC PAIN.
PLPMDL0800000001	Akron	OH	44333	4/27/1998	SEES ALOT OF NURSING HOME PATIENTS AND HAS USED OXY A COUPLE OF TIMES, REALIZES IT IS BETTER AND SHOULD BE USING MORE.WENT OVER ADV OF MSC AND DURAGESIC.
PLPMDL0800000001	Cleveland	OH	44111	4/27/1998	SURG RES USING OXY TRIED TO BRING LEFT OVER LUNCH
PLPMDL0800000001	Middleburg Hts	OH	44130	4/27/1998	HAS SOME PATS WITH PHANTOM PAIN ON PER HE SAYS HE'LL SWITHCTO OXY SEE IF HE DOES
PLPMDL0800000001	Beachwood	OH	44122	4/27/1998	WNT OVER POTENCIES AND PHARMOC TO COMPARE TO FIXED COMBO'S.HE IS STILL HES TO USE IN BROAD RANGE OF PAT BECAUSE IT IS AN OPIOID.WHEN HE DOES USE HE GETS GOOD RESULTS
PLPMDL0800000001	Beachwood	OH	44122	4/27/1998	QUICK FOLLOW UP.HE HAS USED AND IT WAS A PERC PAT.USED THE RESULTS TO TRY AND GET MORE PERC PAT.
PLPMDL0800000001	Lakewood	OH	44107	4/27/1998	SAYS HAD SOME PATS THAT DID NOT LIKE THEM AND SWITCHED BACK ASKED IF HE THOUGHT IT WAS UN I SAID NO;SHOWED EVANS PAPER
PLPMDL0800000001	Mayfield Hts	OH	44124	4/28/1998	HE SAID THAT HE WOULD VERIFY THE EFFICACY OF OXY WITH THE FINAC PEOPLE.ASKED IF HE WANTED TO DO ANYTHING WITH HIS GROUP AND HE SAID TO DO IT LATER.NICHING OXY INSTEAD OF MSC.NT SE OF OXY VS MSC
PLPMDL0800000001	Cleveland	OH	44106	4/28/1998	FURTHER COMPARISON WITH MS AND OXY.HE CALLED DOWN TOPHARMACY AT VA TO SEE IF HE CAN GET OXY.HE SAID THAT HE ILL START USING AT THE VA.FOLLOW UP TO SEE IF BOKAR ADNSPIRO HAVE SIGNED THE PAPERS FOR FORM APPROVAL
PLPMDL0800000001	Cleveland	OH	44106	4/28/1998	NICE DISCUSSION ABOUT DISEASE STATE.NEED TO ASSOCIATE PAINMGMT AND HOW OXY CAN BENEFIT AT BOTH FACILITIES AND TAKE THE POOR COVERAGE OUT OF THE EQUATION
PLPMDL0800000001	Cleveland	OH	44113	4/28/1998	SAW IN SURGERY LOUNGE AT LUTHERAN AND IS USING OXYCONTIN
PLPMDL0800000001	Parma	OH	44129	4/28/1998	ER QUICK LEFT LIT AND SOME CANDY
PLPMDL0800000001	Beachwood	OH	44122	4/28/1998	TALKED WITH THE FINANCIAL GROUP AND PRESENTED ZLOTNICK IN AN EFFORT OT GET SOME HELP IN GOING AFTER THE COMBO BUSIN THE NURSING HOME PORTION OF MONTEFIORE.THEY ARE DOING ALOT OF MARKETING IN AN EFFORT TO GET VOLUME UP
PLPMDL0800000001	Cleveland	OH	44134	4/28/1998	GETTING SOME INFO FROM ER
PLPMDL0800000001	Cleveland	OH	44106	4/28/1998	HE STARTED ANOTHER PAT ON OXY.TALKED ABOUT DOSING AND ASSESSMENT ALSO TRYING TO GET ANOTHER SPEAKER IN HERE.HE WILL BE STAYING AND SUPPOSEDLY ANOTHER RESIDENT WILL BE JOINING
PLPMDL0800000001	Parma	OH	44129	4/28/1998	HE SAID THAT HE HAD NO TIME.WHEN I TOLD HIM OF PEI HE STOPPED HE IS STILL CONCER ABOUT COST AND STOCKING.GAVE RETAIL LIST AND LEFT THE PEI.NT BE A LITTLE MORE CONS AND REMIND TO GET INTO HIS HABIT.FOLLOW UP CREATIVELY
PLPMDL0800000001	Cleveland	OH	44106	4/28/1998	HIS VIEWS ON OXY SEEM TO BE SOFTENING BECAUSE OF KINSELAUSE AND COMMENTS.STILL NEEDS TO BE COMPARED TO MSC BECAUSE HE LIKES THE HEAD TO HEAD STUFF.PEI SHOULD BE THAT VEHICLE FOR HIM.
PLPMDL0800000001	Mayfield Heights	OH	44124	4/28/1998	DIS STATE VS MEDS WENT OVER POTENCY EQUIVLENCIES AND COMPARED SE WITH DURA ADN COST
PLPMDL0800000001	Akron	OH	44307	4/29/1998	GS RESIDENT, INTRODUCED OXY.
PLPMDL0800000001	Cleveland	OH	44111	4/29/1998	SAYS HE HAS USED A COUPLE OF TIMES;ASKED HOW HE FELT ABOUT NPLACE OF VIC AND PERC SAID THAT'S WHERE HE'S USED;WHAT DOSE?
PLPMDL0800000001	Akron	OH	44307	4/29/1998	WILL BE CHIEF RESIDENT NET YEAR, THEY USE MOSTLY TYLOXAND VICODIN POST OP. COMMITTED TO TRYING OXY.
PLPMDL0800000001	Cleveland	OH	44107	4/29/1998	QUICK REMINDER ON OXY AND DOES NOT RECOMMENK SENOKOT;
PLPMDL0800000001	Akron	OH	44307	4/29/1998	SAID THEY USE VIC ALL THE TIME IN THE ER, AND OXY WOULD BE A GREAT SUBSTITUTE, GAVE ME WHO SCHEDULES LUNCHES WITH THE ER DOCS.
PLPMDL0800000001	Lakewood	OH	44107	4/29/1998	SAYS HE HAS LOTS OF PAT ON UNI ASKED HOW ABOUT SWITCHING THOWHO ARE NOT AGREED EVANS ARTICLE SEE IF HE SWITCHED ANY AND ALSO SHOWED HIM SAMPLES LIKE 400MG
PLPMDL0800000001	Parma	OH	44129	4/29/1998	QUICK BUDES ARTICLE WITH ADD ON DATA.HE ADDS ON WHEN HE FEELS THAT PAT IS HAVING DIFFICULTY BUT HE COULD USE SOONER DIFFICULTY USUALLY MEANS THAT TEH NEXT STEP IS TO A SPECIALIST
PLPMDL0800000001	Akron	OH	44307	4/29/1998	PEI UPDATE STARTED ANOTHER PATIENT TODAY, SICKLE CELL. WILL FINISH REMAINING 3 THIS WEEK.
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	QUICK USED BUDES ART TO SHOW BEN OF ADDING ON.SHE IS STILL VERY HESIT TO USE OR ADD ON.
PLPMDL0800000001	Akron	OH	44307	4/29/1998	ASKED GREAT QUESTIONS, SEEMED GENUINELY INTERESTED IN USING OXY POST OP.
PLPMDL0800000001	Shaker Hts	OH	44122	4/29/1998	TRYING TO GET SPECIFIC CASES TO TALK ABOUT. VERY DIFFERENT WITH WHAT HAS HAPPENED HERE IN THE PAST.USING INSTEAD OF T4.BUT NOT T3 OR VIC.ON THE FENCE WITH EFFICACY
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	WENT OVER BUDES ART HE IS FAVOR TOWARDS UNI AND THEOPH BUT DOES NOT DO A LOT OF HELP WITH THE RESIDENTS
PLPMDL0800000001	Brookpark	OH	44142	4/29/1998	CONNIES SAYS HIGHEST DOSE 20MG GOT A LITTLE ANGRY WHEN I ASKESAYS RADIATION GETS RID OF PAIN AND ENDSTAGE PATS ARE THE ONIN PAIN WITH HOSPICE
PLPMDL0800000001	Akron	OH	44307	4/29/1998	PRETTY QUIET DURING LUNCH, DIDNT SEEM TO HAVE ANY OBJECTION TO TRYING OXY.
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	NEED TO FIND A WAY OT GET HIM AWAY FROM SEREVENT FIRST.HE FEELS THAT HE CAN GET THE SAME RESULTS AND NOCTURNAL SAVINGS WITH IT.WHEN HE DOES USE THEOPH HE USES UNI
PLPMDL0800000001	Independence	OH	44131	4/29/1998	ASKED HOW HE CHOOSES BETWEEN DUR AND OXY.COMPARED THE TWO AND WENT OVER COST OT WC SYSTEM.HABIT IS IMPORTANT.WENT OVER ADD ON VALU WITH UNI AND BUDES ARTICLE.COMMITTED TO USING MORE OF THE OXY VS DURA
PLPMDL0800000001	Lakewood	OH	44107	4/29/1998	DOES NOT USE NARCS VERY OFTEN AND QUICK HIT ON UNI SET UP LUNCH FOR JULY
PLPMDL0800000001	Lakewood	OH	44107	4/29/1998	SAYS SHE HAS SWITCHED PATS TO OXY AND LIKES THAT DR NICKLESS USES;QICK REMINDER ON UNI
PLPMDL0800000001	Independence	OH	44131	4/29/1998	TRYING TO GET LOCAL IN SERVICE SCHEDULED
PLPMDL0800000001	Akron	OH	44307	4/29/1998	GENERAL SURGERY RESIDENTS. ONCOLOGY FLOOR.
PLPMDL0800000001	Lakewood	OH	44107	4/29/1998	SAYS HE PROBABLY PUTS PATS ON OXY ONCE A MONTH;HAS A PAT WHO IS TAKING OXY 120 A DAY AND PHARMACISTS TOLD THEM THEY COULDN'T BE ON ANYTHING ELSE
PLPMDL0800000001	Garfield	OH	44125	4/29/1998	CONTINUED WITH THE COMPARISON TO VIC AND WENT OVER PHARMATO SHOW THAT THERE ARE NO DIFFERENCES.HE HAS SOME HESITATION BECAUSE OF LONG ACTING AND WARNINGS.TRIED TO GET SPECIFIC PAT.NT PLAY ON HIS DISLIKE FOR GENERIC DRUGS
PLPMDL0800000001	Parma	OH	44129	4/29/1998	QUICK INTROD OXY AND TRIED TO FIND WHAT DRUGS HE IS USING CURRENTLY.MADE APPT TO GET MORE TIME
PLPMDL0800000001	Cleveland	OH	44107	4/29/1998	NEEDS TO GET COMFORTABLE WITH DOSING;AFRAID PAT WILL CALL BACK AND NEED MORE;20MG Q12;GET HIM COMF WITH DOSING
PLPMDL0800000001	Mogadore	OH	44260	4/30/1998	OXY IR FOR RESCUE FOR CANCER PATIENTS.
PLPMDL0800000001	Tallmadge	OH	44278	4/30/1998	HAS ONE PATIENT ON OXY, CA OF THE BONE. DISCUSSED HOW OXY COULD BENEFIT NON MALIGNANT PATIENTS.
PLPMDL0800000001	Barberton	OH	44203	4/30/1998	NEED TO ASK WHAT PATIENTS ON OXYCONTIN AND HOW HIGH HAS SHE GONE WITH OXYCONTIN? ADDRESS THE PHARMACY ISSUE AND TALK SPECIFIC PATIENTS.
PLPMDL0800000001	Barberton	OH	44203	4/30/1998	ASK DR HOW HIGH SHE HAS GONE WITH OXYCONTIN AND WHAT SHE IS USING FOR BREAKTHROUGH?
PLPMDL0800000001	Garfield Hts	OH	44125	5/1/1998	WENT OVER BUDES NAD ADD ON BEN DATA.THEY ADD ON BUT MORE TOWARDS MOD TO SEVERE.TRIED TO GET TO ADD ON EARLIER
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	SHOWED HER PAP MATERIALS LET HE KNOW THAT SHE CAN GET OXY IN THE PHARM.MADE AN APPT TO GO OVER TEH DIFF AND HOW SHE CAN GET THE OXY
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	WENT INTO ER AND ONC FLOOR
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	NEIM STUDY.
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	REMINDING FOR ACUTE PAIN, DOESN'T SEEM TO BE USING AS MUCH AS BEFORE, TRIED TO PROBE FOR INFO BUT DIDN'T SAY ANYTHING WAS WRONG.
PLPMDL0800000001	Cleveland	OH	44106	4/30/1998	HE IS USING OXY FIRST BUT AFTER 40MG HE IS GOING TO MSC OR DURAGESIC.TALKED ABOUT STUDIES AND AVE DOSE AND TRIED TO TALK HIM INTO TITRATING.COMPLAINED ABOUT COST AND COMPARED TO OTHERS AT EQUAL DOSES.NT GET SOME HARD COST FOR DURA AT HIGHER DOSES
PLPMDL0800000001	Tallmadge	OH	44278	4/30/1998	TIME PIECE, SAYS HE HAS BEEN USING A LITTLE FOR HOSPICE PATIENTS, BUT NOT AS MUCH AS HE COULD BE. WENT OVER TITRATION I THINK HE LEAVES AND GOES TO DURAGESIC AFTER 20-40MG OF OXY.
PLPMDL0800000001	Cleveland	OH	44121	5/4/1998	FOUND OUT THAT HE WAS OUT DUE TO BONE CANCER.WENT OVER BUDESART AND HE SAID THAT I AM PORECHANGING TO THE CHOIR.NEED TO FIND A WAY TO GET HIS INFLUENCE TO SHER OR AT LEAST MAKE SURE THAT HIS PATIENTS STAY TREATED HIS WAY
PLPMDL0800000001	South Euclid	OH	44121	5/4/1998	WENT OVER BUDES ARTICLE.DOES NOT TOTALLY AGREE WITH THE ADD ON BENEFIT WHEN HE DOES USE THEOPH IT IS UNI
PLPMDL0800000001	Barberton	OH	44203	4/30/1998	NEED TO ASK THE TYPE OF PATIENTS USED ON OXY? DR USED IMMEDIATE RELEASE OXYCODONE FOR BROKEN ARM ANSWER WITH Q12 OXYCONTIN.
PLPMDL0800000001	Tallmadge	OH	44278	4/30/1998	POSITIONED OXY IN PLACE OF PERCOCET, SAFER. HE AGREED AND COMMITTED TO USING MORE OXY.
PLPMDL0800000001	Cleveland	OH	44106	5/1/1998	WANTED TO FOLLOW UP WITH SOME OF HIS LAST COMMENTS.THEY ARE HESITANT TO USE BUT NO REAL REASON BUT WITH ATTENDING HELP THEY SHOULD FOLLOW SUIT
PLPMDL0800000001	Cleveland	OH	44106	5/1/1998	HE DOES NOT HAVE A REASON FOR STARTING ONE OR THE OTHER.HE HAS A TENDENCY TO USE OXY FIRST BUT WILL SWITCH.TRIED TO GET HIM TO USE OXY THE SAME WAY HE HAD USED MS IN THE PAST BUT FOR MORE
PLPMDL0800000001	Akron	OH	44310	5/1/1998	FOLLOWING UP WITH STAMPER HE WANTED. DISCUSSED USING SOME 10'S INSTEAD OF ALL 20'S.I THINK FOR PATIENTS THAT DON'T NEED A 20 MG TABLET, HE'S USING VIC. PERCEPTION OF STRENGTH.
PLPMDL0800000001	Barberton	OH	44203	5/1/1998	DR HADN'T TRIED OXY. NEED TO ASK HIM WHAT TYPE OF PATIENT HE WOULD PUT ON OXY? IS CURRENTLY USING PERCODAN.
PLPMDL0800000001	Cleveland	OH	44106	5/1/1998	TRYING TO USE STEP NICK AS PEER INFLUENCE.HE IS OLD TIME AND WILL BE HARD TO CHANGE OVER TO NEWER DRUG REGIMENS.HE LIKED THE LONG RELIEF BUT FELL INTO THE DIFFICULTY SWALLOWING.ASKED WHAT HE USES FOR BRAXTHRU AND HOW OFTEN HE HAS TO GIVE SOME HELP
PLPMDL0800000001	Akron	OH	44310	5/1/1998	HAS BEEN REPLACING SOME OF HIS VIC LATELY. GAVE HIM A STAMPER HE REQUESTED, SAID THAT WILL HELP KICK THE HABIT.

PPLPMDL0080000001	Akron	OH	44310	5/1/1998	OXY VS MSC. NEXT CALL ASK ABOUT HOSPICE PATIENTS ONDURAGESIC.
PPLPMDL0080000001	Cleveland	OH	44106	5/1/1998	HESITANT TO USE FOR ANYTHING OTHER THAN CHRONIC AND FEELSTHAT THE ACUTE MARKET IS NOTHING BUT TROUBLE WAITING TOHAPPEN.ASKED IF IT WAS ADDICTION AND HE WAS MOPRE CONCERNEDWITH ALTERING
PPLPMDL0080000001	Cleveland	OH	44106	5/1/1998	WENT OVER POTENCIES TO COMPARE TO THE FIXED COMBO'S.HEIS STILL HESITANT BECAUSE HE DID NOT KNOW HOW TO WRITEAND IT TOOK HIM OUT OF HIS COMFORT ZONE.
PPLPMDL0080000001	Akron	OH	44310	5/4/1998	ADMITS TO USING MSC BECAUSE OF HABIT AND IT ALWAYS WORKSWENT OVER ADV OF OXYFOR HIS CANCER PATIENTS. COMMITTD TOTRYING. SAYS HAS 6 PATIENTS HE ACQUIRED ON OXY FOR LOW BACKTHAT HE DOESN'T
PPLPMDL0080000001	Akron	OH	44302	5/4/1998	THINK NEEDSA IT. SAYS IT HAS MADE HIM LEARYOF OXY. WENT OVER ABUSE POTENTIAL.
PPLPMDL0080000001	Akron	OH	44302	5/4/1998	TRIED TO PICK UP PEI FORM, SAID IT'LL BE DONE FRIDAY
PPLPMDL0080000001	Akron	OH	44302	5/4/1998	SIDE EFFECTS.
PPLPMDL0080000001	S Euclid	OH	44121	5/4/1998	QUICK.DEL SYS AND WHAT HE CAN REPLACE WITH OXY
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/4/1998	ALOT OF WORK TO GO FROM HERE.HE DOES NOT HAVE A REASONWHY HE STARTS WITH WHAT HE DOES.HE DOES HAVE AN IDEA OF WHENHE WANTS SHRT ACTING VS LONG.TLAKED AOBUT OXY IR AND CONVERFROM MSC
PPLPMDL0080000001	Akron	OH	44310	5/4/1998	TO OXY.STARTING SOONER ADN STYING WITH IT
PPLPMDL0080000001	Akron	OH	44310	5/4/1998	WENT OVER WHERE HE USES VIC AS OPPOSED TO OXY. OXY USEDMORE FOR CHRONIC PAIN, TALKED ABOUT ACUTE USAGE.
PPLPMDL0080000001	Cleveland	OH	44122	5/4/1998	POTENCY AND COMPARING TO PERC AND VIC.HE HAD SOME DIFF WITHNOT BEING ABLE TO CALL IN BUT LIKED THE IDEA OF EASE ANDNOT HAVING ANY BOCY BOTHER HIM
PPLPMDL0080000001	Akron	OH	44310	5/4/1998	WENT FOR ACUTE PAIN. USING OXY FOR MORE SEVERE PAIN ANDCHRONIC LOW BACK, JUST LIKE SCHUKAY.
PPLPMDL0080000001	Cleveland Hts	OH	44118	5/5/1998	WENT OVER BUDESONIDE ARTICLE AND IT COUGHT HIS INTEREST.HEDOES NOT ADD THEOPH ON UNTIL IT IS TIME TO SEND PAT TO PULM.WENT OVER OTHER STUDIES AND STRESSED ADD ON IMPORTANCE.POTENCY FOR
PPLPMDL0080000001	Barberton	OH	44203	5/5/1998	OXY BUT HE IS STILL HESITANT.USING PHARMOCOKTO MAKE SIM TO VIC AND T3
PPLPMDL0080000001	Cleveland Hts	OH	44118	5/5/1998	ASK DR IF HAS ANY PATIENTS ON UNI OR IF HAS PATIENTS NOTRESPONDING NOW ON INHALED CORTICOSTEROIDS. USE THE MANREPRINT.OXY, ASK IF STARTED ANY NEW PATIENTS ON OXY.
PPLPMDL0080000001	Westlake	OH	44145	5/5/1998	HE WAS HES TO ANSWER QUESTIONS ABOUT WHY HE CHOOSES WHATHE DOES AND WHEN.KEPT SAYING THAT HE USES AND WHAT ELSE DOI WNT.WENT OVER POTENCIES AND PHARMACOK TO SHOW SIMILARITIESBUDES
PPLPMDL0080000001	Barberton	OH	44203	5/5/1998	ART ADN TALKED ABOUT ADD ON BENEFITS.NT ASK ABOUT WHYHE CHOOSES IN A BETTER WAY FOR HIM
PPLPMDL0080000001	Uniontown	OH	44685	5/5/1998	USED CARD ON ONE PAT 80MG.HAS ANOTHER TO USE IT ON;GOINGTO ONS;
PPLPMDL0080000001	Cleveland Hts	OH	44118	5/5/1998	ASK IF DR CAN THINK OF A PATIENT NOT DOING WELL ON MS CONTINOR IF HAS ANY PATIENT COMING IN TODAY THAT IS A CANDIDATEFOR OXYCONTIN.
PPLPMDL0080000001	Mayfield	OH	44124	5/5/1998	ASK DR IF TRIED OXY? WHAT USING FOR ACUTE PAIN PATIENTS?WHAT PATIENTS WOULD HE CONSIDER FOR OXY?
PPLPMDL0080000001	Oakwood Village	OH	44146	5/5/1998	USED THE DOSING CARD TO TALK ABOUT QUICK STABILITY ANDSTEADY STATE AND HOW IT IS SIM TO FOXED COMBO'S.HE ISUSING FOR CA ONLY AND NOT RECOGNIZING POSSIBILITIES WITHTHE COMBO DRUG.NT SHOW
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	POTENCY AND ASK TO USE INSTEAD OFVIC ESPECIALLY IF HE IS NOT GETTING SAMPLES ANYMORE
PPLPMDL0080000001	Maple Hts	OH	44137	5/5/1998	HE HAS NOT INITIATED ANY RX'S YET BUT SAID THE BEST WAYGET HIM TO WRITE IS TO HAVE THE RESIDENTS TAKE CARE OF IT.
PPLPMDL0080000001	Norton	OH	44203	5/5/1998	SAME OLD
PPLPMDL0080000001	Warrensville Heigh	OH	44122	5/5/1998	COMMITTED TO USING INSTEAD OF PERC.WENT BACK IN AND COMPAREDPHARMAOK TO FIXED COMB'S AND SHE ALSO COMMITTED TO USING IN.THEY DO NOT USE VIC.CONSISTENT FOLLOW UP WILL HELP AS LONGAS IT IS
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	TIMELY
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	ASK DR IF HAS ANY PATIENTS ON OXYCONTIN? IF NOT FIND OUTWHAT PATIENTS WOULD PUT ON IT?UNI, WHAT TYPE OF PATIENTS ON UNIPHYL?
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	TALKED TO JEANETTE ABOUT THE PEI AND HOW TO IDENTIFY PATIENTTHAT WILL BE COMING IN TODAY.RECEIVED INFO AOBUT UPCOMINGPROGRAM.DR ROGER CLASSEN IS IN CHARGE OF THE TUMOR BDS ANDDENISE IS
PPLPMDL0080000001	Barberton	OH	44203	5/5/1998	THE CONTACT PERSON.THEY USUALLY DO CASES ON THEIRST AND THIRD THURSDAYS AT 7 30
PPLPMDL0080000001	Barberton	OH	44203	5/5/1998	SURGERY RESIDENT PROGRAM AND SAW THREE ATTENDINGS.RESIDENTWILL BE KEY TO GETTING THESE ATTENDINGS TO WRITE.
PPLPMDL0080000001	Sagamore Hills	OH	44067	5/5/1998	ASK IF DR HAS USED OXY ON ANY ACUTE PAIN PATIENTS? ALSOFOLLOW UP TO SEE IF PUT ANY CANCER PATIENTS ON OXY?MENTIONED CANCER USE.
PPLPMDL0080000001	Beachwood	OH	44122	5/7/1998	OXY FOR ACUTE PAIN AND UNI FOR ASTHMA.
PPLPMDL0080000001	Maple Hts	OH	44137	5/5/1998	HE DOES NOT USE ALOT OF THEOP.WENT OVER BUDES AND VALUE OFADDP ON AND NHLBI ABOUT BEING THE FIRST ORAL ADN TALKED AOBUT CORTISOL LEVELS
PPLPMDL0080000001	Barberton	OH	44203	5/5/1998	HE SAID THAT HE IS USING IN HIS NURS HOMES.TALKED ABOUTFORMULARIES AND HOW THE CONTRACT AT SOME CAN INHIBIT.USED BUDES ART TO AT HE CAN ADD ON THEOPH SOONER.NT USEZLOTNIK TO FURTHER
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	ENHANCE HIS NURS HOME USE OF OXY
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	ASK WHAT TYPE OF POST SURGICAL PATIENTS DR WOULD USE OXYCONTON? NEED HER TO THINK SPECIFIC PATIENTS.
PPLPMDL0080000001	Uniontown	OH	44685	5/5/1998	SEEMS TO BE THE OVERALL CONSENSUS HERE.WHY ARE WE NOT USING.MAKING PRE PRINTED PADS HOPEFULLY WILL HELP.GAVE ME AHOSP PAD TO GIVE TO PAT THAT WILL BE GOING HOME ON OXY
PPLPMDL0080000001	Akron	OH	44319	5/5/1998	DR TRIED TO CONVERT A PARAPARALGIC TO OXY FROM MS CONTINAND DIDN'T LIKE IT. ASK WANT DR IS USING FOR ACUTE PAIN?
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/5/1998	CONCERNED ON BITING TABLETS AND ALSO MENTIONED MORPHINE.NEED TO REESTABLISH OXY AS OXYCODONE. ASK WHAT DR DOES IFHAS A PATIENT TAKING TOO MANY PERCOCET OR VICODIN.WHAT USING FOR ACUTE
PPLPMDL0080000001	Northfield	OH	44067	5/5/1998	TRYING TO GET HIM MORE COMMITTED TO USING THE IR INSTEADOF HIS ABUNDANCE OF OTHER FIXED COMBO'S.HE FINALLY GAVEME SUBSTANTIAL INFO ON THE PROGRAM HE WANTS TO DO INSEPTEMBER AND IT
PPLPMDL0080000001	Cleveland	OH	44122	5/5/1998	SHOULD BE VERY GOOD.WENT OVER POTENCIESAGAIN AND CONVERSIONS.DOSING IS STILL A FACTOR.NT GO OVERAVERAGE DOSES AND GET HIM TO TITRATE PROPERLY
PPLPMDL0080000001	Cleveland	OH	44122	5/5/1998	STARTED A PATIENT ON OXY 20 MG Q12. DISCUSSED OTHER PATIENTCURRENTLY ON VIC, AND COMMITTED TO CONSIDER CONVERTING.
PPLPMDL0080000001	Cleveland	OH	44122	5/5/1998	WANTED TO FOLLOW UP WITH THE DOSING ISSUE.THE Q8 DILEMMAIS USUALLY ON THE LOWER DOSES.HE WILL GO WITH THE 10MG Q8INSTEAD OF 20 Q12 BECAUSE HE WANTS AN IN-BETWEEN DOSE.LETHIM KNOW ABOUT
PPLPMDL0080000001	Cleveland	OH	44112	5/5/1998	THE POTENCIES TO TRY TO GET HIS FIXED BUSINES
PPLPMDL0080000001	Bedford/Sinai	OH	44146	5/5/1998	ADMITTED TO NOT USING THE OXY BUT HAS NO REASON.TALKED ABOUTEASY DOSING AND HOW TO USE THE 10MG TO BE EQUIVELANT TO THEFIXED COMBO'S.THEY USE PERC AND T3.WENT OVER DEL SYS AND12 HR
PPLPMDL0080000001	Westlake	OH	44145	5/6/1998	SAYS THAT OXY IS HIS PREFERRED PAIN MED, SAYS HE PUTS ONLYABOUT 2 OUT OF 10 PATIENTWTA ON MSC AND THAT USUALLY BECAUSEHEY CAN'T TOLERATED OXY. UNFORTUNATELY HE'S LOW DOSER. SYSIS AVG
PPLPMDL0080000001	Parma	OH	44129	5/8/1998	STRENGTH HE USESIS 20 MG Q12. HIGHEST HE HAS GONEIS 60MG Q8 FOR ONE PATIENT. DISCUSSED AVG DOSE FOR CA PATIETBEING 10S, DIDDN'T SEEM COMFORTABLE WITH THAT.
PPLPMDL0080000001	Akron	OH	44320	5/6/1998	BRING CONTRACT LETTER;AND TALK TITR AND A UTE PAIN
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/7/1998	HARD TO GET HIM TO OPEN UP AND TALK ABOUT WHAT HE DOES.HEUSUALLY USES UNI DUR OR UNI PHYL AND HE HAS NO REASON FOREITHER.HE IS NOT TOTALLY SOLD ON CHRONOTHERAPY BENEFITSO FHYL
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/7/1998	ASK WHAT TYPE OF PATIENT USING OXYCONTIN. DO YOU HAVE ANYPATIENTS ON LORCE?
PPLPMDL0080000001	Akron	OH	44333	5/7/1998	SAW AT THE PAIN MGMT PROGRAM.SAT AND HAD LUNCH.ASKED FOR HISHELP WITH PEI AND OXY AND HE IMMEDIATELY CALLED BARD ADNLEFT A MESSAGE ON HER VM TO REMIND HIM TO USE IR AND OXYAND PEI ON
PPLPMDL0080000001	Akron	OH	44333	5/7/1998	SURPRISED TO SEE HIM.TALKED ABOUT PAT AGAINST PAIN MATERIALSAND SHOWED WEB SITE STUFF.HE SAID THAT JENNY GETS ENOUGHMATERIALS AND I WANTED TO KNOWIF HE NEEDED ANYTHING FORHIS OFFICE.
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	HASNT STARTED PATIENTS ON OXY YET, REMINDED OF BEBETISOVER VIC.
PPLPMDL0080000001	Uniontown	OH	44685	5/7/1998	WENT OVER THE BUDES ARTICLE.ASKED ABOUT WHEN HE ADS ONTHEOPH AND HE WAS VERY NON SPECIFIC.HE GETS EDGY WHEN TRYINGTO BE TECHNICAL.MAY WANT TO STATE WHAT IS IN THE ARTICLE ASOPPOSED TO
PPLPMDL0080000001	Barberton	OH	44203	5/7/1998	SHOWING
PPLPMDL0080000001	Akron	OH	44312	5/7/1998	ASK IF DR WOULD USE OXY IN PLACE OF TYLENOL/CODEINE?
PPLPMDL0080000001	Akron	OH	44312	5/7/1998	ASK WHAT TYPE OF PATIENT STARTED ON OXY? WHAT USING FORACUTE PAIN?
PPLPMDL0080000001	Cleveland	OH	44106	5/7/1998	DR DIDN'T LIKE THE QUESTION OF WHAT PATIENTS DO YOU HAVEON OXY. HE IS BLUE, TELL HIM WHARE AND WHY TO USE OXY.MENTIONED USING OXY FOR CHRONIC PAIN PATIENTS.ASK WHAT USING FOR ACUTE PAIN
PPLPMDL0080000001	Cleveland	OH	44106	5/7/1998	PATIENTS?
PPLPMDL0080000001	Fairlawn	OH	44333	5/7/1998	HE PRESENTED ACASE WITH A PATIENT THAT HAS LUNG CA ANDBONE METS AT 7, 8, AND 9 RIBS.PATIENT WAS ON 40MG OXY AND IRFOR BREAKTHRU.ALSO TAKING 800MG MOTRIN.DID A NUEROLYTIC BLKAND PAT WAS
PPLPMDL0080000001	Cleveland	OH	44106	5/7/1998	FINE.DISCUSED OXY DOSE BEING WAY TO LOW
PPLPMDL0080000001	Cleveland	OH	44106	5/7/1998	FOLLOW UP CALL, USING LESS MSC SAYS HE THINKS ABOUT ITWHEN HE STARTS TO RX MSC AND USES OXY.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/8/1998	HE HAD NICE THINGS TO SAY ABOUT OXY.TALKED ABOUT THE DIFFBETWEEN OXY AND MSC.LEVY STATED HIS OPINIONS ABOUT HTEDIFFERENCES.HE TALKED ABOUT THE BREAKING DOWN OF HTEWHO LADDER WITH LONG
PPLPMDL0080000001	Middleburg Heights	OH	44130	5/8/1998	ACTING DRUGS.MAKING THE FIXED COMBOSOBLETE.LEVY SAID THAT ACET HAS AN EFFECT IN AS MUCH AS30 MG Q12
PPLPMDL0080000001	Middleburg Hts.	OH	44130	5/8/1998	CAUGHT ON A FLUKE HERE, NOT KEEPING REGULAR HRS IN CFANYMORE. ASKED IF BEEN USING OXYIR SINCE LAST LUMCH, SAIDHE HAS A LITTLE. REMINDED AGAIN OF BENEFITS OF USING OVERVIC. ALSO ASKED TO SPEAK IN
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	RAVENNA.
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	THOUGHT OF ANOTHER PAT TO PUT ON OXY ASKED WHAT HE THOUGHT APOST SURG PAIN SAID HE NEVER THOUGHT ABOUT IT KEEP GETING PAAND SEE IF HE SWITCH ANY PATS TO UNI
PPLPMDL0080000001	Akron	OH	44302	5/8/1998	QUICK HT AT WINDOW;
PPLPMDL0080000001	Akron	OH	44302	5/8/1998	HE IS NOT USING MUCH THEOPH.HE SAID THAT HE IS USING THESTUFF THAT HE GREW UP WITH.WENT OVER THE BUDES ARTICLE ANDNHLBI GUIDELINES.COMPARED COSTS AND SYSTEMIC ADVANTAGES.WASABLE TO GET
PPLPMDL0080000001	Cleveland	OH	44106	5/8/1998	SOMEWHAT SPECIFIC BY ASKING ABOUT MILD PERSISTENTPATIENTS AND WHAT HE DOES WHEN HE NEEDS MORE FUNCTION
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	2 PATIENTS STARTED ON PEI PROGRAM, GOING ON VACATIONNEXT WEEK.
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	FOLLOWING UP WITH THE PEI FORM, ALL PATIENTS COMPLETED.
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	HE WILL BE GOING BACK TO EGYPT AT THE END OF JULY.DISCUSSEDTHE CASE STUDY THAT ROSENBERG PRESENTED AND HE IMMEDIATELYSAID THAT THE DOSE WAS WAY TO LOW AND I TOLD HIM THAT WASTHE POINT
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	THAT I WANTED TO MAKE.
PPLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	THE BIGGEST ROADBLOCK IS HIS REMEMBERING.HE SAID THAT THEREIS NO REASON WHY HE HAS NOT USED.THE BIGGEST REMINDER WOULDDBE A STAMPER OR PRE PRINTED PADS.TOLD HIM THAT SINCE I AMGOING TO GET
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	IT DONE HE HAS TO USE NOW.STAY AWAY WITHTECHNICAL DATA
PPLPMDL0080000001	Beachwood	OH	44122	5/8/1998	INTERESTED IN HAVING DR LEVITAN SPEAK AT NURSING HOME;FALLINWATER;DISCUSSED OXY IN DETAIL FOLLW UP IN OFF
PPLPMDL0080000001	Olmsted Falls	OH	44138	5/8/1998	WENT OVER THE ASSESSMENT DATA IN AN EFFORT TO GET HIM OTCONVERT HIS FIXED COMBO AND OTHER MEDS
PPLPMDL0080000001	Olmsted Falls	OH	44138	5/8/1998	SAID HE'D SWITCH PAT TO UNI NO SAMPLES.KEEP TELLING HIM ABOUOXY
PPLPMDL0080000001	Cleveland	OH	44130	5/8/1998	SAYS HE WILL SWIT PATS TO UNI AND PUT AN ELDERLY LADY ON OXYFOR COMPRESSION FRACTURE 10MG TOLD HIM 20AVE DAILY DOSE SAIDELDERLY LADY
PPLPMDL0080000001	Akron	OH	44302	5/8/1998	HAS THAT ONE PAT WHO COULDN'T TAKE OXY ON PER,VIC,DAR;POINTEDOUT OXYIR AND THINKS THAT'S A GOOD IDEA
PPLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	DISCUSSED PETRUS PATIENT ON 9100 ON 480 OXYO8.
PPLPMDL0080000001	Akron	OH	44302	5/8/1998	PAT NURSE JUST PUT PAT ON 40MG AND DIED WENT OVER TIT ANDCONVY ONLY 3 HALF TIME NURSES 20PAT'S SHE MIGHT PUT ONE TODAYON OXY
PPLPMDL0080000001	Akron	OH	44302	5/8/1998	HAS PATIENT ON 9100, 480 MG OXY Q8!!



PLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	STILL USIN MORE MS AT HIGH DOSE SEE IN OFF AT WEDS 3PM
PLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	IS USING 400 BUT WANTS THYL:AND HAS PATS ONOXY
PLPMDL0080000001	Parma	OH	44129	5/8/1998	HE USES VIC AND PERC FOR MOST OF HIS POST OP PROCEDURES.COMPARED POTENCIES AND PHARMACOLOGY SIMILIARITIES.WENT OVERDOSING AND HE COMMITTED TO USING INSTEAD OF VIC/PERC
PLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	HAS NOT USED BUT SAYS HE DOES HAVE CHRONIC PAIN PAT ON PERCHE'D LIKE TO TRY IT ON;
PLPMDL0080000001	Middleburg Hts	OH	44130	5/8/1998	USING POST OPER ONLY HAS ACUTE PAIN PATS;
PLPMDL0080000001	Middleburg	OH	44130	5/8/1998	HARD TO CHANGE HABBIT'S NEED TO GET SPECIFIC PAT TO TRY IT ONHAS ONLY USED ONCE
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	HAS NOT USED IN HABIT OF PERCS SAYS HASNT HAD ANY CHRONIC PAPATS IN A WHILE AND COULDN'T THINK OF ANYPAT'S TO PUT OXY ONPROBABLY NOT WORTH CHASING
PLPMDL0080000001	Cleveland	OH	44113	5/11/1998	PRESENTED PEI SAID HE TRY TO USE SAYS HE'S BEING MORE CONSERVABOUT RIXING NARCS WONT PROMISE TO USE PROG BRING HIM DRNICKELS CONTRACT LETTER AND STATE OF OH POSTION PAPER
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	SEE IF HE'S SWITCHING ANY PATS LUNCH SET UP IN JULY 10
PLPMDL0080000001	Cleveland	OH	44111	5/11/1998	HARD TO CHANGE HIS HABIT:MAY BE ABLE TO GET HELP FROM JOHNTH E PA IN LAKEWOOD HOSP VERY RECP TO PUSHING DR'S TO USE
PLPMDL0080000001	Independence	OH	44131	5/11/1998	WANTED TO SEE IF HE WOULD ASSUME RESPONSIBILITY OF THEPEI BUT HE DID NOT IDENTIFY ANY PATIENTS AND DID NOTSEEM LIKE HE WOULD GET 5 PATIENTS.GONNA GIVE KIT TO L. MARSH
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	GAVE HIM STATE OF OH POSTION PAPER HAS A VIC PAT WHO TRIEDOXY AND DIDNT LIKE IT SAYS HE'S GOING TO PUT HIM BACK ON OYX30MG
PLPMDL0080000001	Akron	OH	44304	5/11/1998	OPIOID CME PROGRAM, DRUG ABUSE WITH OXY.
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	WANTS SAMPLES HASNT HAD ANY IN A LONG TIME;SEE IF SHE RXSAND MAKE HER A CORE
PLPMDL0080000001	Akron	OH	44304	5/11/1998	PROBLEMS WITH MORPHINE AND DOSING OXY
PLPMDL0080000001	Strongsville	OH	44136	5/11/1998	ASK WHAT PATIENTS ARE ON UNI?OXY, WHAT TYPE OF PATIENTS WOULD YOU CONSIDER PUTTING ONOXY?
PLPMDL0080000001	Akron	OH	44304	5/11/1998	SAW AT CRYSTAL CLINIC, GAVE HIM STAMP AND PREPRINT SCRIPTSHE ASKED FOR, ONLY USED A CUPLE O TIME.
PLPMDL0080000001	Akron	OH	44304	5/11/1998	BROUGHT IN CME PROGRAM WE TALKED ABOUT LAST CALL. ALSOREQUESTED UNI SAMPLES, REMINDED OF BENEFITSOVER THEO.
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	QUICK HIT AT WINDOW ON BOTH PRODUCTS;OUT OF SAMPLES LIKESQD DOSING
PLPMDL0080000001	Akron	OH	44304	5/11/1998	SAID HAS BEEN USING A LITTLE MORE UNI SINCE LAST CALL,LIKE THE COPD WALL CHARTS, PUT THEM IN EXAMINE ROOM.S
PLPMDL0080000001	Akron	OH	44304	5/11/1998	REMINDED OF BENEFIT OF UNIPHYL
PLPMDL0080000001	Cleveland	OH	44106	5/11/1998	MAKING SURE THAT SHE UNDERSTANDS THAT OXYCONTIN IS AVAILABLEIN THE PHARMACY.MASE APPT TO DO A BAGEL CONFERENCE FORHOSPICE AND TEAM MTG WITH GERIATRIC AND OTHER SPECIALTIES.WILL NEED OT GET TO AS MANY PEOPLE ASSOC WITH PAIN TOLUSE OXY.
PLPMDL0080000001	Cleveland	OH	44106	5/11/1998	TALKED TO DAVE AND KURT WHO IS HTE C11 BUYER. THEY WILL ORDEROXY WHEN NEEDED. THEY HAVE 10 AND 20'S IN STOCK.THEY CAN GETOXY ON A ONE'S DAY NOTICE.SO FAR THEY ARE USING FOR PATIENTSALLREADY
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	LUNCH IN SURG WITH STAFF SEE IF I CAN SET UP BREAKFAST ANDHAVE TABLE AROUND 7 30AM
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	HAS PAT ON OXY 200MG Q8 AND DOING WELL CONCERNED ABOUT COSTSHOWED COST COMPA TO DURA AND PERC
PLPMDL0080000001	Cleveland	OH	44106	5/11/1998	HE SEEMS TO BE UNDERSTANDING ENGLISH BETTER.COMPARED OXY ANMSC AGAIN AND TOLD HIM THAT IT IS NOW AVAILABLE AT HTE VA.HE SEEMS TO BE GETTING SEVERAL NEW PATIENTS AT THE VA CLINICSO I TALKED AOBUT HOW PAIN CARE DOES NOT HAVE TO BE SUBPAR
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	WONT USE OXY HAD ONE PAT ON UNI WANT THEO BACK CAUSE SAYS UNDOESNT WORK AS FAST:SEN FOR KIDS
PLPMDL0080000001	Akron	OH	44333	5/11/1998	USING OXY FOR CHRONIC, DISCUSSED ACTUT PAIN WHR HE USES,LOCRET, WOULD CONSIDER USING MORE OXY IN THOSE PATIENTS,SAYS HE USING MORE THEOP LATELY, HAS ATS GUIDELINES ON HISDESK. WENT THROUHF THE NEJM STODY.
PLPMDL0080000001	Cleveland	OH	44106	5/11/1998	LET HER KNOW THAT OXY IS AVAIL IN PHARMACY.SHE WROTE A 10MGQ8 RX FOR A PAT THAT THEY STARTED ON 15 MG MSC LAST WEEK.SHE IS WORKING WITH THE PSYC FELL AT UH.MET RETHMIC WHOIS LEAVING FOR CHICAGO AT THE END OF TEH MONTH.WILL NEEDTO GET AS MANY CONVERSINS UNTIL SHE LEAVES
PLPMDL0080000001	Strongsville	OH	44136	5/11/1998	DR MENTIONED USING FOR A SELECT GROUP, IF EPIDURALS ARE NETWORKING. NEED TO ASK WHAT DR INITIATES OPIOID TREATMENTWITH OR ACUTE PAIN?
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	IS STARTING TO SWITCH PATS TO OXY FROM PERCS RX 3 ON FRIDAYNEEDS TO GET MORE FAMIL WITH DOSING;
PLPMDL0080000001	Fairlawn	OH	44333	5/11/1998	CME PROGRAM DISCUSSION.
PLPMDL0080000001	Strongsville	OH	44136	5/11/1998	ASK IF HAS PUT ANY NEW PATIENTS ON OXY? AND WHAT TYPE OFPATIENTS. ALSO WHAT ARE YOU USING FOR ACUTE PAIN?
PLPMDL0080000001	Lakewood	OH	44107	5/11/1998	SAYS HE LIKES QD DOSING AND FOR NOC PATS BUT SAYS PATS DONGGET EXCITED ABOUT THEO;KEEP REMINDING ABOUT OXY
PLPMDL0080000001	Cleveland	OH	44106	5/11/1998	THEY HAVE A PATIENT ON THE PELHEAD AND NECK THAT WAS ONT3 AND NOT TOLERATING.COVERTED THE PATIETN TO 20MG Q12 ANDTHE PATIENT IS VERY HAPPY WITH HIS PAIN RELIEF.UPON EXAMINATHE PATIENTS DISEASE SEEMS TO BE DOING WORSE BUT IS STILLHAPPY BECAUSE HE IS PAIN FREE
PLPMDL0080000001	North Olmsted	OH	44070	5/12/1998	HAD PAT IN OFF ON UNI AND DOING WELL NOT AFFECTING SLEEP ANDWILL SWTICH PATS ONLY CA PATS GET OXY WANTS SENO LIQ FOR KID
PLPMDL0080000001	Cleveland	OH	44102	5/12/1998	USING 400MG UNI SAYS HE WILL SWITCH PATS TO UNI AND NO ONEON OXY RIGHT NOW
PLPMDL0080000001	Lyndhurst	OH	44124	5/12/1998	WENT INTO THE BUDES ART IN MORE DETAIL.FOCUSED ON THECORTISOL LEVELS OF INC BUDES.HE IS NOT ADDING UNI UNTIL HESEES PERSISTANT SYMPTOMS.HE AGREES WITH THE CHRONOTHERAPYBUT STILL SEEMS TO MIX UP UNI DUR
PLPMDL0080000001	Munroe Falls	OH	44262	5/12/1998	USES MSC OR DURAGESIC FOR CANCER PATIENTS OR CHRONICPANCREATITIS. WRNT OVER BENEFITS OF OXY VS MSC AND DURAGESI.
PLPMDL0080000001	Cleveland	OH	44106	5/12/1998	SAW HIM AT HTE VA AND TOLD HIM THAT HE WAS OUT OF PLACE.HE REMEMBERED MY FACE BUT NOT OXY.REMINDED WHEN AND HOWHE CAN USE.NT MAKE SURE THAT HE KNOWS THAT IT IS ALSOAVAILABLE AT THE VA
PLPMDL0080000001	Cleveland	OH	44128	5/12/1998	PRESENTED THE PEI AND HE SEEMED EXCITED.PUT IT INTO LIZ'SOFFICE AND MADE SURE TO TELL LIZ AND ANNA ABOUT HOW TO USETHE PCS CARD.BRIEFLY WENT OVER HTE BUDES ART BUT HE WASIN A HURRY TO GET TO A MEETING.WILL NEED TO FOLLOW TO MAKESURE THAT HE USES THE PROGRAM
PLPMDL0080000001	Westlake	OH	44145	5/12/1998	NEW PROCEDURE AT HOSPITAL LINDA OUT ILL AND VERY LIGHT SCHDAY SAW DR PARRAS
PLPMDL0080000001	Westlake	OH	44145	5/12/1998	STILL WONT STOCK OXY IR NEEDS DR TO REQUEST IT SAYS HARDLYUSE OXYCONTIN
PLPMDL0080000001	University Hts	OH	44118	5/12/1998	AMAY SAIS THAT HARRIS IS WRITING ALOT OF DAW PERC FOR HISWORKERS COMP PAT.SHE HAD SOME QUESTIONS ABOUT ADDITIONAND IF THIS WOULD HELP
PLPMDL0080000001	Mayfield Heights	OH	44124	5/12/1998	WORKED THE ONC FLOOR.FOUND ANOTHER PAT FOR HTE PEI AND OFFERLUNCH FOR WHEN THEY DO THE CE VIDEO
PLPMDL0080000001	Westlake	OH	44145	5/12/1998	LUNCH 30 PEOPLE TENTATIVELY PLANNING ON BRINGING A SPEAKERIN ON OCT 13
PLPMDL0080000001	Cleveland	OH	44111	5/12/1998	WILL REQUEST OXY IR IN PHARM ASKED ABOUT COST COMPARED TOROXINAL
PLPMDL0080000001	Westlake	OH	44145	5/12/1998	SAW IN SURGERY AND SAYS ONLY USES TY3 FOR A FEW DAYS SAIDMAY USE OXY IN CA PAT AND MENTION OF SEN
PLPMDL0080000001	Akron	OH	44314	5/12/1998	ASK DR WHAT OPIOID SHE INITIATES THERAPY WITH?
PLPMDL0080000001	Akron	OH	44314	5/12/1998	NEED TO ASK IF DR HAS ANY PATIENTS ON PERCODAN? NEED TOGET HIM TO CONVERT TO OXY?JUST TALK ACUTE, MENTIONED OPIOIDS CONTRAINDICATED FORLOW BACK. HIT THE ACUTE PAIN.
PLPMDL0080000001	Cleveland	OH	44111	5/12/1998	QUICK HIT ON OXY HAS USED ONCE NEEDS TO GET IN HABBIT
PLPMDL0080000001	Akron	OH	44304	5/12/1998	DISCUSSED OXY IR FOR BREAKTHROUGH. OXY TAKING PLACE OF MSC.
PLPMDL0080000001	Cleveland	OH	44111	5/12/1998	NOT WORTH CALLING ON SAW IN TUMOR BD ONLY USED OXY ONCE
PLPMDL0080000001	Cleveland	OH	44107	5/12/1998	MOSTLY COPD PATS SHOW NEW STUDY;VERY SERIOS;QUICK HIT ON OXYONLY ONE PROG
PLPMDL0080000001	North Olmsted	OH	44070	5/12/1998	MAKE SURE HE KNOWS UNIP DOESNT AFFECT SLEEP;ONLY USE OXY INHOSP OR NURSING HOME;WILL USE SENKOT FOR KIDS BRING SAMLES
PLPMDL0080000001	Cleveland	OH	44106	5/12/1998	SAW IN HALL AT UH.HE IS STILL USING FOR SUBA ACUTE ANDCA PROCEDURES BUT NOT FOR ACUTE ADN INSTEAD OF HTE FIXEDCOMBO'S.HE SAID THAT HE NEEDS TO BE REMINDED.NT FOLLOW UPWITH LIT AND PAPAER WITH OXY NAME AT THE GREEN RD OFFICE
PLPMDL0080000001	Warrensville Hts	OH	44122	5/12/1998	TRYIGN OT GET HIM MOTIVATED INOT HELPING GET A SPEAKER FORHILLCREST.THEY HAVE A FULL SCHEDULE FOR 98 BUT WILL HAVESOME OPEN DATES FOR 99.TALKED ABOUT USING IR INSTEAD OFOTHER FIXED COMBO'S AND WENT OVER DOSING
PLPMDL0080000001	Parma	OH	44129	5/13/1998	WENT OVER BUDES ART AND TALKED ABOUT HOW AND WHEN HE ADDSAND HE DOES NOT HAVE ANY PAREMETERS AND WILL SEND OUTTO SPECIALIST AND JUST FOLLOW.TALKED AOBUT UNI AND HOW ITCAN SAVE THE PAT FROM THAT STEP AND HOW PAT CAN ALWAYS GOTO SPEC LATER
PLPMDL0080000001	Barberton	OH	44203	5/12/1998	DR THINKING OXY FOR CANCER PAIN, KEPT MENTIONING ONCOLOGIST.TREATS LOW BACK AND ARTHRITIS, DENIES USING OPIOIDS ALOT.ASK WHAT USING POST OP? THEN ASK IF HAS ANY PATIENTS ON ANOPIOID NOW?
PLPMDL0080000001	Warrensville Hts	OH	44122	5/12/1998	HE IS STILL HAVING SOME DIFFICULTY WITH DOSING.HE HASSTARTED A COUPLE OF PAT ON THE PEI AND PROMISED TO INITTHE OTHER 2.THEY ARE UNSURE OF THE OXY IR AVAILABILITYBECAUSE IT IS NOT LISTED ON THE PCS CARD.ASSURED THEM THATTHEY CAN DOSE WITH THE NEXT STEP OF TITRATION IN MIND
PLPMDL0080000001	Akron	OH	44308	5/13/1998	NEJM STUDY.
PLPMDL0080000001	Tallmadge	OH	44278	5/13/1998	NEJM STDY, QUICK AT COUNTER.
PLPMDL0080000001	Cleveland	OH	44109	5/13/1998	HAS PATS ON OXY AND WILL PUT MORE ON UNI
PLPMDL0080000001	Barberton	OH	44203	5/13/1998	NEED TO ASK IF PUT ANY NEW PATIENTS ON OXY? MENTIONED APATIENT ON DILAUIDD DRIP. HIT ACUTE PAIN, ASK WHAT USE TOINITIATE OPIOID FOR PAIN?UNI, COPD OR ASTHMA?
PLPMDL0080000001	Mogadore	OH	44260	5/13/1998	STILL USING OXY FOR CHRONIC PAIN, DSCUSED ACUATE.
PLPMDL0080000001	Mogadore	OH	44260	5/13/1998	OXY IR FOR PATIENTS HE STILL WANTS TO USE VIC ON.
PLPMDL0080000001	Barberton	OH	44203	5/13/1998	ASK IF PUT ANT NEW PATIENTS ON OXY OR WHAT TYPE OF PATIENT?WOULD BE PUT ON OXY?
PLPMDL0080000001	Akron	OH	44319	5/13/1998	ASK HOW HIGH A PATIENTS HAS BEEN ON OXYCONTIN?
PLPMDL0080000001	Barberton	OH	44203	5/13/1998	DR THINKING OF MORE CHRONIC PAIN. ASK WHAT THESE PATIENTSARE ON AND WOULD HE NSIDER USING OXYCONTIN?
PLPMDL0080000001	Cleveland	OH	44109	5/13/1998	BELIEVES IN OXY BUT HAS NOT USED DOES ALOT OF TEACHING;WNTOVER DOSING
PLPMDL0080000001	Cleveland	OH	44130	5/13/1998	HAS HARD TIME SWITCHING PATS FROM PERCS TO OXY HAD CA PAT ONMS:SHOWED NO ACCUM WITH OXY:TALKED ABOUT CONCERN FOR RIXINGNARCS:SHOW POSTION STATEMENT
PLPMDL0080000001	Parma	OH	44134	5/13/1998	NOT BEEN ON A ASTHMA SPEAKER BUT SAID THAT HE WOULD DOPOR ME DOES NOT FIND AN IMPORTANT ROLE FOR THEOP IN EITHRDID STATE.TRIED TO GET A PAIN SPEAKER FOR PROGRAM BUTHE DID NOT WANT
PLPMDL0080000001	Mogadore	OH	44260	5/13/1998	REMINDED OF ALL BENEFITS OF OXY, SEEMS LIKE HE HASN'TBEEN USING AS MUCH LATELY. ASKED ALOT OF QUESTIONS, BUTDIDNT GIVE ANY CLUE HE'S NOT USIG AS MCH.
PLPMDL0080000001	Brooklyn	OH	44144	5/13/1998	HAS 2 PATS ON OXY KEEP WORKING ON HIM

PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	ERIC IS USING ALOT OF OXY SAYS 50RKS SOME PATS STILL LIKE TOTAKE MED MORE FREQ HAD ONE PAT TAKE 2'40MG AND GET SNOWEDWILL USE 20MG INSTEAD
PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	SPOKE WITH CHIEF RES SANDY IS BECOMING AN ATTENDING;IN CARDIAND NOT USING ANY PAIN MEDS WILL USE OXY
PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	SPONSORED BREAKFAST FOR JOURNAL CLUB SPOKE WITH RES INDIV
PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	SPOKE WITH TAMMY RE PAIN PROTOCOL;KEEP PUSHING FOR OXY;SEEMSTO PAT OUTPAT CLINIC FOR DRESSING CHANGES;LUNC AUG 25
PLPMDL0800000001	Mayfield Heights	OH	44124	5/14/1998	USED THE BUDES ART TO TRY TO GET HIM TO USE MORE FOR HISASTHMA PATIENTS BUT HE SAID THAT HE WAS AWARE OF THEARTICLE AND IT WAS NO BIG DEAL.HE DOES NOT USE GLUCO'SAS A FIRST LINE AGENT FOR
PLPMDL0800000001	Barberton	OH	44203	5/13/1998	ASK IF HAS USED OXY FOR ANY ACUTE PAIN, OR WHAT ARE YOUUSING FOR ACUTE PAIN?
PLPMDL0800000001	Middleburg Hts	OH	44130	5/13/1998	DOESNT SEE ANY DIFF IN THEO BUT WILL TRY DOSING UNI AT NIGHTFOR PATS WHO HAVE TROUBLE SLEEPING;IN HABBIT OF MS FOR CAWILL REMEMBER OXY
PLPMDL0800000001	Tallmadge	OH	44278	5/13/1998	QUICK CALL AT COUNTER, GAVE HIM THE NEJM ARTICLE ANDCOSED FOR UNI FOR ASTHMA.
PLPMDL0800000001	Barberton	OH	44203	5/13/1998	ASK IF DR HAS PUT ANY NEW PATIENTS ON OXYCONTIN?
PLPMDL0800000001	Garfield Heights	OH	44125	5/13/1998	HOSP DISP.WENT OVER DEL AND WHAT OXY CAN REPLACE.HE SEEMSTO BE HES TO USE PAIN MEDS.NT CHECK EXP TO SEE WHAT TOCOMPARE OXY WITH AND HOW TO NICHE
PLPMDL0800000001	Parma	OH	44134	5/13/1998	TRIED TO FIND WHAT KIND OF PATIENTS HE IS USING THE 600MGON AND WHEN HE WILL ADD THEOPH ON.OUT OF THE GROUP HEIS MOST LIBERAL WITH ADDING.ADDS UNI WHEN ANY DIFF APPEARSAT NIGHT.NT COMPARE LUNG FUNCTION IMPROVE WITH UNI ANDGET EARLIER ADD ONS
PLPMDL0800000001	Parma	OH	44134	5/13/1998	QUICK.TR TO MAKE IT SIMPLE AS POSSIBLE.WENT OVER PHARMSIM AND HOW IT IS JUST LIKE USING VIC.WILL NEED REINFORCINGNT POTENCIES
PLPMDL0800000001	Garfield Hts	OH	44125	5/13/1998	SAW HIM AT HOSP DISP.SAID THAT THERE ARE CHANGES IN THEIROFFICE AND THAT THEY ARE DOING LUNCHS NOW.WANTS TOKNOW MORE ABOUT OXY AND SAID TO COME TO THE OFFICE
PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	HAS NOT USED ASKED TO USE IN OUTPAT CLINIC;NEED TO GET COMM
PLPMDL0800000001	Barberton	OH	44203	5/13/1998	MENTIONED GIVES ONLY ONE PERCODAN A DAY, NEED TO ASK WHATTYPE OF PATIENTS GIVING PERCODAN? VERY ABRUPT. OXY BENEFITSSAFER, LONGER ACTING BETTER PAIN CONTROL.
PLPMDL0800000001	Cleveland	OH	44111	5/13/1998	HAD ONE PAT THAT 20MG DID NOT GIVE HIM RELIEF AND PUT HIMBACK ON PERC WNT OVER DOSING USE 20MG 1-2 Q12
PLPMDL0800000001	Parma	OH	44129	5/13/1998	HE USES MOSTLY DARV AND SOME T3 AND VIC.WENT OVER DELSYS AND PHARM SIMILARITIES.LIKES THE 12 HR DURATION.MAIN OFFICE IS IN MIDDLEBERG
PLPMDL0800000001	Barberton	OH	44203	5/13/1998	TALKED ABOUT A BREAST CANCER PATIENT WITH BONE METS, ALREADYON VICODIN, START 20MG Q12 OF OXY WITH OXY IR FOR BREAKTHROASK ABOUT PATIENT?
PLPMDL0800000001	Cleveland	OH	44109	5/13/1998	ETTING SOME OF SMIRNOFF PATS TAKINMG 160MG Q12 PHAR WOULDNDOFIL;
PLPMDL0800000001	Lyndhurst	OH	44124	5/14/1998	WENT OVER CONVERSIONS AND DOSING.THOSE ARE THE TWOAREAS IN WHICH PRESENT THE BIGGEST ROADBLOCKS.THEY ALSO TAKE HIM OUT OF HIS COMFORT ZONE.ALSO WENT OVER ASSESSMENTTO HELP GET MORRE CONVERSIONS
PLPMDL0800000001	Solon	OH	44139	5/14/1998	OXY VS ALL SHORT ACTING. RESERVES FOR MORE SEVERE SURGERYCOMPARED PI EQUAL ANALGESIA.
PLPMDL0800000001	Sagamore Hills	OH	44067	5/14/1998	FOLLOWING UP FROM LUNCH LAST MONTH. SAYS HE HAS BEEN USINGMORE UNI FOR ASTHMA PATIENTS.
PLPMDL0800000001	Parma	OH	44129	5/14/1998	HIS PEARS ARE IMPORTANT SELLING FEATURES AND HE SEESTUFF FORM KREIGLER AND ALLEN.CORRELATING HOW THEY ARE USINGIS HELPING.ABRAID TO USE FOR LONGER THAN ABOUT 6-8 MONTHSAND WILL ALWAYS TRY BLOCKS OR OTHER THERAPIES FIRST
PLPMDL0800000001	Mayfield Hts	OH	44124	5/14/1998	ONLY HAS A COUPLE OF PETIENTS ON PEI BUT HE DOES HAVE ACOUPLE OF OHTER CONVERSIONS FROM MSC THAT HE DID NOT USETHE CARDS.TALKED ABOUT IDENTIFYING MORE PATIENTS FOR HTE KITHE IS GETTIGN GOOD RESULTS WHEN HE DOES CONVERT
PLPMDL0800000001	Akron	OH	44319	5/15/1998	WHEN ARE YOU USING THEO'S?
PLPMDL0800000001	Cuyahoga Falls	OH	44221	5/14/1998	BROUGHT IN COOKIES TO APOLOGIZE FOR CANCELING LUNCH LASTMONTH. FELICIA VERY SWEET. ASKED HIM WHERE HE PLACES OXYAND SEEMED ANNOYED. VERY STAINED CALL. RESCHEDULED UNCHTO GET MORE RELAXED TIME WITH HIM.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	5/14/1998	REMINDED OF BENEFITS OF OXY OVER PERCOCET, KEEPS FORGETTING.
PLPMDL0800000001	Sagamore Hills	OH	44067	5/14/1998	SAID HAS USED OXY SINCE LAST CALL, HASN'T SHOED UP ON RXYET. SAID IT WAS LOW BACK PAIN PATIENT CURRENTLY ON VIC.SAID DOING WELL.
PLPMDL0800000001	Cleveland	OH	44127	5/15/1998	BIG DISCUSSION ABOUT RESP DEPR THINKS IT GOING TO HAPPEN WHOXY.JUST LIKE IT DID WITH DURA WNT OVER DOSING CEN AND TALKEABOUT A PAT ON DUR OXY AND PER SHOULD CONVERT TO OXY 40MG
PLPMDL0800000001	Akron	OH	44319	5/15/1998	ASK IF DR HAS TRIED OXY? WHAT PATIENTS WOULD PUT ON OXY?UNI, IF ANY NEW PATIENTS ON UNI?
PLPMDL0800000001	Garfield Hts	OH	44125	5/15/1998	HE IS USING OXY IN HIS CA PATIENTS.HE IS NOT USING ACUTELYBECAUSE HE DOES NOT DO ALOT OF OPIOID PAIN USE.WILL ADD ONTHEOPH WHEN PAT IS HAVING DIFFICULTY OR HAS TO GO TOHOSPITAL.AWARE OF THE BUDES ART NEW ENG JOL SEEMS TO HAVEHATH EFFECT
PLPMDL0800000001	Maple Heights	OH	44137	5/15/1998	HE WAS THERE WHEN I TALKED TO DR SEIFERT TRYING TO WORKAT GETTING THEM TO ADD ON UNI SOONER
PLPMDL0800000001	Akron	OH	44333	5/15/1998	OXY VS MSC.
PLPMDL0800000001	Cleveland	OH	44111	5/15/1998	TELL HIM AVG DOSING OF CA PATS;
PLPMDL0800000001	Akron	OH	44302	5/15/1998	STILL HAS 2 PEI CARDS LEFT, ASKED HER TO THINK ABOUT WHOIS COMING IN THIS AFTERNOON. SAID SHED PROBABLY BE ABLE TO USE THEM TODAY. FOLLOW UP NEXT WEEK.
PLPMDL0800000001	Cleveland	OH	44113	5/15/1998	SAYS OXY WORKING WELL BUT PHARM SAYS THEY CANT USE STAMP
PLPMDL0800000001	Cleveland	OH	44109	5/15/1998	WENT OVER DOSING SAYS I CAN WATCH A SURGERY
PLPMDL0800000001	Beachwood	OH	44122	5/15/1998	STILL NOT USING LIKE HE CAN.IT IS NOT IN HIS COMFORT ZONESTILL USING VIC.WENT OVER POTENCY AND TRIED TO GET NURSESHLP IN CONVERSIONS
PLPMDL0800000001	Beachwood	OH	44122	5/15/1998	QUICK AT WINDOW.ADD ON BENEFITS
PLPMDL0800000001	Akron	OH	44333	5/15/1998	OXY IR FOR PATIENTS NT USING OXYCONTIN. THINKS HE KNOWSEVERYTHING!!!
PLPMDL0800000001	Akron	OH	44333	5/15/1998	REMINDED ABOUT OXYIR.
PLPMDL0800000001	Beachwood	OH	44122	5/15/1998	USES HIS LADDER OF FIXED COMBOS FOR MINOR PROCEDURES.QUICK SHOWED POTENCIES AND HOW OXY IS JUST LIKE USINGTHE FIXED COMBO'S
PLPMDL0800000001	Akron	OH	44333	5/18/1998	ONLY GOT A SEC AT COUNTER, WANTED SAMPLES. GAVE HIM COPY ANDQUICK INTRO OF THE NEJM ARTICLE. SAID HE WAS INTERESTED ANDWOULD READ IT.
PLPMDL0800000001	Cleveland	OH	44128	5/15/1998	FOLLOWED UP WITH THE PEI.HE HAS 2 PATIENTS ON THE PROGRAMAND THEY WERE PATIENTS THAT WERE TAKING T3 SO HE IS USINGFOR HTE PROPER PATIENTS
PLPMDL0800000001	Westlake	OH	44145	5/15/1998	KEEP REMINDING HIMN OF OXY IR INSTEAD OF VIC/PERC REFERS TODR BISCUP AND USNG LOTS OF OXY
PLPMDL0800000001	Cleveland	OH	44111	5/15/1998	LUNCH FOR TUMOR BD GREAT ATTENDENCE SPEAKER;DR;S USING LOTSOF OXY
PLPMDL0800000001	Cleveland	OH	44127	5/15/1998	BEST DAY IS TUES;HOSP HAS ONLY 10MG HAVE BEEN USING
PLPMDL0800000001	Garfield Hts	OH	44125	5/15/1998	TALKED TO MARTIN.ASHIGBI JUST WROTE A SCRIPT.HE SOMETIMESSEES HIS STUFF.TLAKED ABOUT BENEFITS OF SEN AND OXY
PLPMDL0800000001	Akron	OH	44333	5/15/1998	FOLLOWING UP AFTER LUNCH, HASN'T USED YET!
PLPMDL0800000001	Cleveland	OH	44111	5/15/1998	DOING PLASTIC SURG WITH DR WAJONOSKE SEE HIM AT THE SURG CEN
PLPMDL0800000001	Cleveland	OH	44127	5/15/1998	HAS ONE PAT ON OXY DOING WELL GO OVER DOSING AND AVG MG
PLPMDL0800000001	Cleveland	OH	44111	5/15/1998	USING OXY GOING TO ASCO SAT
PLPMDL0800000001	Akron	OH	44333	5/15/1998	CARLISA CALLED FOR SENOKOT, DR SAYS SHE IS STARTING TO SEEMORE CA PATIENTS AGAIN. MSC VS OXY.
PLPMDL0800000001	Maple Hts	OH	44137	5/15/1998	TRYIGN TO FIND WHEN HE WILL ADD ON THEOPH AND HE WAITS UNTILTHERE IS AN EPISODE THAT MAY CAUSE HOSPITALIZATION.TLAKEDABOUT ADD ON BENE FOR BOTH AS AND COPD AND EARLIER USEOF UNI
PLPMDL0800000001	Lakewood	OH	44107	5/15/1998	KEEP REMINDING HIM ABOUT OXY IR INSTEAD OF PERCS AND SHOWNO ACCUML
PLPMDL0800000001	Cleveland	OH	44106	5/18/1998	SHE IS A DELIGHT.SHE TALKS ALOT ABOUT THE ATTENDINGS ANDHOW THEY ARE NOT USING THEOPH.BUT DID MENTION WARRENS ANDGILBERTS USE.WENT OVER THE KIDNEY ARTICLES AND NEJM ASEVIDNECE OF WHY ATS AND NHLBI ARE RECOM UNI
PLPMDL0800000001	Akron	OH	44312	5/15/1998	ASK WHAT TYPE OF PATIENTS ON OXY?UNI, BID VS QD DOSING?
PLPMDL0800000001	Akron	OH	44319	5/15/1998	ASK DR IF HE HAS ANY PATIENTS ON PERCODAN OR VICODIN THATHE WOULD BE WILLING TO CONVERT TO OXY?UNI? WHAT TYPE OF PATIENTS?
PLPMDL0800000001	Cleveland	OH	44111	5/18/1998	QUICK HIT AT WINDOW ON UNI AND SEN FOR KIDS
PLPMDL0800000001	Akron	OH	44333	5/15/1998	SAID HE PUT 1 CA PATIENT ON OXY SINCE LUNCH, 20MG. WENTOVER TITRATION PIECE.
PLPMDL0800000001	Barberton	OH	44203	5/15/1998	OXY, WHAT ARE YOU USING FOR ACUTE PAIN OR CA PAIN?TITRATION, HOW HIGH HAVE YOU TITRATED?UNI, WHAT TYPE OF PATIENTS WOULD YOU USE THEO FOR?
PLPMDL0800000001	Cleveland	OH	44111	5/18/1998	QUICK HIT AT WINDOW SAYS HE'S USING
PLPMDL0800000001	Fairlawn	OH	44333	5/15/1998	ONLY GOT 10 SECS REMINDED OF OXY IN PLACE OF VIC, SAFER.
PLPMDL0800000001	Beachwood	OH	44122	5/18/1998	CURRENT TRENDS AND WHY OTHERS HAVE DIFFICULTY ADDING ON.GLUCOCORTICOIDS AND CORTISOL LEVELS.LUNG FUNCTION WITHLUX INHIB
PLPMDL0800000001	Akron	OH	44333	5/18/1998	DISCUSSED ABUSE POTENTIAL WITH VICODIN.
PLPMDL0800000001	Cleveland	OH	44113	5/18/1998	NOT DOING PROGRAM SAYS HE'S AFRAID OF USING OXY CAUSE IT MAYCAUSE LOOSE PATS;WORKERS COMP PATS SOCIAL WRKER ASKING HISPATS IF THEY WANTED TO FIND A NEW DR.
PLPMDL0800000001	Cleveland	OH	44108	5/18/1998	SAW HIM WITH KOROSCE.HE IS USING UNI WHEN HE USESTHEOPH.USED THE BUDES ART TO GET HIM TO ADD ON SOONER,HE FEELS THAT SEEREVENT GIVES HIM THE SAME ADVANTAGES THATSEEREVENT CAN GIVE HIM
PLPMDL0800000001	Cleveland	OH	44111	5/18/1998	GOOD DISCUSSION ABOUT PAIN MGMT NOT CONCERNED ABOUT ABUSE GVMED FOR A WEEK LIKES NO TYL SAYS HELL TRY SAW BENEFIT FORPAT BEING ABLE TO SLEEP AT NIGHT NEEDS NEW INFO
PLPMDL0800000001	Cleveland	OH	44106	5/18/1998	INSERVICE AT VA IN THE GERIATRICS AND HSOPICE SHE ISFAMILIAR WITH OXY FROM UH BUT HAS NOT CLUE WHEN AND HOWTO USE.NEED TO FIND WHAT SHE IS DOING AT UH AND IF THEREIS ANYTHING THAT CAN BE DONE THERE ALSO FIND WHAT SHE USESAND HOW
PLPMDL0800000001	Akron	OH	44304	5/18/1998	STILL NOT WORKING FULLTIME. DISCUSSED OXY VS MSC.
PLPMDL0800000001	Cleveland	OH	44106	5/18/1998	TALKED A LITTLE ABOUT WHAT IS GOING ON AT THE HOSPITAL.THEYARE USING OXY ABOUT HALF OF THE TIME.GETTING THIS ANSWERA LOT LATLEY SO IT MAY BE JUST SOMETHING TO SAY.NT GETMORE SPECIFIC ABOUT HOW SHE CHOICES MEDS AND WHEN.DURINGCONSULTS, THEY DO NOT CHANGE ANY MEDS JUST SUGGESTIONS
PLPMDL0800000001	Strongsville	OH	44136	5/18/1998	NEED TO ASK IF HAVE ANY PATIENTS ON VICODIN OR PERCOCETNOW THAT HAVE BEEN ON FOR AWHILE? USES OXY AS LAST RESORT.
PLPMDL0800000001	Akron	OH	44333	5/18/1998	HASNT USED OXY SINCE LUNCH LAST MONTH. NOT SURE SHE HASANY POTENTIAL OR NOT. REMINDED OF BENEFITS.
PLPMDL0800000001	Akron	OH	44304	5/18/1998	MSC VS OXY, SAT IN WITH DONCALS.
PLPMDL0800000001	Cleveland	OH	44106	5/18/1998	INSERVICE AT VA IN GERIATRICS/HOSPICE.WENT OVER DEL SYSAND COMPARED TO MS.NEED TO CLARIFY REQUEST FOR OR USE OFOXY AS NON FORM.NT TELL OF APPROVAL AND FIND WHAT KINDS OFSTUFF HE USES.
PLPMDL0800000001	Cleveland	OH	44111	5/18/1998	SHOWED PI ON DISCONTINUING OXY 20-60

PPLPMDL080000001	Parma	OH	44129	5/19/1998	QUICK.HE USES MORE FOR COPD THAN ASTHMA.TLAKED ABOUT NHLBI AAND THEIR ADD ON RECOMMENDATIONS
PPLPMDL080000001	Akron	OH	44304	5/18/1998	DISCUSSED PEI PROGRAM, AND GAVE HIM A COUPLE PCS CARDSFROM TROCHEWLMAN.
PPLPMDL080000001	Cleveland	OH	44106	5/18/1998	HE IS ON TUMOR SERVICE FOR THE NEXT TWO MONTHS.HE SAID THATTHEY ARE USING ABOUT HALF AND HALF BETWEEN OXY AND MSC.WENTOVER DIFFERENCES AND HOW SE PROFILE IS BETTER.NT GIVE HIMA LITTLE
PPLPMDL080000001	Cleveland	OH	44111	5/18/1998	FEEDBACK FROM SOME OF HIS CO-WORKERS
PPLPMDL080000001	Cleveland	OH	44106	5/18/1998	LUNCH WITH DR SAYS MY STOCK SHOULD BE GREAT HE'S USING AFTERSUR AND GO HOME WITH A RX 10MG;SHOWED AVE DOSE OF CA ANDNONPATS ;ASKED IF HE WOULD GO UP ON OXY LIKE HE HAS ON MS1200ASK HIM
PPLPMDL080000001	Cleveland	OH	44106	5/18/1998	WHAT'S THE HIGHEST DOSE OF OXY HE'S USED
PPLPMDL080000001	Cleveland	OH	44106	5/18/1998	INSERVICE FOR HOSPICE/GERIATRICS.THEY HAVE OXY PLACED FORWHEN MORPHINE DOES NOT WORK.TALKED ABOUT EARLY USE ADNSTAY WITH.LESS INVASIVE AND FLEX IN USE.BETH SEEMS TO LIKEDURA EVEN THOUGH
PPLPMDL080000001	Akron	OH	44333	5/18/1998	SHE SAIS THAT SHE DOES NOT
PPLPMDL080000001	Akron	OH	44333	5/18/1998	BROUGHT IN SENOKOT. TRIED TO SCHEUDULE INSERVICE WITH HOSPUPTAIRS. APPROVAL NEEDED THRU SHIRLEY STILL.
PPLPMDL080000001	Cleveland Heights	OH	44118	5/18/1998	SAIS THHAT HE IS USING INSTEAD OF MSC AND I TRIED TOFIND IF AND WHEN HE IS LEAVING IT.TALKED ABOUT LESS SEANDD HELP WITH SEN
PPLPMDL080000001	Cleveland	OH	44111	5/18/1998	WILL USE PUT OXY AND SENOKOT IN COMPUTER;KEEP FOLLOWING UP
PPLPMDL080000001	Akron	OH	44304	5/18/1998	PEI UDATE.
PPLPMDL080000001	Rocky River	OH	44116	5/19/1998	QUICK HIT AT WINDOW GETTIN MARRIED
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	IS USING ASKED WHERE HE WOULDN'T USE AND COULDN'T ANSWER;ASKIF HE HAS ANY PATS ON VIC OR PER AND WHY WOULDN'T HE PUT THEON OXY
PPLPMDL080000001	Parma	OH	44129	5/19/1998	HE HAS BAD PAIN MANAGE IDEAS.FEELS THAT OPIOIDS ARE KILLERSAND EVEN FOR LUNG CA HE IS HES TO USE.
PPLPMDL080000001	Barberton	OH	44203	5/19/1998	TELL ME ABOUT THE LAST PATIENT THAT YOU PUT ON OXYCONTIN?WHAT TYPE OF PATIENT WOULD YOU PUT ON OXY? DO YOU HAVEANY PATIENTS CURRNTLY NOT BEING ADEQUATELY MANAGED ONAN OPIOID?
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	WILL UTILIZE PEI PROGRAM
PPLPMDL080000001	Barberton	OH	44203	5/19/1998	TELL ME WHAT TYPE OF PATIENT YOU WOULD PUT ON OXY?
PPLPMDL080000001	Cleveland	OH	44106	5/19/1998	QUICK.WANTED TO FIND AUOBUT SPEAKERS UPOSSUIUBUIULTUY
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/19/1998	NOT GOING TO KEEP AS TARGET. NOT USING UNI, TOO HARD TOGET ANY TIME WITH.
PPLPMDL080000001	Independence	OH	44131	5/19/1998	SHE WAS VERY NICE TODAY.SHE TALKED ABOUT THE DIFFERENCESBETWEEN MS AND OXY.SIM PAIN RELIEF AND SE.SIGNIF LESS STIGAND A GOOD TRANSITION FROM PERC.SEEMS TO HAVE MISPERCEPTIONSOF ONLY USING
PPLPMDL080000001	Barberton	OH	44203	5/19/1998	FOR ELDERLY AND MORE END STAGE OR LAST RESORTTYPE PATIENTS
PPLPMDL080000001	Cuyahoga Fls	OH	44221	5/19/1998	THINKS QXY MORE FOR CANCER PAIN CONTROL. MENTIONED BREASTCANCER PATIENT AFTER MASECTOMY, GAVE DURAGESIC SO NOTTAKING PILLS TO REMIND OF DISEASE. THINKING MORE CHRONICPAIN. ASK IF PATIENT
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	DOESNT MIND TAKING PILL'S. WOULDUSE OXYCONTIN IN PLACE OF DURAGESIC? DO YOU THINK IT HAS AINCREASED PSYCH EFFECT OUTWEIGHS OTHER BENEFITS OF OXY?
PPLPMDL080000001	Akron	OH	44319	5/19/1998	HASN'T USED YET, PICKED SPECIFIC MSC PATIENT.
PPLPMDL080000001	Akron	OH	44319	5/19/1998	HAS USED 2 TIMES AND SAID HE'LL CONTINUE TO USE GET SPEF PAT
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	ASK IF HAVE ANY PATIENTS ON A DOSE HIGHER DOSE THAN 40MG.DO YOU HAVE ANY PATIENTS ON VICODIN, MS CONTIN OR DURAGESIC?UNI, BUDESONIDE STUDY. ASK IF PUT ANY NEW PATIENTS ONUNI, OR DO YOU HAVE
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	ANY PATIENTS NOT RESPONDING ON SHORTACTING MEDS?
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	LUNCH WITH 6 RESIDENTS USING LOTS OF OXY POST OPER;
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	ATTENDED TUMOR BOARD 4 CASES
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	SPOKE WITH RESIDENT REMEMBER OXY BUT HAS NOT USED FOLLOW UPAT LUNCH
PPLPMDL080000001	Akron	OH	44320	5/19/1998	TALKED PAIN MANAGEMENT, ASKED ABOUT NUMBERS FOR SIDE EFFECTSASK IF FOUND DURAGESIC NUMBERS?
PPLPMDL080000001	Akron	OH	44322	5/19/1998	SEEING ALOT OF SENEKOT-S GOING OUT. OXY AND DR DAVIES.
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	PRESENTED PEI AND WILL UTILIZE
PPLPMDL080000001	Stow	OH	44224	5/19/1998	NEJM STUDY FOR UNI, COMMITTED YTO TRYING.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/19/1998	OXY FOR ACUTER PAIN.
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	HAD GOOD SUCCESS WITH OXY BUT SAYS NEEDS TO KEEP REMEMBERINGRESID RX
PPLPMDL080000001	Parma	OH	44129	5/19/1998	HEU USI USING OXYU FOR HIS CHRONIC.COMPATUTURED USIUJOSWITH SHUOERUT ACTINIUNG AND POTUHUJUNUTGY.HAD VICIUOUUPRUFON HIS COUNTUR.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/19/1998	OXY FOR ACUTE PAIN.
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	HAS RX'D 5 TIMES AND SAID PATS GOT DIZZY;SAYS HE'LL STILL UJEJUST NEED TO KEEP CALLING ON HIM
PPLPMDL080000001	Cuyahoga Fls	OH	44223	5/19/1998	COULDN'T GET AWAY FROM HIM!FORGET ABOUT OXY BUT HASBEN USING UNI 400 MG. REMINDED OF BENEFITS OF OXY. HARDTO KEEP ON TRACK.
PPLPMDL080000001	Stow	OH	44224	5/19/1998	NEW DOC, FIRST CALL. DID OXY INTRO FOR NON MALIGNANT PAIN.
PPLPMDL080000001	Stow	OH	44224	5/19/1998	SAYS ALL CHRONIC PATIENTS GO ON OXY USING VIC FOR SHORTTERM ACTUE PAIN. TRIED TO CLOSE ON USING THERE. OR OXYIR
PPLPMDL080000001	Cleveland	OH	44111	5/19/1998	VERY INTER IN OXY AND DIFF DOSES DOES TRAUMA AND REMBEREDTALK ON SAT FROM STILLMAN
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	PRESENTED PEI AND WILL UTILIZE
PPLPMDL080000001	Cleveland	OH	44109	5/19/1998	HAS NOT USED OXY YET BUT SAYS DOESNT USE MANY NARCS;FOLLOOWUP AT LUNCH
PPLPMDL080000001	Barberton	OH	44203	5/19/1998	WHY HAVEN'T YOU GONE PAST 40MG Q12? ASK IF HAVE ANY CAPATIENTS ON MS CONTIN OR DURAGESIC NOW? MENTION 80MG Q12
PPLPMDL080000001	Garfield	OH	44125	5/19/1998	COMMITTED TO USING MORE FREQUENTLY.TALKED ABOUT USINGINSTEAD OF VIC'S.VERY BLUNT.BRAND VS GENERIC AND PATIENTQUALITY OF LIFE
PPLPMDL080000001	Akron	OH	44312	5/21/1998	NEED TO ASK DR IS USED OXY? MENTIONED HYDROCODONE USE.WORK WITH DIFFERENT STUDIES FOR OXY.
PPLPMDL080000001	Akron	OH	44302	5/21/1998	HASN'T USED OXY YET, WENT OVER BENEFITS OVER MSC AGAIN.SAYS HE FORGOT ABOUT IT. DID HAVE GOOD EXPERIENCE WITH THEPATIENT THAT SUZANNE CONSULTED ON THOUGH AND WILL REMEMBER.
PPLPMDL080000001	Akron	OH	44307	5/21/1998	QUICK OVERVIEW OF PRODUCTS. DIDN'T KNOW UNI WAS ON FORMULARYSAYS DOESN'T USE PAIN MEDS MUCH. WENT FOR ACUTE.
PPLPMDL080000001	Akron	OH	44307	5/21/1998	PLACED OXY FOR ANY PATIENT REQUIRING A PAIN MED SUCH ASVIC.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	5/21/1998	GOT HIS INTEREST WITH OXY, LET ME SCHEDULE APPT.
PPLPMDL080000001	Cleveland	OH	44113	5/21/1998	WAS NOT FAMILAR WITH OXYIR AND HAS ONE PAT ON MS 30MG TOLDHIM IT WOULD BE OXY 10MG;
PPLPMDL080000001	Cleveland	OH	44113	5/21/1998	SET UP LUNCH WITH DR AND ROMAN SALADS FROM TRACI'S
PPLPMDL080000001	Uniontown	OH	44685	5/21/1998	ASK DR WHEN USES BID VS QD THEO'S?WHAT PATIENTS ARE BEING PUT ON OXY?
PPLPMDL080000001	Uniontown	OH	44685	5/21/1998	ASK DR IS HAS PUT ANY NEW PATIENTS ON UNI? STEADY BLOODLEVELS IS THE ISSUE. ASK IF WOULD USE IN PLACE OF THEO DUR?
PPLPMDL080000001	Akron	OH	44310	5/21/1998	QUICK WINDOW, DIFFERENTIATED UNI FROM THEO 24.
PPLPMDL080000001	Akron	OH	44302	5/21/1998	DISCUSSED PETRUS USE OF ROXI. AGREED TO USE OXYIR WHEN THEYUSE LOWER DOSE OF OXY.
PPLPMDL080000001	Cleveland	OH	44109	5/21/1998	DR PETRUS SPOKE ON PAIN SAYS DURAG SHOULDNT BE USED IN CAPAIN BUT MAYBE IN CHRONIC FAV ISOXY
PPLPMDL080000001	Cleveland	OH	44113	5/21/1998	DR ST.MARIE HAD USED OXY AFTER I LEFT AND WILL COMMITT ITTO MEMORY
PPLPMDL080000001	Cleveland	OH	44113	5/21/1998	SAW DR JOSHI, DR BROWN AND DR KEPPLER RE OXYCOTNI/IR SENK
PPLPMDL080000001	Cleveland	OH	44109	5/26/1998	QUICK HIT WHILE SHE SIGNED
PPLPMDL080000001	Akron	OH	44307	5/21/1998	SET UP LUNCHES WITH THE ER AND GENERAL SURGERY. ORTHO NOTSCHED YET, LEFT MESSAGE.
PPLPMDL080000001	Akron	OH	44309	5/21/1998	ORTHOD NOT SCHEDU LUNCHES THRU SUMMER.
PPLPMDL080000001	Akron	OH	44310	5/21/1998	TRIED TO SET LUNCH WITH RESIDENT FOR ORTHO, NOT SCHEDUTHRU SUMMER, FOLLOW SAME AT CITY.
PPLPMDL080000001	Akron	OH	44319	5/21/1998	ASK DR IF WOULD USE OXY IN PLACE OF PERCODAN? USING AFTERVICODIN AND PERCODAN.
PPLPMDL080000001	Cleveland	OH	44113	5/21/1998	SPONSOR LUNCH FOR RES SAYS HE'S USING OXY
PPLPMDL080000001	Cleveland	OH	44109	5/21/1998	ONLY HAS ONE CHRO PAIN PAT AND THEY ARE ON MS;WILL USE OXYFOR ACUTE GET HEM TO TRY TO ORDER IN BURN
PPLPMDL080000001	Akron	OH	44307	5/21/1998	<b>SAYS WILL USE VIC IF NEEDS TO. TALKED AOBUT FLAT BLOOD LEVELAND SAFER WITH OXY.</b>
PPLPMDL080000001	Akron	OH	44302	5/22/1998	PEI FOLLOW UP HAS ONE CARD LEFT, DIDN'T HAVE TIME TO LOOKAT PATIENT LIST FOR THE DAY. ASKED SEC TO DO IT.
PPLPMDL080000001	Barberton	OH	44203	5/22/1998	WORKING ON OXY FOR CANCER PAIN.
PPLPMDL080000001	Akron	OH	44304	5/22/1998	CALLED FOR SENOKOT-S SAMPLES. JUST A QUIK REMINDER, TALKEDTO HER A FEW DAYS AGO.
PPLPMDL080000001	Barberton	OH	44203	5/22/1998	ASK IF DR HAS TRIED OXY AND WHAT TYPE OF PATIENTS HE WOULDPUT ON OXYCONTIN?
PPLPMDL080000001	Akron	OH	44309	5/22/1998	RADIATION ONCOLOGY.
PPLPMDL080000001	Akron	OH	44333	5/22/1998	DISCUSSED PATIENT CURRENTLY RECEIVING RADIATION. NOT DOINGWELL ON MSC. DID CONVERSION TO OXY.
PPLPMDL080000001	Akron	OH	44304	5/22/1998	VERY SLOW GOING ON PEI, ONLY USED 2. ASKED HIM TO CONSIDERANY OXY PATIENTS NWO. EVEN REFILLS. THE GIRLS PROMISE TOGET THEM USED.
PPLPMDL080000001	Akron	OH	44333	5/22/1998	SAYS HE TREATS ALOT OF ASTHMA AND THAT PRIMARILY WHERE HEUSES SREVEENT. SHOED HIM THE NEJM STUDY AND SEEMED TO FINDINFO USEFUL. FOLLOW UP.
PPLPMDL080000001	Akron	OH	44304	5/22/1998	CONVINCED HOW EASY DURAGESIC IS TO USE. COMPARED PI FORBOTH DURAGESIC AND OXY. DID ADMIT OXY SEEMED EASIER TOTITRATE. COMMITTED TO USING NEXT PATIENT WITH DURAGESIC.
PPLPMDL080000001	Akron	OH	44307	5/22/1998	ONLY HAS ONE CARD LEFT FOR PEI. PICKED AN OLDER CA PATIENTWITH NO INSURANCE. WROE SCRIPT FOR 40 MG. Q12.
PPLPMDL080000001	Cleveland	OH	44104	5/26/1998	HAS TROUBLE GETTING 40MG'S HAS NOT USED 80'S TRAIING RES
PPLPMDL080000001	Akron	OH	44304	5/26/1998	OXY IR VS PERCCOT FOR BREAKTHRU.
PPLPMDL080000001	Akron	OH	44333	5/26/1998	GAVE HIM A PEI PROGRAM, TOOK FROM LEVINE.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	5/26/1998	STILL USING OXY FOR CHRONIC PAIN, NOT GETTING ENOUGH COUNTER TIME, SCHEDULED APPT. FIRST OPENING IN NOVEMBER!
PPLPMDL080000001	Cleveland	OH	44111	5/26/1998	HAS NOT USED IR VERY INT IN SENKOT AND USES OXYCONT

PPLPMDL0080000001	Alkon	OH	44302	5/26/1998	DISCUSSED AN AMPUTEE PATIENT THAT CAME IN TO HOSPITAL. ISBEING DISCHARGED AND WAS PLANNING TO SEND HOME ON MSC.CONVINCED HER THAT FOR THIS TYPE OF PATIENT, OXY WOULD BEMUCH BETTER. COMMITTED TO DISCHARGING O XOY.
PPLPMDL0080000001	Alkon	OH	44333	5/26/1998	PERCIEVES OXY AS STRONGER THAN PERCOCET. TRIED TO EXPLAIN THCONTIN DELIVERY AND SAME AS PERCO.
PPLPMDL0080000001	Lakewood	OH	44107	5/27/1998	USES UNI ON NEW PATS HAD NOT THOUGHT ABOUT SWITCHING OTHERTHEOP SAYS HE WILL
PPLPMDL0080000001	Cleveland	OH	44109	5/26/1998	DR MOHR USIGN LOTS OF OXY NOT IR YET INTER IN SENK
PPLPMDL0080000001	Cleveland	OH	44109	5/27/1998	HAS WRITTEN 40 RX'S ON UNI SO FAR WILL USE MORE SENK/KIDS
PPLPMDL0080000001	Cleveland	OH	44109	5/26/1998	LUNCH WITH IM RESI BIG GROUP WORTH DOING AND WORKING WITHMIMI SINGH TO GET GRAND ROUNDS SPEAKER
PPLPMDL0080000001	Cleveland	OH	44109	5/26/1998	RESIDNET RX 2 OXY TODAY WILL USE 20MG AND NOT 40
PPLPMDL0080000001	Cleveland	OH	44104	5/26/1998	DR GALL ON VAC IN FLO FILL IN DR WONT USE OXY IN ER
PPLPMDL0080000001	Cleveland	OH	44104	5/26/1998	JEFF MATHENY GRAD IN JUNE AND BILL WELLS IN LOUNGE USING OXYSAYS JEANIE NURSE HIGH ON OXY
PPLPMDL0080000001	Cleveland	OH	44109	5/26/1998	SPOKE WITH GAYLE,SUE,BRIDGETTE,EDIE ON PEI THEY WILL BE THEKEY TO GET IT UTILIZED ESPECIALLY SUE
PPLPMDL0080000001	Cleveland	OH	44104	5/26/1998	USE ROKICODE DOSE PAK WILL NOT BE ABLE TO USE OXYIR CAUSENODDOSE PAK
PPLPMDL0080000001	Parma	OH	44129	5/26/1998	LYN BUS.UINC OXUUYU FORM PARMA
PPLPMDL0080000001	Alkon	OH	44307	5/26/1998	SUZANNE SPOKE FOR POST OP.
PPLPMDL0080000001	Cleveland	OH	44104	5/26/1998	BEEEN USING LIKES CAUSENO BUZZ;WAS NT FAMIL WITH SENKOT
PPLPMDL0080000001	Cleveland	OH	44109	5/26/1998	PEI PROGRAM AND OXY VS DURA PUTSARAN WRAP OVER PATCH IN SHOWER
PPLPMDL0080000001	Cleveland	OH	44104	5/26/1998	KEEPS SAYS HE'S USING BUT DOESNT KNOW DOSING I KEEP THINKINGTHIS TIME HE'LL USE IT KEEP GOING OVER DOSING OXY20MG
PPLPMDL0080000001	Alkon	OH	44304	5/26/1998	STARTED PATIENT ON OXY PEI WHILE I WAS THERE. ENCOURAGEDHIM TO TARGET REMAINING PATIENTS TODAY.
PPLPMDL0080000001	Alkon	OH	44304	5/26/1998	DISCUSSED CONVERTING PERCOCET PATIENT. HAS ARTHRITIS BUTHE IS CONCERNED SHE IS SELLING.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/27/1998	PEI UPDATE.
PPLPMDL0080000001	Cleveland	OH	44109	5/27/1998	HE WILL USE BECAUSE KIDS THAT PATS WONT WAKE UP IN MIDDLEOF THE KNIGHT TO TAKE PAIN MED WILL OBSERV HIM IN SURG
PPLPMDL0080000001	Strangsville	OH	44136	5/27/1998	STILL PLACES OXY AFTER PERCOT AND VICODIN. THINKS LONGERACTING MAKES PATIENTS MORE DEPENDENT ON THE MEDS. ASK WHATHE WOULD DO IF ADDICTION IS A CONCERN FOR THE IMMEDIATERELEASE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/27/1998	SCHEDULED A TENTATIVE GRAND ROUNDS FOR OCTOBER.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/27/1998	PUT A BREAST CA PATIENT ON OXY COUPLE WEEKS AGO. PATIENTDID VERY WELL. COMMITTED TO USING MORE.
PPLPMDL0080000001	Alkon	OH	44307	5/27/1998	FINAL CALL FOR PEI, SHE HAD ONE CARD LEFT, CHOSE REGGIEA SICKLE CELL PATIENT. COMPLETED EVALUATION AND SAID THEPROGRAM MADE HER REALIZE HOW EASY OXY IS TO CONVERT ANDSTART.
PPLPMDL0080000001	Cleveland	OH	44113	5/27/1998	STARTING NEW PAT ON UNI HAS NOT REALLY SWITCHED UNLEES THEYARE CONFUSED ASK WHAT HE DOES WHEN THO NO LONGER WORKINGAND SOMETIMES STARTS PATS ON PAIN MED
PPLPMDL0080000001	Alkon	OH	44307	5/27/1998	DIRECTOR OVER INTERNAL MEDICINE. PRESENTED OXY AS BETTER THNMSC AND DURAGESIC. TRYING RO FIND WAYS THRU HER TO GET TOIM RESIDENTS.
PPLPMDL0080000001	Cleveland	OH	44106	5/27/1998	ONC DEPT.TRUYUIGN TO FIND OUT ABOUT BASTULLI
PPLPMDL0080000001	Lakewood	OH	44107	5/27/1998	GRAND ROUNDS GOOD PLACE TO TATCH OBRIEN,RIVERIA,KILROY
PPLPMDL0080000001	Alkon	OH	44307	5/27/1998	REMINDED UNI BENEFITS AND ON AGMC FORMULARY. STILL NOTUSED OXY, SAYS HE HARDLY EVERY USES PAIN MEDS. HARD TOBELIEVE.
PPLPMDL0080000001	Cleveland	OH	44102	5/27/1998	QUICK HIT ON OXY STOP BY OFFICE THRS TO GO OVER UNI AND OXYAND GET SPECI PATS
PPLPMDL0080000001	Lakewood	OH	44107	5/27/1998	SAW AT GRAND ROUNDS QUICK HIT ON OXY GAVE PEN FOLLOW UP IN O
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/27/1998	SAYS HE DOESNT MAKE ALOT OF MED REQUESTS AT HOSPE CARCENTER. THE NURSES GENERALLY MAKE DECISION. VERY FAMILIARWITH OX BECAUSE OF PETRUS.
PPLPMDL0080000001	Westlake	OH	44145	5/27/1998	JIM STARTED USING OXY AGAIN WANTED REMINDER ON OXYIR
PPLPMDL0080000001	Westlake	OH	44145	5/27/1998	NURSE MENTIONED PAT TAKING PER 2 EVERY 4 HRS NOT GETTINGRELIEF TO SWITHC TOLD HER HE PROBABLY NEED 40MG
PPLPMDL0080000001	Barberton	OH	44203	5/28/1998	TALKED TO DR ABOUT PEI PROGRAM, SAID HAS ONE MORE PATIENTFOR THE PROGRAM. DR IS NOT TOTALLY SOLD ON OXYCONTIN.NEED TO ASK DR WHY SHE SEEMS APPREHENSIVE WITH PRESCRIBINGOXYCONTIN? WHEN USING DURAGESIC?
PPLPMDL0080000001	Independence	OH	44131	5/28/1998	SAW WITH DR LANE AND TRIED TO COMPARE RESULTS THAT LANE ISGETTING ON PEI TO SEE IF THAT WOULD MAKE A DIFFERENCE
PPLPMDL0080000001	Westlake	OH	44145	5/28/1998	FOLLOW UP ON PEI STILL ONLY 3 HAS NOT HAD ANY PATS IN PAINLATELY AND THE ONES ON OXY HAVE PLENTY
PPLPMDL0080000001	Cleveland	OH	44118	5/28/1998	GAVE GREAT INFO ON CCCC AND GETTING A PROGRAM INITIATEDTHEY USE ABOUT 40 - 50 K OF PHARMACUTICALS A MONTH ANABOUT 10-15% IS PAIN RELATED.HE UIS GETTING GOOD RESULTSWITHU OXY UIUN THE NURSING HOME SETTING AND WANTS TO GETTHAT EDUCATION AT HE CORRECTIONS FACILITY
PPLPMDL0080000001	Cleveland	OH	44109	5/28/1998	ASKED HIM TO REQUEST OXY IN PATS SAID HE WOULD
PPLPMDL0080000001	Barberton	OH	44203	5/28/1998	NEED TO ADDRESS DURAGESIC, MENTIONED IT WAS LESS OF AREMINDER TO DISEASE THAN OXY? NEED TO ASK HOW A PATCHIS LESS OF A REMINDER?
PPLPMDL0080000001	Hudson	OH	44236	5/28/1998	SHOWED UP XP. DID OXY THING, HE DOESN'T LIKE TO USESTRONG OPIDS. COMPATED TO VIC. DIDN'T NEED TO BUY INTO IT.HE IS OLD AND SET IN WAYS.
PPLPMDL0080000001	Uniontown	OH	44685	5/28/1998	ASK DR IF WOULD USE OXY TO REPLACE MS CONTIN?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/28/1998	SAYS HE STARTED RX OXY A MONTH OR SO AGO. HAVING GOODSUCCESS WITH CA PATIENTS. DID ADV OVER MSC AND



PLPMDL0800000001	Beachwood	OH	44122	6/1/1998	DR USES MOSTLY DARV AND VIC AND PERC WHEN HE NEEDS SOMETHINGMORE.COMPERED TO FIXED COMB'S AND TOLD HIM HOW TO DOSESPECIFIED 10MG TAB AS FLEX
PLPMDL0800000001	Cleveland	OH	44109	6/1/1998	FOLLOWED UP IN CLINIC ROB VERY SARCATIC NO COMMITTMENT BUTOTHERS ARE USING
PLPMDL0800000001	Mayfield Heights	OH	44124	6/1/1998	ONC FLOOR.TUHUEUY UHAVE NOTU REC CE UTUAPE.SPONSORINUING ULUC
PLPMDL0800000001	Cleveland	OH	44109	6/1/1998	JAN GAVE GOOD PRESENTATION ON OXY,MORP,DURA, LESS SED,CONFWITH OXY FAST ONSET OF ACTION
PLPMDL0800000001	Cleveland	OH	44102	6/1/1998	ASKED FOR SPEC PATS AND HE WAS GOING TO GET DR CAD TO PUTVAS PAT ON OXY SEE IF HE DID
PLPMDL0800000001	Cleveland	OH	44113	6/1/1998	HAS BEEN USING OXY TOLD HIM ABOUT OXY IR
PLPMDL0800000001	Lakewood	OH	44107	6/1/1998	OFFICE STAFF VERY IMPORT ESPECIALLY JACKI USING OXY
PLPMDL0800000001	Middleburg Hts	OH	44130	6/1/1998	USING OXY POST SURGICAL
PLPMDL0800000001	Westlake	OH	44145	6/1/1998	DOESNT USE MUCH THEOP BRING HIM NEW INFO
PLPMDL0800000001	Cleveland	OH	44109	6/1/1998	DOESNT HAVE ANY INPATS ON PAIN MEDS RIGHT NOW MAYBE IN OUTPATOLD HIM HE CAN USE IN HOUSE WHEN PAT DOESNT TOLERATE MORP
PLPMDL0800000001	Cleveland	OH	44106	6/2/1998	HE WAS HAVING LUNCH WITH HIS DAD.GOT THE FORM FOR FORMULARYAT THE VA.HE DID NOT SEND IT IN LUYET
PLPMDL0800000001	Cleveland Hts	OH	44118	6/2/1998	HES TO USE OVER T3.HE DOES HAVE A NEW PA AND I WENT OVERDEL SUYS WITH HIM IN AN EFFORT TO GET SOME RECOM
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	JUST NEEDS TO BE REMINDED OF OXY USNG MORE
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	WANTED TICKETS TO FIRESTONE HARDLY USES SHORT ACTINGS LKESKOY
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	HAS PAT ON PEI LEAVING IN JLY BUT BIG SUPPORTER OXY
PLPMDL0800000001	Cleveland	OH	44111	6/2/1998	SAID I WAS REALLY PUSHIN OXY TOLD HER ABOUT IR FOR PATS WHOCANT SWALLOW
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	ALL RAD ONC LEAVING FOR UH
PLPMDL0800000001	Rocky River	OH	44116	6/4/1998	JUST MOVED SET UP LUNCH WITH ENTIRE OFFICE
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	PEI PROG HAVE 3 PATS ON OXY
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	BAGELS OUTSIDE DEPT KEEP REMINDING RESIDENTS TO GET INTO HAB
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	QUICK HIT ON OXY AND OXY IR
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	LUNCH WITH RES AND ATTINED USING OXY ESP ERIC AND WILL USE IRFOR FEEDING TUBE
PLPMDL0800000001	Garfield Heights	OH	44125	6/2/1998	UTALKEDU
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	USING PEI HAS 2 PATS ON IT
PLPMDL0800000001	Cleveland	OH	44109	6/2/1998	SAYS HE'S USING OXY ALOT SHOWED INFO ON DURA
PLPMDL0800000001	Beachwood	OH	44122	6/3/1998	QUICK IN PUH OFF I AM NOT THE ONLY ONE TO HAVE DIFF WITHHER DEL SYS NAD WHERE TO USE.FOCUS ON DOSING
PLPMDL0800000001	Akron	OH	44319	6/3/1998	NEED TO ASK WHAT DR INITIATES PAIN RELIEF WITH? AND HOWHIGH SHE HAS GONE WITH A PATIENT? PATIENT COUNSEL PAMPHLETS
PLPMDL0800000001	Akron	OH	44320	6/3/1998	MENTIONED MAJORITY OF USE IS BELLY PAIN, SOME FOR POST OP.ASK WHY WOULD USE ANOTHER OPIOID INSTEAD OF OXY FOR POST OP.PAIN?
PLPMDL0800000001	Parma	OH	44134	6/3/1998	CONFIRMED A SPEAKER FOR PROGRAM.HE IS DOING IT JUST FORME.
PLPMDL0800000001	Cleveland	OH	44106	6/3/1998	SHE DOES NOT HAVE A BED SIDE MANNER.ACKNOWLEDGED USINGOXY BUT WOULD NOT GIVE ANUY SPECIFIC INFO AND BASICALLYBLEW ME OFF
PLPMDL0800000001	Cleveland	OH	44111	6/4/1998	SAYS ONE PHAR DIDNT HAVE TOLD HIM MEDIC AT KAMS
PLPMDL0800000001	Barberton	OH	44203	6/4/1998	MENTIONED OXY AS A STRONGER OPIOID AND PATIENTS MAY LIKE ITAND IT WOULD BE HARDER TO GET OFF. NEED TO ASK WHY HETHINKS OXY IS STRONGER THAN VICODIN ES AND MORE ABUSEPOTENTIAL?
PLPMDL0800000001	Cleveland	OH	44111	6/4/1998	HAS PAT ON AND WILL USE MORE IF HE GETS GOOD RESULT
PLPMDL0800000001	Barberton	OH	44203	6/4/1998	UNI FOR COPD, NEED TO ASK WHEN INITIATES THEO? ALSO WHATDR MIGHT USE FOR ASTHMA?ASK DR WHEN DR USES THE PATCH? OR DOES HE HAVE ANY PATIENTSON TYLOX THAT WILLING TO CONVERT?
PLPMDL0800000001	Lyndhurst	OH	44124	6/4/1998	MADE LUNCU DFOR THE WHOLE 2ND FLOORUUYUUYUYUUUUUUUUUUUUUU
PLPMDL0800000001	Cleveland	OH	44109	6/4/1998	WROTE OXY 10MG 1-2 QH FOR SURG PATSS
PLPMDL0800000001	Lakewood	OH	44107	6/4/1998	STARTING TO USE MORE SINCE I HAVE BEEN REMINDING HIM FYI ONOXY
PLPMDL0800000001	Lakewood	OH	44107	6/4/1998	GETTING GOOD RESULTS
PLPMDL0800000001	Lakewood	OH	44107	6/4/1998	RX OXY FOR PAT WITH NUORPATHIC PAIN WHO ALSO TAKES PERCODAN
PLPMDL0800000001	Lakewood	OH	44107	6/4/1998	SURG WITH ED FINE OBSERVED POLUPS BEING REMOVED AND HUNG AROAND SPOKE WITH NURSES ABOUT OXY
PLPMDL0800000001	Barberton	OH	44203	6/4/1998	DR HASN'T STARTED ANY NEW PATIENTS ON OXY? ASK DR IF HASUSED ANY VICODIN OR DURAGESIC LATELY?
PLPMDL0800000001	Barberton	OH	44203	6/4/1998	ASK WHAT CONDITION MOST OF OXY PATIETNS ARE BEING TRATEDFOR? HOW HIGH IS GOING AND WHEN INITIATES DILAIDUD7UNI, WHEN INITIATES THEOPHYLLINE?
PLPMDL0800000001	Akron	OH	44314	6/4/1998	OXY FOR CHRONIC PAIN, ASK DR WHAT INITIATES OPIOID THERAPYWITH?
PLPMDL0800000001	Akron	OH	44314	6/4/1998	ANY PATIENT ON PERCOCET OR VICODIN ARE PATIENTS FOR OXYCONT.
PLPMDL0800000001	Cleveland	OH	44111	6/4/1998	AFRAID IF PATS TAKES MORE THAN 12 HRS AND IF GET BAD SE,SAYSHE WILL TRY
PLPMDL0800000001	Akron	OH	44319	6/4/1998	MENTIONEDES PERCOCET EVERY 12HRS NOT USING ALOT OF OXY.WHAT PATIENT DOES HE HAVE ON OXY? WHY NOT USE OXY Q12.WHY IS DR APPRHENSIVE TO RX OXYCONTIN?
PLPMDL0800000001	North Royalton	OH	44133	6/5/1998	NEED TO ASK IF DR HAS ANY PATIETNS ON VICODIN NOW?
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	SAYS HE'LL USE ALOT THIS MONTH OF OXY
PLPMDL0800000001	Cleveland	OH	44102	6/5/1998	SHOWED CONVE CHART OF OXY VS MS KEEP PUSHIN LESS MG WITH OXYAND LESS SIDE EFEE
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	REMINDED HIM ABOUT OXY IR
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	SAYS HE USING OXY ALOT
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	WANTED TO KNOW IF IR HAD ALOT OF ABUSE AND SET UP LUNCHWITHHIM AND ROMAN
PLPMDL0800000001	Barberton	OH	44203	6/5/1998	ANY PATIENT ON PERCOCET SHOULD BE ON OXYCONTIN. WHY WOULDNTHE USE OXYCONTIN?
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	HAS PATS IN STUDY
PLPMDL0800000001	Parma Hts	OH	44130	6/5/1998	HAS PATS ENROLLED IN STUDY UP TO 90MG A DAY
PLPMDL0800000001	Cleveland	OH	44127	6/5/1998	WOULDNT COMMIT TO OXY DOESNT USE MUCH PERC
PLPMDL0800000001	Cleveland	OH	44127	6/5/1998	DIDNT PASS ORAL BOARDS NOT BIG NARC USER
PLPMDL0800000001	Cleveland	OH	44106	6/5/1998	HE HAS NOT USED.HE HAS PLENTY OF OPPORTUNITY.NEED TO WOTRKON HIS HABIT AND ATTENDINGS
PLPMDL0800000001	Cleveland	OH	44113	6/5/1998	NEEDS TO BE REMNDED WILL LET ME OBSERVE SURG
PLPMDL0800000001	Strongsville	OH	44136	6/5/1998	NOT MUCH POTENTIAL.
PLPMDL0800000001	Cleveland	OH	44109	6/5/1998	THOUGHT I DIDNT GET CREDIT FOR MEDICIAD PATS AND NOT TAKINGSMIRNOFFS PATS ANYMORE;USING OXY
PLPMDL0800000001	Cleveland	OH	44122	6/8/1998	HE IS GETTING MORE SPECIFIC WITH HIS INFO.HIS DOSING AT LOWRLEVELS IS A LITTLE SHAKY BECAUSE HE WANTS TO GIVE THE 10MGTDI TO GET THAT 30 MG LEVEL.POINTED OUT HTE AVE DOSE INCA STUDIES.HE IS GETTING SE SAVINGS.WORKING ON GETTINGHIM TO START SOONER AND COMFORT ZONE.
PLPMDL0800000001	Cleveland	OH	44127	6/8/1998	USES OXY FOR MOD PAIN AND STARTS WITH MS FOR SEVERE PAIN NETTO BREAK THAT HABBIT HE HAS NOTICED LESS SIDE EFF WITH OXYTHAN MS VERY EASY TO TALK TO
PLPMDL0800000001	Garfield Hts	OH	44125	6/8/1998	TALKED ABOUT HTE DIFFERENCES BETWEEN THEOPH AND CHRONO.TRIED TO GET SPEC WITH HIS CARDIAC PAT AND WHAT THEY ARE ONPOST OP.
PLPMDL0800000001	Cleveland	OH	44127	6/8/1998	ADMITS HE LIKES PATCH THE BEST WENT OVER DOWNFALLS OF DURAAND HE KNOWS BUT WILL STILL USE AND USES OXY ALONG WITHIT
PLPMDL0800000001	Lyndhurst	OH	44124	6/8/1998	QUICK CALLSTRESSED ACTIVE INGREED SAME AS PERC BUT STATE OFART DEL NOT SURE IF HE WILL USE.NT GET HIS ATTENTION
PLPMDL0800000001	Cleveland	OH	44109	6/8/1998	USING UNI FOR NOC AND QUICK MENT OF OXY
PLPMDL0800000001	Cleveland	OH	44109	6/8/1998	OKAY ON UNI SAMPLES USING OXY
PLPMDL0800000001	Cuyahoga Falls	OH	44221	6/8/1998	DISCUSSED THE USE OF DURAGESICE IN FP SETTING.HE HELPEDCONVINCE BARRET THE DIFFERENCES BETWEEN OXY AND VIC.
PLPMDL0800000001	North Olmsted	OH	44070	6/8/1998	USING UNI OKAY ON SAMPLES LEFT SENK CHILDR SAMPLES
PLPMDL0800000001	Olmsted Falls	OH	44138	6/8/1998	JUST LISTENS
PLPMDL0800000001	Brookpark	OH	44142	6/8/1998	REMINDED HIM ABOUT OXY IR SEEING LOTS OF OXY FROM MED ONCS
PLPMDL0800000001	Akron	OH	44333	6/8/1998	SO NICE! HE FINALLY STARTED A FEW PATIENTS ON OXY. MOSTLYTHE 10'S. WENT OVER RECOMMENDED WAY OF RX SCRIPT. SUGGESTEDUSING 10'S BUT GIVING FLEXIBILITY TO PATIENT ON TAKING1-2 TABS.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	6/8/1998	MEDICAL EDUCATION
PLPMDL0800000001	Akron	OH	44308	6/8/1998	MET PAM WHITTMAN, RN CHARGE OF ONCOLOGY. DISCUSSED BENEFITSOX OXY OVER MSC. ASKED FOR LITERATURE FOR KIDS, WILL TRYTO FIND OUT.
PLPMDL0800000001	Akron	OH	44333	6/8/1998	SAID GOODBYE TO DOCTOR AND THERESA. THANKED FOR USING OXYAND TO CONTINUE USING FOR THE BEST PAIN MGMT.
PLPMDL0800000001	Akron	OH	44333	6/8/1998	TOLD HER GETTING NEW REP. ASKED IF HE WAS CUTE. VERY SWEETLADY, LIKES LUNCHES. HASN'T BEEN SEEING AS MANY CA PATIENTSLATELY, BUT OXY IS FIRST CHOICE FOR ORAL OPIOID.
PLPMDL0800000001	Cleveland	OH	44127	6/8/1998	TALKED SPEC PATS HAS 2 ON DURA PATCH ONE 50MIC ONE 75MICSEE IF HE TOOK PAT OFF PATCH
PLPMDL0800000001	Strongsville	OH	44136	6/8/1998	MENTIONED TYLENOL/C FOR POST OP. MSCONTIN AND MORE CANCERPAIN TREATED FROM HOSPITAL. ASK DR IF HAS ANY PATIENTS ONDURAGESIC OR MS CONTIN THAT WOD CONVERT TO OXY? ALSOASK IF DR WOULD CONSIDER OXY FOR POST OP?
PLPMDL0800000001	Akron	OH	44308	6/8/1998	SCHEDULED ANOTHER LUNCH WITH HIM. VERY BUSY, SAYS THEPAIN CLINIC IS PICKING UP. USING OXY MORE, STILL MOSTLYVN ADULTS. GET HIM TO GIVE CONTACTS FOR THE BURN CENTER.
PLPMDL0800000001	North Olmsted	OH	44070	6/8/1998	QUICK HIT AT WINDOW SAMPLES OF SENK KIDS WANTED UNI SAMPLESAND THINK HE HAS PAT ON OXY
PLPMDL0800000001	Strongsville	OH	44136	6/8/1998	MENTIONED OXY FOR ACUTE POST OP PAIN. VICODIN ES ONLY 5 TABA DAY. HIT OXY Q12 DOSING WITH SAFETY OF LACK OF ABUSEAND LONGER ACTING. CHRONIC PAIN, MENTIONED EPIDURALSASK IF STILL HAS TO USE ORAL MEDS FOR THESE PATIENTS?

PPLPMDL0080000001	Cleveland	OH	44122	6/9/1998	TRYING TO GET SPECIFIC AND FIND WHY HE LIKES TO USE Q8.ITUSUALLY IS THE LOWER DOSES AND WHEN HE WANRTT GO FROM 20 T030.WENT OVER AVERAGE DOSING FROM CLINICALS AND COST DIFFFROM IR AND ROX.LNT TRY TO GET MORE RAPPORT
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/9/1998	WENT OVER PRICING BETWEEN THE ROXICOD AND OXY IR.WANTSTO KNOW WHO THE SPEAKER IS GOING TO BE THE SEPT PROGRAM.NT. TALK TO JENISE AND FIND OUT ABOUT THE PAIN CLINIC ATHURON AND WHAT CAN BE DONE.
PPLPMDL0080000001	Barberton	OH	44203	6/9/1998	NEED TO ADDRESS ACUTE PAIN FIRST, START WITH. ASK WHAT MEDUSES TO INITIATE PAIN THERAPY?
PPLPMDL0080000001	Akron	OH	44333	6/9/1998	HAVING ABSOLUTELY NO IMPACT. STILL PREFERS QD THEOP.DOESEN'T SEE UNI AS HAVING ADV. WENT FOR CA PATIENTS FOROXY OVER MSC. VERY CONSERVATIVE.
PPLPMDL0080000001	Lyndhurst	OH	44124	6/9/1998	TRYING TO FIND A WAY TO DO ANOTHER PROGRAM AT MT SINAI FOR LPDIATRY SCHOOL.HE IS USING MORE AT THE HOSPITAL THAN IN THEOFFICE.COMPARED PHARMOCO AND TO VIC'S.SAID HE IS GETTINGSOME PATS
PPLPMDL0080000001	Barberton	OH	44203	6/9/1998	NEED TO ASK IF DR THINKS THAT TAKING TWO PILLS A DAY ORTHE PATCH IS MORE OF A REMINDER OF THE DISEASE?
PPLPMDL0080000001	Shaker Hts	OH	44122	6/9/1998	TALKED ABOUT DOSING AND HOW HE NEEDS TO USE TWICE AS MUCHOXY BECAUSE HE IS CONVERTING FROM T.AWENT OVER SE ANDWC COVERAGE.NT. USE BUDES ARTICLE TO SHOW ADD ON VALUETB YO USE SOONER
PPLPMDL0080000001	Akron	OH	44333	6/9/1998	SAID GOOD BYES!! HE USED A COUPLE OF THE PEI, BUT NOT ALL.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/9/1998	QUICK BENEFIT STATEMTN ON UNI. INTROD THE BUDESONIDE STUDY.WAS REALLY BUSY, ADDED 2 MORE DOCTORS.
PPLPMDL0080000001	Beachwood	OH	44122	6/10/1998	QUICK AT WINDOW.IN A NEW OFFICE.MAY BE WORTH A TRY.FINALLYDID TAKE SOME SAMPLES.LITERATURE IS WAY TO GO.USES THEO DURAND HIS HESITANT TO CHANGE.NOT A FAN OF CHRONOTHERAPY
PPLPMDL0080000001	Akron	OH	44319	6/9/1998	ASK DR HOW HIGH HAS GONE WITH OXY? SEE ALSO WHAT USES FORACUT PAINWHEN INITIATES THEO?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/9/1998	ONLY GOT A MINUTE AT COUNTER. DIFFICUTL TO SEE. HAVINGGOOD SUCCESS WITH OXY. WENT OVER WHER HE CAN USE IT.
PPLPMDL0080000001	South Euclid	OH	44121	6/9/1998	SERVICES AND PARTNERS AGAINST PAIN MATERIALS
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/9/1998	SCHEDULED LUNCH WITH RESIDENTS. SHOW THE PAIN VIDEO.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/9/1998	SAAYS HE HAS NEVER INITIATED A RX FOR OXY. HE GETS MOSTOF HIS REFERRALS FROM TERELETSKY. PATIENTS COME IN TO SEEHIM ON OXY OCCASIONALLY AND HE REFILLS AS COURTESY TOTERELETSKY WHO IS THE DOC THAT WROTE THE SCRIPT.
PPLPMDL0080000001	Akron	OH	44333	6/9/1998	HE SAT IN ON APPT WITH BURNS. SAYS HE LIKES MSC FOR CAPATIENTS BECAUSE HE WAS TRAINED ON IT. WENT OVER OBVIOUSBENEFITS OF OXY, SEEMED TO AGREE. HAS PROBLEM WITH QDTHEOP, DIDN'T SEEM TO WANT TO GET INTO IT. DISCUSSED SIDEFFECTS, POSSIBLE HE THINKS UNI WILL KEEP PATIENTS UP.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/9/1998	DIDN'T GIVE INFOR AS TO WHERE HE USES OXY. COULD BE COMING MFROM PRIMARY CARE. GAVE BENEFITS OXY.
PPLPMDL0080000001	Garfield	OH	44125	6/9/1998	MADE APPT TO GET MORE TIME.TLAKED ABOUT ADDING ON UNI ANDTHE POSITIVE LITERATURE AS WELL AS GOVERNING BODIES.REMIONDED HOW USING OXY IS THE SAME AS USING VIC
PPLPMDL0080000001	Lyndhurst	OH	44121	6/9/1998	NOT SURE HOW THEY SPLIT UP SPECIALTIES.SHE USES ALOT OF THEFIXED COMBO'S AND CHANGE FREQUENTLY BECAUSE OF ABUSEPOTENTIALS.COMPAERED TO COMBO'S AND COMMITTED TO USING.THEY HAVE A LOT OF MORE CHRONIC SYNDROMES AND WILL DEFUSE IN THIS SETTING BUT WILL NEED TO BE REMINDED ABOUTUSING IN THE MORE ACUTE SETTING
PPLPMDL0080000001	Lyndhurst	OH	44121	6/9/1998	HIS MAJOR CONCERN IS ABUSE/ADDDITION ALL ROLLED IN TO ONE.WENT OVER ABUSE DATA AND CONVERSIONS FROMFIXED COMBO'S.HEWILL USE IN HIS MORE CHRONIC SYNDROMES.SPINES AND BACKSTALKED ABOUT USING ACUTELY AS WELL. WANTS A STAMPER.MTFOLLOW UP TO SEE USE AND FIND SPECIFIC PAT AND DIAG'STHAT HE IS USING FOR
PPLPMDL0080000001	Akron	OH	44310	6/9/1998	THIS CALL WENT FOR CA PATIENTS. DISCUSSED ADV OF USING OXYOVER MSC AND DURAGESIC FOR PAIN. WENT OVER TITRATING OXY.HE HAS TABLET STRENGHTS CONFUSED.
PPLPMDL0080000001	Barberton	OH	44203	6/9/1998	ASK DR HOW HIGH HAS GONE WITH OXY. PUSH 80MG TABS FOR CAPAIN. MENTION NO CEILING.UNI, ASK WHEN INITIATES THEO?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/9/1998	RECENTLY STARTED A CA PATIENT ON OXY 20MGQ12. WENT OVERHOW TO TITRATE.
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	WASN'T SURE HOW TO RX OXY. WENT OVER DOSING.
PPLPMDL0080000001	Cleveland	OH	44111	6/10/1998	SAYS HE'S NOT USING DURA RES! PUT HIS PATIENT ON PATCH ANDHE'S SEEING HIM TODAY:PAT TAKING 40MG WILL TITR TO 60MG
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	KINDA COCKY, SAYS HAS USED, BUT DOUBTFUL. IS NOW CHEIFRESIDENT, ASKED AGAIN AGOUT SPONSORING A DINNER. COMMITTEDTO USING OXY AND TALKING WITH ATTENDINGS ABOUT IT.
PPLPMDL0080000001	Beachwood	OH	44122	6/10/1998	HE IS STILL VERY HESITANT TO USE AN OPIOID.MADE A LUNCH APPTTO GET MORE TIME AND GET IN A DIFFERENT ATMOSPHERE.WILLNEED TO WORK ON PERIPHAL STAFF TO GAIN BETCCCEPT
PPLPMDL0080000001	Mayfield Heights	OH	44124	6/11/1998	SAW HIM ON ONC FLOOR.HE IS STARTING TO RECOGNIZE ME.WILLNEED TO SEE IF THIS WILL LEAD TO MORE TIME IN HIS OFFICE.UNAWARE OF OXY FOR HIS LUNGERS
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	WENT OVER TIME PIECE, TRIED TO EXPLAIN HOW SIMPLE SHE COULMAKE HER PAIN MGMT BY USING OXY MORE.
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	SAID STARTED ONE POSTOP PATIENT ON OXY 10'S. PATIENT GOTNAUSEATED. WENT OVER SIDE EFFECTS, SAME AS OTHER PAIN MEDS.
PPLPMDL0080000001	Cleveland	OH	44111	6/10/1998	TRIED IT ON OLD LADY WHO SAID VIC WASNT WORKING 10MG AND NOCALL BACK
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	RELATIVELY QUIET DURING LUNCH AGAIN, HASN'T USED YET. SAIHE FORGOT, WENT OVER BENEFITS AGAIN VS. VIC OR PERCOCET.
PPLPMDL0080000001	Independence	OH	44131	6/11/1998	QUICK.SAIS THAT THEOP HAS ITS PLACE.WENT OVER WHY UNI IDDIFFERENT BUT WILL HAVE TO SELL THEOPH MORE
PPLPMDL0080000001	Cleveland	OH	44111	6/10/1998	GS RES USING OXY MOSTLY IN OUT PATS
PPLPMDL0080000001	Parma	OH	44129	6/11/1998	TOLD HIM THAT I WOULD NOT BE COMING IN BUT ASKED FOR SOME CONVERSIONS ANYWAY.COMPARED WITH BID'S AND PAT'SPERCEPTION.
PPLPMDL0080000001	Cleveland	OH	44109	6/10/1998	LUNCH WITH FP RESIDENTS JAN THE PHARM PRESENTED AND GAVE NICPLUGS FOR OXY
PPLPMDL0080000001	Lakewood	OH	44107	6/10/1998	ATTENDED GRAND ROUNDS SANTIAGO,KILROY,GARCIA
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	QUICK HIT ON UNI AND SEN AT WINDOW
PPLPMDL0080000001	Lakewood	OH	44107	6/10/1998	SHOWED HIM DEPT OF HEALTH FENTANAL PATCH NOT RECCO SAYS HEDOESNT LIKE PATCH
PPLPMDL0080000001	Akron	OH	44302	6/10/1998	SPOKE YESTERDAY FOR AUDREY, WAS VERY IMPRESSED AT THETURNOUT FOR TUMOR BOARDS. DISCUSSED HIS USE OF THE 80 MG OXYO.
PPLPMDL0080000001	Lakewood	OH	44107	6/10/1998	HAS USED OXY AND STILL USING LOTS OF UNI
PPLPMDL0080000001	Cleveland	OH	44122	6/10/1998	HES TO USE OPIOIDS.ADDRESSED THOSE FEARS AND COMPARED OXYTO THE FIXED COMBO'ES THJST HE USES.HE DOES NOT LIKE TO INI
PPLPMDL0080000001	Beachwood	OH	44122	6/10/1998	SENOLOT IS THE PRODUCT THAT HE REMEMBERS THE MOST.NEED TOTAKE A DIFFERENT APPROACH.TOM SAIS HE IS NOT SEEING ANYRX'S FROM HIM.WILL NEED TO GET VERY SPECIFIC TO SEEHOW MUCH AND WHAT HE IS
PPLPMDL0080000001	Akron	OH	44302	6/10/1998	DOESN'T WANT TO GET ANY MORE OXY LETTERS, MEANS HE'S BEENREADING THEM. GAVE HIM TITRATION GUIDE, SEEMED TO THINK ITWOULD BE HELPFUL.
PPLPMDL0080000001	Akron	OH	44307	6/10/1998	9100 INSERVICE ON TITRATION.
PPLPMDL0080000001	Cleveland	OH	44122	6/10/1998	TRYING TO MAKE SURE THAT HE REALIZES WHAT HER CAN REPLACEWOITH OXY.COMPARED TO PERC AND HOW THE Q12 CAN BE A BIGBENEFIT.HE DOES NOT HAVE A PLAN FOR CHOOSING PAIN MEDSBUT PERCEIVES OXY BEING STRONGER THAN VIC'S
PPLPMDL0080000001	Akron	OH	44333	6/11/1998	REQUESTED SAMPLES, QUICK HIT AT COUNTER.
PPLPMDL0080000001	Garfield Hts	OH	44125	6/10/1998	QUICK.LIKESTHE RESULTS AND THE Q12 DOSING.GETTING SOMENAUSEA BUT HE SIAD THAT IT IS NOT A DTERRENT
PPLPMDL0080000001	Akron	OH	44319	6/11/1998	DR SAID WILL START A PATIENT ON OXY, NEED TO GET A VICODINES PATIENT. HIT APAP LEVEL. NEED TO ASK IF HAS ANY PTON Q4 VICODIN?
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	AFRAID OF OXY SINCE PAT WENT INTO RESPI ARREST;USING UNI NOW
PPLPMDL0080000001	Akron	OH	44304	6/11/1998	QUICK CALL, OXY FOR ANY PATIENT REQUIRING PAIN MED, TRIEDTO DISTINGUISH FROM OTHER.S
PPLPMDL0080000001	Cleveland	OH	44102	6/11/1998	HAS PAT IN OFF ON UNI SWITCHED FROM THEO 24 DOING BETTERASTHAMIC PAT
PPLPMDL0080000001	Akron	OH	44304	6/11/1998	START WITH STAY WITH, NOT NEEDING TO GO TO DURAGESIC.
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/11/1998	SHE DOES NOT UNDERSTAND THE PHARMO OF OXY AND IT IS ADETERRENT FOR HER USING BECAUSE SHE FEELS THAT PAT'S WILLBE IMPAIRED.WENT OVER PI BUT IT DID NOT SEEM TO HELP.
PPLPMDL0080000001	Akron	OH	44304	6/11/1998	SLOTTING OXY FOR MALIG PAIN ONLY. WENT DIRECTLY FOR NONVS VIC.
PPLPMDL0080000001	Akron	OH	44304	6/11/1998	DISCUSSED HIGHT STRENGTHS AND USE ON THE FLOORS.
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	SPOKE WITH OROTHO RES WHO'S GOING TO ST LUKES NEXT MONTH HASSWITCHED PATS BACK TO PERC BY PATS REQUEST
PPLPMDL0080000001	Maple Heights	OH	44137	6/11/1998	MET DAWN.SHE IS NEW MANAGER.NOT YET FAMIL WITH NAMES THATARE WRITING OXY.ASK FOR VIC USERS
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	USING UNI JUST LISTENS AND JOANN WANTED ME TO SET UP LUNCHFOR 1999
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	NEEDS TO BE CONTUNALLY REMINDED SO HE WILL CHANGE HABBITSTRY TO GET SPECIF PAT
PPLPMDL0080000001	Cleveland	OH	44102	6/11/1998	DIDNT KNOW YOU COULDOD SPLIT UNI TABS WETN OVER TITR
PPLPMDL0080000001	Maple Hts	OH	44137	6/11/1998	TALKED ABOUT USE IN GENERAL IN THE NURSING HOME.WILL HAVE TOASK SPECIFIC QUESTIONS ABOUT PATIENTS AND HOW HE TREATSWITH DIFFERENT AGENTS.WENT OVER MARTIN PAK AND CORRELATEDSAME ADV WITH AST AS COPD.GIVING OUT SEN SAMPLES
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/11/1998	THEY HAVE A PAT FOR THE INDIG PROGRAM.HE TALKED ABOUT NGMED AFFAIRS AND HOW THEY HAVE TO COME THRU WITH WHAT THEYSID THJAT THEY WOULD.NEW PATIENT CONVERTED FROM COMBO'S THATCAME FROM PRI CARE SO HE IS STILL USING
PPLPMDL0080000001	Akron	OH	44304	6/11/1998	HE WANTS A SPEAKER FROJOHNS HOPKINS FOR GRAND ROUNDS.SCHEDULE FOR SEPT.
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1998	WENT OVER TITRATION ASKED TO ADD A PILL RATHER THAN FREQUENCYLEEN SAYS HE DOESNT USE DURAG AND JSUT PUT LUNG CA PAT ON20MG OXY ALSO SWITCHES TO MS RATHER THAN TITRATING OXY UP
PPLPMDL0080000001	Barberton	OH	44203	6/11/1998	DR IS A DISFUNCTIONAL PERSON IN SOCIETY. HIT OXYCONTINNOT ALOT OF INTEREST IN PAIN MANAGEMENT. OXY Q12 OXYCODONE.
PPLPMDL0080000001	Uniontown	OH	44685	6/11/1998	WENT AFTER VICODIN ES PATIENTS, MENTIONED APAP LEVELSAND GOT THESE VICODIN ES CONVERSION PATIENTS TO 20MG Q12.FOLLOW UP, ASK IF HAS SWITCHED ANY VICODIN ES PATIENTS TO OXY?
PPLPMDL0080000001	Cleveland	OH	44106	6/12/1998	CONCERNED ABOUT ACUTE VS CHRONIC HIS ACUTE SEEMS TO BEA COUPLE OF DAYS WITH HERNIA'S OR GALLBLADDERS.HE HASNOT DONE TOO MUCH WITH CA SURGERIES.COMPARED TO FIXEDCOMBOS
PPLPMDL0080000001	Parma	OH	44129	6/12/1998	FOCUSING ON SEPARATING UNI FROM THE OTHER THEOPH.HE HASSET WAYS ON WHEN AND HOW TO USE THEOPH.RAPPORT HELPSBECAUSE HE GETS HESITANT WHEN USING UIT.
PPLPMDL0080000001	Parma	OH	44129	6/15/1998	I DON'T THINK HE UNDERSTANDS DIFFERENCES BETWEEN UNI DURAND UNIPHIL.TRIED TO TALK ABOUT LEVELS AND FUNCTION.ALSOTRIED TO SEE IF DEL SYS OF DUR WOULD MAKE A DIFF.(SAME LEVELAS THEO DUR)
PPLPMDL0080000001	Barberton	OH	44203	6/15/1998	NEED TO GET DR TO DISTINGUISH WHETHER USING MORE UNI FORASTHMA OR COPD, ALSO ASK WHEN INITIATES THEO?
PPLPMDL0080000001	Barberton	OH	44203	6/12/1998	WHEN ASK OF APPRHENSION, SHE SAID NO, WAS LOOKING FOR PATIENSNOT ON INSURANCE. SHE SAID USING FIRST LINE IN PLACE OFMS CONTIN, WHAT OTHER AGENTS DOES SHE INITIATE WITH?OXY IR AND SENEKOT-S.
PPLPMDL0080000001	Cleveland	OH	44109	6/12/1998	PATIENT DID GREAT ON OXY
PPLPMDL0080000001	Beachwood	OH	44122	6/12/1998	QUICK AT THE WINDOW.DOSING AND TRYING TO GET ADDITIONALPAT FROM COMBO'S.HE IS STILL USING MOSTLY THE 10MG ANDUSING OXY FOR HIS PERC PAT'S.TRYING TO GET SMAE FOR OTHERCOMBO'S
PPLPMDL0080000001	Akron	OH	44302	6/12/1998	COMPLAINING OF SIDE EFFECTS O UNIA.DMITS TO GETTING COMPLAINTS FROM ALL THEOP. COULD BE OTHERAGENTS PATIENTS ON.
PPLPMDL0080000001	Parma	OH	44129	6/12/1998	HE IS SOLD ON ORAL B2 USE.NOT SEEING THE SE WITH ITS USE.TALKED ABOUT GOV BODIES AND ADD ON VALU WITH BOTH ASYS AND INHAL BENEFITS.DID NOT COMMIT TO OXY BUT LIKED THEABUSE DATA

PPLPMDL080000001	Beachwood	OH	44122	6/12/1998	QUICK.MADE APPT TO GET MORE TIME.HE STILL USES HIS LADDEROF DARV AND SOME PERC.HE DOES NOT SEEM TO GET THE CONNECTIONSPEAKER PROGRAMS CONSIST OF HONORARIUM, INVATION COSTS ADNFOOD.
PPLPMDL080000001	Garfield Hts	OH	44125	6/15/1998	SHE IS VERY SET IN HER WAYS AND WILL TAKE A COUPLE OF TRIES.SHE ADDS ON THEOPH BUT IT IS USUALLY A BID.TALKED ABOUTBLOOD LEVELS AND LUNG FUNCTION BUT THAT DID NOT MAKE ANIMPRESSION.CHRONO HAD A LITTLE BETTER OUTCOME.LIT MAYHELP.
PPLPMDL080000001	Akron	OH	44312	6/12/1998	OXY AND OXY IR. OXY 10MG,20MG, 40MG.
PPLPMDL080000001	Fairlawn	OH	44333	6/12/1998	OXY FOR ACUTE, SEEMS TO USE FOR MALIG AND CHRONIC PAIN.ASKED FOR MORE PRN REPLACEMENT.
PPLPMDL080000001	Akron	OH	44333	6/12/1998	FOLLOWING UP AFTER LUNCH, HASN'T USED OXY YET, FORGETS.PAYTON IS THE KEY HERE ANYWAY.
PPLPMDL080000001	Akron	OH	44304	6/12/1998	OXY VS DURAGESIC.
PPLPMDL080000001	Beachwood	OH	44122	6/12/1998	COMPARISON TO VIC AND OTHER COMBO'S.QUICK.HE IS HARD TOSEE.WILL HAVE TO FOLLOW UP WITH HIS NURSE
PPLPMDL080000001	Stow	OH	44224	6/12/1998	OXY IR AGAIN INSTEAD OF VIC. CAN'T GET HIMTO USE OXYFOR ACUTE PAIN. STILL PREFERS PRN'S.
PPLPMDL080000001	Akron	OH	44333	6/12/1998	SAYS HE HAS USED A COUPLE TIMES FOR NURSING HOME PATIENTSINSTEAD OF DURAGESIC. DID SAY IT WAS EASIER TO TITRATE.
PPLPMDL080000001	Westlake	OH	44145	6/12/1998	HAS USED ONCE BUT HAD TO LOOK UP DOSING GAVE PEN TO HELP REM10MG 1,2,3 Q12;KEEP REMINDING
PPLPMDL080000001	Cleveland	OH	44106	6/15/1998	HE DOES NOT WANT TO TALK ABOUT PRODUCT OR F/B BUT HE DOESLIKE TO TALK ABOUT PROCEDURES OR PAT'S.NEED TO GET HIM TOTEACh ME ABOUT HIS PATIENTS.NT FIND A WAY TO FIND HIM INHIS OFFICE BECAUSE IT IS A MORE RELAXED ENVIRONMENT
PPLPMDL080000001	Oakwood Village	OH	44146	6/15/1998	GOOD INTRO CALL, HE HAS ALOT OF ISSUES WITH STATE PHARMACYBOARDS AND USE OF OPIOIDS. CLOSED ON USING OXY IN PLACE OFVIC.
PPLPMDL080000001	Westlake	OH	44145	6/15/1998	NEED TO STOP IN AT DRUGMART IN OLMSTED FALLS AND GET PHARMTO PUT OXY 10MG IN HIS PATS HAVE TO CALL AHEAD TO GET IT
PPLPMDL080000001	Cleveland	OH	44106	6/15/1998	ASKED LOU ABOUT GETTING SOME TO THE INVOICES TO PROVEMSC USE.THEY ARE USING ABOUT 25 BOTTLES OF MONTHETWEENOXY, MSC ADN IR
PPLPMDL080000001	Bedford	OH	44146	6/15/1998	MEDICAL EDUCATION, OUTPATIENT SURGERY.
PPLPMDL080000001	Cleveland	OH	44131	6/15/1998	WHAT A DUD.NOT INTERESTED IN THE NEW DELIVERY OR GETTINGA BRAND VS A GENERIC
PPLPMDL080000001	Garfield	OH	44125	6/15/1998	COMPARED TO THE FIXED COMBO'S.HE DOES NOT USE ALOT OFFAIN MEDS BUT WE DID TALK ABOUT SPECIFIC PAT AND SPECIFPROCEDURES.HE IS SHOWING UP ON FIRST RX BUT IS ONLY ACOUPLE OF PAT
PPLPMDL080000001	Cleveland	OH	44106	6/15/1998	DELIVERED THE BINDER.HE DID NOT KNOW TOO MUCH ABOUT IT.WENT OVER DOSING AND TERMINOLOGY, ESP ACUTE.ALOT TO HIM ISA COUPLE OF DAYS.TALKED ABOUT ACUTE BEING PRIOR TO 6 MOS.
PPLPMDL080000001	Cleveland	OH	44106	6/15/1998	IT SEEMS LIKE ALOT OF INFLUENCE IS COMING FROM KINSELLA HEWAS HUNG UP ON PROOF FROM HEAD TO HEAD CLINICALS ABOUTTHE DIFFERENCES BETWEEN OXY AND MS.NOW IT IS NOT A CONCERNKINSELLA WILL BE TAKING MORE OF A CLINICAL APPROACH AND HANDERS DOING PATIENTS
PPLPMDL080000001	Bedford/Sinal	OH	44146	6/15/1998	OXY VS MSC AND OROMORPH. DISCUSSED HIS HIGHEST DOSE PATIENTAND SHOED HIM THE AVG OXY DOSE FOR CA.
PPLPMDL080000001	Cleveland	OH	44106	6/16/1998	HE LAUGHS WHEN HE SEES ME.HE KNOWS THAT THERE WILL BELITERATURE INVOLVED.HE DOES GIVE MUCH CREDEnce TO ATS.FEELS HE GETS BETTER COPVERAGE WITH SEREV.ADDS ON AT LASTRESORT
PPLPMDL080000001	Westlake	OH	44145	6/15/1998	USES AFTER BIG SURG NOT FOR A DAY OR TWO
PPLPMDL080000001	Cleveland	OH	44127	6/16/1998	HAS NOT USED OXY SAYS HASN'T HAD RIGHT PATS
PPLPMDL080000001	Cleveland	OH	44122	6/16/1998	HE TOOK A VIC ONCE AND IT REALLY MADE HIM SICK.NOW HE DOESNOT LIKE TO GIVE TO PATIENTS.SHWED DEL SYS AND LACK OF PEAKSAND ASSOCIATED SE TO THAT TIME
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	ASTHMA GUIDELINES, UNI VS THEODUR.
PPLPMDL080000001	Berea	OH	44017	6/16/1998	LIED AND SAID HE DOESNT USE NARCS ONLY AT LUTERAN TUES AMLINDA SAYS HE USED VIC SEE'S BACK PATS
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	HASN'T USED SINCE LUNCH, REMINDED OF BENEFITS, FLAT BLOODLEVELS.
PPLPMDL080000001	Cleveland	OH	44115	6/16/1998	LIKES PATCH FOR PAT WHO'S CAREGIVER ISNT RELIABLE;WENT OVERNEGS OF DURAG SAYS HE'S USING MS Q8 MORE THAN PATCH EVERY24KEEP WITH SAME MESSAGE;SAYS WE NEED TO MAKE LARGER STRENGHTOLD HIM CONV OF 200MS TO 800XY
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	HAS USED OXY TWICE IN LAST MONTH, BOTH CA PATIENTS. DISCUSSEDADV OF OXY FOR NON MALIG PAIN.
PPLPMDL080000001	Cleveland	OH	44113	6/16/1998	ALWAYS JOKES WITH ME RE VICOPROFEN USING MORE OXY
PPLPMDL080000001	Cleveland	OH	44113	6/16/1998	SAYS HE'S USING UNI GAVE ASTHMA GUIDELINES AND US DPT OF HECA BOOKLET;
PPLPMDL080000001	Cleveland	OH	44113	6/16/1998	LUNCH INSEVR WITH ROMAN WENT OVER OXY;USES VICOPROP FOR ACUTPATs OXY FOR CHRONIC SEE IF THEY USED OXY IR
PPLPMDL080000001	Cleveland	OH	44113	6/16/1998	DR MANNING AND IN RESIDENT FROM FAIRVIEW VERY RECP TO OXYJUST NEEDS TO REMEMBER;
PPLPMDL080000001	Akron	OH	44304	6/16/1998	DISCUSSED FUTURE GRAND ROUNDSS AND ADV OF OXY VS. DURAGESIC.NEXT CALL, GO OVER PRICING AND ASK IF USED THE 80MG
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	CAN'T GET HIM PAST THAT OXY IS NO STRONER THAN VIC!
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	HAS USED OXY FOR A LOW BACK PATIENTS, NOT BIG ON OPIOIDS.
PPLPMDL080000001	Cleveland	OH	44113	6/16/1998	ALWAYS USES NARCS FOR AT LEAST 10 DAYS POST OPER SET UP DAYTO OBSERVES SURG GAVE PEN TO REMINDS HIM WILL KEEP IN LOCKER
PPLPMDL080000001	Tallmadge	OH	44278	6/16/1998	HAS BEEN USING OXY A LITTLE, STILL NOT USING EARLY IN PLACEOF VIC, THOUGH. ONLY GAVE ME A MINUTE. NEED TO GET THESTART WITH STAY WITH MESSAGE.
PPLPMDL080000001	Cleveland	OH	44106	6/16/1998	TRYIGN TO GET A SPEAKER DATE.HE SAID TO WORK WITH VICKIESHE SEEMS TO BE THE ONE TO GO THRU
PPLPMDL080000001	Akron	OH	44319	6/17/1998	MENTIONED SOME USE OF VICOPRFENAND LORTAB. ASK WHY WOULDUSE INSTEAD OF OXY? ALSO ASK WHEN INITIATES THE PATCH?
PPLPMDL080000001	Uniontown	OH	44685	6/17/1998	NEED TO ASK DR WHAT RX FIRST FOR CA PATIENTS?
PPLPMDL080000001	Solon	OH	44139	6/18/1998	QUICK SAMPLE CHECK AND BENEFIT OF EARLY MORNING BLOOD LEVEL.
PPLPMDL080000001	Cuyahoga Fls	OH	44223	6/17/1998	QUICK CALL AT COUNTER, USES UNI AND THEODUR. EXPLAINEDQUICKLY THE DIFFERENCE OF UNIPHYL.
PPLPMDL080000001	Cuyahoga Fls	OH	44221	6/17/1998	WENT WITH THE START WITH MESSAGE, SEEMS TO GO TO DURAGESICEARLY. THINKS ITS EASY.
PPLPMDL080000001	Cuyahoga Fls	OH	44221	6/17/1998	SAYS NOT INTERESTED IN OXY, PRETTY MUCH CUT ME OFF.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	6/17/1998	OXY FOR NOM MALIG PAIN VS VICODIN.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	6/17/1998	OXY VS VIC.
PPLPMDL080000001	Akron	OH	44310	6/17/1998	OXY VS VIC, TRIED TO EXPAND USE. USES MOSTLY FOR MALIGPAIN AND CHONIC. WENT FOR ACUTE.
PPLPMDL080000001	Lakewood	OH	44107	6/17/1998	FORGOT ABOUT OXY IR IS AFRAID OF TOXICITY;THINKS LESS SEDATIWITH OXY OVER MS;ASK WHAT IS HIGHEST DOSE OF OXY HE'S USED
PPLPMDL080000001	Cuyahoga Falls	OH	44223	6/17/1998	QUICK WINDOW HIT, DROP AS TARGET. NOT GIVING ME TIME.
PPLPMDL080000001	Cuyahoga Fls	OH	44223	6/17/1998	SAYS HAS BEEN USING UNI 400 MG. HASN'T USED OXY YET,REMINDED OF BENEFITS OF FLAT BLOOD LEVELS.
PPLPMDL080000001	Akron	OH	44310	6/17/1998	JOINT CALL WITH SCHUKAY. USING OXY SAME FOR MALIG AND CHRONNOT ACUTE. GAVE REASONS TO USE INSTEAD OF PRNS.
PPLPMDL080000001	Uniontown	OH	44685	6/17/1998	DR THINKING OXY MORE FOR CA, HIT NONMALIGNANT PAIN STUDYASK IF DR WOULD USE OXY IN PLACE OF PERCOCET AND VICODIN?
PPLPMDL080000001	Barberton	OH	44203	6/17/1998	NEED TO HIT OXY LONG ACTING Q12, IF ONLY WANT TO USE ONETAB A DAY. WHY NOT USE OXY?
PPLPMDL080000001	Akron	OH	44319	6/18/1998	DR MENTIONED OXY, SOME USE, USING MORE SECOND LINE. NEEDTO ASK WHAT OPIOID DR INITIATES WITH? DOES HE HAVE ANYPATIENTS ON VICODIN?UNI, WHERE IS DR INITIATING THEO"?S?
PPLPMDL080000001	Westlake	OH	44145	6/18/1998	SAYS HE JUST SWITCHED A COUPLEPATS LST WK NO FEEDBACK YETASKED IF I WAS INVOLVED IN GOLF OUTING DR BELOW PUTS ON NEXTWK
PPLPMDL080000001	Rocky River	OH	44116	6/18/1998	SAYS OXY WORKS ON SOME AND NOT ON OTHER THEY WNAT THEIR KICKTOLD HIM ABOUT OXY IR AND ASKED IF HE HAD ANY MORE PATS TOPUT ON OXY SAID YES
PPLPMDL080000001	Bedford Heights	OH	44146	6/18/1998	UNI DELIVERY SYSTEM VS BID'S ESPECIALLY GENERIC.
PPLPMDL080000001	Middleburg Heights	OH	44130	6/18/1998	HAS ONE PROST CA PAT ON OXY 20 DOING WELL WILL FIND MORE PATO PUT ON OXY OKAY ON UNI SAMPLES
PPLPMDL080000001	Middleburg Hts	OH	44130	6/18/1998	QUICK MENTION OF PROD ON WAY TO HOP TO DO ADMIT;
PPLPMDL080000001	South Euclid	OH	44121	6/18/1998	WENT OVER DEL SYS AND HOW THIS COMPARES TO VIC.LORECET ANDVIC IS WHAT HE USES.ONE OF THE RES FROM YESTERDAY PROGRAMWAS WORKING WITH HIM.AGreed TO USE. HE MAY BE PUTTING ITTOO HIGH.NEED TO FOLLOW UP AND MAKE SURE THAT HE IS USINGINSTEAD OF VIC AND LORECET'S.
PPLPMDL080000001	Northfield	OH	44067	6/18/1998	ONLY GAVE ME A MINUTE, SAYS HE USES OXY ALOT. ASKED ABOUTTHE DIFFERENCE OF MSC. HAD ME SCHEDULE APPT TO GET MORETIME.
PPLPMDL080000001	Bedford	OH	44146	6/18/1998	BENEFITS OF UNIPHYL VS GENERIC BID.
PPLPMDL080000001	Cleveland	OH	44130	6/18/1998	QUICK REMINDER ON OXY;HAD PAT IN OFF HE WAS REFILLING THEODSWITHCED HER TO UNI 400HS;SEE HOW SHE DID WITH UNI
PPLPMDL080000001	Akron	OH	44312	6/18/1998	NEED TO ASK DR WHAT OPIOID HE INITIATES THERAPY WITH?DOES HE HAS ANY PATIENTS ON PERCOCET OR VICODIN?UNI, WHEN DOES DR INITIATES THEO?
PPLPMDL080000001	Uniontown	OH	44685	6/18/1998	DR WROTE A 40MG RX FOR WOMAN WITH SEVERE DISC PROBLEM,NEED TO GO OVER ALL THE STRENGTHS. ASK IF PUT ANY NEWPATIENTS ON OXY, HOW HIGH HAS SHE GONE? ALSO DOES SHEHAVE ANY PATIENTS ON MS CONTIN NOW?UNI, ASK FOR WHEN INITIATES THEO?
PPLPMDL080000001	Sagamore Hills	OH	44067	6/18/1998	SAW IN LAB, QUIK HIT ON UNIPHYL AS BEST ONCE A DAY.
PPLPMDL080000001	Cleveland	OH	44130	6/18/1998	ACTUALLY TOOK PAT OFF PATCH BUT DIDNT GIVE HIM ANYTHING
PPLPMDL080000001	Barberton	OH	44203	6/18/1998	DR'S BIG CONCERN IS WITH ABUSE. MENTIONED CHRONIC PAINPATIENTS, BELIEVES ALL OPIOIDS ARE HABIT FORMING, NEEDTO KEEP WITH THE DELIVERY SYSTEM. ASK DR IF HE BELIEVESTHE DELIVERY SYSTEM MAKES OXY LESS HABIT FORMING?WHAT HE USES FOR ACUTE PAIN?
PPLPMDL080000001	Akron	OH	44301	6/18/1998	NOT FAMILIAR WITH OXY. NEED TO ASK DR WHAT OPIOID HEUSES AND FOR WHAT? OR WHAT HE INITIATES PAIN WITH?UNI, WHAT DISEASE STATE TREATS WITH THEO?
PPLPMDL080000001	Middleburg Hts	OH	44130	6/18/1998	STILL WNATS T-PHYLL ALL OUT OF SAMPLES MAKE SURE TO GET THERONCE A MONTH SO THEY HAVE SAMPLES;QUICK REMINDER ON OXY
PPLPMDL080000001	Sagamore Hills	OH	44067	6/18/1998	QUICK HIT IN LAB.
PPLPMDL080000001	Sagamore Hills	OH	44067	6/18/1998	REQUESTED SAMPLES FOR UNI, DOESN'T SEEM TO USE MUCH THOUGH.WENT OVER DIFFERENCE IN DELIVERY SYSTEM WITH THEOPDUR.
PPLPMDL080000001	Cleveland	OH	44106	6/18/1998	FOCUSED ON THE COMBO'S AND PUHARMOKI OF O
PPLPMDL080000001	Cuyahoga Falls	OH	44221	6/18/1998	OXY IN PLACE OF VIC, HAVING A HARD TIME DEVELOPING RAPPORTWITH HIM.
PPLPMDL080000001	Uniontown	OH	44685	6/18/1998	DR MENTIONED PUT A LIVER CA PATIENT ON 40MG Q12 OF OXYCONTINASKED IF HAVE ANY PATIENTS ON VICODIN? ALSO FOLLOW UPWITH CA PATIENT TO ASK WHAT NEXT STEP IS?UNI, MENTIONED ASTHMA, ASK IF HAVE ANY PATIENTS NOTSTABILIZED ON B-2'S AND STEROIDS?
PPLPMDL080000001	Akron	OH	44333	6/19/1998	ABUSE BIG THING WITH HIM, ONLY GAVE ME A MINUTE. LEFTLIT.HAS LITTLE POTENTIAL. TAKE OFF AS CORE. NOT COMING AROUDDIKE KLEIKA. TOO CONSERVATIVE.

PLPMDL080000001	Akron	OH	44333	6/19/1998	SAID HAS BEEN USING 20'S MORE FOR POST OP. SUGGESTED HESTILL USE 10'S AND HAVE PATIENTS TAKE 2-3 TABS. SAID ATHEYOFTEN DIDN'T USE ENTIRE RX TOWARDS THE END CAUSE THEYDIDN'T NEED ALL THAT
PLPMDL080000001	Akron	OH	44310	6/19/1998	ASKED ALOT ABOUT COST, COMPARED TO OTHER BRANDED PRODUCTS.SAID NON INSUREX PATIENTS CAN'T AFFORD OXY. HAS USED THOUGHAND PLEASED WITH RESULT. WILL ONLY USE WHERE PATIENTS CANAFFORD
PLPMDL080000001	Cleveland	OH	44111	6/19/1998	SPOKE TO HIM ABOUT PROGRAM IN NOV HAS LOTS OF PATS ON OXYWONT ADMIT TO USING DURAG
PLPMDL080000001	Akron	OH	44333	6/19/1998	WAS VERY INTERESTED IN MORE INFO REGARDING OXY, HOWIT WORKS. CURRENTLY USES PERC AND VIC, DOESN'T LIKE THETYLENOL LEVELS. FEELS THAT HIS PATIENTS ARE SOMETIMESUNDERDOSED FOR PAIN MEDS BECAUSE HE WANTED TO BE CAUTIOUSABOUT TYLENOL LEVELS. SAID OXY SEEM LIKE PERFECT SOLUTION.
PLPMDL080000001	Strongsville	OH	44136	6/19/1998	NEED TO ASK DR IF HE WOULD USE OXY FIRST LINE FOR CAPATIENTS?
PLPMDL080000001	Akron	OH	44333	6/19/1998	SAID HE USES A LITTLE OXY, STILL VERY NEW AS FAR AS SEEINGOUTPATIENT PAIN MGMT PATIENTS. DOING MORE GENERAL ANESTHESIAABOUT WANTS TO INCREASE PAIN MGMT. GAVE HIM THE CME FORM,INTERESTED IN
PLPMDL080000001	Cleveland	OH	44104	6/19/1998	IS USING ALLOT AFTER SURG IN HSP WILL BE GOING TO UH STILL USBREAKTHROUGH PERC TOLD HIM ABOUT OXY IR SEE IF HE'S USED
PLPMDL080000001	Akron	OH	44310	6/22/1998	NOT GETTING ENOUGH TIME TO REALLY BE ABLE TO MAKE A DIFFERNC.HE IS IN CHARGE OF PULMONARY GRAND ROUNDS AT GENRAL. ASKEDHIM ABOUT US SPONSORING A PUD TO SPEAK, WILL LOOK INTO DATE.
PLPMDL080000001	Akron	OH	44333	6/19/1998	ONLY GAVE ME AMINUTE AT WINDOW. COMPLAINED ABOUT ABUSER.REMINDED OF FLAT BLOOD LEVELS.
PLPMDL080000001	Beachwood	OH	44122	6/19/1998	NOT SURE WHAT SHE IS TAKING AWAY FROM OUR CONVERSATIONS.SHE SAYS THAT SHE WILL USE BUT SHE HAS NOT SHOWED ONANYTHING YET.NICHED OXY INSTEAD OF VIC.BRAND VS GENERICNT GO OVER PHARM AND AGAIN COMPARE TO COMBO'S
PLPMDL080000001	Cleveland	OH	44111	6/19/1998	MET WITH MAUREEN LUNCH NEXT WK A FEW PATS ON OXY DOING WELLNEED TO STOP IN THERE MORE FREQG ALSO SPOK WTH CARRIE ON LUNCA PROGRAM
PLPMDL080000001	Lakewood	OH	44107	6/22/1998	HAS PAT THAT WAS ON UNI SWITCHED FROM ANOTHER DR TO SHORTACTIN THEO AND BECAME TOXIC SEE IF THAT LADY STILL ON UNIQWICK REMINDER ON SEN KIDS
PLPMDL080000001	Cleveland	OH	44104	6/19/1998	DR BILL MEYER ORPOD IN ER CONCERNED ABOUT COST OF OXY WENTOVER IT AND BENEFITS OF OXY OVER
PLPMDL080000001	Cleveland	OH	44111	6/19/1998	BROUGHT BAGELS IN FOR RESIDENTS ALL ARE USING OXY DR DROUBEUSING ALOT
PLPMDL080000001	Akron	OH	44333	6/19/1998	HASNT USED SINCE LAST LUNCH, VERY STANDOFFISH. GAVE HIMLITERATURE AND REMINDED OF BENEFITS.
PLPMDL080000001	Cleveland	OH	44104	6/19/1998	FINALLY ADMITTED TO NOT USING OXY HE MAY TRY IT MORE INTERSIN UNI WROTE DOWN DOSING
PLPMDL080000001	Cleveland	OH	44111	6/19/1998	HAS USED IT HAS ELDERLY LADY WHO WAS NOT GETTING CONTROL FROANYTHING AND OXY WAS THE ONLY THNG THAT GAVE HER RELIEF
PLPMDL080000001	Beachwood	OH	44122	6/22/1998	A LITTLE DIFFERENT.ASKED ABOUT WHEN HE ADDS ON AND ABOUTSPECIFIC PATIENTS. WHEN?
PLPMDL080000001	Cleveland	OH	44106	6/19/1998	HE HAS A LADDER OF POTENCY THAT HE USES.HE WILL GIVE TOUTLOWHEN T3 ARE NOT ENOUGH.NT TALK ABOUT NOT HAVING TO WRITESEVERAL RX'S OR HAVING THE PATU COM BACK FOR A SCRIPT.HE IS NOT MAKING HTE CONNECTION BETWEEN OXY AND OTHERCOMBO'S
PLPMDL080000001	Cleveland	OH	44111	6/19/1998	HAS PAT ON DURAG 125 MGC PATCH NOT GETTING PAIN RELIEFWITHC TO OXY 40MG AND TITRATE UP
PLPMDL080000001	Cleveland	OH	44104	6/19/1998	LIKES OXY CAUSE LESS PILLS HAS ONE PAT THAT ONLY TAKING ITAT NIGHT 40MG RECOMMENDED 20MG DURING DAY SEE IF HE DID THATAND MAKE SURE HE REMENBERS HE CAN TITRATE OXY EVERY DAY ANDHE DOESNT LIKE PATCH MAKE SURE HE DOESTN HAVE ANY OTHER PATSON IT
PLPMDL080000001	Fairlawn	OH	44333	6/19/1998	ATTENDED SPEAKER PROGRAM THRU MARK DIMOS. GUTLOVE SPOKE.FINALLY GOT HIM TO UNDERSTAND ABOUT TOLERANCE AND TITRATIONS.AID HE LEARNED ALOT AND HAS BEEN USING MORE OXY SINCEPROGRAM.
PLPMDL080000001	Akron	OH	44304	6/19/1998	USED OXY 60 MG FOR TOTAL HIP AND KNEE, SAID WASNT HAPPWTH RESULTS. SUGGESTED HE GO TO 80 BASED ON LECTURE BYGINSBERG. WAS USING TYLOX BEFORE, ALSO SAID THAT HE MIGHTNEED TO COMPENSATE FOR THE AMOUNT OF ACET. THAT PATIETS WEREGETTING. COMMITTED TO USING 40 MG Q12 WITH BREAKTHROUGH.
PLPMDL080000001	Akron	OH	44302	6/22/1998	HASNT REALLY USED MUCH. STILL PREFERS MSC OUT OF COMFORT.
PLPMDL080000001	Akron	OH	44302	6/22/1998	LIKED THE PEI PROGRAM, GAVE HER OPPORTUNITY TO USE OXYO N A FEW PATIENTS AT NO COST TO THEM, SAID EVERY PATIENTDID VERY WELL, VERY LITTLE SIDE EFFECTS, ECEPT CONSTIP.HAS 2 CARDS LEFT THOUGH, DESTROYED THEM.
PLPMDL080000001	Akron	OH	44333	6/22/1998	SAMPLED AND WENT OVER DELIVERY SYSTEM, DOESN'T SEE THEDIFFERENCE BETWEEN QD THEOP.
PLPMDL080000001	Akron	OH	44307	6/22/1998	EASE OF OXY, DISCUSSED CURRENT ESOPHGEAL THROAT CA PATIENTCURRENTLY ON LORCET, CALCULATED CONVERSION TO OXY, LESSSWALLOWING.
PLPMDL080000001	Lakewood	OH	44107	6/22/1998	INSERV ON ONC FL TITR AND CONV TALKED ABOUT SPEC PATS DEBBIAND BRANDY FOLLOW UP WIHT
PLPMDL080000001	Akron	OH	44333	6/22/1998	REBATE, OXY VS DURAGESIC.
PLPMDL080000001	Akron	OH	44307	6/22/1998	MEDICAL EDUCATION.
PLPMDL080000001	Akron	OH	44302	6/22/1998	IS RESPONSIBLE FOR GRAND ROUNDS FOR END OF AUGUST, TRYINGTO GET GUEST SPEAKER IN. TOUCHED ON DURAGESIC, CUT ME OFF.GET RIGHT INTO IT NEXT APPT.
PLPMDL080000001	Maple Hts	OH	44137	6/22/1998	VERY INTERESTING.HE DOES NOT LIKE TO USE OPIOIDS BUTSTILL WRITES A FAIR SHARE.GETS ABOUT 85% EFFICACY FROMNSAIDS THEN WILL USE ADJUNCTS AND THEM OPIOIDS.COMPARED TOMSC AND OTHER COMBO'S.LIKES THE EXT RELEASE.SAID TO FOLLOWUP IN A MONTH
PLPMDL080000001	Beachwood	OH	44122	6/22/1998	INTERESTING.SAID THAT HE ONLY HAD A MINUTE BUT GAVE ME ASMUCH TIME AS NEEDED.WENT OVER DEL AND HOW TO USE INSTEADOF COMBO'S.TALKED ABOUT HOW HE WOULD NOT HAVE TO CHANGEMEDS WHEN ON DRUG IS NOT STRONG ENOUGH.COMMITTED TO USING
PLPMDL080000001	Akron	OH	44307	6/22/1998	OXY VS LORTAB, VERY STUCK IN HIS WAYS.
PLPMDL080000001	Lakewood	OH	44107	6/22/1998	HAS NOTE FROM PAT THAT IS CONCERNED OXY IS CAUSING VISIONPROB SHOWED IN PI NOT A SIDE EFF WENT OVER DOSING AND OXYIRGAVE US DEP OF HEALTHE GUIDELINES
PLPMDL080000001	Akron	OH	44302	6/22/1998	ATTENDED PF PROGRAM, GOT CV, WANTS TO TALK AT PA MEETING.SUBMIT AS SPEAKER.
PLPMDL080000001	Lakewood	OH	44107	6/22/1998	WANTED SAMPLES SAYS HE'S USING MORE THEO CAUSE IT WORKS ANDPATS COMPLE BETTER;WENT OVER TITRATON ON OYX WITH HIM;ASKEDABOUT ABUSE POT
PLPMDL080000001	Akron	OH	44302	6/22/1998	WENT OVER TITRATING OXY, CURRENTLY HAS 80 MG PATIENT ON THEFLOOR, DISCUSSED NEXT PLAN.
PLPMDL080000001	Beachwood	OH	44122	6/22/1998	FOUND OUT SEVERAL INTERESTING FACTS.HE USES MSC FOR ABOUT10%-15% OF HIS PATIENTS.USES COMBO'S IN ABOUT 25% OFPATIENTS.COMPARED OXY TO BOTH MS AND COMBOS.THUGHT THATOXY IS NOT AS STRONG AND WILL SWITCH TO MS AND THAT NO BODYKNOWS HOW TO DOSE OXY.WENT OVER BOTH.FOCUSED ON HOW TOWRITE AND TITRATE.3-2 RULE AND DOSING
PLPMDL080000001	Parma	OH	44129	6/22/1998	HE FORGOT ABOUT OXY AND WENT BACK TO HIS OLD HABIT OFVIC.WENT OVER THE DIFFERENCES AGAIN AND SPENT MORE TIMEON DOSING AND HOW TO USE AND WRITE.USUALLY USES VIC EAS ANDGIVES 1/2 Q 4-6.AND IF PAT NEEDS MORE THEN HE GIVES THEOTHER HALF.EQUIVELANT DOSE IS 1-2 10MG Q12
PLPMDL080000001	Lakewood	OH	44107	6/22/1998	HAS PAT TAKING OXY Q8 WENT OVER Q12 DOS AND TITR AND OXY IRWILL RX FOR PAT INSTEAD OF VICPORF CAUSE OF MEDI AND AVAILAB
PLPMDL080000001	Mogadore	OH	44260	6/23/1998	WENT FOR OXYIR WERE HE STILL WANTS TO USE IR. SAYS STILLUSIN OXY FOR MALIG ADN NON MALIG PAIN, DOESN'T SEE ANYREASON NOT TOO. USE OF VIC IS FOR WEE OR TWO SCRIPTS.
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	WILL WATCH I GOT MY LIFE BACK VIDEO AND TRIED TO RX OXY IRAND PHARM DIDNT HAVE
PLPMDL080000001	Barberton	OH	44203	6/23/1998	UNI, ASK DR IF HE WOULD USE UNI IN PLACE OF BID THEO'S?ALSO WHEN INITIATING THEO?ASK DR IF HAS CONVERTED ANY VICODIN PATIENTS TO OXY?
PLPMDL080000001	Cleveland	OH	44106	6/23/1998	HE IS STARTING TO GET MORE INITIATIONS WITH THE OXY.WETALKED ABOUT HTE PATIENT THAT HE WAS GOING TO START ON OXYBUT THE ATTENDING PUT ON DEMEROL.HE DOES NOT LIKEDEM AND TALKED ABOUT SOME OF THE OTHER ATTENDINGS AND WHATTHEY USE.
PLPMDL080000001	Cleveland	OH	44113	6/23/1998	VERY BUSY QUICK HITS ON UNI AND OXY
PLPMDL080000001	Akron	OH	44304	6/23/1998	STILL USES MSC, DID COMPARISON.
PLPMDL080000001	Cleveland	OH	44106	6/23/1998	HE HAS USED ONCE AT TEH VA.HE HAS BEEN AT METRO AND COMMON HTEIR USE
PLPMDL080000001	Barberton	OH	44203	6/23/1998	ASK DR IF STARTED ANY NEW PATIENTS ON OXY?
PLPMDL080000001	Akron	OH	44320	6/23/1998	ASK DR WHAT USING FOR POST OP PAIN? FOR WHAT CONDITIONWOULD DR USE ANOTHE OPIOID THEN OXYCONTIN?WHEN DOES DR USE VICODIN?
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	RX 40MG YESTERDAY; WRITING MORE QUICK REMINDER ON IR
PLPMDL080000001	Barberton	OH	44203	6/23/1998	ASK DR IF SHE HAS ANY PATIENTS ON VICODIN? ALSO EMPHASIZETAKING A PILL IS BETTER THAN PUTTING ON A PATCH
PLPMDL080000001	Akron	OH	44304	6/23/1998	OXY VS MSC.
PLPMDL080000001	Cleveland	OH	44115	6/23/1998	AFRAID OF SCH 2 LIKES FP TO RX PAIN MED USEUSLLY USES TY3WILL USE OXY FOR BONE PAIN ;NO PATS ON ANY PAIN MEDS NOW
PLPMDL080000001	Akron	OH	44304	6/23/1998	NEW PARTNER TO MOGADORE GROUP, DID INTOR TO OXY FOR NON MALGPAIN. SAID HAS ALREADY USE.
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	WILL TRY TO THINK OF PATS TO PUT ON OXY
PLPMDL080000001	Cleveland	OH	44128	6/23/1998	STILL PLACING OXY FOR CHRONIC SERIUS PAINS EVEN AFTER THEPEI PROGRAM.ADMITTED THAT THE T3 AND VIC WANTED THEIRSHORT ACTING DRUGS BECAUSE OF THE EUPHORIA.TALKED ABOUT DURAND WHAT HE WILL USE NOW FOR THOSE PATIENTS.ASKED HIM TOUSE THE 10MG IN THOSE PAT BECAUSE HE HAS TO FIND SOMETHINGNEW ANYWAY.HE DOES NOT UNDERSTAND THE COST
PLPMDL080000001	Mogadore	OH	44260	6/23/1998	DISCUSSED ADV OVER VIC. WENT FOR OXY IR WERE HE STILL WANTSTO USE PRN'S.
PLPMDL080000001	Cleveland	OH	44113	6/23/1998	CONSIDER SENDING HIM TO SPEAKERS BURUEA USING MORE OXY FEELNMORE COMFORTABLE WITH RXING SCH 2
PLPMDL080000001	Beachwood	OH	44122	6/23/1998	VERY INTERESTING TALK WITH JENNY SHE WAS EXCITED ABOUT THETRAIN THE TRAINER PROGRAM.WE TALKED ABOUT DIFFERETNAVENUES FOR HER TO DO SOME SPEAKING.SHE WANT TO GET INTOHILLCREST AND UH
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	HOSPITALS AND CLEV SOCIETY OF ONC
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	USING OXY AND XOY IR CAROL WILL REMIND THE GUYS TO WRITE
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	DETAILED NANCY AND EDIE ON OXY VS DURAG SAYS DR CARTER HAD4 PATS
PLPMDL080000001	Cleveland	OH	44115	6/23/1998	TRIED TO SET UP INSERV FOR SURG SHEILA SAYS SHE'LL HAVE JOELLEN CALL ME FOR A THURS 7AM MTG
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	LUNCH WITH RESIDENTS AND ATTENDINGS VERY RECEPTIVE TO USINGOXY AND IR
PLPMDL080000001	Akron	OH	44309	6/23/1998	GOT ON FLOOR, KARIN MCINNIS. DOING RESEARCH ON HOSPITALSPAIN MGMT PROGRESS.
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	QUICK REMINDER ON OXY
PLPMDL080000001	Barberton	OH	44203	6/23/1998	ASKED DR WHAT USING FOR ACUTE PAIN, MENTIONED VICODINGENERIC FOR PATIENTS WITHOUT RX CARD. ASK PRICE DIFFERENCEAND ASK IF WOULD WRITE OXY FOR THE PATIENTS THAT HAVE ANRX CARD?UNI,, ASK WHAT USING THEO FOR?
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	HAD 2 PAT ASST CARDS LEFT ATRIUM PHARM WOULDNT TAKE CARD
PLPMDL080000001	Akron	OH	44314	6/23/1998	ASKED DR WHAT USING OXY FOR, SHE SAID POST OP PAIN ANDFOR CHRONIC PAIN. ASKED WHAT USING FOR ACUTE PAIN?SHE SAID VICODIN. ASK WHY SHE WOULD USE OXY POST OP ANDNOT FOR ACUTE PAIN?
PLPMDL080000001	Akron	OH	44314	6/23/1998	TELL DR THE IDEAL PATIENT FOR OXY IS ANY PATIENT ON TYLENOLVICODIN. ASK IF HE HAS ANY PATIETNS ON TYLENOL V CODINE?
PLPMDL080000001	Cleveland	OH	44109	6/23/1998	USING OXY WAS NOT FAMILAR WITH OXY IR. WILL USE



PLPMDL0800000001	Akron	OH	44304	6/23/1998	DISCUSSED LEVY ART ICLE. HE HAVE ME KARIN MCINNIS NAME. RNON THE FLOOR WHO HAS AN INTEREST IN PAIN MGMT. WENT AND SAWEHER.
PLPMDL0800000001	Akron	OH	44319	6/23/1998	DR SAID NOT USING ALOT OF OPIOIDS. ASK DR IF HAS ANYPATIENTS ON VICODIN? HOW OFTEN DOSING?
PLPMDL0800000001	Mogadore	OH	44260	6/23/1998	START WITH, STAY WITH, ONLY DOC IN PRACTICE USING DURAGESIC.DISCUSSED STAYING ON OXY AND TITRATING.
PLPMDL0800000001	Cleveland	OH	44109	6/23/1998	VERY INTER IN TITRATION GUIDE
PLPMDL0800000001	Akron	OH	44309	6/23/1998	SPECIALIZES IN ONCOLOGY, HAS BEEN USING DURAGESIC OR MSCFOR PATIENTS. GAVE HIM DOSING AND TITRATING INFO FOR OXYDEFINTELY COMMITTED TO USING. TRIED FOR SPEAKER PROGRAM FORRESIDENTS, NOT INTERESTED. VERY LEARY OF DRUG COMPANIES.
PLPMDL0800000001	Cleveland	OH	44109	6/23/1998	VERY INTERESTED IN OXY LOWER ABUSE POTENTIAL AND WILL USEFOR FRACTURE
PLPMDL0800000001	Mayfield Hts	OH	44124	6/24/1998	HE IS DOING ALL OF THE INPATIETIN WORK AS WELL AS OUTPAT.HE IS GOING TO BE SPENDING MORE TIME AS FULL TIME HOSPICEHIS PRACTICE WILL BE GETTING SOMEONE NEW.MAKE SURE TO KEEPTIES AT PRIVATE
PLPMDL0800000001	Cleveland	OH	44102	6/24/1998	USING MORE SAYS HE'S SLOW TO CHANGE HAS PAT ON 1000MG OF MSTOLD HIM IT A 400MG OXY LKES DURGA TRY TO GET HIM TO STARTWTIH OXY
PLPMDL0800000001	Akron	OH	44304	6/24/1998	DOESN'T LIKE TO USE OPIOIDS. CLOSED ON MALIG PAIN PATIENTS.
PLPMDL0800000001	Cleveland	OH	44102	6/24/1998	TALKED TO HIM ABOUT SWITHCHING PATS FROM VIC TO OXY KEEP PUSHTHAT ANGLE;WANTED UNI SAMPLES
PLPMDL0800000001	Cleveland	OH	44127	6/24/1998	IS USING OXY POST OPER PATS IS USING MORE THAN SHORT ACTING
PLPMDL0800000001	Cleveland	OH	44113	6/24/1998	RX OXY IR FOR FIRST TIME;NOW DIRECTOR FOR CLEV CLINC ANS
PLPMDL0800000001	Cleveland	OH	44111	6/24/1998	HAS PATS THAT CALL HIM OVER WEEKEND WHO RUN OUT OF VIC ESWILL SWITCH TO OXY FOLLOW UP REAL SOON
PLPMDL0800000001	Cleveland	OH	44102	6/24/1998	QUICK HIT TO DR SPOKE EXTENSIVLY WITH MRS AND SAYS THEYLL USBT NEED TO COME BACK IN JULY TO SIT DOWN W/ DR
PLPMDL0800000001	Beachwood	OH	44122	6/24/1998	REBATE.WENT THROUGH ALL OF THEIR INVOICES AND SAW VERYLITTLE OTHER PAIN MEDS BEING USED.CENSUS IS STILL DOWN'BUT NURSING HOME IS HUGE POTENTIAL
PLPMDL0800000001	Cleveland	OH	44113	6/24/1998	MAGGIE DOES HOSPICE PHARM AND NO SENKOT ONLY 10,20MG OF OXY
PLPMDL0800000001	Parma	OH	44129	6/24/1998	COMPARED TO SA AGAIN AND WENT OVER PHARM.PLACIUNG OXYUFOR THEIR CA STUFF AND NOT GENERAL PATEITNS
PLPMDL0800000001	Cuyahoga Falls	OH	44223	6/24/1998	FOLLOWED UP AFTER GRAND ROUNDS, OXY FOR NON MALI VS PRN'S.
PLPMDL0800000001	Cleveland	OH	44102	6/24/1998	MAY HAV PAT FRI AM THAT SHE WILL GIVE OXY GAVE CONV CHARTKEEP REMINDING HER
PLPMDL0800000001	Mayfield Hts	OH	44124	6/24/1998	QUICK.HE HAS NOT BEEN RECEPTIVE SINCE HE REPORTED THEDEMA PROBLEM.TALKED TO BUNNY ABOUT DOING A PROGRAM FORTHE FLOOR.WANTED TO FIND IF THE FOLLOW UP FROM HOME OFFICEFOR THAT PATIENT
PLPMDL0800000001	Cleveland	OH	44113	6/24/1998	SCHED A TIME TO GO TO SURGERY WITH HIM HE IS STARTING TO USEOXY JUST NEEDS TO GET IN HABBIT
PLPMDL0800000001	Cleveland	OH	44113	6/24/1998	INSERV WITH 10 TTAFF ON TITRATION AND CONVERSION;DONNA WANTCONVE CHARTS AND MICHAEL LEVY ARTICL TO PUT IN PHYS PACKETSGET MORE LEVY ARTICLES FOR HER;WILL BE DOING FUND RAISER INFALL
PLPMDL0800000001	Tallmadge	OH	44278	6/24/1998	COMMITTED TO PUT LUNG CA PATIENT ON OXY. CALCULATED DOSE AT20 MG Q12.
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	HAS HAD 3 PATS ON OXY IN PAST NOONE RIGHT NOW DR KRANIAX HASA PAT ON 20MG DOING WELL WENT OVER TITR AND CONVER
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	ADMITTED HE LIKES PATCH BECAUSE OF COMPLIANCE HAS USED OXYKEEP WORKING ON HIM TO USE MORE AND REMIND HIM TITRA IS EAS
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	JUST FINISHED UP WAS IN ORLANDO AND USING OXY NOT HABIT YET
PLPMDL0800000001	Parma	OH	44129	6/25/1998	VERY CONSERVATIVE WHEN WRITING C2'S. SEEMS LIKE HE NEEDSUPPORT FROM OTHERS TO MAKE IT OK.DOES NOT LIKE TO TREATCHRONIC PAIN AND WILL SEND TO KREIGLER AND FAIRVIEW.(INTRACTCOMPARED OXY TO VIC IN ABUSE AND SAFETY.
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	IN LOUNG BROUGHT FOOD AND TALKED WITH RESID;SAYS DR RAI WOULD BE OPEN TO USING OXY
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	IN SERV IN RAD ONC DEPT WENT OVER DOSING AND TITRA AND DIFFVS MS AND DURAG;ONE OF DR KRA PATS ON OXY DOING WELL KEEPWORKIN WITH MAUREEN TO GET PATS SWITHCED FORM MS
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	SAYS HE HAS PATS ON UNI ONCE A DAY;KEEP ASKING HIM TO SWITCHPATS
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	USES 40MG AND THEN MAY ADD PATCH ASKED HIM TO TITR UP MORECOST EFFIC AND EASIER TO TIT SAYS HAS TO HELP EVERYBODY OUTAND USES MORE OXY THAN OTHER MAY USE IR BUT GENER SO CHEAP
PLPMDL0800000001	Garfield Hts	OH	44125	6/25/1998	SAW IN HALLWAY OF HOSPITAL.TALKED ABOUT CHANGES IN HISPRACTICE AND IF I COULD MAKE APPT.DEL SYS AND HOW HE COULDEUSE OXY INST OF COMBO'S
PLPMDL0800000001	Cleveland	OH	44111	6/25/1998	BEEN USING HAS SOME KIDNEY STONE PATS THAT 20MG WASNT ENOUGHBUT LIKES IT KEEP REMINDING AND GETTING MORE PATS
PLPMDL0800000001	Cleveland	OH	44113	6/25/1998	SAW AT FAIRVIEW ER AND IN HURRAY QUICK HIT ON OXY
PLPMDL0800000001	Westlake	OH	44145	6/25/1998	SAYS HE NEVER USES CHRONIC PAIN MED WENT OVER BENEF OF PATSNOT WAKING UP IN MIDDLE OF NIGHT HIT HOT BUTTON FOLLOW UP OFFICE SEE IF HE HAS USED
PLPMDL0800000001	Garfield Hts	OH	44125	6/25/1998	NEW EXPO SHEDS A LOT OF LIGHT.LUNCH TIME SHOULD GET BETTERTIME.HE REMEMBERS ME AND COMMITTED TO TRYUING OXY BTNOTU SURE IF HE REALLY WILL.NEED TO DO A BETTER COMPARISONWITH THE FIXED COMBO'S THAT HE IS USING AND TALK BLOODLEVELS VS LUNG FUNCTION WITH CLINICALS
PLPMDL0800000001	Cleveland	OH	44129	6/25/1998	QUICK.CONFIRMED THAT HE IS USING THE COMBO'S BUT HE DOESNOT LIKE TOO.WENT OVER DEL SYS AND MADE APPT TO GET BETTERTIME
PLPMDL0800000001	Akron	OH	44308	6/26/1998	OXY FOR ACUTE PAIN VS VIC. COST BIG ISSUE.
PLPMDL0800000001	Akron	OH	44319	6/26/1998	ASK DR IF HAS PUT A PATIENT ON OXY OR IF HAS ANY PATIENTSTHAT HAVE BEEN ON VICODIN FOR AWILE?
PLPMDL0800000001	Akron	OH	44312	6/26/1998	NEED TO ASK WHAT OPIOID USE TO INITATE THERAPY OR DOESHE HAVE ANY PATIENTS ON VICODIN?UNI, WHEN DOES SHE INITATE THEO?
PLPMDL0800000001	Akron	OH	44310	6/26/1998	OXY FOR POST OP VS. VIC. POSITIONS FOR MORE PAINFUL SURGERY.
PLPMDL0800000001	Akron	OH	44303	6/26/1998	WENT AFTER DILAUDID AGAIN, DOESNT SEE, TO LISTEN.
PLPMDL0800000001	Cleveland	OH	44102	6/26/1998	HAS NOT USED QUICK TITRA
PLPMDL0800000001	Westlake	OH	44145	6/26/1998	DIFF TO SEE CALL FIRST DILD PAT SAYS OXY MAKES HIM SLEEPYREMIND HIM ABOUT UNI AND OXY IR
PLPMDL0800000001	Westlake	OH	44145	6/26/1998	OXYIR NOW IN SURG CENTER GIT HIM TO USE POST OPER ALL THE TI
PLPMDL0800000001	Akron	OH	44303	6/26/1998	CHECKING SAMPLES, ATTEMPTING TO DISTINGUISH BETWEEN UNIAND OTHERS.
PLPMDL0800000001	Cleveland	OH	44125	6/26/1998	EXCELLENT.HE LIKES THE LONG DURATION AND WANTED A COPY OFTHE BACK ARTICLE.WENT OVER DEL AND ABUSE SAVINGS AND HOW TOUSE OXY INSTEAD OF COMBOS.HE HAS A LADDER AND USES ALL STEPSFOR PATIETNS.CALLING IN IS AN ISSUE AND WILL HAVE TO BEADDRESSED FURTHER
PLPMDL0800000001	Cleveland	OH	44109	6/26/1998	SHOWED ME RX 8 UNI IN JUNE SO FAR;HAS ONE PAT ON VIC IF NOTWRKING WILL SWITCH TO OUX
PLPMDL0800000001	Beachwood	OH	44122	6/26/1998	I AM NOT HITTING HIS HOT BUJTTON.HE HAS NTO DONE ANYTHINGTO CHANGE OR EVEN ASSES PATIENTS PAIN.STILL TALKS CONSTANTABOUT MSC.SO NOT SURE IF PRE PRINTED PADS WILL HELP BUT WILLFOLLOW TO SEE IF IT MAKES A DIFFERENCE
PLPMDL0800000001	Akron	OH	44312	6/26/1998	ASK DR WHAT OPIOID HE IS INITIATING THERAPY WITH? AND DOESHE HAVE ANY PATIENTS ON VICODIN ?
PLPMDL0800000001	Cleveland	OH	44106	6/26/1998	SAW WALKING IN THE HOSP.COMMENTED ON HUIS USE OF OXY.TALKEABOUT DOSING AND USING RIGHT AWAY LEFT LIT IN HUIS OFFICE
PLPMDL0800000001	Uniontown	OH	44685	6/26/1998	ASK DR IF WILL TO CONVERT BID THEO TO UNI?OXY ASK WHAT USING FOR ACUTE PAIN?
PLPMDL0800000001	Westlake	OH	44145	6/26/1998	STARTING TO GET BUSY USUALLY USE VIC WILL TRY TO CHANGE HABB
PLPMDL0800000001	Mayfield Hts	OH	44124	7/2/1998	SAW I NTHE WINDOW.ASKED ABOUT ADD ON BENEFIT AND SYSTEMICSYNERGY.HE IS NOT USING FOR NEW PATIENTS
PLPMDL0800000001	Westlake	OH	44145	6/26/1998	NO OXYIR OUT OF 20MG;JUST DISPEN 10 FOR PALAPRATY
PLPMDL0800000001	Cleveland	OH	44102	6/26/1998	PUT CA PAT ON OXY SAYS SHELL TITR TO OXY
PLPMDL0800000001	Garfield	OH	44125	6/26/1998	REMEMBERING IS STILL HTE BIGGEST OBSTACLE NOW THAT FABIANIS INVOLVED THIS SHOULD BE BETTER.TALKED AOBUT HIM BEINGON CALL AND HOW THIS COULD TAKE CARE OF SOME OF THEPROBLEMS OF CALLING IN ON FRIDAY NIGHTS FOR VIC
PLPMDL0800000001	Akron	OH	44312	6/26/1998	DR USING OXY IR FOR IMMEDIATE RELEASE AND OXY FOR CHRONIC.ASK DR IF HAS ANY PATIENTS THAT HAVE BEEN ON VICODIN FORA WHILE?UNI. ASK IF HAS PUT ANY PATIENTS ON UNI.
PLPMDL0800000001	Akron	OH	44312	6/26/1998	NEED TO ASK DR WHAT OPIOID SHE INITIATES FOR CA PATIENTS?UNI, WHEN DR INITIATES THEO?
PLPMDL0800000001	Akron	OH	44312	6/26/1998	ASK DR WHEN USING BID THEO'S? AND FOR OXY THINKING MOREFOR CHRONIC PAIN, ASK DR IF HAS ANY PATIENTS ON VICODIN?
PLPMDL0800000001	Independence	OH	44311	7/7/1998	WENT OVER THE BUDES ARTIC.NOT SURE IF HE WILL WARM UP TOUNI BUT LIT SHOULD HELP.NEED TO FIND IF HE DOES MORE WITHCOPD OR ASTHMA
PLPMDL0800000001	Cleveland	OH	44109	6/26/1998	NEVER WROTE SCZ BEFORE I CAME THINKS SHE'LL GET IN TROUBLEBUT I CONVINCED HER LESS LIABIL SEE IF SHE SWITHCED ANYMOREPATs TO OXY
PLPMDL0800000001	Cleveland	OH	44109	6/26/1998	QUICK REMINDER ON BOTH NEED TO GO OVER TITRATION
PLPMDL0800000001	Cleveland	OH	44106	6/26/1998	HE HAS NOT HEARD ANYTHING FROM BARB FLEMMING YET.STILHAS A LADDER APPROACH WITH USING OXY FIRST AND THENGOING TO OTHER STRONGS.AGAIN COMPARED OXY AND MSC ANDNO CEILING
PLPMDL0800000001	Akron	OH	44312	6/29/1998	USING VICODIN FOR PAIN, NEED TO ASK IF HAS ANY PATIENTSON VICODIN?
PLPMDL0800000001	Beachwood	OH	44122	7/8/1998	HE MAY BE MORE OPEN TRY BEING CONSISTNET
PLPMDL0800000001	Barberton	OH	44203	6/29/1998	UNI, USING BID, NEED TO ASK IF HAS ANY PATIENTS ON BID AND CONVERT OXY. ASK TO REPLACE TYLOX, USE AS ACUTE PAIN?
PLPMDL0800000001	Akron	OH	44319	6/29/1998	DOING MORE PAIN MANAGEMENT, OXY 40-80MG. ASK IF HAVE ANYPATIENTSON VICODIN?
PLPMDL0800000001	Uniontown	OH	44685	6/29/1998	DR HAS ADMITTED HE HAS PATIENTS THAT HAVE BEEN ON VICODINHAVE CONVERTED SOME PATIENTS, NEED TO ASK IF HAS ANY MOREPATIENTS?UNI, ASK WHEN INITATES THEO?
PLPMDL0800000001	Barberton	OH	44203	6/29/1998	WORK ON ACUTE PAIN, SAID COST TO GENERIC. ASK HOW MANY PATSWITH NO INSURANCE?UNI, WHEN USES BID THEO?
PLPMDL0800000001	Akron	OH	44312	6/29/1998	USES OXY FOR CHRONIC PAIN AND IR FOR ACUTE PAIN, NEED TOASK IF WOULD USE IR INPLACE OF VICODIN OR IF HE HAS ANYPATIENTS THAT HAVE BEEN ON VICODIN.UNI, LIKES UNI400MG TALK ABOUT 600MG.
PLPMDL0800000001	Uniontown	OH	44685	6/29/1998	DR PUT A CA PATIENT ON 40MG Q12. ASK IF HAVE ANY PATIENTSON VICODIN?UNI, ASK WHEN INITATES THEO?
PLPMDL0800000001	Cleveland	OH	44122	7/2/1998	GETTING MORE COMFORTABLE.USING INSTEAD OF MS.FINDING LESSBREAKTHRU AMD MORE TOLERABLE.NT GO OVER DOSING ANDGERHIM TO THE HIGHER DOSES
PLPMDL0800000001	Garfield Hts	OH	44125	7/2/1998	SWALLOWING WAS A KEY FOR HIM.HE DOES ALOT OF ADULT THROATSAND LIKES TO USE T3 LUIQUID COMMITTED TO OXY AND WILL USETHE 10MG TAB 1-2
PLPMDL0800000001	Akron	OH	44303	7/9/1998	CHECKING SAMPLES, REMINDED UNIPNVL DELIVERY SYTEM IS DIFF.
PLPMDL0800000001	Independence	OH	44311	7/2/1998	NEED TO GET HIM TO CONVERT MORE OFTEN WHEN HE DOES HEGETS GOOD RESULTS
PLPMDL0800000001	Parma	OH	44129	7/2/1998	USES ALL VICODIN, LIKES THE CALL BACK FEATURE HIT ALBENEFITS OF OXYCONTIN. SAID WOULD TRY ON NEXT SURGERY.ASK IF USED ON ANY NEW POST OP PATIENTS?
PLPMDL0800000001	Mayfield Village	OH	44143	7/2/1998	MET WITH TISH AND OVERVIEWED HSS POSITION. SAYS THAT ROXANNEHAS BEEN COMING IN QUITE A BIT - CURRENTLY THEY SWITCH TO MSIF A ORAMORPH SCRIPT IS WRITTEN. GAVE ME PACKET OF INFO THATTHEY LEFT. HELPFUL WITH NURSING HOME CONTACTS AND MED DIRS.LOOKING FOR SUPPORT OF \$600 FOR HEALTH FAIR OCT 15 - THISWILL PAY FOR BREAKFAST AND TABLE.

PLPMDL080000001	Garfield Hts	OH	44125	7/2/1998	IT IS GOING TO TAKE SOME PERSISTENCE.HE IS SOLD ON OXYBUT OLD HABITS ARE HARD TO BREAK.LIKES THE Q12 AND THETOLER DATA.NEED TO MAKE SURE HE GETS STARTED AND ALL SHOLD FALL IN TO PLACE
PLPMDL080000001	Parma	OH	44129	7/2/1998	DR STARTING TO USE, JUST NEED TO KEEP DOSING IN HIS MIND AND BEVS. SMALL SURGS 1-2 10MG TABS, FOR MAJORS 1-2 20MG Q12.ASK WHAT NEW PATIENTS PUT ON OXY?
PLPMDL080000001	Cleveland Hts	OH	44118	7/7/1998	NEED TO TAKE IN FOOD
PLPMDL080000001	Shaker Hts	OH	44122	7/7/1998	TALKED ABOUT T4 BEING TWICE AS MUCH AS T3
PLPMDL080000001	Akron	OH	44308	7/8/1998	MOVING INTO KARAPASHEVS OLD OFFICE, HAS USED OXY A COUPLE OF TIMES, STILL PLACNG FOR CHRONIC PAIN. WENT FOR MORE PRN USE.
PLPMDL080000001	Akron	OH	44302	7/8/1998	PUT NEW PATIENT ON OXY A COUPLE WEEKS AGO, AIDS PTS.
PLPMDL080000001	Cleveland	OH	44109	7/8/1998	COMPARED TO COMBO'S
PLPMDL080000001	South Euclid	OH	44121	7/8/1998	HE IS WRITING BECAUSE OF RESIDENTS
PLPMDL080000001	Cleveland	OH	44106	7/8/1998	MET HER IN THE HALL AT THE HOSPITAL.SHE IS USING OXY BUTWAY TO LATE.SHOWED HER HOW TO USE INSTEAD OF VIC AND T3
PLPMDL080000001	Mogadore	OH	44260	7/9/1998	FOLLOWING UP FROM LAST LUNCH, BROUGHT COOKIES. PUSHED FORMORE REPLACEMENTS OF PRNS WITH ALL 3 DOCS.
PLPMDL080000001	Cleveland Hts	OH	44118	7/9/1998	FINALLY MADE HIM THINK.ASKED ABOUT SPECIFIC T3 PATIENTS.THIS IS THE WAY TO START ALL CALLS WITH HIM
PLPMDL080000001	Akron	OH	44303	7/9/1998	NOT USING, ONE MORE CALL AND BAG HIM!
PLPMDL080000001	Mogadore	OH	44260	7/9/1998	WENT FOR MORE PRN REPLACEMENT.
PLPMDL080000001	Lyndhurst	OH	44124	7/9/1998	TALKED TO HIM ABOUT GETTING A SPEAKER AND HE WAS VERY RECEPTIVE.WILL NEED TO FOLLOW UP WITH ILLOMA
PLPMDL080000001	Cleveland	OH	44106	7/13/1998	STILL NOT ADMITTING USING THEOPH.HE IS SEEING MORE SERIOUS PATIENTS HERE AND CONFIRMING HIS ADD ON USE.HE IS USING MORE OF HTE 600 HERE.DOES NOT WANT SAMPLES BECAUSE HE IS NOT SURE WHERE THEY WILL BE PUT.
PLPMDL080000001	Cleveland	OH	44125	7/9/1998	COMING OFF OF A VACATION.REMINDED HOW TO WRITE
PLPMDL080000001	Beachwood	OH	44122	7/9/1998	DROPPED OFF PADS
PLPMDL080000001	Mogadore	OH	44260	7/9/1998	WENT AFTER VIC, MORE AGGRESSIVELY. QUESTIONED WHY USE IT AT ALL??
PLPMDL080000001	Twinsburg	OH	44087	7/9/1998	BERNIE KATSUR. MET WITH MADONNA - OVERVIEWED ALL OXY AND UNIPHYL INFO. SAYS THAT VALLEY VIEW AND BEVERLY ARE 2 BIGUSERS OF DURAGESIC. NOT A BIG FAN OF IT. CONTACT IN AUGUST TO SET UP INSERVICES AT NURSING HOMES.
PLPMDL080000001	Tallmadge	OH	44278	7/10/1998	OXY VS. VIC
PLPMDL080000001	Cleveland	OH	44106	7/10/1998	HE DID NOT KNOW ABOUT OXY AT THE VA
PLPMDL080000001	Stow	OH	44224	7/10/1998	GETTING MORE COMFORTABLE WITH TIME USING PAIN MENDS, LIKE THE FLAT BLOOD LEVELS THAT OXY GIVE.
PLPMDL080000001	Tallmadge	OH	44278	7/10/1998	OXY VS VIC
PLPMDL080000001	Stow	OH	44224	7/10/1998	DISCUSSED WHERE HE WOULDN'T USE OXY, FOUND OUT HE THINKS ITS REALLY EXPENSIVE COMPARED TO SHORT ACTINGS. SHOW COST COMP NEXT CALLS.
PLPMDL080000001	Garfield	OH	44125	7/13/1998	NOT INTERESTED IN THE LIT BUT HAD A GOOD TALK ABOUT DOSING AND WHEN TO GO TO THE 600 HIS ADD ON IS PRETTY GOOD BUT HE WIS NOW MIXING IN THE LUKETRIENES
PLPMDL080000001	Tallmadge	OH	44278	7/10/1998	SAYS HAS USED OXY A COUPLE TIMES SINCE LUNCH, HAS NOT SHOWN UP OF FIRST RX. DISCUSSED TITRATION. 10 VS. 20 MG
PLPMDL080000001	Warrensville Hts	OH	44122	7/13/1998	HAPPY THAT SPANOS IS COMING FOR THE PROGRAM.HIS POTENTIAL IS GREAT.BEING TECHNICAL IS A WAY TO MAKE SURE THAT UHE KNOWS WHAT IS GOING ON.NT PRESENT TEH NEW CLINICALS AND GO AFTER HUIS COMBINATIONS
PLPMDL080000001	Akron	OH	44304	7/13/1998	QUICK HITS IN HALLWAY.
PLPMDL080000001	Akron	OH	44310	7/13/1998	SAYS PUT A PATIENT, CA ON OXY IN PRACTICE. WENT FOR NEWSTARTS THAT COME IN ON VIC. LEAVE THE NURSING HOME THING ALONE FOR NOW. SCHEDULED ANOTHER LUNCH TO GET MORE TIME.
PLPMDL080000001	Akron	OH	44307	7/13/1998	DISCUSSED IC PATIENTS. HAS INTEREST IN PURDUE SPEAKER ON INTERSTITIAL CYSTITIS.
PLPMDL080000001	Akron	OH	44333	7/13/1998	DR VERY NICE, USING OXY FOR CHRONIC PAIN, NEED TO ADDRESS THE ACUTE PAIN. ASK IF DR CONSIDERED OXY FOR ACUTE PAIN?
PLPMDL080000001	Garfield Hts	OH	44125	7/13/1998	QUICK INCLUDED KATHY.MADE APPT TO GET MORE TIME.HAS USED SPARINGLY.COMPAED TO HIS USE OF DARVA AND PERC
PLPMDL080000001	Akron	OH	44333	7/13/1998	NEED TO FIND OUT MORE WHEN USING OTHER OPIOIDS IN PLACE OF OXYCONTIN? DIFFICULT TO READ AND TALK TO.?
PLPMDL080000001	Akron	OH	44304	7/13/1998	SAYS HAS BEEN USING MORE UNIPHYL SINCE LAST CALL, WITH GOOD RESULTS.
PLPMDL080000001	Beachwood	OH	44122	7/13/1998	HE HAS NOT TRIED AND IT IS BECAUSE HE FORGOT AND HABIT.DOES NOT HAVE ANY OBJECTIONS.HE ASKED ABOUT PADS AND WILL GET HIM BOTH OXY AND SENOKOT PREPRINTED.HIS MAIN DRUG OF CHOICE IS DARVO CET AND HE WILL USE THE 10MG TABLET INSTEAD AT 20 TABS A SCRIPT
PLPMDL080000001	Cleveland	OH	44106	7/14/1998	SHE WAS IN THE MIDDLE OF DOING HER RESEARCH PAPER.STARTED GOING OVER ADD ON BEN IN COPD WITH MARTIN PAK.NEED TO FOLLOW UP AND FINISH THAT PAPER
PLPMDL080000001	Akron	OH	44333	7/13/1998	QUICK INTRO, SAID NEEDED TO SET UP A LUNCH TO SEE DOCTOR.MENTIONED OXY AND OXY IR.NEED TO ASK WHEN USES VICODIN AND PERCOCET INSTEAD OF OXYCONTIN?
PLPMDL080000001	Cleveland	OH	44106	7/13/1998	TRYIGN TO SEE HOW TO DO THE JOURNAL CLUB IN THE ER
PLPMDL080000001	Maple Hts	OH	44137	7/13/1998	MIKE IS NOT SEEING OXY.TOLD HIM OF THE ACUTE AND SURGERY FOCUS.LEFT SENOKOT
PLPMDL080000001	Cleveland	OH	44119	7/13/1998	DROPPED OFF INDIGENT PLAN FOR TISH KILFREE,RN.MET DR.AGNA BERG IN HALLWAY. WOULD LIKE FOR ME TO SET UP APPT SO WE CAN SIT DOWN AND TALK - VERY FRIENDLY! ELIZABETHIN BD MGT.SEN SAMPLES TO SISTER URSULA ANN.
PLPMDL080000001	Cleveland	OH	44106	7/13/1998	HE IS DOING A ROTATION IN THE OR.TALKED ABOUT USING OXYIN THE POST OP SETTING AND WHAT KIND OF IMPACT HE COULD HAVE ON THIS SITUATION.STILL NICHING FOR LONGER TERM CHRONIC AND NOT USING FOR THE ACUTE SETTING
PLPMDL080000001	Garfield Hts	OH	44125	7/13/1998	LITERATURE IS GOOD BUT HAVE TO KEEP IT SIMPLE FOR IT SEEMS TO BE NOT UNDERSTOOD.NEED TO GET HER MORE IN TUNED TO UNI.NT BUSSE-ZORATI
PLPMDL080000001	Garfield	OH	44125	7/14/1998	SAW HIM WHILE HE WAS DOING HIS CHARTS.ASKED IF HE WAS SEEING BENEFIT WITH ADDING ON AND HIS RESPONSE SEEMS LIKE HE IS NOT USING FOR NEW PATIENTS NAD IS RESEVING FOR ONLY PAT'S THAT HE CONSIDERS SEVERE
PLPMDL080000001	Fairlawn	OH	44333	7/13/1998	DR VERY ABRUPT ABOUT DETAILING, MENTIONES USING OXY FOR CHRONIC CONTINUOUS PAIN. MENTION VICODIN FOR SHORT NONCONTINUOUS PAIN, LIKE IF A PATIENTS CANT SLEEP THROUGH THE NIGHT TO TO BECOME CONVERSATIONAL WITH HIM AND GAIN REPORE. GO WITH HIS CONVERSATION
PLPMDL080000001	Cleveland	OH	44106	7/13/1998	QUICK.HIS PATIENT BASE IS GROWING.FEELS THAT HE GETS THEOCTONAL ISSUES COVERED WITH SEREVENT.ALSO FEELS THAT IF THE LITERATURE USED LONG ACTING B2 THAT THERE WOULD NOT BE AS MUCH ADD ON BENEFIT.TRIED TO GET MORE DIF PAT FORTRIAL WHEN HE USES THEOPH IT IS UNI
PLPMDL080000001	Akron	OH	44333	7/13/1998	QUICK INTRODUCTION, MENTIONED USES VICODIN FOR POST OP PAIN QUICK HIT OXY Q12 DOSING WITH LESS SIDE EFFECTS.ASK WHAT PAIN PROTOCOL IS?
PLPMDL080000001	Parma	OH	44134	7/14/1998	SPOKE WITH CAROLYN SECRETARY - OXY SLIM JIM/CANCER PAINTOLD HER I WOULD FU WITH CAROLYN ON INSERVICE AND OVERVIEW PAIN MGMT MTL.
PLPMDL080000001	E Cleveland	OH	44112	7/14/1998	HE SAID THAT HE DOES NOT LIKE TO USE PAIN MEDS AND WILL DOSO RARELY.FOCUSED ON UNI AND HOW IT IS DIFFERENT THAN OTHER THEOPH AND ADD ON VALU.BUDES ART.
PLPMDL080000001	Cleveland	OH	44109	7/14/1998	TALKED TO HER ABOUT SPONSORING LUNCH FOR PALATIVE PROGRAM.FOLLOW UP WITH DIANE
PLPMDL080000001	North Olmsted	OH	44070	7/14/1998	HAVE NOT SWITCHED ANY PATS TO UNI LATLEY HAS ONE PAT ON OXY FOLLOW UP WITH JOSANNE ON SPEAKER FOR CONV IN ATLANTA AND PROG IN CLEV IN FEB
PLPMDL080000001	Cleveland	OH	44111	7/14/1998	WILL HAVE A COUPLE OF OPP TO USE OXY FOLLOW UP SEE IF HE SWITCHED ANY PATS FROM VIC/TY
PLPMDL080000001	Sagamore Hills	OH	44067	7/14/1998	VERY OPIOID PHOBIC. THEY REFER TO MERIDIAN PAIN CLINIC.
PLPMDL080000001	Sagamore Hills	OH	44067	7/14/1998	VERY INTERESTED IN AGS GUIDELINES.
PLPMDL080000001	Sagamore Hills	OH	44067	7/14/1998	VERY SET ON BENEFITS OF DURAGESIC OVER ORAL PAIN MEDS.WENT OVER ADV OF OXY AGAIN USING PLI.DOESEN'T USE PAIN MEDS IN PRACTICE EVER. NOT COMFORTABLE, PROBABLY WHY HE LIKES THE PATCH.
PLPMDL080000001	East Cleveland	OH	44112	7/14/1998	SHE IS FORM KENYA.NEW TO THE PRACTICE.WENT OVER OXY AND COMPARED TO VIC AND T3.SE AND EUPHORIA ARE IMP TO HER.HER EXPERIENCE WITH PERC.WENT OVER ADD ON VALU WITH UNI AND WHY IT IS DIFFERENT
PLPMDL080000001	Cleveland	OH	44109	7/14/1998	SNACKS FOR TUMOR BOARD.DR CARTER,DR RHODES, SAMUELS,CRUM, O'BRIEN;
PLPMDL080000001	Parma	OH	44134	7/14/1998	MET SISTER BARBARA - DID NOT WANT TO TALK. DROPPED OFF OXYSLIM, CONVERSION, AND CARD TO HER - SAYS SHE WILL GIVE TOPHARMACY. WOULD NOT TELL ME WHO PHARMACY PROVIDER WAS. ALSOSAID THEY HANDLE THEIR OWN INSERVICES.FOLLOW UP TRY TO CONTACT PHARMACY AND TRY TO SCHEDULE APPT
PLPMDL080000001	Richmond Hts	OH	44143	7/14/1998	JOAN TRIVISON, DON, IS IN THE PROCESS OF PUTTING IN PLACE A RN TO HANDLE EDUCATIONAL RESPONSIBILITIES WHOM I WOULD WORK THROUGH. CALL BACK AT END OF JULY TO SCHEDULE INSERVICE.
PLPMDL080000001	Cleveland	OH	44106	7/14/1998	COULD NOT GET HIM OFF THE ABUSE ISSUES.HE DEALS ALOT WITH ADDICTED PHYSICIANS.
PLPMDL080000001	Cleveland	OH	44111	7/14/1998	IS USING MS HAS PAT SHE THINKS SHE'LL SWITCH TAKING PERC FOR BREAKTHROUGH;
PLPMDL080000001	Cleveland	OH	44109	7/14/1998	TOLD HER 200MG MS EQUALS 80MG OXY;SAYS SHE DOESNT HAVE ANY PATS LIKE THAT RIGHT NOW;
PLPMDL080000001	Westlake	OH	44126	7/14/1998	MAY USE ON A CASE TODAY SAYS HE'S JUST NEEDS TO REMEMBER
PLPMDL080000001	Garfield Hts	OH	44125	7/14/1998	THANKED HIM FOR HIS USE AND ASKED HOW HE WAS DOSING AND O1-2 Q12.OCCASIONAL NAUSEA BUT THAT ABOUT IT
PLPMDL080000001	Middleburg Heights	OH	44130	7/15/1998	QUICK INTRO. MENTIONED OXY. USING MORE MS CONTIN.NEED TO ASK HOW HIGH HAS GONE WITH OXY?
PLPMDL080000001	Beachwood	OH	44122	7/15/1998	QUICK AT THE WINDOW.HE DOES NOT USUALLY SEE REPS.OXY VERY BRIEF.DEL SYS AND HOW TO USE INSTEAD OF VIC AND PERC.GAVENURSE/REC MORE DETAILED INFO
PLPMDL080000001	Mayfield Hts	OH	44124	7/15/1998	CAME BACK ON MONDAY TO GET BETTER TIME.INTROED AND TOLD HIM WHERE HE COULD USE.SAID THAT MONDAY WOULD BE A BETTER TIME
PLPMDL080000001	Cleveland	OH	44130	7/15/1998	QUICK MENTION OF OXY AND UNI.ASKED IF HAS STARTED ANY NEWPTS ON OXY? SAID NO. NEED TO ASK IF HE HAS ANY PTSON PERCOCET?UNI, ASK WHEN INITIATES THEO?
PLPMDL080000001	Cleveland	OH	44118	7/16/1998	NEED TO FIND A WAY TO GET BETTER TIME.WENT OVER ADD ON AND GOV BODIES
PLPMDL080000001	Akron	OH	44308	7/15/1998	HAS USED OXY A FEW TIMES IN KIDS ON ADVICE OF VETTER, THRPAIN GUY. USUALLY USES MORPHINE FOR IN PATIENT, AND HAS ONLY TRIED OXY FOR IN PATIENTS.
PLPMDL080000001	Beachwood	OH	44122	7/15/1998	HE IS NOT USING BECAUSE HE FEELS THAT HE CAN MASK PROBLEMS BY HIDING PAIN
PLPMDL080000001	Westlake	OH	44145	7/15/1998	WILL USE IR
PLPMDL080000001	Cleveland	OH	44106	7/16/1998	SHE DOES NOT LIKE AT PIES.ADAMANT ABOUT HER LACK OF THEOPH USE.NOT INTERESTED IN SEEING THE ADD ON STUDIES.SHOWED HER BUDES BUT SHE DID NOT BUDEGE
PLPMDL080000001	Beachwood	OH	44122	7/16/1998	CONDESNEDING ABOUT HIS THEOPH USE STILL COMPARED TO BID NADASKED TO TRY SO HE COULD SEE THE DIFFERENCE.WENT OVER ADD ON BEN WITH KIDNEY
PLPMDL080000001	Mayfield Village	OH	44143	7/15/1998	TISH,KEN,LESLIE (SCOTT) FEEL GOOD W/OUR POSITIONING VS ORAMORPH. LESLIE MENTIONED DURAGESIC WHERE AND HOW OFTEN USED - WHICH FACILITIES? ANY PROBLEM FACILITIES? NT OVERVIEW BENEFITS OF PAP MTLs. - SPECIFICALLY PAIN ASSESSMENT SHEETS AND IOWA CANCER PAIN BOOKLET.

PPLPMDL0080000001	Akron	OH	44333	7/15/1998	DR HAS NOT USED OXY, HEARD MORE FOR CHRONIC PAIN. NEED TO ASK DR APPROACH TO TREATING POST OP PAIN AND CHRONIC PAIN?
PPLPMDL0080000001	Lakewood	OH	44107	7/15/1998	GO OVER TITR
PPLPMDL0080000001	Akron	OH	44308	7/15/1998	VERY CONSERVATIVE, WENT OVER BENEFITS OF OXY FOR OLDERKIDS THAT CAN SWALLOW.
PPLPMDL0080000001	Akron	OH	44308	7/15/1998	HAS BEEN USING A LITTLE MORE, MOSTLY ADULTS AND OLDER SICKLE CELL OR CA PATIENTS. GETTING THERE.
PPLPMDL0080000001	Middleburg	OH	44130	7/15/1998	DR JUST AGREED WITH EVERYTHING I SAID HASN'T USED OXY.NEED TO ASK ABOUT MOST PAINFUL SURGERY?
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/15/1998	WENT OVER BACK PAIN ARTICLE AND TALKED ABOUT OXY WORKINGJUST AS GOOD AS SHORT ACTING.HE STILL HAS A LOT OF PAT ON6-8 PERCS A DAY.LIKES THE FACT THAT PAT CAN TAKE EVERY4 HRS TO MEET PSYCOLOGIC REASONS
PPLPMDL0080000001	Beachwood	OH	44122	7/15/1998	WENT OVER OA ARTICLE.TRIED TO BREAK DOWN OPIOID FEARS AND A COMPARISON OF NSAIDS TO OPIOIDS
PPLPMDL0080000001	North Royalton	OH	44133	7/16/1998	DR IS HARD TO READ, THINKS OXY IS MORE POTENT THAN PERCOCET.NEED TO ASK WHY DR THINKS OXY MORE POTENT THAN PERCOCET?
PPLPMDL0080000001	Cleveland	OH	44106	7/16/1998	SAW IN THE HALLWAY.HE HAD ASKED ABOUT PHARMOC KINFOR A TALK HE GOING OT GIVE FOR SOMEONE ELSE.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/16/1998	SAW AS HE WAS GOING TO DO ROUNDS.HE LIKES BEING CONCISE AND PTERENT.TALKED ABOUT NEW DR COMING IN TO HELP ATOSPICE AND PP.HE IS NOT USING OTHER OPIOIDS UNLESS HE HAS A SIG FAILURE.NT NEED TO TRANSLATE HOSPICE SUCCESSINTO MORE ACUTE BUSINESS
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	WOULDN'T ENGAGE IN MUCH CONV OTHER THAN HE USES OXY;STILL LIKVIC
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	VERY BUSY REMBE OXY BUT PROB HASN'T USED YET;SPOKE WITH PAGINNY
PPLPMDL0080000001	Cleveland	OH	44113	7/16/1998	TOLD HIM TOM OUGHER WILL TAKE STAMPED RX'S;FOLLOW UP IN OFF
PPLPMDL0080000001	Cleveland	OH	44070	7/16/1998	HAD TRIED AND DIDNT WORK THINKS DOSE WAS TOO LOW WILL USE 4BRING HIM SENKOT
PPLPMDL0080000001	Cleveland	OH	44118	7/16/1998	NOT INTERESTED IN TOO MANY NEW THINGS.KEPT IT SIMPLE WITHDOSING AND HOW TO USE
PPLPMDL0080000001	Cleveland	OH	44146	7/17/1998	HARD TO UNDERSTAND, SAMPLING UNIPHYL, QUICKLY EXPLAINEDINGITS DIFFERENT.
PPLPMDL0080000001	Parma	OH	44129	7/16/1998	MENTIONED PRODUCTS, WAS IN BAD MOOD. NEED TO ASK WHENINITIATES THEO OR UNI?OXY, ASK DR IF HAS ANY PATIENTS ON OXY?
PPLPMDL0080000001	Brookpark	OH	44142	7/16/1998	SEEING LOTS OF PATS COMING IN ON OXY AND JUST REFILLING SHORACTIN REMIND HIM ABOUT OXYIR AND SEE IF HE HAS USED;
PPLPMDL0080000001	Olmsted Falls	OH	44138	7/16/1998	SAYS VIAK SWITCHED HIS PAT FROMSLO BID TO UNI SEE IF HE DIDANY BETTER,SAYS HE TRIES TO GET RID OF PATS WHO RUN OUT OFVIC;
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	ASKED ABOUT OXU FOR HERNIA WAS GOING TO USE TODAY
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	MET WITH CHIEF AND WENT OVER OXY SET UP HAPPY HR
PPLPMDL0080000001	Maple Heights	OH	44137	7/16/1998	HE DOES NOT LIKE TO USE OPIOIDS AND I CAN NOT GET HIM PAST THAT.NEED TO GET MORE TIME BECAUSE HE DOES NOT UNDERSTAND WHAT I AM TRYING TO SAY.NEED TO BE A LITTLE MORE CONSISTENT AND GIBVE THIS A GOOD TRY
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	QUICK HIT KEEP WORKING ON THE RESIDENTS
PPLPMDL0080000001	Strongsville	OH	44136	7/16/1998	DR USING AL VICODIN, THINKS OXY MORE POTENT, NEED TO SHOW COMPARISON CHART IN PL. ASK DR IF HAS ANY PTS THAT HAVE BEEN ON OXY FOR AWHILE?
PPLPMDL0080000001	Beachwood	OH	44122	7/17/1998	ASKED HIM TO ADD ON TO HIS INHALERS WHEN HE FELT THAT PATIENT WAS HAVING SYMPTOMS.DOES NOT LIKE TO BE CLINIC JUST WANTS TO KNOW WHAT IS IN THERE
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	SAYS HE'S USING AND RESIDENTS DO RX MOST OF PRES
PPLPMDL0080000001	Parma	OH	44129	7/16/1998	QUICK INTRODUCTION, NOT MUCH FEEDBACK, FOUND OUT THAT PREFER PATIENTS TO PAIN CLINIC TO 5TH FLOOR. NEED TO SET UP APPT TO GET MORE TIME WITH DR. ASK WHAT OPIOID OF CHOICE IS?
PPLPMDL0080000001	Broadview Heights	OH	44147	7/16/1998	WENT OVER OXY BENEFITS NOT MUCH POTENTIAL HERE.
PPLPMDL0080000001	Broadview Heights	OH	44147	7/16/1998	WENT OVER OXY BENEFITS NOT MUCH POTENTIAL HERE.
PPLPMDL0080000001	Cleveland	OH	44111	7/16/1998	WANTS LIT FOR TONISOLS WILL USE ON CA PATS MENTIONED OXIRAS ALTERNATIVE TO LIQ
PPLPMDL0080000001	Beachwood	OH	44122	7/16/1998	HE IS STILL NOT USING MANY MEDS AND I CAN NOT GET ANY VERIFICATION AT THE PHARMACY LEVEL.HE IS MAKING POSITIVE COMMENTS WITH OXY ABOUT BEING MORE TOLERABLE BUT HE SHOULD BE INIT SO MUCH
PPLPMDL0080000001	Olmsted Falls	OH	44138	7/16/1998	JUST LISTENS SHOWED GUIDELINES ON UNI AND DIAB SUGGESTED OXY FOR OA PAT GOT
PPLPMDL0080000001	Parma	OH	44129	7/16/1998	DR HAS BEEN USING 1-2 10MG Q12, REMINDED ABOUT 20MG AND 40MG 80MG. ASK WHAT PROCEDURE IS MOST PAINFUL?
PPLPMDL0080000001	Cleveland	OH	44127	7/17/1998	DR PLUSINSKY HAS PAT WHO JUST HAD MASTECTOMY 63YR OLD WOMAN;[THAT PROB WILL NEED OXY;WNET OVER CONV AND TITR SURG FROM GARFIELD HTS
PPLPMDL0080000001	Maple Heights	OH	44137	7/17/1998	CAN NOT GET OVER THE HUMP WITH HIS USAGE.HE IS NOT PLACING THIS FOR HIS VIC AND COMBO PAT.WENT OVER PHARM AND HOW TO WRITE BUDES ART
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	UNI 600 MG REMINDER. GAVE HIM NEJM ARTICLE AT WINDOW.
PPLPMDL0080000001	Cleveland	OH	44106	7/17/1998	QUICK AT THE WINDOW.LET HIM KNOW THAT WE HAD NEW NON MALIGNANT INFO ABOUT OXY AND GOT AN APPT
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	QUICK REMINDER IN CLINIC
PPLPMDL0080000001	Akron	OH	44319	7/17/1998	NEED TO ASK WHAT TYPE OF PTS DR STILL HAS ON VICODIN AND PERCOCET?
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	SAYS HE'S BEEN USING OXY ALOT LATELY
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	ASKED ABOUT COST COMPARED TO MS ALSO TOLD HIM ABOUT INDIG PROGRAM;
PPLPMDL0080000001	Beachwood	OH	44122	7/17/1998	SHOWED HIM KIDNEY.HE IS FUNNY HE SAIS THAT HE HAS TO REMEM ABOUT THEOPH.WENT OVER HTE GOV BODIES AND HOW THEY USE THEOP
PPLPMDL0080000001	Cleveland	OH	44106	7/17/1998	TALKED TO HIM IN HTE HALL ASKED ABOUT HOW HE INIT OXY AND HE SAID THAT HE CONVERTS FROM THE COMBOS.SHOWED HIM THAT HE COULD START WITH AND HE DID NOT SEEM CONVINCED.ASKED HIM TO USE OXY IR INSTEAD
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	STILL RESERVING MORE PAINFUL SURGERIES. WENT FOR MORE VIC USE. SCHEDULED LUNCH TO GET MORE TIME.
PPLPMDL0080000001	Barberton	OH	44203	7/17/1998	DR HARD TO GET INTO CONVERSATION, WHEN TRY TO TALK PRODUCTSAYS I ALREADY HEARD IT. THINKS ALL DRUGS HABIT FORMING OXY USING AFTER VICODIN. NEED TO ASK IF WOULD USE OXY IN PLACE OF VICODIN AND DOES HE HAVE ANY PTS ON VICODIN NOW?
PPLPMDL0080000001	Cleveland	OH	44109	7/17/1998	BEEN VERY BUSY AND USING MGS OF OXY
PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	QUICK HIT ON UNI ASKED WHERE SAMPLES WERE AND MARY SAID IN
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	BILL MEYER RX OXY FOR PAIN IN CLIN TODAY;DOUG HAS USED BUT COMM TO USING MORE;INSTEAD OF TY3 AND PERCS AND VIC
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	MET IM RES AND DENTAL RES NEED TO SET UP INSER WIHT DENTAL AND LUNC WIHT IM RES
PPLPMDL0080000001	Cleveland	OH	44109	7/17/1998	LUNCH WITH RES 70 PEOPLE PROMOTED OXY NEED TO CHANGE PERC THAT IS FOR OTHER TYPES OF PAIN NOT JUST CA
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	DR SAID NOT USING AS MUCH THEO, USING FOR MORE SEVERE PATIENTS, SIDE EFFECTS AND BETTER MEDS. WENT TO NHBIG GUIDELINES, ASK DR TO USE UNI WHEN USING A THEO?
PPLPMDL0080000001	Barberton	OH	44203	7/17/1998	TALKED ABOUT OXY MENTION IT WORKS GREAT FOR ACUTE PAIN PTS THAT START ON IT, HAS CONVERTED ABOUT HALF OF VICODIN AND PERCOCET, BUT SAYS SOME OPT TO GO BACK. NEED TO ASK IF HE WOULD FEEL BETTER WITH HIS PTS ON OXY THAN VICODIN?UNI, SAID USING FOR COPD MORE. ASK IF HAS ANY PATIENTS ON BID THEO AND WHY?
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	BROUGHT IN LITERATURE, TRYING TO IMPROVE RAPPORT WITH OFFICE STAFF.
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	QUICK INTRO DR DOES MEET WITH REPS, BUT I GAVE HIM THE NEW COPD SHEET AND TOLD HIM TO LOOK AT THE PULM IMPROVEMENT WITH UNI VS THEO.
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	REALLY NICE, BUT NOT MUCH POTENTIAL. WENT OVER ADV OF OXY VS OTHER PAIN MEDS. HASN'T USED SINCE LAST APPT.
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	STILL NOT USING OXY, ASKED WHY AND REMINDED OF ADV.
PPLPMDL0080000001	Solon	OH	44139	7/17/1998	TREATS ARTHRITIS, USES ALOT OF NSAIDS FIRST. POSITIONED OXY FOR PATIENTS NOT DOING WELL ON NSAIDS. REFERRED TO AGS.
PPLPMDL0080000001	Cleveland	OH	44104	7/17/1998	REALLY WANTS ME TO SPONSOR DINNER FOR APPO SAYS IT WILL REAL HELP OXY RX;
PPLPMDL0080000001	Maple Hts	OH	44137	7/17/1998	TALKED WITH THE ADN GENE TOGETHER BECAUSE OF HIS FAM BACKGROUND HE IS MORE READY OT USE OXY BUT ONLY IN THE CA SETTING.TRIED TO BRING IT DOWN WITH THE WHEN TO USE ADN PHARMACO
PPLPMDL0080000001	Cleveland	OH	44109	7/17/1998	VERY INTERESTED IN OXY TALKED ABOUT ABUSE POT SAYS 15%
PPLPMDL0080000001	Cleveland	OH	44113	7/17/1998	SAYS IT'S BECOMING MORE OF A HABIT STILL TRYING TO SCHEDULE TIME TO GO INTO SURG NEED TO KEEP A LUNCH TIME OPEN
PPLPMDL0080000001	Cleveland	OH	44109	7/17/1998	HAS ONE PAT TAKING 40MG Q8 WANTS HIM TO TAKE Q12 WILL TRY
PPLPMDL0080000001	Northfield	OH	44067	7/20/1998	TRIED TO BROADEN USE.
PPLPMDL0080000001	Cleveland	OH	44107	7/20/1998	NO MORE SURG BUT WOULD HAVE USED ON A COUPLE BACK PAIN PATS THIS AM IF HE NEW ABOUT IT;REMIND HIM
PPLPMDL0080000001	Bedford Heights	OH	44146	7/20/1998	QUIK 600 MG REMINDER, CHECKING SAMPLES.
PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	SAYS OXY IS THE ONLY OPIO HE'S USING NO MORE VIC GAVE HIM PAIN ASSE CHART AND LEFT VIDEO WITH MARIANNE TO GIVE TO BACK PAIN PAT THAT IS AFRAID OF BECOMING ADDICTED
PPLPMDL0080000001	Lyndhurst	OH	44124	7/20/1998	STILL SHOWING UP ON FIRST RX BUT NOT TOO MUCH ON EXP.SHE IS NOT A BIG PROPONENT OF OPIOIDS.WENT OVER SAFETY AND HOW SHE CAN ADD TO NSAIDS.MADE APPT DATE TO GET BETTER TIME.NT FIND WHEN SHE USES THEOPH AND HOW SHE ADDS OXY
PPLPMDL0080000001	Lyndhurst	OH	44124	7/20/1998	TRYING OT CLEAR UP SAMPLE SITUATION LISA WAS NOT IN.TAKED WITH WATTS ABOUT BUDES ART NAD CORTISOL LEVELS
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/20/1998	MET AT THE WINDOW.MADE APPT TO GET MORE TIME.INTROD OXY AND DEL SYS.HE SAID THAT HE USES T3 ADN VIC.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/1998	SHOWED NHBIG GUIDELINES RE KEEP SHOWING PROOF ON UNI
PPLPMDL0080000001	Lyndhurst	OH	44124	7/20/1998	HE USES MOSTLY T3 FOR HIS MORE SEVERE CASES NOT SURE HOW LONG HE WILL USE A MED NAUSEA IS HIS BIGGEST DRAWBACK.WENT OVER DEL SYS AND SE SAVINGS.TRYING TO GET AN APPT TO GET BETTER TIME
PPLPMDL0080000001	Northfield	OH	44067	7/20/1998	VERY NICE, KNOWS AUDREY AND MARTY. USES OXY FOR PEOPLE WAITING SURGERY, MORE CHRONIC PAIN. DISCUSSED ADV FOXY VS. PRN OPIOIDS. NEED MARKETING DATA ON HIM TO KNOW WHAT HE IS REALLY DOING.
PPLPMDL0080000001	South Euclid	OH	44121	7/20/1998	MET WHILE I WAS MAKING LUNCH DATES.THIS IS A VERY BUSY OFFEND GETTING ACCESS IS KEY.MADE THREE DATES AND THE WHOLE FLOOR SHOWS UP.HE DID NOT UNDERSTAND WHERE HE COULD USE OXY.
PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	QUICK HIT AT WINDOW JUST WALKED IN AND ALL OUT OF SAMPLES
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	DR IS A SOCIAL MISFIT, MENTIONED PRODUCTS AT WINDOW AND SAID HE DIDN'T USE ANY OF THEM. NEED TO AGAIN ASK IF HE HAS ANY PATIENTS ON PERCOCET AND VICODIN?
PPLPMDL0080000001	Cleveland	OH	44111	7/20/1998	VERY INT HAS PAT IN MIND TO USE IN ON HAS HEARD OF OXY SEE WHAT DOSE HE USED
PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	ASKED ABOUT COST HAS PAT ON 80MG QUICK HIT ON UN9
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	QUICK INTRODUCTION DR VERY NICE THE ISSUE IS CII VS CIII.NEED TO ASK WHAT DR BIGGEST CONCERN IS WITH RX OPIOIDS.

PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	QUICK MENTION OF PROD AT WINDOW HAD TO RESCH APPT
PPLPMDL0080000001	Cleveland	OH	44111	7/20/1998	HAS USD POST OP ON SHOULDERS DOING A TOT TOMROW IWLL USEUSED PATCH ON PAT WHO HAD BEEN ON IT BEFOR SHOWED PI AND DISADY MAKE SURE HE DOESN USE
PPLPMDL0080000001	Barberton	OH	44203	7/21/1998	QUICK HIT UN AND WENT OVER NEW COPD PIECE. ASK WHENINITIATES THEO AND WHEN USES BID?
PPLPMDL0080000001	Lakewood	OH	44107	7/20/1998	GO OVER TITR HE'S USING MORE AND MORE OXY
PPLPMDL0080000001	Bedford	OH	44146	7/20/1998	HASN'T USED OXY YET, FORGOT. BROUGHT IN SENOKOT SYRUP FORHIS KID.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/1998	HAS BEEN USING JUST NEEDS TO COMMITT IT TO MEMORY
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/20/1998	DEL SYS AND PHARMKO SIM TO SHORT ACTING,LACK OF FOLLOWIS A DRAWBACK
PPLPMDL0080000001	S. Euclid	OH	44121	7/20/1998	HE IS NOW AT GREEN RD.STILL A UH GUY BUT NOT MED NET ANYMORE.COMPAED UNI TO OTHER THEOPH BUT DID NOT GETALOT OF TIME.BLOOD LEVELS VS FUNCTION
PPLPMDL0080000001	Cleveland	OH	44107	7/20/1998	TOLD ME ABOUT A PERC PAT THAT HE SHOULD HAVE PUT ON XOY SAYSHS NEEDS TO REMB IT AND NOT THINK ABOUT IT JUST KEEP SEEINGHIM
PPLPMDL0080000001	Cleveland	OH	44111	7/20/1998	HAS USED IN HOSPICE SAYS HE'LL THINK ABOUT IT FOR NON CA;
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/20/1998	HE HAS NOT TRIED BUT COULD NTO GIVE A REASON WHY PCA'S AREIMPORTANT TO HIM SO I TOLD HIM HTAT OXY IS USING PCA EXCEPTIT IS FOR HOME.TITRATION.HE LIKES THE STABLE DELIVERY.HABIT IS THE BIG HURDLE.WANTS TO KNOW IF IT IS ON FORMAT ST VINCENTS
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	HAS HAD ONE AMPUTEE ON OXY, 20MG Q12, HAVING BREAKTHROUGHTITRATION. THINKS MORE ACUTE NOT CHRONIC, BUT HAS A PATIENTON VICODIN, CONVERTED TO 10MG Q12. FAER OF OPIOID USE.ASK IF PUT ANY NEW PATIENTS ON OXY?
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	QUICK MENTION ON OXY, ASK IF IT'S LIKE TYLENOL /C AND VICODNSAID BETER, HIT DELIVERY SYSTEM, STARTING DOSE 10MG Q12.ASK WHAT OPIOID USES FOR ACUTE PAIN?UNI, ASK IF HAVE PTS COME IN WITH ASTHMA OR COPD EXACERBATI?
PPLPMDL0080000001	Parma	OH	44129	7/20/1998	DR MENTIONED USES VICODIN AND PERCOCET, DOSES Q4-6 POST OPWENT OVER OXY Q12 DOSING MORE CONVENIENCE TO PTS.COMMITTED TO USING THIS WEEK WILL FOLLOW UP.ASKED TYPE OF PT FOR POST OP? 1-2 10MG Q12.
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	ASKED DR IF HE WOULD USE OXY ON HIS TOTAL HIP TODAY SAID NODARVOCET IT A PAT WITH DIALYSIS;SEEMS AFRAID OF OPIATES ANDPATS BECOMING ADDICTD
PPLPMDL0080000001	Mayfield Heights	OH	44124	7/21/1998	COMING AROUND 1115 IS A BIG HELP.HE USUALLY SITS AT THEDESK AND WILL TALK WHILE SIGNING.TRYING TO GET HIM TO ADDON FOR ASTHMA.WILL USE FOR COPD.NT SHOW RESP ART AND DAYTIMESLEEPINESS AND GET MORE BRAND SPECIFICATION.
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	SAYS HE JUST RX VIC DIDNT NEED ANYTHING AS STRONG AS OXY;SHOHIM CONV TO OXY AND ASKED ABOUT COST;SHOW PI HYDRO TO OXY
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/1998	VERY OLD!
PPLPMDL0080000001	Barberton	OH	44203	7/21/1998	ASKED DR TO CONVERT VICODIN PTS TO OXYCONTIN, SAID HAS WORKSOME PTS, NEED TO ASK WHAT PTS WORKED AND WHY?UNI, ASKED FOR BID CONVERSION?
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	WENT OVER EVANS STUDY AND ADV OVER SLO'BID HAS NOT USED OXYIN NURSING HOME YET
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/21/1998	WENT OVER BUDES ART. CORTICOSTER DO NOT PLAY A MAJOR ROLEFOR HIS ATH PAT
PPLPMDL0080000001	Independence	OH	44131	7/21/1998	SHE IS STILL USING WAY TOO MANY COMBO'S.SHE IS NOT VIEWINGOXYU AS AN ALTER BECAUSE OF THE LONG LAST.STILL SEES ITAS AN ALTERNATIVE TO MSC.WNT OVER PHARM
PPLPMDL0080000001	Barberton	OH	44203	7/21/1998	DR WAS BUSY, QUICK HIT. NEED TO ADDRESS ALL THE PERCOCETAND VICODIN USE. ASK DR IF SHE WOULD CONVERT THESES PTSTO OXY? HIT ON 80MG TABS.
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	SAYS HE'LL USE PATCH FOR HEAD AND NECK PATS OR FAILURES ONOXY;ASKED HIM IF WHY A PAT WOULD FAIL ON OXY;SAID NO ONE HASSHOW PI ON DURAG NEXT TIME;REMINDER ON OXYIR
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	KEEPS SAYING TALK TO ROMAN HE RX'S THE PRESC.
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	VERY RECP TO USING UNI NEEDS TO GET IN HABBIT;SEE IF SHE'S U
PPLPMDL0080000001	Cleveland	OH	44106	7/21/1998	HE IS AT LANDERBROOK ON FRIDAYS.ABLE OF INTRO OXY BUT NEEDTO GET MORE TIME.HE DOES ADULTS AS WELL AS PEDIATRIC RHUEM.WILL NEED TO FIND WHAT HE DOES FOR PED'S AND HOW MUCHADULTS ARE HIS
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	INSERV ON 3D ON TIT AND CONV OF OXY VIDEO VERY RECP OF INFO
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	BAGELS IN LOUNGE BUSY SCHED KEPPLER,PERSE,BERKOW,BOHL,
PPLPMDL0080000001	Beachwood	OH	44122	7/21/1998	LUNCH W/DD, ANGIE, DR BRIAN WILLUNSKY -TEMP DIR. OVERVIEWOF OXY LINE AND SEN. ANGIE WANTS TO DO SOMETHING WITH NHSIDE - TOLD HER TO SET UP MTG WITH KEY PEOPLE AND I CANCOME IN AND TALK ON THE IMPORTANCE OF ASSESSMENT OF PAIN-THUS LEADING TO PROPER PAIN MGMT AND MORE OXY USAGE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/1998	COMMUNITY HEALTH
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	WNATS SUPPORT ON AUG 14 SEMINAR;OUT OF UNI
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	QUICK HIT ON HIS WAY INTO GALLBLADDER GLAD TO BE REMINDED ANSAYS HE'LL USE
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/1998	QUICK REMINDER.
PPLPMDL0080000001	Akron	OH	44314	7/21/1998	NEED TO ASK DR WHY SHE WOULD USE OXY FOR POST OP PAINAND NOT FOF ACUTE PAIN?
PPLPMDL0080000001	Akron	OH	44314	7/21/1998	NO MATTER WHAT I SAY DR SAYS HE DOESN'T HAVE ANY TYPE OFTHESES PTS, SAYS DOESNT RX ANY OPIOIDS SENDS THEM TOPAIN CLINIC. JUST NEED TO ASK IF DR WOULD TRY A PT ONOXYCONTIN?
PPLPMDL0080000001	Mayfield Heights	OH	44124	7/21/1998	TOOK A MORE TECHNICAL APPROAH.GOV BODIES AND BUDES ART.NEED TO FIND WHEN HE WILL ADD ON THEOPH AND HOW HEDISTIUNG BETWEEN COPD AND ASTHMA.SKEPTICAL ABOUT USING OPIOI/WENT OVER DEL AND PHARM
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	LIKES NO TYL USES SHORT TERM;HAD NOT HEARD OF OXYIR;WILL USEFOLLOW UP ON GUNIOMETER
PPLPMDL0080000001	Cleveland	OH	44109	7/21/1998	THINKS OF OXY FOR CA BUT CHANGED THINKING AFTER OUR TALK HASPAT ON PER THAT HE THNKS WOULD BENEFIT FROM OCY;QUICK UNI HI
PPLPMDL0080000001	Mayfield Heights	OH	44124	7/21/1998	FOCUSED ON DOSING.HE IS USING AND GETTING MORE COMFORTABLEBUT MOSTLUY USING LOWER STRENGTHS.WENT OVER COMPARISON WITHDURAGES
PPLPMDL0080000001	Cleveland	OH	44113	7/21/1998	HAS FILE CARD IN POCKET AND DOSING PEN IN SURG SAYS HE'LLUSE AND IS USING PATS LIKE IT BETTER
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/1998	HAS USING OXY A COUPLE TIMES TO WEAN PATIENTS OFF VICOPROFE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/1998	GOING TO START OSTEOARTHRITIS PATIENT ON OXY 20 MG. Q12.FOLLOW UP WITH HER AND TRY TO EXPAND TO OTHER PATIENT TYESSUCH AS LOW BACK.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/21/1998	HE HAS GERIATRIC BACKGROUND.TOOK TO LUNCH WITH ANGIE FROMHOSPICE.HE WILL BE HELPING OUT AT HOSPICE AND BUILDINGPRIVATE PRACTICE.WENT OVER OXY MOSTLY FOR CA WITH SOME NONMALIG.BREAKTHRU AND ADJUVANTS.WILL USE OXY IN PP FOR SKILLEDNT OA DATA AND OTHER NON.FIND OUT HOW MUCH HE USES VIC ORT3.COUNTERED CARVOCET
PPLPMDL0080000001	Akron	OH	44304	7/21/1998	USED 40 MG Q12, ON A FEW PATIENTS. DOSE WORKED WELL, A COUPEPTS GOT SNOWED. TRIED TO EXPAND HIS USE, STILL SENDING PTHOME ON VIC.
PPLPMDL0080000001	Garfield Hts	OH	44125	7/22/1998	SAW AT THE WINDOW.KACE APPT TO GET MORE TIME.TALKED ABOUTTIMING AND LUNG FUNCTION VS LEVELS.SHE USUALLY USESSLO BID AND OTHER BID THEOPH.NEED TO FIND HOW SHE ISUSING INHALERS AND WHEN SHE IS USING THEOPH
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	SAYS HE NEEDS TO REME
PPLPMDL0080000001	Independence	OH	44131	7/22/1998	STARTING OT GET INDIFFERENT OT OXY.HAS USED MORE BUT STILLNOT A FAIR TRIAL.IT SEEMS LIKE INIT ARE COMING FROM OTHERDOCS AND HE IF FOLLOWING BUT HE IS SEEING SOME IMPROVEMENTSIN SE AND GENERAL TOLERAB
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/22/1998	TRYUIGN TO GAIN FAMILIARITY AND GET HIS PERC AND DILBUSINESS.NEED TO GET PAST UYEA YEA I USE IT.
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	SAYS HE USING
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	TOOK NOTES AND SAID HE WILL BE USING ALON WITH VIC.
PPLPMDL0080000001	Independence	OH	44131	7/22/1998	FOLLOWED UP WITH OXY USE FOR HIS VIC PATIENTS.LEFT SEN SYRINOF AND SAMPLES AND MADE A BIG DEAL OUT OF THE SERV BECUSHE SIAD IT WAS IMPORTANT.ASKING OFR HIS HLP WITH UNI UHELPLEVELS VS FUNCTION
PPLPMDL0080000001	Lyndhurst	OH	44118	7/22/1998	COMPARED OXY TO VIC AND T3 SHE IS USING SPAINGLY IN PLACEOF T4.TALKED ABOUT PHARMOC AND SIM BETWEEN THAT ANDCOMBOS.COMPAED UNI WITH HER BIDS AND WNET OVER FUNCTIONAND LEVELS.SHE TALKED ABOUT NEW PRODUCTS AND I ASKED HERTO SWITCH THEOPH FIRST
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	3 RES AND 2 ATTENDIN USING OXY SPARING
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	LEAVING IN 2 WKS
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	BREAKFAST TO RESIDENTS AND PROMOTED OXY AND OXYR
PPLPMDL0080000001	Akron	OH	44304	7/23/1998	QUICK SAMPLES AND REMINDER.
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	DISPLAY OUTSIDE ED DEPT
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	WANT TO USE OXY INSTEAD OF PCA ON SPANISH SPEAKING PAT
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	LUNC WITH ORTHO VERY REC WILL START USING XOY
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	DR CARTER MAY HELP ME ON LETTER
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	NEW RES WILL USE BOTH
PPLPMDL0080000001	Akron	OH	44303	7/22/1998	WAS UNABLE TO SPEAK WITH LINDA - DROPPED OFF INFO TO HER -PINK SHEET, OXY SLIM, MYTHS.
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	SAYS HE'S GOING TO USE SEE IF HE HAS
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1998	COMMITTED TO USING ASKED ABOUT IN PAT USAGE TOLD HIM NO GETIN HABBIT
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/22/1998	IT IS DIFFICULT TO GET HIM TO UNDERSTAND WHAT IS GOING ONWENT OVER THE BACK PAIN ARTICLE ADN SHOWED SIM BETWEENIR NAD LONG ACTING.TALKED ABOUT COMPLIANCE VS BID.HE HASALOT OF PAT ON OXY BUT A TON MORE ARE ON THE COMBOS
PPLPMDL0080000001	Mayfield Heights	OH	44124	7/23/1998	AT WINDOW SHE SAID SHE HAS USED I NTHE PAT BUT NOT FORANYTHING NON MALIG.COMPAED TO COMBOS
PPLPMDL0080000001	Akron	OH	44319	7/23/1998	DR STILL USES VICODIN FIRST THEN OXY FOR MORE SEVERE PAIN.NX NEED TO ASK WHY DR WON'T USE OXY IN PLACE OF VICODIN?UNI, USING AS THEO.
PPLPMDL0080000001	Lyndhurst	OH	44124	7/23/1998	ASKED ABOUT PATIENTS THAT WERE COMING FROM UPSTAIRS ANDHOW MUCH THEY GET INVOLVED WITH ADJUSTING MEDS.THEY DONOT DO ALOT AND SOMETIMES THEY GET OUTSIDE PAT.WENT OVERDOSING WITH DR BLAIR BECAUSE HE IS STILL UNSURE AND OUTOF HIS BOX AT TIMES
PPLPMDL0080000001	Barberton	OH	44203	7/23/1998	ASKED DR IF PUT ANY NEW PTS ON OXY, SHE SAID USING ITMOREAND PTS ARE DOING WELL. NEXT TIME ASK WHAT MOST COMMONDOSE IS AND IF STARTED ANY NEW PTS?
PPLPMDL0080000001	Cleveland	OH	44118	7/23/1998	VERY BUSY.TALKED TO AT WINDOW.LET HIM KNOW THAT I WANT TODO A PROGRAM AT CCCC.MADE SOME TIME WHEN HE GETS BACK FROMVACA TO SET IT UP
PPLPMDL0080000001	Akron	OH	44304	7/23/1998	KEEP REMINDING



PPLPMDL0080000001	Cleveland	OH	44106	7/23/1998	HE WAS INTERESTED IN THE DEL SYS AND HOW IT CAN HELP WITHABUSE.THIS IS A BIG TOPIC IN THIS SETTING.TALKED ABOUTDOING A JOURNAL CLUB.FOLLOW UP AND TALK PHUARM
PPLPMDL0080000001	Akron	OH	44304	7/23/1998	HAS BEEN USING MORE IN PLACE OF VIC, NEED TO KEEP REMINDINGCAN USE INSTRAD OF VIC
PPLPMDL0080000001	Akron	OH	44333	7/24/1998	QUICK HIT AT COUNTER, ASKED IF READ EVANS REPRINT, COULDN'TREMEMBER, LEFT HIM ANOTHER ARTICLE. NX ASKED IF HAVE ANYPTS ON HIGH DOSES OF CORTICO'S?
PPLPMDL0080000001	Cleveland	OH	44113	7/23/1998	ASKED ABOUT Q8 DOSING TOLD HIM TO USE BREAKTHROUGH;VERY SECRABOUT STUDY;SHOW TITR GUIDE
PPLPMDL0080000001	Akron	OH	44319	7/23/1998	NEED TO ASK DR HOW HIGH SHE HAS GONE WITH OXY AND ASKIF USING OXY FOR ACUTE PAIN?UNI, ASK IF HAS USED OR CONVERTED ANY PTS?
PPLPMDL0080000001	Akron	OH	44307	7/23/1998	REMINDER OF OXY FOR NON MALIG. HAS USED FOR MALIG PTS ONLY
PPLPMDL0080000001	Independence	OH	44131	7/23/1998	LUNCH WITH LAUREN AND LU. SCHEDULED INSERVICE AUG 11.ALSO DISCUSSED INSERVICE FOR DONS OF NURSING HOMES THEYHANDLE AND BRING IN SPEAKER. LOVED THE MYTHS BOOKLET - NEEDTHAT INFO TO KILL FEARS. ALSO WISH TO START USING COMFORTASSESSMENT JOURNAL. MEMO.
PPLPMDL0080000001	Mayfield	OH	44124	7/23/1998	MADELINE MOORE - SET UP INSERVICES ON PAIN MGMT. SEE MEMOON DRS COVERING/INFO. AUGUST 12, 3 SHIFTS. WESTERN RESERVEHANDLES HOSPICE. MSC,OXY, DURAGESIC ALL USED. DISCUSSEDDOING PAIN MGMT TALK AT MANOR CARE DON LOCAL MTG WITH ALL8 FACILITIES.
PPLPMDL0080000001	Akron	OH	44304	7/23/1998	WANTED TO TALK OXY INSREAD OF UNI
PPLPMDL0080000001	Akron	OH	44312	7/23/1998	NX NEED TO ASK ABOUT ANY PTS ON VICODIN FOR AWHILE, CONVERTTO OXY, SPECIFIC PTS.UNI, ONLY THEO FOR COPD.
PPLPMDL0080000001	Akron	OH	44304	7/23/1998	OXY VS PATCH
PPLPMDL0080000001	Akron	OH	44312	7/23/1998	QUICK HIT AT WINDOW WHILE WALKING BY, SAID OXY DOING WELL.NEED TO ASK WHAT TYPE OF PTS USING ON OXY?UNI, ASK WHEN USING THEO?
PPLPMDL0080000001	Cleveland	OH	44106	7/23/1998	WENT OVER JOUNAL CLUBS AND MAD A COUPLE OF RES PROGRAMS BUTTHEY ARE DEPENDING ON THE STATUS OF THE HOSPITAL
PPLPMDL0080000001	Akron	OH	44319	7/23/1998	DR IS AFRAID OF OPIOIDS, THINKS OXY MORE POTENT THANVICODIN. NX USE GERIATRIC PIECE TO SHOW MORE USE OFOPIOIDS THEN HIT OXY?
PPLPMDL0080000001	Cleveland	OH	44106	7/23/1998	WENT OVER DEL AND HOW MUCH BETTER THAN PERC.HE FEELS THATOXYU IS A SIG BETTER THAN HYDROC.Q12 DOSING AND ABUSE
PPLPMDL0080000001	Uniontown	OH	44685	7/23/1998	DR STILL USING AFTER TYLENOL/C AND VICODIN. NX ASK IF HEWOULD USE OXY 10MG Q12 IN PLACE OF VICODIN?
PPLPMDL0080000001	Lyndhurst	OH	44124	7/23/1998	HE DOES A LOT OF TRAUMA ON THE HAND.HE HAD AN EMER CASE CT GO BACK TO THE HOSP.WENT OVER DEL AND PHARM.PROB WILLTAKE A COUPLE OF TIMES.NT Q12 BENE AND ONSET DOSING
PPLPMDL0080000001	Akron	OH	44319	7/23/1998	OXY USED FOR CANCER AND CHRONIC PAIN, ADDRESSED OXY FORACUTE PAIN, Q12 LESS SIDE EFFECTS. ASKED DR TO USE INPLACEOF VICODIN.UNI, USING THEO AS LAST RESORT, BID'S, ASKED FOR CONVERSIONSNX ASK IF DR USING OXY FOR ACUTE PAIN AND IF CONVERTED ANYPTS TO UNI?
PPLPMDL0080000001	Cleveland	OH	44106	7/24/1998	SHE SAIS SHE IS TAKING LESS OF A ROLE NOW THAT KREIGLERIS GONE.MENTIONED KWILOSZ AS DOING MORE
PPLPMDL0080000001	Akron	OH	44310	7/24/1998	OXYV
PPLPMDL0080000001	Akron	OH	44310	7/24/1998	THINKS TOO EXPENSIVE AND STRONG,
PPLPMDL0080000001	Akron	OH	44310	7/24/1998	QUICK REMINDR
PPLPMDL0080000001	Beachwood	OH	44122	7/24/1998	USING IN PLACE OF MSC BUT A LITTLE HES TO KEEP GOING UP INDOSING.OCCASIONALLUY WILL USE THE 40.TALKED ABOUT HTE 80AND 160 AND BETTER TOLER BUY PATITNE
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	7/24/1998	HASN'T WRITTEN SINCE LAST CALL, REMINDED AGAIN OF BENEFITOVER MSC
PPLPMDL0080000001	Munroe Falls	OH	44262	7/24/1998	STILL HASN'T WRITTEN, LIKE TALKING TO BRICK WALL
PPLPMDL0080000001	Cleveland	OH	44128	7/24/1998	HE IS STARTING TO USE IN PLACE OF T3 AND VIC BUT IT ISSTILL FOR DIFFICULT PAT OR PAT THAT HE CONSIDERS TO BESEEKERS.BUT IT IS A START.TALKED ABOUT NOT HAVING TO GIVE ABOOST OF THEOPH BECAUSE IT WORKS NATURALLY
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/24/1998	HE SAID SOMETHING AOBUT GOING TO A PROGRAM FOR PURDUE.I DID NOT PUT UHIS NAME INUUUUUUUUUUUUUUUU
PPLPMDL0080000001	Cleveland	OH	44115	7/24/1998	STAFF CHANGES - JANE STERNS NO LONGER HERE. ROBERTA - DIR -ON VACATION. VICKI NOW HANDLING REBATES - DOES NOT HAVE ALLOF JUNE'S IN YET - STOP IN NEXT WEEK TO MEET WITH ROBERTA.
PPLPMDL0080000001	North Olmsted	OH	44070	7/24/1998	SPOKE WITH WILMA - INFORMED HER OF INSERVICES AT MAYFIELDFACILITY, WOULD LIKE TO MEET IN MORE DETAIL - SCHEDULEDAPPT TO COME BACK AUG 13, 2 00 PM
PPLPMDL0080000001	Cleveland	OH	44106	7/24/1998	TALKED ABOUT DOING A PROGRAM AND BASING IT ON COMPETITIONSKILLS FOR RESIDENTS.THIS MAY BE A NOVEL WAY TO GETRAPPART AND ATTENTION FOR OXYU
PPLPMDL0080000001	Akron	OH	44333	7/24/1998	QUICK HIT DR AT WINDOW, USING FOR MORE SEVERE PAIN.NX SET UP LUNCH AND ASK IF STARTED ANY NEW PTS.
PPLPMDL0080000001	Barberton	OH	44203	7/24/1998	TALKED ABOUT STARTING WITH OXY FOR ACUTE PAIN, SAID WOULDFOR NONCASH PTS. NX ASK IF STILL HAS ANY PTS ON VICODINAND WILL CONVERT UNI ASK IF HAS ADDED UNI TO ANY COPD PTS?
PPLPMDL0080000001	Fairlawn	OH	44312	7/24/1998	INTRODUCE TO DR, HE MENTIONED THAT IN PAST LONG TERM USE OFCHRONIC PAIN WITH OPIOIDS WAS DISCOURAGING. HIT OSTEOSTUDY. NX ASK IF READ OSTEO STUDY AN THOUGHT ABOUT ANYPTS FOR OXY?
PPLPMDL0080000001	Akron	OH	44333	7/24/1998	QUICK INTRO AND MENTION OF OXY NX ASK WHEN USING OXY ANDVS COMBO'S
PPLPMDL0080000001	Fairlawn	OH	44333	7/24/1998	DR WAS VERY EXCITED ABOUT BEING INVITED TO SPEAKER TRAININGIN DALLAS, DR USING MORE. FOLLOW UP WITH GERIATRIC SOCIETYGUIDELINES?
PPLPMDL0080000001	Akron	OH	44310	7/24/1998	PUSHING MORE FOR ACUTE, SEEMS TO USE ONLY FOR CHRONIC PAINPPTS ALREADY TAKING VIC,
PPLPMDL0080000001	Cleveland	OH	44119	7/24/1998	MET DR. SARAH FRIEDMAN - FELLOW WHO JOINED LAST MONTH - WILLBE HERE FOR 1 YEAR. PEDIATRIC SPECIALTY FROM RBC. DROPPEDOFF BAGELS - SHE LIKED COLORING BOOKS.LIKES MSC - NO FEARSIN USING IN EITHER PEDS/ADULTS SEEMED TO UNDERSTAND OXY -BUT DIDN'T GET TRUE SENSE SHE THOUGHT IT WAS BETTER.DOESNTLIKE DURAGESIC-TOO MANY UNPREDICTABLES/TOO HARD TITRATE SEND
PPLPMDL0080000001	Cleveland	OH	44122	7/24/1998	HE IS NOT DOSING AS MANY PAT Q8 AND ESP NOT FOR THE HIGHERDOSES.STILL OCUJD GO UP HIGHER.WNET OVER CLIN ADN Q12 AND ASDOSES.SHOWED BACK ARTICLE
PPLPMDL0080000001	Akron	OH	44333	7/24/1998	MENTIONED A PTS FROM ANOTHER DR, ELDERLY WOMAN WITH BADSHOULDERS AND HIPS ON DURAGESIC 25, ASKED IF HE WOULDCONVERT THIS PT TO OXY 10MG Q12 AND SAID YES. NEXT TIMEASK IF WILL USE OXY FIRST LINE?
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	QUICK HIT AT WINDOW, TRYING TO SEE WHERE HE PLACES OXY VSVIC.
PPLPMDL0080000001	Garfield Hts	OH	44125	7/27/1998	HE SEEMS PUT OFF.TALKED ABOUT USING OXU IUNSTEAD OF VIC.HE USES VIC ALMOST EXCLUSIVELY.WENT OVER PHARMACOA.HARD TOGET HIM TO OPEN UP.NT GET HIM TO DO ALL OF THE TALKING
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/27/1998	ASKED TO CONSIDER USING IN PLACE OF VIC, SAYS MONEY IS ABIG ISSUE FOR ALOT OF PTS. CLOSED ON PTS WITH RX COVERAGE GOING TO SWITCH.
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	HASN'T USED SINCE LUNCH, RESCHEDULED ANOTHER LUNCH TOFOLLOW UYP WITH THE RESIDENTS.
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	WEIRD!! GOT INTO THE PSYCHO STUFF, JUST PUSHED OXY FOR WHENHE IS GOING TO USE AN OPIOID.
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	DISCUSSED HIS HELP IN GETTING THE 40 MG IN HOSPITAL. SAIDHE WILL BRING IT UP AT NEXT PT MEETING.
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	7/27/1998	DOESN'T LIKE TO ADMIT HE USES PAIN MEDS, HAS OXY SLOTTEDFOR MALIGANCY ONLY. DIDN'T SEEM TO RECEPTIVE.
PPLPMDL0080000001	Akron	OH	44310	7/27/1998	BROUGHT HIM OXY STA;MP HE WANTED. USING A LITTLE MORE BUTNOT REPLACING VIC FOR MAJORITY OF PTS.
PPLPMDL0080000001	Tallmadge	OH	44278	7/27/1998	HAS STARTED A COUPLE MORE ARTHRIRIS PATIENTS ON OXY, 10 OR20 MG.
PPLPMDL0080000001	Akron	OH	44309	7/27/1998	INTERNAL MED.
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	HAS STARTED A FEW PATIENTS ON OXY, IN PLACE OF DURAGESIC SINCE LAST CALL, FOLLOWING UP WITH MARTHA TWADDLE LECTURENO DATE YET.
PPLPMDL0080000001	Garfield	OH	44125	7/27/1998	HE NEEDED REMINDED ABOUT OXYU.GOOD RESULTS WHEN HE USESBUT HAS A TENDENCY TO GO BACK TO OLD HUABITS.PERC
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	CONVERTED A VIC PATIENT OVER TO OXY. WAS GOING TO KEEP HERON VIC A LITTLE LONGER, DIDN'T HAVE A REASON WHY. REMINDEDOF THE START WITH.
PPLPMDL0080000001	Akron	OH	44304	7/27/1998	REMINDED OF EASY TITRATION AND NO CEILING.
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	WENT OVER COMPARISON TO COMBOS AND PROTOCOL FOR SICKLE CELL.LIKED THE ABUSE DATA ADN COMMITTED TO USING.TRIED TO GETTO GLAUSER FOR JOURNAL CLUB BUT HE WAS NOT IN
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	WENT AFTER SPEC PATIENTS ADN HE IS NOT DOSING INTO THEHIGHER STRENGTHS BECAUSE OF THE UNEASINESS IWTH SOME OFTHE ATTENDINGDS BUT IS GETTIGN RESULTS WHEN USING.TALKED ABOThE CLIN TRIALS AND AVG DOSING
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	SHE TALKED ABOUT USING OXY BUT SHE WOULD NOT GET SPECIFIC.COMPAED QUICKLY TO MSC AND WHY SHE SHOULD BE INIT
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	HE IS DOING A MED RES NOW AS WELL AS HIS FELLOW.ASKEDHIM FOR SOME HELP IN THE ACUTE NON MAL SETTING AND TOLDHIM OF SOME OF THE STUFF THAT I AM DOING WITH SHUSHEEL
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	NOT SURE IF HE UNDERSTOOD ME HE IS STILL USING MORPHINE ASPRIMARY PAIN MED.COMPAED OXY AND MSC
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	FOCUSED ON EASE OF USE AND HER HECTIC SCHEDULE.SHE IS DOINGMOSTLY MARROW TRANSPLANTS AND MOST OF THE TIME THIS ISNOT A BIG PAIN STATE
PPLPMDL0080000001	Maple Hts	OH	44137	7/28/1998	NICE FEEDBACK FROM HIS NH USE BUT NEED TO GET SPECIFIC ANDGET MORE TIME.WENT OVER ADD ON VALU OF UNI AND HOW IF HEUSES VIC TWICE HE IS DOING HIS PATIENTS AN INSERVICE
PPLPMDL0080000001	Cleveland	OH	44106	7/28/1998	DOSING AND IR FOR TITRATION AND GUIDANCE
PPLPMDL0080000001	Cleveland	OH	44118	7/29/1998	HE DOES NOT USE THEOPH BECAUSE IT IS NOT POPULAR AND INKIDS BECAUSE IT REDUCES THE ATTENTION SPAN AND THEY CANNOT DO WELL IN SCHOOL.WENET OVER ADD ON BENEFIT AND HOWCF IS DIFF.NT NEED TO GO MORE INTO DELIVERY AND HOWUNI WILL NOT EFFECT SLEEP SO THERE FORE KIDS WILL DOBETTER DURING DAY
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/29/1998	QUICK OXY HIT AT WINDOW, USE IN PLACE OF PERCOCET.
PPLPMDL0080000001	Beachwood	OH	44122	7/29/1998	THEY DO NOT SEE RES.SAW AT WINDOW.HE ADMITTED TO USING ANDASKED ME JUST TO LEAVE LIT
PPLPMDL0080000001	Beachwood	OH	44122	7/29/1998	WANTED TO GO OVER NEW LIT BUT SHE HAD AN EMER.MADE APPT TIME
PPLPMDL0080000001	Cleveland	OH	44106	7/29/1998	WENT OVER DIFF BETW OXY AND MS HE IS INIT WITH OXY NOWBUT HE DOES NOT USE THAT MANUY PAIN MEDS.WENT OVERNEURALGIA ART
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/29/1998	USING FOR SERIOUS CHRONIC PAINERS, PUSHED FOR MOREREPLACEMENT OF PRNS.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/29/1998	WENT OVER BUDESONIDE STUDY QUICKLY. REMINDED OF OXY.
PPLPMDL0080000001	Cleveland	OH	44106	7/29/1998	USED NEURALG TO SHOW HOW THIS IS MORE EFFEC BECAUSE PTFHE DEL SYS.TALKED AOBUT DOSING AND HOW HE COULD USETHE HIGHER DOSES.HE IS GETTIUNG BUSIER HE HAD TWO NEWLUNG PAT THAT WEERE COMING IN AND SAID THAT IF THERE WASAPIN HE WOULD START ON OXY
PPLPMDL0080000001	Cleveland	OH	44122	7/31/1998	HE DOES NOT ADD THEOPH FREQUENT.TALKED ABOUT HITEGOV BODIES AND WHERE THEY ARE PLACING THEOPH AND HOW UNIS IFF
PPLPMDL0080000001	Akron	OH	44310	7/29/1998	USED THE C11 PRESCRIBING GUIDE AND DISCUSSED DIFFERENCESBETWEEN OXY AND DURAGESIC. PUSHED STAY WITH MESSAGE.
PPLPMDL0080000001	Cleveland	OH	44122	7/31/1998	HE DOES NOT GIVE ALOT OF TIME.SURPRISED TO SEE ME.LET HIMKNOW WHAT I WANTED FROM HIM.WILL HAVE TO CATCH HIM ANDGO THRU THELIT
PPLPMDL0080000001	Akron	OH	44307	7/29/1998	INTERNAL MEDICINE AND FAMILY PRACTICE.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/29/1998	FAMILY PRACTICE CLINIC
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/29/1998	HAS NEVER BEEN DETAILED ON OXY. SEES ALOT OF NURSING HOMEPATIENTS, WANTED TO DISCUSS DURAGSIC. NEXT CALL GO FOR OFFIEPATIENTS ON VIC
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/29/1998	QUICK WINDOW CALL, OXY FOR ACUTE PT INSTEAD OF VIC, WENTOVER DELIVERY SYTEM.

PPLPMDL0080000001	Cuyahoga Fls	OH	44223	7/29/1998	SAYS HAS USED OXY SINCE LAST CALL. HASNT SHOWN UP ON FIRSTRX YET, REITERATED BENEFITS OVER PRN MEDS.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/29/1998	COMMITTED TO TRYING, AGAIN!
	Cleveland	OH	44106	7/29/1998	HE IS DOING MORE AT OTHER OFFICES.HE DOES NOT WANT TO BEBOTHERED BUY THE POLITICS OF WHAT IS GOING ON UHERE NOWUSING OXYU SOONER BUT HAS A TENDENCY NOT TO TITRATE AFTERAFTER A COUPLE OF DOSES
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/30/1998	NOT TRYING TO TALK F/B BECAUSE HE SAYS THAT HE USES.TALKABOUT PAT AND DIFFERENT MEDS THAT HE CAN REPLACE ANS WHY
PPLPMDL0080000001	Garfield Hts	OH	44125	7/30/1998	FOLLOWED WITH BETTER CARE FOR THE PATIENT.WENT OVERPHARMACO.HAIBT PLAYS A BIG PART IN TO WHAT HE DOES.HE ISNOT CONVINCED THAT OXY WILL DO AS GOOD OGF A JOB ASSHORT ACTING IN AN ACUTE
PPLPMDL0080000001	Beachwood	OH	44122	8/3/1998	ASK SOME QUESTIONS ABOUT OBJECTIONS TO GET SOME HELP FORPRESENTATION AT HO.ASKED ABOUT KIDS AND THEOPH AND ATTENTIONIT IS NOT A BIG DEAL.
PPLPMDL0080000001	Garfield	OH	44125	7/30/1998	FAMILIARITY IS COMING VERY SLOWLY.HE IS SET IN TO HSIUHAIBTS
PPLPMDL0080000001	Lyndhurst	OH	44124	7/30/1998	PRESENTED THE DOCUMENT KIT.HE IS HUNG UP ON ACUTE VSCRONIC AND SOMETIMES SENDS OUT HIS CHRONIC.TALKED ABOUTHIS VIC PAT AND IF HE REFILLS THEIR RX HUE IS DOING THEPATIENT AN INIUS BY NOT USING OXY
PPLPMDL0080000001	Lyndhurst	OH	44121	7/30/1998	NEED TO GET MORE TIME.NOT CONVINCED THAT A LONG TERM MEDWILL WORK FOR HER PATEINTS.MENTIONED THE BACK PAIN ART ADNSHE SAID THAT IS NOT RELEVANT.WENT OVER PHARMACO
PPLPMDL0080000001	Mayfield Heights	OH	44124	8/4/1998	HE HAS NOT RESPONDED VERY WELL TO ASTHMA ARTICLES AND STILLWONT USE IN THAT SETTING BUT HE IS ADDING MORE THEOPH.HEDOES NOT DIFFERENTIATE BETWEEN THEOPH'S.TALKED ABOUT BEINGABLE TO DOSE UNI IN HTE AM AS WELL AS PM AND EVEN BID FORFAST METABOLIZERS.TALKED ABOUT HIS HECTIC SCHEDULE AND HOWCOMPLIANCE MAY BE ABLE TO HELP PAT
PPLPMDL0080000001	Independence	OH	44131	7/31/1998	OVERVIEWED REBATE PROGRAM TO THEM. NEED TO SEND TO CORP TOOVIEWVIEW-CORP DOES ALL BILLING.INSERVICE 8-11 - DIVERSEATTENDANCE.
PPLPMDL0080000001	Cleveland Heights	OH	44118	7/31/1998	WENT OVER NUERALGIA STUDY AND COMPARED TO CA AND HOW THISCOULD ALSO HELP DIFF TO TREAT PAIN STATES.GETTING GOODRESULTS WHEN HE USES BUT STUIULL USEUSU UUUUUUUUUUUUUUUUUUUUUUU
	Beachwood	OH	44122	8/3/1998	TALKED AOBUT THE USE OF OXY IN THE POST OP SETTING.HISROLE HAS BEEN CHANGING SINCE HE IS IN THE BREAST CENTER.HE IS INITIATING MEDS LESS AND LESS AND FOLLOWING PATIENTSMORE.TALKED AOBUT HOW PAT CAN BENEFIT WHEN SURG STARTS WITHOXY
PPLPMDL0080000001	Akron	OH	44304	8/3/1998	ONLY POPPED IN LUNCH FOR A MINUTE, SEEMED LIKE HE WASGENUINELY INTERESTED IN OXY, DIFFICULT TO GET FEEDBACK FROMHIM.
PPLPMDL0080000001	Akron	OH	44302	8/3/1998	DISCUSSED AGS GUIDELINES.
PPLPMDL0080000001	Akron	OH	44302	8/3/1998	DISCUSSED OXY 80 TO
PPLPMDL0080000001	Cleveland	OH	44125	8/3/1998	QUICK.GAINING SOME RAPPORT.HE IS USING BUT NOT NEARLY TOHIS POTENTIAL.MOST OF THE TIME IT IS HABIT
PPLPMDL0080000001	Cleveland Hts	OH	44118	8/4/1998	USED THE EVANS REPRINT TO TALK ABOUT IT ADD ON VALL TO HERINHALERS AND ALSO CORRELATED THAT TO HER COPD PAT ASWELL
PPLPMDL0080000001	Akron	OH	44307	8/3/1998	FOLLOWING UP HER IC PATIENT, BROUGHT IN MORE SENKOT THEYREQUESTED.
	Akron	OH	44304	8/3/1998	ADMITTED HAVING UNFUND RESERVATIONS ABOUT USING A LONGACTING IN THE POST OP PATIENT. WENT OVER HALF LIFE ANDRESPIRATORY DEPRESSION. STRESSED THIS IS NOTHING NEW. COMMITTO USING IN HOSP AND OUTPATIENT.
PPLPMDL0080000001	Akron	OH	44302	8/3/1998	OXY FOR LUNG CA. HAVING SIDE EFFECT PROBLEMS STILL WITHUNI. SAYS IT ISN'T AFFECTING HIM USING IT.
PPLPMDL0080000001	Beachwood	OH	44122	8/3/1998	SHE IS VERY ADAMANT ABOUT HOW SHE DOES STUFF.HER CONVERSIONARE HER OWN AND SHE IS NOT OPEN TO ANYTHING NEW.WENT OVEROA AND NUERALGIA ARTICLES
PPLPMDL0080000001	Warrensville Heigh	OH	44122	8/3/1998	ONC FLOOR, ER
PPLPMDL0080000001	Akron	OH	44307	8/3/1998	MED EDUCATION, UPDATING ON HERSH PROGRAM, AAND CANCER CENTER
PPLPMDL0080000001	Akron	OH	44302	8/3/1998	PUSHING SOME OXYIR USE IN PLACE OF ROXICODONE.
	Parma	OH	44129	8/3/1998	DR FOLLOWS CIII THEN CIII THEN CII. WORRIED ABOUT DEA.MENTIONED FIBROMYALGIA 40MG Q12 WASN'T WORKING WENT BACK TOVICODIN. MENTIONED HYDCODDONE NOT AS STRONG AS OXYCODONE.ADDRESS THIS AT NEXT TIME.
PPLPMDL0080000001	Beachwood	OH	44122	8/3/1998	SHOWED THE OA STUDY.USED PEER INFLUENCE WITH DR DEAL.COMPQUICKLY TO NSAIDS AND UNCERTAINTY OF SAFETY
PPLPMDL0080000001	Cleveland	OH	44122	8/3/1998	FOCUSED ON DOSING AND HOW TO WRITE WITH THE NEXT STEP OTFTRITATION IN MIND.3-2.HE IS USING FOR PATIENTS AT BOTHHOSPITALS.USES COMBO'S FOR BREAKTHRU
PPLPMDL0080000001	Solon	OH	44139	8/4/1998	QUICK REMINDER AT WINDOW, LEFT NEJM STUDY.
PPLPMDL0080000001	Westlake	OH	44145	8/4/1998	JUST RETURNED FROM OUT OF TOWN.OXY IS HIS #1 CHOICE NEED TOGET HM TO WRITE OXYIR
	Cleveland Hts	OH	44118	8/4/1998	NEED TO DO WHAT IT TAKES TO GET HIS ATTENTION.HE SAID THATFOOD IS WHAT HE TALKS FOR BUT CANDY AND BAGELS WILL DO INTHE MEANTIME.TALKED ABOUT THE PHARMAC AND COMPARED TO VIC.HE IS USING MORE FOR STRONG PAT BUT NOT FOR THE COMBO PAT
PPLPMDL0080000001	Bedford	OH	44146	8/4/1998	NEJM STUDY, DOES TREAT EQUAL AMOUNTS OF ASTHMA AND COPD.SAYS UNI IS FIRST CHOICE WHEN USING QD. DEFINED WHY UNIDELIVERY SYSTEM IS DIFFERENT.
PPLPMDL0080000001	Shaker Hts	OH	44122	8/4/1998	WENT OVER PHARMAC AND REMINDED AGAIN ABOUT DOSING BECAUSEOF HIS T4 USE.USED EVANS TO TRY TO GET HIM TO ADD ON THEOPH.SOONER
	Solon	OH	44139	8/4/1998	USES OXY TO WEAN PATIENTS OFF VIC. CONVINCED ALL PATIENTSWILL BECOME ADDICTED IF ON LONG ENOUGH. PUSHED THE LOWABUSE POTENTIAL FOR OXY AND SHOULD BE USING IN PLACE OFVIC FROM THE BEGINNING. SAID IN PAST NOT COMFORTABLE USINGIN THE POST OP PATIENT.
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/4/1998	HE IS USING DUR AFTER MS WHEN HEVER HE IS HAVING SE ORNOT GETTING A RESPONSE WITH MORPHINE.HE IS NOT PLACINGOXY FOR THOSE SAME PATIENTS.WENT OVER THE DIFFERENCES WITHOXY AND MSC BUT HS IS SEEING IT AS A LONG ACTING PERC ONLY
PPLPMDL0080000001	Solon	OH	44139	8/4/1998	OXY TO REPLACE ALL PERCOUT USE. OXYIR FOR BREAKTHROUGHWHEN NEEDED.
PPLPMDL0080000001	Solon	OH	44139	8/4/1998	VERY WEIRD!! STILL HASN'T USED OXY. TRIED TO UNCOVER HISMAIN OBJECTION, DOESN'T SEEM HAVE ONE. DIFFICULT TO GTINFO OUT OF.
PPLPMDL0080000001	Solon	OH	44139	8/4/1998	SPECIALIZES IN GERIATRICS, CITED TO NEW GUIDELINES FROMTHE AGS. HASN'T USED OXY YET, USES T3 AND VIC. STRESSEDFLAT BLOOD LEVELS, SLEEPING THROUGH NIGHT AND NO TYLENOL.
PPLPMDL0080000001	Lyndhurst	OH	44121	8/4/1998	QUICK CALL AT THE WINDOW.REMINDED HIM ABOUT DEL AND HOWTO DOSE AND WHERE TO USE.
	Akron	OH	44333	8/4/1998	DR TREATS ALOT OF CHRONIC PAIN, HAS THE VIEW THAT OPIOIDSARE FOR ACUTE PAIN, NOT CHRONIC. I ADDRESSED THE LOW BACKPAIN STUDY, HE SAID HE WOULD TRY. NX FOLLOW UP AND IF HASNSTARTED ASK FOR SPECIFIC PT.
PPLPMDL0080000001	Cleveland	OH	44132	8/4/1998	GETMORE BUSINESS BY REVIEWING TIME PRINCIPLES-GETTING TODISCUSS DOSING-CONFUSED WITH MSC AND OXY DOSING-SHOW OXYIR.
PPLPMDL0080000001	Westlake	OH	44126	8/4/1998	SAYS HE'S USING BUT I DONT THINK HE IS IN HABIT;NEED MOREFOLLOW UP
PPLPMDL0080000001	Euclid	OH	44119	8/4/1998	DOESNT HAVE A CLUE-SD WD USE IF I BRING LUNCH/USES NEURONTINAND ANTIDEPRESSANTS MOSTLY-SET UPLUNCH FOR 8/11.
PPLPMDL0080000001	Akron	OH	44333	8/4/1998	DR TREATS ALOT OF SPORTS INJURIES, TOTAL KNEES AND HIPSE HAS TWO TOTAL KNEES ON THURS AND GOING TO USE 1-2 20MGOXYCONTIN TABS Q12. NX FOLLOW UP ON THESE PTS.
PPLPMDL0080000001	Westlake	OH	44145	8/5/1998	<b>USES VIC CAUSE SHE THINKS IT IS LESS ABUSED SHOWED OXY PIDISCUSSED WHY PER AND VIC ARE MORE ABUSED;GAVE HER SOMETHINGTO THINK ABOUT;SEE IF SHE HAS RX FOR ACUTE PATS INSTEAD OF V</b>
PPLPMDL0080000001	Akron	OH	44308	8/5/1998	MOVING OFFICE TO FAIRLAWN, HAS USED OXY A COUPLE OF TIMES.
PPLPMDL0080000001	Akron	OH	44304	8/5/1998	ONLY GOT A MINUTE, SAW AT GRAND ROUNDS. CLINIC DOING VERYWELL. SAYS OXY HAS ITS PLACE BUT MORE FOR GETTING PATIENTSOF OPIOIDS, ASKED WHY WOULDN'T USE IN FIRST PLACE.
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	BAD CALL
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	STILL A FELLOW FOR FEW MONTHS/SET UP LUNCH
	Cleveland	OH	44106	8/5/1998	FOUND OUT THAT HE COULD USE SOME SAMPLES.THEY HAVE ASECRET STASH.HE CLAIMS THAT HE IS GETTING MOST BENEFITFROM LONG ACTING B2.WENT OVER ADD ON STUDY AND HE SAIDTHAT IF SEREV WAS USED IT WOULD GIVE SAME COMPARISON.NTFOCUS ON GETTING BID SWITCHED TO UNI AND USE RESP JOURNA
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	WANTS SUPPORT FOR APRIL PROGRAM-WILL GET ME INFO.SAYS HAS 15TO 18 PTS ON OXY-SOME FROM PEI AND OTHERS THEY JUST STARTED.SAYS STARTS MOST NEW PTS NOW ON OXY.NAUSEA HAS BEEN AN ISSUGET MORE TIME AND DISCUSS DIFF W/MSO-ALSO ASK RE ORAMORPH.
PPLPMDL0080000001	Cleveland	OH	44111	8/5/1998	DIDNT KNW WE HAD 80MG THOUGHT 40 WAS HIGHEST HAS PAT ON 20NOT DOING WELL WILL UP TO 40 TOLD HIM TO USE 20MG TABS;ASKABOUT THAT PAT
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	INTERESTING BUT PROBABLY NOT HUGE USER/POSITIONING FORCHRONIC PTS.GIVE ONE MORE CHANCE
	Cleveland	OH	44106	8/5/1998	HE FEELS THAT OXY IS LONG ACTING OF CHOICE.WENT OVER SESAVINGS AND LESS BREAKTHRU.TALKED ABOUT HEAD AND NECKERSAND SWALLOWING BREAKTHRU WHEN THEY ARE ON THE PATCH.NT NEEDTO FIND IF ANY OF OUR SPEAKERS COULD DO A JOURNAL CLUBOR OTHER VENUE.
PPLPMDL0080000001	Munroe Falls	OH	44262	8/5/1998	OXYIR THIS TIME, JUST WONT RX OXY AND DOESNT GIVE ANYINFO AS TO WHY.
PPLPMDL0080000001	Cleveland	OH	44106	8/5/1998	SHE WILL BE IN PROVATE PRACTICE IN JANUARY.GEAUGA AND SHEWILL RENT SPACE AT HILLCREST FROM HUSBAND,BOTTI.FINISHED MAMARTIN PAK AND WENTO VER MAN.NEED TO WORK ON GETTING HERTO ADD ON QUICKER.TALKED ABOUT OXYU FOR HTE LUNG PATIENTSTUHAT SHE IS SEEING AT THUE VA ADN TALKED CHRONIC PAINFOR WHEN SHE GETS ON HER OWN.
PPLPMDL0080000001	Cleveland	OH	44106	8/5/1998	HE IS NOW GOING BACK AND GETTING COUGHT UP WITH HIS INTMED.HE WILL BE BACK IN HUEN ONC NEXT MONTH.TALKED ABOUTUSING OXY IN NON MALIG.HIS WIFE IS RES AT MT SINAI.
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	NEW FELLOW/INTRODUCED OXY.
PPLPMDL0080000001	Cleveland	OH	44144	8/5/1998	HAS 2 PAT ON OXY;NEED TO SEE HIM MORE FREQ TO GET HM TO USEMORE
PPLPMDL0080000001	Brooklyn	OH	44111	8/5/1998	USING IN NURSING HME PAT ASKED IF HE HAS ANY ACUTE PATS HETHOUGHT HE COULD USE OXY ON SAID YES
PPLPMDL0080000001	Cleveland	OH	44106	8/5/1998	RAD.TRYING TO PAGE ORS.NEED TO FIND THEIR MAILBOXES ANDWRITE NOTES
PPLPMDL0080000001	Stow	OH	44224	8/5/1998	UNI 600 MG REMINDER, USING MORE OXY.
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	PRE-WROTE 3 RX FOR POST OP-CONT WITH THIS-NEEDS TO BE RE-MINDED-USES VIC AND PERC OUT OF HABIT-KEEP ON.
PPLPMDL0080000001	Cleveland	OH	44106	8/5/1998	COMPARED OXY AND MSC.TALKED ABOUT DEL AND HOW THIS ISWHERE THE IMPROVEMENT COMES FROM.MENTIONED BONEY METS.HE HADA RES WITH HIM
PPLPMDL0080000001	Cleveland	OH	44195	8/5/1998	REPRESENTED OXY-USING MORE DURA-ND TO GET BACK IN THE SWINGOF THINGS
PPLPMDL0080000001	Stow	OH	44224	8/5/1998	HAS A PATIENT FROM PENN. ON OXY 20.G. THOUGHT IT WAS MOREPOTENT THAN VIC. WHOLE OFFICE THINKS IT.
PPLPMDL0080000001	Stow	OH	44224	8/5/1998	ASKED QUESTIONS TO FIND WHO HE WOULDN'T USE OXY ON ANDEXPAND
PPLPMDL0080000001	Cleveland	OH	44106	8/5/1998	HE PUT 6 PATIENTS ON OXY AFTER LAST VISIT.2 WERE RENEWELSAND 4 WERE NEW PAT.HE USES THE CONVERSION CHART TO HELP WIHTDOSING AND PUT MOST PAT ON THE 20 Q12 BECAUSE THEY WERETAKING COMBO'S
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	JUST MOVED FROM TODD'S TERRITORY. GAVE INTRO TO OXY, DID'TGIVE MUCH FEEDBACK, NEED TO GET RX DATA BEFORE NEXT CALL.
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	GREAT CALL CLOSED ON 2 PATIENTS CURRENTLY ON VIC. VERYPROACTIVE FOR PAIN MGMT. THOUGHT OXY WAS FOR CA ONLY.
PPLPMDL0080000001	Richmond Hts	OH	44143	8/6/1998	THINKS MUCH STRONGER THAN VIC/SELL OXY IRI! MAXED OUT ONUSE. GO AFTER MSC

PPLPMDL0080000001	Cleveland	OH	44102	8/6/1998	HAS TALKED TO DR DAVIS RE OXY HAS NOT USED YET BUT WILL THINABOUT IT ABUSE POT SEEMED INTER TO HIM
PPLPMDL0080000001	Westlake	OH	44145	8/6/1998	NEED TO SEE HIM AT LEAST ONCE A MONTH OR HE FORGETS SHOW BACPAIN STUDY
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	HAS USED OXY A COUPLE OF TIMES, FOR CA ONLY. EXPANDED FORACUTE PAIN.
PPLPMDL0080000001	Cleveland	OH	44111	8/6/1998	WILL USE UNI BUT OXY ONLY ON CA PATS HAD ONE BAD EXPER;STILLRXING VIC WITH SOMA
PPLPMDL0080000001	Cleveland	OH	44109	8/6/1998	LET HIM KNOW IF UNI 400MG CAN BE CUT IN HALF AND USED ON KID
PPLPMDL0080000001	Cleveland	OH	44102	8/6/1998	FILLING IN FOR DR RIV ON VAC USES TY3 SAYS HE'LL USE IF HEREMEMBERS
PPLPMDL0080000001	Westlake	OH	44145	8/6/1998	HAS PAT ON OXY 40MG A DAY AND IS THINKING OF WEENING HIM OFFNOT COMFORTABLE WITH PATS ON OPIO LONG TERM;GOOD CONV ABOUTSAFETY;
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	STILL SLOTTING FOR CA OR CHRONIC PAIN ONLY MAXED OUT ONVIC, POSITION FOR ACUTE.
PPLPMDL0080000001	Cleveland	OH	44102	8/6/1998	RECP TO IT SAYS HE USING ALL THE TIME
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	IS USING ALOT MORE OXY ON FRST RX. DISCUSSED BREAKTHROUGHMEDS TODAY, OXYIR.
PPLPMDL0080000001	Cleveland	OH	44102	8/6/1998	WANTED TO KNOW DIFF OF OXY AND MORP;NOT BIG TARGET
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	STARTED A COUPLE PATIENTS SINCE LAST CALL, BOTH ALREADYON PERC. COVERTED OVER TO OXY TITRATED TO 20MG.
PPLPMDL0080000001	Tallmadge	OH	44278	8/6/1998	SAYS BEEN USING MORE SINCE LUNCH, REMINDED OF BENEFITS OFLONG ACTING ON QUALITY OF LIFE, ESPECIALLY IN THE ELDERLY.
PPLPMDL0080000001	Mogadore	OH	44260	8/7/1998	QUICK CALL IN LAB, USING OXY ON ALL CHRONIC PAINER. TRIED TOEXPAND WITH NEW PATIENTS WITH ACUTE PAIN ONLY A COULE OFWEEKS. IR AS ALTERNATIVE TO VIC TOO.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/7/1998	QUICK HELLO CALL, VERY BUSY. REMINDED OF OXY IR FOR SOMEVIC PATIENTS THAT STILL NEED IR.
PPLPMDL0080000001	Mogadore	OH	44260	8/7/1998	CONVERTED A CA PATIENT FROM DURAGESIC.
PPLPMDL0080000001	Cleveland	OH	44113	8/7/1998	HAS PAT ON 100MG OF OXY USING MORE NEEDS SENK SAMPLES HAS ONPAT ON ULTRAM THAT FAMILY DOC DOESNT WNAT ON OP
PPLPMDL0080000001	Akron	OH	44310	8/7/1998	FOLLOWING UP WIHT SENOKOT REQUEST, SAID BEEN THINKING MOREABOUT OXY WHEN RXING DURAGESIC.?
PPLPMDL0080000001	Cleveland	OH	44113	8/7/1998	WNT IN SURG WITH DR KIM USED OXY 10MG TELL HIM 10 FOR MILDAND 20 FOR MOD
PPLPMDL0080000001	Cleveland	OH	44127	8/7/1998	SPOKE TO POD RESI RE DOING JOURNAL CLUB DINNNER ON A TUES
PPLPMDL0080000001	Cleveland	OH	44127	8/7/1998	PUT PAT ON 10MG INSTEAD OF TY3 WNATS TO REMEMBER ASKED HISNURSE ON 1 NEAR PAIN CLINIC TO REMIND HIM
PPLPMDL0080000001	Cleveland	OH	44113	8/7/1998	QUICK HIT BUSY WITH PAT REMINDING HIM OF IR
PPLPMDL0080000001	Cleveland	OH	44113	8/7/1998	WENT IN ON HAND SURG USED 10MG SAYS ONLY NEED IF A COUPLEDAYS;SET UP ANOTHER SURG
PPLPMDL0080000001	Cleveland	OH	44127	8/7/1998	USING MORE AND MORE NO PAIN PROTOCOL FOR GS;AMUPTTEE PAT STILON OXY
PPLPMDL0080000001	Cleveland	OH	44109	8/7/1998	PUT ONE OF SMIRNOFF PATS ON OXY 160Q12 MEDIC KAMS WOULDN'TFILL IT BUT SHE MUST HAVE GOTTEN IT FILLED ELSEWHERE
PPLPMDL0080000001	Tallmadge	OH	44278	8/10/1998	DIDNT HAVE OPPTY TO TALK LONG - WOULD LIKE TO OVERVIEWMATERIALS AND HAVE ME FOLLOW UP. LEFT HER WITH PAIN MGMTBROCHURE, ASSESSMENT SCALE/SHEET, OXY SLIM JIM.
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	NEW ATTENDING AND WILL START USING OXY DOESNT HAVE ANY PATSIN PAIN NOW BUT WILL BE USING
PPLPMDL0080000001	Akron	OH	44310	8/10/1998	ONLY USING FOR SEVERE SURGERY CASES AND PATIENTS TAKING TOOMUCH VIC OR PERC. GAVE BENEFITS TO USING IN PLACE OF VIC FOEVERY SURGERY PATIENT REQUIRING PAIN MED.
PPLPMDL0080000001	Akron	OH	44310	8/10/1998	ONLY GAVEN ME A MINUTE. STILL USING OXY FOR CA ONLY., CANTSEEM TO GET THROUGH.
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	HAS USED 80MG TAB AND NO PROBLEM;
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	DONT KNOW WHAT HIS OBJ IS NEEDS TO SEE ME MORE FREQ TO GETCOMFOR LKES RXING VIC
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	JUST QUIC REMINDER BEFORE HE STARTS WITH PATS
PPLPMDL0080000001	Cleveland	OH	44113	8/10/1998	IS USING POST OP USUALLY 20MG USED AT LAKEWOOD ON AMPTEE
PPLPMDL0080000001	Akron	OH	44310	8/10/1998	HASNUSED FOR NON MALIG PAIN YET, DOESNT LOOK LIKE HE PLANS ON T
PPLPMDL0080000001	Strongsville	OH	44136	8/10/1998	UNI, USING THEO THIRD LINE FOR MORE SEVERE PTS, I WENT OVERASTHMA AND COPD GUIDELINES, THEN USED THE EVANS REPRINTALONG WITH THE COPD VISUAL, COMMITTED TO USE UNIOXY, THINKING MORE CA PTS,
PPLPMDL0080000001	Akron	OH	44333	8/10/1998	SHOWED BENEFITS OF OXY FOR NONCAPAIN. NX ASK IF CONVERTED UNI PTS AND USED OXY.
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	DR IS COCKY DOESNT GIVE ALOT OF TIME, QUICK HIT OXYAGAINST COMBO'S, DIDNT SAY MUCH. NX CHANGE GEARS AND ASKHOW FEELS ABOUT OXY VS DURAGESIC, WHEN GOES TO PATCH?
PPLPMDL0080000001	Akron	OH	44333	8/10/1998	STIL USES SOME DURA SHOWED PI WANTS MINI PDR;NOT AFRAID OFRXING NARCS FOR PAIN SAYS I NEED TO GET GS RES USING MORE
PPLPMDL0080000001	Beachwood	OH	44122	8/10/1998	DR MENTIONED USING OXY MORE FOR CANCER PTS, SAID FOR POSTOP PTS, THEY ASK FOR PERCOCET AND VICODIN. WENT OVERSUNSHINE STUDY, SAID WILL TRY POST OP, NEED TO FOLLOW UP.NX ASK WHY HE THINKS HIS
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	PTS ASK FOR THESE MEDS AND IS HECONCERNED? THEN SHOW CONVERSION TABLE FOR COMPARISON.
PPLPMDL0080000001	Richfield	OH	44286	8/10/1998	LEFT MESSAGE FOR MARY BUNGG ON INFO AVAILABLE. SUSAN VETTERFROM LOMED NEEDS CONFIRMATION FOR SPEAKER FOR OCT 14 PAINMGMT PROGRAM AT LANDERHAVEN.
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	LUNCH WITH RES AND PROMOTER PRODUCTS
PPLPMDL0080000001	Richfield	OH	44286	8/10/1998	RES ARE GETTING MORE COMF WITH OXYUT BUT STILL USNG PERC NEEDTO GET IT IN HABBIT
PPLPMDL0080000001	Euclid	OH	44119	8/11/1998	LUNCH-THINKS DURAGESIC OVERUSED...NURSES LAZY. A LOT OFFEARS WITH RNS ON MORPHINE USAGE.LIKES ASSESS.SCALES.MAY BEGOOD SPEAKER.MSC USAGE GOOD,NEW TO OXY.OVERVIEWED SLIM,DOSIGAND
PPLPMDL0080000001	Lakewood	OH	44107	8/10/1998	CONVERSION.ASKED GOOD QUESTIONS.WANTS ME TO TALK WITHALL HIS NHS TO OVERVIEW INFO.
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	SAMPLES/LEAVING MEDNET IN NOV FOR AN ALLERGY AND ASTHMAAMANAGEMENT CENTER THAT HE AND UH ARE OPENING UP IN BEACHWDSAYS UNI FIRST CHOICE IN THEO
PPLPMDL0080000001	Strongsville	OH	44136	8/10/1998	JUST GOT 400MG IN MAIL WNT OVER DOSING;ASK IF HE HAS SWITCHEANY PATS TO UNI FROM THEO
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	HAS SWITCHED SOME BUT SLOWLY NEED TO SEE HIM MORE FREQ TO RE
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	SEEMS LIKE DR DOESN'T WANT TO SWITCH, USING VICODIN.NX ASK WHY HE WON'T USE OXY INPLACE OF VICODIN/
PPLPMDL0080000001	Fairlawn	OH	44333	8/10/1998	HAS NOT USED YT STILL HAD SOME OBJIE IT ABUSE DIDNT KNOW WHATDOSE TO USE TLD HIM 10MG 1-2 MAY HAVE PAT IN ER THEY WILUSE IT ON PA HAS WRITTEN FOR IT ALREADY
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	DR SOMETIMES DOESN'T WHAT TO TALK TO MUCH PRODUCT, HE ISINTO EDUCATION, LEAVE HIM INFO THEN FOLLOW UPNEXT TIME. NX LEAVE GINSBERG INFO FOR HIM TO READ.THINKING OXY MORE FOR CHRONIC PAIN,
PPLPMDL0080000001	Cleveland	OH	44111	8/10/1998	THEN IMMEDIATE POST OP
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	HAS NOT FOUND RIGHT DOSE SAYS THEY WILL KEEP TRYING TLD THEM20MG 1-2 Q12;SHOW SUNSHINE STUDY
PPLPMDL0080000001	Barberton	OH	44203	8/11/1998	RARELY WRITES NARCS;WHEN HE DOES HAVE THAT NEED GIVE HIMFEATURES AND BENEFITS OF WHY HE SHOULD OXY;
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	DR MENTIONED SOME OF OLDER PTS NOT TOLERATING ANY LONGACTING OPIOID, MENTIONED GOING BACK TO SHORT ACTING AGENTS.HAD A PT ON 400MG OF OXY A DAY.NX ASK WHAT SHE LIKESABOUT OXY? ALSO ASK
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	WHAT OTHER LONG ACTINGS MEDS IS SHEUSING?
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	SAYS HAS BEEN USING MORE OXY LATELY, BUT NOT USING PAIN MEDSAS MUCH LATELY OVERALL.
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	MAKE SURE HE KNOW TO USE OXYCON IN SURG CENTER AND FIND OUTWHAT PATS HE PUTS VIC ON IS CALLING IN THE REASON HE USESAND MKE SURE WHER HIS CAN GET IR
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	SEE IF HE HAS ANY OBJECTIONS TO USING OXY POST OP IN RECOVERROOM MKE SURE HE KNOWS SHORT HALF LIFE
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	JUST FEATURE IN SUMMAS MAGAZINE, DISCUSSED THE GROWINGPLANS OF DEPT. SAYS OXY IS HER FIRST CHOICE FOR PAIN BUTHASNT BEEN WRITING AS MUCH LATELY.
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	STILL RESERVING OXY FOR CA ONLY, DIFFICULT TO CHANGE HAVIT.
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	VERY RECT USED MS CON LEVENDRO SAYS HE WOULD USE ON ACUTEWILL NEED TO BE REMINDED
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	KEEP ON CALLING ON HIM TO REMEMBER LEAVE HIM REMINDERS ATHOSPITAL;GAVE DOSING CHART;GET COMMIT ON SPECIFIC PAT
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	OXY VS DURAGESIC.
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	USING PERCOCET FOR RESUCUE WITH OXY. PUSHED FOR IR USE.
PPLPMDL0080000001	Akron	OH	44303	8/12/1998	CAUGHT IN BEDFORD OFFICE, UNI VS. UNIDUR.
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	BAGELS TO SURG LOUNGE CALL AHEAD TO MAKE SURE IT'S A BUSIERDAY SAW DR RAFFERTY WHO SAYS HE'S USING NOT OPEN TO CONVERSAINSERV STAFF
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	SPONSORED LUNCH AT TUMOR BD SW OBGYN.
PPLPMDL0080000001	Independence	OH	44131	8/11/1998	12 RNS FROM 3 LOCATIONS.OVERVIEW OF PMGMT. AND OXYLINE.A LOT OF QUESTIONS REGARDING ABUSE - OVERVIEWED MYTH BOOKLETAND USED AS KEY HANDOUT. DR.GREENFIELD IN ATTENDANCE.WOULDLIKE TO DO
PPLPMDL0080000001	Broadview Heights	OH	44147	8/11/1998	INSERVICE IN THE FALL REGARDING MYTHS OF OPIOIDSREBATE SENT TO CORP. MED SERVICES HANDLING BILLING SINVOICES WILL BE TRACKED.
PPLPMDL0080000001	Richfield	OH	44286	8/11/1998	K.PARSONS-STILL ALLOT OF TRANSITION GOING ON.JANSEEN HELDPAIN MGMT INSERVICE LAST DEC-WONT'DO ANOTHER THIS YEAR.OVERVIEWED OXYC AND IR AND MTLs AVAILABLE FOR CPS TO USE-MYTH
PPLPMDL0080000001	Akron	OH	44309	8/11/1998	BOOK/CONVERSIONS.TOLD HER I'D LIKE TO DO OXY INSERVICEAT MTG.-MAY DO WHEN THINGS SETTLE IN THE MOVE.F/U-CONTACT INFEW WEEKS TO TRY TO SCHEDULE.NO UNI.GENERIC SENOKOT.
PPLPMDL0080000001	Broadview Heights	OH	44147	8/11/1998	INSERVICE SCHEDULED FOR SEPT 10 - 2 30/9 30PM.ASSESSMENTOK - BUT MAKING JUMP FROM TYLENOL AND ROXICET TO DURAGESIC.COMMUNICATION CAN BE BETTER BETWEEN SHIFTS ON PTS CONDITION.INSERVICE-
PPLPMDL0080000001	Cleveland	OH	44111	8/11/1998	DISCUSS DRUG OPTIONS,POSITION OXYCONTIN AS THECHOICE BEFORE DURAGESIC.MYTH BOOKLETS FOR HANDOUTS.
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	ER INSERVICE
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	K.PARSONS-STILL ALLOT OF TRANSITION GOING ON.JANSEEN HELDPAIN MGMT INSERVICE LAST DEC-WONT'DO ANOTHER THIS YEAR.OVERVIEWED OXYC AND IR AND MTLs AVAILABLE FOR CPS TO USE-MYTH
PPLPMDL0080000001	Westlake	OH	44145	8/11/1998	BOOK/CONVERSIONS.TOLD HER I'D LIKE TO DO OXY INSERVICEAT MTG.-MAY DO WHEN THINGS SETTLE IN THE MOVE.F/U-CONTACT INFEW WEEKS TO TRY TO SCHEDULE.NO UNI.GENERIC SENOKOT.
PPLPMDL0080000001	Cleveland	OH	44102	8/11/1998	QUICK HIT AT TUMOR BD-SAYS HE'S USING
PPLPMDL0080000001	Cleveland	OH	44102	8/11/1998	WAS NOT HAPPY WITH TYCOD SWITCHED TO DEMORAL;WILL TRY OXYNEEDS TO BE REMINDED
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	SAYS NO MORE UNIDUR.SLOBID PATS;SHOW MARTIN PAK;BALANCES INHWITH THEO;NO MONOTHEAPRY;OXY VS VIC SHOW CONVER
PPLPMDL0080000001	Euclid	OH	44119	8/11/1998	RIXING SENOKOT-S TO GUARANTEE NO GENERICS, OXY IR FOR RESCUE
PPLPMDL0080000001	Akron	OH	44304	8/11/1998	SD WILL TRY ON VIC PT THT HE HAS RIGHT NOW.WEIRDO.
PPLPMDL0080000001	Barberton	OH	44203	8/12/1998	SAYS PUT 2 LOW BACK PTS ON OXY THIS MONTH, BOTH ON 10'S,DISCUSSED TITRATION GUIDELINES.
PPLPMDL0080000001	Lakewood	OH	44107	8/12/1998	DR STILL FEELS OXY IS STRONGER THAN COMBO'S. NX ASKDR IFHE HAS ANY CHRONIC PAIN PTS ON COMBO ANALGESICS?
PPLPMDL0080000001	Lakewood	OH	44107	8/12/1998	POSTIONS OXY FOR CHRONIC PAIN USES VIC,TY3,PER;RE-POSITIONOXY FOR ACUTE AND WHY

PLPMDL080000001	Cleveland	OH	44111	8/12/1998	COMMITTED TO USING SAW IN SURG FOLLOW UP IN OFFICE
PLPMDL080000001	Akron	OH	44319	8/12/1998	DR DOING MORE PAIN MANAGEMENT, IN ELDERLY HIGHER DOSES.WORK WITH AGS GUIDELINES.NX FOLLOW UP WITH POSTHERPATIC STUDY.
PLPMDL080000001	Akron	OH	44320	8/12/1998	NX ASK DR IF STILL HAS ANY PTS ON COMBO ANALGESICS, WHAT TY?TYPE OF PTS?
PLPMDL080000001	Lakewood	OH	44107	8/12/1998	SAYS HAD ONE PAT THAT DIDNT WANT TO SWITCH;SHOW HIM MANN
PLPMDL080000001	Northfield	OH	44067	8/12/1998	PUSHING FOR EARLIER USE.
PLPMDL080000001	Uniontown	OH	44685	8/12/1998	QUICKLY WENT OVER OXY, UNI AND SENEKOT-S. MENTIONED DOESN'TQKNOW ALOT OF PATIENTS YET, SO GAVE SOME INFO ON PRODUCTS.NX ASK IF HAS SEEN ANY PTS ON COMBO'S FOR MORE THAN A FEWDAYS?UNI, ASK IF HAVE ANY PTS WITH NIGHT TIME PROBLEMS?
PLPMDL080000001	Barberton	OH	44203	8/12/1998	DR WAS VERY BUSY, ASKED HIM ABOUT POSTHERPATIC NEURALGIAPTS, NO RESPONSE AND LEFT STUDY. NX ASK IF HAVE ANY PEPTS, AND ALSO IF WILL USE OXY FIRST LINE.
PLPMDL080000001	Uniontown	OH	44685	8/12/1998	DR USING FOR CHRONIC NOMALIGNANT PAIN AND CA PAIN, USING SOMCOMBO'S BEFORE OXY NEED TO ADDRESS NEXT TIME. START WITHAND STAY WITH UNI, MORE THIRD LINE FOR ASTHMA.
PLPMDL080000001	Sagamore Hills	OH	44067	8/12/1998	NEVER GOING TO USE OXY, GIVE IT UP NO POTENTIAL. REMINDEDWHY UNIPNYL IS DIFFERENT.
PLPMDL080000001	Lakewood	OH	44107	8/12/1998	SET UP IN SURG LOUNGE SAW 4 SURG AND SPOKE WITH JENNIFERBECKENY'S SA;SAYS SHE WANTS TO TALK TO RITA ABOUT USING OXYOVER PERC
PLPMDL080000001	Cleveland	OH	44111	8/12/1998	ASK DR RAJ HOW RX'S PATS RX'S;
PLPMDL080000001	Cleveland	OH	44111	8/12/1998	INSERVICE ON ONC FLOOR VIDEO ;TITR CONVER;VERY RECP;SET UPINSR ON ORTO FLOOR
PLPMDL080000001	Bedford	OH	44146	8/12/1998	TRYING TO SCHEDULE GRAND ROUNDS, WENT TO PHARMACY, THEYORDERED OXY IN JULY. ONCOLOGY
PLPMDL080000001	Beachwood	OH	44122	8/12/1998	SPOKE WITH MARY- LOMED DID PAIN MGMT INSERVICE SEVERAL MOSAGO-NOT READY FOR ANOTHER.SAYS PTS AREN'T ON OPIOIDS! SHE SAYS LITTLE BUSINESS TO GAIN HERE! NEED TO SPEAK WITH SUSANVETTER AT LOMED TO GET TRUE SCOOP. TOLD HER WE ARE SPONSOR.SPEAKER AT LANDERHAVEN FOR THEIR CONFERENCE.
PLPMDL080000001	Mayfield Road	OH	44124	8/12/1998	OVERVIEWED ASSESSMENT, MYTHS, OXY. MADELINE SAYS DRS. NEEDEDUCATED ON LIMITS OF COMBO DRUGS.KRISHNAN REFERS TO WESTERNRESERVE HOSPICE FOR HELP.NH USING LOTS OF DARVOCT,PERCOCETTHROUGH ORTHOS, AND TYLENOL 3. SOME MSC. LITTLE DURAGESIC.PROBLEM IS TOO HIGH DOSING WITH COMBOS WITH NO PAIN RELIEF.
PLPMDL080000001	Lakewood	OH	44107	8/12/1998	SAW IN SURG LOUNGE SAID HE WILL USE OXY
PLPMDL080000001	Cleveland	OH	44111	8/12/1998	HARD TO SELL DOESN'T WANT TO TALK PRODUCT;LISTENED TO STUDYVERIFY THAT HE RX'S;ASK IF THEY HAVE STANDING ORDERS
PLPMDL080000001	Cuyahoga Fls	OH	44221	8/13/1998	LEFT NEIM STUDY, WANTED SMAPLES BUT ONLY GOT QUICK MESSAGEAT COUNTER.
PLPMDL080000001	Lakewood	OH	44107	8/12/1998	SAW INHOSP ASKED IF HE IS PUTTING ALL HIS PATS ON OXY;KEEPPBUILDING RAPP
PLPMDL080000001	Sagamore Hills	OH	44067	8/12/1998	REMINDED OF OXY VS VIC. UNIPHYL 600.
PLPMDL080000001	Cleveland	OH	44111	8/12/1998	NO REASON TO USE PERCODAN!!!
PLPMDL080000001	Cleveland	OH	44111	8/12/1998	WAS CONCERNED ABOUT USING ON ELDERLY PATS SHOW PI ON ELDERY
PLPMDL080000001	Akron	OH	44312	8/12/1998	WROTE FOR LIQUID OXY AND COULDNT GET ASKED TO USE OXY10MGINSTEAD OF TY3
PLPMDL080000001	Akron	OH	44310	8/12/1998	DR SAID USING FOR CHRONIC PAIN, MENTIONED USINF OF LONGACTING FOR CHRONIC PAIN. NX;ASK IF HAS ANY PTS ON COMBO'SFOR MORE THAN A FEW DAYS ALSO CA PAIN?UNI, NX USE EVANS REPRINT AND WHERE USING THEO?
PLPMDL080000001	Akron	OH	44319	8/12/1998	VERY QUICK HALLWAY CALL, GAVE HIM A TITRATION GUIDE TO HELP.
PLPMDL080000001	Mayfield Road	OH	44124	8/12/1998	DR USING FOR CHRONIC PAIN, NOT MUCH CA PAIN. NX WORK ONTITRATION AND ASK IF HAVE ANY PTS ON COMBO'S FOR MORE THAN A FEW DAYS ALSO ASK WHAT MOST COMMON PAIN TREATING.UNI. ASK IF HAVE ANY ASTHMA PTS NOT BEING CONTROLLED?
PLPMDL080000001	Middleburg Heights	OH	44130	8/13/1998	DR.KRISHNAN-INFORMED HIM OF INSERVICES SAYS USING MORE OXYAT NH.OVERVIEWED DOSING,FLAT BLOOD LEVELS,PTS TO TREAT,COMPARED TO COMBOS.ASKED ABOUT MAX DOSE-REVIEWED NO CEILING.STEPS 2-3 ON WHO LADDER.LEFT CONVERSATIONS WITH HIM AND SHOWEDCONVERSION FROM COMBO PRODUCTS.
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	STILL THINKS MS CONTIN OVER OXY NX ASK IF HAS ANY PTSNOT TOLERATING MORPHINE?
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	RES/SD WD TRY/STAMPED 2 RX
PLPMDL080000001	Akron	OH	44303	8/13/1998	STAFF PHYSICIAN/IS USING BUT NEEDED REMINDED OF DOSING.LET ME STAMP RX PADS FOR 4 PTS!!!
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	SAYS HE'S USING, DON'T THINK SO. WENT OVER DIFFERENCE INDELIVERY SYTEM.
PLPMDL080000001	Middleburg Heights	OH	44130	8/13/1998	RESIDENT/SD WD TRY/STAMPED 3 RX
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/13/1998	DR THINKING OXY ONLY FOR CA PAIN. MENTIONED POST OP NX ASK WHAT USING COMBO MEDS FOR?
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/13/1998	BEEN USING ON CA PATIENTS!
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/13/1998	UNI DELIVERY SYSTE,,SAYS HE NEVER WRITES FOR PAIN MEDS,WENT OVER OXY ANYWAY JUST INCASE.
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	REALLY A JERK AND NOT WORTH IT-EVADES EVERYTHING BUT DIDSTAMP 1 RXNOT MUCH POTENTIAL.
PLPMDL080000001	North Olmsted	OH	44070	8/13/1998	SAYS BEEN USING UNI 600MG SAMPLES GONE NOONE ON OXY NOW
PLPMDL080000001	North Royalton	OH	44133	8/13/1998	DR SAID USING BUT AFTER COMBO'S. NX ASK IF HAS ANY PTSTHAT HAVE BEEN ON COMBO'S FOR MORE THAN A FEW DAYS?
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	USES PERC EXCLUSIVELY/SD WD TRY
PLPMDL080000001	North Royalton	OH	44133	8/13/1998	WENT OVER OXY UNI AND SENEKOT-S, DON'T KNOW IF ANY POTENTIALNX ASKED IF USED OXY OR UNI?
PLPMDL080000001	Lakewood	OH	44107	8/14/1998	OUT OF 400MG USING MORE UNI;
PLPMDL080000001	Euclid	OH	44119	8/14/1998	INTIMIDATING-HARD TO GET BY BETTY THE RECEPTIONIST-SAMPLES
PLPMDL080000001	Olmsted Falls	OH	44138	8/13/1998	NURSE TIRED OF TAKING VIC CALLS SAYS SHE'LL WORK ON HIM TOSWITHC TO OXY;PLENTY UNI SAMPLES
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	SD WD TRY-STAMPED 3 RX
PLPMDL080000001	Cleveland	OH	44130	8/13/1998	DR USING OXY FOR CA PAIN MAINLY, CHRONIC PAIN, SAID DOESN'TTREAT ALOT ALSO SAID DOESN'T USE FOR ACUTE PAIN. NX ASKIF HAS ANY PTS THAT ARE ON COMBO'S FOR MORE THAN A FEW DAYS?UNI, SAID THEO'S NOT USING ALOT, WENT OVER UNI. NX ASKWHEN USING THEO?
PLPMDL080000001	Cuyahoga Fls	OH	44221	8/13/1998	HASN'T USED, DOESN'T SEE TO LISTEN. NEXT CALL START OVE.
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	RES/SD WD TRY EXCLUSIVELY FOR 1 MONTH-SEE WHAT RESULTS HEGETS.STAMPED 8 RX
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/13/1998	CHECKING SAMPLES, QUICK CALL ON OXY TOO.
PLPMDL080000001	Westlake	OH	44145	8/13/1998	SCHEDULED INSERVICE SEPT 15.
PLPMDL080000001	Beachwood	OH	44122	8/13/1998	DISCUSSED VARIETY TOPICS-POSSIBLE PROGRAMS.CHECK WORD FORNOTES REVIEW.MARCH 25, '99 MICHAEL LEVY TALK.LOOK FOR OPTTYFOR JENNY TO SPEAK.12 NH ALLIANCE LOOKING AT LOMED FORPHARMACY
PLPMDL080000001	North Olmsted	OH	44070	8/13/1998	JOAN-DISCUSSED INSERVICE REVIEWED MTLs AVAILABLE FOR EDUCAT.DISCUSSED POSSIBILITY OF DOING MANOR CARE SYSTEM SPEAKINGPROGRAM (JENNY HOOKS?) FOR CEU CREDIT.
PLPMDL080000001	Cleveland	OH	44103	8/13/1998	DARVOCT/DURAGESICUSCAGE.ASSESSMENT DONE QTRLY ON STANDARD FORM. UP TO DR TOCHANGE MEDS.HOW MUCH COMMUNICATION WITH DR?WHAT IS DONEIF MEDS ARENT WORKING?
PLPMDL080000001	Middleburg Hts	OH	44130	8/13/1998	DOES WHAT STIGERS DOES-HE TELLS HER WHAT TO DO!! SHE REALLYLIKES IT AND HAS SEVERLA PTS ON.WONT TELL ME WHAT KIND OFPAIN SEEING MOSTLY BUT DID MENTION ARTHRITIS.
PLPMDL080000001	Cleveland	OH	44195	8/13/1998	QUICK INTRO TO DR, MENTIONED UNI SAID USING. NX ASK WHENINITIATING THEO?OXY, QUICK MENTION ALONG WITH SENEKOT-S.
PLPMDL080000001	Cleveland	OH	44119	8/14/1998	USES PERC/VERY INT/SD WD TRY
PLPMDL080000001	Cleveland	OH	44103	8/13/1998	SAMPLES-WONT CHANGE
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/13/1998	CAN'T TELL HIM ANYTHIN-BASICALLY SERVICE BUT HAPPY TO SEEME.USING QUITE A BIT OF OXY-SAYS WORKING REAL WELL.SOME PTSCOMPLAIN OF NAUSEA-TELLS THEM TO DEAL WITH IT!!
PLPMDL080000001	Cleveland	OH	44127	8/14/1998	GOOD LUNCH, DOESN'T LIKE TO USE LONG ACTING AS FIRST OPIOID LIKES TO USE PRNS FIRST TO SEE IF PATIENT RESPONDS TO NARCO.PUSHED FOR OXYIR IN P LACE OF PERCOCET IN THOSE PATIENT.
PLPMDL080000001	Rocky River	OH	44116	8/14/1998	NOT RXING PO PAIN ONLY WHEN FILLING IN FOR JOSHI SAW IN SURG
PLPMDL080000001	Cleveland	OH	44113	8/14/1998	HAS ONE PAT ON DEMORAL MAY SWITCH TO OXY IF NOT DOING WELLWILL WATCH VIDEO ON CHRONIC PATS SAYS USES UNI WANTS SAMPLE
PLPMDL080000001	Rocky River	OH	44116	8/14/1998	STILL USING MOSTLY VIC SAYS HE LIKES BEING ABLE TO CALL INREFILLS ONLY GIVES 1WKS WORTH AND THEN IF THEY NEED MORETHEY CAN CALL SHOW NEW STUDY
PLPMDL080000001	Cleveland	OH	44107	8/14/1998	JUST LISTENS NO REAL COMMITMENT WENT OVER PRODUCTS IN DETAI
PLPMDL080000001	Euclid	OH	44132	8/14/1998	USED DARV FOR ACUTE AND THEN OXY FOR CHRONIC;HARD TO CHANGEHABBIT
PLPMDL080000001	Lakewood	OH	44107	8/14/1998	DOING OK WITH IT-WONT BECOME A HABIT BUT DOING MORE-STILLTHINKS MORE EXPENSIVE THAN MSC AND DURA.TRYING TO BE DIFFI-CULT.VERY INT IN OXY IR AND SEES LOTS OF USE THERE
PLPMDL080000001	Parma	OH	44129	8/14/1998	HAS PAT ON OXY WHO WAS IN SKILLED NURSING AT LAKEW 20MG HASPAT ON ULTRA THAT DR LONG WANTED TO PUT ON OXY AFRAID TO PUTHIM ON IT BUT SHOWED PI ON ADDICTION MAY BE ABLE TO BE PERSA
PLPMDL080000001	Euclid	OH	44119	8/14/1998	USING UNI, FOR BOTH COPD AND ASTHMA NX ASK WHEN USING BIOTHEO?OXY. USING AFTER COMBO'S. NX ASK IF HAS ANY PTS ON COMBOANALGESICS?
PLPMDL080000001	Akron	OH	44333	8/14/1998	HAS ENOUGH SAMPLESDID TRY THAT 1 PT AND HE DID WELL WHY NOT MORE?HABITS-DIS-CUSED WHY BETTER AGAIN MORE COPD.WILL USE MOREREALLY INTO GENERIC BID.
PLPMDL080000001	Rocky River	OH	44116	8/14/1998	USING OXY FOR CA PAIN THEN MENTIONED TERMINAL PTS GOT TOMORPHINE. NX ASK HOW HIGH HAS GONE WITH OXY?
PLPMDL080000001	Euclid	OH	44119	8/14/1998	SLOWLY TO CHANGE HABBITS BUT IS OPEN HAD ONE PAT THAT DIDNTLIKE IT BUT DOESNT THINK IT WAS MED REMIND AGAIN ABOUT IR
PLPMDL080000001	Euclid	OH	44119	8/14/1998	VAGUE-HARD TO GET SPECIFIC AND NOT REAL BUSY-IS USING OXYALMOST EXCLUSIVELY BUT WONT TELL ME WHAT HIGHEST DOSE IS.NX-ADDRESS OXY IR AND WHY A LITTLE DIL.
PLPMDL080000001	Lakewood	OH	44107	8/14/1998	SURGERY-TRIED A FEW TIMES BUT TOO MUCH NAUSEA-WILL TRY AGAIN
PLPMDL080000001	Parma	OH	44129	8/14/1998	SAW IN HOSPITAL HARDLY GOES TO LONG ACTING SHOW PROD DATABROCHURE HOW PATS CAN GET PAIN RELIEF AS QUICKLY WITH OXYAS SHORT ACTING
PLPMDL080000001	Cleveland	OH	44119	8/14/1998	USED COPD PIECE TO COMPARE UNI WITH THEO. NX ASK IF HASANY PTS ON THEO NOW?
PLPMDL080000001	Parma	OH	44129	8/14/1998	SURGEON/QUICK HIT AT WINDOW-NEED TO GET TO SURGERY FORMORE TIMEWAS INT IN BENEFITS BUT THINKS BETTER FOR CHRONIC PAIN
PLPMDL080000001	Akron	OH	44333	8/14/1998	DR IS DIFFERENT, WENT OVER OXY QUICKLY.NX ASK IF WOULD USE OXY FIRST LINE?
PLPMDL080000001	Akron	OH	44333	8/14/1998	USED THE COPD PIECE TO SHOW UNI VS THEO?OXY, WENT OVER. NX ASK WHEN USING COMBO'S?
PLPMDL080000001	Akron	OH	44333	8/14/1998	DR USING OXY FOR CA PAIN. UNI USING THIRD LINE. DON'TKNOW WHAT POTENTIAL.
PLPMDL080000001	Rocky River	OH	44116	8/14/1998	VERY RECPITIVE BUT NO COMMIT TO SPECIFIC PAT;SEE IF HE USEDDOES PROCEDURES IN OFF THAT HE MAY BE ABLE TO USE OXY



PLPMDL0080000001	Akron	OH	44333	8/17/1998	DR DOES FOOT AND ANKLE. USES TO PERCOCET IMMEDIATE POST OPTHEN GIVES 60 TYLENOL/C. NX ASK IF TRIED AND ALSO ASKWHY GOES FROM PERCOCET TO TYLENOL, POTENCY? LESS WOULD BE NEEDED WITH OXY.
PLPMDL0080000001	Rocky River	OH	44116	8/17/1998	LIKES TO BE ABLE TO CALL IN TELL HIM EMER RX CAN BE CALLEDIN;SLOW TO CHANGE
PLPMDL0080000001	Cleveland Hts	OH	44118	8/17/1998	HABIT IS STILL HIS BIGGEST HANGUP.PICK UP VISITS ANDBE A PAIN.WNT OVER PHARM AND COMPARED TO HIS T3 AND VICPAT
PLPMDL0080000001	Independence	OH	44131	8/17/1998	HE IS VERUY MUCH LIKE COWAN AND WILL NOT DEVEIATE MUCH FROMHIS PAIN MGT PHILOSOPHIES.RARELY CHANGES MEDS FROM MEDONC'S
PLPMDL0080000001	Lakewood	OH	44107	8/17/1998	HAS NOT WRITTEN XOY SINCE I SAW HIM LAST JUST RETURNED FROMHIS MEX VACA;SHOWED ME VICOPROFEN AND THEN SAID HE WASNT USN
PLPMDL0080000001	Independence	OH	44131	8/17/1998	HAVE NOT FOUND ANY GOOD REASONS FOR HIM TO SWITCH ORSTAY SWITCHED.SINCE MSC IS MY PRODUCT I SHOULD BE HAPPYTHAT HE IS WRITING IT.HAS NEVER HAD TO GO PAST 60MG TID ONMS
PLPMDL0080000001	Lakewood	OH	44107	8/17/1998	COMMITTED TO USING XOY ON POST OP PAT TOMMORROW;GIRL WITHPOPPED OUT SHOULDER FROM TRAMPALINE INJURY;FOLLOW UP SEE IFHE LIKED
PLPMDL0080000001	Akron	OH	44310	8/17/1998	UNI VS BIDS. TRYING TO GET GRAND ROUNDS SET UP THRU HIM.
PLPMDL0080000001	Cleveland	OH	44102	8/17/1998	DOESNT WANT TO HOOK PATS THINKS VIC LESS ADDIC THAN XOY SHOWAGAIN PI WITH LESS LIABL FOR ABUSE AND NO ACCUM GAVE UNI CONCHART WITH ALL DRUG INTERACTIONS ORDER MORE
PLPMDL0080000001	Akron	OH	44333	8/17/1998	DR VIEWS XOY AS STRONGER THAN VICODIN AND OTHER COMBOANALGESICS. SHOWED CONVERSION CHARTS AND HYDRO COMPARED TO XOY SAID EQUAL, ASK DR IF WOULD USE. NX ASK DR IF HE HASANY ARTHRITIC PTS ON VICODIN?
PLPMDL0080000001	Parma	OH	44129	8/17/1998	MENTIONED USING THEO-DUR USED THE COPD PIECE TO SHOWADVANTAGES OF UNI VS THEO-DUR. SAID WOULD USE NX ASK IFHAS ANY PTS ON THEO-DUR NOW?
PLPMDL0080000001	Cleveland Hts	OH	44118	8/17/1998	USED SOME HOMEMADE CHOCOLATE TO GET SOME TIME.COMPAED XOY TO VIC NDA T3 TO GET HIS SO CALLED LESSOR PATIENTS.HE DOESNTHINK OF THEOPH AS A BENEFIT.
PLPMDL0080000001	Parma	OH	44129	8/17/1998	DR MENTIONED USING UNI FOR COPD, STILL DOESN'T SEE GREATDIFFERENCE. NEED TO SHOW DELIVERY SYSTEM. NX USE PIECE TOSHOW DIFFERENCE IN BLOOD LEVELS VS PEFR
PLPMDL0080000001	Akron	OH	44333	8/17/1998	DR MENTIONED LOOKING TO GO TO SHORTER ACTING FOR SHORTERDURATION WITH PTS. MENTIONED DARVO CET AND TYLOX FOR POSTOP. NX WORK MORE ON XOY IF NOT MOVING WORK WITH XOY IRTO REPLACE
PLPMDL0080000001	Akron	OH	44304	8/17/1998	NAUSEA IS A PRBLEM, SAW AT ST. THOMAS. IS USING ANTIEMETICS PROFALACTICALLY NOW. PAIN WISE PATIENT DOING WEL.
PLPMDL0080000001	Independence	OH	44131	8/17/1998	BUILDING FROM PEI SUCCESS.ONE OF THE PATIENTS RECEIVEDBENEFIT FROM THE RAD AND PAIN THERAP NO LONGER NEEDED.TITRDOWN VERUY EASILUY.ANOTHER PATIENT WENT THE OTHER WAY ANDDIED.HE COMMENTED ON BOTH PATIENTS HOW WELL IT HAD WORKED AAND I ASKED IF HE HAD OTHER PAT LIKE THOSE AND CAN HE CONVO TO XOY
PLPMDL0080000001	Akron	OH	44310	8/17/1998	USING MORE XOY, ADMITS USING WHEN PATIENTS HAVE SIDE EFFECT TO VIC, OR FOR MORE LONG TERM USE. DOESN'T REALY SEE ANYBENEFIT TO VIC, JUST HABIT. COMMIITTO USING MORE.
PLPMDL0080000001	Cleveland	OH	44109	8/17/1998	HAS USED 20MG POST OPE WORKED WELL BUT FORGOT;SEE HIM MOREFREQUENTLY
PLPMDL0080000001	Parma	OH	44129	8/17/1998	DR USING A LITTLE OF XOY AFTER SENDING OUT TO PAIN CLINIC.NX SHOW NEW STUDY AND THEN ASK IF HE WOULD WANT THE CHRONICPTS CAN KEEP THEM WITH XOY?
PLPMDL0080000001	Akron	OH	44333	8/17/1998	DR MENTIONED USING XOY FOR MORE SEVERE CASES, USING COMBO'SFOR LESS PAIN, BUT SAYS SHORT ACTING WHEN CALL BACK FORPAIN SHE TELLS THEM TO TAKE MORE AND CAN GET THEM OFF OFSHORT ACTING QUICKER. NX IF PTS KEEP CALLING BACK IN PAINWITH VICODIN XOY WILL GIVE BETTER PAIN CONTROL?
PLPMDL0080000001	Independence	OH	44131	8/17/1998	LUNCH WITH MARTY WITH SABERS,GREEN, GREENFIELD, GREENFIELD.SAYS HE STILL IS MSC GUY - COMFORTABLE BECAUSE OF TRAINING.SAYS HE WILL START TO USE MORE - IS BELIEVER THAT PTSRESPOND DIFFERENTLY TO XOY AND MSC.ALL SALES PTS MADE - WILLNEED REPETITION MAY 99 - PAIN MGMT PROGRAM - LOOKING FORSUPPORT.LAST YEAR HAD LEVY SPEAK-WHO SPONSORED?
PLPMDL0080000001	Akron	OH	44310	8/17/1998	ORTHO FLOOR, CONTACTED AMY, RN FOR SPINE AND ORTHO TO SETUP INSERVICE PER MCCULLOCH.
PLPMDL0080000001	Garfield	OH	44125	8/17/1998	WENT OVER DEL SYS AND HOW PHARM THIS IS LIKE WRITINGVIC AND T3.HE ASKED ABOUT PROZ RENDERIUNG CODEINE INNEFF. AND COUMIDIN INTERACTIONS.USED THE BUDES ART FOR ADD ONVALU OF UNI AND COMPARED IT TO THE BID'S NT GO OVER HOWTO CONVERT SLO BID TO UNI.
PLPMDL0080000001	Akron	OH	44310	8/17/1998	TRYING TO FIND OUT WHERE HE WON'T USE VIC, SAYS ACUTEDEFINED THAT.
PLPMDL0080000001	Fairlawn	OH	44333	8/17/1998	WORKING ON REPLACING THE COMBO MEDS FOR ACUTE PAIN, TREATINGMOSTLY CHRONIC PAIN WITH XOY.NX ADDRESS A NEW STUDY?
PLPMDL0080000001	Westlake	OH	44145	8/17/1998	THINKS 600MG PILLS ARE TOO BIG SO THEN SWITCHES TO THEOD BIDDINT KNOW UNI WAS SCORED WILL TELL PAT TO SPLIT;
PLPMDL0080000001	Independence	OH	44131	8/18/1998	SHOWED HIM SCHULTZ AND TOLD HIM OF PRESENTATION.DID NOTBELIEVE THE INHALER REDUCTION
PLPMDL0080000001	Westlake	OH	44145	8/17/1998	SAYS SWITCHING PATS TO UNI WENT OVER BENEFITS OF DELIVERYSYST ALL OUT OF 600MG QUICK HIT ON XOY TIT
PLPMDL0080000001	Akron	OH	44310	8/17/1998	XOY FOR ACUTE PAIN VS VIC, DOING WHAT SCHUKAY IS DOING. NEEDTO GET THEM SELLING EACH OTHER.
PLPMDL0080000001	Westlake	OH	44145	8/17/1998	HAS RX IN HOSPICE LET HIM KNOW IT COULD BE USED IN NONCA
PLPMDL0080000001	Akron	OH	44310	8/17/1998	DOES ALOT OF IN PATIENT RX, DOESN'T SEND MANY HOME ONANYTHING. XOY VS TYLOX FOR IN PATIENT. LACK OF ACET.
PLPMDL0080000001	Akron	OH	44333	8/17/1998	DR HAS BEEN CONVERTING FROM COMBO ANALGESICS TO XOY ANDONE PT FROM DURAGESIC. NX ASK DR WHAT OPIOID HE ISINITIATING THERAPY WITH?
PLPMDL0080000001	Rocky River	OH	44116	8/17/1998	MOSTLY USE DARY BUT COMMITT TO TRYING ON A PAT SAID HE HADNOONE THIS WEED TRY TO GET SPECI PAT SO HE WILL REMEM
PLPMDL0080000001	Cuyahoga Fls	OH	44221	8/17/1998	CLOSED ON SWITCHING MSC PATIENT TO XOY, 20 MG Q12. WENTOVER TITRATING PT IF NOT ENOUGH. SCHEDULED LUNCH TO FOLLOWUP.
PLPMDL0080000001	Akron	OH	44333	8/17/1998	SAID USING XOY FOR WRIST FUSION, 1-2 20MG Q12. HE SAIDUSING VICODIN FOR MINOR SURGERIES. NEED TO ASK WHY WOULDUSE VICODIN INSTEAD OF XOY?
PLPMDL0080000001	Parma	OH	44129	8/17/1998	DR HAS NOT USED XOY POST OP, 1-2 10MG Q12, NEED TO BREAKHABIT. NX GET SPECIFIC SURGICAL PT FOR XOY?
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-XOY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW -THINKS XOY WAY TOO EXPENSIVE-SAYS IT WAS 9\$/20MGTABLET!! CAME FROM NY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-XOY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-XOY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-XOY
PLPMDL0080000001	Lyndhurst	OH	44124	8/18/1998	QUICK.HE DOES NOT REALLY KNOW HOW TO USE SO I TALKEDDOSING AND CONVERSIONS
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-DISC XOY
PLPMDL0080000001	Independence	OH	44131	8/18/1998	WENT OVER DEL AND HOW HE CAN USE INSTEAD OF VIC AND T3.INITTHOUGHT THIS WAS FOR CA.WENT OVER PHARM NAD NEED TO GET ASTAMPER.HABIT WILL BE THE BIG THING TO BREAK.USED THE BUDESART FOR ADD ON VALU OF THEOPH NAD WHY HE SHOULD USE UNI OVERBID'S
PLPMDL0080000001	Cleveland Hts	OH	44118	8/18/1998	HE USES VIC T3 AND PERC.HE GOES ALL OVER BUT MOST OF HISSTUFF IS IN THE OUTPAT AREAS AT SOUTHPOINTE ON TUES MORN.HE SAID HABIT IS HARDEST TO BREAK BUT COMMITTED TO USINGOXY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	BASICALLY PRETTY RUDE-BUT DID SAY XOY WORKING OUT VERY WELL
PLPMDL0080000001	South Euclid	OH	44121	8/20/1998	WALL PERSON WAS NOT IN.MANAGER DID NOT WANT TO ORDER ANUYTH
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	FELLOW-DISC XOY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	WILL ONLY BE HERE FOR 1 MORE MONTH-SAYS WILL ONLY WRITE XOY
PLPMDL0080000001	Cleveland	OH	44121	8/20/1998	HE WANTED TO KNOW THE STATUS OF THE PROJEST THAT HE HASBEEN WORKING ON WITH LOCATURE.ASKED HIM ABOUT THE NEWERAGENTS AND WHERE HE IS USING.SINGULAR IS ADDING ON AFTERUNI AND HE SAID THAT HE IS GETTING RESULTS BUT TO REMEMBERTHAT HE IS USING IN PATIENTS THAT EVERYTHIG ELS IS NOTWORKING
PLPMDL0080000001	South Euclid	OH	44121	8/20/1998	HE HAD AN ACCOLATE STUDY ON HIS DESK OS I ASKED ABOUT IT.NOTICED THAT THEY TOOK PATIETNS OFF OF THEOPH THEN LET ITGET OUT OF SYS FOR TWO WEEKS THEN INIT ACC AND TOOK THEIRLUNG FUNCTION TESTS
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	FELLOW-XOY
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	NEW FELLOW-XOY
PLPMDL0080000001	Akron	OH	44333	8/18/1998	DR MENTIONED USING XOY FOR CA PAIN AND SEVERE CHRONIC PAINUSING COMBO'S VICODIN FIRST. NX ASK IF HAS ANY PTS ON VICDNAND WOULD SWITCH, AND START WITH XOY?UNI, NOT ALOT OF THEO'S..
PLPMDL0080000001	Fairlawn	OH	44333	8/18/1998	MENTIONED USING XOY FOR MORE SEVERE CHRONIC PAIN, THINKINGXOY IS MORE POTENT THAN CODEINE AND HYDRO. NX ASK IF HAVEANY PTS ON COMBO ANALGESICS NOW OR MOST COMMON CONDITIONTREATING?UNI, USING MORE AS LAST RESORT. NX ASK IFHAVE ANY PTS NOTBEING CONTROLLED ON STEROIDS?
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	GREAT NEW FELLOW!! VIVIAN'S HUSBAND!!SAYS HAS BEEN USINGA LOT OF XOY.
PLPMDL0080000001	Akron	OH	44304	8/18/1998	XOYIR FOR BREAKTHROUGH. DEFINITELY USING MORE XOY LATELY.
PLPMDL0080000001	Akron	OH	44304	8/18/1998	XOY VS DURAGESIC.
PLPMDL0080000001	Akron	OH	44304	8/18/1998	ONLY GAVE ME A MINUTE, SCHEDULED ANOTH R LUNCH TO GET MORETIME WITH HIM.
PLPMDL0080000001	Middleburg He	OH	44130	8/18/1998	QUICK INTRO, DR USING XOY FOR MORE SEVERE PAIN AFTERVICODIN NX ASK WHY USING VICODIN BEFORE XOY, WHY COMBO'SFIRST?
PLPMDL0080000001	Lyndhurst	OH	44124	8/21/1998	GETTING TO KNOW THE NEW PA WILL BE A GREAT HELP.HE DIDNOT OFFER MUCH FEEDBACK.WENT OVER LEVELS VS FUNCTION
PLPMDL0080000001	Cleveland	OH	44195	8/18/1998	STAFF PHYSICIAN-JUST WROTE FOR 150 XOY TABS
PLPMDL0080000001	Akron	OH	44333	8/18/1998	USING XOY FOR MORE SEVERE PTS, USING CODEINE AND HDROCODONEFIRST, WENT OVER XOY. NX ASK WHY DR WOULD USE VICODIN INBEFORE XOY?UNI. ASK IF HAS USED UNI.
PLPMDL0080000001	Akron	OH	44310	8/18/1998	DR MENTIONED USING LORTAB Q4-6H. WENT OVER XOY 1-2 10MG TABSQ12. NX FOLLOW UP TO SEE IF USED ASKED WHY WOULD USELORTAB IN PLACE OF XOY?
PLPMDL0080000001	South Euclid	OH	44121	8/20/1998	HE DOES ALOT OF SCOPES IN SURG CENTER DOWNSTAIRS.DOES USEPAIN MEDS FOR THAT BUT DOES HAVE CHRONIC PATIENTS.TALKEDABOUT HOW XOYU IS BEING USED IN THAT SETTING BUY THE PAINPEOPLE.HE IS A BLUE SO MATCH THAT STYLE
PLPMDL0080000001	South Euclid	OH	44121	8/20/1998	DOES NOT LIKE TO USE OPIOIDS SO I WNT OVER DIFFER AND COMPTO NSAIDS FOR SE ADN SAFETY.TRIED TO IDENTIFY SOME PATIENTTHAT WOULD BE CANDIDATES FOR XOY
PLPMDL0080000001	Cleveland	OH	44121	8/20/1998	WENT OVER DEL SYS AND HOW IT IS DIFFERENT THAN COMBOSAND HE TOLD AOUBT POST HERP PAT THAT HE WANTS TO INITIATWENT OVER ART AND FURTHER SEPARATED THE COMBPS
PLPMDL0080000001	Valley View	OH	44125	8/20/1998	PAM-SPEAKS FOR ROXANNE HOSPICE PROGRAMS.HURDLE IS WALSH-WANTS TO SEE THAT XOY IS TRULY EFFICACIOUS/LOW SI/ PAMNEEDS CLIN GUIDES/PT GUIDES.LISA,WALSH SEC.,SCHEDULESGRAND ROUNDS.WILL SET UP XOY INSERVICE WITH TEAM.INTERESTEDIN DOING CHART REVIEW OR STUDY DR LAGRANO JOINING 9/1-XOY SUPPORTER - WILL DO EDUCATION.
PLPMDL0080000001	Garfield Hts	OH	44125	8/20/1998	HABIT IS GOING TO THE HURDLE.WE IDENTIFIED A COUPLE OF PATFOR A CONVERSION AND I TOLD HIM WHEN I WOULD BE IN TOFOLLOW UP
PLPMDL0080000001	S. Euclid	OH	44121	8/20/1998	HIS NUMBERS MAYU BE CHANGING BECAUSE OF THE DIFFERNT PATEITNHE IS NOT STARTING MANUY NEW PAT ON THEOPH.WENT OVERATS AND NHLBI FOR ADD ON BENEFIT.NEED TO GET HIS BID BUSINESSWENT OVER DEL SYS FOR XOY.TALKED ABOUT IT REPLACING HIST3 NAD VIC
PLPMDL0080000001	South Euclid	OH	44121	8/20/1998	WENT OVER DEL AND HOW IT CAN BE USED INSTEAD OF COMBO'S.DOES NOT LIKE TO USE OPIOIDS BUT HAS BEEN SNUBBED BUYDURACT.USES ALOT OF ULTRAM.TALKED SAFETY AND SE VS. FEAROF USING OPIOID.WENT OVER OA ARTILCE.
PLPMDL0080000001	Cleveland	OH	44102	8/21/1998	LISTENED ASKED HIM TO USE INSTEAD OF TY3 AND VIC CAUSE OFLESS ABUSE POT SEE HIM FREQ SO HE GETS IN HABBIT AND TRUS
PLPMDL0080000001	Cleveland	OH	44113	8/21/1998	DR PELLINI USING XOY LIKES CAUSE LESS ABUSE POT AND Q12
PLPMDL0080000001	Cleveland	OH	44109	8/21/1998	IN BAD MOOD TODAY QUICK HIT AT WINDOW TO USE 10MG INSTEADOF TY3

PLPMDL0800000001	Cleveland	OH	44195	8/21/1998	IS USING QUITE A BIT NOW-SD WD NOT USE FOR POST OP INITIALLYBUT HAS SINCE CHANGED.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/21/1998	DISCUSSED WHEN HE PUTS PATIENTS ON LONG ACTING, HE SAYSWHEN THEY REACH MAX DOSE OF TYLENOL COMMITTED TO SWITCHINGALOT TO OXY, KNOWNG THEY ARE TAKING TOO MUCH.
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	SEE IF HE HAS PUT ANY PATS ON OXU IR;
PLPMDL0800000001	Uniontown	OH	44685	8/21/1998	DR MORE FAMILIAR WITH MS CONTIN, USING VICODIN AND PERCOCETFOR PAIN, BIG WORRY IS ABUSE. NX ASK WHAT PTS ON VICODIN?UNI, ASK WHEN INITIATED THEO?
PLPMDL0800000001	Beachwood	OH	44122	8/21/1998	WENT OVER NEWER AGENTS AND WHAT HE IS DOING WITH THEM.HE DOES USE STERIODS QUITE A BIT AND SOMETIMES SYSTEMICALLYBUT NOT FOR LONG AND HE DOSES IN THE AM.
PLPMDL0800000001	Garfield	OH	44125	8/21/1998	WHAT HE SAIS ABOUT HIS THEOP USE FOES NOT MATCH HISEXP.MARTY AND JIM WERE IN UYESTERDAY.
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	CHANGED HOURS IN SURG;ASK HIM IF HE HAS ANY NEW PATS ON OXY
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	WENT OVER HALF LIFE AND DOSING SHOWED ACL STUDY ALWAYS INTERIN INFO WANTED TO RAISE DOSE INSTEAD OF FREQ BUT ROMAN RX'SSEE HOW MUCH VICO HE'S STILL USING
PLPMDL0800000001	Uniontown	OH	44685	8/21/1998	DR USING OXY AFTER TYLENOL AND VICODIN.UNI, NOT ALOT OF THEO. NX ASK WHEN INITIATES THEO?
PLPMDL0800000001	Beachwood	OH	44122	8/21/1998	ASKED WHY HE TOLD TOLD ABOU BEING OUT OF SAMPLES ANDHE JUST LOOKED AT ME FUNNY.TRIED TO FIND WHEN HE IS ADDTHEOP AND HE JUST WNET BACK TO SEEING APT
PLPMDL0800000001	Akron	OH	44333	8/21/1998	DR ONLY USED TO OXY 40MG, HIT 80MG AND ALSO MENTIONED USINGALOT OF SHORT TERM PTS LIKE THE QUICK RUSH. NX ASK IFWOULD USE OXY OVER VICODIN?
PLPMDL0800000001	Mogadore	OH	44260	8/21/1998	STILL USING OXY FOR CHRONIC PAIN AND OR CA. PUSHED IR FORWHEN HE STILL PREFERS TO USE PRN S
PLPMDL0800000001	Cleveland	OH	44106	8/21/1998	COMPARED OXY TO THE COMBOS AND SPENT SOME TIME ON PHARMACBECAUSE SHE DID NOT THINK ABOUT USING INSTEAD OF T3 ADNVIC.NEED TO SEE IF SHE ALSO GOES TO UH AND FIND HERGROUP THERE.
PLPMDL0800000001	Cleveland	OH	44106	8/21/1998	TALKED ABOUT WHUYUUUUUUYU SHE IS USING AT OHTER HSPITALBUT HERE AT SINAI OR UH.COMPARED TO COMBO'S AND TALKED ABOUTSPECI PAT THAT SHE COULD CONVERT AND TRY.
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	BROUGHT BAGELS ROMAN LIKES OXY Q 8;KEPPLER WILL DO WHAT ROMANDOES
PLPMDL0800000001	Westlake	OH	44145	8/21/1998	MARY BETH RESCHEDULED INSERVICE FOR SEPT 22, 10 30 AM.WILL BE INVITING SOME OF THE NURSING HOMES WHO HAD ANINTEREST IN PAIN MGMT.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/21/1998	PAIN CLINIC
PLPMDL0800000001	Akron	OH	44333	8/21/1998	OXY FOR CHRONIC SEVERE PAIN. NX ASK WHAT USE COMBO'S FOR?UNI, ASK WHEN USES THEO?
PLPMDL0800000001	Cleveland	OH	44111	8/21/1998	SAYS HE'S USING ON ACUTE AND CHRONIC;HAD NOT THOUGHT OF ITON NEOROPHY PATS;NURSE IN ER MOTHER COULD USE HE SAID;SEEIF SHE GOT IT
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	WILL USE 20MG POST OPER;GET LAXATIVE PROTOCOL TO HIS NURS EN
PLPMDL0800000001	Cleveland	OH	44106	8/21/1998	MADE ARRANGEMENTS TO CONTACT AT UH30656.WENT OVERDEL SYS AND HOW THIS COMPARES TO THE COMBOS AND WHY YOU CANUSE ACUTELY IN THE POST OP SETTING
PLPMDL0800000001	Akron	OH	44314	8/21/1998	USING OXY FOR POST OP AND CHRONIC PAIN. NX ASK IF HAVE ANYPTS ON COMBO'S?
PLPMDL0800000001	Akron	OH	44314	8/21/1998	USING COMBO'S TO REFILL, NX NEED TO ASK IF WOULD USE OXY TOREFILL A PERCOCET OR VICODIN?UNI, USING THEO DUR.
PLPMDL0800000001	Cleveland	OH	44106	8/21/1998	SHE WAS VERY HELPFUL WITH INFO ABOUT EMER DEPT AND WHOTAKES CARE OF JOURNAL CLUBS.WENT OVER DEL AND HOW THISCOMPARES TO COMBOS.SHE SAID THAT THEY DO A TON OF TRAUMAAND THIS WOULD CERTAINLY HELP WITH THE ABUSE SAVINGS
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	PAT COMPLAINED OF COST DIDNT MAKE SENSE CAUSE SHE SHOULDNTHAVE HAD TO PAY FOR IT LAX PROTOCOL AND OXYIR
PLPMDL0800000001	Cleveland	OH	44113	8/21/1998	OBSERVED 3 SURGERIES;ARTHOS SHOULDER GAVE 20MG;CARPAL TUNNEL10MG;KNEE 20MG;NEEDS TO GET IN HABBIT;THE MORE HE SEE'S METHE MORE IT WILL BECOME HABBIT;MAKE SURE HE'S USING IN OFFICPRE SURG
PLPMDL0800000001	Cleveland	OH	44195	8/21/1998	VERY GOOD USER,SAYS HAS WRITTEN MANY RX FOR OXY
PLPMDL0800000001	Akron	OH	44319	8/21/1998	NOT GETTING FAR WITH OXY NEED TO CONCENTRATE ON UNI, HE ISUSING THEO 24 AND THEO DUR. NX ASK IF USED UNI?
PLPMDL0800000001	Akron	OH	44319	8/21/1998	DONT KNOW IF CAN GETT ANYMORE BUSINESS. NX ASK IFWHAT USING COMBO'S FOR?
PLPMDL0800000001	Cleveland	OH	44109	8/21/1998	SHOWED INFO FROM MYTHS ABOUT OPIOID ON SHORT ACTING;ASKED IFSEH PUT ANY PATS ON OXY TODAY;SAID NO;HAS PATS ON IT;TALKEDABOUT LESS PILLS THAN VIC;KEEP TALKIN SAFETY SEE WHEN SHE;USING
PLPMDL0800000001	Cleveland	OH	44122	8/21/1998	POSITIONED OXY FOR HIS VIC AND PERC PAT'S LIKES THE ABUSESABINGS AND THE Q12 DOSING.HABIT IS BIGGEST HURDLE.PUTFILE CARD IN MIDDLE OF DESK AND NEXT TO RX PAD.HE DOES NOTLIKE TO TREAT COPD PAT AND USUALLY SENDS THEM ALONG QUICKLY
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	POSITIONTS OXY FOR CHRONIC ESPECIALLY TOTAL HIPS/KNEES ALTHOUGH'S NOT USING VERY OFTEN NEEDS TO THINK OF IT FOR ACUTE ASK WHAT HE THINKS ABOUT USING FOR ACUTE
PLPMDL0800000001	Barberton	OH	44203	8/24/1998	DR ALWAYS ASKS WHAT'S NEW. USED POST HERPATIC STUDY.NX NEED TO ASK WHAT TYPE OF PTS ARE ON VICODIN AND WHYWON'T USE OXY FOR THESE PTS.UNI, USING MORE FOR COPD. NX ASK IF HAVE ANY PTS ON THEONOW?
PLPMDL0800000001	Cleveland	OH	44113	8/24/1998	USING UNI ASKED IF 200MG MAKE SURE HE KNOWS TABS ARE SCOREDGOOD DISCUSSION ON OXY USE ON LUNG CA PAT AND PAT LIKED;WENTOVER TITR AND CONVE;SEE IF HE USED ON ANY OTHER PAT
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	SAYS HE'S USING MORE OXY DESONT SEE SEEKERS ASKING FOR IT;USING FOR FRACT,KIDNEY STONES;DENTAL PAIN;FIND OUT IF HE'SUSING ANY T3 OR DARV;AND WANTED SENOKOT SAMPLES;
PLPMDL0800000001	Akron	OH	44333	8/24/1998	MENTIONED FOR PAIN AFTER COMBO'S, WENT OVER ADVANTAGESNX ASKED WHAT PTS USING OXY ON? OR DO HAVE ANY PTS ONCOMBO'S NOW?UNI, THEO AS LAST RESORT, ASK IF HAVE ANY PTS ON HIGHCORTICO'S?
PLPMDL0800000001	Barberton	OH	44203	8/24/1998	DR USING SOME OXY, WENT OVER POSTHERPATIC STUDY. NX ADDRESSOXY IR FOR ACUTE PAIN ALONG WITH OXYCONTIN?
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	USES ALOT OF T3 AFRAID OF ABUSE SURG WITH RESIDENT HARD TOSEE TRY TO GO OVER INFO ON XOY
PLPMDL0800000001	Cleveland	OH	44113	8/24/1998	PRESENTED UNI NO PAT COMMITMENT HAS 3 CHRONIC PAIN PATS SHEWILL CONSIDER OXY SEE IF SHE PUT THOSE PATS ON OXY AND ANYON UNI
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	DR JACKSON USES VICOPROPHEN WORKED ON HIMSELF BIG RESID PROGSET UP APPT TO MEET WITH RESIDENTS AND GO OVER XOY AND IR
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	LUNCH WITH RESID;SOME USE T3 THEN VIC THEN OXY; SOME ITSJUST GETTING INTO HABBIT;SEE MORE OFTEN AND TALK EARLY USE
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	DR GALLAGHER SAYS HE'S USING MORE EVEN FOR DENTAL PAIN;2-3TIMES A WEEK HE USES;GET SAMPLES OF SENK AND ASK IF HE USESTY3
PLPMDL0800000001	Akron	OH	44320	8/24/1998	SET UP APPT WITH SHIRLEY SEPT 8 - WOULD LIKE COPY OF AGSCASSETTES. CONTACT MARLA FOR REBATES - 330-668-4647.REVIEW SET UP FOR SEPT INSERVICE WITH SHIRLEY.
PLPMDL0800000001	Barberton	OH	44203	8/24/1998	TALKED TO JERRY, USING ALOT OF OXY IR, ALSO GET ALOT OFCALLS FOR A STOOL SOFTNER. NX NEED TO ASK IF THESE PTSARE ALSO ON A LAXATIVE? OXY TWO IN ONE.
PLPMDL0800000001	Akron	OH	44333	8/24/1998	OXY, MENTIONED USING FOR PTS NOT BEING CONTROLLED ONPERCOCET, VICODIN. NX ASK IF HAS ANY PTS ON VICODIN NOW?USING WITH PERCOCETUNI, USING THEO-DUR NX ASK IF HAS ANY PTS ON THEO AND IFWILLING TO CONVERT TO SEE ADVANTAGES?
PLPMDL0800000001	Akron	OH	44333	8/25/1998	MENTIONED UNIDUR FOR PTS TAKING SEVEENT ONCE A DAY. ASKEDIF WOULD USE UNI ON THESEPTS AND SAID YES. SAID THOUGH VERY FEW PTS. NX ASK IFUSES THEO BID FOR ANY PTS?
PLPMDL0800000001	Akron	OH	44333	8/24/1998	DR MENTIONED OXY GOING WELL, STILL FEEL USING COMBO'S FIRSTNX TALK MORE OXY IR FOR ACUTE, ALSO ADDRESS OXY VS DURAGESICIN PTS.UNI, MENTIONED NOT USING ALOT OF THEO. NX GO TO GUIDELINESAGAIN, EVANS REPRINT AND ASK IF HAS ANY PTS ON STERIODS?
PLPMDL0800000001	Barberton	OH	44203	8/24/1998	DR USING OXY FOR CHRONIC PAIN, BUT STILL USING IMMEDIATERELEASE, MENTIONED COST. NX REINFORCE OXYCONTIN FORCHRONIC PAIN, BUT ADDRESS OXY IR FOR COST TO REPLACEPERCOCET?UNI, USE GUIDELINES TO SHOW USE OF THEO?
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	USING OXY FORGOT ABOUT OXY IR REMINDED COVERED BY MEDICAID
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	SAYS HE'S USING NEED TO GET HIM TO THINK OF A PAT;STILL POSIIT FOR CA;QUICK REMINDER ON UNI
PLPMDL0800000001	Cleveland	OH	44104	8/24/1998	SAW IN SURG QUICK REMINDER ON OXY FORGOT;GO OVER WITH HIM
PLPMDL0800000001	Cleveland	OH	44115	8/24/1998	NEW PRACTICE VERY FEW PATS VERY OPEN TO USING OXY SEE IF HEPUT ANY PATS ON OXY AND GO OVER INFO ON UNI AND GET SAMPLES
PLPMDL0800000001	Cleveland	OH	44106	8/25/1998	HE REALLY LIKES LEVO DROMERAN.LEVORPHANOLTHOUGHT IS WASLESS ADDICTING AND LONG ACTING.GRABBED A PI AND TOLD HIMTHE TRUTH.STILL THINKS IT IS EFFECTIVE.SE ARE SAME ASMR
PLPMDL0800000001	Akron	OH	44333	8/25/1998	DR SAID USING MORE DARVOCECT AND ULTRAM FIRST THEN GOES TOVICODIN, MENTIONED OXY WITH MS CONTIN. USES VICODIN FORSPINAL FRACTURE. NX ASKE DIF USED OXY FOR THESE PTS?
PLPMDL0800000001	Akron	OH	44302	8/25/1998	STILL MORE COMFORTABLE WITH MSC. WENT OVER BENEFITS AGAIN OIOF USING OXY OVER MORPHINE.
PLPMDL0800000001	Akron	OH	44333	8/25/1998	DR MENTIONED USING AFTER PERCOCET AND VICODIN, USING VICODINTHE MOST. MENTIONED OXYUSE FOR SHINGLES BUT RX FIRST CAMEFROM PAIN CLINIC. NX ASK WHY WOULDN'T USE OXY IN PLACE OFVICODIN ?UNI, NTO USING ALOT, MENTIONED SINGULAR, SHOWED GUIDELINESNX ASK IF HAVE ANY PTS NOT SLEEPING AT NIGHT?
PLPMDL0800000001	Cleveland	OH	44106	8/25/1998	BETTER FUNCTION THAN NSAIDS
PLPMDL0800000001	Fairlawn	OH	44333	8/25/1998	AFRAID OF CHRONIC USE WITH OPIOIDS, MENTIONED BEING HELDACCOUNTABLE, SHOWED OSTEO STUDY, MORE ACUTE USE OF VICODINNX ASK IF USED OXY IN PLACE OF VICODIN?UNI, MENTIONED TAKEN MOST PTS OF OF THEO, BUT STILL HAS AFEW. NX ASK IF HAS ANY PTS NOT DOING WELL ON CORTICO'S?
PLPMDL0800000001	Cleveland	OH	44111	8/25/1998	SAW DR AT WINDOW DIDNT NEED ANY SAMPLES SET UP APPT PAULINESAYS HE NEEDS TO BE REMINDED WITH A FULL DETAIL SET UP APPTNOVE 6 1245
PLPMDL0800000001	Cleveland Hts	OH	44118	8/25/1998	LOWER DOSES FOR FOR MORE ACUTE
PLPMDL0800000001	Cleveland	OH	44106	8/25/1998	COMPARED TO COMBOS AND HOW TO USE.TLAKED ABOUUT ATTENDINGS'AND HOW SHE COULD RECOMMEND
PLPMDL0800000001	Cleveland	OH	44106	8/25/1998	CHANGING MESSAGE NOW THAT HE IS DOING MED RESIDENCY.GOING AFTER MORE ACUTE AND NOT MALIGNANT.HESITANT TO USEIN THIS SETTING.
PLPMDL0800000001	Cleveland	OH	44111	8/25/1998	NEEDED SAMPLES ASKED IF THEY HAD ANY SAMPLES;SEE IF HE SWITCANY PATS LATELY
PLPMDL0800000001	Akron	OH	44333	8/25/1998	DR USING VICODIN, MENTIONED MORE ACUTE PAIN, SO ADDRESSDISUSE. NX ASK IF HAS TRIED OXY AND WHAT PT?
PLPMDL0800000001	Akron	OH	44304	8/25/1998	HAS ONLY USED FOR CA PAIN. WENT OVER ADDICTION.
PLPMDL0800000001	Akron	OH	44304	8/25/1998	GOOD DISCUSSION REGARDING OXY AND MSC DIFFERENCES. SCHEDULEDLUNCH TO MEET WITH NEW PARTNER.
PLPMDL0800000001	Olmsted Falls	OH	44138	8/25/1998	VERY NONCOMMIT NEED TO SPEAK WITH JUDY TO SEE IF THEY HAVESWITCH ANY PAT TO OXY CONCERNED ABOUT ADDICTION TOLD 10MINSTEAD OF T3 OR 20MG INSTEAD OF VIC
PLPMDL0800000001	Cleveland	OH	44111	8/25/1998	SAYS HE'S USING OXY HAS CA PATS ON IT KNOW POINTED OUT CANUSE FOR ACUTE INSTEAD OF TYL WITH COEDINE JUST LISTENS ASKA QJEST AND WAIT FOR ANSWER
PLPMDL0800000001	Akron	OH	44333	8/25/1998	QUICK MENTION OF OXY, ASKED ABOUT PATCH AND DIDNT ANSWER NX ASK AGAIN WHEN USES THE PATCH?
PLPMDL0800000001	Akron	OH	44304	8/25/1998	OXY IR VS. VIC FOR BREAKTHROUGH AND SENOKOT RX'S INSTEADOF JUST RECOMMENDING.
PLPMDL0800000001	Akron	OH	44304	8/25/1998	SAID HE HAS BEEN USING MORE THEOP WITH GOOD RESULTS LATELY WENT OVER DIFFERENVES BETWEEN UNI AND THEO DUR.
PLPMDL0800000001	North Olmsted	OH	44070	8/25/1998	QUICK HIT AT WINDOW DIDNT WANT/NEED SAMPLES MAY NEED TO DROPHARD TO CHANGE HABBITS WHEN CAN ONLY SEE FOR A MINUTE ATWINDOW;
PLPMDL0800000001	Brookpark	OH	44142	8/25/1998	CONNIE GOING ON MATUNATYV LEAVE FOR 3 MTHS ROBBIN NEEDS TOREMIND DR ABOUT RX;REMINDED HIM OXYIR FOR BREAKTHO
PLPMDL0800000001	Beachwood	OH	44122	8/26/1998	QUICK TRYING TO SEP UNI FORM OTHER THEOPH.LEAVING UT T REMIND ADN REINFORCE
PLPMDL0800000001	Olmsted Falls	OH	44138	8/25/1998	JUST NEEDS TO REMEMBER SAID HE'S SOLD ON OXY ALSO CONCERNEDABOUT DEA TOLD HIM LESS NUM PILLS SEE IF HE SWITCHED ANY PATASK HIM TO RECOMMND SENK
PLPMDL0800000001	Cleveland	OH	44128	8/25/1998	USING MORE FOR T3 FINALLY BUT STILL FOR DIFF PAT
PLPMDL0800000001	Akron	OH	44304	8/25/1998	DIFFICULT CALL, SAYS HE PUT A PT ON UNI A MONTH AGO ANDDOING WELL, COMMITTED TO USING MORE IN PLACE OF BIDS.

PLPMDL0080000001	Akron	OH	44304	8/25/1998	THINKS OF OXY AS ONLY FOR CA PAIN, SO CLOSED ON USING THEREONLY FOR NOEW.
PLPMDL0080000001	Akron	OH	44302	8/25/1998	SAID THEY HAVE BEEN USING A LITTLE MORE MSC LATELY, CERTAINDOCS STILL PREFER IT. GAVE HER IV STUDY, TO USE WHEN CONSULTON POST OP.
PLPMDL0080000001	Cleveland	OH	44111	8/25/1998	TALKED TO CHIEF WHO SAID CARIOTHORACIS SURG RECOMMEND COLACEFOR POST SURG RESID;NEEDS TO SEE MORE INFO ON SENKOT
PLPMDL0080000001	Cleveland	OH	44106	8/25/1998	VERY INTERESTING TALK.HE IS DOING IMMUNOLOGY STUDIES ANDIS INTERESTED IN MONOCLONAL ERADIATION.COMPARED TO MSCAND HOW IS BETTER TOLERATED AND SE SAVING.
PLPMDL0080000001	Akron	OH	44302	8/25/1998	OXY IR IN PLACE OF ROXI WHEN PATIENT IS ON LOW DOSE OXY.
PLPMDL0080000001	Akron	OH	44333	8/25/1998	QUICK HI TO DR, SAID USING OXY FOR CHRONIC PAIN AND CA PAINAFTER COMBO'S. NX ASK WHEN USING COMBO'S AND WHAT FOR?UNI, ASK WEHN USING THEO?
PLPMDL0080000001	Cleveland	OH	44111	8/25/1998	BEEN REAL HAPPY WITH OXY;MOSTLY RESID RX OXY POST OPER,COULDN'T ATTEND PAIN SYMP CONFLICT WITH AMERICAN COLLEGE OF SURGEMTG IN ORLANDO
PLPMDL0080000001	Garfield Hts	OH	44125	8/26/1998	SHE IS USING SOME THEOPH FIRST LINS AND ADDING ROUTINELY BUTLIKES THE BIDS BETTER.TREATS MORE COPD THAN ASTHMA.REFMARTIN PAK BUT DID NOT GET ENOUGH TIME TO DO EHOWL STUDY
PLPMDL0080000001	Akron	OH	44333	8/25/1998	QUICK HELLO, SAID USING OXY FOR CA PAIN. NX ASK HOW HIGHHAS GONE WITH OXY THEN FIND OUT WHAT USING COMBO'S FOR?UNI, ASK WHEN USING THEO?
PLPMDL0080000001	BedfordHeights	OH	44146	8/27/1998	QUICK HIT AT WINDOW AGAIN, TRIED TO USE NEW ASTHMA STUDY,DID'T GIVE ME TIME. TRY NEXT CALL.
PLPMDL0080000001	Akron	OH	44307	8/25/1998	STILL NOT USING, NEED TO DROP IF DOESN'T COME AROUND. PUSHEDIR THIS CALL.
PLPMDL0080000001	Lyndhurst	OH	44121	8/25/1998	WILL NEED TO BE MORE PERSISTANT. THEY REMEMBER BUT HABIT ISHARD TO BREAK.THEY DO SURG IN SEVERAL SITES AND TRIED TOGET A DISPLAY OT REMIND
PLPMDL0080000001	Cleveland	OH	44111	8/25/1998	USED IT ON A PAT THAT FELL OUT OF A TREE IN ALOT OF PAIN TOOK FOR A COUPLE WEEKS AND THEN WENT TO TYLENOL,ASKED IF HE USES TY3 SAID YES ASK IF HE HAS USED 10MG OXY INSTEAD
PLPMDL0080000001	Akron	OH	44333	8/25/1998	STILL USING OXY AFTER COMBO'S. NX ASK WHY WON'T USE OXYFIRST?
PLPMDL0080000001	Cleveland	OH	44106	8/27/1998	TRYING TO USE WARREN INFLUENCE TOMAKE HER MORE COMFORTADDING ON.ALSO CITING ADD ON EVIDENCE IN THE CLINICALS.THEOPH IS THIRD LINE FOR HER WHEN NOTHING SEEMS TO HELP
PLPMDL0080000001	Akron	OH	44333	8/25/1998	DR SAID USED OXY ON TEO KNEE 1-2 20MG Q12. ASKED IF HAS ANYSURGERIES THIS WEEK SAID YES AND WOULD USE. MENTIONEDTHE AMBULATORY ACL STUDY AND WAS INTERESTED.NX ASK WHAT MOST COMMON
PLPMDL0080000001	Garfield Hts	OH	44125	8/26/1998	SEEING HIM IN THE SURG LOUNGE HAS TO HELP.LET HIM KNOW THATTHE HOSPITAL HAS IT IN THE PHARMACY AND THAT HE CAN USE.LET HIM KNOW OF SUCCESS WITH OB AND THE CRNA AND HOW THEYARE PUTTING OXY IN THEIR STANDING ORDERS
PLPMDL0080000001	Cleveland	OH	44122	8/26/1998	HE WAS VERY ARROGANT AND HARD TO TALK TO.DID NOT OFFERMUCH IN THE WAY OF FEEDBACK.HAS USED ON SEVERAL OCCASIONS,BUT HAS NO PLAN FOR WHEN OR FOR WHAT KIND OF PAT.WENTOVER DEL AGAIN AND TRIED TO IDENTIFY PATIENTS THAT CANBE CONVERTED
PLPMDL0080000001	Cleveland	OH	44106	8/26/1998	HE HAS A SPEAKER COME IN ON THE LAST WED OF MONTH ATCONFER ROOM BY EDUCATION.TRYING TO GET A SPEAKER ADN FINDOUT IF I CAN ATTEND.WENT TO DUDE RANCH FOR VACATION
PLPMDL0080000001	Garfield	OH	44125	8/26/1998	SAW AT SURG REFERENCE ACL AND HE SAID THAT HE WOULDSEND THE ART
PLPMDL0080000001	Independence	OH	44131	8/26/1998	IF SAMPLES AND SERVICE ARE TRULY IMPORTANT THAN I AM GOINTO MAKE IT HARD FOR HIM NOT TOHELP. WENT OVER PHARMAC ANDCOMPARED TO VIC.HE IS USING FOR TOUGH WORKERS COMP CASESTHAT GET SEVERAL REFILLS BUT CAN USE SOONER DOES NOT BUY INTO THE IR OF THEOPH FOR THEO 24
PLPMDL0080000001	Berea	OH	44017	8/26/1998	DROPPED OFF CARD/INFO TO JO DELUCA
PLPMDL0080000001	Strongsville	OH	44136	8/26/1998	DROPPED OFF CARD/INFO TO VICTORIA.
PLPMDL0080000001	Middleburg Hts	OH	44130	8/26/1998	MEREDITH DOING REBATE PAT-USING PAP MATERIAL IN PT FOLDERS.DROPPED OF 50 HOSPICE BROCHURES.CENSUS 10-15;BUY THRU RXAT HOSPITAL.SEE MEMO FOR NURSING HOMES.PAT SAYS USAGE WITH OXY AND MSC.USING ROXANOL FOR BREAKTHROUGH-HAS ALWAYSWORKED.
PLPMDL0080000001	Strongsville	OH	44136	8/26/1998	DROPPED OFF INFO.. BONNIE BY APPT ONLY. SMUCKER WORKS OUTOF AKRON AREA.
PLPMDL0080000001	Garfield Hts	OH	44125	8/26/1998	HE HAD A STUDENT WORKING WITH HIM TODAY.HE HAD SOME CONCERNSABOUT DOSING AND LENGTH OF TREATMENT.STILL A LIMITED NUMBEROF PATIENTS.IDENTIFIED A COUPLE MORE PATIENTS THAT AREGETTING COMBO'S REFILLED AND COMMITTED TO USING OXY INTHEOSE PAT
PLPMDL0080000001	Northfield	OH	44067	8/27/1998	USING OXY EVERY WEEK, TRIED TO EXPAND AND IR TOO.
PLPMDL0080000001	Cleveland	OH	44106	8/27/1998	THEIR SCHEIDULES HAVE TUEHM GOING IN A LOT OF DIRECTIONSCLINIC IS ABOUT 2 HALF DAUYS A WEEK AND IT DEPENDS ON THESEERVICE.THEY ARE USING MOSTLY COMBOS.TRYING TO MAKE THEMCOMFORTABLE CONVERTING TO OXY.NEED TO GET SPECIFIC ANDGET HELP FROM ATTENDINGSS SO CONVER CAN COME FROM BOTHDIRECTIONS
PLPMDL0080000001	Cleveland	OH	44109	8/27/1998	NEEDS TO REMEMBER NO OBJECTION,NEED TO FIND OUT WHAT WOULDMAKE HIM REMEMBER
PLPMDL0080000001	Westlake	OH	44145	8/27/1998	DIDNT GET NOTE I LEFT FOR HIM IN SURG SAYS KEEP LEAVING NOTETO REMIND HIM IN HABBIT OF TY/VIC
PLPMDL0080000001	Lakewood	OH	44107	8/28/1998	SAYS OTHER DRs SWTCHIN PATS OFF THEO :THAT GIVES HIM OPTPTO PUT BACK ON UNI;SHW NEW STUDY
PLPMDL0080000001	South Euclid	OH	44121	8/27/1998	LIKES BEING BLUNT.HE HAS USED A COUPLE OF TIMES BUT DOESNOT USE PAIN MEDS AS A FIRST CHOICE.TLAKED ABOUT SAFETYVS NSAIDS AND HOW OXYU ADDRESSES ABUSE ISSUES
PLPMDL0080000001	Parma	OH	44129	8/28/1998	USED COPD PIECE FOR UNI VS THEO DUR, MENTIONED USING 400MG.NX ASK WHEN USING BID THEO'S AND WHAT?
PLPMDL0080000001	Beachwood	OH	44122	8/27/1998	CONCNETRATING ON DOSING AND AVG DOSE IN THE CLINICALSTO GET HIM TO GO HIGHER
PLPMDL0080000001	Parma	OH	44129	8/28/1998	HARD TO GET ANY INFO OF WHAT DIRECTION TO GO. NX GO OVERBUDESINDE AND TRY TO GET TO TALK.
PLPMDL0080000001	Cleveland	OH	44106	8/27/1998	WENT OVER DEL AND HOW TO USE INSTEAD OF HTE COMBOS.DOINGROTATION WITH WILBER.TALKED ABOUT USING OXYU MUCH SOONERAND NOT SAVING FOR CHRONIC TYPE PATIENTS
PLPMDL0080000001	Oakwood Village	OH	44146	8/27/1998	HASN'T USED SINCE LAST CALL, REITERATED BENEFITS OF OVER VICAND HE WENT INTO PHATMACY ISSUE AGAIN. CLOSED ON WHEN HEIS GOING TO RX VIC, TO TRY OXY.
PLPMDL0080000001	Cleveland	OH	44109	8/27/1998	INSERCTE WITH RESIDNE ON OXY DR LEVINE USING IN ER SAYS HENEEDS TO GET MORE COMFO WITH DOSING NO FEEDBACK ALSOITSBREAKING HABIT OF PER
PLPMDL0080000001	Twinsburg	OH	44087	8/27/1998	MADONNA WORKING ON SETTING UP INSERVICES FOR 2 OF HER HOMES-BOWLING GREEN/NAPOLEON & LIMA/ST MARY'S. NOV 11 FOR BG -WILL FOLLOW UP WITH ME UPON CONFIRMATION
PLPMDL0080000001	Beachwood	OH	44122	8/28/1998	HE IS NOT IN TO ANYTHING TECHNICAL AND SHIES AWAY WENPRESENTING LITERATURE.TLKD ABOUT ADD ON BENEFIT AND TRIED TTO GET HIM TO ADD SOONER
PLPMDL0080000001	Solon	OH	44139	8/27/1998	GAVE HIM NEW CONVERSION CALCULATOR. STILL ISN'T USINGMOST OF HIS RX ARE FROM ST LUKE HOSPITAL. CAN'T TRACK IT.
PLPMDL0080000001	Bedford/Sinai	OH	44146	8/27/1998	DISCUSSED HOSPITAL USE, WILL WRITE LETTER TO GET ONFORMULARY.
PLPMDL0080000001	Akron	OH	44310	8/28/1998	UNI DELIVERY SYSTEM, NOT SEEING AS MANY PATIENTS. DOINGMORE ADMIN WORK. MIGHT NEED TO RECONSIDER CORE.
PLPMDL0080000001	Cleveland	OH	44106	8/27/1998	COMPARED TO COMBOS AND SHOWED WHY HE COULD USE LIKE VICAND T3. HE HAS NO PROBLEM USING FOR MORE CHRONIC PAT'SBUT WILL NOT USE ACUTLEY.TALKED ABOUT HABIT AND HOW HEHAS A COUPLE OF ACL CASES TOMORROW.COMMITTED TOU SING
PLPMDL0080000001	Cleveland	OH	44106	8/27/1998	HE DOES NOT HAVE A CLUE WHEN IT COMES TO MEDS.TRIED TO KEEPIT EXTREMELY SIMPLE.COMPARED TO VIC AND TALKED AOBUT HOWTO WRITE.POTENCIES DID NOT MAKE ANY SENSE TO HIM BUT Q12DOES.GENERICS MAY BE A FACTOR.SE IS A KEY ISSUE TO ALWAYSHT
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	WANTED TO KNOW ALOT MORE ABOUT IT-WASNT SURE OF DOSINGBUT JUST PUT PT ON IT 10MIS AGO.STARTING WITH 10MG/WENT OVERCONVERSION FROM VICODIN
PLPMDL0080000001	Maple Heights	OH	44137	8/28/1998	HE IS VERY AMIABLE AND CONREADICS HIMSELF.DOES NOTTHINK THAT HERE IS ANYTHING NEW
PLPMDL0080000001	Maple Heights	OH	44137	8/28/1998	CALLING IN MDS IS A KEY FOR HIM BUT SO IS GETTIGN A BRANDDRUG.TALKED AOBUT HOW WHEN HE CALLS RX'S IN THAT THEYARE GOING TYO BE GILLED GENERICALLY
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	IS WORKING WITH DR. BREMS THIS MONTH-WON'T USE
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	WHY SO MUCH DURA AND DILAUDID? SAYS OXY IS ONLY THING HEUSES BUT WROTE RX JUST NOW FOR DIL.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	8/28/1998	DROPPED OFF STOCKING LIST FOR OXY IR, CHECKING G ON PATIENTCONVERSIONS FROM VIC WE DISCUSSED AT LUNCH.
PLPMDL0080000001	Middleburg Heights	OH	44130	8/28/1998	DR MENTIONED OXY FOR CA PAIN, ALSO SAID USING DARVOCECT FORALOT OF POST OP PAIN, BELIEVES OXY IS MORE POTENT. NX ASK IF HE HAS ANY PTS ON VICODIN NOW OR SURGERIES THATCOULD USE OXY?UNI, ASK WHAT USING FOR COPD?
PLPMDL0080000001	Westlake	OH	44145	8/28/1998	USING OXY IR FOR BREAKTHROUGH NOT AS MUCH OXY SICLE CELLPAT STILL ON DILAID
PLPMDL0080000001	Lakewood	OH	44107	8/28/1998	WANTS A STOCKING LIST SO HIS PATS CAN GET OXYIR;
PLPMDL0080000001	Parma	OH	44129	8/28/1998	DR MENTIONED USING VICODIN, LOOKING FOR QUICK ONSET OFACTION, ABUSE WASN'T AN ISSUE, DOSES 1-2 TABS Q4-6 UNI, SAID MOR ECACUTE ASTHMA.
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	ALL FOR OXY ON FORMULARY-WILL HAVE MEETING ON THURS TODISCUSS.F/U ON THURS.
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	GETTING MORE USED TO OXY-HAS SEVERAL PTS ON-STILL HAS MSCHABIT BUT BREAKING IT.DISCUSSED OCT PROGRAM
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	SAYS WROTE ALL RX FOR OXY THAT HE HAD-HAS NOT HEARD ANYTHINGBAD BACK FROM ANYONE.WILL CONT TO WRITE.DO DINNER FOR A FEWRESIDENTS.
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	HAS TRIED MORE/SAYS MANY PTS ON IT AT THE CENTER-WONT USEFOR PRN PAIN
PLPMDL0080000001	Cuyahoga Falls	OH	44221	8/28/1998	USING OXY FOR CHRONIC PAINERS ONLY, PUSHED FOR ACUTE.
PLPMDL0080000001	Westlake	OH	44145	8/28/1998	BAGELS IN SURG MET WITH 2 DENTAL NURSES MOST PATS ARE PEDSALSO MET A POD WHO COMMITTED TO USING OXY TODAY FOLLOW UP ONOXY IN OFF AT STJOHN
PLPMDL0080000001	Cuyahoga Falls	OH	44223	8/28/1998	HAS USED ONCE SINCE LAST CALL, CONVERT FROM PATCH. WENT OVER TIME PIECE.
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	GREAT GUY-IS NOW FULLTIME STAFF IN PALLIATIVE CARE DEPTUNDER WALSH SAYS THEY ARE NOT USING MUCHOXY OVER HERE.WENTOVER ALL BENEFITS.SD COULD USE IN CLINIC.
PLPMDL0080000001	Parma	OH	44129	8/28/1998	QUICK HIT AT WINDOW, SAID HASNT USED ASKED IF HAD ANYSURGERIES COMING UP. SAID WOULD TRY. NX ASK IF HAS TRIED?
PLPMDL0080000001	Parma	OH	44129	8/28/1998	UNI, STILL NOT SEEING DIFFERENCE IN UNI VS BID BESIDESCOMPLIANCE. NX SHOW DIFFERENCE IN PULM COVERAGE?OXY USING FOR MORE CA PAIN AND AFTER COMBO'S. NX ASKWHAT USING COMBO'S FOR?
PLPMDL0080000001	Lakewood	OH	44107	8/28/1998	USING MORE OXY PATS HAVE TO COME IN AND GET RX'S JACKI ISKEY TO XOY USAGE PUSH OXYIR FOR BREAK
PLPMDL0080000001	Parma	OH	44134	8/28/1998	DR MENTIONED USING UNI FOR ASTHMA AND COPD. NX ASK WHENWOULD GO TO A SERVENT?OXY MORE FOR CA PAIN, WORRIED ABOUT GETTING IN TROUBLE FORMORE POTENT OPIOIDS, WENT OVER LOW BACK AND CONVERSIONCHART, MENTIONED MORE CODEINE. NX ASK IF HAS USED OXY FORACUT EPAIN?
PLPMDL0080000001	Parma	OH	44134	8/28/1998	DR USING OXY FOR CA PAIN, MENTIONED USE OF OPIOIDS FORLOW BACK, MENTIONED MOR ECHRONIC GO TO PAIN CLINIC.NX ASK IF HAS RX ANY VICODIN FOR LOW BACK? AND IF WOULD USEOXY FOR NONMALIGNANT ACUTE PAIN?
PLPMDL0080000001	Parma	OH	44134	8/28/1998	QUICK HIT DR MENTIONED OXY FOR NONICA PAIN AND UNI FORASTHMA AND COPD. MENTIONED OXY FOR CA PAIN. NX ASKWHAT USING COMBO'S FOR?
PLPMDL0080000001	Cuyahoga Falls	OH	44223	8/28/1998	QUICK OXY REMINDER. PROBABLY WON'T EVER USE. GO FOR IRNEXT CALL.
PLPMDL0080000001	Cuyahoga Fls	OH	44223	8/28/1998	HASN'T USED YET, WENT OVER BENEFITS OVER PRNS.
PLPMDL0080000001	Westlake	OH	44145	8/28/1998	STIL RXING PERC REMINDED OF OXYIR AND SHOWED ACL STUDY VERYINTER. JUST PUT PAT ON YESTERDAY
PLPMDL0080000001	Cuyahoga Falls	OH	44223	8/28/1998	SAID HE HAS BEEN USING FREQUENTLY LATELY. WENT OVER TIMEPIECE.
PLPMDL0080000001	Cleveland	OH	44195	8/28/1998	FIRST TIME SEEN-SAYS WRITING LOTS OF OXY-WONT REALLY TITRATEUP AND WONT TELL ME WHAT HE'S DOING.

PPLPMDL0080000001	Westlake	OH	44145	8/28/1998	WILL ORDER OXY IR IN AMHERST SO THEY PUT IN HAD PAT IN HOSP TAKING 20MG Q8 SWT TO 60MG Q12 WITH VIC FOR BREAKTHR
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	TALKED TO DR SATRIANO(AN), SAID DR REIMAN, RICCI AND PINKOWIDUE MOST AMB. SURGERY.
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/31/1998	HE ALWAYS JOKES ABOUT MONEY.NEED TO GET A PILE OF CHOCOLATE MONEY AND MAKE SOME BETS ABOUT HTE VIC HE USES AND HOWTHOSE PAT COULD BENEFIT FROM OXY.TALKED ABOUT IR BEIUNG CHEAPER THAN COMBOS TOO.
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/31/1998	HE HAS NOT USED ANUY OXYU UYET.DID GET A RESIDENT PROGRAM STARTED FOR THIS THURSDAY.TRIED TO GET SPECIFIC PAT'S AND HE SAID TO CONVINCE HIM AT TEH LUNCH FOR THERESID
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	USING POST OP IS CONSERV WITH PAIN MEDS ;
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	HAS ONE PAT IN PAIN DCANT SWALLOW ;NEEDS TO GET MORE PATS AND KEEP REMINDER TOO GET IN HABBIT
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	WROTE OXYCONT SMG PHARM CALLED BACK CAUSE HE MEANT OXYIRGOING ON VAC SEPT 17TH MARIANN RETIRED SEE IF ANY PATS ONPAT
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	MISSED GOLF OUTING SET UP LUNCH IN ANS AND WORK ON GETTING SPEAKER IN GRAND ROUNDS GO OVER POST OP STUDY
PPLPMDL0080000001	Akron	OH	44302	8/31/1998	DISCUSSED THE USE OF OXY IR FOR BREAKTHROUGH. ALSO PRICING FOR OXY
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	WONT BE GOING TO PROGRAM/HAS HA LUCK WITH OXY FOR REHAB BUT STILL FAVORS MORPHINE.
PPLPMDL0080000001	Akron	OH	44302	8/31/1998	QUICK COUNTER CALL, ASKED HIM WHAT HE USES FOR RESCUE WITH OXY, WENT INTO QUICK OXYIR CALL.
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	CHIEF RES/DISC PROGRAMS AND WAYS TO GET TO ALL RESIDENTS IN IM
PPLPMDL0080000001	Akron	OH	44307	8/31/1998	DISCUSSED IR FOR RESCUE. APRIL LEFT, GOT NEW SEC AND NURSE.
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	USING MORE AND MORE HE SAYS/STILL MAINLY 10MG WHICH SEEMS SLOW FOR CA PTS/SAYS MOST OF HIS PTS ARENT IN TOO MUCH PAIN YET. STILL HAS MANY PTS ON MSC THAT HE IS LEAVING ON. NEWPTS ARE GETTING OXY THEN IT WILL BECOME A HABIT.
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	SPOKE TO HER ABOUT LUNG SYMP WILL BE MEETING SOON TO GO OVER NEXT YEARS TOPIC TRY TO GET MIKE LEVY
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	SAYS WAS RXING AND THEN ONE PHARM NEAR LUTHERAN CALLED AND DIDNT HAVE SO STOPPED WRITING WILL AGAIN BECAUSE I ASSURED HIM STOCKING IS NOT A PROBLEM BRING LIST
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	DR USING UNI AS AN ADD ON. NX ASK WHY NOT USING THOSE EARLIER
PPLPMDL0080000001	Cleveland Hts	OH	44118	8/31/1998	HE IS INTERESTED IN WHERE TO PLACE OXY.HE USUALLY USES VIC AND PERC BUT HE SEES A LOT OF SE WITH THE PERC.WENT OVER WHERE TO USE AND HOW.TALKED ABOUT HTE ACL ARTICLE AND INTERNET AND WEB SITE COMMITTED TO USING
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	GO OVER POST OP STUDY USING MORE AND MORE OXY; RESI CONFIRMED TALKI SENOKOT
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	NEW DR FROM CHICAGO TOOK DR ROBERTS PLACE SAYS HE'S IN HABBIT VIC VERY WILLING TO USE OXY; FOLLOW UP SEE WHERE HE'S USED
PPLPMDL0080000001	Lyndhurst	OH	44118	8/31/1998	HE IS EXTREMELY OBNOX.DONES NOT GIVE TIME TO TALK ABOUT OXY BECAUSE HE HAS PAT TO SEE EVEN WHEN OFFERING TO WAIT.HEDONES NOT HAVE ANUY TROUBLE USING VIC
PPLPMDL0080000001	Westlake	OH	44145	8/31/1998	DR IN SUR AT FAIRVIEW VERY INTER IN OXY NEEDS TO REMEMBER OXY FOLLOW UP IN OFFICE
PPLPMDL0080000001	Cleveland	OH	44122	8/31/1998	KARRI HAS OXY AND IR IN STOCK.BUSY FOR JUST OPENING UP UIUUIUUI
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	SET UP INSERVI AT ROCKBOTT SEP 14, DR BOGART USING OXY POSTOP AND IN OFF-DR TREAT USED TO USE DAYPRO AM AND 2 PERC PM MAY BE USING IT WITH OXY
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	MARIANE'S LAST WEEK ALL SHOWED FOR LUNCH, NEW ONC NOT THAT BUSY YET ONLY HAS ONE PAT IN PAIN AND CANT SWALLOW
PPLPMDL0080000001	Mayfield Heights	OH	44124	9/1/1998	USING ASTHMA LITERATURE TO SEE IF IT WILL HELP WITH HIM USING FOR NOTHING BUT COPD.CORRELATION BETWEEN THE TWO DISSTATES.
PPLPMDL0080000001	Richfield	OH	44286	8/31/1998	RUTH- RESCHEDULED INSERVICE FOR SEPTEMBER 16 BECAUSE OF CONFLICT...
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	HAVE OXY IR IN STOCK AND OXY 10MG, 20MG, 40MG. NX TALK MORE ABOUT LAXATIVES
PPLPMDL0080000001	Akron	OH	44304	8/31/1998	GOOD APPT, VERY AGREEABLE THOUGH, ASKED QUESTION AS TO WHY HE USES 600MG UNI VS. THEODUR. THINKS SOME PATIENTS CAN'T HANDLE THAT DOSE QD.; REMINDS HE COULD BREAK TAB
PPLPMDL0080000001	Akron	OH	44307	8/31/1998	CONFIRMING PROGRAM WITH HERSH. USING OXY A LITTLE, MOSTLY FOR CHRONIC PAIN, DISCUSSED OTHER PATIENTS.
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	GAVE POST OPER SUNSHINE STUDY AND WANTED OTHER SURG WHO USED IT MAKKII HAS THE BIGGEST IMPACT SEE IF HE'S USING POST OP
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	CHIEF RE/DISCUSSED WAYS TO GET TO ALL RESIDENTS AND SELLOXY.NOT VERY EASY THING TO DO.
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	DR SAID MOST OF SURGEONS SEND PTS HOME WITH ORAL OPIOIDS.MENTIONED TYLOX. WENT OVER OXY AND OXY IR. LIKED AND SAID WILL RECOMMEND.
PPLPMDL0080000001	Fairview Park	OH	44126	8/31/1998	WILL BE MOVING TO SAN FRAN SAYS USES OXY SOMETIMES PATS PREF BUT SAYS PERC IS A HABBIT;
PPLPMDL0080000001	Cleveland	OH	44111	8/31/1998	SAW IN SURG VERY RECIP TO OXY SAYS KEEP WORKING WITH RES TIGHT THEM TO USE OXY. GO OVER IN OFF AGAIN
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	DR USING FOR POST OP, NEED TO FIND OUT WHEN USING OXY VS COMBO MEDS?
PPLPMDL0080000001	Beachwood	OH	44122	8/31/1998	WENT OVER THE OA ARTICLE AGAIN AND ASKED ABOUT PATIENTS THAT HE MIGHT HAVE HAD ON NSAIDS.DURACT.CHRONIC STUDIES HAVENOT MADE AN IMPRESSION ON HIM.GETTING GOOD RESULTS WUHEN HE DOES USE.HE WILL BE BUY HIMSELF IN A COUPLE OF WEEKS
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	DEF USING WHEN INDICATED/MAINLY 10MG BUT DOES TITRATE AS NEEDED. WALKS AWAY WHEN FEELS CONFRONTED ABOUT WHAT HE IS DOING.DURA STILL BECAUSE FAMILY WANTS IT AND THEY CAN FORGET ABOUT UPAIN.
PPLPMDL0080000001	Akron	OH	44302	8/31/1998	HAS PATIENT ON OXY NOW LUNG CA, WENT OVER TITRATION.
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	STILL CANT REALLY DO WHAT HE WANTS-MUST FOLLOW GUIDELINES BUT DOES USE OXY ON OUTPAT BASIS-PROBLEM IS MOST PTS HE SEES COME IN TO HOSPITAL OR HOSPICE. HAS HAD PT ON 240MG Q12H.
PPLPMDL0080000001	Cleveland	OH	44195	8/31/1998	REALLY GOING CRAZY WITH IT LATELY-MOSTLY 20MG Q12H-STILLA LITTLE LEARY OF USING FOR REAL ACUTE SURGERY BUT DOING MOSTLY BACK SURGERY.SEEING BETTER SE WITH IT.HIT HARD AGAINST VIC NEXT
PPLPMDL0080000001	Akron	OH	44333	8/31/1998	QUICK HIT DR ON UNI, SAID USING THEO MORE FOR COPD. NX ASK WHEN USING UNI VS OTHER THEO? OXY, Q12 DOSING.
PPLPMDL0080000001	Akron	OH	44312	9/1/1998	DR USES VICODIN, THINKS OXYCODONE MORE ADDICTING THAN HYDRO. WENT OVER DELIVERY SYSTEM. TREATS MORE ACUTE PAIN.NX ASK IF HAS INITIATED OXY TO PTS? UNI, USING THEO'S LATER ON, WENT OVER UNI. NX ASK IF USED UNI?
PPLPMDL0080000001	Akron	OH	44310	9/1/1998	USING A LOT FOR PATIENTS IN HOSP AND OUT. USES MOSTLY 10 AND 20. STILL PHOBIC ABOUT ABUSE.
PPLPMDL0080000001	Lakewood	OH	44107	9/1/1998	IS SWITCHING PATS ASKED IF HE WANTED INSTRUCTION SHEETS DIDNALL OUT OF 600MG GET SPECI PATS WHO HE SWITCHED
PPLPMDL0080000001	Akron	OH	44303	9/1/1998	WENT FOR OXYIR USE THIS CALL, COMPARED TO SHORT ACTING DIAZEPAM WHICH HE'S COMFORTABLE WITH.
PPLPMDL0080000001	Barberton	OH	44203	9/1/1998	DR USING COMBO'S BEFORE OXY AND MOST OF THE TIME GOING RIGHT TO MORPHINE. START WITH STAY WITH. NX ASK IF HAS ANY PTS ON VICODIN NOW?
PPLPMDL0080000001	Akron	OH	44310	9/1/1998	BROUGHT HIM WALL CHARTS I HAD LEFT OVER. WANTED SAMPLES AND ASKED TO CONSIDER USING UNI BID ON THE PATIENTS HE PREFERS BID FOR.
PPLPMDL0080000001	Lakewood	OH	44107	9/1/1998	DIDNT NEED SAMPLES SEE IF HE USES ANY OF THOSE PAT CONVE SHEETS FOR UNI AND QUICK REMINDER ON OXY; ASK IF HE'S SWITCHING
PPLPMDL0080000001	Cleveland	OH	44195	9/1/1998	RUDE STILL USING MORE MSC-NOT SOLD ON REAL BENEFITS OF OXY OVER MORPHINE.
PPLPMDL0080000001	Barberton	OH	44203	9/1/1998	DR STILL USING SOME VICODIN AND PERCOCET FIRST FOR THESE PTS. NEED TO COMPARE OXY WITH THEM. NX ASK IF HAS ANY PTS VICODIN AND HOW MANY? ALSO ADDRESS THE PATCH?
PPLPMDL0080000001	Akron	OH	44304	9/1/1998	VERY QUICK CALL, REMINDS CAN ALSO SEND PATIENTS HOME ON OXY 10 OR 20 MG TABS. SAYS HAS DONE A COUPLE OF TIME.
PPLPMDL0080000001	Shaker Hts	OH	44122	9/1/1998	DEL, PHARM AND 2 PATIENTS. UNI STRENGTHS AND HOW HE CHOOSES BETWEEN 400 AND 600
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/1/1998	HE IS EXCITED ABOUT THE SPEAKERS PROGRAM.GETTING HIM SOME LOCAL TALKS MAY HELP.IT WILL BE INTER TO SEE HOW HEDONES THIS SHOULD HELP WITH OXY INFO AND GETTING HIM AWAY FROM MS
PPLPMDL0080000001	Garfield	OH	44125	9/1/1998	SAW AT HOSPITAL DISPLAY.ASKED IF HE WAS GETTING BEN FROM ADD ON AND HE TALKED ABOUT IMPROVEMENTS FROM OTHER BID'S
PPLPMDL0080000001	Lakewood	OH	44107	9/1/1998	SAYS MOST OF HER PATS ON 10MG AND THAT WORKS FINE HAS SHINGL PATS ON IT; SEE IF SHE STILL HAS PATS ON TY3 AND GO OVER TIT
PPLPMDL0080000001	Akron	OH	44310	9/1/1998	WENT OVER RESCUE WITH OXY AND DURAGEIC.
PPLPMDL0080000001	Akron	OH	44310	9/1/1998	CALLED FOR SAMPLES OF UNI, WANTED TO DISCUSS OUR SPONSORING A SPEAKER FOR GRAND ROUNDS NEXT YR.
PPLPMDL0080000001	Lakewood	OH	44107	9/1/1998	SHOWED MARTIN PAK STUDY, SAID DEPRESSED PATS CANT SLEEP AND UNI WOULD AFFECT SLEEP SHOWED STUDY ON NO EFFECT ON SLEEP
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/1/1998	THE LUNCH IDEA WAS GREAT.HE USES A LADDER FOR HIS PAT NDALMOST ALWAYS STARTS WITH PERC AND IF PAT NEEDS SOMETHING ELSE WILL CALL IN A COMBO.TALKED ABOUT HOW OXY CAN FILL BOTH ROLES AND WILL NOT BE BOTHERED BY CALL INS
PPLPMDL0080000001	Cleveland	OH	44127	9/1/1998	BAGELS IN SURG THEY STOCK 10, 20, 40'S OXY USING MORE
PPLPMDL0080000001	Akron	OH	44333	9/1/1998	REBATE INSERVICE SCHEDULED SEPT 29, 7 30 PM - OXYCONTIN & IR26 INPATIENT.200 PATIENTS TOTAL. APPROX. 25 NURSING HOMES.SEE MEMO FOR MED DIR. NO OXYIR, USING ROXICODONE. AVG STAYS ONLY 10 DAYS. NT GET NH LISTING/ANY NHS THAT NEED INSERVING? ORDER REQUESTED PAP INFORMATION.SWITCHING TO AKRON GEN'L SHORTLY FOR DRUGS (CURRENT RITZMAN RX)
PPLPMDL0080000001	Tallmadge	OH	44278	9/1/1998	DEANN - SAYS SHE NEEDS TO SPEAK WITH ADMINISTRATION CONCERNING INSERVING. SAYS THERE IS MUCH MORE ATTENTION TO PAIN MANAGEMENT, SO SHE THINKS IT WILL BE APPROVED.LET DR NORMAN KNOW OF ANY PROBLEMS HERE.
PPLPMDL0080000001	Fairlawn	OH	44313	9/1/1998	TERRIE NICHOLS IS CONTACT FOR SCHEDULING INSERVICES - NH HAS INDEPENDENT LIVING AND NH BEDS - GET TRUE COUNT OF NH BEDS TO DETERMINE POTENTIAL
PPLPMDL0080000001	Akron	OH	44304	9/1/1998	USING QUITE A BIT FOR CA ONLY. DISCUSSED IR FOR BREAKTHRU NEXT CALL. GO FOR NOW MALIG PAT.
PPLPMDL0080000001	Cleveland	OH	44102	9/1/1998	VERY INTER IN OXY USES IN HIS NURSING HOME PATS TALKED ABOUT USING FOR ACUTE INJURIES SAID HE WOULD FOLLOW UP AND SEE IF HE HAS USED IT IN ANY ACUTE PAT;
PPLPMDL0080000001	Cleveland	OH	44127	9/1/1998	USING MORE OXY AND GETTING COMFORT WITH DOSING MOSTLY USES 10MG LET HIM KNOW OXY 10 AVAIL AT ST MIKES PHARM OUTPAT
PPLPMDL0080000001	Akron	OH	44314	9/1/1998	DR USING FOR MORE CHRONIC PAIN, USING COMBO'S FOR ACUTE PAIN. NX ASK IF HAS RX COMBO'S OR DOES HAVE ANY PTS ON COMBO'S?
PPLPMDL0080000001	Akron	OH	44314	9/1/1998	DR SAYS DOES USE OPIOIDS OR THEO'S SENDS ALL HIS PTS OUT TO PAIN SPECIALISTS OR PULMONOLOGISTS. JUST REFILLS WHAT THEY RX. CAN'T GET ANYWHERE.
PPLPMDL0080000001	Cleveland	OH	44106	9/1/1998	TRACKING HER AND CHA DOWN.WENT OVER DEL AND HOW TO USE IN PLACE OF COMBO AND STRONGER
PPLPMDL0080000001	Lakewood	OH	44107	9/1/1998	VERY CONSERV MOST PATS ON 10MG DIDNT REALIZE THE 5MG IS IR TALK TO HIM ABOUT PATS ON THE FLOOR IN HOS TO USE IT THEIR
PPLPMDL0080000001	Akron	OH	44312	9/1/1998	DR USING OXY FOR CA PAIN, MOST SEVERE CASES. WENT OVER OXY FOR NONMALIGNANT PAIN. NX ASK IF USED OXY OR HAS HASANY PTS ON VICODIN NOW? UNI. NOT BIG ON THEO'S USING LAST RESORT.
PPLPMDL0080000001	Akron	OH	44312	9/1/1998	DR STARTING TO USE MORE OXY, NEED TO FIND OUT WHAT SPECIFIC PTS ARE ON OXY ALSO ASK WHEN INITIATES THE PATCH AND HOW HIGH HAS SHE GONE ON OXY?
PPLPMDL0080000001	Akron	OH	44302	9/1/1998	ADDICTION AND DELIVERY SYSTEM, NEED TO GET JOE ON OUR SIDE.SCHEDULED RES LUNCH THROUGH HIM.
PPLPMDL0080000001	Cleveland	OH	44127	9/1/1998	VERY RECIP TO OXY AND OXYIR ASKED A LOT OF QUEST HAS NOT DONE MUCH PAIN MGMT BUT MAY TRY TO USE POST OP TO HELP GET PAT HOME SOONER SEE IF SHE HAS USED
PPLPMDL0080000001	Cleveland	OH	44127	9/1/1998	DIDN REMEMBER IT WAS STOCKED NEED TO SET UP INSER WITH STETH FL TO GET THEM TO RECOMMEND OXY FOR INPAT
PPLPMDL0080000001	Akron	OH	44319	9/1/1998	DR TO A POMPUS MAN, USING FOR MORE SEVERE CHRONIC PAIN.NX ASK IF HAVE ANY PTS ON PERCOCET FOR MORE THAN A FEWDAYS?



PPLPMDL0800000001	Lakewood	OH	44107	9/1/1998	NEED TO GET MORE TIME WITH DR TO GO OVER WHY TO SWITCH PATSASKED HIM TO PUT 90YR OLD LADY WITH BACK PAIN ON OXY INSTEDOF DARV SEE IF HE PUT HER ON IT USING UNI SAMPLES ALMOST GON
PPLPMDL0800000001	Akron	OH	44312	9/1/1998	WENT OVER LOW BACK PAIN, OXYQ12 DOSING VS COMBO'S. HITOXY IR FOR ACUTE. DR DOESN'T TALK ALOT. HARD TO GET SPECIFICPTS. NX ASK IF DR WOULD USE OXY FOR ACUTE PAIN? AND IFHAS ANY PTS ON VICODIN NOW?UNI, USING MORE FOR COPD.
PPLPMDL0800000001	Mayfield Hts	OH	44124	9/1/1998	TALKED ABOUT DOSING AND HOW TO USE THE IR TO GET BETTERTITRATING.HE DOES NOT GO TO THE HIGHER DOSES ON A REGBASIS.HE SAID THAT HE DOES NOT GO TO OTHER OPIOIDS UNLESSTHERE IS DIFFICULTY
PPLPMDL0800000001	Cleveland	OH	44127	9/1/1998	DR THINKS HIS PATS ARE DUMB AND WILL TAKE OXY MORE THAN Q12ASKED IF HE HAD ANY PATS IN ER FOR OVERDOSE SAID NO;LIKESDURAG;SHOW HIM ARTICLE ON DISPOS OF DURAG
PPLPMDL0800000001	Uniontown	OH	44685	9/1/1998	DR IS STILL WORRIED ABOUT THEM TAKING OXY MORE THAN Q12HAS A LOT OF PROBLEM PTS. GAVE LOW BACK STUDY. NX ASK IFREAD LBP STUDY AND ASK IF HAS ANY PTS LIKE THIS?
PPLPMDL0800000001	Barberton	OH	44203	9/2/1998	DR WORKS WITH RESIDENTS, LIKES OXY FOR LESS ABUSE POTENTIAL.
PPLPMDL0800000001	Barberton	OH	44203	9/2/1998	DR USING VICODIN, WENT OVER OXY Q12 WITH LESS ABUSE POTENTIALNX ASK IF DR HAS ANY PTS ON VICODIN NOW?UNI, NOT ALOT OF THEO. NX ASK WHAT USING AND WHY?
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	STRANGE FELLOW FROM SWITZERLAND.THINKS WAY TOO EXPENSIVE-GAVESOME OUTRAGEOUS NUMBERS FOR PRICE-SET HIM STRAIGHT.
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	FELLOW/JSUT LEARNED ALL ABOUT IT AND WILL USE
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	JUST LEARNED ABOUT IT AND WILL USE
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	SPONSORED CONFER FOR IM RESIDENTS ON PALLATIVE CARE VIDEOON A PHY WITH CA AND HIS EXP WITH LIFE AND DEATH;TALKED ABOUGERIATRICS GUIDELINES AND STUDY IN AMER JOURN OF MED
PPLPMDL0800000001	Akron	OH	44319	9/2/1998	DR STILL USES VICODIN BEFORE OXY, THINKS MORE ADDICTING.NX ASK WHY THINKS OXY MORE ADDICTING THAN VICODIN?UNI, QD THEO?
PPLPMDL0800000001	Barberton	OH	44203	9/2/1998	DR STILL LIKES SHORTING ACTING OPIOIDS FOR POST OP. WENTOVER POST OP STUDY AND MENTION AMBU STUDY FOR USING LESSOPIOID IN SHORT TERM.
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	GAVE COPY ON PAIN VIDEO;LIKES VIDE SHOWED ONE FROM GALOXO
PPLPMDL0800000001	Akron	OH	44304	9/2/1998	ASKED TO CONSIDER BREAKING VIC HABIT! AND TO THINK ABAOUTUSING OXY THE NEXT TIME HE RX'S VIC.
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	REMINDED HIM ON OXY AND SENK FOR CONS BUSY WITH PATS
PPLPMDL0800000001	Akron	OH	44304	9/2/1998	ASKED TO THINK ABAOUT ANY VIC PATIENTS THAT ARE PROBABLYTAKING TO MUCH ACET. SHOWED CONVERSION TO OXY AND ASKEDHIM TO CONVERT.
PPLPMDL0800000001	Beachwood	OH	44122	9/2/1998	NEED TO FIND SOME TYPE OF HOT BUTTION WITH HIM.MAY WANATO FIND SOMEONE ELSE TO CALL ON
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	LOTS OF PATS ON OXY;ONE WITH PACREATIC CA WAS TAKING SHORTACT THEN WENT TO 20MG OF OXY AND DEVELOP ILLIUS;STRESSED ITWAS NOT CAUSED BY MEDIC
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	JERK/ALWAYS NEGATIVE.
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	FELLOW-IS DONE IN COUPLE MONTHS;SD WD USE EXCLUSIVELY UNTILDONE.
PPLPMDL0800000001	Uniontown	OH	44685	9/2/1998	WENT OVER OXY FOR NONCA PAINAND CA PAIN, SHE SAID WOULD USETO REPLACE VICODIN. NX ASK IF HAS USED?UNI, ASK IF HAS USED FOR PTS.?
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	SET UP DINNER WITH A FEW RESIDENTS FOR 9/22 IS USIG OXYWHEN HE CAN AND WHEN THE ATTENDING WILL LET HIM
PPLPMDL0800000001	Garfield Hts	OH	44125	9/2/1998	SHE IS VERY SET I MHER WAYS NOT SURE IF ANY DATA MATTERSIT SEEMS LIKE SHE IS AOBUT TO WIND DOWN.MAY WANT TO FINDANOTHER
PPLPMDL0800000001	Richmond Hts	OH	44143	9/2/1998	WILL NOT BE ATTENDING OUR DALLAS PROGRAM
PPLPMDL0800000001	Akron	OH	44319	9/2/1998	DR SAYS SURGERIES ARE VERY PAINFUL, WENT OVER DOSING OFOXY AND WILL USE VS VICODIN. NX FOLLOW UP AT OFFICE TOSEE IF HAS USED?
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	FELLOW-SD IS WRITING
PPLPMDL0800000001	Akron	OH	44304	9/2/1998	QUICK REMINDERS ON ALL PRODUCTSS, DID WANT SAMPLES OF UNISAYS HE USING MORE,
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	SAYS HAS WRITTED 8 RX FOR IT AND SO FAR SO GOOD.WILL CONT
PPLPMDL0800000001	Akron	OH	44302	9/2/1998	IV CONVERSION STUDY
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	BAGELS IN ORTHO LOUNGE FOR FRACTURE MTG. JERRY CLIMO CHIEFWITH CHRISTIANSON;HE'S MORE RECP TO XOY THAN DAVE;SET UPSPEAKER FOR JAN PROGRAM
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	INSERVICE WITH NURSES VERY RECP TO OXY WILL HELP WITH AMBULASURG TO GIVE BEFOR THEY GO HOME DERESA MOST VOCAL WILL RECTTO ORTH SAYS CHRISTIANSON VERY STINGY WITH PAIN MEDS FOR ABU
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	USES ROXYCODONE IN CARDS SOMETIMES ORDERS SENK BUT NOT ONFOMULARY HAS 10 AND 20MG OXY
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	DR GALLAGHER QUICK REMINDER ON OXY
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	MET DENT RESIDENT IN ER AND WILL USE OXY;USES VICOPR CAUSEREP GOT THEM PREPRINTED RX'S;GET COMM ON PATS
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	NURSE WORKS 3 DAYS A WEEK;SAYS NEW RESID TERRIBLE WITH PAINMGMT;GAVE AHCPR BOOK
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	BAGELS IN LOUNGE SPOKE TO ANS VERY RECP TO OXY;COME ON TUESWHEN ORTHO ATTENDS ARE IN SURG
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	SPONSORED LUNCH CONFER FOR IM RESID AND ATTENDINGS VERY INTEIN OXY AND UNI MANY HAVE PATS ON IT SOME ORTHO SOME ONCOLSET UP HAPPY HR WITH CHIEF
PPLPMDL0800000001	Akron	OH	44307	9/2/1998	SURGERY
PPLPMDL0800000001	Barberton	OH	44203	9/2/1998	PTS AREN'T LIKING OXY VS VICODIN, NEED TO GET DR TO HAVEPTS STAY WITH OXY. NX ASKDR IF WOULD USE OXY TO INITIATEOPIOID THERAPY?UNI, WENT OVER UNI VS THEO DUR. NX ASK IF HAS ANY PTS ONTHEO DUR
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	FELLOW/BIG SUPPORTER/WROTE 40MG JUST EARLIER TODAY
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	SAYS HAS PUT 6 PTS ON AND HASNT HEARD ANYTHING BAD YET.WILL CONT TO USE. ITS NOT A HABIT YET BUT WILL BE
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	IS PLANNING ON ATTENDING PAIN PROGRAM.
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	NOT MUCH WRITING BUT USES ROUTINELYMORE LATELY THAN EVER BEFORE.
PPLPMDL0800000001	Cleveland	OH	44104	9/2/1998	SAYS HIS SURGERIES ARENT THAT PAINFUL AND HE LIKES HIS PATSTO FEEL PAIN USES TY3;FOLLOW UP SEE IF HE USED
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/2/1998	QUICK AT TEH WINDOW.COSTT ISSUES AND SE SAVINGS OVER DURA
PPLPMDL0800000001	Akron	OH	44319	9/2/1998	DR SAID USING MORE, HIT QUICK ONSET OF ACTION WITH LESSABUSE POTENTIAL. NX ASK DR IF WOULD USE MORE TO REPLACEVICODIN?UNI, ASK IF HAS ANY PTS ON BID THEO?
PPLPMDL0800000001	Cleveland	OH	44106	9/2/1998	GETTING IR GOING IS GOING TO HAVE TO COME FROM HIM.NEED TOGET STOCKING IN CEDAR STORE BECAUSE HE IS SPENDING MORETIME IN THIS OFFICE COMPARED TO THE HOSPIIT.NOT SURE IFCOST IS AN ISSUE.RAPOET WITH THE STAFF SHOULD GO A LONG WAY
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	GOOD USER/Writes EVERY DAY.STILL PREFERS IT FOR MORE CHRONIPAIN BUT USING WITH PUMPS OR BEFORE APPROVAL AND BEFORE/WITHBLOCKS.
PPLPMDL0800000001	Cleveland	OH	44122	9/2/1998	HE IS HAVING MANY SUCCESS WITH OXY.CONCENTRATED ON IR ADAND USED THE CHEAPNESS TO GET HIM TO USE FOR BREAKTHRUFOCUS ON DOSING AND TITRATION.HE HAS A COUPLE OF PATON THE HIGHER DOSES.40 AND 80
PPLPMDL0800000001	Cleveland	OH	44106	9/2/1998	HE HAS PUT FOUR MORE PAT ON OXY.HE USUALLY STATS OFF ON ALOW DOSE ADN TITRATED DAILY IF NEEDED.KNOWS HE STARTSLOW BUT IS CONCERNED ABOUT NAUSEA AND WANTS TO MIN THATSE
PPLPMDL0800000001	Lyndhurst	OH	44118	9/3/1998	SHE HAS PATIENTS THAT COULD BENEFIT FORM ADDING ON THEOPH.SHE HAS THEO-DUR ON THE BRAIN.TALEKD ABOUT GOV BODIES ANDHOW YOU GET A SYS BEN AND INHALER REDUCTION.NT SHOW KIDNEY AAND IMMUNOM EFFECT AND CONTINUE WITH ADD ON BENEFIT.USEDIVINGTON
PPLPMDL0800000001	Barberton	OH	44203	9/2/1998	Q12 DOSING VS USING IMMEDIATE RELEASE 2X A DAY WITH LESSABUSE. NX ASK HOW PTS DOING?
PPLPMDL0800000001	Cleveland	OH	44195	9/2/1998	VERY NICE AND RECEPTIVE TODAY.SHOWED ME ALL AROUND NEWFACILITY-SAYS SHOULD BE OUR #1 PLACE AT CCF FOR OXY-THEYUSE ALOT.HE LIKES IT NOW MUCH BETTER THAN MORPH.10-20MGQ12H.MANY TIMES ITS BEFOR EOR AFTE RA PUMP.
PPLPMDL0800000001	Akron	OH	44319	9/2/1998	DR TRYING TO STAY AWAY FROM OPIOIDS, OXY Q12 DOSING. NX ASK IF HAVE ANY PTS ON VICODIN?UNI, QD DOSING IMPROVES PULM FUNCTION?
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/3/1998	PRESENTATION TO THE RESIDENTS ON 4TH FLOOR.NEED TO GETANOTHER TIME TO DO SO AND FOLLOW UP WITH PHYSICIANSTHAT HAD QUESTIONS.DELZOTTO
PPLPMDL0800000001	Cleveland	OH	44195	9/3/1998	DISCUSSED PHCY PAIN MTG
PPLPMDL0800000001	Cleveland Hts	OH	44118	9/3/1998	THERE HAS TO BE A REASON WHY HE HAS NOT USED.NEED TO DFIND.SCOTT SUGGESTS THAT I MAY BE WASTING TIME IF HE CONTINUEWTO NOT WRITE OXY
PPLPMDL0800000001	Westlake	OH	44145	9/3/1998	CAME FROM ALLIANCE AND DID ALOT OF PAIN MGMT POSTIONS OXY FOCA LIKES VIC ES FOR 3-4WKS NEED TO SHOW COST COMPA AND BENEFOLONG ACTIN;THINKS HE KNOWS ALOT ABOUT PAIN MEDS
PPLPMDL0800000001	Cleveland	OH	44195	9/3/1998	DISCUSSED PAIN MTG INPHCY TODAY
PPLPMDL0800000001	Shaker Hts	OH	44122	9/3/1998	WENT OVER DEL SYS AND TRIED TO COMPARE TO VIC AND T3 PATIETNSNEED TO GET HIM TO OPEN UP MORE AND TALK AOBUT THE PATIENTSHE HAS ON PAIN MEDS.HE HAS AN ISSUE WITH PAT'S WANTING THEMEDS NAD HAVING DIFF GETTING PAT OFF
PPLPMDL0800000001	Lakewood	OH	44107	9/3/1998	SAYS HE'S STARTIN TO USE WNET OVER DOSING SHOW ACL STUDY ATLUNCH AND GAIN MORE COMMITT
PPLPMDL0800000001	Westlake	OH	44145	9/3/1998	DOES PAIN MGMT BROUGHT NEW GUY IN TO HELP GET CLINIC GOINGWNAITS TO GO TO SYMPOSIUM
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/3/1998	HAS ONE ELDERLY PAT ON OXY SUGGEST FROM ANTHDR DR;MORE RECPD JIM
PPLPMDL0800000001	Garfield Heights	OH	44125	9/3/1998	TALKED ABOUT THE ACL ARTICLE AND HOW LESS OPIOID USE INGROUP WHERE THEY USED OXY AND INDEPENT
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/3/1998	USED OXY IN SWIHOOR FOR ELDERLY LADY WHO WAS ON 50MIC PATC ANGOT GOOPY PUT HER ON 10MG AND THEN SOMEONE ELSE FOLOWED HERSAYS HE HAS OTHER PATS IN HIS PRACTI TO PUT ON OXY
PPLPMDL0800000001	Westlake	OH	44145	9/3/1998	COVERED FOR DISCUP AND WROOT 3 OXY20 100TABTS;
PPLPMDL0800000001	Cleveland	OH	44109	9/3/1998	HAS USED POST OPER FOR SOME PATS WILL CONTINUE TO USE
PPLPMDL0800000001	Westlake	OH	44145	9/3/1998	HAVE GO HOME PAKS WITH 5 VIC AND THEN WRITES RX SAYS HE WILLRX OXY HAD ONE PAT WHO TRIED TO INIEC IT AND GOT STAFF INF
PPLPMDL0800000001	Cleveland	OH	44119	9/3/1998	SPOKE WITH A FEW NURSES FROM NIGHT SHIFT AT DESK - BROUGHTIN BAGELS. WELCOMED ME TO STOP IN ANYTIME DURING NIGHT SHIFTTOLD THEM I'D BRING PIZZA...MAY BE GOOD WAY TO GET ADDT'UNFO ON WHAT THEY ARE DOING - TRENDS DR THOMAS GOES TO SOLONWEDS AM. NO DRS IN - USUALLY NOT UNTIL 8 00 AM.
PPLPMDL0800000001	Beachwood	OH	44122	9/3/1998	ASKED JENNY ABOUT SPEAKING DATES.GAVE ME NAMES OF LOMEDALLIANCE. WILL FOLLOW UP WITH ME ON INSERVICES AT THEGREENS OF LYNHDURST.
PPLPMDL0800000001	North Olmsted	OH	44070	9/3/1998	DR JESSE - OVERVIEWED HSS POSITION.OLMSTED MANOR - WESTHAVENCUSTOMER. JESSE VISITS MONTHLY. USES VICODIN AS MAIN PAINMED...
PPLPMDL0800000001	Berea	OH	44017	9/3/1998	INTRO TO DR WAGHARY - VERY OPEN AND SUPPORTIVE TO GET INTONURSING HOME TO DO PAIN MGMT. DID NOT DISCLOSE HIS OWNHABITS.
PPLPMDL0800000001	Cleveland	OH	44109	9/4/1998	HAS WRITTEN 73 UNI THIS YEAR SO FAR;SEE IF THOSE HAVE ANYREFILS ON THEM
PPLPMDL0800000001	Westlake	OH	44145	9/3/1998	NEW ASST IN ANS FOR DR IRUSS[MICHELLE] SET UP LUNCH FOR 9-7
PPLPMDL0800000001	Lakewood	OH	44107	9/3/1998	SAYS HE'S WRITTEN SOME IN DISCUSSED ACL STUDY FAMILR WITHTHAT JOURNAL
PPLPMDL0800000001	Cleveland	OH	44106	9/4/1998	SAW IN HIS OFFICE WHILE I WAS WAITING FOR WARREN.WENT OVERKALRA AND HE SAID THAT HE COULD GET SIMILAR RESUTLS WITHLA BETA 2.TALKED ABOUT LOW DOSE SYNERGY AND ADD ON BENEFITAND INHALER REDUCTION

PLPMDL080000001	Westlake	OH	44145	9/3/1998	QUICK HIT ON OXY NEW YOUNG DR SET UP LUNCH TO GO OVER XOYWITH ALL 4 OBG'S MET WITH ANN IN OFF AND WENT OVER INFO SAYSDR'S ARE VERY REPT WILL TRY
PLPMDL080000001	Cleveland	OH	44195	9/3/1998	HATES HIS JOB/HATES WALSH.CANT BELIEVE WHAT HAPPENED INPHCY MTG.WANTS CASE OF SKT S
PLPMDL080000001	Westlake	OH	44145	9/3/1998	USING IN HOSPICE PATS TALKED TO HIM ABOUT FOR NON CA;WAS INTNO TIME COME BACK AND GO OVER PI
PLPMDL080000001	Westlake	OH	44145	9/3/1998	LIKES CIRCADIMUM RYT FOR STEROIDS SO UNI MAKES SENSE TO DOSEAT 7PM;REMINDS HIM OXY IN HOSP ALWAYS FORGETS
PLPMDL080000001	North Olmsted	OH	44070	9/3/1998	INTRODUCED JIM TO DR VERY HELPFUL QUICK MENTION OF OXY
PLPMDL080000001	Cleveland Hts	OH	44118	9/3/1998	GOT SPECIFIC BY ASKING ABOUT COMP PRODUCTS AND WHAT TYPEOF PAT.TALKED OBOTU AN MSC THAT WAS HAVING DIFF WITH SESO WE CONVERTED FROM 60 BIF TO 40OXY Q12.CONVERSIONS AREIMPORTANT ALSO FOUND A COPD PAT THAT HE SAID WAS STABLE THATCAME IN FOR COUGHING AND WHEEZING.STARTED PAT ON UNI.200 MGQ DINNER FOR A WEEK THEN TO A FULL 400.
PLPMDL080000001	Cleveland	OH	44109	9/4/1998	SEE MORE OFTEN SO HE WILL REMEMBER. NOT IN HABBIT SAYS HE HAPATS ON UNI BUT LOTS OF SAMPLES
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	SAYS HE WROTE OXY YEST NEED TO SHOW HIM ACL STUDY CANT GOTOSMYP CAUSE HE IS IN FRANCE
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	BRING SENK PAT INFO FOR WAITING ROOM;FOLLOW UP WITH OXY NOTBEING COVERED ON SSI; NO MEDS ARE;HAS 3 PATS ON;
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	LET HIM KNOW 10MG INSTEAD OF TY3;IN SURG AT LUTHER TRY TOGET IN MUTUAL DISCUSSION WITH HIM;ASK WHEN HE'S USING OXYAND SHUT UP
PLPMDL080000001	Cleveland	OH	44106	9/4/1998	HE HAD AN EMERGENCY SO I QUICKLY WNET OVER ADD ON IN ASTHMAND EVANS.HE SAYS HE DOES NOT ROUTINELY USE CORTIC.WANTEDTO MAKE SURS SAMPLES WERE PROVIDED IF NEEDED
PLPMDL080000001	Cleveland	OH	44122	9/4/1998	HIS THEOPH OF CHOICE IS THEO-DUR.TALKED ABOUT LEVELS ANDLUNG FUNCTION.WENT OVR ON HOW TO CONVERT.HE TREATS MORECOPD.HE WAS INTERESTED IN ADD ON DATA IN COPD SO I SHOWEDKALRA.
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	SAW IN SURG ASK HIM IF HE HAS ANY PATS ON THE PATCH
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	MAY COME TO DALLAS SYMP TALK TO LINDA ON 6TH FLO. PUSH OXYIRFOR SCOPES
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	HELPING DR CASSLEBERRY ON FRI ONLY SEE HOW MUCH RX'S HE LETSHER WRITE
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	SPOKE WITH ROMAN USES VIC FOR SCOPES ONLY 2 DAYS WORTH NEEDTO PUSH OXYIR IN THOSE CASES
PLPMDL080000001	Cleveland	OH	44106	9/4/1998	VIN AT WILLOUGHBY BREWERY...WAS VERY INTERESTED IN DOINGSERVICE.DISCUSSED ADVANTAGES OF OXY OVER MORPHINE. CONTACTHER SHORTLY FOR INSERVICE.
PLPMDL080000001	Valley View	OH	44125	9/4/1998	PAM-GETTING MARRIED OCT.17 IN VEGAS.WILL LOOK INTO DOINGSERVICE WITH NURSING FOR OXY - WAIT UNTIL AFTER SURVEYSDONE. RECD CV FOR SPEAKING POSSIBILITIES.NEED TO GETSMALL PATIENT GUIDES/CLINICAL PRACTICE GUIDES.
PLPMDL080000001	Independence	OH	44131	9/4/1998	LUNCH-GREENFIELD SEES DEFINATE ADVANTAGE OF OXY OVER MSC;LESS SIDE EFFECTS IN ADULT PTS., USING PERCOCET - MAY HAVEOXY FIGURED FOR ONLY CHRONIC PAIN. DISCUSSED USE OF OXYIR -BENEFITS.MENTIONED DILUADID - WHO? HAD PT ADDICTED TODILUADID AND DID REHAB.
PLPMDL080000001	Cleveland	OH	44119	9/4/1998	DR KATE THOMAS-SAYS SHE'D LIKE US TO HAVE A LIQUID OXY.LIKES THE ROXANOL-T BECAUSE OF FLAVORING. APPRECIATESPURDUE'S SUPPORT.SUGGESTED TO SPEAK WITH DR AGNABERG.SHE IS USING OXY, OXY IR. NEED TO FIND OUT HOW MUCH CRAMO MAY BE USED HERE.
PLPMDL080000001	Valley View	OH	44125	9/4/1998	MET WITH DOUG YANKEY WITH PAM GOLDSTEIN. SAYS USING OXYLINE BUT NO MSC. TOLD HIM THAT WE ARE POSITIONING PTS FOROROXY AS NEW PTS OR THOSE NOT RESPONDING TO MSC. SAYS INSERVICWOULD BE HELPFUL FOR STAFF. WILL COORDINATE THRU PAM.
PLPMDL080000001	Cleveland Heights	OH	44118	9/4/1998	TRYIGN TO GO OVER THE NON MALIG DATA TO GET HIM TO TRYSOONER.HE IS STILL HARD TO TALK WITH AND GIVES LITTLEFEEDBACK
PLPMDL080000001	Akron	OH	44333	9/4/1998	DR SAID DOESN'T USE ANYTHING STRONGER THAN ANTINFLAMMATORISNX ASK IF HAS ANY PTS ON VICODIN ?
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	SAYS WILL USE THIS PM ON HERNIA SURG;SPOKE ABOUT ACL STUDYDONT NEED TO PUSH JSUT BRING NEW INFOR
PLPMDL080000001	Akron	OH	44333	9/4/1998	QUICK HIT DR. MENTIONED ACL STUDY AND LEFT INFO ABOUTOXY.
PLPMDL080000001	Independence	OH	44131	9/4/1998	COUGHT HIM AS HE WAS GETTING READY TO LEAVE.HE TALKED ABOUTRESULTS BEING GOOD BUT A FEW SE.TALKED ABOUT DOSING AND HOWHE IS USING 80.HE COULD ALSO USE LOWER DOSES FOR MOREPATIENTS
PLPMDL080000001	Fairlawn	OH	44333	9/4/1998	DR WAS UPSET THAT DR CERVINO ALSO GOT INVITED TO THE PROGRAMSAD WE JUST INVITED EVERYONE BAD TASTE IN HIS MOUTH, TOLDHIM THAT IT WASN'T THE CASE. STILL MIGHT NOT GO NOW.HE ALSO WON'T RECOMMEND OXY TO OTHER SURGEONS.NX REFOCUS REPORE.
PLPMDL080000001	Cleveland	OH	44113	9/4/1998	SAYS STOP SENDING HIM FORM LETTERS THO MANY SHOWED ACL STUDY
PLPMDL080000001	Warrensville Hts	OH	44122	9/4/1998	CONCENTRATED ON THE IR.FOR SOME REASON HE JUST DOES NOT UKETO GO TO LONG ACTING.HOPING TO GET CONVERSIONS FROM THE IR.TALKED ABOUT THE PROGRAM AND HE TALKED ABOUOT NOT WANTING TOTAKE
PLPMDL080000001	Cleveland	OH	44109	9/4/1998	SAYS AFRAID OF DEA WITH OXY BUT SLOWLY IS PUTTING NEW PATSON IT.TALKED LESS NO OF PILLS AND NO HIGH;HAS A PT TAKIN LORAND OXY TOGETHER SEE IF SHE'LL DO MORE OFTEN
PLPMDL080000001	Lyndhurst	OH	44124	9/4/1998	HE LIKES OXY BUT THE PROBLEM IS THAT HE REALLY DOES NOT KNOWHOW TO USE OR HOW TO CONVERT.WENT OVER DOSING ADN THE3-2 RULE.HE CAN INITEATE BUT MORE BUSINESS CAN COMEFROM CONVERSIONS AND TITRATION.SET UP AN INSERVICE ONTITRATION AND CONVERSIONS ON THE ONC FLOOR OF THE HOSP.HOPEFULLY THIS WILL HELP
PLPMDL080000001	Mayfield Hts	OH	44124	9/4/1998	HIS USE AND FIRST RX IS COINCIDING.HE IS USING FOR HISCOMBO PAT.LIKES THE Q12 AND LESS SE
PLPMDL080000001	Warrensville Hts	OH	44122	9/8/1998	TALKED ABOUT THE ACL ARTICLE AND HOW SIMILAR RESULTS CANBE FOUND EVEN IF TREATMENT IS LONGER.HE ADMITTED TO EARLIERCONVERSIONS.STRESSED LESS OPIOID NEED WITH THE OXY AND HOWIT CAN GREATLY REDUCE NURSING AND PHONE TIME.ADMITTED TOHAVING SEVERAL VIC PAT THAT CAN BE CONVERTED TO OXY
PLPMDL080000001	Middleburg Heights	OH	44130	9/8/1998	QUICK HIT AT INSIDE COUNTER. MENTIONED OXYCONTIN AND LEFTIOWA INITIATIVE PIECE. NX ASK HOW HIGH HAS GONE WITHOXY?
PLPMDL080000001	Cleveland	OH	44106	9/8/1998	SAW HER ON ONC FLOOR.TOLD HER WHAT WAS GOING ON WITHHEVIE.SHE DID GET SPECI WITH A COUPLE OF PAT AND HSE ISEVENTUALLY LEAVING OXY TO GO TO OTHER AGENTS MAINLY DUR
PLPMDL080000001	Middleburg Hts	OH	44130	9/8/1998	QUICK INTRODUCTION AT WINDOW AND MENTIONED PRODUCTS.
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	DISCUSSED SUPPORT OF OXY AT FORMULARY MTG
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	NEW-WENT OVER OXY AND UNI-SHOULD BE GREAT USER.WORKS INACCESS CENTER ALSO AND VERY RECEPTIVE.
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	WORKS IN ACCESS CENTER AT CF/WENT OVER OXY AND UNI-HAS SEENPTS COME IN ON OXY-DISCUSSED USING-SD WD.UNI-NOT MUCH BUTDOES USE A LOT OF BID GEN THEO.
PLPMDL080000001	Middleburg Hts	OH	44130	9/8/1998	TALKED TO DR AT WINDOW. MENTIONED UNI, QD DOSING FORCOMPLIANCE 24HR PULM COVERAGE. NX ASK IF HAS ANY PTS ONCIBD THEO'S?OXY, QUICK MENTION, ASK IF HAS ANY PTS ON COMBO'S?
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	GREAT CALL!! WORKS IN THE ACCESS CENTER FOR ADULTS ONLY/SEES LOTS OF COPD-MOSTLY USE INHALERS.BUT DOES HAVE LOTS OFPEOPLE ON THEO-UNI GREAT CHOICE.OXY-POSITIONS FOR CHRONIC PAIN-DISCUSSED USING IN MORE CUTEVENER REALLY THOUGHT ABOUT IT BUT WILL SEE IN OCTEN TRYING TOSET UP LUNCH OR DINNER SOMEHOW.
PLPMDL080000001	Cleveland	OH	44130	9/8/1998	WENT OVER OXY START WITH STAY WITH, SAID USES OXY..NX ASK IF HAS ANY PTS ON PERCOCET OR MS CONTIN NOW?
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	USING A LOT MORE LATELY.SAYS WORKING GREAT.ND HIS SUPPORTIF POSSIBLE FOR FORMULARY SITUATION
PLPMDL080000001	Beachwood	OH	44122	9/8/1998	TEAM MEETING. MOST PTS ON OXY ON LOW DOSE 10 MG.NO OXYIRCOMMENTS - ROXANOL AND ROXYCODONE. LINDA - SCHEDULED TO 2ND QTR REBATE. FIND OUT FROM JENNY OR ANGELA STATUSOF OXYIR AND DOSING LEVELS.
PLPMDL080000001	Akron	OH	44320	9/8/1998	SHIRLEY-GAVE HER LATEST ARTICLES CONCERNING PAIN/TAPE FROMAGS ON CHRONIC PAIN.MAY BE GOOD TO USE AS A PAIN ASSESS.SPEAKER.HER EXPERIENCE SAYS DIFFERENTLY FROM SALES PTS ONOXY OVER MSC OR DURAGESIC. SEEMS TO HAVE A COUNTER POINTON ALL BENEFITS BASED ON EXPERIENCE.
PLPMDL080000001	Middleburg	OH	44130	9/8/1998	QUICKLY MENTIONED OXY AT WINDOW FOR POST OP AND LEFT INFO.HE IS CHAIR OF SURGERY. NX ASK IF CAN MEET TO DISCUSSPROGRAM FOR SURGERY?
PLPMDL080000001	Cleveland	OH	44106	9/8/1998	HE FEELS THAT DURAGESIC IS NOT A NARCOTIC LIKE DRUG.FELTTHAT IT IS BETTER TOLERATED ADN DOES NOT GIVE THE EUPHORAND NO HALLUCINATIONS.LOOKED AT HIS LITTLE POCKET PDR ANDFOUND THE SE.HE FEELS OXY IS SAME AS MSC AND HAS NO CLUE OFDIFFERENCES.NT NEED TO MAKE SURE AND DO COMPARISON ANDDIFF WITH MSC
PLPMDL080000001	Middleburg Hts	OH	44130	9/8/1998	JACCI IS MAIN OR NURSE. WORKING ON GETTING INTO POST OPAREA.
PLPMDL080000001	Cleveland	OH	44122	9/8/1998	TRYING TO GET SPECIFIC WITH HIM IS DIFFICULT.HE IS USINGTHE 10MG TABLET TID IN ABOUT 30% OF HIS PATIENTS ON THE 10.BUT USUALLY GOES BID WHEN THE DOSING GETS HIGHER.TALKEDABOUT TITRATING AND USING THE IR
PLPMDL080000001	Cleveland	OH	44106	9/8/1998	HE HAS A PAT ON 200 MG Q12.HAD SOME CONCERNS ABOUOT HIGH DOSEAND I TOLD HIM OF AVG DOSE IN THE CA STUDIES AND HOSPICEPAT IN COLUMBUS.WENT OVER THE USE OF IR AND HOW TO ADD TODAYLY DOSE TO GET NEXT TITRATION
PLPMDL080000001	Middleburg Hts	OH	44130	9/8/1998	DR MENTIONED ALOT OF HIS PTS ARE BEING REFERED FOR PAINBLOCKS, MENTIONED SEE MOST ALREADY ON ORAL OPIOIDS, WENTOVER CONVERSION AND ADVANTAGES, SAID USES MOST OXY Q8DOSING. NX ASK IF WOULD CONSIDER HIGHER DOSE Q12 AND AHS HEPUT ANY PTS ON OXY?
PLPMDL080000001	Cleveland	OH	44195	9/8/1998	WONT REALLY GO ABOVE 40MG Q12H/PUTS IN PUMP OR BLOCK.ISDEFINITELY GOING TO DALLAS.
PLPMDL080000001	Cleveland	OH	44106	9/9/1998	RESIDENT PROGRAM.TALKED ABOUT USING INPLACE OF VIC ANDT3.WENT OVER DEL AND HOW TO USE .THEY CANRECOMMEND WHAT IS BEING WRITTEN
PLPMDL080000001	Beachwood	OH	44122	9/9/1998	SAW AT RESIDENT PROGRAM AT MT SINAI.AGAIN SAID WHY ARE THEYNOT USING THIS.I DONT THINK HE REMEMBERED ANYTHING FROMPREVIOUS CONTACT.IF THIS IS TRUE A LOT OF FOLLW UP ANDIT IS IMPORTANT TO WORK WITH STICKNEY
PLPMDL080000001	Beachwood	OH	44122	9/10/1998	FOCUSSED ON USING WITH THE INHALERS AND GETTING BETTERFUNCTION DUE TO STUDIES AND GUIDELINES
PLPMDL080000001	Akron	OH	44320	9/9/1998	TRYING TO EXPAND OXY USE, STILL COULD USE MORE POST OP.ASK WHAT USING COMBO'S STILL FOR?
PLPMDL080000001	Cleveland	OH	44106	9/9/1998	HE IS CO CHIEF OF HTE DEPT.WENT OVER DEL AND HOW OXYCAN REPLACE SEVERAL OF THEIR RXS AND NO NEED TO RXMULTIPLE RXS FOR A PATIENT.HE WAS IMPRESSED WITH WHATFROMISON SAID ABOUT MAKING SURE THIS GETS USED
PLPMDL080000001	Cleveland	OH	44106	9/9/1998	VINH REVIEWED OXY/UNIPHLY USING DARVO CET AND PERCOCET.SUFETANNEBAUM CONSULTANT EXPLAINED ADVANTAGES OF OXY OVERCURRENT MEDS.CHECKING TO SET UP LUNCH MEETING WITH LUFTONON SEPT 16.REVIEWED LEVY ARTICLE ON DARVO CET USAGE AND MAXFOR PERCOCET.STRESSED NOT ONLY FOR CANCER PAIN.
PLPMDL080000001	Parma	OH	44134	9/9/1998	VIDEO INSERVICE VIA HARBOR LIGHT. OVERVIEWED OXY AT 2MEETINGS.. OVERVIEWING ADVANTAGES VS. DARVO CET AND PERCOCET.STOPPED AT ROHANY OFFICE-LEFT SLIM/LEVY REPRINT. MAYHAVE GOOD POTENTIAL CHECK TO SEE WHAT HOSPICE IS USINGIN THEIR BEDS (4).
PLPMDL080000001	Independence	OH	44131	9/9/1998	SPEAKER PROGRAM JAN 13 OR 20 - AT MENTOR ONCOLOGY SITE
PLPMDL080000001	Cleveland	OH	44106	9/9/1998	HE SEEMED TO CARRY A LOT OF RESPECT WITH FROMSONSPECIALLY WHEN HE SAID TO MAKE SURE THAT THEY USE THISINSTEAD OF THE COMBOS.FOLLOW UP WILL BE KEY
PLPMDL080000001	Independence	OH	44131	9/9/1998	WORKING ON ADDING ON MORE TO COPD AND SYNERGY GUIDELINES
PLPMDL080000001	Cleveland	OH	44102	9/9/1998	HAS PATS TAKING THEODUR 3X'S A DAY SAYS SHE'LL SWITCH TO UNISES OXY SPARINGLY NOT IN OCC MED IN LORAIN
PLPMDL080000001	Cleveland	OH	44106	9/9/1998	HE IS USING THE COMBO'S AND SEES THEM AS A LADDER ANDOFTEN WRITE MULTIPLE RXS.SOEMTHING SO CALLED STRONGER FORTHE FIRST SEVERAL DAYS AND THEN SOMETHING TO TITRATEDOWN.TLAKED HOW OXY CAN DO BOTH
PLPMDL080000001	Independence	OH	44131	9/10/1998	UNBELIEVABLE HOW MUCH LIKE COWAN HE IS.DID NOT WANT TOHERE ABOUT ASSESSING AND SAYS PROX TO MED ONC IS ANADVANTAGE TO PAIN CONTROL AND JUST GOES BY WHAT COWAN DOES

PPLPMDL0080000001	Euclid	OH	44119	9/10/1998	WEIRDO-SEEING CHRONIC PAIN-SD WD KEEP IN MIND-NOT SOLD BUTPROBABLY NOT WORTH IT.
PPLPMDL0080000001	Cleveland	OH	44102	9/10/1998	WANTED TO GO TO PAIN SYMP BUT WILL BE IN FLO BROTHER WILL BESPEAKING ON AIDS AT ACADEMY ;INVITE NEXT YEAR
PPLPMDL0080000001	Cleveland	OH	44111	9/10/1998	NEED TO GET HIMM TO SWITCH MORE PATS TO UNI;FIND OUT HIS RESI
PPLPMDL0080000001	E Cleveland	OH	44112	9/10/1998	QUICK AT COUNTER.NEED TO BE HERE BEFORE 3 30 AND GET HIM WHHE COMES IN.INTORED DEL SYS AND HWAT HE CAN USE IN PLACEOF
PPLPMDL0080000001	Euclid	OH	44119	9/11/1998	NO TO STRESS DIFF IN THEO;THINKS ALL SAME -DOES LIKE UNIFOR QD BUT THAT'S IT.HOW DECIDE WHAT THEO TO USE?? SAYS GETTING AROUND FROM IT ALITTLE.SHOWD SHULTZ-SEEMED IMPRESSED.
PPLPMDL0080000001	Beachwood	OH	44122	9/10/1998	BRAGGED ABOUT HOW MUCH HE IS USING.SAID I SHOULD BE DRIVINGA CADILAC.TALKED ABOUT BREAKTHRU AND DOSING.HE IS PRIMARILYUSING THE 20 NAD 40
PPLPMDL0080000001	Cleveland	OH	44111	9/10/1998	THOUGHT OF OXY FOR CA AND CHRONI ONLY HAS ONE PAT ON OXY;LIKED PI LESS LIAB FOR ABUSE COULDNT BELIEV IT WAS PI;KEEPPASKING HIM IF HE HAS SWITCHED OR STARTED NEW PATS ON OXY
PPLPMDL0080000001	Cleveland	OH	44113	9/10/1998	QUICK HIT ON XOY SAYS HE'S USING NEED TO SIT DOWN AND GO OVEOXY AGAIN
PPLPMDL0080000001	Cleveland	OH	44111	9/10/1998	WILL USE OXY BUT NEEDS TO REMEMBER IT BROUGHT BAGELS
PPLPMDL0080000001	Cleveland	OH	44102	9/10/1998	SHOWED PI WHERE LESS LIABL FOR ABUSE DOENST RESPOND ASK AQEUST HAS HE RXED
PPLPMDL0080000001	Cleveland	OH	44111	9/10/1998	THOUGHT OF IT ONLY FOR CA;KEEP TELLING FOR ACUTE
PPLPMDL0080000001	Cleveland	OH	44113	9/10/1998	HARDLY USES NARCS IN ER BUT WILL USE BUT NEEDS TO REMBER
PPLPMDL0080000001	Cleveland	OH	44102	9/10/1998	MOST PATS ARE COPD IS SWITCHING JUST MAKE SURE HE HAS SAMPLESHOW NEW STUDY ON UNI
PPLPMDL0080000001	Cleveland	OH	44106	9/11/1998	TALKED ABOUT THE PAST RESEARCH HE HAS DONE AND HWY THEOPHIS TAKING SUCH A BEATING.HE IS NOT USING ANYWHERE NEAR POTAND RARELY ADD ON.WILL ADD ON MORE FOR COPD THAN ASTHMA.HE IS SKEP ABOUT RESULTS WITH THEOPH AND SAID THAT LONGACTING B2 WILL DO SIMILAR RESULTS
PPLPMDL0080000001	Akron	OH	44333	9/10/1998	DR SAID USING MORE OXY, HIT 40MG AND 80MG TABS, START WITHAND STAY WITH. NX ASK WHAT USING COMBO'S FOR?UNI, SOME THEO'S HIOT DQ DOSING.
PPLPMDL0080000001	Cleveland	OH	44102	9/10/1998	THINKS OF OXY FOR CHRON KEEP TALKING ACUTE SHOW MARTIN/PAK
PPLPMDL0080000001	Cleveland	OH	44113	9/10/1998	SPONSORED LUNCH LECTURE TEACHES SPOKE WITH 2 FELLOWS ON OXYONE MOONLITES AT ST JOHN'S FAST TRACK SHOW ACL STUDY TALKACUTE NOT JSUT CHRONIC
PPLPMDL0080000001	Beachwood	OH	44122	9/10/1998	TRYING OT GET SPECIFIC OT SEE IF OXY IS MAKING ANYIMPACT.HE TALKED ABOUT SEVERAL STAGE 4 WITHOUT SERIOUSPAIN NEEDS.
PPLPMDL0080000001	Cleveland	OH	44113	9/10/1998	JSUT FINISHED OA STUDY NOW DOING LONG TERM 3YRS;DIDNT KNOWOA STUDY IN PI;HAS MISTLY OA PATS ON OXY
PPLPMDL0080000001	Cleveland	OH	44119	9/11/1998	SMPLES
PPLPMDL0080000001	Akron	OH	44333	9/10/1998	QUICK HIT DR ON OXY VS PERCOCET, Q12 DOSING. NX ASK IFUSE IN PLACE OF PERCOCET.
PPLPMDL0080000001	Barborton	OH	44203	9/11/1998	LOW BACK STUDY SHOWING OXY VS PERCOCET AND VICODIN.LESS DOSING AND LESS ABUSE POTENTIAL. NX ASK IF HAS ANY PTSON VICODIN?UNI, ASK IF HAS ANY PTS ON THEO DUR?
PPLPMDL0080000001	Garfield Hts	OH	44125	9/11/1998	HE IS HARD TO KEEP HIS ATTENTION BECAUSE HE IS SOBUSY TRIED TO GET FEEDBACK ABOUT SPECI PAT NAD HE SITEDLACK OF FOLLOW UP.ABUSE POT IS IMPORT
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	HAS USED IN HERNIA ON OLDER MAN 10MG WENT OVER DOSING SAYSSHE'LL USE FOLLOW UP IN OFFICE
PPLPMDL0080000001	Independence	OH	44131	9/11/1998	HE DOES NOT SEEM COMMITTED TO ANY PLAN.GOES ALL OVER THEBOARD.HE SEES ALL OF THE STRONGS THAT HE USES AS INTERCHANGEABLE.WENT OVER TOLERABILITY AND INVASIVENESS ANDBETTER FOR SICKER PAT FOR LIVER AND KIDNEY
PPLPMDL0080000001	Cleveland	OH	44109	9/11/1998	WILL USE ON PAT TODAY ROTATOR CUFF-20MG;ALSO DOES PEDIATRICSRUG AT METRO;
PPLPMDL0080000001	Cleveland	OH	44106	9/11/1998	SHE IS DOING A ROTATION AWAY FROM HOSPITAL.TRYIGN TO GETHERTO TO USE IR FOR BREAKTHRU.NOT SURE HOW MUCH PAIN MEDSSHE IS INIT
PPLPMDL0080000001	Lyndhurst	OH	44124	9/11/1998	EVANS-CORTISOL LEVELS AND HOW THEY ARE DEPLETED WITH INCINHALER.SUCCESS WHEN ADDING ON THEOPH WHY NOT ADD ONMORE OFTEN
PPLPMDL0080000001	Barborton	OH	44203	9/11/1998	WENT OVER OXY VS IMMEDIATE RELEASE, LOW BACK STUDY.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/1998	SAW IN SURG IS GETTIN IN HABBIT OF OXY;WILL BE AT ACEDEMYMTG NEXT WEEK
PPLPMDL0080000001	Euclid	OH	44132	9/11/1998	STILL SAYS TOO EXPENSIVE-REALLY HARD TO SELL CONTINUALLY.USING SOME MSC STILL AND SHOULDNT BE-SAYS THEY HAVE ALWAYSBEEN ON IT.NOT SURE THATS TRUE.JSUT WONT USE OXY ALONE-STILLHAS QUITE A BIT OF DURA TOO.
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	IS USING IN SOME CASES WNT OVER DOSING
PPLPMDL0080000001	Euclid	OH	44117	9/11/1998	CANT TELL ANYTHING-HARD TO TALK TO.SAYS PTS WANT HIGHERAND HIGHER DOSES.? MAY HAVE GOTTEN SOME OF DR. SMIRNOFF?SPTS? WONT ADMIT TO USING VERY MUCH BUT THEN TALKS ABOUT4-5 LAST WEEK!
PPLPMDL0080000001	Euclid	OH	44119	9/11/1998	NOT REAL BUSY YET BUT ALL PTS IN PAIN ON OXY-WONT LET MERALLY SELL HIM-ASSURES ME THAT ALL PTS ARE ON OXY
PPLPMDL0080000001	Euclid	OH	44119	9/11/1998	SURGEON-NEED TO BE REMINDED-DOESNT SAY MUCH-SD WD TRY AGAIN
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	BAGELS IN SURG SAW MANY DR'S;ALSO GO TO AMBULATORY ON 15THFLOOR
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	SPONSORED LUNCH AT TUMOR BD DR CHAUDRY PLUGGED OXY
PPLPMDL0080000001	Barborton	OH	44203	9/11/1998	DR USING OXY MORE FOR CHRONIC PAIN, I ADDRESSED ACUTE PAIN.SAID WOULD TRY.UNI, SHOWED QD DOSING VS BID.
PPLPMDL0080000001	Barborton	OH	44203	9/11/1998	BIG ISSUE IS PRICE OF GENERIC PERCOCET AND VICODIN VS COSTOF OXY. THEN ADDRESSED OXY IR AS CHEAP.NX ASK IF HAS USED OXY IRUNI, VS THEO DUR?
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	SHOWED STUDY SAYS HE'S USING 20MG SHWED STUDY NOT THAT INTER
PPLPMDL0080000001	Lakewood	OH	44107	9/14/1998	USING MORE AND MORE;GO OVER SHULTZ STUDY
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	USES OXY BRING VIDEO ON SPANOS MAYBE ABLE TO SPEAK TO THEIRGRAND ROUNDS ON SAT IN JAN
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	HAD ONE PAT CALL BACK AND SAY TOO EXPEN;SHOWED COST AND ALSOHAD PAT COME ON 10MG WHICH HE JUST INCREASE TO 20MG AND NEVEHEARD BACK.
PPLPMDL0080000001	Cleveland	OH	44106	9/11/1998	COMPARED TO DIL TO COUNTER WHAT HE LIKES TO USE AND WHATHE ALWAYS TALKS ABOUT.HE DID NOT KNOW ANYTHING USEFULABOUT LONG ACT DIL
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	IS USING QUICK HIT SHOW HIM ACL STUDY
PPLPMDL0080000001	Cleveland	OH	44106	9/11/1998	HARD TO TELL HIM ANYTHING BECAUSE HE KNOWS EVERYTHING.NOTUSING FIRST LINE BUT AS ALTERNATIE TO OTHER MEDS BUT WILLALSO ONLY USE THE LOWER DOSES.DID NOT SAY ANYTHING ABOUTLA DIL
PPLPMDL0080000001	Akron	OH	44312	9/11/1998	WENT OVER SOME EDUCATIONAL PIECES, FOR OXY, USING FORCHRONIC PAIN IN NURSING HOME PTS, ADDRESSED ACUTE PAINPTS.UNI QD DOSING THEO.
PPLPMDL0080000001	Akron	OH	44319	9/11/1998	QUICK HIT OXY VS IMMEDIATE RELEASE, LESS MEDICATION ISTAKEN. THINKS STRONGER THAN VICODIN AND PERCOCET.
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	TALKED TITRATION SEE IF SHE INCREASED THE DOSE OF CHADRYSENDIOMETRI CA 40YRS OLD LADY IN ALOT OF PAIN
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	GOING ON VAC SEP16 FOR 2 WKS;NEED TO GO OVER TITRATION WITHINHE INCREASES BREAKTHROUG VS LONG ACTING DOSE;INCREASEDENDEOMETRIS CA PAT TO TAKE PERC EVERY 2 HRS;
PPLPMDL0080000001	Lakewood	OH	44107	9/14/1998	QUICK HIT AT WINDOW ON UNI BETH SAYS NO OTHER THEOP SAMPLESDO THEY HAVE JUST KEEP ON GETTING SAMPLES AND THEY'LL USE
PPLPMDL0080000001	Cleveland	OH	44117	9/11/1998	SAME OLD THING.TRIED TO DISCUSSE TITRATION-NOT REALLYLISTENING.TRIED TO GET SPECIFIC ABOUT WHY USE TYL 3/VIC/PERC-WONTREALLY SAY.TRY TO CONVINCE THAT OXY SAFER CHOICE.STILL HASPROBLEM W/WRTING C2'S-NEED TO SHOW BETTER CHOICE THAN C3S.
PPLPMDL0080000001	Cleveland	OH	44111	9/11/1998	TALKED ABOUT TITRATION NOWVS IT BETTER THAN CHAUDRY NEW THATHE SHOULD RAISE LONG ACTING DOSE AND NOT INCREASE BREAKTRH
PPLPMDL0080000001	Akron	OH	44319	9/11/1998	WORKING ON HIGH DSOES AND TITRATION, ASK HOW HIGH HAS GONEAND WHAT IS NEXT STEP FOR PT?UNI, ASK IF HAS USED UNI?V
PPLPMDL0080000001	Barborton	OH	44203	9/11/1998	ADDRESSED COMBO USE, VICODIN AND LORCET SAID CIII AND CANCELL IN REFILL, DR HAS A SCREW LOOSE. WENT OVER LOW BACKSTUDY SHOW ADVANTAGE OF Q12 DOSING.
PPLPMDL0080000001	Mogadore	OH	44260	9/14/1998	WENT FOR ACUTE WITH ALL DOCS TODAY, STILL THINK THEY AREUSING FOR MORE CHRONIC PAIN. ALSO PRESENTED IR.
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1998	IF HE HAS A BAD EXP WITH A MED HE TENDS TO STOP USING LIKESMS CON SAYS HE MAY TRY AGAIN BUT NOT FIRST LINE
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1998	LIKES TO CALL IN VIC;ONLY RX'S FOR ABOUT A WEEK OF PAIN MEDFOLL IN SURG AND SEE HOW HE RX'S
PPLPMDL0080000001	Mogadore	OH	44260	9/14/1998	ACTUALLY BEEN USING ALLOT OF UNIPHYL LATELY.
PPLPMDL0080000001	Lakewood	OH	44107	9/14/1998	WROTE 3 RX'S TODAY USING 20MG PAT WAS TAKING VIC ES WANTEDTO KNOW HOW 20MG COMPARED WENT OVER CONV;
PPLPMDL0080000001	Akron	OH	44304	9/14/1998	OXY FOR POST SURG IN PLACE OF TYLOX
PPLPMDL0080000001	Cleveland	OH	44117	9/14/1998	USING CONSISTENTLY-HAVE TO START ALL OVER AGAIN WITH SAMEISSUES.STILL CONCERNED OF DEA.THEN WHY SO MUCH PERC AND TYL3REALLY STRESS BENEFITS OF OXY IN ACUTE SETTING NX TIME.GOESOFF ON DIFFERENT TANGENTS.HARD TO STAY FOCUSED.PUSH FORCOMBO USE.RESERVING FOR MORE CHRONIC PTS.NEXT ALSO DISCUSS OXY IR MORE.
PPLPMDL0080000001	Cleveland	OH	44106	9/14/1998	NEED TO GET FOLLOW UP AND ACTUAL SPECIFIC PATIENT OUTCOMES
PPLPMDL0080000001	Cleveland	OH	44102	9/14/1998	WILL BE WORKING WITH OHIO CITY ORTHOP ON FRID AM'S THAT WILLBE DOING SOME PAIN MGMT PATS JUST FINISHED RESID AND VERYOPEN TO USING OXY;DOESNT USE TY3;USES VIC AND PERC
PPLPMDL0080000001	Cleveland	OH	44105	9/14/1998	SET UP LUNCH SPOKE TO GROUP JUST PRESENTED OXY;GET IN MOREDETAIL WITH XOY,UNI AND SENOKOT
PPLPMDL0080000001	Cleveland	OH	44102	9/14/1998	PUTTING MORE PAT ON UNI LIKES ONCE A DAY;SEE HOW MANY PATSHE HAS ON OXY NOT CA OR NURSING HOME
PPLPMDL0080000001	Cleveland	OH	44195	9/14/1998	HAS SAME PTS ON OXY-NO ONE NEW/DOES HAVE 80MG PT/STILL USINGMSC-DISC AGAIN DIFF AND WHY BETTER-AGREED BUT WONT TAKE PTSOFF MSC FOR OXY.CANT SUPPORT OXY ISSUE WITH PHARMACY.
PPLPMDL0080000001	Cleveland	OH	44109	9/15/1998	THINKS ALL THEOP ARE THE SAME NEED TO SIT DOWN WITH HIM HARDAT WINDOW
PPLPMDL0080000001	Akron	OH	44304	9/14/1998	REMINDED AT COUNTER TO USE IN PLACE OF VIC AND PERC. ASKEDTO REMEMBER TO BREAK HAVIT OF SHORT ACITYN.
PPLPMDL0080000001	Akron	OH	44304	9/14/1998	CAN BREAK UNI IF NEEDS BID DOSE.
PPLPMDL0080000001	Brookpark	OH	44142	9/14/1998	HAD PAT WHO HE GAVE LORTAB TO THAT WASNT GETTIN PAIN RELIEFWROTE OXYIR INSTEAD OF OXYCONT HE DIDNT THINK OF OXY WLSSEE PAT AGIAN TOMMOR MAY RX OXY WORK ON ROBBIN
PPLPMDL0080000001	Euclid	OH	44117	9/14/1998	NEXT-DISCUSS OXY IR FOR ACUTE PAIN.
PPLPMDL0080000001	Mogadore	OH	44260	9/14/1998	SAYS HASN'T BEEN USING AS MUCH LATELY, REINFORCED BENFITSOVER PRNS. ALSO LET HIM KNOW ABOUT IR.
PPLPMDL0080000001	Cleveland	OH	44105	9/14/1998	MOONLITES AT MED CENTER;AND ER'S WILL USE OXY INSTEAD OFTY3ADN VIC AND PERs
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1998	SUR LOUNGE ANS SLOW DAY;KEDIA,BOHL,TUES BETTER DAY
PPLPMDL0080000001	Cleveland	OH	44111	9/14/1998	INSERVICE WITH 1SGS RESI AT ROCKBOT. TALK CONVERSION AND NO10MG
PPLPMDL0080000001	Lakewood	OH	44107	9/14/1998	MET WITH DR REYNOLDS RE GRAND ROUNDS ON PAIN OR RESPE SPEAKNOT INTERESTED IN COPD NEXT YEAR WILL WNAT ANOTHER PAIN TALKZHUKOSKY MAY SPEAK IN TUMOR CONF
PPLPMDL0080000001	Lakewood	OH	44107	9/14/1998	WILL USE IR GO OVER PRODUCT DATA BROCH PLACE THAT SHOWSHE DOESNT HAVE TO START WITH SHORT ACTING
PPLPMDL0080000001	Akron	OH	44304	9/14/1998	HASNT USED OXY YET AT ALL, REMINDED OF BENEFITS.

PPLPMDL080000001	Cleveland	OH	44103	9/14/1998	DID DISCUSS WHY SO MUCH TYL3-OLD DRUG,SAFE-USING FOR ACUTEPRN PAIN.WONT LET ME SELL HIM ON IT.USING OXY BUT STILLWRITES A LOT OF COMBOS.TRY AND DIG A LITTLE DEEPER NEXTTIME.THINKS HE KNOWS IT ALL-HARD TO TELL ANYTHING TOO.
PPLPMDL080000001	Cleveland	OH	44132	9/14/1998	WHY NO ONE ON 40MG YET???THINKS HE IS USING A LOT BUT IS LEAVING IT AND GOING TOMSC AFTER 20MG.NX-WHAT IS HIGHEST DOSE AND WHAT WILL YOUDO NEXT?
PPLPMDL080000001	Cleveland	OH	44106	9/14/1998	FOLLOWED UP ON HIS ACL CASES THAT HE COMMITTED TOUSING OXY.HE DID NOT KNOW THE HISTORY AND HIS HABITS STILL GETTING IN THE WAY.ASKED ABOUT WHICH RESIDENTHE WORKS WITH TO SEE IF THAT WOULDHELP CHANGE HIS HABIT
PPLPMDL080000001	Mayfield Heights	OH	44124	9/14/1998	THEY WERE WORKING WITH A COUPLE OF CHEST PAI PAT.TALKED ABOUT THE ACL AND BACK PAIN ARTICLES AND COMPARED TO T3AND VIC
PPLPMDL080000001	Akron	OH	44307	9/14/1998	DISCUSSED TITRATION TO HIGHER DOSES, DEFINITELY USINGMORE OXY LATELY.
PPLPMDL080000001	Lyndhurst	OH	44124	9/15/1998	HE IS USING PERC LIKE CRAZY.WENT OVER DEL AND WHY IT CNBE USED LIKE PERC WITH PHARM.HE IS SET IN HIS WAYS ANDNEEDS A GOOD REASON TO CHANGE
PPLPMDL080000001	Richmond Hts	OH	44143	9/15/1998	IS LEAVING THIS THURSDAY FOR A WHILE-GOING TO NEW PHILADELPHIA.WROTE 6 RX LAST THURS FOR ALL PTS SEEN IN OFFICE.LETME WATCH A NERVE BLOCK WHILE HE DID IT.I WILL MISS HIM
PPLPMDL080000001	Akron	OH	44302	9/15/1998	FOLLOWING UP WITH OXYIR. SAYS SHE HAS USED A COUPLE OF TIME.SAYS NOT HAVING GOOD LUCK WITH LONG ACTING LATELY, LKESTO USE PRN'S AS LONG AS POSSIBLE. I THINK HAAS IS WEARINGOFF ON HER.
PPLPMDL080000001	Akron	OH	44302	9/15/1998	ADV OF OXY OVER DILAUID. NEXT CALL, REITERATE BENEFITS OFOXY OVERALL, SEEMS TO BACKING AWAY FROM IT LATELY.
PPLPMDL080000001	Cleveland	OH	44122	9/15/1998	WENT OVER DEL AND PHARM AND COUNTERED VIC.VIC IS THEBIGGEST COMBO COMING OUT OF THE ER AND ALSO MOST OF THEODOCS ARE USING VIC.NEED TO TALK ABOUT GEN TO SEE IFTHAT CAN BE A SELLING POINT AS
PPLPMDL080000001	Cleveland	OH	44115	9/15/1998	DR IN ER VERY BUSY QUICK HIT ON PROD NEED TO COME BACK WHENSHES NOT SO BUSY
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	GET SPECI PAT WITH DR WHO HE USES TY3 ON VS XOY
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	HASNT GONE HIGHER THAN 80MG FOR PAIN;ONLY TO 40MG
PPLPMDL080000001	Cleveland Hts	OH	44118	9/15/1998	TRYIGN TO GET HIS T3 AND VIC PROFEN BUSINESS
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	HOUSE DR SAYS SHE HAD NOT TRIED OXY BUT ONLY BECAUSE SHE FORWILL USE
PPLPMDL080000001	Richmond Hts	OH	44143	9/15/1998	DISC WHY OXY BETTER THAN DURA.WONT TELL ME WHAT HE DOES-THINKS I DONT KNOW.TRY AND FIND OUT WHAT HOT BUTTON IS WITHDURA AND POSITION OXY THERE.TRIED THIS TIME BUT WOULDNT LETME KNOW.ALSO-COMBO CHOICE IS VICODIN-POSITIONING OXY TOOHIGH.NEED TO BRING TO STEP 2 AND IF NOT WILLING-SELL OXY IRTHERE INSTEAD OF VIC.DID SAY PTS FAMILIES WANT THE PATCH.
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	STILL USING IM DEMOR AND SOME TY3;ASK WHEN THEY USE TY3
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	LUNCH WITH RES WILL USE OXY AND IR;ONE SURG BY DR JACKSOTNTODAY PAT IN HOS WILL PUT ON OXY;SEE HOW HE DID
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	SET UP INSER WITH AFTERNOON GROUP ALSO GO THROUGH JANIE APPL
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	FOLLOWED UP WITH RESID USING MORE OXY SINCE LAST MTG
PPLPMDL080000001	Cleveland	OH	44115	9/15/1998	SPOKE WITH PA WHO ALSO GOES TO ST JOHNS AND HAS NOT REMEMBEREDTO USE OXY BUT COMMITTED TO USING
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	OUT OF SENK KEE GOING OVER TITRA WITH ROBBIN AND IR FOR BRE
PPLPMDL080000001	Akron	OH	44302	9/15/1998	SHOWD HIM POST OP STUDY. SAYS NOT COMFORTABLE WITH RECOMMOXY FOR POST OP. SEEMED INTERESTED IN IT.
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	QUICK HIT ON OXY AND IR;USING MORE
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	WANTS US TO SPONSOR DINNER PROG AND SPEAKER 50 PEOPLE 20\$PLUS ROOM RENTAL OF 300;IS USING XOY;GET SPECIF PAT
PPLPMDL080000001	Cleveland	OH	44104	9/15/1998	HE HAS NOT USED YET PROBABLY WONT' SET IN HIS WAYS AND DOESNTLIKE TO BE BOTHERED
PPLPMDL080000001	Richmond Heights	OH	44143	9/15/1998	TOO QUICK-ND MORE TIME.SD KNOWS ALL ABOUT IT AND THAT DRBARRETT USES IT.SAYS REFERS PTS THAT NEED "STUFF LIKE THAT"TO HIM.POSITIONING TOO HIGH.SHOW BENEFITS OF STARTING ITHIMSELF ON PTS.COULD MANAGE THEIR PAIN.NX-WHERE USING DURA?WHY? ALSO WHERE USING VICODIN AND TYL3
PPLPMDL080000001	Akron	OH	44304	9/16/1998	USES OXY AS FIRST CHOICE, JUST DOESN'T SEEM TO RIXING ASMUCH ANYMORE. PICKING UP LATELY THOUGH. SAID SHE WAS PARTTIME WHEN SHE CAME BACK FROM MATERNITY LEAVE.
PPLPMDL080000001	Akron	OH	44304	9/16/1998	HEADING UP THE LYMPHDEMA CENTER AT ST. THOMAS. ONLY PRACTICRAD. ONC ONCE A WEEK. SAYS HER USE OF ALL ANALGEICS HSDECLINED.
PPLPMDL080000001	Akron	OH	44304	9/16/1998	REMINDED OF OXYIR FOR RESCUE VS. VIC. STRESSED IMPORTANCEOF USING SAME OPIOID FOR RESCUE AS LONG ACTING.
PPLPMDL080000001	Beachwood	OH	44122	9/16/1998	SHE IS GETTING A NEW PARTNER AND SHE HAS A NEW NURSE.NEEDTO FIND OUT WHAT ROLE SHE WILL BE PLAYING AND HOW MUCHTHINGS WILL BE DIFFERENT
PPLPMDL080000001	Berea	OH	44017	9/16/1998	MET WITH AL BARBER - DARVOCKET SWITCH TO TYLENOL OR VICODIN.REVIEW OF MTLS. SEEMS TO LIKE OXYCONTIN. DIFFICULT TO READ- SAYS THAT JHACO CITED NH FOR LACK OF WRITTEN DOCUMENTS FORMIXED COMBOS THEY ARE USING. WAS VERY INTERESTED IN USBEING ABLE TO DO SPEAKER PROGRAMS AND INSERVICES AT SITES.
PPLPMDL080000001	Richfield	OH	44286	9/16/1998	90% OF PTS DIMENTED.RNS SAY PTS CHEW PILLS-PLAY WITH THEM.DARVOCKET,TYLENOL. NOT MANY ANALGESICS. ASSESSMENT DONEON ADMISSION, THEN QTRLY. MAY NEED TO DO BETTER ASSESS.WITH PTS ON CURRENT MEDS? DON SAYS SHE WILL LOOK AT IT.
PPLPMDL080000001	Akron	OH	44309	9/16/1998	RAD ONC
PPLPMDL080000001	Gates Mills	OH	44040	9/16/1998	USING TOO MANY DIFFERENT DRUGS.WHY INCREASE IN DIL RECENTLYPT WAS ON IT ALREADY AND DOING GREAT-WANTED TO STAY ON-REALLY HAS NO ONE ON OXY RIGHT NOW.SAYS I HAVENT BEEN AROUND.WILLUSE
PPLPMDL080000001	Cleveland	OH	44122	9/16/1998	WNTED TO FOLLOW UP WITH COMMITTTMENT TO USE INSTEAD OF PERCALSO WNT AFTER VIC
PPLPMDL080000001	Akron	OH	44304	9/16/1998	DISCUSSED IR FOR BREAKTHORU. USED LEVY REPRINT TO SHOW THERECOMMENDATION OF USIG SAME OPIOID. KOENIG ALSO LISTENINGAND SEEMED TO REGISTER.
PPLPMDL080000001	Akron	OH	44309	9/16/1998	DOESN'T RX MUCH, LITTLE POTENTIAL
PPLPMDL080000001	Akron	OH	44304	9/16/1998	REMINDED OF BENEFITS OF QUICK TITRATION, OXY IS FIRST CHOICEFOR HIM. PUSHED OXYIR IN PLACE OF OTHER PRNS.
PPLPMDL080000001	Lyndhurst	OH	44124	9/16/1998	HE IS USING MORE OXY BUT IT IS USUALLY SECOND LINE.STAYINGWITH HIS OLD HABIT OF DIL BUT GAINING SOME GROUND.TALKEDABOUT TITRATION AND 3-2.COUNTERED DURAG AND TALKED ABOUTVALUE OF LONG ACTING ADN PLAN FOR THE MANAGE OF THE PAIN
PPLPMDL080000001	Akron	OH	44304	9/16/1998	SAT IN ON DISCION WITH DEMAS ON QUICK TITRATION. HE OFFEREDOPINIONS ON OXY BEING BETTER THAN MS. TRIED TO EXPAN D USEDONESN'T RX MUCH. SAYS THEY USED TO WRITE MORE ANALGESICSBUT THE MED ONC HAS BEEN TAKING IT OVER MORE FOR ALL OF THEM
PPLPMDL080000001	Cleveland	OH	44111	9/17/1998	OFFICE ON LORAIN RD VERY RECP TO OXY ASKED TO TRY ON PATHE WAS GOING TO SEE IN HOSP SAID HE'D THINK ABOUT IT SEE IFHE USED WILL NEED TO BE REMINDED
PPLPMDL080000001	Lakewood	OH	44107	9/17/1998	RX OXY FOR THE FIRST TIME TODAY STARTING WITH 10MG OVERHEARTHIM TELLING PATS HUSBAND HOW TO USE SEE IF HE'LL KEEP USING
PPLPMDL080000001	North Olmsted	OH	44070	9/17/1998	VERY RECP SAID HE'LL USE FOLLOW UP IN SURG IF HE'S USED
PPLPMDL080000001	North Olmsted	OH	44070	9/17/1998	WENT OVER DODING ON SENK AND UNI DOES RECOMMEND SENK BUTDIDNT WANT SAMPLES;
PPLPMDL080000001	Westlake	OH	44145	9/17/1998	ASKED DIFF BETWEEN XOY AND HYDRO COMMT TO SUE SEE IF HE HAS
PPLPMDL080000001	Cleveland	OH	44102	9/17/1998	WENT OVER TITRA AND OXYIR AND SINKOT;UNI;ASK HOWMANY PATSON OXY IN PRACTI NOT CA
PPLPMDL080000001	Cleveland	OH	44102	9/17/1998	FILLING IN FOR RIVERIA SAYS HE'LL USE IF HE REMEMBERS;SAYSDOESTN USE MUCH THEOP ANYMORE
PPLPMDL080000001	Westlake	OH	44145	9/17/1998	MET IN SURG OPEN TO OXY NEEDS TO GET IN HABBIT SEE IF HE USEYET AND FOLLOW UP;PUSH SENKOT
PPLPMDL080000001	Westlake	OH	44145	9/17/1998	EXPANDING PAIN CLINIC INVITE HIM NEXT YEAR TO PAIN SYMPOSIUMWILL INFLUENCE DR'S
PPLPMDL080000001	Cuyahoga Fls	OH	44221	9/17/1998	DISCUSSED CONVERTING A LOW BAACK PATIENT FROM VIC.
PPLPMDL080000001	Cuyahoga Fls	OH	44221	9/17/1998	DISCUSSED LACK OF PAIN MGMT, STILL FEELS LIKE HE HS MORECONTROL WITH PRN'S, THINKS LONG ACTING JUST FOR CA. COMMITTTO TRY WITH A CA PATIENT ONLY FOR NOW.
PPLPMDL080000001	Cleveland	OH	44111	9/17/1998	STILL GIVING ME HARD TIME ABOUT 1/2 LIFE OF OXY DISPUTES ITCALL MED EDUC ON THAT ISSUE HAS USED NOT IN HABBIT SEE MOREOFTEN
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/17/1998	DOESN'T SEE A BIG DIFFERENCE IN THEOP. TRIED TO DISPTNGUISHBETWEEN THEO 24. WHICH HE USES. COMPLAINED THAT OXY HAS TOBE PHONED IN. WENT OVER ADV OF THAT ISSUE.
PPLPMDL080000001	Beachwood	OH	44122	9/17/1998	REBATE - W/LINDA. DOING SWITCH TO OXYIR AND MS PRODUCTS.WILL BRING UP TOPIC AT TEAM MTG FOR SWITCH. LAURIE-RN-DURAGESIC SEEMS TO BE USED CORRECTLY. JENNY - SET UPINSERVICE AT THE GREENS NOV.11 FOR PAIN MGMT INSERVICE-WILL SUPPLY LUNCH.
PPLPMDL080000001	Westlake	OH	44145	9/17/1998	BOTH PAIN DR'S IRRUS AND FELDMAN WILL WANT TO GO TO PAIN SYMAND SPEAK;SEND NEXT YEAR
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/17/1998	SCHEDULED BREAKFAST WITH DR AGAIN.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/17/1998	OXYIR ATTEMPT,
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/17/1998	OXYIR.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/17/1998	HAS USED IR A COUPLE OF TIMES, HAD STOCKING ISSUE IN CLEV LEFT LIST FOR FELICIA. MORE CONSERVATIVE THAN OTHERS.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/17/1998	DISCUSSED ABUSE POTENTIAL AND DIFFERENCE BETWEE OXY AND VICHE WAS JUST VISITED AND INVESTIGATED BY DEA FOR VIC USE.DEF, SEEMS MORE CAUTIOUS NOW. ALSO, DIDNT RENEW ALOT OF HMOCONTRACTS AND HAS LOST ALOT PATIENTS.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/17/1998	GETTING COMFORTABLE WITH CA PATIENTS. TRIED TO EXPAND TONON MALUG, SEES ALOT OF ARTHRITIS PATIENTS. COMMITTED TOTRYING THERE INSTEAD OF VIC. REMINDED OF BENEFITS OF Q12.
PPLPMDL080000001	Cleveland	OH	44122	9/18/1998	PAYING ATTENTION TO HIM SEEMS TO HELP AND CORRELATE ON FIRSTRX DOSING IS AN ISSUE WITH HIM AND HE VOLUNTEERS INFO ONSE BUT IT DOES NOT INHIBIT HIS USE.NEED TO GET HIM TO STOPDOING LOW DOSED
PPLPMDL080000001	Rocky River	OH	44116	9/18/1998	JUST STARTED SEEING AT MASSHOURS OFF NEEDS TO GET IN HABBITOPEN TO USING
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/18/1998	FOLLOWING UP FROMLUNCH. BROUGHT IN COPIES OF MYTHS OF OPIOID,HE WANTED COPIES FOR PATIENTS. ASKED IF CONVERTED ANY PATSFROM VIC THAT WE DISCUSSED AT LUNCH, SAID SEVERAL.
PPLPMDL080000001	Akron	OH	44310	9/18/1998	ASKED TO THINK ABOUT OXY WHEN HE REFILLS VIC NEXT TIME,DID MENTION A DIFFICULT PATIENT HE INHERITED FORM ANOTHEODOC, SAID HE'D CONVERT.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/18/1998	SCHEDULED APPT TO GET LONGER TIME, SAYS THEOP IS DOWN NOW,SAYS WOULDN'T NEED ANYMORE LIKE OXY-COMPARED TO VICODIN-SAYS HARDLY USES THAT. CLOSED ON WHEN HE DOES NEED TO RXA PAIN MED.
PPLPMDL080000001	Independence	OH	44131	9/18/1998	HE JUST GOT BACK FROM A PAIN MEETING AND IS NEWLYCERTIFIED OXY IS GOING WELL BUT HE STILL NEEDS FOLLOW UP.HE IS NICHING FOR CA PAIN AND MORE SERIOUS DIS SO IT ISIMPORTANT TO ALWAYS TALK ABOUT HIS VIC AND T3 PATIENTS.NEED TO GET SPECIFIC WITH THOSE PAT AND TELL HOW OXY CANBE USED
PPLPMDL080000001	Cleveland	OH	44122	9/18/1998	HE IS VERY HABIT DRIVEN.DOES NTO SEE A DIFF BETWEEN ANYOF THE COMBO'S.NEED TO FIND IF ANY NURSES OR OTHERPERSONAL PLKAY A ROLE
PPLPMDL080000001	Akron	OH	44310	9/18/1998	NEVER MENTIONED CA AT ALL, ASKED TO USE IN PLACE OF VIC ORPERCOCEIN IN HIS PRACTICE. THINKS I'M STILL INTERESTED INNURSING HOME PATIENTS. TRIED TO REDIRECT HIS THINKING.
PPLPMDL080000001	Westlake	OH	44145	9/18/1998	SAYS HE'S USING ALOT OF OXY ONE DETOX PAT SAYS OXY IS ON STRGO OVER DOSING
PPLPMDL080000001	Cleveland	OH	44106	9/18/1998	FOLLOWED UP WITH INITIAL TALK AND HE HAD A COUPLE OF GOODPATIENTS STORIES.
PPLPMDL080000001	Cleveland	OH	44115	9/18/1998	WROTE OXY YESTERDAY FOLLOW UP IN HOSP WHAT TYPE PAT WHATDOSE
PPLPMDL080000001	Independence	OH	44131	9/18/1998	WORKING ON SERVICE AND RAPPORT.HE IS USING OXY MOREFOR HIS VIC PATIENTS AND WAS PROUD TO SHARE THAT INFO ANDWANTED TO KNOW IF IT WAS SHOWING UP ON MY DATA.



PPLPMDL0080000001	Rocky River	OH	44116	9/18/1998	SAYS NO PAT WITH PAIN RIGHT NOW BUT DOES HAVE OXY IN MINDFOR IT PATS SHOWED HOW HE CAN GET PATS UNDER CONTROL FASTERON XOY THAT IMMIED RELIEF
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1998	REMINDED CAN USE UNI BID IF NEEDS A BID THEOP INSTEAD OFTHEODUR.
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	STOPPED AT TUMOR BD SPOKE TO KAREN GRASSI RE UPPING DOSE OFXOY SAID THAT WORKED
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	WENT INTO SURG DEPT WITH BAGELS PROMOTING OXYX AND SENK
PPLPMDL0080000001	Broadview Heights	OH	44147	9/18/1998	SUE TANNENBAUM - DISCUSSED INSERVICE POSSIBILITIES ATCLVE REHAB. SAYS THEY DON'T HAVE CONCEPT OF MORPHINE USAGEAND BREAKTHROUGH PAIN. SET UP MEETING WITH HER AND ANNEALLAS FOR OCT2
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	SHARE PAP MATERIAL AND TARGET NURSING HOMESWILL DO LUNCH AND INVITE OTHER CONSULTANTS.
PPLPMDL0080000001	Willoughby	OH	44321	9/18/1998	WANTED SAMPLES QUICK HIT WENT OVER TABLETS,SEE IF HE'S USNING
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/1998	SCHEDULED INSERVICE WITH MONICA AND STAFF FOR OCT 13 7AMAND 2 PM. BOTH NURSES AND NURSES AIDES. FOCUS ASSESSMENT ANDPHARMACOLOGIC AND NON-PHARM. TX. 30 MINUTES.
PPLPMDL0080000001	Independence	OH	44131	9/21/1998	PAIN CLINIC
PPLPMDL0080000001	Strongsville	OH	44136	9/21/1998	ADD ON.INHALER REDUCTION AND BLOOD LEVELS.USES MOREFOR ASTHMA THAN COPD
PPLPMDL0080000001	Broadview Heights	OH	44147	9/18/1998	QUICK HIT DR AT WINDOW, FOR UNI VS THEO DUR. NX ASK IFHAS ANY PTS ON THEO DUR NOW?
PPLPMDL0080000001	Stow	OH	44224	9/18/1998	SUE TANNENBAUM - DISCUSSED INSERVICE POSSIBILITIES ATCLVE REHAB. SAYS THEY DON'T HAVE CONCEPT OF MORPHINE USAGEAND BREAKTHROUGH PAIN. SET UP MEETING WITH HER AND ANNEALLAS FOR OCT2
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	SHARE PAP MATERIAL AND TARGET NURSING HOMESWILL DO LUNCH AND INVITE OTHER CONSULTANTS.
PPLPMDL0080000001	Lakewood	OH	44107	9/18/1998	PUSHED TO THINK ABOUT ANY VIC PATIENTS THAT WOULD BEOKY CANDIDATED.
PPLPMDL0080000001	Stow	OH	44224	9/18/1998	ASK IF HE USES ANY TY3 AND GO OVER DOSING
PPLPMDL0080000001	Rocky River	OH	44116	9/18/1998	TALKE ABOUT HIM SPEAKING AT PA MEETING AFTER HE GOES TO SYMTNEEDS TO REMBER OXY IR MORE
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	STILL GETTING HIM TO THINK MORE ACUTE, SAYS HABIT.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/18/1998	VERY OPEN TO USING BUT NEEDS TO REMEMBER
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	JUST LISTENS COMPARE OXY TO DURAG;RESIDENT IN IM DR LELE SAYJANSEN GIRL IS PUSHING DURG PATCH FOR LOW BACK PAIN
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	HE DOES NOT HAVE A CLUE ABOUT OXY.HE NEEDS ALOT OF WORK.WILL NOT GO ABOVE 80MG.PT PAM MAY BE A HELP TO GET HIM TOTITRATE.COMBO'S REMAIN THE FOCUS.CALLING IN IS A BIGADVANTGAGE FOR
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	HIM.TRIED THE ACL ARTICLE TO TALK SHORTTERM BENEFIT
PPLPMDL0080000001	Cleveland	OH	44111	9/18/1998	TRIED TO USE IR IN HOS AND PHARM TOLD THEM VIC OR PERC:SOMEGS RES NEED TO UNDERSTAND DOSING AND TITRAT
PPLPMDL0080000001	Cleveland	OH	44127	9/21/1998	DONNA MAZZARELLA WANTED TITRAT GUIDES TO SEND OUT TO PHYS
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	RX OXY 20MG ON CA PAT DISCUSSED DOSING,SEE IF HE HAS INCREASESTHINKS MAY ALSO HAVE PAT IN WIFES OFF ON XOY;STOP BY WIFESOFFIC
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	MAY SEND THIS SURG PAT HOME ON OXY THINKS GOOD CANDIDATED CAUHE'S AN ADDICT FOLLOW UP ON THIS PARTIC PAT DID HE USE
PPLPMDL0080000001	Westlake	OH	44145	9/21/1998	SAYS HE'S USING OXY ON PATS WITH HARDWARE REMIND OF OXY IR
PPLPMDL0080000001	Lakewood	OH	44107	9/21/1998	WANTS TO LEAVE MEDICINE FOR MATRIX MARKETING;USING XOY;IR MAY NOT BE GOOD CORE ANYMORE
PPLPMDL0080000001	Beachwood	OH	44122	9/21/1998	WILL USE OXIR INSTEAD OF VICOPROF AND WILL RECOMM SENOKOT;BRING MORE GREY PAT PAMPHLETS TO HIM
PPLPMDL0080000001	Strongsville	OH	44136	9/21/1998	NEED TO FIND HOW MANY SURGERIES HE DOES AND HOW BUSY HEIS.HE REMEMBERS THE SENOK BUT HAS A HARD TIME WITH OXY.HE HAS TRIED ON A CUOPLE OF PAT WITH GOOD RESULTS BUT THATIS IT
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	DR MENTIONED COST IS EXPENSIVE TO PERCOCET AND VICODINGENERIC, MENTIONED DELIVERY SYSTEM AND WILL NEED LESS TOTALAMOUNT, ALSO TURNED AROUND TO DURAGESIC FOR EXPENSIVE.
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	POSTIONS FOR CHRONIC USES VIC CAUSE IT'S CONVIENET TO PAT;WENOVER ACL STUDY FOR POST SURG AND ACUTE;TRY TO SEE HIM MOREOFTEN AND CONTINUALLY PUSH FOR ACUTE AND POST OP
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1998	HE KNOWS BOB AND THEY SHARE A COUPLE OF PATIENTS.MADE RAPPOTEASY.HE HAS TWO LEVELS THAT HE USES DARVOCECT AND VIC.TALKEDABOUT THE ADVAN OF DEL SYS AND HOW IT IS LIKE USING VIC.ALSO TALKED
PPLPMDL0080000001	Cleveland	OH	44111	9/21/1998	ABOUT HOW HE DOES NOT HAVE TO WRITE TWO RX'S
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1998	USED OXY ON PAT RIGHT AFTER OUR LAST MEETING AND PAT CAMEBACK AND SAID 4 PHARM DIDNT HAVE IT EXPLAINED TO HIM WHATCOULD HAVE HAPPENED PATIENT COULD HAVE CALLED SAID HE'D STARUSING AGAIN
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	HE WAS IN A HURRY.INTROED OXY AND GAVE HIM SOME LITERATURE.TRIED TO FIND OUT ABOUT PATIENTS AND WHAT HE USES BUT HEDID NOT RESPOND THAT MUCH
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1998	NEED TO SEE HER FREQ AND SEE IF SHE IS USING SAYS SHE IS BUTMAY BE JUST APPEASING ME;WENT OVER XOY AND SENK AS WELL
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	HE IS SO CONFUSED IT IS AMAZING.HE HAS 5 PROCEDURES ATOUTPATIENT CENTER THAT HE COMMITTED TO USING OXY.A LOTCOULD HAPPEN UNTIL THEN.NEED TO GET TO CENTER AND GIVECANDY OR BAGELS AND A NOTE FOR MARCUS
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	IN SURG WITH DR BOHL FIXATURE MAY USE OXY ON THAT PAT
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	DR KOONTZ AND PA STUDENT;PUT SECRETARY ON IT AND GOT RASHLUKED IT AND HAD TO GO BACK TO VIC
PPLPMDL0080000001	Bedford	OH	44146	9/21/1998	SURGERY CENTER
PPLPMDL0080000001	Akron	OH	44333	9/21/1998	DR STILL HAS DOUBTS ABOUT CHRONIC USE WITH OPIOIDS. HITOXY'S SAFETY AND EFFICACY. NX ASK WHAT PAIN USING OPIOIDSON?UNI, USING THEO'S AS LAST RESORT. NX ASK IF HAS ANY PTSAWAKENING AT NIGHT?
PPLPMDL0080000001	Akron	OH	44333	9/21/1998	DR THINKING MORE CHRONIC PAIN AND USING OTHERS FOR ACUTE.NX ASK IF HAS ANY PTS ON COMBO'S?UNI, ASK WHEN INITIATING THEO?
PPLPMDL0080000001	Strongsville	OH	44136	9/21/1998	C11 VS C111 IS ISSUE USES VICODIN BEFORE OXYCONTIN, WILLUSE FOR MORE SEVERE PAIN, BUT PUZZLED. NX ASK IF WILL USEOXYCONTIN AND FOR WHAT?
PPLPMDL0080000001	Lakewood	OH	44107	9/21/1998	GO OVER XOY PI MORE IN DEPTH AND SEE IF SHE HAS USED OXY ANDUNI
PPLPMDL0080000001	Cleveland	OH	44113	9/21/1998	USING OXY MAY STOP BY AT LUNCH AND GO OVER TITR AND OXY IR
PPLPMDL0080000001	Lakewood	OH	44107	9/21/1998	SHOWED HIM MARTIN PAK NO AFFECT ON SLEEP SAYS HE'S USING;ASK HIM IF HE'S SWITCHING ALL HIS PATS
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1998	HE DOES SOME FORT AND ANKLE REPLACEMENTS AND GENERAL ORTHO.HE HAS THREE LEVELS OF PAIN MGMT.PERC VIC AND DARV.TALKEDABOUT HOW OXY CAN BE TITRATED TO FIT ALL THREE LEVELS
PPLPMDL0080000001	Akron	OH	44333	9/21/1998	ADDRESSED OXY VS IMMEDIATE RELEASE AND NEEDING LESS OPIOIDWITH Q12 VS Q4. DR SAID USING MORE. NX ASK DR IF WOULDUSE OXY IN PLACE OF PERCOCET AND VICODIN?
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1998	USIGN OXY ON OUTPT SOMETIMES-COST ISSUE-
PPLPMDL0080000001	Cleveland	OH	44127	9/22/1998	SAYS DOING INSER IN PACU WILL HELP HIM USE MORE SAYS NURSESRUN THE PATS MEDS NO PAT ON OXY OR ANY PAIN MED NOW
PPLPMDL0080000001	Cleveland	OH	44127	9/22/1998	HAS ONE PAT ON OXY 10MG ;SWITCHED FROM PER TOO MUCH CONSTIGET BACK TO HER ON DEC 6TH PROG
PPLPMDL0080000001	Cleveland	OH	44106	9/22/1998	TALKED ABOUT HER ROLE NOW THAT KREIGLER IS GONE.LESS PATNOW AND ROLE NOT AS VITAL.SHE STILL SEES OR IS INVOLVEDWITH THE PAIN CASES BUT THEY ARE NOT AS FREQUENT
PPLPMDL0080000001	Cleveland	OH	44106	9/22/1998	HE IS RENTING SOME SPACE FROM UH AND SEEING PATIENTSIN OTHER OFFICES.HE WILL BE IN KREIGLERS OFFICE ONWED AND OUT WEST TOO.ROSENBERG WILL BE IN KREIGLERS OFFON FRIDAY'S
PPLPMDL0080000001	Tallmadge	OH	44278	9/22/1998	HAS ONLY USED ON ARTHRITIS PATIENTS, THEY HAD CNS SIDEFFECTS. COMMITTED TO TRYING ON MORE PATIENTS INCLUDINGACUTE. LIKES TO BE ABLE TO PHONE IN, REMINDED OF BENEFITSOOF KEEPING BETTER TABS ON PATIENTS.
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	LIKES TO USE 80 INSTEAD OF 2 40MG CAUSE OF COST;SHOW ARTICLEON PAIN MANG
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1998	NICHING FOR CA ONLY.TALKED ABOUT DEL AND HOW HE COULDUSE FOR T3 AND VIC AS WELL.DOES NOT LIKE TO USE COMBOMEDS AND IS HES FOR NON CA STUFF
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	JUST RETURNED FROM OUT OF TOWN SEE IF HE USED OXY ON BIG CASAT LAKEWOOD THURS FOR POST OP PAIN
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1998	WANTED TO FOLLOW UP WITH RES PROG AND HE SAW ME SHORTLYAT THE OFFICE.HOSP IS BETTER TO SEE AND GET MORE TIEM.HEHAS USED BUT COULD NOT REMEMBER ANY DETAILS.STRONGFOLLOW UP WILL BE KEY.
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	WANTS SPEAKER ON PAIN MG IN FEBRU SET UP JOURNAL CLUB FORMARC AND SET UP LUNCH
PPLPMDL0080000001	Cleveland	OH	44127	9/22/1998	THINKS OF IT FOR CA PAIN IS FAMILAR WITH OXY WILL KEEP IMINDING ASKED IF IN HOS SEE IF HE WILL USE POST OPE
PPLPMDL0080000001	Beachwood	OH	44122	9/22/1998	HE DOES NOT VIEW HIS SURGERIES TO BE PAIN CAUSING PROCEDURESAND ONLY USES MEDS FOR SHORT PERIODS OF TIME.LIKES TO USEDARV AND T3 AND RARELY PERC
PPLPMDL0080000001	Cleveland	OH	44106	9/22/1998	STARTING TO SEE AT THEIR OFFICE BECAUSE THEY ARE SPENDING MMORE TIME THERE AND DOING LUNCHES FOR LESS PEOPLE.TALKEDABOUT OXY IR BEING CHEAPER THAN ROXI.THEY ARE ONE OF THEBIGGEST USERS FOR ROXICOD
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	HAS BEEN USING OXY ONE PAT HE INCREASED TO 20MG Q8 AND ITWORKED USED IT POST OP AT ST JOHN'S NO CALL BACKS PUSH IR
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	WENT OVER OXY WITH RESIDENTS AND VERY RECPT TO USING OXY NEEDTO BE CAREFUL FOR IN HOUSE PATS GET THEM TO USE IT POST OPERWHEN THEY SEND PATS HOME
PPLPMDL0080000001	Westlake	OH	44145	9/22/1998	NO PATS ON PAIN MED NOW JUST GOT 2 NEW PATS WITH PANCRE CASEE IF THEY WERE PUT ON OXY
PPLPMDL0080000001	Westlake	OH	44145	9/22/1998	8 - OVERVIEW OF ASSESSMENT, ADJUVANT, OXY/IR/SEN. LOT OFQUESTIONS WITH CONVERSIONS AND WHERE TO START ON DEMENTEDPTS. MARY BETH WOULD LIKE TO DO SPEAKER PROGRAM FOR NURSINGHOMES-NEED TO FIND CEU PROVIDER. VITALINK? PAT,DON, FROMLOCAL NH ATTENDED.
PPLPMDL0080000001	Westlake	OH	44145	9/22/1998	PAT-DON-FORMERLY WORKED AT HARBINGER HOSPICE.LOOKING ATASSESSMENT IMPROVEMENT AT FACILITY. OVERVIEWED INSERVICEMATERIAL WITH HER AND DISCUSSED DIFFERENT DRUG TX, ESPECIALLYWHERE OXY FITS IN WITH HER PT POPULATION. SEEMS TO BESTRONG DON. WILL FU SHORTLY TO SEE IF SHE WANTS INSERVICE.
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	SPOKE WITH RESIDENTS WILL USE MAKE SURE NOT IN HOUSE;
PPLPMDL0080000001	Cleveland	OH	44127	9/22/1998	SET UP INSERV WITH PACU;CALL DOLLY DAY BEFORE
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	DR FROST PUT PAT ON OXY TODAY WAS LOOKING FOR DOSING ANDENRIQUE GAVE TO HIM WENT OVER DOSING WITH ANOTHER ATTENDIN
PPLPMDL0080000001	Fairlawn	OH	44133	9/22/1998	TERRIE WANTS TO DO INSERVICE SOON. PICKING DATE AND WILLCONTACT ME WITHIN THE WEEK.REVIEW ASSESSMENT.
PPLPMDL0080000001	Akron	OH	44309	9/22/1998	FAMILY PRACTICE AND INTERNAL MEDICINE
PPLPMDL0080000001	Tallmadge	OH	44278	9/22/1998	HAS SIGNED OFF ON RX WITH CA OR NURSING HOME PATIENTS, SAIDWILL TRY ON HIP PATIENTS IN NURSING HOME. FOLLOW UP WITHTHOSE PATIENTS THAN EXPAND TO PRACTICE.
PPLPMDL0080000001	Cleveland	OH	44109	9/23/1998	IN WITH DR GILBERT USING UNI ANDUNIR WENT OVER DIFF INUNI AND BRING PAT ASST FORM IN FOR PATS WITHOUT INSERVICE
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	WENT OVER TITR AND IR-HAS NOT GONE TO 80MG-ASKE HIGHEST DOSE
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	RESID TELL ME HI LIKES DURAG FOR CA PATS;WILL BE HARD TO CHNHABBIT WORK WITH RESIDE
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1998	STILL TRYING TO GET INTO NEUROLOGY/USES OXY OCCASIONALLY-REALLY TRYING TO GET SKT PROTOCOL
PPLPMDL0080000001	Cleveland	OH	44127	9/22/1998	SAYS COULD USE MORE SET UP INSER WITH SNIFF UNIT SAYS IT WILHELP TO HAVE NURSES REMIND HIM TO USE
PPLPMDL0080000001	Cleveland	OH	44109	9/22/1998	ASKED HER IF SHE HAD ANY PATS ON XOY SAID PROBABLY ASKED IF SHE PUT THEM ON IT AND SAID YES LIKES THE DRUG QUICK HIT IR
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1998	DISCUSSED CLINIC SITUATION.

PPLPMDL0800000001	Cleveland	OH	44195	9/22/1998	USIGN OXY WHEN SHE CAN
PPLPMDL0800000001	Beachwood	OH	44122	9/22/1998	CONCENTRATED ON DOSING AND TITRATION.HE IS USING INSTEAD OF PERC BUT VERY CONSERVATIVELY
PPLPMDL0800000001	Cleveland	OH	44113	9/23/1998	GAVE DOSING CONV CHART SAYS HE'S SWITCHING PATS;
PPLPMDL0800000001	Cleveland	OH	44106	9/23/1998	WENT OVER MAN AND MORE COPD ADD ON BENEFITS.SHE WILL BEIN PRIVATE PRACTICE SOON AND BE ABLE TO USE BECAUSE OF LESSPRESSURE
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	SD WROTE 3 RX TODAY-THE ONLY LA DRUG USED BYHER AND OTHERS
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	NOT RECEPTIVE AND THINKS WAY TOO EXPENSIVE BUT SAYS WRITESBECAUSE EVERYONE ELSE IN CLINIC DOES.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS NOT USED YET BUT WILL
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	STARTING TO USE OXY AND WENT OVER DOSING
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS USED SEVERAL TIMES.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	SUPER NICE AND HAS SEEN LOTS OF PTS ONOXY ALREADY.WILL WRITEMORE
PPLPMDL0800000001	Cl,Eveland	OH	44195	9/23/1998	HAS NOT USED BUT WILL
PPLPMDL0800000001	Akron	OH	44333	9/23/1998	QUICK HIT DR WITH UNI, QD DOSING IN EVENING. USED PIECEVS THEO DUR. NX ASK WHEN USES THEO?
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	RATHER ARROGANT.CONCERNS WITH COST BUT WILL TRY MORE
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	WILL THINK ABOUT USING FOLLOW UP AND SEE IF HE USED GO OVERDOSING AGAIN
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	ORS FELLOW!! USED LOTS OF OXY AT PREVIOUS HOSPITAL
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	A LITTLE COCKY BUT USING MORE.
PPLPMDL0800000001	Cleveland	OH	44121	9/23/1998	HE LOOKED PRETTY GOOD AND SEEMED TO BE INTO WORK.TALKED AOBUT HOW HE FEELS AND HOW TO GET MORE BUSINESSWITH ADD ON AND ANTI INFLAMM
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	WILL BE GOING TO ACMC IN 2 MONTHS.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	ONLY HAS 1 MORE MONTH AND THEN SHE IS DONE.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS NOT USED BUT HAS SEEN IT USED AND WILL TRY
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS NOT USED BUT WILL
PPLPMDL0800000001	Lakewood	OH	44107	9/23/1998	GAVE UNI CONVER CHART STILL BUGGING ME TO MEET HIM FOR DRINKSHOW NEW STUDY
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	BRIEFLY SHWD OXY-NOT INT IN REALLY TALKING TO ME
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	CHIEF RESIDENT IN SURGERY-WILL TRY CONCERNS WITH AVAILIN HOUSE PHCY HELPING ME TO SET UP PROGRAM WITH OTHER RESID
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS WRITTEN 10 RX AT LEAST AND SO FAR SO GOOD.HAS NOT HEARDANYTHING BACK FROM ANYONE.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	TRIES TO TANTALIZE ME BUT IS USING A LOT.
PPLPMDL0800000001	Brooklyn	OH	44144	9/23/1998	WENT OVER DOSING 10MG INSTEAD OF T3 AND 20MG INSTE OF PER
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	RESIDENT ROTATING THROUGH SURGERY WENT OVER OXY AND ITS' USEAND SENKOT;WILL USE BOTH
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	LUNCH WITH ORTHO RESID 6 ALREADY WROTE 2 RX'S WHILE I WASTHERE AND MORE TO COME;WILL ALSO RX SENKOT GET STAMPER
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	LUNCH WITH RESID WENT OVER OXY OXY IR AND WILL USE FOR STONEHAS USED SOME BUT NOT TOO MUCH
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	BREAKFAST FOR JOURNAL CLUB VASCULAR SURG DIDNT LIKE ME PROMTPRODUCT,DID ANYWAY;
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	JOHN RESID WHO'S IN CHARGE OF FRID HAPPY HRS;SET ONE UP FORCT 23;WENT OVER OXY AND IR WILL USE
PPLPMDL0800000001	Mayfield Village	OH	44143	9/23/1998	DAN AND TISH-S FOR PROGRAM.DISCUSSED SPEAKER PROGRAMIN JAN FOR NURSING HOMES TO COVER ASSESSMENT.SAY THATQTHEY GET 40 PEOPLE AT PROGRAMS IF CEU IS GIVEN.DAN WILLCONTACT ME WITH EXACT
PPLPMDL0800000001	Garfield	OH	44125	9/23/1998	COMPARED TO VICASKED ABOUT SPECIFIC PAT TYPES NAD HEHAS HAD GOOD RESULTS WHEN HE USES BUT FORGET TO USEON FULL TIME BASIS
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	USINGQUITE A BIT.CONCERNS WITH COST.
PPLPMDL0800000001	Euclid	OH	44119	9/24/1998	LEAVING IN NOV.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1998	HAS WRITTEN 3 RX SO FAR.
PPLPMDL0800000001	Cleveland	OH	44106	9/23/1998	SHE IS USING OXY BUT ALMOST NEVER FIRST LINE.WHEN PAT CANNOT TOL MORPH OR OTHERS.WENT OVER DIFF BETW OXY AND MORPHAND LESS INVAS.TALKED ABOUT HOW IT CAN BE USES IN PLACEOF COMBOS
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	USING MORE OXY FOR LENGTHING LEGS WORKING WELL ONLY ONE PATDITD LIKE;BUT DIFF PAT;WILL KEEP USING;
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	FAMILAR WITH OXY WENT OVER DOSING AND USAGE WILL USE 20MGFOR STONE PATS;SEE IF HE'S USING XOY
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/23/1998	VERY BUSY.ASKED ABOUT THE JOURNAL IN WHICH THE ACL ARTICLEAPPEARS AND HE SAID THAT IT IS A GOOD JOURNAL.TRYIGN TOSET UP THE ACL DATA AND LESS OPIOID USE WITH LA VS SHORTACTING IN AN EFFORT TO GET HIM TO CNVERTY MORE COMBOPATIENTS
PPLPMDL0800000001	Cleveland	OH	44107	9/23/1998	SAYS HE'S BEEN USING 10MG WENT OVER ACL STUDY WANTED COPYSEE WHAT HE THOUGHT OF STUDY
PPLPMDL0800000001	Cleveland	OH	44109	9/23/1998	WROTE ANTOHER RX YESTERDAY;SEE HER AT LEAST 2 TIMES A MONTHKEEPS TELLING ME ABOUT NORCO BUT NOT USING YET
PPLPMDL0800000001	Akron	OH	44333	9/23/1998	DR BEGAN TREATING ALOT MORE INPATIENTS IN EDWIN SHAW HOSPHAS ONE PT ON 120MG Q12. NOT AS MUCH OUT PATIENT. NX ASKIF HAS ANY PTS ON VICODIN OR PERCOCET NOW?
PPLPMDL0800000001	Cleveland	OH	44106	9/23/1998	PATINET ON HIGH DOSE IS NOT DOING TOO WELL.HE HAS BACKEDHER DOWN TO 140MG Q12 BECAUSE OF TOL AND THE FACT THATSHE IS CLOSE TO DYING.ADDED DURAGESIC
PPLPMDL0800000001	Garfield	OH	44125	9/24/1998	EVANS AND BUDES ART ADD ON BENE IN COPD AND ADDING SOONERHE STILL USES THEOPH BUT ONLY BECAUSE HE HAS TOO.
PPLPMDL0800000001	Parma	OH	44134	9/24/1998	QUICK HIT UNI, QD DOSING FOR IMPROVES PULM FUNCTION.OXY, Q12 DOSING WITH LESS ABUSE POTENTIAL.
PPLPMDL0800000001	Barberton	OH	44203	9/24/1998	DR FEELS JUST LIKE DR HAAS THOUGH USES MORE OXYCONTIN, LIKESHORT ACTIONG FOR NUEROLOGIC BEING.
PPLPMDL0800000001	Akron	OH	44302	9/24/1998	DISCUSSED OXY NEW CONCENTRATE, BEEN USING DILAUDID FORRESCUE WITH OXY AND DURAGESIC. SAYS WOULD USE MOREOXYWITH A BETTER SHORT ACTING.
PPLPMDL0800000001	Cleveland	OH	44118	9/24/1998	TALKED ABOUT PAT SUCCESSES VS THE COMBOS AND WHAT TYPEOF WORK HE IS DOING IN THE CORRECTIONS FACILITY.INTERESIN GETTIGN A LUNCH OR A SPEAKER THERE. FOLLOW UP WILLBE KEY BECAUSE HE HAS A TENDENCY TO FORGET
PPLPMDL0800000001	Beachwood	OH	44122	9/24/1998	TALKED ABOUT DEL AND HOW HE CAN USE IN PLACE OF VIC ANDT3
PPLPMDL0800000001	Barberton	OH	44203	9/24/1998	DR USING MORE IMMEDIATE RELEASE FOR ELDERLY PTS, THINKS LESSSIDE EFFECTS AND LESS ON NEROLOGIC.
PPLPMDL0800000001	Cleveland	OH	44130	9/24/1998	HIT OXY WITH SIDE EFFECT PROFILE, ADN NO STIGMA. NX ADDRESSNURSING HOME PTS.UNI, NX;DISTINGUISH B/W THEO?
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	QUICK HIT UNI, MENTIONED USING, NEED TO GET MORE TIMEGO OVER QD DOSING IN THE EVENING.
PPLPMDL0800000001	Akron	OH	44302	9/24/1998	UNI BID FOR PATIENTS HAVING NOCUTRAL SIDE EFFECTS.
PPLPMDL0800000001	Cleveland	OH	44128	9/24/1998	HE IS STARTING TO USE OXY FOR T3 AND VIC PAT THAT AREHAVING TO GET REFILLS SOME PAT'S ARE ACTUALLY ASKINGOR THE THE OXY.TALKED ABOUT GIVIGN UNI INSTEAD OF INCDOSE OF BID TO FIT NIGHTTIME NEED
PPLPMDL0800000001	Akron	OH	44302	9/24/1998	CONVERSION OF A PATIENT ON FLOOR, GOING HOME OM OXY.
PPLPMDL0800000001	Lyndhurst	OH	44124	9/24/1998	PRESENTED ACL DATA AS SHORT TERM AND SIMILAR TO PAT THATHE IS SEEING.IT IS POSSIBLE TO HAVE TO STOP COMING HERE
PPLPMDL0800000001	Euclid	OH	44132	9/24/1998	NURSES ATTENDED INSERVICE AT HYTREE. ALMA SAYS THAT THEREASSESSMENT IS NOT ONGOING - DONE IRREGULARLY.SAW IMPORTANCEOF PUTTING BETTER ASSESSMENT IN PLACE.
PPLPMDL0800000001	Chagrin Falls	OH	44022	9/24/1998	DEBBIE NOWAK - INSERVICE NEXT WEEK THROUGH HARBOR LIGHT ASSESSMENT OVERVIEW NEEDED, WHO STEP LADDER.
PPLPMDL0800000001	Parma	OH	44134	9/24/1998	WENT OVER OXY, HAD OXY AFTER COMBO'S, WHEN GET TO OXY SENDSTHEM TO PAIN CLINIC, SHOWED +S AND SAID WOULD USE FORACUTE PAIN PTS. NX ASK WHAT PTS TRIED ON?UNI, MENTIONED LESS THEO'S. HIT UNI. NX ASK PT ON UNI?
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/24/1998	POST OP, USE OF OXYCONTIN, QUICK ONSET LESS OPIOID.
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/24/1998	MENTIONED MS CONTIN FOR CA PTS, WENT OVER OXY'S ADVANTAGESSAID WOULD USE ALSO ADDRESSED POST OP AND SAID PERCOCETMENTIONED ORAL PCA AND STEADY BLOOD LEVELS. NX ASK WHATPTS PUT ON OXY?
PPLPMDL0800000001	Maple Hts	OH	44137	9/24/1998	INTERESTED IN SETTING SOME STUFF UP AT SOME OF HISBIGGER HOMES.TOLD HIM THAT I WOULD BRING HSS NEXT TIMESO WE COULD COORDINATE
PPLPMDL0800000001	Parma	OH	44134	9/24/1998	USES WHATEVER THEO IN CLOSET, WENT OVER UNI, QD DOSING ANDCOMPLIANCE. NX ASK IF STARTED PT ON UNI?OXY, MENTIONED USES VICODIN, COVERED OXY AND SAID WILL USE1-2 10MG TABS Q12.
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	HIT QUICK ONSET OF ACTION WITH LESS ABUSE POTENTIAL. NX ASKIF HAS USED.
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	WENT OVER UNI QD DOSING WITH EVENING DOSING. NX ASK WHAT PTUSING AND WHEN?OXY, HIT QUICK ONSET OF ACTION WITH LESS ABUSE POTENTIAL.NX ASK IF HAS ANY PTS ON VICODIN?
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	DR SAID USES VICODIN, WENT OVER Q12 DOSING WITH QUICK ONSETAND LESS ABUSE POTENTIAL. NX ASK IF HAS RX UNI, HIT NIGHTTIME ER VISITS COULD CHANGE THEO.
PPLPMDL0800000001	Parma Hts	OH	44130	9/25/1998	DR USING TYLENOL/C AND VICODIN, LIKES CALL BACK AND THINKSPERCOCET IS MOST ADDCTING. WENT OVER DELIVERY SYSTEMAND Q12 DOSING, LESS ABUSE POTENTIAL, HIT ADJUVANT MEDS.NX DID HE USE?
PPLPMDL0800000001	Maple Heights	OH	44137	9/25/1998	WENT OVER BACK ARTICLE TRYIGN TO GET SPECIFIC WITH PATIN WHICH HE IS USING VIC AND HOW HE CAN USE OXY IN PLACEOF
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	HE HAD SOME INTERESTING THINGS TO SAY ABOUT WHY HE CHOOSESIL STILL TRYING TO SAY THAT HE USES ALOT OF OXY BUT ITDOES NOT MATCH HIS PLANTRAK.LIKES QUICK ONSET AND FEELSTHAT SE ARE EASIER.TAKED ABOUT LA AND SLEEPINGTHRU THE NIGHT
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	HIT UNI VS THEO DR UNK LIKES THEO BUT NEED TO GET DR TO TOTALLYBELIVE IN UNI, SAID WILL CONVERT TO UNI. NX ASK AGAIN IFHAVE ANY PTS ON THEO DUR?OXY, DOESN'T LIKE PUSHING FOR NORMAL CHRONIC, THINKS IT MOREFOR SEVERE, ALSO ADDRESS ACUTE USE.
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	TRYING TO GET SPECIFIC PAT AND OUTCOMES HE IS EXTREMELYCLINICAL AND SEEMS TO KNOW ALL LITERATURE.MED LINEDATA MAY BE A NICE WAY TO INTRO OTHER SUBJECTS AND PAINPROCEDURES
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	SAW HIM ON TOWER 8.HE WAS ON HIS WAY TO ECHO ROOMS.TALKEDABOUT HOW HE CAN USE OXY FOR ACUTE REASONS FROM A GENMED VIEW
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	NEED TO UNCOVER WHEN DR USES BID THEO'S WHY AND THEN ASKABOUT QD VS BID THEO'S.
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	HE IS VERY NICE AND VERY YOUNG.TALKED TO HIM AFTER TB.THIS HEAD AND NECK CONFERENCE IS GETTING TO BE A BIGDEAL.HE IS NEW.HE HAS A LADDER IN WHICH HE USES COMBO'SFIRST.NEED TO GET TO ATC AND DIFFERENCES BETW OXY AND OOTHERS
PPLPMDL0800000001	Cleveland	OH	44115	9/25/1998	VICKI - REBATE 2ND QTR. MEDICAL SERVICES LARGEST PROVIDER.
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	INTERESTING TALK ABOUT THE MED ONC AND HOW THEY ARE NOTGOOD PAIN MANAGERS.TALKED AOBUT SPIRO NAD HIS USE OFDURAGES AND HOW DOCUMENTATION MAY HELP WITH CONVERTING
PPLPMDL0800000001	Cleveland	OH	44119	9/25/1998	REAL QUICK THRU WIONDOW/SHWD DOSING AND BRIEFLY ABOUT IT.BETTER TO SEE IN MENTOR.

PPLPMDL0800000001	Parma	OH	44129	9/25/1998	DR IS A TOTAL IDIOT NOT WORTH CALLING ON AGAIN.
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	HE LIKES TO USE OXY BUT BEING NEW HE IS STILL FEELING HIS WYAROUND POLITICLLY.FOCUSED ON ASSESSING AND HOW THAT CANBE HIS WAY OF DOING WHAT IS RIGHT.DID NOT WANT OTTELL HIM THAT MED ONC ARE NTO GOOD PAIN MANAGERS
PPLPMDL0800000001	Euclid	OH	44119	9/25/1998	LOSER/HASNT TRIED YET.VERY AFRAID.SO WD AFTER WE DISCUSSEDAGAIN.
PPLPMDL0800000001	Maple Hts	OH	44137	9/25/1998	LEFT THE OA STUDY AND CONCENTRATED ON NON MALIGNANT DATA.TALKED ABOUT HOW HE COULD USE INSTEAD OF VIC AND T3.HE DOES NOT USE THAT MUCH THEOPH.LEFT NEW GUIDELINES ANDADD ON BENEFIT
PPLPMDL0800000001	Cleveland	OH	44106	9/25/1998	TALKED ABOUT HOW HE COULD USE OXY INSTEAD OF STEPAPPROACH THAT HE USES.CONSIDERS DISEASE TO BE BAD BASEDON MED THAT HE HAS TO USE.NEED TO FOCUS ON TITRATION ANDDOSING TO MAKE SURE HE KNOWS HOW TO USE OXY
PPLPMDL0800000001	Middleburg Heights	OH	44130	9/25/1998	DR USING FOR MORE SEVERE CHRONIC PAIN, WENT AFTER POST OP1-2 10MG Q12 SAID WOULD TRY, THINKS FOR MORE SEVERE PAIN.NX ASK WHAT MOST COMMON SURGERY IS?UNI, QD DOSING.
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	DR USES TYLENOL/C AND VICODIN, NOT GETTING GOOD PAIN CONTROLWITH TONSILS. QD CONVERSION TO 1-2 20MG TABS Q12. NX FOLLOW UP TO SEE IF USING.
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	DR MENTIONED USING NORCO, HTI OXY Q12 DOSING.
PPLPMDL0800000001	Parma	OH	44129	9/25/1998	QUICK HIT DR WITH OXY Q12 DOSING ONSET WITHIN 1HR AND LESSABUSE POTNETIAL.UNI, QD THEO. NX ASK WHEN USES THEO?
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	DR SAID DOESN'T USE ALOT OF OPIOIDS FOR CHRONIC PAIN, SAYSENDS TO PAIN CLINIC. NEED TO FIND OUT WHEN DR DOES USEOPIOIDS AND WHAT?
PPLPMDL0800000001	Rocky River	OH	44116	9/28/1998	SAYS HE'S USING NEED TO GET SPECI PATS AT LUNCH SO HE WILLTALK ABOUT HOW HE RXY
PPLPMDL0800000001	Cleveland	OH	44102	9/28/1998	HAD TRIED OXY ON PAT AND GOT NASUEAS ASKED IF THOUGHT IT COUBE ANS SAID MAYBE;NEED TO GET A SPECI PAT TO TRY IT ON
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	HAS USED BUT DSAYS PATS SOMETIMES HAVE TROUBLE GETTING;GETSTOCKING LIST I THINK ITS FROM DR KUNTZ WHO SPREAD THE WORD
PPLPMDL0800000001	Westlake	OH	44145	9/28/1998	PAT COULDN'T FIND OXY IR IN LORAIN CALLED AND WAS FRUSTRATEDWENT OVER HOW PATS CANT CALL GET STOCKING LIST IN WRITING
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	ASK DR IF HE HAS USED OXY IN PLACE OF VICODIN FOR HIS PTSIF NOT WHY AND ASL ASK WHERE USING VICODIN?
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	HAD USED ON VERY DIFF CHRONIC PAIN PAT AND WORKD FOR A COUPLDAYS AND THEN DIDTN LIKE ALSO DID SAME WITH DURAG WILL TRYAGAIN
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	DR IS USING THE PATCH FOR SOME CHRONIC PAIN PATIENTS, HETHINKS THE PATCH GIVES MORE CONSISTANT BLOOD LEVELS. NX SHOW THE GRAPHS OF THE PATCH BLOOD LEVELS.
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	QUICK HIT REMINDER ON XOY;SEE IF SHE HAS USED YET
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	ATTENDED GRAND ROUNDS SAW PARAS,GARCIA,CHADWICK,IM RESID
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	WILL USE XOY 2-3 DAYS AFTER PCA FOR POST OP PATS;SEND HOMECN 20MG;TRY TO GET THEM TO TRY SOONER AND USE 40MG INSTEAD OPCA
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	LUNCH WITH FR RES;CHIEF WILL CALL ME TO SET UP SPEAKER ONTHEOP;
PPLPMDL0800000001	Lakewood	OH	44107	9/29/1998	WORK WITH NURSE TO GO PATS SWITCHED TO UNI;AND SEE REQ TOGET DR TO THINK ABOUT IT
PPLPMDL0800000001	Strongsville	OH	44136	9/28/1998	NEED TO ASK DR IF HE WOULD USE OXY IN PLACE OF VICODIN?
PPLPMDL0800000001	Fairlawn	OH	44312	9/28/1998	DR DOESN'T BELIEVE IN OPIOID THERAPY FOR CHRONIC PAIN.NEED TO ASK WHAT CONCERNS WITH OPIOIDS?
PPLPMDL0800000001	Fairlawn	OH	44333	9/28/1998	DR MENTIONED SOME APPREHENSION TO USE OPIOIDS. SAID HAS USEDXY FOR SOME ACUTE PTS. ASK WHEN INITIATWS OPIOID THERAPY?
PPLPMDL0800000001	Cleveland	OH	44102	9/28/1998	IS SWITCHING TO UNI SHOW NEW STUDY;ALSO TALKED ABOUT SENKSMOTHER IN LAW USES,ONE PAT ON OXY BRONCO CA IN HOS 40MG Q8WENT OVER NEXT TITR
PPLPMDL0800000001	Akron	OH	44310	9/28/1998	SAYS USES VIC FOR BREAKTHROUGH WITH OXY. ASKED TO USECN ACUTE PAIN PATIENTS SUCH AS FRACTURES.
PPLPMDL0800000001	Cleveland	OH	44111	9/28/1998	HASSLER CENTER PHYS THINKS HE KNOWS PAIN MGMT BUT RATIONSPTS MAY TRY OXY ON CHRONIC BACK PAT SEE IF HE DID
PPLPMDL0800000001	Fairlawn	OH	44333	9/28/1998	DR IS GOING TO THE CONVENTION IN DALLAS AT THE END OF THEMONTH. NX ASK DR ABOUT THE USE OF PCA'S?
PPLPMDL0800000001	Westlake	OH	44145	9/28/1998	SAYS LOTS OF PATS NOT ON THEO ANYMORE BUT THOSE ON IT HE ISSWITCHING TO UNI FOR HIS ONCE A DAY;ASK WHY HE WOULD KEEP APAT ON BID;VERY FAMIL WITH OXY FOR LUNG CA
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	NEED TO ASK DR IF HE WOULD USE OXY IN PLACE OF HIS VICODINPATIENTS?
PPLPMDL0800000001	Akron	OH	44333	9/28/1998	DR IS IN HABIT WITH OTHER MEDS. NEED TO ASK IF DR WOULDUSE OXY IN PLACE OF VICODIN?
PPLPMDL0800000001	Barberton	OH	44203	9/29/1998	FOLLOW UP AND SEE IF DR USED OXY IN PLACE OF VICODIN?IF NOT WHY
PPLPMDL0800000001	Barberton	OH	44203	9/29/1998	MENTIONED USING DURAGESIC AND DILAUDID DRIP FOR PTS ANDSIDE EFFECTS WITH ORAL MEDS. NEED TO SHOW SIDE EFFECTS EQLTO OXY. AHCPR GUIDELINES, 95% PTS TAKE ORAL MEDS, AHCPRGUIDELINES.
PPLPMDL0800000001	Lakewood	OH	44107	9/29/1998	GAVE CONVER CHARTTO RHONDA NUR PRA TO HELP REMIND DR TO SWTIPATS TO UNI;HAS ONE PAT ON OXY TALKED ABOUT OTHERS HE COULDDUSE THEM ON SEE IF HE HAS ANY MORE ON OXY
PPLPMDL0800000001	Lakewood	OH	44107	9/29/1998	CONCERNED ABOUT ADDI WITH NARCS WIFE TALKED HIM INTO OXYCONV ONUNI SEE IF HE HAS PUT ANY PAT ON UNI OR OXY
PPLPMDL0800000001	Lakewood	OH	44107	9/29/1998	USING 10MG ON ELDERLY WITH CHRONIC PAIN AND GETTING GOOD RESUEE IF SHE PUT ANY PAT ON UNI AND UP THE DOSE ON OXY
PPLPMDL0800000001	Akron	OH	44320	9/29/1998	SHIRLEY HAYES PAIN MGMT INSERVICE WITH PAIN MGMT TEAM.STILL QUESTION THE CONVERSIONS OF MSC - OXY. BELIEVE ITTO BE 1.1. OVERVIEWED UNIPHYL-THOUGHT ONCE DAY GOOD IDEAFOR COMPLIANCE AND # OF MEDS PTS ALREADY ON.
PPLPMDL0800000001	Akron	OH	44333	9/29/1998	MARIA ODDO - AKRON HOSPITAL NOT SET UP YET. DISCUSSED THATONLY HOME PTS COVERED ON PHARMACIES WILL BE PERMITTED FORREBATE. RESCHEDULED PAIN INSERVICES FOR HOME NURSES/HOSPICESTAFF FOR
PPLPMDL0800000001	Lakewood	OH	44107	9/29/1998	THOUGHT OF OXY FOR CHRONIC AND CA WILL USE FOR POST OP NEEDSTO CHANGE THINKING FOLLOW UP AND BRING NEW INFO
PPLPMDL0800000001	Cleveland	OH	44111	9/30/1998	HAD ANTHR PAT ON OXY GET NASUEAS;SWITCHING PATS TO UNI SOME400 OTHERS 600
PPLPMDL0800000001	Cleveland	OH	44111	9/30/1998	VERY INTER IN OXY AND UNI WILL START SWITHC PATS TO UNI;SEEIF HE HAS AND HAS HE USED ANY XOY
PPLPMDL0800000001	Cleveland	OH	44102	9/30/1998	SHOWED LEVY PAPER WITH T3 DOESNT WORK VERY INTER JSUT PUTPAT ON 20MG WHO WAS TAKING PER;SEE IF HE HAD TO INCR DOSE
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	SET UP IN HALLWAY TO TALK TO DR'S NOT VERY BUSY DAY NEED TOSET UP INSR IN RECOVERY
PPLPMDL0800000001	Cleveland	OH	44103	9/30/1998	SCHEDULED LUNCH WITH DR HALL AT 1464 EAST 105TH ST OFFICEFOR NOVEMBER 3 - 11 30 AM
PPLPMDL0800000001	Chagrin Falls	OH	44022	9/30/1998	INSERVICE - 3 EXP RNS, WITH FORMER DON. VIDEO TAPE ANDDISCUSSION ON OXY USAGE AND WHICH PTS. DARVOCT USAGE HUGE.NEED FOR CONTINUING ASSESSMENT ON PTS.
PPLPMDL0800000001	Cleveland	OH	44112	9/30/1998	LUNCH SCHEDULED FOR OCT 14 - 12 15 PM.
PPLPMDL0800000001	Cleveland	OH	44109	10/1/1998	ADV IN DEC FOR APPO TRIED TO SELL ME TICKET FOR PHILL DINNERHAS RX 80 UNI THIS YEAR ASKED FOR MORE
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	ATTENDING GRAND ROUNDS ALWAYS GOOD PLACE TO CATCH LW DOCS
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	SHOWED LEVY PAPER VERY INT SAYS HE USES T3;HAS PAT ON 720MGXOY;
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	HAD SPOKEN TO HIM ONE OTHER TIME ABOUT OXY AND HAS NOT USED/COMMITTED THIS TIME FOLLOW UP IN OFF AND SAYS HE ALWAYS RX'SSENK WENT OVER SEN S
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	WENT OVER BENEF OF UNI AND OXY SEE IF HE HAS USED EITHER;PAROXY FOR ACUTE
PPLPMDL0800000001	Rocky River	OH	44116	9/30/1998	CALL ON HIM WITH OXYFAST BUT WIL NOT GET HIM TO USE OXY HEUSES DARVO
PPLPMDL0800000001	Cleveland	OH	44111	9/30/1998	HAS NOT USED INTER IN DIFF OF MS;KEEP TELLING HIM SAME MESSAND SEE IF HE HAS USED
PPLPMDL0800000001	Cleveland	OH	44107	9/30/1998	SHOWE HIM OA STUDY SAYS HE'S DOING HIS OWN SENK FOR ELDRY
PPLPMDL0800000001	Lakewood	OH	44107	9/30/1998	SET UP IN SERVICE FOR PHARMACY AND USING LOTS OF SENKOT GOOVER TITRATION
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Lakewood	OH	44107	10/1/1998	OUT OF SAMPLES IS USING UNI STILL NO SCH 2
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44113	10/1/1998	DRUG ADDIC PAT WITH FICATURE ON IT AND BACK IN HOSP THOUGHTXOY WAS CAUSEING INTERNAL BLEEDING SHOWED PI FOLL UP WHAT HATO THAT PAT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Barberton	OH	44203	10/1/1998	NEED TO ASK DR IF SHE SEES THAT MUCH OF A DIFFERENCE INQ4-6 VS OXY FOR SIDE EFFECTS, SHOW THE NEW SIDE ABOUT SIDEFFECTS IN THE ELDERLY.
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Cleveland	OH	44113	10/1/1998	SHOWED LEVY ARTICLE TAKE HIM OUT TO LUNCH AND FIND OUT IFHE'S USING DURA
PPLPMDL0800000001	Uniontown	OH	44685	10/1/1998	DR MENTIONED NOT SEEING ANY MORE WORKER'S COMP PTS, HASN'TWRITTEN OPIOID IN A WHILE. NX ASK IF HE HAS ANY PTS ON VICNFOR A WHILE?
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0800000001	Akron	OH	44301	10/1/1998	NX ASK DR IF HAS HAS USED OXY IN PLACE OF TYLENOL/C FOR ANYOF HIS PTS?
PPLPMDL0800000001	Bay Village	OH	44140	10/1/1998	MADONNA - RESCHEDULED INSERVICES FOR BG - 11/11 @ 2 PMAND LIMA 11/9 @ 2PM. NEED TO FOCUS IN ON ASSESSMENT ANDADDICTION. MARCIA - RN CONSULTANT - EXPLAINED MY POSITIONAND INSERVICE AVAILABILITY. ALSO DISCUSSED SPEAKER PROGRAMFOR HOMES WITH DONS AND STAFF RNS.
PPLPMDL0800000001	Bay Village	OH	44140	10/1/1998	LUNCH WITH ROB AND BERNIE. OVERVIEW OF UNIPHYL AND DOINGCONVERSIONS. UNIPHYL PREFERRED ON FORMULARY. ROB VERYINTERESTED IN DOING PERSONALIZED ASSESSMENT SCALES AND FORMSTO USE WITH HOMES. OVERVIEWED LATEST CORP FORMULARY WITHHIM ON OPIOIDS.
PPLPMDL0800000001	Cleveland	OH	44113	10/1/1998	NEED TO FIND OUT WHO WILL SET UP INSR ENNIE USES DARVO SHOWHER LEVY ARTICLE SHE PERCEIVES OXY AS STRONG
PPLPMDL0800000001	Cleveland	OH	44113	10/1/1998	STOPPED IN AND SAW ANS DONT HANG OUT WHEN DARLENE IS AROUND
PPLPMDL0800000001	Cleveland	OH	44195	10/1/1998	BLACKOUT-IS LEAVING AND GOING BACK TO HAWAII
PPLPMDL0800000001	Akron	OH	44333	10/1/1998	DR MENTIONED VICODIN FOR MORE ACUTE PAIN, NX ASK IF HAS USEDXY IN PLACE OF VICODIN FOR PTS?UNI, ASK WHEN USES BID THEO VS UNI?

PPLPMDL0080000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0080000001	Cleveland	OH	44102	10/1/1998	HAS NOT USED YET WNET OVER PI AND SIAD HE'D USE
PPLPMDL0080000001	Akron	OH	44312	10/1/1998	ASK DR IF HE WOULD USE OXY IN PLACE OF VICODIN?ASK WHEN USES BID VS UNIPHYL?
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/2/1998	HE HAS SAME VIEWS AS BERZON WHEN IT COMES TO ASTHMA.LEFT THEVANS REPRINT TO SHOW ADD ON VALU IN THIS DISEASE STATE.NEED TO SHOW KIDNEY TO SHOW FURTHER EVIDENCE
PPLPMDL0080000001	Akron	OH	44333	10/1/1998	ASK DR WHAT USING FOR BREAKTHROUGH PAIN AND HOW HIGH GONEWITH OXY?UNI, ASK WHEN INITIATING THEO?
PPLPMDL0080000001	Lakewood	OH	44107	10/1/1998	SHOW LEVY ARTICLE
PPLPMDL0080000001	Cleveland	OH	44113	10/1/1998	MOVING TO 3RD FLOOR SET UP LUNCH AND SHOW LEVY ARTICL
PPLPMDL0080000001	Beachwood	OH	44122	10/2/1998	HE WAS GIVING UNI SAMPLES TO PAT.SAID THAT HAVING THEM ISIMPOTANT WHEN HE CHOOSES WHAT HE IS GOING TO DO
PPLPMDL0080000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0080000001	Cleveland	OH	44113	10/1/1998	SAYS ITS BECOMING HABBIT;SHOW HIM LEVY ARTICLE AND SET UPLUNCH TO HELP CONTINUE COMMT TO OXY
PPLPMDL0080000001	Cleveland	OH	44195	10/1/1998	BLACKOUT
PPLPMDL0080000001	Westlake	OH	44145	10/2/1998	IS USING MORE TALK TO HIS BROTHER ABOUT OXY/DENTIST WANTEDUNI SAMPLES
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/2/1998	WANTED UNI SAMPLES NO TIME TO TALK ABOUT OXY
PPLPMDL0080000001	Uniontown	OH	44685	10/2/1998	DR SAID HAS KEPT DR LOHMEYER'S PTS ON OXY BUT HAS NOT STARTED ANY NEW PTS ON OXY, NEXT ASK IF HAS USED ANYVICODIN ON AMY PTS?
PPLPMDL0080000001	Cleveland	OH	44107	10/2/1998	VERY RECP WILL USE FOLLOW UP AND SEE IF HE HAS
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/2/1998	HAD ONE PAT ON OXY WILL NOT ENGAGE IN CONVERS WITH ME RE MED
PPLPMDL0080000001	Cleveland	OH	44111	10/2/1998	SAYS HE'S USING STILL DISAGREES WITH HALF LIFE DOES TOTALSTALK 40MG
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/2/1998	SHOW HIM LEVY ARTICLE
PPLPMDL0080000001	Lakewood	OH	44107	10/2/1998	NEED TO SIT DOWN AND FIND OUT HIS TRUE OBJE MUST BE STUCK INHABBIT;
PPLPMDL0080000001	Akron	OH	44319	10/2/1998	NEED TO ASK DR IF HAS WRITTEN ANY COMBO'S RECENTLY?
PPLPMDL0080000001	Broadview Heights	OH	44147	10/2/1998	GREAT LUNCH WITH SUE, ANNE AND INHOUSE PHARMACISTS. OVERVIEWPRODUCT LINE AND HSS POSITION. ANNE HAPPY TO SEE PF GETTINGINVOLVED MORE WITH CCPS. VERY STRONG ON PUSHING ASSESSMENTAND BEING AGGRESSIVE. RNS IN NHS FEAR C25 - ADDICTION.ANNE- COPELEY HOME WANTS INSERVICE - SCHEDULED NOVEMBER
PPLPMDL0080000001	Broadview Heights	OH	44147	10/2/1998	GREAT LUNCH WITH SUE, ANNE AND INHOUSE PHARMACISTS. OVERVIEWPRODUCT LINE AND HSS POSITION. ANNE HAPPY TO SEE PF GETTINGINVOLVED MORE WITH CCPS. VERY STRONG ON PUSHING ASSESSMENTAND BEING AGGRESSIVE. RNS IN NHS FEAR C25 - ADDICTION.ANNE- COPELEY HOME WANTS INSERVICE - SCHEDULED NOVEMBER
PPLPMDL0080000001	Cleveland	OH	44106	10/2/1998	HE IS VERY SET IN HIS BELIEF THAT DURAG DOES WELLASSOCIATINGOXY WITH MORPH AND MORPH LIKE SE.NEED TO DO A BETTER JOBAT DIFFERENTIATED AND GETTING HIS DURAG BUSINESS.SHOWEDBLOOD LEVELS AND GRAPH FROM DURAP PI BUT IT DID NOT MATTER
PPLPMDL0080000001	Mayfield Heights	OH	44124	10/2/1998	COMPARED OXY TO DUR AND HE HE IS HAVING VERY GOOD RESULTSHS SAYS THAT HE IS NOT USING DURAG IN MANY PATIENTS ANYMORE SO THE STRONG AVE SEEMS GOOD.HE IS NOT USINGFOR THE COMBO'S THOUGH AND I MAY HAVE NICHED TOO HIGH.MTCOMPARE VS COMB AND SHOW HOW TO CONVERT THOSE PAT AS WELLAND NEED TO GET MORE SPECIFIC WITH THOSE TYPES
PPLPMDL0080000001	Cleveland	OH	44111	10/7/1998	GAVE HIM UNI CONVERT IS USING BECAUSE CAN NO LONGER GET UNIDUSET UP APPT AND GO OVER BENEFITS OF PM DOSING;AND SENK S HASPLENTY OF SAMPLES
PPLPMDL0080000001	Cleveland	OH	44106	10/2/1998	TRYIGN TO MAKE THE TRANSITION FORM THE COMBO'S.HE DEFINETLYHAS A PAIN LADDER WITH DARY BEING ON THE BOTTOM THEN T3 THENVIC PERC AND MORPH.HE TALKED ABOTU A PATIENT THAT DID NOTDO WELL ON T3 AND HE HAD TO PUT HER ON PERC.NEED TO WORKON THE COMPARISON TO THE COMBOS AND POTENCIES
PPLPMDL0080000001	Akron	OH	44312	10/2/1998	DR USING OXY MORE FOR CHRONIC PAIN, NEED TO ASK WHAT USINGFOR ACUTE PAIN?UNI, ASK WHEN USING THEO?
PPLPMDL0080000001	Cleveland	OH	44106	10/2/1998	FOCUSED ON BREAKTHRU AND HOW IR IS CHEAPER THAN ROXICOD.ALSO VERY INTERESTED IN FAST WHEN THAT BECOMES AVAIL.SPENTMOST OF THE TIME WITH DOSING AND 3-2 RULE AND HOW THEBKTHRU IS A HELP TO TITRATIONS.WILL SIGN A SCRIPT FROFAST
PPLPMDL0080000001	Lakewood	OH	44107	10/2/1998	SOME PATS OXY DOESNT WORK 12HRS TALKED ABOUT BREAKTHROUG IROR IBOPROF;FOLLOW UP
PPLPMDL0080000001	Cleveland	OH	44122	10/7/1998	HE IS USING OXY ALOT BUT HE IS NOT USING IR FOR BREAKTHRU.CLINIC AT HURON ON TUESDAYS.NEW NRSE AND GETTING BUSY.HEHAS A M MYELOMA PATIET ON 160TID.TALKED BREAKTHRU ANDHE GAVE A REC FOR ORDERING.FAST.NEED TO GET TO HURON FORSEN AND INSER NEW NRSE
PPLPMDL0080000001	North Olmsted	OH	44070	10/7/1998	VERY RECP TO USING OXY LKES NO TYL TO EFFECT FEVER;DUE ANYDAY NOW WITH 2ND BABY;MAY HAVE C SECTION SEE IF SHE GOT OXY
PPLPMDL0080000001	Parma	OH	44129	10/7/1998	CAUGHT DR AT WINDOW, SAID HAS USED 20MG ON ONE TONSIL PT.ASK MORE ABOUT POST OP PT.
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	NOT IN HABBIT OF OXY ONLY USES DARV AND VIC;WILL NEED TO BEREMINDED FREQUENTLY TO GET IN HABBIT
PPLPMDL0080000001	Cleveland	OH	44070	10/7/1998	NEED TO SET UP APPT OR SEE IN OFFICE GINA SECRETARY CALL FOAPPT. WANTED TO TALK TO ME BUT HAD EMERG AT OFFICE
PPLPMDL0080000001	Cleveland	OH	44109	10/7/1998	NEEDED DOSING INF AGAIN SHOWED LEVY ARTICLE GIVE HIM COPY
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	SHOWED LEVY REPRINT SAYS THAT WILL HELP ME VERY INTERESTEDIN CODEDINE AND NO ANGELS EFFECT SEE IF HE'S USING OXY NOW
PPLPMDL0080000001	Cleveland	OH	44122	10/7/1998	TRYING TO SEPARATE THEOPH'S,USED MAN TO GO OVER TENDIFFERENCES BETWEEN AND HE HAS CONVERTED ONE PAT.SEINGSUCCESS BUT HABIT IS STILL THERE.NEED TO SHOW MARTINCOPD ART.HE USES PAIN MEDS RARELY.HIS MOTHER WAS A CA PATAND THIS SEEMS LIKE ONLY SETTING IN WHICH HE USES
PPLPMDL0080000001	Independence	OH	44131	10/7/1998	HIS FIRST CHOICE IS MORPHINE AND THE ENVIRONMENT MAYBE THE BIGGEST REASON.WHEN HE HAS PATIENTS THAT CAN NOTTOLERATE MOROPHINE HE WILL USE OXY.IT IS HARD FOR THEMTO USE OXY PROPERLY WHEN THEY DO NOT EVEN USE MSC PROPERLY
PPLPMDL0080000001	Shaker Hts	OH	44122	10/7/1998	HABIT IS SO IMPORTANT FOR HIM.WHILE WAITING FOR HIM,HEWROTE A T4 FOR HIS LAST PATINET.ASKED WHY HE WAS GOING TOGIVE HER A SHORT ACTING ADN HE DID NOT HAVE A GOOD REASONSO HE CHANGED IT TO OXY.HE HAS A TENDENCY TO USE 90 TABS FORSHORT ACTING RX'S
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	IS USING 20MG AFRAID OF ADICTION GO AFTER 10MG INSTEAD OF DA
PPLPMDL0080000001	Parma	OH	44134	10/7/1998	ADDRESSED THEO 24, SAW QD THEO'S AS THE SAME. NEXT ASK IFHAS ANY PTS STILL ON THEO-24?
PPLPMDL0080000001	North Olmsted	OH	44070	10/7/1998	USES DARVOCT SAYS HE'LL TRY OXY ON C SECTION;AND SEE IF WORWENT OVER DOSING;WOULD PREFER TO USE SOMETHING HE CAN CALLINSAYS SOME PAIN IS GOOD;SEE IF HE USED AND WILL HE CONTINUE
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	VERY INTER IN LEVY ARTICLE SEE IF HE'S USING MORE OXY THANVIC
PPLPMDL0080000001	Cleveland	OH	44109	10/7/1998	IS GIVING REGULARLY PAT HAD REQUESTED LIQ CODINE AND HE STILLGAVE OXY AND PAT DIDNT CALL BACK;DOESNT USE PAIN MED IN TUBEWILL BE TARGET FOR LIQUID
PPLPMDL0080000001	Parma	OH	44129	10/7/1998	SAME OLD STORY WITH DR C11 VS C111 BEING HELD MORE ACCOUNTABNX HIT ON SAFETY OF OXY.
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	REFRESHER ON OXYCONTIN HAS NOT USED MUCH LATELY;THEY ROTATEFIND OUT WHO IS THERE EVERY DAY THAT MAY BE ABLE TO HELPRECOMMEND OXY
PPLPMDL0080000001	Independence	OH	44131	10/7/1998	MIGUEL IS A FLOATER.TALKED ABOUT SEN AND OXY.UNI.RECOMBULK FIRST FOR SAFETY REASONS AND THEN SENNA WHEN LAXATIONIS NEEDED.NEED TO SHOW LIT AND SAFETY IN PREGNANCY
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	MAY PUT IN OXY IR HAS HAD REQUESTS SEE IF THEY PUT IT IN
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	SURG LOUNGE DR IRUSSI,LOCKHART,MOURANY SET UP LUNCH AND FOLLUP IN OFFICE
PPLPMDL0080000001	Akron	OH	44307	10/7/1998	ORTHOPEDIC SURGERY INSERVICE.
PPLPMDL0080000001	Cleveland	OH	44102	10/7/1998	DOES LOTS OF CARPEL TUNNEL AND USED OXY TODAY
PPLPMDL0080000001	Akron	OH	44302	10/7/1998	OXYIR AND FAST
PPLPMDL0080000001	Tallmadge	OH	44278	10/7/1998	ATTENDED INSERVICE TO ORS RESIDENTS, HAS BEEN USING OXYFOR WHAT HE PERCEIVES AS MORE PAINFUL SURGERIES, PUSHEDTO USE FOR ANY SURGERY REQUIRING VIC.
PPLPMDL0080000001	North Olmsted	OH	44070	10/7/1998	DOES INCONTENCE INJECTIONS WITH COLLEGEN INTO BLADDER ANDMAY USE OXYCONT ON THESE PATS SEE IF SHE DOES THAT
PPLPMDL0080000001	Parma	OH	44129	10/7/1998	DR SAID HE IS GOING TO USE. NEXT ASK IF DR WOULD USE OXYINSTEAD OF PERCOCET?
PPLPMDL0080000001	Parma	OH	44134	10/7/1998	DR MENTIONED USING UNI FOR ASTHMA AND COPD, NX ASK WHEN GOIGTO THEO'S?OXY, MENTIONS FOR TERMINAL PAIN, ADDRESS ACUTE OPIOID USE.
PPLPMDL0080000001	Parma	OH	44129	10/7/1998	DR TALKES ABOUT USING OPIOIDS FOR ACUTE PAIN AND FEAR OFLONG TERM USE, NOT COMFORTABLE WITH OPIOID USE. CONFUSEDNEXT CALL, ASK WHAT TYPE OF PTS SHE WOULD USE FOR OXY,THEN ASK WHAT OPIOID SH WOULD USE TO INITIATE THERAPY?
PPLPMDL0080000001	Parma Hts	OH	44130	10/7/1998	DR STILL HASN'T TRIED, HE SAYS IT IS HABIT, MENTIONED PTSDOING WELL WITH TYLENOL/C AND SOME DEMEROL, THINKS OXYCODONEMORE ABUSED, NEED TO ADDRESS DELIVERY SYSTEM, ASK WHATCONCERNS OF USING OXY VS TYLENOL/C?
PPLPMDL0080000001	Cleveland	OH	44111	10/7/1998	ASK HIM IF THE TYL HE USES IS LIQUID;NEEDS TO BE REMINDEDMAY NOT BE BIG PRIORITY IF HE'S RXING ALOT OF LIQUID
PPLPMDL0080000001	Westlake	OH	44145	10/7/1998	SHOWED LEVY ARTICLE TO DR AND JIM SAYS THEY ARE USING 20MGNOT USING IR CAUSE JUST USING OXY;GO OVER TYL ISSUE;
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/7/1998	OCCNTRATED ON DOSING AND HOW TO MAKE IT EASIER TOTITRATE.HE INC PAMS DOSE BUT HE PUT IT IN THE MIDDLEALMOST AS A BREAKTHRU OR TID KIND OF THING.WILL NEED TOMAKE SURE THAT HE FOLLOWS THRU AT TEN TALK AND DOES WHATE PREACHED USES A LOT MORE COMBOS
PPLPMDL0080000001	Cleveland	OH	44102	10/7/1998	HAS PAT ON 20MG OXY,VIC 4 TIMES A DAY AND COUGH SYRUP SEEIF HE INCREASED DOSE
PPLPMDL0080000001	Independence	OH	44131	10/7/1998	TALKED ABOUT LAST COUPLE OF PAT THAT HE HAD ON OXY.ONE HE CHANGED TO DURAG BECAUSE HE DID NOT TITRATE TOA HIGHER DOSE.TALKED ABOUT HTE 3 2 RULE.HE HAS SOMEOBJECTIONS THAT HE IS NOT TELLING SHE IS AN INTERESTING CANDIDATE FOR OXY USE.SHE DOES NOTHAVE A HIGH VOL OF PAT BUT PAT SHE DOES HAVE ALL HAVEPOT FOR OXY.STARTED TO GO OVER PAIN MANAGE STUFF AND HOWOXY IS BETTER THAN COMBOS.MADE A LUNCH APPT TO GET MORE TIME
PPLPMDL0080000001	Cleveland	OH	44112	10/8/1998	HE WAS VERY BUSY.FOLLOWED UP WITH TWO PAT.ONE WAS THE MORPCONVERSION AND THE OTHER WAS UNI ADD ON.DID NOT SAY ALOTEXCEPT FOR THE FACT THAT HE WAS HAPPY AND HAS DNE MORE.NEED TO COME BACK WHEN HE HAS MORE TIME
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/8/1998	FAMILIAR WITH OXY LKES THE ABUSE SAVINGS BUT HAS CONCERNSABOUT GHOST MATRIX AND STREET VALU PLAYED DEVILS ADVOCATENEED TO FIND WHAT TYPE OF PATIENTS AND WHEN HE USES OXY.GETTING SPECIFIC WILL BE IMPORTANT.TRIED TO FIND WHAT HEWAS DOING IN PHARMACY IN THE BUILDING BUT THEY WERE NOTSEEING MUCH FORM HIM
PPLPMDL0080000001	Garfield Hts	OH	44125	10/8/1998	COPD FLSH CARD FOR UNIPHYL
PPLPMDL0080000001	Akron	OH	44304	10/8/1998	OXYFAST
PPLPMDL0080000001	Akron	OH	44304	10/8/1998	OXYFAST
PPLPMDL0080000001	Parma	OH	44129	10/8/1998	DR MENTIONED MS CONTIN, WHEN CAME IN. ADDRESSED OXYCONTINVS TYLENOL/C, THINKS CODEINE LESS POTENT. NX ASK IF HASUSED OXY IN PLACE OF TYLENOL/C?



PLPMDL0080000001	Lyndhurst	OH	44118	10/8/1998	WENT OVER MARTIN PAK AND ADVAN OF UNI OVER THEO DURAND ESP OTHER GEN THEOPH.SHE IS STARTING TO SETTLEDOWN AND GET COMFORTABLE HERE BUT IS STILL HES TO USEPAIN MEDS
PLPMDL0080000001	Akron	OH	44304	10/8/1998	SAYS HAVING GOOD SUCCESS WITH UNIPHYL AND BEEN USING MORE,USED COPD FLASH CARD FOR QUICK REMINDER.
PLPMDL0080000001	Akron	OH	44309	10/8/1998	PHARMCY
PLPMDL0080000001	Akron	OH	44304	10/8/1998	UNI FLASH CARD FOR COPD, RESPONDING TO HIM SAYING THEY HAVEBEEN USING AS MUCH THEOP LATELY.
PLPMDL0080000001	Maple Hts	OH	44137	10/8/1998	HAS SOME CONCERNS ABOUT SE BUT OVER ALL HE IS HAPPY WITHOXY AND HOW IT IS PERFORMING.HE HAS SOME WEIRD NOTIONSO OF WHAT SUCCESS IS THOUGH.FUNCTION IS NOT MAIN INDIC ANDSE ARE MORE
PLPMDL0080000001	Cleveland	OH	44112	10/8/1998	IMPORT.LIKES TO BRING ALOT OF OTHER ISSUES INTO THE TOPIC AND MAKE IT IMP FINALLY FOUND HER AT THIS ADDRESS NOW.IT WILL BE IMPORTANTTO BE CONSISTENT AND FREQUENT FOR THAT SEEMS TO BE BEST WAYTO BUILD TRUST.SHE USES COMBOS WHEN SHE HAS TOO AND ISLEARY OF STRONGER MEDS.
PLPMDL0080000001	Middleburg Hts	OH	44130	10/8/1998	DR THINKS OXY STRONGER THAN TYLENOL/C. SAID HAS USED.NX ADDRESS THE ISSUE OF CODEINE NOT BEING EFFECTIVE ANDASK IF WOULD USE OXY IN PLACE OF CODEINE?
PLPMDL0080000001	Middleburg Hts	OH	44130	10/8/1998	DR USING MS CONTIN, AND STARTS WITH TYLENOL/C, ASLO MENTIONUSING DEMOROL FOR POST OP. OXY, START WITH STAY WITH.NX ASK IF HAVE STARTED ANY NEW PTS ON OXY AND IF NOT WHY?
PLPMDL0080000001	Middleburg Hts	OH	44130	10/8/1998	DR SAYS ALOT OF PTS COMING TO HIM ON OPIOIDS. ASK DRIS HE HAS SWITCHED ANY VICODIN PTS?
PLPMDL0080000001	Akron	OH	44304	10/8/1998	OXYFAST
PLPMDL0080000001	Middleburg Hts	OH	44130	10/8/1998	DR USING 10MG TABS 1-2 TABS Q12. NX ASK IF WILL REPLACE LORTAB WITH OXY?
PLPMDL0080000001	Cleveland	OH	44122	10/9/1998	TRYIGN TO TAKE A DIFFERENT APPROACH.ASKED WHY HE USESSHORT ACTING ESP PERC.TALKED ABOUT HOW HE DOES NOT WANTTO HAVE PAT ON LONG ACTING BUT HE STEADILY REFILLS.NEED TOSHOW ACL AND LEVY
PLPMDL0080000001	Cleveland	OH	44122	10/9/1998	HE IS NOT DOING MUCH WITH ONC SINCE WINE LEFT.ALL MOSTALL OF PAIN MEDS ARE COMING FROM CA SETTING.ALSO DEAD SETON THEO DUR WHEN HE RARELY USES THEOPH
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	FROM CLINIC HAS NOT USED OXY AT FAIRVIEW SAYS HE'LL USEFOLLOW UP
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	QUICK HIT NOT IN GOOD MOOD TODAY SHOW LEVY ARTICLE AND TITRA
PLPMDL0080000001	Akron	OH	44106	10/9/1998	USED THE CRIT CARE JOURNAL S111 TO DISCUSS NIGHT TIMESE AND DAYTIME SLEEPINESS.STILL FEELS THAT LA SEREVENT WILLGIVE SIM RESULTS.TRYING TO GET BEYOND THAT SEREV ANDUSING UNI HTERE
PLPMDL0080000001	Akron	OH	44333	10/9/1998	DR DOESNT SEE DIFFERENCE IN THEO'S, SHOWED CHART VS THEO DRNX ASK IF HAS ANY PTS ON THEO DUR THAT WOULD SWITCH TO UNIOXY THINKS FOR MORE SEVERE PAIN.
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	SET UP LUNCH WITH HIM AND DR'S;
PLPMDL0080000001	Maple Heights	OH	44137	10/9/1998	TRYIGN TO GET HER TO UNDERSTAND THE DIFFERENCES BETWEENSHORT ACTING AND OXY.SHE DOES NOT GIVE ALOT OF TIME.WILLNEED TO SUPPLEMENT WITH LITERATURE AND OTHERCREATIVE STUFF
PLPMDL0080000001	Fairlawn	OH	44333	10/9/1998	DR NOT THINKING ON LINES OF NONMALIGNANT PAIN. QUICK HITNX.ASK CONCERNS WITH RX COMBO MEDS?
PLPMDL0080000001	Cleveland	OH	44106	10/9/1998	HE HAS A COUPLE OF PATIENTS ON HIGH DOSES.200MG AND HEIS ADDING DURAGESIC.HE IS UNACCUSTOMMED TO GOING HIGHER.TALEKD AOBUT USING THE 80MG TABLET AND DC DURAG.ALSOHOW TO USE BREAKTHRU TO GUIDE THE DOSE AND THE 3-2 RULE.
PLPMDL0080000001	Akron	OH	44333	10/9/1998	DR WAS THINKING OXY FOR TERMINAL PAIN, WENT AFTER PERCOCETAND TYLOX PTS. NX ASK IF HAS USED OXY INSTEAD OF PERCOCET?UNI, MENTIONED USING UNI, SHOW GUIDELINES FOR COPD ANDASTHMA.
PLPMDL0080000001	Akron	OH	44319	10/9/1998	DR MENTIONED USING OXY 80MG FOR HEMMHROID SURGERY AND LORTABEVRY 4H FOR OTHER ANAL SURGERY. NX ASK IF HAS USED OXY INPLACE OF LORTAB FOR ANAL SURGERY?
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	BAGELS IN LOUNGE VERY APPREC. GO ON THRS WHEN ORTHO THEIR
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	LUNCH WITH 8 DOCS WILL HELP INFLU WITH RECOMMENDING OXY
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	OXY AND SENNA TO NURSES;SET UP LUNCH WITH BRELL AND CHAUDRY
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	SET UP ANOTHER HAPPY HOUR THEY ARE RXING;SHOW TYL 3 LEVY PAP
PLPMDL0080000001	Tallmadge	OH	44278	10/9/1998	MET WITH IRENE, DR T'S NP.OVERVIEWED MATERIALS, PAP, QUESTINSET UP INSERVICE FOR PAIN ASSESSMENT WITH DEANN FOR 10/26ZPM. MANY QUESTIONS ON PROPER IMPLEMENTATION. REC'NH INFO FROM IRENE; AREAS TO HIT.
PLPMDL0080000001	Cleveland	OH	44106	10/9/1998	HE IS CHANGING WHAT HE WANTS FOR HTE SPEAKER DATE INFEB.HE FEELS SOMEONE LOCAL FROM THE HSOPITAL WOULD BEBETTER.HE IS STARTING PAT LOW NAD GOING UP FROM HTERE.FOUCSED ON THE 3-2 INFO AND BREAKTHRU
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	QUICK HIT ON OXY;
PLPMDL0080000001	Uniontown	OH	44685	10/9/1998	DR RICH SAID USING MORE FOR ACUTE PAIN, NOT SO MUCH CHRONIC(PAIN SAID USES VICODIN Q4-6. WOULDNT GIVE SPECIFIC PTBUT SAID WOULD USE IN PLACE OF VICODIN. NX ASK IF USEDIN PLACE OF VICODIN, IF NOT
PLPMDL0080000001	Cleveland	OH	44113	10/9/1998	WHAT ARE CONCERNS?WHAT IS MOST COMMON PAIN TREATED?
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	SAYS HE'S USING GAVE CONV PEN MAY HELP TO REMIND HIM
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	IS USINGOXY INSTEAD OF VIC;SPOKE WITH PA TOM WHO STILL THOUGHXY WAS ALOT STRONGER THAN OXY;SHOWED CONV AND SEE FREQUENTLY
PLPMDL0080000001	Akron	OH	44333	10/9/1998	DR SAID STARTED A PT ON OXY 10MG Q12 FOR LOW BACK PAIN.ASK ABOUT MORE SPECIFIC PTS AND IF DR WOULD USE OXY INPLACE OF PERCOCET AND VICODIN?
PLPMDL0080000001	Cleveland	OH	44109	10/9/1998	GETTING IN HABBIT WRITING POST SURG 10MG 1-2 Q12
PLPMDL0080000001	Cleveland	OH	44111	10/9/1998	HAS PAT ON 120MG Q12 DOING WELL SHOW LEVY PAPER
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	USING MORE AND MORE/COVERTING PTS RIGHT AWAY WHEN THEY GETTHEM
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	ORS LUNCH-SD WD TRY
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	HAS WRITTEN 3 MORE RX
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	USES WHEN HE REMEMERS-GOOD RESULTS
PLPMDL0080000001	Cj,Eveland	OH	44195	10/12/1998	LUNCH/HAS WRITTEN AND HAS PT TOMORROW W/DR. BREMS WHO AGREEDTO WRITE IT.
PLPMDL0080000001	South Euclid	OH	44121	10/12/1998	LEFT THE EVANS ART AND HE STATED THAT IT WAS OLD.SAIDTHAT ALL OF THE BHRONCODILATORS WILL BE STEROID SPARRING.USING THEOPH AS ADD ON WHEN THERE ARE LITTLE OTHER ALTERNATENT NEED TO SEPARATE UNI FROM SEREV AND ACC.NEED TO TALK ABOITMMUNOMOD AND ANTI INFLAM ACTIONS WHILE REFERENCING BRONCOACTIONS
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	VERY GOOD WRITER/HAS USED A LOT AT METRO AND WILL USE HEREALSO.
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	HAS NOT TRIED BUT WILL
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	HAS USED 3 TIMES SINCE LAST LUNCH AND WILL TRY AGAIN
PLPMDL0080000001	Akron	OH	44307	10/12/1998	OXYFAST
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	JUST PUT PT TODAY ON IT AND WILL USE TOM'W
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	HAS NOT TRIED BUT SD WD
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	HAS NOT USED MUCH BUT WILL TRY
PLPMDL0080000001	Cleveland	OH	44106	10/12/1998	HE HAS NOT USED OXY.COMMITTED TO USING IN THE HOSPITAL INREHAB SETTING.NEED TO KEEP GETTING HIM OXY STUFF SO HISHABITS DO NOT KEEP GOING BACK TO VIC
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	ATTENDING-SD IS USING-RESIDENTS WRITE THE RX
PLPMDL0080000001	Parma	OH	44129	10/13/1998	DR MENTIONED THAT TOLERANCE WAS THE ISSUE BETWEEN USINGUNIPHYL AND BID THEO'S. NX ASK WHAT THEO HE INITIATESWITH AND WHEN?ALSO CAN ASK WHAT HE MEANS BY LACK OFTOLERANCE?
PLPMDL0080000001	Mayfield Hts	OH	44124	10/13/1998	QUICK HIT AT WINDOW.USED THE NEW COPD SLIM JIM TO SHOWATS GUIDELINES AND ADD ON BENEFIT AND LEFT MARTIN PAKARTICLE TO SEPARATE UNI FORM OTHER THEOPH
PLPMDL0080000001	Cleveland	OH	44128	10/12/1998	GAVE HIM A BEANIE AND TOLD HIM THAT IT REMINDED ME OF HIM.COLORFUL AND DOESNT MIND STRUTTING ITS STUFF WHEN IT HASSTUFF TO STRUT.RELATED TO OXY BY SAYING THE OXY HAS ITALL OVER T3 SO IT CAN STRUT ITS STUFF LIKE THE BEANIE
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	GOOD USER/WILL KEEP USING
PLPMDL0080000001	Akron	OH	44302	10/12/1998	OXYFAST
PLPMDL0080000001	Cleveland	OH	44119	10/12/1998	DR AGNABERG AND THOMAS - LET THEM KNOW OXYFAST COMING SOON-BOTH VERY INTERESTED! DR T WISHES WE COULD HELP WITH SENCOST-USING PERI-COLACE 1ST LINE, BUT ENDING GOING TO SENBECAUSE MUCH BETTER EFFICACY.LEFT SAMPLES AND THEY WEREVERY HAPPY.REC'D NH LISTING/DISCUSSED SPEAKERS IN NH.
PLPMDL0080000001	Richfield	OH	44286	10/12/1998	APPT WITH DR NORMAN. MORE OXY IN CANCER PTS.REMIND HIM ABOUTBACK & OSTEO PTS-SAYS THAT OSTEO PTS W BROKEN BONES WOULD.BENEFIT.DOESNT LIKE PERCS-DOES LIKE VICODIN. WHERE? WHENSWITCH? NO DARVOCEIT/DEM.-CONTRAINDICATED IN ELDERLY UNLESSPSYCH. ADDICTED.NT VERIFY WHERE VICODIN AND MSC. NOW MEDDIR AT COLONIAL GARDENS.ATTENDING OMDA SALT FORK
PLPMDL0080000001	Akron	OH	44307	10/12/1998	ONCOLOGY FLOOR AND PHARMACY DEPT
PLPMDL0080000001	Akron	OH	44307	10/12/1998	HERSH PROGRAM, USING OXY FOR ACUTE VS CA
PLPMDL0080000001	Akron	OH	44307	10/12/1998	USING OXY VS VIC FOR POST OP, GOING TO SYNOPIA
PLPMDL0080000001	Maple Hts	OH	44137	10/12/1998	NEED TO FOCUS ON NON NURSING HOME AND NON MALIGNANT DATAAFRAID TO USE OPIOIDS LONG TERM IN SPITE OF NON MALDATA WITH MAJOR CONCERN BEING DEA AND ADDICTION.NEED TPSHOW SPANOS
PLPMDL0080000001	Cleveland	OH	44195	10/12/1998	FORMULARY SITUATION/WROTE LETTER TO PHCY
PLPMDL0080000001	Cleveland	OH	44128	10/12/1998	INTRODUCED MYSELF AND OXY AND UNI VERY BUSY DAY AND NEHAS ONLY BEEN HERE ABOUT A MONTH SAID HE HAS SEEN SOMEUSED BY DR MARSH
PLPMDL0080000001	Akron	OH	44319	10/12/1998	C111 VS C11 VICODIN VS OXY ABUSE AND QUICK ONSET OF ACTIONIS ISSUE. NEXT ASK WHAT CONCERNS OF OXY VS VICODIN?
PLPMDL0080000001	Cleveland	OH	44115	10/12/1998	IN ER AT LCC THINKS PATS SHOULD TAKE PRN NOT Q12.WENT OVERWHY PAT SHOULD BE ON Q12 VS PRN ALSO SHOWED DAN CONV FROM VITO OXY WAS SURPRISED
PLPMDL0080000001	Cleveland	OH	44195	10/13/1998	HAS USED AND IS USING MORE AND MORE.DOESNT CARE WHAT MED ONCWANTS TO DO-CHANGES PAIN MEDS IF NECESSARY-GOOD RESULTS.CANT USE WITH HOSPICE.
PLPMDL0080000001	Tallmadge	OH	44278	10/13/1998	HASNT USED YET, RETERATED BENEFITS OVER VIC
PLPMDL0080000001	Tallmadge	OH	44278	10/13/1998	DELIVERY SYSTEM, TRYING TO GET HIM TO REALIZE HOW ITSDIFFERNCT THAN VIC.
PLPMDL0080000001	Cleveland	OH	44106	10/13/1998	HER ROLE IN PAIN MGMT IS GREATLY DIMINISHED NOW THATKREIGLER HAS CHANGED AFFILIATION.NEED TO FIND ANOTHERCORE
PLPMDL0080000001	Cleveland	OH	44195	10/13/1998	PALL FELLOW-STRANGE-FROM TENN.
PLPMDL0080000001	Cleveland	OH	44145	10/13/1998	QUICK HIT ON XOY WAS AT TUMOR BD AND VERY INTER IN XOY
PLPMDL0080000001	Cleveland	OH	44195	10/13/1998	ONC FELLOW-UNFAMILIAR WITH IT UNTIL NOW BUT HAS SEEN PTSON IT AND WILL USE
PLPMDL0080000001	Westlake	OH	44145	10/13/1998	SHOWD LEVY ARTICLE SAYS HARDLY ANY OF HIS PATS ON PROZAK ANDEVERYONE ON OXY
PLPMDL0080000001	Parma	OH	44129	10/13/1998	CAUGHT DR IN HALL ASKED IF USED SAID ON TONSIL PT AND DIDWELL, HE SAID WOULD USE MORE. NX ASK DR IF WOULD USE INPLACE OF VICODDIN?

PPLPMDL080000001	Cleveland	OH	44106	10/13/1998	WENT OVER BENEFITS OF OXY OVER COMBO'S.BIGGEST COMP THEYWRITE IS T3.THEY WILL TRY TO USE ANYTHING BEFORE THEY USEANY OPIOIDS.TALKED ABOUT JOURNAL CLUB.NEED TO FIND WHATROLE DARV PLAYS AND NEED TO GO OVER LEVY REPRINT
PPLPMDL080000001	North Olmsted	OH	44070	10/13/1998	HAS STARTED TO USE 20MG ONE PAT HAD TO TAKE 40;NEEDS TO USEMORE TO GET MORE COMFO WITH RXING
PPLPMDL080000001	Parma	OH	44129	10/13/1998	NEED TO KEEP ON DELIVERY SYSTEM, NEED TO FIND OUT WHEN USESBID THEO VS UNI?
PPLPMDL080000001	Parma	OH	44129	10/13/1998	DR SAYS HE IS USING, HE IS LYING, ASKED HOW OFTEN HE DOSESTHEO?
PPLPMDL080000001	Cleveland Hts	OH	44118	10/13/1998	QUICK HIT WITH COMPARISON TO T3.ALSO NEED TO COMPARE TO DARTO GET MORE VOL.
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	NEW PALL FELLOW/PRESENTED ALL BEN OF OXY
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	NEW/FULL OF HERSELF-BIG MSC USER AND ALREADY BRAINWASHED BYWALSH/SHOULD BE FAIR SUPPORTER/WANTS TO SPEAK
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	HAS USED ONCE AND WILL USE AGAIN-IS ROTATING THRU VAXCULARSURGERY RIGHT NOW.WANTS TO SET UP DINNER
PPLPMDL080000001	Westlake	OH	44145	10/13/1998	RX 5 OXY YESTERDAY; SET UP LUNCH DR POWELL JUST JOINED
PPLPMDL080000001	Westlake	OH	44145	10/13/1998	BUSY AM SLOW PM;DR IRUSSI,SHAH, USING MORE OXY
PPLPMDL080000001	Westlake	OH	44145	10/13/1998	DR SIETZ PAT CAME IN ON OXY FROM UH PAIN GETTIN DETOXED;HASUSED SPORADICALLY;WHEN HE SEE'S ME
PPLPMDL080000001	Westlake	OH	44145	10/13/1998	SPONSORED DR NESBIT GOOD AUDIENCE NOT TYPICAL MD'S;3 SOUTHNURSE WANTS TO HAVE HER COME AND SPEAK TO NURSES
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	LEAVING FOR HAWAII IN DEC BUT USING UIITE A BIT
PPLPMDL080000001	Stow	OH	44224	10/13/1998	USED FLASH CARDS FOR NHBI FOR QUICK UNI CALL. STILL USINGA LITTLE OXY, MORE RESERVED THAN TOSINO. LIKES THE IR. STILLTHINK SHE PLACES OXY HIGHER THAN VIC.
PPLPMDL080000001	Garfield	OH	44125	10/13/1998	TRYIGN TO GET SPECIFIC AND ASKED ABOUT PERC PTIENT FIRST.HE DID NOT HAVE ANY OBJECTIONS AS TO CONVERTING TO OXYBUT OLD HABIT ARE HARD TO BREAK WITH HIM.NT.NEED TO DOSAME SPECIFIC COMPARISON FOOR VIC
PPLPMDL080000001	Cleveland	OH	44102	10/13/1998	SAYS HE'S SWITCHING PATS TO UNI SHOWED CONV TO OXY FROM VIC
PPLPMDL080000001	Parma	OH	44129	10/13/1998	I ASKED DR IF WOULD USE OXY IN PLACE OF VICODIN AND PERCOCETAND HE SAID YES. BUT NEXT QUESTION NEED TO ASK IS WHAT OPIODR INITIATES THERAPY WITH?UNI, ASK WHEN INITIATES THEO?
PPLPMDL080000001	Westlake	OH	44145	10/13/1998	HAS USED A COUPLE TIMES WHEN HE REMEMBERS
PPLPMDL080000001	Parma	OH	44129	10/13/1998	ASK WHAT OPIODR DR INITIATES WITH?AND WHEN DR GOES TO THEO?
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	HE JUST COMPLETED A RETROSPECTIVE SEREVNT TOLERANCESTUDY.LANCET WOULD NOT PUBLISH SO SHE IS TRYING ANAMERICAN JOURNAL.FEELS SINGULAR GIVES A SPECIFICANTI INFLAMM EFFECT WHILE UNI DOES NOT.WENT OVER KIDNEYTO HSHOW LUNG BENEFIT EVEN THOUGH NOT SPECIFIC.SHE WILL BEIN PRIV PRACCT STARTING JAN AT HILLCREST AND GEAGAUA
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	SAW AGAIN-CONFIRMED LETTER TO PHCY
PPLPMDL080000001	Stow	OH	44224	10/13/1998	PATIENT FROM PENN WAS ON MSC, NOT OXY SHE WAS CONFUSED.WENT THROUGH DIFFERENCES BETWEE THE 2 AND MOVED ON TOPOSITION IN PLACE OF VIC. SAID WILL CONSIDER.
PPLPMDL080000001	Beachwood	OH	44122	10/13/1998	HE SEEMS TO BE SURPRISED AT THE RESULTS THAT HE IS GETTINGWHEN HE USES OXY.SAME PAIN RELIEF AS MORPHINE.IT DOES NOTSEEM DIFFICULT TO GET HIM TO USE OXY BUT IT IS DIFFTO GET HIM TO USE PAIN MEDS.HE BRAGS ABOUT SEVERAL STAGE4 PATIENTS THAT DONT NEED ANY OPIOIDS.
PPLPMDL080000001	Cleveland	OH	44195	10/13/1998	WANTS OXY ON FORMULARY-WILL WRITE LETTER
PPLPMDL080000001	Cleveland	OH	44129	10/13/1998	DR MENTIONED USING VICODIN POST OP AND FOR KIDNEY STONESHAS PROSTATE SURGERY AND A BLADDER SURGERY, GOING TO USE1-2 10MG TABS Q12. NX FOLLOW UP ON THESE PTS?
PPLPMDL080000001	Parma	OH	44134	10/13/1998	QUICK HIT DR WHILE SIGNING FOR UNI, SAID STARTED A PT WITH A SPINAL PROBLEM, 10MG Q12. NX ASK IF WILL USE OXY INPLACE OF VICODIN?
PPLPMDL080000001	Stow	OH	44224	10/13/1998	USING OXY WHEN PATIENTS START TAKING VIC AROUND THE CLOCK,SAYS STILL WANTS TO START WITH PRNS, THINKS SOME PATIENT ONLTAKING A COUPLE DOSES A DAY. HIGHEST DOSE IS 30 MG Q12.
PPLPMDL080000001	Akron	OH	44333	10/14/1998	DISCUSSED OXY VS DURAGESIC, SAID DURAGESIC IS LESS ABUSEDTHAN OXY, MENTIONED AT HIGHER DOSES THE PATCH IS BETTERTOLLERATED, LESS CONSTIPATION. NX DRAW COMPARISON WITHTHE PATCH SIDE EFFECTS, ASK TO TRY PT ON OXY 80MG VS THEPATCH AND COMPARE?
PPLPMDL080000001	Cleveland	OH	44127	10/14/1998	WROTE FOR PAT AND WASNT ABLE TO TAKE CAUSE OF OTHER PROBLEMKEEP PUSHING HARD TO GET HIM TO CHANGE
PPLPMDL080000001	Mogadore	OH	44260	10/14/1998	USE BEEN PICKING UP, STRESSED ACUTE!
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	PUT PAT ON TALWIN;CONFRONTED HIM SAID PAT ON LONG TIME;TELLHIM ABOUT HALICINATIONS;OBJ STILL CANT CALL IT ON
PPLPMDL080000001	Mogadore	OH	44260	10/14/1998	KEEP REMINDING!!!!
PPLPMDL080000001	Beachwood	OH	44122	10/14/1998	HE DOES NOT USE MANY MAEDS AND WILL NOT CONVERT ANYPATIENTS THAT DO COME IN AND ARE HAVING DIFFICULTY.ASSESSMTDOES NOT APPEAL TO HIM.HE NEEDS TO BE TAKIEN OFF CORE LIST
PPLPMDL080000001	Cleveland	OH	44127	10/14/1998	SAYS HE USING NEED TO GET HIM TO GIVE OBJEC SAYS HE'S USINGSHOW HIM WHERE VIC AND XOY ARE SIMILAR
PPLPMDL080000001	Akron	OH	44320	10/14/1998	DR MENTIONED GETTING PTS OFF LORCET, ASK DR WHEN USINGAND WHERE USING LORCET? WOULD USE OXY IN ITS PLACE?
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	SET UP LUNCH WITH OFFICE TO MEET NEW PMR DR.
PPLPMDL080000001	Cleveland	OH	44109	10/14/1998	WORKS WITH POD RESIDENTS AND RX LOTS OF VIC WROTE OXY FORPAT TODAY WORK WITH RES AND GET THEM TO START RXING OXY INST
PPLPMDL080000001	Cleveland	OH	44111	10/14/1998	USING OXY GETTING IN HABBIT
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	COMPARED OXY TO MS AND DURAGESIC.HE IS USING ALL AND CONSIDTHERE TO BE LITTLE DIFFERENCES.DURAG FOR SO CALLED NONSWALLOWERS.HE IS SEEING ALOT OF OXY FROM THE DEPT.
PPLPMDL080000001	Mogadore	OH	44260	10/14/1998	SAYS ITS ALL HABIT, NEED TO KEEP REMINDING. DID START SEVERPATIENTS IN THE LAST COUPLE OF WEEKS.
PPLPMDL080000001	Beachwood	OH	44122	10/14/1998	HE WENT TO A WESTSHORE PROGRAM DONE BY OUGER.HE WILL BEGGINO TO A JANSSEN PROGRAM TOMORROW.HE IS STILL USING ALOTOF ORAMORPH.TRYING TO FIND WHERE IT COMES FROM TO CONVERTDIRECTLY.MOST MORPHINE COMES IN QUANTITIES NOT ALOT OF RX;SHE GOES THRU A TON OF PERC RX'S.TRYING TO GET HIM TO MAKEA LIST
PPLPMDL080000001	Cleveland	OH	44127	10/14/1998	INSERVI WITH PACU AND POD RESIDENTS SOME PATS COME IN ONPATCH WENT OVER VS OXY;10 PEOPLE IN IN'SERVICE
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	LUNCH IN SERV WITH PHARM; SAYS OXY IS ON RESTRICTED FOR CABUT ITS ON THE FLOORS SO THEY ARE NOT REALLY FOLLOWING RESTRIJOE SAID SO;
PPLPMDL080000001	Cleveland	OH	44127	10/14/1998	CHERYL AND YVONNE TALKED ABOUT A PAT IN MALLAKI HOUSE WHOWAS NOT GETTING CONTROLLED ON OXY AND THOUGHT WEST RES HOSPNNURSE SWITCHED TO VICOPROF THEY WERE GOING TO SEE HIM ANDCHKPATS PAIN MED
PPLPMDL080000001	Beachwood	OH	44122	10/14/1998	JENNY HOOKS SPEAKER PROGRAM AT LANDERHAVEN WITH LOMED.
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	BAGELS IN LOUNGE KEPLER OUT OF TOWN;
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	ENIE RX'S IN PATS SCRIPTS NEED TO SELL HER ON USING MORE XOYVS PER;TYL IS THE BIGGEST REASON HE WILL USE XOY
PPLPMDL080000001	Cleveland	OH	44127	10/14/1998	QUICK HIT SAYS HE'S GETTING IN HABBIT
PPLPMDL080000001	Cleveland	OH	44113	10/14/1998	SHOWED LEVY ARTICLE NEED TO PUSH IR OR 10MG OXY FOR THOSEPATs ON TY3
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	HIS OPINIONS ARE CHANGING AND IT IS COMING FROM PEERSWITHIN THE DEPT.HE NO LONGER IS DOUBTFUL ABOUT OXYEFFICACY COMPARED TO MS.TALKED ABOUT DOSING AND THE TIMEPIECE AND PROPER MGT TOOLS 3-2 RULE
PPLPMDL080000001	Beachwood	OH	44122	10/14/1998	ADJUSTING TO NEW OFFICE STRUCTURE. HE WAS A LITTLE BUSY.FOCUSED ON LONG TERM EFFECTS AND LACK OF TOLERANCE.INTROEDAMER GERIAT PIECE.NEED TO PRESENT THE DATA FROM THAT ARTTO ENSURE HIM THAT UNDERTREATMENT OF PAIN IS A SERIOUSTHING
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	SPECIFIC PATIENTS.SHARING WITH O'LEARY.WANTED TO TAKEPATIENT TO TID DOSE INSTEAD OF TITRATING.TIME PIECE AND3-2 RULE ALSO IMPORTANT TO NOTE THAT HE IS NOT RECLCULATINGBREAKTHRU DOSE WITH TITRATION.PROPER DOSING SHOULD HELP WITHKEEPING Q12
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	SET UP LUN AND SPOKE WITH FELLOW ON UNI VS THEIO MARTIN/PAK
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	GOT SPECIFIC WITH PATIENTS.LUNG CA 63 YO MALE.INOPER.MURPHYHAD PAT ON PO DEMEROL.STARTED ON 40 Q12.WENT UP BY 10MGQ12 AS TITRATION BUT DID NOT INC BREAKTHRU DOSE.TALKEDABOUT THE 3-2 RULE AND PERCENTAGES FOR CALCULATING BREAKTHRULIKES TO START SLOW SO COMPARED THE 10 MG TO DARV AND HEFINALLY UNDERSTOOD THAT IS TOO LOW
PPLPMDL080000001	Cleveland	OH	44106	10/14/1998	TALKED TO HIM ABOUT SPEAKING FOR RAD TB.HE JUST RECEIVEDA NEW BOOK ABOUT PAIN MGT.AUTHORS ARE PAYNE, C. S. HILL ETAL.WILL PATTERN TALK FROM BOOK.THE HIGHEST DOSE OF OXY IS120 Q12 AND HE SAIS THAT HE IS USING MORE FIRST LINE BUTHIS EYES LIGHT UP WHEN HE TALKS ABOUT LONG ACTING DILAUIDAND HE FEELS THAT THAT FRUG IS THE BEST THING SINCE GOD
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	HEAD OF PNT DISCUSSED USES OF OXY AND WHY I WAS BANNED
PPLPMDL080000001	Lyndhurst	OH	44124	10/15/1998	TRIED TO GET SPECIFIC PAT BUT HE WS BUSY.MADE A LUNCH TIMETO GET MORE TIME AND ALSO TO GET TO KNOW HANKS BETTER.HE ISSEEING MORE OXY BEING USED BUT REMAINS HESITANT TOOPENLY CHANGE OTHER PAT.NT SEE IS ASSESS MENT TOOLS CANHELP AND SEE WHAT ROLE SUE CAN PLAY IN THIS ASSESSMENT
PPLPMDL080000001	Akron	OH	44310	10/15/1998	KEEPS DISCUSSING OXY VS MSC AND CA PATIENTS ONLY, THINKSPATIENTS TAKE LESS OPIOD IF USING PRNS.
PPLPMDL080000001	Akron	OH	44333	10/15/1998	USES LORTAB, SON IN LAW SELLS IT. THINKS PTS NEED TO TAKEPAIN MEDS MORE OFTEN, Q4-6. ASK WHAT MAJOR CONCERN B/WUSING OXY AND LORTAB?
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	SHWOED LEVY ARTCL VERY INTER
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	IS USING NEED TO GO OVER FOR ACUTE
PPLPMDL080000001	Uniontown	OH	44685	10/15/1998	DR MENTIONED FIRST OXY FOR NURSING HOME AND CA PTS.ADDRESS ACUTE PAIN USING VICODIN AND PERCOCET, SAID HAS SOMEPTS ON, ASKED IF WOULD CONVERT, WOULDN'T GIVE SPECIFIC PTSBUT SAID WOULD CONSIDER. NX ASK FOR PTS BEEN ON COMBOFOR AWHILE?
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	PUSH FOR OUTPAT USE;JUST PUT PAT ON IT WHO COULDNT TOLR MOR
PPLPMDL080000001	Independence	OH	44131	10/15/1998	USED THE NEW COPD SLIM JIM HAD FOCUSED ON THE ADD ONBENEFIT BEFORE INCREASING THE DOSE OF THE INHALERS.HELIKED THE SMALLNESS OF THE CHART AND HE PUT IN HIS POCKET.NEED TO GET HIM TO TALK MORE AND FIND WHEN AND HOW HE ISUSING
PPLPMDL080000001	Cleveland	OH	44195	10/15/1998	EXTREMELY BUSY-ASKED FOR HELP WITH FORMULARY ISSUE
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	NEED TO GO OVER WHY HE SHOULD USE OFR ACUTE
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	HAS NOT USED ANY PAIN MEDS RECENTLY;GRAND ROUNDS
PPLPMDL080000001	Cleveland	OH	44109	10/15/1998	STIL IN HAB OF PER WORK ON RES
PPLPMDL080000001	Akron	OH	44333	10/15/1998	NEED TO ASK WHEN DR USES BID THEO'S VS UNIPHLY?
PPLPMDL080000001	Cleveland	OH	44195	10/15/1998	FORMULARY DISCUSSION-SD WD BE GLAD TO HELP AND NOT TO WORRYWILL CALL PHARMID

PPLPMDL0080000001	Mayfield Hts	OH	44124	10/15/1998	HE HAS BEEN WRITING AND IS HAVING GOOD RESULTS.COMMENTEDON SOME OF THE PATIENTS ASKING FOR IT BY NAME.HE ALSOSAID THAT HE HAS OT CALL PHARMACY TO REMEMBER THE DOSE SOWE TALKED ABOUT CONCENTRATING ON THE 10 MG DOSE AND WRITINGIT 1-3 WITH 1 BEING CLOSER TO DARV AND 3 BEING FOR PERC'S
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	DR HARRIS RX OXY
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	LUNCH WITH RES GET TO USE IN CLINIC
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	IS USING WILL CALL TO SET UP ANOTHER LUNCH
PPLPMDL0080000001	Broadview Heights	OH	44147	10/15/1998	KEN HINES WANTS TO STEP UP AND BE PAIN MGMT SPECIALIST TOHELP NHS OUT. WAS IMPRESSED WITH INSERVICE AND SEES THIS ASVERY USEFUL. WILL PUT TOGETHER INFO FOR HIM AND SCHEDULEANOTHER TIME THAT WE CAN REVIEW HOW HE CAN BE HELPFUL.
PPLPMDL0080000001	Beachwood	OH	44122	10/15/1998	LINDA - WILL DO REBATES NEXT THURSDAY. JENNY - THANKED AGAINWILL DRIVE TOGETHER TO NOVEMBER TALKS.SAYS THAT SAME DRS AREAT MENORAH AND MONTEFIORE - VERY DIFFICULT TO WORK WITH-BIG HEADS!
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	SPOK WITH RES ON OXY NEED TO GET INTO HAB
PPLPMDL0080000001	Fairlawn	OH	44313	10/15/1998	FINALLY SCHEDULED INSERVICE FOR NOV 17 @ 2PM. WILL HAVE 30MINUTES TO OVERVIEW - PAIN ASSESSMENT CRITICAL! DR. NORMANSTRESSED THAT THE NURSES NEED TO START BELIEVING THE PTSREPORT ON PAIN AND HANDLE IT AGGRESSIVELY. ANY MATERIALSWOULD BE HELPFUL SHE SAYS.
PPLPMDL0080000001	Broadview Heights	OH	44147	10/15/1998	KEN HINES WANTS TO STEP UP AND BE PAIN MGMT SPECIALIST TOHELP NHS OUT. WAS IMPRESSED WITH INSERVICE AND SEES THIS ASVERY USEFUL. WILL PUT TOGETHER INFO FOR HIM AND SCHEDULEANOTHER TIME THAT WE CAN REVIEW HOW HE CAN BE HELPFUL.
PPLPMDL0080000001	Cleveland	OH	44106	10/15/1998	FOLLOWED UP WITH FEB TB SPEAKER.ROSENBERG IS FINE.MOREPATIENTS ARE COMING IN WITH OXY BUT HE IS STILL SLOWTO ASSESS AND CONVERT TO OXY FROM SOME OF THE MED ONC.NEEDTO FIND A WAY TO GET MORE TIME AND FOCUS ON DOSING ANDBREAKTHRU PERCENTAGES
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	HAS USED IN WITH PMR
PPLPMDL0080000001	Cleveland	OH	44102	10/15/1998	HAS ONE PAT ON XOY SURG ONLY ON FRIDAYS
PPLPMDL0080000001	Fairlawn	OH	44333	10/15/1998	DR STAN IS GOING TO DALLAS, NEED TO GET DR TO RECOMMENDTO SURGEONS. STILL USING OR SEEING ALOT OF COMBO'S.
PPLPMDL0080000001	Beachwood	OH	44122	10/15/1998	HE IS STARTING TO REMEMBER THE OXY MESSAGE BUT STILLCONVERTS BACK TO OLD HABITS.NOT SURE HOW MUCH LONGER HEWILL CONTINUE TO PRACTICE
PPLPMDL0080000001	Beachwood	OH	44122	10/16/1998	USED THE NEW PICE TO DEMONSTRATE WHERE THEOPH FITS IN ANDHE IS UNSURE OF ITS VALU.TALKED ABOUT ADD ON AND HE FEELSTHAT IT FITS IN THERE SOMEWHERE.ADVANTAGES OF UNI INSTOF INC INHALERS
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	DOSAGES.NEED TO GET A LITTLE MORE TECHNICALAND SHOW ADD ON PAPERS
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	WENT OVER OXY AGAIN WAS THINKING OF IT FOR CHRONIC
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1998	PUSH TO USE IN OUTPAT CLINIC IS ON PNT COMM
PPLPMDL0080000001	Akron	OH	44301	10/15/1998	SET UP LUNCH IS USING BONGS
PPLPMDL0080000001	Lyndhurst	OH	44124	10/15/1998	DR STARTED TWO PTS ON OXY, ONE LOW BACK PAIN AND THE OTHERA CA PATIENT WITH SPINAL PROBLEMS. TALKED ABOUT TYLENOL/CWHICH HE STARTS WITH. NX ASK DR IF HE WOULD INITIATE WITHOXY INSTEAD OF TYLENOL. ALSO ASK IF HAS ANY PTS THAT HAVEBEEN ON CODEINE?UNI. MENTIONED USING MORE ACCOLATE NOW AND LESS THEO.
PPLPMDL0080000001	Beachwood	OH	44122	10/15/1998	WENT OVER THE ELDERLY AND CANCER PAIN ARTICLE.HE HAS A RECPATIENT STARTED ON OXY ON THE ONC FLOOR.STARTED WITH 20MGQ12.TITRATED TO 40 AND IS DOING PRETTY WELLASKED ABOUTBREAKTHRU AND HE JUST SMILED AND SHOOK HIS HEAD.ASKED IFFAST WOULD BE BENEFICIAL AND PERCENTAGES FOR BREAKTHRU
PPLPMDL0080000001	Garfield	OH	44125	10/16/1998	HE IS VERY PROUD OF HIMSELF FOR USING OXY.TALKED ABOUTBREAKTHRU AND HOW TO GET HELP WITH TITRATION BY USING THE3-2.HE DOES NOT HAVE A PREFERENCE AS TO WHAT HE USES FORBKTHRU THEY DO NOT GO THRU MANY SAMPLES.MADE LUNCH DATE TO GET MOREAND BETTER TIME WITH HIM.HE TALKED ABOUT HIS NH PAT AND ITRIED TO GET SAME SUCCESS FOR HIS PAT.'S.CONSERVATIVEWHEN IT COMES TO OPIOIDS
PPLPMDL0080000001	Beachwood	OH	44122	10/16/1998	HE IS VERY SIMILAR TO LAMPL.EASIER TO GET TECHNICAL.WITHBUT HE DOES NOT ALWAYS BELIEVE THE LT.HABIT IS DIFFTO BREAK AS WELL.
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/15/1998	HE IS USING PL XOY FOR BREAKTHRU BUT IT IS NOT IR BRAND.FAST MAY BE BENEFICIAL.CLAIMS TO BE ONLY USING DIL AND DURWHEN SE ARE PRESENT.WENT OVER ELDERLY ARTICLE AND POINTEDOUT THE INCIDENCE OF CONSTIP.NT COMPARE OXY TO DIL.NAD DURWITH FOCUS ON LEVELS AND EASE OF TITRATION PLAN
PPLPMDL0080000001	Akron	OH	44333	10/15/1998	DR HAS BEEN UNDERDOSING, USED 10MG Q12 ON CAPAL TUNNELSURGERY, STARTING TO THINK MORE OXY, STILL THINKS ASSTRONGER. NX ASK IF WOULD USE MORE OXY FOR POST OP PATIENTS
PPLPMDL0080000001	Uniontown	OH	44685	10/15/1998	DR SAID HASN'T STARTED ANY PTS ON ANY PAIN MEDS LATELY.ASKED IF HAS ANY PTS ON CODEINE NOW AND SAID YES, HE LIKESQ12 DOSING BUT SAYS HARD TO CONVINCE PTS. NX* GET SPECIFICIN CAN?
PPLPMDL0080000001	Lakewood	OH	44107	10/19/1998	USING UNI PUT PAT ON TODAY GAVE SAMPLES;VERY GENEROUS WITHSAMPLES.SHW MARI PAK TO REASURE HIM THAT PM DOSING DOESNT AFSLEEP
PPLPMDL0080000001	Akron	OH	44333	10/15/1998	WAS DOING A HAND AND WRIST SURGERY REMOVING PINS, GOING TOUSE 40MG Q12. STILL USES VICODIN FIRST. ASK IF WOULD USEOXY IN PLACE OF VICODIN?
PPLPMDL0080000001	Akron	OH	44310	10/15/1998	USED OXY FOR ARTHRITIS PATIENT, 20 MG Q12. REMINDED FORCATE PAIN ALOS.
PPLPMDL0080000001	Akron	OH	44310	10/15/1998	KEEP PUSHING ACUTE, USES OXY WHEN KNOW A PATIENT IS GOINGTO BE ON FOR A LONG TIME. HAS SEVERAL PATIENTS ON ABOUT20-30MG. Q12 FOR ARTHRITIS. ASKED TO CONSIDER WHERE HEUSES VIC FOR A WEEK OR
PPLPMDL0080000001	Independence	OH	44131	10/16/1998	FINDING MORE PATIENTS THAT CAN BE ADDED ON WITH UNI.HE IS ADAMANT ABOUT USING THE SAMPLES IN INIT.NEED TO SEE IFTHIS IS TRUE.HIS PAIN MANAGEMTN IS STILL NEW AND GROWINGBUT HE IS PRO OXY.THIS WILL BE SOMETHING THAT I WILL HAVE TOTRACK IN PHARMACY
PPLPMDL0080000001	Akron	OH	44304	10/16/1998	COPD QUICK GUIDELINES, UNI DELIVERY SYSTEM.
PPLPMDL0080000001	Cleveland	OH	44125	10/16/1998	HE REALLY DOES NOT HAVE AN UNDERSTANDING YET AND COULDUSE EXTENSIVE FOLLOW UP.TALKED ABOUT A COUPLE OF PAT.ONEHE CONVERTED A 90LB PAT FROM DARV TO OXY BUT KEPT DARV ONBD AND TRIED TO SEE-SAW BOTH DRUGS.FOCUSED ON PATIENTS THATARE POST OP AND COMING OF PCA.NEED TO TALK ABOUT GINSBERGAND SEE IF I CAN DO A FEW SURGERIES WITH HIM
PPLPMDL0080000001	Cleveland	OH	44102	10/16/1998	SEE HIM FREQ TO GET HIM IN HABBIT OF RXING FOR PAIN PATS INCLINIC WITH BOHL.WILL USE UNI
PPLPMDL0080000001	Cleveland	OH	44102	10/16/1998	HAS 35YR CHRONIC PAIN PAT ON 40MG FROM PAIN CLINIC;WOULD LIKPAT TO NOT BE ON NARCS WENT OVER ADDICT SET UP LUN WITH RES
PPLPMDL0080000001	Lakewood	OH	44107	10/19/1998	QUICK HIT AND SPOKE WITH NURS PRAC.AND SHOWED BARNES STUDYAND LEFT COPY
PPLPMDL0080000001	Garfield	OH	44125	10/16/1998	ADAMANT ABOUT HIS VICODIN.TRIED TO COAMPARE AND CONSOLE.WEARGUED ABOUT CHEWING AND OXY BEING NO DIFFERENT THAN VIC.TALKED ABOUT OXY BEING JUST LIKE VIC BUT I DO NOT THINKHE IS CONVINCED.NEED TO USE SUCCESS OF FABIAN AND PEER SELLING
PPLPMDL0080000001	Akron	OH	44304	10/16/1998	OXY FOR LOW BACK AND ARHRTISIS.
PPLPMDL0080000001	Cleveland	OH	44102	10/16/1998	SHOWED LEVY PAPER USING UNI;SET UP LUNCH
PPLPMDL0080000001	Akron	OH	44307	10/16/1998	PHARMACY
PPLPMDL0080000001	Akron	OH	44309	10/16/1998	PHARMACY
PPLPMDL0080000001	Euclid	OH	44132	10/16/1998	STILL DOESNT GET IT.NDS HELP AT NURSING HOME-SLOVENE HOME.TOO MUCH DURA.SAYS SHE WILL DO SOMETHING AND THEN DOESNT.LIKES PATCHES.ND TO TALK TO JIM RE HER.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	NEED TO SHOW HIM HOW VIC AND OXY ARE ABOUT THE SAME;RES SAYSHE'S USING DAR AND VIC;TLD HIM ABOUT TYL IN LEVY ARTC SAYSHE DOEST USE
PPLPMDL0080000001	Garfield Hts	OH	44125	10/19/1998	QUICK.NEED TO FIND A WAY TO BE REMEMBERED SO IT EASIERTO GET BACK HERE.HE SEEMS NICE ENOUGH BUT ALWAYS BUSY.LACK OF FOLLOW UP IS HIS WAY OF SKATING ISSUES THAT HEDOES NOT WANT TO TALK ABOUT.USES VIC REGULARY
PPLPMDL0080000001	Cleveland	OH	44112	10/19/1998	SHE SEE OXY FOR HER CHRONIC PAT AND NOT FOR HER VIC AND TSHE WAS EXTREMELY CONCERNED ABOUT HALF LIVES AND I NEVERUNDERSTOODD HER REASONING.ALSO EXCRETION AND METABOLISDM.SHE HAS SOME UNI POTENT FOR ADD ON IN THE COPD BUT WILL NEEDTO WORK ON SPARATING UNI FROM OTHER THEOPH
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	HAS WRITTEN AFTER MY LAST VISIT JUST NEEDS TO GET IN HABBITSHOW LEVY ARTCL
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	VERY INTE IN LEVY ARTCL RE;TYL;HAS NOT USED OXY YET NEEDSTO GET IN HABIT AND TSRY MAY USE TODAY
PPLPMDL0080000001	Cleveland	OH	44195	10/19/1998	IS TRYING TO USE BUT AT YET;HAS NOT SEEN ANY PTS IN ANYPAIN BUT WILL BE NX WK WHEN HE ROTATES THRU PALL CARE.REALLYTHINKS OXY GREAT IDEA AND WILL TRY
PPLPMDL0080000001	Cleveland	OH	44195	10/19/1998	WROTE NOTE TO PHARM RE OXYCONTIN
PPLPMDL0080000001	Cleveland	OH	44107	10/19/1998	QUICK HIT ON OXY AND USING OXY IR FOR BREAKTHROUGH
PPLPMDL0080000001	Cleveland	OH	44113	10/19/1998	SAYS HE'S USING 10'S FOR ELDERLY AND 20'S FOR OTHERS TOLDHIM ABOUT LEVY ARTIC SHOW HM NEXT TIME
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1998	GETTING OUT OF HIS HABIT IS MAIN BATTLE.HE HAS USEDSEVERAL TIMES FOR HIS COMBO PATIENTS BUT FALLS BACK TOTHA OLD HABIT QUICKLY
PPLPMDL0080000001	E Cleveland	OH	44112	10/19/1998	TRIED FOCUSING ON HIS VIC PATIENTS.DOES NOT LIKE ADMITTINGTO USING OPIOIDS.COMPARED PHARMOCO AND HOW MUCH LIKEVIC OXY REALLY IS.COMMITTED TO TRYING BUT NEED TO GETMORE TIME
PPLPMDL0080000001	Maple Heights	OH	44137	10/20/1998	HE DOES NOT REALIZE HOW MANY OF HIS THEOPH RXS GO TOGENERICIS.TALKED ABOUT BLOOD LEVELS NAD HOW UNI ISDIFFERENT AND HE SAIS HE USES ALOT OF UNI BUT IT DOESNOT MATCH UP WITH EXPON.NEED TO FOCUS ON EFF OF UNI ANDGETTING HIM TO ADD ON MORE FOR HIS COPD.HE HAS A TEND TOGO TO A THIRD INHALER FIRST AND THIS COULD UNI BUSINESS
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	VERY INTER IN XOY HAS SEEN IT USED IN NONMAL PAIN SEE IF HERX
PPLPMDL0080000001	Mayfield Heights	OH	44124	10/20/1998	SHOWED HIM THE EVANS ARTICLE IN THE NEW HOLDER NAD ITGOT HIS ATTENTION.HE SAID THE HE HAS NOT SEEN THE SAMERESULTS WITH THEOPH AS THE STUDY SHOWS AND IT TURNS OUT THATHE WAS USING OTHER THEOPH AND THE SE COULD BE FROM THAT.COMMITTED TO USING IN THE ASTHMA SETTINGS AND ALSO LED TOA GOOD CONVERSION OF OTHER THEOPH IN COPD.FOLLOW UP WITH M/P
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	HAS NOT BEEN USING FULL FORCE NAD STILL GOING BACK TOOLD HABIT.REMEMBERED THE COMMITTMET BUT QUICKLYFORGOTTEN.NEED TO GET MORE CONSISTENT AND FOCUS NONSPECI PAT AND SUCCESSES
PPLPMDL0080000001	Lakewood	OH	44107	10/19/1998	BEEN USING UNIP TALKED ABOUT CONV OF HYDR SHOW IN PI
PPLPMDL0080000001	Lakewood	OH	44107	10/19/1998	WROTE OXY WITH PERCODAN FOR PAT;THINKS OF OXY FOR CHRONICWILL USE FOR ACUTE
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	BAGELS IN LOUNGE MOST IN SURG SPOKE WITH 3 RES USING OXY
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	35 RES AT LUNCH SPOKE WITH 10 RE UNI AND OXY;DURAG SAYS THEYARE BETTER THAN XOY LESS SIDE EFFI
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	NOW TRYING OXY ON PAT BEFORE THEY GO TO SURG;THEN MAY TRY TOUSE POST OPER;LIKES SENK BRING PAT INFO FOR WAITING ROOM
PPLPMDL0080000001	Cleveland	OH	44111	10/19/1998	QUICK HIT ON OXY
PPLPMDL0080000001	Cleveland	OH	44195	10/19/1998	WILL ATTEND MTG AND TALK TO DR. MARKMAN
PPLPMDL0080000001	Barberton	OH	44203	10/19/1998	DR USES VICODIN 12 TABS Q4 FOR POST OP AND STONES. TWOBIGGEST CONCERNS WERE CALLING IN THE RX AND COMPARE TOVICODIN. RAPID ONSET OF ACTION. NX FOLLOW UP TO SEEIF DR WILL USE OXY IN PLACE OF VICODIN?
PPLPMDL0080000001	Lakewood	OH	44107	10/19/1998	ONE PAT WANTED GENERIC THEOP TOLD HIM TO GIVE HIM UNI SAMPLEDOES WHAT PAT WANTS

PPLPMDL0800000001	Cleveland	OH	44195	10/19/1998	WILL SUPPORT OXY-WANTS MORE CLINICAL DATA OR JOURNAL ARTICLES
PPLPMDL0800000001	Cleveland	OH	44195	10/19/1998	JUST STARTED A PT TODAY ON 20MG Q12H.OUTPT.
PPLPMDL0800000001	E Cleveland	OH	44112	10/20/1998	MET HIM AT THE WINDOW.INTROED UNI AND THE GOVERNING BODIESAND HE SAID THAT HE WOULD TALK AT OUR APPT
PPLPMDL0800000001	Cleveland	OH	44195	10/19/1998	JUST HAD ONE OF ZHUOKOVSKY'S PTS ON OXY 40MG Q12H.
PPLPMDL0800000001	Akron	OH	44319	10/19/1998	DR USING OXY FOR ONE HEMIRHOID PT, USING LORTAB FOR POSTOP, 1-2 TABS Q4 HRS, MOST COMMON SURGERY IS FISSURE SURGERY.DOING SURGERY IN CANTON TOMMORROW, 1-2 20MG TABS Q12.NX FOLLOW UP WITH POST OP PT.S?
PPLPMDL0800000001	Akron	OH	44319	10/20/1998	MENTIONED USING VICODIN FOR MORE ACUTE PAIN, EAR ACHE ORSPRAIN. NX,ASK WHAT CONCERNS WITH USING OXY IN PLACE OFVICODIN, IF WORKING WELL ON CHRONIC WITH LESS ABUSE ANDSAFETY WHY NOT OXY?
PPLPMDL0800000001	Maple Heights	OH	44137	10/20/1998	I HAVE NOT FOUND THE CORRECT HOT BUTTON FOR HIS VIC CONVERS.WENT OVER POT AND THAT DID NOT MAKE HIM BUDGE.HE ISVERY AMIABLE BUT NEED TO GET HIM MOTIVATED TO CHANGE.
PPLPMDL0800000001	Westlake	OH	44145	10/20/1998	RITE AID PUT IN OXY IR AND HE'LL SEND PATS THIER
PPLPMDL0800000001	Barberton	OH	44203	10/20/1998	DR MENTIONED TWO OR THREE PTS ON OXY, DOESN'T FEEL THATWE ARE IN COMPETITION WITH DURAGESIC, NX NEED TO ASKWHAT HAS DONE WITH THE OXY PTS ?
PPLPMDL0800000001	Akron	OH	44333	10/20/1998	DR IS USING VICODIN FOR PTS ACUTE OR CHRONIC. HIT QUICKONSET OF ACTION WITH EQUAL POTENCIES. ASKED IF HAVE ANYPTS ON VICODIN NOW?
PPLPMDL0800000001	Cleveland	OH	44195	10/20/1998	SAYS HAS WRITTEN 4 RX ALREADY AND NO PROBLEMS GETTING ITFROM THE PHCY.SET UP PROGRAM FOR 10/28
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/20/1998	USED QUICK CHARTS FOR ASTHMA A ND COPD FOR EMPHASIZE THEOP.USES UNI AS FIRST CHOICE WHEN GOING TO THEOP, ENCOURAGINGTO USE EARLIER.
PPLPMDL0800000001	Cleveland	OH	44112	10/20/1998	SURG RESID PROGRAM.NEED TO GET PHARMACY USE OF OXY
PPLPMDL0800000001	Beachwood	OH	44122	10/21/1998	TRYING MORE OF A SIMPLE SALES APPROACH AND NTO BEING SOTECHNICAL.GAINING SOME RAPPORT AND THAT SEEMS TO HELP INGETTING A FEW COMMENTS THRU THE WINDOW.LEVELS VS FUNCTION.HE IS GETTING TO KNOW THE NAME.NEED TO KEEP SEPARATINGTHEOPH AND GET HIM BRAND SPEC
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/20/1998	MED EDUCATION AND PHARMACY
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/20/1998	STILL HASN'T USED, SAYS TOO STRONG. VERY COCKY THINKS HEKNOW EVERYTHING ABOUT PAIN MEDS.
PPLPMDL0800000001	Fairlawn	OH	44333	10/20/1998	DR MENTIONED USING OPIOIDS FOR CHRONIC PAIN THIS TIME.USES VICODIN, HIT QUICK ONSET WITH EQUAL POTENCY AND LESSABUSE POTENTIAL. ASK WHAT CONCERNS DR HAS IN USING OXYINSTEAD OF VICODIN?
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/20/1998	HASN'T TRIED, NEITHER HAS PRYSOCK OR MCLAUGHLIN. EXPLAINEDIDIFF IN DELIVERY SYSTEM, CAN'T GET PAST THE CA THING.
PPLPMDL0800000001	Cleveland	OH	44195	10/20/1998	HAS NOT TRIED ON ANYONE ELSE RECENTLY BUT SAYS ITS NOT BE-CAUSE OF ME OR OXY BUT BECAUSE WITH THE FOOT SURGERY HE HASBEEN DOING THEY DON'T NEED ANY THING STRONGER THAN MOTRIN ORTYLI! IF SOMEONE IS ON VIC-THEY ARE ONLY TAKING 1 DR 2/DAY.
PPLPMDL0800000001	Cleveland	OH	44195	10/20/1998	SO TALKED TO MARKMAN AND WILL ATTEND MTG IN NOV.
PPLPMDL0800000001	North Olmsted	OH	44070	10/20/1998	MOSTLY OPER ON KIDS WENT OVER LEVY PAPER AND MAY TRY OXY.
PPLPMDL0800000001	Akron	OH	44333	10/20/1998	STILL THINKING AFTER VICODIN, THEN GOING TO OXY. ADDRESSEDQUICK ONSET OF ACTION, EQUAL POTENCIES. NEED TO ASK WHATHIS CONCERNS ARE TO USING OXY IN PLACE OF VICODIN?
PPLPMDL0800000001	Akron	OH	44319	10/20/1998	BRINGS DONUTS OR CANDY. BIGGEST CONCERN IS CII VS CIII ANDTHE DEA COMING DOWN ON HIM. USING VICODIN. HAVE FUN BEMORE RELAXED, NX ASK IF HAS ANY PTS ON VICODIN FOR AWHILE?
PPLPMDL0800000001	Independence	OH	44131	10/21/1998	WENT OVER ATS AND WHERE THEY ARE RECOMMENDING THEOPH.HE SEESLITTLE DIFFERENCE BETWEEN THEOPH AND DOES NOT MIND GENER.TALKED ABOUT LEVELS VS FUNCTION.NEED TO GO OVER MARTIN PAKHE DOES NOT LIKE TO USE OPIOIDS BUT IS NOT AS BAD ASSQIAT.USUALLY FOR SHORT TERM USE.NEED TO FIND DARV USAGEAND GO COMPARISON TO COMBO'S
PPLPMDL0800000001	Cleveland	OH	44112	10/20/1998	TALKED ABOUT HOW OXY CAN FIT INTO ALL RANGES OF THEIR POSTOP MEDS AND TITRATION CAN BE BENEFICIAL BECAUSE IT CANGO BOTH FORWARD AND BACK.HE COULD PLAY A ROLE WITH THEREST OF THE GROUP.NEED TO GET THEM COMFORTABLE.DID ACPARATION OF THE COMBOS
PPLPMDL0800000001	Lyndhurst	OH	44124	10/20/1998	HE IS VERY STUBBORN AND SET IN HIS WAYS.HE IS VERY SKEPTICABOUT USING OXY IN THE POST OP SETTING AND IT IS FROM HISLONG USE OF PERC AND IT BEING FINE.12 H DOES NOT CARRYALOT OF WEIGHT.WENT OVER THE CESSATION DATA AND THATSEEMED TO CRACK THE BLOCK.NEED TO DO ALOT OF FOLLOW UP
PPLPMDL0800000001	Akron	OH	44333	10/20/1998	TALKED MORE ACUTE PAIN, USES VICODIN FOR COMPRESSION FRACTURWRITE 1 TAB Q4-6, IS 1-2 10MG TAB Q12. KEEP ON FOR ACUTE.PAIN. HAS 4-5 PTS ON CHRONIC VICODIN, SAID CAME BACK FROMPAIN CLINIC. SAID WILL LOOK AT CHART TO SEE IF HAS BEEN ONOXY. NX FOLLOW UP ON THESE CHRONIC VICODIN PTS?
PPLPMDL0800000001	Cleveland	OH	44112	10/20/1998	FOCUSED ON POST OP CONVERSION FROM PUMPS NAD TALKED ABOUTEASY CONVERSION FROM THEM.THEY USUALLY USE ANYTHING FORMDARV TO PERC DEPENDING ON PAT AND PROCEDURES.12H IS IMPORT.COMMITTED TO USING AND SAID RESIDENTS WILL BE THE KEY
PPLPMDL0800000001	Barberton	OH	44203	10/20/1998	DR USING OXY FOR PTS THAT HAVE BEEN ON VICODIN, NEED DR TOUSE OXY TO INITIATE THERAPY. 10MG Q12. NEXT ASK DR WHATMOST COMMON PAIN HE TREAT WITH VICODIN?ASK WHEN USING THEO?
PPLPMDL0800000001	Lyndhurst	OH	44124	10/21/1998	HE IS SEEING MORE OXY COME INTO THE DEPT BUT HE IS NOTDOING A WHOLE LOT OF CONVERTING FROM WHAT PAT IS ON.FOCUSEDON ASSESSMENT AND DOSING AND ADVANTAG OF SEEING PAT QD.HE LIKES THE FACES PAIN SCALES ALSO WNT OVER THE DIFFERENCEBETWEEN MS AND OXY AND LET THEM KNOW OF THE ACTIVITY THATI AM DOING ON THE ONC FLOOR
PPLPMDL0800000001	Akron	OH	44310	10/21/1998	SAYS BEEN USING OXY MORE IN PLACE OF VIC, MATTER OF HABIT.
PPLPMDL0800000001	Akron	OH	44304	10/21/1998	OXYFAST
PPLPMDL0800000001	Beachwood	OH	44122	10/22/1998	HE IS VERY SHORT WITH HIS TIME.PRESENTED EVANS AND BENEFITOF ADD ON VS INCREASE INHALER.THE NEW BINDER AT LEAST GOTHIS ATTENTION AND HE SAID THAT HE DOES NOT AGREE WTH THERESULTS SO I DID A COMPARISON OF THEOPH
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1998	USES ULTRAM AND HAD PAT ON OXY 10 CA WHO DIED;WENT OVER DOSIAND UNI BENEFI
PPLPMDL0800000001	Akron	OH	44304	10/21/1998	OXYFAST WITH OXYCONTIN
PPLPMDL0800000001	Akron	OH	44310	10/21/1998	ONLY GOT QUICK REMINDE AT COUNTER WHEN SIGNING. SAYS UNIS HIS FIRST CHOICE BUT THAT THEO HAS BEEN DECLINING.
PPLPMDL0800000001	Cleveland	OH	44124	10/21/1998	TALKED ABOUT DOSING AND THE 3-2 RULE AND SPENT A FAIR TIMEWITH ASSESSING.SEEING MORE OXY BUT SHE IS NOT CONVERTINGMANY PATIENTS.SHE REALLY LIKED THE FACES PAIN SCALE.CHECKEDWITH PHARMACY AND THEY USE NO LIQUID FOR BREAKTHRU
PPLPMDL0800000001	Akron	OH	44320	10/21/1998	NEED TO FIND OUT WHAT PTS STILL USING LORTAB ON?
PPLPMDL0800000001	Independence	OH	44131	10/21/1998	WAS ABLE TO GET A LITTLE MORE SPECIFIC.HE IS STARTING TOUSE A LITTLE SOONER AND FOR A LITTLE LESS CHRONIC.HE IS GGIVING TO WORKERS COMP PAT'S THAT TRADITIONALLY USED VICIN PREVIOUSLY.NEED OT GET HIM TO USE SOONER AND FOR MORETHAN SERIOUS CNDIDATES
PPLPMDL0800000001	Akron	OH	44310	10/21/1998	LET HIM KNOW ABOUT OXYFAST AND HOW WITH OXYCONTIN HE CANSAVE PATIETNS MONEY OVER DURAGESIC AND GET BETTER PAN(IN)CONTROL.
PPLPMDL0800000001	Cleveland	OH	44113	10/21/1998	SAYS HES USING SAID HE SAW NOTHING ON PAIN SYM INVITATIONFOLLOW UP
PPLPMDL0800000001	Akron	OH	44310	10/21/1998	PHARMACY AND SURGERY
PPLPMDL0800000001	Garfield Hts	OH	44125	10/21/1998	HE IS USING FOR A WIDE RANGE OF HIS PROCEDURE AND USINGINSTEAD OF HTE COMBO'S.HE HAS SOME OF THE LOW END THATHE LIKES TO USE DARV STILL.THEY MOVED FROM CHAGRIN TOMARYMOUNT OFFICE
PPLPMDL0800000001	Akron	OH	44310	10/21/1998	SAYS USING MORE AND MORE, CONSTANTLY HAVING TO THINK ABOUTIT. WENT OVER TITRATING AND IR FOR BREKTHROUGH.
PPLPMDL0800000001	Independence	OH	44131	10/22/1998	TALKED ABOUT ASSESSING AND HOW IMPROTANT TO GET A GOOD PICTOOH HOW PAT IS ACTUALLY DOING.COMPARED OXY TO MSC AND LESSINVASIVENESS AND SE SAVINGS WHILE STILL GIVING SAME PAINRELIEF.
PPLPMDL0800000001	Independence	OH	44131	10/22/1998	HE IS VERY DIFFICULT TO CHANGE.HE SAIS THAT HE LIKES TOWRITE MSC BUT USES IT WITH DURAG.TALKED ABOUT USING ONEOPIOID AND GETTING A BETTER FEEL FOR THE PATIENT AND SE.TALKED ABOUT IMPORTANCE OF ASSESSMENT.HE DID NOT ADMIT TOUNSING OTHER MORPHINES.SHAKES HIS HEAD WHEN IT COMES TO OXYHE DOES BELIEVE IT WILL WORK EVENTHOGH COLLEG GET GOOD RESLU
PPLPMDL0800000001	Tallmadge	OH	44278	10/22/1998	OXY DELIVERY SYSTEM DIFF THAN VIC.
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	SAW IN CLINIC VERY NICE AND RECP TO OXY ASKED DOSING VS PERCALSO WARNED ME ABOUT POLICY THAT ATTENDING NEEDS TO BE PRESEWHEN TALKING TO RESIDENT
PPLPMDL0800000001	Cleveland	OH	44124	10/22/1998	COUGHT HIM AT THE WINDOW.HE IS GETTING TO KNOW UNI ANDMY FACE.HE COMMENTED ON THE FACT THAT HE IS HAVING LESSDIFF WHEN HE ADDS ON UNI
PPLPMDL0800000001	Garfield Hts	OH	44125	10/22/1998	SHE IS VERY QUIET AND HARD TO GET TO TALK.NEED TO BE CALMAND SLOW.SHE SEES NO DIFFERENCES IN THEOPH AND DOES NOTCARE IF PAT GET GENERICS.TRIED TO STESS LUNG FUNCTIONVS BLOOD LEVELS AND HOW THAT FUNCTION CAN BE IMPROVED WITHA BETTER THEOPH
PPLPMDL0800000001	Cleveland	OH	44113	10/22/1998	SAYS HE' S USING MORE OXY;ASKED IF HE HAS USED IN ACUTE;SEIF HE HAS USED OXYIR FOR BREAKTHROU
PPLPMDL0800000001	Garfield	OH	44125	10/22/1998	FOCUSING ON DIFF BETWEEN BID AND UNI.LEVEL VS FUNCTIONASKED IF HE HAD ANY PAT THAT ARE ON INHALERS THAT HE MAYBE CONSIDERING INC.WENT OVER ADD ON VALU AND ASKED IF HE WODTRY UNI ON THOSE AND THEN BASE OTHER CONVERS FROM RESULTS
PPLPMDL0800000001	Independence	OH	44131	10/22/1998	BIGGEST CHALLENGE IS GETTING HIM TO CONVERT AND NTO WORRYWHAT DOC THE PAT IS COMING FROM.GAVE ASSESSMENT TOOL WITH3-2 RULE NAD SAID THAT HE HAS A UNIQUE OPPORTUNITYBECAUSE HE SEES THE PAT EVERYDAT AND CAN MAKE A DIFFERENCE
PPLPMDL0800000001	Euclid	OH	44132	10/22/1998	STRANGE MAN/MAKES ME NERVOUS-HAS PT FOR IPAP-80 MG 5-6 TABSPER DAY!!!SHADY CHARACTER.SAYS DOESNT WORK EVEN 8HRS-DOESN'TCARE WHAT WE SAY! RX Q4-6 MOST OF TIME.WONT LISTEN.SAYS HASBEEN HERE 1 1/2 YRS-REALLY ONLY SINCE JULY! DIANNE IS WEIRD.
PPLPMDL0800000001	Cleveland	OH	44127	10/22/1998	SAYS HE'LL USE FOLLOW UP IN OFFI
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	DR OBI NEW RAD ONC SAYS WER USING ALOT OF OXY
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	USING OXY KEEP REMINDING THEM
PPLPMDL0800000001	Cleveland	OH	44127	10/22/1998	BUSY SURG DR ADAMAK ON VACA
PPLPMDL0800000001	Cleveland	OH	44127	10/22/1998	MINI INSERV WITH NURSES.MED STUDENT,DR. ON OXY VERY RECP
PPLPMDL0800000001	Brooklyn	OH	44144	10/23/1998	ASKED IF BETTER THAN THEO SHOWED MARTN PAK AND WILL USE
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	RES HAVE BEGUN TO USE OXY.
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	LUNCH WITH 5 RES USING OXY 10MG ONLY 10-20 TABS;
PPLPMDL0800000001	Cleveland	OH	44109	10/22/1998	DR TUCKER USES SOME HYDRO NOT BIG TARGET FOR OXY
PPLPMDL0800000001	Broadview Heights	OH	44147	10/22/1998	GEORGANNE-WANTS SOME HELP AT SOME OF HER NURSING HOMES-WILL CONTACT FOR TIMES AVAILABLE DEFINITELY WILL DO IN NOV.
PPLPMDL0800000001	Akron	OH	44303	10/22/1998	LUNCH WITH DR GOSWAMI.SAYS NURSES LIKE PATCH-EASY DISCUSSEDVARIATIONS IN BLOOD LEVELS (PIC)COMPARED TO OXY.HE UNDERSTANDWEIGHT VARIATIONS, AND WHERE ON BODY.NEED TO SHOW THAT PTSNEED A LOT OF BK MEDS, MAKING IT MORE TIME CONSUMING ON RNSSAYS MAJORITY OF PTS TERMINAL, USES PATCH WHEN CAN'T SWALLOWDID SAY THAT OXYFAST WILL BE BENEFICIAL.
PPLPMDL0800000001	Cleveland	OH	44106	10/23/1998	AT HIS OLD FACILITY HE ALWAYS SAID THAT HE DOES NOT SEEMANY SICKER PAT'S SO I ASKED ABOUT HIS HOSP BASED PAT AND IASKED IF HE NOW HS MORE OPPORTUNITY TO ADD ON UNI.WENT OVERNHLBI PIECE AND ADD ON BENEFIT

PPLPMDL0080000001	Broadview Heights	OH	44147	10/22/1998	GEORGANNE-WANTS SOME HELP AT SOME OF HER NURSING HOMES-WILL CONTACT FOR TIMES AVAILABLE.DEFINITELY WILL DO IN NOV.
PPLPMDL0080000001	Strongsville	OH	44136	10/22/1998	NEED TO ASK DR WHAT TYPE OF PTS USING OXY VS VICODIN ONAND WHAT MOST COMMON TREATS WITH VICODIN?
PPLPMDL0080000001	Cleveland	OH	44127	10/22/1998	BEEN RXING GET SPECI PATS
PPLPMDL0080000001	Tallmadge	OH	44278	10/22/1998	STARTED A PATIENT ON OXY!! HIP FRACTURE PATIENT, GOOD START!
PPLPMDL0080000001	Cleveland	OH	44127	10/22/1998	NEEDS ANOTHER DR TO SELL HIM LIKE DR TORRES
PPLPMDL0080000001	Cleveland	OH	44127	10/22/1998	USING MORE ASKED HIM TO RECOMMEND TO LOPEZ AND SHIN
PPLPMDL0080000001	Tallmadge	OH	44278	10/22/1998	FOLLOWING UP FROM LUNCH, HAS PUT ONE PATIENT ON OXY FORSEVERE LOW BACK PAIN, STARTED 10 Q12. WENT OVER TIME PIECE.
PPLPMDL0080000001	Tallmadge	OH	44278	10/22/1998	SWITCHED ARTHRITIS PATIENT FROM 2 PERC Q4 TO OXY 10 Q12.1.SAYS PATIENT IS TAKING 2 AT A TIME, CONVINCED TO TITRATEHER TO 20 MG. TAB. THOUGHT THAT WAS A HIGH DOSE. HAD TOGO OVER CONVERSION
PPLPMDL0080000001	Brooklyn	OH	44144	10/23/1998	NOT BIG TARGET WILL USE OXY ON CA
PPLPMDL0080000001	Cleveland	OH	44109	10/23/1998	HAS BEEN USING ON HEAD AND NECK CA WORKS VERY WELL INT INLQ
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	DR USING OXY FOR CHRONIC PAIN PTS. NX ASK WHEN WOULD USEVICODIN INSTEAD OF OXY?
PPLPMDL0080000001	Cleveland	OH	44109	10/23/1998	THINKS OF OXY AS STRONG NEED TO SHOW HIM IT'S NOT
PPLPMDL0080000001	Cleveland	OH	44105	10/23/1998	PRECEP RESIDENTS BIGGEST TARGET FOR UNI THAN OXY;GIVE THEM SA
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	QUICK HIT DR, MENTIONED OXY IN PLACE OF VICODIN. NX ASKIF WOULD USE OXY IN PLACE OF VICIDIN?ALSO ASK WHAT TREATS MOST COMMONLY WITH VICODIN?
PPLPMDL0080000001	Cleveland	OH	44111	10/23/1998	STILL THINKING OF FOR CA OR CHRON KEEP TALKING ACUTE
PPLPMDL0080000001	Brooklyn	OH	44144	10/23/1998	MET 1ST WITH PA THEN WITH DR FAMIL WITH OXY ONLY USES ITON FP'S PATS WHO'S ALREADY USING WENT OVER F& B AND WILL USE
PPLPMDL0080000001	Brookpark	OH	44142	10/23/1998	WILL USE MORE OXY AND IR
PPLPMDL0080000001	Cleveland	OH	44106	10/23/1998	HE IS VERY AMIABLE BUT NEED TO MAKE SURE THAT HE FOLLWSTHRU WITH WHAT HE COMMITTS TO.HE SAID THAT HE LIKES TO USEDIL BECAUSUE OF LACK OF SE BUT IT IS MOSTLY FOR BREAKTHRU ORINATION.TALKED ABOUT ABUSE POTENTIAL
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	GET DR TO USE OXY FOR ACUTE, IS USING VICODIN. NX ASK IFHAS USED IN AN ACUTE SETTING?UNI, ASK WHEN INITIATING THEO?
PPLPMDL0080000001	Cleveland	OH	44106	10/23/1998	HE IS GETTING BUSIER AT THE CEDAR OFFICE.TOLD HIM THAT THEFAST WAS COMING SO IT WILL BE EASIER TO USE OXY FOR BREAKTHAT ALL DOSES.ASKED ABOUT HIS PL OXY USE NAD TOLD HIM THATTHE IR IS NOW CHEAPER AND THE JOE CARRIES IN THE PHARM.NEEDTO FIND HOW HE IS USING PL OXY AND GET TO FAST OR IR
PPLPMDL0080000001	Cleveland	OH	44111	10/23/1998	NEEDS TO GET MORE COMF WITH RXING OXYCOD THINKS ADDICT
PPLPMDL0080000001	Cleveland	OH	44109	10/23/1998	ELECTROLITE ROUNDS WITH 70 RESID FROM ALL SPEC.FP.GS.TRAUMAENT,IM, ORAL, DENTAL EXCELLENT WAY TO GET GOOD QLTY TIME
PPLPMDL0080000001	Lakewood	OH	44107	10/26/1998	QUICK HIT AT WINDOW ON UNI
PPLPMDL0080000001	Cleveland	OH	44105	10/23/1998	DIR OF OH UNI STUD AND RESI DOES CLIN ON FRI AND CONSULTSRESID WENT OVER OXY AND UNI VERY MUCH BELIVER IN PAIN MGMT
PPLPMDL0080000001	Cleveland	OH	44111	10/23/1998	CONCERNED ABOUT ADDICTION;KNOWS NOTHING ABOUT PAIN MGMT
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	USING OXY IR FOR ACUTE AND OXY FOR CHRONIC. NX;SHOW POSTOP STUDY AND ASK WHAT MOST COMMONLY TREAT WITH VICODIN?THINKS OXY IS MORE POTENT THAN VICODIN, NEED TO DRAW ACOMPARISON.
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	DR USING ALL STRENGTHS OF OXY, BUT STILL USING DURAGESIC.NX ASK WHEN GOES TO DURAGESIC VS OXY?
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	USING SOME UNI, NEED TO FIND OUT WHEN USING UNI VS BIDTHEO?OXY, ASK WHAT MOST COMMON ACUTE PAIN TREATS?
PPLPMDL0080000001	Cleveland	OH	44106	10/23/1998	HE IS NOT SURE WHAT HE WILL BE DOING AT SINAI BUT HE BOUGHTA PRACTICE AND IS IN PROCESS AT GETTING PRIVELAGES ATSEVERAL HOSP.HIS POTENTIAL WILL GET BETTER NOW BECAUSE HE ISDOING LESS ADMIN AMD MORE CASES.COMPARED TO FIXID COMB.NEEDTO DO IV AND GINSBERG
PPLPMDL0080000001	Akron	OH	44312	10/23/1998	GOT A SPINAL STENOSIS PT TAKING TYLENOL/4 FOR PAIN, CONVERTO OXY 10MG Q12. NX FOLLOW UP ON THES PT?UNI, ASK WHEN USING THEO?
PPLPMDL0080000001	Akron	OH	44303	10/26/1998	HASN'T USED, TIME TO TAKE OFF AS CORE.
PPLPMDL0080000001	South Euclid	OH	44121	10/26/1998	TRIED TO FOCUS ON HIS MORE CHRONIC PAT'S AND SHOWED THESAFTY IN ELDERLY ART.BREAKING DOWN THE FEARS OF USINGOPIOIDS WILL HELP.HAS A TENDENCY TO USE NSAIDS AND SOCALLED NON OPIOIDS FOR CHRONIC PAIN
PPLPMDL0080000001	Lakewood	OH	44107	10/26/1998	STIL USING SOME PERC THINKS OF OXY AS STRONGER
PPLPMDL0080000001	Cleveland	OH	44121	10/26/1998	NEED TO FIND WHY HE USES OTHER BID'S AND WHAT IT WILL TAKETO CONVERT TO UNI
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	10/26/1998	QUICK CALL AT WINDOW, USED NHLBI FLASH CARD TO REMIND WHERETHEO IS. SAID UNI FIRST CJOICE WHEN WANTS A QD THEOP.USED BID OTHERWISE. NEXT CALL GET INTO DEL SYS.
PPLPMDL0080000001	Lakewood	OH	44107	10/26/1998	HAS PAT TAKING BOMGA A DAY BUT IN 10MG TABS;TALKED ABOUT TITRAND BREAKTHRU USING VICOPROF;TALKED ABOUT LEVY ART AND OXYFOR ACUTE
PPLPMDL0080000001	Akron	OH	44333	10/27/1998	NX NEED TO ASK DR WHEN USES BID THEO VS UNIPHYL? SAIDUSING ALOT OF UNI BUT STILL USING ALOT OF BID THEO'S.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1998	FELLOW IN WITH GILBERT WENT OVER FEAT AND BEN OF UNI AND COVON ALL INS AND MEDIC IMP
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	HAS PAT IN HOME HEALTH CARE THAT'S IN PAIN AND WILL PUT ONOXY PAT CANT TAKE TYL AND HAS BEEN AN ABUSER
PPLPMDL0080000001	Akron	OH	44333	10/27/1998	DR SAID USING UNIPHYL 400MG OR 600MG QD FOR PTS, BUT STILLDIDNT ANSWER WHEN USING BID THEO VS UNI
PPLPMDL0080000001	Cleveland	OH	44122	10/26/1998	MET SEVERAL OF THE ER RESIDENTS.TALKED WITH BETIZY ANDFRANK.FELTOON HAS BEEN USING BUT NO FOLOW UP IS HIS WAYOF NOT GIVING ALOT OF FEEDACK.GOT THE INFO FOR MIKE MORLY ADORTHO RESIDENTS.THIS MAY BE A WAY TO GET TO KRAHE
PPLPMDL0080000001	Shaker Hts	OH	44122	10/26/1998	HE SAIS THAT HE IS USING INSTEAD OF HIS PERC PAT BUT GENERFORGETS WITH HIS T3 AND VIC STUFF.COMPARED PHARMOCO ANDPOTENCIES AND ASKED IF HE HAD ANY PAT THAT WERE GETTINGTHOSE MEDS ROUTINELY.NEED TO GET MORE SPECIFIC WITH PATTYPES
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	AT LUNCH BIGGEST CONC IS COST OF OXY
PPLPMDL0080000001	South Euclid	OH	44121	10/26/1998	TALKED AOBUT USING OXY IN ADDITION WITH HIS NSAID FOR HTEPAT THAT IS NOT COVERED TOTALLY BY THE NSAID ALONE.WITHNO OTHER INGREDIENT HE COULD USE NSAID OF CHOICE.WENTOVER SAFETY IN ELDERLY STUDY TO FURTHER EASE OF USE IN HISOA PAT'S
PPLPMDL0080000001	Lyndhurst	OH	44124	10/27/1998	TALKING TO NEW PA SEEMS BEST WAY TO GO TOGET SPECIF INFOHE IS NOT ADDING TO AN YNEW PAT BUT DOES SEE ITS BENEFITFOR THE PAT'S THAT ARE ON TI.NEED TO TAKE THAT SUCCESSADN GET HIM TO ADD ON FOR PAT'S IN WHICH HE IS GOINGTO INC INHALAE RS
PPLPMDL0080000001	South Euclid	OH	44121	10/26/1998	NICE DISCUSSION OF ASTHMA VS COPD AND WHY HE ADDS ONWITH ONE AND NTO THE OTHER.WENT OVER EVANS AND ADD ONBENEFIT FOR ASTHMA.COMPARED OXY TO VIC AND T3.HE DOESNOT LIKE TO USE PAIN MEDS
PPLPMDL0080000001	Beachwood	OH	44122	10/26/1998	NOT SURE WHY SHE HAS NOT CONVERTED VIC PAT'S.SHE HAS SEVERALTHAT ARE GETTING REFILLS AND ARE GOOD CANDIDATES BUT SHEREALLY LIKES ABITLTY TO CALL IT IN
PPLPMDL0080000001	Cleveland	OH	44121	10/26/1998	HE DOES NOT SEEM TO BE A BIG CANDIDATE AND HE IS NICHINGFOR HIS CA PAT.DOES HAVE A PHN PAT THAT HE WANTS TO TRY BUTSHE IS RESISTANT TO TAKING OXY?COMMITTED TO USING SEN FORHIS ELDERLY PAT
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	LUNC WITH FP STRONG HIT ON UNI AND OXY;STARTIN TO USE
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	MAKKI WANTS TO USE IR IN HOUS AND DONT HAVE TRY TO GET IT ST
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	DR SMTH 1ST YR STILL THINKS OF OXY FOR CHRON HAD GOOD CONVNED TO TALK ORA PCA
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	ATTEND GRAND ROUNDS IM RES AND RIVE
PPLPMDL0080000001	Tallmadge	OH	44278	10/26/1998	DEANN - WANTS TO CONTINUE INSERVICES THRU THE YEAR ON DIFFTOPICS TO GET EVERYBODY ON SAME PAGE.AGrees THAT DARVOCET ISBAD-GETS HELP FROM DR.NORMAN.INSERVICE STRESSED ASSESSMENTAND DOCUMENTATION - GAVE DEANN PAIN SCALES AND SAMPLEASSESSMENT FORM - FOLLOW UP WITH HER A COUPLE OF WEEKS TOSSEE WHAT STEPS ARE NEXT.NURSES WERE NOT AWARE OF PATCH INFO.
PPLPMDL0080000001	Cleveland	OH	44102	10/26/1998	DISCUSSED THAT HE IS USING BOTH NO VIC;
PPLPMDL0080000001	Cleveland	OH	44111	10/26/1998	FOLLOW UP WITH RE; SPEAKER FOR GRAND ROUNDS;
PPLPMDL0080000001	S. Euclid	OH	44121	10/26/1998	TREATS ASTHMA PAT'S DIFFERENTLY THAN HIS COPD.WILL USEMANY AGENTS IN COPD BUT MOSTLY INHALERS IN AST.TALKED ABOUTEVANS AND HOW CORTISOL LEVELS DECREASED AND ANTI INFLAMPROPERTIES.LOW DOSE AND SE SAVINGS.NEED TO GET HIM TOCONVERT SOME OF HIS BID TO QUICKLY SEE HOW UNI WORKS
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/1998	HAS USED ON AN ATHRITIS PATIENT, 20 MG. Q12. DOIMG WELLASKED ABOUT OTHERS TAKINNING TO MUCH VICA DAY
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1998	COMPARED OXY AND MSC AON TERMS OF INVASIVENESS AND SESAVINGS.SHE DOES NOT HAVE A FAVORITE FOR BREAKTHRU ANDUSES THE COMBO OF CHOICE FOR THE DAY.WENT OVER IR ANDFAST SHEI S CHANGING.DOING ROTATION AND SHE HAS BEEN INTRANSPLANT.SHE DOES NOT HAVE DIFFICULTY INIT OXY BUT SHEDOES LITTLE IN CONVERTING WHEN PAT COME IN ON SOEMTHINGDIFFERENT.SEEING MORE OXY BEING USED
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1998	REIMND HIM ABOUT UNI VS UNIDUR
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1998	PLAYING VERY BIG PART IN METRO'S STRICT POLICIES WITH DRUGREPS;
PPLPMDL0080000001	Akron	OH	44304	10/27/1998	STILL SAYS MOST USE IS CA. ASKED TO CONSIDER VIC PATIENTS THAT ARE TAKING IT ATC. ASKED TO SIGN UNI FORM TO BEGINSAMPLING.
PPLPMDL0080000001	Akron	OH	44302	10/27/1998	DISTINGUESHED BETWEEN US AND UNIDUR.
PPLPMDL0080000001	Akron	OH	44304	10/27/1998	ONLY GAVE ME A SEC. SAYS SIDE EFFECTS PREVENT HIM FROMUSING UNIPHYL ON SOME PATIENTS. REMINDED CAN USE BID IFNEEDED.
PPLPMDL0080000001	Akron	OH	44333	10/27/1998	QUICK HIT, STILL NEED TO ADDRESS THE EXCESS COMBO USE.NX ASK IF WOULD USE OXY IN PLACE OFVICODIN, WHAT ARE CONCERN
PPLPMDL0080000001	Richmond Hts	OH	44143	10/27/1998	IS USING A LOT MORE.COMPLETED STUDY FOR PF THAT NO ONE ISTO KNOW ABOUT.80% OF PTS DID BETTER ON OXY.STILL RESERVINGFOR "CHRONIC" PAIN.NX-WHAT IS "CHRONIC" PAIN? DISC USING INPLACE OF VIC.NOT SURE MAYBE SAYS USES OXY AFTER NSAIDS,DARV ULTRAM, VIC.POSITIONING IT W/DURA.WHY?SAYS PTS DONT WANT TOTAKE PILLS SOMETIMES ALSO SAYS IT WORKS "Q10H".GOOD GUY.
PPLPMDL0080000001	Akron	OH	44333	10/27/1998	DR SAID WOULD USE IN PLACE OF VICODIN OR PERCOCET. NX ASKMOST COMMON SURGERY? AND WHAT CONCERNS WITH USING OXY INPLACE OF COMBO'S?
PPLPMDL0080000001	Cleveland	OH	44104	10/27/1998	SPOKE WITH DR JACKSON BEEN USING A LITTLE HAD GUN SHOT WOUNDPAT WHO THEY PUT ON IT
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1998	BAGELS OUTSIDE CONF SET UP LUNCH WILL GET BETTER TIME
PPLPMDL0080000001	Cleveland	OH	44104	10/27/1998	DINNER WITH RES 20 FULL ATTENTION ON PRESE OF UNI AND OXY
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1998	BAGELS IN CLINIC TUES AM BUSY CLINIC DAY
PPLPMDL0080000001	Independence	OH	44131	10/27/1998	LU/LAUREN - CORP SENDS RX RECEIPTS DIRECTLY TO PURDUE - CORPGETS REBATE CHECK NOT LOCATION. JUST DROPPED HILLMED AND NOWGOING THROUGH MED SERVICES.



PLPMDL080000001	Beachwood	OH	44122	10/27/1998	MICHAEL TOROK - SCHEDULED INSERVICES FOR DEC 17 @ 2 & 6PMFOR CE CREDIT. SAYS THEY DON'T HAVE A GOOD GRASP ON PAINMGMT - OVERVIEW WOULD BE BENEFICIAL. CONTACT ROB AND BETHA NCS TO LET THEM KNOW THEY ARE SCHEDULED!
PLPMDL080000001	Brecksville	OH	44141	10/27/1998	DR TOMMEZ HEADS NURSES FOR NH.BARB BUYS C2'S.TALK TO MAURICEJONES AT WADE PARK.BELIEVES WADE IS DOING A LOT OF ROXANNEBECAUSE OF COST.MOST OF BUSINESS HERE IS MAIL - NO CLINICSPERTAINING TO PURDUE. TOMMEZ NOT IN.
PLPMDL080000001	Cleveland	OH	44104	10/27/1998	SPOKE WITH BLACK RES ON XOY HAS NOT USED NEEDS TO GET MORECOMFO WITH IT
PLPMDL080000001	Akron	OH	44307	10/27/1998	PHARMACY
PLPMDL080000001	Cleveland	OH	44106	10/27/1998	FOLLOWED UP WITH DOSING AND BREAKTHRU FROM LAST TALK.HE WAS HAPPY AND SAID THAT I DONE GOOD.IT IS HELPING WITH ASSESSMTAND GETTING CONVERSIONS FROM OTHER DR'S.
PLPMDL080000001	Akron	OH	44302	10/27/1998	OXYFAST UPDATE, DISCUSSED USE OF THE 80 MG TAB
PLPMDL080000001	Parma	OH	44129	10/28/1998	DR DOESN'T GIVE YOU ANY FEEDBACK, HE JUST NODS HIS HEAD.NX I DON'T KNOW HOW TO GET ANY INFO FROM HIM, NEED TOASK DIFFERENCE IN THEO'S?
PLPMDL080000001	Akron	OH	44333	10/27/1998	IT IS JUST A MATTER OF CHANGING DR'S HABIT, TRYING TO GET A TIME TO CATCH HIM IN THE SURGERY CENTER. NX ASK WHAT CONCERNS OF USING OXY IN PLACE OF VICODIN OR PERCOCET?
PLPMDL080000001	Cleveland	OH	44104	10/27/1998	TALKED ABOUT USING ACUTELY SOME PATS RESIST TO CHANGE, LIKE DEMORAL SICKLE CELL WILL USE IN HOS CAUSE IT'S ON FORMUL, LEVARTICIL AND WANTS PATS ASST FORMS IN CLINIC, WENT OVER UNI
PLPMDL080000001	Cleveland	OH	44104	10/27/1998	SAYS HE'S BEEN USING OXY 10&20MG;SAMPL OF UNI
PLPMDL080000001	Akron	OH	44304	10/27/1998	OXYFAST, ESPECIALLY FOR PATIENTS HAVING TROUBLE SWALLOWING PILLS.
PLPMDL080000001	Cleveland	OH	44109	10/27/1998	WENT OVER LEVY ARTICLE SEEMED VERY INTER NO COMM TO ANYMORE OXY NEED TO ASK HIM TO USE INSTEAD OF DAR, TY3 AND PERC;
PLPMDL080000001	Cleveland	OH	44106	10/27/1998	FOCUSED ON XOY AND HOW IT IS DIFFERENT THAN MS.DOES NOT LIKE TO USE DURA BUT HE SEES IT AND HE DOES NOT USUALLY CHANGE.WENT OVER DOSING AND CONVERSIONS FROM DURA AND HOW AVAIL XOY IS AT HOSPITAL AND OUTP
PLPMDL080000001	Akron	OH	44333	10/27/1998	DR MENTIONED USING VICODIN, WAS THINKING STRONGER AND COMPARING WITH MS CONTIN. DOES USES 2 VICODIN TABS Q4 FOR SOME SEVERE CASES. NX ASK IF WOULD USE XOY IN PLACE OF VICODIN?
PLPMDL080000001	Richmond Hts.	OH	44143	10/27/1998	VAGUE USING QUITE A BIT.HRD TO GET ANYTHING OUT OF IS SEEING QUITE A FEW OF BARRETT'S PTS AND CORRECTING THEIR DOSAGES.NX-WHY SO MUCH DURA? AND PUSH HARDER FOR VIC.RESERVING FOR CHRONIC PAIN.DISC XOY IR FOR BREAKTHRU.SD WD USE.
PLPMDL080000001	Cleveland	OH	44106	10/27/1998	HE HAS NOT SWITCHED THOSE TWO PATS AROUND YET.STILL ON XOY AND DURA.DID TALK ALOT ABOUT BREAKTHRU AND HOW THAT CAN BE THE TITRATION FACTOR.TALKED ABOUT CONFUSION AND SEAND HOW WITH BOTH YOU ARE NOT SURE WHERE THEY COME FROM
PLPMDL080000001	Cleveland	OH	44106	10/27/1998	WHEN SHE SAID THAT SHE IS SEEING MORE OF THE XOY ON THE UNIT, I ASKED WHAT IS BEING USED FOR BREAKTHRU.DID ACCOMPANION OF BOTH XOY AND MS AND FOCUSED ON DOSING FOR XOY.STRESSED THE 3-2 RULE AND THE NEXT STEP OF TITRATION
PLPMDL080000001	Strongsville	OH	44136	10/28/1998	COMPARED XOY TO VICODIN AND PERCOCET, HE DOESN'T FEEL THEREIS THAT MUCH LESS ADDICTION WITH XOY. SO NEED TO GO OVER DELIVERY SYSTEM.
PLPMDL080000001	Cleveland	OH	44106	10/28/1998	WENT OVER SAFETY IN THE ELDERLY FEELS THAT HYDROM WOULD HAVE LESS SE BUT USES THE XOY BECAUSE OF DEL AND LONG DURATION.
PLPMDL080000001	Mayfield Hts	OH	44124	10/28/1998	FOCUSED ON BREAKTHRU AND COMING OF FAST.HE SAID THAT IT WOULD BE A BIG HELP WITH GETTING THE HIGHER DOSES AND STAYING THERE
PLPMDL080000001	Cuyahoga Falls	OH	44221	10/28/1998	SAW THIS MORNING AT GRAND ROUNDS, ENJOYED THE LECTURE AND AGREES WITH ALOT OF WHAT KELLY HAD TO SAY
PLPMDL080000001	Westlake	OH	44145	10/28/1998	STILL USING XOY AND IR
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	SAYS NO PATS ON DURAG;SPEAK WITH KAREN RE:VNA PRESENTATION FROM ORTHOBIO REP
PLPMDL080000001	Parma	OH	44129	10/28/1998	DR HAS BEEN USING VICODIN FOR STONES AND POST OP HE SAID WIL CONVERT PTS TO XOY. NX ASK WHAT SURGERIES HAVE COMING UP?
PLPMDL080000001	Cuyahoga Falls	OH	44221	10/28/1998	MET AT GRAND ROUNDS, ASKED IF USES ANALGESICS, SAID RARELY
PLPMDL080000001	Cuyahoga Falls	OH	44223	10/28/1998	DIRECTOR OF MED EDUCATION.
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	RX XOY 20MG ON PAT WHO WAS TAKING LOTS OF MEDS AND AFRAID OF OPIO
PLPMDL080000001	Cuyahoga Fls	OH	44221	10/28/1998	SAID SHE WILL CONSIDER XOY FOR NON MALIG PAIN, STILL PREFER MS WHEN HAS A CA PATIENTS.
PLPMDL080000001	Beachwood	OH	44122	10/28/1998	MET NEW NRS AND SHE IS FROM UH SURG DEPT SO SHE GAVE ME GOOD INFO ABOUT THAT DEPT.KREIGLER IS NOW DOING ACCUP ON WED ASKED HOW XOY WOULD FIT IN WITH THIS REGIMEN.USED THE SAFETY IN ELDERLY ART TO COMPARE TO OTHER OPIOIDS
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	SAYS RESID RX ASK EFFECT ON ELDERLY;
PLPMDL080000001	Cuyahoga Falls	OH	44221	10/28/1998	SAYS HASN'T USED XOY AS MUCH LATELY, WAS USING FOR CHRONIC PAIN, REMINDED CAN USE IN PLACE OF VIC. WENT OVER DELIVERY SYSTEM AGAIN. UNI FOR ASTHMA.
PLPMDL080000001	Cleveland	OH	44130	10/28/1998	QUICK HIT DR AT WINDOW FOR XOY, HE SAID HE IS USING FIRST LINE. NX ASK WHEN USING PERCOCET VS XOY?
PLPMDL080000001	Brooklyn	OH	44144	10/28/1998	LEVY ARTICLE SAYS HE'LL USE
PLPMDL080000001	Strongsville	OH	44136	10/28/1998	NOT MUCH POTENTIAL HERE, SAW AT HOSP DISPLAY.
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	MAUREEN ON PAIN COMMITTEE FOR HOSP GAVE LEVY ARTICLE AND HOW TO TALK TO PATS ABOUT OPIOIDS
PLPMDL080000001	Cleveland	OH	44109	10/28/1998	INSERV WITH ORTHO RES AND CLINIC WITH MARTY
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	LUNCH WITH 12 RESID COMMITTED TO USE XOY ON PATS IN HOUSE FOLLOW UP WITH DR SMITH RE PAT IN HOUSE
PLPMDL080000001	Cuyahoga Falls	OH	44223	10/28/1998	GRAND ROUNDS WITH KELLY
PLPMDL080000001	Garfield Hts	OH	44125	10/28/1998	HE ENJOYED THE PROGRAM AND SAID THAT HE LEARNED ALOT.HE STILL HAS CONCERNS ABOUT LONG TERM USE AND IS HESITANT TO USE THE HIGHER DOSES.WENT OVER THE SAFETY IN THE ELDERLY HART AND POINTED OUT THAT HALF PAT'S WERE CA AND PROBABLY ON HIGHER DOSES AND STILL WELL TOLERATED
PLPMDL080000001	Garfield Hts	OH	44125	10/29/1998	HE IS STILL IN TRANSITION WITH GOING TO BOTH OFFICES SINCE HE IS BUSY IT IS HARD TO GET HIM TO BE SPECIFIC WITH EXACTLY WHAT HE DOES.NEED TO ASK DIFFERENT QUESTIONS TOGETHER HIM TO OPEN UP AND TALK
PLPMDL080000001	Bedford Heights	OH	44146	10/29/1998	QUICK SAMPLE CHECK AND USED COPD QUICK CHART AS A REMINDER.
PLPMDL080000001	Solon	OH	44139	10/29/1998	HAVING HARD TIME GETTING QUALITY TIME, ANOTHER QUICK REMINDER AT WINDOW.
PLPMDL080000001	Maple Heights	OH	44137	10/28/1998	HE HAS ONE HANG UP AND THAT IS IT IS A SCHEDULE 2.WENT OVER POTENCY AND PHARMACO AND COMPARED TO THE COMBO'S AND EVEN MORE SAFE THEN THE COMBO'S BUT HE WILL NOT WRITE WHOEL HEARTEDLY BECAUSE OF SCHEDULING.NEED TO SHOW LESS OPIOID USE WITH LA
PLPMDL080000001	Parma	OH	44129	10/28/1998	HE KEEPS SAYING HE IS GOING TO WRITE AND EVERTIME I STOP BACK HE HASN'T I'VE BROUGHT IN BAGELS NX JUST ASK WHAT CONCERNS ARE ABOUT USING?
PLPMDL080000001	Lakewood	OH	44107	10/28/1998	HAS PAT WHO COULDN'T GET IR AT CVS ON COLUMBIA RD; REALLY LIKED ALLAS AND PAT ALSO ON 60MG 2 TIMES AND 80MG HS
PLPMDL080000001	Cuyahoga Falls	OH	44223	10/28/1998	WANTS COPY OF INFO FROM KELLY PRESENTATION.. WILL GET IT TO HIM NEXT WEEK.
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	BEEN USING LOTS OF XOY DOESN'T KNOW IF OTHER DR'S IN ER ARE USING WILL KEEP USING
PLPMDL080000001	Cleveland	OH	44122	10/28/1998	TALKED ABOUT USING XOY IN PLACE OF PERC AND HE SAID THAT HABIT IS WHAT IS HOLDING HIM BACK.WENT OVER SAFETY AND ESS OF AN OPIOID REQUIREMENT
PLPMDL080000001	Cuyahoga Fls	OH	44223	10/28/1998	LONG ANNOYING CALL, DOESN'T STOP TALKING!!! PLACED OXY FOR ACUTE PAIN, HAS USED A FEW TIMES
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	BEEN USING MORE XOY LKES BID DOSING
PLPMDL080000001	Cleveland	OH	44111	10/28/1998	WENT OVER XOY AND THEN HE ASKED RESIDENTS IF THEY ARE USING AND WHERE; MAY USE AGIN NOT IN HABBIT OR COMFORT
PLPMDL080000001	Middleburg Hts	OH	44130	10/28/1998	CAUGHT DR QUICK AT WINDOW, HE HAS NOR PERSONALITY AT ALL JUST A QUICK MENTION OF XOY, NOT MUCH FEED BACK.NX FIND OUT WHAT CONCERNS ARE WITH USING XOY VS MS AND DURAGESIC?
PLPMDL080000001	Warrensville Hts	OH	44122	10/28/1998	VERY BUSY.BRESSI ON VACATION SO HE HAS TO COVER OUT THERE THIS AFTERNOON.DID NOT GET A LOT OF TIME.NEED TO GO OVER ACL ARTICLE IN MORE DEPTH ALSO SAFETY IN ELDERLY MATERIAL
PLPMDL080000001	Cuyahoga Falls	OH	44223	10/28/1998	WENT ON ABOUT THE DEA, DIFFICULT TO GET HIM TO STOP TALKING.COMMITTED TO USING XOY FOR ATHRITIS PATIENT IN PLACE OF VIC.
PLPMDL080000001	Middleburg Heights	OH	44130	10/28/1998	TRYING TO CHANGE HABITS OF VICODIN AND PERCOCET USE. WENT OVER QUICK ONSET WITH Q12 DOSING. NX ASK WHAT MOST COMMON PROCEDURE THAT USES VICODIN? UNI, AKS WHEN USES BID VS UNI?
PLPMDL080000001	Euclid	OH	44119	10/29/1998	IS PROBABLY LEAVING SOON.REALLY GETTING GREAT RESULTS WITH UNI AND USING QUITE A BIT OF 600MG.IT IS HIS #1 THEO
PLPMDL080000001	Cleveland	OH	44113	10/29/1998	WENT OVER F&B'S ON UNI AND ASKED FOR BUSINESS SAID SHE WOULD USE SIGNED FOR SAMPLES
PLPMDL080000001	Parma	OH	44129	10/28/1998	DR MENTIONED USING VICODIN OR PERCOCET FOR STONES OR POSTOP. DID HAVE SOME CONCERNS IF XOY WOULD LAST 12 HRS.NX ASK IF HAS USED AND WHERE?
PLPMDL080000001	Middleburg Hts	OH	44130	10/28/1998	DR WASN'T THINK XOY FOR ACUTE PAIN, THOUGHT SLOWER WORKING.WENT OVER XOY, SAID USES SOME PERCOCET AND VICODIN.NEED TO GO OVER ONSET WITH Q12 DOSING.
PLPMDL080000001	Parma Hts	OH	44130	10/28/1998	DR USES TYLENOL/C AND VICODIN, HE IS NOT SEEING THE DIFF IN XOY DELIVERY SYSTEM, Q12 DOSING. SAID IT WAS A HABIT.NEED TO BREAK HABIT. NX;ASK FOR A SPECIFIC PTR?
PLPMDL080000001	Northfield	OH	44067	10/29/1998	STILL SLOTTING FOR MORE CHRONIC TYPE PAIN PATIENTS, REMINDED CAN USE EVERYWHERE HE'D USE VIC
PLPMDL080000001	Cleveland	OH	44111	10/29/1998	TALK WITH CAROLYN THE CA PHARM TO TAKE XOY TO MIKE HOYNEAND TO GET FORM TO PUT IR ON FORMULARY; USING ALOT OF OXY VERLITTLE DUR; HIGHEST DOSE 120MG NURSE IN HOSP WANTED TO INCREASE BUT HE THINKS PATS LIKE TO TAKE SHORT ACT SHOT TITR GUID
PLPMDL080000001	Cleveland	OH	44111	10/29/1998	NEIGHBOR WAS PUT ON XOY BY DR ST.MARIE AND DID WELL NEED TO KEEP WORKING ON HER. LKES CHOCOLAT
PLPMDL080000001	Cleveland	OH	44102	10/29/1998	BAD DAY JUST MENTIONED PRODUCT, SET UP LUNCH WHEN I CAN GET MORE TIME WITH DR'S
PLPMDL080000001	Cleveland	OH	44113	10/29/1998	IS THINKING OF ANOTHER PATS FOR XOY
PLPMDL080000001	Cleveland	OH	44106	10/29/1998	MADE ARRANGEMENTS TO DO A RES PROGRAM AT UH ON THE 5TH FLOOR.TRIED TO GET INTO A SURG LOUNGE.WILL HAVE TO ASK IF HE CAN ARRANGE A SPOT OUTSIDE ON SURGERY.NEED TO FIND WHERE HE IS USING AND WHAT TYPES OF PAT
PLPMDL080000001	Beachwood	OH	44122	10/29/1998	BETTER COMMITMENT TO USE HE WAS CONFUSED ABOUT TITRATION AND DOSING.WENT OVER POTENCIES AND GINSBERG ARTICLE AND THAT SEEMED TO MAKE IT SIMPLE.
PLPMDL080000001	Parma	OH	44129	10/29/1998	DR IS USING THEO DUR FIRST LINE, HE IS ONLY USING UNIFOR PATIENTS WITH NOCTURNAL PROBLEMS. NX NEED TO ASK WHY WOULDN'T USE UNI AS FIRST LINE, QD DOSING WORKS WHEN PTS NEED THE MOST, ALSO FIND OUT IF USING MORE FOR COPD OR ASTHMA?
PLPMDL080000001	Garfield Hts	OH	44125	10/29/1998	WENT OVER MARTIN PAK IN AN EFFORT TO SHOW DIFFERENCES BETWEEN THEOPH ESP IN THE COPD SETTING.ALSO SHOWED NEWATS GUIDELINES.DID NOT SEEM TO COMMIT.NEED TO FIND HOT BUTTON AND GET SPECIFIC IF I CAN GET ONE CONVERSION OTHERS SHOULD FOLLOW
PLPMDL080000001	Garfield Hts	OH	44125	10/29/1998	WENT OVER ADE AND THE ELDERLY ARTICLE POINTED OUT THAT THESE ARE SIM FOR BOTH AGE GROUPS
PLPMDL080000001	Barberton	OH	44203	10/29/1998	HIT WAS QUICK AT TUMOR BOARDS, HE IS USING MORE IMMEDIATE RELEASE OXYCODONE.
PLPMDL080000001	Bedford	OH	44146	10/29/1998	USED COPD QUICK CHART TO REMIND VALUE OF THEOP. DIFF BETWEEN UNI AND THEODUR.

PPLPMDL0080000001	Middleburg Hts	OH	44130	10/29/1998	DR DOESN'T GIVE A LOT OF INFO, I WENT OVER UNI, QUICKLY COMPARING IT TO THEO DUR. NX ASK WHEN USING THEO?
PPLPMDL0080000001	Cleveland	OH	44109	10/29/1998	WILL START USING OXY POST OPERT
PPLPMDL0080000001	Cleveland	OH	44111	10/29/1998	IS USING OXY WENT OVER LEVY ARTICLE
PPLPMDL0080000001	Cleveland	OH	44106	10/29/1998	HIS OLD HABITS CREEP VERY FAST. PUT IN POINT BLANK TO HIM ABOUT GIVING A FULL TRY OR NOT CALLING ON HIM ANYMORE. ASKED IF I COULD GO INTO SURGERY WITH HIM AND HE SAID THAT IT IS AGAINST POLICY AT BOTH SITES. NEED TO ASK ABOUT LOUNGES WHEN HE IS DOING SURGERY
PPLPMDL0080000001	Cleveland	OH	44111	10/29/1998	MET WITH ANN MORE TO GO OVER OXY AND DISCUSS SETTING UP INSERWANTS CU'S ATTACHED TO INSER; SEE IF NURSES WATCHED VIDEO
PPLPMDL0080000001	Cleveland	OH	44127	10/29/1998	POD RES WILL START WRITING OXY POST OPER
PPLPMDL0080000001	Bedford	OH	44146	10/29/1998	OUTPATIENT SURGERY, NO LUCK
PPLPMDL0080000001	Parma	OH	44129	10/29/1998	QUICK INTRO TO DR, MENTIONED USING SOME POST OP. NX NEED TO ASK WHAT IS FIRST OPIOID HE USES FOR POST OP?
PPLPMDL0080000001	Cleveland	OH	44111	10/29/1998	IS STARTING TO RX UNI AND QUICK HIT ON OXY
PPLPMDL0080000001	Cleveland	OH	44111	10/29/1998	USING A LOT OF OXY BRING HIM NUTS INSTEAD OF LUNCH; ASKED IF ST JOHN HAS IR HARDLY GOES THERE; AND WANTED SAMEPLS OF UNI
PPLPMDL0080000001	Garfield Hts	OH	44125	10/29/1998	COMPARISON TO COMBO'S AND HOW OXY CAN BE USED IN THE POSTOP SETTING
PPLPMDL0080000001	Parma	OH	44129	10/29/1998	HAS USED ON A CANCER PT AND DID WELL. HAS NOT USED POST OPTHINKING TOO STRONG. HAS SURGERY TOMMOROW AND SAID WILL USE IN MORNING CASE. NX ASK IF HAS USED POST OP?
PPLPMDL0080000001	Euclid	OH	44119	10/30/1998	REALLY HARD TO CONVINCE STILL THINKS SAME AS GEN AND OTHER THEO. MORE COPD THAN ASTHMA. TRIED TO STRESS BEN-DIDN'T SAY MUCH. NIH/ATS FOR STEP APPROACH AGREES THEO SHOULD BE USED. WON'T SWITCH PROBABLY BUT MAY TRY ON NEW PT
PPLPMDL0080000001	Cleveland	OH	44111	10/29/1998	HAS HAD PHARM CALL AND SAY PAT CANT AFFORD SHOWED PRICE STRECOVERAGE ON INS AND MEDICA
PPLPMDL0080000001	Parma	OH	44129	10/29/1998	DR IS USING OXY THIRD LINE, STARTING WITH CODEINE THEN VICODIN, THEN OXY FOR INTRACTABLE PAIN, ALSO MENTIONED COST OF OXYCONTIN. NX WORK ON THE LEVY REPRINT WITH CODEINES BEING INEFFECTIVE AND ALSO COMPARE TO VICODIN. ASK HOW MANY PTS ARE CASH PAYING?
PPLPMDL0080000001	Parma	OH	44129	10/29/1998	DR IS A SARCASTIC PERSON THAT ISN'T WORTH THE TIME.
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/29/1998	DR SAID NOT DOING ALOT OF ORAL MED. RX NOW, SAID DOING MORE BLOCKS HAS, RECOMMENDED OXY TO ONE FP. HE WILL PICK UP. NX ASK IF HAS USED OXY OR RECOMMENDED?
PPLPMDL0080000001	Cleveland	OH	44106	10/29/1998	HE WAS CONFUSED ABOUT DOSING AND EQUIVALENTS. WENT OVER POTENCIES AND HOW TO WRITE VS THE COMBO'S. ALSO WENT OVER GINSBERG AND THAT SEEMED TO CLEAR SOME OF THE AIR. ALSO GARY SHERMAN SAID THAT HE WOULD FOLLOW UP WITH HIM TO MAKE SURE THAT HE IS WRITING PROPERLY
PPLPMDL0080000001	Bedford/Sinai	OH	44146	10/29/1998	TOO NICE! DIFFICULT TO GET ANY TRUE OBJECTIONS OUT. ISN'T USE AS MUCH OXY AS HE SAYS, SHOWED PRICE CHART AS HE WAS CONCERNED OXY WAS TOO EXPENSIVE.
PPLPMDL0080000001	Cleveland	OH	44106	10/29/1998	FOCUSED ON POTENCY AND HOW THE LOWER DOSES CAN BE EFFECTIVE IN AN ACUTE KIND OF SETTING. USING VERY EFFECTIVELY FOR LONGER PROCEDURES IN HIGHER DOSES. NEED TO MAKE SURE THAT HE UNDERSTANDS EQUIVALENCES AND DARVO CET COMPARISON
PPLPMDL0080000001	Parma	OH	44129	10/29/1998	DR IS JUST USING FOR HIS DRUG ABUSE PATIENTS. STANDARD FOR OUR PRACTICE TO GO TO DARVO CET OR VICODIN FOR TOTAL KNEEPTS AFTER COMING OFF PCA. NX HE JUST SAID IT'S HABIT IF SAFE FOR DRUG PTS WHY NOT USE IT ON ALL PST OP PTS?
PPLPMDL0080000001	Barberton	OH	44203	10/29/1998	DR IS USING OXYCONTIN AND DURAGESIC TOGETHER ON SOME PTS. NX NEED TO ASK WHEN WOULD USE THESE MEDS TOGETHER AND WHY NOT TITRATE WITH OXY?
PPLPMDL0080000001	Cleveland	OH	44127	10/30/1998	WILL USE IN WIFE'S OFFICE ON ELDERLY WHO CANT TAKE NSAIDS
PPLPMDL0080000001	Cleveland	OH	44109	10/30/1998	MOSTLY USES OXY IN HOSP. SHOWED CONV FROM HYDRO AND SAID TO USE OXY INSTEAD
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	STUCK ON USING OXY FOR CHRONIC NOT POST OPER. STERN'S RX FOR POST OP AND NEEDED BOHL TO REFILL HE WOULDNT;
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/30/1998	TALKED TO HIM ABOUT COMMITTING AND NEVER USING AND HOW IT IS GOING TO EFFECT ME COMING BACK. PROMISED TO USE. MAYBE WORTH DOING A QUICK BLITZ TO SEE IF THAT CAN HELP
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/30/1998	GOODBYE AND THANKED FOR USE!!
PPLPMDL0080000001	Akron	OH	44302	10/30/1998	PUSHING 80 MG PATIENTS
PPLPMDL0080000001	Cleveland	OH	44102	10/30/1998	HAS PATS ON OXY MOST HE'S JUST REFILLING; WENT OVER UNI AND SAID HE THINKS EBERLINE RX FOR IT THIS WEEK
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	SHOWED PROD DATA BROCH AND DISCUSSED GETTING SURG TO USE MOR
PPLPMDL0080000001	Akron	OH	44302	10/30/1998	PAINTED OFFICE, COMMENTED ON COLOR CHOICES-HE PICKED THEN OUT!! ASKED IF USING MORE UNI, SAID YES. WANTED CONVERSATION CHART ON OXY
PPLPMDL0080000001	Euclid	OH	44119	10/30/1998	MAY BE GOOD FOR UNI- NOT MUCH FOR OXYCONTIN- SAYS ALL THE SAME AND MOSTLY GEN. SO WD TRY DEFINITELY.
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	COMMITTED TO USE OXY TODAY; SEE IF HE DID
PPLPMDL0080000001	Euclid	OH	44119	10/30/1998	FIRST CALL/ STRANGE/ NOT MUCH POTENTIAL- MOSTLY T3
PPLPMDL0080000001	Barberton	OH	44203	10/30/1998	DR STARTING TO USE MORE WAS VERY BUSY. NX ASK IF WOULD USE IN PLACE OF PERCOCET AND ALSO ASK ABOUT POST OP USE OF OXY AND OR LOUNGE?
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	WENT OVER LESS LIAB FOR ABUSE AND FASTER PAIN CONTROL
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/30/1998	HE REALLY LIKED THE PROGRAM NAD HE EXPRESSED HIS INTEREST TO SPEAK. TALKED TO HIM ABOUT KRAHE AND SOME OF THE OTHER ORTHO THAT ARE NOT USING OXY AND TRIED TO GET HIM TO DO A TALKIN THAT
PPLPMDL0080000001	Cleveland	OH	44111	11/2/1998	GAVE COPD AT'S GUIDELINES AND WENT OVER BENEF OF UNI JUST LIS
PPLPMDL0080000001	Akron	OH	44310	10/30/1998	WINDOW REMINDER AND SMAPLES.
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	BAGELS IN LOUNGE; KURT NURSE IS IN SCHOOL FOR PA SPOKE WITH HIM RE ROJAS AND KIM AND COLLIS
PPLPMDL0080000001	Broadview Heights	OH	44147	10/30/1998	GEORGEANN - SCHEDULED IN SERVICE WITH GATEWAY NH FOR 11/25 VITALINK ABLE TO GIVE CEUS WHEN THEY HAVE "GUEST SPEAKER" WILL HAVE 1 HOUR TO PRESENT. HOME USING A LOT OF DARVO CET AND NEEDS ASSESSMENT INFO. GEORGEANN TRYING TO LEARN MORE ON PAIN MGMT. - WILL CALL ME ON MON FOR CONFIRMATION
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	SPOKE WITH ORTHO FELLOW RE OXY VS HYDRO. WILL BE WORKING WITH VANGELOS AND KEPLER AND LONG IS FAMILAR WITH IT NEEDS MORE TRAININ
PPLPMDL0080000001	Broadview Heights	OH	44147	10/30/1998	GEORGEANN - SCHEDULED IN SERVICE WITH GATEWAY NH FOR 11/25 VITALINK ABLE TO GIVE CEUS WHEN THEY HAVE "GUEST SPEAKER" WILL HAVE 1 HOUR TO PRESENT. HOME USING A LOT OF DARVO CET AND NEEDS ASSESSMENT INFO. GEORGEANN TRYING TO LEARN MORE ON PAIN MGMT. - WILL CALL ME ON MON FOR CONFIRMATION
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/30/1998	DISCUSSED LUNCH HE HAD WITH JIM, HAS BEEN USING IN NURSING HOME PATIENTS, TRIED TO EXPAND TO ATHRITIS PATIENTS IN OFFIC
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	ADMITTED IT'S HABBIT; SHOWED PROD DATA BROCH ON LONGACT VS SHACTI
PPLPMDL0080000001	Akron	OH	44302	10/30/1998	UPDATING ON OXYFAST STATUS
PPLPMDL0080000001	Akron	OH	44333	10/30/1998	STILL NEED TO GET DR TO START WITH OXY. NX ASK WHAT CONCERN WITH STARTING WITH OXY? UNI, ASK DR IF WOULD USE UNI AS FIRST LINE THEO?
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	USING MORE OXY JUST KEEP REMINDING HIM LIKED OXYCONT WRENCH
PPLPMDL0080000001	Lyndhurst	OH	44121	10/30/1998	QUICK AT THE WINDOW. FOLLOWED UP WITH HE COMBO PAT AND SHE SAID THAT SHE IS STARTING TO USE OXY BUT NOT ENOUGH TO GIVE HER A GOOD GUAGE. HABIT IS A BIG DEAL TO HER AND MORE FOLLOW WILL BE NEEDED. ALSO NEED TO GO OVER POTENCY AND DOSIG
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/30/1998	HE SAID THAT HE WOULD WRITE A NOTE FOR THE FAST. TALKED ABOUT EVE AND HER REGIMEN AND GOT INTO A DISCUSSION ABOUT "FLOW" OR THE 3-2 RULE AND HOW SINGLE AGENTS ARE EASIER TO MANAGE. SE. TOLD HIM ABOUT THE PATIENT THAT WE HAD DISCUSSED WITH CARAL WHO WAS SWITCHED TO DUR WHEN ENTERING HOSPITAL AND HOW SHE IS GOING TO CHANGE BACK TO OXY
PPLPMDL0080000001	Cleveland	OH	44113	10/30/1998	ASKED WHY BOHL WASTIN USING OXY AND ADMITTED HE'S STUCK IN HIS WAY NOT WILLING TO TRY TO CHANGE BOHL; BRING HIM BAGELS
PPLPMDL0080000001	Cleveland	OH	44109	10/30/1998	THINKS DEA IS LOOKING AT VICO RX'S; WRITING MORE OXY; HAS WORKMAN'S COMP PAT ON 40.G
PPLPMDL0080000001	Lyndhurst	OH	44124	10/30/1998	FOLLOWED UP WITH LAST COLON CA PAT THAT HE HAD TITRATED TO THE 40'S. HE DID NOT HAVE ANYTHING REMARKABLE NEW TO ADD AND HE SAID NO NEWS IS GOOD NEWS. HE DNT USE OPIOIDS CONCOM. DILHE SAIS HE IS USING FOR BREAKTHRU.
PPLPMDL0080000001	North Olmsted	OH	44070	11/2/1998	STILL OKAY ON SAMP HIT AT WINDOW ON UNI JUST LISTENS
PPLPMDL0080000001	Euclid	OH	44119	10/30/1998	NX-WHERE USING SO MUCH VIC? DOES START PTS ON OXY BUT MAYBE LATER THAN I THOUGHT. DOES SWITCH FROM PERC AND DEF TITRATING BUT MAYBE STARTING WITH VIC THEN PERC THEN OXY. AMIABLE-ND TO GET THIS OUT OF HIM- DOESN'T WANT TO BE SOLD.
PPLPMDL0080000001	Akron	OH	44333	11/2/1998	DR HAS SOME PTS ON VICODIN, SAID ONE WAS TRIED ON OXY AND PT DID NOT LIKE IT. NX ASK IF HE HAS HAD ANY ACUTE FRACTUREPTS THAT WERE PUT ON OXY?
PPLPMDL0080000001	Cleveland	OH	44111	11/2/1998	MENTIONIT OXY AND SAID OXYFAST WILL BE GETTING STOCKED
PPLPMDL0080000001	Akron	OH	44302	11/2/1998	STILL ISN'T USING REALLY HIGH DOSES OF OXY, REMINDED OF 80 AAND OXYFAST.
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/2/1998	SAYS HE'S USING UNI JUST REMINDER ON OXY HE WAS IN HURRAY
PPLPMDL0080000001	North Olmsted	OH	44070	11/2/1998	OKAY ON SAMPLES; NO ONE ON OXY RIGHT NOW; JOSSANNE SAID PAPER ON USE OF OPIOIDS;
PPLPMDL0080000001	Akron	OH	44333	11/2/1998	DR STILL USING VICODIN FIRST. WENT OVER OXY WITH QUICK ONSET. NX ASK DR WHAT MOST COMMONLY USES VICODIN FOR? AND WILL HE USE OXY IN PLACE ?
PPLPMDL0080000001	Akron	OH	44307	11/2/1998	SAYS USING LESS DURAGESIC AND MSC. INITIATING MORE PATIENTS ON OXY, STILL LOTS OF POTENTIAL.
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/2/1998	ASK HIM WHY HE WONT USE OXY. PLENTY OF UNI SAMP USES IN ASTH
PPLPMDL0080000001	Barberton	OH	44203	11/2/1998	DR USING MORE OXY. HE ALSO MENTIONED THAT SOME PTS DID NOT LIKE OXY. NX ASK WHAT CONCERNS WITH USING OXY IN PLACE OF TYLOX AND PERCOCET?
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/2/1998	HEARD TALK FROM KNOLL ON ACUTE PAIN MGMT AND WENT TO CIRCUS INTER IN HEARING ABOUT ACUT NOT CHRONIC
PPLPMDL0080000001	Cleveland	OH	44111	11/2/1998	GRAND LOUNGE SPOKE TO IM AND FP RES DR EBER USED UNI AND OXY
PPLPMDL0080000001	Cleveland	OH	44111	11/2/1998	RES IN LOUNGE IN WITH MARTINEZ WILL RECOMMEND OXY; SEE IF HE DI
PPLPMDL0080000001	Cleveland	OH	44111	11/2/1998	CUNNINGHAM SPOKE TO IM LUNCH LECT ON PAIN MGMT; RES VERY INTERIN CONV GUIDES; OXY VS MORP AND ADV TO IM RES
PPLPMDL0080000001	Fairlawn	OH	44333	11/2/1998	DR MENTIONED USING ULTRAM AND DARVO CET FIRST FOR PAIN, THEN GOES TO VICODIN. TREATING MORE ACUT EPAIN. NX ASK WHAT MOST COMMONLY TREAT WITH DARVO CET OR VICODIN?
PPLPMDL0080000001	Fairlawn	OH	44333	11/2/1998	DR SAID USING MORE, TALKED ABOUT THE DALLAS TRIP. NX NEED TO FIND OUT WHY STILL USING VICODIN AND NOT OXYIN ITS PLACE?
PPLPMDL0080000001	Akron	OH	44333	11/2/1998	DR'S CONCERNS ARE ABUSE, THE DEA AND THE USE OF OPIOIDS. WENT OVER OXY'S DELIVERY SYSTEM, QUICK ONSET AND POTENCY. NX ASK DR IF HAS ANY PTS ON VICODIN NOW OR WILL HE USE OXY IN PLACE OF VICODIN?
PPLPMDL0080000001	Richmond Hts.	OH	44143	11/2/1998	TOOK ALL OF BARRETT'S PTS. USING A LOT OF OXY WHY SO MUCH DURA AND VIC? FIND OUT WHERE USED.

PPPLMDL0080000001	Akron	OH	44319	11/2/1998	DR USING MORE OXY FOR FISSURE SURGERY, MENTIONED OXY 20MGQ6, NEED TO GO OVER DELIVERY SYSTEM WITH Q12 DOSING, FOR40MG TABS? NX GO OVER DELIVERY SYSTEM, ASK IF WOULD USE HIGHER DOSES AND DOSE Q12 INSTEAD OF LORTAB ALSO ASK WHEN STILL USING LORTAB?
PPPLMDL0080000001	Akron	OH	44302	11/2/1998	HASNT HAD A REALLY HIGH DOSE PATIENT IN A FEW WEEKS, PT ON 480 Q12 JUST DIED.
PPPLMDL0080000001	Akron	OH	44319	11/3/1998	CII VS C111 IS THE ISSUE STAY WITH POTENCY ISSUE AND LESS ABUSE LIABILITY. STAY RELAXED AND ASK DR IF WOULD USE OXY TO INITIATE OPIOID THERAPY?
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	QUICK HIT IN CLINIC
PPPLMDL0080000001	Cleveland	OH	44112	11/3/1998	QUICK FOLLOW UP WITH OXY. WANTED TO MAKE SURE THAT SHE KNOWS WHERE AND HOW TO USE. SHE IS SEEING FROM PAIN CLINICS BUT NOT INITIATING LIKE SHE CAN. NEED TO GET HER AWAY FROM THE SCIENCE AND MORE TO FEATURE BENEFITS
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	HAS NOT USED 80MG WILL USE OXYFAST
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	IS USING MORE SAYS HABIT HAD A SUCCESS WITH TOUGH PAT AND GETTING MORE COMFORT WITH RXING
PPPLMDL0080000001	Beachwood	OH	44122	11/3/1998	HE WILL BE GOING TO PARK EAST AND MOVING IN WITH YASINOWAND THAT GROUP. WITH FOLLOW UP HE CAN BE A GOOD USER. TALKED ABOUT POST OP AND DARV EQUIVALENTS TO MOVE HIM DOWN THE LADDER. ASKED WHY HE IS NOT USING UNI AND HE SAID THERE IS NO REASON AND WILL ADD ON MORE AGGRESSIVELY
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	HAS BEEN USING
PPPLMDL0080000001	Lyndhurst	OH	44124	11/3/1998	REMINDED ABOUT EFFIC AND SAFETY. WANTED TO SEE IF HE WANTED TO DO ANYTHING AT THE SCHOOL OR SINAI
PPPLMDL0080000001	Beachwood	OH	44122	11/3/1998	HE IS GETTING A FAIRLY GOOD GRASP ON HOW TO USE BUT IT IS THE LOW DOSES THAT HE IS MOST COMFORTABLE. TALKED ABOUT 1-2 DOSING SO HE CAN GIVE PAT MORE FLEX. SPENT A LOT OF TIME GOING OVER DARV CONVERSION AND THAT IS GOOD. ALSO WENT OVER SAFETY IN ELDERLY POP TO GET HIM TO INIT MORE FREQ
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	WANTS SPEAKER FOR MAY PROG SPEAK WITH BANGAYAN
PPPLMDL0080000001	Cleveland Hts	OH	44118	11/3/1998	HE IS USING QUITE A BIT OF DARVOCELT. TRIED TO COMPARE OXY IN THAT SETTING BY TALKING "BUSINESS". TALKED ABOUT WRITING ONE SCRIPT AND LETTING THE PATIENT HAVE FLEX TO GET TO THE RIGHT DOSE. HE IS NOT USING FOR HIS EVERYDAY OPIOID NEEDS AND I NEED TO GET IN THAT SETTING
PPPLMDL0080000001	E Cleveland	OH	44112	11/3/1998	HE IS USING THEOPH IN ASTHMA MORE THAN COPD. WENT OVER ADDON BENEFIT IN BOTH AND TALKED ABOUT GOV BODIES AND HISTORICAL ADD ON. WENT OVER MARTIN PAK TO SHOW DIFFERENCES IN THEOPH AND WHY HE SHOULD BE USING UNI AND ALSO GEN SUBBING. NEED TO SHOW IMMUN EFFECTS AND GET HIM TO TALK AND OPEN CONVERSATION STARTED
PPPLMDL0080000001	Lyndhurst	OH	44124	11/3/1998	COMMENTED ON HIS WORKLOAD AND HOW IT IS GETTING GREATER AND I TOLD HIM THAT THAT WAS GOOD BECAUSE NOW HE CAN USE MORE UNI. WENT OVER EVANS AND TALKED ABOUT CORTISOL. HE LIKES THE SCIENCE APPROACH BUT WILL NEED TO BE MOTIVATED TO CONVERT OTHER THEOPH. NEED TO GET THOSE CONVERSIONS AND SAY HEY WHO ELSE CALLS ON YOU
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	BEEN USING MORE ASK HIM WHEN HE USES
PPPLMDL0080000001	Uniontown	OH	44685	11/3/1998	DR SAID HAS USED FOR PTS THAT HAVE BEEN TRIED ON VICODIN OR OTHER COMBO'S WORK ON GETTING TO USE AS FIRST OPIOID. NX ASK IF HAVE ANY CONCERNS WITH USING OXY FIRST LINE?
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	HAS NOT USED WENT OVER FEATURES AND BENEFITS AGAIN DONT LIK PATS ON OPIO CHRONICALLY
PPPLMDL0080000001	Beachwood	OH	44122	11/3/1998	HE DID EVERYTHING HE COULD DO TO NOT TALK TO ME. TOLD HIM WHY OXY IS AND HOW AND WHERE TO USE
PPPLMDL0080000001	Akron	OH	44304	11/3/1998	OXYCONTIN AND OXYFAST. THE BEST PAIN MED TEAM FOR PATIENTS
PPPLMDL0080000001	Akron	OH	44333	11/3/1998	DR STILL USING A LOT OF COMBO'S, STARTS PTS ON COMBO'S THEN GOES TO OXY. NX NEED TO ASK DR IF HE WOULD START PTS ON OXY IN PLACE OF VICODIN?
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	WILL START USING LIKES BID
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	QUICK HIT WITH RES IS USING 10MG;
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	BAGELS AT GRAND ROUNDS; DR LEVINE HAS BEEN USING;
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	NEW ORTHO RES WENT OVER OXY; NEED MORE TIME LUNCH ON 25TH
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	TONY, ED AND JOHN WILL RX OXY
PPPLMDL0080000001	Cleveland	OH	44106	11/4/1998	SHOWED HIM MANN FOR A COUPLE OF REASONS. TO SHOW NOT ALL THEOPH ARE THE SAME AND THAT COPD CAN GET A BENEFIT FROM THIS DELIVERY AND FUNCTION IMPROVEMENTS
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	SAW IN TUMOR BD QUICK MENTION OF OXY AND OXYFS
PPPLMDL0080000001	Barberton	OH	44203	11/3/1998	ADDRESSED COST AND ALL PLANS THAT OXY IS ON, ALSO TOLD HIM ABOUT OXY IR FOR PTS WITHOUT HEALTH PLANS. NX ASK WHEN WOULD USE VICODIN INSTEAD OF OXY OR WHAT ARE CONCERNS WITH OXY VS VICODIN?
PPPLMDL0080000001	Mayfield Heights	OH	44124	11/3/1998	CONCENTRATED ON COMBOS AND THEIR CONVERSIONS. SHOWED THEOA AND SAFETY IN ELDERLY POPULATION. NEED TO CONTIN TO COMPARE VS COMBOS. TRY PHARMOCO COMPAR
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	HAS READ GOOD INFO ON OXY LATELY; SEEMS TO BE USING
PPPLMDL0080000001	Akron	OH	44304	11/3/1998	REQUESTED LETTER FOR PHARMACY TO BRING OXYFAST IN. PUSHING HIGHER DOSES, STILL PRETTY CONSERVATIVE.
PPPLMDL0080000001	Garfield Hts	OH	44125	11/5/1998	HE LIKES THEOPH AND USES SOMETIMES AS FIRST LINE. TALKED ABOUT NUMBER OF PAT'S ON INHALERS AND HOW AND WHEN TO ADD ON. SEES BOTH ASTH AND COPD. WENT OVER EVANS AND WHAT IS HAPPENING TO THE BODY. CHRONO BIOLOGY. HOW TO CONVERT TO UNIPHYL. NT MARTIN PAK AND CONTINUE TO SEP UNI FROM OTHER THEOPH
PPPLMDL0080000001	Euclid	OH	44119	11/3/1998	SD TRIED ONCE/REALLY KIND OF RUDE BUT DID TRY AND SD WD TRY AGAIN
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	CLINIC RAD ONC BETTY OBI WENT OVER TITRATION AND OXYFAST
PPPLMDL0080000001	Cleveland	OH	44109	11/3/1998	LUNCH WITH CLINIC WENT OVER CONV AND TITRATION; 2 ATTN, 2 FEL
PPPLMDL0080000001	Barberton	OH	44203	11/3/1998	DR SAID USING VICODIN FOR BACK, SPINE AND NECK PAIN, USING Q4-6HRS, OXY 20MG Q12. NX ASK DR WHAT TYPE OF PTS HAVE BEEN PUT ON OXY? UNI, ASK ABOUT PEDIATRIC USE?
PPPLMDL0080000001	Uniontown	OH	44685	11/3/1998	DR HAS A LOT ABUSE PTS, THAT ARE LOOKING FOR THE BUZZ, I HAVE GONE OVER THE DELIVERY SYSTEM AND Q12 DOSING. NX ASK WHAT CONCERNS WITH USING OXY VS VICODIN?
PPPLMDL0080000001	Uniontown	OH	44685	11/3/1998	DR USING VICODIN FOR ACUTE OPIOID PAIN. Q4-6 NEED TO KEEP SIMPLE TELL TO TAKE 1-2 10MG TABS Q12. NX ASK WHAT MOST COMMONLY TREAT WITH VICODIN?
PPPLMDL0080000001	Independence	OH	44131	11/4/1998	HE GOES ALONG WITH COWAN TAKE OFF AS CORE
PPPLMDL0080000001	Independence	OH	44131	11/4/1998	I AM NOT FINDING ANYTHING THAT MAKES A DIFFERENCE FOR HIM. MAY WANT TO NOT HAVE A CORE
PPPLMDL0080000001	Beachwood	OH	44122	11/4/1998	WORKED ON WHAT HE IS USING FOR BREAKTHRU. USING THE OXY THE SAME WAY THAT HE DID MSC. HE IS HES TO GO TO HIGHER DOSES.
PPPLMDL0080000001	Garfield Heights	OH	44125	11/4/1998	SAW HIM AT THE SURG CENTER. TALKED ABOUT HOW HE COULD USE INST OF HTE COMBOS. HABIT IS THE BIGGEST THING WITH HIM.
PPPLMDL0080000001	Garfield Hts	OH	44125	11/4/1998	TRIED TO MERGE BOTH OUTPAT USE AND IN PAT USE WITH HIS WORK IN THE HOSPITAL. USED GINSBERG TO SHOW HOW EASY IT IS TO CONVERT IN PCA SETTING. ALSO HOW TO USE INSTEAD OF COMBO'S.
PPPLMDL0080000001	Akron	OH	44302	11/4/1998	OXYFAST VS INTENSOL.
PPPLMDL0080000001	Oakwood Village	OH	44146	11/4/1998	NO RETAIL AT THIS LOCATION. JAY IS CONTACT FOR BUY CONTRACT INFO - NO RETAIL. SERVICE ONLY HOSPICES - NO NURSING HOME BUSINESS.
PPPLMDL0080000001	Garfield Hts	OH	44125	11/4/1998	SAW HIM AT THE SURGERY CENTER. TRIED TO FIND OUT ABOUT SPECIFIC PATIENTS AND HOW TO GET HIM TO HIGHER DOSES. HIS MAJOR CONCERN IS ADDICTION AND ALL OF THOSE JUST SAY NO CONCEPTS
PPPLMDL0080000001	Akron	OH	44302	11/4/1998	REQUESTED IPAP FORM, STILL ASKING ABOUT OXYFAST, NEED TO FOLLOW UP WITH JULIE ACROSS HALL.
PPPLMDL0080000001	Beachwood	OH	44122	11/4/1998	COMPAR VS DARV AND SAFETY IN THE ELDERLY
PPPLMDL0080000001	Cleveland	OH	44102	11/5/1998	THINKS ADD IS TOLERANCE NEEDS LOTS OF EDUC ON PAIN MGMT NOT INTER in PAIN WILL USE UNI LIKES HS DOSING
PPPLMDL0080000001	Cleveland	OH	44102	11/5/1998	THINKS PATS GET CONFUSED NEED TO TALK ABOUT ACCUMULATION ON OXY
PPPLMDL0080000001	Cleveland	OH	44111	11/5/1998	USING UNI HAS HAD SOME PAT RESISTANT TO CHANGE FROM SLO BID NOT MANY; SEE IF HE HAS PUT ANY NEW PATS ON OXY
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	RX OXY ON PAT TODAY WHO WAS SELF PAY; INITIALLY THOUGHT WAS EXPE AND WOULD NOT GIVE TO SELF PAY; WHEN I SHOWED HIM COST HE DIDNT THINK IT WAS THAT EXP
PPPLMDL0080000001	Cleveland	OH	44106	11/5/1998	TRYING TO FOLLOW UP TO SEE USAGE IN ER AND IN THE ORTHO SETTING. HE IS REPORTING SUCCESSSES BUT COULD NOT GET SPECIFIC. EILL NEED TO GET MORE TIME AND GET OUT OF OLD HABITS
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	STILL VERY COMFORTABLE WITH VIC ALSO CONCERNED ABOUT RESPDEPR IN ELDERLY; GAVE 10MG TO PAT YEST 72YR OLD MALE; STRESS CONV OF BID
PPPLMDL0080000001	Cleveland	OH	44128	11/5/1998	HE WAS IMPRESSED WITH THE MEETING. VERY ENTRANCED WITH STRONG VS WEAKER BUT WROTE A 40MG FOR 60 TABS WHILE I WAS STANDING THERE. WENT OVER POTENCIES AND INTRO OF LEVY ARTICLE. NEED TO FIND A WAY TO GET HIM COMFORT USING LOWER DOSES FOR DARV AND T3
PPPLMDL0080000001	Cleveland	OH	44102	11/5/1998	QUICK HIT ON HYDRO VS OXY AND POTENCY SEE IF I CAN FIND OUT WHAT TYPE OF PAIN HE TREATS. PLENTY OF UNI SAMPLES
PPPLMDL0080000001	Cleveland	OH	44111	11/5/1998	HAD ROTATOR CUFF SURG FIND OUT WHAT HE TOOK FOR PAIN HAS ONE PAT IN NURSING HOME ON OXY TALK ACUTE
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	WILL USE OXY ON BREAST MASECTOMY PAT TODAY WIFE IS HOSP NURSA PARMA
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	SPOKE WITH NMONA RE SPEAKER'S FOR SURGI CONF IN FEB 18 AND SPEAKER FOR ADD AND TOL FOR GRAND ROUNDS
PPPLMDL0080000001	Cleveland	OH	44119	11/5/1998	DR AGNEBERG - USING OXY FIRST LINE AND THEN WILL MOVE TO MSCAEROSOLIZED MORPHINE WORKING WELL FOR COPD PTS- SEES IT BECOMING RX FOR PTS BECAUSE OF EFFICACY. OXYFAST REVIEW. DISCUSSED INVOLVEMENT WITH THEIR NHS- PF CAN PUT TOGETHER PROGRAMS THAT HELP PROMOTE THEM AND IMPROVE PAIN MGMT IN FACILITIES.
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	BAGELS IN LOUNGE; TUES BEST DAY LOTS OF ORTHO; SPOKE WITH ANS WHO THOUGHT OF OXY FOR CA; CHANGED HIS MIND
PPPLMDL0080000001	Cleveland	OH	44102	11/5/1998	BEEN USING OXY FOR CHRONIC ASKED ABOUT ACUTE HE MUST HAVE FORGOTTEN KEEP REMINDING HIM; UNI IS USING
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	NOT IN MOOD TOLD HIM INFO ON LEVY ARTICLE WITH CODEINE; SAYS HE HARDLY USES CODEINE
PPPLMDL0080000001	Cleveland	OH	44109	11/5/1998	WILL USE OXY FOR PAIN SEE IF HE DOES
PPPLMDL0080000001	Mayfield Hts	OH	44124	11/5/1998	PICKED UP THE NOTE FOR THE OXY FAST. TALKED A LITTLE ON DOSING AND HOW THE 3-2 RULE CAN MAKE IT EASIER FOR HIM.
PPPLMDL0080000001	Garfield Hts	OH	44125	11/5/1998	HE WAS HAVING AN EXTREMELY BAD DAY AND A COUPLE OF EMERGENCIES. MADE SPECIAL ARRANGEMENTS TO MEET AGAIN WHEN HE COULD GO OVER STUFF
PPPLMDL0080000001	Akron	OH	44304	11/5/1998	SAYS HE STARTED A NEW PATIENT ON OXY, CHRONIC BACK CONVERTED FROM VIC, 10 MG. Q12. WENT OVER TITRATING PATIENT IF NEEDED.
PPPLMDL0080000001	Garfield Heights	OH	44125	11/5/1998	TALKED ABOUT OXY AND DEL AND HOW AND WHERE TO USE. HE HAS A COUPLE OF PAT ON DEMEROL THAT HE WAS ANXIOUS TO CONVERT. ONE PAT HAS A LOT OF MUSCLESKEL PAIN AND IS ON 50MG AND TAKING ABOUT 8 TABLETS A DAY. CONVERTED TO 20Q12
PPPLMDL0080000001	Warrensville Hts	OH	44122	11/6/1998	HE IS ALL OVER THE BOARD AND HE KNOWS THAT I ASK ABOUT WHAT HE DOES. PRESENTED OXYFAST TO JEANETTE AND ALLEN AND FOUND A PAT THAT HE JUST PUT ON DURA. WOULD NOT CONVERT. HE IS NOT TOTALLY CONFIDENT IN HOW OXY WORKS AND THAT IT DOES WHAT WE SAY IT DOES. PAM G IS ON TID
PPPLMDL0080000001	Maple Heights	OH	44137	11/6/1998	WENT OVER EVANS AND TALKED ABOUT CORTISOL LEVELS AND INCIDENCES OF INHALERS. SAYS HE IS USING UNI BUT I THINK THERE IS MORE BID'S IN USE. NEED TO TALK ABOUT GEN NAD LEVELS VS FUNCTION
PPPLMDL0080000001	Maple Heights	OH	44137	11/6/1998	HE DOES NOT WANT TO COMMIT TO A LONG ACTING AND IS LOCKED INTO VIC. COMPARED TO VIC AND HOW TO USE LIKE VIC. NEED TO GET HIM MORE MOTIVATED TO ADD ON UNI AND MORE OF A FAVORABLE OPINION OF THEOPH



PPLPMDL0080000001	Cleveland Hts	OH	44118	11/6/1998	THE FOLLOW MAY BE HELPING.HE HAS A PAT THAT HE CONVERTEDFROM T3.IT WAS A PAT THAT GETS THE RX REFILLED FREQ
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	WANTS OXYIR IN HOUSE SEE IF HE FILLED OUT FORM
PPLPMDL0080000001	Cleveland	OH	44102	11/6/1998	HAS PAT IN HOUSE ON THEIO WIL SEND HOME WITH RX OF U
PPLPMDL0080000001	Cleveland	OH	44104	11/6/1998	USES IN SICL,FRACTURE PATS;
PPLPMDL0080000001	Cleveland	OH	44104	11/6/1998	HAD CA PAT ON OXY10MG;DIED;WIL USE
PPLPMDL0080000001	Cleveland	OH	44130	11/6/1998	QUICK HIT DR, USING FOR MORE SEVERE CHRONIC PAIN. NX GETAN IDEA WHEN HE GOES TO OXY AND WHEN MAY LEAVE OXY?
PPLPMDL0080000001	Lyndhurst	OH	44118	11/6/1998	SHWED KIDNEY AND WHEN I SHOWED HER THE BIOPSY PICTURESSHE SAID OH MY.TOLD HER HOW USING UNI WILL GET THOSERESULTS.
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	NEEDS SAMPLES TO REMIND HIM
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/6/1998	FOLLOWED UP WITH SPEAKING AND HE SAID TO GO TO DEPT OFSURGERY.GAVE DR BETIZY FOR RESIDENTS AND ALSO DR ROGERCLASSEN.ALSO SAID THAT IT WAS OK TO USE HIS NAME FORRECOGNITION
PPLPMDL0080000001	Akron	OH	44310	11/6/1998	STILL WAITING FOR HIS LOUIE BURGER! PROMISED WHEN I GETBACK FROM LEAVE! OXY REMINDER, ASKED TO KEEP BREAKINGHIS HABIT
PPLPMDL0080000001	Akron	OH	44310	11/6/1998	FOLLOWING UP WITH OXYFAST
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	KAREN IS WORKING WHIT MAKII AND ALL HE USES IS OXY POST OPESHE HAD RX PERC AND HE CHANGED;
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	MET WITH CAROLYN WHO WILL GETFORM TO PUT OXYIR IN HOS;WORKINON LAX PROTOCOL;GAVE INFO ON CONSTIPATION
PPLPMDL0080000001	Cleveland	OH	44122	11/9/1998	LEVELS VS FUNCTION.USING MORE FOR COPD
PPLPMDL0080000001	Cleveland	OH	44104	11/6/1998	NEW ER DOC WILL USE OXY HAS SEEN DR GALLAG USE
PPLPMDL0080000001	Cleveland	OH	44104	11/6/1998	SPOKE TO CHIEF USING DURAG IN HOSPICE WILL USE OXY IN SICKLECELL INSTEAD OF PERC WHEN IN HSOP
PPLPMDL0080000001	Lakewood	OH	44107	11/9/1998	QUICK HIT ON UNI VS UNIDR
PPLPMDL0080000001	Cleveland	OH	44104	11/6/1998	6 RES HAVE HAD PATS HAVING PROBLEMS GETTING OXY GET STOCKINGLIST WILL BE CLOSING PROG IN JUNE
PPLPMDL0080000001	Akron	OH	44333	11/6/1998	DR USING OXY FOR TOTAL KNEES AND HIPS, FOR HIS MORE SEVERECASES, THINKING STRONGER THAN VICODIN AND COMBO'S. NX ASK WHAT CONCERNS HAVE WITH USING IN PLACE OF VICODIN?
PPLPMDL0080000001	Akron	OH	44304	11/6/1998	WORKING ON PROGRAM WITH DR. TWADDLE.
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	QUICK HIT HAS PAT IN ER GOING INTO SURG SEE IF HE USED ONTHAT PAT;APPENDIX
PPLPMDL0080000001	Maple Hts	OH	44137	11/6/1998	COMPARED TO COMBOS AND FOCUSED ON ACUTE AND POST OP SETTINGAND USING INSTEAD OF VIC AND PERC.ADD ON VALU WITH UNI ANDDEL.SAFETY AND SE
PPLPMDL0080000001	Cleveland	OH	44113	11/6/1998	HAS NOT WORKED SINCE LAST TIME! I SAW HIM AND HAS NOT RX WIL
PPLPMDL0080000001	Cleveland	OH	44111	11/6/1998	BUSY BUT IS USING
PPLPMDL0080000001	Middleburg Heights	OH	44130	11/6/1998	DR PUT TWO NEW PTS ON OXY ONE FOR RSD AND ANOTHER FOR LOWBACK PAIN, NOT POST OP. HE HAS TWO RECTAL SURGERISTOMORROW AM AND SAID WOULD USE OXY 20MG Q12. NX FOLLOWUP WITH THESE PTS AND ASK HOW DID? SAYING SENDING PTSHOME WITH DARVOCET 5 DAYS POST OP. ALSO ASK WHEN USINGVICODIN POST OP?
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/9/1998	FOCUSSED ON THE BID'S AND GENERIC LEVELS VS FUNCTION AND ISANYBODY ELSE SERVICING THEOPH
PPLPMDL0080000001	Akron	OH	44310	11/6/1998	CALLED AND REQUESTED IPAP FORM, FINALLY GOT TIME WITH HIM BEEN USING OXY MORE LATELY, WENT OVER PROPER DOSING ANDTITRATION
PPLPMDL0080000001	Cleveland	OH	44122	11/9/1998	HE IS DOING GREAT WITH THE OXY.HE DOES NOT CARE WHAT HEUSES FOR BREAKTHRU.WORKING ON THE 3-2 RULE AND EASE OF USESEEMS TO BE HELPING.CONSISTNET FOLLOW UP WILL HWLP
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	SAYS HE HAS USED AGAIN
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/9/1998	TOLD HIM ABOUT FAST.HE IS SPEINDING ALOT LESS TIME IN HISPRACTICE AND MORE AT THE HOSPICE
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	SHOWED HIM LEVY ARTICLE DIDNT SAY ANYTHING;ALSO SUGGESTED 100XY INSTEAD
PPLPMDL0080000001	Lakewood	OH	44107	11/9/1998	IS USING MORE ASKED ABOUT A PAT WHO GOT PERC RX SAYS SHE COUTAKE ONE PROB CAUSE OF ACE ASP SEE IF HE GAVE HER OXYCO
PPLPMDL0080000001	Cleveland	OH	44102	11/9/1998	DID SEND NURSING HOME PAT WITH RX FOR UNI
PPLPMDL0080000001	Akron	OH	44319	11/9/1998	DR HAS THREE PTS ON OXY FOR CHRONIC PAIN, SAID SEES ALOT OPAIN PATS, SAID DOES LIKE HYDROCODONE, CAUSE CONSTIPATIONNX ASK IF WOULD USE OXY AS 1ST LINE OPIOID?UNI, NOT ALOT OF THEO'S NEED TO GO OVER GUIDELINES.
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	JUST RETURNED FROM CALF CONF;SEE IF HE'LL USE OXYFS
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	SAID HE USED AND NO FEEDBACK
PPLPMDL0080000001	Lakewood	OH	44107	11/9/1998	USING MORE OXY HAS PAT ON 80MG BUT HAD TO USE 40MG TABS;WANTS UNI SAMPE FOR AUNT
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	WILL ORDER OXYFAST SEE IF THEY DID SET UP ANOTHER INSERV
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	MET DR D'AMICO WHO SAYS HE DOES ALOT OF SURG AND WILL USE OX10MG INSTEAD OF VIC ES
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	INSER WITH ENIE,NANCY, WILL PUT PAT ON OXY 20MG BRING VIDEOAND LUNCH AGAIN
PPLPMDL0080000001	Twinsburg	OH	44087	11/9/1998	MADONNA - LIMA INSERVICES. OVERVIEWED OXYFAST WITH HER.REALIZES NURSES AREN'T IN TUNE WITH PAIN MGMT - NEED HERTO PUSH FOR SCALES USAGE. SHE DISCUSSED DARVOCET USAGE ANDULTRAM USAGE TO THE NURSES.
PPLPMDL0080000001	Lakewood	OH	44107	11/9/1998	WILL USE OXYFAST MORE IN OUTPAT NOT AS MUCH IN HOSP
PPLPMDL0080000001	Cleveland	OH	44124	11/9/1998	TRIED TO MAKE HIM COMFORTABLE WIT OXY IN HIS POST OPCARDIAC CASES
PPLPMDL0080000001	Cleveland	OH	44113	11/9/1998	HAS TWO CASES TODAY WILL USE OXY;
PPLPMDL0080000001	Akron	OH	44312	11/9/1998	DR STILL USING OXY FOR CHRONIC, APREHENSIVE FOR ACUTE PAIN.NX ASK IF WOULD USE OXY IN PLACE OF VICODIN?
PPLPMDL0080000001	Akron	OH	44301	11/9/1998	DR USING TYLENO/C FOR LOW BACK PAIN AND SAID PTS ARE DOINGWELL, THINKS OXY IS STRONGER THAN CODEINE, SAID USES OXY FORCA PAIN AND SEVERE PAIN. NX ASK WHAT CONCERNS WITH USINGOXY IN PLACE OF HIT ON HIGHER DOSES OF OXY, TITRATION 80MG. NX ASK IF IHAVE ANY PTS ON 40MG, ASK WHAT GOING TO DO NEXT?ALSO ACUTE PAIN, TALK ABOUT SPECIFIC PTS. MENTIONED A PTHAT WAS TAKING 20MG 3X A DAY AND SHE TITRATED TO 40MG Q12.
PPLPMDL0080000001	Cleveland	OH	44106	11/9/1998	WENT OVER THE FAST AND HOW THAT CAN HELP WITH THE 3-2AND DOSING AND TITRATION.HE IS ALWAYS SKEPTICAL AOBUTTHE LITERATURE
PPLPMDL0080000001	Beachwood	OH	44122	11/9/1998	HE IS AFRAID TO DO MUCH WITH PAIN MEDS.DARY IS USUALLDRUG OF CHOICE COMPARED OXY TO DARV.Q12 AND SAFETY INELDERLY DID NOT SEEM TO MATTER
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	COMMITTED TO USING MORESAYS WILL BE PROBLEM IF CANT GET IT IN HOSPITAL BECAUSE ITIS TOO HARD TO SWITCH PATIENT ONCE THEY ARE COMFORTABLE W/PERC
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	REALLY WRITING WUITE A BIT/WILL USE EXCLUSIVELY IF SUPPORTPROGRAM IN FEBRUARY
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	HAS NOT USED OXY SINCE I SAW HIM LAST DID WORK WELL FOR PATNEEDS TO BE REMINDED
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	JUST PUT 3 PTS ON- SO FAR SO GOOD
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	DOESN'T CARE WHAT HOSPITAL PHCY SAYS-WILL CONTINUE TO USE
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	NEED TOR MAKE SURE IT IS UNDER THE RIGHT LISTING
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	SAYS FELLOWS DONT WRITE AS MUCH.NURSES DO AND STAFF SIGNS.SAYS SEE 50-60 PTS/DAY.25% ARE ON OXY.ALL OTHER NEW PTSTHAT GOT OXY IS 10-15% ONLY.OF PTS THAT GET ORAL-IT'SUSUALLY OXY.OTHER NEW PTS MAY NOT GET ANY OPIOIDS AND OTHERSGET BLOCKS,ETC
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	COMMITTED TO USING MORE
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	DR TRIED ON TWO PTS, ONE PT 40MG WASN'T ENOUGH AND THE OTHERDID WELL ON 40MG, USE THE 20MG TABS 1-2 AND THE 40MG TABS1-2 FOR MORE PAINFUL SURGERY. NX FOLLOW UP.
PPLPMDL0080000001	Cleveland	OH	44111	11/11/1998	USING MORE UNI;WILL BE OUT FOR 3-5 WKS CAUSE OF SURG;
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	FOLLOWING UP TO MAKE SURE THAT NEXT WEEKS PROGRAM ISALL SET.HE IS HAVING SOME SUCCESS WITH OXY BUT ISHESITNAT TO TALK ABOUT SPECIFIC PATIENT.NEED TO GETHIM TO TALK ABOUT CERTAIN CASES AND OPEN UP AND BEMORE COMFORTABLE
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	SAYS HE'S USING NOT MAJOR COMMIT NEED TO GIVE HIM A BETTERREASON TO USE UNI
PPLPMDL0080000001	Mayfield Village	OH	44143	11/11/1998	SPOKE WITH TISH- WR HOSPICE WRITES FOR GENERIC;THEY COMPOUNDBUT SAY THIS WILL BE MUCH EASIER TO USE.VNA CLEVE-LOOKINGTO SUPPLY ACCOUNT - VNA NOT HAPPY WITH MED SVCS.SHE WANTSTO PUT TOGETHER BKFS7 SERIES WITH HOSPICE HOME NURSES BECAUSTHEY DON'T KNOW WHAT
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	WONT ADMIT TO USING VIC;DID SHOW CONV FROM HYDR TO OXY;LIKESOXYFAST;AND USING UNI
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	COMMITTED TO USING MORE
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	HABIT IS THE BIG HURDLE HERE.LIKES THE IDEA OF OXY ANDDEL SYS AND ABUSE SAVINGS BUT HESITANT TO USE ALOTBECAUSE OF IT BEING A C2.WENT OVER OXY BEING SAFER THANTHE COMBO'S.LACK OF FOLLOW UP ON THEIR PART MAKES IT HARDTO DETERMINE IF BENEFICIAL FOR HTE PATIENT
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	SO I NEED TO TALK TO NURSES WHO DO THE WRITING.RES DON'T DOAS MUCH ANYMORE.THEY START PT BUT THAT'S IT
PPLPMDL0080000001	Cleveland	OH	44130	11/11/1998	COMMITTED TO USING MORE
PPLPMDL0080000001	Shaker Hts	OH	44122	11/11/1998	DR'S ATTENTION IS HARD TO KEEP. NEED TO REFOCUS AND TALKMORE SPECIFIC;NX GO OVE RELDERLY STUDY.
PPLPMDL0080000001	Cleveland	OH	44113	11/11/1998	FOCUSSED ON CONVERSIONS AND DOSING. BECAUSE HE IS USING T4HE IS UNDERDOSING WHEN HE CONVERTS TO OXY.C2 HANGUP.SHOWED HIM EVANS AND BENEFIT OF ADDING UNI
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	STILL USING SET UP LUNCH
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	JUST WROTE PERC RX-NOT REAL COMFORTABLE FOR SOME REASON.DISC IT AND SD WD WRITE MORE.
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	USING A TON ON SPINE CENTER RIGHT NOW.HAS ORDERED INPATIENT.WANTS STAMPER ON H-70 WHICH IS OUTPT SURGERY FLOOR.CONTACTAMAY
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	JUST MENTION OF OXY, JUST KEEP AFTER VICODIN.
PPLPMDL0080000001	Beachwood	OH	44122	11/11/1998	NEED TO GET PERC AND IR PRICES
PPLPMDL0080000001	Lyndhurst	OH	44124	11/11/1998	INSERVICE W/MONTEFIORE HOSPICE & ANGELA. PROVIDED LUNCHAND MATERIALS. HAVE NOT GONE THROUGH JCAHO YET.
PPLPMDL0080000001	Oakwood Village	OH	44146	11/11/1998	SPOKE WITH JAY - VERY RELUCTANT TO GIVE CONTRACT INFO OUT.SAYS HE DOESN'T KNOW WHICH WHICH OXY/MSC ARE ON BUT WILLOOK UP IN COMPUTER AND LEAVE ME A MESSAGE.

PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	GRAND ROUNDS GOO PLACE TO CATCH DR'S
PPLPMDL0080000001	Cleveland	OH	44111	11/11/1998	IN SERV WIHT ETHNOR AND SOUTH ORTHO AND ONC NURSES ON OXYV'S TY/VIC;VERY EFFECT KEEP WORKING WITH NURSES TO RECC OCYESPEC TO RESI
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	MARYJO SAYS HAVE DR OBRIEN CALL KATE OR TED TO REQUEST OXYFA
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1998	WANTED TO KNOW WHY PURD IS PUSHING OXY INSTE OF MS;COMM.TOLD HIM AVD OF OXY AND USE EARLIER AND ALL COMPANIES PUSTHTHERE NEW PROD
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	DR SAID USES VICODIN FOR ACUT EPAIN, WENT OVER OXY AND SAIDWOULD TRY. NX FOLLOW UP TO SEE USE.
PPLPMDL0080000001	Cleveland	OH	44127	11/11/1998	ASK HIM HOW MANY PATS HE HAS ON OXY RIGHT NOW;SEE IF OXYFASTIS IN PHARMA
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	STILL THINKING MORE FOR CA PAIN, POTENCY IS THE ISSUE ALONGWITH HABIT. NX FIND OUT REAL CONCERNS WITH USING OXYSTOP OP?
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	POTENCY IS THE ISSUE WITH DR AND COST. NX SHOW CONVERSIONCHART AND POST OP STUDY. SHOW ALL DATA AND ASK IF WOULDUSE FIRST LINE?
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1998	COMMITTED TO USING ON SURGERY TOM'W USES WHEN I AM IN THERE
PPLPMDL0080000001	Parma	OH	44129	11/11/1998	QUICK HIT DR WITH OXY USING MORE FOR CHRONIC PAIN AFTERTHE COMBO MEDS NX;ASK WHAT CONCERNS ARE WITH USING OXYFOR ACUTE PAIN?
PPLPMDL0080000001	Parma Hts	OH	44130	11/11/1998	DR STILL HAS NOT USED, HE SAID HE IS USING TYLENOL/C. SHOWINFO AGAINST CODEINE THEN ASK IF WOULD TRY OXY?
PPLPMDL0080000001	Cleveland	OH	44127	11/11/1998	NEED TO SHOW PROD DATA BROCC ON PATS ACHIEVE PAIN CONTROL FASON OXYCON THAN IMM;STILL STARTING WITH PER;SAYS PATS DONTHAVE ALOT OF PAIN;HAS GONE TO 80MG
PPLPMDL0080000001	Cleveland	OH	44107	11/11/1998	HAS BEEN USING IN LAST TWO WEEKS GOOD RESULTS HAS PAT ON 20CA; TALKED AOBUT TITR AND BREAKTHROU
PPLPMDL0080000001	Euclid	OH	44119	11/11/1998	HAS 80MG PT THAT HE WILL GO UP BY 50%NX TO 120MG Q12H.FEELS COMFORTABLE ABOUT TITRATING AND STARTS WITH 10-20 MG.ADDRESSDURA ISSUE AND WHY PTS NOT TOLERATING OXY?ALSO ADDRESS PERCISSUE
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	W/ALLOWING THEM TO TAKE 4-6/DAY.WHY NOT OXY SOONER??
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	HE HAS AN ESOPHOGEAL CA PAT THAT HAS HAD ADDIT NUEROLOG PROBIN THE PAST.INIT ON 20MG Q12 WITH BOWEL REGIMEN.NEXT STEP OF TITRATION ALL READY IN PLACE.GAVE IR FOR BREAKTHRU BUTIF PATIENT HAS NO INSURANCE WILL GIVE GENERIC PERC.WENT OVERCOST AND ACET ISSUES.HE DID NOT REALIZE HOW CHEAP IR IS.
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	WENT OVER DOSING AND FOCUSED ON THE 3-2 RULE AND HOW TOWRITE WITH THE NEXT STEP OF TITRATION IN MIND.RAPPORE ISGETTING BETTER AND HE SEEMS TO BE A BIG PROPONENT OF OXY.NEED TO GET SPECIFIC PAT AND SEE WHEN HE CONVERTING AND HOW
PPLPMDL0080000001	Akron	OH	44333	11/13/1998	QUICK HIT DR WITH UNI, QD DOSING VS BID THEO, WAS TRAINEDON THEO DUR. NX ASK DR WHAT USING THEO DUR FOR?
PPLPMDL0080000001	Cleveland	OH	44106	11/11/1998	TRIED TO GET SPECIFIC FOR HIM.MENTIONED THAT HE CAN USE INMORE THAN JUST THE ACUTE SICKLERS.COMPARED TO COMBOSAGAIN TO MAKE HIM COMFORTABLE WITH Q12 AND ABUSE POTENT
PPLPMDL0080000001	Parma	OH	44129	11/13/1998	DR IS USING UNI FOR MOSTLY PTS WITH NOCTURNAL PROBLEMS AND/OR CONVENIENCE. NX ASKWHAT USES FOR PTS NOT HAVINGNOCTURNAL PROBLEMS AND WHY?
PPLPMDL0080000001	Cleveland	OH	44118	11/12/1998	SHE DID HER TRAINING AT THE CLEV CLIN UNDER STILLMAN.SHEWILL USE PAIN MEDS FOR CA BUT IS NOT USING FOR ANYTHINGCHRONIC.WENT OVER OXY AND HOW IT IS DIFFERENT FROM COMBO'SAND HOW TO USE.NEED TO FIND HOW MANY COMBO'S SHE IS USING.WENT OVER EVANS AND KIDNEY NEED TO SHOW MARTIN PAK ANDSEPARATE UNI FROM OTHER THEOPH
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/12/1998	COMPARED TO COMBO'S AGAIN AND REFERRED TO ACL ARTICLE ANDHOW LESS OPIOID WAS USED.NEED TO GET MORE CONSISTNET ANDMAKE SURE THAT HE GIVES TO THE PAT'S THAT WE TALK ABOUTGETTING INFO AT SURG CENTERS WILL HELP, ESPECIALLY SOUTHPOINT
PPLPMDL0080000001	Cleveland	OH	44111	11/12/1998	QUICK HIT ASKED HIM IF RES ARE RECOMMENDING OXY FOR HIS PATSSAID YES;
PPLPMDL0080000001	Cleveland	OH	44122	11/12/1998	HE SEEMS TO BE USING THE OXY FOR STONES AND FOR CHRONICAND CA PATIENTS.GETTING GOOD RESULTS.TRIED TO BRINGCONVERSATION DOWN TO POST OP AND HE SAID THAT HIS PATIENTSDO NOT HAVE PAIN IN THE POST OP SETTING AND THAT HE USUALLYUSES ADVIL
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/12/1998	TALKED TO HIM AT THE SURG CENTER AT SOUTHPOINTE.REFEREDMOST ACTIVITY TO CONNIE.TALKED ABOUT THE DIFFERENCES BETOXY AND THE COMBO'S AND SHE SAID THAT SHE WOULD HELPCONVERT THOSE PERC AND DARV PAT'S
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/12/1998	SHE WAS RECENTLY AT A GERIATRICS CONFERENCE NAD THEYRECOMMENDED DARV AS THE DRUG OF CHOICE FOR MILD PAIN.WENTOVER SOME OF THE LIT BUT IT SEEMED TO DO LITTLE TOCHANGE HER MIND.ADD ON VALU WITH UNI AND KIDNEY.NEED TOSHOW MORE COPD STUFF NEXT
PPLPMDL0080000001	Lyndhurst	OH	44118	11/12/1998	TRYING OT GET HER TO START EARLIER.SHE IS POSITIONINGFOR PERC AND STRONGS ON LY.SHOWED HER POTENCIES AND TALKEDABOUT USING INSTEAD OF DARV.EVANS AND KIDNEY
PPLPMDL0080000001	Cleveland	OH	44111	11/12/1998	SPINORED JOURNAL CLUB KAREN THOUGHT OXY WAS MS;GO OVER DIFFWITH HER;HAD PAT ALLEGIC TO XOYCOD
PPLPMDL0080000001	Westlake	OH	44145	11/12/1998	DR GAHRING SAID HE'S USING OXY;SET UP BREAKFAST
PPLPMDL0080000001	Barberton	OH	44203	11/12/1998	NEED TO FIND OUT WHAT THE MAIN CONCERN ABOUT USING OXYV'S PERCOCET AND VICODIN?
PPLPMDL0080000001	Lakewood	OH	44107	11/13/1998	QUICK HIT ON UNI;
PPLPMDL0080000001	Warrensville	OH	44122	11/12/1998	NICE DISCUSSION OF OXY VS NSAIDS AND FOR WHAT TYPES OF PAINALSO DIFFERENTIATED HOW TO USE OXY INSTEAD OF COMBO'S INTHE POST OP SETTING INSTEAD OF CHRONIC SETTING.HE HASHELPED OUT WITH OXY QUESTIONS FOR THE GIRLS.
PPLPMDL0080000001	Strongsville	OH	44136	11/12/1998	BOTTOM LINE, COME OUT AND ASK DR WHAT HIS MAIN CONCERNS AREWITH USING OXY IN PLACE OF VICODIN? HE CAN'T FIND OUTANY SPECIFICS MAY BE TIME TO DEPRIOTRIZE DR.
PPLPMDL0080000001	Cleveland	OH	44111	11/12/1998	SAID HE RX OXY FOR PAT TODAY DIDNT THINK OXYFAST WOULD BE USE HOSP
PPLPMDL0080000001	Maple Heights	OH	44137	11/12/1998	SAW HIM IN THE SURGERY LOUNGE HE DOES A LOT OF ENT AND USEST3.COMPARED OXY TO T3 AND HE COMMITTED TO USING RIGHTAWAY.WILL NEED TO FOLLOW UP AT OFFICE TO MAKE SURE THATHE IS CHANGING HABITS AND GET TO OTHERS IN HIS PRACTICE
PPLPMDL0080000001	Cleveland	OH	44106	11/13/1998	HE CAME TO RES PROGRAM.TALKED TO HIM ABOUT PHARMACO ANDHOW SIMILAR OXY IS TO PERC AND VIC.HE USUALLY USESPERC.IT APPEARS THAT HE WRITES ALOT MORE THAN WHAT SHOWS UPON EXP.HARD TO TALK TO AND HARD TO CHANGE HABITS
PPLPMDL0080000001	Cleveland	OH	44195	11/13/1998	COCKY BUT HAS USED MORE SINCE OUR LAST VISIT.HAS 2 PTS ON40MG AND RECENTLY STARTED 2 ON 20MG.THEY WERE ON VIC BEFORE.
PPLPMDL0080000001	Cleveland	OH	44111	11/13/1998	WENT OVER DOSING IS NOT HABIT IS STARTIN TO USE MORE;WENT OVBREAKTHRO
PPLPMDL0080000001	Independence	OH	44131	11/13/1998	HE IS USING IN ALOT MORE PATIENTS BUT THEY ARE CLEARLYPATIENTS THAT HE HAS RUN THE THE WHOLE GAMUT OF OTHERTERAPIES.TALKED ABOUT HAW GETTING COMFORTABLE MAY BE THEBEST WAY TO GET EARLIER STARTS.WENT OVER SAFETY IN ELDERLYARTICLE.NEED TO FIND SPECIFIC PATIENTS AND UNI INFO
PPLPMDL0080000001	Beachwood	OH	44122	11/13/1998	INTERESTING DISCUSSION AOBUT USING CORTICO BOTH ORALLY ANDINHAILED.ADD ON VALU IS NOT BEING USED ALOT BY HIM.HE ISNOT STARTING MANY NEW PAT ON THEOPH.NEED TO GET MOREADD ON SPECIFIC ISSUES
PPLPMDL0080000001	Garfield	OH	44125	11/13/1998	EVANS ARTICLE AND STRESSED BENEFIT OF ADDING ON THEOPH.NEED TO MAKE SURE THAT HE UNDERSTANDS THE DIFFERENCEIN THEOPH AND GET HIS BID'S CONVERTED TO UNI
PPLPMDL0080000001	Cleveland	OH	44195	11/13/1998	STILL IN PALL MEDICINE FOR NOW.DID PUT PT ON OXY AFTER LASTCONVERSATION.PT WAS ACTUALLY UNDER DR. ZHUKOVSKY.SHE DID NOTHAV E A PROBLEM WITH.SOME STAFF ONC DO HAVE PROBLEMS WITHIT.WILL CONTINUE TO USE WHEN HE CAN
PPLPMDL0080000001	Cleveland	OH	44195	11/13/1998	KNOWS ABOUT WHAT HAPPENED WITH OXY-GOT THE LETTER BUT DOESNTTHINK IT'S A REAL PROBLEM-MOST OF THEIR PTS ARE OUTPT.SHEDOESNT UNDERSTAND WHY THE PHCY DOES WHAT IT DOES SOMETIMES.WILL CONTINUE TO USEHAS AN 80MG PT RIGHT NOW.LOTS OF PROBLEMS
PPLPMDL0080000001	Cleveland	OH	44107	11/13/1998	SHOWED LEVY ARTICLE HARD TO TALK TO WONT GIVE FEEDBACK
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	DOESNT HAVE ANY PAIN PATS ON OXY LIKES VIC CAUSE YOU CAN CALIN AND COST
PPLPMDL0080000001	Strongsville	OH	44136	11/13/1998	DR NOT DOING THAT MUCH SURGERY ANYMORE, MORE MEDICINE.USED OXY FOR SPINAL COMPRESSION FRACTURE. NX ASK WHATUSING PERCOCET FOR?
PPLPMDL0080000001	Parma	OH	44129	11/16/1998	DR SAID NOT WRITING ALOT OF NEW THEO SCRIPTS, JUST RENEWINGTHEO'S, HAS UNIDUR AND NINPHYL CONFUSED THAT THEY CAN BESUBSTITUTED. USING ALOT OF PULMOCORT. NX LEFT COPY OFBUDESONIDE STUDY, ASK IF HAS ANY PTS ON HIGH DOSES OFBUDESONIDE?
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	JUST STARTING TO DO PAIN MGMT;GET HIM TO RECC TO SURG POSTOPE OR USE WHEN ON CALL
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	USES DARV POST OPER SHOWED LEVY ARTICL AND WANTED COPY;SHOWINFO ON DAR;SAID HE WILL THINK OF MORE USES FOR OXY;ASKEDTO USE POST OP;HAS CHRON PAIN PAT ON IT
PPLPMDL0080000001	Independence	OH	44131	11/13/1998	FOCUSED ON HIS PATIENTS THAT ARE GETTING REFILLS FOR VICPERC AND SOME T3.DARV DOES NOT SEEM TO BE BIG ON HIS LISTBUT WILL NEED TO FIND OUT.WENT OVER POTENCIES AND USED THESUCCESS HE IS HAVING FROM PATIENTS THAT ARE ON OXY TO GETEARLIER INITIATIONS.
PPLPMDL0080000001	Cleveland	OH	44125	11/13/1998	SAW HIM AT THE WINDOW.TALKED ABOUT DEL AND COMPAREQUICKLY TO VIC.STRESSED A LUNCH DATE TO GET A LITTLE TIMEAND THAT ONE SHOT IS ALL I WANT TO PLEAD MY CASE
PPLPMDL0080000001	Beachwood	OH	44122	11/16/1998	ANGIE SAID THEY ARE NOW RECOMMENDING OXYFAST TO EVERYONE-BUTFOUND OUT NEITHER MED SVC NOR LOMED HAD IN STOCK.TOLD HERI WOULD FU WITH CPPS AND MAKE SURE IT IS IN.
PPLPMDL0080000001	Lakewood	OH	44107	11/13/1998	SAYS SHE'S USING OXY TRY TO TALK ABOUT SPEC PATS SIGNED FORUNI SAMPLES SEEMS TO BE USING MORE
PPLPMDL0080000001	Cleveland	OH	44195	11/13/1998	VERY NICE-SD HE TRIED TO HELP-KNOWS SITUATION WITH OXY-NO PROBLEM STILL WRITING IT.
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	WENT OVER OXY SAYS RARELY INITIATE PO -ASKED IF SHE WOULDWHEN ON CALL SAID YES AND WILL GIVE INFO TO HER HUSBAND ATST MIKES
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	IN SER WITH REC NURSES ON OXY;HAVE IT AVAIL IN POST OP NOTUSED THAT MUCH;NO PO IN RECOVE
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	LUN WITH A HANS IN DR'S LOUNGE:NO CHRONIC PAIN PATS ON OXY
PPLPMDL0080000001	Akron	OH	44333	11/13/1998	DR NOT USING AS MUCH THEO, SAID NEWER AGENTS, DONT THINKHE SHOULD BE A TARGET ANYMORE FOR UNI.NX TALK OXY AND ASK WEHN USES COMBO MEDS?
PPLPMDL0080000001	Westlake	OH	44145	11/13/1998	GOOD CONV IN OR ABOUT OXY VS T3'S AND PER;SEEMED VERY INTERIS ALREADY USING MAY USE MORE
PPLPMDL0080000001	Lakewood	OH	44107	11/13/1998	SHOWED LEVY ARTCL DIDNT COMMIT TO ANY MORE THAN ALREADY USE
PPLPMDL0080000001	Parma	OH	44129	11/16/1998	DR IS NOT VERY CONVERSATIONAL. DOESN'T ANSWER MANY QUESTIONSNX ASK WHEN INITIATES THEO?
PPLPMDL0080000001	Rocky River	OH	44116	11/13/1998	MORE INTER IN LIQUID THAN OXYCON GIVE STOCKING LIST OF OXYFA
PPLPMDL0080000001	Cleveland	OH	44106	11/13/1998	THEY ARE SEEING A LOT OF TRAUMA AND DOING MORE INITIATINGWITH OXY USING IT IN SMALLER DOSES AND USUALLY WRITING 1-2Q12.
PPLPMDL0080000001	Parma	OH	44129	11/16/1998	DR USES VICODIN FOR ACUTE PAIN, WENT OVER OXY FOR Q12DOSING WITH LESS ADDICTION POTENTIAL.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/1998	WENT OVER THE SAFETY IN ELDERLY ARTICLE AND TALKED ABOUTTHE CA PORTION.SHE IS SEEING MORE OXY BEING USED AND INITON OCCASION.WILL SWITCH TO OTHER DRUGS QUICKLY AND WILLUSE DURAGESIC.NEED TO DO A COMPARISON OF MS AND OXY
PPLPMDL0080000001	Lakewood	OH	44107	11/16/1998	HAS BEEN USING VICOPR FOR BREAKTHROU SAYS HE'S GOING TO SWITTO OXYIR
PPLPMDL0080000001	Parma	OH	44129	11/16/1998	SET UP A LUNCHEON FOR AN DEPT FOR POST OP ORAL MEDICATION.
PPLPMDL0080000001	Parma	OH	44129	11/16/1998	NX ASK DR WHAT HE THINKS BENEFITS OF UNI ARE OVER THEO DUR?NOT SEEING DIFFERENCE. SHOWED HIM INFO BUT I DONT THINKHE IS BUYING IT.

PPLPMDL080000001	Cleveland	OH	44106	11/16/1998	SHE IS GETTING SURG ON HER FOOT SO I TOLD HER TO MAKE SURE THAT SHE GETS OXY. USED KARPEL TO EXPAND ON ADD ON VALU AND SEP UNI FROM THE OTHER THEOPH'S. NEED TO TALK ABOUT LUKETRIEN INHIBITION AND MAKE SURE THAT SHE IS USING UNI BEFORE SINGULAR
PPLPMDL080000001	Parma	OH	44134	11/16/1998	USING UNI, NX ASK WHEN WOULD USE OTHER THEO THAN UNI? OXY, FRO ACUTE PAIN INSTEAD OF VICODIN, AGAINST OPIOID USE FOR CHRONIC PAIN. NX ASK IF HAS USED OXY?
PPLPMDL080000001	Akron	OH	44333	11/17/1998	WENT OVER UNI VS THEO DUR ON COPD PIECE. NX ASK DR IF WOULD USE UNI IN PLACE OF BID THEO?
PPLPMDL080000001	Cleveland	OH	44122	11/16/1998	TALKED TO RENE THE SEN PERSON AND GOT HER TO ORDER SEVERAL STRENGTHS OF THE OUT OF STOCK STUFF. OXY FAST STOCKING
PPLPMDL080000001	Parma	OH	44129	11/16/1998	CAUGHT DR QUICKLY AT WINDOW, MENTIONED OXY FOR POST OP PAIN MANAGEMENT. NX ASK WHAT PAIN PROTOCOL IS POST OP?
PPLPMDL080000001	Parma	OH	44129	11/16/1998	QUICK INTRO TO DR, NX ASK WHEN USING THEO AND WHY BID?
PPLPMDL080000001	Garfield	OH	44125	11/16/1998	GETTING HIS ATTENTION IS FORMOST FOR GETTING ANY COMMITMENT TOLD HIM IF HE WAS NOT USING OXY FOR HIS PATIENTS THAT WERE GETTING REFILLS ON PERC AND VIC THAN HE WAS DOING THEM HARM. DEL SYS AND LACK OF BENEFIT
PPLPMDL080000001	Cleveland	OH	44195	11/16/1998	WORKING WITH COVINGTON FOR A FEW WEEKS. USING OXY WHEN HE CAN
PPLPMDL080000001	Parma	OH	44134	11/16/1998	DR USING UNI FOR COPD AND ASTHMA, NX ASK WHEN USES BID THEO VS UNI? OXY, USES FOR CHRONIC PAIN, AFTER VICODIN, NX ASK IF WOULD USE OXY IN PLACE OF VICODIN AND WHEN USES VICODIN?
PPLPMDL080000001	Cleveland	OH	44106	11/16/1998	TOLD HIM ABOUT FAST ADN HOW IT WILL HELP WITH DOSING. ALSO TRIED TO COUNTER DURAGESIC WITH LOC SKIN REACTIN SEVEN IN THE NON MALIG STATE
PPLPMDL080000001	Cleveland	OH	44106	11/16/1998	HE IS HUNG UP ON THE COMBO'S AND THEIR PERCEIVED STRENGTH. "I HAD TO GIVE THE PAT A TYLOX". TALKED ABOUT POTENCIES AND HOW DRUGS ARE USUALLY IN EQUIANALG DOSES AND USED T3 ADVNIC AS EXAMPLE. HE HAS ALOT OF POTENT BUT HARD TO CONVINCE
PPLPMDL080000001	Parma	OH	44134	11/16/1998	DR USES VICODIN FOR LOW BACK PAIN, HAS WRITTEN SOME OXY SAID JUST HAS TO REMEMBER. NX ASK DR IF WOULD USE OXY ON ALL LOW BACKS AND ALSO IF HE HAS ANY LBP PTS STILL ON VICODIN? UNI, USES SOME THEO, MORE THIRD LINE.
PPLPMDL080000001	Akron	OH	44313	11/16/1998	ASSESSMENT/WHO STEP. KATHY ENJOYED A GREAT DEAL. OVERVIEWED PT THAT WAS ON 20/Q12 - TITRATED DOWN TO 10MG-ON VICODIN. SAID SHE PROB WAS STILL IN PAIN-SHOULD HAVE WENT UP. DARVO CETHUGE; PATCH TOO. FIND OUT VITALINK CONVERSION FROM GEORGEANN, SEND KATHY AHCPR BOOK. WOULD LIKE TO HOST MANOR CARE SYSTEMS SPEAKER ON PM.
PPLPMDL080000001	Cleveland	OH	44109	11/17/1998	SAYS HE SHOULD BE USING MORE UNI AND OXY. LOTS OF PATS ON THEO DUR; GET DATE FOR APPO PROGRAM IN APRIL TO BRING IN SPEAKER ON PAIN MGMT
PPLPMDL080000001	Akron	OH	44333	11/17/1998	DR USING MOST OF OXY IN THE HOSPITAL, NEED HIM TO THINK MORE ACUTE TOO. NX ASK WHAT CONCERNS HAS WITH OXY IN PLACE OF VICODIN?
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	HAS PAT ON MS THOUGHT IT WAS OXY-SHOW HIM PT
PPLPMDL080000001	Akron	OH	44113	11/17/1998	MET HIM AT THE WINDOW AND SAID ENOUGH TO GET A LUNCH DATE. IT IS HAPPENING NOW AND NOT BEFORE. I AM NOT SURE. INTRODOXY AND DEL SYS AND THAT HE CAN USE INSTEAD OF VC AND PERC
PPLPMDL080000001	Beachwood	OH	44122	11/17/1998	JUST PUT PAIN DEVICE IN PAT AND GAVE HER OXY. CONVINCE SAYS EVENTUALLY WON'T NEED-ASKED HIM TO USE IT MORE. LINES WINE
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	HAS NOT USED 80MG WILL DOUBLE 40'S SAYS IMPO TO GET 200MG MUSCLES ROXONAL. SEE IF HE WILL USE OXYFAS IN HOUSE SAID PROB NOLOVES SENK
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	NOTHING NEW. WONT GET SPECIFIC BUT WHY NOT ANYONE ON 40MG OXYFAS? WHAT ARE YOU DOING AFTER OXY AND WHEN LEAVING IT? TRY AND GET THIS OUT OF HIM NX TIME GOING BACK TO DURAGESIC.
PPLPMDL080000001	Euclid	OH	44132	11/17/1998	ASKED ABOUT THE OTHER THEOPH THAT HE US USING AND MOST OF THE TIME IT IS PATIENTS THAT ARE COMING IN ON THEOPH. ASKED IF HE WOULD CONVERT AND WENT OVER HOW TO CONVERT
PPLPMDL080000001	Cleveland	OH	44121	11/17/1998	TOOK A LITTLE DIFFERENT APPROACH. ASKED WHAT I COULD DO TO CONVINCE HIM TO USE MORE UNI. WHAT LIT COULD I SHOW THAT WOULD CONVINCE HIM OF EFFICACY AND SAFETY. SAID THAT WHEN HE USES THEOPH IT IS TRIED TO KEEP THE MESSAGE VERY SIMPLE. WENT OVER SOME OF THE DARV INFO FROM HCFA IN AN EFFORT TO SHOW THAT IT IS NOT AS BENIGN AND SAFE AS HE THINKS. NEED TO CONTINUE TO FOCUS ON COMBO'S AND GETTING THAT BUSINESS
PPLPMDL080000001	Shaker Hts	OH	44122	11/17/1998	USING LOTS OF OXY HAD GUY WHO CANT SWALLOW MAY USE OXYFAS. SEE IF HE DID SET UP LUNC WITH DR AND ROMAN
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	NO PATS ON OXY VERY SLOW. SHOWED INFO ON CODINE
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	DON'T GO BACK WEIRD. WANTS TO KNOW WHY PT IS NOT GETTING APPROVED ON IPAP.
PPLPMDL080000001	Euclid	OH	44132	11/17/1998	QUICK HIT DR ON UNI, SAID GOES IN CYCLES WITH USING THEO. NX ASK WHEN USES UNI VS BID THEO?
PPLPMDL080000001	Akron	OH	44333	11/17/1998	REALLY GOING GREAT GUNS WITH OXY. MOSTLY 10MG THOUGH. GREAT RESULTS FROM STUDY HE DID WITH IT FOR A CERTAIN DISEASE STATE. COULDN'T TELL ME MUCH. NEXT- WHY SO MUCH DURA AND WHEN LEAVING
PPLPMDL080000001	Richmond Hts	OH	44143	11/17/1998	TALKED TO HIM ABOUT THE INFO FORM THE MEETING ABOUT T3 AND DARV. IT MADE HIM THINK BUT I WILL NEED TO DO OVER AND OVER AGAIN WITH DIFFERENT SOURCES. COST IS A MAJOR FACTOR. I TOLD HIM ABOUT OXY IR AND HOW IT IS COMPARABLE TO GEN PERC IN PRICE. THIS MAY BE A WAY TO GO TO GET ALOT OF IR BUSINESS
PPLPMDL080000001	Cleveland	OH	44128	11/17/1998	TALKED TO DELE. SHE IS MOVING ABOUT 1-2 OXY A WEEK BUT MORE MSC. NEED TO GIVE HER THE MSC REBATE IN FO
PPLPMDL080000001	Beachwood	OH	44122	11/17/1998	JODY IS NOT CLINICAL PHARM BUT THINKS IF DR COFF IS NOT USING OXYFAST IN HOUSE NOONE ELSE WILL
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	WENT OVER OXY WITH PA AND DR OF ADVA OVER OXY
PPLPMDL080000001	Cleveland	OH	44119	11/17/1998	DR AGNABERG-REMINDER THAT OXYF IS NOW AVAILABLE. MET WITH ANNIE CHANCE ON SPEAKER PROGRAM FOR HOMES. F/U IN 2 WKS TO FIGURE OUT WHAT WE'RE DOING. FAX DEBBIE BURRAS OBJECTIVES FOR RN
PPLPMDL080000001	Broadview Heights	OH	44147	11/17/1998	INSERVICES-HILLMED INVOLVEMENT? MET BOB - RUNS HOSPIC HOUSE GROUNDS. DISCUSSED MEDS & PPS. WORKING STRONGLY ON POSITIVE RELATIONSHIPS!
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	K PARSONS/K WEINOGART - W/BERNIE OVERVIEW UNIV PROGRAM-LET THEM KNOW I'VE BEEN DOING INSERVICES W/HOMES. OXYFAST INFO - ORDERING. NO ATTENDEES TO VEGAS MTG. RON HINES - SCHEDULED LUNCH MTG IN 2 WEEKS TO OVERVIEW PAIN MGMT INFO. NO DIRECT SUB NOW FOR DARVOCT.
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	BAGELS IN LOUNGE GOOD ORTH DAY. SET UP LUNC WITH KEPPL
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	MET CARIO DOVASCULAR SURG DR ARAND RAO KALEPU; HOUSE PHYS VERY RARELY USES PAIN SOME T3. HAD GOOD CONV ON T3. Y3VY ARTICLE STILL PROB DOESN'T UNDERSTAND
PPLPMDL080000001	Broadview Heights	OH	44147	11/17/1998	K PARSONS/K WEINOGART - W/BERNIE OVERVIEW UNIV PROGRAM-LET THEM KNOW I'VE BEEN DOING INSERVICES W/HOMES. OXYFAST INFO - ORDERING. NO ATTENDEES TO VEGAS MTG. RON HINES - SCHEDULED LUNCH MTG IN 2 WEEKS TO OVERVIEW PAIN MGMT INFO. NO DIRECT SUB NOW FOR DARVOCT.
PPLPMDL080000001	Cleveland	OH	44113	11/17/1998	HAD ONE PAT THAT ONLY WANTED PRN OPIO. SHOWED HIM IR; FASTAND DISCUSSED POTENCY. SHOW VIC/COED CONV
PPLPMDL080000001	Akron	OH	44333	11/17/1998	DR MENTIONED VICOPROFEN, SPTS WITH SURVEY TO CALL THE PT AND SEE THEIR PAIN CONTROL. NX ASK WHAT TYPE OF SURGERY WOULD PICK SPTS TO DO WITH OXY?
PPLPMDL080000001	Cleveland	OH	44132	11/17/1998	NOT USING LIKE HE SHOULD. ONLY 10MG-WHAT THEN? GO OVER TIME PRINCIPLES AND DARV ISSUE- THAT IS WHAT HE USES FIRST. STARTING OXY TOO LATE AND LEAVING TOO SOON.
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	SPOKE TO JAN RE OXYFAST PROB WONT USE IN HOUSE
PPLPMDL080000001	Cleveland	OH	44128	11/17/1998	HE IS A VERY INTERESTING PERSON. VERY BUSINESS LIKE. MAIN CONCERNS ARE HOW TO DOSE AND WHAT DOSES ARE MOST COMMON. NEED TO MAKE SURE THAT HE KNOWS EQUIV. LANCIES TO DARV AND T3 AND VIC. HE IS GETTING ALOT OF THE OVERFLOW FROM MARSH'S PAT'S
PPLPMDL080000001	Cleveland	OH	44106	11/17/1998	WENT OVER DOSING AGAIN AND TRIED TO MAKE IT AS SIMPLE AS POSSIBLE. MADE SURE THAT HE KNOWS THAT OXY FAST IS AT THE PHARMACY
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	CAN SEE IT USEFUL ON POST OP PAINS IE. HIP PATS; CA; PROSTATE
PPLPMDL080000001	Cleveland	OH	44115	11/17/1998	SAW IN ER AND IS FAMILIAR WITH OXY BUT HAS NOT USED WIL CONSIDERED TO SET UP APPT
PPLPMDL080000001	Beachwood	OH	44122	11/17/1998	HE IS USING MOSTLY THE LOWER STRENGTHS. I AM STILL SURPRISED THAT HE HAS SO MANY PATIENTS THAT ARE NOT IN PAIN. WENT OVER THE FAST AND IR IN AN EFFORT TO GET PROPER DOSING AND TRAINED TO GET HIM TO GO OVER A COUPLE OF PAT'S CHARTS IN AN EFFORT TO GET MORE SPECIFIC AND ALSO NEED TO GHET MORE PERSONAL
PPLPMDL080000001	Akron	OH	44333	11/17/1998	DR WAS IN A SOMBER MOOD, HIS SISTER IS DYING OF CANCER. STILL NOT THINKING OF OXY BEFORE VICODIN. NX ASK WHAT CONCERNS DR HAS WITH USING OXY VS VICODIN?
PPLPMDL080000001	Akron	OH	44333	11/17/1998	DR SAID STARTED TWO NEW PTS ON OXY 10MG Q12. NX NEED TO ASK MORE ABOUT THE TYPE OF PTS PUTTING ON OXY AND WHAT WILL DOWENX WITH THEPTS?
PPLPMDL080000001	Mayfield Village	OH	44143	11/18/1998	3 BOTTLES OXYFAST ORDERED. TISH - LET HER KNOW I SPOKE WITH DENISE BURAS AT WESTERN RESERVE HOSPICE ON NURSING ED PROGRAMS TO BE SPONSORED BY HILLMED FOR BKFAST.
PPLPMDL080000001	Uniontown	OH	44685	11/17/1998	DR WROTE ONE 10MG TAB Q12 KEEP IT SIMPLE, USING IN PLACE OF VICODIN. NX ASK WHAT MOST COMMON PAIN SYNDROME TREATS WITH OPIOIDS?
PPLPMDL080000001	Fairlawn	OH	44333	11/17/1998	DR PUT TWO NEW PTS ON OXY ONE 10MG Q12 AND ANOTHER ON 10MG AT BEDTIME. NX ASK DR IF HAS ANY PTS THAT CAN BE PUT ON OXY THAT DAY OR CONVERT FROM VICODIN?
PPLPMDL080000001	Akron	OH	44333	11/17/1998	DR MENTIONED THREE PTS ON OXY, ONE ON 20MG Q12. NX ASKIF WOULD USE OXY IN PLACE OF VICODIN AND WHAT TYPE OF PT MOST OFTEN REQUIRES AN OPIOID?
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	LET HIM KNOW HOW WELL OXY IS GOING IN THE ORTHO SETTING. TALKED ABOUT A FEW MORE OF THE DISEASE STATES THAT HE IS PROBABLY SEEING AND HOW HE DOES NOT HAVE TO WAIT FOR THE PAIN CLINIC TO STEP IN BEFORE HE USES
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	DOSING HAS BEEN HIS HANGUP. THEY GET OUT OF THEIR COMFORT LEVEL AND HAS BEEN AFRAID TO MAKE A MISTAKE. ALWAYS FOCUS ON DOSING AND THE CONVERSIONS FROM THE COMBO'S.
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	ORDER MINI COPD/NIBL GUIDELINES FOR STAFF. SEE IF I CAN GET STOCK BOTTLES OF UNI
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	WILL BE SWITCHING PAT FROM DAR TO OXY 10MG
PPLPMDL080000001	Cleveland	OH	44195	11/18/1998	SO USED UNI ONCE- NEW PT- DISCUSSED TRYING FOR PT ON BID- SDOX. OXY HAS NOT USED. STILL POSITIONING TOO HIGH. WILL CONSIDER
PPLPMDL080000001	Akron	OH	44333	11/18/1998	NX ASK DR WHAT HE MEANS BY MORE CONSTIPATION WITH OXY VS DURAGESIC AND ALSO LES ADDICTION. REFERENCE LOW BACK STUDY WITH THE PATCH AND SEE RESPONSE. USING OXY BUT THINKS DURAGESIC HAS LESS SIDE EFFECTS, FIND OUT WHY?
PPLPMDL080000001	Cleveland	OH	44127	11/18/1998	POD RESID WILL BE PUTTING PAT ON OXY TOMORROW AND SET UP JOURNAL CLUB;
PPLPMDL080000001	Cleveland	OH	44115	11/18/1998	IN SER WITH 10NURS VERY ATTENTIVE AND LIKED INFO ON OXY AND T3. DARV;
PPLPMDL080000001	Mayfield Heights	OH	44124	11/19/1998	USED KIDNEY TO SHOW FURTHER PROOF THAT THEOPH IS BENEFICIN ASTHMA. NEED TO SEPARATE UNI FORM OTHERS
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	SPOKE TO NURSES RE OXYFAST DEBBIE DR KAL HAS PAT ON SOMGDIANE TOO BUSY TO GO INTO DETA ON OXYFAST
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	SPOKE TO JOHN HAS NOT USED IN NEURO MAY SUGGEST- SEE IF HE HAS
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	NEW GROUP OF RES NOT YET COMFORT OR IN HABIT NEED TO WORK ON THESE GUYS
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	5TH FLOOR ORTHO AND RES LUNCH. NICE FEEDBACK ABOUT KRAAY. NEED TO KEEP VOLUME VERY HIGH IN THIS SETTING. EVEN IF IT IS JUST LITERATURE AND PEER INFLUENCE
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	BAGELS OUTSIDE OF GRAND ROUNDS GOT THROUGH TO SOME RES. REGROTPENCY AND EFFECT. RE LEVY ARTI
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	HE HAD SEVERAL QUESTIONS ABOUT IR AND THE FAST AND HE KNOWS THE ROXANE PRODUCTS BETTER. GETTING REPORTS THAT HE IS NOT RECOMMENDING IN THE SHORT TERM AND ESPECIALLY FOR THE ACUTE SETTING. HE FEELS THIS IS NOT A SAFE ENVIRONMENT. NEED TO SHOW ALL OF THE STUDIES IN WHICH OXY WAS USED FOR SHORT TERM
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	FIRST TIME TALKING ABOUT OXY WILL USE FOLLOW UP IN LUNCH
PPLPMDL080000001	Cleveland	OH	44195	11/18/1998	CAN'T CHANGE HIM/ IS USING AS MUCH OXY AS HE PROBABLY EVER WL

PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	IT IS HARD TO GET MUCH TIME WITH HER.TOLD HER OF FAST AND TRIED TO GET SOME FEEDBACK WITH HER OXY USE.SHE DOES NOT HAVE A SIGNIFICANT WAY TO USE MEDS AND SHE SAID SHE USES WHAT WILL BE BEST FOR THE PATIENT.
PPLPMDL080000001	Cleveland	OH	44109	11/18/1998	GOT MY LAST LETTER SAYS HE'S TRYING TO GET INTO HABBIT;GOOVER TY3 ISSUE AND POTENCY
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	QUICK AT PHYLLIS.TOLD HER ABOUT FAST AND WENT OVER PROPER CONFIGURATION FOR BREAKTHRU.
PPLPMDL080000001	Cleveland	OH	44127	11/18/1998	DR HAS PAT ON OXY 10MG UP TO 20MG WENT OVER PI ON DARVOCEMAY USE MORE
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	TRIED TO FIND OUT MORE ABOUT THE PROCEDURES THAT HE DOES IN AN EFFORT TO FIND OUT ABOUT HIS DOSING.HE HAS THE POTENTIAL TO USE FOR A LOT MORE OF HIS PATIENTS.WENT OVER DOSING AND HOW 1-2 OF THE 10'S ARE EQUIVALENT TO T3 AND VIC
PPLPMDL080000001	Cleveland	OH	44195	11/18/1998	USING WHEN SHE CAN
PPLPMDL080000001	Cleveland	OH	44195	11/18/1998	SEES MORE COPD/USES SOME THEO-DIDN'T REALIZE DIFFERENCE-HASN'T REALLY USED UNI-WILL NOW.INHALER USE IS BIG ISSUE.OXY-CANCER-DISCUSSED USING FOR ARTHRITIS AND BACK PAIN.SD WD TRY
PPLPMDL080000001	Cleveland	OH	44106	11/18/1998	TALKED WITH LYNETTE AND PAM.THEY ARE BOTH CRITICAL IN HELPING HIM TO USE.COMPARED TO THE COMBOS.HE SEEMS TO HAVE ENJOINED FOR MORE CHRONIC AND DIFFICULT PATIENTS.THEY ARE SEEING A LOT OF OXY FROM PAIN CLINIC.USED OA ARTICLE TO SHOW LITTLE TOLERANCE.NEED TO MAKE SURE THAT THEY KNOW HOW TO USE INSTEAD OF THE COMBO'S
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	NEED TO SHOW TYL3 ISSUE;IS BEING USED NOT REGULARLY
PPLPMDL080000001	Westlake	OH	44145	11/19/1998	IS USING IR WITH OXY FINDS IT WORKS BETTER;JUST UPPED PATSDOSE;
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SAYS HE'S USING OXY POST OPER;
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	VERY NICE/TOLD ME OF LETTER FROM PHCY CONCERNING ROXICODONE.S STILL USING OXY WHEN SHE CAN
PPLPMDL080000001	Lyndhurst	OH	44124	11/19/1998	SAW HIM AT TB AND ON THE ONC FLOOR.HE WAS TALKING ABOUT NEW SFU TAKEN ORALLY.REMINDED HIM ABOUT THE FAST AND IR FOR BREAKTHRU AND OXY AS THE BOLUS.LEARNED A LITTLE MORE ABOUT STERN.MOST NEW PAT ARE ON OXY BUT PAT COMING TO HIM ARE ON MS AND HE IS ALL OVER THE BD WITH BREAKTHRU STUFF
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	QUICK HIT OFF BACKED UP WITH PATS GAVE CONV GUIDE FOR UNI
PPLPMDL080000001	Cleveland	OH	44124	11/19/1998	FOLLOWED UP WITH OUR DOSING AND HOW TO USE BREAKTHRU.REMINDED ABOUT THE FAST AND HOW THAT CAN HELP PAT STAY ON OXY.ASKED ABOUT PATIENTS ON BOTH MS AND DUR AND HOW TO CONVERT AND
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SHOWED CONV FROM HYDRO TO XOY AND TALKED ABOUT USING A PRN PRODFOR PRN PAIN AND ATC MED FOR ATC PAIN IE,OXY
PPLPMDL080000001	Cleveland	OH	44106	11/19/1998	FOUND OUT THAT HE IS TRYING TO GET THIS ON AS HIS PROTOCOL BUT ADVICE FROM SAM ROSENBERG IS HOLDING HIM BACK.ROSENBERG FEELS THAT USING THIS IN THE ACUTE SETTING CAN BE AN INVITATION FOR DANGER.NEED TO GET HIM THE SHORT TERM DATA
PPLPMDL080000001	Barberton	OH	44203	11/19/1998	DR USING VICODIN AND VICOPRFEN FOR PAIN, C11 ISSUE THINKS OXY IS MORE POTENT. NX ASK WHAT CONCERNS WITH OXY?UNI, USING BID THEO, ASK WHAT USING THEO FOR?
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SAID HAD REQ OXYIR AND PHARM GAVE HIM A HARD TIME ASKED HIM TO TRY AGIAN BASED ON MY CONVER WITH MIKE HOYNGIN IN PHAR
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	LIKES NO HIGH FORM OXY HAS HAD PAT WHO TRIED TO CALL IN RXON XOY
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	SPINE CENTER IN SERVICE/SAYS WILL STILL USE OXY WHEN NEEDED DESPITE FORMULARY SITUATION.
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	WASN'T HAPPY WITH ME AT FIRST/SAYS LOOKED LIKE AN IDIOT TOPHIC-DIDN'T REALIZE HOW EXPENSIVE OXY WAS SENT OUT LETTER TO ALL STAFF SAYING ITS EXPENSIVE.
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	HAS BEEN USING QUITE A BIT OF OXY WHEN AT METRO-WORKS WITHPTS IN PAIN THERE-NOT AS MUCH HERE.
PPLPMDL080000001	Cleveland	OH	44106	11/19/1998	DID AN INSERVICE AT THE VA FOR HER AND OTHER GS RESIDENTS.SHE IS USING MOSTLY T3.COMPARED TO THE COMBO'S AND MADE SURE SHE KNOWS HOW TO DOSE AND HOW TO USE.NEED TO DO COMPARISON FOR OTHER COMBOS.WENT OVER CONVERSION FOR PUMPS AS WELL
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SPOKE WITH MAUREEN BROUGHT PINS AND INFO ON OXYFAST;
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SAYS HE'LL PUT IR IN IF MAKI GOES THROUG PROPER CHANNELS TO GET IN;WILL ORDER OXYFAST FOR LUTHERAN HOSP
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SPOKE WITH JEFF PATTERSON THE HEART DOCS WHO REG USE PERCWILL TRY TO SET UP LUNCH AND SAID HE'LL COME TO HAPPY HR
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SPOKE WITH ANDREW ON OXY IS KNW WITH POOLOS ON VASC SEE IF HE WILL USE OXY HAD NOT REALLY USED MUCH ON UROLG
PPLPMDL080000001	Cleveland	OH	44106	11/19/1998	LUNCH WITH DAVID SURGERY RESIDENTS. DAVID OVERVIEW ON OXY.NEED TO BE SPECIFIC. WHERE IS PERCOCET USED VS T3'S? DILLUADIDUSED? NO VICODIN.MAKE SURE THEY KNOW HOW TO CONVERT AND DOSE REVIEWED PI AND HANDED OUT CONVERSION.NANCY JOHNSON FULLTIME AT VA- INTERESTED IN HOSPICE PTS.
PPLPMDL080000001	Barberton	OH	44203	11/19/1998	NEED TO ASK DR WHAT TYPE OF PTS HAS ON OXY AND WHAT ARE CONCERNS WITH USING OXY IN PLACE OF PERCOCET AND VICODIN?BACK TO BASICS OF OXY.
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	ASKED IF HE PUT PAT FROM ER ON XOY VERY HARD TO GET STRAGHTANSWER
PPLPMDL080000001	Lakewood	OH	44107	11/20/1998	QUICK REMINDER AND SIGNED FOR SAMPLES
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	SAYS WILL USE TODAY ALOT IS HABIT OR IF SELF PAY HE'LL GIVE GENERIC;
PPLPMDL080000001	Barberton	OH	44203	11/19/1998	CAUGHT DR QUICKLY IN HALL OF HOSPITAL, STILL THINKING OXYSTRONGER THAN VICODIN, NEED TO GO OVER CONVERSION CHART AND DELIVERY SYSTEM. NX ASK WHAT CONCERNS USING OXY IN PLACE OF VICODIN?
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	NOT GOOD TIME TO TALK BUT SAYS HAS BEEN USING MORE OXY LATELY.WANTS TO GO TO LUNCH
PPLPMDL080000001	Mayfield Hts	OH	44124	11/20/1998	FOLLOWED UP WUTH KIDNEY TO CONTINUE TO STRESS AD ON BENIN THE ASTHMA SETTING.HE FORGOT ABOUT EVANS AND CORTISOL LEVELS SO I COMBINED THE TWO.NEED TO GET MORE TIME
PPLPMDL080000001	Independence	OH	44131	11/20/1998	VERY BUSY DAY SHOWED MARTIN PAK AND TOLD HIM THAT I AM GOING TO CONVINCE HIM THAT UNI IS BETTER THAN OTHER THEOPH'S.ASKED HIM WHO ELSE IS PROMITING AND THAT MIGHT HAVE HELPED.NEED TO GO OVER COMPARISON TO DARV
PPLPMDL080000001	E Cleveland	OH	44112	11/20/1998	IMPORTANT TO KEEP SIMPLE.TALKED ABOUT DIFF THEOPH AND HOW UNI WILL GIVE BETTER FUNCTION VS LEVELS
PPLPMDL080000001	Cleveland	OH	44111	11/19/1998	TAKES HIM ALONG TIME TO CHANGE MAY TRY;WENT OVER DOSING AND TALKED SMOOTH LEVELS;KEEP WORKING ON GETTING HIM COMFO
PPLPMDL080000001	Lyndhurst	OH	44124	11/20/1998	ASKED HIM IF ANY OTHER REPS WERE PROMOTING THEOPH AND ASKED FOR THE BUSINESS BASED ON WHAT WE HAVE TALKED ABOUT IN THE PAST
PPLPMDL080000001	Cleveland	OH	44195	11/19/1998	TRYING TO BE NICE TO ME/WANTS \$5 FOR SPRING PROGRAM.JERK
PPLPMDL080000001	Warrensville Hts	OH	44122	11/19/1998	THEY ARE DOING A JOINT VENTURE PAIN CLINIC WITH CLEV CLINA COUPLE OF ANAST FROM THE CLINIC IS JOINING IN.NEED TO GOOVER THERE IN DEC TO GET A LUNCH DATE AND ALSO ASK MARTYIF SHE KNOWS THESE
PPLPMDL080000001	Barberton	OH	44203	11/19/1998	NEED TO ASK DR WHAT CONCERNS HAVE WITH TITRATING OXY CONTINTO HIGHER DOSES, INSTEAD OF ADDING ON THE PATCH?
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	STILL USING UNI
PPLPMDL080000001	Rocky River	OH	44116	11/20/1998	SAME OLD SAYS HE'S USING SOME BUT PATS PREFER VIC AND HE LIKTO GIVE THEM WHAT THEY WANT
PPLPMDL080000001	Rocky River	OH	44116	11/20/1998	HAS 3 PATS ON OXY PROB DROUBI PUT HIM ON IT;IS USING UNI
PPLPMDL080000001	Mayfield Village	OH	44143	11/20/1998	AMIABLE BUT SAYS USES QUITE A BIT.DOES USE SOME VIC-ONLY IF THEY NEED IT FOR 1 DAY.LOVES HOW IT WORKS.COMMITTED TO NEXT SURGERY THIS PM.
PPLPMDL080000001	Barberton	OH	44203	11/20/1998	DR HAS BEEN GONE FOR THREE WEEKS IN EUROPE. QUICK MENTION OXY, SAYS HAS SOME PTS ON OXY. NX ASK HIGH HIGH DOSE OF OXY AND FIND OUT WHAT TYPE OF PTS?
PPLPMDL080000001	Independence	OH	44131	11/20/1998	HE WOULD NOT ANSWER THE QUESTIONS THAT I ASKED HIM.WANTED TO GET SPECIFIC AND HE DID NOT WANT ANYTHING TO DO WITH IT
PPLPMDL080000001	Independence	OH	44131	11/23/1998	BUSY DAY.PROGRESSSED FUNCTION VS LEVELS AND REASONS TO USE THEOPH
PPLPMDL080000001	Cleveland	OH	44106	11/23/1998	HE IS GETTING HARDER TO TALK TO.HE DOES NOT WANT SAMPLES AND THE CLINIC IS CHANGING.NEED TO CALL SECRETARY IN ADVANCE TO SEE WHAT ELSE CAN BE DONE
PPLPMDL080000001	Cleveland	OH	44111	11/20/1998	HAS A COUPLE PAT ON OXY NEEDS TO THINK OF MORE
PPLPMDL080000001	Independence	OH	44131	11/20/1998	WANTED TO FOLLOW UP WITH THOUGHT LEADERS TO SEE IF HE IS ON PT OR KNOWS OF ANYONE ON PT
PPLPMDL080000001	Rocky River	OH	44116	11/20/1998	HAS PAT WHO REFUSED TO PAY FOR XOY WAS ON ALOT OF MEDS THAT COST LOTS OF MONEY NOW IN HOSPICE AND GETTING OXY;WILL USE OXYFAST;
PPLPMDL080000001	Cleveland	OH	44104	11/20/1998	BRING DOCUMENTATION KIT PATS WHO WANT TO BE ON OPI LONG TERM WILL HAVE TO SEE SPECIALISTS
PPLPMDL080000001	Cleveland	OH	44104	11/20/1998	HAD ONE PAT WHO COULDN'T TOLERATE OXY AND SWITCHED BUT WILL STILL USE ON OTHER PATS
PPLPMDL080000001	Garfield Hts	OH	44125	11/23/1998	TAKING A LOW KEY APPROACH AND MAKING THINGS SIMPLE.TOLD HER THAT NO OTHERS ARE PROMOTING THEOPH ANYMORE SO CONVERSION DECISIONS SHOULD BE EASY.MARTIN PAK AND BETTER FUNCTION WITH UNI AS
PPLPMDL080000001	Lakewood	OH	44107	11/20/1998	SHWED TY3 ISSUE AND REMINDER ON OXY
PPLPMDL080000001	Lyndhurst	OH	44124	11/20/1998	WENT OVER SAFETY IN THE ELDERLY ART-AND TALKED ALOT WITH HIS NURSE TO MAKE SURE THAT THEY WERE REMEMBERING AND GETTING OUT OF OTHER HABITS
PPLPMDL080000001	Rocky River	OH	44116	11/20/1998	WENT OVER OXY AND TY3 ISSUE ASKED IF PATS ALLERG TO CODINECAN THEY TX XOYL
PPLPMDL080000001	Cleveland	OH	44111	11/20/1998	LISTENED NO COMMITMENT;KEEP WORKING ON HIM
PPLPMDL080000001	Beachwood	OH	44122	11/20/1998	NICE CONVERSATION.GOOD EXPLANATION OF OXY NAD PAIN MANAGEMENT AND A GREAT COUNTER OF DURAGESIC.TALKED ABOUT LACK OF ONSET WHAT TO USE FOR BREAKTHRU AND HOW TO TITRATE.IT WILL BE IMPORTANT TO STRESS DOSING AND TITRATION AGAIN AS WELL AS COUNTERING DARV
PPLPMDL080000001	Akron	OH	44333	11/24/1998	NX NEED TO ASK WHAT NEW AGENTS USING FOR ASTHMA COMPARE TO THEO?
PPLPMDL080000001	Barberton	OH	44203	11/20/1998	DR HAS A PATIENT ON 200MG Q12 OF OXYCONTIN, PUSHED HIGHER DOSES, SIDE EFFECT PROFILE TO THE PATCH, NX STILL USING THE PATCH WITH OXY, ASK WHY WOULD ADD THE PATCH TO OXY?
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	SAYS HE DID PUT THOSE PATS ON IR
PPLPMDL080000001	Westlake	OH	44145	11/23/1998	WILL PUT LADY COMING IN TODAY ON OXYFAST SEE IF HE DID PATSGOES TO DRUG MART IN VERN NO OXY IR OR FAST
PPLPMDL080000001	Cleveland	OH	44118	11/23/1998	QUICK CALL REMINDED HIM ABOUT WANTING TO DO A LUNCH AT THE CORRECTIONS FACILITY AND HE TOTALLY FORGOT ABOUT WHAT WE HAD TALKED ABOUT PREVIOUSLY
PPLPMDL080000001	Beachwood	OH	44122	11/23/1998	QUICK AT THE WINDOW.WENT OVER HOW TO USE AND HOW TO DOSE LIKE THE CONCEPT BUT NEEDS THE EDUCATIONS.
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	IS USING QUICK REMINDER ON UNI
PPLPMDL080000001	Brookpark	OH	44142	11/23/1998	NO PATS ON XOY OR ANY PAIN MEDS KNOW;SHOWED OXYFAST
PPLPMDL080000001	Akron	OH	44319	11/23/1998	CLOSE ON THE FISSURE SURGERY PTS, MENTIONED LORTAB AND VICOPROFEN 1-2 Q4-6 POST OP. NX ASK IF HAS USED OXY FOR FISSURE SURGERY?
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	DR ZUCKOWSY SPOKE AT TUMOR BD ON PAIN;SPOKE ABOUT FENTANIL AND MENTIONED OXY
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	HAS NOT USED OXYFAST YET;BUT WILL
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	SAYS SHE'S USING BUT NEEDED DOSING CHART
PPLPMDL080000001	Lakewood	OH	44107	11/23/1998	HOSP PHYS AND ALSO WORKS WITH INSURS COMPANY LIKES NO TYL IN OPIO CAUSE MASKS FEVER SAYS HE'LL USE FOLLOW UP IN HOSP
PPLPMDL080000001	Cleveland	OH	44111	11/23/1998	DOING ALOT OF CARPEL TUNNEL NOT USING OXY FOR THAT USING ONACL MOSTLY 10MG







[illegible]

[illegible]



PPLPMDL0080000001	Fairlawn	OH	44333	12/4/1998	DR STARTED TWO MORE PTS THAT HAVE BEEN ON PERCOCET, 20MGQ12. NX:ASK DR WHAT OPIOID STARTS WITH AND THE MOSTCOMMON DOSE OF OXY7DR STARTED TWO MORE PTS THAT HAVE BEEN ON PERCOCET, 20MGQ12. NX:ASK DR WHAT OPIOID STARTS WITH AND THE MOSTCOMMON DOSE OF OXY7DR STARTED TWO MORE PTS THAT HAVE BEEN ON PERCOCET, 20MGQ12. NX:ASK DR WHAT OPIOID STARTS WITH AND THE MOSTCOMMON DOSE OF OXY?
PPLPMDL0080000001	Akron	OH	44333	12/4/1998	DR CONVERTED ANOTHER PT TO OXY FROM VICODIN, 20MG Q12.NX:ASK DR IF HAS ANY PTS ON VICODIN NOW THAT WILL CONVERT?DR CONVERTED ANOTHER PT TO OXY FROM VICODIN, 20MG Q12.NX:ASK DR IF HAS ANY PTS ON VICODIN NOW THAT WILL CONVERT?DR CONVERTED ANOTHER PT TO OXY FROM VICODIN, 20MG Q12.NX:ASK DR IF HAS ANY PTS ON VICODIN NOW THAT WILL CONVERT?
PPLPMDL0080000001	Cleveland	OH	44102	12/7/1998	HAS TOOTH ACHE PAIN BECAUSE OF CROWN GOT 10MG OXY FROM FETTEMAN;SEE HOW IT WORKED FOR HIMHAS TOOTH ACHE PAIN BECAUSE OF CROWN GOT 10MG OXY FROM FETTEMAN;SEE HOW IT WORKED FOR HIM
PPLPMDL0080000001	Cleveland	OH	44109	12/7/1998	OXY VS COMBO'S AND HABIT IS KEYOXY VS COMBO'S AND HABIT IS KEYOXY VS COMBO'S AND HABIT IS KEY
PPLPMDL0080000001	Uniontown	OH	44685	12/7/1998	DR HILL SAID OXY PTS ARE CA PTS AND FIBFOMYALGIA PTS THATHAVE BEEN ON VICODIN. NX:ASK WHAT OPIOID DR USES FOR ACUTEPAIN?DR HILL SAID OXY PTS ARE CA PTS AND FIBFOMYALGIA PTS THATHAVE BEEN ON VICODIN. NX:ASK WHAT OPIOID DR USES FOR ACUTEPAIN?UNI, ASK WHEN USES BID THEO VS QD?UNI, ASK WHEN USES BID THEO VS QD?UNI, ASK WHEN USES BID THEO VS QD?
PPLPMDL0080000001	Euclid	OH	44132	12/7/1998	REALLY WEIRD/OFC MANAGER REALLY STRANGE/WANT PT TO GET ONOUR IPAP.KEEP CALLING ME.HE IS A LOSER AND YOU CAN'T TELLHIM ANYTHING.SAYS IT ONLY LASTS 4-6HOURS.IS GOING TO GETREALLY WEIRD/OFC MANAGER REALLY STRANGE/WANT PT TO GET ONOUR IPAP.KEEP CALLING ME.HE IS A LOSER AND YOU CAN'T TELLHIM ANYTHING.SAYS IT ONLY LASTS 4-6HOURS.IS GOING TO GETREALLY WEIRD/OFC MANAGER REALLY STRANGE/WANT PT TO GET ONOUR IPAP.KEEP CALLING ME.HE IS A LOSER AND YOU CAN'T TELLHIM ANYTHING.SAYS IT ONLY LASTS 4-6HOURS.IS GOING TO GETINTO TROUBLE-TRY AND STAY AWAYINTO TROUBLE-TRY AND STAY AWAY
PPLPMDL0080000001	Cleveland	OH	44106	12/7/1998	TRIED TO FIND OUT HOW TO GET IN TO THE SURGERY CENTERWHEN HE IS THERE.SAID THAT THE HOSP HAS A POLICY ABOUTPEOPLE BEING IN THERE.NEED TO FIND KEY PERSON OR NURSETRIED TO FIND OUT HOW TO GET IN TO THE SURGERY CENTERWHEN HE IS THERE.SAID THAT THE HOSP HAS A POLICY ABOUTPEOPLE BEING IN THERE.NEED TO FIND KEY PERSON OR NURSEFOR THE LOUNGE OR OFFICE STRUCTUREFOR THE LOUNGE OR OFFICE STRUCTUREFOR THE LOUNGE OR OFFICE STRUCTURE
PPLPMDL0080000001	Akron	OH	44319	12/7/1998	DR STILL USING SOME COMBO'S FOR SHORT ACUTE PAIN PERIODS,USUALLY GIVES THEM 20TABS, THREE DAYS WORTH, NX:ASK WHYCONCERNS ABOUT USING OXY IN THESE PTS?DR STILL USING SOME COMBO'S FOR SHORT ACUTE PAIN PERIODS,USUALLY GIVES THEM 20TABS, THREE DAYS WORTH, NX:ASK WHYCONCERNS ABOUT USING OXY IN THESE PTS?
PPLPMDL0080000001	Euclid	OH	44119	12/7/1998	STILL HAS PT ON 80MG THAT IS DOING WELL.WILL GO TO 120MG NX:IS PROBABLY LEAVING EUCLID AND GOING TO WESTLAKE F/T.GOODGUY.EASY TO TALK TO AND CONVERT PTS WITH BIG OXY SUPPORTER.STILL HAS PT ON 80MG THAT IS DOING WELL.WILL GO TO 120MG NX:IS PROBABLY LEAVING EUCLID AND GOING TO WESTLAKE F/T.GOODGUY.EASY TO TALK TO AND CONVERT PTS WITH BIG OXY SUPPORTER.
PPLPMDL0080000001	Cleveland	OH	44102	12/7/1998	WANTS SAMPLES OF UNI TO USE ,IS FAMILAR WITH IT ASKE FROM WHAFRAID OF SCHE DRUGS WANTED LIST OF SCHE;WENT OVER OXY PROBWONT USE,AT LEAST UNTIL HE GETS MORE COMFRWANTS SAMPLES OF UNI TO USE ,IS FAMILAR WITH IT ASKE FROM WHAFRAID OF SCHE DRUGS WANTED LIST OF SCHE;WENT OVER OXY PROBWONT USE,AT LEAST UNTIL HE GETS MORE COMFR
PPLPMDL0080000001	Lakewood	OH	44107	12/7/1998	FORGOT ABOUT OXYFAST;SEE IF HE HAS PUT PAT ON ITFORGOT ABOUT OXYFAST;SEE IF HE HAS PUT PAT ON ITFORGOT ABOUT OXYFAST;SEE IF HE HAS PUT PAT ON IT
PPLPMDL0080000001	Lakewood	OH	44107	12/7/1998	HAS UNI SAMPLES USING WHEN HE RX'S THEO;ASKED HIM TO THINKABOUT SWITCHING PATS WHO ARE ON BID GENERICS TO UNI;WILL NOTRX SCHE 2 HAD DISCUSSION ABOUT ABUSE POT VS VIC;GO AFTER CAHAS UNI SAMPLES USING WHEN HE RX'S THEO;ASKED HIM TO THINKABOUT SWITCHING PATS WHO ARE ON BID GENERICS TO UNI;WILL NOTRX SCHE 2 HAD DISCUSSION ABOUT ABUSE POT VS VIC;GO AFTER CAPATSPATSPATS
PPLPMDL0080000001	Cleveland	OH	44102	12/7/1998	HAD CA PT ON OXY AND DIED;ALSO THINKS OF FOR POST OP PAT;NEETO GET A SPECIFIC PATHAD CA PT ON OXY AND DIED;ALSO THINKS OF FOR POST OP PAT;NEETO GET A SPECIFIC PATHAD CA PT ON OXY AND DIED;ALSO
PPLPMDL0080000001	Cleveland	OH	44106	12/7/1998	GETTING A COUPLE OF POST OP AND LOWER DOSES BUT MOSTLYHARD CASES AND CHRONIC.COMPARED WITH DARV ADM T3 AND VICGETTING A COUPLE OF POST OP AND LOWER DOSES BUT MOSTLYHARD CASES AND CHRONIC.COMPARED WITH DARV ADM T3 AND VIC
PPLPMDL0080000001	Cleveland	OH	44107	12/7/1998	IS USING REGULARY ON POST OPS;HAD GOOD SUCCESS WITH CA PATWHICH MADE HIM A BELIEVERIS USING REGULARY ON POST OPS;HAD GOOD SUCCESS WITH CA PATWHICH MADE HIM A BELIEVERIS USING REGULARY ON
PPLPMDL0080000001	Cleveland	OH	44102	12/7/1998	DOESNT RX TYL 3 BUT HAS BACK PAIN PTS AT BOHLS OFFICE THATARE ON Y3 HE'S TAKING OFF TO REEVLUATE;KEEP TALKING 10MG ASFIRST LINEDOESNT RX TYL 3 BUT HAS BACK PAIN PTS AT BOHLS OFFICE THATARE ON Y3 HE'S TAKING OFF TO REEVLUATE;KEEP TALKING 10MG ASFIRST LINE
PPLPMDL0080000001	Cleveland	OH	44102	12/7/1998	LUNCH VERY EFFECTIVE TO GET HIM TALKING;HAD CA PT ON PERC WIPUT ON OXY;ALSO WILL USE IN NON CAJE BACK PAIN PAT;AND ALSOUSING UNI;LUNCH VERY EFFECTIVE TO GET HIM TALKING;HAD CA PT ON PERC WIPUT ON OXY;ALSO WILL USE IN NON CAJE BACK PAIN PAT;AND
PPLPMDL0080000001	Akron	OH	44319	12/7/1998	DR USING OXY FOR CHRONIC LOW BACK PTS, 20MG Q12 , HAS HALFDZOENS PTS ON OXY. NX:ASK WHAT OPIOID USING FOR OPIOIDSAND WHAT GOING TO DO WITH PTS AFTER 20MG Q12?DR USING OXY FOR CHRONIC LOW BACK PTS, 20MG Q12 , HAS HALFDZOENS PTS ON OXY. NX:ASK WHAT OPIOID USING FOR OPIOIDSAND WHAT GOING TO DO WITH PTS AFTER 20MG Q12?
PPLPMDL0080000001	Akron	OH	44319	12/7/1998	DR USING LORCET OR LORTAB 10MG 1-2 Q4-6, NEED TO USE 1-220MG TAB Q12, FOR HEMMHROID AND FISSURE SURGERY. NX:ASKDR IF WOULD USE OXY FIRST LINE IN PLACE OR LORCET AND LORTABDR USING LORCET OR LORTAB 10MG 1-2 Q4-6, NEED TO USE 1-220MG TAB Q12, FOR HEMMHROID AND FISSURE SURGERY. NX:ASKDR IF WOULD USE OXY FIRST LINE IN PLACE OR LORCET AND LORTAB
PPLPMDL0080000001	Akron	OH	44319	12/7/1998	SWITCHED ON PT FROM VICODIN ES TO OXY 20MG Q12, SAID PTWANTS 80MG, BUT NOT GIVING, HIT 20MG MOST COMMON DOSE.NX:ASK ABOUT NEW PTS AND HIT 40MG AND 80MG TABS, ASK WHATSWITCHED ON PT FROM VICODIN ES TO OXY 20MG Q12, SAID PTWANTS 80MG, BUT NOT GIVING, HIT 20MG MOST COMMON DOSE.NX:ASK ABOUT NEW PTS AND HIT 40MG AND 80MG TABS, ASK WHATSWITCHED ON PT FROM VICODIN ES TO OXY 20MG Q12, SAID PTWANTS 80MG, BUT NOT GIVING, HIT 20MG MOST COMMON DOSE.NX:ASK ABOUT NEW PTS AND HIT 40MG AND 80MG TABS, ASK WHATCONCERNS WITH OPIOIDS?UNI, USING THEO FOR COPD AND WHEN USES BID VS QD?CONCERNS WITH OPIOIDS?UNI, USING THEO FOR COPD AND WHEN USES BID VS QD?
PPLPMDL0080000001	Westlake	OH	44145	12/8/1998	QUICK HIT ON OXY AT TUMOR BD PRESENTED BRAIN/LUNG CA PATQUICK HIT ON OXY AT TUMOR BD PRESENTED BRAIN/LUNG CA PATQUICK HIT ON OXY AT TUMOR BD PRESENTED BRAIN/LUNG CA PAT
PPLPMDL0080000001	Cleveland	OH	44102	12/8/1998	HAS ONE PAT ON OXY;CAHAS ONE PAT ON OXY;CAHAS ONE PAT ON OXY;CA
PPLPMDL0080000001	Cleveland	OH	44106	12/8/1998	TALKED TO HIM ABOUT LOSING THIS TERRITROY.THEY NEED TOGET ATTENTION AT TEH VA.HE IS GETTING GOOD RESULTS BUTIT IS HARD TO GET HIM TO BE SPECIFIC.HE IS STILL USINGTALKED TO HIM ABOUT LOSING THIS TERRITROY.THEY NEED TOGET ATTENTION AT TEH VA.HE IS GETTING GOOD RESULTS BUTIT IS HARD TO GET HIM TO BE SPECIFIC.HE IS STILL USINGTALKED TO HIM ABOUT LOSING THIS TERRITROY.THEY NEED TOGET ATTENTION AT TEH VA.HE IS GETTING GOOD RESULTS BUTIT IS HARD TO GET HIM TO BE SPECIFIC.HE IS STILL USINGA WIDE RANGE OF DRUGS.NEED TO FIND A WAY TO GET MORE TIMEAND GET HIM MORE RELAXEDA WIDE RANGE OF DRUGS.NEED TO FIND A WAY TO GET MORE TIMEAND GET HIM MORE RELAXEDA WIDE RANGE OF DRUGS.NEED TO FIND A WAY TO GET MORE TIMEAND GET HIM MORE RELAXED
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/8/1998	FOLLOWING UP FROM LAST WEEKS LUNCH.I STILL HAVE NOTFOUND A WAY TO GET HIM TO USE.WORKING THRU THE PA'S ISIMPORTANT AND MAY BE THE ANSWER.DID GET A UNI PAT FROMFOLLOWING UP FROM LAST WEEKS LUNCH.I STILL HAVE NOTFOUND A WAY TO GET HIM TO USE.WORKING THRU THE PA'S ISIMPORTANT AND MAY BE THE ANSWER.DID GET A UNI PAT FROMFOLLOWING UP FROM LAST WEEKS LUNCH.I STILL HAVE NOTFOUND A WAY TO GET HIM TO USE.WORKING THRU THE PA'S ISIMPORTANT AND MAY BE THE ANSWER.DID GET A UNI PAT FROMMUR VAUGHN.NEED TO GET SAME RAPPORT WITH DIANAMR VAUGHN.NEED TO GET SAME RAPPORT WITH DIANAMR VAUGHN.NEED TO GET SAME RAPPORT WITH DIANAMR VAUGHN.NEED TO GET SAME RAPPORT WITH DIANA
PPLPMDL0080000001	Westlake	OH	44145	12/8/1998	SAYS DURAG PEOPLE ARE TALKING FOR OA;TALK TO HIM ABOUT BLOODLEVELS AND ONSET OF ACTION ECT;SHOW HIM P;SAYS DURAG PEOPLE ARE TALKING FOR OA;TALK TO HIM ABOUT BLOODLEVELS AND ONSET OF ACTION ECT;SHOW HIM P;SAYS DURAG PEOPLE ARE TALKING FOR OA;TALK TO HIM ABOUT BLOODLEVELS AND ONSET OF ACTION ECT;SHOW HIM P;
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/8/1998	CODEINE ENZYME.LOW DOSE COMPARISON TO THE COMBO'S AND DILADD ON VALU WITH UNICODEINE ENZYME.LOW DOSE COMPARISON TO THE COMBO'S AND DILADD ON VALU WITH UNICODEINE ENZYME.LOW DOSE COMPARISON TO THE COMBO'S AND DILADD ON VALU WITH UNI
PPLPMDL0080000001	Cleveland	OH	44111	12/8/1998	SAYS HARDLY USES MS CONT ANYMORE GETTING GOOD RESULTS WITHXOY SHOWED OXYFAST AND AGREED SOME PATS NEED A LIQUID;WILLLEAVE UP TO HOSPCIESAYS HARDLY USES MS CONT ANYMORE GETTING GOOD RESULTS WITHXOY SHOWED OXYFAST AND AGREED SOME PATS NEED A LIQUID;WILLLEAVE UP TO HOSPCIE
PPLPMDL0080000001	Cleveland	OH	44113	12/9/1998	SYS HE WILL START NEW PAT ON UNI NOT SWITCHING VERY OFTENMAYBE FROM BID TO UNI
PPLPMDL0080000001	Westlake	OH	44145	12/8/1998	NOT COMING TO TUMOR BD TODAY CAUSE NOT INTER IN CASES;HAS PAON OXY IR FOR BREAKTHROUGH PAIN NO OXYFAST YETNOT COMING TO TUMOR BD TODAY CAUSE NOT INTER IN CASES;HAS PAON OXY IR FOR BREAKTHROUGH PAIN NO OXYFAST YETNOT COMING TO TUMOR BD TODAY CAUSE NOT INTER IN CASES;HAS PAON OXY IR FOR BREAKTHROUGH PAIN NO OXYFAST YET
PPLPMDL0080000001	Cleveland	OH	44106	12/8/1998	HE HAS BEEN RUNNING AROUND AT METRO ALOT.THE DUAL RESIDENCY'S STARTING TO BUG HIM.TALKED ABOUT DOSING AND THE 3-2RULE.TOLD HIM WITH ALL OF HIS RESPONSIBILITIES MAKINGHE HAS BEEN RUNNING AROUND AT METRO ALOT.THE DUAL RESIDENCY'S STARTING TO BUG HIM.TALKED ABOUT DOSING AND THE 3-2RULE.TOLD HIM WITH ALL OF HIS RESPONSIBILITIES MAKINGIT DIFF YOU DO NOT NEED TO HAVE THAT SAME DIF WITH PAINOXY CAN MAKE IT DIFFERENTIT DIFF YOU DO NOT NEED TO HAVE THAT SAME DIF WITH PAINOXY CAN MAKE IT DIFFERENT
PPLPMDL0080000001	Westlake	OH	44145	12/8/1998	GAVE TO PAT WHO SAID COULDNT GET ,BUT SHE CALLED PHARM ANDHE DIDNT RELIZE PHAMR WONT GIVE INFO ON NARCS;WILL USE AGAINSINCE HE HAD STOPPED AFTER THATGAVE TO PAT WHO SAID COULDNT GET ,BUT SHE CALLED PHARM ANDHE DIDNT RELIZE PHAMR WONT GIVE INFO ON NARCS;WILL USE AGAINSINCE HE HAD STOPPED AFTER THATGAVE TO PAT WHO SAID COULDNT GET ,BUT SHE CALLED PHARM ANDHE DIDNT RELIZE PHAMR WONT GIVE INFO ON NARCS;WILL USE AGAINSINCE HE HAD STOPPED AFTER THAT
PPLPMDL0080000001	Cleveland	OH	44111	12/9/1998	RUSS SAYS HAD OXYIR NOT OXYFAST;OUTPAT PHARM IS WHERE OXYFASWOULD BE AS BACK UP
PPLPMDL0080000001	Cleveland	OH	44111	12/9/1998	DID PUT IN FORM FOR OXYIR AND IS NOW IN HOSP
PPLPMDL0080000001	Barberton	OH	44203	12/8/1998	QUICK HIT DR ON OXYFAST AND OXYCONTIN, HIT HIGHER DOSESNX;FIND OUT ABOUT A PT ON OXY AND OXYFAST?QUICK HIT DR ON OXYFAST AND OXYCONTIN, HIT HIGHER DOSESNX;FIND OUT ABOUT A PT ON OXY AND OXYFAST?

[illegible]

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PPLPMDL0080000001	Beachwood	OH	44122	12/19/1998	ACUTE VS CHRONIC AND STEROID VS ANTI INFLAMM PROPERTIESFOR UNI,QD AND BID
PPLPMDL0080000001	Garfield Hts	OH	44125	12/14/1998	HE WAS BUSY BUT WAS ABLE TO GET IN A COUPLE OF FEATURESABOUT ABUSE AND TOLERANCEHE WAS BUSY BUT WAS ABLE TO GET IN A COUPLE OF FEATURESABOUT ABUSE AND TOLERANCEHE WAS BUSY BUT WAS ABLE
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	WHO DO YOU HAVE RIGHT NOW THAT YOU ARE TREATING IN PAIN;TRAION XOY TALK HOW YOU CAN INITIATE OXY BEFORE PERCHWHO DO YOU HAVE RIGHT NOW THAT YOU ARE TREATING IN PAIN;TRAION XOY TALK HOW
PPLPMDL0080000001	Fairlawn	OH	44333	12/14/1998	DR MENTIONED USING OXY FOR CHRONIC PAIN, ASKED WHAT CEILINGWAS. ALSO SAID USING VICODIN FOR ACUTE PAT. NX-ASK WHATMOST COMMON PAIN TREATING FOR ACUTEDR MENTIONED USING OXY FOR CHRONIC PAIN, ASKED WHAT CEILINGWAS. ALSO SAID USING VICODIN FOR ACUTE PAT.
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	HAS PAT ON 80MG WENT OVER TITR AND BREAKTHR,SEE IF HE HASUSED OXYFAST AND HOW IS PAT DOING;REMINO AGAIN XOIR AT HOSPATAS PAT ON 80MG WENT OVER TITR AND BREAKTHR,SEE IF HE HASUSED OXYFAST AND HOW IS PAT DOING;REMINO AGAIN XOIR AT HOSP
PPLPMDL0080000001	Garfield Hts.	OH	44125	12/14/1998	LEFT LITERATURE FOR OXY AND ADD ON DATA FOR ASTHMA
PPLPMDL0080000001	Cleveland	OH	44102	12/14/1998	ADDITION IS CONCERN MAY HAVE POT WITH SICKLE CELL PATS;GETHER TO IDENTIFY SOME LEGIMATE PAT AND HAVE SUCCESS WILL USEMORE;WNT OVER UNI NOT FAMILAR WITH ASK FOR SPEC PATSADDITION IS CONCERN MAY HAVE POT WITH SICKLE CELL PATS;GETHER TO IDENTIFY SOME LEGIMATE PAT AND HAVE SUCCESS WILL USEMORE;WNT OVER UNI NOT FAMILAR WITH ASK FOR SPEC PATS
PPLPMDL0080000001	Akron	OH	44333	12/14/1998	DR STILL USING ALLOT OF COMBO'S. NX-ASK DR WHY USES COMBO'SINSTEAD OF OXY, WHAT ARE CONCERNS WITH USING OXY AS PRIMARYOPIOD7DR STILL USING ALLOT OF COMBO'S. NX-ASK DR WHY USES COMBO'SINSTEAD OF OXY, WHAT ARE CONCERNS WITH USING OXY AS
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	IS USING OXY LIKES WANTED TO KNOW HOW IT'S BEEN WRKINGS USING OXY LIKES WANTED TO KNOW HOW IT'S BEEN WRKINGS USING OXY LIKES WANTED TO KNOW HOW IT'S BEEN WRKING
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	USING DARVOECT DOESNT CARE ABOUT BLACK BOX WARNING;HASNT SEET;SHOW HIM PI ON DARV;CLASS 2 AND NOT WANTING TO RX 2 RXSTOLD HIM TO WRITE 20-30 TABS;ASKED ABOUT DEA;GIVE THEM ENOUGHUSING DARVOECT DOESNT CARE ABOUT BLACK BOX WARNING;HASNT SEET;SHOW HIM PI ON DARV;CLASS 2 AND NOT WANTING TO RX 2 RXSTOLD HIM TO WRITE 20-30 TABS;ASKED ABOUT DEA;GIVE THEM ENOUGH
PPLPMDL0080000001	Akron	OH	44333	12/14/1998	IT IS JUST A POINT OF REMINDING, WITH PTS WANTING PERCOCETAND VICODIN, NEED TO GET THE BENEFITS OF OXY. NX-ASKDR WHAT BENEFITS HE CAN SEE OXY GIVING HIS PTS? ALSOIT IS JUST A POINT OF REMINDING, WITH PTS WANTING PERCOCETAND VICODIN, NEED TO GET THE BENEFITS OF OXY.
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	WILL PUT IR IN THE COMPUTER HE SAYS LOOKS A FEW TIMES A MONNEEDS A PROD WITHOUT ANY TYLYWILL PUT IR IN THE COMPUTER HE SAYS LOOKS A FEW TIMES A MONNEEDS A PROD WITHOUT ANY TYLY
PPLPMDL0080000001	Akron	OH	44333	12/14/1998	DR USING OXY FOR CHRONIC PAIN, AFTER VICODIN. USING UNI FORCORPD. NX-ASK WHAT CONCERNS WITH USING OXY IN PLACE OFVICODIN, FIND OUT WHEN GOING TO THEOTDR USING OXY FOR CHRONIC PAIN, AFTER VICODIN. USING UNI FORCORPD.
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	20MG DID NOT WORK IN PAST WILL TRY ON 2 CASES TOMORROW;WILLUSE BREAKTHROUGH;FIND OUT HOW IT'S WORKING20MG DID NOT WORK IN PAST WILL TRY ON 2 CASES TOMORROW;WILLUSE BREAKTHROUGH;FIND OUT HOW IT'S WORKING
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	USE DARRV IN ELDERLY SHOW BLC BOX WARNING;WILL TRY OXY AFTERAPPEN SUR IN YOUNG MALES;20MG;FOLLOW UP AND SEE IF SHE'S USIN OPAT PSUUSE DARRV IN ELDERLY SHOW BLC BOX WARNING;WILL TRY OXY AFTERAPPEN SUR IN YOUNG MALES;20MG;FOLLOW UP AND SEE IF SHE'S USIN OPAT PSU
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	SEE IF HE PUT PAT FROM ST JOHN'S BIG COLON CASESEE IF HE PUT PAT FROM ST JOHN'S BIG COLON CASESEE IF HE PUT PAT FROM ST JOHN'S BIG COLON CASE
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	NEED TO LET HIM KNOW IR IS IN HOUSE,SUNSHINE STUDY FOR POSTOP PAINEED TO LET HIM KNOW IR IS IN HOUSE,SUNSHINE STUDY FOR POSTOP PAINEED TO LET HIM KNOW IR IS IN HOUSE,SUNSHINE STUDY FOR
PPLPMDL0080000001	Cleveland	OH	44125	12/14/1998	JUST WANTED TO FOLLOW UP AND MAKE SURE THAT THERE WERE NOPROBLEMS IN GETTING OXY ALSO GAVE MUGSGUST WANTED TO FOLLOW UP AND MAKE SURE THAT THERE WERE NOPROBLEMS IN GETTING OXY ALSO GAVE MUGS
PPLPMDL0080000001	Akron	OH	44333	12/15/1998	QUICK HIT DR SAID USES FOR NOCTURNAL PROBLEMS, 400MG,NX-ASK IF SEE A DIFFERENCE IN UNI VS BID THEO
PPLPMDL0080000001	Cleveland	OH	44112	12/14/1998	HE IS GOING TO BE MORE INVOLVED WITH HTE PAIN CENTER WHENJAN COMES TO TOWN.INTROED OXY AND TOLD HIM WHAT IT IS ANDHOW IT CAN HELP IWTH ADDITION AND TOLERANCE.NEED TO TELLHE IS GOING TO BE MORE INVOLVED WITH HTE PAIN CENTER WHENJAN COMES TO TOWN.INTROED OXY AND TOLD HIM WHAT IT IS ANDHOW IT CAN HELP IWTH ADDITION AND TOLERANCE.NEED TO TELLHM HOW TO USE AND WHAT IS
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	LIKES BID MADE ARGUMENT THAT PATS TAKE LESS MGS OF OXY THANIMM RELEASE;LIKES BID MADE ARGUMENT THAT PATS TAKE LESS MGS OF OXY THANIMM RELEASE;LIKES BID MADE ARGUMENT THAT PATS TAKE LESS MGS OF OXY THANIMM RELEASE;
PPLPMDL0080000001	Independence	OH	44131	12/15/1998	VERY BUSY ADD ON VALU PLUS ADDED FEATURES
PPLPMDL0080000001	Akron	OH	44333	12/14/1998	OXY, MENTION NOT USING ALLOT OF OPIOIDS FOR ACUTE PAT, USEOXY FOR CHRONIC, MENTIONED LOW BACK AND ARTHRITIC PAIN.NX-ASK HOW HIGH GONE WITH OXY AND WHAT CONCERNS WITH USINGOXY, MENTION NOT USING ALLOT OF OPIOIDS FOR ACUTE PAT, USEOXY FOR CHRONIC, MENTIONED LOW BACK AND ARTHRITIC PAIN.NX-ASK HOW HIGH GONE WITH OXY AND WHAT CONCERNS WITH USINGOXY, MENTION NOT USING ALLOT OF OPIOIDS FOR ACUTE PAT, USEOXY FOR CHRONIC, MENTIONED LOW BACK AND ARTHRITIC PAIN.NX-ASK HOW HIGH GONE WITH OXY AND WHAT CONCERNS WITH USINGOXY FOR ACUT EPAIN?UNI, USING SOME THEO.OXY FOR ACUT EPAIN?UNI, USING SOME THEO.OXY FOR ACUT EPAIN?UNI, USING SOME THEO.
PPLPMDL0080000001	Cleveland	OH	44122	12/15/1998	PATIENT SUCCESS ON SEN ELDERLY HYPERTENSIVE.NOT THINKINGABOUT THEOPH AS AN ADD ON.EVANS
PPLPMDL0080000001	Akron	OH	44312	12/14/1998	DR USING SOME OXY FOR CHRONIC PAIN, DOES TREAT ALOT OF ACUTEWITH OPIOIDS. NX-ASK WHAT NEW PTS ON OXY?DR USING SOME OXY FOR CHRONIC PAIN, DOES TREAT ALOT OF ACUTEWITH OPIOIDS. NX-ASK WHAT NEW PTS ON OXY?
PPLPMDL0080000001	Beachwood	OH	44122	12/14/1998	TALK TO HIM ABOUT USING IR AND FAST FOR BREAKTHRU ANDHOW THE PATIENT CAN BENEFIT BY BETTER KNOWLEDGE ANDBETTER PAIN MANAGEMENT.HE WILL ADD ON DURAGESIC WHENHAKED TO HIM ABOUT USING IR AND FAST FOR BREAKTHRU ANDHOW THE PATIENT CAN BENEFIT BY BETTER KNOWLEDGE ANDBETTER PAIN MANAGEMENT.HE WILL ADD ON DURAGESIC WHENHAKED TO HIM ABOUT USING IR AND FAST FOR BREAKTHRU ANDHOW THE PATIENT CAN BENEFIT BY BETTER KNOWLEDGE ANDBETTER PAIN MANAGEMENT.HE WILL ADD ON DURAGESIC WHENHAKED TO HIM ABOUT USING IR AND FAST FOR BREAKTHRU APPEARS HE IS HAVING GREAT SUCCESS WHEN HELSES OXY
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	RX OXY FOR LOW BACK PAIN;SEE WHAT OTHER PAIN SYNDROMES;REMINDABOUT IR FOR SHORT ACT NO TYLRX OXY FOR LOW BACK PAIN;SEE WHAT OTHER PAIN SYNDROMES;REMINDABOUT IR FOR SHORT ACT NO TYLRX OXY
PPLPMDL0080000001	Fairlawn	OH	44333	12/14/1998	DR MENTIONED A PTS ON 240MG Q12 WORKING WITH DR PETRUSUSING FOR CHRONIC PAIN, USING VICODIN FOR ACUTE. NX-NEEDTO ASK WHAT CONCERNS WITH USING OXY ALS FIND OUT ABOUT PTSDR MENTIONED A PTS ON 240MG Q12 WORKING WITH DR PETRUSUSING FOR CHRONIC PAIN, USING VICODIN FOR ACUTE. NX-NEEDTO ASK WHAT CONCERNS WITH USING OXY ALS FIND OUT ABOUT PTSDR MENTIONED A PTS ON 240MG Q12 WORKING WITH DR PETRUSUSING FOR CHRONIC PAIN, USING VICODIN FOR ACUTE. NX-NEEDTO ASK WHAT CONCERNS WITH USING OXY ALS FIND OUT ABOUT PTSDAND WORK ON TITRATION. UNI, USING 400MG FOR COPD MORE AND WORK ON TITRATION. UNI, USING 400MG FOR COPD MORE.
PPLPMDL0080000001	Cleveland	OH	44111	12/14/1998	





[illegible]

[illegible]

[illegible]



[illegible]

PPLPMDL080000001	Cleveland	OH	44109	12/30/1998	WENT OVER COST THOUGHT IT WAS MORE THAN IT WAS AND DIDNT RELVIC WAS MORE;WENT OVER COST THOUGHT IT WAS MORE THAN IT WAS AND DIDNT RELVIC WAS MORE;WENT OVER COST THOUGHT IT WAS MORE
	Cleveland	OH	44106	12/30/1998	THAN IT WAS AND DIDNT RELVIC WAS MORE;
PPLPMDL080000001					FOLLOWED UP WITH DOSING AND PATIENT SUCCESSES.HE IS CONFUSEDON WHERE TO USE AND WWEHN.IT SEEMS LIKE HE NEEDS TO GO OVERDOSING ALL THE TIMEFOLLOWED UP WITH DOSING AND PATIENT SUCCESSES.HE IS CONFUSEDON WHERE TO USE AND WWEHN.IT SEEMS LIKE HE NEEDS TO GO OVERDOSING ALL THE TIMEFOLLOWED UP WITH DOSING AND PATIENT SUCCESSES.HE IS CONFUSEDON WHERE TO USE AND WWEHN.IT SEEMS LIKE HE NEEDS TO GO OVERDOSING ALL THE TIME
PPLPMDL080000001	Cleveland	OH	44109	12/30/1998	HS ONE PAT ON XOY HAS BEEN OUT OF TOWM WILL USE MOREHS ONE PAT ON XOY HAS BEEN OUT OF TOWM WILL USE MOREHS ONE PAT ON XOY HAS BEEN OUT OF TOWM WILL USE MORE
PPLPMDL080000001	Cleveland	OH	44109	12/30/1998	USES AFTER C'SECTION,LAP ONLY RX'S 6 TABSUSES AFTER C'SECTION,LAP ONLY RX'S 6 TABSUSES AFTER C'SECTION,LAP ONLY RX'S 6 TABS
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NC
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	LUNCH/N/CLUNCH/N/CLUNCH/N/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44111	1/4/1999	N/CN/CN/C
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Barberton	OH	44203	1/5/1999	NEED TO ASK DR WHAT OPIOID HE INITIATES WITH THERAPY?NEED TO ASK DR WHAT OPIOID HE INITIATES WITH THERAPY?NEED TO ASK DR WHAT OPIOID HE INITIATES WITH THERAPY?
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	SPOKE WITH DR NASH THOUGHT OF IT FOR CHRONSPROKE WITH DR NASH THOUGHT OF IT FOR CHRONSPROKE WITH DR NASH THOUGHT OF IT FOR CHRON
	Valley View	OH	44125	1/5/1999	PAM - PHARMA SOLUTIONS NO MORE USING MED SVS - SEEMS CLOSTO JOEL MARX THERE. LUNCH AT PALL CARE WITH MARTY - METSTILLMAN AND LAGRAND. LAGRAND - OXY GOOD BUT NOW TALKINGPAM - PHARMA SOLUTIONS NO MORE USING MED SVS - SEEMS CLOSTO JOEL MARX THERE. LUNCH AT PALL CARE WITH MARTY - METSTILLMAN AND LAGRAND. LAGRAND - OXY GOOD BUT NOW TALKINGPAM - PHARMA SOLUTIONS NO MORE USING MED SVS - SEEMS CLOSTO JOEL MARX THERE. LUNCH AT PALL CARE WITH MARTY - METSTILLMAN AND LAGRAND. LAGRAND - OXY GOOD BUT NOW TALKINGPRICE. STILLMAN - NEW ARTICLES - POSSIBLE VRABLES SPEAKPRICE. STILLMAN - NEW ARTICLES - POSSIBLE VRABLES SPEAKPRICE. STILLMAN - NEW ARTICLES - POSSIBLE VRABLES SPEAK
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/5/1999	BAGELS OUTSIDE EDBAGELS OUTSIDE EDBAGELS OUTSIDE ED
PPLPMDL080000001	Barberton	OH	44203	1/5/1999	NEED TO ASK DR AFTER GET TO 80MG Q12 WHAT IS HER NEXT STEPOF TITRATION?NEED TO ASK DR AFTER GET TO 80MG Q12 WHAT IS HER NEXT STEPOF TITRATION?NEED TO ASK DR AFTER GET TO 80MG Q12 WHAT IS HER NEXT STEPOF TITRATION?
PPLPMDL080000001	Cleveland	OH	44127	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44113	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44111	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44102	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44113	1/6/1999	NCNCNC
PPLPMDL080000001	Akron	OH	44333	1/6/1999	ASK WHY WOULD USE DURAGESIC IN PLACE OF OXY AND ALSO WHENUSING PERCOCET?ASK WHY WOULD USE DURAGESIC IN PLACE OF OXY AND ALSO WHENUSING PERCOCET?ASK WHY WOULD USE DURAGESIC IN PLACE OF OXY AND ALSO WHENUSING PERCOCET?
PPLPMDL080000001	Cleveland	OH	44102	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44113	1/6/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44102	1/6/1999	NCNCNC
PPLPMDL080000001	Akron	OH	44333	1/6/1999	DR IS IN CHARGE OF ANESTH AT AKRON. SAID USES MAINLY IVAND SOME TYLOX. NX:ASK IF HAS USED OXY OR WHEN WOULD USE?DR IS IN CHARGE OF ANESTH AT AKRON. SAID USES MAINLY IVAND SOME TYLOX. NX:ASK IF HAS USED OXY OR WHEN WOULD USE?
PPLPMDL080000001	Cleveland	OH	44111	1/6/1999	NCNCNC
PPLPMDL080000001	Akron	OH	44320	1/6/1999	ASK WHAT NX STEP AFTER 80MG Q12 AND ALSO WHAT USING MOREFOR POST OP?ASK WHAT NX STEP AFTER 80MG Q12 AND ALSO WHAT USING MOREFOR POST OP?ASK WHAT NX STEP AFTER 80MG Q12 AND ALSO WHAT USING MOREFOR POST OP?
PPLPMDL080000001	Akron	OH	44319	1/7/1999	STILL CAN'T SEE OXY'S LESS ABUSE POTENTIAL C11 VS C111.STILL CAN'T SEE OXY'S LESS ABUSE POTENTIAL C11 VS C111.STILL CAN'T SEE OXY'S LESS ABUSE POTENTIAL C11 VS C111.
PPLPMDL080000001	Beachwood	OH	44122	1/7/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44113	1/7/1999	NCNCNC
PPLPMDL080000001	Beachwood	OH	44122	1/7/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44122	1/7/1999	NCNCNC
PPLPMDL080000001	Uniontown	OH	44685	1/7/1999	SHE SAYS STILL USING MORE FOR CA APIN, ASK IF HAVE WRITTENANY VICODIN RECENTLY?SHE SAYS STILL USING MORE FOR CA APIN, ASK IF HAVE WRITTENANY VICODIN RECENTLY?SHE SAYS STILL USING MORE FOR CA APIN, ASK IF HAVE WRITTENANY VICODIN RECENTLY?
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	OXY FOR CA PAIN. MORE ADDICTING THAN HYDROCODONE.OXY FOR CA PAIN. MORE ADDICTING THAN HYDROCODONE.OXY FOR CA PAIN. MORE ADDICTING THAN HYDROCODONE.
PPLPMDL080000001	Cleveland	OH	44111	1/7/1999	NCNCNC
PPLPMDL080000001	Beachwood	OH	44122	1/7/1999	NCNCNC
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	DR STILL THINKS OXY IS MORE POTENT THAT PERCOCET AND VICODINASK WHAT IS MAIN CONCERN?DR STILL THINKS OXY IS MORE POTENT THAT PERCOCET AND VICODINASK WHAT IS MAIN CONCERN?DR STILL THINKS OXY IS MORE POTENT THAT PERCOCET AND VICODINASK WHAT IS MAIN CONCERN?
PPLPMDL080000001	Akron	OH	44301	1/7/1999	DR USING CODEINE FIRST LINE FOR OPIOID INITIATES. SAYS PTSDOING FINE. NX:ASK IF ANY PTS ARE WAKING UP AT NIGHT?DR USING CODEINE FIRST LINE FOR OPIOID INITIATES. SAYS PTSDOING FINE. NX:ASK IF ANY PTS ARE WAKING UP AT NIGHT?
PPLPMDL080000001	Akron	OH	44301	1/7/1999	ARE WAKING UP AT NIGHT?DR USING CODEINE FIRST LINE FOR OPIOID INITIATES. SAYS PTSDOING FINE. NX:ASK IF ANY PTS ARE WAKING UP AT NIGHT?
PPLPMDL080000001	Cleveland	OH	44109	1/7/1999	OXY VS DURAGESIC, BENEFITS?OXY VS DURAGESIC, BENEFITS?OXY VS DURAGESIC, BENEFITS?
PPLPMDL080000001	Beachwood	OH	44122	1/7/1999	NCNCNC
	Cleveland	OH	44106	1/7/1999	NCNCNC
					ONCOLOGY LUNCH. SPIRO NOT STANDING UP FOR OXY - SAYS LIKESIT BUT WON'T GO TO BAT.SAYS THAT IT ISN'T A PROBLEM TO GETAPPROVED - NURSES SAY OTHERWISE, ESP. FOR RESIDENTS.PHARM.ONCOLOGY LUNCH. SPIRO NOT STANDING UP FOR OXY - SAYS LIKESIT BUT WON'T GO TO BAT.SAYS THAT IT ISN'T A PROBLEM TO GETAPPROVED - NURSES SAY OTHERWISE, ESP. FOR RESIDENTS.PHARM.ONCOLOGY LUNCH. SPIRO NOT STANDING UP FOR OXY - SAYS LIKESIT BUT WON'T GO TO BAT.SAYS THAT IT ISN'T A PROBLEM TO GETAPPROVED - NURSES SAY OTHERWISE, ESP. FOR RESIDENTS.PHARM.SAYS IT DEFINITELY IS BENE. TO GET APPROVED. SURGERY MAY BEKEY FOR APPROVAL. WORK ON ONC. SUPPORTERS TO SEE IF THEYWILL GO FOR FORMULARY STATUS.SAYS IT DEFINITELY IS BENE.TO GET APPROVED. SURGERY MAY BEKEY FOR APPROVAL. WORK ON ONC. SUPPORTERS TO SEE IF THEYWILL GO FOR FORMULARY STATUS.
PPLPMDL080000001	Cleveland	OH	44109	1/7/1999	NCNCNC
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	NEED TO GET DR TO USE MORE OXY VS COMBO'S ASK WHY NOT USINGMORE OXY?NEED TO GET DR TO USE MORE OXY VS COMBO'S ASK WHY NOT USINGMORE OXY?NEED TO GET DR TO USE MORE OXY VS COMBO'S ASK WHY NOT USINGMORE OXY?
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	ASK WHY WILL NOT USE OXY IN PLACE OF VICODIN AND PERCOCET?ASK WHY WILL NOT USE OXY IN PLACE OF VICODIN AND PERCOCET?ASK WHY WILL NOT USE OXY IN PLACE OF VICODIN AND PERCOCET?
PPLPMDL080000001	Cleveland	OH	44109	1/7/1999	NCNCNC
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	ABUSE IS AN ISSUE BIG PROBLEM AND SAID PTS LIKE TAKINGMEDS Q4-6.ABUSE IS AN ISSUE BIG PROBLEM AND SAID PTS LIKE TAKINGMEDS Q4-6.ABUSE IS AN ISSUE BIG PROBLEM AND SAID PTS LIKE TAKINGMEDS Q4-6.
PPLPMDL080000001	Cleveland	OH	44113	1/7/1999	NCNCNC
PPLPMDL080000001	Beachwood	OH	44122	1/7/1999	NCNCNC
PPLPMDL080000001	Cleveland	OH	44109	1/7/1999	NCNCNC
PPLPMDL080000001	Akron	OH	44319	1/7/1999	OXY FOR CHRONIC PAIN, ASK ABOUT TITRATION AND ACUTE PAIN?OXY FOR CHRONIC PAIN, ASK ABOUT TITRATION AND ACUTE PAIN?OXY FOR CHRONIC PAIN, ASK ABOUT TITRATION AND ACUTE PAIN?
PPLPMDL080000001	Barberton	OH	44203	1/7/1999	CONCERN IS ABUSE AND LONG TERM USE OF OPIOIDS ALSO ASKEDIF THERE IS ALIMIT ON TITRATION.CONCERN IS ABUSE AND LONG TERM USE OF OPIOIDS ALSO ASKEDIF THERE IS ALIMIT ON TITRATION.CONCERN IS ABUSE AND LONG TERM USE OF OPIOIDS ALSO ASKEDIF THERE IS ALIMIT ON TITRATION.

PPLPMDL0080000001	Akron	OH	44319	1/7/1999	WORK ON OXY TITRATION AND FOR ACUT EPAINWORK ON OXY TITRATION AND FOR ACUT EPAINWORK ON OXY TITRATION AND FOR ACUT EPAIN
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44104	1/8/1999	NCNCNC
PPLPMDL0080000001	Cleveland	OH	44106	1/15/1999	DISC 2/10 PROGRAM/SAYS WRITES A LOT OF THE RX FOR ALL DOCSAND IS GETTING THEM TO USE IR-LET HIM KNOW ABOUT ROSENBERGFOR 2/10DISC 2/10 PROGRAM/SAYS WRITES A LOT OF THE RX FOR ALL DOCSAND IS GETTING THEM TO USE IR-LET HIM KNOW ABOUT ROSENBERGFOR 2/10DISC 2/10 PROGRAM/SAYS WRITES A LOT OF THE RX FOR ALL DOCSAND IS GETTING THEM TO USE IR-LET HIM KNOW ABOUT ROSENBERGFOR 2/10
PPLPMDL0080000001	Cleveland	OH	44106	1/15/1999	SURPRISE TO SEE ME BUT SAYS THEY'RE DEPT USES A TON OFOXY.ND TO GET TO MEDICAL ONCS RE DURA AND TITRATION OF OXYSURPRISED TO SEE ME BUT SAYS THEY'RE DEPT USES A TON OFOXY.ND TO GET TO MEDICAL ONCS RE DURA AND TITRATION OF OXY
PPLPMDL0080000001	Fairlawn	OH	44333	1/19/1999	DR MENTION ABOUT TRYING TO NOT USE ALLOT OF OPIOIDS, BUTSAID USING 10MG Q12 FIRST THEN GOING TO 20MG Q12. MENTIONEDSLEEPING THROUGH THE NIGHT AND LESS ABUSE. NX:ASK ABOUT ADR MENTION ABOUT TRYING TO NOT USE ALLOT OF OPIOIDS, BUTSAID USING 10MG Q12 FIRST THEN GOING TO 20MG Q12. MENTIONEDSLEEPING THROUGH THE NIGHT AND LESS ABUSE. NX:ASK ABOUT ADR MENTION ABOUT TRYING TO NOT USE ALLOT OF OPIOIDS, BUTSAID USING 10MG Q12 FIRST THEN GOING TO 20MG Q12. MENTIONEDSLEEPING THROUGH THE NIGHT AND LESS ABUSE. NX:ASK ABOUT ASPECIFIC PT ON OXY7SPECIFIC PT ON OXY7SPECIFIC
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	HE IS REFILLING VICODIN AQND SAID IF USING OXY WOULD SENDTO PAIN CLINIC. NX:ASK WHY THINKS OXY IS MOR EPOTENT THANVICODIN?HE IS REFILLING VICODIN AQND SAID IF USING OXY WOULD SENDTO PAIN CLINIC. NX:ASK WHY THINKS OXY IS MOR EPOTENT THANVICODIN?
PPLPMDL0080000001	Cleveland	OH	44113	1/19/1999	SAYS HE'S SWITCHING PATS TO UNI;WNT OVER GUIDLINES;GAVE AUDITAPE ON PAIN,ASH,COPD;NO SPEC PATS;ASK FOR DARV PATSSAYS HE'S SWITCHING PATS TO UNI;WNT OVER GUIDLINES;GAVE AUDITAPE ON PAIN,ASH,COPD;NO SPEC PATS;ASK FOR DARV PATS
PPLPMDL0080000001	Cleveland	OH	44106	1/19/1999	VERY BUSY FELLOW/MET AND DISCUSSED DOSING.WORKING NOT W/DRSILVERMAN.ND TO USE LESS DURAVERY BUSY FELLOW/MET AND DISCUSSED DOSING.WORKING NOT W/DRSILVERMAN.ND TO USE LESS DURAVERY
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	IS USING TOOK TIME TO GET COMFORTABLE;ASK WHO HE'S USING ITONIS USING TOOK TIME TO GET COMFORTABLE;ASK WHO HE'S USING ITON
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	COST CONCERN PERCEIVES MORE EXP THAN MS;WOULDN'T LET RESIDENTUSE CAUSE THOUGHT TOO EXP;KEEP GOING OVER COSTCOST CONCERN PERCEIVES MORE EXP THAN MS;WOULDN'T LET RESIDENTUSE CAUSE THOUGHT TOO EXP;KEEP GOING OVER COST
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	DROPPED OF INDIGENT PT PROGRAM, MENTIONED PEI PROGRAM FORHIGHER DOSING PTS, SAID TO COME BACK TOMMORROW WHEN HASMORE TIME?DROPPED OF INDIGENT PT PROGRAM, MENTIONED PEI PROGRAM FORHIGHER DOSING PTS, SAID TO COME BACK TOMMORROW WHEN HASMORE TIME?
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	DOES USE SOME DURAG WENT OVER TITRA AND ONSET AND DELIVERYSYST;RAPPORT BUILDERDOES USE SOME DURAG WENT OVER TITRA AND ONSET AND DELIVERYSYST;RAPPORT BUILDERDOES USE SOME DURAG WENT OVER TITRA AND ONSET AND DELIVERYSYST;RAPPORT BUILDER
PPLPMDL0080000001	Cleveland	OH	44113	1/19/1999	HAS HIV/LUNG CA PAT SHE PUT ON VIC;WNT OVER DOSING ON OXY;SEIF SHE GAVE IT TO THAT PAT;THINKS THEOP SAME;WNE OVER DIFFRAPPORT BUILDER WILL NEED TO SEE ME FREQ TO START RXING;LIKEHAS HIV/LUNG CA PAT SHE PUT ON VIC;WNT OVER DOSING ON OXY;SEIF SHE GAVE IT TO THAT PAT;THINKS THEOP SAME;WNE OVER DIFFRAPPORT BUILDER WILL NEED TO SEE ME FREQ TO START RXING;LIKEHAS HIV/LUNG CA PAT SHE PUT ON VIC;WNT OVER DOSING ON OXY;SEIF SHE GAVE IT TO THAT PAT;THINKS THEOP SAME;WNE OVER DIFFRAPPORT BUILDER WILL NEED TO SEE ME FREQ TO START RXING;LIKEINNERSDINNERSDINNERS
PPLPMDL0080000001	Cleveland	OH	44104	1/19/1999	SAYS HE HAS QUITE A FEW CHRONIC PAIN PATS;FOLLOW UP IN CLINAND SEE IF HE USESSAYS HE HAS QUITE A FEW CHRONIC PAIN PATS;FOLLOW UP IN CLINAND SEE IF HE USESSAYS HE HAS QUITE A FEW CHRONIC PAIN PATS;FOLLOW UP IN CLINAND SEE IF HE USESSAYS HE HAS QUITE A FEW CHRONIC PAIN PATS;FOLLOW UP IN CLINAND SEE IF HE USES
PPLPMDL0080000001	Cleveland	OH	44113	1/19/1999	WANTS INFOR ON HOUSE BILL WAS UPDATED;USING SOME 40'S NOTHINNHIGHERWANTS INFOR ON HOUSE BILL WAS UPDATED;USING SOME 40'S NOTHINNHIGHERWANTS INFOR ON HOUSE BILL WAS UPDATED;USING SOME 40'S NOTHINNHIGHER
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	LIKES OXY CONCEPT AND BENEFITS BUT NEED TO GET PT SPECIFIC.NX:ASK IF HAS A SPECIFIC SURGERY OF SOME PTS IN MIND FOROXY AND WHAT TYPE.? ALSO MENTION DR HARPER.LIKES OXY CONCEPT AND BENEFITS BUT NEED TO GET PT SPECIFIC.NX:ASK IF HAS A SPECIFIC SURGERY OF SOME PTS IN MIND FOROXY AND WHAT TYPE.? ALSO MENTION DR HARPER.LIKES OXY CONCEPT AND BENEFITS BUT NEED TO GET PT SPECIFIC.NX:ASK IF HAS A SPECIFIC SURGERY OF SOME PTS IN MIND FOROXY AND WHAT TYPE.? ALSO MENTION DR HARPER.
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	SPOKE WITH 2 RESIDENTS ON UNI AND OXY;SAYS FLOOR THEY USE ALOF DURA ON PANCREATIS;WENT OVER COST;TITR;AND HOW UNI DIFFSPOKE WITH 2 RESIDENTS ON UNI AND OXY;SAYS FLOOR THEY USE ALOF DURA ON PANCREATIS;WENT OVER COST;TITR;AND HOW UNI DIFF
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	LUNCH WITH RESIDENTS ONE COMMITTED TO PUTTING PAT ON OXYHADORDERED IT AND FRAT SAID TOO EXP;WENT OVER COST NO LONGER CNLUNCH WITH RESIDENTS ONE COMMITTED TO PUTTING PAT ON OXYHADORDERED IT AND FRAT SAID TOO EXP;WENT OVER COST NO LONGER CN
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	SPOKE WITH GREG A RES SAYS HE HAS NOT USED OXY BECAUSE HE HSNOT DONE ANY C SECTION PATSPOKE WITH GREG A RES SAYS HE HAS NOT USED OXY BECAUSE HE HSNOT DONE ANY C SECTION PATSPOKE WITH GREG A RES SAYS HE HAS NOT USED OXY BECAUSE HE HSNOT DONE ANY C SECTION PATS
PPLPMDL0080000001	Cleveland	OH	44104	1/19/1999	DINNNER WITH IM RESIDENTS;SAYS DR MARSH USES DURAG ALOT ESPAT ST.VINCENTS;DINNNER WITH IM RESIDENTS;SAYS DR MARSH USES DURAG ALOT ESPAT ST.VINCENTS;DINNNER WITH IM RESIDENTS;SAYS DR MARSH USES DURAG ALOT ESPAT ST.VINCENTS;
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	PEI WHIT SUSAN AND DIANE NO PATS THEY COULD THINKD OF NOWPEI WHIT SUSAN AND DIANE NO PATS THEY COULD THINKD OF NOWPEI WHIT SUSAN AND DIANE NO PATS THEY COULD THINKD OF NOW
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	NEW RES FROM UH ON HOW TO USE OXY;SEE IF SHE DOESNEW RES FROM UH ON HOW TO USE OXY;SEE IF SHE DOESNEW RES FROM UH ON HOW TO USE OXY;SEE IF SHE DOESNEW RES FROM UH ON HOW TO USE OXY;SEE IF SHE DOES
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	USING MOSTLY 20'S;WENT OVER SAFETYUSING MOSTLY 20'S;WENT OVER SAFETYUSING MOSTLY 20'S;WENT OVER SAFETYUSING MOSTLY 20'S;WENT OVER SAFETY
PPLPMDL0080000001	Cleveland	OH	44106	1/19/1999	MET AGAIN-WHAT ABOUT 2/107777DID PEI LAST TIME-WILL DO AGAINIF I NEED HIM TOMET AGAIN-WHAT ABOUT 2/107777DID PEI LAST TIME-WILL DO AGAINIF I NEED HIM TOMET AGAIN-WHAT ABOUT 2/107777DID PEI LAST TIME-WILL DO AGAINIF I NEED HIM TO
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	SAYS HE'S USINGSAYS HE'S USINGSAYS HE'S USING
PPLPMDL0080000001	Cleveland	OH	44104	1/19/1999	WENT OVER DURAG AND SEEMED TO KNOW ITS DOWN FALLS;SIGNED FORUNIWENT OVER DURAG AND SEEMED TO KNOW ITS DOWN FALLS;SIGNED FORUNIWENT OVER DURAG AND SEEMED TO KNOW ITS DOWN FALLS,SIGNED FORUNI
PPLPMDL0080000001	Fairlawn	OH	44333	1/19/1999	DR SAID USING MORE. ASK WHEN USING VICODIN VS OXY AND WHY?DR SAID USING MORE. ASK WHEN USING VICODIN VS OXY AND WHY?DR SAID USING MORE. ASK WHEN USING VICODIN VS OXY AND WHY?
PPLPMDL0080000001	Cleveland	OH	44106	1/19/1999	MET-DISC DOSING AND CONVERSION.MET-DISC DOSING AND CONVERSION.MET-DISC DOSING AND CONVERSION.MET-DISC DOSING AND CONVERSION.
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	DR WAS BUSY, HE STILL IS USING VICODIN FIRST THEN OXY. NX:ASK IF DR WOULD USE OXY AS FIRST LINE OPIOID TREATMENTFOR PAIN?DR WAS BUSY, HE STILL IS USING VICODIN FIRST THEN OXY. NX:ASK IF DR WOULD USE OXY AS FIRST LINE OPIOID TREATMENTFOR PAIN?
PPLPMDL0080000001	Cleveland	OH	44109	1/19/1999	MOSTLY SENDS PATS HOME WITH TY3 AND SAYS VERY FEW CALLBACKSSEE WHO GETS CALLBACKS;ASKED HIM TO TRY INSTEAD OF PERCS;SEEIF HE HASMOSTLY SENDS PATS HOME WITH TY3 AND SAYS VERY FEW CALLBACKSSEE WHO GETS CALLBACKS;ASKED HIM TO TRY INSTEAD OF PERCS;SEEIF HE HASMOSTLY SENDS PATS HOME WITH TY3 AND SAYS VERY FEW CALLBACKSSEE WHO GETS CALLBACKS;ASKED HIM TO TRY INSTEAD OF
PPLPMDL0080000001	Fairlawn	OH	44333	1/19/1999	DR USING OXY FOR CA AND CHRONIC PAIN, ASKED ABOUT ACUTE PAINSAID HAS NO CONCERNS WITH USING OXY IN PLACE OF VICODIN, SADIT IS A HABIT, TREATING LOW BACK PAIN WITH VICODIN. NX:ASKDR USING OXY FOR CA AND CHRONIC PAIN, ASKED ABOUT ACUTE PAINSAID HAS NO CONCERNS WITH USING OXY IN PLACE OF VICODIN, SADIT IS A HABIT, TREATING LOW BACK PAIN WITH VICODIN. NX:ASKDR USING OXY FOR CA AND CHRONIC PAIN, ASKED ABOUT ACUTE PAINSAID HAS NO CONCERNS WITH USING OXY IN PLACE OF VICODIN, SADIT IS A HABIT, TREATING LOW BACK PAIN WITH VICODIN. NX:ASKIF HAS USED ON LOW BACK PTS? UNI, SAID MORE FOR ASTHMA,ASK WHY USING BID THEO FOR COPD AND NOT UNI?IF HAS USED ON LOW BACK PTS? UNI, SAID MORE FOR ASTHMA,ASK WHY USING BID THEO FOR COPD AND NOT UNI?IF HAS USED ON LOW BACK
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	DR SAID HE PUT A PT ON OXY TODAY, ARTHRITIS WOMAN ON 10MGQ12. NEED TO TALK ABOUT SPECIFIC PTS, ASK IF HAS ANY PTSNOW ON OPIOIDS THAT ARE COMPLAINING ABOUT SIDE EFFECTS?DR SAID HE PUT A PT ON OXY TODAY, ARTHRITIS WOMAN ON 10MGQ12. NEED TO TALK ABOUT SPECIFIC PTS, ASK IF HAS ANY PTSNOW ON OPIOIDS THAT ARE COMPLAINING ABOUT SIDE EFFECTS?DR SAID HE PUT A PT ON OXY TODAY, ARTHRITIS WOMAN ON 10MGQ12. NEED TO TALK ABOUT SPECIFIC PTS, ASK IF HAS ANY PTSNOW ON OPIOIDS THAT ARE COMPLAINING ABOUT SIDE EFFECTS?
PPLPMDL0080000001	Akron	OH	44320	1/19/1999	DR IS USING VICODIN Q3-4HRS AND VICODIN ES Q4-6HRS POSTOP, SWITCH TO 1-2 20MG Q12 OR MAYBE 2-3 10MG TABS Q12.NX:ASK IF HAS USED POST OP AND TALK ABOUT POST OP ORDERS?DR IS USING VICODIN Q3-4HRS AND VICODIN ES Q4-6HRS POSTOP, SWITCH TO 1-2 20MG Q12 OR MAYBE 2-3 10MG TABS Q12.NX:ASK IF HAS USED POST OP AND TALK ABOUT POST OP ORDERS?DR IS USING VICODIN Q3-4HRS AND VICODIN ES Q4-6HRS POSTOP, SWITCH TO 1-2 20MG Q12 OR MAYBE 2-3 10MG TABS Q12.NX:ASK IF HAS USED POST OP AND TALK ABOUT POST OP ORDERS?
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	DR STILL USING ALOT OF COMBO'S, SAYS SOME PTS WANT MEDS MOREOFTEN THAN Q12 DOSING, SAID WOULD USE MORE IN PLACE OF COMBSNX:ASK WHAT CONCERNS WITH USING OXY IN PLACE OF COMBO'S?DR STILL USING ALOT OF COMBO'S, SAYS SOME PTS WANT MEDS MOREOFTEN THAN Q12 DOSING, SAID WOULD USE MORE IN PLACE OF COMBSNX:ASK WHAT CONCERNS WITH USING OXY IN PLACE OF COMBO'S?
PPLPMDL0080000001	Akron	OH	44333	1/19/1999	QUICK HIT DR AT WINDOW, MENTIONED OXYCONTIN AND SAID USE SOMHIT Q12 DOSING TO REPLACE VICODIN AND PERCOZET. NX:ASKWHERE HE IS USING OXYCONTIN? STOP BACK TO TRY AND SET UPQUICK HIT DR AT WINDOW, MENTIONED OXYCONTIN AND SAID USE SOMHIT Q12 DOSING TO REPLACE VICODIN AND PERCOZET. NX:ASKWHERE HE IS USING OXYCONTIN? STOP BACK TO TRY AND SET UPQUICK HIT DR AT WINDOW, MENTIONED OXYCONTIN AND SAID USE SOMHIT Q12 DOSING TO REPLACE VICODIN AND PERCOZET. NX:ASKWHERE HE IS USING OXYCONTIN? STOP BACK TO TRY AND SET UPAPPT.APPT.APPT.
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1999	HAS CA PAT NO CONTROL ON DEMOROA DURAG OXY ON SNIFF FLOORSPEAK WITH NURSES TO GO OVER DEM NOT EFF ON CA AND DURAHAS CA PAT NO CONTROL ON DEMOROA DURAG OXY ON SNIFF FLOORSPEAK WITH NURSES TO GO OVER DEM NOT EFF ON CA AND DURA
PPLPMDL0080000001	Akron	OH	44333	1/20/1999	DR ISN'T USING AS MUCH ORAL FOR OUT PATIENT, USING SOMEIN HOSPITAL. NX:ASK WHEN USES OXY VS DURAGESIC?DR ISN'T USING AS MUCH ORAL FOR OUT PATIENT, USING SOMEIN HOSPITAL. NX:ASK WHEN USES OXY VS DURAGESIC?
PPLPMDL0080000001	Cleveland	OH	44106	1/20/1999	MET QUICKLY IN HALL AND INTRODUCED MYSELF-BETTER TO SEE ATTHE VA BUT SAYS USES OXY ALL THE TIME.MET QUICKLY IN HALL AND INTRODUCED MYSELF-BETTER TO SEE ATTHE VA BUT SAYS USES OXY ALL THE TIME.MET QUICKLY IN HALL AND INTRODUCED MYSELF-BETTER TO SEE ATTHE VA BUT SAYS USES OXY ALL THE TIME.
PPLPMDL0080000001	Cleveland	OH	44127	1/20/1999	MET AT GRAND ROUNDS WITH CHEVLIN/USES UNI SEE IF ON FORMUAT HOSPMET AT GRAND ROUNDS WITH CHEVLIN/USES UNI SEE IF ON FORMUAT HOSPMET AT GRAND ROUNDS WITH CHEVLIN/USES UNI SEE IF ON FORMUAT HOSP

[illegible]

PPLPMDL0080000001	Solon	OH	44139	1/25/1999	HE IS ONLY AT THIS ADDRESS BUT HISDAYS ARE NOT ALWAYS THESAME.HE HAS USED OXY IN THE PAST BUT ONLY AS A CONTINUATIONOF A CA OR CHRONIC PAIN PATIENT.USING SEVERAL COMBO'S FORHE IS ONLY AT THIS ADDRESS BUT HISDAYS ARE NOT ALWAYS THESAME.HE HAS USED OXY IN THE PAST BUT ONLY AS A CONTINUATIONOF A CA OR CHRONIC PAIN PATIENT.USING SEVERAL COMBO'S FORHE IS ONLY AT THIS ADDRESS BUT HISDAYS ARE NOT ALWAYS THESAME.HE HAS USED OXY IN THE PAST BUT ONLY AS A CONTINUATIONOF A CA OR CHRONIC PAIN PATIENT.USING SEVERAL COMBO'S FORHIS ACUTE PAIN.TALKED AOBUT USING OXY FOR THOSE PATIENTS ANWENT OVER DEL SYS AND PHARMACO.HIS ACUTE PAIN.TALKED AOBUT USING OXY FOR THOSE PATIENTS ANWENT OVER DEL SYS AND PHARMACO.HIS ACUTE PAIN.TALKED AOBUT USING OXY FOR THOSE PATIENTS ANWENT OVER DEL SYS AND PHARMACO.
PPLPMDL0080000001	Cleveland	OH	44195	1/25/1999	WILL BE STAFF PHYS IN JULY.JUST STARTED PT ON IT TODAYWILL BE STAFF PHYS IN JULY.JUST STARTED PT ON IT TODAYWILL BE STAFF PHYS IN JULY.JUST STARTED PT ON IT TODAY
PPLPMDL0080000001	Cleveland	OH	44111	1/25/1999	PRESENTED PEI VERY EXCITED ALTHOUGH SHE COULDNT THINK OF ANYONE OFF THE TOP OF HER HEAD KEEP REMINDING HERPRESENTED PEI VERY EXCITED ALTHOUGH SHE COULDNT THINK OF ANYONE OFF THE TOP OF HER HEAD KEEP REMINDING HERPRESENTED PEI VERY EXCITED ALTHOUGH SHE COULDNT THINK OF ANYONE OFF THE TOP OF HER HEAD KEEP REMINDING HER
PPLPMDL0080000001	Cleveland	OH	44144	1/25/1999	QUICK HIT WANTED TO KNOW ABOUT OXY WAS THINKING OF MS SETUPAPPT TO GO MORE IN DEPTH ON UNI/OXY;MARCH 26 DR DEEB AND BSHQUICK HIT WANTED TO KNOW ABOUT OXY WAS THINKING OF MS SETUPAPPT TO GO MORE IN DEPTH ON UNI/OXY;MARCH 26 DR DEEB AND BSH
PPLPMDL0080000001	Cleveland	OH	44102	1/25/1999	USES IN CA TALKED ABOUT USING FOR ACUTE KEEP TALKIN ACUTEWENT OVER UNI AND GET THE DR'S TO SWITCHCUSES IN CA TALKED ABOUT USING FOR ACUTE KEEP TALKIN ACUTEWENT OVER UNI AND GET THE DR'S TO SWITCHC
PPLPMDL0080000001	Solon	OH	44139	1/25/1999	TALKED TO AT THE WINDOW.NOT MAKING ANY APPTS SO MAY WANT TOTAKE OFF AS A CORE.TALKED TO AT THE WINDOW.NOT MAKING ANY APPTS SO MAY WANT TOTAKE OFF AS A CORE.TALKED TO AT THE WINDOW.NOT MAKING ANY APPTS SO MAY WANT TOTAKE OFF AS A CORE.
PPLPMDL0080000001	Cleveland	OH	44102	1/25/1999	ONLY USED DURA TWICE AND BAD RESULTS;HAD ONE PAT WHO DIDNTLK OXY OVER PERC;THOUGHT PAT WAS LYING;USE MORP IN WESTR HOSCAUSE COST;ONLY USED DURA TWICE AND BAD RESULTS;HAD ONE PAT WHO DIDNTLK OXY OVER PERC;THOUGHT PAT WAS LYING;USE MORP IN WESTR HOSCAUSE COST;
PPLPMDL0080000001	Parma	OH	44129	1/26/1999	TRYING TO FOCUS ON HIS BID'S AND GENERICS.TALKED ABOUT WHATIT WOULD TAKE TO GET THAT SWITCHED TO UNI.NEED TO GET PAPER
PPLPMDL0080000001	Cleveland	OH	44195	1/25/1999	STILL WRITING OXY-NO PROBLEMS GETTING IT.HAPPY W/\$\$ FORFLA PROGRAMSTILL WRITING OXY-NO PROBLEMS GETTING IT.HAPPY W/\$\$ FORFLA PROGRAMSTILL WRITING OXY-NO PROBLEMS GETTING IT.HAPPY W/\$\$ FORFLA PROGRAM
PPLPMDL0080000001	Cleveland	OH	44195	1/25/1999	WANTS EDUC GRANT FOR APR PROGRAM!!!WANTS EDUC GRANT FOR APR PROGRAM!!!WANTS EDUC GRANT FOR APR PROGRAM!!!
PPLPMDL0080000001	Beachwood	OH	44122	1/25/1999	MET DR QUICK MENTION OF PROD AND SET UP APPTMET DR QUICK MENTION OF PROD AND SET UP APPTMET DR QUICK MENTION OF PROD AND SET UP APPT
PPLPMDL0080000001	Parma	OH	44129	1/26/1999	TALKED ABOUT BEING BACK IN THE TERRITORY.HIS USE OF UNI INCPD NAD HOW IT IS DIFFERENT FOR HIS ASTHMA
PPLPMDL0080000001	Uniontown	OH	44685	1/25/1999	DR SAID USING OXY INSTEAD OF MS CONTIN. NX-ASK WHAT TYPEOF PTS ON VICODIN. WHY NOT OXY?DR SAID USING OXY INSTEAD OF MS CONTIN. NX-ASK WHAT TYPEOF PTS ON VICODIN. WHY NOT OXY?
PPLPMDL0080000001	Cleveland	OH	44195	1/25/1999	WILL BE A STAFF PHYS IN JULY!!! USING OXY WHEN HE CAN BUTTHEY DONT WRITE AS MANY RX ANYMORE.STAFF DOCS DO.WILL BE A STAFF PHYS IN JULY!!! USING OXY WHEN HE CAN BUTTHEY DONT WRITE AS MANY RX ANYMORE.STAFF DOCS DO.WILL BE A STAFF PHYS IN JULY!!! USING OXY WHEN HE CAN BUTTHEY DONT WRITE AS MANY RX ANYMORE.STAFF DOCS DO.
PPLPMDL0080000001	Cleveland	OH	44195	1/25/1999	LUNCH-WORKING WITH BREMS-DOESN'T LET RES WRITEWHAT THEY WANTBUT SEES ALL DOCS USING MORE.NO PROBLEMS GETTING ITLUNCH-WORKING WITH BREMS-DOESN'T LET RES WRITEWHAT THEY WANTBUT SEES ALL DOCS USING MORE.NO PROBLEMS GETTING IT
PPLPMDL0080000001	Uniontown	OH	44685	1/25/1999	DR SAID USING OXY FOR ACUTE PAIN, CA PAIN AND CHRONIC PAINFOR THE ELDERLY, HAVING PROBLEMS WITH YOUNGER CHRONIC PAINPTS, SAID USING DARVOCT.DR SAID USING OXY FOR ACUTE PAIN, CA PAIN AND CHRONIC PAINFOR THE ELDERLY, HAVING PROBLEMS WITH YOUNGER CHRONIC PAINPTS, SAID USING DARVOCT.
PPLPMDL0080000001	Cleveland	OH	44102	1/25/1999	HAD ONE PAT THAT IN DEC COULDNT AFFORD OXY IS ON IT KNOW TOOPAT ASST FORM;HAD ONE PAT THAT IN DEC COULDNT AFFORD OXY IS ON IT KNOW TOOPAT ASST FORM;HAD ONE PAT THAT IN DEC COULDNT AFFORD OXY IS ON IT KNOW TOOPAT ASST FORM;
PPLPMDL0080000001	Cleveland	OH	44102	1/25/1999	SAYS ONLY TIME SHE WILL USE XOY IS FOR ABOO HYSER HAS NOTDONE MANY LATELY;WILL PUT SENK S IN GO HOME KITS;FOLLOW UPWITH WENDYSAYS ONLY TIME SHE WILL USE XOY IS FOR ABOO HYSER HAS NOTDONE MANY LATELY;WILL PUT SENK S IN GO HOME KITS;FOLLOW UPWITH
PPLPMDL0080000001	Solon	OH	44139	1/25/1999	MOSTLY USES T3 AND VIC FOR A RELATIVELY SHORT PERIOD OF TIMETALKED ABOUT USING OXY IN THOSE SETTINGS.WENT OVER ONSETAND PHARM.NEED TO ASK ABOUT NSAID PATIENTS AND HOW SHEMOSTLY USES T3 AND VIC FOR A RELATIVELY SHORT PERIOD OF TIMETALKED ABOUT USING OXY IN THOSE SETTINGS.WENT OVER ONSETAND PHARM.NEED TO ASK ABOUT NSAID PATIENTS AND HOW SHEIS TREATING LONG TERM PAINISIS TREATING LONG TERM PAINS
PPLPMDL0080000001	Akron	OH	44312	1/25/1999	DR SAID USES NSAIDS FIRST, THEN DARVOCT, TYLENOL, VICODINTHEN OXY, THEN DURAGESIC. NX-ASK IF WOULD USE IN PLACEOF TYLENOL AND WHEN GOES TO DURAGESIC?DR SAID USES NSAIDS FIRST, THEN DARVOCT, TYLENOL, VICODINTHEN OXY, THEN DURAGESIC. NX-ASK IF WOULD USE IN PLACEOF TYLENOL AND WHEN GOES TO DURAGESIC?
PPLPMDL0080000001	Cleveland	OH	44109	1/25/1999	GAVE PAT 80MG WIHT IR AND PHARM SAID NO SUCH THING AS IR;BOULUNCH VERY APPR;COLUMBUS IS INVESTIGATING SOME OF HER PATSVALLUM IS A PROB;GAVE PAT 80MG WIHT IR AND PHARM SAID NO SUCH THING AS IR;BOULUNCH VERY APPR;COLUMBUS IS INVESTIGATING SOME OF HER PATSVALLUM IS A PROB;
PPLPMDL0080000001	Cleveland	OH	44111	1/25/1999	PRESENTED PEI THOUGHT OF WOMAN WITH BACK PAIN HE GAVE TORODATO;STILL CONCERNED ABOUT GIVEING NARCS TO NON MAL CHRONICALLPRESENTED PEI THOUGHT OF WOMAN WITH BACK PAIN HE GAVE TORODATO;STILL CONCERNED ABOUT GIVEING NARCS TO NON MAL CHRONICALL
PPLPMDL0080000001	Solon	OH	44139	1/25/1999	ACCESS TO THIS OFFICE SEEMS BETTER THAN ANY OTHER CC SATEL.NEED TO GET BETTER TIME AND DO A BETTER JOB AT PLACING OXYFOR T3 AND VIC PATIENTS.ALSO NEED TO FIND HOW HE IS USINGACCESS TO THIS OFFICE SEEMS BETTER THAN ANY OTHER CC SATEL.NEED TO GET BETTER TIME AND DO A BETTER JOB AT PLACING OXYFOR T3 AND VIC PATIENTS.ALSO NEED TO FIND HOW HE IS USINGACCESS TO THIS OFFICE SEEMS BETTER THAN ANY OTHER CC SATEL.NEED TO GET BETTER TIME AND DO A BETTER JOB AT PLACING OXYFOR T3 AND VIC PATIENTS.ALSO NEED TO FIND HOW HE IS USINGNSAIDS FOR OA AND BACKSNSAIDS FOR OA AND BACKSNSAIDS FOR OA AND BACKS
PPLPMDL0080000001	Uniontown	OH	44685	1/25/1999	DR SAID HAS A COUPLE OF PTS ON OXY, ONE FOR MS ON 60MGAND MOST ON 20MG Q12. USING TO GET PTS OFF VIOIDIN. NX-ASK IF WOULD INITIATE OPIOID WITH OXY?DR SAID HAS A COUPLE OF PTS ON OXY, ONE FOR MS ON 60MGAND MOST ON 20MG Q12. USING TO GET PTS OFF VIOIDIN. NX-ASK IF WOULD INITIATE OPIOID WITH OXY?UNI, SOME THEO, NOT PUTTING ANY NEW PTS ON THEO. NX-ASKIF ANY PTS WAKE UP AT NIGHT?>UNI, SOME THEO, NOT PUTTING ANY NEW PTS ON THEO. NX-ASKIF ANY PTS WAKE UP AT NIGHT?>UNI, SOME THEO, NOT PUTTING ANY NEW PTS ON THEO.
PPLPMDL0080000001	Barberton	OH	44203	1/26/1999	DR SAID OXY HAS THE LEAST SIDE EFFECTS, WENT OVER THE STUDYOF OXY VS OXYIR FOR SIDE EFFECT PROFILE. SAID WOULD USEOXY FIRST LINE. PEI PROGRAM, GOING TO DO, HAS TWO PTSDR SAID OXY HAS THE LEAST SIDE EFFECTS, WENT OVER THE STUDYOF OXY VS OXYIR FOR SIDE EFFECT PROFILE. SAID WOULD USEOXY FIRST LINE. PEI PROGRAM, GOING TO DO, HAS TWO PTSBOTH ON IR OXYCODONE, WORKING ON THREE MORE. SHE LIKES THECONCEPT AND IS GOING TO REPORT THE SIDE EFFECTS OF THE PTS.NX:FOLLOW UP WITH THESE PTS?BOTH ON IR OXYCODONE, WORKING ON THREE MORE. SHE LIKES THECONCEPT AND IS GOING TO REPORT THE SIDE EFFECTS OF THE PTS.NX:FOLLOW UP WITH THESE PTS?
PPLPMDL0080000001	Middleburg Heights	OH	44130	1/26/1999	TALKED TO HIM ABOUT HIS HOSPICE ACTIVITY AND TOLD HIM ABOUTFAST.ALSO HOW OXY CAN BE USED IN HIS NORMAL PRACTICETALKED TO HIM ABOUT HIS HOSPICE ACTIVITY AND TOLD HIM ABOUTFAST.ALSO HOW OXY CAN BE USED IN HIS NORMAL PRACTICE
PPLPMDL0080000001	Akron	OH	44319	1/26/1999	DR MENTIONED A CA PT ON OXY AND MS PT, THINKING MORE SEVEREPAIN AND WORRIED ABOUT ABUSE, SAID SENDING TO FALLS PAINMANAGEMENT. NX-ASK WHY THINKS OXY HAS ABUSE POTENTIAL, SAIDDR MENTIONED A CA PT ON OXY AND MS PT, THINKING MORE SEVEREPAIN AND WORRIED ABOUT ABUSE, SAID SENDING TO FALLS PAINMANAGEMENT. NX-ASK WHY THINKS OXY HAS ABUSE POTENTIAL, SAIDDR MENTIONED A CA PT ON OXY AND MS PT, THINKING MORE SEVEREPAIN AND WORRIED ABOUT ABUSE, SAID SENDING TO FALLS PAINMANAGEMENT. NX-ASK WHY THINKS OXY HAS ABUSE POTENTIAL, SAIDPTS LIKE TAKING MEDS MORE OFTEN AND CAN TREAT THEM SAMEWAY WITH OXY?UNI, SAID HAS THREE PTS ON THEO, THEO DUR.PTS LIKE TAKING MEDS MORE OFTEN AND CAN TREAT THEM SAMEWAY WITH OXY?UNI, SAID HAS THREE PTS ON THEO, THEO DUR.
PPLPMDL0080000001	Independence	OH	44131	1/26/1999	WENT OVER HTE FAST AND THE IR.WENT OVER PEI AND HE SEEMEDLIKE VERY INTERESTED.JILL IS THE NURSE THAT WILL HELP.TLAKED ABOUT PATIENTS THAT WERE ON BOTH DURAGES AND MSC.WENT OVER HTE FAST AND THE IR.WENT OVER PEI AND HE SEEMEDLIKE VERY INTERESTED.JILL IS THE NURSE THAT WILL HELP.TLAKED ABOUT PATIENTS THAT WERE ON BOTH DURAGES AND MSC.WENT OVER HTE FAST AND THE IR.WENT OVER PEI AND HE SEEMEDLIKE VERY INTERESTED.JILL IS THE NURSE THAT WILL HELP.TLAKED ABOUT PATIENTS THAT WERE ON BOTH DURAGES AND MSC.TALKED ABOUT THE PEI AND HOW IT IS DESIGNED TO MAKE HIMCOMFORTABLE USING HIGHER STRENGTHS AND IR TOGETHER.TALKED ABOUT THE PEI AND HOW IT IS DESIGNED TO MAKE HIMCOMFORTABLE USING HIGHER STRENGTHS AND IR TOGETHER.
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	WENT OVER IR INSTEAD OF SHORT ACTING THERE ARE TIMES WHENHE DOESNT USE OXY;WENT OVER SENK PA IS USINGWENT OVER IR INSTEAD OF SHORT ACTING THERE ARE TIMES WHENHE DOESNT USE OXY;WENT OVER SENK PA IS USINGWENT OVER IR INSTEAD OF SHORT ACTING THERE ARE TIMES WHENHE DOESNT USE OXY;WENT OVER SENK PA IS USING
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	SAYS USING OXY IN CA AND DURAG MOSTLY HOSPICE NURSES RX ANDHE SIGNS;NEED TO GO OVER PIAND ASK HIM TO SWITCH THEO TOUN NOT RXING NEW THEOSAYS USING OXY IN CA AND DURAG MOSTLY HOSPICE NURSES RX ANDHE SIGNS;NEED TO GO OVER PIAND ASK HIM TO SWITCH THEO TOUN NOT RXING NEW THEOSAYS USING OXY IN CA AND DURAG MOSTLY HOSPICE NURSES RX ANDHE SIGNS;NEED TO GO OVER PIAND ASK HIM TO SWITCH THEO TOUN NOT RXING NEW THEO
PPLPMDL0080000001	Parma	OH	44129	1/26/1999	TALKED TO HIM AT TEH WINDOW.HW ISNOT UNDERSTANDING ABOUTWHERE TO USE OXY.HE IS USING SOME UNI BUT NOT SURE FOR WHATDISEASE STATES.NEED TO GET SOME ACTUAL DATA FROM HIMTALKED TO HIM AT TEH WINDOW.HW ISNOT UNDERSTANDING ABOUTWHERE TO USE OXY.HE IS USING SOME UNI BUT NOT SURE FOR WHATDISEASE STATES.NEED TO GET SOME ACTUAL DATA FROM HIMTALKED TO HIM AT TEH WINDOW.HW ISNOT UNDERSTANDING ABOUTWHERE TO USE OXY.HE IS USING SOME UNI BUT NOT SURE FOR WHATDISEASE STATES.NEED TO GET SOME ACTUAL DATA FROM HIM
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	USED ON HERNIA AND WORKED VERY WELLUSED ON HERNIA AND WORKED VERY WELLUSED ON HERNIA AND WORKED VERY WELL
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	HAS BIG RADICAL HYSTER CASE THIS PM IN HOSP FOR 3-4 DAYS ANDWILL SEND HOME ON OXY;ONLY 29YRS OLDHAS BIG RADICAL HYSTER CASE THIS PM IN HOSP FOR 3-4 DAYS ANDWILL SEND HOME ON OXY;ONLY 29YRS OLD



PPLPMDL0080000001	Cleveland	OH	44195	1/26/1999	WILL USE MOREWILL USE MOREWILL USE MORE
PPLPMDL0080000001	Independence	OH	44131	1/26/1999	INTERESTING TALK ABOUT KEEPING PATIENT ON ONE DRUG AND SE OFMORPHINE NAD HOW FAST AND IR CAN HELP KEEP PATIENT ON OXY ASSESSMENT AND HOW HE SEES PATIENT EVERYDAY AND HOW INTERESTING TALK ABOUT KEEPING PATIENT ON ONE DRUG AND SE OFMORPHINE NAD HOW FAST AND IR CAN HELP KEEP PATIENT ON OXY ASSESSMENT AND HOW HE SEES PATIENT EVERYDAY AND HOW INTERESTING TALK ABOUT KEEPING PATIENT ON ONE DRUG AND SE OFMORPHINE NAD HOW FAST AND IR CAN HELP KEEP PATIENT ON OXY ASSESSMENT AND HOW HE SEES PATIENT EVERYDAY AND HOW HECAN HAVE A BIG INFLUENCE ON PAIN MANAGEMENT CAN HAVE A BIG INFLUENCE ON PAIN MANAGEMENT CAN HAVE A BIG INFLUENCE ON PAIN MANAGEMENT
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	ASKED HOW LONG CAN THEY BE ON OXY WITHOUT BECOMING HABBITFORMING;SHOW HIM PIASKED HOW LONG CAN THEY BE ON OXY WITHOUT BECOMING HABBITFORMING;SHOW HIM PIASKED HOW LONG CAN THEY BE ON OXY WITHOUT BECOMING HABBITFORMING;SHOW HIM PI
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	SPOKE WITH NURSE ON OXY HAS HAD ABOUT A PAT A WEEK ON IT;MET WITH NORMA HOSPICE NURSE TO GO OVER OXY INSTEAD OF PERC FORA SPECIFIC PAT AND WILL MEET WITH HER ON TUES AM AT MOLLSPoke WITH NURSE ON OXY HAS HAD ABOUT A PAT A WEEK ON IT;MET WITH NORMA HOSPICE NURSE TO GO OVER OXY INSTEAD OF PERC FORA SPECIFIC PAT AND WILL MEET WITH HER ON TUES AM AT MOLLSPoke WITH NURSE ON OXY HAS HAD ABOUT A PAT A WEEK ON IT;MET WITH NORMA HOSPICE NURSE TO GO OVER OXY INSTEAD OF PERC FORA SPECIFIC PAT AND WILL MEET WITH HER ON TUES AM AT MOLL
PPLPMDL0080000001	Cleveland	OH	44109	1/26/1999	TUMOR BD SAW CRUM,RHODES,TREYTUMOR BD SAW CRUM,RHODES,TREYTUMOR BD SAW CRUM,RHODES,TREY
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	WORKING W/DR. PHAM RIGHT NOW FOR 1 MONTH.SHE DOES MOSTLYCNS/NEURO CA-NOT A LOT OF PAIN USES OXY FIRST LINE.DID PEILAST TIME VERY SUCCESSFULLY-MAY TRY AGAIN-WE'LL SEE.DISCUSDEWORKING W/DR. PHAM RIGHT NOW FOR 1 MONTH.SHE DOES MOSTLYCNS/NEURO CA-NOT A LOT OF PAIN USES OXY FIRST LINE.DID PEILAST TIME VERY SUCCESSFULLY-MAY TRY AGAIN-WE'LL SEE.DISCUSDEWORKING W/DR. PHAM RIGHT NOW FOR 1 MONTH.SHE DOES MOSTLYCNS/NEURO CA-NOT A LOT OF PAIN USES OXY FIRST LINE.DID PEILAST TIME VERY SUCCESSFULLY-MAY TRY AGAIN-WE'LL SEE.DISCUSDEPAIN PROGRAM ON 2/10. PHAM PROGRAM ON 2/10.PAIN PROGRAM ON 2/10.
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	WILL DO PAIN FELLOWSHIP IN AUG/SAYS THEY USE A LOT OF OXYBUT ALSO A LOT OF BLOCKS,ETC.SET UP LUNCHWILL DO PAIN FELLOWSHIP IN AUG/SAYS THEY USE A LOT OF OXYBUT ALSO A LOT OF BLOCKS,ETC.SET UP LUNCHWILL DO PAIN FELLOWSHIP IN AUG/SAYS THEY USE A LOT OF OXYBUT ALSO A LOT OF BLOCKS,ETC.SET UP LUNCH
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	KINDOF RUDE REALLY.DOES CNS/BRAIN CA. NOT MUCH PAIN BUT SAVYES OXY AND KNOWS ALL ABOUT IT.MAY NOT BE GREAT TARGETRIGHT NOW.NOT VERY INTERESTED.KINDOF RUDE REALLY.DOES CNS/BRAIN CA. NOT MUCH PAIN BUT SAVYES OXY AND KNOWS ALL ABOUT IT.MAY NOT BE GREAT TARGETRIGHT NOW.NOT VERY INTERESTED.KINDOF RUDE REALLY.DOES CNS/BRAIN CA. NOT MUCH PAIN BUT SAVYES OXY AND KNOWS ALL ABOUT IT.MAY NOT BE GREAT TARGETRIGHT NOW.NOT VERY INTERESTED.
PPLPMDL0080000001	Cleveland	OH	44109	1/26/1999	ON SERV THIS MONTH HAD PAT IN ER;SEE FI SHE PUT ON OXYON SERV THIS MONTH HAD PAT IN ER;SEE FI SHE PUT ON OXYON SERV THIS MONTH HAD PAT IN ER;SEE FI SHE PUT ON OXY
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	BRING LAX PROTOCOL,LIKED MINI PDR;SAYS RX RX OXYBRING LAX PROTOCOL,LIKED MINI PDR;SAYS RX RX OXYBRING LAX PROTOCOL,LIKED MINI PDR;SAYS RX RX OXY
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	NO SURG TODAY;WENT OVER SUNSHINE STUDY AND IR AVAIL IN HOSPDNO SURG TODAY;WENT OVER SUNSHINE STUDY AND IR AVAIL IN HOSPDNO SURG TODAY;WENT OVER SUNSHINE STUDY AND IR AVAIL IN HOSP
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	SAYS SOME DRS ARE UNDER DOSING OXY WHEN THEY HAVE CONVERTEDTHEM TO TAKE 2 20MGs;STILL WHATSPENSAYS SOME DRS ARE UNDER DOSING OXY WHEN THEY HAVE CONVERTEDTHEM TO TAKE 2 20MGs;STILL WHATSPENSAYS SOME DRS ARE UNDER DOSING OXY WHEN THEY HAVE CONVERTEDTHEM TO TAKE 2 20MGs;STILL
PPLPMDL0080000001	Akron	OH	44314	1/26/1999	QUICK HIT DR. SAID HAS USED SOME OXY, STILL HASN'T GIVENALOT OF INFOR WHERE AND WHEN USING OXY. DID MENTION A CAPT. NX-ASK WHERE AND WHEN USING OXY;QUICK HIT DR. SAID HAS USED SOME OXY, STILL HASN'T GIVENALOT OF INFOR WHERE AND WHEN USING OXY. DID MENTION A CAPT. NX-ASK WHERE AND WHEN USING OXY
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	QUICK HIT AT WINDOW GONG IN WITH PAT;LEFT NOTE WITH BROCHURAND SET UP LUNCHQUICK HIT AT WINDOW GONG IN WITH PAT;LEFT NOTE WITH BROCHURAND SET UP LUNCHQUICK HIT AT WINDOW GONG IN WITH PAT;LEFT NOTE WITH BROCHURAND SET UP LUNCH
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	REALLY A JERKREALLY A JERKREALLY A JERK
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	GETTING "REACQUAINTED";LET ME KNOW HOW EVERYTHING WORKS HEREW/MED. ONC.DONING ALL BREAST NOW W/SILVERMAN,COOPER ANDCONNELLSAYS MOST MED ONC DONT DOSE HIGH ENOUGH HERE OR USEGETTING "REACQUAINTED";LET ME KNOW HOW EVERYTHING WORKS HEREW/MED. ONC.DONING ALL BREAST NOW W/SILVERMAN,COOPER ANDCONNELLSAYS MOST MED ONC DONT DOSE HIGH ENOUGH HERE OR USEGETTING "REACQUAINTED";LET ME KNOW HOW EVERYTHING WORKS HEREW/MED. ONC.DONING ALL BREAST NOW W/SILVERMAN,COOPER ANDCONNELLSAYS MOST MED ONC DONT DOSE HIGH ENOUGH HERE OR USE
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	CLAIMS RES RX AND NOT PA'S;WENT OVER INFO;GET SENK IN OFFICECLAIMS RES RX AND NOT PA'S;WENT OVER INFO;GET SENK IN OFFICECLAIMS RES RX AND NOT PA'S;WENT OVER INFO;GET SENK IN OFFICE
PPLPMDL0080000001	Independence	OH	44131	1/26/1999	TALKED ABOUT EVANS AND HOW UN SHOULD BE USED INPLACE OFINCREASING INHALER.TALKED AOBUT HOW GOLIAT DOES NOT LIKE TOUSE OPIOIDS BUT WILLTALKED ABOUT EVANS AND HOW UN SHOULD BE USED INPLACE OFINCREASING INHALER.TALKED AOBUT HOW GOLIAT DOES NOT LIKE TOUSE OPIOIDS BUT WILL
PPLPMDL0080000001	Cleveland	OH	44109	1/26/1999	LET HER KNOW ABOUT PEI;QUICK HIT ON OXYLET HER KNOW ABOUT PEI;QUICK HIT ON OXYLET HER KNOW ABOUT PEI;QUICK HIT ON OXY
PPLPMDL0080000001	Cleveland	OH	44111	1/26/1999	HAS PAT ON OXY NEED TIME TO GO OVER PI AND IF HE WILL USE INNON CA;ALSO GO OVER UNI IN MORE DETAIL SIGNED FOR SAMPLESHAS PAT ON OXY NEED TIME TO GO OVER PI AND IF HE WILL USE INNON CA;ALSO GO OVER UNI IN MORE DETAIL SIGNED FOR SAMPLES
PPLPMDL0080000001	Cleveland	OH	44106	1/26/1999	HIV DOC/VRY INT IN OXY/USING TYL 3 MOSTLY BUT PTS R HARD TOTREAT.SET UP LUNCHHIV DOC/VRY INT IN OXY/USING TYL 3 MOSTLY BUT PTS R HARD TOTREAT.SET UP LUNCHHIV DOC/VRY INT IN OXY/USING TYL 3 MOSTLY BUT PTS R HARD TOTREAT.SET UP LUNCH
PPLPMDL0080000001	Independence	OH	44131	1/27/1999	HE DOES NOT LIKE TO TALK ABOUT OPIOIDS.WENT OVER KIDNEY ANDNEW PROPERTIES AND NEW RESEARCH.ASKED AOBUT ADDING ON INSTEODF INC INHALERS
PPLPMDL0080000001	Akron	OH	44319	1/26/1999	DR IS WORRIED ABOUT ABUSE, HAS BEEN USING VICODIN ES Q4-6.HAS USED OXY AND SAYS IT WORKS BUT PTS ARE A PROBLEM. WHENSEND TO PAIN CLINIC THEY GIVE THEM MORE MEDICATION. TALKEDDR IS WORRIED ABOUT ABUSE, HAS BEEN USING VICODIN ES Q4-6.HAS USED OXY AND SAYS IT WORKS BUT PTS ARE A PROBLEM. WHENSEND TO PAIN CLINIC THEY GIVE THEM MORE MEDICATION. TALKEDDR IS WORRIED ABOUT ABUSE, HAS BEEN USING VICODIN ES Q4-6.HAS USED OXY AND SAYS IT WORKS BUT PTS ARE A PROBLEM. WHENSEND TO PAIN CLINIC THEY GIVE THEM MORE MEDICATION. TALKEDACUTE PAIN ANDSAID WOULD USE. NX-ASK THE PTS ON VICODIN ESWOULD HE RATHER HAVE THEM ON OXY OR VICODIN?ACUTE PAIN ANDSAID WOULD USE. NX-ASK THE PTS ON VICODIN ESWOULD HE RATHER HAVE THEM ON OXY OR VICODIN?
PPLPMDL0080000001	Akron	OH	44333	1/26/1999	DR DOES ALOT OF WORKER'S COMP PTS. DOESES VICODIN 1-2 TABSQ4-6. THINKING OXY IS STRONGER THAN VICODIN. TREATS MOSTBACK PAIN. 1-2 10MG TABS Q12. NX-ASK IF HAS STARTED PTS ONDR DOES ALOT OF WORKER'S COMP PTS. DOESES VICODIN 1-2 TABSQ4-6. THINKING OXY IS STRONGER THAN VICODIN. TREATS MOSTBACK PAIN. 1-2 10MG TABS Q12. NX-ASK IF HAS STARTED PTS ONDR DOES ALOT OF WORKER'S COMP PTS. DOESES VICODIN 1-2 TABSQ4-6. THINKING OXY IS STRONGER THAN VICODIN. TREATS MOSTBACK PAIN. 1-2 10MG TABS Q12. NX-ASK IF HAS STARTED PTS ONDR DOES ALOT OF WORKER'S COMP PTS.
PPLPMDL0080000001	Barberton	OH	44203	1/26/1999	DR IS PUZZLING ME, SAID USING MORE BUT HAS SO MUCH MOREPOTENTIAL, HE IS NOT SEEING EXACTLY WHERE TO US. HE ISSTARTING WITH VICODIN AND ENDING WITH DURAGESIC, OXY MAYDR IS PUZZLING ME, SAID USING MORE BUT HAS SO MUCH

[illegible]





[illegible]

[illegible]

PPLPMDL080000001	Akron	OH	44304	2/4/1999	SET UP WITH PEI, CLOSED ON PATIENTS EITHER ON DURAGESIC ORMSC, NOT DOING WELL. DETAILED OXYFAST FOR BREAKTHROUGH.SET UP WITH PEI, CLOSED ON PATIENTS EITHER ON DURAGESIC ORMSC, NOT DOING WELL. DETAILED OXYFAST FOR BREAKTHROUGH.
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	QUICK HIT ON OXY AT WINDOWQUICK HIT ON OXY AT WINDOW
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	WAS VERY INTER IN OXYWAS VERY INTER IN OXY
PPLPMDL080000001	Cleveland	OH	44106	2/4/1999	JUST PUTNEW PT ON OXY AND PT HAD LOTS OF TROUBLE FINDING ATCVS/HAS AETN INSURANCE AND SAYS ONLY CAN GO THERE.DR DIDNOT CHANGE RX-WILL GO BACK TO PHCY AND ASK TEM TO ORDER IT.JUST PUTNEW PT ON OXY AND PT HAD LOTS OF TROUBLE FINDING ATCVS/HAS AETN INSURANCE AND SAYS ONLY CAN GO THERE.DR DIDNOT CHANGE RX-WILL GO BACK TO PHCY AND ASK TEM TO ORDER IT.
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	COMMITTED TO USING FOLLOW UP IN OFFICECOMMITTED TO USING FOLLOW UP IN OFFICE
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	VERY NICE SAID HE WILL USE FOLLOW UP TO SEE RESULTSVERY NICE SAID HE WILL USE FOLLOW UP TO SEE RESULTS
PPLPMDL080000001	Cleveland	OH	44106	2/4/1999	ENT/EXTREMELY INT ON OXY BUT LIKES FAST BETTER/DISCUSSEDUSING FAST INSTEAD OF TYL ELIXIR.SO WD DEF TRYENT/EXTREMELY INT ON OXY BUT LIKES FAST BETTER/DISCUSSEDUSING FAST INSTEAD OF TYL ELIXIR.SO WD DEF TRY
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	COMMITTED TO USING ALSO INTER IN LIQUIDCOMMITTED TO USING ALSO INTER IN LIQUID
PPLPMDL080000001	Bedford/Sinal	OH	44146	2/4/1999	NEED TO FIND A BETTER WAY T OFOLLOWING UP.HE HAS NOT HASANY PATIENTS IN PAIN.WORKED WIHT CONNIE ON HOW TO IDENTIFYTHIS SHOULD HELPNEED TO FIND A BETTER WAY T OFOLLOWING UP.HE HAS NOT HASANY PATIENTS IN PAIN.WORKED WIHT CONNIE ON HOW TO IDENTIFYTHIS SHOULD HELP
PPLPMDL080000001	Akron	OH	44304	2/4/1999	OXYFAST FOR BREAKTHROUGH VS PERCOCOET AND VIC.OXYFAST FOR BREAKTHROUGH VS PERCOCOET AND VIC.
PPLPMDL080000001	Beachwood	OH	44122	2/4/1999	NEED TO DISCUSS SPEC PATSNEED TO DISCUSS SPEC PATS
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/1999	WENT OVER THE DIFFERENT DIS STATES THAT OXY CAN BE USED INCOMPARED TO VICWENT OVER THE DIFFERENT DIS STATES THAT OXY CAN BE USED INCOMPARED TO VIC
PPLPMDL080000001	Akron	OH	44302	2/5/1999	oxyfast intro,scheduled appt, hasn't used any pei pts. yetoxyfast intro,scheduled appt, hasn't used any pei pts. yet
PPLPMDL080000001	Akron	OH	44302	2/5/1999	oxyfast intro, lax protooxyfast intro, lax proto
PPLPMDL080000001	Independence	OH	44131	2/5/1999	TRYING OT GET HIM MORE COMFORT WITH THE HIGHER DOSES ANDWENT OVER THE PI AND CLINICALS WITH AVG DOSING.ALMOSTALWAYS STARTING WITH TEH 10 AND SLOW TO GO UPTRYING OT GET HIM MORE COMFORT WITH THE HIGHER DOSES ANDWENT OVER THE PI AND CLINICALS WITH AVG DOSING.ALMOSTALWAYS STARTING WITH TEH 10 AND SLOW TO GO UP
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/1999	INTROED OXY.MADE APPT TO GET MORE TIMEINTROED OXY.MADE APPT TO GET MORE TIME
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/5/1999	SHE IS AN EXCELLENT CALL RIB PAIN CHRONIC SUFFERER HERSELF.USED THE OXY FOR A MONTH WITH GOOD RESULTS.WENT OVERDIFFERENT DIS STATES AND HOW TO USE OXY INSTEAD OF T3 ANDSHE IS AN EXCELLENT CALL RIB PAIN CHRONIC SUFFERER HERSELF.USED THE OXY FOR A MONTH WITH GOOD RESULTS.WENT OVERDIFFERENT DIS STATES AND HOW TO USE OXY INSTEAD OF T3 ANDVIC.NEED TO GO OVER CLINICAL NON MALIG IN NATURB/VIC.NEED TO GO OVER CLINICAL NON MALIG IN NATURE
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/1999	GOOD DISCUSSION ABOUUT USING IN THE CA SETTING BUT STILLCOMPARED TO COMBOS.NEED TO GET UNI LITERATUREGOOD DISCUSSION ABOUUT USING IN THE CA SETTING BUT STILLCOMPARED TO COMBOS.NEED TO GET UNI LITERATURE
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	REMIDED HIM ABOUT IR AND STILL USING OXYREMIDED HIM ABOUT IR AND STILL USING OXY
PPLPMDL080000001	Cuyahoga Fls	OH	44223	2/5/1999	NOT SURE HOW TO TAKE HIM.SENDS ALOT OF PATIENTS TO BRESSI.VVERY CURIOS ABOUT OXY WITH ADDICTION BEING MAIN CONCERN.WAWANTS QUANTIFIABLE INFO ON ADDICTION VS HYDROCODONENOT SURE HOW TO TAKE HIM.SENDS ALOT OF PATIENTS TO BRESSI.VVERY CURIOS ABOUT OXY WITH ADDICTION BEING MAIN CONCERN.WAWANTS QUANTIFIABLE INFO ON ADDICTION VS HYDROCODONE
PPLPMDL080000001	Akron	OH	44333	2/8/1999	dr doesn't see difference in bid theo's vs uni, just mentions compliance for uni. but he is using bid theo. nxask why uses bid theo vs qd uni?
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/1999	TALKED ABOUT USING OXY IN THE POST OP SETTING AND HOW TO GEGET TO THE VARIOUS OUTPAT AREA'STALKED ABOUT USING OXY IN THE POST OP SETTING AND HOW TO GEGET TO THE VARIOUS OUTPAT AREA'S
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	SET UP IN SERC APR 1SET UP IN SERC APR 1
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	SPOKE WITH RES AND REMINDED THEM ON XOYSPOKE WITH RES AND REMINDED THEM ON XOY
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	CHECKED ON PEI AND IN CHAUDRY'S OFF WHO IS ON VAC KEEP BUGGICHECKED ON PEI AND IN CHAUDRY'S OFF WHO IS ON VAC KEEP BUGGI
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	MET WITH FEW RES AND WENT OVER UNI AND OXYMET WITH FEW RES AND WENT OVER UNI AND OXY
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	MET WITH PATTY ON GRAND ROUNDS WT DR KELLYMET WITH PATTY ON GRAND ROUNDS WT DR KELLY
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	ATTENDED TUMOR BD AND SET UP LUNCH GREAT PLACE TO CATCH DR'SATTENDED TUMOR BD AND SET UP LUNCH GREAT PLACE TO CATCH DR'S
PPLPMDL080000001	Akron	OH	44307	2/5/1999	pharmacy call to stock oxyfast, Jeff says that intensol lowered price and they aren't bringing in oxyfast now.pharmacy call to stock oxyfast, Jeff says that intensol lowered price and they aren't bringing in oxyfast now.
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	QUICK HIT ON XIY/IRQUICK HIT ON XIY/IR
PPLPMDL080000001	Akron	OH	44302	2/5/1999	oxyfast intro, lax protooxyfast intro, lax proto
PPLPMDL080000001	Cleveland	OH	44111	2/5/1999	SPOKE ABOUT SURG GRAND ROUNDS AND REMID ON OXYSPOKE ABOUT SURG GRAND ROUNDS AND REMID ON OXY
PPLPMDL080000001	Akron	OH	44333	2/8/1999	dr is using 400mg uni for asthma and then going to theo dur 300mg bid, hit uni is mg to mg conversion for 600mg qd. nxask if has used uni 600mg. dr is using 400mg uni for asthma and then going to theo dur 300mg bid, hit uni is mg to mg conversion for 600mg qd. nxask if has used uni 600mg.
PPLPMDL080000001	North Royalton	OH	44133	2/8/1999	he is part of uh practice.he is using a fair amount of opioids but not sure for which kind of patients.went over dosing and compared to combo's.made a lunch date but it is not until sept.need to find a way to get into office.may try bagels early in the ahe is part of uh practice.he is using a fair amount of opioids but not sure for which kind of patients.went over dosing and compared to combo's.made a lunch date but it is not until sept.need to find a way to get into office.may try bagels early in the am m
PPLPMDL080000001	Akron	OH	44333	2/8/1999	Hasn't tried oxycontin, but same thought process as Dr MccueHasn't tried oxycontin, but same thought process as Dr Mccue
PPLPMDL080000001	Berea	OH	44017	2/8/1999	introed myself and made a lunch date for tomorrow.there is also an im doc here as well.he is not using many opioids and he really likes senintroed myself and made a lunch date for tomorrow.there is also an im doc here as well.he is not using many opioids and he really likes sen
PPLPMDL080000001	Cleveland	OH	44106	2/8/1999	still has several pts on Dura-very amiable-nd to get specific about pt with him.still has several pts on Dura-very amiable-nd to get specific about pt with him.
PPLPMDL080000001	Broadview Heights	OH	44147	2/8/1999	talked about using oxy instead of vicodin.he is using the vicoprofen but he should be easy to get conversions.need to find why he is not showing up on exp.oen to uni.need to show add on valu and how to use esp for his copd patientstalked about using oxy instead of vicodin.he is using the vicoprofen but he should be easy to get conversions.need to find why he is not showing up on exp.oen to uni.need to show add on valu and how to use esp for his copd patients
PPLPMDL080000001	Broadview Heights	OH	44147	2/8/1999	talked about using oxy instead of vicodin.he is using the vicoprofen but he should be easy to get conversions.need to find why he is not showing up on exp.oen to uni.need to show add on valu and how to use esp for his copd patientstalked about using oxy instead of vicodin.he is using the vicoprofen but he should be easy to get conversions.need to find why he is not showing up on exp.oen to uni.need to show add on valu and how to use esp for his copd patients
PPLPMDL080000001	Cleveland	OH	44106	2/8/1999	Big MSC guy/never been really sold on using Oxy/very receptive but never saw reason to switch.Went over benefits and agreed to tryBig MSC guy/never been really sold on using Oxy/very receptive but never saw reason to switch.Went over benefits and agreed to try
PPLPMDL080000001	Strongsville	OH	44136	2/8/1999	talked about using oxy in place of the combo's and how to dose.he is not using many opioids because he is afraid of using opioids.need to help him identify patients and also about what his peers are doing for documentation.went over add on valu for uni atalked about using oxy in place of the combo's and how to dose.he is not using many opioids because he is afraid of using opioids.need to help him identify patients and also about what his peers are doing for documentation.went over add on valu for uni and will also have to identify patients.nd will also have to identify patients.
PPLPMDL080000001	Akron	OH	44333	2/8/1999	dr talked about acl surgery, he does blocks, for ors but says only works 75% of time. mentioned using oxy for acl pts. nx:follow up with these ptsdr talked about acl surgery, he does blocks, for ors but says only works 75% of time. mentioned using oxy for acl pts. nx:follow up with these pts
PPLPMDL080000001	Middleburg Heights	OH	44130	2/8/1999	Has seen oxy being used only in the cancer patient and not associating for general post op.talked about how he can use instead of the combos especially the vicodins.went over dosing and equivelants.having the 10mg equivalent to darvocet seemed to impressHas seen oxy being used only in the cancer patient and not associating for general post op.talked about how he can use instead of the combos especially the vicodins.went over dosing and equivelants.having the 10mg equivalent to darvocet seemed to impress him even though he did not admit to using. seno protocol him even though he did not admit to using. seno protocol
PPLPMDL080000001	Berea	OH	44017	2/8/1999	introed myself and made a lunch date for tomorrow.there is also an im doc here as well.he is not using many opioids and he really likes senintroed myself and made a lunch date for tomorrow.there is also an im doc here as well.he is not using many opioids and he really likes sen
PPLPMDL080000001	Akron	OH	44310	2/8/1999	oxyfast presentation, oxyoentin and msc conversionoxyfast presentation, oxyoentin and msc conversion
PPLPMDL080000001	Akron	OH	44333	2/8/1999	Using vicodin and percocet 1-2 tabs q4-6. Oxy stronger and stepping down to tylenol/c and darvocet. Nx: ask what post op patients on oxyUsing vicodin and percocet 1-2 tabs q4-6. Oxy stronger and stepping down to tylenol/c and darvocet. Nx: ask what post op patients on oxy
PPLPMDL080000001	Valley View	OH	44125	2/8/1999	Dr. LaGrand - prices of PF products from Med Services. Made pt to her that there was only 1 pt. on Oramorph (30mg) from 3 hospices! She was impressed with the prices...not as big of a diff. as she may have thought. Reviewed Hospice Rebate Summary. LoDr. LaGrand - prices of PF products from Med Services. Made pt to her that there was only 1 pt. on Oramorph (30mg) from 3 hospices! She was impressed with the prices...not as big of a diff. as she may have thought. Reviewed Hospice Rebate Summary. Lorretta - excellent response from dinner program for Cleveland hospice nurses. Would like us to do again and would contact me to let me know.retta - excellent response from dinner program for Cleveland hospice nurses. Would like us to do again and would contact me to let me know.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/8/1999	talked to beth weese on the ortho floor and gave her info about partners and pain and all of the literature we have esp patient info.need to follow up to see and do an inservice for the whole floor.may want to ask at the different output facilities to talkell to beth weese on the ortho floor and gave her info about partners and pain and all of the literature we have esp patient info.need to follow up to see and do an inservice for the whole floor.may want to ask at the different output facilities to see if that would be a good idea.e if that would be a good idea.
PPLPMDL080000001	Middleburg Heights	OH	44130	2/8/1999	went over senokat and gave sampleswent over senokat and gave samples
PPLPMDL080000001	Middleburg Heights	OH	44130	2/8/1999	tried to get movement.fill in tried to get movement.fill in
PPLPMDL080000001	Akron	OH	44333	2/8/1999	post op pain management.post op pain management.
PPLPMDL080000001	Cleveland	OH	44106	2/8/1999	Fellow-hard to get specific with but says using OxyFellow-hard to get specific with but says using Oxy
PPLPMDL080000001	Cleveland	OH	44137	2/8/1999	just trying to get to know him.made an appt to get better time.need to get specific about patients and need to see exactly how he is using.he is showing up on first rx.nt show literature about uni use and add on valu. compare oxy to the combosjust trying to get to know him.made an appt to get better time.need to get specific about patients and need to see exactly how he is using.he is showing up on first rx.nt show literature about uni use and add on valu. compare oxy to the combos

PPLPMDL0800000001	Fairlawn	OH	44333	2/8/1999	work with quick onset of action, he is using more for chronic pain, and for more acute pain, not as willing to convert to oxy. nx:follow up withacl pts.work with quick onset of action, he is using more for chronic pain, and for more acute pain, not as willing to convert to oxy. nx:follow up withacl pts.
PPLPMDL0800000001	Cleveland	OH	44195	2/8/1999	Set up with PEI. has 3-4 pts targeted.F/U with DeniseSet up with PEI. has 3-4 pts targeted.F/U with Denise
PPLPMDL0800000001	Akron	OH	44333	2/8/1999	dr is concerned with abuse for his pts, he is using percocet for both post op and has alot of low back pain pts. went over post op study and also covered the low backstudy. very amiable. nx:ask what low back pts are on percocet now?dr is concerned with abuse for his pts, he is using percocet for both post op and has alot of low back pain pts. went over post op study and also covered the low backstudy. very amiable. nx:ask what low back pts are on percocet now?
PPLPMDL0800000001	Akron	OH	44333	2/8/1999	Started dr on pei program and mainly treats low back pain and workers comp pts. nx:follow up as what pts on vicodin with lbp?Started dr on pei program and mainly treats low back pain and workers comp pts. nx:follow up as what pts on vicodin with lbp?
PPLPMDL0800000001	Cleveland	OH	44106	2/8/1999	says no converting pts anymore because he is starting all new pts on oxy and others have already been converted! Good user and influencing attending physicians.Says most don't titrate effectively and use too much Durasays no converting pts anymore because he is starting all new pts on oxy and others have already been converted! Good user and influencing attending physicians.Says most don't titrate effectively and use too much Dura
PPLPMDL0800000001	Akron	OH	44333	2/8/1999	Using oxy most post op pts, he is using oxy 10mg q12h for post op. stepping down to codeine.Using oxy most post op pts, he is using oxy 10mg q12h for post op. stepping down to codeine.
PPLPMDL0800000001	Uniontown	OH	44685	2/8/1999	dr mentioned using oxy for acute pain, said oxy works well and people like it. he is using 10mg q12. nx:ask what going to do with chronic [tsdr mentioned using oxy for acute pain, said oxy works well and people like it. he is using 10mg q12. nx:ask what going to do with chronic [ts
PPLPMDL0800000001	Cleveland	OH	44195	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/9/1999	PEIPEI
PPLPMDL0800000001	Akron	OH	44303	2/9/1999	get specific on when he rx, and whn he sends pts. out.get specific on when he rx, and whn he sends pts. out.
PPLPMDL0800000001	Akron	OH	44310	2/9/1999	pei, said to come back for a lunch to discuss more, ooxfast intropel, said to come back for a lunch to discuss more, ooxfast intro
PPLPMDL0800000001	Cleveland	OH	44195	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44195	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Berea	OH	44017	2/9/1999	New to the practice.he has been here about 3 months and trained at southwest.went over oxy and compared to the combos and talked about dosing and using opioids in general.interested in uni and using in copd.went over the add on vala and need to show specNew to the practice.he has been here about 3 months and trained at southwest.went over oxy and compared to the combos and talked about dosing and using opioids in general.interested in uni and using in copd.went over the add on vala and need to show specific literature and newer sources.ific literature and newer sources.
PPLPMDL0800000001	Berea	OH	44017	2/9/1999	likes darvocet because of its perceived mildness.wanted to know the differences between addiction with darv and oxy.went over pharmaco and how del sys makes the difference.need to do a lot of follow up until rapport and trust are there.add on vala with likes darvocet because of its perceived mildness.wanted to know the differences between addiction with darv and oxy.went over pharmaco and how del sys makes the difference.need to do a lot of follow up until rapport and trust are there.add on vala with theoph but need to do some work with brand specification.loves sen and did a protocoltheoph but need to do some work with brand specification.loves sen and did a protocol
PPLPMDL0800000001	Akron	OH	44302	2/9/1999	uniphyl copd, wen over karpel study. very sample dependent.uniphyl copd, wen over karpel study. very sample dependent.
PPLPMDL0800000001	Cleveland	OH	44106	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44195	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Akron	OH	44310	2/9/1999	oxy vs vic. wants louies, scheduled for next weeloxv vs vic. wants louies, scheduled for next weel
PPLPMDL0800000001	Akron	OH	44310	2/9/1999	oxyfastoxyfast
PPLPMDL0800000001	Akron	OH	44302	2/9/1999	laxproto, oxyfast conf.laxproto, oxyfast conf.
PPLPMDL0800000001	Maple Heights	OH	44137	2/9/1999	hung up with his scheduling.talked about how it is based on abuse and not strength and again went over del sys issues and pi infohung up with its scheduling.talked about how it is based on abuse and not strength and again went over del sys issues and pi info
PPLPMDL0800000001	Maple Hts	OH	44137	2/9/1999	trying to keep talk specific as possible.identifying patients always leads him in to stories about pat'strying to keep talk specific as possible.identifying patients always leads him in to stories about pat's
PPLPMDL0800000001	Cleveland	OH	44195	2/9/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/9/1999	PEIPEI
PPLPMDL0800000001	Akron	OH	44320	2/9/1999	abuse has been issue with pts still using oxy for chronic pain. hit on post op pain, has been using lortab. nx:1-2 20mg tabs q12 and find out what post op pts?abuse has been issue with pts still using oxy for chronic pain. hit on post op pain, has been using lortab. nx:1-2 20mg tabs q12 and find out what post op pts?
PPLPMDL0800000001	Middleburg Heights	OH	44130	2/10/1999	good comparison with the combos.need to get his profen businessgood comparison with the combos.need to get his profen business
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	blackoutblackout
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	blackoutblackout
PPLPMDL0800000001	Cleveland	OH	44130	2/10/1999	he is the crme co-ordinator.trying to get frand rounds and need to get him some cv'she is the crme co-ordinator.trying to get frand rounds and need to get him some cv's
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1999	IPAPIPAP
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	PEIPEI
PPLPMDL0800000001	Beachwood	OH	44122	2/10/1999	SB: Lunch with Angie - good usage of OxyC. Still working with Drs. on improving pain mgmt. Requested Med Svs. to stock OxyFast. Discussed the usage of Senokot protocols.SB: Lunch with Angie - good usage of OxyC. Still working with Drs. on improving pain mgmt. Requested Med Svs. to stock OxyFast. Discussed the usage of Senokot protocols.
PPLPMDL0800000001	Oakwood Village	OH	44146	2/10/1999	Scott Burandt: Met with Joel Marx to discuss contract issues. Currently purchasing from PBM contract - discussed Gerimed/MHA contract. Toured facility to see that it is closed. Still has 10% of customers come to current site for prescription pick up. Scott Burandt: Met with Joel Marx to discuss contract issues. Currently purchasing from PBM contract - discussed Gerimed/MHA contract. Toured facility to see that it is closed. Still has 10% of customers come to current site for prescription pick up. Very interested in speaker program and drawing new business. Jay Nesbitt - overviewed OxyC line and HSS position. Very interested in speaker program and drawing new business. Jay Nesbitt - overviewed OxyC line and HSS position.
PPLPMDL0800000001	Broadview Heights	OH	44147	2/10/1999	SB: Met with Karen Parsons. Discussed Darvocet conversions to Ultram ; still a lot of work to be done. Overviewed speaker program for both consultants and DONs. Gave a few '99 prescribing guides for library. Confirmed Walton Manor Inservice with GeorSB: Met with Karen Parsons. Discussed Darvocet conversions to Ultram ; still a lot of work to be done. Overviewed speaker program for both consultants and DONs. Gave a few '99 prescribing guides for library. Confirmed Walton Manor Inservice with Georgann Anatakis.gann Anatakis.
PPLPMDL0800000001	Broadview Heights	OH	44147	2/10/1999	SB: Met with Karen Parsons. Discussed Darvocet conversions to Ultram ; still a lot of work to be done. Overviewed speaker program for both consultants and DONs. Gave a few '99 prescribing guides for library. Confirmed Walton Manor Inservice with GeorSB: Met with Karen Parsons. Discussed Darvocet conversions to Ultram ; still a lot of work to be done. Overviewed speaker program for both consultants and DONs. Gave a few '99 prescribing guides for library. Confirmed Walton Manor Inservice with Georgann Anatakis.gann Anatakis.
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	bLACKOUTbLACKOUT
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/10/1999	PEIPEI
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1999	bLACKOUTbLACKOUT
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	confirmed oxyfast
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/10/1999	tried to make him more familiar and comfortable with the oxy.went over the fast and ir and se benefits.stressed safety in the elderly and how dur and msc combo can inc those setried to make him more familiar and comfortable with the oxy.went over the fast and ir and se benefits.stressed safety in the elderly and how dur and msc combo can inc those se
PPLPMDL0800000001	Cleveland	OH	44195	2/10/1999	PEIPEI
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	dr is using more short acting b/cof the cost, need to ask why? doesn't he see better pain control with oxy and less abuse potential?dr is using more short acting b/cof the cost, need to ask why? doesn't he see better pain control with oxy and less abuse potential?
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Parma	OH	44129	2/11/1999	good pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as wellgood pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as well
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Parma	OH	44129	2/11/1999	good pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as wellgood pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as well
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	dr is in the same mind frame of using more short actin oxycodone, oxy ir. need to find out whay he won't use oxycontin first and reserve short acting for breakthrough?dr is in the same mind frame of using more short actin oxycodone, oxy ir. need to find out whay he won't use oxycontin first and reserve short acting for breakthrough?
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	oxyfast, let him know that its in ritzmansoxyfast, let him know that its in ritzmans
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	blackoutblackout
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	PEIPEI
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Parma	OH	44129	2/11/1999	good pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as wellgood pain management talk and how to use oxy.they do have an influence with the surgeons but it is still best to focus on them as well
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	said using vicodin, oxy is more for ca pain. ask why thinks oxy is stronger tha vicodin?said using vicodin, oxy is more for ca pain. ask why thinks oxy is stronger tha vicodin?
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout



PPLPMDL0800000001	Parma	OH	44129	2/11/1999	good pain management talk and how to use oxy. they do have an influence with the surgeons but it is still best to focus on them as wellgood pain management talk and how to use oxy. they do have an influence with the surgeons but it is still best to focus on them as well
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	tumor boards, dr haas, dr connelly, dr bisconti. tumor boards, dr haas, dr connelly, dr bisconti.
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	oxycotin for acute non malign. mostly using for ca. talked to Deptee, going into onc. steph tan wants to see more oxy used over vic, she is key hereoxycotin for acute non malign. mostly using for ca. talked to Deptee, going into onc. steph tan wants to see more oxy used over vic, she is key here
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	oxycotin, following up with peioxycotin, following up with pei
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	blackoutblackout
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	oxyfast introoxyfast intro
PPLPMDL0800000001	Garfield Hts	OH	44047	2/12/1999	Pain Mgmt inservice to nursing staff.
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	PEIPEI
PPLPMDL0800000001	Akron	OH	44304	2/11/1999	oxyfast, let him know that its in ritzmans. committed to tryingoxyfast, let him know that its in ritzmans. committed to trying
PPLPMDL0800000001	Cleveland	OH	44106	2/11/1999	BlackoutBlackout
PPLPMDL0800000001	Akron	OH	44333	2/11/1999	Treating alot of low back pain, abus eis concerns, keep after low back. nx:ask if has anylbp pts that have been on percocet for more than a few days?Treating alot of low back pain, abus eis concerns, keep after low back. nx:ask if has anylbp pts that have been on percocet for more than a few days?
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	dr was concerned with oxy having a ceiling dose, hit no ceiling and keep giving him info on opioid therapy.dr was concerned with oxy having a ceiling dose, hit no ceiling and keep giving him info on opioid therapy.
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	dr talked about her renal cell carcinoma pt that she put on oxy 20mg q12. she is using alot of short acting oxycodone and doesn't see a difference b/w oxy and ms contin. nx:ask why won't use oxy first line in place of short acting opioids and ms contdr talked about her renal cell carcinoma pt that she put on oxy 20mg q12. she is using alot of short acting oxycodone and doesn't see a difference b/w oxy and ms contin. nx:ask why won't use oxy first line in place of short acting opioids and ms contin?
PPLPMDL0800000001	Barberton	OH	44203	2/11/1999	dr has not yet used oxy for post op mainly using vicodin for post op mostly 1 tab q4-6. talked about hernia pts,said 1-2 10mg tabs q12. nx:see how hernia pts are doing?dr has not yet used oxy for post op mainly using vicodin for post op mostly 1 tab q4-6. talked about hernia pts,said 1-2 10mg tabs q12. nx:see how hernia pts are doing?
PPLPMDL0800000001	Parma	OH	44129	2/11/1999	compared oxy to vic adn talked about the differences.del sys and q12 vs q4compared oxy to vic adn talked about the differences.del sys and q12 vs q4
PPLPMDL0800000001	Cleveland	OH	44106	2/12/1999	ORS/ONC-see notesORS/ONC-see notes
PPLPMDL0800000001	Mogadore	OH	44260	2/12/1999	oxycotin for acute pain! still using more for chronic painoxycotin for acute pain! still using more for chronic pain
PPLPMDL0800000001	Mogadore	OH	44260	2/12/1999	not interested in pei, pushed for acute use. says he uses vic when he thinks they'll only take 1 or 2 a day. asked if he really thought that happens, he says 50 50. why not use oxy anyway then??not interested in pei. pushed for acute use. says he uses vic when he thinks they'll only take 1 or 2 a day. asked if he really thought that happens, he says 50 50. why not use oxy anyway then??
PPLPMDL0800000001	Parma	OH	44129	2/12/1999	followed up from lunch.he is getting more comfortable but still reverts back to old habits when he gets out of his comfort levelfollowed up from lunch.he is getting more comfortable but still reverts back to old habits when he gets out of his comfort level
PPLPMDL0800000001	Bedford	OH	44146	2/12/1999	he is not a big fan of opioids but may be a big candidate for future products.went over brand spec for uni and how to convertthe is not a big fan of opioids but may be a big candidate for future products.went over brand spec for uni and how to convert
PPLPMDL0800000001	Mogadore	OH	44260	2/12/1999	oxyfast fro ca patients and t3. oxy for acute pain.oxyfast fro ca patients and t3. oxy for acute pain.
PPLPMDL0800000001	Cleveland	OH	44119	2/12/1999	Picked up a schedule of staff meeting times to be able to do presentation w/breakfast or lunch. Contact Denise Buras for exact times and scheduling info. Nurses saying that Oxyfast has been big success and that they are seeing more OxyC vs. MSC in hospiPicked up a schedule of staff meeting times to be able to do presentation w/breakfast or lunch. Contact Denise Buras for exact times and scheduling info. Nurses saying that Oxyfast has been big success and that they are seeing more OxyC vs. MSC in hospice house.ce house.
PPLPMDL0800000001	Bedford/Sinai	OH	44146	2/12/1999	followed up with pei.identified additional pat in other officesfollowed up with pei.identified additional pat in other offices
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	BlackoutBlackout
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	blAKOUTblAKOUT
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	peipei
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	PEIPEI
PPLPMDL0800000001	Akron	OH	44310	2/16/1999	followed up at hosp display, hasn't used oxyfast yetfollowed up at hosp display, hasn't used oxyfast yet
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	blACKOUTblACKOUT
PPLPMDL0800000001	Tallmadge	OH	44278	2/16/1999	gets nausea more oxy, showed side effects and suggested foodgets nausea more oxy, showed side effects and suggested food
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	peipei
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	PEIPEI
PPLPMDL0800000001	Akron	OH	44333	2/16/1999	Dr put two pts on the pei program, he has been using vicodin for these pts. Most are mainly failed back surgeries. nx:follow up to see the benefits of oxy vs vicodin?Dr put two pts on the pei program, he has been using vicodin for these pts. Most are mainly failed back surgeries. nx:follow up to see the benefits of oxy vs vicodin?
PPLPMDL0800000001	Tallmadge	OH	44278	2/16/1999	oxyfast for ca patient, using mor oxy, still big on duragesic. went at costoxyfast for ca patient, using mor oxy, still big on duragesic. went at cost
PPLPMDL0800000001	Cleveland	OH	44106	2/16/1999	BlackoutBlackout
PPLPMDL0800000001	Barberton	OH	44203	2/16/1999	Said using the oxy ir, mentiond the pts like iv dilaudid. Using oxy 20mg and 40mg, q12h then going to liquid opioids. nx:ask how high goes with oral opioids?Said using the oxy ir, mentiond the pts like iv dilaudid. Using oxy 20mg and 40mg, q12h then going to liquid opioids. nx:ask how high goes with oral opioids?
PPLPMDL0800000001	Barberton	OH	44203	2/16/1999	Dr is using mainly up to 40mg q12, she is not using the 80mg q12h. Hit Oxyfast and 80mg tabs. Ask why not using 80mg tabs what is she going to next?Dr is using mainly up to 40mg q12, she is not using the 80mg q12h. Hit Oxyfast and 80mg tabs. Ask why not using 80mg tabs what is she going to next?
PPLPMDL0800000001	Cleveland	OH	44195	2/19/1999	BlackoutBlackout
PPLPMDL0800000001	Westlake	OH	44145	2/19/1999	Talked with nurse Donna who knows my wife. Donna agreed to take part with the PEI program. Gave patient comforting kits. Gave samples of Senokot S. They want a donation for cancer walk for life event. They use OxyContin. I need to get more info as to when and where they are using it and what competition they are using. n and where they are using it and what competition they are using.
PPLPMDL0800000001	Cleveland	OH	44195	2/19/1999	blackoutblackout
PPLPMDL0800000001	Cleveland	OH	44195	2/19/1999	blackoutblackout
PPLPMDL0800000001	Solon	OH	44139	2/19/1999	talked to him briefly at the counter.need to get a lunch date to reinforce use.using several of the combos and sometimes fogets about oxy all togethertalked to him briefly at the counter.need to get a lunch date to reinforce use.using several of the combos and sometimes fogets about oxy all together
PPLPMDL0800000001	Akron	OH	44301	2/19/1999	Mainly using duragesic for Ca pts and also for spinal stenosis. nx:ask why using the patch and not oxycotin?Mainly using duragesic for Ca pts and also for spinal stenosis. nx:ask why using the patch and not oxycotin?
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/19/1999	Met with Karen Malloy - current Director of Hospice, along with Pat McDivitt. Discussed what PF could do as far as community outreach and staff education. Liked the ideas for nursing home speaker program for DONs and nurses. Pat said to do Dr. talk is toMet with Karen Malloy - current Director of Hospice, along with Pat McDivitt. Discussed what PF could do as far as community outreach and staff education. Liked the ideas for nursing home speaker program for DONs and nurses. Pat said to do Dr. talk is too difficult - Janseen presenting at hospital today on Pain Mgmt. in Chronic Pain. Pat says that Marc's now has generic Senokot called Senocon - much less \$. Offered to speak at team meetings for product updates. Took 3/4th quarter rebates.o difficult - Janseen presenting at hospital today on Pain Mgmt. in Chronic Pain. Pat says that Marc's now has generic Senokot called Senocon - much less \$. Offered to speak at team meetings for product updates. Took 3/4th quarter rebates.
PPLPMDL0800000001	Cleveland	OH	44119	2/19/1999	Lunch with Ann Chance - discussed different speaker programs that we could do - would like to target Med. Dirs. of nursing homes and possibly do a east and west side presentation. Dates targeted were June 15/16 or June 22/23 for 6pm and 7:30 am.Lunch with Ann Chance - discussed different speaker programs that we could do - would like to target Med. Dirs. of nursing homes and possibly do a east and west side presentation. Dates targeted were June 15/16 or June 22/23 for 6pm and 7:30 am.
PPLPMDL0800000001	Beachwood	OH	44122	2/19/1999	Picked up rebate info for 4th qtr. Overviewed receipts - still questions on \$ from Lo-Med. Also, need to let them know that conversions from Percocet/Endocet/Roxicodone 5mg to OxyIR would save them \$!Picked up rebate info for 4th qtr. Overviewed receipts - still questions on \$ from Lo-Med. Also, need to let them know that conversions from Percocet/Endocet/Roxicodone 5mg to OxyIR would save them \$!
PPLPMDL0800000001	Sagamore Hills	OH	44067	2/19/1999	brentwood er physicians staff this facility they also have an ortho practice in the building when they are here and how oftenbrentwood er physicians staff this facility they also have an ortho practice in the building when they are here and how often
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/19/1999	working the er is best in the morning and it is nice to bring bagels.working the er is best in the morning and it is nice to bring bagels.
PPLPMDL0800000001	Garfield	OH	44125	2/19/1999	he dislikes generics so i played the not getting what he writes every time he write vicodin.scheduling is an issue for himhe dislikes generics so i played the not getting what he writes every time he write vicodin.scheduling is an issue for him
PPLPMDL0800000001	Akron	OH	44314	2/19/1999	Dr using for chronic pain and for post op pain, ask what opioid using for acute pain and why not oxy?Dr using for chronic pain and for post op pain, ask what opioid using for acute pain and why not oxy?
PPLPMDL0800000001	Akron	OH	44314	2/19/1999	Dr said Dr richmond is a big advocate of oxycotin, said has used for chronic pain. Hit all the dosages. nx:ask what type of pain seen oxy written for?Dr said Dr richmond is a big advocate of oxycotin, said has used for chronic pain. Hit all the dosages. nx:ask what type of pain seen oxy written for?
PPLPMDL0800000001	Cleveland	OH	44106	2/19/1999	BlackoutBlackout
PPLPMDL0800000001	Parma	OH	44134	2/19/1999	he is using alot of different opioids that are not being tracked.stadol is a staple for his ha darv and some dem.alot of areas to address for the oxy.need to get more time and make sure that he knows what i am here forhe is using alot of different opioids that are not being tracked.stadol is a staple for his ha darv and some dem.alot of areas to address for the oxy.need to get more time and make sure that he knows what i am here for
PPLPMDL0800000001	Cleveland	OH	44125	2/19/1999	need to get more time.will use for a while but it is not getting to be a habit.need to set a lunch dateneed to get more time.will use for a while but it is not getting to be a habit.need to set a lunch date

PPLPMDL0080000001	Cleveland	OH	44195	2/19/1999	Blackoutblackout
PPLPMDL0080000001	Cleveland	OH	44106	2/24/1999	ORS/ONC- see notes
PPLPMDL0080000001	Stow	OH	44224	2/19/1999	made lunch date to see if i can get a better grip on this officemade lunch date to see if i can get a better grip on this office
PPLPMDL0080000001	Cleveland	OH	44195	2/19/1999	PEIPEI
PPLPMDL0080000001	Akron	OH	44301	2/19/1999	Talked about osteoarthritis with oxycontin vs tylenol/c. had elderly pt with arthritis. Oxy 10mg q12h. Nc followup with osteoarthritis? ask if have any pts on tylenol/c?Talked about osteoarthritis with oxycontin vs tylenol/c.
PPLPMDL0080000001	Northfield	OH	44067	2/19/1999	had elderly pt with arthritis. Oxy 10mg q12h. Nc followup with osteoarthritis? ask if have any pts on tylenol/c? he is using the 10mg almost exclusively not finding the right story to get him to titrate.he said that he does not need higher nads does not go to other meds. need to find his hidden objhe is using the 10mg almost exclusively not finding the right story to get him to titrate.he said that he does not need higher nads does not go to other meds. need to find his hidden objhe is using the 10mg almost exclusively not finding the right story to get him to titrate.
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/19/1999	utilizes some of the older drugs will give demerol 50mg q4 in the initial post op setting and then perc and darv.talked about how he can use oxy for all three and converted the dosing for him.gave a pat 50 tabs of the 10 and he wrote it 1-2 q12utilizes some of the older drugs will give demerol 50mg q4 in the initial post op setting and then perc and darv.talked about how he can use oxy for all three and converted the dosing for him.gave a pat 50 tabs of the 10 and he wrote it 1-2 q12
PPLPMDL0080000001	Solon	OH	44139	2/25/1999	getting more time with him will be important.even though he has good numbers sampling alone is not enough.tried to talk about spec pat's but he would not give any info.
PPLPMDL0080000001	Cleveland	OH	44106	2/24/1999	Very busy but very interested in OXY; using Perc/Vic/Triz and vry set in his ways but sd wd tryVery busy but very interested in OXY; using Perc/Vic/Triz and vry set in his ways but sd wd try
PPLPMDL0080000001	Maple Heights	OH	44137	2/24/1999	showed evans and correlated asthma copd having the same add on valu in the literature.the big key here will be to identify patients in which the add on benefit would best be seen.showed evans and correlated asthma copd having the same add on valu in the literature.the big key here will be to identify patients in which the add on benefit would best be seen.
PPLPMDL0080000001	Cleveland	OH	44130	2/24/1999	talked to him about bringing a speaker for grand rounds.they just had a pain management from jansen but he was interested in copd.need to drop off a couple of cv's to lillian to forward to him.this is the process to get the data secured.he is set in unsitalked to him about bringing a speaker for grand rounds.they just had a pain management from jansen but he was interested in copd.need to drop off a couple of cv's to lillian to forward to him.this is the process to get the data secured.he is set in unsitalked to him about bringing a speaker for grand rounds.they just had a pain management from jansen but he was interested in copd.need to drop off a couple of cv's to lillian to forward to him.this is the process to get the data secured.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/24/1999	He is still recovering from neck surgery.remembers audrey from other office.he is using oxy but still using alot of the other combo's.went over dosing but need to do a better job at showing what is equivalent.He is still recovering from neck surgery.remembers audrey from other office.he is using oxy but still using alot of the other combo's.went over dosing but need to do a better job at showing what is equivalent.
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/24/1999	talked to him about the differences between oxy and msc but did not get a lot of time to get in to great detail.did not let him know that the info came from hospice.talked to him about the differences between oxy and msc but did not get a lot of time to get in to great detail.did not let him know that the info came from hospice.
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/24/1999	he was very perceptive because i was bob's brother.the conversion from vicodin should be no problem.went over similarities and how he is really not getting the vicodin.went over pharmoco and dosing and proce.need to do a better job with senokot and findhe was very perceptive because i was bob's brother.the conversion from vicodin should be no problem.went over similarities and how he is really not getting the vicodin.went over pharmoco and dosing and proce.need to do a better job with senokot and findhe was very perceptive because i was bob's brother.the conversion from vicodin should be no problem.went over similarities and how he is really not getting the vicodin.went over pharmoco and dosing and proce.need to do a better job with senokot and findhe was very perceptive because i was bob's brother.the conversion from vicodin should be no problem.went over similarities and how he is really not getting the vicodin.went over pharmoco and dosing and proce.need to do a better job with senokot and find
PPLPMDL0080000001	Garfield Hts	OH	44047	2/25/1999	Lynn Ensinger had to cancel inservice - call her next Tuesday to reschedule. Changing pharmacies and doing inservices. Said that first round of inservices received good reviews.
PPLPMDL0080000001	Solon	OH	44139	2/25/1999	trying to get cooperation with senokot recommendations
PPLPMDL0080000001	Maple Hts.	OH	44137	2/24/1999	samples.not much business and they are tryign to merchandise the store big timesamples.not much business and they are tryign to merchandise the store big time
PPLPMDL0080000001	Barberton	OH	44203	2/25/1999	Oxyfast
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/24/1999	talked to virg. asked about what she recom for const and gave samples of senokottalked to virg. asked about what she recom for const and gave samples of senokot
PPLPMDL0080000001	Maple Heights	OH	44137	2/24/1999	went over patient types for oxy and how it can be used in the longer term non malig disease states.add on benefit with oxy and the evans article.went over patient types for oxy and how it can be used in the longer term non malig disease states.add on benefit with oxy and the evans article.
PPLPMDL0080000001	Middleburg He	OH	44130	2/24/1999	met him briefly.he is a fan of the vicodins.went over del benefits quickly and made appt to get better time.met him briefly.he is a fan of the vicodins.went over del benefits quickly and made appt to get better time.
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/24/1999	went over fast to see if the liquid could be a benefit.he does do alot of surgeries in which oxy could be a benefit.went over dosing and equivalents and how to the 10mg 1-2 q12went over fast to see if the liquid could be a benefit.he does do alot of surgeries in which oxy could be a benefit.went over dosing and equivalents and how to the 10mg 1-2 q12
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	2/25/1999	met her at hospital display she seems like she would have potential.will need to see her in the hospital
PPLPMDL0080000001	Garfield Hts	OH	44125	2/25/1999	etting good time with him is difficult.wednesday mornings is best for the nurses but not sure it that will be good enough to get their vicodin business.dosing and equivalents may want to change as a coreetting good time with him is difficult.wednesday mornings is best for the nurses but not sure it that will be good enough to get their vicodin business.dosing and equivalents may want to change as a coreetting good time with him is difficult.wednesday mornings is best for the nurses but not sure it that will be good enough to get their vicodin business.dosing and equivalents may want to change as a core
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/25/1999	presented the pei and it was easy to get pat's that he would put on.need to get back with felicia to make sure that she knows about the program and the details for completion.talked alot about how pei is for getting docs used to using the ir and the fastpresented the pei and it was easy to get pat's that he would put on.need to get back with felicia to make sure that she knows about the program and the details for completion.talked alot about how pei is for getting docs used to using the ir and the fastpresented the pei and it was easy to get pat's that he would put on.need to get back with felicia to make sure that she knows about the program and the details for completion.talked alot about how pei is for getting docs used to using the ir and the fastpresented the pei and it was easy to get pat's that he would put on.need to get back with felicia to make sure that she knows about the program and the details for completion.talked alot about how pei is for getting docs used to using the ir and the fast
PPLPMDL0080000001	Barberton	OH	44203	2/25/1999	I have consistently hit on advantages of oxy vs vicodin, he still thinks oxy is stronger than vicodin. ncAsk what concern is with using oxy in place of vicodin or what is biggest concern with rx opioids?I have consistently hit on advantages of oxy vs vicodin, he still thinks oxy is stronger than vicodin. ncAsk what concern is with using oxy in place of vicodin or what is biggest concern with rx opioids?
PPLPMDL0080000001	Parma	OH	44129	2/26/1999	saw him at the southwest office.trying to use the roleplay from the district meeting and ask more specific questions about using uni in copd and using it bid and separating it from asthma and nocturnal use only
PPLPMDL0080000001	Barberton	OH	44203	2/25/1999	Tumor boards and er dept. I can't figure out why Dr. uses opioids across the board, I don't think she sees a real advantage of oxycontin vs other opioids. She is into short acting for the more elderly for, side effects, and mor eneuro problems. ncxhitTumor boards and er dept. I can't figure out why Dr. uses opioids across the board, I don't think she sees a real advantage of oxycontin vs other opioids. She is into short acting for the more elderly for, side effects, and mor eneuro problems. ncxhitTumor boards and er dept. I can't figure out why Dr. uses opioids across the board, I don't think she sees a real advantage of oxycontin vs other opioids. She is into short acting for the more elderly for, side effects, and mor eneuro problems. ncxhit the ca study of oxy vs immediate release and ask what big concern with using oxy vs short acting? the ca study of oxy vs immediate release and ask what big concern with using oxy vs short acting



PPLPMDL0080000001	Parma	OH	44129	2/26/1999	immunomodulation and the new benefits of theoph and uni.need to try district meeting role play with him
	Independence	OH	44131	2/26/1999	trying to find how he is using oxy and why.he appears to have no method as to what he chooses or in which order.went over the fast and reminded about the ir to stress ease of dosing and how to keep patient on oxy.need to do a better job at dosing to get trying to find how he is using oxy and why he appears to have no method as to what he chooses or in which order.went over the fast and reminded about the ir to stress ease of dosing and how to keep patient on oxy.need to do a better job at dosing to get him more in the habit of using oxyhim more in the habit of using oxy
PPLPMDL0080000001	Independence	OH	44131	2/26/1999	trying to set up metabolite story.he did mention that he likes to use both ms and dur to get better pain relief and keep down se.will need to convince him about the metabolite build up and se and how he can use the oxy instead and avoid the whole poly pharmacy issuermacy issue
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/26/1999	Quick hits and intro. Signed for Uniphyl for office.Quick hits and intro. Signed for Uniphyl for office.
PPLPMDL0080000001	Independence	OH	44131	2/26/1999	he has not put any pat's on the pei so i took and will have to find someone new.he said that he did not have anybody that needed to have dosing or medications changed.mastrianni is doing rotation at the clinic so he was not there to help.talked about there has not put any pat's on the pei so i took and will have to find someone new.he said that he did not have anybody that needed to have dosing or medications changed.mastrianni is doing rotation at the clinic so he was not there to help.talked about the fast and using ir for breakthru instead of dur and msc.need to show metabolite build up and no need to try to manage pain this way on the oxy fast and using ir for breakthru instead of dur and msc.need to show metabolite build up and no need to try to manage pain this way on the oxy
	Akron	OH	44333	2/26/1999	Dr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are. Dr has not used oxycontin for the acil pts that require a block post op for pain control, he said he will discuss with the ors and try it on hiDr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are. Dr has not used oxycontin for the acil pts that require a block post op for pain control, he said he will discuss with the ors and try it on his next consult. Nxfollow up on this type of pt's next consult. Nxfollow up on this type of pt?
	Akron	OH	44333	2/26/1999	Working on the luncheon next thursday and working on laxative protocol. Dr is starting to use more oxy post op, but still has concern about potency with oxy vs vicodin. Ncask what surgery uses vicodin vs oxycontin and why?Working on the luncheon next thursday and working on laxative protocol. Dr is starting to use more oxy post op, but still has concern about potency with oxy vs vicodin. Ncask what surgery uses vicodin vs oxycontin and why?
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/1999	working the ortho from uh.tracey is the contact person to set a lunch date.peterslide is there at least 2 days a week.need to get advice from scott about whom else to addworking the ortho from uh.tracey is the contact person to set a lunch date.peterslide is there at least 2 days a week.need to get advice from scott about whom else to add
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Dr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are. Dr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are.
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Working on the luncheon next thursday and working on laxative protocol.Working on the luncheon next thursday and working on laxative protocol.
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Working on the Dr's to start with oxy in place of codeine and vicodin, also the fear of using opioids for arthritis and chronic pain.Working on the Dr's to start with oxy in place of codeine and vicodin, also the fear of using
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	opioids for arthritis and chronic pain.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/26/1999	Talked to Leslie and Dr Davies, he was just arrested.Talked to Leslie and Dr Davies, he was just arrested.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/26/1999	2/26/99 Doesn't use much opioids. We discussed the difference between what is available and Oxy. He agreed it was a huge advantage over short acting opioids. Mentioned Uniphyl and how same delivery system is an advantage for theophylline delivery. 2/26/99 Doesn't use much opioids. We discussed the difference between what is available and Oxy. He agreed it was a huge advantage over short acting opioids. Mentioned Uniphyl and how same delivery system is an advantage for theophylline delivery.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/26/1999	2/26/99 Does use Uniphyl. Believes that there is a difference in the delivery system. Doesn't use much opioid but staff says he does treat some end stage COPD and cancer.2/26/99 Does use Uniphyl. Believes that there is a difference in the delivery system. Doesn't use much opioid but staff says he does treat some end stage COPD and cancer.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/26/1999	2/26/99 Uses Oxy for cancer and some chronic. Discussed lack of tolerance developing and he doesn't believe it. He says that there has to be down regulation of receptors causing need for more pain medication.2/26/99 Uses Oxy for cancer and some chronic. Discussed lack of tolerance developing and he doesn't believe it. He says that there has to be down regulation of receptors causing need for more pain medication.
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Dr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are. Dr is switching some pts from vicodin, lortab and vicodin, but sometimes has the concept of if it isn't broke don't fix it. ncask what conceDr Shin is joining the group, need to sit down with all three dr's and find out what their pain protocols are. Dr is switching some pts from vicodin, lortab and vicodin, but sometimes has the concept of if it isn't broke don't fix it. ncask what conce
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/1999	focused on copd and how he is using theoph and uni in particular.talked about using it bid and how it's delivery is similar to msc and how that helps keep gi se to a min.a lot of potential for oxy.uses alot of ms for various reason.need to go over advancedfocussed on copd and how he is using theoph and uni in particular.talked about using it bid and how it's delivery is similar to msc and how that helps keep gi se to a min.a lot of potential for oxy.uses alot of ms for various reason.need to go over advanced
PPLPMDL0080000001	Cleveland	OH	44106	2/26/1999	Wants info on educ and spkrs for Ireland Cancer CenterWants info on educ and spkrs for Ireland Cancer Center
PPLPMDL0080000001	Akron	OH	44319	2/26/1999	Dr has been using vicodin es 1 tab q6h, converted to 20mg q12h, said a low back pain pt and said doing well. He does have some problem pts, Need to work on proper conversion and titration. uni, said using 400mg, also ask what doing after inhalers?Dr has been using vicodin es 1 tab q6h, converted to 20mg q12h, said a low back pain pt and said doing well. He does have some problem pts, Need to work on proper conversion and titration. uni, said using 400mg, also ask what doing after inhalers?
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Working on the luncheon next thursday and working on laxative protocol. Dr is mainly using the 10mg tabs q12h for post op. Ask dr what would do for more severe pain, titration.? Also ask what uses on follow up visits if still needs an opioid?Working on the luncheon next thursday and working on laxative protocol. Dr is mainly using the 10mg tabs q12h for post op. Ask dr what would do for more severe pain, titration.? Also ask what uses on follow up visits if still needs an opioid?
PPLPMDL0080000001	Westlake	OH	44145	2/26/1999	Not many patients on pain meds currently but most are on OxyContin. The highest is on 120mg q12h. Gave bagels. The are looking for a donation for cancer walk for life event. Gave Senokot.Not many patients on pain meds currently but most are on OxyContin. The highest is on 120mg q12h. Gave bagels. The are looking for a donation for cancer walk for life event. Gave Senokot.
PPLPMDL0080000001	Akron	OH	44319	2/26/1999	Dr said he was using the 20mg tabs q12h for fissure surgery, but he us not. He is using lortab 10mg he uses alot of opioids. NXgo over proper conversion of oxy to what he is using?Dr said he was using the 20mg tabs q12h for fissure surgery, but he us not. He is using lortab 10mg he uses alot of opioids. NXgo over proper conversion of oxy to what he is using?
PPLPMDL0080000001	Akron	OH	44333	2/26/1999	Working on the Dr's to start with oxy in place of codeine and vicodin, also the fear of using opioids for arthritis and chronic pain. Dr is using mainly the 10mg tabs q12h, need to ask when he would use another opioid than oxy for pain? Working on the Dr's to start with oxy in place of codeine and vicodin, also the fear of using opioids for arthritis and chronic pain. Dr is using mainly the 10mg tabs q12h, need to ask when he would use another opioid than oxy for pain?
PPLPMDL0080000001	Akron	OH	44333	3/1/1999	Dr is treating alot of low back pain, I saw a pts walk out with vicoprophen. He sees the benefits of oxy q12 dosing with less abuse potential. He gives his pts what they ask for, confused. Ncask what other info I need to give dr or what I need to do Dr is treating alot of low back pain, I saw a pts walk out with vicoprophen. He sees the benefits of oxy q12 dosing with less abuse potential. He gives his pts what they ask for, confused. Ncask what other info I need to give dr or what I need to do to change his habit of percocet and vicodin?to change his habit of percocet and vicodin?
PPLPMDL0080000001	Bedford	OH	44146	3/1/1999	comparison to the combo's and how oxy can be equivalent to darv thru perc and beyondcomparison to the combo's and how oxy can be equivalent to darv thru perc and beyond
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/1/1999	had some concerns about the contin name but once it was explained he said this is just like using vicodin.talked about dosing and how to make it equivalent to darv, t3 and vic.he likes betadine so any samples will help get back to see him.need to follow had some concerns about the contin name but once it was explained he said this is just like using vicodin.talked about dosing and how to make it equivalent to darv, t3 and vic.he likes betadine so any samples will help get back to see him.need to follow up with specific patients and since he does surgeries at other hospitals, need to get a note to lisa.up with specific patients and since he does surgeries at other hospitals, need to get a note to lisa.
PPLPMDL0080000001	Beachwood	OH	44122	3/1/1999	has 30 pts at Rudwick in Euclid..pregnant. Gave her prescribing guide - not much experience with Oxy. Discussed different pts she could use it in. Follow up with lunch April 9has 30 pts at Rudwick in Euclid...pregnant. Gave her prescribing guide - not much experience with Oxy. Discussed different pts she could use it in. Follow up with lunch April 9
PPLPMDL0080000001	Akron	OH	44333	3/1/1999	Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr just feels that he doesn't have alot of opioid, use and if they become chrPractice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr just feels that he doesn't have alot of opioid, use and if they become chronic, he will send them out. He does have some pts on vicodin, and converted them, but he didn't convert. Ncask what concern with using oxy in place of vicodin?
PPLPMDL0080000001	Cleveland	OH	44106	3/1/1999	Hardly EVER goes to luncches or talks to reps much but came to mine!!!! Very int in OXY and says res do the writing.Using mostly Perc and Vic/very concerned w/abuse of it and using only for CHRONIC PTS. Did like what he heard and sd wd use more. F/U with Paul Protomastro Paul Protomastro
PPLPMDL0080000001	Cleveland	OH	44106	3/1/1999	Saw at VA-very busy but knew me right away!!!! Says all he uses is OXY-but why Dura then??? Says hopice pts and nurses do it. Need to talk more with Beth McGyver about this.No one on MS he doesn't thinkSaw at VA-very busy but knew me right away!!!! Says all he uses is OXY-but why Dura then??? Says hopice pts and nurses do it. Need to talk more with Beth McGyver about this.No one on MS he doesn't think
PPLPMDL0080000001	Cuyahoga Falls	OH	44319	3/1/1999	Senekot-s going to recommend.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/1/1999	did a quick follow on the pei.wanted to make sure that felicia new about program and to help identify a couple of patients for starts
PPLPMDL0080000001	Cleveland	OH	44112	3/1/1999	3-1-99 Explained that we could provide samples for patient that she wanted to get multiple stock bottles of Uniphyl for. Discussed advantages over bid theophylline use. Uses oxycontin. Be sure to point out chronic pain article and lack of addiction in3-1-99 Explained that we could provide samples for patient that she wanted to get multiple stock bottles of Uniphyl for. Discussed advantages over bid theophylline use. Uses oxycontin. Be sure to point out chronic pain article and lack of addiction in Pl. PI.
PPLPMDL0080000001	Cleveland	OH	44112	3/1/1999	3-1-99 He and Dr. Chung run surgery residency program. We discussed opportunities to see residents and help with educational programs. Discussed use of Oxycontin post-op. Bring post-op pain study.3-1-99 He and Dr. Chung run surgery residency program. We discussed opportunities to see residents and help with educational programs. Discussed use of Oxycontin post-op. Bring post-op pain study.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/1/1999	he was very helpful.there are 5 ors in his group.talked about doing a journal club.they have the ability to write for the attendings.gave me the names for the group that he is working with and none of the names are familiar.set up a bagel display in the he was very helpful.there are 5 ors in his group.talked about doing a journal club.they have the ability to write for the attendings.gave me the names for the group that he is working with and none of the names are familiar.set up a bagel display in the or to meet some of the attendings.will need to page him and make sure that we get something organized.he will be here for the next four years.or to meet some of the attendings.will need to page him and make sure that we get something organized.he will be here for the next four years.
PPLPMDL0080000001					

PPLPMDL080000001	Akron	OH	44302	3/1/1999	set up with pei again, went directly after his dilauidid use. stressed higher doses compared potency of dilauidid with oxycontin. oxyfast detail, hasn't used.set up with pei again, went directly after his dilauidid use. stressed higher doses compared potency of dilauidid with oxycontin. oxyfast detail, hasn't used.
PPLPMDL080000001	Cleveland	OH	44106	3/1/1999	Really great-has possible pt for PEI-Mr. Sanders who is on MSC-nd to check with Spiro on Thurs.Really great-has possible pt for PEI-Mr. Sanders who is on MSC-nd to check with Spiro on Thurs.
	Cleveland	OH	44106	3/1/1999	NEW!!! Went to use OXY already but thought it was on formulary at VA-looked in computer and couldn't find it so changed to MS. Told him to write it anyway-it goes to Dr. Fleming who most of the time approves it. Sd wd definitely nx time. Is on service atNEW!!! Went to use OXY already but thought it was on formulary at VA-looked in computer and couldn't find it so changed to MS. Told him to write it anyway-it goes to Dr. Fleming who most of the time approves it. Sd wd definitely nx time. Is on service at VA this month VA this month
PPLPMDL080000001					
	Akron	OH	44333	3/1/1999	Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr. has used the 10mg tabs for some chronic pts, but still can use more. nx:Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr. has used the 10mg tabs for some chronic pts, but still can use more. nx:ask what type of pts has used oxy on and why?ask what type of pts has used oxy on and why?
PPLPMDL080000001					
	Beachwood	OH	44122	3/1/1999	Very nice guy - told me to contact both nursing homes and speak with DONs about pain inservices. Likes OxyContin....next time see exactly where he is using it. Says he tried in paraplegic who was having pain, but Oxy wasn't working - pt. responded betterVery nice guy - told me to contact both nursing homes and speak with DONs about pain inservices. Likes OxyContin....next time see exactly where he is using it. Says he tried in paraplegic who was having pain, but Oxy wasn't working - pt. responded better on Percocet. on Percocet.
PPLPMDL080000001					
PPLPMDL080000001	Akron	OH	44304	3/1/1999	set up pei to use on 5 new patients instead of starting with vic. oxyfast presentation.set up pei to use on 5 new patients instead of starting with vic. oxyfast presentation.
PPLPMDL080000001	Euclid	OH	44132	3/1/1999	3-1-99 Makes no appointments in office and will only sign for samples. Work on seeing her at the hospital.3-1-99 Makes no appointments in office and will only sign for samples. Work on seeing her at the hospital.
	Akron	OH	44319	3/1/1999	Dr is using lortab 10mg q4 for post op, he has used oxy 80mg q4 for hemorrhoids. We talked about fissure surgery and hasn't used. He said he has but hasn't. Nx:ask what concerns with oxy? Ask what dosing he is using and then convert.Dr is using lortab 10mg q4 for post op, he has used oxy 80mg q4 for hemorrhoids. We talked about fissure surgery and hasn't used. He said he has but hasn't. Nx:ask what concerns with oxy? Ask what dosing he is using and then convert.
PPLPMDL080000001					
	Beachwood	OH	44122	3/1/1999	says uses more oxycontin than msc. He said he thought the morphine metabolites was an excellent selling point and another reason to use Oxy. Says he uses more in nursing homes than in private practice. Also using Percocet - told him that Oxy provides isays uses more oxycontin than msc. He said he thought the morphine metabolites was an excellent selling point and another reason to use Oxy. Says he uses more in nursing homes than in private practice. Also using Percocet - told him that Oxy provides longer coverage, no concern about ceiling limit with dosing, nor blood levels. Darvocet - says he has had success with it - thinks in some pts it works great. Discussed inappropriate issue...says that palliative care is very case dependent and differs fonger coverage, no concern about ceiling limit with dosing, nor blood levels. Darvocet - says he has had success with it - thinks in some pts it works great. Discussed inappropriate issue...says that palliative care is very case dependent and differs from one to another. Introduced OxyFast to him and discussed Senokot activity and colon specific.rom one to another. Introduced OxyFast to him and discussed Senokot activity and colon specific.
PPLPMDL080000001					
	Cuyahoga Fls	OH	44223	3/1/1999	he could be a good source of growth. he uses alot of all of the combo's and not afraid of the percocet's.likes the idea of the delivery and he does do a fair amount of nursing home business.need to find more info and give to jim.also need to go over dosinhe could be a good source of growth. he uses alot of all of the combo's and not afraid of the percocet's.likes the idea of the delivery and he does do a fair amount of nursing home business.need to find more info and give to jim.also need to go over dosing and equivalents and equivalents
PPLPMDL080000001					
	Cuyahoga Falls	OH	44223	3/1/1999	Went over evans and add on valu.ried to get specific patients.using a fair amount of the luketrienes.said that he does see many candidates for the oxy but when we went over what this can replace and dosing, it made it a little easier.Went over evans and add on valu.ried to get specific patients.using a fair amount of the luketrienes.said that he does see many candidates for the oxy but when we went over what this can replace and dosing, it made it a little easier.
PPLPMDL080000001					
	Cleveland	OH	44112	3/1/1999	3-1-99 Discussed using oxy post-op with 3 surgery residents will bring post-op pain study to lunch to further discuss use. They thought that oral PCA was a great way to look at it.3-1-99 Discussed using oxy post-op with 3 surgery residents will bring post-op pain study to lunch to further discuss use. They thought that oral PCA was a great way to look at it.
PPLPMDL080000001					
	Akron	OH	44333	3/1/1999	Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain.Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain.
PPLPMDL080000001					
PPLPMDL080000001	Akron	OH	44333	3/1/1999	Working with dr steuer and dr pinkowski.Working with dr steuer and dr pinkowski.
PPLPMDL080000001	Fairlawn	OH	44333	3/1/1999	I went over oxyfast and senokot-s.I went over oxyfast and senokot-s.
PPLPMDL080000001	Akron	OH	44304	3/1/1999	was able to follow up with dr. tan and deptee. oxy still a ca drug in this clinic. need to find a way to break this!was able to follow up with dr. tan and deptee. oxy still a ca drug in this clinic. need to find a way to break this!!
PPLPMDL080000001	Akron	OH	44307	3/1/1999	went to medical education to try to set up speaker programwent to medical education to try to set up speaker program
PPLPMDL080000001	Akron	OH	44302	3/1/1999	seeing if any new rx for oxyfast have come thru.seeing if any new rx for oxyfast have come thru.
PPLPMDL080000001	Akron	OH	44309	3/1/1999	went to im clinic.went to im clinic.
	Cuyahoga Falls	OH	44223	3/1/1999	met dr choncko on the elevator.let me know about his ors and asked about journal clubs and getting involved.made a surg appt for tomorrowmet dr choncko on the elevator.let me know about his ors and asked about journal clubs and getting involved.made a surg appt for tomorrow
PPLPMDL080000001					
	Cleveland	OH	44106	3/1/1999	Really hard to understand-fellow-saw at VA.Has pt he just put on 40mg OXY today but concerns with phcy-told him if staff approves it w/Dr. Fleming-ok.Really hard to understand-fellow-saw at VA.Has pt he just put on 40mg OXY today but concerns with phcy-told him if staff approves it w/Dr. Fleming-ok.
PPLPMDL080000001	Akron	OH	44304	3/1/1999	asked for help identifying specific pei patients with skip, also closed on using instead of vic for nonmalignant patients. asked for help identifying specific pei patients with skip, also closed on using instead of vic for nonmalignant patients.
PPLPMDL080000001	Akron	OH	44304	3/1/1999	hasn't used pei yet, tried to get him to think of a couple patients he would be seeing today to start. hasn't used pei yet, tried to get him to think of a couple patients he would be seeing today to start.
	Cleveland	OH	44106	3/1/1999	Put 2 pts on over the weekend!!! Now is at the VA-can't really use there. Very high on OXY and seems many more docs using latelyPut 2 pts on over the weekend!!! Now is at the VA-can't really use there. Very high on OXY and seems many more docs using lately
PPLPMDL080000001					
	Cuyahoga Falls	OH	44221	3/1/1999	weird office.they are separate from dilaura's but made a lunch date and have to feed both.not much feedback will really need to look at exp to see where to go.weird office.they are separate from dilaura's but made a lunch date and have to feed both.not much feedback will really need to look at exp to see where to go.
PPLPMDL080000001					
	Akron	OH	44333	3/1/1999	Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr is using oxy for chronic pain pts but said using vicodin for acute pain, pPractice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr is using oxy for chronic pain pts but said using vicodin for acute pain, prn b/c would use less than oxy. I referred to the Dr Reuben's post op study and showed that will use less narcotic in short term with oxy. He said would use more acute. Nx:ask if using oxy for acute pain and ask what most common acute pain he is treating?ng?
PPLPMDL080000001					
	Cuyahoga Falls	OH	44223	3/1/1999	nothing oxy as cancer only.he talked about not treating many pain patients but has enough patients on t3 and vic as well as darv.talked about dosing and to make the 10mg equivalent to those meds.need to make sure that he understands about the disease stanching oxy as cancer only.he talked about not treating many pain patients but has enough patients on t3 and vic as well as darv.talked about dosing and to make the 10mg equivalent to those meds.need to make sure that he understands about the disease states in which he can use oxy.add on valu with uni and evanestes in which he can use oxy.add on valu with uni and evans
PPLPMDL080000001					
	Cleveland	OH	44106	3/1/1999	Very int in OXY-also Oxyfast. Using mostly t3 and t3 elixir/wants to st up program w/residents to show them. Very receptive and sd wd tryVery int in OXY-also Oxyfast. Using mostly t3 and t3 elixir/wants to st up program w/residents to show them. Very receptive and sd wd try
PPLPMDL080000001					
	Akron	OH	44333	3/1/1999	Working with dr steuer and dr pinkowski. Dr. Steuer is in a habit of giving out vicodin along with muscle relaxants, it is a habit. Dr is not seeing the real advantage yet, work with Jim to hit on the advantages. nx:ask dr what advantages he sees witWorking with dr steuer and dr pinkowski. Dr. Steuer is in a habit of giving out vicodin along with muscle relaxants, it is a habit. Dr is not seeing the real advantage yet, work with Jim to hit on the advantages. nx:ask dr what advantages he sees with oxy vs other opioids?h oxy vs other opioids?
PPLPMDL080000001					
	Akron	OH	44333	3/2/1999	Dr mentioned that he has a few pts on uni, but most on bid theo's or medications that are dosed 4x a day. He says he whats his pts to take all their medications at the same time. Doesn't see advantages with uni. Nx:ask if he glebs bid theo's four times a day and why not use uni?
PPLPMDL080000001	Stow	OH	44224	3/1/1999	need to get more time.introed myself an d mentioned products but did not get a chance to get specific.need to evaluate all of the cores in this practiceneed to get more time.introed myself an d mentioned products but did not get a chance to get specific.need to evaluate all of the cores in this practice
PPLPMDL080000001					
	Akron	OH	44304	3/1/1999	set upwith pei. discussed using for pts instead of moving to duragesic. would probably be hospice patients. hasn't started any new patients on oxyfast set upwith pei. discussed using for pts instead of moving to duragesic. would probably be hospice patients. hasn't started any new patients on oxyfast
PPLPMDL080000001					
	Cuyahoga Falls	OH	44221	3/1/1999	focused on his t3 and vicodin patients and not talking at all about cancer.went over dosing and how to make equivalent to those meds.he had a patient initiative from johnson with ultram. asked for a copy and he gave it to me.focused on his t3 and vicodin patients and not talking at all about cancer.went over dosing and how to make equivalent to those meds.he had a patient initiative from johnson with ultram. asked for a copy and he gave it to me.
PPLPMDL080000001					
	Akron	OH	44319	3/1/1999	Dr has one pt on 40mg q12h 2 tabs a day. This pt is a low back pain pt. I hit 80mg tabs and acute pain. nx:ask when using vicodin ? uni, mentioned a copd pt 400mg, hit 600mg. Nx:ask what next step after 400mg?Dr has one pt on 40mg q12h 2 tabs a day. This pt is a low back pain pt. I hit 80mg tabs and acute pain. nx:ask when using vicodin ? uni, mentioned a copd pt 400mg, hit 600mg. Nx:ask what next step after 400mg?
PPLPMDL080000001					
	Uniontown	OH	44685	3/1/1999	Dr is using 10mg q12h for low back pain, he thinks that all most pts need. Nx:ask what next step with theses pts will be. This pt also has CA. Uni, said using theo's mainly generic, hit no generic for uni, qd dosing, also ask if uni can be used bidDr is using 10mg q12h for low back pain, he thinks that all most pts need. Nx:ask what next step with theses pts will be. This pt also has CA. Uni, said using theo's mainly generic, hit no generic for uni, qd dosing, also ask if uni can be used bid. Ask if has any pts on bid theo now? Ask if has any pts on bid theo now?
PPLPMDL080000001					
	E Cleveland	OH	44112	3/1/1999	3-1-99 Uses some in cancer patients. Not using in chronic pain. Discussed it but will have to continue on next call. Bring OA study to discuss treatment of chronic pain.3-1-99 Uses some in cancer patients. Not using in chronic pain. Discussed it but will have to continue on next call. Bring OA study to discuss treatment of chronic pain.
PPLPMDL080000001					
	Cleveland	OH	44112	3/1/1999	3-1-99 Uses Oxy. Presented PEI kit didn't want to use it at Huron Rd. Told Audrey he wanted it at other office. Has had patients on high doses. Will discuss titration. How often he is using breakthrough meds.3-1-99 Uses Oxy. Presented PEI kit didn't want to use it at Huron Rd. Told Audrey he wanted it at other office. Has had patients on high doses. Will discuss titration. How often he is using breakthrough meds.
PPLPMDL080000001					
	Akron	OH	44333	3/1/1999	Dr is using 400mg of uni for asthma pts but when he needs to titrate he goes to 300mg bid b/c afraid of high theo levels when using 600mg of uni. nx:ask if has titrated any uni pts to 600mg qd? Also ask what next step after inhalers?Dr is using 400mg of uni for asthma pts but when he needs to titrate he goes to 300mg bid b/c afraid of high theo levels when using 600mg of uni. nx:ask if has titrated any uni pts to 600mg qd? Also ask what next step after inhalers?
PPLPMDL080000001					

PPLPMDL0080000001	Cleveland	OH	44106	3/1/1999	Great call!!!! Helped him get out 1 PEI card for pt that was there. Converted from 100mg MSC q12h to 40. Wanted to start lower and titrate but feels 40 q12 will be fine. First time ever using OXY and PEI great way to get started he says. Will see more ptGreat call!!!! Helped him get out 1 PEI card for pt that was there. Converted from 100mg MSC q12h to 40. Wanted to start lower and titrate but feels 40 q12 will be fine. First time ever using OXY and PEI great way to get started he says. Will see more pt next Monday and I will be there to help again. Other pts seen today were HEM or Hodgkins. No pain. Nothing. I even looked at the list. No problem--will get them out by 3/15. He was very excited about tit and brought al the cards to the VA with him! next Monday and I will be there to help again. Other pts seen today were HEM or Hodgkins. No pain. Nothing. I even looked at the list. No problem--will get them out by 3/15. He was very excited about tit and brought al the cards to the VA with him!
PPLPMDL0080000001	Cleveland	OH	44132	3/1/1999	3-1-99 is probably using more breakthrough than necessary. Focus on titration to appropriate dose minimizing need for breakthrough meds. Start with nurses and ask how often they call in refills and how feasible it would be to simply increase dose rather3-1-99 is probably using more breakthrough than necessary. Focus on titration to appropriate dose minimizing need for breakthrough meds. Start with nurses and ask how often they call in refills and how feasible it would be to simply increase dose rather than continually using breakthrough. What is the point of the 12 hr. med? If it is not effective you may as well use all short acting r than continually using breakthrough. What is the point of the 12 hr. med? If it is not effective you may as well use all short acting r than continually using breakthrough.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1999	Bagels in the surgery lounge.made several more contacts.Tharp is a must see in the office and macmanus is also going to play a key role.Josef will need to know that I am serious.also must get a journal club for the 5 ortho residents because they are key in what the attendings write
PPLPMDL0080000001	Akron	OH	44319	3/1/1999	Dr's highest pt on 40mg q12h, I need to ask dr what her next step would be? askwhat using for acute pain?Dr's highest pt on 40mg q12h, I need to ask dr what her next step would be? askwhat using for acute pain?
PPLPMDL0080000001	Akron	OH	44333	3/1/1999	Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr wojno is using oxy he wrote an rx today for arthritis 10mg q12. He still Practice sees alot of elderly pts, they are thinking oxy for chronic pain, and using vicodin for acute pain, also they don't feel there is alot of opioid use for chronic pain. Dr wojno is using oxy he wrote an rx today for arthritis 10mg q12. He still doesn't believe he uses alot of opioids, thinking only chronic pain. Ncask what dr is using for acute apin and why not oxy?doesn't believe he uses alot of opioids, thinking only chronic pain. Ncask what dr is using for acute apin and why not oxy?
PPLPMDL0080000001	Bedford	OH	44146	3/2/1999	hassan is from uh and now with his dad.they do a fair amount with the vic's and t3's.went over dosing and equivalents and how to use in their post op cases.hassan is from uh and now with his dad.they do a fair amount with the vic's and t3's.went over dosing and equivalents and how to use in their post op cases.
PPLPMDL0080000001	Barberton	OH	44203	3/2/1999	Dr is the new head of the hem/onc dept at akron general. She is using more oxy, but need to find out how high she has gone with oxy? Also if does see difference in oxy vs morphine, show benefits and then ask why not just use oxy?Dr is the new head of the hem/onc dept at akron general. She is using more oxy, but need to find out how high she has gone with oxy? Also if does see difference in oxy vs morphine, show benefits and then ask why not just use oxy?
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/2/1999	he said that he was familiar with oxy but i dont believe him.went over dosing and equivalents but i dont think he was really sold.will need to probe and get more info out of him to determine exactly what he is doing and how to get his help because they wrhe said that he was familiar with oxy but i dont believe him.went over dosing and equivalents but i dont think he was really sold.will need to probe and get more info out of him to determine exactly what he is doing and how to get his help because they write alot for the attendings/site alot for the attendings
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1999	he is funny,need to keep on him about using he seems to do a ton of procedures because he is always having cases.he is using mainly vic.need to continue to go over dosing and equivalents he is starting to get the picture but it still is not a habiti he is funny,need to keep on him about using he seems to do a ton of procedures because he is always having cases.he is using mainly vic.need to continue to go over dosing and equivalents.he is starting to get the picture but it still is not a habit
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1999	I hope i did not offend her.she is a gs specializing in ob/gyn.she does alot of the cancer biopsies as well.she will be a good physician to follow up with.went over oxy and how she can use in the post op setting.she does not like to let her patients be li i hope i did not offend her.she is a gs specializing in ob/gyn.she does alot of the cancer biopsies as well.she will be a good physician to follow up with.went over oxy and how she can use in the post op setting.she does not like to let her patients be in pain.went over dosing and equivalents.need to find her office hours and see her there to let her know that I am serious about her using oxy and to drop off some senokotn pain.went over dosing and equivalents.need to find her office hours and see her there to let her know that I am serious about her using oxy and to drop off some senokot
PPLPMDL0080000001	Independence	OH	44131	3/2/1999	following up with pei.he is not noticing much difference.cheaper than dura for his workers comp patients and more control for his vicodin.trying to get him to think about uni before theo 24 and he is now recom senokotfollowing up with pei.he is not noticing much difference.cheaper than dura for his workers comp patients and more control for his vicodin.trying to get him to think about uni before theo 24 and he is now recom
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Warrensville Ht	OH	44128	3/2/1999	trying to get help with dr marsh and the lower doses and abuse potentialtrying to get help with dr marsh and the lower doses and abuse potential
PPLPMDL0080000001	Barberton	OH	44203	3/2/1999	has oxyfast.has oxyfast.
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	have not brought in oxyfast yet, have not brought in oxyfast yet,
PPLPMDL0080000001	Akron	OH	44309	3/2/1999	NCNC
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	The surgery center has no laxative protocol and said have to talk to all surgeons. Post op orders by AN's are tylenol/c and tylox.The surgery center has no laxative protocol and said have to talk to all surgeons. Post op orders by AN's are tylenol/c and tylox.
PPLPMDL0080000001	Akron	OH	44304	3/2/1999	NCNC
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	Dr has some concern with using oxy for ambulatory surgery, he has used oxy for total knees and hips. He thinks oxy is stronger. He was going to use oxy on acl pts and didn't found out he was concerned with age the female pt was 15 yrs of age. Ncask iDr has some concern with using oxy for ambulatory surgery, he has used oxy for total knees and hips. He thinks oxy is stronger. He was going to use oxy on acl pts and didn't found out he was concerned with age the female pt was 15 yrs of age. Ncask if has any ambu surgeries he would use oxy on? What is concern with using oxy in place of vicodin? has any ambu surgeries he would use oxy on? What is concern with using oxy in place of vicodin?
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	Dr wrote a script while I was there for chronic back and some neuropathic pain condition. He is still using lortab for his acute pain pts. NX:ask if he would consider oxy for acute pain? Uni, ask what he does if needs to increase pts medication ?Dr wrote a script while I was there for chronic back and some neuropathic pain condition. He is still using lortab for his acute pain pts. NX:ask if he would consider oxy for acute pain? Uni, ask what he does if needs to increase pts medication ?
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	Quick hit dr at window, he is using alot of vicodin, he thinks oxy is stronger and hesitant to use for chronic nonmalignant pain. Ncask why thinks oxy is stronger? Uni. ask when using theo" and which theo?Quick hit dr at window, he is using alot of vicodin, he thinks oxy is stronger and hesitant to use for chronic nonmalignant pain. Ncask why thinks oxy is stronger? Uni. ask when using theo" and which theo?
PPLPMDL0080000001	Akron	OH	44333	3/2/1999	The surgery center has no laxative protocol and said have to talk to all surgeons. Post op orders by AN's are tylenol/c and tylox. Dr says he will recommend oxy to surgeons, still thinking that oxy is stronger than vicodin and percocet. Working with hThe surgery center has no laxative protocol and said have to talk to all surgeons. Post op orders by AN's are tylenol/c and tylox. Dr says he will recommend oxy to surgeons, still thinking that oxy is stronger than vicodin and percocet. Working with him to get Lisa into surgery area at Akron General.im to get Lisa into surgery area at Akron General.
PPLPMDL0080000001	Barberton	OH	44203	3/2/1999	I talked to dr about, titrating oxy and when using oxy and duragesic together. I went over the advantages of oxy over duragesic. She is working on getting some pts off duragesic and titrating the oxy up. Need to hit all the advantages of oxy over dural talked to dr about, titrating oxy and when using oxy and duragesic together. I went over the advantages of oxy over duragesic. She is working on getting some pts off duragesic and titrating the oxy up. Need to hit all the advantages of oxy over duragesic and ask how high she has gone with oxy?gesic and ask how high she has gone with oxy?
PPLPMDL0080000001	Cleveland	OH	44128	3/2/1999	went over the pei and we converted two paients that were waiting to get their meds refilled.one was a vicoprofen and the other a t3.in both cases it worked out to be oxy 10mg 1-2 q12h.he is using the oxy in higher doses routinely but sometimes stops to went over the pei and we converted two patients that were waiting to get their meds refilled.one was a vicoprofen and the other a t3.in both cases it worked out to be oxy 10mg 1-2 q12h.he is using the oxy in higher doses routinely but sometimes stops to go to dura.need to make sure that he can titrate for ca patients and use in lower doses for his normal everyday patientsgo to dura.need to make sure that he knows that he can titrate for ca patients and use in lower doses for his normal everyday patients
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/2/1999	he is using oxy only for his cancer patients.very interested in the fast and how it tastes.he is adamant about not using opioids for his everyday patients in chronic setting.he will use acutely for flair ups but not for long term.aware of the long term she is using oxy only for his cancer patients.very interested in the fast and how it tastes.he is adamant about not using opioids for his everyday patients in chronic setting.he will use acutely for flair ups but not for long term.aware of the long term she is using oxy only for his cancer patients.very interested in the fast and how it tastes.he is adamant about not using opioids for his everyday patients in chronic setting.he will use acutely for flair ups but not for long term.aware of the long term studies and benefits but he is set in his ways.need to focus on ca pat and make sure that he is titrating and assessing.try to keep moving down for the non malignant chronic stuffstudies and benefits but he is set in his ways.need to focus on ca pat and make sure that he is titrating and assessing.try to keep moving down for the non malignant chronic stuff
PPLPMDL0080000001	Akron	OH	44320	3/2/1999	Dr is starting to use oxy in place of lortab for post op. 1-2 20mg tabs q12 for post op. Nc:still seems like has a little apprehension, ask what concerns has with using oxy post op? also find out what lortab dose using?Dr is starting to use oxy in place of lortab for post op. 1-2 20mg tabs q12 for post op. Nc:still seems like has a little apprehension, ask what concerns has with using oxy post op? also find out what lortab dose using?
PPLPMDL0080000001	Stow	OH	44224	3/3/1999	he is not doing much maintenance stuff.he does have a fair potential for oxy.uses t3 and vicodin.went over dosing and equivalentshe is not doing much maintenance stuff.he does have a fair potential for oxy.uses t3 and vicodin.went over dosing and equivalents
PPLPMDL0080000001	Cleveland	OH	44106	3/3/1999	Rather arrogant today--didn't come to lunch but I went to his ofc.Busy but remembered me.Sd had not used Oxy since last visit but that he thought his resident had.Rather arrogant today--didn't come to lunch but I went to his ofc.Busy but remembered me.Sd had not used Oxy since last visit but that he thought his resident had.
PPLPMDL0080000001	Tallmadge	OH	44278	3/3/1999	NCNC
PPLPMDL0080000001	Euclid	OH	44119	3/3/1999	3-3-99 Says he doesn't use much theophylline and only wants to talk if there is something new to discuss. Next time bring Oxy and present as a new way to treat pain.3-3-99 Says he doesn't use much theophylline and only wants to talk if there is something new to discuss. Next time bring Oxy and present as a new way to treat pain.
PPLPMDL0080000001	Tallmadge	OH	44278	3/3/1999	NCNC
PPLPMDL0080000001	Cleveland	OH	44106	3/3/1999	ORS inservice-committed to trying more-reserving for more "chronic" pts. Has seen several physicians using lately;doing hand surgery now and will be a fellow in JULYORS inservice-committed to trying more-reserving for more "chronic" pts. Has seen several physicians using lately;doing hand surgery now and will be a fellow in JULY
PPLPMDL0080000001	Akron	OH	44333	3/3/1999	Keep hitting benefits of oxy vs duragesic and ask when using combo opioids?Keep hitting benefits of oxy vs duragesic and ask when using combo opioids?
PPLPMDL0080000001	Munroe Falls	OH	44262	3/3/1999	NCNC
PPLPMDL0080000001	Cleveland	OH	44106	3/3/1999	Very int in doing a study w/PCA vs Oxy/Sd attended a mtg in Chicago last week w/University Consortium and talked w/someone there that had great results using OXYCONTIN instead of PCA right after surgery!!! Gave him Robert Reder's nameVery int in doing a study w/PCA vs Oxy/Sd attended a mtg in Chicago last week w/University Consortium and talked w/someone there that had great results using OXYCONTIN instead of PCA right after surgery!!! Gave him Robert Reder's name

PPLPMDL0800000001	Cleveland	OH	44106	3/3/1999	Strange--last call he told me he had absolutely no use for OXY and came in for lunch and talked briefly and left. Today, he was real high on it and sd he went to a program on Pain Mgmt in FLA recently and that PF sponsored and was all excited about OXY. Strange--last call he told me he had absolutely no use for OXY and came in for lunch and talked briefly and left. Today, he was real high on it and sd he went to a program on Pain Mgmt in FLA recently and that PF sponsored and was all excited about OXY. Started a pt yesterday from VICODIN! Now he appears to be real int and all of a sudden has lots of pts for it! Started a pt yesterday from VICODIN! Now he appears to be real int and all of a sudden has lots of pts for it!
PPLPMDL0800000001	Cleveland	OH	44195	3/3/1999	Very happy that we got Oxy for IPAP. Hospice formulary done and OXY on if "morphine fails"; not totally final yet. Very happy that we got Oxy for IPAP. Hospice formulary done and OXY on if "morphine fails"; not totally final
PPLPMDL0800000001	Cleveland	OH	44106	3/3/1999	Wrote 2 rx since our last visit!! nO NEWS ON good or bad but seems good so far-had never used-is on spine service now-will con'y to useWrote 2 rx since our last visit!! nO NEWS ON good or bad but seems good so far-had never used-is on spine service now-will con'y to use
PPLPMDL0800000001	Akron	OH	44312	3/3/1999	Dr uses short acting opioids first up to 4 weeks before going to a long acting opioid. Thinks oxy is stronger. Said would try. nx:ask what most common pain that he treats? ask what will use oxy for?Dr uses short acting opioids first up to 4 weeks before going to a long acting opioid. Thinks oxy is stronger. Said would try. nx:ask what most common pain that he treats? ask what will use oxy for?
PPLPMDL0800000001	Tallmadge	OH	44278	3/3/1999	NCNC
PPLPMDL0800000001	Richmond Heights	OH	44143	3/3/1999	3-3-99 Oxy stocked on pixus machines. They stock 10mg and just use as many as they need. Nursing has trouble finding it in the machines. Will work on this during in-services.3-3-99 Oxy stocked on pixus machines. They stock 10mg and just use as many as they need. Nursing has trouble finding it in the machines. Will work on this during in-services.
PPLPMDL0800000001	Richmond Hts	OH	44143	3/3/1999	3-3-99 Arranged with Ann (OR head nurse) to see surgeons. Wednesday is busiest day and we scheduled me to bring breakfast 3-10-99 3-3-99 Arranged with Ann (OR head nurse) to see surgeons. Wednesday is busiest day and we scheduled me to bring breakfast 3-10-99.
PPLPMDL0800000001	Cleveland	OH	44106	3/3/1999	Gave me a hard time/hasn't really used/everyone gets VIC-had good objections-concerned w/DEA etc and abuse. Went over everything.Sd wd try but f/u soon cuz really cocky about it. Is working w/Bohlman starting 3/1Gave me a hard time/hasn't really used/everyone gets VIC-had good objections-concerned w/DEA etc and abuse. Went over everything.Sd wd try but f/u soon cuz really cocky about it. Is working w/Bohlman starting 3/1
PPLPMDL0800000001	Tallmadge	OH	44278	3/3/1999	NC NC
PPLPMDL0800000001	Cleveland	OH	44195	3/3/1999	Counting the days until he gets out. Vry frustrated but using OXY when he can. Nds paid for program 2/10Counting the days until he gets out. Vry frustrated but using OXY when he can. Nds paid for program 2/10
PPLPMDL0800000001	Tallmadge	OH	44278	3/3/1999	NCNC
PPLPMDL0800000001	Cleveland	OH	44106	3/3/1999	Had never used but sd wd try. Rotating on spine service now.Had never used but sd wd try. Rotating on spine service now.
PPLPMDL0800000001	Richmond Hts.	OH	44143	3/3/1999	3-3-99 Excellent user of Oxy. Discussed availability of Oxy IR. PHS East wants educational programs. Agreed to help give noontime presentation for residents if his nurse at PHS could get it into his schedule. Want to find out how high he has gone wi3-3-99 Excellent user of Oxy. Discussed availability of Oxy IR. PHS East wants educational programs. Agreed to help give noontime presentation for residents if his nurse at PHS could get it into his schedule. Want to find out how high he has gone with. Nurses at Hillcrest Pain Management have many questions that need to be addressed.th dosing. Nurses at Hillcrest Pain Management have many questions that need to be addressed.
PPLPMDL0800000001	Cleveland	OH	44106	3/4/1999	Just put Bohlman's pt on 40 mg after surgery/nd to see Paul also
PPLPMDL0800000001	Cleveland	OH	44195	3/3/1999	Has 4 pts on PEI and they are all doing great-1 in particular has never felt better. These pts are not hospice pts so will NOT go back to Oramorph. Dr. is very happy with program and will definitely get 1 more pt by 3/15Has 4 pts on PEI and they are all doing great-1 in particular has never felt better. These pts are not hospice pts so will NOT go back to Oramorph. Dr. is very happy with program and will definitely get 1 more pt by 3/15
PPLPMDL0800000001	Richmond Hts	OH	44143	3/3/1999	3-3-99 Told me that he did not handle pain management although he runs wound care center. Dr. Yokiel agreed that those patinets were chronic and should be treated with Oxy v short acting opioids. Will address pain management further in next call. 3-3-99 Told me that he did not handle pain management although he runs wound care center. Dr. Yokiel agreed that those patinets were chronic and should be treated with Oxy v short acting opioids. Will address pain management further in next call.
PPLPMDL0800000001	Euclid	OH	44119	3/3/1999	3-3-99 Discussed the role of opioids in the treatment of his patient population. Concerned about tolerance. Bring OA study and definitions promotional piece to next call.3-3-99 Discussed the role of opioids in the treatment of his patient population. Concerned about tolerance. Bring OA study and definitions promotional piece to next call.
PPLPMDL0800000001	Euclid	OH	44119	3/3/1999	3-3-99 Discussed advantages of long acting v short acting opioids. He was definitely thinking about it. Bring OA study to continue to support effectiveness. Be sure to get to any regulatory concerns.3-3-99 Discussed advantages of long acting v short acting opioids. He was definitely thinking about it. Bring OA study to continue to support effectiveness. Be sure to get to any regulatory concerns.
PPLPMDL0800000001	Euclid	OH	44119	3/3/1999	3-3-99 Big Oxy user. Nice guy. Claims to use oxy in high doses and appears to not have problems with titration. Without sales data it is hard to tell if he is being truthful. Discuss that median dose for cancer patients was 105mg and that there will3-3-99 Big Oxy user. Nice guy. Claims to use oxy in high doses and appears to not have problems with titration. Without sales data it is hard to tell if he is being truthful. Discuss that median dose for cancer patients was 105mg and that there will be a 160 mg tablet soon. He is leaving to open private practice in Lorain. Was planning on covering Geauga Hospital but due to politics with UH this isn't going to happen. Suggested meeting with RN, Pam to help provide continuity of care for patient be a 160 mg tablet soon. He is leaving to open private practice in Lorain. Was planning on covering Geauga Hospital but due to politics with UH this isn't going to happen. Suggested meeting with RN, Pam to help provide continuity of care for patients. s.
PPLPMDL0800000001	Cleveland	OH	44106	3/3/1999	EXTREMELY INTERESTING CALL! Very "to the point"-told me right away that he has not used any OXY drugs in 12 yrs and won't now-ate lunch and sort of willing to listen. Sd addiction,abusive, etc. In fact he told m e that he teaches students at CWRU all EXTREMELY INTERESTING CALL! Very "to the point"-told me right away that he has not used any OXY drugs in 12 yrs and won't now-ate lunch and sort of willing to listen. Sd addiction,abusive, etc. In fact he told m e that he teaches students at CWRU all about prescribing narcs and which to use and which not to use. Tells them all not to use OXYCODONE. Did let me explain a little before he walked away because he k new I was selling him. He had nothing to say about delivery system, abuse potential, etc cuabout prescribing narcs and which to use and which not to use. Tells them all not to use OXYCODONE. Did let me explain a little before he walked away because he k new I was selling him. He had nothing to say about delivery system, abuse potential, etc cuz he knew I was right. Asked who in his "practice" have been using it? Told him Dr. Kraay and a few others. Sd, OH really? "I'll have to talk to them". Wants any info on DEA, State Medical Board, etc. Very against OXY but definitely I got him to think abz he knew I was right. Asked who in his "practice" have been using it? Told him Dr. Kraay and a few others. Sd, OH really? "I'll have to talk to them". Wants any info on DEA, State Medical Board, etc. Very against OXY but definitely I got him to think about it.F/u with info
PPLPMDL0800000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the gericatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the gericatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? Dr is using oxy 1-2 10mg tabs q12h, he said going well and no apap with less abuse potnetial. Nx:ask what he would do for pts that need more medications? find out why on follow up, writing codeine? Dr is using oxy 1-2 10mg tabs q12h, he said going well and no apap with less abuse potnetial. Nx:ask what he would do for pts that need more medications?
PPLPMDL0800000001	Cleveland	OH	44195	3/4/1999	Pain center/using as much oxy as she can but attendings write mostPain center/using as much oxy as she can but attendings write most
PPLPMDL0800000001	Cleveland	OH	44195	3/4/1999	Just put pton 40mg this weekJust put pton 40mg this week
PPLPMDL0800000001	Euclid	OH	44119	3/4/1999	3-4-99 Discussed where he may use Oxy. He didn't believe he had much use for it but, when I compared it to oral PCA he agreed that he did have a place to use it. We also discussed the recent legislation passed in the state of Ohio regarding the treatme3-4-99 Discussed where he may use Oxy. He didn't believe he had much use for it but, when I compared it to oral PCA he agreed that he did have a place to use it. We also discussed the recent legislation passed in the state of Ohio regarding the treatment of pain. Gave him the AAPM Statement on the treatment of pain. Follow up by asking him to tell me where he has or could use Oxy. Gave him the AAPM Statement on the treatment of pain. Follow up by asking him to tell me where he has or could use Oxy.nt of pain. Gave him the AAPM Statement on the treatment of pain. Follow up by asking him to tell me where he has or could use Oxy.
PPLPMDL0800000001	Cleveland	OH	44195	3/4/1999	Wimpy-passes the buck to ev ryone elseWimpy-passes the buck to ev ryone else
PPLPMDL0800000001	Gates Mills	OH	44040	3/4/1999	3-4-99 Presented product. Seemed apprehensive but try to get him to tell me where he could use it on next call.3-4-99 Presented product. Seemed apprehensive but try to get him to tell me where he could use it on next
PPLPMDL0800000001	Cleveland	OH	44195	3/4/1999	Leaving Pall care fo rgood next week/hasn't used much OXYLeaving Pall care fo rgood next week/hasn't used much OXY
PPLPMDL0800000001	Akron	OH	44310	3/4/1999	ACCIDENTALLY ENTERED THIS CALL UNDER A GUY NAMED DAVE DEPPISCHACCIDENTALLY ENTERED THIS CALL UNDER A GUY NAMED DAVE DEPPISCH
PPLPMDL0800000001	Cleveland	OH	44106	3/4/1999	See re Mr. SandersSee re Mr. Sanders
PPLPMDL0800000001	Cleveland	OH	44106	3/4/1999	Nurse told me to find him cuz he had pd pt to try OXY on-sd wd do itNurse told me to find him cuz he had pd pt to try OXY on-sd wd do it
PPLPMDL0800000001	Euclid	OH	44119	3/4/1999	3-4-99 Discussed pain management some educational issues. They invited me into the PACU anytime and said they would help me with surgeons. Also got an open invite to surgical lounge. OR begins at 730 MTWF, 900 Th. WTHf busiest days. Working on sched3-4-99 Discussed pain management some educational issues. They invited me into the PACU anytime and said they would help me with surgeons. Also got an open invite to surgical lounge. OR begins at 730 MTWF, 900 Th. WTHf busiest days. Working on scheduling nursing in-service.uling nursing in-service.
PPLPMDL0800000001	Barberton	OH	44203	3/4/1999	Tumor boards and working with med ed dept for the april speaker program. Nx:find out more about surgery and just go up to the surgical floor with bagels.Tumor boards and working with med ed dept for the april speaker program. Nx:find out more about surgery and just go up to the surgical floor with bagels.
PPLPMDL0800000001	Akron	OH	44333	3/4/1999	Oxyfst and oxy 80mg tabsOxyfst and oxy 80mg tabs
PPLPMDL0800000001	Akron	OH	44304	3/4/1999	trying to set up speaker program or journal clubs. talked oxy with a few residenttrying to set up speaker program or journal clubs. talked oxy with a few resident
PPLPMDL0800000001	Akron	OH	44310	3/4/1999	oxycontin intro, good feedback especially from Josofoxycontin intro, good feedback especially from Josof
PPLPMDL0800000001	Akron	OH	44309	3/4/1999	oxyfast introoxyfast intro
PPLPMDL0800000001	Fairlawn	OH	44333	3/4/1999	Talked to Andy he is going to bring in oxyfast and the 80mg tabs.Talked to Andy he is going to bring in oxyfast and the 80mg tabs.
PPLPMDL0800000001	Barberton	OH	44203	3/4/1999	Dr's use has considerable fallen off, Ask why his oxy use has fallen off, what his concerns are with using oxy. Ask about specific pts and how he dosed the pts? He had mentioned earlier that the pts were saying that oxy wasn't working for about half thdr's use has considerable fallen off, Ask why his oxy use has fallen off, what his concerns are with using oxy. Ask about specific pts and how he dosed the pts? He had mentioned earlier that the pts were saying that oxy wasn't working for about half the pts so he was putting them back on vicodin or percocet. Nx:ask what he meant by not working? uni, ask when he would use uni or theo?e pts so he was putting them back on vicodin or percocet. Nx:ask what he meant by not working? uni, ask when he would use uni or theo?
PPLPMDL0800000001	Barberton	OH	44203	3/4/1999	Dr is not using oxy first line, he is using vicodin or percocet then going to oxycontin if on alot of these medications. Mentioned cost as an issue, but there is more to this. Need to ask what type of pain dr is reating with oxy, what dose and how dosDr is not using oxy first line, he is using vicodin or percocet then going to oxycontin if on alot of these medications. Mentioned cost as an issue, but there is more to this. Need to ask what type of pain dr is reating with oxy, what dose and how dosing? Also need to ask what opioid dr is starting with and why? Uni, ask what type of pts Dr would considering putting on theo?, also ask what does with pts after the inhalers?ing? Also need to ask what opioid dr is starting with and why? Uni, ask what type of pts Dr would considering putting on theo?, also ask what does with pts after the inhalers?
PPLPMDL0800000001	Medina	OH	44302	3/4/1999	comparison to the combos and a good pain management talk.comparison to the combos and a good pain management talk.
PPLPMDL0800000001	Akron	OH	44319	3/4/1999	This call is almost always a quick hit, he believes that oxy is stronger, and he thinks he will get in more trouble from the DEA that with vicodin and percocet. Right now I can't get through to him, He is using the higher doses as last resort. nx:ask drThis call is almost always a quick hit, he believes that oxy is stronger, and he thinks he will get in more trouble from the DEA that with vicodin and percocet. Right now I can't get through to him, He is using the higher doses as last resort. nx:ask dr if using oxy for most severe pain pts, why not give the same pain control for his other pts? if using oxy for most severe pain pts, why not give the same pain control for his other pts?

PPLPMDL0080000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? quick conversation with dr about post op. He is using vicodin post op 1-2 q4-6h. He thinks oxy is stronger and also is concerned about oxy lasting 12hrs and what to do if experience pain before 12hrs. Nx:As find out why on follow up, writing codeine? quick conversation with dr about post op. He is using vicodin post op 1-2 q4-6h. He thinks oxy is stronger and also is concerned about oxy lasting 12hrs and what to do if experience pain before 12hrs. Nx:Ask what type of surgery would use oxy on and what and how is he dosing oxy?k what type of surgery would use oxy on and what and how is he dosing oxy?
PPLPMDL0080000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? Dr was going to use oxy 20mg q12 on a surgery he had just performed on a pregnant woman. He still thinks oxy is stronger than vicodin, he says he does alot of carpal tunnel surgeries for workers comp pts, a find out why on follow up, writing codeine? Dr was going to use oxy 20mg q12 on a surgery he had just performed on a pregnant woman. He still thinks oxy is stronger than vicodin, he says he does alot of carpal tunnel surgeries for workers comp pts, and he asys that they ask for vicodin. Right after that he said he is concerned about abuse but still gives them vicodin. Nx:ask what other surgeries has used oxy on and if he would consider using oxy for carpal tunnel surgery?nd he asys that they ask for vicodin. Right after that he said he is concerned about abuse but still gives them vicodin. Nx:ask what other surgeries has used oxy on and if he would consider using oxy for carpal tunnel surgery?
PPLPMDL0080000001	Euclid	OH	44132	3/4/1999	3-4-99 Overheard my presentation with Dr Angel an said that he could really help me. When I asked what patient population he just said He would help and left. Follow up with conversion tables and titration guides.3-4-99 Overheard my presentation with Dr Angel an said that he could really help me. When I asked what patient population he just said He would help and left. Follow up with conversion tables and titration guides.
PPLPMDL0080000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? Dr said he has used oxy once but he sia dhe wasn't sure about the dosing, I went over the dosing and then Dr Reilley came in and started to sell oxy to Dr. He still had the concept that oxy was stronger than find out why on follow up, writing codeine? Dr said he has used oxy once but he sia dhe wasn't sure about the dosing, I went over the dosing and then Dr Reilley came in and started to sell oxy to Dr. He still had the concept that oxy was stronger than vicodin. He said he would start using alot more. Nx:ask what surgeries he has used on and how he dosed oxy? vicodin. He said he would start using alot more. Nx:ask what surgeries he has used on and how he dosed oxy?
PPLPMDL0080000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? Dr is still using oxy for the more severe pain surgeries, she is using vicodin for more routine. Potnecy is the issue. Nx:ask what type of surgeries she is using oxy for and how dosing? also find out what find out why on follow up, writing codeine? Dr is still using oxy for the more severe pain surgeries, she is using vicodin for more routine. Potnecy is the issue. Nx:ask what type of surgeries she is using oxy for and how dosing? also find out what concerns with using oxy in place of vicodin?concerns with using oxy in place of vicodin?
PPLPMDL0080000001	Akron	OH	44333	3/4/1999	Work on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. AlsoWork on how oxycontin works, delivery system, potency vs vicodin and tylenol with codeine. Address the geriatric population, adjuvant therapy. Find out why using vicodin post op. Work on pain protocol along with dosing, conversion and titration. Also find out why on follow up, writing codeine? find out why on follow up, writing codeine?
PPLPMDL0080000001	Euclid	OH	44119	3/4/1999	3-4-99 Eats lunch at Euclid Hospital every day. Discussed how Oxy can be used in stead of Vicoden and other short acting opioids. Follow up with dosing conversion and titration card.3-4-99 Eats lunch at Euclid Hospital every day. Discussed how Oxy can be used in stead of Vicoden and other short acting opioids. Follow up with dosing conversion and titration card.
PPLPMDL0080000001	Gates Mills	OH	44040	3/4/1999	3-4-99 PEI binder on counter. MD and nurses know how to use it. Agreed that Oxy provides good pain control but unaware that it comes in greater than 40mg and my guess is has never used it any higher. Be sure to go over titration guide and OxyFAST. Br3-4-99 PEI binder on counter. MD and nurses know how to use it. Agreed that Oxy provides good pain control but unaware that it comes in greater than 40mg and my guess is has never used it any higher. Be sure to go over titration guide and OxyFAST. Bring article stating 105mg average Onc dose.ing article stating 105mg average Onc dose.
PPLPMDL0080000001	Barberton	OH	44203	3/4/1999	Tumor boards and working with med ed dept for the april speaker program. Nx:find out more about surgery and just go up to the surgical floor with bagels. Quick hit dr on, oxy, he likes immediate release oxycodone, hit oxy q12h dosing with improved qualTumor boards and working with med ed dept for the april speaker program. Nx:find out more about surgery and just go up to the surgical floor with bagels. Quick hit dr on, oxy, he likes immediate release oxycodone, hit oxy q12h dosing with improved quality of life, also mentioned potnetial of less opioid that will be taken. Nx:ask what objections has to using oxycontin in place of immediate release opioids?ty of life, also mentioned potnetial of less opioid that will be taken. Nx:ask what objections has to using oxycontin in place of immediate release opioids?
PPLPMDL0080000001	Cleveland	OH	44127	3/5/1999	says he rxd 3 last week in wifes office see's her pain pats does blocks in her officessays he rxd 3 last week in wifes office see's her pain pats does blocks in her office
PPLPMDL0080000001	Westlake	OH	44145	3/5/1999	He said he likes to use Oxy post op. His nurse will handle most of the presentations in the future.He said he likes to use Oxy post op. His nurse will handle most of the presentations in the future.
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	is starting to use says he doesnt always remember was going to give to pat going home from deaconess oxy but only had one script and started to rx vic; has a problem with not being able to call inis starting to use says he doesnt always remember was going to give to pat going home from deaconess oxy but only had one script and started to rx vic; has a problem with not being able to call in
PPLPMDL0080000001	Akron	OH	44310	3/5/1999	MSCONTIN AND DURAGESIC VS OXY. NOT USING OXYAT ALL FOR ACUTR PAIN, DIDN'T GO THAT WAY TODAY WENT FOR MALG PAIN WHERE HE IS COMFORTABLEMSCONTIN AND DURAGESIC VS OXY. NOT USING OXYAT ALL FOR ACUTR PAIN, DIDN'T GO THAT WAY TODAY WENT FOR MALG PAIN WHERE HE IS COMFORTABLE
PPLPMDL0080000001	Westlake	OH	44145	3/5/1999	Dr. Cetin uses some OxyContin and he likes Senokat. We Briefly met as I gave him the Senokat. He said he would have more time next time.Dr. Cetin uses some OxyContin and he likes Senokat. We Briefly met as I gave him the Senokat. He said he would have more time next time.
PPLPMDL0080000001	Cleveland	OH	44112	3/5/1999	3-5-99 Surgeon very active at Hurron Rd and with residents. Had an issue recently with a woman complaining of pain he did not believe that turn out to be fatal metastsis. Says he will treat pain more aggressively now. Was impressed with Oxy and invit3-5-99 Surgeon very active at Hurron Rd and with residents. Had an issue recently with a woman complaining of pain he did not believe that turn out to be fatal metastsis. Says he will treat pain more aggressively now. Was impressed with Oxy and invited me to come and present it to the residents.ed me to come and present it to the residents.
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	saw in or listened to presentation but no commitment not likely to change immediately leave info in off with nuresaw in or listened to presentation but no commitment not likely to change immediately leave info in off with nurse
PPLPMDL0080000001	Cleveland	OH	44115	3/5/1999	committed to using usually uses ultram then coedinecommitted to using usually uses ultram then coedine
PPLPMDL0080000001	North Olmsted	OH	44070	3/5/1999	Uses Uniphyl. I need to find out when she starts it at lunch. Only has one patient on Oxy.Uses Uniphyl. I need to find out when she starts it at lunch. Only has one patient on Oxy.
PPLPMDL0080000001	Akron	OH	44310	3/5/1999	BEEN USING THE 600 MG UNI FREQUENTLY LATELY, SAYS HAVNG GOODLUCK SWITCHING THEODUR PTSEEN USING THE 600 MG UNI FREQUENTLY LATELY, SAYS HAVNG GOODLUCK SWITCHING THEODUR PTS
PPLPMDL0080000001	Akron	OH	44310	3/5/1999	QUICK WINDOW HT, HAS USED OXY A FEW TIMES IN THE LAST MONTH. MOSTLY IN PLACT OF DUGESIC, STILL PLACING ABOVE VIC. SCHEDULED LUNCHQUICK WINDOW HT, HAS USED OXY A FEW TIMES IN THE LAST MONTH. MOSTLY IN PLACT OF DUGESIC, STILL PLACING ABOVE VIC. SCHEDULED LUNCH
PPLPMDL0080000001	Westlake	OH	44145	3/5/1999	Just met. He said his nurse will handle the OxyContin and Senokat info. Gave Senokat. Just met. He said his nurse will handle the OxyContin and Senokat info. Gave Senokat.
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	saw in or says he wrote 3 this week;or yesterday;would not engage in serious conversation about oxycontin saw in or says he wrote 3 this week; yesterday;would not engage in serious conversation about oxycontin
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	doestn like me to push oxy cause he's already using;follow up with him regarding 5 for august programdoestn like me to push oxy cause he's already using;follow up with him regarding 5 for august program
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	still using oxy q8 no breakthrough; still using vic acutely need to get more qty time with himstill using oxy q8 no breakthrough; still using vic acutely need to get more qty time with him
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	SAYS I'M PUSHY but didnt seem to mind asked him to send pat home on oxy not vic;no commitmentSAYS I'M PUSHY but didnt seem to mind asked him to send pat home on oxy not vic;no commitment
PPLPMDL0080000001	Cleveland	OH	44113	3/5/1999	has 5 pat on oxy has not recieved pain as fifth vital sign;had pharm call back and ask why pat was on pain;showed area where they said long acting opioids are ideal;set up lunch to get more time with herhas 5 pat on oxy has not recieved pain as fifth vital sign;had pharm call back and ask why pat was on pain;showed area where they said long acting opioids are ideal;set up lunch to get more time with her
PPLPMDL0080000001	Richmond Hts	OH	44143	3/5/1999	3-5-99 Next call use TheoDur v Uniphyl article. Also discuss pain management and advantages of Oxy. Oxy available on all floors at PHS East.3-5-99 Next call use TheoDur v Uniphyl article. Also discuss pain management and advantages of Oxy. Oxy available on all floors at PHS East.
PPLPMDL0080000001	Cleveland	OH	44106	3/5/1999	Pulled PEI book-no ptsPulled PEI book-no pts
PPLPMDL0080000001	Cleveland	OH	44111	3/5/1999	still has not used thinks of all the time has seen some of kuntzps pat who said oxy has not worked for;agreed good night sleep is benefit may give pats option of oxy vs short acting;see if she has tried on any pat also promoted oxy ir instead of per/vic still has not used thinks of all the time has seen some of kuntzps pat who said oxy has not worked for;agreed good night sleep is benefit may give pats option of oxy vs short acting;see if she has tried on any pat also promoted oxy ir instead of per/vic if she wont use oxyif she wont use oxy
PPLPMDL0080000001	Cleveland	OH	44112	3/5/1999	3-5-99 Discussed rx habits of physicians who come there. Requested nursing in service scheduled 5-6-99. Very sharp. Belives that there are many pain mangement issues not being addressed in her patients.3-5-99 Discussed rx habits of physicians who come there. Requested nursing in service scheduled 5-6-99. Very sharp. Belives that there are many pain mangement issues not being addressed in her patients.
PPLPMDL0080000001	Cleveland	OH	44106	3/5/1999	SLQWwwwwwwwww talking-hasn't used yet-butsd will consider for next ACL ptSLQWwwwwwwwww talking-hasn't used yet-butsd will consider for next ACL pt
PPLPMDL0080000001	Westlake	OH	44145	3/5/1999	Met him quickly in the hallway. Gave him Oxy and Uni literature. Probe at appointment.Met him quickly in the hallway. Gave him Oxy and Uni literature. Probe at appointment.
PPLPMDL0080000001	Akron	OH	44310	3/5/1999	WENT OVER OXYFAST AGAIN WITH OXY HE HAS BETER PAIN CONTROL THAN DURAGESIC. HIGHEST DOSE OF OXY HE DOESN'T REMEMBER. VERY DIFFICULT TO GET SPECIFIC WITHWENT OVER OXYFAST AGAIN WITH OXY HE HAS BETER PAIN CONTROL THAN DURAGESIC. HIGHEST DOSE OF OXY HE DOESN'T REMEMBER. VERY DIFFICULT TO GET SPECIFIC WITH
PPLPMDL0080000001	Cleveland	OH	44111	3/5/1999	see if roxyco still having problems with filling rx's see if roxyco still having problems with filling rx's
PPLPMDL0080000001	Cleveland	OH	44109	3/5/1999	dinner with res promoted oxy spoke to Physicatry will use in chronic pats on consult follow up on 8a;steve hanks ortho res back using oxy in clinci oral sur and dental using;is approved for using on rehab floor;im res using in clinicdinner with res promoted oxy spoke to Physicatry will use in chronic pats on consult follow up on 8a;steve hanks ortho res back using oxy in clinci oral sur and dental using;is approved for using on rehab floor;im res using in clinic
PPLPMDL0080000001	Lakewood	OH	44107	3/5/1999	I met Shah the pharmacist. He carries all sizes. He already received the MS Contin rebate program through the mail.I met Shah the pharmacist. He carries all sizes. He already received the MS Contin rebate program through the mail.
PPLPMDL0080000001	Rocky River	OH	44116	3/5/1999	I met Yinka the pharmacist. She carries Uniphyl but not OxyContin. She claims she never gets any scripts. She understands that the delivery system allows for less chance for abuse.I met Yinka the pharmacist. She carries Uniphyl but not OxyContin. She claims she never gets any scripts. She understands that the delivery system allows for less chance for abuse.
PPLPMDL0080000001	Cleveland	OH	44112	3/5/1999	3-5-99 Thelma Berg Dr Chari's assistant and resident coordinator. Signed up for presentation to surgery residents before their basic science seminar 3-30-99. 3-5-99 Thelma Berg Dr Chari's assistant and resident coordinator. Signed up for presentation to surgery residents before their basic science seminar 3-30-99.



PPLPMDL0800000001	Cleveland	OH	44112	3/5/1999	3-5-99 Scheduled oncology nurses pain management seminar. Be sure to mention new Ohio legislation regarding the treatment of pain. Definitions of addiction, tolerance, etc... Basic types of pain and their treatment. Two groups approx. 20 min each.3-5-99 Scheduled oncology nurses pain management seminar. Be sure to mention new Ohio legislation regarding the treatment of pain. Definitions of addiction, tolerance, etc... Basic types of pain and their treatment. Two groups approx. 20 min each.
PPLPMDL0800000001	Cleveland	OH	44112	3/5/1999	3-5-99 Asked to provide nursing in service on pain management. Carla believes pain is largely undertreated. Says that her experience in pain assessment in other cities far surpasses what we do. Was very interested in pain being treated as the fifth vital sign.3-5-99 Asked to provide nursing in service on pain management. Carla believes pain is largely undertreated. Says that her experience in pain assessment in other cities far surpasses what we do. Was very interested in pain being treated as the fifth vital sign in patient assessment.al sign in patient assessment.
PPLPMDL0800000001	Akron	OH	44310	3/5/1999	TRIED TO FIND PAIN CLINIC, GONE. WENT TO HOSPICE AND HOME CARE FOR SUMMA TO MEET RNSTRIDED TO FIND PAIN CLINIC, GONE. WENT TO HOSPICE AND HOME CARE FOR SUMMA TO MEET RNS
PPLPMDL0800000001	Lakewood	OH	44107	3/5/1999	Bridget said to set up a lunch next time. Dr. Obrien liked the fact that OxyContin's delivery system reduces the chance for addiction and abuse. He will try to take advantage of the PEI program even though it is short notice. He does not like the DuragesicBridget said to set up a lunch next time. Dr. Obrien liked the fact that OxyContin's delivery system reduces the chance for addiction and abuse. He will try to take advantage of the PEI program even though it is short notice. He does not like the Duragesic Patch. Find out when and where he is using Oxy. He said he does use a little Vicodin. Gave some Senokot. ic Patch. Find out when and where he is using Oxy. He said he does use a little Vicodin. Gave some Senokot.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/1999	AN-doing all the pain mgmt in hospital-good user and will be fellow-says seeing ORS pts on Oxy alreadyAN-doing all the pain mgmt in hospital-good user and will be fellow-says seeing ORS pts on Oxy already
PPLPMDL0800000001	Cleveland	OH	44113	3/5/1999	using senkot asked him if he's using oxy post oper keep asking him to use in acuteusing senkot asked him if he's using oxy post oper keep asking him to use in acute
PPLPMDL0800000001	Cleveland	OH	44106	3/5/1999	Writing quite a bit b ut a real jerkWriting quite a bit b ut a real jerk
PPLPMDL0800000001	Akron	OH	44310	3/5/1999	NICHING LIKE TERELETSKY FOR CHRONIC PAIN. NEED MORE TIMENICHING LIKE TERELETSKY FOR CHRONIC PAIN. NEED MORE TIME
PPLPMDL0800000001	Cleveland	OH	44113	3/5/1999	says he doesnt use :postions oxy as strong opioid; not open to conversationsays he doesnt use :postions oxy as strong opioid; not open to conversation
PPLPMDL0800000001	Cleveland	OH	44106	3/5/1999	PEI 1 ptPEI 1 pt
PPLPMDL0800000001	Cleveland	OH	44112	3/5/1999	3-5-99 When I saw him in Jan started one pt. Has now started several patients and is very pleased with results. Wants to speak for us. Has just become director of pain clinic at huron rd. Follow up with patient types. Discuss exactly where he is ta3-5-99 When I saw him in Jan started one pt. Has now started several patients and is very pleased with results. Wants to speak for us. Has just become director of pain clinic at huron rd. Follow up with patient types. Discuss exactly where he is targeting use. Have him speak.rgeting use. Have him speak.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/1999	Has 2 pts on PEIHas 2 pts on PEI
PPLPMDL0800000001	Cleveland	OH	44113	3/5/1999	Is giving more pills of oxy enough to last 3 weeks;is giving more pills of oxy enough to last 3 weeks;
PPLPMDL0800000001	Akron	OH	44310	3/5/1999	TRYING TO GET HIM TO THINK OF OXY FOR ACUTE PAIN. VERY COMFORTABLE WITH CHRONIC ESPECIALLY IN NURSING HOME PTS. NOT SURE IF SOLD HIM SCHED LUNCH TO GET MORE TIMETRYING TO GET HIM TO THINK OF OXY FOR ACUTE PAIN. VERY COMFORTABLE WITH CHRONIC ESPECIALLY IN NURSING HOME PTS. NOT SURE IF SOLD HIM SCHED LUNCH TO GET MORE TIME
PPLPMDL0800000001	Richmond Heights	OH	44143	3/5/1999	3-5-99 Will use Uniphyl. Sent samples. Placed dosing card in patients chart and is going to put him on Oxy. Afraid of "going to jail". Follow up patient and provide more regulatory help.3-5-99 Will use Uniphyl. Sent samples. Placed dosing card in patients chart and is going to put him on Oxy. Afraid of "going to jail". Follow up patient and provide more regulatory help.
PPLPMDL0800000001	Westlake	OH	44145	3/5/1999	Highest mg patient on 120q12h. Dr. Diaz just wrote OxyR this week for the first time. The office wants me to sponsor the Walk For Life in July by buying something like pizzas.Highest mg patient on 120q12h. Dr. Diaz just wrote OxyR this week for the first time. The office wants me to sponsor the Walk For Life in July by buying something like pizzas.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/1999	Did back surgery and wrote Oxy 40mg q12h.Pt doing well. Will be at the VA for 4 monthsDid back surgery and wrote Oxy 40mg q12h.Pt doing well. Will be at the VA for 4 months
PPLPMDL0800000001	Cleveland	OH	44107	3/8/1999	Had the opportunity to introduce myself. Probe at lunch appointment.Had the opportunity to introduce myself. Probe at lunch appointment.
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	Has 3 PEI cards and will use on UH pts. F/U on FridayHas 3 PEI cards and will use on UH pts. F/U on Friday
PPLPMDL0800000001	Akron	OH	44302	3/8/1999	PEIPEI
PPLPMDL0800000001	Westlake	OH	44145	3/8/1999	He uses Oxy after Vicoden. He likes the prepacked sample pack to give to the patients for short term pain. But he uses Oxy for pain that lasts a little longer where he would have to write a script.He uses Oxy after Vicoden. He likes the prepacked sample pack to give to the patients for short term pain. But he uses Oxy for pain that lasts a little longer where he would have to write a script.
PPLPMDL0800000001	Cleveland	OH	44107	3/8/1999	Briefly met in the hall. Find out at the next breakfast when he uses OXY. Find out his protocol.Briefly met in the hall. Find out at the next breakfast when he uses OXY. Find out his protocol.
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	Took 1 PEI card for pt-doesn't have anyone today he doesn't think but will use if he can. Told him he can write OXY and get Dr. Fleming to approve.Took 1 PEI card for pt-doesn't have anyone today he doesn't think but will use if he can. Told him he can write OXY and get Dr. Fleming to approve.
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	chairman of P and T-had bad experience with Oxycodone 30 yrs ago so is against it but willing to listen. Says she will def look into it if I get someone to submit request. Very technical but keepsboundaries w/ reps. get someone to submit form
PPLPMDL0800000001	Lakewood	OH	44107	3/8/1999	Likes Uniphyl. Find out at breakfast when he puts a patient on it.Likes Uniphyl. Find out at breakfast when he puts a patient on it.
PPLPMDL0800000001	Parma	OH	44129	3/8/1999	he likes the idea of using oxy but he is not committed to converting the surgeons.need to do a better job at dosing and making him comfortablehe likes the idea of using oxy but he is not committed to converting the surgeons.need to do a better job at dosing and making him comfortable
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	PEI--pt that he gave card to last week couldn't get filled cuz it was on VA Rx pad and can't fill anywhere but in VA phcy so he had to rewrite on UH rx pads sd wd find resident w/generic rx pad. Will use the rest next week .Targeted 2-3 pts for Monday 3/15. ay 3/15.
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	started pt on OXY but couldn't get it filled cuz it was written on VA pad-will get resident from upstairs to give him gen Rx. has 2-3 pts for next week. Started 1 more today. started pt on OXY but couldn't get it filled cuz it was written on VA pad-will get resident from upstairs to give him gen Rx. has 2-3 pts for next week. Started 1 more today.
PPLPMDL0800000001	Cleveland	OH	44107	3/8/1999	Briefly met in hallway. Told him I promote Oxy and I will go over it at the lunch.Briefly met in hallway. Told him I promote Oxy and I will go over it at the lunch.
PPLPMDL0800000001	Lakewood	OH	44107	3/8/1999	quick hit. Find out writing habits at lunchquick hit. Find out writing habits at lunch
PPLPMDL0800000001	Barberton	OH	44203	3/8/1999	Talked to Dr about he treatment of copd, he starts with ipratropium bromide then adds beta agonist, then long acting beta agonist if inhalers are not working then goes to theo. Mentioned using uni, but then reverted to nocturnal problems and said uses thTalked to Dr about he treatment of copd, he starts with ipratropium bromide then adds beta agonist, then long acting beta agonist if inhalers are not working then goes to theo. Mentioned using uni, but then reverted to nocturnal problems and said uses theos twice a day. So use is limited. Compared uni to bid theo's and agreed, but still has uni niched. Also mentioned that uni can be used 2x a day. NxAsk why thinks bid theo's are used instead of qd theo's for COPD? Mentioned oxy, for ca pain pts andeo twice a day. So use is limited. Compared uni to bid theo's and agreed, but still has uni niched. Also mentioned that uni can be used 2x a day. NxAsk why thinks bid theo's are used instead of qd theo's for COPD? Mentioned oxy, for ca pain pts and senekot. senekot.
PPLPMDL0800000001	Akron	OH	44319	3/8/1999	Quick hit dr at window, said doesn't use alot of opioids, thinking that oxy is strong. nx:ask if uses vicodin and for what? Uni, ask if using theo's and what does after inhalers?Quick hit dr at window, said doesn't use alot of opioids, thinking that oxy is strong. nx:ask if uses vicodin and for what? Uni, ask if using theo's and what does after inhalers?
PPLPMDL0800000001	Akron	OH	44302	3/8/1999	SPEN T MORE TIME WANTING TO TEACH ME!! DISCUSSE UNI DELIVERY SYTEMSPEN T MORE TIME WANTING TO TEACH ME!! DISCUSSE UNI DELIVERY SYTEM
PPLPMDL0800000001	Barberton	OH	44203	3/8/1999	Dr says he only gives a percocet, one or two tabs a day, thinks oxy is stronger than percocet and vicodin. He treats alot of occupational ailments and these pts want to take more medication. Nx:ask what benefits does dr see in oxy?Dr says he only gives a percocet, one or two tabs a day, thinks oxy is stronger than percocet and vicodin. He treats alot of occupational ailments and these pts want to take more medication. Nx:ask what benefits does dr see in oxy?
PPLPMDL0800000001	Uniontown	OH	44685	3/8/1999	Dr has used ms contin in the past and associates oxy for cancer pts. Need to go over oxy's benefits and also ask what opioid using for acute nonmalignant pain? uni, ask when using theo and what she uses when the inhalers fail?Dr has used ms contin in the past and associates oxy for cancer pts. Need to go over oxy's benefits and also ask what opioid using for acute nonmalignant pain? uni, ask when using theo and what she uses when the inhalers fail?
PPLPMDL0800000001	Lakewood	OH	44107	3/8/1999	Met briefly. Probe at lunchMet briefly. Probe at lunch
PPLPMDL0800000001	Akron	OH	44319	3/8/1999	Dr minich is using oxy for chronic pain pts, converting pts already on combo opioids. Ask if would stat pts on oxy in place of combo's. Go over her pain protocol or step approach, find out where she is using other opioids and why not oxy in these placesDr minich is using oxy for chronic pain pts, converting pts already on combo opioids. Ask if would stat pts on oxy in place of combo's. Go over her pain protocol or step approach, find out where she is using other opioids and why not oxy in these places.s.
PPLPMDL0800000001	Akron	OH	44307	3/8/1999	HAS ALOT OF M5CONCEPTIONS ABOUT ANALGESCS. USED THE DEFINITIONS PIECEHAS ALOT OF M5CONCEPTIONS ABOUT ANALGESCS. USED THE DEFINITIONS PIECE
PPLPMDL0800000001	Akron	OH	44302	3/8/1999	OXYFAST INTROOXYFAST INTRO
PPLPMDL0800000001	Westlake	OH	44145	3/8/1999	Dr. Deehring uses OxyContin after Vicoden. He uses a lot of Vicoden because it is available to him through the hospital in a prepacked sample unit. But he uses the OxyContin when the pain persists a little longer and the sample pack is not enough.Dr. Deehring uses OxyContin after Vicoden. He uses a lot of Vicoden because it is available to him through the hospital in a prepacked sample unit. But he uses the OxyContin when the pain persists a little longer and the sample pack is not enough.
PPLPMDL0800000001	Westlake	OH	44145	3/8/1999	After seeing Michele Hobin, she leads me to the surgery loung. Call in advance next time and find out if I should bring (donuts) anything. Michele said to enter through the side/back entrance on the right by the big white propane tank. Then go to the 2ndAfter seeing Michele Hobin, she leads me to the surgery loung. Call in advance next time and find out if I should bring (donuts) anything. Michele said to enter through the side/back entrance on the right by the big white propane tank. Then go to the 2nd floor. floor.
PPLPMDL0800000001	Lakewood	OH	44107	3/8/1999	Larry does not carry 80s. He liked our delivery system and asked many questions.Larry does not carry 80s. He liked our delivery system and asked many questions.
PPLPMDL0800000001	Akron	OH	44307	3/8/1999	WENT TO PURCHASING TO TRY TO GET IN OUTPATIENT SURGERY. GOT THE RNS NAME TO CONTACT, LEFT MESSAGE FOR HER.WENT TO PURCHASING TO TRY TO GET IN OUTPATIENT SURGERY. GOT THE RNS NAME TO CONTACT, LEFT MESSAGE FOR HER.
PPLPMDL0800000001	Barberton	OH	44203	3/8/1999	Haven't brought in oxyfast, but will if see rx/Haven't brought in oxyfast, but will if see rx/
PPLPMDL0800000001	Norton	OH	44203	3/8/1999	Going to bring in oxyfast, and said would order ms contin. 30mg 60mg.Going to bring in oxyfast, and said would order ms contin, 30mg 60mg.
PPLPMDL0800000001	Barberton	OH	44203	3/8/1999	Pain clinic on first floor of hosp.Pain clinic on first floor of hosp.
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	Curr has pt of Dr. Spiro that was switched from Oxy 40 mg to Dura 75 now 200. not in control at all. Doing very poorly but Drew will ck in 3-4 days to see if doing better. Is on Oxy IR also but only rx 1 at time-Drew told him to take 3-4.Thinks that willCurr has pt of Dr. Spiro that was switched from Oxy 40 mg to Dura 75 now 200. not in control at all. Doing very poorly but Drew will ck in 3-4 days to see if doing better. Is on Oxy IR also but only rx 1 at time-Drew told him to take 3-4.Thinks that will help him. Ck back by Friday help him. Ck back by Friday
PPLPMDL0800000001	Cleveland	OH	44106	3/8/1999	Took 1 PEI card and sd wd use at MetroTook 1 PEI card and sd wd use at Metro

PPLPMDL080000001	Akron	OH	44333	3/8/1999	Quick hit dr on oxy, he is using for chronic pain. Nx:need to ask what opioid that dr initiates treatment with or what uses for acute pain?Quick hit dr on oxy, he is using for chronic pain. Nx:need to ask what opioid that dr initiates treatment with or what uses for acute pain?
PPLPMDL080000001	Akron	OH	44302	3/8/1999	WENT OVER LAX PROTO AND PEI UPDATE, HAS USED 3 CARDS TARGETED 2 MORE PATENTS TODAYWENT OVER LAX PROTO AND PEI UPDATE, HAS USED 3 CARDS TARGETED 2 MORE PATENTS TODAY
PPLPMDL080000001	Akron	OH	44307	3/8/1999	SEES ALOT OF OLDER PATIENTS, SHOWED THE OSTEO STUDYSEES ALOT OF OLDER PATIENTS, SHOWED THE OSTEO STUDY
PPLPMDL080000001	Akron	OH	44307	3/8/1999	COMMITTED TO USING INSTEAD OF LORTAB10. FOLLOW UP NEXT WEEK, WANTS TO SPEAK FOR USCOMMITTED TO USING INSTEAD OF LORTAB10. FOLLOW UP NEXT WEEK, WANTS TO SPEAK FOR US
PPLPMDL080000001	Parma	OH	44129	3/8/1999	i am not hitting the right buttons.he is using for ca but not for the combos.compared the two and went over dosing but not sure he understands the differences.i am not hitting the right buttons.he is using for ca but not for the combos.compared the two and went over dosing but not sure he understands the differences.
PPLPMDL080000001	Akron	OH	44302	3/8/1999	PEIPEI
PPLPMDL080000001	Lakewood	OH	44107	3/8/1999	He wants to hear more about Oxy at the lunch.He wants to hear more about Oxy at the lunch.
PPLPMDL080000001	Akron	OH	44312	3/8/1999	Dr used oxyfast on a pt, he is using oxy for his chronic pain pts. nx:ask what his opioid that he initiates therapy with? He said he doesn't use alot of theo, but said would use for copd pts that have failed on inhalers.Dr used oxyfast on a pt, he is using oxy for his chronic pain pts. nx:ask what his opioid that he initiates therapy with? He said he doesn't use alot of theo, but said would use for copd pts that have failed on inhalers.
PPLPMDL080000001	Parma	OH	44129	3/8/1999	se are his major concern.sais that he is getting more with oxy than with vic and profen.se are his major concern.sais that he is getting more with oxy than with vic and profen.
PPLPMDL080000001	Barberton	OH	44203	3/8/1999	Talked to dr and mentioned some of the pharmacists expressing concern with oxy for low back pain, said working good and went over all benefits of oxy vs combo meds. Also used long term slim jim for oxy. Compared to ms contin and asked when should use tTalked to dr and mentioned some of the pharmacists expressing concern with oxy for low back pain, said working good and went over all benefits of oxy vs combo meds. Also used long term slim jim for oxy. Compared to ms contin and asked when should use told him never. NX :ask if has any pts on ms contin? Uni, ask if any pts on theo now?old him never. NX :ask if has any pts on ms contin? Uni, ask if any pts on theo now?
PPLPMDL080000001	Akron	OH	44307	3/8/1999	OSTEOARTHRITIS STUDYOSTEOARTHRITIS STUDY
PPLPMDL080000001	Parma	OH	44129	3/8/1999	he is using for pre op in conjunction with the pumps to lessen the burden of the pumps and to see if patients get better relief.talked about the pi and what it's restrictions are for that.also talked about the 10mg being mild and that he might want to the i is using for pre op in conjunction with the pumps to lessen the burden of the pumps and to see if patients get better relief.talked about the pi and what it's restrictions are for that.also talked about the 10mg being mild and that he might want to titrate and get to the higher doses.trate and get to the higher doses.
PPLPMDL080000001	Akron	OH	44333	3/8/1999	Dr is using oxy, but hasa some pts starting on vicodin, need to work on titration no max. Nx:ask what going to do after 20mg oxy q12?Dr is using oxy, but hasa some pts starting on vicodin, need to work on titration no max. Nx:ask what going to do after 20mg oxy q12?
PPLPMDL080000001	Cleveland	OH	44106	3/8/1999	gave me great info-using lots of Dura and n ot titrating Oxy high enough-she admitted to that herself and that is what others are doing.Nd to get with her and discuss titration and why to stay withitgave me great info-using lots of Dura and n ot titrating Oxy high enough-she admitted to that herself and that is what others are doing.Nd to get with her and discuss titration and why to stay withit
PPLPMDL080000001	Akron	OH	44307	3/8/1999	HASN'T USED ANY PEI CARDS YET. DSCUSSD PT COMI;NG IN THIS MORNING COMMITTED TO OXY 40MG Q12 WITH PEIHASN'T USED ANY PEI CARDS YET. DSCUSSD PT COMI;NG IN THIS MORNING COMMITTED TO OXY 40MG Q12 WITH PEI
PPLPMDL080000001	Akron	OH	44319	3/8/1999	Dr is not using oxy post op, he has used the 80mg tabs q12, he said they were for hemorrhoid surgery. Ask what most commonly used for post op?Dr is not using oxy post op, he has used the 80mg tabs q12, he said they were for hemorrhoid surgery. Ask what most commonly used for post op?
PPLPMDL080000001	Akron	OH	44309	3/9/1999	inservice
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Rotating through Pain Center for this month-very surprised at how much Oxy he has seen being written.Says tries to use Oxy in Pall care but doesn't get it pushed thru very oftenRotating through Pain Center for this month-very surprised at how much Oxy he has seen being written.Says tries to use Oxy in Pall care but doesn't get it pushed thru very often
PPLPMDL080000001	Gates Mills	OH	44040	3/9/1999	3-9-99 Discussed Oxy. Asked him to use in place of Vicodin. He wanted conversion chart. Said he would use in place of Vicodin. Check with nurses to see what happened.3-9-99 Discussed Oxy. Asked him to use in place of Vicodin. He wanted conversion chart. Said he would use in place of Vicodin. Check with nurses to see what happened.
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Real cocky--always wants money and books--really hasn't used muchReal cocky--always wants money and books--really hasn't used much
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Lunch--sd wd use more; thinks 20mg 1-2 is much better than 10mgLunch--sd wd use more; thinks 20mg 1-2 is much better than 10mg
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Akron	OH	44304	3/9/1999	peipei
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Getting more used to OXY! sTILL HAS PT ON 80MG AND just started one on 20mg;discussed April program and Fall programGetting more used to OXY! sTILL HAS PT ON 80MG AND just started one on 20mg;discussed April program and Fall program
PPLPMDL080000001	Olmsted Falls	OH	44138	3/9/1999	He said he forgot about Oxy and will try it on his next candidate.He said he forgot about Oxy and will try it on his next candidate.
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Lunch--working w/PEDS right now but has written seval rx when worked with Dr. Brems;thinks he sees more rx than even 1 month agoLunch--working w/PEDS right now but has written seval rx when worked with Dr. Brems;thinks he sees more rx than even 1 month ago
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Sd wd use more-did lunch-has liked it when used in the past.Sd wd use more-did lunch-has liked it when used in the past.
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	I finishing hospice formulary/Oxy is 2nd. says MSC and OM are both on it-still working to finalize it. Very happy we could help with IPAP I finishing hospice formulary/Oxy is 2nd. says MSC and OM are both on it-still working to finalize it. Very happy we could help with IPAP
PPLPMDL080000001	Olmsted Falls	OH	44138	3/9/1999	To get a commitment, have him talk about a specific patient. He only uses Uniphyl for some severe COPD patients. To get a commitment, have him talk about a specific patient. He only uses Uniphyl for some severe COPD
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Says most res using some oxy/some of the attendings are harder to convince-keep doing lunches to remind them. Nd to see discharge nurseSays most res using some oxy/some of the attendings are harder to convince-keep doing lunches to remind them. Nd to see discharge nurse
PPLPMDL080000001	Parma	OH	44129	3/9/1999	inservice for the recovery room nurses.two separate times to get both shifts.good pain management talk.need to follow up to see how oxy is being used in the post op setting and how anesthesia is working outinservice for the recovery room nurses.two separate times to get both shifts.good pain management talk.need to follow up to see how oxy is being used in the post op setting and how anesthesia is working out
PPLPMDL080000001	Olmstead Falls	OH	44138	3/9/1999	Chuck carries 10s and 20s . He will bring in 40s and 80s if any script comes his way.Chuck carries 10s and 20s . He will bring in 40s and 80s if any script comes his way.
PPLPMDL080000001	Akron	OH	44304	3/9/1999	pei with heaterpei with heater
PPLPMDL080000001	Lakewood	OH	44107	3/10/1999	Met Dr. Kiroy through the window . He uses Uniphyl. I need to probe at appointment.
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Has only used a few times but will try more.Had problems getting it from phcy a few times but has used outpt.Nds constant remindingHas only used a few times but will try more.Had problems getting it from phcy a few times but has used outpt.Nds constant reminding
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	Just wrote 2 more rx-but they were at Marymount-says using whenever he can-nx-what about Vic??? Why still using?Just wrote 2 more rx-but they were at Marymount-says using whenever he can-nx-what about Vic??? Why still using?
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	SOOOOOOO easygoing-writes whatever--really wo't get specific but is probably best writer there.Says #1 choice when PO is neededSOOOOOOO easygoing-writes whatever--really wo't get specific but is probably best writer there.Says #1 choice when PO is needed
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Akron	OH	44304	3/9/1999	ncnc
PPLPMDL080000001	Akron	OH	44304	3/9/1999	peipei
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	WANTED to know if we were helping to sponsor his FLA program-said everyone else is-he was going to call Harry-jerkWANTED to know if we were helping to sponsor his FLA program-said everyone else is-he was going to call Harry-jerk
PPLPMDL080000001	Cleveland	OH	44195	3/9/1999	PEI-has 3 pts and will start the 4th and 5th this week.Pts are still doing exceptionally well; is not at all int in anything to do with the Oramorph/MSc study Walsh is doing. f/u with Denise by FridayPEI-has 3 pts and will start the 4th and 5th this week.Pts are still doing exceptionally well; is not at all int in anything to do with the Oramorph/MSc study Walsh is doing. f/u with Denise by Friday
PPLPMDL080000001	Strongsville	OH	44136	3/11/1999	2 inservices. Dr wiggers uses primarily Darvocet and Duragesic. Suggested to a nurse to pull back the cover of the Duragesic so he could use half a patch. Beth G. from NCS faxes him quite often. Tara Gray, nurse mgr., needs objective listing for proper CEUs.
PPLPMDL080000001	Euclid	OH	44132	3/9/1999	Present start with/stay with message try to get him to start early and teach titration.Present start with/stay with message try to get him to start early and teach titration.
PPLPMDL080000001	Akron	OH	44333	3/9/1999	Dr is concerned about oxy lasting 12 hours, asked what do if not lasting, mentioned breakthrough and also at right dose won't need it. Said easier to use vclodin q4-6. mentioned the same flexibility with oxy. not willing to change. nx:ask why doesn'tDr is concerned about oxy lasting 12 hours, asked what do if not lasting, mentioned breakthrough and also at right dose won't need it. Said easier to use vclodin q4-6. mentioned the same flexibility with oxy. not willing to change. nx:ask why doesn't think oxy will last q12? think oxy will last q12?
PPLPMDL080000001	Tallmadge	OH	44278	3/10/1999	ncnc
PPLPMDL080000001	Mogadore	OH	44260	3/10/1999	ncnc
PPLPMDL080000001	Mogadore	OH	44260	3/10/1999	ncnc
PPLPMDL080000001	Tallmadge	OH	44278	3/10/1999	ncnc
PPLPMDL080000001	Mogadore	OH	44260	3/10/1999	ncnc
PPLPMDL080000001	Lakewood	OH	44107	3/10/1999	Mentioned OxyContin through the window. He is tough to get to because of the gate keeper.Mentioned OxyContin through the window. He is tough to get to because of the gate keeper.



PPLPMDL0080000001	Beachwood	OH	44122	3/10/1999	Angie - let her know about invitation to speaker training for RNs - she was very appreciative. Dropped off cassette tapes to her and Jenny - Lipman tape. Also asked Angie about doing pain talk for Bay Pharmacy's spring meeting April 13 or 14 - told her \$Angie - let her know about invitation to speaker training for RNs - she was very appreciative. Dropped off cassette tapes to her and Jenny - Lipman tape. Also asked Angie about doing pain talk for Bay Pharmacy's spring meeting April 13 or 14 - told her \$250. She doesn't see conflict. Said that Diane said MedServices doesn't stock OxyIR - want to order it to replace Percocet because of \$. Told her that Joel and Jay said they would order whatever they needed.250. She doesn't see conflict. Said that Diane said MedServices doesn't stock OxyIR - want to order it to replace Percocet because of \$. Told her that Joel and Jay said they would order whatever they needed.
PPLPMDL0080000001	Westlake	OH	44145	3/10/1999	dropped off hospice coloring books that were requested by Anne
PPLPMDL0080000001	Bay Village	OH	44140	3/10/1999	Met with Jackie and Denise - overviewed programs available for nursing homes (CEU and seminars in pain mgmt.). Very interested in using programs and especially addressing nursing assistants needs. Angie Conyers would speak April 13, 9:30-10:30 am. BerniMet with Jackie and Denise - overviewed programs available for nursing homes (CEU and seminars in pain mgmt.). Very interested in using programs and especially addressing nursing assistants needs. Angie Conyers would speak April 13, 9:30-10:30 am. Bernie dropped off many materials to them - scales, CEU info sheet.e dropped off many materials to them - scales, CEU info sheet.
PPLPMDL0080000001	Tallmadge	OH	44278	3/10/1999	ncnc
PPLPMDL0080000001	Rocky River	OH	44116	3/11/1999	Met through the window. He did not need any samples and will talk about OxyContin at our appointment. Also set up lunch next time.Met through the window. He did not need any samples and will talk about OxyContin at our appointment. Also set up lunch next time.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	Dr. Cech had a good relationship with relationship with Audrey and he uses Uniphyl. Next time probe where and when he uses it. He signed for samples. Dr. Cech had a good relationship with relationship with Audrey and he uses Uniphyl. Next time probe where and when he uses it. He signed for samples.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	Lunch APTLunch APT
PPLPMDL0080000001	Parma	OH	44129	3/11/1999	he is starting to speak for norco.he was copying the information from the 5th vital sign book.need to get him involved in some type of programs to get him more in tuned with oxyhe is starting to speak for norco.he was copying the information from the 5th vital sign book.need to get him involved in some type of programs to get him more in tuned with oxy
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/12/1999	3-12-99 Like the concept of Duragesic. Continue to discuss what really happens. They suggested also speaking with plastic surgeons re: breast reconstruction and ORS. Pain mgmt is an issue here.
PPLPMDL0080000001	Fairview Park	OH	44126	3/11/1999	He is the brother of Dr. Ohliger is Amherst. He is very familiar with our meds from Audrey. He is ordering 15s, 30s, and 60s for the MS Contin rebate program.He is the brother of Dr. Ohliger is Amherst. He is very familiar with our meds from Audrey. He is ordering 15s, 30s, and 60s for the MS Contin rebate program.
PPLPMDL0080000001	Rocky River	OH	44116	3/11/1999	They carry 10s and 20s but do not get much OXY business. Presented rebate program for MS Contin.They carry 10s and 20s but do not get much OXY business. Presented rebate program for MS Contin.
PPLPMDL0080000001	Westlake	OH	44145	3/11/1999	Find out all the ground rulls at appointment with Tom Bower the director 3/11 Tom was really nice and said that we have everything on formulary. Everything filters through that office in the hospital.Find out all the ground rulls at appointment with Tom Bower the director 3/11 Tom was really nice and said that we have everything on formulary. Everything filters through that office in the hospital.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	He uses some Oxy Contin and IR and Fast as well. Find out when and where his patients get Oxy Contin at lunch. He wanted Senokot. Set up regular appointment next time.He uses some Oxy Contin and IR and Fast as well.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	Find out when and where his patients get Oxy Contin at lunch. He wanted Senokot. Set up regular appointment next time.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	He likes Uniphyl and sees a lot of COPD patients. He wanted samples. He likes Uniphyl and sees a lot of COPD patients. He wanted samples.
PPLPMDL0080000001	Lakewood	OH	44107	3/11/1999	He is afraid to write schedule 2. He does use Vicoden and Tyleno3. He liked the features of OxyContin and he was very interested in the information. He sees a lot of lower back pain. So show our benefits for that niche. He uses both 400 and 600mg UniphylHe is afraid to write schedule 2. He does use Vicoden and Tyleno3. He liked the features of OxyContin and he was very interested in the information. He sees a lot of lower back pain. So show our benefits for that niche. He uses both 400 and 600mg Uniphyl and he signed for samples and he signed for samples.
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	oxy for acute and chronic pain, uni for copd and asthma to replace theo dur. Dr is in charge of speaker programs and the fp dr's, talked about oxycontin, less frequent dosing and less abuse. Concerned about legal issues.oxy for acute and chronic pain, uni for copd and asthma to replace theo dur. Dr is in charge of speaker programs and the fp dr's, talked about oxycontin, less frequent dosing and less abuse. Concerned about legal issues.
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	oxy for acute and chronic pain, uni for copd and asthma to replace theo dur. Dr said using oxy in place of vicodin for acute and chronic pain,oxy for acute and chronic pain, uni for copd and asthma to replace theo dur. Dr said using oxy in place of vicodin for acute and chronic pain,
PPLPMDL0080000001	Akron	OH	44302	3/12/1999	peipei
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.
PPLPMDL0080000001	Akron	OH	44312	3/12/1999	quick hit dr, about oxy, he is using mainly for chronic pain. nx:ask what using for acute pain?quick hit dr, about oxy, he is using mainly for chronic pain. nx:ask what using for acute pain?
PPLPMDL0080000001	Cleveland	OH	44119	3/12/1999	Denise Buras - requests pain info for 50 nurses...would like to update them on any new information that is available. Told her I'd place order and have in 2 weeks for them. Also let her know that I'm working with Anne on speaker programs. Anne spoke withElizabeth - says that NEUCOM may help with providing CME credits for physician talks at East and Westside locations. Looking into getting names of medical directors and those physicians that are involved in the nh setting. Follow up on TuesdayElizabeth - says that NEUCOM may help with providing CME credits for physician talks at East and Westside locations. Looking into getting names of medical directors and those physicians that are involved in the nh setting. Follow up on Tuesday
PPLPMDL0080000001	Parma	OH	44134	3/12/1999	Regular pharmacists not in...new hours are Tuesdays and Fridays at 11:00 am. Contact Jack or Wendy on MondayRegular pharmacists not in...new hours are Tuesdays and Fridays at 11:00 am. Contact Jack or Wendy on
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/12/1999	3-12-99 Presented MS Contin rebate offer and made introduction. Very busy today.3-12-99 Presented MS Contin rebate offer and made introduction. Very busy today.
PPLPMDL0080000001	Akron	OH	44333	3/12/1999	surgical lounge.surgical lounge.
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	family practicefamily practice
PPLPMDL0080000001	Barberton	OH	44203	3/12/1999	oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.oxy for acute and chronic pain, uni for copd and asthma to replace theo dur.
PPLPMDL0080000001	Akron	OH	44333	3/12/1999	Dr. has not used oxy in place of vicodin for his ambulatory surgeries.Dr. has not used oxy in place of vicodin for his ambulatory surgeries.
PPLPMDL0080000001	Akron	OH	44314	3/12/1999	dr is using oxy alot for acute pain and for chronic pain. nx:ask where would not use oxy vs other opioids?dr is using oxy alot for acute pain and for chronic pain. nx:ask where would not use oxy vs other opioids?
PPLPMDL0080000001	Akron	OH	44333	3/12/1999	Dr mentioned having tylox for post op order, working on getting oxy added to these orders, in place of tylox.Dr mentioned having tylox for post op order, working on getting oxy added to these orders, in place of tylox.
PPLPMDL0080000001	Mayfield Village	OH	44143	3/12/1999	3-12-99 Discussed chronic pain and use of Oxy. Bring titration guide and OA study.3-12-99 Discussed chronic pain and use of Oxy. Bring titration guide and OA study.
PPLPMDL0080000001	Mayfield Village	OH	44143	3/12/1999	3-12-99 Large hospice pop. Bring titration guide.3-12-99 Large hospice pop. Bring titration guide.
PPLPMDL0080000001	Richmond Hts.	OH	44143	3/12/1999	3-12-99 Is very willing to treat. Discuss titration and presentation of cases to residents.3-12-99 Is very willing to treat. Discuss titration and presentation of cases to residents.
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	saw passing through ortho clinic and said he's been using alot of oxy have my numbers gone up.set up lunch in urol clinic on weds and he'll come
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	likes uni 400mg and quick hit on oxylikes uni 400mg and quick hit on oxy
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	tried to send pats home oxy but resistant to change pain med told him to tel pats it's same thing,just take less offer;tried to send pats home oxy but resistant to change pain med told him to tel pats it's same thing,just take less offer;
PPLPMDL0080000001	Shaker Hts	OH	44122	3/15/1999	brought bagels and gave lax protocol likes oxy says some pat are hard to switch to long actingbrought bagels and gave lax protocol likes oxy says some pat are hard to switch to long acting
PPLPMDL0080000001	Lakewood	OH	44107	3/15/1999	Mary Joe will call me to set up an appointment with Kate the Directory of Pharmacy.Mary Joe will call me to set up an appointment with Kate the Directory of Pharmacy.
PPLPMDL0080000001	Lakewood	OH	44107	3/15/1999	Mary Ellen said that Tumor Board meets every Monday at noon and Grand Rounds are on Wednesdays from 8am to 9 am in the Auditorium. About \$500 to sponsor a speaker for grand rounds. Get more info from Dr. Reynolds on Monday March 22.Mary Ellen said that Tumor Board meets every Monday at noon and Grand Rounds are on Wednesdays from 8am to 9 am in the Auditorium. About \$500 to sponsor a speaker for grand rounds. Get more info from Dr. Reynolds on Monday March 22.
PPLPMDL0080000001	Lakewood	OH	44107	3/15/1999	I need to find out the protocol for the Orthopedic group at my lunch.I need to find out the protocol for the Orthopedic group at my lunch.
PPLPMDL0080000001	Cleveland	OH	44122	3/15/1999	no oxy ir reg pharm not in joe retired pham no helpno oxy ir reg pharm not in joe retired pham no help
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	still not using as much they could set up lunch go over post ope studystill not using as much they could set up lunch go over post ope study
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	has not moved oxyfast;need to push metro;and teach how to write dr.s dont know how to r liquids;no oxyhas not moved oxyfast;need to push metro;and teach how to write dr.s dont know how to r liquids;no oxyir
PPLPMDL0080000001	Mayfield Village	OH	44143	3/15/1999	Ken Yasch - Tish on vacation for 2 weeks. Ken not sure if she finished Duragesic report. Looking for 1 pharmacist.Ken Yasch - Tish on vacation for 2 weeks. Ken not sure if she finished Duragesic report. Looking for 1
PPLPMDL0080000001	Lakewood	OH	44107	3/15/1999	Dr. Obrien said he was putting a patient on PEI today. Dr. Obrien said he was putting a patient on PEI today.
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	used all oxy cards very appreciative;has not gone to 80mg has pats in hosp on iv;used all oxy cards very appreciative;has not gone to 80mg has pats in hosp on iv;
PPLPMDL0080000001	Cleveland	OH	44122	3/15/1999	uses oxy in chronic needed a breakthrough and wished he new about oxy.irgave me a hard time about using oxy acutely;quoted post op study;seemed to like tyl code cause its cheapuses oxy in chronic needed a breakthrough and wished he new about oxy.irgave me a hard time about using oxy acutely;quoted post op study;seemed to like tyl code cause its cheap
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	says she's using post oper dont really know if she telling truth;ask about specific patsays she's using post oper dont really know if she telling truth;ask about specific pat
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	for c-section still uses per was inter in oxy ir for those pats;will use oxy when warrented find out what types pats that isfor c-section still uses per was inter in oxy ir for those pats;will use oxy when warrented find out what types pats that is
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	will not use in chronic pats was going to west park asked if he used oxy there;ask if he is still using per and push oxy irwill not use in chronic pats was going to west park asked if he used oxy there;ask if he is still using per and push oxy ir
PPLPMDL0080000001	Cleveland	OH	44122	3/15/1999	wasnt aware of oxyfast went over titration guide happy about 160mg tab and remind him of oxy irwasnt aware of oxyfast went over titration guide happy about 160mg tab and remind him of oxy ir
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	listened to presentation and very interested committed to using follow up see if he did use;wasnt aware of q12 advantages over q4-listened to presentation and very interested committed to using follow up see if he did use;wasnt aware of q12 advantages over q4-
PPLPMDL0080000001	Cleveland	OH	44109	3/15/1999	lunch in clinic;Dr Kent Davis using oxy and getting good results;was using 10m 2-3 q 12;will start using 20m 1-2 q12;using on chronic pat in house;another res had problem using post op in house pharm calledlunch in clinic;Dr Kent Davis using oxy and getting good results;was using 10m 2-3 q 12;will start using 20m 1-2 q12;using on chronic pat in house;another res had problem using post op in house pharm called

PPLPMDL0080000001	Cleveland	OH	44115	3/16/1999	toured VNA facility. Discussed many issues: he's trying to understand better how the nursing homes run, and where they get their meds from. Looking to increase education level of physicians, and that's one area where Purdue may help. Also looking to putored VNA facility. Discussed many issues: he's trying to understand better how the nursing homes run, and where they get their meds from. Looking to increase education level of physicians, and that's one area where Purdue may help. Also looking to put together marketing piece to physicians on chronic pain - including marketing info on MScontin and OxyContin! Told him that once a better draft is drawn up to contact me and we can take a look at it to check into costs. Thinks that a conference involt together marketing piece to physicians on chronic pain - including marketing info on MScontin and OxyContin! Told him that once a better draft is drawn up to contact me and we can take a look at it to check into costs. Thinks that a conference involving medical directors of area hospices would be excellent - maybe do something in Fall '99 with Levy? Would like a copy of speaker list to see if any other names might be possible. Gave me copy of OCPI winter '99 article showing cost comparisons of alling medical directors of area hospices would be excellent - maybe do something in Fall '99 with Levy? Would like a copy of speaker list to see if any other names might be possible. Gave me copy of OCPI winter '99 article showing cost comparisons of all drugs - wants me to look it over to see what errors I find. Give him 4-6 weeks before getting into team meetings. Biggest challenge now is to reduce pharmaceutical costs - Duragesic huge! Told him they need to look into one supplier to reduce differe drugs - wants me to look it over to see what errors I find. Give him 4-6 weeks before getting into team meetings. Biggest challenge now is to reduce pharmaceutical costs - Duragesic huge! Told him they need to look into one supplier to reduce different costs. Census 100pts in hospice and 40 pts in special care. Send congrats letter to him with speaker list.nt costs. Census 100pts in hospice and 40 pts in special care. Send congrats letter to him with speaker list
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	has pat that claims to have stomach pain and was getting vic he only gives her enough for 2 a day and she is seeing pain clinic;go over article on abuse/addiction;wanted to give pat oxy but pat didnt want;went over definitions of addiction/physical depenhas pat that claims to have stomach pain and was getting vic he only gives her enough for 2 a day and she is seeing pain clinic;go over article on abuse/addiction;wanted to give pat oxy but pat didnt want;went over definitions of addiction/physical dependence; dence;
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	one of the directors, has only used oxy once and it was a ca patient. went over benefits for nonmalig patient. discussed elderly man currently on vic. committed to switching. followup.one of the directors, has only used oxy once and it was a ca patient. went over benefits for nonmalig patient. discussed elderly man currently on vic. committed to switching. followup.
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	very supportive of uni for formulary. says it used to be on until theop fell out of favor. discussed why its back which she was aware of. hasn't used oxy but did talk about a couple of elderly arthritis patients.very supportive of uni for formulary. says it used to be on until theop fell out of favor. discussed why its back which she was aware of. hasn't used oxy but did talk about a couple of elderly arthritis patients.
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	went over oxy no reall cmt although he says he has had pat on it;wnt over uni as wellwent over oxy no reall cmt although he says he has had pat on it;wnt over uni as well
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	quick hit on oxy would not talk about specific patsquick hit on oxy would not talk about specific pats
PPLPMDL0080000001	Brooklyn	OH	44144	3/16/1999	Dir. of Villa Care, also admits to Aristocrat South. Best time to see is to do a lunch with the Ridgepark Med. group.Dir. of Villa Care, also admits to Aristocrat South. Best time to see is to do a lunch with the Ridgepark Med.
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	oxyfast intro. scheduled lunch to get more timeoxyfast intro. scheduled lunch to get more time
PPLPMDL0080000001	Cleveland	OH	44111	3/16/1999	uses some oxy but using vicoprofen told him more expen that oxy;is using uni;need to get him to use more oxy and remind him vicop can only be used short termuses some oxy but using vicoprofen told him more expen that oxy;is using uni;need to get him to use more oxy and remind him vicop can only be used short term
PPLPMDL0080000001	Cleveland	OH	44104	3/16/1999	has a couple pats on oxy bring grey booklet for patient infohas a couple pats on oxy bring grey booklet for patient info
PPLPMDL0080000001	Beachwood	OH	44122	3/16/1999	only used 2 pei cards has pat that they now need pat asst. on hardly use dura or ms;has forgotten about oxyfast;keep reminding
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	pei followuppei followup
PPLPMDL0080000001	Akron	OH	44310	3/16/1999	attending at family practice. says has used a couple times but doesn't think of it for anything but ca. went over arthritis study.;attending at family practice. says has used a couple times but doesn't think of it for anything but ca. went over arthritis study.;
PPLPMDL0080000001	Cleveland	OH	44115	3/16/1999	Vicki - will give me a call when rebate completed.Met Karen Mitchell - Adm. Sec. - will take phone calls for Dr. Bruce in setting up appts.Vicki - will give me a call when rebate completed.Met Karen Mitchell - Adm. Sec. - will take phone calls for Dr. Bruce in setting up appts.
PPLPMDL0080000001	Cleveland	OH	44119	3/16/1999	Contacted Anne Chance for speaker info. Anne made contact with Lori Gorley (sp?) at NEUCOM for physician CME - same process as for CEU. would like to meet again with other planners to see what we can do...targeting June 22/23 as presentation times. Contacted Anne Chance for speaker info. Anne made contact with Lori Gorley (sp?) at NEUCOM for physician CME - same process as for CEU. would like to meet again with other planners to see what we can do...targeting June 22/23 as presentation times. Need to get good Dr. in to make this work well. Getting medical director list ready for me to pick up from her office. She'll follow up with me on date to meet.
PPLPMDL0080000001	Parma	OH	44134	3/16/1999	Spoke with Wendy concerning tracking of sales. Not comfortable giving me copy of DEA/pharmacy license. Gave me \$ of products currently purchasing from Amerisource: MSC (all 100 count) 15mg - 81.66, 30mg - 155.19, 60mg - 302.79, 100mg - 448.31 Oxy 10 - Spoke with Wendy concerning tracking of sales. Not comfortable giving me copy of DEA/pharmacy license. Gave me \$ of products currently purchasing from Amerisource: MSC (all 100 count) 15mg - 81.66, 30mg - 155.19, 60mg - 302.79, 100mg - 448.31 Oxy 10 - 95.98, Oxy 20 - 183.69, Oxy 40 - 325.93, Oxy 80 - don't use. OxyIR - 23.53. Says that they will probably go to generic morphine next purchase. Mentioned ABG Labs. 95.98, Oxy 20 - 183.69, Oxy 40 - 325.93, Oxy 80 - don't use. OxyIR - 23.53. Says that they will probably go to generic morphine next purchase. Mentioned ABG Labs.
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	no ir or 80mg;likes oxy better than short actingsno ir or 80mg;likes oxy better than short actings
PPLPMDL0080000001	Cleveland	OH	44111	3/16/1999	Joe in Loren out was happy to know we are bringing speaker in to May 26th program;no ms in 6 mtsJoe in Loren out was happy to know we are bringing speaker in to May 26th program;no ms in 6 mts
PPLPMDL0080000001	Cleveland	OH	44104	3/16/1999	using oxy in clinic not too much post op cause do what attendings want;using oxy in clinic not too much post op cause do what attendings want;
PPLPMDL0080000001	Barberton	OH	44203	3/16/1999	Working to get dr payne to buy into oxycontin for acute pain, he is in charge of er dept.Working to get dr payne to buy into oxycontin for acute pain, he is in charge of er dept.
PPLPMDL0080000001	Akron	OH	44319	3/16/1999	Working to get dr payne to think of using oxy for acute pain in place of vicodin.Working to get dr payne to think of using oxy for acute pain in place of vicodin.
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	attending at fp. not using oxy, doesn't like using vic, says he only uses when last resort. closed on why he should use oxy thereattending at fp. not using oxy, doesn't like using vic, says he only uses when last resort. closed on why he should use oxy there
PPLPMDL0080000001	Akron	OH	44319	3/16/1999	Working to get dr payne to think of using oxy for acute pain in place of vicodin. Nxask what concerns with using oxy in place of vicodin, need to set up appt with dr, he is head of the dept.Working to get dr payne to think of using oxy for acute pain in place of vicodin. Nxask what concerns with using oxy in place of vicodin, need to set up appt with dr, he is head of the dept.
PPLPMDL0080000001	Akron	OH	44333	3/16/1999	He still is hesitant to use oxycontin for ambulatory, thinks stronger than vicodin. Nxask what concerns with using oxy?He still is hesitant to use oxycontin for ambulatory, thinks stronger than vicodin. Nxask what concerns with using oxy?
PPLPMDL0080000001	Cleveland	OH	44104	3/16/1999	keep reminding him to use ir for breakthrough brng sickel cell protocol;find out highest dose of oxy he has usedkeep reminding him to use ir for breakthrough brng sickel cell protocol;find out highest dose of oxy he has used
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	oxyfast, hasn't used yet, reminded how to doseoxyfast, hasn't used yet, reminded how to dose
PPLPMDL0080000001	Cleveland	OH	44104	3/16/1999	says he didn't rx any oxy today but yesterday,gave senk protocols and will use uni;says he didn't rx any oxy today but yesterday,gave senk protocols and will use uni;
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	oxy for non malig. discussed bringing in speaker to talk to fp residents. need to get him speaker listsoxy for non malig. discussed bringing in speaker to talk to fp residents. need to get him speaker lists
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	pei followuppei followup
PPLPMDL0080000001	Brooklyn	OH	44144	3/16/1999	Dropped off audio tape on pain mgmt., Myths of opioids, and conversion chart. At Falling Water on Thursdays - best time to see him or schedule lunch with all physicians.Dropped off audio tape on pain mgmt., Myths of opioids, and conversion chart. At Falling Water on Thursdays - best time to see him or schedule lunch with all physicians.
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	uses demoral with valium asked if pats have a hard time getting said yes;no commitment to xring goes to lutheran,meridia mt sinia east follow upuses demoral with valium asked if pats have a hard time getting said yes;no commitment to xring goes to lutheran,meridia mt sinia east follow up
PPLPMDL0080000001	Cleveland	OH	44111	3/16/1999	just listened about oxy and osma guidelines went over darv not safe and using longer acting opioidsjust listened about oxy and osma guidelines went over darv not safe and using longer acting opioids
PPLPMDL0080000001	Akron	OH	44310	3/17/1999	uni sampling, quick rememnder
PPLPMDL0080000001	Akron	OH	44333	3/16/1999	Dr is starting to use oxy for post op pain, found out that most of opioids are being used for low back pain. He has alot of abuse potential pts and he gives the pts what they want. Nxask dr what concerns he has with using oxy in place of vicodin?Dr is starting to use oxy for post op pain, found out that most of opioids are being used for low back pain. He has alot of abuse potential pts and he gives the pts what they want. Nxask dr what concerns he has with using oxy in place of vicodin?
PPLPMDL0080000001	Cleveland	OH	44109	3/17/1999	QUICK HIT ON UNI AND SIGNED FOR SAMPLES
PPLPMDL0080000001	Akron	OH	44333	3/16/1999	oxycontin for post op pain and low back painoxycontin for post op pain and low back pain
PPLPMDL0080000001	Akron	OH	44333	3/16/1999	oxycontin for post op pain and low back pain dr is starting to use for low back pain, he treats alot of workers comp pts. Still need to hit on the benefits of oxy vs vicodin for chronic low back pain.oxycontin for post op pain and low back pain dr is starting to use for low back pain, he treats alot of workers comp pts. Still need to hit on the benefits of oxy vs vicodin for chronic low back pain.
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	has pat on 40mg of oxy q12 is going to add oxy in went over titration;and recieved uni in mail;see if he used spy ticketshas pat on 40mg of oxy q12 is going to add oxy in went over titration;and recieved uni in mail;see if he used spy tickets
PPLPMDL0080000001	South Euclid	OH	44121	3/16/1999	3-16-99 Discussed use of Oxy targeting stones. Was told to make appointment on Thursday to continue post-op discussion. Follow up with post-op pain study and titration guide.3-16-99 Discussed use of Oxy targeting stones. Was told to make appointment on Thursday to continue post-op discussion. Follow up with post-op pain study and titration guide.
PPLPMDL0080000001	Akron	OH	44304	3/16/1999	not hospice director but sees alot of summacaes ca patients. has good exp with oxy, discussed titration and keeping on oral meds. tried to branch out to non malig pain, def niches for canot hospice director but sees alot of summacaes ca patients. has good exp with oxy, discussed titration and keeping on oral meds. tried to branch out to non malig pain, def niches for ca
PPLPMDL0080000001	Akron	OH	44310	3/17/1999	oxycontin inservice
PPLPMDL0080000001	Akron	OH	44310	3/17/1999	oxycontn inservice
PPLPMDL0080000001	South Euclid	OH	44121	3/16/1999	3-16-99 Bring Back again study and titration guide. Find out exact patient type he would use in3-16-99 Bring Back again study and titration guide. Find out exact patient type he would use in
PPLPMDL0080000001	Cleveland	OH	44102	3/16/1999	lunch with res good conv about oxy went over titration and talked specific pats lunch with res good conv about oxy went over titration and talked specific pats
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	3/17/1999	schedule of the drug is a perceived drawback not strength but call in ability they do not refill on friday thru the weekend.almost all of their work is done at St. Thomas so getting lisa involved will be key.residents do most of writing and letting them schedule of the drug is a perceived drawback not strength but call in ability they do not refill on friday thru the weekend.almost all of their work is done at St. Thomas so getting lisa involved will be key.residents do most of writing and letting them know about dosing will be a big help.need to call lisa and see if we can not get a joint effort at st thomas with the residents.know about dosing will be a big help.need to call lisa and see if we can not get a joint effort at st thomas with the residents.
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	need to discuss post op study still using vic adn wont admit to not using oxyneed to discuss post op study still using vic adn wont admit to not using oxy
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	quick hit on oxy and oxy fast doesnt like to talk in clinic she was in the middle of somethingquick hit on oxy and oxy fast doesnt like to talk in clinic she was in the middle of something
PPLPMDL0080000001	Akron	OH	44303	3/17/1999	no luck, discussed why oxy better according to deano luck, discussed why oxy better according to dea

PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	bagels in team meeting and went over new titration guide; may be buying pharm from fairview retail pharm and then will need rebate; confirm oxyfast in lutheran hospital
PPLPMDL0080000001	Cleveland	OH	44113	3/17/1999	ga ve osma booklet set up lunch using slowlwa ga ve osma booklet set up lunch using slowly
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	says using no more ms and durag never really took off;wants to go out to dinner;says he used oxyfast not in lutheran hosp got from medicasays using no more ms and durag never really took off;wants to go out to dinner;says he used oxyfast not in lutheran hosp got from medic
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/17/1999	he forgot all about my wanting to do a journal club.tried to blow me off again.will need to page in the hospital and get going with the ors floor and the residents.he forgot all about my wanting to do a journal club.tried to blow me off again.will need to page in the hospital and get going with the ors floor and the residents.
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	had pat admitted to hos on roxnol and bad reaction switched to xy and did well says wont be afraid to use high doses of oxy with 160mg coming out had pat admitted to hos on roxnol and bad reaction switched to xy and did well says wont be afraid to use high doses of oxy with 160mg coming out
PPLPMDL0080000001	Cleveland	OH	44102	3/17/1999	SAYS pats in hosp are chest and lung and dont have pain tried to get him to use in house;using unipSAYS pats in hosp are chest and lung and dont have pain tried to get him to use in house;using unip
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	nicer this time has not tried seemed like he may dont push too hard;may come aroundrnicer this time has not tried seemed like he may dont push too hard;may come around
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	says he has not forgotten about oxy gave him audio tape and said 160mg coming outsays he has not forgotten about oxy gave him audio tape and said 160mg coming out
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	says he's been using oxy and working well :show post op studysays he's been using oxy and working well :show post op study
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	bagels in lounge and spoke with res to gain commitment for rx's for oxy today;tin sent pat home on per 2 every 4hrs; told him oxy 2-20mg every 12pat was complaining of not getting enough pain meds;needed to go over why he should have used oxy in that casbagels in lounge and spoke with res to gain commitment for rx's for oxy today;tin sent pat home on per 2 every 4hrs; told him oxy 2-20mg every 12pat was complaining of not getting enough pain meds;needed to go over why he should have used oxy in that case
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	followed up with res i saw at lunch yesterday she checked all her pats and said none were on duragesicfollowed up with res i saw at lunch yesterday she checked all her pats and said none were on duragesic
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	went over adv of no generic;and quick hit on xoywent over adv of no generic;and quick hit on xoy
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	says if i will take his calls from pat he'll use may not have used enough in past have res work on himsays if i will take his calls from pat he'll use may not have used enough in past have res work on him
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	only does surg on mon and fri and uses oxy;show sunshine studynonly does surg on mon and fri and uses oxy;show sunshine study
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/17/1999	getting him to change any of his thinking is going to take a lot of work.likes using the short acting meds in the initial setting but stays with them way to long. he is using alot of oxy but potential is far greater if he would convert earlier.using the ir more frequently and that may be a bridge to getting more oxy business. need to show short term literature and safety.ir more frequently and that may be a bridge to getting more oxy business. need to show short term literature and safety.
PPLPMDL0080000001	Cleveland	OH	44111	3/17/1999	rx 2 oxy today for failed back pain came in a few days ago and vic wasnt working;wife considering pharm salesrx 2 oxy today for failed back pain came in a few days ago and vic wasnt working;wife considering pharm sales
PPLPMDL0080000001	Akron	OH	44310	3/17/1999	oxy titrationoxy titration
PPLPMDL0080000001	Akron	OH	44301	3/18/1999	Dr is using duragesic for Cancer pts. Ncask if has any CA pts on duragesic now that he would convert?Dr is using duragesic for Cancer pts. Ncask if has any CA pts on duragesic now that he would convert?
PPLPMDL0080000001	Cleveland	OH	44109	3/18/1999	Lunch with res and dr Hoag using oxy 20mg some using 10mg 1-2 will go up to 20mg;Lunch with res and dr Hoag using oxy 20mg some using 10mg 1-2 will go up to 20mg;
PPLPMDL0080000001	Cleveland	OH	44109	3/18/1999	HAS USED SOME OXY IN SEVERE CASES COMMITTED TO USING MORE GET HIM TO THINK ABOUT IT FOR ALL HIS POST OP CASESHAS USED SOME OXY IN SEVERE CASES COMMITTED TO USING MORE GET HIM TO THINK ABOUT IT FOR ALL HIS POST OP CASES
PPLPMDL0080000001	Cleveland	OH	44109	3/18/1999	lunch with res in clinic they got in good discussion amongst themselves where they are using oxy;will use in spine pat only prior to surg or after not if they are in for consultationlunch with res in clinic they got in good discussion amongst themselves where they are using oxy;will use in spine pat only prior to surg or after not if they are in for consultation
PPLPMDL0080000001	Cleveland	OH	44109	3/18/1999	snacks in 4pm conference spoke to res and went over dosing and adv of oxy vs perc few comm to using others are familiar not using much yet need to set up lunches with marty since res go through uh & clinicsnacks in 4pm conference spoke to res and went over dosing and adv of oxy vs perc few comm to using others are familiar not using much yet need to set up lunches with marty since res go through uh & clinics
PPLPMDL0080000001	Akron	OH	44312	3/18/1999	Dr wants to use 200mg of uni, told him to break 400mg tab in half. Oxy, using for more severe pain, Ncask why won't use in place of vicodin? Dr wants to use 200mg of uni, told him to break 400mg tab in half. Oxy, using for more severe pain, Ncask why won't use in place of vicodin?
PPLPMDL0080000001	Sagamore Hills	OH	44067	3/18/1999	compared it to vic and prof compared it to vic and prof
PPLPMDL0080000001	Akron	OH	44312	3/18/1999	Dr is using more BID the for copd and asthma. Ncask why he he isn't using uni?Dr is using more BID the for copd and asthma. Ncask why he he isn't using uni?
PPLPMDL0080000001	Stow	OH	44224	3/18/1999	will need to follow up with her.she was having a busy day and i did not get to talk to her enough.came in at end of talk with platewill need to follow up with her.she was having a busy day and i did not get to talk to her
PPLPMDL0080000001	Stow	OH	44224	3/18/1999	he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared to the combo's and got his commitment for the first opioid of he is probably the biggest user in this practice.he is using exclusively for his chronic patients and not starting with at all.he likes the long term benefits went over phamaco and compared

	Akron	OH	44333	3/19/1999	Dr. shin has started, does more pain management, need to sit down with dr stan and dr shin and discuss their pain protocols. Dr just started this week, he does alot more pain management with opioids, need to find out when using oxy and what doses?Dr. shin has started, does more pain management, need to sit down with dr stan and dr shin and discuss their pain protocols. Dr just started this week, he does alot more pain management with opioids, need to find out when using oxy and what doses?
PPLPMDL0080000001	Akron	OH	44333	3/19/1999	Dr. shin has started, does more pain management, need to sit down with dr stan and dr shin and discuss their pain protocols. Dr said using more oxy, but what to find out what type of pts using oxy for and what doses?Dr. shin has started, does more pain management, need to sit down with dr stan and dr shin and discuss their pain protocols. Dr said using more oxy, but what to find out what type of pts using oxy for and what doses?
PPLPMDL0080000001	Cleveland	OH	44122	3/19/1999	dose total hips and knees and sends pat home on darv wont admit to call backs;afraid to use anything strong;keep working on him to see if he is worth iddose total hips and knees and sends pat home on darv wont admit to call backs;afraid to use anything strong;keep working on him to see if he is worth it
PPLPMDL0080000001	Akron	OH	44333	3/19/1999	talked about arthritic pain. dr is hard to talk to sometimes, mentioned using oxy 10mg q12h. nx:ask what type of pts using oxy vs using vicodin?talked about arthritic pain. dr is hard to talk to sometimes, mentioned using oxy 10mg q12h. nx:ask what type of pts using oxy vs using vicodin?
PPLPMDL0080000001	Akron	OH	44319	3/22/1999	Talked to dr billups, he likes the concept of oxy q12h with less abuse but he says that these pts will abuse anything. Said will try on some chronic pts but problem pts will give theme what they want. Nx:ask if willing to give oxy a try to first time tPalked to dr billups, he likes the concept of oxy q12h with less abuse but he says that these pts will abuse anything. Said will try on some chronic pts but problem pts will give theme what they want. Nx:ask if willing to give oxy a try to first time pts and has he tried oxy7ts and has he tried oxy?
PPLPMDL0080000001	Akron	OH	44319	3/22/1999	Talked to dr billups, he likes the concept of oxy q12h with less abuse but he says that these pts will abuse anything. Said will try on some chronic pts but problem pts will give theme what they want. Nx:ask if willing to give oxy a try to first time Palked to dr billups, he likes the concept of oxy q12h with less abuse but he says that these pts will abuse anything. Said will try on some chronic pts but problem pts will give theme what they want. Nx:ask if willing to give oxy a try to first time pts and has he tried oxy7ts and has he tried oxy?
PPLPMDL0080000001	Northfield	OH	44067	3/22/1999	he was surprised to see me talked about using oxy for various pain states and not using vicodinehe was surprised to see me talked about using oxy for various pain states and not using vicodin
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	comited to using oxy on a couple pats one in part that always runs out of perc;follow up and see results and did he use contractcommitted to using oxy on a couple pats one in part that always runs out of perc;follow up and see results and did he use contract
PPLPMDL0080000001	Solon	OH	44139	3/22/1999	she has a varied practice and does some ped type work as well.pain should be a part of what she does but not major.needs to follow up and get darv and nsaid stuffshe has a varied practice and does some ped type work as well.pain should be a part of what she does but not major.needs to follow up and get darv and nsaid stuff
PPLPMDL0080000001	Barberton	OH	44203	3/22/1999	Quick hit dr bisconti, this is first time he and dr mayors are going to set up individual lunches. using mainly vicodin. Ask How feels about using oxy post op?Quick hit dr bisconti, this is first time he and dr mayors are going to set up individual lunches. using mainly vicodin. Ask How feels about using oxy post op?
PPLPMDL0080000001	Rocky River	OH	44116	3/22/1999	He said he is using a little OxyContin and he wanted Senokot (through the window).He said he is using a little OxyContin and he wanted Senokot (through the window).
PPLPMDL0080000001	Cleveland	OH	44115	3/22/1999	committed to using oxycont;spends lots of time at metro;committed to using oxycont;spends lots of time at metro;
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	has not gone higher than 20mg dr Anderson and He are sharing a pat that is on oxycynt sure if he'd trust his pats to use oxyfst; no comm to oxyir
PPLPMDL0080000001	Cleveland	OH	44111	3/22/1999	wants to set up dinner on sat ;no one on oxyfast ;wants to set up dinner on sat ;no one on oxyfast ;
PPLPMDL0080000001	Independence	OH	44131	3/22/1999	he is only using the 10 mg tablet and it usually is not in multiples.he just likes being very conservative.need to find what he does when he still has pat's in pain.talked about dosing and what the ten mg is equivalent to but it still did not make a diffe is only using the 10 mg tablet and it usually is not in multiples.he just likes being very conservative.need to find what he does when he still has pat's in pain.talked about dosing and what the ten mg is equivalent to but it still did not make a difference
PPLPMDL0080000001	Akron	OH	44310	3/22/1999	intro call for oxy, use mostly vic. closed on long acting,pricing, and no buzzinto call for oxy, use mostly vic. closed on long acting,pricing, and no buzz
PPLPMDL0080000001	Akron	OH	44310	3/22/1999	immed says oxy to strong for pts. went over del systtem and conversion charts. closed on trying a coupe pts. spec in hand and upper ext,,,,,,,,immed says oxy to strong for pts. went over del systtem and conversion charts.
PPLPMDL0080000001	Barberton	OH	44203	3/22/1999	dr mentioned using some theo, not alat, did not say where using mainly but at end did mention copd pts, also mentioned the same as theo 24. Hit the differences b/w theo 24. Nx:ask if has started any new pts on theo or if has any ans pts on theo 24 he wouldnt mentioned using some theo, not alat, did not say where using mainly but at end did mention copd pts, also mentioned the same as theo 24. Hit the differences b/w theo 24. Nx:ask if has started any new pts on theo or if has any ans pts on theo 24 he would switch? Quick hit oxy, mentioned for Ca pain. switch? Quick hit oxy, mentioned for Ca pain.
PPLPMDL0080000001	Barberton	OH	44203	3/22/1999	Pain clinic moved from hospital to tuscora park building. Dr. says he doesn't use alot of opioids, has used some oxy and says that some people say it isn't working. I talked to him about the delivery system and said the pts are not getting the buzz. Pain clinic moved from hospital to tuscora park building. Dr. says he doesn't use alot of opioids, has used some oxy and says that some people say it isn't working. I talked to him about the delivery system and said the pts are not getting the buzz. Nx:ask if started any new pts on oxy7nx:ask if started any new pts on oxy?
PPLPMDL0080000001	Independence	OH	44131	3/22/1999	trying to find more info on gollat and sustercitrying to find more info on gollat and susteric
PPLPMDL0080000001	Lakewood	OH	44107	3/22/1999	W/C/W/C
PPLPMDL0080000001	Beachwood	OH	44122	3/22/1999	Jenny Hooks - Michael Levy rescheduled for the Fall - exact time has not yet been determined. Angie Conyers - had a talk with Jay Nesbitt at Med Service - he was reluctant to stock OxyIR and OxyFast - Angie says thats what they want, he agreed to put alienny Hooks - Michael Levy rescheduled for the Fall - exact time has not yet been determined. Angie Conyers - had a talk with Jay Nesbitt at Med Service - he was reluctant to stock OxyIR and OxyFast - Angie says thats what they want, he agreed to put a few bottles of each in stock. few bottles of each in stock.
PPLPMDL0080000001	Cleveland	OH	44111	3/22/1999	spoke with ans in charge of speaker prog wants to do something in sept/oct and says then got message from dr shulte re: Dr Dunigan and says ans wants to be in on progrmaspoke with ans in charge of speaker prog wants to do something in sept/oct but then got message from dr shulte re: Dr Dunigan and says ans wants to be in on progrma
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	no oxy fast or ir in stck;still uses some msno oxy fast or ir in stck;still uses some ms
PPLPMDL0080000001	Cleveland	OH	44111	3/22/1999	wetn over oxy with Beth and Deloros and got dr Roberts to commit to putting pat on itwetn over oxy with Beth and Deloros and got dr Roberts to commit to putting pat on it
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	sometimes robert uses perc cause patients said oxy didnt work in past or will give if just taking out one tooth and desont want to risk a call back;he will use ir in that casesometimes robert uses perc cause patients said oxy didnt work in past or will give if just taking out one tooth and desont want to risk a call back;he will use ir in that case
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	says oxy is rated for all patssays oxy is rated for all pats
PPLPMDL0080000001	Cleveland	OH	44111	3/22/1999	grand rounds spoke with im/gs res regarding using oxy in housegrand rounds spoke with im/gs res regarding using oxy in house
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	lunch with rhu and 2 res committed to using oxy on a few pat one in part always runs out of per;lots of excuses gave contract from osma;lunch with rhu and 2 res committed to using oxy on a few pat one in part always runs out of per;lots of excuses gave contract from osma;
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	went over doses and how to rx;enrique had problemswent over doses and how to rx;enrique had problems
PPLPMDL0080000001	Cleveland	OH	44109	3/22/1999	spoke with sabri and 2 attendings re oxy/oxyfast;may use oxy fast see if he did;also will use oxy spoke with sabri and 2 attendings re oxy/oxyfast;may use oxy

PPLPMDL080000001	Euclid	OH	44132	3/22/1999	3-22-99 Hasn't used. Began to present differences from MSC and he walked away. Be sure to point out advantages of Oxy over MSC.3-22-99 Hasn't used. Began to present differences from MSC and he walked away. Be sure to point out advantages of Oxy over MSC.
PPLPMDL080000001	Cleveland	OH	44111	3/22/1999	see if he put pat on skilled nurs fl on oxy she was taking vicodin;show post op studysee if he put pat on skilled nurs fl on oxy she was taking vicodin;show post op study
PPLPMDL080000001	Independence	OH	44131	3/23/1999	evans and add on with the asthma pat and how it also relates to copd.
PPLPMDL080000001	Akron	OH	44310	3/22/1999	spine surgeon. a little cocky. wanted studies supportijg oxy in post op pain. went over the pca to oxy study. says he needs to use breakthrough pain for most patients when he uses oxy, reinforced that that is necessary and not a down fall of oxy.spine surgeon. a little cocky. wanted studies supportijg oxy in post op pain. went over the pca to oxy study. says he needs to use breakthrough pain for most patients when he uses oxy, reinforced that that is necessary and not a down fall of oxy.
PPLPMDL080000001	Akron	OH	44319	3/22/1999	Quick hit dr with oxy, he is converting pts from vicodin es,. Ncask if dr would start pts on oxy in place of vicodin es? uni, ask if has any pts on bid theo?Quick hit dr with oxy, he is converting pts from vicodin es,. Ncask if dr would start pts on oxy in place of vicodin es? uni, ask if has any pts on bid theo?
PPLPMDL080000001	Cleveland	OH	44109	3/22/1999	June in office today to get refill on oxy she comes in 2 x's a month;gave 20mg to pat who had hard time finding it;eventually his wife got it filled;gave stocking list;show osma booklet and disculss contractJune in office today to get refill on oxy she comes in 2 x's a month;gave 20mg to pat who had hard time finding it;eventually his wife got it filled;gave stocking list;show osma booklet and disculss contract
PPLPMDL080000001	Akron	OH	44333	3/22/1999	Working on dr using 600mg uni, to replace bid theo, he wasn't sure about mg to mg conversion, was concerned about once a day theo. Ncask what using after theo and do you have any pts on bid theo? Using lorcet for headaches, hit oxy for q12h dosing.Working on dr using 600mg uni, to replace bid theo, he wasn't sure about mg to mg conversion, was concerned about once a day theo. Ncask what using after theo and do you have any pts on bid theo? Using lorcet for headaches, hit oxy for q12h dosing.
PPLPMDL080000001	Euclid	OH	44132	3/22/1999	3-22-99 Uses Oxy in CA. Never thought of it in low doses for chronic pain. Said he could think of patients it would be perfect for. Follow up use brign in OA study.3-22-99 Uses Oxy in CA. Never thought of it in low doses for chronic pain. Said he could think of patients it would be perfect for. Follow up use brign in OA study.
PPLPMDL080000001	Euclid	OH	44132	3/22/1999	3-22-99 Quick hit. Discuss titration and find out where she currently uses.3-22-99 Quick hit. Discuss titration and find out where she currently uses.
PPLPMDL080000001	Euclid	OH	44132	3/22/1999	3-22-99 Discussed advantages of Oxy post-op. Titration guide and post-op pain study on next call.3-22-99 Discussed advantages of Oxy post-op. Titration guide and post-op pain study on next call.
PPLPMDL080000001	Euclid	OH	44132	3/22/1999	3-22-99 Provided laxative protocols and Senekot Rx pads. Follow up useage. Also was sitting in on discussion of Oxy use with Dr. Bertsch. Be sure to discuss titration an d break through dosing.3-22-99 Provided laxative protocols and Senekot Rx pads. Follow up useage. Also was sitting in on discussion of Oxy use with Dr. Bertsch. Be sure to discuss titration an d break through dosing.
PPLPMDL080000001	Garfield Hts	OH	44125	3/23/1999	samples;es and recommendations
PPLPMDL080000001	Cleveland	OH	44109	3/22/1999	just upped dose of oxyx from 40 to 60Q12; need to remind him of dsing strenghts and how to rxjust upped dose of oxyx from 40 to 60Q12; need to remind him of dsing strenghts and how to rx
PPLPMDL080000001	Barberton	OH	44203	3/22/1999	talked to dr Van Fossen, he mentioned that he is using hydrocodone 1-2 tabs q4h post op, hasn't used oxy in this setting but said used the 10mg tabs q12 h for kidney stone pts. Mentioned using using 1-3 10mg tabs q12h for post op to start. ncask if has used on post op pt and how dosed?; used on post op pt and how dosed?
PPLPMDL080000001	Barberton	OH	44203	3/22/1999	talked to dr Van Fossen, he mentioned that he is using hydrocodone 1-2 tabs q4h post op, hasn't used oxy in this setting but said used the 10mg tabs q12 h for kidney stone pts. Mentioned using using 1-3 10mg tabs q12h for post op to start. ncask if h talked to dr Van Fossen, he mentioned that he is using hydrocodone 1-2 tabs q4h post op, hasn't used oxy in this setting but said used the 10mg tabs q12 h for kidney stone pts. Mentioned using using 1-3 10mg tabs q12h for post op to start. ncask if has used on post op pt and how dosed?; used on post op pt and how dosed?
PPLPMDL080000001	Maple Heights	OH	44137	3/23/1999	went over evans and add on valu with uni.he is not being brand specific so i went over the differences with the del sys and how lung function and blood levels are different.went over evans and add on valu with uni.he is not being brand specific so i went over the differences with the del sys and how lung function and blood levels are different.
PPLPMDL080000001	Solon	OH	44139	3/23/1999	senolat samples and protocol
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr oyakawa and dr carrabine are the two oxy dr's. Dr. thought tere was a limit to oxycontin, and it was for chronic pain, I went over acute pain and oxy use. He liked concept. Ncask what type of pts using oxy on and how dosing? Uni, when using theo?dr oyakawa and dr carrabine are the two oxy dr's. Dr. thought tere was a limit to oxycontin, and it was for chronic pain, I went over acute pain and oxy use. He liked concept. Ncask what type of pts using oxy on and how dosing? Uni, when using theo?
PPLPMDL080000001	Akron	OH	44307	3/23/1999	oncology inservice and med surg
PPLPMDL080000001	Akron	OH	44308	3/23/1999	dept of anesthesiology
PPLPMDL080000001	Akron	OH	44308	3/23/1999	pain mgmt inservice
PPLPMDL080000001	Akron	OH	44307	3/23/1999	met Jane Housch, clinical manager. reports to Carol Ponteus head of rn oncology. was very impressed with the information on duragesic. admitted she didn't know that much about the drug.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	set in his ways no real commit to if he is using oxy;leaving pract and going in with dr yurickset in his ways no real commit to if he is using oxy;leaving pract and going in with dr yurick
PPLPMDL080000001	Akron	OH	44302	3/23/1999	used oxyfast on a few patients in last 2 weeks. hasn't gotten any feedback from patients yet regatating ts. reminded on oxyir. used oxyfast on a few patients in last 2 weeks. hasn't gotten any feedback from patients yet regatating ts. reminded on oxyir.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	only using oxy in ca pat;need to find out exacly wher dr lamb is using oxy and discuus with gehringonly using oxy in ca pat;need to find out exacly wher dr lamb is using oxy and discuus with gehring
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	seeing more Copd-using inhalers mostly-keeps people on theo. Nev used Uni. Set up lunch. Very in t
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	Very int in UNI-does like theo-wanted to know all about it. More COPD. set up lunch for more time
PPLPMDL080000001	Oakwood Village	OH	44146	3/23/1999	he is really involved in getting his pain patients help.talked about going to some programs done with chevin and he actually brought a patient and their family to the program so they could here the truth about pain managemtn.he talked about the 5th vitabe is really involved in getting his pain patients help.talked about going to some programs done with chevin and he actually brought a patient and their family to the program so they could here the truth about pain managemtn.he talked about the 5th vital sign.he is facing some very interesting hurdles when it comes to pain managemtn.need to get him any and every pat aid that we have and show pap stuff in case there is other materials that he might like to use.cost is an issue with the larger doses.I sign.he is facing some very interesting hurdles when it comes to pain managemtn.need to get him any and every pat aid that we have and show pap stuff in case there is other materials that he might like to use.cost is an issue with the larger doses.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	says has been using oxy last 3 wks just clicked in;find out where he's been successful and tell dr gahringsays has been using oxy last 3 wks jsut clicked in;find out where he's been successful and tell dr gahring
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr singer is occupational med and Dr Machado is an FP. Dr said he went to a pain symposium in columbus, and dr mcfadden talked highly of oxycontin. Said would use oxy first line, but concerned about the dea and process to put on opioids. Uni, uses thedr singer is occupational med and Dr Machado is an FP. Dr said he went to a pain symposium in columbus, and dr mcfadden talked highly of oxycontin. Said would use oxy first line, but concerned about the dea and process to put on opioids. Uni, uses theo as third line.o as third line.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	doing breast removal and karen grassi says she doesnt know how long to give oxy for;thinks it's too strong for some pats;need to go over pdoibong breast removal and karen grassi says she doesnt know how long to give oxy for;thinks it's too strong for some pats;need to go over pdo
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	SAYS we need a patch need to follow up on that comment;and where is he using patchSAYS we need a patch need to follow up on that comment;and where is he using patch
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	Will be an attending in July. Using oxy. says pains center sees about 60 pts/day and 10% are on oral narcs. 80% of those are on OXY. Discovered that most pump and procedure pts get Perc or Vic for breakthru. Don't use Oxy in these pts!! They let the pt Will be an attending in July. Using oxy. says pains center sees about 60 pts/day and 10% are on oral narcs. 80% of those are on OXY. Discovered that most pump and procedure pts get Perc or Vic for breakthru. Don't use Oxy in these pts!! They let the pt take the pt take 5-6 of those/dayif they need too! Never consider Oxy for these pts.Never thought about it.Will try now
PPLPMDL080000001	Garfield Heights	OH	44125	3/23/1999	surgery area.need to get specific and find when ortho is prominent and find a way to get to the surgeons as they are doing their work
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	JIM MAY BE PROVIDING MEDS TO HOSPICE WENT OVER OXY/FAST/IR AND OXY NOT MORE POTENT THAN PERCIJM MAY BE PROVIDING MEDS TO HOSPICE WENT OVER OXY/FAST/IR AND OXY NOT MORE POTENT THAN PERC
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	BAGELS IN OR PROMOTED OXY/OXY IRBAGELS IN OR PROMOTED OXY/OXY IR
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	most oxy coming form er;not much ir and no oxyfastmost oxy coming form er;not much ir and no oxyfast
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr oyakawa and dr carrabine are the two oxy dr's.dr oyakawa and dr carrabine are the two oxy dr's.
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr singer is occupational med and Dr Machado is an FP.dr singer is occupational med and Dr Machado is an FP.
PPLPMDL080000001	Akron	OH	44302	3/23/1999	dropped off inro for jule regarding senokat pt ed. has subed oxyfast for intensola couple of timesdropped off inro for jule regarding senokat pt ed. has subed oxyfast for intensola couple of times
PPLPMDL080000001	Akron	OH	44310	3/23/1999	oxyfastoxyfast
PPLPMDL080000001	Akron	OH	44309	3/23/1999	met Pam and Char, presented oxy, they use alot of vic for outpatient and morphine iv for inpatient. offered benefits to oxy, vetter is the doc consulting on pain cases.met Pam and Char, presented oxy, they use alot of vic for outpatient and morphine iv for inpatient. offered benefits to oxy, vetter is the doc consulting on pain cases.
PPLPMDL080000001	Barberton	OH	44203	3/23/1999	Quick hit dr on oxycontin, he has slowed down the oxy use and can't figure out why. Nx; ask why not using as much oxy?Quick hit dr on oxycontin, he has slowed down the oxy use and can't figure out why. Nx; ask why not using as much oxy?
PPLPMDL080000001	Akron	OH	44333	3/23/1999	Had a good conversation with dr. For asthma he is using uni after albuterol and steroids. For COPD he uses serevent and atrovent, if have asthma uses albuterol too. He starts all pts with BID theo for safety issue, thinks pts will tolerate bid better with less side effects, then he switches to Uni. Went over uni vs bid theo, mg to mg converion, said side effects are equal. Ncask show a reprint with side effects comparing uni vs bid theo and ask if has started py with uni, did mention using uni first for asthma pts?
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	Wants price list for Oxy, MSC and DURA at next apptWants price list for Oxy, MSC and DURA at next appt
PPLPMDL080000001	Akron	OH	44309	3/23/1999	used to use oxy all the time when he was practicing in anothe state. says here at childrens, they only use the 10 in severe chronic pain. but will rethink using moreoften. they use quitr a bity of methadoneused to use oxy all the time when he was practicing in anothe state. says here at childrens, they only use the 10 in severe chronic pain. but will rethink using moreoften. they use quitr a bity of methadone
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr oyakawa and dr carrabine are the two oxy dr's. Dr is using for chronic pain and cancer pain. He still is using vicodin for acute pain. Ncask why he isn't using oxy for acute pain? uni, hit theo, and what using after inhalers?dr oyakawa and dr carrabine are the two oxy dr's. Dr is using for chronic pain and cancer pain. He still is using vicodin for acute pain. Ncask why he isn't using oxy for acute pain? uni, hit theo, and what using after
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	HAS one pat on roxanol may switch to oxyfast;pat on 30mg oxy;hardly use ms anymore and showed him sunshine study on less hallucunationsHAS one pat on roxanol may switch to oxyfast;pat on 30mg oxy;hardly use ms anymore and showed him sunshine study on less hallucunations
PPLPMDL080000001	Akron	OH	44302	3/23/1999	discussed current patient on 480 mg a day of oxy. has usedoxyfast 3 times since launch closed on using a lot more. has pt on roxicondone for breakthrough. reminded of oxyir, same as roxidiscussed current patient on 480 mg a day of oxy. has usedoxyfast 3 times since launch closed on using a lot more. has pt on roxicondone for breakthrough. reminded of oxyir, same as roxi



PPLPMDL080000001	Solon	OH	44139	3/23/1999	he is a pretty interesting guy.afraid to use opioids but that can be overcome.he is using the whole gambut from darv to perc.talked about how oxy can fit in all of those roles and how to dose.will need to follow up to make sure he keeps his commitment ahe is a pretty interesting guy.afraid to use opioids but that can be overcome.he is using the whole gambut from darv to perc.talked about how oxy can fit in all of those roles and how to dose.will need to follow up to make sure he keeps his commitment and to get oxy in his habit pattern.touched on uni and how it is best as a add on and lung function improvements.nd to get oxy in his habit pattern.touched on uni and how it is best as a add on and lung function improvements.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	claims wont use very much cause we dont sample;did give to one pat and phar called cause he wrote refillclaims wont use very much cause we dont sample;did give to one pat and phar called cause he wrote refill
PPLPMDL080000001	Solon	OH	44139	3/23/1999	saw him as i was waiting for pizzaro.wanted to know what i am selling.he told me that he does not like to use that many opioids.talked about safety and lack of street valu as a way to intro the del sys and se profiles.need to go over differences between saw him as i was waiting for pizzaro.wanted to know what i am selling.he told me that he does not like to use that many opioids.talked about safety and lack of street valu as a way to intro the del sys and se profiles.need to go over differences between this and nsalds on se and pain relieftthis and nsalds on se and pain relief
PPLPMDL080000001	Solon	OH	44139	3/23/1999	he is not understanding what i am asking.he is using vic and some t3.went over dosing and equivalents in an effort to get his early initiation.need to also get him to add on uni.he is not understanding what i am asking.he is using vic and some t3.went over dosing and equivalents in an effort to get his early initiation.need to also get him to add on uni.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	is using post oper;shaker confirmed is using post oper;shaker confirmed
PPLPMDL080000001	Cleveland	OH	44113	3/23/1999	just moved to fairview hos and had lunch went over post oper ms vs oxy;see what he thoughtjust moved to fairview hos and had lunch went over post oper ms vs oxy;see what he thought
PPLPMDL080000001	Garfield Hts	OH	44125	3/23/1999	he is having some difficulty getting oxy for a couple of patients.went over stocking and where he can get it.went over dosing and how to make it equal to what he is using and how to get flexibility in hte 10mg tablethe is having some difficulty getting oxy for a couple of patients.went over stocking and where he can get it.went over dosing and how to make it equal to what he is using and how to get flexibility in hte 10mg tablet
PPLPMDL080000001	Akron	OH	44333	3/23/1999	dr singer is occupational med and Dr Machado is an FP. Dr does occupational medicine, using oxy for chronic pain, he is leaving in one month.dr singer is occupational med and Dr Machado is an FP. Dr does occupational medicine, using oxy for chronic pain, he is leaving in one month.
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	never thought about Oxy in stead of perc for pump pts-will trynever thought about Oxy in stead of perc for pump pts-will try
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	Doin g m ore gen anes right now but is on the pain service consult service w/dr. Grass. Is using some Oxy but getting a lot of flack from phcyDoin g m ore gen anes right now but is on the pain service consult service w/dr. Grass. Is using some Oxy but getting a lot of flack from phcy
PPLPMDL080000001	Akron	OH	44308	3/23/1999	still using methadone for pain pts. closedon adult pts and burn ptsstill using methadone for pain pts. closedon adult pts and burn pts
PPLPMDL080000001	Cleveland	OH	44195	3/23/1999	Extremely busy but has 5 pts on PEI and they are all doing great/talked to her about speaking at UH for IM residentsExtremely busy but has 5 pts on PEI and they are all doing great/talked to her about speaking at UH for IM residents
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	good discussion in or is using post op but wnt use in chronic back pain pat fears of addiction;next time ask if he has any back pats on oplogood discussion in or is using post op but wnt use in chronic back pain pat fears of addiction;next time ask if he has any back pats on oplo
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	SPOKE WITH DOUG GIVING OXY TO BACK PAIN PATS TODAYSPOKE WITH DOUG GIVING OXY TO BACK PAIN PATS TODAY
PPLPMDL080000001	Maple Heights	OH	44137	3/23/1999	used the titration piece to show how to make oxy equivalent to darv and vic and t3 and all of the other combo meds.he is in the habit of writing vicodin and profen.used the titration piece to show how to make oxy equivalent to darv and vic and t3 and all of the other combo meds.he is in the habit of writing vicodin and profen.
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	put 73yr old on oxy 20mg 1-2 q12 who was not getting relief see how he didput 73yr old on oxy 20mg 1-2 q12 who was not getting relief see how he did
PPLPMDL080000001	Solon	OH	44139	3/23/1999	he is using quite a bit of oxycotin but still using alot of vicodin and vicoprofen.his main complaint is cost but that is for the higher doses.he has patients on 80mg q12.talked about using oxy for normal pains and using the lower doses for the vic andhe is using quite a bit of oxycotin but still using alot of vicodin and vicoprofen.his main complaint is cost but that is for the higher doses.he has patients on 80mg q12.talked about using oxy for normal pains and using the lower doses for the vic and t3 type pains.he talked about a patient on higher dose for his back the oxy is helping the back but is not helping the patients bad knees.senokot protocol.nt get specific with patiens and dosing
PPLPMDL080000001	Cleveland	OH	44111	3/23/1999	seems to not think about oxy had pat come in with per and gave renewal;asked him to swithc pat to 20mg 1-2 q12seems to not think about oxy had pat come in with per and gave renewal;asked him to swithc pat to 20mg 1-2
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Will try more-just has Perc on the brain. Has had good luck with in pastWill try more-just has Perc on the brain. Has had good luck with in past
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Discussed upcoming possibility for program with his dept. Has 1 more yr and is very cocky. Says has used some Oxy-not enuf though. sd had problems with phcy the few times so only used on outpt.Discussed upcoming possibility for program with his dept. Has 1 more yr and is very cocky. Says has used some Oxy-not enuf though. sd had problems with phcy the few times so only used on outpt.
PPLPMDL080000001	Westlake	OH	44145	3/24/1999	He uses a lot of OxyContin post op. He uses a lot of OxyContin post op.
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Great call!!!! Attending phys and stopped his clinic to talk to me!! Was vry int in Oxy and says he knows his res have written it w/some bad results from phcy but not to worry!!!! He is so laid back. Will retire in 2 yrs and move to Phoenix. Hates the ClGrat call!!!! Attending phys and stopped his clinic to talk to me!! Was vry int in Oxy and says he knows his res have written it w/some bad results from phcy but not to worry!!!! He is so laid back. Will retire in 2 yrs and move to Phoenix. Hates the Clinic and hates his fellow right now. (dr. Earl). Willl definitely remember me and only wanted to know dosing. Sd wd use.inec and hates his fellow right now. (dr. Earl). Willl definitely remember me and only wanted to know dosing. Sd wd use.
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Resident-hasn't used much but sd wd tryResident-hasn't used much but sd wd try
PPLPMDL080000001	Cleveland	OH	44109	3/24/1999	using some oxy push for occ med pats to use in acuteusing some oxy push for occ med pats to use in acute
PPLPMDL080000001	Cleveland	OH	44106	3/24/1999	Did lunch in-service/very int in Oxy uses Vic and Perc right now-will tryDid lunch in-service/very int in Oxy uses Vic and Perc right now-will try
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/24/1999	spoke with Darlene about Consortium details. Scheduled lunch for Thurs., April 1 @ 12:00 pm. Currently 20 homes in Consortium - down to 35 - 40 doctors involved. Cannone involved with all homes as Med Dir or Asst. Med Dir. Akron Gen'l currently moving fspoke with Darlene about Consortium details. Scheduled lunch for Thurs., April 1 @ 12:00 pm. Currently 20 homes in Consortium - down to 35 - 40 doctors involved. Cannone involved with all homes as Med Dir or Asst. Med Dir. Akron Gen'l currently moving from social workers to case managers in discharging pts. - target completion date is May 1..Darlene says she doesn't think they will have any influence over prescribing/pain mgmt. protocols.rm social workers to case managers in discharging pts. - target completion date is May 1..Darlene says she doesn't think they will have any influence over prescribing/pain mgmt. protocols.
PPLPMDL080000001	Cleveland	OH	44109	3/24/1999	says she needs reminders in er and she will rx;met with res who is posting oxy info around desk she is using oxysays she needs reminders in er and she will rx;met with res who is posting oxy info around desk she is using oxy
PPLPMDL080000001	North Olmsted	OH	44070	3/24/1999	She is using Uniphy for both COPD and Asthma. Next time be more specificwith approach.She is using Uniphy for both COPD and Asthma. Next time be more specificwith approach.
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Great guy!! Is with Muschler right now and says they have not really used Oxy. Was with Biscup last month and he writes a ton of Oxy.Says he did most of the writing for Biscup but not really for Muschler. Older and harder to convince but sd wd try. Def bGreat guy!! Is with Muschler right now and says they have not really used Oxy. Was with Biscup last month and he writes a ton of Oxy.Says he did most of the writing for Biscup but not really for Muschler. Older and harder to convince but sd wd try. Def believes in it it's just a matter of rememberingbelieves in it it's just a matter of remembering
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/24/1999	inservice for respiratory dept.went over several articles and placed uni in a good add on position.they also had alot of questions about pain management and the differences between oxy and msc.key people are steve, rita, ron
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Is graduating in June/has used Oxy but says phcy has given them lots of trouble-lots of phone calls back. Has used on several pts on outpt basis. Still writing more perc/says less hassles. Doesn't need hassles. Explained that if an attending writes it-mols graduating in June/has used Oxy but says phcy has given them lots of trouble-lots of phone calls back. Has used on several pts on outpt basis. Still writing more perc/says less hassles. Doesn't need hassles. Explained that if an attending writes it-more luck getting it.Will try and come tomorrow nightre luck getting it.Will try and come tomorrow night
PPLPMDL080000001	Cleveland	OH	44109	3/24/1999	showed osma booklet and reinforced long acting;discuss his occp med patshowed osma booklet and reinforced long acting;discuss his occp med pats
PPLPMDL080000001	Akron	OH	44333	3/24/1999	Dr is going to recommend using oxy along with block after acd sugery.Dr is going to recommend using oxy along with block after acd sugery.
PPLPMDL080000001	Cleveland	OH	44109	3/24/1999	now seeing occ med pats and keep pushing for oxy for acute pain use steroids ;nsalds,ultram and then may consider oxy
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Tells me what i want to hear-says using uni but #s don't show it. Went over Karpel-acted very int since using a lot of combination things. F/u sd wd tryTells me what i want to hear-says using uni but #s don't show it. Went over Karpel-acted very int since using a lot of combination things. F/u sd wd try
PPLPMDL080000001	Cleveland	OH	44106	3/24/1999	Very int in Oxy-had never heard of but will def tryVery int in Oxy-had never heard of but will def try
PPLPMDL080000001	Solon	OH	44139	3/24/1999	he is not using oxy to his full potential.he is niching it for only some of his difficutl perc patients.went over pharmac and how to dose to be equivalent to all of the combos.he likes the fact that meds can be called inhe is not using oxy to his full potential.he is niching it for only some of his difficutl perc patients.went over pharmac and how to dose to be equivalent to all of the combos.he likes the fact that meds can be called in
PPLPMDL080000001	Cleveland	OH	44195	3/24/1999	Just wrote another Rx today. Says has not had any trouble getting it from phcy but knows people have. Says perc is just habit and he thinks of Oxy but not as much as he does perc. Does believe it's better.Just wrote another Rx today. Says has not had any trouble getting it from phcy but knows people have. Says perc is just habit and he thinks of Oxy but not as much as he does perc. Does believe it's better.
PPLPMDL080000001	Cleveland	OH	44125	3/24/1999	compared to vic.did not get alot of time.need to get a lunchcompared to vic.did not get alot of time.need to get a lunch
PPLPMDL080000001	Lakewood	OH	44107	3/24/1999	He needs to be sold on OxyContin at breakfast. Stay on him.He needs to be sold on OxyContin at breakfast. Stay on him.
PPLPMDL080000001	Brooklyn	OH	44144	3/24/1999	committed to using in parma hosp;then get him to use in office;finally listening showed osma booklet and long acting opio being recommendedcommitted to using in parma hosp;then get him to use in office;finally listening
PPLPMDL080000001	Akron	OH	44312	3/24/1999	showed osma booklet and long acting opio being recommended
PPLPMDL080000001	Akron	OH	44312	3/24/1999	Quick talk to Dr. CII vs CIII is an issue which relates to potency. Thinks oxy is stronger than vicodin. Ncask why he thinks oxy is stronger than vicodin? Quick talk to Dr. CII vs CIII is an issue which relates to potency. Thinks oxy is stronger than vicodin. Ncask why he thinks oxy is stronger than vicodin?
PPLPMDL080000001	Cleveland	OH	44109	3/24/1999	says using alot of oxy he is head of dept but never met him; went over oxy and dosesays using alot of oxy he is head of dept but never met him; went over oxy and doses
PPLPMDL080000001	Cleveland	OH	44106	3/24/1999	Director of dept/very int in Oxy-had never heard of or used. Came from Phil 1 yr ago. Will try. Does about 3-4 surgeries/wk and is teaching the other days. If good results-will put as standard orders. writes on whatever rx pad is at place he goes. They dDirector of dept/very int in Oxy-had never heard of or used. Came from Phil 1 yr ago. Will try. Does about 3-4 surgeries/wk and is teaching the other days. If good results-will put as standard orders. writes on whatever rx pad is at place he goes. They go all over Cleveland-but mainly he is here. is very int in having a spkr come in and talk about post-op pain control. Will personally take me to meet Dr. Collis in pain mgmt (NS) when he is in on a Tues or Thurs.Good guy and will def r Oxyo all over Cleveland-but mainly he is here. is very int in having a spkr come in and talk about post-op pain control. Will personally take me to meet Dr. Collis in pain mgmt (NS) when he is in on a Tues or Thurs.Good guy and will def r Oxy
PPLPMDL080000001	Cleveland	OH	44119	3/24/1999	1/2 case of Senkot dropped off to Sister Ursula. Meeting with Anne Chance, Joanne Sheldon, Katherine on potential speaker program for Med Dirs. Pushed back date to Sept. 28-29. Looking to get Lynn McPherson for presentation. Anne has CME info - check 1/2 case of Senkot dropped off to Sister Ursula. Meeting with Anne Chance, Joanne Sheldon, Katherine on potential speaker program for Med Dirs. Pushed back date to Sept. 28-29. Looking to get Lynn McPherson for presentation. Anne has CME info - check with Lynn to see if she has available. Ann Berger second choice.with Lynn to see if she has available. Ann Berger second choice.
PPLPMDL080000001					Looking to get Lynn McPherson for presentation. Anne has CME info - check with Lynn to see if she has available. Ann Berger second choice.with Lynn to see if she has available. Ann Berger second choice.

	Strongsville	OH	44136	3/24/1999	Dropped off objectives for CEU from inservice...Victoria Pavel - reviewed Seminars in Pain Mgmt modules for CNA's and new nurses. Would like to hear the tape and see other information on the modules - always looking for creative mtl. to present.Dropped off objectives for CEU from inservice...Victoria Pavel - reviewed Seminars in Pain Mgmt modules for CNA's and new nurses. Would like to hear the tape and see other information on the modules - always looking for creative mtl. to present.
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	lunch in dept went over oxy and trying to get it used in occ med;lunch in dept went over oxy and trying to get it used in occ med;
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	bagels at grand rounds;spoke to dr Jourilles re; speaker is intersted but need speaker who has some exper dealing with emer medbagels at grand rounds;spoke to dr Jourilles re; speaker is intersted but need speaker who has some exper dealing with emer med
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	let them know oxy is rated: pat has pat on oxy 20mg who was taking alot of per;likes that she can count # of tablets;also likes contract may alter a little for therr needslet them know oxy is rated: pat has pat on oxy 20mg who was taking alot of per;likes that she can count # of tablets;also likes contract may alter a little for therr needs
PPLPMDL0800000001	Lakewood	OH	44107	3/24/1999	He carries all sizes of Oxy. But he does not have IR or Fast. He has both Uniphyls. He carries all sizes of Oxy. But he does not have IR or Fast. He has both Uniphyls.
PPLPMDL0800000001	N Olmsted	OH	44070	3/24/1999	Heather carries 10s, 20s, 40s and IR. She shes a lot of Uniphyl.Heather carries 10s, 20s, 40s and IR. She shes a lot of Uniphyl.
PPLPMDL0800000001	North Olmsted	OH	44070	3/24/1999	Only carry 10s and 20s. Carries both Uniphyls.Only carry 10s and 20s. Carries both Uniphyls.
PPLPMDL0800000001	Akron	OH	44322	3/24/1999	Working on Dr Davies that has used too much apap in vicodin es, but will not changeWorking on Dr Davies that has used too much apap in vicodin es, but will not change
PPLPMDL0800000001	Lakewood	OH	44107	3/24/1999	He is using OxyContin but not IR. He uses a lot of Dilaudid. Stay with him and be persistant. Gave Senokot. He is using OxyContin but not IR. He uses a lot of Dilaudid. Stay with him and be persistant. Gave Senokot.
PPLPMDL0800000001	Parma	OH	44129	3/24/1999	he seems like he will be staying around.talked about dosing and what the average dose in the clinicals are.he is using the lower doses.need to get him to open up more and get more specific with pathe seems like he will be staying around.talked about dosing and what the average dose in the clinicals are.he is using the lower doses.need to get him to open up more and get more specific with pat
PPLPMDL0800000001	Cleveland	OH	44106	3/24/1999	Will def try/using Vic/Perc now and very int in Oxy.Will def try/using Vic/Perc now and very int in Oxy.
PPLPMDL0800000001	Cleveland	OH	44102	3/24/1999	says he uses alot but says tabba put his pat on methadone cause it keeps blood levelsup says he uses alot but says tabba put his pat on methadone cause it keeps blood levelsup
PPLPMDL0800000001	Brooklyn	OH	44144	3/24/1999	has a couple of chronic pats on oxy and has had less phone calls; uses alot of darcoet and has alot of those pats say they didnt take anything;oxy will be useful in arthoscopic surg/totals;see what his results are and follw up with Gretchenhas a couple of chronic pats on oxy and has had less phone calls; uses alot of darcoet and has alot of those pats say they didnt take anything;oxy will be useful in arthoscopic surg/totals;see what his results are and follw up with Gretchen
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	used oxy more in medicine;will use in occ med pats;used oxy more in medicine;will use in occ med pats;
PPLPMDL0800000001	Cleveland	OH	44102	3/24/1999	Still not using much herself;td her more dr's are using at merto and ir insted of percStill not using much herself;td her more dr's are using at merto and ir insted of perc
PPLPMDL0800000001	Akron	OH	44304	3/24/1999	oxyfast introoxyfast intro
PPLPMDL0800000001	Cleveland	OH	44195	3/24/1999	Very busy and bad mood today but says tries to use Oxy whenever he can. Doing a lot of surgery at marymount lately and says has written several there. tried to convince him to use CCF rx. No pts for tom'w but will try and remember this green pad from CCFIVery busy and bad mood today but says tries to use Oxy whenever he can. Doing a lot of surgery at marymount lately and says has written several there. tried to convince him to use CCF rx. No pts for tom'w but will try and remember this green pad from CCFI
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	went over dosing and let him know oxy is rated;went over dosing and let him know oxy is rated;
PPLPMDL0800000001	Akron	OH	44333	3/24/1999	Dr said he is using more oxycontin, he can still use more. Said being used for acute pain and pts doing well. He did ask what street value of oxycontin was. Dr Stan did say knoll people trying to take Dr everywhere. Nxneed to ask when not using opioDr said he is using more oxycontin, he can still use more. Said being used for acute pain and pts doing well. He did ask what street value of oxycontin was. Dr Stan did say knoll people trying to take Dr everywhere. Nxneed to ask when not using opio
PPLPMDL0800000001	Cleveland	OH	44106	3/24/1999	Very int in Oxy and using tons of Perc and Vic now. Sd wd def tryVery int in Oxy and using tons of Perc and Vic now. Sd wd def try
PPLPMDL0800000001	Twinsburg	OH	44087	3/24/1999	tough to get any time.made lunch date to see if this can change things.he is using but notlike he could.he is not using for vic yetough to get any time.made lunch date to see if this can change things.he is using but notlike he could.he is not using for vic yet
PPLPMDL0800000001	Solon	OH	44139	3/24/1999	expanded on the oxy as the first opioid.used the titration piece to show the equivalents to the combos.need to go over se and potencies.need to be consistentexpanded on the oxy as the first opioid.used the titration piece to show the equivalents to the combos.need to go over se and potencies.need to be consistent
PPLPMDL0800000001	Sagamore Hills	OH	44067	3/24/1999	went over the titration piece and talked about pharmac and what oxy is equivalent to. went over the titration piece and talked about pharmac and what oxy is equivalent to.
PPLPMDL0800000001	Cleveland	OH	44109	3/24/1999	slow moving in ed;are seeing some pats coming in on oxy need to teach titrationslow moving in ed;are seeing some pats coming in on oxy need to teach titration
PPLPMDL0800000001	Akron	OH	44320	3/24/1999	Dr has used alot of lortab, and lorcet post op 1-2 tabs q4h,. Dr is starting to use oxy 20mg q12h post op. Nxask what most common surgery performs?Dr has used alot of lortab, and lorcet post op 1-2 tabs q4h,. Dr is starting to use oxy 20mg q12h post op. Nxask what most common surgery performs?
PPLPMDL0800000001	Cleveland	OH	44106	3/24/1999	Very familiar with Oxy-has used but not much. Sd wd def use more-always has had concerns w/combos-loves q12hVery familiar with Oxy-has used but not much. Sd wd def use more-always has had concerns w/combos-loves q12h
PPLPMDL0800000001	Lakewood	OH	44107	3/24/1999	She is switching all her Darvacet patients to OxyContin. She likes the 12 hour control. She loves Senokot S. She wants to keep a supply of it. She is switching all her Darvacet patients to OxyContin. She likes the 12 hour control.
PPLPMDL0800000001	Garfield Hts	OH	44125	3/25/1999	this store is worth more attention.they pull a fair amount from marymount and maple
	Akron	OH	44314	3/24/1999	dr is using oxy for chronic pain, she said it is a good litmus test for pain pts, they don't get a buzz from oxycontin. Using mainly 1m-20mg q12h range, used oxy on post op hip pt. Nxask what using to initiate opioid therapy. Uni, said using uni as dr is using oxy for chronic pain, she said it is a good litmus test for pain pts, they don't get a buzz from oxycontin. Using mainly 1m-20mg q12h range, used oxy on post op hip pt. Nxask what using to initiate opioid therapy. Uni, said using uni as last resort, after inhalers, using leukotrienes after inhalers, stick with nhbi guidelines and worried about side effects and drug interactions.last resort, after inhalers, using leukotrienes after inhalers, stick with nhbi guidelines and worried about side effects and drug interactions.
PPLPMDL0800000001	Cleveland	OH	44106	3/25/1999	Very nice and amiable. Sd is using Oxy but it's the residents that are writing it. Sd lets them use whatever they want. Has seen several Rx. Will be writing his own after June 30th. No real concerns but initially positioning for more chronic pts.Has not Very nice and amiable. Sd is using Oxy but it's the residents that are writing it. Sd lets them use whatever they want. Has seen several Rx. Will be writing his own after June 30th. No real concerns but initially positioning for more chronic pts.Has not seen much for acute. Will now. Didn't understand the delivery system and how same time to peak but not as high. Very inteen much for acute. Will now. Didn't understand the delivery system and how same time to peak but not as high. Very int
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	3/25/1999	talked to him about additional documentation for the higher doses of oxy and he said that he would have no problem and offered to do it on a monday when yokiel would be there as welltalked to him about additional documentation for the higher doses of oxy and he said that he would have no problem and offered to do it on a monday when yokiel would be there as well
PPLPMDL0800000001	Cleveland	OH	44106	3/25/1999	Basically a jerk-thinks of everything he possibly can not to use it/will be at Metro now but has used very little at UH. Why not??? Dumb reasons but a little closer than beforeBasically a jerk-thinks of everything he possibly can not to use it/will be at Metro now but has used very little at UH. Why not??? Dumb reasons but a little closer than before
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	dr allan spoke to ortho res on chronic pain good info need to work on him to use less vic and switch pats to oxy earlier
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	USING IN CLINICUSING IN CLINIC
PPLPMDL0800000001	Cleveland	OH	44122	3/25/1999	some pats not getting relief with 30mg will add tyl or go to 40mgsome pats not getting relief with 30mg will add tyl or go to 40mg
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	been using quick hit bad daybeen using quick hit bad day
PPLPMDL0800000001	Akron	OH	44310	3/25/1999	lunch with Dr. and staff - had only 2 pts on PEI program. Results:Both switched from MSC. One pt. did not get good pain relief from Oxy and switched back after 1 month. Other pt. still on Oxy and doing well. Follow up form filled out. Discussed plans flunch with Dr. and staff - had only 2 pts on PEI program. Results:Both switched from MSC. One pt. did not get good pain relief from Oxy and switched back after 1 month. Other pt. still on Oxy and doing well. Follow up form filled out. Discussed plans for next PEI - feels it would be easier for the nursing home (DON) to run program because it is easier for them to find patients and target changes. Senokot protocols: didn't realize S was a PF product - left 2 boxes of samples...says uses a lot. Gave hor next PEI - feels it would be easier for the nursing home (DON) to run program because it is easier for them to find patients and target changes. Senokot protocols: didn't realize S was a PF product - left 2 boxes of samples...says uses a lot. Gave him protocols...says that nursing homes normally will use Peri-Colace first line, Senokot 2nd, more invasive 3, then call Dr. if no results. Says that protocols would be excellent tool for every nursing home to have in place. Lunch June 21.m protocols...says that nursing homes normally will use Peri-Colace first line, Senokot 2nd, more invasive 3, then call Dr. if no results. Says that protocols would be excellent tool for every nursing home to have in place. Lunch June 21.
PPLPMDL0800000001	Akron	OH	44307	3/25/1999	oxyfast intro, discussed disadv of duragasic
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	IN SERVICE WITH 5 RES AND 1 ATTN ON OXY COMMITED TO USING 2 RES GAVE TO PATS 10MG AND DIDNT WORK WILL USE 20MGIN SERVICE WITH 5 RES AND 1 ATTN ON OXY COMMITED TO USING 2 RES GAVE TO PATS 10MG AND DIDNT WORK WILL USE 20MG
PPLPMDL0800000001	Cleveland	OH	44195	3/25/1999	Real problems with using at CCF. Get lots of calls-quit using. I sugg he get attending to write it and there won't be as many calls-sd ok but still an issue--sugg he use for outpt then. Worthless because whatever they get in the hospital is what they willReal problems with using at CCF. Get lots of calls-quit using. I sugg he get attending to write it and there won't be as many calls-sd ok but still an issue--sugg he use for outpt then. Worthless because whatever they get in the hospital is what they will get when they leave. Too much hassle get when they leave. Too much hassle
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	need to flow up asked dr allan when he would switch to long acting need to clarify he should not wait until pats take 6 vicneed to flow up asked dr allan when he would switch to long acting need to clarify he should not wait until pats take 6 vic
PPLPMDL0800000001	Cleveland	OH	44104	3/25/1999	came to grand rounds with dr allen need to follow up whilt him in officemake to grand rounds with dr allen need to follow up whilt him in office
PPLPMDL0800000001	Cleveland	OH	44128	3/25/1999	pei may be finally sinking in for his t3 and vic patients.tlaked about how lz told him about patients to convert and how they did when he did convert.need to keep telling him ho to dose and what to initiate patients.he is fine with the higher doses and pei may be finally sinking in for his t3 and vic patients.tlaked about how lz told him about patients to convert and how they did when he did convert.need to keep telling him ho to dose and what to initiate patients.he is fine with the higher doses and sickle cell and other disease states.need to get his darvocet patietns that he is r thinks that oxy is for cancer pain and stronger than vicodin which he uses routinely for post op. NX; ask why he thinks oxy is stronger and what concerns with oxy for post op?r thinks that oxy is for cancer pain and stronger than vicodin which he uses routinely for post op. NX; ask why he thinks oxy is stronger and what concerns with oxy for post op?
PPLPMDL0800000001	Barberton	OH	44203	3/25/1999	sample check, quick kaplen left it behindsample check, quick kaplen left it behind
PPLPMDL0800000001	Akron	OH	44302	3/25/1999	help with oxyfast stocking in pharmacyhelp with oxyfast stocking in pharmacy
PPLPMDL0800000001	Akron	OH	44307	3/25/1999	richard is here on mondays and wednesdaysrichard is here on mondays and wednesdays
PPLPMDL0800000001	Warrensville Ht	OH	44128	3/25/1999	tried to get them to get some msc and they are not seeing musc movemntried to get them to get some msc and they are not seeing musc movemtn
PPLPMDL0800000001	Maple Hts	OH	44137	3/25/1999	



PPLPMDL0080000001	Bay Village	OH	44140	3/25/1999	Jackie Nowlin - said they sent out flyers with my inservice information on it with both the modules/CEU inservice and have rec'd interest from some homes. Scheduled Franklin Plaza seminars for April 19/23. She will contact with any other leads.
PPLPMDL0080000001	Cleveland	OH	44113	3/25/1999	Gordon - staff development - scheduled Seminars in Pain Mgmt for April 19/23 for nursing assistants. Said could have up to 100 na attending. Was very interested in program - will make up posters to advertise.
PPLPMDL0080000001	Cleveland	OH	44104	3/25/1999	spoke with Im resident in er using oxy on floor has not thought about it for er said she willspoke with Im resident in er using oxy on floor has not thought about it for er said she will
PPLPMDL0080000001	Barberton	OH	44203	3/25/1999	tumor boards, i got a quick minute with dr mayors and dr haas with rick talking to him.tumor boards, i got a quick minute with dr mayors and dr haas with rick talking to him.
PPLPMDL0080000001	Akron	OH	44333	3/25/1999	Marla - 4 th qtr. rebate from nursing homes. Rec'd message from Gail LaRusso that they no longer qualify for rebate because of hospital purchases and now contract with CVS/Revco. Says that Hospice Pharmacia was in town to speak with them - didn't like thMarla - 4 th qtr. rebate from nursing homes. Rec'd message from Gail LaRusso that they no longer qualify for rebate because of hospital purchases and now contract with CVS/Revco. Says that Hospice Pharmacia was in town to speak with them - didn't like that there would be emergency kit in the home. Problems with LoMed - pricing and packaging. Package meds for a.m./p.m. distribution - too much waste.at there would be emergency kit in the home. Problems with LoMed - pricing and packaging. Package meds for a.m./p.m. distribution - too much waste.
PPLPMDL0080000001	Akron	OH	44313	3/25/1999	Kathy Beck - Kathy Beck - oxyfastoxyfast
PPLPMDL0080000001	Akron	OH	44307	3/25/1999	confirmed taking David's appt. on Monday at 12:15pm. Janet says no pts on PEI program.confirmed taking David's appt. on Monday at 12:15pm. Janet says no pts on PEI program.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/25/1999	Having some problems getting it at UH--not in computer--has written for outpt.Seing more and more being used-just started back at UH after Metro.Having some problems getting it at UH--not in computer--has written for outpt.Seing more and more being used-just started back at UH after Metro.
PPLPMDL0080000001	Cleveland	OH	44106	3/25/1999	discussed patient currently on 820mg of oxy a day. closed on oxyfast for breakthrough instead of intensoldiscussed patient currently on 820mg of oxy a day. closed on oxyfast for breakthrough instead of intensol
PPLPMDL0080000001	Akron	OH	44302	3/25/1999	WOULD USE OXYFAST IF THE PATS COULD GET BEFORE THEY LEAVE HOS OTHERWISE WILL HAVE CALL BACKS;SEE IF I CAN GET ON FORMULARYWOULD USE OXYFAST IF THE PATS COULD GET BEFORE THEY LEAVE HOS
PPLPMDL0080000001	Cleveland	OH	44104	3/25/1999	OTHERWISE WILL HAVE CALL BACKS;SEE IF I CAN GET ON FORMULARY
PPLPMDL0080000001	Maple Hts	OH	44137	3/25/1999	talked about his darvocet patients and how even the government is writing about not using in the elderly.related nh pat back to his everyday pat and conversions can lead to successes.talked about his darvocet patients and how even the government is writing about not using in the elderly.related nh pat back to his everyday pat and conversions can lead to successes.
PPLPMDL0080000001	Cleveland	OH	44104	3/25/1999	THINKS OF OXY FOR TOUGHER CASES NEED TO MAKE SURE THEY DONT THINK OF IT AS STRONGTHINKS OF OXY FOR TOUGHER CASES NEED TO MAKE SURE THEY DONT THINK OF IT AS STRONG
PPLPMDL0080000001	Akron	OH	44310	3/25/1999	great call, started out saying would never use it, thought too strong. has tons of pts on vic and proved equal. closed on using.great call, started out saying would never use it, thought too strong. has tons of pts on vic and proved equal. closed on using.
PPLPMDL0080000001	Cleveland	OH	44106	3/25/1999	Great guy--doing trauma mostly and using Vic or perc. Didn't know anything about Oxy at all. Just has seen it written a few times by others. Very int in it and sd wd def give it a try. F/U at UH on a Thurs.Great guy--doing trauma mostly and using Vic or perc. Didn't know anything about Oxy at all. Just has seen it written a few times by others. Very int in it and sd wd def give it a try. F/U at UH on a Thurs.
PPLPMDL0080000001	Cleveland	OH	44109	3/25/1999	came to inservice and committed to using need to follow up in clinic on Tues with lunchcame to inservice and committed to using need to follow up in clinic on Tues with lunch
PPLPMDL0080000001	Independence	OH	44131	3/25/1999	getting him to be specific is not easy,he is using but he is not staying with it.it is getting better but he will still go to msc and durag as combination therapy. talked about the differences between oxy and msc especially se and metabolites. asked if hegetting him to be specific is not easy,he is using but he is not staying with it.it is getting better but he will still go to msc and durag as combination therapy. talked about the differences between oxy and msc especially se and metabolites. asked if he would give it a fair trial and titrate when needed to see if he could avoid multiple drugs.need to go over dosing and titration would give it a fair trial and titrate when needed to see if he could avoid multiple drugs.need to go over dosing and titration
PPLPMDL0080000001	Independence	OH	44131	3/25/1999	getting him to be specific is not easy,he is using but he is not staying with it.it is getting better but he will still go to msc and durag as combination therapy. talked about the differences between oxy and msc especially se and metabolites. asked if hegetting him to be specific is not easy,he is using but he is not staying with it.it is getting better but he will still go to msc and durag as combination therapy. talked about the differences between oxy and msc especially se and metabolites. asked if he would give it a fair trial and titrate when needed to see if he could avoid multiple drugs.need to go over dosing and titration would give it a fair trial and titrate when needed to see if he could avoid multiple drugs.need to go over dosing and titration
PPLPMDL0080000001	Berea	OH	44017	3/25/1999	followed up with his use of oxy.commented on how he would not have a need but he is finding ways to use it,he is being very conservative and we talked about the dose being equivalent to darv.dsing and titration/followed up with his use of oxy.commented on how he would not have a need but he is finding ways to use it,he is being very conservative and we talked about the dose being equivalent to darv.dsing and titration
PPLPMDL0080000001	Independence	OH	44131	3/25/1999	he was most interested in the ir and the fast.knew about roxinol.talked about the fast being better tasting and cheaper.talked about multiple therapies and how converting to oxy would help.he has some political issues with changing patients.need to go ovhe was most interested in the ir and the fast.knew about roxinol.talked about the fast being better tasting and cheaper.talked about multiple therapies and how converting to oxy would help.he has some political issues with changing patients.need to go over dosing and titrationer dosing and titration
PPLPMDL0080000001	Bedford/Sinai	OH	44146	3/25/1999	he is not using oxy like he can.he is very amiable and not following thru with his commitments.need to get him to be specific and get patient feed back.dosing nad titratiohe is not using oxy like he can.he is very amiable and not following thru with his commitments.need to get him to be specific and get patient feed back.dosing nad titration
PPLPMDL0080000001	Bedford	OH	44146	3/25/1999	made a lunch date to get more time. they do not understand much about uni and how to use it.they are using oxy for various disease states but they are not using early enough.need to get specific patients and disease states and basically show how to dose fmade a lunch date to get more time. they do not understand much about uni and how to use it.they are using oxy for various disease states but they are not using early enough.need to get specific patients and disease states and basically show how to dose for each and when to use and titrateor each and when to use and titrate
PPLPMDL0080000001	Cleveland	OH	44106	3/25/1999	Will be doing a fellowship at UH when this year is over. Really likes Oxy but says 20mg is better q12h than 10.Some pts say ng it doesn't work. Not dosing high enoughWill be doing a fellowship at UH when this year is over.
PPLPMDL0080000001	Barberton	OH	44203	3/25/1999	Really likes Oxy but says 20mg is better q12h than 10.Some pts say ng it doesn't work. Not dosing high enough
PPLPMDL0080000001	Cleveland	OH	44203	3/25/1999	Dr is getting oxycontin and immediate release oxycodone mixed up, he is thinking that oxy is prn too. His lack of listening is killing me. Nx:just hit oxy is q12h.Dr is getting oxycontin and immediate release oxycodone mixed up, he is thinking that oxy is prn too. His lack of listening is killing me. Nx:just hit oxy is q12h.
PPLPMDL0080000001	Cleveland	OH	44106	3/25/1999	Rather cocky and rushed; sd has used. Usually uses perc or vic. Dosing Oxy 10mg 1-2 q12h. Hard to talk to. Sd wd keep using.Rather cocky and rushed; sd has used. Usually uses perc or vic. Dosing Oxy 10mg 1-2 q12h. Hard to talk to. Sd wd keep using.
PPLPMDL0080000001	Cleveland	OH	44195	3/26/1999	Had never heard of or used. Liked delivery system and less abuse potential. Went into a case and came out and sd he wrote itHad never heard of or used. Liked delivery system and less abuse potential. Went into a case and came out and sd he wrote it
PPLPMDL0080000001	Akron	OH	44333	3/26/1999	Talked to dr richter, bacha and wojno. Dr bacha is into treating the inflammation process, with NSAIDS, celebrex, not much use for opioids, I went off oxy with no APAP or ASA less gi problems and will relieve pain.Talked to dr richter, bacha and wojno. Dr bacha is into treating the inflammation process, with NSAIDS, celebrex, not much use for opioids, I went off oxy with no APAP or ASA less gi problems and will relieve pain.
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	No surgeries today but saw again and sd wd use on next case on Monday.Remembered Oxy from yesterdayNo surgeries today but saw again and sd wd use on next case on Monday.Remembered Oxy from yesterday
PPLPMDL0080000001	Beachwood	OH	44122	3/26/1999	pat at richmond hosp that he did total hip on still on pca forgot about oxy see if he did use said he wouldpat at richmond hosp that he did total hip on still on pca forgot about oxy see if he did use said he would
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Great guy!!!! Had not heard of Oxy much but sd wd def try -usually uses vic or percGreat guy!!!! Had not heard of Oxy much but sd wd def try -usually uses vic or perc
PPLPMDL0080000001	Parma	OH	44129	3/26/1999	spoke to Dr.'s nurse about setting up inservices at the nursing homes...gave her long term care slim jim - said she would contact me if there were any specific homes which the Dr. would like for me to inservice.spoke to Dr.'s nurse about setting up inservices at the nursing homes...gave her long term care slim jim - said she would contact me if there were any specific homes which the Dr. would like for me to inservice.
PPLPMDL0080000001	Akron	OH	44333	3/26/1999	Dr is using oxy for more severe cases, he does alot of carpel tunnel and is using vicodin, codeine or darvocet. Potency is an issue, he says but I think there is more to, Nx:ask what is major concern with using oxy for carpel tunnel. I also talked to cdr is using oxy for more severe cases, he does alot of carpel tunnel and is using vicodin, codeine or darvocet. Potency is an issue, he says but I think there is more to, Nx:ask what is major concern with using oxy for carpel tunnel. I also talked to cindy and she said that the dr's are using oxy, then when need refills, stepping down to codeine or darvocet.indy and she said that the dr's are using oxy, then when need refills, stepping down to codeine or darvocet.
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Has been writing it for everyone but has had several complaints of nausea--most pts need 30-40mg.Basically getting good results. Wants to do more cases at main hospital. Doin several at the IMC .Has been writing it for everyone but has had several complaints of nausea--most pts need 30-40mg.Basically getting good results. Wants to do more cases at main hospital. Doin several at the IMC .
PPLPMDL0080000001	Beachwood	OH	44122	3/26/1999	followed up with breakthrough and dosingfollowed up with breakthrough and dosing
PPLPMDL0080000001	Beachwood	OH	44122	3/26/1999	loads pat up with oxy pre oper and getting good results asked about abuse pot;loads pat up with oxy pre oper and getting good results asked about abuse pot;
PPLPMDL0080000001	Akron	OH	44310	3/26/1999	oxy service
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Sd Dr. Boswell had talked to him about using for more acute pain post-op. Sd wd consider. Need to get it added into the computer. Otherwise using whenever he can. Dr. Rosenberg uses a lot but not for acute. Using vic for breakthrough with pumps, blocks, etcSd Dr. Boswell had talked to him about using for more acute pain post-op. Sd wd consider. Need to get it added into the computer. Otherwise using whenever he can. Dr. Rosenberg uses a lot but not for acute. Using vic for breakthrough with pumps, blocks, etc.
PPLPMDL0080000001	Cleveland	OH	44111	3/26/1999	Why not Oxy?????Sd wd consider. Why not Oxy?????Sd wd consider
PPLPMDL0080000001	Akron	OH	44333	3/26/1999	put 200lb woman on 40mg and she said she was all goofy;went over dosing and oxy ir instead of perput 200lb woman on 40mg and she said she was all goofy;went over dosing and oxy ir instead of per
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Dr Klejka, is using oxy, but his views differ depending on situation, sometimes he will use the patch, nx ask him if oxy would be his first line therapy? and if not what are his concerns?Dr Klejka, is using oxy, but his views differ depending on situation, sometimes he will use the patch, nx ask him if oxy would be his first line therapy? and if not what are his concerns?
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	saw again today-much more friendly-used on case he did just now-says it's a matter of remembering. Will cont to use. Is leaving at end of June saw again today-much more friendly-used on case he did just now-says it's a matter of remembering. Will cont to use. Is leaving at end of June
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Old and set in his ways. Very nice but has not used Oxy-why not??? Forgets. Reminded him today and sd wd tryOld and set in his ways. Very nice but has not used Oxy-why not??? Forgets. Reminded him today and sd wd try
PPLPMDL0080000001	Cleveland	OH	44111	3/26/1999	uses oxy in nursing home went over it for acute pain as well as for acute pain as well
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Went into case with Dr. Froimsona nd convinced him to write Oxy. Is going to work in Erie PA starting in JulyWent into case with Dr. Froimsona nd convinced him to write Oxy. Is going to work in Erie PA starting in July
PPLPMDL0080000001	Cleveland	OH	44106	3/26/1999	Just wrote today for 2 pts!!! Is using for most everyone-attendings don't hae a problemJust wrote today for 2 pts!!! Is using for most everyone-attendings don't hae a problem
PPLPMDL0080000001	Parma	OH	44134	3/26/1999	Penny DiSieno - staff developmentPenny DiSieno - staff development
PPLPMDL0080000001	Cleveland	OH	44103	3/26/1999	spoke with Ruth Taylor, staff development concerning Dr. Greg Hall's interest in having inservices scheduled. To schedule inservices, need to contact Alice Burroughs, DON, on Monday.spoke with Ruth Taylor, staff development concerning Dr. Greg Hall's interest in having inservices scheduled. To schedule inservices, need to contact Alice Burroughs, DON, on Monday.

PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Debra King - is interested in scheduling Seminars in Pain Mgmt. - would like to review mtl. Inservices usually at 2:30 on paydays (10 & 25). Shorter time draws more attendance.
PPLPMDL080000001	Cleveland	OH	44111	3/26/1999	in Pain Mgmt. - would like to review mtl. Inservices usually at 2:30 on paydays (10 & 25). Shorter time draws more attendance.
PPLPMDL080000001	Cleveland	OH	44111	3/26/1999	spoke with carolyn regarding in'service on apr 1spoke with carolyn regarding in'service on apr 1
PPLPMDL080000001	Cleveland	OH	44109	3/26/1999	tumor bd spoke to res tumor bd spoke to res
PPLPMDL080000001	Akron	OH	44333	3/26/1999	saw dr cohen says he's using one rx today will be at deacon regularlysaw dr cohen says he's using one rx today will be at deacon regularly
PPLPMDL080000001					Dr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go stdr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go step by step and see how they use opioids along with other adjuvants?ep by step and see how they use opioids along with other adjuvants?
PPLPMDL080000001	Fairlawn	OH	44333	3/26/1999	Andy is pushing senekot-s and brought in oxyfast. Ordered ms continAndy is pushing senekot-s and brought in oxyfast. Ordered ms contin
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Talked to dr richter, bacha and wojno.Talked to dr richter, bacha and wojno.
PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Strange man but remembered me from Metro. Doesn't have samples of any theo until I came in. Not using as much. Shwd Karpel and seemed impressed-set up lunch for more timeStrange man but remembered me from Metro. Doesn't have samples of any theo until I came in. Not using as much. Shwd Karpel and seemed impressed-set up lunch for more time
PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Strange-wants to speak but not about oral reallyStrange-wants to speak but not about oral really.
PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Very quiet but remembered me and sd has used Oxy--has seen the residents writing a lot of it and wrote 1 himself. May leave Mt. Sinal and go to Charity with his entire staff come July!Very quiet but remembered me and sd has used Oxy--has seen the residents writing a lot of it and wrote 1 himself. May leave Mt. Sinal and go to Charity with his entire staff come July!
PPLPMDL080000001	Beachwood	OH	44122	3/26/1999	followd up did use oxy post oper that day i saw him;says one pat liked other got nauseadfollowd up did use oxy post oper that day i saw him;says one pat liked other got nausead
PPLPMDL080000001	Cleveland	OH	44111	3/26/1999	mostly takes care of heart ;med pats has 8 pats and one is on oxy none others on any pain meds that he admitted to ;find out if uni on formularymostly takes care of heart ;med pats has 8 pats and one is on oxy none others on any pain meds that he admitted to ;find out if uni on formulary
PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Using on almost all surgery cases. Needs to find a job to finish his residency-Mt. Sinal res program closingUsing on almost all surgery cases. Needs to find a job to finish his residency-Mt. Sinal res program closing
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Dr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go stdr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go step by step and see how they use opioids along with other adjuvants?ep by step and see how they use opioids along with other adjuvants?
PPLPMDL080000001	Cleveland	OH	44111	3/26/1999	gave darv to lady with pelvic pain doesnt want to mask the pain;need to let him know that they may still feel some pain with 10mggave darv to lady with pelvic pain doesnt want to mask the pain;need to let him know that they may still feel some pain with 10mg
PPLPMDL080000001	Cleveland	OH	44109	3/29/1999	no oxyfast rx's and will think about putting in oxyir
PPLPMDL080000001	Beachwood	OH	44122	3/29/1999	has not seen rx from kriegler on oxyfast
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Dr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go stdr Shin and Dr stan are starting to do more pain management, they are working on a pain protocol, dr stan using oxy, but sometimes if on lortab or vicodin apprehensive to change. Dr shin is using some oxy, but it was a quick meeting. Ncxi need to go step by step and see how they use opioids along with other adjuvants?ep by step and see how they use opioids along with other adjuvants?
PPLPMDL080000001	Cleveland	OH	44106	3/26/1999	Fantastic guy!!!!!! very RECEPTIVE AND INT IN OXY. Sd wd def use on next case where appropriate. Nothing for case he just finished. (laparoscopy) but loves delivery system and loves to party!!!! Sd wd def come to next happy hour-type thing i have. Is all for having standing orders for Oxy. Has been at Mt. Sinal for only 1 yr and ot sure what he is going to do now that there are no more residency programs. Is Director of entire surgery dept at Mt. Sinal and is very influential. May go to UH or CCFor having standing orders for Oxy. Has been at Mt. Sinal for only 1 yr and ot sure what he is going to do now that there are no more residency programs. Is Director of entire surgery dept at Mt. Sinal and is very influential. May go to UH or CCF
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Talked to dr richter, bacha and wojno. Dr said he is starting to use more oxy, for more chronic, pts that are on vicodin first. Dr has oxy placed after short acting. Ncask where he places oxy vs vicodin and codeine, also ask what treating with oxy onTalked to dr richter, bacha and wojno. Dr said he is starting to use more oxy, for more chronic, pts that are on vicodin first. Dr has oxy placed after short acting. Ncask where he places oxy vs vicodin and codeine, also ask what treating with oxy on and how dosing?d how dosing?
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Dr is using 10mg q12h for his pts, but for refills he is stepping down to codeine or darvocet. ncask what type of surgery using oxy for and then inquire why they need a refill, and should they be getting more oxy post op?Dr is using 10mg q12h for his pts, but for refills he is stepping down to codeine or darvocet. ncask what type of surgery using oxy for and then inquire why they need a refill, and should they be getting more oxy post op?
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Dr said he is using 10mg q12h for most of his surgeries, 1-2 tabs. Ncask what his next step if pt needs more pain medication?Dr said he is using 10mg q12h for most of his surgeries, 1-2 tabs. Ncask what his next step if pt needs more pain medication?
PPLPMDL080000001	Akron	OH	44333	3/26/1999	Talked to dr richter, bacha and wojno. dr has been starting with 10mg q12h then going to 20mg q12h, he is starting to use oxy for acute pain, he has in the past used vicodin. Nc: ak about the last pt he put on oxy, what dose and what his next step is?Talked to dr richter, bacha and wojno. dr has been starting with 10mg q12h then going to 20mg q12h, he is starting to use oxy for acute pain, he has in the past used vicodin. Nc: ak about the last pt he put on oxy, what dose and what his next step is?
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	Saw briefly in hall-never used Oxy but seen it used. Went over all benefits and sd wd try..Saw briefly in hall-never used Oxy but seen it used. Went over all benefits and sd wd try..
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	Good guy!! Says got all his cards out and all are still on Oxy/Is good user. Nd to discuss time principles next
PPLPMDL080000001	Westlake	OH	44145	3/29/1999	He is using OxyContin with the Duragesic Patch when pain is severe. He starts with Tylenol then moves to OxyContin. He is also using IR for breakthrough.He is using OxyContin with the Duragesic Patch when pain is severe.
PPLPMDL080000001	Cleveland	OH	44105	3/29/1999	just heard near irique talk in sandiago do convention;understands atc also thought of oxy for chronic may use in acute;just heard near irique talk in sandiago do convention;understands atc also thought of oxy for chronic may use in acute;
PPLPMDL080000001	Cleveland	OH	44104	3/29/1999	has 5-6 pats on oxy had one who said too exp but will pay for vic/soma;knows she's prob taking for the highhas 5-6 pats on oxy had one who said too exp but will pay for vic/soma;knows she's prob taking for the high
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	Great guy!! Says PEI pts are still on Oxy and so far so good!!!! Is going on sabbatical from Sept-June; will con't to use OXY until then!!! Has only a couple on MSC now!! Says VA phcy not giving hard time about Oxy. Ck back when more time--ask him re forGreat guy!!! Says PEI pts are still on Oxy and so far so good!!!! Is going on sabbatical from Sept-June; will con't to use OXY until then!!! Has only a couple on MSC now!! Says VA phcy not giving hard time about Oxy. Ck back when more time--ask him re formulary situationunary situation
PPLPMDL080000001	Cleveland	OH	44109	3/29/1999	just put pat on 20mg today;working welljust put pat on 20mg today;working well
PPLPMDL080000001	Cleveland	OH	44109	3/29/1999	Interested in using oxyfast seems to think it's okay to use on kids told him not recommended ;also may use oxycont since tabs are small;follow up with doing another ?Sunday speaker programinterested in using oxyfast seems to think it's okay to use on kids told him not recommended ;also may use oxycont since tabs are small;follow up with doing another ?Sunday speaker program
PPLPMDL080000001	Cleveland	OH	44113	3/29/1999	says she will switch pat to uni need to see her more than once a month;forgot about oxy says dr valerio uses;she comes in after 1says she will switch pat to uni need to see her more than once a month;forgot about oxy says dr valerio uses;she comes in after 1
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Chief PUD fellow/discussed programs and how to see everyone. They are all over hte hospital. Very receptive to Uni but says the dept isn't using theo hardly at all. Was impressed w/Karpel but says need more convincing. Almost all inhalers now.
PPLPMDL080000001	Cleveland	OH	44113	3/29/1999	SAYS he uses oxy after pat taking 5 vic;starts with ultram,then darvo,then vic then oxy;wont change his step approach;wont use 80mg may when 160 is out sends pats to kriegler;has been forgetting about oxyir;not much chance he'll use fastSAYS he uses oxy after pat taking 5 vic;starts with ultram,then darvo,then vic then oxy;wont change his step approach;wont use 80mg may when 160 is out sends pats to kriegler;has been forgetting about oxyir;not much chance he'll use fast
PPLPMDL080000001	Fairlawn	OH	44333	3/29/1999	No senekpt on shelf,No senekpt on shelf,
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	So hard to understand/sd used at Metro a couple times last week. Doesn't understand dosing real well. Doesn't understand anything reallySo hard to understand/sd used at Metro a couple times last week. Doesn't understand dosing real well. Doesn't understand anything really
PPLPMDL080000001	Beachwood	OH	44122	3/29/1999	SAYS FPS ARE TAKING PATS OFF THEOP WHICH HE DOESNT LIKE LIKES UNI WENT OVER BARNES SAYS FPS ARE TAKING PATS OFF THEOP WHICH HE DOESNT LIKE LIKES UNI WENT OVER BARNES
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	Never got the rest of his PEI cards out. Claims it's cuz Sally left on sabbatical. Acts like he knows what he's doing but I am not sure. Will talk a lot at lunches but not when I just drop in. Is friendly but won't get real specific. Is not going to be Never got the rest of his PEI cards out. Claims it's cuz Sally left on sabbatical. Acts like he knows what he's doing but I am not sure. Will talk a lot at lunches but not when I just drop in. Is friendly but won't get real specific. Is not going to be director at the VA anymoredirector at the VA anymore
PPLPMDL080000001	Richmond Heights	OH	44143	3/29/1999	3-29-99 Find out specific patient types. Present back pain study. Leave titration guide.3-29-99 Find out specific patient types. Present back pain study. Leave titration guide.
PPLPMDL080000001	Cleveland	OH	44109	3/29/1999	has ca pat on 20mg not working said he would bump up but didnt understand titration wnt over time principles;keep going over time;and breakthrough and quick hit on unihas ca pat on 20mg not working said he would bump up but didnt understand titration wnt over time principles;keep going over time;and breakthrough and quick hit on uni
PPLPMDL080000001	Richmond Heights	OH	44143	3/29/1999	3-29-99 Gives all chemo and sees patients daily. Makes med recs. Highest current dose 60mg. Discuss average CA dose 105 mg in studies. Present titration guide and break through dosing.3-29-99 Gives all chemo and sees patients daily. Makes med recs. Highest current dose 60mg. Discuss average CA dose 105 mg in studies. Present titration guide and break through dosing.
PPLPMDL080000001	Richmond Hts	OH	44143	3/29/1999	3-29-99 Discussed post-op use. Advantages over short acting opioids. Present titration guide and post-op pain study.3-29-99 Discussed post-op use. Advantages over short acting opioids. Present titration guide and post-op pain study.
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Samples-come back on better day but happy they have Uni now
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	dan on vac wait to see when he's back if he'll put in oxyfast
PPLPMDL080000001	Cleveland	OH	44127	3/30/1999	says he'll put in bottle of oxyfast see if he used up his oxyir
PPLPMDL080000001	Cleveland	OH	44105	3/29/1999	using oxy in chronic ca pats;will think of it for acute;also likes uni;went over titration and conversing oxy in chronic ca pats;will think of it for acute;also likes uni;went over titration and conver
PPLPMDL080000001	Euclid	OH	44117	3/29/1999	3-29-99 Has 2 pts on 80mg q12h. Not afraid to titrate. Likes to use Oxy q8h doesn't believe that it works for 12h. Asked about delivery times. Go into delivery system. Find out if Hytree Pharmacy carries 80mg tabs.3-29-99 Has 2 pts on 80mg q12h. Not afraid to titrate. Likes to use Oxy q8h doesn't believe that it works for 12h. Asked about delivery times. Go into delivery system. Find out if Hytree Pharmacy carries 80mg tabs.

PPLPMDL080000001	Cleveland	OH	44105	3/29/1999	lunch with attt/res went over dosing/conv/titration;keep working with res to get them comfortable using oxy one who moonlights wnts to use just afraid to use in urgent care in ravenna;will use at brentwoodlunch with attt/res went over dosing/conv/titration;keep working with res to get them comfortable using oxy one who moonlights wnts to use just afraid to use in urgent care in ravenna;will use at brentwood
	Cuyahoga Falls	OH	44223	3/29/1999	has been very busy doing talks - mostly on Alzheimers. Discussed laxative protocols in the nursing homes - says it is physician dependent. Overviewed the protocols sheets, says that it would be useful in the homes - said that most of the time the nurses has been very busy doing talks - mostly on Alzheimers. Discussed laxative protocols in the nursing homes - says it is physician dependent. Overviewed the protocols sheets, says that it would be useful in the homes - said that most of the time the nurses don't know how to titrate the dosage up and then they get nervous - tend to leave the product too early.don't know how to titrate the dosage up and then they get nervous - tend to leave the product too early.
PPLPMDL080000001	Akron	OH	44304	3/29/1999	gaining support to request oxyir in pharmacy, discussed titrationgaining support to request oxyir in pharmacy, discussed titration
PPLPMDL080000001	Cleveland	OH	44106	3/29/1999	Says has several pts on OXY/all are doing well. Says highest dose right now is 40mg q12h but will go to 60 next.No problem. Says attendings usually don't have a problem with what he does but they like to use Dura a lot and he is working on this cuz nurseSays has several pts on OXY/all are doing well. Says highest dose right now is 40mg q12h but will go to 60 next.No problem. Says attendings usually don't have a problem with what he does but they like to use Dura a lot and he is working on this cuz nurses don't always like it. Says VA docs aren't as bad but Schnur, Silverman, andRemick like to use it. Nd to get to them
PPLPMDL080000001					uses mostly vc, closed on oxy 20 q12. scheduled lunch with partnersuses mostly vc, closed on oxy 20 q12. scheduled lunch with partners
PPLPMDL080000001	Akron	OH	44304	3/29/1999	SAYS HES RX A COUPLE OF TIMES ON WAY INTO SURG MAY USE TODAYSAYS HES RX A COUPLE OF TIMES ON WAY INTO SURG MAY USE TODAY
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	Spoke with Michelle at Westlake office - says he doesn't see reps. Left info for him at the N Ridgeville office with note. Left him AMD magazine, conversion, pain in the elderly, and APS statement. Note was concerning inservices at the nursing home that Spoke with Michelle at Westlake office - says he doesn't see reps. Left info for him at the N Ridgeville office with note. Left him AMD magazine, conversion, pain in the elderly, and APS statement. Note was concerning inservices at the nursing home that are available.are available.
PPLPMDL080000001	Westlake	OH	44145	3/30/1999	Spoke with Michelle at Westlake office - says he doesn't see reps. Left info for him at the N Ridgeville office with note. Left him AMD magazine, conversion, pain in the elderly, and APS statement. Note was concerning inservices at the nursing home that are available.are available.
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Very busy but came to lunch. Discussed Dura and how it is being used. Went over dosing and why oxy better agreed but sd attendings nd to knowVery busy but came to lunch. Discussed Dura and how it is being used. Went over dosing and why oxy better agreed but sd attendings nd to know
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Saw in OR-just had written Oxy for a pt -went into computer system thru the alpha list to get it.Says trying to use it more and moreSaw in OR-just had written Oxy for a pt -went into computer system thru the alpha list to get it.Says trying to use it more and more
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	needs to get in more habit of using oxy/went over fast and ir;needs to get in more habit of using oxy/went over fast and ir;
PPLPMDL080000001	Barberton	OH	44203	3/30/1999	Dr has not rhyme or reason to using opioids, he doesn't think oxy and the patch are in competition. Nk:Ask what his initial opioid that he uses and the he step approach?Dr has not rhyme or reason to using opioids, he doesn't think oxy and the patch are in competition. Nk:Ask what his initial opioid that he uses and the he step approach?
PPLPMDL080000001					this used a few times not in total habit still perceives it as stronghas used a few times not in total habit still perceives it as strong
PPLPMDL080000001	Cleveland	OH	44127	3/30/1999	has used a few times not in total habit still perceives it as stronghas used a few times not in total habit still perceives it as strong
PPLPMDL080000001	Akron	OH	44312	3/30/1999	Quick hit dr with uni, he is using mainly BID theos, said more consistant blood level, and uni would be for nocturnal exacerbations. Nk:ask what concern with using uni in place of theo dur?
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	PUD fellow/is in lab in Wearn 616. Is currently doing mostly research for McFadden but sees pts sometimes, too. No THEO SAMPLES AT ALL IN LAB!! Very happy to get some UNI. SignedPUD fellow/is in lab in Wearn 616. Is currently doing mostly research for McFadden but sees pts sometimes, too. No THEO SAMPLES AT ALL IN LAB!! Very happy to get some UNI. Signed
PPLPMDL080000001	Akron	OH	44312	3/30/1999	You're not supposed to talk alot of product. I quick hit uni, Dr mentioned theo, using mainly BID theo for COPD. Nk:ask why he wouldn't use uni instead of theo dur? Oxy, used after vicodin and percocet?You're not supposed to talk alot of product. I quick hit uni, Dr mentioned theo, using mainly BID theo for COPD. Nk:ask why he wouldn't use uni instead of theo dur? Oxy, used after vicodin and percocet?
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	went over oxy/fas with res went over oxy/fas with res
PPLPMDL080000001	Cleveland	OH	44104	3/30/1999	dinner with res using oxy/ms went over differences and they are on big push to stop using demorol follw up with new im pain dr on est 105thdinner with res using oxy/ms went over differences and they are on big push to stop using demorol follw up with new im pain dr on est 105th
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	carmalta using oxy alot ;res say attendings not always getting results with 20/40 so stop using need to keep following upcarmalta using oxy alot ;res say attendings not always getting results with 20/40 so stop using need to keep following up
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	lunch with 80 im/res and students and attendings using oxy/lunch with 80 im/res and students and attendings using oxy
PPLPMDL080000001	Akron	OH	44319	3/30/1999	Talked about senekot sales, said cost is issue and sometime recommend just a stool softenerTalked about senekot sales, said cost is issue and sometime recommend just a stool softener
PPLPMDL080000001	Barberton	OH	44203	3/30/1999	Has oxyfast.Has oxyfast.
PPLPMDL080000001	Akron	OH	44312	3/30/1999	Rehab hospital, dr beegan and his group do hospital work, they see the majority of patient at the crystal clinic.Rehab hospital, dr beegan and his group do hospital work, they see the majority of patient at the crystal clinic.
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	sd same thing they all just sd/it's a pain to write it when it's not in system. is using on output bassist same thing they all just sd/it's a pain to write it when it's not in system. is using on output basis
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	hard to talk to-not vry receptive. Has used Oxy and says she knows all about it and basically walked away.hard to talk to-not vry receptive. Has used Oxy and says she knows all about it and basically walked away.
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Says uses when he remembers. Says uses when he remembers.
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	doesnt have anyone on high doses of oxy wnet over fast and conv and titrdoesnt have anyone on high doses of oxy wnet over fast and conv and titr
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Discussed how Oxy isn't in computer sytem.Sd it would be very beneficial if it were. Has been writing but it's an extra step they don't like to take.Attendings have been using more he thinksDiscussed how Oxy isn't in computer sytem.Sd it would be very beneficial if it were. Has been writing but it's an extra step they don't like to take.Attendings have been using more he thinks
PPLPMDL080000001	Cleveland	OH	44104	3/30/1999	wnet over diff of oxy/ms want to stop using deomol in hsp:gave name ofpain dr who is on east 105th doing their mangtm gave talk and big fan of oxy:speak wiht dr boyle re dr allen talking they are sending alot of pat to meridiawnet over diff of oxy/ms want to stop using deomol in hsp:gave name ofpain dr who is on east 105th doing their mangtm gave talk and big fan of oxy:speak wiht dr boyle re dr allen talking they are sending alot of pat to meridia
PPLPMDL080000001					still has not usedstill has not used
PPLPMDL080000001	Cleveland	OH	44127	3/30/1999	Interested in oxy need to page him and go over he goes back and forth to fairview and speaks with dr waggonerInterested in oxy need to page him and go over he goes back and forth to fairview and speaks with dr waggoner
PPLPMDL080000001	Cleveland	OH	44109	3/30/1999	Always smiling but doesn't have a clue. Says is using more but couldn't tell me re a pt.Always smiling but doesn't have a clue. Says is using more but couldn't tell me re a pt.
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Great info today!!!! REALLY HELPING ME GET INTO THE OR. Shwd me computer system and how orders are written post-op. All by computer. can be written either by surgery type or by physician or generically. When go into system by "alpha", OXY is there under Great info today!!!! REALLY HELPING ME GET INTO THE OR. Shwd me computer system and how orders are written post-op. All by computer. can be written either by surgery type or by physician or generically. When go into system by "alpha", OXY is there under
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Great info today!!!! REALLY HELPING ME GET INTO THE OR. Shwd me computer system and how orders are written post-op. All by computer. can be written either by surgery type or by physician or generically. When go into system by "alpha", OXY is there under "o" but when go in to specific surgery type-it is't there!!! RESIDENTS and most attendings don't write by alpha--they go into "type" and just click. Currently only T3 and Darvocet are available for most types of ortho surg. Residents and staff want the "o" but when go in to specific surgery type-it is't there!!! RESIDENTS and most attendings don't write by alpha--they go into "type" and just click. Currently only T3 and Darvocet are available for most types of ortho surg. Residents and staff want the easy way to do it!!! It needs to be there in front of them! THE system is called PECOSS and it is updatable thru a person named Lee. Wallace wants more info on post-op use of OXY. Get back to him soon--he can help me!!leasy way to do it!!! It needs to be there in front of them! THE system is called PECOSS and it is updatable thru a person named Lee. Wallace wants more info on post-op use of OXY. Get back to him soon--he can help me!!!
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	Attended lunch but hard ot get info out of. I don't think she is very busy/always in street clothes. Has 2 more yrs. Doesn't like to be pushed. Says other rep was too pushy/can't always talk drugs.Attended lunch but hard ot get info out of. I don't think she is very busy/always in street clothes. Has 2 more yrs. Doesn't like to be pushed. Says other rep was too pushy/can't always talk drugs.
PPLPMDL080000001	Akron	OH	44312	3/30/1999	Dr sees alot of pts that are border abuse pts, but he thinks oxy is too strong. He sees alot of low back pain pts. Nk:ask if has has any pts on vicodin now?Dr sees alot of pts that are border abuse pts, but he thinks oxy is too strong. He sees alot of low back pain pts. Nk:ask if has has any pts on vicodin now?
PPLPMDL080000001	Uniontown	OH	44685	3/30/1999	Dr said she is using oxy for shingles, fibromyalgia and instead of vicodin. Nk:ask what most common pain treats with opioids? Uni, not using alot of theo, ask if has any pts on theo now?Dr said she is using oxy for shingles, fibromyalgia and instead of vicodin. Nk:ask what most common pain treats with opioids? Uni, not using alot of theo, ask if has any pts on theo now?
PPLPMDL080000001	Akron	OH	44301	3/30/1999	Dr still hasn't used oxy on OA pt, he thinks oxy is stronger than codeine. Nk:ask what his concerns are? abuse? side effects? Uni, using theo as third line, theo's concerns with side effects?Dr still hasn't used oxy on OA pt, he thinks oxy is stronger than codeine. Nk:ask what his concerns are? abuse? side effects? Uni, using theo as third line, theo's concerns with side effects?
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	says is really using Oxy right now. No MSC pts at all. Doesn't really understand titration/went over this and stressing higher doses.Seemed agreeable but couldn't tell me about anyone right now.says is really using Oxy right now. No MSC pts at all. Doesn't really understand titration/went over this and stressing higher doses.Seemed agreeable but couldn't tell me about anyone right now.
PPLPMDL080000001	Cleveland	OH	44127	3/30/1999	wnet over dosing and titrationwnet over dosing and titration
PPLPMDL080000001	Cleveland	OH	44106	3/30/1999	REMEMBERED me from Metro a few yrs ago. Is doing hematology mostly right now.Attended lunch I did but sd sees several pts on Oxy and titrates them as she canREMEMBERED me from Metro a few yrs ago. Is doing hematology mostly right now.Attended lunch I did but sd sees several pts on Oxy and titrates them as she can
PPLPMDL080000001	Cleveland	OH	44127	3/30/1999	has pat in hos on 160mg q12 taking demoral shots for breakthrough wants to send her home went over next titra and breakthor;has pat in hos on 160mg q12 taking demoral shots for breakthrough wants to send her home went over next titra and breakthor;
PPLPMDL080000001	Barberton	OH	44203	3/30/1999	Dr said she is using oxy as her first line for her cancer pts, she said her highest pt is on 160mg q12h. She also references her end stage pts as half being on duragesic and half on oxy, she thinks the patch is very strong. Said not using as much morphor said she is using oxy as her first line for her cancer pts, she said her highest pt is on 160mg q12h. She also references her end stage pts as half being on duragesic and half on oxy, she thinks the patch is very strong. Said not using as much morphine by/c of side effects. Nk:ask when would go to morphine and the patch? Find out what dosage using for breakthrough, and hit on oxyfast to replace the patch for pts that can't swallow, next time also hit on costTime b/c of side effects. Nk:ask when would go to morphine and the patch? Find out what dosage using for breakthrough, and hit on oxyfast to replace the patch for pts that can't swallow, next time also hit on cost?
PPLPMDL080000001	Akron	OH	44319	3/30/1999	Dr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicDr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicodin. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nk:ask if have any pts on bid theo now?Dr Gunning just put a pt on 20mg q12 from vicodin. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nk:ask if have any pts on bid theo now?
PPLPMDL080000001	Akron	OH	44319	3/30/1999	Dr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicDr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicodin. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nk:ask if have any pts on bid theo now?Dr Gunning just put a pt on 20mg q12 from vicodin. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nk:ask if have any pts on bid theo now?
PPLPMDL080000001					find out what most common pain treats with opioids? Uni, not using alot of theo. Nk:ask if have any pts on bid theo now?

	Akron	OH	44319	3/30/1999	Dr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicDr Gunning and Dr Minich are both using oxy for chronic pain, not thinking acute pain. Dr Minich is mainly maintaining pts on oxy. I need to ask what most common pain syndrome she is treating with opioids? Dr Gunning just put a pt on 20mg q12 from vicodin. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nxask if have any pts on bid theo now?din. Need to find out what most common pain treats with opioids? Uni, not using alot of theo. Nxask if have any pts on bid theo now?
PPLPMDL0800000001					
PPLPMDL0800000001	Olmsted Falls	OH	44138	3/31/1999	He likes Oxy a lot. He remembered no peaks and valleys. Discuss at lunch when he uses and starts.He likes Oxy a lot. He remembered no peaks and valleys. Discuss at lunch when he uses and starts.
PPLPMDL0800000001	Cleveland	OH	44127	3/31/1999	IS USING OXY IN WIVES OFFICE ON ACUTE WNET OVER TITR AND CONVER FOR CA PATSIS USING OXY IN WIVES OFFICE ON ACUTE WNET OVER TITR AND CONVER FOR CA PATS
	Cleveland	OH	44106	3/31/1999	Says ER is using some/problem still is not getting feedback on pt and not trusting pt. That's why Oxy is such a great choiceSays ER is using some/problem still is not getting feedback on pt and not trusting pt. That's why Oxy is such a great choice
PPLPMDL0800000001	Akron	OH	44319	3/31/1999	Dr places oxy after vicodin, he thinks oxy is stronger and not for acute pain. Nxask what major concern with using oxy for acute pain? Uni, said using for copd, 400mg, but using it after the inhalers?Dr places oxy after vicodin, he thinks oxy is stronger and not for acute pain. Nxask what major concern with using oxy for acute pain? Uni, said using for copd, 400mg, but using it after the inhalers?
PPLPMDL0800000001	Cleveland	OH	44106	3/31/1999	Did use it the day I saw him last Friday! Used on his next case! No news is good newsDid use it the day I saw him last Friday! Used on his next case! No news is good news
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	DOESNT USE ON HERNIA'S BUT IN ABDOM INC WILL AND DOES USE;SHOWED POST OP STUDY/TUFTSDOESNT USE ON HERNIA'S BUT IN ABDOM INC WILL AND DOES USE;SHOWED POST OP STUDY/TUFTS
	Cleveland	OH	44111	3/31/1999	COMMITTED TO USING OXY ON ABD HERNIA ASKED RESIDENTS TO REMIND HER;DUE ON MAY 22ND SAID SHE WILL COME TO THE PROG ON MAY 15RHHCOMMITTED TO USING OXY ON ABD HERNIA ASKED RESIDENTS TO REMIND HER;DUE ON MAY 22ND SAID SHE WILL COME TO THE PROG ON MAY 15RHH
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	will be working on post op orders;make sure he puts oxy on said he would and gave him copy of mt sinia post op orders;went over titra and time principleswill be working on post op orders;make sure he puts oxy on said he would and gave him copy of mt sinia post op orders;went over titra and time principles
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	HOSPICE MTG WILL START USING OXYFAST INST OF ROXONAL;HOSPICE MTG WILL START USING OXYFAST INST OF ROXONAL;
PPLPMDL0800000001	Akron	OH	44307	3/31/1999	discussed dosing alot with specific patients. got complaints that nurses on floor don't know anything about it. committed to inservicing 5100 on oxy
	Cleveland	OH	44106	3/31/1999	Is seeing quite a bit of nausea from Oxy but they are still using quite a bit of it.She is doing more and more cases at Mt. Sinai than the IMC. Says almost all post-op pts are getting Oxy right now.Is seeing quite a bit of nausea from Oxy but they are still using quite a bit of it.She is doing more and more cases at Mt. Sinai than the IMC. Says almost all post-op pts are getting Oxy right now.
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	RX'S ALOT OF VICOPROFEN NEVER SEES REP BUT IS AFRAID OF DEA;NEED TO SHOW HIM OSMa BOOKLET AND SEE HIM FREQUENTLYRX'S ALOT OF VICOPROFEN NEVER SEES REP BUT IS AFRAID OF DEA;NEED TO SHOW HIM OSMa BOOKLET AND SEE HIM FREQUENTLY
PPLPMDL0800000001	Olmsted Falls	OH	44138	3/31/1999	Caught him in the hall. He uses OxyContin and likes the delivery system. Probe at lunch.Caught him in the hall. He uses OxyContin and likes the delivery system. Probe at lunch.
	Cleveland	OH	44106	3/31/1999	Really nice today. Told me he is leaving May 30. Moving to Austin TX. Can't take Mt. Sinai and what is going on here any longer. DID say that he will say nice things about me to rep in Austin!! Wants me to tell the rep ahead of time that he is coming/sayReally nice today. Told me he is leaving May 30. Moving to Austin TX. Can't take Mt. Sinai and what is going on here any longer. DID say that he will say nice things about me to rep in Austin!! Wants me to tell the rep ahead of time that he is coming/says has no pts on MSC anymore-all are on "oxycodone". Does the same thing Varghail does-starts with IR and then goes to OXY.Will not start with Oxy first. Too set in his ways. s has no pts on MSC anymore-all are on "oxycodone". Does the same thing Varghail does-starts with IR and then goes to OXY.Will not start with Oxy first. Too set in his ways.
PPLPMDL0800000001	Akron	OH	44312	3/31/1999	Dr is thinking oxy is for more severe chronic pain, after vicodin and percocet for 3-4 weeks. Nxask what most common type of pain and what is main concern withusing oxy first?Dr is thinking oxy is for more severe chronic pain, after vicodin and percocet for 3-4 weeks. Nxask what most common type of pain and what is main concern withusing oxy first?
PPLPMDL0800000001	Garfield Hts	OH	44047	3/31/1999	scheduled second inservice with Janice - June scheduled second inservice with Janice - June
PPLPMDL0800000001	Cleveland	OH	44106	3/31/1999	follow up with scheduling inservices to Debra King.follow up with scheduling inservices to Debra King.
PPLPMDL0800000001	Cleveland	OH	44113	3/31/1999	spoke with roman and said he would see if shcindantz and keppler would allow him to use oxy 20mg for adcspoke with roman and said he would see if shcindantz and keppler would allow him to use oxy 20mg for acl
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	DOING PRESENTATION WITH CAROLYNN ON PAIN MGMT TO NURSESDOING PRESENTATION WITH CAROLYNN ON PAIN MGMT TO NURSES
	Cleveland	OH	44111	3/31/1999	DO NOT CARRY OXY SAYS HAS SEEN A FEW RX'S BUT AFRAID OF NARCS JUST HAD DEA IN CAUSE SHE FILLED RX'S FOR NON'LEGIT PAT;GIVE FLYER ON TALKDO NOT CARRY OXY SAYS HAS SEEN A FEW RX'S BUT AFRAID OF NARCS JUST HAD DEA IN CAUSE SHE FILLED RX'S FOR NON'LEGIT PAT;GIVE FLYER ON TALK
PPLPMDL0800000001	Cleveland	OH	44113	3/31/1999	showed bottle of oxyfast/has not used ythowever bottle of oxyfast/has not used yt
	Cleveland	OH	44111	3/31/1999	wnt over conv from ms 120mg to oxy will swt to 80mg and add oxyir for breakthrough;it is a dr Agrawal patient follw up with nurse see if they switchedwnt over conv from ms 120mg to oxy will swt to 80mg and add oxyir for breakthrough;it is a dr Agrawal patient follw up with nurse see if they switched
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	QUICK HIT TO RES IN PASSING ON OXY;THEY WERE IN MTGQUICK HIT TO RES IN PASSING ON OXY;THEY WERE IN MTG
	Mayfield Village	OH	44143	3/31/1999	Ken/Tish. Discussed VNA opportunity and talk with Dr. Agneberg. Tish says Western Reserve and Harbor Light having staff problems.Ken/Tish. Discussed VNA opportunity and talk with Dr. Agneberg. Tish says Western Reserve and Harbor Light having staff problems.
PPLPMDL0800000001	Barberton	OH	44203	3/31/1999	Worked the dr's lounge where all dr's get their mail.Worked the dr's lounge where all dr's get their mail.
PPLPMDL0800000001	Barberton	OH	44203	3/31/1999	Have oxy ir in stock, work on getting senkot-s to be recommended.Have oxy ir in stock, work on getting senkot-s to be recommended.
PPLPMDL0800000001	Barberton	OH	44203	3/31/1999	I am not hitting dr's hot button on his real concern with using oxy in place of vicodin or percocet. He keeps saying that his pts are not getting pain control, maybe he thinks its stronger and is not converting to the right dose. Nxask a specific convt am not hitting dr's hot button on his real concern with using oxy in place of vicodin or percocet. He keeps saying that his pts are not getting pain control, maybe he thinks its stronger and is not converting to the right dose. Nxask a specific conversion and see what he does? Uni, said not using alot of theo, what is major concern?ersion and see what he does? Uni, said not using alot of theo, what is major concern?
PPLPMDL0800000001	Akron	OH	44307	3/31/1999	one of the chiefs, using oxy on some patients, also complaining about nurses. tring so set up speaker program through himone of the chiefs, using oxy on some patients, also complaining about nurses. tring so set up speaker program through him
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	HAS PAT IN HSOP 2PER EVERY 3-4 WILL SWITCH ;FOLLOW UP WHIT RES SUE;HE SAYS HE HAS NO PROBLEM USING OXYHAS PAT IN HSOP 2PER EVERY 3-4 WILL SWITCH ;FOLLOW UP WHIT RES SUE;HE SAYS HE HAS NO PROBLEM USING OXY
PPLPMDL0800000001	Barberton	OH	44203	3/31/1999	Dr is using oxy after vicodin and percocet, not using for acute pain, need to ask what his concern is with using oxy for acute pain and when he goes to oxy from percocet and vicodin? Uni, ask when he is going to theo? What laxative he recommends?Dr is using oxy after vicodin and percocet, not using for acute pain, need to ask what his concern is with using oxy for acute pain and when he goes to oxy from percocet and vicodin? Uni, ask when he is going to theo? What laxative he recommends?
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	USED OXY THIS AM AT ST JOHN HOSP ON CA OF ANNUS REMOVAL;TOLD HIM 10MG MAY NOT HAVE BEEN ENOUGHUSED OXY THIS AM AT ST JOHN HOSP ON CA OF ANNUS REMOVAL;TOLD HIM 10MG MAY NOT HAVE BEEN ENOUGH
PPLPMDL0800000001	Akron	OH	44302	3/31/1999	hasn't been using lately, dscussed different issues, cost, side effects.hasn't been using lately, dscussed different issues, cost, side effects.
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	USING OXY ON HERNIA PATS POST OPER WENT OVER OXYFAST FOR HOSP WENT OVER TITRAUSING OXY ON HERNIA PATS POST OPER WENT OVER OXYFAST FOR HOSP WENT OVER TITRA
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	NEEDS OBJECTIVES FOR JULY 21ST TALKNEEDS OBJECTIVES FOR JULY 21ST TALK
	Cleveland	OH	44106	3/31/1999	Says is using hteir standard orders and checking the box for Oxycontin.Says residents are really writing it but he sometimes does. So far so good except for a few complaints of nausea-get that with all of them. Not sure what he's going to do now-rumors hSays is using hteir standard orders and checking the box for Oxycontin.Says residents are really writing it but he sometimes does. So far so good except for a few complaints of nausea-get that with all of them. Not sure what he's going to do now-rumors hSays is using hteir standard orders and checking the box for Oxycontin.Says residents are really writing it but he sometimes does. So far so good except for a few complaints of nausea-get that with all of them. Not sure what he's going to do now-rumors hSays is using hteir standard orders and checking the box for Oxycontin.Says residents are really writing it but he sometimes does. So far so good except for a few complaints of nausea-get that with all of them. Not sure what he's going to do now-rumors h
PPLPMDL0800000001	Cleveland	OH	44113	3/31/1999	QUICK HIT ON OXY BUSY IN ER NO TIME TO TALKQUICK HIT ON OXY BUSY IN ER NO TIME TO TALK
PPLPMDL0800000001	Akron	OH	44312	3/31/1999	Dr is using alot of percocet and vicodin, for acute pain and he is thinking oxy is for more severe pain than vicodin and percocet. Nxask what concern he has with using oxy in place of vicodin? Also ask what most common pain he treats? Uni, ask what uDr is using alot of percocet and vicodin, for acute pain and he is thinking oxy is for more severe pain than vicodin and percocet. Nxask what concern he has with using oxy in place of vicodin? Also ask what most common pain he treats? Uni, ask what uses after the inhalers?ses after the inhalers?
PPLPMDL0800000001	Cleveland	OH	44106	3/31/1999	In real quick-was on his way to Bedford. Doesn't have many pts at Mt. Sinai. But thinks he knows it all. Says uses both are drugs-what does it matter??In real quick-was on his way to Bedford. Doesn't have many pts at Mt. Sinai. But thinks he knows it all. Says uses both are drugs-what does it matter??
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	USES OXY INAND OUT OF HOSP WILL USE BREAKTHROU;WIFE WILL BE HAVING ORTHO SURG BY DR DAVIS AND WANTS HER TO GET OXYCON;SEE HOW SHE DIFUSES OXY INAND OUT OF HOSP WILL USE BREAKTHROU;WIFE WILL BE HAVING ORTHO SURG BY DR DAVIS AND WANTS HER TO GET OXYCON;SEE HOW SHE DID
PPLPMDL0800000001	Lakewood	OH	44107	4/1/1999	He loves Uniphyll for COPD but uses it as a last resort for asthma.
PPLPMDL0800000001	Cleveland	OH	44111	3/31/1999	IS USING ON LUNG INCISIONS;NOT ON HEARTS STILL USING DARV FOR THOSE PATS;IS USING ON LUNG INCISIONS;NOT ON HEARTS STILL USING DARV FOR THOSE PATS;
PPLPMDL0800000001	Akron	OH	44307	3/31/1999	oxyfast, hasn't used. discussed titration with oxy avoiding duragesic.oxyfast, hasn't used. discussed titration with oxy avoiding duragesic.
PPLPMDL0800000001	Akron	OH	44333	3/31/1999	Dr is using oxy and the patch, he said he is using more oxy. Nxask what type of pain tha dr is not using oxy on and why? Also use the titration guide to see how dr titrates. Also find out what most common type of pain he treats?Dr is using oxy and the patch, he said he is using more oxy. Nxask what type of pain tha dr is not using oxy on and why? Also use the titration guide to see how dr titrates. Also find out what most common type of pain he treats?
PPLPMDL0800000001	Cleveland	OH	44111	4/1/1999	has oxyfast in house dont think oxyir;
PPLPMDL0800000001	Cleveland	OH	44106	3/31/1999	Is one of Oxy's biggest supporters. Still starting w/Roxicodone-disc IR and FAST-says its good but not as available in stores.Got too many calls about it. Converts to Oxy after they take 4-5/day of IR. Does titrate but says pts just don't live that long is one of Oxy's biggest supporters. Still starting w/Roxicodone-disc IR and FAST-says its good but not as available in stores.Got too many calls about it. Converts to Oxy after they take 4-5/day of IR. Does titrate but says pts just don't live that long.
PPLPMDL0800000001	Cleveland	OH	44106	3/31/1999	Says is using all the time and it's really getting written a lot by everyone. Attendings have not given them a problem at all. Dosing mostly 20mg 1-2 q12h Is looking for a job right nowSays is using all the time and it's really getting written a lot by everyone. Attendings have not given them a problem at all. Dosing mostly 20mg 1-2 q12h Is looking for a job right now
PPLPMDL0800000001	Barberton	OH	44203	3/31/1999	Dr Lew is very conservative with opioids, he says he only prescribes a percocet 1 ot 2 tabs a day. If this is his concept why not use oxycotin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percocetDr Lew is very conservative with opioids, he says he only prescribes a percocet 1 ot 2 tabs a day. If this is his concept why not use oxycotin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percocet
PPLPMDL0800000001					Dr Lew is very conservative with opioids, he says he only prescribes a percocet 1 ot 2 tabs a day. If this is his concept why not use oxycotin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percocetDr Lew is very conservative with opioids, he says he only prescribes a percocet 1 ot 2 tabs a day. If this is his concept why not use oxycotin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percocet



PPLPMDL0080000001	Cleveland	OH	44111	4/1/1999	barriers to pain mang with spanos video and open discussion;still using lots of demor which hos trying to get away from ;start with short act and swt to long when pain is at 7;
	Barberton	OH	44203	3/31/1999	Dr Lew is very conservative with opioids, he says he only prescribes a percoet 1 ot 2 tabs a day. If this is his concept why not use oxycontin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percoetDr Lew is very conservative with opioids, he says he only prescribes a percoet 1 ot 2 tabs a day. If this is his concept why not use oxycontin q12h to cover them all day. Nx: ask dr if prescribes oxy q12h would this give pt more benefit than a percoet that only lasts 4hrs? Ask what laxative he recommends?t that only lasts 4hrs? Ask what laxative he recommends?
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/1/1999	followed up with repeat talk at st luke's and future at Appo
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Converted pt from Dura to Oxy! Pt was in uncontrollable pain after back surgery.Says Dura isn't really used much-but mostly on spine pts when it is
PPLPMDL0080000001	Westlake	OH	44145	4/1/1999	She didn't claim to know much about OxyContin through the window. She needs to be educated at lunch.
PPLPMDL0080000001	Cleveland	OH	44111	4/1/1999	very inter in oxy wanted to know how delivery syt wrks;went over with pdb follow up see if he used
PPLPMDL0080000001	Westlake	OH	44145	4/1/1999	He was on vacation last week. He said he is very busy this week catching up, but he does like and writes OxyContin all the time. He even wrote a script yesterday. He said he wants Uniphyl samples when I get some.
PPLPMDL0080000001	Akron	OH	44304	4/1/1999	karpel reprint at window, didn't give much time
PPLPMDL0080000001	Lakewood	OH	44107	4/1/1999	Quickly told him advantages vs. short acting through the window for post op. He said he would look over the materials and let me know if he has any questions. Continue to try to get more time.
PPLPMDL0080000001	Cleveland	OH	44111	4/1/1999	has rx oxafst in hosp;set up dinner with all oncs
PPLPMDL0080000001	Lakewood	OH	44107	4/1/1999	He was glad to see me. He is having some problems with scripts from out of town and for OxyIR in Lorain specially on the East side by Colorado Ave.
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Very quick in lunch today-briefly sd that they are using a lot more of it.Need to get time with him to discuss computer issue. He can authorize Oxy being added.
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Too amiable-says never writes the rx for pain meds. Residents do it and he doesn't care. Does mostly peds and onc. Talk about onc pts next time
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Dragging his feet-starting from scratch each time. Says his population doesn't have a lot of pain. BUT confused because says his pts go home w/1 rx for VIC or T3.Doesnt understand that he can do the same thing w/OXY!! I've told him many things several times. Told him to 'just jump over the hurdle' and write it!!! aFRAID OF GETTING THE "WRONG" PT. WHAT IS THE WRONG PT??? I don't think he is worth my time anymore-too slow in talking and everything. Too old and set. afraid to change. Nurses say he's probably not worth it.
PPLPMDL0080000001	Cleveland	OH	44103	4/1/1999	Alice Burroughs-scheduled Module 1 for April 20 at 2:30 pm for 10 nurses
PPLPMDL0080000001	Beachwood	OH	44122	4/1/1999	spoke to Angie about Bay program - says they are swamped with new work and she'll make it a priority to call Bay today and let them know she is working on the objective listing.
PPLPMDL0080000001	Cleveland	OH	44119	4/1/1999	confirmed with Anne on Dr. Berger's confirmation
PPLPMDL0080000001	Cleveland	OH	44111	4/1/1999	followed up with Sue who is with pools and did successfully put pat on oxycon doing well and going home
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/1/1999	went over oxyfast and time with Jeannette says pats dont like liquids
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/1/1999	went over time pric with Marilyn and brought senkot;also info on oxyfast
PPLPMDL0080000001	Brooklyn	OH	44144	4/1/1999	skeptical about filling zanno's rx's
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/1/1999	set up am inserv with 8 res;went over oxy for post op;a med student who was with chief said they used it all the time in Erie Pa;will help recommend
PPLPMDL0080000001	Westlake	OH	44145	4/1/1999	Brian carries all 4 sizes of OxyContin but no longer carries IR because no scripts.
PPLPMDL0080000001	Lakewood	OH	44107	4/1/1999	He wants more Uniphyl samples when I get some. He is afraid on schedule 2 meds. He uses Vicoden. Continue to show him why OxyContin has less chance for abuse. He didn't know that info.
PPLPMDL0080000001	Westlake	OH	44145	4/1/1999	He needs to be totally educated at lunch.
PPLPMDL0080000001	Lakewood	OH	44107	4/1/1999	He said he likes to use OxyContin and Senokot together.
PPLPMDL0080000001	Maple Heights	OH	44137	4/5/1999	reasons to recommend sen uni add on evans
PPLPMDL0080000001	Maple Heights	OH	44137	4/5/1999	talked to dave.needs ce material.senokot and recommendations.evans and uniphyl.add on valu instead of increasing inhalers
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Not much change/nd more time to explain real benefits of Oxy over Dura.Says attendings still using
	Cleveland	OH	44195	4/1/1999	Very helpful once again/gave him post-op studies and ACL info. Thinks Oxy needs to be added to computer for sure but maybe start out with a few surgery types to see how it goes. Just actually wrote oxy on discharge orders for pt that was supposed to be admitted but then was sent home. He usually the AN doesn't have anything to do with these pts-surgeon does-but this was a fluke case where the nurse asked him beause the pt was in pain and was going home. He happened to be there and so wrote OXY!!!! He sd he has def discussed it with several physicians and sugg they use it. There is a lot more noise being generated in the PACU and recovery. Need to see the discharge nurses and discuss this. He is going to look over all the info and see what to do next. He will help me he said. He believe in the drug and has more experience with it than anyone even though he did treat "chronic" pain. Says he helps a lot on pain service. Get back with him next week to see what I should do next. This is my goal!!!!
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Something I said actually sunk in!! He said he (his residents with his approval) wrote Oxy for 2-3 pts recently. Good results. will cont
PPLPMDL0080000001	Lakewood	OH	44107	4/1/1999	He uses a lot of OxyContin. His staff will contact me to set up an appointment.
PPLPMDL0080000001	Cleveland	OH	44111	4/1/1999	res says hes using oxy for back pain and uni jinicu not much oppo to rx
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	Just converted pt from Dura to Oxy on spine service!!! 30MG Q12H. Using whenhe can but remembering is an issue-discussed computer situation
PPLPMDL0080000001	Cleveland	OH	44106	4/1/1999	OK-is writing but writing it "PRN" instead of q12h!!!! Nurse got mad at him cuz everything w/pt got screwed up with that! Discussed why it's q12h and why better than oxycodone IR
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	4/5/1999	went over add on vala with uni and what patients to give it to.how to start slow and how to dose.compared oxy with the combos and talked about onset with se issues.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Says wrote 4 times last week. Went into computer thru alpha to get oxy on orders for 3 pts. Other was outupt
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Very talkative/has used several times and still finds some complaints of nausea.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/5/1999	4-5-99 Doesn't have an opioid of choice. Gave him some reasons why OXY is better. Has used some in the nursing homes. Next call discuss advantages over short acting and dosing chart.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	WROTE rx after my visit last week
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/5/1999	4-5-99 Quick hit. Made appointment to discuss further. Wanted Uniphyl. Present advantages over short acting opioids and dosing.
PPLPMDL0080000001	Cuyahoga Fls	OH	44221	4/5/1999	saw him briefly.he is going through a period where he will not see reps until the fall.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Says just wrote 2 rx since my visit last week.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/5/1999	Pat McDwitt - says she's having difficulty with Drs. at surgery ctr. - Dr. Gaag (sp?) and Dr. Oro (sp?) - won't write because they aren't familiar with the product. Let David know so we can move product through.
PPLPMDL0080000001	Broadview Heights	OH	44147	4/5/1999	Elaine Milanovich - consultant - set up meeting with Manor Care in westlake for Weds. a.m. for possibly scheduling inservices throughout Manor Care system with speaker and doing inservices. Great opportunity! Find out what is currently protocols? assessments?
PPLPMDL0080000001	Mayfield Heights	OH	44124	4/5/1999	4-5-99 Nursing in-service scheduled for 5-12-99. Two noonntime presentations on pain mgmt. Use nurses to target receptive physicans for OXY. Continue to provide materials for JACHO compliance.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/5/1999	4-5-99 Left Senekot samples to be put in Rx bags. Checked Senekot 10's stock. Available. Follow up Oxy use by surgeons. See how Senekot is moving.
PPLPMDL0080000001	Twinsburg	OH	44087	4/5/1999	talked to allison about promoted products and how to recommend senokot
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/5/1999	talked to donna about res program and how to better get to the res when not doing a lunch.need to get to onc and ortho floor to do inservices
PPLPMDL0080000001	Akron	OH	44319	4/5/1999	oxyfast in stock
PPLPMDL0080000001	Broadview Heights	OH	44147	4/5/1999	Elaine Milanovich - consultant - set up meeting with Manor Care in westlake for Weds. a.m. for possibly scheduling inservices throughout Manor Care system with speaker and doing inservices. Great opportunity! Find out what is currently protocols? assessments?
PPLPMDL0080000001	Maple Hts.	OH	44137	4/5/1999	she is hesitant to use opioids because of her own admission that she has a high tolerance of pain.compared oxy to vic and other combos and how oxy can alleviate alot of her not liking to use opioids.found some specific patients that she felt might be trying to get over on her and we talked about the built in help of the oxy.need to go over dosing and how to make it as easy as possible for her.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Has wrritten onc/reminiding is the key/works with onc and RO w/breast ca pts. writes post-op rx and it is usually what they have been on already. If not been on anything-writes perc
PPLPMDL0080000001	Uniontown	OH	44685	4/5/1999	Dr is using oxy for more acute pain, ask him if he has written any vicodin? Also ask what using more for severe pain?
PPLPMDL0080000001	Parma	OH	44129	4/6/1999	presented the acute scenario of aminoph and breathing treatment.would this also work in the prophylactic setting
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Wrote Oxyfast for pt already. Does a lot of HNS and fast was perfect for this pt.Most of his pts areon 40mg. wOULD go to 60mg then-hasn't had to yet
PPLPMDL0080000001	Solon	OH	44139	4/5/1999	he is using t3 and vicodin in the post op setting.tonsilectomies.he is seeing alot of nausea when he uses t3.compared oxy to the combos and talked about how to dose for those type of meds.he does most of his surgeries at hillcrest and wanted to know about stocking in that area.need to follow up to see what kind of results he is getting and how he is using.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Rather strange-doesn't really look at you when he talks. Did say that he put someone on 10mg recently but never went above 40mg. Says does more hematology than onc. Not as much pain. Says starts with oxy. Has gone to msc inpast. discussed why to stay w/oxy.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	CRS-using mostly perc/sd wd try
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/5/1999	he is using mostly t3 and vicodin.his major concern is the addiction and dea issues.went over the del and how oxy can help with these problems.talked about dosing and how to use the 10mg tablet and write it.need to show some of the non malignant studies the back pain and the oa article he sees a lot of back diffculties.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/5/1999	went over dosing and equivalents.left the back pain article.need to go over safety in the elderly
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/5/1999	4-5-99 Presented benefits over short acting opioids. Next call bring OA study and try to id specific patients.
PPLPMDL0080000001	Mayfield	OH	44124	4/5/1999	4-5-99 Quick hit of what available and why better. Said she would look at info and call for appointment. Try to get her to think of specific patients. Go over dosing and titration.
PPLPMDL0080000001	Akron	OH	44306	4/5/1999	Dr hasn't been usinf oxy alot post op, he uses lorcet. 10mg every 4 hrs. I have talked about oxy 20mg 1-2 tabs q12h for fissure surgery, but has not , use, he sia dhe has used. Nx:ask if has has written lortab for any surgeries?
PPLPMDL0080000001	Parma	OH	44129	4/6/1999	they are still using alot of the msc.talked about the rebate and getting the bottles of 500
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Nd to talk to Andrea. BUT dr. is very happy with oxy and really not using anything else. PEI was great. Took pts off Dural! Most pts are on 20-40 q12h. Nd to find out what highest dose is and what she would do next
PPLPMDL0080000001	Cleveland	OH	44106	4/5/1999	Has wrtitten several times recently but mostly it's the residents. sof ar so good. Mostly 10mg 1-2 q12h lately but thinks 20 is really better
PPLPMDL0080000001	Uniontown	OH	44685	4/6/1999	Dr is using oxy for chronic pain pts. 20mg and 40mg tabs, she is using darvocet and vicodin for acute pain, I went over the onset f action with less abuse, so if pts have to remain on opioid they can stay on oxycontin, get q12h coverage and better sleep patterns. Nx:ask if she ahs used oxy on acute pain pt and what most common acut epain complaint that she sees?
PPLPMDL0080000001	Akron	OH	44308	4/6/1999	uses ms contin inpatient and vic going home. hadn't heard of oxy before, very interestet committed to using. fellow working in burn this month a big advocate. dr. kluska from cleveland.
PPLPMDL0080000001	Gates Mills	OH	44040	4/6/1999	4-6-99 Reminded him of dosing. Said he has used. Go over nonmalignant pain data at lunch. Karpel reprint too!

PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Met briefly and discu oxy/sd uses but his pt pop isn't in a lot of pain.Does all the exper ther for the onc dept. Would be int in studies for new drugs.
PPLPMDL0080000001	Akron	OH	44309	4/6/1999	OXY INSERVICE, ALL NURSES AND DOCS COMMITTED TO START USING
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	What will she do for me now?? What are their uses of Oxy? Acts like she uses oxy but really can't. Says uses msc instead of Om.
PPLPMDL0080000001	Solon	OH	44139	4/6/1999	he is not using oxy in the post op setting.he is reserving for the chronic setting.his favorite combo is lortab.talked about incidence of generic and se and compared pharmaco of oxy to the combo's.
PPLPMDL0080000001	Cleveland	OH	44106	4/6/1999	Discussed ways to get to the IM residents. Got her name due to an onc follow/
PPLPMDL0080000001	Solon	OH	44139	4/6/1999	talked about a lot of different ideas but need to focus on short term use and compare to his vicodin use with patients.went over the fast and ir for breakthru on the higher dose patients.h is looking for reasons to use short term.need to go over the ad article and show the short term use and benefit.
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Sd tried sugg to staff to use when put block or pump in in place of Vic/not totally agreement because the pt may only take 1-2 vic/day after the procedure. Hard to tell what they will do.
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Cocky but says has used and is seeing more being used recently. Hard to get to the residents.Discussed a happy hour
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	really NOT USING.Need to get to him and others and remind again. Problems with hospital phcy ad they don't like the call-backs
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Says still using even though phcy gives them a hard time.Not as friendly as usual but says it works good and will cont. He writes all his own rx now
PPLPMDL0080000001	Solon	OH	44139	4/6/1999	talked about using oxy in the post op setting and not just for the chronic tough to treat cases.need to follow up with vic comparison and perc conversions.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/6/1999	4-6-99 Will schedule appointments for new products and information. Made intro. Next call find out stocking on floors and how it gets approved.
PPLPMDL0080000001	Lyndhurst Mayfield	OH	44124	4/6/1999	Discussed regulatory and abuse concerns. Bring in nonmalignant pain data. Find out what MSC was ordered on rebate offer.
PPLPMDL0080000001	Cleveland	OH	44102	4/6/1999	Bill LaMoreaux, Richard Douglass, Dennis : Overview of Oxycontin - where it fits, complete family, vs. Duragesic. Bill says he uses a lot of Duragesic - discussed problems with it. He just went to WestShore Pain presentation. discussed inservices - gave Richard references to call (Beth Giannini - NCS and Lynn Ensinger - Jennings Hall) Richard handles education - would refer on to nursing staff if suitable. E-mail objectives to Richard.
PPLPMDL0080000001	Bay Village	OH	44140	4/6/1999	Denise and Jackie - dropped off new inservice brochures to hand out. Discussed Darvocet usage in the nursing homes , explained HCFA regulations. Areas in nursing homes for improvement - assessment skills, communication, general knowledge of whats new. Drop off materials to them on Friday for Bay show next week. Get AHCPR guidelines to nursing. Denise will schedule lunch or dinner with pharmacists for pain inservice.
PPLPMDL0080000001	Beachwood	OH	44122	4/6/1999	dropped off bagels - during Passover! Jenny - told her about lunch with Greg Oswald and pricing concerns with single doses - she says they want to receive an order of 10 for emergencies - not only 1. Many times they have admits during the weekend and need the meds. Still working on the Fall conference with Michael Levy - not completed yet. She is doing talks down in Wooster - possibly for ONS for 50 nurses (2 talks).
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/6/1999	Discussed differences between MSC and OXY. Nurses said they still use alot of Percocet. Got laxative protocol. Try to begin use at STEP 2 instead of Percocet.
PPLPMDL0080000001	Akron	OH	44319	4/6/1999	have all strengths, but the pharmacist doesn't know anything about pain management, he thinks every pts going to become addicted
PPLPMDL0080000001	Akron	OH	44307	4/6/1999	SCHEDULED RESIDENT LUNCH THROUGH KIM SELF
PPLPMDL0080000001	Akron	OH	44309	4/6/1999	MET RESIDENT, DR. ESPINOL. GOT COMMITMENT FOR NEXT CASE TO PUT ON OXY. GAVE ME CHIEF RESIDENT NAME TO SCHEDULE JOURNAL CLUB
PPLPMDL0080000001	Akron	OH	44307	4/6/1999	TRYING TO GET INTO SURGERY LOUNGE, NO GO. GOT GARY TOMKO NAME TO CONTACT AND ALSO LYNN RATHGRAFF, RN OF OR.
PPLPMDL0080000001	Akron	OH	44333	4/6/1999	Dr doesn't make any sense. He will use oxy on more severe pts, knees or hips, but his reasoning for not using oxy in place of vicodin for ambulatory patients is one cost and he says that pts that take more often q4 they feel that they are getting better pain relief, so basically he thinks that pain is mainly psychological. I replied that that is not true for more severe which gives pain control, so why don't your lesser pain pts deserve the same pain control, he had no response.
PPLPMDL0080000001	Gates Mills	OH	44040	4/6/1999	4-6-99 Quick hit to remind him. Data shows no use. Will meet with Ann, chemo nurse for ideas. Scheduled lunch, usually more receptive then. Find out where he perceives OXY useful.
PPLPMDL0080000001	Solon	OH	44139	4/6/1999	he does not use any theophylline.need to find out if add on valu will be helpful.need to find where and when he is using oxy.
PPLPMDL0080000001	Mayfield	OH	44143	4/6/1999	4-6-99 Uniphyl quick hit. Reminded him of Oxy. Karpil reprint next call. Advantages over short acting opioids and dosing.
PPLPMDL0080000001	Akron	OH	44304	4/6/1999	hasn't thought of oxy as something he woul of used. he typically uses vic, introed oxy, comitted to using. say he needs constant reminders.
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Too nice and really ready to retire. Uses Oxy almost exclusively but only when they need LA-how does he decide and what does he con sider a "need" for LA? will HE use with pumps or blocks in place of vic??
PPLPMDL0080000001	Akron	OH	44308	4/6/1999	LET HIM KNOW THAT I'M PRESENTING TO BURN UNIT, ASKED TO START USING OXY IN THOSE PATIENTS.
PPLPMDL0080000001	Maple Hts.	OH	44137	4/6/1999	he does not get to follow up with patients and likes to be somewhat conservative.he is using t3 and vicodin on a routine basis.went over differences between oxy and the combos.pharmaco and q12 dosing.addiction and street valu are hot buttons.need to go over the back pain article and show average dosing and how to dose the 10mg tablet.
PPLPMDL0080000001	Richmond Heights	OH	44143	4/6/1999	4-6-99 Used in hospital for CA. Discussed dosing and titration. Also presented breakthrough OXY IR and OXYFast. Still hasn't seen pt. in office or used it there. Continue to try to ID patients. Bring in OA study.
PPLPMDL0080000001	Mayfield Village	OH	44143	4/6/1999	4-6-99 No data available. Says he uses on more complex post-op cases. Knows dosing. Discussed titrating post-op. Had two patients with side effects. Agreed to use. Bring post-op pain study and laxative protocols on next
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Using a lot but need to find out why only 10mg mostly????? Seeing accident victims and says doesn't like to give vic at all. Oxy best choice. Should be on higher doses though. Disc titration
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/6/1999	4-6-99 Discussed MSC and OXY differences. Tried to figure out what other opioid he may be using. Maybe methadone? Ask about specific patients and highest dose. Titration. Try to get earlier starts.
PPLPMDL0080000001	Mayfield Village	OH	44143	4/6/1999	4-6-99 Arkinstall reprint and generic substitution of theophylline. Remind him. DOSING!! Presented advantages of Oxy over short acting opioids. Try to get him to ID specific patient. Go over dosing and titration.
PPLPMDL0080000001	Cleveland	OH	44195	4/6/1999	Discussed 4/28 program and 10/99 program. Has started a new pt on Oxy!!! OTHER PT still on 80mg q12h and doing great
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	NS res-says using a ton of perc from his dept. Committed to trying and gave me info on how to setup lunches
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	uses oxy in hosp will try to swt per pats and using uni 400;haveing speaker will help
PPLPMDL0080000001	Akron	OH	44333	4/7/1999	Dr does most of his work at the hospital as in patients.
PPLPMDL0080000001	Cleveland	OH	44195	4/7/1999	will be PS fellow in July-says has seen it used and will use-uses perc now
PPLPMDL0080000001	Brookpark	OH	44142	4/7/1999	talked with jim.let him know about the fast and what connie is going to use.he is ordering and it will be in by 4-14
PPLPMDL0080000001	Brookpark	OH	44142	4/7/1999	talked about fast and dr laye office using it and they will order and will be in by 4-14
PPLPMDL0080000001	Cleveland	OH	44102	4/7/1999	says 1/2 his pats have gotten nauseated from oxy 10mg mostly elderly pats;also quick hit on uni;
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	sAYS SEEING QUITE A BIT OF OXY BEING USED. SAYS WILL USE MORE
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	will BE IN ENT IN JULY-SO WD USE
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	rather c ocky but sd wd use
PPLPMDL0080000001	Parma	OH	44129	4/7/1999	he was working with a student.they had a patient on albuterol, the dur, accolate who was still having symptoms.talked about differences between other theoph and uniphyl and how to convert that patient to uniphyl.need to find what kind of patients he is using oxy on now.has it expanded and is he using in place of some nsids.
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	COMMITTED TO USING
PPLPMDL0080000001	Cleveland	OH	44195	4/7/1999	Committed to using more
PPLPMDL0080000001	Cleveland	OH	44102	4/7/1999	only has 1-2 pat on oxy that came from pain clini;did have pat that she could have used it on :was becoming chronic needs to think of it said she will
PPLPMDL0080000001	Brookpark	OH	44142	4/7/1999	focused on his patients that are already on oxy and asked what they are using for breakthru.most patients are coming in from the med onc setting with no b reakthru.went over proper calculation for breakthru and the fast.connie gave me a couple of rx's for the fast to take to rite aid and cvs to get stocked.
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	Committed to tryin g
PPLPMDL0080000001	Parma	OH	44134	4/7/1999	used karpil.tried to do it in the same way that role played with scott.asked about patients that are on albuterol and ipratropium.showed similar se profiles and how it could save \$ with less inhaler use.need to show anti inflam properties and kidney.keep showing guidelinees.
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	very open and asked alot of questions;came to lunch ;his step appr is ty3,per, ms;showed article on cyp2d6/levy and will use 10mg in elderly to start 1-2;20mg 1-2 in younger;follow-up in clinic
PPLPMDL0080000001	Cleveland	OH	44195	4/7/1999	Just wrote 40 mg rx for someone in-house. Has been using quite a bit lately
PPLPMDL0080000001	Cleveland	OH	44102	4/7/1999	;has diabetic nurophthy pat on oxy and working well;starting to talk to me more;set up another lunch in off
PPLPMDL0080000001	Cleveland	OH	44106	4/7/1999	Just met-goes to VA also-says will use
PPLPMDL0080000001	Parma	OH	44129	4/7/1999	talked to pagano in the er.they were very busy.compared to combos with addiction savings and street valu. education is on the third floor.will need to call for appt as well as respiratory director.Melissa Sloban 888-1800 x2460
PPLPMDL0080000001	Broadview Heights	OH	44147	4/7/1999	Met with Manor Care reps. and Karen Parsons/Elaine Milanovich - discussing Manor Care plans for pain mgmt. symposium on Sept 21,22,23 - date not yet determined. Hilton Rockside. looking at 200 nurse attendees - 7.0 ceu hours. Request Dr. Norman for Dementia talk - pain assessment and Lynn McPherson for Pain Mgmt. Long Term Care. Karen needs CVs/Objectives by June 1.Jennifer Malynn/Michael Hoffner.
PPLPMDL0080000001	Cleveland	OH	44112	4/7/1999	Evelyn Smith - staff develop. scheduled seminars - April 29 7:30/2:30 and May 20 (2) same time - part of care services
PPLPMDL0080000001	Cleveland	OH	44110	4/7/1999	Georgeann Storm - staff devel. scheduled seminars I April 27 6:30 am/April 28 2:30 pm II May 17 same times
PPLPMDL0080000001	Brecksville	OH	44141	4/7/1999	DROPPED OFF PAIN INSERVICE BROCHURE TO FRANK DOYLE - NURSE ED. DEPT BLDG 1 B210 SHE IS OFF ON W/F
PPLPMDL0080000001	Westlake	OH	44145	4/7/1999	Michael Hoffner - nursing services and Jennifer Malynn - Marketing for Manor Care. See NeighborCare notes for same day. reviewed upcoming conference.
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	lunch with res;many from uh:some using oxy but in gener they use alot of tyl and darv;for hernia/abdom;may be better option
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	res has used some but seems to send pat home with per what they were taking inoff
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	discussed fut of hw to get together with res will try to get room in hos on 6th;also spoke with brian mcdermott who used oxy 40mg in house pham called back and he said he was maintaining what they were taking at home
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	using along with per; need to keep reminding
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	beth chief res in burn has used from mt sinan will use inste of sending pat on ms;
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	dr john in gs and had ca pat he put on 40mg;pharm called back and didnt even know it was ca pat got used;has sent some home on it;
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	dan still on vac seeing oxy some ir
PPLPMDL0080000001	Cleveland	OH	44102	4/7/1999	using some has seen from miranda pat
PPLPMDL0080000001	Akron	OH	44333	4/7/1999	The pharm said has oxyfast.
PPLPMDL0080000001	Akron	OH	44303	4/7/1999	oxyfast
PPLPMDL0080000001	Broadview Heights	OH	44147	4/7/1999	Met with Manor Care reps. and Karen Parsons/Elaine Milanovich - discussing Manor Care plans for pain mgmt. symposium on Sept 21,22,23 - date not yet determined. Hilton Rockside. looking at 200 nurse attendees - 7.0 ceu hours. Request Dr. Norman for Dementia talk - pain assessment and Lynn McPherson for Pain Mgmt. Long Term Care. Karen needs CVs/Objectives by June 1.Jennifer Malynn/Michael Hoffner.

PPLPMDL0080000001	Parma	OH	44129	4/7/1999	went over del and abuse savings as well as addiction issues and tolerance
PPLPMDL0080000001	Akron	OH	44304	4/7/1999	hasn't used yet, reminded of benefits. sold his nurses. they say he is creature of habit. keep reminding
PPLPMDL0080000001	Parma	OH	44129	4/7/1999	talked about using oxy in the post op setting.talked about same benefits in the ca setting plus more.told him that i was going to get his post op stuff and told him about experience with robertson and what he has been doing.told him to ask him and get his opinion.
PPLPMDL0080000001	Akron	OH	44304	4/7/1999	hasn'ty used since we met at counter. closed on safety profile
PPLPMDL0080000001	Cleveland	OH	44109	4/7/1999	lets residents rx but not using much himself need to not think of it as stronger than vicodin
PPLPMDL0080000001	Uniontown	OH	44685	4/7/1999	i caught dr in the hospital, he said he is using oxy for his chronic pain patients and for cancer pain pts.. Nx:ask what using for acute pain?
PPLPMDL0080000001	Akron	OH	44333	4/7/1999	i quick hit dr with oxy, easier to titrate no ceiling and no black box warnings. Nx:ask when going to oxy, after immediate release or is he starting with oxy and then is he leaving oxy to go to the patch and at what dose?
PPLPMDL0080000001	Akron	OH	44320	4/7/1999	Dr is using 1-2 20mg tabs q12h for post op, still has not completely converted from lortab. Nx:ask when uses lortab post op vs oxycontin?
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	quick hit at counter set up appt
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	using per for breakthrough and has forgotten to bring rx pad to hilcrest
PPLPMDL0080000001	Cleveland	OH	44122	4/8/1999	saw copy of post op orders oxy not on it follow up to see when out of forms if they will add
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1999	res. says will use uni-sees more copd and writes most of the rx for pts. Says just wrote oxy rx for pt from Tenn that came in on it and was seeing Dr. Mekhail from pain center.Disc using for acute pain also
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1999	Quick hit on Uni and Oxy. ND more time
PPLPMDL0080000001	Garfield Hts	OH	44125	4/8/1999	they are going thru some changes but they do not seem major.borkouski is here but only one afternoon a week.his major priority is the surgery center in Garfield.set up a lunch to get more time and more info.he is using readily in the chronic setting but waits too long to get there.need to find why and how to get the start with going
PPLPMDL0080000001	Barberton	OH	44203	4/8/1999	QUICK hit dr with oxycontin, he likes oxycodone, hit oxy start with stay with, less constipation.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1999	gREAT! says uses some theo but will use Uni. now-more asthma than COPD
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1999	Great call!! USING MOSTLY ATROVENT AND B2-SHOWED KARPEL AND WAS IMPRESSED. SD WD USE uNI
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	wnet over dif of ms vs oxy and dosing no pats on oxy or ms right now
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	sees alot of nickols pats and gave info on oxyfast
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	had lunch with dr and has been using cause dr cohn wnet over info uses 10mg:good resuilts
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	says all dr hav own standing orders would help increase usage to have on pad
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	only gave tyl today has used oxy and will use but sparing
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	3 bottles of oxyfast rich only there one day no dr's names
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	dont need any ms and no oxy fast yet
PPLPMDL0080000001	Beachwood	OH	44122	4/8/1999	bagels in or not too busy lots of vacations call vicki to get good day
PPLPMDL0080000001	Barberton	OH	44203	4/8/1999	i quick hit dr has before leaving tumor boards and talked to Dr Hazra.
PPLPMDL0080000001	Cleveland	OH	44195	4/8/1999	Fellow who will be staff attending in july. Int in women's issues. Says has seen oxy being used and will try.Also Uni-really liked and sd sees m ore asthma and will try
PPLPMDL0080000001	Barberton	OH	44203	4/8/1999	Working on getting dr to use only oxycontin and titrate up, not adding on the patch. He said she is starting to converting from the patch to oxy. Nx:ask if pts can't tolerate oral meds then why not use oxyfast?
PPLPMDL0080000001	Northfield	OH	44067	4/8/1999	he likes using oxy but is not totally sold on all of its benefits he is using the lower dose almost exclusivley.very amiable and does not want to talk about the patients that need more than the 10mg.need to find real objections to titration.need to find what he goes to next.he may be open to using ir for gauging the proper dose.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/9/1999	will use oxyfast told him of 160mg
PPLPMDL0080000001	Strongsville	OH	441366097	4/9/1999	he is using several different analgesics.anywhere from advil to perc and beyond.likes the idea of long term therapy but basically using for more chronic cases. went over del sys and compared to the combos.went over dosing and to use instead of the combo's.need to show better equvalencies and need to show anti inflam studies for theoph.also need to find how much he uses theoph if any.he is interested in general in the information
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	uses dur in esophageal pats
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	rx 80mg yesterday;says he!! rx more wont admit to using durag but colleges told me differny
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	rx 2 today bring chocolate
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr Dietrich and Dr Njus are both using oxycontin after vicodin for more painful surgeries and if using they are rx for a few days and if pts need a refill they are stepping down to vicodin or darvocet. Reason being is that they think oxy is more potent than vicodin, they look at potency with how drugs are classed. Nx:show conversion chart and ask why think oxy is stronger and if they would try some of more routine procedures with oxy?
PPLPMDL0080000001	Cleveland	OH	44109	4/9/1999	had 2 surg this am no pain meds says he will tell res to rx
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Talked to dr wojno and dr goske. Dr is using more oxy mainly the 10mg tabs, he is still not using first line, but thinking more in place of vicodin. I need to find out what specific pts that he is using oxy on?
PPLPMDL0080000001	Beachwood	OH	44122	4/9/1999	let him know of inservice date at Madonna Hall - goes to nursing home Weds. p.m. discussed Uniphyl - usually will pass patients on after beta's/steroids - doesn't get into leukotrienes - will refer on to Dr. Williams.
PPLPMDL0080000001	Strongsville	OH	44136	4/9/1999	trying to make him more comfortable for writing for his every day pain patients.hung up on dea and addiction.would rather give nsaid's.may want to look at studies to give better reasons to use.need to go over safety in the elderly and kidney and other anti inflam data
PPLPMDL0080000001	Akron	OH	44304	4/9/1999	quck oxyfast reminder, crabby
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	remembered marty but she is a house officer and doesnt take total care of pats spoke with dr sharkoff about her postion and says she hardly sees pats
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/9/1999	he has not used for his combo's.no reason but he has not put it in his habit.need to get a hot button and get him committed.need to make another lunch date of get him to play golf.
PPLPMDL0080000001	Beachwood	OH	44122	4/9/1999	discussed at length communication between consultant pharmacists, nurses, and drs. Gets easily upset with faxed letters and communication from consultants. doesn't belive nurses can tell him anything credible - asked what he is looking for: wants all the information on situation. Is open to change if he knows all the information. need to see where he places OxyContin in nursing home pts.
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	mostly at lutheran dea has expired but has seen xoy failures not sold thinks good in chronic pain
PPLPMDL0080000001	Akron	OH	44304	4/9/1999	karpel, didn't seem impressed. could be he wasn't listening. show again
PPLPMDL0080000001	Strongsville	OH	44136	4/9/1999	he was heading for vacation.introduced myself and made sure that he knew what i was going to do in the upcoming appointments.they seem like they are not as busy as they used to be.could be good for uni growth.need to show anti inflam effects.kidney
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr Dietrich and Dr Njus are both using oxycontin after vicodin for more painful surgeries and if using they are rx for a few days and if pts need a refill they are stepping down to vicodin or darvocet. Reason being is that they think oxy is more potent than vicodin, they look at potency with how drugs are classed. Nx:show conversion chart and ask why think oxy is stronger and if they would try some of more routine procedures with oxy?
PPLPMDL0080000001	Strongsville	OH	44136	4/9/1999	met kirk.let him know what i am working on.verified darv usage at fairview family practice
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/9/1999	tried to gt to the er.need to find the key people to get to the er without going to purchasing.trying to get dr kansal to ok uniphyl talk
PPLPMDL0080000001	Bay Village	OH	44140	4/9/1999	rec'd 2 more facilities requesting pain inservices: Metro East and Crestmont North. sending info via mail for display table.
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	starting to use oxyir no oxyfast
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	er using just sw from conwell
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	spoke with res and asks how many pats they had on oxy:say they use it all the time but noone in house now
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	sponsored tumor bd mostly residents surgeons out of town
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Talked to dr wojno and dr goske.
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr Dietrich and Dr Njus are both using oxycontin after vicodin for more painful surgeries and if using they are rx for a few days and if pts need a refill they are stepping down to vicodin or darvocet. Reason being is that they think oxy is more potent than vicodin, they look at potency with how drugs are classed. Nx:show conversion chart and ask why think oxy is stronger and if they would try some of more routine procedures with oxy?
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr has been using 80mg tabs, he gets pts that are already on opioids first, then he will convert to oxy,i need to find out what opioid he would initiate with? When pts come to himm for pain control what is his first step?
PPLPMDL0080000001	Fairlawn	OH	44333	4/9/1999	oxy10mg and 20mg.
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr is using oxy for chronic pain, he is using lortab for acute pain pts. Nx:ask about specific pts he has on oxy compared with what pts on lortab? uni, ask when going to theo?
PPLPMDL0080000001	Akron	OH	44304	4/9/1999	started 2 patients yesterday, both 20's. one fissure one colon something
PPLPMDL0080000001	Akron	OH	44304	4/9/1999	uses mostly percoct and vicodin, interested in flat blood levels, sees alot of trauma patients on prns a long time
PPLPMDL0080000001	Strongsville	OH	44136	4/9/1999	he remembers todd.he is using oxy for most of his post op stuff in place of demerol and morphine.talked about pumps and converted to oxy form them.need to show clinical data and ginsberg article.made appt and wants senokot protocol
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	dr and res are using oxy and getting good results
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	said never used patch in texas cause wouldnt stick:seeing it used in cleve
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr is not rx alot of opioids but when does she is using oxy?
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	hospitalist has 12 pat and none on pain meds;but is familiar with oxy and will use
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr has been using 80mg tabs, he gets pts that are already on opioids first, then he will convert to oxy,i need to find out what opioid he would initiate with? When pts come to himm for pain control what is his first step?
PPLPMDL0080000001	Strongsville	OH	44136	4/9/1999	this could be a very good location for growth.he talked about asthma season coming up and he was perceptive to the intro to uniphyl.they do a fair amount of pain treatment both chronic and acute.they are a little hesitant to use opioids and will use just about anything else first.need to make them more comfortable with using oxy for its addiction and tolerance benefits.
PPLPMDL0080000001	Akron	OH	44333	4/9/1999	Talked to dr wojno and dr goske. Dr is using after vicodin or other opioids to convert to. He is not using first line, i also need to ask about specific pts on oxy?
PPLPMDL0080000001	Beachwood	OH	44122	4/9/1999	interested in Uniphyl or theop. information in CHF pts. Has fears of govt. restrictions and who is "watching" prescriptions - even in Itc because so many more people are around. told him to consider Oxy for back pain and arthritic pain pts. who are on PRN basis - much more easier for pt and staff - and more predictable stable pain control.
PPLPMDL0080000001	Akron	OH	44304	4/9/1999	been using more, full time now. hasn't used oxyfast yet, reminded again. reminded of fast titration for rad patients
PPLPMDL0080000001	Cleveland	OH	44111	4/9/1999	says uses fent when oxy doestn work need to clarify and talk titration



PLPMDL0080000001	Akron	OH	44333	4/9/1999	Dr is using alot of vicodin, he said he is in between doses with oxy, so I have him using 2-3 10mg tabs q12h. I need to find out what most common surgery he does that he has used vicodin in the past?
PLPMDL0080000001	Akron	OH	44333	4/16/1999	all of the physicians are placing oxycontin in the same place. They are starting or using vicodin first on a prn basis before going to a mediation for around the clock. Another reason was that side effects or to see how the patients tolerated opioids. Dr still says if they need opioids he sends them to a pain specialist, ask why if he treats inflammation, why he is not treating pain which is usually associated with pain?
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Chief res/talks a big story/says their using but wants support of their rock band. Need to wine and dine more
PLPMDL0080000001	Akron	OH	44333	4/16/1999	He uses for more severe pain pts, chronic pain pts. He said he can not find a good dosage with oxycontin for post op. Nc:ask how much vicodin he gives his pts and then convert to dosage and work from there?
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Using as much as he can. Need to find ways to expand. Not going to Oxy right away, using Vic. Why so much and where using???
PLPMDL0080000001	Akron	OH	44333	4/16/1999	talked to dr cervino and dr pennington. Dr cervino mentioned using oxy more but he is using for more severe cases, using lortab for routine surgeries. His biggest concern is addiction or abuse for his pts. Nc:ask what type of surgeries using oxy and most common procedure that he is using lortab for?
PLPMDL0080000001	Warrensville	OH	44122	4/16/1999	will only use oxy in chro/ca pat will send to pain clinic first;will use uni
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	is graduating in June. Has used lots of Oxy he says. Phcy has not given many problems
PLPMDL0080000001	Cleveland	OH	44122	4/16/1999	quick hit at window okay on samples of uni;quick mention of oxy;have appt set up need to go over ben of both prod
PLPMDL0080000001	Cleveland	OH	44105	4/16/1999	will only use oxy in ca and refers other pats to Dr allen;wanted uni samples
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Talked to dr stan, shin and holbrook. Dr stan and Shin are doing more of the pain management.
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Still haspt on 80mg. Doing great. Just started 2 new pts on 20mg. Says trying to use whenever he can. Multiple Myeloma pts dont have as much pain as tumors.Athrilled we are supporting his MM program. Also discussed Betty Farrel program in Oct.
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Is speaking in Toledo on 4/21-wants support. Hasn't really helped us. says Oxy is on CCF hospice formulary if morphine fails. How many fail??? Not many. Need to discuss more at length what she can do. Does have nonhospice pts on Oxy when she can but is getting more and more involved in hospice. Sees pts in house on consult
PLPMDL0080000001	Cleveland	OH	44122	4/16/1999	quick hit on oxy says he has not used been on vac and hasnt forgotten;set up another lunch and get comm for specific pat
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Very anxious to be full staff physician in July. Will really help me a lot then. Discussed again using where they may have used Vic while waiting for pump approval or with pumps. using Oxy first line. But still makes \$\$ from invasive procedures.
PLPMDL0080000001	Beachwood	OH	44122	4/16/1999	sometimes uses uni bid 200mg in the am and 400mg in the pm;
PLPMDL0080000001	Akron	OH	44304	4/16/1999	loves senokots, did a lax protocol. says using oxy over durg and msc
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Harrrd to talk to. Has used but says mostly it's his residents. Does spines but using Vicodin mostly-says pts get whatever res or Candy writes. Nd to get to candy more
PLPMDL0080000001	Beachwood	OH	44122	4/16/1999	dr heller workmans comp pat has pat on oxyfast suggest by him
PLPMDL0080000001	Warrensville Hts	OH	44122	4/16/1999	spk with dr pocos says been using some oxy with dr leb interested in journal club to go over info on oxy
PLPMDL0080000001	Cleveland	OH	44122	4/16/1999	no ir or fast or 80mg
PLPMDL0080000001	Akron	OH	44333	4/16/1999	talked to dr cervino and dr pennington.
PLPMDL0080000001	Akron	OH	44333	4/16/1999	tslkd about senekot, used the new cost piece.
PLPMDL0080000001	Akron	OH	44333	4/16/1999	all of the physicians are placing oxycontin in the same place. They are starting or using vicodin first on a prn basis before going to a mediation for around the clock. Another reason was that side effects or to see how the patients tolerated opioids.
PLPMDL0080000001	Fairlawn	OH	44333	4/16/1999	seeing mor oxycontin and has oxyfast.
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Talked to dr stan, shin and holbrook. Dr stan and Shin are doing more of the pain management.
PLPMDL0080000001	Akron	OH	44309	4/16/1999	fp, im
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Very into and concerned about price. Using oxy but wants prices of dura, msc and oxy
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Discussed oxycontin with dr and he said he mainly uses vicodin 1-2 tabs q4-6h. Uses hydrocodone and not oxycodone for abuse purposes. He had used tylox in the past and pts said abused the medication so he has this belief. I went over the delivery system of oxycontin and showed him the abuse statement. He said he would use oxycontin for more severe pts!( can't remember the name of the procedure but he said he would try. nc:ask if has used oxy post op, how he doses and if not why?. Also address the addiction issue, if this equal potency of the medications?
PLPMDL0080000001	Akron	OH	44333	4/16/1999	all of the physicians are placing oxycontin in the same place. They are starting or using vicodin first on a prn basis before going to a mediation for around the clock. Another reason was that side effects or to see how the patients tolerated opioids. He said he has used oxycontin for acute pain, a vertebral fracture that needs around the clock, but still uses vicodin first for a prn medications and to see if the pts tolerate the medication. Nc: call ask how he does vicodin and has the pt ever called to have their medications refilled, if so they are taking it around the clock?
PLPMDL0080000001	Beachwood	OH	44122	4/16/1999	uses oxy for chronic had one bad exp with elderly pat not sure what but hesitant to use in acute post ope.wants to speak says can on chronic
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Talked to dr stan, shin and holbrook. Dr stan and Shin are doing more of the pain management. I talked to dr about pain management and different disease states. He uses oxy, he believes in longer acting meds over short acting meds. Likes oxy with no apap or asa. Mentioned uses 10mg, 20mg and 40mg. The area he wants to specialize in is the spine and pain conditions. He believes in multidisciplinary treatment. Talked about using lower doses of opioids for pts, believes in some pts that 10mg and 40mg gives the pts equal pain relief, deals with receptors and endorphins that are produces. Likes information, talk about different disease states. Nc:ask about new pts on oxycontin and some of the other pts on oxy, what dose?
PLPMDL0080000001	Beachwood	OH	44122	4/16/1999	does surg at IMC and has residents with him;did hear dr dunigan speak and has used some oxy need to continue to see him to sell him doesnt see diff between oxy and vicodin/vicoprofen
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Talked to dr stan, shin and holbrook. Dr stan and Shin are doing more of the pain management. treating alot of pts with oxy, any pt that comes t him on other opiois are switched to oxycontin. Working with him to recommend oxy for post op against other opioids?
PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Basically done with Pall Care in July. Has a few pts on Oxy and uses when he can
PLPMDL0080000001	Warrensville	OH	44122	4/16/1999	will use oxy in a oa pat;also sends out to pain clinic
PLPMDL0080000001	Akron	OH	44304	4/16/1999	pushing oxyin in place of prns, oxy for quick titration
PLPMDL0080000001	Akron	OH	44333	4/16/1999	all of the physicians are placing oxycontin in the same place. They are starting or using vicodin first on a prn basis before going to a mediation for around the clock. Another reason was that side effects or to see how the patients tolerated opioids. Dr mentioned that alot of his pts that need opioids to start are on a prn basis, and if pts fall into severe pain, he sends them down to Dr. Klejka. Nc. call ask when prescribing vicodin, how often they take it or how often he rx's vicodin. The issue of how high can you titrate came up, so nc call I need to emphasize that oxycontin has no apap or asa so what this means to thei pts is no gi intolerabilites or ceiling to this
PLPMDL0080000001	Akron	OH	44333	4/16/1999	I went over oxycontin vs vicodin for dr. He mainly does all shoulder surgeries which are very pain ful. Talked about a specific shoulder pt he was doing today young male with damage to shoulder, going to use 1-2 20mg tabs q12h. He says he usually writes vicodin 1-2 tabs q4-6h and they take the meds every 4hrs. He said he is in a habit of writing vicodin so I talk to one of his PA's and going to leave conversion chart by his rx pad. Nc:follow up about this pt and keep reminding him?
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Dr Mccue and Dr Reilly are using 1-2 10mg tabs q12h for post op surgeries, but are stepping down to vicodin or darvocet when refills are needed. Dr Dietrich is using the 20mg q12h for more severe cases, still using vicodin for Carpel tunnel. Dr still views oxy one step above oxycontin, but using more, but vicodin is being used for more routine surgery. Nc:ask what advantages he sees with oxycontin for post op procedures?
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Dr Mccue and Dr Reilly are using 1-2 10mg tabs q12h for post op surgeries, but are stepping down to vicodin or darvocet when refills are needed. Dr Dietrich is using the 20mg q12h for more severe cases, still using vicodin for Carpel tunnel. Dr Mccue is using 1-2 10mg tabs q12h post op and getting good results, mentioned if call back stepping down to darvocet. Nc:ask if would consider wrting a a rx for a couple more days for oxy? also find out what most common surgery performs?
PLPMDL0080000001	Akron	OH	44333	4/16/1999	Dr Mccue and Dr Reilly are using 1-2 10mg tabs q12h for post op surgeries, but are stepping down to vicodin or darvocet when refills are needed. Dr Dietrich is using the 20mg q12h for more severe cases, still using vicodin for Carpel tunnel.
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PLPMDL0080000001	Cleveland	OH	44195	4/16/1999	Says has pt on 160mg q12h right now. Using when she can. Pts from PEI are doing well and will stay on it. Really wants to speak. Discussed spking for UH IM residents in July.
PLPMDL0080000001	Akron	OH	44319	4/19/1999	Abuse is the biggest concern and if gives a q12h medication that they will take the medication more often than they need. Went over delivery system and less abuse potential. nc:ask if has rx'ed oxycontin?
PLPMDL0080000001	Akron	OH	44319	4/19/1999	Abuse is the biggest concern and if gives a q12h medication that they will take the medication more often than they need. Went over delivery system and less abuse potential. nc:ask if has rx'ed oxycontin?
PLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Fellow in PUD/working at VA currently. Not familiar with Uni. Shwd everything-sd wd use. signed for samples. Told me who to contact for lunches, journal club etc.
PLPMDL0080000001	Cleveland	OH	44127	4/19/1999	new pres elect of indian phy will be putting on ca program in fall for 100 phys;says she has pat on oxy gave info on oxyfast;and senk
PLPMDL0080000001	Cleveland	OH	44127	4/19/1999	committed to using oxy;need to follow up to make sure he continues to use;went over ir
PLPMDL0080000001	Cleveland	OH	44111	4/19/1999	VERY EXCITED ABOUT UNI POCKET GUIDE SIGNED FOR SAMPLES
PLPMDL0080000001	Cleveland	OH	44113	4/19/1999	Seminars in Pain Management Module 1. Gordon - 5 drs. - will pass out info on pain to them. Says module 2 will be important to stress importance of believing pts when they say they are in pain.
PLPMDL0080000001	Garfield Hts	OH	44047	4/19/1999	2nd CEU inservice. Darvocet still concern. Joe Marek from LoMed in attendance. Would like to do COPD inservice when certified.
PLPMDL0080000001	Westlake	OH	44145	4/19/1999	He said he is a big supporter of OxyContin and he wants me to get involved with the relay for life cancer benefit. He asked if I could supply deserts for the participants on the Friday night.
PLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Does mostly geriatrics-also very int in palliative care an d works closely with Beth McIver. Using some oxy but not totally sure of it. No more time today-set up luch for geriatric dept.
PLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Very busy/says not converting any pts anymore! Starting them all on Oxy. TRYING TO CONVINCE ATTENDINGs.
PLPMDL0080000001	Cleveland	OH	44102	4/19/1999	just diagnosed 33yrs male with lymphoma no pats on pain meds ask about this pat:no copd pats
PLPMDL0080000001	North Olmsted	OH	44070	4/19/1999	lunch. She thought OxyContin was only for cancer. She afraid to use for chronic pain. I think she is ready to use more often. Follow up. She said she uses and likes Uniphyll. I don't see it in the numbers. So stay on her and make sure she comes though.
PLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Is going on sabbatical in Sept-May! Asked him if he would write Oxy for everyone until then-said he would!! says pts on PEI did very well. One he had to take off of it. Great guy
PLPMDL0080000001	Olmsted Falls	OH	44138	4/19/1999	He said he prefers Uniphyll as an add on but uses whatever he has samples of.
PLPMDL0080000001	Cleveland	OH	44111	4/19/1999	had tried one pat on oxy and got goofy says this pat doesnt tolerate anything;thinks of it for ca/chro has c-section pat taking 2perc every 3-4 will swithc her;went over ir and uni;

PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	dr. lew likes to do more nerve blocks, he thinks that every pt that requires opioids has some sddictive behavior for opioids. nx:show study where addiction is rare and also talk about recommending senekot-s?
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	says he's been usin on ca pat mentioned post oper and ir for breakthrough need more time
PPLPMDL0080000001	Olmsted Falls	OH	44138	4/19/1999	He said he really likes and uses a lot of OxyContin. I think he was just being nice. Get more specific next call!
PPLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Hospice and onc nurse at the VA/very helpful and makes sugg. to physicians/still positioning Oxy too high/using some DURA.Disc oxy more and disc phcy situation at the VA.
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	john will be in at 12n;female pharm has not seen any oxyfast but she didnt check;went over uni
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	met with christine says kallj using some oyc;he's afraid to use in elderly;chris says she will ask pat what pain meds theyve been on in past;tried to get her to recco instead of pat
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	met with Barb and said oxy is being used alot on the floor need to speak with sandra to get inser set up
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	follow up with cheryl & yvonne on kathrine robbins and her pain said she was controlled and not anymore;adamk not in today .went over oxyfast and found out cheryl wrks with hospice/lutheran
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	LUNCH WITH RES STARTING TO USE UNI;WENT OVER DIFF WITH MS VS OXY;AND DURAGESIC
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	katherine robbins didnt fill her ir/oxy in there pharm;may not have gotten anything to go home with remided to recc senk
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	MET WITH SUE,JOE AND GI ALL USING OXY;SUE WITH POOLOS,JOE WITH LAMB,GI WITH TREAT
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	no oxy ir and oxycontin 10mg, 20mg.
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	er dept and medical education dept.
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	dr. lew likes to do more nerve blocks, he thinks that every pt that requires opioids has some sddictive behavior for opioids. nx:show study where addiction is rare and also talk about recommending senekot-s?
PPLPMDL0080000001	Akron	OH	44319	4/19/1999	They have uni 400mg and 600mg. Oxyfast in stock. Oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	I talked to Dr pottschmidt and Dr. Rashmi about oxycontin, in which dr. rashimi said she doesnt have alot of chronic pain pts or pts that require that strong of medication. Dr pottschmidt is using oxy for chronic pain. Uniphyl they are using for copd pts but not alot on theo. not recommending laxatives, went over senekot-s and would recommend.
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	JUST STARTED USING OXYIR WILL TAKE SOME TIME FOR HIM TO REMEMBER OXYFAST BUT IS INTER USES DURA WHEN THEY CANT SWALLOW;GAVE HIM REASON NOT TO USE UNEVEN BLOOD LEVELS
PPLPMDL0080000001	Akron	OH	44307	4/19/1999	has been using oxy since grand rounds, said is happy to set up another program, wait a month til schedule opens
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	I talked to Dr pottschmidt and Dr. Rashmi about oxycontin, in which dr. rashimi said she doesnt have alot of chronic pain pts or pts that require that strong of medication. Dr pottschmidt is using oxy for chronic pain. Uniphyl they are using for copd pts but not alot on theo. not recommending laxatives, went over senekot-s and would recommend. Dr said he uses vicodin for pts that are acute and use on prn basis and he is not sure if will need chronic opioid use. His thinking is that oxycontin is stronger than vicodin. Nxask if has used on acute pain pt, if not ask what most common acute pain problem he is treating? Uni, ask what is going to after the inhalers for copd's? ask if has recommended senekot-s?
	Uniontown	OH	44685	4/19/1999	Dr said he hasn't written an oxycontin scrip in a while, said out of sight out of mind. He isn't seeing the benefits of oxycontin vs combo's. He said he would use oxycontin for acute pain pts. He said he would use tylenol/c for more chronic conditions because he can give them refills. He said the pts that taake oxycontin get good pain relief with it and he is worried of them becoming addicted. This all stems from him thinking that oxycontin is strong and can be more addicting. Nxask what benefits he sees in oxycontin vs the combo med's? and also what most commonly treats with opioids? Uni, he said he isn't using as much theo, but all of his uniphyl samples are gone, and the nurse said she quesues that he used them, so next call ask when using uni or theo? senekot-s recommendations.
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Busy-set up appt for Thursday at UH Mather. Does use some theo. many of them are attending ATS mtg this weekend
PPLPMDL0080000001	Cleveland	OH	44106	4/19/1999	Will be done in June. Going to Michigan. Has worked closely with hem/onc lately and has started several pts on oxy. Not using soon enough. Didn't realize it could be used right away. Mostly doing conversions from perc
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	quick mention saw in surg dont waste time wnt listen to woman
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	I talked to Dr pottschmidt and Dr. Rashmi about oxycontin, in which dr. rashimi said she doesnt have alot of chronic pain pts or pts that require that strong of medication. Dr pottschmidt is using oxy for chronic pain. Uniphyl they are using for copd pts but not alot on theo. not recommending laxatives, went over senekot-s and would recommend. Nx:ask if has written oxy for acute pain, if not what most commonly treats? Uni ask when using
PPLPMDL0080000001	Cleveland	OH	44127	4/19/1999	saw in or rx darvocet for pat with mild pain/may only take tyf only wrote for 6 day;quick reminder on ir and senk
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	OXYFAST FOR NPO WANTED TO KNOW IF COULD USE IN KIDS AND WAS SHOCKED AT A BOTTLE EQUALING 120 TABS;FOLLOW UP
PPLPMDL0080000001	Independence	OH	44131	4/20/1999	used karpel to show add on effect with out increasing se.
PPLPMDL0080000001	Akron	OH	44312	4/19/1999	quick hti at window, he thinks oxy is stronger than vicodin and percocet and can be more addicting and get into more trouble for prescribing.
PPLPMDL0080000001	Akron	OH	44333	4/19/1999	Talked to dr about his low back pain pts and why he is not using oxy in place of vicodin and percocet. What more info does he need to? Dr said using more and will use more he keeps telling me it is just a habit. Nx: find out what extra added service I can do to help he rx oxycontin more, maybe a preceptorship? also ask about the most recent oxy rx written?
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	sees elderly pats:none on oxy went over safty and oa study;quick hit on uni
PPLPMDL0080000001	Cleveland	OH	44111	4/19/1999	went over diff between durag and oxy realized breakthru with dur may just be inconsistnat blood levels;time principals of titration and uni for noct
PPLPMDL0080000001	Barberton	OH	44203	4/19/1999	dr said he read guidelines on strong long acting opioids for chronic pain in the state pain initiative and he said we are both going to end up in jail for writing oxycontin for chronic, pain. I first told him to come to the talk at grand rounds at cityzenes hospital next wednesday. I hit the pi, with all studies I told him documentation and that oxycontin had least abuse potential. Nx:address all the studies and find out real concern with writing oxycontin for chronic pain? Uni, not using alot of theo, I told him to use after inhalers instead of longer acting inhalers?
	Akron	OH	44306	4/19/1999	I talked to dr about oxycontin in the acute post op pain pts. He uses iv demerol and versed for colonoscopy. For fissure and hemorrhoid surgery he uses lortab 10mg tabs 1-2 q4h. He is confusing oxycontin and ms contin, he said the medication is not lasting q12h for acute pain. He ahs used ms contin. He said for the first 3 days they have to take oxycontin every 4hrs, then can take it q12h. He said he tried the 20mg tabs 1-2 tabs q12h and didn't work. He has a hemorrhoid surgery this week and is going to try 1-2 20mg tabs q8h. I fthis works then will go to the 40mg tabs 1-2 q12h. Nx:follow up on the surgery and see if used and how oxycontin dosing worked? Senekot-s recommendations.
PPLPMDL0080000001	Cleveland	OH	44127	4/20/1999	will be out from May 4- June 30;husband will take off hrs for 2 wks May 18-May 28;will be havein total hip sur from kepler mk sure she gets oxy;will use unip
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	f/u-SWITCHED pt from gen theo to uni on micu flr
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/20/1999	had pat on 75mc patch has used kadian;need to spend alot of time with him to ensure his business;will jhelp get oxyfast on formulary
PPLPMDL0080000001	Cleveland	OH	44103	4/20/1999	Module 1 of Seminars. 87 residents - only 2 on Darvocet. mostly tylenol usage. Have had MSContin usage. Dr. Hall main physician. Module 2 scheduled for May
PPLPMDL0080000001	Independence	OH	44131	4/20/1999	traditional opioid negatives.first looks for the source.darv and nsaid are first choice and does not see nsaid difficulties need to go over safety in elderly and compare to ultram
PPLPMDL0080000001	North Royalton	OH	44133	4/20/1999	he is starting to use more than durag.went over cost and blood levels and ease fo use
PPLPMDL0080000001	Cleveland	OH	44104	4/20/1999	good disc about theop has some pats on but doesnt rx will refer out asked him to think about using it before referring out;
PPLPMDL0080000001	Broadview Heights	OH	44147	4/20/1999	told him how to write and how to dose.vic is chief compet
PPLPMDL0080000001	Broadview Heights	OH	44147	4/20/1999	told him how to write and how to dose.vic is chief compet
PPLPMDL0080000001	Cleveland	OH	44104	4/20/1999	had pat who coulnt find 80mg told him all walgreens carry,gave stocking list to cheryl;want lots of senkot;reminded them of oxyfast and ir
PPLPMDL0080000001	Cleveland	OH	44127	4/20/1999	is using mostly post op for abod gallbladd gave 20mg didnt wrok and told pat to take 2;doing dnc tommo will not use anything
PPLPMDL0080000001	Garfield Hts	OH	44125	4/20/1999	having a hard time getting oxy so he has not used but a couple of times
PPLPMDL0080000001	Akron	OH	44304	4/20/1999	department of medicine, got contacts for additional ways to see resident. met demayan, chief resident. follow up next week with grand rounds
PPLPMDL0080000001	Westlake	OH	44145	4/20/1999	Talked quickly through the window about Oxy Contin. Attack Vicodin at lunch next time.
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Very influential nurse practitioner.Very int in oxy and getting it on formulary. Works with Beth and hospice alot also does mainly surgery. Will be key person for formulary approval. Doesn't think it will ever fly for surgery. Set up lunch
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Great guy! Came from Lima. Hasn't used much Uni in past but willing to approve pt on floor today for it. set up lunch for more time
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Is busy-is on consult service this month and will probably take over Spiro's job in July as dir of VA onc.Not much time but says has many pts on it at UH
PPLPMDL0080000001	Westlake	OH	44145	4/20/1999	Met through the window. He said he might try Oxy. Get to the back next time and gain commitment. He likes Vicodin. Why?
PPLPMDL0080000001	Westlake	OH	44145	4/20/1999	Passed me in the hallway, he said he doesn't use much Uniphyl. Office is moving to 805 Columbia road. Get more time with him and create a niche.
PPLPMDL0080000001	Lakewood	OH	44107	4/20/1999	He likes and uses Uniphyl. He changed the subject and asked about Audrey.
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	RESIDENT IN GS/HAS NOT USED IT AT THE VA BUT HAS AT METRO.WILL BE BACK AT UH IN JUNE.WILL SEE ME THEN SET UP LUNCH FOR GS AT VA FOR 6/3
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Will get form for Bokar to fill out for formulary
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/20/1999	met with fr ps in er has not used oxy very conser in er use darv and tyf3 compared it to 10mg of oxy said he'd use
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/20/1999	got 2 commitmentst from bill and mike morley to use oxy today;need to meet with attnedings masin/hamprton to get them; to use more oxyx have used with leb
PPLPMDL0080000001	Beachwood	OH	44122	4/20/1999	no dea license yet
PPLPMDL0080000001	Cleveland	OH	44104	4/20/1999	met with dr jackson is using some oxy still more vic give out samples for non paying pats;uses 20mg with nsaid;res less comfort still using 10mg dr ho gave chronic hiv pat 10mg see how that pat did
PPLPMDL0080000001	Cleveland	OH	44109	4/20/1999	met with res get out invitation;have 2Yr in pain was shot at 14yr see if she got oxycont
PPLPMDL0080000001	Cleveland	OH	44109	4/20/1999	spoke with diane and edie re lunch;want \$ for bone marrow transplant did use all oxypei cards;need snekot damples
PPLPMDL0080000001	Cleveland	OH	44120	4/20/1999	no 80mg had rx from groppe and had to turn it down;only 10-20 will carry if dr asks and says other phamr afraid to fill rx'a for some pats
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/20/1999	met with gs res at 630am to discuss oxy for post op pain;has used some but dr oaks didnt get that oxy will not mask the pain;likes it for er cause it wont get a high;moonlights in denison;keep wrking with them
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	No one today fro oxy but wrote it yesterday at the VA.says has many pts on perc but not more than a few /day. what is a few?? hard to understand and really doesn't get it.
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Had case-has not used oxy since being at the VA but has heard people talking about it. Says will try and talk attendings into using it
PPLPMDL0080000001	Cleveland	OH	44120	4/20/1999	will use uni and oxy in St. Alexis nursing home
PPLPMDL0080000001	Cleveland	OH	44104	4/20/1999	says hes using showe pi on less liaib for abuse;wnated uni told him daw for rx
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/20/1999	committed to using was with gs res and admited to using alot of darvo
PPLPMDL0080000001	North Olmsted	OH	44070	4/20/1999	He said he prefers OxyContin after nsaid's over anything else. Talk specific patient next appointment. He uses Uniphyl 400 and 600 equily for COPD and Asthma.
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	IM Journal Club for 3rd yr residents

PPLPMDL0080000001	Cleveland	OH	44109	4/20/1999	thought about using but not when he was rxing said he will try just needs to be reminded;uses vic not perc
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Hasn't used at VA but had case today with Dr. Kraay he was going to try and use
PPLPMDL0080000001	Cleveland	OH	44106	4/20/1999	Very int call. titrated pt to 40mg q12h from 20. Pt was taking 12 perc!!!!!! DOES USE BUT STILL leaves and goes to Dura. SAYS most of the time dura works for 3 days. "easier". nEED To address this issue more. DID say that he would submit request for formulary! bETH WILL get form. Needed to get Dr. Fleming's approval for oxy rx today;very upset that they only have the 20mg.F/u soon.
PPLPMDL0080000001	Garfield Hts	OH	44125	4/20/1999	need to find a way to get more face time.hosp disp may help. old habits are the combos for no reason.likes the del and q12.addiction is hidden objection and dea to using opioids.talked about safety in the elderly and safer than nsaid.
PPLPMDL0080000001	Cleveland	OH	44109	4/21/1999	says started xring alot of oxy since last wk will continue likes to call in rx;salso unin very helpful that i'm bringing speaker in and supporting them
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44113	4/21/1999	admitted to xring a few this week;told him about post op orders at penn hosp
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44111	4/21/1999	doesn't like that you cant refill tld him way around it;and signed for uni
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44109	4/21/1999	no rx's for oxyfast need to get it moving
PPLPMDL0080000001	Cleveland	OH	44113	4/21/1999	wnt over oxy with nurses seeing kuntz rxinit
PPLPMDL0080000001	Cleveland	OH	44109	4/21/1999	oxy movin no ir/or oxyfast
PPLPMDL0080000001	Cleveland	OH	44113	4/21/1999	spoke with cindy joshi on jury duty;set up lunch for june and says er is using oxy and drobi usein darvo
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44111	4/21/1999	said he'd start using oxy10mg inste of darv;dr lalli is using it with oxyir
PPLPMDL0080000001	Cleveland	OH	44111	4/21/1999	wanted samples of uni and uses oxy in slipped disc;went over dosing mostly uses 10-20 mentioned 40mg = to 2per every 4 and was more comf in bumping up the dose
PPLPMDL0080000001	Cleveland	OH	44109	4/21/1999	uses ty3 need to sit down and go over oxy in detail;likes pat info on asthma signed for samples
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/21/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44115	4/22/1999	set up appt. for next Tuesday to overview CME programs; my CEU program - print out handout; marketing tools; Hillmed as provider. Very interested in moving forward with projects!
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	heard of oxy didnt know his partners are using said he'd use actually res rx for his 1st surg this am;2nd case got cancelled;follow up in office
PPLPMDL0080000001	Akron	OH	44321	4/22/1999	module 1. 6-30 am/2:00 pm 2 pts to follow: neuropathic pt with 5 years of pain - no pain relief - have used many combos with no relief. Will f/u on next visit. New asst. living pt. with arthritic pain - on 125 mcg patch and Vicodin prn. Using 1 Vicodin/day... conversion to OxyContin.
PPLPMDL0080000001	Cleveland	OH	44122	4/22/1999	he's not always that involved with xring meds;and doesnt get feedback need to floll up wht ann has had calls on nasua
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	under dosing oxy 10mg and getting call backs went back to using per went over dosing again keep on her
PPLPMDL0080000001	Cleveland	OH	44115	4/22/1999	has not written a sch2 didnt think there was a rx pad to do that nurse said there is he's never seen;refers lots of pats to boh;llevy may have off in his bldg
PPLPMDL0080000001	Cleveland	OH	44106	4/22/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44113	4/22/1999	talked about less call backs for oxy agreed willing to use more on post op and said he will use on dr agra
PPLPMDL0080000001	Cleveland	OH	44103	4/22/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44113	4/22/1999	still not using post oop keep wrking on oxy vs vic
PPLPMDL0080000001	Cleveland	OH	44106	4/22/1999	No computer
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	see if dinner/dieperos pat got oxy with per;try to get oxyir in
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	gave pat today plain tyl most of the cases he does at beachwood he doesnt use opio
PPLPMDL0080000001	Cleveland	OH	44119	4/22/1999	Senokot samples to Sister Barbara. Dr. Kate in meeting. Hospice has been approached by Kadian - will need to stay on top of it and continue with Dr. Kate's support. Hytree slowly losing Hospice House to Hillmed - concentrating more on nursing home business.
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	bages! in or not that busy of day;very appr of food good way to see surgeon
PPLPMDL0080000001	Cleveland	OH	44109	4/23/1999	needed samples and going on vac to sanibel
PPLPMDL0080000001	Cleveland	OH	44113	4/22/1999	still no oxyfast
PPLPMDL0080000001	Beachwood	OH	44122	4/22/1999	timen xring oxyfast
PPLPMDL0080000001	Cleveland	OH	44113	4/22/1999	hav e gne through 8 oxyfast;will no longer be providing pharm for hospice
PPLPMDL0080000001	Mayfield Village	OH	44143	4/22/1999	Ken - note pads! Backed up with computer bkdown. Still looking for addtl help. Tish - got names of sat. offices for Western Reserve. Rec'd Kadian info. Western Rsv. looking for \$ for children program. 12 bottles of OxyFast yesterday - order 8 today. Dr Park big Duragesic fan. Converted pt to Oxy from Percocet prn 4/h.!! Pt. getting up every 4 because of pain. Presentation in the works for VNA - med svcs. undercharging for CILS - overpricing on OTC to make up for it. Will let me know when inservice is.
PPLPMDL0080000001	Barberton	OH	44203	4/22/1999	attended tumor boards and called on medical education dept. Dr Haas and Dr. Connelly. Intensevia has the 5th floor of the hospital for specialty long term care that the pts cant stay in the hospital. Mike Tolley is the pharmacist, he was at akron general before.
PPLPMDL0080000001	Cleveland	OH	44113	4/22/1999	stillll using oxy need to see him freq
PPLPMDL0080000001	Cleveland	OH	44122	4/22/1999	needs to remember oxy went over ben vs short acting says he'll use
PPLPMDL0080000001	Cleveland	OH	44132	4/22/1999	4-22-99 Kadian rep has been at his office every day recently. He has written one script. Discussed MSC v Oxy and oxycodone benefits. Continue to document advantages of oxy and go for earlier starts.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44195	4/22/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/22/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44106	4/22/1999	No computer
PPLPMDL0080000001	Barberton	OH	44203	4/22/1999	Dr says that oxycontin is her first line drug. Something doesn't add up though, she should be using more oxycontin. She said her highest pt was on 240mg q12h. I need to find out what specific patients she has on oxycontin, if she started these pts on oxycontin or were they on another opioid before oxycontin? What other opioids she is using and when using morphine? The patch? and why not oxycontin? Find out how many pts she puts on opioids a month? Ask what adjuvant medications she is also using? I did set up laxative protocols in the office.
PPLPMDL0080000001	Barberton	OH	44203	4/22/1999	Dr Haas is a funny guy, you don't know whether he wants to talk to you or not. He likes oxycodone, he has taken it from a surgery on his arm. Ncask what benefits he sees with oxycontin q12h vs immediate release oxycodone? Find out when using othe opioids vs oxycontin. Recommends oxycontin but when pts have little money, he tells them to take peri colace.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He writes some Theodur for Asthma. He is a nice guy and difficult to get the truth.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He is a great OxyContin writer. Still attack Vicodin at breakfast.
PPLPMDL0080000001	Cleveland	OH	44113	4/23/1999	Seminars in Pain Mgmt. Module 1 - only nursing asst. say that some nurses are very cooperative - others ignore any requests.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/23/1999	trying to identify patients that would benefit from oxy.he does see alot of back and other non malignant stuff a good patient is also an nsaid failure or difficulty. hesitant because of addiction and tolerance issues.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/23/1999	FILL IN CALL VENTO CANCELLED APPT AT LAST MINUTE. REFERS CHRONIC PAIN PTS TO PAIN MGMT. COP OUT.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He is a good Uniphyl writer but there is still some Theodur business to get. He wants more samples . He was in a hurry and said he knows OxyContin very well. Talk specific patients at breakfast.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Bedford	OH	44146	4/23/1999	having a hard time determing his pain potential.he says that he does not use opioids and will avoid at all costs.talked about better safety than nsaid.recent article with celebrax not that big a deal to him.add on benefit with uni and he says that his use of theoph is not hindered.he is using bid and alot get filled generically.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Oakwood Village	OH	44146	4/23/1999	dropped off the new video and audio tape.concentrated on his effort to take better care of his patients and getting family involved with pain therapy.add on benefit with uni and brand specification.he is not committed to theoph and uni.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/23/1999	talked to him at the window asked specifically about his msc patients.ca usually hospice type.did not know alot about oxy but sees the benefit of new del.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer

PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	lunch He has used very little OxyContin. He likes the ability to call in scripts. He did agree that it could be a benefit to bring in the patient to give a script. He now has a better understanding of the delivery system and the benefits from that. Follow up because I think the scripts will rise. He said he will gradually use more.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	She said she writes some OxyContin and some Vicodin. Attack Vicodin at breakfast. She also writes Uniphyl and Theodur. Once again go after nocturnal symptoms.
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He is writing a fair amount of OxyContin and a ton of Vicodin and Percocet. Visit after 2:30 to get more time. Go after the combos.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/23/1999	did not get a whole lot of time,gave some feedback from what is going on at hospice.need to get some ideas about program from him and get more involved in planning,did not get a chance to get senokot program because of coupons so need to get back and take care of that.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/23/1999	dropped off some topics for Kansal and grand rounds.need to follow up and see if cancer topics and palliative care would be an alternative to copd.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/23/1999	lunch lecture with inter,res,students;went over oxy vs ms;uni for copd/asthma;
PPLPMDL0080000001	Cleveland	OH	44104	4/23/1999	spoke with nurse who said pat grope rx 80mg for endenup getting 2-40mg at apothocare phamr;gave her stocking list and told her walgreens has all strenghts
PPLPMDL0080000001	Cleveland	OH	44104	4/23/1999	need to set up appt to go over oxyfast using some oy
PPLPMDL0080000001	Cleveland	OH	44109	4/23/1999	quick hit at window only in off on fri and does use some uni
PPLPMDL0080000001	Cleveland	OH	44104	4/23/1999	gallagher on vac in flo fill in dr says its gall favorite;went over benefits vs short acting said he'd use
PPLPMDL0080000001	Cleveland	OH	44109	4/23/1999	mostly uni firm gomos some oxy form metro
PPLPMDL0080000001	Cleveland	OH	44104	4/23/1999	spoke with res in clinic and they can rx in hosp but not go home rx's ask other im res if they have dea;no uni samples but wnet over uni
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Talked to physicians in the surgical lounge.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Talked to Dr Shin and Dr Stan. They have differing philosophy's about pain management. Dr Stan is more old fashion, adn Dr Shin is more modern. Dr Shin is still in the process of getting on all the health plans for the group. They are also going to make more examining rooms for pain pts. Dr. Shin is going to work in canton one day on the weekends to recruit pts to the clinic.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	oxycotin 10mg and 20mg. no oxyfast.
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He was in a hurry and said he has his place for OxyContin and uses his fair share.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He can't write CILs because of his license. Spend all my time on Uniphyl. He does use it and wants more samples.
PPLPMDL0080000001	Garfield	OH	44125	4/23/1999	tues afternoons are better days for him to give a little time.not using im place of vic yet he hates the abuse potential.he is not separating oxy from perc and he dislikes perc more than his mother in law.
PPLPMDL0080000001	Lakewood	OH	44107	4/23/1999	He is using some OxyContin but he is using a lot of Vicodin and Tylenol with Codeine. Stay on him. The office is extremely busy.
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Pt in bed 1 from the other day did get Uni. Went home on Sunday with rx for it. Will keep trying but not a lot of thea pts on the floor right now. Shwd karpel and why to use-agreed
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Talked to Dr Shin and Dr Stan. They have differing philosophy's about pain management. Dr Stan is more old fashion, adn Dr Shin is more modern. Dr Shin is still in the process of getting on all the health plans for the group. They are also going to make more examining rooms for pain pts. Dr. Shin is going to work in canton one day on the weekends to recruit pts to the clinic. Dr Shin is very conservative with opioids, but if he is going to use an opioid he chooses oxycotin whether for chronic or acute post op pain.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/1999	No computer
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Talked to Dr Shin and Dr Stan. They have differing philosophy's about pain management. Dr Stan is more old fashion, adn Dr Shin is more modern. Dr Shin is still in the process of getting on all the health plans for the group. They are also going to make more examining rooms for pain pts. Dr. Shin is going to work in canton one day on the weekends to recruit pts to the clinic. Dr Stan put one of Dr Dietrich's pts on 40mg of oxycotin for neuropathy and he said that the pt is odling great. He is converting pts from other opioids to oxycotin.
PPLPMDL0080000001	Cleveland	OH	44109	4/23/1999	uses on 2 pat today 20mg;asked if generic for oxyr;and gave uni pocket guide
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/23/1999	he does all of his surgeries at southwest.he usually uses either darvocet or percocet.talked about delivery system and advantages over the combo's.went over dosing and equivalent dosing and how to use 1-2 or 2-3.need to follow up in one month to get results.
PPLPMDL0080000001	Cleveland	OH	44109	4/23/1999	uses alot of darvon showed pain as fifth vital sign;uses 20mg oxy on oa pat and getting great results;asked him to use instead of 10mg
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/23/1999	asked to use in er cause less liabl for abuse;follow up in er;dept head also works with res
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	I talked to Dr Bell, he does mainly shoulder surgery. He said he put a pt on 20mg q12h and it snowed them, but he said he wasn't concerned because they weren't in pain though. He just needs to be reminded about oxycotin. He was putting a pt on oxycotin today and he said he is going to try it in 10- 15 post op pts.
PPLPMDL0080000001	Middleburg Heights	OH	44130	4/23/1999	went over reasons to use oxy instead of the combos.del system and pharmaco.se and 12h dosing benefits.talked about equivalent doses and he still had the po 5 on his desk and made references to those charts.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Dr McCue is starting to use oxycotin in the same compacty and dr reilly, 1-2 10mg tabs q12h. Dr Dietrich is using for mor esevere pain, after vicodin. Dr said he sent one of his pts to dr Stan with neuropathy and she was put on 40mg q12h and doing great.. Nx:ask about this pts on 40mg q12h, and then ask if this pts is controll why isn't he using oxycotin for all his post op pts?
PPLPMDL0080000001	Akron	OH	44333	4/26/1999	used the ATS guidelines, he said uni pt this past week, when asked what dose he said he couldn't remember.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Dr McCue is starting to use oxycotin in the same compacty and dr reilly, 1-2 10mg tabs q12h. Dr Dietrich is using for mor esevere pain, after vicodin. Dr. McCue is very quiet, Need to keep him trying more pts on oxycotin to get him comfortable.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	Dr McCue is starting to use oxycotin in the same compacty and dr reilly, 1-2 10mg tabs q12h. Dr Dietrich is using for mor esevere pain, after vicodin.
PPLPMDL0080000001	Akron	OH	44333	4/23/1999	I talked to Dr Bell, he does mainly shoulder surgery. He said he put a pt on 20mg q12h and it snowed them, but he said he wasn't concerned because they weren't in pain though. He just needs to be reminded about oxycotin. He was putting a pt on oxycotin today and he said he is going to try it in 10- 15 post op pts.
PPLPMDL0080000001	Cleveland	OH	44127	4/26/1999	katherine went home on oxy doing very well taking 160mg during day 200 at pm;and ir
PPLPMDL0080000001	Akron	OH	44278	4/26/1999	have no sales data on hm, says has used before, clearly slotting for severe pain;
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	house dr off on 6th fl says uses mostly ms cause he doest see me enough went over diff and adv;follow up
PPLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycotin and senokot laxative protocols. mentioned not alot of opioid use, says sends them to the pain clinic, Dr. Stan. Does have some pts on vicodin.
PPLPMDL0080000001	Akron	OH	44278	4/26/1999	still not using oxy, didn't get enough time today to gt into details, reminded for nonmalg pain
PPLPMDL0080000001	Cleveland	OH	44127	4/26/1999	very busy quick hit set up app for may 17th to follow up
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	was going t0 get insulted if i went over time pricliples did with nurses]in onc
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	moving to westlake quick hit at window on uni;didnt need samples
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	asked about dura pat said pat was on oxy and got impacted;stressed that durag same costip;ir/fast for breakthrough
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	not totally sold busy no time to really talk but did give info on ir for prn;may use if tom the pa recommends;has use sparingly
PPLPMDL0080000001	Tallmadge	OH	44278	4/26/1999	says using a fair amount of oxy, not really showing up, went into del system
PPLPMDL0080000001	Akron	OH	44320	4/26/1999	concerned about biting oxycotin tablets, smoke screen. mentioned using vicodin es 1-2 tabs q4-6h.
PPLPMDL0080000001	Tallmadge	OH	44278	4/26/1999	says for cancer, although has seen cyernk use before
PPLPMDL0080000001	Cleveland	OH	44113	4/26/1999	just said yes to everything;asked if he would use oxy in nursing home pats
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Quick hit. Stuck on Vic and Perc. Has seen Oxy used at UH quite a bit. Doesn't really care what the res write. If can get approved at VA thru Fleming-he will try.Went over del system and everything from the beginning. Will see 5/17 at Green rd.
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	Interested in pain mgmt gave audio tape and oxy vs oxy ir;thinks pain meds should be given or drs responsible
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	In charge of ER. Met with him briefly and 2 residents. Not extremely busy here but rx a lot of Vic for various reasons. Sd wd try
PPLPMDL0080000001	Cleveland	OH	44127	4/26/1999	small cases of colonoscopy today no oxy today;gave audio tape;and mentioned ir see if he's uni target
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Never used and not familiar with it really. Went over everything. Uses mostly perc but likes oxy-abuse big issue. IS at VA-will try
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	asked if he had any pat on 80mg oxy didnt remember and went over oxyfast said he'd remember
PPLPMDL0080000001	Munroe Falls	OH	44261	4/26/1999	still prefers ms, says its her comfort level. tried to close on nonmalg pain
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Really turning out to be a good writer for someone who didn't use narcs and wasn't supposed to be a good target! Says writes 1-2/wk. Deals a lot with neurology and chronic pain service.Went to program where they were discussing it. Sees a lot of ORS pts and spinal injury pts. Afraid to write narcs
PPLPMDL0080000001	Cleveland	OH	44111	4/26/1999	knows all oxy doses went over diff from ms and durag which he said he used to use drp off pdr at office
PPLPMDL0080000001	Akron	OH	44333	4/26/1999	talked about oxycotin for acut again in place of percocet, first think brought up was the cost. hit post op study for acut euse of oxy vs immediate release oxycodone
PPLPMDL0080000001	Cleveland	OH	44113	4/26/1999	had lots of uni samples need to build rapport. before she uses it regurlay;
PPLPMDL0080000001	Cleveland	OH	44195	4/26/1999	Saw at VA--discussed Oxy use there-never tried it. has seen it used at UH and his residents have written it. No problem with it. Doesn't think Fleming will approve. Considered it for chronic cases really-never really thought of for acute post-op pain.Went over why he should. Sd ok
PPLPMDL0080000001	Cleveland	OH	44128	4/26/1999	his forst impression is still the higher strengths and not the acute stuff.mentioning oxy and darv together more frequently to let him know that it can be mild or strong.trying to find when he uses duragesic and he is hesitant to talk about it but it appears like it is coming in hte hospital setting.
PPLPMDL0080000001	Lakewood	OH	44107	4/26/1999	She likes the short acting pain meds that can be called in. Sell her on the control of Oxy being a scheduled 2.
PPLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Strange--try to avoid from now on. Same song and dance every time. Hasn't used yet and says same thing every time
PPLPMDL0080000001	Tallmadge	OH	44278	4/26/1999	still using alot of percocet, says forget sabot oxy, still thinks people don't need long actings as much as prns
PPLPMDL0080000001	Broadview Heights	OH	44147	4/26/1999	Sue Tannenbaum - scheduled 2 inservices for her homes - Manor Care Lakeshore May 13/June 15 Middlebury Manor
PPLPMDL0080000001	Cleveland	OH	44127	4/26/1999	house dr rx oxycotin ir 40mg need to follup to teach him how to rx;reordered ir
PPLPMDL0080000001	Cleveland	OH	44127	4/26/1999	set up inser whlt sandy and went over TIME

PLPMDL0080000001	Fairlawn	OH	44333	4/26/1999	going to talk to Andy about bringing in 40mg and 80mg oxycontin tablets.
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycontin and senokot laxative protocols.
PLPMDL0080000001	Broadview Heights	OH	44147	4/26/1999	Sue Tannenbaum - scheduled 2 inservices for her homes : Manor Care Lakeshore May 13/June 15 Middlebury Manor
PLPMDL0080000001	Cleveland	OH	44111	4/26/1999	gave pocket guide to dr and aske if he's using said yes and walked away
PLPMDL0080000001	Cleveland	OH	44106	4/26/1999	VA---will be back at UH in July. Has not used here but will def try tom'w on next case. Used a lot at UH. Fleming is a problem. Will tell her that the pt came in on it!!!! Will page me tom'w if it doesn't get approved. May be a slower process here but def will use at UH
PLPMDL0080000001	Cleveland	OH	44127	4/26/1999	pain clinic not that busy will use oxy in er sparingly;jsut re-took test for licensing;get spec pat
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycontin and senokot laxative protocols. Still not comfortable with the use of opioids for chronic pain, daarvocet or NSAIDS.
PLPMDL0080000001	Akron	OH	44278	4/26/1999	says has been using with some)nursing home patents, need to get tnohabit of using in office
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycontin and senokot laxative protocols. mentioned seeing mostly chronic pain, uses vicodin for pts that require opioid on prn basis. talked about staggered dosing with oxycontin.
PLPMDL0080000001	Cleveland	OH	44115	4/27/1999	Discussed several issues with VNA. Says Kadian making noise - have been in and will be back with mgr. Advantage Dr. Bruce sees is with sprinkling in those who can't swallow. Says data looks good on info presented. Roxanne did program at Western Reserve - first time they have done anything. Asked about MSIR - says sees strictly Roxanol. I told them that is there only product that really is recognized. Says he told them that PF has a great foot in the door and to change habits is very difficult. Discussed conference in Fall for Hospice Month. Looking at either first 2 weeks in November. Confirmed: Maria Shriver, Nadine Bruce, Rev. Danielle. Would like to get Michael Levy or Walter Foreman (Past Pres., from Cleve., in New Mexico). Would like to do Friday pm talk and then have conference Sat. from 8:30 - 12:30. Also interested in \$ issues with Oramorph vs. MSContin with rebate. Interested in offering Palliative Care Courses to area nurses on pain mgmt. and end of life issues. Would run monthly - and be CEU accredited. Also sees a need to reach out to lawyers and cover litigation in palliative care. Says David Simpson definitely runs the show at Western Reserve - also important is Bridget Montana. Says that Dr. Wellman taking over as Med Dir July 1. Next:May 25, 10:00 am.
PLPMDL0080000001					oxy vs prns
PLPMDL0080000001	Tallmadge	OH	44278	4/26/1999	Just wrote 30mg for a pt. Problem was that he wrote 1 rx for 30mg and phcy had a fit. Had to rewrite it and pt had to come back to UH to get it!!!! Guess they weren't upset about it or anything. Discussed proper dosing and schedules, etc. Sd some res are writing it "q4-6" and "prn"
PLPMDL0080000001	Cleveland	OH	44106	4/26/1999	went over se issues with both oxy and uni.talked about hte del sys helping keep adv events under control.he is using alot of darv for his nh nad reg pat.s
PLPMDL0080000001	Maple Hts	OH	44137	4/26/1999	asked if he'd use oxy on his vic failures said yes;down case at deaconess this pm
PLPMDL0080000001	Cleveland	OH	44127	4/26/1999	getting good results darv biggest competition
PLPMDL0080000001	Cleveland	OH	44128	4/26/1999	he gives a lot of feedback about his oxy pat's esp when they are marsh's.compared to vic but need to do a comparison to darv as well.he likes clinicals and samples which is way different than marsh.talked about add on valu with uni and he was very skeptical until he saw the lit.used kidney.
PLPMDL0080000001	Tallmadge	OH	44278	4/26/1999	using more oxy. but going to duragesc.
PLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Good call this time!!!! More int since last visit when he sd he would nevur use ANY OXYCODONE cuz of perc. Targeted ACL pts-saw the study in Anesthesia Journal!!! BROUGHT IT UP TO ME!!!! Sd went to some seminar where a good friend of his spoke and sd he used Oxy for ACL Sd wd try on next ACL ptt! WHEN??? Sd wd def be in a week or so!!!
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycontin and senokot laxative protocols. Mentioned that he perceives oxy as stronger, and for use around the clock. He mentioned using ultram or darvocet, then vicodin, then oxycontin. Laxative protocol,
PLPMDL0080000001	Cleveland	OH	44106	4/26/1999	mention using stool softer for some patients.
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Is done in June and will be going to Boston. Has used at UH but not VA-sd wd try
PLPMDL0080000001	Akron	OH	44333	4/26/1999	worried about side effects with the 600mg, he is using 400mg and using 300mg bid for less side effects. also talked about oxycontin for headaches in place of lortab.
PLPMDL0080000001	Akron	OH	44333	4/26/1999	discussed oxycontin pts has been using the 10mg tabs q12h for mainly low back pain. Views everything he does as acute pain? discussed laxative protocol and said does ask about bowel movements.
PLPMDL0080000001	Cleveland	OH	44106	4/26/1999	Has 4 pts on oxy!! Doing well. Highest dose right now is 40mg. Disc titration. Sd wd write only oxy from now until he leaves in Sept
PLPMDL0080000001	Cleveland	OH	44127	4/26/1999	cheryl said katherine on 160/200mg oxy with ir got dizzy during day;go over titration and fast
PLPMDL0080000001	Akron	OH	44333	4/26/1999	Discussed oxycontin and senokot laxative protocols. views oxycontin as stronger and for around the clock use. Mentioned a pt with a compression fracture. Used 10mg q12h.
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Nd more time/doing mostly hem now-hard to understand but says using. Need to get more specific
PLPMDL0080000001	Warrensville Hts	OH	44122	4/27/1999	has rx oxyfast quick hit
PLPMDL0080000001	Cleveland	OH	44109	4/27/1999	NOT WORTH SELLING COST IS EVERYTHING UNLESS HE SEE'S STUDY;USES PERC AND TYL3 HEAD OF PNT
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Met to discuss bringing in a pain splr for IM grand rounds-noon conference. Would love to have talk on basic pain mgmt. Set date for Sept. Check with Zhukovsky.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/27/1999	Lunch at Ken Stewarts with Darlene. Overviewed the Consortium idea - currently 20 nursing homes involved - received a listing. Also 35 physicians that are key physicians...either med dirs. or termed attending physicians. Would like to do pain program as an event - ball game, museum, theatre - something with spouses - can guarantee attendance because it is required. Overviewed pain programs - said it is excellent and he is all for them! Would like me to contact all the homes and set up inservices with them using his name - said they'll do it with his name behind it.Consortium currently handling 2000 beds - need to fill up all the beds in current homes before adding addtl. contact Darlene in a couple of weeks to follow up on speaker program for nurses/physicians.
PLPMDL0080000001	Cleveland	OH	44115	4/27/1999	has pat on 80mg will use oxyfast gave stocking list has some pat onpatch
PLPMDL0080000001	Cleveland	OH	44122	4/27/1999	res oaks rx oxy for medicare pat who complained about cost gave him cost compared to vic;follow up with res to let him know
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Great guy!!! Says oxy is all he's using now!!!! DOES like it better than MSC he thinks pts aren't as sedated. Just started 2 more pts on it--1 from perc and 1 from MSC!!! Will only use oxy until he leaves in Sept. Committed.
PLPMDL0080000001	Cleveland	OH	44109	4/27/1999	will be closing this off wnts to get involved in hspice told him i would pass on his name to jim;uses oxy after vic when pts become chronic;remnded him he could use inste of vic and onset of aciton within 1hr
PLPMDL0080000001	Cleveland	OH	44113	4/27/1999	uses 10mg has big resection of colon today will send pat home with oxy
PLPMDL0080000001	Westlake	OH	44145	4/27/1999	He carries 10s, 20s, and 40s. He has never received a script that would justify 80s. He has both 400 and 600 Uniphyl. Gave the MS Contin rebate info.
PLPMDL0080000001	Westlake	OH	44145	4/27/1999	I set up a lunch for the Tumor board on June 8th. Set up for more in the future. I will get to see the Med students.
PLPMDL0080000001	Beachwood	OH	44122	4/27/1999	Staff meeting at 9:00 am - bagels. Sat in for a short time before next appt. -
PLPMDL0080000001	Cleveland	OH	44111	4/27/1999	HAS 10-40MG GAVE INFOR ON FST AND IR AND CE CREDIT INFO
PLPMDL0080000001	Cleveland	OH	44113	4/27/1999	met with dave ferris new clinical pharm will call back to set up inser on 2a with video
PLPMDL0080000001	Cleveland	OH	44102	4/27/1999	SUB PHAM NO INFO HAS SEEN OXY TODAY
PLPMDL0080000001	Warrensville Hts	OH	44122	4/27/1999	met with res dan has used onxy no feed back yet set up jounal club in house to bring dinner/m & th
PLPMDL0080000001	Warrensville Hts	OH	44122	4/27/1999	barb said dr rx oxyfast;met with jeannette doesnt see many rx's;will be attending oshp;
PLPMDL0080000001	Cleveland	OH	44109	4/27/1999	TUMOR BD SNACKS SPOKE WITH AVERBROOK AND MANSOUR
PLPMDL0080000001	Warrensville Hts	OH	44122	4/27/1999	bag in or not that busy try agin
PLPMDL0080000001	Akron	OH	44322	4/27/1999	talked about oxy use and dr daves vicodin es use. recommends senokot-s
PLPMDL0080000001	Akron	OH	44312	4/27/1999	oxy 10mg and 20mg. working on senokot-s recommendations.
PLPMDL0080000001	Barberton	OH	44203	4/27/1999	er dept, talked to dr rodgers.
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Is done in June also--discussed spiking programs. Sd i need to see Kathleen. Sept would be good month. Was on VA MICU and sd after i was there last week they used Uni again. Will be at lunch. Oxy--not using here at VA--has seen onc pts on it. Won't be back at UH again.
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	IS done in JUNE/says at VA they converted anothre pt to Uni after i left that day.Pt first time did very well. Will consider more. Does use a lot of BID the.Habit.
PLPMDL0080000001	Cleveland	OH	44102	4/27/1999	GAVE UNI POCKET REF GUIDE IS USING THEO AND WILL USE UNI;PAT ON METHADONE IS BACK ON OXY. METH DIDNT WORK
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Using quite a bit of oxy but doing HNS cancer mostly. That is why it appears there is so much Dura. Pts absolutely cannot swallow oral. Works well with Med oncs
PLPMDL0080000001	Cleveland	OH	44104	4/27/1999	saw at charity uses demoral and ty13;interested in liquid; see in office
PLPMDL0080000001	Warrensville Hts	OH	44122	4/27/1999	res rx most of his scrips no cmmt today
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Doesn't like to be sold. Says i'm not pushy but doesn't like it when reps are. Very vague. Says using but won't get specific. Is at the VA 2 days/wk and won't use there due to formulary.Says sees a lot used at UH. Says Rad Onc likes it and often times switches pts to it from whatever onc pts them on.
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Very vague also. Says using but won't get real specific. Says many attendings use it or msc. Went over why oxy better.Didn't have anyone for it today. Has pts on 20mg. Discussed what to do next and time principles.
PLPMDL0080000001	Warrensville Hts.	OH	44122	4/27/1999	has use oxy in ca pats made sense to use for ambulatory surg sending pats home with oxy;
PLPMDL0080000001	Akron	OH	44319	4/27/1999	biggest concern is abuse, q12h, says pts will take medication more often, get alot of abuse pts and rely don't know how to treat pain properly. ask to try oxy on a few pts, say they don't follow up on pts, so then ask what concern with trying oxy for acute pain, back pain?
PLPMDL0080000001	Akron	OH	44319	4/27/1999	biggest concern is abuse, q12h, says pts will take medication more often, get alot of abuse pts and rely don't know how to treat pain properly. ask to try oxy on a few pts, say they don't follow up on pts, so then ask what concern with trying oxy for acute pain, back pain?
PLPMDL0080000001	Barberton	OH	44203	4/27/1999	quick hit dr haza with the new paste up titration guide, she said she is using higher doses of oxycontin and not using with the patch. But she still is using the patch, mentioned for patients with gi problems.
PLPMDL0080000001	Cleveland	OH	44106	4/27/1999	Very nice-discussed using oxy vs dura. sd many of the attendings use oxy or msc and then leave it and go to dura. says its easier,good pain control and less se. We discussed at length why they can stay with oxy. Sd it will be a tough sell. Does use quite a bit of oxy but no one over 40mg. Sd they usually die. Disc titration and couldn't tell me the highest dose right now. Keep hitting hard on start with and stay with issue.
PLPMDL0080000001	Akron	OH	44320	4/27/1999	using 1-2 20mg tabs q12h for post op. not as much chronic pain use with oxycontin. using the senokot-s protocols.
PLPMDL0080000001	Akron	OH	44278	4/28/1999	find a couple pts on prns, and try to convert based on benefits
PLPMDL0080000001	Mogadore	OH	44260	4/28/1999	loving unphyl. reminded of 600 oxy going fine, stll prefers using only with chronic
PLPMDL0080000001	North Royalton	OH	44133	4/28/1999	followed up with the senokot coupons.ray was not in.talked to denise.need to see if he did order in the sen and how much
PLPMDL0080000001	Cleveland	OH	44110	4/28/1999	Module 1 - no pain scales in place according to nursing;Joanne, DON, says they have numerical 0-10 scale - no face scale. Dr. Sheth has many pts. here. Dr. Lefton Med Dir. Need to gather more info
PLPMDL0080000001	Akron	OH	44319	4/28/1999	still has vicodin before oxycontin, cil vs cil opioids, issue.



PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	he wants to put together a program in september.told him that i would do anything to help.talked to him about using irick as a speaker instead of portnoy.reminded him about fast and the ir and talked about where he could find it retail.he remembered about the senokot and they love the stamper.
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	has used on hernia 10mg 1-2;due with baby in 3 wks
PPLPMDL0800000001	Mogadore	OH	44260	4/28/1999	still went after prn use, convinced that not all patients taking vic around the clock
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	saw dr at hospital.he is charge with the ortho journal clubs.need to follow up and get a commitment for a date
PPLPMDL0800000001	Bedford	OH	44146	4/28/1999	met quickly at the window but did remember me.let him know what products that i am selling now.
PPLPMDL0800000001	Brooklyn	OH	44144	4/28/1999	out of 400mg uni gave pocket conv chart and quick hit on oxy
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	barry had some questions about a generic morphine and said that the insurance plans have not mandated substitution yet.more oxy than ms and sen xoupns
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/28/1999	they have gone thru a several coupons and boxes of the sen
PPLPMDL0800000001	Brooklyn	OH	44144	4/28/1999	diff betw oxy/ms hospic uses ms cause of cost went over time pric and took tit quide
PPLPMDL0800000001	Cuyahoga Fls	OH	44223	4/28/1999	not a friendly person.does not like to talk to reps.intorduced myself and talked about using oxy instead of the combos.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	Dr John Kelly spoke at grand rounds, spoke well on pain management, but could have talked more about opioids more. short acting vs long acting.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	dr said using theo third line to treat copd patients, alot of new agents that in now considering.
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	using less oxy has not used post op asked him to use on total knee pat in hos said he would
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	uses oxy and vic doesnt know why he uses one over the other
PPLPMDL0800000001	Mogadore	OH	44260	4/28/1999	use going down on oxy, dscussed benft again over prns, says just stopped writing as much and forgot
PPLPMDL0800000001	Brooklyn	OH	44144	4/28/1999	used on elder pat doing well showed levy article on tyf
PPLPMDL0800000001	Akron	OH	44312	4/28/1999	using third line after immediate release/combo meds first to see how doing and tolerating opioids.
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/28/1999	went over time principles and oxy vs ms;no 80mg pats
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/28/1999	3 res said they are using oxycon in and out pat;set up fri am breakfast to go over oxy dosing
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	bagesl and went over oxy/sat pats family asked nurse what it was and she wast sure
PPLPMDL0800000001	Cleveland	OH	44122	4/28/1999	will not order oxyfast for dr allen cause he has had prod outdate from allen saying he was going to use;gave names of phamr that stck oxyfast;
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	met with midwives and obgyn dr went over oxy and senk and breakthrough good place for sen prob will keep using per post ope;dr leight older semi retired
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	dr gee has 2 trama pat that will be going home with oxy
PPLPMDL0800000001	Cleveland	OH	44111	4/28/1999	uses 5 per 5 oxycol liquid;will not put in oxyfast hs to be on premier contract
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/28/1999	went to the third floor and tried to get an inserv scheduled.barbara is no longer here.lana is now nurse manager.need to call direct to get inservice and other info as well
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	Pain Mgmt. CEU. Questions concerning adjusting bkthrough when titrating ATC up - did not realize that. No darvocet usage. Use MSContin; Facility building next to Metro. Going thru JHACO next year - preparing for assessment tools now. Gave Cathy, QA, assess. kit. Next week is CNA inservice.
PPLPMDL0800000001	Cleveland	OH	44444	4/28/1999	two different pharmacy's in hospital.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	went down to clinic and met McNemara, the plastic surg chief. oxy intro
PPLPMDL0800000001	Akron	OH	44309	4/28/1999	now that they are down one dr he is spending more time at Fairlawn office,nice and attentive.using other therapies before opioids.mostly vic and some perc.went over del and how it is just like vic but addresses his reasons of why he does not like to write.tried to get a few patient types and history.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	talked about acute use on fixed intervals vs prn basis. oxycontin for fixed intervals.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	enjoyed the talk, mentioned good info on pain management, did mention oxycontin.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	converting pts from vicodin and percocet to oxycontin, not starting with. uni, theo is last resort.
PPLPMDL0800000001	Akron	OH	44314	4/28/1999	need to be careful with the sen because he thinks that oxy will give more se than combo's.when he uses oxy he does get good results but he is not used to the dosing and goes back to old habits
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	He said he would write Uniphyl as long as he has samples.
PPLPMDL0800000001	Lakewood	OH	44107	4/29/1999	quick intro mentioned feels more comfortable with oxycontin use but still using for more severe chronic pain.
PPLPMDL0800000001	Norton	OH	44203	4/28/1999	pt being converted to oxycontin from percocet and vicodin, alot don't like the medication. not starting with oxycontin, using after combo's.
PPLPMDL0800000001	Akron	OH	44312	4/28/1999	has disc prob himself com to using has had pat come in and aks for oxy;wanted uni samples
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/28/1999	using oxycontin in place of vicodin es. longer acting vs short acting better pain management, staying in pain threshold.
PPLPMDL0800000001	Akron	OH	44319	4/28/1999	he left before the end of the talk, and he has terrible pain management. thinks oxy is more liable than vicodin or percocet.
PPLPMDL0800000001	Akron	OH	44312	4/28/1999	need to sell him way more than dr bressi.can not get him to convert readily from the combo's.need to find a hot button that will help.he is using the ir in place of perc.needed to remind about fast.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/28/1999	talked to dr and dr kelly about oxycontin use in low back pain.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	He is gaining more confidence and writing more and more. He is writing for post op, back pain before and after surgery. He should now understand the advantages over the short acting. He was very interested in the delivery system.
PPLPMDL0800000001	Lakewood	OH	44107	4/28/1999	q12h dosing vs q4h fixed dosing better pain control, ask what concerns?
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	saw her in the hospital.she remembered from lounge activity.talked about hyst case she was going to do today.40 mg q12
PPLPMDL0800000001	Cleveland	OH	44130	4/28/1999	set up in service for may 27th. have ms contin and oxycontin 10mg q12h.
PPLPMDL0800000001	Barberton	OH	44203	4/28/1999	trying to get specific to see how the oxy is working and which patients he is using on.having some difficulty getting oxy and talked about the stores that do have vs calling
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/29/1999	in with dr hall went over time and breakthrough young dr will be on matern leave;uni for asthma
PPLPMDL0800000001	Beachwood	OH	44122	4/29/1999	He is using the Oxy IR with OxyContin. However, I need to break his Vicodin habit, because there is a lot of businessto be had there. Set up in service next time.
PPLPMDL0800000001	Westlake	OH	44145	4/29/1999	Went to OPD bldg to ORS clinic and talked with residents and 1 attending Dr. Bley-- Has used quite a bit but it has been a problem for some pts. SE. Discussed this issue and told him they are mild and transient and shouldn't be any worse than vic or perc. Will cont. Done at end of June
PPLPMDL0800000001	Cleveland	OH	44106	4/29/1999	Quickly talked through the window. He is not writing OxyContin. He said to set up an appointment and bring some info.
PPLPMDL0800000001	Lakewood	OH	44107	4/29/1999	He has a good understanding of using Oxy IR with OxyContin for pain management. He wants me to keep close tabs on pharmacies to make sure they have a good understanding of OxyContin.
PPLPMDL0800000001	Lakewood	OH	44107	4/29/1999	set up pain inserv with video;and uni for asthma
PPLPMDL0800000001	Warrensville	OH	44122	4/29/1999	went over oxy movement and it is getting a little better but there is still alot of duragesic
PPLPMDL0800000001	Garfield Hts	OH	44125	4/29/1999	Uses as first choice long acting, but not switching to long acting soon enough.
PPLPMDL0800000001	Euclid	OH	44132	4/29/1999	Went to OPD bldg to ORS clinic and talked with residents and 1 attending Dr. Gillmore-still doesn't know where she will be going/looking at Boston and a few other places. Has been using only Oxy post-op with exception of 1 pt. Really good results with some nausea but no t a problem. Has been using the laxative protocol as well. Good response
PPLPMDL0800000001	Cleveland	OH	44106	4/29/1999	went over some of the new tools for assessment and management.he likes the pat to pat tape and said that it would help with his elderly patients.he is seeing patients already on meds esp duragesic.and alot of times the onc are using multiple drugs.he likes to use one at a time.senokot and bwc is important to him and need to get a stamper.
PPLPMDL0800000001	Garfield Hts	OH	44125	4/29/1999	he is vety personal about vico profen.even uses it for more than 10 days.talked about how much like hydrocodone oxy is but it last longer.wnet over kidney and karpelfor his theoph add on.he likes to talk about a lot of different subjects.need to keep him focused.
PPLPMDL0800000001	Beachwood	OH	44122	4/29/1999	quick hit on all at window have appt set up
PPLPMDL0800000001	Cleveland	OH	44122	4/29/1999	using oxy for stones pat doing well mostly pm dosing
PPLPMDL0800000001	Middleburg Hts.	OH	44130	4/29/1999	he is being amiable but not yet using.need to get him to remember oxy.not sure what his objection is because he commits to using.
PPLPMDL0800000001	Cleveland	OH	44122	4/29/1999	he wanted to talk about nur hom patients and how oxy could help them.went over dosing and assessment and trouble that he is having with nurses over the phone.need to find out about uni potent in that setting as well.
PPLPMDL0800000001	Cuyahoga Fls	OH	44223	4/29/1999	he is using oxy but for only the most difficult and chronic patients.went over dosing and how to use in place of combo's.talked about converting theo pat to uni and how many are on generics.
PPLPMDL0800000001	Middleburg Hts	OH	44130	4/29/1999	I don't think he is very happy here. Doesn't want to be the new chief at VA. No time w/family etc. Says uses Oxy when he can and has about 4 pts on it. Says Silverman uses a lot of it. and also Rad Onc. Disc diff again betw Oxy and Msc. agrees oxy better but concerns with cost. VA has big problem with it.
PPLPMDL0800000001	Cleveland	OH	44106	4/29/1999	He does give much time unless I have an appointment. He passed by me in the hallway and just mentioned OxyContin is a great pain med.
PPLPMDL0800000001	Westlake	OH	44145	4/29/1999	Went to OPD bldg to ORS clinic and talked with residents and 1 attending Dr. Mullen--still using quite a bit -says it has pretty much become the standing orders for post-op. Having it on the form has helped remember. A few cases of nausea and 1 pt had to be disc but got sick on Vic as well
PPLPMDL0800000001	Cleveland	OH	44106	4/29/1999	he is having trouble dosing and remembering tablet strengths.gave him po5 and talked about using the 10mg tablet and making it equivalent to darv, vic and perc.
PPLPMDL0800000001	Middleburg Hts	OH	44130	4/29/1999	Oxy v short acting opioids. Not familiar. Will take some work to get her comfortable.
PPLPMDL0800000001	Richmond Hts	OH	44143	4/29/1999	went over the ir and the fast.focused on formualry and getting paperwork for grimin
PPLPMDL0800000001	Garfield Heights	OH	44125	4/29/1999	need to get back when bimal is here
PPLPMDL0800000001	Garfield Hts	OH	44125	4/29/1999	spoke with 4 im/er res on xy and uni keep working with them to get spec pats
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/29/1999	met with res who very inter in using oxy;scott done in june doing fellowship in seattle
PPLPMDL0800000001	Cleveland	OH	44109	4/29/1999	lunch in clinic wnt over oxyfast and time
PPLPMDL0800000001	Cleveland	OH	44109	4/29/1999	no rx for oxyfast;more 20 and 40mg oxy moving
PPLPMDL0800000001	Cleveland	OH	44109	4/29/1999	ortho res still using quick hit

PPLPMDL0080000001	Cleveland	OH	44122	4/29/1999	will order oxfast and ir
PPLPMDL0080000001	Lakewood	OH	44107	4/29/1999	He said Dr. Obrien's scripts have dropped off for all meds.
	Cleveland	OH	44106	4/29/1999	Pt just started at VA last week. Fleming gave him a hard time but Bokar got it approved. Using a lot at metro he says. Not at uh asmuch cuz not there much. Mostly VA and Metro. KNowos who I am and remembers Oxy every time. Try and get more specific with him next time
PPLPMDL0080000001	Cleveland	OH	44109	4/29/1999	inter in pricing of competitive products;only uses fental in npo
PPLPMDL0080000001	Cleveland	OH	44102	4/29/1999	oxy vs vic and oxyfast for nursin/ca pats;reminder on uni
PPLPMDL0080000001	Cleveland	OH	44106	4/29/1999	Is probably leaving mt. Sinai--fed up with what is going on here. Has used oxy a couple times but says that is all he sees res writing for his pts. So far so good
PPLPMDL0080000001	Cleveland	OH	44106	4/29/1999	Went to OPD bldg to ORS clinic and talked with residents and 1 attending Dr. Sherman-very nice and using a lot of Oxy--says mostly outpt-has rx for inpt as well after PCA. Trying to stay in Cleve--has seen attendings use it a
PPLPMDL0080000001	Cleveland	OH	44106	4/29/1999	Will not be director of VA onc after 5/30. Wants to do more research. Says has had no problem getting oxy at VA. Discussed formaline situation and told him Bokar would be supporting. Felt there was a need but nothing he can do. They are not too happy with him right now. Has pts on oxy at UH and will be busier in June.
PPLPMDL0080000001	Akron	OH	44310	4/29/1999	says been using more since lunch, saw at kent office. left pca study
PPLPMDL0080000001	Richmond Hts	OH	44143	4/29/1999	Uses some Oxy not early not often.
PPLPMDL0080000001	Richmond Hts.	OH	44143	4/29/1999	Uses Oxy. Discussed OxyIR and OxyFast. Left laxative protocol.
PPLPMDL0080000001	Lakewood	OH	44107	4/29/1999	He is using OxyContin post op. He wants some mini pocket dosing conversion guides which I'm out of. Bring them to lunch.
PPLPMDL0080000001	Westlake	OH	44145	4/29/1999	He said he likes OxyContin for all his OsteoArthritis and back pain. Gave him Uniphyl.
PPLPMDL0080000001	Lakewood	OH	44107	4/29/1999	lunch He remembers my wife from St. John West Shore. He likes OxyContin for chronic pain ( Osteoarthritis and back pain.) He wasn't really clear about the q12h. I drilled that point to him. He also likes Uniphyl as an add on.
PPLPMDL0080000001					Set up another lunch next time.
PPLPMDL0080000001	Cleveland	OH	44127	4/30/1999	uses mostly 10mg for elderly chron nothing for younger pats
PPLPMDL0080000001	Cleveland	OH	44109	4/30/1999	been using more oxy fear of making pats addic went over add vs psedo add
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	Follow up with dr and ask how many pts he has put on oxycotin post op? What doses he is using? how is their pain control? side effects? Ask about gender of pts and what different procedure he has done? Is he willing to use oxycotin first line? patients getting good pain control, mentioned a patient getting snowed but said wasn't a concern because they were pain free.
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	asked if he would use on case this am very minor would only give tyl
PPLPMDL0080000001	Akron	OH	44303	4/30/1999	closed on a fuy currently on vic for chronic pain, committed to trying
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	using theo as last resort, talked about after inhalers and used the karpel rerint for COPD pt.
PPLPMDL0080000001	Akron	OH	44307	4/30/1999	says she specializes in geriatrics, discussed arthritis pain mgmt
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/30/1999	difficult to get time talked about how to use oxy and dose it equiv to combos.may want to try lunch for whole building or take off as core
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	Getting busier/says has 2 pts on oxy and doing well. Only really sees pts 1 day /wk at VA but that is where the oxy pts are. Dis titraaion again and how to convert from Dura. Likes to take pts off dura cuz not approved on VA
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	formualny-even though Oxy isn't either it's easier to get approved.
PPLPMDL0080000001	Akron	OH	44310	4/30/1999	Research mostly. Very important and influential. Knows it all about oxy. Wouldn't get real specfic.Talked to him at Blood club
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	says has been using for a few arthritis patients, or chronic pain
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	Saw at Blood club--nothing new to report just that he sees me all the time and says he will never forget Oxycontin
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	not doing alot of pain management except for immediate post op pain. working on giving an oxycotin with a block for post op knee pts
PPLPMDL0080000001	Cleveland	OH	44111	4/30/1999	gave him pca con wall chart need to drop one off in 4a went over xyfast
PPLPMDL0080000001	Cleveland	OH	44111	4/30/1999	wife has hernated disc taking darv and celebrex will be calling dr collis office follow up
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	is using inst of per on some post ops;
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	met woman young who was from la on 80mg q8 doing very well asked what dosig would be conv from 75demor every 4 hrs:get pca chart to him for or
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	is using more but thinks of as second line will try to rember to use on new pats
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/30/1999	His pain needs seem to be more acute than chronic but need to find out more info on when he uses and what pat types
PPLPMDL0080000001	Rocky River	OH	44116	4/30/1999	He remembers Diana from St. John. He mostly uses OxyContin unless the patient has a hard time taking pills then Duragesic. He had questions about OxyFast. He wanted Senakot.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/30/1999	finding out more about him helps.he is a caring physician but only wants the facts.need to be quick and consistent.
PPLPMDL0080000001	Akron	OH	44312	4/30/1999	flat blood levels, bid theo gives better pulm coverage. uni, mentioned for nocturnal problems.
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	bagels in 0r very busy gettin more ortho cases
PPLPMDL0080000001	Cleveland	OH	44113	4/30/1999	discussed nurses mother who's on oxy dr from metro nephrogist she's doing great find that dr
PPLPMDL0080000001	Barberton	OH	44203	4/30/1999	family practice group and residents in the hospital.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/30/1999	deneise was nice enough to let me use the library.met a couple of the residents and found out that chonko has been doing a lot of nights.left a message for lana for inservice and need to find out who will be the contact person for the bressi program in the fall.
PPLPMDL0080000001	Stow	OH	44221	4/30/1999	Will need to bring back the seno when dave is here.fill in and he did not want to do the senokot
PPLPMDL0080000001	Stow	OH	44224	4/30/1999	presented the rebate coupons to corey and he is going to purchase the s 10 and 30 and have some of the 20 and the childrens syrup on the shelf
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	starting more pts on 400mg on uni, instead of starting pts on bid theo first, to see about side effects.
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	all strenths of oxycotin.
PPLPMDL0080000001	Barberton	OH	44203	4/30/1999	working on getting senokot-s recommendations.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/30/1999	he is not practicing hte same for his hn patients as he does for his everyday patients.likes to give long lasting for chronic but will not use acutely like he does with the vic's.went over pharcmco and equivalencies.
PPLPMDL0080000001	Barberton	OH	44203	4/30/1999	has 5-10 patients on oxycotin, says thats alot. concerned about opioids and abuse potential. long acting vs short acting.
PPLPMDL0080000001	Akron	OH	44307	4/30/1999	phobic about opiods, gave definitions, followu up with them.
PPLPMDL0080000001	Barberton	OH	44203	4/30/1999	discussed dr kelly's talk. Likes long acting vs short acting. follow treatment guidelines. work on setting up program for pain in the elderly.
PPLPMDL0080000001	Akron	OH	44312	4/30/1999	using bid theo, flat blood levels equals better pulm coverage.
PPLPMDL0080000001	Akron	OH	44307	4/30/1999	tanya says hasn't used yet, reiterated benefits asked what i need to do
PPLPMDL0080000001	Akron	OH	44310	4/30/1999	went for acute yet, doesn' think all prn patients take it around the clock. equal analgesicd vic
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	Saw again-just saw yesterday. This time at Blood club. Told me that seeing them often is the key!!!! nO NEW QXY PTS since yesterday but always thinking of it.
PPLPMDL0080000001	Cleveland	OH	44111	4/30/1999	even rx ir and no darv just oxyco
PPLPMDL0080000001	Akron	OH	44310	4/30/1999	using a little more for acute, more so for chronic
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	Ready to have her baby but has pt she just started on oxy 20mg at uh this week--working with makkar and he will keep pt on it when Edit goes on maternity leave
PPLPMDL0080000001	Cleveland	OH	44115	5/4/1999	chibberish ....
PPLPMDL0080000001	Solon	OH	44139	5/4/1999	type in some gibberish about the call.he is absolutely against using oxy for non malignant.talked about using uni for add valu with his inhaler patients.
PPLPMDL0080000001	Stow	OH	44224	4/30/1999	working on getting more of his acute type pain patients.he is hesitant for the everyday stuff because he does not like to use perc and is still comparing oxy to perc.need sto spend more time on non malignant data and
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	Saw again today-this time at blood club-couldn't believe i was there with food again!Told her i was trying to make Oxy their "absolute drug of choice" over MSC and working on Dura.
PPLPMDL0080000001	Cleveland	OH	44106	4/30/1999	Nice but reserved.Discussed doing a papin program again. Told me to talk to Levitan and Wendy
PPLPMDL0080000001	Cleveland	OH	44111	4/30/1999	Initially thought oxy has morph in it will think of inst of vic:went over time principals and uni for asthma
PPLPMDL0080000001	Barberton	OH	44203	4/30/1999	using oxycotin on chronic back pain patients, 20mg q12h. using after pts have been on vicodin or percocet first. not thinking for acute pain, also thinks more potent.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/30/1999	went over the oa study to show the lack of addiction and tolerance.he is more concerned with short term and afraid of what the dea will say and do for chronic theraoy due to lack of hard evidence on mri or other tests.went after first opiod of use.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/30/1999	went over the oa study to show the lack of addiction and tolerance.he is more concerned with short term and afraid of what the dea will say and do for chronic theraoy due to lack of hard evidence on mri or other tests.went after first opiod of use.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/30/1999	met with ortho res went over dosing and titration;been using 20mg
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	very busy no uni samples. quick hit
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	using for post op patients that thinks is going to abuse the lortab. using oxy 20mg q12h.
PPLPMDL0080000001	Akron	OH	44307	4/30/1999	put an arthritis patient on 20 q12 last month, tried to broaden use
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	using for more severe cases, 20mg q12h and even 10mg q12h, then stepping down to vicodin or darvocet.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/30/1999	building upon her personal history to keep the benefits of oxy related to the patient used the picture reel to simplify and add quality of life for paitnet.
PPLPMDL0080000001	Akron	OH	44333	4/30/1999	Ask Dr shin if has bin put on health plans. Ask when he is goin gto opioids, oxycotin? What % he feels needs to be on opioids? Ask about the highest dose of oxycotin he has used? had a patient on 40mg q12h. going to opioids after NSAIDS of blocks.
PPLPMDL0080000001	Cleveland	OH	44112	5/4/1999	KINKJHJHJHJHJHKKKK
PPLPMDL0080000001	Cleveland	OH	44444	5/5/1999	Module 1 - 2:30 & 3:30 pm CNA's inservice....Carol Gibson confirmed that residents don't respond to the word pain - to substitute.
PPLPMDL0080000001	Lakewood	OH	44107	5/4/1999	We discussed new reprint. He was receptive. He put a patient on Uni.
PPLPMDL0080000001	Cleveland	OH	44109	5/4/1999	discussed new reprint



PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	is using oxy does worker comp pats remind of senk is covered
PPLPMDL0080000001	Mogadore	OH	44260	5/5/1999	went for acute pain, still niching for chronic
PPLPMDL0080000001	Mogadore	OH	44260	5/5/1999	joint call wihl alt 3, went for acute pain patient
PPLPMDL0080000001	Beachwood	OH	44122	5/5/1999	writing oxy in off and at hosp;still not using oxy ir
PPLPMDL0080000001	Akron	OH	44302	5/5/1999	kadian reempt since croft using, hasnt ysed yet
PPLPMDL0080000001	Akron	OH	44302	5/5/1999	kadian vs oxy, hasnt really heard neg feedback, but still gave him list of futrue problems with reffl, conv. etc
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	sharing pat with dr macintyre and will pt on oxy 20mg just refilled vic 75 tabs
PPLPMDL0080000001	Akron	OH	44302	5/5/1999	complained again about samples, ddid damage control on samplmg more than anything!
PPLPMDL0080000001	Akron	OH	44333	5/5/1999	said using oxy first line therapy, the patch using for chronic pain tto, mentioned less constipation.
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	old dr inter in info prob wont use
PPLPMDL0080000001	Cleveland	OH	44195	5/5/1999	Not really helping us. Sort of upset that we could not sponsor her talk in Toledo this month. Getting more involved with hospice. May have 1-2 pts on Oxy she says. some from PEI. Still 2nd line on formulary.
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	good discussion on pat who was in lots of pain dura 50-75-100 pat went to uh; reinforce 80mg tab and 160 coming
PPLPMDL0080000001	Akron	OH	44312	5/5/1999	doesn't get the concept of pain management, seeing no benefits of oxycotin, potency is an issue along with side effects of long acting vs short acting.
PPLPMDL0080000001	Cleveland	OH	44106	5/5/1999	Pam - contacted because of Hillmed request - said that they and Mentor are piloting generic Sen - S because of cost issue with Sen - S. She asked what I know about generic - told her did not know but the quality of the product would not be the same. Reemphasized that hospice has already tried the PeriColace to replace SenS and it did not work as well. She says they will try. I committed to her to help out with samples if necessary to reduce costs - but could not do much else on price.
PPLPMDL0080000001	Cleveland	OH	44102	5/5/1999	overview inservices available - get times Richard - gave him objectives for talk - has left messages for nursing education. Pharmacy credit through ACPE - see red book for info. Converted resident off of Percocet/Percodan regimen - was having liver problems. Drs. Keshor Patel, DellaRocca,Domingo Ramos,Reyas,Sundaram - 80% of physicians. discussed new article with Richard discussing that PRNs are not used correctly in the nursing home - he agreed. Discussed that OxyContin is the drug to use for those residents with chronic pain.
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	keep reinforcing 1st line over percs;showed womans ortho that oxyis step 2
PPLPMDL0080000001	Mayfield Village	OH	44143	5/5/1999	Tish says that Mentor and Univ Circle are wanting to switch to generic Senokot - S and she doesn't want them to switch. Contacted Pam at Univ Circle to discuss the issue with her. See notes for Western Reserve Hospice - Univ Circle.
PPLPMDL0080000001	Akron	OH	44307	5/5/1999	getting more supoot of oxyfast
PPLPMDL0080000001	Akron	OH	44307	5/5/1999	naudsd, poltit, kandarwakerr all using alot they say, did pca conversions and left wall chart
PPLPMDL0080000001	Akron	OH	44302	5/5/1999	kadian preempt, hasn't used says won't didn't work the first time
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	has chronic pain pat on oxy;get conver chart
PPLPMDL0080000001	Akron	OH	44307	5/5/1999	directed at Tanya, she is key
PPLPMDL0080000001	Cleveland	OH	44195	5/5/1999	Is not leaving CCF but is going to neurology 7/1. Wants to know where his honorarium is from 2/10 talk.Says will have more opportunity to use Oxy there and believes it is better indicated for nnmalignant pain. Absolutely hates Walsh.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/1999	IS getting more pts on Oxy.Wants to speak for us. Discussed a talk for residents at UH in August.
PPLPMDL0080000001	Akron	OH	44307	5/5/1999	gave her titration guide, asked what highest dose, says aout 320 mg. doesn't say she switches to patch, hard to get her to talk about doing it
PPLPMDL0080000001	Cleveland	OH	44109	5/5/1999	met with macintire,davis,kushner;got comm for pat and is rxing 20mg q12;follow up
PPLPMDL0080000001	Parma	OH	44130	5/6/1999	With Bernie Katsur. Discussed OxyC to be put on formulary - positioned vs. Duragesic. Mary Ann says it comes down to pricing - Oramorph dirt cheap. Painted picture that they are not grouped the same - morphine typically cancer med - oxycodone bigger window, more uses. say conversion is 1:1 - said that they could start at 2:1 and then would have to move up to 1:1 because they see "tolerance" build up - not related to disease progression. Would love to do speaker program with physicians - Bernie has contact of Kaiser dr. in Calif. looking for CME's to attract crowd - need to look into OhioState providing. Clinic only provides for physician programs >4 hours long. OPI has an influential voice - told Mary Ann that its based on \$ and Purdue will not do that. Next: check on CME providers and let Mary Ann know
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Busy/tried on 1 pt and did ok/can't always remember but sd now he wd try again
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	RESIDENT/is leaving Cleveland in July. Using Oxy/mixed results.Will keep trying
PPLPMDL0080000001	Cleveland	OH	44111	5/6/1999	busy today has elderly lady with compression fract will prob admit went over safety of oxy in elderly
PPLPMDL0080000001	Cleveland	OH	44109	5/6/1999	wont use breakthou but is using 40mg aggrs dosing sugg to use 20mg only uses few days and then pats seem to want something not as strong sug using 20mg
PPLPMDL0080000001	Parma	OH	44130	5/6/1999	With Bernie Katsur. Discussed OxyC to be put on formulary - positioned vs. Duragesic. Mary Ann says it comes down to pricing - Oramorph dirt cheap. Painted picture that they are not grouped the same - morphine typically cancer med - oxycodone bigger window, more uses. say conversion is 1:1 - said that they could start at 2:1 and then would have to move up to 1:1 because they see "tolerance" build up - not related to disease progression. Would love to do speaker program with physicians - Bernie has contact of Kaiser dr. in Calif. looking for CME's to attract crowd - need to look into OhioState providing. Clinic only provides for physician programs >4 hours long. OPI has an influential voice - told Mary Ann that its based on \$ and Purdue will not do that. Next: check on CME providers and let Mary Ann know
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Is going to CCF to do a hand surgery fellowship. Has been using a lot of Oxy. Says all the residents have. It has been their #1 choice
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Busy-sd wd try. Had seen residents wirtre for it.
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/6/1999	has 2 pat on oxy came to him on it discussed time and how oxyo can keep him from refering out to pain clinics;
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	REMEMBERED me from Journal Club.Sd tried Oxy yes. Thing is-they don't see the pts back is probably leaving Mt. Sinai.
PPLPMDL0080000001	Cleveland	OH	44111	5/6/1999	uses oxy regu has rx 5 this am
PPLPMDL0080000001	Cleveland	OH	44111	5/6/1999	has been using more;getting good results;keep going over dosing
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Is going to Erie to join group practice/has been using Oxy.Mostly good results.
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Extremely interesting man!!!! Director of the dept. Been there afor 23 yrs. Not sure what he will do after June. Told me right away up front that he does not use theo at all. Hasn't for yrs. Used to lecture to students about it. Used to use it all the time. never used Uni. VERY concerned with TOXICITY from it and blood level monitoring. Concerned withlegal issues from rx theo. Got into a big discussion. Has been involved with 2 cases where the dr got sued from not checking tho levels. Thinks everything out there is better. Starts out really dogmatic and rude but really is not. Left and kept coming bak in while I was talking with Dr. Renston. Nurses sd he must have liked what I said cuz he never talks to reps. Asked him when the last time he saw a theo rep was--he said 10 yrs or more. Probably got a little excited that someone was actually talking about it and that it was still "en vogue". Really enjoyed teasing me but did listen o me also and wanted a copy of Kersten. We discussed Karpel as well but was very int in what happened when pts were taken off theo. Sd he doesn't see many pts in clinic but does in-house and in ICU. Doesn't think k the hospital has bought any theo in yrs. Didn't actually commit but took all the info and sd wd read it. He gave me a copy of his book and has written 10 books on all kinds of subjects. He is an avid golfer and scuba-diver. Maybe go in next time with something about this. I asked him for 1 pt only--couldn't commit but is definitely thinking about it. Told him I would bring him 1 more lunch to see if he's worth
PPLPMDL0080000001	Cleveland	OH	44111	5/6/1999	quick hit at window on uni and oxy
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Great call--has never used uni before-targeted a pt today that is in-house on aminophylline that is going home today. Will give Uni. Very impressed with Kersten and had already read the reprint!!! Does believe that about 50% of his COPD pts would do well on theo. Problem is he isn't very busy. Not sure what will happen with hospital but will def use Uni today and will keep in mind for other pts. says issue with them is that he doesn't see private practice pts like he did at metro. At Mt. Sinai they really just do critical calre and then may not see the pt again. Got into good discussion about theo. Definitely is a believer in it but just never used Uni
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Will definitely be leaving Mt. Sinai--doesn't know where to. Has seen residents write Oxy. He has not personally written for it. Says he knows some pts have done very well with it. Nice guy. F/U to see where going.
PPLPMDL0080000001	Cleveland	OH	44122	5/6/1999	arrogant wants indians tickets thinks he knows everyg/thing about oxy;signed for uni samples and went over pocket refer guide
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Will be going to Alabama/has been using Oxy. Says some pts complain of nausea a lot. Mos tit works fine for. 20 1-2 works best.
PPLPMDL0080000001	Cleveland	OH	44111	5/6/1999	good conv on time and pasedo addition;has been using on shoulders and more painful surgeries see if he has used in hosp
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	great guy/sd he is probably leaving Mt. Sinai and maybe even Cleveland. Stepped down from being chief of surgery. Not happy with hospital situation.Has not tried Oxy except on that one pt that a resident wrote for. Will try
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Is new chief od surgery/says he'll use whatever. Likes q12h.Wants something simple that he doesn't have to remember. Uses perc now.
PPLPMDL0080000001	Cleveland	OH	44106	5/6/1999	Tough one/is not using as much anymore. Says pts say it doesn't work. Not dosing high enough at 10mg q12h. Says if goes higher they get snowed. Has had several pts complain of nausea. Would only ocnsider now for more chronic cases or long-term. Disc giving 1 more try.sd MAYBE but doesn't like the call-backs.
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Is all talk. Acts like he's doing a lot. Hit me up for hats and support of rock band again. I don't think he is using. Get more specific w/him next time and ask for pt.
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Is probably best guy. Writing a lot of oxy and influencing others. Keep seeing.Set up lunch
PPLPMDL0080000001	Cleveland	OH	44104	5/7/1999	QICK HIT WHILE TALKING TO DR RAMOS
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Great guy. Is done in June and going to Erie w/Lupo. Sd will only use Oxy until he leaves. Has used quite a bit but doesn't always remember.
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Not very well-liked/using a lot for someone who doesn't like to use margs. Feels safest with oxy
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Invited to 5/14 program. Just got back from Metro. Has not used oxy but will
PPLPMDL0080000001	Cleveland	OH	44146	5/10/1999	tryign to get the easy business first he does not brand specify theoph and it gets filled generically,tried to talk about hte del sys and how it is only qd that can be given at night.need to get more time and make sure that he knows what i am after try doing more with chris
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Great guy. Will be key person and ally when he becomes an attending in July. Is using a lot in house. Is w/Dr. Grass right now.
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Is done in June and going to Japan. Has used oxy but n ot recently. Sd phcy in-house gave him a problem.has seen some other residents use it.
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Is using a lot and sees many residnets writing for it.Discussed upcoming happy hour w/speaker. Sd wd come
PPLPMDL0080000001	Cleveland	OH	44120	5/7/1999	JEFF PHAM ONLY 10-20 OXY HAS HAD PAT ON 80 BUT DOESNT NORMALLY CARRY IT
PPLPMDL0080000001	Cleveland	OH	44109	5/7/1999	dinner with res
PPLPMDL0080000001	Cleveland	OH	44104	5/7/1999	NO OXYFAST CHAN MUST HAVE LIED
PPLPMDL0080000001	Cleveland	OH	44104	5/7/1999	RES WILL HAV CLINIC ON 2ND FLO OF MED BLDG AND ADM AT ST Y'S;ARE USING OXY IN HOUS

PPLPMDL0080000001	Cleveland	OH	44104	5/7/1999	LST CLINIC NEXT FRI MAY 14;USING MORE OXY AND NO PROBL FINDIN
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Is going to join his wife at southwest in July. Doesn't write as much anymore--attendings do it all but he has written for new pts
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	good guy.writes when he can and when he remembers
PPLPMDL0080000001	Cleveland	OH	44102	5/7/1999	has not used siad he would wanted to know conv from po demoral to oxy 40mg;see if he used;bring pens,paper
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He likes to use Uniphyl for COPD but doesn't think there are enough benefits for asthma despite the studies. Follow up with more asthma studies.
PPLPMDL0080000001	Cleveland	OH	44109	5/7/1999	REMIND SEN COVERED ON WKRS CMP; AFRA TO USE OXOY ON MEDIC CAUSE STATE IS
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	Has new pt on Oxy. THEY ARE CURRENTLY on 20mg but will be titrated up soon
PPLPMDL0080000001	Cleveland	OH	44195	5/7/1999	is funny guy.Says he can't stand his fellow Dr. Earl. Using some oxy since our last visit. Says he has seen Earl write it. jno problem. Likes q12h
PPLPMDL0080000001	Cleveland	OH	44122	5/10/1999	oxy vs ms and oxyfast for break;time
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/10/1999	he has tremendous experience and success using oxy from other hospitals but is not using much here.talked about changing that.also set up a journal club to talk to all of the ors residents.Josef is the chief of this department.he will be leaving in june and going back to arizona
PPLPMDL0080000001	Cleveland	OH	44113	5/10/1999	Module 2 7:30 & 3:00 Concerns that nurses don't take complaints seriously from nurses aides. Seem to be observing behaviors correctly. say there are a lot of patches being used. Gordon quitting on Friday - says place is a
PPLPMDL0080000001	Beachwood	OH	44122	5/10/1999	quick hit invited to happy hr
PPLPMDL0080000001	Rocky River	OH	44116	5/10/1999	Get the Vicodin and Percocet business. He accepted my handout through the window but did not give much time. Probe at appointment.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/10/1999	need to verify info.he is writing some oxy but mostly vicodin.he is set in his ways.talked about delivery and why it is better but probably too technical for his tastes.generic may not be an issue for him either.specific patient benefits seem to be his hot button
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He just implemented a pharmacy program where his patients must go to the same pharmacy each time to get their scheduled scripts filled. This is to protect his practice . He also wants more documentation kits.
PPLPMDL0080000001	Cleveland	OH	44106	5/10/1999	Very nice! has used oxy for a lot of geriatric cancer pts but never considered for nonmalignant pain. Will now.Discussed why ok to use in place of perc etc. Really int and took all the lit and put up in clinics etc. Should be great core doctor.Very young and receptive. WORKs with several residents at one time and influences many
PPLPMDL0080000001	Beachwood	OH	44122	5/10/1999	side eff of oxy vs vic
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	said doesn't like pts working on opioids, can take an oxy before bed. using vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He has been waiting for samples and will write it if he has it.
PPLPMDL0080000001	Uniontown	OH	44685	5/10/1999	using oxy for more chronic pain, vicodin and vicodin es for acute pain. using higher doses because using after combo's. uni, some pts on theo, uni for copd pts.
PPLPMDL0080000001	Cleveland	OH	44106	5/10/1999	Kind of rude but did listen. Has used MSC and was mixing up oxy w/msc. Doesn't want any lit or pens or anything-vry strange. Did listen to how to use and why better than MSC.Harder to see but very influential and is chief of the dept.Sd will use in place of MSC and will try in place of perc
PPLPMDL0080000001	Bedford	OH	44146	5/10/1999	remembered me from my vicodin days.biggest drawback is thier lack of follow up and that oxy is a cli.went over some of the safety issues but did not get enough time to break down his barriers.
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	using oxy on occasion, for pts who have trouble sleeping, but after combo's
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	new oxycotin patients, ask if any other concerns with using oxycotin? new pts on oxy, still has more questions about the use of opioids in chronic pain. uni, using last line for copd.
PPLPMDL0080000001	Uniontown	OH	44685	5/10/1999	oxycotin for more severe pain, cancer pain. vicodin first line for acute pain.
PPLPMDL0080000001	Cleveland	OH	44128	5/10/1999	acl data and short term benefits.need to get more info about pat's on duragesic:talked about sickle cell patients and how sometimes they are a pain because he does not know if they are seeking or what.went over the definitions esp pseudo addiction and how this is just a way for the patients communicating that they are still in pain.advantages of oxy over vic even in the short term.
PPLPMDL0080000001	Beachwood	OH	44122	5/10/1999	oxy vs ms and oxyfast for breakthou
PPLPMDL0080000001	Cleveland	OH	44111	5/10/1999	INVITED TO HAPPY AND ASKED IF ANY PAT ON OXY
PPLPMDL0080000001	Cleveland	OH	44111	5/10/1999	SET UP DR GRASS WITH DR AIDY FOR OCT GRAND ROUNDS
PPLPMDL0080000001	Cleveland	OH	44111	5/10/1999	ATTENDED GRAND ROUNDS SPOKE WIT:LJIM RES ON OXY
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He talked about a fellow Marc's pharmacist who was on OxyContin post op and didn't get good pain control. We talked about proper dosing.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/10/1999	called on orthoped.made an appt for a journal club for ors residents and found out that Dr. Josef is chief of the program.need to get with laura and do an inservice for the nurses on the ortho floor
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	using oxy on occasion, for pts who have trouble sleeping, but after combo's
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He said he uses a fair amount of OxyContin. He is also writing Percocet. I need to find out why and change that habit.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/10/1999	running into similar attitude as wilson supposedly does not like to use opioids but will use darv and vic.went over differences and how they can be dose equivelantly but he did not budge.need to find his hot button and compare oxy to the benefit his patient can greeieve
PPLPMDL0080000001	Cleveland	OH	44106	5/10/1999	has pt for oxy that Dr. Fleming approved!! has to start with Ultram first and then go to Oxy--followup next week
PPLPMDL0080000001	Uniontown	OH	44685	5/10/1999	oxy, treat with opioids for acute . 5days with oxycotin. chronic pain, maybe codeine or vicodin, then said trying not to give them anything uni, theo, coming back, went over ats guidelines, uni, qd dosing i the evening.
PPLPMDL0080000001	Cleveland	OH	44106	5/10/1999	Says put pt on Uni-also was working with Bokar who put another pt on Oxayd has seen several oncs use it. discussed both at length.
PPLPMDL0080000001	Lakewood	OH	44107	5/10/1999	He wanted Uniphyl samples. He said if he has samples then he will write it. uniphyl is his theophylline of choice. He said he doesn't know why he still writes some Percocet because he is very happy with OxyContin. Go hard against Percocet at lunch.
PPLPMDL0080000001	Cleveland	OH	44111	5/10/1999	liked dosing info 2per every 4 = 40mg oxy taking care of ortho pats push oxy for those
PPLPMDL0080000001	Cleveland	OH	44195	5/10/1999	Is going to neurology in June--not leaving the CCF.Says he will have more opportunity to use oxy there and feels it's better fitted for non malig pain. Really fed up with Walsh.
PPLPMDL0080000001	Akron	OH	44319	5/10/1999	using oxy after vicodin es and sending some of these pts out, also said some pts said oxy isn't working, delivery system. uni, when i initiating uni, using for copd-?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/10/1999	need to get him to teach me about dosing and conversions.acl art for short term benefits of oxy. talked about the acl article and how there is still a benefit even in the short term to use oxy.he is still init with the combos and there must be another reason why? may be call in advantage and not having patients always coming in to see him in the office.
PPLPMDL0080000001	Cleveland	OH	44195	5/10/1999	has several pts on oxy lately; wants to speak;still can't do anything around Walsh
PPLPMDL0080000001	Cleveland	OH	44106	5/10/1999	See if he is doing what he sd. Go over titration again and TIME piece Sd he is only using oxy now until he leaves in Sept. Says just had a pt die over the weekend on Oxy. Others are doing fine. Has someone on 40 and sd he would got to 60next. good guy
PPLPMDL0080000001	Cleveland	OH	44195	5/10/1999	Discussed hospice situation and use of oxy-still using Medical Services. Has been using some oxy outside of hospice with good results. Discussed PO5 and how to titrate/Thinks she knows it all.
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	have basic laxative protocol with peri colace. uses mainly vicodin, q4-6h 1 tab. on occasion 2 tabs q4h. Said starting with 20mg q12h, ambulatory surgery tomorrow hernia one type. concern with oxy lasting 12 hrs and what about breakthrough pain. mentioned using NSAID with and opioid.
PPLPMDL0080000001	Barberton	OH	44203	5/10/1999	went over ats guidelines for copd and theo use, said those people don't know what talking about, theo works and going to use. pain management , evry pt is different, mentioned oxy q12h. senokot-s laxative protocol
PPLPMDL0080000001	Cleveland	OH	44128	5/10/1999	acl data and karpel.need to get more copd info from hjm. Went over kirsten instead to match what we talked about with uni and kidney.talked about patients still being on inhalers and oxygen with only difference being theoph withdrawal.he likes samples and with some added attention could be a good writer.started to go over short term benefits over vic.need to stress darvocet conversions
PPLPMDL0080000001	Cleveland	OH	44106	5/11/1999	Very b usy today and sd he had the form for formulary approval for VA/gave him all the info and he said he would fill it out.Will page me if he needs help.is definitely getting things rolling over there and will get Dr. Makkar's support
PPLPMDL0080000001	Cleveland	OH	44104	5/11/1999	using more and more oxy gave info on audio tape brng new study
PPLPMDL0080000001	Beachwood	OH	44122	5/11/1999	oxyfast vs roxin
PPLPMDL0080000001	Akron	OH	44304	5/11/1999	hasn't used yet, reiterated benefits
PPLPMDL0080000001	Akron	OH	44321	5/11/1999	1:30 pm inservice canceled due to important med meeting - Monica will reschedule.CEU program - Jane, DON, says 60-70% Darvocet - problems with physicians believing D. works - told her that is the importance of using the scales and documenting residents pain levels because it is more tangible to work with doctors if you have better info. Overviewed titration with OxyC and OxyIR - spent 10 minutes on conversions/titrations. Send certificates - reschedule pm inservice
PPLPMDL0080000001	Beachwood	OH	44122	5/11/1999	using oxy had one pat who's blood presure dropped nurse concerned but was fine and went home
PPLPMDL0080000001	Beachwood	OH	44122	5/11/1999	first time meeting quick info will look over info need to follow up
PPLPMDL0080000001	Akron	OH	44304	5/11/1999	following up with senokot request, office moving to todods terr next week
PPLPMDL0080000001	Broadview Heights	OH	44147	5/11/1999	Shelly Everitt - consultant for Manor Care -scheduled Manor Care Barberton June 9, 2:00 pm . Also gave my name to nursing home in Kent to do inservice. Dr. James Bailey heard PF inservice and was interested in having home serviced as well.
PPLPMDL0080000001	Cleveland	OH	44104	5/11/1999	time principles very helpful
PPLPMDL0080000001	Cleveland	OH	44104	5/11/1999	im residents
PPLPMDL0080000001	Akron	OH	44310	5/11/1999	Nancy Johnson - staff developm. new position - 1 month. says staff anxious for any inservices. Scheduled CEU talk June 10 and seminars June 17 - see planned dates.
PPLPMDL0080000001	Broadview Heights	OH	44147	5/11/1999	Shelly Everitt - consultant for Manor Care -scheduled Manor Care Barberton June 9, 2:00 pm . Also gave my name to nursing home in Kent to do inservice. Dr. James Bailey heard PF inservice and was interested in having home serviced as well.
PPLPMDL0080000001	Cleveland	OH	44106	5/11/1999	Very nice and had always used vic or perc. Had heard of oxy but never tried.Sd wd try for hysterectomy pts first/follow up on first floor Macdonald any time
PPLPMDL0080000001	Akron	OH	44304	5/11/1999	says has used the 20 a couple of times, girls in office mostly told him to.
PPLPMDL0080000001	Akron	OH	44304	5/11/1999	says using more for non malig, think he's just saying what i want to hear. tried to bring up twaddle program, walked away
PPLPMDL0080000001	Cleveland	OH	44106	5/11/1999	Very sloof/sd he had not used it but was familiar-no real time today but I can make an appt.
PPLPMDL0080000001	Beachwood	OH	44122	5/11/1999	wnet over psedo addic vs add wanted to know add of oxy:has written once will use this week
PPLPMDL0080000001	Akron	OH	44304	5/11/1999	interested in lax proto. used oxy a few times, mostly for hemoids.
PPLPMDL0080000001	Akron	OH	44307	5/12/1999	guys say they are using more, tried to bridge into areas where not using, seems like habit is slowly breaking. they didn't know oxy was on medicalad

PLPMDL0080000001	Akron	OH	44309	5/11/1999	found her in em. data tied to stow. big vic user. intro oxy call, committed to using for fractures
PLPMDL0080000001	Cleveland	OH	44115	5/12/1999	Symposium. Let him know more info on Heartland Hospice date - Tuesday, August 3. Gave him background info. Also discussed pt. from Copley Health that I was paged on - agreed with my conversion; also said to get more info on bone pain, then look to adding adjuvant to address it. Meeting still set for end of the month.
PLPMDL0080000001	Cleveland	OH	44106	5/12/1999	Doing a lot of inservices and wants more lit on oxy/very int in speaking and was very happy with all I have given him. Has not talked to phcy yet about Oxy for post-op pain. Bad mood today. Sd he sees residents writing it quite a bit/needs conversion charts!!!!
PLPMDL0080000001	Akron	OH	44320	5/12/1999	ask about specific pt that he had put on oxy. what types would he use vicodin es on? find out he has written rx before surgery or pre op orders? already has the script written for the pts, vicodin es pre printed script pads, oxycontin has to be written, patty and dana sometimes take care of script.
PLPMDL0080000001	Cleveland	OH	44106	5/12/1999	Pretty much doing what Rosenberg does. Also doing a lot of general aces.
PLPMDL0080000001	Lakewood	OH	44107	5/12/1999	He writes the theophyllines from the samples he has . Stress the Uniphyl advantages at breakfast.
PLPMDL0080000001	Twinsburg	OH	44087	5/12/1999	they are relatively new and part of the marymount cc network. They are only seeing about 20 patients a day. they have similar pain ladders consisting of darv and t3 or vic. rarely perc. initially niching for ca but we talked about non malg and using instead of combo's. talked about a couple of specific patients. hip replac patient they do not use theoph but recognize that during training it was in the out phase. talked about add on potential for pat and how discontinuing the symptoms come back and patients do not feel as well.
PLPMDL0080000001	Twinsburg	OH	44087	5/12/1999	they are relatively new and part of the marymount cc network. They are only seeing about 20 patients a day. they have similar pain ladders consisting of darv and t3 or vic. rarely perc. initially niching for ca but we talked about non malg and using instead of combo's. talked about a couple of specific patients. hip replac patient they do not use theoph but recognize that during training it was in the out phase. talked about add on potential for pat and how discontinuing the symptoms come back and patients do not feel as well.
PLPMDL0080000001	Akron	OH	44304	5/12/1999	nt used since last call, reiterated benefits of oxy. un going well, converted a patent from theo last week
PLPMDL0080000001	Akron	OH	44319	5/12/1999	maintaining pts on oxycontin not starting alot of new pts on oxycontin. uni, theo is last resort but has some pts existing on theo?
PLPMDL0080000001	Cleveland	OH	44444	5/12/1999	Module 2 2:30 & 3:30 CNA's - good discussion on specific pts. Emphasized investigating pts. concerns more with questions - describe your pain, where is it,....tell nurse. Carol Gibson - same back pain, nice visit with son. Likes to do programs specifically with this group. Will continue module series when complete
PLPMDL0080000001	Middleburg Hts	OH	44130	5/12/1999	Pat - dropped off Senokot 5 samples and hospice coloring books. need to f/u with Karen Malloy on doing pain program. Let Pat know David working with drs. at Southwest.
PLPMDL0080000001	Cleveland	OH	44115	5/12/1999	Breakfast display with Audrey Heckaman at Windows on the River in the Flats. See Seminar notes
PLPMDL0080000001	Cleveland	OH	44127	5/12/1999	WENT OVER DOSING AND TIME HAS PAT ON 80MG Q8 THEY WERE CONCERNED
PLPMDL0080000001	Cleveland	OH	44127	5/12/1999	NO 80MGSS HAS SEEN OXYCON FROM POD AND DIDNT THINK IT WAS INDICATED FOR ACUTE EXPLAINED AND THEN AGREED
PLPMDL0080000001	Cleveland	OH	44109	5/12/1999	ROD DID NOT GIVE TOO MUCH INFO ON
PLPMDL0080000001	Middleburg Hts	OH	44130	5/12/1999	he has concerns about oxy stocking talked to him about the surgery center stocking oxy soon talked about hte stores where oxy is in stock. he is using in the same quantities as his combo rx's. need to get more consistent using oxycontin for chronic pain and after vicodin and codeine. percetel oxy as stronger than vicodin. oxy for more chronic and acute pts using codeine or vicodin. short acting vs long acting. uni, uses theo as last resort, not starting pts on theo but is maintaining pts on theo. senokot-s recommending.
PLPMDL0080000001	Akron	OH	44333	5/12/1999	see dr paris, same luncheon, but he is more apprehensive about opioids, oxy is alot stronger than he wants to use. theo, not starting any new pts on theo's.
PLPMDL0080000001	Barberton	OH	44203	5/12/1999	use has oxy placed after the combination opioids, using oxy for more severe chronic pain, using price as an out. issue is potency and onset of action, prn vs fixed dosing. uni, using theo's for copd and after long acting
PLPMDL0080000001	Akron	OH	44314	5/12/1999	find out what opioid dr is starting with and when going to oxycontin? using oxy after already on comco opioids. talked about starting pts on oxycontin before short acting opioids. uni, using theo for ashma and copd, using after long acting albuterol. recommends senokot-s.
PLPMDL0080000001	Akron	OH	44333	5/12/1999	has tylox and percocet on post op orders, need to get oxycontin to be recommended.
PLPMDL0080000001	Cleveland	OH	44106	5/12/1999	Vey aloof and says he doesn't have anything to do with what pt gets post-op-residents do it all but that was a smoke-screen because then he wanted to know all about it and why to use it instead of perc. Sees it being used when he does his major abdominal surgeries. F/U somehow. Does mostly transplant surgeries. Won't be hard to see on a regular basis but get to the general surgery residents.
PLPMDL0080000001	Middleburg Hts	OH	44130	5/12/1999	not sure if what he tells me is accurate. having trouble verifying his use in pharmacies. talked about fast for some of his post op and how that may be easier to swallow and then going to oxy.
PLPMDL0080000001	Akron	OH	44302	5/12/1999	quick call, spoke this morning at oncology conference. gave benefits of oxy over ms, didn't offer feedback as to whether she's using.
PLPMDL0080000001	Akron	OH	44302	5/12/1999	sat in on resident lunch, didn't contribute much. interested in pca conversion. emphasized patient counseling on price of rx, seemed interested in generec vs ox
PLPMDL0080000001	Parma	OH	44129	5/12/1999	talked about oxy in the wc setting. talked about the reel of life and how simple oxy really is. safety and addiction are issues with her but he biggest concern seems to be psuedo addict behaviors. talked about hte definition but will need to give a better description. also need to be more consistent and get here more often. next call...non malignant data back pain and elderly clinical data
PLPMDL0080000001	Akron	OH	44333	5/12/1999	still using some combo opioids, says oxycontin is first line, keeping pts on combo's or titrating to duragesic. seeing pts from the arthritis group.
PLPMDL0080000001	Cleveland	OH	44106	5/12/1999	Pretty much a jerk. Wants to do tons of blocks and isn't titrating oxy effectively. Boswell is best target.
PLPMDL0080000001	Akron	OH	44320	5/12/1999	find out when and why still using lortab? what using for chronic pain patients now? abdominal hysterectomy pts, go home on tylox or percocet, the meds that they were put on in the hospital, converted to 40mg q12h for post op. tylox or percocet doses 2 tabs q3-4hrs.
PLPMDL0080000001	Akron	OH	44312	5/12/1999	trying in the hospital so he can monitor the pts, had a chronic arthritic on oxy 20mg q12h doing well. trying to use as first opioid before short acting? tolerance is an issue, like the toradol effect, pts get to a pt and not more opioid will improve pain control. going to expand to outpt.
PLPMDL0080000001	Cleveland	OH	44110	5/13/1999	CEU program - Sue Tannenbaum, Neighborcare Just passed state survey - have hospice pt on Duragesic and using 10mg morphine sulfate every 2 hrs. Sue says she'll pull chart and look at conversions to OxyContin. Dr Whitehouse has majority of residents.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	ask why he won't switch pts from vicodin to oxy. when would use oxycontin?
PLPMDL0080000001	Westlake	OH	44145	5/13/1999	He is a pretty loyal Uniphyl writer. He also writes some OxyContin but even more Vicodin. Go after Vicodin next time.
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	Says residents do most of the writing but he has written some himself and has seen it written by several residents. Will cont to use
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	Kind of cocky/is going to Harvard in July. Says has used some but doesn't always remember
PLPMDL0080000001	Barberton	OH	44203	5/13/1999	oxyconti as first choice of opioids for pts, said using all doses even 80mg tabs.
PLPMDL0080000001	Cleveland	OH	44111	5/13/1999	has been using more went over dosing
PLPMDL0080000001	Westlake	OH	44145	5/13/1999	He cancelled lunch, but appreciated the Senokot and asked me to reschedule to talk about OxyContin. I went over OxyContin with his staff. They were interested in dosing.
PLPMDL0080000001	Westlake	OH	44145	5/13/1999	He asked about OxyIR and said he will start writing IR and maybe OxyFast.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	concern is potency vs vicodin. carpal tunnel pts are most routine study for workerrs comp pts.? said using more oxy, for bone pain and more complicated procedures, 10mg and 20mg tabs.
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	F/U--still using. Will probably be on eof the last times I see her. Says that oxy is all they are using. She will be doing a fellowship at UH in July.
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	Is graduating in June and going to Erie PA. Has been using some oxy and sd wd use exclusively until he leaves in July
PLPMDL0080000001	Lakewood	OH	44107	5/13/1999	She is familiar with OxyContin but uses vicodin. Find out why Vicodin at breakfast. Also get her Theodur business. Combine that with her Uniphyl scripts and she can become big!
PLPMDL0080000001	Cleveland	OH	44127	5/13/1999	hard to talk to butr says she has used post oper
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	F/U--leaving at end of June Has used but says pts complain of too much nausea. Have switched some pts to vic but still using oxy first.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	see individual physicians. using oxy for more invasive surgeries, vicodin or darvocet for less because of refills, and potency issue
PLPMDL0080000001	Broadview Heights	OH	44147	5/13/1999	Sue Tannenbaum - is interested in COPD program to help promote to nursing homes - says that that is something that isn't talked about much at all. Darvocet is monitored, but not actively converted - depends on situation. Surprised that Manor Care passed survey.
PLPMDL0080000001	Westlake	OH	44145	5/13/1999	He is using a little Unidur and Theodur. Bring studies next time.
PLPMDL0080000001	Cleveland	OH	44111	5/13/1999	bagels in or slow surg day but succes prom of oxy
PLPMDL0080000001	Lakewood	OH	44107	5/13/1999	He supports and uses a lot of Uniphyl. Get the little bit of Theodur business of his.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	starting more pts on uniphyl, not trying bid theo to see how pts tolerate theo.
PLPMDL0080000001	Cleveland	OH	44111	5/13/1999	or
PLPMDL0080000001	Cleveland	OH	44127	5/13/1999	busy or day lopez, torres, shim, mosbassri
PLPMDL0080000001	Cleveland	OH	44127	5/13/1999	or
PLPMDL0080000001	Westlake	OH	44145	5/13/1999	He appreciated the Senokot coupons and rebates. He carries OxyIR but never sees scripts. No Fast.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	senokot- 10's and oxy higher doses.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	see individual physicians.
PLPMDL0080000001	Broadview Heights	OH	44147	5/13/1999	Sue Tannenbaum - is interested in COPD program to help promote to nursing homes - says that that is something that isn't talked about much at all. Darvocet is monitored, but not actively converted - depends on situation. Surprised that Manor Care passed survey.
PLPMDL0080000001	Cleveland	OH	44113	5/13/1999	had used post op but forgot and hard to break ha bits
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	Sd that oxy is all he is writing/just wrote 2 rx yesterday.
PLPMDL0080000001	Cleveland	OH	44127	5/13/1999	has been using mostly 10mg and then tries to get pats off opioids
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	May be going to Lutheran in July. Has several offers of places to go. Is using quite a bit. Says residents use all the time
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	F/U--see if still only writing oxy-will be one of the last times I see him due to hospital situation Told me that it is all he is writing, and all everyone is writing. They are using it at the IMC also. Some people complain of nausea a lot but they just keep them on it anyway. Only a few have had to come off it.
PLPMDL0080000001	Akron	OH	44333	5/13/1999	Ask dr what opioid he starts with? What is the most common dose of oxycontin using? titating to need. still keeping some pts on combo's if already on.
PLPMDL0080000001	Cleveland	OH	44106	5/13/1999	f/u-see if tried Sd had not used since our last visit until yesterday!!! Stepped down from being chief of surgery. Is probably leaving Mt sinai but staying in Clevee. May attend our program on Friday night
PLPMDL0080000001	Cleveland	OH	44111	5/13/1999	quick hit has used some

PPLPMDL0080000001	Akron	OH	44333	5/13/1999	discuss oxycontin use in place of vcodoin, for prn use. Use levy reprint to go after darvocet use. ask about specific new pts on oxycontin. addressed oxycontin vs vicodin potency issues . said will use to initiate opioid
PPLPMDL0080000001	Cleveland	OH	44111	5/13/1999	will try for spinal headaches it's pain that ans induce
PPLPMDL0080000001	Lakewood	OH	44107	5/13/1999	Gave Dr. Diab a dosing card in the hallway before entering the exam room. 12 hour control was mentioned as a nice feature.
PPLPMDL0080000001	Barberton	OH	44203	5/13/1999	likes oxycodone, q12h dosing benefits, start with stay with.
PPLPMDL0080000001	Akron	OH	44333	5/13/1999	see individual physicians. using oxycontin for more of his bone pain procedures, 10mg tabs 1-2 q12h. for his carpal tunnel or more tissue involvement using vicodin and darvocet. oxycontin stronger than vicodin. oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	5/13/1999	see individual physicians. using 10mg tab q12h, thinks oxy is stronger than vicodin, because of class issue, went over conversion factors.
PPLPMDL0080000001	Westlake	OH	44145	5/14/1999	By bringing in bagels, I was given all the time I wanted. Michelle Hoban said call ahead anytime and she'll get me in.
PPLPMDL0080000001	Akron	OH	44333	5/13/1999	ask if has used oxy on staggered dosing or on a prn basis. go after darvocet with levy reprint. using oxy for more acute pain, 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	5/14/1999	Discuss further theo use and where positions it. I don't have a good feel for this. See what other conversions have taken place Says has used uni twice-once at VA and once at UH-so far so good. Will consider when decides they need theo
PPLPMDL0080000001	Beachwood	OH	44122	5/14/1999	fquick hit jim rx's all post op rxs
PPLPMDL0080000001	Cleveland	OH	44195	5/14/1999	Good guy but very cocky-I don't think he has really used too much-won't get specific.Likes to act like he's big gun
PPLPMDL0080000001	Beachwood	OH	44122	5/14/1999	copd pats karpel
PPLPMDL0080000001	Cleveland	OH	44104	5/14/1999	last day of clinic moving to minn in august;used oxy today on pat and usng with dr helper
PPLPMDL0080000001	Lakewood	OH	44107	5/14/1999	He likes OxyContin but also uses Vicodin and Percocet. Go after them hard at lunch
PPLPMDL0080000001	Westlake	OH	44145	5/14/1999	Get more diffinative info about renal dialysis patients how OxyContin reacts vs. MS Contin
PPLPMDL0080000001	Cleveland	OH	44106	5/14/1999	Saw at VA-vry int in Uni and sd hd seen it used here recently. Not big on theo but it definitely has a place. Has used in past and willuse again
PPLPMDL0080000001	Cleveland	OH	44122	5/14/1999	concerned about cost one medicare pats
PPLPMDL0080000001	Cleveland	OH	44195	5/14/1999	Is done in June and going to Erie. Promised to write only oxy between now and then
PPLPMDL0080000001	Lakewood	OH	44107	5/14/1999	He writes only Vivodin. Go after it at lunch. Big potential.
PPLPMDL0080000001	Cleveland	OH	44195	5/14/1999	GS resident/has used Oxy at Metro and is now back at CCF/will try
PPLPMDL0080000001	Cleveland	OH	44195	5/14/1999	Sd Oxy is pretty much all they have been using lately!! will keep it up--likes less call-backs
PPLPMDL0080000001	Cleveland	OH	44106	5/14/1999	Contact re scheduling lunch for surgery/will be chief. Contacted about lunch and oxy/is chief at VA/great guy/sd has used it at Metro and will try at VA
PPLPMDL0080000001	Tallmadge	OH	44278	5/17/1999	quick window call, uni delivery sytem vs generic bids
PPLPMDL0080000001	Lakewood	OH	44107	5/14/1999	Quickly met. Get his percocet business at lunch. Big potential.
PPLPMDL0080000001	Beachwood	OH	44122	5/14/1999	out of oxyfast will make sure they keep 2 in stock
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/14/1999	dinner with res sets/oaks using oxy
PPLPMDL0080000001	Beachwood	OH	44122	5/14/1999	no narc license bring ce credit info and samples
PPLPMDL0080000001	Westlake	OH	44145	5/14/1999	Brought bagels. Dr. Feldon wanted to know advantages of OxyContin vs. MS Contin for dialysis patients. He also wants OxyIR on formulary.
PPLPMDL0080000001	Cleveland	OH	44122	5/14/1999	has writtne once since saw hm 1st needs to get in habit will be tough since he's old
PPLPMDL0080000001	Cleveland	OH	44110	5/17/1999	Module 2 @ 6:30/2:30 intermediate care - not much outside of tylenol/darvocet. only 40 beds - little turnover with CNA's - feel they have good control of pain. May not be much opportunity to gain new business.
PPLPMDL0080000001	Lakewood	OH	44107	5/14/1999	He is a big Vicodin user because thats what he is used to. Continue to put OxyContin infront of him to get familiar.
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	show the blood levels of uni 600mg vs bid theo. side effects is issue. ask if has any pts on bid theo? went over blood levels and showed with lower levels would equal less side effects.
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	using low doses has pats with post herp nurolog show study
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	has used in past forget
PPLPMDL0080000001	Akron	OH	44278	5/17/1999	cant seem to get hm to break vic habit
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	liked article on pain in elderly and oppioids section
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	stop at charity and get his resid to use he thinks his pats dont have that much pain
PPLPMDL0080000001	Cleveland	OH	44106	5/17/1999	See what happened at VA and what use is now Saw at Green Rd. Sd has used and has seen residents use/does forget about it sometimes but it did work well when he used it
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	committed to using xoy dr davis told him it was on 8a
PPLPMDL0080000001	Bedford	OH	44146	5/17/1999	talked about add on vala of uni and what types of patients would benefit from adding on.went over martin pak to get more brand specification and talked about its delevy being similar to morphine and lack of immediate release.
PPLPMDL0080000001	Cleveland	OH	44121	5/17/1999	Uniphyl is primary theophylline used. Very high prescriber. Try to use him to influence Dr. Sher.
PPLPMDL0080000001	South Euclid	OH	44121	5/17/1999	Quick reminder of Uniphyl.
PPLPMDL0080000001	Middleburg Heights	OH	44130	5/17/1999	he has several patients on oxy with very good results.but he still reverts to using mostly vic because it can be called in.compared again to vic and showed how much it is like using vic but wont get filled generically.went over the every 4 hour visual and compared to his lifestyle or giving his kid medication. healing times and sleeing thru the night.he trains for triathalons
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	discuss what pts from the rheumatology group are coming in on? what going to or how managing the pts pain? if pts on short acting and pts say its lasting 8hrs whether percocet or vicodin es then he keeps them on short acting, the elderly more often, also mentioned the cost. if not goes to oxycontin. pt that has had two back surgeries put on 40mg q8 and doing great. using duragesic patch for pt that need alot of pain,, mention pt on 75 mcg patch and tylenol 4 for breakthrough.
PPLPMDL0080000001	Brookpark	OH	44142	5/17/1999	followed up with the fast and the ie and talked about stocking.will need to verify what the stores are doing and if they are moving that much.he is still hesitant to go to the higher doses.went over pi and avg dosing.
PPLPMDL0080000001	Cleveland	OH	44113	5/17/1999	info on oxyfast and article on elderly
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	oxyfast for breakthrough
PPLPMDL0080000001	Cleveland	OH	44119	5/17/1999	Spoke with 3 of the night shift nurses - usually 10 people on staff at night - would appreciate a night time visit some time - say they deal with a lot of pain at night because outside activities aren't around. Senokot samples.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	5/17/1999	David Simpson - need to set appt.
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	went over kirsten to get his opinion and he said that the article was old and that it did not make that big of a difference in copd and that he likes to use bid's as well.need to get him committed to uni and brand
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	not oxyfast in yet
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	lunch wtih obgyn
PPLPMDL0080000001	Cleveland	OH	44113	5/17/1999	has oxyfast;yna using
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr dietrich.
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	concerned pat had lot of nausea and wanted back on morphine;show study
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr pennington and a fellow. fellow was receptive to oxycontin. pennington thinks oxycodone(percocet) is stronger than vicodin, placing oxycontin for more severe cases.
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	oxycontin is being used for chronic pain, after pts have been on lortab or vicodin first. not using for acute pain. uni, using for copd after the inhalers?.. senokot-s for constipation.
PPLPMDL0080000001	Akron	OH	44278	5/17/1999	has been using a little on elderly arthritis patients, and some in the nursing home. tried to broaden use with more acute use
PPLPMDL0080000001	Solon	OH	44139	5/17/1999	follow his first rx to see if he is worth calling on
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr stan dr shin. uses lower doses of opioids, then does blocks or uses adjuvant medication.
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	quick hit and gave info
PPLPMDL0080000001	Akron	OH	44319	5/18/1999	CEU inservice - Kathy, DON Patty, Staff Development Darvocet usage/Tylenol, Percocet Randy, LoMed consultant - see notes
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr stan dr shin. using oxy all doses is mainly converting pts that exist on opioids already.
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	same response, working well, no complaints so he says doing well, never gives alot of feedback on pts.
PPLPMDL0080000001	Cleveland	OH	44109	5/17/1999	says she using oxy and likes samples of senk
PPLPMDL0080000001	Bedford	OH	44146	5/17/1999	he is niching oxy for ca and not for everyday type pains.will treat most chronic pains with ns aids and maybe darvocet.he has another office in orwell and he is here on mondays thurs and fri.compared oxy to the combos but he still thinks it is stronger.went over uni and he does more with copd than asthma.started to go over kirsten but ran out of time.
PPLPMDL0080000001	Parma	OH	44129	5/17/1999	golf is a major hot button for him.taking him out on a tuesday afternoon may be key,se are his hangup.nausea.but he did not realize that he was also getting calls back all the time with using vic.compared se with vic and talked about using an anti emetic for his sensitive patients.said he would give a full weeks try to see how much nausea he would really get
PPLPMDL0080000001	Bedford/Sinai	OH	44146	5/17/1999	not sure what to do here.he is amiable but does not follow thru with his commitments talked about the breakthrough and how to dose and titrate.need to verify what he is doing
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr noble and dr bell. dr bell falls out of habit of wrtiting oxycontin, does mainly all shouldlers, 20mg q12h said going to use on case today. have feeling thinks oxycontin is stronger or is not going to last 12 hrs.
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	dr dietrich. dr mentioned putting a patient, problem patient with some addictive behavior on 40mg q12h and the pts said was nausea, told him that is a possible side effect. mainly using 20mg q12h. vicodin is a habit, also went over proper dosing with apap for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	5/17/1999	ask if has any pts for acute pain on oxycontin, what dose. When used oxycontin how does he dose it? What most common acut epain syndrome. says using alot, hit acut epain, said has used for acute pain, 10mg q12h
PPLPMDL0080000001	Akron	OH	44319	5/18/1999	starting and some pts don't like oxycontin/ ?delivery system.
PPLPMDL0080000001	Akron	OH	44139	5/18/1999	dr rogers. quick hit oxycontin, prompt onset of action with less abuse potential.
PPLPMDL0080000001	Solon	OH	44139	5/18/1999	went over picture reel piece and talked about how easy it is to give the oxy vs combos.he likes to use the standard drug according to the area that he works. relies on the pa to help choose med of choice.went over acl art and short term use and benefit
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/19/1999	saw him at the hospital.talked about brand specification and the role of generic drugs.will need to follow up in his office

PPLPMDL0800000001	Akron	OH	44333	5/18/1999	discussed uni and theo use, mentioned theo comes and goes, started with the ATS guidelines, talked about Karpel and Kirsten reprints that theo works. going to use more 400mg and 600mg. oxy, like it for acute pain, chronic pain is tough, mentioned when send out, pt come back on other opioids and hard to control, with oxy can control at office. senokot-s.
PPLPMDL0800000001	Solon	OH	44139	5/18/1999	he does alot of physicals.talked about safety in the elderly.add on valu with uni.laura is getting worse.
PPLPMDL0800000001	Bedford	OH	44146	5/18/1999	she does not feel competent about using opioids and it is by choice.traditional opioid fears and issues.went over the differences between oxy and darc and the combo's.chose a few patients that are on darv to convert to oxy.
PPLPMDL0800000001	Akron	OH	44333	5/18/1999	discussed uni and theo use, mentioned theo comes and goes, started with the ATS guidelines, talked about Karpel and Kirsten reprints that theo works. going to use more 400mg and 600mg. oxy, like it for acute pain, chronic pain is tough, mentioned when send out, pt come back on other opioids and hard to control, with oxy can control at office. senokot-s.
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PPLPMDL0800000001	Solon	OH	44139	5/18/1999	more comparisons to durages with an emphasis on cost and ease of use.
PPLPMDL0800000001	Cleveland	OH	44112	5/18/1999	Now running pain clinic at Huron Rd. Says he has written many Rx's for Oxy.
PPLPMDL0800000001	Garfield Hts	OH	44125	5/18/1999	he is extremely busy andn getting more stressed.talked about safety in the elderly and why oxy makes sense.need to get him somewhere.
PPLPMDL0800000001	Solon	OH	44139	5/18/1999	still pretty negative about using oxy for short term use.he is very happy using with how he is using oxy now.has some on higher doses but firmly believes in oxy not lasting 12 hours.
PPLPMDL0800000001	Cleveland	OH	44112	5/20/1999	Module 2 7:30/2:30 questions: what is best med for consistent chronic pain? Best for MS (neuropathic specific). Believe Darvocet doesn't work. No scales being used.
PPLPMDL0800000001	Solon	OH	44139	5/18/1999	she was not a happy camper.said that she has used on 5 patients and all of them had difficulty.nausea and did not like to take.when she put them back on vic they were fine.every time in she has a different objection to using oxy.when asked about hte 5 patients she said that she put them on the 5 mg, 1-2 q12. she did say if someone came in on it that she would continur therapy
PPLPMDL0800000001	Copley	OH	44321	5/18/1999	uses vicodin and percocet for acute pain, and treats nursing home pts. q12h dosing. uni, ATS guidelines, mentioned uses after accolate.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/19/1999	he will be going to ari in july.Sal Iacognata will be the new chief resident.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/19/1999	talked about the program that he wants to do.he is unorganized but it will be a big deal if it comes off.need to go over short term benefits of xoy
PPLPMDL0800000001	Independence	OH	44131	5/19/1999	he said that he is not using duraguc with the msc that much any more.not brand specific with msc as much as he used to be.asked about new products but he did not answer completely
PPLPMDL0800000001	Garfield Hts	OH	44125	5/19/1999	stocking list and comparison to the combos he is not totally sold.he has had some difficulty with se but did not realize that he has more call backs with the vicodin.made sure he knows where he can get the oxy.combo's still in his habit
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/19/1999	he is going to be the chief resident starting nex month.went over del sys and how oxy compares to the combos.vic is combo of choice with some darv.wanted to make sure that he understood that i wanted to do more programs at the hospital
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/19/1999	very skeptical about efficacy but he rarely titrates.always get a commitment when we talk but not sure how long it will last.cowan is biggest drawback.need to get some time
PPLPMDL0800000001	Garfield Hts	OH	44125	5/20/1999	went over differences with theoph's and del sys and no immediate activity.martin pak to get his generic stuff
PPLPMDL0800000001	Garfield Hts	OH	44125	5/20/1999	he was real busy.talked about his theoph use and how it is basically generic and if there is a chance of drug interactions, shouldn't he have a little more assurance about its efficacy.showed martin pak to let him know that there is a difference in theophyllines and how to convert to uni.
PPLPMDL0800000001	Akron	OH	44307	5/20/1999	get commitment to use n place of prns for elderly arthritis
PPLPMDL0800000001	Akron	OH	44307	5/20/1999	get commitment to use for other prn patients, broaden arthritis
PPLPMDL0800000001	Akron	OH	44310	5/20/1999	broaden his use, still using dur for ca
PPLPMDL0800000001	Solon	OH	44139	5/20/1999	he is a stickler for time and detail.he is a green and wants the facts.gives you ten minutes and ten minutes only presented oxy for non malig and benefits over combos.addiction and tolerance are key reasons why he does not use freely but pain meds have their place.went over deliv system and how it makes oxy special.presented patients feeling better when on theoph but he cut short time he is very negative about using theoph.
PPLPMDL0800000001	Mayfield Village	OH	44143	5/20/1999	Tish/Ken - prices of CII's for VNA price comparison. Push Uniphyl - Tish says they have gotten some conversions based on the 1 day dose. Senokot samples. Ken requested prescribing guides. Peri-Colace approved by state
PPLPMDL0800000001	Garfield Hts.	OH	44125	5/20/1999	need to find a way to make an impact with this guy.his potential is tremedous.went over del sys benefit but that was about all the time. had to delete and reenter because computer sys would not let me change his lack of address
PPLPMDL0800000001	Akron	OH	44307	5/20/1999	go into delivery system if he gives enough time
PPLPMDL0800000001	Akron	OH	44307	5/20/1999	get aggressive, what ever i need to get use. build up ego
PPLPMDL0800000001	Garfield Heights	OH	44125	5/20/1999	tried to talk to him about using oxy instead of combos and using in the non malig setting and he was more interested in talking about senokot.he is not a theoph supporter
PPLPMDL0800000001	Brecksville	OH	44141	5/20/1999	she said that she has a couple of patients on theoph and uni.made an appt to get more time.she is very afraid of using opioids and some of this may come from an husband.
PPLPMDL0800000001	Solon	OH	44139	5/20/1999	he is very interesting when it comes to potential.followed up with his commitment to use and he has tried a few times but still goes back to his old habits of vic and combos.calling in seems to appeal to him.made an appt to get more time.
PPLPMDL0800000001	Akron	OH	44310	5/20/1999	follow up with the acute use. ask whaat patient type he uses vic on mostly
PPLPMDL0800000001	Maple Heights	OH	44137	5/21/1999	trying to stress the fact that most of his theoph gets filled generically.trying to play his hesitancy to add for new patients and talking about not getting consistent because of the generic.
PPLPMDL0800000001	Westlake	OH	44145	5/21/1999	He writes a lot of OxyContin but has much more potential. Get his Vicodin scripts
PPLPMDL0800000001	Maple Heights	OH	44137	5/21/1999	hard to get any time with her.her combo use is all over the place including perc.tried to talk about safety issues and ease of use for the patients.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/21/1999	Reminder post-op. Left Senekot samples.
PPLPMDL0800000001	Westlake	OH	44145	5/21/1999	Maintain his scripts. H writes a good amount of OxyContin but doesn't have a lot more potential.
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/21/1999	Discussed with Pat and Marie and new Director (name?) different nursing home programs we are able to sponsor - 1 hr., 3 hours, 6 hours at area hotel. Are interested - looking at doing in November for hospice month. Keep Sen. samples coming; like coloring books. Pat - daughter in San Fran w/future son-in-law. contact for date
PPLPMDL0800000001	Westlake	OH	44145	5/21/1999	They understood the advantages of using OxyContin in an ER setting. Be peristant.
PPLPMDL0800000001	Maple Heights	OH	44137	5/21/1999	he is niching oxy for more strong than the everyday combos.talked about the non malignant pain states and safety in the elderly.dosing and combo equivalence.dosing will be important to keep stressing how to do it
PPLPMDL0800000001	Westlake	OH	44145	5/21/1999	He said he writes a lot of Vicodin. He sees the advantage of long acting and our safety features. He said it's all a matter of habit. So break the habit.
PPLPMDL0800000001	Akron	OH	44310	5/21/1999	didn't give any time, reminder call
PPLPMDL0800000001	Richmond Hts.	OH	44143	5/21/1999	Discussed opiod role in neuropathic pain. Sent letter.
PPLPMDL0800000001	Northfield	OH	44067	5/21/1999	he likes the idea of oxy being a q12.addiction and tolerance are issues but likes the fact that he can call in the vic and other combos;it is important to keep up the visits because seeing my mug helps him remember oxy
PPLPMDL0800000001	Garfield	OH	44125	5/21/1999	need to show equivalency to darv and differences between perc talked about his vic and darv patients and showed how oxy can actually be safer.need to get here on a tuesday and get a little more time
PPLPMDL0800000001	Akron	OH	44333	5/24/1999	ask what pts he is using vicodin on, and why not oxycontin. also go after the darvocet issue with the Levy reprint. mentioned using oxy 10mg for sciatica, more severe chronic pain. vicodin for acute and starts with darvocet. oxycontin is after both.
PPLPMDL0800000001	Akron	OH	44301	5/24/1999	quick introduction of products.
PPLPMDL0800000001	Akron	OH	44319	5/24/1999	why not starting any new pts on oxy? has she used any vicodin? theo, any pts on bid theo to convert to uni? no new pts on on oxycontin, said no patient candidates. uni, not using theo.
PPLPMDL0800000001	Akron	OH	44301	5/24/1999	no pts on oxy, using mainly all tyleno/codeine. said not starting any new pts on theo.
PPLPMDL0800000001	Broadview Heights	OH	44147	5/24/1999	Eileen Milonich - scheduled Fremont Care Center inservice for July 22 @ 2pm
PPLPMDL0800000001	Broadview Heights	OH	44147	5/24/1999	Eileen Milonich - scheduled Fremont Care Center inservice for July 22 @ 2pm
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/24/1999	Dr. Norman will be out of office much of Sept '99 - unable to do speaker program for Manor Care/Cleveland Clinic. Janet out of office - need to get updated CV. Overviewed lunch info with Dr. Dan Cannone and what types of things we can do for the consortium.
PPLPMDL0800000001	Akron	OH	44333	5/24/1999	two new pts on oxycontin, using for both acute and chronic pain. uni, theoaas last line, after long acting inhalers.
PPLPMDL0800000001	Akron	OH	44333	5/24/1999	discuss the geriatric guidelines for use of opioids in chronic pain pts. Advantages of oxycontin for chronic pain. talked about recent meeting for rheumatologist, and still placing opioids as last resort for chronic pain, thinking more darvocet.
PPLPMDL0800000001	Lakewood	OH	44107	5/25/1999	CEU at 2:30 Adrianna Lovejoy good opportunity here to expand business - assessment very poor among nurses Arianna says. Need to have more info - would like to have assessment sheets that she can promote use of . Discussed importance of using pain scales. Would like copy of inservice and mti that she could use for CNAs. Will follow up on Friday of this week with those materials.
PPLPMDL0800000001	Uniontown	OH	44685	5/24/1999	what benefits looking for chronic pain patients? dosing of oxy? uni, any pts that are not getting control on teir inhalers? always mentions darvocet for chronic pain, oxycontin for acute pain. oxycontin gives good pain management so says pts like it and thinks addiction and doesn't want pts on chronic opiod therapy.. uni, mentioned should use more theo?
PPLPMDL0800000001	Akron	OH	44333	5/24/1999	levy reprint and darvocet. covered levy reprint on darvocet, still uses first line, said has had no problems with it. using oxycontin for more chronic pain, some vicodin. for gout or more acute pain.
PPLPMDL0800000001	Akron	OH	44312	5/24/1999	ask if has started any new pts on oxycontin, after NSAIDS. what most commonly treating with opiods? still going to oxycontin after pts have been on short acting opiods first. theo after longacting inhalers.
PPLPMDL0800000001	Akron	OH	44319	5/24/1999	ask dr if has anymore vicodin es patients to switch to oxycontin, find out what opiod he starts with and why not oxycontin? uni, when going to theo? after inhalers? using oxycontin after vicodin es, confusing good pain control with addition pts like oxycontin and come back because getting good pain control. abuse in concern but says pts are in alot of pain. uni, concerned about blood levels for theo, side effects, pts getting sick.
PPLPMDL0800000001	Akron	OH	44333	5/24/1999	what is dr' looking for in an opiod when prescribing one, benefits? using darvocet first line. writes 30 day supply with vicodin, likes refills. has pt on 80mgs q12h for severe sciatica. oxy with no apap, mentioned oxycontin 3x a day.
PPLPMDL0800000001	Cleveland	OH	44115	5/25/1999	met with jim wants to speak
PPLPMDL0800000001	Cleveland	OH	44115	5/25/1999	follow up on speaker program - Michael Levy for November cost issues with MS vs Roxanne with Audrey: Looking to have Dr. Koontz, Newark, speak at November conference. rec'd info on liason physicians for both VNA and Western Reserve lunch scheduled for June 29
PPLPMDL0800000001	Barberton	OH	44203	5/25/1999	are pts already on opiods before oxycontin(Parris reprint) and is there any pt that wil go away from oxycontin(tolerance). starting with short acting opiods then going to oxycontin when get around max of short acting. uses morphine alot too, after short acting.



PPLPMDL080000001	Barberton	OH	44203	5/25/1999	find out when leaving oxycontin to the patch or if is just starting on the patch and why? side effects? using alot of oxycontin with the patch.
PPLPMDL080000001	Barberton	OH	44203	5/25/1999	hit AT5 guidelines, he said he has always used theo and it works, covered uni, qd dosing with evening meal, better for compliance. oxy, percoet thinks more addicting than vicodin.
PPLPMDL080000001	Barberton	OH	44203	5/25/1999	dea worries with rxing opioids like oxycontin for chronic conditions.
PPLPMDL080000001	Akron	OH	44312	5/25/1999	uni, mentioned using late in the treatment of copd. oxycontin, for chronic pain after the short ating vicodin.
PPLPMDL080000001	Barberton	OH	44203	5/25/1999	he is chief of surgery. uses vicodin q4-6h like dr bisconti. Aske where would use oxy post op? how dose? laxative protocol.
PPLPMDL080000001	Akron	OH	44203	5/25/1999	dr payne
PPLPMDL080000001	Akron	OH	44203	5/25/1999	dr payne abuse is big concern, thinks pts will take oxy more than every 12 hrs.
PPLPMDL080000001	Akron	OH	44333	5/25/1999	asked about ms contin and what doses comes in. thinks ideal dose of oxycontin is 30mg q12h. talked about staggering the dose mentioned more pain in the evening. said going to trymor eoxy post op.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	reprint dealing with side effects vs bid theo. using more uni instead of starting with bid due to side effects.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	ask what concerns has with using oxycontin in place of lortab, if using oxy for abuse pts why not use for all and eliminate the problem. using more oxy 10mg and 20mg, likes q12h dosing with less abuse potential
PPLPMDL080000001	Rocky River	OH	44116	5/26/1999	He wants samples of Uniphyl. He's been writing Theo24 because he has samples.
PPLPMDL080000001	Akron	OH	44312	5/26/1999	When using oxycontin, more for post op or chronic pain?
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	He wanted Uniphyl samples which I'm out of. Get him samples ASAP.
PPLPMDL080000001	Rocky River	OH	44116	5/26/1999	Talked through the window. He was in a hurry but just said that he uses some OxyContin and some Uniphyl. Probe ar oxycontin next time.
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	He primarily uses OxyContin. His practice currently doesn't have a lot of patients on pain meds. Get him to increase his OxyIR usage.
PPLPMDL080000001	North Olmsted	OH	44070	5/26/1999	She needs samples of Uniphyl. She said if she has the samples she'll give me the business.
PPLPMDL080000001	Rocky River	OH	44116	5/26/1999	Not a huge writer, but when he does write it's usually OxyContin. Sell OxyIR at lunch.
PPLPMDL080000001	Akron	OH	44312	5/26/1999	specific new pts on oxy, what type of in patients on oxy and has he tried outpts on oxy? tolerance, what extent is it an issue. use the tolerance piece and benefits of oxycontin?laxative protocols. using mor in patient, said still making judgmetn before using out patient. thinking more potent than short acting and may have more side effects.
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	Met with Tom Bower the director about getting OxyIR on formulary. He said if Dr. Feldon fills out a request then he will bring it in.
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	Went over OxyContin quickly and set up an in-service lunch.
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	Pete Ratisis from high school, has been a pharmacist here for 5 years. He carries 10s, 20s, 40s, and IR. Her has a great understanding of the drug.
PPLPMDL080000001	Westlake	OH	44145	5/26/1999	He is writing some OxyContin but it could be a lot more. Target his Vicodin and Percocet/Percodan business.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	why still keeps some pts on short acting? not alot of talk about oxy and pain control.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	follow u on patients using oxycontin on, what dosing and if would using oxy first line in place of vicodin? using 20mg tabs 1-2 q12h, not worried about sedation as long as pain free, just need to keep after dr.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	potency issue, why thinks oxy is stronger than vicodin? using more oxy, has even used 40mg q12h for svere fracture case. still view as stronger than vicodin. mainly 10mg and 20mg q12h.
PPLPMDL080000001	Akron	OH	44320	5/26/1999	see if has used oxy 40mg q12h for abdominal hysterectomy pts instead of tylox or percoet? using 40mg.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	for tissue surgeries ask if used oxycontin 10mg q12h with darvocet for breakthrough and/or asap? using more oxy in place of vicodin. 10mg and 20mg.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	any surgeries still using vicodin if so why not oxycontin, what doing with pts that need more than 10mg q12h? some nausea with older pts, stopped oxy and went to darvocet.
PPLPMDL080000001	Westlake	OH	44145	5/31/1999	He is using less and less Theophyllin. I need to find out why.
PPLPMDL080000001	Akron	OH	44333	5/26/1999	ask what going to do with patients if not controlled on 40mg q12h? very conservative uses mainly 10mg and 20mg tabs q12h.
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	Lunch let him know of Madonna Hall inservices, need to schedule Sunset w/Audrey discussed usage of MSC and Oxy...Oxyfast's role in breakthrough pain. Also discussed use of Uniphyl as the preferred theo because of benefit of once day dosage and strong blood levels at the right time. Doesn't like darvocet - very stong on Oxy line
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	has he used any breakthrough and oxy for acute
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	see Hall's notes same day
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	oxy vs ms and acute as well as chronic
PPLPMDL080000001	Bay Village	OH	44140	5/27/1999	follow up with Bay's program - liked content of Angie Conyer's talk , but said she lacked the delivery to make program as interesting. Continuing to promote inservices to nursing homes. Pharmacists not interested in doing lunch program at this time.
PPLPMDL080000001	Akron	OH	44321	6/1/1999	Module 2 6:30 am & 2:00 pm CNA's say problems with nursing staff when they need to report something wrong. Nursing too often will hold medication to designated time and not titrate dose properly. Discussed asking more questions of residents;not using the word pain;good communication with nursing staff.
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	see hall's notes for some same day
PPLPMDL080000001	Beachwood	OH	44122	5/27/1999	oxy vs ms and acute
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/27/1999	specific pat and dosing
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/27/1999	acl data and oa non mal data.pi book with vic se and why he can use oxy instead of combo's
PPLPMDL080000001	Westlake	OH	44145	6/2/1999	I educated the staff on OxyContin. I am not so sure this is an area to spend time. Get Audrey's opinion. 6/2/99 Great call Dr. Feldon will fill out the new med form to bring in Oxy IR. Pharmacy already said it was OK if a form was filled out. Follow up if Dr. Feldon filled out the form.
PPLPMDL080000001	Cleveland	OH	44119	6/2/1999	Seminars in Pain Mgmt 1 & 2 Barb - ADON Rosemarie - DON Spedch-Holderbaum in on Weds for majority of day. Liked my emphasis on empowerment and be more assertive in CNA roles - get information and give to nurses. Dr.S-H in home next in-service. Use MSC.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/27/1999	need to get specific patients for oxy trial.back and oa articles for non malignant
PPLPMDL080000001	Uniontown	OH	44685	5/28/1999	what concerns with oxy for acute pain, to start with. what pts on oxy now? uni, when going to theo?
PPLPMDL080000001	Lakewood	OH	44107	5/28/1999	follow up with Arianna Lovejoy - gave her program + certificates. Still need module 1 books/cassettes (20) and assessment sheets.
PPLPMDL080000001	Middleburg Hts	OH	44130	5/28/1999	schedule speaker program. No decision yet - still looking at November.
PPLPMDL080000001	Warrensville Hts	OH	44122	6/1/1999	show dura delivery syst committed to putting pat on oxyfst today
PPLPMDL080000001	Cleveland	OH	44104	6/1/1999	SEE IF HE HAS RX OXYFAST SHOW NEW REPRINT no pats on oxyfast linda husb on dura and oxycont
PPLPMDL080000001	Olmsted Falls	OH	44138	6/1/1999	Good Uniphyl writer but not loyal. He will write whatever he has. He is writing more and more OxyContin usually for chronic pain.
PPLPMDL080000001	Olmsted Falls	OH	44138	6/1/1999	He said he is starting to write a little more OxyContin for chronic pain. Writes Theodur. Find out why.
PPLPMDL080000001	Cleveland	OH	44120	6/1/1999	doesn't like to be bought no lunches or dinner prog is using oxy at st mikes skilled nursing floor
PPLPMDL080000001	Warrensville Hts	OH	44122	6/1/1999	has injury self paying pats concerned of cost wihit oxy pushed oxyir for those keep getting pat specic
PPLPMDL080000001	Akron	OH	44333	6/2/1999	dr cervino using oxy post op for more difficult cases, potential abuse pts. thinks stronger than lortab, future son in law was the old rep.
PPLPMDL080000001	Akron	OH	44320	6/2/1999	using vicodin es, 1-2 tabs q4h, says has crazy pts and they would chew the oxycontin tablets.
PPLPMDL080000001	Akron	OH	44333	6/2/1999	has some pts on 2-3 percoet, or vicodin in a day, cost so doesn't switch to oxycontin. uses all strengths of oxycontin, and uses the patch for pts that have gi problems. senokot-s.
PPLPMDL080000001	Akron	OH	44312	6/2/1999	said has a couple of pts on oxycontin in the hospital, has drawn any conclusions still following up with these pts. no specific info about pts, but is converting pts from short acting to oxycontin.
PPLPMDL080000001	Cleveland	OH	44119	6/2/1999	Joanne Sheldon - letter from Med Dept on Oxy/MSC conversion very helpful. Gave her Ann Berger info for talk in Fall. Spoke with nurses at nurse station - Oxy moving well.
PPLPMDL080000001	Akron	OH	44333	6/2/1999	dr dietrich and dr reilly.
PPLPMDL080000001	Akron	OH	44333	6/2/1999	dr cervino
PPLPMDL080000001	Akron	OH	44312	6/2/1999	keeps asking why stopped sampling uniphyl 200mg, said that is the dose that he starts with. oxy , only for severe chronic pain, oxy ir for acute pain.
PPLPMDL080000001	Parma	OH	44134	6/2/1999	went over kirsten and how patients feel better and also lung functin improvements.talked about parma hospital and what is going on with the new construction and he is an important person with the formulary committee
PPLPMDL080000001	Cleveland	OH	44109	6/2/1999	will use after surgery
PPLPMDL080000001	Akron	OH	44312	6/2/1999	dr does knees, shoulders and hips, most of his low backs mentioned working with neurosurgeon. He has used oxycontin 20mg q12h for surgery. he was using, then hasn't used lately.
PPLPMDL080000001	Akron	OH	44333	6/2/1999	dr dietrich and dr reilly. using oxycontin 10mg and 20mg q12h, even used 40mg q12h for a sever case. still thinking stronger than vicodin. step down from oxycontin to darvocet. have seen some nausea with the elderly.
PPLPMDL080000001	Akron	OH	44320	6/2/1999	said wrotw 40mg q12h for pt today with phegneran suppositories for hysterectomy. using for all post op.
PPLPMDL080000001	Westlake	OH	44145	6/4/1999	lunch This is a big Percocet center. Went over delivery system, dosing, and side effects. They seemed to see the advantages of OxyContin for their post op patients.
PPLPMDL080000001	Parma	OH	44134	6/2/1999	<b>talked about street valu and lack of a reason for selling on the street.joked about getting samples and getting rich.talked about how it is easier because he does not have to do as much paperwork for patients and giving oxy.gave kirsten and need to follow up with his impressions.</b>
PPLPMDL080000001	Akron	OH	44333	6/2/1999	dr dietrich and dr reilly, has seen some nausea with the elderly pts, and has stopped oxycontin and switched to darvocet, and has stopped oxycontin and switched to darvocet, using mainly 10mg q12h.
PPLPMDL080000001	Middleburg Hts	OH	44130	6/3/1999	talked about using uni for his gen theo dur and talked about how to convert pain states and what type of patient to use oxy
PPLPMDL080000001	Strongsville	OH	44136	6/3/1999	she is the director for a 40 bed step down unit at southwest.talked to her about setting up an inservice for the nurses and establishing a pain protocol at the hospital.also compared oxy to the combos and talked about addiction and street valu
PPLPMDL080000001	Middleburg Hts	OH	44130	6/3/1999	he is getting better at remembering products.gave a pat new uni samples but he did give two boxes.made sure that he remembered how to convert.went over dosing again with oxy and equivalents
PPLPMDL080000001	Middleburg Hts	OH	44130	6/3/1999	he is very amiable and has to be reminded about the subject often.getting technical with him seems not to be in the best interest.need to give him simple reasons for why and how to use esp uni.could use oxy a great deal more but will need commitment and much follow up
PPLPMDL080000001	Lakewood	OH	44107	6/3/1999	He said he never really understood OxyContin. He said he would give it a try post op.
PPLPMDL080000001	Middleburg Hts.	OH	44130	6/3/1999	post op studies: ginsberg and post acI went over short term benefits of using oxy and less opioid usage.continue to follow up with frequent hits and reminders
PPLPMDL080000001	Strongsville	OH	44136	6/3/1999	talked about using oxy instead of the combos for everyday pains.after nsaid's or for people that can not tolerate se back pains and oa.went over equivalent dosing and how to write.went over ats and nhibi guidelines aabout placing theoph and she talked about the pat's that she has on but not many new patients are added on.went over kirsten and talked about nighttime symptoms and lung function changes.

PPLPMDL0080000001	Akron	OH	44333	6/7/1999	used 600mg, mg to mg conversion and covered the blood levels., side effects.
PPLPMDL0080000001	Cleveland	OH	44115	6/4/1999	uses vic for acute oxy for ca or chronic hospice;set up lunch to discu and signed for uni
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	He was glad I brought Uniphyl samples. He likes the product and writes it for his Asthma patients.
PPLPMDL0080000001	Westlake	OH	44145	6/4/1999	He writes some Vicodin but doesn't have a lot of potential. His partners (surgens) have more potential.
PPLPMDL0080000001	Westlake	OH	44145	6/4/1999	He was happy I brought Senokot. He's been getting great results from OxyContin.
PPLPMDL0080000001	Westlake	OH	44145	6/4/1999	He was familiar with OxyContin but has forgotten about it. . He sees the advantages over Percocet which he normally uses. Follow up!
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/4/1999	he is not much for giving feedback but he seems to respond to the visits and the literature left behin.talked to him about that it and add on valu with uni
PPLPMDL0080000001	Cleveland	OH	44115	6/4/1999	very little ms cont has 10-20-40 no 80s or ir/fast;dr brooks rxing some and agra
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/1999	spanos video and barriers to pain mgmt;
PPLPMDL0080000001	Barberton	OH	44203	6/4/1999	address fixed dosing vs prn dosing, oxy is a starting with opioid? theo, any pts not being controlled on long acting albuterol? using oxy mor earlier, when pts need around the clock treatment, 10mg and 20mg tabs. uni, theo is being used later.
PPLPMDL0080000001	Uniontown	OH	44685	6/4/1999	oxycotin for more acute pain, darvocet for chronic, confusing good pain control with addiction.
PPLPMDL0080000001	Akron	OH	44314	6/4/1999	not much info he is just writing oxycotin now for more chronic pain, he says he partner likes oxycotin. has sitched some pts over.
PPLPMDL0080000001	Westlake	OH	44145	6/4/1999	He said he is writing more and more OxyContin. He sees a lot of Osteoarthritis. He was glad I brought Uniphyl. He's been writing whatever samples he has.
PPLPMDL0080000001	Barberton	OH	44203	6/4/1999	specific pts on oxy, has he used vicodin for any pts? uni, why theo so late in treatment? asked about tolerance with oxy, tiring to higher dose, how quickly can you titrate. concerned about abuse, and accountability. need to bring a contract so dr can use. uni, no theo, not even local pulmonologists are using theo.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Waved through the window as I set up lunch. Mentioned 12 hour control no peaks and valleys.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	<b>mentioned uses oxycotin on his pts with alcoholism, because of less abuse potnetial, mentioned the ACL study and oxy use, 20mg q12h. he does alot of knees, said would try on ACL pts.</b>
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	says they have used but not in habbit is thinking of pat he will use it on need to see more frequently
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Display table 11:15 - 1:15 outside of Tumor Board. NO COST! FREE! 6/7/99 displayed outside Tumor Conference. Get another table for July.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	when does dr use lorabid instead of oxycotin? why? lorabid for less severe pain surges, oxycotin for pts that need more pain medication.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	He was glad to get patient documentation kits. They have really turned on the heat of keeping good records.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Very good Uniphyl writer. He understands the advantages and evenmentioned about peaking in the early morning hours.
PPLPMDL0080000001	Cleveland	OH	44122	6/7/1999	go over side eff and work with ann to mk sure she's comfortable with using. met with ann and has put on 2 more pats one called and wasn't getting relief 20mg needed to go up on dose and use higher doses
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	doesnt want to be bothered with oxy call backs not willing to try again
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	dosing side effects
PPLPMDL0080000001	Westlake	OH	44145	6/7/1999	He signed through the window. He writes generic. Get more time next time.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Passed him in the hall and gave him ATS guidelines. He appreciated the samples.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	He said he likes Uniphyl but uses a variety of theophylline depending upon samples. He understands the advantages of Uniphyl. He said he uses some OxyContin, some Vicodin, some Percocet.
PPLPMDL0080000001	Cleveland	OH	44104	6/7/1999	REMIND HIM TO USE OXYO IN HOSP CONVER FROM PCA SEE IF AMPUTEE PAT FROM ST LUKES GOT PUT ON OXY
PPLPMDL0080000001	Solon	OH	44139	6/7/1999	she has a interesting mix of patients and she tries to take care of the totat patient.she does not admit to using uni but will refill when necessary.not a fan of opioids and will use only if she has to.compared to combos and talked safety.
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	will not commit most of his cases at imc are local no pain meds
PPLPMDL0080000001	Uniontown	OH	44685	6/7/1999	still thinking oxy for cancer pain or more severe chronic pain, vicodin before oxycotin for acut eshort term pain. uni, for copd after long acting albuterol.
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	spoke with resident and committed to using oxy;dr luce says res rx most prec;
PPLPMDL0080000001	Solon	OH	44139	6/7/1999	he uses a fair amount of combos in post op and post partum settings-quick comparison to the combos and how to use instead of.made appt to get more time.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	follow up on new post op oxycotin pts, what dose? use in place of vicodin? using oxycotin for more painful surgeries, then using vicodin or darvocet, carpal tunnel.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	follow up on new post op oxycotin pts, what dose? use in place of vicodin? more severe fracture pts, not more routine, which she is using vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Spent time talking with ER. Discussed advantages and safety issues of OxyContin in ER.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	follow up on new post op oxycotin pts, what dose? use in place of vicodin?
PPLPMDL0080000001	Uniontown	OH	44685	6/7/1999	what new pts on oxycotin? when using oxycotin? no new pts on oxy, mainly thinking darvocet for chronic pain, and oxy for more severe pain after vicodin. uni, using long acting inhalers before theo. senokot-s
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Good OxyContin writer he had nothing but good things to say about it. He also loves Uniphyl and likes it as an add on.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	same old dr stan, he doesn't want to talk much product, he thinks he knows everything there is to know. using all does of oxycotin.
PPLPMDL0080000001	Uniontown	OH	44685	6/7/1999	using oxycotin for chronic conditions, some oxyfast for cancer pts. mainly 10mg and 20mg. not alot of theo's last resort.
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	go over dosing and ir for breakthou
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/1999	he responds to the visits but likes to talk about a lot of different topics.hard to keep him on track.dosing and equivalents
PPLPMDL0080000001	Westlake	OH	44145	6/8/1999	lunch 30-40 people. The Tumor board presents 2 or 3 cases while I set up a table outside the room. Drs. and Med students get to ask me questions afterward. 6-8-99 Sign up for next year Tumor conference at the end of
PPLPMDL0080000001	Barberton	OH	44203	6/7/1999	mainly seeing mostly low back pain for chronic pain conditions. alot of pts saying the medicatio is not working, need something stronger. discussed side effects, patients are not getting the buzz and saying they can't tolerate the oxycotin. mainly 10mg and 20mg. one pts on 40mg for neuropathy. uni, using theo after long acting albuterol, qd dosing with better pulm function. senokot-s for chronic pain pts.
PPLPMDL0080000001	Beachwood	OH	44122	6/7/1999	go over titration and oxyir has had prob getting ir gave stocking list
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	We spoke outside of Tumor Board. He said he is familiar with OxyContin and uses some. He likes the 12 hour control.
PPLPMDL0080000001	Westlake	OH	44145	6/7/1999	He said he is mostly writing OxyContin. Put a patient on Oxy 120mgq12h today. He is also writing OxyIR but didn't know about OxyFast. Follow up with Fast.
PPLPMDL0080000001	Akron	OH	44333	6/7/1999	follow up on new post op oxycotin pts, what dose? use in place of vicodin? seeing good results, using 10mg and 20mg q12h of oxycotin, carpal tunnel still using vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/1999	Quickly saw through the window. mentioned the 12 hour control then set up lunch.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/8/1999	been using more oxy gave him lead on dr molta
PPLPMDL0080000001	Cleveland	OH	44122	6/8/1999	HAS BEEN LETTING RES USE OXY WANTS TO SET UP DINNER SEE DR SETO
PPLPMDL0080000001	Cleveland	OH	44130	6/8/1999	she is kind of a nut but she certainly has potential.did not like me asking questions about how she treats pain and her ladder.very interested in adjuvant and how to use oxy and the ir.interested in the science of the drug and how it effects receptors and the brain.is using in place of darv adn getting good results
PPLPMDL0080000001	Cleveland	OH	44122	6/8/1999	see if res oaks or williams used on post ope pat
PPLPMDL0080000001	Westlake	OH	44145	6/8/1999	He said he uses a little OxyContin, a little Vicodin, and a little Percocet. Also get more time to show him Uniphyl advantages.
PPLPMDL0080000001	Cleveland	OH	44109	6/8/1999	had one pat allergic to it and medic didnt cov er ir
PPLPMDL0080000001	Cleveland	OH	44111	6/8/1999	young new dr has one pat on oxy 40mg kept him on it;will take time to change her habits
PPLPMDL0080000001	Broadview Heights	OH	44147	6/8/1999	Georganne Anatakis - confirming Belden Village Manor Care for July. Will also do preceptorship that day with her.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/8/1999	oaks and williams went over oxy both committed to using;see if oaks used with dr stanly;williams with gemma
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/8/1999	bagels in or
PPLPMDL0080000001	Cleveland	OH	44109	6/8/1999	tumor bd dr ii
PPLPMDL0080000001	Westlake	OH	44145	6/8/1999	Lisa said only one patient is on OxyContin. The physicians in this area haven't caught on yet.
PPLPMDL0080000001	Broadview Heights	OH	44147	6/8/1999	Georganne Anatakis - confirming Belden Village Manor Care for July. Will also do preceptorship that day with her.
PPLPMDL0080000001	Cleveland	OH	44109	6/8/1999	using more and d getting good resul
PPLPMDL0080000001	Stow	OH	44224	6/8/1999	coming in here frequently will be a big help.rapport and repetition are big keys.always having a piece of literature is a good conversation starter.went over karpel and talked about patients feeling better and getting lung function improvements.
PPLPMDL0080000001	Middleburg He	OH	44130	6/8/1999	reminded him about seeing him at the surgery center.talked a bout using oxy in place of the combos.went over pharmaco and dosing and will need to keep going over dosing until it becomes a habit.has used with success but only for chronic and difficult patients and only a couple of times
PPLPMDL0080000001	Cleveland	OH	44111	6/8/1999	see if she has used for acute pain;
PPLPMDL0080000001	Cleveland	OH	44111	6/8/1999	went over dosing and time pric gave pain scale;
PPLPMDL0080000001	Warrensville Hts.	OH	44122	6/8/1999	committed to using oxy on post op has been using ms on ca pats went over diff
PPLPMDL0080000001	Cleveland	OH	44102	6/9/1999	HAS ONE PAT ON VIC EVERY OTHER DAY AND SEEING CHOJ;FOLLOW UP WITH RE 40MG PROSTATE CA PAT HAS HE USED BREAKTHROU THINKING HE WILL HAVE TO GO UP TO 80 AND STOP
PPLPMDL0080000001	Akron	OH	44303	6/9/1999	followup with chronic pain guy, has used a couple more times
PPLPMDL0080000001	Barberton	OH	44203	6/9/1999	CEU inservice - Shelly Everitt, Neighborcare consultant - interesting issues came up - misunderstanding of treating chronic pain; nursing intervention with doctor; pharmacy issues on orders. Shelly Everitt from Neighborcare was present. had each nurse select one pt. they felt that was in pain at the beginning of the inservice - worked with that resident throughout inservice.
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	oxy vs ms and dura senk for cons. oxyfast has he used
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	get specific pat has one from fp doc that is on vic every other day see if he would add oxy
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	shiw cost comp on oxy
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	using oxy regu wanted pain scale go over time
PPLPMDL0080000001	Cleveland	OH	44102	6/9/1999	go over time aga ca art that shiws oxy as step 2 vs vic



PPLPMDL0080000001	Cleveland	OH	44102	6/9/1999	GO OVER TIME KARPEL REMIND SEN ON WORK COMP
PPLPMDL0080000001	Beachwood	OH	44122	6/9/1999	Randy F. - ran into him in lobby coming from hospice. Said he will send update consultant/nursing home listing to me. Currently doing different inservices here - appreciated pain inservice.
PPLPMDL0080000001	Broadview Heights	OH	44147	6/9/1999	Shelly Everitt - nursing homes can fax in order to Neighborcare and pharmacy will contact physician for signature. Sig. required every 60 days. Pharmacy will get large prescription (120 tabs) and break in down into weekly doses - allows for adjustments. She says there is a lot of misunderstanding about treating chronic pain vs. cancer. Darvocet and Roxanol used frequently, not much in between.
PPLPMDL0080000001	Beachwood	OH	44122	6/9/1999	1ST QTR REBATE PICKUP-CHECK ON ROXICODONE SCRIPTS WITH DRS.
PPLPMDL0080000001	Cleveland	OH	44113	6/9/1999	has pat on 160mg using 40mg asked to order 80's will think about it one vna pat on oxyfst
PPLPMDL0080000001	Cleveland	OH	44102	6/9/1999	richard fill in phar works at st augustin manor appreciated info on uni and pain scale
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	spoke with ed/joe do use some oxy joe even used ir bagels in or
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	still no rs for oxyfast
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	seeing oxy from er and hosp
PPLPMDL0080000001	Akron	OH	44304	6/9/1999	uni on formulary
PPLPMDL0080000001	Broadview Heights	OH	44147	6/9/1999	Shelly Everitt - nursing homes can fax in order to Neighborcare and pharmacy will contact physician for signature. Sig. required every 60 days. Pharmacy will get large prescription (120 tabs) and break in down into weekly doses - allows for adjustments. She says there is a lot of misunderstanding about treating chronic pain vs. cancer. Darvocet and Roxanol used frequently, not much in between.
PPLPMDL0080000001	Cleveland	OH	44113	6/9/1999	is hospitalist at lutheran goes to 7911 detroit to wrk with res but will be going to luther(residents);using oxy 20mg or 40mg sometimes breakthrou
PPLPMDL0080000001	Akron	OH	44304	6/9/1999	get speak plan for hospice, internal med grand rounds. back to using more dragesic, wouldn't let me get into it
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	wont change habi may use ir
PPLPMDL0080000001	Akron	OH	44314	6/9/1999	ask dr if started any new pts on oxycontin before other opioids? uni, any pts not getting optimal coverage from long acting albutero? oxycontin for chronic pain, starting pts on oxy 10mg. theo, last resort, mentioned not even pulm using theo.
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	SAYS RES RX WONT TAKE RESPON
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	quick hit at window not in good mood
PPLPMDL0080000001	Cleveland	OH	44111	6/9/1999	HAS USED SOME WILL NEVER USE MUCH DONT MAKE TIME TO SEE HIM
PPLPMDL0080000001	Akron	OH	44312	6/9/1999	mentioned oxy has place for appropriate pts, mentioned had used 10mg and 20mg. post op q12h
PPLPMDL0080000001	Akron	OH	44320	6/9/1999	ask about the severe pain surgeries that was talking about using 40mg q12h? what types? abdominal hysterectomy, tylox and percocet 2 tabs q2-3h. using 1-2 40mg tabs q12h for these surgeries.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/10/1999	spoke with Dr. Cannone concerning HSS training and desire to have speaker to present on Med Directors and their position - has experience doing that exact talk to several pharmaceutical companies and selling strategies on how to sell to long term care. Going to Florida this weekend to speak to Norvartis on same topic. Sending CV.
PPLPMDL0080000001	Barberton	OH	44203	6/10/1999	likes oxycodone, but not sure when rising any particular brand.
PPLPMDL0080000001	Cleveland	OH	44122	6/10/1999	committed to trying and usig 20mg tabs
PPLPMDL0080000001	Akron	OH	44333	6/10/1999	short acting vs long acting. How often are they taking short acting and not being converted to oxycontin or started on oxycontin? still uses short acting opioids for pts who worker's comp will no longer pay for. hit oxy 40mg and 80mg tabs.
PPLPMDL0080000001	Cleveland	OH	44111	6/10/1999	very famil with oxy uses in chron both ca and non malg.follow up oin off every other tues
PPLPMDL0080000001	Barberton	OH	44203	6/10/1999	quick hit dr, he said he is giving oxycontin a harder look for more pts.
PPLPMDL0080000001	Shaker Hts	OH	44122	6/10/1999	just started new pat who didnt tolerate oramorph well on oxy anxious to see how pats does follow up
PPLPMDL0080000001	Cleveland	OH	44120	6/10/1999	very busy no time just dropped off samples of senk
PPLPMDL0080000001	Akron	OH	44310	6/10/1999	CEU presentation rescheduled for June 24; spoke with Nancy Johnson, staff development. Drs. Norman and Cannone biggest players here - staff wants to learn. Nurses need to be more consistent with pain scales and charting pain in resident records.in at the beginning of the inservice - worked with that resident throughout inservice.
PPLPMDL0080000001	Akron	OH	44333	6/10/1999	new pts on oxycontin, what dose? uni, any pts not being controlled on inhalers? ne wpts with acute back problem. theo's as last resort.
PPLPMDL0080000001	Barberton	OH	44203	6/10/1999	mentioned using oxycontin mor ef even persistant pain that pts need opioids around the clock. using 10mg, 20mg and 40mg. uni, theo's are later in tretment after long acting beta 2.
PPLPMDL0080000001	Cleveland	OH	44104	6/10/1999	ASK ABOUT DURA SOMIC PATCH PAT DID HE CONVERT HER TO 20MG GO OVER TIME PRICICLES Oxy is on standing pain orders
PPLPMDL0080000001	Akron	OH	44314	6/10/1999	ask if has any pts to convert to oxycontin or is he starting new pts on oxy? using mainly 10 mg and 20mg tabs, for chronic pain. mentioned 40mg and 80mg tabs.
PPLPMDL0080000001	Cleveland	OH	44104	6/10/1999	show per 60mg vs oxy60has been using oxy remd on uni
PPLPMDL0080000001	Cleveland	OH	44104	6/10/1999	commite to using oxy fast likes no alchol will need to get stocked at charity posi ble in house
PPLPMDL0080000001	Akron	OH	44333	6/10/1999	address no nocturnal awakenings and compare side effects vs bid theo? talked about the ATS guidelines, and also referred to an article in chest 1999 that COPD pts with asthmatic component. he uses serevent and imatropium first, then goes to theo. some pts can't tolerate inhalers, coughing. using uniphyly first in place of BID theo?
PPLPMDL0080000001	Akron	OH	44312	6/10/1999	quick hit in the hospital leaving tumor boards. using 80mg on one pt. said more addicting b/c stronger than percocet and vicodin.
PPLPMDL0080000001	Akron	OH	44320	6/10/1999	ask if he sees an advantage with oxycontin q12h for post op? what type of pt has he tried on oxycontin? what dose? mentioned again that pts try to chew oxycontin, yet writing 1-2 vicodi es tabs q4h.
PPLPMDL0080000001	Northfield	OH	44067	6/11/1999	benefits over vic and other combos.tolerance and addiction.find profile for pat on vic and how many are refills or surgeries
PPLPMDL0080000001	Cleveland	OH	44127	6/11/1999	oxyfast for ca
PPLPMDL0080000001	Stow	OH	44224	6/11/1999	he is going to do a new rotation in toledo.need to find where his patient load will be going
PPLPMDL0080000001	Westlake	OH	44145	6/11/1999	He said he often uses OxyContin. I asked him about Vicodin but he changed the subject. Show our advantages over short acting.
PPLPMDL0080000001	Cleveland	OH	44113	6/11/1999	KEEP REMINDING SENK ON WRKS COMP OXY AND OXYI R
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1999	needs to be reminded
PPLPMDL0080000001	Cleveland	OH	44109	6/11/1999	uses very littly uni
PPLPMDL0080000001	Lakewood	OH	44107	6/11/1999	He was very interested in OxyContin because he just put his first patient on it recently. We discussed the delivery system and dosing.
PPLPMDL0080000001	Cleveland	OH	44113	6/11/1999	quick hit
PPLPMDL0080000001	Cleveland	OH	44122	6/11/1999	has had prob getting oxy in pharm dont go to apothecare
PPLPMDL0080000001	Cleveland	OH	44113	6/11/1999	has not used oxyfast yet
PPLPMDL0080000001	Cleveland	OH	44111	6/11/1999	had shoulder pain pat he used on today
PPLPMDL0080000001	Cleveland	OH	44122	6/11/1999	is using had small case today not using today
PPLPMDL0080000001	Stow	OH	44224	6/11/1999	talked to her about the results she is getting with the oxy,her load should be increasing with other docs leaving.need to followu p with that to see if that will help inc her opioid use
PPLPMDL0080000001	Lakewood	OH	44107	6/11/1999	She only had a minute but prefers Uniphyly over other Theophyllines.
PPLPMDL0080000001	Lakewood	OH	44107	6/11/1999	Quickly passed by the window and said he is starting to write alittle more OxyContin. Find out why he is using more Vicodin and Percocet.
PPLPMDL0080000001	Akron	OH	44305	6/11/1999	Pat Miller - too many inservices at present time - would definitely like to do in the Fall ... plan to call at end of July
PPLPMDL0080000001	Lakewood	OH	44107	6/11/1999	He said OxyContin and Dilaudid are his two pain meds of choice depending upon the condition.
PPLPMDL0080000001	Cleveland	OH	44113	6/11/1999	on vac next wk has big case today colon and will use oxy on that pat
PPLPMDL0080000001	Cleveland	OH	44113	6/11/1999	is using oxy post op
PPLPMDL0080000001	Maple Hts.	OH	44137	6/11/1999	he keeps talking about his lawyer patient and the dose he is on.went over dosing and how to make equivalent.he does not have alot of patients on but his numbers are growing.need to get him more to the lower doses
PPLPMDL0080000001	Hudson	OH	44236	6/11/1999	met at the window.will have to come in a couple of weeks to make fall appointments.intreod oxy and told him it can be used instead of the combo's and he seems to be using a fair share of theoph
PPLPMDL0080000001	Cleveland	OH	44115	6/11/1999	get karen contract for pat on opioids
PPLPMDL0080000001	Lakewood	OH	44107	6/11/1999	He wanted to talk about dosing. He loved our little dosing conversion chart.
PPLPMDL0080000001	Westlake	OH	44145	6/11/1999	He said he likes the ease of 12 hour dosing. It is his pain med of choice.
PPLPMDL0080000001	Cleveland	OH	44122	6/14/1999	follow up on kadian was going to try cause its free remind oxyfast;loves sublingal likes fentan and may use lollipop whint it for breakthr likes same drug toget linda's husband didnt like oxy initially says it caused constip then fent wouldnt stick to skin and now on oxy 160mg
PPLPMDL0080000001	Cleveland	OH	44127	6/14/1999	says mrs robins not doing well has one other pat on oxy
PPLPMDL0080000001	Beachwood	OH	44122	6/14/1999	committed to using follw up with
PPLPMDL0080000001	Twinsburg	OH	44087	6/14/1999	went over more non malignant data talked about using oxy as first opioid and using function as a guide to efficacy.she talked about how much elderly patients they are getting and diff in switchching anything.
PPLPMDL0080000001	Cleveland	OH	44122	6/14/1999	oxyfast no alchol oxy ir when needs shortacting committed to using follwo up with judy and barb
PPLPMDL0080000001	Cleveland	OH	44127	6/14/1999	gave conv chart and went over ir for breakthro
PPLPMDL0080000001	Cleveland	OH	44127	6/14/1999	very busy
PPLPMDL0080000001	Barberton	OH	44203	6/15/1999	quick hit dr on uni, vs bid theo, mentioned nocturnal brochospasm with the ATS guidelines and that uni was the only QD med with evening indications. said 400mg and 600mg and will try.
PPLPMDL0080000001	Cleveland	OH	44127	6/14/1999	no oxyfast
PPLPMDL0080000001	Barberton	OH	44203	6/15/1999	quick hit uni. mentioned ATS guidelines, for nocturnal brochospasm. 400mg and 600mg. said uses. find out when going to theo?
PPLPMDL0080000001	Cleveland	OH	44127	6/14/1999	asked sandra to recommend oxycon to dr rodriquez;
PPLPMDL0080000001	Beachwood	OH	44122	6/14/1999	to busy let him know levin will be rning oxyfast and oxycont
PPLPMDL0080000001	Maple Heights	OH	44137	6/14/1999	he is extremely hesitant to write because of the scheduling.have not found a way to get him to give a good trial.potency and equivelant dosing.
PPLPMDL0080000001	Solon	OH	44139	6/14/1999	not sure how much he listens or if he is ever going to change.info may help

PLPMDL080000001	Beachwood	OH	44122	6/14/1999	committed to using follow up
PLPMDL080000001	Mayfield Village	OH	44143	6/15/1999	Tish - met with nursing staff at Hospice House and discussed beginning to use starter kits w/Senokot - will need to get samples available to hospice. 200 packets of 2. Also said that Hospice Pharmacia making some noise on starter paks.
PLPMDL080000001	Akron	OH	44305	6/15/1999	ceu - problems with Dr. Matthew Chung - need to get info on him. Nurses not properly using 0-10 scales - know about them but not using them actively. Darvocet, OxyC, MSContin, Duragesic.
PLPMDL080000001	Garfield Hts	OH	44125	6/14/1999	he is really hung up on the scheduling and feels that oxy is way to potent for his post ops.there are other issues and need to uncover them.calling in is an important role as well
PLPMDL080000001	Solon	OH	44139	6/14/1999	he is getting great results and using basically exclusively for all adult tonsilectomies and up3 which is sleep apnea related.mentioned some ca patients and how in the past he has used morphine elixer.likes the small size of the tablets for his procedures.giving vic for breakthru.talked about using ir instead.
PLPMDL080000001	Beachwood	OH	44122	6/14/1999	has writtent this wk work wth nurses barb and Judy
PLPMDL080000001	Cleveland	OH	44127	6/14/1999	has a few pats on oxy compared to demoral 50mg most common dose has woman with fracture on 10mg
PLPMDL080000001	Bedford	OH	44146	6/14/1999	kirsten and other add on benefits with uni.inhaler potential talked to him at window.mentioned how to use oxy instead of combos and lung function and feeling better with uni add on
PLPMDL080000001	Twinsburg	OH	44087	6/14/1999	talked about using instead of the combos; and for said not doing so wells.went over tolerance and addiction.karpe and uni benefits when adding on and how pat feel better.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	<b>dr midian and dr zavela. dr mentioned most of patients that he see are already on vicodin or short acting opioid, and pts say that is what their FP say that they should stay on. went over low back study, less abuse liability and they delivery system to show less peaks and troughs. said would convert pts that are on vicodin and percocet.</b>
PLPMDL080000001	Barberton	OH	44203	6/15/1999	oxy, mentioned its as being a hydrocodone, still confused, but mentioned q12h dosing with less abuse potential and giving pts better night of sleep. uni, said using last line. senokot-s.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	work on getting to start with oxycontin instead of short acting, then will stay with instead of also going to morphine after short acting. Parris reprint. went over Parris reprint, said would consider starting with oxycontin.
PLPMDL080000001	Cleveland	OH	44119	6/16/1999	Sem in pain mgmt 1 & 2
PLPMDL080000001	Cleveland	OH	44130	6/15/1999	fu with info about adjuvants and science of pain management.website stuff and some of the books that we have dropped off info that we had talked about during last call.gave her the levy reprint and talked about adjuvants and their role.left the who big book.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	quick mention of oxycont to dr said using more.
PLPMDL080000001	Akron	OH	44203	6/15/1999	mentioned being detailed on oxycontin, mentioned most dr's in barberton use vicodin and apprehensive to write oxycontin when the area physicians are not writing. I named local dr's using oxycontin. went over oxycontin with the PI and then showed dosing chart. Said would try a couple pts on oxycontin.
PLPMDL080000001	Beachwood	OH	44122	6/15/1999	senokot samples; Linda rebate - no OxyIR nor OxyFast. Levitan big writer for Intensol. Substituting for OxyIR to Roxicodone or Oxycodone generic. Laura handling Michael Levy talk...would like him available at 5 pm for talk. 175 professionals
PLPMDL080000001	Maple Hts	OH	44137	6/15/1999	Linda Morgan - staff development - very interested in scheduling inservices. Says both nurses and CNAs will need info - will schedule at beginning of August for Sept/Oct. Send her letter as reminder with module books.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	dr midian and dr zavela.
PLPMDL080000001	Akron	OH	44333	6/15/1999	theo coming back, ATS guidelines. mentioned theo's have always worked and still people went away from them. uni qd dosing for compliance and improved pulm coverage. oxy. initiate opioid therapy.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	started off with uniphyll, mention uni, qd dosing 400mg and 600mg. he mentioned a 300mg dose, which he was confusing with theo-dur. compared two with martin and Pak reprint. oxycontin, worried about DEA, talked about oxycontin for chronic pain, he is coming around vs vicodin, said would try some pts on oxycontin, said most common dose is 20mg q12h. senokot-s.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	dr midian and dr zavela. using more oxycontin, was up in Minnesota studying with Dr. Yue. more oxycontin with higer doses of q12h medication. treating th epain not giving the patients the option to take opioids when they want or need it. using all strengths.
PLPMDL080000001	Barberton	OH	44203	6/15/1999	can not believe that he still remembered me he is not using a whole lot of theoph but seems open about adding on.afraid to use opioids but again that should be able to change
PLPMDL080000001	Bedford	OH	44146	6/16/1999	Module 1 - 7:00 am and 2:30 pm Bring donuts/orange juice may be about 75 na's in attendance much lower turnout! Good inservice, good participation. communication with nurses may be difficult.
PLPMDL080000001	Akron	OH	44310	6/17/1999	need to get him more involved with pain management.recognizes others role but does not initiate much of his own.talked about the cardio thoracic guys and what they have for standing orders and how oxy can stem right from them. more use in his med center moonlighting
PLPMDL080000001	Parma	OH	44129	6/16/1999	need to get him more involved with pain management.recognizes others role but does not initiate much of his own.talked about the cardio thoracic guys and what they have for standing orders and how oxy can stem right from them. Recognizes oxy's valu for cardio thoracic.may be an avenue to get to botham who is director of that department
PLPMDL080000001	Parma	OH	44129	6/16/1999	need to get him more involved with pain management.recognizes others role but does not initiate much of his own.talked about the cardio thoracic guys and what they have for standing orders and how oxy can stem right from them.
PLPMDL080000001	Garfield Hts	OH	44125	6/17/1999	specific pat that add on benefit could help
PLPMDL080000001	Parma	OH	44129	6/16/1999	need to get him more involved with pain management.recognizes others role but does not initiate much of his own.talked about the cardio thoracic guys and what they have for standing orders and how oxy can stem right from them.
PLPMDL080000001	Parma	OH	44129	6/16/1999	he is using in thet outpatient setting and using sometimes pre operatively.he is very conservative and starts too low.
PLPMDL080000001	Mayfield Village	OH	44143	6/16/1999	brought lunch in Ken - requested info on rectal use of MS and Oxy. Tish - working on western reserve hospice with senokot - need samples for starter pak Mentor cancer ctr to be set up by July 1
PLPMDL080000001	Parma	OH	44129	6/16/1999	he is very concerned with how long he can use the oxy and he is only using lower doses and for mor difficult patients.he asked about speaking and what he would use as a reference point.need to get him a speakers kit.dosing and everyday patients will be key for growth
PLPMDL080000001	Maple Heights	OH	44137	6/18/1999	need to get specific profiles for patients already on theoph and find a way to get him to add on to inhaler patients talked about specific patients and when to add on uni.felling better
PLPMDL080000001	Broadview Hts.	OH	441472800	6/16/1999	went over del and how to dose to make equiv to darv and vic.committed to using.will need follow up to make sure
PLPMDL080000001	Broadview Hts.	OH	441472800	6/16/1999	went over del and how to dose to make equiv to darv and vic.committed to using.will need follow up to make sure
PLPMDL080000001	Solon	OH	44139	6/18/1999	need to get some time and try to get a lunch.he is not seeing oxy as first choice.need to compare to combos and go over safety went over add on with uni and why patients feel better
PLPMDL080000001	Parma	OH	44129	6/16/1999	how to dose and use.anesthes experience with pain relief and it is still hard to get him to change anything.talked about pat benegfts
PLPMDL080000001	Cleveland	OH	44109	6/18/1999	would use oxy in elderly or ca senk for wrks comp
PLPMDL080000001	Parma	OH	44129	6/16/1999	he is doing alot of the cardiac cases.talked to him about usnig post pca and how easy it is to titrate and how he can get the cardiac surgeons involved with the pain therapy
PLPMDL080000001	Garfield Hts	OH	44125	6/17/1999	gave him the form for getting ir on the formulary.he was having an extremely busy day.
PLPMDL080000001	Northfield	OH	44067	6/17/1999	he is not moving from the lower doses.happy with oxy but he is not telling me the whole story.
PLPMDL080000001	Solon	OH	44139	6/17/1999	things are changing in his office now that he is alone again.recently underwent another operation
PLPMDL080000001	Garfield Hts.	OH	44125	6/17/1999	blitz need to get info and get his potential realized.program not much of a call.he is so hard to get quality time.talked about how to use oxy and what it can replace.add on valu with oxy
PLPMDL080000001	Brooklyn	OH	44144	6/17/1999	lunch - Med Dir of Parma Hospice and "several" nursing homes. Uses MSContin at hospice because purchase thru hospital and MS cheaper. discussed conversion ration 2:1 to make OxyContin more price appealing. discussed pt. types to use OxyC on - next time, need to see where he sees Oxy fits in step ladder - what patients would he treat - overview titration. Feels PPS is way for govt. to steal money and eventually close homes. communication from nurses - wants the nurse prepared and have records available. discussed inservices available at the nursing homes. seemed rushed, but then would talk more. next time ask more questions to see what his position is. lunches booked thru end of year - put on sub list. Also spoke with Dr. Resnik - has back pain pt. on 120mg q12h and not getting good relief. Pt wants to get pump. Dr. Silverman - in and out - Parma Care admits.
PLPMDL080000001	Maple Hts	OH	44137	6/17/1999	combo and dilaudid he is finding se benefits with oxy over other opioids but still has a tendency to use morphine when he feels oxy is not enough.one patient did better on oramorph than msc.focused on function and how that can be a measurement of success.need to find how high he goes and how he titrates
PLPMDL080000001	Akron	OH	44333	6/18/1999	uni, 600mg mg to mg conversion from BID theo.
PLPMDL080000001	Garfield Hts	OH	44125	6/18/1999	need to continue with brand specification of uni over other theoph and continue with add on valu
PLPMDL080000001	Maple Heights	OH	44137	6/18/1999	told him hoe to write instead of darv.get over scheduling
PLPMDL080000001	Cleveland	OH	44109	6/18/1999	oxy for acute uni inst of theodur
PLPMDL080000001	Akron	OH	44333	6/18/1999	dr reilly and dr dietrich. still using darvocet and vicodin for carpel tunnel and more routine surgeries. oxycontin for more severe cases, stronger than vicodin.
PLPMDL080000001	Uniontown	OH	44685	6/18/1999	asked about uniphyll for exercise induced asthma and mentioned singular use, confusion with which inhaler to use adn when. older man with parkinson disease wanted uniphyll for nocturnal asthma, gave him 400mg. oxycontin, still starting with vicodin, talked about abuse in pts, oxycontin when pt needs around the clock medication.
PLPMDL080000001	Cleveland	OH	44109	6/18/1999	no oxyfast ras
PLPMDL080000001	Cleveland	OH	44109	6/18/1999	no oxyfast or ir
PLPMDL080000001	Akron	OH	44333	6/21/1999	hit uni, qd dosing for nocturnal exacerbations.
PLPMDL080000001	Warrensville Hts	OH	44122	6/18/1999	is using oxy adn some oxyfast
PLPMDL080000001	Warrensville Hts	OH	44122	6/18/1999	is using xoy and oxyir
PLPMDL080000001	Akron	OH	44333	6/18/1999	dr reilly and dr dietrich.
PLPMDL080000001	Garfield	OH	44125	6/18/1999	profile patients that are candid for oxy conversions.get specific
PLPMDL080000001	Parma	OH	44129	6/21/1999	really trying to go after his generic bid theoph but he is convinced that there is a % of his patients that like taking their meds bids and actually get better results.
PLPMDL080000001	Akron	OH	44333	6/18/1999	dr reilly and dr dietrich. dr reilly is using 10 mg tabs some elderly having problems with nausea , changing to darvocet.
PLPMDL080000001	Akron	OH	44314	6/18/1999	quick mention of oxycontin for chronic pain, when going to oxy? uni, sends pts to pulmonologist.
PLPMDL080000001	Akron	OH	44333	6/18/1999	oxy, for cancer and noncancer chronic pain. uni, asked what using for asthma
PLPMDL080000001	Maple Heights	OH	44137	6/18/1999	specific non malign pat that could be converted to oxy
PLPMDL080000001	Akron	OH	44333	6/18/1999	senokot-s said it's expensive. oxycontn using all strengths.
PLPMDL080000001	Cleveland	OH	44109	6/18/1999	get her to use oxy inst of lortabhaving bad day due to joann
PLPMDL080000001	Akron	OH	44333	6/18/1999	when maintaing pts on combo opioids, going to oxy? mentioned 80mg tabs q12h, titration. start with oxy in place of short acting, some pts only taking three pills a day.
PLPMDL080000001	Akron	OH	44333	6/18/1999	some pts are getting nausea with 1-2 20mg tabs q12h, mentioned using an antiemetic.

PLPMDL0080000001	Independence	OH	44131	6/21/1999	not convinced that oxy is strong enough and he is starting to use all morph across the board.does not think dex is that big of a deal.said he is not using that much duragesic but we know that is not totally true
PLPMDL0080000001	Rocky River	OH	44116	6/21/1999	lunch He has reserved OxyContin for hospice and cancer patients. He began to loosen up and consider OxyContin much sooner. I stressed right after nonsteroids. He liked the concept of Uniphyl as an add on.
PLPMDL0080000001	Westlake	OH	44145	6/21/1999	He said he just put a new patient on OxyContin and OxyIR today.
PLPMDL0080000001	Beachwood	OH	44122	6/21/1999	show kirsten has some copd pats
PLPMDL0080000001	Cleveland	OH	44105	6/21/1999	need to go over oxy and uni at lunch and bring flyer on dr ick speaking
PLPMDL0080000001	Cleveland	OH	44105	6/21/1999	doesnt rx alot mostly teaches
PLPMDL0080000001	Parma	OH	44129	6/21/1999	he seems like a good user of theoph's.he has used alot of uni dur and is fam with uni phyl.need to find habits and how to get more vol moved to uni
PLPMDL0080000001	Akron	OH	44319	6/21/1999	oxycontin for chronic pain, vicodin for acute pain. uni, no theo.
PLPMDL0080000001	Olmsted Falls	OH	44138	6/21/1999	He said he is writing more and more OxyContin. But I know he is still writing more Vicodin. He also prefers Uniphyl over any of the other branded theophyllines.
PLPMDL0080000001	Beachwood	OH	44122	6/21/1999	spoke alot with Jacki very int in oxy ir and video and pat info; bring pat opioid booklets
PLPMDL0080000001	Olmsted Falls	OH	44138	6/21/1999	He said he has been getting good results from Vicodin. I need to continue to show the long acting benefits.
PLPMDL0080000001	Rocky River	OH	44116	6/21/1999	lunch He only had a minute . He talked about a newe patient he put on OxyContin this morning. He still likes MS Contin. Continue to show OxyContin's advantages.
PLPMDL0080000001	Cleveland	OH	44130	6/21/1999	not sure what role he is playing.he is amiable but hard to guage what he actually does.med does not seem to hold his interests
PLPMDL0080000001	Akron	OH	44301	6/21/1999	said oxycontin for chronic severe pain or cancer pain. uni, theo using as last line.
PLPMDL0080000001	Cleveland	OH	44105	6/21/1999	has not written any pain rx's in a while even at med center
PLPMDL0080000001	Akron	OH	44301	6/21/1999	used Levy reprint with codeine. still thinks oxy is stronger. theo, not starting any new pts on theo.
PLPMDL0080000001	Westlake	OH	44145	6/21/1999	Tom said a request hasn't been sent yet for OxyIR. Go see Michelle Hoban.
PLPMDL0080000001	N Olmsted	OH	44070	6/21/1999	He was glad I dropped off the MS Contin rebate info. He also asked for senokot samples and was glad to get the Senokot \$1.00 coupons.
PLPMDL0080000001	Fairlawn	OH	44333	6/21/1999	Scheduled CEU talk July 13 and NCAs July 15 @ 2pm
PLPMDL0080000001	Barberton	OH	44203	6/21/1999	said has used for kidney stones but not showing up on first Rx.
PLPMDL0080000001	North Olmsted	OH	44070	6/21/1999	He uses Oxy after Vicodin or Tylenol with Codeine . He said he'll start sooner.
PLPMDL0080000001	Cleveland	OH	44102	6/22/1999	CEU program - Frustrations with nurses in dealing with physicians. Have seen Duragesic with other long acting meds at the same time.
PLPMDL0080000001	Rocky River	OH	44116	6/21/1999	He showed up for premier physicians lunch. He is not a big potential but he new about OxyContin. We got into a great conversation and he may have a possible need for Oxy.
PLPMDL0080000001	Rocky River	OH	44116	6/21/1999	lunch. He said he uses Percocet and some Vicodin. He saw the advantages of long acting OxyContin. He was very interested in the studies of low back pain and osteoarthritis. Follow up if he begins to write.
PLPMDL0080000001	Akron	OH	44310	6/21/1999	Lunch titration/conversion info.
PLPMDL0080000001	Barberton	OH	44203	6/21/1999	address oxycontin q12h dosing and show second release at the 7hr. ask about ambulatory surgery hernia that tried on oxycontin. where oxy can fit in vs vicodin? laxative protocols. likes teaching. using the 10mg tabs, 1-2 tabs q12h.
PLPMDL0080000001	Akron	OH	44319	6/21/1999	ask if has written any vicodin rx's? what type of pts are for oxy? any pts not being controlled on inhalers? two new pts on oxycontin, 1 10mg and 1 20mg q12h. no theo use.
PLPMDL0080000001	Akron	OH	44333	6/21/1999	discuss when he using vicodin vs oxycontin, what treating vicodin vs oxycontin? mentioned pharmacies will not fill an Rx for 30days, only 14 days. pts taking 20mg q12h, mainly low back.
PLPMDL0080000001	Rocky River	OH	44116	6/22/1999	He said many of his patients like the short acting because they psychologically think it's working since they are constantly taking the pills. He said he will write it more after I went over the advantages of long acting: like no peaks and valleys and less chance for abuse and addiction.
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	uses oxy on more severe pats only doing excisions today and using advil
PLPMDL0080000001	Cleveland	OH	44109	6/22/1999	fairview or went over levy artid on tyl
PLPMDL0080000001	Cleveland	OH	44127	6/22/1999	go over oxy ir for prn/colonscopy
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr cervino and dr pennington.
PLPMDL0080000001	Cleveland	OH	44104	6/22/1999	set up inser with new res to go over who ladder
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	went over conver for oxy vs ms
PLPMDL0080000001	Cleveland	OH	44109	6/22/1999	good discuss on fent lolli pop thinks he'll use for high dosed dura patches cause fast onset of action using oxy first line
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	wanted to know if he should increas freq or dos of oxy
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	bagels in or
PLPMDL0080000001	Cleveland	OH	44104	6/22/1999	still waiting to move oxyfast
PLPMDL0080000001	Cleveland	OH	44109	6/22/1999	tumor bd spoke with dr ludin re fentalnl lolli pop
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	fquick hit on oxy
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	asked how it was going he may use ir but hard to get him to change to xoy
PLPMDL0080000001	Cleveland	OH	44104	6/22/1999	info on tyl cod says he's using 10mg
PLPMDL0080000001	Cleveland	OH	44111	6/22/1999	says dr brandon rx's and using darv found him and told him doc said it's okay to use oxy
PLPMDL0080000001	Cleveland	OH	44102	6/23/1999	CEU - identified some pts that were not in control - need to send some handout info.
PLPMDL0080000001	Maple Heights	OH	44137	6/23/1999	CEU - Dr. Sheth problems "know it all", using pain scales aggressively and continually. lot of Darvocet. identified 1 pt on Ultram ATC, prn percocet and prn darvocet in lot of pain. Jeff from Hytree was present hear.
PLPMDL0080000001	Garfield Hts	OH	44125	6/22/1999	showed add on valu and how to convert to uni.how to use oxy in place of the combo's.he said that he remembers notes that people write to him and he said to remind him about both oxy and uni
PLPMDL0080000001	Cleveland	OH	44104	6/22/1999	commtted to using oxyfast on pat this thurs need to check with charity to see if they will stock it
PLPMDL0080000001	Warrensville Hts	OH	44122	6/23/1999	set up d iner with him and dr molta
PLPMDL0080000001	Akron	OH	44333	6/23/1999	ask when uses oxycontin vs lortab. using oxycontin for more sever pain cases, lortab a more routine basis. potency is issue, and mentioned refills.
PLPMDL0080000001	Brooklyn	OH	44144	6/23/1999	SHOW DELIV SVS OF DUR VS OXY SHOW OXY VS VIC. UNI INST OF SLO BID
PLPMDL0080000001	Cleveland	OH	44113	6/23/1999	time principles oxy ir
PLPMDL0080000001	Cleveland	OH	44102	6/23/1999	used at lakewood hos on pancreatic pats
PLPMDL0080000001	Cleveland	OH	44109	6/23/1999	needs lots of uni samples
PLPMDL0080000001	Akron	OH	44333	6/23/1999	talked to dr shin about oxycontin, he has five or six patients on oxycontin, very conservative tries other treatments before opioids, but when going to opioids, oxycontin is first line. using mainly 10mg and 20mg. has not used oxycontin along with blocks that take 24hours to work.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr bell, dr kepley, dr melby. using for totals, pts in the hospital, inpatients. using vicodin for out pts, he places oxycontin for more sever pain pts not routine surgery. potency is issue, cti vs cili.
PLPMDL0080000001	Warrensville Hts	OH	44122	6/23/1999	get cv wants to talk teaches pod res
PLPMDL0080000001	Cuyahoga Falls	OH	44223	6/23/1999	likes giving vic in the office for his procedures
PLPMDL0080000001	Brooklyn	OH	44144	6/23/1999	only has used on one pat keeps forgetting
PLPMDL0080000001	Cleveland	OH	44113	6/23/1999	has very long analg step ladder darv, coede vic/ ultram; wants to speak
PLPMDL0080000001	Warrensville Hts	OH	44122	6/23/1999	PAIN CLINIC USING MORE AND MORE XOY NOT AS MUCH IR OR FAST
PLPMDL0080000001	Akron	OH	44333	6/23/1999	talked to dr shin about oxycontin, he has five or six patients on oxycontin, very conservative tries other treatments before opioids, but when going to opioids, oxycontin is first line. using mainly 10mg and 20mg.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr cervino and dr pennington.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr bell, dr kepley, dr melby.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	talked to dr shin about oxycontin, he has five or six patients on oxycontin, very conservative tries other treatments before opioids, but when going to opioids, oxycontin is first line. using mainly 10mg and 20mg.
PLPMDL0080000001	Cleveland	OH	44113	6/23/1999	HAS USED OXY IN ACUTE PAIN AND WANTED UNI SAMPLES
PLPMDL0080000001	Warrensville Hts	OH	44122	6/23/1999	JUST RECIEVED MY LETTER TODAY AND TOOK PAT AT NURSING HOME OFF MS CON CAUSE OF CHF THOUGHT SHE WOULD HAVE RESP DEPPE
PLPMDL0080000001	Cleveland	OH	44119	6/23/1999	was very appreciative of information I had given to him. 1st day at hospice July 26. reviewed product line with him and also told him about Dr. Ann Berger's talks in November. should have a good working relationship with
PLPMDL0080000001	Cleveland	OH	44122	6/23/1999	didn't think of any pats to put on oxy says may consider for back pain but no pats now,likes uin get samples
PLPMDL0080000001	Brooklyn	OH	44144	6/23/1999	has chronic back pain pats was not famli with oxy keep following up
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr bell, dr kepley, dr melby. hasn't found the right dose post op, said either too much or not enough. first week short acting then writes oxycontin when come back, most pts are on opioids for a month. working with 20mg 1-2 tabs q12h, talked staggered dosing start out with 2 20mg tabs q12h too start, then 2nd dose use only 1 20mg tabs and have th epts only taking 60mgs in a 24 hour period.
PLPMDL0080000001	Akron	OH	44320	6/23/1999	using for both post op and chronic pain, using 20mg and 40mg tabs q12h.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr bell, dr kepley, dr melby. quick intro to dr and mention of oxycontin, q12h dosing with prompt onset of action.
PLPMDL0080000001	Akron	OH	44312	6/23/1999	ask what specific hospital pts he has put on oxycontin? what dose? results? and what concerns he has with using oxycontin for outpts? one or two pts on oxy, pt doing well 20mg q12h. said need to try more pts on oxy to draw conclusion, he does alot of alternative therapy.
PLPMDL0080000001	Akron	OH	44333	6/23/1999	dr cervino and dr pennington. believes that percocet, oxycodone is more addicting than hydrocodone. potency. thinking for more severe surgeries, 20mg q12h.
PLPMDL0080000001	Akron	OH	44319	6/24/1999	<b>don't confuse good pain control with addiction, oxy less abuse liability and said these pts are in alot of pain. uni, show blood levels with uni.</b>
PLPMDL0080000001	Cuyahoga Falls	OH	44223	6/24/1999	getting some results but often reverts to old habits.need to place oxy in a better light and get him to start with sooner.saving oxy for more difficult and chronic patients
PLPMDL0080000001	Warrensville Hts	OH	44122	6/24/1999	set up dinner with dr to network with dr webb
PLPMDL0080000001	Stow	OH	44224	6/24/1999	he has been here since aug.moved from stow.he uses darv,t3 and vic but does not like to keep them in the office.he is not thinking about theoph as an add on but does have a few patients on it.
PLPMDL0080000001	Westlake	OH	44145	6/24/1999	He said he is a good user of OxyContin but he does have a place for Vicodin. Find out why and where OxyContin fits in.

PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/24/1999	went over program information and how those guys are using oxy.he still has alot of combo patients.need to ask about jackie in surgery dept
PPLPMDL0080000001	Akron	OH	44310	6/24/1999	CEU - a lot of thoughts! Concern over certain people with addiction - how can you tell? Discussed Darvocet usage - still see some - Dr. Norman just wrote for some. Importance of CNAs. follow up with Cannone and Norman.
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	He uses Vicodin and some Percocet. I showed the advantages over the short actings and didn't get much response. Follow up and be persistant to get the word across.
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	He has tried OxyContin and it worked well. He had no excuse not to use it. He has been writing Vicodin.
PPLPMDL0080000001	Cleveland	OH	44102	6/24/1999	went over terms in opiods; using oxy still some vico
PPLPMDL0080000001	Akron	OH	44313	6/24/1999	he is not using that much theoph and really hitting the inhalers.showed evans article and talked about how much more evidence there is to the benegit of adding uni.
PPLPMDL0080000001	Cleveland	OH	44111	6/24/1999	quick hit on oxy too busy to sit down
PPLPMDL0080000001	Cleveland	OH	44111	6/24/1999	good disc about addiction and tolerance;
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/24/1999	see if he put anymore pats on oxy; reifor oxy vs ms
PPLPMDL0080000001	Stow	OH	44224	6/24/1999	She uses darv,t3 and vic but does not like to keep them in the office.he is not thinking about theoph as an add on but does have a few patients on it.
PPLPMDL0080000001	Shaker Hts	OH	44122	6/24/1999	luchn need to disc overall cost of pats in pain not oxy vs code
PPLPMDL0080000001	Cleveland	OH	44109	6/24/1999	SEE IF HE HAS USED OXYFAST AND PUSH HIM TO SEND PAT TO MEDIC
PPLPMDL0080000001	Akron	OH	44313	6/24/1999	he is now in hudson need to find out what he is going to do in the lkong run.made appt to make a better judgement.went over how he can use oxy in place of the combos and add on valu with uni.
PPLPMDL0080000001	Shaker Hts	OH	44122	6/24/1999	bring lax protocol and get spec pat has he rx 3 oxy for one pat yet
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	He only had a second in the hallway. He mentioned he likes OxyContin and uses it often. Get more time with appointment.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/24/1999	met with lisa in rehab will call to set up inservic and go over in deta oxy/lr
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	He appreciated the Senokot \$1.00 coupons and was thinking about displaying it.
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	what side effects concerned about, keep on blood levels.
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	They said a lot of OxyContin scripts have been coming through and that I must have increased awareness in that area.
PPLPMDL0080000001	Akron	OH	44333	6/24/1999	uni, for asthma and copd, third line for nocturnal problems. oxycontin in place of vicodin for acute pain.
PPLPMDL0080000001	Akron	OH	44313	6/24/1999	she is nice but has not thought about using oxy because it is an opiod.may only get a couple of chances with this office
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	He said he doesn't write many pain meds. He said he would read the info on OxyContin. He may be the key to setting up an in-service for the whole orthopedic group.
PPLPMDL0080000001	Barberton	OH	44203	6/24/1999	talked to dr, and he is not using alot of opiods, but said would use oxy if needed an opiod for low back.
PPLPMDL0080000001	Barberton	OH	44203	6/24/1999	hit oxycontin start with inplase of short acting and titrating with 40mg tabs and 80mg tabs.
PPLPMDL0080000001	Barberton	OH	44203	6/24/1999	why adding on the patch to oxycontin? side effects? tolerance? when going to the patch? once hit 80mg q12, she is thinking adding the patch, needing stronger medication, titration principles.
PPLPMDL0080000001	Cleveland	OH	44122	6/24/1999	go over titrationwnt over psud addic
PPLPMDL0080000001	Akron	OH	44203	6/24/1999	talked to dr campesa, vicodin is drug of choice. thinking oxycontin stronger and concern about the onset of action. abuse is also a concern. lasting q12h with oxycontin. hit dosing 1-2 10mg tabs q12h.
PPLPMDL0080000001	Westlake	OH	44145	6/24/1999	lunch We had a great discussion about where he stands with OxyContin. He said it's his most used pain med and his drug of choice. He realizes that it is a better drug than MS Contin. He has started to use OxyIR and OxyFast.
PPLPMDL0080000001	Barberton	OH	44203	6/24/1999	He didn't know that it has a high bioavailability. He did say that it is better tolerated. He just put a patient on 80mg q 12 h but forgot that we have an 80mg. tab.
PPLPMDL0080000001	Lakewood	OH	44107	6/24/1999	mentioned oxycontin covered by medicaid, q12h dosing of oxycodone. 40mg and 80mg tabs.
PPLPMDL0080000001	Akron	OH	44203	6/24/1999	He didn't seem to know much about OxyContin. He encouraged info to read up on. He liked the advantages of a 12 hour dosing.
PPLPMDL0080000001	Uniontown	OH	44685	6/24/1999	talked to dr campesa, vicodin is drug of choice. thinking oxycontin stronger and concern about the onset of action. abuse is also a concern. lasting q12h with oxycontin. hit dosing 1-2 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44109	6/25/1999	oxycontin in place of vicodin for acute pain, mentioned using darvocet for chronic pain. addiction with chronic pain pts is his concern. using 10mg q12h for acut epain pts. uni, thinking theo for copd pts but later in treatment
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	after long acting inhalers and leukotrienes.
PPLPMDL0080000001	Cleveland	OH	44109	6/25/1999	has been using on ca pats quick hit need to get more time
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	quick hit on oxy says has been using more
PPLPMDL0080000001	Cleveland	OH	44109	6/25/1999	quick hit on oxy
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	still using vicodin for routine surgeries and oxycontin for more severe cases.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/25/1999	Hard to get time.set up a lunch to get a better grasp
PPLPMDL0080000001	Cleveland	OH	44122	6/25/1999	commmttt to using follow up with amy she rx's for him went over benefits with her
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/25/1999	rapport will be important.talk to him as he signs.introed oxy and uni.need to get more into how and when to use
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	has 10 and 20mg oxy in post oper has not rx usually lets surgions do
PPLPMDL0080000001	Cleveland	OH	44122	6/25/1999	has a few pats getting good results;reluctant to use opo for fear of addiction
PPLPMDL0080000001	Cleveland	OH	44122	6/25/1999	has used once will use agina on 18yr pat today;concerned about using directly out of dropper will they get all medication
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	comm to using need to get specif pat;still has not used not big target
PPLPMDL0080000001	Cleveland	OH	44109	6/25/1999	has been using oxy went over dosing
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	vicodin more routine and oxycontin for more severe pain.
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	vcidoin more routine and oxycontin for more severe cases.
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	bagels in or
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	joe has seen oxyfast from levine oxy moving well
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	what concern with using oxycontin in place of lortab? side effects? potency? what using after inhalers? serevent?
PPLPMDL0080000001	Beachwood	OH	44122	6/25/1999	see if he used on c-sections usually use per/coed using senk in go home packs;and still using oxyfor post op
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	using oxycontin for more chronic apin and darvocet for more acute pain.
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	oxycontin for cancer pain, using more 10mg and 20mg. uniphyl, not using until last line.
PPLPMDL0080000001	Stow	OH	44224	6/25/1999	dosing and equivalents.everyday pat and how even in the short term, there is dosing benefits with oxy
PPLPMDL0080000001	Stow	OH	44224	6/25/1999	need to expand his pat types.he is using forthe more severe cases but not for everyday.relies on nsaid for the nost part
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	can mail oxyconti rx once a month, if pt can't get to the office. pts on oxycontin, has rxed a few, sends to Dr. Klejka. using in place of vicodin.
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	still not confident with dosing of oxycontin post op. talked staggered dosing of 20mg tabs. ask how dosing vicodin?
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/25/1999	went over when and how to use.how to make equivalent to the combos.he is a little hes to use newer stuff.need to find a hot button for him.not sure how much of what we talked about that he actually understood.may want to keep it to simple qol and safety issues
PPLPMDL0080000001	Akron	OH	44333	6/25/1999	ask what types of pts are on vicodin or other opiods vs oxycontin? using 10mg q12h, thinking stronger than darvocet, fiorinal/codeine and uses vicodin before oxycontin.
PPLPMDL0080000001	Akron	OH	44313	6/25/1999	may want to give a couple of tries.oxy benefits with q12 and del enhancements.uni as add on.need to get card and demographic data
PPLPMDL0080000001	Cleveland	OH	44115	6/28/1999	Lunch - overviewed speaker program for VNA. Speakers - Levy or Walt Foreman, Arizona, former president of AGS. would like me to do inservices in December for nursing home staff. follow up with Levy on dates in
PPLPMDL0080000001	Mogadore	OH	44260	6/28/1999	concentrate on acute pan
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/28/1999	he is a strange dude.went over what oxy is and how to use and add on valu with uni.made appt to get better time.will need to evaluate then
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	has 2 home health care pat on oxy
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	trying to set up spanos for grand rounds
PPLPMDL0080000001	Sagamore Hills	OH	44067	6/28/1999	they have been using for the onc and more chronic settings.talked about how to use for everyday pat and how to make it equivalent.need to do a more thorough job with dosing
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PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	had one pat didnt do well on oxyu but diff pat;
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	uses in ca pts tried to set up lunch no luck
PPLPMDL0080000001	Middleburg Heights	OH	44130	6/28/1999	act article and short term benefits resuts and call backs
PPLPMDL0080000001	Sagamore Hills	OH	44067	6/28/1999	they have been using for the onc and more chronic settings.talked about how to use for everyday pat and how to make it equivalent.need to do a more thorough job with dosing.talked to him about using more for his short
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	term sports injury type cases
PPLPMDL0080000001	Sagamore Hills	OH	44067	6/28/1999	uses in nursing home and sometime hosp
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	they have been using for the onc and more chronic settings.talked about how to use for everyday pat and how to make it equivalent.need to do a more thorough job with dosing
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	bring convf from pca oxyfast has he usedquick hit jsut retruned from hawii and spoke with carol
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	still usimng per for fractures;loves m/ms
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	norco came by told him pats will have hard time finding
PPLPMDL0080000001	Mogadore	OH	44260	6/28/1999	followup on use, drive habit home
PPLPMDL0080000001	Akron	OH	44333	6/28/1999	getting dr to not listen to his pts and write oxycontin instead of percocet and vicodin., treats alot of chronic pain besides surgery. using 10mg and 20mg tabs.
PPLPMDL0080000001	Warrensville	OH	44122	6/28/1999	august 10/11
PPLPMDL0080000001	Cleveland	OH	44115	6/28/1999	Rebate from Vicki - \$1600. Senokot
PPLPMDL0080000001	Cleveland	OH	44102	6/28/1999	dropped of AHCPR guidelines to Jeanne along with CEU certificates.

PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	lunch with res fp
PPLPMDL0080000001	Cleveland	OH	44102	6/28/1999	wnatss to do speaking progra
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	sub oxy ir for roxicod no oxyfast rxx
PPLPMDL0080000001	Akron	OH	44333	6/28/1999	using oxycontin mainly 10mg tabs for chronic low back and arthritic pain. uniphyl, placing theo's later in treatment, mentioned 40mgmg and 600mg for asthma and copd.
PPLPMDL0080000001	Cleveland	OH	44102	6/28/1999	KARPEL FOR UNI ASK ABOUT A PAT ON OXY went over levy
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	had one pat that 10mg was too strong was only taking 2 pers a day
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/28/1999	went over oxy for the hospice use and how to use the ir and the fast
PPLPMDL0080000001	Cleveland	OH	44111	6/28/1999	has pat on theop 24 wqanted to know diff and very inter in levy article
PPLPMDL0080000001	Akron	OH	44333	6/28/1999	new copd pt on 400mg of uniphyl doing well, female pt. oxycontin, said started another new pts on 10mg q12h for low back pain. senokot-s recommendation.
PPLPMDL0080000001	Akron	OH	44278	6/29/1999	find 1 patient on vic and attempt to conver
PPLPMDL0080000001	Tallmadge	OH	44278	6/29/1999	get more into specific pts using on. thinking he s not really using but to nice to say so
PPLPMDL0080000001	Tallmadge	OH	44278	6/29/1999	follow up with use, remind of abuse potential
PPLPMDL0080000001	Tallmadge	OH	44278	6/29/1999	get more in depth on duragesic, still thinks it easier
PPLPMDL0080000001	Barberton	OH	44203	7/1/1999	the Parris reprint, starts with short acting then goes to oxycontin, concern is side effects with long acting vs short acting.
PPLPMDL0080000001	Barberton	OH	44203	7/1/1999	dr is adding on the patch to oxycontin after having to use 1-2 80mg tabs.
PPLPMDL0080000001	Cleveland	OH	44109	7/2/1999	SEE IF SHE GOT ALL THE SAMPLES
PPLPMDL0080000001	Northfield	OH	44067	7/1/1999	need to get specific with patients and dosing
PPLPMDL0080000001	Barberton	OH	44203	7/1/1999	ask if has any pts on theo now, does he see a difference with uni vs the other theo? pain management, what pt would he use oxy for chronic pain? thinking oxycontin more for noncancer pain, even acute, addiction, and the dea coming after dr's for noncancer pain and the use of opioids. uni, uses theo for asthma and COPD.
PPLPMDL0080000001	Independence	OH	44131	7/1/1999	theo 24 business.need to get some
PPLPMDL0080000001	Akron	OH	44319	7/1/1999	started two new pts on oxycontin, but still is using vicodin and darvocet for some acut epain pts. uni, not going to theo until last resort.
PPLPMDL0080000001	Parma	OH	44129	7/1/1999	speakers information.dosing and more pat for post op and find what other pain states he is treating
PPLPMDL0080000001	Akron	OH	44333	7/1/1999	two new pts on 400mg of uniphyl, COPD pts, one male and one female, having nocturnal problems. oxycontin, falls back to more chronic pain and not acute, or after short acting opioids.
PPLPMDL0080000001	Akron	OH	44333	7/1/1999	using oxycontin for more chronic pain after short acting opioids. uniphyl, using theo later in treatment therapy.
PPLPMDL0080000001	Uniontown	OH	44685	7/1/1999	using 10mg tabs for more short term pain, darvocet is being used for long term pain. still using vicodin for acute pain. uni, started a pt on 400mg for copd.
PPLPMDL0080000001	Beachwood	OH	44122	7/1/1999	REMIND HIM KEEPS FORGETTING
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/1/1999	frequent hits and reminders,just in the building and wanted to see how the oxy was working for you
PPLPMDL0080000001	Barberton	OH	44203	7/1/1999	quick hit oxycontin as long acting oxycodone that is doosed q12h, start with stay with.
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	talked to all three at once, dr wojno and richter are using oxycontin for chronic situations, still darvocet or vicodin for acute pain.
PPLPMDL0080000001	Cleveland	OH	44109	7/2/1999	GETTING IN HAB OF USING MORE
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	dr dietrich and dr njus are using vicodin first line and then for more severe thay are using oxycontin. cil vs ciii issi, potency.
PPLPMDL0080000001	Cleveland	OH	44146	7/2/1999	kirsten and kidney.withdrawal results and what he will see if he adds on
PPLPMDL0080000001	Cleveland	OH	44104	7/2/1999	QUICK HIT REMIND OXYFAST
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	use of oxycontin along with blocks.
PPLPMDL0080000001	Westlake	OH	44145	7/2/1999	Wanted to k now about pediatric usage. Told him that it was studied in 12 and older.
PPLPMDL0080000001	Cleveland	OH	44113	7/2/1999	GOOD RESULTS USING MORE
PPLPMDL0080000001	Shaker Hts	OH	44122	7/2/1999	STARTING TO USE HAD PAT NOT DOING WELL ON VIC WAS GONG TO SWITCH TO OXY
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	dr dietrich and dr njus are using vicodin first line and then for more severe thay are using oxycontin. cil vs ciii issi, potency.
PPLPMDL0080000001	Westlake	OH	44145	7/2/1999	Talked with Pete Ratsis who will check if stores can order MS Contin program or if it is only done at corporate.
PPLPMDL0080000001	N Olmsted	OH	44070	7/2/1999	Went over MS Contin rebate program.
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	talked to all three at once, dr wojno and richter are using oxycontin for chronic situations, still darvocet or vicodin for acute pain.
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	dr dietrich and dr njus are using vicodin first line and then for more severe thay are using oxycontin. cil vs ciii issi, potency.
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	talked to all three at once, dr wojno and richter are using oxycontin for chronic situations, still darvocet or vicodin for acute pain.
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	hit 40mg and 80mg tabs, still using some vicodin if pts are already on short acting sometimes he will not switch.
PPLPMDL0080000001	Cleveland	OH	44109	7/2/1999	SEE HOW MANY PATS HE USED OXY ON
PPLPMDL0080000001	Akron	OH	44333	7/2/1999	talked to all three at once, dr wojno and richter are using oxycontin for chronic situations, still darvocet or vicodin for acute pain.
PPLPMDL0080000001	Westlake	OH	44145	7/2/1999	He wasn 't using OxyContin because they few times he tried it the patient had breakthrough and wasn't covering the pain. Told him to write 10mg Q 12 h 1-3 tabs to give flexibility to give between 10 - 30mg.
PPLPMDL0080000001	Cleveland	OH	44109	7/6/1999	compare oxy to ms and durag; ask if he's swtiching pats from theo to uni
PPLPMDL0080000001	Cleveland	OH	44109	7/6/1999	reinforce 80 and 160mg tab show delivery sys of dura in PI
PPLPMDL0080000001	Strongsville	OH	44136	7/6/1999	need to go over brand specification with uni.continue to compare oxy to the combos and show non malign data went over kirsten and how add on benefit and when to add on.compared oxy ot combos and how to dose
PPLPMDL0080000001	Cleveland	OH	44109	7/6/1999	TUMOR BD SPOKE WITH DR LUDIN
PPLPMDL0080000001	Cleveland	OH	44122	7/7/1999	LINDA'S HUSBAND ON 360MG OXY
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/7/1999	SAYS HE USING ALL OXOY
PPLPMDL0080000001	Beachwood	OH	44122	7/7/1999	WANTS TO SPEAK
PPLPMDL0080000001	Lakewood	OH	44107	7/7/1999	He was concerned if he is one of the biggest writers of Oxy and if he writes enough to get investigated.
PPLPMDL0080000001	Garfield	OH	44125	7/7/1999	not making any kind of impact with him.he commits to using than goes back to old ways.talked about se and the call backs but he is unaware of how many he is getting with combo's.
PPLPMDL0080000001	Cleveland	OH	44104	7/7/1999	GET STOCKING LIST AND HAVE HIM CALL JERRY AT RITEAID ON KINSMAN
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/7/1999	OXY VS MORP AND USE IN ACUTE PAIN
PPLPMDL0080000001	Cleveland	OH	44104	7/7/1999	STIL USING VOCOPROF FOR POST OPE UNLESS ITS PAT IN LONG TERM CARE OR WISDOM TOOTH
PPLPMDL0080000001	Garfield Heights	OH	44125	7/7/1999	he is pretty opposed to writing opioids and will do anything to try to avoid.he is big in to manipulation even for hp and other disease states.
PPLPMDL0080000001	Westlake	OH	44145	7/7/1999	Only had a quick second to mention dosing. He was in a big hurry.
PPLPMDL0080000001	Beachwood	OH	44122	7/7/1999	HAS USED SOME OXYFAST
PPLPMDL0080000001	Cleveland	OH	44120	7/7/1999	DOESNT FILL ALL RXS BIASED ON PATS ON OPIOIDS
PPLPMDL0080000001	Cleveland	OH	44104	7/7/1999	FOLL UP WITH NEW RES TO SEE IF THEY HVE USED
PPLPMDL0080000001	Lakewood	OH	44107	7/7/1999	Went over MS Contin rebate program. He said it is totally done at the corporate level.
PPLPMDL0080000001	Cleveland	OH	44122	7/7/1999	NEEDS TO BE REMINDED MORE FREQ
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/7/1999	STILL IN HABBIT OF LORCT 10MG;HAD PAT HE COULD HAVE USED OXY ON AND DIDNT THINK OF IT
PPLPMDL0080000001	Beachwood	OH	44122	7/7/1999	WANTED FOR CLUSTER HEADACHES SAYS HE'LL TRY IN SURG NEED TO FOLLOW UP
PPLPMDL0080000001	Garfield Hts	OH	44125	7/7/1999	went over dosing and how to make equivalent to other combinations.he is very conservative and even though we talk about how long and how high you can go, he still asks those same questions.showed oa study and 30 months use and went over avg dosing in pi
PPLPMDL0080000001	Westlake	OH	44145	7/7/1999	He said he tipically puts patient on low dose OxyContin with IR for breakthrough and gradually titrate up.
PPLPMDL0080000001	Westlake	OH	44145	7/8/1999	I had to see him about the relay for life cancer marathon so quickly talked about dosing again.
PPLPMDL0080000001	Cleveland	OH	44111	7/8/1999	INFO ON CODEDINE LUNCH NEXT WKE
PPLPMDL0080000001	Westlake	OH	44145	7/8/1999	He agreed to filling out a new drug request for formulary at his next P and T meeting at the hospital.
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1999	GAVE POCKET CONVER GUIDE
PPLPMDL0080000001	Westlake	OH	44145	7/8/1999	We talked about OxyContin post op and all the advantages over short acting.
PPLPMDL0080000001	Barberton	OH	44203	7/9/1999	dr mentioned using theo, two times a day, used martin and pak. uniphyl, qd vs bid theo. 400mg and 600mg tabs. using for dyspnea.
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1999	STILL USES VIC 1ST THEN USES FAILURES OXY EXCPET WHEN ANOTHER DR RX PERCODAN AND WONT SWITHC WHEN ITS WORKING HUNG UP ON SCH 2 VS SCH 3
PPLPMDL0080000001	Cleveland	OH	44113	7/8/1999	HAS LOTS OF OLD LADIES ON DARV 6 A DAY 80YRS OLD SHOWED PDR BLACK BOX WARNING AND STILL THINKS OXY SHOULD BE USED Q8 AND NO BREAKTHROUGH
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1999	COMMITTED TO USE ON TONSEL PAT SEE HOW PAT DID
PPLPMDL0080000001	Cleveland	OH	44113	7/8/1999	BAGELS IN OR
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1999	NO CALLS FRO OXYFAST AND NOT ANY OXY RX'S TODAY
PPLPMDL0080000001	Cleveland	OH	44109	7/8/1999	MET WITH MONA TO GO OVER GERIATRIC CONF AND SET UP INSEV FOR ALL NURSES ON PAIN MANAGMETN
PPLPMDL0080000001	Cleveland	OH	44113	7/8/1999	NO OXYFAST LATLEY ONE PAT ON 80MG OXY AND 100MG MS FROM HOSPICE;
PPLPMDL0080000001	Cleveland	OH	44113	7/8/1999	DR MANNING USED OXY FOR SHINGLES ASKED IF SHE WOULD USE ON FRACTURE SAID SHE THINK ABOUT IT



PLPMDL0080000001	Westlake	OH	44145	7/8/1999	Talked about the advantages over short acting for post op and how OxyIR is a natural fit together with OxyContin. Follow up with pharmacy to get IR on formulary.
PLPMDL0080000001	Parma	OH	44129	7/8/1999	typical opioid fears.talked about abuse saving with oxy and habit forming labeling.how to dose in place of combination drugs.
PLPMDL0080000001	Cleveland	OH	44109	7/8/1999	follow up on titration and pat that was taking 8 vicodin USES OXY AS 3RD LINE SET UP LUNCH TO DO INSEVI
PLPMDL0080000001	Akron	OH	44203	7/9/1999	dr quintana and a resident. mentioned he is in a habit of using vicodin, so when busy automatic to write vicodin. I went over oxycotin and kept easy. write 1-3 10mg tabs q12h. less abuse potential and less pill popping.
PLPMDL0080000001	Warrensville Hts	OH	44122	7/9/1999	follow up on 80mg q8 pat did he go up on dose switched to ms 45mg
PLPMDL0080000001	Cleveland	OH	44109	7/9/1999	has one pat on oxy will have a couple others just needs to rember when he see pats
PLPMDL0080000001	Akron	OH	44333	7/9/1999	using short acting when pts maybe taking 2 or 3 percocet a day, also using the patch for some chronic pain.
PLPMDL0080000001	Barberton	OH	44203	7/9/1999	always concerned about getting in trouble with writing oxycotin, has perception that oxy is a little stronger than vicodin. but using more oxycotin for chronic pain. side effects always popping up, because these pts had been previously on short acting and not getting the buzz.
PLPMDL0080000001	Warrensville Hts	OH	44122	7/9/1999	dinner with res went over ben of oxy fro post oper
PLPMDL0080000001	Akron	OH	44203	7/9/1999	dr quintana and a resident.
PLPMDL0080000001	Akron	OH	44333	7/9/1999	go over potency of oxycodone and hydrocodone, what are concerns with using oxycotin on a routine basis.
PLPMDL0080000001	Garfield Hts.	OH	44125	7/9/1999	keep dropping lit and find a way to amke an impact
PLPMDL0080000001	Barberton	OH	44203	7/9/1999	dr is still using short acting percocet or vicodin for acute pain, and then going to oxycotin. thinking oxy is for more chronic pain. mentioned cost vs short acting for acut epain. uni, has one woman on uniphyl for copd, but he does not see the difference between theo.
PLPMDL0080000001	Akron	OH	44314	7/9/1999	using for both chronic and acute pain, concerned about long acting if side effects occur, hit the half life.
PLPMDL0080000001	Lakewood	OH	44107	7/9/1999	lunch He said he has been getting good results from OxyContin.He just wrote a script in the morning.
PLPMDL0080000001	Stow	OH	44224	7/9/1999	went over benefits of oxy in the short term setting and compared to vic and other combo's.need to get a little more time with her.and need to get very specific with patients
PLPMDL0080000001	Stow	OH	44224	7/9/1999	he is doing a good job with oxy and chronic patients but is forgetting about oxy with the everyday patients.he talked about how much his patients like vic so we joked about why.
PLPMDL0080000001	Beachwood	OH	44122	7/9/1999	sometimes switched to vs ms after oxy has pat on 80mg needs to be tirtated concerned about cost kadian rep must be selling free med
PLPMDL0080000001	Cleveland	OH	44109	7/9/1999	good discussion on oxy vs ms for hip fractures on elderly;bring oa study
PLPMDL0080000001	Barberton	OH	44203	7/9/1999	using oxycotin for more chronic pain, pts that have been on vicodin or short acting first, mainly using the 20mg tab q12h. uni, using theo later on in treatment after long acting inhalers. senokot-s recommendations.
PLPMDL0080000001	Akron	OH	44333	7/9/1999	ask when going to oxycotin? starting pts on oxycotin, mainly 10mg q12h, and has gone to 20mg. doesn't thk patients get anymore benefit from going higher.
PLPMDL0080000001	Cleveland	OH	44127	7/12/1999	still says 6 li sniff needs inservice
PLPMDL0080000001	Westlake	OH	44145	7/12/1999	Try to find more creative way to get more time with him. only had a few seconds to mention Uniphyl.
PLPMDL0080000001	Beachwood	OH	44122	7/12/1999	give pain scale and remd of ir;had success story with oxy and spoke with jim to use more and had pat commt to using oxy on
PLPMDL0080000001	North Olmsted	OH	44070	7/12/1999	lunch! She uses Uniphyl as an add on for COPD. Joessann her PA mentioned that OxyContin was talked about at a PA dinner at the Pier W. She said it was said to be the drug of choice for lang term pain control.
PLPMDL0080000001	Westlake	OH	44145	7/12/1999	He signed for the samples and said he likes the once a day and has no problems writing Uniphyl.
PLPMDL0080000001	Strongsville	OH	44136	7/12/1999	she is having a hard time getting the inservice set up so i asked about going in during one of her q and a's to get to the nurses.they do alot of pain meds and pain management.talked about administrative savings for hte nurses and correlated that to their lack of time.
PLPMDL0080000001	Cleveland	OH	44104	7/12/1999	make sure he rx's oxy on off rx pad;showed tyl cod article bring coffee
PLPMDL0080000001	Beachwood	OH	44122	7/12/1999	has not used any oxy recently showed levy article and reason not to use codene;see more freq and set up antoher lunch
PLPMDL0080000001	Cleveland	OH	44113	7/12/1999	from phenix indian reservation;getting good results lets pat think about it and then gives to them uses 20 am and 30pm
PLPMDL0080000001	Beachwood	OH	44122	7/12/1999	says he'll use and will recommend senokt met with mid wife of dr gyves and will recommend oxy;father was on ms
PLPMDL0080000001	Cleveland	OH	44127	7/12/1999	very busy clinic brough pa asst form for oxy/oxfast
PLPMDL0080000001	Cleveland	OH	44127	7/12/1999	or
PLPMDL0080000001	Fairview Park	OH	44126	7/12/1999	Went over MS Contin rebate program. She had a lot of interest and said that she is pretty sure she will make an order. But she did not have time to look and see what she defenately needed.
PLPMDL0080000001	Twinsburg	OH	44087	7/12/1999	been open since saturday,had a patient come in and tell him that he is on 180 20mg a month so he ordered two extra bottles.
PLPMDL0080000001	Strongsville	OH	44136	7/12/1999	tried to get him to open up and talk about specific pat's.comparisonsto the combos and how to dose
PLPMDL0080000001	Beachwood	OH	44122	7/12/1999	qicvk hit had pat on it and said alot of drs are using and he said no;need to stres step 2 opio
PLPMDL0080000001	Cleveland	OH	44113	7/12/1999	using sparadically
PLPMDL0080000001	Cleveland	OH	44127	7/12/1999	has not used post oper but says he will
PLPMDL0080000001	Cleveland	OH	44104	7/12/1999	quick hit need to talk to cindy to get to use oxyfast and xoycont
PLPMDL0080000001	Strongsville	OH	44136	7/12/1999	he is using oxy for the more severe cases and usually will use the 40 and 80mg tablets.talked about using as the first opioid and dosing in multiple tablets instead of one 40.this way he can titrate backwards and use longer.went over abuse savings and how to use instead of vicodin.
PLPMDL0080000001	Solon	OH	44139	7/13/1999	talked about the short term benefits and how even in this setting that you cna use less opioid.tolerance and abuse savings.
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	will be med director of hospice says she used oxyfast and gave her new aps guidelines
PLPMDL0080000001	Solon	OH	44139	7/13/1999	more active participation with uni conversions talked about add on valu and went over evans.edentified other patients similar that could benefit from adding on therapy
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	has pat on 360mg oxy still has not used oxyfast
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	quick hit busy in or
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	thinks of for chronic not post oop concerned aboyt long acting on board ; needs to get more comfortable with
PLPMDL0080000001	Parma	OH	44129	7/13/1999	trying to get his bid converted to uni.he is hes to use more freely and tried to get that reason for brand specification
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	was doing 16month baby but has been using post oper
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	oxy vs vic get pat specific;used once and pharm called and said it wasnt covered;has another pat in mind to use it on
PLPMDL0080000001	Solon	OH	44139	7/13/1999	focused on his everyday patients in the post op setting.he is extremely familiar with oxy for chronic patients and he is using the 40 and the 80 for those patients.talked about how oxy can be used in place of vic and perc and how to dose the 10 and the 20 mg tablets to get equivalents.will need to make sure that he follows thru with his commitment
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	bagels in or
PLPMDL0080000001	Garfield Hts.	OH	44125	7/13/1999	trying to make as much noise as possible with oxy and uni.need to see him in the hosptal and enywhere else if possible.
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	is using 20 or 40mg has gotten good results
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	go over xring more than one month oxy at a time;follow up may actually try again;thinks of it as strong
PLPMDL0080000001	Solon	OH	44139	7/13/1999	continue duragesic.push.get spec pat info talked about a couple of pat that he has on duragesic.he really likes the so called 3 dys of therapy and feels that he is getting a better se profile for the patient.talked about steady state and lsr.not having any meds to use as breakthru was not an issue
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	showed new aps guidelines where it recommend long acting;still in habbit of vic will use when thinks of it for right pat ask what is right pat
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	just needs to be contiu reminded just had back pat leave that he could have used it on but didnt thik of it
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	wont committ either way;
PLPMDL0080000001	Cleveland	OH	44113	7/13/1999	hates durag no pats tolerate it;uses kadian cause its free doesnt always wrok 24hrs!will start using oxy ir instead of per
PLPMDL0080000001	Garfield Hts	OH	44125	7/13/1999	went over karpel and talked about the add on advantage and how even in copd you will have nighttime syptoms and daytime sleepiness.he came out because of the note that i wrote.i told him that he siad to write notes.need to keep being consistent
PLPMDL0080000001	Cleveland	OH	44111	7/13/1999	has one pat who complaining on other pain med switched to oxy and no call backs
PLPMDL0080000001	Cleveland	OH	44111	7/14/1999	has been suing oxyf
PLPMDL0080000001	Westlake	OH	44145	7/14/1999	He said he would try to remember to use more OxyIR and Fast. He has a good understanding of OxyContin.
PLPMDL0080000001	Cleveland	OH	44111	7/14/1999	rx oxy for new pat today 10mg and using lots of oxyofast
PLPMDL0080000001	Cleveland	OH	44102	7/14/1999	OXYFAST FOR CHRONIC KARPel FOR UNI;gave aps guidelines and pockt ref with pain scale and side eff of opioids
PLPMDL0080000001	Brooklyn	OH	44144	7/14/1999	HAS NOT SWITCH ANYONE TO UNI BUT WANTS TOO NEED TO SEE MORE THAN ONCE A MONTH
PLPMDL0080000001	Cleveland	OH	44109	7/14/1999	HATES PIERC TOLD RES TO USE OXYCONT VIC NOT ON FORMULARY
PLPMDL0080000001	Parma	OH	44129	7/14/1999	he has a couple of more patients on oxy but they are still the "last resort" type patients.rhuen pat, 40 ish and talking about 6 perc a day.changed her life with conversion to oxy.tried to get him to think about oxy for less severe and those patients on the fence.talked about converting generic theoph to uni but he feels that theoph is theoph.will need to walk him through this process.
PLPMDL0080000001	Olmsted Falls	OH	44138	7/14/1999	He said he prefers Uniphyl for his theophylline add ons. He also knows the advantages and uses OxyContin.
PLPMDL0080000001	Olmsted Falls	OH	44138	7/14/1999	He said he is mostly used to writing Vicodin. I went over convenience of long acting. He's been writing Theodur because he he's had a lot of samples to use up. Stress again our advantages in the comparative studies.
PLPMDL0080000001	Brooklyn	OH	44144	7/14/1999	DIDNT REALIZE NO REFILLS ON OXY HAS BEEN USING;
PLPMDL0080000001	Cleveland	OH	44111	7/14/1999	SUE IS USING ALOT OF OXY AND GETTING GOOD FEEDBACK
PLPMDL0080000001	Cleveland	OH	44109	7/14/1999	NO IR OR FAST SUB PHARM COME BACK
PLPMDL0080000001	Cleveland	OH	44109	7/14/1999	FIRST RX FOR OXYFAST FROM ONC FELLOW;WILL ORDER
PLPMDL0080000001	Cleveland	OH	44109	7/14/1999	USING OXY IN HOUSE;
PLPMDL0080000001	Cleveland	OH	44111	7/14/1999	TIME PRICEPALS BAGELS TO MEETING

PPLPMDL0800000001	Cleveland	OH	44111	7/14/1999	BLAMES RESID FOR NOT USING OY
PPLPMDL0800000001	Cleveland	OH	44111	7/14/1999	spoke to him about levy as speaker for nov is inter wantst cv
PPLPMDL0800000001	Parma	OH	44129	7/14/1999	he uses t3 and vic after his version of pca.pain buster or duramorph injected into the surgical area.committed to using oxy in place of the combo's. asked about follow up and he seemed happy with the attention.
PPLPMDL0800000001	Cleveland	OH	44102	7/14/1999	jsut had pat die who was on oxy needed to switch to patch at end of life when cant swallow go over durag pi delivery stys
PPLPMDL0800000001	Cleveland	OH	44102	7/14/1999	has one pat coming up to use oxy on says her vag hyster dont go home with any pian meds;needs sampls of senkot
PPLPMDL0800000001	Cleveland	OH	44109	7/14/1999	STILLNO MOVEMENT ON OXYFAST THINKS OXY IS TOO ADDICTIVE SPOKE OF SPEC PAT WHO WAS WITHDRAWN FROM ALL PAIN NEDS AND WASTN VERY HAPPY WILL GIVE REBATES ON SEN
PPLPMDL0800000001	Lakewood	OH	44107	7/15/1999	He is starting to use some OxyContin. He is using a little less Percocet and Vicodin.
PPLPMDL0800000001	Fairlawn	OH	44333	7/15/1999	CNAs -
PPLPMDL0800000001	Northfield	OH	44067	7/15/1999	he is using vic for his workers comp patients.he is restricting oxy use for chrone and the most severe patients.does not see oxy as alternative for vic but talked about using for those workers comp patients and weeding out those that do not want to get better.
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/15/1999	has not seen pat back went over dosing again
PPLPMDL0800000001	Parma	OH	44129	7/15/1999	he is an advocate for theophylline and about 1/4 to 1/3 of his copd patients are on theoph. he is particular about which theoph he gets when he writes.talked about advantages of uni with qd and consistent lung function vs. consistent levels and no lung function.talked about add on benefit with the inhalers as not being beneficial.
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/15/1999	has pat on oxyfast looked at rx's today has pat on percodan,norco.lorcet;
PPLPMDL0800000001	Cleveland	OH	44102	7/15/1999	is using 10mg on output surg
PPLPMDL0800000001	Westlake	OH	44145	7/15/1999	He said he is writing more OxyIR. Go over Fast with him. He said he writes more OxyContin than anything.
PPLPMDL0800000001	Cleveland	OH	44111	7/15/1999	time principles;GAVE COST OF VICOD AND SAID HE WILL HELP WITH OXYCON;HAS ALL PAT ON UNI NO NEW PATS;
PPLPMDL0800000001	Garfield Hts	OH	44125	7/15/1999	formulary follow up and nsaid use he has not filled out the formulary papers for the oxy ir.will need to follow up and make sure he gets that done.need to get him to use sooner.
PPLPMDL0800000001	Barberton	OH	44203	7/15/1999	dr is still using the patch, she stated when pts are having gi problems, or have digestion problems. But she is adding the patch to oxycontin pts. Need to ask at what dose she adds on the patch to oxycontin? (Tolerance)
PPLPMDL0800000001	Oakwood Village	OH	44146	7/15/1999	talked about bressi program and he said to make sure to get him invitation.
PPLPMDL0800000001	Barberton	OH	44203	7/15/1999	mentioned dr mok as being the head of the pain clinic in barberton and he is into all this holistic medicine, magnets, need to get opioids into his mind. dr is comfortable with oxycontin, it is th eoutside forces that are worrying him about the appropriate uses of opioids. using mainly 10, 20mg tabs. both chronic and acute pain. uni, theo is later in treatment . senokot-s recommendations.
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/15/1999	carol and barb really liked side effect mgmt guide
PPLPMDL0800000001	Cleveland	OH	44111	7/15/1999	no 80mg has dr rxing 30mg of oxy;and has pat with bad constipation that she will recommend senk didnt know it was safe for long term use;chauncy pharmacist
PPLPMDL0800000001	Cleveland	OH	44122	7/15/1999	pharm is recommending senk to pat likes the samples coupon more and is moving oxyfast
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/15/1999	rehab met with lisa and set up inserv for sept;
PPLPMDL0800000001	Maple Hts.	OH	44137	7/15/1999	talked to her about the levy article and how ineffective t3 can be because of the enzymes.she will use an opioid when she has to and if a patient comes in with an acute trauma she will give an opioid but focuses on fixing the cause.afraid of drug seeking and feels the urgent care setting is a haven for drug seekers.
PPLPMDL0800000001	Cleveland	OH	44102	7/15/1999	has 400mg samples signed for uni and said hell switch pat doesnt like generic.
PPLPMDL0800000001	Parma	OH	44129	7/15/1999	need to find alot more about him and what he does is he using oxy in the nh or is it for cancer pain.went in wanting to talk about acute use of oxy and he wanted to talk about titration and breakthru.went over titration guide and how to calculate breakthru and when to inc q12 dose.need to find more about his demographic and follow up with the cancer pat's to see if that is where his oxycontin use is coming from.
PPLPMDL0800000001	Barberton	OH	44203	7/15/1999	side effects is the issue for pts when she starts pts on short acting opioids vs oxycontin q12h dosing. if pt experiences a side effect it will last longer in oxycontin vs a short acting.
PPLPMDL0800000001	Barberton	OH	44203	7/15/1999	dr broke his arm and used immediate release oxycodone earlier this year, so believes in oxycodones ability to control pain. q12h, dosing vs short acting dosing is the issue to combat. Need to find out what concerns are for controlling pts pain?
PPLPMDL0800000001	Barberton	OH	44203	7/15/1999	converted a pt taking vicodin 4 times a day to oxycontin 10mg q12h and she said was not lasting, asked if anyone dosing q8h. deeper into conversation mentioned that she may be taking vicodin every 4-6 hrs, so if taking every 4hrs oxycontin is not enough. mentioned taking 1-2 10mg tabs q12h, also asked if was taking every 12hours. nx:ask any new pts on oxycontin, how dosed? uni, distinguish uni from theo 24, he is not seeing difference between once a day theo's? also find out what disease state treating most with vicodin?
PPLPMDL0800000001	Akron	OH	44203	7/15/1999	talked to dr rodgers. She mentioned alot of vicodin use, and that abuse was a key issue. also asked if any surgeons or other drs were using. said some of the dr's have written. had a wrist and arm pain pts in, ask if she would write 1-2 10mg tabs q12h for pt
PPLPMDL0800000001	Akron	OH	44203	7/15/1999	talked to dr rodgers. She mentioned alot of vicodin use, and that abuse was a key issue. also asked if any surgeons or other drs were using. said some of the dr's have written. had a wrist and arm pain pts in, ask if she would write 1-2 10mg tabs q12h for pt
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	in hurry but said he'd use; was familiar with but thought of for more severe
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	using oxycontin as first line opioid goes to the patch is pts are not tolerating oxycontin. Need to ask what he means by not tolerating oxycontin, side effects? the patch has same side effects.
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	usually uses vic very inter in oxyu followup
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	has adult tonsilectomy next week he will use it on and wants it in hosp stopped by pharm but mike not in will need to go to pnt comm
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	met nancy says marymont hosp splitting tabs;went over titetra and oxyfast/ir will leave note for mike re dr mallick wantgin oxyfast
PPLPMDL0800000001	Cleveland	OH	44113	7/16/1999	using oxycon on rehab fl and hospice
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	er doc gaskins
PPLPMDL0800000001	Cleveland	OH	44127	7/16/1999	went over oxyfast with yvonne
PPLPMDL0800000001	Cleveland	OH	44113	7/16/1999	see dental /in pat pharm
PPLPMDL0800000001	Cleveland	OH	44127	7/16/1999	see oncl
PPLPMDL0800000001	Cleveland	OH	44113	7/16/1999	has not used recently will only use 10mg no pats in hosp
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	slow day come on tues bad wk cause of new comp syts
PPLPMDL0800000001	Cleveland	OH	44127	7/16/1999	abra rxing oxyir;and 10mg of oxy no oxyfast
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	talked to both dr shin and dr stan.
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	has had some side effects, nausea with the elderly pts, so need to recommend an antiemetic.
PPLPMDL0800000001	Solon	OH	44139	7/16/1999	follow with lit and consistent visits labeling changed
PPLPMDL0800000001	Akron	OH	44312	7/16/1999	uniphyl, always asks about 200mg of uniphyl, ask what concern with starting with 40mg qd with evening meal? blood levels? side effects? oxy, for severe chronic pain., oxy ir for acute pain.
PPLPMDL0800000001	Maple Heights	OH	44137	7/16/1999	kept it simple and basically added for help.dosing compared to vic nad how to use instead of duragesic
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	talked to both dr shin and dr stan. using mainly 10mg and 20mg, doesn't believe in higher opioid doses, tolerance, they get to a point that. Need to find out what pts using opioids on vs doing blocks?
PPLPMDL0800000001	Cleveland	OH	44109	7/16/1999	used on hernia pat today said had 4 cases yesterday but forgot
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	treating current pain, pts on vicodin, said not starting alot of new pts on vicodin. sending some of pts to dr klejka. thinking more of darvocet for acute pain to start. then vicodin or oxycontin. ask what most commonly uses darvocet for?
PPLPMDL0800000001	Cleveland	OH	44111	7/16/1999	fear of addiction for chronic use still feels more comfor using short actings good discussion about delivery syst;go over psedo add vs addic
PPLPMDL0800000001	Cleveland	OH	44111	7/16/1999	using 10mg in new life hosp after darv didnt wrk says he doest use patch maybe hosp nurse did;cost is concern and hadnt thought of it for oa pat
PPLPMDL0800000001	Parma	OH	44129	7/16/1999	titration and how to do the 3-2 thing titration chart and trying to get to cardio thoracic surgeons
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	using 10mg and 20mg for cancer pain, not aggressive with opioids, she is starting but need to go over titration principles with her???? not alot of theo's.
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	talked to both dr shin and dr stan. using all strengths, mainly 20's 40's and 80's. switching some pts from short acting opioids, he does keep some on short acting. Need to ask why? said tried two pts on Kadian and they both had terrible side effects, liked the once a day dosing, so emphasize q12h dosing with oxycontin, easy to titrate.
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	using the 10mg tabs q12h, more for chronic pain not for acute pain where using vicodin and some darvocet. Nx:ask why he is not using oxycontin for acute pain. What is the most common pain type treating with an opioid and what opioid he uses?
PPLPMDL0800000001	Akron	OH	44333	7/16/1999	using 10mg of oxycontin 1-2 tabs q12h for post op, he is using more darvocet and vicodin for carpel tunnel. Ask what concerns are with using oxycontin in place of vicodin?
PPLPMDL0800000001	Warrensville Hts	OH	44122	7/19/1999	using more and more actually had pat on norco that he will switch
PPLPMDL0800000001	Westlake	OH	44145	7/19/1999	He said he is using more OxyIR with his OxyContin scripts. He said he also prefers Uniphyl for his add on therapy.
PPLPMDL0800000001	Independence	OH	44131	7/19/1999	talked about se management and how using oxy can help with metabolites and hallucintory type morphine se.less invasiveness.his msc habit is strong and it still does not seem to be moving to other morphines.
PPLPMDL0800000001	Warrensville	OH	44122	7/19/1999	quick reminder invited her to talk
PPLPMDL0800000001	Cleveland	OH	44122	7/19/1999	is using some quick hit in hall
PPLPMDL0800000001	Cleveland	OH	44104	7/19/1999	quick hit on oxy/oxyfast keeps forgetting
PPLPMDL0800000001	Akron	OH	44333	7/19/1999	gave dr a copy of the new acute and cancer guidelines from the APS. Going after the percocet and vicodin patients, for acute pain, find out what real issue of using oxycontin in place of short acting medications.?? senokot-s for laxatives.
PPLPMDL0800000001	Independence	OH	44131	7/19/1999	trying to get in depth details on what a vic pat is and how he is using the combo's.it is coming alot in the workers comp cases.he also likes the idea of being able to call it in.went over short term benefits and how to dose instead of the vic line.he talks about chronic vs acute
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/19/1999	dispelling the addiction and the fun qualms of using opioids.even the nurses are getting into the mix.eveybody likes it.talked about the lack of euphoria and how oxy was designed to alleviate these issues.compared to combos and how to dose instead of the vic line.
PPLPMDL0800000001	Akron	OH	44319	7/19/1999	using oxycontin for chronic pain, vicodin is being used for acute pain, which is up to three days. uniphyl, theos are for last resort. ask if pts are being controlled on inhalers? oxycontin, what concerns with using it for acute



PPLPMDL0080000001	Shaker Hts	OH	44122	7/19/1999	is using had dinner with him and dr allen will use more and likes senk sample
PPLPMDL0080000001	Akron	OH	44333	7/19/1999	mentioned using oxycontin for chronic pain, after they have been on vicodin first, said pts are doing well. still starting some pts on short acting. nX: work on acute pain pts, post op, what concern with starting with oxycontin? senokot-s. mentioned a pt being nausea, he still gives the pts the option on what they want. abuse is concern. I gave him the APS guidelines.
PPLPMDL0080000001	Cleveland	OH	44111	7/19/1999	video inserv with dr irick and who ladder and levy article
PPLPMDL0080000001	Cleveland	OH	44111	7/19/1999	irick video and levy articl who step ladder pat in pain switched to 100mc duragesic
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/19/1999	inviting dr and med stud and resid to dr iricks talk this weds
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/19/1999	starting to use more oxy
PPLPMDL0080000001	Akron	OH	44333	7/19/1999	dr mentioned using oxycontin in place of the patch, duragesic, so he is placing oxycontin for more severe chronic pain. Need to ask if has written any vicodin or short acting opioids? for what? uniphyl, mentioned all his asthmatics are doing well on steroids, and severe. Need to ask why he is not considering uniphyl, before severe? senokot-s as laxative.
PPLPMDL0080000001	Akron	OH	44333	7/19/1999	has oxycontin placed for more severe chronic pain, with morphine and the patch, not on combo level. Ask if has written any vicodin or combo's lately? uniphyl, later on for asthmatics. ask if considered using uniphyl, for copd pts? senokot-s.
PPLPMDL0080000001	Akron	OH	44333	7/19/1999	using oxycontin for chronic pain, starting with lortab or vicodin for acute pain, then if on for awhile then he will convert to oxycontin. nX: ask at what specific point does he go to oxycontin? uni, for copd, ask at what point is he going to uniphyl. senokot-s.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/19/1999	has put a couple people on oxy last wk
PPLPMDL0080000001	Akron	OH	44333	7/19/1999	quick hit dr, he was running behind, addressed the pharmacy issue, saying the pharmacies would only give 14 days worth and pts are at least allowed 30days. using alot of vicodin for low back pain. nX: ask what concern of using oxycontin in place of vicodin? senokot-s for constipation.
PPLPMDL0080000001	Independence	OH	44131	7/19/1999	he is gettign busier and seeing more patients in his half days.vic comparison and how to dose and dosing chart to help him titrate
PPLPMDL0080000001	Independence	OH	44131	7/19/1999	trying to get specific with him for his latest patient.he is using 40 mg bid but has no clue for breakthru and probably does not have a plan for titration.left the new se management and titration guide
PPLPMDL0080000001	Independence	OH	44131	7/20/1999	need to get more specific with what i need him to do.talked about hte differences between theoph and how to convert but did not find a hot button to get this done.not using theoph for new patients but does recognize benefit when it works.
PPLPMDL0080000001	Middleburg Heights	OH	44130	7/19/1999	focused on his call backs and se and again compared to vic.talked about how not being able to call it in is actually a benefit.also talked alot about titrating backwards to match the pain med to the pain need
PPLPMDL0080000001	Parma	OH	44129	7/19/1999	focused on his call backs and se and again compared to vic.talked about how not being able to call it in is actually a benefit.also talked alot about titrating backwards to match the pain med to the pain need
PPLPMDL0080000001	Barberton	OH	44203	7/19/1999	has darvocet and vicodin on post op standing orders, I asked if he would put oxycontin on the orders and he said he needed more exposure to it. Has been using the 20mg tabs q12h with 600mg of l/bupropen for hernia surgery and getting good results, one pt was nausea but nothing significant. I asked what other surgeries he does and he said he can use oxycontin on pretty much an surgery, he said he would try on other surgeries. senokot-s recommendations.
PPLPMDL0080000001	Barberton	OH	44203	7/19/1999	mentioned she had used 20mg on a severe diverticulum surgery case. She goes darvocet, vicodin then oxycontin. Q12h dosing concerned that pts if get side effect, would last longer with longer acting medication, said in past oxycodone has caused more nausea. said was going to try on hernia pts?
PPLPMDL0080000001	Barberton	OH	44203	7/19/1999	said has tried on a couple of pts. used 20mg q12h. he said using opioids, vicodin on kidney stones and post op cases. said no problems. I talked about the 10mg tabs, with greater flexibility. He said he would try more, with 10mgs. It is hard to get alot of info, next time, need to get him to talk more and see what he would like to get out of oxycontin?
PPLPMDL0080000001	Cleveland	OH	44127	7/20/1999	WILL SWITCH PATS TO UNI JSUT KEEP REMINDER HER HAS BEEN USING VIC FOR ACUTE SAYS SHE USE OXY IS USING OXY FOR CHRONIC
PPLPMDL0080000001	Rocky River	OH	44116	7/20/1999	He said he just put a patient on OxyContin a nd a patient on Uniphyl and he is waiting for the results.
PPLPMDL0080000001	Westlake	OH	44145	7/20/1999	lunch-----in-service 7-10p He was upset that OxyContin was taken off formulary at the Cleveland Clinic. So he wrote a letter of request and has not received a response. For now he writes Percocet and OxyContin with the take home instructions.
PPLPMDL0080000001	Rocky River	OH	44116	7/20/1999	He said he believes in the idea that patients taking pain meds every 4-6 have their mind help the healing process. I told him that the patients can take Tylenol every 4-6 on the side with OxyContin.
PPLPMDL0080000001	Cleveland	OH	44127	7/20/1999	INSERV WITH HER AND POD RES VIDEO AND KEY TERMS;SHE USES POST OPER STILL USES SOME VIC THEN WHEN DOESNT WORK SWITCHES TO OXY
PPLPMDL0080000001	Rocky River	OH	44116	7/20/1999	He said he isn't writing a lot of pain meds but that he is writing some OxyContin and he has a good handle on it. In reality he is writing a fair amount of Vicodin. Go over Uniphyl again.
PPLPMDL0080000001	Cleveland	OH	44122	7/20/1999	show oxy vs perc 60mg;DIDNT WANT TO TALK XOY HAS NOT BEEN USING HAD PAT ON TORODOL PO ONLY ADOMAPLASY PATS ARE TARGETS
PPLPMDL0080000001	Cleveland	OH	44105	7/20/1999	NEED TO BUILD RELATIONSHIP BEFORE SHE WILL RX SET UP LUNCH AND SIGNED FRO UNI
PPLPMDL0080000001	Cleveland	OH	44105	7/20/1999	VERY EXCITED ABOUT DR IRICD COMING IN TOWN;UNDERSTANDS PAIN MANGMENT BUT DOESNT RX MUCH OR HAVE MUCH INFLUE ON RESIED;GAVE SPANOS VIDEO
PPLPMDL0080000001	Rocky River	OH	44116	7/20/1999	Go after Percocet next time it should be a slam dunk.
PPLPMDL0080000001	Westlake	OH	44145	7/20/1999	He said he uses a lot of OxyContin because he has had success with his difficult questions. He was also interested in OxyFast.
PPLPMDL0080000001	Beachwood	OH	44122	7/20/1999	USES LOTS OF DARV WITH NSAID AND MUSCLE RELAXANT SAYS HE'LL USE 10 MG OXY INSTED FOLLOW UP WITH TJ
PPLPMDL0080000001	Beachwood	OH	44122	7/20/1999	HAD DURG CONV IN POCKET NEED TO GET TIME WITH HIM TO FIND OUT WHAT HE IS DOING
PPLPMDL0080000001	Rocky River	OH	44116	7/20/1999	He said he writes an amount of OxyContin, Percocet, and the patch. He likes to alternate his pain meds for optimal pain relief. Try the start with stay with approach.
PPLPMDL0080000001	Westlake	OH	44145	7/20/1999	He said he uses Uniphyl all the time for COPD
PPLPMDL0080000001	Cleveland	OH	44127	7/20/1999	INSERV WITH SPANOS VIDEO AND KEY TERMS BETTER TURN OUT IF SET UP JOURNAL CLUB ON THURS 7PM AT SCHOOL OF POD ON CARN
PPLPMDL0080000001	Cleveland	OH	44127	7/20/1999	BAGELS INOR
PPLPMDL0080000001	Westlake	OH	44145	7/20/1999	Pete said he is moving to the home office in a couple of weeks.
PPLPMDL0080000001	Westlake	OH	44145	7/20/1999	Tom said that Dr. Felden filled out the paper work to get OxyIR on formulary so it's now just a matter of time.
PPLPMDL0080000001	Fairview Park	OH	44126	7/20/1999	Tom said he will order 15 and 30 mg. MS Contin 100 count for the rebate program
PPLPMDL0080000001	Cleveland	OH	44109	7/20/1999	WILL USE OXYFAST ON 20 YRS OLD ADULT TOL AT MERIDIA;JUDY WILL TEACH HIM HOW TO RX
PPLPMDL0080000001	Maple Hts.	OH	44137	7/20/1999	low dose equivalent to darv and vic talked about hte patients that he has to refill his combos and the differences that other drs feel about same patinets.
PPLPMDL0080000001	Beachwood	OH	44122	7/20/1999	quick hit at window have lun in aug to go over oxy and using erailer
PPLPMDL0080000001	Cleveland	OH	44127	7/20/1999	STILL NOT COMFORT USING POST OPER HAS BIG BOWEL CASE HE SAID HE'D USE IT ON FOLLOW UP
PPLPMDL0080000001	Barberton	OH	44203	7/20/1999	stillladding on the patch to oxycontin, asked when higher strengths on oxycontin coming out. said titrating up more with oxycontin, and not adding on the patch. thinking tolerance??? ask why???
PPLPMDL0080000001	Barberton	OH	44203	7/20/1999	follow up on new pts on oxycontin. using more oxycontin, converted two pts from vicoprofen, better controlled with q12h vs immediate release, using for chronic pain. Is still using vicodin for acute pain, need to ask why???
PPLPMDL0080000001	Akron	OH	44312	7/21/1999	ask how pts did post op on oxycontin? what doses? side effects? and concerns? talk about ad surgery. quick hit, dr about oxy, he said had some problem with nausea in pts... Ask what doe used? age of pt? what type of surgery??
PPLPMDL0080000001	Cleveland	OH	44102	7/21/1999	OXYFASTsucess story on pat who was taking 12 vic a day and no relief got 40mg oxy and doing great needs to get more vic pats on oxyu
PPLPMDL0080000001	Akron	OH	44320	7/21/1999	dr using mainly 20mg and 40mg tabs for chronic pelvic pain. trying not to go higher, some pts are real chronic opioid users. For post op the pts are on tylox for three days and then if need more go on oxycontin. nX: mention giving a tylox with oxycontin post op and then they can just take oxycontin for 3-4 days post op.????
PPLPMDL0080000001	Akron	OH	44312	7/21/1999	he is now in charge of pain clinic at barberton hospital. doing more holistic, and invasive procedures, not big on using oral opioids to manage pain. Ask what concerns with using opioids for apin ????
PPLPMDL0080000001	Parma Hts.	OH	441303030	7/21/1999	curious about this office because of dr. crowe.talked to dr amy thru the window and told her that i was new and what i had.she was unfamiliar with products and said that she does not use and i said that is why i am here.made lunch date to get more time and to meet everyone
PPLPMDL0080000001	Independence	OH	44131	7/21/1999	theoph is not an imprtant player for him.he rarely uses for new patients but does see the benefit for patients that it works in.talked about using uni instead of the generic bid.need to find a hot button to get him motivated to make a change.more consistent visits would be a big help.he is using vic in acute settings.need to do a better job at comparing oxy use to those combo's.
PPLPMDL0080000001	North Olmsted	OH	44070	7/21/1999	He said 80% of his patients are peds. He generally uses Tylenol with codeine and doesn't have a lot of pain with his patients. Talked about the Oxyfast for those that can't swallow. He said he will think about it.
PPLPMDL0080000001	Garfield Hts	OH	44125	7/21/1999	speaker information talked about dosing and titration.compared to the combos but he is using only the lower doses.tried to get him to write 1-2 at least.always asks how long he can use
PPLPMDL0080000001	Cleveland	OH	44113	7/22/1999	uses for chronic not yet psot op;brought aps gudlines and wnt over pi with less abuse keep on him
PPLPMDL0080000001	Akron	OH	44333	7/22/1999	ask about the potency of vicodin vs oxycontin and also vs darvocet. went over the potency with PI and the AHCPR guidelines, showed him that oxycontin 10mg 1-2 tabs can be used on more routine basis, even for carpel tunnel. mentioned APAP is concern with pts not so much abuse. Mentioned he can use a NSAID along with APAP separate. Said going to start using oxycontin 10g on more routine basis???
PPLPMDL0080000001	Beachwood	OH	44122	7/22/1999	oxy for acute does use breakth and will use uni very technical dr wanted to know why it's better than theo 24
PPLPMDL0080000001	Beachwood	OH	44122	7/22/1999	just order today on chron pat 20mg; gve info on side eff mgmt
PPLPMDL0080000001	Beachwood	OH	44122	7/22/1999	quick hit at window is using;
PPLPMDL0080000001	Beachwood	OH	44122	7/22/1999	uses when kriegler puts pat on good corve need to follup with him to see if he used in acute pats willnot use theoph has one pat on it
PPLPMDL0080000001	Akron	OH	44333	7/22/1999	dr places oxycontin along with blocks, not using alot of oral opioids, only to supplement blocks.
PPLPMDL0080000001	Cleveland	OH	44113	7/22/1999	will use more in hosp concerned with helping me;went over oxyfast follw up andsee if he'll use
PPLPMDL0080000001	Cleveland	OH	44111	7/22/1999	just rx oxy today and will recommend senk with all oxy rx's
PPLPMDL0080000001	Beachwood	OH	44122	7/22/1999	has used once will use again and left senk protocol adn also mentioned oxyir for breakthor;
PPLPMDL0080000001	Uniontown	OH	44685	7/22/1999	when using vicodin vs oxycontin, why not oxycontin for the acute pts? using oxycontin to replace ms contin, or ca pain and she said has only one cancer pt. not think for in place of vicodin. Nk:ask what type of pain she is using vicodin for and does she have any pts on vicodin now?? uniphyl, going to theo after severe for asthma and copd. why isn't she using theo?? senokot-s.
PPLPMDL0080000001	Barberton	OH	44203	7/23/1999	said using theo when he listens to pts lungs and feels they are having trouble breathing, went over uni, qd dosing improves nocturnal o2 saturation and nighttime wheezing. nX:ask if has started a pt on uni??
PPLPMDL0080000001	Cleveland	OH	44109	7/22/1999	commnt to using oxyfast an doxycont need to tell him walgreens is ordering it in
PPLPMDL0080000001	Cleveland	OH	44113	7/22/1999	no 80mg yet keep reimmind him no oxyfast this wk has in stock and has been using
PPLPMDL0080000001	Cleveland	OH	44113	7/22/1999	pain clinic set up app with doud new ans to go over oxyir,fast

PPLPMDL080000001	Cleveland	OH	44109	7/22/1999	gave info on oxyfas/ir doesn not have using oxycon no 40 or 80s
PPLPMDL080000001	Akron	OH	44333	7/22/1999	using more oxycotin or oral opioids, but still does procedures, he goes to oxycotin if taking alot of short acting opioids, converts alot of his pts...
PPLPMDL080000001	Beachwood	OH	44122	7/22/1999	Nx:ask what concern he has with initiating oxycotin as the first opioid?
PPLPMDL080000001	Akron	OH	44333	7/22/1999	uses only in ca pats;need more time with him to get comfo using on nnon ca pain
PPLPMDL080000001	Akron	OH	44333	7/22/1999	ask why he is not using oxycotin on a more routine basis? vs vicodin or lortab? was thinking that oxycotin is stronger than vicodin and using only for more painful procedures or for pts that may think has an addiction problem. start with 1-2 10mg tab and titrate up . for vicodin es pts need to use the 20mg q12h. writing 1-2 tabs q3-4 h for both vicodin and vicodin es..
PPLPMDL080000001	Akron	OH	44333	7/22/1999	dr will start out with 10mg q12h and if not working he will go to q8h dosing, then go to 20mg q12h. thinking this way b/c when get to 20mg q12h, thinks jumping to 2 20mg tabs q12h is a big jump. Nx: ask what real concern with when going to q8h vs titrating and staying q12h.??
PPLPMDL080000001	Akron	OH	44333	7/22/1999	talked to dr alexander, he uses vicodin and tylenol w/codeine 1-2 tabs q4-6h. went over oxycotin and told him to use the 10mg tabs, 1-2 tabs q12h. he had three procedures in pm and said would use oxycotin on all three.
PPLPMDL080000001	Akron	OH	44333	7/22/1999	went over oxycotin, she said using for more severe pain cases mainly 20mg tabs q12h along with oxy ir for breakthrough. thinking oxycotin is stronger than vicodin, which she is using on a more routine basis. Nx:work on potencies and still what concern with using oxycotin vs vicodin?? worried about abuse and legal issues too???
PPLPMDL080000001	Akron	OH	44333	7/22/1999	talked to dr alexander, he uses vicodin and tylenol w/codeine 1-2 tabs q4-6h. went over oxycotin and told him to use the 10mg tabs, 1-2 tabs q12h. he had three procedures in pm and said would use oxycotin on all three.
PPLPMDL080000001	Akron	OH	44333	7/22/1999	using the 10mg tabs, said using vicodin for breakthrough sometimes, or darvocet. Likes because of no APAP, and q12h getsr no call backs and pts get goo pain control. Nx:talk about oxy ir for breakthrough.???
PPLPMDL080000001	Akron	OH	44312	7/23/1999	i have showed him every info in comparing oxycotin to vicodin, showing less abuse liability, but he says that is fine but, cil vs clll by the dea and he can get in more trouble for writing a CII. Checking with the ER dept, he has alot of addiction behavior pts, on mutiple opioids.
PPLPMDL080000001	Cleveland	OH	44122	7/23/1999	needs more info to feel comfortable using it ;went over dosing and asked to use see if he did
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	wants dr levy to speak at tumor bd since she is involved in hospice
PPLPMDL080000001	Cleveland	OH	44107	7/23/1999	breakfast He prefers OxyContin for his arthritis patients. He is writing more and more Oxy. Went over IR.
PPLPMDL080000001	Cleveland	OH	44122	7/23/1999	christine committed to using oxy for next 3 wks while ann is out of town ;ann doestnt understand using oxy/perc together;asked chri to use 10mg to avoid nausea prob and tyl for breakthroug
PPLPMDL080000001	Cleveland	OH	44109	7/23/1999	committed to using oxycont;work on oxyfast;
PPLPMDL080000001	Uniontown	OH	44685	7/23/1999	still starting more with vicodin, and placing oxycotin for more severe chronic pain. Abuse is a big concern...; Nx:ask what concerns has with starting opioid therapy with oxycotin??? uni, mention older asthmatic pts on 400mg, nx:ask when going to theo?? senokot-s. she is still maintaining pts on msc contin, work on converting these pts->>
PPLPMDL080000001	Beachwood	OH	44122	7/23/1999	will order oxyfast;for howard levine;talk to him about getting oxycont on post op orders so docs can check it off
PPLPMDL080000001	Cleveland	OH	44122	7/23/1999	is using oxyfast and will use more oxcont with upp who can swallow;judy is his nurse ;
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	has been using some but not enough; keep on him about post op pain and in house
PPLPMDL080000001	Beachwood	OH	44122	7/23/1999	did a minor case today and didnt use any pain med
PPLPMDL080000001	Cuyahoga Fils	OH	44223	7/23/1999	correlating his nh success to his everyday patients used the elderly assessment piece to show how undermed can be jst as bad as opioid fears
PPLPMDL080000001	Akron	OH	44313	7/23/1999	stressed potency and how this is just like using vic but last longer
PPLPMDL080000001	Lakewood	OH	44107	7/23/1999	He's been writing Theodur from habit. Showing comparative studies and advantages of once per day. He said he will try it.
PPLPMDL080000001	Lakewood	OH	44107	7/23/1999	breakfast She is changing her Vicodin and Percocet patients to OxyContin. She also uses a lot of Uniphyf. She prefers once per day.
PPLPMDL080000001	Barberton	OH	44203	7/23/1999	titrating to dose but he is not big on breakthrough meds. Also using mainly 10mg and 20mg.. Also not thinking for acute pain?? Ask why??
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	gave info on oxyfas has not
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	seeing mor rxs for oxyfast and recc senk
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	tumor bd chudary not in
PPLPMDL080000001	Akron	OH	44333	7/26/1999	still using mainly the 400mg, concerned about the 600mg because of toxic theo blood levels.
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	oxy vs perc;as step 2 show womans orthope article
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	gave copy of aps guidlines and pointed out long actin oped;
PPLPMDL080000001	Akron	OH	44314	7/23/1999	dr is interested in treating hospice pts, and dealing with pain management. converting pts form short acting opioids and darvocet to oxycotin, for more chronic pain, concern with APAP and renal problems. uni, theo, by that time sending to pulmonologist. senokot-s for constipation.
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	gave dr levy c and agreed to have him speak;quick mention of oxy/oxyfast
PPLPMDL080000001	Akron	OH	44314	7/23/1999	starting to convert some pts with the direction of dr richmond, he doesn't like long acting opioids for chronic pain, thinks pts deveopl more dependence. nx:ask what pts are on oxycotin and what are still on short aacting.
PPLPMDL080000001	Cleveland	OH	44109	7/23/1999	uni, theo is last resort. senokot-s for pts on opioids.
PPLPMDL080000001	Cleveland	OH	44109	7/23/1999	will be speaking at deaconess oct 13; wants to discuss opieods jansen smooching him with meetings and dinner;gave info on oxyfast
PPLPMDL080000001	Cuyahoga Falls	OH	44223	7/23/1999	need to get in here and do more often get quick hits but need to make them more consistent.potency nad how to dose instead of the combos
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	getting more samplse and using more;bring her asthma info for pats
PPLPMDL080000001	Akron	OH	44312	7/23/1999	not seeing a difference in theos so has been using generic bid theo. Showed difference in pulm function of pts on uni. NX: show martin pak article. oxy, thinks stronger and using short acting.
PPLPMDL080000001	Cleveland	OH	44111	7/23/1999	uses on frac,kidney stones;still using vic asked him to swithc from vic to per will not use percocet;
PPLPMDL080000001	Rocky River	OH	44116	7/23/1999	He said he has one OxyContin patient and one Uniphyf patient with COPD that he just started. He encouraged to follow up with how those patients are doing in a few weeks. He asked if Oxy side effects stay with the patient.
PPLPMDL080000001	Westlake	OH	44145	7/23/1999	He had a few seconds in the hallway and said that OxyContin is something for his nursing home and hospice patients. Go over again all the other more practice uses at appointment.
PPLPMDL080000001	Barberton	OH	44203	7/23/1999	talk to dr on surgery floor, he has used oxy on some pts, holding oral opioids to last resort of treating pain, he tries other more invasive procedures.
PPLPMDL080000001	Lakewood	OH	44107	7/23/1999	breakfast He said he is using it mostly for chronic pain like osteoarthritis. He is also using it for some acute pain.
PPLPMDL080000001	Uniontown	OH	44685	7/23/1999	thinking oxycotin for cancer pain and also for severe acute pain, fracture and acute back. Starting with 10mg q12h. Chronic pain has concern, thinks older pts don't need as much opioid for chronic pain, and middle age pts get dependent on opioids. nx: show geariatric guidelines to show use of opioids in elderly. uni, using theo for dyspnea.
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	DOES MOSTLY TEACHING AND NOT MUCH RXING;WENT OVER OXY BUT IT'S THE RESI WHO RX
PPLPMDL080000001	Akron	OH	44333	7/26/1999	dr is sending some of his pts to Dr. Bressi ans the Falls pain clinic. went over oxycotin and said he can treat them with out having to send pts out. If not asked him to send to dr's in the clinic. using prednisone and NSAIDS mainly. Darvocet.
PPLPMDL080000001	Middleburg Heights	OH	44130	7/26/1999	comparison to the combos and how writing vic is not what he is getting,dosing and potencies
PPLPMDL080000001	Akron	OH	44333	7/26/1999	talked about pain management, has approach of darvocet , vicodin then going to oxycotin for more svere chronic pain, thinking oxycotin is more potent and longer acting for chronic pain. Mainly converting pts form vicodin or short acting to oxycotin. Start with oxycotin.. Nx:ask if has used on acute basis?? uniphyf, using uniphyf for asthmatics with nighttime wheezing and older COPD pts with decreasing muscle contractility... Pt in mind older COPD woman havinf trouble breathing at night. Senokot-s for constipation.
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	COMMITTED TO USING FOR POST OP;FOLLOW UP
PPLPMDL080000001	Cleveland	OH	44113	7/26/1999	no feedback just listened;only one pat in nursing home on oxy;ask queston and shut up
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	COMMITTED TO USING LIKE THE IDEA OF IT JUST HAS HAD HARD TIME SWITCHING HABIITS FOLLOW UP; SEE IF HE HAS USED
PPLPMDL080000001	Akron	OH	44333	7/26/1999	still using darvocet, first then vicodin , and finally oxycotin. nx: ask why he uses this step approach to treating pain instead of starting with oxycotin?
PPLPMDL080000001	Middleburg Hts	OH	44130	7/26/1999	talked about the use of opioids for pain article.trying to compare to msc for his hospice activity.talked about everyday patients and how they can have the same benefits
PPLPMDL080000001	Cleveland	OH	44111	7/26/1999	DIDNT WANT ANY UNI SAMPLES SET UP APPT TO DISCUSS WITH HM UNI AND OXY VS DURAR AND MS;
PPLPMDL080000001	Cleveland	OH	44113	7/26/1999	has one lung ca pat on ty3 also seeing onc at charity going on vaca tomorrow and wont see that pat for another month;need to see every 3 wks or she forgets;
PPLPMDL080000001	Akron	OH	44333	7/26/1999	was starting with bid theo to see if pts tolerates it, but now starting on 400mg with evening meal, nx:show new study comparing safety of uni vs BID theo.. Also ask how many pts need more than 40mmg of uni a day??
PPLPMDL080000001	Akron	OH	44333	7/26/1999	using oxycotin for chronic pain, after darvocet and vicodin, not for acute. Ask what most commonly uses vicodin for??? uni, theos as last rsort after the inhalers. ask why not using the theos anymore????? senokot-s, stimulant issue for laxatives.
PPLPMDL080000001	Cleveland	OH	44113	7/26/1999	IS USING MORE OXY BIG EGO WANTS TO SPEAK CITED SOMTHING DR IRICK SAID AND HE COULDNT UNDERSTAND WHY I HAD AN INTERIST COME AND SPEAK;THINKS SMIROFF WAS AN OKAY GUY;WILL NEED OUR SLIDES TO PUT INTO HIS GENERIC/BASIC PAIN TALK;
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	LUNCH WITH RES AND ATTNEDINGS WENT OVER ADD VS PSEDO ADDIC KATHY HAS NOT BEEN USING XOY LATELY WILL START SENDING PATS HOME AGAIN WITH IT INST OF PER
PPLPMDL080000001	Akron	OH	44333	7/26/1999	said starts pts out on 50mg theo, then 100mg and lets pts titrate themselves up, see at what point may get side effects or not tolerate the theo. Said using uniphyf, when needs 400mg of theo. Nx:ask when goes to uniphyf, when does he rx it???
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	LUNCH WITH OBY
PPLPMDL080000001	Parma	OH	44129	7/27/1999	talked about generic and bid theogh and he committed to using uniphyf in this setting
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	OXY PICKING UP:NO IR OR FAST;
PPLPMDL080000001	Cleveland	OH	44109	7/26/1999	MET WITH CHIEF RES AND HE IS DOING CONSULTS MAY HAVE OPPO TO RX OXY;ALSO WORKING ON GRAND ROUNDS SPEAKER PROGR WITH JANICE
PPLPMDL080000001	Cleveland	OH	44111	7/26/1999	WILL BE ORDING IN IR AND FAST FOR HOSPICE
PPLPMDL080000001	Akron	OH	44333	7/26/1999	using oxycotin like the rest of group, darvocet and vicodin for acute mild pain, then converting to oxycotin for more severe chronic pain... Went over oxycotin and acut issue, concerns(potency) vs vicodin and short acting opioids. Nx:ask if has used for acute pain, if not why?? uni, some nocturnal brething problems for asthmatics..
PPLPMDL080000001	Akron	OH	44333	7/26/1999	using darvocet and vicodin for acute pain, or to start opioid therapy with, said not treating alot of acut epain, mentioned severe acute pain for oxycotin and more routine using darvocet. nx:ask what concerns has with using oxycotin for mild acute pain???
PPLPMDL080000001	Middleburg Hts	OH	44130	7/26/1999	he was a little confused between the ir and the oxy contin.talked about dosing the oxy and how the ir probably will not help much.he usually uses t3 and sometimes vic.showed to potency chart and compared oxy to both of those drugs.need to show how to write

PLPMDL0080000001	Middleburg He	OH	44130	7/26/1999	comparidson to vic nad how to write and dosing
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	tumor bd
PLPMDL0080000001	Akron	OH	44333	7/26/1999	told him that al area pharmacies would give 30 day supply, mentioned pharmacy out in Alliance. Still starting pts on vicodin then converting to oxycontin. Nx; ask what concerns or why he won't start pts on oxycontin vs vicodin???? tell him even ptss on NSAIDS need a bowel protocol, senokot-s, stimulant, 2 in pm for BM in AM.
PLPMDL0080000001	Cleveland	OH	44109	7/26/1999	HAS NOT USED IN A WHILE THINKS OF IT FOR MORE SEVERE PATS OR CA;NEED TO GO OVER DOSING DELIV AND WHY ITS NOT AS STRONG AS HE PERCIEVES IT TO BE
PLPMDL0080000001	Cleveland	OH	44111	7/26/1999	WILL USE ON CA PAT PROB NOT POST OP ;DOES LOTS OF KIDS;AND CONCERNED WITH COST;WILL BE HARD TO CHANGE HIS WAY OF THINKING
PLPMDL0080000001	Akron	OH	44333	7/26/1999	using alot of darvocet, gav APS guidelines, went over section with active metabolite buildup with darvocet. Keep on this, and also talked about the APAP levels with other medications, so this is an issue to address...
PLPMDL0080000001	Cleveland	OH	44109	7/26/1999	HAS PAT WITH DIMENORIA AND LOW BACK PAIN ON OXY;CONCERNED ONE PAT BECOMING ADDICTED WENT OVER ADD VS PSEDO AND LESS LIAB FOR ABUSE;SEE IF SHE HAS USED POST OP
PLPMDL0080000001	Akron	OH	44333	7/26/1999	oxycontin for more chronic pain, pts, darvocet or vicodin chronic headaches and acute episodic pain.. Went over oxycontin for acute pain and to start with... Nx;ask if has used for acut epain. uniphyl, after the inhalers as add on..
PLPMDL0080000001	Parma	OH	44134	7/27/1999	went over the generic story and asked him to convert
PLPMDL0080000001	Akron	OH	44333	7/26/1999	talked about using the 10mg tabs, 1-3 tabs q12h for post op, said 30mg is usual dose for post op q12h.
PLPMDL0080000001	Parma	OH	44129	7/27/1999	dosing and how to write instead of the combos he still has combo habit.made lunch date to get more time
PLPMDL0080000001	North Royalton	OH	44133	7/27/1999	talked about hte safety of using oxy and how the labeling has changed addiction and tolerance
PLPMDL0080000001	Cleveland	OH	44113	7/27/1999	has not used oxyfast; will not push oxy to surgeons;retiring in sept;talked about display on aug 13/14th;
PLPMDL0080000001	Cleveland	OH	44113	7/27/1999	will use oxy today
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	need to get him cost of oxyfast pat told him 60\$
PLPMDL0080000001	Barberton	OH	44203	7/27/1999	converting vicodin and short acting opioids, need to work on starting pts on oxycontin.
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	uses oxycon for upps;still tyl exixer went over adv of oxyfast;follow up see if he uses
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	set up spanos to speak on nov 22;
PLPMDL0080000001	Cleveland	OH	44113	7/27/1999	went over oxy vs shortin acting still alot of perc being used
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	ask if she sees any copd and show karpel
PLPMDL0080000001	Cleveland	OH	44113	7/27/1999	bagels in or
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	has 2 bottle of oxyfast rx from dr ludin;pat also had rx for oxycon 40mg didnt want to fill it there but it was discounted
PLPMDL0080000001	Strongsville	OH	44136	7/27/1999	he said that he wants to retire but he can not seem to slow down.he is involved with nursing homes,need to find which ones and see to which extent.
PLPMDL0080000001	Parma	OH	44129	7/27/1999	using robertson use as peer influence.talked about how robertson is using and what kind of results he is getting
PLPMDL0080000001	Cleveland	OH	44130	7/27/1999	he does not admit to using many pain meds but it seems like a smoke screen.cmpnared to vic and other combos.will take some time to get his attention and that he understands what i am saying
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	said tomorrow will be an oxycon day flow up and put flyer in library for happy hr
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	very inter in oxfast for upps;also inter in osma pain as fifth vital sign
PLPMDL0080000001	Cleveland	OH	44109	7/27/1999	need to go over diff of ms vs oxy still has habit of ms 30mg; probably wont use oxyfast; uses lots of percocet
PLPMDL0080000001	Westlake	OH	44145	7/27/1999	She said she knows a little about OxyContin and Uniphyl. She said she has used a little of both and now that she knows more about them she said she will try more.
PLPMDL0080000001	Barberton	OH	44203	7/27/1999	has tried on one hernia pts using 20mg q12h, said wrote 1-2 10mg tabs. Still thinking of vicodin first. nx:ask what other surgery's thinking to use oxycontin??
PLPMDL0080000001	Westlake	OH	44145	7/28/1999	<b>Talked about how OxyContin is less abused and addicted to due to the delivery. No peaks and valleys.</b>
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	gave spanos vide see if he watched;went over psdo add and ;didnt need uni samples
PLPMDL0080000001	Berea	OH	44017	7/28/1999	followed up with last talk about using instead of the combos he said that he has tried in a couple of non malig patitnes.he is dosing 1-2 of the 10's when he uses
PLPMDL0080000001	Cleveland	OH	44113	7/28/1999	has been using more has some medicalpat that pay cash for rx;has some pat for oxy;gave pts guidelines; showed longacti adv statment in booklet;gave senk samples and pat info grey booklets
PLPMDL0080000001	Berea	OH	44017	7/28/1999	he is getting good results with the oxy but is still hesitant to use many opioids.he has used for a couple of back patients and he is usng similar dosing as to the study.left him the back artidle to confirm his efforts.showed labeling changes to help with his addiction
PLPMDL0080000001	Cleveland	OH	44111	7/28/1999	no other pain reps talk to him; had skin lacerations pats and say they dont have much pain;
PLPMDL0080000001	Brookpark	OH	44142	7/28/1999	went over how to fast instead of the ir and made sure that connie knows that fast is the same thing as ir but concentrated and liquid.talked about tolerance and addiction and showed new labeling.
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	concerned about cost see if he put any pats on oxyfast and did he get form forn pharmacy
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	says he put oxfast on pat last wk will see tomorrow;find out where pat got rx filled
PLPMDL0080000001	Cleveland	OH	44113	7/28/1999	admitted he needs to change his way of thinking of longactin opioids still using lots of perc in house had one pat he thought he could put on oxy
PLPMDL0080000001	Cleveland	OH	44127	7/29/1999	wantd some samples of uni but says theodu cheaper;need to work on adv wntnr over delivery syst and covered on all insurs;not comfortable rxing anything other than darocet;sends pats to pain mgmt
PLPMDL0080000001	Parma	OH	44129	7/28/1999	talked to him about getting him to speak and he said that the trip was a good idea.getting him to the next speakers program will be vital as well.he is getting there but still is afraid to use c-2's vs. c-3's
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	went over oxyfast cost and ;see if he got barb to get form from ed carter to get oxyfast on formulary
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	better day sontich on vac spoke with new nurse gina and went over oxy;brian twon ;may use today
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	has not sold oxyfast went through senk samples and says pat buy
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	oxyfast \$29.50 retail cost not rated oxyir cost \$19 for 60 tabs
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	bagels in grand rounds went over cost;brian came frm mt sinia and was using oxy will use at metro
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	ed.rad onc.ortho;pharm
PLPMDL0080000001	Westlake	OH	44145	7/28/1999	Went over dosing and the delivery system and the benefits of Senokot for opioids.
PLPMDL0080000001	Parma	OH	44134	7/28/1999	made sure to keep ti simple and compare to vid and how to use and how to write.it seems like it is not a big deal to him which one he uses but he is a little hung up on the scheduling.went over the labeling and safety.
PLPMDL0080000001	Cleveland	OH	44109	7/28/1999	used on shingles pat 10mg alos using hernia post op;good success
PLPMDL0080000001	Brooklyn	OH	44144	7/29/1999	hardly uses any pain meds not comfortable rxing;hardly using any theop
PLPMDL0080000001	Westlake	OH	44145	7/29/1999	He said he has an excellent understanding of OxyContin since he is on the speaker's list. He wasn't sure if he will be available to speak in September at the Oberlin Clinic.
PLPMDL0080000001	Brooklyn	OH	44144	7/29/1999	just joined orthopods and using oxy;went over time principles and gave pain scale no time for feedback had emg to do
PLPMDL0080000001	Akron	OH	44320	7/29/1999	still using norco or lortab 10mg, he is hitting alot of APAP in pts liver. always says his pts are nuts and would chew the tablets. nx:ask why he thinks oxycontin would be more addicting than vicodin, or hydrocodone.
PLPMDL0080000001	Cleveland	OH	44109	7/29/1999	very inter in using need to lmeet woth candie his daughter who rx's he used to be pharm rep long time ago
PLPMDL0080000001	Westlake	OH	44145	7/29/1999	She said she is familiar with OxyContin and has a few patients on it. Very good results. She was also interested in the advantages of using Uniphyl.
PLPMDL0080000001	Cleveland	OH	44102	7/29/1999	went over sch 2 vs 3 and safty of oxyis; using needed uni wtn over adv;get spec pats
PLPMDL0080000001	Brooklyn	OH	44144	7/29/1999	will order oxyir got rx from clinic
PLPMDL0080000001	Cleveland	OH	44105	7/29/1999	lunch with residents went over oxy thoroughly and uni
PLPMDL0080000001	Lakewood	OH	44107	7/29/1999	He tested me with dosing and where to use OxyContin. He seemed satisfied with my answers.
PLPMDL0080000001	Westlake	OH	44145	7/29/1999	he said uses OxyContin more than anything but he also uses a lot of Dilaudid. He likes to alternate his pain meds from time to time.
PLPMDL0080000001	Lakewood	OH	44107	7/29/1999	He has become an excellent Uniphyl writer.
PLPMDL0080000001	Westlake	OH	44145	7/29/1999	lunch He said he is using a lot of OxyContin and it is the top long acting on the market. He uses it for most of his chronic pain patients. He uses Darvacet for acute. Talked about using OxyContin in its place.
PLPMDL0080000001	Cleveland	OH	44102	7/29/1999	good conver on sch 2-3;very open minded about thinking about oxy vs tyle went over converson;see if he switched any pats; told story of pat of dr garcia's vic switched to 40mg;and wnt over uni and adv of delivery sty
PLPMDL0080000001	Lakewood	OH	44107	7/29/1999	He uses a good amount of OxyContin but I need to cut down his Duragesic usage. He is starting to use a lot more Uniphyl now that he has samples.
PLPMDL0080000001	Lakewood	OH	44107	7/30/1999	He said he's been out of samples so held off writing new scripts of Uniphyl for his COPD.
PLPMDL0080000001	Westlake	OH	44145	7/29/1999	She said she is using some theophylline including Uniphyl from time to time. Went over the advantages of Uniphyl vs. Theodur. She likes OxyContin and has several patients on it now.
PLPMDL0080000001	Akron	OH	44319	7/29/1999	still converting pts from vicodin es, thinking oxycontin is stronger and apprehensive to start pts on oxycontin. nx:ask what concern with of converting all vicodin es pts to oxycontin??? uni, when going to theo's???
PLPMDL0080000001	Cleveland	OH	44111	7/29/1999	just rx oxy for back pain 20mg;and yesterday herniated disc;wnt over time;and uni adva;asked him to switch pats insted of adding inhalel se if he did
PLPMDL0080000001	Barberton	OH	44203	7/29/1999	dr is using some opioid therapy in conjunction with nerve blocks to help supplement. Treating alot of low back pain. using the 10mg tabs.
PLPMDL0080000001	Barberton	OH	44203	7/29/1999	using oxycontin after starting pts on short acting, then said titrating up.. But she is also using morphine. nx:ask if starting pts on morphine after short acting or going to morphine after oxycontin? also ask high high has gone with oxycontin?? laxative protocol??
PLPMDL0080000001	Cleveland	OH	44127	7/29/1999	<b>thought oxy could be more abused than per has pats asking for oxy;committed to start using on chronic pats;pats told him how they abuse it;also will use oxyir oxy ir vsper</b>
PLPMDL0080000001	Lakewood	OH	44107	7/30/1999	He said he uses mostly Vicoprofin. He uses OxyContin when the Vic does'nt work. Went over the advantages of starting with OxyContin. Went over delivery system and peaks and valleys. He said he uses theophylline so we talked about the advantages over Uniphyl.
PLPMDL0080000001	Westlake	OH	44145	7/30/1999	He said he will start using more Uniphyl. He joked and said Dr. V uses up all the samples.
PLPMDL0080000001	Cleveland	OH	44113	7/30/1999	remind linds they can rx 3 rx'a at a time;has chronic pats that he has hard time getting off vic and doesnt like that he caont call it in;
PLPMDL0080000001	Westlake	OH	44145	7/30/1999	He mostly writes Uniphyl but uses some Theodur.
PLPMDL0080000001	Independence	OH	44131	7/30/1999	used the definition peice to get a conversation going.found out that alot more patients are coming in on oxy but they are being changed to msc bucaude it does not work.talked to trish about getting a couple of charts together so we can do a comparison to see if the right dosing is being used.she sais that 80mg oxy not touching pain and 15mg msc does fine.

PPLPMDL080000001	Independence	OH	44131	7/30/1999	used the definition peice to get a conversation going.found out that alot more patients are coming in on oxy but they are being changed to msc bucaude it does not work.talked to trish about getting a couple of charts together so we can do a comparison to see if the right dosing is being used.she sais that 80mg oxy not touching pain and 15mg msc does fine.
PPLPMDL080000001	Cleveland	OH	44111	7/30/1999	very spariningl uses ope has used some oxy;if thinks they are seekers doesnt give narcs;went over termonolgy of add/pseu;
PPLPMDL080000001	Cleveland	OH	44122	7/30/1999	quick ht at window signed for sample set up another lunc;has not put any pat on oxy since I saw him lsat mth
PPLPMDL080000001	Cuyahoga Fls	OH	44221	7/30/1999	she is using oxy for her chronic more severe patients.nueralgia and other hard to treat.talked about oxy being effective in phn and it triggered a light bulb.if it works here when oxycod has not in the past why is this different.she will add on to her zoster patients.we also talked about using for her everyday patients instead of the combos.went over addiction and tolerance.she does not use theoph very much.talked about ats and nhlibi guidelines and how new research is still being done.
PPLPMDL080000001	Cleveland	OH	44109	7/30/1999	discu onset of act and less liabl for abuse;also discussed dr allen seeking needs adjenda and handout before he agrees to letting him speak
PPLPMDL080000001	Hudson	OH	44236	7/30/1999	talked to him while making appt.hard to see office and may not work out but worth a try.fam with oxy but had on idea how he was using and for what he was using
PPLPMDL080000001	Stow	OH	44224	7/30/1999	safety and efficacy she is starting to see angelici pat's but she is way more hesitant to use pain meds.used the definition piece to show lack of tolerance and addiction and to show safety.showed habit forming labeling
PPLPMDL080000001	Cleveland	OH	44128	7/30/1999	talked to him about the safety of oxy and how the labeling has changed.he is using in place of the combos; and even liz commented on how many patients are being converted.separated his sickle cell from his everyday patients and how the dosing is different.when and how to add on uni and how to convert.bid theoph and generics
PPLPMDL080000001	Westlake	OH	44145	7/30/1999	He is coming around with both OxyContin and Uniphyl. He is getting more comfortable and used to using these products.
PPLPMDL080000001	Cleveland	OH	44113	7/30/1999	gave video spanso will watch says he's using post op and senkot;need more time to see if he's telling the truth
PPLPMDL080000001	Maple Hts	OH	44137	7/30/1999	he has had some difficulty with pharmacist calling him about his darv scripts with safety issues.showed labeling changes and how safety plays a major role in that change.generic theoph and differences between uni and add on benefit.
PPLPMDL080000001	Cleveland	OH	44113	7/30/1999	on way to surg quick hit on using oxy;find out when he's using and let him know about rximg for 3mths
PPLPMDL080000001	Cleveland	OH	44128	7/30/1999	talked to him about the safety of oxy and how the labeling has changed.he is using in place of the combos; and even liz commented on how many patients are being converted.separated his sickle cell from his everyday patients and how the dosing is different.when and how to add on uni and how to convert.bid theoph and generics
PPLPMDL080000001	Warrensville Hts	OH	44122	7/30/1999	going away for two wks committed to trying on more pats;wants to try himself for bad knee;still using lorbar or vic and some oxy;quick ment of ir and senk for cons
PPLPMDL080000001	Lakewood	OH	44107	7/30/1999	lunch He said he is starting to use more OxyContin. We talked about all the advantages. He said he has been using it on back pain and osteo. He was curious and asked about OxyIR and Fast. We talked about senkot for drug induced constipation.
PPLPMDL080000001	Akron	OH	44333	8/2/1999	still thinks oxycodone is more addicting than hydrocodone, viewing percocet and vicodin. nx:go over delivery system and show how less abuse liability??
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	quick hit very busy is using xoy none yt today
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	quick hit at window very inter in samples of uni and does urgent care moonlighting so he rxing pain gave conv chart and broc follw up at lunch see if he has used
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	group presentation at lunch no specif feedback
PPLPMDL080000001	Akron	OH	44333	8/2/1999	dr thinks short acting for acute pain, not long acting medications. nx:ask what it is about oxycotin that won't consider in place of short actin?? son is golf instructor..
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	very good conv has not thought of oxy for acute but agreed he could use it there;follw up soon;gave pain scale and titr guide also wnet over time princ
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	quick hit at window on uni inter in it see if he put any pat on uni
PPLPMDL080000001	Cleveland	OH	44104	8/2/1999	doestn send any pats to pharm in building;has forgotten about oxy and didnt wnat any uni;set up lunch
PPLPMDL080000001	Akron	OH	44333	8/2/1999	talked to all three doctor's. work on getting oral opioids to go with nerve blocks.
PPLPMDL080000001	Olmsted Falls	OH	44138	8/2/1999	lunch He said he really likes OxyContin because it works. He said what else do you have to know about it, jokingly. He said he also uses and prefers Uniphyl when he has samples.
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	/just came across vic pat he wants to turn over to pain mgmt;couldnt remember which pat see if he has used in acute
PPLPMDL080000001	Olmsted Falls	OH	44138	8/2/1999	lunch He admitted to using mostly generic pain meds for his acute patients but said he uses OxyContin for his severe chronic patients. I have my doubts. He seems sold on generic Vicodin even though I told him that Oxy is on over 95% formularies. He said that the insurance companies rate psycians on the dollar amount of meds they write. I then talked about patients in pain are not an area to give an inferior drug. Also talked about drug abuse and addiction and our advantages as stated in the PI.
PPLPMDL080000001	Akron	OH	44333	8/2/1999	still thinks oxycotin is for more severe surgery and vicodin for more minor surgery, doesn't think pts for most of surgery needs oxycotin, also mentioned using oxy ir for breakthrough. concern about being sued for misuse of drugs. nx:ask what real concern is with using oxycotin instead of vicodin?
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	sample s john too busy
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	luchn with res group pres;and spoke with dr woolery has diebetic nuorepathy pain pat may add oxy to nureonton see if he did
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	xoy doing well has not see oxyfast
PPLPMDL080000001	Akron	OH	44333	8/2/1999	talked to all three doctor's.
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	quick hit on all has not used fast yet
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	gave ty3 to pat who didnt tolerate perc said if pats calls back give him oxy;very inter in levy articl on tyl w/cod
PPLPMDL080000001	Warrensville	OH	44122	8/3/1999	using oxy more cmforable video inserv and seeing how pats wer on high doses of oxy has made her more apt to use it
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	is using ir not oxy;quick hit in hall
PPLPMDL080000001	Cleveland	OH	44104	8/2/1999	has not put any tought vic pat on oxy still waiting for new prod;
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	quick hit very busy 5 reps already today
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	good disc on oxy for acute and wnt over time;no spec pats today
PPLPMDL080000001	Akron	OH	44333	8/2/1999	talked to all three doctor's. need to ask when uses oral opioids vs doing other invasive procedures?
PPLPMDL080000001	Olmsted Falls	OH	44138	8/2/1999	he said he has low back pain and cancer patients on OxyContin. He was interested in the delivery system and how it lasts 12 hours.
PPLPMDL080000001	Cleveland	OH	44111	8/2/1999	good disc on oxy uses in nursing home and chronic back pain;not initiation new pats on theo go over martin/pak and oxy for acute
PPLPMDL080000001	Akron	OH	44307	8/2/1999	pushing higher doses, used titration
PPLPMDL080000001	Akron	OH	44333	8/2/1999	talked to all three doctor's. passed on some pain management information, he is speaking for me at the end of september. Working on getting dr to use only oxycotin, and to only dose oxycotin q12h, sometimes he goes to oxycotin q8h before itrating up to the next dose. Oral opioids should be used more??
PPLPMDL080000001	Barberton	OH	44203	8/3/1999	asked about abuse and why oxycotin is less addicting, also asked if can be used with a shot of toradol. mentioned using vicodin 1 ttab q4-6h. also asked if is on hospital formulary. 1-2 10mg tabs q12h post op. nx:ask what type of surgery used oxy on and what still using vicodin??
PPLPMDL080000001	Akron	OH	44313	8/3/1999	kidney and patients feeling better
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	just took pat off theop does like uni when he uses see if he put that pat back on ;onc rx pain meds for lung ca
PPLPMDL080000001	Cleveland	OH	44144	8/3/1999	committed tousing see freq
PPLPMDL080000001	Akron	OH	44203	8/3/1999	still in habit of using vicodin. Oxycotin, longer acting more apprehensive to use than short acting.
PPLPMDL080000001	Cleveland	OH	44122	8/3/1999	says he's using resd rx not him
PPLPMDL080000001	Brooklyn	OH	44144	8/3/1999	commit to switching pat in off to uin see if he did;has lots of pat on codeine see him frequently
PPLPMDL080000001	Barberton	OH	44203	8/3/1999	using vicodin 1-2 tabs q4-6h for most pts, for larger pts uses vicodin es.. asked wha if have breakthrough pain. mentioned oxy ir or can use APAP. nx:ask what pts would use oxycotin on??
PPLPMDL080000001	Uniontown	OH	44685	8/3/1999	using theo for COPD and asthma, using after long acting beta 2's. Ask why using bid theo vs uni??? oxycotin, using little opioid, said uses codeine.
PPLPMDL080000001	Cleveland	OH	44111	8/3/1999	used patch a few times likes getting good results;wanted uni samplse went over time princ would not commit
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	oxyfast not in yet but is ordered
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	no oxyfast rx yet
PPLPMDL080000001	Warrensville Hts	OH	44122	8/3/1999	saw res in or and said they would use oxy today get specific
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	just part time works with dr forman does have pats that take alot of vic will consider oxy;follow up
PPLPMDL080000001	Middleburg He	OH	44130	8/3/1999	comparison and how to write
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	used once after i saw her will use agian wnatd samples of uni see offer
PPLPMDL080000001	Parma	OH	44129	8/3/1999	need to follow up and make sure that oxy is becoming a habit.he feels that he is getting more se with oxy but did not realize all of the call backs with vic.make it easier for him to use oxy
PPLPMDL080000001	Akron	OH	44312	8/3/1999	still thinks oxycotin is more addicting and will get into more trouble with oxy cil vs cilii. uses short acting first. nx:ask what about oxycotin tha thinks is more addicting???
PPLPMDL080000001	Cleveland	OH	44109	8/3/1999	has lots of pat on oxy still concerned about columbus;signed fo uni
PPLPMDL080000001	Barberton	OH	44203	8/3/1999	seeing alot of pts coming in on vicodin, asked him to convert these pts. start new pts with oxycotin, 10mg for new pts and comproble dose from vicodin.
PPLPMDL080000001	Akron	OH	44333	8/3/1999	using oxycotin for low back pain and arthritic pain, went over the rheumatoid arthritis paper for more oxycotin use, he also said for acut emusculoskeletal pain. nx:ask what commonly treats with vicodin??? uni, uses accolate before uniphyl for asthma and COPD. using mainly 400mg. laxative bowel protocol.
PPLPMDL080000001	Akron	OH	44304	8/3/1999	pushing higher doses, used titration
PPLPMDL080000001	Barberton	OH	44203	8/3/1999	still starting out with short acting until getting up to around 8 tablets a day. still is using morphine for more severe pts, she is not titrating up like she should. ask most most common dose of oxycotin uses???
PPLPMDL080000001	Barberton	OH	44203	8/3/1999	still using ibuprofen every 6 hrs with oxycotin 20mg tabs every 12 hours. using on hernia and hemmhroid surgery. nx:work on standing orders.
PPLPMDL080000001	Akron	OH	44320	8/4/1999	dr mentioned using oxycotin when need alot of vicodin and the APAP levels are exceeding the toxicity level. so using for more severe pain. went over less abuse liability vs vicodin. nx:ask if willing to use oxycotin in place of vicodin for more routine surgery?? what is most common surgery doing??
PPLPMDL080000001	Akron	OH	44333	8/4/1999	concentrate on pt that took 24 vicodin in 12 hour period, hit on lack of APAP toxicity, and better pain control with q12h dosing and less abuse liability. nx:ask what concerns has with using oxycotin in place of vicodin??
PPLPMDL080000001	Cleveland	OH	44109	8/4/1999	uses in chronic pain pats was glad to know it was covered for rated pats;has not used post oper;see if he will

PPLPMDL0800000001	Middleburg Heights	OH	44130	8/4/1999	met outside office as he was coming in.talked about breakthru and how to dose but not sure if he understood.reference pat from hospice but he seemed not to care.tried to make appt and lunch date but office managere is major roadblock.said to try beack in several weeks
PPLPMDL0800000001	Akron	OH	44333	8/4/1999	dr is starting to follow up on his pts as out pts, does most of his work at Edwin Shaw hospital. nx:ask what type of pts putting on oxycontin vs other opioids??? when going to opioids??
PPLPMDL0800000001	Cleveland	OH	44102	8/4/1999	asked him to put genr theo pats on uni;and gave spanos video;get a spec pat for both product
PPLPMDL0800000001	Akron	OH	44333	8/4/1999	still working on getting dr to use opioids to go along with post op blocks. nx:ask if would recommend oxycontin for this situation??
PPLPMDL0800000001	Brooklyn	OH	44144	8/4/1999	committed to using knows its good med brother uses follupw
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	did not use today on post op pat;still has ca pats on vic;need to swtch those pats to oxy
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	has used hard to talk to;
PPLPMDL0800000001	Brooklyn	OH	44144	8/4/1999	just sent pat home with vic says he should have used oxy not in habbits but wnatns to be;
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	just ordered oxyfast for abrasia
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	wnt over oxy with nurse and she went to charts and said only one pat on oxy right now;dr torres
PPLPMDL0800000001	Beachwood	OH	44122	8/5/1999	quick hit on floor of uni need to see on weds;
PPLPMDL0800000001	Garfield Hts	OH	44125	8/5/1999	test
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	or
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	lunch inserv no pats on patch right now;
PPLPMDL0800000001	Cleveland	OH	44109	8/4/1999	res in clinic using oxy
PPLPMDL0800000001	Cleveland	OH	44122	8/4/1999	will use post oper uses mostly darv needs to be convinced oxy is safe and not that strong in 10mg
PPLPMDL0800000001	Cleveland	OH	44109	8/4/1999	got forms for formaluyl to put oxyfast on so pats could get it at rated price
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	has not been using in er also at st john westshore doing pain mgmt and ans;will think of for acute;mostly uses darv and tyl and also sends pats to pete for pain mgmt
PPLPMDL0800000001	Akron	OH	44333	8/4/1999	nausea has been the only side effect that some of the elderly pts have been concerned about, and sometimes goes to darvocet for these pts. nx:concentrate on using the 10mg tabs??
PPLPMDL0800000001	Akron	OH	44312	8/4/1999	keeps asking about t-phyl, wants to start with uni 200mg. nx:ask what concern with starting with 400mg qd??? when going to theo??? oxy, thinking for chroni pain and oxy ir for acute pain. nx:ask why not oxy for acute
PPLPMDL0800000001	Akron	OH	44333	8/4/1999	caught dr in passing, need to ask where dr might use oxycontin in places that is not currently using opioids???
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/4/1999	committed to using says Frank is in charge of ns
PPLPMDL0800000001	Cleveland	OH	44127	8/4/1999	has pat on 6 on 10mg of oxy was using dem for breakthru show him aps guidlines on saftey of demoral
PPLPMDL0800000001	Beachwood	OH	44122	8/4/1999	still uses ms on pats he wants to snow/had pat on 200mg of oxy didnt get pain reliefe next time ask him if he had pat on 200mg of oxy what would he do next;doesnt like to use liquids or breakthrough meds
PPLPMDL0800000001	Akron	OH	44319	8/4/1999	starting pts on vicodin for a few days, then going to oxycontin. Started an elderly woman on oxycontin who had fallen and come to her on vicodin that she got at akron general er dept. 10mg q12h. nx:ask if has any pts on vicodin now?? uni, thinking for nocturnal asthma only. nx:ask what doing for COPD pts?? senokot for constipation.
PPLPMDL0800000001	Akron	OH	44319	8/5/1999	dr doesn't say much but did say using oxycontin for more chronic pain, uses vicodin to start pts on. nx:ask why. Uni, using more for nocturnal problems, said not going to theos until later, newer agents. Why??
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/5/1999	bagels in or spoke to residents and heroberger ortho from chagrin falls only at southpointe on thurs
PPLPMDL0800000001	Akron	OH	44333	8/5/1999	caught dr briefly, i left him the info from National Jewish ctr on asthma, mentioned uni for asthma and works when pts need theo the most in the earlier morning. nx:go over guidelines and shwo where theo is being started.
PPLPMDL0800000001	Warrensville	OH	44122	8/5/1999	oxycontin, worried about abuse, does use some codeine and vicodin for acute pain. doesn't recommend any laxative in particular, mentioned senokot-s.
PPLPMDL0800000001	Akron	OH	44333	8/5/1999	says he'll speak to orthopods about using oxy post op;only see few private pats still seeing for chronic pain;mostly doing ans in or
PPLPMDL0800000001	Parma	OH	44129	8/5/1999	very conservative with opioids and pain management. starts with short acting then goes to oxycontin. senokot-s for bowel protocol. uni, not alot of theo, waiting to last resort.
PPLPMDL0800000001	Warrensville	OH	44122	8/5/1999	need to ask more questions about how he is using oxy and when need to go over acute use of oxy but first need to follow up with his cancer pain management.straighten out the use of liquid morphine.use some of the ahcpr materials for cancer pain management and let him use as references
PPLPMDL0800000001	Warrensville	OH	44122	8/5/1999	uni vs theo use martin pak and get specific pat;ask if she has any pat on tyl3;using oxy in house on ao,back pain;will send pats to pain mgmt if not trust;dr flu influences pats on theop;need to see him on weds
PPLPMDL0800000001	Beachwood	OH	44122	8/6/1999	quick hit on uni didnt need samples walked away
PPLPMDL0800000001	Akron	OH	44333	8/5/1999	still using vicodin for more acute pain and some for breakthrough. Went over the osteoarthritis study. Mainly treating back and spine problems. Still using alot of combo's. refills is issue and generic, cost. Nx:ask about oxy ir for breakthrough, and how often he refills vicodin rx's???
PPLPMDL0800000001	Barberton	OH	44203	8/5/1999	gave dr the APS guidelines for cancer pain, and quick hit oxycontin 40mg and 80mg tabs. Nx:give the titration guidelines for higher doses.
PPLPMDL0800000001	Cleveland	OH	44111	8/6/1999	percieves vicoprofen less abused cause they cant shoot it up
PPLPMDL0800000001	Cleveland	OH	44127	8/6/1999	still thinks for chronic;is using saws 6 pats today and no oxy or uni wanted samples
PPLPMDL0800000001	Akron	OH	44312	8/6/1999	caught dr quickly in edwin shaw hosp. ask when going to opioids and what opioid he starts with??
PPLPMDL0800000001	Beachwood	OH	44122	8/6/1999	quick hit at window on oxy and oxyfast wked away and i set up lunch
PPLPMDL0800000001	Akron	OH	44312	8/6/1999	using oxycontin for chronic pain pts, more at eDWIN SHAW HOSPITAL, thinks vicodin, short acting first and the converts to oxycontin for more chronic conditions. nx:ask why he thinks in the progressive way of pain management??? uni, all theos are the same and using more for severe COPD pts and mainly BID theos.
PPLPMDL0800000001	Akron	OH	44313	8/6/1999	dosing and equivalents.kirsten and theoph usage
PPLPMDL0800000001	Akron	OH	44301	8/6/1999	quickly caught with dr nemer, said oxycontin is for cancer pain. uni, not starting new pts on theo> WHY?? oxycontin is stronger than what??
PPLPMDL0800000001	Akron	OH	44312	8/6/1999	using Bid theo's for COPD thinking flat blood levels mean better pulm control. nx:ask if has tried uni or Qd theo???? oxycontin for more chronic pain. nx:ask why not oxy for acute pain???
PPLPMDL0800000001	Cleveland	OH	44111	8/6/1999	will use oxy if pats come back from dr musca on oxy;set up lunch with dr allen
PPLPMDL0800000001	Akron	OH	44301	8/6/1999	used the levy reprint against tylenol/codeine, he is using for arthritic and musculoskeletal pain. nx:ask what he thinks is stronger codeine or oxycontin?? uni, said not using theos anymore, newer agents that have less side effects. Nx:ask what side effects??
PPLPMDL0800000001	Lakewood	OH	44107	8/9/1999	Great Uniphyl writer. Get his Unidur business .
PPLPMDL0800000001	Cleveland	OH	44109	8/6/1999	not using first line need to go to spine clinic on thurs and talk to res dr daivs lets res rx what they wnt
PPLPMDL0800000001	Cleveland	OH	44109	8/6/1999	rsd hpy hr
PPLPMDL0800000001	Akron	OH	44312	8/6/1999	thinks all theos are the same, using for dyspnea in COPD pts and thinking more flat blood levels are better pulm coverage. nx:ask if has tried uni???? and after what medication is adding theo to?? oxy, more severe chronic pain or cancer pain, vicodin for acute pain or initiates opioids therapy. Ask why not oxycontin in place of vicodin??
PPLPMDL0800000001	Cleveland	OH	44122	8/6/1999	didnt know what dose to use problme cause he cant call it in;promised to use will use inchron bac or kidney
PPLPMDL0800000001	Cleveland	OH	44111	8/6/1999	has not used since last swa still percieves oxy stronger,address potency wt codine
PPLPMDL0800000001	Westlake	OH	44145	8/6/1999	lunch He really liked the studies on back pain and osteo. He seemed like he is ready to write.
PPLPMDL0800000001	Akron	OH	44301	8/6/1999	using Duragesic for cancer pain. 72 hrs of pain control, vs q12h dosing. nx:ask why thinks th epatch is better pain control than oxycontin????? has he tried oxycontin??
PPLPMDL0800000001	Akron	OH	44333	8/6/1999	dr has been getting good success with the 20mg tabs q12h post op,... Dr is retiring and a physicina is taking over. Dr Schleben, the staff did nto know much about DOCTOR, HE IS STARTING sEPTEMBER 1ST.
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/9/1999	jst put another pat on oxy 10mg with perco for breakthru;will see in 2wks and see if he tolerated it he didnt tolerte 20mg
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/9/1999	switched pats from patch to oxy cause pat fallin off;may not switch if pat is happy;is aware that blood levels are not consitant;make comparison to 10mg and tyl3;ask in the past when he has used the patch why did they use;when does he leave oxy what's max dose
PPLPMDL0800000001	Cleveland	OH	44111	8/9/1999	quick hit runing to hospital
PPLPMDL0800000001	Broadview Hts.	OH	44147	8/9/1999	they have made soem changes since we last talked .they have used but for more severe patients.went over the labeling changes and how it relates to sagety
PPLPMDL0800000001	Broadview Hts.	OH	44147	8/9/1999	they have made soem changes since we last talked .they have used but for more severe patients.went over the labeling changes and how it relates to sagety
PPLPMDL0800000001	Lakewood	OH	44107	8/9/1999	He likes Uniphyl and will write it if he has samples.
PPLPMDL0800000001	Parma Hts.	OH	441303030	8/9/1999	he is hesitant to use opioids and will use ns aids as much as possible.traditional opioid fears.like the delivery system and abuse and tolerance.asked to use when he nsaid is no longer working.vic is combo of choice.committed to using uni instead of gen theoph
PPLPMDL0800000001	Sagamore Hills	OH	44067	8/9/1999	talked about patients that might be on both.lung patients.
PPLPMDL0800000001	Cleveland	OH	44104	8/9/1999	will be doing surgery at rockside outpatient setting and hasnt used oxy
PPLPMDL0800000001	Cleveland	OH	44111	8/9/1999	promised to use uni and not using durag anymore and had not thought of oxy for acute pain
PPLPMDL0800000001	Lakewood	OH	44107	8/9/1999	He needs to be schooled. He said he is a Percocet writer and should be easy to convert. He wants me to go over the advantages in detail at lunch.
PPLPMDL0800000001	Cleveland	OH	44111	8/9/1999	gave 20mg to kidney stone pat wanted vic and wanted that high
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/9/1999	has used needs to get in habit of remembering work on his residnets to write
PPLPMDL0800000001	Cleveland	OH	44120	8/9/1999	hs oxyir and try to get him to order oxyfast
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/9/1999	keep woking on resid to get to use oxy;post op
PPLPMDL0800000001	Cleveland	OH	44120	8/9/1999	sub pharmaicts no xoy today and is recomding senk
PPLPMDL0800000001	Cleveland	OH	44111	8/9/1999	has oxy ir not fast;not doing hospo yt
PPLPMDL0800000001	Barberton	OH	44203	8/10/1999	dr said he is using uniphyl on COPD patients. nx:use the Martin and Pak and show uniphyl vs Theo dur and benefits of improved pulm function.
PPLPMDL0800000001	Solon	OH	44139	8/10/1999	trying to get more time with him is difficult.hit him at the window and talked aobut generic theoph and how uni can help with pat's feeling better
PPLPMDL0800000001	Lakewood	OH	44107	8/9/1999	went over advantages of long acting
PPLPMDL0800000001	Lakewood	OH	44107	8/9/1999	He likes to alternate pain meds between OxyContin, Dilaudid, Percocet, Vicodin so patient doesn't get used to a med.



PLPMDL0080000001	Lakewood	OH	44107	8/9/1999	He said he prefers Uniphyl but will use other theophylline if Uni doesn't work.
PLPMDL0080000001	Solon	OH	44139	8/9/1999	spent most of the time trying to get him to open up and admit to using duragesic and resutls.he feels the he gets better se than morphine and does not buy oxy qite yet
PLPMDL0080000001	Cleveland	OH	44120	8/9/1999	pharm says he uses codeine enough for 2 wks and they have to come back;uses injectables in hospital demoral show info on demo
PLPMDL0080000001	Cleveland	OH	44104	8/9/1999	claims he using wnt over potency;try to get a spec patand brg sample of sen
PLPMDL0080000001	Cleveland	OH	44111	8/9/1999	has been using oxy
PLPMDL0080000001	Bedford	OH	44146	8/9/1999	he is using sparingly in the ca setting and worst of pain cases when he has no choice.went over vic comparison and labeling differences
PLPMDL0080000001	Cleveland	OH	44107	8/9/1999	Good theophylline writer but uses everything
PLPMDL0080000001	Beachwood	OH	44122	8/9/1999	Lunch with Drs. Hall, Samy, Rosenfield. All say they have nursing home residents on Oxy. Rosenfield - asked about the q12h delivery vs. MSContin q8/q12 Samy - baby due this week ; taking 6 weeks off Hall - says having problems getting approval from pharmacy for Madonna Hall in writing OxyContin.
PLPMDL0080000001	Lakewood	OH	44107	8/9/1999	He put a patient on OxyContin today with rheumatic pain. 20mg1-2 q12h.
PLPMDL0080000001	Cleveland	OH	44109	8/10/1999	has a couple pat he will switch to oxy;aslo inter in oxyfst
PLPMDL0080000001	Cleveland	OH	44109	8/10/1999	has mostly brain injur pat from mva's careful in using opoids afraid of resp deprsp
PLPMDL0080000001	Akron	OH	44319	8/10/1999	caught dr in the hospital. Going to theo after seerevent, then goes to uniphyl, 400mg qd. nx:ask why not going to uni before seerevent?? vicodin, then oxycontin, he thinks oxycontin is stronger. why??
PLPMDL0080000001	Lakewood	OH	44107	8/10/1999	He is writing more OxyContin. He is beginning to write more OxyIR. He is seeing less COPDers or asthma patients.
PLPMDL0080000001	Lakewood	OH	44107	8/10/1999	great OxyContin writer but i can still get a lot of Vicodin business.
PLPMDL0080000001	Cleveland	OH	44105	8/10/1999	thinks of it for severe pain only uses 10mg
PLPMDL0080000001	Cleveland	OH	44109	8/10/1999	promised to use oxy 10mg insted of lortab needs to rememger
PLPMDL0080000001	Lakewood	OH	44107	8/10/1999	He said he writes Uniphyl but sometimes he forgets.
PLPMDL0080000001	Cleveland	OH	44109	8/10/1999	lunch in clinic new attending has not used uses prn for acute says they only take prn;went over psed/vs/addic
PLPMDL0080000001	Cleveland	OH	44127	8/10/1999	still uses some cod went over conv;
PLPMDL0080000001	Oakwood Village	OH	44146	8/10/1999	went over the state bd of pharm paper and gave him a couple of more video tapes.talked aabout the program with bressi and need to get him an invite
PLPMDL0080000001	Cleveland	OH	44113	8/10/1999	discussing oxy with dr lockhart cindy the nurse told them of time it was abused in coloumus
PLPMDL0080000001	Barberton	OH	44203	8/10/1999	thinks all pain medes are the same, losing pts to specialists. Not dosing right.
PLPMDL0080000001	Cleveland	OH	44111	8/10/1999	was discussing oxy with dr keppler and how pat in columbus almost od by injecting oxy
PLPMDL0080000001	Warrensville Hts	OH	44122	8/10/1999	followed up in or ortho res dr powers used yesterday said he'd use today
PLPMDL0080000001	Lakewood	OH	44107	8/10/1999	Good Uniphyl writer but also writes Theodor. Go after the business
PLPMDL0080000001	Barberton	OH	44203	8/10/1999	what does he perceive as long term vs short term therapy??? Show AHCPR guidelines for equalanalgesic for hydrocodone and oxycodone. Show post herpatic neuralgia, uses elavil and neurotin then darvocet, for shingles.
PLPMDL0080000001					worry about elderly pts falling and getting hurt.
PLPMDL0080000001	Akron	OH	44307	8/10/1999	acute pain
PLPMDL0080000001	Cleveland	OH	44146	8/11/1999	able to get back and check samples gives the ability to give a quick call.talked about generic theoph and how to convert to uni.
PLPMDL0080000001	Cleveland	OH	44113	8/10/1999	no oxyfast lately
PLPMDL0080000001	Warrensville Hts	OH	44122	8/10/1999	bagels with gs residents;went over conv from cod and hydroc to oxycod;dr Pujolas will use today
PLPMDL0080000001	Cleveland	OH	44109	8/10/1999	find out when next prnt committed is and did oxyfast get discussed
PLPMDL0080000001	Warrensville Hts	OH	44122	8/10/1999	met chief dr don rohl wants to set up journal club at winking lizard;on tues evening bring studies of oxycon concerned of elderly having in sys too long;
PLPMDL0080000001	Warrensville Hts	OH	44122	8/10/1999	in or
PLPMDL0080000001	Akron	OH	44333	8/10/1999	Dr doesn't see any difference in theo's he basically believes in flat blood levels improve pulm function. Mentioned using for mainly COPD and for some asthma. I went over the Martin and Pak comparing uniphyl to theo dur which he uses mostly. Asked him to tyr pts on uni, 400mg, said would consider. nx:ask at what point going to theo?? oxycontin, thinks its stronger than vicodin, and was no convincing, said would only use for chronic severe pain.. senokot-s, stimulant, said recommends colace.
PLPMDL0080000001	Cleveland	OH	44122	8/10/1999	is using appt to bring bagels and get spec pat
PLPMDL0080000001	Warrensville	OH	44122	8/10/1999	uses vic for acute had not thought of oxy will use ;filw up and get specific pat
PLPMDL0080000001	Cleveland	OH	44115	8/10/1999	went over conversion seemed appreciative;follow up at lunch
PLPMDL0080000001	Barberton	OH	44203	8/10/1999	ask what type of pt he has used oxycontin on or perocet??? what type of pt would he use oral opioids on??
PLPMDL0080000001	Garfield Hts	OH	44125	8/10/1999	went over the dosing card.he is using the 10 mg almost exclusively.concerned with how long he can use.second time went over oa study.
PLPMDL0080000001	Akron	OH	44307	8/10/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44307	8/10/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44203	8/10/1999	Dr. Quintana. Dr is still using vicodin, he has two pts that may need oral opioids for kidney stones in the ER, now, He said he would send them home with oxycontin, 10mg tabs 1-2 tabs q12h. nx:ask if rx ed oxycontin. Also expressed concern for side effects lasting 12hrs and pts working on oxycontin.
PLPMDL0080000001	Parma	OH	44129	8/11/1999	went over using oxy instead of vic and how it is like using vic but only last longer.he does use some perc too.committed to using in his post op cases
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	hops mtg inter in palliative care;cheryl wne over oxyfast/ir tll them hssp
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	stay with oxy dont switch to duras;says just put pat on oxy today only uses dur in pat who cant swallow has had pats who havent tolerated well and takes long time for side effects go away
PLPMDL0080000001	Akron	OH	44333	8/11/1999	mentioned that oxycontin does not work, from dr Bell's patient 17 year old called in the middle of the night for lack of pain control and also caused nausea. Nx: need to find out how dosed and how what problems pt had.???
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	getting good results from oxy;had one pat he had to send to dr choi pat was too difficut;still fera of addicition
PLPMDL0080000001	Brooklyn	OH	44144	8/11/1999	doesnt treat ca pain gave video on spanos see fi he watched
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	unch with gs srgerosn
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	still movig well
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	bagels in hosp bring senk;will be switching to health center phamr on
PLPMDL0080000001	Cleveland	OH	44102	8/11/1999	MET WITH 3RD YR IM RES WHO'S WORKING IN ER MOSTLY USES OXY ON CA,SPK TO HIM ABOUT USININ ER SEE IF HE DID
PLPMDL0080000001	Akron	OH	44333	8/11/1999	Dr Richter and Dr Wojno.
PLPMDL0080000001	Akron	OH	44307	8/11/1999	good luncheon, using more and more each month. still use alot of vic because patients request it.. spent time discussing street value, and safety. conving dr. to stand firm
PLPMDL0080000001	Maple Hts	OH	44137	8/11/1999	he is using a wide range of stuff for his pat's.anything from hp hp to dilaudid.he likes dil and will be a candidate for pallodone.talked about his patients that he has on hp.one is taking as needed.before bed and when she wakes up.wakes up stiff and sore.talked about the hp not lasting and that is why she is prob sore when she wakes up.also went over acl data and how oxy can be advantageous in the short term and better than giving hte hp
PLPMDL0080000001	Akron	OH	44302	8/11/1999	says using quite a bit of oxy, went over delivery sytem and pricing.
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	drp senk in office is using oxy; and ir
PLPMDL0080000001	Akron	OH	44333	8/11/1999	Dr Richter and Dr Wojno. Pain progression is darvocet, vicodin and oxycontin being equal. He is using vicodin for episodic pain and oxycontin for more continuous pain, Went over the osteo study showing stable pain control and lack of tolerance build up. Tey to get doctor to thinks oxycontin even for episodic pain.
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	res have been usig will use on lung pats says karen
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	QUICK HIT AT WINDOW GAVE NEW APS GUIDLINES;FOLLUP ON OXYIR
PLPMDL0080000001	Akron	OH	44333	8/11/1999	dr believes in using oxycontin q8h, using both ms contin and oxycontin. Mainly using 10mg and 20mg for chronic pain. Working with him to talk to surgeons about proper dosing post op.
PLPMDL0080000001	Akron	OH	44333	8/11/1999	mentioned using oxycontin for chronic pain.
PLPMDL0080000001	Independence	OH	44131	8/11/1999	comparison of uni the theodor and gen theoph.also how using oxy is like using vic but lasts longer how to convert and use uni instead of the generic
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	had mva pat getting 3mg morp every hr convert to 8-mg oxy;nurses on 5d refused to give gave 40mg
PLPMDL0080000001	Beachwood	OH	44122	8/12/1999	didnt want any samples
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	res use some oxy still mostly darvcv
PLPMDL0080000001	Akron	OH	44333	8/11/1999	Dr Richter and Dr Wojno. Thinks that oxycontin is stronger than vicodin, mentioned that the call in script is an issue, if pts call with fracture call call in vicodin. I went over the osteo study showing oxycontin. Used AHCPR guidelines to show equal analgesic dosing between vicodin and oxycontin.
PLPMDL0080000001	Brecksville	OH	44141	8/11/1999	discuss pat types that could benefit from addition of uni and make oxy a choice she said that she does not have a dea at the office and she never uses narcotics and she does not treat pain patients.talked about labeling changes and how oxy is safest opioid to use got her to admit to using alot of darvocet esp for arthritis patients.went over oa study and some of the roth paper.committed to using in some of her more dif arth pat's.using more singular went over kidney to show anti inflam prop and need to find more info on copd.thinks senokot is addictive
PLPMDL0080000001	Cleveland	OH	44111	8/11/1999	has not used lately in acute keep reminding ;went over oa study and conve
PLPMDL0080000001	Independence	OH	44131	8/11/1999	follow up with chart studies and why they are converting to msc quickly good not get a good answer to why they are switching.he feels that oxy does not work but when asked about titration he said that he did not bother.
PLPMDL0080000001	Independence	OH	44131	8/11/1999	need to make a lunch date and get him some new information about se and ease of use with oxy made a lunch date a lot of patients are coming in on oxy usually on lower doses and has a tendency to switch them almost immediately.he is not titrating or giving oxy a chance.he is so set in his morphine habit.does not seem to be going to other new products but has used coupons.went over the fast as a help in getting the riftt dose.
PLPMDL0080000001	Akron	OH	44310	8/11/1999	on 60 mg q12. helping pain, still not sleeping
PLPMDL0080000001	Akron	OH	44333	8/11/1999	mentioned a patient with severe wrist pain in the hospital taking 20mg q6h. He is giving vicodin for breakthrough. Mostly using 10mg q12h post op and if need breakthrough giving APAP or ibuprofen.

PLPMDL080000001	Northfield	OH	44067	8/12/1999	oxy comparison to vic and how to use and how to dose.needs to know that he can use oxy instead of vic showed him the new labeling and how oxy is the safest opioid to use.went over dosing and how to make equivalent to vic does not seem to be interested in uni or any of its equivalents
PLPMDL080000001	Garfield Hts	OH	44125	8/12/1999	went over kidney to show anti inflam results and generic conversions as well as bid's.he uses darv in alot of his elder arthrit patients
PLPMDL080000001	Barberton	OH	44203	8/12/1999	very quick, not seeing a difference in theo's using after seveant and sometimes the leukotrienes. nx:address the no equivalence with martin and pak reprint to show true difference in theo's//
PLPMDL080000001	Cleveland	OH	44122	8/12/1999	needs to use oxy 20mg with perc for adomplastys;wont use on other cases
PLPMDL080000001	Westlake	OH	44145	8/13/1999	He doesn't use theophylline like his partners. He will take some time converting.
PLPMDL080000001	Bedford	OH	44146	8/12/1999	went over generic conversions and how to convert from all bid's.showed kidney and talked about immunomod effects.labeling changes with oxy and safety
PLPMDL080000001	Akron	OH	44304	8/12/1999	uses mostly vicodin for patients that can swallow and t3 for liquid. committed to using oxyfast for those patients and oxycontin in place of vicodin, will need to be reminded frequently
PLPMDL080000001	Beachwood	OH	44122	8/12/1999	has oxyfast on board put conv charts by dictation phones make sure they are still theri
PLPMDL080000001	Cleveland	OH	44122	8/12/1999	went over cnv from ty3 to oxy10mg
PLPMDL080000001	Beachwood	OH	44122	8/12/1999	remind to use post op and dosing info on oxyfast
PLPMDL080000001	Shaker Hts	OH	44122	8/12/1999	see if mva pat got oxy referred to dr allen
PLPMDL080000001	Solon	OH	44139	8/12/1999	talked ot him about getting oxy and ir on the formulary.told him of the conversation with george and asked him to give support.left data brochure and he asked about a cheat sheet in case george gave him any difficulty.
PLPMDL080000001	Westlake	OH	44145	8/13/1999	Find out why he is using Unidur and not Uniphyl
PLPMDL080000001	Beachwood	OH	44122	8/12/1999	bagels in or
PLPMDL080000001	Westlake	OH	44145	8/13/1999	He said he mostly uses Uniphyl. He uses Theodur for those who can not tolerate Uni
PLPMDL080000001	Beachwood	OH	44122	8/12/1999	sub pharm has not moved any oxyfast laty
PLPMDL080000001	Maple Hts	OH	44137	8/12/1999	follow up with generics and how to convert to uni.samples are important for judy and initiations.get samples and mark on them spec pat names and outcomes went over how to convert from generics and also brought in the generic story with oxy.went over when to give uni
PLPMDL080000001	Maple Hts.	OH	44137	8/12/1999	he will be leaving sep 15 as the cneters close .concentra is a big occ med facility and it is located in bedford
PLPMDL080000001	Bedford/Sinai	OH	44146	8/12/1999	focused on dosing and how to use the ir to get the proper dosing.made lunch date to get more time and will need to get him to get specific wit hpat's and dose
PLPMDL080000001	Garfield Hts	OH	44125	8/12/1999	went over the generic issue and how to convert all of the bids.oxy safety and labeling changes
PLPMDL080000001	Northfield	OH	44067	8/13/1999	focused on dosing and how to get to the higher doses.titration piece and cessation of therapy data
PLPMDL080000001	Barberton	OH	44203	8/13/1999	thinking more for total knees and hips when they leave the hospital, went over the Ginsberg. I also referenced the ACL study and drew comparison vs vicodin which starts pts on 2 vicodin q4h. thinking for more severe pain pts, also mentioned trying to avoid the feeling that pts mistake buzz for pain control.
PLPMDL080000001	Uniontown	OH	44685	8/13/1999	thinking of oxycontin in place of MS contin, not in place of vicodin, so said have not had any cancer pain patients lately. Nx:show AHMCR guidelines comparing vicodin vs oxycontin?? uni, for COPD.
PLPMDL080000001	Cleveland	OH	44128	8/13/1999	follow up with dosing and how he is converting and using instead of the combos.he is aware of the price so have some local comparison because he does nt believe. focused on cost and how oxy is cheaper than generic vic on a per day regimen even throw in the cost of duragesic in an effort to get that converted to oxy as wll
PLPMDL080000001	Rocky River	OH	44116	8/13/1999	Went over safety issues and abuse with scheduled drugs
PLPMDL080000001	Akron	OH	44314	8/13/1999	converting patients already on vicodin not starting on oxycontin, thinking of long acting for more chronic pain vs short acting for acute pain, also not feeling long acting for acute pain. More potent???? why??? uni, said if need theo then sends them to pulmonologist.
PLPMDL080000001	Akron	OH	44203	8/13/1999	vicodin is a habit, still thinking oxycontin is stronger na dnnot for acute pain. nx:ask what will it take to change vicodin habit to oxycontin??
PLPMDL080000001	Westlake	OH	44145	8/16/1999	he keeps forgetting about OxyFast. He mostly writes OxyContin with IR. Loves Senokat
PLPMDL080000001	Barberton	OH	44203	8/13/1999	mentioned using the 20mg tab for hernia surgery, but still using mostly vicodin 1-2 tabs q4-6.
PLPMDL080000001	Cleveland	OH	44128	8/13/1999	add on benefit of uni and how to convert other bids.oxy labeling changes and safety went over karpel and talked about pat feeling better adn when to add.labeling changes and safety issues.he is using oxy in place of most of his vic pat.
PLPMDL080000001	Barberton	OH	44203	8/13/1999	used 40mg tabs, going to oxycontin if blocks or procedures are not working. for vertebral compression.
PLPMDL080000001	Akron	OH	44312	8/13/1999	oxycontin for chronic pain and ir for breakthrough, mainly treating low back pain, using 10mg and 20mg. also thinking of oxycontin for cancer pain. uni, using for COPD patietns after long acting steroids>>
PLPMDL080000001	Akron	OH	44319	8/13/1999	using for chronic pain likes q12h dosing vs vicodin q4-6h. Abuse is a concern, but still starting with vicodin, cil vs cili potency is issue. nx:ask what most commonly treats with vicodin ?? uni, when going to theo??
PLPMDL080000001	Westlake	OH	44145	8/13/1999	getting ready to move to the new UH building. He said he just put a new patient on 20mg h 12 h earlier this week. He has been getting very good results. He has been using Oxy IR but has not gotten into the habit because he forgets at times.
PLPMDL080000001	Westlake	OH	44145	8/13/1999	Talked about delivery system and q 12 h dosing.
PLPMDL080000001	Rocky River	OH	44116	8/16/1999	He said keep the Uniphyl samples coming and he will write more. He said he knows it works but the others do as well for add ons.
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	WILL USE TOMMOROW ON ACL
PLPMDL080000001	Westlake	OH	44145	8/16/1999	He is starting to write OxyContin sooner. He is very loyal to Uniphyl.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/16/1999	they were a little more reasonable with time.went over state board piece and he wants to make sure that there will be plenty for the program.sked about patietns still on combination meds and advantages of oxy even in the short term, made lunch date to get more time to talk about conversions
PLPMDL080000001	Westlake	OH	44145	8/16/1999	He is really getting used to writing OxyIR with OxyContin. Keep him supplied with Uniphyl samples.
PLPMDL080000001	Rocky River	OH	44116	8/16/1999	Tough because he is too amiable. Truely a nice guy. Using some Oxy but not Uni
PLPMDL080000001	Lakewood	OH	44107	8/16/1999	Using Oxy for hips and knees. Quickly caught him in the hallway
PLPMDL080000001	North Olmsted	OH	44070	8/16/1999	She has finally tried Uniphyl. Continue to go after Theodur and generic
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	QUICK HIT SAYS HE'S BEEN USING XOY;NEED TIME TO SIT DOWN AND GO OVER AGAIN
PLPMDL080000001	Akron	OH	44333	8/16/1999	said using oxycontin as first line therapy,still using some duragesic, ??? Ask where else he thinks oxycontin might fit, what pt type???
PLPMDL080000001	Cleveland	OH	44122	8/16/1999	GOOD RESULTS USED OXY YESTERDAY
PLPMDL080000001	Rocky River	OH	44116	8/16/1999	he said is is slowing his MS Contin usage and increasing Oxy. He loves Senokat.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/16/1999	he is hung up on giving samples in the office for hte procedures that they do.hence he likes vicodin.did comparison but it may be something that he will not get over.talked to him about giving vic and then letting pat get oxy
PLPMDL080000001	Lakewood	OH	44107	8/16/1999	Uses Uniphyl but also a lot of generics. Likes OxyContin , writes some but not a lot yet. She has some potential.
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	ONLY 10 AND 20'S; ONLY SENK 10/20 ON SALE TOO BUSY TO TALK
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	ONLY 10 AND 20 OXY;ONLY ONE PAT ON;CINDY AT DR TUCKERS OFF SAID SOMETIMES THEREIE PATS GO THERE BUT NOT THAT IMPORTS\ANT
PLPMDL080000001	Lakewood	OH	44107	8/16/1999	Work on bringing in speaker possibly Dr. Walsh
PLPMDL080000001	Barberton	OH	44203	8/16/1999	He said he would bring in a clip strip display of Senokat to tie in with their ad.
PLPMDL080000001					using 10mg and 20mg oxycontin for acute pain, around 10days, pts that have been on chronic vicodin are hard to convert, want something every 4 hours. Seeing alot of low back, conversions will be harder but new starts in place of vicodin. Nx:ask if has any vicodin pts that he is willing to convert and give another try? uni, maintaining pts on theo but not alot of new starts, show Martin and Pak study and no generic piece uni, better than BID theo. senokat-s, left samples on counter, for constipation.
PLPMDL080000001	Akron	OH	44333	8/16/1999	using oxycontin for more severe chronic pain, after vicodin. Better for chronic pain but not sold on oxy for acute pain. nx:ask what thinks stronger vicodin or oxycontin? uni, for COPD, when going to theo???
PLPMDL080000001	Akron	OH	44333	8/16/1999	still starting with 50mg of theo bid and titrates up, then when gets to 400mg goes to uniphyl. nx:hit tabs are scored and can use 200mg of uni????
PLPMDL080000001	Lakewood	OH	44107	8/16/1999	Writes Uniphyl and Theo24 he needs to be educated on OxyContin. Get more time with a lunch
PLPMDL080000001	Akron	OH	44333	8/16/1999	still using vicodin but has used oxycontin on some more severe pts, breast augmentation. What does he think is stronger oxy or vicodin??
PLPMDL080000001	North Olmsted	OH	44070	8/16/1999	uses a small amount of Uniphyl but potential for more. Go over OxyContin and Fast next time
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/16/1999	went over what types of pat's that oxy can be used and how.easier to dose than zny of the combos and safety facors
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	HAD PAT WHO HE GAVE OXYCON AND OXYFST TO AND GRANDFATHER SAID IT WAS TOO STRONG SO
PLPMDL080000001	Parma	OH	44129	8/17/1999	made sure that he is staying with his commitment ot convert bid and generic theoph to uni
PLPMDL080000001	Cleveland	OH	44104	8/16/1999	find out if he's using oxyfast and copy of wife's article on oxyfast
PLPMDL080000001	Barberton	OH	44203	8/16/1999	still using vicodin, it is a habit, and thinking oxycontin is stronger. one pt used was prostate surgery.. nx:what concerns has with using oxycontin in place of vicodin??
PLPMDL080000001	North Olmsted	OH	44070	8/16/1999	Get his Theodur business. He is writing too much Duragesic. Find out why he likes the patch.
PLPMDL080000001	Westlake	OH	44145	8/16/1999	Good Oxy writer but still far too much combos
PLPMDL080000001	Beachwood	OH	44122	8/16/1999	WIFE JUST DIED IN A FUNK SAYS HE DOESNT HAVE NEED FOR OXY;NEED TO GO OVER OXY AT A BETTER TIME;
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/16/1999	talked about the state board paper and how much pain is undertreated.labeling changes and how safety and third party support should help with undertreated pain.how to dose and whqt kind of patietns he is using for.add on valu with uni and blood levels vs lung function
PLPMDL080000001	Akron	OH	44333	8/16/1999	talked of using oxycontin in place of vicodin for acute pain, said has used for acut eback pain. nx:ask what pts still using vicodin instead of oxycontin?? uni, COPD and asthma, showed use after short acting, ask why has gone away from theo???
PLPMDL080000001	Akron	OH	44312	8/16/1999	dr is not using alot of oral opioids, one pt on oxycontin 10mg q12h for chronic low back pain and patient did well. sees alot of pts on vicodin in ORS clinic and maintains the script, need to work on him working on pt conversions from vicodin????
PLPMDL080000001	Akron	OH	44333	8/16/1999	it is a matter of habit for doctor, said whatever mood he is in, I went over low back pain study, showing difference in short acting vs advantages of oxycontin. NX:ask what advantages he sees in oxycontin vs vicodin???
PLPMDL080000001	Akron	OH	44307	8/16/1999	pushing higher doses, used titration



PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/16/1999	went over state bd paper and how undertreatment of pain is a serious issue.went over labeling changes and how oxy is safest opioid to use in any setting.titration guide
PPLPMDL0080000001	Lakewood	OH	44107	8/16/1999	lunch He talked about fears of the DEA. He sees where OxyContin is safer than Percocet and will switch a Percocet patient that is coming in this afternoon. It is his top pain med.he said by far.
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	using oxycontin for acute and chronic pain, but still looking add vicodin first then oxycontin. nx:ask why still uses vicodin instead of oxycontin? uni, when is he going to theo??
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	convicted that oxycontin is only for cancer patients and oxycodone is stronger than vicodin, showed PI and other pieces just need to concentrate on cancer pain.
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	oxycontin vs vicodin, cli vs clii, chronic vs acute.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/17/1999	went over safety issues esp the elderly and labeling changes.add on valu and gen theoph
PPLPMDL0080000001	Akron	OH	44313	8/17/1999	followed up with conversions and dosing.he has used for a couple of everyday pat's but still for more severe cases
PPLPMDL0080000001	Middleburg Hts	OH	44130	8/17/1999	working on his conversions from bid and generic theoph to uni.nee to find a way to identify patients before they come in and get info in the chart.work with darc: to get that info before hand
PPLPMDL0080000001	Garfield	OH	44125	8/17/1999	showed him the labeling changes and how this can relate to his vic conversions.how to dosw and how to convert.generic issues and potency
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	using oxycontin for chronic pain only, not thinking for acute pain, compared to vicodin. uni, not starting new pts on theo, has some BID theo but saying pts were not controlled on qd theo.
PPLPMDL0080000001	Akron	OH	44319	8/17/1999	converting patients from vicodin to oxycontin, says patients like oxycontin. nx:ask why he hasn't switched all of his vicodin patients to oxycontin?? uni, using for copd pts, ask if has any pts that need uni added to treatment regimen??
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	oxycontin for chronic pain and codeine and vicodin for acute pain. Oxycontin , longer duration vs vicodin for acute pain, showed onset and delivery, also the low back pain study. uni, theo's not alot last resort.
PPLPMDL0080000001	Parma	OH	44129	8/17/1999	safety issues especially in the elderly.titration guide and how to use breakthru for geriatrics and how to get to the proper dose
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	mentioned a patient on thursday, an ACL patient, had a hip surgery today and used the vicodin and percocet pain control. mentioned using vicodin 1-2 tabs q4h, told him 2mg 1-2 tabs q12h. nx: follow up on this patient??
PPLPMDL0080000001	Akron	OH	44320	8/17/1999	using the 20mg tabs 1-2 q12h and phenegren suppositories. Still uses tyloxpost op for pts from Akron General. nx:ask why not using oxycontin on all post op pts??
PPLPMDL0080000001	Akron	OH	44203	8/17/1999	mentioned uses vicodin for acute pain shorter duration, fractures back strains and oxycontin more for chronic pain, doses vicodin 1 q6h so mentioned oxycontin 10mg q12h, 1-2 tabs, mentioned arm pain pt there only NSAIDS. still thinking vicodin before oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	used 20mgq12h for hernia surgery and mentions ibuprofen for breakthrough. also has a pt in wadsworth taking vicodin, was on oxy post op and then came back for follow up surgery and going to start on 20mg q12h.
PPLPMDL0080000001	Barberton	OH	44203	8/17/1999	mentioned other surgery, find out what new surgery using on???
PPLPMDL0080000001	Parma	OH	44129	8/18/1999	using oxycontin for patnets that come in on alot of vicodin, he will convert them, has used 20mg and 40mg q12h, pts using alot of vicodin. He does alot of blocks.
PPLPMDL0080000001					he put 2 patients on oxy this afternoon.he is still saving for chronic but he is starting to come around.the fifth element is a big help for him.he is also starting to incorporate oxy in all of his talks, even competitors.getting him to talk for a program will be a big help
PPLPMDL0080000001	Parma	OH	44129	8/18/1999	need to go over the ro paper and ra info as well as martin pak went over comparison of theoph.used coffee analogy to further separate and distinguish uni and get his conversions
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/18/1999	talked about using oxy for more acute setting and non malignant.back pain and arthritis.he normally uses darv first esp for the not so young.went over labeling changes and how oxy is safest
PPLPMDL0080000001	Akron	OH	44304	8/18/1999	pushing higher doses, used titration
PPLPMDL0080000001	Parma	OH	44129	8/18/1999	gave him the ad data and talked about short term benefits does not believe equivalency to darv showed titration guide
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/18/1999	he is using some tid dosing.talked about giving multiple tablets to keep it q12.talked about program and left him state bd of pharm literature
PPLPMDL0080000001	Westlake	OH	44145	8/19/1999	Talked about safety issues and less abuse potential with Oxy
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/19/1999	he is not recognizing sameness to the combos and still using those combos.placed oxy as safest ans showed labeling changes.went over dosing
PPLPMDL0080000001	Cleveland	OH	44109	8/19/1999	hardly uses pain med saw in charity clinic dont wast time
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	says he'll use today post oper showed comp to vic
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/19/1999	safety and laveling changesalso used the safety in elderly art to show these safety advantages.likes to have the ability to call stuff in
PPLPMDL0080000001	Cuyahoga Flis	OH	44223	8/19/1999	dosing and how to use instead of the combos.went over pharmac and safety
PPLPMDL0080000001	Cuyahoga Flis	OH	44221	8/19/1999	she is still perceiving msc for strong pain relief.still sees meds as addictive and all of the other neg opioid se.talked about safety and showed leveling changesneeded to go over the abuse savings data wit hoxxy
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	says he'll use has 93 yr man in hosp see if he gave it to him
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	in or using more oxy:need to getoxyfast in hosp
PPLPMDL0080000001	Cleveland	OH	44115	8/19/1999	lunch with im res need alot of educ on dosing and conver
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	gave doug info on oxyfast will not have to go to pnt commtte just need to order have used enough oxyir to justify;follow up with mike to see if its in
PPLPMDL0080000001	Cleveland	OH	44115	8/19/1999	spoke to andy need to see bert to order oxyfast for dr tucker
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	has oxyfast no 80mg
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/19/1999	comparison with ms and oxy and how using oxy is just like usng ms but better.fast and ir nad assessments so nurses can get involved
PPLPMDL0080000001	Cleveland	OH	44113	8/19/1999	still using vic and some oxy in bad mood didnt want to talk;show him us dpt of healt comp of vic to oxy
PPLPMDL0080000001	Cleveland	OH	44115	8/19/1999	quick hit have lunch in 2 wks go over oxy vs vic
PPLPMDL0080000001	Cleveland	OH	44127	8/19/1999	is using in pain clinic less dura and more oxy see hwo those pat did with oxy and what dose are they on show low back pain study
PPLPMDL0080000001	Cleveland	OH	44104	8/19/1999	has low back pain pat on oxy did well went over dif with ms vs oxy;mostly in habbit of ms
PPLPMDL0080000001	Cleveland	OH	44102	8/19/1999	good conver oxy vs tyl cod will use in back pain doesnt usually give anything for kidney stones;needed uni samples
PPLPMDL0080000001	Akron	OH	44302	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/19/1999	gave them mugs.showed titration guide and went over safety to show that this can be first to use after any of the adjuvants.talked about how to make equivalent ot darv and how to stay with
PPLPMDL0080000001	Akron	OH	44307	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Akron	OH	44307	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Akron	OH	44302	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Akron	OH	44302	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Akron	OH	44302	8/19/1999	pushing higher doses, used titration
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/20/1999	see how pat that he switched to patch did;had lots of nasuea on oxy 20mg;10 was not enough;bring levy side effect manual;start oxy earlier;or what does does he use for acute pain;using durag more than show who
PPLPMDL0080000001	Beachwood	OH	44122	8/20/1999	did use on post op pat in hosp and sent home with rx yesterday;find out where all he is using
PPLPMDL0080000001	Beachwood	OH	44122	8/20/1999	tried to refill for dr leb's pat but couldnt call it in;need more time with him
PPLPMDL0080000001	Cleveland	OH	44122	8/20/1999	says christine is in charge of rxing didnt knw if he was using today
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Cleveland	OH	44130	8/20/1999	talked about the labeling changes and how the fda and the dea have recognized the extra safety.dosing to make it equivalent to darv and vic
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Cleveland	OH	44122	8/20/1999	has been using post op has noticed less call backs rarley using codeine and showed oxy and hydro very simalar
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/20/1999	becoming more talkative using more oxy vs ms
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Beachwood	OH	44122	8/20/1999	has been using met his partner follow up in office
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/20/1999	went over ats and nhbi guidelines and how theoph is first add on and for mild persistant patients.also went over kirsten and kidney and talked about how symptoms came back even though patients were on previous meds.need to go over differences between theoph's
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/20/1999	he is using mostly vic es.talked about safety and how it just lasts longer.dosing compared to vic and darv.he will need alot of follow up
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Cleveland	OH	44122	8/20/1999	charlene still out cause of foot surg no 80mg charlene will have to order
PPLPMDL0080000001	Shaker Heights	OH	44122	8/20/1999	very busy syas he has seen oxyfst from dr allens pat
PPLPMDL0080000001	Westlake	OH	44145	8/20/1999	Tom said OxyIR will be in front of the P+T committee on September 22
PPLPMDL0080000001	Stow	OH	44224	8/20/1999	talked about safety and the labeling changes and how oxy can be doses.comparison to darv and vic and the short term benefits,oa study and definitions literature
PPLPMDL0080000001	Stow	OH	44224	8/20/1999	heis using oxy for more severe and hard to treat patients.need to bring oxy down in to his everyday patients.compared the oxy to vic and how it is just like writing vic but lasts longer
PPLPMDL0080000001	Strongsville	OH	44136	8/20/1999	he said he does not use many opioids.stressed the safety and the labeling changes.committed to being the first opioid that he uses.a littel dissappointed about not being able to call in and he had a patient right away that he wanted to convert
PPLPMDL0080000001	Akron	OH	44304	8/20/1999	acute pain
PPLPMDL0080000001	Beachwood	OH	44122	8/20/1999	used oxyfast on 20yr pat;will use oxycont 10mg 1-2 q12
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/20/1999	met pat on 40mg q12 got nasuater gave pat compozine see if he's back on oxy
PPLPMDL0080000001	Cleveland	OH	44109	8/23/1999	gave info on hydr and oxy same:conver to oxy from tyl3;uses ultram;darvoc;no code and lots of hdrocod
PPLPMDL0080000001	Cleveland	OH	44109	8/23/1999	showed conv from code very inter;see if they have swtched any pats to uni
PPLPMDL0080000001	Mogadore	OH	44260	8/23/1999	acute pain
PPLPMDL0080000001	Mogadore	OH	44260	8/23/1999	acute pain

PLPMDL0080000001	Parma	OH	44129	8/23/1999	need to go over martin pak and show why uni is better than other theoph's.vs. generics and brand specifications. showed martin pak and tlaked aobut how theoph's are different.told him that if there is a difference between uni and theo dur just imagine the difference between uni and the generics
PLPMDL0080000001	Cleveland	OH	44113	8/23/1999	TAKING OVER JOSHI'S PATS;WAS USING OYX IN ST. LOUIS;HAS ONE PAT ON 80MG WENT OVER OXYFST HAS NOT USED
PLPMDL0080000001	Akron	OH	44310	8/23/1999	acute pain
PLPMDL0080000001	Cleveland	OH	44104	8/23/1999	lunch with new residents he has not used oxy recently but will use tommorrow follow up with reside
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	has forgotton to use lately went over conve from tyl3 to oxy will use no adults cases today
PLPMDL0080000001	Cleveland	OH	44122	8/23/1999	quick hit on oxy;may use today
PLPMDL0080000001	Cleveland	OH	44109	8/23/1999	concerned beca pi says oxy shoudlnt be used 12-24hrs post oper
PLPMDL0080000001	Mogadore	OH	44260	8/23/1999	acute pain
PLPMDL0080000001	Cleveland	OH	44109	8/23/1999	HAS NEVER HEARD OF PURDUE WNATED BETADINE SAMPLES AND SIGNED FOR UNI;WENT OVER OYX AND DIDNT HAVE ANY PATS
PLPMDL0080000001	Cleveland	OH	44113	8/23/1999	dave called dr cassleberry concerned about his pats on vic 5-6 days for 2 yrs reccom oxycon and adjuvnats ie nueronton,amatripline,etc;has not seen any rxs from him lately
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	john not in this am;has been seeing oxyfast and does reccom senk gave 2\$rebrates
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	donuts in or;
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	eason in or with remine on ca pat will use oxy;did this weekend
PLPMDL0080000001	Lakewood	OH	44107	8/24/1999	He didn't need any samples but he said he still uses more Uniphyl than any other.
PLPMDL0080000001	Cleveland	OH	44113	8/23/1999	has been using oxy 10&20mg in hspod has not used oxyfast very recp to it;follow up in 2e and get a specif pat
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	will use today
PLPMDL0080000001	Cleveland	OH	44113	8/23/1999	spoke with dr mistry to use oxy for spinal headaches;will consider
PLPMDL0080000001	Cleveland	OH	44111	8/23/1999	spoke with joe liden had 2 spinal headache pats this weekend that he thought of oxycont for;one was already on tyl3 and the other another dr gave her demerol injection;will use in that case
PLPMDL0080000001	Sagamore Hills	OH	44067	8/23/1999	went over the safety issues and the labeling changes to stress that the old perceptions do not have to be the same.tried to get specific with arthritis and back patients.left the oa article
PLPMDL0080000001	Lakewood	OH	44107	8/24/1999	signed for sampls;asked him to switch bid said he consider;uses uni for nocturnal
PLPMDL0080000001	Sagamore Hills	OH	44067	8/23/1999	set up appointment to get more time and show new studies.
PLPMDL0080000001	Akron	OH	44310	8/23/1999	went over the safety issues and the labeling changes to stress that the old perceptions do not have to be the same.tried to get specific with arthritis and back patients.left the oa article
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	quick reminder on oxy and oxyfast very busy with ca pat;follow up
PLPMDL0080000001	North Olmsted	OH	44070	8/24/1999	mentioned dosing through the window. Try for lunch next time
PLPMDL0080000001	Rocky River	OH	44116	8/24/1999	go after Theodur and generic. He said he likes to use theophylline for asthma add on
PLPMDL0080000001	Cleveland	OH	44106	8/24/1999	continue to go after Vicodin and Percocet. That is where the majority of scripts are.
PLPMDL0080000001	Cleveland	OH	44106	8/24/1999	lunch for the Oncology Clinic. Discussed Oxycontin with Dr. Bokar, and asked him to let me fill out P&T form. He agreed.
PLPMDL0080000001	Cleveland	OH	44106	8/24/1999	Discussed Dr. Bokar submitting a form for P&T on Oxycontin. He still had not submitted the form. I asked him if I could fill the form out and get him to sign it. He said ok. Will follow-up with the Onc office at UH to pick up the form. Dr. said Oxycontin is his main drug. He said each time he uses it, he has to go through Barbara Fleming for approval, and has no problem getting it. Discussed the fact that other departments could benefit from its use if it was on formulary. He agreed.
PLPMDL0080000001	Middleburg Heights	OH	44130	8/24/1999	how to write and follow up with committmetn to use compared to combos and went over dosing and how to make equivalent to vic
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	just keep showing her info is using alot of oxy and senk keep sample;and remind on oxyfast
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	He is a frequent OxyContin user and writes a good amount of Uniphyl. He is also writing more OxyIR.
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	showed info on ty3 adrvnery appr also wanted conv chart;show him info on durag side effec perceives dura less side effects over oxy and ms;show pi;
PLPMDL0080000001	Middleburg Hts	OH	44130	8/24/1999	went over the labeling changes to show the safety and how even the fda recognizes the differences he is still hes and feels that opiods are not good.need to show the pot to vic and aps book showing equiv
PLPMDL0080000001	Rocky River	OH	44116	8/24/1999	Go after Percocet. That seems to be his favorite. He is writing some OxyContin so find out where each one fits in his writing habits.
PLPMDL0080000001	Middleburg Hts	OH	44130	8/24/1999	trying to use his exp with oxy in the hosp setting and bring it down to the everyday pat and for his back and arth pat.he tries to blow me off but need to keep going unitl i get his committment
PLPMDL0080000001	Akron	OH	44307	8/24/1999	copd uni hugger
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	went over pricing of oxy vs dura;no oxy this wk;
PLPMDL0080000001	Independence	OH	44131	8/24/1999	need to go over the adl article and show short term benefits.also need to get him to open up more about what a vic patient is and how to get that converted to oxy showed short term benefits and safety issues
PLPMDL0080000001	Lakewood	OH	44107	8/24/1999	he is still writing theodur and generic. Show our advantages and no substitution
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	lunch WQent over OxyContin he didn't seem to know about it. Went over delivery system, dosing, and advantages over short acting. Follow up. He is using some Uniphyl
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	interested in oxyfast too busy in clin to talk but also said he has pat on 20mg q8;wrking well
PLPMDL0080000001	Beachwood	OH	44122	8/24/1999	sld to cvs not carrying any c2's
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	follow up with barb she see's alot of durag with obrien and crum
PLPMDL0080000001	Cleveland	OH	44120	8/24/1999	no ir or fast buyer will order more senk;s buying shaker sq pharm and may carry more narcs
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	steve in pmr once a wk has not written any oxy in this clinic
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	Said they are starting to get a couple of scripts but still not many of OxyContin
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	Went over how Uniphyl should be used as an add on.
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	Talked about pain management and the role of Purdue with Jcaho.
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	Have not received any OxyIR or Fast scripts yet.
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	get spec pat;went over oyfast
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	He has a lot of potential. He is a well rounded doc and sees a lot of pain and COPD.
PLPMDL0080000001	Middleburg Hts	OH	44130	8/24/1999	went over bid and differences with uniphyl and esp the generics.how to convert.he will need reminded
PLPMDL0080000001	Akron	OH	44304	8/24/1999	acute pain
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	used oxy10 once a day with ir for breakthro on renal failure pat;see how that wrk how many ir did she take
PLPMDL0080000001	Lakewood	OH	44107	8/24/1999	follow up with patient with rheumatic pain. He just put a new arthritic patient on 10mg today.
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	bring info on 3 6gm;nned to diff oxy from ms
PLPMDL0080000001	Westlake	OH	44145	8/24/1999	She said to stop by the Urgent care center as well. She is their twice a week.
PLPMDL0080000001	Cleveland	OH	44109	8/24/1999	says she llikes oxycodone;1st time she's actually spoken to me;showed her info on tyl3 very apprc;
PLPMDL0080000001	Akron	OH	44302	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44302	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44304	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44304	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44304	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44302	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44304	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Akron	OH	44304	8/24/1999	pushing higher doses, used titration
PLPMDL0080000001	Berea	OH	44017	8/25/1999	tried to bring his use down to hte everyday level.he is using for more severe patients and patients that he is concerned aobut addiction and other opioid se. still feels combos are safer and does not seem to be buying into the potency and pharmaco story
PLPMDL0080000001	Strongsville	OH	44136	8/25/1999	he wanted samples of oxy.talked about how he could use instead of vic.he is saving for more severe and more chronic patients.talked about hte pharmaco and how this is just like using vic but it lasts longer.
PLPMDL0080000001	Akron	OH	44333	8/25/1999	has patients that tries oxycontin on are patients that he thinks may have an addiction problem, and whenesoxy that say not getting pain control. using the 20mg tabs. nx:ask what most common procedure and try oxycontin on these patients??
PLPMDL0080000001	Akron	OH	44320	8/25/1999	using oxycontin for cases that patietns need alot of vicodin to where exceeding APAP levels.
PLPMDL0080000001	Akron	OH	44333	8/25/1999	still thinking oxycontin for more sever cases and patients that want more vicodin. nx:what most common surgery, try oxy?
PLPMDL0080000001	Akron	OH	44310	8/25/1999	copd uni hugger
PLPMDL0080000001	Middleburg Hts	OH	44130	8/25/1999	they are using alot of vic and other meds to stay away from opiods.talked about hte safety changes and how this can be dosed to be equivalent to all of the combos.he talked about giving 2 vic q4.showed potency and del
PLPMDL0080000001	Berea	OH	44017	8/25/1999	went over the labeling changes and talked about the safety of oxy vs the combos.
PLPMDL0080000001	Akron	OH	44333	8/25/1999	using for more severe cases, 20mg tab, thinks oxycodone is more addicting than hydrocodone. nx:ask what most common surgery performs and would he try oxy??
PLPMDL0080000001	Akron	OH	44333	8/25/1999	starting to follow pts out of the hospital, oxycontin q12h, went over osteo and low back pain study, most patietns have been previously on oxy.
PLPMDL0080000001	Strongsville	OH	44136	8/25/1999	got specific with back pain pat.he has a relatively young patient base but will give pain meds in this setting
PLPMDL0080000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration

PPLPMDL0800000001	Akron	OH	44333	8/25/1999	talk about a patient at St Thomas taking oxycodone q6h, patient has an infection and also addiction problem, switch to MS Contin. Most of patient he sees are already on short acting opioids, make sure mg to mg conversion and if not getting pain control, titrate up. nx:what new patients on oxy??
PPLPMDL0800000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44310	8/25/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44304	8/25/1999	pushing higher doses, used titration, doesn't admit to using dilaudid but says oxy scares him. Has misconceptions of strength. went over conversions
PPLPMDL0800000001	Akron	OH	44333	8/26/1999	dr is going to the for COPD patients after severe, short acting steroids and ipratropium bromide so third line. Uniphyl for nocturnal problems, asked if need to be doses with evening meal, wrote a 400mg script for woman with COPD and told her to take in the morning, explained chronotherapeutics of uniphyl. Ask comparison with uni dur, more flat blood levels so has written some for patients without nocturnal component. nx:compare more to uni dur and ask if would try uniphyl even for patients without a nocturnal component??
PPLPMDL0800000001	Akron	OH	44333	8/25/1999	majority of surgery is on the shoulder, he is the only one that performs a rotator cuff surgery and says most of patients are on opioids for thirty days, when the patients come out of surgery they are taking vicodin, 2 tabs q4h post op. He tried oxycodone on difficult patients that may show some abuse potential, 17 year old pt on 20mg tabs was narcotized and not getting pain control, which is contradictory. Mentioned writing 30tabs for 7 days go 3 tabs q12h for 3 2 for 2 and 1 for 1 of the 10mg tabs. nx:get more routine patients to????
PPLPMDL0800000001	Akron	OH	44320	8/25/1999	20mg tabs, 1-2 q12h of oxycodone post op. also for chronic pain.
PPLPMDL0800000001	Westlake	OH	44145	8/26/1999	He thought the idea of smooth long acting control was worth a try.
PPLPMDL0800000001	Akron	OH	44278	8/26/1999	acute pain
PPLPMDL0800000001	Akron	OH	44278	8/26/1999	acute pain, has big problem with oxy being c2. all misconceptions couldn't begin to get into all of them
PPLPMDL0800000001	Akron	OH	44333	8/26/1999	oxycodone for chronic pain, not thinking oxycodone for acute pain, long acting for chronic pain. nx:ask if has used oxy for acute pain and what is most common acute pain that he treats? uni, when is he going to the?? BID vs uniphyl?? senokot-s vs colace and metamucil//
PPLPMDL0800000001	Westlake	OH	44145	8/26/1999	Hewes not too familiar with OxyContin. He said he would give it a try.
PPLPMDL0800000001	Barberton	OH	44203	8/26/1999	Talked to doctor in physicians lounge and he said he wrote oxycodone for a patients, one that he thought needed strong pain medication and worked well. I also asked if he thought oxycodone was stronger than vicodin and he said yes. talked about hernia cases and more routine to try oxycodone on. nx:show conversion chart in the PI and also AHCPR guidelines to show MG toMG conversion??
PPLPMDL0800000001	Solon	OH	44139	8/26/1999	so far nothing on oxy for formula said he would take care of the work
PPLPMDL0800000001	Akron	OH	44333	8/26/1999	using oxycodone for patients that have been on vicodin or percocet already. nx:ask if he thinks oxycodone is stronger than vicodin? onset? what most common acute pain he treats??
PPLPMDL0800000001	Westlake	OH	44145	8/26/1999	He didn't say much. He is only working once or twice a week during these difficult times of the tragic deaths of his sons.
PPLPMDL0800000001	Akron	OH	44278	8/26/1999	acute pain
PPLPMDL0800000001	Akron	OH	44203	8/26/1999	Dr Rodgers wrote a refill on a script for a patient, no new starts. Apprehensive, to write, thinking long acting is for more long term pain, not acute pain. Talked about kidney stones, sees a lot of these patients and acute low back, potency may be the issue too. nx:show post op study for acute pain, hit onset of action, and also ask why she thinks oxycodone is stronger?
PPLPMDL0800000001	Akron	OH	44310	8/26/1999	acute pain
PPLPMDL0800000001	Barberton	OH	44203	8/26/1999	dr has three patients coming to him on oral opioids, all on vicodin. said if he is going to keep them on oral opioids he will convert to oxycodone. nx:ask if converted any of these patients on oxycodone, what was pain
PPLPMDL0800000001	Akron	OH	44333	8/26/1999	dr is still using oxycodone for chronic pain, mainly low back pain, starting patients with short acting, vicodin. thinking long acting is not for acute pain and stronger than vicodin. nx: why?? uni, for COPD patients, adding the after severe so third line. nx:ask if has any pts need uniphyl added??
PPLPMDL0800000001	Akron	OH	44310	8/26/1999	pushing higher doses, used titration
PPLPMDL0800000001	Barberton	OH	44203	8/26/1999	talked about tolerance, and she said it is not an issue, she just treats the pain by titrating the medication, also talked about disease progression. She said she is getting very variable absorption rates with the patch, especially with the elderly quick onset or absorption of fentanyl. Has a sickle cell patient on 480mg of oxycodone a day. Mention no need to add on the patch, just to titrate oxycodone. nx:ask when she would leave oxycodone for the
PPLPMDL0800000001	Akron	OH	44310	8/26/1999	pushing higher doses, used titration
PPLPMDL0800000001	Bedford/Sinai	OH	44146	8/26/1999	specific patient and dosing case study type data went over titration and he did not have much of a clue used the titration guide and used a specific patient to get him more aware of how to dose is using durag only towards end stage and last few days and can't swallow it is best to be a little forceful with him to make sure he understands
PPLPMDL0800000001	Tallmadge	OH	44278	8/27/1999	acute pain
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	doctor is mainly using 400mg of uniphyl, concerned with side effects and blood levels with the 600mg. Going to the after short acting steroids, beta agonists, using severe too. Likes uni's qd dosing for compliance, not seeing the benefits of uniphyl, chronotherapeutics.
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/30/1999	finally convinced him that oxy and hydro are similar asked barb to help him switch patients to oxy
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	very conservative with opioids, usually send them to pain specialist. In er case would he write oxycodone??
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met Dr. in the Fellows lounge. He spent most of his time telling me that Dr. Adelstein does not allow reps to see the Hem/Onc fellows. Did get to mention Oxycodone briefly. Dr. did not seem to like the policy. Told him I would drop my card off when I get them, and set up a time to take the fellows to dinner.
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	not getting good results with oxycodone post op, what type of patients?
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Saw Dr. Daw with Dr. Carinder in the Fellows Lounge. He seemed very nice, but also reiterated on how the Hem/Onc fellows are not supposed to see reps. He is a third year fellow. Will leave card when I get new ones, and set up time to take out of hospital.
PPLPMDL0800000001	Cleveland	OH	44104	8/30/1999	still using oxy in kidney stones and fractures; may consider ir
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	he is going to oxycodone after darvocet and fentanyl, more severe pain. using mainly 10mg tabs.
PPLPMDL0800000001	Beachwood	OH	44122	8/30/1999	BRING COFFEE AGAIN AND GET A PATIENT TODAY AND IR FOR BREAKTHROUGH
PPLPMDL0800000001	Uniontown	OH	44685	8/30/1999	Has a few patients on MS Contin for cancer and severe pain. Maintaining patients on Ms Contin. New patients on oxycodone for chronic pain, thinking short acting vicodin for patients that need an opioid for two or three days. Hit onset of action. uniphyl, for nocturnal problems and COPD.
PPLPMDL0800000001	Independence	OH	44131	8/30/1999	talked compensating with ir or fast and how to stay with it
PPLPMDL0800000001	Middleburg Heights	OH	44130	8/30/1999	focused on se and call backs he is unaware of any with vic but nurse claims a lot short term use and benefits.
PPLPMDL0800000001	Parma	OH	44134	8/30/1999	left him kirsten and talked about how pat do worse when taken off so they should do better when added on
PPLPMDL0800000001	Akron	OH	44304	8/30/1999	copd uni hugger
PPLPMDL0800000001	Uniontown	OH	44685	8/30/1999	only thinking of oxycodone in place of MS Contin, hasn't had any cancer patients. Using vicodin for acute pain, why not oxycodone? uni, no new patients on the??
PPLPMDL0800000001	Cleveland	OH	44109	8/30/1999	find out status of oxyfast on formulary and show side effect profile
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/30/1999	quick at window pharmac and how oxy is just like vic how to dose to make it equivalent
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met Dr. Briefly in the clinic. I asked him I could attend his teleconference. He said yes. He said he is using a lot of Oxycodone.
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	using higher doses, using for chronic pain where patients have been on vicodin or short acting.
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met Jan in the pain management offices. She is Dr. Stanton-Hicks secretary. She took me down to the clinic. There I met Dr. Mekhail. He referred me to Brinn. She said that Dr. Mekhail may want to speak with me once more before setting up a lunch. She said she will be in touch. Also met a P.M.C. named Barbara Kushing. She was very helpful.
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met Lisa Clough. She is Dr. Walsh's secretary. The physicians with the Palliative Care Center are Dr. Walsh, Dr. LeGrand, Dr. Davis, and one other physician. Lisa is going to be a big help. She said that I could potentially do a preceptorship with one of the physicians for an unrestricted educational grant of \$500.00. Dr. Walsh is not available until the year 2000. Will set up lunch for fellows and staff when I return next week.
PPLPMDL0800000001	Cleveland	OH	44109	8/30/1999	spoke with Diane gave info to dr crum, and sent sample
PPLPMDL0800000001	Cleveland	OH	44109	8/30/1999	went over cost vs durag and keep working on oxyfast to get on formulary
PPLPMDL0800000001	Cleveland	OH	44109	8/30/1999	spoke with residents very inter in oxyfast need to set up journal club to inservice
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	not getting good results with oxycodone post op, what type of patients?
PPLPMDL0800000001	Cleveland	OH	44109	8/30/1999	see if she will use oxyfast;
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	Dr also mentioned that he sees a lot more chronic pain, but as far as acute pain, fractures and radiculopathies he would use oxycodone in a chronic setting. Oxycodone in chronic arthritic pain, when patients need around the clock therapy. mainly 10mg and 20mg tabs, also mentioned if patients doing well on short acting they keep them on that medication.
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	treating all different types of orthopedic conditions, carpal tunnel, low back arthritis. Using a lot of NSAIDs first, then darvocet, followed by vicodin and oxycodone. Some of these patients are already on short acting opioids, and gives the patients what they want. He believes that all patients are different and that vicodin and oxy are equal potency. converting some patients from vicodin to oxycodone.
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met with Monica. She is in charge of a nurse cardiovascular conference on April 17. She wants us to sponsor Nancy Kowal. I ran this by Marty and she said it was OK. Will send in request. Nancy will speak on pain after cardiovascular surgery.
PPLPMDL0800000001	Cleveland	OH	44195	8/30/1999	Met Dr. Zhukovsky in the stairwell. She talked with me about support for her program at the end of October. I voice mailed Marty on this. She said Purdue is aware of this and will probably support the conference. The conference is October 28 - 30.
PPLPMDL0800000001	Akron	OH	44333	8/30/1999	dr is talking about using oxycodone for more acute pain types, compression fracture and radiculopathies. wasn't keen on using opioids for osteoarthritis. likes q12h dosing but still not comfortable with chronic pain.
PPLPMDL0800000001	Akron	OH	44304	8/30/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44304	8/30/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44307	8/30/1999	pushing higher doses, used titration
PPLPMDL0800000001	Akron	OH	44304	8/30/1999	pushing higher doses, used titration

PLPMDL0080000001	Akron	OH	44304	8/30/1999	pushing higher doses, used titration
PLPMDL0080000001	Cuyahoga Falls	OH	44223	8/30/1999	followed up with irick meeting.discussed what he wanted to talk about at the program.he still has quite a bit of combo use even when it has a limited indication.he likes to spread things around but patient issues qol are mentioned using it for a prostate cancer patient. I talked about kidney stones, he mentioned all these patiens need opioids for the pain. He said hasn't had enough patients on oxycontin to see if he thinks oxycontin is stronger than vicodin. I asked if he would try it on his next couple of kidney stone patients and he said he would. 1-2 10mg tabs q12h.
PLPMDL0080000001	Barberton	OH	44203	8/30/1999	just rx one yesterday;they wouldnt use in spinal headaches
PLPMDL0080000001	Cleveland	OH	44127	8/31/1999	Will present completed P&T form to Dr. for his approval. Will ask him to sign the form and turn it in. Dr. Bokar reviewed the P&T form, agreed to its contents, and said he will turn it in. He said he will discuss with Beth McIver as to the best route to take when turning in the form. Will follow up again next Tuesday.
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	big issue is that Dr connelly is that she says that duragesic is more cost effective than oxycontin at higher doses. If patients are on an iv pcs morphine pump she just converts them to oral morphine. Starts patiens on short acting until they are taking 4 pills a day and then converts to oxycontin. Goes to Duragesic when taking alot of pills, a couple of 80mg tabs, or if having gi problems.
PLPMDL0080000001	Barberton	OH	44203	8/31/1999	dr mentioned that some patiets just want to be taking something every 4-6 hours, patients that have taken vicodin before say that oxycontin is not working. Showed delivery system and potency chart. Said will try oxycontin on some soft tissue procedures.
PLPMDL0080000001	Akron	OH	44333	8/31/1999	typical quick hit, says it is just a habit, very conservative with opioids, and doesn't think that oxycontin and the patch are for the same type of patiens.
PLPMDL0080000001	Barberton	OH	44203	8/31/1999	acute pain
PLPMDL0080000001	Akron	OH	44304	8/31/1999	listened but no resp to showing hydro and oxy same;need more time when he is receptive
PLPMDL0080000001	Cleveland	OH	44113	8/31/1999	acute pain
PLPMDL0080000001	Akron	OH	44310	8/31/1999	stops at 80mg then goes to morp pump talked about pat on 1000mg and will need to push higher doses in pain clinci with doud and hatoum
PLPMDL0080000001	Cleveland	OH	44113	8/31/1999	acute pain, still using for chronic only and malignant
PLPMDL0080000001	Akron	OH	44304	8/31/1999	used oxfast on 19yr worked well;showed hydroeo and oxy same
PLPMDL0080000001	Akron	OH	44122	8/31/1999	using oxycontin for chronic pain, converting form vicodin, always mentions potntial trouble when prescribing opioids, so The DEA and comfort of rxing opioids is a concern, showed him page 23 in APS booklet about long acting along with page 8 oxycodone for mild pain.
PLPMDL0080000001	Barberton	OH	44203	8/31/1999	has two cases today will use on one showed how tyle 3 and 10mg of oxy are the same;see if he has used instead of darv or tyl3
PLPMDL0080000001	Beachwood	OH	44122	8/31/1999	very hectic today just quic hit reminder
PLPMDL0080000001	Cleveland	OH	44111	8/31/1999	dr said he is using oxycontin on wrist and more procedures that have bone involvement. For soft tissue, carpel tunnel he either gives them darvocet or 15 vicodin. Ask why and he said they take on as add need basis and thinking oxycontin is a little stronger. I went over conversion factors, and he said he would try oxycontl 10mg on carpel tunnel.
PLPMDL0080000001	Akron	OH	44333	8/31/1999	Show post hepatic neuralgia study, adding oxycontin. Use the PI and AHCPR guidelines compare to vicodin. Long term vs short term?? showed pi and AHCPR guidelines and said he is using alot of oxycontin.
PLPMDL0080000001	Barberton	OH	44203	8/31/1999	has 2 new pat on oxy that are drug addicts needed pain meds from inject cocain;doesnt always swtich pats to uni already on theop cause then he will have to take blood levels;has a couple pats on
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	Went to see Dr. Boswell. He was on Vacation. Did meet his nurse Valerie. She said Dr. is using Oxycontin all the time. Need to find out when a pt. finally gets placed on Oxycontin.
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	Got to meet Pam Miller, the other nurse with Lynette in the Spine Center. Pam asked me for another Oxycontin conversion calculator. I gave her one. Next time, will find out her role in prescribing medications.
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	Went up to see physicians. Set up lunch for noon conference in October.
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	Dr. Bokar signed P&T form. Deborah reminded me to contact Janet Hooks to set up speaker program. Set up a series of lunches for the Oncology clinic through December with Luwana.
PLPMDL0080000001	Cleveland	OH	44113	8/31/1999	put in 80mg finally joshi has pat on it
PLPMDL0080000001	Beachwood	OH	44122	8/31/1999	oxylfast out and on backorder;john had knee surg and it was acting up
PLPMDL0080000001	Akron	OH	44304	8/31/1999	acute pain
PLPMDL0080000001	Akron	OH	44304	8/31/1999	acute pain, also discussed speaker program for residents. is interested but says only 3rd year residents and the 4 attendings would be there, need to make sure that this is a good business decision
PLPMDL0080000001	Parma	OH	44129	8/31/1999	he can see 60 patients on his busy days thursday.he sais that he will use in place of vic asked him to go in with him on a couple of surgery,may want to ask again when he does a couple of arthoscopy
PLPMDL0080000001	Akron	OH	44312	8/31/1999	quick hit dr at window, he thinks oxycontin is stronger and will get in more trouble with the DEA for writing more oxycontin than vicodin or percocet.
PLPMDL0080000001	Akron	OH	44113	8/31/1999	spoke wiht joshi agrd and hotum regarding oxycont and titra adn dosing;hatum will be fulltime in pain clinc in november work on titration and higher doses wiht him joshi doing morp pump wiht keppler
PLPMDL0080000001	Cleveland	OH	44113	8/31/1999	dr uses alot of vicodin, quick hit oxycontin as 12 hour formulation of oxycodone. Onset within 1 hour. 10mg tabs 1-2 q12h.
PLPMDL0080000001	Akron	OH	44333	8/31/1999	dr reilly asked about breakthrough medication and i told him about oxy ir, he asked what medications he could use for breakthrough, and told him what ever he wanted but recommended oxy ir. Mentioned to stay with the 10mg tab and write 1-3 tabs q12h. still had perception of oxycontin being stronger than vicodin.
PLPMDL0080000001	Cleveland	OH	44106	8/31/1999	Dr. said that Oxycontin is his primary drug of choice. He said he starts on T3, then moves to percocet when they are taking 2 q4h, then to Oxycontin at 40mg q12h. Dr. is in this office on Tuesdays (for sure). He said he does not get good results with Duragesic, and uses very little MS Contin due to the side effect profile. He suggested we go out to the Mentor office. I also called Marlene to set up a lunch for the clinic nurses and physicians. She said she will get back with me in a couple of days after checking with the head nurse.
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44319	9/1/1999	quick introduction, mentioned oxycontin, not only for cancer pain, equal to vicodin and can be used in acut esetting. uni, only qd dosed theo wit evening dosing.
PLPMDL0080000001	Akron	OH	44320	9/1/1999	only using oxycontin when patients are taking too much APAP, need to keep showing him the chart.
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Parma	OH	44129	9/1/1999	tried to close on getting uni conversions from bid and generics.still hard to get a firm committment
PLPMDL0080000001	Akron	OH	44333	9/1/1999	dr is only thinking of oxycontin and opioids for cancer pain, not even nonmalignant chronic pain. uni, theo are being used as last line therapy.
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44333	9/1/1999	talked about a 91 year old woman on oxycontin and said she is experiencing confusion, an ORS put her on oxycontin, he was not sure of the dose, need to follow up on this patiien.
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44319	9/1/1999	has some patients taking oxycontin for diabetic neuropathy, only in the evening. Used AHCPR guidelines to show equalanalgesic doses between hydrocodone and oxycodone. Uni, not starting any new pateitns on theo.
PLPMDL0080000001	Cleveland	OH	44106	9/1/1999	Met Stevie (Stephanie). She is the nurse in the office. Sandy is the receptionist. Set up a lunch for next week.
PLPMDL0080000001	Cleveland	OH	44106	9/1/1999	Pharmacist on duty was Annie Wexler. He said he won't carry Oxycontin in this store, but he does have generic Percocet, but he won't dispense it. This pharmacy is not worth calling on again.
PLPMDL0080000001	Cleveland	OH	44106	9/1/1999	Met Vicki Suster. She is the Perioperative Nurse Manager. She told me that the next time i am at the hospital, I should call her and she will discuss product and set up in-services
PLPMDL0080000001	Cleveland	OH	44106	9/1/1999	Met Liz Fise. She is in charge of the dispensary. She gave me the tour of the clinic. I set up a lunch for the clinic on September 13. Will evaluate after this. Clinic has about 40 combined residents and staff that write scripts, and about 100 students that rotate through the clinic.
PLPMDL0080000001	Akron	OH	44333	9/1/1999	dr is switching his patients from duragesic to oxycontin and doing well, need to find out what pts are on short acting/ uni, going to theo after serevent for his COPD pts.
PLPMDL0080000001	Akron	OH	44314	9/1/1999	using mainly for chronic pain, if they are taking more than 4 tabs a day of short acting then converting. uni, not alot of new theo patiens keeping it as last resort. nx:ask what feeling to use oxy for acute pain??
PLPMDL0080000001	Akron	OH	44314	9/1/1999	said using more he is going to pain management seminar in cuyahoga falls next tuesday, using more for chronic pain, he is still using alot more short acting, showed him the APS guidelines for more towards sustained release and oxycodone is for mild pain. uni, said if write theo it is a refill that a pulmonologist has put on.
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	9/1/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/1/1999	pushing higher doses
PLPMDL0080000001	Parma	OH	44129	9/1/1999	another couple of patients on oxy.fibromyalgia and a back patient.talked about safety and labeling changes.he is still hesitant to put a full scale amount of patients on oxy.hs is coming slowly.need to keep showing up and giving good reasons to change and convert.
PLPMDL0080000001	Akron	OH	44310	9/2/1999	pushing higher doses
PLPMDL0080000001	Parma	OH	44134	9/2/1999	how to convert gen bid to uni
PLPMDL0080000001	Akron	OH	44310	9/2/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Dr. is an immunologist. He is in the Rheumatology section and deals mainly with HIV patients. He said he is using Oxycontin for those pts. He will not take a lot of time. Next time, find out when he will start on pt. on Oxycontin, and get him to use it sooner if he is not. He is in A-40 on Thursday Afternoon. His nurse is Diane.
PLPMDL0080000001	Akron	OH	44310	9/2/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Independence	OH	44131	9/2/1999	talked about the pain program and how the state bd now has guidelines uni conversions and how to convert the bid's
PLPMDL0080000001	Cleveland	OH	44128	9/2/1999	focusing on his vic patients and he sees a difference between a vic and a oxy.still feels that there is a need for the short acting because the patients like and ask for it.went over the labeling changes and safety.
PLPMDL0080000001	Akron	OH	44310	9/2/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Dr. is a new Fellow that started in July. She said they are using Oramorph SR due to cost issues. Went over some of the Oxycontin benefits, but apparently, cost and Dr. Walsh are preventing them from writing a lot of Oxycontin. Next time: Find out when Dr. would use Oxycontin.
PLPMDL0080000001	Akron	OH	44310	9/2/1999	pushing higher doses
PLPMDL0080000001	Barberton	OH	44203	9/3/1999	I asked what % of new patients are starting on theo? He said he has put patiens on uni.

PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Saw Dr. Calabrese today.
PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Saw Dr. Zhukovsky and a new fellow, Dr. McDougall.
PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Met one of the nurses Beth. None of the doctors I came to see were in, but Beth gave me the clinic schedule for all the physicians on service and the different offices they are in.
PPLPMDL0080000001	Barberton	OH	44203	9/3/1999	Ask if has started on oxycontin? What patients do you think are appropriate for oxycontin?? he is always defensive about oxycontin vs vicodin, he has tried to convert some patients from vicodin to oxycontin and underdosed and said pts didn't get pain relief.
PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Met 3 nurses at the Oncology clinic. Karen Price is the OPC nurse supervisor. Eileen Groh is the supervisor over all the nurses in the cancer clinic. Janice is the one who usually deals with the reps. I am going to set up a speaker program for the nurses through Eileen. We set up for November 3. Will get some speakers and topics by next week. Will also give Janice some poop kits for her pts.
PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Met Kathy Hoag. She is the nurse manager for the Pain Management Center. Tried to see Brinn, but she was not in.
PPLPMDL0080000001	Garfield Heights	OH	44125	9/2/1999	his biggest hang up is remembering identified several patients for conversions.one is a perc that is taking too many during the day.add on valu and converting from bid's.will need to do a note writing camp to keep his memory fresh
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/2/1999	add n valu and dr george's experience
PPLPMDL0080000001	Akron	OH	44310	9/2/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44310	9/2/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Garfield Hts	OH	44125	9/2/1999	his biggest hang up is remembering identified several patients for conversions.one is a perc that is taking too many during the day.Another is a new multip myeloma patient that he is going to see when he does rounds. he has a new nurse. add on valu and converting from bid's.will need to do a note writing camp to keep his memory fresh
PPLPMDL0080000001	Cleveland	OH	44128	9/2/1999	talked about his vic patients and how many may be getting refills.compared oxy to darv as well.did a simple cost comparison to hte combos.he commented on how he is not getting phone calls as much and went over add on with uni and how to convert bid to uni
PPLPMDL0080000001	Akron	OH	44310	9/2/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44195	9/2/1999	Told Dr. we will most likely contribute to the program at the end of April. Dr. said they are not using any Oxycontin unless it is for outpatient. Dr. said she was on the investigational team of Oxycontin, but does not seem to want to buck the system.
PPLPMDL0080000001	Cleveland	OH	44103	9/2/1999	Met with Dr. Stiggers. He said he is using Oxycontin for his Ca pts. He said he is also using for his Degenerative disk pts. who don't want surgery. He said not using on D/D pts. as he thinks it is too "harsh" for these pts. Is using Celebrax or Vioxx. Sent him an osteoarthritis letter. Dr. said he is using mostly 40mg strength and moving some to 80 q12h, but then get a lot of constipation. Discussed Senokot-S for those pts. Set up a lunch for September 27 for 10 people.
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	pushing higher doses
PPLPMDL0080000001	Barberton	OH	44203	9/3/1999	dr said he used the 20mg tabs on a total hit, older woman. So he is using oxycontin on his more severe pain. I left the APAP toxicity chart along with the Ginsberg study. Has vicodin on post op orders.
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44310	9/7/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/7/1999	working on generics and bid's.he is very arrogant.need to use his ego for uni conversions
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	9/3/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44203	9/3/1999	still has not used. It is a habit, always using vicodin. I hit on kidney stones.
PPLPMDL0080000001	Akron	OH	44307	9/3/1999	oxfayst and titrating oxycontin. Also brought all pap materials for jacho
PPLPMDL0080000001	Cleveland	OH	44106	9/7/1999	Met with Dr. to let him know what I discussed with Dr. Fleming. I made a pint of telling him that he needs to attend the P & T meeting on September 16. I will find out more information for Dr. in the next week. I will need to prep. him before next week.
PPLPMDL0080000001	Tallmadge	OH	44278	9/7/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44122	9/7/1999	mostly uses darv and that's enough most painful procedure is gallbladder go after those types of pats
PPLPMDL0080000001	Tallmadge	OH	44278	9/7/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Parma	OH	44129	9/7/1999	went over dosing.he likes the fact that there are different routes with the liquid.he feels that oxy is a bit stronger than vic and he is saving it for more severe cases or for patients that do not tolerate combo's.
PPLPMDL0080000001	Cleveland	OH	44106	9/7/1999	Met with Dr. Fleming. We discussed Dr. Bokar's submission of Oxycontin for formulary. She made a point of telling us that he should attend the meeting. She said that Oxycontin would receive a fair evaluation at P&T. We discussed benefits of Oxycontin. The one that hit home the most with her was the less potential for abuse. Left her the package insert.
PPLPMDL0080000001	Cleveland	OH	44105	9/7/1999	gave seeking pat a few vic suggested she use oxy instead wnet over conv from ty13
PPLPMDL0080000001	Cleveland	OH	44105	9/7/1999	has not used oxy in kidney stones but will consider see where he has used lately
PPLPMDL0080000001	Akron	OH	44310	9/7/1999	pushing higher doses
PPLPMDL0080000001	Shaker Hts	OH	44122	9/7/1999	ask open ended ques where does/what typ pat does he use oxy on?mostly uses on ca
PPLPMDL0080000001	Cleveland	OH	44113	9/7/1999	went over conv from tlye using more but still using darvc
PPLPMDL0080000001	Cleveland	OH	44195	9/7/1999	Had a long conversation with Dr. LeGrand. She is hospice Director of Cleveland Clinic Hospice. She will not use Oxycontin because she says it is to costly. She said her drug costs need to be \$10.00/day, and they are already \$12.00/day. She said she likes the drug, but she can't afford to use it. She is using Oramorph SR. She said she cannot notice any clinical difference between oxycodone and morphine, and she thinks that we should be teaching people not to be afraid of morphine, rather than playing on their fears of morphine.
PPLPMDL0080000001	Cleveland	OH	44111	9/7/1999	rx a couple of oxy today on pat that he thought were seekers;kidney stone pts who are seekers says they are allergic to dye in the ivp test
PPLPMDL0080000001	Cleveland	OH	44105	9/7/1999	didn't realize oxy doest give high;ydone giving rx pads also went over diff of durag
PPLPMDL0080000001	Barberton	OH	44203	9/7/1999	stick with Pl and AHCPR guidelines to compare potency to vicodin and ask why not oxycontin instead of vicodin? Uses NSAIDs first then goes to vicoprofen then to oxycontin, he said you need an antiinflammatory too.
PPLPMDL0080000001	Cleveland	OH	44195	9/7/1999	Saw Dr. Stillman. He had a professor Song from S. Korea with him.
PPLPMDL0080000001	Cleveland	OH	44106	9/7/1999	Met Don Willen. He is the supervisor of the Oout Pt. Pharmacy. He said he will help us track the P&T form for us and will find out if it gets put on the agenda for the September 16 meeting.
PPLPMDL0080000001	Cleveland	OH	44106	9/7/1999	Saw Dr. Bokar and Deborah.
PPLPMDL0080000001	Cleveland	OH	44119	9/7/1999	Donna - gave her addt'l side effect brochures. Got copy of new pain assessment forms now being used. Still tracking down Dr. Wellman. Dinner program attendance still going very well. Contact Joanne Sheldon on details of conference exhibit hours.
PPLPMDL0080000001	Cleveland	OH	44113	9/7/1999	in or spoke with roman
PPLPMDL0080000001	Beachwood	OH	44122	9/7/1999	has 10,20 and oxyir
PPLPMDL0080000001	Shaker Hts	OH	44120	9/7/1999	has 10,20,40mg oxy will recommend senk;manny is mgr not in today
PPLPMDL0080000001	Cleveland	OH	44120	9/7/1999	will order oxyfast has ir all wallgreens are supposd to carry all
PPLPMDL0080000001	Akron	OH	44313	9/7/1999	Kathy Beck - scheduled pain inservices for Oct 12. Georgeanne Anataks's home - going thru JCAHO next year - need to overview pain assessment principles.
PPLPMDL0080000001	Garfield	OH	44125	9/7/1999	cost of oxy compared to vic and generic vic talked about pricing and how oxy is about the same as generic vic and since he does not like to use gen oxy would be a great alternative
PPLPMDL0080000001	Solon	OH	44139	9/7/1999	se issues and comparison to dura and total pain managemetn asked why he does not like msc.he talked about the se and hallucinatory type se.he feels that his pat do better on dura.showed him their pi and talked bout ease of use not being so easy.breakthru?
PPLPMDL0080000001	Cleveland	OH	44104	9/7/1999	slow to swithc vic pats to oxy showed how oxy 10mg is not strong;
PPLPMDL0080000001	Parma	OH	44129	9/7/1999	he is initiating instead of the combos.his dosing is low and he talked about not getting enough pain relief.showed equiun and talked about dosing 1-2 of the 10's and the 20's
PPLPMDL0080000001	Tallmadge	OH	44278	9/7/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44104	9/7/1999	get pat;says he's rx last wk told him he not showing up on my wkly report;has not switched any theop pats
PPLPMDL0080000001	Cleveland	OH	44104	9/7/1999	good results post oper will use agaian follw up he's therie tues and fri pms
PPLPMDL0080000001	Cleveland	OH	44104	9/7/1999	did call bert last wk but on vac;see if he got oxyfast in
PPLPMDL0080000001	Cleveland	OH	44195	9/7/1999	Met briefly with Dr. Told her we would be donating \$2500.00 to her program at the end of October. Need to let Linda Pelidi know. We will be exhibiting at this program. Dr. says she uses Oxycontin when she can. Dr. Walsh won't let them use a lot.
PPLPMDL0080000001	Cleveland	OH	44195	9/7/1999	Dr. Stillman is now in the neurology Department. He is dealing almost exclusively with primary headaches. He said opioids do not work at all for headaches. He said that for some unknown, opioids work better for pain below the head (barring head and neck cancer) than above the neck. He will not be using much Oxycontin at all anymore. Will continue to see quarterly to keep my foot in the door.
PPLPMDL0080000001	Barberton	OH	44203	9/7/1999	starting with oxycontin and staying with it, has a patient on 480mg a day. She said the patch is giving very variable delivery and patients are not getting pain control, alot of breakthrough is needed. I think that she titrates kind of unusual, so I need to use the titration guide. Breakthrough medication, mentioned oxy ir but said patients have to take alot of pills,so I went over oxyfast.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/7/1999	get specific info about pat and how they are being treated with a particular focus on their follow up visits to monitor titration focused on function as being guide to when and how to titrate and esp to use this to determine efficacy
PPLPMDL0080000001	Parma	OH	44129	9/7/1999	followed up with safety and ease of use.made sure that he remembers to audit call b acks with both vic and oxy.dosing and backwtrds titration.
PPLPMDL0080000001	Cleveland	OH	44195	9/8/1999	Spoke with Dr. about setting up lunches for the clinic. We set one up. She also wants a speaker for late November, early December on pharmacology of pain meds. She is the chief fellow. She always has an Oxycontin file card with her.



PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Met with Dr. Biscup. He said he is sold on the product, but is having a hard time getting it in the in-pt. pharmacy. We told him we were aware of this. At this time, he needs to just stand firm and tell the pharmacy that he wants Oxycontin. He said he would.
PPLPMDL0800000001	Cleveland	OH	44113	9/8/1999	presented hydro vs oxy no feedback
PPLPMDL0800000001	Cleveland	OH	44111	9/8/1999	is going to miami for train the trainer and is speaking to public on pain mgmt has spoke to metro pa's wants to get paid;doesn't use implantable pumps;uses block and oxycon together;hard to get onc to refer pats to his clinic working on multidisciplinary protocol oxy will be on it;want to have something in place for entire hosp so if nurse can't get a hold of dr they can give pat pain relief
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	asked if she would use on kidney stone pats just has not become a habit need to find out her hot button
PPLPMDL0800000001	Cleveland	OH	44106	9/8/1999	Set up lunch for the office. Drs. Lubin and Varghai will be in attendance. For 12 people. Did small in-service for Dr. Lubin and nurses on MS Contin and Oxycontin differences.
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Met with Dr. He is from Iowa and is very well versed in pain management. He is on our speakers bureau, and tends to speak on end of life issues as well as pain management. He is a Urologic Oncologist. He is very seeable by appt. He said that 98% of pts. he sees are out pt. and getting Oxycontin should be no problem. Told him he can also get it in-house if he will continue to ask for it. Next time, will delve more into how he uses Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44111	9/8/1999	showed oxy and hydro same
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	uses in chronic pain pats
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/8/1999	Was curious and listened to me present Oxy and Uni. to Jesse and Ludwig. fhe said he will try it. He asked a lot of questions about IR and Fast.
PPLPMDL0800000001	North Olmsted	OH	44070	9/8/1999	Starting to write a little more Uni get
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Dr. Goodwin in a second year resident. He is now in charge of setting up lunches for the residents in Ortho. He is a user of Oxycontin. He said he can get it from pharmacy. All he has to do is ask for it. He will be a big proponent of Oxycontin as the years go by.
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	asked if he would use in kidney stones said yes
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/8/1999	lunch He had a concern last time about cost. Went over how not much difference between Oxy and generic Vicodin and it is less expensive than branded. He was very surprised that cost was close to generic Vicodin and seemed much more apt to using it. He is concerned with addiction and abuse and agreed that OxyContin was a better option for those patients. He uses Uni and understands chronotherapy.
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	will use in acute and chronic pats
PPLPMDL0800000001	Parma	OH	44129	9/8/1999	need to make sure that he get his invitation and if he is interested in going to the train the trainer
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Saw Dr. Sferri in the Ortho clinic. Saw Dr. Biscup and Dr. oodwin in the Spine Center clinic.
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Saw new Dr. Dreicer. He is a new Urologic Oncologist who came from Iowa. His nurses name is Sally Vourlijonus. His office is in T-40.
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Discussed a speaker for the fellows and staff on drug pharmacology. Will get speaker for Dr. Bhamhani.
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	one res had probl with one pat getting 20mg ended up getting perc
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	no res for oxyfast still 2 bottles on shelf
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	carries oxyr not oxafast
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	lunch with res and attendings
PPLPMDL0800000001	North Olmsted	OH	44070	9/8/1999	Went over dosing. Not a great knowledge of Oxy.
PPLPMDL0800000001	Olmstead Falls	OH	44138	9/8/1999	seeing a few more scripts of OxyContin but not much Uniphyl
PPLPMDL0800000001	Garfield Hts	OH	44125	9/9/1999	martin pak and conversion to uni from bid and generics
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	very open has used and will use more in acute uses mostly in ca and chronic
PPLPMDL0800000001	Cleveland	OH	44111	9/8/1999	too much fear of using longactin in elderly and in cmbona with perc;will use in younger pat thin;
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Dr. said he is using Oxycontin. He said he is using it more for chronic pain than acute pain. He is using percocet post-op, then going to Oxycontin, maybe! I suggested going to Oxycontin instead of Percocet. We will need to revisit this subject. Show Ginsberg paper.
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	usually uses 20mg dose showed come from ty3
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Got to meet Dr. He is head of the department. He just returned from Budapest for a pain meeting. He saw Harry Lazarus there. Meeting was very brief.
PPLPMDL0800000001	Cleveland	OH	44106	9/8/1999	Lunch for Dr. Did not do very well with this physician. He is a big Duragesic user. His nurse (Shirley) says that most pts. are on oral meds. He says he is using Oxycontin and Roxicodone for breakthrough. Need to work on Oxy-IR. I need to find out how the Dr. is using Oxycontin, by letting him think he is teaching me something.
PPLPMDL0800000001	North Olmsted	OH	44070	9/8/1999	starting to finally use more Oxy and get used to it.
PPLPMDL0800000001	Cleveland	OH	44109	9/8/1999	was not familiar with used to work at mt sinia dt will use
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/8/1999	lunch already using Oxy. Went over Roth study and low back pain. Likes Oxy for chronic because less buzz and abuse.uses Uni and understands why it is better.
PPLPMDL0800000001	Bedford/Sinai	OH	44146	9/8/1999	focused on the titration guide.he did not understand how to calculate breakthru and when to give.talked about the 3-2 rule to get him used to titration and also inc breakthru.we talked about one patient.mult myeloma.started her off on q2 q12 but did not give anything for break and changed her med.showed him how not to do this
PPLPMDL0800000001	Cleveland	OH	44195	9/8/1999	Met with Dr. Sogal. He is a staff physician at the pain management clinic in the Walker Center. He is using Oxycontin. He said he is using short-acting oxycodone first and then converting to Oxycontin. He does this with many of his elder pts. He has 4 elderly pts. on 10mg q12h. He also has had pts. on 140mg q12h.
PPLPMDL0800000001	Northfield	OH	44067	9/9/1999	sals he is using alot of oxy.find out what kind of patients and how he is using he is being amiable and not always honest with his answers.he is pushing his outing at the hosp.talked about his work comp patients and the coverage that oxy has for those.need to find a hot button to get him to honestly talk about what he is doing
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/9/1999	said he would do outline for metro ed;and is rixing alot of oxy
PPLPMDL0800000001	Akron	OH	44303	9/9/1999	has been using but didn't get specific as to what patient types, went over post herpetic neuralgia abstract and closed on using for diabetic neuropathy
PPLPMDL0800000001	Akron	OH	44303	9/9/1999	has never heard of oxy, uses mostly demerol, 50mg or 100 mgs. comitted to trying oxy, seems very conservative, need to remind of conversion so he knows he isn't using anything stronger than now. went over neuropathic abstract
PPLPMDL0800000001	Cleveland	OH	44111	9/9/1999	usually uses 10mg showed how it's equal to ty13;just switched 2 pats today
PPLPMDL0800000001	Garfield Hts	OH	44125	9/9/1999	tried to get formulary form ed in pharmacy and he blew up and said if grimm wants form he will have to call himself.also said that why should he care, he is moving his office to the westside.he did call to get form faxed to his office and he is now adding tues to his schedule here at marymount
PPLPMDL0800000001	Cleveland	OH	44111	9/9/1999	has not used yet in acute pain there has been oppor but he has not thought of yet;keep on him showed him ty13 conv
PPLPMDL0800000001	Cleveland	OH	44113	9/9/1999	need to get back to him regarding pathophysiology of acute pain vs chronic pain may consider talking to residents on ro pain
PPLPMDL0800000001	Cleveland	OH	44111	9/9/1999	HAS USED OXY ON HERPSE AND ONE OTHER OCCASION WILL USE AGAIN IST RETURNED FROM VAC
PPLPMDL0800000001	Cleveland	OH	44106	9/9/1999	Worked the Hand and Foot clinic. Met a new Dr. Getty. Also saw Pam Miller
PPLPMDL0800000001	Cleveland	OH	44106	9/9/1999	NCHospice Organization dinner. Reviewed OxyContin, OxyFast, OxyIR. Reviewed speaker opportunities at meetings,nursing homes, doctors. Confirmed speaker program for Jan 9 and dinner - Lynn McPherson.
PPLPMDL0800000001	Lakewood	OH	44107	9/10/1999	He mainly uses Uniphyl with only an occasional UniDur. He tries to keep blood levels low around 5-10. He did say that he is only using a portion of what he used to write and that the trend is away from theophylline. Find out why he may have slowed down.
PPLPMDL0800000001	Cleveland	OH	44111	9/9/1999	all oxy including ir not oxyfast;says she recommending senkot;chauncy
PPLPMDL0800000001	Cleveland	OH	44102	9/9/1999	no oxyfast;all strenghts of oxy
PPLPMDL0800000001	Cleveland	OH	44106	9/9/1999	Dr. said he just discharged a pt. on Oxycontin, but it was written by the pain clinic, and was q8 dosing. Explained to increase the dose, don't decrease the interval.
PPLPMDL0800000001	Cleveland	OH	44102	9/9/1999	had pat that he gave uni to and thought it was generic but it prob was 400mg;has hard time swithing pats to oxy from vic will continue to try and new starts
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/9/1999	make sure he calls ed pharm for formulary form for oxyfst;has pat on 1000mg oxy couldnt swallow gave oxyfst in house got intensolgave info on conv from oxy to pca morphine put pat on 20mg per hr then titrated up to 40mg;was on 1000mgoxy
PPLPMDL0800000001	Independence	OH	44131	9/9/1999	morphine metabolites and less invasiveness of oxy.titration guide and keeping patients on oxy when they come in on it. he said he is using with good results but it sounds false.talked about morphine metabolites and creatinine toxicity as well as morphine se.went over less invasiveness and updated delivery.he feels that he is being loyal to morphine and very hesitant to move from its use.the highest dose of oxy that he has used is the 40mg.went over the titration chart and wall chart of drugs.
PPLPMDL0800000001	Bedford	OH	44146	9/10/1999	follow up with uni conversions vs generics and bid's.see if oxy safety can displace darv showed martin and pak to get him to convert to uni.talked about how to convert
PPLPMDL0800000001	Northfield	OH	44067	9/9/1999	state board piece and peer influence went over the state bd of pharm piece and talked about how the guidelines are there to help.safety issues and labeling changes.titration guide to get him to go the multiple dosing of 10 mg tablet
PPLPMDL0800000001	Independence	OH	44131	9/9/1999	went oversafety issues and labeling changes.titration guide and wall chart wit hall meds
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/9/1999	he commits to using but there is something that gets in the way.trish is probably the major block.she feels that oxy does not work and when they convert to msc the pat does musc better.he is not titrating and the highest dose he has used is 20 mg q12.went over metabolites and se and better tolerated with oxy but it did not seem to make a difference
PPLPMDL0800000001	Cleveland	OH	44106	9/9/1999	New physician. he is the Orthopedic tumor physician. I got to discuss Oxycontin with him. He liked the idea of no APAP and q12h dosing. he was concerned a little about cost, but the other benefits seemed to outweigh them. Will reinforce these issues next time.
PPLPMDL0800000001	Cleveland	OH	44113	9/9/1999	asked if he would use oxy post op;er tomorrow said yes;showed ty13 compa and wanted to see delivery syst and why it doesnt work for 12hrs uses it q8 told him to use oxy ir or up the dose said if he ups the dose it's too much
PPLPMDL0800000001	Cleveland	OH	44115	9/10/1999	quick hit in hospital spoke with res working with her and will use
PPLPMDL0800000001	Cleveland	OH	44109	9/10/1999	is using oxy will strat using uni
PPLPMDL0800000001	Lakewood	OH	44107	9/10/1999	sell OxyIR and Fast. Follow up if he has converted some of his Vicodin patients to Oxy. Find out how high he will go. Set up lunch. office may expand to other locations.
PPLPMDL0800000001	Akron	OH	44310	9/10/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44304	9/10/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44310	9/10/1999	pushing higher doses

PPLPMDL0080000001	Akron	OH	44304	9/10/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44310	9/10/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44113	9/10/1999	last call before he retired;
PPLPMDL0080000001	Akron	OH	44310	9/10/1999	pushing higher doses
PPLPMDL0080000001	Beachwood	OH	44122	9/10/1999	needed smaples and reminded him no generics
PPLPMDL0080000001	Oakwood Village	OH	44146	9/10/1999	he continues to be negative.state bd piece and guidelines nad jchao
PPLPMDL0080000001	Akron	OH	44304	9/10/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Garfield Hts	OH	44125	9/10/1999	talked about specific patients that he has that he is inc inhalers or is using "double strength seerevent" asked if he would use uni before inc inhalers
PPLPMDL0080000001	Akron	OH	44310	9/10/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44106	9/10/1999	Met with Darrell Hulisz, PharmD. he is very instrumental in determining what is being used in the clinic. He told me the different ways to get to the physicians in the clinic, and introduced me to Carol Nitskoff, Carol is the one who sets up the lunches and displays. Set up 2 for next year. Will take Darrell to lunch to discuss his views on pain management. May add to speakers bureau
PPLPMDL0080000001	Cleveland	OH	44106	9/10/1999	Family Practice Clinic. Met with Darrell Hulisz, Pharm D
PPLPMDL0080000001	Broadview Heights	OH	44147	9/10/1999	Lunch Ray Hines - picked up copy of DEA/State license Knoll out of Dilaudid? Pt. on dilaudid being moved to Kadian 100mg and Roxanol for bkthrough - won't be enough! Was on 70mg/hr with 10mg bolus prn. Kevin Feron - discussed conversion to OxyContin from Duragesic..obtained #'s of Duragesic currently using...wants to sit down with Karen Parsons to take closer look.
PPLPMDL0080000001	Cleveland	OH	44109	9/10/1999	still no oxyfast
PPLPMDL0080000001	Cleveland	OH	44115	9/10/1999	spoke with res on oxy is using some in house invited them to lunch on tues
PPLPMDL0080000001	Lakewood	OH	44107	9/10/1999	Shaw said he has been recommending Senokot to his narcotic patients. He has not received a script for OxyIR, Fast or even 40mg. so he doesn't carry them.
PPLPMDL0080000001	Broadview Heights	OH	44147	9/10/1999	Lunch Ray Hines - picked up copy of DEA/State license Knoll out of Dilaudid? Pt. on dilaudid being moved to Kadian 100mg and Roxanol for bkthrough - won't be enough! Was on 70mg/hr with 10mg bolus prn. Kevin Feron - discussed conversion to OxyContin from Duragesic..obtained #'s of Duragesic currently using...wants to sit down with Karen Parsons to take closer look.
PPLPMDL0080000001	Lakewood	OH	44107	9/10/1999	He is a big Vicodin writer who is afraid of scheduled 2 meds even though he knows the advantages
PPLPMDL0080000001	Beachwood	OH	44122	9/10/1999	discussed his speaking for us at deaconess and went over info on oxyfast and said he may use
PPLPMDL0080000001	Akron	OH	44122	9/10/1999	quick hit has used 2 since I last sw him
PPLPMDL0080000001	Akron	OH	44310	9/10/1999	pushing higher doses
PPLPMDL0080000001	Independence	OH	44131	9/13/1999	talked about generic and hwo to avoid.how to convert and when to add
PPLPMDL0080000001	Cleveland	OH	44115	9/10/1999	lunch with dr says he uses on taught pats will use on bilateral knees;key is tiking to karen,marian, and lisa
PPLPMDL0080000001	Cleveland	OH	44109	9/10/1999	going to florida for convention next wk;just converted pat from perc to oxycan10/had one pat not tolerate 20mg;
PPLPMDL0080000001	Lakewood	OH	44107	9/10/1999	breakfast. He said he would try OxyContin in place of Vicodin for back pain. This was the farthest Ive ever been with him. I think I finally got to him so follow up with his comparisons verses Vicodin
PPLPMDL0080000001	Lakewood	OH	44107	9/10/1999	Gets many back pain patients already on Percocet that he keeps on it. I need to convert those to OxyContin.
PPLPMDL0080000001	Independence	OH	44131	9/10/1999	need to find what pat's are coming in on and why he is not staying with oxy.what is the highest dose of msc does he use and what does he do after that he is going to that first step of titration but trish seems to be the leading reason for going to msc.when ever she gets a call she changes to what she is most comfortable with and that is msc.she feels that oxy does not work and will get better results with ms no matter what the conversion.
PPLPMDL0080000001	Maple Heights	OH	44137	9/13/1999	comparison to vic and how to dose.labeling changes and how this is the safest opioid.he is using mostly vic for his prn pain and hesitant to use in chronic and more severe.add on valu with uni and when to add on.moderate patients instead of increasing inhalers
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Did in-service in which Dr. Caldwell attended. He admitted to using a lot of Percocet and saw a benefit to oxycotin. He committed to using it on his next surgery pt. Will follow-up next week to see how pts. did.
PPLPMDL0080000001	Akron	OH	44302	9/13/1999	pushing higher doses
PPLPMDL0080000001	Westlake	OH	44145	9/13/1999	set up lunch now at new University building in Westlake
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Dr. is a staff physician, he said he had been talked to on Oxycontin in the past, but has forgotten to use it. He committed to use it on a case he has next week. Will follow-up.
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Went to see Dr. Hajal. She is in MICU all month and does not have October schedule. Kristy said the Dr. will see me in October. Will set up something for the fellows.
PPLPMDL0080000001	Akron	OH	44302	9/13/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Will have lunch for the clinic. For 35 people. Did lunch for the staff. Attendance was good, and got good responses from the people I spoke with.
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Dr. Flauto is a resident. He has used Oxycontin at St. Michaels with great success. He has been talked to about Oxycontin by Audrey. He said he has two toe cases he will be doing tomorrow and will use Oxycontin on them.
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	Dr. Weaver will be doing the cases with him.
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	saw in surg not a good disc other than he says hes using
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	committed to using uni agreed it would serve his pats better
PPLPMDL0080000001	Akron	OH	44307	9/13/1999	pushing higher doses
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Went over Roth. He said he will try an osteo patient later today
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	going to take care of his sick aunt who has ca;went over conv to oxy form ty13
PPLPMDL0080000001	Cleveland	OH	44130	9/13/1999	talked about jchao and how to best get speakers.he will not commit to any pain management topics and will have to go through other sources
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	quick hit at window has not swtch pat to uni and has not used oxy on non ca
PPLPMDL0080000001	Akron	OH	44302	9/13/1999	pushing higher doses
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Went over osteo. This was an area that he never thought to use Oxy before. Went over Roth
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Keep coming around to the office because he is increasing his usage of Oxy and Uni. I need to break his habits of Percocet and Vicodin.
PPLPMDL0080000001	Akron	OH	44302	9/13/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	JSUT SAID HELLO AND SPOKE TO MARGARETTE RE; OXYIR SIAD HE WOULD ONLY USE INHOUSE GAVE RX FOR VIC STILL THINKS VIC IS WEKER
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Mary gave me the names of all the physicians secretaries. I saw tow of them and left them cards. Need to get to see more physicians. Will try to do a Tumor Board Meeting.
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	still using darvocet
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	just started hospice pats will be getting meds from hspoc
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	jhaco cal with susan dunsan
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Talked about Senokot recommendations to the customers and how they may not know there is a problem.
PPLPMDL0080000001	Rocky River	OH	44116	9/13/1999	She liked the dosage conversion chart and didn't realize how similar strength wise to Vicodin
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Go over OxyIR and Fast. Seeing less patients right now while dealing with family problems
PPLPMDL0080000001	Akron	OH	44307	9/13/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	will use on helath young pat not on eldery
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	He uses step approach for osteo. He thought OxyContin makes sense and is worth a try for his difficult patients that need more than non steroidal. He also liked my points versus Vicodin for post op
PPLPMDL0080000001	Akron	OH	44307	9/13/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	LNCH WITH DRS' VERY RARELY USE THEO MOST HIS PATS ARE YOUNG;HAS ONE THAT HE HAS BEEN GIVEIN LORCTO TO AND WANAS to get rid of her may try to swtich to xoxy
PPLPMDL0080000001	Maple Heights	OH	44137	9/13/1999	comparison to vic and how to dose.labeling changes and how this is the safest opioid.he is using mostly vic for his prn pain and hesitant to use in chronic and more severe.add on valu with uni and when to add on.moderate patients instead of increasing inhalers
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	need to follw up with him re jhacho
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	He is using OxyContin for knees and hips. He is not using it for hands. Those patients often don't need anything.
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	He was in a hurry to see a patient. He uses tons of Vicodin. He knows that Oxy makes sense. He just needs a little harder push to get him to develop Oxy habits
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	pedts but also does artrocart hospice uses morphine on those kids;
PPLPMDL0080000001	Cleveland	OH	44106	9/13/1999	Dr. Weaver seemed somewhat interested in Oxycotin. He said he is going to try it on two toe cases he has tomorrow along with Dr. Flauto. Dr. Flauto was a big help in getting him to try it.
PPLPMDL0080000001	Lakewood	OH	44107	9/13/1999	Good Oxy user. Starting to use more. May start with osteo patients after seeing Roth study
PPLPMDL0080000001	Cleveland	OH	44111	9/13/1999	WANT OVER TIME DIDNT REALIZE BREATHTOUGH DOSE OF PAT ON 120MG Q12 DISCUSSED PATS ONE IN HOSP
PPLPMDL0080000001	Cleveland	OH	44127	9/14/1999	SAID GIVE HIS WIFE PRE PRINTO RXS AND SHE WILL USE MORE
PPLPMDL0080000001	Cleveland	OH	44195	9/14/1999	Saw Dr. in clinic. We discussed the use of Duragesic briefly. Dr. seems to think there is a place for all pain meds. I agreed, however, I did espouse my views on the indiscriminate use of Duragesic and reiterated that there is nothing in the literature that says use Duragesic first line. She agreed
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	COMMITTED TO USE ON PAT AT CHARITY SEE IF HE DID
PPLPMDL0080000001	Cleveland	OH	44106	9/14/1999	Lunch for the Oncology Clinic. Will discuss formulary status. Dr. Bokar said he is using mostly Oxycotin. he said he even put a low back pt. on it after the talk we had last time about chronic non-malignant pain. He said to let him know about P&T so he won't go for nothing. It appears Oxycotin didn't make this months agenda. Dr. Bokar did mention that he has never had a problem weaning a pt. off Oxycotin, and it appears easier than other opioids. Also showed Dr. Model Guidelines from the US Board of Medical Examiners as he mentioned tgat many physicians are afraid to write opioids.
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	BRING HIM GINSBERG STUDY AND FIND OUT HOW HE STEPS
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	pushing higher doses



	Cleveland	OH	44106	9/14/1999	Lunch for the Oncology Clinic. Spent a lot of time talking with Beth about Oxycontin. Told her that Dr. Fleming respects her opinion and would like to know what it is regarding Oxycontin. I told Beth to cover the side effect and addiction issue heavily, as both are better with Oxycontin. Beth said she would go to the meeting as well as call Dr. Fleming. Beth also said that she would always start pts. on short-acting opioids like Percocet, and then convert them to Oxycontin. Tried to convince Beth the restricted formulary status is not good.
PPLPMDL0080000001					
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/14/1999	try to get more time and more feedback ask about frybomalgia and arthritis pat
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/14/1999	talked to him about how to write it and told him about raj and
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	pushing higher doses
	Independence	OH	44131	9/14/1999	specifics with pat at strongsville facility get past amiability and get him to talk about spec pat tryign to find which kind of patients that he is using oxy and which he is using morphine he uses oxy for those that he feels are not too bad and wont require going to something "stronger". talked about potency and first pass effect and equivalence
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	WANTS PREPRINTED RX'S
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	TOLD ROMAN THAT THEY RX ALOT MORE VICODIN THAN OXYC
PPLPMDL0080000001	Cleveland	OH	44111	9/14/1999	STILL THINKS HYDRO IS NOT AS STRONG SHOWED USDEPT OF HEALTH;
PPLPMDL0080000001	Cleveland	OH	44195	9/14/1999	I laid a conversion chart in front of this physician, she picked it up, looked at it, and asked for more for the whole clinic. Next time I am there, I will leave the wall charts in the clinic room. Did not get to talk much to this physician, but will see her at lunch next week.
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	FEAR WAS PAT TAKING OXY TOO FREQUENTLY WENT OVER PI SAID HE WOULD SWITCH PATS TO OXY FORM LORCET 10 SEE IF HE SWITCHED PAT
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	DISCUSSED SPECIF PATS THOUGHT OF LORATAB BEFORE OXYCONT; VERY CONSERVATIVE
PPLPMDL0080000001					
	Beachwood	OH	44122	9/14/1999	Lunch for the Oncology Clinic.
					Attended staff meeting, which covered pharm. costs and the implementation of a formulary. Jenny has a copy of West. Reserve and noted that OxyContin is not on it - told the group that it is used often. They will be looking at this closely - did a comparison of Duragesic - OxyC and showed her that they would save \$400 /qtr. on just 25 mcg conversions. All patients look like they can swallow. Jenny attending October speaker program. Wants to do program on Pain Mangmt. at Emerald Ridge nursing home - November 18, 1999 8:00am Met with Dr. Mathew Wayne - in pt. director of Montefiore 6 bed unit - need to order Pain manual for him and give him other pain information. Michael Levy talk - need to check on food costs - Jenny hoping to get 50 MDs, told her we can probably drive that higher with reps inviting their Oncologists and attending the meeting with them. Angela Conyers - hasn't received payment from Bay Pharmacy's April program. Left message for Bernie Katsur to follow up with Bay.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	BAGELS IN OR
PPLPMDL0080000001	Cleveland	OH	44115	9/14/1999	NT FAST VET
PPLPMDL0080000001	Cleveland	OH	44115	9/14/1999	INSERVIC WITH NURSE AND RES WENT OVER WHO LADDER AND TIME
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	NO OXYFAST LATLEY
PPLPMDL0080000001	Cleveland	OH	44106	9/14/1999	Spoke with Dr. Oo on his use of oxycontin. He said he recently used it on a pt. at Metro that did very well. It was an indigent pt. Tried to explain to him how to get it at the V.A. but he did not understand that well.
PPLPMDL0080000001	Cleveland	OH	44113	9/14/1999	AGREED HE COULD USE MORE NEEDS TO THINK OF IT MORE
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44106	9/14/1999	Saw Dr. Briefly at the VA during our Oncology lunch. I briefly mentioned Oxycontin. She said she had was familiar with it and had just heard a talk where it was mentioned. Gave conversion chart. She said she will be at the
PPLPMDL0080000001					
PPLPMDL0080000001	Strongsville	OH	44136	9/14/1999	lunch I do next in two weeks. Will talk more at that time.
PPLPMDL0080000001	Akron	OH	44307	9/15/1999	he is semi retiring but will be working in the hosp and er
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	dosing for different procedures
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44109	9/14/1999	will use oxyfast and oxycon on first post oper pats tollens
	Cleveland	OH	44195	9/14/1999	Saw Dr. in clinic. We discussed the use of Duragesic briefly. Dr. seems to think there is a place for all pain meds. I agreed, however, I did espouse my views on the indiscriminate use of Duragesic and reiterated that there is nothing in the literature that says use Duragesic first line. He agreed
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44115	9/14/1999	QUICK HIT FOR POST OPE USE NEED TO WORK WITH NURSES quick hit on his way to emerg surgery has been using some
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	pushing higher doses
PPLPMDL0080000001	Beachwood	OH	44122	9/14/1999	handling 6 bed inpatient unit. Learning on the job and from nursing staff of hospice. margo McCaffery's Pain book would be excellent resource. Using OxyContin and OxyFast. Try to set up appt. with him or lunch to discuss
PPLPMDL0080000001	Akron	OH	44304	9/14/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/14/1999	titration guide with equivalents to vic and darv
PPLPMDL0080000001	Akron	OH	44302	9/15/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44307	9/15/1999	pushing higher doses
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/15/1999	cost issues and comparison to oxy and how pat can benefit by getting oxy instead of vic for post op procedures
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/15/1999	met with linda and started talking about jacho adn pain standards. has is still doing most of the oncology here on a part time basis
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/15/1999	advanced info on asthma and copd and conversions to uni talked about how to convert other bids to uni also went over add on valu and how to use before inc inhaler dose. he uses sometimes for wheezing and i started asking some questions about his symptoms and compared that with add on of uni
PPLPMDL0080000001					
PPLPMDL0080000001	Maple Heights	OH	44137	9/15/1999	he has a scheduling chart on his wall because he feels that writing c2 is bad. went over labeling changes and safety issues but that still did not sway his perversion to II's. he feels that pharmacies keep track of the II's and not his vic use.
PPLPMDL0080000001	Maple Hts	OH	44137	9/15/1999	he might be a good candidate for new products. safety issues and labeling changes. likes to mix things up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/15/1999	short term benefits. dosing and potency to vic and follow up with safety study talked about teh ad article and how even in the short term there are benefits to using oxy over combinations. safety and labeling changes
PPLPMDL0080000001	Akron	OH	44307	9/15/1999	pushing higher doses
	Cleveland	OH	44106	9/16/1999	Spoke with Dr. about Oxycontin. She has not used much because only uses it for chronic malignant pain. Explained some of benefits of using it in chronic non-malignant pain such as for DJD when pts. no longer do well on NSAIDs. for pts. on short-acting opioids. Less abuse potential with long-acting etc. She said she would reexamine the issue.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Dr. was not real interested in hearing about Oxycontin. It sounded like she was going to what whatever she wanted and she only listened to be courteous.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Saw Dr. Caldwell with Dr. Alpa Patel. Asked him if he tried it on his toe cases that he had. He said no, but he did mention it for the first time in a lecture he gave earlier this week. Will find out what is keeping him from using it. My guess is he perceives it as being a "strong" opioid.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/16/1999	potency and similarness to vic. getting his chronic hard to treat patients but not the everyday ones. need to show aps books
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/16/1999	showed him the state bd paper and how the guidelines give physicians a plan that they can follow and not worry about severe restriction. he usually uses the c3 because of his perceived mildness nad ability to call it in
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/16/1999	differences between aoa and jacho and what their criteria
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Very quick presentation. he said he was just discussing Oxycontin and likes the concept.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/16/1999	safety and labeling changes. he is using a good amount of darv even in the elderly so we talked about arth safety
PPLPMDL0080000001	Tallmadge	OH	44278	9/16/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Dr. is hand and shoulder surgeon. Has used some Oxycontin, but usually only post-op.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Spent a lot of time talking with Dr. He said he tries not to use opioids if at all possible, but will if he needs to. We discussed the changing perceptions of opioids, and how Oxycontin is a very safe opioid due to it delivery system. He will need some work and will have to be moved along in baby steps. Next time will go for one pt. to convert to Oxycontin.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Saw Dr. Lacy at the display. She said she has a rheumatoid pt. on Oxycontin and pt. is doing well. Couldn't remember the dose.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Dr. hates Oxycontin. He said he has a terrible time taking pts. off the medications and he thinks that it should never be used for chronic non-malignant pain. He said there are many other things one can use that would be better than opioids. He does low back and thinks everyone on opioids become addicts. he will be virtually impossible to convince otherwise.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Had morning display for the physicians. See notes for individual physicians for this date.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Had display at the FP clinic and a lunch for Ortho.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	had lunch for the Orthopedic surgery clinic.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/16/1999	they have accredited by aoa and it is sim to jacho
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/16/1999	put in a spin for his nt patients and asth and copd add on valu with uni. labeling changes and safety issues and compared to darv with dosing
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Met Dr. at the Family Practice clinic at UH. She comes here twice a week. Mentioned Oxycontin briefly as she was on the move. She did not say much about it.
	Cleveland	OH	44106	9/16/1999	Spoke with physician mostly about Oxycontin. She does not to prescribe opioids, especially the "strong" ones. Only for CA pain. Showed the PI that shows oxycodone and hydrocodone as 1 : 0.9. She said she was unaware of this. We discussed it use in chronic non-malignant pain when NSAIDs fail. I think I got her thinking in a little different direction. Will leave her infor in her mailbox until I can see her again.
PPLPMDL0080000001	Solon	OH	44139	9/16/1999	direct comparison to durag with onset half life and se. showed the various blood levels and the del for oxy. he commits but he does not take the next step
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Saw Dr. in hall. Said he wrote a script for Oxycontin yesterday for 60 tabs for a pt. who was discharged from the hospital.
PPLPMDL0080000001	Akron	OH	44310	9/16/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Bedford/Sinai	OH	44146	9/16/1999	kept up with the dosing and the 3-2 rule and how this is just like using morphine but easier. again went over differences and i think he is still confusing the two. need to keep getting specific patients
	Cleveland	OH	44106	9/16/1999	Saw Dr. briefly at the display. He was fixated on the potency of Oxydodone and hydrocodone. He didn't stay long enough for me to find out much information about his pain prescribing habits. He said he would look over the information and the next time I come in he will be able to ask an intelligent question.

PPLPMDL0080000001	Cleveland	OH	44119	9/16/1999	Senokot vs. Senokot Extra - differences between morphine vs. OxyContin ... bioavailability, side effects at higher doses, stigma - advantage of MSContin over Oramorph - color of tablets - nurses commented on that during the day - asked about rectal route of OxyContin - no information to give to him on that - would like to sit and talk with him concerning pricing, especially over Duragesic. Said that they are staying away from Duragesic if possible. Would have to talk with Elizabeth Pitork to get permission to do so. Doesn't seem to like that because of background at Mednet and seeing reps on continual basis -told him I ordered Pain book by McCaffery as a resource - greatly appreciated it - difference for him between MS and Oxy - he was trained on MS previous stint in hospice and feels more comfortable with it. would tend to use more of that than Oxy. will be attending both speaker programs at the end of the month with Dr Berger
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/16/1999	different pain states that oxy can be used in and how to dose.get some feed back about new patein showed him some of the non malign studies and talked about hte dosing not having to be that high to be effective even in the back pain articles.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	<b>Spent as lot of time talking with the Dr. about Oxycontin. We discussed the use of opioids in chronic non-malignant pain. We discussed differences in addiction and physical dependence. She thought it was a play on words. I showed her the definitions in the back of the US State Boards paper. She caught on the addiction was psychological. She admitted that this was contrary to what she was taught. I asked her to try in a DID pt. that has not responded to NSAID's. She said she would. Will continue to leave her information in her mailbox until the next time I can see her.</b>
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1999	We discussed the use of theophylline. Dr. thinks there is a place for theophylline. He said that it is not fashionable to use anymore. He specifically said for nocturnal symptoms. I asked him how COPD pts. can inhale an inhaler. He said it is a problem. Told him that with Uniphyll, at least he can be sure that pts. are getting a dose of medication. He agreed. he said he will use Uniphyll when he uses a theophylline. Next time, find out when he will place a pt. on Uniphyll. At what point in the disease process.
PPLPMDL0080000001	Cleveland	OH	44106	9/17/1999	Saw Dr. Montenegro. See notes on him
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Dr. does total knees. He thinks Oxycontin is a very good drug for post-op total knees. has pts. on it for up to 2 weeks post-op. He asked about doing for bilateral knees. Told him start on 20mg q12h and if no pain relief, go to 40mg q12h. He also asked about breakthrough. Told him Oxy-IR or Oxyfast. This Dr. could be a big writer. Also gave him reference of 1 Vicodin q4h = 20mg q12h and 2 q4h = 40mg q12h. He said that he will start using more 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	9/16/1999	Dr. Wilber is a trauma orthopedic surgeon. He also works out of Metro. he says he does not use Oxycontin that much, but does use Vicodin a fair amount. I discussed the potency of Oxycontin compared to Vicodin as well as the advantage of q12h dosing. I asked him to use instead of Vicodin next time. he said he would try.
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44309	9/17/1999	oxycast for the kids, oxycastin for 18 and up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/17/1999	talked about using oxy in place of combo's.duragesic conversions.
PPLPMDL0080000001	Mogadore	OH	44260	9/17/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Lakewood	OH	44107	9/17/1999	He said he uses a fair share of OxyContin but data shows he is a Big Percocet and Vicodin writer. He was in a hurry.
PPLPMDL0080000001	Beachwood	OH	44122	9/17/1999	SEE IF HE STARTED USING FOR TOTALS USES EXCLUSIVELY ON SHOULDERS;SHOWED TYL3 CONV TO OXY VERY INTERESTED;ALSO REINFORCE DARV N CONV ;using higher doses get ir stocked at hlcrset
PPLPMDL0080000001	Warrensville	OH	44122	9/17/1999	need to go over 10mg as small dose
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44122	9/17/1999	see if he's using in place of ty3 since i went over convert to oxy; will be using oxy along with fast
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/17/1999	need to find what kind of patients that he has on the single entity and what is a vic patient.get him to open up with more info on his oxy use
PPLPMDL0080000001	Mogadore	OH	44260	9/17/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Lakewood	OH	44107	9/17/1999	He said he usually recommends a laxative with pain meds.
PPLPMDL0080000001	Rocky River	OH	44116	9/17/1999	Went over how Uni should be used as an add on
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	oxy for kids over 12-18, or in place of using any other opiod, oxyfast
PPLPMDL0080000001	Lakewood	OH	44107	9/17/1999	Go specifically after his Percocet business. He won' t give up his Dilaudid scripts just yet.
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Beachwood	OH	44122	9/17/1999	married to dr libertin no commtment but will consider didnt need on pat today
PPLPMDL0080000001	Cleveland	OH	44104	9/17/1999	using onxy in hosp on sickel cell
PPLPMDL0080000001	Beachwood	OH	44122	9/17/1999	girls rx most of his rx's and has used oxy fast 3times this wk
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	signed for sample quick hit asked for one rx per month
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/17/1999	comparison for hosp to everyday pat he is very conserv with what he give for pain pt in office
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/17/1999	new fellow with him who commttd to rxing
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	Ask him if most of his theo patients are new starts or are being maintained on theo? He said most of his patients are being maintained on theo, only a few are new starts.
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Stow	OH	44224	9/17/1999	keep on the safety data.use safety in elderly art to further show data even in the short term. went over labeling changes and safety issues.addition and tolerance.terms piece
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	QUICK HIT AND SIGNED
PPLPMDL0080000001	Stow	OH	44224	9/17/1999	potency to vic and adl data.short term benefits.aa study
PPLPMDL0080000001	Akron	OH	44308	9/17/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	9/17/1999	pushing higher doses, good appointment, doesn't like to admit he uses dilaudid. wants to appear very conservative.
PPLPMDL0080000001	Akron	OH	44333	9/20/1999	using uniphyll when patietns get to 400mg of theo, I hit on tablets being scored and breaking the tabs in half
PPLPMDL0080000001	Lakewood	OH	44107	9/17/1999	He does use OxyContin but writes a lot more Vicodin and some Percocet. Keep bugging him. Went over how long acting is better for rehabbing
PPLPMDL0080000001	Warrensville Hts.	OH	44122	9/17/1999	may acutly use more open
PPLPMDL0080000001	Cleveland	OH	44104	9/17/1999	didn't realize no ceiling dose
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	he has alot of vicodin patients , he is very concerned with keeping chronic patients on opioids, oxycontin and is looking for a second opioin. I went over Pi for less abuse potential.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	WILL ONLY USE IN OLD PATS SHOWED VIOC AND OXY SAME AND CNVOER TO TYL
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	COMMITTED TO SWITCHING PATS TO OXYC HAS MANY ON DARV TYL3 AGREES TYL IS A PROBLE
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	dr is using oxycontin for patients that have been on vicodin or short acting opioids, he is still using short acting before oxycontin. Uniphyll, using for COPD patients, and after seervent.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	HARDLE GIVES PAIN MED AND DOESNT WANT TO CHANGE HABBITS
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	COMMMTIEED TO USING OYFAST JUST FORGOT
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	He is using oxycontin for chronic pain, need to find out when he is using oxycontin vs short acting? uni, theo for COPD,
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44113	9/20/1999	QUICK HIT TAKING DR MARCELO'S PATS WHILE SHE'S ON SICK LEAVE;SIGNED FOR SAMPLES AND LEFT INFO
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	show APS guidelines about sustained release products, page 23. I showed dr this statement and als the APAP toxicity chart and he went off and basiscally said that all this information means nothing to him, he said APAP toxicity is not a problem and it is just used to scare pts.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	HAS TRHEE PATS ON AND DOING WELL DIDNT HAVE ANY PROBELS SWITCHING
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	WONT USE OXY POST OPER CAUSE HE READ PI DID GIVE OFAST TO ONE PAT
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	HAS USED IN PAST WANTED SAMPLES SHOW MARTIN PAK
PPLPMDL0080000001	Cleveland	OH	44119	9/20/1999	Anne Chance - reviewed speaker info; attendance for Westlake = 105; Hospice House = 75. revise sign in list to show affiliation. Very excited - Drs. Kate and Chuck attending both presentations.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	SKILLED NURSING FLOOR AND MONA WNEDELL;WENT OVER OXY
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	NO OXYFAST AND DIDNT DISCUSS ON FORMULARY
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	NO OXYFAST HAS LIST OF DR TO WATCH FOR NICKELS,ZANNONI,CASSLEVBERY,LUNDEEN
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	LISTNEED NO COMMTMETN
PPLPMDL0080000001	Akron	OH	44203	9/20/1999	working on kidney stone patents, that is what she used on before and said will try more.
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	9/20/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44333	9/20/1999	ask if he is willing to try all of his chronic pain patients on oxycontin? convert from short acting? any patients on alot of vicodin that may be exceeding the APAP levels? He had the chart in the x ray room and I also showed him the APS guidelines page 23 to go to long acting medications and he agreed.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/1999	CMTED TO USIN ON VIC MEDICAID PAT SEE IF SHE SWITCHED
PPLPMDL0080000001	Barberton	OH	44203	9/20/1999	ask dr if he ahs used oxycontin on any kidney stone patients? what dose? and what other type of patient would he use oxycontin on?? he said no, not thinking of oxycontin in place of vicodin.
PPLPMDL0080000001	Akron	OH	44312	9/20/1999	mentioned would use on cancer patients but not on nonmalignant pain, the dea is the issue with potency, cli vs clii and vicodin.
PPLPMDL0080000001	Cleveland	OH	44115	9/21/1999	Dr. Agnaberg - will support Nov 13 program with grant of \$600 taken from HSS budget. Will also support inservices at VNA with Bagels/beverages. Unable to attend Nov meeting in Miami FL. for speaker program. Is attending Oct program and doing a lot of traveling in the month.

PPLPMDL0080000001	North Royalton	OH	44133	9/21/1999	safety and labeling changes.he is using for more severe cases and hesitant to use for his acute pain.usually will use other type of meds for the short term.Non opioids
PPLPMDL0080000001	Westlake	OH	44145	9/21/1999	He said he is writing more and more OxyContin and OxyIR. He is hardly writing anything else. Office will call me to set up an appointment or lunch
	Parma Hts.	OH	441303030	9/21/1999	trying ot get him to open up more about his patients.need to ask questions and let him answer fully before talking
PPLPMDL0080000001					
PPLPMDL0080000001	Brooklyn	OH	44144	9/21/1999	HAD ONE PAT HE SWTICED TO UNI THAT BECAME TOCIX AND ADMITTED TO HOSPIT;IS USING OXY 20MG OFR CA WENT OVER TIME
PPLPMDL0080000001	North Royalton	OH	44133	9/21/1999	trying something new.talked about using in conjunction with the nsais as opposed to waiting for failure or pain to get worse.low doses and making patient comfortable.how lond does nsaid take before pain elief and how long does it last.safety issues and labeling changes
PPLPMDL0080000001	Broadview Heights	OH	44147	9/21/1999	talked aboutusing oxy in place of the combos and how to dose.add on valu with uni.need to make sure he follows thru with his committment
PPLPMDL0080000001	Broadview Heights	OH	44147	9/21/1999	talked aboutusing oxy in place of the combos and how to dose.add on valu with uni.need to make sure he follows thru with his committment
PPLPMDL0080000001	Strongsville	OH	44136	9/21/1999	talked to her about what is going on at the hospital with jaho and the work i have been doing with colleen
PPLPMDL0080000001	Garfield Hts	OH	44125	9/21/1999	follow up with form paper and move he has signed the papers and put them thru to the pharm to get on form.talked about the labeling changes and how the increased safety is important to the patient.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/1999	find out status of oxyfast on formular
PPLPMDL0080000001	Cleveland	OH	44111	9/21/1999	SIGNED FOR SAMPLES AND REMINDED HIM OF F&BS OF PRODUCTS
PPLPMDL0080000001	Cleveland	OH	44195	9/21/1999	Met with Dr. He said he wants to work with us as a partner i n pain management. What this really means is he wants money for things. This clinic is a large supporter of Oxycontin. He said there is a Pain Management Seminar in May of next year for the FP. Told him we would like to attend. He said they are using Oxycontin and it is a good product for the right indication. At the lunch on Thursday, find out when and how they use it.
PPLPMDL0080000001	Parma	OH	44129	9/21/1999	getting input from carol with cardio thoracic
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1999	Saw Dr. Rosenberg. Also saw Norma. Set up time for Dr. Boswell tomorrow, and lunch for both physicians in October.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1999	Saw the nurse supervisor in the elevator. Her name is Cindy Faciani. She said the best place to see the physicians is in the Beechwood Park East clinic. She said that Dr. Waren has many pts. on Oxycontin. Need to get out to this clinic to see Drs.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1999	Saw Dr. Weaver and set up lunch for October.
PPLPMDL0080000001	Cleveland	OH	44115	9/21/1999	See Dr. Bruce
PPLPMDL0080000001	Westlake	OH	44145	9/21/1999	We talked about side effects of opioids and how to treat many of them, like constipation and usage of Senokot.
PPLPMDL0080000001	Cleveland	OH	44111	9/21/1999	SAYS HS USING BUT STILL HAS PLENTY OF SAMPLES
PPLPMDL0080000001	Cleveland	OH	44111	9/21/1999	COMTTED TO USING AGAIN HAS ONLY USED ONCE SEE IF HE DOES IF NOT MAY DROP
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1999	Saw Dr. briefly in the office while trying to see Dr. Boswell. He is using Oxycontin. Keeps asking about long-acting Dilaudid. Told him I didn't know anything.
PPLPMDL0080000001	Cleveland	OH	44105	9/21/1999	concerned about dea good discussion,commteed to switching pat form ty13 to oxy;see hwo they did
PPLPMDL0080000001	Cleveland	OH	44106	9/21/1999	Follow-up with Dr. Weaver on his use of Oxycontin in his toe cases. Followed up with Dr. Weaver. He said he has used Oxycontin 3 times over the past week, with the lates being today. He is writing for 10mg with the option of giving them 2 10's if they need it. Need to impress on him that 20mg = 1 short-acting q4h. Goal is to get him to start higher.
PPLPMDL0080000001	Akron	OH	44310	9/21/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Independence	OH	44131	9/21/1999	focused on dosing and the avg dosing in the pi,he rarely uses any other dose but the 10mg,talked about using it 1-2 and went over the titration guide,he is happy iwth the way oxy works.
PPLPMDL0080000001	Parma	OH	44129	9/21/1999	talked about his generic and bid use,he feels that some patients like to take theoph twice because it makes them feel better.talked about se and sleeping and withdrawl symptomw,lef martin pak
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/22/1999	quick hit not using ms
PPLPMDL0080000001	Cleveland	OH	44106	9/22/1999	Met Dr. Boswell. Ran my journal club idea by him. He liked the idea. He said he just has to figure out how best to organize it. He is speaking for Kadian at a journal club for hospice of the Western Reserve. He doesn't know if this is a one time event or if this is ongoing. Said he will find out. Asked Dr. about morphine to oxy conversion. EPEC is teaching 1.5:1. Dr. Boswell is an EPEC teacher. He was leaving for Vegas today to teach a course.
PPLPMDL0080000001	Cleveland	OH	44102	9/22/1999	showed how he could use oxy insted of tyi and darv
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/22/1999	conversions from bid's and generics
	Cuyahoga Falls	OH	44223	9/22/1999	will be joining NCS as consultant - giving up financial ties with Consortium but staying on as consultant. Looking to put together more "consortiums" within NCS. Trim down physicians at LTCs. Attending November Miami FL train the trainer meeting. Seeking financial/educational programs for physicians. Big on getting them out of the office and offering full attention type of seminars. Currently will keep 10 MD and 10 assoc. MD in Akron area. administrative/organizational. Close to deal in Orlando with consortium.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	9/22/1999	see exactly where he is comfor using oxy
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44111	9/22/1999	rx ir insteda of pers,says he'll use more oxy insteda of vic
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44130	9/22/1999	talked about using oxy in conjunctin with the nsais and not waiting for failures.she treats many kinds of pat and pains and not just arthritis.went over dosing and how to use multiple tablets
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin
PPLPMDL0080000001	Cleveland	OH	44102	9/22/1999	signed for uni
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Parma	OH	44129	9/22/1999	follow up with conversions from bid and generic theoph.identify other pat tyoes that are canditdes for oxy and not so severe cases hard to say what he will stay committed to.tried to expand oxy use with him using in conjunction with the nsais instead of waiting for failures
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Dr. is an intern. Spoke with her about Oxycontin. She seemed a little skeptical, but wouldn't say exactly what it was. She wioll take some time and experience. Next time, find out exactly what she is using for post-op pain, and how she writes it.
PPLPMDL0080000001	Brooklyn	OH	44144	9/22/1999	good conv on uni likes samples;will consider oxy insted of ty13 perception
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/22/1999	says he's sending cv so he can speak,has 2 pat on ms and wont swtith asked him to use ir insted of perc
PPLPMDL0080000001	Brooklyn	OH	44144	9/22/1999	doesnt like he cont refill;told him ohios law
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin Staff physician. Did not have much to say concerning Oxycontin.
PPLPMDL0080000001	Brooklyn	OH	44144	9/22/1999	tried once and insur didnt cover said he use again needed to be reminded
PPLPMDL0080000001	Parma	OH	44129	9/22/1999	working with carol to get into the cardio vascular arena.should have a couple of lunches soon
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/22/1999	hospital display.went over the jaho information with lillian and colleen.everything should be set .
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Lunch for Ortho residents. Set up appt. to meet Dr. Walsh. Saw Jan in Acute Pain Management. Also met Pam who is Jan's counterpart.
PPLPMDL0080000001	Oakwood Village	OH	44146	9/22/1999	Joel - CPP profile form. PDM contract (Cleveland), also Hospice contract. will review contracts of Gerimed, MHA, PBI and see if \$ is better. Says MSC is too expensive, as is OxyContin - using more Oramorph. Meeting with Jenny Hooks to discuss costs.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/22/1999	spok with barb and carol says he's using more oxy
PPLPMDL0080000001	Akron	OH	44304	9/22/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/22/1999	talked about the fast and where he can get it.need to tell him it is now in community pharmacy
PPLPMDL0080000001	Brooklyn	OH	44144	9/22/1999	has been using showed how he could use more
PPLPMDL0080000001	Cleveland	OH	44111	9/22/1999	uses oxy for chronic likes prn for acute discussed fractures as possiblity of oxy for acute no commttment;using uni;shared story of pat who abrutly stopped oxy and went through withdwl hard to talk to
PPLPMDL0080000001	Solon	OH	44139	9/23/1999	kidney and he was surprised at the lung biopsy pictures
PPLPMDL0080000001	Strongsville	OH	44136	9/22/1999	followed up with not being able to call it in and he said that he is giving the script right away,he is noticing better compliance and less se
PPLPMDL0080000001	Garfield Hts	OH	44125	9/22/1999	went over dosing and showed aps equivalencies to show that he can titrate,affaid to use long term. talked about the geriatric society guidelines for chronic pain and also the new jcaho standards and how oxy cna help with
PPLPMDL0080000001	Parma	OH	44129	9/22/1999	finished up with using oxy for the ca setting,he had a hard time understanding titration and how much breakthru to use.went thru the calculations and when to titrate.need to focus on everyday patients and get his vic
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/22/1999	business.what kind of patient comes to mind when you prescrobe oxy?
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	need to try a case study and walk him exactly through a titration process and a successful outcome asked about a specific patient that he has tried oxy on,he feels it is not as effective as other strong pain meds,he is not giving it a fair chance,he talked about se adn that is why he has to change,he also has never gone above 20mg nor has he gone above 90mg for ms.
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin Chief resident. Very big writer of Oxtcontin. He usually writes 10mg q12h and then gives 20 if needed. Discussed starting with 20mg q12h and then giving 40 if needed. He wrote a script for 20mg while at lunch for a nurse asking for T3.
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Dr. Goodwin is using Oxycontin. He said he is still having some problems getting it, but is persistent. I told him the more people that ask for it, the more the pharmacy is likely to take a look at it. My goal with him, is to get him to start pts. on 20mg q12h instead of 10mg q12h
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Met Dr. at lunch. Discussed q12h dosing of Oxycontin. He said he is using mostly Percocet, because he is with a Dr. who uses it, but he will mention it to the Dr. (Burkhart).
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin Discussed using 20mg Oxycontin q12h for post-op ps. rather than 10mg q12h. Also discussed using Oxy-IR and fast where appropriate. Need to find out more from this physician about his comfort level with Oxycontin and it use post-op.
PPLPMDL0080000001	Cleveland	OH	44195	9/22/1999	Did lunch for the residents on Oxycontin Discussed using 20mg Oxycontin q12h for post-op ps. rather than 10mg q12h. Also discussed using Oxy-IR and fast where appropriate. Need to find out more from this physician about his comfort level with Oxycontin and it use post-op.

PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	one shoulder pat on oxy went over onover to xoy from tly sasys teach residents
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	lunch with dr using more oxy and uni
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	9-23-99 Moving to Hillcrest oncology. ? who is filling in. Wants to go to programs.
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	Briefly intro myself and products. Get him UNI samples.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Spent a lot of time with Dr. He is 3rd year fellow. He told me the different ways to provide speakers and see the physicians. Will do a grand rounds next year. Will provide a speaker. Dr. thinks pain management in ID pts. will be well received. Also gave him file card. Went over 3 step ladder. Told him Oxycontin is step 2 and step 3 of ladder. These Drs. need help in pain management.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Did lunch for the pain management clinic. Discussed Oxycontin. Attended the lunch briefly. She was speaking with another resident. She heard me speaking, but ate and ran. Really didn't get any information this time. Next time, find out her thoughts on Oxycontin since she does use it.
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/23/1999	talked about dr kansal and what he said about pain management.let him know about the upcoming programs
PPLPMDL0800000001	Cleveland	OH	44105	9/23/1999	tried to swtch pat form darv to oxy pat wouldnt swtch will use on new pats son takes uni and will switch pats
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	9-23-99 Again quickly followed up on indigent patient request while out on leave. Think that Euclid is the office to talk to him at. Scheduled lunch.
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	showed conv from tyl to oxy still using some tyl no surg until next wk
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Did lunch for the pain management clinic. Discussed Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	has only used a couple of times comitted to using more some residents are being told that it is stronger than vic;
PPLPMDL0800000001	Cleveland	OH	44130	9/23/1999	he is really misinformed when it comes to pain management he recently had a law suit in which he settled out of court for 20 k because he had a patient that sued because a pharmacist would not fill his script.he feels that pain management is too controversial of a subject.calmed him down and was able to get 3 grand rounds times.he also said that if it takes 4 or 5 than that is ok.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Did lunch for the pain management clinic. Discussed Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44113	9/23/1999	went over conv to tyl3 to oxy;didn't use today
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	quick hit while rounding
PPLPMDL0800000001	Akron	OH	44310	9/23/1999	pushing higher doses
PPLPMDL0800000001	Cleveland	OH	44102	9/23/1999	USING MOORE OXY LESS VIC AND UNI AND SENK
PPLPMDL0800000001	Solon	OH	44139	9/23/1999	he has filled out the papers for formulary at bedford.will need to follow up with george at the hospital to find its status
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/23/1999	we talked about a couple of patients that he has on oxy.one is a arthritis pat that could not tolerate nsaid.asked about using in conjunction with instead of waiting for nsaid failure
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/23/1999	had to put out some fires with kansal and his opinions.his recent law suit did not help.he is hung up on providing an addict with pain meds and what the definition of an addict is
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Worked pain management clinic and ID clinic.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Saw Dr. Corales. He is the one in-charge of setting up grand rounds. Also got a card for Robin Avery.
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	bagels in or
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	spoke with mark spanos very receptive will be rotating on gs next month and will rx
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	no xyfast rx yet
PPLPMDL0800000001	Cleveland	OH	44105	9/23/1999	no oxyfast had one of dr allens pats he was concerned aobut cause he got 80mg and called and asked if he was opiod tolerant and dr allen woulnt answer and he wouldnt fill it
PPLPMDL0800000001	Cleveland	OH	44119	9/23/1999	Carleen. Using Oxy. Not much MSC. Try to put Senekot samples in pharmacy.
PPLPMDL0800000001	Shore	OH	44123	9/23/1999	9-23-99 Discussed advantages of once daily opiods. Agreed to have Senekot samples on counter. Harvey Volmer does opiod ordering.
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/23/1999	basically asked him for hte business.talked about how to convert to uni and why.generics are not a big deal to him but i asked why he is not using theoph like he used to...
PPLPMDL0800000001	Euclid	OH	44118	9/23/1999	9-23-99 Tried to stay away from prescribing or making oral PCA recommendation. Wants a pain mgmt person for hospital. Called on 9-24-99 to see if i knew anyone who was interested.
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	Quick mention of UNI/OXY. Not very responsive.
PPLPMDL0800000001	Cleveland	OH	44102	9/23/1999	good conv oxy vs ms uses ms in nursing homes;
PPLPMDL0800000001	Cleveland	OH	44105	9/23/1999	is using uni and quick hit on oxy
PPLPMDL0800000001	Akron	OH	44308	9/23/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	ask what benefits he sees in uniphyl, vs thea 24 and uni dur? when is he using the other theo's? Still only using the 400mg then he goes to bid if needs to go stronger.
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	Briefly discussed benefits over short acting opiods. Left promo piece. Seems to be treating a lot of chronic pain. Concerned about regulatory issues.
PPLPMDL0800000001	Solon	OH	44139	9/23/1999	talked about the fast and how that may help with the patients that cant swallow.he is getting good results with oxy.talked about when to go to the 20mg and dose it 1-2
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Did lunch for the pain management clinic. Discussed Oxycontin. Dr. likes Oxycontin. We discussed the use of polypharmacy and he did not really have an answer as to why it occurs. Next time, find out when he will take a pt. off of Oxycontin.
PPLPMDL0800000001	Parma	OH	44129	9/24/1999	bid andgeneric conversions
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	CRNA. Wanted info on conversion from PCA's. Left Ginsberg article.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Dr. is anesthesiology resident. He did not seem interested in hearing about pain management. He was at the pain management lunch.
PPLPMDL0800000001	Cleveland	OH	44127	9/23/1999	WILL START USING AGAIN;CONCERNED ABOUT DEA
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Dr. is pain management fellow. Said he is using Oxycontin, but didn't give me much information. Next time, find out his experience with Oxycontin. Tried to give him a conversion chart. He said he already had one.
PPLPMDL0800000001	Akron	OH	44308	9/23/1999	pushing higher doses
PPLPMDL0800000001	Euclid	OH	44119	9/23/1999	9-23-99 Discussed pain mgmt group at Mednet. Left documentation kit to help increase comfort level with prescribing. Mentioned that pysicians are "legally" supposed to get a second opinion to cover their prescribing of
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Dr. was in on the Dr. Bhambhani discussion. She didn't say much, but she heard everything. See notes for Dr. Bhambhani for this date.
PPLPMDL0800000001	Cleveland	OH	44195	9/23/1999	Did lunch for the pain management clinic. Discussed Oxycontin. Had extensive conversion on Oxycontin. They just heard a lecture by Dr. Covington this morning. he was saying how the more severe cases do better when not on opiods. She is interested in hearing a speaker on opiod pharmacology and withdrawal in acute and chronic pain. I emphasized the fact that opiods have no ceiling so there is no need for polypharmacy. Discussed the Ginsberg paper and the conversion from IV morphine to oral oxycontin. The cost issue always comes up. Dr. is hard to read. She appears to like Oxycontin, but is easily influenced by her peers. Need to show acute pain
PPLPMDL0800000001	Westlake	OH	44145	9/24/1999	Oxy IR made it on formulary this weed. Tom said to go to anesthesia for JACHO pain issues
PPLPMDL0800000001	Akron	OH	44278	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44278	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Berea	OH	44017	9/24/1999	showed him the aps article and stressed the new jcho standards and showed the data from 454 patients
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	ask if has used oxycontin on any carpel tunnel procedures? go over mg to mg conversions with vicodin. Said two patients called back that he put on carpel tunnel, said 10mg made feel spacy but did not relieve the pain. He is trying oxycontin on his diffcult patients even for carpel tunnel.
PPLPMDL0800000001	Akron	OH	44307	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Cleveland	OH	44106	9/24/1999	Met Dr. Gerson at the Blood Club Meeting. I asked him if i could provide a speaker. He said he likes to do that, but we could support it. I will push for our own speaker. Dr. sees pts. one day/wk. He is very important. he is head of Hem/Onc.
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	doing mainly blocks, only potential is to go along with the blocks.
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	will not give the difference where he is using the patch vs oxycontin, he said he starts all patients on oxycontin so need to find out why going to the patch..
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/24/1999	safety changes and labeling issues.showed comparison to vic and how to write
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	ask if has tried on a soft tissue procedureor if still using vicodin? He said he tried on one patient carpel tunnel, but he still is not sold on same use vs vicodin.
PPLPMDL0800000001	Parma	OH	44129	9/24/1999	martin pak abd whe uni is better than bids and generics
PPLPMDL0800000001	Cleveland	OH	44106	9/24/1999	Met Dr. at Blood Club. He said he is using Oxycontin, but XPonent doesn't bear this out. He said he uses a lot of Methadone, but this does not show either. Duragesic appears to be a big product he uses. Find out why he uses rather than oral.
PPLPMDL0800000001	Valley View	OH	44125	9/24/1999	dropped off rebate check to Pam - "things going well" - didn't have time to talk.
PPLPMDL0800000001	Westlake	OH	44145	9/24/1999	Talked about recommending Senokot to patients on all pain meds. Said he is waiting for a script for OxyFast that he brought in
PPLPMDL0800000001	Akron	OH	44304	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44307	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44278	9/24/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Middleburg He	OH	44130	9/24/1999	talkedd about se savings vs vic he is somewhat concerned about not being able to call it in but i talked about not interjecting several se profiles
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	you cant talk anything new about oxycontin he thinks he knows everything about pain management.
PPLPMDL0800000001	Euclid	OH	44119	9/24/1999	RN in charge of surgery and in-service scheduling.
PPLPMDL0800000001	Cleveland	OH	44109	9/27/1999	get specif pat for uni and see if any metro pats he will use oxy on and who are the geuga pats he has on oxy
PPLPMDL0800000001	Cleveland	OH	44109	9/27/1999	STILL USING WHATEVER SHW HAS SAMPLES OF JUST RECIEVED LOTS OF UNIDUR
PPLPMDL0800000001	Cleveland	OH	44109	9/27/1999	DIDNT REALIZE UNI COULD BE SPLINT IN HALF WANTED 200'S SO TOLD HIM USE 400
PPLPMDL0800000001	Cleveland	OH	44106	9/24/1999	Mer Dr. at Blood Club. Didn't get to say much to him as the meeting was quick. Did mention Oxycontin. he said he was familiar and was using some. Will follow up more next time and find out when he will start a pt. on Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44106	9/24/1999	Met Dr. at Blood club mtg. He told me about the Rober Woods Grant they received and told me they may be looking for speakers. Told him we could help. Need to find out what days he sees pts.
PPLPMDL0800000001	Akron	OH	44333	9/24/1999	wrote a 20mg script for a female patient that is experiencing RSD from hardware in her foot that was crushed. He is very conservative with oral opiods, and is not as willing to titrate a patient immediately.

PPLPMDL0080000001	Akron	OH	44333	9/24/1999	what type of patients has he tried on oxy? what dose? what is normal dose of vicodin that he is using? tried difficult patients that he tried on 20mg q12h and patients called back for lack of pain control, I asked what they would normally take and he said 2 vicodin q4h so the patients were being underdosed. I went over the dosing with 10mg tabs and told him to write 1-3 10mg tab q12h, he put a breast augmentation on oxy and going to write 30 tabs going 3-2-1 dosing.
PPLPMDL0080000001	Cleveland	OH	44106	9/24/1999	Met with Dr. Lavertu. he liked the idea of q12h dosing, but said the residents do most of the prescribing. He said he uses T3 most of the time. He IV morphine a lot because many of his pts. cannot swallow. He gave me the name of the chief resident. I will contact him to set up something for them.
PPLPMDL0080000001	Akron	OH	44333	9/24/1999	has three patients on oxycontin, one he just refilled for severe chronic wrist pain 20mg q12h. The other two were were more severe chronic pain. I went over oxycontin for post op pain, using the 10mg tabs, mentioned breast aumtation, 1-3 tabs q12h post op.
PPLPMDL0080000001	Akron	OH	44333	9/24/1999	ask what new procedure he used oxycontin on and what using for breakthrough. using mainly 20mg q12h, 10mg tabs 1-2 q12h and ibuprofen.
PPLPMDL0080000001	Akron	OH	44310	9/27/1999	dosing
PPLPMDL0080000001	Akron	OH	44319	9/27/1999	Dr does not see any less abuse potential with oxycontin than with vicodin or vicodin es. If oxycontin is controlling the pain thay he says that the patients like the medication. He says the patients always want more medication, he thinks that there comes a point when the patients should not need opioids. I am working with the APAP toxicity chart, when he uses vicodin es every 4 hours
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/27/1999	SEE IF THEY GOT FORMALRY FORM AND JUST PUT PAT ON OXYFAST;FOLLOW UP ON LINDA'S HUSBAND;WHONT BE ABLE TO GET FAST ON FORMU IS USING OUTPATS GAVE STOCKING LIST AND NEEDS SENK SAMPLES
PPLPMDL0080000001	Akron	OH	44302	9/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	9/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44310	9/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44310	9/27/1999	pushing higher doses
PPLPMDL0080000001	Mayfield Village	OH	44143	9/27/1999	9-27-99 Doing some sort of study for Purdue couldn't elaborate. Uses some Oxy. Wants preprinted Rx pads.
PPLPMDL0080000001	Uniontown	OH	44685	9/27/1999	He is using uniphyl for both asthma and COPD but for nocturnal exacerbations. That is mainly where using theo, but is using some BID for COPD patients. Oxycontin, said has used for MS patient for chronic pain. He didn't think oxycontin had a quick onset of action and was not appropriate for acute pain. I went over delivery for onset of action along with low back and osteo study. he said he wasgoing to use for acute procedures in the office.
PPLPMDL0080000001	Shaker Hts	OH	44122	9/27/1999	thinks oxy is strong also lked fact he can rx oxy 3mts;thinks it's strong;also had pat bus driver on 20mg oxy at night viox at daytime;show that oxycon is not as strong made comment gave oxy 20mg to 86yr old lady at keithly house to snow her;still using vic and ask if he put pat with mouth infection on oxy
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	comparing uniphyl with uni dur. Using uniphyl for patients with nocturnal problems and the rest on uni dur. Show the man reprint.
PPLPMDL0080000001	Akron	OH	44302	9/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	Stacy - 2nd str rebate - CVS rebates. A TON of Duragesic - \$12000 for qtr - do conversion to show savings.
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	He doesn't think that patients need 400mg or 600mg of theo, he starts with 25- 50mg hen titrates up 400mg for uniphyl. said if gets to that point will use uniphyl.
PPLPMDL0080000001	Cleveland	OH	44109	9/27/1999	HAS NOT USED FAST
PPLPMDL0080000001	Akron	OH	44302	9/27/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44103	9/27/1999	Dr. is using for cancer and disk pts. She also uses Duragesic. Is also using a little theophylline. Shouldn't be too hard to convert her to use some Uniphyl
PPLPMDL0080000001	Akron	OH	44310	9/27/1999	pushing higher doses
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/27/1999	he is very amiable but feels that he knows everything talked about he hospice and pharmacy and the confusion with writing the ir.showed him how to write the oxy ir.he seems to be having a hard time understanding the differences between oxy and msc.need to get more of their morphine business to oxy
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	ask when does he decide to go to oxycontin and usually after what medication?? initiates oxycontin with alot of patients but sometimes goes to oxycontin after vicodin .
PPLPMDL0080000001	Akron	OH	44307	9/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	Asked dr how many patients he has on vicodin now that he would switch to oxycontin? when would he switch them? He is going to oxycontin after vicodin, and some patients don't like it, and some concern over no generic and cost.
PPLPMDL0080000001	Akron	OH	44310	9/27/1999	pushing higher doses
PPLPMDL0080000001	Clinton	OH	44319	9/27/1999	thinks oxyconti is more for cancer pain and sever chronic pain, he is using vicodin for acute and short term pain. uni, theo, using as last resort.
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	ask what concerns with in using oxycontin for osteoarthritis or other chronic pain? are they already on opioids? He said he has two new patientson oxycontin, but was in a hurry so didn't get alot of info, just left him with any new opioid patiens that are on vicodin can be switched to oxycontin?
PPLPMDL0080000001	Akron	OH	44333	9/27/1999	what does dr most commonly treat with vicodin? why not oxycontin?? He does not see any real difference in the potency he said there may be a slight difference. He said he has alot of patients on oxycontin, mainly 10mg and 20mg q12h.
PPLPMDL0080000001	Uniontown	OH	44685	9/27/1999	seeing alot of low back but he is mainly using vicodin for all pain states that require an opioid. He talked about using vicodin first until he got to 6 tabs a day and then going to oxycontin. I asked if he thoughtoxycontin was stronger than vicodin and he said no. Not thinking oxycontin as a quick onset of action, even for acute pain. I went over the the osteo study and low back study to show benefits of oxycontin, I told him the most common dose is 20mg q12h. Uniphyl, he said he isn't using any theo. He mentioned that he is recommending senkot-s.
PPLPMDL0080000001	Cleveland	OH	44103	9/27/1999	Will have lunch for the clinic. For 10 people. Will discuss reasons to use Oxycontin in DID pts. he has an older population, and this could increase business. Dr is going to retire in November. Is using Oxycontin, but will not give large doses. 60q12h is about as large as he will go. Then refers cancer pts. to hospice. He is also using for disk disease.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Met Dr. very briefly at lunch. He came in and left. Will get more time next time. Did get to mention Oxycontin, but not much else.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/28/1999	was usein some kadien cause they were sending him on conference but canceled
PPLPMDL0080000001	Cleveland	OH	44109	9/28/1999	is using more and more but slowly
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	says needs to be reminded and asked aoubt dose is willing to have lunch in office but locked today
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44109	9/28/1999	committed to using may even use fast with oxy
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	has been getting good results showed how ty13 and 10mg are the same
PPLPMDL0080000001	Akron	OH	44203	9/28/1999	dr mentioned that he had not used oxycontin for any patients , said mainly using vicodin. Mentioned more for cancer pain and not a quick onset of action vs vicodin. Hit AHCPR guidelines to show potency comparison and also the delivery system I went over to show quick onset of action. Talked about kidney stones.
PPLPMDL0080000001	Cleveland	OH	44122	9/28/1999	ask if hosp gave that 120mg oxy pat oxyfast for breakthrough;tell him i'm working on pain inserv at another hosp what issues need to be addressed;paint pats senerio comes to you on vic 4 a day what would you do
PPLPMDL0080000001	Akron	OH	44320	9/28/1999	still using some short acting for both post op and chronic pain, some chronic pain patients say oxycontin is not relieving the pain. also talk more about laxatives and get more recommendations.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Met Dr. at interns conference. He said he has seen a lot of Oxycontin being used on his hem/onc rotation. He was n ot much in the mood for talking. He was getting ready to leave service.
PPLPMDL0080000001	Shaker Hts	OH	44122	9/28/1999	primary concern cost has alot of pats that self pay so he says showed cost and ompared to vic
PPLPMDL0080000001	Cleveland	OH	44119	9/28/1999	Dr. Ann Berger - Holiday Inn Westlake dinner program
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	has used once couldnt rememer on who will use again will take time to get her in habbit
PPLPMDL0080000001	Akron	OH	44333	9/28/1999	i can't get dr to exactly tell me where he is using short acting opioids, he did mention that after a while the insurance will not cover oxycontin anymore. He is mainly using 10mg and 20mg tabs.
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	very inter in time price and gave pain chart will come in handy
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Spoke with Debra about the P&T form she said she turned in to Alice Leony, the pharmacist. I asked Debra to keep her ears and eyes open to see if she can find out when Oxycontin will be added to the P&T schedule so i can inform Dr. Bokar and Beth McGiver. She said they can use Oxycontin, but only after they have tried MS Contin and it has failed.
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	pushing higher doses
PPLPMDL0080000001	Barberton	OH	44203	9/28/1999	ask what antiinflammatory he uses with oxycontin? Dr said he is using vioxax and celebrex along with oxycontin. His approach is NSAIDS first then vicoprfen then followed by oxycontin.
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44333	9/28/1999	what specific patients are on oxycontin? what is he using post op? using more of opioids for chronic pain said trying to use more oxycontin but says some of the patients say that oxycontin is not working. Need to get where using percocet and tylox?
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Went tot the residents lounge. Put the Ginsberg study in all 4th 5th and 6th yr. boxes. Will follow-up at next lunch.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	met Dr. yang at lunch. She said she is using Oxycontin and getting good results with it. Did not get to speak with her much. Next time will need to ask her when she places a pt. on Oxycontin, and when she will take them off.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Did the intern lunch for Phyllis. Got to see three of the Oncology fellows!, and one of the IM residents.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Lunch in Hem/Onc. Also ORS clinic.
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	Angie - Bay Pharmacy payment worked out. Dr. Wayne - dropped off McCaffery book for him
PPLPMDL0080000001	Cleveland	OH	44109	9/28/1999	hanks rx 2 today set up lunch wnat's to go out
PPLPMDL0080000001	Cleveland	OH	44122	9/28/1999	low on c2s cause she was out of work and no one else ordered
PPLPMDL0080000001	Mayfield Village	OH	44143	9/28/1999	Tish/Eric - say getting a lot of calls from WRHospice nurses on Duragesic - not doing bkthr., not dosing correctly. Tish making contacts to do inservices at sat. sites - may be able to have Ron Baron speak to groups.
PPLPMDL0080000001	Shaker	OH	44122	9/28/1999	still not much from molta
PPLPMDL0080000001	Cleveland	OH	44120	9/28/1999	asked how oxy compared to talwin says talw not opioid;has 7 pats in hosp has one on oxy;will use uni and showed how it compared to tyle
PPLPMDL0080000001	Parma	OH	44134	9/28/1999	used martin and pak to show differences with uni and bid theoph's.told him this is why he is getting better results with uni.asked him to switch gen bid;s to uni even if pat seems to be doing well.it is the only way that you will be able to tell if pat will get better lung function



PPLPMDL0080000001	Akron	OH	44310	9/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44310	9/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	McCaffery book; conversion. schedule lunch to get away and discuss issues and his role. Follow up 1 week.
PPLPMDL0080000001	Cleveland	OH	44146	9/29/1999	showed him the lung pics in kidney.talked about losing protection when taken off should mean gaining protection when added
PPLPMDL0080000001	Akron	OH	44304	9/28/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44109	9/28/1999	residents using more than he is;may come out to lunch
PPLPMDL0080000001	Beachwood	OH	44122	9/28/1999	ask him who are his tough pats that he uses oxy on and what were they on before;supputing what he's doing;how is he picking vic vs oxy;bring spanos video;wont rx 3 at a time;actul case study of rhem oa study
PPLPMDL0080000001	Barberton	OH	44203	9/28/1999	Dr connelly says that she starts with short acting opioids until she gets to around six tablets a day then she will go to oxycotin and then titrate up. She said she is going to duragesic at higher doses because she says the patients have to take too many tablets, since the 80mg tab is the highest and she also said that at higher doses duragesic is more cost effective, not sure how she is converting between the two medications.
PPLPMDL0080000001	Cleveland	OH	44106	9/28/1999	Met Dr. at lunch. He seems to be pretty well versed in pain management. He said that it is usually starting pts. on oxycotin whenever they are candidates for opioids. He said he is not afraid to increase doses, and would rather increase the dose than add a second drug. He said he will usually wait 1-2 days to increase a dose. He said all the right things. Next time. Find out what the highest dose he ever had a pt. on. and was the pt.. eventually taken off the Oxycotin. Why?
PPLPMDL0080000001	Barberton	OH	44203	9/28/1999	dr said he is still mainly using on hernia surgery patients, painful procedures. Also mentioned use on an appendix case. Using the 20mg tabs q12h with apap every 6 hours.
PPLPMDL0080000001	Akron	OH	44333	9/28/1999	follow up on new patients on oxycotin?? did put a difficult vicodin patient on oxycotin and the patient called back, this patient is just looking for the buzz, tried 1-2 20mg tab q12h. He likes idea of 10mg tabs 1-3 tabs q12h, he used for breast augmentation and patient did well, he was not discouraged and said will continue to write more.
PPLPMDL0080000001	Barberton	OH	44203	9/28/1999	ask what he thinks is stronger, vicodin or oxycotin? what new patients on oxycotin? dr was going in to do a total knee procedure and He said he would try oxycotin on this patient. Mentioned writing 1-3 10mg tabs q12h after getting off the PCA. still keeping for more painful procedures.
PPLPMDL0080000001	Barberton	OH	44203	9/28/1999	dr said she was going to use oxycotin on two cases and she forgot, I asked what kind of cases and she did mention an abdominal procedure. She mentioned that she thought she would need 30mg of oxyconti q12h for the procedure, so I told her to use the 10mg tabs and write 1-3 tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44106	9/29/1999	<b>Dr. is Gynecologist by trade. is taking over Dr. Smirnoff's practice. He will be here Mon, Wed, Fri every week. I discussed Oxycotin. he does not seems to be opposed to using, but is cautious in light of what happened to Dr. Smirnoff. He does use Clif's. We discussed the importance of documentation and also the fact there is less abuse potential. Also Uniphyl. he said he will use if he has samples. SKT-5 also.</b>
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	still uses vic more freq although residents are willing to rx oxy for his pats
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	HAS USED OXYFAST IN HOSPICE AND A COUPLES TIMES IN HOSPITAL;HOSPICE HAS PAT ON 100 OXYQ6 AND 200MG OXY Q6 HE DOESNT KNOW WHY AND HASTN CHANGED IT;
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/29/1999	talked to him about doing a pain management program and focusing on regulatory factors for non malign and chronic
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	He said he has switched almost all his Percocet breakthrough patients to OxyIR. He said he has to try to remember OxyFast and he would like a list of pharmacies that carry it. He was glad to see me bring samples of Senokot. He recommends Senokot to all patients.
PPLPMDL0080000001	Cleveland	OH	44102	9/29/1999	HAS NOT USED MUCH UNI WILL TRY TO REMEMBER;HAS NOT FOUND OXY TO BE ABUSED AND WILL THINK OF IT FOR KIDNEY STONES;DR RYAN GOING TO KAISER
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	He said Oxycotin is his most used pain medication. He also uses some Vicodin for some patients that don't respond to OxyContin. He is becoming more comfortable with OxyIR and he is writing more. He appreciated the Senokot samples and he likes his patients to go on Senokot immediately. I set up a sit down appointment for Nov. 22 for the new drug.
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44122	9/29/1999	will use on nocturnal pats occasionally
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44119	9/29/1999	Dr. Ann Berger
PPLPMDL0080000001	Parma	OH	44130	9/29/1999	Dr. McCarber lecture DEA lecture
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	He is excited to try Senokot. See him after Oct 11th to talk about JCAHO and speaker programs. Ask if he tried OxyIR yet
PPLPMDL0080000001	Cleveland	OH	44122	9/29/1999	WANTED SAMPLE I WAS OUT;SW BENEFIT SHOWED MARTIN PAK NEED TO GET COMMITTMENT RE UNI PAT;MENTIONED OXY AND SAYS HE DOESNT KEEP OPIOPS
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Uniontown	OH	44685	9/29/1999	ask what type of patients are on MS Contin? why not oxycotin for vicodin patients? said will use on all cancer patietns. She is going to oxycotin after being on vicodin, first, she is thinking more for chronic pain and for potential abuse patietns. uniphyl, for nocturnal bronchospasms.
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	She said she has some oncology patients and some arthritis patients on OxyContin. Went over other chronic and acute uses.
PPLPMDL0080000001	Cleveland	OH	44195	9/29/1999	Did lunch for the Palliative Care Grand Rounds. Dr. James Young talked on Heart failure. Dr. Young is a cardiologist and also on the P&T committee.
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/29/1999	comparison to the combos with a focus on vic.talked about an elderly arthritic patient and his hesitance to give an opioid.talked about teh safety issues and how he does not have to wait for nsaid not to work but can be used in conjunction
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	will use on kidney stones;and already using post ope
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	commtted to using on his two post op pats today
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	hsopice mtg.or and moll center
PPLPMDL0080000001	Cleveland	OH	44195	9/29/1999	Went to the residents lounge. All were gone. Stuffed mailboxes with conversion charts.
PPLPMDL0080000001	Parma	OH	44130	9/29/1999	Mary Ann Dzurec/Laura Wilson - can't promote OxyContin unless asked by physician. No promo pieces - any literature needs stickers showing non-form. Laura very adamant about it. Looking at speaker date in January to be video conferenced thru the Kaiser region.
PPLPMDL0080000001	Cleveland	OH	44119	9/29/1999	speaker program
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	I need to find out exacting what is stopping him from writing Uniphyl
PPLPMDL0080000001	Valley View	OH	44125	9/29/1999	lunch w/ Barry for Palliative Care grand rounds at Clinic hospital. nurses saying using Oramorph - no MSC. contrary to what rebates are saying. Need to get credit!!!!!! Depending on results of Med Svc., may need to direct to go to another CPP
PPLPMDL0080000001	Cleveland	OH	44122	9/29/1999	has used some uni and some pats get side effects but will contine to use gave side eff picket guide
PPLPMDL0080000001	Lakewood	OH	44107	9/29/1999	I need to find out why he is still writing some Theodor.
PPLPMDL0080000001	Cleveland	OH	44102	9/29/1999	MEL IS SEEING OXY TOLD HIM COULDNT DO PHARM PROGRAM
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	Dr. Felden got OxyIR on formulary. He will order it today. He was impressed with speaker Ann Berger and wants her to speak for his national program in Chicago and his pain management program May 17th at St. John
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	lunch. He likes to use OxyContin for chronic patients. He doesn't use much for acute beyond NSAIDs. He uses a fair amount of Percocet. Continue to show how Oxy can be used in place of Percocet. And show acute uses.
PPLPMDL0080000001	Cleveland	OH	44102	9/29/1999	says she will start using uni and will utilize samples for indigent;has used some oxy fro ca
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	used today on pats with testicle pain
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	covering for dr brell is using oxy and reminded him of oxyfast
PPLPMDL0080000001	Cleveland	OH	44102	9/29/1999	only on addom hyster pats will use wants sseek poop kits
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	has been using oxy postg opo
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/29/1999	Uses Oxy more than MSC. Still using a lot of plain Oxycodone and Duragesic. Left Senekot-5 samples.
PPLPMDL0080000001	Cleveland	OH	44111	9/29/1999	used yesterday but too late for todays pats will only take vic for a couple days
PPLPMDL0080000001	Akron	OH	44304	9/29/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44119	9/29/1999	McCaffery book - very appreciative of the information. Asked a lot of questions regarding meds and where to use to Dr. Beger. Seems to be more comfortable in writing at higher doses - knowing its ok. Need to keep close to him to see that OxyContin is being used. Says not much Duragesic - but check on Hillmed notes showing otherwise for home pts. Order Ann Berger's book for him.
PPLPMDL0080000001	Cleveland	OH	44195	9/29/1999	Very quick meeting. nothing much accomplished this time.
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	he said he just put an arthritic patient and a low back pain patient on Oxy this week
PPLPMDL0080000001	Westlake	OH	44145	9/29/1999	She stopped in the lunch room quickly. Talked about 12 hour dosing vs. 4-6. She said she is using the Uniphyl and just put a new patient on in yesterday for COPD.
PPLPMDL0080000001	Cleveland	OH	44124	9/29/1999	Says she converts patients to long acting opioids. Highest dose used is 60 q12h. Left Senekot samples.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/30/1999	WONT KEEP PAT ON OXY IF THEY ITCH AFRAID OF JOHNSON SYNDROME HES' SEEN IN PATS IN TORONTO;WNATS TO DO DINNER ROUND TABLE AND DISCUSS DIFFICULT PATS
PPLPMDL0080000001	Brecksville	OH	44141	9/30/1999	Teleconference
PPLPMDL0080000001	Cleveland	OH	44106	9/30/1999	Attended the Satellite Broadcast of Management of Chronic Pain in the Elderly. Attendance was poor and only one MD physician showed up. Dr. Carroll was there. He is Director of Pain Clinic and big Methadone proponent.
PPLPMDL0080000001	Cleveland	OH	44106	9/30/1999	Breakfast for Tumor Board. All the physicians that were supposed to be there were not.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/30/1999	STILL NO LETTER FOR MERTO ED;OFF TOMMORW AND NOT USING AS UCH VIC
PPLPMDL0080000001	Cleveland	OH	44113	9/30/1999	USED TO USE UNI WHEN HE GOT SAMPLES NEED TO GET SAMPLES I WAS OUT OF CARDS;SET UP LUNCH TO GAIN SPEC PATS
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/30/1999	Bernie Katsur, Bill Weigle, Lynn Nagorski.....met at Sub. Pavillon to review his position w/NCS and Consortium ideas.
PPLPMDL0080000001	Cleveland	OH	44122	9/30/1999	QUICK HIT

PLPMDL0080000001	Barberton	OH	44203	9/30/1999	bring in a cost comparison of oxycontin vs duragesic. Showed her the cost comparison, but she still thinks with all th etablets compared to the patch that it is more expensive. She sticks to the same approach, short acting to oxycontin or morphine then to the patch. She is not seeing oxycontin as the superior product. I can not get what goes into the patient selection to choose what medication.
PLPMDL0080000001	North Olmsted	OH	44070	9/30/1999	She said she has a few patients that she has tried on Uniphyl for COPD. She has not tried OxyContin yet. Josanne the PA was impressed with a Pharm D speaking on Oxy and pain management. See if she can influence Dr. Frith
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	Dr is across the board, he had one patient on dilaudid 4mg q3-4 prn, and the patient did not know when to take the medication. He give the patient the option for pain medication and if that ak for one he gives it to him. He is picking up on the patch, still using some oxycontin. I don't know how he distinguishes what to use on what patient.
PLPMDL0080000001	Akron	OH	44310	9/30/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Beachwood	OH	44122	9/30/1999	QUICK HIT AT WINDOW IS INTER IN FAST SAID IT WOULD BE HELPFUL AND WILL ATTNED DINNER PROG IF SHE CAN
PLPMDL0080000001	North Olmsted	OH	44070	9/30/1999	He said he has used Uniphyl for years and was glad to get some samples. I need to show him why Uniphyl is better than generic
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	thinking more for hernia patients and cancer surgical patients.
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	ask if discontinues the NSAID when goes to vicoprofen? no he keeps them on the NSAID.
PLPMDL0080000001	Warrensville Hts	OH	44122	9/30/1999	IN SERVICE WITH REHAB FLOOR 25PEOPLE WITH VIDEO AND PSEDO ADDIC/WHO LADDER
PLPMDL0080000001	Beachwood	OH	44122	9/30/1999	WAITING FOR DEA FORM FROM PURDUE TO SEND BACK OXYFAST
PLPMDL0080000001	Warrensville Hts	OH	44122	9/30/1999	DR MEHELLO PRESENTED TO MED STUDENTS OXY AND UNI
PLPMDL0080000001	Shaker	OH	44122	9/30/1999	NO FAST OR IR
PLPMDL0080000001	Cleveland	OH	44113	9/30/1999	AGREED HIS HABITS WILL BE HARD TO BREAK IF HE DOESNT TRY DROP HIM TOO OLD TO CHANGE;MAY TRY ON DIFF PATS
PLPMDL0080000001	Cleveland	OH	44111	9/30/1999	hit at window didnt think he had tried oxyfast reminded him it is in hospital;
PLPMDL0080000001	Solon	OH	44139	9/30/1999	safety in elderly and ca studies showed elderly article and pointed out the incidence of consipation and how it was even better in the eld.also talked about ease of use and how if you look at dura pi it is not that easy to use. asked for a trial in a couple of patients esp before he puts them on durage
PLPMDL0080000001	Akron	OH	44304	9/30/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/30/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44122	9/30/1999	HAS PAT JSUT ADMITTED TO HSOP CAUSE OF KIDNEY STONES;HAD NOT THOUGHT OF OXY FOR STONES MAY USE
PLPMDL0080000001	Cleveland	OH	44106	10/1/1999	Met Dr. in the elevator. I told him I met with Iaverto and he said to contact Bret to set something up with the residents. Bret suggested a Journal Club. I voice mailed Audrey, and we are going to do one together in late
PLPMDL0080000001	Warrensville	OH	44122	9/30/1999	JERK; FATHER MUCH NICER; GAVE ME HARD TIME ABOUT NOT BRINGING EVERYONE COFFEE;
PLPMDL0080000001	Akron	OH	44304	9/30/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Cleveland	OH	44122	9/30/1999	QUICK REMINDER
PLPMDL0080000001	Cleveland	OH	44132	9/30/1999	Quick hit to remind him of IR and Fast.
PLPMDL0080000001	Akron	OH	44304	9/30/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44304	9/30/1999	pushing higher doses
PLPMDL0080000001	Warrensville Hts	OH	44122	9/30/1999	HAS USE FAST COUPLE OF TIMES;NOT SURE IF HE'S GOING TO MIAMI DOESNT WNAT TO SPEAK
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	he has not tried oxycontin yet, he said he likes the idea but hasn't tried yet. prescribe 2-3 10mg tabs q12h. He was doing a knee scope and told him 1-2 10mg tabs.
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	Dr Hazra has fallen back into her old habits, by using oxycontin along with the patch, I found out that one patient is on a 100 mic patch and oxycontin 20mg q12h. I has gone over all the advantage of oxycontin vs the patch, and last time she converted two or three patients completely off of the patch to oxycontin. The patch seem like mor eof a convenience and possible less breakthrough medications.
PLPMDL0080000001	Akron	OH	44203	9/30/1999	he said he wrote a 10mg script 1-2 tabs q12h for a kidney stone patient. Working on setting up breakfast for monthly meeting.
PLPMDL0080000001	Barberton	OH	44203	9/30/1999	mentioned that she used oxycontin on two lap choly patients, using the 20mg tabs q12h in the hospital for 23 hours, then sent home with script for 10mg tabs. He also put a Dr mayors patient, hernia prescribed 3 10mg tabs q12h with advil and worked great.
PLPMDL0080000001	Cleveland	OH	44112	10/1/1999	Follow up on 2 patients on assistance program. Wants me to do education for residents on pain mgmt. Also scheduled in-service for RN's.
PLPMDL0080000001	Cleveland	OH	44112	10/1/1999	Wants Uni samples. Discussed adv over short acting.
PLPMDL0080000001	Cleveland	OH	44112	10/1/1999	Quick hit adv over short acting opiods. Has lots of influence over residents.
PLPMDL0080000001	Cleveland	OH	44109	10/1/1999	IN SURG USEIN MORE
PLPMDL0080000001	Cleveland	OH	44113	10/1/1999	IS USING USED TODAY
PLPMDL0080000001	Akron	OH	44304	10/1/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44111	10/1/1999	COMMMITED TO TRYING ON KIDNEY STONES;BASED ON DR MARKS RECCOMENDATIO
PLPMDL0080000001	Shaker Hts	OH	44122	10/1/1999	AGREED HE SHOULD USE MORE STILL USING VIC
PLPMDL0080000001	Cleveland	OH	44113	10/1/1999	BEEN VERY BUSY AKSED HIM TO USE FOR PAIN ON BALL PLAYERS
PLPMDL0080000001	Cleveland	OH	44113	10/1/1999	HUNG UP ON SCHE 2 VS SCH 3 STILL USES OXY MOSTLY ON CHRONIC
PLPMDL0080000001	Cleveland	OH	44127	10/1/1999	DOING ADOM HYSTER ASKED HIM TO USE SEE IF HE DID STILL USES DEMORAL SHOTS
PLPMDL0080000001	Cleveland	OH	44111	10/1/1999	RXS TODAY FOR PATS
PLPMDL0080000001	Cleveland	OH	44113	10/1/1999	BAGELS INOR
PLPMDL0080000001	Cleveland	OH	44111	10/1/1999	TUMOR BD ASND SPOKE TO GS RES
PLPMDL0080000001	Akron	OH	44310	10/1/1999	great inservice, using more oxy just need more reminding.
PLPMDL0080000001	Cleveland	OH	44113	10/1/1999	thinks most pats like placebo effice of using something every 3hrs;did and will use on pats who dont like to take med
PLPMDL0080000001	Cleveland	OH	44104	10/1/1999	says he's written one this wk may need to drop as core if he's not rxing
PLPMDL0080000001	Cleveland	OH	44112	10/1/1999	Quick intro to products. Arranged to do in-service.
PLPMDL0080000001	E Cleveland	OH	44112	10/1/1999	Uni once daily better FEV1. OXY quick hit over short acting.
PLPMDL0080000001	Akron	OH	44310	10/1/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44302	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44307	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44302	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44307	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44304	10/4/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44310	10/5/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44302	10/5/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Akron	OH	44310	10/5/1999	pushing higher doses
PLPMDL0080000001	Akron	OH	44307	10/5/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44302	10/5/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Akron	OH	44307	10/5/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Akron	OH	44333	10/6/1999	treating more chronic pain, bad backs and all different pain syndromes, following up on more of the patients outside of edwin shaw hospital.
PLPMDL0080000001	Westlake	OH	44145	10/6/1999	Talked quickly in the hallway about advantages over short acting
PLPMDL0080000001	Lakewood	OH	44107	10/6/1999	He has some fears about writing schedule 2 narcs. He is starting to write OxyContin and OxyIR. He is becoming a very good Uniphyl writer.
PLPMDL0080000001	Lakewood	OH	44107	10/6/1999	He said he likes OxyContin more and more each time he uses it. He has been getting nothing but good results.
PLPMDL0080000001	Cleveland	OH	44102	10/6/1999	see if pat still on dura 25 showed conv and said it was cause she wouldnt take anytng.gave uni calandr
PLPMDL0080000001	Westlake	OH	44145	10/6/1999	He's bee n using OxyContin for chronic pain because he likes the fact that it does not give a big peak and high. His patients can function as close to normal as possible. We talked about using it acutely instead of Vicodin. He liked the idea of using it for these patients. Follow up.
PLPMDL0080000001	Parma	OH	44129	10/6/1999	follow up with speaker program HE was genuinely happy iwth the browns tickets.started another pat on oxy form a chronic vic user.he is gettign good results but still slow to convert more.hopefully tickets can act as impulse
PLPMDL0080000001	Lakewood	OH	44107	10/6/1999	John mentioned that more breakthrough has been written lately. So we went over tetration principles.
PLPMDL0080000001	Lakewood	OH	44107	10/6/1999	Went over OxyContin dosing and dosing breakthrough
PLPMDL0080000001	Lakewood	OH	44107	10/6/1999	He said he mostly uses OxyContin but he does use Dilaudid before OxyContin. He believes narcotics should not be used for nonmaligant. He will probably be my largest Palladone XL target. He said he has a hard time trying to remember our breakthrough meds, but he will make an effort to remember and wants to use OxyIR and specially OxyFast.



PLPMDL080000001	Garfield Hts	OH	44125	10/6/1999	avg dosing in clinicals and show back art and go over equiv doses showed him the back article and average dosing.tried to correlate that to his post op patients and how to give a little flex when writing by sriting 1-2.he is still concerned with addiction and used stillman's line about reentering life vs escaping life
PLPMDL080000001	Independence	OH	44131	10/6/1999	titrate and ca studies talked about using the ir and the fast.went over proper breakthru percentages and how that can lead to when and how to titrate.he was very busy but we did talk a little about the patient that he was seeing next.colorectal ca with some bad mets.asked what he would do next for that pat and he just laughed.
PLPMDL080000001	Independence	OH	44131	10/6/1999	trying to get past his amiability by asking different questions.he is using quite a bit of perc before he goes to long acting meds.and alot of those patients are taking significant amounts.trying to get him to convert those pat to oxy and then using the titration process to keep them on oxy.
PLPMDL080000001	Lakewood	OH	44107	10/6/1999	<b>He has had good success with OxyContin. Although, someone recently stole one of his script pads and was writing narcotics. He writes Oxy Contin for a lot of arthritis and osteo syndroms.</b>
PLPMDL080000001	Akron	OH	44320	10/6/1999	using 20mg q12h for post op with phenegrin suppository. Said not using tylox or percocet post op only oxycontin. Also has patients on chronic oxycontin.
PLPMDL080000001	Cleveland	OH	44195	10/7/1999	Spoke with Dr. Basali about Oxycontin conversions. He is now on staff of the Acute Pain Management service. He said it is common practice to convert pts. from PCA to oral meds on the acute pain service. Left Oxycontin conversion chart and wall chart.
PLPMDL080000001	Barberton	OH	44203	10/7/1999	showed how the patch compares with oxycontin at lower doses, but she said it doesn't work for higher doses. Using more duragesic for patients in more severe pain. Starts out with short acting then she is going to oxycontin. Still using morphine for some patients.
PLPMDL080000001	Independence	OH	44131	10/7/1999	need to get one specific patient that has come in on oxy and talk about results and titration and how to manage this one at a time. em with him.he asks why being loyal to morphine is bad and i just tried to say that there is a better way.
PLPMDL080000001	Beachwood	OH	44122	10/7/1999	lunch double booked - Denise Sinito - Eldercare Told Dr. Hall don't forget OxyContin for all those residents who can swallow should be on oral drug - recommendations. Reschedule
PLPMDL080000001	Barberton	OH	44203	10/7/1999	at first potency was the issue, using more for severe pain patients. Now it is more habit than anything. He uses vicodin. I mentioned oxycontin, or he mentioned it so he knows about oxycontin but need to get him in a habit, need to pick out a surgery, common to use oxycontin on.
PLPMDL080000001	Barberton	OH	44203	10/7/1999	not much to say, he thinks that he is doing great things with oxycontin but his pain rational is senseless. He starts out patients on NSAIDs then is goes to vicoprfen because of the lbuprofen for antinflammatory effect, but he is already getting that effect with the NSAID, and then he goes to oxycontin with a NSAID. There is no reason he can't go to oxycontin right after the NSAID except he thinks ????????
PLPMDL080000001	Cleveland	OH	44195	10/7/1999	Met Dr. Basali. Also spoke with Nancy about their use of poop kits. She said they would use them.
PLPMDL080000001	Cleveland	OH	44106	10/7/1999	Tried to concentrate on this area. I tried to make appt. with Columbi, Delaney, and Chelmsky. Delaney makes his own appts. Columbi is at Green Road on Thursdays. Will try to see him next week. Diane is Chelmsky's secretary. Both were out.
PLPMDL080000001	Oakwood Village	OH	44146	10/7/1999	Spoke with Anne Bourassa about direct contracting. Husband works for Novartis in Oncology div. Brought in lunch.
PLPMDL080000001	Akron	OH	44314	10/7/1999	using for chronic pain, she is converting patients from short acting, vicodin and percocet. She is going to the program in november. Also mentioned that oxycontin can be used for acute post op pain.
PLPMDL080000001	Westlake	OH	44145	10/8/1999	He has really increased his OxyContin usage. He prefers the long acting of short
PLPMDL080000001	Lakewood	OH	44107	10/8/1999	Brenda Canterbury - follow up 2 weeks. CEU program - need to get Dr. listing - 1 dr. has 70% of pts - developing pain protocol - Dr. will follow whatever is set up. Need several pieces to help - see follow up - next call.
PLPMDL080000001	Akron	OH	44333	10/7/1999	has a few patients on ms contin, none on oxycontin, I covered the advantages of oxycontin over ms contin, in fact this patient was on 30mg q8h so I converted to 1-2 20mg tbas q12h to start. I went over the low back pain study and how to dose. uni, using for COPD patients and hit compliance and works when most patients need it the most. senokot-s.
PLPMDL080000001	Akron	OH	44333	10/7/1999	liked the q12h dosing as an advantage, mentioned low back pain as most common acute pain. I went over the low back pain study and how to dose oxycontin. uni, using theo on new patients, mentioned no generic and works when patients need theo most in the early morning.
PLPMDL080000001	Cleveland	OH	44106	10/8/1999	Did lunch with Tim Tarver, the Abbott rep. He has many things scheduled that we will do jointly. This lunch was for IM residents, but we did see Surgery residents also.
PLPMDL080000001	Akron	OH	44333	10/7/1999	wanted a comparison drawn with ms contin first, so he had oxycontin placed for more severe pain. Also mentioned for oxycontin for acute pain patients, alot of low back pain. I went over the low back pain study. He asked about dosing, also the APAP level for hospital patients. uniphyl, said 50-50 for new theo starts and maintaining patients. talked about no generic of uniphyl and mentioned 20% fluctuation in theo's. asked about dosing bid for smokers. mentioned most common dose he mentioned 800mg. senokot-s.
PLPMDL080000001	Barberton	OH	44203	10/7/1999	asked her if she has any patients on both oxycontin and the patch and she said very few that she is converting most to oxycontin. Titrating up as needed with oxycontin and she said that the absorption is bad with the patch. mentioned oxyfast and said has not tried it yet.
PLPMDL080000001	Maple Hts	OH	44137	10/7/1999	kinds of patients and how to titrate asked him why he choses the meds that he does nad he feels that diff meds work differently for dif people.pre set ideas about se and effectiveness.he may even be a bigger candidate for future drugs
PLPMDL080000001	Barberton	OH	44203	10/7/1999	going to use more on lap colys and hernia patients to get more experience. Most using 20mg q12h and on some using the 10mg tabs to titrate to 30mg q12h.
PLPMDL080000001	Akron	OH	44203	10/7/1999	dr mentioned using oxycontin more for pain patients, using for suturing procedures and pts coming in on vicodin already. He is using the 10mg tabs q12h for patients not on opiods already, and 20mg q12h for patients already on vicodin. Also said converting patients, low back from vicodin to oxycontin.
PLPMDL080000001	Westlake	OH	44145	10/8/1999	He has really started using Oxy IR. Find out why MS Contin is picking up again
PLPMDL080000001	Cleveland	OH	44104	10/8/1999	1st time calling on him very inter and listened comtted to using oxy
PLPMDL080000001	North Olmsted	OH	44070	10/8/1999	Interested in Pain Mgmt inservice - from Brenda Canterbury - Aristocrat Lakewood. Toni Stephany - 440-777-8444
PLPMDL080000001	Cleveland	OH	44119	10/8/1999	Joanne Sheldon - Michael Levy info. Topics: Intractable Pain; Difficult Pain; How to Tx Advanced Pain. CEU objectives. Left message for Levy
PLPMDL080000001	Westlake	OH	44145	10/8/1999	Set up next years sponsorship of tumor board
PLPMDL080000001	Beachwood	OH	44122	10/8/1999	knows articles on m6g try to hire him for round table dinner
PLPMDL080000001	Beachwood	OH	44122	10/8/1999	quick hit okay on samples
PLPMDL080000001	Beachwood	OH	44122	10/8/1999	lunch with office uses mostly oxy has not yet use oxyfast and rarley uses breakthrough
PLPMDL080000001	Cleveland	OH	44106	10/8/1999	Dr. attended a lunch. I discussed the benefits of Oxycontin post-op. This doctor was not that interested in what i was saying. I don't think she will use much.
PLPMDL080000001	Cleveland	OH	44106	10/8/1999	I talked about using Oxycontin post-op. Dr. said in his heart patients, the incision in the chest does not hurt. he said Oxycontin may be good in his threectomy patients. I told him if he is using Percocet, use Oxycontin q12h instead. he said he will try it.
PLPMDL080000001	Akron	OH	44333	10/11/1999	said no real difference in pain control with oxycontin vs vicodin. q12h dosing is an advantage and no peaks and troughs. Mentioned vicodin is a habit.
PLPMDL080000001	Warrensville Hts	OH	44122	10/11/1999	will be doing preceptorship with him to gain better understanding of his pats;will not keep pats on oxy if they itch;
PLPMDL080000001	Cleveland	OH	44113	10/11/1999	needs sampls of uni use pat profile and gain cmmtment;and uses oxy in house and output
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Had lunch for the Orthopedic clinic. Dr. Chris Walsh was the physician with the most potential.
PLPMDL080000001	Cleveland	OH	44113	10/11/1999	hardly uses morph but may have used kadian cause it's free;showed cost concerned about cost;used defenated that pats who can afford nice cars complain and can afford meds
PLPMDL080000001	Akron	OH	44304	10/11/1999	oxy vs vicodin and perc for non malign pain, copd step ladder. said vic business is coming out of the er
PLPMDL080000001	Akron	OH	44304	10/11/1999	oxy vs vicodin and perc for non malign pain, copd step ladder. said the vic is habit
PLPMDL080000001	Cleveland	OH	44109	10/11/1999	wasn't aware he could split pills sometimes needs only 200mg;just heard dr nichols talk on viox and he did plug xoycontin as less liailblity for abuse
PLPMDL080000001	Akron	OH	44333	10/11/1999	what type of patients are on oxycontin vs vicodin? mentioned using oxycontin on the more severe pain patients and vicodin on the less severe pain patients. Potency is the big issue.
PLPMDL080000001	Beachwood	OH	44122	10/11/1999	need to get stocking list form solon and mayfield;will bring rx pad to hospitals
PLPMDL080000001	Akron	OH	44304	10/11/1999	pushing higher doses
PLPMDL080000001	Akron	OH	44304	10/11/1999	oxy vs vicodin and perc for non malign pain, copd step ladder, bid conversions
PLPMDL080000001	Cleveland	OH	44113	10/11/1999	keep reminding him to use oxy ir;showed him how 10mg oxycon less strong than ty3
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Saw Phyllis. Asked her about anyone she knows on the QualChoice P&T. She didn't know anyone. I left Oxycontin information in all the fellows mailboxes.
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Have been trying to make an appt. with Dr. Chelmsky. Finally got to see Diane. She isi Dr. Chelmsky's secretary. She will call me tomorrow with a date for an appt.
PLPMDL080000001	Cleveland	OH	44113	10/11/1999	wint over who step ladder and how oxy fits in step 2 &3
PLPMDL080000001	Barberton	OH	44203	10/11/1999	dr mentioned putting nonmalignant chronic pain patients on oxycontin from vicodin, after 4 vicodin tabs then he goes to oxycontin, some patients say that it is not working, and goes back to vicodin. Mentioned using morphine derivative for cancer pain patients and duragesic for convenience in nursing home patients, not controlling pain very well and can only get 5 patches. uni, starting new patietns on for COPD, uni doses in the evening, hit no generic issue and also mentioned senokot-s.
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Discussed the use of Oxycontin post-op. Dr. said he likes to use short-acting meds post-op because he thinks it is easier to titrate. Explained the titration of Oxycontin. Explained that 20mg q12h = 1short-acting q4h. This made a little more sense to him. Told him to start on 20mg q12h and increase dose daily if needed. He was not convinced. I'm not sure exactly what his objection was. Possibly didn't understand long-acting compared to short-acting deliveries, although I did explain about the spikes of using CII's. He then deferred to Dr. Goodfellow, the sports medicine doc.
PLPMDL080000001	Cleveland	OH	44113	10/11/1999	quick hit on oxy see if he used on pat today
PLPMDL080000001	Akron	OH	44304	10/11/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Dr. is still using Oxycontin and getting good results. Need to find out why some pts. get Oxycontin post-op and some don't. How does he make his decision on what to use.
PLPMDL080000001	Akron	OH	44333	10/11/1999	what new patients are on oxycontin? mentioned that has patients on vicodin usually taking 4-6 vicodin tabs or until taking around the clock before going to oxycontin. Also mentioned some type of limit on oxycontin for his patients. Potency did not seem like it was an issue.
PLPMDL080000001	Akron	OH	44307	10/11/1999	still hasn't bee using but going to try him out speaking
PLPMDL080000001	Cleveland	OH	44106	10/11/1999	Dr. is a pediatric orthopedist. He said he usually doesn't give his kids opioids except post-op. Here he gives T3. I explained the benefits of oxycodone vs. codeine. He said he could see some benefit to Oxycontin for his teenagers. I don't expect much business here.
PLPMDL080000001	Bedford	OH	44146	10/11/1999	potency comparison from pi and aps. He is using oxy for his more severe and chronic patients.perceives it for a ca drug and for when others aren't enough.mother took vic for her cancer and he was happy with results but does understand importance of pain management.showed him equiv to vic and said the oxy is just like vic but lasts longer.
PLPMDL080000001	Warrensville Hts	OH	44122	10/11/1999	needs to be continually reminded to use oxy pat just left with lorcet he said he would have used oxy if he had remembered

PPLPMDL0800000001	Akron	OH	44304	10/11/1999	oxy vs vicodin and perc for non malign pain, copd step laddersays vic is mostly habit and doesn't think of using oxy for acute pain although says it does make sense
PPLPMDL0800000001	Akron	OH	44333	10/11/1999	mentioned that he thought oxycontin is more potent than vicodin(perception of C II vs CIII). Used the phone in ability as being able to control how much the patient is taking better, but more control with oxycontin. Also mentioned that old habit die hard. Still has alot of patients on vicodin and need to ask if would convert to oxycontin.
PPLPMDL0800000001	Akron	OH	44313	10/11/1999	he is starting to use oxy for his chronic patients but has bad perceptions of the patients.he is using in one back pain pat but feels he is seeking meds instead of help.wnet over the definitions piece and tried to get him to be open about barriers and not being skeptical
PPLPMDL0800000001	Akron	OH	44333	10/11/1999	need to find out what most common dose he is using, and how difficult are these patients normally. using oxycontin 1-2 10mg tabs q8-12hrs. using vicoprofen for more minor procedures.should have asked what procedures doing oxycontin?
PPLPMDL0800000001	Cleveland	OH	44106	10/11/1999	Dr. was in on same discussion as I had with Nick Wandders. Dr. said he may try post-op. He will start patients on 40mg q12h and see how pt. does. He does not want to see the patient again for pain. I explained the benefits of no Tylenol and ability to increase the dose if pt. needs. He did say he will try it. Will follow-up with him next Monday.
PPLPMDL0800000001	Cleveland	OH	44105	10/12/1999	just gv oxy yesterday uses 10mg only went over breakthrough wont use and qcik uni
PPLPMDL0800000001	Akron	OH	44333	10/11/1999	using oxycontin 1-2 tabs 10mg q12h. using darvocet for carpal tunnel. still usingin vicodin for post op and mentioned refill is the issue. I think potency is still the issue.
PPLPMDL0800000001	Cleveland	OH	44105	10/12/1999	QUICK HIT MOSTLY TEACHES DOESNT SEE MANY PATS
PPLPMDL0800000001	Cleveland	OH	44122	10/12/1999	has pat he was going to give perc to will give oxy 20,mg
PPLPMDL0800000001	Akron	OH	44333	10/11/1999	using 1-2 10mg tabs for most patients even had one patient taking 3 10mg tabs q12h. Mentioned needing the oxy ir and taking APAP.
PPLPMDL0800000001	Bedford	OH	44146	10/12/1999	went over evans and how and when to add uni.went over the asthma case study and identified a couple of pat to convert from bid theoph
PPLPMDL0800000001	Cleveland	OH	44106	10/11/1999	Discussed use of Oxycontin post-op. Dr. could see the benefit in this. He is using Oxycodone post-op so why not use q12h dose. He said he will probably use a lot more. He alaos goes out to Geauga.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/1999	he is not totally sold on the oxy.he is using alot of darv and vic.compared oxy to vic and talked about how to write instead of darc.dosing and specific pat will help
PPLPMDL0800000001	Rocky River	OH	44116	10/12/1999	He wants more uniphyl samples. He is sample responsive
PPLPMDL0800000001	Euclid	OH	44119	10/12/1999	Set up lunch. Introduction. Left some OXY give aways. Reminder of IR and FAST.
PPLPMDL0800000001	Rocky River	OH	44116	10/12/1999	He said he was at an Osteopath seminar in California that had a speaker open the light for him for chronic pain.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Saw Dr. Bokar. He was very busy, so didn't get to say much. He does appear to be using more Oxycontin as is evidenced by first RX. Will see next week. Try to get him to use earlier.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/1999	combo's and getting an earlier conversion.diff things work for diff people he is using alot of vicoprofen and he is not concerned with the limited indications.talked about using different nsaid's together.asked if he ever had difficulty with pc physicians in these cases
PPLPMDL0800000001	Akron	OH	44310	10/12/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Had lunch for the residents. Will be doing Journal Club next week.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/1999	talked to them about doing a program and they loved the idea about doing it at a indoor golf area.will need to contact him back in a week
PPLPMDL0800000001	Barberton	OH	44203	10/12/1999	he said he hasn't used, concerned that his patients might take it on a more shortened interval, tell him it is a longer acting vicodin. he had it placed only for an ACL surgery, then mentioned about knees and hips.
PPLPMDL0800000001	Cleveland	OH	44122	10/12/1999	just rx ir for pat that was put on patch form pain clinic dont know which doc;has only used fast once
PPLPMDL0800000001	Rocky River	OH	44116	10/12/1999	Quick hit in the hall.He is using some Duragesic and some Percocet. He has increased his OxyIR together with his OxyContin.
PPLPMDL0800000001	Parma	OH	44129	10/12/1999	working on program ideas with pain management and legal implications
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Drs. father is on Oxycontin. he has chronic back problems. Discussed use of Oxycontin for post-op. Looked at abuse potential, and fewer side effects, although I did recommend Phenergan 25 for potential nausea. She said she will use it.
PPLPMDL0800000001	Cleveland	OH	44113	10/12/1999	says he will rx xoy on his pat today
PPLPMDL0800000001	Cleveland	OH	44109	10/12/1999	HANKS RX OXY 4 IN LAST DAY;WILL ATTEND JOURNAL CLUB
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Spoke with Cloyd Jacobs, Chief of Pharmacy. We discussed the new JACHO requirements and I explained that i wanted to show him the materials we have to help them meet JACHO requirements. He said they will go together it again in 2 1/2 years. He asked me to put literature together to show him.
PPLPMDL0800000001	Cleveland	OH	44104	10/12/1999	had surg today and may use oxyfast;hardly gives much pain med see thus at st lukes
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Spoke with Deborah about finding out if Oxycontin is on this months P&T schedule. She said she will talk to Alice Leony today. Will follow-up on Friday.
PPLPMDL0800000001	Cleveland	OH	44103	10/12/1999	Spoke with the pharmacist about his stocking of Oxycontin. He said he is stocking it. I told him that the 20mg is the strength that will be used most often. He is leary about stocking narcotics due to addiction, but he has it.
PPLPMDL0800000001	Cleveland	OH	441062057	10/12/1999	I spoke with 2 of the pharmacists on duty. One of the pharmacists says he feels they should stock Oxycontin. They do not. It is because of Darryl Thompson, the pharmacy manager. I will go back and speak with him. He does stock Percocet.
PPLPMDL0800000001	Cleveland	OH	44115	10/12/1999	POD RESIDENTS COMMITTTED TO RXING XOY FOR POST OPE PATS TODAAY;SET UP APPT FOR NOVEM TO FOLLOW UP
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/12/1999	RSIDNETS IN LOUNG GOOD CONV ON U
PPLPMDL0800000001	Akron	OH	44109	10/12/1999	TABBA ON VAC DR JOSHI FILLING IN HAVE BEEN RXING OXY
PPLPMDL0800000001	Rocky River	OH	44116	10/12/1999	talked through the window. He said he has a problem Osteo patient that he will give Oxy a try on.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Dr. said she does very little surgery. Is in charge of Journal Club. I set up Journal for next Wednesday to go over the sunshine study.
PPLPMDL0800000001	Cleveland	OH	44105	10/12/1999	has swtich pat to 10mg q12 who was taking vic 4 per day doing well has another pat he wnts to swtch gave levy article and why cod doestn work
PPLPMDL0800000001	Uniontown	OH	44685	10/12/1999	said he would use oxycontin for acute pain, fractures and has a patients on oxycontin for throat cancer. Not comfortable using for chronic pain. uniphyl, some new patients on theo, COPD, after the inhalers.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Dr. said he has used Oxycontin twice, and both pts. got nauseas. I told him to give anti-emetic prophylactically. I also told him that 2 pts. was not a large enough sample size to make that determination. He agreed. He will contin ue to try.
PPLPMDL0800000001	Akron	OH	44310	10/12/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44310	10/12/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0800000001	Cleveland	OH	44104	10/12/1999	MAKE SURE OXYFAST IS STOCKED AT CENTRAL MED ARTS PHARM;ANDY PHARM;DR TUCKER WAS GOING TO CALL;WILL USE ON ADULT TOLENSENS AND UPP'S ;OXYCONT INSTEAD VIC
PPLPMDL0800000001	Akron	OH	44333	10/12/1999	mentioned using oxycontin in place of Duragesic for all of his nursing home patients. Als said for some chronic back pain patients along with an occasional acute pain. Still has a perception that oxycontin is more potent than vicodin. uniphyl, usinf for nocturnal asthma and COPD patients after atrovent and combivent. asked about children, age and kg weight, I told him 400mg tabs are scored and can break them. senokot-s.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/12/1999	quick call at the window.talked to her about labeling changes and safety issues.how to dose and used the titration guide
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Discussed use of Oxycontin post-op. Dr. was concerned about nausea. Told him anti-emetic prophylactically. Told him to start on 20mg q12h and then go to 40mg 12h if not working. He said he will use more often.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/1999	Dr. did write 2 scripts after I saw him last time. Dr. Weaver signed the script. One pts. did not get pain relief on 20mg q12h. Dr. told him to take 40mg q12h and pt. did well. He had 2 others that couldn't find it at the pharmacy. One of the pharmacies was on Harvard. I told him I would check my pharmacies and let him know who has it. He will contin ue to use.
PPLPMDL0800000001	Cleveland	OH	44124	10/13/1999	OXY for post-op. Find out what he uses. Show adv of short acting over long.
PPLPMDL0800000001	Akron	OH	44333	10/12/1999	Is very concerned about abuse for patients. He has a weel dressed man that has come from Dr. Pottschmidt, was in a car accident and taking 40mg of oxycontin q12h and working, driving functioning normal. Asked if this was a high dose. He kept the patient on oxycontin 40mg q12h. uniphyl, theo is bing used third line after the inhalers, but he is new and open to new information.
PPLPMDL0800000001	Akron	OH	44319	10/12/1999	using oxycontin for chronic pain, that have been on short acting medications, mainly vicodin that patients have come from the ER on. Also said for acute pain, for vertebral fractures, 20mg q12 for most patients and had an elderly woman on compression fracture started her on 10mg q12h. Mentioned using oxycontin for more severe pain conditions. uniphyl, said not starting new patients on theo, slobid?? senokot-s.
PPLPMDL0800000001	Barberton	OH	44203	10/12/1999	what specific types of procedures is she reserving oxycontin for? mentioned using it on a hernia patient this morning, rxing 1-2 10mg tabs q12h and also writing for gallbladder surgery and APAP every 6 hours.
PPLPMDL0800000001	Akron	OH	44304	10/13/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0800000001	Cleveland	OH	44195	10/13/1999	pushing higher doses
PPLPMDL0800000001	Cleveland	OH	44106	10/13/1999	Dr. is placing pts. on Oxycontin after surgery. He leaves them on it for up to 3 months, and if they are still on it, he send them to detox. He loves Oxycontin. He wants to start a non-malignant pain palliative care service with Fred Frost. I told him I will help anyway I can within the guidelines of the company. Gave him Robert Reders number to discuss new products. I also told him about the Ginsburg paper. I left him the information with John Booher, his P.A.
PPLPMDL0800000001	Cleveland	OH	44106	10/13/1999	Spoke with John about Oxycontin. He said they love the product, but appear to only get good results q8h. He said he has tried everything and most pts, do better on q8h. he is obviously not doing something correct. Need to find out when pt. gets started on Oxycontin.
PPLPMDL0800000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0800000001	Twinsburg	OH	44087	10/13/1999	these guys seem to have more potential than the numbers show.talked about equiv to vic and they are all aware of vic.they are hes to use pain meds in the non mal setting but will use for cancer.talked about safety and labeling changes
PPLPMDL0800000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0800000001	Barberton	OH	44203	10/13/1999	mentioned using oxycontin for chronic pain patients, ones that have been on vicodin already, and he said he has used once or twice for acute pain patients. uniphyl, said will used for COPD patietns, adding on a theo instead of increasing the steroid levels. senokot-s, tkae in some poop kits.
PPLPMDL0800000001	Cleveland	OH	44195	10/13/1999	Met Dr. Frost briefly. Gave him a copy of the Ginsberg paper. he seemed interested in this conversion. He asked if he can get Oxycontin at the clinic. I told him yes. He asked about cost. We figured 3X more than MS Contin in the hospital equianalgesically. He didn't seem to mind this.
PPLPMDL0800000001	Akron	OH	44307	10/13/1999	pushing higher doses
PPLPMDL0800000001	Euclid	OH	44132	10/13/1999	Was late for patients. Pain management. Has PT and massage in office too.
PPLPMDL0800000001	Solon	OH	44139	10/13/1999	followed up with zlotnick article to get oxy on form and give him some support with george
PPLPMDL0800000001	Akron	OH	44302	10/13/1999	pushing higher doses

PPLPMDL0080000001	Cleveland	OH	44195	10/13/1999	Worked Spine Center and PM&R clinic.
PPLPMDL0080000001	Cleveland	OH	44195	10/13/1999	Worked the spine center. Saw Dr. Biscup and John Booher, P.A.
PPLPMDL0080000001	Cleveland	OH	44195	10/13/1999	Saw Fred Frost. Presented Ginsberg paper.
PPLPMDL0080000001	Euclid	OH	44119	10/13/1999	Using more OXY than MSC. CE credit for both pharmacists.
PPLPMDL0080000001	Cleveland	OH	44119	10/13/1999	Oxy-using mor ethan MSC. CE credit for both pharmacists.
PPLPMDL0080000001	Euclid	OH	44132	10/13/1999	Discussed Benefits of OXY over short acting opioids. CE credit. Stocks children's Senekot.
PPLPMDL0080000001	Parma	OH	44129	10/13/1999	talked to him about using in the elderly esp in the post op setting and how to write 1-2 to give greater flex.he rarely goes to the 20 mg so it is more important to get him to write more tablets
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	he mentioned that oxycontin is working on patients that have not previously taken vicodin for a post op procedure and the ones that were not are doing well on oxycontin. He said using the 10mg tabs and prescribing 1-2 10mg tabs. I asked if had any patients and he said that he writes all post op scripts ahead of the time in the office .
PPLPMDL0080000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/13/1999	need to find a way to getm ore time or lease something that will stop him for more time showed him the labeling changes and talked about safety issues as well as tolerability in the elderly.he does not treat that many elderly pat's so we talked about it being ok for them, it would really be ok for his younger pat's.he likes to use meds for his more severe only and will use vic for everyday pains
PPLPMDL0080000001	Parma	OH	44129	10/13/1999	there is something that is holding him back from more conversions.showed him the ahcpr book and equiv to hydrocodone
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1999	Saw Dr. Briefly in the residents room. Told him that we were doing Journal Club in 2 weeks. Also got to mention Oxycontin briefly. Will see more in 2 weeks.
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1999	Heard Dr. give talk for Audrey on opioids. Talk was good. We discussed a pivotal client dinner with him. He said he would do it. The only product he mentioned by name in his talk was Oxycontin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/13/1999	labeling and safety changes.how this can the first one used nad how to dose according to ahcpr and make equiv to darv and vic
PPLPMDL0080000001	Cleveland	OH	44109	10/13/1999	show oxy and hydros same
PPLPMDL0080000001	Akron	OH	44302	10/13/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44132	10/13/1999	Said he would speak locally. Doesn't want to travel. Sending in name for train the trainer.
PPLPMDL0080000001	Twinsburg	OH	44087	10/13/1999	compared oxy with vic and how to use and dose.he starts out with darv quite a bit because he perceives it as being safer.talked about the black box warning and how to make oxy mild.will use oxy in the ca setting.
PPLPMDL0080000001	Euclid	OH	44132	10/13/1999	Discussed resources available. Don't normally do lunches in office but wanted to request it from office manager. Poop kits.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	ask where oxycontin fits into treatment vs short acting and morphine or the patch. using alot of oxycontin at edwin shaw hospital, when back pain surgical patietns come from the acute care hospital, if their pain is being controlled on short acting he keeps them on, said usually about a third of the patients and the other two thirds are not being controlled so he converts these patietns to oxycontin and then titrates up.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	his only complaint was the cost of oxycontin and he was comparing to methadone, he is using some for chronic pain because of the cost and he also did mention the nMDA receptors. Using mainly for all low back pains and said easy to titrate adn better for chronic pain control.
PPLPMDL0080000001	Barberton	OH	44203	10/13/1999	mentioned that the patients he is putting on oxycontin are patients that he is converting from short acting mainly vicodin, and alot of low back pain patietns, most commonly converting to the 20mg tabs q12h. uni, said using for COPD patietns that are not being controlled on the inhalers, instead of using higher steroid doses adding on uniphyll. senokot-s.
PPLPMDL0080000001	Euclid	OH	44119	10/13/1999	Poop kits for Onc Clinic. Pam, RN, said she would recommend OXY and titration where appropriate.
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1999	Dr. is a new pain fellow. He really like Oxycontin. I told him of the Ginsberg paper for converting form IV morphine. He was converting to oral morphine and then to Oxycontin. He says there are fewer side effects from Oxycontin. He is using breakthrough as a titration guide. He will be big for us.
PPLPMDL0080000001	Cleveland	OH	44106	10/13/1999	Dr. is a new pain fellow. He really like Oxycontin. I told him of the Ginsberg paper for converting form IV morphine. He was converting to oral morphine and then to Oxycontin. He says there are fewer side effects from Oxycontin. He is using breakthrough as a titration guide. He will be big for us.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	he still has the idea that oxycontin is not covering the pain and that it causes more nausea. He tried 1-2 20mg tabs q12h and said 1 20mg was not enough and that 2 20mg tabs made the patietns sick. I mentioned the 10mg tabs and he is apprehensive. His patients are taking 2 vicodin every 4hours post op.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	dr said he tried about 20 patients on oxycontin post op using the 10mg tabs taking 1-3 tabs and 8 out of every 10 patients called back and said it was not working the next day. I was also talking with dr kperley and he mentioned that some patietns you are not going to get completely pain free. So I asked him if he would tell them to stay with it for at least two or three days. The he said he has some patients taking 2 vicodin evry 3 hours so they are taking 16 vicodin a day. So I told him to write 1-2 2mg tbas q12h and start them taking 2 20mg tabs post op. He was doing this on a lady he was going into surgery.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	dr mentioned he does not use alot of oxycontin, he said he has used on a chronic patient or two mentioned low back. Post op, knees and hips he mentioned they are on morphine pca for first 24 hours then they go home on either tylox or vicodin. Mentioned short acting and the placebo effect that patients like. Long acting he is worried about the medication not lasting 12 hours and having them need to take something else. mentioned that the nurses have to know exactly what to do.
PPLPMDL0080000001	Akron	OH	44333	10/13/1999	dr said he ahs used oxycontin on a patients or two, the 10mg tabs. He said that every patients is different and that he uses all the different types of opioids post op. He mentioned the q12h dosing as a benefit.
PPLPMDL0080000001	Cleveland	OH	44109	10/14/1999	will never get comfortable enough to use more oxy and will stick wihlt low doses
PPLPMDL0080000001	Cleveland	OH	44109	10/14/1999	need to get him to luse more and get new starts on uni
PPLPMDL0080000001	Lyndhurst	OH	44124	10/14/1999	Sees 2-3 pts per week that he puts on Oxy. Uses OxyIR too. Still leaves patients on combos if they are happy. Drop off things when at Hillcrest but not worth regular scheduling.
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	quick hit samplse jst came in
PPLPMDL0080000001	Tallmadge	OH	44278	10/14/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	hasnst written any narcs today leaving in an hour oxy working well
PPLPMDL0080000001	Tallmadge	OH	44278	10/14/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44113	10/14/1999	uses oxy on nursing home and has one ca pat on it wnset over dosing and time;aske for new starts of uni
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	in bad mood today singed fdr uni and asked about oxy told hm max pills for vicopr is 5 per day and not more than 10days said that was bs
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/14/1999	safety in elderly labeling changes and how oxy can be the safest.roth data and otc pain meds
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	witn over dosing and adva of uni and reminded of oxyir
PPLPMDL0080000001	Garfield Hts	OH	44125	10/14/1999	follow up with form approval status followedu p with form approval and he said that he has been using the ir in conjunction with oxy.he isnot dosing enough for breakthru but is hesitant to go a little higher
PPLPMDL0080000001	Cleveland	OH	44124	10/14/1999	Says she switches patietns from short acting agents to OXY. Numbers don't show that she's doing much.
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	syas hasnt written any vic or oxy lately;only refills on darv went over how he could use oxy instead; aand quick reminder of uni
PPLPMDL0080000001	Cleveland	OH	44113	10/14/1999	asked for new starts on uni just returned form being home ill for a month;not comfortable using oxy will send those pats to nichols
PPLPMDL0080000001	Lyndhurst	OH	44124	10/14/1999	Discussed using post-op. Said he would. Covered dosing.
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	has 2 pats in mind forgot and wont use it on self paying pats
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	will only use oxy on ca wnt over dosing and time is refereing pats to dr allen and hasnt seen them back very happy aoubt that wants to come to hear speaker keep asking
PPLPMDL0080000001	Lyndhurst	OH	44124	10/14/1999	Called for samples. Find out where he positions UNI. Patient profile.
PPLPMDL0080000001	Cleveland	OH	44113	10/14/1999	using more oxy and evem mentions it in his talk for philipino society has successsfully swithced long term vic pats to oxy
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	seeing a occasional fast
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	inservice with night nurses presented pat who's pain was not contrelled
PPLPMDL0080000001	Mayfield Heights	OH	44124	10/14/1999	Radiology lunch.
PPLPMDL0080000001	Stow	OH	44224	10/14/1999	discussed disease states and how oxy does not have limitations and how to use like vicodin.used the addiction and pain pat definitions from stillman.
PPLPMDL0080000001	Gates Mills	OH	44040	10/14/1999	Still using a lot of Duragesic. Not starting pts early enough. Concerned about cost.
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	has used since I saw him last see if he shows up on 1st rx
PPLPMDL0080000001	Cleveland	OH	44111	10/14/1999	afraid of sce2 d opioids will use vic on chrooc back
PPLPMDL0080000001	Cleveland	OH	44102	10/14/1999	aske for new starts of uni and went over how hydr and oxy same and hwo 10mg oxy same as dar and ty3
PPLPMDL0080000001	Stow	OH	44224	10/14/1999	trying to find what is the difference between vic and oxy patient.he has a tendency to wait a while before he goes to oxy even though he gets good results with vicwnt over pharm and compared them to combos
PPLPMDL0080000001	Cleveland	OH	44128	10/14/1999	he is a little confused on timing of the medicine.It is better to give pain meds at several intervals than all at once.talked about how drugs are delivered and hwy oxy is different and better.he is still using perc and durag.when to add on uni and how to convert other bid and generic
PPLPMDL0080000001	Cleveland	OH	44128	10/14/1999	he wanted data on sickle cell and talked about how to use just like the combos but since there is no ceiling he can stay wit htthe oxy.
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	need to find out why she put pats on oromorph and not oxycon;also go over active mebolites of oxy
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	has pat on 360 of oxy and 1000mg of mscontin;ask how the pat ended up on ms
PPLPMDL0080000001	Rocky River	OH	44116	10/15/1999	Find out why he is not writing Uni He is finally writing Uniphyll. He said so far so good. He wanted more samples to patients started. Get him to use more by going after generic.
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1999	sent home post op pat on 100mg of oxy thinks he may do drugs or drink;will not use ir or any breakthrou
PPLPMDL0080000001	Cleveland	OH	44109	10/15/1999	wrote oxy for post op pat today;make sure he keeps rxing
PPLPMDL0080000001	Tallmadge	OH	44278	10/15/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Garfield Hts	OH	44125	10/15/1999	martin pak.talked about add on and how to convert bid and generic
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	has need for liquid will use oysfaset and is using oxyir
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	used post op today and has pat in house from yesterday
PPLPMDL0080000001	Cleveland	OH	44106	10/15/1999	Met with Dr. Hullisz. he is giving two talks on pain management and wanted some information on pain management. I gave him some.

PPLPMDL0080000001	Cleveland	OH	44195	10/15/1999	Met with Laura Wood and Nancy. They are the nurses involved with clinical trials. They also do a lot of pain management with their clinical trial pts. Left Laura 12 AHCPR cancer guidelines. Also want some poop kits. Will bring them some kits.
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	discussed uni with res and titration on oxy and breakthrough
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	lunch agt tumor bd and met with chery corrinio
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	pharm week coming up need to do something for jim
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	dr said he has a few new patients on uniphyl, never gets real specific, did mention 400mg tabs are scored to start a patient on 200mg.
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	reminded him ca studies wer dne up to 720 mg seemed surprised
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	uses sometimes but not alot
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	is moving to alabama in december;
PPLPMDL0080000001	Akron	OH	44310	10/15/1999	600 mg eqval conversion to 300 mg bid
PPLPMDL0080000001	Cleveland	OH	44111	10/15/1999	tried using oxyfst and pat couldnt find gave stocking list and oxy for post op
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	ask if no peaks and troughs and q12h dosing is enough to write oxycotin over vicodin? quick reminder to dr, told him I was here to break the habit of vicodin.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. is 5th yr. resident. Said he is using Oxycotin. Likes it because of less addiction potential. Appears to be using for the medications he send the pts. home on. Writing for 1-2 weeks.
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	using the 400mg tablets and then going to BID theo because of concern for dose dumping or toxic levels with a qd dose of 600mg. I showed the asthma multiple actions card to show 600mg getting a blood level of around 12. He said he would try a 600mg tab.
PPLPMDL0080000001	Berea	OH	44017	10/18/1999	he is using for more severe cases.has used in arthritis but only for patients that have failed nsaid and other regimens.talked about using in conjunction with the nsaid and not waiting so long
PPLPMDL0080000001	Akron	OH	44303	10/18/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Had lunch for the residents. Notes under individual physicians.
PPLPMDL0080000001	Independence	OH	44131	10/18/1999	not sure why he is so loyal to msc.he is very set in his ways.need to prove that oxy is better choice and the starting point may be with the nursing staff.he does not like to talk about specific pat and feels that since he knows what he is doing that would give too much information.
PPLPMDL0080000001	Tallmadge	OH	44278	10/18/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44310	10/18/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	not doing much pain management with oral medications, he does some blocks.
PPLPMDL0080000001	Cleveland	OH	44130	10/18/1999	he is using alot of gen and bid theoph.need to get him to convert. followed up with his case and talked about the grand rounds programs and threw a couple of names out for him.showed him martin and pak and talked about getting more specific when he uses theoph and talked about extra assurances for patients.also went over how to convert
PPLPMDL0080000001	Middleburg Heights	OH	44130	10/18/1999	followed up with the phone calls that they always get about se with pain meds.they are getting with oxy but they are also getting with vic and used the nurse to verify the volume.talked about generic vic and the safety and labeling changes
PPLPMDL0080000001	Oakwood Village	OH	44146	10/18/1999	need to find something that he is not sarcastic about he deeply cares about his pain patients and often has to convince them or a family member that it is ok to take the oxy and other pain meds.even took a couple to a pain conference.cost and his skepticism are his major drawbacks
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. said he has been using Oxycotin more often. He said he is on Dr. Anderson's service and has told him about it also. Dr. is a fellow in sports medicine. He said he had one pt. that was eating it like candy. I told him that maybe he needed more for pain relief. He also mentioned using it q8h.
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	ask what it will take to increase oxycotin use and replace some of the short acting opioids, or why is he still using short acting over oxycotin? said placebo effect some patients just want to take something every 4 hours. Asked about duragasic and advantages of oxycotin vs it. He said he put two patients on it that haven't been controlled on anything including oxycotin. Also mentioned Kadian. I mentioned benefits of oxycotin. I just asked him to increase his oxycotin rx'ings.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. said he is not using much Oxycotin at this time, as he is on Hand service and Dr. Culver is a Percocet man and will not change. Dr. said if I get a stamp made, he will let me stamp a few scripts for him. Will have one next
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Lunch in-service for the Ortho residents.
PPLPMDL0080000001	Euclid	OH	44119	10/18/1999	CME office. Sponsoring 11/18/99 program. Setting up Fifth Vital sign for early next year.
PPLPMDL0080000001	Tallmadge	OH	44278	10/18/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Parma	OH	44134	10/18/1999	add on with uni and when.samples are important and so is keeping the name in front of him
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Saw Dr. at lunch. He is familiar with Oxycotin, but is not using much. Will need to discuss what he is using post-op. He does mainly foot and ankles. he did not discuss many specifics with me on Oxycotin.
PPLPMDL0080000001	Barberton	OH	44203	10/19/1999	dr black mentioned that about half of his tho are new starts and the other half are maintenance. He said he has some patients on uni.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr is an intern. I discussed the benefits of using Oxycotin post-op as opposed to using a q4h short-acting opioid. He agreed with the philosophy. He said he would use.
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	it gets harder to talk to dr about oxycotin and pain management each time. Oxycotin is being initiated after patients come in on short acting opioids and they are not being controlled, then he will convert. If the patient is doing ok on short acting he sometimes will keep them on the existing opioid.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. said he likes idea of long acting because there is no street value to the meds. He said he is using it. Need to get more specific as to when he is using it and what dose he is starting pts. on.
PPLPMDL0080000001	Parma	OH	44129	10/18/1999	acl and short term benefits went over short term data and how oxy can be used instead of vic.he said that he likes the call in availability.his biggest problem is that he keeps getting out of the habit and more follow up will be required
PPLPMDL0080000001	Parma	OH	44129	10/19/1999	used the case study to try to identify a couple ofpat for conversions
PPLPMDL0080000001	Cleveland	OH	44106	10/18/1999	Met with Andrea Dracon. She is Dr. Silverman's nurse. She told me that the Drs. are using a lot of Oxycotin. She said that what they use depends on physician preference. She seems to think that all the physicians at UH are "cutting edge" physicians, and know it all about pain management. I asked her all about pain management. I asked her if they will convert a pt. off of Oxycotin if they believe that opioids have no ceiling. She did not have a good answer. Will keep in touch with her on a monthly basis.
PPLPMDL0080000001	Cleveland	OH	44106	10/18/1999	Met with Dr. She said she is using a good deal of Oxycotin. She said if pt. if taking Cills more than twice a day, she goes to Oxycotin. She said that when pts. get more than 40mg q12h, she goes to morphine. I explained to her that she can increase the dose of Oxycotin just as she did with MS Contin. She appeared not to know this. She did say that Oxycotin appears to cause less sedation. She said she will continue to use. Ned to concentrate on getting her to increase doses.
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	dr shin is still mainly using the 10mg and 20mg tabs. His titration scheme is to go q8h before going up to the next strength tablet. Still using Ms Contin for more severe pain patients, if he can not control them on oxycotin, which is usually only 20mg q8h.
PPLPMDL0080000001	Akron	OH	44203	10/19/1999	dr frank quick mention of oxycotin, he said he has used a couple of times for fractures.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. said he is still using Oxycotin, but is using 10's. He said he feels like he has more control. He starts with 10mg q12h and then goes to 20 if he needs to.
PPLPMDL0080000001	Parma	OH	44129	10/19/1999	conversions from bid and generics.kirtan and uni dosing benefits he said that some patients like to take meds twice a day.talked about the reliability of brand vs generic
PPLPMDL0080000001	Cleveland	OH	44195	10/18/1999	Dr. Goodwin said it is getting a lot easier to get Oxycotin in the hospital. He is not having to hassle with pharmacy as much as he used to. He said he is seeing many pts. get started on 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	quick hit too busy to even sign for samples
PPLPMDL0080000001	Cleveland	OH	44113	10/19/1999	just recived samples of uni and does use;
PPLPMDL0080000001	Akron	OH	44333	10/18/1999	he mentioned that he uses short acting medications for post op, 7 days or less. Mentioned codeines and hydrocodones. I went over oxycotin and then he said he writes percocet 1-2 tabs q6h for post op. APAP is a concern too. I told him to write 1-2 10mg tabs q12h post op. He said he would use oxyfast for cancer patients. Senokot-4 for bowel control.
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	one pat couldnt get 20mg told him walgreens;agreed if pat didnt get relief it wasnt correct dose;some pats didnt tolerate uni but will keep truing to switch
PPLPMDL0080000001	Cleveland	OH	44113	10/19/1999	has used in house and out patient;find out what types of pats
PPLPMDL0080000001	Cleveland	OH	44106	10/19/1999	Talk to Dr. about when he starts a pt. on oxycotin. What are they on when they come to him? Discussed P&T status of Oxycotin at V.A. He said he will go to the meeting when it gets before the P&T committee. I will keep him informed.
PPLPMDL0080000001	Akron	OH	44307	10/19/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44307	10/19/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	show info on active meb and also show sue
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	tumor bd
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	went over martin pak study does use reminded him tablets can be cut in half
PPLPMDL0080000001	North Royalton	OH	44133	10/19/1999	safety issues and adding on to nsaid. roth data and ra paper follow up from last lunch and talked about ra data.he is starting to add on sooner to the nsaid patient.he said that he is a pain advocate but he has some significant barriers.it seems like he treats pain only when it is absolutely necessary of the dis state is extremely bad.
PPLPMDL0080000001	Akron	OH	44307	10/19/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44195	10/19/1999	Did lunch for the Dr. with David Dohar. We discussed his use of Oxycotin. He says he is not using much MS Contin anymore. Likes Oxycotin better. This is David's physician. Will not see him anymore.
PPLPMDL0080000001	Cleveland	OH	44113	10/19/1999	concerned about pi says cant use oxy 12-24 hrs post oper;just had rx for out patient
PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/19/1999	aps equivle he felt the dosing equivalents were way high in the aps book but not inappropriate.showed the package insert and it seemed to make a litte better sense. he needs to be reminded
PPLPMDL0080000001	Barberton	OH	44203	10/19/1999	still worried about legal issues when rxing opioids for chronic noncancer pain. uni, no new patients on theo, maintaining some COPD patients on theo. senokot-s.
PPLPMDL0080000001	Cleveland	OH	44109	10/19/1999	has papers for pnt committee at desk;was discussing pat on morp need to discuss active meb
PPLPMDL0080000001	Cleveland	OH	44113	10/19/1999	went over xoy adn potency;has used ir in house
PPLPMDL0080000001	Barberton	OH	44203	10/19/1999	still using after vicopren and then going to oxycotin with celebrex or vioxx, he said he sticks to his protocol.
PPLPMDL0080000001	Akron	OH	44307	10/19/1999	oxy vs vicodin and perc for non malign pain, copd step ladder

PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	excellent lunch with 7 ortho res and 2 attendings;tom from clinic comitted to using on trauma pats;steve hanks commt to sending pats home with 10mg insted of tyl or vic which he considered weaker opioids untill i showed him pi and us dept of health
PLPMDL0080000001	Akron	OH	44203	10/19/1999	dr frank
PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	had pat on morph pca tried to discuss active meb didnt seem real interested
PLPMDL0080000001	Akron	OH	44307	10/19/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	asked him to use lutheran rx pad when he writes oxycontin;discussd supporting alpino speaker and dinner
PLPMDL0080000001	Barberton	OH	44203	10/19/1999	ask dr if he has any other procedures that would be candidates for oxycontin? mentioned that on gall bladder patient, (female) experienced itching and switched off of oxycontin. Said using on hernia, gall bladder and lap
PLPMDL0080000001	Barberton	OH	44203	10/19/1999	caught doctor quick in hall outside of the physicians lounge. He said he has used some, for post op, cancer pain. mentioned 20mgs.
PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	committed to using more;wnet over potency vs vic and delivery syst may come to cac
PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	finds it works well in trauma pats but has had hard time getting one amputee of it cause it wrks so well;see what happend wrth that patient
PLPMDL0080000001	Cleveland	OH	44115	10/19/1999	still thinking about usig oxy
PLPMDL0080000001	Cleveland	OH	44109	10/19/1999	is using oxy and vic or lortab together
PLPMDL0080000001	Cleveland	OH	44130	10/19/1999	more ahcpr data and the oa study again non malignant data and dosing ranges in the pi
PLPMDL0080000001	Independence	OH	44131	10/19/1999	need to focus on his perc pat and get those conversions quicker he goes to long acting meds as soon as he feels pain will be a chronic thing,he is using oxy because of his training at metro and from the conversation it appears that his perc is being used as breakthru,we talked about the titration guide and how to dose with the 3-2 rule,also talked about using the fast and the ir instead of perc,asked about his success with the oxy and how none of the other group seems to getting same results and he said that they are hard to break from old habits,he said that using ms and duragesic together was dumb,they liked the poop kits alot.
PLPMDL0080000001	Barberton	OH	44203	10/19/1999	what new cases that he is still using vicodin on would be appropriate for oxycontin? or what cases is he still using vicodin on vs oxycontin? using mainly on hernia patients, 20mg q12h with APAP. I asked about gall bladder surgery, and he said he hasn't tried it yet. Mentioned that has vicodin standing orders for patients to go home on.
PLPMDL0080000001	Barberton	OH	44203	10/19/1999	ask what common surgery he performs that he is willing to use more oxycontin? He said he gave oxycontin a good test and gave it to patients that have not been able to be controlled on percocet or vicodin. Using 1-2 10mg tabs q12h post op. Als mentioned that a patient with chronic panceatitis is doing well on. also mentioned a hernia patient on oxycontin.
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	lunch. He admitted that he uses a fair amount of Vicodin. We went over delivery less abuse, and less dosing and acute use. He admitted that there are many advantages over Vicodin and he will use it more often.
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	lunch. He said he has used OxyContin on a couple of chronic pain patients. He agreed that it is a good drug. We compared to Percocet and he admitted the advantages with the delivery system and less abuse potential.
PLPMDL0080000001	Warrensville Hts	OH	44122	10/20/1999	pats having hard time getting oxyfast likes it better than oxyr doesnt have any high dosed oxy pat right now
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	He said he has only used OxyContin for some oncology patients. Showed him that OxyContin can be used for acute and chronic and right after NSAIDS. He liked the delivery.
PLPMDL0080000001	Warrensville Hts	OH	44122	10/20/1999	whats the highest dose oxycont today;uses pca for three days post oper and then oxy need to find out why he wouldnt swtch sooner
PLPMDL0080000001	Cleveland	OH	44109	10/20/1999	quick hit at grand rounds,
PLPMDL0080000001	Cleveland	OH	44102	10/20/1999	wnet over diff of side effects of morph vs oxy
PLPMDL0080000001	Parma	OH	44129	10/20/1999	aps equivalence to vic and t3 showed him the equiv in the pi and habit seems to be biggest drawback,he liked the labeling changes and safety issues
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	set up lunch. He says that he doesn't use many pain meds but he really does. He said he has been using Uniphyl as well
PLPMDL0080000001	Cleveland	OH	44106	10/20/1999	Will be doing in-service at Journal Club. Will go over Sunshine Study. Did in-service on Oxycontin and pain management. It went very well. Brian Futrell had a pt. that we discussed who he was going to convert to Oxycontin. Will need to follow up with him.
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	He said he is getting more comfortable with OxyContin and writing more and more. He said he normally tells the patient to get some Senokot as well
PLPMDL0080000001	Westlake	OH	44145	10/20/1999	He said he uses OxyContin occasionally but has not gotten into the habit yet. He thinks OxyFast is too concentrated. He uses a fair amount of Lortab
PLPMDL0080000001	Parma	OH	44129	10/20/1999	he is not doing anything with po meds,he is the dir of the anest and may be a help in getting to dir of cardio thoracic
PLPMDL0080000001	Parma	OH	44129	10/20/1999	show martin pak in an effort to separate theoph from uni and bids;and generics,show how to convert talked about 94 yr old patient that has a history of 3 paks a day minus 3yrs,gave pat uni but was still having symptoms at night because he was taking in the am,talked about dividing the dose,he is hes to use higher dose because of tachycardia and other heart problems.
PLPMDL0080000001	Westlake	OH	44145	10/20/1999	had a quick hit in the hallway. He said he prefers OxyContin over anything
PLPMDL0080000001	Cleveland	OH	44122	10/20/1999	said he just started pat on oxy20mg and pat came back and wnated to kiss him it worked so well;gve him poop kits and liked very much
PLPMDL0080000001	Cleveland	OH	44195	10/20/1999	First meeting. Also with Mary Ann Karam. Dr. said she is the main one for pain management. Find out where Oxycontin fits into their pain medication scheme. Dr. said most of his patients are on Oxycontin. He said after the PEI program, MS Contin was phased out, although the XPonent data do not verify this. Dr. said Mary Ann Karam is the one responsible for all the pain management. Dr. said Mary Ann starts all pts. on 2 Skt-5 t.i.d. Mary Ann says all are started on 2 b.i.d. Get Mary Ann the laxative protocol.
PLPMDL0080000001	Akron	OH	44302	10/20/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44111	10/20/1999	he doestn use oxy when cost is concern went over cst of oxyire and samples senk
PLPMDL0080000001	Akron	OH	44302	10/20/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44106	10/20/1999	This physician is an endocrinologist. He also does some primary care. I called on him by accident thinking he was a PUD. He is not a physician I will regularly call on.
PLPMDL0080000001	Cleveland	OH	44122	10/20/1999	has three oxyfast on shelf
PLPMDL0080000001	Warrensville Hts	OH	44122	10/20/1999	res who was suppose to use oxy on dr gemmas pat gave him percocet;
PLPMDL0080000001	Cleveland	OH	44109	10/20/1999	dr allent at grand rounds
PLPMDL0080000001	Rocky River	OH	44116	10/20/1999	He said he gets only 10 or 20 mg scripts. We talked about delivery system and abuse potential
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	Talked about abuse potential which he said is a problem in this area.
PLPMDL0080000001	Cleveland	OH	44102	10/20/1999	wanted samples of uni must be using cause samples are almost gone
PLPMDL0080000001	Beachwood	OH	44122	10/20/1999	had trachem and didnt use oxy on that pats
PLPMDL0080000001	Parma	OH	44129	10/20/1999	aps booklet and equiv using success of robertson to see if can influence his habits.
PLPMDL0080000001	Parma	OH	44129	10/20/1999	he is getting good results and likes the fact that he is getting a longer duration,need to get his influence and help with others in the group
PLPMDL0080000001	Parma	OH	44129	10/20/1999	aps equivalencies to vic showed the pi equiv and talked about everyday patients and some of the dis states that he is treating.
PLPMDL0080000001	Cleveland	OH	44102	10/20/1999	wtm over side effects of morph vs oxy;not in good mood signed for uni and wkled away
PLPMDL0080000001	Parma	OH	44129	10/20/1999	saw him in the surgery lounge,he was not doing a procedure but was doing rounds,talked about any of those patients that he was seeing and if they were in pain and how to order oxy for them,he did not answer any questions about standing orders
PLPMDL0080000001	Akron	OH	44302	10/20/1999	pushing higher doses
PLPMDL0080000001	Warrensville Hts	OH	44122	10/20/1999	rx a couple lorcet today said pats just want refills wont rx 2 together wants to try himself;had one pat in mind that has nuropahytey and doesnt like to take much meds;
PLPMDL0080000001	Cleveland	OH	44106	10/20/1999	Discuss Dr. views on Oxycontin. When does he use it and why? Will he use in plsc of Cilis? Dr. is using almost exclusively Oxycontin. He seems to know how to titrate and is very happy with the results. I discussed Oxyfast with him and also Senokot-S. he was just using plain Senokot and a stool softener. He will be on staff in a few months.
PLPMDL0080000001	Cleveland	OH	44106	10/20/1999	Dr. is big supporter of Oxycontin. He said most of his pts. are on it if need an opioid. He said most pts. get started on 20mg q12h and get titrated if needed. Next time. Find out how often he titrates.
PLPMDL0080000001	Parma	OH	44129	10/20/1999	he said that he is using half the oxy in the hospital,he is using higher doses,he is using pre op so we talked about using in the outpatient setting and we talked about dosing 1-2 of the 10 and 20mg,he is sometimes titrating to 40mg,tryign to get him to influence surgeons,he said that wolani is getting alot of nausea when he uses
PLPMDL0080000001	Cleveland	OH	44106	10/20/1999	Dr. is in charge of residency program... Discussed Oxycontin with him. He had heard of it, but was using MS Contin. Asked him to convert pt. to 20mg q12h of Oxycontin. He said he would. I asked if I could provide a speaker. He said usually pharmaceutical company's not allowed. Will work through the chief resident to get one scheduled.
PLPMDL0080000001	Westlake	OH	44145	10/20/1999	He said he is a Lortab uses. Showed that both are similar strength and that patients will get a smooth 12 hour control with Oxy
PLPMDL0080000001	Cleveland	OH	44113	10/20/1999	wants oxy stamp 1-2 10mg q12
PLPMDL0080000001	Lakewood	OH	44107	10/20/1999	She was somewhat familiar with OxyContin but didn't know the major advantages. Compared it to Vicodin where she liked the better delivery system and the 12 hour control and less chance for abuse.
PLPMDL0080000001	Cleveland	OH	44127	10/21/1999	<b>overheard pats begging for percocet for foot wart thompson started to rx percodan says less abused;another doc told him oxy is stronger than per and vic showed him how tyl3 and oxy10mg same see if he gave that pat oxy;says cleve cops talking to him because he's had some pats selling drugs</b>
PLPMDL0080000001	Warrensville Hts	OH	44122	10/21/1999	follow up with riteaid has 3 bottles of oxyfast;
PLPMDL0080000001	Cleveland	OH	44127	10/21/1999	just put two degen disc pats on oxy;didnt discuss any spec uni pats
PLPMDL0080000001	Cleveland	OH	44144	10/21/1999	committed to using on his post op today
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	gave vic today
PLPMDL0080000001	Euclid	OH	44119	10/21/1999	Speaking on pain mgmt 11/18. Promotes medical mgmt v blocks and other procedures.
PLPMDL0080000001	Cleveland	OH	44195	10/21/1999	Saw Dr. at Spine Center lunch. He asked for more conversion charts and said they could use some on M53, which is the rehab floor. Will try to set up an in-service with the floor nurses on Oxycontin.
PLPMDL0080000001	Cleveland	OH	44127	10/21/1999	had lapro d&c andused oxy 10mg
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	discussed using ir instead of perc in hospital
PLPMDL0080000001	Cleveland	OH	44122	10/21/1999	asked if he was going to use oxy today in or said maybe
PLPMDL0080000001	Barberton	OH	44203	10/21/1999	addiction is always the concern and the legal problems. uniphyl, theo is the last resort,
PLPMDL0080000001	Richmond Hts	OH	44143	10/21/1999	Sample drop. Reminders mentioned.
PLPMDL0080000001	Uniontown	OH	44685	10/21/1999	oxycontin has been placed more for cancer pain. She is using vicodin for short acting, compared oxycontin to vicodin and she said has not written any vicodin either. uniphyl, coming into respiratory time, she said she has a COPD patient in mind, 400mg in the evening.



PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	discussed wind up ,has pat who was on vic and per didnt help then they put her on oxy10 pm 20am and did great
PLPMDL0080000001	Cleveland	OH	44109	10/21/1999	quick hit on both didnt need uni smples this time
PLPMDL0080000001	Cleveland	OH	44195	10/21/1999	Did lunch for the Spine Center. Was not productive. Will probably not do again. Can see Dr. Frost in the clinic. Dr. Segal not worth seeing.
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	inservice with nurses on SD who step ladder and conver and time
PLPMDL0080000001	Cleveland	OH	44109	10/21/1999	journal club was able to present all products
PLPMDL0080000001	Warrensville Hts	OH	44122	10/21/1999	tumor bd lots fo gs tumor cases;stomach,colon,pancreatic;and also lung case not discussed cause denholm didnt show up
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	bagels in or
PLPMDL0080000001	Mayfield Hts	OH	44124	10/21/1999	Dropped off power pak. Checked stocking of Oxy.
PLPMDL0080000001	Mayfield Heights	OH	44124	10/21/1999	Surgery Department-Lunch Sceduled
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	says he just follws what collis or kim wants him to rx not initialng any rx;s,take him off as core
PLPMDL0080000001	Cleveland	OH	44102	10/21/1999	has written oxy in last couples weeks;has not written vic;good disc about uni and switching pats for compliance
PLPMDL0080000001	Akron	OH	44314	10/21/1999	Still using vicodin for short acting and then going to oxycontin for more chronic pain. uniphyl, more severe COPD patients.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/21/1999	focused on everyday pat and not nh or long term chronic.uses vic for most of his acute pain but does not see them as oxy candidates.went over acl data and showed that there is advantages even using in the shorter term.
PLPMDL0080000001	Cleveland	OH	44195	10/21/1999	Spoke with Dr. briefly at Spine lunch. Dr. is probably not going to use a lot of Oxycontin. He says he is using it, but it is hard to get a straight answer out of him.
PLPMDL0080000001	Middleburg Hts	OH	44130	10/21/1999	he gave information about future indian programs coming up.talked about using hte fast and where he can get it.showed stocking list
PLPMDL0080000001	Middleburg He	OH	44130	10/21/1999	he likes the idea of the long acting.he said that he does not believe the potency.showed him the ahcp nad he kind of was surprised at the high dose and tried to show the dose as being for ca and he would not need so much for post op
PLPMDL0080000001	Cleveland	OH	44113	10/21/1999	only using for outpat surgery
PLPMDL0080000001	Mayfield Hts	OH	44124	10/21/1999	Said he would use today. Liked the idea that he would prescribe fewer tablets.
PLPMDL0080000001	Richmond Heights	OH	44143	10/21/1999	Wanted Uni. Needs reminding about Oxy.
PLPMDL0080000001	Akron	OH	44310	10/21/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Cleveland	OH	44115	10/21/1999	asked why he wouldnt use more wouldnt answer;asked him to use it on his post oper today;had total knee and sholder woldnt commit
PLPMDL0080000001	Cleveland	OH	44111	10/21/1999	used 10mg on oa pat which he normalthly wouldnt have done she was taking a couple rsads adn gave oxy in er and pat got relief within hr will use on kidney stone;also showed how oxy is same as hydro
PLPMDL0080000001	Barberton	OH	44203	10/21/1999	working on titrating oxycontin to higher doses and not going to duragesic. Mentioned t ecost at higher doses, 80mg tabs. Staying with oxycontin until on 3 or 4 80mg tabs then tendency to go to the patch.
PLPMDL0080000001	Barberton	OH	44203	10/21/1999	quick mention of oxycontin when he was leaving tumor boards, ease of titration with oxycontin along with the propo onset of ACTION.
PLPMDL0080000001	Barberton	OH	44203	10/21/1999	concern with titrating to higher doses and adding on the patch. She did mention variable absorption rate and not getting good pain contol.
PLPMDL0080000001	Mayfield Hts	OH	44124	10/21/1999	Loved the idea of using OXY post-op. Said he would. Discussed dosing and titration.
PLPMDL0080000001	Uniontown	OH	44685	10/21/1999	she has put two new patients on oxycontin both on 20mg q12h, they were both on vicodin and concerned about abuse with oxycontin. Acute pain. uniphyl, said for COPD patietns she will use uniphyl, start on 400mg
PLPMDL0080000001	Cleveland	OH	44122	10/21/1999	uses 10mg 1-2 q12 asked about using breakthrough dosent do knw but may
PLPMDL0080000001	Warrensville Hts	OH	44122	10/21/1999	pokos uses 10mg 1-2q12 some use 10mg 2-3 q12;and cheif don uses 20mg;discussed ir for breakthrough;and rxing on hspor rx pads
PLPMDL0080000001	Akron	OH	44314	10/21/1999	vicodin use is for acute pain of 5 days or fewer, on an as needed basis. If take around the clock the goes to oxycontin. More for chronic pain use and cancer pain. She is getting more involved in VNS hospice. uniphyl has two COPD patients that she is starting on 400mg tabs q12h. senokot-s.
PLPMDL0080000001	Akron	OH	44203	10/21/1999	she said she wrote two scripts, a few weeks back, but vicodin is still a habit. She had a hip fracture and she said going to use the 20mg tab q12h.
PLPMDL0080000001	Warrensville Hts	OH	44122	10/22/1999	discussed prephib in nov to get a better feel for his pat populaton
PLPMDL0080000001	Warrensville Hts	OH	44122	10/22/1999	saw all his oxy rx's today about 4
PLPMDL0080000001	Beachwood	OH	44122	10/22/1999	dont use breakthrough and admits they could be using more
PLPMDL0080000001	Cleveland	OH	44109	10/22/1999	samples just came in hard to get in good discusson wont admit to using much theop
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Left Poop kits on this visit. Dr. wanted to know what the % of Oxycontin in the urine is. They are starting to urine screens on pts. and want to know if it is identifiable. We found the information in the package insert. I need to get more specific with this physician about his prescribing practices with Oxycontin.
PLPMDL0080000001	Westlake	OH	44145	10/22/1999	get him more Uniphyl samples. If he has them he will write it. He has a good handle on OxyContin and knows most of the key advantages over short acting.
PLPMDL0080000001	Cleveland	OH	44144	10/22/1999	plenty of uni samples has not used lately;oxy only on ca pats
PLPMDL0080000001	Beachwood	OH	44122	10/22/1999	make rx pads for him for ir and fast
PLPMDL0080000001	Lakewood	OH	44107	10/22/1999	He said he is being loyal to Uniphyl when he needs to use it. He writes OxyContin and Vicodin.. Try to shift some of the Vicodin away
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Left Poop kits on this visit. Didn't get to say much to the Dr., but she was listening to a discussion I was having on Oxycontin in the urine.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	why wouldn't you use oxycontin for those patients that you are putting on vicoprofen? using more opioid? dr had three patients call back complaining of itching, he called them in vicodin. I told him that itching is a side effect, and it disipates over time. I told him to tell them to take benedryl. He said he will continue to use though.
PLPMDL0080000001	Cleveland	OH	44122	10/22/1999	committed to using uni and good disc on oyc sch 2 vs 3
PLPMDL0080000001	Akron	OH	44333	10/22/1999	working on getting dr to recommend it to post o patients, dr dietrich and dr bell.
PLPMDL0080000001	Akron	OH	44304	10/22/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44113	10/22/1999	says some pats dont like oxy and want perc will come to pivtol dinner
PLPMDL0080000001	Akron	OH	44310	10/22/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44109	10/22/1999	quick hit on un sampls just came in
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Left Poop kits on this visit.
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Left Poop kits on this visit.
PLPMDL0080000001	Westlake	OH	44145	10/22/1999	He says that he is not writing many pain meds (at least thats how he wants to be perceived). He is a pretty good Oxy writer. He mostly uses for chronicbut is now considering for acute.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	using oxycontin for chronic pain, after the short acting opioids, working on him to start with oxycontin even for acute pain. uniphyl, mainly for COPD patients, I told him there is no generic and also the benefits on uni vs theo 24. senokot-s and senokot for children.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	went over uni vs BID theo with the patients benefits piece for uniphyl, 400mg and 600mg, said would consider. Qd dosin. oxycontin, less frequent dosing and abuse with oxycontinvs vicodin.
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Saw Dr. in clinic. He was interested in conversion charts. I gave him a number of them.
PLPMDL0080000001	Beachwood	OH	44122	10/22/1999	ha d one case this am and used oxy
PLPMDL0080000001	Cleveland	OH	44109	10/22/1999	met in hospital inter in oxy folw up in office and discuss when he will try
PLPMDL0080000001	Cleveland	OH	44195	10/22/1999	Left Poop kits on this visit. Dr. wanted to know what the % of Oxycontin in the urine is. They are starting to do urine screens on pts. and want to know if it is identifiable. We found the information in the package insert. I need to get more specific with this physician about his prescribing practices with Oxycontin.
PLPMDL0080000001	Beachwood	OH	44122	10/22/1999	wont rx 3 scripts for pat to avoid coming in every month only remembers \$1500 law suit parnter had over rxing opioids
PLPMDL0080000001	Independence	OH	44131	10/25/1999	evans and benefit of adding uni instead of increasing inhaler
PLPMDL0080000001	South Euclid	OH	44121	10/22/1999	Lake West OR. Prescribed OXYFast for pt. Lip repair only able to barely open mouth.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	Dr shin is buddy's with dr njuric in north canton. He is using more mainly 10mg and 20mg tabs. Low back pain.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	mention to him that AAP level and they are taking 8000mg of AAP . Also ask how patietns were responding on the 2 20mg tabs q12h. Ask if they would try it for at least three days first.? said he has used the 20mg tabs and no problems so far. 1-2 20mg q12h for post op pain.
PLPMDL0080000001	Cleveland	OH	44106	10/22/1999	<u>Saw Dr. in ER. He is an ID physician by trade, but works in the ER. I went over some of the benefits of Oxycontin for the ER pt. Better pain relief, less potential for abuse. Dr. said he would keep it in mind. I need to find out how often he is there. Not a targeted physician at this time.</u>
PLPMDL0080000001	Akron	OH	44333	10/22/1999	reserving oxycontin for more severe post op painprocedures, feels vicodin CIII is less potent than oxycontin. Concernsed about oxycontin lasting 12 hours and the patients may take it more often than needs.
PLPMDL0080000001	Akron	OH	44333	10/22/1999	ask what new patients he used oxycontin on for post op and how he dosed them? using the 10mg tabs 1-2 tabs q12h, mainly working for pts not previously on vicodin or a short acting.
PLPMDL0080000001	Cleveland	OH	44112	10/25/1999	Left poop kits. Has problems with patients being able to access Oxy after he writes it.
PLPMDL0080000001	Northfield	OH	44067	10/25/1999	getting him to give feedback is hard.did most of the talking and went over how oxy is comparable to vic.told him how to dose instead of vic and did ask what is the difference between a vic pat and a vic pat
PLPMDL0080000001	Akron	OH	44308	10/25/1999	pushing higher doses
PLPMDL0080000001	Solon	OH	44139	10/25/1999	she is not using alot of opioids but she has several patients that gave good details.nerapathies seem to be a disease state that she treats frequently, went over the del system and how it makes oxy different.and compared it
PLPMDL0080000001	Akron	OH	44333	10/25/1999	oxycontin is being used for chronic pain at the step after short acting opioids, not being thought of for acute pain. uniphyl, mentioned for third line asthma patients mainly 400mg.
PLPMDL0080000001	Akron	OH	44304	10/25/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PLPMDL0080000001	Cleveland	OH	44106	10/25/1999	Met with Dr. Chief. Will do in-service next week. Dr. is interested in learning more about pain management and Oxycontin. He say pain is not treated well. There will be residents there also.
PLPMDL0080000001	Oakwood Village	OH	44146	10/25/1999	went over the definitions piece.he feels that everything out of pharmaceutical reps mouth is tainted.he is up on theoph and when to use.he talked about several conferences that he has attended and how it is gaining momentum.he is using hte higher doses of oxy routinely
PLPMDL0080000001	Cleveland	OH	44106	10/25/1999	Dr. is IM resident. I discussed briefly the idea of proper pain management using Oxycontin. Will attend an in-service I give next week.

PPLPMDL0800000001	Solon	OH	44139	10/25/1999	followed up with oxy and form status.george has been out of town.need to get him the full article and make sure that he understands what it says.pat huston is the person to see for surgery display.she is behind the double doors in surgery
PPLPMDL0800000001	Cleveland	OH	44106	10/25/1999	Met with ER Chief. Will do in-service next week.
PPLPMDL0800000001	Solon	OH	44139	10/25/1999	sais that he is using the vic for breakthru along with the oxy.talked about the fast and the oxy ir.using oxy for a couple of cancer patients.using oxy for type 3 tonseletectomies and op3.
PPLPMDL0800000001	Beachwood	OH	44122	10/25/1999	Jenny Hooks - appreciated conference in Arizona; said it came at a good time. Inservices scheduled for Nov 18 have been postponed - she spoke with Dava Zinicola. Will contact me once new date has been scheduled. Strong turnout thus far for Michael Levy talk.
PPLPMDL0800000001	Cleveland	OH	44112	10/25/1999	OnC-5 floor. Confirm surgery in-service tomorrow.
PPLPMDL0800000001	Solon	OH	44139	10/25/1999	talked to denise about doing inservice.getting oxy from all over.she is hesitant when it comes to dr muehrcke.talekd about definitions esp psuedo addiction
PPLPMDL0800000001	Akron	OH	44308	10/25/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44333	10/25/1999	dr is using oxycontin for more chronic pain, after short acting, he said if they are going to only need an opioid for less than a week, then he will use vicodin. uniphyl, using third line for COPD not as much for asthma. senokot-s literature.
PPLPMDL0800000001	Cleveland Heights	OH	44118	10/25/1999	Quick hit. Uses lots of oxy IR. Very little Oxy shows up. Carla says he prescribes it.
PPLPMDL0800000001	Euclid	OH	44119	10/25/1999	Quick hit. Signed for samples. Uses a ton of theo
PPLPMDL0800000001	Akron	OH	44308	10/25/1999	pushing higher doses
PPLPMDL0800000001	Solon	OH	44139	10/25/1999	quick hit.asked him to use oxy instead of vic and told him how to dose
PPLPMDL0800000001	Cleveland	OH	44106	10/25/1999	Dr. is IM resident. I discussed briefly the idea of proper pain management using Oxycontin. Will attend an in-service I give next week.
PPLPMDL0800000001	Akron	OH	44304	10/25/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44308	10/25/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44304	10/25/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44304	10/25/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44333	10/25/1999	ask if he has converted any vicodin patients to oxycontin? How did he convert them? What can I do to help remember to use oxycontin vs vicodin? He said just to keep reminding him about oxycontin vs vicodin, he said he converted two patients to oxycontin, both chronic arthritits that had been on vicodin.
PPLPMDL0800000001	Akron	OH	44333	10/25/1999	he is starting with short acting either vicodin or percocet, and then going to oxycontin. Treating alot of low back pain, using for more chronic pain.
PPLPMDL0800000001	Solon	OH	44139	10/25/1999	she is the director of this department.she likes to use rsalids first and will use oxy for chronic.did not realize that she can use for short term.compared to vic and showed oa study and lack of tolerance.likes give aways esp donuts and bagels and she is usually here on mon and thur.
PPLPMDL0800000001	Akron	OH	44333	10/25/1999	ask dr if the patient is taking 4 vicodin a day, if he feels they are taking medications around the clock. Also, what is overdosing or ceiling dosing? it seems that 40mg q12h is where he keeps mentioning aa the dose where he would become concerned. The reason, he did not give one. I went over no ceiling with oxycontin, no APAP. He bought into that. I addressed the 4 vicodin a day, and asked if he gives it to them to take as needed. He did say that they do take it every 6 hours or around the clock.
PPLPMDL0800000001	Lyndhurst	OH	44124	10/26/1999	Saw briefly at OR lunch. Schedule appointment in office.
PPLPMDL0800000001	Akron	OH	44278	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/26/1999	Loves the isa of using OXY post op. Said to see his nurse Kate to arrange for pts next week.
PPLPMDL0800000001	Akron	OH	44278	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/26/1999	using for chronic but not for most post op.talked about how to use for most post op setting
PPLPMDL0800000001	Mogadore	OH	44260	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Akron	OH	44304	10/26/1999	follow up with Elaine, seems important here
PPLPMDL0800000001	Mogadore	OH	44260	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Euclid	OH	44119	10/26/1999	Pain Mgmt inservice. Erika Mueller - has been to several pain inservices - gave her assessment and pain scale information from McCaffery's Pain Manual. Nurses believed that OxyContin was too strong of a drug for some residents. Erika is believer - doesn't like Tylenol or Darvocet or Percocet - prefers long acting. Need to meet with Drs. Karimipil, Castanada, and Meerky. Castanada had written OxyContin q6h. Follow up with Richard to give more pain information.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/26/1999	Using Oxy 20mg for post-op pain mgmt and Percocet for breakthrough or as needed above that. Discussed the idea of using more Oxy and not the short acting.
PPLPMDL0800000001	Cleveland	OH	44111	10/26/1999	DIDNT RELIZE YOU COULD CUT UNI IN HALF;CONCERNED ABOUT COST;ALSO WNED OVER ADVA OF OXY VS PERC;LISTENED BUT NO REAL SPECIF PAT INFO OFFERED
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	SEE IF HE HAS USED FIRST TIME I DISCUSSED OXY WITH HIM WIL NEED FOLLOWO UP
PPLPMDL0800000001	Cleveland	OH	44111	10/26/1999	DOESNT ADMIT TO USING THEOPH AND DOESNT SEE REASON TO CHANGE NEED MORE FACE TIME WITH HIM;USES OXY IN NURSING HOMES
PPLPMDL0800000001	Cleveland	OH	44111	10/26/1999	COMMITTED TO USING MORE BECAUSE I WORK HARD AND SEES ME ALOT;ALSO AGREES GOOD PRODUCT;HAD 8 MINOR CASES TODAY NONE WHICH GOT ANYTHING MORE THAN TYL;WAS GOING TO WESTSHORE TO DO KIDNEY STONE SAYS PAT IS DRUG SEEKER AND SAID SHE'S ALLERGIC TO EVERYGTHIN BUT DEMORAL;
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycontin and what is starting dose.
PPLPMDL0800000001	Cleveland	OH	44122	10/26/1999	aske if he used last wk and said he couldnt remember;runing down hall
PPLPMDL0800000001	Beachwood	OH	44122	10/26/1999	WILL USE PRE-PRINTED RX'S WAS AWARE OF NURSES COMPLAINING OF RXING PRN
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	discussed stomach ca pat who's surgeon wouldnt give him anything for pain but referred to pain clinic;dr ludin gave him 20oxy and refilled it while i was there;he just had appendectomy and loved morphine didnt get great pain control at cleve clinic;gavbe prnt form
PPLPMDL0800000001	Mayfield Heights	OH	44124	10/26/1999	OR/ANES In-service.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/26/1999	Discussed advantages of Senekot over other Laxatives. Placed samples with pharmacist. Said he would include them in narc drawer.
PPLPMDL0800000001	Mogadore	OH	44260	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Middleburg Hts	OH	44130	10/26/1999	follow up with non maling and show safety in elderly when to add on uni nad converions from combo for oxy
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Dr. is a 3rd yr. resident who will be an Oncology fellow at UH after residency. She said she has only written Oxycontin a few times. I gave her conversion charts for Oxycontin and discussed some of the benefits over q4h short-acting opioids. Will educate her more during Oncology fellowship.
PPLPMDL0800000001	Cleveland	OH	44127	10/26/1999	DR ABRASIA HAS PAT ON OXYCONT WITH OXYFAST AND DOING WELL
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	BRYAN FURGSUMA SAYS USED OXY TWICE AFTER I HAD LUNCH LST WK AND PERC FOR BREAKTHOU AND NO CALL BACKS;WIL CONTUNE TO USE NEED TO GO IN ON THRUS FOR BACK CLINC
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Met with Dr. Bevaque in anesthesia.
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Met with Chief Pharmacist. She said that Oxycontin is moving well. All strengths appear to be moving, although she doesn't do a lot of filling anymore. Set up a lunch for next Monday to discuss Senokot-S and Oxycontin
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Pam - set up inservice for November 11, 1999 @ 8:30 am at team meeting with 25 nurses. Would like to do Pain Management with Oxycodone - specifically with OxyContin and OxyIR and OxyFast.
PPLPMDL0800000001	Cleveland	OH	44127	10/26/1999	DONUTS IN OR,DOLLY ON VAC
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	GAVE CE CREDITS
PPLPMDL0800000001	Cleveland	OH	44127	10/26/1999	CE CREDITS AND HAS NOT SEEN A OXYFAST RX IN A WHILE;DR ABRASIA'S PATS WENT SOMEWHERE ELSE
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	TABBA NOT IN UNTIL PM SPOKE WITH SUB ANS AND WAS RXING OXY 20MG FOR PAT IN CLINC NOW
PPLPMDL0800000001	Cleveland	OH	44109	10/26/1999	quick hit on oxy and asked if she has used oxyfast not yet,going to astra in san antonio
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/26/1999	using for chronic but not for most post op.talked about how to use for most post op setting
PPLPMDL0800000001	Middleburg Hts	OH	44130	10/26/1999	follow up with uni conversions and his pain management ideas
PPLPMDL0800000001	Akron	OH	44304	10/26/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44304	10/26/1999	pushing higher doses
PPLPMDL0800000001	Akron	OH	44278	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/26/1999	Discussed use targeting thoracic procedures.
PPLPMDL0800000001	Tallmadge	OH	44278	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Cleveland	OH	44111	10/26/1999	LISENTED VERY WELL HAS HAD PAT ON OXY IN HOSP BUT HAS NOT USED OUTPAT SHOWED HOW IT WAS NOT AS STRONG AS HE THINKS ;SAID NOT THAT MANY PATS IN CLINC WITH PAIN WIL NEED TO CNTINE TO PPINT OUT THAT OXY IS NOT AS STRONG AS HE THINKS;AND GET HIM TO USE IN ACUTE;GOOD CONV REGARDING UNI IRIS IN OFF ON IT AND SAID IT WORKS BETTER THAN THEODOR;
PPLPMDL0800000001	Cleveland	OH	44111	10/26/1999	committed to using think of for thought pat has one in hsp now who just had hyster and other surg that she was going to try on need to follow up and gain more pat commitments
PPLPMDL0800000001	Akron	OH	44304	10/26/1999	pushing higher doses
PPLPMDL0800000001	Cleveland	OH	44127	10/26/1999	has quite a few pat on oxy was fake yelling at me cause he's using soo much
PPLPMDL0800000001	Tallmadge	OH	44278	10/26/1999	oxy vs vicodin and perc for non maling pain, copd step ladder
PPLPMDL0800000001	Cleveland	OH	44112	10/27/1999	Quick hit
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/26/1999	At lunch. Briefly discussed advantages over post-op. Gave him dosing card.
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Dr. is first year fellow. He said he does most of his prescribing at the V.A. clinic where Oxycontin is not on formulary. He said the times he used it he gets good results. Will need to stress using sooner if to get optimum effect. Also stress mentioning to Makkar to put on formulary.
PPLPMDL0800000001	Cleveland	OH	44106	10/26/1999	Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycontin and what is starting dose. Dr. said he likes Oxycontin and uses it when he can, however, most of his pts. are the V.A. now and it is not on formulary there. He said it is a hassle to go through Barbara Fleming everytime. Told him to mention to Dr. Makkar that he wants it on the V.A. formulary. It will help my cause.



PPLPMDL0080000001	Cleveland	OH	44106	10/26/1999	Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycontin and what is starting dose. Dr. attended in-service, but didn't say much or speak with me personally as the other physicians did.
PPLPMDL0080000001	Cleveland	OH	44109	10/26/1999	WIL NOT BE ABLE TO COME TO JOURNAL CLUB IS USING OXY
PPLPMDL0080000001	Richmond Hts.	OH	44143	10/26/1999	Asked to do day with him. Using lots of Oxy.
PPLPMDL0080000001	Cleveland	OH	44106	10/26/1999	Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycontin and what is starting dose. Dr. said she does not like Oxycontin as much as MS Contin. She believes that the conversion from or to morphine is 1:1. Sh says that after about 60mg/day of Oxycontin, she converts to morphine and pts. get better pain relief. Find out how long pt. is on Oxycontin before they reach 60mg q12h. Is she titrating daily?
PPLPMDL0080000001	Cleveland	OH	44127	10/26/1999	WENT TO CEU PROG IN WESTLAKE HOLIDAY IN SAID EXCELLNET LEARNED HOW TO GET DRUG ADDIC OFF PAIN MEDS;DISCUSSED ONE PAT WHO HE GAVE PERCODAN TO AND RAN OUT EARLY;ONLY WAS GIVEN 2 A DAY;ASKED IF HE WOULD USE OXY ON THESE PATS SAID NO SAYS THEY WILL OVERDOSE THEMSELVES TOLD HIM NOT TRUE CAUSE OF AOLL THE RECEPTORS THEY HAVE HIGH TOLERANCE;SAID WHATEVER,DOES HAVE 2 PAT IN HOUSE ON 40MG Q12 WHICH HE CONSIDERS HIGH DOSE
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/26/1999	Went through prom. Uses T3. Told him to use Oxy 20 1-2q12h.
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1999	still using morph need to show her effidence why not to use
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1999	has pat on 360 per day of oxy;has been using oxyfast but wasnt sure of dosing wnet over it again;ask if he has pat on ms cont
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1999	DISCUSSED ACTIVE MEB IN MS AND TO USE IR IN HOUSE WITH OXY
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did Journal Club for the residents. Went over the Sunshine and the Ginsberg article. Discussed addiction issues and how they are using Oxycontin post-op.
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1999	SAYS SHE USES SOMETIMES NEED TO FIND OUT WHERE
PPLPMDL0080000001	Westlake	OH	44145	10/27/1999	He has become an excellent writer of OxyContin with OxyIR for breakthrough for almost every patient! He appreciated the samples of Senokot because he does suggest to use it. He will call me to set up an in-service.
PPLPMDL0080000001	Brooklyn	OH	44144	10/27/1999	SAYS HE NEEDS TO USE MORE UNI NOT IN HABBIT SEE HIM MORE FREQ;DISCUSS OXY AND WILL USE FOR NURSING HOME AND IN HOUSE PAT NONE ON OXY IN HOUSE NOW
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did lunch for the IM noon conference. Got to discuss product with 3 of the residents. Dr. is third yr. resident. She is in-charge of dinners for board review. I signed up for 2 next yr. One is during ID and one is during
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did Journal Club for the residents. Went over the Sunshine and the Ginsberg article. Discussed addiction issues and how they are using Oxycontin post-op. Dr. was the one who went over the articles. He wanted to know how the delivery system worked. I explained.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Met with physicians at their 7:00 A.M. Wednesday meetings. Discussed their use of Oxycontin since the Journal club. No one has really used. Left Sunshine paper in their mailboxes. Next time find out hesitation of use of Oxycontin
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/27/1999	lunch 18-20 people. He is switching several Vicodin patients to OxyContin because he doesn't want to be taken advantage of by abusers
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did Journal Club for the residents. Went over the Sunshine and the Ginsberg article. Discussed addiction issues and how they are using Oxycontin post-op.
PPLPMDL0080000001	Cleveland	OH	44112	10/27/1999	Resident In-service
PPLPMDL0080000001	Cleveland	OH	44111	10/27/1999	ONLY TIME HE DOESTN USE IS WHEN PAT HAS ALREADY BEEN ON SOMETHING AND THEY WANT IT AGAIN
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did Journal Club for the residents. Went over the Sunshine and the Ginsberg article. Discussed addiction issues and how they are using Oxycontin post-op. Dr. said he had not used much in the past, but would start using.
PPLPMDL0080000001	Akron	OH	44313	10/27/1999	Looking for assessment steps and what to do next. Want to build flowchart for pain conditions. Best recommendation is to get them Pain Manual by McCaffrey. Gave handouts on institutional pain analysis. Kathy Beck is very interested in doing care plan for residents not controlled in pain - need to follow up with her and hand out ceus.
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44127	10/27/1999	has pat in house on oxy 40mg;not using much post oper
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/27/1999	lunch. He said he has no excuse for not writing OxyContin and he understands the principles behind it and what makes it unique and special. He said it is just habit for the reason why he writes Vicodin and Darvacet. He said he will write for a fracture patient that he has coming in.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/27/1999	GAVE COPY OF CV NOW NEED TO SET HIM UP TO SPEAK ;VIC REP IS WORKING HARD TO GET HIS BUSINES;DISCUSSED ACTIVE MEB OF MORP DIDNT KNOW;STILL HAS PAT ON MOP ONE WHO COULDNT TAKE MORE THAN 30MG NEED TO DISCUSS THAT WITH HIM
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1999	QUICK HIT NEED TO SEE MORE FREQ AND GAIN SPEC PATS
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did lunch for the IM noon conference. Got to discuss product with 3 of the residents. Saw Dr. again to remind her of Oxycontin. She is doing her Hem/Onc rotation now with Dr. Silver.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did lunch for the IM noon conference. Got to discuss product with 3 of the residents.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Met with physicians at their 7:00 A.M. Wednesday meetings. Discussed their use of Oxycontin since the Journal club. No one has really used. Left Sunshine paper in their mailboxes. Next time find out hesitation of use of Oxycontin
PPLPMDL0080000001	Brecksville	OH	44141	10/27/1999	Marissa Palkuti - Educational Cord. for VSN 9 (Ky/Tn). Responsible for programs that would involve several VAs, generally unrestricted educational grants. Koman Rosenberg - same for VSN 10 (ohio)
PPLPMDL0080000001	Westlake	OH	44145	10/27/1999	He wanted to know how high OxyContin could be written and how to figure breakthrough
PPLPMDL0080000001	Westlake	OH	44145	10/27/1999	She said that there have not been many pain scripts coming through in general. She said she has not been recommending a laxative for those patients but thought it is a good idea to start.
PPLPMDL0080000001	Akron	OH	44203	10/27/1999	the ER has a drug area where they keep drugs, the opioid is there is vicodin, so in the er they get vicodin and may go home with an oxycontin rx. Dr payne, dr quintana and dr billups are the three dr's that the nurses told me will be best to work on. The use in for fracture, kidney stones and some low back.
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44203	10/27/1999	the ER has a drug area where they keep drugs, the opioid is there is vicodin, so in the er they get vicodin and may go home with an oxycontin rx. Dr payne, dr quintana and dr billups are the three dr's that the nurses told me will be best to work on. The use in for fracture, kidney stones and some low back. mentioned using both the 10mg and 20mg tab, for stones and low back.
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	oxycontin post op? what procedures? vs vicodin? why? using the 10mg tab 1-2 tabs, for post op patients not taking vicodin before, he has some chronic pain and using oxycontin for these patients.
PPLPMDL0080000001	Akron	OH	44203	10/27/1999	the ER has a drug area where they keep drugs, the opioid is there is vicodin, so in the er they get vicodin and may go home with an oxycontin rx. Dr payne, dr quintana and dr billups are the three dr's that the nurses told me will be best to work on. The use in for fracture, kidney stones and some low back. He mentions that vicodin is a habit.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Met with physicians at their 7:00 A.M. Wednesday meetings. Discussed their use of Oxycontin since the Journal club. No one has really used. Left Sunshine paper in their mailboxes. Next time find out hesitation of use of Oxycontin
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	dr shin is using more oxycontin instead of ms contin, start with stay with, only has gone up to the 20mg tabs.
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	using oxycontin in same places he feels appropriate, after short acting opioids.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/27/1999	saw with fellow and getting good results using 20mg without breakthrough
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1999	HAS ONE OR TWO PAT ON OXY SAYS SHE WILL USE MORE SEE IN OFFICE
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Met with physicians at their 7:00 A.M. Wednesday meetings. Discussed their use of Oxycontin since the Journal club. No one has really used. Left Sunshine paper in their mailboxes. Next time find out hesitation of use of Oxycontin
PPLPMDL0080000001	Akron	OH	44304	10/27/1999	pushing higher doses
PPLPMDL0080000001	E Cleveland	OH	44112	10/27/1999	Quick hits.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did lunch for the IM noon conference. Got to discuss product with 3 of the residents. Dr. had oxycontin conversion chart in her coat. She said it is very helpful and uses it a lot after she got chewed out by an attending for not controlling a pts. pain. She said the residents want more of these.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/1999	Did Journal Club for the residents. Went over the Sunshine and the Ginsberg article. Discussed addiction issues and how they are using Oxycontin post-op. Dr. Wilber is very afraid to use Oxycontin for fear of making his pts. addicts. he said he will not leave his pts. on ot for any more than 3 months. We explained why Oxycontin has less potential for abuse that short-acting opioids.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/1999	SPECIALIZES IN CHRONIC HIP PROBLEMS AND HAS PATS ON OXY FOR A MONTH THEN SWITCHES THEM TO VIC TO MAKE IT INCONVEINT OXY WORKS TOO WELL AND THINKS PATS BECOME ADDICTED;
PPLPMDL0080000001	Brooklyn	OH	44144	10/27/1999	SAYS HE DOESNT THINK OPIOID ARE INDICATED IN OA SHOW STUDY
PPLPMDL0080000001	Westlake	OH	44145	10/27/1999	He is now using a combination of Duragesic with Oxycontin for the majority of his cancer patients. Then he adds OxyIR for breakthrough. He likes a patch to give a constant 72 hour relief and the fact that he can use the OxyContin to titrate up the the desired control. Go over why he doesn't need that patch together with Oxy. And find out where he is using Vicodin. They always suggest Senokot with their patients.
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	starting all his patients on oxycontin, and if patients pain score is not improving then will try another opioids, even after titration.
PPLPMDL0080000001	Cleveland	OH	44195	10/27/1999	Met Dr. Mazanec. He said he is using a lot more Oxycontin for his spine pts. He said he is working a lot more with Spine patients then he used to. He said he is using 20mg q12h to start with on his pts. I need to find out how or if he is titrating pts.
PPLPMDL0080000001	Cleveland	OH	44195	10/27/1999	Met Dr. Mazanec. He said he is using a lot more Oxycontin for his spine pts. He said he is working a lot more with Spine patients then he used to. He said he is using 20mg q12h to start with on his pts. I need to find out how or if he is titrating pts.
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	1-2 20mg tabs q12h for post op, any side effect tell him that they will dissipate after a day or so. Antiemetic and benedryl for itching. Dr is using the 20mg tab, 1 tab q8-12h. I mentioned 1-2 20mg tabs q12h. He is using vicodin es 1-2 tabs q3h. I mentioned that these patients need at least 40mg q12h. I went over the APAP levels.
PPLPMDL0080000001	Akron	OH	44320	10/27/1999	ask what type of pain he is still treating with short acting pain medications. He is using 1-2 20mg tabs q12h post op, he still has some short acting opioids post op.from akron general, patients get tylox post op 1-2 q4h.
PPLPMDL0080000001	Akron	OH	44333	10/27/1999	ask if has tried oxycontin ona patients post op? if not what type of procedure would he consider oxycontin on? dr used the 20mg tab q12h for an acl patient. said no problems.
PPLPMDL0080000001	Beachwood	OH	44122	10/27/1999	has pat on 20mg q12 has been on it for a couple of weeks and now is claiming it's causing nasea;wanted to know how much naseau oxy causes;pat nto taking breakthrough
PPLPMDL0080000001	Akron	OH	44319	10/28/1999	what benefits of oxycontin vs vicodin looking for that long term medications will benefits the patients and what concerns with oxycontin that he won't switch the patients. still thinks that oxycontin is stronger than vicodin, and that patients like all opioids and that is his concern. He is not seeing less abuse potential with oxycontin.

PPLPMDL0080000001	Akron	OH	44319	10/28/1999	thinking of oxycontin for more chronic pain patients, low back that have been on short acting opioids first. uniphyl, theos for COPD patients that have already been on everything else first.
PPLPMDL0080000001	Cleveland	OH	44106	10/28/1999	Met Dr. at EPEC program. She is at the V.A. on Mondays. She is in Geriatrics. She may prove to be a big supporter in the future. Will see her at the V.A. or at Fairhill, which is the UH Geriatrics center.
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Barberton	OH	44203	10/28/1999	vicodin is a habit, need to go over features and benefits of oxycontin vs vicodin and address the concern of taking oxycontin on a more shortened interval. get a specific patient that he will try it on. He has not tried oxycontin, said not comfortable with using oxycontin yet, and not sure where to use it.
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44195	10/28/1999	Dr. is very active in the Ohio Pain Initiative. He is also active in the Ohio Board of regulators which regulates opioid use. I asked how we might work together. He did not seem to be interested. He is an older physician.
PPLPMDL0080000001	Akron	OH	44310	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Euclid	OH	44119	10/28/1999	had OxyContin placed for cancer pts. Need to overview potency of OxyC vs Percocet/Vicodin. Emphasized that OxyC tx in cancer is small portion - also very effective in non-cancer pain. Lunch Dec. 9
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44195	10/28/1999	Had long discussion with Dr. LeGrand. We discussed cost issues with Oxycontin. She said ideally, she would like to give 50-50 between us and Roxane. We are net getting anything close to that now. I told her that if they are going to use oramorph because it is cheaper, then at least use Oxycontin where appropriate, ie. renal pts., those who don't tolerate morphine. She somewhat agreed. Will continue to work on her with this concept.
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Barberton	OH	44203	10/28/1999	still using after, vicoprofen.
PPLPMDL0080000001	Akron	OH	44319	10/28/1999	what type of patients are still on vicodin? How feels the difference between vicodin and oxycontin? potency? what type of patients is she using slo bid on? still is starting some acute pain patients on vicodin on an as need basis, then if tking around the clock then put on oxycontin. Discussed the postherpetic study, and mentioned older patients feel more comfortable on oxycontin than vicodin. Did use the word very potent when talked about oxycontin. uniphyl, third line for COPD.
PPLPMDL0080000001	Euclid	OH	44119	10/28/1999	20 patients at each facility. Seems to understand to use oral when possible as well as using OxyContin when pts. don't do well on sa's. Overview senokot briefly. May be useful to continue to call on and provide information on geriatrics and pain management.
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Uniontown	OH	44685	10/28/1999	when asks what new, ask him if he knows that oxycontin and vicodin are equianalgesic? what type of patients are on vicodin? more oxy for acute pain, but feels is is more for cancer pain, more potent than vicodin.
PPLPMDL0080000001	Akron	OH	44304	10/28/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44195	10/28/1999	Met Dr. at EPEC program. She does consults for pain management. She is in the Psychiatry department. She wants me to bring 25 AHCPR guidelines.
PPLPMDL0080000001	Cleveland	OH	44146	10/29/1999	find when he add on theoph. he is not afraid to use theoph in conjunction with the inhalers almost as first line.talked about martin pak and how uni should be first choice vs bid and generics
PPLPMDL0080000001	Bedford/Sinai	OH	44146	10/28/1999	went over more pain management stuff and the 3-2 rule.talked about having a plan and how well oxy fits in that plan.how easy it is to get nurses and other care givers in that plan.se over morphine and cost.he sais he is using just to be amiable but he does not take an aggressive approach to pain.
PPLPMDL0080000001	Barberton	OH	44203	10/28/1999	using oxycontin for chronic pain, mentioned mainly low back pain and shingles, using 40mg and 80mg doses. Did ask about cost and what health plans it is covered by. uniphyl, for COPD patients asked if needed to take with food. 40mg mainly using.
PPLPMDL0080000001	Cleveland	OH	44195	10/28/1999	Dr. is still not doing much with opioids. He is still dealing with headaches, although he is active in pain management on a state and national level.
PPLPMDL0080000001	Barberton	OH	44203	10/28/1999	ask if cost is the only reason she goes to the patch? when goes to morphine instead of oxycontin. The ease of titration, maybe the issue, she is not as comfortable titrating to higher doses with oxycontin. Thinking the patch is easier to titrate.
PPLPMDL0080000001	Barberton	OH	44203	10/28/1999	waht type of patients still on the patch? what concerns is she seeing with oxycontin that she would not put all patients on oxycontin or most? ifound out that she is not comfortable of familiar enough with oxycontin, oxy ir and oxyfast to titrate with comfort, so sometimes she adds the patch to it. I went over PO5 and told her that for every 25UG of the patch it equals 10mg of oxycontin. She liked the titration guide because it had the oxycontin dose and the breakthrough dose also.
PPLPMDL0080000001	Northfield	OH	44067	10/28/1999	titration titration titration.safety and aps equivalents to vic and proper dosing
PPLPMDL0080000001	Brookpark	OH	44142	10/28/1999	talked about assessment and how to titrate.he sais that more and more patients are coming in on oxy.went ove equivalents and when to change combos to atc
PPLPMDL0080000001	Akron	OH	44333	10/28/1999	starts patients on oxycontin and then titrates up, she also is still using some morphine, ms contin. feels oxycontin has less side effects.
PPLPMDL0080000001	Akron	OH	44312	10/29/1999	oxycontin vs vicodin, less addition equal potency and quick onset of action. uni, for asthma and COPD, qd with evening meal.
PPLPMDL0080000001	Maple Heights	OH	44137	10/29/1999	when to add on uni and how to convert from other bids.he is using lukeketines before because of perceived safety.even though patients on theoph are doing well.trying to get him to use oxy instead of vic
PPLPMDL0080000001	Akron	OH	44310	10/29/1999	pushing higher doses
PPLPMDL0080000001	Westlake	OH	44145	10/29/1999	He is doing well with OxyContin and writing a lot of IR with it. For future reference he said he also uses a little bit of Dilaudid. He wanted more Uniphyl samples because he had a new patient he wanted to put on it. He also wanted some Senokot S.
PPLPMDL0080000001	Independence	OH	44131	10/29/1999	need to talk about specific patients to get him to dose better and the get him to add on oxy more often focusing on everyday patients.abuse is still a big barrierwet over safety issues but they do not seem to matter.concominant use with iher meds
PPLPMDL0080000001	Akron	OH	44304	10/29/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	10/29/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44307	10/29/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44310	10/29/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44304	10/29/1999	pushing higher doses
PPLPMDL0080000001	Independence	OH	44131	10/29/1999	trying to find differences between oxy and a vic patient and i dont think he knows.separates acute and chronic and has a wide gap inbetween.
PPLPMDL0080000001	Akron	OH	44310	10/29/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44310	10/29/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44307	10/29/1999	600 mg equal conversion to 300 mg bid
PPLPMDL0080000001	Akron	OH	44312	10/29/1999	concerned about theo blood levels, always talks about dosing 200mg once a day, he is concerned about using the 400mg and 600mg tabs, mainly thinking for asthma. oxy ir for short acting and oxycontin for long acting.
PPLPMDL0080000001	Maple Heights	OH	44137	10/29/1999	differences between the ca setting and using acutely.he feels that he is getting more flex with shoht acting.talked about different ways to dose.when to add on uni
PPLPMDL0080000001	Akron	OH	44312	10/29/1999	using BID theo for asthma and COPD concern is flat blood levelsfor better control.
PPLPMDL0080000001	Independence	OH	44131	10/29/1999	se comparison with morphine.does not see this as an advantage with oxy.did not give a reason for why he switches instead of titrating.talked about safety in the elderly.
PPLPMDL0080000001	Akron	OH	44333	11/1/1999	q12h dosing and no peaks and troughs is enough to start a new habit with oxycontin? he said he is using more oxycontin, vicodin is still more of a habit, he is treating everything from carpal tunnel, osteoporosis, low back etc. He views darvocet first and the vicodin and oxycontin. Main dose 20mg q12h.
PPLPMDL0080000001	Akron	OH	44319	11/1/1999	using the 40mg and 80mg tabs more for cancer pain. uniphyl, theo's are more end of line therapy.
PPLPMDL0080000001	Barberton	OH	44203	11/1/1999	oxycontin for chronic pain and some acute pain. uniphyl for nocturnal asthma.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	quick hit on uni need to see more often
PPLPMDL0080000001	Barberton	OH	44203	11/1/1999	ask what it will take to using oxycontin on gall bladder and to have it added to standing orders? using mainly on hernia, other surgeries have standing orders, but I think he thinks oxycontin is stronger than vicodin and these procedures don't need something that strong. I went over AHCPR guidelines and he is still going to use on hernias 's.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	went over diff of oxy vs ms and no active mebolites;and no celing dose wont go over 160mg see if she went any higher;
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	only one pat on 360mg of oxy none that high in hospital;
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	wont go over 40mg q8 and ads spinal cord stimulator; fear of physical dependence which he thinks is addiction;also thinks that they keep building more receptors sipes/tolerance fear will use oxy 10mg if pat is taking 3 percs a day and wont give it in the pm.likes vicoprofen said add ibuprofen to oxycont!
PPLPMDL0080000001	Akron	OH	44302	11/1/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	11/1/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44319	11/1/1999	oxycontin for cancer pain, or chronic pain conditions, more severe pain. Liked the concept even for acute pain if they need to take around the clock for short term pain. uni, not alot of theo's more end of line therapy.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	committed to using oxycont in adom hyst pat today
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	has used in ca patients showed how vic and oxy are same committed to use it on acute pain pats;follow up
PPLPMDL0080000001	Cleveland	OH	44106	11/1/1999	Will in-service the pharmacy on Senokot-S. Bring CE programs. In-serviced pharmacy on Senokot-S. Got marjorie to order in Senokot-S 10s, 30's, and Senokot Childrens syrup. Also gave then CEU program for pharmacists.
PPLPMDL0080000001	Akron	OH	44307	11/1/1999	pushing higher doses
PPLPMDL0080000001	Beachwood	OH	44122	11/1/1999	is giving rx's in office will use vicodin if pat request it
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	had put one pat on oxy and got nausueted said he will give compazine and try again;see if he tried again
PPLPMDL0080000001	Akron	OH	44333	11/1/1999	still using some short acting, generic, for patients that worker comp will not pay for anymore, I wentover oxy vs the patch and kadian also.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	put pat in er got frustrated cause he couldnt call it in and had to rx it to give it in hospital
PPLPMDL0080000001	Akron	OH	44310	11/1/1999	not on oxy anym;ore, successful surgery
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	has one pat on oxy 20mg doing well compre fracture;keep getting pats
PPLPMDL0080000001	Akron	OH	44307	11/1/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44302	11/1/1999	pushing higher doses

PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	two pharm on says most rx's out of fairview er
PPLPMDL0080000001	Cleveland	OH	44106	11/1/1999	Went to clinic to see Dr. Dowlati. The nurse said he had a full schedule and would not be able to see me today.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	did see one rx for 80mg wnet over diff of xoy vs ms
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	grand rounds saw hospittist and dr miller and got new procedures for reps
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	met with susan dunson didnt go to morning report to find out if any pats were in pain
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/1/1999	inservice in oncology and lana and pain nurses from ortho
PPLPMDL0080000001	Akron	OH	44302	11/1/1999	pushing higher doses
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/1/1999	he is using vic out of habit and does use oxy when i am here but it is not lasting.labeling and safety changes.does like to give samples out from the office to get patients started.showed equivalencies
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	went over diff of hydr and oxy adn sch 2 vs sch 3;no firm commitment keep on him
PPLPMDL0080000001	Uniontown	OH	44685	11/1/1999	claims that he doesn'tuse strong opioids, he even makes this statement with vicodin. So he thinks oxycontin is a strong opioid. Will use for acute pain, but has a concern with using for chronic pain, he says he only gives 12-20 tabs at a time, and that patients will have to come back, or he will refill the vicodin, and patients will have to come back for oxycontin script. uni, qd dosing for COPD patients still in mind set that flat blood levels are better, senokot-s, mention alot of patients take colace or metamucl.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/1/1999	he is using vic out of habit and does use oxy when i am here but it is not lasting.labeling and safety changes.does like to give samples out from the office to get patients started.showed equivalencies
PPLPMDL0080000001	Akron	OH	44310	11/1/1999	says is using more acute, although i still think he is using more chronic
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	mostly does teadhing discussed patch with resident and delivery system
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	had pat pass ghost matix didnt realize pat ws still getting opioid; put pat on oxyir;
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/1/1999	talked about all of the changes going on in the hospital and pain management
PPLPMDL0080000001	Akron	OH	44333	11/1/1999	ask if has used any oxycontin post op, and what type of patients? still has not used any but he said he will try on a number of post op patients.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	discussed dif of morphin and oxycodone does mostly peds in nursing home berea
PPLPMDL0080000001	Akron	OH	44310	11/1/1999	definetely starting to use for; more acute pain
PPLPMDL0080000001	Bedford	OH	44146	11/1/1999	aps and jacho.more equivalencies and dosing giving him info is small spurts seems to be best.saving oxy for more serious hard to treat and chronic. stuff but is starting to use for his reg vic patients.went over labeling changes and equivalents
PPLPMDL0080000001	Akron	OH	44203	11/1/1999	habit, habit, habit, still using vicodin, but she had low back pain patient and going to use 20mg q12h.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/1/1999	he is going to oxy sooner than than bressi but he has a tendency to use q8talked about dosing and he really has not given q12 a chance.starts out q12 but it is a low dose.when it does not work, he titrates but also increases the frequency.
PPLPMDL0080000001	Cleveland	OH	44111	11/1/1999	HARD TO GET INFO OUT OF SAYS HE'S USING OXY HAS NOT YET USED OXYFAST HAS GONE TO 120MG Q12
PPLPMDL0080000001	Barberton	OH	44203	11/1/1999	ask what concerns with in using oxycontin in place of vicodin postop? he tried oxycontin 20mg q12h on a post op patient and the patient did not get pain control with it. It was only on 2 patients. He is using vicodin and percocet for kidney stones and post op, quick onset giving pain control. He said he would use for kidney stones and post op, stint insertion for kidney stones.
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Northfield	OH	44067	11/2/1999	he is using oxy for his chrones pat only and not the vic and perc types.did hit a hot button with uni and copd.showed him karpel and talked about add on valu of uni.he has at least 30 copd patients that could do better.asked for 5 of his worst cases to put on uni right away.he gets alot of action from the ford plants.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	talks in circls uses but wont talk specific pats
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	will strt using uni and more oxy
PPLPMDL0080000001	Cleveland	OH	44195	11/2/1999	Met with Dr. He said that he rarely sees a pt. for pain management for longer than 10 days. He then refers them to the palliative care service and they take over. I asked him what he does for his pts. that are curative, and are in pain until the radiation shrinks the tumor. He said he doesn't see those pts. Next time, find out a specific pt. he has on Oxycontin.
PPLPMDL0080000001	Westlake	OH	44145	11/2/1999	He is using OxyContin with all his patients but he is also using Duragesic with it so it is keeping our higher strengths down. He should be a Palladone target.
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Dr. was at in-service for Oxycontin and pain management. Discussed benefits of Oxycontin over short-acting opioids. Also discussed myths of opioids.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Will do in-service on pain management. Dr. sat in on pain management in-service. He feels this is very important. He said he feels we can make a change in what is moving out of the ER. He would rather use Oxycontin that Percocet. He likes the idea of long-acting meds.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	In-service for the ER.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	has tolenscmy will use oxyfast on wed follw up
PPLPMDL0080000001	Brooklyn	OH	44144	11/2/1999	has not had good succ post oper uses in chronic pats;spoke to pa
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Dr. was at in-service for Oxycontin and pain management. Discussed benefits of Oxycontin over short-acting opioids. Also discussed myths of opioids.
PPLPMDL0080000001	Independence	OH	44131	11/2/1999	he said that oxy is drug of choice for chronic pain.talked about definitions of chronic vs acute and how to use oxy in those acute situations
PPLPMDL0080000001	Cleveland	OH	44128	11/2/1999	durag adn perc he said that he is not using that much dura but he is using in the hospice setting.may want to talk a little pain management and give him ahcpr stuff.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Will do pain management in-service. Dr. is rotating through V.A. ER. Dr. said she has used Oxycontin in her cancer patients, but not in non-malignant pain. She sat in on the in-service that went over the basics of pain management, including the myths. We also went over the benefits of Oxycontin over Percocet.
PPLPMDL0080000001	Westlake	OH	44145	11/2/1999	He is now starting to use Oxy for acute which is where most of his business is
PPLPMDL0080000001	Beachwood	OH	44122	11/2/1999	invites for Dr. Levy talk - obtained attendance listing.
PPLPMDL0080000001	Bedford	OH	44146	11/2/1999	he is not using many opioids as he sais.med of choice is t3 but he will use nsoids and ultram and toradol.talked about safety changes and how oxy can be dosed the same as vic and t3
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	pushing higher doses
PPLPMDL0080000001	Akron	OH	44307	11/2/1999	pushing higher doses
PPLPMDL0080000001	Lyndhurst	OH	44124	11/2/1999	Try to get him to agree to use Uni as his theo of choice. Arkinstall repint.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	has alot of diebetic nuroep pats says he will be in or next tues follwup
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Will do in-service on pain management. Dr. is rotating at V.A. ER. Dr. sar in on in-service on pain management. Went over basic myths and use of Oxycontin.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/1999	Dr. attended in-service on pain management at the V.A. He is a 3rd yr. resident. He has a hard time believing his patients. We went over the myths of opioids. Also the benefits of Oxycontin over Percocet.
PPLPMDL0080000001	Brooklyn	OH	44144	11/2/1999	in bad mood mumbled said he would talk with his people and maybe use today
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	went over active meb vs morp says we have good products
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	needs uni sampoles commtted to using oxy
PPLPMDL0080000001	Akron	OH	44304	11/2/1999	pushing higher doses
PPLPMDL0080000001	Cleveland	OH	44128	11/2/1999	need to go after durag and perc business talked about hte del system and how it relates to efficacy.he had some questions about controlled absorption vs controlled delivery.he said that he is not using much duragesic.
PPLPMDL0080000001	North Olmsted	OH	44070	11/3/1999	lunch Get more of a commitment for all her theophyllin business. she will write Uni for all new scripts but won't switch existing theophylline patients. She said she won't fix something that is not broke. But explain that if they are coming in then they need more help.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	has ca pat on mophine from onc went over diff
PPLPMDL0080000001	North Olmsted	OH	44070	11/2/1999	He is still writing generic theophylline. Go over 8C rating
PPLPMDL0080000001	Richmond Hts.	OH	44143	11/2/1999	Remembering OxyIR more often. Even though he is using Oxy, he could be using more. Target his short acting agents and find out if some of them could be switched.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/1999	gave to one pat yesterday wokers comp 40mg
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/3/1999	still no high dose pat and is using oxyfast but not at st mikes
PPLPMDL0080000001	Cleveland	OH	44127	11/3/1999	wont use oxy post op cause it works too good
PPLPMDL0080000001	Cleveland	OH	44115	11/3/1999	Tim Amundsen - Lunch Nov 11, 1999 for 10-20....dyspnea talk for physicians at 3rd floor conference room Very interested in direct contract with Senokot - Bobbi Laurie will handle Program November 13 may be canceled - will refund the funds from that program
PPLPMDL0080000001	Parma	OH	44130	11/3/1999	Tim Amundsen Goal of call was to find out where to go from here since speaker program last month on Pain Management. She realizes that Kaiser is very difficult to work with. Recommended calling on team leaders - physicians who are influential and have the ability to write for OxyContin. Perhaps their support will persuade pharmacy to act...May wish to meet with them during their team meetings. Interested in train the trainer program. List is confidential - "not from Dr. Arceneaux" Medicine: Ron Adams Deliah Armstrong Charles Duncan Kathy Greiser Ashwin turakia Marty Saltzman John Alfes Nick Dreher - chief med Surgery - Jamie Sobagol Roland Philip Ronald Copeland Oncology - chris Sinoff Ruth Streeter Ravi Verma Ken Weiss Gary DeMert Hinda Abramoff - pain mgmt Dr. Saed
PPLPMDL0080000001	Cleveland	OH	44109	11/3/1999	need to advertise better
PPLPMDL0080000001	Akron	OH	44310	11/3/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	He said the staff is using a lot of OxyIR. He is starting to recommend Senokot with all patients on pain meds after surg.
PPLPMDL0080000001	Tallmadge	OH	44278	11/3/1999	abuse potential with oxy vs. prns, nhibi guidelines and uni delivery system

PPLPMDL0080000001	Cleveland	OH	44195	11/3/1999	See Dr. about his pts. still on MS Contin. Find out why and see if we can convert them. Saw Dr. quickly in hall by phones. Didn't get to say much except mention Oxycontin. Will see again in 2 weeks to discuss MS Contin pts.
PPLPMDL0080000001	Cleveland	OH	44109	11/3/1999	Probably should discuss with Mary Ann also.
PPLPMDL0080000001	Cleveland	OH	44109	11/3/1999	cost concern
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/3/1999	is using will think of for more actue
PPLPMDL0080000001	Cleveland	OH	44195	11/3/1999	seto says attendings not letting them use oxy;so very rarley using was in habbit from akron general
PPLPMDL0080000001	Cleveland	OH	44115	11/3/1999	Worked the pain management clinic. Got to see some of the fellows.
PPLPMDL0080000001	Parma	OH	44130	11/3/1999	See Agneberg
PPLPMDL0080000001	Broadview Heights	OH	44147	11/3/1999	See Arceux, MD
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/3/1999	December 21 for Bill Wagley Discussed corp. directive on no interchanges with Duragesic - obtained names of physicians who write Duragesic. Also discussed UniphyI and reeducating pharmacists on COPD - understands that theo is not used, but agreed that benefits pts especially since they have difficulty with inhalers. Feb date - dinner program at Ken Stewarts.
PPLPMDL0080000001	Cleveland	OH	44127	11/3/1999	bagels in or dr popovich vascular surg who uses darvocet said to remind connie to get him to use oxy
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	no oxafast or rxs from thompson
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	Talked about the advantages of using the same entity of OxyIR with OxyContin
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	Tom Bower said OxyContin usage is increasing while MS Contin is decreasing. Some OxyIR has been ordered and used now .
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	went over side effects of Oxy and Uni
PPLPMDL0080000001	Akron	OH	44310	11/3/1999	they just aren't getting it!! need to work on Jim here, he might be the key. Tharp is using on mostly serious inpatient cases, says he likes patients to feel some pain so they know they are getting better!! Unbelievable!!!!
PPLPMDL0080000001	Broadview Heights	OH	44147	11/3/1999	December 21 for Bill Wagley Discussed corp. directive on no interchanges with Duragesic - obtained names of physicians who write Duragesic. Also discussed UniphyI and reeducating pharmacists on COPD - understands that theo is not used, but agreed that benefits pts especially since they have difficulty with inhalers. Feb date - dinner program at Ken Stewarts.
PPLPMDL0080000001	Akron	OH	44310	11/3/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44195	11/3/1999	Next time will ask him when he will start a pt. on Oxycontin. Asked Dr. when he places a pt. on Oxycontin. He said he uses it, but was not definitive as to when he uses it. I need to get him to get more specific. He was very busy today. Next time, will get more specific with patients.
PPLPMDL0080000001	Cleveland	OH	44105	11/3/1999	quick hit put more pat on oxy need to stop in office
PPLPMDL0080000001	Cleveland	OH	44195	11/3/1999	Dr. likes Oxycontin. He is using even though it does not show up in urine for tox tests. He was not in a great mood, and there fore did not say much.
PPLPMDL0080000001	Akron	OH	44310	11/3/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44195	11/3/1999	Dr. is using some Oxycontin. He is hard to figure out. He does not give much information when spoken to. He says he is using it some. Need to find out when he uses it and how.
PPLPMDL0080000001	Bedford	OH	44146	11/4/1999	specific patients to add on uni and how to convert bid and generic to uni
PPLPMDL0080000001	Beachwood	OH	44122	11/3/1999	followed up on pat who got nauseated on oxy was not due to oxy and she is still on it;placed new pat on in ask ab out him he went to chroiprctor who sold him holistic pain med 135\$
PPLPMDL0080000001	Warrensville Hts.	OH	44122	11/3/1999	was on his way to or said would not use oxy
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	Dr. Moreway used some Oxy when she was at Metro. She mostly uses Vicodin now. Went over delivery and safety and abuse. She admitted that this is a concern with Vicodin She wanted to know where to use Oxy and I asked her where she uses Vicodin (fractures, kidney stones, headache, severe back pain) Talked about dosing 2 10mg q12h
PPLPMDL0080000001	Cleveland	OH	44195	11/4/1999	Had lunch for Palliative Care. Turnout was somewhat disappointing.
PPLPMDL0080000001	Independence	OH	44131	11/3/1999	titration guide and 3-2 rule again get him to the higher strengths 60 - 80 is about as high as he goes.he will then add on more drugs.asked him if he adds for more pain relief or because of se.talked about ahcpr guidelines and titrating to effect or se.he tries to reduce the burden of the opioids by combining.talked about compliance and multiple se profiles.
PPLPMDL0080000001	Westlake	OH	44145	11/3/1999	He is using OxyContin for chronic pain. 80mg q 12 h is his highest dosed patient for cicle cell. He is using T3 for acute pain. Fing out if he tried it for acute yet and go over dosing again. Show advantages of 12 hour dosing.
PPLPMDL0080000001	Akron	OH	44333	11/4/1999	ask how the patient is doing on 40mg q12h and does he have any patients on vicodin that woul be will to convert or any patient on NSAIDS not being controlled? the patient did not come back, but he is very concerned about patient abuse of opioids, I went over the less abuse liability because of the delivery system. uniphyI, using after the inhalers for asthma patients.
PPLPMDL0080000001	Akron	OH	44304	11/4/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Cleveland	OH	44103	11/4/1999	Met Dr. He said he uses Percocet for pain rellef in his patients. Is using in his osteoarthritis. He is not in a great neighborhood. He said less addictive potential is important to him. He said he will try it.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/4/1999	show tolerance study is switching at 80-160mg and go over diff of ms andoxy
PPLPMDL0080000001	Independence	OH	44131	11/4/1999	the poop kits are very popular.he even made a comment about them.trying to find a hot button for his using oxy and it may come from the nurses.he is very belittling
PPLPMDL0080000001	Cleveland	OH	44195	11/4/1999	Dr attended lunch for Palliative Care. he said he uses Oxycontin occasionally, but due to cost, is using more Oramorph. Was in a hurry to leave. next time, will emphasize use in renally impaired pts.
PPLPMDL0080000001	Westlake	OH	44145	11/4/1999	He said he uses Vicodin and some Percocet
PPLPMDL0080000001	Westlake	OH	44145	11/4/1999	went over how to use OxyIR with OxyContin.
PPLPMDL0080000001	Akron	OH	44304	11/4/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/4/1999	Says he is using more Oxycontin. Dose is 20mg. Says he doesn't need anymore. Try to get to him through Dr. Krantz. Target after PCA. Vicodin euphoria story.
PPLPMDL0080000001	Independence	OH	44131	11/4/1999	add on and when kirsten
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/4/1999	Tumor Board Hillcrest Hospital
PPLPMDL0080000001	Akron	OH	44203	11/4/1999	discuss bringing oxycontin into er drug area. writing for kidney stones and fracture he is using the 10mg and 20mg tabs. As far as bringing into the ER that will be an ongoing issue, he said vicodin and darvocet will be the mainstays, since oxycontin is a class II it is an issue.
PPLPMDL0080000001	Akron	OH	44333	11/4/1999	oxycontin for nursing home patients, for chroni pain, even more severe pain when he uses opioids, uses alot of darvocet. uniphyI for nocturnal asthma patients.
PPLPMDL0080000001	Akron	OH	44304	11/4/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Westlake	OH	44145	11/4/1999	Talked about how to use the titration principles and use OxyIR with OxyContin correctly
PPLPMDL0080000001	Akron	OH	44304	11/4/1999	oxy vs vicodin and perc for non malign pain, copd step ladder
PPLPMDL0080000001	Akron	OH	44314	11/4/1999	using oxycontin for chronic pain, he starts patients on vicodin and percocet and then will go to oxycontin. So using for chronic pain conditions and not acute pain. uniphyI, he is refilling the theo scripts that the pulm has put on, he said he is not putting any new patients on theo.
PPLPMDL0080000001	Akron	OH	44333	11/4/1999	using for cancer pain.
PPLPMDL0080000001	Parma	OH	44134	11/4/1999	get 5 specific patients that can be converted from gen and bid theoph to uni talked about converting his bid and generic theoph to uni.whenever he adds on or uses theoph new he is using uni.tried to use the case studies to get a couple of pat
PPLPMDL0080000001	Maple Hts	OH	44137	11/4/1999	talked about the undertreatment of pain and the aps and how it goes untreated and unreported.he talked about physicians not knowing how to treat and being hesitant to treat.need to get him to open up about his nh patients and he did not know of anyone who is on formulary from insurance guys
PPLPMDL0080000001	Akron	OH	44333	11/4/1999	Discussed the difference between oxycontin and Duragesic. Benefits of oxycontin vs disadvantages of the patch.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/4/1999	Would like to have pain mgmt speaker brought in to Hillcrest. Knew Dr. Levy was going to be here, but is busy. DURAGESIC WAS IN PROMOTING THEY DON'T HAV E CONSTIPATION !!!
PPLPMDL0080000001	Cleveland	OH	44195	11/4/1999	Found out Dr. is leaving in December. She will be going to MD Anderson. Is using some Oxycontin, but cost is an issue with her.
PPLPMDL0080000001	Lyndhurst	OH	44124	11/4/1999	Discussed pt he had on Oxy who he was able to titrate down due to radiation treatment. Discussed IR and FAST.
PPLPMDL0080000001	Barberton	OH	44203	11/4/1999	has a patient on 9 80mg tabs a day and she does have some concern with the amount of tablets that this patient has to take. I hit benefits of oxycontin and I asked if she was considering switching the patient to something elas and she said no. I went over the titration guide to make sure she is comfortable with going up on the oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	11/4/1999	caught in tumor boards and I used the package insert to show the 10mg of oxycontin for every 25ug patch, to keep the conversion simple. She likes keeping the conversion and titration principles simple. POS piece.
PPLPMDL0080000001	Cleveland	OH	44109	11/5/1999	needs samples
PPLPMDL0080000001	Parma	OH	44129	11/4/1999	titration guide and avg dosing in pi he is pretty much using the 10 mg only.he is not understanding the connection between oxy and vic.talked about dosing from the pi and with back article trying to let him know it is ok to titrate and use longer term.
PPLPMDL0080000001	Garfield Hts	OH	44125	11/4/1999	went over some pain management principles with dsioing and titration.he is getting good results in the ca setting and hard to treat areas.talked about using more for the everyday patient and vic patients.
PPLPMDL0080000001	Garfield Hts	OH	44125	11/4/1999	percentages for breakthru talked about how to calculate breakthru and treating constipation aggressively.he is using q12 almost always but does have a couple of q8ers.
PPLPMDL0080000001	Akron	OH	44333	11/4/1999	put two patients on oxycontin for chronic pain, 20mg q12h. no uniphyI patients, theo as a later line therapy.
PPLPMDL0080000001	Beachwood	OH	44122	11/5/1999	had self paying pat he rx oxyir and 20mg oxy and pat concerned about cost
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/5/1999	they had a difficult weekend.demoral patient did well but a couple of elderly patients presented with alot of difficulties.they will still use but in lower doses and with younger patients.went and talked to patel to make sure that it was not an issue with them
PPLPMDL0080000001	Akron	OH	44310	11/5/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Solon	OH	44139	11/5/1999	add on and synergy.kirsten and when to add on
PPLPMDL0080000001	Cleveland	OH	44113	11/5/1999	has one ca pat on oxy/lung ca only 10mg
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/5/1999	does not realize how many patients are getting refills with bid and generics
PPLPMDL0080000001	Westlake	OH	44145	11/5/1999	went over JCAHO. he wants to set up a speaker to go over the new standards
PPLPMDL0080000001	Westlake	OH	44145	11/5/1999	switch his generic business
PPLPMDL0080000001	Westlake	OH	44145	11/5/1999	he writes a lot of UniphyI but try to get the generic business as well
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/5/1999	feels that oxy is very good for chronic pain and will not use for acute setting.he iskind of using in the middle.not for strong cancerd and not always for the combo;s.need to talk on both fronts for him.ca benefits and short term benefits

PLPMDL0080000001	Akron	OH	44310	11/5/1999	tried to get specific patients, went over converting, habit a problem
PLPMDL0080000001	Akron	OH	44310	11/5/1999	went over converting, asked about david again. wish I was lebanese!!
PLPMDL0080000001	Akron	OH	44310	11/5/1999	followed up from Ken Stewarts was wonderfully grateful to be invited. definitely using more oxy, need to build rapport with his pa and nurse
PLPMDL0080000001	Middleburg Hts	OH	44310	11/5/1999	add on benefits and synergy.kidney for asthma because he forgets to use in conjunction with the inhalers in this setting
PLPMDL0080000001	Westlake	OH	44145	11/5/1999	Talked about JCAHO issues showed what we have available and how we can help educate patients and staff.
PLPMDL0080000001	Westlake	OH	44145	11/5/1999	talked about Oxy side effects and the importance of recommending Senokot
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	he went through the patient profiler and committed to put a new asthmatic on Uniphyl
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/5/1999	they had a difficult weekend demoral patient did well but a couple of elderly patients presented with alot of difficulties they will still use but in lower doses and with younger patients.went and talked to patel to make sure that it was not an issue with them
PLPMDL0080000001	Middleburg Hts	OH	44130	11/5/1999	followed up with panigutti patient and he did not have any problems iwth oxy.felt that reaction was a class effect and not a drug effect.will need to let panigutti know that i followed up
PLPMDL0080000001	Cleveland	OH	44104	11/5/1999	STILL NOT SWITCHING VIC PATS TO OXY RESISTENCE FROM PATS
PLPMDL0080000001	Cleveland	OH	44104	11/5/1999	lieing about having any pat on xy and forgets about uni
PLPMDL0080000001	Akron	OH	44310	11/5/1999	tried to get specific patients, went over converting from dilaudid since he's been using that alot
PLPMDL0080000001	Akron	OH	44310	11/5/1999	went over converting, still not titrating high enough, leav ing for duragesic but doesn't admit it. very difficult. asked what highest dose he's used, says whatever is necessary. won't commit to numbers!!
PLPMDL0080000001	Beachwood	OH	44122	11/8/1999	pat who said they couldnt afford has not called back
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	says everyone uses did not discuss any specific pats
PLPMDL0080000001	Akron	OH	44304	11/8/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Beachwood	OH	44122	11/8/1999	still percieve oxy as strong and only using post oper;with ir
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	uses when she think pat is addicted
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	quick hallway hit he said he doesn't write as much as his partners but he does use a lot of OxyContin and Vicodin
PLPMDL0080000001	Cleveland	OH	44117	11/8/1999	Treating chronic pain. Tries other modalities first. Will be interested in Palladone XL.
PLPMDL0080000001	Akron	OH	44304	11/8/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	NEEDED UNI SAMPLES STILL SHY ABOUT USING OYX
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	he wanted Uniphyl samples. He said thats all he'll write as long as he has samples. He is starting to write some OxyContin with some reserve with some fear of the DEA. Compare vs. Vicodin
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	quick hit on oxyx uses sometimes
PLPMDL0080000001	Akron	OH	44304	11/8/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	quick hit he said he uses OxyContin and he uses a lot of Vicodin. He has been using it for years
PLPMDL0080000001	Lyndhurst	OH	44124	11/8/1999	Quick hit benefits of Uni. Doesn't appear to understand Oxy. Go over at lunch.
PLPMDL0080000001	Middleburg Heights	OH	44130	11/8/1999	short term data went over results that he is getting and they are teh same as vic.he needs to be reminded to stay away from that vic habit.went over acl data and benefits in short term
PLPMDL0080000001	Lyndhurst Mayfield	OH	44124	11/8/1999	Stickered Senekot and in-serviced pharmacists
PLPMDL0080000001	Mayfield Hts	OH	44124	11/8/1999	Just met. Agreed to use Uni. Asked for samples. Knew little about Oxy but wanted to talk. Scheduled appt.
PLPMDL0080000001	Akron	OH	44302	11/8/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Cleveland	OH	44106	11/8/1999	Saw Dr. in hall. He said he has not used Oxycontin as of yet. Was in a hurry.
PLPMDL0080000001	Euclid	OH	44117	11/8/1999	Told me about pt w/ messed up back surgery. Asked him where he would go next if she remained in pain. Also may be Palladone XL target.
PLPMDL0080000001	Beachwood	OH	44122	11/8/1999	wants preprinted rx pads is using oxy in or
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	has seen pats back on oxy and didnt work asked if she thought it might be dose related not willing to discuss at this time will use for shingles
PLPMDL0080000001	Akron	OH	44302	11/8/1999	pushing higher doses
PLPMDL0080000001	Cleveland	OH	44106	11/8/1999	Went to Geriatrics to see Dr. Dolinar. She was not in. Met the two nurses in the clinic. Set up in-service lunch for the end of the month. Nurses were anxious to learn more about Oxycontin. Left them conversion charts.
PLPMDL0080000001	Cleveland	OH	44106	11/8/1999	Saw Dr. Ellis.
PLPMDL0080000001	Broadview Heights	OH	44147	11/8/1999	Duragesic Drs: TUPA TYLER - CHARDON QUALITY CARE WHITEHOUSE GOSWAMI YAKKUNDI LLERNA AZEM - AURORA MANOR KARIMPIL PATEL - TRUMBULL KAMEL - MASSILLON KAREN SAYS BEST WAY TO REACH NURSING HOMES IS ON CORP BASIS - SHE'LL GIVE KEY CONTACTS AT GENESIS HOMES (7), MULTI-CARE (8), AND MORNING VIEW. OFTEN HAVE QTRLY. NURSING MEETINGS.
PLPMDL0080000001	Cleveland	OH	44119	11/8/1999	SEE WELLMAN. GOT LETTERS FROM JOANNE SHELTON/ANNE CHANCE. DELIVERED "PAIN" BOOK TO JOANNE.
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	he is still somewhat conservative and backward in his pain management thinking. Went over comparisons with T3
PLPMDL0080000001	Broadview Heights	OH	44147	11/8/1999	Duragesic Drs: TUPA TYLER - CHARDON QUALITY CARE WHITEHOUSE GOSWAMI YAKKUNDI LLERNA AZEM - AURORA MANOR KARIMPIL PATEL - TRUMBULL KAMEL - MASSILLON KAREN SAYS BEST WAY TO REACH NURSING HOMES IS ON CORP BASIS - SHE'LL GIVE KEY CONTACTS AT GENESIS HOMES (7), MULTI-CARE (8), AND MORNING VIEW. OFTEN HAVE QTRLY. NURSING MEETINGS.
PLPMDL0080000001	Westlake	OH	44145	11/8/1999	He is using the same amount of Dilaudid and OxyContin. This will be a nice transition to Palladone XL. I need to clean up his Vicodin and Percocet short acting business.
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	he has a few patients now on OxyContin instead of Vicodin. Stay on him because he is worth the wait. Huge Vicodin writer. Scheduled 2 was a concern
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	he lets his theophylline scripts go generic without concern. Sell our brand vs. generic
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	had a second in the hallway, he said OxyContin is a good drug and he is gradually using more.
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	I asked where he uses the patch. He said for those who can't swallow. I think he is using it a little more than that. I need to find out what his Percocet scripts are for .
PLPMDL0080000001	Beachwood	OH	44122	11/8/1999	says residents are using and he may use on add on case today that will require strong pain med does not give any pain med prior to surgery thinks it will be harder to recover after surg
PLPMDL0080000001	Lakewood	OH	44107	11/8/1999	quick hit He said he has tried OxyContin and uses it sometimes, he said he is a big Vicodin writer from habit
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	HAS ELDERLY GENTLMAN ON OXY 10MG FOR COMPRESSION FRACTURE ER PUT HIM ON IT AND AND USING PER FOR BREAKTHROUGH
PLPMDL0080000001	Cleveland	OH	44132	11/8/1999	Set up lunch and time to present resources to RN's. Patient ed materials needed re-pain mgmt.
PLPMDL0080000001	Cleveland	OH	44119	11/8/1999	ASKED SEVERAL QUESTIONS PERTAINING TO UPCOMING PALLADONE XL TRAIN THE TRAINER MEETING. WANTED TO KNOW HOW IT IS SET UP AND WHAT PURDUE EXPECTS OF HIM AFTERWARDS. TOLD HIM THAT ALL PREVIOUS PROGRAMS HAVE BEEN EXCELLENT AND THAT IT IS VERY UNBIASED. INFO IS DELIVERED IN A WAY TO MAKE BETTER PRESENTATIONS. TOLD HIM HE WOULD BE ABLE TO GIVE PRESENTATIONS TO REFERRING PHYSICIANS AND NURSING STAFF. TOLD HIM WE ARE WORKING - STILL - ON SENOKOT CONTRACT. FINAL APPROVAL SHOULD BE IN SHORTLY.
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	FIND OUT WHAT TYPES OF PATS HES' USED OYOX IN;STILL IN CA WENT OVER HYDRO VS OXY AND 10MG EQUAL TO T3
PLPMDL0080000001	Euclid	OH	44132	11/8/1999	Seems to be titrating appropriately. Discussed pt w/ back pain. Asked him what next dose would be. Pharmacies are still questioning him.
PLPMDL0080000001	Cleveland	OH	44111	11/8/1999	lunch with im res one res has pat who is just taking tyl may give her 10mg oxy and asked about titration;mostly using in onc;did discuss uni wiht res who is not comfortable using but will renew rxs asked her to swithc
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/1999	equiv and how to dose and need to get him to believe in oxy
PLPMDL0080000001	Barberton	OH	44203	11/9/1999	ask dr is he knows that oxycontin and vicodin are equal potent? quick hit, is not using oxycontin except for hernia, but there is an issue, and thinks stronger than vicodin and not comfortable with the dosing.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/1999	need to go after vicoprofen patients that are getting refills
PLPMDL0080000001	Cleveland	OH	44195	11/9/1999	Met with neurosurgery nurse and also Dr. Walsh.
PLPMDL0080000001	Middleburg Heights	OH	44130	11/9/1999	talked about acute vs chronic and how to dose equiv to vic
PLPMDL0080000001	Westlake	OH	44145	11/9/1999	He is writing almost all OxyContin with Oxy IR consistently for breakthrough. He uses OxyFast sometimes but said not all pharmacies stock it
PLPMDL0080000001	Euclid	OH	44119	11/9/1999	Knew Oxy and said he would use post-op Friday.
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Got to see Dr. very briefly at ER in V.A. Only got to mention Oxycontin. Invited him up to lunch in Oncology. He said he would come, but never did.
PLPMDL0080000001	Akron	OH	44320	11/9/1999	why still using short acting opioids post op vs oxycontin? he wrote a 40mg script for chronic pain, using short acting in hosp tylox is on formulary and post delivery orders.
PLPMDL0080000001	Cleveland	OH	44109	11/9/1999	committed to using oxy in post oper pain has ca pat waiting to do surgery
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Confirmed talk with Debra for Jenny Hooks for Friday. She said she asked Jenny to upscale the talk as there will be some advanced nurse practioners there. Debra is using MS Contin first as she says that is what the V.A. wants. She is not one to fight the system.
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Met with one of the ER physicians. - William Myer, M.D.
PLPMDL0080000001	Cleveland	OH	44195	11/9/1999	Got the name of Joanne Palmer through another nurse. I met with her. She said none of the staff will see reps. She said only one physician would write Oxycontin and he already is. His name begins with a B. He works closely with the spine center.
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Met with Chief of Pharmacy. See notes under pharmacy department. Also worked ER.
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Met with Director of pharmacy. His name is Mike Margevicius. He is VERY re friendly. He is very interested in what we have to offer for JCAHO. They are going to develop a critical pathway for pain next year. I offered to help. He was interested. I set up an in-service for the pharmacy on Nov. 23. It will be on pain management and Senokot-S.
PLPMDL0080000001	Cleveland	OH	44106	11/9/1999	Dr. said he is using more Oxycontin at Metro than at the V.A. He said he has more new patients at Metro. He said that the pts. he sees at the V.A. are already on Oxycontin. He also asked about what was the best laxative . Told him Senokot-S. Emphasized need for laxative and stool softener. he said he is using. Giving 2 at bedtime. Told him can to 8/day.
PLPMDL0080000001	Cleveland	OH	44109	11/9/1999	very inter in using oxy instead of vic for occ med pats only on on Mondays
PLPMDL0080000001	Strongsville	OH	44136	11/9/1999	talked about how to use in the er setting that is what he will be doing soon
PLPMDL0080000001	Cleveland	OH	44105	11/9/1999	ask what he does after voiox ;see if he swtched vic lady to oxycontin with workman's comp;has pat with hardware in back to oxy 10mg thought 20mg was too strong
PLPMDL0080000001	Barberton	OH	44203	11/9/1999	ask what new procedures would use oxycontin on? using oxycontin on the more sever pain patients post op, the smaller ones she said needs only 5 mg tabs.



PLPMDL080000001	Cleveland	OH	44195	11/9/1999	Met with Dr. Walsh. He said that the one thing that is keeping Oxycontin off the formulary is money. He said our own studies show it is not superior to MS Contin, and MS Contin is much cheaper. He said that he is no longer on the P&T committee, and if someone really wants it on formulary, they should step up and request it. He said he finds it to be no better clinically than MS contin. It works for some better, but not for others.
PLPMDL080000001	Parma	OH	44129	11/9/1999	having trouble with nausea
PLPMDL080000001	Akron	OH	44203	11/9/1999	dr gordon said he used oxy at UH and barberton, said using the 10mg and 20mg on low back pain and a dislocated shoulder. Likes pure opioid and q12h dosing. he had a back pain patient o the board and he said he was going to use oxycontin on this patient, 10mg tabs 1-2 q12h.
PLPMDL080000001	Cleveland	OH	44106	11/9/1999	Met with Dr. Myer. He said he would use Oxycontin, but only for something like fractures. He is a former orthopedic surgeon. He would not likely use it for other types of pain. Next time, find out what he uses for back pain.
PLPMDL080000001	Akron	OH	44319	11/9/1999	mentioned concern that some patients like the medication, if he tells them to take 1 20mg tabs q12h, they take 2, worried about addiction. Mentioned acute pain is two to three weeks and after that, it is chronic pain. I asked what benefits he sees in oxycontin vs vicodin and really couldn't think of any real advantage, thinks opioids are all problem related. A lot of low back pain. uniphyl, using more for copd and for asthmatics with nocturnal symptoms. 400mg and 600mg. senokot-s for medicated induced constipation.
PLPMDL080000001	Cleveland	OH	44106	11/9/1999	Have lunch for the clinic. Find out how many pain scripts he writes in a typical day. What is he starting pts. on? Dr. said he is having no problems with oxycontin. he said he wrote a lot for one patient, and found out that the patient was selling it. he stopped writing it. he is a little fearful for his license due to the number of narcotics he writes. Discussed documentation as the key. Will keep informed about P&T meeting. he will go.
PLPMDL080000001	Barberton	OH	44203	11/9/1999	he still has not tried oxycontin post op, there is more to it than habit. More potent than vicodin is the real concern, he said he has aknee this thursday, and will use 1-2 20mg q12h.
PLPMDL080000001	Barberton	OH	44203	11/9/1999	took a patient, older woman with a bad back, fearful of becoming addicted, pseudoaddiction. he is worried about the patient getting dependent on the opioid, addiction is a problem. He is still using vicodin first then going to oxycontin. Need to find out what concern is? uni, theos are being held as last resort.
PLPMDL080000001	Barberton	OH	44203	11/9/1999	ask if has used, if noit ask what post op procedure he would use on? thinking more kidney stones, not post op. Had to insert a stint and said would use th 20mg tab q12h.
PLPMDL080000001	Cleveland	OH	44109	11/10/1999	doing studies on theo use in asthmatics
PLPMDL080000001	Cleveland	OH	44106	11/10/1999	Cris is a P.A. in the ER. She was familiar with Oxycontin, and does seem like she would be amenable to using it. She is going on maternity leave any day.
PLPMDL080000001	Akron	OH	44333	11/10/1999	ask him to try the 10mg tabs taking 3 10mg tabs and then backing down. he is going to try this on his shoulder patients, they come back after one week, so hten he can give them more medication. Also was doing a tennis elbow and was only going to give 1-2 10mg.
PLPMDL080000001	Cleveland	OH	44195	11/10/1999	Spoke with Dr. about his Palliative Care idea. Said he wants to speak with people who have done it, and wants our support for clinical studies. Told him I would give him Neil Iricks number. He said he is getting Oxycontin much easier in the hospital now. He said he doesn't deal with bowels. That is Mary's deal. I gave her a laxative protocol. Will follow-up to see how she is using it.
PLPMDL080000001	Cleveland	OH	44106	11/10/1999	John does a lot of the prescribing with Dr. Biscup. He concurs that it is getting easier to use Oxycontin in the hospital.
PLPMDL080000001	Akron	OH	44307	11/10/1999	abuse potential with oxy vs. prns, nhibi guidelines and uni delivery system
PLPMDL080000001	Cleveland	OH	44109	11/10/1999	moving clinic to hamman will use more uni samples;has ca pats on oxy
PLPMDL080000001	Cleveland	OH	44113	11/10/1999	at geriatric conference didnt disc any pats today
PLPMDL080000001	Akron	OH	44304	11/10/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL080000001	Cleveland	OH	44105	11/10/1999	HAS SOME PATS ON NEEDED UNI SAMPLES AND USING 10MG OXY;
PLPMDL080000001	Akron	OH	44304	11/10/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL080000001	Akron	OH	44129	11/10/1999	specific patients and how to convert uni
PLPMDL080000001	Parma	OH	44129	11/10/1999	just put pat on oxy yest says he uses more than he does
PLPMDL080000001	Cleveland	OH	44109	11/10/1999	good lunch, residents definitely using more, couple mentioned worrying about side effects lasting longer than side effects with vic, went over delivery system and half life.
PLPMDL080000001	Akron	OH	44307	11/10/1999	quick hit on oxy and uni
PLPMDL080000001	Cleveland	OH	44111	11/10/1999	tried to get specific patients, went over converting from pca for inpatient use. residents say he is using alot more oxy these days
PLPMDL080000001	Akron	OH	44302	11/10/1999	pushing higher doses
PLPMDL080000001	Akron	OH	44308	11/10/1999	Dr. said he does not prescribe any narcotics. He is afraid to use them. He does seem like he will listen to reason and that after a time, he may try Oxycontin.
PLPMDL080000001	Cleveland	OH	44106	11/10/1999	oxy vs vicodin and perc for non malig pain, copd step ladder
PLPMDL080000001	Akron	OH	44304	11/10/1999	trying ot get him more involved with the surgeons and what the pat goes home with
PLPMDL080000001	Parma	OH	44129	11/10/1999	he is getting more familiar with oxy and starting to use in more cases.had a couple of intractable knees that he is getting second opinions with.kreigler seems to be who he refers to most.he almost always uses the higher doses.he has several vic patients that he is redosing and refilling.trying ot get specific with those and get them converted to oxy
PLPMDL080000001	Parma	OH	44129	11/10/1999	Worked the Spine Center. Saw Dr. Biscup.
PLPMDL080000001	Cleveland	OH	44195	11/10/1999	Had a lunch for the ER on Oxycontin.
PLPMDL080000001	Cleveland	OH	44106	11/10/1999	Joanne Sheldon - recieved info from Michael Levy on travel arrangements. Need to order lunch for 45 people.
PLPMDL080000001	Cleveland	OH	44119	11/10/1999	Eric - doing pain talk to Metro pharmacists January 10. Requested info to hand out - get 50 copies of AHCPR, Levy article, constipation material, APS booklets, pens. A lot of problems for Western Reserve Solon branch with scripts for MSC and Duragesic. Need to speak with Dr. Wellman concerning this - possible solutions: 1) service brance 2) have Ron Baron from Hillmed inservice with lunch. Large order recently placed for 4th qtr.
PLPMDL080000001	Mayfield Village	OH	44143	11/10/1999	tried to get specific with patients and how to convert to oxy.he does not like getting generic drugs and talked about how writing oxy is just like writing vic but it lasts longer.went over potency in pi and how to dose instead of vic.add on benefits with uni and how to convert bid nad generics
PLPMDL080000001	Garfield	OH	44125	11/10/1999	Saw Dr. in anesthesiology offices. He said he is using oxycontin all the time. He really likes the product. I need to find out when he will start a pt. on Oxycontin and when he leaves Oxycontin.
PLPMDL080000001	Cleveland	OH	44195	11/10/1999	SHOWED HOW HYDRO AND OXY SAME AND IS USING
PLPMDL080000001	Cleveland	OH	44102	11/10/1999	talked about benefits of oxy and being able to dose to any level of pain med needed.using mostly darv and vic.compared oxy to both of those meds
PLPMDL080000001	Parma	OH	44129	11/10/1999	went over the similarities with oxy and vicodin.dosing is an issue and we talked about multiple dosing.generic vs brand
PLPMDL080000001	Middleburg He	OH	44130	11/10/1999	chronic pain, after short acting medications.
PLPMDL080000001	Akron	OH	44333	11/10/1999	Saw Dr. Briefly. She came up from OR. Does not to a lot with pain management. I left her the AHCPR books that she asked for.
PLPMDL080000001	Cleveland	OH	44195	11/10/1999	Dr. is ER physician. He said he uses a fair amount of Percocet, and does it mostly out of habit. I addressed issues of abuse with him as that is what he is most concerned with. He said he will try to remember to write it.
PLPMDL080000001	Akron	OH	44308	11/10/1999	slowly using oxy not enough pats on oxy now need to see very often
PLPMDL080000001	Cleveland	OH	44106	11/10/1999	rsidnts mostly rx not willing to chang habbits
PLPMDL080000001	Cleveland	OH	44109	11/10/1999	still using oxycontin q12h and if needs to titrate then goes q8h first, using mainly 10mg and 20mg. Chronic apin, low back, some neuropathic pain.
PLPMDL080000001	Cleveland	OH	44109	11/10/1999	new patients on oxycontin , Post op? Go over conversion doses between vicodin and vicodin es? HE SAID HE IS USING THE 10MG TABS AND TELLING THEM TO TAKE 1-2 Q8-12H. I mentioned that oxycontin to vicodin is a mg to mg conversion so he needed to use the 20mg tabs 1-2 q12h. He wrote two scrips while there.
PLPMDL080000001	Akron	OH	44333	11/10/1999	seeing alot of nausea, he then gives them compazine and vicodin instead of staying with oxycontin. Using both 10mg and 20mg q12h. Likes q12h dosing and also said might not be the oxycontin could be anything from surgery. going to give compazine with oxycontin post op.
PLPMDL080000001	Akron	OH	44333	11/10/1999	general orthopedic surgery, using 1 20mg tab q12h post op.
PLPMDL080000001	Akron	OH	44333	11/10/1999	go over conversions of oxycontin vs vicodin or vicodin es, make sure using proper dose? he had a patient on 80mg q12h for chronic pain, using more for chronic pain. Post op use, mentioned that after 7 days the patients call back add need more medication. mentioned that he can write the same amount of tablets and get 14 days worth of oxycontin. He said he would use some post op, 1-3 10mg tabs q12h.
PLPMDL080000001	Warrensville Hts	OH	44122	11/11/1999	discussed one pat that got blisters and rash from oxycontin;find out highest dose pat;HAS PAT ON 720MG OXY A DAY;WENT TO METHODONE AND NOW BACK ON OXY LESS DOSE
PLPMDL080000001	Warrensville Hts	OH	44122	11/11/1999	SPEAKING TONIGHT FOR LISA SEE HOW PROG WENT ALSO NOT GOING TO MIAMI GOING TO MINNIP TO BE TRAINED ON NEW PROCEDURE
PLPMDL080000001	Lakewood	OH	44107	11/11/1999	wentover how to dose OxyContin correctly. Went over how to treat side effects like constipation. They agreed that Senokot is a great help. Went over JCAHO standards and assessment. I need to place the order of all the materials they want.
PLPMDL080000001	Cleveland	OH	44195	11/11/1999	Dr. said he has used Oxycontin in the past, but doesn't see a lot of pts. in pain. He is only seeing them for a short time, and then they are referred back to their primary physician. He was in on the same conversation as I had with Jason Seavolt.
PLPMDL080000001	Independence	OH	44131	11/11/1999	patients success from personal stories he may never be a big proponent for oxy.he tried to make fun of me.talked about toxicities and how morphine metab are the primary reason for se.he does not see need for anything but what he already uses.feels that he knows how to use multiple opioids
PLPMDL080000001	Lakewood	OH	44107	11/11/1999	quick hit because he was just leaving. He wants to sit down and chat about OxyContin when I get back from Dallas. He said his patient base has tripled due to Med Centers closing. He said the uniphyl is going well and that he has a few patients that are using OxyIR for breakthrough. He wanted Senokot samples.
PLPMDL080000001	Cuyahoga Falls	OH	44221	11/11/1999	add on data with uni and when to add
PLPMDL080000001	Cleveland	OH	44122	11/11/1999	QUICK HIT ON OXY DIDNT DISCUSS ANY SPEC PATS ON HIS WAY INTO HOSP
PLPMDL080000001	Akron	OH	44304	11/11/1999	tried to get specific patients, went over converting
PLPMDL080000001	Cleveland	OH	44122	11/11/1999	SET UP JOURNAL CLUB USING OXY WIHT PERC FOR BREAKTHROU
PLPMDL080000001	Cleveland	OH	44106	11/11/1999	Took Dr. to lunch. He believes that Uniphyl is a better theophylline than bid theophyllines. He believes it should be used in COPD pts. He is having a little harder time in asthmatics. We discussed the ATS guidelines and the NHLBI guidelines. Dr. said he will look and reevaluate his pts. to see who might be candidates for Uniphyl. Asked me to contact him at the V.A. in December so he can learn more about Oxycontin and pain management.
PLPMDL080000001	Shaker Hts	OH	44122	11/11/1999	QUICK HIT AT WINDOW NEED TO FOLLOW UP WITH SPEC PATS
PLPMDL080000001	Cleveland	OH	44106	11/11/1999	Had lunch with Dr. Lange.
PLPMDL080000001	Cleveland	OH	44195	11/11/1999	Got to see 2 of the residents in the residents room at the clinic.
PLPMDL080000001	Cleveland	OH	44122	11/11/1999	HAS USE OXYFAST
PLPMDL080000001	Rocky River	OH	44116	11/11/1999	she said they don't get a lot of Oxy scripts over there. Went over saafety and abuse potential

PPLPMDL0080000001	Lakewood	OH	44107	11/11/1999	Went over use of Senokot and laxatives and how important it is to recommend it for all opioid patients. He agreed.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/11/1999	SPOKE WITH GS RES STILL HESITANT TO USE INSTEAD OF DARV TARGETING ABDOMINAL PATS
PPLPMDL0080000001	Cleveland	OH	44122	11/11/1999	SET UP JOURNAL CLUB FOR DEC 14TH;
PPLPMDL0080000001	Lakewood	OH	44107	11/11/1999	I asked him if he is on the P and T committee at the hospital. he said no but he can help push through any med that he really likes.
PPLPMDL0080000001	Stow	OH	44224	11/11/1999	compare oxy to combos and del advantages.outdated uni.add on and when
PPLPMDL0080000001	Cleveland	OH	44106	11/12/1999	Jenny Hooks spoke on pain management. Made some good nurse contacts on the medicine floor. Particularly a male nurse. I have his card. Will follow-up.
PPLPMDL0080000001	Cleveland	OH	44112	11/12/1999	Oxy in-service w/ nurses on Onc and med/surg floor. Also discussed JCAHO changes and resources.
PPLPMDL0080000001	Garfield Hts	OH	44125	11/12/1999	when to add on and how to convert bid and generic
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	the thought of theo is declining in his mind, the other agents are being considered before theo. Using uniphyl and uni dur.
PPLPMDL0080000001	Cleveland	OH	44195	11/11/1999	Dr. said he has used Oxycontin in the past, but doesn't see a lot of pts. in pain. He is only seeing them for a short time, and then they are referred back to their primary physician.
PPLPMDL0080000001	Akron	OH	44304	11/11/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/11/1999	WILL START WITH OXY 10MG IF PAT NEVER BEEN ON NARCS IF BEEN ON USES 20MG;SOMETIMES 40MG;MAY NOT IMMEDIATELY SWITCH PAT WHO COMES TO HIM ON PER OR VIC;ONLY WHEN PRIMARY ASKS TO MANAGE;SAYS PATS DONT USUALLY COMPLAIN OF CONSTIPATION
PPLPMDL0080000001	Akron	OH	44313	11/11/1999	follow up with back pain patients and pseudo and tolerance he does some urgent care on days off.talked about how to use oxy for non malignant.safety is a big key for him
PPLPMDL0080000001	Bedford/Sinal	OH	44146	11/11/1999	talked about strong vs weak opioids and his perceptions.asked him what the differences to him.he said that he uses oxy after the combos but is still more familiar with msc.tried to get a specific patient to see how he titrates and how high he goes but he did not open up.having a hard time figuring him out for brain type
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/11/1999	AT ST MIKES THIS AM AND HAS 2 PATS ON 40MG Q12 SOMETIMES USES Q8
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	show him the side effect profile, give benedryl for itching and an anti emetic for nausea. He is going to give adjuvant medications, said will send patients home with these medications along with oxycontin. Still has patients call back and say it is not controlling pain, told them to tell the patient to take another pill.
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	from the data I showed about the potency of vicodin vs oxycontin how does he feel? He is not totally convinced on the mg to mg conversion between vicodin and oxycontin, the perception is between the class II and class III.
PPLPMDL0080000001	Cleveland	OH	44106	11/12/1999	said using for more severe chronic pain.
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	Jenny Hooks spoke on pain management. Made some good nurse contacts on the medicine floor. Particularly a male nurse. I have his card. Will follow-up. Debra was ast this talk. She needs a lot of help with pain
PPLPMDL0080000001	Cleveland	OH	44106	11/12/1999	how many vicodin tablets are you writing for post op? How many oxycontin are you writing? 30 tabs. why not oxycontin for these patients? quick hit, writing more for post op, mainly 20mg tabs, was in a hurry, but said will use more.
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	Was supposed to do Blood Club, but it got cancelled after I already brought dinner. No one knew what was going on. Will take it up with Phyllis Fersky.
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	ask if he has any patients on vicodin now that he would convert to oxycontin? he said he has two patients taking vicodin q6h that he will switch to oxycontin 20mg q12h. both are chronic arthritic back pain..
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	views the use of oxycontin and opioids as means to improve the quality of life, his outlook is that some patients are going to experience some pain and total pain free may not be possible. q12h dosing and improving the quality of life is the biggest issue at hand.
PPLPMDL0080000001	Akron	OH	44333	11/12/1999	oxycontin is more potent than vicodin, and is also concerned about patients taking oxycontin more than q12h. Dosing and conversion is the issue she is not buying into the mg to mg conversion with hydrocodone and using the 20mg tabs q12h and supplementing either oxy or ibuprofen every 6 hours. Reason he would switch is side effects, then goes to darvocet. Nausea and itching has been the main complaints.
PPLPMDL0080000001	Euclid	OH	44119	11/13/1999	Quick intro of Oxy and adv over short acting. Lunch scheduled to further discuss.
PPLPMDL0080000001	Cleveland	OH	44113	11/18/1999	PUT PAT IN HOUS ON OXY10MG INSTEAD OF LORCT TOLD JAN THAT 10MG MAY BE UNDERDOSING AND WAS AUTHORIZED TO GO TO 20MG SEE HOW THAT PAT DID;BOHL DIDNT REALIZE OXY WASTN PR N
PPLPMDL0080000001	Cleveland	OH	44144	11/18/1999	HAS SOME PATS ON UNI AND USES OXY IN CA
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1999	wont admit to any specific pts on high doses says lots of them;according to hospice nurse some of his pts come on duragesic
PPLPMDL0080000001	Brooklyn	OH	44144	11/18/1999	takes pats off opioids and then may put back on prn didnt quite understand philosophy;uses mostly 10mgs some 20mgs
PPLPMDL0080000001	Akron	OH	44302	11/18/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/18/1999	Anes/OR in-service on OxyContin. Working to add Oxy to orders in OB and ORS
PPLPMDL0080000001	Euclid	OH	44119	11/18/1999	Sponsored grand rounds--Eli Fink, Rehab spoke. Excellent job!
PPLPMDL0080000001	Cleveland	OH	44113	11/18/1999	QUICK HIT ON XOY BUSY DOING BLOCKS
PPLPMDL0080000001	Brooklyn	OH	44144	11/18/1999	COMMITTED TO USING MORE TOO BUSY TO DISCUSS PATS JUST WANTED TO SIGN BUT DIDNT NEED ANY SAMPLES
PPLPMDL0080000001	Cleveland	OH	44102	11/18/1999	USES SOME OXY ALL OVER DOING ER'S AND WILL BE LEAVING OHIO CITY ORTHO
PPLPMDL0080000001	Barberton	OH	44203	11/18/1999	using alot of dilaudid, but doing more oxycontin, like oxycodone, but always forgets the longer acting opioids.
PPLPMDL0080000001	Euclid	OH	44132	11/18/1999	Attended pain mgmt lecture. Saw him in OR. Said he had a new appreciation for what patients go through due to his recent mitral valve repair. He was out of work for 1 month. Follow that theme with him....what patients go through.
PPLPMDL0080000001	Cleveland	OH	44130	11/18/1999	went over jcho stuff and wanted to make sure that he knows exactly what they are
PPLPMDL0080000001	Oakwood Village	OH	44146	11/18/1999	tryign to ease his cynicism about cost and pharm co's in general.he is a red but likes clinical data and he always talks about grand rounds and other programs that he attends.acl data and short term benefits.uni add on and
PPLPMDL0080000001	Cleveland	OH	44109	11/18/1999	QUICK HIT ON OXY AND FAST TOO BUSY TO TLK
PPLPMDL0080000001	Akron	OH	44307	11/18/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Lyndhurst	OH	44124	11/18/1999	Was willing to recommend using OxyC post-op. Also helped get key surgeons as they finished their cases.
PPLPMDL0080000001	Akron	OH	44302	11/18/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Akron	OH	44307	11/18/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Maple Hts	OH	44137	11/18/1999	he is using several agents and likes dilaudid.should be a good cand for new product
PPLPMDL0080000001	Akron	OH	44307	11/18/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Euclid	OH	44132	11/18/1999	Discussed using Oxy in place of short acting opioids. He attended pain mgmt lecture. Still getting nowhere with him.
PPLPMDL0080000001	Brooklyn	OH	44144	11/18/1999	WONT COMMITT TO USING OUTPAT PATS POST OP UNLESS VICO FAILURE SAID HE WOULD USE IN HOSPITAL AFTER TOTAL HIPS;KNEES TRIED TO GET POST OPER ORDERS CHANGED;STILL MUST HAVE FEAR OF PATS BECOMING ADDICTED
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1999	USING OXY AND IR ALOT OF BACK PAIN AND KIDNEY STONES YESTERDAY
PPLPMDL0080000001	Barberton	OH	44203	11/18/1999	give her more titration guides. talked about a patient that is on 40mg of oxycontin q12h and on a 75 mcg patch and worked the conversion to be 2 40mg tabs q12h to start for pain control, keeping it simple with the 10mg to 25mcg rule and the ease of titration, she has a couple other patients on both that she is going to convert to only oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	11/19/1999	using uni for dyspnea, likes no generic and qd dosing.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/18/1999	Discussed titrating dose in ORS cases rather than the usual 20mg Oxy w/ IR for breakthrough. He said they were beginning to do that.
PPLPMDL0080000001	Euclid	OH	44132	11/18/1999	Told me about specific patients. One on 80 mg q12h and another on 20mg q12h for OA. Is really seeing the difference Oxy can make. Is still reluctant to use in younger people. Gets a pain mgmt consult to cover himself.
PPLPMDL0080000001	Barberton	OH	44203	11/18/1999	Dropped off Senekot protocols and opioid booklets for his office on Friday.
PPLPMDL0080000001	Barberton	OH	44203	11/18/1999	still using medications across the board, she says she starts most patients on oxycontin, but is using alot of morphine and the patch, the reasoning for the patch she says is compliance because using alot of 80mg tabs q12h and also the cost of oxycontin vs the patch at higher doses. there is some other underlying problem, but need to uncover because cost????
PPLPMDL0080000001	Euclid	OH	44119	11/18/1999	Gave an excellent talk on chronic pain management. Hit on all principles we try to cover. Only discrepancy was he said dosing could be q8-12h. Willing to speak but cannot go to train the trainer because of Sabbath on
PPLPMDL0080000001	Barberton	OH	44203	11/18/1999	getting back from vacation, ask what new surgeries he will try oxycontin on? still reserving oxycontin for more severe cases, he said he is testing by trying oxycontin on most difficult pain patients, using mainly 20mg q12h for them. No specific surgeries, that he mentioned. He said he had a hernia case that he would use on.
PPLPMDL0080000001	Cleveland	OH	44111	11/18/1999	HAD ONE SURG TODAY AND PAT ALREADY HAD PAIN MEDS AT HOME;DESWART GAVE 20MG2-3 Q12 AND PHARM CALLED BACK AND HE TOLD HIM 20MG;FIND OUT MORE ABOUT THAT PAT
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/19/1999	DISCUSSED PRODUCTS ASKE IF HE HAS ANYONE ON DURAG
PPLPMDL0080000001	Rocky River	OH	44116	11/19/1999	He came out to get me from the waiting room to ask about OxyContin. We talked about where it is indicated and we talked about the patients he sees lots of low back.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/19/1999	DIDNT SWITCH ONE PATS FROM VIC TO OXY CAUSE HE PERCEIVES THEY ARE DOING WELL
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/19/1999	ASK WHAT PAT HE HAS ON DURAGEST
PPLPMDL0080000001	Akron	OH	44278	11/19/1999	abuse potential with oxy vs. prns, nhlbi guidelines and uni delivery system
PPLPMDL0080000001	Akron	OH	44310	11/19/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Akron	OH	44303	11/19/1999	abuse potential with oxy vs. prns, nhlbi guidelines and uni delivery system
PPLPMDL0080000001	Westlake	OH	44145	11/19/1999	He said he put a couple of acute patients on OxyContin but forgot to follow up with more. He said he would put one on this afternoon
PPLPMDL0080000001	Tallmadge	OH	44278	11/19/1999	abuse potential with oxy vs. prns, nhlbi guidelines and uni delivery system
PPLPMDL0080000001	Rocky River	OH	44116	11/19/1999	He said he is mostly using Uniphyl because that is the only samples that he usually gets. I need to convert his Percocet and Vicodin patients
PPLPMDL0080000001	Tallmadge	OH	44278	11/19/1999	abuse potential with oxy vs. prns, nhlbi guidelines and uni delivery system
PPLPMDL0080000001	Cleveland	OH	44109	11/19/1999	NEED TO FOLLOW UP IN OFF SAYS HE USED OXY SEE WHERE AND WHEN ADM HOW LONG AND WHAT DOSE
PPLPMDL0080000001	Cleveland	OH	44113	11/19/1999	says he will use on pat today
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/19/1999	he is hesitant to give any opioid for addiction and tolerance reasons.talked about safety of oxy and advantages.he selected several patients that oxy could be useful.will need to follow up to see if he will be a good candidate
PPLPMDL0080000001	Cleveland	OH	44113	11/19/1999	was doing scopes and uses vic for 2 days uses oxy on longer talks
PPLPMDL0080000001	Cleveland	OH	44127	11/19/1999	is using more and more will use today on post op pats



PLPMDL0080000001	Akron	OH	44310	11/19/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44310	11/19/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Cleveland	OH	44113	11/19/1999	BAGELS IN OR FRIDA NOT AS GOOD AS THURS
PLPMDL0080000001	Cleveland	OH	44127	11/19/1999	PAT ASST FORM FOR DR ABRASIA
PLPMDL0080000001	Rocky River	OH	44116	11/19/1999	went over breakthrough conversions with OxylR
PLPMDL0080000001	Cleveland	OH	44127	11/19/1999	SHOWED RX'S AND HOUSE DR WRITES OXY
PLPMDL0080000001	Cleveland	OH	44102	11/19/1999	quick hit in hall seeing pat in house and none on pain meds quick reminder
PLPMDL0080000001	Akron	OH	44278	11/19/1999	abuse potential with oxy vs. prns, nhbl guidelines and uni delivery system
PLPMDL0080000001	Tallmadge	OH	44278	11/19/1999	abuse potential with oxy vs. prns, nhbl guidelines and uni delivery system
PLPMDL0080000001	Parma	OH	44129	11/19/1999	talked about using in non ca pains and how to dose mild or strong.breakthru for the ca setting,need to get more aggressive with uni
PLPMDL0080000001	Cleveland	OH	44115	11/19/1999	SAYS NURSES ARE USING OXY AND THEY RX ORDERS NEED TO SEE THEM IN OFFICE
PLPMDL0080000001	Independence	OH	44131	11/19/1999	titration guide went over the dosing in the pi and in the back pain article.he is going to higher doses but he takes his time.he gets very philosophical when using and addictin is still a barrier
	Independence	OH	44131	11/19/1999	specific case to figure why he swithces instead of titrating he feels that oxy is not a strong opioid and when the low doses do not work he switches at nurses urging.on the other end they will use a 10 mg tab let and expect to take all pain away so not sure if this is a strong vs weak or a strong that can not be titrated.receptionist is having difficulty and they believe it to be the beginning of ca.10mg dose of oxy.constipation is being dealt with but very little pain management was done for her.hesitant to take another tablet.we talked about titrating and helping her
PLPMDL0080000001	Richmond Hts.	OH	44143	11/19/1999	Said he has used more OxylR. Continue discuss patients and titration.
PLPMDL0080000001	Westlake	OH	44145	11/19/1999	He said he has nevered beened detailed on OxyContin. He said he sees the advantages over Percocet and Vicodin and he will try it on a back patient. 10mg 1-3 q12h
PLPMDL0080000001	Lakewood	OH	44107	11/19/1999	He has a patient on 200mg of Demerol per day that he wants to switch to something else because he doesn't want him on it for a long period of time. He was considering Kadian because the Kadian rep has been aggressive. He tried OxyContin 40mg q12h but it didn't work. We went through the conversions and he was underdosing. He will experiment between 60 - 80mg q12h of OxyContin.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/19/1999	he is being hesitant because of calling in meds and it gets the patient out of his hair.talked about giving 12 hour out of your hair care.
PLPMDL0080000001	Rocky River	OH	44116	11/19/1999	He said he uses Duragesic for those who can't swallow or can't take oral meds which he said is his first way to go. He said he didn't know that OxyContin could be used acute, for those acute cancer pains he's been using T3. I showed him the conversion to show him how OxyContin can be the one to start with. He brought up a patient that said only Percocet works for here about 12 per day. He said he is afraid that she may be taking advantage of her. He said he will offer her OxyContin around 30 - 40 mg q12 h next time as he pulled her chart and will tell her to take it or leave it.
PLPMDL0080000001	Middleburg He	OH	44130	11/19/1999	pi equiv and dosing compared to vic and talked about safety and 12 hour duration.he is getting good results but goes back to calling in meds
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. likes and uses Oxycontin, but says it is hard to get at the Clinic due to the fact that it is not on formulary. He said he has to hassle with the pharmacists about using it. I asked him to continue to do that, as the more people that ask for it, the more likely they are to put it on formulary.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. attended lunch for residents. She listened to talk on Oxycontin. Went over benefits of Oxycontin over Percocet.
PLPMDL0080000001	Maple Heights	OH	44137	11/22/1999	used the copd case study to show add on valu.most of his patients are younger the patients that are on theoph seem to come in on it.was able to get specific with when and where to use uni.need to get him to be more speci and talk more about what he does
PLPMDL0080000001	Maple Heights	OH	44137	11/22/1999	used the copd case study to show add on valu.most of his patients are younger the patients that are on theoph seem to come in on it.was able to get specific with when and where to use uni.
PLPMDL0080000001	Solon	OH	44139	11/22/1999	phn article went over some of the non mailg data esp the phn article she is still going all over the place with her opioids and does not seem to have a method.she is starting to use oxy in place of the other strong opioids
PLPMDL0080000001	North Royalton	OH	44133	11/22/1999	followed up with uni pat in which he added on and we then came up with 3 other patients that had similars cases for initiation.talked about breaking hte 400 in half and starting slow
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. was an attendee at the lunch, but didn't say much. Not very talkative.
PLPMDL0080000001	Independence	OH	44131	11/22/1999	copd case study
PLPMDL0080000001	Euclid	OH	44119	11/22/1999	Bad day to talk. Set up time on 11/3. Left Oxy info
PLPMDL0080000001	Akron	OH	44310	11/22/1999	good appt. seems to be moving away from oxy back to morphine and patch. reiterated all oxy's benefits.
PLPMDL0080000001	Mogadore	OH	44260	11/22/1999	abuse potential with oxy vs. prns,very cocky but using alot
PLPMDL0080000001	Lyndhurst	OH	44124	11/22/1999	Uniphyl is his favorite. Has forgotten it. Weekly calls to continue reminding him.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	oxycotin is being used for more chronic apin and vicodin for acute pain. uniphyl, if all else fails. senokot-s, will be recommended.
	Parma Hts.	OH	441303030	11/22/1999	he is using opioids for several different disease states but does not like the addition principles.went over oxy and safety and labeling changes and talked about the difference between a pain patient and a seeker.uses quite a bit of darv and talked about using oxy in conjunction with most stuff add on valu with uni and when and where to use he is old scholl when it comes to theoph but will use singular first.
PLPMDL0080000001	Westlake	OH	44145	11/22/1999	go over Palladone show how it is easier to take than Duragesic. He is still using Vicodin for breakthrough
PLPMDL0080000001	Akron	OH	44333	11/22/1999	using alot more, as long as it controls the pain he will use it, side effects have been a concern, itching and nausea. I went over side effects and they will disipate over time. Use adjuvant medications for the first dya or two and then the patient will be fine.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. was familiar with Oxycotin, but had an arrogant attitude. He was asking everyone else if they were using the medication. Need to find out what his perception is of Oxycontin.
PLPMDL0080000001	Cleveland	OH	44111	11/22/1999	USING OXY IN HOSPI AT LAKEWOOD IN HURRY NO TIME TO DISCUSS PATS
PLPMDL0080000001	Euclid	OH	44119	11/22/1999	Leaces people on Vic. Doesn't mind them being on 8-10/per day. Concerned about mg number so he goes to q8h.
PLPMDL0080000001	North Royalton	OH	44133	11/22/1999	he feels that he is an aggressive pain manager.he is starting to use more oxy than duragesic.need to keep building on the success.talked about the difficulty of durag del system esp in the elderly.safety profile of oxy.
PLPMDL0080000001	Akron	OH	44310	11/22/1999	quick hit at counter, using more at nursing home that practice, asked why??
PLPMDL0080000001	Cleveland	OH	44109	11/22/1999	has not used oxy or any opio since I saw him moths ago
PLPMDL0080000001	Cleveland	OH	44109	11/22/1999	good discussion with dr spanos regarding fibromyalgia and using opioids dr spanos wants to get together with him when he comes back in town
PLPMDL0080000001	Cleveland	OH	44109	11/22/1999	great talk from spanos may use more oxy
PLPMDL0080000001	Mayfield Hts	OH	44124	11/22/1999	Hasn't had the right patient for Oxy. Discussed adv of Uni over bid theo. Continue to find pts.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. is pediatric orthopedic surgeon, but is the new head of the residency program.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	why patients still on short acting and not oxycotin? I used the APAP ceiling chart and showed him th enumber of tablets that the patients are limited to. He said he has some patients that are exceeding the limit with the short acting opioids, and he said he would switch these patients to oxycotin.
PLPMDL0080000001	Independence	OH	44131	11/22/1999	followed up from the football game and that is just what he needs.he said that he would take care of using more oxy and uni insted of th24.will need to do more stuff that stands out for him.
PLPMDL0080000001	Mogadore	OH	44260	11/22/1999	oxy vs duragesic, pushed to hard, got defensive. keep telling him how great he looks!!!!
PLPMDL0080000001	Akron	OH	44333	11/22/1999	still using more vicodin for acute pain and oxycotin for chronic pain. Difference in acute and chronic? why? uni, for COPD patients with nocturnal problems.
PLPMDL0080000001	Cleveland	OH	44111	11/22/1999	asked if he had any pats on high dose oy teased me and said only 10 20's
PLPMDL0080000001	Akron	OH	44333	11/22/1999	what he feels is difference between oxycotin and vicodin? what type of patients? uni, what benefits vs theo 24? vicodin for acute pain and oxycotin for chronic pain. Difference? why? told him no dose dumping with uniphyl, and gives better nocturnal coverage.
PLPMDL0080000001	Tallmadge	OH	44278	11/22/1999	followed with patient he talked about at last lunch, did put on oxy and doing great, expanded to other patient types!
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. attended lunch on Oxycontin. He listened to benefits of Oxycontin, but did not say much.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Dr. is using some Oxycontin, but said it is a hassle getting it at the clinic as it is not on formulary.
PLPMDL0080000001	Tallmadge	OH	44278	11/22/1999	less phone calls with oxy, nhbl guidelines and uni delivery system
PLPMDL0080000001	Cleveland	OH	44111	11/22/1999	has used in acute pain ankle fracture
PLPMDL0080000001	Akron	OH	44333	11/22/1999	new patients on oxy? any today? three patients on oxycotin today all chronic low back pain patients. He is using alot of darvocet, vicodin and on occasion I heard a patient getting soma. Using the 20mg tab. He had a patient the came in and needed another oxycotin script after two weeks and said his girlfriend flushed it down the toilet and the pharmacy would not fill it, so Dr told him to take it to another pharmacy.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Need to show Dr. information on using 20mg q12h as starting dose. Will show Ginsberg study. Dr. is still starting pts. on 10mg q12h. This is what he feels comfortable doing, and he is getting what he feels is good results.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	he is still using mainly vicodin, 1-2 tabs q4h post op. I told him he could have the same flexibility with oxycotin on a q12h dosing schedule, using the 20mg tab, having them take 1-2 tabs q12h. He said he has a couple case tommorrow and would try some post op.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Find out what dose he starts his pts. on. Dr. is starting pts. on 10 or 20mg q12h. He said he likes Oxycontin and the concept of using it instead of Percocet makes sense. He said when he uses he gets good results, but sometimes forgets. I going to Seattle to do a fellowship after this year.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	how many vicodin tablets are you writing for post op? How many oxycotin are you writing? 30 tabs. why not oxycotin for these patietns? quick hit dr in office, said using more oxycotin, mainly the 10mg and 20mg tabs. Pts doing well, they are taking q12h.
PLPMDL0080000001	Cleveland	OH	44195	11/22/1999	Will stamp scripts for Dr. Find out what kind of dose he is starting his pts. on. Dr. is still on hand service and not using much Oxycontin. He did put a pt. on medication, and pat. said was not helping. Went up to 40q12h with no relief. Patient liked Percocet. Put pt. back on Percocet.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	using it on more severe pain cases, worried about patients taking it more often than q12h, if not controlling pain, I mentioned oxyir for breakthrough, she felt more comfortable with that but still using vicodin first.
PLPMDL0080000001	Akron	OH	44333	11/22/1999	using the 20mg q12h post op with ibuprofen every 6hrs. When patient get nausea he switches them, so went over side effects and telling him that it will disipate over time, for them to just take an anti emetic.
PLPMDL0080000001	Cleveland	OH	44103	11/23/1999	Went to see Dr. for the second time. He just looked at me and said I know about your products. I asked him if he tried Oxycontin yet. He said no. Reminded of less addictive potential which he said was important to him.
PLPMDL0080000001	Cleveland	OH	44106	11/23/1999	Did pharmacy in-service on Oxycontin. Went very well. Pharmacists were very perceptive. George is worth following up with. He said his thought processes may have changed some as to when to recommend Oxycontin.
PLPMDL0080000001	Cleveland	OH	44127	11/23/1999	is using oxy mostly on ca pats
PLPMDL0080000001	Warrensville Hts	OH	44122	11/23/1999	has pat on durag didn't tolerate oxy discussed pat with phsycolgist
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	was doing scp on 24 yr old and commtted to oxy20mg

PLPMDL0080000001	Barberton	OH	44203	11/23/1999	I tried to ask him when using oxycontin and he said was busy, and just said on occasion hernia. He is set in his ways, has standing orders for most of his surgeries. using the 20mg tabs with APAP q4h.
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	will contin to use perc cause of calls she got initially on oxy also takes all dinners call
PLPMDL0080000001	Akron	OH	44304	11/23/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	QUICK HIT ON OXY
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	TRY TO GET SPEC PAT FOR OXY;
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	WANTS PRE PRINTED RX PADS
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	QUICK HIT IN OR WANTS RX PADS
PLPMDL0080000001	Akron	OH	44304	11/23/1999	600 mg equal conversion to 300 mg bid, followed up from Cavs program, had a great time! missed lecture though, reiterated what Allen said about nonmalign pain, reminded of oxy dosing
PLPMDL0080000001	Lakewood	OH	44107	11/23/1999	We talked about how to talk to families about onc. patient taking opioids. We talked about how OxyContin's delivery system is smoother and milder than short acting. Also talked about Senokot dosing
PLPMDL0080000001	Akron	OH	44304	11/23/1999	600 mg equal conversion to 300 mg bid
PLPMDL0080000001	Akron	OH	44304	11/23/1999	very sarcastic, closed on using oxy, says forgets
PLPMDL0080000001	Cleveland	OH	44195	11/23/1999	Saw Dr. in clinic. He is supporter of Oxycontin. Need to find out when he starts a pt. on Oxycontin.
PLPMDL0080000001	Akron	OH	44304	11/23/1999	pushing higher doses, rude as usual!!!
PLPMDL0080000001	Cleveland	OH	44146	11/24/1999	he is a proponent for theoph and will use on occasion.talked about adding on and benefit of using with inhalers.
PLPMDL0080000001	Akron	OH	44304	11/23/1999	pushing to use more, followed up from Cavs program, had great time, said Allen was a good speaker and he definitely will use more. says habit is his biggest thing, keep reminding!!
PLPMDL0080000001	Beachwood	OH	44122	11/23/1999	DISCUSSED SPEC PAT ON DURA AND OXY WRITTEN FORM HILLCREST PAIN CLINIC WAS NOT GETTING CONTROL WENT OVER CONVER SEE IF SHE CONVERTED
PLPMDL0080000001	Cleveland	OH	44120	11/23/1999	HAS PAT AT ST MIKES ON OXY COULDN'T REMEMBER DOSE
PLPMDL0080000001	Sagamore Hills	OH	44067	11/24/1999	went over karpel and benefit of add on therapy when at add on and use instead of bids and generics
PLPMDL0080000001	Akron	OH	44304	11/23/1999	trying to expand patients, followed up from Ken Stewarts program, said speaker was boring but food was great. seemed to appreciate everything. closed on using more oxy
PLPMDL0080000001	Cleveland	OH	44122	11/23/1999	says he using no spec pats
PLPMDL0080000001	Akron	OH	44304	11/23/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44304	11/23/1999	tried to expand patients he's using for. Linda is key here. Made donation to her childrens hospital program, that scored points. Keep reminding to use in place of prns
PLPMDL0080000001	Cleveland	OH	44111	11/23/1999	had pat in er with torn tendon that couldnt swallow got demoralized;also spoke to im res regarding titration principals
PLPMDL0080000001	Akron	OH	44203	11/23/1999	an emergency came in while talking but was saying that concerned that patients will take oxycontin more often than q12h, these patients want to take medications as often as possible and then they will be right back in the er.
PLPMDL0080000001	Barberton	OH	44203	11/23/1999	she has been using oxycontin, put a hemorrhoid patient on starting with 2 10mg tabs q12h and if not working, tells them to take a third, still mentioned the word severe with oxycontin and post op pain. Wants to keep things simple, mentioned about writing up something for APAP to take also post op so she does not have to explain alot to the patients.
PLPMDL0080000001	Barberton	OH	44203	11/23/1999	dr did two stent insertions this morning. I caught him between cases, and he said he would try, oxycontin post op 20mg q12h and see.
PLPMDL0080000001	Barberton	OH	44203	11/23/1999	says he'll use in next surgery
PLPMDL0080000001	Cleveland	OH	44122	11/24/1999	see if new products will make an impact kept it simple.talked about weak vs strong and showed ahcpr and talked about limiting factors.basically asked him to use if fairly and give it a chance to see and evaluate
PLPMDL0080000001	Independence	OH	44131	11/24/1999	committed to using uni and disc oxy on ca pts
PLPMDL0080000001	Cleveland	OH	44122	11/24/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44304	11/24/1999	convert generic and bid theoph talked to him about getting new products on form and hwo is the best way to get it done
PLPMDL0080000001	Parma	OH	44134	11/24/1999	showed me all the oxy rx's in the last couple weeks
PLPMDL0080000001	Cleveland	OH	44109	11/24/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44310	11/24/1999	no oxyfast rx's yet
PLPMDL0080000001	Shaker Hts	OH	44120	11/24/1999	john out from surgery coming back slowly
PLPMDL0080000001	Cleveland	OH	44111	11/24/1999	lunch with jim and cheryl putting stop to using duragesic cause of cost;
PLPMDL0080000001	Cleveland	OH	44111	11/24/1999	spoke with residents and using oxy
PLPMDL0080000001	Cleveland	OH	44109	11/24/1999	quick hit on oxy and has not used fast yet
PLPMDL0080000001	Akron	OH	44333	11/24/1999	ask what type of patients he still uses vicodin for? uni, any patients not being controlled on inhalers? using vicodin for more acute pain, which is 7-14 days.
PLPMDL0080000001	Akron	OH	44333	11/24/1999	what post op patients on oxycontin? dose? 20mg tabs, still using for more severe pain and some chronic pain, concern with not being able to call ina refill.
PLPMDL0080000001	Cleveland	OH	44111	11/24/1999	wouldnt use on pat who cut hand and got stitches afraid to use for a couple days when pat has to go to wrk
PLPMDL0080000001	Akron	OH	44314	11/24/1999	how are the uniphyl patients doing? oxycontin, acute pain of 5 days or fewer? uniphyl patient is on 600mg and the other on 400mg for COPD. oxycontin and acute pain, not convinced thinks more for more chronic pain.
PLPMDL0080000001	Akron	OH	44333	11/24/1999	went over the advantages of oxycontin vs ms contin, he is still using ms contin is not getting control with oxycontin so if the 20mg tabs are not controlling then he tries ms contin.
PLPMDL0080000001	Akron	OH	44333	11/24/1999	using alot of 40mg and 80mg tabs.
PLPMDL0080000001	Stow	OH	44224	11/24/1999	potnecy to vic and using instead of hte combo's.chronic and acute
PLPMDL0080000001	Akron	OH	44310	11/24/1999	uniconitin delivery system
PLPMDL0080000001	Cleveland	OH	44106	11/29/1999	had in-service for the geriatrics department on Oxycontin. Carl, the P.A. in in constant pain from osteoarthritis. Am trying to get him to try Oxycontin. He is very hesitant. Dr. attended in-service. He asked about the cost of the meds. I reminded him that Percocet 2q4h is not cheap and that there is less addictive potential and no Tylenol.
PLPMDL0080000001	Stow	OH	44224	11/24/1999	uni samples are short dated.trying to expand his use by talking about specific patients and how he is converting.using for chronic but not using for acute.tried to get his definition for acute and how he manages those
PLPMDL0080000001	Warrensville Hts	OH	44122	11/24/1999	patients.talked about letting refills be the key
PLPMDL0080000001	Akron	OH	44310	11/24/1999	had not heard from randy scorman on how the oxycont worked vic lady was saying the oxycod is stronger than htydro
PLPMDL0080000001	Warrensville Hts.	OH	44122	11/24/1999	uniconitin delivery system
PLPMDL0080000001	Independence	OH	44131	11/24/1999	committed to using on post op pain see if he did
PLPMDL0080000001	Akron	OH	44320	11/24/1999	talked about titration
PLPMDL0080000001	Mayfield Hts	OH	44124	11/24/1999	work on titrating, has a patient on 80mg q12h and had some concern about going up higher on oxycontin. Post op 1-2 20mg q12h.
PLPMDL0080000001	Akron	OH	44333	11/24/1999	Knows the corporate line too well. Need to think of a way to get him to start earlier and titrate. Wants pain management speaker brought into the hospital.
PLPMDL0080000001	Akron	OH	44333	11/24/1999	what new patients on oxycontin post op? what dose? dosing 30 tabs of the 10mg, taking 3 tabs q12h for 3 days, 2 for 2 days and 1 for one day. wrote it for three patients waiting to see how patients are doing. Had two
PLPMDL0080000001	Akron	OH	44333	11/24/1999	rotator cuff cases and he said he would use on the second case. No problems.
PLPMDL0080000001	Akron	OH	44333	11/29/1999	go over dosing of oxycontin vs vicodin? using 1-2 20mg tabs q8-12h and getting good results.
PLPMDL0080000001	Akron	OH	44333	11/29/1999	Still has alot of patients on chronic vicodin, keeping them on until gets to 4-6 tabs a day. I asked him if he has any patients like this and he said he has quite a few. I asked him if he would convert these patients and he said he probably should. I went over no peaks and troughs, full night of sleep.
PLPMDL0080000001	Akron	OH	44333	11/29/1999	new patients? any today? benefits of oxycontin, no peaks and troughs?? using a ton of vicodin and darvocet, need to find out how to change the habit.
PLPMDL0080000001	Cleveland	OH	44111	11/29/1999	has used oxy with dr choi in pain clinic about 7 or 8 times
PLPMDL0080000001	Cleveland	OH	44109	11/29/1999	all out of 400mgs is using and gave aps bookelet and reminded him of oxy for ca
PLPMDL0080000001	Cleveland	OH	44109	11/29/1999	says hes xing uni didnt need any sampels still using oxy and wants us to sponsor dr spiro to talk april 00 on pain need to request grant
PLPMDL0080000001	Lyndhurst	OH	44124	11/29/1999	Continue to remind him. Keep the samples coming.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/29/1999	still busting my chops he is using but now it is too low.is reducing need for total opioid.talked about using in multiples.10mg 1-2 20mg 1-2.talked about my reputation and how my livelihood is dependennt up oxy working so if he has trouble I have trouble
PLPMDL0080000001	Cleveland	OH	44106	11/29/1999	Dr. Breen is one of the Chief Residents. I discussed bringing in a speaker for February on pain management. She requested either Boswell or Rosenberg. Sent in the request today.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/29/1999	talked about using oxy instead of the combos.he uses whatever works.tries to go to the long acting meds first but has plenty of patients taking combos long term even proven which has 10 day limit.function and working are what he measures most
PLPMDL0080000001	Cleveland	OH	44111	11/29/1999	really enjoyed miami conferece learned alot from peers would like to go again
PLPMDL0080000001	Akron	OH	44302	11/29/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44302	11/29/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Cleveland	OH	44106	11/29/1999	Dr. attended in-service on Oxycontin. He said all the benefits of Oxycontin made sense, however, he still seemed hesitant to use it. He is an intern.
PLPMDL0080000001	Cleveland	OH	44102	11/29/1999	usin xy and needed uni samples
PLPMDL0080000001	Akron	OH	44333	11/29/1999	I asked him his feeling about the AHCPR guidelines between the potency of vicodin vs oxycontin, he said he is using oxycontin where he wants. If not any new indications then he will use it where he feels appropriate.
PLPMDL0080000001	Middleburg Hts	OH	44130	11/29/1999	add on and using before other po agents
PLPMDL0080000001	Akron	OH	44307	11/29/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/1999	how to dose equi to the combos and acute vs chronic.he feels that oxy is for more chronic stuff
PLPMDL0080000001	Cleveland	OH	44111	11/29/1999	does useoxy wasnt sure if he was going to use today wnet over ir and said he was happy with oxycontin.
PLPMDL0080000001	Akron	OH	44319	11/29/1999	still has patients on vicodin, short acting if need to take on an as need basis. Highest patient on 60mg a day.
PLPMDL0080000001	Cleveland	OH	44109	11/29/1999	signed for sample quick hit
PLPMDL0080000001	Akron	OH	44302	11/29/1999	tried to get specific patients, went over converting

PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	jim says was using alot of durag but slowed down ahs too much because lutheran sent their supply over
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/29/1999	add on and using before other po agents
PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	attended grand rounds
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/29/1999	still busting my chops he is using but now it is too low.is reducing need for total opioid.talked about using in multiples.10mg 1-2 20mg 1-2.talked about my reputation and how my livlihood is dependennt up oxy working so if he has trouble i have trouble
PPLPMDL0080000001	Akron	OH	44302	11/29/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	11/29/1999	had in-service for the geriatrics department on Oxycontin. Carl, the P.A. in in constant pain from osteoarthritis. Am trying to get him to try Oxycontin. He is very hesitant.
PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	still using sparilly gave copy of aps guide
PPLPMDL0080000001	Uniontown	OH	44685	11/29/1999	ask what most commonly treats with vicodin? why only gives so little tabs if knows going to be chronic or call for a refill? uni, any new patients on uni? does not know what the opioid in the different products are, not sure what s in oxycontin.
PPLPMDL0080000001	Akron	OH	44307	11/29/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Parma	OH	44129	11/30/1999	using the inhalers is his primary treatment.talked about when to add on uni
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/29/1999	acute vs chronic.oxy is choice for chronic pain but not in place of the combos.compared and wenr over dosing
PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	just returned from 4wk vac no surg today only consults res are using oxy
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/29/1999	dosing oxy and breakthru.using the fast for some of his surg procedures.talked about dsing half of three quarters of a dropper
PPLPMDL0080000001	Cleveland	OH	44113	11/29/1999	was on onyxon for kidney stone and stent vic and per didnt work and now hes using xoy more says he thinks he got uphoric but also gave good pain relief
PPLPMDL0080000001	Parma	OH	44129	11/30/1999	trying to get him to use before singular
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/30/1999	adding on uni with karpel and when.talked about using instead of bids and generics
PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	rx oxy on pats today who broke arm
PPLPMDL0080000001	Akron	OH	44333	11/29/1999	He has alot of patients on vicodin and He said he has converted some patients to oxycontin. Still not starting patients on oxycontin
PPLPMDL0080000001	Akron	OH	44319	11/29/1999	FOLLOW UP ON FOUR PATIENTS, TWO OXYCONTIN, ONE POSTHERPETIC NEURALGIA AND THE LOW BACK PAIN PATIENT TAKING 3-4 VICODIN A DAY. Two uniphyl patients one on BID theo that was put on by a pulmonologist. The other is a patient on severtant that is experiencing nocturnal problems. Also another patient that is using MDI inhaler too often.
PPLPMDL0080000001	Uniontown	OH	44685	11/29/1999	new patiens on oxycontin? What most common acute pain? uniphyl, new patients.? new patients with chronic headaches, 20mg q12h has been on alot of other opioids. most are on 20mg chronic. uniphyl, patients for chronic bronchitis, using the 400mg and 600mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/29/1999	get him to try q12 for a longer period of time.at least one or two titrations
PPLPMDL0080000001	Cleveland	OH	44111	11/29/1999	resi are using for outpat but has not thought about using in house says she will agreed it is good idea for q12 dosing
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	Dr. said he treat abotu 600 pain patients, and only about 30 of them are on opioids. He said he uses anti-depressants much more than opioids. He said that he also likes to use methadone as it is very cheap. About \$3.00/month. he also did say he likes Oxycontin.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/30/1999	when to use uni.talked about the upcoming grand rounds and what type of activities i can do to get a great attendance the new facility is opeining on the 13th.he will be there 2 days a week.patel is going to work on wed
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	had lunch for the fellows and some of the internal medicine residents. Spent a lot of time with Dr. Driscoll. She is very good at pain management. She wants to do hospice. I think she will be of big help to us in the future.
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	She is using some Oxycontin, but cost is an issue with her.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/30/1999	use in the hospice setting.he feels that oxy is best chronic but will not use for acute.he considers acute anything that is taking a few tablets with no consideration of time
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	had lunch for the fellows and some of the internal medicine residents. Dr. is going to be an oncology fellow next year. He said he has seen pts. on some very high doses of Oxycontin, but sometimes cannot get it from the pharmacy. Told him in area of UH, it may be tough. Said they use Bolwell pharmacy.
PPLPMDL0080000001	Cleveland	OH	44122	11/30/1999	JOURNAL CLUB WITH RES AND ATTENDINGS USING LOTS OF OXY ALSO WNATED TO KNOW ABOUT USING IN CHRONIC PAIN AND NUROPATHIC PAIN
PPLPMDL0080000001	Oakwood Village	OH	44146	11/30/1999	kidney and doing with uni talked about add on and when to use.he is less pessimistic about uni than oxy
PPLPMDL0080000001	Cleveland	OH	44122	11/30/1999	USINGOXY ON ALL POSTOPS
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	had lunch for the fellows and some of the internal medicine residents.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/30/1999	JORNAL CLUB USING LOTS OF OXY
PPLPMDL0080000001	Cleveland	OH	44113	11/30/1999	DOESNT HAVE ANY PATS ON OXY SAID HE WILL
PPLPMDL0080000001	Cleveland	OH	44102	11/30/1999	DISCUSSED PAT ON OXY 20MG ALSO HAS CA PT WITH METS THAT CLAIMES NO PAIN WILL START OXY SOON
PPLPMDL0080000001	Akron	OH	44310	11/30/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	had lunch for the fellows and some of the internal medicine residents.
PPLPMDL0080000001	Cleveland	OH	44113	11/30/1999	HAS NOT USED
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/30/1999	talked about using instead of bids and generics.how to convert
PPLPMDL0080000001	Akron	OH	44310	11/30/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Beachwood	OH	44122	12/1/1999	quick hit tried to ask if he is swithcing any pats form bid theo said he was too busy to talk
PPLPMDL0080000001	Solon	OH	44139	11/30/1999	need to find what he is using for his not so significant surgeries and follow up with ir and fast.need to discuss cost of breakthru and go thru short term and acl data talked about using fast and the ir for breakthru and easy to swallow.dosing and using multiple tablets
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	Met Dr. for the first time. She said she is going to Oxycontin much more often than MS Contin.
PPLPMDL0080000001	Akron	OH	44310	11/30/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	11/30/1999	had lunch for the fellows and some of the internal medicine residents.
PPLPMDL0080000001	Cleveland	OH	44106	12/1/1999	Lunch for the oncology clinic. Dr. Eicher was in today.
PPLPMDL0080000001	Barberton	OH	44203	11/30/1999	tell me about a patient you have on oxycontin right now? general protocol for these chronic nonmalignant pain? what leads up to putting the patients on oxycontin? Duragesic issur for nursing home patients, elderly? stopping at 40mg q12h for not being effective, tell him to use the 20mg tell them to take a third 20mg q12h. did not know can titrate higher. adding on th epatch at this point. cost is smoke screen. mentioned if patient come in on vicodin chronic he sends them out, abuse is concern and can keep his patients. what drug does he titrate when on both oxycontin and the patch. definition of chronic and how many patients are chronic?
PPLPMDL0080000001	Bedford/Sinai	OH	44146	11/30/1999	need to find how sick his pat are and how many get meds talked about strong vs weak opioid.knows the difference.he said that he has about 80% of his patients on oxy and 20% on msc.he is getting less se esp confusion with oxy.he has never taken a pat on of oxy to put on msc.talked about titration and how to titrate.he has a patient that is taking 20 mg q12 and we talked about the next step.he is taking perc for breakthru and we talked about using the fast because it is easier to take
PPLPMDL0080000001	Barberton	OH	44203	11/30/1999	besides cost why would she leave oxycontin? using the 40mg q12h to convert to 25umg patch. leaves oxycontin to go to the patch if they are NPO or if have gastric problems. patient on 9 80mg tabs q12h.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/30/1999	Tried a few patients on 1-2 20mg q12h post-op. Assumes they are doing well.
PPLPMDL0080000001	Brooklyn	OH	44144	12/1/1999	doesnt have aNY CA PATS THATS WHERE HE WOULD USE OXY,QICK HIT ON UNI
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/1/1999	Still have to set this up with Kate. Also laxative protocols and samples for go home packs. Use CC protocol with him.
PPLPMDL0080000001	Brooklyn	OH	44144	12/1/1999	REIMINDED HIM ON PROD NO SPEC DISCUSSION
PPLPMDL0080000001	Cleveland	OH	44106	12/1/1999	Saw Dr. briefly at the V.A. lunch. We discussed bioavailabilities of oxycodone to MS. He also asked me for an iPAP form for one of his pts. Will get him one.
PPLPMDL0080000001	Cleveland	OH	44106	12/1/1999	Dr. sat and discussed Oxycontin with me for an hour. We discussed formulary issues with the V.A. and how to request Oxycontin even though it is not on formulary. I told Dr. Eicher to start with the patients who are renally impaired and tell the pharmacy that they need Oxycontin as morphine will cause problems. We discussed differences in side effects between MS Contin and Oxycontin and why Oxycodone was a better drug.Will follow-up with him at next lunch to see if he has used any and what problems he may have had in getting it.
PPLPMDL0080000001	Cleveland	OH	44122	12/1/1999	QUICK HIT ON UNI SIGNED FRO SAMPLE AND REMINDER ON OXY
PPLPMDL0080000001	Parma	OH	44129	12/1/1999	get specific with vic refills getting good results.last knee patient went on to oxy after evaluation from kreigler.likes to get a second opinion for his chronic
PPLPMDL0080000001	Cleveland	OH	44122	12/1/1999	MET DIABETIC NUERPOTHY PAT ON XY 40MG WATCHED THEM CHANGE DRESSING SHE WAS ITCHING AND HAD RASH ON HER BACK SEE WHAT HE DID ABOUT THAT HE DIDNT THINK IT WAS FORM OXY WENT OVER PI
PPLPMDL0080000001	Lakewood	OH	44107	12/1/1999	Go over new med We talked about going to OxyContin sooner instead of Percocet. He then likes to go to Dilaudid. So get another appointment and sell OxyContin first then go to Palladone XL
PPLPMDL0080000001	Brooklyn	OH	44144	12/1/1999	THINKS OF OXY FOR CHRONIC AND SAYS HE DOESNT TREAT CHRONIC DISCUSSED OXY FOR ACUTE WILL NEED TO BE SEE MORE FREQUOL TO GET HIM TO USE IN THAT WAY
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/1/1999	USING OXY ALOT ONPOST OPS HAVE JOURNAL CLUB DEC 14
PPLPMDL0080000001	Cleveland	OH	44127	12/1/1999	has pat in house on oxy and says lots are wanted pen and stock in purdue
PPLPMDL0080000001	Barberton	OH	44203	12/2/1999	ask if sees a difference between uniphyl and BID theo's? compliance is the benefits not seeing alot of difference.
PPLPMDL0080000001	Richmond Hts	OH	44143	12/1/1999	Tried to discuss pt on Oxy didn't want to be specific. I get the feeling he knows the whole story and then does what he wants.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/1/1999	Quickly discussed benefits of Oxy and asked that he try it in his next ACL repair.
PPLPMDL0080000001	Cleveland	OH	44106	12/1/1999	Dr. attended the lunch briefly. He said he is using it at UH, but it is hard to get at the V.A. He does not appear to be much of a fighter, so probably will not argue too hard when the pharmacy tells him no. Will continue to follow-up with him about his use at the V.A.
PPLPMDL0080000001	Beachwood	OH	44122	12/1/1999	has one hosp pat on oxy and antother who may need pat assitsnace
PPLPMDL0080000001	Richmond Hts.	OH	44143	12/1/1999	Still using a lot of short actings. Thinks he is maxed. Have to figure out a better way to get the short actings converted.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/1/1999	Still working on titrating Oxy post-op particularly for ORS procedures.
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/2/1999	gave pharm list to pat to get oxyfst and couldnt get at riteaid next door
PPLPMDL0080000001	Northfield	OH	44067	12/2/1999	he blew thru the uni samples and we continued the add on talk.need to get him as many samples as possible and keep with the add on.also talked about

PLPMDL0080000001	Warrensville Hts	OH	44122	12/2/1999	took one pat off oxy cause of nausea;asked if he gives compazine next time he will
PLPMDL0080000001	Warrensville Hts	OH	44122	12/2/1999	gave pat from west virg oxy10mg with lortab oxy was not covered on her insur in west virg;cost for 56 tabs was 86\$
PLPMDL0080000001	Gates Mills	OH	44040	12/2/1999	Has some pts on Oxy. Has nursing home potential.
PLPMDL0080000001	Cleveland	OH	44109	12/2/1999	uses the most of his group keeps form getting call backs
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	signed for samples gave aps guidelines
PLPMDL0080000001	Cleveland	OH	44122	12/2/1999	didn't want to discuss any spec pats
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	said deswart had pat on tyl3 after hip replacemt it was nursing home pat see if he thinks oxy is too strong for elderly
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	has pat in house that just did knee revision may use oxy says he forgets needs to be reminded more freq
PLPMDL0080000001	Parma	OH	44134	12/2/1999	kirsten and symptoms that come back when you take off.when and where to use and how to convert bid and generics to uni.went over case study and he had one possibility
PLPMDL0080000001	Barberton	OH	44203	12/2/1999	ask how post op patients doing and what type of patients that he would on use oxycontin on? used on severe post op pain cases, not routine cases. He has standing orders for all his post op cases and not using oxycontin for these patients. come up with post op orders and leave him a copy.
PLPMDL0080000001	Barberton	OH	44203	12/2/1999	he is now speaking for vioxx, so he is spreading himself out. Still using after vicoprofen first.
PLPMDL0080000001	Fairlawn	OH	44333	12/2/1999	poop kits.
PLPMDL0080000001	Barberton	OH	44203	12/2/1999	using for both acute and chronic pain patients, concerned with abuse. uniphyl, theos are coming back, mentioned use for asthma patients.
PLPMDL0080000001	Akron	OH	44333	12/3/1999	using the 400mg of uni, he is afraid to give 600mg in one dose. He is also starting to use the leukotrienes.
PLPMDL0080000001	Sagamore Hills	OH	44067	12/2/1999	compared oxy to vic and told him how to write instead of vic.he needs to be reminded because he will use for a while and then revert to old habits
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	using ir with oxy likes no tyl went over time princ has parapalegic on 30mg q8 wit ir
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	uses sparingly
PLPMDL0080000001	Cleveland	OH	44111	12/2/1999	no spec pats to discuss but using reg not muc uni
PLPMDL0080000001	Barberton	OH	44203	12/2/1999	when asks what new, ask if all his back pain patients are on oxycontin? show him the shingles reprint.?? uni, when going to theo? was real quick, said using oxycontin mainly 20mg.
PLPMDL0080000001	Independence	OH	44131	12/2/1999	titration.talked about barb and how she is not getting good relief but he will not titratedded things on to her 10 mg dose she will get the bone scan results in a couple of days.
PLPMDL0080000001	Barberton	OH	44203	12/2/1999	continue to work patient specific and convert polypharm patients off of the patch and nly on oxycontin. went over the titration principles of oxycontin vs the patch. No need to add on a patch can titrae to analgesic effect.
PLPMDL0080000001	Northfield	OH	44067	12/2/1999	She still has a few patients on both. Talked about three patients on both converted them over and most of the time patients were on the 80mg tab and then the patch was added.
PLPMDL0080000001	Akron	OH	44203	12/2/1999	talked about titration and average dosing in the clinical trials he feels that he is getting good results wit htwe 10mg he just popped a patients shoulder back in place, dislocated shoulder. This guy was in 4 days earlier and got vicodin 20 tabs, 1-2 q4-6h. He said he would write 1-2 10mg tabs q12h of oxycontin for theis patients. Still using alot of vicodin. Concern with writing a CII vs a CII, oxycontin vs vicodin.
PLPMDL0080000001	Akron	OH	44314	12/2/1999	mentioned two patients on oxycontin one on 10mg q12h and one on 20mg q12h, said for chronic pain and weening them off. Also mention acute pain use, gives them their time on opioids and then has to get them off.
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	uniphyl, mentioned that theo is coming back, hit qd dosing with 400mg and 600mg.
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	been using more oxy adn ir
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	syas using uni since i've been coming around and has 3 pat on oxy
PLPMDL0080000001	Cleveland	OH	44106	12/3/1999	Dr. was familiar with Oxycontin and seemed interested in usin g it. He is Chief of Trauma at Mt. Sinai. He knew the dosage strengths. I explained how he can use it instead of Cills. He said he would try it.
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	too many pats cant find oxyir so is using perc
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	lunch he was very general and said that he uses OxyContin all the time for all kinds of different patients. He also uses Vicodin even more than Oxy. Find out next time where he sees a difference to use one or the other.
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	lunch Big theophylline writer. Writes some Unidur and most scripts are going to generic. Show him why generic may not be as good a choice as Uniphyl
PLPMDL0080000001	Akron	OH	44333	12/3/1999	working with dr to draw up post op orders for oxycontin, and going to post them in the post op area.
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	Quick hallway hit he said he uses Vicodin for most but uses Oxycontin for the ones that he knows will be difficult. I talked about conversion of .9 to 1
PLPMDL0080000001	Cleveland	OH	44106	12/3/1999	Dr. is surgeon. Discussed use of Oxycontin for post-op pain. He seemed somewhat interested in this idea. Need to follow-up with him.
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	want stamper new dr sholdnz had pre printed rx's using ir in hos
PLPMDL0080000001	S Euclid	OH	44118	12/3/1999	Using methadone post-op. Mention this to ORS. Want to know incidence of nausea associated with Oxy v methadone. This is why they say they use it. Need JCAHO stuff and in-servicing for compliance.
PLPMDL0080000001	Cleveland	OH	44111	12/3/1999	very busy day brought lunch using lots of oxy
PLPMDL0080000001	Cleveland	OH	44122	12/3/1999	quick hit has used alot this wk
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	helped sterns on rotator cuff see how much he's using
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	lunch She has become a very good Uniphyl writer. She understands the advantages well. She is starting to use OxyContin and is converting many of her Darvacet patients. If they need more than 5 Darvacets in a day then she is switching to Oxy
PLPMDL0080000001	Cleveland	OH	44106	12/3/1999	Dr. did not say much. Was a very quick call.
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	set up breakfast for next thurs
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	ran out of oxyfast very busy week
PLPMDL0080000001	Cleveland	OH	44106	12/3/1999	Followed up with George to see if he made the recommendation to convert to Oxycontin. He said the patient will come in on Dec. 22 and he will make the recommendation to convert to Oxycontin. Physicians is Dr. Billfield.
PLPMDL0080000001	University Hts	OH	44118	12/3/1999	Not stocking Oxy. Afraid of it. Senekot--stickered boxes on shelves.
PLPMDL0080000001	Cleveland	OH	44118	12/3/1999	Stocking some Oxy strengths. Seems to get it. Stickered Senekot boxes.
PLPMDL0080000001	Rocky River	OH	44116	12/3/1999	went over battling side effects including constipation and using Senokot
PLPMDL0080000001	Fairlawn	OH	44333	12/3/1999	poop kits.
PLPMDL0080000001	Barberton	OH	44203	12/3/1999	poop kits.
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	wants pre-printed script pads
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	has not seen ca pat we discussed
PLPMDL0080000001	Akron	OH	44333	12/6/1999	concern still is with 600mg giving too high of a blood level and causing toxic side effects.
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	has quite a few tonselecmys next week and will be using oxyfast says pat wont be able to swallow so no oxycont
PLPMDL0080000001	Lakewood	OH	44107	12/6/1999	he said he sees a lot of pediatric patients and will not use Uniphyl for those. But he still likes the once a day Uniphyl and he appreciates samples.
PLPMDL0080000001	Westlake	OH	44145	12/6/1999	quick hit through the window. go over Uniphyl vs bid
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	quick hallway hit he said he is using OxyContin and Vicodin for his patients. Find out where each is going at luncheon
PLPMDL0080000001	Akron	OH	44333	12/3/1999	Using for chronic pain, need to work on getting him to use post op, but the q8h dosing is a problem when using for post op.
PLPMDL0080000001	Beachwood	OH	44122	12/3/1999	gave aps guidelines didnt discuss any specif pats
PLPMDL0080000001	Akron	OH	44333	12/3/1999	using al doses , he is not afraid to use higher doses, but is still using medications across the board. Using short acting vicodin, and if patients are doing well on the medication they are on he sticks with it, most of the time.
PLPMDL0080000001	Cleveland	OH	44113	12/3/1999	rotator cuff and didnt use oxycontin
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	lunch He said he finally started using OxyContin for a nursing home patient with severe back pain. The patient has developed constipation. So we talked about Senokot
PLPMDL0080000001	Akron	OH	44319	12/3/1999	follow up on the four patients see call notes. started the post herpetic patient on 20mg q12h. The patient no doing well on seervent, he started on 400mg qd in the evening.
PLPMDL0080000001	Lakewood	OH	44107	12/3/1999	quickly passed by in the hall, he said he uses both OxyContin and Vicodin almost equally. talked about easy dosing every 12 hours
PLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Cleveland	OH	44106	12/6/1999	Lunch in-service for the orthopedic floor.
PLPMDL0080000001	Akron	OH	44333	12/6/1999	what is his concerns with using oxycontin in place of vicodin? comparing oxycontin to percodan and tylox, stronger than the hydrocodones which are CIII vs CII.
PLPMDL0080000001	Cleveland	OH	44106	12/6/1999	Saw Dr. again at ortho lunch. Spent a few minutes reminding him about Oxycontin. He just came from the Monday pain meeting.
PLPMDL0080000001	Cleveland	OH	44106	12/6/1999	Dr. said he is using more Oxycontin than he used to. He is having fairly good results. He is using for his post-op pain relief for his ACL pts.
PLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Cleveland	OH	44106	12/6/1999	Spent a lot of time with Dr. Krupkin discussing Oxycontin. He is using it, but is still rather conservative in when he will use it. He understands the value in it, and is willing to use, but does so cautiously. He can be a big help down the road if we stay on top of him, and keep making him feels better about his using Oxycontin.
PLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PLPMDL0080000001	Akron	OH	44333	12/6/1999	how many vicodin tablets are you writing for post op? How many oxycontin are you writing? 30 tabs. why not oxycontin for these patiets? 30 tabs of vicodin, using for less pain ful cases and if may need a refill. Still perceiving oxycontin and being stronger.
PLPMDL0080000001	Lakewood	OH	44107	12/6/1999	she is using some OxyContin for chronic but more Percocet and Vicodin because she perceives it as stronger. She is now thinking of using it earlier. I went over conversions. Go over conversions again and she where she is with potency. She is using theophylline but a lot of generic and some Uniphyl.
PLPMDL0080000001	Lakewood	OH	44107	12/6/1999	huge Percocet and Vicodin writer. Set up a dinner with him and his wife. He said he has about 10 patients on Oxy now. He said he is using more Uniphyl
PLPMDL0080000001	Cleveland Hts	OH	44118	12/6/1999	Interested in powerpak site. Keep discussing adv of Oxy. Doesn't understand and doesn't stock.
PLPMDL0080000001	Lakewood	OH	44107	12/6/1999	set up inservice , went over dosing. Debbie Hammel was not in so I set up the inservice with Bridget Tyler. Also she said I could bring in bagels for the surgeons.
PLPMDL0080000001	Akron	OH	44333	12/6/1999	falling away from starting alot of patients on theo, using seervent more and other agents, need to reemphasize the benefits of uniphyl.
PLPMDL0080000001	Lakewood	OH	44107	12/6/1999	met with Rita Sebes went over some of the patient handouts that she requested. talked about Obrien's writing habits. talked about handling side effects

PPLPMDL0080000001	Akron	OH	44333	12/6/1999	when does he use bid theo vs uniphyl? starts low doses of theo, BID theos and then titrates up, concerned about giving higher doses of the at one time, so said uses uniphyl on bid basis also.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/1999	talked about using Oxy vs. Percocet or Vicodin. Set up in-service to go over how it should be used. Set it up when Dr. Baij is in
PPLPMDL0080000001	Akron	OH	44333	12/6/1999	poop kits
PPLPMDL0080000001	Barberton	OH	44203	12/6/1999	poop kits.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/1999	flagged him down in the hallway of the hospital quick hit mentioning dosing.
PPLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Cleveland	OH	44106	12/6/1999	Dr. said he used al ol when he was on the tumor service, but now that he is on joints, they are not using it as much. I asked why. He said he didn't know exactly why, but he clearly has some reservations about using it. He said he tried to get Dr. Kraay to use it, but he wouldn't.
PPLPMDL0080000001	Akron	OH	44333	12/6/1999	side effects, if he switched them with an antiemetic, of course they are not going to get nausea, because they are taking an adjuvant for the side effect. He said he would give them an antiemetic for nausea nad keep them on oxycontin.
PPLPMDL0080000001	Akron	OH	44304	12/6/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Lakewood	OH	44107	12/6/1999	he said he is using more OxyContin and that he has replaced Percocet with it. Now get his Vicodin business
PPLPMDL0080000001	Akron	OH	44333	12/6/1999	don't switch the patients from oxycontin give them adjuvant medication and the will go away. asked how long a patient could be on oxycontin and I told him as long as they had pain. He is writing the 20mg tab 1-2 q8-12h post op and said working better. talked about anti inflammatory.
PPLPMDL0080000001	Akron	OH	44333	12/6/1999	why is she using vicodin before oxycontin post op? placing oxycontin with percocet and tylox, stronger drugs. Concerned with patients taking more often than 12 hours and then would have to write oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44203	12/6/1999	put a patient on 20mg q12 for chronic arthritic pain. He also had a patient back in the er with knee and leg pain, that was put on vicodin before and he said he would send home with 20mg q12h.
PPLPMDL0080000001	Berea	OH	44017	12/7/1999	talked about safety issues and how oxy can really give him the benefit of treating the pain and minimizing the abuse and recreation.talked about using in conjunction with other meds.feels that oxy is stronger than cod and hydroc.went over potency and cleared that up.multiple dosing and how to match to specific pain need
PPLPMDL0080000001	Akron	OH	44302	12/7/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	he writes some Vicodin and will consider switching to Oxy but he has not tried it yet
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	he said he now is only writing OxyContin and none of the competition (with OxyIR). He is a cautious opioid writer but likes Oxy because it is long acting and less chance for abuse
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/7/1999	talked about the differences between chronic and acute and how to use the oxy in the office setting.identified a couple of patients but they were still more chronic
PPLPMDL0080000001	Lakewood	OH	44107	12/7/1999	lunch. he is not doing surgery anymore so I need to find out exactly what type of patients he's seeing.
PPLPMDL0080000001	Berea	OH	44017	12/7/1999	went over types of patients that can benefit from adding on oxy. that may not tolerate or when the said is not enough.does not feel comfortable treating chronic pain but does have several acute cases that he uses vic or
PPLPMDL0080000001	Akron	OH	44333	12/7/1999	jan fransen spoke to surgery center nurses.
PPLPMDL0080000001	Berea	OH	44017	12/7/1999	talked about using for patients that are getting vic refills and more than chronic cases
PPLPMDL0080000001	Akron	OH	44302	12/7/1999	uniconitin delivery system
PPLPMDL0080000001	Cleveland	OH	44118	12/7/1999	Says theo out of favor. Agreed to use Uni as add on therapy. Has some pts on Oxy. Mainly CA.
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	he said he needs reminding of OxyContin. Went over dosing for post op
PPLPMDL0080000001	Independence	OH	44131	12/7/1999	gets past his amiability talked about specific patients that he has been using oxy.identified vic patients that have been getting refills.also duragesic patients.there really is no ease of use.service and getting him places are a big help
PPLPMDL0080000001	Euclid	OH	44119	12/7/1999	Stocking entire line. Had dosing questions. Target Palladone stocking.
PPLPMDL0080000001	Euclid	OH	44119	12/7/1999	Medical Education-- program follow up
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	talked about when and who is using Oxy and IR. Talked about the two programs we have coming up 2000.
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	went over side effects of opioids and how to prevent constipation
PPLPMDL0080000001	Westlake	OH	44145	12/7/1999	went over dosing and compared to Vicodin
PPLPMDL0080000001	Lakewood	OH	44107	12/7/1999	quick hit in the hospital St John. talked about patient he is seeing on Oxy
PPLPMDL0080000001	Akron	OH	44302	12/7/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Euclid	OH	44119	12/7/1999	See what happens when he gets a lot of samples. Gold mine here!!! 61 xanthines per mo
PPLPMDL0080000001	Akron	OH	44307	12/7/1999	tried to get specific patients, went over converting
PPLPMDL0080000001	Lakewood	OH	44107	12/7/1999	he's using it for total knees and fractures. he is also using Darvacet 1-3 q 4-6. so I made the conversions of Oxy and talked about why Oxy is a better choice.
PPLPMDL0080000001	Euclid	OH	44119	12/7/1999	Sherri is going to push idea. She believes they do rotten pain mgmt.
PPLPMDL0080000001	Independence	OH	44131	12/7/1999	talked to him about barb.he is not doing her primary treatment but is watching the pain.she has an unknown primary with bone mets.she needs alot of support for taking her meds and using the senokot.he is very hesitant to titrate her medicine and will add on adjuvants quickly.he said that is what he has always done and it has worked.talked about using a primary drug and giving it a chance to work.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/7/1999	dosing and familiarity went over dosing and writing multiple tablets.1to2 or 2-3.and how that can be the whole titration for the post op period.need to find a way to get to him when he is doing surgeries and that they act as a better reminder.
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	made comment it would be nice if oxycontin was a cll like hydrocodone so can call in and perception would be oxycontin being less abuse potential. Still not comfortable with using oxycontin for acute pain, more for chronic pain control, he writes the orders in office pre operatively for all his patients.
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	says starts patients on oxycontin after have been on short acting and going to be a chronic pain condition. He is using the the patch alot though , not sure though where using the patch????
PPLPMDL0080000001	Westlake	OH	44145	12/8/1999	caught him for a quick second in the hallway. he will be a big Palladone XL target because he likes Duragesic with OxyContin to cut down on pills and to have two different entities covering the pain so if one fails then the other should pick up some of the slack.
PPLPMDL0080000001	Cleveland	OH	44106	12/8/1999	Saw Dr. Briefly in the hall. Asked him if he is using any Oxycontin in the ER instead of Percocet. He said he has not seen any used in that capacity. Reminded him of the value of Oxycontin in his pts. over Percocet. He said he knew.
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	He believes in using pain medications to relieve pain, but if the patients are not getting better pain control after around 6 weeks then he will get them off opioids or refer them out. He still uses alot of the patch, says less constipating and 72 hours of pain control
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	addiction is biggest concern, no new patients on oxycontin, staying away from opioid use in chronic setting. uniphyl, using more steroids.
PPLPMDL0080000001	Cleveland	OH	44195	12/8/1999	Met with Sally Verlijounis, R.N. She is Dr. Dreiser's nurse. I gave her a variety of patients education and staff education material on Oxycontin and pain management. Also gave her some Senokot-S samples. She wants more. She is a worth while nurse knowing, and Dr. Dreiser is important.
PPLPMDL0080000001	Cleveland	OH	44106	12/8/1999	Saw Dr. Hawkins briefly.
PPLPMDL0080000001	Euclid	OH	44119	12/8/1999	Checked with Anes to see if they wanted to be part of Friday in-service.
PPLPMDL0080000001	Shore	OH	44123	12/8/1999	More Senekot placed on counter. Not convinced that Oxy is a better choice than short acting opioids.
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	poop kits.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/8/1999	proper dosing
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	talked about a patient with low back pain, he even tried heroin for the pain, and asked me to tell why should use in stead of the patch for low back pain. starting 20mg q12h and will titrate as need. SHowed more consistant pain control over the 12 hours with ease of titration.
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	using oxycontin to get patients off of vicodin and short acting and also for nursing home patients. replacing the patch, easier to titrate, better pain control with less side effects. uniphyl, no new patients, he is going steroid crazy with the COPD patients. senokot-s.
PPLPMDL0080000001	Westlake	OH	44145	12/9/1999	he said he likes Uniphyl and it is his main theophylline. He said to set up a lunch next time in
PPLPMDL0080000001	Akron	OH	44333	12/8/1999	what new patients? He said he is using more, but not specific on the patients he is using?? writing 1-2 20mg q8-12h. I believe he is using for more of the severe pain patients, vicodin still for more routine patients.
PPLPMDL0080000001	Lakewood	OH	44107	12/9/1999	He said he uses theophylline as an add on for COPD. He truly believes in combo therapy. He uses Uniphyl, Unidur, and Theo24. He changes brands if the effectiveness changes before increasing dose. He first goes to Uniphyl or Unidur. I showed our advantages with peaking early morning
PPLPMDL0080000001	Westlake	OH	44145	12/9/1999	great Oxy writer but hard to teach anything new to. He said he also uses some Vicoldin. Go over Palladone XL next time.
PPLPMDL0080000001	Garfield Hts	OH	44125	12/10/1999	copd and add on valu with out increasing the inhalers
PPLPMDL0080000001	Cleveland	OH	44106	12/9/1999	Spoke with Dr. in the hall. He told me that he was going to physicians offices to teach them proper pain management. He is doing this a part of a study. He said this is something we might be interested in. He is not a large user of opioids.
PPLPMDL0080000001	Lakewood	OH	44107	12/9/1999	he is a huge OxyContin writer but is still writing a large amount of Vicodin. Ask for that business
PPLPMDL0080000001	Cleveland	OH	44106	12/9/1999	Saw Dr. Driscoll at a dinner meeting. We discussed Oxycontin again. She still says she likes MS Contin. Need to find out specifically what problems she has had with Oxycontin.
PPLPMDL0080000001	South Euclid	OH	44121	12/9/1999	Saves Oxy for problem pts.
PPLPMDL0080000001	Euclid	OH	44119	12/10/1999	Nursing pain mgmt in-service to discuss pain mgmt. Turned into review of pts. Excellent info time!!
PPLPMDL0080000001	S. Euclid	OH	44118	12/9/1999	Has used some Oxy. Doesn't like methadone post-op. Believes nausea incidence is high.
PPLPMDL0080000001	Cleveland	OH	44106	12/9/1999	Saw Dr. Chelmsky.
PPLPMDL0080000001	Akron	OH	44314	12/9/1999	dr richmond is starting a palliative care program at barberton citizens hospital at the beginning of next year. Interest is with family care physicians not having to send their patients out to pain clinics , yet still being able to take control of with a second opinion. Mentioned a patient taking 40mg in am and only 20mg in pm for arthritis, patient is heavy and around 62 years of age. usinf oxycontin after short acting and stable dose is found.
PPLPMDL0080000001	Akron	OH	44312	12/9/1999	gave indication that was using less theo's, but said using uniphyl for COPD patients. mentioned using oxycontin for nursing home patients, but vicodin and short acting for acute care patients in office. senokot-s poopoo kits.



PLPMDL0800000001	Barberton	OH	44203	12/9/1999	nurses name from family practice and oxycontin titration principles. sating patients on oxycontin but still is using the patch alot, says only when patients have gastric problems, but titrating is also an issue.
PLPMDL0800000001	Euclid	OH	44119	12/10/1999	Discussed where he uses Oxy. Remind him of IR and FAST.
	Maple Heights	OH	44137	12/10/1999	need to get more info on how and what he does.acute vs chronic talked alot about chronic vs acute and benefits of oxy in both settings.generics vs brand and safety changes and how oxy can be added on and in what settings.got him to open up about uni.he is adding it on to the inhalers and is still a big proponent of the add on thereapy.tlaked about using in the elderly and not increasing the inhalers
PLPMDL0800000001	Independence	OH	44131	12/10/1999	getting him to different programs helps with his amiability and his writing
PLPMDL0800000001	Parma	OH	44129	12/10/1999	tried to find what role he has in the indep pain office and most of his stuff is coming from the hospital
PLPMDL0800000001	Cleveland	OH	44106	12/10/1999	Did lunch for the IM residents. Got to speak with them individually about Oxycontin, although it is quick as they are getting ready for lecture.
PLPMDL0800000001	Maple Heights	OH	44137	12/10/1999	went over acute vs chronic adn how to use instead of vic in that acute setting.established chronic drug of choice and usually converts when patients are getting refills of combo's.talked about how to use in that acute setting and how to write in multiple tablets because he feels that sometimes he is giving too much when he uses a 20mg tablet/
PLPMDL0800000001	Cleveland	OH	44106	12/13/1999	Tried to follow-up with Dr. Dowlati on his indigent pt, but he was not in. Spoke with Mary, but she was not sure what he did with it. She put it in his mailbox.
PLPMDL0800000001	Garfield Hts	OH	44125	12/10/1999	placing oxy is important.he needs to be reminded what type of patients that oxy should be used on.getting established with chronic but need to work on the more acute setting
PLPMDL0800000001	Independence	OH	44131	12/10/1999	titration, titration, titration.getting him to write in multiple tablets should be a help.instead of writing one 20 mg, write it 10 and give it 1-2
PLPMDL0800000001	Cleveland	OH	44117	12/10/1999	Discussed specific pt w/ CA titrated her dose. He also added Duragesic after the discussion. Need to figure out a tactful way to keep him w/ one product.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	lunch He said he puts about a third of his post ops on OxyContin. Vicodin is his other one he uses.
PLPMDL0800000001	Akron	OH	44333	12/13/1999	using mainly BID theo's starting with 50mg and thitrating to need, hard to get alot of info and why using BID theo's vs uniphyl.
	Unlontown	OH	44685	12/13/1999	said that it is hard to switch patients over from vicodin and percocet, the patients do not or say that oxycontin does not work. She said they only get on script, concern about abuse? Alot of patienta are on at least 4 percocet a day??? Using more accolate than theo, but some uniphyl for chronic COPD patients. senokot-s.
PLPMDL0800000001	Unlontown	OH	44685	12/13/1999	no patients for oxycontin, thinking more for cancer pain and more severe chronic pain, but she has written vicodin a few times. uniphyl, not using alot of theo's no new patients, using accolate too.
PLPMDL0800000001	Akron	OH	44319	12/13/1999	how many vicodin do you allow the patients to take before switching to oxycontin? 4-6 vicodin tablets, allows before switching to oxycontin.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	he said he will have to remember to use more OxyContininstead of Percocet. Went over dosing. Set up dinner next time
PLPMDL0800000001	Cleveland	OH	44106	12/13/1999	Went to see Ann Breen to discuss alternative speaker program. She was not in the office.
PLPMDL0800000001	Akron	OH	44319	12/13/1999	poop kits.
PLPMDL0800000001	Fairlawn	OH	44333	12/13/1999	poop kits.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	Talked through the window, he said he has a new CA patient he will put on OxyContin this afternoon. She was taking Vicodin and she complained that it doesn't work well.
PLPMDL0800000001	Unlontown	OH	44685	12/13/1999	what is oxycontin? abuse is issue? go over all opiods and what is in it. oxycodone is the same as percocet and percodan. Hydrocodone is in vicodin and asked what kind of codeine is in tylenol with codeine? thinks oxycodone in percocet is more addicting than hydrocodone in vicodin.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	lunch. He stopped in for a minute but did not eat. He said he noticed some of his partners using more OxyContin and he has decided to use it earlier as well. He has a patient he will see later today that he will put on Oxy
PLPMDL0800000001	Akron	OH	44312	12/13/1999	afraid of going higher than 200mg qd dosing, said no need to use the 400mg patients do not need that much, will see side effects with higher doses.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	he used OxyContin on a patient last week after we discussed OxyContin and they did fine. He has another one this afternoon he will put on Oxy after a procedure
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	lunch. He said it will take a lot for him to change his Vicodin habits but he did say that he uses OxyContin on certain patients that he feels will have a low threshold of pain.
PLPMDL0800000001	Akron	OH	44333	12/13/1999	using uniphyl for nocturnal problems and getting to use whenever he needs a theo, showed MAN reprint to show no difference in the day vs BID theo's and better pulm coverage in the early morning.
PLPMDL0800000001	Lakewood	OH	44107	12/13/1999	he said again that he prefers OxyContin over Percocet. So then I mentioned what about Vicodin he was a little surprised that OxyContin is outselling Vicodin. He said he will use even more Oxy
PLPMDL0800000001	Akron	OH	44319	12/13/1999	startedanother patient on oxycontin 10mg tab q12h, for acute low back pain. uniphyl, said has some patients on seerevnt still that are having nocturnal problems.
PLPMDL0800000001	Akron	OH	44333	12/13/1999	using the 10mg and 20mg tabs q12h for cancer pain.
PLPMDL0800000001	Akron	OH	44333	12/14/1999	his staple is still darvocet and vicodin, but once again I asked him to replace all vicodin scripts with oxycontin ones. He said he would. Lack of peaks and troughs with q12h dosing.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	12/14/1999	talked about how to use instead of vic.he likes the fact that he can call it in.talked about safety and labeling changes
PLPMDL0800000001	Euclid	OH	44132	12/14/1999	Liked pt info materials. Giving pts tear off sheets. Still wants pain mgmt consult to treat chronic pain.
	Cuyahoga Falls	OH	44223	12/14/1999	because it works is how he answers most questions.10 day limited indication is not a factor.does try oxy first for any chronic established pain syndromes.he uses the phrase long acting so there may be duragesic and other morphines mixed in
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	how many patients are NPO? for the patch? quick hit her at the window and talked more about the palliative care team. Starting patients on oxycontin first. Did not get the answer of the number of NPO patients. Higher doses is where she is wavering with oxycontin, to either morphine or the patch?
PLPMDL0800000001	Euclid	OH	44119	12/14/1999	Keeps forgetting. Nurse is a big advocate of Oxy. Stamped 3 scripts.
PLPMDL0800000001	Euclid	OH	44119	12/14/1999	Discussed start with/stay with. Helping me to target physicians in Euclid.
PLPMDL0800000001	Brookpark	OH	44142	12/14/1999	need to find out how many rx's he or connie write and maybe they are just being credited to med onc
	Barberton	OH	44203	12/14/1999	Oxycontin is the only prescription that his patients lose or misplace, he asked how much it is being sold on the street. He considers himself very conservative with narcotics, and starts with tylenol then goes to ultram then vicodin and finally oxycontin. Abuse is the biggest concern and he says he sees the most with oxycontin vs vicodin???? not using any theo on new patients. senokot-s.
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	has used on hernia patients that are whiny and say that percocet will not hold them, perception is that oxycontin is stronger than both percocet and vicodin. Reserving for more severe pain. Only thinking for hernia patients.
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	saw him in doctor's lounge he said using more oxycontin, but after vicodiprofen, confusing reasoning, likes the anti inflammatory in vicoprofen, but in his first step of starting them on vioxx, the already have an antiinflammatory, and when uses oxycontin he adds on vioxx.
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	poop kits and oxycontin 80mg.
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	poop kits and did snokot-s inservice.
PLPMDL0800000001	Garfield	OH	44125	12/14/1999	spreicific patients that are getting refills for vic he is not doing alot with vico profen and we talked about the limited indication.brand vs generics and labeling changes
PLPMDL0800000001	Euclid	OH	44132	12/14/1999	Uni samples have not arrived yet. Wanted me to go over Oxy dosing again. Sent easy dose letter.
PLPMDL0800000001	Middleburg He	OH	44130	12/14/1999	acl data and benefits to using even in the short term.multiple tablet dosing to get dame flexibility as vic.his major objection is the c2 vs c3 and calling in hte med
PLPMDL0800000001	Cleveland	OH	44132	12/14/1999	Cancelled lunch. Won't reschedule. Appears to be maxed on Oxy. Remind him of IR and FAST.
PLPMDL0800000001	Beachwood	OH	44122	12/14/1999	QUIKC HIT ON OXYFAST SAYS HE'S FAMILAR BRING BAGELS AND FOLLW UP ON;quick hit on oxy may get him preprinted rx pads
PLPMDL0800000001	Euclid	OH	44119	12/14/1999	Nausea with trial use. Cannot pin point why. Nurse wants him to try. Working on way to get him to try again.
PLPMDL0800000001	Richmond Hts.	OH	44143	12/14/1999	Saw Oxy IR script going out. Try to increase use.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	12/14/1999	add on therapy in oa and ra.when to add on uni
	Independence	OH	44131	12/14/1999	talked about a bone met patient but he is only on 20mg q12.talked about adding on adjuvants and titrating.avg dosing in the pi and how that 20 is really a low dose.relatively young man and he insists on working.can use this as a good case for titration and instruction
PLPMDL0800000001	Middleburg Hts	OH	44130	12/14/1999	talked about se and matabolites with morphine but he see oxy as not being a strong opioid and will not go high enough with the dosing.a typical patient may be on 20mg and then switched or another opioid added.went over average dosing in the pi and how to titrate.his perception is that oxy does not work.uses relatively low doses of morphi
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	concerns with using oxycontin inplace of vicodin? just as flexible, but on a q12h schedule? ease of use, he had 4 hernia cases today and said he would try oxycontin, but post op orders and thinking easier than oxycontin
PLPMDL0800000001	Akron	OH	44320	12/14/1999	q12h. Simple and more familiar with 1-2 tabs q4-6h.
PLPMDL0800000001					tylox is still the drug that is being administered immediately post op at the hospital, but he said he sends them home with oxycontin 1-2 20mg tabs q12h, phenergan for nausea. Using chronically and told him can be on oxycontin for rest of life and no limit on dose that can be used.
PLPMDL0800000001	Solon	OH	44139	12/16/1999	talked about using before singular.more function and less cost.when and where to add on
PLPMDL0800000001	Akron	OH	44203	12/14/1999	had a kidney stone and knee pain patient on the board, I asked if oxycontin was an option and he said he would write oxycontin 1-2 10mg tabs q12h.
PLPMDL0800000001	Barberton	OH	44203	12/14/1999	what cases she thinks have severe pain post op and what has moderate? when oxyconti vs vicodin is used? had a post op breast cancer patient that is in hospital on a PCA, but going to send home with oxycontin 1-2 10mg tabs q12h. She said using 50-50 of vicodin vs oxycontin, I asked what distinguished using one from the other and she said that some patients just want to take 2 tabs q4-6h for pain control. Thinking use of vicodin is more simple than oxycontin.
PLPMDL0800000001	Cleveland	OH	44124	12/15/1999	Wanted Oxy FAST samples for facial reconstructive procedures. Nicki is contact to scedule time to further discuss using Oxy post-op.
PLPMDL0800000001	Cleveland	OH	44106	12/16/1999	Lunch for Oncology Clinic - 15 people
PLPMDL0800000001	Parma	OH	44134	12/15/1999	kirsten and get a specific patient
PLPMDL0800000001	Cleveland	OH	44106	12/15/1999	Lunch for oncology office.
PLPMDL0800000001	North Olmsted	OH	44070	12/16/1999	he said he uses Uniphyl but he is really writing for generic. Continue to show him our advantages over the unpredictable generic
PLPMDL0800000001	Westlake	OH	44145	12/16/1999	He said he is sold on Uniphyl and it is all he'll use. He likes once a day and he was sold on the idea of peaking at night.
PLPMDL0800000001	Parma	OH	44129	12/15/1999	dosing and how to let patient be a part of treatment
PLPMDL0800000001	Richmond Hts	OH	44143	12/15/1999	Discuss availability of IR and FAST. What is the highest dose you currently have a patient on?
PLPMDL0800000001	Cleveland	OH	44106	12/15/1999	Call not much better than last call. He said he is using it. His nuse confirms this. He did not give me much information other than this. It was a very quick call.
PLPMDL0800000001	Westlake	OH	44145	12/16/1999	he said he likes to use OxyContin for his nursing home patients. We talked about using it instead of Vicodin for his practice. We went over the delivery and how we can minimize peaks and valleys
PLPMDL0800000001	Olmsted Falls	OH	44138	12/16/1999	he said he is starting to experiment using Oxy for acute as well as chronic. He is also using Uniphyl more as an add on
PLPMDL0800000001	Olmsted Falls	OH	44138	12/16/1999	he is starting to use Uniphyl but he is treating less pain and referring more out

PPLPMDL0080000001	Cleveland	OH	44106	12/16/1999	Met Dr. for the first time. He said he is getting good results with Oxycontin. He said he can get it at the V.A. with good reasons. He asked differences in Kadian, Oramorph SR and MS Contin. Explained differences, and also benefits of Oxycontin.
PPLPMDL0080000001	Olmstead Falls	OH	44138	12/16/1999	went over using Uniphyl and the added benefits as an add on
PPLPMDL0080000001	N Olmsted	OH	44070	12/16/1999	went over dosing OxyContin and the benefits over short acting
PPLPMDL0080000001	Cleveland	OH	44107	12/16/1999	he said he likes Uniphyl because of once per day and covers nocturnal symptoms
PPLPMDL0080000001	Lakewood	OH	44107	12/16/1999	had a quick minute to introduce myself through the window. He said he will have his staff call me to set up a meeting. He said he is familiar with OxyContin and uses some.
PPLPMDL0080000001	Bedford/Sinai	OH	44146	12/16/1999	how to write fast and how to dose talked a bout how to write breakthrough and when to titrate and dosing
PPLPMDL0080000001	Fairlawn	OH	44333	12/17/1999	mentioned oxycontin use for fractures that he sees, not using it post op, using vicodin post op. why not for surgery?
PPLPMDL0080000001	Westlake	OH	44145	12/17/1999	He said the majority of his patients are on OxyContin with OxyIR for breakthrough. He only has a couple that he has put on the patch wh can not swallow.
PPLPMDL0080000001	Lakewood	OH	44107	12/17/1999	lunch He said OxyContin has been working well and he will even write IR for breakthrough for some of the chronic patients. We talked about using it for acute and not to worry about DEA. He said he is sold on Uniphyl and thats all he'll write
PPLPMDL0080000001	Lakewood	OH	44107	12/17/1999	lunch He said he has mostly been using OxyContin for chronic pain. We talked about using it for acute and comparing vs. Vicodin and he agreed that less pills would be better and less chance for the patient to develop habits
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	He said he put a new patient on Uniphyl earlier in the morning
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	working on post op orders for oxycontin, the 3-2-1 rule with the 10mg tabs, going to implement.
PPLPMDL0080000001	Lakewood	OH	44107	12/17/1999	we talked about using OxyContin for acute pain and the benefits over short acting
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	what new patients will he use oxycontin, and write out post op orders? likes the 3-2-1 10mg dosing post op, but the concern is that patients say that opioids make feel funny, also likes q12h dosing, mentioned his daughter wisdom teeth out and had to take tylenol/codeine q4h and had to get up in middle of night to take meds. had 5 shoulders and was going to try it more.
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	what type of patients? using it for more sever pain patients dosing q8-12h post op. Says patients are not getting pain control and if could give something every 15 minutes he would.
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	using for mor ebone involvement, 1-2 10mg tabs q12h, working well. Vicodin vs oxycontin?? difference??
PPLPMDL0080000001	Lakewood	OH	44107	12/17/1999	quick hit through the window. he likes the 12 hour control for his patients and it has been effective for his difficult patients
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	using 1-2 10mg tabs q12h, and sometimes going to a thirs but doing well and having them take APAP q4-6h. side effects only time goes away from oxycontin, nausea and itching.
PPLPMDL0080000001	Akron	OH	44333	12/17/1999	working with dr to get oxycontin on board for post op pain. Still mainly using 10mg and 20mg, q8-12h.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	he was in a hurry because he was doing a procedure. He said he will take a closer look at OxyContin. He said the concept sounded good but he said I will not lie and give you a commitment right now. He said we'll get together again after the first of the year and talk more extensively
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	he is still writing way too much Vicodin. Go harder after that usage.
PPLPMDL0080000001	Lyndhurst	OH	44124	12/20/1999	Using about 60% Oxy/IR. Discussed bringing in pain mgmt speaker 1st quarter 2000.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	where is he using oxycontin? why waiting until more severe pain.? using oxycontin for patients that need pain contol, or are chronic, giving vicodin if need 1-2 tabs a day or not tking on an around the clock basis. So until taking 4-6 tabs a day then he will put them on oxycontin.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	still using alot of short acting opioids, percocet and vicodin vs oxycontin. Mentioned that workers comp will only pay for oxycontin so long so he has to give them short acting which is less expensive.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	she very happy with the results from Uniphyl. She said she will expand her usage of OxyContin
PPLPMDL0080000001	N Olmsted	OH	44070	12/20/1999	he said the stock and save is taken care of at corporate.
PPLPMDL0080000001	Lyndhurst Mayfield	OH	44124	12/20/1999	Target this store for PXL stocking
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/20/1999	Took in info for speakers. Wanted to know if OxyFAST is stocked in pharmacy.
PPLPMDL0080000001	Mayfield Heights	OH	44124	12/20/1999	Hillcrest Hospital--OxyFast not stocked. Dr Stern did request it over the weekend. Getting replaced with generic oxycodone liquid.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	quick hit through the window, he said he prefers Uniphyl over bid
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/20/1999	Stock OxyFast. Senekot still on counter.
PPLPMDL0080000001	Fairview Park	OH	44126	12/20/1999	Tom and I are working on setting up a speaker program with him speaking for the Cyahohoga Academy of Pharmacy. He will order 15, 30 and 60mg strengths of MS Contin for the rebate program.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	Chuck said that the MS Contin rebate program is handled at the corporate office in Medina. He said OxyIR has really taken off lately as physicians are writing it with OxyContin. He carries all strengths of branded MS Contin except 200mg
PPLPMDL0080000001	N Olmsted	OH	44070	12/20/1999	she said she will order in 15mg and 30mg of MS Contin to take advantage of the stock in save rebate program.
PPLPMDL0080000001	Akron	OH	44319	12/20/1999	poop kits.
PPLPMDL0080000001	Akron	OH	44319	12/20/1999	poop kits.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	quick hit on the oncology floor. He asked about OxyIR
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	oral opioids are not on the top of his list to use for pain control, likes doing other procedures, if the 10mg and 20mg of oxycontin does not relieve the pain, even goes to a q8h dosing regimen, then he may go to Ms Contin or another agent, or even do some other type of procedure.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/20/1999	has ordered OxyFast at the hospital. Wanted to know if it was available.
PPLPMDL0080000001	Akron	OH	44319	12/20/1999	hit benfits of oxycontin vs vicodin all benefits and, see which one means the most to him for pain patients? concern is abuse, he is starting new patients on oxycontin and converting some patients, concern is treating chronic pain if the patients keep coming back he will not give them anymore. concern with treating chronic pain and abuse. uniphyl, using for COPD after serevent. senokot-s.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	starting about half of new theo patients the rest are being maintained, using the 400mg tabs.
PPLPMDL0080000001	Lakewood	OH	44107	12/20/1999	he is currently using Vicaprofen. Went over delivery and the advantages of long acting. He said he has used OxyContin and seemed excited about using more. We went over dosing which he was very interested in. He was alsovery interested in OxyFast because he has a lot of patients who can not swallow after the procedures.
PPLPMDL0080000001	Parma	OH	44129	12/21/1999	cost of luk went over cost of uni vs singular
PPLPMDL0080000001	North Royalton	OH	44133	12/20/1999	dosing of oxy compared to duragesic and how to titrate compared oxy to duragesic and he is not using dur like he used to. he is replacing it with oxy but he is still using alot of the combos.talked about safety and the labeling changes.he feels that he is aggressive with his pain management.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	quick hit at window, he is using for COPD patients, but after serevent now.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	working with him to get Dr Bell to do a trial on oxycontin post op the 3-2-1 titration of the 10mg, he said he will keep reminding him about oxycontin.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/20/1999	Still using only 20 q12h and using percocet for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	can he think of any pts on vicodin that can be converted to oxycontin? What is his concern with starting patients right on oxycontin? Using more for chronic pain, vicodin is for the patients that are taking 1-2 tabs a day or taking vicodin every other day. If taking vicodin around the clock then he will convert these patients to oxycontin. Said wrote a script for 30mg q12h and had to write a 20mg and 10mg tab.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	doing some plastic surgery and ent, not alot of surgery yet but has been using vicodin and unsure of how to dose oxycontin, I told him to use the 10mg tabs, start taking 2 10mg tabs q12 if need more take a third and if need less take 1.
PPLPMDL0080000001	Akron	OH	44333	12/20/1999	has chronic patients on oxycontin, one patient from dr klejka that is taking 40mg q8h and he said he wanted to use 80mg q12h and dr klejka said no. Using for chronic pain, vicodin for more episodic pain and oxycontin for around the clock.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	still starting patients on vicodin and until taking 4-6 tabs a day, then will switch to oxycontin. uniphyl, for COPD patients with nocturnal problems.
PPLPMDL0080000001	Akron	OH	44333	12/21/1999	using after patients have been on at least 4 short acting pills a day.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/1999	Told Dr. of the P&T decision with Oxycontin. He said he can get it when he wants it so not a problem. Told him it would be easier if restricted to Oncology. He agreed.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	how many patients are NPO? for the patch? a third of patients are NPO.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	has not tried, excuse after excuse, I ve asked him to use it on acf's and total hips and has not used. Next, what is his concern??
PPLPMDL0080000001	Parma Hts.	OH	441303030	12/21/1999	went over the use of oxy and pain management in general.had a couple of interesting cases that htyle have been hesitant ot gve pain meds because of traditional fears.with more foolow up this could be agood place for growth
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/21/1999	definitions for acute and addiction went over data from acute use.oxy is drug of choice for chronic but not always in the hospice setting.is getting away from morphine there.
PPLPMDL0080000001	Oakwood Village	OH	44146	12/21/1999	dosing and chronic vs acute
PPLPMDL0080000001	Cleveland	OH	44146	12/22/1999	use lwth inhalers and lung function improvemtns talked about using uni instead of singular and instead of inc inhalers
PPLPMDL0080000001	Cleveland	OH	44106	12/21/1999	Debra is very disgruntled with V.A. system. She is thinking of leaving. She does not like the fact that she cannot get what she needs when she needs it.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/1999	Sey up appt. with Dr. Fleming for January 4, 2000.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	poop kits.
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/21/1999	using oxy instead of vic went over how to add on uni and convert ffrom other bid's
PPLPMDL0080000001	Parma Hts.	OH	441303030	12/21/1999	went over the use of oxy and pain management in general.had a couple of interesting cases that htyle have been hesitant ot gve pain meds because of traditional fears.with more foolow up this could be agood place for growth
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	when asks what new, ask if all his back pain patients are on oxycontin? show him the shingles reprint.?? uni, when going to theo? trating alot of nursing home patients, i went over the oxycontin study in the elderly.
PPLPMDL0080000001	Akron	OH	44203	12/21/1999	Conversion from short acting opioids. uniphyl for COPD patients after serevent. senokot-s for nursing home patients.
PPLPMDL0080000001	Akron	OH	44333	12/21/1999	has used on fractures and kidney stones. Has a back pain and wrist fracture going to use the 20mg tab on each.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/1999	not using as much opioids, he is even using oxycontin q8h instead of titrating up to stay with a q12h dosing. He is listening to every theory to treating pain, and opioids are a small part.
PPLPMDL0080000001	Barberton	OH	44203	12/21/1999	highest is 40mg q12h, have you titrated any of these patients to 80mg q12h? if not do you have any patients you can think that you can titrate.? He has not titrated but he did say he has one patient to titrate.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	left post op go home orders with dr bell to hand out to patients to make easier in writing oxycontin post op. Had four shoulder surgeries and said would use oxycontin on them.



PPLPMDL0080000001	Akron	OH	44333	12/22/1999	has been using oxyconti more for chronic pain and cancer pain, even after short acting opioids. uniphyl, theos are last resort.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	what patients are on oxycontin? using both 10mg and 20mg.. He says one 10mg tab does nothing, so I told him to tell them to take 3 10mg tabs to start and back off, he is going to use the same post op sheets as dr Bell. not sure the right dose to use, said oxycontin is slow in his office.
PPLPMDL0080000001	Barberton	OH	44203	12/22/1999	using immediate release, he is writing just plain oxycodone on scripts.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/22/1999	oxy instead of vic for acute nad potency went over pityency and how to write oxy instead of vid.he has a relatively large number of elderly and talked aobut adding on uni.hes because of theoph se
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/1999	His idea to use Oxy 20mg following ACL repair and then Percocet for breakthrough. I don't think he uses as much as he could.
PPLPMDL0080000001	Independence	OH	44131	12/22/1999	non malignant studies and getting him to use for patients like that
PPLPMDL0080000001	Fairlawn	OH	44333	12/22/1999	poop kits and oxy post op study.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	oxycontin for chronic and cancer pain, short term or acute up to 14 days he is using vicodin. theo for both asthma and COPD for nocturnal problems.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	using oxycontin for chronic pain, he is using lortab for acute pain which is up to 14 days. uniphyl, for COPD patients but he is using serevent before uniphyl now. senokot poop kits.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	said uses 400mg but I do not know where and when or even how.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	using uniphyl for COPD patients, but tries serevent first then if still having nocturnal problems then goes to theo.
PPLPMDL0080000001	Parma	OH	44129	12/22/1999	good talk about chronic vs acute
PPLPMDL0080000001	Cleveland	OH	44132	12/22/1999	Said we could have lunch in Euclid office at the beginning of the year.
PPLPMDL0080000001	Akron	OH	44333	12/22/1999	what is major concern with using oxycontin post op? patients like the short acting and say oxycontin is not working, not lasting 12 hours, also not sure how to dose.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	acute pain is for 7 days or less and uses vicodin most of the time, more episodic pain if need it longer than he will go to oxycontin. uniphyl, for asthma and COPD after short acting agents and serevent.
PPLPMDL0080000001	Akron	OH	44203	1/4/2000	said using it more but vicodin is still the habit drug of the ER. I went over less abuse and q12h dosing. He is not committal. I ask him if had any pts in er now and said no but sure there will be a few today. Aske dhim if would use oxycontin.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	using for q12h dosing and less abuse liability.
PPLPMDL0080000001	Barberton	OH	44203	1/4/2000	waste of time, he thinks he knows it all and his time is too valuable for anyone else.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	was concern about respiratory depression. Had an elderly patient that became very lethargic, I showed the geriatric section and that rate of respiratory depression was low. Showed the amount of oxycontin that patient in clinical trials were on and ws more at ease. I also went after acut epain. uniphyl, not using alot of theo's a few, for nocturnal problems. senokot-s for constipation.
PPLPMDL0080000001	Barberton	OH	44203	1/4/2000	ask about new oxy contin. using first line, but sometimes going to morphine or the patch when gets to alot of 800mg tabs.
PPLPMDL0080000001	Chagrin Falls	OH	44022	1/4/2000	Left message with office manager re: type of med and advantages. They are supposed to call back to schedule time.
PPLPMDL0080000001	Akron	OH	44203	1/4/2000	oxy vs vicodin
PPLPMDL0080000001	Barberton	OH	44203	1/4/2000	oxycontin post op and poop kits.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	senokot-s use.
PPLPMDL0080000001	Barberton	OH	44203	1/4/2000	Using oxycontin mor eon hernias and more invasive cases. I minor gives vicodin on as as need basis.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	mentioned tylenol with codeine and vicodin for post op patients uses 2 tabs q4h post op and then backs off. Would try 2-3 10mg tabs and see how works post op.
PPLPMDL0080000001	Akron	OH	44333	1/4/2000	oxycontin for cancer and severe chronic pain, mentioned athritic pain man that was on 20mg q12h of oxycontin. Also mention man that was in and out of Er with chronic headaches, on 20mg q12h.
PPLPMDL0080000001	Westlake	OH	44145	1/5/2000	She said she likes OxyContin for cancer patients. We talked about using it sooner instead of Vicodin
PPLPMDL0080000001	Westlake	OH	44145	1/5/2000	quick hit he said he really likes OxyContin and he would speak for me
PPLPMDL0080000001	Westlake	OH	44145	1/5/2000	He said he has had some problems finding a pharmacy that has OxyFast. He said he has been happy with OxyR with OxyContin
PPLPMDL0080000001	Westlake	OH	44145	1/5/2000	He still talks about using OxyContin with Duragesic. We talked about staying with one entity and getting less side effects. We talked about how much easier it is by the mouth. He said he is using OxyR with it as well.
PPLPMDL0080000001	Lyndhurst	OH	44124	1/5/2000	Follow up speaker program and get paperwork submitted. No decision made yet.
PPLPMDL0080000001	Cleveland Hts	OH	44118	1/5/2000	Uses some Oxy but could use a lot more. Concerned about pts finding it. Office keeps scheduling things and he tries to not show up. Had to force him for time and ? how much was accomplished.
PPLPMDL0080000001	Chagrin Falls	OH	44022	1/5/2000	Quick hit to try to generate interest and get him to schedule appointment.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/5/2000	Quick reminder of Oxy on his way into the OR.
PPLPMDL0080000001	Cleveland	OH	44122	1/5/2000	First time in nursing home. Gained following information. D.O.N. - Linda Tighe, R.N. Med. Dir. Peter Degolia, M.D. This home has 280 beds. Has both Medicare and Medicaid beds. Called Dr. DeGolia office to set up appt. Spoke with Stephanie, his receptionist. She said she would ask him if he would see me and get back with me. Will follow-up with Stephanie to get an appt.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/6/2000	Uni is first choice. Wants samples.
PPLPMDL0080000001	Beachwood	OH	44122	1/5/2000	Gave Montefiore the 3rd quarter hospice rebate check. Jenny Hooks is off on Wednesday. Next time, will see Jenny to try to attend team meeting to meet the other nurses and discuss their use of Oxycontin
PPLPMDL0080000001	N Olmsted	OH	44070	1/5/2000	went over MS Contin stock and save
PPLPMDL0080000001	Cleveland	OH	44118	1/5/2000	Not all products available. Senekot on counter.
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/5/2000	Oncology Hillcrest Hospital.
PPLPMDL0080000001	Fairview Park	OH	44126	1/5/2000	went over MS Contin stock and save
PPLPMDL0080000001	Manchester	OH	41046	1/5/2000	ms
PPLPMDL0080000001	Westlake	OH	44145	1/5/2000	lunch He is writing more OxyContin but admitted that he hasn't used it for acute yet. He agreed that Oxy could be used where Vicodin is
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/5/2000	Write letter requesting availability of Oxy FAST from hospital pharmacy.
PPLPMDL0080000001	Richmond Hts	OH	44143	1/5/2000	Discussed pt on Oxy 40 q12h. Asked when he would titrate next and at what dose? Also left Senekot protocols and samples.
PPLPMDL0080000001	Mayfield Village	OH	44143	1/6/2000	Met with Eric Gropp. He is the pharmacy manager. Also met with Tish. She is a Pharm. Tech. This pharmacy wants to order direct. Will have them fill out new acct. request form. They have a lot of Oxycontin on the shelf.
PPLPMDL0080000001	Akron	OH	44333	1/6/2000	mentioned using oxycontin for chronic pain, which is pain 10 days or greater, and uses lortab for acute pain. Hit quick onset of action. uniphyl uses for severe COPD patients, after serevent. senokots for constipation.
PPLPMDL0080000001	Richmond Hts	OH	44143	1/6/2000	Uses lots of short acting quickly went over Oxy. Need to try again.
PPLPMDL0080000001	Akron	OH	44314	1/6/2000	using oxycontin for chronic pain, going to after patients hae been on short acting opioids until 4-6 tabs a day then goes to oxycontin. starting palliative care unit. uniphyl for severe copd patients.
PPLPMDL0080000001	Akron	OH	44314	1/6/2000	follows what dr richmond is doing for chronic pain and using more oxycontin.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/6/2000	Oxy favorite for chronic pain. Wants pt education materials and laxative sheets.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/6/2000	Saw him at Zeeba Clinic. Sent ACL repair home with Crystal Clinic 10mg protocol.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	he said he has found the right dose dosing oxycontin every 8 hours. Using 20mg and 10mg. I don't think he is telling me the truth because 10mg q8h would not be enough. 20mg q8h would be enough. The more pain medication the better.
PPLPMDL0080000001	Independence	OH	44131	1/7/2000	disease states and patient types and dosing
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	He is not high on opioids, he thinks that everyone has some psych behavior for opioids. So he is getting more peope off of opioids than putting them on.
PPLPMDL0080000001	Garfield Hts	OH	44125	1/7/2000	additional disease states for oxy use
PPLPMDL0080000001	Richmond Hts	OH	44143	1/7/2000	Has asked for Uni but ? how much he uses. Did not want to discuss pain mgmt. Claims he sends all pts to Dr. Yokiell.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	mentioned that oxycontin was a morphine derivative, so is hydrocodone. He is thinking of oxycontin for more severe chronic pain cases, and he said he sends most of these patients to pain management. Left him the PI to use. He is also concerned with addiction with opioids.
PPLPMDL0080000001	Cleveland	OH	44118	1/7/2000	Wants more Senekot.
PPLPMDL0080000001	Richmond Hts	OH	44143	1/7/2000	Left resources. They stock 10 and 20 mg.
PPLPMDL0080000001	Euclid	OH	44119	1/7/2000	Has seen increase in scripts. Target to stock Palladone XL.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	post op use of oxycontin.
PPLPMDL0080000001	Fairlawn	OH	44333	1/7/2000	poop kits.
PPLPMDL0080000001	Akron	OH	44320	1/7/2000	Met with Diane Choate. She is the Director of In-Pt. Hospice unit. She told me to meet with Stacie on rebate. Will also put me in contact with the team leaders to discuss setting up in-services.
PPLPMDL0080000001	Fairlawn	OH	44333	1/7/2000	working with Andy and getting conversions from dr lefkovitz.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	the 3-2-1 titration of using the 10mg tabs post op he says is too difficult for his patients they keep calling back. Need to keep it simple. Have tried 1-2 20mg tabs q12h and get side effects with that much and no control with the 10mg.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/7/2000	Still only using Oxy 20mg with breakthrough. Talked to Dr. Krantz re: titration. He said he would help.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	I talked to him about using oxycontin on ACL's. Gives them two vicodin every 4 hrs post op. Talked about giving the patients 2-3 10mg tabs q12h post op for acis'. He had one pt that he was going to try. Less frequent dosing and patients don't get to buzz.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	using oxycontin and oxy tr for more sever pain cases, major bone repairs. Concern is if patients take more often than q12h. Vicodin feels is mor efleixible, and less potent than oxycontin.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	using more for chronic pain. Thinks oxycodone is more potent than vicodin. Says patients want to take oxycontin more often than q12h and saying that it is not working.
PPLPMDL0080000001	Akron	OH	44333	1/7/2000	Using oxycontin 10mg tabs telling them to take 2 tabs q12h. If need more can take another and also haves them taking ibuprofen every 4 hrs. Still using some vcidoin, need to find out where still using vicodin??
PPLPMDL0080000001	Cleveland	OH	44112	1/10/2000	Walgreen's stocking of whole Oxy line is helping them. Some pts have to go to other pharmacies. Still says residents don't know anything about pain mgmt.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/10/2000	adding it on before luk
PPLPMDL0080000001	Parma	OH	44129	1/10/2000	he gave a couple opatients successes and it came when he added uni to the therapy.talked about using instead of bids and generics
PPLPMDL0080000001	Akron	OH	44319	1/10/2000	using oxycontin for cancer pain patients, using vicodin and percocet for noncancer pain. uniphyl, theo's after serevent for COPD patients.
PPLPMDL0080000001	Middleburg Heights	OH	44130	1/10/2000	need to get him to open up and do more talking.safety and efficacy are important

PPLPMDL0080000001	Lakewood	OH	44107	1/11/2000	he said he just put a new patient with asthma on Uniphyl this morning and used up his last samples
PPLPMDL0080000001	Parma	OH	44129	1/11/2000	trying to get him to open up more about when he uses.
PPLPMDL0080000001	Strongsville	OH	44136	1/10/2000	he is using for more chronic and not for acute.has several patients on oxy but they are more severe.talked about using more for post op and acute type pains instead of vic
PPLPMDL0080000001	Copley	OH	44321	1/10/2000	asked what the difference was between oxycotin and ms contin as far as controlling pain. Hit quicker onset of action, less CNS side effects and better bioavailability.. Thinking more to use oxycotin in place of ms contin.
PPLPMDL0080000001	Akron	OH	44333	1/10/2000	uniphyl, not starting new patients on theo.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/10/2000	he has tried some duragesic and Kadian in place of oxycotin. He is going to oxycotin after the short acting. Did says the less accountable for using oxycotin vs short acting when being looked at for using opioids. Worked on oxycotin vs vicodin and percocet, starting patients on oxycotin before the short acting.
PPLPMDL0080000001	Barberton	OH	44203	1/10/2000	Met the director of the hospice. She says they are buying through a hospital pharmacy, but it is not the in-pt. pharmacy. They just mailed me their rebates. When I complete them, I will set up a time to attend one of their team meetings. Also asked her about using another pharmacy. She said she will listen, but was not sure if they had to use the one they are using.
PPLPMDL0080000001	Barberton	OH	44203	1/10/2000	poop kits and oxycotin vs vicodin use.
PPLPMDL0080000001	Middleburg He	OH	44130	1/10/2000	oxycotin vs vicodin use.
PPLPMDL0080000001	Westlake	OH	44145	1/11/2000	went over se savings and duration.he likes vic because it can be called in and habit.told him that oxy is just like writing vic but it lasts longer
PPLPMDL0080000001	Sagamore Hills	OH	44067	1/10/2000	sponsor see MaryEllen
PPLPMDL0080000001	Cleveland	OH	44112	1/11/2000	talked about adding on both uni and oxy.trying to expand his patient base for use with oxy.tlked about oa and ra and roth data and how a low dose can benefit patient qol
PPLPMDL0080000001	Akron	OH	44321	1/10/2000	Noon conference with Dr Howard Smith. Dr Smith did an excellent job. The residents need this type of program more often until we can get them on board.
PPLPMDL0080000001	Lakewood	OH	44107	1/11/2000	put a prostate cancer patient on oxycotin 20mg q12h with oxy ir for breakthrough. Also has used for fractures. He put an elderly patient on 10mg q12h and made he very lethargic, so he took her off and used darvocet.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/11/2000	Talked about just using oxycotin on qd basis or less frequent than q12h. theo, using later on in treatment for COPD patients mainly 400mg.
PPLPMDL0080000001	Lakewood	OH	44107	1/11/2000	He said he has his highest patient taking 100mg of OxyCo ntin per day with a asymetrical dose
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/11/2000	aps and pain managemtn in the hospital.blocks and an vs oral meds.function.block vs masking
PPLPMDL0080000001	Lakewood	OH	44107	1/11/2000	he said he is starting to use OxyContin earlier now that he is getting a little more comfortable with it. He said he just put a new patient on Uniphyl who has COPD
PPLPMDL0080000001	Independence	OH	44131	1/11/2000	went over proper breakthru doses and tried to find success rates with oxy.most of the time he is in the range of 20 - 60 asked what he does next and he said give more but not sure if he really does.
PPLPMDL0080000001	Brookpark	OH	44142	1/11/2000	went over the procedures in which they do assessing and how pain management and how they see the patient every day.fast and ir and how to get the breakthru dose.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/11/2000	he is not getting in to the habit.he has not hac any problems when he has used but only using sparingly in his most difficult cases.went over equivalencies and when to use
PPLPMDL0080000001	Westlake	OH	44145	1/12/2000	he said he wanted samples and had a patient he has in mind to use Uniphyl on
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/12/2000	he is getting some complaints about patients getting up and going to the bathroom a couple of times during the night with uniphyl.told him that i would tryu to find more info.
PPLPMDL0080000001	Westlake	OH	44145	1/11/2000	went over many of the common nonmalignant uses of OxyContin
PPLPMDL0080000001	Westlake	OH	44145	1/11/2000	went over using Senokot to prevent constipation with opioid scripts
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/11/2000	talked about adding on to his elderly copd patietns.he usually gives them singularir.talked about using uni first.went over the aps article and how pain management is not happening even in the hospital.he has addition barriers.went over the labeling changes but he seems not to be influenced.
PPLPMDL0080000001	Cleveland	OH	44112	1/11/2000	Spoke with her at in-service. Will plan follow-up.
PPLPMDL0080000001	Lakewood	OH	44107	1/11/2000	he said he did just put a patient on OxyContin 20mgq12h with Dilaudid for breakthrough
PPLPMDL0080000001	Westlake	OH	44145	1/12/2000	he said he mostly treats chronic pain and OxyContin is his choice. He likes the smooth sustained release without the peaks and valleys. He said his patients function better with Oxy instead of short acting.
PPLPMDL0080000001	Lyndhurst	OH	44124	1/12/2000	Does many, many procedures and has thought about using Oxy but, forgets. Krantz said to try using his name.
PPLPMDL0080000001	Westlake	OH	44145	1/12/2000	after saying that he mostly uses OxyContin and OxyIR I asked him what else he uses and he mentioned using Dilaudid. Hopefully we will have FDA approval of Palladone XL by my next visit
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/12/2000	Brief introduction. Told me to call office to schedule an appointment.
PPLPMDL0080000001	Westlake	OH	44145	1/12/2000	he said he has finally decided to give Uniphyl a try since I've been hounding him and he will get back to me with results because he just put them on it
PPLPMDL0080000001	Lakewood	OH	44107	1/12/2000	quick hit through the window. He said Uniphyl is his number 1 theophylline
PPLPMDL0080000001	Lyndhurst	OH	44124	1/12/2000	Has used some Oxy at the recommendation of Krantz. One pt had nausea and he decided to go back to Percocet.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/12/2000	Says he's doing it but most pts don't need more than 20mg.
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/12/2000	Oncology department
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/12/2000	Stocks full Oxy line. Left power pak information.
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/12/2000	Hillcrest OR to discuss where to position Oxy. Try to get it added to orders sheets. Continue to identify physicians as targets.
PPLPMDL0080000001	Cleveland	OH	44124	1/12/2000	Again tried to convince him to use post partum instead of Percocet. Old habits. Try to change with nurses.
PPLPMDL0080000001	Parma	OH	44129	1/12/2000	talked about using instead of the combo's and se.patients ability to heal faster because they can rehab better.also talked about making the oxy mild.perception is that it is too strong for their easier cases
PPLPMDL0080000001	Parma	OH	44129	1/12/2000	compared using oxy to darv because that is what he likes to give especially to his elderly population.
PPLPMDL0080000001	Parma	OH	44129	1/12/2000	talked about using instead of the combo's and se.patients ability to heal faster because they can rehab better.also talked about making the oxy mild.perception is that it is too strong for their easier cases
PPLPMDL0080000001	Parma	OH	44129	1/12/2000	talked about titration and how long that he can use.afraid of addiction and traditional opioid barriers.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/13/2000	talked about safety.he uses vicodin because he is used to it and he can call it in.does not like to have all of his painnets coming in to hte office b3ecuae it is a urden to them at times.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/13/2000	went over del sys and how oxy is different.they have some traditional neg opioid experiences and the typical barriers stand.wnet over the labeling changes and safety and pain management in general.left hte aps article and talked about dosing and how to make equivalent to t3 and vic.they like to use vic but did not like getting generics
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/13/2000	Uses Uni and requested samples.
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	hard to get the patients already on vicodin to switch to oxycotin, they are not getting the buzz. He is converting mg to mg from vicodin to oxycotin. working on getting him to start patients on oxycotin in plac eof vicodin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/13/2000	theo patietns are just being maintained on current medications, no new patients on theo. senokot-s for chronic pain patietns.
PPLPMDL0080000001	Beachwood	OH	44122	1/13/2000	went over del sys and how oxy is different.they have some traditional neg opioid experiences and the typical barriers stand.wnet over the labeling changes and safety and pain management in general.left hte aps article and talked about dosing and how to make equivalent to t3 and vic.they like to use vic but did not like getting generics
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	Met with Dr. Lowrie. He is a geriatrician. He said he is using Oxycontin for both malignant and non-malignant pain, however, he will not go to Oxycontin before he tries a short acting opioid. He said that having a long acting product in the body of an elderly person is asking for trouble. Next time, show him the side effect profile of Oxycontin in the elderly iss no different than that of a younger person. I think he is afraid of the exception rather than the rule. He may be hard to convince to use in place of Cllis.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/13/2000	caught dr coming out of first surgical case, said has tried oxycotin but not using on a consistant basis. potency is the issue. Vicodin firsr, said has used oxycotin for his tough cases.
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	oncolgy inservice
PPLPMDL0080000001	Fairlawn	OH	44333	1/13/2000	did have uni 600mg in . oxycotin all strengths. poop kits
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	talked about uniphyl 600mg, did not have in. Said would bring in.
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	PACU and tumor boards.
PPLPMDL0080000001	Akron	OH	44313	1/13/2000	add on ability and how to use in conjunction with the nsalids.did some work with pain management
PPLPMDL0080000001	Beachwood	OH	44122	1/13/2000	Met with Dr. Rosenfield. He is medical director of the Hamlet in Chagrin Falls. He said he has had very good success using Oxycontin and cited 2 pts. in particular that had great success using Oxycontin. He is hesitant to use in place of Cllis. I told him to use when pts. are taking Cllis around the clock. Will have to continue to reinforce this issue. Gave Dr. a pocket conversion chart and a wall conversion chart for his office. He said a program for the medical directors of the home on JCAHO regulations concerning pain management will be helpful. He said to talk to the pharmacy about setting it up. The pharmacy is Hytree.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/13/2000	Had one of the RN's take her the file card with a note to think og Oxy post-op.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/13/2000	he sees oxy as being stronger than vic and will use for only the most severe cases.that is what they use in the pain clinic and i do not have any patients that are like that.need to get more time
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/13/2000	Has increased use in OA. Pts doing well.
PPLPMDL0080000001	Akron	OH	44313	1/13/2000	talked about using oxy in the post op.not sure where he is coming from
PPLPMDL0080000001	Uniontown	OH	44685	1/13/2000	has a patietns on 2 20mg tabs q12h with severe spinal disc disease and doing well. Worked on getting his patietns that start on vicodin started on oxycotin. Also working on vicodin conversions, alot of low back pain, I went over dosing. started two new patients on uni 60mg q12h for COPD working well. senokot-s.
PPLPMDL0080000001	Akron	OH	44319	1/13/2000	said using oxycotin even in acute fracture and back pain, usually the 20mg tabs q12h. She still has those patietns that only want short acting and keeps giving a few days worth of the opioid. uniphyl, no patients on theo.
PPLPMDL0080000001	Beachwood	OH	44122	1/13/2000	Dr. admits pts. to nursing homes. He is not a medical director. He has a big fear of using opioids in anything other than cancer pts. He said that when a nursing home pt. takes an opioid and falls, there will be a lwyer there ready to sue. He doesn't even use Cllis if he can help it. I left him the article on osteoarthritis by Roth. Next time I will go over this with him and get hois thoughts on it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/13/2000	talked about specific disease states esp oa and the elderly.he was concerned about the se and how the euphoric feeling can make patients loopy.went over labeling changes and safety
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	a couple of new patients mainly starting on 20mg q12h and titrating up. Talked about pain pathways for palliative care unit in the hospital.
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	titrating oxycotin to higher doses, and not adding on the patch.
PPLPMDL0080000001	Barberton	OH	44203	1/13/2000	likes short acting oxycodone. Quick hit oxycotin being a q12h oxycodone, same pain control but less frequent dosing, better nighttime sleep.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/14/2000	talked about using q dinner instead of generics nad bids.showed karpel nad he was not impress with hte add on valu and is using luk before theo.phs feel that for the people that theoph works it works well
PPLPMDL0080000001	Uniontown	OH	44685	1/13/2000	trouble getting uniphyl 600mg tabs in local pharmacies, just keeping generic bid theo's And did not know that the 400mg tabs were scored, so I told him they can take a tablet and a half and will find pharmacies that have 600mg tabs. Likes for compliance and putting some patietns back on theo that have been removed for inhalers and said they are not breathing as well. oxycotin, for more chroni cpain patietns , has a patietns that has arthritis and bad back, and tried oxycotin 2-20mg tabs every 12h and wanted his vicodin back. worked on getting new oxycotin starts for patietns.
PPLPMDL0080000001	Uniontown	OH	44685	1/13/2000	he said 10mg 20mg 40mg and 80mg oxycotin q12h. Every 12hours instead of vicodin.

PPLPMDL0080000001	Berea	OH	44017	1/14/2000	followed up with his adding oxy.saving for more severe.talked aboutusing oxy for his vic patients
PPLPMDL0080000001	Cleveland	OH	44112	1/14/2000	Pain mgmt in-service for noontime conference.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	ask what type of cases using oxycotin on? must use the 20mg tablet. oxycotin post op where and when.
PPLPMDL0080000001	Westlake	OH	44145	1/14/2000	We talked about using Oxycotin exclusively and taking out the use of Duragesic in combination. He agreed that there would be less chance of side effects and that it would be easier for the patient. But he did say that he has never never had better results
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	still using vicodin for less invasive procedure, patients what vicodin and say oxycotin is not working. Discussed side effects and benefits of oxy post op.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	said he is using where it is appropriate, mainly after being on short acting opioids for more than 2 weeks.
PPLPMDL0080000001	Berea	OH	44017	1/14/2000	went over how to dose and make equivalent to the combos.he feels that he does not have a lot of patients that fit the profile for a pain med but when we started to talk about specific patients he had several candidates.acute vs chronic and getting to use in combination with other meds
PPLPMDL0080000001	Berea	OH	44017	1/14/2000	trying to use ted add on message for both oxy and uni.they have several patients that could be candidates but getting past tradition's opioid barriers.
PPLPMDL0080000001	Strongsville	OH	44136	1/14/2000	they have moved to the new southwest bldg down the street.went over labeling changes but still have to walk him through on which patients to use. resistances are starting to come down
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	oxycotin in place of vicodin. he is thinking about going to oxycotin after they have been on vicodin or short acting first. uniphyl, theo's after the steroids.
PPLPMDL0080000001	Oakwood Village	OH	44146	1/14/2000	Met with Joel Marx to fill out the necessary paper work to open his pharmacy as a CPP. He is not on a CPP contract, and does not want to be. We will open him up under an LOA. He also does not want to buy direct. He will buy through Amerisource. He is now recommending OramorphSR, as it is less expensive. He said that our product recommendations will go up as soon as the LOA comes through. Will mail to Marty on Tuesday to sign and send to Mary Ann Glynn
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	plastic surgeons and hand surgeon.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	oxycotin is being used in place of the patch, and converting vicodin patietns. uniphyl after steroids, qd dosing.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	using for more long term chronic pain. Vicodin for more acute pain 1-2 q4h post op. Patietns say that oxycotin is not working. Need to find out main concern of using oxycotin immediately post op.
PPLPMDL0080000001	Euclid	OH	44119	1/14/2000	Has used some since he got samples. Said he would use more as soon as I get him more.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	asked the question do you have any patietns on vicodin now that are on 4-6 vicodin a day and he said yes. I aske dhim if he would convert these patietns and he said he would consider it.
PPLPMDL0080000001	Parma	OH	44129	1/14/2000	trying to define the differences between acute and chronic.when I try to talk ca he talks chronic a nd vice versa.bottom line is to keep it simple.compared oxy to vic and how to dose
PPLPMDL0080000001	Cleveland	OH	44112	1/14/2000	Set up in-service for residents with her. She believes they need more on the topic of pain mgmt. Schedule a speaker to address their concerns.
PPLPMDL0080000001	Cleveland	OH	44112	1/14/2000	Gave excellent talk to residents about the assessment and treatment of pain. Need to get him to use more as he says.
PPLPMDL0080000001	Westlake	OH	44145	1/14/2000	he mentioned all the advantages of Uniphyl vs. another theophylline (taking Uniphyl in the evening). He uses it at step 3 for COPD as an add on.
PPLPMDL0080000001	Solon	OH	44139	1/18/2000	his potential is in generic and theo dr talked about delivery and dosing and efficacy
PPLPMDL0080000001	E Cleveland	OH	44112	1/14/2000	Uses generic due to cost. Wants samples to remind him to use.
PPLPMDL0080000001	Strongsville	OH	44136	1/14/2000	they have moved to the new southwest bldg down the street.went over labeling changes but still have to walk him through on which patients to use. resistances are starting to come down.
PPLPMDL0080000001	Euclid	OH	44119	1/14/2000	Still says he had too much nausea. Nurses are working on him. Keep trying to hit his hot button.
PPLPMDL0080000001	Akron	OH	44333	1/14/2000	patients are being started on vicodin for more episodic pain and the if taking around the clock, then will convert to oxycotin.
PPLPMDL0080000001	Akron	OH	44319	1/14/2000	what is chronic pain? acute pain is 7-10 days and gives vicodin. For more chronic pain he uses oxycotin. Talked about the cost. Need to find out what he does if pts call back after 10 days of vicodin? uni using for COPD patients after severet.
PPLPMDL0080000001	Cleveland	OH	44117	1/14/2000	Discussed a patient with back pain due to multiple surgeries. Pt on 40mg q8h. Doesn't believe that Oxy lasts 12 hours.
PPLPMDL0080000001	Parma	OH	44129	1/14/2000	trying to get him to extend his patient base for starting oxy more difficult to treat patients are doing well and talked about oa and other minor patients that oxy could be added.talked about using in conjunction with the nsaid
PPLPMDL0080000001	Akron	OH	44333	1/18/2000	still using vicodin as first line. he said he treats mainly spine and back problems. Failed surgery and patients that maybe going to back surgery. oxycotin q12h dosing with less abuse potential.
PPLPMDL0080000001	Northfield	OH	44067	1/18/2000	focused on his vic patients and he is converting a few.not finding his hot button to get him to convert more.samples are a help to him so need to get over that and the ability to call in.add on valu with his copd patients
PPLPMDL0080000001	Lakewood	OH	44107	1/18/2000	he is beginning to write some Oxycotin with Oxylr and less Vicodin and Percocet
PPLPMDL0080000001	Rocky River	OH	44116	1/18/2000	he said he is now using Oxycotin in place of many of his patients that would normally be put on Percocet
PPLPMDL0080000001	Westlake	OH	44145	1/18/2000	he said he never considered long acting pain meds for nonmalignant. So I said why not. he said he does have a lot of patients that seem to like Vicodin too much
PPLPMDL0080000001	Solon	OH	44139	1/18/2000	he has significantly more potential.alot of his vic stuff is called in.need to get him over that issue.
PPLPMDL0080000001	Broadview Heights	OH	44147	1/18/2000	Met with Karen Parsons. Karen is the area clinical manager. She is the liaison between the pharmacy and the field, including the long term care facilities and the consultants. Neighbor Care Services about 6000 beds, most of which are long-term care beds. The formulary is dictated by medicaid, but they do have a preferred products list of which Oxycotin is a preferred product. There are 8 consultants in all. They buy their products through Cardinal and purchase through MHA. The consultants meet the Last Thursday of every month. I have scheduled breakfast at the February 24th meeting. We also discussed a speaker program for the D.O.Ns, A.D.O.N.s and other key people on JCAHO and pain management. We are leaning toward a breakfast meeting. Karen will ask her consultants their feelings on best time, and get back with me.
PPLPMDL0080000001	Cleveland	OH	44119	1/18/2000	Met with Cindy Lowe and Cindy Johnson for the hospice rebate materials. Made copies of the invoices and will do them at home. Cindy Lowe said that Roxanne is on Dr. Wellman about switching to Oramorph SR. I will meet with him later today.
PPLPMDL0080000001	Fairlawn	OH	44333	1/18/2000	poop kits.
PPLPMDL0080000001	Broadview Heights	OH	44147	1/18/2000	Met with Karen Parsons. Karen is the area clinical manager. She is the liaison between the pharmacy and the field, including the long term care facilities and the consultants. Neighbor Care Services about 6000 beds, most of which are long-term care beds. The formulary is dictated by medicaid, but they do have a preferred products list of which Oxycotin is a preferred product. There are 8 consultants in all. They buy their products through Cardinal and purchase through MHA. The consultants meet the Last Thursday of every month. I have scheduled breakfast at the February 24th meeting. We also discussed a speaker program for the D.O.Ns, A.D.O.N.s and other key people on JCAHO and pain management. We are leaning toward a breakfast meeting. Karen will ask her consultants their feelings on best time, and get back with me.
PPLPMDL0080000001	Lakewood	OH	44107	1/18/2000	he said he has now tried Oxycotin and admits that it has worked well but of course those former Vicodin patients that he switched likes the high peak of the Vicodin. He is still a little scared of being watched by DEA for writing scheduled II
PPLPMDL0080000001	Lakewood	OH	44107	1/18/2000	he said he really likes Oxycodone and either uses Oxycotin or Percocet and he is starting to use more Oxycotin
PPLPMDL0080000001	Strongsville	OH	44136	1/18/2000	went over pain management and how oxy fits in.she is not treating alot of pain patients in the new office but she is not that busy either.went over the labeling changes and how she can use in combination with other meds esp nsaid.she has opioid fears and hit on the addiction issues and street value.identified a couple of patients that can be put on oxy and how to dose.add on valu with uni
PPLPMDL0080000001	Cleveland	OH	44119	1/18/2000	Met with Dr. Wellman. He asked ma a lot of questions about Oxycotin, how it works, the delivery system etc. I believe I answered all his questions. he says he is not using Oxycotin as much as some of his fellow physicians, ie. Dr. Thomas. he is using more MS Contin. Next time I meet with him, I will ask him what is keeping him from using more Oxycotin. He did not mention anything concerning Oramorph, and I did not directly bring it up. I got the idea that an Oramorph bashing was not what he wanted to hear. Will continue to follow-up with him on a regular basis.
PPLPMDL0080000001	Westlake	OH	44145	1/18/2000	he mention a couple of patients he has on Oxycotin outside of the nursing home but most of his Oxy patients are in a nursing home
PPLPMDL0080000001	Lakewood	OH	44107	1/18/2000	he said he is using more Oxycotin and less Vicodin. But I know I still have a long way to go and a lot more business to get
PPLPMDL0080000001	Uniontown	OH	44685	1/18/2000	oxycotin is being used after vicodin and she says that she has a lot of vicodin patients. Getting them to convert is tough. Seeing alot of low back pain, i went over study and she said going to convert to 20mg q12h to start. uniphyl for COPD patients that are noncompliant with inhalers.
PPLPMDL0080000001	Lakewood	OH	44107	1/18/2000	lunch He said in addition to his hospice patients he gives Oxycotin for low back pain and fibromialgia. Note his wife just died! Dec. 12
PPLPMDL0080000001	Euclid	OH	44132	1/18/2000	Met with Dr. She said she is using Oxycotin. She immediately began to focus on her hospice pts. in the nursing home. She said that the nurses are giving it sublingual and crushing it. I told her not to do either. I also emphasized using it q12h and not going to q8h when it doesn't work. I then tried to shift her attention to her osteoarthritis patients in the nursing home and using Oxycotin for them. I showed her the studies in the package insert and the graph on the file card showing 20mg q12h for most pts. out to 18 months. She seemed somewhat hesitant, although she said this makes sense. Next time, I will show her the Rothr-Reder study on Opioid use in Osteoarthritis. This will reemphasize the use in osteoarthritis.
PPLPMDL0080000001	Westlake	OH	44145	1/19/2000	Did in-service for the nurses in the home. Was on the basic principles of pain management. Was related mainly to the elderly, and used PF in-service kit on "Chronic Pain Management in the Elderly". Pat Hornbeck is the education coordinator. Mary Carlson is the D.O.N. Mary said she has not had good success with Oxycotin. She said she has had a number of patients on 10mg q12h of Oxycotin that were snowed. When she took them off the Oxycotin, the did much better. Needed to find out more in-depth information from her, but will have to do that on a follow-up visit. Am trying to schedule another in-service on specific analgesic and their uses. The medical director of this facility is Dr. Lorenzo Lalli. This facility has 138 beds, all skilled.
PPLPMDL0080000001	Richmond Hts.	OH	44143	1/18/2000	Dr. normally does not see reps, however he did see me. We talked about pain management in the nursing home setting and how I can help them get up to speed with pain management and JCAHO. Dr. seems to be good with pain management. He seems to believe his pts. He uses Oxycotin for non-malignant pain, and realizes the value of documentation. This Dr. may be a good physician for our speakers bureau. I told him I would continually give him information on pain management to help him improve his pain management. He is not the medical director of any homes, but he admits to at least 7 different homes. He could be a big physician. Next time, bring in cookies for the office. Also bring in the Opioids for Osteoarthritis study for the doctor.
PPLPMDL0080000001	Lakewood	OH	44107	1/20/2000	inservice. floor 4b ask for Judy, hopefully Dr. Baij will be in. Dr. Baij was under dosing Oxycotin we did the conversions and he should be around the 30mg q12 h range instead of 10 or 20 mg for the orthopedic patients
PPLPMDL0080000001	Akron	OH	44320	1/18/2000	using the 20mg 1-2 tabs q12h post op. working on titrating past 80mg q12h for chronic pain.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/19/2000	Keeps telling me to find his nurse but their schedule changes. Have to set up appt with her. Is this a smoke screen?
PPLPMDL0080000001	Lyndhurst	OH	44124	1/19/2000	Wants Senekot smaples. Not writing many rx for opioids but is using some Oxy.
PPLPMDL0080000001	Bay Village	OH	44140	1/19/2000	Met Jackie. She, along with Denise McNamara are the RN clinical coordinators for the pharmacy. They do the IV therapy as well as provide education for the nursing homes. Jackie gave me some information on a health fair that the pharmacy is having in April. I mentioned us providing a speaker. She like the idea. I will try to meet with the pharmacy in early February to finalize thing. Will try to get Dr. Agneberg.
PPLPMDL0080000001	S. Euclid	OH	44118	1/19/2000	Discussed adv of Oxy over short acting opioids. I don't think he bought it.
PPLPMDL0080000001	South Euclid	OH	44121	1/19/2000	Powerpak. Senekot samples to go into Rx's.
PPLPMDL0080000001	Gates Mills	OH	44040	1/19/2000	Asked what was the highest dose he had anyone on and he said 80mg. He thought that was max dosage.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/19/2000	Has used some more OxyFast. Hospital pharmacy doesn't want it.

	Akron	OH	44333	1/20/2000	Did a 1st qtr 1999 hospice rebate. Also spoke with Stacie buying Senokot-S direct, about switching her provider pharmacy from a CVS owned pharmacy to either Hillmed or Hytree. Also spoke with her about in-servicing the nurses to teach them proper pain management to help save them money. She will be speaking with Pat Wakeman, the Executive Director of the hospice. Will get back with me in about a week. The in-pt. hospice is 26 beds. There are also about 80 home pts.
PLPMDL0080000001	Middleburg Hts	OH	44130	1/21/2000	talked about how he is treating the patients he has in hospice.he is using morphine because he is most familiar with it.talked about hte differences between oxy and morphine.less se and easier to tolerate.add on benefits
PLPMDL0080000001	Strongsville	OH	44136	1/21/2000	talked about chronic vs acute and how oxy is more than a drug of last resort.safely in the elderly.went over pharmaco but hesitant because of traditional barriers
PLPMDL0080000001	Richmond Hts	OH	44143	1/21/2000	Find out about specific patient. Ask him to remember IR and FAST.
PLPMDL0080000001	Middleburg Hts	OH	44130	1/21/2000	he is unaware that most of his theoph is generic.talked about the importance of keeping theoph se in check and how generics may not give required clearances.he does alot with the elderly patients and that is where most of his theoph comes in to play.talked about differences between uni and theo dur which is most of his bid which is going to generics.
PLPMDL0080000001	Cleveland	OH	44130	1/21/2000	his pain management ideas sometimes goes in the other direction.hearing dreicer is a help but he does not understand about chronic vs acutelikes and understands oxy but those barriers are there.
PLPMDL0080000001	Cleveland Hts.	OH	44118	1/21/2000	This facility allows reps to visit with physicians as long as we sign in first and get a badge. This facility does about 800 scripts/day. There is oncology, IM, neurology, surgery in this facility. Went to oncology. Made appt. with Ruth Streeter, M.D., an oncologist. Also saw Clive Sinoff, Regional Director of Oncology. See his notes for todays call. Will do lunch for the oncology on February 2. Chief of Pharmacy at this unit is Eric Tawney, R.Ph.
PLPMDL0080000001	Strongsville	OH	44136	1/21/2000	This is one of the smaller pharmacies. They do about 400 scripts/day here. This facility allows reps back to see the physicians after signing in with the pharmacy. There are 4 IM physicians on staff here. I got to see Dr. Li today. See notes on her.
PLPMDL0080000001	Middleburg Hts	OH	44130	1/21/2000	kept message simple.how to use instead of hte combos and in hte post op setting
PLPMDL0080000001	Middleburg Hts	OH	44130	1/21/2000	trying to get past the i use it.trybg to find what kind of patients is not much of a help either.he has traditional opioid fears.even with the labeling changes he still feels that addiction and tolerance are there.
PLPMDL0080000001	Middleburg Hts	OH	44130	1/21/2000	talked about the different form in which he can use and how to use in some of his post op patients.how to make it equivalent to the combos and he also talked about some of the upcoming programs that he is involved.need to come to office in a couple of weeks and get stuff organized and finalized.he said that audrey is trying to get him to write his scripts on hospital pads only
PLPMDL0080000001	Cleveland Hts.	OH	44118	1/21/2000	Spoke with Dr. about getting Oxycontin on formulary. He said some of the formulary decisions are made by the local P&T, and some are made out of California. He said most of the decisions are being made based on the California P&T. He said that if he were asked, he would say they would use it, but we will need to show that it is far superior to Oramorph SR, which is on the formulary, especially if it is more expensive. He gave me the name of JeffWallace,RPh. Dr. said he is Chief of Pharmacy for Kaiser, Ohio. Jeff's phone number is 216-778-6052. Will call him for appt.
PLPMDL0080000001	Strongsville	OH	44136	1/21/2000	he is getting good results when he uses.stopped me to tellme so.calling in the scrpt is a hold up from using more
PLPMDL0080000001	Strongsville	OH	44136	1/21/2000	Spoke with Dr. Li about using a product not on formulary. She said if the product is not on formulary, the pt. will have to pay for the medication, unless other medications have failed and this is the last resort. I discussed a pt. of hers who has a degenerative back and is taking excessive Vicodin. I explained to her the value of trying on Oxycontin. Said start on 20mg q12h. Explained that giving it q12h would provide better pain control. This physician is not a mover and shaker. She will not be much help in getting anything accomplished. She is also pregnant, and in 5 weeks will be out with her baby for 12 weeks after the baby is born.
PLPMDL0080000001	Parma	OH	44130	1/31/2000	Will meet with Laura Wilson with Bernie Katsur to discuss inclusion of Oxycontin to the formulary. Met with Laura Wilson, but not to discuss Oxycontin. Bernie presented a Uniphyl program that we will try to roll out at the different Kaisers. Laura said she is staffed very thin, and does not want to be involved in the program, but will allow us to drive it through the physicians.
PLPMDL0080000001	Lyndhurst	OH	44124	1/31/2000	Quick hit. Benefits v short acting opioids.
PLPMDL0080000001	Westlake	OH	44145	1/31/2000	we talked about the difficulties of using the patch and compared how easy it is to use OxyContin. He agreed and said he reserves the patch for those who can not swallow
PLPMDL0080000001	Westlake	OH	44145	1/31/2000	We compared the smooth delivery of OxyContin vs. the patch and all the variables that can affect the patch and how it makes sense to start with and stay with OxyContin and only use the patch for those who can not swallow
PLPMDL0080000001	Akron	OH	44307	1/31/2000	he is chair of dept. went over chirocaine and got approval to do lunch with the docs and crmas. there are 45! He was interested in chirocaine but not oxy. lunch is in a couple of weeks.2/24
PLPMDL0080000001	Akron	OH	44302	1/31/2000	intro chiro, found out basic info,mation
PLPMDL0080000001	Mayfield Hts	OH	44124	1/31/2000	Quick review of benefits of Oxy. Hasn't used yet. Was honest. He forgets. Get OR times to remind him.
PLPMDL0080000001	Lakewood	OH	44107	1/31/2000	she said she has been getting very good results from OxyContin to her surprise. She said she will continue to use it more often as long as the results remain the same. She said she needed more Uniphyl
PLPMDL0080000001	Mayfield Hts	OH	44124	1/31/2000	Intro to Oxy. Scheduled appt to further discuss benefits over Duragasic and morphine. Uniphyl potential.
PLPMDL0080000001	Mayfield Hts	OH	44124	1/31/2000	Still maintains his patients only need 20mg. Interested in Crystal Clinics post-op protocol. See if he uses it.
PLPMDL0080000001	South Euclid	OH	44121	1/31/2000	Adv of Oxy over short acting opioids. Discussed titration and breakthrough dosing. Stickered Senkot boxes.
PLPMDL0080000001	Lakewood	OH	44107	1/31/2000	he said he has never received a script for OxyIR or Fast and will not carry our breakthrough
PLPMDL0080000001	Mayfield Heights	OH	44124	1/31/2000	Hillcrest OR
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/31/2000	set up a pivotal program with sal locagnata.6 ortho residents and also invited gs and plastics.North Hill group accounts for about 50% of procedures at the hospital.need to make this a bigger target.Gave ahcpr info to linda in onc dept.need to get another inservice set up for march.
PLPMDL0080000001	Akron	OH	44309	2/1/2000	quickly introduced chirocaine, he asked about cardiac tox and price. Wants me to send information and will decide what he thinks about me presenting to department on a fri morning inservice.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/31/2000	having difficulty seeing oxy use for everyday patients.most use is in the nursing home and not in the office but he is starting to spend more time in the office. made a lunch date and called barry for help
PLPMDL0080000001	Lakewood	OH	44107	1/31/2000	he said he uses OxyContin in the nursing home and hospice. He thought Oxy is stronger than Percocet and Vicodin. He said he likes the idea of our smooth delivery system and will start using it in place of Vicodin and Percocet
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/31/2000	similar to sassano with why he uses vic.al in important but he also sees using vic as easier.misconceptions about oxycodone esp perc.potency vs strong. tried to go over caldwel but he got called away.
PLPMDL0080000001	Cleveland	OH	44124	1/31/2000	Be sure to sample Senek in mommy paks. Try to conduct in-service and get nurses on board.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/31/2000	talked abotu the caldwel articleand how it is ok to use oxy with nsaid.cited the two groups doing better when pain is treated.still alot of potential with his vic patients.calling in is a big issue
PLPMDL0080000001	Lyndhurst	OH	44124	1/31/2000	Has used post-op and it didn't work. Used 10mg. Discussed titration and safety. Seems uncomfortable but possible.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	2/2/2000	was very busy, have lunch in a couple of weeks, explained a little about chirocaine and that i will be going over it at the lunch.
PLPMDL0080000001	Mayfield Hts	OH	44124	1/31/2000	Discussed appropriate titration of Oxy. Seeing some shortening of dosing interval.
PLPMDL0080000001	Garfield Hts.	OH	44125	2/2/2000	is inter in using chr on interscalene blocks
PLPMDL0080000001	Lakewood	OH	44107	1/31/2000	set up lunch on a day to catch Dr. Bajj (Mon or Fri) Dr. Diab said he really likes OxyContin and wanted a new dosage conversion chart. He said he just put a new rheumatoid arthritic patient on Oxy 10mg q12h this morning
PLPMDL0080000001	Akron	OH	44333	1/31/2000	using oxycontin q12h and telling patients to take a vicodin at the 6th hour to supplement the pain. Using more but for more painful predures that have bone involvement.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	2/1/2000	need to do a good comparison of oxy and vic.find why he is using vic and correlate that to oxy
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	in-serviced the proper usage of OxyContin post op and went over the patient advantages over short acting.Talked about side effects and proper assessment
PLPMDL0080000001	Akron	OH	44310	2/1/2000	met with Anna secretary of the block center. Went over chirocaine with a nurse
PLPMDL0080000001	Middleburg Hts	OH	44130	2/1/2000	need to get him to talk about specific patients and how he is treating.liquid vs tablets and find if he is using fast.
PLPMDL0080000001	Akron	OH	44310	2/1/2000	got to briefly intro chirocaine, set up lunch!!
PLPMDL0080000001	Akron	OH	44333	2/1/2000	I went over the low back pain study to follow up on his last comment about trating failed backs and pts waiting to go into surgery. Vicodin is a habit and hit q12h dosing vs q4-6h.
PLPMDL0080000001	Westlake	OH	44145	2/2/2000	he said he loves Uniphyl and it is the perfect compliment to inhalers
PLPMDL0080000001	Akron	OH	44133	2/2/2000	he is pretty interesting.he is doing a talk in calif as the pres of national do organization.needs slides and a lot of information.some of the new articles should be a big help.need to keep todd up on what is going on and it may help in their mission office
PLPMDL0080000001	Akron	OH	44133	2/2/2000	he is pretty interesting.he is doing a talk in calif as the pres of national do organization.needs slides and a lot of information.some of the new articles should be a big help.need to keep todd up on what is going on and it may help in their mission office
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	lunch He said he is using more OxyContin but also uses his share of Vicodin. He said he likes Vicodin for the patient who needs something only for a couple of days prn
PLPMDL0080000001	Garfield Hts.	OH	44125	2/2/2000	very inter in chr thinks it will eventually replace bupi
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	he was in a hurry in the hallway. He said he has used Oxy before but mostly uses Vicodin. He said he has a patient tomorrow to put on Oxy
PLPMDL0080000001	Cleveland	OH	44109	2/2/2000	thinks chir will too expe for her to fight with pharmacy she's never had any problems with chir but if she did see any she would use chir
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	she said she has really started writing Uniphyl but just doesn't see many patients for pain. She said she doesn't have a problem with OxyContin and uses it when it is warranted
PLPMDL0080000001	Garfield Heights	OH	44125	2/2/2000	lunch with ans
PLPMDL0080000001	Westlake	OH	44145	2/2/2000	he said he doesn't get a lot of narcotic scripts through their pharmacy. I think Giant Eagle takes a lot of their business. Went of dosing and delivery.
PLPMDL0080000001	Westlake	OH	44145	2/2/2000	Randy carries everything but OxyFast
PLPMDL0080000001	Middleburg Hts	OH	44130	2/2/2000	Went to see kris. she was not in. Dropped of 3rd and 4th quarter hospice rebate checks. Still need to check with Gail to see if the 2nd quarter rebate check has been cashed. Hospice does not have a record of it, but I do.
PLPMDL0080000001	Parma	OH	44129	2/2/2000	met with selewski and went over chiro. approved a lunch for next week with other docs!!
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	He said he is still writing Dilaudid because it works. He uses OxyContin as well. He will be the first doc to see when Palladone XL is aprooved
PLPMDL0080000001	Lakewood	OH	44107	2/2/2000	lunch. Talked about how the patient benefits from long acting and is in a better position to go through a pain free rehab
PLPMDL0080000001	Parma	OH	44129	2/2/2000	went over benefits of chirocaine and he was interested in hearing more. approved a lunch for next thursday with other an docs!
PLPMDL0080000001	Cuyahoga Falls	OH	44223	2/2/2000	briefly introduced chiro and confirmed he'll be at the lunch in a couple of weeks.
PLPMDL0080000001	Akron	OH	44320	2/2/2000	1-2 20mg tabs q12h for post op pain, in hospital and residents write tylox.
PLPMDL0080000001	Parma	OH	44129	2/2/2000	Met with Dr. Nader. He is the medical director at Parma Care. He is using Oxycontin for his home pts., but not as much for his nursing home pts. I explained my purpose as one of educating the home o n pain management, and I needed him on the same page. He gave me a couple of pts. that are on Oxycontin. I explained that we are looking for pts. who are on around the clock CIIIs, or long term non-steroidals. Explained to start at 10q12h and go to 20 if needed. Told him better pain management due to ATC pain control as well as reduced nursing time. He agreed. he said he is meeting with the Administrator of Parma Care today and he will discuss my helping the nursing home. The administrator will call me.
PLPMDL0080000001	Barberton	OH	44203	2/3/2000	mentioned splitting her post op opioids between vicodin and oxycontin. Oxycontin are the patients that do not tolerate the peaks and troughs.
PLPMDL0080000001	Warrensville Hts	OH	44122	2/3/2000	discussed setting up dinner to discuss chirocaine and still usinf oxy did speaking engament ofr kadian

PLPMDL080000001	North Royalton	OH	44133	2/3/2000	general pain management conversation.talked about documentation and function as being the guides for using pain meds.they had some questions about a pain managemtn survey that they participated.how to you treat the alcoholic pain patient...went over the add on with uni.they are a little hesitant to use because the pud's aren't.talked about lung function in conjunction with the inhalers and using before the luk's
PLPMDL080000001	North Royalton	OH	44133	2/3/2000	talked about his elderly patients that he has been hesitant to use opioids in the past.talked about coldwell and the benefit that both groups received because they finally got some help with their pain.asked him if he had any patients like this that he would consider for initiations, even the elderly
PLPMDL080000001	Broadview Heights	OH	44147	2/3/2000	compared oxy to vic and how he can use it in the short term setting.need to keep it simple and easy
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PLPMDL080000001	Barberton	OH	44203	2/3/2000	went into chiro. says didn't use rovip because of cost and wouldn't use this either. says difference isn't enough to justify cost. need to go back with more proof sources on studies.
PLPMDL080000001	Olmsted Falls	OH	44138	2/3/2000	he said he really likes the actions of Uniphyl and writes it almost exclusively. He said he is more comfortable with OxyContin and writing more
PLPMDL080000001	Beachwood	OH	44122	2/3/2000	Met with Dr. briefly. He said he is familiar with Oxycontin, but it is too expensive. He said they use MS Contin at this facility. I told him I could provide him with some literature on pain management. He said he has a bunch on his desk. This is a Dr. that think he knows everything.
PLPMDL080000001	Olmsted Falls	OH	44138	2/3/2000	he said he is writing some OxyContin for acute pain but more so Vicodin for chronic. He said he likes Uniphyl amd thats all the theophylline he uses, but I know he also uses Theodur
PLPMDL080000001	Cleveland	OH	44106	2/3/2000	is inte in chri need to set up appt wait dr hoyt
PLPMDL080000001	Barberton	OH	44203	2/3/2000	ask more tomorrow about procedure he does, where he buys from and if he uses rovip.
PLPMDL080000001	Cleveland	OH	44106	2/3/2000	tring toset up appts with ans did discuss chirocaine with pharm said if boswell wants it and makes a good case for it they will probably get it
PLPMDL080000001	Beachwood	OH	44122	2/3/2000	Spent a lot of time at this home. Met a number of different people. The following are a list of people in the home. Dr. Daniel Kendis, M.D. - Medical Director Denise Trun, R.N. - D.O.N. Mary Bunge, R.N. - Dir. of Education Lois Brodeur, R.N. - A.D.O.N. Ruth Plautz Dir. of Rehab. Richard Schwalberg - Administrator The home will be going through JCAHO in about 1 1/2 yrs. I spoke with the Administrator who is in charge of overseeing JCAHO in the home, and he wants to meet with the committee first and then contact me. Will try to see him again in a m,onth to follow up on whether he had his meeting and how we can help. Will put together a folder of our info.
PLPMDL080000001	Westlake	OH	44145	2/3/2000	stopped in at surgery ousing and went over using OxyContin post op in place of short acting
PLPMDL080000001	Westlake	OH	44145	2/3/2000	went over side effect profile and compared with other opioids. Talked about dosing correctly
PLPMDL080000001	Middleburg Hts.	OH	44130	2/3/2000	they dont have crna's they have 2 a's
PLPMDL080000001	Barberton	OH	44203	2/3/2000	findout who the quality control person for JCAHO. Set up and inservice for the recovery room.
PLPMDL080000001	Barberton	OH	44203	2/3/2000	said using for both acute pain and chronic pain. tried to get a specific patients and would not give it up Said using the patch because it gives more consistant blood levels and pain control. I showed him the path PI and and did not say anything. Has not found the main concern with why not using oxycontin more.
PLPMDL080000001	Akron	OH	44313	2/3/2000	barriers to using opioids showed the aps article and talked about barriers being the biggest reason for lack of pain managemtn.she is hesitant ot use opioids in the acute setting and will use ns aids and ultram.talked about using in conjunction with the ns aids and showed coldwell
PLPMDL080000001	Middleburg Hts	OH	44130	2/3/2000	currently using oxy, chiro interested. says they are using ropi but doesnt think its on formulary. does alot of sympathetic nerve blocks. in office tues and thurs afternoons every other week. other times he does blocks at southwest gen. lebanese guy
PLPMDL080000001	Cleveland	OH	44128	2/3/2000	he is gettign some se of nausea with some of his long term patients.liz is giving axaid.patients are doing well otherwise.followed up with patients on theoph having to go to the bathroom at night.he is using duragesic in the nh setting but does not like to but will go with the flow of hte nurses.talked about how precise and easy oxy to rx in that setting
PLPMDL080000001	Beachwood	OH	44122	2/3/2000	Set up in-service for the nurses. See Jenny Hooks. Saw Jenny Hooks. We discussed setting up an in-service for the nurses to discuss proper titration and conversions. Also discussed buying Senokot-S direct. Jenny is interested in doing this. Will order new acct. request forms and get this set up.
PLPMDL080000001	Akron	OH	44333	2/3/2000	still is not using oxycontin for acute pain which is 5-7 days. He uses vicodin. He said it is just the habit and no reason for not using oxycontin for acute pain. Covered quick onset of action and more consistant pain control q12h dosing.
PLPMDL080000001	Barberton	OH	44203	2/3/2000	mentioned using oxycontin in place of morphine because in causes less sedation, better tolerated and less constipation. Is adding on the patch to oxycontin to better control the pain and minimize the side effects. Has a patient for sickle cell on 780mg tabs q12h 20mg dilaudid for breakthrough. Nurses said treating alot of patients after cnacer they treat her like their family doctor.
PLPMDL080000001	Akron	OH	44333	2/3/2000	using vicodin for patients that need an opioid for 5-7 days. oxycontin for more chronic pain. highest dose has patietns on 80mg q12h. uniphyl, said coming back and using mainly for COPD.
PLPMDL080000001	Akron	OH	44333	2/4/2000	concern was that he writes all his scripts before the surgery and most are vicodin, but he is concerned that patients can't get a refill with oxycontin. Apparently most of his vicodin patients are calling back for refills. I mentioned the 12 hours of coverage with less peaks and troughs, better sleep patterns and less breakthrough pain. He also said that patients do not get the buzz with oxycontin and state that is does not work. i emphasized that is the benefits and he said he would use more post op 1-2 20mg tabs q12h.
PLPMDL080000001	Fairlawn	OH	44333	2/4/2000	he said using for more of his chronic pain patietns that are not successful after surgery or are not surgery candidates. Oxycontin, not sold is for acute pain.
PLPMDL080000001	Westlake	OH	44145	2/4/2000	Get her patch business. What is it going for. She said she has been wriing the strongs(OxyContin and Duragesic) for CA. Go over dosing again
PLPMDL080000001	Akron	OH	44333	2/4/2000	dr is still using alot of the patch, he says side effects are less with the patch, and said constipation. He is comparing this all to morphine, thinking that oxycontin has the same profile as ms contin. More stable pain control with consistant analgesia for the 72 hours, which better controls the more severe pain. Tolerance is also an issue where side effects may develop and pain seems like it is more difficult to control with oxycontin.
PLPMDL080000001	Akron	OH	44333	2/4/2000	thinks using alot, and for chronic pain he said he is using short CTING FOR BREAKTHROOUGH AND FOR PTS NO LONGER PAYING by workers comp. not thought process behind what is using.
PLPMDL080000001	Akron	OH	44333	2/4/2000	oxycontin is placed for patietns that have been on short acting opioids for 7-10 days and need to continue on opioids to control the pain. uniphyl, theo is being placed after serevent for COPD patietns.
PLPMDL080000001	Lakewood	OH	44107	2/4/2000	met with Dr. Reynolds and Mary Ellen to bring in Dr. Neil krick
PLPMDL080000001	Lakewood	OH	44107	2/4/2000	talked about recommending Senokot with all opioid scripts. Talked about how to dose breakthrough
PLPMDL080000001	Westlake	OH	44145	2/4/2000	went over the advantages of Oxy over short acting and talked about how the abuse potential is less
PLPMDL080000001	Fairlawn	OH	44333	2/4/2000	working with andy to get alot of the percocet business form dr lefkovitz.
PLPMDL080000001	Akron	OH	44333	2/4/2000	not seeing oxycontin as an acute pain product and also said it is expensive to use in place of generic percocet and vicodin.
PLPMDL080000001	Akron	OH	44320	2/4/2000	There are 5 IM physicians at this facility. I met with the Pat Stierl, P.A. She set up lunches for the facilities. I set up a lunch for February 23 for this facility. I can also set up a lunch on a day when both this facility and Fairlawn facility meet. Will also set up a speaker program.
PLPMDL080000001	Akron	OH	44333	2/4/2000	surgical area and physical med office.
PLPMDL080000001	Akron	OH	44333	2/4/2000	Met with the team leaders of the two teams. They are Linda Sparling, RN and Loretta Aller, R.N. Discussed ways in which we can work together to improve pain management in their hospice. They agree they are using too much Duragesic. We discussed buying SKT-S direct. They were a little hesitant as they feel that they cannot give out meds. I asked if I can set up an in-service for the nurses. They said they will brain storm some more, and get back with me. They do not want me saying anything different than what they have taught their nurses, or what their pain management expert tells them. I also discussed using a local CPP. They said they were beginning to work the bugs out of their CVS contract.
PLPMDL080000001	Akron	OH	44333	2/4/2000	using alot more in the nursing home patients, patietns that have had hip surgery and need pain medication back at the home. He said using oxycontin inplace of vicodin and the patch. COPD, using uniphyl 400mg, but going to theo after steroids. senokot and senokot-s for constipation.
PLPMDL080000001	Westlake	OH	44145	2/4/2000	he is using more OxyContin than ever because he is using some acute. he said he will also try to remember Senokot
PLPMDL080000001	Westlake	OH	44145	2/4/2000	She is using some MS Contin and Percocet. Sell against those next time. Find out what she is writing pain for. She said she likes OxyContin for severe chronic pain when they are in constant agony
PLPMDL080000001	Lakewood	OH	44107	2/4/2000	he stoppped in the luncheon quickly. he said he has not tried OxyContin yet since our last meeting but promised to give it a shot this afternoon
PLPMDL080000001	Mayfield Hts	OH	44124	2/4/2000	Bring in OA study and find out when he switches from short to long actings.
PLPMDL080000001	Akron	OH	44333	2/4/2000	ask if calling because of a lack of pain control or confused how to take. Ask what most con-mfortable way to give oxy. 2-3 10mg tabs q12h. He now says he is starting them out with 3 10mg tabs and then backing off to 2 or 1. Has two more shoulder scopes and said will use oxycontin. He administered the pain buster to a shoulder this morning.
PLPMDL080000001	Akron	OH	44333	2/4/2000	patients are not getting the buzz and saying that oxycontin is not working, but I found out that the patients he is trying are not getting pain control from the vicodin, they want it chronically and want the buzz pain control is not the issue for these patients. Use the 20mg tabs and tell them to take 1-2 q12h to start.
PLPMDL080000001	Westlake	OH	44145	2/4/2000	lunch? if not just bring pizza. Call to confirm great call he likes Vicoprophen. It works and is predictable. Went over our advantages of 12 hour control which was the biggest point he liked. He said the 1 thing with Vic is that it can run down by middle of the night. Ane the 12 hour control of Oxy would take care of thatt problem. He didn't know if it was stronge enough to handle his most painful tooth procedures. We did the conversions and he is excited to use it today. He entered it into his computer system and wants me to come back next week to check how it is working and if any other questions. He is very interested in OxyFast get a rundown of who carries it
PLPMDL080000001	Lakewood	OH	44107	2/4/2000	breakfast. he is writing a lot more OxyContin as he is getting more comfortable with it. The one area that he was hesitant with is for hernia operations. He didn't know if our slow smooth sustained release would be enough to handle that pain. We talked about dosing and that he may want to increase from his normal 20mg to 30 or 40mg q12h for those patients. He said he really likes OxyContin and it is now his favorite and most used passing up Percocet
PLPMDL080000001	Akron	OH	44333	2/4/2000	where still using vicodin? said using oxycontin and APAP every 4 hours post op. He is using 1-3 10mg tabs q12h. Asked what if pain at the 6th hour can they take another 10mg tabs. Then at the next interval which is 12 hours from initially taking oxycontin they should add 1 10mg tab to the number of tablets that they took.
PLPMDL080000001	Cleveland Hts.	OH	44118	2/7/2000	Met with Dr. He is in charge of doing the satellite broadcasts to all the facilities. These are educational programs. He is booked until May. We have May. Need to get back with him in March to firm up dates. Discussed Oxycontin. He said that it is totally up to pharmacy. He just comes and does his job. He said that they don't use narcotics very much anyway. He needs a thorough education on the basics of pain management. I also briefly discussed Uniphyl. I left him the Reductions in Healthcare Costs article for him to read. Next time will relae this article to costs at Kaiser.
PLPMDL080000001	Euclid	OH	44119	2/7/2000	Uses a lot of theophylline but sticks to generis because of formularies requiring it.
PLPMDL080000001	Middleburg Hts.	OH	44130	2/7/2000	went over dosing and how to minimize se.
PLPMDL080000001	Middleburg Hts	OH	44130	2/7/2000	showed him the new miller article.trying to ocercome his barrier of using opioids for pain managemtn instead of blocks and other invasive procedures.fixing vs blocing the pain seems to be the biggest issue
PLPMDL080000001	Middleburg Hts.	OH	44130	2/7/2000	talked about his patietns that are on generic theoph and asked him about why he does not like to use.why would he not want a more precise delivery



PPLPMDL080000001	Cleveland Hts.	OH	44118	2/7/2000	Saw Dr. Grayson briefly. She is a staff IM physician at this facility. Got to mention Uniphyl briefly to her, and ask her to use it. Next time will try to find out if she is seeing more asthma or COPD and where theophylline fits in her prescribing habits.
PPLPMDL080000001	Middleburg Hts	OH	44130	2/7/2000	he is very hard to get him to admit to what he does.talked about using oxy in the hospice setting and went over add on val of uni
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/7/2000	following up with jaho materials
PPLPMDL080000001	Valley View	OH	44125	2/7/2000	Met the interim director of Hospice. Her name is Gail. Mary Swain is the receptionist. I introduced myself to Gail and told her I would like to meet with her in the near future to discuss where we are at with Purdue and the hospice. Also told her I was working on her rebate. Will set up appt. with her when I give her the rebate. Dr. LeGrand is the Medical Director.
PPLPMDL080000001	Cleveland Hts.	OH	44118	2/7/2000	Have lunch with the oncology dept. Will see Ruth Streeter to discuss her use of Oxycotin off formulary. had luck for the Oncology dept. Also worked one of the IM clinics. Saw Dr. Adams and Dr. Grayson.
PPLPMDL080000001	Cleveland	OH	44119	2/7/2000	Left CE booklets and Senekot samples.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/7/2000	talked about the second floor in the hospital.found out that cardiac post op are there as well.need to follow up and get an inservice thru them
PPLPMDL080000001	Cleveland Hts.	OH	44118	2/7/2000	Discussed Oxycotin with Dr. Streeter. She reminded me it is not on formulary. I recommended she use it for pts. who have morphine failures, pts. who have renal problems, or pts. that have trouble with the morphine stigma. She said she has one pt. on Oxycotin who failed morphine, and the pt. is doing well. She said she will use Oxycotin for these type of pts. She then called the pharmacy, and the pharmacy said they can use Oxycotin on exception, and the pharmacy will fill it. The pt. will not have to pay for it out of pocket. This is good news for us,
PPLPMDL080000001	Bedford	OH	44146	2/7/2000	he will be going to orwell full time in July.talked about the flex of oxy and how it can be used for both ca and everyday acute.his mom was taking vic when she passed.compared to vic and went over dosing and focused on
PPLPMDL080000001	Euclid	OH	44119	2/7/2000	Thinks that Oxy is too much for pts. Is worried about investigation.
PPLPMDL080000001	Euclid	OH	44117	2/7/2000	Chris is concerned pts are getting addicted. Has pt on 80mg q 12 h. Sent letter on addiction issues.
PPLPMDL080000001	Parma	OH	44130	2/8/2000	Met with Dr. She is not very helpful in terms of what she is able or willing to do. She is helpful in providing information. She is going to train the trainers on March 23. She said that physicians in her facility will not write letters to pharmacy as they do not want to make waves. She said it could mean peoples jobs. She said she can write it, but only when all else fails. She said that when NSAIDs fail she goes to Cilis, then to Dilaudid if needed. She is going to allow me to go to the team meeting with her and present Oxycotin to the teams. The 2 teams we will be doing first are at the Parma Facility.
PPLPMDL080000001	Berea	OH	44017	2/8/2000	expanding patients in which he will use oxy with building on his successes.caldwell to show that it is ok to use concomitantly with the nsaid which is usually his first line
PPLPMDL080000001	Middleburg Heights	OH	44130	2/8/2000	short term benefits going after his vic stuff may be wrong.he is using a lot of oxycodone products because "it is stronger".dosing is the big issue because we did not come to a set pattern.he is having difficulty understanding potency and strength
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/8/2000	followed up with gibbons office.medical leave and trying to find how that will effect onc
PPLPMDL080000001	Parma	OH	44134	2/8/2000	Tried to see Education Coordinator. The receptionist told me to contact one or both of the D.O.N.s. The is a D.O.N. of the sub-acute unit. Her name is Lisa Conrad. There is also a D.O.N. of the intermediate unit. Her name is Deb Karasek. The pharmacy for this home is MCS.
PPLPMDL080000001	Parma	OH	44134	2/8/2000	Went to the facility. Gathered some information. This is not a JCAHO certified facility. There are 120 beds. The medical director is Nader Roheny, M.D. The D.O.N. is Alicia Tupaz, R.N. The Staff Development nurse is Melanie O'Callahan. Will need to call Melanie for appt.
PPLPMDL080000001	Parma	OH	44134	2/8/2000	Worked the IM clinic.
PPLPMDL080000001	Bedford	OH	44146	2/8/2000	Pain management department.
PPLPMDL080000001	Cleveland	OH	44112	2/8/2000	Remind him of IR and Fast. See if where he sees use for them.
PPLPMDL080000001	Richmond Hts	OH	44143	2/8/2000	Remind him of IR and Fast. See if where he sees use for them.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/8/2000	he likes using duragesic but says that it is always someone else the nurses thinks it is easy.wnt over precise vs levels all over the place and also ease of use. understands differences between oxy and msc and is aware of the proper pain principles,might want to start lower and try to get business from the combos and find why he is using those.
PPLPMDL080000001	Maple Heights	OH	44137	2/8/2000	went over the labeling changes and talked about the abuse savings.does not like to write a c2.
PPLPMDL080000001	Akron	OH	44302	2/8/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Akron	OH	44302	2/8/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Akron	OH	44307	2/8/2000	still not writing oxy, talk to stacy about doing a duo lunch or dinner with him
PPLPMDL080000001	Middleburg Hts	OH	44130	2/8/2000	he is hard to understand.wants giveaways for his physician groups meeting in may.talked to him about using the fast in conjunction with oxy
PPLPMDL080000001	Middleburg He	OH	44130	2/8/2000	short term benefits and abuse savings compared oxy to using vic.he despises perc and will only use for a few patients that have been on it before.feels that there is little difference between oxy and perc.del sys does not seem to matter to him
PPLPMDL080000001	Cleveland	OH	44112	2/8/2000	Liked the way residents lunch went. Still doesn't practice what he says.
PPLPMDL080000001	Bedford	OH	44146	2/8/2000	Discussed Uniphyl with Dr. Dr. said not his favorite drug, but does use it occasionally. I explained the benefits of adding theophylline to other meds. I also left him the Health Care reductions study and pointed out 30% reduction in inhaler use. Also Oxycotin for non-malignant pain. Next time, discuss why he does not use theophylline as much anymore.
PPLPMDL080000001	Richmond Hts	OH	44143	2/8/2000	Likes to use Oxy with Duragesic 25-50mcg. feels that patients get better pain control and some skip pills but don't associate patch with progression of disease. Uses pecocet first, then Duragesic, then Oxy.
PPLPMDL080000001	Akron	OH	44302	2/8/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Akron	OH	44302	2/8/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Strongsville	OH	44136	2/8/2000	need to find specific patients in which oxy can be added. she is starting to get a little busier.talked about oa patients and wert over the caldwell paper to show that it is ok to use in combination with the nsaid
PPLPMDL080000001	Lakewood	OH	44107	2/9/2000	he has now tried OxyContin on several patients and no call backs .So far the trial is going very well. Gave him a list of who will carry OxyFast
PPLPMDL080000001	Mayfield Hts	OH	44124	2/9/2000	Has Used Oxy in some pts post-op. No call backs. Agreed to use in mastectomy reconstruction pt today.
PPLPMDL080000001	Westlake	OH	44145	2/9/2000	Spoke to the office manager. She told me I would need to speak with the pt. care coordinator. She said they are not using a lot of our products. Will need to set up appt. with pt. care coordinator.
PPLPMDL080000001	Bay Village	OH	44140	2/9/2000	Will discuss a speaker for the April Health Program. Spoke with Jackie about the April program. She said they have a speaker on pain management, but want one for one of the focus groups on hospice and end of life care. The program is April 12 and 13. We could only do the 13th as the 12th is our National Region al Meeting. Also told Jackie that we have many materials on JCAHO for her home that are looking to get certified or recertified.
PPLPMDL080000001	Cleveland	OH	44102	2/9/2000	Next time. Go over the information we have for JCAHO.
PPLPMDL080000001	Cleveland	OH	44102	2/9/2000	Spoke with Bill. He is the Chief Pharmacist. He said that some of the physicians are writing Oxycotin, but the hospices are promoting methadone due to its cost. This home has over 230 beds. It has a transitional care unit.
PPLPMDL080000001	Middleburg Hts	OH	44130	2/10/2000	Dr. Minya is in charge of this unit. Bill told me that the education coordinator is the one to see to set up in-services. Bill said he will put me in touch with her.
PPLPMDL080000001	Rocky River	OH	44116	2/9/2000	talked about how to convert from other theoph.interested in the delivery systems and used the msc analogy of 200 mg and if any of that was ir than there would be trouble.samples are important here as well.this is business that can be had
PPLPMDL080000001	Lakewood	OH	44107	2/9/2000	She said she doesn't get many OxyContin scripts and does not get Dr. Diamantis's patients
PPLPMDL080000001	Rocky River	OH	44116	2/9/2000	he said he is not getting many OxyContin scripts and has never received an OxyFast script so he said he would only bring in OxyFast if he sees a script
PPLPMDL080000001	Lakewood	OH	44107	2/9/2000	Dave said he'll bring in OxyFast for Dr. Diamantis
PPLPMDL080000001	Independence	OH	44131	2/10/2000	he said he would order OxyFast in for Dr. Diamantis' patients
PPLPMDL080000001	Parma	OH	44129	2/10/2000	showed them the new posters and smaller stands.talked about how this could help them meet thier jcaho requirements. talked to him about Jean from parma and the successes she is seeing with oxy.need to get with barb to see what effect the posters can have.
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Middleburg Hts	OH	44130	2/10/2000	they were very busy with almost 20 squads coming in.dropped lit off for graybar and got in a quick hit for oxy.del system and how to dose instead of vic.will need to do alot more follow up
PPLPMDL080000001	Berea	OH	44017	2/10/2000	definitions and acute vs chronic he is going to be a bigger target than first thought.he is using vicoprofen for most of his pain needs.went over se and cost.potency and how to dose were issues.need to show pl he uses quite a bit of iv theoph in the hospital setting and we went over benefits of uni and he said that he will use but it is very sample driven.need to follow up more frequently and get brands going
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/10/2000	went over jcaho materials with colleen and she will be having a meeting with er dept tomorrow am.she is going to ask me to assist in her pathways when it comes to dosing of the meds
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Middleburg Hts	OH	44130	2/10/2000	need to find a way to get past his amiability.i use it man what more do you want.hard to tell him good pain managementnt.showed caldwell to try to expand his patient selection for pain meds
PPLPMDL080000001	Strongsville	OH	44136	2/10/2000	talked about using oxy in his er work.he is starting to faze out his office stuff
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2000	how to convert and why
PPLPMDL080000001	Hudson	OH	44236	2/10/2000	they were very busy with almost 20 squads coming in.dropped lit off for graybar and got in a quick hit for oxy.del system and how to dose instead of vic.will need to do alot more follow up
PPLPMDL080000001	Westlake	OH	44145	2/11/2000	went over the advantages of long acting vs. Percocet. They were impressed with the smooth delivery and the ability to sleep through the night
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Parma	OH	44129	2/10/2000	intro chiro, found out basic info;rmation
PPLPMDL080000001	Middleburg Hts	OH	44130	2/10/2000	showed them the new posters and smaller stands.talked about how this could help them meet thier jcaho requirements.talked to him about using breakthru and ir to help get an oral pca.he likes to use morphine still and will supplement with durag.
PPLPMDL080000001	Berea	OH	44017	2/10/2000	acute vs chronic. how to add on to oa and ra.rotha data very hesitant to use opioids.talked about the caldwell article and how patients that received pain mangment did better and has a quality of life.he felt that treating patients would aid to addiction and that most arthritis pat will do fine without stronger meds because of their age.partner is a better target
PPLPMDL080000001	Lakewood	OH	44107	2/11/2000	he is still writing a lot of OxyContin but he is really writing a ton of Vicodin. Ask for the business. Get IT! let him know about OxyFast
PPLPMDL080000001	Lakewood	OH	44107	2/11/2000	gave him updated list of who is carrying OxyFast. He said his trial is going very well. OxyContin seems to be doing well with no problems yet

PPLPMDL0800000001	Middleburg Hts	OH	44130	2/11/2000	need to go over martin pak to show that uni will give better lung function than theo dr.also need to show safety in the elderly for taking at night differences between uni and other theoph's
PPLPMDL0800000001	Cleveland	OH	44130	2/11/2000	more info on chronic vs acute and data to break down his barriers.
PPLPMDL0800000001	Westlake	OH	44145	2/11/2000	he said he has been afraid to write OxyContin because he doesn't know how to write it. He uses some Percocet. So we did some conversions and went over the advantages of our delivery
PPLPMDL0800000001	Lakewood	OH	44107	2/11/2000	went over OxyFast and the needs of Dr. Diamantis. They put OxyFast on the order list
PPLPMDL0800000001	Lakewood	OH	44107	2/11/2000	we nt over OxyFast and why Dr. Diamantis needs it and will write it
PPLPMDL0800000001	Akron	OH	44304	2/11/2000	need to meet with stephanie, Rob maines and Scott Wisneski quit!! Stephanie not in today.
PPLPMDL0800000001	Strongsville	OH	44136	2/15/2000	interesting.he seems likes he writes more than his exponnent indicates.has a couple ofpatients on oxy but they are chronic.talked about using oxy instead of vicand he committed to using for more acute cases.cost differences between uni and singular and when to add on
PPLPMDL0800000001	Garfield Hts	OH	44125	2/15/2000	how to use oxy for what kind of patients and add on with uni
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/11/2000	need to find a way to make him open up and talk about what he does.
PPLPMDL0800000001	Akron	OH	44310	2/11/2000	intro chiro, found out basic info:rmation
PPLPMDL0800000001	Middleburg Heights	OH	44130	2/11/2000	came up to spanos after the grand rounds.gave him a couple of tapes of spanos and was going to send him some books.talked about pain managemtn and in layman terms.barriers of titration
PPLPMDL0800000001	Cleveland	OH	44115	2/14/2000	See notes under VNA Hospice. Met with Dr. and Pam Tropiano.
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/14/2000	Will drop off pink books, and give information about new rebate check to be issued. Will also set up a time to attend team meeting. Dropped off pink books. Fran told me that any team meeting in March will be good to attend. Call to let them know. Also told them company will reissue check for 2nd qtr rebate. The hospice lost the check and Gail LaRusso said it was never cashed.
PPLPMDL0800000001	Cleveland	OH	44115	2/14/2000	Meeting with Pam Tropiano to see how we can help with her palliative care unit. Met with Pam and Dr. Agneberg. We discussed many different programs we would like to put on this year. We will be putting on a dinner program for the VNA hospice where Dr. Agneberg and Pam Tropiano will be speaking to get their staff up to speed on proper pain management. Then we will take Pam and Dr. Agneberg to the nursing homes and have them speak. Also asked Dr. Agneberg about speaker at Bay Pharmacy program. He said let him know by the end of the week.
PPLPMDL0800000001	Beachwood	OH	44122	2/14/2000	Says he uses Oxy. Has many nursing home pts on it. Uses it for chronic LBP and OA in office. Uses immediately following NSAIDs. Brief mention of Uniphyl as he had to leave to see patients.
PPLPMDL0800000001	Northfield	OH	44067	2/15/2000	he has a better understanding of uni than oxy.focus on this success and bridge
PPLPMDL0800000001	Garfield Hts	OH	44125	2/15/2000	went over add on ability with both oxy and uni.caldwell and increase in qual of life even in the elderly
PPLPMDL0800000001	Strongsville	OH	44136	2/15/2000	went over caldwell ot show what kinds of patients that she can treat with a pain med.focused on only her hardest to treat oa pat
PPLPMDL0800000001	Independence	OH	44131	2/15/2000	talked about aml and survival rates.also talked about how to use one drug and titrate
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/15/2000	Try to get him to titrate Oxy. If no go at least use Oxy IR instead of Percocet.
PPLPMDL0800000001	Garfield	OH	44125	2/15/2000	habit is his primary prescribing has always used vicodin.liked the idea of the 12 hr duration but will need to be brought out of that routine
PPLPMDL0800000001	Lakewood	OH	44107	2/17/2000	went over pain management principles, side effects, dosing ect... Then how OxyContin works specifically and the advantages over short acting. . They said Oxy has really taken off on their floor and it is really increasing specially Dr. Yurick
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2000	HE SAID HE WON'T BRING IN OXYFAST UNTIL HE SEES A SCRIPT BECAUSE HE DOES NOT GET Dr. Diamantis' patients and he hates to send back out of date narcotics. Too much hasle
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2000	he said he mostly uses Dilaudid and OxyContin second. He said he always recommends Senokot for his opioid scripts. He is writing some Uniphyl for a couple of COPDers
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2000	he said he appreciated the samples of Senokot because his patients use it all the time. The nurse said that they have not been getting any call backs so that everyone at their office has been pleased with the results
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2000	lunch he said he is using OxyContin almost exclusively instead of Percocet. Check first RX when it comes out because that could be huge business
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2000	lunch He said he has been very pleased with the results from OxyContin. He is using much more and he just put a wrist patient on OxyContin 10mg 1-2 q12h.
PPLPMDL0800000001	Oakwood Village	OH	44146	2/17/2000	patient barriers just as strong as regulatory barriers
PPLPMDL0800000001	Garfield Heights	OH	44125	2/17/2000	Interested in hearing about oxy because no one has talked to him about it.using it because of other physicians.abuse is a big deal.aware of the precarious position, if he uses too little, patietns can get him, if he uses too much, dea can get him.
PPLPMDL0800000001	Garfield Hts	OH	44125	2/17/2000	6 bottles of the 20 and 40 in stock all the time.
PPLPMDL0800000001	Garfield Heights	OH	44125	2/17/2000	inservice for cathy and oncology.will need to work thru gerri to get additional dates.diane and ruth are key members to their jacho work.did a good job with countering duragesic and talked alot about calling cowan and changing to oxycontin
PPLPMDL0800000001	Lyndhurst	OH	44124	2/17/2000	Want clipboards for patient assessment. JCAHO materials. Want Crystal Clinic protocol to make it part of go home orders.
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/17/2000	Follow up how pt did on Oxy. Stamp left at office. Bring 10mg and 20mg directions.
PPLPMDL0800000001	Cleveland	OH	44128	2/17/2000	there is no difference between oxy and duragesic.hospice may be using more duragesic and he is not resisting its use.talked about how to calculate breakthru and have a plan that is easy to use.when to titrate.keep reminding about oxy for that hospice patient
PPLPMDL0800000001	Cleveland	OH	44128	2/17/2000	asked what is the difference between oxy and duragesic.he felt duragesic gave steady levels.and pain thresholds are a factor.showed the durag pi and unprecise levels and talked about dose titration for oxy.he is concerned about the next 12 hrs of activity.need to go over some more of the details with duragesic and its delivery.
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/18/2000	talked about oxy and post op and how patients do not want ot be in pain because they feel like they are healing faster.compared to vic and how to dose
PPLPMDL0800000001	Lakewood	OH	44107	2/18/2000	he said he has been very happy with OxyContin and has not been getting any call backs. He appreciated the Senokot samples and said that he has been recommending it even though he did not know it was my product
PPLPMDL0800000001	Parma	OH	44129	2/18/2000	talked about potency and then asked what Oxy is the difference between using oxy for that post op setting
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/18/2000	need to find how much he is using vs how much money he wants
PPLPMDL0800000001	Westlake	OH	44145	2/18/2000	Did joint call with Jeff Keron. Jeff went after the acute pain of using Oxycontin for a few days when necessary, and I went after the LTC market. We went over conversions. We discussed blood levels and side effects. Dr. said he is using. I think he may use more. Can't do lunch for another two months. Left the AMDA guidelines.
PPLPMDL0800000001	Westlake	OH	44145	2/18/2000	he is using OxyContin for chronic pain but has not thought of using it for acute pain. We talked about the advantages of OxyContin vs. short acting for acute or chronic. We talked about where Uniphyl fits for his COPDers.
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	went over chir and oxy not that influ need to keep giving info so when it's on formulary he'll know what it is
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	follow up on chirocaine and pst oper order for oxy
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	does mostly general ans;wnet over chir and oxy for post oper
PPLPMDL0800000001	Solon	OH	44139	2/22/2000	ease of use with trauma and non head injury cases.
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	not p&t member just keep givning info on xy and chir
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	go over chirocaine and post oper orders
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	see how pat did that he put oxy10mg on who was not getting relief on viocx;and discuss chro in more detail
PPLPMDL0800000001	Akron	OH	44333	2/22/2000	what is concerns with using oxycontin where using percocet and where is this? thinks using alot, not seeing advantages over short acting.
PPLPMDL0800000001	Rocky River	OH	44116	2/22/2000	he avoided talking about using Duragesic. He would only admit to using it for those who can not swallow. He said he has several patients on OxyContin currently and asked if he can write it q8
PPLPMDL0800000001	Solon	OH	44139	2/22/2000	need to go over short term benefits and abuse savings focusing on short term use and using for the everyday patient.he is gettign success for the chronic but not using all the time.need to find additional info to show short term benefits.the hospital is startign to go thru jacho and amir dawood is the anasth who is msot responsible.may be a help to get on the formulary
PPLPMDL0800000001	Mayfield Heights	OH	44124	2/22/2000	inser ans on chiro and oxy;met with pharm and get him jacho info and set up ce progrma
PPLPMDL0800000001	Mayfield Hts	OH	44124	2/22/2000	continue to sell the ans staff on chiro and using oxy post oper
PPLPMDL0800000001	N Olmsted	OH	44070	2/22/2000	they said they get a fair amount of OxyContin scripts but many more go through the other store
PPLPMDL0800000001	Fairview Park	OH	44126	2/22/2000	I told Tom that the pharmacy assoc. wanted a Pharm D or physician to speak at their meeting. He understood. He said OxyContin has been really crankin in sales lately.
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/22/2000	Intro chiro, found out basic info:rmation
PPLPMDL0800000001	Akron	OH	44333	2/22/2000	working on specific patients and what current opioid the patient is on.
PPLPMDL0800000001	Cleveland	OH	44130	2/22/2000	Intro chiro, found out basic info:rmation
PPLPMDL0800000001	Rocky River	OH	44116	2/22/2000	lunch He is starting to use OxyContin for back pain, arthritis, and cancer. He was impressed with the Roth study and the back pain study. Went over dosing and conversions. he has been using Uniphyl and after reinforcing it he committed to stick with it. He said he 's been using Senokot for many years. H e had lots of questions about Oxyfast
PPLPMDL0800000001	Akron	OH	44320	2/23/2000	Lunch for the 5 IM physicians in this facility. Will discuss their use of theophylline, specifically Uniphyl, and gain support for Oxycontin.
PPLPMDL0800000001	Euclid	OH	44117	2/22/2000	Make sure he knows how to titrate pts off. Explain the difference between physical dependence and addiction. Mednet is giving him a bad time about Vic rx's. He is part of pain task force. See if we can support them in their attitudes towards pain management.
PPLPMDL0800000001	Middleburg Heights	OH	44130	2/23/2000	target perc pat and make dosing clear asked why he is using perc and he said because he always does and it works for him.showed him post op study and compared off and se he feels cost is a factor
PPLPMDL0800000001	Westlake	OH	44145	2/23/2000	stressed the advantages of staying with OxyContin and not adding in Duragesic but he will need more reinforcement. He said for some reason this has been the greatest control of pain that he has ever received
PPLPMDL0800000001	Akron	OH	44320	2/23/2000	Spokw with Pat at the luncheon. She sat in on all Uniphyl and OxyContin discussions. She committed to giving Uniphyl a try. Next time, find out who she tried it on and what the results were.
PPLPMDL0800000001	Lakewood	OH	44107	2/23/2000	he said he is now using OxyContin and he hasn't received any call backs or problems. Now expand the business and take the Vicodin scripts. He is totally sold on Uniphyl. He is using no other theophylline
PPLPMDL0800000001	Akron	OH	44320	2/23/2000	Dr. seemd somewhat interested in the information on adding theophylline to inhaled regimens to get better results. She also like the information on the outcomes using theophylline although I did not present the study to her. Will do this at our next meeting. Dr. said that they refer their pts. to Dr. Hejak, a pain doc at the Crystal Clinic. Will need to try to see him.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/23/2000	trying to find where he is using duragesic.asked him about th differences between the two types of patients and feels that duragesic is easier for the nurses and that they prefer it.
PPLPMDL0800000001	Akron	OH	44320	2/23/2000	Dr. said he uses some Uniphyl. he is also using some Oxycontin. He said he is using theophylline when all else fails. I showed him study that says by adding theophylline to inhaled regimen,. pts. do better. Next time show outcomes study to show fewer physician visits and less inhaler use. Dr. is using Oxycontin on his cancer pts. He also does Peds. Dr. dis say that one pt. in particular he has on Uniphyl has not called him back since he has been
PPLPMDL0800000001	Parma	OH	44129	2/23/2000	followed up with jean and gave materials.next inservice date set and trying to incorporate more of the hospital.
PPLPMDL0800000001	Westlake	OH	44145	2/23/2000	went over using breakthrough with OxyContin



PPLPMDL080000001	Stow	OH	44224	2/23/2000	showed them the new table top poster and talked about half the battle being assessment and how this tool can help get an accurate read.discussed using function as a guide to documentation and measurment of efficacy.using sing instead of uni
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2000	compared to the combos and how to convert.likes being able to call others in and also likes the fact that he can give a couple of samples to start the patient
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PPLPMDL080000001	Lakewood	OH	44107	2/23/2000	he said he really only likes to use Dilaudid or OxyContin. He talked about a problem patient that is now controlled on 40mg q 12 h. He did mention the high cost and he has a patient that he will try to get on the patient assistance program
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44307	2/24/2000	one of the big guys in dept, didn't offer much feedback need to try to get more info out of him next call
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton, he is chief and on p&t. very interested, called pharmacy for me to order chiro!!!! Said he newr used ropi but wanted to, cost issue!!
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton, he uses more ropi than any docs in dept. said would most likely replace ropi if indeed costs less and works as well as bupi! Definitely improtant guy
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Mayfield Hts	OH	44124	2/24/2000	dont know when there meeting is to discuss chiro and xoy for ob post op orders;see next friday
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Mogadore	OH	44260	2/25/2000	Left Clip boards for staff to utilize with patient assesment sheets. They love the clip boards.
PPLPMDL080000001	Akron	OH	44302	2/24/2000	intro chiro, found out basic info;rmaton, said they use bupi at health and wellness but would use chiro for certain blocks if hosptial puts on formulary
PPLPMDL080000001	Warrensville Hts	OH	44122	2/25/2000	still using lots of oxy in chrin pain pats has had pat ocmlpain about oxyir not wrking as well as per;inter in chiro for blocks using mar wherer youkel uses lidocaine
PPLPMDL080000001	Mogadore	OH	44260	2/25/2000	Loves Oxycontin. Wants to know more about Oxy IR and OxyFast for breaktrough. Also asked what we are promoting at the hospital to the Anestesiaologists.
PPLPMDL080000001	Solon	OH	44139	2/25/2000	from st vincent's downtown.he will be here permantly now,jst opened up.went over oxy and he said he was aware and used but not so sure.he is relatively quiet and need to get him to open up more about specific patients and what he does.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	said last friday he had seven cases and wrote 4 oxycontin prescriptions and the other 3 were vicodin. Telling the patients to take 2-3 10mg tabs for first 2-3 days and then 1-2 for the rest. Using oxycontin for more invasive shoulder procedures.
PPLPMDL080000001	Mogadore	OH	44260	2/25/2000	Happy to see me. Likes Oxycontin.
PPLPMDL080000001	Solon	OH	44139	2/25/2000	need to get more time and talk to outside of his office
PPLPMDL080000001	Akron	OH	44333	2/25/2000	vicodin is what most patients want and this is what he is still giving them. Habit, habit. Patients are telling him that it is not working said even going to 20mg q8h post op. He is trying on most difficult patients. Patients that vicodin is not even helping.
PPLPMDL080000001	Akron	OH	44302	2/25/2000	intro chiro, found out basic info;rmaton
PPLPMDL080000001	Akron	OH	44307	2/25/2000	follow up on breakthrough OxyIR & oxyfast.
PPLPMDL080000001	Cuyahoga Fls	OH	44221	2/25/2000	talked to her briefly.set up upcoming dates and asked her about using duragesic and why.she talked about it being easy and that what the nurses want
PPLPMDL080000001	Garfield Heights	OH	44125	2/25/2000	need to find what kind of patients he is comfortable using oxy.where is he using oxy now.whom will he use oxy after the call. he does quite a bit of manipulation and we talked about using oxy as a combination to hte therapy.he is concerned with the how to treating of pain.cant give too little and cant give too much.talked about the state bd of pharmacy piece and how by following hte guidelinees, it can help the patient but also gives him duragesic is less constipation. If oxycontin is not working or the patients pain scores are not going down, then he will switch to the patch for pain control. Whatever works for the patient, he uses. Says the patch may hit some different receptors than oxycontin.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	may still go to florida for chir meeting wants more info than pi is on p&t what's next step is to present ot co worker
PPLPMDL080000001	Warrensville Hts	OH	44122	2/25/2000	Oxycontin is still reserved for more severe pain patients 1-2 10mg tabs. Vicodin is in mind set with darvocet and for more routine pain patients.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	Likes OxyContin. Left clipboards.
PPLPMDL080000001	Mogadore	OH	44260	2/25/2000	Have Lunch with Education coordinator at Parma Care nursing home. Met with Melanie O'Callahan, LPN. She is the Staff Development Coordinator for Parma Care Center. I took her to lunch and we went over many of our materials that we have to improve pain management in the nursing home. She said she would present the information to the D.O.N. (Pat Tanner, RN) and get back to me in a couple of weeks. They are expecting the State in next week. Melanie is also going to school for her RN.
PPLPMDL080000001	Parma	OH	44134	2/25/2000	met with joanne fisher re nuring program and oxycon on standing orders.gave names of nurses at other hosp
PPLPMDL080000001	Warrensville Hts	OH	44122	2/25/2000	lunch wilit; docs went over chir and where they would use yoikel says in epid not nerve blocks cause he uses lidocaine;allen uses bupi in blocks
PPLPMDL080000001	Fairlawn	OH	44333	2/25/2000	talked to andy about getting more conversions from percocet to oxycontin from dr lefkovitz.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	surgical area and ORS group.
PPLPMDL080000001	Parma	OH	44129	2/25/2000	he is hesitant to dose more than the 10 mg.he seems to understand about long term use and mild of that dose but is afraid to go higher.pointed out several cases where higher doses are used.he is confusing chronic and
PPLPMDL080000001	Garfield Hts.	OH	44125	2/25/2000	not getting very much time.he is interested in pain managemtn.need to do a better job at getting him to understand that i can help when it comes to jcaho
PPLPMDL080000001	Richmond Hts	OH	44143	2/25/2000	using oxy post oper after darvocet;using marcaine in low doses
PPLPMDL080000001	Garfield Hts	OH	44125	2/25/2000	giving patients the utmost care is important but he needs major reminding.need to find when and where he is in the hospital and get in front of him as much as possible.
PPLPMDL080000001	Barberton	OH	44203	2/25/2000	quick hit dr, mentioned that she has interest in breast cancer patients, so this may be where the oxycontin and duragesic is being used. Worried about oxycontin and other opioids for drug abuse patients.
PPLPMDL080000001	Cleveland	OH	44128	2/25/2000	why is steady state and blood levels important? not a big discussion because they were very busy.he seems like a good portion of durages is coming from nh activity.
PPLPMDL080000001	Warrensville Hts	OH	44122	2/25/2000	inter in using chir in epid and regional blocs wants to try i need to talk to jeanine and dr maz
PPLPMDL080000001	Cleveland	OH	44128	2/25/2000	breakthru and titration especially when it comes from hospice or nursing home. talked about how to work better wit the nuring homes
PPLPMDL080000001	Akron	OH	44333	2/25/2000	trained with vicodin, thinking oxycontin for cancer patients. Stronger than vicodin and concerns are lasting q12h and the onset of action.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	reserving oxycontin for more severe spinal surgeries. Thinks oxycontin is stronger than vicodin. Concerns are lasting 12 hours and how quickly it will work.
PPLPMDL080000001	Akron	OH	44333	2/25/2000	Dr reilly has seven cases, He wrote oxycontin 1-2 10mg tabs q12h for the first case. He said he is using oxycontin for the majority of his cases, but not all of them. Mentioned that side effects, itching and nausea may deter him on oxycontin.
PPLPMDL080000001	Westlake	OH	44145	2/28/2000	lunch Sees a lot of workers comp. Talked about using OxyContin in place of Vicodin and T3. Went over our delivery and smoother ride than short acting. Less abused potential, sleep through the night. He said he has a fracture patient this afternoon coming in that he will try it on. Get another lunch
PPLPMDL080000001	Akron	OH	44310	2/28/2000	Asked if he wanted to go to Pain management symposium in Bev Hills. Too busy. Made appt.
PPLPMDL080000001	Cleveland	OH	44122	2/28/2000	says using more oxy mostly res xiling
PPLPMDL080000001	Westlake	OH	44145	2/28/2000	he said he is still mostly only writing OxyContin. He wouldn't admit to writing anything else even though I know he writes a lot of (other?) which is showing up in the computer
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	He said OxyContin is a great arthritic drug. And thats what he sees and writes for
PPLPMDL080000001	Garfield Hts.	OH	44125	2/28/2000	wants to try chir but eric is the key person to get in house;they dont rx post oper orders
PPLPMDL080000001	Warrensville Hts	OH	44122	2/28/2000	they use polocaine for most regional blocks or lidocaine not too much bupi;mazzala key person to get on formulary;not rning post oper
PPLPMDL080000001	Hudson	OH	44236	2/28/2000	talked about specific patients that could be candidates for oxy.caldwell article and how just treating patients pain gave better quality of life
PPLPMDL080000001	Warrensville Hts	OH	44122	2/28/2000	going ot orlando and will teach crn's and ans at thurs am meeting when he comes back;
PPLPMDL080000001	Garfield Hts.	OH	44125	2/28/2000	went over chir very inter need to talk to dr rothfusz;
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	loves Uniphy! She says she is using more OxyContin and is getting a better handle on it. Go after Vicodin
PPLPMDL080000001	Westlake	OH	44145	2/28/2000	Randy asked if Oxy can be written every 8 hours. He wanted to know differences vs. MS Contin
PPLPMDL080000001	Garfield Hts.	OH	44125	2/28/2000	follow up with chirocaine deeb inter for interscalene blocks he woul feel more comfortable using .75% with chir vs bupi;see dr group who wasnt in
PPLPMDL080000001	Warrensville Hts	OH	44122	2/28/2000	lunch in ans dpt spoke with crn's a and ans about chir inter need to work through mazzalla to get on formulary
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	Went over JCAHO possible speaker programs with MaryEllen. Nothing set yet but closing in on a speaker and date
PPLPMDL080000001	Warrensville Hts	OH	44122	2/28/2000	very busy quick info on chiro will try but mazzala is key person to get in hosp
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	went over why OxyContin draws less attention to the DEA than Vicodin. Quantity of pills. He was glad to hear it and said he will increase his usage. He has also been happy with Uniphy! and said it is the only Theophylline he

PPLPMDL080000001	Westlake	OH	44145	2/28/2000	quick hit new orthopedic surgeon in the area has some patients on Oxy. said it is a good drug. Set up a time to get more time
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	He is very amiable and says that he is using a lot of OxyContin. Go after his Percocet and ask him what is the difference between an Oxy patient and a Perc. patient
PPLPMDL080000001	Cleveland	OH	44104	2/28/2000	need to go to huron hosp and work with gs residents who write most of his rx's; says resid at southpt rx post op and he will rx for pats on it. gave him something to thk about; need to follow up he likes oxy and agrees it works better that q4 and admits it's not in his habit
PPLPMDL080000001	Garfield Hts.	OH	44125	2/28/2000	inter in using but eric is key person
PPLPMDL080000001	Lakewood	OH	44107	2/28/2000	quick hit through the window he said he just put a back pain patient on Oxy 20mg q 12h today.
PPLPMDL080000001	Maple Heights	OH	44137	2/28/2000	talked to them about the patient that came in for a refill. non malignant and bad arthritis. they started out with the 10 mg and titrated to 1 10's q12. converted patient to the 20 mg tablet because she has been on a pretty stable dose. talked about qol and function improvements.
PPLPMDL080000001	Westlake	OH	44145	2/28/2000	went over advantages of using OxyContin over short acting. Talked about abuse potential and titrating
PPLPMDL080000001	Maple Heights	OH	44137	2/28/2000	talked to them about the patient that came in for a refill. non malignant and bad arthritis. they started out with the 10 mg and titrated to 1 10's q12. converted patient to the 20 mg tablet because she has been on a pretty stable dose. talked about qol and function improvements.
PPLPMDL080000001	Maple Hts	OH	44137	2/28/2000	talked about making oxy mild. he has some concerns about se in the elderly because of clearance. went over how the 10 mg can be the startign point and can be used in conjunction with other meds and titrate slowly from
PPLPMDL080000001	Cleveland	OH	44109	2/29/2000	has pst heroin addict that was taking 40mg oxy q8 for id at uh not working will not give addicts opioids need to se dr dunn physcatrist who does rheab alos thinks dura not abused told hi how it can be
PPLPMDL080000001	Northfield	OH	44067	2/29/2000	trying to make success with uni hold true to oxy. he has not thought about copd add on prior to uni and this may be the same for oxy. need to get specifx
PPLPMDL080000001	Cleveland	OH	44106	2/29/2000	keep woking with him to help get oxy on post oper orders at uh; doing tlk at geauga on may 11th 8am post op pain
PPLPMDL080000001	Akron	OH	44333	2/29/2000	vicodin is for more routine case, less invasive. Oxycontin for more procedures that involve pain.
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	she's not using ropi or bupri; will need to cmpare chir ot ropi; can we add sodium bicarbonate to speed onset of action
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	set up lunch using some ropi need to know compar to chiro
PPLPMDL080000001	Richmond Hts	OH	44143	2/29/2000	got copy of post oper ordes and agreed to add oxy to it
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	see if he will change post oper orders to add oxy onit
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/29/2000	came away with details for program. made bagel date. talked about using in the short term post op. need to get them to help with attendings
PPLPMDL080000001	Akron	OH	44333	2/29/2000	doctor perception is that he is using a ton of oxycotin. Does not think that he is writing alot of vicodin. He has vicoprofen and zydene, 5 and 7.5 tablets in his sample closet. The nurse mentioned that he has not written a percocet in a while. Patients are saying that want something stronger than vicodin, what is that oxycotin? Oxycontin, stronger than vicodin?
PPLPMDL080000001	Cleveland	OH	44106	2/29/2000	discussed indig. pt. prog. for specific pt. - get form for next time. Is dir. at VA now- says doesnt want to do lunches anymore- says awkward around pts- go for thurs breakf.
PPLPMDL080000001	Akron	OH	44333	2/29/2000	said using more, asked what type of patients he said his chronic back patients. He is giving the patients what they want, not what will best control their pain. acute pain vs chronic pain. What is acute pain?
PPLPMDL080000001	Akron	OH	44333	2/29/2000	USES OXYCONTIN WITH OXY IR for more severe pain patients.
PPLPMDL080000001	Cleveland	OH	44109	2/29/2000	met with 2 residents on oxy and chir
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	met with nancy cola on icaho get copy of pain scale for wall
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	or wint over chir and oxy with surg
PPLPMDL080000001	Barberton	OH	44203	2/29/2000	caught dr wu in the hal and saif patients want oxycontin...
PPLPMDL080000001	Fairlawn	OH	44333	2/29/2000	poop kits
PPLPMDL080000001	Fairlawn	OH	44333	2/29/2000	poop kits.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/29/2000	find out about combo patients dis state and what type of patient\ not admitting to liking durag but nurses dt. need to get list and ask barry for help
PPLPMDL080000001	Cleveland	OH	44113	2/29/2000	will be using oxy more now than perc avail in too many diff strenths; wants post oper orders with oxy no and preprint rx's
PPLPMDL080000001	Akron	OH	44314	2/29/2000	oxycotin for more chronic pain, need to ask what the difference is between a vicodin patient and an oxycotin patient?
PPLPMDL080000001	Akron	OH	44333	2/29/2000	intro chiro, found out basic info: mation
PPLPMDL080000001	Akron	OH	44308	3/1/2000	Talk about Conversion. Demerol 1.-vs- Oxycotin 1.0. Strengths, abuse potential. Leave package insert. Rheumatoid arthritis reprint. For Lola ask how her appt. went. Yyterberg reprint.
PPLPMDL080000001	Akron	OH	44333	2/29/2000	intro chiro, found out basic info: mation says we are a year too late already using ropi and doesn't care about it cost
PPLPMDL080000001	Mayfield Village	OH	44143	2/29/2000	OR day at Geauga is Tpm. Best day to catch him and Dr Stuart. Remind him.
PPLPMDL080000001	Akron	OH	44333	2/29/2000	go to his daily schedule and discuss a specific patient, find out disease state and what medication they are currently on. How is the pain being controlled and what is your next stepp with this patient? Talk to Jim more and sell him more on Oxycontin. He said he is going to oxycotin first more than vicodin, alot for low back pain.
PPLPMDL080000001	Akron	OH	44333	2/29/2000	Chronic pain, his acute pain is 7-14 days and habit is vicodin. Mentioned quick onset 36 minutes and 12 hour duration. ask what difference b/w duragesic and oxycotin patient?
PPLPMDL080000001	Akron	OH	44333	2/29/2000	aske when dr may leave oxycotin? when is he using the patch? Have you used oxycotin in the acute pain patient? why not? said after 80mg tabs then the pain management doctors thinks about putting in a morphine pump. Went further with this and the patient that went to the pump was on 360mg q12h. He mentioned that the patients were no longer responding to oxycotin, tolerance. acute pain may be ankle sprains. the patch he said he has two patients on, patients that can not swallow and for breakthrough giving injections. uniphyl, for asthma and copd, thinking more for theophylline. Went over guideline and said has two copd patients not being controlled on inhalers.
PPLPMDL080000001	Akron	OH	44314	2/29/2000	Has put three patients with arthritis pain, one is on 30mg q12h and also on compazine for the nausea, next time ask how long has she been on oxycotin and show decrease in side effects over time. Working with Barberton hospital, some resistance from anesthesiia because they do not want to do primary assessment. Dr Richmond said only about 30% need some more invasive procedure.
PPLPMDL080000001	Akron	OH	44333	2/29/2000	DISCUSSED USING THE 10MG TABS AND HAVE THE PATIENTS TAKE 1-3 TABS Q12H. HE SAID HE HAS A RHINOPLASTY TOMMORROW AND WILL TRY.
PPLPMDL080000001	Barberton	OH	44203	3/1/2000	what do you mean by the peaks and troughs? Patients get more consistant pain control with oxycotin and said pts that need more pain contol, it benefits. Not using alot oxycotin in the PACU area.
PPLPMDL080000001	Akron	OH	44333	3/1/2000	very conservative with narcotics. New physician out of residency and the fear factor is there. Trained on vicodin for acute pain. I went over oxycotin and why it has less abuse liability. Discussed treating low back pain. Low back study and why oxycotin is the best option. uniphyl, uses steroids first then may consider uniphyl. senokot and senokot-s.
PPLPMDL080000001	Akron	OH	44278	3/1/2000	Lunch appt.
PPLPMDL080000001	Akron	OH	44278	3/1/2000	Have to make an appt. for lunch.
PPLPMDL080000001	Akron	OH	44303	3/1/2000	Dr. Brown is conserved with abuse.
PPLPMDL080000001	Tallmadge	OH	44278	3/1/2000	Schedule Lunch.
PPLPMDL080000001	Parma	OH	44129	3/1/2000	brought in donuts and inserviced chiro, trying to find out who all does pain mgmt
PPLPMDL080000001	Lakewood	OH	44107	3/1/2000	lunch. He uses OxyContin on his shoulders. Most of his patients are either shoulders or children
PPLPMDL080000001	Parma	OH	44130	3/1/2000	First call. Dr. said he has used Oxycontin in cancer patients, but not sure i believe him. He has a big fear of addiction. He makes pts. or the families sign papers saying it is OK for him to prescribe opioids. He said he uses Duragesic because it is easier. Put the patch on an get 3 days of pain relief. Told him that may not always be the case. Sometimes pts. only get 2 days of pain relief. He agreed. Kept trying to get pt. commitment, but he would not. He said he satrfs pts. on NSAIDs, then moves to Vioxx or Darvocet. Rarely to opioid for non-cancer pain, but when it is, it is MS Contin. Dr. is not a medical Director, but has about 300pts. in the nursing home.
PPLPMDL080000001	Akron	OH	44320	3/1/2000	oxycotin is being used for pelvic pain and longer acting pain. Not using much in post op setting. Need to find out why using vicodin and lorcet plus? mentioned that the residents write the pain medications.
PPLPMDL080000001	Cleveland	OH	44195	3/1/2000	work with him to get chiro in on trial;
PPLPMDL080000001	Cleveland	OH	44113	3/1/2000	doing study for durag against per; currently has 13 pats on can have up to 30 it is going on for 6mths; 3mths dur and 3 mths per; thier is one going on against oxy; using bupi in qrt percent ; says house bill 187 tells him to use short acting then long acting; called him on that he's using durag without short act 1st contratdicted himself uses whoever pays him
PPLPMDL080000001	Parma	OH	44129	3/1/2000	believes you need to keep people on short actings fora long time before initiating long actings. says house bill 187 dictates that and the who. doesn't like proof sources and doesn't believe oxy is less abusive. but. will write is he likes you and can be bought through lunches
PPLPMDL080000001	Cleveland	OH	44122	3/1/2000	Did on-site to determine if this is a rehab hospital. There is no pharmacy her. The medical director is Dr. Wolovitz. The D.O.N. is Rebecca Sanders.
PPLPMDL080000001	Cleveland	OH	44103	3/1/2000	Did on-site to determine if this hospital is a rehab hospital. It is not. It is a regular nursing home. The education coordinator is Deloras Mitchell. Eva Lefton is the Medical Director.
PPLPMDL080000001	Cleveland	OH	44119	3/1/2000	Will give Janet Shelton the information she asked for for her teachings. Will try to see Ann Chance to set up a program for later in the year. Met with Joanne Sheldon. Gave her the information she asked for which was the Levy side effects pocket reference and the AHCPR guidelines. Will meet again to show her the rest of the JCAHO materials we have
PPLPMDL080000001	Cleveland	OH	44195	3/1/2000	see ans clinic notes; spoke with jan and gave him pat info for talk in columbus
PPLPMDL080000001	Cleveland	OH	44195	3/1/2000	in clinic met with res, fellow and 2 attendings went over chiro and oxy; invite them to speaker progrm on may 8th
PPLPMDL080000001	Westlake	OH	44145	3/1/2000	i mentioned to John a patient of Dr. Diamantis who could not get OxyContin because their pharmacy didn't have any. John said that they are trying to bring in a new pharmacy manager within the next week or two and since they don't have one they are not allowed to order any narcotics so they are out of many of them.
PPLPMDL080000001	Lakewood	OH	44107	3/1/2000	quick hit through the window he said he likes once a day and peaking through the night
PPLPMDL080000001	Westlake	OH	44145	3/1/2000	he said that OxyContin is really picking up. A few months ago they hardly ever saw a script.
PPLPMDL080000001	Westlake	OH	44145	3/1/2000	he said they see a lot OxyContin but not much on breakthrough
PPLPMDL080000001	Barberton	OH	44203	3/1/2000	senokot-s as laxative of choice, poop kits.
PPLPMDL080000001	Barberton	OH	44203	3/1/2000	senokot-s for laxative protocol.
PPLPMDL080000001	Akron	OH	44333	3/1/2000	using lortab first for acute pain and then when becomes longer term he goes to oxycotin. uniphyl is being used after the steroids for both asthma and copd pts. senokot childrens has been using.
PPLPMDL080000001	Cleveland	OH	44195	3/1/2000	fellow introdu chiro he would like to try but need attnding to get it in; using oxy in house even when pharm calles him; doesnt rx with his dea uses hospital
PPLPMDL080000001	Akron	OH	44278	3/1/2000	Interested, talk during lunch.
PPLPMDL080000001	Barberton	OH	44203	3/1/2000	recover room inservice on oxycotin for post op. PACU nursing staff. Have oxycotin 20mg tabs in the PACU. Marcia is going to change it to the 10mg tab. 1-3 tabs q12h. Most doctors are using vicodin. Dr Biscontin is only one using oxycotin and he is using the 20mg. Going to follow up in a month to see how oxycotin is going the staff said going to recommend oxycotin.

PPLPMDL0800000001	Parma	OH	44129	3/1/2000	Will go over the Won study on non-malignant pain in rn Home. Will ask if he is having any trouble with a specific pt. in his home. Did not get to discuss much with doctor. He was busy. I told him I met with Melanie and gave her some information on pain management. Lorraine is the receptionist. She said he is in every day except Wednesday morning.
PPLPMDL0800000001	Cleveland	OH	44195	3/1/2000	didnt seem to get chir as adva over bupih;e uses lots of oxy
PPLPMDL0800000001	Akron	OH	44333	3/1/2000	talked about a patient that has chronic low back pain, not taking any opioids now but has tried some street drugs to ease the pain. Going to start him on 20mg q12h and then titrate up.
PPLPMDL0800000001	Akron	OH	44203	3/1/2000	Dr Payne. Has two back pain and one kidney stone. Going to give the two back pain pts 20mg q12h but stone patients he said it is up to on call urologist.
PPLPMDL0800000001	Akron	OH	44203	3/1/2000	Dr Payne. Has two back pain and one kidney stone. Going to give the two back pain pts 20mg q12h but stone patients he said it is up to on call urologist.
PPLPMDL0800000001	Akron	OH	44333	3/1/2000	difference between a duragesic patient and an oxycontin patient? starts patients on oral or oxycontin. Oxycontin is easier to titrate not temperature dependent and ph dependent. Duragesic patients are patients where the patients have high anxiety and psychosocial problems, less likely to abuse. With oxycontin they will take tabs more often than needed and will not be as compliant compared to the patch. 80% have some psychosocial entity to control pain. Oatiant was on 30mg q12h of oxycontin and said just was not feeling right so switch to the patch and said pain scores went down and patient is feeling better.
PPLPMDL0800000001	Akron	OH	44333	3/1/2000	asked why we didn't have a 30mg tab. also mentioned uniphyl for children and why not chewable and flavored. Oxycontin for alot of nursing home patients, quick onset easy to titrate and mentioned that the patch people were in but using only oxycontin. uniphyl use after steroids.
PPLPMDL0800000001	Akron	OH	44308	3/1/2000	Dr. seems very interested. Loves the 12 hr. Unsure of Conversion scale strengths. Feels the combo's are better for moderate pain. Fears addiction. He has abusers at his practice. He mentioned Percocet, Percodan, Tylenol III, (Meperidine)Demerol feels that is the safest in the Scedule II category. Office Manager Lola Suffers from Rheumatoid Arthritis. Goes to the Crystal Clinic. Doesn't sleep at night. Takes enbriel and other injectible for joints from Wyeth Ayerst. Liver and Kidney problems.
PPLPMDL0800000001	Lakewood	OH	44107	3/1/2000	lunch He admitted to being a big Vicodin writer. He said most of his experience with OxyContin has needed breakthrough. I told him that he is underdosing if he is currently using Vicodin 1-2q6. We agreed on going up to 30mg q12h. Follow up
PPLPMDL0800000001	Lakewood	OH	44107	3/1/2000	lunch He said he only uses OxyContin or Vicodin depending on the patient and surgery. He mentioned a patient he had this morning that he put on OxyContin 20mg q12 h
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	was on peds just came back to service and has used oxy in past needs to get in habit and needs to understand benifit of long actong
PPLPMDL0800000001	Cleveland	OH	44195	3/2/2000	using lots of oxy has not gone higher than 80mg;need ot go over time and oxy vs dura;inter in chiro but cant use until on founlary
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Make appt. with Nurse - Kris
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	briefly met with him and mentioned oxy and chir need to come back on another thurs and go over more throughly
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Schedule appt. with nurse - KRIS 384-6505
PPLPMDL0800000001	Lakewood	OH	44107	3/2/2000	talked about CVS at Columbia Rd in Westlake why they didn't have OxyContin. They were out of most narcotics because they are hiring a new pharmacy manager and that is the only person who is allowed to order narcs at CVS. He understood and was able to send the patient to another pharmacy. He thanked me for handling the situation so quickly
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	chief of anes. went over benefits of chiro, they have used ropi, only what they have gottenfree. says wants samples, but pharmacy doesn't allow it. scheduled lunch to get back in front of the group
PPLPMDL0800000001	Akron	OH	44304	3/2/2000	uniphyl/oxycontin
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	qulick hit on oxy joked and walked out of lunch room;no info
PPLPMDL0800000001	Akron	OH	44304	3/2/2000	Wants to learn more about breakthrough.
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	ard to talk to. Has offices in ravenna, Barberton, Akron general and St. Thomas.
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	tumor surg hemoc doc usually rx's oxy for bone met pats then he doesnt change or rx pain meds;likes oxy for tumors when need med more than a week;likes it cause no tylenol tried to get him to use it for post oper pain for a few days;agred it made sense
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Debi - Nurse
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Scheduled Lunch. She said he is hard to talk to. She said he is familiar with MS Contin.
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	uses mostly lido but when does use bupli its such a low volume he says doesn't care about safety. oxy using sporadically, need reminding
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Likes Chronotherapy with the Uniphyl and writes opiods.
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	thimks morp stronger that oxy does tumors thinks 30mg morp hight dose
PPLPMDL0800000001	Akron	OH	44304	3/2/2000	Uniphyl
PPLPMDL0800000001	Cleveland	OH	44195	3/2/2000	just joined in dec using oxy highest dose 60mg had pat on msir and per and oxy;discuss polly pharmacy
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	brought in donuts and inserviced chiro as they came in. diciccio is chief
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	discussed adv of chiro over bupl and ropi. asked about sponsoring one of their meetings. they meet at 7 a.m. need to schedule inservice
PPLPMDL0800000001	Richmond Heights	OH	44143	3/2/2000	Went to see Dr. Gray. He was not in. I met one of the Huron Rd. residents. It was his last day rotating through the home. He was not much help. Will need to stop back when Dr. Gray is there.
PPLPMDL0800000001	Cleveland	OH	44195	3/2/2000	met ruth and brinn in clinic set up breakfast and appt with dr makal;using oxy
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	lunch with dept all very inter in oxy and many using;met with pam and rick who rx oxy on in pats ;rick using mosly on total knee pats;pam see's spine pats some of the dr's she works wiht dont like to use opioods
PPLPMDL0800000001	Cleveland	OH	44195	3/2/2000	see pain mgmt
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	met with pharm d anne bascowitz to set up progma for medical liason on general pain mgmt
PPLPMDL0800000001	Mayfield Village	OH	44143	3/2/2000	Met with Tish. She said that Western Reserve is still using our products. She said that even if they write for Oramorph, Tish is switching to MS Contin. She said Dr. Wellman is using a lot of Duragesic, but not Dr. Thomas. She said Dr. Freiberg was in the hospital getting a pacemaker. Tish is expecting her baby on May 3. They are scheduling a meeting for Dr. LaGrand. She says that the Cleveland Clinic Hospice is mad at Medical Services and wants to use Hillmed. Told Tish to let me know when the meeting is.
PPLPMDL0800000001	Barberton	OH	44203	3/2/2000	oxycontin for acute pain.
PPLPMDL0800000001	Barberton	OH	44203	3/2/2000	20mg Oxycontin tablets.
PPLPMDL0800000001	Akron	OH	44307	3/2/2000	Spoke with Tim the pharmacist. He said to talk with Karen Alexander @344-6980.
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Doesn't write any oxycontin.
PPLPMDL0800000001	Akron	OH	44307	3/2/2000	still not usignn much oxy, need to concentrate on tanya. uses lido for any local blocks, anything else uses anesthesiologist
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	definitely interested in chiro, wants samples. doesn alot of routine blocks for pain managemnt, doesn't do general at al
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	Call Joseph Scaglione 384-1980
PPLPMDL0800000001	Cleveland	OH	44106	3/2/2000	has not used oxy but commttied to this time rx on his script pad thinks oxycod stronger that hydr showed pi follw up andsee what results he got
PPLPMDL0800000001	Cleveland	OH	44109	3/2/2000	lets res rx pain meds he ppobalby doesnt use oxy himself and doesnt want to be sold
PPLPMDL0800000001	Akron	OH	44304	3/2/2000	Betty is the office manager and Barbara is the front desk. Betty told us he writes vicodin and is being inducted into the central surgical center. He is the second ever. Go to the first floor surgery room lounge in the hospital. Talk to residents there and do a lunch.
PPLPMDL0800000001	Akron	OH	44304	3/2/2000	See at surgery lounge
PPLPMDL0800000001	Akron	OH	44312	3/2/2000	talked about oxycontin for cancer patients.
PPLPMDL0800000001	Akron	OH	44302	3/2/2000	discussed adv of chiro over bupl
PPLPMDL0800000001	Akron	OH	44321	3/2/2000	oxycontin, chronic low back pain and arthritic pain, 20mg q12h with oxy lr for breakthrough.
PPLPMDL0800000001	Cleveland	OH	44195	3/2/2000	has had pat on 80mg oxy need to go over titration and adv vs durag patch;inter in chiro but not until on formulary
PPLPMDL0800000001	Barberton	OH	44203	3/2/2000	dr mentioned Duragesic for hospice patients and for nursing home patients. Patients that have trouble swallowing. Oxycontin placed after vicodin and before MS Contin and Duragesic. Said 20, 40 80mg tablets of Oxycontin. Caldwell study, he has a few older patients that are not responding to NSAIDS, going to add on Oxycontin, 10mg q12h. uniphyl, after steroids for COPD patients.
PPLPMDL0800000001	Akron	OH	44307	3/2/2000	discussed setting up another speaker program for residents, using oxy in higher doses, finally. has patients on floor on 40q12, total hip
PPLPMDL0800000001	Unlontown	OH	44685	3/2/2000	<b>dr rich had a forged oxycontin script from a patient that was written on his script pad. Spelled it oxycontin wrote TID for 40mg. He has a cancer patient on 10mg q12h. Old lady with bad back just went home with darvocet. Compared oxycontin to vicodin reminded what opioid is in each product.</b>
PPLPMDL0800000001	Akron	OH	44319	3/3/2000	acute pain is 7-10 days, uses vicodin. What does he do if the patient calls back after this and asks for a refill? discussed OA and what steps he takes in treating this condition, starts out with NSAIDS , which he said do not work then vicodin or oxycontin. Mentioned cost of oxycontin vs generic vicodin. Hit benefits , q12h dosing less abuse potential, patients sleeping through the night and doing dialy activities. uniphyl, for COPD patients, after oxycontin use is for chronic pain, not thinking of oxycontin for acute pain or immediate post op pain. Controlled release is for long term not short term pain.
PPLPMDL0800000001	Fairlawn	OH	44333	3/3/2000	Anything you want to do you have to go through Tim brown PharmD. And you have to schedule with Karen Alexander 344-6980.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Already went to Pain Symposium.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Nice guy
PPLPMDL0800000001	Beachwood	OH	44122	3/3/2000	USING OXY SPARINGLY NEED DR KRANTZ TO HELP SELL HIM TO USE MORE
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	oxycontin is after the vicodin. patients with moderate pain, vicodin is being used for mild pain. He liked the Caldwell rerint because it was new information and showed the efficacy with oxycontin after NSAIDS.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Ask to send to pain symposium
PPLPMDL0800000001	Akron	OH	44307	3/3/2000	Cannot make may symposium ask about next next symposium date. Prepare for Nurse oncology show at Sheraton for April 19. She wants CME credit things and coupons for senekat.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Can talk with at other offices
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	INTER IN CHIR DOESNT DO MANY REG BLOCKS WILL COME TO TLK AND HAS NOT HAD OPP TO USE OXY
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	can speak with at other offices
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Have other offices where I can speak with the dr's
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	bring more info on chiro he will be instrumental in getting it on formulary and on sheets to check off;working on gettin oxy on post oper orders in ob needs to bring it too next ans meeting find out when that is;uses .5% 30cc of ropi for perativl blocks

PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	he has heard talks on chirocaine from colleague from NY;thinks chir will replace bupi in ob he is chief and head of ob ans;also follw up on oxy added to post ope orders on ob floor
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	WILL USE CHIR WHEN IST' ON FORMULARY ;USING OXY GET MORE SPE PATS
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Discuss why I cannot do preprinted prescription pads. Give dosage card/brochure and info
PPLPMDL0800000001	Akron	OH	44312	3/3/2000	Oxycontin is placed for moderate to severe chronic pain and also for cancer pain, after the short acting.
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	difference between a vicodin pt and an oxycontin pt? vicodin patients are for mild pain that can call in refill, where oxycontin is for the more painful procedure.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Schedule Lunch with Joe Scaglione 384-1980
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	see if post oper orders sheet oxy got added;how to ge chir in hosp on trial
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	work on oxy on post op ob orders and chiro on trial for formulary approval
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	oxycontin vs duragesic and senokot-s
PPLPMDL0800000001	Akron	OH	44322	3/3/2000	seeing some of dr coleman's patients. oxycontin against duragesic.
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	surgical area and rheumatology.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Want to send to Pain Symposium
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	agrees chir will replace ropi;also helped in getting oxy on post oper orders
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	INTER IN CHIRO PRESENT INFO NEED TO FOLLOW UP AND SEE IF HE USED OXY YET
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	what distinguishes between using oxycontin and vicodin? if patients experience a side effect or the older patients, he gives vicodin to.
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/3/2000	Has been using 3-2-1 post op pain protocol with great success. Best to see him at Zeeba Clinic on Th.
PPLPMDL0800000001	Akron	OH	44302	3/3/2000	Why is she not a core?
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	switched two patients from vicodin to 20mg of oxycontin and patients doing well. Went over the Caldwell study and was interested in theat Oxycontin was added after NSAIDS. vicodin is habit and Oxycontin is more chronic pain that he has trouble getting under control with vicodin.
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	what is the difference between a vicodin and oxycontin post op patient? no difference, q12h dosing is the benefit, but can't call in refill, not comfortable with oxycontin yet. 2-3 10mg tabs q12h for 2-3 days then back off.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Likes educational material. Nurses will gather info and forward to dr's. They have 4 offices. North Hill, General Hospital, Barberton, Kent.
PPLPMDL0800000001	Euclid	OH	44117	3/3/2000	Discussed patien on 80mg q12h and what next dose is. Also made sure he knew what breakthrough dose was.
PPLPMDL0800000001	Lyndhurst	OH	44124	3/3/2000	Was interested in OxyFast dosing and how it was supplied. Also discussed sie and composition of Oxy so that if pts can swallow they get 12 h pain control.
PPLPMDL0800000001	Akron	OH	44333	3/3/2000	starting patients out with 10mg oxycontin if have not been on an opioid before, if they have previously been on an opioid then he starts with 20mg q12h. Caldwell rerint for OA, and liked that it added on oxycontin after the NSAIDS.. Using some for acute fracture now.
PPLPMDL0800000001	Cleveland	OH	44112	3/6/2000	Head of pain team at Huron Rd. Wants ICAHO materials.
PPLPMDL0800000001	Akron	OH	44302	3/6/2000	Talk about the difference between MS Contin and Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44112	3/6/2000	doses pain mgmt not using much opio inter in chirocaine;set up breakfast to go over in depth on way to surg rm
PPLPMDL0800000001	Akron	OH	44203	3/6/2000	thinks that oxycontin or oxycodeone has more abuse potential than vicodin. Also he says if the patients say it is not working then they will be back and he does not want that.
PPLPMDL0800000001	Akron	OH	44319	3/6/2000	oxycontin for pain that is moderate and needs control for seven days or greater. Neuropathic pain, postherpetic neuralgia. uniphyl for COPD patients after steroids
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	still thinks oxy is for patients in more pain than vic people, went over equal analgesic again. doesn't care which anesthetic is used in procedures, doesn't do it himself.
PPLPMDL0800000001	Akron	OH	44304	3/6/2000	says is using a little oxy, mostly habit says need to keep reminding him with lunches! tried to close on patient coming in for follow up this afternoon
PPLPMDL0800000001	Uniontown	OH	44685	3/6/2000	vicodin for acute pain, still starting patients on vicodin for acute pain. Oxycontin for patients that have been on vicodin first and not responding.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Sue & Karen Nurses. Bring patient educational material and patient info sheets on what the doctor has given them.
PPLPMDL0800000001	Akron	OH	44302	3/6/2000	Schedule another lunch.
PPLPMDL0800000001	Akron	OH	44304	3/6/2000	still not catching on with oxy, more comfortable with vic. went over benefits of long acting and abuse potential
PPLPMDL0800000001	Uniontown	OH	44685	3/6/2000	vicodin is being used for more acute pain, oxycontin for severe chronic pain.
PPLPMDL0800000001	Barberton	OH	44203	3/6/2000	said patients on Oxycontin have gone through detox at St Thomas from vicodin and he knows are full blown addicts. Controlling their pain. Thinks most pain patients that require opioids are addicts? why does he thinks this way. addiction is big concern.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Does not make appts or lunch.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	scheduled lunch.
PPLPMDL0800000001	Akron	OH	44319	3/6/2000	vicodin for pain that consists of 3-5 days if patients need to take it whenever needed or may stop after a day or two. oxycontin for patients of pain for seven days or greater. Caldwell reprint. uniphyl for COPD. senokot-s.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Loves samples. Does appts.
PPLPMDL0800000001	Cleveland	OH	44112	3/6/2000	met with joan set up inser wants jchao info and using lot more oxy in house
PPLPMDL0800000001	Cleveland	OH	44112	3/6/2000	met with john singlton nurse and pauline owen;sat in or lounge met some res and surg info on xoy and chir
PPLPMDL0800000001	Cleveland	OH	44112	3/6/2000	met dr abraamff too busy today come back next wk
PPLPMDL0800000001	Westlake	OH	44145	3/6/2000	went over some of our speakers with Dr. Felden for their annual pain management seminar
PPLPMDL0800000001	Barberton	OH	44203	3/6/2000	senokot-s for constipation.
PPLPMDL0800000001	Barberton	OH	44203	3/6/2000	emergency dept
PPLPMDL0800000001	Akron	OH	44304	3/6/2000	went to pharmacy, wouldn't see me without app't. have alot of turnover there, the 2 pharmacy guys I knew bothr quit. need to call and make appt through sec.
PPLPMDL0800000001	Akron	OH	44309	3/6/2000	tried to see dr. bobinsky but was too busy. still trying to set up something to get into dep't. not easy.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	pharmacy says need to go through Akron City, they order from them and have no say in formulary stuff. lunches with anesthesia have to go though city too with bobinski. run around
PPLPMDL0800000001	Barberton	OH	44203	3/6/2000	Afraid to go higher than 40mg, he said the reason was cost, but then he said he doesn't think patients will function that well. I showed him the dosing range in the package insert. He tries the patients on oxycontin for a month from vicodin or percocet and said they do not like it. Starting more patients on Oxycontin that have not been on any other opioid. I then used the Caldwell study to show safety and efficacy of Oxycontin after NSAIDS. uniphyl for COPD patients after steroids. senokot-s.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Orthopedic Surgery, Arthroscopic Surgery, Sports medicine. Two locations: 20 Olive/Akron &2001 St Rte#59/Kent in with weiner.
PPLPMDL0800000001	Akron	OH	44203	3/6/2000	vicodin is still the drug of choice, using for more of the severe pain and vicodin for mor eroutine pain. Nothing on the board so asked for next pain patient that comes in the door.
PPLPMDL0800000001	Cleveland	OH	44104	3/6/2000	set up inser with residentsd did not use oxy today already rx orders
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Nurses like patient sheets and brochures.
PPLPMDL0800000001	Akron	OH	44302	3/6/2000	Dr. says she uses MS Contin. Wants to know why she should use Oxycontin - vs- MsContin. lgave her brochures, the oxycontin blue book and cancer info brochures and got prices from Akron General Pharmacy.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	still thinks oxy too strong, but will use dilaudid?? showed abuse clause and discussed third party use of oxy by his partners. very young and probably can be swayed by what others do. asked about standing orders, says they don't use them, everyone writes their own going home rx's
PPLPMDL0800000001	Akron	OH	44304	3/6/2000	Lunches only (Wed) Also has office at 21 Olive St. St. Thomas Hospital.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	Nurses: Sue & Karen. They like patient sheets and brochures.
PPLPMDL0800000001	Akron	OH	44333	3/6/2000	ask what he is using for breakthrough with his oxycontin patients? what is the difference between a vicodin patient and an oxycontin pt? What is stronger vicodin or oxycontin? has not gone past 40mg tid, concern with writing the 80mg tab q12h. Titration is a concern. Had a patient on 4 vicodin a day and switched to 10mg q12h and broke out in hives. Less tablets with Oxycontin is better, asked him to tryand convert all vicodin patients to Oxycontin and titrate up. said most patients are on 4 vicodin a day, max, ask why not convert to oxycontin?
PPLPMDL0800000001	Akron	OH	44333	3/6/2000	has used the 20mg tabs q12h post op. More severe pain post op, invasive surgical cases. Find out what types of surgeries using Oxycontin.
PPLPMDL0800000001	Akron	OH	44310	3/6/2000	says using alot of oxy post op, 20 mg q12. still have alof of potential says habit is stopping him from using more. do lunch with staci
PPLPMDL0800000001	Akron	OH	44333	3/6/2000	oxycontin , 80mg q12h for chronic pain.
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	likes to tyr new products;use oxy in wifes clinic;aske him to use oxy in house
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	work ccf in pain clinc has heard of chir and very inter in using it use oxy all the time dt
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/7/2000	Intro chiro, found out basic info;rmation. was planning on bringing in ropi for a trial, convinced him to bring in chiro first because of cost and doesn't have to learn anything new.
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	thought it was funny that he had one pat die on talble skeptdal about chiro and desnt use oxy or any po
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	asked if he would add oxy to post oper orders said no
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	will be key in getting chir used when it's at hospital
PPLPMDL0800000001	Akron	OH	44310	3/7/2000	Scheduled lunch. Also likes Ms Contin. Left Long term nursing home study.
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	doesnt do regional blocks
PPLPMDL0800000001	Twinsburg	OH	44087	3/7/2000	Did in-service on Uniphyl for the consultants. We discussed the additive effects of Uniphyl in low doses. The consultants seem to be concerned that theophylline is out of favor, and the physicians will not agree to change. Jason is a part time consultant, but is also vocal. If we can get him to change, then he will help others to change. Robert Koch, the Branch Manager is not opposed to us trying to get the consultants to change. This facility services about 4000 beds.
PPLPMDL0800000001	Cleveland	OH	44113	3/7/2000	veryinter in chir wants to trylikes bupi
PPLPMDL0800000001	Independence	OH	44131	3/7/2000	specific patients questions to get to oxy and results asked about hte differences between an oxy and duragesic talked about patients wanting the convenience.uncovered some patients that are not doing well.talked about the 3-2 rule and how oxy provides and good plan for all that is involved.june would love to do a program.will need ot get it set for late summer
PPLPMDL0800000001	Akron	OH	44302	3/7/2000	lasked Joe Scaglione if Dr. Leeson or anyone else in the group would be interested in going to Pain Symposium in Bev. Hills. He will call me and let me know.

PLPMDL0080000001	Cleveland	OH	44113	3/7/2000	wont be very influential in regards to chirocaon and doenst rx opioids
PLPMDL0080000001	Solon	OH	44139	3/7/2000	hammer everyday patients and how to dose for the post op
PLPMDL0080000001	Broadview Heights	OH	44147	3/7/2000	Met with Karen parsons with Bernie. We went over JCAHO materials, and asked her to pick 3 facilities to target for Tom Snader. I set up an in-service with her consultants in March and a speaker program in May with Bill Wagley. She knows Tom Snader and thinks very highly of him. We also discussed Uniphyl and the spread. She seemed to like the spread on Uniphyl. We are focusing on Oxycontin first, but we are going to try to convert b.i.d. theophylline to Uniphyl.
	Middleburg Hts.	OH	44130	3/7/2000	scheduled lunches with sfier and spiro. they might be my only in. tried to see bologne again, no luck. talked to Cindy again and said to call her fri. to see if he approves a lunch. will need to go around him if doesn't work. went to pharmacy, sue wouldn't see me
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/7/2000	gen and bid conversion
PLPMDL0080000001	Cleveland	OH	44113	3/7/2000	met with nancy cola and discussed setting up speaker program
PLPMDL0080000001	Akron	OH	44278	3/8/2000	Lunch appt.
PLPMDL0080000001	Cleveland	OH	44113	3/7/2000	lunch with dept very inter in chiro
PLPMDL0080000001	Broadview Heights	OH	44147	3/7/2000	Met with Karen parsons with Bernie. We went over JCAHO materials, and asked her to pick 3 facilities to target for Tom Snader. I set up an in-service with her consultants in March and a speaker program in May with Bill Wagley. She knows Tom Snader and thinks very highly of him. We also discussed Uniphyl and the spread. She seemed to like the spread on Uniphyl. We are focusing on Oxycontin first, but we are going to try to convert b.i.d. theophylline to Uniphyl.
	Cleveland	OH	44113	3/7/2000	wnat pre printed rx pads for ox
PLPMDL0080000001	Akron	OH	44302	3/7/2000	Conies B-Day. Bring the cake. Shari's b-day Thurs.
PLPMDL0080000001	Tallmadge	OH	44278	3/8/2000	Discuss combo's and Oxycontin.
PLPMDL0080000001	Akron	OH	44310	3/7/2000	No nursing homes. Sheduled lunch.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/7/2000	Intro chiro, found out basic info;rmation. he is head of anesthesia and didn't buy into the ropi thing. nice guy but doesn't see a need for chiro. didn't get enough time to get more into it. did approve chirocaine to be brought in for bressi in the pain clinic though.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/7/2000	Intro chiro, found out basic info;rmation he feels the same as his brother doesn't do procedures at high enough conc or volumes to warrant bringing in chiro. need to get more time with him and discuss specific procedures.
PLPMDL0080000001	Akron	OH	44310	3/7/2000	No nursing homes. Sheduled lunch. Nancy the P.A. used Oxycontin for endometriosis surgery last year.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/7/2000	Intro chiro, found out basic info;rmation. says would probably use chiro for all blocks wouldn't pick and choose. says pharmacy would be interested cause of price. talk to Lisa Richardson
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	committed to using oxy has used in past but not lately need to follow up and get more specific pats
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	inter in chiro need to see smith and fisqus and when availb need to come back and sell to ans cost is concern hspol laying off many people
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2000	was able to talk to on phone said didn't have time to come out! Not good, says no to lunches and send him information on chirocaine. I went into the benefits of it and said again to send him info. Try another approach, maybe through spier and spiro. need to call pharmacy and see if they use ropi, forgot to ask him
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	moving to vermont in habbit of per and still under perception oxy stronger than perc;work on chief res to rx gave post surg protocol sheet see if they are using
PLPMDL0080000001	Cleveland Hts.	OH	44118	3/8/2000	Met with Dr. with Bernie. We presented the Uniphyl program. At the beginning, he said he never uses theophylline, and in fact he tries to take pts. off of it. Said has a bad side effect profile. We explained to him the benefits of adding Uniphyl to an already existing regimen in low doses will allow his pts. to breath better. He asked for 3 kits. He said he is open minded. Left him the Rivington asthma study, and the Schultz study. He said he will read them. Will follow-up with him as soon as I receive the kits.
PLPMDL0080000001	Akron	OH	44302	3/8/2000	Dropped off a cake for Connies B-day. We met. Said Happy B-Day. Dr. Connelly's patient was at desk saying that she was to call in a prescription for vicodin.
PLPMDL0080000001	Cleveland Hts.	OH	44118	3/8/2000	Met with Dr. Hwang with Bernie. She presented her Uniphyl program which includes free Peak Flow Meters, and free Uniphyl for 1 month using the PCS cards. Dr. Hwang said he uses theophylline, but most of his pts. are on Theo-Dur or Slo-Bid due to formulary cost pressures. Tol him Uniphyl was on formulary. Explained that by using Uniphyl, could reduce inhaler use by 30% which would reduce costs. He asked for 10 Uniphyl kits to try on 10 refractory pts. Bernie will mail the kits to me. I will follow-up as soon as I get the kits.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	very inter in chiro wanted to know why cmax not the same in pi for s enatomer of bup and levo/ get flyer to promte speaker program
PLPMDL0080000001	Lakewood	OH	44107	3/8/2000	he is very comfortable using OxyContin for all chronic pain. Great writer! Went over using Oxycontin for acute even a couple of days. This is where he likes Vicoprofen. Show our abuse advantages and how we work just as
PLPMDL0080000001	Westlake	OH	44145	3/8/2000	quick hit in the hall, he said he is a big OxyContin user. He keeps forgetting about IR for breakthrough and will often use Percocet for breakthrough
PLPMDL0080000001	Westlake	OH	44145	3/8/2000	he still believes using the patch with OxyContin in combination works best. Show him how the smooth OxyContin delivery is altered with the jumpy Duragesic delivery.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	gave info no response and gave post oper sheet work with res who mostly rx
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	very int in chiro thinks it should replace bupi but she has not power. went over adv of oxy vs per they do acute pain with pca
PLPMDL0080000001	Lakewood	OH	44107	3/8/2000	lunch he is using nothing but Uniphyl when needing theophylline.he is also using OxyContin on a regular basis for his chronic patients. Continue to show benefits to his patients and to him over Vicophren for acute
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	is using put post oper pain sheet protocol in palm pilot see if he has used that regime
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	not inter in discussing chir gave pi and went over info;
PLPMDL0080000001	Parma	OH	44129	3/8/2000	safety in the elderly
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	leaving to do fellow 'ship but listend to info on chir and oxy
PLPMDL0080000001	Brookpark	OH	44142	3/8/2000	he claims that he is doing all he can and that more people are coming in on oxy. need to find something that motivates him and find why his numbers are low
PLPMDL0080000001	Parma	OH	44129	3/8/2000	there does not seem to be much that gets his attention.tried to find what kind of patients and what meds and he said that he gives it to patients that need it. compared oxy to vic and talked about abuse savings and abuse.need to find his hot button and compare and get motivated
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2000	his habit is hard to break.tried to keep it simple and just go over how to write and how to dose.agrees with the concept but can not get over the hump.he is having trouble distuingishing between acute and chronic.saving oxy for the latter
PLPMDL0080000001	Westlake	OH	44145	3/8/2000	quick hit asked through the window if he had tried OxyContin yet and if he has had any problems or call backs. He said so far he put a couple of patients on OxyContin 20mg and no problems or call backs yet
PLPMDL0080000001	Barberton	OH	44203	3/8/2000	definitely wants to use chiro for blocks, need to go to pharmacy and get them to order, said he'd write a letter if they need it. hasn't used oxyfast again since last call reminded of that and discussed using oxy earlier with chronic pain patients
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	he does cost analysis of new drugs and says chir sounds good to him;need to get smith and fisqus on bord not there today
PLPMDL0080000001	Akron	OH	44278	3/8/2000	Discuss f&B @ lunch
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	get on good sid of wendy could be roadblock to appts in or.set up another breakfst and confirm with fisqus speaker for may 9th
PLPMDL0080000001	Cleveland	OH	44106	3/8/2000	STARTING TO USE METHADONE OXY TOO EXPE HAS ONE PAT TAKING 40MG 4 TIMES A DAY;BRING PAT ASST FORM AND GET MORE SPECIFIC ABOUT WHICH PATS AND HOW THEY ARE DOING ON METH;PRESENT CHIRO DIDNT COMMITT TO USEING HAS READ ABOUT IN JOURNAL;S
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	went over chir with pat and xoy wiht res doing journal club at moxie on 29th
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	see if he is going to training on chrio and follow up on speaker;secured speaker for may 9th;no one is able to go to train the trainer pro in march;thinks chir will be usefull inregional blocks for more security;has ropi on formal but dont use much cause of cost;
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	bagel in or set up evala of chiro and follw up on speaker program;
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	spoke with many res dr omally and dr sikoto just came back form ccf where they are using alot of oxy
PLPMDL0080000001	Lakewood	OH	44107	3/8/2000	he wanted some Senokat to sample to some of their customers. He will recommend it to all opioid patients
PLPMDL0080000001	Lakewood	OH	44107	3/8/2000	HE SAID HE WILL ORDER oXYFAST for his next narcotic order
PLPMDL0080000001	Akron	OH	44333	3/8/2000	oxycontin vs duragesic.
PLPMDL0080000001	Akron	OH	44333	3/8/2000	surgical lounge
PLPMDL0080000001	Akron	OH	44333	3/8/2000	he is writing oxycontin for some of chronic pain patients and a few post op patients. Still writing vicodin the day before surgery cases and said the call in refill for vicodin not oxycontin. Brings the patients back around 10 days latter.
PLPMDL0080000001	Parma	OH	44129	3/8/2000	talked about safety esp in the elderly.seems like most of his darv is in that class.talked about making oxy as mild or as strong as he needs it to be.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	main concern is cost he is director of dpt but not advoc for meds could put stop to it so sta on his good side
PLPMDL0080000001	Akron	OH	44310	3/8/2000	Scheduled lunch. Will see if not busy when I stop by.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	only uses 10mg of oxy
PLPMDL0080000001	Westlake	OH	44145	3/8/2000	he said he is using all OxyContin with Percocet for breakthrough. Keep reminding him about OxyR
PLPMDL0080000001	Tallmadge	OH	44278	3/8/2000	One week in Tallmadge, one week in Kent. Scheduled Lunch. August earliest appt.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	uses oxy when he thinks he needs opiod says he consults pat theretofre they dont complain of pain;
PLPMDL0080000001	Tallmadge	OH	44278	3/8/2000	One week in Tallmadge, one week in Kent. Scheduled Lunch. August earliest appt.
PLPMDL0080000001	Cleveland	OH	44109	3/8/2000	doest plastics is using xoy on hand patietns doent use in house cause residnets rx;need to do dad will be put on oxyc for back pain
PLPMDL0080000001	Westlake	OH	44145	3/8/2000	he only used OxyContin for cancer. he was aware that nonmalignat was very appropriate. Went over the areas where he uses Vicodin like back pain and severe arthritis and some post op procedures. He said he understood now how OxyContin could be very beneficial for those patients
PLPMDL0080000001	Akron	OH	44333	3/8/2000	what is a common procedure that is not very painful, that pts are given vicodin that he is willing to switch to oxycontin? patient type that he is using oxycontin 1-3 10mg tabs q12h post op are patients that have not been on another opioid, mainly vicodin for pain.
PLPMDL0080000001	Northfield	OH	44067	3/9/2000	bridge to oxy add on with nsaid: he is getting good results when he uses uni in his copd.recognizes the lack of inhalers in lungs and is using qd in the evening.need to get specific with patients.and bridge to oxy success with it.calling in vic is biggest reason to use but jcaho may be a way to get in to more business.



PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	afraid to prescribe opioids.
PPLPMDL0080000001	Parma	OH	44130	3/9/2000	Tentative presentation with Dr. to one of the IM teams at Parma. Got to speak with Dr. after the in-service. She is planning on leaving Kaiser in about 4 month. She is planning to attend TTT in a few weeks. Dr. is not an orthoped. She is a physiatrist.
PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	Nursing home dr. I need to hone in on nursing home patient care. They think duragesic is easy. Wants a patient contract.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2000	need to get inservice on second floor he seems less inhibitive to use than panigutti.need to find a hot button because he does not seem to care about f/b.more for himself
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/9/2000	Couls use more Uni. Doesn't totally buy into differences. samples will help him remember.
PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	No nursing homes, Lunches only. Not scheduling until after July.
PPLPMDL0080000001	Barberton	OH	44203	3/9/2000	leaving oxycontin to go to duragesic patch, patients becoming tolerant to oxycontin and having to take alot of pills, also said more cost effective at higher doses.
PPLPMDL0080000001	Parma	OH	44129	3/9/2000	says in kent on wed afternoon in the surgery center and in indepenence mon, tues. using oxy for chronic pain but needs to start earlier., discussed using oxyir in place of vic
PPLPMDL0080000001	Cleveland	OH	44109	3/9/2000	hasnt been using as much lately;did talk on epidurals and discussed naropin
PPLPMDL0080000001	Lyndhurst	OH	44124	3/9/2000	Was vague when asked about specific patients. Asked him if he has used OxyIR and FAST. What doeses? Also discussed speaker program for tumor boards. He wants me to deal with Ilona.
PPLPMDL0080000001	Parma	OH	44130	3/9/2000	Possible in-service for one of the Parma IM teams. Will discuss Oxycontin. Got to give 15 minute presentation on Oxycontin to the IM team led by Charles Duncan. I discussed the niche to place Oxycontin, since it is not on formulary. I said for renal disease pts., for pts. on ATC APAP and for morphine intolerant pts. Oone nurse asked about tolerance. Explained that tolerance to opioids usually means disease progression. Left all participants the Oxycontin Product Datya Brochure. Will do another in-service for Dr. Greaser's team next week.
PPLPMDL0080000001	Euclid	OH	44119	3/9/2000	Find out who else is involved in pain task force and try to bring them a program.
PPLPMDL0080000001	Beachwood	OH	44122	3/9/2000	Dr. Hall said he is using a little more Oxycontin since the last time we spoke. He said his partners told him he was missing the boat a little if he refused to use opioids. He is the medical director of two nursing homes. he has about 100 nursing home pts. Madonna Hall is one of his nursing homes. left him the Caldwell study. He is looking for funding for his Web site. He gave me a list of great nursing home physicians who are on the medical board for the development of this web site. I will follow-up with these physicians.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2000	second floor inservice using with younger patients and very hesitant to use in the elderly.the yare going to expand their services and start going to other offices
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	crna at charity need to get help with dr bastulli;iner in chiro but dont do that much regional blocks
PPLPMDL0080000001	Cleveland	OH	44113	3/9/2000	got post ope order sheet thought good idea to add oxy but then seemed not want to do it;discussed dura patch cost and onset of action
PPLPMDL0080000001	Rocky River	OH	44116	3/9/2000	quick hit he is stopping all appointments. He said he still uses OxyContin and said he is only using the patch for those who can not swallow
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	inservice in aneset and or docs
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	inser with Shs skilled nursing floor said they would recemend xoy for sickle cell
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	need to come back and speak with mandell and bastulli
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/9/2000	Stocking OxyIR and FAST. Senekot samples on counter.
PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	coupponed products on shelf, left samples and product line sheet.
PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	coupponed senekot products
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2000	identifying patients that can have oxy add on.he feels he is using all he can.does not like to be hard pressed
PPLPMDL0080000001	Maple Heights	OH	44137	3/9/2000	need to get additional information about scheduling and find a way to make him more comfortable with writing talked about abuse savings and labeling changes.does not like c2's
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	hardly does any regional blocks:wont be very helpful and doesnt use po's
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	not that inter in chiro need to see bastulli and mandel
PPLPMDL0080000001	Tallmadge	OH	44278	3/9/2000	Nursing home dr. I need to hone in on nursing home patient care. They think duragesic is easy. Wuse used to work for Purdue. Thinks Duragesic is easy. Did not know the chiclet story. Wants patient/Dr. contract.
PPLPMDL0080000001	Cleveland	OH	44113	3/9/2000	asked about adding oxycon to post oper ord has vic andper on he said talk to marie:introd chiroc
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/9/2000	is waiting until ropi is approved then he will come back with cheaper option to make himself look good;dr group is inter in chiro
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2000	patients and procedures in which he uses oxy. wants money for toys for indian program.
PPLPMDL0080000001	Cleveland	OH	44115	3/9/2000	very helpful but not influential not a partner in group ;no po's written
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2000	asked for chiro support in the hospital, wants to try first on blocks in practice and will then decide. uses a little oxy, not as much as spier, pushed for when patient needs atc
PPLPMDL0080000001	Euclid	OH	44119	3/9/2000	Try to identify one pt type who would benefit from Oxy.
PPLPMDL0080000001	Parma	OH	44129	3/9/2000	feels that oxy is having alot fo se and getting call backs.does not realize he is getting just as many with vic because nurse takes those calls
PPLPMDL0080000001	Akron	OH	44312	3/9/2000	oxycontin for cancer pain, thinks more addicting then even percocet.
PPLPMDL0080000001	Beachwood	OH	44122	3/9/2000	Lunch for the Dr. and staff. Will continue to discuss use of Oxycontin the nursing home. Dr. said he has about 85 nursing home pts. He said he is using Duragesic in the nursing home, but says that he uses the oral route first because it is easier. He said he place a very bad low back pain pt. on 10mg q12h Oxycontin recently, and the pt. did great. Next time, will need to discuss how long he will wait before he places a pt. on Oxycontin.
PPLPMDL0080000001	Cleveland	OH	44113	3/10/2000	may rx oxy today and iner in chiro
PPLPMDL0080000001	Cleveland	OH	44106	3/10/2000	still needs to use more oxy not in habit
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	not feeling well today;inter in chiro wont be champion need to keep working with her on xoiy
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	may go to train the trainer very hot on chiroca will be champion for formulary
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	wants help with golf outing;does lots of reserarch;
PPLPMDL0080000001	Oakwood Village	OH	44146	3/10/2000	cought up with what is going on in the local hospitals.very neg about med.trying to stick to f/b
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	discussed durage and how its not conv and doestn avoid po;was on her way to do block with dr sogal very inter in chiro
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	inter in chiro and need to get money for fp conversion;says he doesnt use oxy for shingles or any opioids
PPLPMDL0080000001	Cleveland	OH	44119	3/10/2000	Met Dr. Thomas. Also met Donna. She is one of the nurses. Discussed Oxycontin with Dr. Thomas. See notes on her.
PPLPMDL0080000001	Beachwood	OH	44122	3/10/2000	Went to see Jenny. She was in a meeting. Saw Angie, the patient care coordinator. We set up a rescheduled in-service for March 31.
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	need to go there 745 ;to catch ans before they go to or
PPLPMDL0080000001	Cleveland	OH	44106	3/10/2000	ortho brought invitations to dept on 6th fl hanna good place to catch attendings
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	bagels at 730 code for room 23;go to ans first
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/10/2000	multi tablets and non mailg data talked about using a med that matches his talents and efforts.not using old methods why use old drugs
PPLPMDL0080000001	Parma	OH	44129	3/10/2000	finging out that he is on some important committee at the hospital.will need to follow up to see if he can help
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	doing block with markaine will try chir when avail
PPLPMDL0080000001	Cleveland	OH	44106	3/10/2000	will not be able to attend dinner;using oxy need to find out how to get it on standing orders
PPLPMDL0080000001	Cleveland	OH	44195	3/10/2000	very inte in chiro ;discussed oxy and how to dose and highest dose;
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/10/2000	he has wonderful pain management ideas.he sais that he is using alot of oxy.went over ir and fast and titration.need to find if what he is saying is accurate on the pharmacy level.need to be persistant in visits because rapport can go a long way especially in inservicing department and new radiation facility.
PPLPMDL0080000001	Cleveland	OH	44119	3/10/2000	Met Dr. for first time. We discussed Oxycontin. She really likes the medication. She says that pts. seem to have fewer side effects with Oxycontin than morphine. We discussed using breakthrough meds as titration guides for the long acting. I showed her the 5th Vital Sign clipboards. She wanted about 10 of them for the 3 different wings of the hospice house. Dr. is leaving on Vacation for a week. Goning to Disneyland. So is Donna.
PPLPMDL0080000001	Westlake	OH	44145	3/13/2000	<b>he likes the idea of slow sustained release less abuse. He wants to speak for us</b>
PPLPMDL0080000001	Westlake	OH	44145	3/13/2000	he said he writes Duragesic for his patients who have a hard time swallowing. He also writes it with OxyContin. Went over some of the disadvantages of the patch and the ad vantages of starting and staying with OxyContin
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	what is the difference between a vicodin pt and oxycontin pt? oxycontin is for patients that need alot of pain medication, using 10mg tabs 2 at a time. Some apprehension with going to 3 tabs yet gives vicodin 2 tabs q3-4 h. Patients want vicodin and oxycontin does not give the buzz. Oxycontin is reserved for more difficult patients.
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	he said he understands why with generic the patient is not getting an exact conversion of theophylline and it will vary. He said he will stick more with Uniphyll.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	vicodin is still the drug of choice. Oxycontin is being reserved for wrist fusions and more invasive procedures. Carpel tunnel and burr removal uses vicodin. thinks oxycontin is stronger than vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	she said she is mostly using OxyContin for severe arthritis type pains. She is now also using it in place of Vicodin for fractures. Talked about more acute pains like kidney stones. She agreed to use it there. keep expanding her
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	Talked about the conversions of short acting to OxyContin (Vicodin, Percocet, T3)
PPLPMDL0080000001	Westlake	OH	44145	3/13/2000	went over advantages of OxyContin for post op vs. short acting. How patients will benefit and will be able to rest and sleep through the night.
PPLPMDL0080000001	Cleveland	OH	44107	3/13/2000	he asked about Louie Lajo and said he supports OxyContin said good drug as well as OxyIR. He doesn't get Dr. Diamantis' patients and won't bring in OxyFast unless he sees a script.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	hand surgeons and plastic surgeons.
PPLPMDL0080000001	Fairlawn	OH	44333	3/13/2000	senokot-s. oxycontin for post op pain.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	senokot-s against metamucl.
PPLPMDL0080000001	Tallmadge	OH	44278	3/13/2000	Rimedio writes. Not in on Mondays.
PPLPMDL0080000001	Westlake	OH	44145	3/13/2000	quick hit. he said he is switching a lot of his Percocet patients to OxyContin. Stop in next week to set up a breakfast
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	patients that he is having trouble controlling on vicodin then he will try on oxycontin. Vicodin is being written before surgical cases and concern with oxycontin is no refill after 7 days. I asked him to write 10 days worth until they come back in. he said he will think about it.
PPLPMDL0080000001	Tallmadge	OH	44278	3/13/2000	No lunches in the month of march. They are working thru their lunch hour. Very busy. I scheduled a lunch.
PPLPMDL0080000001	Tallmadge	OH	44278	3/13/2000	No lunches in month of March. Thet are working thru l.unch. Lunch appts only

PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	he said his patients seem to do best with Vicodin. He is comfortable writing it and knows how to write it. He said he has used some OxyContin in the past but not a lot. Went over the advantages to his patients with OxyContin . Showed him the conversions and he said he will give it another try.
PPLPMDL0080000001	Euclid	OH	44119	3/13/2000	Still thinks that it is too potent. Is blowing me a lot of smoke.
PPLPMDL0080000001	Akron	OH	44312	3/13/2000	vicodin is for acute pain after NSAIDS, most commonly treats low back pain. lw back pain study.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	address tolerance, ask at what dose will you consider leaving oxycontin? What patients are on vicodin for more than a few days? what patients are not being controlled on inhalers? highest patient 360mg q12h for severe back pain. He said around 2 80mg tabs q12h then thinking about tolerance.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	titrated the patient from 40mg tid to 80mg q12h. Concern with titrating patients from 40mg to 80mg q12h.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	what type of cases using oxycontin on? oxycontin for severe pain cases. Vicodin is a habit, and he asked me if I wanted him to write more oxycontin? 2-3 10mg tabs q12h post op. Stamped rx pads with oxycontin 1-3 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	patients that have not been taking vicodin before procedures. Oxycontin 1-3 tabs q12h. Mentioned preoperative use.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	placed for most painful procedures, also has used the patch. Vicodin 1-2 tabs q4h. Concerned with patients taking oxycontin more often than q12h.
PPLPMDL0080000001	Akron	OH	44333	3/13/2000	what distinguishes between using oxycontin and vicodin? carpal tunnel patients get darvocet. Patients are getting 2 10mg tabs q12h and on occasion get a third tablet. Ibuprofen every 4 hours. Carperl tunnel and cyst removal may even get vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	he said he mostly uses OxyContin for chronic problems. He said that it has not worked as well as Vicodin for post op. He said he writes it 1-3 q12 h. Then he said his Vicodin post ops often take 2 every 4 or 6 hours. He then realized that he was under dosing with OxyContin. He said he will now try it in the range of 30-40 mg q12h. For his difficult patients he will write it 20mg 1-2. For the chronics he has begun to write OxyR for breakthrough he said he tried OxyContin on a few patients and did not get good results. He wrote it 20mg 1-2 q12h and the 40mg did not even phase them. He switched them to Percocet 1 every 4hours and they were fine.
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2000	vicodin is the habit, he said after NSAIDS sends them home with vicodin and in house give demerol. I asked what concerns he has and he said none, vicodin is a habit. Abuse is a concern. Used the titration guide to compare oxycontin with vicodin and then the PI to show less abuse potential. I asked him to use it today would not commit to a patient but I said the habit needs to start today.
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option. Caldwell reprint, not thinking of oxycontin after nsids, patients are already on an opioid before going to oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option.
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	<b>discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option. put a patient on 20mg q12h that had been on vicodin for a while and said patient doing well, likes less abuse liability and q12h dosing.</b>
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option. patient on oxycontin is not responding to anything for bad back, female patient. 20mg q12h. Not thinking about oxycontin for acute pain, oxycontin after short acting q12h advantage for sleeping through the night.
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	<b>discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option.</b>
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	<b>discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option.</b>
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	<b>discussed oxycontin for acute pain or right after nsids. not thinking for acute pain, hit onset of action within one hour. Compared relative potency with vicodin. If going to use an opioid oxycontin has less abuse potential and improves quality of life. oxycontin first opioid option.</b>
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	wont be the first to try new product will need to talk to peers first does pain mgmt but no po meds did in past and doesnt like all the calls
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	treating more chronic pain than short term pain. Oxycontin is being reserved for more chronic pain and vicodin for acute pain. So patients are being started on vicodin first then going to oxycontin if need to stay on opioids.
PPLPMDL0080000001	Independence	OH	44131	3/14/2000	he is new to the group, coming from the c.chc likes oxy and does not like duragesic except for those few that truly can not swallow, does not agree with the way that other members in the group does pain, he feels that oxy is expensive, need to make sure that he does not follow in other patterns, has several patients at marymount on oxy and will need to follow up with cathly to find specifics.
PPLPMDL0080000001	Akron	OH	44240	3/14/2000	He is not located @ Summa although his name is on the door. His main calling center is at St. Thomas.
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	quick hti on prod on his way into or
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2000	need to make inservice date with amy
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Scheduled Lunch. No Appts. Only way to talk with D
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	inter in chiro also wrks at ccf strongsville; wont be that helpful in getting on formulary; says dr abrogoff thinks she has more power than she does
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Made a luncheon appt. With Ciraldo. He is easier to get an appointment with.
PPLPMDL0080000001	Euclid	OH	44132	3/14/2000	Got the old Oxy-good stuff line and he went into OR.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Scheduled lunches. You talk for 15 minutes and out you go. He makes hospital rounds at lunch. No appts. I gave him a documentation kit and uniphly card to sign. he likes the products.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Scheduled lunch. likes lots of Senekot-S.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Seemed very interested in nocturnal sleep with uniophyl. I him a study on noncturnal sleep with uniophyl. He asked if he could keep it.
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	Residents lunch. Surgical. Left ST. Dr Chari. Find out if it got used
PPLPMDL0080000001	Euclid	OH	44132	3/14/2000	Seems to be ok. Didnt want to talk about product much.
PPLPMDL0080000001	Cleveland	OH	44128	3/14/2000	trying to make him think about spec patients in which oxy and uni could be added on
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Can pick up and go to pain symposium. Would love to learn more about the uses for Oxycontin. Also wants samples of Senekot S.
PPLPMDL0080000001	Parma	OH	44129	3/14/2000	following up from lunch, says he is using a little more oxy but still has alot confusion regarding product. discussed half life of oxy vs vicodin. uses mostly lido in blocks, doesn't seem to be a big target for chiro. set up another lunch to get more time
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2000	went to medical ed but David has done a few grand rounds in the last year. opening an ireland ca center soon, went after a palliative lecture.
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	breakfaset with anset and surg med students
PPLPMDL0080000001	Garfield Heights	OH	44125	3/14/2000	lunch with entire dept need to set up another very effective with psf rep david; spoke with marti in pacu to get nuresse to suggest oxy psot op thinks it would be great for same day surge
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	dr rothfusz not in went over chir with crna's and dr gupta and youngstrom; would like to try thinks eric will ask for ropi on form and then come in with chiro as cost savings to make himself look better. find out status of p&t committe
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Gave samples, will promote.
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	oxycontin for post op pain.
PPLPMDL0080000001	Akron	OH	44308	3/14/2000	Gave samples, will promote.
PPLPMDL0080000001	Garfield Heights	OH	44125	3/14/2000	he was pretty receptive. he is using in the pre opt but complaining about nausea. asked him whether the nausea is coming from pain med or the anesthesia. talked about giving anti emetic but he feels that this would be
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Seemed very interested in nocturnal sleep with uniophyl. I him a study on noncturnal sleep with uniophyl. He asked if he could keeo it. I gave him one for kretchmer too
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	may be hlphl when chris is on fomr; mentioned astra-zenca rep coming soon to discuss naropin
PPLPMDL0080000001	Akron	OH	44314	3/14/2000	answers to the questions: What are the new JCAHO standards that are going to be implemented? and Do we have a 5th vital sign assessment scale? after nsids she goes to darvocet on an as need basis, then tylenol/codeine until the patient is taking 4 tablets a day, if on an as need basis then will keep them on a short acting medications. Next step will be oxycontin
PPLPMDL0080000001	Akron	OH	44314	3/14/2000	following dr richmonds lead. Short acting after nsids and in past when taking 4-6 tabs a day he would still keep them on short acting reserving oxycontin for more severe pain cases.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Scheduled lunch. likes lots of Senekot-S.
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	wants to use says they have to play games with pharmacy; ed boland need to talk to
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	follow up for chiro evaluations and discuss post oper orders; astra rep coming in next wk to discuss addition to formulary of naropin; wants to look like hero so he will get naropin approved and then swtch to chirocaine; need to follw up with oxy to pacu order sheets; see jeannette on 4ht fl in charge of that
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	says need to talk to hinda she seems to have all the power this group will be tough they dont seem to wrk well together
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2000	met at huron hos teaching residents is familiar with oxy has heard abt at va goes all over;
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	General & Colon & Rectal Surgeons, Surgical Endoscopy. Made lunch appt. The rest of his colleagues are in Montrose at the Akron General Wellness Center. He is the main D
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2000	Went over resources available for pain mgmt inservices. Also slide kits.
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	says he'll use no post oper order sheets follw up and wk with david to see if he has used; uses toradol and codeine
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Want plenty of Senekot S. Will also take senekot, since it has coupons. Debbie is the Nurse. scheduled lunch.
PPLPMDL0080000001	Cleveland	OH	44128	3/14/2000	identified a couple of patients that can have uni added on to the regiem
PPLPMDL0080000001	Cleveland	OH	44129	3/14/2000	likes to use the ocmbs interested in acet toxicity; need of follow up and get him over to oxy
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	wants infor on toxicity of tylenol passed on to david who will bring to him
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2000	mostly use oxy out of house will come to dinner on may8th
PPLPMDL0080000001	Akron	OH	44308	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Talk with Linda surgical Nurse on W/F. Dr. Weiner doesn't talk with the drug reps.
PPLPMDL0080000001	Akron	OH	44304	3/14/2000	Scheduled Lunch. No Appts. Only way to talk with D
PPLPMDL0080000001	Barberton	OH	44203	3/14/2000	the patch is being pushed for other pain syndromes for cancer patients. titration principles of oxycontin vs the patch.



PPLPMDL0080000001	Euclid	OH	44117	3/14/2000	Same old story. Uses, titrates, breakthrough.
PPLPMDL0080000001	Akron	OH	44310	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/14/2000	does use oxy pre andpost oper on gall bladders says it causes nasuea discussed could be anesthetic and giving compazine;no post oper orders ;uses darv for breakthrough told him he could avoid jsut add antohther 10mg use oxy 10 1-2 q12
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/14/2000	is interested in trying chiro for blocks but says I need bolognes approval first to bring into pharmacy. using oxy, but doesn't buy into the q12 dosing. uses 20-30 mg. went into delivey system but ended up with whateve makes him happy
PPLPMDL0080000001	Cleveland	OH	44125	3/14/2000	he is using toradol in the post op setting and sometimes darvocet.went over q12 dosing and how to match pain med to pain need.
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	Dr. attended in-service. She said she has some pts. on theophylline. She didn't appear to be sold, but didn't say much to give any indication why.
PPLPMDL0080000001	Akron	OH	44310	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Euclid	OH	44119	3/15/2000	Carolyn said they were too busy. Said hello and left indigent patient form.
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	Dr. attended the in-service. She said she received my last Uniphyl letter. She didn't say much at this in-service.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	listend to presentation on chiro no opinon shared
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	Dr. was the vocal one. He said that he does not use a lot of theophylline because of the side effects and the drug-drug interactions. I gave him the Uniphyl card that shows the drug interactions. He looked at it and said that they don't really write that many of them anyway. He seemed willing to try in on some pts. Next time, will try to get pt. specific.
PPLPMDL0080000001	Westlake	OH	44145	3/15/2000	passed him in the hallway he said he put a new patient on OxyContin this morning with IR for breakthrough
PPLPMDL0080000001	Akron	OH	44302	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	This is Medical Meeting Day. Will be able to present in-service to all medical staff. Will discuss outcomes study with Uniphyl. Dr. attended in-service on Uniphyl. He heard me speak of Uniphyl in the past so he didn't say much. He did however say that he started a pt. on Oxycontin this morning.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	safety not concern uses lido for c'section and 1/8% for lab and deliv
PPLPMDL0080000001	Euclid	OH	44119	3/15/2000	Still using Oxy q8. Something about the mgs number bugs him. Tried to point out the differenes in the delivery system from MSC but I don't think I really got there.
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	Did in-service on Uniphyl. Went over the Martin-Pak study and showed them what happens to lung function as a result of converting from b.i.d. to Uniphyl. Also went over the Karpel study to show how lung function improves when Uniphyl is added in to the inhaled regimen they are on. See specific Drs. as to what they said.
PPLPMDL0080000001	Euclid	OH	44119	3/15/2000	Discussed patients having to be sent to pain mgmt. This is coming from UH people. Doesn't want us to intervene at all. Dr Winer will give ou names of people on pain task force.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	he thought safety was concern of all he was most interested wanted references so he could look up info
PPLPMDL0080000001	Akron	OH	44333	3/15/2000	caldwell reprint. use after Nsaids, not quite comfortable will go to darvocet of fiorist first then oxycontin or vicodin.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	safety not concern use very low doses of bupri in l&d and lido in c'section.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/15/2000	thinks Purdue should take a more educational role in promoting chiroca in training physicians how to do regional ans because very few are;he would like to be a consultant in training other docs how to do it;cost per min in or is 15-50 dollars if pat goes under reg ans before they go in or it saves alot of money;aske how quickly his pats get oper on once they go into or.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	has had one overdose of bupri and pat recovered;safety not concern of hers;use llocaicne in c'section casue fast onset
PPLPMDL0080000001	Akron	OH	44320	3/15/2000	Pat sat in on in-service. She did not say anything and I didn't ask her who she tried on Uniphyl. I will next time.
PPLPMDL0080000001	Akron	OH	44310	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/15/2000	followed up with ans regarding chiro need formulary binder
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	breakfast with obgyn anesthesia not that hot for chirocaine unless it's cost is closer to bupri
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2000	is not comf going higher than 80mg went over pi with 720mg used in studies;see if he will go higher
PPLPMDL0080000001	Akron	OH	44313	3/15/2000	left him with some of the new jcaho stuff.talked about slides for speaking and how much stuff he is getting from other companies.add on approach and when and how will have to be be gone over again
PPLPMDL0080000001	Akron	OH	44310	3/15/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/15/2000	doing reg ans would like add traing and thinks they should put epid in earlier for c'sections and use oxycont next meetin may 17th
PPLPMDL0080000001	Akron	OH	44333	3/15/2000	oxycontin is being used more for acute pain but only if the patients need to take atdc opioids, may give vicodin on as need basis.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/15/2000	would nto get specd with pain pats says eh uses oxy and was inter in chiro
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/15/2000	got him to talk about a couple of patients that are having a diff time on the combos and how to convert to oxy
PPLPMDL0080000001	Westlake	OH	44145	3/15/2000	he said that he would like to speak for us. He has nothing but great things to say about OxyContin for cancer.
PPLPMDL0080000001	E Cleveland	OH	44112	3/15/2000	Used Uni when he found samples. Keep reminding him.
PPLPMDL0080000001	Richmond Heights	OH	44143	3/15/2000	Has only one pt on Oxy. Refers to Dr. Yokiel. Once he believes they need more than occasional Vic he makes them go to pain mgmt.
PPLPMDL0080000001	Richmond Hts	OH	44143	3/15/2000	Tried to find out what the difference btwn Oxy pt and Duragesic pt is? He gave me the corporate line about. No pts who can swallow on Dur. Nurses say that he uses Dur and Oxy together.
PPLPMDL0080000001	Akron	OH	44333	3/15/2000	vicodin is after nsaid and then oxycontin, still feels oxycontin is stronger than vicodin. caldwell reprint but the comparison was with percocet and not vicodin.
PPLPMDL0080000001	Akron	OH	44333	3/15/2000	starts with oxycontin for more acute or short term opioid use, but when tutrating with oxycontin after 80mg he will go to the patch tolerance and not comfortable with titrating up past 80mg q12h.
PPLPMDL0080000001	Akron	OH	44333	3/15/2000	abuse is the issue with oxycontin vs the patch. just had a patient overdose on oxycontin, said gave 90 pills on friday and had only 39 by sunday, patient is in the psych unit. mentioned the hypovenelation and the black box warning with the patch but said once put it on the patients body adjusts, He did say that all short term and patients at edwin shaw get oxycontin for ease of titration.
PPLPMDL0080000001	Akron	OH	44302	3/16/2000	Discuss where he uses opiods. Bring reprint on chronotherapy for uniphyl.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/15/2000	wnts to know if at what dose a chronic non malagant pain pat should be stopped on opiod so receptors sites can recover;discussed toler vs psedo tole did not help too much;wnet over time and useing higher doses and breakthrou;nose had one pat who called today on 10mg q12 not wrkg went to q8;see what he does next
PPLPMDL0080000001	Richmond Hts	OH	44143	3/15/2000	Uses Vic and Per. Is not confident with dosing and 12h duration. Left before we had finished.
PPLPMDL0080000001	Parma	OH	44130	3/16/2000	Tentative presentation to one of the Parma IM teams. Met with Dr. She is going to TTT next week. Explained to her that we need physiatrists to spread the word of proper pain management. She seems like she wants to speak for us. Will follow-up after TTT. Will also do another in-service for Cleveland Heights next month.
PPLPMDL0080000001	Parma	OH	44130	3/16/2000	Possible in-service on Oxycontin to one of the Parma teams. Got to present to Dr. Greiser's team. Dr. Greiser is on the P&T committee. I discussed pain management and the use of opioids. I handed out Oxycontin
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2000	what type of patients to use and how to dose compared to vic
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2000	hard to get him to open up.short facts about how to use and where
PPLPMDL0080000001	Parma	OH	44129	3/16/2000	he is skeptical,pain management is important to him.uses t3, vic and perc.talked about potency and strength and how he can use oxy in place of all three of those meds.he had several questions about breakthru and what would happen if he misses the dose.he has four offices
PPLPMDL0080000001	Barberton	OH	44203	3/16/2000	says that he will talk to midian about chiro for blocks but still doesn't see a need in hospital for epidurals. says they don't use high enough concentrations or volumes to worry about safety.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2000	talked to him and a couple of his north hill partners.talked about being able to get a precise dose and how you can match it to pain need and how you can get less call backs.set in their vic ways
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2000	he is getting good results.less call backs and an easier time for him.will need to get his help wit hothers in the group.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2000	wet over differences between chronic and acute.he is not using for acute and saving for more severe
PPLPMDL0080000001	Barberton	OH	44203	3/16/2000	called Lisa Hoisington to order chiro for blocks to trial against ropi. committed to attending dinner program in May. discuss oxy vs. blocks trying to get idea when he decides to block rather than oral route
PPLPMDL0080000001	Akron	OH	44309	3/16/2000	Find my way around again, Ran out of time.
PPLPMDL0080000001	Akron	OH	44308	3/16/2000	Has 80mg on shelf only. No 10mg, 20mg, 40mg, just 80mg. Wow!
PPLPMDL0080000001	Akron	OH	44307	3/16/2000	Made an appt with Joe to discuss grand rounds
PPLPMDL0080000001	Akron	OH	44308	3/16/2000	Dr. Thomas Vetter was not in. Called Lisa and she is responsible for Dr. Vetter since he is an anesthesiologist. This is a Pain Clinic.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2000	bagels in surgery lounge.found new ent freidman that has potential
PPLPMDL0080000001	Akron	OH	44333	3/16/2000	poop kits. oxycontin for post op pain, not thinking long acting for acute pain.
PPLPMDL0080000001	Barberton	OH	44203	3/16/2000	talked to Debbie Bevers in medical education about setting up grand rounds for pain managment. gave her examples of topics and will check openings and call me.
PPLPMDL0080000001	Barberton	OH	44203	3/16/2000	met with Cheryl Boswell, also a patient of midians, how convenient. will order chiro for him to use in pain clinic and evaluate from there. they had ropi samples but never added to formulary, hudson didn't see a need.
PPLPMDL0080000001	Akron	OH	44307	3/16/2000	June Hurst. Retires in April. Will coordinate grand rounds. Told me Dr. Connelly is big in Grand Rounds. August 2 &16, and Dr. Croft is in charge Perelman program Oct 11
PPLPMDL0080000001	Akron	OH	44307	3/16/2000	Have to look again, I couldn't find it while roaming the quarters.
PPLPMDL0080000001	North Royalton	OH	44133	3/17/2000	talked about his duragesic use and he admits that it is declining, talked about his perception of ease of use and not morphine or not an opioid.3-2 rule and how a plan can help with all involved
PPLPMDL0080000001	Cleveland Hts.	OH	44118	3/17/2000	Met with Dr. He said he placed 2 pts. on Uniphyl today. He reminded me that he prides himself in being open minded. I also gave him 3 Uniphyl pt. starter kits as he requested.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	3/17/2000	Met with Dr. Hwang. I gave him 10 of the Uniphyl pt. starter kits. He already had 2 pts. targeted for Uniphyl. Will need to find out how many are conversions and how many are new.
PPLPMDL0080000001	Akron	OH	44307	3/16/2000	Found this dept. in Hospital and need find key people.
PPLPMDL0080000001	Akron	OH	44302	3/16/2000	Dr. Croft in in charge of perlan pro gram Oct 11, and they will need a speaker. Dr. Connelly and Dr. Petrus are in charge of grand rounds August 2 & 16. Suzanne Nesbitt is responsible for lecture programs as well
PPLPMDL0080000001	Stow	OH	44224	3/16/2000	talking about the differences between oxy and vic patients and how there really isnt alot of differences between acute and chronic and how you go about it. short acting properties
PPLPMDL0080000001	Barberton	OH	44203	3/16/2000	oxycontin for cancer pain or more severe chronic pain patients. oxycontin and the patch for cancer pain.
PPLPMDL0080000001	Stow	OH	44224	3/16/2000	talking about the differences between oxy and vic patients and how there really isnt alot of differences between acute and chronic and how you go about it. short acting properties.need to ifnd why he is using vic and how important is the fact that it can be called in
PPLPMDL0080000001	Cleveland Hts.	OH	44118	3/17/2000	Followed up with Drs. Hwang and Goldfarb to give them the Uniphyl pt. starter kits.

PLPMDL080000001	Barberton	OH	44203	3/16/2000	mentioned the use of a couple of opioids used together to better controll their pain with minimizing the side effects, at what dose of oxycontin are you adding on and what are you seeing that you no longer feel free to titrate up? at what point do you no longer feel comfortable with titrating oxycontin? and add on another opioid? talked more about developing the palliative care unit. after 80mg q12h considering adding on another agent.
PLPMDL080000001	Warrensville Hts	OH	44122	3/17/2000	use 50mg dem tid for pat who is allergic to everying
PLPMDL080000001	Westlake	OH	44145	3/17/2000	he was very grateful that we are donating to their program. He said he is very happy with OxyContin and using IR with it . He would like some preprinted pads if we can get them
PLPMDL080000001	Akron	OH	44305	3/17/2000	Does not see reps. Will take literature and call if they have questions. Ask Bill if I can do anything with these physicians. No lunches.
PLPMDL080000001	Akron	OH	44305	3/17/2000	Does not see reps. Will take literature and call if they have questions. Ask Bill if I can do anything with these physicians. No lunches.
PLPMDL080000001	Mayfield Hts	OH	44124	3/17/2000	not going to train the trainer
PLPMDL080000001	Mayfield Hts	OH	44124	3/17/2000	chiro will go to pnt next meeting see if he recieved formaluy binder
PLPMDL080000001	Warrensville Hts	OH	44122	3/17/2000	will be going to train the trainer need to use him to speak
PLPMDL080000001	Cleveland	OH	44115	3/17/2000	Had lunch with Pam Tropanio. We discussed the dinner program we will be having on Thursday. We also discussed the use of Oxycontin at VNA. Appears they are using more MS Contin. Will find out why next time.
PLPMDL080000001	Mayfield Hts	OH	44124	3/17/2000	need to see naperkowski who will bring chiro to pnt commitlee;
PLPMDL080000001	Mayfield Heights	OH	44124	3/17/2000	saw dr kuhel will relieve formaluy bineder at his house
PLPMDL080000001	Warrensville Hts	OH	44122	3/17/2000	paine clinic still using xoy and would like to use chrocaine
PLPMDL080000001	Akron	OH	44308	3/17/2000	Talked to Ann in outpatient pharmacy.
PLPMDL080000001	Akron	OH	44309	3/17/2000	Find my way around again, Ran out of time. Heather Cairnes. At a pain convention. She will be in next week. Will stop in with Rick on Tuesday. Left JACO, Blue product pamphlet, , Brochure. Do inservices and lunch.
PLPMDL080000001	Akron	OH	44305	3/17/2000	Talked about high metabolizing in burn patients. And this is most likely why they stock 80 mg at outpatient. They mentioned other strengths that they use, I think they were talking about an immediate release. Maybe oxy
PLPMDL080000001	Akron	OH	44302	3/17/2000	Bill Mallly, R.Ph. Lead pharmacist has 10, 20, 40, 80mg on the shelf and dispenses it. The doctors here at the facility do not reall y prescribe it. April 6th lunch with pharmacist
PLPMDL080000001	Richmond Hts.	OH	44143	3/17/2000	Outpatient Pharmacy. Pharmacist - Blonde Hair Anna. They caRRY 80 MG of Oxycontin.
PLPMDL080000001	Bedford	OH	44146	3/20/2000	has one pat on 20mg oxy and 75 mic patch asked why said oxy 40mg made her too sedated,akse if she couldnt tilerate that to go up agina on xoy
PLPMDL080000001	Akron	OH	44333	3/20/2000	saw him coming out of surgery.reminded him about using oxy in the post op.talked about how to dose and short term benefits
PLPMDL080000001	Akron	OH	44333	3/20/2000	says was using oxy for post op hip and knee and wasn't working, kepley said same thing, said when they increased the dose, patients got violently ill. suggested they try using 10's and having patient take 3 immed. post op. reminded how the nausea could be from anesthesia and pain meds getting blamed. not sure they bought
PLPMDL080000001	Akron	OH	44333	3/20/2000	too busy telling dirty jokes to give feedback, just spewed benefits of oxy and he nodded. next call need to get him to tell me whee he uses it
PLPMDL080000001	Akron	OH	44333	3/20/2000	still questioning allergies to codiene and safety of oxycodone. need to get additional proof source to take him. very arrogant
PLPMDL080000001	Akron	OH	44303	3/20/2000	Dropped off some wethers, coke, m&m's and neeses. He called it a love offering and loved it. He put it in the fridge right away. I asked to talk about oxycontin and uniphyl and he said sure!
PLPMDL080000001	Akron	OH	44333	3/20/2000	Does alot of boobs, says uses a little oxy, just not in his habit. reinforced the beffits of along acting pain med
PLPMDL080000001	Akron	OH	44310	3/20/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this
PLPMDL080000001	Akron	OH	44310	3/20/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this
PLPMDL080000001	Akron	OH	44333	3/20/2000	very quiet, just listened to chiro spell and pretty much agreed with shin and stan. committed to trying didn't see that they really needed a new option but says if its here will try, he does the least pain managemetn out of group, reminded of benefits of oxy over vic
PLPMDL080000001	Sagamore Hills	OH	44067	3/20/2000	talked about adding on both for the uni and the oxy.
PLPMDL080000001	Akron	OH	44310	3/20/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this
PLPMDL080000001	Garfield Heights	OH	44125	3/20/2000	talked to jerri and made some inroads for doing an inservice for whole fourth floor.inpatient onc and ortho
PLPMDL080000001	Akron	OH	44333	3/20/2000	satiriano from general is in charge of anesthesia. discussed adv. of chiro but everything needs approved at hospital
PLPMDL080000001	Akron Oh	OH	44305	3/20/2000	Told him when i get some rebate stickers i will stop by and sticker all the products. Left protocol and medication card for patients.
PLPMDL080000001	Akron	OH	44303	3/20/2000	Stocks all varieties of Senekot. Told him when i get some rebate stickers i will stop by and sticker all the products. Left protocol and medication card for patients.
PLPMDL080000001	Akron	OH	44333	3/20/2000	says use to do his own b locks at the old office, but now he has a staff of an to do blocks so doesn't do his own anymore. does use oxy post op remended how to dose and introed oxyfast for face lift patients who would have trouble swallowing
PLPMDL080000001	Akron	OH	44304	3/20/2000	Has a Crohn's Disease patient on 80mg oxycontin 4x's a day. Jamie wants Senekot for kids.
PLPMDL080000001	Akron	OH	44310	3/20/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this
PLPMDL080000001	Akron	OH	44333	3/20/2000	they do a ton of beirs blocks with lido, not a chiro target. says has used quite a bit of oxy post op with good success. need to keep reminding. asked aabout standing orders and they dont' ease them
PLPMDL080000001	Garfield Heights	OH	44125	3/20/2000	countered duragesic and tried to find out how he is using in the hospital.feels that it is easier and less se.
PLPMDL080000001	Akron	OH	44302	3/20/2000	has no exp with ropi, interested in chiro but says dicciccio and kirk need to approve first. can inservice here on oxy, need to schedule thorough pat
PLPMDL080000001	Solon	OH	44139	3/21/2000	trying to get him aware of amount of generics bid's theoph.talked about how to convert and how to get a more precise outcome
PLPMDL080000001	Akron	OH	44333	3/20/2000	says he will use on all interscalene blocks and while we discussed chiro in more detail admitted they should use on axillary blocks, said they do about 2000/yr. says oxy is appropriate for patients who begin taking vic atc
PLPMDL080000001	Akron	OH	44333	3/20/2000	ordered chiro for trial on plexus blocks, axillary is what they do most commonly, says will be able to tell if happier than ropi right away. says cost doesnt concern him all that much he doesn't pay for meds. different dosing than bupi not a disadv. to him with ropi, says it was easy to learn. will need to be sold personality and treating him well.likes to teach. confirmed attendance at moxi program
PLPMDL080000001	Akron	OH	44310	3/20/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this
PLPMDL080000001	Garfield Hts	OH	44125	3/20/2000	went over caldwell.trying to uncover more dis states and sooner use.countered Duragesic and will need to do so whenever in this zip cope
PLPMDL080000001	Akron	OH	44308	3/21/2000	Scheduled a lunch. Can leave liquid Senekot for Hem/Onc in Hospital.
PLPMDL080000001	Akron	OH	44308	3/21/2000	called on Burn unit and spoke with Heather Cairnes. She told me to speak with Becky Boehme. I gave her Studies, brochures and want to inquire about putting it on standing orders for after surgery.
PLPMDL080000001	Tallmadge	OH	44278	3/21/2000	Gave info on patient?Dr. contract. They have an open lunch for Wed. I took it.
PLPMDL080000001	Tallmadge	OH	44278	3/21/2000	Gave info on patient?Dr. contract. They have an open lunch for Wed. I took it.
PLPMDL080000001	Akron	OH	44302	3/21/2000	Becky is going to call me and let me know if the doctors are interested in talking with me. Dr. Vetter is a big influence on this practice. I want to put this on the standing orders
PLPMDL080000001	Akron	OH	44302	3/21/2000	They carry all strengths except 80mg. Love Senekot for kids. Rick gave me a book to drop off for them of Senekot.
PLPMDL080000001	Akron	OH	44313	3/21/2000	he uses darv and vic in the post op.went over oxy and how to dose and make se less.committed to using.will need to follow up and make sure he gets less call backs
PLPMDL080000001	Solon	OH	44139	3/21/2000	need to find when she is on the scheduel and be consistent she does not have a set schedule.talked about using in the short setting and abuse savings
PLPMDL080000001	Akron	OH	44308	3/21/2000	Scheduled a lunch. Can leave liquid Senekot for Hem/Onc in Hospital.
PLPMDL080000001	Solon	OH	44139	3/21/2000	he is treating acute pain and chronic kind of different.feels that oxy is way stronger than vicodin.found a patient that was complaining about sedation.repositioned oxy for earlier starts and se savings and dosing
PLPMDL080000001	Akron	OH	44312	3/21/2000	acute is 4 weeks and goes from nsaid's then to vicodin or codeine. Oxycontin for chronic pain with less abse potential.
PLPMDL080000001	Akron	OH	44312	3/21/2000	chronic pain se with oxycontin. Acute pain mentioned 4 weeks or a month. NSAIDS then vicodin or codeine for acute pain. Oxycontin to follow. Doing alot of orthopedic pain at edwin shaw. treating arthritic pain and using alot of nsaid's. Dragesic use is for patients that can not swallow. acte and chroni cuse for oxycontin. uniphyl, qd dosing vs theo dr.
PLPMDL080000001	Akron	OH	44333	3/21/2000	percodan is first then going to oxycontin, some pts say not working or say gettin nausea or itching.
PLPMDL080000001	Akron	OH	44308	3/21/2000	Robin schedules lunches the 2nd and 4th thursday of each month for the hematology/Oncology department. I scheduled a lunch.
PLPMDL080000001	Akron	OH	44333	3/21/2000	oxycontin for post op pain and vs the patch.
PLPMDL080000001	Akron	OH	44322	3/21/2000	senekot-s vs metamucil.
PLPMDL080000001	Barberton	OH	44203	3/21/2000	emergency dept.
PLPMDL080000001	Akron	OH	44333	3/21/2000	niphyl is being used for noctrnl problems and unidur for more flat blood level and coverage for day time breathing. Cost is now an isse not seeing benefits of uniphyl.
PLPMDL080000001	Akron	OH	44203	3/21/2000	Dr Payne. Views oxycontin and vicodin patients as the same, Also said that local physicians view oxycontin for cancer pain and with the patch and ms contin. Usually keeps patients on vicodin tht HAVE BEEN PUT ON BY THEIR FP. I aske what concerns and he said none but consults with their family physician about what to take. Uses the 20mg tab and if more severe uses the 40mg. Low back and kidney stones are the pts using on.
PLPMDL080000001	Akron	OH	44309	3/21/2000	Spoke with Heather and she directed us to Becky the surgical coordinator. My goal is to put on standing orders and find out where the surgical lounge is and go there
PLPMDL080000001	Tallmadge	OH	44278	3/21/2000	They carry all strengths except 80mg. Love Senekot for kids. Rick gave me a book to drop off for them of Senekot.
PLPMDL080000001	Akron	OH	44308	3/21/2000	Scheduled a lunch. Can leave liquid Senekot for Hem/Onc in Hospital.
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PLPMDL080000001	Tallmadge	OH	44278	3/21/2000	Gave info on patient?Dr. contract. They have an open lunch for Wed. I took it.
PLPMDL080000001	Akron	OH	44333	3/21/2000	call in is the biggest issue. His normal rx is for vicodin 60tabs and write 5 refills. tells patients to take 1 q6-8h. This script should last for three months, and if go through 5 refills then have to suffer until the 3 month time period. Oxycontin three scripts that are pre dated????
PLPMDL080000001	Akron	OH	44308	3/21/2000	Becky is going to call me and let me know if the doctors are interested in talking with me
PLPMDL080000001	Akron	OH	44312	3/21/2000	percodan and vicodin are his first choices for pain. Acute and even mild chronic pain. Goes to oxycontin at 40mg or 80mg. Views oxycontin as being stronger than percodan and vicodin. Severe pain, maybe thinking that oxycontin is a morphine the same as ms contin.
PLPMDL080000001	Akron	OH	44333	3/21/2000	20mg in titrating increments is alot so using more 10mg tbas 1-3. most patients are already on vicodin, so not thinking oxy for these pts only new starts.
PLPMDL080000001	Solon	OH	44139	3/21/2000	using ir and fast in conjunction with oxy and how to calculate.dosing and titration
PLPMDL080000001	Akron	OH	44304	3/21/2000	. Gave him info for OxyContin. Asked how he dosed the patient. He doesn't remember. I told him it is a Q12hr. Etc... He seemed very interested. I will give him info on The W.H.O. etc. set up appt. He is a little burned out right now. Maybe take him some treats

PPLPMDL0080000001	Akron	OH	44333	3/21/2000	going to oxycontin after lortab but the patch is starting to show up, stopping after 40mg q12h. Tolerance at around 40mg for patients.
PPLPMDL0080000001	Akron	OH	44308	3/22/2000	Gave him Patient/Dr. contract, documentation kit. Concerned about abuse, has started prescribing.
PPLPMDL0080000001	Tallmadge	OH	44278	3/22/2000	Gave info on patient?Dr. contract. They have an open lunch for Wed. I took it. Gave him Patient/Dr. contract, documentation kit.
PPLPMDL0080000001	Tallmadge	OH	44278	3/22/2000	Gave info on patient?Dr. contract. They have an open lunch for Wed. I took it. Gave him Patient/Dr. contract, documentation kit.
PPLPMDL0080000001	North Royalton	OH	44133	3/22/2000	identified a couple more patients for uniphyl,getting food results when he does use
PPLPMDL0080000001	Parma	OH	44129	3/22/2000	went over some of the cardio protective stuff learned from the specialist meeting will need to find some of those pieces
PPLPMDL0080000001	Akron	OH	44320	3/22/2000	what type of patients are yo using vicodin on? lorcet plus on? Use the Sunshine study to show the efficacy of oxycontin in the post op setting. hysterectomy patients are getting vicodin or tylox.
PPLPMDL0080000001	Akron	OH	44320	3/22/2000	has no idea what local they use for I and d. using oxy alot for going home but says residents orde for inhouse and they use tylox or percocet because its on formulary and stocked inpiux. need to do lunch with resident at city and general
PPLPMDL0080000001	Shaker Hts	OH	44122	3/22/2000	3/22 Doctor is using oxy in low back and cancer pain. He uses alot of darvacet and percocet, ask him why he uses them. Asked himto convert patients to oxy who are not sleeping thru the night. Ask him if he ask his patients about sleep.
PPLPMDL0080000001	Uniontown	OH	44685	3/22/2000	vicodin is being used for acute pain, 10-14 days. ms contin patients are patients that have been on it for awhile, chronic nonmalignant pain, low back and sciatic nerve problem. No patch patients, used if would cold piece.
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	lunch she stopped in quickly for lunch talked about dosing and how it is easier for her to write and easier for the patient to take vs. short acting
PPLPMDL0080000001	Lakewood	OH	44107	3/22/2000	quick hit through the window as he signed for samples. HE SAID HE PREFERS UNIPHYL OVER ALL OTHER theophyllines
PPLPMDL0080000001	Parma	OH	44129	3/22/2000	big inservice in auditorium.met nancy and barb from the 7th floor.nancy echon is another contact for doing stuff on that floor.onc ortho and some other heavy duty pain meds go thru that floor
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	went over the advantages of OxyContin vs. short acting
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	asked me about percentages of side effects. We talked about Senekot to take care of the constipation
PPLPMDL0080000001	Fairlawn	OH	44333	3/22/2000	talked to andy, discussed the legal issue of writing three prescriptions of oxycontin and predating them for one month ahead of the first prescription.
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	lunch We talked about using OxyContin everywhere he is using Percocet in order to expand his usage. He claims he doesn't use hardly any Percocet but brought up Darvacet very quickly. So we talked about using OxyContin sooner instead of Darvacet. He said he was glad I talked with him to remind him to use it there
PPLPMDL0080000001	Tallmadge	OH	44278	3/22/2000	Gave him Patient/Dr. contract, documentation kit.
PPLPMDL0080000001	Akron	OH	44310	3/23/2000	Find out where ,when,how he use oxycontin and patient type.
PPLPMDL0080000001	Parma	OH	44129	3/22/2000	has alot of myths of opioids, uses vicodin then goes to duragesic, thinks patch is less abusive, showed cost and reminded of fda claim, need proof source of patch 50xmore potent than morphine. doesn't like to use oral meds, does tons of blocks, not interested in chiro until spinal form is available, says can do spinal in seconds vs doing blocks, definitely need to work on oxy for now. sec is Lori scheduled lunch for may. Kang does pain on alt. days
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	lunch she said she mostly uses OxyContin for candcr or chronic pain. We talked about using it for acute and how it is no different in effectiveness but it is mor convenient
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/22/2000	3/22 Dr says he is worried about addiction, says he has heard it all from audrey. Told him about what it says in the PI. Doctor uses alot of loracet plus. He says it works well. Follow up on Loracet, Ask him when he uses Oxy. Ask him why he used it on his herniated disk
PPLPMDL0080000001	Tallmadge	OH	44278	3/22/2000	One week in Tallmadge, one week in Kent. Scheduled Lunch. August earliest appt.
PPLPMDL0080000001	Westlake	OH	44145	3/22/2000	she always thought of OxyContin for cancer or very severe chronic. We talked about how it works vs. Percocet or Vicodin and how she can use it for the smae type of patiens but the patient will be able to take advantage of the conveniences of 12 hour dosing
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Sampled Senekot-5 met everyone. They called me the morphine girl. So I need to talk about Oxycontin and The difference between MS Contin.
PPLPMDL0080000001	Northfield	OH	44067	3/23/2000	follow up with program idea and get specific patients success on uni and bridge it to oxy. got the specific data for a program and had to haggle about price.worked out hte details.he feels he has alot of patients on oxy but he is confusing it with msc and end stage disease states.need to refocus and get him to add on when nsaids or niche it alot better for his use.
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/23/2000	3/23 Introduced to the doctor, says he just wrote 2 RX for Oxy contin. Debbie is secretary. Contact Jeanette, she is the clinical pharmacist 491-6312 she is there T,TH,F Next time get more in depth with the doctor.
PPLPMDL0080000001	Akron	OH	44310	3/23/2000	Likes Oxycontin, will use more
PPLPMDL0080000001	Akron	OH	44302	3/23/2000	he is chief, says ropi is barely used, only kirk in certain blocks, might of beena cost issue. need to talk to kirk and get support from other docs to bring in for a trial
PPLPMDL0080000001	Cleveland	OH	44122	3/23/2000	3/23 surgery center. doctor is not a big fan of oxy, says nausea is too much. Told him to try it again in longer term pain. Not goin to be a big target
PPLPMDL0080000001	Lyndhurst	OH	44124	3/23/2000	Using Oxy 10mg with breakthrough if pt uses 3 breakthrough doses then he tells them to double their Oxy dose. Pts getting confused. Write go home orders sheet, be sure to include Oxy IR so he has to use it for
PPLPMDL0080000001	Parma	OH	44130	3/23/2000	Went to see Dr. Andre Smith. He would not see me, however, I did drop off the Uniphyl kits. He did remember that he was supposed to receive them.
PPLPMDL0080000001	Cleveland	OH	44115	3/23/2000	Pam Tropiano spoke on Palliative Care. We sponsored the dinner. Came out of my budget. Met many good contacts. Met Anastasia, one of the team leaders. Talked with her about scheduling an in-service. She said in late spring. Also met Donna. She is the Director of the hospice. Saw Dr. Agneberg also. Told him I will have his information he ordered at the TTT meeting in January.
PPLPMDL0080000001	Broadview Heights	OH	44147	3/23/2000	Will in-service the consultants on our JCAHO materials and Oxycontin. In -served pharmacy on JCAHO materials and Uniphyl. Met all the consultants. Will beging to get good working relationship with them. Will need to get a list of all the consultants and the facilities they cover from Karen.
PPLPMDL0080000001	Akron	OH	44302	3/23/2000	says he sees a need for chiro in certain cases. says kirk is the ropi supporter but he was the only one and word never got out about it. says to schedule inservice with the group
PPLPMDL0080000001	Akron	OH	44302	3/23/2000	reminder call, didn't have time to stop
PPLPMDL0080000001	Broadview Heights	OH	44147	3/23/2000	Will in-service the consultants on our JCAHO materials and Oxycontin. In -served pharmacy on JCAHO materials and Uniphyl. Met all the consultants. Will beging to get good working relationship with them. Will need to get a list of all the consultants and the facilities they cover from Karen.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Ask to go on hospital rounds with him.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Sampled Senekot-5 met everyone. They called me the morphine girl. So I need to talk about Oxycontin and The difference between MS Contin.
PPLPMDL0080000001	Akron	OH	44302	3/23/2000	brief call, he is pretty familiar with chiro, never used ropi. does a little pain management with slucky need to getmore time with him at lunch
PPLPMDL0080000001	Cleveland	OH	44122	3/23/2000	Find out where he uses Oxy. Uses some oxy, talked to Mari his sec. She says that it will be hard to see him until after the CCF thing goes thru.
PPLPMDL0080000001	Beachwood	OH	44122	3/23/2000	3/23 Doctor likes oxy, he is a breast surgeon. He heads up the breast clinic with dr. varghai. Keep in touch with him. Contact Maureen in surgeon center.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Took samples of Senekot-5 and beef jerky. He has prescribed oxycontin to patients since we last spoke.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Rebate stickers. Told him i will give him CE books in the future.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Rebate stickers. Told him i will give him CE books in the future.
PPLPMDL0080000001	Garfield Hts	OH	44125	3/23/2000	quick hit on using instead of the ombos
PPLPMDL0080000001	Maple Heights	OH	44137	3/23/2000	support papers
PPLPMDL0080000001	Maple Hts	OH	44137	3/23/2000	went of pharmacy bd paper and aps aapm article.trying to give him more support from pharmacy call backs
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Lunch is scheduled for Tuesday. go to 55 Arch St. in the basement around 11:00 A.M. Bring slides or overheads. I have about 15 minutes.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Sampled Senekot-5 met everyone. They called me the morphine girl. So I need to talk about Oxycontin and The difference between MS Contin.
PPLPMDL0080000001	Akron	OH	44302	3/23/2000	does pain management at clinic on tuesday at mirrored bldg., has read a little about chiro, didn't have time to stop
PPLPMDL0080000001	Beachwood	OH	44122	3/23/2000	see about Oxy, moving at the beginning of april. will be leaving territory with Dr. Molta and going to Waterstone bldg on Cedar in 44121. Tell whoever that not to call on them until the end of April.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/23/2000	looking psychological assessment forms to help identify difficult patients. uses allittle oxy, afraid of addiction. uses some vic and some duragesic. went over adv of oxy over both other products and the step ladder. doesnt have a good handle on treating patients with opioids. looking to talk with other pain docs about how they treat patients that primary care docs dont want. get some samples of contracts for him to use in practice. next call try to get him to discuss a specific patient that we can convert to oxy.
PPLPMDL0080000001	Akron	OH	44304	3/23/2000	Sampled Senekot-5 met everyone. They called me the morphine girl. So I need to talk about Oxycontin and The difference between MS Contin.
PPLPMDL0080000001	Beachwood	OH	44122	3/23/2000	3/22 Doctor says he uses quite a bit of Oxy, says with bone mets it is common to use oxy. MAureen is bcenter nurse. He says if patients tolerate it they stay on it, need to aske him how many patients he feels are not tolerating oxy, and also what does he switch to and why. He is using quite a bit of duragesic, need to find out why. He seems like a yes man, I think the duragesic rep may be telling him it is better tolerated. plan next call
PPLPMDL0080000001	Akron	OH	44303	3/23/2000	Has Chronic Back Pain himself from falling in the winter on the ice. He currently has some patients on OxyContin.
PPLPMDL0080000001	Solon	OH	44139	3/23/2000	talked about using in the oa setting and how treating patients pain can be better than not doing anything at all even in the short term setting
PPLPMDL0080000001	Independence	OH	44131	3/23/2000	need to find specific patients and get his method of pain management.titration and dosing He does not seem very busy yet.he is gettign a good reputation on the onc floor at the hospital.improitant to stay oon top of him and mke it seem oxy is always around
PPLPMDL0080000001	Beachwood	OH	44122	3/23/2000	Find out about Oxy and sell him on a specific patient, 3/23 doctor says he uses oxy, but the numbers say that he has not written, at least not in Jan. Talked to hima about titration and conversion. Nice guy, dont be too pushy, next time see if you can get a specific patient
PPLPMDL0080000001	Bedford/Sinai	OH	44146	3/23/2000	dosing and titration.
PPLPMDL0080000001	Parma	OH	44129	3/23/2000	need of find a way to find his hot buttons.he uses combos in the post op setting but likes the idea of 12h control.se and calling in are issues
PPLPMDL0080000001	Rocky River	OH	44116	3/24/2000	went over delivery system and why there is less abuse with OxyContin than short acting
PPLPMDL0080000001	Cleveland	OH	44127	3/24/2000	3/24 Doctor told me exactly where she says she uses oxy, she said in post op, chronic arthritis, some low back and also in cancer pts. I asked her about BT pain and she stumbled, she said that in her chronic or cancer patients she switches over to duragesic, we then talked about Oxy IR. Next time ask her where she uses Vicoden, also ask her why she switches to duragesic
PPLPMDL0080000001	Rocky River	OH	44116	3/24/2000	he said he really likes the concept of OxyContin and will have to use more. He said he is still getting his feet wet with it
PPLPMDL0080000001	Maple Heights	OH	44137	3/24/2000	trying to identify copd patients that are not doing well on their inhaler therapy
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/24/2000	pushing oxyir for patients in place of vic and percocet, need to keep reminding of tylenol toxicities. wants to bring chiro in for trial for lumbar blocks
PPLPMDL0080000001	Middleburg Heights	OH	44130	3/24/2000	asked some good questions.he is using in the chronic most severe cases.2-3 patients total on oxy.asked why he is not using in the post op setting and he did not have an answer.went over reasons why he should use and he committed.need to follow to make sure that he stays committed
PPLPMDL0080000001	Westlake	OH	44145	3/24/2000	he said the OxyContin and IR combination has worked very well for his chronic patients. He said he has now used OxyContin for some acute patients but has not gotten into the habit yet.

PPLPMDL0800000001	Lakewood	OH	44107	3/24/2000	he said several patients threw up taking OxyContin post op. He said much more than Vicoprophen. He understands the conversions and potencies but he will use Oxy for some of the stronger procedures. He said he has replaced all his Percocet writing with OxyContin.
PPLPMDL0800000001	Cleveland	OH	44105	3/24/2000	3/24 brief convo on oxy and oxy IR
PPLPMDL0800000001	Middleburg Hts	OH	44130	3/24/2000	icaho and clipboards seem to make a difference
PPLPMDL0800000001	Cleveland	OH	44127	3/24/2000	3/24 Doctor says he uses oxy, in jan he only wrote one script. He says he uses it in most painful surgeries, findout which ones these are. Find out what he uses in the other surgeries and why. says he uses oxy in retractable pain. Gives me the impression he feel oxy should be reserved for very painful stuff.
PPLPMDL0800000001	Rocky River	OH	44116	3/24/2000	quick hallway hit. He said he writes more OxyContin than anything. He admitted writing Duragesic for some patients but would not elaborate and went into a room with a patient
PPLPMDL0800000001	Lyndhurst	OH	44124	3/24/2000	Find specific pt on schedule.
PPLPMDL0800000001	Shaker Hts	OH	44122	3/24/2000	Doctor is moving out of territory
PPLPMDL0800000001	Lakewood	OH	44107	3/24/2000	he moved the office to Westlake. He said he has had good success with OxyContin and put jtwo new patients on it yesterday, a back and a severe arthritic
PPLPMDL0800000001	Cleveland	OH	44119	3/24/2000	Did the hospice rebate for the 4th quarter. Also met with Dr. Thomas and Wellman. Dr. Wellman just returned from a TTT in Arizona. He said it was very good. Also met with Joanne Sheldon about her conference in June and the monies she wants donated. Will send request to Chris Neumann.
PPLPMDL0800000001	Rocky River	OH	44116	3/24/2000	he said he doesn't see as many narcotic scripts as the store down the street in Lakewood but he has been recommending Senokot with the pain scripts
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	surgical lounge.
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	oxycontin vs the patch, seeing more from dr klejka.
PPLPMDL0800000001	Strongsville	OH	44136	3/24/2000	he is working more in the er room at the hospital.talked a little about pain management and how treating pain can increase quality and function of patients even in the short term use
PPLPMDL0800000001	Maple Hts	OH	44137	3/24/2000	show info from pi that clearance in elderly and oxy effects are a class and not a drug effect concerned about use in the elderly and not giving them too many se especially constipation.need to show safety profiles
PPLPMDL0800000001	Cleveland	OH	44119	3/24/2000	Dr. just got back from vacation. Gave her 10 of the 5th Vital Sign clipboards. She had just chnaged a pt. over to Oxycontin from morphine today. Next time, find out which one she uses first and why.
PPLPMDL0800000001	Cleveland	OH	44119	3/24/2000	Met with Dr. Wellman. We discussed mostly his TTT experience. He said it was good, and would like to speak for us. He said he more comfortable in his knowledge of pain management now that he has done it for a while. Next time, will try to find out if he is using any more Oxycontin. He said he uses more MS Contin in the past.
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	vicodin is what uses post op. Oxycontin for chronic and more severe pain, need to find out what most common srgrgy is.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/24/2000	not quite hitting it off him, standlsh. need to find out what his hot point is. says will try chiro if its around. didn't give out too much info as to where he places oxy. scheduled another lunch to get more time
PPLPMDL0800000001	Lakewood	OH	44107	3/24/2000	he said he has been pushed into trying Oxycontin by his partner for strong procedures but he is in the beginning stages
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	oxycontin is being thought for that of chronic back pain. He is doing alot of disectomies and Imbar fusions. Not alot of pain where vicodin will not control the pain.
PPLPMDL0800000001	Beachwood	OH	44122	3/24/2000	DR says he use oxy for patients that have more than 1 to 2 weeks of pain, but not chronic pain. He says he prefers to use short acting agents with less than 2 weeks of pain because the patients can titrate down easier than with oxy, such as every 3 hours to every 6 hours etc.. Says that it is on a pts by pts basis for as to who is going to fall into the oxy catagory, find out what he is using for chronic pain. Tell him how to titrate down oxy. He uses alot of percocet, why not use oxy
PPLPMDL0800000001	Middleburg Hts	OH	44130	3/24/2000	oxy and oxy ir combination for hospice.cost seems to be a big issue.went over conversions and how to titrate as to not switch to other meds
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	is not seeing that oxycontin is easier than the vicodin even though it is doses q12h. 2-3 10mg tabs and not controlling pain any better. aske about nausea and writing an antiemetic with oxycontin??
PPLPMDL0800000001	Fairlawn	OH	44333	3/24/2000	what are concerns with using oxycontin post op? more severe pain, pain that is not being controlled by the short acting or vicodin. mentioned severe fractures as an example. tablet size use is 20mg and 40mg q12h. not thinking as front line, vicodin is first line.
PPLPMDL0800000001	Berea	OH	44017	3/24/2000	calswell and how treating pain even stable non malignant can inc qol vs placebo
PPLPMDL0800000001	Akron	OH	44333	3/24/2000	doing a face lift that going to take around 6 hrs, said going to se 2-3 10mg tabs q12h post op for this female patient arond 46 yrs of age.
PPLPMDL0800000001	Westlake	OH	44145	3/24/2000	he said he is using some OxyContin and likes the concept of the 12 hour control but he needs to hear more about it and recommended setting up a lunch
PPLPMDL0800000001	Fairlawn	OH	44333	3/24/2000	foot and ankle, using 20mg and 40mg tabs for more severe fractures and ankle. lamina... or more severe surgical pcedures. Likes q12h dosing schedule and said working well. vicodin is being used for routine cases.
PPLPMDL0800000001	Maple Heights	OH	44137	3/24/2000	identity other patients like patient at window with qol and function guides talked about using in combination with nsaid and getting earlier uses.caldwell and showed how actually treating a patients pain can help
PPLPMDL0800000001	Mayfield Village	OH	44143	3/27/2000	Reminder about Oxy.
PPLPMDL0800000001	Beachwood	OH	44122	3/27/2000	3/27 Brief call on oxy, set up appt for next week
PPLPMDL0800000001	Cleveland	OH	44113	3/27/2000	3/27 Doctor uses some oxy, jansen rep has been in. Many duragesic things in office
PPLPMDL0800000001	Parma	OH	44129	3/27/2000	got information about ns he does not like to give meds because he feels that hte surgery fixes the problem.it he has a chronic patient he will refer to pain management or physical therapy.he does not do that many disc fusions.pretty radical process
PPLPMDL0800000001	Cleveland	OH	44113	3/27/2000	3/27 saw him in his office, brief oxy call
PPLPMDL0800000001	Garfield	OH	44125	3/27/2000	he does not like to use vic but he does not change either.trying to get his percocet business but he is hard to change because of habit.will need to spend more time and do a lunch and get him to convert
PPLPMDL0800000001	Uniontown	OH	44685	3/27/2000	what new patients are on oxycontin? difference between oxycontin patient and vicodin patient? said will not use oxycontin for chronic pain, those patients keep coming back. does not like to write 100 tablets. said does not write alot of narcotics said only writing darvocet. Oxycontin use mentioned kidney stones or sprains or fractures. showed osteo study.
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/27/2000	Said that patients called office post-op saying Oxy didn't work and they couldn't find it. Still need to work on advantages of using Oxy.
PPLPMDL0800000001	Uniontown	OH	44685	3/27/2000	chronic pain after short acting, vicodin mainly. acute pain. oxycontin for chronic longer acting pain.
PPLPMDL0800000001	Norton	OH	44203	3/27/2000	addiction is a big issue. Oxycontin for chronic pain and need to find out when sing the patch and why? oxycontin is being used for cancer pain and severe chronic back pain. 20 and 40mg tabs.
PPLPMDL0800000001	Cleveland	OH	44124	3/27/2000	Watching patient on 40mg q12h. Talking about adding that order to standing orders in hospital.
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/27/2000	Has used 40mg q12h post c-section. Pt did better on Oxy than on percocet. Point out that issue.
PPLPMDL0800000001	Akron	OH	44304	3/28/2000	Want plenty of Senekot S. Will also take dr bailey mentioned the use of oxycontin. Using 1-2 20mg tabs or using the 80mg tabs. Severe chronic pain, low back is another area use. Nsaids then vicodin are her first two steps in
PPLPMDL0800000001	Akron	OH	44319	3/28/2000	treating pain, after have been on vicodin for 4-6 weeks then will consider switching to oxycontin.
PPLPMDL0800000001	Akron	OH	44333	3/28/2000	what new patients on oxycontin? procedures involving the bones not carpel tunnel.
PPLPMDL0800000001	Cleveland	OH	44109	3/28/2000	3/28 uses uniphyl, bring in samples
PPLPMDL0800000001	Cleveland Hts.	OH	44118	3/28/2000	Follow-up on his Uniphyl Pts.
PPLPMDL0800000001	Barberton	OH	44203	3/28/2000	says uses only vicodin, easy can phone in. went over benefits of oxy especially abuse potential. going to take several calls
PPLPMDL0800000001	Barberton	OH	44203	3/28/2000	using a little oxy, says habit is his problem. interestd ingoing to moxi's will call
PPLPMDL0800000001	Cleveland	OH	44106	3/28/2000	wtm over conv form pca to oxy sys she was under dosing post op and uses breakthrough
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	3/28/2000	went over caldwell and talked aout using a pain med in a relative stable dis state
PPLPMDL0800000001	Cleveland	OH	44106	3/28/2000	use oxy wht perc recommended ir
PPLPMDL0800000001	Akron	OH	44333	3/28/2000	what concerns with replacing vicodin with oxycontin? carpel tunnel is the most common procedure and uses darvocet and tylenol/codeine. oxycontin is for more for severe pain cases.
PPLPMDL0800000001	Akron	OH	44307	3/28/2000	Scheduled lunch, pharmacist says they prescribe.
PPLPMDL0800000001	Cleveland	OH	44106	3/28/2000	using oxy in house
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	3/28/2000	del sys benefits and use with nsaid
PPLPMDL0800000001	Cleveland	OH	44113	3/28/2000	3/28 in surgery lounge, uses oxy
PPLPMDL0800000001	Akron	OH	44304	3/28/2000	On vacation
PPLPMDL0800000001	Akron	OH	44307	3/28/2000	Scheduled lunch, pharmacist says they prescribe. Adult and pediatric surgery. Head, neck and spine.
PPLPMDL0800000001	Cleveland	OH	44113	3/28/2000	wont use post op more receptive to brian had good conve about cost vs vic
PPLPMDL0800000001	Cleveland	OH	44113	3/28/2000	Find out what they do. 12:00 pm call 3/28 Talked to doctor Kim, has questions about addiction, also uses it TID alot. Uses oxy for failed back. Find out what he uses post op and convert him
PPLPMDL0800000001	Akron	OH	44304	3/28/2000	Scheduled lunch. likes lots of Senekot-S. MS Contin -VS- Oxycontin
PPLPMDL0800000001	Akron	OH	44304	3/28/2000	Seemed very interested in nocturnal sleep with uniphyl. I him a study on noncturnal sleep with uniphyl. He asked if he could keep it.
PPLPMDL0800000001	Hudson	OH	44236	3/28/2000	find out how he is using uniphyl and treating copd went over caldwell and talked about using a low dose of oxy in the elderly.he talked about some of the drawbacks of nsaid esp with concominant diabetes. asked about uni use and he rarely uses.went over guidelines and when and where to use.compared using uni to oxy in the combination therapy.
PPLPMDL0800000001	Barberton	OH	44203	3/28/2000	no use, only for most severe cases, has standing orders.
PPLPMDL0800000001	Cleveland	OH	44195	3/28/2000	gave me hard time about only getting 1500 for educ grant;
PPLPMDL0800000001	Barberton	OH	44203	3/28/2000	cheryl in pharmacy will order chiro for midian. lisa on vacation. went to anesthesia and surgery, need appts did pain inservice in pain clinic
PPLPMDL0800000001	Barberton	OH	44203	3/28/2000	talked higher dosing, just started a patient on oxy 80mg with oxy fast for breakthrough. hospital starting inpatient palliative department. wants to speak for us
PPLPMDL0800000001	Akron	OH	44312	3/28/2000	does alot of acupuncture, not sure of potential
PPLPMDL0800000001	Akron	OH	44307	3/28/2000	Scheduled lunch, pharmacist says they prescribe.
PPLPMDL0800000001	Cleveland	OH	44109	3/28/2000	using oxy in house
PPLPMDL0800000001	Cleveland	OH	44195	3/28/2000	paine clinic met with fellows and disc how they are using oxy and inter in chiro
PPLPMDL0800000001	Cleveland	OH	44109	3/28/2000	worked many dpets with brian setting up speaker for pmr
PPLPMDL0800000001	Cleveland	OH	44113	3/28/2000	or met with kepler and perse
PPLPMDL0800000001	Akron	OH	44333	3/28/2000	summit hand surgery.

PPLPMDL0080000001	Fairlawn	OH	44333	3/28/2000	senokot-s for constipation. legality of three scripts of oxycontin.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	Akron Clinic grop Practice.
PPLPMDL0080000001	Fairlawn	OH	44333	3/28/2000	senokot-s for constipation and oxycontin 3 scripts predated.
PPLPMDL0080000001	Akron	OH	44304	3/28/2000	Will not give prices out. Told me to tell Dr. to call him.
PPLPMDL0080000001	Akron	OH	44307	3/28/2000	Told him O would drop off ce programs, rebates and coupons. He has a lot of new dr.s in the building.
PPLPMDL0080000001	Akron	OH	44304	3/28/2000	Rebate stickers. Told him i will give him CE books in the future.
PPLPMDL0080000001	Akron	OH	44304	3/28/2000	Seemed very interested in nocturnal sleep with uniphyl. I him a study on noncturnal sleep with uniphyl. He asked if he could keep it. I gave him one for kretchmer too. Left study on Chrono therapeutics. He likes studies.
PPLPMDL0080000001	Cleveland	OH	44113	3/28/2000	quick hit on oxy and ir
PPLPMDL0080000001	Cleveland	OH	44113	3/28/2000	3/28 Talked to doctor in surgery in lutheran, wants stamp follow up
PPLPMDL0080000001	Akron	OH	44304	3/28/2000	Lunch is scheduled for Tuesday. go to 55 Arch St. in the basement around 11:00 A.M. Bring slides or overheads. I have about 15 minutes. Talked with 25 -30 ER doctors about OxyContin. The two head people wer there and they wanted info on prices and PI. They have a problem with people coming into ER wanting drugs to abuse. Abuse potential is what they are interested in. I spoke about the delivery system and how that may deter anyone from abusing it. Go to 55 Arch St. in A.M. to see if he got that info, and get the two head peoples names.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	cancer pain use, vs the patch and morphine. also chronic pain which has dosed vicodin.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	3/28/2000	Have lunch for the oncologists. Sinoff and Streeter. Will also check with Goldfarb to see how his pts. on Uniphyl are doing. In-serviced the nurses on the proper use of Oxycontin. I discussed the proper titration guides and the correct amount of breakthrough to use. Discussed one drug therapy. Also discussed disadvantages of the Duragesic patch.
PPLPMDL0080000001	Akron	OH	44314	3/28/2000	oxycontin for chronic pain, patients that have been on vicodin or percocet for 6 weeks or greater, he will convert to oxycontin. Vicodin and percocet are being used for acute pain. He is just buying into the use of opioids for chronic pain.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	mentioned oxycontin for cancer pain, the patch was mention and also asked to compare to morphine and the advantages. Not using alot of opioids.
PPLPMDL0080000001	Beachwood	OH	44122	3/28/2000	3/28 Saw at lutheran, briefly talked oxy
PPLPMDL0080000001	Akron	OH	44308	3/29/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	working on getting dr to write three oxycontin scripts vs vicodin 60tabs with 5 refills.
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2000	uses q8 wriit over reson not to and stubborn inter in chiro wants to try
PPLPMDL0080000001	Akron	OH	44307	3/28/2000	Scheduled lunch, pharmacist says they prescribe. Adult and pediatric surgery. Head, neck and spine.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/28/2000	tried to cut through his stories to get him to use instead of the combos.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	oxycontin for cancer pain, vicodin is a problem, use for chronic pain and addiction. uniphyl qd dosing. for COPD. showed the osteoarthritis, concern with oxycontin use for elderly patients.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	using for cancer pain, 20mg q12h. also has used the patch used their pi and showed oxycontin advantages.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	uses tylenol/codaine or percocet for post op. cost for acute pain was his initial response. dosing it q8h but said most take q4h. going to use for more severe pain cases first, start taking 2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Focus on positioning Oxycontin to patient profile.
PPLPMDL0080000001	Akron	OH	44333	3/28/2000	had used vicodin in the past, using 1-2 10mg tabs q12h, said it reduces hospital stay by one day mentioned that some acte pain has been treated by the patch. uses some vicodin for breakthrough, asap is an issue.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	wanted to know what i ws selling and just listened to info on chro and oxy not helpful and sdston due much regi
PPLPMDL0080000001	Akron	OH	44333	3/29/2000	highest patient was on oxycontin 80mg q8h and switched patient to 100umg patch, patient said that the patch gave better pain control. When patients pain is no longer being controlled on oxycontin then converts to the patch. 50/50 for 72 hours /48hours.
PPLPMDL0080000001	Cleveland	OH	44113	3/29/2000	Talk with Linda to see the doctors, find out when and where they do surgery. Linda said he does surgery at hospital, uses oxy
PPLPMDL0080000001	Lakewood	OH	44107	3/29/2000	he said he really likes the results he is getting by using OxyContin and OxyIR together. He will continue to use it more often
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Met in Surgery Lounge. Nice guy. Says he writes percocet. Appt. tomorrow.
PPLPMDL0080000001	Westlake	OH	44145	3/29/2000	lunch He puts almost all patients on OxyContin and loves OxyFast for breakthrough. He does not like the patch and gets mad when their rep tries to push it on him. He said it only has a little niche where those who can't swallow or for severe GI problems
PPLPMDL0080000001	Lakewood	OH	44107	3/29/2000	quick hit he said he uses nothing but OxyContin or Vicodin to treat his arthritic patients. He likes OxyContin when he knows the patient lives with constant pain
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Stopped by, left assessment and brochure.
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Stopped by, left assessment and brochure.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	does some regional ans;just took call on ob floor and put pat on oxy 40mg for 72 hrs when she was taken off and put on per her pain was no longer ontrolled put back on oxy and now she's telling other ans when they take call they can use oxy on dr yoller s pats he's head of ob and if he see's good results and nurses like it good chance of getting used on all pats
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Met in surgery lounge.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	has not recieved chiro formulary binder yet;discussed wiht brenda green dose of oxycont she uses on c section;keep pushing him to get it added to post oper orders on ob floor
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Stopped by, left assessment and brochure.
PPLPMDL0080000001	Cleveland	OH	44113	3/29/2000	see between 12-4 at the pain center at lutheran. Talked to doctor about oxy, said he uses it in his chronic pain pts, need to find out exactly what pts these are and focus and sell on one. Also said he gets called in when surgeons have pts who are still in pain after short acting meds, he says surgeons write alot of percocet and other short actings. point here is that doctors go to Oxy after trying other meds, why? CARF accreditation says that they must do Pain day program, 7 pts everyday for 6 weeks, including rehab. Olida and Ladona. uses oxyIR
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	wants formulary binder coming to dinner and has pnt comm mth beginning of may and will take it then;see if they recieved psot oper order sheets with oxy on it not yet
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/29/2000	wnt in ans lounge discussed chiro and oxy
PPLPMDL0080000001	Westlake	OH	44145	3/29/2000	went over side effects and how to avoid constipation by recommending Senokot
PPLPMDL0080000001	Mayfield Heights	OH	44124	3/29/2000	met mike jekabel will be sponsoring dinner for pain awareness wk and was aware of june 15th program
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	see notes on dr greene and dr naperkoswki;pnt committed mtg first wk in may
PPLPMDL0080000001	Cleveland	OH	44113	3/29/2000	3/29 Robin and Billy said to stop in window and can bring food anytime. Saw Dr. Stearns, uses oxy
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Went to nurses station in surgery lounge. Gave nurses a big thanks for letting me go there and showing me the wa
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	coming to dinner and discussed dosing with oxy
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Met in Surgery Lounge. Nice guy. Says he writes percocet. Appt. tomorrow.
PPLPMDL0080000001	Cleveland	OH	44113	3/29/2000	3/29 Robin and Billy said to stop in window and can bring food anytime. Saw Dr. Stearns, uses oxy
PPLPMDL0080000001	Akron	OH	44304	3/29/2000	Met in Surgery Lounge. Nice guy. Says he writes percocet. Appt. tomorrow.
PPLPMDL0080000001	Lakewood	OH	44107	3/29/2000	he talked about a patient who he thought had a low threshold of pain and was surprised by the great pain coverage the patient received
PPLPMDL0080000001	Akron	OH	44308	3/29/2000	Has patient on OxyContin who is getting skin graphed, and another with back pain. Likes it. Gave him the idea to use patient/Dr. contract.
PPLPMDL0080000001	Akron	OH	44333	3/29/2000	duragesic is offering two free weeks of the patch to start or convert patients over. Claim is that the patch is 15-20% more cost effective that oxycontin. Started a patient on 10mg q12h titrated to 20mg q12h and concerned about abuse so switched to 25 umg patch which was not enough the titrated to 50umg patch and said it is the best pain control she has experienced. Cost addiction and constipation are the key points of the patch vs
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2000	added oxy to post oper order sheets and wants preprinted rx's uses oxy 10-30q12h on most post oper;spoke with pa who is studing for exams and he still uses per,tyl and darv arrogant
PPLPMDL0080000001	Barberton	OH	44203	3/30/2000	patients that are in alot of pain, hernia's or masectomy, she will use 2-3 10mg tabs q12h. Routine bipsies and gall bladder cases uses vicodin 1-2 q4h. Keeps mentioning peaks and troughs lack with oxycontin vs vicodin. Vicodin patients like the peaks.
PPLPMDL0080000001	Akron	OH	44333	3/30/2000	more use from the patch, he said just for patients that can not swallow. The message of more cost effective, less addicting with less side effects. Oxycontin, quicker onset of action, more consistant blood levels, not ph dependent and slow steady state.
PPLPMDL0080000001	Akron	OH	44302	3/30/2000	Jill - Nurse. Perlman is already set. He plans 6 months in advance.
PPLPMDL0080000001	Akron	OH	44302	3/30/2000	KRIS - NURSE 3:00 APPT.
PPLPMDL0080000001	Cleveland	OH	44113	3/30/2000	donuts and oxy. Talked to doctor about oxy in gyn surgeries
PPLPMDL0080000001	Cleveland	OH	44113	3/30/2000	donuts and oxy. doctor says he would use oxy in some situations, follow up
PPLPMDL0080000001	Akron	OH	44307	3/30/2000	Stopped by scheduled appt. dropped off CE program Powerpak.com.
PPLPMDL0080000001	Akron	OH	44307	3/30/2000	He is on Vacation. This is a worker's Compensation place. Great potential! Call on him next Tuesday.
PPLPMDL0080000001	Akron	OH	44333	3/30/2000	using more patch increased use. In place of oxycontin for chronic pain. ease of use.
PPLPMDL0080000001	Akron	OH	44304	3/30/2000	Met in Surgery Lounge. Nice guy. Says he writes percocet. Appt. tomorrow. Writes viodin, darvocet, tylenol#3 a few others. Is somewhat concerned about sbuse potential. Can see himself prescribing oxycontin for post-op patients with hernia has prescribed for patients withTerminal cancer, Bone and liver Mets?, Chronic Pancreititis.
PPLPMDL0080000001	Akron	OH	44304	3/30/2000	Writes viodin, darvocet, tylenol#3 a few others. Is somewhat concerned about sbuse potential. Can see himself prescribing oxycontin for post-op patients with hernia has prescribed for patients withTerminal cancer, Bone and liver Mets?, Chronic Pancreititis.
PPLPMDL0080000001	Barberton	OH	44203	3/30/2000	Starting most patients on oxycontin and at higher doses she is converting to the patch, cost and more convenience. Some new starts. why???
PPLPMDL0080000001	Akron	OH	44302	3/30/2000	They meet the 4th Tuesday night of every month at Tanglers. Sounds like he wants me to come. Says he wants new info, new products. Very nice Dr. Told me to talk to Julie Lisano about programs, speakers etc... She will be in on Tuesday. He also said Suzanne is the girl to speak with about speakers etc...
PPLPMDL0080000001	Cleveland	OH	44111	3/30/2000	3/30 director at hessler center, trying to get him to use oxy in chronic pain pts not just cancer pain
PPLPMDL0080000001	Garfield Hts	OH	44125	3/30/2000	wants chiro on formulary
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/30/2000	inter and familar with chiro invited to dinner may come need to post invitaion ;mostlly does spinals with tetracaine and marcanin



PPLPMDL0800000001	Barberton	OH	44203	3/30/2000	if you could wouldn't you piece vs the patch.
PPLPMDL0800000001	Akron	OH	44307	3/30/2000	I left the info to write the letter for the unrestricted educational grant and how much they want and what for and send it to Chris Neumann. I gave her the address and I also asked her to mail me a copy so that i stay in the loop. Will follow up with rick.
PPLPMDL0800000001	Garfield Hts.	OH	44125	3/30/2000	went over the del sys and how oxy works with kline.he does not like to write many opioids, only when he has too.talked about the undertreatment of pain. How to use and how to dose.they both feel as theoph is only used as last resort.add on story.kidney and kirsten to show symptoms coming back and cobination use with the inhalers.caldwell with klak.gave good info about nsalds even viox and celebrax
PPLPMDL0800000001	Cleveland	OH	44102	3/30/2000	3/30 faculty of hessler center. Doctor uses it in cancer pain need to convert to other pain. Bring in low back article
PPLPMDL0800000001	Garfield Hts.	OH	44125	3/30/2000	went over the del sys and how oxy works with kline.he does not like to write many opioids, only when he has too.talked about the undertreatment of pain. How to use and how to dose.they both feel as theoph is only used as last resort.add on story.kidney and kirsten to show symptoms coming back and cobination use with the inhalers.caldwell with klak.gave good info about nsalds even viox and celebrax
PPLPMDL0800000001	Akron	OH	44308	3/30/2000	Rescheduled appt with John Lepto. Left Powerpak CE program.
PPLPMDL0800000001	Cleveland	OH	44111	3/30/2000	3/30 Dr lall usually only sees reps with appts, says he is sold on oxy, i asked if he used oxy in chronic pain and he stumbled then said yes, he is using duragesic, find out where he uses oxy and duragesic. he has 2 nursing homes and that i think is where he is primarily using it. Says he uses it in some cancer pts. Said he uses Oxy IR for bt pain
PPLPMDL0800000001	Independence	OH	44131	3/30/2000	discussed wk patients and the coverages that oxy has.ease of use and being there helps
PPLPMDL0800000001	Cleveland	OH	44128	3/30/2000	identified several patients in the nh setting that could be oxy candidates. will have to make sure they get converted
PPLPMDL0800000001	Akron	OH	44333	3/30/2000	how long are your patients on vicodin or opioids? the spine is his specialty and afraid of oxycontin being stronger and more addicting than vicodin. Perception and habit vicodin q4-6h. Oxycontin for failed backs that become chronic.
PPLPMDL0800000001	Cleveland	OH	44111	3/30/2000	Lunch for 25 to 30 people in family medicine, oxy call 11:30 am, get there by 11:15 3/30 good lunch, trying to get them to use oxy in pain other than cancer, some residence used it in chronic pain like low back or oseoarthrits. Mark Mueller was worried about addiction, take paper in. Deborah is worried about perceptions of opioids, Chris says he is the oxy king, uses it in low back and osteo. Jay is going to melbourne beach. Wesly asked about a osteo patient who is severe, but uses opioids Prn, said if becomes atc then oxy is a good choice. Chris Dolega,Deborah Vicario,Jay Hagloch,wesley Klir,Mark Mueller,John Hanicak,Thom Rowe,Brian Zells
PPLPMDL0800000001	Garfield Heights	OH	44125	3/30/2000	set up an inservice for hte hosp in april.equal analgesic dosing
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/30/2000	meeting with crna's went over chiro and oxy;kathy recommends oxy to surg residents for post oper pain left conv charts
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/30/2000	bagels in or with surgeons promoting oxy to surg and chiro mainly to ans some surgions interested
PPLPMDL0800000001	Akron	OH	44307	3/30/2000	June Hurst. Retires in April. Will coordinate grand rounds. Told me Dr. Connelly is big in Grand Rounds. August 2 &16, and Dr. Croft is in charge Perelman program Oct 11.
PPLPMDL0800000001	Akron	OH	44309	3/30/2000	Spoke with Chris and scheduled a lunch. Go int the back way and speak with Chris and bring the patients a treat.
PPLPMDL0800000001	Fairlawn	OH	44333	3/30/2000	pricing of oxycontin vs the patch.
PPLPMDL0800000001	Akron	OH	44203	3/30/2000	dr campensa.
PPLPMDL0800000001	Akron	OH	44322	3/30/2000	pricing of oxycontin
PPLPMDL0800000001	Barberton	OH	44203	3/30/2000	er dept and tumor boards.
PPLPMDL0800000001	Akron	OH	44308	3/30/2000	Had to reschedule appt. with john Lepto he couldn't make it today. Left Ce brochure for pharmacists.
PPLPMDL0800000001	Akron	OH	44309	3/30/2000	Find my way around again, Ran out of time. Spoke with Chris, she set up lunch. Don't talk with heather. Very nice. They have adults as well as children. Bring something for the patients.
PPLPMDL0800000001	Akron	OH	44307	3/30/2000	Made an appt with Joe to discuss grand rounds. Left Powerpak.com CE program.
PPLPMDL0800000001	Akron	OH	44302	3/30/2000	Left Lauren the Senekot book ans CE powerpak program.
PPLPMDL0800000001	Beachwood	OH	44122	3/30/2000	In-serviced hospice and nursing home nurses on pain management. Met with Angie to discuss attending one of the team meetings to discuss proper dosing and titration of Oxycontin.
PPLPMDL0800000001	Akron	OH	44307	3/30/2000	344-6980 or red phone X46980. Left a Powerpak.com CE program for Tim Brown. Made appt May 5@9:30am. Karen put me on a lunch waiting list and said if there are any cancelations that she would call me
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/30/2000	wants info on chirocaine does lots of regional blocks;not using as much oxy
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/30/2000	less meds for shorter times
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/30/2000	how to convert from the combos talked about equal analgesic dosing and how to convert combo's.has a hang up about acute and chronic use and is very hesitant to use in the so called acute setting
PPLPMDL0800000001	Cleveland	OH	44111	3/30/2000	3/30 assist director of curriculum at family practice at hassler center. Does not use much oxy
PPLPMDL0800000001	Cleveland	OH	44128	3/30/2000	his new objection is street abuse and he said he is getting it from pharmacist as well as patients.they are telling me that i have to cut down its use.probable coming form janseen.will need to clarify and straighten it out
PPLPMDL0800000001	Akron	OH	44302	3/30/2000	Says she uses MsContin. Wanted prices. I left a brochure on MsContin -vs- OxyContin and I will drop off prices the next time.per table
PPLPMDL0800000001	Cleveland	OH	44111	3/30/2000	3/30 Spoke to doctor about oxy, said he usually used in in cancer pain on ly, now says he has made the jump to chronic pain. He is using it in some low back pain and also in severe osteoporosis. Talked to him about using oxy whenever an nsaid is not working, such as osteoarthritis. He is medical director at the northwestern at berea, wants jcaho information. Follow up with osteo patients
PPLPMDL0800000001	Akron	OH	44333	3/30/2000	what is the difference between a vicodin and oxycontin post op patient? using 2-3 10mg tabs q12h, on 50% of his shoulder cases and also mentioned his shoulder scopes that after block wears off are candidates for oxycontin. said will use on all shoulder tomorrow, 5 cases.
PPLPMDL0800000001	Fairlawn	OH	44333	3/30/2000	oxycontin is stronger than vicodin, for more severe cases. I went over the comparison of the potency and still not convince, will have to work oxycontin into some ankle fusion cases. 2-3 10mg tabs q12h or even 1-2 20mg
PPLPMDL0800000001	Akron	OH	44203	3/30/2000	dr campensa. He was gone last week to a meeting in Florida. Vicodin is a habit, he mentioned that he will present oxycontin to the group at the next monthly meeting. Has written a few, mainly 20mg q12h. Likes the q12h dosing benefit as controlling the pain for longer duration of action.
PPLPMDL0800000001	Akron	OH	44333	3/30/2000	was uncomfortable with the dosing, put a patient on 10mg q12h for chronic pain. 2-3 10mg tabs q12h is the dose to use. Has an ankle fusion this afternoon and going to use oxycontin.
PPLPMDL0800000001	Akron	OH	44333	3/30/2000	said would try writing some per operative so the script is written. 2-3 10mg tabs q12h.
PPLPMDL0800000001	Cleveland	OH	44113	3/30/2000	3/30 Talked to doctor in surgery lounge, Doctor says he wants the stamp, says it is the only way he will use it because of force of habit with percocet. But he says that percocet can be easier to use because pts are in pain in a few hours and they can take another pill. He says they mask the pain, the patients pain will come back so they take a pill. He says oxy is great for chronic pain, but for 2 to 3 weeks percocet may be better. He asked me what I would prefer. Ask him how often his patients have to wake up a t night and take their meds, also ask him to try oxy, dose it high enough and see if it last for 12 hours, also tell him can use oxyIR for BT pain. He says it is a psychological thing with patients they want a pill to take when they hurt. Ask him what he usually doses percocet at, and how often they have to take the percocet more frequently than prescribed. Talk about post op
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	what is the difference between a vicodin patient and an Oxycontin patient? Show the first part of the Calwell study as the number of patients that are in pain. Then ask if patients that have been in detox at St Thomas are from vicodin, why have any patients on vicodin, use Oxycontin, which ahs less abuse potential, if patients don't like it then you know opioids are not the answer.
PPLPMDL0800000001	Cleveland	OH	44195	3/31/2000	uses oxy after percocet will try to use oxy instead;not that inter in chiro
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	will be working on getting chiro on formulary says need to really sell the safety;set up lunch and see if he will speak on october 23
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	doesnt have any pats right now to put on oxy is speaking to atndings about see which ones
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	what patients are not responding to NSAIDS. Cancer patients that may be candidates for Oxycontin? Mentioned dr pottschmidt patients on oxycontin. Do not build up a tolerance as quick. Low back is the main pain treating. Gives the patients vicodin and tries the TENS units and other procedure first, which he still considers the acute stage, if not controlled then chronic and would consider oxycontin. Mentioned cancer patient that was on 80mg of oxycontin. Asked the onset of action for oxycontin. uniphyl, qd dosing for COPD>
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 in ER, doctor says he does use some opioids, follow up vs lorecet. conversion guide. said to bring lunch
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 Doctor says she has not really used that much oxy, alot of potential here
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	quick hallway hit, he said he only uses OxyContin or Vicodin and tries to split up his scripts he patients can usually do well on one of the two
PPLPMDL0800000001	Akron	OH	44307	3/31/2000	Dropped off info to fax letter with tax id# to Chris Neumann's secretary's fax machine.
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 Doctor uses some oxy, try to get him to use more in chronic pain and osteo
PPLPMDL0800000001	Cleveland	OH	44195	3/31/2000	not using per first line for lbp using perc try to get them to use first line
PPLPMDL0800000001	Olmsted Falls	OH	44138	3/31/2000	he still prfers generic Vicodin because of cost. He uses some OxyContin. Show him a pharmacy pricing report
PPLPMDL0800000001	Westlake	OH	44145	3/31/2000	he said he didn't really give OxyContin a good test yet because he wasn't comfortable dosing it. We went over dosing and conversions
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	she refers a lot of her pain to Diab but uses some OxyContin and she said many of her patients have been benefitting from Uniphyl
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 Says he is using it both post op and in acute pain, says he does not like to use it in chronic pain. Debbie says he uses alot of it, but the numbers do not say so. He wants to hear Dr. Allen speak, says he sends alot of patients to Dr. allen.
PPLPMDL0800000001	Akron	OH	44302	3/31/2000	Dropped off a CE powerpak.com. Will order Pink pins for her to give to patients.
PPLPMDL0800000001	Parma	OH	44134	3/31/2000	Will meet with both D.O.N.s and Rob Shulman to discuss JCAHO guidelines and how we can help. Made presentation to both D.O.N.s, Cheryl, and Mary Beth. Lisa Conrad is the D.O.N. of the sub-acute unit. Debbie is the D.O.N. of the long-term care side. Cheryl is the "pain nurse" and Mary Beth sets up the in-services. I showed them the JCAHO materials. We then began to set up a series of in-services for the home. I set one up for the nurse managers on April 20 to discuss basic pain management. This home is going through JCAHO accreditation in a year.
PPLPMDL0800000001	Cleveland	OH	44115	3/31/2000	Did fourth quarter hospice rebate. Dr. Ageberg is using a lot of MS Contin 15mg. He is not using much Oxycontin, although the hospice is using a fair amount. Mostly from referring physicians.
PPLPMDL0800000001	Parma	OH	44129	3/31/2000	talked to jean about tt.also met with blair martin in the pharmacy and took care of several issues.partners against pain and jcaho materials.he gave pain committee names and we are going to go to lunch to talk product and how it fits in with jcaho
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	met with nurses inter in speaking for us
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	met with dr Patel and discussed lbp and opioids he doesnt rx oxy in house for spine pats nurses do;must not be rxing out house
PPLPMDL0800000001	Cleveland	OH	44195	3/31/2000	spoke with jan set up lunch need to spend time with him on floor and see who gets oxy in house
PPLPMDL0800000001	Cleveland	OH	44195	3/31/2000	bagels in lounge good place to hang out and speak with fellows and attendins
PPLPMDL0800000001	Westlake	OH	44145	3/31/2000	quick stop he wanted another dosage conversion chart. Also did some conversions
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	oxy call, 2nd floor window for future reference

PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 talked to patty carlin downstairs, call her 216/476-7312 every week in fairview to see who is in. Can do lunch give her a few days notice and she will post it in the ER, always check in with her to see who is in, can also due calls around 7:00 with bagels etc.
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	rheumatology
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	dr coleman
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	would not give pricing.
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	pricing on oxycontin and the patch.
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	he said he has some patients doing well on OxyContin but Dilaudid is what he likes best.
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	he is using OxyContin for severe chronic pain. I need to concentrate on acute and go after Vicodin. Talk about Vicodin street value. He said he is using lots of Uniphyl for COPD
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 doctor says he like oxy contin, also wanted samples of uniphyl, find out where he is starting oxy
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	the legality issue of writing three scripts predated for oxycontin so the patients do not have to come back every month. 3 months worth of medication for chronic oxycontin patients. Use of oxycontin are chroni, start with oxycontin and stay with. uniphyl, qd dosing for COPD patieten after steroids. Older man that smokes not being controlled on steroids, going to start on 400mg.
PPLPMDL0800000001	Stow	OH	44224	3/31/2000	fleischman data and short term benefits talked about ad article and benefits seen in the short term and talked about using for hte more acute cases
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	is using oxy and oxy ir for breakthrough
PPLPMDL0800000001	Akron	OH	44304	3/31/2000	Takes care of hospice and assigned Dr. Matthew Taylor M.D. alot of his hospice patients. In charge of Akron City Internal Medicine Center
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	using oxycontin for intermitten pain for patients that can not sleep through the night. Acute pain also. Vicodin use is for a couple of days on as need basis. The caldwell reprint, but not where vicodin is getting the use.
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	oxycontin for cancer pain, does not use opioids for non cancer pain.
PPLPMDL0800000001	Parma	OH	44129	3/31/2000	talked about use of oxy in nh and long term care setting and directed bgack to the acute care instead of his vic and perc
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	he won't admit to using everything under the sun. He claims that he mostly uses OxyContin. Bring up specific patients next time
PPLPMDL0800000001	Akron	OH	44304	3/31/2000	In charge of Hospice @ Summa and St. Thomas. Says he uses alot of Methadone because it is cheap. Price is an issue. Alot of patients are uninsured.
PPLPMDL0800000001	Cleveland	OH	44195	3/31/2000	fear of putting pats on opiod long term will use oxy after all esle has failed
PPLPMDL0800000001	Stow	OH	44224	3/31/2000	talked about how he determines when to use oxy and when he uses vic tendency to use vic in more acute cases and uses oxy for more severe and chronic. talked about use for the acute pat and how to dose in that setting
PPLPMDL0800000001	Westlake	OH	44145	3/31/2000	quick hit through the window he said Barry and I opened up his eyes to using OxyContin for nonmalignant pain. He is replacing some of his Vicodin scripts.
PPLPMDL0800000001	Lakewood	OH	44107	3/31/2000	stopped in to show Roth study. Showed how no tolerance long term
PPLPMDL0800000001	Akron	OH	44319	3/31/2000	put a lady patient on 20mg q12h for migraine headaches, was on stadol has seen a neurologist and intermitten vicodin. Nsaids to short acting and then to oxycontin, sees how often taking short acting first, then will go to oxycontin. uniphyl mentioned has two patients on theo and are both on theo dur from pulmonologist, showed comparison but was not willing to switch the patient/.
PPLPMDL0800000001	Olmsted Falls	OH	44138	3/31/2000	he has several chronic arthritic and back pain patients on OxyContin. Sell vs. Vicodin for acute
PPLPMDL0800000001	North Royalton	OH	44133	3/31/2000	specific patients on duragics and spec pat's on oxy talked about a couple of patients that he has on oxy that he is considering swithching talked about titration and how to titrate esp if patients is tolerating medicine
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	q12h is the benefit that he likes, but oxycontin is for th more severe pain. After nsaids, he is going to darvocet, then vicodin, oxycontin is viewed as being stronger than vicodin. Just put a patient on oxycontin 10mg q12h with severe arthritic pain to start.
PPLPMDL0800000001	Barberton	OH	44203	3/31/2000	cancer patient on 20mg q12h. not willing to use on noncancer pain, said it is more addicting.
PPLPMDL0800000001	Akron	OH	44333	3/31/2000	looking to use oxycontin by converting from short acting opioids for chronic pain. No new patients on oxycontin, very apprehensive with the use of opioids. Gave him the state medical board guidelines and if you could wouldn't you. Has a patient that has been on vicodin q4h, convert to 20mg q12h.
PPLPMDL0800000001	Akron	OH	44319	3/31/2000	kidney stones, ankle sprains get vicodin for an as need basis. Spinal stenosis, fractures failed backs get oxycontin. highest patient was on 2 40mg q12h. uniphyl mentioned asthma. third linetreatment.
PPLPMDL0800000001	Cleveland	OH	44106	3/31/2000	has had pat on 500mg q12h thne swithced to methodone didnt trust pat discussed this bein his ceiling dose
PPLPMDL0800000001	Westlake	OH	44145	3/31/2000	lunch He said he does use some OxyContin maybe about 4 scripts per week but mostly uses Vicodin. He has had great success with Vicodin and he had a few older patients get snowed on OxyContin 20mg q12h
PPLPMDL0800000001	Cleveland	OH	44111	3/31/2000	3/31 Doctor says he has not really used oxy, mary says he has never really used it. Says he is not sure it is a 12 hour drug, bring in kit to support this, also asked where it could be used, told him, ask him where he is using other opioids. asked for samples, says he gets samples of other opioids. Says his patients do not want to switch drugs, ask him to start a patient on it follow up with chronic pain pt and with lit for those pts
PPLPMDL0800000001	Akron	OH	44304	3/31/2000	Prescribing Physician for the nurse Tom Wiegand. Has a patient Willy Jackson. She has prescribed Levanol in the past and was going to prescribe MsContin. I asked her to prescribe OxyContin. They prescribed 40 Mg Q12h. He has cancer of the esophagus. I think that most of thier patients are uninsured.
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	works in burn unit. says he consults vetters group alof for pain consults, went through adv of oxy over prns for burn center
PPLPMDL0800000001	Parma	OH	44129	4/3/2000	add on before luke he is still using several different theoph but mostly uni but he has a tendency to believe that his patients feel better when they take bid. asked about generics
PPLPMDL0800000001	Euclid	OH	44132	4/3/2000	Try to ID a specific pt following PCA.
PPLPMDL0800000001	Akron	OH	44304	4/3/2000	Says he will use for hernia patients to start.
PPLPMDL0800000001	Parma Hts.	OH	441303030	4/3/2000	met at window talked about using oxy instead of combos. tues is a better day
PPLPMDL0800000001	Cleveland	OH	44109	4/3/2000	oxy ob/gyn lunch
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	need to get him clarification of what ropi is and diffience with chiro
PPLPMDL0800000001	Parma	OH	44129	4/3/2000	need to make a lunch date and get better time made lunch date to get better time. can not make things too complicated because he loses in the translation. keep up with why it is better than the combos and how to make it
PPLPMDL0800000001	Cleveland	OH	44106	4/3/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44109	4/3/2000	oxy lunch
PPLPMDL0800000001	Akron	OH	44307	4/3/2000	Sue Aguirre patient coordinator. Likes senekot coupons.
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	attending in burn unit. Says has used oxy in past, but pretty much forgot about it. says resindets too alof of the rxing in unit
PPLPMDL0800000001	Cleveland	OH	44106	4/3/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44109	4/3/2000	oxy ob/gyn lunch
PPLPMDL0800000001	Cleveland	OH	44106	4/3/2000	oxy 1 pt on now
PPLPMDL0800000001	Parma	OH	44134	4/3/2000	Stopped in the home to see the staff development person. Sister Luke is the D.O.N. and the pharmacist. There is a pharmacy on site. Sister Luke was out of the building. I will stop back to see her.
PPLPMDL0800000001	Cleveland	OH	44109	4/3/2000	Lunch for 25 to 30 people, call eve at 778-5890 to get number. Lunch starts at 11:30, be there 11:15
PPLPMDL0800000001	Parma	OH	44134	4/3/2000	Went to see staff development person. Was not available. Gave me D.O.N. name. This facility is not JCAHO certified. Will follow-up with D.O.N.
PPLPMDL0800000001	Akron	OH	44307	4/3/2000	Strip clips, order profit slide. Gave CE PowerPak.
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	they use ropi in caudal epi
PPLPMDL0800000001	Akron	OH	44303	4/3/2000	. Left powerpak.com, and clip strip, was able to hang up at the senekot section. She will call me when she gets extra shelf hangers for clip strips so I can buy some for myself.
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	Sam. Has Senekot on shelf, medicalaid pays for Generic Senekot. Poor people here. Price is an issue. So is profit. Left CE powerpak.com and coupons.
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	wants more info on ropi vs chiro
PPLPMDL0800000001	Akron	OH	44307	4/3/2000	New office. Denise receptionist. Call and schedule lunch appt. He is in the process of moving. He has a P.A.
PPLPMDL0800000001	Parma	OH	44129	4/4/2000	asked about aminophylne and what patient goes home after the er visit. talked about using uni in that setting and in place of hte generics. he said to bother debbie about it and make sure it happens
PPLPMDL0800000001	Cleveland	OH	44195	4/4/2000	on way into case meet with him apr 13th to get get him formulary binder and how we will get on formulary
PPLPMDL0800000001	Cleveland	OH	44112	4/3/2000	How many pts does he have on Oxy? What dose?
PPLPMDL0800000001	Cleveland	OH	44109	4/3/2000	oxy lunch
PPLPMDL0800000001	Akron	OH	44308	4/3/2000	wants to try chiro, need to find out if they can get samples, made appt with pharmacist. he is happy with ropi, and is easily bought. need to get him to the next program
PPLPMDL0800000001	Parma	OH	44129	4/3/2000	tried to counter difficulty he is having with se. showed vicoprofne pi and incidence of gi se
PPLPMDL0800000001	Cleveland	OH	44109	4/4/2000	sign for uniphyl samples, uses uniphyl in her clinics, says she can use as many samples as possible.
PPLPMDL0800000001	Parma	OH	44129	4/3/2000	tried to see what he would like to do about speaking. talked about titration and using long term. a good portion of his clientele is chronic.
PPLPMDL0800000001	Akron	OH	44304	4/3/2000	Says he will use the oxycontin on Hernia patients to give it a start. Likes the 12 hour control.
PPLPMDL0800000001	Akron	OH	44310	4/4/2000	Likes Oxycontin, will use more. Dropped off treats, and info. He was busy but will see me at my next appt.
PPLPMDL0800000001	Lakewood	OH	44107	4/4/2000	he has really began to trust the use of OxyContin to control nonmalignant pain. He is also now getting good results from using Uniphyl as an add on for his COPDers
PPLPMDL0800000001	Cleveland	OH	44106	4/4/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44195	4/4/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44109	4/4/2000	4/4 Doctor has not used much oxy, he uses alot od vicoden because he says he can call it in.
PPLPMDL0800000001	Cleveland	OH	44106	4/4/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Akron	OH	44320	4/4/2000	Dr. is member of P&T committee with Kaiser. I discussed Oxycontin with her. She said she has some pts. on Darvocet that will consider converting to Oxycontin. See the notes under Dr. Marin, as she sat in on the same
PPLPMDL0800000001	Akron	OH	44310	4/4/2000	He likes the tape talking about documentation, legal issues, tolerance, pain assessment, Dr./Patient contract agreement. he said this is something that we would be very interested in. ALSO LIKED THE TREATS I BROUGHT.
PPLPMDL0800000001	Brookpark	OH	44142	4/4/2000	incorporate connie and her group in a program with june at hines talked to connie about summer program with ce for nurses. alot of their patients get scripts filled by mail order and he often has med onc write the meds so that is why the numbers are not higher. most patients are on oxy and 120 mg is highest dose. his patient base is coming from raj and anku and alot of urology from southwest. not using ir for breakthru. using perc in that setting. talked about fast
PPLPMDL0800000001	Beachwood	OH	44122	4/4/2000	4/4 Dr leb is a supporter of oxy, said he had a couple patients who could not get their scripts filled a t a couple pharmacies, he is going to let me know which ones, follow up on thi



PPLPMDL0080000001	Parma	OH	44129	4/4/2000	she is using anything from darv t3 and vic. feels pain is undertreated. talked about using oxy in place of the combo's and how to dose to make it equiv to darv through vic
PPLPMDL0080000001	Akron	OH	44312	4/4/2000	what patients using the patch vs oxycotin? patients that can not swallow and patients that are not compliant with oxycotin.
PPLPMDL0080000001	Euclid	OH	44117	4/4/2000	Find out what he thinks of Dur. Who is a good candidate?
PPLPMDL0080000001	Cleveland	OH	44109	4/4/2000	see rich between 8:30 and 12:00, you talked to him at moxie about doing lunches, ask him when you can set it up. Pat the nurse is key in this office, she said she would help me out. Left note for rich about setting up a lunch, talked to brian(asian) about doing a pizza thing, follow up. Brian is there on tues, Mahesh and rich on tues.
PPLPMDL0080000001	Cleveland	OH	44112	4/4/2000	met with mike moran and joan for 2 hrs to go over pain info for mikes talk they are using more oxy over the last year have all but 80's need to talk to dr abramoff about using oxy on post oper pats after they dc the pca or iv
PPLPMDL0080000001	Cleveland	OH	44112	4/4/2000	dr abromoff on vac set up appt for apr 18th to discuss chiro and oxy;
PPLPMDL0080000001	Cleveland	OH	44112	4/4/2000	need to set up inch with barb in gen surg clinic; hosp getting busier
PPLPMDL0080000001	Cleveland	OH	44195	4/4/2000	lunch with jan says oxy is being put into pixus machines throughout hospital try to set up dinner with nagy and fellows
PPLPMDL0080000001	Akron	OH	44320	4/4/2000	Had lunch for the physicians and staff. Discussed Oxycotin and Uniphyll. Also reasons for using laxative and stool softener together.
PPLPMDL0080000001	Mayfield Heights	OH	44124	4/4/2000	hospital pain awareness day display met with nurses and pharm on pain mgmt
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/4/2000	dr laham and dr salama at program not too big on using many opioids need to bring more info to office
PPLPMDL0080000001	Parma	OH	44129	4/4/2000	talked with blair and gave him some information about jcaho and the standards use the new piece to show what the standards are and how to attack the issues.
PPLPMDL0080000001	Cleveland	OH	44109	4/4/2000	every tuesday at 4:00 tumor board, talked with Linda, very nice lady, set up lunch with ludin and obi, also talked to mary and emma in onc. Need to talk to Brenda/Phyllis for tumor board 778-5470
PPLPMDL0080000001	Cleveland	OH	44109	4/4/2000	4/4 Talked with Lynn on the 2nd floor, said to give her info for onc docs. Hem/Onc board meets on weds at 1:30 find out where. Tumor board at 4:00 tues in radiology conference room.
PPLPMDL0080000001	Akron	OH	44322	4/4/2000	oxycotin for post op nd vs the patch for chronic pain.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	surgical area and plastic surgeons.
PPLPMDL0080000001	Barberton	OH	44203	4/4/2000	senokot-s vs metamucil. pricing on oxycotin vs the patch.
PPLPMDL0080000001	Akron	OH	44310	4/4/2000	Manager let me use their own strip clip and hand Senekot by the register. The pharmacist liked the CE program and coupons. Take rebates in and put on Strip clips. Always try to position by the register
PPLPMDL0080000001	Akron	OH	44310	4/4/2000	Holly let me hang up a clip strip in the laxative isle. They are positioned by the vitamins which are constipating. I left CE powerpak.com info and coupons. Bring in rebated and check on clip strips.
PPLPMDL0080000001	Cleveland	OH	44195	4/4/2000	interested in chiro used to be at st john westshore; uses oxy but sometimes goes to durag and does opiopt rotation because of dr walsh;
PPLPMDL0080000001	Akron	OH	44314	4/4/2000	using oxycotin for alot of chronic pain, after short acting on a prn basis, once get to 4-6 tabs a day then goes to oxycotin.
PPLPMDL0080000001	Midleburg He	OH	44130	4/4/2000	talked about jason and showed his script pad with oxycotin scripts. his next surgery was an elderly patient with major hip. was going to give darv because of age, talked about using oxy 10mg 1-2
PPLPMDL0080000001	Cleveland	OH	44195	4/4/2000	wants to sponsor a workshop in or out of house will be coming to dinner on may 8th and was at asra in floraid and recieved some info on chiro uses .75ml in colon cases; would use in certain c sections cases
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	3 oxycotin rx's pre dated. He feels more comfortable knowing can wrtie 3 rx's for oxycotin. addresses the no refill issue.
PPLPMDL0080000001	Akron	OH	44320	4/4/2000	Pat sat in on the same discussion with Dr. Marin. See his notes.
PPLPMDL0080000001	Cleveland	OH	44111	4/4/2000	Lunch with Dr. Lax. 7 people. 12:30 start, call first
PPLPMDL0080000001	Akron	OH	44310	4/4/2000	We will do the d.o convention next year. He uses Oxycodone for OA, RA, Paget's disease, cancer pain, DID, Spinal Stenosis, Neuropathy, connective tissue disease, cerebral palsy, charcot Disease, etc...
PPLPMDL0080000001	Akron	OH	44310	4/4/2000	Pat Burniston RN for Dr. Tharp only. Likes chocolate. Wants Oxycotin on standing orders.
PPLPMDL0080000001	Cleveland	OH	44106	4/4/2000	says limits how high to use. @ 80-100/day then adjuvants- concerned about toler- need to separ. from addiction
PPLPMDL0080000001	Cleveland	OH	44109	4/4/2000	4/4 Doctor says he has used some oxy, try to get him to use it more in oa and ra, he says he will consider it.
PPLPMDL0080000001	Akron	OH	44310	4/4/2000	Likes the contract Dr. Patient. Likes Oxycotin more than McContin and Says Duragesic costs more and not as steady State as Oxycotin. 20mg MS, osteoarthritis, cancer. How does he dose for Osteoarthritis.
PPLPMDL0080000001	Barberton	OH	44203	4/4/2000	when are you going to the patch? Are yo starting with it? or leaving oxycotin to go to the patch? What benefits do you see the patch vs oxycotin? starting patients on oxycotin, said that the 25ug patch is to strong to start patients on, waits until the patients are on 40mg a day or 20mg q12 to convert to the patch. Compliance, patients taking the pill too often or forgetting to take it and nausea are the too main reasons for switching oxycotin patients to the patch. Asked when the 160mg tab was coming out. Showed the ease of titration of oxycotin.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/4/2000	Coordinated JCAHO symposium at Hillcrest. Has seen increase in Oxy and had questions re dosing and titration.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	showed pricing of oxycotin vs the patch and he said there was a big discrepancy especially in the lower doses. He is going to question the patch rep. He said he will start all patients on oxycotin. and titrate up.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	titration principles, going from 40mg tid to 80mg q12h??? did not titrate the patient to 80mg q12h, he just kept the patient on 40mg tid. He does not give breakthrough. Said give vicodin or percocet 60tabs for 30 days and patient take 2-3 tabs a day. before the patients go on oxycotin.
PPLPMDL0080000001	Cleveland	OH	44195	4/4/2000	spoke with maggie says phys need to get more familiar with dosing of oxycotin; see if tues or thurs am conference i can come in and do an inservice on conversion and titration
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	using oxycotin on all post op patients. using 2-3 10mg tabs q12h even has used for carpal tnnel. His next case was pin removals and was going to use oxycotin.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	only patients that have not been on vicodin for earlier procedures. 1-3 10mg tabs q12h post op.
PPLPMDL0080000001	Akron	OH	44320	4/4/2000	Spent some time discussing Oxycotin with Dr. We discussed on how to dose in non-cancer pts. Suggested he start on 20mg q12h if pt. is already on CILIs. If pt. is opioid naive, Then start on 10mg q12h and increases daily.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	Use same medication for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	dr mccee said he is using oxycotin 1-2 10mg tabs q12h for all his post op patients. Did mentioned that he does maintain some arthritic pain patients but does not like to give the opioids. NSAIDS and tylenol. did a wrist fusion and gave 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44333	4/4/2000	using for post op patients that have not been on vicodin previously of on some chronic pain patients treating post operative or ongoing procedures that are needed. 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	4/4/2000	oxy and ms essentially the same in his mind- SE and Effic. - so in his position would use cheapest - pxi- no big adv- over q12- says legrand and davis using some duragesic
PPLPMDL0080000001	Mogadore	OH	44260	4/5/2000	Focus on positioning Oxycotin to patient profile. Scheduled lunch.
PPLPMDL0080000001	Akron	OH	44307	4/5/2000	He doesn't see reps, go on wednesday or thursday evening, bring food.
PPLPMDL0080000001	Mogadore	OH	44260	4/5/2000	Focus on positioning Oxycotin to patient profile.
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	still wont use that much oxy dr lewis using more see who his new partner will be and if he will be good influence
PPLPMDL0080000001	Cleveland	OH	44106	4/5/2000	Has a few pts on oxy- has reasonable comfort w/ addiction issues but need to be f/u
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	dr harrington was ill therefore he was not able to go to florida make sure he gets invite to may 8th he did put on his calander wants to speak to peer regarding chiro; need to genlty go over oxy vs morphine using oramorph habbit from ccf
PPLPMDL0080000001	Mogadore	OH	44260	4/5/2000	Focus on positioning Oxycotin to patient profile.
PPLPMDL0080000001	Cleveland	OH	44106	4/5/2000	says using more oxy- going well - getting pts off SAs and skipping step all together-
PPLPMDL0080000001	Mogadore	OH	44260	4/5/2000	Focus on positioning Oxycotin to patient profile.
PPLPMDL0080000001	Cleveland	OH	44115	4/5/2000	went over chiro and oxy she was inter but will not be able to make any decisions on use of products; dont know if she is an influenceer
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	inter in post oper orders need to talk to pat or dottie to add to sheet; has 5 cases today asked him to use oxy agreed
PPLPMDL0080000001	Beachwood	OH	44122	4/5/2000	4/5 uses quite a bit of oxy, trying to get larger market share in the single opioids. follow up next week and get a specific patient
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	will be going to uh to do physc residency and is looking forward to not seeing any pats to rx opioids on; she has not tried durag but wnat to had one pat who refused it; gave her info on ahcp guidlines and discussed breakthrough; pat still taking oxy 30mg at night and lortab during the day
PPLPMDL0080000001	Cleveland	OH	44109	4/5/2000	4/5 follow up from yesterday with diane and got to see doctor, says he uses some oxy, find out where
PPLPMDL0080000001	Mogadore	OH	44260	4/5/2000	Focus on positioning Oxycotin to patient profile.
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	will be coming to dinner at ward's inn will hlep get info to dr daoud who cnt make it he's on call; still not rxing any po's
PPLPMDL0080000001	Cleveland	OH	44115	4/5/2000	set up apt for end of apr to go over chiro with dr mandel and bastulli. good conversation with dr roffo regarding pain mgmt says he uses oxy alot need to find out his step approach and discussed ent residents pat who wanted to crush oxycont and put down peg tube ended up using duragisic
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	see notes on dr daoud; also met with nancy kolta re; talk on pain and gave her jan's name and will be doing more wiht fairview on jcaphho
PPLPMDL0080000001	Cleveland	OH	44109	4/5/2000	4/5 Dr. carter, may be a target. set up sit down appt with him. Sue is sec
PPLPMDL0080000001	Cleveland	OH	44109	4/5/2000	4/5 spoke with karen and nurses, finalized plans for lunch
PPLPMDL0080000001	Akron	OH	44304	4/5/2000	Went to nurses station in surgery lounge. Gave nurses a big thanks for letting me go there and showing me the way. Took candy today, Saw Dr. Ciraldo and talked to a dr. by the name of keith.
PPLPMDL0080000001	Akron	OH	44307	4/5/2000	Dr. Bulen, Dr. Hita, Dr. Haun-Hita, go on Wednesday night, thursday @ 7pm.
PPLPMDL0080000001	Akron	OH	44304	4/5/2000	gave samples will promote. Rebate stickers. Told him i will give him CE books in the future. Will not give prices out. Told me to tell Dr. to call him. Spoke with Deborah, she used to work with Eli Lilly. They want pens. I hung up a clip strip and hung at the end of the isle by the pharmacy. She said Dr. Petrus just wrote.
PPLPMDL0080000001	Akron	OH	44304	4/5/2000	Dropped off some candy and spoke with Keith ? Orthopedic resident. He spoke of a patient that the nurse called in the middle of the night and needed to help a patient through pain because they decreased the dosage on the oxycotin. We taught him the proper dosage and breakthrough Oxy IR. I have a lunch scheduled for St. Thomas which is also Akron City Orthopedic residents
PPLPMDL0080000001	Akron	OH	44304	4/5/2000	wanting for oxy pre print rx's will use on pat today
PPLPMDL0080000001	Akron	OH	44313	4/5/2000	get specific patients and dis type
PPLPMDL0080000001	Parma	OH	44129	4/5/2000	continue to show safety in the elderly and go over dosing and how to write and when
PPLPMDL0080000001	Cleveland	OH	44115	4/5/2000	says mandel and roffo do most of the regional need to get thier buy in; inter in oxy dr roffo helped sell but very rare occasion will ans rx po
PPLPMDL0080000001	Cleveland	OH	44113	4/5/2000	inter in post oper orders need to speak to Pat or Dottie; discuss going to carnegie surg center wiht him to push oxycotin a nd ir
PPLPMDL0080000001	Cleveland	OH	44106	4/5/2000	going to go ove3r packet of resources- not sure where he stands on oxy/opis in general
PPLPMDL0080000001	Tallmadge	OH	44278	4/5/2000	Focus on positioning Oxycotin to patient profile.
PPLPMDL0080000001	Cleveland	OH	44115	4/5/2000	see roffo notes;

PPLPMDL0800000001	Akron	OH	44307	4/5/2000	Spoke with Dr. Jack Bradford. The Emergency room director is Dr. Scott Felten. They are on Thursdays. Inservice. Pager: 928-5850 X1269
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2000	4/5 doctor says she will use oxy, follow up. has not really used uniphyl, told her about the advantages and the insurance coverage
	Beachwood	OH	44122	4/5/2000	4/5 Dr does not use oxycontin. He is still doing surgery, he says he writes all short acting agents, like percocet and vicodin. He says that 12 hour pain relief is good medicine, but he has not yet touched oxycontin. He asked if naseu would last the full 12 hour, talked about the shorter half life of oxycontin and how to handle side effects/ also wanted to know what does was best for post op and whether it really lasted 12 full hours. told him 20 to 30 mg using the 10 mg pill was best and showed him sunshine study that showed full 12 hour relief. follow up and ask for specific patient type like knee replacement
PPLPMDL0800000001	Parma	OH	44129	4/5/2000	believe c11 are more abused and patients must have exhausted their use of vicodin prior to going to oxycontin. says the law requires he follow this rule. need to find proof sources of house bill 187. believes that oxycodone is a step 3 opiod and hydrocodone is step 2. organizing dinner with Allen to moderate with a small group of pain docs so he can here how other docs use oxy and view the laws.
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	4/6 doctor uses uniphyl, take samples
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	will be inter in chior in ob and may help get on formualr
	Akron	OH	44311	4/6/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil irick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6.
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	has had a pat whlt permanant nerve damage with lidocaine and is inter in chiro need to get on formulary
PPLPMDL0800000001	Akron	OH	44311	4/6/2000	Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse
PPLPMDL0800000001	Middleburg Hts	OH	44130	4/6/2000	discussion about their pain clinic vs oral meds and when to do each.showed some of the research from failed back
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	will try 2/1 or 1.5/1 convers from morph- has been giving 1/1- may need less seemed to appreciate
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	oxyc update-dosing/titr. says allows up to 4 BT doses before titr.- need to f/u and on resources-contacts
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	will use oxy in regional blocks wants formulary info
PPLPMDL0800000001	Garfield Hts	OH	44125	4/6/2000	put in paperwork for p&t commt mgt had yesterday was too late for this mts mgt;is with clinical pharm wanted to know why dr doestn have
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	4/6 Breakfast and Dr. Rosenberg talk, dr harris is responsible for out pt scripts of oxy, he uses it alot. Follow up with him on out pts and materiels
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	4/6 Doctor says she does alot of the outpatient use of opiods, says she uses oxy in acute pain, follow up with her on outpatient issue
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	doesn't have a probelm with midian using chiro in pain clinic, but still not interested for hospotal procedures
PPLPMDL0800000001	Lakewood	OH	44107	4/6/2000	mini in-service going over documentation and assessing pain by implementing our materials
PPLPMDL0800000001	Berea	OH	44017	4/6/2000	he is starting patients out on 400 after amin episodes in the hospital
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	not inter in schir
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/6/2000	comforta with naropin does want to help me by sweethching but will be a slow process with him.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	4/6/2000	went over how to dose and make equiv to vic.he commits but he does not stay with it.van gelos is using and used his experience for support.
	Akron	OH	44311	4/6/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil irick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6.
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	using alot more oxy and ir and fast. ordered chiro for blocks, will champion for formulary
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	oxyc update-dosing/titr.
	Akron	OH	44311	4/6/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil irick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6.
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	Talked to Lee, resident who is makinf round on onc floor this month. he says they are using oxy, also said they are using duragesic, he says it is harder to use than people think. He is working with dr. crum
	Cleveland	OH	44109	4/6/2000	Breakfast at 8:00 for physical medicine, 25 people. Call Kims catering to do the breakfast. Janice is contact person 4/6 Found out that Dr. harris and Dr. wong handle most of the outpatients, they seem to use quite a bit of oxy, Dr. Rosenberg spoke from UH
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	doesn't have a probelm with midian using chiro in pain clinic, but still not interested for hospotal procedures
PPLPMDL0800000001	Akron	OH	44311	4/6/2000	Stephanie. Told me who is prescribing opiods, intersted in the coupons and CE booklet
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/6/2000	old and desnt do much regional not comfortable with it and is inter in using oxy
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	just back from metro- says used alot, very comfort. with it. f/u on dose and vs. SAs
PPLPMDL0800000001	Parma	OH	44129	4/6/2000	talked about the newer guidelines and how the add on benefit can improve function.
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	spoke with pmr metro resedint
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	hardly uses naropin and desont see a problem whlt bupi he is on pt comm and cost is concern
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	4/6/2000	likes spanos' talk and is treating pain differently adn a little more aggressive.still likes to use ohter meds than opioids and constipation is major drawback.when she uses and opioid it is oxy.
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	willl help get chiro on formualr
	Akron	OH	44311	4/6/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil irick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6.
PPLPMDL0800000001	Cleveland	OH	44106	4/6/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Akron	OH	44311	4/6/2000	Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse
PPLPMDL0800000001	Cleveland	OH	44109	4/6/2000	oxy call, senekot samples 4/6 Carmen and Brandi, dr uses alot of oxy, told her to use oxy ir so to get less insurance letters back, also talked about bid dosing causing less letters bc of less pills. follow up
PPLPMDL0800000001	Middleburg Hts	OH	44130	4/6/2000	dosing and titration. also wnet over what type of pat could be oxy pat
PPLPMDL0800000001	Lakewood	OH	44107	4/6/2000	went went over Dr. O'Brien's patients and talked about titration and taking care of side effects
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	sat in lunch with Todd. they use oxy for outpateint surgeries,nobody using for inpatient. I positionned oxy for 12 hours post op after pump and awak and swallowing orals. then they can home on oxy and not have
PPLPMDL0800000001	Beachwood	OH	44122	4/6/2000	4/6 Talked to doctor about pain mgmt. She says she uses oxy in post op pts and acute low back pts. Asked her if she had alot of low back pts and she said she did. She says she treats them with nsaid and ultram. Asked her to try oxy Q12 10 to 20 mg. She said that she would. Follow up in one month
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	sat in lunch with Todd. they use oxy for outpateint surgeries,nobody using for inpatient. I positionned oxy for 12 hours post op after pump and awak and swallowing orals. then they can home on oxy and not have
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	sat in lunch with Todd. they use oxy for outpateint surgeries,nobody using for inpatient. I positionned oxy for 12 hours post op after pump and awak and swallowing orals. then they can home on oxy and not have
PPLPMDL0800000001	Barberton	OH	44203	4/6/2000	sat in lunch with Todd. they use oxy for outpateint surgeries,nobody using for inpatient. I positionned oxy for 12 hours post op after pump and awak and swallowing orals. then they can home on oxy and not have
PPLPMDL0800000001	Cleveland Hts.	OH	44118	4/7/2000	Dr. has placed three pts. on Uniphyl. He has not heard back from any of them. Will keep on top of him.
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/7/2000	will speak in june to help sell oxy to dr nichols and will use chiro soon as hosp gets it
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/7/2000	old doc does mostly ob but will be hard to change habits
PPLPMDL0800000001	Cleveland Hts.	OH	44118	4/7/2000	Dr. has 3 pts. on the Uniphyl program. One was converted from b.i.d. theophylline and the pt. is doing well. He is sending the initial pt. out to get the script filled. The refill will be at Kaiser.
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/7/2000	has ntried oxy yet on ob not all that inter in chiro
PPLPMDL0800000001	Middleburg Heights	OH	44130	4/7/2000	follow up with post op commitment
PPLPMDL0800000001	Westlake	OH	44145	4/7/2000	go over hard again OxyContin over Duragesic. He keeps blowing it off like no big deal he is still writing a lot of Oxycontin Show him again the concerns with the patch
PPLPMDL0800000001	Cleveland	OH	44106	4/7/2000	oxyc update-dosing/titr. asked pam for conversion card! progress!
PPLPMDL0800000001	Broadview Heights	OH	44147	4/7/2000	dosing and simple regimen and add on
PPLPMDL0800000001	Broadview Heights	OH	44147	4/7/2000	dosing and simple regimen and add on
PPLPMDL0800000001	Cleveland	OH	44106	4/7/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/7/2000	has seen pats seize on bupi and desont want to see again will be inter in using chiro and push oxy in ob
	Cleveland	OH	44106	4/7/2000	oxyc update-dosing/titr.- went out of way to tell me has an inpt. on oxy. now- doing well. didnt need our slides but downloaded them. gave all DEA addiction info- seems less defensive about these issues and his friend that got busted with methadone for 1 pt that was on for 18mths- hard to believe
PPLPMDL0800000001	Cleveland	OH	44111	4/7/2000	4/7 Dr just had a surgery and put a patient on oxy. he said he did so because he saw audrey. Likes oxy, was trained on percocet. Says it is a force of habit
PPLPMDL0800000001	Cleveland	OH	44113	4/7/2000	Talk to him about oxy and also duragesic
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/7/2000	will bring chiro to p&t commtt meeting in may and will presnet to his ans group and i will bring breakfast
PPLPMDL0800000001	Cleveland	OH	44106	4/7/2000	oxyc update-dosing/titr.- biggest diff. is getting others to accept higher doses- he would do but sticking his neck out as only one- wants some info on higher doses
	Akron	OH	44310	4/7/2000	Gave him sample bags. He wasn't really intersted in the literature. He took possession of the flyer that has different things that he could order from me. I gave him chiclets and informed him of how the patch can be abused. He likes oxycontin. He mentioned MSContin and morphine and I let him know that Oxycontin has fewer side effects. He asked me about my education, Kent, can't read, Kent wrote, etc.. sense of humor. I told him too many bars and Akron, then Cal State. He likes me. Dropp off samples and goodies. Maybe he will write more. Good call. He said some cancer patients sons get ahold of the cancer patients meds and abuse them or sell them. Abuse is of interest to him. I told him I would find out more ways of abuse and let him know
PPLPMDL0800000001	Cleveland	OH	44111	4/7/2000	oxy call, talked to patty. Call her next thurs for for monday breakfast call
PPLPMDL0800000001	Cleveland	OH	44111	4/7/2000	oxy call, see joan and set up breakfast
PPLPMDL0800000001	Akron	OH	44312	4/7/2000	oxy vs the patch.
PPLPMDL0800000001	Akron	OH	44312	4/7/2000	oxycontin vs the patch.

PPLPMDL0080000001	Akron	OH	44310	4/7/2000	checked into the hospital and got familiar with the floors
PPLPMDL0080000001	Akron	OH	44304	4/7/2000	Did my digital computer for the national meeting here.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/7/2000	does reginal and inter in trying chiro is using oxy on ob floor
PPLPMDL0080000001	Lakewood	OH	44107	4/7/2000	quick hit through the window he said he has a case next where he will put a patient on OxyContin. Told him good choice perfect drug for orthopedic pain
PPLPMDL0080000001	Cleveland	OH	44195	4/7/2000	very minimal inter.in PM- passes on to D.Walsh
PPLPMDL0080000001	Cleveland	OH	44195	4/7/2000	using oxy quit a bit may stay at ccf but may not very inter in trying chior
PPLPMDL0080000001	Akron	OH	44312	4/7/2000	which is stronger percodan or oxycontin? oxycontin is stronger than percocet. Percocet and vicodin is being used for acute pain vs oxy for chronic or cancer pain.
PPLPMDL0080000001	Cleveland	OH	44106	4/7/2000	oxyc update-dosing/titr., says trys to avoid use of opis as much as poss- minimize the use- then lynette told him someone just left today with a script- he didnt even know it- jokester guy- easy going when going to oxycontin? vs ms contin . Three patients on MS Contin, dr lohmeyer started all the patients on ms contin. One is for fibromyalgia. Starts patients on vicodin for a few days and not sure if gin to be chronic. Most patients come back so she said would start patients on oxycontin. On patient switch from vicodin to oxycontin 20mg q12h for leg pain. Relieved her anxiety.
PPLPMDL0080000001	Uniontown	OH	44685	4/7/2000	vicodin is being used for chronic pain, more for acute back pain that will take on as as need basis. Oxycontin quick onset of action, allows patient to sleep through the night.
PPLPMDL0080000001	Uniontown	OH	44685	4/7/2000	4/7 doctor was a t tumor board, uses oxy find out where. She says that she likes th q12 dosing. wants senekot samples
PPLPMDL0080000001	Cleveland	OH	44111	4/7/2000	4/7 Saw him outside of the surgery center, he is using 60 mg Q12 on a regular basis. Has a brother and a sister and hung out with Christopher Rich. He is also going to order in the 160's and I will go and fill out the rebate and submit it
PPLPMDL0080000001	Shaker Hts	OH	44122	4/13/2000	Wants to help and do an inservice. I gave him Bernire's phone number and told him that I want to put together something that can save goodyear money for workers compensation and injuries. With the help of Bernie we will put something together. Bill lives over at the dales and grew up next door to Dean. Has a brother and a sister and hung out with Christopher Rich. He is also going to order in the 160's and I will go and fill out the rebate and submit it
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	Wants to help and do an inservice. I gave him Bernire's phone number and told him that I want to put together something that can save goodyear money for workers compensation and injuries. With the help of Bernie we will put something together. Bill lives over at the dales and grew up next door to Dean. Has a brother and a sister and hung out with Christopher Rich. He is also going to order in the 160's and I will go and fill out the rebate and submit it
PPLPMDL0080000001	Akron	OH	44305	4/13/2000	Wants to help and do an inservice. I gave him Bernire's phone number and told him that I want to put together something that can save goodyear money for workers compensation and injuries. With the help of Bernie we will put something together. Bill lives over at the dales and grew up next door to Dean. Has a brother and a sister and hung out with Christopher Rich. He is also going to order in the 160's and I will go and fill out the rebate and submit it
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	says someone came in and talked to them about using morp getting back to the basics cuase it's cheaper need to set up meeting for thier am conference
PPLPMDL0080000001	Cleveland	OH	44106	4/13/2000	will be able to speak after july on chiro too busy to talk follow up at lunch with regards to formaluery
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	wants to try chiro signed for formaluery binder info sends pats home without taking po pain meds says that is what causes pats to stay longer if they take per and then get sick
PPLPMDL0080000001	Cleveland	OH	44106	4/13/2000	Says uses for chronic-likes it but hasnt needed lately. f/u - what is approp pt? whats def. of chronic?
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	f/u with opi resources for pts
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/13/2000	will be trying ropi and wants to try chiro will be putting oxy in pyxus and try post oper if they get less side eff will swithc
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	quit hit wants to try chiro and seeing pats indlic using oxy
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	met with ans dept regarding chirocaine want to try see notes on dilger
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	very inter in chiro does liver transplants and would like to use something safer doestn use po pain meds
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	doing study on oploid wouldnt say much but would like to study chiro they have 12 total hip pats per day and would get alot of pats;need to discuss po opioids more
PPLPMDL0080000001	Cleveland	OH	44104	4/13/2000	4/13 Caught doctor in hallway, talked about oxy and where he uses it. Also asked where he used the short acting opioids, he says he is only using sa in cases of breakthrough pain and also in patient preference, find out where he is using oxy and talk about oxy IR
PPLPMDL0080000001	Akron	OH	44307	4/13/2000	tanya says they are using more oxy, dont billieve it. need to get him to hyde park program
PPLPMDL0080000001	Akron	OH	44333	4/13/2000	following up on chiro order. wasnt placed. kathy stopped it. thought it was too replace bupi for surgery. he says will talk to her and explain what he wants it for, interscalene blocks only at this point. tried pushing for axillary, not ready for that yet, going to moxi's, hopefully that'll help
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	wants to do lunch wht residents and i will sponsor
PPLPMDL0080000001	Beachwood	OH	44122	4/13/2000	4/13 talked to doctor thru window, says he is using oxy, set appt
PPLPMDL0080000001	Cleveland	OH	44106	4/13/2000	says uses for shoulders and feet surg. anything more than 4d pain. Trys to get them to long acting. sees benef. says tying to get by B.Fleming at VA. will try to get at SSU. Keep it simple- goes 20q12 or 30 in reliable pt.- using 10s. never q8. f/u w/ how long pts on Oxy. BT strategy
PPLPMDL0080000001	Cleveland	OH	44195	4/13/2000	met with david at lunch stopped using oxy cause of itching marty used to talk to them alot has high incidence of nasuau with per 30per then swithces to vic perceves somthing less;showed math on 2 percs every 4hrs equal to 30mg q12
PPLPMDL0080000001	Akron	OH	44333	4/13/2000	trying to go after earlier starts, using oxy afte patient has been only vic for awhile, and taking atc. says alof of patients are only taking their vic once or twice a day and not ready for q12. right!
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/14/2000	GAVE FREE OXY CARDS WILL USE SEE HOW FAST THEY GO
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/14/2000	HAS NOT USE OXY ON OB NEED TO GET HIM TO ST UP LNCH
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/14/2000	HAS NOT USED OXY ON OBY FLOR NEED TO GET ON SHEETS
PPLPMDL0080000001	Brooklyn	OH	44144	4/14/2000	4/13 Talked to gretchen, she let me see the doctor, he is doing some pain management for the orthos, he is using oxy in more chronic pain settings, is using vic for bt pain, says audrey talked to him about oxy IR, follow up. see gretchen for appts for all docs here
PPLPMDL0080000001	Cleveland	OH	44122	4/14/2000	says residents use in house he wont forget about pat who couldnt afford it
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/14/2000	HAS NOT SPOKEN TO MAZZALA AOBUT CHIRO BOTH ON P&T COMMITTEE MEETING ALSO WENT OVER DOSING FOR OXY POST OPER USES IV NOT PO
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Want to speak with Dr. Deveny about getting OxyContin into the Pexas machine
PPLPMDL0080000001	Brooklyn	OH	44144	4/14/2000	4/13 got to see dr chauhan, in the process saw doctor kellis in the office, ask him about oxy, says he is coming on board, talked about conversion, set something up with gretchen
PPLPMDL0080000001	Cleveland	OH	44106	4/14/2000	f/u on high mg pt. what disease state? dose?
PPLPMDL0080000001	Independence	OH	44131	4/14/2000	ident a couple of durag pat that can be convert to oxy
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/14/2000	HAS GONE TO 200MG OF OXY NOT HIGHER;SHOWED CONVER TO MS THOUGHT IT WAS 1TO1
PPLPMDL0080000001	Cleveland	OH	44102	4/14/2000	4/14 nice people, can see anytime. doctor says he only uses oxy in severe chronic pain, like severe low back. he says he uses short acting meds in acute pain, he says that he uses nsaid as long as possible, he yalked about his friend getting in trouble with the govt for writing too many opioids, told him that documentation is the key, and gave him doc kit. talked about his low back patients and he says it is the most common type of pain he sees, ask him to use oxy, showed him how to write it. he committed next patient, follow up.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/14/2000	MET WITH MAZZALLA IN MEETING ROOM A AND BLDG B
PPLPMDL0080000001	Mayfield Heights	OH	44124	4/14/2000	SET UP LNCH IN OR LOUNGE SPOKE WITH CRNAS AND ANESTHESIA DOCTORS FORMUALRY MEETING IN MAY NEED TO MAKE SURE DAN NAPERKOWSKI TAKES IT TO P&T
PPLPMDL0080000001	Cleveland	OH	44104	4/14/2000	not a real nice area, oxy and senekot
PPLPMDL0080000001	Akron	OH	44308	4/14/2000	Want to gett OxyContin into the Pexas machine
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Spoke with the radiation dept. They will give me a call to schedule a lunch.
PPLPMDL0080000001	Akron	OH	44309	4/14/2000	Want to get OxyContin in to the Pexas machine. And order the 160 rebate.
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	. CLIP STRIP and coupons.
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Want to gett OxyContin into the Pexas machine.
PPLPMDL0080000001	Cleveland	OH	44111	4/14/2000	HAS NTO USED OXY IN OR AND DOESNT GO TO OB MAY COME TO DINNER IN MAY
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Gave him the 7-day free prescription.
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	.Want to gett OxyContin into the Pexas machinechedule ANOTHER LUNCH.
PPLPMDL0080000001	Cleveland	OH	44102	4/14/2000	4/14 Talked to doctor thru window, they said next time they will let me back to see doctor, gave conversion chart
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Gave him the 7-day free prescription.
PPLPMDL0080000001	Cleveland	OH	44106	4/14/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Cleveland	OH	44111	4/14/2000	4/14 Doctor is using quite a bit of oxy, he uses it bothin acute and chronic pain, he does rehab, posy op and also chronic like low back pain. He says he doses oxy tid alot, he starts with bid and then goes to tid with better results, he says they get better pain relief while taking less opioids, he says sometimes he will use duragasic and kadien and also mscontin, he says he does so for no particular reason. wants some patient assistance forms, also wants any papers, pens etc that we can give him. senekot samples
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/14/2000	will be on call in ob tonight and will use oxy says it's working well for pats using 30-40mg q12 no ir .need to inservice nurses and see who else to talk to on ob floor
PPLPMDL0080000001	Akron	OH	44304	4/14/2000	Prescribing Physician for the nurse Tom Wiegand. Has a patient Willy Jackson. She has prescribed Levalan in the past and was going to prescribe MsContin. I asked her to prescribe OxyContin. They prescribed 40 Mg Q12h. He has cancer of the esophagus. I think that most of thier patients are uninsured. Gave him the 7-day free prescription. Take Senekot-S for Willy.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/17/2000	trying to eat away at the combo business. hospital ordering in chiro for pain center blocks only at this time.
PPLPMDL0080000001	Akron	OH	44304	4/17/2000	Says he will use for hernia patients to start. Uses percocet for breakthru. Wants more patient education info. Likes the sleep thru the night idea.
PPLPMDL0080000001	Akron	OH	44333	4/17/2000	oxycontin is being used for more severe pain patients, routine cases and patients that are on chronic vicodin. Nausea and lack of pain control are the biggest complaint.
PPLPMDL0080000001	Parma	OH	44129	4/17/2000	talked about how uni started out as a cardiac adn had a good safety profile.identified a couple of oxy patients from the caldwell article
PPLPMDL0080000001	Cleveland	OH	44104	4/17/2000	4/17 lunch with doctor, doctor says he is using oxy in cancer patients primarily, he also says he is using it in his low back patients. Try to find out where he uses short acting agents. Hard to talk to, did respond to oxy IR and oxy fast. Committed to using oxy in next low back patient
PPLPMDL0080000001	Akron	OH	44307	4/17/2000	Sue Aguirre patient coordinator. Likes senekot coupons. Schedule lunch. ome back again tommorow to go over the details for the nurse oncology convention for Wednesday.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/17/2000	post oper orders not right;gave dr naper the infor from wards inn dinner on dr kopacz

PLPMDL0080000001	Beachwood	OH	44122	4/17/2000	4/17 Early call with doctor, she says she uses oxy in chronic pain states like low back and rsd and some neuropathic pain, she also says she uses oxy to get people off of other pain meds, find out why. says that oxy works very well, she doses it to pain relief. Says oxy does not work that well in neuropathic pain, talked about watson reprint. She loves to talk about her laxative protocol which utilizes senekot-s, wanted samples. Then she said that she uses the protocol for all the opioids she uses, says uses duragesic in patients who can not swallow, says it is very expensive. Uses some kadian, she did not answer where she uses it, but she doses it b.i.d. Says she does not like to use anything for bt pain, talked about oxy IR for this, she agreed. Still need to find out where she is using the short acting, even though she says she does not use them in chronic pain, but that is all she treats is chronic pain. Find out when and where she uses these. Says that Patient assist program is too difficult, walk her thru this. Also wants some sample system, talk about it next time.
PLPMDL0080000001	Mayfield Hts	OH	44124	4/17/2000	had a pat in waiting room coming back tomorrow for blocks has 2 hern discs in alto of pain and per made him sick; show him data on side effects and bring pat info
PLPMDL0080000001	Akron	OH	44333	4/17/2000	said uses alot of darvocet for carpal tunnel and more routine. He never says exactly where using vicodin vs oxycontin. Feeling that using vicodin for chronic pain cases.
PLPMDL0080000001	Mayfield Hts	OH	44124	4/17/2000	post oper orders on oxycontin not right had oxydalone 10mg s/p; pharmacist must have changed it they were checking on it. may come to may 8th meeting and need to go to moxie to here about chironneed to go through pharm for evaluation
PLPMDL0080000001	Akron	OH	44333	4/17/2000	dr njus writes her scripts on pre op vicsit so the patient does not have to get the script filled the day of surgery. Vicodin is her choice and the can write a refill if need more pain meds after surgery.
PLPMDL0080000001	Mayfield Heights	OH	44124	4/17/2000	met with jain in pacu post oper orders not right
PLPMDL0080000001	Beachwood	OH	44122	4/17/2000	oxy, conversion from pca, set up inservice with barb
PLPMDL0080000001	Warrensville Hts	OH	44122	4/17/2000	need to see jeannette tom for more oxy info
PLPMDL0080000001	Akron	OH	44303	4/17/2000	. Left powerpak.com, and clip strip, was able to hang up at the senekot section. She will call me when she gets extra shelf hangers for clip strips so I can buy some for myself. CE Program and coupons. Will order the 160's
PLPMDL0080000001	Akron	OH	44333	4/17/2000	surgical lounge and rheumatology.
PLPMDL0080000001	Fairlawn	OH	44333	4/17/2000	no oxycontin.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/17/2000	trying to eat away at the combo business. hospital ordering in chiro for pain center blocks only at this time.
PLPMDL0080000001	Akron	OH	44307	4/17/2000	Strip clips, order profit slide. Gave CE PowerPak. More coupons
PLPMDL0080000001	Akron	OH	44309	4/17/2000	Want to get OxyContin in to the Pexas machine. And order the 160 rebate. Pixis machine and Jacho
PLPMDL0080000001	Akron	OH	44304	4/17/2000	. CLIP STRIP and coupons. CE Program and coupons. Will order the 160's
PLPMDL0080000001	Akron	OH	44333	4/17/2000	pre op writing of oxycontin vs vicodin for post op cases? Dr. pennington writes pre op orders on pre op visits. The week before surgery send patient home with the script so that the patient can get it filled before the come to surgery.
PLPMDL0080000001	Akron	OH	44304	4/17/2000	.Want to get OxyContin into the Pexas machine; schedule ANOTHER LUNCH. Hugo Gallo works in the EM. Schedule another lunch with MO. Likes the low drug abuse potential. Let him know what oxycontin is metabolized into. Hydrocodone is metabolized into hydromorphone.
PLPMDL0080000001	Parma	OH	44129	4/17/2000	will need some follow to make a habit but should be a good candidate for growth
PLPMDL0080000001	Akron	OH	44307	4/17/2000	New office. Denise receptionist. Call and schedule lunch appt. He is in the process of moving. He has a P.A. All moved in and will see me during a lunch. Call on Tuesday to schedule.
PLPMDL0080000001	Cleveland	OH	44130	4/17/2000	short term benefits and how to dose instead of vicodin
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/17/2000	trying to eat away at the combo business. hospital ordering in chiro for pain center blocks only at this time.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/17/2000	trying to eat away at the combo business. hospital ordering in chiro for pain center blocks only at this time.
PLPMDL0080000001	Beachwood	OH	44122	4/17/2000	4/17 Talked to doctor in the onc clinic, says he doses oxy as high as needed, must find out if he feels there is a max dose, i think he is switching to duragesic at a certain level. find out how many patients he has. senekot
PLPMDL0080000001	Cuyahoga Falls	OH	44223	4/17/2000	trying to eat away at the combo business. hospital ordering in chiro for pain center blocks only at this time.
PLPMDL0080000001	Lyndhurst	OH	44118	4/17/2000	set up Inch wants info on long term study on xoyo bring oa study and pat info
PLPMDL0080000001	Beachwood	OH	44122	4/17/2000	4/17 New girl at front, Kelly. Holly let me quickly see the doctor she says the best time to come in would be on early Fridays around 8:30. Followed up with Dr. Anouchi, he is using percocet, he says it is easier for patient to titrate down. Explained to him how to titrate oxy down, he seemed to understand, still need to find out what he uses for chronic pain, and how much chronic pain he treats.
PLPMDL0080000001	Akron	OH	44333	4/17/2000	oxycontin follows vicodin. If the patients are not being controlled on vicodin then will go to oxycontin 20mg q12h to start. Oxycontin being stronger than vicodin is the issue.
PLPMDL0080000001	Akron	OH	44304	4/17/2000	Says he will use the oxycontin on Hernia patients to give it a start. Likes the 12 hour control. Uses percocet for breakthrough. Wants more patient education info. Likes the sleep thru the night idea.
PLPMDL0080000001	Cleveland	OH	44122	4/17/2000	4/17 Got to see doctor by using senekot samples, doctor say he uses oxycontin in every post op situation, he says he uses it probable 10 to 15 times per week. find out how many surgeries he does a week, he does his surgeries at the ziba clinic. talk to barb about going to clinic to see people. He says oxy works very well, doses it at 20mg Q12. Find out what he uses for breakthrough dose.
PLPMDL0080000001	Akron	OH	44333	4/17/2000	2-3 10mg tabs q12h on a patient and was not being controlled so wrote a script for darvocet and patient was controlled well. He said if not writing oxycontin then uses for darvocet for carpal tunnel.
PLPMDL0080000001	Akron	OH	44333	4/17/2000	mentioned an oxycontin patient that was on 20mg q12h and patient was nausea and vomiting, went on for 3-4 days and tried the patch, but said patients pain was not controlled. Showed the benefits of oxycontin vs the patch. I asked him to tell me about a recent patient on oxycontin and said a couple, concern that if needs more than 2 20mg tabs q12h, then will send to pain management.
PLPMDL0080000001	Akron	OH	44333	4/17/2000	Starting patients on oxycontin 10mg q12h for cancer pain, says only pain treating with oxycontin.
PLPMDL0080000001	Beachwood	OH	44122	4/17/2000	4/17 Doctor had just finished his surgery, he sent patient out on vicoden. Says he does so out of habit, talked about 20mg Q12 dosing in post op setting. Has patients in surgery center early on Mondays. Monday he also sees patients in rehab in room 230. Need to follow up with more time, convert him to oxy.
PLPMDL0080000001	Akron	OH	44333	4/17/2000	one new patient on oxycontin 20mg q12h for arthritis. Mentioned that the duragesic people told him to use the patch after vicodin. I want dr to use oxycontin instead of vicodin. He thinks oxycontin is stronger than vicodin. He said he uses as much vicodin as darvocet.
PLPMDL0080000001	Akron	OH	44314	4/18/2000	Dr Richmond is going to start taking oxycontin 20mg q12h for some health problem getting script from dr connelly. She is also going to be taking oxycontin after she has surgery and will let me know how it works. Using for chronic pain, lack of peaks and troughs vs short acting. As leaving mentioned figuring out a way when gone to not let them go into withdrawal with out oxycontin. A few new patients on oxycontin but they are coming from short acting opioids, low back and one chronic headache patient.
PLPMDL0080000001	Barberton	OH	44203	4/18/2000	dr campensa, likes q12h benefit with less abuse but vicodin is still habit.
PLPMDL0080000001	Cleveland	OH	44112	4/18/2000	still not rixing op pain meds and not early adapter for new products do epidurals for vascular cases and will if they get ob patients
PLPMDL0080000001	Warrensville Hts	OH	44122	4/18/2000	4/18 uses alot of oxy, primarily in chronic pain, says he does not treat alot of acute pain, but he is using alot of combs. Touched a nerve when asked about vicoden patients coming in. follow up with acute pain and bt pain message.
PLPMDL0080000001	Cleveland	OH	44112	4/18/2000	lunch in pharmacy went over oxy and conver and titrea and no written orders thought hospital
PLPMDL0080000001	Beachwood	OH	44122	4/18/2000	4/18 nice guy, got to talk to him about how to write oxy, says his habit is percocet. Said he would use it in his hernia case 20 mg. follow up Friday for other cases
PLPMDL0080000001	Akron	OH	44333	4/18/2000	dr is using oxycontin even on a carpal tunnel, 1-3 10mg tabs. Has 6 cases today and said going to write oxycontin on all cases. Doing well, one or two patients getting nausea. Side effects disipate over time.
PLPMDL0080000001	Cleveland	OH	44112	4/18/2000	starting to use more oxy attending doesn't like duragesic went over ir
PLPMDL0080000001	Cleveland	OH	44106	4/18/2000	set up va lunch
PLPMDL0080000001	Akron	OH	44310	4/18/2000	Likes Oxycontin, will use more. Dropped off treats, and info. He was busy but will see me at my next appt.
PLPMDL0080000001	Cleveland	OH	44106	4/18/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Cleveland	OH	44195	4/18/2000	WANTS TO DO STUDY SAYS HE WILL CALL MIKE IRRURATTO FOR TOTAL KNEE REPLA INSTEAD OF ROPI CAUSE CNT USE ENOUGH VOLUME
PLPMDL0080000001	Cleveland	OH	44122	4/18/2000	4/18 Saw doctor in hallway, talked about oxy, he seems to think he is writing quite a bit of oxy, find out where he is using it and also find out if he is staying with oxy. set up a lunch, Julie is nurse
PLPMDL0080000001	Akron	OH	44310	4/18/2000	He likes the tape talking about documentation, legal issues, tolerance, pain assessment, Dr./Patient contract agreement. he said this is something that we would be very interested in. ALSO LIKED THE TREATS I BROUGHT. Left documentation kit, audio tape and brochures reminded them of our lunch coming up.
PLPMDL0080000001	Copley	OH	44321	4/18/2000	10mg and 20mg use for chronic pain, starts with vicodin and then if chronic converts over.
PLPMDL0080000001	Beachwood	OH	44122	4/18/2000	4/18 surgery center call, oxy reminder
PLPMDL0080000001	Beachwood	OH	44122	4/18/2000	4/18 doctor says he is seeing nasea with oxy, told him to try oxy 10mg then go to 20, he said he would use it in 2 bilateral dissections next week. follow up
PLPMDL0080000001	Solon	OH	44139	4/18/2000	short term benefits and use for acute pain instead of just the chronic long term gave him a couple of psp ot get him to try for post op acute cases using off chronic but not for everyday post op
PLPMDL0080000001	Akron	OH	44333	4/18/2000	what is the difference between oxycontin patient and a percocet patient? What is acute pain vs chronic pain? percocet and vicodin for acute pain which is up to 4 weeks of opioid use, after this point thinking of chronic condition. No difference between oxycontin and percocet patients, he gives them what they want. quick onset, said will consider starting more patients on oxycontin in the acute window, but no real commitment to change from where he will use oxycontin.
PLPMDL0080000001	Beachwood	OH	44122	4/18/2000	Went to see Jenny. She was in team meeting. I gave the myths of opioids book to Zsa Zsa to give to the nurse who requested them. Will meet with Jenny on Thursday to discuss decreasing hospice rebates and hospice plans.
PLPMDL0080000001	Cleveland	OH	44111	4/18/2000	4/18 lunch. not really worth my time. talked to docs who said they use oxy. follow up with urologist lead
PLPMDL0080000001	Warrensville Hts	OH	44122	4/18/2000	4/18 Julie is nurse she said docs make the decisions. senekot samples
PLPMDL0080000001	Cleveland	OH	44111	4/18/2000	ginger is key, get to know her so can see docs. sponsored tumor board
PLPMDL0080000001	Akron	OH	44333	4/18/2000	psp program and senekot-s.
PLPMDL0080000001	Akron	OH	44333	4/18/2000	Dr steuer.
PLPMDL0080000001	Akron	OH	44309	4/18/2000	Pixis machine and Jacho. Left brochure that offers everything that we offer for jacho compliance. Need to come back and schedule an appt.
PLPMDL0080000001	Akron	OH	44310	4/18/2000	Holly let me hang up a clip strip in the laxative isle. They are positioned by the vitamins which are constipating. I left CE powerpak.com info and coupons. Bring in rebated and check on clip strips. Restocked clip strips and left coupons.
PLPMDL0080000001	Akron	OH	44310	4/18/2000	Manager let me use their own strip clip and hand Senekot by the register. The pharmacist liked the CE program and coupons. Take rebates in and put on Strip clips. Always try to position by the register. Restocked clip strips and left coupons.
PLPMDL0080000001	Cleveland	OH	44106	4/18/2000	titr, typical doses
PLPMDL0080000001	Akron	OH	44302	4/18/2000	All moved in and will see me during a lunch. Call on Tuesday to schedule. Left documentation kit, audio tape and brochures reminded them of our lunch coming up.
PLPMDL0080000001	Solon	OH	44139	4/18/2000	find info about post op patients and how long he is using

PPLPMDL0800000001	Cleveland	OH	44195	4/18/2000	VERY INTER IN TRYING CHIRO AND USING OXY SEE IF HE FOUND IT IN PYXIS
PPLPMDL0800000001	Akron	OH	44310	4/18/2000	We will do the d.o convention next year. He uses Oxycodone for OA, RA, Paget's disease, cancer pain, DID, Spinal Stenosis, Neuropathy, connective tissue disease, cerebral palsy, charcot Disease, etc... Left documentation kit, audio tape and brochures reminded them of our lunch coming up.
PPLPMDL0800000001	Akron	OH	44310	4/18/2000	Pat Burniston RN for Dr. Tharp only. Likes chocolate. Wants OxyContin on standing orders. Left documentation kit, audio tape and brochures reminded them of our lunch coming up.
PPLPMDL0800000001	Cleveland	OH	44106	4/18/2000	Still wont go to high- 160-200/d. but says will go 2-300/d. Also clarify her issues w/addiction/toler- says takes as long as 18m to get pts off opis-what pts?
PPLPMDL0800000001	Cleveland	OH	44106	4/18/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44112	4/18/2000	very inter in chiro but has no power to get it in hosp need to speak to abromoffuses per post oper went over conv for oxy is famil with it and has used very apprec to get chart and went over how to do it
PPLPMDL0800000001	Akron	OH	44333	4/18/2000	two patients that are on vicodin for low back pain taking 1 tab q4h converting to 1-2 20mg tab q12h on psp program. Mentioned using 20mg q12h and also giving a vicodin script to take q4-6h instead of having to titrate and not getting any call backs. titration and why not get benefit of q12h dosing.
PPLPMDL0800000001	Akron	OH	44333	4/18/2000	one patient on psp program, has been taking 40mg tid and going to convert to 1-2 80mg tab q12h, getting him comfortable with using the 80mg tabs. She has back pain.
PPLPMDL0800000001	Akron	OH	44333	4/18/2000	how high going with oxycontin? mentioned a couple patients on the patch for musculoskeletal pain, on congestive heart failure that was put on the patch. Told him only if patient can not swallow, if not oxycontin. 3 patients for psp card, one low back pain and 2 musculoskeletal pain, 1 on lortab 1 q4h and the other 2 on vicodin 1-2 4qhs. Writing 1-2 20mg tab q12h for patients. mentioned that he has alot of patients that can be switched over to oxycontin from short acting.
PPLPMDL0800000001	Akron	OH	44310	4/18/2000	Likes the contract Dr. Patient. Likes OxyContin more than MsContin and says Duragesic costs more and not as steady State as OxyContin. 20mg MS, osteoarthritis, cancer. How does he dose for Osteoarthritis. Left documentation kit, audio tape and brochures reminded them of our lunch coming up.
PPLPMDL0800000001	Westlake	OH	44145	4/18/2000	he said he likes OxyContin because there is no ceiling dose. He uses Fentanyl after some of his surgeries for those that are still out of it. He often uses them together. He said he has 4 patients that he will switch to OxyContin to take advantage of the free 7 day trial
PPLPMDL0800000001	Akron	OH	44321	4/18/2000	why is he concerned about titrating oxycontin for cancer pain? What concerns for older patients with oxycontin? when using vicodin? vicodin is being used for 10 days for acute pain, says it works quicker on acute cases, then he goes to oxycontin if needs chronic pain control. Good indicator if patients are in pain or if drug seeking because the patients do not want oxycontin. at around 40mg q12h, he is thinking about sending to pain management people, that is where his comfort level falls off. uniphyl, qd dosing for OCPD patients.
PPLPMDL0800000001	Akron	OH	44304	4/18/2000	I did a lunch today. There are lots of residents here as well teaching physicians. They responded very positive to my products and asked me to go to Tallmadge to Dr. Mark Meyer's office and schedule a lunch. I saw eyebrows raise when I said 12 hour vicodin. Speak with Janet Raber R.N. she is the patient education leason.375-3584.
PPLPMDL0800000001	Beachwood	OH	44122	4/18/2000	4/18 in surgery center, there every tues morning. He is yellow, talked to him about oxy. said he would use it in the knee scope he was doing. doses 20 mg q12, wants to use oxy with viox, follow up.
PPLPMDL0800000001	Cleveland	OH	44106	4/18/2000	oxyc update-dosing/titr. not going higher than 160 tid- seemed to conv to qo q12- f/u- andwill minim. BT
PPLPMDL0800000001	Cleveland	OH	44106	4/18/2000	oxyc update-dosing/titr. says only needs 20q12- enough for pts-says goes right to LA-oxc- tried to push higher doses
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2000	not doing much regional need to focus on daoud adn get him to use oxy post oper
PPLPMDL0800000001	Akron	OH	44314	4/18/2000	short acting is the first line for acute pain, then if patient becomes chronic then will go t oxycontin, most conversions on 20mg q12h. He says follows the lead of Dr. Richmond. Likes the refill aspect for short acting.
PPLPMDL0800000001	Akron	OH	44304	4/18/2000	I did a lunch today. There are lots of residents here as well teaching physicians. They responded very positive to my products and asked me to go to Tallmadge to Dr. Mark Meyer's office and schedule a lunch. I saw eyebrows raise when I said 12 hour vicodin. Speak with Janet Raber R.N. she is the patient education leason.375-3584.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 lunch with doctor, he says he is in the rehab section, they use oxy, but typically the patineet is on oxy when they come to them. He says it will be his choice if he is initiating tx
PPLPMDL0800000001	Beachwood	OH	44122	4/19/2000	put pat on oxy today insted of per jud had lunch with brian and use oxy then to make sure he uses breakthour and see if he has any post oper orders
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2000	need to talk to pharm on getting chiro in on trial ;discussed why rosenbergs pat is on durag;went over conversion from iv diluidid and was going to conver pat in house to 10-20mg oxy;thinks oxy is a kappa agonist not as much mu which is good
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	no specific direction with what type of patients using on oxycontin says pts that have not been on vicodin before which is the majority of patients. nasal surgery case, 3 hours going to use oxycontin.
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	lunch. he is using OxyContin more for his chronics and is still a little concerned with addition ect. I think I eased his mind a little and planted seeds for post op
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	he is writing OxyContin for all chronic pain patients but thinks of acute pain totally different and does not want to use one opioid for both situations. I did get him to think when I mentioned that the acute pain that is constant should be treated with something that works constant like OxyContin. He does use and likes OxyIR. If all falls down the road I might want to sell IR for acute. He has a patient that is on a high dose opioid that he will convert to Oxy by using the free 7 day coupon
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2000	will come to dinner on may 8th and will try chiro follow up with tom on evaluations;
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	he said he is still cautious with the patients he chooses to give OxyContin all because it is a scheduled 2 narc. but he admitted he has come a long way and getting more comfortable with it
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2000	he will bet the one to recieve the chiro evalution follow up with hm to make sure it gets used
PPLPMDL0800000001	Euclid	OH	44119	4/19/2000	very arrogant and thinks their is a point when oxycon doestn work he's gone as high as a couple hundre mg per day thinks if there is no reason to have both bupi and chiro on formulary so will need to decide if putting chiro on is worth it cause he would never possible inject intervavculary
PPLPMDL0800000001	Akron	OH	44320	4/19/2000	Using more for chronicpain, but a few post op cases not on ordersat hospital and giving vicodin or lortab for go home after surgery.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 doctor is one of the biggest writers of oxy in the rehab area. also does alot of overseeing in the outpatient clinic. seems to use oxy in more acute setting like post op, says in chronic pain will only use opioid if it improves patients life.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 doctor has role in outpatient setting, he continues patients on meds they are on when they come out of inpatient setting. usually on oxy or short acting agents
PPLPMDL0800000001	Beachwood	OH	44122	4/19/2000	4/19 still trying to get doctor to start using oxy, he still is saying side effects can be a problem, this is a smoke screen find out real issues, maybe leave pcs card on next call to get him started
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 doctor is in the outpatient clinic. says patients usually come from inpatient and are on oxy. he says they are trying to get them off meds, uses percocet for bt pain, talked about oxy ir and he said he would use it.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/19/2000	identify diff dis states
PPLPMDL0800000001	Solon	OH	44139	4/19/2000	follow up with se and sedation and potency
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	no newpatients on oxycontin, no chronic pain patients for oxycontin or none on even vicodin. Thinking for acute and chronic pain. Uniphyl is after steroids.
PPLPMDL0800000001	Akron	OH	44319	4/19/2000	vicodin is being used for acute intermitten pain and if start taking 4 tabs a day for more than 10 days, she considers them chronic pain.
PPLPMDL0800000001	Garfield Heights	OH	44125	4/19/2000	BIG INSERVE WITH THERESA RUBIO AND PAIN MANAGEMNT TEAM.EQUAL ANALGESIC DOSING SHOULD LEAD TO MORE PROGRAMS
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2000	set up lurch with ans dept work with tom to make sure chir gets used
PPLPMDL0800000001	Euclid	OH	44119	4/19/2000	met with dr halder in pain clinic then went to or and met ans and or staff can set up breakfast
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	John said that he does carry 80mg of OxyContin but there are currently no patients on it. I let him know about the free Oxytrial coupon
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	Lunch for 25 people, talked to 12 residents and several attendings. oxy is used in inpatient and outpatient setting. Dr. Huang, Dr. Harris and Dr. Kelly do most of the outpatient
PPLPMDL0800000001	Fairlawn	OH	44333	4/19/2000	PSP program and senokot-s
PPLPMDL0800000001	Akron	OH	44322	4/19/2000	PSP program and senokot-s
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	surgical area.
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	he is still using a limited amount of OxyContin and a little more Dilaudid that he simply loves. . He talked about a recent patient that he has on Oxy that has been throwing up a lot but this is not the norm.
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2000	lunch with docs has pat doing extremely well on 10mgq;will stay at uh when finished
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	refill is an issue said if could call in would write oxycontin. Writes vicodin before surgery and call for refill after surgery asked if would write a couple extra days on oxycontin and was not comfortable. At end of conversation mentioned oxycontin in same breath as stronger medications.
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2000	still thinks some pats like to take pills discussed the fact that that pat need to get educarated and use ir with it enlie put pat on oxy today see how they did
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	what distinguishes between vicodin and oxycontin? Patients that do not tolerate oxycontin he will give vicodin. Nausea or hives are the two side effects that he has seen the most.
PPLPMDL0800000001	Cleveland	OH	44195	4/19/2000	had 5th child- doing well- said used oxy recently and will use tomorrow at marymount for surg.
PPLPMDL0800000001	Cleveland	OH	44195	4/19/2000	says will try- over pct- wanted specific info to switch- f/u in 1-2 weeks
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 lunch, she says she does not do much with meds. says many pts in pm are on oxy
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/19/2000	oxy call, follow up from 3/22 on addition issue and loracet. 4/19 Doctor says he takes 20 mg once a day for his knee, his ortho is mackel. He has a office in LA. he is an athlete. says he will use oxy in his next pain pt.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2000	4/19 doctor is in the spinal section of rehab. he says pts come to them alot on morphine. he says oxy is an excellent choice. he said he would continue to use product.
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	put a male patient on oxycontin, severe back pain that vicodin did not help was taking college classes and had to quit because he could not sitdown for more than an hour at a time. Started at 10mg q12h then went to 20mg q12hand is know controlled on 40mg q12h and doing well. When started on 10mg q12h it was not enough and took 4 at a time. Also has taken street drugs try and control pain.
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	same conversation as Dr Klejka, leaving oxycontin at 80mg q12h why?? Showed cost and pain control he is going to titrate this one back patient to 2 80mg tabs q12h at Edwin Shaw.
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	need CVS and Walgreens pricing? ask why would use the patch vs oxycontin if pt can swallow? going to convert a patient back to oxycontin from 50umg patch, patient is going to the beach and can't lay in the sun with the patch patients also taking ranolof for breakthrough converting to 40mg q12h. Mentioned a patient that dies on the patch fell asleep with a heating pad and is using Johnson-Johnson. Two patients with psp program titrating patients instead of leaving it.
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	has used oxycontin for sprains and fractures, lately. Using mostly in nursing homes for chronic pain. Titrates up to 80mg but not sure if comfortable after that. @0mg q12h is most common dose. uniphyl, is being used after steroids for COPD patients.
PPLPMDL0800000001	Akron	OH	44333	4/19/2000	6 cases on friday and all had areaction. Did say that patients do not tolerate vicodin. Was considering usingit on all cases but too many side effects from possible seizure nausea. Said going to use on some cases vs vicodin, he said used on four cases at general on monday, but probably not going to get credit. Likes q12h dosing and works well in controlling pain.
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2000	says will titr as needed, has breast pt on 160q12 right now- goal is always little or no BT. Wants APS book- very nice
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2000	lunch. he is writing OxyContin 20mg q12h post op then gradually going to Vicodin then to Darvacet. Continue to show him that he can go down to OxyContin 10mg
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	keeps mentioned peaks and valleys of vicodin vs oxycontin. Oxycontin for more severe pain cases, hernias.



PPLPMDL0800000001	Warrensville Hts	OH	44122	4/20/2000	has only used one oxy card still rxing alot and discused other docs to invite to talk on june 29
PPLPMDL0800000001	Parma	OH	44130	4/20/2000	Discussed her assessment of the Train the Trainers program. She thought it was very informative and liked it very much. She will be leaving Kaiser in July. She would like to speak for us. Will wait to get her speaking assessment back.
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/20/2000	inter in chiro cant come to meeting and doestn rx any oxy or po meds
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	what is difference between vicodin and oxycontin patient? vicodin is for acute pain of 1-4 weeks and oxycontin for chronic pain. going to oxycontin after vicodin.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc. green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL0800000001	Akron	OH	44303	4/20/2000	Did a lunch. Brought him pop and candy. Gave him a documentation kit and suggested he incorporate a dr./patient contract. Also gave him a print on keeping your patient out of pain and keeping your license. Gave him 9 free patient starters and he wanted all of them. Follow up and find out who he gave them to. Go around lunch time so he'll have time.
PPLPMDL0800000001	Cleveland	OH	44111	4/20/2000	using ir with oxy using wisconsins pain initiative and eileen working on post op orders with pain team.gav him 2 free oxy cards see who he uses them on
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	low back study, any patient on vicodin now that could be converted to oxycontin? Vicodin use for acute pain is around four weeks, then oxycontin fits in. He has a patient taking 1 40mg tab in the morning and 2 40mg tabs in the evening for neuropathy that has failed on every other medication. I asked for patients that were on vicodin for at least four weeks and he said he would put some on oxycontin, no specific patients. PSP candidate.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Dropped off a cake for Connie's B-day. We met. Said Happy B-Day. Dr. Connelly's patient was at desk saying that she was to call in a prescription for vicodin. Appt. made may 25@ 10:15. Left Candy, Senekot Protocol, Pen Holders, Partners against pain pins, sticky notes, pens, stamp for Senekot. CHRIS is Dr. Connelly's secretary. She sits by the front desk. Tell them that we now have the 160's!!!!
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	what % of patients are nausea or non compliant? Around 25% of patients are nausea, but need to clarify if it is from oxycontin or short acting.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Announce that we now have the 160's!!!!!!!!!!!!!!!!!!!!!! Left Candy, Senekot Protocol, Pen Holders, Partners against pain pins, sticky notes, pens, stamp for Senekot. CHRIS is Dr. Connelly's secretary. She sits by the front desk.
PPLPMDL0800000001	Cleveland	OH	44195	4/20/2000	getting closer to switching to oxy for even the 2 wk pts
PPLPMDL0800000001	Independence	OH	44131	4/20/2000	talking to him about pain is almost impossible.he is not open to any suggestions or changing anything he does.mixes opioids because he does not like to go too high.he does seem to respond to nurses when they have suggestions about what to switch too
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Talked about Tangiers and misunderstood what he meant the first time. I am supposed to talk withJulie Lassano from the treatment center and we will arrange for a speaker to come on the fourth Tuesday of each month. I have to make an appt. and schedule this with Julie. Get a list of speakers and "Topics" to choose from Rick. Julie lassano 344-6159. Tell him that we now have the 160's!!!!!!!
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Cleveland	OH	44122	4/20/2000	was giving orders for perc to old to change need to get res to rx
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/20/2000	will use oxyu when it's avail has not used ropi yet just came in today has nt rx oxy lately
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	going to the patch after short acting oxycodone. he likes oxycodone but then goes to the patch for convenience for the patient.
PPLPMDL0800000001	Cleveland	OH	44127	4/20/2000	4/20 doctor is not doing that much pain mgt. debbie is at front. doctor says he has use oxy, his numbers are very low. see him for one more call cycle before removing from oxy core list
PPLPMDL0800000001	Shaker Hts	OH	44122	4/20/2000	4/20 Talked to doctor about oxy, found out that he has many low back pts, he said he uses alot of percent in these patients, I asked him to start with these pts. He said he would be using alot more oxy here. left him 2 sample cards, make sure to follow up to make sure he uses them. He said he would start a low back patient who was coming in later on oxy.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Focus on positioning Oxycontin to patient profile. Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses.
PPLPMDL0800000001	Akron	OH	44307	4/20/2000	Left him sticky notes, pens, phone message pads. Loves Uniphy. Also gave him the lights for reading. They loved it all. Candy with Oxycontin stickers. Wifes name is Joan and have2-3 children. Son david.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses.
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/20/2000	se if he comes to tik on chiro not very helpful and doestn rx po
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Spoke with joe scaglione and scheduled a lunch for the orthopedic residents at Akron General. Left sticky notes, candy, Senekot sweepers, patnrns against pain pins, etc... Joe said I could stop by any time. I gave him green books from the American Pain Society, and video tapes with the blue line. August 2nd @1130 for lunch.
PPLPMDL0800000001	Oakwood Village	OH	44146	4/20/2000	his negativity is on a big rise especially with what has happened at the area hospitals.he is not using the 80 much anymore.too costly.went over caldwel to t ry to expand population he will use it in.
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	oxycodone is more addicting than hydrocodone, only oxycontin for cancer pain.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc. green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/20/2000	very inter inchiro but no authority will try when avail make sure he has dosing card for oxy
PPLPMDL0800000001	Parma	OH	44134	4/20/2000	Will do basic pain management in-service for the nurse managers. Did first in a series of in-services to help home get JCAHO accredited. Did presentation on pain management. Discussed the basics. Rob Shulman was there. Se notes on pain under NCS. Will do physician in-service on May 3 for all the physicians who admit.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc. green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	vicodin is on all post op standing orders, he has seen it used for cancer and thinks his post op procedures do not need that strong of medications.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Dr. Murray has two kids. 6? and 9. She likes to read in bed. I gave him a light to give to her. Bring some more. The nurse liked the forms that the patients answer to help the doctor evaluate the patients condition. Thy liked the pens, sticky notes and phone message pads. Take patient questionnaires.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Talked about Tangiers and misunderstood what he meant the first time. I am supposed to talk withJulie Lassano from the treatment center and we will arrange for a speaker to come on the fourth Tuesday of each month. I have to make an appt. and schedule this with Julie. Get a list of speakers and "Topics" to choose from Rick. Julie lassano 344-6159. Tell him that we now have the 160's!!!!!!!
PPLPMDL0800000001	Beachwood	OH	44122	4/20/2000	Met with Jenny for lunch. We discussed why her hospice rebate was so low. She said that we did not receive Bay Pharmacy's bill as of yet. Jenny may be leaving to work for Menorah Park for a grant they are doing. Will be on end of life care. D.O.N. at Montefiore Nursing Home was let go. Jenny will go over patient charts to see who may fit for the Patient Starter program. Will let me know on Tuesday.
PPLPMDL0800000001	Parma	OH	44130	4/20/2000	Met with Susan Arcenaux. See notes under her.
PPLPMDL0800000001	Oakwood Village	OH	44146	4/20/2000	Spoke with Anna, the chief RPH. She is now oederoff the LOA we provided, however, was not getting MS Contin at the new price yet. She will check on it. She will probably be the one to hold the PCS cards for the VNA and Montfiore hospice. Will let her know. She want MS Conversion charts. VNA is using much more MS Contin than Oxycontin. Told her to convert to Oxycontin.
PPLPMDL0800000001	Garfield Heights	OH	44125	4/20/2000	need to get trials of chiro or ropi may get on formulay
PPLPMDL0800000001	Cleveland	OH	44111	4/20/2000	meth wth choi and set up lunch for farview need to get trials
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/20/2000	kane no help need to keep wrkg through mazalla
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/20/2000	can bring food, oxy call
PPLPMDL0800000001	Akron	OH	44203	4/20/2000	Dr. Billups.
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	PSP program.
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	emergency room.
PPLPMDL0800000001	Barberton	OH	44203	4/20/2000	senkot-s and PSP
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	They have a limited amount of cancer drugs on shelf, and a few others. I gave him a pharmacist magazine, shelf clips, and told him about the 160's.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Nescom \$300, Mxv1-5. 160mg!!!!!! Does he prescribe OxyContin or does he write Oxycodone generic.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/20/2000	doesnt think ropi is on formulay cma's do alot at maymount very autous but has not rx oxy or any po
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc. green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL0800000001	Akron	OH	44302	4/20/2000	Announce that we now have the 160's!!!!!!!!!!!!!!!!!!!!!! Left Candy, Senekot Protocol, Pen Holders, Partners against pain pins, sticky notes, pens, stamp for Senekot. CHRIS is Dr. Connelly's secretary. She sits by the front desk.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/20/2000	signed for chir just recieved ropi today alot and will go on formulay chiro will be presented also will get info for mtg
PPLPMDL0800000001	Parma	OH	44134	4/20/2000	tying in add on therapy for both oxy and uni.caldwell to show different pat types in which to use.he is a little hesitant to use in the elderly so we went over the safety data and how treating the pain is better than not.asked for his help with grand rounds at parma hospital
PPLPMDL0800000001	Independence	OH	44131	4/20/2000	followed up from last week.gave him a couple of the psp cards and talked about some of the cases that he will be doing.put a couple of pat on oxy but reinforcment is needed.will need to make sure that he gets reminded
PPLPMDL0800000001	Maple Hts	OH	44137	4/20/2000	spec elderly patients that could be on oxy and the proper dose

PPLPMDL080000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc... green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL080000001	Richmond Hts	OH	44143	4/20/2000	using 20mg not breakthrough will use on case today
PPLPMDL080000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc... green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL080000001	Bedford/Sinai	OH	44146	4/20/2000	spec details on use in a pat
PPLPMDL080000001	Beachwood	OH	44122	4/20/2000	4/20 Saw doctor briefly, says he treats mostly neuropathic pain, does use some oxy in this situation, also uses plain oxycodone. Left him martin study, follow up
PPLPMDL080000001	Akron	OH	44302	4/20/2000	Focus on positioning Oxycontin to patient profile. Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses.
PPLPMDL080000001	Akron	OH	44302	4/20/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc... green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients.
PPLPMDL080000001	Cleveland	OH	44106	4/20/2000	says tries to get to LA- clarify oxy or msc
PPLPMDL080000001	Beachwood	OH	44122	4/20/2000	4/20 Dr is writing more oxy than the computer says, he says he writes it more then any other pain med. find out how many pts he has. senokot samples
PPLPMDL080000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL080000001	Akron	OH	44302	4/20/2000	pain docs dont write oral opioids much,need to find a way to get them writing. interested in trying chiro for ob and interscalene blocks
PPLPMDL080000001	Cleveland	OH	44127	4/20/2000	4/20 attacked vicodin, doctor says she uses oxy in extreme arthritis and also in severe low back pain. showed her the eqal analgesia of oxy and vicodin. Asked doctor to switch vicodin arthritis pt to oxy. said she would. Find exactly where she is using vicodin and why.
PPLPMDL080000001	Akron	OH	44203	4/20/2000	Dr. Billups. Using vicodin for short term and the pts can follow up with their FP in a few days. Calls his patient base an unusual patient group that have different needs. He mentioned abuse for his patients that if they got a long term prescription then they would never follow up with their family physician. Oxycontin is being reserved for longer term pain. I addressed the quick onset of action with oxycontin not having a high initial peak as does vicodin. Asked for a low back pain patient on the board and he would not commit to oxycontin for this patient. Left the new piece on oxycontin.
PPLPMDL080000001	Barberton	OH	44203	4/20/2000	what is the most common pain treating with percocet and tylox? what are the patients on before going to the patch? treating chronic back pain and arthritic pain. Has started a few new patients on oxycontin and converted a patient from percocet to 40mg q12h of oxycontin. Usually on short acting before the patient and may not be tolerating the medication.
PPLPMDL080000001	Independence	OH	44131	4/20/2000	titration and dosing. 3-2 rule and countering duragesic talked about how far he will go with oxy and he talked about uncontrollable se before he goes to something else.oxy is his first long acting and he does not like duragesic.he does not like the way the others in the group do pain management.he is primarily at marymount but is looking to open an office at one of the west side offices.gave him a couple of the psp certificates and he asked for more.might need to go over the program again just to make sure that he fully understands.might want to give him a couple of more certificates
PPLPMDL080000001	Barberton	OH	44203	4/20/2000	mentioned the use of a couple of opioids used together to better control their pain with minimizing the side effects, at what dose of oxycontin are you adding on and what are you seeing that you no longer feel free to titrate up? at what point do you no longer feel comfortable with titrating oxycontin? and add on another opioid? Wrote an rx for oxycast. Not a particular dose at which she adds on other medication, she drew a chart that showed the therapeutic window and you reach a point where the dose escalation means more side effects. Has a sickle cell patient on 780mg tabs q12h in the hospital and going to be going home on oxycontin. Said does add on the patch but will still titrate oxycontin. After sees some side effects with oxycontin will add on another drug to stay in therapeutic window. Side effects are somnolence and some confusion.
PPLPMDL080000001	Middleburg Hts	OH	44130	4/20/2000	need to find why he is only writing 16 scripts a month according to exp data see if it is accurate and how much comes from the hospitals. if hospital activity then need to find who key nurse and get help. I dont think he answered any questions honestly,he said that he is using and he is titration and that there is not a dose that he said that he does not use multiple opioids in combination.
PPLPMDL080000001	Cleveland	OH	44105	4/20/2000	4/20 doctor says she uses some oxy in acute setting but not much in chronic pain. Need to question the doctor more, talked about q12 dosing and ease of use versus short acting. not completely sold. does use uniphyl, said she would put next patient on it. sampled uniphyl
PPLPMDL080000001	Barberton	OH	44203	4/20/2000	addiction is the issue, he has a lot of patients on chronic vicodin, working on converts to oxycontin 1-2 20mg q12h.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Gave him documentation kits. He wants patient assessment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycontin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Schedule another appt when Gedeon is in.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Said to stop by anytime. Gave him documentation kits. He wants patient assessment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycontin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Schedule another appt when Gedeon is in. Maria said she would go over everything. Ask if I can leave posters to put up in each patient room. The 5th vital sign.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	I gave him some chidlets and addressed drug abuse, I also gave him a tape and told him that they spoke about Dr. Kavorkian on it. He seemed very interested. I also gave him a documentation kit and a flyer about treating your patients and keeping your license.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke.
PPLPMDL080000001	Akron	OH	443041417	4/21/2000	I asked if they wanted the patient questionnaires, NO. They did like the lights, sticky pads, pens, telephone message pads, etc.. Take a packet of studies with the study compilation book
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Said to stop by anytime. Gave him documentation kits. He wants patient assessment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycontin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Schedule another appt when Gedeon is in.
PPLPMDL080000001	Akron	OH	443041417	4/21/2000	I asked if they wanted the patient questionnaires, NO. They did like the lights, sticky pads, pens, telephone message pads, etc.. Take a packet of studies with the study compilation book.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke.
PPLPMDL080000001	Akron	OH	44304	4/21/2000	Tom is moving to the cardiology dept at the hospital. Angela will taking over for Willy Johnson. I gave her another patient free sample for this gentleman and sked that she call patient assistance so they can work something out for his quality of life. Gave everyone candy, they liked that.
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	says he will use chr when avia not oxy
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	inter in product knowledge and does influence others
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	doesnt do alot of regional and not in ob mjuch went ovext oxy see if he has used
PPLPMDL080000001	Cleveland	OH	44195	4/24/2000	oxyc update-dosing/titr.
PPLPMDL080000001	Cleveland	OH	44106	4/24/2000	Going to Chicago for 1 yr fellowship- from Poland- great guy- says leans towards Acedemics
PPLPMDL080000001	Akron	OH	44310	4/24/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this. We are going to do a study in May with the patient prescription cards.
PPLPMDL080000001	Euclid	OH	44119	4/24/2000	Again discussed advantages over short acting opioids. Still is reverting to what he knows. Continued to try to get pain management program set up.
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	has spoken to barb 10times and still has not uses oxy on call tonight said he may use it follow up
PPLPMDL080000001	Akron	OH	44310	4/24/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this. We are going to do a study in May with the patient prescription cards.
PPLPMDL080000001	Akron	OH	44310	4/24/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this. We are going to do a study in May with the patient prescription cards.
PPLPMDL080000001	Cleveland	OH	44113	4/24/2000	4/24 jackie let me talk to dr keppler when he came to the window, he says he uses oxy more now post op, he does surgeries on tues and thurs in or, follow up in or to get him to use oxy in that case.
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	called pharmacy and it will be on adjenja for next p&t comm mgt may8th-selling oxy to surgeons
PPLPMDL080000001	Mayfield Heights	OH	44124	4/24/2000	Nursing in-services on OB floor for 6:30am and 3:30pm shifts on OB floor. Discussed OxyContin. Product basics and benefits over other opioids. also left laxative protocols for approval and coupons to give to patients.
PPLPMDL080000001	Akron	OH	44310	4/24/2000	Left him some brochures and information. Wants to know the reason why Senekot is better than Colace.
PPLPMDL080000001	Cleveland	OH	44104	4/24/2000	agreed to try oxy agine was not dosing properly and was confused using perc. along with it
PPLPMDL080000001	Mayfield Heights	OH	44124	4/24/2000	meetin may8th will go to formulay and have to order no free trials aloud
PPLPMDL080000001	Lyndhurst Mayfield	OH	44124	4/24/2000	Discussed Oxy stocking. hey say they do but, MD's say pts cannot always get it there. Check Senekot stickers.
PPLPMDL080000001	Lyndhurst	OH	44124	4/24/2000	Oxy checked stocking. Senekot advantages over other laxatives. want CE booklet.
PPLPMDL080000001	Cleveland	OH	44113	4/24/2000	4/24 nice people, told me when to see dr. slivak. Also gave me list of other docs who write pain meds. Follow up this week
PPLPMDL080000001	Cleveland	OH	44113	4/24/2000	talked with dr. perse, follow up tom on oxy case
PPLPMDL080000001	Cleveland	OH	44113	4/24/2000	talked with lolanda and nurses, want more info on jcaho
PPLPMDL080000001	Akron	OH	44304	4/24/2000	Dropped off some candy and spoke with Keith ? Orthopedic resident. He spoke of a patient that the nurse called in the middle of the night and needed to help a patient through pain because they decreased the dosage on the oxycontin. We taught him the proper dosage and breakthrough Oxy IR. I have a lunch scheduled for St. Thomas which is also Akron City Orthopedic residents. Was able to speak with some surgeons about OxyContin. Callbacks is important.
PPLPMDL080000001	Cleveland	OH	44195	4/24/2000	Wants pt ed that would ease fears of titr. and disease progression- and pap info. Also says pressure for hospice pts- Walsh- to use msc due to cost. Said uses Dura in approp areas
PPLPMDL080000001	Akron	OH	44310	4/24/2000	Wants to make post-op surgey standing orders oxycontin. Scheduled lunch to do this. We are going to do a study in May with the patient prescription cards.
PPLPMDL080000001	Mayfield Hts	OH	44124	4/24/2000	has not bought completely into safety cause he's never had any problems with bupl but did agree to use for c secitons and krantz was doing a good job seling him on saftey.oxy in ob not yet
PPLPMDL080000001	Cleveland	OH	44104	4/24/2000	4/24 Nice doctor, says he is primarily using oxy in chronic pain settieng, he says he uses the short acting meds for bt pain and also for pt preferences. He said this does not happen often but some pts feel they need their percocet. Work on getting doctor to use oxy in the acute setting as well.



PPLPMDL0800000001	Cleveland	OH	44113	4/24/2000	4/24 Talked to doctor to find out if he should remain a core, he does not treat much pain, he does not do as many surgeries at dr. kim, he says he uses some vicodin and percocet, he said he would use oxy. take off of core list
PPLPMDL0800000001	Cleveland	OH	44104	4/24/2000	4/24 doctor was offended by my message. He says he uses oxycontin in both acute and chronic pain, he says he knows alot about it. He has not written oxy according to the data. I focused on vicodin and tried to distinguish between an oxy pt and a vicodin pt, he did not want to talk. Need to get him to open up, he said he need to be reminded often, follow up with sample card
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/24/2000	may come to may8th dinner and used oxy for pat after pca and shingles she's only taking 10mg once a day now
PPLPMDL0800000001	Akron	OH	44310	4/24/2000	Wants to make post-op surgery standing orders oxycontin. Scheduled lunch to do this. We are going to do a study in May with the patient prescription cards.
PPLPMDL0800000001	Stow	OH	44224	4/24/2000	acute vs chronic.is not using for the everyday acute stuff but he does not wait too long before he switches.most of the literature is in the chronic setting.went over pharmaco and how to dose to be equiv to vic.he is concerned with cost vs generics in this setting
PPLPMDL0800000001	Cleveland	OH	44106	4/24/2000	wants more specifics for MSC vs OXY
PPLPMDL0800000001	Cleveland	OH	44106	4/24/2000	Done in July- going back to DC area- family there and wives fam from pittsb.- using more oxy.- says going right to - f/u on dinner
PPLPMDL0800000001	Stow	OH	44224	4/24/2000	talked about different disease states that oxy can be used.went over caldwell and talked about function being the guide.identified a couple of patients with oa but she is hesitant to use in the elderly
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/24/2000	Talked about why he uses duragesic and he said that the duration and the fact that patients do not have to take pills are a big advantage.talked about dosing adn titration down and who recommendations about by the
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/24/2000	talked about using oxy and how that is easiest way to treat pain.wanted to find why nurses prefer durag and he could not answer effectively.went over cost and titration
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/24/2000	very nice guy and very inter in oxy uses ty/dav for mild pain;and also gives rx of vic doest like rx to two pres will use oxy 10mg and titrate to 30mg;says veins, any leg surgery very painful had pat in mind discharging today for oxy
PPLPMDL0800000001	Cleveland	OH	44113	4/24/2000	4/24 followed up with doctor, told him that 12 hour dosing is best choice, he says he has used oxy since i talked to him last, he still wants stamp. follow up.
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	4/25 Barb his nurse says the doctor treats quite a bit of pain, he says he is trying to address pain more, talked about oxy and less abuse potential and also the ease of q12 dosing, says he will use it.
PPLPMDL0800000001	Lyndhurst	OH	44124	4/25/2000	Using Oxy for shoulder repair only. Part of the committee that has ability to make Oxy part of standing post-op orders.
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	Set up Apmt for CVs speaker
PPLPMDL0800000001	Cleveland	OH	44111	4/25/2000	signed for evalutino and belinves in saftey cost biggest benefit;has used oxy post oper
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	evalutiuon will have to go to westlake ron cowan had a fit about sending it dt;gave free trial cards of oxy
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	set up VA lunch- may want guides-APS
PPLPMDL0800000001	Cleveland	OH	44221	4/25/2000	acute and chronic differences went over safety in the elderly and how to use lower doses and get add on benefit
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/25/2000	IMCA. What does that stand for? Go Mondays And fridays 9am-12pm.
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	Call to make an appointment @344-1100
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	4/25 Lunch with doctor, says he is using oxy as his top agent, he says he is converting pts over from mscontin. He says they keep pts on oxy until they can no longer swallow then he goes to duragesic. Need to find out when he starts oxy, he is using generic ir oxy for breakthru
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	asked him to use on pat he's seen in house today see if he did
PPLPMDL0800000001	Cleveland	OH	44113	4/25/2000	went over new article about acute rning, showed that it was ok and also showed the st bd of pharm guidelines
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/25/2000	Make apgt with his secretary 344-6500
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	IMCA. What does that stand for? Go Mondays And fridays 9am-12pm.
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	IMCA. What does that stand for? Go Mondays And fridays 9am-12pm.
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	see if karen filled out formulary sheet for chirocaine to get in hospital;discuss where he will use and is he using oxy ir
PPLPMDL0800000001	Garfield Hts	OH	44125	4/25/2000	Call to make an apgt. @344-6234. Chairman of Surgery
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	add on approach with both oxy and uni,used caldwell to stress the fact that it is ok to treat pain and how to use function as a guide
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/25/2000	Follow up on the speaker program. Give Dr. Hazra a list of topics. Follow up on the payment of Speaker Judy. Dropped off order of literature that dr. Hazra had ordered.
PPLPMDL0800000001	Akron	OH	44302	4/25/2000	Call to make an appt. @344-6699. Geneal surgery/endoscopy.
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	she feels that durag gives her better coverage because it last longer and patients like it because they do not have to tke pills
PPLPMDL0800000001	Cuyahoga Fls	OH	44221	4/25/2000	has not used oxy for post oper;will bring chiro to p&t meeting after they try
PPLPMDL0800000001	Cleveland	OH	44111	4/25/2000	4/25 Doctor is using alot of short acting agents, says he uses them for acute pain, still has issues with addiction, I think it is just a canned response. has 3 surgeries downstairs tommorrow, be there.
PPLPMDL0800000001	Cleveland	OH	44113	4/25/2000	oxyz update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	PAP pt was approved- he was very apprec.
PPLPMDL0800000001	Cleveland	OH	44111	4/25/2000	4/25 Er at lutheran, uses oxy in shingle and neropathy. says it seems to work well. not a big target
PPLPMDL0800000001	Cleveland	OH	44111	4/25/2000	make an apgt with his secretary @344-7708
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	4/25 Cindy is nurse head. Dr. says he does most of his pain meds at this location, still only use oxy in chronic pain like low back, ask him to use it in an acute case, he said he would. Samples of senokat s, he follows up with doctors post op patients. this is good business
PPLPMDL0800000001	Cleveland	OH	44113	4/25/2000	Still only using following arthroscopy. no total hip or knees.
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/25/2000	Met Judy Flickinger. She is the President of the North Coast Hospice Assn. She works for the VNA. I did a lunch for her at one of her hospitals. She is still using mostly MS Contin. She said she has used for so long, that it works. Talked to her about Oxycontin. Need to get her to try.
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	wnt to pharm ed bolan said he will be sure chiro will be on adjenda;needs to come through pharm to try;not impressed with ropi
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/25/2000	4/25 Cindy is head pain nurse, she is an advocate of oxycontin, she wants senecot and laxative protocols
PPLPMDL0800000001	Cleveland	OH	44113	4/25/2000	Charlotte and joan and others, using oxy often. also saw doctor manning
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	4/25 talked with Carmen and Sue on onc floor lunch, they stock, 10, 20, 40 mg oxy, do not stock oxy ir or oxyfast. Talked to sue and studen Jill about difference with mscontin and oxycontin
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	4/25 Chris and Pat are the 2 top onc nurses, use oxy quite abit, jcaho standards go into effect may 1, can see any afternoon
PPLPMDL0800000001	Cleveland	OH	44115	4/25/2000	Gave CE credit book. He wants the uniphyl CE and the answers too!
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	Monday & Friday 9am-12pm.
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	Make individual appt's with each dr. @ thier individual numbers. Drop off pain easle.
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	says donna's dad had nasuea that's why he's on fentanyl if he would throw up oxy wouldnt work;see if they used oxy cards
PPLPMDL0800000001	Akron	OH	44307	4/25/2000	IMCA. What does that stand for? Go Mondays And fridays 9am-12pm.
PPLPMDL0800000001	Cleveland	OH	44106	4/25/2000	has pat on oxy incresd dose and likes free cards winats to speak
PPLPMDL0800000001	Akron	OH	44310	4/25/2000	Says he uses Percocet because it is cheaper. He asked me to get prices. He thinks Vicodin is greatly abused. Price is important. I mentioned that the patient can sleep thru the night on a twelve hour pain med. He likes that. He says he currently prescribes Oxycontin and likes it. Says he does not have any problems with the patch.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/25/2000	has not tried the naropin wants to tyr chio
PPLPMDL0800000001	Cleveland	OH	44109	4/25/2000	4/25 Saw doctor in pain clinic at lutheran, says david calls on him at southwest. He says he is using oxy post op, his numbers show that he uses alot of short actings follow up with david, talked about starting doses
PPLPMDL0800000001	Akron	OH	44333	4/25/2000	confirmed will use chiro when comes in for brachial plexus and possily all axillary, does more blocks than tom, but tried to push oxy for adequate trial before blok. not interested in pei program
PPLPMDL0800000001	Akron	OH	44333	4/25/2000	gave me lesson on anesthetics, loves to teach. put in order again was not in stock last time he tried.
PPLPMDL0800000001	Akron	OH	44310	4/25/2000	Left documentation kit, audio tape and brochures reminded them of our lunch coming up. Schedule another lunch. Has nursing home patients. Told him Duragesic is abused, he did not know.Left an American Pain Society book behind for his own. Most patients they refer over to the Cuyahogs Falls pain Clinic.
PPLPMDL0800000001	Garfield Hts.	OH	44125	4/25/2000	not impressed with naropin used in ob and has not noticed less motor
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/25/2000	he seems to be slowing down a little.will need to find out if it is because of his surgery or if it his time
PPLPMDL0800000001	Cleveland	OH	44113	4/25/2000	4/25 nice guy, says he is using more oxy in the past few months. says he is using in OA pts. ask him for pt he said yes. set up a lunch
PPLPMDL0800000001	Hudson	OH	44236	4/25/2000	specific oa patients that he has tried on oxy
PPLPMDL0800000001	Beachwood	OH	44122	4/25/2000	4/25 Doctor says that oxy is his first choice, talked about start with and stay with message, he says he does not often go to duragesic, make impression by telling doctor how to approp use duragesic. dosing and titration is important here. follow up
PPLPMDL0800000001	Akron	OH	44333	4/25/2000	seeing oxycontin mainly 20mg q12h. Have senokat-s behind counter.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	4/26/2000	Met with Dr. Adams concerning the Mazanec program. He gave me the lists of contacts for each facility. Will make up flyers and get them out to the facilities by Monday, May 1.
PPLPMDL0800000001	Euclid	OH	44119	4/26/2000	Find out what resoures he would use. Who is an Oxy pt?
PPLPMDL0800000001	Cuyahoga Fls	OH	44221	4/26/2000	use in post op,how to dose like vic and invied to hyde park program
PPLPMDL0800000001	Cleveland Fls	OH	44195	4/26/2000	oxyz update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44106	4/26/2000	Spoke with John about Oxycontin. He said they love the product, but appear to only get good results q8h. He said he has tried everything and most pts. do better on q8h. he is obviously not doing something correct. Need to find out when pt. gets started on Oxycontin. John does a lot of the prescribing with Dr. Biscup. He concurs that it is getting easier to use Oxycontin in the hospital.
PPLPMDL0800000001	Akron	OH	44311	4/26/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil irick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Set 6p.
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 Talked to doctor in er, followed up to last call, he says he has used oxy since then, using it in chronic pain, asked him to use it in acute pain
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic, just seem to do blocks

PPLPMDL0800000001	Parma	OH	44130	4/26/2000	Spoke with Dr. Go again. He still is very hesitant about writing Oxycontin. He said he does see where it may be useful for people in severe pain, but he is having trouble determining who is in pain, particularly in demented pts. I gave him the AMDA guidelines. He was looking over them as we were talking. He is just afraid to write opioids. Will need the nursing home and other physicians help to convince him.
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
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PPLPMDL0800000001	Olmsted Falls	OH	44138	4/26/2000	he said he is a steady OxyContin and Uniphyl writer. Talked about what he does after NSAIDS. Asked him if it makes sense to write a long acting pain med like OxyContin if the patient was on a long acting NSAID
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 doctor was at the im resident lunch. she is the house physician. she says she can write some oxy, I dont think she will be helpful
PPLPMDL0800000001	Olmsted Falls	OH	44138	4/26/2000	he still relates Vicodin as weaker than OxyContin and will go to it before OxyContin. He said he will try to think of it instead of Vicodin after seeing the conversions
PPLPMDL0800000001	Cleveland	OH	44195	4/26/2000	oxyc update-dosing/titr- seems focused on geriatric pts. - says putting geriat. pain protocol together in next month- not much data of opioid use in these pts. maybe would want to study.- F/U on how oxys- results etc.
PPLPMDL0800000001	Akron	OH	44311	4/26/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil lick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6. Left Jacho info and oxycontin conversion w/oxy Ir&fast brochure. Reminded them of our lunch coming up.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Gave Jan a senekot protocol kit, and CE drit forms. Lunch June 15.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Spoke with Jan. Also gave her a senelot Protocol kit. & CE program.
PPLPMDL0800000001	Akron	OH	44311	4/26/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil lick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6. Jacho info and brochure w/ oxy info.
PPLPMDL0800000001	Cleveland	OH	44115	4/26/2000	Had lunch with Pam Tropano. She placed a pt. on Oxycontin who was having terrible pain control. She said it was like magic. The pt. is doing terrific. She is recommending Oxycontin for her pts. She will be doing two talks for me in the month of June.
PPLPMDL0800000001	Euclid	OH	44119	4/26/2000	Discussed sponsoring pain symposium. Have the necessary support but will welcome displays for fee.
PPLPMDL0800000001	Euclid	OH	44132	4/26/2000	Is focusing on pain management patients. Discussed Senekot samples and laxative protocols. Target for 160mg stocking.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	Jacho and hospital outline. Showed Jacho and conversion and dosage guides, talked about bi-phasic absorption. No need for prn when the med has two phases. Just bump the dose if the patient is not having relief. Talked about the two breakthru's bump dose. They said to get the Senekot-S on the standing orders for after surgery. Talk to Dr. Vrabec. Or pharmacy.
PPLPMDL0800000001	Euclid	OH	44119	4/26/2000	Discussed conducting in-service for pain management task force. Dr. Winer wants to lead as he is "pain specialist". Would like a dinner program. Try to get him to train the trainer program.
PPLPMDL0800000001	Cleveland	OH	44119	4/26/2000	Uses more Oxy than MSC. Willing to place Senekot on counter. Sticker boxes.
PPLPMDL0800000001	Olmstead Falls	OH	44138	4/26/2000	he said they have no patients on 80mg of Oxycontin. He said 40mgs are the largest size any ptient is on. And that script comes from Southwest General
PPLPMDL0800000001	Cleveland	OH	44113	4/26/2000	4/26 met debbie, very nice. saw Dr. Schickendantz and Dr. kim
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	set up breakfast with Joan, talked to nurses and 1 resident.
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	Oxy call, talked to dr. saint maria and dr. comdaq, got busines from saint mary
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 lori is interested in speaking, she asked many questions about conversions, went thru conversion chart with her. amiee is her student
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	Becky. Do not really need to see me. No lunches etc..
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	Jacho and hospital outline. gave Jhaco info to Pharmacist Joe. He will take the info to the correct person. Get that persons name and number for future reference.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	Dropped off CE brochure.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	Jacho and hospital outline. lori schedules lunches for all em dr.s. She gave me the new guys name. Jack Mitstifer @928-5850 #1752. Lunch scheduled June 1, 2000.
PPLPMDL0800000001	Cleveland	OH	44103	4/26/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/26/2000	met him at the hospital.he is in the im practice on graham rd.told him about oxy and what type of pain he can treat and how to dose instead of vic.he said that he does not treat much ca and that is usually where he will use a pain med.s.this practice is going thru several changes
PPLPMDL0800000001	Gates Mills	OH	44040	4/26/2000	Again only used 80mg as highest dose. Still going to duragesic. Pointed out dosing range in clinical trials in Pl. ?? how far I got.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/26/2000	he is not using oxy because he feels that it is a malignant drug and best used in the chronic setting and that is how the pain clinic uses it.
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	In chage of standing orders. Get Senekot-S on standing orders they are currently prescribing colace. Loves oxycontin
PPLPMDL0800000001	Akron	OH	44304	4/26/2000	Gave him the 7-day free prescription. Take her some Senekot -S for Willy. # month supply of oxycontin for Willy Johnson. They were very happy. I will take them Jacho info the next time and prices.
PPLPMDL0800000001	Lyndhurst	OH	44124	4/26/2000	Uses Unip for asthma as third line agent. Discussed the ease of nce a day dosing v inhaler. Agreed that was a good point. Pionted out advantages of once a day v 2x per day in improved lung function and convenienc. Wants samples.
PPLPMDL0800000001	Akron	OH	44304	4/26/2000	Gave him the 7-day free prescription. # month supply of oxycontin for Willy Johnson. They were very happy. I will take them Jacho info the next time and prices.
PPLPMDL0800000001	Parma	OH	44129	4/26/2000	he liked the psp and wants more.he had a couple of patients that he will use them on.talked about janseen and how they are always in his office and he said that he does not like to use.nh may be different.knows that barry is in the nh and not a big fan of marty
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/26/2000	he feels oxy is for chronic because the pain clinic uses it.went over acute vs chronic and compared to vic
PPLPMDL0800000001	Cleveland	OH	44113	4/26/2000	4/26 doctor had 4 surgeries scheduled this morning. says he does not need many meds, said he tried oxy but his pts did not do well on it. I asked him to reevaluate and he did not respond. follow up and see if he is worth a
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 doctor says he usually only uses oxy in chronic pain and also to refill pts scripts when they come in, he said there was no reason why he would not use it in acute pain, he said he would in his next case. follow up
PPLPMDL0800000001	Akron	OH	44304	4/26/2000	Gave him the 7-day free prescription. # month supply of oxycontin for Willy Johnson. They were very happy. I will take them Jacho info the next time and prices.
PPLPMDL0800000001	Akron	OH	44311	4/26/2000	Very interested. They want the pain assessment pages with the clip boards too. She mentioned Jacho, and take all 4 dr's the neil lick tape. I mentioned that they should use a dr./patient contract and the documentation kit. I scheduled a lunch. Sept 6. Left Jacho info and oxycontin conversion w/oxy Ir&fast brochure. Reminded them of our lunch coming up.
PPLPMDL0800000001	Cleveland	OH	44122	4/26/2000	4/26 nice guy, said he is only using oxy in chronic pain like low back and cancer pain. He says he uses alot of percocet and is using it in acute pain, I asked why he said it was because his acute pain pts have said that oxy does not work right away. I told him that it onsets in 1 hour and showed sales aid, told him those who say it is not working right away may be seeking drugs, he agreed. He says he will use more oxy because it is a better choice. He is very worried about using drug meds. Give him documentation kit. Follow up and close
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Gave Jan a senekot protocol kit, and CE drit forms. Lunch June 15.
PPLPMDL0800000001	Cleveland	OH	44106	4/26/2000	HAS 3 current oxy pts. higher doses- gave new cards w/equianalg and plasma levels- said will use
PPLPMDL0800000001	Akron	OH	44302	4/26/2000	met again to go over chiro for labor and delivery. asked more questions to find out they don't use oral opioids in pain clinic. just seem to do blocks
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 Donna a pharm d from the cleveland clinic, I talked to many residents, use of oxy is high primarily in cancer pain and low back pain. questions about conversions. went thru the conversion chart and gave one to everyone. one question was about when have to switch to duragesic how to start.
PPLPMDL0800000001	Cleveland	OH	44195	4/26/2000	oxyc update-dosing/titr- says gets to LA most often.- uses always 12qh. tries to only use for 2-3 wks and wants to switch to prn to get better idea of the amount of pain and not to mask underlying pain- got to think about going 1-2 10q12 to titr and down titr. w/o switching- thinking about it. Says has no problem getting it but from Pain mgmt trying to switch off oxyc.- he switches back
PPLPMDL0800000001	Euclid	OH	44132	4/26/2000	Has a few pts on Oxy. They are doing well. Doses are 20-40mg q 12h. Wants to have lunch to further iscuss.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	pushing oxy for post op in patient 20 mg q12 and continue on oxy when going home
PPLPMDL0800000001	Cleveland	OH	44111	4/26/2000	4/26 at resident lunch, has not used much oxy, uses some short acting. showed how oxy and percocet are similar but we are q12. she said she would use it.
PPLPMDL0800000001	Cleveland Hts	OH	44118	4/26/2000	Still could be using more Oxy. Really wants a speaker for medical group. Concerned about confusion in dosing regimen with q12h dosing.
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	pushing oxy for post op in patient 20 mg q12 and continue on oxy when going home
PPLPMDL0800000001	Akron	OH	44307	4/26/2000	pushing oxy for post op in patient 20 mg q12 and continue on oxy when going home
PPLPMDL0800000001	Cleveland	OH	44111	4/27/2000	4/27 Dr. Keating is a nice guy, he says he is using more oxy because of less abuse potential, follow up on this. wants uniphyl, says he is dosing it a t night as it is supposed to be and it is working well, treats copd. talk to him aboutasthmatics.
PPLPMDL0800000001	Bedford	OH	44146	4/27/2000	not using oxy in the post op setting.talked about how to make oxy mild or strong.showed conversions and the make equivalent to vic and t3
PPLPMDL0800000001	Bedford	OH	44146	4/27/2000	not on formulary need to get champion;set up breakfast to continue to cathch phycians and figure out who will help get on formulary;went over dosing and ir concept;weten over dosing wth him has not used in along time need to keep seeing him to get in habit
PPLPMDL0800000001	Rocky River	OH	44116	4/27/2000	quick hit in the hall he asked if OxyContin can be used for acute pain. He is starting to use it a little for chronic pain
PPLPMDL0800000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr friskes and tabba to get chiro in on trial;open to using oxy post oper think we need to continue to target surgeonsI
PPLPMDL0800000001	Akron	OH	44310	4/27/2000	using oxy for more "serious" surgeries. placed it with vicodin. did lunch with Stacey. need to come in here everymonth to remindI
PPLPMDL0800000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr friskes and tabba to get chiro in on trial;open to using oxy post oper think we need to continue to target surgeonsI
PPLPMDL0800000001	Westlake	OH	44145	4/27/2000	go over OxyIR for breakthrough he said he sometimes uses OxyFast with his OxyContin
PPLPMDL0800000001	Lakewood	OH	44107	4/27/2000	quick hit in the hall. he said he has many chronic patients on OxyContin. He avoided my question about use of Vicodin and went into a room to see a patient
PPLPMDL0800000001	Lakewood	OH	44107	4/27/2000	quick hit through the window, he said he is still using a good amount of OxyContin in place of Percocet. But Vicoprofen is still his first choice
PPLPMDL0800000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr friskes and tabba to get chiro in on trial;open to using oxy post oper think we need to continue to target surgeonsI

PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 doctor was leaving office, says is using more oxy, but only in chronic pain, gave conversion chart and talked about acute pain. see in 2 weeks
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Cleveland	OH	44102	4/27/2000	4/27 uses oxy in chronic pain such as low back. she says that she does not like to use many opiods in other pain states. told her how we are growing in acute care setting, she said it made sense, asked her to use oxy
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 Saw sr lalli thru window, says he is sold on oxy, still only using it in chronic pain and also in nursing home asked about acute pain and he turned away
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Rocky River	OH	44116	4/27/2000	quick hit on oncology floor at Lakewood, he said he just visited a patient who is on OxyContin
PLPMDL0080000001	Akron	OH	44310	4/27/2000	using oxy for more "serious" surgiees. placed it with vicodin. did lunch with Stacey, need to come in here evyemonth to remind!!
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	she said she is not writing a lot of pain meds but is using some OxyContin. She said she just write Uniphyl for a COPDer and has many on Uniphyl
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	she said she likes Uniphyl because it takes care of the nocternal symptoms so well. She said she is no longer afraid to write zoxyContin and has been using it more often
PLPMDL0080000001	Lyndhurst	OH	44124	4/27/2000	Still using OxyFast for facelifts. Not convinced he wants to use Oxy.
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	Quick hit in the hall I stressed Oxycontin instead of Vicodin but try to go after Percocet next time to see his reaction
PLPMDL0080000001	Middleburg Hts.	OH	44130	4/27/2000	still not using much oxy, concerned with abuse potential mostly. brough pap materials and a sample contract.
PLPMDL0080000001	Bedford	OH	44146	4/27/2000	not on formulary need to get champion;set up breakfast to continue to cathch physicans and figure out who will help get on formulary;went over dosing and ir concept
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Fairview Park	OH	44126	4/27/2000	he said they do move some 80mg Oxycontin and would be interested in a 160mg
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	went over lax protocols. Talked about dr. Obrien. Rita said he uses Oxycontin as his base and Dilaudid for breakthrough
PLPMDL0080000001	Westlake	OH	44145	4/27/2000	he said they have a bottle of the 80mg tabs of OxyContin but they do not have any patients for it
PLPMDL0080000001	Westlake	OH	44145	4/27/2000	he said they have never moved an 80 mg Oxycontin yet. Things are a little slow since they are new but feels things will pick up
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 talked to nurses, dr. chaudrey is on vacation. ginger says that the best way to see docs is at the tumor board in room a on fridays
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 temp pharmacist, stock oxy
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 Talked to doug, stocks all oxy line, says most scripts are 20 mg and most come from the fairview Er, He has seen 11 scripts in the last week. Dr. st. maria has written and dr. musca, and chaudry has written. next time talk about senokot more
PLPMDL0080000001	Akron	OH	44310	4/27/2000	using oxy for more "serious" surgiees. placed it with vicodin. did lunch with Stacey, need to come in here evyemonth to remind!!
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr. - GOING TO Florida- outside orlando- wants pain scales for dpt. says oxy is going well- docs wont sit for review of oxy- very fam- but says dr. china- new dir- is one not to use bt- took pt ed- opi fears and comf asses. guide- also says that many pts still come in on T3- even from onc- agrees they dont do much better than others for pm.
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	he has become a decent writer but a lot more business is there to be had. Ask him what is the difference between a Vicodin patient and an OxyContin patient. he said Uniphyl has been working very well
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.-seems defensive about talking
PLPMDL0080000001	Akron	OH	44310	4/27/2000	using oxy for more "serious" surgiees. placed it with vicodin. did lunch with Stacey, need to come in here evyemonth to remind!!
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 Doctor says oxy is going well, I asked how high he doses it he says he goes up to 120 mg and that seems to do fine, told him he can go as high as needed and he said he would if he needs to, he just recieved his uniphyl samples. Shannon is letting me come in next tuesday after 3:00
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	4/27 Talked to doctor and his son mark who is his assist. Mark says they only treat pain post op, he says they are using oxy, but the numbers say otherwise. in surgery t and th morning. follow up
PLPMDL0080000001	Middleburg Hts.	OH	44130	4/27/2000	still not using much oxy, concerned with abuse potential mostly. brough pap materials and a sample contract.
PLPMDL0080000001	Cleveland	OH	44111	4/27/2000	Not using much oxy, says that it is easier for chronic pain pts to take short acting agents, say if reminded will use oxy
PLPMDL0080000001	Akron	OH	44310	4/27/2000	does about 100 blocks a month, interested in using chiro but says has to go through formulary at city hosp. need to get him to support
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Lakewood	OH	44107	4/27/2000	she said that Obrien writes mostly OxyContin with Dilaudid for breakthrough and he hate the patch
PLPMDL0080000001	Middleburg Hts.	OH	44130	4/27/2000	still not using much oxy, concerned with abuse potential mostly. brough pap materials and a sample contract.
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.- new radonc dir- oleary says he doesnt use BT doses- not optimal
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	need to speak to Dr fisques and tabba to get chiro in on trial;open to using oxy post oper think we need to contunie to target surgeons!
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Middleburg Hts.	OH	44130	4/27/2000	still not using much oxy, concerned with abuse potential mostly. brough pap materials and a sample contract.
PLPMDL0080000001	Westlake	OH	44145	4/27/2000	he said he always uses OxyContin with Percocet for breakthrough
PLPMDL0080000001	Akron	OH	44310	4/27/2000	does about 100 blocks a month. interested in chiro but has to go through city. need to get him to champion it
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Cleveland	OH	44130	4/27/2000	hesitant to use oxy, prefers short acting, tried to clear up misconception. interested in using chiro, said he would order a little to try for hernia ops
PLPMDL0080000001	Cleveland	OH	44106	4/27/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Akron	OH	44310	4/27/2000	using oxy for more "serious" surgiees. placed it with vicodin. did lunch with Stacey, need to come in here evyemonth to remind!!
PLPMDL0080000001	Cleveland	OH	44109	4/27/2000	will help when chiro gets in on trial ;went over infor on oxy but no opoort to rx
PLPMDL0080000001	Bedford	OH	44146	4/27/2000	not on formulary need to get champion;set up breakfast to continue to cathch physicans and figure out who will help get on formulary;went over dosing and ir concept
PLPMDL0080000001	Tallmadge	OH	44278	4/27/2000	Uses Percocet. I showed him that Oxycontin is a 12 hour Percocet or Vicodin and that the patient will sleep thru the night and not call back. Kent-Thursday 1-5. Married to Marcy Dickey, M.D.
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 Using alot more oxy in acute pain, still not sold on chronic pain, he says he primarily uses the 20 mg, told him about 40mg he says he has some pts. who could benefit. follow up with less abuse pot so he will use it more in chronic pain. sends pts to walreens on 130th
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Maple Heights	OH	44137	4/28/2000	trying ot make it simple and talked about using instead of vic.dosing with the new small chart.and add on story with both
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PLPMDL0080000001	Middleburg Hts.	OH	44130	4/28/2000	trying to expand patient pop in which he will use oxy.hesitant because he feels that it cam more harmful than good
PLPMDL0080000001	Cleveland	OH	44195	4/28/2000	Get a pcs card for higher doses or quicker conversion
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	stilllll likes alot of vicodin brian will help get him using more uses when vic fails
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 Saw doctor in surgery lounge, says that he wrties some scripts, but he says it is his residents that convince him to use something. talked to him about oxy like an oral pca. Dr. Castillo is his resident, he says he reallly likes oxy. says it is an easy transition to oxy from pca
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 Saw at tumor board, she says she does not treat as much pain as dr. chaudry, she says she does use some oxy though, did not have much time to talk, follow up and see when she starts oxy and if and when she switches from oxy
PLPMDL0080000001	Akron	OH	44303	4/28/2000	he had an office full of patients and was behind, told him I would stop by on Monday.
PLPMDL0080000001	Westlake	OH	44145	4/28/2000	He is still writing a lot of OxyContin with IR for breakthrough for chronic pain but still forgets about it for acute and uses Percocet and vicodin
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PLPMDL0080000001	Parma	OH	44129	4/28/2000	starting in may, will be in ravenna everyday am. not using much oxy, doesn't know much about it, tried to explain blood levels and differences between short and lon acting
PLPMDL0080000001	Cleveland	OH	44195	4/28/2000	get some talks coming up- wants to see jcalho slides
PLPMDL0080000001	Cleveland	OH	44113	4/28/2000	4/28 Vascular surgeon, does have some experience with oxy, says he like to be reminded to use it. Talked about using oxy in next case. Follow up.
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	says using alot more oxy and will use it exclsuively on vascular service is joining dr raj in july when he finishes
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	excited about getting chior in liked dosing charts and will recommend oxycontin
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Cleveland	OH	44195	4/28/2000	says stop by and give him the details on oxy and how i can help the residents
PLPMDL0080000001	Euclid	OH	44119	4/28/2000	Again go over the delivery system. Why it is diffrent from MSC. Also find out doses he uses and what he does for breakthrough. Remians his first choice. Wants a 30mg tab. Often goes to q8h. Still question how many pts he has on Oxy.
PLPMDL0080000001	Akron	OH	44310	4/28/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionaires
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 saw doctor in surgery lounge, says he does not use much oxy, talked post op and starting doses, told him Dr. Lamb is using oxy, he said he would try. nice guy
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!

PLPMDL0080000001	Westlake	OH	44145	4/28/2000	he said he is starting to use some Oxycontin for some chronic pain and he'll have to try it for some acute
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	very helpful will give info when chiro is in on trial
PLPMDL0080000001	Akron	OH	44310	4/28/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Barberton	OH	44203	4/28/2000	Cil vs Cili and abuse potential.
PLPMDL0080000001	Westlake	OH	44145	4/28/2000	quick hallway hit. She said she has one patient she just put on OxyContin who has cancer. She said she doesn't write much pain meds for nonmalignant
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Appt. Monday 4PM
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	excited about getting chior in liked dosing charts and will recommend oxycontin
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Westlake	OH	44145	4/28/2000	He gets a lot of workers comp. patients and is using Vicodin which he has had success for years. talk about constant pain needs constant control
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	rotating through fairview ob for anest is somewhat famil with oxy went over dosing and committed to using
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	oxy call, breakfast with bagels and juices,saw several doctors and many nurses
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Parma	OH	44129	4/28/2000	starting in may, will be in ravenna everyday am. not using much oxy, doesn't know much about it, tried to explain blood levels and differences between short and lon acting
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	excited about getting chiro in liked dosing charts and will recommend oxycontin
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	will be getting chiro in on trial;says he recieved formalualy binder and very impressed with literature will probalby go to fomruly June or July
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	Tumor board at 12 in room A, oxy call at moli center
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Julie Lassano. in charge of the Tangier speaker program. No openings at this time. Informed her of some speaker topics.
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Westlake	OH	44145	4/28/2000	he is writing a lot of OxyContin for chronic pain he said to keep coming in to remind him to write for acute
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 Says she does not write alot of pain meds, said when she does she uses percocet or vicodin, asked her if she would consider oxy, she said she would use it. Follow up
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	still wont admit to not using but keep working on the residentst;likes per so try for ir
PLPMDL0080000001	Akron	OH	44302	4/28/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PLPMDL0080000001	Uniontown	OH	44685	4/28/2000	oxycontin will allow you to write less tablets.. How many tablets do you write for a vicodin script.?? 30 tabs for these patients a couple of days, oxycontin thinking more for chronic pain and he says does not treat chronic pain patients.
PLPMDL0080000001	Cleveland	OH	44104	4/28/2000	Follow up to 4/24 call, he uses alot of vicodin.He has not yet used sample card, he was laughing because he knew he should of used them. gave him one more week to choose 2 pts.
PLPMDL0080000001	Parma	OH	44129	4/28/2000	said has used oxy a couple of times since last ccall, went to oxy instead of patch
PLPMDL0080000001	Lakewood	OH	44107	4/28/2000	Get his Percocet business. Also show where the patch is only indicated for malignant. he claims he is only writing OxyContin
PLPMDL0080000001	Westlake	OH	44145	4/28/2000	quick hit in the hall she said she has a CA patient on Oxy and one on MS Contin she asked about the differences
PLPMDL0080000001	Cleveland	OH	44111	4/28/2000	4/28 talked more about acute pain, he gets pts referred post op. Asked him to switch these pts to oxy, follow up asap. He wants pt assist forms, take in 2 weeks
PLPMDL0080000001	Cleveland	OH	44104	4/28/2000	4/28 Got to talk to doctor briefly, nice guy. He says he uses some oxy in chronic pain. Asked him where he uses short actings and he said in acute setting and for bt pain. Aksed him to usew oxy in acute setting post op. he said it made sense
PLPMDL0080000001	Parma	OH	44129	4/28/2000	still pushing oral opiods, likes blocks alot doesn't like the stress of oral meds. chirocaine not going to happen here!
PLPMDL0080000001	Akron	OH	44310	4/28/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires
PLPMDL0080000001	Cleveland	OH	44128	4/28/2000	going over the trasj that is being spread by janseen.hit the abuse issue that he said is coming from the pharmacies.talked about street valu.will need to find significant and hard proof
PLPMDL0080000001	Richmond Heights	OH	44143	4/28/2000	Try to get him converted once more. Go after Cil v Cili and why he has more control with Oxy and he has more control with Vicodin. Is now sending pts to pain mgmt. He will maintain them when they come back. Doesn't want to get involved in starts.
PLPMDL0080000001	Richmond Hts	OH	44143	4/28/2000	Still using Dur with Oxy. contends that patients comply better using the two modalities. Asked if he would use Oxy IR for breakthrough.
PLPMDL0080000001	Uniontown	OH	44685	4/28/2000	oxycontin for chronic pain, vicodin for acute pain. Converts vicodin patients to oxycontin.
PLPMDL0080000001	Akron	OH	44310	4/28/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires
PLPMDL0080000001	Akron	OH	44333	4/28/2000	chronic back pain, failed back surgeries and patients that have not been controlled by anything else. Most have been chronic vicodin or percocet patients. Oxycontin has not used alot but said will think about it.
PLPMDL0080000001	Richmond Hts	OH	44143	4/28/2000	Go for Percocet pts. Go over adv of delivery system and dosing. Compared long with short acting. Agred with benefits. Said he had OA pt who would benefit.
PLPMDL0080000001	Akron	OH	44319	4/28/2000	what patients with oA are not responding to NSAIDS? what is most common pain treating? what steps do you follow in treating Pain? using vicodin and vicodin es, starts his patients on either one. Converts patients to oxycontin, was not familiar with mg to mg dosing for oxycontin, vicodin es q6h to oxycontin 10mg q12h is not enough. Some of patients 20mg q12h to 40mg q12h then will convert back and forth between medications, the APAP level is not an issue.
PLPMDL0080000001	Akron	OH	44333	4/28/2000	said he has put three patients on the 80mg tabs q12h, titration of the patients that have been going to 40mg TID dosing. Vicodin and percocet patients are patients that have been on the medication and only taking 2-3 tabs a day on as as need basis.
PLPMDL0080000001	Akron	OH	44319	4/28/2000	oxycontin, has a patient that has been in and out of the hospital for musculoskeletal pain and vicodin is not controlling the pain, put on 20mg q12h of oxycontin and doing well.
PLPMDL0080000001	Cleveland	OH	44109	5/1/2000	uniphyl cards, usign alot of uniphyl in her clinics, says she just recieved last ship ment.
PLPMDL0080000001	Akron	OH	44308	5/1/2000	Stopped by made an appointment for lunch, had a wait, left tape and brochures.
PLPMDL0080000001	Cleveland	OH	44109	5/1/2000	5/1 Still very hard to sell, asked doctor what he uses for chronic pain, he said he uses some oxy, does not use oxy in acute setting. Asked him to use more oxy, need to really get him to talk to you. follow up.
PLPMDL0080000001	Cleveland	OH	44106	5/1/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Akron	OH	44303	5/1/2000	He gave me back 6 OxyContin cards and kept 2. He is precribing he wants me to get credit. He loves the food.
PLPMDL0080000001	Cleveland	OH	44195	5/1/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Akron	OH	44310	5/1/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch.
PLPMDL0080000001	Cleveland	OH	44195	5/1/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Euclid	OH	44119	5/1/2000	Discussed advantages of Oxy over short acting again. ID'ed specific patients for assistance program.
PLPMDL0080000001	Akron	OH	44333	5/1/2000	why does he think hydrocodone is stronger than oxycodone? Oxycontin is being used for more severe or pain that is viewed as needing to be dosed around the clock. Vicodin is being rxd for an as needed basis for short period of time or if call in and have uncontrolled pain on nsalds or steroids. Told him oxycontin is a long acting vicodin.
PLPMDL0080000001	Akron	OH	44310	5/1/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch.
PLPMDL0080000001	Akron	OH	44310	5/1/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch.
PLPMDL0080000001	Uniontown	OH	44685	5/1/2000	vicodin is used first line, and said is a habit. Gives it to patients to take q6h prn. His perception is that they start taking vicodin on as as needed basis, then if take around the clock will consider oxycontin.
PLPMDL0080000001	Akron	OH	44302	5/1/2000	Appt. Monday 4PM. Currently writes Percocet. Wanted to know exactly what the difference was from Percocet, Wanted to know exactly how to prescribe Oxycontin. Told him that other surgeons like the fact that you do not get call backs, patient and the dr. sleep all night. Would be interested in some free cards for OxyContin. He teaches students at Summa. Page Jack Hensel @ 375-3111 to schedule a lunch..
PLPMDL0080000001	Akron	OH	44333	5/1/2000	what cases using vicodin on? oxycontin on? views most of surgeries as not very painful and says gives darvoet or vicodin to patients to take for a day or two on as needed basis. Oxycontin is for patients that are going to take an opiod for more than a few days. Then said does not treat alot of chronic pain, so he is reserving oxycontin for more than a few days.
PLPMDL0080000001	Cleveland	OH	44195	5/1/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Akron	OH	44333	5/1/2000	ask if patients are taking opiods before surgery?
PLPMDL0080000001	Cleveland	OH	44109	5/1/2000	stock all strengths of oxy, says get most oxy business from metro including onc clinic. target for PDIW
PLPMDL0080000001	Cleveland	OH	44109	5/1/2000	Talked with pat and 2 residents, rich was not in. Pat said to stop in tommorrow to page him
PLPMDL0080000001	Cleveland	OH	44109	5/1/2000	Found out hours for dr. schmit
PLPMDL0080000001	Akron	OH	44310	5/1/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch.
PLPMDL0080000001	Akron	OH	44333	5/1/2000	senokot-s for post op constipation.
PLPMDL0080000001	Copley	OH	44321	5/1/2000	oxycontin vs vicodin for acute pain, kept bringing up cost.
PLPMDL0080000001	Akron	OH	44333	5/1/2000	rheumatology.
PLPMDL0080000001	Akron	OH	44307	5/1/2000	Aksed him to order Senekot-S in the 10's and gave him a pharmacy magazine and a rebate on MS Contin.
PLPMDL0080000001	Akron	OH	44307	5/1/2000	. Jack Mistlifer is scheduling all the lunches 928-5850 X1752

PPLPMDL0080000001	Akron	OH	44333	5/1/2000	ask how many days he write a script for ? number of refills? how often? writes vicodin script for 5 days with one refill. Write the script before surgery and taking it before and after the case, usually at three days out need a refill.
PPLPMDL0080000001	Akron	OH	44310	5/1/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch.
PPLPMDL0080000001	Akron	OH	44302	5/1/2000	Left documentation kit, audio tape and brochures reminded them of our lunch coming up. Scheduled a lunch with Rick on Thursday.
PPLPMDL0080000001	Cleveland	OH	44109	5/1/2000	5/1 Window call with doctor, talked about oxy and asked how she treats chronic pain, not responsive says she uses soxy, not worth calling on anymore, did leave her some senekot samples. Asked her for oxy business for her low back pts. said she would do it. Asked me for funds, yeah right!
PPLPMDL0080000001	Cleveland	OH	44109	5/1/2000	5/1 Gaot to talk to doctor in pm hallway, he says he uses alot of oxy, talked about having dr. rosenberg come in for grand round, he said he would love to have him. Talked about using oxy in the outpatient setting.
PPLPMDL0080000001	Uniontown	OH	44685	5/1/2000	oxycotin for chronic pain, if have not been controlled on nsaid or darvocet then will use oxycotin, all chronic pain. Acute pain said using vicodin for an as needed basis, then if take around the clock will consider oxycotin..
PPLPMDL0080000001	Euclid	OH	44119	5/1/2000	Sandy Smith referred me back to you. When and what do you want to set up. What pain management do the other facilities have? Set up dinner for pain team.
PPLPMDL0080000001	Cleveland	OH	44109	5/1/2000	5/1 Talked to doctor about documentations nd also the fact that oxycotin is less pills per script compared to the short acting, she says she got another call from columbus because she has several pts who are going to multiple doctors. Follow up in 2 weeks, said she thinks oxy is the safest choice for pain.
PPLPMDL0080000001	Cleveland	OH	44109	5/1/2000	5/1 Doctor may need to be removed from core list, he says that pts like taking meds when they have pain, I said would they rather take pills Q12 and not feel their pain, he did not agree. Asked him to use oxy in OA pts, he said he would. follow up.
PPLPMDL0080000001	Copley	OH	44321	5/1/2000	chronic vs acute patients? vicodin vs oxycotin patients? vicodin is being used for acute pain for a few days, he gives vicodin for an as needed basis, this is his first line of opioid. Oxycotin is used if need to take an opioid around the clock for more than a couple of weeks. The chronic condition that he referenced was osteoarthritis. uniphyl, theo is last line for COPD after all agents fail.
PPLPMDL0080000001	Akron	OH	44333	5/1/2000	At what point would you consider leaving oxycotin? When would use the patch? mentioned reading an article on osteoarthritis using oxycotin in the annals of internal medicine. Vicodin use is coming after the NSAIDS or add ons, patient may call in complaining of some more pain and he will call in vicodin for a couple of days on as as needed basis. I asked him if on long acting nsaid Then why not go to long acting opioid like oxycotin, said thinking about starting more chronic patients on oxycotin.
PPLPMDL0080000001	Akron	OH	44307	5/1/2000	Says he uses lots of oxycotin, also uses Colace. I suggested the Senekot-S. He wants to know if it on the Hospital formulary. Time principle. and titration. Left him green book and tape(blue).
PPLPMDL0080000001	Akron	OH	44307	5/1/2000	Says he uses lots of oxycotin, also uses Colace. I suggested the Senekot-S. He wants to know if it on the Hospital formulary. Time principle. and titration. Left him green book and tape(blue).
PPLPMDL0080000001	Gates Mills	OH	44040	5/1/2000	Discussed Oxy. Only uses lower doses. Left 2 PSP cards and Senekot coupons specifically for pts to be titrated rather than changing medications.
PPLPMDL0080000001	Akron	OH	44333	5/1/2000	any patients in the office today that are on vicodin or you are thinking of putting on a opioid for pain? vicodin is being used for patients that call in and are in pain, he calls in vicodin and tells them to take it on an as need basis. Oxycotin is for chronic pain and need to take it around the clock and for an extended time period. I showed the potency chart and compared oxycodone to hydrocodone, but this is not making an impact. Same think as vicodin but q12h dosing.
PPLPMDL0080000001	Akron	OH	44314	5/2/2000	how did she do on oxycotin? lack of peaks and troughs why start on short acting? She is taking 40mg q12h now said she felt someleone for the first 4-5 days. Had a patient waiting in a room that is on percocet 6-8 a day and going to start her on 20mg q12h with the percocet and then back the percocet down and titrate the oxycotin. When converting to oxycotin from vicodin or percocet, she starts out low with oxycotin and the short acting, then she backs off the short acting and titrates up oxycotin.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	BC 11/99Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycotin and what is starting dose. BC 12/99-Dr. said she does not like Oxycontin as much as MS Contin. She believes that the conversion from or to morphine is 1:1. Sh says that after about 60mg/day of Oxycotin, she converts to morphine and pts. get better pain relief. Find out how long pt. is on Oxycotin before they reach 60mg q12h. Is she titrating daily? RB-4/00-oxy update-dosing/titr. says allows up to 4 BT doses before titr. - need to f/u and on resources- contacts 5/2 oxy update-dosing/titr.- Says goes for 0-1 BT but will allow to get to 3- says thinks MSC is more potent- still says 1/1 but will still switch to MSC when has titr. oxy to 240 or higher Has seen someone go from minimal relief on 240oxy and down to 0 pain on morph- but somewhat agreed pts respond diff. even though see said no to ever seeing it work in opposite direction. Not famli. w/ release mech- and true12 and less abuse pot.- seemed to make impress. f/u on SE diff. and examp of higher doses- why go over. Told me to see Wendy for pt resources. Said many of the resid. coming thru say they need info on PM- dont get it. Great line for diversion is tell pt to file police rept if stolen- see how they respond. Gave ref to ESRD w/APAP.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr. says pts ding well- talked alot @ diversion and addicton- both her and merid. went aware why our abuse potent so low.
PPLPMDL0080000001	Norton	OH	44203	5/2/2000	oxycotin use is for arthritic patients, low back, patients that are being converted from vicodin which he said he is concerned with APAP levels. Titration is a concern at 20mg q12h thinks need to go to pain management. Acute pain, he uses vicodin on as need basis for a couple of days. Hit onset of action that is dosed q12h. Less abuse potential that vicodin. Abuse is a concern. uniphyl for COPD patients.
PPLPMDL0080000001	Norton	OH	44203	5/2/2000	abuse is the biggest issue, oxycotin is being used for chronic pain. Asked how high can titrate, she was concerned about having a patient on 80mg q4h. Duragesc patients were chronic patients also and sold her on less abuse potential, but now she said they are abusing it as much as vicodin. Placing oxycotin for start with and also converting patients from vicodin. Concern with using opioids because they get alot of dr pottschmidt patients and some were abusing oxycotin. Compared oxycotin to the patch, quicker onset of action, steady state and easier to titrate.
PPLPMDL0080000001	Beachwood	OH	44122	5/2/2000	5/2 Doctor has not yet used oxy pcs cards, talked to him and jody, he says he is going to use the cards for hemoroidectomy, follow up to see how this works. He says he has been using oxy post op instead of percocet. says it is working well. doses 20mg Q 12
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	lunch- he said he is using some OxyContin for chronic pain but never thought of using it for acute pain until now
PPLPMDL0080000001	Beachwood	OH	44122	5/2/2000	5/2 Followed up from last call. Doctor used oxy in the knee op he did when marty and i talked to him said it worked well, he has another 2 surgeries next tues, follow up
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	he has a ptient on MS Contin for cancer. We talked about his nonmalignant pain management where he uses Vicodin and Darvacet. We made the comparisons and he agreed to give OxyContin a try
PPLPMDL0080000001	Akron	OH	44333	5/2/2000	vicodin is being used after nsaid and as the narcotic for a few days on as needed basis. Thinking of oxycotin as being stronger and not a drug for acute pain.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2000	he said he has a patient doing well on OxyContin after he started him from the free week offer
PPLPMDL0080000001	Cleveland	OH	44109	5/2/2000	5/2 Saw doctor in office, he said he would sponser lunch for ortho group. Set up with debi
PPLPMDL0080000001	Cleveland	OH	44117	5/2/2000	Says he's getting into more wholistic medicine but will still but prescribing. Has he gotten into trouble?
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2000	he uses a lot of OxyContin but still after Vicodin. get him to replace it
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	follow up with the 4 free patient starters he still didn't use the patient starters. He claims that he only has 1 or 2 patients on pain meds right now
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Norton	OH	44203	5/2/2000	abuse is a concern, he is afraid of using any opioids, took on over 60% of dr pottschmidt patients and thinks all patients are drug seeking.
PPLPMDL0080000001	Shaker Hts	OH	44122	5/2/2000	5/2 Lunch, nice guy, likes to talk about every thing. Using oxy in chronic setting like cancer pain and sciatic problems and also in pts who refuse to get knee surgery. He says flat out that he is using oxy after he uses short acting meds. I asked him why not just start with oxy, he said it makes sense, Gave him 1 pcs card and asked him to use it to start a patient on oxy not short acting, he said he would. follow up, I think he needs to be reminded, but will use more oxy. Next time bring in pt free goods forms
PPLPMDL0080000001	Norton	OH	44203	5/2/2000	abuse is the biggest issue. Oxycotin is for more severe chronic pain, vicodin for acute pain and said gives only a couple on as needed basis.
PPLPMDL0080000001	Euclid	OH	44117	5/2/2000	New partner is switching many Vic pts to Oxy. Requesting conversion guides, Patient agreements, and senekot info. Increase call frequency.
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	he said to keep stopping by to remind him to use OxyContin
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2000	she said she has a couple of patients doing well on OxyContin but doesn't treat a lot of pain in general. She said she does have a lot of people on Uniphyl
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/2/2000	Had lunch for the nursing staff. Spent a lot of time speaking with Cindy Engbert, R.Ph. She is one of the oncology pharmacists. I spent a lot of time discussing Oxycotin with her. I gave her 4 PCS cards to use with 4 of the cancer pts. She said many of their elderly pts. do not have drug coverage. She said she will use all 4 cards. She does not have a problem with increased cost if it help the pt. I also discussed getting the nurses to recommend Oxycotin for the renal pts. I gave Mary Jo an Oxycotin conversion chart and showed her how to use it. She said she will begin recommending to convert Darvocet pts. to Oxycotin.
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	went over the nonmalignant uses of Oxycotin
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	went over benefits over Vicodin and how similar it is as far as ease of writing
PPLPMDL0080000001	Cleveland	OH	44109	5/2/2000	Talked with residence, gave conversion guides, talked to pat she gave me doctor days
PPLPMDL0080000001	Cleveland	OH	44109	5/2/2000	Dr. Rhoades and Carter are leaving group. Lunch planne din 3 weeks
PPLPMDL0080000001	Cleveland	OH	44109	5/2/2000	Found out that offices on 9th floor, michele says to call to see if can see docs Dr. Fratiianne and Yuwler..
PPLPMDL0080000001	Westlake	OH	44145	5/2/2000	he still prefers Uniphyl as his top choice but he's letting a lot of scripts slip through generic
PPLPMDL0080000001	Akron	OH	44333	5/2/2000	surgical lounge.
PPLPMDL0080000001	Norton	OH	44203	5/2/2000	oxycotin, abuse is a concern and thhinks more addicting thst vicodin
PPLPMDL0080000001	Fairlawn	OH	44333	5/2/2000	senekot-s for constipation.
PPLPMDL0080000001	Akron	OH	44314	5/2/2000	following dr richmonds lead with oxycotin to convert vicodin and percocet patient. he starts all patients on as needed basis for a few days on vicodin and percocet.
PPLPMDL0080000001	Cleveland	OH	44109	5/2/2000	5/2 doctor says he is using some oxy, data says not really. Talked about using oxy in place of short acting. He did not know that onset was 1 hour or less with oxy said he would try it. Follow up
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/2/2000	Dr. said she is beginning to use Oxycotin more often. I am not seeing it at her facility through invoices. Next time I will take her and Mary Jo to lunch so I can get some quality time with her. Will schedule for the week of
PPLPMDL0080000001	Cleveland	OH	44132	5/2/2000	Walked out quickly. Uses Oxy but switches at higher doses. Perceives it not as strong.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2000	oxy update-dosing/titr.
PPLPMDL0080000001	Beachwood	OH	44122	5/2/2000	5/2 Talked to doctor about pcs cards and other areas of pain. She said she will definitely use the pcs cards and will use it in areas that she typically does not use oxy, like acute pain and also areas like fibromyalgia. Told her I would follow up in 2 weeks she said she would use them by then
PPLPMDL0080000001	Akron	OH	44333	5/2/2000	Why use vicodin with oxycotin 20mg q12h instead of using the benefit of q12h dosing and titrate up? work on titration principles? putt two patients on 40mg q12h yesterday. Vicodin is still being used first, he said he does not give a refill on any opioid???? Earlier he mentioned the lack of being able to call in oxycotin. Thinks interchangeable wit vicodin, work on patients currently on vicodin.



PPPLMDL0800000001	Akron	OH	44333	5/2/2000	What post op procedure would he not use oxycontin on? did not say much today, he said he is using oxycontin on his procedures that he normally uses vicodin even some carpal tunnel cases. Darvocet for the other cases. 1-3 10mg tabs q12h.
PPPLMDL0800000001	Akron	OH	44333	5/2/2000	going to use oxycontin 1-2 20mg q12h for a lady having some nasal surgery.
PPPLMDL0800000001	Akron	OH	44333	5/2/2000	who cases is he going to use oxycontin on? oxycontin is being reserved for his more difficult patients, that vicodin wont even control. 1-2 20mg q12h for his cases. An occasional 10mg tab 1-2 for cases concerned with
PPPLMDL0800000001	Cleveland	OH	44109	5/2/2000	5/2 Doctor does not use much oxy, talked about imed onset and q12 action. He said he would try it. In clinic on tues. find out when he does surgery. Follow up soon.
PPPLMDL0800000001	Akron	OH	44333	5/2/2000	the patch is for patients that can not swallow, emphasized only those patients. Has a patient on 240mg q8h for an incomplete sternum that will not grow back together after open heart surgery. vicodin is for patients that need a day or two of narcotics for pain on as needed basis. Oxycontin is for chronic pain and likes no APAP. I ased if he had any pts on vicodin now and he said yes. Asked him to switch them to 1-2 20mg tab q12h. Uniphyl is being used for COPD as an add on and qd dosing for compliance.
PPPLMDL0800000001	Middleburg Hts	OH	44130	5/3/2000	went over delivery and less abuse and how to dose instead of vicoden needs some pocket assessment scales
PPPLMDL0800000001	Akron	OH	44333	5/3/2000	has used a vicodin for two patients just a couple of tablets for 2-3 days. I went over quick onset of action with less abuse liability and 12 hours duration. Uniphyl for copd patients if not being controlled on steroids.
PPPLMDL0800000001	Parma	OH	44129	5/3/2000	Dr. is medical director of Broadview Multi-Care. She attended an in-service I gave at the nursing home. She is afraid to use morphine, but not Oxycontin. She wants to improve pain management in the nursing home, but also wants to use non-pharmacologic measures such as manipulation. I believe that Dr. will support our efforts at the home to improe pain management.
PPPLMDL0800000001	Akron	OH	44310	5/3/2000	Doing volunteer work in the phillipines will be back soon.
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	oxyc update-dosing/titr.
PPPLMDL0800000001	Lyndhurst	OH	44124	5/3/2000	Finally got him to commit to speaker program at tumor boards.
PPPLMDL0800000001	Mayfield Hts	OH	44124	5/3/2000	Still using 1-3 10mg post-op with success.
PPPLMDL0800000001	Akron	OH	44320	5/3/2000	Dr harper is using oxycontin for more sever pain and more of the chronic pain patients, acute pain patients are still getting alot of vicodin. Not finding the difference for the acute pain patient.
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	5/2 Big oxy fann, takes care of alot of the outpatient scripts, said he wants to have dr. Rosenberg speak at grand rounds
PPPLMDL0800000001	Uniontown	OH	44685	5/3/2000	discussed vicodin use, acute pain when they may need to just take one or two tabs when the patient needs it. oxycontin comes into the picture when she knows the patient is taking vicodin around the clock. I asked what benefit trying to take from the vicodin. This is the concept when taking oxycontin, if take one before going to bed can sleep through the night. Oxycontin has the quick onset of action and should be the first opioid of choice.
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	uniphyl, for asthma patients, nocturnal problems.
PPPLMDL0800000001	Mayfield Hts	OH	44124	5/3/2000	will look at sched and speaker list
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	Has used some Oxy post-op with success. Dorsky's lead.
PPPLMDL0800000001	Parma	OH	44134	5/3/2000	get cvs to him for hem/onc gr- knows some of our speakers- will sponsor
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	Inserviced the physicians who admit to this home on what I am doing as far as educating the staff on pain management, pain assessment, and the use of Oxycontin. Only had 15 minutes. Explained a few benefits of Oxycontin such as fewer doses, less nursing time, and better pain control. Dr. Bochenek and Dr. Go were in attendance. Dr. Moysenko was not there.
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	oxyc update-dosing/titr.
PPPLMDL0800000001	Akron	OH	44310	5/3/2000	Elaenor girl up front. Secretary is Tracy. Maria is surgical assistant. He wants to do a study with the OxyContin cards. Wed discussed that he will prescribing less tablets, less call backs, sleep all night, him and the patient. He doesn't like the fact that he can't call it in. They recently experienced a problem with abuse problems, I think somebody that worked there. Says he likes Darvocet. He prescribes it to the older people. Uses dulcosace. An abbot rep by the name of Jason Augustyn came last week for lunch and was promoting OxyContin.
PPPLMDL0800000001	Cleveland	OH	44195	5/3/2000	oxyc update-dosing/titr.
PPPLMDL0800000001	Akron	OH	44319	5/3/2000	think of a patient taht is on vicodin that can be switched to oxycontin? vicodin is for patients that only need pain medications on as needed basis or are only taking 1 or 2 a day. She is not seeing that they are taking more than two a day. Oxycontin can be used when the patient needs it the most and give them a longer duration of action.
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	Oxy call, went thru conversion for post op pts. got commitment from them
PPPLMDL0800000001	Parma	OH	44130	5/3/2000	Dropped off flyers for the Mazanec program for Friday, May 12. Asked Rose to sent out the flyers in two waves. One this week and one next. Said she expects about 35-40 people.
PPPLMDL0800000001	Parma	OH	44134	5/3/2000	Met with Melanie O'Callahan. We set up an initial in-service for two shifts on pain management.
PPPLMDL0800000001	Garfield Hts.	OH	44125	5/3/2000	went over big presentation with teresa and the jcaho materials.left information about pain meeting in chicago
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	Oxy call, set up lunch
PPPLMDL0800000001	Akron	OH	44302	5/3/2000	Go to the 9th floor. they will do lunch.
PPPLMDL0800000001	Akron	OH	44310	5/3/2000	checked into the hospital and got familiar with the floors.
PPPLMDL0800000001	Akron	OH	44310	5/3/2000	Orthopedic Surgery, Arthroscopic surgery, Sports medicine. Does knees, the other dr.'s do not. Assistant Angela Textor.
PPPLMDL0800000001	Akron	OH	44333	5/3/2000	oxycontin use is being used for chronic pain after nsaid going right to oxycontin, said not even using vicodin to start. he did say he has used vicodin for acute pain when patients take it as needed for a few days. uniphyl, once a day compliance when steroids are not controlling both asthma and COPD.
PPPLMDL0800000001	Akron	OH	44302	5/3/2000	Did the Neoucom show today.
PPPLMDL0800000001	Strongsville	OH	44136	5/3/2000	using oxy for his chronic pain patients but not comfortable in his acute.feels that his acite patients are not on meds long enough.but his vic patients typically do get refills.asked him to focus on those patients and convert them to oxy when they need a refill.
PPPLMDL0800000001	Parma	OH	44134	5/3/2000	very simple.but a big habit.new piece should make it a little easier with dosing
PPPLMDL0800000001	Mayfield Hts	OH	44124	5/3/2000	Wants LEvy.
PPPLMDL0800000001	Akron	OH	44304	5/3/2000	Lunch olny (weds) @ Olive St. Location. has no assistants or secretary Uses dulcosace
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	5/2 He briefly came into lunch, he says that he does not write alot of pain meds, says that the residents do. Asked him to recomend oxy, he said he would consider it.
PPPLMDL0800000001	Akron	OH	44333	5/3/2000	follow up on this patient. patient is on 40mg q12h and doing well, may go back to school where he had to quit because could not sit with out severe back pain.
PPPLMDL0800000001	Middleburg Hts.	OH	44130	5/3/2000	he was quite happy that the radiation facility was opening today.talked about ease of use with oxy and how it can be flex and used between both facilities. dosing and titration.
PPPLMDL0800000001	Brookpark	OH	44142	5/3/2000	titration and dosing and gettign to the higher dose
PPPLMDL0800000001	Parma	OH	44129	5/3/2000	titration and find how high of a dose of duragesic when he uses. always concerned about how long he can use.not using for the post setting, only for the few chronic patients he follows and usually in the 10mg strength
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	5/2 Doctor came to the residence lunch at burn conf. Doctor says that alot of his surgeries only need darvocet and tyl. #3. Asked him how much of those he doeses he says not that much, agreed that q12 dosing would be an advantage.
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	5/2 at lunch, he says that they do not use much oxy in the burn unit. He says it does not work as weel as mscontin, he says they use alot of mscontin. Asked him how often he doses mscontin, he says every 8 to 12 hours.
PPPLMDL0800000001	Middleburg Hts	OH	44130	5/3/2000	Asked him to reevaluate oxy, did not respond well. Follow up with him
PPPLMDL0800000001	Cleveland	OH	44109	5/3/2000	talked to him about using oxy instead of vic.abuse potential and 12 hr duration.asked about amin drip for respiratory chrisis and what patients go home on and he said that if you miss a dose than the levels are screwed up with uniphyl
PPPLMDL0800000001	Cleveland	OH	44104	5/3/2000	5/2 Doctor is using oxy in both chronic and acute setting, he says in outpatient surgery setting he uses oxy says he goes 40mg q12 and will go all the way up to 80mgQ12, he says you can not use oxy until 12 hours post op.
PPPLMDL0800000001	Cleveland	OH	44106	5/4/2000	find out what he means by this. follow up, will use more oxy.
PPPLMDL0800000001	Cleveland	OH	44106	5/4/2000	says just coming off spine- says sees alot -alot of oxy use- working w/ getty now- gave Cole- piece-- less abuse potential
PPPLMDL0800000001	Cleveland	OH	44106	5/4/2000	11/99-Dr. said he just discharged a pt. on Oxycontin, but it was written by the pain clinic, and was q8 dosing. Explained to increase the dose, don't decrease the interval. 5/4-Just coming back from Metro- going to VA in Nov 2000- says almost always going to Oxy after PCA- avoids SA- Agrees with almost all strategies- see exactly how he writes it- nvery comfortable with using oxy. Will be chief in July. Says one of the biggest reason he uses it is for less abuse potential
PPPLMDL0800000001	Akron	OH	44308	5/4/2000	Not in on Thursday PM.
PPPLMDL0800000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacwyll call back if you rx oxycont or swithc to plain oxycodone;very inter in chiro and dinner program
PPPLMDL0800000001	Cleveland	OH	44113	5/4/2000	5/4 At first did not say much, feels vicodin is easier and does not use much oxy, got him talking now feels oxy is a good choice bc of less euphoria, says he will reevaluate oxy. follow up
PPPLMDL0800000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacwyll call back if you rx oxycont or swithc to plain oxycodone;very inter in chiro and dinner program
PPPLMDL0800000001	Beachwood	OH	44122	5/4/2000	5/4 Surgery center call, plastic surgeon, says that he does not see oxy as needed in the type of procedures he does, also says that it can cause nasea and his patients are winers anyway. not alarge target, asked him to evaluate
PPPLMDL0800000001	Cleveland	OH	44113	5/4/2000	5/4 Dr is not much of a conversationalist, he does not use much if any oxy, he says like the rest of them that it is much easier to call in vicodin, then he told me what a pain it was to get the call. I think I made an impact with oxy, he said he would reevaluate it.
PPPLMDL0800000001	Akron	OH	44310	5/4/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch. get hours and see if he will come to Speaker program. Ask if he wants to do a study.
PPPLMDL0800000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacwyll call back if you rx oxycont or swithc to plain oxycodone;very inter in chiro and dinner program
PPPLMDL0800000001	Akron	OH	44302	5/4/2000	Follow up on the speaker program. Give Dr. Hazra a list of topics. Follow up on the payment of Speaker Judy. Dropped off order of literature that dr. Hazra had ordered. Not in on Thursday, she is in Barberton on Thursday. She says Tuesdays are good.
PPPLMDL0800000001	Akron	OH	44310	5/4/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch. Not in, get his hours.
PPPLMDL0800000001	Akron	OH	44310	5/4/2000	Left Senekot bags, Conversion guide, and OxyContin cards (6) for the group to do a study on. Scheduled a lunch. Get hours and see if he will come to the speaker program.
PPPLMDL0800000001	Cleveland	OH	44113	5/4/2000	5/4 biggest supporter in this office, did not say much but said that he is getting used to writing oxy post op, he says it is not that big of an inconvenience not calling in. he follows up with pts in 3 weeks. says will cont to use it.
PPPLMDL0800000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacwyll call back if you rx oxycont or swithc to plain oxycodone;very inter in chiro and dinner program
PPPLMDL0800000001	Beachwood	OH	44122	5/4/2000	5/2 Talked to doctor in imc, he says that he is using oxy, asked him about this surgery today, he said it was a simple outpatient procedure and the pt would be on pain meds for 2 to 3 days. said for longer term pain he would use oxy.

PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2000	gave APS7AAPM and Cole statements
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	vicodin. Oxycotin not sold on onset of action and thinking more of the use is for cancer pain so he thinks it is stronger than vicodin.
PPLPMDL0080000001	Mayfield	OH	44124	5/4/2000	Dropped off product data brochure and formulary kit. Agreed to call Bill Wagley to see if he could answer questions for them that I was not able to address. They were very dissatisfied with the information provided by medical services.
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	chief res at clinic uses alot of oxycont and very inter in chior need to set up mtg/happy hr with fellows
PPLPMDL0080000001	Cleveland	OH	44119	5/4/2000	Gave Joanne Sheldon the check for \$4,000.00 for their conference in September. Also met with some of the nurses in the in-pt. hospice. They said all is going well with Oxycotin. Next time will need to get a little more specific on when they are using it.
PPLPMDL0080000001	Bedford	OH	44146	5/4/2000	Dropped off invitations for Mazanec's talk on May 12.
PPLPMDL0080000001	Akron	OH	44310	5/4/2000	Bought him M&M's (pat) \$2 rebate, 160mg, and MS Contin.
PPLPMDL0080000001	Akron	OH	44307	5/4/2000	Stopped introduced Rick, said hi, he was busy. Take him food the next time i do a lunch in the building.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/4/2000	I went to drop off invitations for the Mazanec talk. I met the workman's compensation person named Valerie. She deals a lot with the physicians and makes recommendations to the physicians on medications they should use. I will meet with her next week to discuss Oxycotin more in depth. I also met the director of occupational medicine named Carl Otten, M.D. See notes for him.
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2000	Jan fransden did talk at lutheran hosp for nurses on pain mgmt
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2000	oxy call
PPLPMDL0080000001	Akron	OH	44320	5/4/2000	Dropped off invitations for the Mazanec talk. Discussed the logistics with Susan Titus.
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	mentioned the 160mg tab coming out. Senokot-s rebate stickers. Oxycotin vs the patch.
PPLPMDL0080000001	Akron	OH	44203	5/4/2000	Dr Gordon
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	ER Dept.
PPLPMDL0080000001	Akron	OH	44310	5/4/2000	Restocked clip strips and left coupons. \$2 rebate, 160mg, MS Contin rebate.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/4/2000	I met Dr. otten. he said he has about 6 pts. on Oxycotin. he is afraid to use the medication, however, the medication contract was something that he really liked. he attended the November presentation of the DEA agent that we put on. This had an impact on him. Most of his patients are workman's compensation. For these patients, the Kaiser formulary does not matter.
PPLPMDL0080000001	Akron	OH	44310	5/4/2000	Left Senekot bags, Conversion guide, and Oxycotin cards (6) for the group to do a study on. Scheduled a lunch.
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2000	5/4-Gave 2 pcs cards. Said can think of 2 to switch- easier and 12q is biggest reason. Reading about WWII now- seems to be a history buff- says never been to Europe- says he should to get a diff. perspective.
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Akron	OH	44302	5/4/2000	Terris is his wife. He wants to be a speaker. Uses patch with oxycontin. Gave him a tape(blue) and green book.
PPLPMDL0080000001	Cleveland	OH	44104	5/4/2000	5/4 Doctor has used one psp card, he put a low back pt on it, follow up
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	oxycotin is being used on more severe pain patients that do not like the buzz from vicodin, which is a small portion of surgical patients.
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2000	5/4 Doctor says he like oxy but he says he has a hard time with it because he cant call it in. He doses it 20mg, told him to go 2to3 10mg, he said he would try it in his total knee pts. follow up
PPLPMDL0080000001	Akron	OH	44302	5/4/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycotin sticky pads, pen holders, etc. green American Pain Society booklets, etc. They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients. Ask if we can change the standing orders to Senekot-S. Invite to speaker program.
PPLPMDL0080000001	Akron	OH	44310	5/4/2000	Left Senekot bags, Conversion guide, and Oxycotin cards (6) for the group to do a study on. Scheduled a lunch. See if he can come to speaker program. Ask if he has started the study and ask to add Senekot-S on a
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2000	thinks oxy is in pxybus but cannot confirm says pharmacy will call back if you rx oxycont or swithc to plain oxycodone; very inter in chiro and dinner program
PPLPMDL0080000001	Akron	OH	44302	5/4/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycotin sticky pads, pen holders, etc. green American Pain Society booklets, etc. They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients. In surgery, get hours. See if he can come to speaker program.
PPLPMDL0080000001	Cleveland	OH	44119	5/4/2000	Met with Dr. briefly. He made a point of telling me that that they heard a physician from the Ohio Pain initiative yesterday. He spoke on adjuvant medications. Dr. had to run after that. Next time will discuss how Dr. is using Oxycotin. When and why?
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2000	took caldwell and Fleischman
PPLPMDL0080000001	Akron	OH	44303	5/4/2000	He stopped and spoke to me and made a patient wait. He see's alot of chronic pain, back pain, foot pain and some others, I brought him lunch and he loved it.
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	patients that have been on vicodin for a couple of weeks. to oxycotin??? low back pain is most common pain, he has a lot of chronic vicodin patients, talked to him about psp program and vicodin patients he said he will talk to next patients that calls in and wants a refill for vicodin. he is giving them the option. He finally said he has this lady that is on chronic vicodin and would like to convert her to oxycotin, taking 1-2 vicodin tabs q4h. Psp card adn going to write 1-2 20mg tabs q12h. uniphyll, use is now coming after acetolate or singular if not being controlled.
PPLPMDL0080000001	Akron	OH	44203	5/4/2000	Dr Gordon acute back pain in er that has been on vicodin, said would send home with 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2000	BC-11/99Spent a lot of time talking with Dr. He said he tries not to use opioids if at all possible, but will if he needs to. We discussed the changing perceptions of opioids, and how Oxycotin is a very safe opioid due to it delivery system. He will need some work and will have to be moved along in baby steps. Next time will go for one pt. to convert to Oxycotin. RB- 3/00oxyc update-dosing/titr.- went out of way to tell me has an inpt. on oxy. now- doing well. didnt need our slides but downloaded them. gave all DEA addiction info- seems less defensive about these issues and his friend that got busted with methadone for 1 pt that was on for 18mths- hard to believe 5/4oxyc update-dosing/titr. gave me article on pm- very good one- gave 2 pcs cards. will use- also told me about 2 oxy pts. one very diff. one multip back issues, older, up to 40q12 oxy- he was suprised didnt touch- Rosenberg put her on 40tid? Why? also on hydrocodone and morph w/ antidep. and others- agreed- why not stay with q12 and push dose- gave examples- 240-320 etc. Tell him about 160 and some data on higher doses.- f/u on what she is on now and about 2nd pt. he was going to tell me about- f/u on nih back pain and new oxy pt ed pieces also.
PPLPMDL0080000001	Uniontown	OH	44685	5/4/2000	changed his story. Chronic low back pain vicodin become chronic pain patients. Showed comparable potency of hydrocodone vs oxycodone. Not cofortable with oxycotin in chroonic pain, long acting for long term pain vs short acting not thinking chronic pain, easier to get off of vicodin vs oxycotin.
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	If starting with short acting, what is next step oxycotin? Duragesic? nausea for short acting, and compliance issue for alot of short acting tablets. Has dr richmond on 40mg bid for pain control. Said starting most of patients on oxycotin and titrating up. The patch is for patients that can not swallow or a GI problem.
PPLPMDL0080000001	Barberton	OH	44203	5/4/2000	patient doing well on 8 80mg tabs q12h sickle cell patient. The patch is still being added to oxycotin which she views some patientss need different medication to reduce side effects but keep pain control. Will titrate u pwith oxycotin, no specific side effects to mention.
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2000	4/5 says using more oxy- going well - getting pts off SAs and skipping step all together- 5/4- says using alot o f oxy- 20q12- uses no sleep meds- didnt believe in them before- agrees pts rest better on oxy
PPLPMDL0080000001	Akron	OH	44310	5/4/2000	Left documentation kit, audio tape and brochures reminded them of our lunch coming up. Thinks that Oxycotin is stronger than Vicodin. Showed that Vicodin and Percocet are the dosed the same and that Oxycotin is the same drug but 12 hours. I saw a lightbulb turn on. Talked about sleep. Need to discuss longterm care and nurding home patients, tylenol and institutional care. He said cancer and M.S. again so the patient profile has not expanded yet.
PPLPMDL0080000001	Mayfield Village	OH	44143	5/4/2000	Met with Eric. He asked about using Oxycotin rectally. Told him NO and reasons why. He said that Oxycotin is moving well. Has 2 pts. on high dose Oxycotin taking 80mg. One is on 320 q12h and one is on 480 q12h. He will order when it becomes available. Also left him some conversion charts for Oxycotin.
PPLPMDL0080000001	Beachwood	OH	44122	5/4/2000	5/4 Doctor is using up to 120mg Q12, he then seen sto be switching talked about sticking with oxy, he said he would. follow up. Gave nurses cancer guidleins books.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Akron	OH	44333	5/5/2000	stating with oxycotin is the issue. Mentioned patient preference and less abuse potential. Varying answers to objections to staying with Oxycotin. Ease of titration just have to take a pill??
PPLPMDL0080000001	Cleveland	OH	44127	5/5/2000	5/4 found out that she uses alot of vicodin in low back before sahe goes to oxy, asked her to start with oxy, she said that she would in her next pt. follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/5/2000	5/4 doctor says that his highest dose is 720mg a day. Pt is a failed low back pt and is taking 9 80's per day. Says the 160 will be helpful.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Akron	OH	44320	5/5/2000	Stopped by left literature. He called me and wants me to come by.
PPLPMDL0080000001	Akron	OH	44333	5/5/2000	what distinguishes from oxycotin patients and vicodin patients? Has seen alot of nausea, some oxycotinbut more vicodin.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	will set up a in service for res.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.- need to get to higher doses- says doesnt need
PPLPMDL0080000001	Akron	OH	44310	5/5/2000	The two office ladies said a pushy guy from abbott came in and that he may be doing more harm than good. (Jason) They said he is in Tuesday(PM) & Thursday (AM).
PPLPMDL0080000001	Cleveland	OH	44106	5/5/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/5/2000	following up on chiro samples, don't have yet. reinforced use in sympathetic blocks, talked about labor and delivery, trying to get more vicodin patients over to oxy
PPLPMDL0080000001	Akron	OH	44307	5/5/2000	Stopped by scheduled appt. dropped off CE program Powerpak.com. Too busy to keep our appt. Reschedule for another day. Leave info to read.
PPLPMDL0080000001	Cleveland	OH	44109	5/5/2000	5/4 doctor is retiring soon, she is a fairly nie lady says she uses alot of different meds for pain says that oxy is one of her main choice. find out when she starts oxy.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Westlake	OH	44145	5/5/2000	lunch. he said he generally only goes up to about 80mg of OxyContin then will rotate entities like MS Contin. He will be a great target for Palladone XL specially for the higher dosed patients.
PPLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids, interested in chiro but just started using ropi for blocks. will take samples if pharmacy ok



PLPMDL0080000001	Akron	OH	44310	5/5/2000	In hospital on third floor, elevator B. Secretaries name delphia like Philadelphia. I have lunches scheduled for the rest of the year. He writes darvacet, very conservative and feels that lots of his patients abuse narcotics, they take too much and like to feel a little buzz. Has a patient with phantom limb, says she takes too many drugs, ultram, narcotics, antidepressants. Very conservative. Wanted info in chronic pain and a clinical formula on how a guide to follow for patients. He wrote "Dealing with the patient with Chronic musculoskeletal and fatal pain. For him and the patient. I need to take him the PDR on Darvacet. Is somewhat worried about too much tylenol.
PLPMDL0080000001	Akron	OH	44310	5/5/2000	Left note pads, lights and patient questionnaires.
PLPMDL0080000001	Akron	OH	44310	5/5/2000	Left note pads, lights and patient questionnaires
PLPMDL0080000001	Akron	OH	44310	5/5/2000	Had lunch with 15 residents and invited them to the speaker program on May 24. Dr. Patrick Flanagan is in charge.
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Cleveland	OH	44109	5/5/2000	setting up time with nurses to make rounds one morning in clinic.
PLPMDL0080000001	Cleveland	OH	44109	5/5/2000	oxy, dr cart and barb and sue
PLPMDL0080000001	Akron	OH	44333	5/5/2000	Did the hospice rebate. Will do a cost analysis on the amount of Duragesic they use, which is a lot. Will have this for Stacey in about 2 weeks.
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/5/2000	following up on chiro samples, don't have yet. reinforced use in sympathetic blocks, talked about labor and delivery. trying to get more vicodin patients over to oxy
PLPMDL0080000001	Akron	OH	44304	5/5/2000	Talk with Marsha Martz-pharmacist's secretary about setting up an appt. Discuss Pixas machines and Jacho. 375-3375.
PLPMDL0080000001	Akron	OH	44310	5/5/2000	Pharmacist. Says they have oxycotin in pixis machine when there is an order for it. They use more of it at the Summa location. The ortho group and the wound center may have a use for it at St. Thomas. They do not get many reps coming into This location.
PLPMDL0080000001	Akron	OH	44310	5/5/2000	Deanna Seby is in charge. Says the doctors work in shifts and I can talk with them individually. I have to come at separate times to speak with them because they are working at different times. The nurses would be better to talk to they have heavy influence with the prescribing habits. I will call and schedule a lunch with them the week of the 15th. Main #375-6363, VM 379-5355.
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Cleveland	OH	44113	5/5/2000	5/4 saw doctor in or lounge, he said he wrote for oxy, told him that 20 to 30 mg is best bet post op. he still wants stamper to help him remember. follow up.
PLPMDL0080000001	Akron	OH	44333	5/5/2000	when using vicodin? vicodin is being used for carpal tunnel and procedure that may need opioids for a day or two and taken on as needed basis.
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Cleveland	OH	44195	5/5/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Akron	OH	44310	5/6/2000	The two office ladies said a pushy guy from abbott came in and that he may be doing more harm than good. (Jason) They said he is in Tuesday(PM) & Thursday (AM).
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/5/2000	following up on chiro samples, don't have yet. reinforced use in sympathetic blocks, talked about labor and delivery. trying to get more vicodin patients over to oxy
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PLPMDL0080000001	Cleveland	OH	44115	5/5/2000	5/5 Doctor says he uses some oxy, when asked about post op he said he only goes to it if pts do not do well on vicodin. he feels that about 1/3 of pts post op do not need much pain meds. said his staff write alot of scripts.. Nurses are Lisa (nice), Mary Anne, Karen (black)
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Akron	OH	44308	5/5/2000	using a little more oxy, mostly adults in pain clinic or consults from burn unit. need to get some info on ped use for other opioids
PLPMDL0080000001	Cleveland	OH	44115	5/5/2000	5/5 doctor says that he only uses oxy when pts come preop and they are on oxy, post op he says he uses alot of vicodin, he says he will try oxy, he says that he will use it post op and to talk to his staff. getting preprinted pads made.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/5/2000	following up on chiro samples, don't have yet. reinforced use in sympathetic blocks, talked about labor and delivery. trying to get more vicodin patients over to oxy
PLPMDL0080000001	Akron	OH	44333	5/5/2000	put a patient on 2-3 10mg tabs q8-12h post op. Alot of patients are experiencing nausea.
PLPMDL0080000001	Akron	OH	44304	5/8/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycotin stickers. I noticed a dr. getting a coke. Bring Coca cola.
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Beachwood	OH	44122	5/8/2000	5/8 doctor has uses one of the psp cards, he used it in a hemoroidectomy. he has written several scripts of oxy, he is sold. He says he wants to keep the other card for person with out insurance.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chronic pain
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	-will talk to me about how she uses next week
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chronic pain
PLPMDL0080000001	Mayfield Hts	OH	44124	5/8/2000	Using Oxy post-op. Find out where he doesn't use it.
PLPMDL0080000001	Akron	OH	44304	5/8/2000	Said to stop by anytime. Gave him documentation kits. He wants patient assesment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycotin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Schedule another appt when Gedeon is in. left literature and want to plan a speaker program so he will come.
PLPMDL0080000001	Westlake	OH	44145	5/8/2000	he said NSASIDS often cause a lot of problems and likes OxyContin because less pills and nothing else in it
PLPMDL0080000001	Akron	OH	44304	5/8/2000	Said to stop by anytime. Gave him documentation kits. He wants patient assesment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycotin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Schedule another appt when Gedeon is in. Maria said she would go over everything. Ask if I can leave posters to put up in each patient room. The 5th vital sign. Happy to see me. Has prescribed Oxycotin, keep the patient profile and stop by anytime.
PLPMDL0080000001	Akron	OH	44304	5/8/2000	Made appt with Janet Raber.
PLPMDL0080000001	Garfield Heights	OH	44125	5/8/2000	will use chiro in ob crna's do same thing as ansth at this hspoc very unusual
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Cleveland Hts	OH	44118	5/8/2000	Find out where he would use an opioid not Oxy. Ask for Uni.
PLPMDL0080000001	Cleveland	OH	44104	5/8/2000	follow up to 4/17 focus on short acting agents, try to get physician to use more oxy in place of short actings. i will need to see him as often as possible to keep reminding him to increase use.
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	5/8 Doctor says he use alot of oxycotin. he is using it in the outpatient surgery setting. He says in inpatient stuff he uses the short acting meds. Find out why he is doing this.
PLPMDL0080000001	Akron	OH	44304	5/8/2000	I gave him some chilets and addressed drug abuse, I also gave him a tape and told him that they spoke about Dr. Kavorkian on it. He seemed very interested. I also gave him a documentation kit and a flyer about treating your patients and keeping your license. Uniphyl CE credit program.
PLPMDL0080000001	Akron	OH	443041417	5/8/2000	I asked if they wanted the patient questionnaires, NO. They did like the lights, sticky pads, pens, telephone message pads, etc.. Take a packet of studies with the study compilation book. Likes the pens and paper. Also likes studies, make an appt.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	5/8 says uses alot - get to dosing strategies and choices
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chironic pain
PLPMDL0080000001	Beachwood	OH	44122	5/8/2000	5/8 doctor is the head of the breast center, he says he is still usinf oxy he is starting pts out at a slightly lower dose and the side effects are lower.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	5/8- says go thru PC to get talk on Fri H/O mtg- wouldnt want to strep on their toes-if ok with them, ok with him
PLPMDL0080000001	Akron	OH	44310	5/8/2000	Wants to know the reason why Senekol is better than Colace. Colace causes cramping and griping.
PLPMDL0080000001	Akron	OH	44304	5/8/2000	Said to stop by anytime. Gave him documentation kits. He wants patient assesment forms. Also take clip boards. talk about the patient type. ask him who he thinks would be a good candidate for oxycotin. He also likes the uniphyl, make sure that he writes uniphyl 600mg and not thephaline. Tell him there is no generic. Says he will prescribe for mod to severe pain.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chironic pain
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Westlake	OH	44145	5/8/2000	quick hit passing through the lobby. he said things are going great with Oxycotin and has begun to even use it for some acute pain
PLPMDL0080000001	Broadview Heights	OH	44147	5/8/2000	Met with Karen Parsons to discuss the national initiative to convert from Duragesic to Oxycotin. She seems to think her facility will do very well with this. I will set up an in-service with her consultants as soon as she gets the cse go ahead from corporate.
PLPMDL0080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chironic pain
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	will try chiro and probably put on formulary:some use of oxy mostly for chronic pain
PLPMDL0080000001	Garfield Heights	OH	44125	5/8/2000	will use chiro in ob crna's do same thing as ansth at this hspoc very unusual
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	oxy call with dr sivak
PLPMDL0080000001	Cleveland	OH	44113	5/8/2000	Try to see Dr perse, was not in. talked to his nurses.
PLPMDL0080000001	Broadview Heights	OH	44147	5/8/2000	Met with Karen Parsons to discuss the national initiative to convert from Duragesic to Oxycotin. She seems to think her facility will do very well with this. I will set up an in-service with her consultants as soon as she gets the go ahead from corporate.
PLPMDL0080000001	Akron	OH	443041417	5/8/2000	I asked if they wanted the patient questionnaires, NO. They did like the lights, sticky pads, pens, telephone message pads, etc.. Take a packet of studies with the study compilation book. Likes studies and wants any more info and the ce credit book.
PLPMDL0080000001	Cleveland	OH	44106	5/8/2000	oxyc update-dosing/titr- rushed- resched for better discussion on hows and whys

PPLPMDL080000001	Akron	OH	44304	5/8/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke. Bring coca cola.
PPLPMDL080000001	Garfield Heights	OH	44125	5/8/2000	will use chiro in ob crna's do same thing as anst at this hosp very unusual
PPLPMDL080000001	Cleveland	OH	44113	5/8/2000	5/8 doctor using oxycontin in acut setting in the er, he says that oxy works very well. trying to get him to use oxy ir as well
PPLPMDL080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chronic pain
PPLPMDL080000001	Cleveland	OH	44118	5/8/2000	Used some Oxy. Had trouble D/Cing pts. Find out what patient type and exact situation.
PPLPMDL080000001	Cleveland	OH	44195	5/8/2000	need to get chiro tried in pain clinic as well as hospital some use of oxy mostly in chronic pain
PPLPMDL080000001	Akron	OH	44304	5/8/2000	Debbie left to be a drug rep. Patty is my contact person, Helen is the girl with the long eyelashes. The doctors seem very nice. I left posters with the 5th vital sign to hang up in the patient rooms. I will take the easel card board signs and gov. info booklets to put in the patients waiting room for the next time. take coca cola with oxycontin stickers. I noticed a dr. getting a coke. Bring coca cola.
PPLPMDL080000001	E Cleveland	OH	44112	5/8/2000	Adv of long over short acting agents.
PPLPMDL080000001	Cleveland	OH	44113	5/8/2000	5/8 Doctor uses oxy, he wrote it that morning for pt who is going to have an epi block, he says he uses it more in the acute pain setting, he deals with alot of sports medicine. not alot of chronic pain, does not do surgery. nice
PPLPMDL080000001	Akron	OH	44310	5/8/2000	quick oxy reminder for post op in surg lounge
PPLPMDL080000001	Lakewood	OH	44107	5/8/2000	he said he is using OxyContin for chronic pain but hasn't thought about it for post op but admitted that it makes sense and he will have to try it
PPLPMDL080000001	Cleveland	OH	44112	5/8/2000	Still perceives Oxy as not strong enough. Continue to encourage him to continue to titrate. See if he needs any more PSP cards.
PPLPMDL080000001	Cleveland Hts	OH	44118	5/8/2000	Using some for trauma. Not afraid to titrate. Find out exactly where he is using.
PPLPMDL080000001	Cleveland	OH	44195	5/8/2000	Q12 message vs tid
PPLPMDL080000001	Akron	OH	44304	5/8/2000	Tom is moving to the cardiology dept at the hospital. Angela will taking over for Willy Johnson. I gave her another patient free sample for this gentleman and sked that she call patient assistance so they can work something out for his quality of life. Gave everyone candy, they liked that. Appreciate all my help, Angela is now taking over Tom's position.
PPLPMDL080000001	Akron	OH	44308	5/9/2000	Dropped off coloring books. Bring Senekot-5 liquid for children.
PPLPMDL080000001	Warrensville Hts	OH	44122	5/9/2000	5/9 talked to the doctor about doing a study for the 160 mg dose, he said he has several pts that could go on the 160 mg dose, he says he is interested in doing the study
PPLPMDL080000001	Akron	OH	44308	5/9/2000	Call Becky - Surgical Coordinator 379-0843.
PPLPMDL080000001	Beachwood	OH	44122	5/9/2000	5/9 doctor used oxy in the knee scope he said he would use it in. he says he just needs to be reminded to use oxy. he is doing some cases at richmond east and is also doing cases at lutheran and st. vincent
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Cleveland	OH	44195	5/9/2000	qucik intro - w/oxy
PPLPMDL080000001	Cleveland	OH	44106	5/9/2000	oxy update-dosing/titr.
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Call Becky - Surgical Coordinator 379-0843. Invite to Hyde Park speaker program.
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Shaker Hts	OH	44122	5/9/2000	5/9 Doctor has still only used one of the psp card in a low back pt. he was out of town last week, he says he is going to use the other card.
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Cleveland	OH	44106	5/9/2000	5/9- oxy update-dosing/titr. give her the pap-cdrom next time says uses alot- uses pt. educ and pm resources
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Shaker Hts	OH	44122	5/9/2000	5/9 Doctor needed samples of senokot, he has not yet used the cards, he says he will use the card in new start instead of putting them on a short acting agent first. follow up
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Call Becky - Surgical Coordinator 379-0843.
PPLPMDL080000001	Cleveland	OH	44106	5/9/2000	4/14 f/u on high mg pt. what disease state? dose? 5/9 oxy update-dosing/titr.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	They are supposed to call me back and we are going to schedule a lunch. Invite to the Hyde Park speaker program.
PPLPMDL080000001	Cleveland	OH	44106	5/9/2000	oxy update-dosing/titr.
PPLPMDL080000001	Cleveland Hts	OH	44118	5/9/2000	Follow up with specific post-op orders. Also find out who to talk to in OPD at Huron Rd. When is he there? In-service??
PPLPMDL080000001	Mayfield Village	OH	44143	5/9/2000	Using some Oxy but still has apprehensions.
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Warrensville Hts	OH	44122	5/9/2000	oxy
PPLPMDL080000001	Warrensville Hts	OH	44122	5/9/2000	oxy
PPLPMDL080000001	Akron	OH	44308	5/9/2000	Speak with nurse and bring any info they may need. Alot of Dr.'s refer to Dr. Vetter for advise on pain. He is Pediatric pain.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Gave him the Uniphyl CE program and answers today. Busy come by another day. Ask him id there are any psyiatrists at children's
PPLPMDL080000001	Akron	OH	44308	5/9/2000	Need to find to surgery center. And go to emergency
PPLPMDL080000001	Akron	OH	44309	5/9/2000	Speak with Kelly James when bringing Patient assistance program forms. They were very interested in this. Also they want Counseling your patient booklets OPO50. I gave her a Jahco book with all the literature that we offer. Stop in with a surprise cheesecake and conversion guides. Chris Sadi is the Burn unit charge Nurse. She lives on Revere Rd. They are not prescribing a high enough strength. They are giving to much breakthru medication and tell them about assymetric dosing. Time principles.
PPLPMDL080000001	Akron	OH	44308	5/9/2000	Confirmed our appt, left uniphyl ce programs. Secretary see's Dr. Demeter and was taking Theophaline, I told her to read the CE thing and ask for uniphyl. She used to see Dr. Kirschner. Did not like his secretary. Told her that his wife is there now.
PPLPMDL080000001	Cleveland	OH	44195	5/9/2000	oxy update-dosing/titr.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	They are supposed to call me back and we are going to schedule a lunch. Invite to the Hyde Park speaker program.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	They are supposed to call me back and we are going to schedule a lunch. Invite to the Hyde Park speaker program.
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Call Becky - Surgical Coordinator 379-0843.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Affiliated with north Coast Spine Center @ St. Thomas. Invited to Post-op Dinner. And scheduled lunch
PPLPMDL080000001	Cleveland	OH	44113	5/9/2000	still mostly rning oxy for outpat;tried to get to add to post oper orders but has to go thru forms commtte
PPLPMDL080000001	Akron	OH	44302	5/9/2000	Affiliated with north Coast Spine Center @ St. Thomas. Invited to Post-op Dinner. And scheduled lunch
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
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PPLPMDL080000001	Akron	OH	44302	5/9/2000	They are supposed to call me back and we are going to schedule a lunch. Invite to the Hyde Park speaker program.
PPLPMDL080000001	Akron	OH	44302	5/9/2000	They are supposed to call me back and we are going to schedule a lunch. Invite to the Hyde Park speaker program.
PPLPMDL080000001	Cleveland	OH	44109	5/9/2000	very recpt to dr kopac talk want to get on formulary it will take time slow process need to clear through pharn to get in on trial
PPLPMDL080000001	Beachwood	OH	44122	5/9/2000	5/9 Doctor has not yet used the oxy cards, she said she wants to try it in fibromyalgia and also wants to use it in workers comp pts who have to wait for payment of drugs
PPLPMDL080000001	Cleveland	OH	44115	5/9/2000	5/9 Followed up from last call, he says he is keeping pts on oxy and working towards titrating up on oxy. He says he has several pts who can benefit from the 160mg tablets of oxy when they come out.
PPLPMDL080000001	Gates Mills	OH	44040	5/9/2000	Get patient currently on Oxy and see if he will titrate v switching. Try PCS cards too!
PPLPMDL080000001	Cleveland	OH	44106	5/9/2000	10/99-BC-Dr. is in charge of residency program. Discussed Oxycontin with him. He had heard of it, but was using MS Contin. Asked him to convert pt. to 20mg q12h of Oxycontin. He said he would. I asked if I could provide a speaker. He said usually pharmaceutical company's not allowed. Will work through the chief resident to get one scheduled. 5/9-RB oxy update-dosing/titr.- wanted to know max dose and typ doses- focused on q12- all the time. Says great potent. for speaker- gave all major CVs- seemed impressed- fall or early next yr- also jahco book- pointed out all areas we could help
PPLPMDL080000001	Cleveland	OH	44195	5/9/2000	many anne said she has switched a couple of e8 pts to a12- going well. f/u - asked about going out to dinner some time.
PPLPMDL080000001	Cleveland	OH	44102	5/9/2000	5/9 Doctor said he used oxy since we last talked - said it was a low back pt. I think he likes oxy bc of the lower abuse pot.
PPLPMDL080000001	Akron	OH	44307	5/10/2000	Invited to the Hyde Park speaker program. W,F 9:30- 4:30pm, Rose is Secretary, come by ask to speak to him drop off info you do not need to make an appt.
PPLPMDL080000001	Akron	OH	44304	5/10/2000	made an appt and lunch.
PPLPMDL080000001	Akron	OH	44304	5/10/2000	Had lunch. Says he has started writing Oxycontin and likes it. Uses percocet for breaktru and will try the OxyIR for breakthru. Also left a stamper for the Senekot-5.
PPLPMDL080000001	Akron	OH	44307	5/10/2000	Invited to Hyde Park speaker program.
PPLPMDL080000001	Akron	OH	44307	5/10/2000	Drop off info and they will call me, I invited him to the Hyde Park speaker program.
PPLPMDL080000001	Akron	OH	44304	5/10/2000	Good to go on the uniphyl. Has a liver patient on MS Contin. I need to discuss Oxycontin. make an appt.
PPLPMDL080000001	Akron	OH	44307	5/10/2000	Jacho and hospital outline. Showed Jacho and conversion and dosage guides, talked about bi-phasic absorption. No need for prn when the med has two phases. Just bump the dose if the patient is not having relief. Talked about the two breakthru's bump dose. They said to get the Senekot-5 on the standing orders for after surgery. Talk to Dr. Vrabec. Or pharmacy. Invited residents to the Hyde Park speaker program.
PPLPMDL080000001	Akron	OH	44307	5/10/2000	Invited to Hyde Park speaker program.

PPLPMDL0080000001	Akron	OH	44304	5/10/2000	made an appt and lunch.
PPLPMDL0080000001	Akron	OH	44302	5/10/2000	I invited him to the Hyde Park speaker program. Also left info for him to invite residents of plastic surgery. I have a breakfast with the plastic surgery residents at 55 arch st. Jack Hensel.
PPLPMDL0080000001	Akron	OH	44302	5/10/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc... green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients. Invited to Hyde park. Scheduled lunch. Invited to Hyde park.
PPLPMDL0080000001	Akron	OH	44307	5/10/2000	Invited to Hyde Park speaker program. Does not see reps, drop off info and he will call me if interested..
PPLPMDL0080000001	Akron	OH	44307	5/10/2000	Drop off info and they will call me, I invited him to the Hyde Park speaker program.
PPLPMDL0080000001	Akron	OH	44307	5/10/2000	Reschedules appt. with Joe, apologized for missing appt, and brought him candy. No prob. He can help me with standing orders.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Marsha Martz is the Head pharmacists secretary. Lives on Valley View. The pharmacy tech wants to arrange a speaker program.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Rebates and announced the 160.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Spoke with Beverly. Left card for Stephanie Bailey the dept head to call me for a lunch appt. I will call her 375-7949
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Rebates and announced the 160.
PPLPMDL0080000001	Akron	OH	44307	5/10/2000	He said the hospital does not buy thier drugs. If he can do the rebate give it a try. 160's. I believe he said he buys from Amerisource.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Followed up on Willie Jackson. Angela was not around. He said no news is good news. I gave him a tape, w/Kovorkian.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Had lunch. Says he has started writing Oxycontin and likes it. Uses percocet for breaktru and will try the OxyIR for breakthru. Also left a stamper for the Senekot-S.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	make an appt.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Had lunch. Says he has started writing Oxycontin and likes it. Uses percocet for breaktru and will try the OxyIR for breakthru. Also left a stamper for the Senekot-S.
PPLPMDL0080000001	Akron	OH	44302	5/10/2000	Joe scaglione is in charge of Akron Generals Orthopedic Residents. I scheduled a lunch. I left oxycontin sticky pads, pen holders, etc... green American Pain Society booklets, etc... They do not want document kits, or pain assessment questions or scales. Did like the Senekot coupons, will give out to pain med patients. Invited to Hyde park. Scheduled lunch. Joe said he is a good guy to speak with about Oxycontin.
PPLPMDL0080000001	Akron	OH	44302	5/10/2000	He is in charge of Workers comp. Joe let me schedule a lunch and he will slowly introduce me to everyone. I invited all the ortho residents. Joe will help me with the standing orders for Senekot-S too.
PPLPMDL0080000001	Akron	OH	44304	5/10/2000	Had lunch. Says he has started writing Oxycontin and likes it. Uses percocet for breaktru and will try the OxyIR for breakthru. Also left a stamper for the Senekot-S.
PPLPMDL0080000001	Akron	OH	44302	5/10/2000	In chage of standing orders. Get Senekot-S on standing orders they are currently prescribing colace. Loves oxycontin. Invited to Hyde park. Scheduled lunch.
PPLPMDL0080000001	Akron	OH	44307	5/10/2000	Drop off info and they will call me, I invited him to the Hyde Park speaker program.
PPLPMDL0080000001	Cleveland	OH	44115	5/11/2000	Dr. said he will continue to use MS Contin due to its cost advantage. He will use Oxycontin for his pts. that don't tolerate morphine or when the caregiver or family is afraid to use morphine. He said that Medical Services is working with Janssen to see if they can get a lower price on Duragesic. He is also evaluating Oramorph SR to see if it works as well as MS Contin. Purely on a cost basis. He is very cost conscious for the hospice.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/11/2000	Discussed the use of the Uniphyl kits with Dr. Hwang. He said he has 4 pts. on it, but is not using the kits. He said he thinks three of them are doing better as they were switched from b.i.d. theophyllines. He said he will try to remember to give out the kits, and ask the pts. to fill out the questionnaire and return it to him. This will allow him to get a better handle on the pts. on Uniphyl. He seems to be happy with the product.
PPLPMDL0080000001	Beachwood	OH	44122	5/11/2000	5/11 Saw doctor in park east pharmacy, he says he is now writing only oxy in post op setting. He has only used one card and is going to use the other one next week.
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Euclid	OH	44119	5/11/2000	Find out what type of patient he know would use Oxy for. How long does he plan to manage these people? Why is Vic a benefit to them?
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
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PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	has some use for oxy- neruropathic pain- t/fu more info
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Akron	OH	44310	5/11/2000	saw in surgery lounge, using a little oxy bur has a ton of potential, need to keep reminding, loves david
PPLPMDL0080000001	Euclid	OH	44119	5/11/2000	Still not convinced.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Garfield Hts.	OH	44125	5/11/2000	he has a patient on 80mg but not sure what the disease state is.talked about the 160 and he thinks that is a little too high but will get adjusted in the small period of time.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44106	5/11/2000	oxyc update-dosing/titr. says hearing about more use and told about armitage and us helping withthe pain initiative- seemed impressed
PPLPMDL0080000001	Cleveland	OH	44115	5/11/2000	Spoke with Dr. Agnaberg about Oxycontin. See his notes for this day.
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Beachwood	OH	44122	5/11/2000	Heather and Tom, very nice. They say they see alot of 80mg moving with Dr. Kriegler, they said they would use the 160mg, they are ordering 2 bottles
PPLPMDL0080000001	Cleveland	OH	44122	5/11/2000	Temp pharm, they say that they do not even stock the 80mg of oxy, follow up with regular pharm
PPLPMDL0080000001	Cleveland	OH	44113	5/11/2000	Oxy call, left june the books on acute pain mgt for staff, Dr. sivak is a fan of oxy
PPLPMDL0080000001	Beachwood	OH	44122	5/11/2000	A temp pharmacist was in, said they do use some 80mg of oxy, follow up tom to see regular pharm with 160mg info.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Cleveland	OH	44106	5/11/2000	oxyc update-dosing/titr. has some more moderate dosing pts. now- se dr. shina for BT
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Independence	OH	44131	5/11/2000	he is only doing a couple of surgeries in this location on thursdays.getting good success when he uses and will continue to use some questions about breakthru and how to use.questions about cost with ir.
PPLPMDL0080000001	Cleveland	OH	44113	5/11/2000	5/11 Talked to doctor in ER, he says he is a fan of oxy, uses it in mostly acute type pain. Asked himif he sees much chronic pain he says he sees some, he said he would evaluate it.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	need to find out why doesn't use more oral opioids, does mostly blocks
PPLPMDL0080000001	Cleveland	OH	44115	5/11/2000	5/11 dr. stulberg has used oxy since last friday, he used it in post op setting with a bilateral knee pt. the pt is in rehab and is being discharged on oxy soon. Lisa is working this case. Gave 1 sample card
PPLPMDL0080000001	Cleveland	OH	44111	5/11/2000	5/11 Doctor requested patient assist form, she says she has recently begun to use more oxy in chronic pain. Follow up
PPLPMDL0080000001	Cleveland	OH	44128	5/11/2000	keeps talking about jansean and the htngs that they say.biased aingle approach.s
PPLPMDL0080000001	Cleveland	OH	44195	5/11/2000	still think oxy is more for chronic and watn to do studies on chiro
PPLPMDL0080000001	Cleveland	OH	44115	5/11/2000	5/11 Doctor has used oxy since last friday lunch, he used it in a total knee case post op. patient is going to be discharged on oxy. Lisa and Karen are writng alot of the scripts. Gave doctor one patient starter card.
PPLPMDL0080000001	Akron	OH	44302	5/11/2000	brought in donuts, checking on chiro samples. not here yet. committed to trying for regional blocks, waiting for informatio on labor to be sent. follow up again in 2 weeks.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/11/2000	they seem to be using more for hips and kness and an occasional headache for any nephrology cases
PPLPMDL0080000001	Independence	OH	44131	5/11/2000	he will be doing all surgeries at kent ravenna.im at teh office.focusing on hte smaller doses and how to titrate and sell other physicians wth out
PPLPMDL0080000001	Independence	OH	44131	5/11/2000	identified a couple of patients that could be titrated and intated with oxy.will need to follow up to see if psp would be appropriate.
PPLPMDL0080000001	Beachwood	OH	44122	5/11/2000	5/11 Talked to the doctor about oxy, she has not yet used it in the low back pt, I think I need to explore this approach. She says that she keeps pts on nsaid and just continues to up the dose, she uses short actings in other chronic pain states, find out where. She said she would start a low back pt on 10mgQ12 of oxy.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/11/2000	Worked the pulmonary clinic and the oncology clinic. Also spoke with the workman's comp administrator. Her name is Valerie. She said she carries a case load of about 450 pts. She is in chronic pain. She said she is going to ask Dr. Arceaux to place her on Oxycontin. Told her to start on 10mg q12h and go up from there. Spoke with mary Jo and set up a time to take Dr. Streeter to lunch. See notes for Dr. Hwang as he is in the pulmonary clinic.
PPLPMDL0080000001	Rocky River	OH	44116	5/12/2000	lunch he said he is using more Oxycontin and likes the delivery with no peaks and valleys and smooth sustained release
PPLPMDL0080000001	Akron	OH	44304	5/12/2000	He likes oxycontin alot. He also uses milk of magnesia. Thinks Senekot-S is expensive but likes it. I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	5/12/2000	Dr. Adams was the physician in charge of the videoconference with Dr. Mazanec.
PPLPMDL0080000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0080000001	Cleveland	OH	44195	5/12/2000	see if pt got on prog. PAP didnt call me back
PPLPMDL0080000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0080000001	Westlake	OH	44145	5/12/2000	quick hallway hit. I told him his talk on post op pain and use of OxyContin was great. He thanked me and had to see a patient
PPLPMDL0080000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0080000001	Cleveland	OH	44195	5/12/2000	- will try to use .see if pharm gives him hard time
PPLPMDL0080000001	Rocky River	OH	44116	5/12/2000	quick hit he said he has a few patients on OxyContin that are doing well but he waits tooo long. he wanted more Uniphyl and said he uses it all the time
PPLPMDL0080000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry

PPLPMDL0800000001	Akron	OH	44304	5/12/2000	Spoke with Janet Raber the R.N. she sets up the education there. I gave the info to lay the foundation for prescribing opioids. Left her tapes, info on not losing your liscense, doumentation kits, Jacho conversion guides. I scheduled alunch.
PPLPMDL0800000001	Lakewood	OH	44107	5/12/2000	he still is reserving OxyContin for pain that is stronger than Vicodin . Show conversions
PPLPMDL0800000001	Cleveland	OH	44195	5/12/2000	-f/u on ideas to support there prog- speakers, journal club etc
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	Made appt with Janet Raber. Gave R.N. everything to set the foundation for prescribing. Documentation kit, form on keeping your license and keeping people out of pain Sent breakfast. They loved it. set up a lunch. She will make copies and put in patient charts.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	5/12/2000	Dr. Daniel Mazanec, from the Cleveland Clinic spoke through a satellite hook-up to 4 other Kaiser facilities. They were Bedford, Parma, Chappell Hill, and Willoughby.
PPLPMDL0800000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0800000001	Euclid	OH	44132	5/12/2000	forgets. Not confident of dosing.
PPLPMDL0800000001	Cleveland	OH	44195	5/12/2000	set up mtg to go over speakers
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	5/12 attended lunch with dr. coh. says he has not had many issues with oxy, uses it only in the post op setting. talked about pts in office, he says he only uses nsaid in house.
PPLPMDL0800000001	Barberton	OH	44203	5/12/2000	abuse is the biggest issue, has tried converting patients to oxycontin from vicodin but say is does not work. Thinks since oxycontin is a cli vs vicodin clii it is more addicting. Patients that are on vicodin are taking it as needed and only 2 or 3 a day.
PPLPMDL0800000001	Westlake	OH	44145	5/12/2000	he said he hasn't gotten into the habit of writing OxyContin yet but said he understands the advantages and should write more. Go in with a message to cater to a workers comp patient
PPLPMDL0800000001	Cleveland	OH	44102	5/12/2000	5/12 followed up to last call. doctor was asking for samples. decided not to give him any cards, do not think he is going to be much of a help. did take him the senokot he asked for.
PPLPMDL0800000001	Cleveland	OH	44113	5/12/2000	jsut put new pat on oxy and still trying to do durages vs oxy;he has most of the pat enrolled in the dur vs per study
PPLPMDL0800000001	Bedford	OH	44146	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0800000001	Fairview Park	OH	44126	5/12/2000	Tom said he will order 2 bottles maybe 4 of oXY 160MG. hE will take advantage of MS Contin rebate too
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	trying to get them to stock 160mg oxy, reg pharm back on monday. follow up
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	5/12 looking for dr. bilfield, his surgery was cancelled. spoke with carmen about aszoudi and the fact that he is using alot of oxy.
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	Heather says they may now stock 3 bottles of the 160mg, tom was not in today, will order on monday.
PPLPMDL0800000001	Akron	OH	44309	5/12/2000	Scheduled an appt and breakfast with Ken Komorny, Pharm D. May 18 10am.
PPLPMDL0800000001	Akron	OH	44307	5/12/2000	Will see reps on Monday AM and Friday am 9-12pm only. Gave them indigent patient form. Documentation kit, and brochures. Angela is in charge of Hospice patients.
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	Spoke with Beverly. Left card for Stephanie Bailey the dept head to call me for a lunch appt. I will call her 375-7949. Gave bev an oxycontin free prescription card. She has a patient who is on MsContin who cannot afford medication. She will be released and will taking this thru radiation. I wanted her to be switched to oxycontin.???????? If I get the opportunity i will mention it to Dr. Trochleman.
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	He is in charge of all samples.
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	find out who he is giving Duragesic to. He said he didn't like it in the past. he said Dilaudid is still his choice opioid.
PPLPMDL0800000001	Lakewood	OH	44107	5/12/2000	Scheduled lunch June 6, Tuesday.
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	dr will fill out forms to get oxy on formualy and do all regional anst thats why ortho comes their has naropin on formualry
PPLPMDL0800000001	Bedford	OH	44146	5/12/2000	oxy update-dosing/titr- hasnt used yet- said not right situat.
PPLPMDL0800000001	Cleveland	OH	44195	5/12/2000	-will get together to discuss 160mg
PPLPMDL0800000001	Cleveland	OH	44195	5/12/2000	5/12 Lunch with doctor, he says he only uses oxy in the post op setting. he doses it at about 20mg q12, he says that he is seeing alot of nauese with oxy, told him that it will subside after a few days. Then he asked if he could use it in a more acute setting like back pain. Gave him 2 cards and he said he would use them today. follow up.
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	Discussed the use of Oxycontin in the nursing home. I gave him the Caldwell study looking at Oxycontin use in Osteoarthritis. He seemed very interested in this study. He asked me a number of questions about it. He wanted to know why they didn't do a study against NSAIDs Next time I will tell him because we are not suggesting he not use NSAIDs. We are suggesting he use Oxycontin after NSAIDs. I let two PSP cards for him to use. He used the other two David gave him.
PPLPMDL0800000001	Parma	OH	44129	5/12/2000	
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair. He has a patient who is on MS Contin and she can not afford the medication so i gave Beverly a free OxyContin card for that patient if she can switch that patient over to the OxyContin, she said that they already sent the prescription in with the indigent patient form and that it would take a day or two to titrate the patient before they went home. I didn't mention anything to Trochleman but i did leave the indigent patient forms with patty and gave patty 4 free oxycontin cards. and Senekot-S coupons.
PPLPMDL0800000001	Akron	OH	44304	5/12/2000	I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair. He has a patient who is on MS Contin and she can not afford the medication so i gave Beverly a free OxyContin card for that patient if she can switch that patient over to the OxyContin, she said that they already sent the prescription in with the indigent patient form and that it would take a day or two to titrate the patient before they went home. I didn't mention anything to Trochleman but i did leave the indigent patient forms with patty and gave patty 4 free oxycontin cards. and Senekot-S coupons.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/12/2000	has pats on more than 160mg q12 will do studies and will be taking chro to form comm next wk
PPLPMDL0800000001	Cleveland	OH	44104	5/12/2000	5/12 appt. doctor says is using oxy in chronic and cancer pain setting. is using short acting agens in the acute setting and for some bt pain. we talked about the advantages of q12 dosing and said would try oxy in more pain states. need to follow up.
PPLPMDL0800000001	Beachwood	OH	44122	5/12/2000	5/12 window call, reminded him about oxy post op with 1 hour onset and q12 dosing, he said he would use it.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/12/2000	has pats on more than 160mg q12 will do studies and will be taking chro to form comm next wk
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PPLPMDL0800000001	Akron	OH	44304	5/12/2000	I did a lunch today. There are lots of residents here as well teaching physicians. They responded very positive to my products and asked me to go to Tallmadge to Dr. Mark Meyer's office and schedule a lunch. I saw eyebrows raise when i said 12 hour vicodin. Speak with Janet Raber R.N. she is the patient education leason.375-3584. Spoke with Janet Raber. gave her all the info to set the foundation for prescribing opioids. set up alunch.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/12/2000	has pats on more than 160mg q12 will do studies and will be taking chro to form comm next wk
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2000	-oxy poi guidelines and fsmb info. Find out when pain CME will be
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/15/2000	discussed oxycont and post oper use and chirocain instead of ropi
PPLPMDL0800000001	Lakewood	OH	44107	5/15/2000	he said he now really likes OxyContin and is mostly using it for chronic. Sell for acute
PPLPMDL0800000001	Westlake	OH	44145	5/15/2000	he has a couple of new patients he said he would convert to Oxycontin with the patient starter
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Lakewood	OH	44107	5/15/2000	he is giving me all his chronic patients but still writing Vicodin for all his acute. Try OxyIR
PPLPMDL0800000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
PPLPMDL0800000001	Tallmadge	OH	44278	5/15/2000	Left brochure on Post-op pain.
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2000	gave jcho info and see if she read apap article
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2000	-oxy poi guidelines and fsmb info. Will sponsor the JC- she was very appreciative
PPLPMDL0800000001	Beachwood	OH	44122	5/15/2000	5/15 holly let me talk to the doctor thru the window, he says he is not doing many surgeries now, he does deal some in chronic pain. talked briefly about oxy and chronic pain. follow up
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
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PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Cleveland	OH	44122	5/15/2000	5/15 Got to see doctor in sample area again. Says he is using only oxy in post op setting. he is doing almost all surgeries in the zeeba clinic. still writes some percoet for bt pain. sees barbara at zeeba clinic.
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2000	5/15- open to prn speakers if right situation- mentioned chronic pain- went thru AAPM and fsmb info- totally agrees with uncomfortability of res. and drs in general with opi issues- seems to be open to getting them more comfort- wanted the new conversion guide -says tough thing in his job is getting people to do projects- delegation-
PPLPMDL0800000001	Lyndhurst	OH	44118	5/15/2000	has been usig oxy has one pat on 80mg wont go higher will switch to methadone but agrees oxy is easier to use;uses breakthrough with oxy but only as prn not atc;
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Westlake	OH	44145	5/15/2000	Eileen gave me a quick second in the hall. he said he just put a new arthritic patient on OxyContin today. He wanted more Uniphyl samples. He asked about Audrey
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0800000001	Lakewood	OH	44107	5/15/2000	talked about recommending Senokot to customers with opioid scripts. He agreed that he doesn't do it enough and will more often
PPLPMDL0800000001	Rocky River	OH	44116	5/15/2000	they said they are not doing anything with the high dose strengths of OxyContin. They said they have no need for Oxy 160
PPLPMDL0800000001	Cleveland	OH	44109	5/15/2000	Lunch for 15 people, technical presentation present a paper vs. short acting. Dr. Marshall is tough Contact Gayle at ext 4488. Lunch went well dr. marshal and 6 residents. said they would now make oxy their 1st choice post op. follow up
PPLPMDL0800000001	Beachwood	OH	44122	5/15/2000	tom is only ordering one bottle of the 160mg oxy, he was going to order 2 bottles but he spoke with kriegler nurse who said she doses the 80mg tid mostly so will not make many jumps to the 160
PPLPMDL0800000001	Cleveland	OH	44109	5/15/2000	oxy call with residents, spoke briefly with dr. Keith
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2000	-oxy poi guidelines and fsmb info

PPLPMDL0080000001	Cleveland	OH	44106	5/15/2000	5/15- AAPM guidelines and Conv data
PPLPMDL0080000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
PPLPMDL0080000001	Cleveland	OH	44106	5/15/2000	5/15- AAPM guidelines and Conv data
PPLPMDL0080000001	Lakewood	OH	44107	5/15/2000	gave 2 patient startser. he said he has a couple of patients he could switch to OxyContin by trying this sample trial. he said he just put another patient on Uniphy!
PPLPMDL0080000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
PPLPMDL0080000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0080000001	Mayfield Heights	OH	44124	5/15/2000	big pharmacy meeting weds on not using oxy paost oper gave ginsberg study aND pi;chiro on next formulary mtg adjenda for trial
PPLPMDL0080000001	Lakewood	OH	44107	5/15/2000	quick hit through the window , she said she is writing OxyContin for chronic pain. She is also writing a ton of Vicodin and Percocet
PPLPMDL0080000001	Cleveland	OH	44106	5/15/2000	-oxy poi guidelines and fsm info
PPLPMDL0080000001	Cleveland	OH	44106	5/15/2000	5/15- AAPM guidelines and Conv data
PPLPMDL0080000001	Lakewood	OH	44107	5/15/2000	lunch he said he has a couple of patients that he will switch form Percocet to Oxycontin and use the 7 day patient starter
PPLPMDL0080000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
PPLPMDL0080000001	Lakewood	OH	44107	5/15/2000	he said he has written a lot of OxyContin and Uniphy! since my last visit. Things are working well
PPLPMDL0080000001	Cleveland	OH	44106	5/15/2000	-agrees with BT strat. no more than 2- f/u with how high of doses- how long pts on
PPLPMDL0080000001	Akron	OH	44304	5/15/2000	pushing oxy forpost surgicaluse. dabbles a bit but habit is definitely with prns still. need to keep reminding. invited to hyde park
PPLPMDL0080000001	Cleveland	OH	44109	5/15/2000	5/15 Doctor is writing more oxy now. she still writes alot of combos. She is hard to sell, I think the best approach with her is to see her every 2 weeks and ask for more and more business
PPLPMDL0080000001	Cleveland	OH	44109	5/15/2000	5/15 Doctor was in clinic, talked to him and to the residents about oxy, he is using very little oxy, talked about q12 dosing and quick onset, he did not give me much time. follow up.
PPLPMDL0080000001	Beachwood	OH	44122	5/15/2000	5/15 talked to the doctor about the 160mg dose and if she would have a need for that dose, she said she has several pts who are taking multiple doses of 80mg oxy. the problem is at that strenght alot of times she doses it tid instead of q12 dosing. She said she would use some of the 160 dose. work on her with this.
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	Dropped off coloring books. Bring Senekot-5 liquid for children. No samples allowed. Left coloring books. Have a lunch coming up.
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	Call Becky - Surgical Coordinator 379-0843.. Drop off invitation to Hyde Park. Spoke with becky who is the surgical nurse coordinator she lives in green and lives by raimonde. She coordinates the schedules for the Dr.'s they do not see reps. She will give 3 invitations to the surgeons and 3 invitations the ped surgical residents for the hyde park thang.
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Left note about the 160's and asymmetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow!
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	5/16 Talked to julie the ortho nurse at surgery center, she said that Billfield is using oxy, introduced me to lori in billfield office, lori let me see dr. billfield. He says he has used oxy in several cases whlt viox and he has seen some nausea, he thinks it is the viox, so he is going to use oxy and celebrex and see if it is different, told him that if it is oxy the side effects will go away in a few days. follow up with himand give him the sample cards to use.
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem f amiliar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem f amiliar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Left note about the 160's and asymmetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow!
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	followed up with TJ, doctor said he used the sample cards in acute pain, see him tomorrow to see what pt he used them in
PPLPMDL0080000001	Akron	OH	44302	5/16/2000	Drop off invitation to Hyde Park. Spoke with becky who is the surgical nurse coordinator she lives in green and lives by raimonde. She coordinates the schedules for the Dr.'s they do not see reps. She will give 3 invitations to the surgeons and 3 invitations the ped surgical residents for the hyde park thang.
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Left brochure, and note mentioning the 160's and asymmetric dosing and that I scheduled a lunch.
PPLPMDL0080000001	Akron	OH	44333	5/16/2000	vicodin is used before oxycontin, perception is that vicodin is a little less potent than oxycontin and patients take short acting on prn basis, most only take 2 or three pills a day, until taking around 6 pills a day then will make oxycontinian option.
PPLPMDL0080000001	Akron	OH	44320	5/16/2000	most of oxycontin scripts are on chronic pain patients. Vicodin is going to post op patients.
PPLPMDL0080000001	Shaker Hts	OH	44122	5/16/2000	5/16 doctor has not yet used the other sample card, I think he is getting tired of me, says he will use the card within the next week. follow up
PPLPMDL0080000001	Akron	OH	44302	5/16/2000	Not in on Thursday, she is in Barberton on Thursday. She says Tuesdays are good. Schedule lunch. Gave her the check for @2000. And then gave the check to john Trainor. He is on the corner of exchange and wabash. she wants to plan for the next program. I told her of some lecture topics. She wants to know if I can get Dr. Oayne from New York.
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Left note about the 160's and asymmetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow!
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not interested in using chirocaine, told him it will be added to hosp pharmacy for pain management and to consider trying for surgical anesthesia. didn't bite
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	5/16 Elaine lat me talk to doctor, he is doing most of his surgeries at southpoint, he does have a small surgery this friday at the surgery center. follow up with oxy.
PPLPMDL0080000001	Cleveland	OH	44195	5/16/2000	5/16 dsont use much opis - PC referral
PPLPMDL0080000001	Akron	OH	44302	5/16/2000	Drop off invitation to Hyde Park. Spoke with becky who is the surgical nurse coordinator she lives in green and lives by raimonde. She coordinates the schedules for the Dr.'s they do not see reps. She will give 3 invitations to the surgeons and 3 invitations the ped surgical residents for the hyde park thang.
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	using a little oxy in burn unit and post op. still says habit is driving force and the habit is still vic. invited to hydepark
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem f amiliar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Left note about the 160's and asymmetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow!
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem f amiliar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PPLPMDL0080000001	Euclid	OH	44119	5/16/2000	Oxy 160mg stocking
PPLPMDL0080000001	East Cleveland	OH	44112	5/16/2000	Oxy 160mg
PPLPMDL0080000001	Cleveland	OH	44106	5/16/2000	- oxy reminder and dosing
PPLPMDL0080000001	Euclid	OH	44117	5/16/2000	Went to the home to see the D.O.N. This is a smaller home that will not be worth the time.
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	Met with Jenny Hooks. She is probably leaving in a few months. She said she had a long talk with her team about using Duragesic. It looks like they may be using more Oxycontin. We discussed my coming to a team meeting to discuss Oxycontin vs. Duragesic, vs. the pumps which they are using more than they would like. Will set that up.
PPLPMDL0080000001	Euclid	OH	44119	5/16/2000	Spoke with Erica. She is the ADON. She is interested in pain management. She seems to have somewhat of a handle on the pain situation. She said she is trying to push drugs like Oxycontin, MS Contin and Duragesic.
PPLPMDL0080000001	Cleveland	OH	44112	5/16/2000	Mentioned that Duragesic may not be the best choice. Paul Hanson in the staff development nurse. Will call him tomorrow to set up an in-service.
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	Resdient reminders of advantages over short acting opioids.
PPLPMDL0080000001	Beachwood	OH	44122	5/16/2000	spoke with Jim, He said that there is no one who is on multiple 80mg doses, has no need he says for the 160mg dose. He wanted to know the max dose for oxy, told him there was none. Says Levine is using alot of 10mg of oxy, says he is not seeing much from the ortho groups. He says he has a doctor either freaman or park who is using 500mg a day of oxy IR
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/16/2000	5/16 Talked with staff in the surgery center, julie told me that billfield is in on tuesdays and seitz is in on monday mornings. follow up
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	5/16 dropped off some senokot samples, also saw dr. groppe and got him to commit to using oxy cards in new start situation.
PPLPMDL0080000001	Akron	OH	44333	5/16/2000	using a little oxy in burn unit and post op. still says habit is driving force and the habit is still vic. invited to hydepark
PPLPMDL0080000001	Akron	OH	44333	5/16/2000	snokot-s sticker rebates. talked about 160mg tab.
PPLPMDL0080000001	Fairlawn	OH	44333	5/16/2000	filled out paper work for 160mg tab bottle.
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	Dr Connelly.
PPLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem f amiliar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	Need to find to surgery center. And go to emergency. Do not leave samples. Residency program. Connie Smith. Schedule a speaker program or something. No lunches are allowed or appt's. It has to be outside of the hospital. 543-8410/pager258-4856
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	Speak with nurse and bring any info they may need. Alot of Dr.'s refer to Dr. Vetter for advise on pain. He is Pediatric pain. Lisa will invite me the next lunch.
PPLPMDL0080000001	Akron	OH	44303	5/16/2000	He does not have a need for 160's. Has oxycontin in the pixas machine. 10, 20, 40.
PPLPMDL0080000001	Akron	OH	44303	5/16/2000	rebate and uniphy! CE program. says that alot of patients from the cfo pain clinic get thier prescriptions filled there. huge senekot line. this is also a gay community and this may be another reason why there are so many senekot packages. Left coupons to.
PPLPMDL0080000001	Akron	OH	44309	5/16/2000	Dropped off Oxycontin necklaces, pens and brochures on info oxycontin, patient education. Next time take cheesecake.
PPLPMDL0080000001	Mogadore	OH	44260	5/16/2000	Does not carry 80's and 160's. Carries only 10, 20, 40. Orders the old fashioned way. Takes 3 days to get. Charlie. Tells patients to go to the pharmacied by the hospitals in downtown to get prescription filled.
PPLPMDL0080000001	Akron	OH	44308	5/16/2000	using a little oxy in burn unit and post op. still says habit is driving force and the habit is still vic. invited to hydepark
PPLPMDL0080000001	Cleveland	OH	44103	5/16/2000	oxy; update-dosing/titr-. Opi fears of dea- trying to get pts off.
PPLPMDL0080000001	Akron	OH	44302	5/16/2000	Drop off invitation to Hyde Park. Spoke with becky who is the surgical nurse coordinator she lives in green and lives by raimonde. She coordinates the schedules for the Dr.'s they do not see reps. She will give 3 invitations to the surgeons and 3 invitations the ped surgical residents for the hyde park thang.
PPLPMDL0080000001	Akron	OH	44333	5/16/2000	ask how patients are doing on psp program and does he have any other patients on short acting not being controlled to switch to oxycontin? has put one patient on the psp program, habit of using nsaid along with vicodin to start to control pain. Then is on vicodin for 4-6 weeks then he will consider oxycontin. Mentioned most patients are taking vicodin every 6-8 hours, when go to every 4 hours this is the point he will consider going to oxycontin. uniphy!, using for nocturnal problems in COPD patients. Has been recommending senokot-s for chronic pain patients.
PPLPMDL0080000001	Akron	OH	44333	5/16/2000	working on converting his vicodin patients to oxycontin. He starts his patients on vicodin taking prn around 2-3 tabs a day. More of his patients are taking vicodin every 4-6 hrs and not hinking of oxycontin until taking at least 4 pills a day. Asked if he had any patients ready to convert to oxycontin and he said yes, no specific patient but went over dosing and said should think more.
PPLPMDL0080000001	Akron	OH	44314	5/16/2000	short acting equates to acute pain and oxycontin, long acting equates to chronic pain. Chronic pain is beyond 4-6 weeks of opioid therapy. Vicodin and percocet first on prn basis to see how many tabs taking then will consider converting to oxycontin.



PLPMDL0080000001	Cleveland	OH	44105	5/16/2000	5/16 doctor is using more oxy now. he says he only uses it in severe chronic cases. he is using mostly short acting agents for acute pain and for bt pain. Asked him to evaluate oxy in acute pain. follow up.
PLPMDL0080000001	Cleveland	OH	44112	5/16/2000	Enthusiastic about speaking on pain magmt. has written thank you letters and had dinner with spans. Now have to get him prescribing!!
PLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem familiar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
	Cleveland	OH	44119	5/16/2000	Dr. Thomas said she uses Oxycontin because it has fewer side effects. She said she uses MS contin as a first line because it is cheaper. She is also using Methadone for neuropathic pain as it is an NMDA receptor antagonist. We need to dispell the cost issue at this hospice.
PLPMDL0080000001	Cleveland	OH	44195	5/16/2000	-Get him pcs card if neces. to start pt
PLPMDL0080000001	Barberton	OH	44203	5/16/2000	not really using oxy, didn't seem familiar with its use outside of oncology, compared to vicodin and showed indications and abuse potential. invited to hyde park
PLPMDL0080000001	Akron	OH	44308	5/16/2000	using a little oxy in burn unit and post op. still says habit is driving force and the habit is still vic. invited to hydepark
PLPMDL0080000001	Cleveland	OH	44119	5/16/2000	Dr. said he is using more MS Contin as it is less expensive. He said he is using more Oxycontin than he used to, but still more morphine. Cost is the issue. I also using more Methadone for neuropathic pain.
	Akron	OH	44333	5/16/2000	Why use vicodin with oxycontin 20mg q12h instead of using the benefit of q12h dosing and titrate up? work on titration principles? views the two medications as interchangeable, 20mg q12h. Said no difference between using the two. Hit less tablets and q12h dosing. Two patients this afternoon on vicodin he is going to put on 20mg q12h, both back pain.
PLPMDL0080000001	Cleveland	OH	44122	5/16/2000	5/16 Carol allowed me to talk to doctor Groppie. Asked him how high he doses oxy, he said he goes as high as he needs to, I asked him if there was a point where he switches to another product and he said that he just titrates oxy as needed. Gave him 2 of the psp cards and he said he would use them in a new start situation. follow up
PLPMDL0080000001	Akron	OH	44333	5/16/2000	has titrated 2 patients to 80mg q12h from 40mg q12h and one from q8h. Still using alot of short acting opioids, said taking 2-3 tabs in 24 hour period on as needed basis. Oxycontin on atc basis, working on oxycontin for 12 hour coverage when patients need pain relief the most.
PLPMDL0080000001	Cleveland	OH	44119	5/16/2000	Worked all three stations in the home. All the nurses said that they are using Oxycontin much more than MS Contin. All have agreed unsolicited that Oxycontin has fewer side effects. Has one pt. on q8h. All others on q12h. Home has 26 residential and 14 respite beds.
PLPMDL0080000001	Akron	OH	44308	5/16/2000	Had to reschedule appt. with John Lepto he couldn't make it today. Left Ce brochure for pharmacists. Spoke with John Lepto. Check with him first on everything. Do not leave samples! That will put you on his bad side. He liked the free Ce program and doesn't feel the need for the 160's since the majority of the patients are children. They get a few adults in the birn unit who might need it. He wants us to do inservices and speaker programs with the departments. He wants us to teach the Pediatric residents how to Q12h because they write prn Oxycodone when they mean Oxycontin. Call Connie Smith the Chief resident Pager 258-4856/ dept:543-8410.
PLPMDL0080000001	Akron	OH	44333	5/16/2000	using oxycontin for total knees hips and shoulders. 20mg q12h. Asked about use of vicodin or oxy with oxycontin?? told him most of time need short acting because oxycontin is underdosed. 1-2 20mg tabs q12h post op for normal patient and used 1-2 210mg tabs for patients older than 65 years of age. Has a total knee tomorrow and outpatient shoulder repair on thursday going to use 1-2 20mg tabs on shoulder and knee is a 70 year old lady, starting with the 10mg tabs. Scopes says use darvocet or vicodin as needed, not alot of pain.
PLPMDL0080000001	Akron	OH	44314	5/16/2000	has a patient coming in that has chronic pain, she has been taking vicodin, she gave her 40 tabs of oxy ir to see how many she takes a day, told her to take as many as needed then will put her on oxycontin, said going to be 1-2 20mg tabs q12h to start. She said yes to the dinner at Hudson with Bill Wagley.
PLPMDL0080000001	Akron	OH	44308	5/17/2000	He wants to write oxycontin, concerned about DEA. Leave that sheet about dea and helping patients.
PLPMDL0080000001	Beachwood	OH	44122	5/17/2000	Has not yet used oxy cards, he is using oxy post op now, goes to huron. key is to get doctor to write on park east pad.
	Akron	OH	44333	5/17/2000	Dr Began does not like to change medication or switch patients off of medications. At Edwin Shaw alot of patients come in on vicodin and if thinks taking too many then will switch to oxycontin, too many is 6 vicodin a day. Patch is being used if oxycontin 40mg or 80mg is not controlling the pain.
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Monday PM, Thursday allday. Doesn't talk with reps but will read info dropped off.
PLPMDL0080000001	Cleveland	OH	44122	5/17/2000	er doc at southpoint, talked about using oxy, he does not use much, use t3 alot. explained conversions set up breakfast for tom.
PLPMDL0080000001	Cleveland	OH	44122	5/17/2000	Reminded dr of cards, said he would use them. folow up
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Tuesday, Wednesday pm, Friday AM.
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Monday PM, Thursday allday. Doesn't talk with reps but will read info dropped off.
PLPMDL0080000001	Cleveland	OH	44121	5/17/2000	Oxy 160mg stocking
PLPMDL0080000001	Akron	OH	44314	5/17/2000	ms contin, thinks morphine controls pain better than oxycodone and more cost effective with ms contin.
PLPMDL0080000001	Akron	OH	44333	5/17/2000	starting patients on lower doses of oxycontin 10mg and 20mg. Abuse is the biggest issue with opioids, even having problems with the patch. Patient preference, starts most patients on oxycontin and if not getting better he will try the patch.
PLPMDL0080000001	Cleveland	OH	44106	5/17/2000	still hasnt used cards- but very aware of them and value- seems to be good reminder
PLPMDL0080000001	Akron	OH	44303	5/17/2000	CE Program and coupons. Will order the 160's
PLPMDL0080000001	Mayfield	OH	44124	5/17/2000	Discussed Oxy use with in hospital at Hillcrest for post-op use. Considering conducting a study for ORS patients. Have decided that they would not use Oxy for OBGYN patients. Wants to speaker to Bill Wagley regarding post-op use.
PLPMDL0080000001	Akron	OH	44302	5/17/2000	Dr. Murray has two kids. 67 and 9. She likes to read in bed. I gave him a light to give to her. Bring some more. The nurse liked the forms that the patients answer to help the doctor evaluate the patients condition. Thy liked the pens, sticky notes and phone message pads. Take patient questionnaires. Left patient education.
PLPMDL0080000001	Mayfield Heights	OH	44124	5/17/2000	Anesthesia quarterly meeting.
PLPMDL0080000001	Warrensville Hts	OH	44122	5/17/2000	spoke with Dr. Feltoon the attending about oxy, seeing him tom
PLPMDL0080000001	Warrensville Hts	OH	44122	5/17/2000	set up breakfast with lina
PLPMDL0080000001	Akron	OH	44333	5/17/2000	senokot-s and mentioned 160mg tabs.
PLPMDL0080000001	Fairlawn	OH	44333	5/17/2000	oxycontin 160mg tab, only have 20mg so not going to bring in.
PLPMDL0080000001	Akron	OH	44333	5/17/2000	surgical lounge
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Pat, ask him to order in 160mg.
PLPMDL0080000001	Akron	OH	44310	5/17/2000	John, ask him to order in 160mg.
PLPMDL0080000001	Akron	OH	44302	5/17/2000	Julie Lassano. In chge of the Tangier speaker program. No openings at this time. Informed her of some speaker topics. Ordered 12 bottles of 160mg.
PLPMDL0080000001	Cleveland	OH	44195	5/17/2000	- rev of pap and pt ed on titr. fears
PLPMDL0080000001	Akron	OH	44333	5/17/2000	has put a few patients on oxycontin for acute pain, sprained ankle and acute back sprain. uniphyl, two new asthmatic patients that are experiencing nocturnal problems.
PLPMDL0080000001	Gates Mills	OH	44040	5/17/2000	Uses low doses of Oxy and then switches pttis to Duragesic or MSC. Gave him 2 PSP cards. Follow up next week.
PLPMDL0080000001	Akron	OH	44302	5/17/2000	Senekot-S clipboard and Pain assessment pad. He said we need to use more of these. He wants palidone, excited about oxycontin 160mg. Thought of oxycontin mixed with senekot. Nice guy has a son georgie's age
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Monday AM, Wed, Friday AM.
PLPMDL0080000001	Beachwood	OH	44122	5/17/2000	5/17 Doctor is in on wed, he uses oxy in his cancer pts, but has not used it in post op. Went over dosing and conversion from t3 which he uses post op. Said he would use it on monday in post op. follow up next weed.
PLPMDL0080000001	Akron	OH	44310	5/17/2000	We are going to do a study in May with the patient prescription cards. Monday AM, (eo, allday) Wednesday AM/ Thursday AM.
PLPMDL0080000001	Warrensville Hts	OH	44122	5/17/2000	5/17 doctor webb says he is using more oxy. he is on it himself, he says that it is like you can not even tell you are on meds, you just feel less pain. He says he is having trouble at some pharmacies with stocking. follow up and get him listen, find where he using lortab, show him why to use oxy instead of lortab. Bring in samples of senokot, and talk about constipation.
PLPMDL0080000001	Akron	OH	44310	5/17/2000	Osteoarthritis, spinal stenosis, he has lower back pain. He likes oxycontin for osteoarthritis. He likes Tylenol, darvacet, ultram, vicodin, patch (lasst resort. Thinks Oxycontin is being highly abused. Applesauce, ground up sniffed. cost. give him the cards for free oxycontin. What dose is effective?
PLPMDL0080000001	Akron	OH	44319	5/17/2000	low back pain patient that had been taking 6 vicodin a day, he switched to 20mg q12h and doing well. No new patients on uniphyl. Oxycontin is being reserved after vicodin or short acting which is given on prn basis.
PLPMDL0080000001	Akron	OH	44333	5/17/2000	two new patients on oxycontin, one gut with back pain that had been on vicodin, 240lbs, put on 20mg q12h. Thinking of in place of vicodin
PLPMDL0080000001	Akron	OH	44333	5/17/2000	rotator cuffs ND SHOULDER PROCEDURES, HE IS USING OXYCONTIN, 3 cases today one shoulder and two knees and he said would use 2-3 10mg tabs q12h on his shoulder patient.
PLPMDL0080000001	Akron	OH	44333	5/17/2000	put a patient on 400mg of uniphyl that was having nocturnal problems, COPD woman. Oxycontin, patient was taking 40mg q12h and said was making tired so she backed off to a 20mg and 10mg tab q12h, patient doing well.
PLPMDL0080000001	Akron	OH	44333	5/17/2000	using vicodin for the majority of his post op cases. Treats alot more pediatric patients. Writes vicodin 1-2 q4-6h. He had a hamstring reattachment and Acl and said would try oxycontin 20mg q12h.
PLPMDL0080000001	Warrensville Hts	OH	44122	5/18/2000	5/18 said would use more oxy ir, he says that beverly can tell me what pharmacies to got to. follow up.
PLPMDL0080000001	Cleveland	OH	44106	5/18/2000	-try to meet him at end of day in marys office
	Euclid	OH	44132	5/18/2000	Dr. is medical director of Mt. St. Joseph nursing home. I discussed using Oxycontin with her in non-malignant pain instead of CIIIs. She seemed to agree with everything I said. She also liked the idea of using Senokot. I told her Senokot-S. Left her samples. We discussed how to convert pttis. from their fixed combos to Oxycontin. Left her the new laminated conversions.
PLPMDL0080000001	Barberton	OH	44203	5/18/2000	If starting with short acting, what is next step oxycontin? Duragesic? nausea for short acting, and compliance issue for alot of short acting tablets. Gave her the invitation for may 30th program, mentioned 160mg tab also. She said using oxycontin after short acting opioids. Starts with short acting then when get to 4-6 tabs will go to oxycontin.
PLPMDL0080000001	Mayfield Hts	OH	44124	5/18/2000	Discussed specific pt at Geauga Hospital. He was concerned about pt OD. Be sure to discuss relative potencies of opioids. Gave him conversion card.
PLPMDL0080000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PLPMDL0080000001	Akron	OH	44304	5/18/2000	Wants uniphyl, wants patient comfort assessment books.
PLPMDL0080000001	Mayfield Hts	OH	44124	5/18/2000	Reminder about using Oxy post-op. Has been using 1-3 10 mg.
PLPMDL0080000001	Cleveland	OH	44105	5/18/2000	5/18 Broad call, she says she will use oxy more in acut pain. also says she uses uniphyl.
PLPMDL0080000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PLPMDL0080000001	Akron	OH	44304	5/18/2000	Left literature, go to surgery room lounge on Wed, invite to Hyde Park Lecture.
PLPMDL0080000001	Cleveland	OH	44195	5/18/2000	-great comments at failed back symp
PLPMDL0080000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PLPMDL0080000001	Barberton	OH	44203	5/18/2000	likes oxycodone but uses more immediate release., oxy ir. The patch is what he has been using more for long acting medication. Does not say much, no reason when asked why????

PPLPMDL0800000001	Beachwood	OH	44122	5/18/2000	5/18 saw doctor thru window, uses oxy post op. but hillcrest is trying to tell docs not to use it, he says he still will. follow up.
PPLPMDL0800000001	Cleveland	OH	44106	5/18/2000	-may give her a pcs card- has one pt on higher dose- sickel cell
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/18/2000	Asked for preprints. Wants dinner programs about unique ways to use Oxy. Wants to bring spouse.
PPLPMDL0800000001	Cleveland Hts	OH	44118	5/18/2000	nURSE SAID HE HAS USED SOME OXY. SHE COULDN'T ELABORATE ON HIS SUCCESS.
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Cleveland	OH	44195	5/18/2000	-dosing and titr.
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Akron	OH	44319	5/18/2000	most acute pain patients have been to the er and are on vicodin so may give them a couple more tabs for a few days. Mentioned tmj or back sprains for acute pain relief. MORE chronic pain if taking vicodin atc.
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Lyndhurst	OH	44124	5/18/2000	Call on him at office when Hillcrest thing calms down.
PPLPMDL0800000001	Lyndhurst	OH	44124	5/18/2000	Discussed his previous use of Oxy and his patients have not had good pain relief with 10 mg. Suggested That he try 20mg with percocet breakthrough. Consider him for OxyIR. He was going to talk to Mark Krantz. Set up between him and Mark.
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	wasnt feelin good, didn't make moxi. invited to hydepark. says using alot more oxy?
PPLPMDL0800000001	South Euclid	OH	44121	5/18/2000	Oxy 160mg stocking
PPLPMDL0800000001	Euclid	OH	44117	5/18/2000	At the request of Dr. Casteneda, I went to see Karen Nardo. She is the D.O.N. She said to call her back Monday after 10:a.m. Will do.
PPLPMDL0800000001	E Cleveland	OH	44112	5/18/2000	Tried with 160mg stocking. Says he stocks 10 20 40 but not 80. Told him that it was Walgreen's policy to stock all cli's. He didn't seem to care.
PPLPMDL0800000001	Cleveland	OH	44118	5/18/2000	Oxy 160mg stocking.
PPLPMDL0800000001	Mayfield Heights	OH	44124	5/18/2000	Anesthesia in-service
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Cleveland	OH	44122	5/18/2000	oxy in stock, no 80s
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/18/2000	oxy call
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/18/2000	oxy call, set up another appt.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	talked to George and he committed to bringing in a bottle of the 160mg tabs, but will run it by Jerry also.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	talked to Debbie Bevers about bringing in Dr Richmond to talk about Palliative care. Er Dept.
PPLPMDL0800000001	Akron	OH	44203	5/18/2000	Dr. Gordon
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	left info on 160mg tab did not commit to bringing in.
PPLPMDL0800000001	Akron	OH	44304	5/18/2000	Rebates and announced the 160. 160 ios in. Ordering in the 10's. Left rebates.
PPLPMDL0800000001	Akron	OH	44305	5/18/2000	160's, CE program, rebate at the counter and give to the pharmacist. MANAGER WON'T LET ME PUT THEM ON THE Packages
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Cleveland	OH	44106	5/18/2000	-will review resources- pt ed and update
PPLPMDL0800000001	Cleveland	OH	44106	5/18/2000	-very diff to get to- try w/ pt support and 160mg next time
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	chirocaine samples not allowed, doesn't look like its gonna happen around here. using a little oxy, does lots more blocks than oral pain manageent. need to show who ladder and ahcpr guidelines next call. start from basics
PPLPMDL0800000001	Parma	OH	44129	5/18/2000	he gives out short acting opioids, vicodin and percocet like water, what ever the patient wants. Even says oxycontinis more addicting than percocet because it lasts longer.
PPLPMDL0800000001	Cleveland	OH	44127	5/18/2000	5/18 doctor says she has used oxy since the last time I saw her. she used it in OA pts, she said the pts were complaining of sleepyness, told her that was transient and would go away. She said she would continue to use it in those pts. gave 1 card. follow up.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	talked about the 160mg tab and said has a few patients that can use it. Polypharmacy is her approach to pain management, Has a sickle cel patient on 780mg tabs q12h, yet adding on the patch to oxycontin for patients that feel side effects are more evident with titrating oxycontin so will add on another agent. She has been experimenting with the actiq lollipop, 800mcg supposed to last 4 hours for breakthrough pain and not lasting long at all. Need to push oxyfast.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/18/2000	5/18 Doctor says he sees a need for a 12 hour med. did not realize that it was the same as percocet just in 12 hour form. He will use it. follow up.
PPLPMDL0800000001	Beachwood	OH	44122	5/18/2000	5/18 saw doctor in elevator and he was interested in oxy. he asked about the onset and 12 hour form. he had a case and said he was going to use oxy, follow up next week.
PPLPMDL0800000001	Cleveland	OH	44122	5/18/2000	5/18 Dr has used a little oxy, he says that it makes sense with the 12 hour formulation. He says he will use it often. follow up
PPLPMDL0800000001	Akron	OH	44203	5/18/2000	Dr. Gordon abuse is not an issue, no specific patients on oxycontin vs vicodin. Picks and chooses between who gets oxycontin or vicodin. Oxycontin onset similar to vicodin but lasts 12 hours. Said will use today for any patient that needs an opioid.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	put two patients on oxycontin, post surgical. Perceives oxycontin as being stronger than vicodin so the two patients are going to need chronic pain control after surgery. Used the 20mg q12h.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	most of his vicodin patients are long time chronic users, he has tried to switch and patients say oxy does not work or complain of a side effect. Most patients he starts on 20mg q12h. Short acting for acute pain which often falls into chronic use. The patch is being used for nursing home patients. uniphyl, not alot of theo use, thinks of for COPD patients that have failed all other medications.
PPLPMDL0800000001	Barberton	OH	44203	5/18/2000	talked about a patient that she put on 10mg q12h and said it was not holding her so told her to take every 8 hours. Dosing vicodin 1-2 tabs q3-4 post op so she is underdosing oxycontin in post op patients. Told her to start out with 2 10mg tabs q12 to start and then if need more can take a 3rd or back off to 1 tab. Has been doing alot of apendectomy and said her next apendectomy would use oxycontin 2-3 10mg tabs.
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	In surgery center, he does not see much of a use with oxy, says side effects are too much. no need to cut with him. follow up.
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Jacho info and brochure w/ oxy info. Left Patient assessment form and Ce books. Scheduled a lunch. Keep mentioning Jacho, they want to be in synch with the hospital. Nurse_Shelley.
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Amy and Dee work in this office & the girl from green office. Scheduled lunch.
PPLPMDL0800000001	Parma	OH	44129	5/19/2000	last week at parma will be in ravenna full time. quick reminder, need to get more time to find out where he places oxy
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse. Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse. Took Lunch, Invited to hyde park and showed brchure with tablets, and catB and no breast feeding even though Vicodin they do anyways. S He said that she will definatley prescribe Oxycontin. Gave Green pain book and post-op study. Schedule another lunch.
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Pelvic Reconstruction. Invited him to The hyde Park speaker program and showed him post-op study and brochure with the pills. W&TH surgery. M,T,F in office.
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Left info, no lunch, no appt, They will read what I drop off.
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Amy and Dee work in this office & the girl from green office. Scheduled lunch.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/19/2000	using alittle mor oxy. went over guidelines of who ladder and ahcpr
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	surgery center call, doctor says he has used oxy since the last time I talked to him, he says it seemd to work fine, has not seen nasea since last time. follow up.
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Very nice, has a patient on Oxycontin. Believes it is very potent and that it is reserved for cancer. Invited to Hyde Park. I think he will come.
PPLPMDL0800000001	Rocky River	OH	44116	5/19/2000	he is not interested in the patient starter program. he said he still writes more Oxycontin than anything but likes to change pain meds in cycles so the patient never gets too used to any one med
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Left Jacho info and oxycontin conversion w/oxy IR&fast brochure. Reminded them of our lunch coming up. Left Patient assessment form and Ce books. Scheduled a lunch. Keep mentioning Jacho, they want to be in synch with the hospital. Nurse_Shelley.
PPLPMDL0800000001	Akron	OH	44305	5/19/2000	Not open Yet.
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Left info, no lunch, no appt, They will read what I drop off. Invited them to Hyde Park speaker program.
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse. Took Lunch, Invited to hyde park and showed brchure with tablets, and catB and no breast feeding even though Vicodin they do anyways. S He said that she will definatley prescribe Oxycontin. Gave Green pain book and post-op study. Schedule another lunch.
PPLPMDL0800000001	Parma	OH	44129	5/19/2000	said pharmacy never would allow ropi cause of cost, and chiro won't e any different
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Jacho info and brochure w/ oxy info. Left Patient assessment form and Ce books. Scheduled a lunch. Keep mentioning Jacho, they want to be in synch with the hospital. Nurse_Shelley.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/19/2000	using alittle mor oxy. went over guidelines of who ladder and ahcpr
PPLPMDL0800000001	Westlake	OH	44145	5/19/2000	he said he doesn't do anything with OxyBomgs so 160s are not needed
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	call on aszoudi and levine and others 7:30
PPLPMDL0800000001	Akron	OH	44308	5/19/2000	Sam. Has Senekot on shelf, medicaid pays for Generic Senekot. Poor people here. Price is an issue. So is profit. Left CE powerpak.com and coupons. They use 10,20,40,80, and will order in the 160's.
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Stephanie. Told me who is prescribing opioids, intersted in the coupons and CE booklet. Stephanie & Joyce. Stephanie will order in 160's. They use 10,20,40,80.
PPLPMDL0800000001	Akron	OH	44310	5/19/2000	John, ask him to order in 160mg. Will order in.
PPLPMDL0800000001	Westlake	OH	44145	5/19/2000	he said he is using more OxyContin since he has gotten more exposure to OxyContin. He uses it on his younger patients and for his a little more difficult procedures
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Amy and Dee work in this office & the girl from green office. Scheduled lunch.
PPLPMDL0800000001	Westlake	OH	44145	5/19/2000	he said he writes as much Oxycontin as Percocet even though it is not true. He is not using Oxy for acute yet. Position it there. Sell Uniphyl harder
PPLPMDL0800000001	Akron	OH	44304	5/19/2000	Left info, no lunch, no appt, They will read what I drop off. Invited them to Hyde Park speaker program.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/19/2000	using alittle mor oxy. went over guidelines of who ladder and ahcpr
PPLPMDL0800000001	Cleveland	OH	44195	5/19/2000	5/19 pc research some interest in 160mg
PPLPMDL0800000001	Westlake	OH	44145	5/19/2000	sell her the benefits over Percocet. Thats what she is used to and trusts for results
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/19/2000	using alittle mor oxy. went over guidelines of who ladder and ahcpr
PPLPMDL0800000001	Parma	OH	44134	5/19/2000	In-service the nurse managers on pain assessment. We discussed believing the patient and assessing the cognitively impaired. Also converted a pt. from Darvocet, Ultram and Motrin to Oxycontin 10mg q12h.



PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/19/2000	using alitttle mor oxy. went over guidelines of who ladder and ahcpr
PPLPMDL0800000001	Akron	OH	44304	5/22/2000	She is coming to the speaker program with Dr. Micahel Flynn. She is his new partner
PPLPMDL0800000001	Cleveland	OH	44127	5/19/2000	very interested in oxy, he uses it alot for things above the ankle according to him. Talked about the use of oxy in ankel pain and post op. follow up
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	Allowed me 1 minute at window, says he uses quite a bit of oxy in his chronic pain cases, does not use much acute pain. follow up
PPLPMDL0800000001	Cleveland	OH	44130	5/19/2000	pushed to order chiro for groin blocks
PPLPMDL0800000001	Cleveland	OH	44195	5/19/2000	5/19- some interest in 160 study- more details
PPLPMDL0800000001	Akron	OH	44311	5/19/2000	Uses for post-op surgery. scheduled lunch. 3 dr's 1 nurse. Took Lunch, Invited to hyde park and showed brchure with tablets, and catB and no breast feeding even though Vicodin they do anyways. S He said that she will definatley prescribe Oxycontin. Gave Green pain book and post-op study. Schedule another lunch.
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	Talked titration of oxy and use of Oxy IR, find out what he does for chronic pain, if he even sees it. Took in plenty of office stuff, pads, pens etc. Titration guide. Stress 12hour vs. 3 to 6 hours with percocet. Oxy has flexible dosing. follow up
PPLPMDL0800000001	Beachwood	OH	44122	5/19/2000	Surgery center call, doctor says that he will use oxy in some post op cases, 20mg q12 h. he also says that most of his surgeries do not need heavy meds. follow up.
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr. CHIEF- issue with long term use- not properly rehab pts in his view- wont go thru much hassle at VA to get it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/22/2000	talked about dsafety in the elderly and caldwell article and labeling changes.he is using for different disease states.he is following a ladder and using after vic and sometimes perc.talked about using first line and how to dose.started asking about copd patients nad what he uses after thhe inhalers and he uses some of he newer agents.need to get more info
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr.- from long island NY
PPLPMDL0800000001	Akron	OH	44311	5/22/2000	Take him Senekot-S samples. He samples laxatives. Will use Oxycontin and will come to speaker program, bringing Dr. Nash Ob/Gyn infertility specialist.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/22/2000	Using Oxy sometimes. No patient complaints. Need to find out where he is slotting it. ? hernia repair.
PPLPMDL0800000001	Akron	OH	44304	5/22/2000	He is coming to the speaker program with Dr. Elizabeth Bender. She is his new partner
PPLPMDL0800000001	Cleveland	OH	44122	5/22/2000	5/22 Doctor does surgeries here at southpoint on mondays, does not use alot of meds, said would use oxy for more complex cases. follow up.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/22/2000	Met with Dr. with Stacy Rizk. Dr. has about 1000 pts. in the nursing homes. He goes to about 29 nursing homes in the Akron area. He said that he uses Oxycontin in the nursing home, but said many of his pts, cannot swallow, so he uses the patch. Next time, need to qualify what he means by cannot swallow. Will go in to see him 2 weeks. He is HUGE.
PPLPMDL0800000001	Beachwood	OH	44122	5/22/2000	5/22 Doctor does between 600 and 700 surgeries per year for people all over the world. he says he only gives about 3 days worth of therapy, gave him one sample card and asked him to try it. he said he would.
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/22/2000	took an add on approach for clost oxy and uni.used caldwell to show benefit when added to nsoids and how function is the measuring stick.went ovr ats guidelines and how uni is not last resort and can be the first oral add
PPLPMDL0800000001	Cleveland	OH	44104	5/22/2000	5/22 Saw doctor in sample clost asked him how high he dosed oxy, said he uses the 40's and goes as high as needed, talked about hte 160mg. follow up.
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44122	5/22/2000	5/22 Surgery lounge call in building B, doctor says he has used oxy in post op setting, he says he has not thought about it lately. Asked for business, he said he would use it. follow up.
PPLPMDL0800000001	Akron	OH	44304	5/22/2000	Train the traine
PPLPMDL0800000001	Cleveland	OH	44113	5/22/2000	oxy call in lounge, find dr. perse
PPLPMDL0800000001	Cleveland	OH	44113	5/22/2000	stock oxy, not stocking 80mg
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/22/2000	Dr. Krahe call, he said he would use oxy post op.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2000	they are remodeling for a new icu.er is a good spot to hit som of the residents
PPLPMDL0800000001	Akron	OH	44308	5/22/2000	Mo Wants to do a speaker program and i set up two lunches.
PPLPMDL0800000001	Akron	OH	44308	5/22/2000	Robin rescheduled lunch to Sept 20, Tuesday. The dr.'s changes thier schedules Dr. Hord the medical director will be there. Leave coloring books, no samples the pharmacist will get mad.
PPLPMDL0800000001	Akron	OH	44304	5/22/2000	Gave bev an oxycontin free prescription card. She has a patient who is on McConTin who cannot afford medication. She will be released and will taking this thru radiation. I wanted her to be switched to oxycontin.????????
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2000	If i get the opportunity i will mention it to Dr.Trochleman. Karen wants samples of Senekot-S for patients when they go home. I gave her some Senekot samples. We have a lunch in June.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2000	blood levels for duragesic. talked about preference and how perception cna interfere with reality
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2000	talked about using instead of vic and how to dose.went over different disease states and how function can be the guide.
PPLPMDL0800000001	Akron	OH	44304	5/22/2000	Em Dr. Scheduled two lunches for future. Also told him that I want to do a speakear program for EM's he loves it. Call him and set it up.
PPLPMDL0800000001	Cleveland	OH	44104	5/22/2000	5/22 Says he mainly uses oxy in the chronic setting, but he is beginning to use in in the acute setting, gave him 2 psp cards to use in the acute setting. Follow up.
PPLPMDL0800000001	Cleveland	OH	44104	5/22/2000	5/22 has not used other psp card, he says he has used oxy since i last talked to him. He is not showing up as writing on weekly rx, must resell him on oxy and follow up.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2000	went over new conversion piece and talked about the different disease states that oxy can be used.he is comfortable with his vicidin
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr.- uses mostly in foot and shoulder surg
PPLPMDL0800000001	Stow	OH	44224	5/22/2000	safety in the elderly she is using the oxy sparingly after the vic and as an add on.talked about dosing and how to use instead of and not waiting for chronic or long term.introed less opioid used in the short term setting and will need to further explain.add on scenario with uni.ats guidelines and how it would be in no mans land and now it is the first oral add on.
PPLPMDL0800000001	Stow	OH	44224	5/22/2000	cost of acute dosign trying to find out where he is using tylox and perc and in his mind he is not using any perc and tylox.niching oxy for more chronic than acute and not finding the right bone to get him over the hump.may need to get him out of the office.
PPLPMDL0800000001	Norton	OH	44203	5/22/2000	Oxycontin is being used on chronic pain patients , when they come in and have been on vicodin for at least two weeks and taking at least every 6 hours. Addiction is the greatest concern. She said she has put a couple of patients on oxycontin for acute back strains and patients that have been taking vicodin for a couple of weeks. Using 10mg and 20mg tabs. uniphyl, nocturnal problems for asthma and COPD patients.
PPLPMDL0800000001	Euclid	OH	44119	5/22/2000	Discussed cases for presentation and confirmed final count. Wants small presentation on opioid use guidelines.
PPLPMDL0800000001	Akron	OH	44310	5/22/2000	Thinks that Oxycontin is stronger than Vicodin. Showed that Vicodin and Percocet are the dosed the same and that Oxycontin is the same drug but 12 hours. I saw a lightbulb turn on. Talked about sleep. Need to discuss longterm care and nurding home patients, tylenol and institutional care. He said cancer and M.S. again so the patient profile has not expanded yet. Says he has a problem using Having the patients swallow the oxycontin. He uses Roxanol for those patients because it is liquid and you can put it on their tongue. I showed him the Oxy IR concentrate. Take him info on that. He likes the Oxycontin. Discuss kikitic patients. Schedule lunch.
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2000	oxy update-dosing/titr.- PAP did well but pts pain escalating again- was to 2407q12? f/u on reasons for incre. pain- why stop at 240? Also told about chemoFOUNDATION mtg better than ASCO- going to ECOG in early june- HAS 2 CHILDREN
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	using on post op patients that require at least vicodin. Not using as much in the office using either vicodin or darvocet, refill advantage.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	Left info, invited to the lecture program.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	using for more painful surgeries, need to get more time to explain what he says is more painful. position for all surgeries. confirmed attendance to hyde park
PPLPMDL0800000001	Middleburg Heights	OH	44130	5/23/2000	first thing he asked was if i was aware of all the oxy he is writing.talked about what type of patients he is using and how he is doing.he is generally happy but sometimes it is not enough.tkaed about writing in multiples and how that gives the patein the same flex as when he writes vic.went over carol curtis piece and focused on elderly and how oxy can be added on to the elderly and oa
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	5/23/00 Did ginsberg rev. for JC- nice job and good justification of use. One back for few more weeks and then to metro for 4 mths. has 2+ pts just put on oxy- doing well so far- Bt avail. but trying not to use- working with Yoo now on spine.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	vicodin for acute pain, not sold on prompt onset of action for oxycontin, in step after short acting.
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	5/23- seems very comfortable with- f/u on any supportive needs and when starts and and stops oxy
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	5/23- Says doing well- giver addiction support materials and f/u
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Akron	OH	44313	5/23/2000	trying in a few cases.could not recall much feedback.biggest help will be following up and getting in to see him.need to find him in the hospital and get help in that setting
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	said using for more severe pain patients, 10mg is alot for patients too strong. Side effects of nausea and somnolence even with the 10mg tabs. Said does not relate nausea to oxycontin is could be other post op pain medications. vicodin is being used for more routine cases. Taking vicodin every 4 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2000	add on valu with both oxy and uni.left carol curtis and focused on the elderly section.
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	oxy update-dosing/titr.
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	oxy update-dosing/titr.
PPLPMDL0800000001	Akron	OH	44320	5/23/2000	Dr. is on P&T committee. She said that in order for a product to get on formulary, it must fill a niche that no other drug on the formulary fills. She said the reason she has not brought up Oxycontin for formulary, is that she has not had any problem getting it. I asked her if other sites might benefit from having it on formulary. She said she cannot speak for other sites. I think she would vothe to support it, but will not bring it up to P&T. She said she is using it for cancer and non-cancer pain.
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Cleveland	OH	44106	5/23/2000	oxy update-dosing/titr.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2000	confirmed for the wed program.he is getting good results when he uses in place of the combo's.could be using for more of his cases.need to get his help in converting some of the attendings.
PPLPMDL0800000001	Richmond Hts	OH	44143	5/23/2000	Still wants samples and not to see me. Quick hit and left info.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2000	cost of duragesic vs oxy
PPLPMDL0800000001	Cleveland	OH	44128	5/23/2000	gave him 3 psp cards and alked about what kind of patients he could use them for.talked to liz and showed her how to write them
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	using for more painful surgeries, need to get more time to explain what he says is more painful. position for all surgeries. confirmed attendance to hyde park
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	spoke with sue about grand rounds and Dr. murry, call audrey.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	Talked with 4 doctors about oxy, also to nursing staff and also carrie the pharmacist.
PPLPMDL0800000001	Cleveland	OH	44102	5/23/2000	allen is pharmacist, stocks all strengths of oxy, says he has not moved much of the 80mg strenght, follow up and keep working on stocking the 160mg.

PPLPMDL0800000001	Akron	OH	44320	5/23/2000	Turnout today was small. Pat and Dr. Herrington attended. Dr. Herrington is important as she is on the P&T committee.
PPLPMDL0800000001	Beachwood	OH	44122	5/23/2000	Tom showed me the 160mg bottle and he has it in stock.
PPLPMDL0800000001	Akron	OH	44322	5/23/2000	oxycotin 160mg tabs. senekot-s behind counter.
PPLPMDL0800000001	Fairlawn	OH	44333	5/23/2000	160mg confirmed.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	summit hand surgeon.
PPLPMDL0800000001	Akron	OH	44305	5/23/2000	Met briefly with the staff development nurse. She said she will talk to the Director of Nursing and get back with me on in-servicing. Will call back in a week.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	using for more painful surgeries, need to get more time to explain what he says is more painful. position for all surgeries. confirmed attendance to hyde park
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2000	made lunch date for in-service adn trying to get ortho dept there as well.
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	Restocked clip strips and left coupons.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	Pharmacist. Says they have oxycotin in pixis machine when there is an order for it. They Use more of it at the Summa location. The ortho group and the wound center may have a use for it at St. Thomas. They do not get many reps coming into This location.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	Deanna Seby is in charge. Says the doctors work in shifts and I can talk with them individually. I have to come at separate times to speak with them because they are working at different times. The nurses would be better to talk to they have heavy influence with the prescribing habits. I will call and schedule a lunch with them the week of the 15th. Main #375-6363, VM 379-5355.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	has a lot of pts still on vicodin chronically, said pts taking vicodin on prn basis, will convert when taking atc.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	using for more painful surgeries, need to get more time to explain what he says is more painful. position for all surgeries. confirmed attendance to hyde park
PPLPMDL0800000001	Richmond Hts	OH	44143	5/23/2000	Find out if he started patient and at what dose? Who else? Two pt starter cards. Abuse and addiction huge issue with him.
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	confirmed coming to hyde park with porter. says using more oxy, habit is biggest hurdle
PPLPMDL0800000001	Cleveland	OH	44120	5/23/2000	5/23 Not worth keeping on core list, find someone to replace him with, does use some oxy, follow up.
PPLPMDL0800000001	Solon	OH	44139	5/23/2000	fast and ir as adjuvants. getting good results in his adult cases.talked about writing in multiples
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	confirmed attendance at hyde park positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Akron	OH	44320	5/23/2000	Pat was in on the conversation with Dr. Herrington. Her place for me is with Uniphyl. I need to gain her support with this product as she can write for this.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	Thinks that everyone is going to be in an uroor when darvacet comes off standing orders from the hospital pharmacy for post-op. He thinks that oxycotin is potent. Left a conversion card. Take a post-op reprint. Invited him to hyde park. Has another obligation.
PPLPMDL0800000001	Akron	OH	44310	5/23/2000	says pharmacy is going to be hard here but would be interested in truing chiro if can. need to get ok for samples but would sign for them. this is a way to get around akron city foir now. confirmed attendance to hyde park
PPLPMDL0800000001	Cleveland	OH	44128	5/23/2000	went over the differences between oxy and duragesic from a del system stand point.Janssen is spending alot of money and alot of time in here with him. he told me of the teleconference and how they asked about the reeps and how duragesic is comparing themselves to oxy gave him 3 psp cards and talked about aadd on valu with uni in copd.
PPLPMDL0800000001	Richmond Heights	OH	44143	5/23/2000	Still won't treat any chronic pain pts. Sends them to Dr.yokiel.
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Akron	OH	44304	5/23/2000	positioned oxy vs tylox. asked about standing orders, every surgeon has their own procedure, residents do most of writing. asked for contacts to get into surg lung
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	5/23 Saw Dr. Yu while in pm, talked to himabout the neuro pts he sees in rehab, he says he is using oxy in post op spinal surgery, I think he is still reserving oxy for more severe pain. follow up.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	treating failed backs from surgery. Went over oxycotin and low back pain and said has two pts in mind and will start on 20mg q12h, pts are on at least 1 vicodin q4h.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	5/23 Doctor is retiring soon, she use oxy, acts as if she uses alot of it. Says she starts oxy after pts are taking some percocet, titrates up to a certain level and converts to duragesic. Talked about titrate higher doses. follow
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	5/23 Doctor is a nice guy, barb is his nurse. He does the same as the other oncologist here, he writes for oxy and takes them to a certain dose and then converts them to duragesic. Asked him why and he said that they are in pain. Talked about titrating oxy and also the 160 dose. follow up.
PPLPMDL0800000001	Independence	OH	44131	5/23/2000	talked about a couole of different patients on oxy and how they are doing.pat's are both on 20mg and it seems like a low dose.talked about titration and how to use the breakthru as a guide.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	starts pts 10mg q12h for cancer patients, has only titrated to 20mg q12h. Starts pts on short acting vicodin until need atc pain medication.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	5/23 Not a real pleasant lady, says that they use a lot of oxy, she is wrong. Says that she will switch over to duragesic at a certain level of oxy. explained how to titrate to higher doses and she said she would. follow up.
PPLPMDL0800000001	Beachwood	OH	44122	5/23/2000	5/23 appt. doctor says he is using quite abit of oxy, he starts pts on lower doses and titrates up as needed. I think he is converting pts over to duragesic at a certain point. Talked about the 160mg dose, he seemed as if that was very high. said he may have some pts for it. follow up.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	using for more severe pain patients when need medications atc for more than a few days. He says when gives vicodin, take on prn basis for a day or two and then do not need an opioid anymore. Used oxycotin on a wrist fracture patient that he had to repair the ulnar tendon 2 10mg tabs q12h.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	using oxy ir with oxycotin. Vicodin is still most common opioid, thinks oxycotin is stronger than vicodin and concerned that patients may take oxycotin more often than every 12 hours. Just use oxycotin for a wrist cases where she had to remove a pin. 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2000	5/23 Doctor came into lunch, he says he uses oxy, according to numbers he is writing all over the board. talked about duragesic he says he goes to duragesic when pts are in too much pain to take pills. I ask if they could still swallow and he said yes, then I said to keep them on oxy. He says the highest dose he uses is 120mgq12h. follow up.
PPLPMDL0800000001	Akron	OH	44333	5/23/2000	mentione that some of his vicodin use is with oxycotin to take prn, because it is just a comfort zone for some patients that the dr is not trying to pull one over on them and then he tells them that if they want to get real pain relief to take the oxycotin every 12 hours. 10mg tabs start with 2 tabs.
PPLPMDL0800000001	Cleveland	OH	44106	5/24/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Garfield Hts	OH	44125	5/24/2000	caldwell and safety in the elderlyusing both for add ons
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	vicodin is still being used for acute pain for a couple of days on a prn basis. Oxycotin is administered when patients are taking more than 6 vicodin a day.
PPLPMDL0800000001	Akron	OH	44304	5/24/2000	She is coming to the speaker program with Dr. Michal Flynn. She is his new partner. Really nice. Very opened minded, from Columbus. Will write oxycontin.
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	using for all chronic pain patients, even mentioned using it on ankle sprain and fracture, acute pain. But did say has given vicodin for acute pain on as needed basis.
PPLPMDL0800000001	Cleveland	OH	44195	5/24/2000	5/00- moderated over J.C- very ready to switch over SAs- F/U!
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Doing volunteer work in the phillipines will be back soon. Really liked the new brochure with the pill count and will prescribe oxycotin.
PPLPMDL0800000001	Cleveland	OH	44106	5/24/2000	going well w/ getty- seeing alot of oxy use
PPLPMDL0800000001	Akron	OH	44203	5/24/2000	vicodin vicodin vicodin, said would write for kidney stone patient but have not broken the habit of vicodin.
PPLPMDL0800000001	Cleveland	OH	44106	5/24/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Akron	OH	44304	5/24/2000	Had lunch. Says he has started writing Oxycotin and likes it. Uses percocet for breaktru and will try the OxyIR for breakthru. Also left a stamper for the Senekot-S. Will prescribe Oxycotin, believes this is a great pain med.
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	met for first time, said writes oxycotin everyday, asked where and gave indication more for failed backs and chronic, but did also say post op. Listened to post op talk and likes around the clock even for post op but then also said would back down to vicodin after a couple of days.
PPLPMDL0800000001	Cleveland	OH	44111	5/24/2000	I think I should add him to the core list, he has alot of potential, says he does not really consider oxy said he would, follow up.
PPLPMDL0800000001	Akron	OH	44304	5/24/2000	Left literature, go to surgery room lounge on Wed, invite to Hyde Park Lecture. Very nice, He see's reps, has Elizabeth Bender M.D. joining practice.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Left note pads, lights and patient questionnaires. Left pens, martin pak study, etc....lung health questionaire, etc.... He doesn't see reps at lunch, will look at brochures, studies.
PPLPMDL0800000001	Cleveland	OH	44106	5/24/2000	oxyc update-dosing/titr.
PPLPMDL0800000001	Akron	OH	44320	5/24/2000	post op to dr harper is not immediately after surgery, he was thinking post op follow up.
PPLPMDL0800000001	Uniontown	OH	44685	5/24/2000	oxycotin is for chronic pain. Start acute pain patients on vicodin on prn basis first.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Left note pads, lights and patient questionnaires. No lunch, leave brochures.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Monday PM, Thursday allday. Doesn't talk with reps but will read info dropped off. Lebanese, Take food.
PPLPMDL0800000001	Akron	OH	44314	5/24/2000	mentioned is most comfortable with morphine and using mainly on cancer patients. Does not see difference between oxycotin and morphine.
PPLPMDL0800000001	Cleveland	OH	44195	5/24/2000	-Made comment on cost issues and trying to be even w/roxanne
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Colace causes cramping and griping. Has a separate office from Mubashir. Left pain assesment sheet, nurse oncology magazine, and senekot clip boards.
PPLPMDL0800000001	Akron	OH	44240	5/24/2000	Secretary is Tracy. Maria is surgical assistant. He wants to do a study with the OxyContin cards. Wed discussed that he will prescribing less tablets, less call backs, sleep all night, him and the patient. He doesn't like the fact that he can't call it in. They recently experienced a problem with abuse problems, I think somebody that worked there. Considering using more oxycotin.
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	said uses more vicodin on occasion using oxycotin post op but if he does, backs off to vicodin.
PPLPMDL0800000001	Akron	OH	44302	5/24/2000	Talked about Tangiers and misunderstood what he meant the first time. I am supposed to talk withJulie Lassano from the treatment center and we will arrange for a speaker to come on the fourth Tuesday of each month. I have to make an appt. and schedule this with Julie. Get a list of speakers and "Topics" to choose from from Rick. Julie lassano 344-6159. Tell him that we now have the 160's!!!!!!! Left Jacho in her pharmacy box. She is in charge of Jacho for pain at Akron General.
PPLPMDL0800000001	North Royalton	OH	44133	5/24/2000	Went in to see staff development. Her name is Phyllis Schwarten. Pharmacy is NCS Eastlake. Medical Director is Dr. Markakis. Phyllis not in. Will try back.
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/24/2000	Did the first quarter rebate for the hospice. It was low, although they are using some Oxycotin. All going through the hospital out-pt. pharmacy. Spoke with Kris. We set up an in-service for July. Also discussed hospice in general with her. She wants to do a program to educate the community. We will discuss this in the near future. Will put me in touch with Kim. She is the marketing person for the hospice.
PPLPMDL0800000001	Parma	OH	44130	5/24/2000	Worked ortho (Dr. Arceneaux), Pulmonary (Dottie - Dr. Smith's nurse) and urology. In urology, went to see Dr. Love. Will discuss Oxycotin with him for his stone pts. Dr. Smith was not in. Asked Dottie to remind him to use the kits with free Uniphyl.

PPLPMDL0800000001	Garfield Heights	OH	44125	5/24/2000	two very big inservices.one on onc and one in pharmacy.nancy in pharmacy is interested in doing something educational in the whole hospital so they can educate both drs and nurses.confusion between oxycontin and perc and morphine.teresa wants to develop something for equalanalgesic dosing that can be utilized throughout the hospital
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/24/2000	follow up to last week, says they have used oxy.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/24/2000	lunch oxy call
PPLPMDL0800000001	Akron	OH	44319	5/24/2000	committed to 160mg bottle.
PPLPMDL0800000001	Fairlawn	OH	44333	5/24/2000	oxycontin 10mg and 20mg tabs.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Had lunch with 15 residents and invited them to the speaker program on May 24. Dr. Patrick Flanagan is in charge. remind them to come to the dinner. Came to speaker program. will come to fuure programs, Craig will be in Head Chief.
PPLPMDL0800000001	Akron	OH	44302	5/24/2000	Ordered 12 bottles of 160mg. Same wholesaler as Hospital. What's up? I keep getting conflicting reports.
PPLPMDL0800000001	Akron	OH	44307	5/24/2000	Reschedules appt. with Joe, apologized for missing appt, and brought him candy. No prob. He can help me with standing orders. Orders from Buying group "Nouvton" They supply the oxycontin to Akron General they don't really have pixs machines. They have tubes like at the bank.
PPLPMDL0800000001	Akron	OH	44307	5/24/2000	He said the hospital does not buy thier drugs. If he can do the rebate give it a try. 160's. I believe he said he buys from Amerisource.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Does knees, the other dr.'s do not. Assistant Angela Textor. Nice guy. He really does Sports med and doesn't have a high potential to really prescribe.
PPLPMDL0800000001	Akron	OH	44313	5/24/2000	talked about different dis states that oxy can be used.oh and the acute states.
PPLPMDL0800000001	Garfield	OH	44125	5/24/2000	not sure if i am hitting the right buttons with him.can not seem to move him from his vic.likes the abuse data but feels oxy is stronger and should be saved for only the very hard to treat cases.likes the fact that he can call in
PPLPMDL0800000001	Cleveland	OH	44104	5/24/2000	HAs not used other card, he lost it. have to stay on top of this and get him converted to oxy. follow up.
PPLPMDL0800000001	Cleveland	OH	44195	5/24/2000	-working on several presentations due by end of month
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires. Really liked the new brochure with the pill count and will prescribe oxycontin.
PPLPMDL0800000001	Richmond Hts	OH	44143	5/24/2000	Find out how things are going in Ashtabula. What services do you need from me? Pt education booklets.
PPLPMDL0800000001	Akron	OH	44304	5/24/2000	has no assistants or secretary. uses dulcoasac. Really liked the new brochure with the pill count and will prescribe oxycontin.
PPLPMDL0800000001	Akron	OH	44310	5/24/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires. Will not see a rep at lunch, will look at studies and brochures.
PPLPMDL0800000001	Akron	OH	44307	5/24/2000	Drop off info and they will call me, I invited him to the Hyde Park speaker program. Residents visit, keep scheduling lunches with Ortho residents.
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	oxycontin is being used for chronic pain patients. Mentioned how treated a female patients that came in with an acute back pain. She gave her 60 tabs and told her to take them when she needed them. Then, when came back and still have back pain she put them on 20mg q12h of oxycontin. I went over onset of action so she would think about starting the patients on oxycontin before vicodin.
PPLPMDL0800000001	Cleveland	OH	44122	5/24/2000	Lunch, doctor has not yet used oxy cards, he says he has not seen a new pt yet, says he will use them in the next 2 weeks. follow up. Talked about titration to higher levels of oxy. Cynidi is head nurse and wants to order jacho
PPLPMDL0800000001	Norton	OH	44203	5/24/2000	just dismissed an oxycontin patient that was getting scripts from two other physicians. Has put three new patients on chronic oxycontin 20mg q12h, likes can titrate to effect, abuse is still the number one concern.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/24/2000	Lunch meeting, talked with doctor about oxy, he says he goes as high as needed with the dose, says the 160 is something he would use, has a pt on 400mgQ12h, uses oxyfast and oxy IIR as well, has hospice responsibility.
PPLPMDL0800000001	Akron	OH	44302	5/25/2000	Talked about Tangiers and misunderstood what he meant the first time. I am supposed to talk with Julie Lassano from the treatment center and we will arrange for a speaker to come on the fourth Tuesday of each month. I have to make an appt. and schedule this with Julie. Get a list of speakers and "Topics" to choose from Rick. Julie lassano 344-6159. Left candy said hi, confirmed appt for Tues.
PPLPMDL0800000001	Parma	OH	44130	5/24/2000	Spoke with Dr. Arceneaux. She is leaving kaiser on July 10 and going to an office in Akron. Her new address will be as follows: Susan Arceneaux, M.D. St. Thomas Hospital Office Akron, Ohio 44310 Phone: (330) 535-4415 Dr. said she is putting as many pts. as she can on Oxycontin. She has a kidney stone pts. on 50mg q12h. Dr. Love is the urologist. She also wants to speak. She received her letter, and will be returning it. She will be a bigger supporter of ours in private practice.
PPLPMDL0800000001	Barberton	OH	44203	5/24/2000	chronic use, where patients are no longer taking vicodin onas needed basis and are now taking around the clock. A couple of new patients, mainly using 1-2 10mg tabs q12h. New uniphyl patients, female COPD patient that has not been controlled by other meds.
PPLPMDL0800000001	Cleveland	OH	44109	5/24/2000	Trying to set something up for next week, when with pat, talked to pat in clinic. Dr. eppig was there, talked to him briefly about oxy and starting 20mgq12 post op. follow up.
PPLPMDL0800000001	Cleveland	OH	44106	5/24/2000	oxyc update-dosing/titr. Several pts on recently- some higher doses also-30-40q12
PPLPMDL0800000001	Cleveland Hts.	OH	44118	5/25/2000	Discuss the Mazanec talk with Dr. Adams. He said it was exactly as he wanted. I covered a wide audience which is what he was looking for. He seemed to thinks that it went over well. I asked him to write Oxycontin, now that he has heard the talk. He said he would. Will need to follow-up with studies. He is a follower, not a leader when it comes to prescribing.
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	5/25- asked for list again and gave 2 pcs cards
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	current oxy pts doing well- dr. voo doesnt pay much attent. to what pain meds resid choose
PPLPMDL0800000001	Akron	OH	44302	5/25/2000	Appt. made may 25 @ 10:15. Left Candy, Senekot Protocol, Pen Holders, Partners against pain pins, sticky notes, pens, stamp for Senekot. CHRIS is Dr. Connelly's secretary. She sits by the front desk. She wanted Senekot-5 samples and I gave her pain assesment sheets and clip boards.
PPLPMDL0800000001	Akron	OH	44308	5/25/2000	wants info on use of chiro in kids, says ropi has done several studies. sent in for info
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	dosing/ down titr
PPLPMDL0800000001	Gardfield Hts.	OH	44125	5/25/2000	need to find a time to get more time.he is using for the more chronic caseds that he sees but still does quite a bit of vic.
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	oxy tir- and release mech adv.
PPLPMDL0800000001	Olmsted Falls	OH	44138	5/25/2000	he said he wrote an OxyContin this morning and has a follow up with an arthritic Oxy patient later today. he said he has been starting patients on the Uniphyl samples and usually keeps them on it with a script.
PPLPMDL0800000001	Cleveland	OH	44111	5/25/2000	5/25 Doctor keating says he is using more oxy, numbers say otherwise. Says he is using oxy in chronic pain setting. says he just started pt who had t11 and t12 disk trouble, on 10mg oxy ince a day. Find out where he is using vicoden, ask when a pt would be started on oxy.
PPLPMDL0800000001	Akron	OH	44307	5/25/2000	New brochure, lung assesment sheet and clip board, he liked it very much. Pens.
PPLPMDL0800000001	Olmsted Falls	OH	44138	5/25/2000	he still talks about Vicodin working very well specially for the cost of 40 cents a pill for generic. He said he then goes to OxyContin if Vic fails.
PPLPMDL0800000001	Beachwood	OH	44122	5/25/2000	This is a large nursing home. Went to see the staff development person. They have none at this time. D.O.N. is only there 3 days/week. She was not in. Will need to call back.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	5/25/2000	Met with Dr. Adams and Dr. Streeter. See notes for the individual physicians.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	5/25/2000	Took Dr. to lunch. She has been writing oxycodone, thinking it was Oxycontin. I explained to her that she needs to write Oxycontin as a brand name. I will need to follow-up with her so she remembers. She did commit to writing Oxycontin. She also used the PSP cards I gave to Cindy. She wants more. Dr. Streeter is chairman of the ethics committee.
PPLPMDL0800000001	Akron	OH	44308	5/25/2000	wants info on use of chiro in kids, says ropi has done several studies. sent in for info
PPLPMDL0800000001	Akron	OH	44304	5/25/2000	Talk with Marsha Martz - pharmacist's secretary about setting up an appt. Discuss Pixas machines and Jacho. 375-3375. Talk to the Head pharmacist to get the oxycontin inthe pixix machine. Marcia will schedule. her computer wasn't working come back or she will call me. Working on putting Oxycontin on standing orders.
PPLPMDL0800000001	Akron	OH	44308	5/25/2000	wants info on use of chiro in kids, says ropi has done several studies. sent in for info
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	- oxy 005
PPLPMDL0800000001	Akron	OH	44308	5/25/2000	wants info on use of chiro in kids, says ropi has done several studies. sent in for info
PPLPMDL0800000001	Akron	OH	44302	5/25/2000	Terri is his wife. He wants to be a speaker. Uses patch with oxycontin. Gave him a tape(blue) and green book.
PPLPMDL0800000001	Tallmadge	OH	44278	5/25/2000	Will write Oxyfast/IIR. Not afraid of losing license. Likes oxycontin. Left blue tape and green book.
PPLPMDL0800000001	Gardfield Hts.	OH	44125	5/25/2000	met at window.made lunch date to get better info.ericson is def a target but he is the director of the facility and owner but not sure if that means anything
PPLPMDL0800000001	Akron	OH	44308	5/25/2000	wants info on use of chiro in kids, says ropi has done several studies. sent in for info
PPLPMDL0800000001	Akron	OH	44302	5/25/2000	Confirmed lunch next week.
PPLPMDL0800000001	Akron	OH	44303	5/25/2000	Did a lunch. Brought him pop and candy. Gave him a documentation kit and suggested he incorporate a dr./patient contract. Also gave him a print on keeping your patient out of pain and keeping your license. Gave him 9 free patient starters and he wanted all of them. Follow up and find out who he gave them to. Go around lunch time so he'll have time. Also left coupons for Senekot. Gave him candy and Low back pain brochure and he loved it and I said that for pain more than two or three days it should be oxycontin and said I know I love it!
PPLPMDL0800000001	Westlake	OH	44145	5/25/2000	he said he titrated an Oxy and Duragesic patient to 120 mg. q12h with the patient starter
PPLPMDL0800000001	Akron	OH	44307	5/25/2000	Says he uses lots of oxycontin, also uses Colace. I suggested the Senekot-5. He wants to know if it on the Hospital formulary. Time principle. and titration. Left him green book and tape(blue). Met his wife, and he came to speaker program.
PPLPMDL0800000001	Cleveland	OH	44111	5/25/2000	5/25 Er call, doctor use oxy after pts have failed on percocet or vicoden, asked her to position oxy first line instead of percocet, follow up next talk about specific pain state where she uses percocet and see if she would start with oxycontin. tell her oxycontin is the same as percocet but in 12 hour formulation.
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	several pts on- still 20-40q12, no one currently higher
PPLPMDL0800000001	Cleveland	OH	44106	5/25/2000	5/25 busted up finger and foot reduing driveway- dropped brick on foot- has 2 on oxy 20q12 now- under control
PPLPMDL0800000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet, has committed to using on a few pats set up lunch
PPLPMDL0800000001	Cleveland	OH	44113	5/26/2000	surgery call, doctor was doing hand surgery, he said he would usually use vicoden,he said he would try oxy, follow up
PPLPMDL0800000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary:wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0800000001	Cleveland	OH	44113	5/26/2000	surgery call, told doctor about post op oxy, said he would consider it. follow up.
PPLPMDL0800000001	Cleveland	OH	44106	5/26/2000	goes to blood club on fridays- get out after
PPLPMDL0800000001	Cleveland	OH	44111	5/26/2000	gave oxy 3 cards used last time;will help get chiro on formulary
PPLPMDL0800000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary:wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0800000001	Cleveland	OH	44106	5/26/2000	may switch 1/2 to 160
PPLPMDL0800000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet, has committed to using on a few pats set up lunch

PPLPMDL0080000001	Cleveland	OH	44106	5/26/2000	- intro- will meet next week- very inter. in speaker for BC
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet has committed to using on a few pats set up lunch
PPLPMDL0080000001	Cleveland	OH	44113	5/26/2000	surgery call, roman says they only use oxy after major surgeries, says that otherwise they use vicoden, doctor said they would use oxy after today scope. follow up.
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet has committed to using on a few pats set up lunch
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	hallway call, says he needs constant reminder from oxy, wants conversion chart by his desk, follow up with nurse nancy.
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet has committed to using on a few pats set up lunch
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44113	5/26/2000	oxy call
PPLPMDL0080000001	S Charleston	OH	45368	5/26/2000	Agreed to stock 2 bottles of the 160mg tabs, had a couple pts taking large quantities of 80s
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	5/26 Saw doctor in tumor board, says he is using oxy and only using mainly 20 and 40 mg, he says he has pts come to him on short acting meds, he then switches to oxy if failing
PPLPMDL0080000001	Cleveland	OH	44113	5/26/2000	surgery call, said he typically uses percocet, says stamp would help, deliver to his office, follow up.
PPLPMDL0080000001	Cleveland	OH	44103	5/26/2000	oxyc update-dosing/titr- very reluctant to consider any changes
PPLPMDL0080000001	Lyndhurst	OH	44124	5/29/2000	Sample Uni. Leave Arkinstall.
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	doctor has been switching pts to oxy. follow up on correct conversions using pian society guildliens, he just switched dura pt back to oxy do to side effects.
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44106	5/26/2000	5/26- gave talk to Blood club- logistics of taking clinical trials to clinical practice- melanoma trial as example- overcoming chemo resistances- WAS CLINICAL RESEARCHER FOR SYNTEX AND ORTHO- FELLOWSHIP IN ENDO- WENT TO OXFORD AND IS AUSTRALIAN?-
PPLPMDL0080000001	Cleveland	OH	44195	5/26/2000	is aware oxy is in pxyis wants to find out who is on p&t and put on formulary,wants to do trials on future anesthetics not as inter in studing chiro
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	just recieved chiro samples has not used yet has committed to using on a few pats set up lunch
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	hallway call, wants to be reminded, only goes up to 20 q12, get him to titrate. follow up
PPLPMDL0080000001	Cleveland	OH	44111	5/26/2000	saw doctor at tumor board, trying to get him to continue to titrate up, says he gets pts on percocet and when they fail he switches to oxy, work on this. follow up.
PPLPMDL0080000001	Akron	OH	44333	5/30/2000	percocet is still what the patients want and he will start them out on the medication they want because it is something they have been on and have tolerated well. Has converted some patients, likes less abuse potential, less tablets and better pain control around the clock.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	Doctor is feeling the heat from the columbus govt. she says she has another conference call with them in June, she says she is writing more oxy, continue to stress proper use of opioids and how oxy can help bc of less abuse potential. keep in there every 2 weeks.
PPLPMDL0080000001	Akron	OH	44333	5/30/2000	says most patients say oxycontin is not working or experience nausea, says not enough but is afraid to increase the dose do to side effects.
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Barberton	OH	44203	5/30/2000	if starting with short acting, what is next step oxycontin? Duragesic? nausea for short acting, and compliance issue for alot of short acting tablets. Running almost 2 hours behind, caught her briefly mentioned the 160mg tab and asked if CVS's had the 160mg tabs. She said she is going to oxycontin light after short acting vicodin or percocet. Some nausea with oxycontin and short acting.
PPLPMDL0080000001	Cleveland	OH	44195	5/30/2000	-says best to just stop by and see if he has time- no appts- uses oxy primarily for weaning process
PPLPMDL0080000001	Akron	OH	44302	5/30/2000	HE SAID REFER THE PAIN PATIENTS TO THEIR PRACTICE. Asked Suzanne to speak for me. She will call me back with some dates.
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper and just recieved chiro in on trial is on block cart used on or seitz pat because couldnt get good relief with tetraecaine and mepivacaine has not yet seen dr sietz for feedback
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	willing to get chiro on formulary and take off ropivacaine;ans dont do oral opiod post op pain mgmt
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	very helpful is working on jcha due to aa legislation;put chiro on block carts and got feedback sametime i did;not sure if there p&t committee is seperate from fairview;find out next mtg
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	willing to get chiro on formulary and take off ropivacaine;ans dont do oral opiod post op pain mgmt
PPLPMDL0080000001	Cleveland	OH	44124	5/30/2000	Made sure pts are able to get OxyFast. still doesn't get Oxy.
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2000	Again remind him. Arkinstall.
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper and just recieved chiro in on trial is on block cart has used on interscalen block with epi lasted 18 hrs still had some numbness in fingers and needed morp for pain relief in middle of night
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper and just recieved chiro in on trial is on block cart doing mostly general and has not yet had a chance to use
PPLPMDL0080000001	Lyndhurst	OH	44124	5/30/2000	Not confident with Oxy. Still using Uniphyl. Need to figure out a way to remind him on a regular basis. q2weeks.
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper dr lockhart helped him with a back surgery;also doing knee case
PPLPMDL0080000001	Shaker Hts	OH	44122	5/30/2000	doctor has not yet used oxy cards, he says it is his drug of choice now thogh, need to find out where he is using the short acting agents, says he has a pre op pt that is coming in tom that he will use one of the cards in.I follow
PPLPMDL0080000001	Barberton	OH	44203	5/30/2000	hydrocodone is more addicting than oxycodone, he is comparing vicodin to percocet and does not buy into the delivery system of oxycontin.
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2000	Discussed Oxy advantages over short acting. Still perceives Oxy as cancer drug.
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d- no one new on right now- what else using? when Oxy?
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	willing to get chiro on formulary and take off ropivacaine;ans dont do oral opiod post op pain mgmt;discussed how aa's were on leave because according to the state they were not licesened to practice
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper has pat at st. john westshore on oxy got call on weekend cause pat was in pain went over dosing and discovered he was underdosing her;see his nurse practioner at hos
PPLPMDL0080000001	Akron	OH	44321	5/30/2000	has oxycontin niched for the patient base that have gone beyond the couple of vicodin a day and concerned about abuse of opioids and if going to treat chronic pain that patients are at this point then will go to oxycontin. uniphyl is being used for nocturnal problems in both asthma and COPD patients. senokot-s
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	-seems comf with trying more oxy- will switch some SA- F/u
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper and just recieved chiro in on trial is on block cart;been doing mostly general anest and has not yet tried it
PPLPMDL0080000001	Cleveland	OH	44195	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	willing to get chiro on formulary and take off ropivacaine;ans dont do oral opiod post op pain mgmt
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper and just recieved chiro in on trial is on block cart
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	oxy call, work on formulary.
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	oxy call
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	oxy, talked to diane about pot donation
PPLPMDL0080000001	Akron	OH	44319	5/30/2000	left info on 160mg said would bring it in if saw a prescription
PPLPMDL0080000001	Barberton	OH	44203	5/30/2000	ER Dept
PPLPMDL0080000001	Akron	OH	44203	5/30/2000	Dr Payne
PPLPMDL0080000001	Barberton	OH	44203	5/30/2000	talked about 160mg to bring in will need to follow up with pharmacist that orders.
PPLPMDL0080000001	Akron	OH	44302	5/30/2000	HE SAID REFER THE PAIN PATIENTS TO THEIR PRACTICE. Asked Suzanne to speak for me. She will call me back with some dates. Already prescribing. Had to put a patient back on 80's because the 160 wasn't covered on medicaid. Had to put a patient back on 80's because the 160 wasn't covered on medicaid. Dr. has to call FirstHealth and explain why the patient is getting the 160mg rather than the 80mg tab. Call 1-877-518-1545. Medicaid will review thw 160 in Aug. They didn't automatically O.K. it.
PPLPMDL0080000001	Akron	OH	44333	5/30/2000	still reserving for more painful procedures, vicodin is written before the procedure and keeps saying call back is issue and if switched medications the patients think you are trying to pull one over on them.
PPLPMDL0080000001	Lyndhurst	OH	44124	5/30/2000	Again reminder to use Uni. Target compliance and improved evening pulmonary function. Arkinstall.
PPLPMDL0080000001	Akron	OH	44302	5/30/2000	HE SAID REFER THE PAIN PATIENTS TO THEIR PRACTICE. Asked Suzanne to speak for me. She will call me back with some dates. Already prescribing. Had to put a patient back on 80's because the 160 wasn't covered on
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2000	Doesn't use much theophylline and generally is using generic when he is. Asked him to remember advantages of once a day Uni. He will try. A matter of reminders.
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	caught quick- on vacation but in office- says no recent starts on oxy- why? no one in M-S pain?
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2000	Using Oxy for pts requiring round the clock opioids. Could start earlier in pts who cannot tolerate NSAIDs and disease is only going to progress.
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	lunch with or dept docs using oxy post oper was doing scope and probably wouldnt use oxy
PPLPMDL0080000001	Cleveland	OH	44113	5/30/2000	in or lounge, had scope talked about use of oxy in post op. follow up.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	willing to get chiro on formulary and take off ropivacaine;ans dont do oral opiod post op pain mgmt;called ed carter while i was there and will go to p&t committee
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2000	Attending in on tuesdays, says he likes using oxy, he says that the residents typically write the meds post op. he says they would use oxy first line but they cant bc it is not on formulary, so they need a reason to use it like the pt is not doing well on percocet.
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2000	oxy dose , addiction issues, uniph q/d

PLPMDL0080000001	Barberton	OH	44203	5/30/2000	Has most of his post op orders written, he said why change when it is working. Most cases uses 1-2 vicodin tabs q4-6. Oxycontin 20mg q12h has been used for hernia cases. Perception is that oxycontin is stronger than vicodin. Persistence but not nuisance will change his habits because he perceives vicodin as working very well and why change.	
PLPMDL0080000001	Akron	OH	44203	5/30/2000	Dr Payne Oxycontin vs vicodin, had a kidney stone patient in and aske dhim to put on 20mg q12h and said he would.	
PLPMDL0080000001	Beachwood	OH	44122	5/30/2000	doctor is positioning oxy in the middle position, meaning he use short acting first until the pts can no longer use them and then he goes to oxy, he only doses oxy up to 80 to 100 mg q12 then goes to mscontin or duragesic. he said he would continue to crease dose of oxy to higher, interested in conversions, wanted card. follow up on pt that he had to put on tarwin bc could not tolerate oxycodone, follow up on this.	
PLPMDL0080000001	Cleveland	OH	44109	5/31/2000	oxy call, doctor only uses oxy in severe chronic pain, find out where he is using short acting agents, follow up	
PLPMDL0080000001	Lakewood	OH	44107	5/31/2000	quick hallway hit , he said he is using a lot of Oxy with success. and IR for breakthrough. He is still using a lot of Perc. and Vic. Find out where they all fit in	
PLPMDL0080000001	Beachwood	OH	44122	5/31/2000	lunch. followed up on sample cards, he used them in post op setting, no longer thinking about using cards in the acute pain setting. Says it is his 1st choice for post op, did think that oxy was nore potent than vicoden showed him it was basically a 1 to 1 switch. follow up.	
PLPMDL0080000001	Lakewood	OH	44107	5/31/2000	he said he is writing some steady OxyContin inplac of some Percocet but he feels Vicodin still gives less side effects	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2- spoke for medina hosp	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2- sponsored GR meeting- says oxy is his favorite drug	
PLPMDL0080000001	Westlake	OH	44145	5/31/2000	quick hit through the window ,he said he uses as much OxyContin as anything	
PLPMDL0080000001	Akron	OH	44302	5/31/2000	Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses. Left information, green book, blue tape, post-op study, cancer study, brochure.	
PLPMDL0080000001	Akron	OH	44302	5/31/2000	Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses. Left information, green book, blue tape, post-op study, cancer study, brochure.	
PLPMDL0080000001	Akron	OH	44302	5/31/2000	Left green american pain society book, and senkot protocol, stamp to go with prescriptions and literature. Bring audiotape (blue) for each doctor and nurses. Left information, green book, blue tape, post-op study, cancer study, brochure.	
PLPMDL0080000001	Beachwood	OH	44122	5/31/2000	has not yet used cards, waiting to use them in workers comp cases, follow up	
PLPMDL0080000001	Cleveland	OH	44104	5/31/2000	talked thru window, says he is using oxy post op 20 and 40 dose. follow up	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2- told about potential prog-ttt in the future	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Lakewood	OH	44107	5/31/2000	she said she is writing a lot of Oxycontin for chronic pain. Uses Vicodin and Percodan for acute. Showed her why Oxy works just as well but lets the patient sleep through the night. She said she has several patients on	
PLPMDL0080000001	S Euclid	OH	44121	5/31/2000	Hospice director. Has developed a comfort level with Oxy. See if we can target RHU pts next call.	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Cleveland	OH	44195	5/31/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Cleveland	OH	44109	5/31/2000	fact finding, talked to nurses and got schedules	
PLPMDL0080000001	Beachwood	OH	44122	5/31/2000	stocked 160	
PLPMDL0080000001	Akron	OH	44304	5/31/2000	160mg in. CE uniphyl	
PLPMDL0080000001	Akron	OH	44303	5/31/2000	They keep trying to order it in, the warehouse doesn't have it in. The second source is Cardinal. Andy will call me. Warehouse just got the 160 in and they will have it within the week.	
PLPMDL0080000001	Akron	OH	44302	5/31/2000	Had to put a patient back on 80's because the 160 wasn't covered on medicaid. Dr. has to call Firstthealthand explain why the patient is getting the 160mg rather than the 80mg tab. Call 1-877-518-1545. Medicaid will review thw 160 in Aug. They didn't automatically O.K. it. Said that it is a hassle and that they preauthorize it and end up no paying for it. I will check back.	
PLPMDL0080000001	Akron	OH	44308	5/31/2000	CE Uniphyl. Sell mostly 10's, 40's. They have 80's will order 160's if they have to. From Palestine.	
PLPMDL0080000001	Akron	OH	44310	5/31/2000	Informed of pre authorization. 1-877-518-1545. 160mg is in.	
PLPMDL0080000001	Akron	OH	44310	5/31/2000	Will order in. Ask John again after 3pm on Friday.	
PLPMDL0080000001	Akron	OH	44304	5/31/2000	he 160mg is in.	
PLPMDL0080000001	Lakewood	OH	44107	5/31/2000	quick hit in the hallway, he said he wrote some OxyContin yesterday and Vicodin is the only one he'll use more of because of habit	
PLPMDL0080000001	Cleveland	OH	44104	5/31/2000	talked to doctor about oxy and psp cards, he has not used 2nd card, he does not know where it is, talked about chronic pain pts esp low back. said he would use oxy. follow up	
PLPMDL0080000001	S Euclid	OH	44121	5/31/2000	Discussed basics and where Oxy fits into practice. Tried to get him to ID specific pt.	
PLPMDL0080000001	Cleveland	OH	44127	5/31/2000	says he is still using oxy, asked about use in more acute setti ng, said he would try oxy in these cases. follow up	
PLPMDL0080000001	Akron	OH	44302	5/31/2000	Says she uses MSContin. Wanted prices. I left a brochure on MSContin -vs- OxyContin and I will drop off prices the next time per table. Left information, green book, blue tape, post-op study, cancer study, brochure.	
PLPMDL0080000001	Cleveland	OH	44106	5/31/2000	oxy dose , addition issues, uniph q/d	
PLPMDL0080000001	Westlake	OH	44145	5/31/2000	quick hallway hit he mentioned how he now knows he can count on Oxy working for his difficult procedures. Ask him about some of his other procedures that he would use Vic	
PLPMDL0080000001	Norton	OH	44203	5/31/2000	abuse is still the biggest concern, started on patient on 10mg q12 for osteoarthritis and patient doing well.	
PLPMDL0080000001	Westlake	OH	44145	5/31/2000	he said he just put a new patient on OxyContin 20mg q12h this morning with OxyIR for breakthrough	
PLPMDL0080000001	Akron	OH	44319	6/1/2000	Interested in pain management, He is going to take over Dr Ogonek's practice. Mentioned Duragesic use as being more cost effective and less abuse potential. Oxycontin's use was placed for chronic pain after short acting opioids. Compared oxycontin to both vicodin and showed the benefits of Oxycontin to the patch. he has a pain contract and took a psp card to try converting a lady with degenerative disk disease.	
PLPMDL0080000001	Akron	OH	44307	6/1/2000	Awesome Lunch. Dr. Bradford said Oxycontin has less abuse potential , necrosis, 12 hour control,etc... EM's want a speaker program.	
PLPMDL0080000001	Akron	OH	44319	6/1/2000	Will only use oxycontin after have been on short acting vicodin for as long as possible. Mentioned cost for generic and also when APAP becomes a concern. Said not going to use oxycontin for acute pain and still only going to use on cancer patients andseverechronic pain after short acting not controlling anymore. Just the way she feels comfortable with using oxycontin and vicodin. Potency is not an issue and hit all benefits of oxycontin vs	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Akron	OH	44310	6/1/2000	Left documentation kit, audio tape and brochures reminded them of our lunch coming up. He is giving a talk with the family practice residents at Akron General dr's June 6th. He used to be called the methadone Dr. He really liked what I have to offer. Keep dropping things off. Schedule another appt. in Late July early Aug.	
PLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op insread of tylox, on formulary. didn't seem to realize that oxy was alsos on formulary. discussed the lack of tylenol and blood levels. said will consider	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Akron	OH	44320	6/1/2000	quick hall reminder. uses a ton of oxy outpatient, says residents do all inhouse rxi ng	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	call in out pt rehab, says he would like to see dr rosenberg speak at grand rounds, he is the main user of oxy in outpt setting. follow up.	
PLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op insread of tylox, on formulary. didn't seem to realize that oxy was alsos on formulary. discussed the lack of tylenol and blood levels. said will consider	
PLPMDL0080000001	Euclid	OH	44132	6/1/2000	After his own surgery he is interested in post-op pain. Pts do well on Oxy but he still thinks it's too strong. Reviewed potencies and conversions.	
PLPMDL0080000001	Euclid	OH	44119	6/1/2000	Has used some Oxy post-op with good success. Wanted to discuss what average doses were. Showed him Ginsberg.	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	talked to doctor outside of ortho clinic, he says he use some oxy post op but that formulary is a probale m	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Parma	OH	44134	6/1/2000	Will in-service two shifts on pain management. In-serviced nurses on pain management. ann said it was one of the best in-services they have had. Discussed genberal overview of pain and the associated myths. Alsos got the opportunity to convert a pt. from Duragesic 50ug to Oxycontin. Will try to follow-up in a week to see if anything was done.	
PLPMDL0080000001	Akron	OH	44304	6/1/2000	nice guy, has had alot of nausea complaints about oxy, not using as much lately because of callback. showed side effects in pi and asked if these patients might of gotten sick on any pain med. still learly about using. maybe pei target ffor psd>	
PLPMDL0080000001	Cleveland	OH	44115	6/1/2000	good call, found out that his biggest issue is the class rating of class2 vs class 3 of vicoden, explained this is not an issue, focused on the fact that vicoden is the most abused drug. follow upa nd get specific pt for oxy.	
PLPMDL0080000001	Copley	OH	44321	6/1/2000	vicodin is being used for acute pain sprains and conditions that require an opids for a few days. oxycontin comed into play if taking around 6 tabs a day and have been on for greater than 4 weeks. uni, not alot of theos; copd patients as a last resort.	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	-says still doing studys- using oxy most of time- what- when?	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	will see late summer to discuss progs	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	-wants us to help with a text-	
PLPMDL0080000001	Akron	OH	44240	6/1/2000	Wants to do the PCP program. Give him the cards as soon as I get them.	
PLPMDL0080000001	Bedford	OH	44146	6/1/2000	Got to see Dr. Tinio briefly. Am trying to sign up for a lunch for the IM Dept. Need to sign up with Chaquita. She is the new lead nurse.	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	talked to marcie to set up inservice	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	found out that the or is where business is generated	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	talked about possible grand round	
PLPMDL0080000001	Cleveland	OH	44109	6/1/2000	talked with diane about donation and tumor board	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2	
PLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2, using mostly theodur- says not as much theoph used- will switch some pts over and interested in add on studies	
PLPMDL0080000001	Akron	OH	44203	6/1/2000	Dr quintana	
PLPMDL0080000001	Akron	OH	44319	6/1/2000	left literature on 160mg tab, said if see it will bring it in.	



PPLPMDL0080000001	Barberton	OH	44203	6/1/2000	medecal education and er dept.
PPLPMDL0080000001	Copley	OH	44321	6/1/2000	mentioned hospice contract but not willing to bring in said not moving 80mg tabs.
PPLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op instead of tylox, on formulary, didn't seem to realize that oxy was alsos on formulary, discussed the lack of tylenol and blood levels. said will consider
PPLPMDL0080000001	Akron	OH	44304	6/1/2000	Rebates and announced the 160. 160 ios in. Ordering in the 10's. Left rebates. Ordered in the 160mg and the senekot-s 10's.
PPLPMDL0080000001	Barberton	OH	44203	6/1/2000	new oxy patients, where fits in with short acting opioids? oxycontin is being used for more nursing home patients. New acute pain patients are getting oxycontin but conversions from vicodin or percocet patients say it is not working. Dr Eley is going to be taking over the practice.
PPLPMDL0080000001	Cleveland	OH	44106	6/1/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op instead of tylox, on formulary, didn't seem to realize that oxy was alsos on formulary, discussed the lack of tylenol and blood levels. said will consider
PPLPMDL0080000001	Uniontown	OH	44685	6/1/2000	vicodin is what he is using he perceives that he is only treating acute pain and that oxycontin is more for chronic pain therefore he doesn't have alot of patients that need oxycontin. Keep hitting oxycontin's prompt onset of action and better nighttime sleep along with improved daily activity.
PPLPMDL0080000001	Barberton	OH	44203	6/1/2000	working on getting palliative care talk in the hospital, but oxycontin is being used for chronic pain after short acting vicodin use, not thinking of oxycontin for acute pain.
PPLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op instead of tylox, on formulary, didn't seem to realize that oxy was alsos on formulary, discussed the lack of tylenol and blood levels. said will consider
PPLPMDL0080000001	Cleveland	OH	44118	6/1/2000	Has slowly identified pts but still thinks Oxy is too strong. Discussed potencies and conversions. Also went over addiction issues again.
PPLPMDL0080000001	Bedford	OH	44146	6/1/2000	Saw Dr. very briefly. Gave him a copy of the Karpel and the Caldwell study. Also a Uniphyl file card and a new Oxycontin conversion. He signed for Uniphyl samples.
PPLPMDL0080000001	Cleveland	OH	44106	6/1/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Akron	OH	44304	6/1/2000	oxy for post op instead of tylox, on formulary, didn't seem to realize that oxy was alsos on formulary, discussed the lack of tylenol and blood levels. said will consider
PPLPMDL0080000001	Euclid	OH	44119	6/1/2000	Has only put two pts on Oxy since dinner. Claims that he just doesn't have the appropriATE ONES.
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Akron	OH	44319	6/1/2000	switches back and forth from vicodin to oxycontin and vice versa. Afraid to keep a patient on an opioid for too long because might become dependent on it. Vicodin is being used for acute pain on as needed basis. If taking 4-6 tabs a day for a couple of weeks then will consider switching to oxycontin.
PPLPMDL0080000001	Akron	OH	44203	6/1/2000	Dr quintana vicodin is still the habit, but going to write oxycontin 20mg q12h for a patient that has neck and back pain in er now.
PPLPMDL0080000001	Maple Heights	OH	44137	6/1/2000	First call on physician. He said he has no problem with proper pain management, but when I tried to discuss his use of opioids in the nursing homes for osteoarthritis, he said he trie to stay away from that. He goes from NSAIDs to COX2s to Ultram, and if that doesn't work, then he may go to an opioid. Next time, I need to find out why he waits so long to start an opioid.
PPLPMDL0080000001	Cleveland	OH	44106	6/1/2000	- upping dose of A-Clay to 40q12 plus extra 20 at night dose. gave 2 pcs cards for titr. help
PPLPMDL0080000001	Akron	OH	44307	6/1/2000	. Jack Mistflier is scheduling all the lunchs 928-5850 X1752. room by the EM dept. Do a speaker program, call mistflier. Did a lunch, 25 people plus staff. Dr. Bradford talked about lower incidence of abuse, necrosis and no buzz because of delivery system
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Norton	OH	44203	6/1/2000	released another patient from practice that was on 40mg q12h, was trying to get it from two other physicians. Looking to use oxycontin more for acute and to start patients on. Very aprehensive to convert and use opioids for chronic pain.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Beachwood	OH	44122	6/2/2000	saw doctor in morning, talked to him while talking to holly, says he is using oxy, also says that he use short actings for routine surgeries. follow up
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	- says has used some oxy- says in agreement w/rationalale
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	talked to about pain mgmt, he says he uses some oxy in cancer pain pts, hard to sell, said he uses some uniphyl. follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	he wrote a 30 mg script.told him how to dose and he did it then and tracked down the patient
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	following up from hyde park program. all commented on how nice a program it was and enjoyed dr. mcdowells lecture. got pei cards from s tacey and say they are writing more post op oxy because of the trials
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Parma	OH	44129	6/2/2000	talked about some of the different disease states and how he thought that he would not have a need for this drug but how he is using it now.add on with uni and bridged with there are a lot of people that could benefit by its add on just like oxy.
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	doctor does not use much oxy, but does use uniphyl, he is slowing down in his practice, follow up with uniphyl cards.
PPLPMDL0080000001	Cleveland	OH	44122	6/2/2000	followed up with staff concernig material for jcaho, stopped in doctors office and asked about cards, he has not yet used them. follow up
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	invited to dons program, not too rep friendly. gave oxy file card and introduced myself. didn't get much farther
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	need to find his objection.habit may be the biggest aspect
PPLPMDL0080000001	Cleveland	OH	44113	6/2/2000	talked to doctor thru window, says he still uses oxy asked about audrey, set up lunch. follow up
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	Want to do a pivotal dinner.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	following up from hyde park program. all commented on how nice a program it was and enjoyed dr. mcdowells lecture. got pei cards from s tacey and say they are writing more post op oxy because of the trials
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d- wants a pcs card- nxt week
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	Want to do a pivotal dinner.
PPLPMDL0080000001	Cleveland	OH	44119	6/2/2000	Dropped of material to Joann Shelton for the classes she teaches. Dropped of AHCPR Cancer Pain guidelines. Also the Levy side effect piece.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	invited to dons program, not too rep friendly. gave oxy file card and introduced myself. didn't get much farther
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Fairview Park	OH	44126	6/2/2000	Tom ordered 2 bottles of Oxy160 right there and showed me the 2 bottles of MS Contin he ordered 15 and 30 mg for stock and save
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	oxy call, setting up speaker program, saw dr. obrein
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	dr yu is the spine guy, uses oxy
PPLPMDL0080000001	Cleveland	OH	44102	6/2/2000	trying to stock the 160 follow up next week
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	following up from hyde park program. all commented on how nice a program it was and enjoyed dr. mcdowells lecture. got pei cards from s tacey and say they are writing more post op oxy because of the trials
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/2/2000	Met with the D.O.N. and the A.D.O.N. (Nicole ) i showed them some of the JCAHO materials we have. They were interested. We set up in-services for the staff on July 13. Willi do the basics of pain management in-service.
PPLPMDL0080000001	Akron	OH	44308	6/2/2000	Confirmed our appt, left uniphyl ce programs. Secretary see's Dr. Demeter and was taking Theophaline, I told her to read the CE thing and ask for uniphyl. She used to see Dr. Kirschner. Did not like his secretary. Told her that his wife is there now. Jehn Lepto does not want samples to be left in the hospital. No senekot samples either. No need for 160's at this time.
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	following up from hyde park program. all commented on how nice a program it was and enjoyed dr. mcdowells lecture. got pei cards from s tacey and say they are writing more post op oxy because of the trials
PPLPMDL0080000001	Garfield Hts.	OH	44125	6/2/2000	has not yet used chir but will when it's avail
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	invited to dons program, not too rep friendly. gave oxy file card and introduced myself. didn't get much farther
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	invited to dons program, not too rep friendly. gave oxy file card and introduced myself. didn't get much farther
PPLPMDL0080000001	Parma	OH	44129	6/2/2000	what type of patients he is using for.more chronic than everyday post op.use in place of vic
PPLPMDL0080000001	Garfield Hts.	OH	44125	6/2/2000	set up lunch and not sure what strenthgh chir they will order and has not recieved trials yet; still trying to get surgeons to use oxycont more

PPLPMDL0080000001	Akron	OH	44302	6/2/2000	. Scheduled a lunch with Rick on Thursday. Enjoyed Speaker program. Says he is prescribing oxyContin at this time.
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	quick intro- titr, dose
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	pei, pushed for earlier starts. not very opiod knowledgeable.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Cleveland	OH	44130	6/2/2000	hasn't ordered chiro yet, still wants to try on hernia blocks, need to call purchasing office for center
PPLPMDL0080000001	Cleveland	OH	44106	6/2/2000	SA over oxy issues- habit, c2- says he would like to have a pcs card- has a pt in mind to start off- get specifics
PPLPMDL0080000001	Akron	OH	44310	6/2/2000	following up from hyde park program. all commented on how nice a program it was and enjoyed dr. mcdowells lecture. got pci cards from s tacey and say they are writing more post op oxy because of the trials
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/2/2000	using lots of oxy even took pat off dura and increased oxy dose;in favor of chiro and wil use pcs cards
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	doctor is the one who does most of the spine rehab in pm, says oxy is the drug they use most in the spine setting. follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/2/2000	invited to dons program, not too rep friendly. gave oxy file card and introduced myself. didn't get much farther
PPLPMDL0080000001	Akron	OH	44303	6/2/2000	He stopped and spoke to me and made a patient wait. He see's alot of chronic pain, back pain, foot pain and some others, I brought him lunch and he loved it.
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/2/2000	oxy in hte non malig setting and how to dose and titrate.uni in place of the bids and generics
PPLPMDL0080000001	Cleveland	OH	44109	6/2/2000	saw doctor in offices, talked about titration and the new 160mg dose, asked him if he would have any pts for that dose he said yes. follow up
PPLPMDL0080000001	Tallmadge	OH	44278	6/2/2000	Uses Percocet. I showed him that Oxycontin is a 12 hour Percocet or Vicodin and that the patient will sleep thru the night and not call back.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	use is for chronic pain, converting patients from vicodin or percocet. He is still starting patients on the vicodin or percocet, short acting is what most of the patients want. 12 hours of pain control and less abuse potential.
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Garfield Hts	OH	44125	6/5/2000	using darvacet mostly in the elderly and in the short term.likes to get patients off.will use oxy in chronic, more than 6 months.talked about using oxy in the short term setting and benefits.follow up with safety in the elderly and darv black box.
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	still has not used chiro crna will not put on cart but dr ayad will. he promised to use soon on ob floor has not had any regional blocks lately
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	spoke at internal med resident gr, talked to her about oxy and also about train the trainer, was interested. follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	has used twice in last couple weeks- get specif.
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	still has not used chiro crna will not put on cart but dr ayad will. he promised to use soon on ob floor has not had any regional blocks lately
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	invited to dons pomeyoy, has a mandatory staff meeting. interested in trying chiro but pharmacy won't allow. need saleskisk support.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addicke issues, uniph q/d -durag- but agreed not as easy as seems- not sticking- not lasting for 3 days-
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44113	6/5/2000	Follow up to last call, asked for a vicoden pts, next pt in instead of vicoden use oxy, follow up this week, only had a few minutes, told him I would like to do a preceptorship with him, he said to com in later this week
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	saw doctor in hallway at fairview, he says he is mainly using oxy in nursing home follow up with barry.
PPLPMDL0080000001	Garfield Heights	OH	44125	6/5/2000	june 16 bill wagley morning
PPLPMDL0080000001	Solon	OH	44139	6/5/2000	has not used the psp.he said that he did not have a pain patient since the last time i was in.talked about using in the more acute setting and he kind of went all over the place.need to focus and get specific patients.have you written any vicodin today.
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	invited to dons pomeyoy, has a mandatory staff meeting. interested in trying chiro but pharmacy won't allow. need saleskisk support.
PPLPMDL0080000001	Brooklyn	OH	44144	6/5/2000	talked to doctor briefly, he says that he feels oxy is too much drug for what he treats, asked him about short acting agents, he says he does not use them often, the numbers says different, show him that thney are the same. follow up
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	invited to dons pomeyoy, has a mandatory staff meeting. interested in trying chiro but pharmacy won't allow. need saleskisk support.
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	invited to dons pomeyoy, has a mandatory staff meeting. interested in trying chiro but pharmacy won't allow. need saleskisk support.
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	still has not used chiro crna will not put on cart but dr ayad will. he promised to use soon on ob floor has not had any regional blocks lately
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	tried to see dr kundtz, he is back from breaking his arm
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	lunch for 30-35 people.spoke with residents
PPLPMDL0080000001	Cleveland	OH	44113	6/5/2000	they do stock 80mg, talked about 160mg
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Fairlawn	OH	44333	6/5/2000	no oxycontin or sneokot-s.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	hand cnter and plastic surgeons.
PPLPMDL0080000001	Fairlawn	OH	44333	6/5/2000	seeing some oxycontin from lefkovitz. but mostly 20mg and 40mg.
PPLPMDL0080000001	Gates Mills	OH	44040	6/5/2000	Forgot to use PSP card. Could not find it to give back. Still uses a lot of Duragesic. Says its easy and believes ther's less constipation.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	Face lifts and more invasive procedures are getting oxycontin.. More routine are getting vicodin and likes the concept of calling in refills, asked if would write a few extra days of oxycontin or if need more then he can call in vicodin after the initial 7 days of oxycontin, he said that patients are paranoid and think that the doctor is pulling one over on the patients. Potency and refill may be the issues.
PPLPMDL0080000001	Cleveland	OH	44102	6/5/2000	take him off of oxy list, does not write alot of opiods and is not in a great area, talked about oxy he says he uses it.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	invited to dons pomeyoy, has a mandatory staff meeting. interested in trying chiro but pharmacy won't allow. need saleskisk support.
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2000	oxy dose , addiction issues, uniph q/d- says has used 1 card pcs
PPLPMDL0080000001	Parma	OH	44129	6/5/2000	he wrote an oxy script while i was there.he likes to use with ca and cough reasons.keeps some of the copd symptoms down.mad that i have not been there for a little while.may want to go every couple of weeks for a cycle or
PPLPMDL0080000001	Garfield Hts.	OH	44125	6/5/2000	add on story with both oxy and uni.caldwell and oa and how it is ok to treat pain even though he is leary of some of the stuff that lewandowski did.safety in the elderly
PPLPMDL0080000001	Mayfield Village	OH	44143	6/5/2000	Using Oxy with success in OA pts. Uses with NSAIDS but mostly when they can no longer tolerate them. Most pts on 10mg q12h. Bring Caldwell to point out AE and effectiveness.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	mentioned that he has used some duragesic, patients having trouble tolerating it, but said some patients have done well and liked it better. Titrating oxycontin is issue, has a patients taking 80mg q6h. Start with and stay with, need to combat the patch too.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	He said he is using in place of vicodin, some patients have said that it makes them feel a little goofy. More routine cases gives darvocet or even some vicodin. 12 hours of pain relief, and telling patients if 2 10mg tabs are not doing the trick then take a third. Has three cases tommorrow, one an ulnar tendone repair that he said would use.
PPLPMDL0080000001	Cleveland	OH	44111	6/5/2000	likes to dose oxy in much higher q12 doses, says that he uses between 60 and 80mg q12, find out where exactly he is using it.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	Patients that are going to experience more significant pain will get the 10mg tabs q12h, but some patients are experiencing side effects but he does not directly relate these to oxycontin. With the side effects he has the perception that oxycontin is a little more potent than vicodin.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2000	6/5 oxy dose , addiction issues, uniph q/d- agreed dura not as simp as q12-w/ water- issues came up w/ 2days, not sticking, need for BT, but initially saw it as simpler
PPLPMDL0080000001	Akron	OH	44321	6/5/2000	vicodin is being used with acute pain which is 10days to 2 weeks then will consider oxycontin but only if taking at least 4-6 tabs a day. highest a patient on oxycontin has been 40mg q12h after this he said he would send to pain management. theo is last resort.
PPLPMDL0080000001	Akron	OH	44333	6/5/2000	sweets, bowmies and ask what surgerie has used oxycontin on?? Mentioned a patient that she removed pins from the patients wrist and wrote a 40mg q12h with oxy ir for breakthrough. Concerned with the patients taking oxycontin more often than every 12 hours and worried about the liability of the issue. Vicodin for alot of patients, patients like taking pills more often.
PPLPMDL0080000001	Akron	OH	44333	6/6/2000	<b>not thinking acute, so for a day or two said vicodin on as needed basis . Quick onset of action cost and formulary issue. Oxycontin is costly. Chronic pain use where less abuse potential and lack of peak and troughs.</b>
PPLPMDL0080000001	Akron	OH	44333	6/6/2000	<b>Smooth pain control for atc pain control.</b>
PPLPMDL0080000001	Cleveland	OH	44122	6/6/2000	<b>Dr warren says he is using more oxy now bc of less abuse potential, he says he has not switched pts from vicoden or percocet but that new starts he is putting on oxy. gave one psp card, follow up.</b>
PPLPMDL0080000001	Akron	OH	44304	6/6/2000	He likes oxycontin alot. He also uses milk of magnesia. Thinks Senekot-S is expensive but likes it. I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair. Lunch June 6. Introduced 160mg, do not crack, or crush. Tely used all 7 day cards and want more.
PPLPMDL0080000001	Beachwood	OH	44122	6/6/2000	doctor has used both psp cards, jody says he used them and showed me the drawer where they were and it was empty. he used them in the post op setting.
PPLPMDL0080000001	Cleveland	OH	44109	6/6/2000	uses some oxy, he does less rehab then most in charge of several residents. follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2000	oxy in pxyis on colon rectal floor not getting any calls back on oxy lk they used to;
PPLPMDL0080000001	Cleveland	OH	44106	6/6/2000	see status of chiro who will present to p&t; initially thinking of chiro to replace bupri but knows pharmacy wouldnt go for;agreed it makes sense to put on for restricted use for interscalene and other high volume blocks;also need to follow up with using UH as a preceptorship program;has done in the past with jansean
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2000	hAsn't gottent he chiro samples, need to trak them down
PPLPMDL0080000001	Akron	OH	44307	6/6/2000	Schedule lunch discuss breakthru and documentation.



PPLPMDL0800000001	Akron	OH	44310	6/6/2000	Says people take too much Darvacet, Give him pain assessment charts. Too much Ultram, 36 A day, for at least 11 days, 15 mg #300. Ulcer Disease people can't take anti-inflammatory drugs. Degenerative Joint Disease, Rheumatoid Arthritis. He gives them the patch and vicodin. Xanax and Soma(muscle relaxer) most misused drugs. Wants Long term studies, more than 6 months. When you have chronic pain your heart rate goes up, BP up, sweating, little body movement. Give him the Blue tape. Loves to teach. Send him to a train the trainer.
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	he said he is getting great results from OxyContin together with IR. He said he is writing it instead of Percocet but I know better
PPLPMDL0800000001	Akron	OH	44307	6/6/2000	Schedule lunch discuss breakthru and documentation.
PPLPMDL0800000001	Highland Heights	OH	44143	6/6/2000	Briefly mentioned Oxy. Left materials. Asked Carol to schedule lunch.
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	He said he writes a lot of OxyContin. So I asked him to give me his Vicodin business. He said there is a place for both.
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	he said he put another Osteo patient on OxyContin this morning and had a new Uniphyl COPDer yesterday. He wanted more Senokot samples
PPLPMDL0800000001	Euclid	OH	44119	6/6/2000	Discussed advantages of using Oxy over Vic. Still more confident with Vic. Pointed out pain mgmt audio tape he had sitting on his desk and not listened to. Just returned from sports medicine symposium. Still contemplating pain mgmt issues. See if he will discuss a typical pt he has put on Vic. Why not Oxy? Insists he has used PSP cards.
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/6/2000	Uses Uni. Will use more if I keep reminding him.
PPLPMDL0800000001	Garfield Heights	OH	44125	6/6/2000	just recieved samples will use on ob floor does mostly spinals in or;ans does not rx oxy or any other pains
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/6/2000	Currently not using much pain meds. Discussed advantages of Oxy and why to use over short acting agents. Uni left samples and why add on. Follow up to see if she can ID pt type for both meds.
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	just back from england- touch base with
PPLPMDL0800000001	Cleveland	OH	44109	6/6/2000	lunch, doctor is one of the top docs in out pt clinic, says they usually keep pts on product they are on, asked about switching, said would consider. follow up
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	Uniphyl CE credit program. Gave him CEU Uniphyl and discussed pain states.
PPLPMDL0800000001	Akron	OH	44302	6/6/2000	Scheduled lunch, left info.
PPLPMDL0800000001	Shaker Hts	OH	44122	6/6/2000	talked to doctor about psp cards, he has used one card in pt who has cancer and was not controlled on short acting agents, he says he will use other card. follow up.
PPLPMDL0800000001	Beachwood	OH	44122	6/6/2000	Doctor has not yet used cards, she says she is waiting for new pts, need to continue to follow up with doctor. Jackie says she will definitely use the cards. follow up.
PPLPMDL0800000001	Akron	OH	44333	6/6/2000	talked about a patient that had a meniscus tear of the knee and was having trouble sleeping so gave vicodin just to sleep and worried if gave oxycontin that would still be in system when awoken and the patients had to drive. More for atc pain relief and not on as needed basis.
PPLPMDL0800000001	Garfield Heights	OH	44125	6/6/2000	just recieved samples will use on ob floor does mostly spinals in or;ans does not rx oxy or any other pains
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	he could hardly believe the potency conversions. He has big fears of opioids. He now sees OxyContin in a new light. He said he will give it a try.
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	went over potency. She didn't realize but did agree that potency is all relevant to the amount. Went over conversions with Vicodin, Darvacet. Went over abuse potential. She said she will start more patients on OxyContin than Vicodin.
PPLPMDL0800000001	Akron	OH	44302	6/6/2000	Scheduled lunch, left info.
PPLPMDL0800000001	Cleveland	OH	44195	6/6/2000	oxy in pxyis on colon rectal floor not getting any calls back on oxy lk they used to;
PPLPMDL0800000001	Cleveland	OH	44109	6/6/2000	lunch at 11:30 for 25 people, oxy call
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	SA over oxy issues- habit, c2
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	SA over oxy issues- habit, c2
PPLPMDL0800000001	Garfield Heights	OH	44125	6/6/2000	just recieved samples will use on ob floor does mostly spinals in or;ans does not rx oxy or any other pains
PPLPMDL0800000001	Cleveland	OH	44195	6/6/2000	oxy in pxyis on colon rectal floor not getting any calls back on oxy lk they used to;
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	he said carries 80mg Oxy but he has never reciev'd a script so he doesn't want 160's yet
PPLPMDL0800000001	Lakewood	OH	44107	6/6/2000	caught Dr. Obrien on the floor doing rounds. Asked him if any of the patients on the floor are on OxyContin and he said all of them. I said really now and he said yes most of them. He also said most of them are on Dilaudid
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/6/2000	met richard dawson, cant find chiro samples, ned to follow up
PPLPMDL0800000001	Akron	OH	44310	6/6/2000	went to block center, try to scheduled lunch with tipton. met Sue, very nice and helpful nurse
PPLPMDL0800000001	Barberton	OH	44203	6/6/2000	Patty, committed to oxycontin 160mg tabs.
PPLPMDL0800000001	Barberton	OH	44203	6/6/2000	ER Dept.
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	met christi huston, scheduled lunch with anesthesia
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	Rebates and announced the 160. 160's rebates ordered in senekot-s 10's. 160's are in.
PPLPMDL0800000001	Akron	OH	44307	6/6/2000	Stopped introduced Rick, said hi, he was busy. Take him food the next time i do a lunch in the building. Will order if get a script for 160's.
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	Rebates and announced the 160. 160's are in.
PPLPMDL0800000001	Westlake	OH	44145	6/6/2000	find out what he is writing Percocet for. Go after that. See what he feels about Duragesic.
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	SA over oxy issues- habit, c2
PPLPMDL0800000001	Akron	OH	44307	6/6/2000	Schedule lunch discuss breakthru and documentation.
PPLPMDL0800000001	Westlake	OH	44145	6/6/2000	He came to the window to sign for the samples and I asked him if he uses Uniphyl. He said sometimes. I asked him what he thought about generics and he said they are ok for some people and the brand is what is needed for
PPLPMDL0800000001	Akron	OH	44333	6/6/2000	more for chronic pain, not thinking about opioids for acute pain.
PPLPMDL0800000001	Westlake	OH	44145	6/6/2000	quick hit through the window he said he prefers Uniphyl to add on over any theophylline. I asked him what he thought about generics and as he walked away said he prefers Uniphyl and disappeared down the hall
PPLPMDL0800000001	Akron	OH	44333	6/6/2000	long acting nsaid, why not long acting opioid with it? concern with going right to oxycontin after nsaid use? vicodin is being used for acute pain where patients are taking it on a prn basis or maybe not even everyday. After a couple of weeks may try oxycontin. Oxycontin provides smooth blood levels and atc pain coverage for patients. Uniphyl, COPD nocturnal problems.
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	Hugo Gallo works in the EM. Schedule another lunch with MO. Likes the low drug abuse potential. Let him know what oxycontin is metabolized into. Hydrocodone is metabolized into hydromorphone. Organize EM dinner Aug 23,2000.
PPLPMDL0800000001	Akron	OH	44314	6/6/2000	not going to use oxycontin for acute pain which is 5-7 days. Vicodin and percocet and tells them to take it 1 every 3-4 hours. Some take every 6 hoursbut with steady state by time find out dose then acute pain episode is up.
PPLPMDL0800000001	Akron	OH	44314	6/6/2000	Using oxycontin to get people off of the short acting opioids. Said has tried oxycontin for acute pain and the patients say it does not work. Acute pain is 5-7 days which patients need to or want to take as many pills as needed. Starting patients on vicodin or percocet. Mentioned gall bladder and fractures as patient types for oxycontin.
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	scheduled lunch June 6, Tuesday. Introduced 160mg, do not crack, or crush. Tely used all 7 day cards and want more.
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0800000001	Akron	OH	44302	6/6/2000	Scheduled lunch, left info.
PPLPMDL0800000001	Cleveland	OH	44109	6/6/2000	in the outpt clinic, does not write alot of scripts, but oversees alot of residents, says oxy is a good choice after short acting, work on this follow up.
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0800000001	Euclid	OH	44119	6/6/2000	Dropped off thank you letter. Wants to have pain management dinners on a regular basis. Call Sandy Smith to arrange.
PPLPMDL0800000001	Garfield Heights	OH	44125	6/6/2000	just recieved samples will use on ob floor does mostly spinals in or;ans does not rx oxy or any other pains
PPLPMDL0800000001	Cleveland	OH	44109	6/6/2000	lunch, doctor is in the spinal rehab, he says that is where they use the most oxy, says use it after pts have been on pca. follow up
PPLPMDL0800000001	Westlake	OH	44145	6/6/2000	quick hit in the hallway he said he just wrote a couple of OxyContin scripts this morning in surgery.
PPLPMDL0800000001	Akron	OH	44307	6/6/2000	Retiring June 29.
PPLPMDL0800000001	Barberton	OH	44203	6/6/2000	for more severe pain procedures uses percodan for the first two days and then goes to vicodin. For smaller cases just uses vicodin, 1 tab q4h.
PPLPMDL0800000001	Akron	OH	44302	6/6/2000	Gave her the check for @2000. And then gave the check to John Trainor. He is on the corner of exchange and wabash. Schedule lunch. Gave her literatur for patients on not to crush or titrate 160's.
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair. He has a patient who is on MS Contin and she can not afford the medication so I gave Beverly a free OxyContin card for that patient if she can switch that patient over to the OxyContin, she said that they already sent the prescription in with the indigent patient form and that it would take a day or two to titrate the patient before they went home. I didn't mention anything to Trochleman but I did leave the indigent patient forms with patty and gave patty 4 free oxycontin cards, and Senekot-S coupons. Introduced 160mg, do not crack, or crush. Tely used all 7 day cards and want more.
PPLPMDL0800000001	Akron	OH	44333	6/6/2000	titration, what is his next step after 20mg q12h?? does high volume write vicodin for 3-4 weeks then if need he will call in a refill, only comfortable with giving patients 30 day supply.
PPLPMDL0800000001	Cleveland	OH	44106	6/6/2000	still using well- no ceiling mentality
PPLPMDL0800000001	Akron	OH	44304	6/6/2000	I gave patty the nurse the Senekot-S coupons and 4 free OxyContin cards. Left Cancer study and Senekot-S plastic bags, sticky note pads and conversion guides. Helen, Beth, Patty. Patty has blonde hair. He has a patient who is on MS Contin and she can not afford the medication so I gave Beverly a free OxyContin card for that patient if she can switch that patient over to the OxyContin, she said that they already sent the prescription in with the indigent patient form and that it would take a day or two to titrate the patient before they went home. I didn't mention anything to Trochleman but I did leave the indigent patient forms with patty and gave patty 4 free oxycontin cards, and Senekot-S coupons.
PPLPMDL0800000001	Cleveland	OH	44113	6/6/2000	dinner with dr allen on july 13th:pcs cards; left 2 pcs cards see if he used;just put pat on oxy who was maxed out on vicodin;avg dose 40mg q12;follow up on speaker invita;set him up
PPLPMDL0800000001	Akron	OH	44203	6/6/2000	put a woman on 20mg q12h for endometriosis that had been taking percocet, got a percocet script for 20 tabs and has been out for a couple of days. Patient specific for oxycontin vs vicodin.
PPLPMDL0800000001	Westlake	OH	44145	6/7/2000	lunch He said he recently cut back on Vicodin and Percocet and writes much more OxyContin. He said it is easier on the system and less abuse potential and no peaks and valleys. He said he just had a pharmacy call him back because he wrote it 80mg q12h for a patient and pharmacy thought it was too strong until he called them back.
PPLPMDL0800000001	Euclid	OH	44132	6/7/2000	<b>Discussed a pt and his wife who were arrested for selling their Oxy. Is concerned with diversion and pharmacist says he has significantly cut down his prescribing of opioids. Wanted reassurance with regard to addiction and diversion.</b>
PPLPMDL0800000001	Akron	OH	44308	6/7/2000	Senekot-S clipboard and Pain assessment pad. He said we need to use more of these. He wants palidone, excited about oxycontin 160mg. Thought of oxycontin mixed with senekot. Nice guy has a son georgie's age.

PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	-rx at VA this week- Knee case
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Euclid	OH	44132	6/7/2000	Wanted Senekot samples. Not using Oxy. Only CA. Schedule lunch to discuss appropriate pts.
PPLPMDL0080000001	Cleveland	OH	44195	6/7/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	oxyc update-dosing/titr.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	-oxy dose and titr
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2000	Talked to doctor coffman and to pat the head onc nurse, doctor coffman may be seeing less pts, bc dr reisman from parma is coming to hospital in july. need to call ingred about possible lunches.
PPLPMDL0080000001	Akron	OH	44304	6/7/2000	scheduled Lunch, bring studies.
PPLPMDL0080000001	Akron	OH	44310	6/7/2000	not using oxy unless total hip or knee. use pi to compare vicodin their drug of choice for post op. also got into blood levels and abuse.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	wasnt aware that it is easier to get at VA now with explan.
PPLPMDL0080000001	Cleveland	OH	44122	6/7/2000	er call, doctor says he has used oxy since the breakfast, he said in was in a fracture pt. follow up
PPLPMDL0080000001	Cleveland	OH	44104	6/7/2000	TALKED TO DOCTOR THRU WINDOW, doctor does not write alot of opiods, talked about advatages and asked for business, may remove from core list. follow up
PPLPMDL0080000001	Cleveland	OH	44122	6/7/2000	doctor has not yet used cards, was looking for them the other day and he must have misplaced them, need to stay on top of this. follow up.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	-hasnt used last 2 weeks- says not right pt. not sure if he is requ at VA like Schwartz
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Shaker Hts	OH	44122	6/7/2000	doctor still has not used oxy cards, made him find them in his drawer, says he will use them within the next 2 weeks, follow up.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Westlake	OH	44145	6/7/2000	he said he uses some OxyContin but after Vicodin fails or for a difficult procedure. We went over conversions to show no stronger than Vicodin. Went over smooth delivery and dosing. He was surprised about the conversion and didn't realize the similarities. He seemed fired up to use it more and instead of Vicodin.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Westlake	OH	44145	6/7/2000	lunch he only stopped in for a minute. Went over potency to show no stronger than Vicodin but convenient 12 dosing
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Akron	OH	44310	6/7/2000	not using oxy unless total hip or knee. use pi to compare vicodin their drug of choice for post op. also got into blood levels and abuse.
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Akron	OH	44307	6/7/2000	using oxy over tylox or vidodin post pca, FOLLOWED UP from hyde park
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	Thinks OxyContin is great for helping the patient sleep through the night and relieving pain.
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	i invited him to the Hyde Park speaker program. Also left info for him to invite residents of plastic surgery. I have a breakfast with the plastic surgery residents at 55 arch st. Jack Hensel.
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Cleveland	OH	44104	6/7/2000	doctor says he is using oxy post op for alot of his scopes, he says he does not use it for the larger surgeries, he uses pca then sends them home on short acting. follow up on this.
PPLPMDL0080000001	Akron	OH	44307	6/7/2000	Drop off info and they will call me, i invited him to the Hyde Park speaker program.
PPLPMDL0080000001	Bedford	OH	44146	6/7/2000	Met with the new lead nurse Chacquita Nelson. I scheduled a luncheon for the IM staff in July. This will allow me to get on a schedule so i can see the physicians more often.
PPLPMDL0080000001	Akron	OH	44303	6/7/2000	the 160 is in.
PPLPMDL0080000001	Akron	OH	44310	6/7/2000	not using oxy unless total hip or knee. use pi to compare vicodin their drug of choice for post op. also got into blood levels and abuse.
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Westlake	OH	44145	6/7/2000	they said they do not need Oxy160 because they do not carry 80mg and have never had a script for it
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/7/2000	oxy call, have used oxy since last call, follow up
PPLPMDL0080000001	Beachwood	OH	44122	6/7/2000	syocked 160mg oxy
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	following up with ssamples, haven't received yet in dept. need to contact Jeff in pharmacy to track
PPLPMDL0080000001	Akron	OH	44307	6/7/2000	using oxy over tylox or vidodin post pca, FOLLOWED UP from hyde park
PPLPMDL0080000001	Akron	OH	44304	6/7/2000	Want to gett OxyContin into the Pixas machine. Ken wants to do the dinner program in the evening at Jillians.
PPLPMDL0080000001	Akron	OH	44304	6/7/2000	CE Program and coupons. Will order the 160's
PPLPMDL0080000001	Akron	OH	44307	6/7/2000	Busy this time of year. Suzanne handles all of the pain. Would also be interested in evening program with Bill Wagley at Jillians.
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	Excited about palladone. Wants to know the latest. Took tapes and brochures green pain book and convention info.
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Akron	OH	44310	6/7/2000	not using oxy unless total hip or knee. use pi to compare vicodin their drug of choice for post op. also got into blood levels and abuse.
PPLPMDL0080000001	Lakewood	OH	44107	6/7/2000	lunch he said he routinely writes Vicodin and uses OxyContin for the patients who have a low threshold of pain. He said for no other reason than thats what he was trained on and thats what he is comfortable with. Went over onset to show not much difference. Went over delivery to show smother drug. went over potency to show similar drug. Went over conveniences for the patient. Went over side effects. He said he just wrote it yesterday for a spinal procedure. He agreed to use it more
PPLPMDL0080000001	Akron	OH	44307	6/7/2000	using oxy over tylox or vidodin post pca, FOLLOWED UP from hyde park
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	using at VA rotat.
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Akron	OH	44302	6/7/2000	Ask if we can change the standing orders to Senekot-S. Invite to speaker program.
PPLPMDL0080000001	Westlake	OH	44145	6/7/2000	he quickly stopped in for lunch. Went over delivery and why OxyContin is a great choice post op then quickly showed potency and conversions with Vicodin
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2000	chiro is on agenda to go to next p&t commtee mgt;lunch in dept follow up when in hosp to make sure it's in pyxis
PPLPMDL0080000001	Cleveland	OH	44132	6/7/2000	Tried again to schedule time to see them. Talked with nurse about the advantages of using Oxy. Left Senekot basket.
PPLPMDL0080000001	Akron	OH	44310	6/7/2000	not using oxy unless total hip or knee. use pi to compare vicodin their drug of choice for post op. also got into blood levels and abuse.
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/7/2000	doctor has begun to use more oxycotin, he says he used it himself and he likes how it works, follow up with him
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or,ortho using more oxy mosly outpatient uses 30cc of bupri for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44106	6/8/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/8/2000	introd chiro to him says he cant help
PPLPMDL0080000001	Akron	OH	44333	6/8/2000	vicodin is being used for acute pain or pain that is only going to last 10 days to 2 weeks. May even give a refill then is considering oxycotin for more chronic pain that is not being controlled on vicodin.
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or,ortho using more oxy mosly outpatient uses 30cc of bupri for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44109	6/8/2000	doctor does most of the spine work in the ortho group. he says he uses alot of oxy, says usually he allows the residents to write it.
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follow up on status
PPLPMDL0080000001	Cleveland	OH	44109	6/8/2000	attended lunch, he is the biggest writer in this dept. he does spine and trauma cases, writes alot of short acting agents, spoke of oxy and imed onset, he said he would use it. follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or,ortho using more oxy mosly outpatient uses 30cc of bupri for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or,ortho using more oxy mosly outpatient uses 30cc of bupri for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44106	6/8/2000	6/8- seems very easy going- said has seen used -oxy- find out where and when for him and addit. issues
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or,ortho using more oxy mosly outpatient uses 30cc of bupri for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follow up on status
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follow up on status
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follow up on status
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	SA over oxy issues- habit, c2

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PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follw up on status
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or;ortho using more oxy mosly outpatient uses 30cc of bupr for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44109	6/8/2000	good lunch, oxy call. need to find or and lounge.
PPLPMDL0080000001	Cleveland	OH	44102	6/8/2000	working on stocking the 160
PPLPMDL0080000001	Cleveland	OH	44109	6/8/2000	temp pharmacist, need to talk to rod, temp sais will stock 160mg
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44333	6/8/2000	work on asking how many patients does he still have on vicodin now? He still has a lot of patients taking a couple of vicodin a day. Said using more oxycontin, switching from vicodin but not until taking 6 vicodin a day.
PPLPMDL0080000001	Akron	OH	44333	6/8/2000	mentioned that he is having trouble getting uni dur and it maybe coming off the market. Using uniphyl after serevent because better side effect profile when get above 10 then get alot of gi problems. also use for people that have trouble with their diaphragm.
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or;ortho using more oxy mosly outpatient uses 30cc of bupr for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follw up on status
PPLPMDL0080000001	Akron	OH	44333	6/8/2000	oxycontin is being used for more severe pain after vicodin or percocet. Using 10mg and 20mg. She is very conservative.
PPLPMDL0080000001	Cleveland	OH	44106	6/8/2000	has he used pel cards and discuss speaking engagements committed to using cards last time /;may follow me to don's pomroy house and is very happy he's got some speaking engagements;hardly does high volume blocks
PPLPMDL0080000001	Cleveland	OH	44104	6/8/2000	doctor is hard to sell, continue to sell him, says he is using oxy in chronic pain, get him down to a specific pts. follow up
PPLPMDL0080000001	Cleveland	OH	44106	6/8/2000	- can see at westlake lunches- do w/jeff
PPLPMDL0080000001	Cleveland	OH	44109	6/8/2000	good call with doctor, talked about where to use oxy, he said he thought that it took hours for oxy to start working, showed him sunshine study that showed oxy onset in 47 minutes. said he was surprised and would use more oxy. follow up.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	went over chior wht her and gave her chart inter will use when avail
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	lunch with dept didnt know highest dose of oxy and conv to oxy form 2 percs every 4hrs thought it was 20mg;not chiro samples yet need to follw up on status
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2000	bagels in or;ortho using more oxy mosly outpatient uses 30cc of bupr for knees in local infiltration will swtch to chiro needs more samples
PPLPMDL0080000001	Cleveland	OH	44115	6/8/2000	doctor did not know if he used the cards, says lisa and karen are responsible for them, he says that he is using more oxy post op now. follow up.
PPLPMDL0080000001	Beachwood	OH	44122	6/8/2000	she is now using more oxy. she wrote it for pt who was having low back pain adn was previously on short acting. follow up
PPLPMDL0080000001	Barberton	OH	44203	6/8/2000	talked about 160mg tablets and a patient that was on a 160mg and 80mg tabs q12h. Big on titrating but balancing the side effects. Is going to q8h before titrating up to the next q12h dose. Also said that alot of patch patients are changing the patch every 48 hours.
PPLPMDL0080000001	Cleveland	OH	44104	6/8/2000	Doctor has not yet used oxy card, he says he is waiting to use them when pt needs titrated up on oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/8/2000	6/5 SA over oxy issues- habit, c2, good info on use- says is now trying to get everyone to oxy when they come in on SA or nsaid- says 60% of pts ref. to him do. will only titr for 2 wks or so though- maybe 2 titr. need to find out max comf dose and not higher- other than passing over to PC- he says passes over maj of pain pts to them- 80% or so- not comf with going to high- and they are so good at working with it- just switched over a oxy pt to methad purely do to cost- pt was paying 240/mth now only 2. pt on 90mg meth = @60 oxy- shouldnt be that high- get cost and pap prog- potency compar- atc tyl and perc only 30mgq12-
PPLPMDL0080000001	Akron	OH	44333	6/8/2000	using for post op pain, using both 10mg for older patients and 20mg tabs q12h for younger patient. Prompt onset of action with 12 hours of pain control. Patients sleep through the night along with less frequent dosing. Acl's are the main areas that he is using oxycontin on.
PPLPMDL0080000001	Bedford	OH	44146	6/9/2000	just added oxy to formualy and will submitt for chirocaine using on inter and axillary blocks
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	quick hit through the window he said he now likes both OxyContin and Uniphyl and is writing lots of both. He joked and said I must be making a good bonus check
PPLPMDL0080000001	Cleveland	OH	44113	6/9/2000	see if he'll use pcs cards
PPLPMDL0080000001	Westlake	OH	44145	6/9/2000	he wanted 2 more patient starters because he has 2 more patients in mind to put on OxyConin as a trial
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	has big complaints ab out being c2 and not phoning inl. tried to turn into positives.
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	went over why he should write Oxy Contin for acute instead of Vicodin. Went over OxyIR for acute to get him to try OxyCodone for acute and maybe get him in the habit until I can get him to OxyContin for acute . He liked the idea and said he will give it a try
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	he said he has recently started to write a lot more Uniphyl since hardly no on else samples
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44102	6/9/2000	not a very big target, he does write some opiods, talked about advantages of oxy and use in chronic pain. follow up
PPLPMDL0080000001	Bedford	OH	44146	6/9/2000	just added xoy to formualy and will submitt for chirocaine using on inter and axillary blocks
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	6/8 SA over oxy issues- habit, c2- fu on books left and programs
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44113	6/9/2000	see how many oxy she has used latley
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	would support r.payne or levy as speakers
PPLPMDL0080000001	Cleveland	OH	44128	6/9/2000	he has put one pat on the psp.complained of constipation so i went over the bowel protocol and talked about how vic may not have been hitting receptor sites and why it was not that effective with patients pain.now oxy is getting good activity.pain is better but getting some opiod se.aggressive treatment with senokot
PPLPMDL0080000001	Cleveland	OH	44102	6/9/2000	doctor has written more oxy since the last time i talked to him, still has issue with the class 2 label of oxy, told him this is no big deal, keep working on him. follow up.
PPLPMDL0080000001	Beachwood	OH	44122	6/9/2000	Had lunch with Pam Tropiano. I gave her another talk for NCS in Eastlake. Pam is not running the hospice. She is running the home care and working closely with the nursing home. I set up an in-service in August for the home care people. Will need to set up an in-service with hospice through Jenny. Pam is starting a large initiative with pain management at Montfiore. li am trying to do what I can to help.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	6/9/2000	I set up a lunch for the nurses. I did it on a day when Dr. Verma will be there. He is an oncologist from Lakewood who comes over to Cleveland Heights. Mary Jo said Dr. Streeter just put a hospice pt. on Oxycontin. I saw Dr. Streeter briefly. I left her 3 more PSP cards. Will check back next week to verify use.
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Bedford	OH	44146	6/9/2000	just added xoy to formualy and will submitt for chirocaine using on inter and axillary blocks
PPLPMDL0080000001	Westlake	OH	44145	6/9/2000	he said they carry 80mgs but have not had any scripts for it so they do not need 160mgs
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44113	6/9/2000	spoke with dave and does not stock 80mg, so will not stock 160mg
PPLPMDL0080000001	Cleveland	OH	44109	6/9/2000	working on setting up breakfast
PPLPMDL0080000001	Cleveland	OH	44111	6/9/2000	oxy call
PPLPMDL0080000001	Mayfield Village	OH	44143	6/9/2000	Met with Eric. He said oxycontin is still moving very well. He said that Western Reserve likes our products due to the large rebates we give them. Eric is the one who does the ordering of the opiods. I told him that Oxycontin 160mg will be available on his contract beginning July 1. He will order it.
PPLPMDL0080000001	Akron	OH	44333	6/9/2000	not seeing enough of the 80mg tabs to bring in the 160mg tabs.
PPLPMDL0080000001	Akron	OH	44333	6/9/2000	Surgical lounge talked to crevino, beel, reilly and bear.
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PPLPMDL0080000001	Akron	OH	44307	6/9/2000	Educate on time principles.
PPLPMDL0080000001	Akron	OH	44308	6/9/2000	Mo Wants to do a speaker program and i set up two lunches. Set up Em program Aug 23 Evening.
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	he said he has really increased his OxyContin usage and now trusts its results for chronic patients. He wanted more Uniphyl samples and said he uses it often.
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	goofy, writing a little oxy, need constant reminder.
PPLPMDL0080000001	Akron	OH	44304	6/9/2000	Em Dr. Scheduled two lunches for future. Also told him that I want to do a speakea program for EM's he loves it. Call him and set it up. Call again Monday about Aug 23 evening program.
PPLPMDL0080000001	Cleveland	OH	44111	6/9/2000	saw in fairview er, he says he does not write alot of oxy bc it is for chronic pain, he sees more acute, explained how oxy can be used in acute, said he would consider.
PPLPMDL0080000001	Cleveland	OH	44102	6/9/2000	doctor says he recently wrote for oxy for a cancer pt, he says he only uses it in cancer and severe chronic pain. need to find out where he uses short acting
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	quick hit through the window big Percocet and Vicodin writer but starting to experiment with OxyContin
PPLPMDL0080000001	Lakewood	OH	44107	6/9/2000	attack Duragesic and Vicodin. He keeps saying that he is using OxyContin but he has really cut back
PPLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2- 6/9 helping homsi on morph study- just got publ in ? on hydromorph review article

PLPMDL0080000001	Brooklyn	OH	44144	6/9/2000	jennifer let me talk to doctor thru window, says he has used some oxy for post op but primarily uses it in the chronic pain setting. follow up.
PLPMDL0080000001	Akron	OH	44304	6/9/2000	time principles, pushing higher doses and not going to q8
PLPMDL0080000001	Cleveland Hts.	OH	44118	6/9/2000	Gave Dr. Streeter 3 more PSP cards. She is using them. She just placed a hospice pt. on Oxycontin.
PLPMDL0080000001	Lakewood	OH	44107	6/9/2000	quick hit through the window he said he uses Oxycontin after Vicodin showed potency conversions. Go after Vicodin. Show studies vs. Theodur
PLPMDL0080000001	Cleveland	OH	44195	6/9/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Akron	OH	44302	6/9/2000	Gave info on Osteo arthritis. They are afraid to titrate. Gave her Blue cassette tape. Long term chronic care book.
PLPMDL0080000001	Cleveland	OH	44195	6/9/2000	very interesting fellows conf- he is very critical of them-- very demanding
PLPMDL0080000001	Lakewood	OH	44107	6/9/2000	he said he will be curious to watch Dr. Diamantis' study and will write some to monitor it as well
PLPMDL0080000001	Akron	OH	44333	6/9/2000	what is chronic pain vs acute pain. using more on the elderly patients with bad OA or vertebral fractures. One patient was an 85 year old patient that he started on 10mg q12h and then titrated to 20mg q12h. Still has a lot of patients on vicodin chronically. Chronic is pain of duration after 6 weeks.
PLPMDL0080000001	Akron	OH	44303	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44310	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44310	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44240	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44309	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44307	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast. Set up program with Fenton And Jack.
PLPMDL0080000001	Akron	OH	44310	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Akron	OH	44310	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Cleveland	OH	44128	6/9/2000	he admitted that he is not using alot of duragesic but did define the differences between the two meds.he has a dose that he gets to and then switches to durag.either 60 or 80.talked about average dosing and how to titrate and how to stay with oxy.stretched him out with his use.need to assure him that the kinds of patients that he is seeing would be the same kink of pat that goes to a pain clinic and they are typically on higher dose.
PLPMDL0080000001	Akron	OH	44302	6/9/2000	Around the clock dose/titrating 25%-50%/Time principles, OxyIR/OxyFast.
PLPMDL0080000001	Cleveland	OH	44111	6/9/2000	doctor says pt he switched back to oxy is doing well, asked him about dose and he said it was 60mgq12h, which is less than what his conversion should be, follow up
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Akron	OH	44333	6/9/2000	after i talked to him last time, he put two post op patients, both knee scopes on oxycontin using the 10mg tabs start out 2 10mg tabs and they both got nauseated and vomited for 6 hours could not get oxycodone out of the system. Discussed only starting out with 1 10mg tab q12 for knee scopes and then go from there.
PLPMDL0080000001	Akron	OH	44333	6/9/2000	Has two rotator cuff repairs today that he said he is going to use oxycontin post op 2-3 10mg tabs q12h. Has seen some nausea but is not giving up on it said would continue to use on rotator cuff repairs.
PLPMDL0080000001	Akron	OH	44333	6/9/2000	has a procedure on a lady's eyelids and said would use 10mg tabs every 8-12 hours.
PLPMDL0080000001	Lakewood	OH	44107	6/9/2000	lunch. He said he will just use OxyContin the next two weeks to give it another fair shot He will give 2 10mg q12h to start. Gave him 5 patient starters to entice him to do this trial
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Akron	OH	44333	6/9/2000	mentioned a patient with a vertebral fracture as putting on oxycontin, gives 10mg q12h and can take 1-2 q12h. He said he put a couple of more patients on but after vicodin or have been on vicodin for at least 4 weeks.
PLPMDL0080000001	Fairlawn	OH	44333	6/9/2000	Thinks oxycontin is a little more potent than vicodin.
PLPMDL0080000001	Cleveland	OH	44125	6/9/2000	using 20mg and 40mg q12h of oxycontin for foot and ankle procedure. Using more for the mosre painful procedures or invasive ones. Vicodin is still being used for more routine. Feels oxycontin is a little stronger than vicodin because it is longer acting.
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	he is very conservative with his chronic pain pateints.he does enough surgery to keep a presence.likes to give only 10 mg every 12 hours.talked about dosing and how to make equiv to vic and sometimes he gives short acting meds q12 because he is afraid.went over addiction and tolerance and tried to get him to wirtle the 10mg 1-2 q12.
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Akron	OH	44333	6/9/2000	Dr Reilly is using oxycontin in place of vicodin where the patient would normally have to take 1 or 2 vicodin every 4-6 hours. For children he says that he is using tylenol/codeine or for smaller cases and then for carpel tuneel he only gives them darvocet. showed the conversion factors to codeine and showed that only need 10mg q12h of oxycontin vs 30mg of codeine every 6 hours. But still going to use codeine and darvocet because he says that oxycontin controls pain better in more severe cases.
PLPMDL0080000001	Akron	OH	44333	6/9/2000	patient that he converted to oxycontin from vicodin and was on 20mg q12. Found out that that patient wanted to take more often than 20mg q12h and also wanted his vicodin back and he gave the patient vicodin back. He is not comfortable going higher than 20mg q12h. Also patient was on darvocet for breakthrough pain.
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Warrensville Hts	OH	44122	6/9/2000	using oxy post oper mostly 20mg suggested rxing 10's for hernia 1-2 q12
PLPMDL0080000001	Beachwood	OH	44122	6/12/2000	doctor is writing more oxy, taked with pa, he says they are using it post op but not in chronic or acute pain. follow up
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin.
PLPMDL0080000001	Euclid	OH	44132	6/12/2000	Still has trouble with the pts families when prescribing Oxy. Likes Uni but knows most pts end up on generic theo.
PLPMDL0080000001	Barberton	OH	44203	6/12/2000	folllwing up on hyde park, says has written a couple post op scripts for oxy
PLPMDL0080000001	Barberton	OH	44203	6/12/2000	folllwing up on last lunch,hasn't written for oxy, forgot. went over benefits again.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d- using right after nsaid- step appr
PLPMDL0080000001	Beachwood	OH	44122	6/12/2000	doctor says he used the oxy cards, he said he used them in the post op setting, he said he would not consider giving oxy to acute pain. follow up
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Spoke with Janet Raber the R.N. she sets up the education there. I gave the info to lay the foundation for prescribing opioids. Left her tapes, info on not losing your lisencc, doumentation kits, Jacho conversion guides. I scheduled alunch.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d- 160 dose would use ha 1 pt now
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Ask him to use OxyContin where ever he uses Duragesic and Percocet.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Ask him to use OxyContin where ever he uses Duragesic and MScontin and wHAT DOES HE USE IT FOR?
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Spoke with him about doumentation and conversion. Feels comfortable prescribing opioids. Also feels like dr.'s that she has been to ignore and are insensitive to her pain. Discussed doumentation and what to do with patients to treat pain and avoid losing your license.
PLPMDL0080000001	Shaker Hts	OH	44122	6/12/2000	talked to doctor again about psp cards and oxy, he seems to be getting a little miffed, come back in 2 weeks and follow up
PLPMDL0080000001	Barberton	OH	44203	6/12/2000	folllwing up on last lunch, used a couple of pei cards, still has 3. going for higher doses.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d 6/12- gave cd rms rap and spanos- f/u
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d- says spends most of time at s.green- didnt want to talk too much
PLPMDL0080000001	Beachwood	OH	44122	6/12/2000	follow up to last week, took he pt info on opioids, also took her some senokot. says she is now using oxy instead of short actings. follow up
PLPMDL0080000001	Parma	OH	44134	6/12/2000	Staff in-service on basic pain management Did first in a series of in-services on pain management. This was on the basics. This is to prepare them for the JCAHO survey in 2001.
PLPMDL0080000001	Parma	OH	44134	6/12/2000	Staff in-service on basic pain management First in a series of in-services.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Cleveland	OH	44122	6/12/2000	talked to doctor at sample closet, oxy is his first choice for pain meds post op. follow up, he is moving out of building soon
PLPMDL0080000001	Beachwood	OH	44122	6/12/2000	saw doctor in surgery center, says he doesnt do as many surgeries, but will use oxy, follow up
PLPMDL0080000001	Barberton	OH	44203	6/12/2000	folllwing up on last lunch, used a couple of pei cards, still has 3. going for higher doses.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Ask him to use OxyContin where ever he uses Duragesic and Percocet.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Barberton	OH	44203	6/12/2000	folllwing up on last lunch, used a couple of pei cards, still has 3. going for higher doses.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues,

PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues,
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Akron	OH	44319	6/12/2000	Dr Wu is writing alot of vicodin
PLPMDL0080000001	Akron	OH	44304	6/12/2000	He is in charge of all samples. Feels comfortable prescribing opioids. Also feels like dr.'s that she has been to ignore and are insensitive to her pain. Discussed documentation and what to do with patients to treat pain and avoid losing your license.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Went to the infectious disease dept and left aids study.
PLPMDL0080000001	Akron	OH	44310	6/12/2000	S2 rebate, 160 mg, MS Contin rebate..
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Study on Aids and blue tape. Documentation kits. Take brochures. Left the brochure on Oxycontin/Oxyir/Oxyfast.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left Post-op Study and Green pain book.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Appreciate all my help, Angela is now taking over Tom's position. Left information and study for osteoarthritis and Senekot/S brochure. Next time take CEU books on Uniphyl.
PLPMDL0080000001	Cleveland	OH	44106	6/12/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Spoke with janet raber. gave her all the info to set the foundation for prescribing opioids. set up alunch.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	What does he use McContin and Duragesic for? Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left osteoarthritis study/Roth, and senekot info.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	#-month supply of oxycontin for Willy Johnson. They were very happy. I will take them Jcabo info the next time and prices. Left brochures and studies on OsteoArthritis. Spoke with Angela she wants more free PSP cards.
PLPMDL0080000001	Cleveland Hts	OH	44118	6/12/2000	Has use 2-3 10mg post-op with success. Likes to titrate better with Oxy than writing another med for breakthru. Still wants speaker for the black phsicians group
PLPMDL0080000001	Cleveland	OH	44132	6/12/2000	Tried again to schedule in-service with urses. Spoke to Dr about using PSP cards to titrate pts. He said he would ID 5 pts to titrate. Deliver cards.
PLPMDL0080000001	Akron	OH	44304	6/12/2000	Left post-op study and brochure. Will leave a note next time and say 12hr Percocet/12hr Vicodin. Maybe that will catch his eye. Talk price of percocet/vicodin with oxyIR. Immediate release 5mg.
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	6/12- big ball fan- 2 KIDS B9 G4- LIVES IN MENTOR, COACHED HOCKEY FIRST TIME 14-4, BIG FISHING- HAS BOAT- WALLEYE AND PERCH, says cant remember who makes what drug and doesnt care- much bigger issues with one and following approp. protocols. Does research 3 days/wk- basic science - has isolated a protein? gene? rel to tumor growth/response- alot of Q about addict. and street value- well aware of oxy less abuse- and built in documentation- says sees one guy every 2 wks. on high dose oxy 160td? f/u on 160tab and documentation- no weekend phone ins w/oxy
PLPMDL0080000001	Cleveland	OH	44127	6/13/2000	doctor just wrote a script for oxy for post op pt who was on vicodin but she switched her to oxy for convenience, the pt is doing well, she is saving the oxy card for someone who does not have insurance.
PLPMDL0080000001	Beachwood	OH	44122	6/13/2000	doctor has tried oxy several times, has had some trouble with naseu, told him to use an antiemetic and also to use senokot, follow up
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Left info, invited to the lecture program. Front girl says they do not prescribe alot of pain meds. Most of them are prescribed when the patient is in the hospital.
PLPMDL0080000001	Akron	OH	44309	6/13/2000	definitely interested in chiro for plexus blocks, intercostal blocks, axillary but says pharmacy gets final say. will be presented at formulary meeting in july
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Barberton	OH	44203	6/13/2000	Discussed the 160mg tabs. Said that will go to oxycontin normally after taking 6 vicodin a day, and if not tolerating vicodin or percocet then will even go to oxycontin earlier. She will leave oxycontin when patients have trouble swallowing or having cognitive problems confusion or disoriented. Said happens only to small portion of patients. Converts 40mgs a day of oxycontin to 25umg patch and to morphine goes 1.5 to 1. Said Susan Nesbitt goes 1 to 1 conversion.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	get hours and see if he will come to Speaker program. Ask if he wants to do a study. Check on PSP Program.
PLPMDL0080000001	Akron	OH	44304	6/13/2000	would use for axillary blocks, says ray is the one to see for labor
PLPMDL0080000001	Akron	OH	44302	6/13/2000	Bring him some laxative samples. Patient information on opioids, and studies. They will call to set up a lunch.
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	oxy dose , addiction issues, uniph q/d still no comm. on where she is going
PLPMDL0080000001	Cleveland	OH	44105	6/13/2000	trying to get doctor to see that oxy is the same potency as hydrocodone, she said she would evaluate it in her chronic pain pts like low back and also oa. follow up
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires. Need more pens, pads, etc... They can always use more uniphyl..
PLPMDL0080000001	Euclid	OH	44119	6/13/2000	Has been using Oxy with good success. Believes that his patients are doing better than on short acting. Still has room for growth.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Info for long term/elderly/obese,
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Check on PSP Program.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Dropped off Uniphyl light and martin and pak study, note pads, pens, telephone message pads, and patient questionnaires. They want marketing pens and sticky notes.
PLPMDL0080000001	Akron	OH	44304	6/13/2000	chief of anesthesia. interested in chiro but says cost is probably going to stop it. doesn know that bobinski and jeannaire like ti thought, need to pull through supporters
PLPMDL0080000001	Akron	OH	44309	6/13/2000	definitely interested in chiro for plexus blocks, intercostal blocks, axillary but says pharmacy gets final say. will be presented at formulary meeting in july
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Get hours and see if he will come to the speaker program. Check on PSP Program.
PLPMDL0080000001	Shaker Hts	OH	44122	6/13/2000	lunch with doctor, he is using more oxy, says he uses the short acting agents for pts who are not on atc therapy, he is using oxy for atc, said he just put a pt on oxy today who was 400lbs and her knees were shot. follow up, he would probable be a vary good speaker.
PLPMDL0080000001	Parma	OH	44134	6/13/2000	Staff in-service on basic pain management
PLPMDL0080000001	Beachwood	OH	44122	6/13/2000	doctors number 1 drug post op is now oxycontin, he likes it bc it works well and he has less call backs, follow up
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Left pamphlets discussing opioids and addiction.
PLPMDL0080000001	Akron	OH	44240	6/13/2000	Confirmed tomorrows lunch.
PLPMDL0080000001	Akron	OH	44307	6/13/2000	Bring him some laxative samples. Patient information on opioids, and studies. They will call me about doing a lunch.
PLPMDL0080000001	Akron	OH	44309	6/13/2000	definitely interested in chiro for plexus blocks, intercostal blocks, axillary but says pharmacy gets final say. will be presented at formulary meeting in july
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Left pamphlets discussing opioids and addiction.
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Cleveland	OH	44120	6/13/2000	stock 10,20 and 40, no 80mg
PLPMDL0080000001	Cleveland	OH	44102	6/13/2000	working on stocking 160mg
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	oxyc update-dosing/titr.
PLPMDL0080000001	Barberton	OH	44203	6/13/2000	Dr Connelly and Mary Jo Huckabone.
PLPMDL0080000001	Barberton	OH	44203	6/13/2000	follow up on 160mg stocking. 160mg tabs in stock
PLPMDL0080000001	Akron	OH	44303	6/13/2000	rebate and uniphyl CE program. 160 mg is in.
PLPMDL0080000001	Akron	OH	44307	6/13/2000	ill order 160's when they get a call for it.
PLPMDL0080000001	Tallmadge	OH	44278	6/13/2000	Mike. He has the 160 mg for Acme and thompson Drug.
PLPMDL0080000001	Akron	OH	44309	6/13/2000	Told Claudia @ St. Thomas about Aug 24, lunch ceu program. Make sure that I gave her the correct date.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Check on PSP Program.
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	oxy dose , addiction issues, uniph q/d
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Check on PSP Program.
PLPMDL0080000001	Cleveland	OH	44127	6/13/2000	using oxy in alot of different areas, says that he likes oxy bc it is very smooth delivery system, follow up with pt literature.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	Thinks that everyone is going to be in an uproar when darvocet comes off standing orders from the hospital pharmacy for post-op. He thinks that oxycontin is potent. Left a conversion card. Take a post-op reprint. Invited him to hyde park. Has another obligation. Left post-op study and combo brochure.
PLPMDL0080000001	Akron	OH	44310	6/13/2000	intrested in chiro for block center. will sit in on formular meeting in july and present it. scheduled lunch to follow up 2 days later
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	using quite a bit- no issues she says, would use 160tabs if nec. but shy about going that high- would prob add adj first- "opi sparing"
PLPMDL0080000001	Barberton	OH	44203	6/13/2000	He has most of his procedures have standing orders and the majority are vicodin or darvocet. If it works why change. He said will use oxycontin on hernia cases, he is using the 20mg q12h post op.
PLPMDL0080000001	Akron	OH	44319	6/13/2000	He is reserving oxycontin, long acting until after patients are taking vicodin for a while. Concern is that patients like it and keep coming back for it. Abuse and potency is issue. Need to ask how long normally on opioids and duration of first prescription?
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Cleveland	OH	44106	6/13/2000	equianalg-titr-bt- vs SA/v/t3
PLPMDL0080000001	Clinton	OH	44319	6/13/2000	caught Dr briefly and he said he uses vicodin for acute pain and oxycontin is for more severe chronic pain and he does not treat alot of chronic pain.
PLPMDL0080000001	Cleveland	OH	44109	6/13/2000	talked about the 10 tips for proper opioid use, wants another copy, take to her on thurs. follow up
PLPMDL0080000001	Akron	OH	44303	6/13/2000	He gave me back 6 OxyContin cards and kept 2. He is prescribing he wants me to get credit. He loves the food. Osteoarthritis, combo chart.
PLPMDL0080000001	Lakewood	OH	44107	6/14/2000	at first was not inter in chiro but probed to uncover that he does labor epidurals and would like to use chiro for that:wants to try need to speak to kate green pharm for approval of trial
PLPMDL0080000001	Akron	OH	44308	6/14/2000	Discussed patients diseases.
PLPMDL0080000001	Beachwood	OH	44122	6/14/2000	continuing to use oxy post op, says he is trying to rember to take script pad from office with him to hillcrest
PLPMDL0080000001	Cleveland	OH	44111	6/14/2000	find out where they have used chirocaine and how they like it verses ropi and when will it go to P&T;has used 6 times so far



PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Cleveland	OH	44195	6/14/2000	oxy dose , addiction issues, - mary says no issues- using
PPLPMDL0080000001	Akron	OH	44311	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Akron	OH	44310	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Akron	OH	44310	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Westlake	OH	44145	6/14/2000	lunch hs said he is mostly writing OxyContin. He talked about a patient who didn't do well on Oxy tried a few other meds then came back to Oxy and is doing fine
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Akron	OH	44311	6/14/2000	Pelvic Reconstruction. Invited him to The Hyde Park speaker program and showed him post-op study and brochure with the pills. W & TH am surgery. M,T,F in office. Take him Senekot-S samples. He samples laxatives. Will use Oxycontin and will come to speaker program, bringing Dr. Nash Ob/Gyn infertility specialist. Positive results with patients.
PPLPMDL0080000001	Lakewood	OH	44107	6/14/2000	does not do regional anest at surgery center does local infiltration with bupri and 10cc's does not see need for chiro even though there is a concern of intrav injection;thks there is a place at hsp;not director anymore it's Dr. Franzeck;
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	find out where they have used chirocaine and how they like it verses ropi and when will it go to P&T
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Beachwood	OH	44122	6/14/2000	only at this office one day a week, uses oxy, primarily in davids territory.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Beachwood	OH	44122	6/14/2000	doctor has not used sample card, I think he forgot, said he will use it today, follow up tom.
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	very anxios to try chiro in place of bupri have not used ropi
PPLPMDL0080000001	Akron	OH	44320	6/14/2000	not using oxycontin immediately post op. Vicodin is being immediate post op and then follow up in office he will give them oxycontin .
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	very anxios to try chiro in place of bupri have not used ropi
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	find out where they have used chirocaine and how they like it verses ropi and when will it go to P&T
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	find out where they have used chirocaine and how they like it verses ropi and when will it go to P&T
PPLPMDL0080000001	Beachwood	OH	44122	6/14/2000	talked to doctor about post op use of oxy, he says he has used it since the last time i talked to him, did see some naseau, told him it would go away and to coninue use. follow up
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	very anxios to try chiro in place of bupri have not used ropi
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues,
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Akron	OH	44240	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Barberton	OH	44203	6/14/2000	Vicodin is being used for the majority of post op patients and even for chronic pain. Views oxycontin as being stronger and concerned about no refill.
PPLPMDL0080000001	Akron	OH	44311	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues,
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44195	6/14/2000	oxy dose , addiction issues, - mary says no issues- using
PPLPMDL0080000001	Rocky River	OH	44116	6/14/2000	he said they are not doing much with the OxyContin higher doses but they are moving 10 and 20s]
PPLPMDL0080000001	Lakewood	OH	44107	6/14/2000	meet ans and introduce chirocaine and see if they want to try
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	find out where they have used chirocaine and how they like it verses ropi and when will it go to P&T
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	very anxios to try chiro in place of bupri have not used ropi
PPLPMDL0080000001	Westlake	OH	44145	6/14/2000	they said OxyContin is picking up a lot but just 10 and 20s
PPLPMDL0080000001	Cleveland	OH	44109	6/14/2000	tried to see dr eppig to follow up
PPLPMDL0080000001	Cleveland	OH	44122	6/14/2000	oxy call
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Akron	OH	44312	6/14/2000	talked to nurses at rehab office.
PPLPMDL0080000001	Akron	OH	44312	6/14/2000	oxycontin 160mg tab said would bing in.
PPLPMDL0080000001	Fairlawn	OH	44333	6/14/2000	oxycontin 20mg and 40mg. Senekot-s, concerned about patients becoming tolerant to senokot viewed as stimulant.
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	coupponed products on shelf, left samples and product line sheet. Uniphyl ceu and rebate.
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	coupponed products on shelf, left samples and product line sheet. Uniphyl ceu and rebate.
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	coupponed products on shelf, left samples and product line sheet. Uniphyl ceu and rebate.
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	coupponed products on shelf, left samples and product line sheet. Uniphyl ceu and rebate.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0080000001	Akron	OH	44304	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Tallmadge	OH	44278	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Cleveland	OH	44106	6/14/2000	new uh ch till10/00 open to speakers and to happy hrs in july/aug
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/14/2000	pei, pushed for earlier converts from vicodine
PPLPMDL0080000001	Westlake	OH	44145	6/14/2000	she stopped in for a quick minute but didn't eat. She said she uses a lot of OxyContin and has been trained well
PPLPMDL0080000001	South Euclid	OH	44121	6/14/2000	Discussed advantages over Percocet and which pt he will try Oxy in. Agreed to use it in breast reduction pt on Friday. Geauga hosp around 11 am Friday to remind him.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	chiro only for head and neck blocks . asked if you would take to pharmacy meeting says it wouldn't matter. they only use bupri and wouldn't get chiro even if wanted it
PPLPMDL0080000001	Westlake	OH	44145	6/14/2000	lunch he said he really hardly writes anything else but Oxycontin. He likes to use OxyIRL with it. He said he doesn 't get really high doses because they go to Cunningham
PPLPMDL0080000001	Cleveland	OH	44122	6/14/2000	has not yet used psp card I gave him, he said he is waiting to use it on someone that does not have insurance, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/14/2000	was not supposed to be in southpoint, but went in to see dr. webb, has begun using more oxy vs short acting agents. follow up
PPLPMDL0080000001	Barberton	OH	44203	6/15/2000	vicodin is his drug of choice, and said vicodin has less abuse potential. I referred to the JAMA as hydrocodone being the most abused but said most written just like darvocet and had the same situation. I just hit oxycontin q12h dosing with quick onset of action as benefit for some patients.
PPLPMDL0080000001	Akron	OH	44310	6/14/2000	Discussed patients diseases.
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2000	very anxios to try chiro in place of bupri have not used ropi
PPLPMDL0080000001	Uniontown	OH	44685	6/14/2000	Dr Hill said using mainly vicodin for acute pain. Most common is low back pain and gives orders for them to take 1 tab every 6 hours. She said the next low back pain patient will be put on oxycontin 10mg 1-2 tabs. Also said patients that have been on vicodin or tougher to switch to oxycontin.
PPLPMDL0080000001	Uniontown	OH	44685	6/14/2000	has used for some acute and chronic pain. More for chronic back pain, he said he is very conservative. Using 10mg and 20mg tabs.
PPLPMDL0080000001	Akron	OH	44333	6/14/2000	He give patients more of what they want. Keeps on vicodin or percocet longer before going on oxycontin and said if doing well he will not switch. If see them on oxycontin he will titrate up so he is need seeing the main benefit of q12h dosing to control pain better.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	still in parma on wed. afternoon only. needs helping with dosing and titrating opioids, likes to do blocks.
PPLPMDL0080000001	Cleveland	OH	44106	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0080000001	Akron	OH	44333	6/14/2000	concern about patients abusing opioids, he still thinks that the patch has the least abuse potential. He says he starts patients on oxycontin and titrates up but for patient preference he switches to the patch and said patients say controls the pain better. If pain seems to not be controlled and experience confusion then will also go to the patch. Started two new patients on oxycontin, 1 on 10mg and the other on 20mg. Did not give pain state but need to follow up and work on titrating these patients.
PPLPMDL0080000001	Parma	OH	44129	6/14/2000	still in parma on wed. afternoon only. needs helping with dosing and titrating opioids, likes to do blocks.
PPLPMDL0080000001	Rocky River	OH	44116	6/15/2000	he said there is a kidney stone patient that he will try OxyContin on this afternoon. He said he likes Uniphyl he knows theophylline works

PPLPMDL0800000001	Lakewood	OH	44107	6/15/2000	he said he is using OxyContin 10 and 20 mgs regularly. He said he uses Percocet for breakthrough if more medication is needed. He said Senokot has been very helpful for the majority of his patients
PPLPMDL0800000001	Akron	OH	44319	6/15/2000	Feels comfortable with using oxycotin for chronic pain after the short acting vicodin or percocet no longer are controlling the pain and the APAP level is getting too high. APAP toxicity is an issue.
PPLPMDL0800000001	Cleveland	OH	44113	6/15/2000	lunch call, doctor said he used oxy in post op recently and said that the pt was a total knee, the pt did well, said would continue to eval oxy. follow up.
PPLPMDL0800000001	Barberton	OH	44203	6/15/2000	using alot of oxy ir and roxicodone, likes oxycodone but uses more short acting than oxycotin. he has recently started using more of the patch, more pain control.
PPLPMDL0800000001	Cleveland	OH	44195	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0800000001	Cleveland	OH	44195	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v
	Cleveland	OH	44106	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v 6/14- FROM INDIA- ALL FAMILY IS IN STATES- M/D IN MARYLAND AND BROTHER IN CAL- BEEN AT UH 6YRS, BIG ON COMP ROLE GAMES-CMD AND CONQUER, MYST ETC- DOES SO ONLINE W/FRIENDS FROM ALL OVER THE COUNTRY- GOES BACK TO INDIA TO VISIT GRANDP EVERY COUPLE YRS. is going to do clinic, hospitalist, and moonlight at VA ER. Theo- reserved after leuks- said not true antiinfl- but f/u w/kidney on anti inflamm- properties- but how relative to leuks? and ster? says has switched from other theos to uniph to attempt to reduce jittery s.e. but didnt work- says some benefit to but more so in copd- mentioned some new data sugg. leuks stopping progression? looking into buying a dig. camera- pretty into it. 6/16- is going to buy camera- likes nikon? also says paperport scanner is good w/good software-presented kidney and lancet artic. w/david- said kidney is potent. interesting- will review and discuss- lancet was stronger because clinical info to show deterioration in asthma pt- fev- when theo taken off- said of kidney, that cant say for sure that incr. in cd8 and others in blood is due to w/d of theo- because is natural reaction to any change in function?
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44113	6/15/2000	lunch, doctor says he is using it mostly in chronic pain, said he used it post op and the pts did very well, he says the biggest obstacle is that he cant remember to use it. follow up
PPLPMDL0800000001	Beachwood	OH	44122	6/15/2000	talked with doctor and his nurse cheryl, they are moving to altman hospital in canton, find out whose territory it is in.
PPLPMDL0800000001	Cleveland	OH	44109	6/15/2000	doctor was in onc clinic, talked about oxy, says he sees alot of pts on it. he does not write alot of pain meds. no need to follow up
PPLPMDL0800000001	Norton	OH	44203	6/15/2000	oxycotin is placed after have been taking vicodin or percocet for a couple of weeks and taking around 6 pills a day.
PPLPMDL0800000001	Lakewood	OH	44107	6/15/2000	lunch is with Dr. Baig i She showed me a script of Uniphyl that she just wrote. She said since our last talk she has written Oxycontinj a couple of times to try it and watch the results
PPLPMDL0800000001	Cleveland	OH	44195	6/15/2000	oxy dose , addiction issues,
PPLPMDL0800000001	Cleveland	OH	44106	6/15/2000	Bill waghery in pharm pain managment program no idea in pham about pain
PPLPMDL0800000001	Cleveland	OH	44113	6/15/2000	follow up with Tom and see if chir form to P&T mgt has been filled out
PPLPMDL0800000001	Lakewood	OH	44107	6/15/2000	went over Ginsberg and advantages of OxyContin post op vs. Percocet
PPLPMDL0800000001	Cleveland	OH	44107	6/15/2000	he said they do not see the higher mg strengths of OxyCo ntin. The 10s and 20s are moving well though
PPLPMDL0800000001	Cleveland	OH	44106	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0800000001	Cleveland	OH	44106	6/15/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0800000001	Westlake	OH	44145	6/15/2000	MaryEllen agreed to let me bring in a speaker for Dec. if accepted by the board
PPLPMDL0800000001	Cleveland	OH	44109	6/15/2000	took patient assist forms, using oxy, talked to sue nurse and carrie pharmacist
PPLPMDL0800000001	Cleveland	OH	44106	6/15/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0800000001	Cleveland	OH	44195	6/15/2000	oxy dose , addiction issues,
PPLPMDL0800000001	Norton	OH	44203	6/15/2000	oxycotin 160mg tabs and senokot-s for induced costipation.
PPLPMDL0800000001	Barberton	OH	44203	6/15/2000	medical education dept.
	Twinsburg	OH	44087	6/15/2000	Spoke with Rob. He said that he has received notice from the Ohio Hospice Network that certain hospices will be using Oramorph. Rob said that if that is what the hospice will pay for, that is what they will use. Will try to set up a meeting for lunch with the Pharmacists.
PPLPMDL0800000001	Cleveland	OH	44103	6/15/2000	6/15-dr. stiggers came in for his pay ck- very nice guy- says no one should hurt- wrong to be in pain- undertreated- knows most wont treat- includ. phillips- big time golfer- almost every day- 10 handic.
PPLPMDL0800000001	Cleveland	OH	44109	6/15/2000	took her patient assist forms, she was vry thankful, says she has alot of indigent pts who could be on oxy, her nurse is sue, told them how to fill out the forms, follow up.
PPLPMDL0800000001	Norton	OH	44203	6/15/2000	abuse is still concern, working with initiating oxycotin for acute pain and converting chronic pain patients. Most common acute and chronic pain is low back but she said also presents the most difficult patient to treat.
PPLPMDL0800000001	Beachwood	OH	44122	6/15/2000	doctor says he has pts that can use the 160mg dose, he says he will put pts over to this dose, went up against duragesic and keeping pts on oxycotin. Karen said to stop back tom and set up appt.
PPLPMDL0800000001	Cleveland	OH	44115	6/15/2000	doctor is writing more oxy now since lunch, karen is the one who writes scripts, says lisa would know if docs used cards.
PPLPMDL0800000001	Cleveland	OH	44109	6/15/2000	doctor is using more oxy now bc it is less abusive, is still feeling alot of heat from columbus and from pts, says she will cont with oxy. follow up
	Akron	OH	44319	6/15/2000	talked about a female patient that has back pain, who he thinks is of arthritic origin that he put on 10mg q12h and was not enough, patient starting taking more often so he just titrated to 20mg q12h with oxy ir for breakthrough. Back pain is most common acute and chronic pain he sees. Acute pain is up to 6 weeks., and uses vicodin. uniphyl, is being used for nocturnal breathing problems, mentioned patient that said keeps waking up short of breath. senokot-s.
PPLPMDL0800000001	Barberton	OH	44203	6/15/2000	ask how he is explaining oxycotin to his patients and why he is not starting new patients on oxycotin for acute pain? He used the card on the lady with neuropathy, he said he used 40mg q12h and let her sleep better through the night. Did mention that oxycotin is expensive and if the patient does not have insurance. Most common is low back pain and he has a number of patients on vicodin. Talked about conversion, he said he has a couple in mind to switch to oxycotin and talked about him initiate oxycotin after NSAIDS.
PPLPMDL0800000001	Cleveland	OH	44106	6/16/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0800000001	Akron	OH	44319	6/15/2000	has not thought about oxycotin for acute pain, mentioned that he had leg pain and could of used oxycotin. Said is going through prior authorization for a patient that needs oxycotin and cigna wants him to use ms contin.
PPLPMDL0800000001	Cleveland	OH	44121	6/15/2000	Als has used on a couple of patients for acute back pain, started on 10mg q12h and will go from there. uniphyl, mentioned concern of agitation.
PPLPMDL0800000001	Akron	OH	44319	6/15/2000	Pt with spinal stenosis for pt assistance program. Also agreed to titrate another pt and use PSP card. Schedule appointment for follow up.
PPLPMDL0800000001	Akron	OH	44319	6/15/2000	Still going to oxycotin after patients have been on percocet or vicodin then will convert to oxycotin. She did say she has some patients taking oxycotin q8h instead of titrating to the higher dose. Some as needed use, to help patients sleep through the night or to carry on daily activities. uniphyl, for nocturnal problems, patients that are awakened in the middle of the night.
PPLPMDL0800000001	Richmond Hts	OH	44143	6/15/2000	Still combines oxy with the patch believes that the patch provides a good baseline. Try to discuss summer heat and pt weight issues. Maybe PSP cards to get him to titrate to higher doses.
PPLPMDL0800000001	Beachwood	OH	44122	6/15/2000	working on titration with doctor, he says he is now taking pts up to higher doses of oxy instead of switching to mscontin or duragesic. follow up.
PPLPMDL0800000001	Westlake	OH	44145	6/15/2000	quick hit as he passed through the hallway,, he said he just started a new patient on Oxycontin 10mg 1-2 q12h and gave her Senokot
PPLPMDL0800000001	Barberton	OH	44203	6/15/2000	concern with abuse i went over all the generic names of all the opioids and put vicodin and oxycotin are of equal potency, mg to mg conversion. He has patients on vicodin and he said will convert patients starting patients on 20mg q12h.
PPLPMDL0800000001	Westlake	OH	44145	6/16/2000	she asked about using OxyContin for kidney stones. Went over using OxyContin and dosing instead of Percocet
PPLPMDL0800000001	Mogadore	OH	44260	6/16/2000	Left note about the 160's and assymetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow! NO MONDAYS. T,W,TH,F.
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs;not using more than a 10mg
PPLPMDL0800000001	Mogadore	OH	44260	6/16/2000	Left note about the 160's and assymetric dosing. Scheduled a lunch. They now have 45-50 people for lunch. wow! NO WED. M,T,TH,F.
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	will not use pcs cards cause he already knows oxy works so no point in only giving 7 days;starting trying chiro and likes it only has ropi on his cart
PPLPMDL0800000001	Cleveland	OH	44106	6/16/2000	bt titr- equianalgesia- vs t3 -pc-t v- seems friendly was at UH/UP trial mtg- husb is dr
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs
PPLPMDL0800000001	Mogadore	OH	44260	6/16/2000	Left brochure, and note mentioning the 160's and assymetric dosing and that i scheduled a lunch. M,TH,F.
PPLPMDL0800000001	Lakewood	OH	44107	6/16/2000	he said he is giving Oxycontin a chance by writing it for all his patients for another week. So far no problems
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/16/2000	Discussed Hillcrest Rx pad mess. is still using Oxy. Wants me to stop in Monday afternoon to further discuss.
PPLPMDL0800000001	Cleveland	OH	44106	6/16/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs;will be staying on as attending and using oxy alot in vascular
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs
PPLPMDL0800000001	Cleveland	OH	44122	6/16/2000	doctor says he wants to use oxy but that he did not know how much and how to write it, explained to him how to write and he wrote it down, asked for his next surgery and he said yes. follow up
PPLPMDL0800000001	Rocky River	OH	44116	6/16/2000	he has several patients on higher strengths of OxyContin and uses mostly 40s and a fair amount of 80s. He said to check Kam's Corner Medic and N. Olmstead Drug Mart if they have OxyContin 160s yet
PPLPMDL0800000001	Beachwood	OH	44122	6/16/2000	has used oxy, he says it works well, but again his pts are not in much pain so they do not need alot of medds. follow up
PPLPMDL0800000001	Cleveland	OH	44122	6/16/2000	has used one psp card, took him in pt info and senokot. follow up
PPLPMDL0800000001	Mogadore	OH	44260	6/16/2000	NO THURSDAYS. M,T,WED,F.
PPLPMDL0800000001	Akron	OH	44302	6/16/2000	follows up chiro samples, nobody seen them. reinforced trial use in labor
PPLPMDL0800000001	Beachwood	OH	44122	6/16/2000	doctor is writing more oxy, set up appt to talk to her longer, says that oxy is working well in her chronic pain pts. follow up
PPLPMDL0800000001	Akron	OH	44302	6/16/2000	following up chiro samples, nobody seen them. reinforced trial use in labor
PPLPMDL0800000001	Cleveland	OH	44122	6/16/2000	doctor is using oxy and lls it alot, he is using it for people with bad knees who are not ready to get cut on and also on chronic pain pts, sid he would continue to use it. follow up
PPLPMDL0800000001	Cleveland	OH	44122	6/16/2000	Moving soon, is using oxy only in post op setting. moving to bars territory. follow up
PPLPMDL0800000001	Cleveland	OH	44106	6/16/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0800000001	Westlake	OH	44145	6/16/2000	he said he is still in the habit with Vicodin but promised to try OxyContin next week
PPLPMDL0800000001	Mogadore	OH	44260	6/16/2000	NO FRIDAYS. M,T,W,TH ONLY.
PPLPMDL0800000001	Middleburg Hts	OH	44130	6/16/2000	Rescheduled appt. with Kim and Kris for June 28th at 3:00 p.m. Also left Home Care of Hospice Pts. books for them. Left 50 books.
PPLPMDL0800000001	Lakewood	OH	44107	6/16/2000	he remembered that i talked about the new Oxy160 last time and said still no 80s are being used. He said he has seen a lot of Uniphyl from Dr. Cech and Kilroy
PPLPMDL0800000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than othxrs



PPLPMDL0080000001	Akron	OH	44333	6/16/2000	Gave 3rd quarter hospice rebate. Also discussed cost saving with Stacey. She will set up an appt. for me with Pat in the next few weeks to discuss this cost issue. This hospice is using a ton of Duragesic.
PPLPMDL0080000001	Akron	OH	44302	6/16/2000	following up chiro samples, nobody seen them. reinforced trial use in labor
PPLPMDL0080000001	Akron	OH	44310	6/16/2000	Emily & John. 160mg is in.
PPLPMDL0080000001	Akron	OH	44305	6/16/2000	160's, CE program, rebate at the counter and give to the pharmacist. mANAGER WON'T LET ME PUT THEM ON THE Packages.
PPLPMDL0080000001	Mogadore	OH	44260	6/16/2000	10,20,40. he DOESN'T WANT TO CARRY ANYTHING STRONGER.
PPLPMDL0080000001	Cleveland	OH	44106	6/16/2000	bt titr- equianalgesia- vs t3 -pc-t v a/UP mtg
PPLPMDL0080000001	Westlake	OH	44145	6/16/2000	lunch still only writing Oxycontin for chronic pain. Went over using it for acute instead of Perc.
PPLPMDL0080000001	Cleveland	OH	44111	6/16/2000	went over dosing conv lets res rx. most of the time the less we do the better
PPLPMDL0080000001	Cleveland	OH	44106	6/16/2000	6/16 saw at 1st annu. collaborat. CWRU/UP clinical trial mtg- he put it together- seems reasonable-
PPLPMDL0080000001	Westlake	OH	44145	6/16/2000	lunch went over why OxyContin is great for arthritis, rheumatoid and osteo. She said she is using some OxyContin and will review the studies even more andn possibly increase her usage
PPLPMDL0080000001	Akron	OH	44302	6/16/2000	chiro for blocks in pain center, says doesn't use high enough vol or conc. closed for sympathetic and stellate blocks
PPLPMDL0080000001	South Euclid	OH	44121	6/16/2000	Used today on breast reduction case. Gave him a PSP card. Wants a stocking list for OxyFast for facelifts.
PPLPMDL0080000001	Cleveland	OH	44106	6/16/2000	bt titr- equianalgesia- vs t3 -pc-t v
PPLPMDL0080000001	Cleveland	OH	44111	6/16/2000	went over dosing conv from pca some attendings more open to it than oxhtrs
PPLPMDL0080000001	Parma	OH	44134	6/16/2000	Followed up with Robin on the floor. She converted both the pts. we discussed to Oxycontin. One of the pts. is being moved to 20mg q12h. This is Dr. Moisenko's pt. The other is started on Oxycontin 10mg qday. Will continue to follow pts. with Robin. Will look for others.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	6/19/00- very nice- from fla- using for big gun- spine not for any routine- pct main use- not opposed to try- aware of incr. opi req. for incr. pain- progression etc.
PPLPMDL0080000001	Beachwood	OH	44122	6/19/2000	doctor is doing scopes and complete knees, jim the pa is the one that writes the scripts, using it in totals and some scopes, says he should be using mor oxy and he will. follow up.
PPLPMDL0080000001	Akron	OH	44303	6/19/2000	doctor is still having issues with side effects witht oxy, asked him to use laxative and also give it a few days to subside and use antiemetic agent said he would, has 2 surgeries on wed, said would use it
PPLPMDL0080000001					Prescribes Oxycontin for severe pain, uses the vicodin for mild to moderate. Extend usage for moderate to severe pain. Show him ACPR guidelines, oxy and hydro are the same, use start earlier no ctieng. Get him to
PPLPMDL0080000001					prescribe Oxycontin for moderate pain instead of combo's.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	equianalg-titr-bt- vs. dura/v/t3 going to seattle for fellowship- shoulder/- may be back
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	in office. Left brochures, he will read
PPLPMDL0080000001	Cleveland	OH	44111	6/19/2000	halfway call, says he is still using alot of oxy, needs to be constantly reminded. follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	6/19/00 equianalg-titr-bt- vs. dura/v/t3- said will try- vicodin is main use- agreed q3-4 only with it wont last- made aware of SE awareness may be high w/new agent- give it a chance to settle down
PPLPMDL0080000001	Beachwood	OH	44122	6/19/2000	doctor does alot of extremity work, says he has used oxy and had some side effects with it, he said he would reevaluate and try again. follow up
PPLPMDL0080000001	Olmsted Falls	OH	44138	6/19/2000	caught him in the fhall, he also said that he has written several Uniphyl scripts the last couple of weeks but didn't need any samples yet. He said he still thinks of Oxycontin as a good med for chronic pain but thinks of Vicodin for acute pain.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	We are going to do a study in May with the patient prescription cards. Take him Kibbi Balls for the freezer with yogurt. He is doing what Sharp does.
PPLPMDL0080000001	Olmsted Falls	OH	44138	6/19/2000	quick hit in the hall, he said he has written a few more Uniphyl scripts than usual lately. But not many pain patients lately.
PPLPMDL0080000001	Akron	OH	44321	6/19/2000	using oxycontin for chronic pain when an opioid is need for more than 4 weeks. he is using vicodin for acute pain on prn basis. Cost and not taking around the clock. Uniphyl is being used for COPD patients compliance is big
PPLPMDL0080000001	Akron	OH	44312	6/19/2000	vicodin for acute pain will start the patients until they are taking 8 vicodin a day, then he will consider going to oxycontin. Not thinking oxycontin for acute pain and thinks because it is long acting that it is a little stronger.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Westlake	OH	44145	6/19/2000	quick hallway hit, mentioned OxyContin and he said great drug uses for chronic pain. Didn't give me time to go after Percocet
PPLPMDL0080000001	Cleveland	OH	44106	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44111	6/19/2000	oxy, can come back tom to talk to dr. cory
PPLPMDL0080000001	Cleveland	OH	44111	6/19/2000	working on stocking 160mg
PPLPMDL0080000001	Akron	OH	44307	6/19/2000	Wrote for his mother in-law for back surgery. trying to get him to do post-op study with Oxycontin and patients will get better sooner. Wants samples Senekot-S.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Akron	OH	44312	6/19/2000	left ifo at front desk for nursing education office. Have not found the right contact but will call and ask for director of nursing.
PPLPMDL0080000001	Akron	OH	44303	6/19/2000	10, 20, 40, 80. Carries Senekot-S.
PPLPMDL0080000001	Akron	OH	44303	6/19/2000	Ordered in the 160. Likes the coupon pages b ecause it is patient information. He passes it out to the patients.
PPLPMDL0080000001	Lakewood	OH	44107	6/19/2000	he is continuing to write more and more OxyContin and getting comfortable with it. Keep drilling acute use in his head. He said he loves Uniphyl
PPLPMDL0080000001	Cleveland	OH	44106	6/19/2000	6/19- very reasonable- goes to FIRE ISLAND, off LONG IS -loves lighthouses--Trying to get multiple support of quarterly programs- on committ- going to plan yr in advance-so is m.rodriquez- works w/KIM DAY- social worker- give pap/ps/pt ed- says uses DURAG for wintertime-some pts like to not think of a pill- says makes the psychol of the disease worse to take pills- but agrees often still gives BT- so still pills- Summertime- women dont want patch showing. ask about variab/pain variab. diif w/dura? MSC vs OXY- sees morph as stronger and more avail. and will go to it for more severe- knows not right but is her training and percept. Ask what level of msc is she comf. with- and is there a heirarch of opis? - SA- says anymore than 2/day goes to long acting- says uses alot of LA
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	6/5- says uses alot pstop- but not comf. with "chronic"- more than 1mth- or high dose not comf. with- thinks pts get physco less inhib- blunt- f/u w covington told him to ask bispuc about 1-3 mths use to save rehab
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	We are going to do a study in May with the patient prescription cards. Likes oxycontin for long term pain, not comfortable prescribing for post-op pain. Concerned about wiening patients off of opioids.
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	Doesn't want the PSP cards on hand, not comfortable keeping them at the office. Is comfortable prescribing opioids.
PPLPMDL0080000001	Cleveland	OH	44111	6/19/2000	talked to doctor about keeping pts on oxy. went over the american pain society dosing guideins, that say that duragesic to oxy is a 25 to 15mg dose, he said he will consider this. says he keeps pts on oxy for a long time.
PPLPMDL0080000001	Cleveland	OH	44195	6/19/2000	6/19/00- great guy-very open and knowledgeable-habit only for pct and says 95 % of drs do the same. says will try tomml hip and shoulder? f/u- will usually write for 40-70 pills of SA- cost issue- seems reasonable vs pct- equi doses- pca f/u-
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	Schedule another lunch. Has nursing home patients. Told him Duragesic is abused, he did not know. Left an American Pain Society book behind for his own. Most patients they refer over to the Cuyahogs Falls pain Clinic. Gave him 4 PSP cards for a terminal cancer patient. The patient has cancer all over in arm, lung, neck, etc... He should start the patient on about 320 - 340 mg of Oxycontin with Oxyfast for breakthru so he doesn't have to take alot of pills. He could use the 160's. He was on Dilaudid and the patch. Dr. is concerned about cost. Get prices on the different patch strengths.
PPLPMDL0080000001	Akron	OH	44310	6/19/2000	Left documentation kit, audio tape and brochures reminded them of our lunch coming up. Said hello, very busy and behind. Pat is out for the week because his sister in FL is ill. Follow up om PSP cards.
PPLPMDL0080000001	Stow	OH	44224	6/19/2000	casldwell
PPLPMDL0080000001	Uniontown	OH	44685	6/19/2000	oxycontin for chroni arthritic pain mainly has used in older patients that don't like taking vicodin or have been close to APAP toxic level.
PPLPMDL0080000001	Beachwood	OH	44122	6/19/2000	lunch, doctor says he is beginning to use more oxy, i think he is not really sure what he is writing, now he is doing less surgeries and more chronic pain work, he says that oxycontin is a good choice, need to stay on top of him on this one.
PPLPMDL0080000001	Barberton	OH	44203	6/19/2000	follow up on vicodin vs oxycontin. Has not used he still has the perception that oxycontin is stronger than vicodin. He said he will use on ankle fusion this friday.
PPLPMDL0080000001	Uniontown	OH	44685	6/19/2000	sprains or fractures that may only require and opioid for 2-3 days he will give vicodin, 12 tablets adn tell them to take on prn basis and that sometimes they will only take 3 or 4 tablets. Oxycontin, for acute pain that maybe greater than two weeks duration, most commonly low back pain. Has a patient on 2 40mg tabs q12h for low back pain. He also mentione fibromyalgia patients on oxycontin. He is going to oxycontin after the patients have been on vicodin already and not being controlled.
PPLPMDL0080000001	Cleveland	OH	44104	6/19/2000	working on getting a specific low back pain pt, he says he has two coming in this week, follow up next week.
PPLPMDL0080000001	Westlake	OH	44145	6/19/2000	lunch He said he goes to Vicodin after NSAIDS when appropriate. He was concerned if patient doesn't do well on OxyConin then they are stuck on it for 12 hours. He agreed the delivery system is an improvement and he didn't realize that the potencies are identical. He later agreed to use more OxyContin after going after less chance for abuse and no habit forming warnings
PPLPMDL0080000001	Uniontown	OH	44685	6/19/2000	He future wife dislocated her ankle and went to the er and got vicodin which made her sick so he wrote her oxycontin 10mg q12h script and she did great. For acute pain he will give 10mg q12h and tell to take tylenol with it.
PPLPMDL0080000001	Cleveland	OH	44106	6/20/2000	uniphyl, has a few asthmatics but mainly COPD on uniphyl a couple on 600mg and said therapeutic levels are around 10 for his patients. senkot-s for drug induced constipation.
PPLPMDL0080000001	Akron	OH	44312	6/19/2000	oxy. reminder dosing/titr/ BT.
PPLPMDL0080000001	Cleveland	OH	44106	6/19/2000	vicodin is being used for acute pain of 4 weeks or less and then if need longer opioid therapy then will consider going to oxycontin. He said he had a couple and start on 20mg q12h. uniphyl, for COPD patients.
PPLPMDL0080000001	Akron	OH	44106	6/19/2000	6/19-equianalg-titr-bt- vs. dilaudid- said started pt on oxy- woman w/hip joint removal and fractured femur- started on 10q12- she took BT every 4h- not touching- went to 20q12- same BT no good so someone else swiched to dilaud 2-4mg/4hr says pt much better- didnt give him conversion- 4x every6h--24mg/d x Converts Fact of 4 ->96mg oxy/ should have given 40+q12 to be equi choice- no wonder she didnt get relief- f/u
PPLPMDL0080000001	Akron	OH	44333	6/20/2000	using for more severe cases and alot of routine wrist repairs that involve bone or trdon repair but for carpal tunnel or injection procedures he is giving vicodin or darvocet. Potency is still the main issue.
PPLPMDL0080000001	Akron	OH	44310	6/20/2000	Does prescribe opioids to non-malignant pain patients.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2000	lunch, this was her last day of clinicals, she will be gone by july 1st. follow up bc sge is going into palliative care.
PPLPMDL0080000001	Cleveland	OH	44119	6/20/2000	Did first in a series of in-services on pain management. Went over the basics including the myths of opioid use/pain statistics as it relates to LTC residents. Next in-service is on pain assessment.
PPLPMDL0080000001	Cleveland	OH	44119	6/20/2000	Did first in a series of in-services on pain management. Went over the basics including the myths of opioid use/pain statistics as it relates to LTC residents. Next in-service is on pain assessment. Nurses were very interested in pain management.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2000	lunch, nice doctor. seems to be the biggest advocate of oxy in the office, says he still uses some mscontin as well, but now he typically puts pts on oxy, can still really grow his business. follow up

PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	6/20/00- Wow what a great guy - Robin is sec- is pain mgmt dir. Co chairman of residency also? at St. Vincent hosp- has poster on window - no pain- support his efforts and pt ed. efforts. NEEDS 25 APS BOOKS BY 8/7- AND EVERY MONTH AFTER. Has 25 im res in prog- excellent guy - uses oxy very well except for chronic def of more than 3 mths- will try in anything over4-5 days also- said i made good case for same advantages that there are for over 3 mths- highest dose @160bid- treats all types of pain- onc/arth/sickle- f/u on any one. bt- tries for 1-2 wkl, VERY INTERESTED IN TTT PROG. Says may go to pain summit in LA -jcaho- couple of St. V people went said
PPLPMDL0800000001	Cleveland	OH	44111	6/20/2000	took doctor oxy chart to tape to his desk like he asked, says he just needs constant reminders. follow up
PPLPMDL0800000001	Akron	OH	44310	6/20/2000	Left new brochures.
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44307	6/20/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Gave Jan a senekot protocol kit, and CE drit forms. Lunch June 15. Not really comfortable prescribing oxycontin for post-op.
PPLPMDL0800000001	Akron	OH	44307	6/20/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Gave Jan a senekot protocol kit, and CE drit forms. Lunch June 15. Not comfortable prescribing post-op.
PPLPMDL0800000001	Cleveland	OH	44109	6/20/2000	oxy lunch
PPLPMDL0800000001	Cleveland	OH	44111	6/20/2000	setting up breakfast with joan for next week
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44308	6/20/2000	Set up Em program Aug 23 Evening. Invite attendings to Jillians too.
PPLPMDL0800000001	Barberton	OH	44203	6/20/2000	ER Dept
PPLPMDL0800000001	Akron	OH	44307	6/20/2000	Gave CE credit book. He wants the uniphyl CE and the answers too! No calls for the 160 yet.
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Richmond Hts	OH	44143	6/20/2000	Still hasn't put anyone on Oxy yet. No new pain pts. Asked again if anyone wasn't in control.
PPLPMDL0800000001	Akron	OH	44304	6/20/2000	Meet with him to give him invitations to Jillians.
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44314	6/20/2000	What % of patients go beyond 7 days of therapy? 80% but she says that when converts from vicodin or percocet that the patients need double the amount of oxycontin vs percocet and she says this is because of the blood plasma level difference for the patients. Example that she gave was 30mg of percocet would be 60mg of oxycontin.
PPLPMDL0800000001	Cleveland	OH	44195	6/20/2000	start dose and hip case- used 2-3 10q
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Cleveland	OH	44106	6/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44307	6/20/2000	He comes one day a week. he has his own practice. Scheduled lunch with the Wound Center. Wounds are related to diabetes, non-healing wounds from trauma or surgery, and wounds from the long term effects of radiation. Gave Jan a senekot protocol kit, and CE drit forms. Lunch June 15. Likes it for post-op.
PPLPMDL0800000001	Beachwood	OH	44122	6/20/2000	Doctor has used both psp cards, one card was in a workers comp patient with low back pain, says she used the 40mg in that case, the other pt was a chronic fibromalgia pt. says used 20mg q12 h and is doing well. follow up.
PPLPMDL0800000001	Barberton	OH	44113	6/20/2000	doctor is using more oxy, he says that he is using oxy in most of his chronic pain pts esp in low back pain, does use short acting for bt pain. follow up
PPLPMDL0800000001	Barberton	OH	44203	6/20/2000	Had a patient on 20mg q12h and titrated to 2-20mg tabs q12h and said made he confused and fall down so stopped. Said for cancer pain and also said would use the patch first ease of use to just put on and forget about it for 3 days, hit the advantages of oxycontin vs the patch and said would use on cancer pain patients.
PPLPMDL0800000001	Euclid	OH	44117	6/20/2000	Brought in titration guide and prescribing guidelines. Concerned about the cost of OxyContin to workers comp. Wants a copy of pt opioid agreement. Also show him the PCS preferred drug list.
PPLPMDL0800000001	Cleveland	OH	44109	6/20/2000	lunch, doctor does not write alot of pain med, he says he uses oxy in pts who are needing atc pain control, he does go to duragesic. talked about the 160mg dose of oxy and talked about titration of oxy. follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/20/2000	lunch, doctor says that she used the patient assist form, the pt has now gone on hospice, she still is using alot of mscontin and short acting, talked about starting pts ealier on oxy and titrating upwards. follow up.
PPLPMDL0800000001	Euclid	OH	44132	6/20/2000	Stops using Oxy around 40mg q12h because his patients get alot of nausea. I wonder if they aren't just constipated. Says he switches to MSC. Looks like some Duragesic too. Make sure Senekot basket is full. and try to schedule lunch.
PPLPMDL0800000001	Akron	OH	44314	6/20/2000	What is the difference between vicodin and oxycontin patients? concern with converting from vicodin to oxycontin. Vicodin is for acute pain, needs to see how much taking before going to long acting. Long acting is not for acute pain and still says that converting is difficult. Asked him to convert earlier to oxycontin starting with 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	sponsored grand rounds dr rosenberg did nice job sellin opioids and even spoke on chiro;will go to p&t next month
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PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	in or promoting oxy some forget and not comfortable
PPLPMDL0800000001	Cleveland	OH	44109	6/21/2000	dr tabbaa will use cards need to keep reminding him;chiro will replace naropin need techs to get on cart
PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	sponsored grand rounds dr rosenberg did nice job sellin opioids and even spoke on chiro;will go to p&t next month
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PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	in or promoting oxy some forget and not comfortable
PPLPMDL0800000001	Cleveland	OH	44113	6/21/2000	will be leaving in a wk to go to uht to do psych rotation;used lots of xoy on pat will be inter to see if dr cassib keeps pat on she discussed a number of pats and usses breakthrough
PPLPMDL0800000001	Cleveland	OH	44195	6/22/2000	chiro has he recieved and used discuss what study and how to get that accomplished and formulary's still has not located samples work with popp and lozada to get this moving
PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	sponsored grand rounds dr rosenberg did nice job sellin opioids and even spoke on chiro;will go to p&t next month
PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	sponsored grand rounds dr rosenberg did nice job sellin opioids and even spoke on chiro;will go to p&t next month
PPLPMDL0800000001	Cleveland	OH	44111	6/21/2000	in or promoting oxy some forget and not comfortable
PPLPMDL0800000001	Cleveland	OH	44109	6/21/2000	Find out if they have had P&T meeting and did chiro go to formulary;will go this month and will replace ropi;see figsus to push in ob
PPLPMDL0800000001	Cleveland	OH	44109	6/21/2000	dr tabbaa will use cards need to keep reminding him;chiro will replace naropin need techs to get on cart
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PPLPMDL0800000001	Cleveland	OH	44113	6/22/2000	oxy in pixus on 5th & 4th floor need to wrok with nurses and ortho to get on standing orders
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PPLPMDL0800000001	Garfield Hts	OH	44125	6/22/2000	FOLLOW UP ON PEI CARDS FOR NEW PATS AND MORE DISCUSSION WHERE HE IS USING CHIRO USES ALL STRENTHS SAYS TUES BEST DAY;EVERY OTHER TUES
PPLPMDL0800000001	Cleveland	OH	44115	6/22/2000	thinks surgeries would be a good target for chiro for local infiltration;do mostly spinals
PPLPMDL0800000001	Cleveland	OH	44195	6/22/2000	will be very helpful in getting on formulary a ans from mayo clinic who will be doing alot of regional ans wants to use on hand surgeries for axillary blocks
PPLPMDL0800000001	Cleveland	OH	44113	6/22/2000	oxy in pixus on 5th & 4th floor need to wrok with nurses and ortho to get on standing orders
PPLPMDL0800000001	Cleveland	OH	44195	6/22/2000	dr makahil not in on vac chiro in nancy's office will get docs to use
PPLPMDL0800000001	Cleveland	OH	44115	6/22/2000	only doc who does regional anes is dr roggoff for pain mgmt was not in;dr rojas would like to use at carnage surg center need to se dr bastuli
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/22/2000	familiar with chiro from audrey, committed to trying this afternoon
PPLPMDL0800000001	Cleveland	OH	44113	6/22/2000	oxy in pixus on 5th & 4th floor need to wrok with nurses and ortho to get on standing orders
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PPLPMDL0800000001	Cleveland	OH	44106	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0800000001	Cleveland	OH	44115	6/22/2000	only doc who does regional anes is dr roggoff for pain mgmt was not in;dr rojas would like to use at carnage surg center need to se dr bastuli
PPLPMDL0800000001	Cleveland	OH	44115	6/22/2000	only doc who does regional anes is dr roggoff for pain mgmt was not in;dr rojas would like to use at carnage surg center need to se dr bastuli
PPLPMDL0800000001	Akron	OH	44333	6/22/2000	is willing to try chirocaine, had signed for samples. holbrook concerned about cost. says will give feedback about duration and onset.
PPLPMDL0800000001	Cleveland	OH	44195	6/22/2000	dr makahil not in on vac chiro in nancy's office will get docs to use
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/22/2000	familiar with chiro from audrey, committed to trying this afternoon
PPLPMDL0800000001	Cleveland	OH	44109	6/23/2000	doctor says he used oxy in morning, he uses it for severre chronic pain, trying to get him to use oxy in ra or oa, says he will consider. follow up
PPLPMDL0800000001	Cleveland	OH	44195	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0800000001	Beachwood	OH	44122	6/23/2000	doctor is still writing oxy post op, but only in more extensive surgeries like totals, he says that the naseua is still there but that it goes away, told him to have them take a laxative bc it may help with nasseau
PPLPMDL0800000001	Cleveland	OH	44106	6/23/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0800000001	Akron	OH	44333	6/23/2000	sid using the 10mg or 20mg q8h post op for severe pain cases.
PPLPMDL0800000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.

PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0080000001	Cleveland	OH	44115	6/23/2000	Saw doctor in onc clinic, says he is using oxy, doctor is probably leaving territory soon so did not give him any of the psp cards, stay on top of this and think about psp cards. follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/23/2000	final call- going to rochester- says will use
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	At fairview, is using oxy in severe pain like fractures, says for lesser injuries she uses percocet, asked her to use oxy in some of those cases. follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/23/2000	Concerned about Hillcrest incident wanted to be sure that everything was legal. Said that he is still using Oxy but Dr Malgieri may not be.
PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	equianaig-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	equianaig-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	using oxy in the nursing home and also some in his office for chronic pain pts, he does refer ouot to pain management, he uses shamir some. follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	equianaig-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	doctor is consistently writing oxy, he is still using short acting agents for alot of acute pain. Oxy he uses for more chronic pain and workers comp. get him to use it in more acute setting. follow up
PPLPMDL0080000001	Parma	OH	44134	6/23/2000	Spoke with Lisa Conrad. Showed her the new JCAHO piece on pain assessment. She really liked it. Will give her one when I receive mine. Also discussed the next in-service on pain assessment for the nursing staff and pain meds for the nursing managers.
PPLPMDL0080000001	Westlake	OH	44145	6/23/2000	Tom Bower said sthey did not need to order any OxyContin for April because they ordered heavy for March but have ordered very heavy since because business is increasing
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	saw dr. cory and nursing staff
PPLPMDL0080000001	Akron	OH	44308	6/23/2000	Sell mostly 10's , 40's.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Would also be interested in evening program with Bill Wagley at Jillians.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	No 160's yet.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0080000001	Akron	OH	44333	6/23/2000	What types of patients are getting oxycotin? post op or chronic pain? How often do patients get refills? Using vicodin for majority of surgeries. Carpel tunnel using darvocet and vicodin. Brings most patients back two weeks after surgery so gives them vicodin scripts a couple of days before and then 7 days post op. Does not give refills but will call in if they need more vicodin to hold them over. Refill is problem and thinks oxycotin for chronic pain post op.
PPLPMDL0080000001	Akron	OH	44307	6/23/2000	Green pain book and documentation kit.
PPLPMDL0080000001	Akron	OH	44302	6/23/2000	Left neurology folder.
PPLPMDL0080000001	Cleveland	OH	44106	6/23/2000	oxyc reminder dosing/titr/ BT.
PPLPMDL0080000001	Uniontown	OH	44685	6/23/2000	oxycotin is being used for chronic pain, not acute.
PPLPMDL0080000001	Akron	OH	44333	6/23/2000	Using vicodin post op and percocet for more sever pain cases, came from the cleveland clinic.
PPLPMDL0080000001	Akron	OH	44302	6/23/2000	They Khayit will take over the prescribing.
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	window call with doctor, is excited about the psp program, says she will titrate pts up with program. follow up
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	talked to dr brelll about titration and the psp program
PPLPMDL0080000001	Cleveland Hts.	OH	44118	6/26/2000	Dr. has not started anyone new on Uniphyl from the kits. He said the pts. he started are doing better. If the pts. he started are doing better, why not use on more pts? Need to expand on the COPD story. Show him Kkarpel study to show addition of theophylline is benefit. Get him to realize the benefits on the pts. he has already used it on. Ask him to identify a pt.
PPLPMDL0080000001	Cleveland	OH	44111	6/23/2000	talked to doctor about the psp program and titrating pts up, he said he has not used the 80mg dose, said he would try, follow up.
PPLPMDL0080000001	Cleveland	OH	44111	6/26/2000	doctor thinks that oxy is more addictive than vicodin, says the class issue is why, showed him pi that states we may have less abuse pot, he wants something that states it vs vicodin. follow up
PPLPMDL0080000001	Akron	OH	44308	6/26/2000	Pharmacy shows that he is prescribing 20 mg. #20. So he wrote it for 10 days. Total cost was \$42.17
PPLPMDL0080000001	Parma	OH	44130	6/26/2000	Saw Dr. Arceneaux. She is leaving July 10th. She said she is using more Oxycontin. She saw a few times where the medication has been switched to immediated release oxycodone. She is writing some Oxycontin. Will leave David an E- Mail on her moving to Medina General.
PPLPMDL0080000001	North Royalton	OH	44133	6/26/2000	add on benefit with oxy and unidentified a couple of patients that were not doing well on inhalers and targeted for uni add on.need to keep getting more.he has to have more than two.
PPLPMDL0080000001	Parma	OH	44129	6/26/2000	getting oral and liquid kind of confused.concentrate vs suspension.tried to make comfortable with the dosing
PPLPMDL0080000001	Akron	OH	44302	6/26/2000	Wife pregnant. Set up lunch and appt.
PPLPMDL0080000001	Strongsville	OH	44136	6/26/2000	stressed short term benefits and compared them to chronic use.dosing vs vic and short actings.he feels like he does not treat much oxy type pain.
PPLPMDL0080000001	Cleveland	OH	44111	6/26/2000	doctor is using more oxy, asked where he used vicodin, he says he uses it for acute pain, asked him how long acute pain is he said a few weeks, asked for oxy here. follow up
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	Why the patch over oxycotin? no reason just something to try, showed benefits nad said always puts patients on oxycotin first. Still using a ton of short acting but he perception is that he is using a ton of oxycotin, but gives patients their preference and most like vicodin or percocet.
PPLPMDL0080000001	Akron	OH	44321	6/26/2000	Patients that are on vicodin, stay on vicodin, he says thats what they want, patients don't get the buzz and it does not work. he is initiating patients on oxycotin for acute pain that he perceives going to be chronic. Vicodin is still being used only for acute pain on prn basis. Also said need to hit er because patients come in on vicodin and is not switching. asked if had any patients on vicodin now that would convert and he said can't switch them, want vicodin. uniphyl, for COPD patients that have most trouble breathing at night. senokot-s, said recommends all the time.
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	oxycotin is stronger than vicodin, always says that he uses darvocet for carpel tunnel, but also gives them vicodin, views easier and patients can only take a couple of vicodin as needed.
PPLPMDL0080000001	Akron	OH	44307	6/26/2000	Ask him what he uses McContin for? Set Up lunch appt.
PPLPMDL0080000001	Akron	OH	44311	6/26/2000	. Set up lunch.
PPLPMDL0080000001	Beachwood	OH	44122	6/26/2000	Spoke with both Pam and Jenny Hooks. Pam told me that Phyllis seems to be genuine in her attempt to save costs, and that Jenny along with the medical directors will decide whether Oxycontin will be on the formulary. Jenny likes Oxycontin and so does the medical director. It looks like we will retain Oxycontin at this hospice.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	6/26/2000	Worked oncology and pulmonary. Also saw Dr. Arceneaux. She will speak to Dr. Reinsold about seeing me. Also gave me the name of Dr. Sayeed, who is the pain management guy from the clinic who does Kaiser.
PPLPMDL0080000001	Oakwood Village	OH	44146	6/26/2000	Went to see Anna. She was too busy to see me, but she did ask for conversion charts on MSC. Told the receptionist we do not make them anymore. I did leave Oxycontin conversion charts.
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2000	dr trey and gsp cards
PPLPMDL0080000001	Cleveland	OH	44111	6/26/2000	stock 160
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	hand surgeons, for oxycotin for post op vs vicodin
PPLPMDL0080000001	Akron	OH	44310	6/26/2000	160mg is in.
PPLPMDL0080000001	Akron	OH	44310	6/26/2000	160mg is in.
PPLPMDL0080000001	Akron	OH	44307	6/26/2000	Give him answers to uniphyl test.
PPLPMDL0080000001	Akron	OH	44308	6/26/2000	Order in the 160mg.
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	most common type of pain patients are taking a couple of vicodin a day? Sprains and musculoskeletal pain, he gives them an NSAID and a script for vicodin to take as needed. He said sometimes that the patients may not even get it filled. He says he vicodin patients take as needed and not on fixed intervals. Said going against how first marketed oxycotin for chronic pain. Acute pain is 7 -10 days. uniphyl fro nocturnal problems in both asthmatics and COPD.
PPLPMDL0080000001	Cleveland	OH	44111	6/26/2000	working on getting him converted to oxy, will take a while talked about his chronic pain pts. follow up
PPLPMDL0080000001	Akron	OH	44304	6/26/2000	Pharmacy shows that he wrote 10mg #60, cost \$66.43. So that is a 30 day supply.
PPLPMDL0080000001	Akron	OH	44307	6/26/2000	Says he prescribed 80 mg to his mother-in-law. She had spine surgery, Michael Smith an orthopedic surgeon was her ortho surgeon. I do not think that he will prescribe because he is mad at the company and doesn't like the owner over some Betadine scenario. He wants to talk and get paid. So I do not think that he write until he bcomes a speaker. He likes Demerol and Darvacet-D. He has been in practice over 30 years and knows everything.
PPLPMDL0080000001	Cleveland	OH	44104	6/26/2000	working on sample cards, this guy may be a lost cause, got him down to one chronic back pt. follow up
PPLPMDL0080000001	Cleveland	OH	44111	6/26/2000	talked to doctor for first time , he thinks oxy is a very stron med, asked him why he said bc of class issue, showed him it is the same as short acting, follow up
PPLPMDL0080000001	Akron	OH	44304	6/26/2000	Pharmacy shows 10mg #60 \$65.46.
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	discussed oxycotin for more acute pain concern with somnience, most common acute pain is musculoskeletal pain and then she said has the acute/chronic vicodin patients that just want vicodin. Agreed to give oxycotin to vicodin patients and start oploid therapy for acute pain with oxycotin.
PPLPMDL0080000001	North Royalton	OH	44133	6/26/2000	started to how roth article and talk about safety even in the elderly population.hesitant to use pain meds in the short term but does like to treat pain and does do it aggressively.saving oxy for more chronic and serious stuff.
PPLPMDL0080000001	Cleveland	OH	44104	6/26/2000	talked to doctor about oxy and also titration, said he has used 80 in the past but only with cancer pts, asked him to titrate chronic pain. follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2000	gave doctor 3 oxy sample cards, said she would use them to titrate pts up on oxy. follow up
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	mentioned at onset that oxycotin was the morphine that he used. Chronic pain is the area that he is using and also mentioned terminal pain. I went after the vicodin for acute pain. Mentioned vicodin as being less potent, and was not sure of dosing conversion to oxycotin from vicodin. Most common acute pain is low back and musculoskeletal pain. Acute pain, dosing of oxycotin for 1-2 10mg tabs q12h. uniphyl, theo are last resort, and recommends senokot-s for constipation.
PPLPMDL0080000001	Akron	OH	44333	6/26/2000	first thing he said oxycotin is expensive and using for more chronic pain so asked what used for acute pain he said vicodin and treats sprains acute low back and musculoskeletal pain, give 1-2 q6h for 7-10 days. Compared oxycotin to vicodin and said 1-2 10mg tabs q12h for acut epain, he said he would consider it. no theo's and is recommending senokot-s.

PLPMDL080000001	Akron	OH	44333	6/26/2000	oxycontin is not being considered as the opioid to start with, which is vicodin or percocet. he is giving the patients what they want. He says that he has tried converting patients to oxycontin from vicodin or percocet and the success is mixed, some like it and others don't. Usually converts over to 20mg q12h, not sure the amount of short acting taking??
PLPMDL080000001	Akron	OH	44333	6/26/2000	oxycontin in place of vicodin, what is concerns? concern with taking oxycontin more often than every 12 hours, so reserving oxycontin for more severe pain cases and giving oxy ir for breakthrough. Oxycontin also stronger than vicodin, cil vs cii
PLPMDL080000001	Middleburg Hts.	OH	44130	6/26/2000	he had a patient that has a cyst in her shoulder.very painful.inflammation is the cause of the problem.he is going to give her an injection of cortisone and 20 mg oxy q12.
PLPMDL080000001	Parma	OH	44129	6/26/2000	followed up from our lunch with jason.se continue to be major stumbling block.talked about aggressively treating se with preventive stuff and how your going to have se with all meds he jsut does not realize what he is getting from vicodin.q12, sleep thru the night and faster rehab were features he recognizes but not worth the phone calls.
PLPMDL080000001	Akron	OH	44308	6/27/2000	Pharmacist will not allow Senokot samples. He wants to know how to know how much pain someone is in. I said it is a game, they say more you say less. I gave him the blue tape. He sounded interested after I told him that kavorkian is on it. His nurses name is char.
PLPMDL080000001	Akron	OH	44308	6/27/2000	Dropped off the post-op study and patient post-op card,
PLPMDL080000001	Akron	OH	44302	6/27/2000	Dropped off the post-op study and patient post-op card,
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Middleburg Hts	OH	44130	6/27/2000	good discussion about drug failure and how it is a lot different with oxy because you can dose it higher.rib fracture patient that he started on the 20mg today.talked about using hte 10mg tablets and writing multiple tablets in case he needs to get to a higher dose.
PLPMDL080000001	Cleveland	OH	44111	6/27/2000	saw doctor in sample closet, quick oxy hit he says he uses some. follow up.
PLPMDL080000001	Akron	OH	44310	6/27/2000	, Invited him to Bernies long-term care dinner. Left the new papers on chronic pain and osteoarthritis. Follow-up.
PLPMDL080000001	Middleburg Hts	OH	44130	6/27/2000	talked about what is happening at the hospice and if i cna get the 160 stocked.
PLPMDL080000001	Middleburg Hts	OH	44130	6/27/2000	identified several patients that are not controlled on the inhalers
PLPMDL080000001	Cleveland	OH	44130	6/27/2000	pain management is getting complicated because of jcaho.we talked about how oxy can make it simple
PLPMDL080000001	Cleveland	OH	44113	6/27/2000	followed up, doctor says he is using oxy the same amount, again talked about class issue, told him not to be concerned, keep working on him.
PLPMDL080000001	Akron	OH	44303	6/27/2000	Dropped off the post-op study and patient post-op card,
PLPMDL080000001	Akron	OH	44302	6/27/2000	Dropped off the post-op study and patient post-op card,
PLPMDL080000001	Akron	OH	44308	6/27/2000	He is Pediatric and adult pain.. Left the 2 new reprints.
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Barberton	OH	44203	6/27/2000	used on two patients one was a hernia surgery and the other was a cancer patient. has vicodin on majority of post op orders and said it is working so not as quick to switch. Working on hernia cases that seem to not being controlled on vicodin. Using 10mg and 20mg for different cases, thinks oxycontin is stronger than vicodin.
PLPMDL080000001	Cleveland	OH	44113	6/27/2000	dr. sivak
PLPMDL080000001	Cleveland	OH	44109	6/27/2000	oxy
PLPMDL080000001	Fairlawn	OH	44333	6/27/2000	160mg tabs and senokot-s recommendations.
PLPMDL080000001	Akron	OH	44333	6/27/2000	Dr Biondi, Dr Dietrich.
PLPMDL080000001	Copley	OH	44321	6/27/2000	Senokot-s recommendations and oxycontin vs vicodin.
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44308	6/27/2000	Left coloring books, foreign small dr. joked to me about how do I know how much pain the person is in. He joked that everyone is a 10. I said yah it is that game that the dr.'s and the patient play. Left take on Kavorkian and the red tape too, more coloring books, documantation kits.
PLPMDL080000001	Akron	OH	44308	6/27/2000	Set up appt to discuss a breakfast ceu program with Bill Wagley on June 29. I need 15 pharmacists
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Akron	OH	44333	6/27/2000	has not used for knee scopes like he said, still using vicodin, said it is a habit, but he still feels it is stronger than vicodin because he is using oxycontin for his total knees and hips in the hospital.
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44310	6/27/2000	Invited to the long-term care dinner in cleveland. Leave him the new studies the next visit.
PLPMDL080000001	Beachwood	OH	44122	6/27/2000	talked to doctor in his office, he does not used oxy in post op, he says he has not thought about it, has a busy schedule this week asked for his total business. follow up
PLPMDL080000001	Middleburg He	OH	44130	6/27/2000	he uses sometimes and then forgets.hard to understand why.safety and efficacy in the elderly.had him pre write several rxs
PLPMDL080000001	Cleveland	OH	44113	6/27/2000	saw doctor in lutheran er, he is leaving and going to uh, oxy hit
PLPMDL080000001	Akron	OH	44333	6/27/2000	always refers to refill issue and that he is working on volume, easier for staff to call in refill instead of writing out the script. His PA's have said the he write 60 tabs for 15 days with 5 refills which should last 3 months and then brings them back, but he says he doesn't give refills and if they call back he will give them refills. Says there is no difference between vicodin and oxycontin.
PLPMDL080000001	Cleveland	OH	44115	6/27/2000	doctor has used sample cards, used it in a total knee, talked to lisa and she said if we get more card she would use them.
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Beachwood	OH	44122	6/27/2000	doctor is using oxy in severe chronic pain, he uses short actings for breakthru pain, asked about neuropathic pain and oxy, showed him study and asked for business. follow up
PLPMDL080000001	Akron	OH	44308	6/27/2000	tried to use pei, not interested. oxy still used for serious chronic pain, some referels comiong from burn center
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and patient profile card.
PLPMDL080000001	Copley	OH	44321	6/27/2000	starts patients out on vicodin, said gives them a couple of days and sees if they take them all, if they take all the pills then will consider going to oxycontin. Oxycontin for chronic pain and vicodin for acute pain, he did write out a script for a lady patients with arm and back pain that tyleno was not controlling the pain, gave her 10mg q12h. Acute pain for oxycontin. uniphyl, if all else fails and detailed senokot-s for constipation vs metamucil and other laxatives.
PLPMDL080000001	Akron	OH	44333	6/27/2000	specific disease state that most commonly treat with vicodin acutely? Wrote an oxycontin script for 80mg on a patients with chronic back pain that was on 40mg oxy and the patch so took off patch and uped dose to 80mg q12h. Also wrote a 40mg script for chronic musculoskeletal pain, but he is still using vicodin first line.
PLPMDL080000001	Middleburg Heights	OH	44130	6/27/2000	he has used in oa for chronic and is starting to use in the post op setting for bowel resections. not worried about constipation for the resections. he is getting good results when he uses for post op.gave a couple of psp but he will need to be followed up alot.
PLPMDL080000001	Akron	OH	44310	6/27/2000	He was interested in the new chronic pain paper. I told him I thought about his back problem when I was reading this paper. I also gave him the osteoarthritis paper and invitation to the long-term care dinner in cleveland.
PLPMDL080000001	Independence	OH	44131	6/27/2000	did not get a lot of time.he is pro oxy but need to find out in which patients and get more info on his titration and dosing
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and blue titration file card.
PLPMDL080000001	Independence	OH	44131	6/27/2000	gave him the 2 psp.he is not using much msc anymore and likes oxy better because he could use it with duragesic easier.he knows that you are not supposed to use two long actings but he sais it works.trying to get him to titrate instead of going to another med.60 to 80mg seems to be his adding point
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and blue titration file card.
PLPMDL080000001	Akron	OH	44302	6/27/2000	Left post-op study and blue titration file card.
PLPMDL080000001	Akron	OH	44309	6/27/2000	Took Chris new titration books for rotating Dr.'s and the new study on chronic pain and cheesecake.
PLPMDL080000001	Akron	OH	44302	6/27/2000	Loren says Dr. Vetter needs taught on how to titrate. Gives too much breakthru 500 tablets or so of 5mg oxylir. He wants to go to the EM program and The Akron City Hospital Pharmacists program.
PLPMDL080000001	Akron	OH	44333	6/27/2000	has just started using oxycontin more for post op pain, nausea and oxycontin lasting 12 hours is two of concerns, so has fallen off some. He is using 1-3 10mg tabs for a couple of days and if need more he will wwrite darvocet or vicodin.
PLPMDL080000001	Akron	OH	44333	6/27/2000	what is biggest concern or complaint with oxycontin vs vicodin? Advantages of oxycontin vs vicodin? Biggest complaint is nausea and that the patients say it is not working or lasting 12 hours. He is using for more painful procedures like wrist fusion and tendon or ligament repairs. Vicodin is used more routinely , carpel tunnel.
PLPMDL080000001	Akron	OH	44302	6/27/2000	Very interested in oxycontin. They see alot of adolescent kids who would be good candidates. I told him that where ever he has used percocet, Lortab, go for the 12 hour oxycontin. He is serious about findin g a place in his practice to prescribe this. He is told by the pharmacy at children's to send his pain patients over to vetter. He reads what you leave behind. He will read the chronic pain paper (new
PLPMDL080000001	Akron	OH	44333	6/27/2000	vicodin most commonly used and also said tylenol/codeine said says q6h and more severe q6h. Has used on afew cases, one was a rhinoplasty and used the 20mg q12h. Mentioned using 1-2 20mg q12h.
PLPMDL080000001	Cleveland	OH	44127	6/28/2000	quick call, not a big target said he would consider oxy in post op, may remove him from list.
PLPMDL080000001	Akron	OH	44320	6/28/2000	said using 1-2 20mg tabs immediately post op for abulatory cases and in house go on PCA's then in house tylox or percocet. Sometimes leaves it up to in house to decide what they are going to get post op. Said not using alot of vicodin or lorcet.
PLPMDL080000001	Akron	OH	44333	6/28/2000	wrote a 10mg script for a lady with acute pain and went to both target and Marc's which will not carry oxycontin, so she did not get it filled, I told him that CVS, Rite Aid, Giant Eagle and Acme, Tops all have it.
PLPMDL080000001	Beachwood	OH	44122	6/28/2000	call in hallway, is now doing all his surgeries at hillcrest. oxy.
PLPMDL080000001	Cleveland	OH	44104	6/28/2000	still says that he does have some side effects with post op use, told him to use senokot and an anti emetic. follow up
PLPMDL080000001	Middleburg Hts	OH	44130	6/28/2000	Met with Kris Austin and Kim who is marketing director. We discussed getting a speaker for a program they want to do in November for the community.
PLPMDL080000001	Beachwood	OH	44122	6/28/2000	working on 160, talked about varghai

PLPMDL0080000001	Beachwood	OH	44122	6/28/2000	stocked 160 asked about kreigler
PLPMDL0080000001	Akron	OH	44333	6/28/2000	Surgical lounge.
PLPMDL0080000001	Fairlawn	OH	44333	6/28/2000	no longer carrying oxycontin, low volume was the answer.
PLPMDL0080000001	Akron	OH	44322	6/28/2000	Talked to Dr Eley's wife, Kiki and are not carrying oxycontin anymore too low of a volume, push it off to another pharmacy. Elizabeth does the ordering..
PLPMDL0080000001	Akron	OH	44333	6/28/2000	wants a 30mg tab which he says is the most common dose that he is seeing would be easier that takign a 20mg and 10mg tab or 3 10mg tabs. Using for acute sprians. uniphyl for nocturnal asthma when steroids do not provide ample relief.
PLPMDL0080000001	Strongsville	OH	44136	6/28/2000	need to woek on his pain management skills.assessment and documentation iwll help get him to use oxy even his er work
PLPMDL0080000001	Akron	OH	44333	6/28/2000	WROTE TWO PRESCRIPTIONS TODAY. He is still using vicodin or darvocet for carpel tunnel or trigger fingers. Doses these short acting on as needed basis and usually don't need as much medication and oxycontin being longer acting is for around the clock pain control.
PLPMDL0080000001	Cleveland	OH	44111	6/28/2000	oxy call, is using a little in chro nic pain, uses short actings more, seems to think he does not write alot of opioids, talked about low back pain. follow up
PLPMDL0080000001	Akron	OH	44333	6/28/2000	Working on the guy with bad back pain that is trying to get disability, taking 30mg q12h and still experiencing pain but when tried taking 40mg q12 it made him feel dizzy and goofy. So she is going to try assymmetric dosing or a 20mg tab q8h to see if controls the pain better.
PLPMDL0080000001	Cleveland	OH	44111	6/28/2000	writes alot of short acting agents, does write some oxy for a cancer pt and some severe low back, talked about titration and using oxy instead of short acting. follow up
PLPMDL0080000001	Beachwood	OH	44122	6/28/2000	talked to doctor about titration and using higher doses and also showed himhow high doses were used in the pi, gave him 2 psp cards, was not that excited so need to remind him. follow up
PLPMDL0080000001	Akron	OH	44304	6/29/2000	Clock, brochures, new chronic pain study, scheduled lunch. Time principles.
PLPMDL0080000001	Akron	OH	44333	6/28/2000	Using oxycontin for chronic pain, alot of orthopedic rehab patients going up to 80mg and then to the patch, thinking that if 80mg q12h is not controlling then oxycontin can't control the pain.
PLPMDL0080000001	Akron	OH	44333	6/28/2000	dr has three more rotator cuff cases and he said he would use oxycontin 2-3 10mg tabs q12h post op, Nausea and patient tolerating oxycontin post op is a problem. Most are on vicodin before and when uses oxy post op they perceived patients not tolerating oxycontin as well as vicodin when they are already used to vicodin.
PLPMDL0080000001	Akron	OH	44333	6/28/2000	mentioned that alot of patients are coming in asking for oxycontin and he perceives this as a bigger need on the street and addiction with oxycontin. Had a patien up to 80mg q12h of oxycontin and was not doing well, so he backed him off and is now doing well with 10mg q12h. He said oxycontin is his drug of choice to start patients on but he is not always staying with it, reason if patients are not tolerating oxycontin, dizzines nausea
PLPMDL0080000001	Akron	OH	44304	6/29/2000	Clock, brochures, new chronic pain study, scheduled lunch. Time principles.
PLPMDL0080000001	Beachwood	OH	44122	6/28/2000	Pam from this hospice will be speaking at McCrae Manor in Alliance. Left Senokot-S samples for the hospice.
PLPMDL0080000001	Cleveland	OH	44127	6/28/2000	general surgeon, talked about oxy and use in post op setting, says he typically uses vicoden and percocet, talked about advantages of oxy and 12 hour formulation. follow up
PLPMDL0080000001	Beachwood	OH	44122	6/29/2000	oxy call in starbucks
PLPMDL0080000001	Akron	OH	44303	6/29/2000	Prescribes Oxycontin for severe pain, uses the vicodin for mild to moderate. Extend usage for moderate to severe pain. Show him ACPR guidelines, oxy and hydro are the same, use start earlier no cieling.
PLPMDL0080000001	Akron	OH	44310	6/29/2000	Clock, brochures, new chronic pain study, scheduled lunch. Time principles.
PLPMDL0080000001	Akron	OH	44333	6/29/2000	ended up on call, didn't make hyde park. reminded oxy for post op, especially breast aug.
PLPMDL0080000001	Akron	OH	44304	6/29/2000	Clock, brochures, new chronic pain study, scheduled lunch. Time principles.
PLPMDL0080000001	Cleveland	OH	44120	6/29/2000	1st call, does not use oxy, uses percocet follow up
PLPMDL0080000001	Beachwood	OH	44122	6/29/2000	doctor has used both cards, one pt had a rash and was removed. follow up
PLPMDL0080000001	Akron	OH	44303	6/29/2000	rebate
PLPMDL0080000001	Akron	OH	44308	6/29/2000	Non-addiction and oxycontin product guide. Gave hima pizza at night shift. Promoting em program to res and attendings.
PLPMDL0080000001	Akron	OH	44305	6/29/2000	Set up a time to introduce bernie and set up an inservice.
PLPMDL0080000001	Akron	OH	44304	6/29/2000	Non-addiction and oxycontin product guide. Gave hima pizza at night shift. Promoting em program to res and attendings.
PLPMDL0080000001	Middleburg Hts	OH	44130	6/29/2000	saw him as he was coming from surgery.difficult patient with severe concominant diseases.talked about how oxy would fit in whenever he would choose an opioid.
PLPMDL0080000001	Shaker Hts	OH	44122	6/29/2000	used one card for pt w/lt low back pain, focus on his short actings and acute pain
PLPMDL0080000001	Middleburg Hts.	OH	44130	6/29/2000	presented the psp program and he was very impressed.talked about using this for patients that need to be titrated and how to write the next step of titration into the script.will need to find good time to follow up and make sure that roxanne helps with program.
PLPMDL0080000001	Cleveland	OH	44122	6/29/2000	gave him one card, asked to use to titrate. follow up
PLPMDL0080000001	Parma	OH	44129	6/29/2000	talked about getting on sb titration is issue.not so concerned with chronic and long term use but not getting the shorter term stuff.
PLPMDL0080000001	Bedford/Sinai	OH	44146	6/29/2000	talked about titration and how to build it into the rx.told him that oxy is on formulary at hospital and about the 160
PLPMDL0080000001	Akron	OH	44304	6/29/2000	. Post-op study. Use instead of Percocet for the 12 hour control. He says it is habit. Will help sleep and be comfortable. Oxyir/Oxyfast for breakthru or in place of Percocet because it is cheaper.
PLPMDL0080000001	Akron	OH	44304	6/29/2000	. Post-op study. Use instead of Percocet for the 12 hour control. He says it is habit. Will help sleep and be comfortable. Oxyir/Oxyfast for breakthru or in place of Percocet because it is cheaper.
PLPMDL0080000001	Middleburg Hts.	OH	44130	6/29/2000	he is not getting it.he commits but he never follow thru.need to make it clear where and when i want him to use he likes the q12 and faster healing but still has major barrier.need to find barrier and over come.need to find
PLPMDL0080000001	Akron	OH	44308	6/30/2000	Stopped by made an appointment for lunch, had a wait, left tape and brochures. Time priciples, and dosing, 160mg.
PLPMDL0080000001	Cleveland	OH	44127	6/30/2000	used both cards in oseo pts, said have some side effects and feel drowsy stick whitit
PLPMDL0080000001	Cleveland	OH	44109	6/30/2000	saw in his office by sec, he says he does not use oxy post op but may in chronic pain before sending to physical med.
PLPMDL0080000001	Akron	OH	44314	6/30/2000	treating cancer patients and more severe pain chronic pain. Vicodin and percocet is being use on prn basis for a couple of days.
PLPMDL0080000001	Cleveland	OH	44113	6/30/2000	saw roman at lutheran, says still use oxy asked why not 80mg, said too high. follow up
PLPMDL0080000001	Akron	OH	44304	6/30/2000	Time principles, and dosing, 160mg.
PLPMDL0080000001	Cleveland	OH	44113	6/30/2000	saw thru window, says he need reminded about oxy, will ask tough questions follow up
PLPMDL0080000001	Akron	OH	44312	6/30/2000	oxycontin is being used for chronic pain, vicodin is given for pain that is of duration of 10-14 days on prn basis. Oxycontin being longer acting is for more severe chronic pain.
PLPMDL0080000001	Cleveland	OH	44111	6/30/2000	er call, doctor said he used to use more oxy, needs reminded
PLPMDL0080000001	Akron	OH	44304	6/30/2000	Time principles, and dosing, 160mg.
PLPMDL0080000001	Akron	OH	44310	6/30/2000	post op oxy in patient
PLPMDL0080000001	Cleveland	OH	44115	6/30/2000	Did 1st quarter hospice rebate. Left invitation for Michael Gloth talk for Dr. Agneberg.
PLPMDL0080000001	Cleveland	OH	44113	6/30/2000	oxy
PLPMDL0080000001	Cleveland	OH	44113	6/30/2000	oxy
PLPMDL0080000001	Barberton	OH	44203	6/30/2000	have not brought i the 160mg tabs in yet.
PLPMDL0080000001	Akron	OH	44312	6/30/2000	Rehab office
PLPMDL0080000001	Akron	OH	44304	6/30/2000	Talked about up coming program.
PLPMDL0080000001	Akron	OH	44304	6/30/2000	160mg
PLPMDL0080000001	Akron	OH	44319	6/30/2000	80 mg patient is one of Dr Klejka's patients, so did not committ to the 160mg tabs
PLPMDL0080000001	Akron	OH	44310	6/30/2000	reminded to turn letter in for chiro to be put on agenda for p and t
PLPMDL0080000001	Akron	OH	44304	6/30/2000	Left Study on Aids and blue tape. Documentation kits. Take brochures. Left the brochure on Oxycontin/Oxyir/Oxyfast. Time priciples, and dosing, 160mg.
PLPMDL0080000001	Akron	OH	44304	6/30/2000	160mg.
PLPMDL0080000001	Akron	OH	44309	6/30/2000	Talked about up coming program.
PLPMDL0080000001	Cleveland	OH	44111	6/30/2000	saw in office still working on getting him to use oxy. follow up
PLPMDL0080000001	Akron	OH	44304	6/30/2000	Time principles, and dosing, 160mg.
PLPMDL0080000001	Cleveland	OH	44113	6/30/2000	oxy call, does not use it and will not remove from core
PLPMDL0080000001	Akron	OH	44310	6/30/2000	Time principles, and dosing, 160mg.
PLPMDL0080000001	Akron	OH	44310	6/30/2000	Time principles, and dosing, 160mg.
PLPMDL0080000001	Akron	OH	44310	6/30/2000	reminded to turn letter in for chiro to be put on agenda for p and t
PLPMDL0080000001	Beachwood	OH	44122	6/30/2000	using more oxy in chronic pain. follow up
PLPMDL0080000001	Akron	OH	44310	6/30/2000	oxy vs dilaudid abuse potential
PLPMDL0080000001	Cleveland	OH	44115	6/30/2000	oxy call on cards, used one. follow up with lisa
PLPMDL0080000001	Barberton	OH	44203	6/30/2000	mentioned too new patients on oxycontin one was 80mg q12h for severe fibromyalgia pain . 20mg q12h for low back pain patient that was not being controlled on vicodin. Vicodin on prn basis is first before oxycontin is considered.
PLPMDL0080000001	Akron	OH	44333	6/30/2000	highest dose he is comfortable going to would be 40mg most common dose is 10 mg or 20mg. Asked why he does when converts if the patient says oxy is not covering the pain, he said titrate up but he is not comfortable titrating higher 20mg q12h. Need to go over mg conversion from vicodin to oxycontin.
PLPMDL0080000001	Uniontown	OH	44685	6/30/2000	He does not think he uses alot of vicodin or that he treats chronic pain, says feels comfortable with using oxycontin for acute pain. Recent patient was a cancer patient on 10mg q12h, so he thinks stronger than vicodin, but not sur ewhat is in all the different opioids.
PLPMDL0080000001	Akron	OH	44333	6/30/2000	using for total knees and hips, 20mg q12h, likes q12h dosing atc pain control, for new scopes give vicodin or darvocet. He views oxycontin as being a little stronger than vicodin. concrn about patients taking more often than 12 hours.



PPLPMDL0080000001	Akron	OH	44333	6/30/2000	pit a new patient on 20mg q12h with spinal stenosis that had been taking vicodin previously, he still is strating patients out on vicodin then oxycontin follows. relative potency has been an issue an he says that most patients take vicodin more on prn basis.
	Akron	OH	44319	6/30/2000	I asked what the difference b/w vicodin pt and oxy pt and said no difference but said he has tried to convert patients to oxycontin, highest has been 40mg q12h, he wants to know why no 30mg tabs which he said most common dose. I aske dwhy he is not starting new patients and he said he has recently starting patients on oxycontin even before vicodin.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, 160mg, chronic pain study.
PPLPMDL0080000001	Cleveland	OH	44111	7/3/2000	gave sample card, he says that he is using primarily oxy, talked about tumor board and that I am sponserin this week.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, 160mg, chronic pain study.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, 160mg, chronic pain study.
PPLPMDL0080000001	Cleveland	OH	44111	7/3/2000	dr chaudry and tumor board
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Invited to speaker program and introduced 160mg.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, patient type, schedule lunch.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	160mg, time principles, chronic pain study.
PPLPMDL0080000001	Akron	OH	44303	7/3/2000	The 160 is in. rebate.
PPLPMDL0080000001	Akron	OH	44303	7/3/2000	No 160mg, clip strips, rebate and ce uniphyl book.
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, 160mg, chronic pain study.
PPLPMDL0080000001	Cleveland	OH	44113	7/3/2000	told doctor we could not get him a stamp, said he will have a hard time remmbering whint out it, he is not sold, asked for business today. follow up
PPLPMDL0080000001	Akron	OH	44310	7/3/2000	Time principles, 160mg, chronic pain study.
PPLPMDL0080000001	Cleveland	OH	44113	7/3/2000	saw doctor briefly in rehab, says he has begun to write more oxy for chronic pain and that it is working very well. follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/3/2000	followed up in office and he said he recently used oxy and that it worked well, said that the case was a low back pt that was on percocet, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/3/2000	one sample card to doc, he says he is now titrating oxy upword, asked him to use card to titrate up, he said he would. follow up
PPLPMDL0080000001	Akron	OH	44304	7/3/2000	. Post-op study. Use instead of Percocet for the 12 hour control. He says it is habit. Will help sleep and be comfortable. Oxytr/Oxyfast for breakthru or in place of Percocet because it is cheaper.
PPLPMDL0080000001	Akron	OH	44304	7/3/2000	. Post-op study. Use instead of Percocet for the 12 hour control. He says it is habit. Will help sleep and be comfortable. Oxytr/Oxyfast for breakthru or in place of Percocet because it is cheaper.
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Mogadore	OH	44260	7/5/2000	Time principles.
PPLPMDL0080000001	Mogadore	OH	44260	7/5/2000	Time principles.
PPLPMDL0080000001	Cleveland	OH	44111	7/5/2000	starts on oxy only in pts that have very severe pain, she does not see follow up, says she uses vicoden in acute, find out how long acute is
PPLPMDL0080000001	Akron	OH	44311	7/5/2000	Time principles.
PPLPMDL0080000001	Akron	OH	44311	7/5/2000	Time principles. He wants Senekot-S samples.
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	chiro will go to formulay in aug need to fill out form
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Cleveland	OH	44104	7/5/2000	in closet, using oxy in chro nic and cancer, talked about 160mg said he may have pt. follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/5/2000	quick hit in hosp, asked about oxy vs vicoden he shook his head has surg next week, set up breakfast.
PPLPMDL0080000001	Cleveland	OH	44111	7/5/2000	in hallway, said he got conv chart and taped it to his desk, says it will help him remember. follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	chiro will go to formulay in aug need to fill out form
PPLPMDL0080000001	Cleveland	OH	44104	7/5/2000	saw in office, has used less oxy bc of some side effects, says he uses the 20 and 40, told him approp doses And said he would try again
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Mogadore	OH	44260	7/5/2000	Time principles.
PPLPMDL0080000001	Akron	OH	44311	7/5/2000	. Set up lunch. Time principles.
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	has not used oxy pcs cards and needs to get from pharm for chiro and will go to aug mtg
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	chiro will go to formulay in aug need to fill out form
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Akron	OH	44304	7/5/2000	Time principles.
PPLPMDL0080000001	Akron	OH	44308	7/5/2000	Time principles.
PPLPMDL0080000001	Mogadore	OH	44260	7/5/2000	Time principles.
PPLPMDL0080000001	Cleveland	OH	44111	7/5/2000	says he just used psp card in pt with 40mg dose, says that the pt had no insurance, follow up
PPLPMDL0080000001	Akron	OH	44302	7/5/2000	Neocom \$3000, May1-S. 160mg!!!!!! Does he prescribe OxyContin or does he write Oxycodone generic. Time principles.
PPLPMDL0080000001	Cleveland	OH	44111	7/5/2000	doctor has now written more oxy, the 2 pts he started 3 weeks ago are doing very well. follow up
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Cleveland	OH	44104	7/5/2000	has not used cards, said he needs constant reminder, talked about specifice perco pt and said he would convert, follow up
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	chiro will go to formulay in aug need to fill out form
PPLPMDL0080000001	Cleveland	OH	44111	7/5/2000	talked mostly about un i and copd, he says he will con pts, oxy is a choice for him only in sever pain. follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/5/2000	has not used oxy pcs cards and needs to get from pharm for chiro and will go to aug mtg
PPLPMDL0080000001	Garfield Heights	OH	44125	7/5/2000	most not aware chiro on formulay said they would call to pharm and get it stocked on carts
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Akron	OH	44303	7/6/2000	Get him to prescribe Oxycotin for moderate pain instead of combo's. Time principles.
PPLPMDL0080000001	Garfield Hts.	OH	44125	7/6/2000	discuss study where she wants chiro used and how is oxycontin wrking for post oper pain at surgery center is dr levine there yet
PPLPMDL0080000001	Akron	OH	44310	7/6/2000	Time principles.
PPLPMDL0080000001	Euclid	OH	44132	7/6/2000	Met with Dr. Went over rational for using Oxycontin in non-cancer pain. Discussed using it over Clls as well as in place of Duragesic. She sounds like she is convinced, but am not seeing the usage.
PPLPMDL0080000001	Cleveland	OH	44102	7/6/2000	doctor does use a little oxy, loved audrey, asked for chronic business. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Cleveland	OH	44117	7/6/2000	Says he uses Oxy for pts who require round the clock opioids. Still uses a ton of short acting. He also gives pts what they ask forr have been on. WOrk on the pain management guidelines indicating that he should be using long acting agents and potency chart and see if he will start pts earlier.
PPLPMDL0080000001	Cleveland	OH	44111	7/6/2000	using a little oxy, in chronic and cancer pain, told him how to convert an percocet pt. follow up
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Time principles.
PPLPMDL0080000001	Euclid	OH	44310	7/6/2000	Time principles.
PPLPMDL0080000001	Euclid	OH	44132	7/6/2000	Has used more Oxy post-op. Mostly for shoulders. Discussed Ginsburg and use in total hip and knees. He agreed to try. Sees Jason regularly and has discussed the same. Asked me to remind him in the OR. Call on in Euclid as soon as Meridia thing ends. Find out if he used and at what dose. Does he keep his pts long term or do they go back to primary care?
PPLPMDL0080000001	Euclid	OH	44119	7/6/2000	Has used Oxy for some ACL repairs post-op at UH. He keeps pts for care longer than surgical period. Discussed that many are on short acting opioids. He still agrees to use Oxy but is concerned about potency. Next call discuss potency chart and how to remind him.
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Time principles.
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Cleveland	OH	44102	7/6/2000	doctor is using more oxy, he says that it is a safer bet, he uses it in chronic pain like low back, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/6/2000	talked again about abuse told him how class structure and that vicoden would now be a class 2, stressed that it tis the most abused. follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/6/2000	call patty to see how the week looks for top targets in er, set upa lunch or breakfast
PPLPMDL0080000001	Garfield Hts.	OH	44125	7/6/2000	what dose of chiro will they order and have they tried it yet and oxycont for post oper pain
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Summa program with end of life PBS Program.
PPLPMDL0080000001	Akron	OH	44303	7/6/2000	Time principles.
PPLPMDL0080000001	Akron	OH	44310	7/6/2000	Time principles. indigent patient program F.Y.I.
PPLPMDL0080000001	Euclid	OH	44119	7/6/2000	Discussed the advnatage of once daily doising and why not to use generic theophylline. He agreed and wanted to schedule lunch to discuss the advantages further. Try to get him to agree to switch his theo pts to Uniphyl.
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Time principles.

PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Leave more info on documentation and CEU for uniphyl. Time principles.
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Time principles. Discussed PBS program and end of life issues for program this fall, they are requesting money.
PPLPMDL0080000001	Cleveland	OH	44111	7/6/2000	says oxy is still first choice, have lunch next week. wants more books on chronic pain mgt, now using more conserv con.
PPLPMDL0080000001	Akron	OH	44302	7/6/2000	Time principles.
PPLPMDL0080000001	Cleveland	OH	44195	7/6/2000	has been using oxy in house and out pat more ;has not yt used samples of chiro will try
PPLPMDL0080000001	Akron	OH	44302	7/6/2000	Time principles.
PPLPMDL0080000001	Middleburg Hts	OH	44130	7/6/2000	Did in-service on dosing and titration of Oxycontin.
PPLPMDL0080000001	Cleveland	OH	44111	7/6/2000	saw in office, is not using much oxy post op showed him advantages, he said he had 2 totals this week. follow up
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Time principles.
PPLPMDL0080000001	Euclid	OH	44119	7/6/2000	Has started a few pts on Oxy but is not convinced that it is effective in neuropathic pain. Wanted to know what I thought of Celebrex comparing to opioids in tremors of pain relief. After a challenge he finally agreed that an NSAID's and opioids were not comparable. Keep working to identify Oxy pts and see what he thinks of neuropathic pain study.
PPLPMDL0080000001	Euclid	OH	44132	7/6/2000	Still reserves Oxy for Ca and terminal pts. Likes the Oxy is my friend booklet. Used Roth reprint to discuss specific pt types who would do well. Has more trouble with families than with the pts. See if he has started any OA pts on Oxy. Continue to discuss Uni advantages and try to expand usage.
PPLPMDL0080000001	Richmond Hts	OH	44143	7/6/2000	Has not started any pts. Says he doesn't have anyone new. Clearly isn't sure of advantages. Next call discuss OA, Roth trial and be sure to find specific pt for trial.
PPLPMDL0080000001	Euclid	OH	44117	7/6/2000	Discussed availability of 160mg. Wanted to know if worker's comp has issue with the cost of Oxy. Pts have been discontinued after a certain period of time. Continue to discuss specific pts and dosing to encourage titration. find out what the difference between a Vicodin pt and an Oxy pt.
PPLPMDL0080000001	Euclid	OH	44117	7/6/2000	Has failed back pt on 80mg tid. He will likely require titration to 160mg. Let him know where available. Pt comes in every 2 weeks and is paying for meds. discussed pt assistance program. Also concerned about worker's comp and pricing. Showed him PCS preferring Oxy and why. Find out difference between Oxy pt and Vic pt.
PPLPMDL0080000001	Cleveland	OH	44132	7/6/2000	Kaplan reprint to encourage titration. Told me about pt he just placed on 80mg q12h. Discussed availability of 160mg and where. Find out when he begin with Oxy find out how much short acting he uses and when he
PPLPMDL0080000001	Akron	OH	44304	7/6/2000	Left post-op study and brochure. Will leave a note next time and say 12hr Percocet/12hr Vicodin. Maybe that will catch his eye. Talk price of percocet/vicodin with oxyIR. Immediate release 5mg.
PPLPMDL0080000001	Brooklyn	OH	44144	7/6/2000	Talked to doctor about post op uses, says they use oxy more in chronic pain and dr. chauhan, talked about post op and 12 hour dosing. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows very recp to xoy need to set up happy hour
PPLPMDL0080000001	Westlake	OH	44145	7/7/2000	he said he keeps forgetting about the patient starts even though he keeps writing new scripts. He said he is using it for acute too but I don't believe it
PPLPMDL0080000001	Akron	OH	44304	7/7/2000	She loves it and wants it on formulary.
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	patients are doing well post op on OxyContin only 1 said it doesn't work.
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	at tumor board, he has several residents in family practice, says that they use some oxy in chronic and cancer pain, says res write most scripts, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Akron	OH	44307	7/7/2000	Asked if she used the PSP cards did a breakfast in service. Talked about price, she will prescribe Percocet/generic when patients can't afford the Oxycontin. I told her about oxyir and told her how much
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	he said he put a couple of patients on Oxycontin this week. He said he is using more and getting good results
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	house doctor, says whatever pts are on she keeps them on, said she see alot of oxy
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	he said he is now using OxyContin in place of T3's which is what he used mostly
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows very recp to xoy need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Akron	OH	44310	7/7/2000	Left pamphlets discussing opioids and addiction. talked about polypharmacy. e mentally has a ceiling with Oxycontin.
PPLPMDL0080000001	Parma	OH	44134	7/7/2000	Went to follow-up on some pts. that were converted to Oxycontin.
PPLPMDL0080000001	Westlake	OH	44145	7/7/2000	Mary Ellen said she will go over the CV's for a speaker for next April.
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	went over some of the patients who are on higher doses and what breakthrough they may need
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows need to set up happy hour
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	met and talked about Dr. Irick cancelling his talk in September. She said she has taken over for MaryEllen for the Tumor Registry and she will give me a call to set up an appointment with the doc who is taking over for Dr.
PPLPMDL0080000001	Akron	OH	44309	7/7/2000	Talk with Dr. Deveny about using this for post-op.
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	he said he uses OxyContin when Dilaudid doesn't work. He would not admit to using the patch
PPLPMDL0080000001	Akron	OH	44304	7/7/2000	She loves it and wants it on formulary.
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	talked about using oxy post op, said she has not done so, she uses percocet and ddid not realize it was the same thing got commit, follow up
PPLPMDL0080000001	Akron	OH	44304	7/7/2000	Time principles. Discussed PBS program and end of life issues for program this fall, they are requesting money. Picked up packet to mail to Rick for program.
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows very recp to xoy need to set up happy hour
PPLPMDL0080000001	Cleveland	OH	44104	7/7/2000	in office, said he used oxy a couple times post op and had some side effects, would reeval. follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	he still says that he has had a lot of problems with OxyContin. I need to find out what dose he goes up to
PPLPMDL0080000001	Cleveland	OH	44195	7/7/2000	met new fellows very recp to xoy need to set up happy hour
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	he said he is still in the Vicodin habit. Asked him what I need to do to change his habit. He said keep coming in.
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	tumor board, rhu talked about oxy in oa in chronic pain, said she never thought about would consider
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	talked about titration and also train the train, she really wants to be speaker, talked about psp and using for higher doses said she would
PPLPMDL0080000001	Cleveland	OH	44111	7/7/2000	using oxy, trying to get doc to titrate says 160 seems very high, said is using more 80mg, work with psp cards.
PPLPMDL0080000001	Westlake	OH	44145	7/7/2000	he said he is using more Oxycontin and not afraid to use high doses like 80mg q12h
PPLPMDL0080000001	Lakewood	OH	44107	7/7/2000	lunch he said he just came from the hospital and wrote OxyContin for 2 patients 20mg q12h
PPLPMDL0080000001	Bedford	OH	44146	7/10/2000	has used most of chiro trial likes and will call down to pharmacy to add;has used ropi but will replace oxy;has pat in hosp will put on oxy
PPLPMDL0080000001	Akron	OH	44308	7/10/2000	Time principles.
PPLPMDL0080000001	Beachwood	OH	44122	7/10/2000	is using only oxy post op with good results. follow up
PPLPMDL0080000001	Bedford	OH	44146	7/10/2000	has used most of chiro trial likes and will call down to pharmacy to add;has used ropi but will replace oxy;has pat in hosp will put on oxy
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR vs- price of percocet and vicodin. Time principles.
PPLPMDL0080000001	Bedford	OH	44146	7/10/2000	has used most of chiro trial likes and will call down to pharmacy to add;has used ropi but will replace oxy;has pat in hosp will put on oxy
PPLPMDL0080000001	E Cleveland	OH	44112	7/10/2000	Brief meeting and intro. Appt scheduled to further discuss.
PPLPMDL0080000001	Cleveland	OH	44112	7/10/2000	Some Oxy but in very difficult or CA pts. Cost is a HUGE issue. Left two Uniphyl cards. Agreed to use them on pt who came in on albuterol and inhaled steroids and was still having trouble.
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	oxy vs. vic post op. less nursing calls;b etter pain mgmt and no tylenol
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	oxy vs. vic post op. less nursing calls;b etter pain mgmt and no tylenol
PPLPMDL0080000001	Bedford	OH	44146	7/10/2000	has used most of chiro trial likes and will call down to pharmacy to add;has used ropi but will replace oxy;has pat in hosp will put on oxy
PPLPMDL0080000001	Independence	OH	44131	7/10/2000	he is starting to get busier and a little harder to track down.he is not sure if he has used psp so need to follow up with that information.also need to find a way to get some time maybe away from office
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3- will do group program
PPLPMDL0080000001	Cleveland	OH	44122	7/10/2000	doctor is now using oxy, he is using it post op and is also using it when follow ing up with pts. he just wrote a script of oxy for a total knee followup, have lunch in 2 weeks.
PPLPMDL0080000001	Middleburg Hts	OH	44130	7/10/2000	we talked about ohio hospice initiative.said that he will never use meth and how oxy is a staple for his patients but the problem is that the census for southwest hospice has been way down for the last several months.need to focus more on his everyday patients
PPLPMDL0080000001	Akron	OH	44307	7/10/2000	Asked if she used the PSP cards did a breakfast in service. Talked about price, she will prescribe Percocet/generic when patients can't afford the Oxycontin. I told her about oxyir and told her how much
PPLPMDL0080000001	Beachwood	OH	44122	7/10/2000	window hit, told doctor about oxycontin for post op and in the office, he did not say much. left sunshine and file card. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3



PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Garfield Hts.	OH	44125	7/10/2000	talked about add on benefit with both oxy and uni.roth and ats guidelines and both oxy and uni should be the first add on
PPLPMDL0080000001	Parma	OH	44134	7/10/2000	Did in-service on pain assessment. Showed the new video tape on pain assessment in the long-term care setting featuring Pamela Bennett.
PPLPMDL0080000001	Beachwood	OH	44122	7/10/2000	doctor is consistently writing more oxy, she asked for low back info for pts, gave her brochures and also handouts for oxy pts. appt next week so follow up on these things.
PPLPMDL0080000001	Garfield Heights	OH	44125	7/10/2000	chiro not on carts on surg need to check ob floor
PPLPMDL0080000001	Cleveland	OH	44122	7/10/2000	Doctor has not yet used the psp card but said he would use it soon, says he is writing more oxy now bc he thinks of it more. followm up
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/10/2000	Has used post op and following trauma. Doesn't think of for chronic pain and keeps his patients as long as he can.
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/10/2000	met with colleen and tony,trying to get money to help print their pain pocket inserts.colleen is doing the standing orders for total joints and hips and will have oxy along with vic on the standing orders.t3 and darvocet have been taken off.will need to follow up to make sure dosing is ok and that it gets approved.
PPLPMDL0080000001	Bedford	OH	44146	7/10/2000	has used most of chiro trial likes and will call down to pharmacy to add;has used ropi but will replace oxy;has pat in hosp will put on oxy
PPLPMDL0080000001	Garfield Heights	OH	44125	7/10/2000	chiro not on carts on surg need to check ob floor
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	oxy dose , addiction issues, uniph q/d
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44106	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	oxy vs. vic post op. less nursing calls,b etter pain mgmt and no tylenol
PPLPMDL0080000001	Beachwood	OH	44122	7/10/2000	talked to doctor about uniphyl, says he uses less theo now than before, but will use uni bc of once a day dosing. follow up
PPLPMDL0080000001	Akron	OH	44307	7/10/2000	Indigent patient program F.Y.I.
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	EM program for Tuesday.
PPLPMDL0080000001	Akron	OH	44308	7/10/2000	Indigent patient program F.Y.I.
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2000	saw on onc floor doctor just wrote for oxy in rhouse, will come to inservice
PPLPMDL0080000001	Cleveland	OH	44195	7/10/2000	equianalg-titr-bt- vs. dura/v/t3- says no issues w/ t3tr to pain intensity- but not much high doses on 1st rx
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	oxy vs. vic post op. less nursing calls,b etter pain mgmt and no tylenol
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	EM program for Tuesday.
PPLPMDL0080000001	Garfield Heights	OH	44125	7/10/2000	chiro not on carts on surg need to check ob floor
PPLPMDL0080000001	Cleveland	OH	44130	7/10/2000	he felt that oxy was for more chronic and cancer pain.talked to him about how he can use instead of vic and how to dose.he is doing an ankle later today and committed to using and said that i can follow up in a couple of
PPLPMDL0080000001	Garfield Heights	OH	44125	7/10/2000	chiro not on carts on surg need to check ob floor
PPLPMDL0080000001	Akron	OH	44304	7/10/2000	oxy vs. vic post op. less nursing calls,b etter pain mgmt and no tylenol
PPLPMDL0080000001	Beachwood	OH	44122	7/10/2000	Has not yet used psp cards, he says that he is dosing oxy higher than before, is not using as much ms contin, follow up with appt in 2 weeks.
PPLPMDL0080000001	Cleveland	OH	44118	7/10/2000	She is tired of Percocet and if confident writing Oxy. Believes that by using it she is "saving" morphine if the pt needs it. Try to tactfully get to potency of each medication and bioavailability. She also isn't convinced that there is no ceiling. May be interested in train the trainer. Also requested Theresa Dews. Trained by her at the CCF.
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/10/2000	Discussed pt with LBP on 40mg bid. Pt taking 4-6 breakthrough a day. Agreed to titrate him to 60 bid at next visit. Uses mostly generic theo based on pharmacist and pt request. Will use Uni if he has samples.
PPLPMDL0080000001	Cleveland	OH	44130	7/10/2000	finding new things with him all the time he sometimes uses oxy and duragesic together but does not admit it.thinks he is titrating oxy high and admits to having one patient on 120mg q12.would love to see a 60mg tablet strength.talked about titration and multiple dosing but feels taking several tablets is not easy for the patient.complained about the cost of oxy for one wc patient before benefits began and it turned out the patient was on vico profen.need to keep this specific and from getting to the philosophical
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/10/2000	his biggest complaint is the grogginess that several of his patients get when he uses oxy,even when it is dosed at 10mg q12.there is something else standing in his way with writing more oxy..he is using oxy instead of perc and percod but not for his vic stuff
PPLPMDL0080000001	Cleveland	OH	44112	7/10/2000	Has used Oxy at Hospital and seen Dr Smith use it too. Has not used doses higher than 20mg q12h. Agrees that it is a good choice for the ptt population. also forgets to use theo. Lunch scheduled for follow up.
PPLPMDL0080000001	Garfield Hts.	OH	44125	7/10/2000	talked to at office window.add on benefit in the elderly and qol enhancements just by changing regimen of pain meds
PPLPMDL0080000001	Parma	OH	44129	7/10/2000	hge said that he is using in his more significant surgeries.total joints and some ac'l's.feels that nausea is biggest drawback.asked his key nurse about the call backs they get from vic patients and she does not feel that there is a difference.dosing the 10mg 2-3 q12.
PPLPMDL0080000001	Cleveland	OH	44127	7/11/2000	Talked to doctor about oxy, she said she has been on vacation, before she left she wrote script for oxy for pt with knee problems. Asked where she used vicoden, she said she did bc she does not think of oxy, continue to remind her, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/11/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Documentation, Dea/patient form File card, lunches are booked until the new year. Can schedule around Nov.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Documentation, Dea/patient form File card, lunches are booked until the new year. Can schedule around Nov.
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	still says lets resid. decide- but pam says he wanted conversion card
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Documentation, Dea/patient form File card, lunches are booked until the new year. Can schedule around Nov.
PPLPMDL0080000001	Cleveland	OH	44127	7/11/2000	doctor says that he using oxy in post op setting, he says it is one of his first choice, the numbers do not seem to jive, find out where he uses short acting agentss and convert. show him exactly how to write oxy.
PPLPMDL0080000001	Parma	OH	44134	7/11/2000	Did in-service on pain assessment. Showed the new video tape on pain assessment in the long-term care setting featuring Pamela Bennett.
PPLPMDL0080000001	Independence	OH	44131	7/11/2000	he has not used the psp.talked to jill about identifying a couple of candidates.they are starting to get very busy and access is getting harder.it is better earlier in the day.
PPLPMDL0080000001	Oakwood Village	OH	44146	7/11/2000	having a hard time getting past his negativity..wwent over the state bd of pharmacy data to try to ease his opioid barriers and writing the larger strengths.he truly wants to hlep his patients but feels the system lets them down and the insurance co's and pharm co's make it hard to do so.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/11/2000	follow up and set up dinner
PPLPMDL0080000001	Cleveland	OH	44127	7/11/2000	doctor is using oxy post op to some degree, uses more vicoden, showed him the similarities and the advantage of oxy, he also has some cancer pts he treats. follow up in 4 weeks.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Documentation, Dea/patient form File card, lunches are booked until the new year. Can schedule around Nov.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Documentation, Dea/patient form File card, lunches are booked until the new year. Can schedule around Nov.
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	Rebates and patients coupon information sheets.
PPLPMDL0080000001	Akron	OH	44304	7/11/2000	Rebates and patients coupon information sheets.
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Garfield	OH	44125	7/11/2000	he does not like when his vic is filled generically but he will not go to oxy more than once in a great while.feels there is a difference with strengths and more crogginess with vic
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/11/2000	he is very pro oxy.he has a tendency to let the med onc handle most of load but will assess and change meds when he has to.need to find how much volume he is responsible for with pain meds
PPLPMDL0080000001	Akron	OH	44304	7/11/2000	EM program for Tuesday. EM Lunch with new residents. Passed out green books APS, opioids sheet.
PPLPMDL0080000001	Cleveland	OH	44105	7/11/2000	saw thru window, does not see reps, he said he uses percocet and has used oxy in past, large uniphyl target. follow up
PPLPMDL0080000001	Parma	OH	44129	7/11/2000	Invited Dr. to program for Dr. Gloth next Tuesday. I also gave him Oxycontin conversion. He asked for more PCS cards. He placed Lorraine's father on Duragesic and Oxy-IR. I gave Lorraine Senokot-S for her father. She said he recently had a problem with constipation where he didn't go for 10 days. They had to give him Milk of Mag. Started her father on 25ug patch with the intent to go to 50ug. Will follow her father to see how he is doing.
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44105	7/11/2000	doctor is a very nice guy, he write oxy for all of his chronic pain, his says the most common is low back, he uses short acting in his acute pain if it last more than a few weeks he goes to oxy, asked him to start oxy sonner, talked about oxyir as well instead of percocet or vicoden. follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/11/2000	saw doctor in office before pts, just returned from europe, he says he has not really used oxy post op, he uses alot of vicoden and ultram. Has 8 surgeries on thir and friday, said will use oxy follow up
PPLPMDL0080000001	Solon	OH	44139	7/11/2000	he is using a little more of the fast in he immed post op time.said he has had a hard time getting fast and talked about where he can find it
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/11/2000	she is getting orientated.she does not share the same views as gibbons
PPLPMDL0080000001	Bedford/Sinai	OH	44146	7/11/2000	not sure why his numbers are not greater.what he sais he does is hard to verify.need to find the difference between a durages and oxy patient
PPLPMDL0080000001	Cleveland	OH	44106	7/11/2000	why nothigher doses?- uses alot but stops at 100 typically
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	New osteoarthritis, file card, time principles.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	New osteoarthritis, file card, time principles.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	New osteoarthritis, file card, time principles.

PPLPMDL0080000001	Parma	OH	44130	7/11/2000	Dr. is still very hesitant to write opioids. Lisa at Broadview Multi-Care says they are having problems with him. He is still afraid of pts. getting addicted. Gave him Caldwell study on Osteoarthritis. He said if the pt. is going to stay in the nursing home permanently, then he will feel more comfortable prescribing Oxycontin as it is in a controlled environment. Next time, show information on addiction. Show articles to dispell addiction.
PPLPMDL0080000001	Akron	OH	44304	7/11/2000	New osteoarthritis, file card, time principles.
PPLPMDL0080000001	Tallmadge	OH	44278	7/11/2000	New osteoarthritis, file card, time principles.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/11/2000	he sais that he is using oxy almost exclusively.his name has come up with helping with the standing orders and onc related jcaho issues.titration and assessment are keys to continued effective use with oxy. talked about a patient with a pathological fracture and how he converted from t3 to oxy.he still likes to use darv and feels it is effective for mild pain.
PPLPMDL0080000001	Parma	OH	44129	7/11/2000	talked about dosing and titration.add on benefit with uni in the copd setting and identified a couple of candidates for use.most of his theoph is written theo dur and gets filled generically. there is not a clear break in his oxy use between ca and non malignant use.
PPLPMDL0080000001	Cleveland	OH	44105	7/11/2000	using more oxy since i have been calling on her, says it is used mostly in chronic and cancer pain, q12 dosing is big. still need to see where doc is using short acting agents. hard sell. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- stay with w/down titr strategy
PPLPMDL0080000001	Beachwood	OH	44122	7/12/2000	Talked to doctor and to jim, they are now using oxy for scopes they are using it 10 to 20 mg and it seems to work well, still using short actings for bt pain and for smaller cases.follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/12/2000	used both psp cards,using oxy post op
PPLPMDL0080000001	Cleveland	OH	44111	7/12/2000	using chir on ob floor tried to call pharm to get form;using /25% and fentanyl says same as bupi not less motor block;went to ob floor set up inservice and speak with nurses to get oxy used post op
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- higher doses if neces?y
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- did use card! good pt start post op
PPLPMDL0080000001	Akron	OH	44307	7/12/2000	closed on using for stones
PPLPMDL0080000001	Akron	OH	44333	7/12/2000	He still is in the mind set of using oxycontin for cancer or severe chronic pain patients. Vicodin and some percocet are his first choice for acute pain which he views as 6 weeks or less. Short acting opioids are being dosed on prn basis. Has used oxycontin for chronic pain but still has not used for acute pain which he does not think needs atc therapy.
PPLPMDL0080000001	Akron	OH	44333	7/12/2000	Goal was to find a specific surgery to use oxycontin but would not give one, he said he is using for cases that pts have not taken vicodin previously which is too small of a population. he said using 10mg tabs q8h.
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	lunch he said he is using OxyContin for more than the chronic patients. He is using more and more post op with IR for breakthrough
PPLPMDL0080000001	Beachwood	OH	44122	7/12/2000	doctor has not yet used oxy psp cards, said he will use them post op, is not yet sold on using oxy for acute pain in his office, find out where he uses short acting meds. follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	he said he has a patient that needs patient assistance and Oxy is the only thing that works. He said he is using some IR for acute
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Cleveland	OH	44111	7/12/2000	will help get it stocked on carts when it's aproved on form
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Westlake	OH	44145	7/12/2000	he talked about using more OxyContin andn at high doses. I asked if any get constipated he said oh ya
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	quick hit in the elevator, he said he is using more OxyContin than ever for chronic pain but still hasn't for acute he said to find out if his office needs more Uniphyl samples
PPLPMDL0080000001	Rocky River	OH	44116	7/12/2000	quick hit through the window he said he is using OxyContin and not afraid to use high doses
PPLPMDL0080000001	Cleveland	OH	44111	7/12/2000	using chir on ob floor tried to call pharm to get form;using /25% and fentanyl says same as bupi not less motor block;went to ob floor set up inservice and speak with nurses to get oxy used post op
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
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PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Akron	OH	44333	7/12/2000	Dr is starting with oxycontin but he is not always staying with it. Thinks ther is a big psychological factor in pain management and taking pills is more addictive potential than putting on the patch.
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	7/12-will work w/me on speaker- wants her peer- dr. ? Levitan- female to come in and do pediatric update- says she is on our bureau
PPLPMDL0080000001	Akron	OH	44333	7/12/2000	using oxycontin for sever chronic pain and for cancer pain, he starts out with short acting opioids, then will go to oxycontin, but he also mentioned using the patch.
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	doctor is using oxy primarily in chronic pain including low back, says his highest dose pt is 100mg q8, He says he likes the patch but that it is unpredictable per pt, he says when a pt comes to him on meds they typically stay on those meds. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	using low doses- titr -stay with strategy
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	she said she has some chronic patients doing well on OxyContin, she also said she uses Uniphyl regularly
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	just put 3 pat on oxy from vic on for dinner next week not targ for chiro;bring clipboards
PPLPMDL0080000001	Westlake	OH	44145	7/12/2000	working on bringing a national speaker for the spring. They have only 2 major speaker programs per year. Gave her CVs
PPLPMDL0080000001	Cleveland	OH	44111	7/12/2000	using chir on ob floor tried to call pharm to get form;using /25% and fentanyl says same as bupi not less motor block;went to ob floor set up inservice and speak with nurses to get oxy used post op
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Fairview Park	OH	44126	7/12/2000	Tom said Oxy 160 is in but has not been written for yet
PPLPMDL0080000001	N Olmsted	OH	44070	7/12/2000	went over OxyContin for post ops because she asked how do those benefit from Oxy
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	oxy
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44322	7/12/2000	manager would not bring in oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	7/12/2000	speaker program.
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Akron	OH	44307	7/12/2000	closed on using for stones
PPLPMDL0080000001	Akron	OH	44307	7/12/2000	Rescheduled lunch, and put out flyersfor jillian's program.
PPLPMDL0080000001	Akron	OH	44333	7/12/2000	My goal has been to get him to use oxycontin more for acute pain, where vicodin is being used. Acute pain is vived as 7-10 days and the patients usually do not take the medications atc so it is contrary to how oxycontin is intended to be used. He does not view taking oxycontin only 1 tab a day and says it is very expensive vs generic vicodin.
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	Doctor is also in pain clinic, he sees pts post op and gives them meds, wants stamp for oxy, says that he uses demorol for a period of days and then switches toan oral. follow up with stamp.
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2000	working on post oper orders using chiro will go on formualry in august
PPLPMDL0080000001	Akron	OH	44307	7/12/2000	closed on using for stones
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- -agreed should be using more oxy- will stay on him more not to forget
PPLPMDL0080000001	Beachwood	OH	44122	7/12/2000	in office, is using oxy, need rob to follow up.
PPLPMDL0080000001	South Euclid	OH	44121	7/12/2000	Placed his 1 pt on Oxy and didn't use it again. said he just forgets and others meds work.
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Beachwood	OH	44122	7/12/2000	doctor is still writing oxy, talked to staff, i think they are very important to pain control, doctor is writing duragesic as well, set up inservice for august. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/12/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Akron	OH	44308	7/12/2000	Operated on nathan for free. He is in Dover on Wed. Bonnie is his office manager. Schedule a lunch.
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	he didn't know about using OxyCon tin for post op pain he thought of it for chronic
PPLPMDL0080000001	Lakewood	OH	44107	7/12/2000	lunch he said i made him a believer. OxyContin is working great for his post ops in addition to chronics. He is using a lot of Senokot as well. Went over Ginsberg quickly until he got a phone call. Go over again
PPLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover

PLPMDL0080000001	Akron	OH	44302	7/12/2000	chirocaine samples in or pharmacy, will try in labor. doesn't do much regional blocks, knock most out, quicker turnover
PLPMDL0080000001	Akron	OH	44333	7/12/2000	working on getting dr weidman to use oxycontin in place of vicodin for acute pain when the patients call in for acute sprain low back strains, etc. Oxycontin 10mg q12h to start for these patients, she has put two low back pain patients on oxycontin. senokot-s for chronic pain patients for prophylactic use.
PLPMDL0080000001	Barberton	OH	44203	7/12/2000	still using mostly vicodin, thinks oxycontin is stronger and not as flexible as vicodin for refills or to titrate back and take as needed.
PLPMDL0080000001	Akron	OH	44302	7/12/2000	Likes OxyContin, says Dr. Vetter turned him onto it. Told him 10-20 mg is great for post-op and titrate to comfort. Says he uses alot of oxyfast, oxyrlr some.
PLPMDL0080000001	Akron	OH	44333	7/12/2000	try oxycontin for patients before surgery and then use oxycontin post op vs vicodin before then oxycontin? He liked the idea, buit has to remember, give the 10mg tab 1-2 q12h pre op, this is to help patients tolerate oxycontin better post op.
PLPMDL0080000001	Lakewood	OH	44107	7/12/2000	quick hit in the hallway, asked how he does Oxy and he ased how should he. Went over 1-3 q12h
PLPMDL0080000001	Lakewood	OH	44107	7/12/2000	passed him in the hall where he said he put a patient on OxyContin yesterday that called his service last night complaini8ng of vomiting. She wa s on 20mg q12h. Told him that she probably only needed 10mg and also that it should subside
PLPMDL0080000001	Akron	OH	44319	7/13/2000	working on pain management protocol. Using oxycontin in place of vicodin, q12h vs prn with less abuse and better pain control... Start with and stay with.
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Gates Mills	OH	44040	7/13/2000	Says he has used Oxy with success but still uses alot of Vicodin. Doesn't use theo. Suggested that he try it for uncontrolled ptse. He said he would but he yeses me alot.
PLPMDL0080000001	Akron	OH	44319	7/13/2000	oxycontin use is for chronic pain and vicodin is for acute pain, I used the Marcus reprint to show that even for acute pain that requires atc vs prn use then long acting opioids are appropriate.
PLPMDL0080000001	Beachwood	OH	44122	7/13/2000	oxy hallway hit, going well for him and says he is seeing less nausea
PLPMDL0080000001	Akron	OH	44310	7/13/2000	still using alot of vicodin. need constant reminder. push cost and abuse potential next call
PLPMDL0080000001	Brooklyn	OH	44144	7/13/2000	did not have much time, says he uses quite abit of oxy and is doing well, still uses short actings just as much. follow up
PLPMDL0080000001	Barberton	OH	44203	7/13/2000	If starting with short acting, what is next step oxycontin? Duragesic? nausea for short acting, and compliance issue for alot of short acting tablets. Has used the 160mg tab on one patients and he did well. Starting with oxycontin said only time uses the patch is if patients are having trouble swallowing.
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Parma	OH	44129	7/13/2000	getting pain practice up at ravenna hosp. says they aren't to big on oxy there, reminded of benefits and use mostly outpatient
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44115	7/13/2000	inter in learning about chrio but hardly do any regional mostly rogooff
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Mayfield Village	OH	44143	7/13/2000	Uses for neurologic problems. Onlu uses 10mg. Had one pt on 20mg. Suggested he use post-op. Went over Ginsberg paper. Agreed to try
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Cleveland	OH	44124	7/13/2000	Using OxyFast with success for facelifts. Still not convince about OxyContin for other pts. Thinks its too strong.
PLPMDL0080000001	Shaker Hts	OH	44122	7/13/2000	he is getting tired of seeing me, is using oxy more now he says, he is writing several a week. follow up
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	7/14- hasnt looked at cd roms- says does prefer that media just hasnt had time. gave over to Shawn ? the FP hospice/pm fellow- he is great guy and seemed inter. in looking at. and is conversant in the inadeq. of pm and jcaho issues
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Shaker Hts	OH	44122	7/13/2000	doctor is writing quite abit of percocet, find out where he is using percocet and switch to oxy, set up lunch in 10 days. follow up
PLPMDL0080000001	Sagamore Hills	OH	44067	7/13/2000	tried to be a comedian.talked about how to measure effectiveness and he said that the vic people gave him a pain o meter.talked about function as being the real guide and how to dose to make equiv to the vic that he primarily uses
PLPMDL0080000001	Cleveland	OH	44115	7/13/2000	using ropi in findlay loves it will be hard sell does some pain mgmt
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44128	7/13/2000	he has used two psp and identified a third
PLPMDL0080000001	Barberton	OH	44203	7/13/2000	used a 10mg and 20mg tabs for a hernia patient and a colon cancer patients. Perceives oxycontin as being stronger than vicodin, he has seen alot in cancer patients, not a replacement for vicodin.
PLPMDL0080000001	Akron	OH	44310	7/13/2000	still using alot of vicodin. need constant reminder. push cost and abuse potential next call
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Akron	OH	44319	7/13/2000	working on getting oxycontin use for acute pain, which she views as 10-14 days, Oxycontin for chronic pain, if starting to take too many short acting opioids.
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Parma	OH	44129	7/13/2000	getting pain practice up at ravenna hosp. says they aren't to big on oxy there, reminded of benefits and use mostly outpatient
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Cleveland	OH	44115	7/13/2000	using ropi in findlay loves it will be hard sell does some pain mgmt
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail;familiar with chiro
PLPMDL0080000001	Cuyahoga Falls	OH	44221	7/13/2000	Did the first in a series of in-services on pain management. This was the one on basic pain management. The turnout was very good.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	7/13/2000	Did the first in a series of in-services on pain management. This was the one on basic pain management.
PLPMDL0080000001	Cleveland	OH	44113	7/13/2000	gave adele perse stamp, she wants 10mg stamp
PLPMDL0080000001	Beachwood	OH	44122	7/13/2000	still looking to move 160mg
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	see where this shows up
PLPMDL0080000001	Akron	OH	44312	7/13/2000	no oxycontin i stock
PLPMDL0080000001	Barberton	OH	44203	7/13/2000	working on program for september 20 with Debbie Bevers.
PLPMDL0080000001	Akron	OH	44203	7/13/2000	had monthly meeting, using oxycontin for chronic pain conditions, last pt was a patient that was not controlled by percocet, so it is not being used first line.
PLPMDL0080000001	Akron	OH	44310	7/13/2000	still using alot of vicodin. need constant reminder. push cost and abuse potential next call
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	-f/u on her durag strategy- what % of pts does she go back and forth with the seasons
PLPMDL0080000001	Akron	OH	44203	7/13/2000	had monthly meeting, using oxycontin for chronic pain conditions, last pt was a patient that was not controlled by percocet, so it is not being used first line.
PLPMDL0080000001	Beachwood	OH	44122	7/13/2000	doctor is doing 12 to 15 surgeries per day in more than half of those surgeries he uses opioids, he said that oxy makes alot of sense, he says that he will use alot of oxyfast for many of his pts, next time show him the oxy fast bottle. follow up
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	-says uses almost always- find out where not
PLPMDL0080000001	Cleveland	OH	44115	7/13/2000	using ropi in findlay loves it will be hard sell does some pain mgmt
PLPMDL0080000001	Mayfield Hts	OH	44124	7/13/2000	Discuss how Uni helps inhalers to have effect.
PLPMDL0080000001	Cleveland	OH	44106	7/13/2000	7/13- 3 KIDS ALL GIRLS- OLDEST IS 4 1/2. Wanted the trifold conv guide. says its best for equi anal- f/u see if left him right one- says still alot of concerns/fears about opi use in general-him too- left him myths, consens, Rx opis etc- f/u. AAFP art- says gets book hadnt read- f/u with specific point or 2 from it.
PLPMDL0080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PLPMDL0080000001	Sagamore Hills	OH	44067	7/13/2000	he mainly uses vic but likes to start low and go slow usually with darv.talked about adding oxy and uni on but did it on general pain management and how oxy can be as mild as wanted or as strong as needed assessing and strength vs potency were issues that needed defined.he talked more about asthma than copd but did tell me about a lecture program for respiratory difficulties that he went to.
PLPMDL0080000001	Lyndhurst	OH	44124	7/13/2000	Brief mention of delivery system and chrontherapeutics making Uni superior to other theo.;
PLPMDL0080000001	Independence	OH	44131	7/13/2000	multiple dosing and getting him to hte next dose with some of his more difficult cases
PLPMDL0080000001	Cleveland	OH	44195	7/13/2000	using oxy and occosionally methodone;will start trying chiro on trigger points;need to get them to use on larger volume blocks;wants to do studies need to contact dr ripa at home office to discuss possibilities

PPLPMDL080000001	Barberton	OH	44203	7/13/2000	difference in potency, she perceives oxycontin as being a little stronger than vicodin. Reserving oxycontin for more difficult cases, not thinking of oxycontin as a replacement for vicodin.
PPLPMDL080000001	Parma	OH	44129	7/13/2000	pushed increase of recognition for oxy and places where it should be used. vs. prn and morphine. chiro not happening here, drop it
PPLPMDL080000001	Akron	OH	44310	7/13/2000	turned in paperwork for chirocaine to be discussed at next meeting!!
PPLPMDL080000001	Garfield Hts	OH	44125	7/13/2000	need to get him to think more for the acute setting than the chronic.will use pain clinic if he gets out of his comfort zone but likes oxy when he has malig type pain to treat
PPLPMDL080000001	Cleveland	OH	44195	7/13/2000	need to set up happy hour with new fellows and go over oxy in more detail,familiar with chiro
PPLPMDL080000001	Cleveland	OH	44122	7/13/2000	saw doctor at front desk and quick oxy hit, said it is his choice. asked lamar to call with cancelations. follow up
PPLPMDL080000001	Akron	OH	44310	7/13/2000	still using alot of vicodin. need constant reminder. push cost and abuse potential next call
PPLPMDL080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Mayfield Village	OH	44143	7/13/2000	Left Roth and dosing card. Uses Oxy for pts not tolerating NSAIDs. Asaked him to use OxyIR for breakthrough and titration.
PPLPMDL080000001	Barberton	OH	44203	7/13/2000	has not put anymore patients on 160mg, still using oxycontin and with the patch, idea of getting maximal pain control with minimal side effects by using poly pharmacy. Recently put an arthritic man on 25umg patch and did weel, i showed him our OA study and showed that no studing with the patch for OA. Ease of use was reson , vs pt having to remember to take pills.
PPLPMDL080000001	Akron	OH	44319	7/13/2000	Dr has spinal stenosis himself, mind set is still to take a vicodin as needed to start then when needs something atc to go with oxycontin. Has used the 10mg, 20mg 40mg and oxy ir. Discussed the lady with arthritic pain that has proven evidence of diseases and has now titrated up to 40mg and doing well.
PPLPMDL080000001	Lyndhurst	OH	44124	7/13/2000	Brief mention of advantages over short acting agents. Tried 10mg and it didn't work. Wanted titration guide and Ginsberg. Scheduled appt to go over them.
PPLPMDL080000001	Cleveland	OH	44128	7/13/2000	he has not used his cards yet and wants to wait for more of an indignant patient type.he is titrating more frequently and trying to get him ot use in that setting.
PPLPMDL080000001	Cleveland	OH	44106	7/13/2000	SA over oxy issues- habit, c2 7/00 says has at least one pt on now- 40q12. just say was chronic pt- def of chr? is that highest used? not clear- but told him titr to effect always- going for another palm pilot-
PPLPMDL080000001	Beachwood	OH	44122	7/13/2000	working on getting doctor to use the 160mg, she says that if she was dosing q12 it may happen follow up with lunch on monday
PPLPMDL080000001	Garfield Heights	OH	44125	7/13/2000	add on benefitts in the elderly and how oxy can increase quality of life just be treating pain.using oxy in the chronic setting for more serious stuff but will push nsaid in oa.used roth
PPLPMDL080000001	Akron	OH	44304	7/14/2000	oxycontin to be on agenda at next formulary meeting. wants to limit the amount of apap patients are getting from pain meds. oxycontin would be only products on standing orders for obgyn. follow up with deveny
PPLPMDL080000001	Akron	OH	44304	7/14/2000	oxycontin to be on agenda at next formulary meeting. wants to limit the amount of apap patients are getting from pain meds. oxycontin would be only products on standing orders for obgyn. follow up with deveny
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PPLPMDL080000001	Cleveland	OH	44106	7/14/2000	7/14/00-Fri am are best -check w/carolin, goes to VA in aftern. very nice - lives in Flats- condos above Sammys- never been to Watermark- will go to gloth progr 7/18- hasnt heard of him- will try to get Dr. mcgrath? to go also- likes to go out. She says not a big fish fan. There are 3 geriatr. fellows- she just gave onco prn lecture to them this morning. says 80% are hospice pts. Uses mcs mostly due to cost but added that does occas. gets better control with oxy- gave examp of switching success. Told fellows not fan of q8 for either msc or oxy. would always push up- f/u on highest dose comfort and adj use. Went thru pure opi disc and bt- seemed to agree but confirm. Went thruadv of oxy vs. msc- release mech/ bioav/transient/metabol- some impact- f/u- Also another dr. Gerlachter? PAP next and when brings in oxy
PPLPMDL080000001	Akron	OH	44304	7/14/2000	oxycontin to be on agenda at next formulary meeting. wants to limit the amount of apap patients are getting from pain meds. oxycontin would be only products on standing orders for obgyn. follow up with deveny
PPLPMDL080000001	Cleveland Hts.	OH	44118	7/14/2000	Had lunch for the Oncology service at kaiser. The nurses tell me tha Dr. Weiss is writing some Oxycontin. Also, Cindy, one of the floor pharmacists is handing out the PCS cards and Dr. Streeter is writing the scripts.
PPLPMDL080000001	Cleveland	OH	44106	7/14/2000	only does clinic approx 1-2 mths yr- but still has big sayso on meded
PPLPMDL080000001	Euclid	OH	44119	7/14/2000	Discussed effectiveness compared to PCA and specific dosing. Said he would try following PCA. Does procedures at UH.
PPLPMDL080000001	Cleveland	OH	44119	7/14/2000	Has not used Oxy because he says he doesn't have the right pts. Uni- he simply doesn't see a difference. Discussed the advantages of the delivery system matching the bodies cxhronotherapeutics.
PPLPMDL080000001	Cleveland	OH	44122	7/14/2000	moving at end of the month, is still number one choice post op. follow up, tell barb.
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL080000001	Akron	OH	44304	7/14/2000	oxycontin to be on agenda at next formulary meeting. wants to limit the amount of apap patients are getting from pain meds. oxycontin would be only products on standing orders for obgyn. follow up with deveny
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL080000001	Euclid	OH	44119	7/14/2000	Discussed branded v generic hae asked me to come in and have lunch to further preseten this.
PPLPMDL080000001	Warrensville Hts	OH	44122	7/14/2000	met with dr zaidi for lunch regarding oxycon 160mg for brian and the situation of purdue being banned from the merida health systmes
PPLPMDL080000001	Cleveland	OH	44111	7/14/2000	working to stock 160, talked of dr grual and his mult 80 pts
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL080000001	Cleveland	OH	44111	7/14/2000	talked to doctor about 80mg oxy, he said he did not think he had pts that need that much, told him to do it. follow up
PPLPMDL080000001	Akron	OH	44304	7/14/2000	oxycontin to be on agenda at next formulary meeting. wants to limit the amount of apap patients are getting from pain meds. oxycontin would be only products on standing orders for obgyn. follow up with deveny
PPLPMDL080000001	Akron	OH	44304	7/14/2000	using oxy for post op outpatient. hasn't tried on floor. says they usually go to tylox when go oral. need topush the tylenol thing on surgery flor and with pharmacy
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44111	7/14/2000	lunch, excellent call, my credibility is up. Showed him the aps and ahcpr guidelines for conversions and he loved it. he is now going to keep pts on oxy longer bc of these. follow up
PPLPMDL080000001	Akron	OH	44304	7/14/2000	says using more oxy on floors, need to inservice rn's. says they don't understand oxy dosing
PPLPMDL080000001	Cleveland Hts.	OH	44118	7/14/2000	Spoke with Dr. Streeter. She is using more Oxycontin. I reinforced the use of the product for people who cannot tolerate morphine. Also we discussed the cost issue that has kept it off formulary. I explained that cost is more than just a tablet to tablet comparison and that Oxycontin's better side effect profile may help its cost effectiveness. She agreed.
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	SA over oxy issues- habit, c2
PPLPMDL080000001	Cleveland	OH	44111	7/14/2000	talked oxy, invited to barrys event
PPLPMDL080000001	Cleveland	OH	44106	7/14/2000	7/14/00-considering more in shorter time periods- def of chronic and when to bring in oxy
PPLPMDL080000001	Euclid	OH	44119	7/14/2000	Still is convinced that his pts had more AE's than with Percocet. Showed him Caldwell study. See if it had any effect.
PPLPMDL080000001	Cleveland	OH	44106	7/14/2000	6/00- great advocate- will present a pm study to jc in fall. says provide her w/best ones- gave levy, caldwell, new roth and marcus- f/u on what she likes and ideas to help- was happy to get APS book. f/u onaddiction issues
PPLPMDL080000001	Cleveland	OH	44111	7/14/2000	tumor brd, talked about titrating pts up on oxy. follow up
PPLPMDL080000001	Brooklyn	OH	44144	7/14/2000	tumor board, talked about titrating oxy, also discussed speaker event. follow up
PPLPMDL080000001	Euclid	OH	44119	7/14/2000	Pointed out that anyone on an opioid should be on a laxative. Also discussed titration and average doses in LBP study.
PPLPMDL080000001	Euclid	OH	44119	7/14/2000	Has placed a few pts on Oxy with success. Is extremely reluctant to titrate. Showed him 3-2 titration guide and he believed this was for CA pain. Keep bringing him studies of nonmalignant pain.
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	7/14-SA over oxy issues- habit, c2- says goal is to get to LA in most pts. but hasn't perceived large diff vs msc. went thru all- some impact on renal/metab. and tru q12. BT strat- seemed to allow too much of it before pushing up- made point that some cancers are better managed w/primarily a BT strategy- acuteness of flairs. Agreed to comfort w/high morph- equiv oxy-not there and stigma advant.
PPLPMDL080000001	Cleveland	OH	44195	7/14/2000	7/14/00- wanted PAP form for female pt- fibro my pt? starting dose 10-20q12. Dan says woman has been on methad- also - says forgot to ask walsh about levy- seems like she will though. also said he is one to talk to about big picture support
PPLPMDL080000001	Beachwood	OH	44122	7/14/2000	doctor has potential, doesuse some oxy, but uses more short acting, asked about using oxy tid, said to increase q12h, follow up
PPLPMDL080000001	Akron	OH	44308	7/17/2000	Time principles, 25% - 50% increase for pain. breakthru pain. Increase dosage. Assymetric dosing.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	7/17/2000	didn't know chiro was in the cart! will use today
PPLPMDL080000001	Akron	OH	44310	7/17/2000	Coming to dinner.
PPLPMDL080000001	Westlake	OH	44145	7/17/2000	find out if he is writing any Duragesic because he claims that he doesn't. But he did say that he usually writes OxyIR or Fast with his Contin scripts
PPLPMDL080000001	Akron	OH	44304	7/17/2000	Wants samples to take to South America. Mad at Vicoprofen rep because co said no free samples.
PPLPMDL080000001	Cleveland	OH	44106	7/17/2000	7/14 NOT TO SURE IF HE HAS ANY COMFORT W/OPIS- SAYS REFER TO LOUS RICE- VA CHIEF OF IM TO GET TIME AT LUNCHES- SON IS 17MONTHS-WIFE DOING GI FELLOWSHIP THIS YR
PPLPMDL080000001	Cleveland	OH	44195	7/17/2000	Very consistant user of oxy every week on 1st rx at least 2
PPLPMDL080000001	Akron	OH	44304	7/17/2000	Invited to dinner in Cleveland, chronic pain study, osteo new study, uniphyl.
PPLPMDL080000001	Akron	OH	44310	7/17/2000	, invited him to Bernies long-term care dinner. Left the new papers on chronic pain and osteoarthritis. Follow-up. Coming to the Cleveland dinner.
PPLPMDL080000001	Cleveland	OH	44106	7/17/2000	At VA till nov. - will try to get there- good exper. w/getty
PPLPMDL080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PPLPMDL080000001	Cleveland	OH	44113	7/17/2000	in or lounge, he says that he uses alot of oxy in chronic pain, uses short acting in post op, but if using pca he does go to oxy for big cases. follow up
PPLPMDL080000001	Uniontown	OH	44685	7/17/2000	I asked where she is using oxycontin and she said everywhere, start withs and said conversions from vicodin. Referred to the Marcus reprint and she said she read the article. Asked if any pts coming in today, she said did not know but said will keep file card by and if someone is on vicodin, will convert. uniphyl for asthma and copd, nocturnal problems
PPLPMDL080000001	Solon	OH	44139	7/17/2000	doing more work in the er;gs may or may not be oxy worthy,er setting should be a good target
PPLPMDL080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PPLPMDL080000001	Akron	OH	44304	7/17/2000	On vacation
PPLPMDL080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PPLPMDL080000001	Cleveland	OH	44113	7/17/2000	or lounge, doc is using vicoden post op and oxy in chronic setting
PPLPMDL080000001	Akron	OH	443041417	7/17/2000	Bring note pads and studies.

PLPMDL0080000001	Uniontown	OH	44685	7/17/2000	still did not find out where she has used oxycontin most recently, in past has thought more for chronic pain. Hit quick onset vs vicodin if need act even for short duration, first rx shows that she has been using the 10mg and 20mg tabs. Start with oxycontin or conversions from vicodin.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	7/17/2000	roth study,he is using more for chronic cases
PLPMDL0080000001	Akron	OH	44304	7/17/2000	Invited to Cleveland dinner. No reps on Mondays & Wednesdays.
PLPMDL0080000001	Cleveland	OH	44119	7/17/2000	Did the first quarter hospice rebate for the hospice. It was over \$6,000.00.
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PLPMDL0080000001	Rocky River	OH	44116	7/17/2000	went over side effects and how to dose IR
PLPMDL0080000001	Westlake	OH	44145	7/17/2000	he said he has had no need for OxyContin 160mg yet but will bring it in if there is any need even 1 patient
PLPMDL0080000001	Cleveland	OH	44195	7/17/2000	oxyc reminder dosing/titr/ BT.
PLPMDL0080000001	Barberton	OH	44203	7/17/2000	did not commit to 160mg tabs.
PLPMDL0080000001	Barberton	OH	44203	7/17/2000	left info on 160mg tabs but big with morphine for hospice initiative for the cheapest medications.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/17/2000	didn't know chiro was in the cart! will use today
PLPMDL0080000001	Akron	OH	44309	7/17/2000	Dropped off flyer for program.
PLPMDL0080000001	Akron	OH	44304	7/17/2000	Bring note pads and studies.
PLPMDL0080000001	Cleveland	OH	44195	7/17/2000	says all is well now- no needs for anything- good on 1st rx
PLPMDL0080000001	Lakewood	OH	44107	7/17/2000	he wanted to know what to do with patients that have renal failure. Went over the package insert about dosing conservatively for those with renal or hepatic problems. He asked a lot about MS Contin as well but seems to be ready to write even more OxyContin. I mentioned to use OxyIR with it for those that he is dosing very conservatively
PLPMDL0080000001	Akron	OH	44304	7/17/2000	Discuss Percocet for breakthrough. Does he write for breakthrough. Post-op 20mg for Hemorrhoid surgery.
PLPMDL0080000001	Akron	OH	44304	7/17/2000	Invited to cleveland dinner.
PLPMDL0080000001	Cleveland	OH	44111	7/17/2000	in er, leaving er, new group is coming in, oxy call
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PLPMDL0080000001	Lakewood	OH	44107	7/17/2000	I told him that I see that his OxyContin usage has slowed down and all he said was that he took some time off working on a paper. Then I attacked Duragesic and talked about its indication for cancer only. He then mentioned that OxyContin is used a lot by Rheumatologists. I agreed and talked about how well its done in studies
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	in or lounge, he was doing 4 scopes asked for business and he said he would follow up
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PLPMDL0080000001	Akron	OH	44310	7/17/2000	Coming to dinner in Cleveland, writes for Rediculitis, osteoarthritis, back.
PLPMDL0080000001	Westlake	OH	44145	7/17/2000	he came to the front desk and asked about using Senokot for his OxyContin patients and how to dose it. Gave him protocol sheets
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	will use oxy post oper working on getting it on standing orders;when chiro on formulary will use for local infiltration
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Uniontown	OH	44685	7/17/2000	One patient is on oxycontin 10mg q12h and says the patient keeps coming back. Addiction is concern, his perception is if they keep coming back then patient is a problem. Vicodin, patients call back. Has vicoprofen in sample closet. Long acting means patients staying on opioids for longer than he wants to have them on an opioid.
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Beachwood	OH	44122	7/17/2000	lunch with doctor, is using oxy in all chronic pain, she doses up to 80mg q8, she says she does not like to dose q12 bc her pts end up taking more bt meds. she says she can spare opioids with 8 hr dosing. asked to titrate to 160
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	and she said she would try, follow up
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	dropping off senokot and talked to doctor about keeping pts on oxy and titrating up
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	chiro will be ordered today by jeff in pharm. 50% 40vils will be placed on regional cart and do mostly with dr Seitz;dr hatoum and dr douad do pain mgmt and use oxy has pat on 80mt tid uses ir or perc to titrate
PLPMDL0080000001	Cleveland	OH	44113	7/17/2000	in or lounge, talked to roman, he said they rarely use 80mg, he says they have to dose oxy q8 and it will not work q12, follow up
PLPMDL0080000001	Solon	OH	44139	7/17/2000	finally used the pps 21 back patient but only gave the 10mg q12.complained of sleepiness and that it worked a little but not enough.talked to him about how mild the 10 is and that he should continue to use but write it in multiples of 1-2 or 2-3.able to get specific but need to amke sure that it gets used properly
PLPMDL0080000001	Warrensville Hts	OH	44122	7/18/2000	spoke at wards inn on pain mgmt good speaker still using mostly oxy will swtch some vico to oxy is influencing primary care docs like bamford and molta and davidson these docs are using the patch
PLPMDL0080000001	Cleveland	OH	44195	7/18/2000	oxyc reminder dosing/titr/ BT.
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Middleburg Hts.	OH	44130	7/18/2000	talked about dosing and how he is using for the post op setting.talked to them about post op standing orders and what is going on at the hospital.made sure that he knows what hte tablet strengths are and that he is writing in multiple of tablets.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	said was using the 10mg tabs and about 5 patients vomited on oxycontin, most of the patients were older patients. He said he is using more selectively and more on the younger patients.
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	working on speaker for dec, he says he wants to here drier.
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44195	7/18/2000	equianalg-titr-bt- vs. dura/v/t3
PLPMDL0080000001	Barberton	OH	44203	7/18/2000	Would not give three specific patients but said have some in mind, mentioned the 160mg tab and titration of oxycontin vs the patch. She said she is strating patients on oxycontin and only if have GI problems will she go to the patch.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	using the 10mg tabs, he said he is using them for more of the severe pain patients Patients tolerating oxycontin has been the problem in the past but patients are doing much better. Went over oxycontin vs vicodin and relative potency and got but in that they are equal potency so he is going to consider using oxycontin on the more routine surgeries. Some of his patients are taking oxycontin every 8 hours for pain relief.
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	still using oxy nto that much attendings stuck in habits and not willing to change or explain to pats
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44195	7/18/2000	equianalg-titr-bt- vs. dura/v/t3
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Akron	OH	44307	7/18/2000	Cleveland dinner program, wants burick to volunteer at the hospice and mitzy too. She wants to do something with VNS in Ravenna and Ridgewood rd hospice.
PLPMDL0080000001	Akron	OH	44310	7/18/2000	Likes oxycontin, has a problem with drug seeking patients. Practice is what she says is in the hood.
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	doctor is positioning oxy after surgery after the pt does not do well on vicodin or darvocet, he then put the pt on oxy for a few days, asked him to start oxy post op and cont tx. follow up
PLPMDL0080000001	Middleburg Hts	OH	44130	7/18/2000	talked about the different disease states that oxy can be used in and how much non pulm med he treats
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44195	7/18/2000	equianalg-titr-bt- dosing 2-3 10q where using?
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44106	7/18/2000	SA over oxy issues- habit, c2
PLPMDL0080000001	Akron	OH	44304	7/18/2000	Cleveland speaker program. Wants long term care tape and audio tapes and smiley face info. Everything that was presented at the speaker program.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	vicodin is being used for more routin cases, reserving oxycontin for more sever cases, thinks oxy is stronger than vicodin, even the slightest bit the cili vs cil issue.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	why does he still give patients vicodin and percocet for acute pain vs oxycontin? habit, he gives the patients what they want to start with, I went over the Marcus reprint and showed him the advantage of long acting opioids over short acting. With short acting patients experience more sedation and euphoria.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	using the oxycontin and the oxy ir are being used for cases like pin removals or severe pain cases. Concern with patients taking it more often for the minor cases and the liability. Showed the conversion factors but the perception of cil vs cil is still in her mind. Said will use for more severe pain cases.
PLPMDL0080000001	Akron	OH	44333	7/18/2000	Gave Debbie Carr, the administrator the book of studies I put together for Dr. Bochenek on managing pain. I also put one together as a reference for the home. Confirmed with Lisa about the in-service on Friday.
PLPMDL0080000001	Parma	OH	44134	7/18/2000	Did the first quarter hospice rebate. It was 99.9% Oxycontin. I set up a time to speak with the nurses when Dr. Bokar and Wayne will be there. It is August 8.
PLPMDL0080000001	Beachwood	OH	44122	7/18/2000	still using oxy nto that much attendings stuck in habits and not willing to change or explain to pats
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	met with 2 residents in pain clinic for 3 mths went over dosing and aps booklet;and chiro
PLPMDL0080000001	Cleveland	OH	44109	7/18/2000	lunch with dept will put on formulary;need to get agreement from all but did so just matter of time
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	160mg
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	oxy, lyn at tumor reg
PLPMDL0080000001	Cleveland	OH	44111	7/18/2000	nice, trying 160
PLPMDL0080000001	Cleveland	OH	44106	7/18/2000	SA over oxy issues- habit, c2



PPLPMDL0800000001	Mayfield Village	OH	44143	7/18/2000	Spoke with Eric. He said that hospice was still using our product. He said that the pts. he had on the 80mg MSC has passed. Talked with him about the 160mg. He said he will put in a couple of bottles.
PPLPMDL0800000001	Barberton	OH	44203	7/18/2000	had not brought in 160mg tabs, said will.
PPLPMDL0800000001	Fairlawn	OH	44333	7/18/2000	160mg tabs and recommending senokot-s.
PPLPMDL0800000001	Barberton	OH	44203	7/18/2000	oxycotin at the er dept.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	7/18/2000	talked about dosing and how he is using for the post op setting.talked to them about post op standing orders and what is going on at the hospital.made sure that he knows what hte tablet strengths are and that he is writing in multiple of tablets.
PPLPMDL0800000001	Akron	OH	44333	7/18/2000	need to get dr to start oxycotin earlier. Ask if has initiated oxycotin for any acute pain patients? any vicodin patients that would convert to oxycotin? said he has a couple of patients on vicodin that can be switched to oxycotin, said has used more but still not sold on benefits on oxycotin vs the vicodin.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/18/2000	add on benefits with oxy for the elderly and how to use in place of vic
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	doctor is now writing more oxy, he said his friend who is a doctor told him it was less abusive. follow up
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	still using oxy nto that much attendings stuck in habts and not willing to change or explain to pats
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/18/2000	how to use oxy instead of vic and why.need to get him to open up more and talk about what he does with pain in general
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	follow up, he was at ortho lunch
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	working on using oxy post op, says that he only writes vicoden, says will try oxy. follow up
PPLPMDL0800000001	Cleveland	OH	44109	7/18/2000	has he uses pcs oxy cards and whats status of chiro when is formally mtg.just returned from vacation and has nt gone through mail ;needs to fill out paper work for pharmacy
PPLPMDL0800000001	Akron	OH	44310	7/18/2000	Gave him 4 PSP cards for a terminal cancer patient. The patient has cancer all over in arm, lung, neck, etc... He should start the patient on about 320 - 340 mg of Oxycotin with Oxyfast for breakthru so he doesn't have to take alot of pills. He could use the the 160's. He was on Dilaudid and the patch. Dr. is concerned about cost. Get prices on the different patch strengths. came to Cleveland dinner. pain scales and take presentes from
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	still using oxy nto that much attendings stuck in habts and not willing to change or explain to pats
PPLPMDL0800000001	Akron	OH	44312	7/18/2000	said patients are dissolving it in sugar, asked what that meant and he said when they dissolve it in sugar they can abuse it more. I asked what they are doing with the vicodin or percocet and he said can't do that with the vicodin or percocet. Abuse is the issue. I showed him the Marcus reprint about long acting vs short acting with less euphoria and less build up of tolerance. Thinks oxycotin is stronger and therefore runs a geater risk of
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	still using oxy nto that much attendings stuck in habts and not willing to change or explain to pats
PPLPMDL0800000001	S Euclid	OH	44121	7/18/2000	Is much more confident with Oxy now that he is hospice. Still wants nursing inserviced so everyone has same info. Has started some of his OA pts on Oxy. Ask him what the difference between an Oxy pt ans a Vic pt is to help expand use in OA.
PPLPMDL0800000001	Stow	OH	44224	7/18/2000	roth article.trying to expand his use.talked about safety in the elderly.he is titratin when he uses but is saving for most severe chronic disease.need to find a couple of specific patient examples of nsaid use and expand there
PPLPMDL0800000001	Akron	OH	44203	7/18/2000	Dr Campensa has been using 20mg q12h, taking less tablets if starting to take too many vicodin. He is using for more chronic pain patients, not the immediate acute patients. Contin gives feeling of more chronic severe. Oxycotin, used the Marcus reprint even for acute pain if dosing vicodin every q4-6h.
PPLPMDL0800000001	Strongsville	OH	44136	7/18/2000	uncovered a patient that he has on 180 percadan with in a 3 - 4 week period.committed to converting that patient to oxy.10mg 2-3 q12.talked about asp toxicities and pain in general.feels that patients are not in as much pain as they are saying and that abuse is prevalent.talked about getaway cars and how abuse is use despite harm.he has a hard time with documentation and feels that gov't agencies are always watching over his shoulder.went over street val and abuse definitions.
PPLPMDL0800000001	Cleveland	OH	44106	7/18/2000	10/99 BC New physician. he is the Orthopedic tumor physician. I got to discuss Oxycotin with him. He liked the idea of no APAP and q12h dosing. he was concerned a little about cost, but the other benefits seemed to outweigh them. Will reinforce these issues next time. 4/5 says using more oxy-going well - getting pts off SAs and skipping step all together- 7/25- says using alot o f oxy- 20q12- uses no sleep meds- didnt believe in them before- agrees pts rest better on oxy. f/u on titr comfort- where still using SAs- seems like he would go out to lunch.
PPLPMDL0800000001	Akron	OH	44203	7/18/2000	Dr Campensa has been using 20mg q12h, taking less tablets if starting to take too many vicodin. He is using for more chronic pain patients, not the immediate acute patients. Contin gives feeling of more chronic severe. Oxycotin, used the Marcus reprint even for acute pain if dosing vicodin every q4-6h.
PPLPMDL0800000001	Stow	OH	44224	7/18/2000	talked about add on val of oxy and uni.oa patients and benefit in the elderly and how qol can be greatly increased by adding on oxy to nsaid.copd and ats guidelines and how to use uni
PPLPMDL0800000001	Akron	OH	44333	7/18/2000	Using oxycotin exclusively for the majority of his patients. He said no vicodin, darvocet and some tylenol/codeine for trigger fingers and carpal tunnel cases. Offered the idea of a post op pack wit oxy ir for breakthrough pain so easy to write and easy for patient to take. Used it on one of employees husband that severed finger and had to take 3 10mg tabs q12h, 2 was not enough.
PPLPMDL0800000001	Cleveland	OH	44111	7/18/2000	lunch, doctor says he is using more oxy in the last few weeks, esp post op, he says that he is doing 20 to 30mg q12h, he has some pts that go up to 60mg. Follow up
PPLPMDL0800000001	Cleveland	OH	44106	7/19/2000	9/99-BC Dr. is Gynecologist by trade. Is taking over Dr. Smirnoff's practice. He will be here Mon, Wed, Fri every week. I discussed Oxycotin. he does not seems to be opposed to using, but is cautious in light of what happened to Dr. Smirnoff. He does use CII's. We discussed the importance of documentation and also the fact there is less abuse potential. Also Uniphy. he said he will use if he has samples. SKT-S also. 4/26-Has 3 current oxy pts. higher doses- gave new cards w/equianalg and plasma levels- said will use 5/17- says now has 20 pts on- 2 on 80q12- 2 with confusion on using BT properly- Using titr. guide, pill picture, and plasma levels for pts. Hasnt used PCS cards yet- Agreed that BT should generally be reduced to zero- but says some pts are tough because they focus on # of pills for pain response- will use C3 twice before switching to oxy- Calling 2-3 pharmacies ahead for clear use instructions- says pharm have percept. of oxy as more poten. than C3s. went thru new Cole piece- says key other than document -(agreed oxy-C2 built in docum.) is having pain spec. agreem. will use southpoint and meridia? PM- they will see them or write letter for pts. Grew up in stamfort CN- by our office. Enjoys OB more- happier pts- this wears him out.
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Time Principles
PPLPMDL0800000001	Cleveland	OH	44113	7/19/2000	saw in office, he has not used oxy since last talked, says he needs reminders. follow up
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Cleveland	OH	44106	7/19/2000	quick intro in hall- no data
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Says they prescribe oxycotin and like it. It is not convenient and likes to call in pain meds on the phone because his medical assistant does all the work. I suggested to have her write the script and have him sign it. Oxylr costs less than percocet, no tylenol, immediate release 4hour med. They liked that. He wants me to look into who to talk to about getting free pain meds to take to south america. I took him free betadine to take to south america. He is serious about helping me now because he asked me to find out if oxycotin is on the hospital formulary. I got a print out so that he knows that i am not just saying that.
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Cleveland	OH	44111	7/19/2000	talked about oxy and uniphy, doctor says that he is using oxy only in severe chronic pain, he uses alot of short actings, follow up
PPLPMDL0800000001	Cleveland	OH	44195	7/19/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Time Principles
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Akron	OH	44307	7/19/2000	talked alot about tylenole, explained what summa is doing. using vic for breakthrough with oxy, keep reminding about ir
PPLPMDL0800000001	Akron	OH	44302	7/19/2000	didn't have much to say, reinforced oxy delivery system vs short acting
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Akron	OH	44302	7/19/2000	using more oxy, in charge of residents. discussed doing another speake program, ginsburg came in last year
PPLPMDL0800000001	Akron	OH	44333	7/19/2000	He said he is a convert from short acting opioids, not a big opioids prescriber but oxycotin for acute pain. I went over the Marcus reprint of long acting vs short acting opioids even for constant acute pain.
PPLPMDL0800000001	Cleveland	OH	44113	7/19/2000	in lounge of hospital, oxy is being used alittle more, he has 2 scopes and said he would use oxy. follow up
PPLPMDL0800000001	Akron	OH	44307	7/19/2000	talked alot about tylenole, explained what summa is doing. using vic for breakthrough with oxy, keep reminding about ir
PPLPMDL0800000001	Cleveland	OH	44119	7/19/2000	Met with Paula Kahl. She is the ADON. She said that the nurses are not putting into practice what they have learned. Rose Marie was not in. Rescheduled in-service for August 16. It will be on pain assessment.
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0800000001	Cleveland	OH	44109	7/19/2000	oxy
PPLPMDL0800000001	Cleveland	OH	44102	7/19/2000	
PPLPMDL0800000001	Cleveland	OH	44109	7/19/2000	oxy
PPLPMDL0800000001	Akron	OH	44333	7/19/2000	will bring in 10mg and 20mg if sees another script.
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Dr. Porter is in charge of the residents and I scheduled a lunch.
PPLPMDL0800000001	Akron	OH	44309	7/19/2000	Program for pharmacists, flyer and Marsha gave me a form to take a line extension for the hospital formulary for 160mg.
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Rebate and patient info sheets.
PPLPMDL0800000001	Cleveland	OH	44109	7/19/2000	oxy inservice
PPLPMDL0800000001	Akron	OH	44333	7/19/2000	using oxycotin on alot of older arthritic patients, not as much acute pain for younger patients. addressed the Marcus reprint to show the use of long acting opioids for constant acute pain. Wants a better formulation for uniphy for children, chewable and mentioned the sprinkle of so bid for children.
PPLPMDL0800000001	Akron	OH	44302	7/19/2000	cost is everything to him. does use oxy with vic for rescue. discussed polypharmacy and agrees to use oxycodone for breakthrough, say generic percocet is more cost effective thasn ir. bring recent pricing
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Says they prescribe oxycotin and like it. It is not convenient and likes to call in pain meds on the phone because his medical assistant does all the work. I suggested to have her write the script and have him sign it. Oxylr costs less than percocet, no tylenol, immediate release 4hour med. They liked that. In charge of GS residents. Suor Kool invited me to call the dept and schedule a lunch.
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	He will get some money and i will be keeping in touch and keeping him posted on the subject.
PPLPMDL0800000001	Akron	OH	44304	7/19/2000	Says they prescribe oxycotin and like it. It is not convenient and likes to call in pain meds on the phone because his medical assistant does all the work. I suggested to have her write the script and have him sign it. Oxylr costs less than percocet, no tylenol, immediate release 4hour med. They liked that.
PPLPMDL0800000001	Akron	OH	44307	7/19/2000	talked alot about tylenole, explained what summa is doing. using vic for breakthrough with oxy, keep reminding about ir
PPLPMDL0800000001	Cleveland	OH	44195	7/19/2000	4/00-had 5th child- doing well- said used oxy recently and will use tomorrow at maymount for surg.
PPLPMDL0800000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine

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PPLPMDL0080000001	Akron	OH	44304	7/19/2000	Says they prescribe oxycontin and like it. It is not convenient and likes to call in pain meds on the phone because his medical assistant does all the work. I suggested to have her write the script and have him sign it. OxyIR costs less than percocet, no tylenol, immediate release 4hour med. They liked that.
PPLPMDL0080000001	Akron	OH	44302	7/19/2000	discussed adding oxy to standing orders. now nothing is listed, the line for pain med is blank. offered to pay cost of printing.
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2000	at ortho clinic, used 2 of the psp cards, she says that the people were not insured, doing well. follow up
PPLPMDL0080000001	Akron	OH	44304	7/19/2000	Says they prescribe oxycontin and like it. It is not convenient and likes to call in pain meds on the phone because his medical assistant does all the work. I suggested to have her write the script and have him sign it. OxyIR costs less than percocet, no tylenol, immediate release 4hour med. They liked that.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/19/2000	Already using Oxy. Uses 20mg 1-2 q2h. Wanted PCA comparison article.
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2000	inter in trying chiro not doing as many regional ans but will use in ob where they pre mix bup,fent.saline;and local infiltraion with lidocaine
PPLPMDL0080000001	Akron	OH	44333	7/19/2000	patient with severe back pain is now taking 20mg q8h and is doing ell, he was supposed to come back but has not been back yet. I went over the Marcusr reprint showing the use of long acting vs short acting opioids in acute situation and she said she has some patients that are not being controlled on nsaid and may be ready for opioids.
PPLPMDL0080000001	Cleveland	OH	44195	7/19/2000	9/99 BC Dr. Stillman is now in the neurology Department. He is dealing almost exclusively with primary headaches. He said opioids do not work at all for headaches. He said that for some unknown, opioids work better for pain below the head (barring head and neck cancer) than above the neck. He will not be using much Oxycontin at all anymore. Will continue to see quarterly to keep my foot in the door. 7/19- 1st rx says using more regularly- says he is-but not time to get into the whys
PPLPMDL0080000001	Richmond Hts	OH	44143	7/19/2000	Discussed a specific pt who was indigent and they were unable to get medication for them from the company. Discussed indigent pt program. We also id'ed 4 pts who were ready fro titration and put PSP cards with charts. Both RN and Dr were part of selection and discussion. Follow up scheduled for 7/31.
PPLPMDL0080000001	Akron	OH	44333	7/19/2000	using mainly for orthopaedic pain patients at Edwin Shaw and when gets to 80mg q12h the is going to the patch, better pain control with less tablets. He reason is that the patch controlling the pain better 100umg patch vs 80mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	7/19/2000	10/99-BC Dr. is placing pts. on Oxycontin after surgery. He leaves them on it for up to 3 months, and if they are still on it, he send them to detox. He loves Oxycontin. He wants to start a non-malignant pain palliative care service with Fred Frost. I told him I will help anyway I can within the guidelines of the company. Gave him Robert Reders number to discuss new products. I also told him about the Ginsburg paper. I left him the information with John Booher, his P.A. 4/00- great speaker at spine conf- confirmed up to 3 mths- whatever it takes and dont sabotage rehab. also no asp or nsaid- not effect. and complications- interfere w/ fusion? f/u still goes q8 most of time john says works out better most times- tries on q12 first but will escalate. Q- highest dose? 7/19 set up lunch next week- using alot lately
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2000	did use oxy in pt he was talking about last time, a low back pt on short acting meds, the pt was put on 20mg q12, doing well, follow up
PPLPMDL0080000001	Cleveland	OH	44104	7/19/2000	says he has been using more oxy in the last few weeks, says that he has to dose it 40mgq12, and he says it is working. follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/19/2000	9/99 BC Met with Dr. Walsh. He said that the one thing that is keeping Oxycontin off the formulary is money. He said our own studies show it is not superior to MS Contin, and MS Contin is much cheaper. He said that he is no longer on the P&T committee, and if someone really wants it on formulary, they should step up and request it. He said he finds it to be no better clinically that MS contin. It works for some better, but not for others. 3/00 oxy and ms essentially the same in his mind- SE and Effie. so in his position would use cheapest - psl- no big adv- over q12- says legrand and davis using some duragesic. 5/19- some interest in 160 study- more details 6/9 very interesting fellows conf- he is very critical of them-- very demanding 7/19 speak to him about roxanne type scholars- and levy others for H/O and PC- seems open to it
PPLPMDL0080000001	Cleveland	OH	44103	7/20/2000	5/26/00-very reluctant. to switch anything. basically said to her not asking to start new- just switch over SAs- talked @ documentation- not inter. in getting anymore involved- says always will keep charts up to date with current x-rays- read by rad drs.- not her to justify in charts. Left AAPM/APS stuff and Rx opi book- see if reads at all- F/U on less abuse in PI and AAPM quotes-going to Carolina- not far from clemson- visit mother- son is steve- loves Rome and sports 5/16 Reluctant writer- doesnt want to write more, but will rx SA for nsaid BT. Keeping Dr stiggers pts on but not looking for more. F/U on switches- # of pills, abuse poten. etc 6/15-dr. stiggers came in for his pay ck- very nice guy- says no one should hurt- wrong to be in pain- undertreated- knows most wont treat- includ. phillips- big time golfer- almost every day- 10 handic. 7/20- will switch pct to oxy next- breast pt. blown thru pct in 2 weeks. common prot is t3 or dv to a SA- pct to oxy. says will give pt what they want. potency- equian- and a contract to sign- gave doc kit but not somewhere to sign- get one from yarboro or someone else- chk back on how she feels skipping any sa- right to oxy. alot of pt complaints- bothering her- pngng her. showed pi and nih equi anal book- some dont want to leave what they are on-pct. loeved pen-
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left educational materials and promoted the 160mg.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with doc in surg lounge discussed post oper orders need to meet with nur prac to add does not have to go through p&t comm mtg
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	. combo sheet, rest and sleep.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	in office, doctor says that he doses as high as needed, but he is trying to minimize the amount of opioids, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2000	4/00- Kadian for LA likes breakability- spoke up for it to be on form.- but admitted to not using much- he is incoming pres of AAPM? (or david Haddux- our new med dir of intl analg- special ME, Govt relations and Legisla. on edit b of Pain Med and J o Ad
PPLPMDL0080000001	Akron	OH	44310	7/20/2000	Has drug note at front desk, Percodan, vicodin and some others and says a note about wanting a refill before the end of the month. Give him blue tape.
PPLPMDL0080000001	Lakewood	OH	44107	7/20/2000	he is very happy with the results and is staying loyal with it for all his chronic. Go for IR for acute. He is having a little problem at CVS on 117th and Topps. Check it out
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with doc in surg lounge discussed post oper orders need to meet with nur prac to add does not have to go through p&t comm mtg
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44106	7/20/2000	Potency issues vs SA and morph- equianl
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with dept and went over chiro;doesnt do too mch regional;lots of spinal;s;doing pain mgmt and oxy is #1;set up lunch and gain more info on indic for chiro and specf pats for oxy
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left educational materials and promoted the 160mg.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Beachwood	OH	44122	7/20/2000	now is writing oxy nearly every week, is using 10 and 20mg in pts with back and neck pain, is not writng short acting muc, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	in office, talked briefly about where he is using oxy, he is using it mainly in his nursing home pts. follow up on in office pts.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	in hallway, doctor thanked me for oxy chart, he has in on his desk, gave him one for his coat, follow up
PPLPMDL0080000001	Cleveland	OH	441062057	7/20/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with doc in surg lounge discussed post oper orders need to meet with nur prac to add does not have to go through p&t comm mtg
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/20/2000	Discussed speaker for Cleveland Physicians Assoc mtg. Made it quite clear he only wanted an African-American physician. Suggested Gladstone McDowell. A quick Oxy reminder.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/20/2000	Discussed Hillcrest issue and he is concerned about appropriate use. Has stopped using but said to come to Hillcrest office to discuss it further. Pts did well on Oxy and partner is still using. Make appt to discuss issues and see if he won't start again once allowed back in Hillcrest.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Lunch gave him everything from the speaker program.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/20/2000	is taking chiro to p&t next wk page and find out what happend may use 160mg tab
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Euclid	OH	44117	7/20/2000	Has been using kyb but has pts on it q 6 and q 8. Not very forthcoming with when he uses and pain mgmt protocol.
PPLPMDL0080000001	Cleveland	OH	44113	7/20/2000	still only rxing min oxy but slowly increasing dr midian will have impact on him set up another lunch and gain spec pats;will not use chiro unless it is stocked at hosp
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with dept and went over chiro;doesnt do too mch regional;lots of spinal;s;doing pain mgmt and oxy is #1;set up lunch and gain more info on indic for chiro and specf pats for oxy
PPLPMDL0080000001	Lakewood	OH	44107	7/20/2000	met with Sandy the new Cancer Registrar and she want s to reschedule Dr. Irick
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with doc in surg lounge discussed post oper orders need to meet with nur prac to add does not have to go through p&t comm mtg
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	set up breakfast with joan for next week
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	speaker program
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	set up inservice
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	will stock 160
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2000	TES11
PPLPMDL0080000001	Akron	OH	44310	7/20/2000	Rebate and patient info with coupon.
PPLPMDL0080000001	Akron	OH	44310	7/20/2000	rebate, patient information sheet.
PPLPMDL0080000001	Akron	OH	44305	7/20/2000	Patient information with coupon, and schedule inservice Aug 24 A.M.
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left Post-op Study and Green pain book. Combo sheet, rest and sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2000	general surgeon, in or she says she wah not used oxy, but she said she would
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	met with dept and went over chiro;doesnt do too mch regional;lots of spinal;s;doing pain mgmt and oxy is #1;set up lunch and gain more info on indic for chiro and specf pats for oxy
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	Left educational materials and promoted the 160mg.
PPLPMDL0080000001	Cleveland	OH	44106	7/20/2000	SA over oxy issues- habit, c2
PPLPMDL0080000001	Westlake	OH	44145	7/20/2000	uses marcarine for spinal and when wants longer acting uses tetracrine;is fam wti oxy
PPLPMDL0080000001	Akron	OH	44304	7/20/2000	He filled out the pharmacy form for the 160 mg and sai she will send it to the pharmacy, left educational info.



PPLPMDL080000001	Akron	OH	44304	7/20/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin. Why does he use MSContin And Duragesic? Combo sheet, rest and sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44111	7/20/2000	doctor just wrote oxy, he is writing more 40mg doses, discussed titration to 80mg, he said he does not have many pts with high doses, follow up
PPLPMDL080000001	Westlake	OH	44145	7/20/2000	lunch with surgery clinics ent,pain,and residnets,boswell asked dr nakinishi to request chiro for formulary will need to follow up with hm at richmond hts hspod and go over infor;ent resid rx oxycintin for face lift recom 10mg 2-3 q12
PPLPMDL080000001	Westlake	OH	44145	7/20/2000	lunch with surgery clinics ent,pain,and residnets,boswell asked dr nakinishi to request chiro for formulary will need to follow up with hm at richmond hts hspod and go over infor;ent resid rx oxycintin for face lift recom 10mg 2-3 q12
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL080000001	Euclid	OH	44132	7/20/2000	Is using more Duragesic than he will admit. Satill says that pts get side effects at around 40mg q12h.
PPLPMDL080000001	Westlake	OH	44145	7/20/2000	lunch with surgery clinics ent,pain,and residnets,boswell asked dr nakinishi to request chiro for formulary will need to follow up with hm at richmond hts hspod and go over infor;ent resid rx oxycintin for face lift recom 10mg 2-3 q12
PPLPMDL080000001	Westlake	OH	44145	7/20/2000	lunch with surgery clinics ent,pain,and residnets,boswell asked dr nakinishi to request chiro for formulary will need to follow up with hm at richmond hts hspod and go over infor;ent resid rx oxycintin for face lift recom 10mg 2-3 q12
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	6/15 was just in england on sabbat. for 1 yr- goes to VA on Mondays
PPLPMDL080000001	Westlake	OH	44145	7/20/2000	lunch with surgery clinics ent,pain,and residnets,boswell asked dr nakinishi to request chiro for formulary will need to follow up with hm at richmond hts hspod and go over infor;ent resid rx oxycintin for face lift recom 10mg 2-3 q12
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	9/99 BC Met Dr. Frost briefly. Gave him a copy of the Ginsberg paper. he seemed interested in this conversion. He asked if he can get Oxycontin at the clinic. I told him yes. He asked about cost. We figured 3X more than MS Contin in the hospital equianalgesically. He didn't seem to mind this. 10/99 BC aw Dr. at Spine Center lunch. He asked for more conversion charts and said they could use some on MS3, which is the rehab floor. Will try to set up an in-service with the floor nurses on Oxycontin. 6/00 DIR OF OUTPT DPT OF PHYS MED AND REHAB/10- great comments at failed back symp- why use 7 drugs when you can get it down to 2- keep them on what ever it takes to get them thru the rehab- dont try to wean off during rehab and give them an excuse to not participate. fewer pills builds in less abuse and eventual weaning off- mentioned oxy several times- no nsaid or asp post op- no good. 2NDary disab- factors, ADI, dont let residents-others mess w/pain meds- get their bodies moving- start recovery process" 7/21- sponsored monthly GR- apprec- says oxy is his favorite drug- to group- will f/u on ways to help- stop by- will do another GR- find out why still SA- where does he use it vs. Oxy- also why some MSC?
PPLPMDL080000001	Cleveland	OH	44111	7/21/2000	talked about uniphyl and his copd pts, oxy is now his first choice for chronic and post op, he says he likes it bc of less abuse pot, I think he is repeating things to me. follow up
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	8/99- BC will present completed P&T form to Dr. for his approval. Will ask him to sign the form and turn it in. Dr. Bokar reviewed the P&T form, agreed to its contents, and said he will turn it in. He said he will discuss with Beth McIver as to the best route to take when turning in the form. Will follow up again next Tuesday 4/18 RB oxy update-dosing/titr. not going higher than 160 tid- seemed to covy to go q12. f/u- andwill minim. BT 5/18- try to meet him at end of day in mays office 6/12- big ball fan- 2 KIDS B9 G4- LIVES IN MENTOR, COACHED HOCKEY FIRST TIME 14.4, BIG FISHING- HAS BOAT- WALLEYE AND PERCH, says cant remember who makes what drug and doesnt care- much bigger issues with onc and following approp. protocols. Does research 3 days/wk- basic science- has isolated a protein? gene? rel to tumor growth/response- alot of Q about addict. and street value- well aware of oxy less abuse- and built in documentation- says sees one guy every 2 wks. on high dose oxy 160tid? 7/21 f/u on 160tab and documentation- no weekend phone ins w/oxy
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	7/21- AS OF - MW EVERY OTHER F 9/99-BC Dr. is Gynecologist by trade. Is taking over Dr. Smirnoff's practice. He will be here Mon, Wed, Fri everyweek. I discussed Oxycontin. he does not seems to be opposed to using, but is cautious in light of what happened to Dr. Smirnoff. He does use CIII's. We discussed the importance of documentation and also the fact there is less abuse potential. Also Uniphyl. he said he will use if he has samples. SKT-S also. 4/26-Has 3 current oxy pts. higher doses- gave new cards w/equianalg and plasma levels- said will use 5/17- says now has 20 pts on- 2 on 80q12- 2 with confusion on using BT properly- Using triz. guide, pill picture, and plasma levels for pts. Hasnt used PCS cards yet- Agreed that BT should generally be reduced to zero- but says some pts are tough because they focus on # of pills for pain response- will use C3 twice before switching to oxy- Calling 2-3 pharmacies ahead for clear use instructions- says pharm have percept. of oxy as more potent. than C3s. went thru new Cole piece- says key other than document. (agreed oxy-C2 built in docum.) is having pain spec. agreem. will use southpoint and meridia? PM- they will see them or write letter for pts file. Grew up in stamford CN- by our office. Enjoys OB more- happier pts- this wears him out. 7/21-Pat says he having trouble getting Workmans comp- first due to ob doing general med- now dont know why hard to get answers from them- MASNEY THURS ONLY, NEW DR. WILL BECOME MORE FULL TIME DR AS HE CLOSES HIS PRACTICE IS DR KOHN-IM-WC CERTIFIED. Yarb says he has started/switched over 25 pts to oxy- overall doing well.- says get to pharm. to discuss equianalg-which ones? why 2 c3 before oxy- just go right to if persist pain- most of day/ how many pills going thru? diff betw. sa/oxy pt? get copy of his contract
PPLPMDL080000001	Beachwood	OH	44122	7/21/2000	doctor is using oxy post op, he is stil writing alot of percocet bc he says some of his pts, want to take meds more often, this is a smoke screen, follow up
PPLPMDL080000001	Parma	OH	44134	7/21/2000	Third in a series of in-services. This is on pain medications.
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	was not aware chiro was in clinic somewhat inter not as int as others still using lots of oxy
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	9/99 BC Met Dr. Frost briefly. Gave him a copy of the Ginsberg paper. he seemed interested in this conversion. He asked if he can get Oxycontin at the clinic. I told him yes. He asked about cost. We figured 3X more than MS Contin in the hospital e
PPLPMDL080000001	Cuyahoga Fls	OH	44221	7/21/2000	likes to use duragesic because it is easy and she does not have to worry about it for 3 days.
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	has used chiro and got forms form pharm to fill out for p&t meeting;make sure the ans on committe knows about chiro and sells it to committe
PPLPMDL080000001	Hudson	OH	44236	7/21/2000	new director.could be a big boom
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	have not tried chiro yet need guidance from nagy mekail;using oxy immediatly when opi is needed currently doing studies for fental patch with battery so pat can push button and get pain med on demand;burned pat and had to take off
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	7/19- says bring more stuff for the residents- there are 30 neuro res/ 7 new ones and 3 fellows- says things going well for her no issues- did seem excited about 160 mg tab- already new- but hasnt used yet-f/u on higher doses- what % need more that 80/day? why stop titr at 240/day? what are the issues? Why still fair amount of SA? what diff betw Oxy pt and SA pt?
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	7/21- where does he use SA/LA- what tumor types- MSC vs. OX-
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	have not tried chiro yet need guidance from nagy mekail;using oxy immediatly when opi is needed currently doing studies for fental patch with battery so pat can push button and get pain med on demand;burned pat and had to take off
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	PAP, oxy vs. dura and SA- habits- less meds
PPLPMDL080000001	Cleveland	OH	44102	7/21/2000	uses oxy in nursing home, also uses dura, follow up
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	have not tried chiro yet need guidance from nagy mekail;using oxy immediatly when opi is needed currently doing studies for fental patch with battery so pat can push button and get pain med on demand;burned pat and had to take off
PPLPMDL080000001	Cleveland	OH	44104	7/21/2000	working on him, uses alot of short acting, told himoxy was same as percocet, he did not know this. follow up
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	have not tried chiro yet need guidance from nagy mekail;using oxy immediatly when opi is needed currently doing studies for fental patch with battery so pat can push button and get pain med on demand;burned pat and had to take off
PPLPMDL080000001	Cleveland	OH	44111	7/21/2000	talked about uniphyl and copd, set up a lunch, oxy use is increasing. follow up
PPLPMDL080000001	E Cleveland	OH	44112	7/21/2000	Briefly mentioned advances over short acting agnets and scheduled appointment to discuss further. Also sent Uni and explain how delivery leads to improved lung function in the early am when pts need it most.
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	7/21- where does he use SA/LA- what tumor types- MSC vs. OX- still thinks it has to be more chronic- months not days
PPLPMDL080000001	Cleveland	OH	44112	7/21/2000	Made us wait over an hour at lunch. Walked in a started to discuss OA protocol. Presented Roth and she balked at the idea of opioids in OA pts. Asked if there was anyone who had failed NSAIDs and the rest of her protocol what next. She said she would treat her patiens the way she saw fit and not as anyone else recommends. No more lunches. Next time target back pain. This is where she says she has most success with Oxy.
PPLPMDL080000001	Cleveland	OH	44112	7/21/2000	Sat in at lunch and listened to Roth and theophylline discussion. Need to get her opinion of pain management and how she does this in her patients. Find out how much short acting agents she uses and what.
PPLPMDL080000001	East Cleveland	OH	44112	7/21/2000	clearly wanted to eat and leave. Listened to Roth Study and took copy. Also left dosing card. Next time see if she has started anyone on Oxy. What dose? If not who is a difficult pain pt that she would target?
PPLPMDL080000001	E Cleveland	OH	44112	7/21/2000	Uses Per and really liked the idea of converting pts to Oxy. Said that most are OA and back pain which is likely OA. Took specific dosing cards and will follow up on next call. Also uses theophylline. Discussed advantages of once a day and delivery system. Some pts have to be on generic but will use Uni for those who don't. He has a lot of potential!
PPLPMDL080000001	Cleveland	OH	44111	7/21/2000	again going after vicodin, this time focused on the amount of vicodin a person can take due to appa, only 8 per day, he says he did not realize it was that low, talked about titration of oxy and no ceiling dose. follow up and talk about back pain.
PPLPMDL080000001	Cleveland	OH	44112	7/21/2000	Very adversarial this call. Keep talking about street value of different meds and didn't buy the delayed absorption helping with this issue. this was a complete 180 from the last call. May have been the day. Tried to discuss OA pts using Roth. Next call try to get him to ID specific pts with Oa who would benefit from Oxy.
PPLPMDL080000001	Cleveland	OH	44104	7/21/2000	In sample closet, doctor is using oxy mainly in cancer pts, talked about 160mg dose and titration.
PPLPMDL080000001	Cleveland	OH	44113	7/21/2000	working on titration issues, he is using oxy but is not going past 40mg q12, says that he will titrate up
PPLPMDL080000001	Cleveland	OH	44106	7/21/2000	10/99- BC Dr. is in charge of residency program. Discussed Oxycontin with him. He had heard of it, but was using MS Contin. Asked him to convert pt. to 20mg q12h of Oxycontin. He said he would. I asked if I could provide a speaker. He said usually pharmaceutical company's not allowed. Will work through the chief resident to get one scheduled. 5/9-RB oxy update-dosing/titr.- wanted to know max dose and typ doses- focused on q12- all the time. Says great potent. for speaker- gave all major CVs- seemed impressed- fail or early next yr- also jacho book- pointed out all areas we could help 5/25- asked for list again and gave 2 pcs cards 721- says boswell gave pm gr last week- great job "all he talked about was oxycontin" says we dont need to do a gr- what @ donation for confer. room? we need to work out a compromise- still speaker because such an important issue- what did he talk about with them- get outline? what didnt he cover- jacho? pain pt stats?- equi analg. ?- ok for res gr in future?
PPLPMDL080000001	Cleveland	OH	44111	7/21/2000	took in more aps books, discussed pt he just pu on oxy, low back 40mg q12, follow up
PPLPMDL080000001	Cleveland	OH	44195	7/21/2000	9/99 BC Met with Dr. Walsh. He said that the one thing that is keeping Oxycontin off the formulary is money. He said our own studies show it is not superior to MS Contin, and MS Contin is much cheaper. He said that he is no longer on the P&T committee, and if someone really wants it on formulary, they should step up and request it. He said he finds it to be no better clinically that MS contin. It works for some better, but not for others. 3/00 oxy and ms essentially the same in his mind- SE and Effic- so in his position would use cheapest- pvl- no big adv- over q12- says legrand and davis using some duragesic 5/19- some interest in 160 study- more details 6/9 very interesting fellows conf- he is very critical of them-- very demanding 7/21 speak to him about roxanne type scholars- and levy others for H/O and PC- seems open to it. Legr called @levitown- he is open to both - set up apgmt for scholars. ideas

PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	she said she is definitely seeing a lot more OxyComtin written although some of the scripts are q8,. Went over delivery and less abuse
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	he said he has a patient to try Uni with and could take advantage of the free 1 month of Uni
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL0080000001	Rocky River	OH	44116	7/24/2000	he still doesn't seem to be writing Oxy even though he talks about using it .
PPLPMDL0080000001	Cleveland	OH	44195	7/24/2000	6/19/00- very nice- from fla- using for big gun- spine not for any routine- pct main use- not opposed to try- aware of incr. opi req. for incr. pain- progression etc. 7/00- gave KIS and titr- need to break away from reserving it for big gun
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	talked about ra and oa, he said that when he goes to opioids he uses short acting prn with nsaid, asked him why not go to atc oxy, follow up
PPLPMDL0080000001	Mogadore	OH	44260	7/24/2000	Pens, 12 pain control around the clock dosing.
PPLPMDL0080000001	Bedford	OH	44146	7/24/2000	has used chiro likes and will continue to use on blocks may take .25 percent to ob see if he did;doesd do pain mgt doud does
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	has not used pcs cards reminded them and will put methadone pat back on oxy 80mgq5;filling out forms for formulary
PPLPMDL0080000001	Mogadore	OH	44260	7/24/2000	Pens, 12 pain control around the clock dosing.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	lunch he has come a long way with his OxyContin and Uniphyl writing. he said he likes the fact that it is much harder to manipulate OxyContin and he is now using it on a regular basis. Went over using it for acute and it is finally sinking in. He really likes once a day theophyllines and said Uniphyl is great.
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	saw in office area, quick hit. follow up on thurs lunch
PPLPMDL0080000001	Rocky River	OH	44116	7/24/2000	he seems to be writing more pain meds by the amount of patients he talked about serving but seems to still reserve Oxy for much later. Show conversions and comparisons. He mentioned using Uniphyl frequently
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	quick hallway hit he still says he doesn't write the patch eh claims he prefers OxyContin for all his chronic patients
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	Feels comfortable prescribing opioids. Also feels like dr.'s that she has been to ignore and are insensitive to her pain. Discussed documentation and what to do with patients to treat pain and avoid losing your license. Pens, 12 pain control around the clock dosing.
PPLPMDL0080000001	Parma	OH	44129	7/24/2000	time is important to him so i talked about oxy saving more of his assessment in the hospital and administrative time as well. he is on several committees with in the hospital
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/24/2000	Remains an advocate and said he would help talk to his partner about using Oxy post-op. Ask him about CA pts and what he does for them? He is always at tumor boards. Show him average dosing for these pts and how he has to increase by 50% for the body to recognize as an increase in opioid.
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	6/20/00 Robin is sec- is pain mgmt dir. Co chairman of residency also? at St. Vincent hosp- has poster on window - no pain- support his efforts and pt ed. efforts. NEEDS 25 APS BOOKS BY 8/7- AND EVERY MONTH AFTER. Has 25 im res in prog- excellent guy - uses oxy very well except for chronic def of more than 3 mths- will try in anything over 4-5 days also- said i made good case for same advantages that there are for over 3 mths- highest dose @ 160bid- treats all types of pain- onc/arth/sickle- f/u on any one. bt- tries for 1-2 wk1, VERY INTERESTED IN TTT PROG. Says may go to pain summit in LA -jchao- couple of St. V people went said very good. 7/24- says there are 30 med stud. and 40 residents- will do prog for res in fall. Med stud. rotate thru every 8wks. wants 30 copies of Marcus artic-also- get from others- others on pain comm. are parran, koskov-anesth- For him says he is rethinking his use of oxy- will use earlier- why not stabilize- dont mess around w/SA if persist. Big on APS book- Also took fsmb book for records.GAVE PCS TO HELP START NEW PT ON OXY INSTEAD OF SA- VERY APPREC.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	quick hit through the window , where he said he likes to try Uniphyl with samples on a patient first before they pay for it
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	in ortho clinic, talked about post op use, he said he only uses oxy when short actings do not work, follow up
PPLPMDL0080000001	Garfield Heights	OH	44125	7/24/2000	bagels in dept and wrking on standing orders for chiro premix ;on carts in ob but not enough talk to donna and she put more on;
PPLPMDL0080000001	Garfield Heights	OH	44125	7/24/2000	bagels in dept and wrking on standing orders for chiro premix ;on carts in ob but not enough talk to donna and she put more on;
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	Feels comfortable prescribing opioids. Also feels like dr.'s that she has been to ignore and are insensitive to her pain. Discussed documentation and what to do with patients to treat pain and avoid losing your license. Take dosing guide. Pens, 12 pain control around the clock dosing.
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	7/00 also on St V committee- very nice says didnt try oxy till talked to Barry know has 4 on it - does 2 nursing homes and office in bchw441122, is in E105 T-am Fpm- usually- seems very ready to go forward with oxy over SA and as opi of choice 7/24- says really prided himself in the past for not writing ops- not ever vicod- says has to change ways-seems very inter. in learning the approp. ways- aware of loud noise level of pm and is going to be respons. for implementation at St V. also- gave some pt/dr. ed- Marcus art , get spec. pt next time- document. kit
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	quick hallway hit he said he has a follow up post op that he will write Oxy for this afternoon
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	info on Ms Contin -vs- OxyContin.
PPLPMDL0080000001	Shaker Hts	OH	44122	7/24/2000	working on doctor to use oxy vs short acting, said it is bc oxy is so expensive, told him it is the same price as branded perco or vicoden, he is writing 80 perccot per month, told him oxy is the same thing and to use it. He said he used the 2 sample cards. talked copd as well. follow up
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	Informed of indigent patient program.
PPLPMDL0080000001	Garfield Heights	OH	44125	7/24/2000	bagels in dept and wrking on standing orders for chiro premix ;on carts in ob but not enough talk to donna and she put more on;
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	he didn't realize how OxyContin could be used after NSAIDS and is not any stronger than Darvacet. But I think he sees the light now and is more apt to use it more after going through conversions
PPLPMDL0080000001	Rocky River	OH	44116	7/24/2000	passed him in the hallway while setting up luncheon, he just said he is still mostly using OxyContin but didn't have time to ask him about the patch
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	she said she just put a patient on Oxycontin this morning and quickly talked about a patient that Uniphyl worked for atht notheing else worked
PPLPMDL0080000001	Lyndhurst	OH	44118	7/24/2000	uses vico cause it's cheap and only on it for a few wks will use oxy if he thinks they will be on it longer discussed with him abuse potential show pi;works at VA in anest on Tues and Fri see head of dept to discuss chiro for regional ans does alot he says
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	has not used pcs cards reminded them and will put methadone pat back on oxy 80mgq5;filling out forms for formulary
PPLPMDL0080000001	Garfield Heights	OH	44125	7/24/2000	bagels in dept and wrking on standing orders for chiro premix ;on carts in ob but not enough talk to donna and she put more on;
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	he said he has had no problems with OxyContin and no concerns with any docs contrary to Dr. cullen. He wanted to know how it works
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	has not used pcs cards reminded them and will put methadone pat back on oxy 80mgq5;filling out forms for formulary
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	oxy, 160
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	oxy
PPLPMDL0080000001	Cleveland	OH	44102	7/24/2000	160 stocking
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	senokot-s rebate stickers.
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	Thinks senokot is a stimulant and patients become dependent on it.
PPLPMDL0080000001	Akron	OH	44312	7/24/2000	rehab patients on oxy, titating above 80mg.
PPLPMDL0080000001	Mogadore	OH	44260	7/24/2000	Time principles. rebates, uniphyl ceu book, intro 160.
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	has not used pcs cards reminded them and will put methadone pat back on oxy 80mgq5;filling out forms for formulary
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	7/24- Very nice- from pitts. not crazy about the politics of big facilities- thats why left U of P, fiancée is todd's brother. Seems very up on pain mgmt issues. Should help me- Give APS book etc.
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	oxy vs vicodin post op. likes convenience of phoning in.
PPLPMDL0080000001	Parma	OH	44129	7/24/2000	he is open and he likes to use oxy.we always uncover oxy candidates but he needs to be reminded constantly.has a good concept of ir and oxy use for his tonsilectomies
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	quick hallway hit he said he is using more than anything else although it is not the only thing he uses because everyone reacts differently
PPLPMDL0080000001	Parma	OH	44129	7/24/2000	with fayer retiring these guys are a little stressed out.hard to get good time and trying to set a lunch.sees oxy for more chronic situations.compared oxy to vic and went over dosing
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	she said she likes OxyContin and admitted she could use it more. She is writing far more Percocet. Find out which patient s are getting it. Showed advantages over short acting. Go direct;y after Percocet next time
PPLPMDL0080000001	Akron	OH	44302	7/24/2000	cant use anything at wellness center that isn't approved at general. is interested in chiro, doesn't do any pain management
PPLPMDL0080000001	Cleveland	OH	44130	7/24/2000	quick follow up with post op patient on oxy-good resutls.uncovered another for trial
PPLPMDL0080000001	Garfield Heights	OH	44125	7/24/2000	bagels in dept and wrking on standing orders for chiro premix ;on carts in ob but not enough talk to donna and she put more on;
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	says he wont be trialing chiro, just stan. thinks he is getting about 20 hours out of it though
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	7/00-very nice guy- reasonable - and interested in pm- wanted to be aware of equalnal- f/u see if tried over SAs- get specific pt FROM CA?
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	Feels comfortable prescribing opioids. Also feels like dr.'s that she has been to ignore and are insensitive to her pain. Discussed documentation and what to do with patients to treat pain and avoid losing your license. Pens, 12 pain control around the clock dosing.
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	quick hit in ortho clinic
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	using for axillary blocks, just started this morning, will give me feedback in a couple of weeks
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2000	he quickly stopped by the lunch room but did not eat. he said he is using OxyContin for chronic pain and has several patients benefiting from it now
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	has not used pcs cards reminded them and will put methadone pat back on oxy 80mgq5;filling out forms for formulary
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2000	using psp cards, wants more of them. she is using more oxy recently according to carries the pharmacist. follow up on thursday at lunch
PPLPMDL0080000001	Cleveland	OH	44106	7/24/2000	7/24- when goes SE- uses oxy, but still very large Vic-why not oxy- where using each, diff?
PPLPMDL0080000001	Akron	OH	44302	7/24/2000	info on Ms Contin -vs- OxyContin.
PPLPMDL0080000001	Richmond Hts	OH	44143	7/24/2000	Lunch to assess how much potential he has. Uses Oxy in CA pts. Doesn't want to use in chronic pain. Discussed Roth and he said that he may have some pts that this will apply to. Sent Uniphyl. See what data shows as to whether or not to make him a core.
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	the new OA study, and the use of oxycontin for OA, problem is that perception is vicodin is less potent than oxycontin and is being used before oxycontin. Also when initiating pain , not thinking of constant pain view it as only needing opioids on prn baisi and then titrate up.
PPLPMDL0080000001	Mogadore	OH	44260	7/24/2000	Oxy IR & Oxyfast, osteoarthritis paper.
PPLPMDL0080000001	Akron	OH	44333	7/24/2000	the new OA study, and the use of oxycontin for OA, problem is that perception is vicodin is less potent than oxycontin and is being used before oxycontin.
PPLPMDL0080000001	Akron	OH	44304	7/24/2000	Pens, 12 pain control around the clock dosing. Osteoarthritis study.

PPLPMDL0800000001	Tallmadge	OH	44278	7/24/2000	Pens, 12 pain control around the clock dosing. Osteoarthritis study.
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	the new OA study, and the use of oxycotin for OA, problem is that perception is vicodin is less potent than oxycotin and is being used before oxycotin.
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	the new OA study, and the use of oxycotin for OA, problem is that perception is vicodin is less potent than oxycotin and is being used before oxycotin.
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	when he started using oxycotin , he underdosed oxycotin only using 20mg q12, when he normally uses 2 vicodin q4h post op for his shoulders. Then he said his patients experienced nausea so we were trying to work with the 10mg tabs and he said will consider for a certain group of shoulders, younger patients... Going to try the 20mg tabs with 2 20 mg tabs in morning and 1 in the evening.
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	he is using the 20mg tabs every q8-12h. On patients that have not previously been on vicodin before. He is using vicodin and vicodin es, dosin greages from q3h to q6h with these different products.
PPLPMDL0800000001	Westlake	OH	44145	7/24/2000	quick hit in hallway he talked about a patient he just put on Oxy post op 60mg q12h
PPLPMDL0800000001	Cleveland	OH	44111	7/24/2000	did not know that oxy was the same as percocet, just 12 hours, wanted info on oxyir as well. copd. follow up
PPLPMDL0800000001	Cleveland	OH	44195	7/24/2000	3/99 MD Real problems with using at CCF. Get lots of calls-quit using. I sugg he get attending to write it and there won't be as many calls-sd ok but still an issue--sugg he use for outpt then. Worthless because whatever they get in the hospital is what they will get when they leave. Too much hassle 6/15/00- is close family friend of dohar- operated on an elder uncle? back disc shave- going to Vail CO for fellowship then will come back for wives family- prob- will do shoulders and sports med- says they use quite a bit- pretty routinely after pca- says new dir ionotti is good guy- Tom is one of 4 chiefs for this yr- all senior levels are chiefs- has house to sell- has one child? going to try for #2 soon 7/24-Says using for sh and joint- 2-3 10mgq12
PPLPMDL0800000001	Cleveland	OH	44115	7/25/2000	Interested in chiro wants info and then will consider if they want to try
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	discussed a patients that was going to have her hip replaced and going to put her on oxycotin post op and that he is going to maintain her pain after surgery. I left him the ginsberg reprint to give a guide line but said would be around 1-2 20mg tabs q12h.
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	<b>discussed some issues with pain management, patients that are abusing oxycotin, and he discharged two of his patients from the practice. One who was on 40mg tid with vicodin for breakthrough anf tries to forge a vicodin script. SNothe patients who was on 80mg tid and went through 100 tabs in two weeks, also taking cocaine. Mentioned that oxycotin still has the least abuse potential and mentioned oxy ir for breakthrough.</b>
PPLPMDL0800000001	Akron	OH	44333	7/24/2000	using the 20mg tabs q12h for post op patients, he said he is using on a select group of patients post op, that is what he said when asked what type of patients he is using oxycotin on. Patients have gotten good pain control with good tolerance. Said did not have any cases today that were oxycotin cases, not alot of pain was his response.
PPLPMDL0800000001	Cleveland	OH	44195	7/24/2000	5/19- some inter. in 160 mg study. lives in euclid- likes to cook- comes to medina to meat houses to split w/friends 6/9 helping homsi on morph study- just got publ in ? on hydromorph review article- 7/00- very inter. in studying our hydrom- maybe our 160 oxy- agrees oxy and hydro are overall better opis- cleaner- he believes q12 better
PPLPMDL0800000001	Cleveland	OH	44106	7/25/2000	BC 11/99Have lunch for the Oncology Fellows. Will discuss when pt. is placed on Oxycotin and what is starting dose. BC 12/99-Dr. said she does not like Oxycotin as much as MS Contin. She believes that the conversion from or to morphine is 1:1. Sh says that after about 60mg/day of Oxycotin, she converts to morphine and pts. get better pain relief. Find out how long pt. is on Oxycotin before they reach 60mg q12h. Is she titrating daily? RB-4/00-oxye update-dosing/titr. says allows up to 4 BT doses before titr. - need to f/u and on resources- contacts 5/2 oxye update-dosing/titr. - Says goes for 0-1 BT but will allow to get to 3- says thinks MSC is more potent- still says 1/1 but will still switch to MSC when has titr. oxy to 240 or higher Has seen someone go from minimal relief on 240oxy and down to 0 pain on morph- but somewhat agreed pts respond diff. even though see said no to ever seeing it work in opposite direction. Not famil. w/ release mech- and true12 and less abuse pot. - seemed to make impress. f/u on SE diff. and examp of higher doses- why go over. Told me to see Wendy for pt resources. Said many of the resid. coming thru say they need info on PM- dont get it. Great line for diversion is tell pt to file police rpt if stolen- see how they respond. Gave ref to ESRD w/APAP- 5/15 gave jacho book and f/u on renal apap ref. 7/25- fired up about contract idea- getting ready for fellows talk next month- they all do 1/2 hr slots on wed- am- told her about yarbora/ DEA info and phillips- seemed very interested in their situations- says sounds frustrating w/phillips not willing to make changes. Levy article- says still one of the best- f/u on BT strat- 3-? current pts. types/highest doses true SE?-why switch?
PPLPMDL0800000001	Cleveland	OH	44106	7/25/2000	7/00- was very happy to get APS book- use it f/u. seemed very interested in release mech of oxy- was not aware that less abuse potential, GOES TO THURS BREAST CONF- IS PROB. GOING TO SPECIAL IN BREAST
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Cleveland	OH	44128	7/25/2000	not sure he understood why i was there. will need to create better rapport and find out what he is doing
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	bagels in or went over dosing of oxy with surg and sa's also chiro to surgins insted of narop or mark
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	kathy got me back, need to bring her cookies next call. using more oxy, says habit is beginning to break. need to be constantly reminded of oxy . don't do hardly any of own blocks, anes. does it.
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	Specializes in knees and sports medicine. Time principles.
PPLPMDL0800000001	Cleveland	OH	44195	7/25/2000	TEST1
PPLPMDL0800000001	Middleburg Heights	OH	44130	7/25/2000	he is starting to get good results from using oxy.need to keep progression going forward.using for more chronic cases but does not have to be last resrot anymore. hesitant to use in the elderly because he feels that it is a little too strong. working on getting him to use sooner
PPLPMDL0800000001	Parma Hts.	OH	441303030	7/25/2000	quick in the hallway, he is using perc when he uses a combo. seems to like duragesic. need to find how he is using durag and why?
PPLPMDL0800000001	Westlake	OH	44145	7/25/2000	saw him at Tumor Cases , he said he wrote for OxyFast and he is curious how it will work out. He said he likes to use OxyIR with OxyContin
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	bagels in or went over dosing of oxy with surg and sa's also chiro to surgins insted of narop or mark
PPLPMDL0800000001	Cleveland	OH	44195	7/25/2000	lunch with Dr. Dilger and Dr. Lozada regarding formalury of chiro papers filled out need to get formulary binder to dr shallberg and samples to dr dilger; using pain balls with large volume of ropi
PPLPMDL0800000001	Middleburg Hts	OH	44130	7/25/2000	synergetic benefit from adding on theophylline. he is very hung up on standard of care what pud's are doing in his building
PPLPMDL0800000001	Akron	OH	44302	7/25/2000	Wife pregnant. Set up lunch and appt. Left Chronic Non-malignant pain study and postherpatic neuralgia study.
PPLPMDL0800000001	Cleveland	OH	44104	7/25/2000	only using oxy in a few cancer pts he manages, says he does not write alot of pain meds, did say he uses some short acting in his chronic
PPLPMDL0800000001	Norton	OH	44203	7/25/2000	vicodin for acute pain, which is 10-14 days, oxycotin there on after, and if chronic sends to pain management for chronic pain control. Abuse is the biggest concern and wants no part of chronic pain. Constant pain and the Marcus reprint vs vicodin q4-6h for beeter pain control with less euphoria. Did not commit. short term use on select patients.
PPLPMDL0800000001	Garfield Hts	OH	44125	7/25/2000	put pat on ty13 asked why not oxycon says cause he doesnt want to put pat on long acting because she's so young; got chiro in pxyis working with donna to do inservice to replace bupi
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	did lunch with stacey, pushed docs to use more oxy in house for total hip and knees. using for outpatient routinely getting more comfortable. committed to using oxy post pca
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	did lunch with stacey, pushed docs to use more oxy in house for total hip and knees. using for outpatient routinely getting more comfortable. committed to using oxy post pca
PPLPMDL0800000001	Akron	OH	44302	7/25/2000	The only Neurosurgeon in this practice now. Vicodin, Percocet, tylox. Set up Lunch Sept 18. Left Chronic Non-malignant pain study and postherpatic neuralgia study.
PPLPMDL0800000001	Brookpark	OH	44142	7/25/2000	he is being affected by southwest's program. will need to follow up to see what will be happening
PPLPMDL0800000001	Middleburg Hts.	OH	44130	7/25/2000	he is complaining of patients that are having groginess. tried to figure out if this is from anesthesia or med. showed se for oxy and projected for vic and asked if he sees a clinical difference
PPLPMDL0800000001	Cleveland	OH	44195	7/25/2000	lunch with Dr. Dilger and Dr. Lozada regarding formalury of chiro papers filled out need to get formulary binder to dr shallberg and samples to dr dilger; using pain balls with large volume of ropi
PPLPMDL0800000001	Cleveland	OH	44195	7/25/2000	5/8/00 5/8- says go thru PC to get talk on Fri H/O mtg- wouldnt want to strep on their toes- if ok with them, ok with him 7/25 still open to hem/onc prog- levy or payne he mentioned- work w/legrand to get this in addition to the levitoin if possible
PPLPMDL0800000001	Cleveland	OH	44128	7/25/2000	he has used all of his psp cards for vic patients. tuma on vacation. he is hung up on cost so we talked about the cost of durag and vicoprofen. need to show the prices of generics and find out how many of his patients actually pay cash for the meds
PPLPMDL0800000001	Akron	OH	44319	7/25/2000	Use of opioids is conservative, abuse of the patient is a big concern. Oxycotin is reserved for chronic pain patients if starting to increase the vicodin or other short acting opioid.. Apprehensive about using opioids for chronic pain unless for cancer pain, but will treat chronic pain. uniphyl for COPD that are not being controlled on servent.
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	kathy got me back, need to bring her cookies next call. using more oxy, says habit is beginning to break. need to be constantly reminded of oxy . don't do hardly any of own blocks, anes. does it.
PPLPMDL0800000001	Akron	OH	44333	7/25/2000	Oxycotin is not his first option, uses short acting opioids on prn basis to help control pain to see where the patient is. Then oxycotin will be considered. He thinks oxycotin is a little more potent than vicodin.
PPLPMDL0800000001	Barberton	OH	44203	7/25/2000	used chiro on about 5 patients, no different than bupi, has no problem replacing bupi for symp, stellate and local
PPLPMDL0800000001	Akron	OH	44302	7/25/2000	Set up Lunch Sept 18. Left Chronic Non-malignant pain study and postherpatic neuralgia study.
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Akron	OH	44307	7/25/2000	Ask him what he uses MsContin for? Set Up lunch appt. Left Chronic Non-malignant pain study and postherpatic neuralgia study. MS CONTIN-VS-OXYCONTIN.
PPLPMDL0800000001	Cleveland	OH	44106	7/25/2000	SA over oxy issues- habit, c2
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	officialaly on formalury using mostly on dr sietz pats expanded to surgery
PPLPMDL0800000001	Cleveland	OH	44113	7/25/2000	bagels in or went over dosing of oxy with surg and sa's also chiro to surgins insted of narop or mark
PPLPMDL0800000001	Cleveland	OH	44195	7/25/2000	lunch with Dr. Dilger and Dr. Lozada regarding formalury of chiro papers filled out need to get formulary binder to dr shallberg and samples to dr dilger; using pain balls with large volume of ropi
PPLPMDL0800000001	Westlake	OH	44145	7/25/2000	bring bagels and muffins a dozen each
PPLPMDL0800000001	Beachwood	OH	44122	7/25/2000	are going to stock oxyfast for perhavac
PPLPMDL0800000001	Cleveland	OH	44122	7/25/2000	160?
PPLPMDL0800000001	Cleveland	OH	44109	7/25/2000	talked to 2 residents when meeting with carol
PPLPMDL0800000001	Akron	OH	44333	7/25/2000	Dr Steurer
PPLPMDL0800000001	Fairlawn	OH	44333	7/25/2000	160mg in stock.
PPLPMDL0800000001	Akron	OH	44309	7/25/2000	Chris. They like the Oxyfast. They are thinking of putting it in peoples feeding tubes. The pharmacy does not have it in stock they need to order it if they are going to use it. They are using 160mg on a patient.
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	did lunch with stacey, pushed docs to use more oxy in house for total hip and knees. using for outpatient routinely getting more comfortable. committed to using oxy post pca
PPLPMDL0800000001	Barberton	OH	44203	7/25/2000	160mg follow up for hospice. Have not brought in the 160mg.
PPLPMDL0800000001	Akron	OH	44310	7/25/2000	kathy got me back, need to bring her cookies next call. using more oxy, says habit is beginning to break. need to be constantly reminded of oxy . don't do hardly any of own blocks, anes. does it.
PPLPMDL0800000001	Akron	OH	44307	7/25/2000	Likes sticky pads, pens etc. Says he will talk with my boss when I come by.

PPLPMDL080000001	Akron	OH	44310	7/25/2000	Luann Decrane, Assoc, Unit Manager. wants me to do an inservice. Call in the middle of Sept. Come to unit. She wants a pain scale ruler projector thing. 8th floor. She says that they prescribe alot of vicodin.
PPLPMDL080000001	Garfield Hts.	OH	44125	7/25/2000	has used chiro likes it
PPLPMDL080000001	Akron	OH	44308	7/25/2000	Talked with Lori, 160mg is in the hospital. The burn unit is using it on a guy with one leg. Dr. Vetter ordred it in. Asked John if he is interested in Aug24 in the Am With Bill Wagley. He said he will call me. Gave them uniphyl ceu books.
PPLPMDL080000001	S Charleston	OH	45368	7/25/2000	Reminded about the 160, discussed Dr. Sublett and the pt. that she sends down there for scripts.
PPLPMDL080000001	Akron	OH	44310	7/25/2000	kathy got me back, need to bring her cookies next call. using more oxy, says habit is beginning to break. need to be constantly reminded of oxy. .don't do hardly any of own blocks, anes. does it.
PPLPMDL080000001	Middleburg Hts	OH	44130	7/25/2000	tried to idenfity a couple of patients for add on with oxy and uni.have to be careful because he sais i am using it. asked for some of his copd that are not being controlled on inhalers
PPLPMDL080000001	Cleveland	OH	44113	7/25/2000	bagels in or went over dosing of oxy with surg and sa's also chiro to surgions insted of narop or mark
PPLPMDL080000001	Akron	OH	44310	7/25/2000	did lunch with stacey, pushed docs to use more oxy in house for total hip and knees. using for outpatient routinely getting more comfortable. committed to using oxy post pca
PPLPMDL080000001	Cleveland	OH	44106	7/25/2000	7/25/00- just back from baby- smths- girl- doing BMT- says really doesnt like that much- wanted APS book- see how she is choosing vs. others
PPLPMDL080000001	Akron	OH	44307	7/25/2000	Says he prescribed 80 mg to ****REDACTED****. She had spine surgery, Michael Smith an orthopedic surgeon was her ortho surgeon. I do not think that he will prescribe because he is mad at the company and doesn't like the owner over some Betadine scenario. He wants to talk and get paid. So I do not think that he write until he bromces a speaker. He likes Demerol and Darvacet-D. He has been in practice over 30 years and knows everything. Post-op study and brochure.
PPLPMDL080000001	Cleveland	OH	44113	7/25/2000	bagels in or went over dosing of oxy with surg and sa's also chiro to surgions insted of narop or mark
PPLPMDL080000001	Beachwood	OH	44122	7/25/2000	lunch, says he will use oxy in his totals, they are about 40% of his cases. follow up
PPLPMDL080000001	Cleveland	OH	44104	7/25/2000	not using allot of oxy post op, he says he has tried it and it works well, says that the residents at southpoint are convincing him to try it. follow up
PPLPMDL080000001	Cleveland	OH	44115	7/25/2000	lunch, quick call, says lisa has him using more oxy post op. follow up tom.
PPLPMDL080000001	Cleveland	OH	44109	7/25/2000	may not be getting credit for all rx's he writes on hspox rx pad agreed to let me make his rx's with his name cnt be bought; called ed carter regarding formulary meeting of chiro says aug 15th;
PPLPMDL080000001	Akron	OH	44310	7/25/2000	did lunch with stacey, pushed docs to use more oxy in house for total hip and knees. using for outpatient routinely getting more comfortable. committed to using oxy post pca
PPLPMDL080000001	Westlake	OH	44145	7/25/2000	he raved about OxyContin and we talked about 160mgs. He said to come to his office anytime
PPLPMDL080000001	Stow	OH	44224	7/25/2000	he is using oxy for chronic pain and will start on vic first and then change when disease can not be fixed. talked about using oxy in place of vic for those 10- 14 day acute pains. said that he has never thought about that setting. less opioid use is a key add on benefit with uni. he does not use theoph but did recognize its place for add on after inhalers. had a patient come in after the lunch and put her on 400 qdinner
PPLPMDL080000001	Cleveland	OH	44106	7/25/2000	5/4/00-Gave 2 pcs cards. Said can think of 2 to switch- easier and 12q is biggest reason. Reading about WWII now- seems to be a history buff- says never been to Europe- says he should to get a diff. perspective.
PPLPMDL080000001	Cleveland	OH	44106	7/25/2000	9/99 BC Dr. is first year fellow. He said he does most of his prescribing at the V.A. clinic where Oxycontin is not on formulary. He said the times he used it he gets good results. Will need to stress using sooner if to get optimum effect. Also stress mentioning to Makkar to put on formulary. 7/21- where does he use SA/LA- what tumor types- MSC vs. Ox- months not days- chronic means what to him? 7/25- says using more earlier on- thought pt contract and filling police rept if pt says stolen were very good ideas- says will come to prog 9/7
PPLPMDL080000001	Akron	OH	44310	7/25/2000	kathy got me back, need to bring her cookies next call. using more oxy, says habit is beginning to break. need to be constantly reminded of oxy. .don't do hardly any of own blocks, anes. does it.
PPLPMDL080000001	Akron	OH	44302	7/25/2000	Vicodin, Percocet, Loracet, Duragesic. Set up Lunch Sept 18. Left Chronic Non-malignant pain study and postherpatic neuralgia study. Find out why duragesic.
PPLPMDL080000001	Cleveland	OH	44106	7/25/2000	5/00 oxy update-dosing/titr., says trys to avoid use of opis as much as poss- minimize the use- then lynette told him someone just left today with a script- he didnt even know it- jokester guy- easy going. 7/25- he wont write too much- avoids- sees as weakness to need opis- f/u on why 54% dura and higher V-SA use
PPLPMDL080000001	Cleveland	OH	44109	7/25/2000	very worried about columbus. doc kit and follow up
PPLPMDL080000001	Norton	OH	44203	7/25/2000	does not like to treat chronic pain or maintain patients on opioid therapy. mentioned oxycontin use for acute pain, fractures, pre and post op and cancer pain patients. Wrote a vicodin script for acute low back pain patient. Reason was vicodin more for acute pain short term that works quickly. Compared oxycontin to vicodin, quick onset of action q12h dosing, nighttime sleep not an issue unless has disc problem. Fleishman study for low back , acute pain. not big on theo's last line.
PPLPMDL080000001	Akron	OH	44333	7/25/2000	low back study show better pain control than vicodin and ask if has any of these patients? Gave a patient ultram for knee and back pain. He is not seeing the benefit of oxycontin vs the short acting opioids. Same response, thinks prescribing oxycontin is more difficult than vicodin or ultram.
PPLPMDL080000001	Cleveland	OH	44104	7/25/2000	Has a couple cancer pts who are on 80mg q12 or higher, asked him about using the 160mg strength, he said that if the pt needs that high of a dose he will sometimes use mscont, told him to titrate oxy. follow up
PPLPMDL080000001	Akron	OH	44302	7/25/2000	Told Loren that if we do a bill wagley thing that they are invited. Gave them a titration & time card and chronic non-malignant pain study.
PPLPMDL080000001	Akron	OH	44308	7/25/2000	Dropped off chronic non-malignant pain studies and titration cards.
PPLPMDL080000001	Akron	OH	44314	7/25/2000	i misunderstood Dr Richmond, she said that 10-15% of patients require opioids for greater than 7 days. These are the patients that go on oxycontin or are titrated to oxycontin. She is on 2 80mg tabs q12h now. Going to do the talk at Barberton on September 20. 7 days or less using vicodin or percocet to see how much medication the patient needs. Not sold on the ease of titration with oxycontin vs short acting opioids.
PPLPMDL080000001	Akron	OH	44314	7/25/2000	starting with oxycontin vs short acting. ease of titration> Not sold on onset of action and follows the same approach as Dr Richmond. Start with short acting for 7-10 days and then if go longer , then will go to oxycontin. Conversion is difficult because h e says that patients say it is not working. Marcus reprint for constant pain and not building up a tolerance as quickly. Still is not going to change what he is doing right now.
PPLPMDL080000001	Cleveland	OH	44195	7/25/2000	9/99 BC Did lunch for the residents on Oxycontin. Discussed using 20mg Oxycontin q12h for post-op ps. rather than 10mg q12h. Also discussed using Oxy-IR and fast where appropriate. Need to find out more from this physician about his comfort level with Oxycontin and it use post-op. 10/99- BC Dr. said he is not using much Oxycontin at this time, as he is on Hand service and Dr. Culver is a Percocet man and will not change. Dr. said if I get a stamp made, he will let me stamp a few scripts for him. Will have one next time. Will stamp scripts for Dr. Find out what kind of dose he is starting his pts. on. 11/99 BC Dr. is still on hand service and not using much Oxycontin. He did put a pt. on medication, and pat. said was not helping. Went up to 40q12h with no relief. Patient liked Percocet. 7/25 says is now using some- sees others using quite a bit- so far
PPLPMDL080000001	Cleveland	OH	44106	7/25/2000	6/19-equalanal- titr- bt- vs. dilaudid- said started pt on oxy- woman w/hip joint removal and fractured femur- started on 10q12- she took BT every 4h- not touching- went to 20q12- same BT no good so someone else switched to dilaud 2-4mg/4hr says pt much better- didnt give him conversion- 4x every4h=24mg/d x Convers Fact of 4 =96mg oxy! should have given 40+q12 to be equi choice- no wonder she didnt get relief- f/u 7/25- says he realizes that at least 40q was needed- he would have done it- think its patty that switched pt- she says only uses oxy when needed- says mostly in knees- will treat pain pts for up to 4 wks, occas. longer but "tries to get rid of them to PM or get them off ASAP"- asked what for hips etc.-usually pct- for up to 4 wks. then down them to darvocet- something less as down titr. - told why not oxy- same strength- built in d- titr- no real chance for feedback- says did use IR recently because pt had SE issue w/pct for bt.
PPLPMDL080000001	Lyndhurst	OH	44124	7/25/2000	Told me about pt w pins in her wrist he put on Oxy. She had called every 2 weeks for Percocet. He started her on 1-2 q12h. Arranged to follow up next Friday.
PPLPMDL080000001	Norton	OH	44203	7/25/2000	vicodin for acute pain, not thinking of oxycontin for acute pain more for chronic pain if patients are not being controlled on vicodin or if need pain medication for 1-2 weeks will get vicodin. After this time then will go to oxycontin. Showed the Marcus reprint and constant pain, oxycontin provides 12 hrs pain relief without the euphoria, so right now Oxycontin are patients that need an opioid for more than two weeks or for cancer pain. uniphyl for nocturnal COPD patients that are not being controlled on steroids.
PPLPMDL080000001	Beachwood	OH	44122	7/25/2000	doctor is now starting patients earlier on oxy he starts them at 20q12 then immed takes them up to 40q12, still working on him to keep pts on oxy instead of switching to morphine
PPLPMDL080000001	Cleveland	OH	44115	7/26/2000	using allot more oxy post op, says that he likes the fact that there is less abuse potential. He is using it mainly in bilateral and also some straight knees, follow up
PPLPMDL080000001	Cleveland	OH	44106	7/26/2000	7/21- AS OF - MW EVERY OTHER F 9/99-BC Dr. is Gynecologist by trade. is taking over Dr. Smirnoff's practice. He will be here Mon, Wed, Fri every week. I discussed Oxycontin. he does not seems to be opposed to using, but is cautious in light of what happened to Dr. Smirnoff. He does use CII's. We discussed the importance of documentation and also the fact there is less abuse potential. Also Uniphyl. he said he will use if he has samples. SKT-S also. 4/26-Has 3 current oxy pts. higher doses- gave new cards w/equalanal and plasma levels- said use 5/17- says now has 20 pts on- 2 on 80q12- 2 with confusion on using BT properly- Using titr. guide, pill picture, and plasma levels for pts. Hasnt used PCS cards yet- Agreed that BT should generally be reduced to zero- but says some pts are tough because they focus on # of pills for pain response- will use C3 twice before switching to oxy- Calling 2-3 pharmacies ahead for clear use instructions- says pharm have percept. of oxy as more poten. than C3s. went thru new Cole piece- says key other than document. (agreed oxy-C2 built in docum.) is having pain spec. agreem. will use southpoint and meridia? PM- they will see them or write letter for pts file. Grew up in stamford CN- by our office. Enjoys OB more- happier pts- this wears him out. 7/21-Pat says he having trouble getting Workmans comp- first due to ob doing general med- now dont know why hard to get answers from them- MASNEY THURS ONLY, NEW DR. WILL BECOME MORE FULL TIME DR AS HE CLOSES HIS PRACTICE IS DR KOHN-IM-WC CERTIFIED. Yarb says he has started/switched over 25 pts to oxy - overall doing well.- says get to pharm. to discuss equianalg-which ones? why 2 c3 before oxy- just go right to if patient pain- most of day/ how many pills going thru? diff betw. sa/oxy pt? get copy of his contract 7/26 may leave- thinks will get WC but cant take the BS anymore. Says has 25 or more on now- going well except one that was an abuser- miss used the hr and early refills-dropped her as pt. Got contract from him- John says it was collaboration that they worked hard to develop. Will usually go to oxy at 6-9 SA range- tried to get to think even sooner- 15Aq6, says @ 1/3 of oxy pts are new starts- rest are switches. Only few getting BT- tries to avoid need for - doesnt want confusion. Gave Marcus- liked the re-assess algorithm- actually liked the pen as reminder- New dr. kohn- seems to be using backwards- calrif- thinks of for acute- 2 wks than try to switch to something less- ? get heirarch- JOHNS SON IS IN SAN DIEGO WENT TO SEE HIM IN JUNE IN THE MILITARY.
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	7/25 Says starting oxy more and more often after pca- why mess around. will work in a down titr. and stay w/oxy for the most part. current dose- starting 30q8 and most move up to40q8. Will treat for 1-3 mths than turn over to Cov. Mary says oxy does take more work up front vs. pct- can just Rx 100 1-2 q4-6 and be done with it. but agrees break away from clockwatching-addiction Biscup says becomes major preoccupation. Working on prog set up for next yr- may be out of state. wants our support. D.Single is there and told him he is one on very few using oxy- biscup seemed somewhat surprised- support him and tell why- habit/uncomf.-/percept of oxy as strong.
PPLPMDL080000001	Akron	OH	44309	7/26/2000	f/u when go to SAS? Gave mary and John PAP form and PCS- says can use. Has current pt on high pcts and bringing them over to oxy after surg- f/u
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	send samples in for use at st. thomas. will try for axillary, interscalene and cervical plexus blocks. need to push with tipton in block center. got form in for agenda to next formulary meeting.
PPLPMDL080000001	Cleveland	OH	44115	7/26/2000	6/19/00- HAS 2 YR OLD CHILD- says will try- gave 2 pcs cards before- lost them- gave one more and said dont lose- use!- most he uses opis is 3-4 days i say great- use oxy- makes total sense 7/26 has used too soon to tell- no call backs!
PPLPMDL080000001	Cleveland	OH	44115	7/26/2000	in one floor, doctor says he will be leaving st. vincent soon, talked about oxy and set up lunch. follow up
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	4/00- Kadian for LA likes breakability- spoke up for it to be on form.- but admitted to not using much- is he incoming pres of AAPM? (or david Haddux- our new med dir of intl analg- special ME, Govt relations and Legisla. on edit b of Pain Med and J o add. diseases) considers haddox a good friend Strong int. in pvl- f/u on kadian- how long last. % of pts maint. vs % of pts weaning off 6/20 -says best to just stop by and see if he has time- no appts- uses oxy primarily for weaning process 7/25- quick talk- says hasnt talked to haddox yet- is using oxy more he says to stabilize pts- was pleased w/ bicips strategies- better mgmt than SAs
PPLPMDL080000001	Akron	OH	44304	7/26/2000	interested in chiro, says pharmacy is cheap and its going to be difficult to get through. need jean maire to push for it over at st. thomas
PPLPMDL080000001	Akron	OH	44304	7/26/2000	spends alot of time at st thomas, want s to try s chiro for cervical blocks
PPLPMDL080000001	Parma	OH	44129	7/26/2000	he does not believe in the safety of using uni. he will still use it but is hesitant to use more esp in the elderly. talked about lower levels and how even in worse case scenario's the levels will be under 20
PPLPMDL080000001	Akron	OH	44309	7/26/2000	sending samples in for use at st. thomas. will try for axillary, interscalene and cervical plexus blocks. need to push with tipton in block center. got form in for agenda to next formulary meeting.



PPLPMDL080000001	Akron	OH	44309	7/26/2000	sending samples in for use at st. thomas. will try for axillary, interscalene and cervical plexus blocks. need to push with tipton in block center. got form in for agenda to next formulary meeting.
PPLPMDL080000001	Solon	OH	44139	7/26/2000	quick call later in the day is better using for chronic patients but not for his post op in general need to find the reason
PPLPMDL080000001	Cleveland	OH	44111	7/26/2000	at lutheran er, new group of docs coming in soon, does write some oxi, when pts come in on it or for very severe pain like fractures. follow up
	Cleveland	OH	44195	7/26/2000	4/00 oxiy update-dosing/titr.- seems focused on geriatric pts. - says putting geriatric pain protocol together in next month- not much data of opioid use in these pts. maybe would want to study.- F/U on how uses oxiy- results etc. 7/25- WANTS OXY SLIDES AND JCAHO SLIDES FOR OHIO STATE TALK IN OCT. Geriatric pain management. dpt. just started- has nurse and np- Jackie? Well set up to do studies in future. Pts coming from 8 spine surg here but goal to expand to others and outside hosp. C. Nelson may work with him for studies. Says goes to LA as much as poss. would use only SA for flare type pts- to golf etc. Pain most of day or night time pain gets oxiy. Looking for more literature on geriatric PM- opi use etc. f/u on more than 4 /day or 4flares/week current recomm- better contr/toler/less overall meds- gave R.Readers name. Also says 2 mch 2000 articles in j of rheum are favorable to opis and chronic pm -look up. Gave him APS book- was very apprec.- IS A MEMBER OF APS. Gave marcus-flares/algothry- Cald-w had seen- agreed oxiy better- in his journal- f/u on specifics-
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44113	7/26/2000	talked about oxyfast and 160
PPLPMDL080000001	Cleveland	OH	44109	7/26/2000	oxy, dr. wilber
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	PAP
PPLPMDL080000001	Akron	OH	44304	7/26/2000	. Karen wants samples of Senekot-5 for patients when they go home. I gave her some Senekot samples. We have a lunch in June. Scheduled another lunch, left patient education brochures. Cancer tapes, audio tapes for nurses and Dr.'s Documentation sheets, Green pain books, etc... Pain scale cards.
PPLPMDL080000001	Akron	OH	44309	7/26/2000	Ken gave Jane tapp my number. She does medical education/Jacho i stopped over at St. Thomas and spoke with Luanne 8th floor orthopedic. Dr. Trochelman can call ken and request that they order in the 160mg meaning that he will be using it. I told ken that Ritzman's has it if anybody needs it and he doesn't have it in stock.
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Akron city Pharmacy may call them or send some patients over for the 160mg.
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Akron city Pharmacy may call them or send some patients over for the 160mg.
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Following up on program, pens. Pain scales.
PPLPMDL080000001	Parma	OH	44129	7/26/2000	160 available. Pens
PPLPMDL080000001	Parma	OH	44129	7/26/2000	he does alot of milder surgeries and uses alot of darvocet volume should make up for the low dosing
PPLPMDL080000001	Parma	OH	44134	7/26/2000	talked about how to use im place of vic and how when he writes vic he does not really get it.hung up on potency and feels this is for more chronic and severe pain
PPLPMDL080000001	South Euclid	OH	44121	7/26/2000	How did breast reduction pt do? Has he used Oxy again since?
PPLPMDL080000001	Richmond Hts	OH	44143	7/26/2000	Tumor boards. Presented Kaplan data. He had to prepare but said he would read it. Lunch scheduled for Monday to discuss further.
PPLPMDL080000001	Cleveland	OH	44109	7/26/2000	in clinic, doctor says he lets the residents write the pain meds, he says he see use for oxy
PPLPMDL080000001	Cleveland	OH	44115	7/26/2000	lunch, he is now a big proponent of oxy, using oxy in most surgeries including bilaterals. ka ren is writing it often for pts who are needing rehab. follow up
PPLPMDL080000001	Akron	OH	44304	7/26/2000	160 available. Pens
PPLPMDL080000001	Akron	OH	44304	7/26/2000	new doc, came from cleveland clinic. too new to push any new drug but familiar with chiro and will try at st. thomas hospital for ortho case
PPLPMDL080000001	Akron	OH	44122	7/26/2000	appt. Doctor says he is now writing oxy for chronic pain, he is not telling the truth. he is not doing alot of surgeries now, need to get to the bottom of this. follow up
PPLPMDL080000001	Akron	OH	44304	7/26/2000	she treats alot of back pain.her perception of oxy is that it is for severe pain.went over potency and how to use oxy in place of vic.she has several patients that she committed to using for back pain.left ahcpr back books.
PPLPMDL080000001	Stow	OH	44224	7/26/2000	He spoke about patients talking about not wanting to take lower doses because of side effects. I gave him the side effect pamphlet, time principles, titrating to comfort, no polypharmacy. Each patient is different. Very nice.
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Spoke about patients talking about not wanting to take lower doses because of side effects. I gave him the side effect pamphlet, time principles, titrating to comfort, no polypharmacy. Each patient is different. Left indigent patient forms, nurses audio tapes, chronic pain reprint, patient comfort diary, patient education.
PPLPMDL080000001	Cleveland	OH	44103	7/27/2000	wants contract/ 5/26/00-very reluct. to switch anything- basically said to her not asking to start new- just switch over SAs- talked @ documentation- not inter. in getting anymore involved- says always will keep charts up to date with current x-rays- read by rad drs. - not her to justify in charts. Left AAPM/APS stuff and Rx opi book- see if reads at all- F/U on less abuse in PI and AAPM quotes-going to Carolina- not far from clemson- visit mother-son is steve- loves Rome and sports 5/16 Reluctant writer- doesnt want to write more, but will rx SA for nalsids BT. Keeping Dr stiggers pts on but not looking for more. F/U on switches- # of pills, abuse poten. etc 6/15-dr. stiggers came in for his pay ck- very nice guy- says no one should hurt- wrong to be in pain- undertreated- knows must want treat- includ. phillips- big time golfer- almost every day- 10 handic. 7/20- will switch pct to oxy next - breast pt. blown thru pct in 2 weeks. common prot is t3 or dv to a SA- pct to oxy. says will give pt what they want. potency- equian- and a contract to sign- gave doc kit but not somewhere to sign- get one from yarbort!!!! or someone else- chk back on how she feels skipping any sa- right to oxy. alot of pt complaints- bothering her- pgng her. showed pi and nih equi analg book- some dont want to leave what they are on-pct. loeved pen-ask how she feels about going right to oxy-- f/u on pt switch
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Spoke about patients talking about not wanting to take lower doses because of side effects. I gave him the side effect pamphlet, time principles, titrating to comfort, no polypharmacy. Each patient is different. Left indigent patient forms, nurses audio tapes, chronic pain reprint, patient comfort diary, patient education.
PPLPMDL080000001	Akron	OH	44304	7/26/2000	Sickle Cell, Crohn's Disease. He asked me if I have and speakers programs going on. I invited him to the EM program but Wednesday's are bad. He would be interested in the future. I gave him a chronic pain Ceu managed care book and ceu Uniphyl. He liked it. The dea keep your license sheet. Time principles, titrate to comfort.
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	4/00- Was using some q8- tried to conv to q12- will try. 5/00 PAP pt-david morris- needed to submit addit finan. info- did go q12- seems good so far- how many pts? 6/1 gave 2 pcs cards to hold over? f/u 6/15-D.MORRIS did get approved 7/25 using for 1 pt- q12 instead of q8
PPLPMDL080000001	Cleveland	OH	44106	7/26/2000	4/99 MD Says has several pts on OXY/all are doing well. Says highest dose right now is 40mg q12h but will go to 60 next.No problem. Says attendings usually don't have a problem with what he does but they like to use Dura a lot and he is working on this cuz nurses don't always like it. Says VA docs aren't as bad but Schnur, Silverman, andRemick like to use it. Nd to get to them 6/15/00- 1 to 1 morph to oxy conv- suggested he could use less- seemed apprec- may try credibility- uses high dose if necess- didnt know @160- just bumped someone to 2 80s bid- will switch- was very metazised pt- says after 160bid dose he would get pain mgmt involved- adj- nsalids, inject. etc.-ask about game 7/25 says has switched one pt to 160 no prob getting he says- may have more to switch as they come in
PPLPMDL080000001	Solon	OH	44139	7/26/2000	talked about specific kinds of patients that would benefit from oxy.MW and how he might not have been a good candidate but he wants another psp card to try on another patient.went over some of his barriers and addressed soem pain management issues.roth article and he really likes the data because he can show it to patients and show a qol improvement for his pat that do not want to take meds from prev experiences
PPLPMDL080000001	Parma	OH	44129	7/26/2000	talked about add on valu with both oxy and uni.roth and how qol issues are improved by treating the pain instead of dancing around it.karpel and how you get a synergistic benefit
PPLPMDL080000001	Cleveland	OH	44195	7/26/2000	6/19/00- great guy-very open and knowledgeable-habit only for pct and says 953/99 % of drs do the same. says will try tomm! hip and shoulder? f/u- will usually write for 40-70 pills of SA- cost issue- seems reasonable vs pct- equi doses- pca f/u- 7/25- says has used sev times since we talked in June! no call backs at all but hasnt seen any of them. Is w/biscup now- was cut off- back to work- f/u on current pts. and dosing issues
PPLPMDL080000001	Beachwood	OH	44122	7/27/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL080000001	Cleveland	OH	44118	7/27/2000	There remians some underlying issue with her. She is definitely concerned about addiction and potency. She was impressed by the package insert line about addiction. Approach her with the idea of low even levels of pain control v peaks and troughs and see how she responds. also ask her about the issue of APAP or aspirin in healing in her back pts.
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	10/99- BC-Dr. is in charge of residency program. Discussed Oxycontin with him. He had heard of it, but was using MS Contin. Asked him to convert pt. to 20mg q12h of Oxycontin. He said he would. I asked if i could provide a speaker. He said usually pharmaceutical company's not allowed. Will work through the chief resident to get one scheduled. 5/9-RB oxiy update-dosing/titr.- wanted to know max dose and typ doses- focused on q12- all the time- Says great potent. for speaker- gave all major CVs- seemed impressed- fall or early next yr- also jchao book- pointed out all areas we could help 5/25- asked for list again and gave 2 pcs cards 721- says boswell gave pm gr last week- great job "all he talked about was oxycontin" says we dont need to do a gr - what @ donation for confer. room? we need to work out a compromise- still speaker because such an important issue- what did he talk about with them- get outline? what didnt he cover- jchao? pain pt stats?- equi analg. ?- ok for res gr in future? 7/27 says bosw really spoke up for oxy- over adjuvants. less abuse potential- smoother-. wants to maybe have him do noon res prog and asked for unrestr. grant.-- agrees alot more issues that maybe can be addressed in fall. Says most drs arent aware of issues of pain mgmt. have to just get comfort/ w/ opis to begin with- LA vs. SA- he seems much more into the advantages of oxy-LA. f/u on pcs.
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	using oxy ir and short acting oxycontin, gave him an oxy brochure and told him that oxycontin is dose q12h vs short acting.
PPLPMDL080000001	Cleveland	OH	44111	7/27/2000	in or lounge, doctor said has used oxy in past, has 2 surgeries today and said will use oxy. follow up
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	7/25 f/u on uni- seems interested in what it can add. marcus article - hadnt read- agreed w/LA points made and reassess info
PPLPMDL080000001	Cleveland	OH	44118	7/27/2000	Knows a lot of the basic pain mgmt principles. Did a palliative care rotation a CCF and uses their documentation tools. Still believes that she is using Oxy so that if she needs MSC she has saved it for the patient. Try to cover potency chart. Bring Levy article comparing Oxy to MSC.
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	7/27 will do lunch for their med student/res prog 8/7 - 613c west bldg. very apprec. is considered key faculty at st v. is taking over med student prog from dr. Christie- went thru BT strat
PPLPMDL080000001	Highland Heights	OH	44143	7/27/2000	brief intro. Adv over short acting. Has a pt he was going to write for that day. Had to leave but took dosing and will use. Follow up pt and discuss post-op use.
PPLPMDL080000001	Barberton	OH	44106	7/27/2000	has put an additional pt on oxy- looking for pts now- very apprec. of support at St V
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	talked about a patient attumor boards that has stomach cancer and the only treatment regimen going to use is palliative care, she said because of GI prblms going to lean more toward the patch because concerned with the patients metabolizing oxycontin and getting broken down in GI tract. I told her not broken down in the stomach. She said she would consider oxycontin.
PPLPMDL080000001	Cleveland	OH	44130	7/27/2000	his cost issues may just be a smoke screen.said that he is using oxy for both acute and chronic.can not separate a vic and an oxy patiien.sais that he gets all brand drugs when he writes.need to get cost of meds and clear up we issue of it not being covered by wc
PPLPMDL080000001	Copley	OH	44321	7/27/2000	going after the short acting opioids, mainly vicodin where he is still giving to patients for acute pain on prn basis. Akse how often most patients are taking it and do they usually go through teir medications in a short time, he sia dthe at least take it every 6 hours, so went into the Marcus paper about constant pain and the benefit of long acting oxycontin vs vicodin which the patients will buold up a tolerance quicker. uniphyl for severe COPD patients that are not being controlled on sevevent.
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	3/99 MD Very int in doing a study w/PCA vs Oxy/sd attended a mtg in Chicago last week w/University Consortium and talked w/someone there that had great results using OXYCONTIN instead of PCA right after surgery!!!
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	Gave him Robert Reder's name 6/00 SA over oxiy issues- habit, c2, 7/00 came into lunch briefly- says going well-
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	good guy, may be able to help with formulary issues, does not treat alot of pain
PPLPMDL080000001	S. Euclid	OH	44118	7/27/2000	Is annoyed by the different strengths of Percocet and is now using Oxy for all his pts. We'll see. He is just not convinced that there is a difference in the pain medications.

PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	7/27- STRAT AND DOSING ISSUES- says our biggest new adv. that will make him start using more is pct having three strengths- too confusing to clarify and pharmacy calls- A VERY FINANCIALLY ORIENTED DR.- LIKES TO TALK THE BUSINESS OF MED.
PPLPMDL080000001	Akron	OH	44310	7/27/2000	Chronic non-malignant pain reprint. 160mg.
PPLPMDL080000001	Garfield Hts	OH	44125	7/27/2000	mallory ordered and should be in by aug 12th.
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	lunch for 25 people, 12:00 call mary
PPLPMDL080000001	South Euclid	OH	44121	7/27/2000	HAs many pts in practice from Dr Schwartz. Agrees that theo should not be generic asked him to switch any TheoDur to Uni. He agreed as long as pts prescription plans would cover.
PPLPMDL080000001	Cleveland	OH	44102	7/27/2000	will order oxy 160
PPLPMDL080000001	Cleveland	OH	44111	7/27/2000	john, nice guy. will order 160mg
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	only stock 80mg and do not move it.
PPLPMDL080000001	Cleveland	OH	44111	7/27/2000	will not stock 160
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	Tumor boards.
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	doctor has many sickle cell pts, said that if pts can afford oxy then it would be a good choice after iv dilaudid. follow up
PPLPMDL080000001	Cleveland	OH	44111	7/27/2000	in or lounge, doctor said that he used oxy for about a month and that the pts said it did not last so he now went back to percocet. follow up in office.
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	7/27 very very interested in getting comfort. w/opis in gen- know he should and the noise level is high. Alot of drs. not comf in the past- asked addict./ dosing issues/ Marcus art vey impactful. - dose chart and titr. guide- gave him and asian staff dr. one pcs each. both seemed very ready to use- asian dr- get name!- has cancer pt coming in today he will use on.- took consensus strt- and addict terms- f/u w/ specific SA use and potential pts.-
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	7/00-very nice guy- reasonable - and interested in pm- wanted to be aware of equialnal- f/u see if tried over SAs- get specific pt FROM CA?
PPLPMDL080000001	Bedford/Sinai	OH	44146	7/27/2000	he is starting on darv and going to oxy when it gets to q4-6.about half of his patients are medicare and do not have rx coverage so cost is a major issue with him.he is using alot of demoral in those settings. need to take him to the next level and maybe try the patient assistance program instead of demerol.
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	is using oxy only when pts have insurance, otherwise she uses ms or short actings. she says she will use psp cards.
PPLPMDL080000001	Cleveland Hts	OH	44118	7/27/2000	Uses many long acting agents. says pts come to him on them or they only tolerate what they are on. Tried to discuss long acting v short acting and he said I was getting his business. Next call discuss OA protocol and Roth reprint. See if Oxy can be positioned as a step 2 medication in his mind.
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	6/00- great advocate- will present a pm study to jc in fall. says provide her w/best ones - gave levy, caldwell, new roth and marcus- f/u on what she likes and ideas to help- was happy to get APS book. f/u on addiction issues also 7/00 - will use a couple of artic- levy and maybe marcus- liked the algorithms-
PPLPMDL080000001	Highland Heights	OH	44143	7/27/2000	Maintain many pts. Has not used post-op but has for severe OA. Jason has shown him Ginsburg data. Discussed Roth results and lack of tolerance developing. Operaes at Hillcrest and will ask Dr Krantz about dosing for open shoulders. Follow up post-op use and see what pts he has that are on constant therapy.
PPLPMDL080000001	Cleveland	OH	44121	7/27/2000	is very pleased with results on RIA pt. - Assistance program is going smoothly. Has a few more pts who would be good candidates for Oxy. Discussed that 1-2 10mg tabs is a good place to start. Next time bring in Roth study and see how pts are doing and if he has started anyone new.
PPLPMDL080000001	Akron	OH	44321	7/27/2000	has put one new patient on oxycontin this week for chronic arthritic pain, has not used any vicodin this past week. Oxycontin is being used for acute pain and chronic pain, seeing alot of low back pain. uniphyl is reserved for severe Copeid patients.
PPLPMDL080000001	Cleveland	OH	44109	7/27/2000	uses the most oxy out of the group, says that it works well and he switches when pts get to 120mg q12, titration
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	treats neck and spines. Approach to pain management oxycontin post op is being doses 1-2 20mg tabs q12. View on pain management, vicodin first then percocet and then oxycontin as relative potency. Thinking of oxycontin for only act treatment, Told him can only take one in the evening and patient ca sleep through the night and liked that idea. Then he said oxycontin was stronger beacuse there is no ceiling and more can be used. Then he said when start out some patients may only take 1 or 2 vicodin or percocet a day to start. He did say that the practice uses moerr percocet.
PPLPMDL080000001	South Euclid	OH	44121	7/27/2000	HAs had an easier time with UH nursing when prescribing. Using following PCA for total hips and knees. Switching to short acting on follow up. Discussed using 10mg Oxy in multiples and titrating down with that instead of switching agents. He liked that idea and said he would try. Follow up how this has gone also discuss pt who remain in pain even after surgery and what they do with them.
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	treats neck and spines. Approach to pain management oxycontin post op is being doses 1-2 20mg tabs q12. View on pain management, vicodin first then percocet and then oxycontin as relative potency. Thinking of oxycontin for only act treatment, Told him can only take one in the evening and patient ca sleep through the night and liked that idea. Then he said oxycontin was stronger beacuse there is no ceiling and more can be used. Then he said when start out some patients may only take 1 or 2 vicodin or percocet a day to start. He did say that he uses more vicodin.
PPLPMDL080000001	Cleveland	OH	44111	7/27/2000	doctor is still using oxy, he doses up to 100mg q12h, he says that he needs those doses to cut the pain. follow up with lunch next week
PPLPMDL080000001	Cleveland	OH	44106	7/27/2000	10/99- BC Dr. was in on same discussion as I had with Nick Wandders. Dr. said he may try post-op. He will start patients on 40mg q12h and see how pt. does. He does not want to see the patient again for pain. I explained the benefits of no Tylenol and ability to increase the dose if pt. needs. He did say he will try it. Will follow-up with him next Monday. 12/99- BC Dr. said he is using more Oxycontin than he used to. He is having fairly good results. He is using for his post-op pain relief for his ACL pts. 5/25-says nurses in lakeside and t A or 8 need inservice- they resist pain meds or will always give lowest amount poss. addiction issues. Brought up ACLs again as big use. will use for up to 4 wks- if more- than pain mgmt- 20q12 most often- went thru occasional adv in some to go w/10s for flex and down titr. f/u w study and when SA over oxy 7/27 says go to t8, lksd 20/40/60 to try and do inserv. nurses tend to low ball the opi doses- talk to Pasqueline Kessinger? on 20- he says he is using regularly after ACLs along w/ vicod for BT 20-30q12. works well
PPLPMDL080000001	Barberton	OH	44203	7/27/2000	Dr Mayors put Dr Bisconti on oxycontin 20mg q12h for broken ribs, he broke 6 ribs jet skiing and has been on it for two weeks and doing well. He is thinking of it for moderate to severe pain that is going to be duration of around two weeks and he says most of cases require less length of time for pain medication.
PPLPMDL080000001	Lyndhurst	OH	44124	7/27/2000	Discussed advantages over short acting and addiction potential. He has a few pts who he wants to try on. Also showed him Ginsburg. Dosing 1-2 20mg q 12h. One pt got hives but he was unimpressed and gave her benedryl. Find out what pts he has started, at what doses, and who else would do well?
PPLPMDL080000001	Barberton	OH	44203	7/28/2000	starting short acting t3's then when get between 6-10 tablets a day then will go to oxycontin. Short acting on prn basis until get to 6-10. Not thinking of oxycontin for acute pain, longer acting means chronic. uniphyl for chronic COPD patients.
PPLPMDL080000001	Cleveland	OH	44113	7/28/2000	am appt, doctor is not using oxy, he says that the ability to call in vicoden makes it easier to use, asked how often he follow s up, he says every 3 weeks, told him he just writes agmonth worth of oxy. follow up
PPLPMDL080000001	Akron	OH	44310	7/28/2000	Post-op study, 20mg.
PPLPMDL080000001	Akron	OH	44310	7/28/2000	MS Contin-vs-oxycontin.
PPLPMDL080000001	Cleveland	OH	44106	7/28/2000	5/23- seems very comfortable with- f/u on any supportive needs and when starts and stops oxy- F/U on several pts on oxy 6/1 /00 cUrent oxy pts doing well- dr. yoo doesnt pay much attent. to what pain meds resid choose 7/28 has been using on acl w/goodfellow pts and furey- hips- right after pca
PPLPMDL080000001	Mayfield Hts	OH	44124	7/28/2000	using oxy for post opr not for chroic using viox and celebrex;keep wrking on him for local infiltrar
PPLPMDL080000001	Akron	OH	44319	7/28/2000	taking over alot of chornic vicodin patients from Dr Ogonek and concerned about abuse with opioids. Has thought of oxycontin more for sever chronic pain or cancer pain, not for acute pain in place of vicodin. Oxycontin is viewed as being stronger and longer acting not for short acting pain. He has a pain contract for opioids using patients.
PPLPMDL080000001	Barberton	OH	44203	7/28/2000	has used oxycontin for chroni pain and vicodin for acute pain. Addressed constant pain vs acute pain that when opioids are initiated that short actings are given on prn basis. Taaalked constant pain in acute setting and he said he would start using oxycontin even in acute setting.
PPLPMDL080000001	Akron	OH	44310	7/28/2000	MS Contin-vs-Oxycontin.
PPLPMDL080000001	Beachwood	OH	44122	7/28/2000	saw doctor in morning, he says that he is writing more oxy now, he uses the 10 and the 20s and writes it for post op esp the totals. follow up
PPLPMDL080000001	Cleveland	OH	44122	7/28/2000	is using alot of oxy post op, he said that the pharm at hillcrest said no post op, but he said he is only doing outpat and that it does not affect him. follow up
PPLPMDL080000001	Cleveland	OH	44195	7/28/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL080000001	Akron	OH	44310	7/28/2000	MS Contin-vs-oxycontin.
PPLPMDL080000001	Akron	OH	44310	7/28/2000	MS Contin-vs-oxycontin.
PPLPMDL080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to recommend it;see if oxy on post oper orders
PPLPMDL080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to recommend it;see if oxy on post oper orders
PPLPMDL080000001	Cleveland	OH	44106	7/28/2000	5/22/00- sounds like using approp. and liking it- sports fan 6/7-big golfer-
PPLPMDL080000001	Akron	OH	44310	7/28/2000	MS Contin-vs-oxycontin.
PPLPMDL080000001	Sagamore Hills	OH	44067	7/28/2000	talked about when to use and how to use im place of vii feels that oxy should be save for when pain is very chronic and hard to treat.talked about low dose use and in combination with the nsoids
PPLPMDL080000001	Cleveland	OH	44106	7/28/2000	7/28- gave personal browns tix for sunday-says has tried oxycontin recently, convers/titr guides
PPLPMDL080000001	Cleveland	OH	44109	7/28/2000	saw in out patient building, says that he writes oxy for spine surgeries, but that he is getting words from pharmacy to use vicoden, generic. follow up
PPLPMDL080000001	Barberton	OH	44203	7/28/2000	abuse is the big issue, and he sees in his practice that oxycodone(percocet) as being more addicting than vicodin or hydrocodone.
PPLPMDL080000001	Cleveland	OH	44111	7/28/2000	lutheran er, will no longer be coming here, he will be at fairview for a while before leaving to uh, he likes oxy
PPLPMDL080000001	Cleveland	OH	44122	7/28/2000	wrote 4 scripts of oxy that morning, says that since talking to me it is his number one choice, using alot in bad knees and hips and chronic low back.
PPLPMDL080000001	Barberton	OH	44203	7/28/2000	talks about patients getting dependent on different medication, he said he had his first patient die from and OD on oxycontin last night taking 28 20mg tabs at once and was DOA in the Er. He had a lot of problems. Talked about the MArCUS reprint and the benfit of oxycontin vs short acting opioids.
PPLPMDL080000001	Garfield Heights	OH	44125	7/28/2000	still slow to use chiro need per to recommend it;see if oxy on post oper orders
PPLPMDL080000001	Westlake	OH	44145	7/28/2000	quick hit through the window, he said he forgot about Oxycontin but promised to try it on Monday. Went over dosing
PPLPMDL080000001	Akron	OH	44310	7/28/2000	Post-op study, 20mg.
PPLPMDL080000001	Fairlawn	OH	44333	7/28/2000	said oxycontin is for more chronic pain and he sees mostly acute pain.
PPLPMDL080000001	Cleveland	OH	44195	7/28/2000	7/28- gave readers name for research- mostly interested in hydro- maybe some oxy 160 or other- IS APS MEMBER- DOING EPIC? PROG THIS YR. big into cytokines and music therapy. presenting /interested in altern therapies presenting at meeting this year. studies- service has 23 beds- open label studies alot easier doesnt take years to find benefits. havent done enough outcome studies- says diffcult to do. RUTH GREY- PSYCHOSOCIAL WORKER- STUDIER.

PPLPMDL0080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to reccommend it;see if oxy on post oper orders
PPLPMDL0080000001	Cleveland	OH	44109	7/28/2000	talked with michele and dr. crum for speaker in jan
PPLPMDL0080000001	Cleveland	OH	44109	7/28/2000	talked with renea about graand rounds, gave me dates for late fall and next year
PPLPMDL0080000001	Shaker	OH	44122	7/28/2000	talked with joan, temp pharm, do not stock 80
PPLPMDL0080000001	Akron	OH	44320	7/28/2000	no oxycontin.
PPLPMDL0080000001	Akron	OH	44322	7/28/2000	senokot-s and oxycontin seeing from dr harper.
PPLPMDL0080000001	Barberton	OH	44203	7/28/2000	Barberton Family practice
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	rebate, uniphyl ceu
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	time principles, oxyir/fast.
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	rebate, uniphyl ceu
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	Post-op study, 20mg.
PPLPMDL0080000001	Maple Hts	OH	44137	7/28/2000	he is all over the board.he likes to use all of the pain meds including dilaudid.does not see a difference with them.will interchange because he feels that tolerance is not as fast when they stay fresh.need to find why he uses so much dilaudid
PPLPMDL0080000001	Cleveland	OH	44104	7/28/2000	has not used psp cards, is still writing oxy though talked about using cards for 80mg pts whom he has some possible canidayes. follow up
PPLPMDL0080000001	Parma	OH	44129	7/28/2000	harder and harder to get in.cheryl is being major pain.busier since fayed has retired.looking for new info to get in and would help if cheryl new what was going on.
PPLPMDL0080000001	Cleveland	OH	44106	7/28/2000	set up lunch wants to speak intertioally as well as at metro;gave more oxy cards wont use much chiro
PPLPMDL0080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to reccommend it;see if oxy on post oper orders
PPLPMDL0080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to reccommend it;see if oxy on post oper orders
PPLPMDL0080000001	Cleveland	OH	44106	7/28/2000	7/25- does seem interested in getting going w/ oxy- where to start and expected doses
PPLPMDL0080000001	Parma	OH	44134	7/28/2000	talked about using before increasing the inhalers.he is not a big fan of the luke's because of their high cost.is on the p & t at the hospital and could be used to get help with some speaker dates
PPLPMDL0080000001	Cleveland	OH	44106	7/28/2000	7/28 IS MARRIED, WIFE PREG. BOTHE ARE GOLFERS -her family iare big golfers- he is going this weekend to Wadsworth to golf w/them. shoots a @ 100-110- also going to Browns game this wknd. Seems more open to try oxy- heard boswells talk- says was favorable to oxycontin
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	Duragesic 78%
PPLPMDL0080000001	Garfield Heights	OH	44125	7/28/2000	stilll slow to use chiro need per to reccommend it;see if oxy on post oper orders
PPLPMDL0080000001	Maple Heights	OH	44137	7/28/2000	post op low dose use
PPLPMDL0080000001	Cleveland	OH	44113	7/28/2000	window down hit, doctor says he will use oxy if he is constantly reminded. follow up
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	Duragesic
PPLPMDL0080000001	Cleveland	OH	44195	7/28/2000	9/99 BC Met with Dr. Walsh. He said that the one thing that is keeping Oxycontin off the formulary is money. He said our own studies show it is not superior to MS Contin, and MS Contin is much cheaper. He said that he is no longer on the P&T committee
PPLPMDL0080000001	Akron	OH	44310	7/28/2000	Post-op study, 20mg.
PPLPMDL0080000001	Akron	OH	44319	7/28/2000	vicodin is being used first line on prn basis, then if start needing refills or are taking 8-10 tabs a day then he will go to oxycontin. Concern is that patients like opioids and concerned about patients becoming dependent on the medication. uniphyl 400mg was given to an older lady with emphysema yesterday.
PPLPMDL0080000001	Parma	OH	44129	7/28/2000	went over dosing and talked about roth and back study and average amounts of med and for how long
PPLPMDL0080000001	Barberton	OH	44203	7/28/2000	Has a few chronic pain patients on oxycontin, mentioned low back pain, and the other patients came from other physicians. Concern is that these patients do not need the opioid because they are abusing it. Talked to her and she did say that some patients in pain really need it. Talked about the Marcus reprint and said likes oxycontin because it has the least abuse potential and 12 hours of pain control.
PPLPMDL0080000001	Cleveland	OH	44109	7/28/2000	in out pt rehab clinic, he writes oxy, he also uses short actings and ms contin and duragesic, talked of using oxy for start with and titration.follow up
PPLPMDL0080000001	Barberton	OH	44203	7/28/2000	caught him in the hospital, he has taken oxycontin 20mg q12h for broken ribs and he said it controlled his pain very well.
PPLPMDL0080000001	Cleveland	OH	44195	7/28/2000	6/6- from syria, speaks french as second language, mom coming to visit for 6 wks. moving to lkwd- more quiet he says. doing walsh project of effect of iv morph on resp depr- taking into account what current resp condition is and current meds- didnt know 1/2 lives and s.s. of opis- wants APS book- IS MEMBER OF APS- may go to nov. mtg in ATL this year. 7/14-SA over oxy issues- habit, c2- says goal is to get to LA in most pts. but hasnt perceived large diff vs msc. went thru all- some impact on renal/metab. and tru q12. BT strat- seemed to allow too much of it before pushing up- made point that some cancers are better managed w/primarily a BT strategy-acuteness of flairs. Agreed to comfort w/high morph- equiv oxy-not there and stigma advant. 7/28 says med ed support is crucial to get some support- legrand and walsh- stroke their egos- has seen davis write more oxy recently
PPLPMDL0080000001	Cleveland	OH	44106	7/28/2000	NURSE WORKWITH LINDA GOODSEN- HAS 2 PCS CARDS- 2/29/00-discussed indig. pt. prog. for specific pt.- get form for next time. Is dir. at VA now- says doesnt want to do lunches anymore- says akward around pts- go for thurs breakf PAP- PT APPROV. arthur clay 5/22/00oxy update-dosing/titr- PAP did well but pts pain escalating again- was to 2407q12? f/u on reasons for incre. pain- why stop at 240? Also told about chemofoundation mtg better than ASCO- going to ECG in early june- HAS 2 CHILDREN 6/1- upping dose of A.Clay to 40q12 plus extra 20 at night dose. gave 2 pcs cards for titr. help 7/14- all good w/clay- reapprov. not good to go to VA on thurs. very busy day 7/28- using too much durag- need to determine why-what % stable pain- no flex- diff w/ oxy-dur pt
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/31/2000	pushed to reorder chiro, need his support to get chiro used in l and d and surgery
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	dont give anymore pcs cards wont use;rx oxy to those who can afford and wants to use chiro see if he is
PPLPMDL0080000001	Cleveland	OH	44106	7/31/2000	FROM LONG ISLAND NY- YANKES FAN-LIKES TO RIB US CLEVELANDERS- BIG TOWN GUY- NOT SURE ON CAREER DIRECTION 5/22/00- can rib him- not big on giving opinions- seems in agreement w/group 6/7- tore ACL- basketball surg Sat 6/10- goodfellow doing surg- less of other agents-fewer pills oxy dosing 7/31 surg went well- get oxy? dont know- seems to go w/attendings choice- not pushing own choices
PPLPMDL0080000001	Cleveland	OH	44109	7/31/2000	on his way to clinic will be leaving metro in a few months is an attending currently uses oxy sparingly says frank and weigth do most gyn that has chronic pain;quick hit on chiro
PPLPMDL0080000001	Westlake	OH	44145	7/31/2000	quick hit in the hallway talked about 160mgs
PPLPMDL0080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked aobut post oper orders doesnt do for opioids;dr todia in charge;
PPLPMDL0080000001	Akron	OH	44308	7/31/2000	still wants data on use in kids with chiro, using more oxy in pain center. mostly adult referral fromburn center
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Cleveland	OH	44106	7/31/2000	- bt strategy- titr to effect- think she would be too cautious start slow--- says new fellowship is a break so far- doing well- son is@18 mths.
PPLPMDL0080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked aobut post oper orders doesnt do for opioids;dr todia in charge;
PPLPMDL0080000001	Westlake	OH	44145	7/31/2000	he is using more OxyContin but still doesn't write many pain meds in general. I doesn't have the Uniphyl message well enough yet go over it again
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/31/2000	talked about what kind of patients could benefit from the psp cards and how to identify.
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	will be at ccf until oct told her to use oxy therie and quick hit on chiro
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Olmsted Falls	OH	44138	7/31/2000	lunch he talked about some specific chronic patients that are all doing well with oxyContin. He talked about only one patient that claimed OxyContin doesn't work well and at times it is too strong. We also talked about some of the advantages of using Oxycontin for acute pain which he said he has not been using it that way but admitted that it makes sense.He said he was glad i came in to mind him of these great benefits so he can take advantage of them.
PPLPMDL0080000001	Akron	OH	44310	7/31/2000	Take him Kibbi Balls for the freezer with yogurt. He is doing what Tharp does.
PPLPMDL0080000001	Cleveland	OH	44106	7/31/2000	says very comf w/ opis- oxy-dont get her numbers- dont know for sure- others have mentioned her as someone into PM
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Middleburg Hts.	OH	44130	7/31/2000	he sees about 5 back patients a day but is still hesitant to use oxy.feels that oxy is more potent than the vicodin and street valu is not a concern.
PPLPMDL0080000001	Cleveland	OH	44113	7/31/2000	set up appt, saw thru window. quick oxy hit
PPLPMDL0080000001	Olmsted Falls	OH	44138	7/31/2000	he said he uses some Oxycontin but admitted not a lot. He was concerned with cost and thought OxyContin was reserved for much later. Went over conversions with Vicodin that he uses and with Darvacet which he pperceived as weaker. Went over cost as well. He wanted Uniphyl samples he talked about certain patients that have used excuses to get scripts before they are due
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Brooklyn	OH	44144	7/31/2000	uses some oxy, his numbers do not show this. he says that oxy is not something he needs he only uses short acting for acute. follow up
PPLPMDL0080000001	Cleveland	OH	44102	7/31/2000	has begun writing oxy on a consistent basis, says that he feels it is after than some of the short acting agents, using oxy in chronic pain. follow up
PPLPMDL0080000001	Westlake	OH	44145	7/31/2000	quick hit in hallway. (about 30seconds) he said he has a lot of patients that benefit from OxyContin for chronic pain.
PPLPMDL0080000001	Akron	OH	44308	7/31/2000	familiar with chiro, heard about it at the clinic, says would need data on kids like ropi has
PPLPMDL0080000001	N Olmsted	OH	44070	7/31/2000	Heather said they do not have any multiple 80mg patients , also i asked about Dr. Graul and she said she doesn't see many of his scripts. So most of his msut go to Kams Corner
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these phycians will need to hold hands onces it's on formulary;work on getting oxy on post oper ored sheet
PPLPMDL0080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked aobut post oper orders doesnt do for opioids;dr todia in charge;
PPLPMDL0080000001	Cleveland	OH	44111	7/31/2000	john ordered 160
PPLPMDL0080000001	Cleveland	OH	44113	7/31/2000	dr. sivak
PPLPMDL0080000001	Cleveland	OH	44109	7/31/2000	says will stock 160 with 1st script
PPLPMDL0080000001	Akron	OH	44308	7/31/2000	still wants data on use in kids with chiro, using more oxy in pain center. mostly adult referral fromburn center
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/31/2000	pushed to reorder chiro, need his support to get chiro used in l and d and surgery
PPLPMDL0080000001	Cleveland	OH	44106	7/31/2000	- 7/31 bt strategy- doesnt use much- reluct to move up w/dose- what is his heirarchyof opis? highest morph dose?



PPLPMDL080000001	Akron	OH	44308	7/31/2000	still wants data on use in kids with chiro, using more oxy in pain center. mostly adult referral fromburn center
PPLPMDL080000001	Westlake	OH	44145	7/31/2000	he said he has really stepped up his OxyContin use and even has tried some for acute pain. I still can get more business from Percocet.
PPLPMDL080000001	Cleveland	OH	44113	7/31/2000	has been using stamp, says that since lunch in pain center he is writing more oxy
PPLPMDL080000001	Akron	OH	44308	7/31/2000	still wants data on use in kids with chiro, using more oxy in pain center. mostly adult referral fromburn center
PPLPMDL080000001	Cleveland	OH	44102	7/31/2000	a secondary oxy target, does use short actings and says he is worried about abuse, showed oxy pi
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	7/31 remembers me from SKB- says using some oxy- but see much more dura and msc/ pct- get to the whys- when do you use oxy- diff betw--
PPLPMDL080000001	Akron	OH	44304	7/31/2000	Time principles.
PPLPMDL080000001	Brooklyn	OH	44144	7/31/2000	first time meeting doctor, talked to him thru the window, does not use alot of oxy, writes vicodin, follow up
PPLPMDL080000001	Westlake	OH	44145	7/31/2000	I need to be more aggressive attacking Percocet and finding out why she likes it.
PPLPMDL080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked about post oper oreders doesnt do for opioioids;dr todia in charge;
PPLPMDL080000001	Cleveland	OH	44113	7/31/2000	in lutheran er, he is leaving and going to uh as well, keep calling on himuntil gone, likes oxy and will cont to use it.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	7/31/2000	pushed to reorder chiro, need his support to get chiro used in l and d and surgery
PPLPMDL080000001	Cuyahoga Falls	OH	44223	7/31/2000	pushed to reorder chiro, need his support to get chiro used in l and d and surgery
PPLPMDL080000001	Akron	OH	44308	7/31/2000	familiar with chiro, heard about it at the clinic, says would need data on kids like ropi has
PPLPMDL080000001	Akron	OH	44310	7/31/2000	Said hello, very busy and behind. Pat is out for the week because his sister in FL is ill. Follow up om PSP cards. Prescribes mainly 20mg & 40mg for post-op. Gave me back the cards. Pat's sister passed away.
PPLPMDL080000001	Cleveland	OH	44195	7/31/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked aobut post oper oreders doesnt do for opioioids;dr todia in charge;
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44109	7/31/2000	lunch with res and attendings group presentaion on oxy vs per asked aobut post oper oreders doesnt do for opioioids;dr todia in charge;
PPLPMDL080000001	Akron	OH	44308	7/31/2000	still wants data on use in kids with chiro, using more oxy in pain center. mostly adult referral fromburn center
PPLPMDL080000001	Cuyahoga Falls	OH	44223	7/31/2000	pushed to reorder chiro, need his support to get chiro used in l and d and surgery
PPLPMDL080000001	Cleveland	OH	44111	7/31/2000	very hard to change habits of these physicians will need to hold hands once it's on formulary;work on gettnng oxy on post oper ored sheet
PPLPMDL080000001	Akron	OH	44310	7/31/2000	In office. Left brochures, he will read. titrate to comfort.
PPLPMDL080000001	Akron	OH	44310	7/31/2000	titrate to comfort. follow up on pcg cards.
PPLPMDL080000001	Akron	OH	44310	7/31/2000	titrate to comfort. follow-up on pcg cards.
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Parma	OH	44129	7/31/2000	he is not getting enough pain relief when he uses the 10 mg 2q12.talked about writing it 2-3.nausea is not an issue because they would get sick on any med but should talk to him about using an anti emetic. need to find the difference between and oxy contin and a fast patient
PPLPMDL080000001	Parma	OH	44129	7/31/2000	did not want to hear about anything new with oxy and it use goes as high as 20q12 then refers patients out.need to find who they go to.
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	- bt strategy and q12 - still didnt remem that is only q12- needs to be reminded often!
PPLPMDL080000001	Cleveland	OH	44106	7/31/2000	- doing im res. now - says going well for her experience- bt strategy and q12 - always goes q12- highest dose@160/day- hasnt treated m/s pain in im so far- says want to get pts over to oxy for better control and SE
PPLPMDL080000001	Cleveland	OH	44106	8/1/2000	8/99- BC Will present completed P&T form to Dr. for his approval. Will ask him to sign the form and turn it in. Dr. Bokar reviewed the P&T form, agreed to its contents, and said he will turn it in. He said he will discuss with Beth McIver as to the best route to take when turning in the form. Will follow up again next Tuesday 4/18 RB oxcyc update-dosing/utr not going higher than 160 tid- seemed to conv to go q12- f/u- andwill minim. BT 5/18 - try to meet him at end of day in marys office 6/12- big ball fan- 2 KIDS B9 G4- LIVES IN MENTOR. COACHED HOCKEY FIRST TIME 14-4, BIG FISHING- HAS BOAT- WALLEYE AND PERCH, says cant remember who makes what drug and doesnt care- much bigger issues with onc and following approp. protocols. Does research 3 days/wk- basic science - has isolated a protein? gene? rel to tumor growth/response- alot of Q about addict. and street value- well aware of oxy less abuse- and built in documentation- says sees one guy every 2 wks. on high dose oxy 160tid? 7/21 f/u on 160tab and documentation- no weekend phone ins w/oxy-ask about game 8/1- Not very interactive- gave dates for games- catching steelhead lately- 7lbs- not using 160mg yet.
PPLPMDL080000001	Cleveland	OH	44106	8/1/2000	8/1 Great guy! gave INGR talk on Rxing addictive subst. 3 ADDICT FELLOWS- IS IN MED ED BLDG?WEST7- INVITE TO ALL PROG/ FELLOWS TOO- WILL LET THEM OUT OF DUTIES TO ATTEND. GOES TO UH/ ST.V PAIN COMMITT/ CHARITY. IS IM BOARD CERTIF- Wants to take a look at the documt kits- might use in his remedial dr. class- 40hr for overRxers- aoubt 100/yr going thu- 500 over 8 yrs of prog. APS sees as very good source- get books to fellows to meet them- set up apmt w/ him to go over all resources/ speaker potent. In his talk he gave oxy something of a plug for being long acting thereby being less euphoria- less addict. poten. thinks pain is drastically undertre. -recomm to rule out addiction history. / document/ pill count contract- says painclinic has contract- get it. Street value is three thinks onset - less that 8-10 hrs(some 3-5 min) intensity of high, and short duration prefer. by addicts. Also if picture is i pi- more can verify pill on street. Methad- 50/hyrd45l/morph15/oxy ir 7, (what @ LA?) What % is addict. consult/vs. treatment? At what point to you come into the pt. care most often? Works w/ bowse- seems ok with- q8 oxcyont. but pref q12- not sure how much actual exper he hs w/it. GET HIS CVI TRASHED DEMORAL AND DARVOCET- SE- MUSCLE SCLEROSIS. Skeptic to industry- wait for prod. out 2 yrs- pdr useless legal cya for companies- SAYS 12+ % OF PTS HAVE HISTORY OF SOME SUBST. ABUSE. Rationale document- limit call ins!- says MED LETTER is great source.
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	head of alot of surgery residents, he thinks oxy is too abusive, told him otherwise, follow up
PPLPMDL080000001	Bedford	OH	44146	8/1/2000	discussed using oxy in pacu for outpat surg before pat go home give 20mg oxy;also working with pharmacy to get chiro on form adn use for local infiltrations and epidurals
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	surgery, doctor says that he has written oxy post op before and was told by pharmacy that he should not, follow up
PPLPMDL080000001	Akron	OH	44303	8/1/2000	I got back the pcg card and gave it to the pain clinic at St. Thomas Hospital. The patient is Dr. David Uhall's. Dr. Brown was fine about giving it back. left note pads oxycontin & Uniphyl.
PPLPMDL080000001	Lakewood	OH	44107	8/1/2000	he said he is still a little fearful when writing pain meds but knows there is a little less to worry about with OxyContin because of the delivery. He raved about Uniphyl
PPLPMDL080000001	Cleveland	OH	44195	8/1/2000	10/99 BC Dr attended lunch for Palliative Care. he said he uses Oxycontin occasionally, but due to cost, is using more Dramorph. Was in a hurry to leave. next time, will emphasize use in renally impaired pts. 7/00 SA over oxy issues-using some oxy per 1st rx- who gets? level of control similar?1/1? other equian? 8/1 said he is speaking for us 10/29 in allentown pa- Dava couldnt find any record of it-
PPLPMDL080000001	Bedford	OH	44146	8/1/2000	discussed using oxy in pacu for outpat surg before pat go home give 20mg oxy;also working with pharmacy to get chiro on form adn use for local infiltrations and epidurals
PPLPMDL080000001	Akron	OH	44304	8/1/2000	Ask him to use OxyContin where ever he uses Duragesic and Percocet. Ask him to use OxyContin where ever he uses Duragesic and Percocet. They say that they want to incorporate this into thier practice. We spoke about cancer and non-malignant pain study. They requestes contracts and & documentation.
PPLPMDL080000001	Bedford	OH	44146	8/1/2000	discussed using oxy in pacu for outpat surg before pat go home give 20mg oxy;also working with pharmacy to get chiro on form adn use for local infiltrations and epidurals
PPLPMDL080000001	Akron	OH	44304	8/1/2000	Ask him what he uses Duragesic and MsContin for. Does he use Breaktrough pain medication? Ask him to use OxyContin where ever he uses Duragesic and Percocet. They say that they want to incorporate this into thier practice. We spoke about cancer and non-malignant pain study. They requestes contracts and & documentation.
PPLPMDL080000001	Garfield Hts.	OH	44125	8/1/2000	lunch inserv on oxy and chiro just put chior in pxyxis and oxy as well went over dosing of both
PPLPMDL080000001	Akron	OH	44307	8/1/2000	2 Pcp cards, sticky pads, sue a planner. Give one to Mitz/Mary & Dr. Hazra.
PPLPMDL080000001	Cleveland	OH	44106	8/1/2000	-hasnt used yet - went to game
PPLPMDL080000001	Garfield Hts.	OH	44125	8/1/2000	lunch inserv on oxy and chiro just put chior in pxyxis and oxy as well went over dosing of both
PPLPMDL080000001	Garfield Heights	OH	44125	8/1/2000	set up lunch to inserv on chiro;has used in interscal blocks and has recommmed to surgeons GS that is infiltrating with high doses
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	writes quite a bit of short acting post op, he has written oxy in the past. says that it worked well, seems to be in a habit of vico and perco. follow up
PPLPMDL080000001	Parma	OH	44134	8/1/2000	Met briefly with Cheryl. She said to come in the mornings. It is better than 3:00 p.m. due to shift change. I will come in on Monday before the in-services to look at the pts. in pain and see if we can't make changes to meds.
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	rad onc, does write some pain meds, usually keeps pts on meds they are on, says that he sees alot of oxy
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	doctor was at tumor brd, says that percocet is his choice, talked about oxy and same as percocet. follow up
PPLPMDL080000001	Akron	OH	44320	8/1/2000	Dr. said he is using some Oxycontin. Said he is not having any trouble getting it. I need to find out more about when he uses it and for what types of pts.
PPLPMDL080000001	Akron	OH	44320	8/1/2000	Met with 2 of the physicians, the P.A. and the nurses on Oxycontin and Uniphyl.
PPLPMDL080000001	Akron	OH	44304	8/1/2000	Ask him to use OxyContin where ever he uses Duragesic and Percocet. They say that they want to incorporate this into thier practice. We spoke about cancer and non-malignant pain study. They requestes contracts and & documentation.
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	general surgeon, says he lets residents write most pain meds, did not know alot about oxy, talked about post op use
PPLPMDL080000001	Garfield Heights	OH	44125	8/1/2000	set up lunch to inserv on chiro;has used in interscal blocks and has recommmed to surgeons GS that is infiltrating with high doses
PPLPMDL080000001	Garfield Hts.	OH	44125	8/1/2000	lunch inserv on oxy and chiro just put chior in pxyxis and oxy as well went over dosing of both
PPLPMDL080000001	Bedford	OH	44146	8/1/2000	discussed using oxy in pacu for outpat surg before pat go home give 20mg oxy;also working with pharmacy to get chiro on form adn use for local infiltrations and epidurals
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	tumor brd
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	no real post op use
PPLPMDL080000001	Cleveland	OH	44102	8/1/2000	said will stock 160
PPLPMDL080000001	Akron	OH	44310	8/1/2000	Wants info on doumentation, pain scale, ama pain book, patient education, etc... He is going to a Jacho meeting. bring him Jacho info too.
PPLPMDL080000001	Akron	OH	44307	8/1/2000	Time principles, senekot jar openers
PPLPMDL080000001	Akron	OH	44303	8/1/2000	Time principles, senekot jar openers
PPLPMDL080000001	Akron	OH	44307	8/1/2000	Gayle Obrien 7th floor green elevators. wants to have wag man speak and a speaker program for surgeons first qtr of 2001.
PPLPMDL080000001	Cleveland	OH	44109	8/1/2000	doctor says that she does not use alot of pain meds, but does write for refills, asked alot about oxy and said she would use it
PPLPMDL080000001	Garfield Hts.	OH	44125	8/1/2000	lunch inserv on oxy and chiro just put chior in pxyxis and oxy as well went over dosing of both
PPLPMDL080000001	Akron	OH	44304	8/1/2000	Gave her franklin planner insert and informed her of the \$5000 grant. Time principles.

PPLPMDL0080000001	Akron	OH	44304	8/1/2000	Gave her franklin planner insert and informed her of the \$5000 grant. Time principles
PPLPMDL0080000001	Lakewood	OH	44107	8/1/2000	quick hit she said she asked me about how common is vomiting. And talked about how the side effects tend to go away except constipation
PPLPMDL0080000001	Garfield Heights	OH	44125	8/1/2000	set up lunch to inserv on chiro;has used in interscal blocks and has recommended to surgeons GS that is infiltrating with high doses
PPLPMDL0080000001	Cleveland	OH	44106	8/1/2000	8/1 at VA on tues-
PPLPMDL0080000001	Lakewood	OH	44107	8/1/2000	he said he is writing more OxyContin for chronic pain so turned to acute and he said he will have to think about it but said it sounds like it may be a good idea.
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/1/2000	lunch inserv on oxy and chiro just put chior in pxyxis and oxy as well went over dosing of both
PPLPMDL0080000001	Cleveland	OH	44109	8/1/2000	doctor says she is seeing alot of me, she says she has 2 pts on 11c that she just started on oxy, follow up
PPLPMDL0080000001	Akron	OH	44304	8/1/2000	Dropped off 4 pcp cards, franklin inserts, patty doesn't have a planner. Gave Dr. Troch Ken's card and told him to give him a call and ask him to order the 160mg.
PPLPMDL0080000001	North Olmsted	OH	44070	8/1/2000	he said he had a patient who had a hard time getting OxyFast, but finally got it. it was a throat CA patient
PPLPMDL0080000001	Garfield Heights	OH	44125	8/1/2000	set up lunch to inserv on chiro;has used in interscal blocks and has recommended to surgeons GS that is infiltrating with high doses
PPLPMDL0080000001	Cleveland	OH	44109	8/1/2000	talked to doctor about titration above 120q12, he say he will go up higher if needed, talked about specific pt. follow up
PPLPMDL0080000001	Cleveland	OH	44130	8/1/2000	went over titration and dosing
PPLPMDL0080000001	Cleveland	OH	44109	8/1/2000	says he recently titrated person to 120q12, he says that he does not mind titration if pt does not have alot of side effects, follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/1/2000	8/1 says hnsnt used 160 yet - didnt convert 2 80s pt- no new one that fits profile- current highest is 120q12. inv to games and coffee certif.
PPLPMDL0080000001	Cleveland	OH	44106	8/1/2000	8/1/00 showed us slides on england/spain/paris- one daughter went with-- has 2-- great experience. I ved among many actors.- Completely back into clinic and research. VA ON MOND.- GOING TO BE FULL TIME THERE IN DEC? AND MCH- THATS WHERE HE SEES VIRTU. ALLH HIS PTS. says tries to get over as many as poss to LA- but doesnt separate from msc. q12 or q8 - wanted to know cost diff. HAS ORCHESTRA TIX ON DESK-
PPLPMDL0080000001	Akron	OH	44320	8/1/2000	Dr. said she has a few pts. on Oxycontin. She said she now has a pt. getting 80mg q12h that cannot afford to get it. Will give Dr. IPAP form to fill out for the pt. Also gave her two of the PSP cards. Dr. said she is having no trouble getting Oxycontin when she asks for it.
PPLPMDL0080000001	Cleveland	OH	44106	8/1/2000	4/00- says limits how high to use- @ 80-100/day then adjuvants- concerned about toler- need to separ. from addiction 4/18 Still wont go to high- 160-200/d. but says will go 2-300/d. Also clarify her issues w/addiction/toler- says takes as long as 18m to get pts off opis-what pts? 7/19- says bring more stuff for the residents- there are 30 neuro res/ 7 new ones and 3 fellows- says things going well for her no issues- did seem excited about 160 mg tab- already new- but hasnt used yet- f/u on higher doses- what % need more than 80/day? why stop titr at 240/day? what are the issues? Why still fair amount of SA? what diff betw Oxy pt and SA pt? 7/26- never been rej at VA, has 2 instances of tolerance- get her to expand- says is pain that c2 no call ins- says VA ER writes pct and v like water. says several days to get to peak analg- f/u 8/1 says has 2 poten 160q12 pts. -as they come in will switch them over. F/U! Got the impression that she is more comfort. w/higher doses if necess.- also says doesnt use any SA- will always switch- may send pt back to refer. dr. if they need one more Rx for a SA- f/u and make sure its just one or that she is convincing enough to get pt to switch off the SA.- Quest data -May says she does use 22 SAs /mth vs 16 LAs- told her Bolwell has - but she sends most to marcs etc.- try to steer her here till better stocking. Will f/u for me to do a JC or lunch meeting of the neuro res- in Sept - gave pap forms and 10 convers. cards for new res.
PPLPMDL0080000001	Cleveland	OH	44106	8/2/2000	9/99 BC Dr. said he just discharged a pt. on Oxycontin, but it was written by the pain clinic, and was q8 dosing. Explained to increase the dose, don't decrease the interval. 11/99- BC Dr. said he just discharged a pt. on Oxycontin, but it was written by the pain clinic, and was q8 dosing. Explained to increase the dose, don't decrease the interval. 5/4/00- Just coming back from Metro- going to VA in Nov 2000- says almost always going to Oxy after PCA- avoids SA- Agrees with almost all strategies- see exactly how he writes it- very comfortable with using oxy. Will be chief in July. Says one of the biggest reason he uses it is for less abuse potential 8/1- says using routinely- make sure capturing as much as poss.
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	said after Nsuids he goes to darvocet or ultram and if need more pain medications then he will send them on to pain management. Mentioned two patients on vicodin that have been to pain management and has just kept them on.
PPLPMDL0080000001	Beachwood	OH	44122	8/2/2000	talked with doctor about post op use, he says he is still writing alot of oxy, he uses it with viox and other nsuids, told him they may not be needed and if so use a generic ibuprofen to decrease cost. says he is not seeing as much nausea wht oxy, still writes vico for scopes, asked for business. follow up
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Find him. Pen, Time principles, Planner insert. Leave aids study and other studies. Chronic pain.
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	using the 20mg tabs q8h post op for face lifts and more severe pain procedures, for the majority he is using vicodin or vicodin es q3-4h.
PPLPMDL0080000001	Euclid	OH	44119	8/2/2000	Said that he has had a much easier time managing his pts on Oxy. Not as many call ins and they seem to get better pain control than with short acting agents. Wants to start using opioid contracts. Has documentation kit.
PPLPMDL0080000001	Shaker Hts	OH	44122	8/2/2000	Next call find out what the difference is between a pt he puts on Oxy and a pt he puts on Vic.
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	doctor has used both psp cards, says that he is now using oxy in chronic low back and also some pre op ortho pts, still using vicoden, he says it is easier to use, talked about advantages of oxy and he committed
PPLPMDL0080000001	Cleveland	OH	44106	8/2/2000	says did use one card on a SA pt- pct- 10-12 day- so far so good/ f/u
PPLPMDL0080000001	Euclid	OH	44119	8/2/2000	Again reminded him of Oxy and how to dose compared to Vic and Perc. He tries to give pts one script post-op and Darvocet if they call for a refill. PA said he prescribes the least pain meds of all the ORS. Focus on abuse potential and delivery. Use Ginsburg for post-op and multiples of 10mg.
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Pen, Time principles, Planner insert. Leave aids study and other studies. Chronic pain.
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Left uniphyl free cards, sticky note pads, oxycontin planner insert. Dr. Kirshner's patients are now coming to Dr. murray.
PPLPMDL0080000001	Independence	OH	44131	8/2/2000	Met with Dea Miller. She is the new P.C.C. at Heartland. I found out that this hospice is using Hytree and NeighborCare Pharmacy as well as their pharmacy in Toledo. They are only using Heartland Pharmacy for their nursing homes that are Heartland owned. Dea will speak to the administrator about my coming in and doing an in-service on Oxycontin.
PPLPMDL0080000001	Beachwood	OH	44122	8/2/2000	surgery center opening next week
PPLPMDL0080000001	Brooklyn	OH	44144	8/2/2000	said they get some oxy scripts from chauhan from ridgepark
PPLPMDL0080000001	Brooklyn	OH	44144	8/2/2000	stock all oxy, but 80mg, gave senokat samples
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	Arthritis clinic and orthopaedics.
PPLPMDL0080000001	Westlake	OH	44145	8/2/2000	quick hit through the window, mentioned to stay with Uniphyl because you don't know what you're getting with generic theophylline.
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	oxycontin post op. Dr Gradisar is key, total knees and hips.
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	no 160
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Dr. Petrus will write a letter for medicaid.
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	Jacho
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	Darvocet or vicodin first when take 1 or 2 a day and become cheonic when taking 6-8 tabs a day Oxycontin more for chronic vs acute pain. Address experience with acute pain with oxycontin.
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44302	8/2/2000	Ortho residents, time principles. Pens, Oxylr
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	3 issues are calling in refills, tolerance and tries not to use narcotics chronically yet write alot of vicodin. Perceives oxycontin as being stronger than vicodin adnease of calling in refills with vicodin. Looks at short term use of opioids vs longterm. Habit with vicodin. Spine compressions use with oxycontin not for basic arthritis.
PPLPMDL0080000001	Mayfield Village	OH	44143	8/2/2000	Is using for OA when pts have failed or cannot tolerate NSAIDS. Mainly older pts. dose begins at 10mg q12h. Most pts on 10-20mg. Still uses short acting agent in between NSAIDS and Oxy. Focus on skipping short acting.
PPLPMDL0080000001	Mayfield	OH	44143	8/2/2000	Agrees that many pts with OA could do better than they do on Nsuids. Often uses Vic. Used Roth to illustrate lack of development of tolerance and significant improvement in quality of life. Follow up to see who he has started on Oxy and at what dose. Caldwell to compare AE's of short actings.
PPLPMDL0080000001	Lyndhurst	OH	44124	8/2/2000	Discussed the advantage of Oxy compared to Percocet. He has only used for CA pain. Concerned about cognitive status of older people. Bring Roth study and be sure to point out the age of population and adverse events.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/2/2000	Forgets to use Oxy and had questions about dosing. Told me to keep reminding him and he would use it. The same with Uniphyl. Roth reprint on next call. Make him on a 2 week call cycle to remind him.
PPLPMDL0080000001	Cleveland	OH	44102	8/2/2000	oxy call, doctor does write some oxy, not a main core call, he says that he likes oxy bc his drug seekers do not typically call or come in again for it. talked about low back pain and starting dose and titrated up
PPLPMDL0080000001	Westlake	OH	44145	8/2/2000	he said I have nothing to worry about because when he does have patients in bc he goes to OxyContin first, but not everyone is controlled well enough with just Oxy so he often adds the patch. Told him about 160mg and that there is no need to leave Oxy just titrate up
PPLPMDL0080000001	Beachwood	OH	44122	8/2/2000	karen allowed me to see doctor for a minute, he is not titrating up past 80mgq12, he is switching to oxy tried to tell him that he can titrate up. follow up
PPLPMDL0080000001	Beachwood	OH	44122	8/2/2000	followed up to last call, last time said he had pt who needed titrated to higher dose of oxy, has since seen that pt and was increased to 80mg q12, he says pt is doing well. talked about using oxylr for bt pain.
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxylr
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	Dr Bell has two rotator cuff repairs this morning. In the past we discussed using the 10mg tabs 2-3 q12h. I talked to Russ and he said when Dr Bell started using oxycontin he was underdosing oxycontin because when these patients come out of rotator cuff surgery, they start taking 2 vicodin q4h post op. He has tries around 6-8 patients and at least 5 experienced side effects from nausea and vomiting to one patients having adverse dreams. I asked him to use oxycontin on both of these patients and he said he would consider using it. He does not know where to use oxycontin or on what type of patient to use oxycontin on.
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	two post op patients one an osteotomy and a total knee replacement. 1-2 10mg tabs q12h. senokat-s.
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxylr
PPLPMDL0080000001	Cleveland	OH	44195	8/2/2000	5/00 many anne said she has switched a couple of q8 pts to q12- going well. f/u - asked about going out to dinner some time 6/5 SA over oxy issues- habit, c2, good info on use- says is now trying to get everyone to oxy when they come in on SA or nsuids- says 60% of pts ref. to him. will only titr for 2 wks or so though- maybe 2 titr. need to find out max comf dose and not higher- other than passing over to PC- he says passes over maj of pain pts to them- 80% or so- not comf with going to high- and they are so good at working with it- just switched over a oxy pt to methad purely do to cost- pt was paying 240/mth now only 2. pt on 90mg meth = @60 oxy- shoudnt be that high- get cost and pap prog- potency compar- atc tyl and perc only 30mgq12- 8/1- wants any spanish info- myths espec. work on speaker for apr 2000

PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxyir
PPLPMDL0080000001	Cleveland	OH	44195	8/2/2000	- bt strategy and q12 - discourage q8 and switching too early 8/2- pap pt is fem. on pct- works- doesnt want morph- i said glad you can find a use for it sometimes- says has nothing against the drug- No to levy per walsh- give her Carducci from JH- Levittown for tues in 2001- will move pogr- to do both mtgs.
PPLPMDL0080000001	Akron	OH	44333	8/2/2000	using tylox with dilaudid for breakthrough. joints knees and hips. uses Pca then goes vicodin or tylox for go home orders . Mentioned using the 10mg tabs after kneesand hips in the hospital and going home on vicodin and tylox. Short acting more flexible, on opioids for 6 or 7 weeks then gives 20 tabs after that . So told him to put the patients on 1-2 10mg tabs q12h. Has two cases tommorrow a little confused, concern with breakthrough.
PPLPMDL0080000001	Euclid	OH	44119	8/2/2000	Met with Dr. Muehrcke. She has about 150 pts. in long term care between her and her partner, Dr. Turc. She said she wrote a script for Oxycontin just before3 I walked in for a patient at Heartland who had avascular necrosis. She started the pt. on 10mg q12h. She said she feels better about using in the elderly in a controlled setting than on younger people due to the addiction issues. I will need to address the addiction issues with her and find out when she would start a pt. on Oxycontin.
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxyir
PPLPMDL0080000001	Beachwood	OH	44122	8/2/2000	follow up to last call, he says that he used oxy 10mg q12 in several pts and it sedated alot of them, he said it subsided the 2nd day, it did not seem to be a problem for him. asked if oxy fast was stocked at park east, said yes and he will use. follow up
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxyir
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxyir
PPLPMDL0080000001	Cleveland	OH	44195	8/2/2000	5/19- some inter. in 160 mg study. lives in euclid- likes to cook- comes to medina to meat houses to split w/friends 6/9 helping homsi on morph study- just got publ in ? on hydromorph review article- 7/00- very inter. in studying our hydrom- maybe our 160 oxy- agrees oxyc and hydro are overall better opis- cleaner- he believes q12 better 8/00 get hydromorph article from him. wants to do studies on it- give r.readers name
PPLPMDL0080000001	Akron	OH	44307	8/2/2000	says using alot more oxy, pushing 40 q12 for total knee and hips. still using vicodin for breakthrough, need to keep pushing oxyir
PPLPMDL0080000001	Euclid	OH	44119	8/2/2000	Discussed 2 failed back pts he has started on Oxy 10mg q12h. Discussed tolerance and data that supports lack of its development. Said that Celebrex is promoting that it is as effective as Oxy. He was doing it to test. Agreed that NSAIDS and opioids are different classes of drugs. Is going to discuss using opioid agreements with Mednet people. Likes the idea. Also wants to get the pain team together again in October. Discuss neuropathic pain and data showing Oxy effectiveness.
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	8/4/00- admits to using opy sparingly- and will 1/2 dose. Hasnt used Oxy -will try to get at VA- f/u next week- typ is pct. Told me to see Klammen and Kirby at UH- write pct like water. He has addiction/dea concerns- will be at VA for several mths.
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	lunch with gs and pod committed to using oxy on a few pat follw up and see how they did
PPLPMDL0080000001	Cleveland	OH	44195	8/3/2000	hard to get in conv with wont give you time quick hit on chiro and its availale and oxycont for post oper
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	lunch with gs and pod committed to using oxy on a few pat follw up and see how they did
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	8/4 Very nice- has used oxy in the past with good results at metro. Hasnt tried at VA to get. Will- get her sched- for UH influence- Typical treatm- pct 1-2q4
PPLPMDL0080000001	Cleveland	OH	44195	8/3/2000	10/99 BC Met with Dr. he is from Iowa and is very well versed in pain management. He is on our speakers bureau, and tends to speak on end of life issues as well as pain management. He is a Urologic Oncologist. He is very seeable by appt. He said that 98% of pts. he sees are out pt. and getting Oxycontin should be no problem. Told him he can also get it in-house if he will continue to ask for it. Next time, will delve more into how he uses Oxycontin. 3/27- Has spoken for us for 10 yrs. Highly respects us for our commitment. to educ- says not for the money cause hasnt gone up in several yrs- wont speak for Janns- Oxy tends to use what pt. is currently on- oxy vs morph- does want to get virtu. all pts to oxy from SA. Sees conv as 2/1- doesnt agr. w/ PC on 1/1- says purely econm issue- they also have moe power. Titr. to effect- no org. toxic- clear about guidelines- get him updated ones- makes own slides but wants to see our ICAHO ones- Addict-/DEA- says addresses every talk- O always come up. BUZZ- says still some but very little- Says opi. very approp in any cancer pain- not just PC 5/31- Med hosp talk- *need to break the pain cycle/k.foley md as us pm guru/ let tolerance work for you- RD- 100mg morph in op. nieve- RD- few days later- none/ 80% of pts that come to him on no bowel regim/ NEVER STARTS PT ON LA- says more SE and more BT- trying to accompi to much at once- better w/SA then LA if more than 1 o6 needed or sleep issues come up. /Method- resurg because dirt cheap- very diff. to use/ long 1/2-/ no rationale for Demoral at all- f/u on fellows angle 7/24- wants ICAHO slides- will do 9/6 talk- ask about how he can help raise fellows awareness 8/3- ok with ccr fellows being there- get letter for slides
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	- 8/3 said getty did use alot. He mentioned a great success of a woman on a compic. pct sched that was signif. simplified w/oxy. encouraged to use at VA
PPLPMDL0080000001	Barberton	OH	44203	8/3/2000	no patients on the 160mg tab, talked about her writing a letter to state medicaid to get it on formulary. How many patients on multiple 80mgs.
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Brooklyn	OH	44144	8/3/2000	quick hit, said to use oxy, he said he does at times. follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	needs to change mindset on using long acting keep education him got him thinking abt using insted of 2 per;quick hit on chiro
PPLPMDL0080000001	Cleveland	OH	44111	8/3/2000	doctor admitted that he does not use alot of oxy, he says that the most work he does is scopes, he says that for these he sends people home on prn short actings, he says when he does do larger surgeries he is using pca nd elderly pts he wants short acting meds, pushed oxycontin, but if he wants short acting talked about oxyir
PPLPMDL0080000001	Cleveland	OH	44109	8/3/2000	follow up to tumor brd call, he says that he will write oxy when he writes pain meds
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Cleveland	OH	44102	8/3/2000	Met with Diane draves, R.N. She is the Director of Quality Management and QI for the home. She is very interested in working with us to improve pain management in the facility. She introduced me to Dr. Menya. He is very interested in pain management. He is also medical director of Regency Health Care in Richfield. he told me to call him there on Tuesday. I also met Bill the pharmacy diurector. He is sitting on the pain committee they are forming. They are getting ICAHO certified. Diane will call me next week with dates to meet again.
PPLPMDL0080000001	Westlake	OH	44145	8/3/2000	met with Cathy Sevits went over what we can offer the Oncology Dept with lit. and inservice and she allowed me to set up 2 in-services
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	lunch with gs and pod committed to using oxy on a few pat follw up and see how they did
PPLPMDL0080000001	Cleveland	OH	44111	8/3/2000	ordered 160
PPLPMDL0080000001	Cleveland	OH	44111	8/3/2000	will stock 160
PPLPMDL0080000001	Cleveland	OH	44109	8/3/2000	Set up lunch wiht linda. 17 people at 12, call first, saw dr ludin
PPLPMDL0080000001	Akron	OH	44203	8/3/2000	Dr Hrics
PPLPMDL0080000001	Barberton	OH	44203	8/3/2000	ER Dept, Dr Hrics.
PPLPMDL0080000001	Akron	OH	44307	8/3/2000	Info on medicaid. Write a letter.
PPLPMDL0080000001	Akron	OH	44305	8/3/2000	Wants to do in-service Sept 1.
PPLPMDL0080000001	Akron	OH	44307	8/3/2000	Schedule lunch, Jan
PPLPMDL0080000001	Akron	OH	44307	8/3/2000	Pens, flyers for program, steady state, no high. APA books.
PPLPMDL0080000001	Akron	OH	44305	8/3/2000	New pharmacy, senekot 10's, line of senekot. Strengths.
PPLPMDL0080000001	Akron	OH	44310	8/3/2000	Pen, Broch, Pain scale, Time priciples.
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	at lunch in serv- says has used in the past at metro
PPLPMDL0080000001	Brooklyn	OH	44144	8/3/2000	saw doctor thru window, says that barb calls on him at other office. he says that he does use oxy for more extensive surgeries like totals or bilateral knees, he says that he uses alot of vicoden bc of habit and he can call it in. follow up
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Cleveland	OH	44111	8/3/2000	doctor says he does alot of hand work where pts only go home on vicoden and take it for a couple days, talked about his knee and shoulder work and says he uses percocet, told him that oxy was the same at that he could dose it 2 x per day. follow up
PPLPMDL0080000001	Akron	OH	44310	8/3/2000	Left Senekot Jar openers.
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	Try to get past 20q12- right after NSAIDS
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	lunch with gs and pod committed to using oxy on a few pat follw up and see how they did
PPLPMDL0080000001	Akron	OH	44310	8/3/2000	Pen, Broch, Pain scale, Time priciples.
PPLPMDL0080000001	Akron	OH	44304	8/3/2000	oxy vs darvocet, tylox and percocet for post op pain. oxy not stocked inpixus. says need to get it stocked before it will get used in house more
PPLPMDL0080000001	Beachwood	OH	44122	8/3/2000	appt, talked about low back pain and fleischman study, she committed low back pts to you, follow up
PPLPMDL0080000001	Uniontown	OH	44685	8/3/2000	ask if has any patients that have been on vicodin for at least a week ?? How often are they taking vicodin? thinks oxycontin is stronger than vicodin, oxycodone is more addicting than hydrocodone. I asked him how he treat arthritic pain and he said NSAIDS, then darvocet. Talked circles and does not like to treat chronic pain, niched oxycontin for more severe pain fractures and low back pain
PPLPMDL0080000001	Cleveland	OH	44128	8/3/2000	talked about titration and and he said that he is not using duragesic as much anymore constipation is a drawback but he understands that it is there with all opioids.
PPLPMDL0080000001	Cleveland	OH	44111	8/3/2000	becoming a big writer of oxy, he uses doses of 60 to 100mg q12, he says that it does not cause alot of side effects and if so it is sedation and it goes away, says he write perco for bt pain, talked about oxy ir. follow up
PPLPMDL0080000001	Akron	OH	44203	8/3/2000	Dr Hrics Oxycontin for chronic pain with vicodin or percocet for breakthrough pain and vicodin or percocet for acute pain. Mentioned vicodin or percocet were a habit . Hit onset of actipn q12h dosing, equal potency and indicated for moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44106	8/3/2000	- bt strategy and q12 - switching from SA sooner
PPLPMDL0080000001	Cleveland	OH	44109	8/4/2000	oa and ra, had pt he switched to oxy that had side effects of nas, asked him what he did, he switched back to vic, follow up
PPLPMDL0080000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0080000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.
PPLPMDL0080000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.
PPLPMDL0080000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.

PPLPMDL0800000001	Akron	OH	44302	8/4/2000	Time principles, Pain scale. She likes tapes to listen to in her car.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	quick hit with new fellows on dosing of oxy and info on chiro set up happy hour on sept7 with bill
PPLPMDL0800000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.
PPLPMDL0800000001	Cleveland	OH	44113	8/4/2000	saw thru window, talked oxy and post op, he is using alot of vico and will use oxy
PPLPMDL0800000001	Akron	OH	44320	8/4/2000	Met with Dr. to discuss IPAP program for a pt. She used one of the PSP cards I gave her and wrote a script for Oxycontin 80mg 1-3 b.i.d. #42 for this IPAP pt. She then sent in an IPAP form for the pt. for Oxycontin 80mg and Oxy-IR. She also wrote for Oxy-IR on the PSP card. I gave her some Senokot-S samples for the pt.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	quick hit with new fellows on dosing of oxy and info on chiro set up happy hour on sept7 with bill
PPLPMDL0800000001	Uniontown	OH	44685	8/4/2000	vicodin first for acute pain of a week to 10 days duration and only taking vicodin on prn basis, then if sart taking every 6 hours then he will convert to oxycontin. I aske how he write the script and said 1 q4-6h asked if most patients use up all the medication and he said yes, but he thinks that the ones that are taking at even acute will get oxycontin but the perception tha tthey only start taking on prn basis will get the vicodin.
PPLPMDL0800000001	Akron	OH	44312	8/4/2000	chronic pain patients that are not being controlled on vicodin or are starting to overuse vicodin in the acute setting. Oxycontin for chronic pain and is a step up from vicodin for patients that require more pain control.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0800000001	Akron	OH	44319	8/4/2000	vicodin is being used for acute pain which is around a week and perceives these patients as taking as needed and if come in and are still in pain and have gone through the vicodin them will give them oxycontin, if thinks going to be a chronic condition. uniphyl for nocturnal Problems in COPD patients.
PPLPMDL0800000001	Uniontown	OH	44685	8/4/2000	mentioned older lady with arthritic pain is where he is using oxycontin. Then said uses it for some back sprian and acute pain that is going to be of longer duration. uniphyl patient on 600mg Copd man that is a smoker and inhalers just are not working.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	quick hit with new fellows on dosing of oxy and info on chiro set up happy hour on sept7 with bill
PPLPMDL0800000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.
PPLPMDL0800000001	Cleveland	OH	44111	8/4/2000	talked about oxy being the same as vico and showed pi, ask about vico pt and conversion
PPLPMDL0800000001	Beachwood	OH	44122	8/4/2000	Had lunch with Pam and some staff. Discussed her speaking program at NCS on August 15 and also a pain program they are having for the nursing home. I will not be able to attend as I will be in Connecticut. Will get her some information for the program.
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	quick hit with new fellows on dosing of oxy and info on chiro set up happy hour on sept7 with bill
PPLPMDL0800000001	Akron	OH	44319	8/4/2000	1690 mg tab and seeing how dr wu is doing.
PPLPMDL0800000001	Barberton	OH	44203	8/4/2000	medical education
PPLPMDL0800000001	Akron	OH	44320	8/4/2000	Met with Dr. Herrington to discuss IPAP pt. See notes under her.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/4/2000	in their opinion, without bressi and the pain clinic there is not much coming from cuy falls hospital
PPLPMDL0800000001	Stow	OH	44224	8/4/2000	lefkowitz-myers-irvine-connelly-bear
PPLPMDL0800000001	S Charleston	OH	45368	8/4/2000	Ordered 2 stock bottles of the 160mg. has apt. getting 80-80's a week.
PPLPMDL0800000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Schedule appt with Tim Brown. Pens. Time principles, Pain scale.
PPLPMDL0800000001	Akron	OH	44307	8/4/2000	Green pain book and documentation kit. Time principles, Pain scale.
PPLPMDL0800000001	Beachwood	OH	44122	8/4/2000	says he would lk us to come out with long act hydro syas some pats like it better than oxycontin;some also like oxyir better asked if he thought it could be related to delivery system;discussed trying ropi casue less motor block told hm how unsuccessful it has been when hosp have tried in ob especlylly UH;wants to try chrio for blocks that he uses 5
PPLPMDL0800000001	Cleveland	OH	44111	8/4/2000	doctor is now back to writing oxy more, he says that it is too much work to use duragesic bc of the rash that can occur. follow up
PPLPMDL0800000001	Cleveland	OH	44104	8/4/2000	follow up to last call, he used oxy in total knee yesterday, worked well, says he will use more. follow up
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	wasnt interested in preprinted rx's set up outing with pain fellows and bill puro wants to use chiro spinally
PPLPMDL0800000001	Cleveland	OH	44118	8/4/2000	Has used sporatically. Can't figure out what the real obstacle is. She does percieve it as too strong. Tried to go through potency charts again and delivery system. She was only half paying attention. Need to ask questions to find out what the obstacle is. Why does she use sometimes and not others?
PPLPMDL0800000001	Cleveland	OH	44195	8/4/2000	quick hit with new fellows on dosing of oxy and info on chiro set up happy hour on sept7 with bill
PPLPMDL0800000001	Akron	OH	44319	8/4/2000	converting patients to oxycontin if taking vicodin evry 4 hours, but will give vicodin and perceives that start taking on prn basis and build up, start out acute then become chronic. Chronic patients for oxycontin.
PPLPMDL0800000001	Cleveland	OH	44118	8/4/2000	Tried to further discuss differences between MSC and Oxy. She is using Oxy but only because she thinks she is saving MSC for her pts for when they really need it. Discussed titration and she didn't realize that she could do it as quickly. Had a back pain pt coming in who was on 20mg qg12h who really needed better pain control. she titated him to 40mg q 12h. Follow up pt and sind out the difference btwn vic pt and oxy pt.
PPLPMDL0800000001	Akron	OH	44319	8/4/2000	giving vicodin for patients to start, thinking that are going to take 2-3 tabs a day and not need anymore, when they call back and are out quickly then will consider putting them on oxycontin, but short term using vicodin.
PPLPMDL0800000001	Cleveland	OH	44111	8/4/2000	Oxycontin patient that was taking 6 vicodin a day she gave the patient 20mg q12h for back pain.
PPLPMDL0800000001	Euclid	OH	44132	8/4/2000	oxy pts are doing well talKED about titration
PPLPMDL0800000001	Euclid	OH	44117	8/4/2000	He called for the pt assistance program. Continued to discuss why he discontinues Oxy at 40mgq12h. He thinks he sees increased side effects. Showed him Kaplan. He put pt on 120mg q12h and agreed to titrate a few more pts on Oxy with PSP cards when I get them next week. Next call make sure we chose specific pts for PSP program.
PPLPMDL0800000001	Euclid	OH	44117	8/4/2000	Discussed specific pt w failed back on 80mg tid. Titrated him using PSP cards and placed on pt assistance program. Let him know that there is a 160mg available for this pt next titration. Next call point out cognitive status of pts who use long term opioids vs benzodiazepines. Follow up this pt next week.
PPLPMDL0800000001	Cleveland	OH	44132	8/4/2000	Briefly discussed titration. He doesn't have a problem using Oxy as single agent. Asked him to use OxyIR for breakthrough. Scheduled lunch to further discuss specific patients and find out how to encourage titration and be sure to let him know about the 160mg.
PPLPMDL0800000001	Akron	OH	44319	8/4/2000	put a lady on oxycontin 10mg q12 for a vertebral problem in the neck. He is using more for acute pain that have a defined physiologicval problem and also gets them to physical therapy.
PPLPMDL0800000001	Lyndhurst	OH	44124	8/4/2000	Has started at least 4 pts mainly chronic pain people who have had surgery and are left in pain. He is using 1-2 20mg q12h. Pts are doing well. Next call discuss Ginsberg and using Oxy after PCA.
PPLPMDL0800000001	Cleveland	OH	44106	8/7/2000	said will use when gets the chance- seems reluctant to use opis
PPLPMDL0800000001	Westlake	OH	44145	8/7/2000	quick hit through the window, He said he has a couple of patients on OxyContin and likes to use it for chronic pain. He doesn't hardly use any narcotics for acute. He likes Uniphyl and wanted more samples
PPLPMDL0800000001	Cleveland	OH	44195	8/7/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	E Cleveland	OH	44112	8/7/2000	Had questions about dosing in comparison to Percocet. Gave him another dosing conversion card and explained how to dose again. Showed him improvements in lung function with Uni v generic bid theo. Still concerned about cost. Next time remind him about both cost and lung funct. Use Caldwell to compare Oxy to Per.
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Westlake	OH	44145	8/7/2000	can still get some Percocet business. He asked for opioid guidelines which I gave him. He said OxyContin with OxyIR is a great combo. Go over Uniphyl vs. generic
PPLPMDL0800000001	Lakewood	OH	44107	8/7/2000	great call he said he is using OxyIR for acute pain control stay on him because there is potentially a ton of business to get from Vicodin. Talked about Uniphyl and why branded is better than generic
PPLPMDL0800000001	Westlake	OH	44145	8/7/2000	he said he hasn't had the right OxyContin patients lately. He said the patch has worked well for the post op patient that only needs something for about 3 days. He said Oxy post op gets the patients constipated and vomiting.
PPLPMDL0800000001					Went over how difficult it actually is to use the patch.
PPLPMDL0800000001	Akron	OH	44307	8/7/2000	says do mostly general anes. even if bring in chiro, wo't get used much
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Cleveland	OH	44106	8/7/2000	-BT and over SA- has used only 13- pct
PPLPMDL0800000001	Parma	OH	44134	8/7/2000	Third in a series of in-services. This one is on opioid analgesics
PPLPMDL0800000001	Akron	OH	44307	8/7/2000	says do mostly general anes. even if bring in chiro, wo't get used much
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don;t do much. pushed for c=sections where they use .5 bupi
PPLPMDL0800000001	Westlake	OH	44145	8/7/2000	went over the OxyContin indications and compared our appropriate coverage vs. short acting
PPLPMDL0800000001	N Olmsted	OH	44070	8/7/2000	she said she is moving a lot of Oxycontin and she knows that 160mgs. are available at their other store
PPLPMDL0800000001	Fairview Park	OH	44126	8/7/2000	Tom said he hasn't moved the Oxy160 yet but he is not worried either. Gave him more Senokot samples
PPLPMDL0800000001	Cleveland	OH	44109	8/7/2000	will use rx pads with his name on form mtg next wk chiro should be added

PPLPMDL080000001	Akron	OH	44333	8/7/2000	got an oxy ir convesion from tylox that was being used for breakthrough pain for oxycontin, this patient is taking 80mg TID. Oxycontin is for chronic pain, if not being controlled on vicodin. Vicodin for up to 4 wqeeks before going to oxycontin, long acting for chronic pain and short acting for acute pain.
PPLPMDL080000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don't do much. pushed for c=sections where they use .5 bupri
PPLPMDL080000001	Cleveland	OH	44106	8/7/2000	doesnt use theo but heard Montenegro give talk speaking about using theo-
PPLPMDL080000001	Cleveland	OH	44195	8/7/2000	8/7 says hasnt heard back about any negative feedback from any oxycont. pts. -has gone well. Just put one on today w/dr. lieberman- back surgery that opened back up? increased pain issues-
PPLPMDL080000001	Cleveland	OH	44109	8/7/2000	will use rx pads with his name on form mgt next wk chiro should be added
PPLPMDL080000001	E Cleveland	OH	44112	8/7/2000	Brief call looking at delivery of Oxy v short acting agents and left dosing conversion card. Concerned about opioids in this neighborhood. Uses alot of theo and thinks its effective. Agreed that Uni offer advantaegs in lung funct. but many pts have no choice. Ask what it would take to get him to switch his pts on theo to Uni.
PPLPMDL080000001	Akron	OH	44302	8/7/2000	tried on one ob case, probab ly n ot going to get passed pharmacy for this use. will try for axillary bloks even though they don't do much. pushed for c=sections where they use .5 bupri
PPLPMDL080000001	Cleveland	OH	44121	8/7/2000	Discussed pt on assistance program. All went smoothly in getting her medication and they really appreciated this. Dr C said she is doing so much better than she ever has. He is quite impressed. Discussed next dose fir titration and breakthrough. Next call bring in Roth to highlight lack of tolerance.
PPLPMDL080000001	Cleveland	OH	44112	8/7/2000	Again walked away as I began to go over ROTH reprint. She seems to have her mind made up that she doesn't want to discuss pain. Focus on Uniohlyl and its advantages she has HUGE potential for this!!
PPLPMDL080000001	Westlake	OH	44145	8/7/2000	lunch went overe Oxycontin for back pain because that is what he sees a lot of. He said he will try it in place of some Vicodin
PPLPMDL080000001	Lyndhurst	OH	44124	8/7/2000	Very quick mention of Oxy. Go after OA with Roth. Uniphyl he uses but his pts also get alot of generic. Discuss why the variation in levels could be a disadvantage to his pts.
PPLPMDL080000001	Akron	OH	44310	8/7/2000	Titration to comfort.
PPLPMDL080000001	Akron	OH	44310	8/7/2000	Titration to comfort.
PPLPMDL080000001	Akron	OH	44310	8/7/2000	Titration to comfort.
PPLPMDL080000001	Cleveland	OH	44195	8/7/2000	9/99 BC Dr. Goodwin is using Oxycontin. He said he is still having some problems getting it, but is persistent. I told him the more people that ask for it, the more the pharmacy is likely to take a look at it. My goal with him, is to get him to start pts. on 20mg q12h instead of 10mg q12h 7/12/00-f/u on ideas to support there prog- speakers, journal club etc 8/1- is in akron till mid sept.
PPLPMDL080000001	Akron	OH	44333	8/7/2000	committed to two patients, osteotomy patient and a total knee tomorrow. Uses vicodin post op. Senokot. did not use oxycontin he said they tried femoral blocks to see how they controlled pain so stayed with the same oral pain medication. He has a total knee tomorrow and promised to use 2 10mg tabs q12h post op
PPLPMDL080000001	Cleveland	OH	44112	8/7/2000	Started a pt w spinal stenosis on 10mg q12h. Wants to send her to pain clinic. Discussed the advantages of keeping his own pts and again showed him the abuse and dependence section of the PI to help ally fears he has about prescribing opioids. Next call use Marcus to point out continuous v intermittent pain and cognitive status of opioid.
PPLPMDL080000001	Cleveland	OH	44106	8/8/2000	set up boswell w res. GR- he still has pcs cards- USE!
PPLPMDL080000001	Akron	OH	44333	8/8/2000	using oxycontin 1-2 10mg tabs on younger patients, not on elderly patients. In past patients have gotten sick, the older patients vomiting. Concern is with patients tolerating oxycontin.
PPLPMDL080000001	Cleveland	OH	44111	8/8/2000	Dr. said he wrote a script for Oxycontin today. He said he attended our JCAHO conference in Chicago last June and thought it was very good. He appeared to have gotten the message. He said it changed the way he looks at pain and treats it. He is using a lot more Oxycontin than he used to. Next time, try to find out the type of pts. he sees to use it on. He has some nursing home pts. in Manor Care.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Martin & Pak study, & Oxycontin-vs-CR Morphine sales peice.
PPLPMDL080000001	Cleveland	OH	44194	8/8/2000	Met with Dr. He is very quiet. I asked him about his use of Oxycontin in the nursing home. He said he uses some. He said he also uses Duragesic patch. This appears to be a drug he likes. I need to ask him why he uses the patch. I gave him the AMDA guidelines. He is Medical Director of Aristocrat Berea This is a JCAHO certified home.
PPLPMDL080000001	Cleveland	OH	44106	8/8/2000	Very reluctant to use oxy- wont admit it out right but is avoiding
PPLPMDL080000001	Strongsville	OH	44136	8/8/2000	Dr. said he does not use theophylline much anymore. He said he leaves the pts. on it that are already on it. He said when he does use it, he shoots for 8-12ug/ml blood level. I told him he was correct doing that. Told him new range is 5-15ug/ml. I emphasized the benefit of Uniphyl for nocturnal disease. He seemed somewhat interested. Next time, begin showing him some studies on the benefits of Uniphyl.
PPLPMDL080000001	Akron	OH	44307	8/8/2000	Following up on medicaid letter.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Martin & Pak study, & Oxycontin-vs-CR Morphine sales peice.
PPLPMDL080000001	Akron	OH	443041417	8/8/2000	Likes the pens and paper. Also likes studies, make an appt. Martin & Pak study.
PPLPMDL080000001	Euclid	OH	44117	8/8/2000	Operates at UHHS Rich HTs and Mentor surgery center. Uses only Percocet. Liked that Oxy had a sustained peak. Wanted dosing information. Stopp in next time and see if he used and at what dose?
PPLPMDL080000001	Cleveland	OH	44106	8/8/2000	says is using tabs also- not just oxyfast- 1st rx says just in past 2 wks- 10s and 20s
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Martin & Pak study, & Oxycontin-vs-CR Morphine sales peice.
PPLPMDL080000001	Lakewood	OH	44107	8/8/2000	she said she has a few OxyContin patients for a variety of chronic pain but doesn't have it instilled in her head that she could and should use it for acute
PPLPMDL080000001	Strongsville	OH	44136	8/8/2000	Dr. is kaiser physician. I briefly discussed benefits of Uniphyl for nocturnal disease. Also mentioned Oxycontin instead of CILIS. Will need much more time with this Dr. to convince him on both products.
PPLPMDL080000001	Strongsville	OH	44136	8/8/2000	Met with 2 of the IM physicians. Also met the nurse team leader, Joyce Todd. I set up a lunch for September 11 for the IM and FP physicians. See notes on individual physicians, Dr. Fleming and Dr. Mistry.
PPLPMDL080000001	Westlake	OH	44145	8/8/2000	he said he sees a lot of OxyContin 10s and 20s occasionally 40s or 80s but never for 160mgs.
PPLPMDL080000001	Lakewood	OH	44107	8/8/2000	went over delivery system with her and less chance for abuse and why the patient should not get the highs like short acting. Talked about Dr. Cullen and why OxyContin is a better choice than Vicodin for abuse potential
PPLPMDL080000001	Westlake	OH	44145	8/8/2000	sponsor tumor board had detail table
PPLPMDL080000001	Cleveland	OH	44106	8/8/2000	equianalg-titr-bt- vs. dura/v/t3
PPLPMDL080000001	Barberton	OH	44203	8/8/2000	Dr Connelly.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Time principles.
PPLPMDL080000001	Akron	OH	44309	8/8/2000	Ken said invite Children's & Akron General.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Stephanie Bailey. Set up In-service Aug 24 10AM with Bill Wagley. Brunch
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Rebate, 160mg. Trochelman will use it.
PPLPMDL080000001	Akron	OH	44308	8/8/2000	.Dropped off flyers, brochure.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Rebate, 160mg. Trochelman will use it.
PPLPMDL080000001	Lakewood	OH	44107	8/8/2000	he admits that he is still a Dilaudid man. He would not admit to writing Duragesic . Creatively try to get that out of him
PPLPMDL080000001	Akron	OH	443041417	8/8/2000	Likes studies and wants any more info and the ce credit book. Martin & Pak study.
PPLPMDL080000001	Lakewood	OH	44107	8/8/2000	he said he has been getting more comfortable writing OxyContin. He did have a couple of questions with guidelines and indications and where it can be used. So I addressed those questions to his satisfaction
PPLPMDL080000001	Westlake	OH	44145	8/8/2000	quick hit in the hall, he said he is using OxyContin with OxyIR for breakthrough. he is also using Duragesic and a ton of Vicodin. Go get the Duragesic first. Also he believes in theophylline but wasn't using any Uniphyl go over it in more detail
PPLPMDL080000001	Akron	OH	44333	8/8/2000	oxycontin is being used after the patients have already been on short acting hydrocodone, and he thinks it is chronic pain. This is usually 4-6 weeks worth of short acting opioids before going to oxycontin. NSAIDS, is first then vicodin, then oxycontin. Long acting is more for chronic apin and atc pain where when he first gives pain meds its on a prn basis.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Martin & Pak study, & Oxycontin-vs-CR Morphine sales peice. Oxycontin-vs-CR Morphine.
PPLPMDL080000001	Cleveland	OH	44106	8/8/2000	seems ready to use oxy but still has card- says hasnt had right situ. yet- trying to get him to position right after nsaisd and/or switch SA pt over-
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Slim jim. breakthrough.
PPLPMDL080000001	Cleveland	OH	44111	8/8/2000	Dr. Sharma did not say much. He was aware of oxycontin and also new about Oxy-IR. He does have some nursing home pts. I need to find out his views on opioid use in the nursing home population for non-malignant pain.
PPLPMDL080000001	Akron	OH	44304	8/8/2000	Martin & Pak study, & Oxycontin-vs-CR Morphine sales peice.
PPLPMDL080000001	Westlake	OH	44145	8/8/2000	we talked about our new 160mg tab. He said it is good to know because he probably wouldn't ever need to use it but he will spread the news to his colleagues and recommend it. He said he writes OxyContin exclusively and now writing all his breakthrough with IR instead of Percocet
PPLPMDL080000001	North Olmsted	OH	44070	8/8/2000	sold him on the advantages of using OxyContin post op. Sell him against Percocet next time
PPLPMDL080000001	Euclid	OH	44119	8/8/2000	Still thinks there is more nausea with Oxy. New PA, Deb Kangisser. She takes all call and hospital rounds. Schedule appt with her to see if she will trial Oxy. Last PA was huge barrier to use. Office mgr wants things scheduled through RN Marci. See if talking with Deb will make a difference and get Dr Williams too.
PPLPMDL080000001	Euclid	OH	44117	8/8/2000	Says he doesn't use much opioid. Pts do well on tylenol and NSAIDS. Tried to get him to target specific pt for Oxy. Next call bring in OA Roth reprint and discuss this pt type to try to get him to begin. Says that any CA pts he has are being followed by Greenfield. Has a HUGE population for Uni. Find out what his protocol is for COPD and asthma and get him to start pts on Uni samples he's getting.
PPLPMDL080000001	Cleveland	OH	44119	8/8/2000	Presented Roth for OA and tried to get into conversation about OA pts. Doesn't use pooids for OA. He uses theo and most pts are on generic BID. Concerned about cost. Discussed coverage on most plans and Arkininstall data of improved lung funct w Uni. Ask what he does when a pt has failed NSAIDS w OA What does he do next? Discuss bioavailability of generics and 5 drugs specifically recommended not be filled generic.
PPLPMDL080000001	Akron	OH	44333	8/8/2000	need to find out what percentage of pts are on vicodin vs ultram? How long is the average script? what percentage of pts brings back and back pain. Some patients he does not see until 3 or 6 months. Mentioned taking opioids when needed not always have to take atc. NSAIDS and darvocet are used first then vicodin or oxycontin. I asked for all of his opioid spine patients that he will see back in a
PPLPMDL080000001	Euclid	OH	44119	8/8/2000	Uses MSC but asked for a comparison with Oxy and said he would use Oxy instead. Bring in Levy paper to com pare the two and make sure he knows dosing. Also uses short acting for OA in many of his pts. Discussed the advantages of Uni. Particularly impressed by pricing and 24 hour lung funct. Said he would use it if I kept it in the cabinet. Scheduled a follow up lunch in 1 mo. Stop in, in 2 wks to follow up use.
PPLPMDL080000001	Euclid	OH	44119	8/8/2000	Every other pt is on theo. Discussed chronotherapeutics and improved lung funct. Also generic im plications. He said he would use Uni. Uses short acting opioids for OA and CA. Writes Percocet. Explained the conversion to Oxy. This is going to take some reminding.
PPLPMDL080000001	Euclid	OH	44119	8/8/2000	His prctice has become much easier to manage now that he has switched a lot of pts to Oxy. He gets many fewer refill requests and also has been documenting more carefully. Is using Vistaril as opioid sparing as suggested by a pharmacist. He tries this before titrating from 20 q12h. Is doing research on musculoskeletal involvement in HA and wants Purdue funding. Find out who he has on 40mg q12h and how they are doing? Diagnosis? Titration? Bring Marcus article and point out intermittent v continuous pain.



PLPMDL0800000001	Euclid	OH	44119	8/8/2000	Just placed a lady on Oxy who has failed steoid injectons and NSAIDS. Dose 20mg q12h. Didn't want to discuss titration and thinks that a specific number of mgs should be effective. Find titration info and discuss that each
PLPMDL0800000001	Barberton	OH	44203	8/8/2000	bosy responds differently to the medication and amount of pain relief is not a direct reflection of the number of mgs.
PLPMDL0800000001	Cleveland	OH	44106	8/8/2000	Use of the three psp cards that left. Said used two of the PSP cards , one patient was an older lady with breast cancer and she was taking 20mg q12h. She said she would write the letter to Ohio medicaid for the 160mg tab to
PLPMDL0800000001	Cleveland	OH	44106	8/8/2000	be added to the formulary. A couple of patients on the 160mg tab.
PLPMDL0800000001				8/8/2000	Restoid me he is using quite a bit- 20q12 most times
PLPMDL0800000001	Akron	OH	44333	8/8/2000	8/8- bt strategy and q12 -no q8. Think more immed. after pca-Pam says its his pt that came in on high dose oxy- 140-160q12? has long lasting pain issues- multiple back issues- she said pt on dilaud iv 1.5mg every 6 minutes!
PLPMDL0800000001	Rocky River	OH	44116	8/8/2000	x 10-15/hr x 24- 360/day x 20? to oral oxy?=7200/day? f/u see what happens- she is pretty concerned about mangaging him
PLPMDL0800000001	Akron	OH	44333	8/8/2000	using oxycontin with oxyir for more severe pain patients. Thinks needs breakthrough with oxycontin 12 hours and afraid patients will take more often than 12 hours and abuse oxycontin. CIII vs CIII and potency.
PLPMDL0800000001	Rocky River	OH	44116	8/9/2000	we talked about the q12 dosing and the advantages over short acting
PLPMDL0800000001	Akron	OH	44310	8/9/2000	specializing in acl surgery, he has used oxycontin 10mg 2x and said using 1-2 10mg tab q12h, he still thinks stronger than vicodin. Oxyir for breakthrough.
PLPMDL0800000001	Akron	OH	44107	8/9/2000	WENT OVER LESS ABUSE AND NONMALIGNANT USES AND DR CULLEN
PLPMDL0800000001	Lakewood	OH	44106	8/9/2000	Chronic Pain study, time principles, metabolism of oxycodone.
PLPMDL0800000001	Cleveland	OH	44106	8/9/2000	SHOWED HIM THAT DURAGESIC IS ONLY INDICATED FOR CHRONIC CANCER. HE SAID HE MOSTLY WRITES OXY CONTIN OR VICODIN. FIND OUT WHO THE VICODIN PATIENTS ARE
PLPMDL0800000001	Akron	OH	44310	8/9/2000	says has moved down to 2-3 BT as max- still not fan of dura
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Chronic Pain study, time principles, metabolism of oxycodone.
PLPMDL0800000001	Solon	OH	44139	8/9/2000	, note pads, pens, telephone message pads,
PLPMDL0800000001	Akron	OH	44310	8/9/2000	used the psp card on 21yr old perc user.may not have been a good choice but learned how to use oxy and identified a couple of more patients
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Chronic Pain study, time principles, metabolism of oxycodone.
PLPMDL0800000001	Lakewood	OH	44107	8/9/2000	SHE SAID SHE HAS BEEN USING UNIPHYL EXCLUSIVELY. SHE SAID SHE HAS NOT BEEN SEEING A LOT OF PAIN PATIENTS LATELY
PLPMDL0800000001	Cleveland	OH	44195	8/9/2000	will call r reader for studies- wants to get barry to help w/ ltc in services- called barry
PLPMDL0800000001	Cleveland	OH	44102	8/9/2000	Met with Diane Draves and Jeanne Fitzgerald. Jeanne is the staff development coordinator. We discussed the assessment tolls they already have in place, and the education we will put in place. I will attend their team pai n
PLPMDL0800000001	Cleveland Hts.	OH	44118	8/9/2000	meeting on September 14 and then do a series of in-services in October and November. These will include rounds 1 and 2 of the pain management in-services. Rounds 3 and 4 will be at the beginning of 2001.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Met briefly with Dr. Streeter. See her notes for this date. Also tried to see Dr. Hwang. Not in until Monday.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	went to orto clinic, met with one resident. asked about calling dose with oxy, need to rescheule inervice with the group. Interested in usign chiro for pain blocks and balls
PLPMDL0800000001	Akron	OH	44310	8/9/2000	She wants a pain scale ruler projector thing. 8th floor. She says that they prescribe alot of vicodin. ime principles, pain scale, pens, metabolism of oxycodone, APS booklet.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Time principles, pens, Pain scale. Invited to summa pharmacy program.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	\$5000 donation for end of life "On our own terms" he was meeting with the committee and was pleased with the info. he wants to make an appt. to talk more.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Time principles, pens, Pain scale.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Invited to the Summa pharmacy program.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Chronic Pain study, time principles, metabolism of oxycodone.
PLPMDL0800000001	Akron	OH	44313	8/9/2000	he feels that duragasic does not have constipation because of not working in hte gut.fixed that by talking about mu receptors in the bowel.new thing is that he wont use for the shorter term and only in the chronic settign
PLPMDL0800000001	Cleveland	OH	44195	8/9/2000	Sons are lee- ccd res and ? - res at GW in DC area- he said to look his family up but not getting much feedback from these guys-
PLPMDL0800000001	Akron	OH	44333	8/9/2000	says getting about 20 hours out of chiro blocks will use it for certain cases
PLPMDL0800000001	Cleveland Hts.	OH	44118	8/9/2000	Met briefly with Dr. Streeter. She informed me that she requested Oxycontin be placed on the Kaiser formulary. She said there was a note about it's cost, but they have not turned it down yet. Will follow-up to see when the
PLPMDL0800000001	Akron	OH	44310	8/9/2000	P&T meeting will be and what I need to do to help the situation.
PLPMDL0800000001	Garfield Hts	OH	44125	8/9/2000	using quite a bit of duragasic, says its because his partners when they take call are more comfortable with it than oxy due to abuse potential
PLPMDL0800000001	Akron	OH	44310	8/9/2000	saw him in the hospital. asked about oxy use and he said to keep reminding him with notes and literature
PLPMDL0800000001	Akron	OH	44310	8/9/2000	Chronic Pain study, time principles, metabolism of oxycodone.
PLPMDL0800000001	Akron	OH	44310	8/9/2000	, note pads, pens, telephone message pads,
PLPMDL0800000001	Akron	OH	44333	8/9/2000	using oxycontin for chronic pain, has a patient coming in that says lost his oxycontin, on 40mg q12h and thinks is abusing, he said nothing is going to control his pain but switching to patch and then it will not work and then
PLPMDL0800000001	Akron	OH	44333	8/9/2000	after that he is done with the patient. He starts patients on oxycontin and titrates until he does nto see any benefit of oxycontin, switches to the patch as last step then send them on to another pain management center. For
PLPMDL0800000001	Akron	OH	44333	8/9/2000	subscute pain following surgery, he likes oxycontin a great deal and will continue to use it in this setting.
PLPMDL0800000001	Westlake	OH	44145	8/9/2000	only going to work out of Edwin Shaw with the rest of the group. He keeps them on vicodin or percocet if ocme in it and are doing well for the short term. If in more pain and going to be on opioids for a while, he will put
PLPMDL0800000001	Cleveland	OH	44195	8/9/2000	themon oxycontin. Once gets to 80mg q12h of oxycontin and not controlling the pain he will switch to the patch, feels it will control the pain better.
PLPMDL0800000001	Cleveland	OH	44106	8/9/2000	SHE ASKED ABOUT Q8 DOSING BECAUSE SHE GETS IT SOMETIMES AND THOUGHT IT IS A Q12 DRUG AND DIDN'T KNOW IF SHE SHOULD REFUSE THOSE SCRIPTS
PLPMDL0800000001	Rocky River	OH	44116	8/10/2000	- bt strategy and q12 - discourage q8- says use is going well- hasnt submitted pt for pap but apprec having the form- using consistently per 1st rx
PLPMDL0800000001	Tallmadge	OH	44278	8/10/2000	- bt strategy and q12 is working w/silverman still- seems like she somewhat overwhelmed
PLPMDL0800000001	Tallmadge	OH	44278	8/10/2000	she is afraid of DEA watching her because that was the case in Rocky River. Went over abuse potential and delivery system. Talked about what DEA looks for .
PLPMDL0800000001	Cleveland	OH	44195	8/10/2000	moved to North Ave. Set up his own office.
PLPMDL0800000001	Euclid	OH	44132	8/10/2000	Duragesic-vs-Oxycontin. Dosing pen. Uniphyl.
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	equinalg-titr-bt- does see surgeries that she would use- f/u
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	Dr. seems to be feeling a little more comfortable with using Oxycontin in the nursing home. She said she is not as comfortable using it in the out patient setting. I keep emphasizing using it in place of CIIIs or when using CIIIs
PLPMDL0800000001	Parma	OH	44129	8/10/2000	ATC. Need to get specific with patients next time.
PLPMDL0800000001	Parma	OH	44129	8/10/2000	No progress, he does not know where to use oxycontin. I have continually gone after vicodin and most common acute pain or chronic vicodin pain is low back. I keep asking for next back patient or if he has any patients
PLPMDL0800000001	Gardfield Hts.	OH	44125	8/10/2000	taking vicodin now and his says yes and convert to oxycontin but he never does it.
PLPMDL0800000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Mayfield Village	OH	44143	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Parma	OH	44129	8/10/2000	the fairlawn office gets a lot of chronic patients from the crystal clinic.pain patients that they do not want to follow anymore.he is hard to get specific with and need to get better time
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Cleveland	OH	44121	8/10/2000	Again reiterated using Oxy v short acting. Using for neuropathic pain but not routinely. Why?
PLPMDL0800000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Euclid	OH	44119	8/10/2000	Has been using Oxy for total joints. Thinks of it as too strong for others. Went over potency chart and compared Vic to Perc. Wanted to know if Oxy was available at hospitals and on formularies. Put dosing convesion card
PLPMDL0800000001	Barberton	OH	44304	8/10/2000	on desk where he dictates. Next time bring in Ginsberg to show effectiveness.
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	Time principles, post-op, combo card.
PLPMDL0800000001	Euclid	OH	44119	8/10/2000	addiction is the biggest concern yet he gives vicodin like water and is not concerned but if he write oxycodone, it becomes a problem. Had problem with percocet in past but he also thinks he knows it all, so no matter what
PLPMDL0800000001	Parma	OH	44129	8/10/2000	you show him he has his own ideas.
PLPMDL0800000001	Parma	OH	44129	8/10/2000	Tries to use as little opiod as possible. Discussed potency compared toT3 and Darvocet. Also showed him abuse and dependence section. Discussed why Oxy fits into how he practices. Next time discuss Ginsburg and post-
PLPMDL0800000001	Cleveland	OH	44106	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Cleveland	OH	44128	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Akron	OH	44310	8/10/2000	definitely does more blocks than oral opiods, chiro not interested due to cost
PLPMDL0800000001	Euclid	OH	44119	8/10/2000	MSContin-vs-Oxycontin, Senekot samples.
PLPMDL0800000001	Mayfield Village	OH	44143	8/10/2000	Went to see Toby. She is the new staff development person. She was referred to me by Georgann Poulis of Neighborcare. Toby was in a meeting, but called me back. We set up a time for Monday.
PLPMDL0800000001	Akron	OH	44203	8/10/2000	Spoke with Kathy. She is one of the pharmacists. They ordered 2 bottles of the Oxycontin 160mg. Kathy said Western Reserve is still using a lot of Oxycontin. She said their new pharmacist is coming to speak with them
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	today. Will follow up with kathy to see what the results of the conversation were.
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	Dr Payne is writing oxycontin for his chronic pain patients that come in on oxycontin or vicodin or percocet is no longer controlling. Views as using acutely but if have been on some short acting opioid previously.
PLPMDL0800000001	Barberton	OH	44203	8/10/2000	Tumor boards, and med ed dept.

PLPMDL080000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opioids, chiro not interested due to cost
PLPMDL080000001	Cleveland	OH	44106	8/10/2000	set up another appt- get better discussion- vs dura
PLPMDL080000001	Garfield Hts	OH	44125	8/10/2000	may get more fast or ir business with their type of surgeries.he is stuck on t3 and is trying to find the right dose for the liquid and for oxy
PLPMDL080000001	Akron	OH	44203	8/10/2000	Dr Payne is writing oxycotin for his chronic pain patients that come in on oxycotin or vicodin or percocet is no longer controlling. Views as using acutely but if have been on some short acting opioid previously.
PLPMDL080000001	Cleveland	OH	44103	8/10/2000	ask how she feels about going right to oxy-- f/u on pt switch
PLPMDL080000001	Tallmadge	OH	44278	8/10/2000	Has an osteoarthritis patient on ten and bumped to 20. I told him 20 is the proper dosage. Duragesic-vs-oxycotin. Dosing pen.
PLPMDL080000001	Parma	OH	44129	8/10/2000	gave him some patient pieces to deal with se.
PLPMDL080000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opioids, chiro not interested due to cost
PLPMDL080000001	Cleveland	OH	44106	8/10/2000	-says going to metro soon- using oxy on shoulders- see who he works w/next to expand his use and the staff he works with.
PLPMDL080000001	Independence	OH	44131	8/10/2000	he is using for some of his post ops but sometimes feels oxy is too much for some of the minor cases.talked about how to dose low and make it mild
PLPMDL080000001	Gardfield Hts.	OH	44125	8/10/2000	oxy is opioid of choice and he will use this first when he writes an opioid got alot of questions on its use from the recep who works with dr leb.wants info on fbyromylagia.talked about using this for more acute cases and not waiting for the 6 months.how to use and how to dose when trying to fix or rehab problems.need to identify some different disease states or patients in which opioids would be appropriate
PLPMDL080000001	Mayfield Hts	OH	44124	8/10/2000	Uses mostly 10 and 20 in his pts. Bring in Caldwell to show advantages over short acting.
PLPMDL080000001	Parma	OH	44129	8/10/2000	definitely does more blocks than oral opioids, chiro not interested due to cost
PLPMDL080000001	Akron	OH	44310	8/10/2000	Uniphyl message pads, studies.
PLPMDL080000001	Cleveland	OH	44119	8/10/2000	Told Dr. Kate about the Oxycotin 160mg. She asked about the cost. I told her less than 2 80mg tabs. She said that they hired a pharmacist as a consultant. her name is Jan and she is being trained by Phyllis Gnauer, who is doing work for Roxane. Dr. Kate said she will write what she always has written, which includes a lot of Oxycotin. She was also not happy about my being told by Bob that I cannot come to the hospice house. She told me to come around anytime. She wants to be "repped"
PLPMDL080000001	Akron	OH	44310	8/10/2000	Uniphyl message pads, studies.
PLPMDL080000001	Mayfield	OH	44143	8/10/2000	Uses short acting agents and if pts require more hw refers to pain mgmt or will use Duragesic. Started to present benfits of Oxy over Duragesic and he had to go to take a call. Next time bring Roth and focus on OA. Point out Duragesic disadvantages. see if PSP cards will encourage him to trial Oxy.
PLPMDL080000001	Gates Mills	OH	44040	8/10/2000	Discussed availability of 160mg strength. He was still under the impression that the largest tablet strength was the highest recommended dosage. Went over no ceiling dose and found his highest dose pt is 40mg. He believes his pts are in good pain control and is very worried about expense. Wasn't interested in PSP cards. He said that 1 week wasn't enough. Try focusing on a pt who is in pain 24h who is still on short actings and get them converted to Oxy. See if this approach works
PLPMDL080000001	Cleveland	OH	44128	8/10/2000	patient types that he is using duragesic with is dwindling so he sais.talked about cost and not leaving oxy titration and writing oxy in multiples.
PLPMDL080000001	Cleveland	OH	44106	8/10/2000	5/23- seems very comfortable with- f/u on any supportive needs and when starts and stops oxy 6/12- runs away got to catch for interaction- has palm pilot-2mg shopping for new one 7/00 says has at least one pt on now- 40q12. just say was chronic pt- def of chr? is that highest used? not clear- but told him titr to effect always- going for another palm pilot- 8/8- wont be too specif.-says has used 40q12 as highest?
PLPMDL080000001	Cleveland	OH	44106	8/10/2000	4/99-MD Nd to talk to Andrea. BUT dr. is vry happy with oxy and really not using anything else. PEI was great. Took pts off Dural Most pts are on 20-40 q12h. Nd to find out what highest dose is and what she would do next 5/00 oxy update-dosing/titr. 6/00-- can see at westlake lunches- do w/eff 8/00 said I can set up a meeting! using occas. on 1st rx
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	dr ayad would like to do protocol on chiro and publish it isnt asking for any money thinks it's on formulary need to see if its stocked
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	met with beverly regarding jacho showed pain flow chart next they will be developing one with meds on will put oxy on it;discussed slide kit inservcies and that eileen has the jacho/or pain assessmetn one will put her on adjenda to discuss at next meeting;all grand rounds will be required to have a pain mang talk will be discussing that on the 8/29mtg would like to get margo mcafferty in for 200 nurses next yer
PLPMDL080000001	Akron	OH	44333	8/11/2000	writing 20mg tab q8h for more severe pain procedures, had a wound debridement and a scar repair and was not going to use oxycotin, But his first case is breast reduction dn going to use.
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	met with beverly regarding jacho showed pain flow chart next they will be developing one with meds on will put oxy on it;discussed slide kit inservcies and that eileen has the jacho/or pain assessmetn one will put her on adjenda to discuss at next meeting;all grand rounds will be required to have a pain mang talk will be discussing that on the 8/29mtg would like to get margo mcafferty in for 200 nurses next yer
PLPMDL080000001	Lakewood	OH	44107	8/11/2000	just recieved samples and have nt used need to discuss at meeting next weds to
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	met with beverly regarding jacho showed pain flow chart next they will be developing one with meds on will put oxy on it;discussed slide kit inservcies and that eileen has the jacho/or pain assessmetn one will put her on adjenda to discuss at next meeting;all grand rounds will be required to have a pain mang talk will be discussing that on the 8/29mtg would like to get margo mcafferty in for 200 nurses next yer
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PLPMDL080000001	Akron	OH	44314	8/11/2000	morphine using mainly for cancer pain, oxycotin is better tolerated.
PLPMDL080000001	Oakwood Village	OH	44146	8/11/2000	waiting off oxy use in the chronic and usually uses the higher doses.trying to get him to start sooner.cost is major concern
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Cleveland	OH	44125	8/11/2000	trying to separate the pain pat and the post op.low dose add on for pain patient and flex dosing for post op
PLPMDL080000001	Cleveland Hts.	OH	44118	8/11/2000	Went to see Dr. Streeter. She would not see me. I set up a lunch for next Friday so i can get to see her.
PLPMDL080000001	Oakwood Village	OH	44146	8/11/2000	Met with Ann. She is now servicing the Solon aspect of Western reserves Hospice Patients. She is meeting with Jan, the pharmacist from Hospice of Western Reserve. I explained to her the Roxane agenda that may be in place. They are using a lot more Oxycotin. I let her know about the 160mg tab. She said they hardly ever use the 80mg.
PLPMDL080000001	Middleburg Hts	OH	44130	8/11/2000	Will meet with Kris and Kim. Met with Kris and Kim to discuss the program they are putting on for the community to go along with Moyers on Dying. I will help with some of this program. Census is at about 8.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Lakewood	OH	44107	8/11/2000	just recieved samples and have nt used need to discuss at meeting next weds to
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	met with beverly regarding jacho showed pain flow chart next they will be developing one with meds on will put oxy on it;discussed slide kit inservcies and that eileen has the jacho/or pain assessmetn one will put her on adjenda to discuss at next meeting;all grand rounds will be required to have a pain mang talk will be discussing that on the 8/29mtg would like to get margo mcafferty in for 200 nurses next yer
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	dr ayad would like to do protocol on chiro and publish it isnt asking for any money thinks it's on formulary need to see if its stocked
PLPMDL080000001	Cleveland	OH	44119	8/11/2000	Oxy 160mg to go in on next order. Check next week to make sure they got it.
PLPMDL080000001	Akron	OH	44333	8/11/2000	Surgical area
PLPMDL080000001	Akron	OH	44333	8/11/2000	senokot-s recommendation.
PLPMDL080000001	Copley	OH	44321	8/11/2000	oxycotin vs vicodin.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Akron	OH	44333	8/11/2000	always mentions a 15 mg tabs that he wants. Using in place of vicodin and all of the opioids, on occasion use for acute pain, ankle or back sprians. uniphyl, for asthma and COPD, after serevent.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Akron	OH	44333	8/11/2000	Using it on 2 of four cases, one case was a wrist ligament repair, the two he is not going to use oxycotin on are trigger finger and carpal tunnel. Writing 2 10mg tabs to start.
PLPMDL080000001	Akron	OH	44314	8/11/2000	Discussed the Marcus reprint for intermittent vs constant pain for oxycotin vs short acting. He said that he has alot of chronic pain patients and he does use oxycotin on them, but for acute pain, he is not a surgeon or specialist in that he can't tell how much they are going to take or if going to take around the clock. I asked him then if he would put the patients on Oxycotin the first visit them come back or if the patient needs a refill and
PLPMDL080000001	Cleveland	OH	44111	8/11/2000	met with beverly regarding jacho showed pain flow chart next they will be developing one with meds on will put oxy on it;discussed slide kit inservcies and that eileen has the jacho/or pain assessmetn one will put her on adjenda to discuss at next meeting;all grand rounds will be required to have a pain mang talk will be discussing that on the 8/29mtg would like to get margo mcafferty in for 200 nurses next yer
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Maple Heights	OH	44137	8/11/2000	trying to place oxy ir or fast for major tonsil cases.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/11/2000	pushing oxy for post op pain vs vicodin and tylox. thinks oxy stronger because long acting. went over delivery system
PLPMDL080000001	Uniontown	OH	44685	8/11/2000	chronic pain and oxycotin, starts out wit NSAIDS and then vicodin for more subacute pain, then if chronic he will go , always mentions older patients with arthritic pain.
PLPMDL080000001	Lakewood	OH	44107	8/11/2000	just recieved samples and have nt used need to discuss at meeting next weds to
PLPMDL080000001	Akron	OH	44333	8/11/2000	oxycotin for acute pain like back pain or arthritis starting out 10mg q12h.
PLPMDL080000001	Independence	OH	44131	8/11/2000	he is leaving oxy to go to other meds usally durag after 40 - 60 mg.talked about titration and 3-2 rule
PLPMDL080000001	Euclid	OH	44117	8/11/2000	Check on pt placed on PSP program. Pt is doing well. Titrated to 80mg q8h. Discussed the delivery system and how it is truly a q12h drug. He thinks that at this pts 2 week follow up he will need to be switched to 160mg. Continues to switch Dr Maggiore's pts to Oxy. Pharmacists in the area confirmed what he has been saying. Next call use Marcus article to discuss intermittent v continuous pain and cognitive state.
PLPMDL080000001	Mayfield Hts	OH	44124	8/11/2000	Continues to use. Mainly for abdominal procedures. Uses only 10mg 1-3 q12h. Ask him what the difference between a pecocet or vicodin pt and an Oxy pt is.
PLPMDL080000001	Akron	OH	44333	8/11/2000	still has not used oxycotin, he is thinking of it for his more sever pain patients along with vicodin, but not sure if he thinks one is stronger than the other. He had two knee scopes and he said he wasgiving them darvocet for the pain, not alot of pain with these procedures. I asked him if has any cases coming up and he said he has a knee replacement next tuesday and would try. 2 10mg tabs q12h.
PLPMDL080000001	Lakewood	OH	44107	8/14/2000	he said he is using some OxyContin but still thinks of it as a drug that is used mostly for cancer. We went over conversions and comparisons to Vicodin and showed the advantages without the peaks and valleys. he was impressed and said he will use it more
PLPMDL080000001	Beachwood	OH	44122	8/14/2000	still using oxy, trying to get him to use office script pads in hosp, he said that he would try. get him pad for hosp
PLPMDL080000001	Beachwood	OH	44122	8/14/2000	now one of his top choices for post op use, still using alot of vcoden, he says it is for short term use, asked why not oxy he did not knoww how rapidly oxy worked will use follow up
PLPMDL080000001	Akron	OH	44333	8/14/2000	seeing alot of vomiting post op more in older patients.
PLPMDL080000001	Cleveland	OH	44109	8/14/2000	inser on chiro it will be going on formulary soon;will be using in ob, reg ans;



PPLPMDL080000001	Mogadore	OH	44260	8/14/2000	Gave him documentation kits, chronic pain study. Says he uses Oxycontin as the first line opiod. But he uses an awful lot of Vicodin. Says he uses alot of Oxycontin. I want some of his Vicodin Business.Moderate to severe.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	8/14/2000	He knows that it is mild to mildly moderate. I want the moderate.
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	talked about using oxy instead of vic.went over the marcus reprint and talked about how the short acting can lead to confusion and clock watching.he usually uses vic for about ten days.talked about how to write oxy.add on with uni after the inhalers instead of inc inhaler use.
PPLPMDL080000001	Cleveland	OH	44195	8/14/2000	quick hallway hit, he is using both OxyContin with OxyIR but his potential is very high . He writes a lot of Vicodin and Percocet. But is he really using OxyContin for post op or is it is going for chronic patients. He really was
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	Seems to expanding use somewhat- little or no kadian- is going to be involved in the aapm meeting
PPLPMDL080000001	Cuyahoga Falls	OH	44223	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Cuyahoga Falls	OH	44221	8/14/2000	dosing and how to write in multiples.
PPLPMDL080000001	Fairlawn	OH	44333	8/14/2000	talked about using oxy instead of vic.hard to get him to open up and say anything about specific pat type or disease type.left marcus and talked about long acting being better than short acting meds like vic and the benefits in the elderly
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	Dr said he is using oxycotin and that was it, also found out that he is seeing alot of patients from the crystal clinic for occupational medicine.
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	ortho came to lunch discussed oxycotin pst pca habits of res is to use per q4 1-2 need to influ res by tking them out cnt do lunches in dept
PPLPMDL080000001	Cuyahoga Falls	OH	44221	8/14/2000	roth article and benefits in the elderly.how to keep dosing flexible.feels oxy is stronger than vic
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Cuyahoga Fls	OH	44221	8/14/2000	countered duragesic delivery system and why to use oxy.something is up here.she is awful smug about her using duragesic
PPLPMDL080000001	Cleveland	OH	44106	8/14/2000	not using- cautious to try- what typically use? how much m/s pain?
PPLPMDL080000001	Cleveland	OH	44195	8/14/2000	7/12/00 using low doses- titr -stay with strategy
PPLPMDL080000001	Cleveland	OH	441143236	8/14/2000	8/14- is weary of incr. use of opis but very aware of pm noiselevel and wants to get more comfort. with issues of addic. docum. dosing etc- seems ready to get more aggressive w/oxy- instead of pct- t3s- would push nsalids to the max-. Knows there are gut issues- gave APS book, cosensus stmt, myths, doses- etc- wants to be taught-commanded Yarbs efforts in front of him and he seemed impressed. Uni- says uses alot- much better tolerance and ease- vs bids- chronoth- issues reinfor.- martin/pk
PPLPMDL080000001	Beachwood	OH	44122	8/14/2000	lunch, working with doctor to get her to use 160 mg, doctor said she would use it in pt who is on multiple 80mg tid, told her it was stocked at park east. follow up
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	ortho came to lunch discussed oxycotin pst pca habits of res is to use per q4 1-2 need to influ res by tking them out cnt do lunches in dept
PPLPMDL080000001	Akron	OH	44333	8/14/2000	mentioned the 80mg tab and he wants a pain contract for his patients, getting alot that are coming from the falls pain clinic and jumping around to get opioids for pain.
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Akron	OH	44312	8/14/2000	oxycotin for chronic pain after short acting opioids, thinks a little stronger than vicodin and more for subacute pain.
PPLPMDL080000001	Hudson	OH	44236	8/14/2000	his practice has changed since he has moved from his fp office.still plenty of opportunity to use oxy.still does quite a bit with t3 out of habit.but mostly it is vic.need to find the differences between the two and get him to use oxy for more everyday and shorter term patients.
PPLPMDL080000001	Akron	OH	44333	8/14/2000	using for more severe pain cases like metal removal from the wrist or osteotomy procedure.
PPLPMDL080000001	Parma	OH	44129	8/14/2000	duragesic study over, says writing alot more oxy, don't see it.
PPLPMDL080000001	Euclid	OH	44119	8/14/2000	Met with Toby Briggs. She is the restorative nurse that is involved in pain management. This is a JCAHO certified home and are looking to be recertified. I gave her a packet of information on the things we can provide. She introduced me to Paulette. Paulette is the new D.O.N. Paulette said to give Toby a card, and she would contact me, but Toby said she is interested in getting something going.
PPLPMDL080000001	Broadview Heights	OH	44147	8/14/2000	Met with Georgianne. She is a consultant pharmacist. We discussed setting up pain in-services in her homes that she consults with. We will start with Gateway. She said she feels very comfortable recommending Oxycontin. She wants to be there when I give my in-services. She gave me a list of her homes that may be interested in pain in-services and the contact people.
PPLPMDL080000001	Beachwood	OH	44122	8/14/2000	Met with pam to finalize plans for the NCS talk on Tuesday.
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	ortho came to lunch discussed oxycotin pst pca habits of res is to use per q4 1-2 need to influ res by tking them out cnt do lunches in dept
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	he said he doesn't get many OxyContin scripts in his store. Just some 10s and 20s once in a while. We talked about the advantages of our delivery system
PPLPMDL080000001	Beachwood	OH	44122	8/14/2000	wants to move 160
PPLPMDL080000001	Akron	OH	44333	8/14/2000	surgical area.
PPLPMDL080000001	Fairlawn	OH	44333	8/14/2000	oxycotin 40mg and 80mg for Lefkovitz.
PPLPMDL080000001	Broadview Heights	OH	44147	8/14/2000	Met with Georgianne. She is a consultant pharmacist. We discussed setting up pain in-services in her homes that she consults with. We will start with Gateway. She said she feels very comfortable recommending Oxycontin. She wants to be there when I give my in-services. She gave me a list of her homes that may be interested in pain in-services and the contact people.
PPLPMDL080000001	Mogadore	OH	44260	8/14/2000	Rebate, 10, 20, 40. Coupon patient information.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	8/14/2000	talked about ease of use with oxy.he feels that durag works well and is easier to do for the nurses.plus he feels there are less se with durag
PPLPMDL080000001	Middleburg Hts	OH	44130	8/14/2000	know david, need to get more time. only introduced myself and oxy briefly
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	inserter on chiro it will be going on formalruly soon;will be using in ob, reg ans;
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	he said he just wrote a script of OxyContin this morning and Friday afternoon. He also said he has a patient coming in that is taking 400mg of Uniphyl and he wanted more samples
PPLPMDL080000001	Mayfield Hts	OH	44124	8/14/2000	Doesn't start as early as he could. Protocol includes short acting until they are daily and then he changes them. Most are on 10 and 20mg . Next call discuss potency and where he could start earlier and then he could simply titrte. Bring Caldwell to illustrate the side effect advantages and Use PSP cards to get him to select pts who could be started earlier.
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	ortho came to lunch discussed oxycotin pst pca habits of res is to use per q4 1-2 need to influ res by tking them out cnt do lunches in dept
PPLPMDL080000001	Cleveland	OH	44130	8/14/2000	still wants to bring chiro in for hernia surg. but hsn't orderede. says keep forgetting
PPLPMDL080000001	Cleveland	OH	44109	8/14/2000	ortho came to lunch discussed oxycotin pst pca habits of res is to use per q4 1-2 need to influ res by tking them out cnt do lunches in dept
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	quick hit in the hallway, he said he is using a lot of OxyContin and quit using Percocet. Go after his Vicodin business next. Find out where he is using it
PPLPMDL080000001	Mayfield Hts	OH	44124	8/14/2000	Discuss Uniphyl and generic comparison. He agreed this was an excellent point and would use Uniphyl but also said its hard to switch pts who have been on generic bid to something different. Especially when it's working. Thought Oxy was too strong and didn't think his pts needed it. Discussed potency and advantages of sustained release. It appeared to make sense to him and he asked about dosing before I even got there. Gave him the slim jim and a dosing card. Follow up with OA Roth study and find out if he has started any pts. Get him to ID who would be good candidates.
PPLPMDL080000001	Mayfield Hts	OH	44124	8/14/2000	Doesn't treat pain much and is very afraid of opioids. Discussed the benefits of Oxy v short actings. Went over Roth reprint and how pts don't develop tolerance. Discussed AE's and compared incidence. He asked how to dose and said he has a pt in mind. Follow up with him in next call.
PPLPMDL080000001	Mogadore	OH	44260	8/14/2000	Wife has chronic and acute pain. Goes to a pain clinic at Akron General Wellness Center. She has TMJ, braces, jaw surgery, and fibromyalgia. Gave him documentation kits, chronic pain study. Says he uses Oxycontin as the first line opiod. But he uses an awful lot of Vicodin.
PPLPMDL080000001	Akron	OH	44333	8/14/2000	chronic back pain patients that are overusing short acting opioids, he still initiates short acting vicodin or percocet first.
PPLPMDL080000001	S Euclid	OH	44121	8/14/2000	Says he has no problem using it in OA but still uses mainly short actings. Went over Caldwell and side effect profile as well as quality of life. He keeps saying he has no problem using Oxy. Next question is who is a Vic pt and who is an Oxy pt? Why?
PPLPMDL080000001	Mayfield Hts	OH	44124	8/14/2000	Dr Buchinsky will treat pain. He has pts on Oxy and at least 1 on 80mg for trigeminal neuralgia, This pt is ready to titrate to 160. Got him a few local stores to stock. This pt on 80mg q 12h and is taking 2 Perc for breakthrough q4h. Find out what he did with that pt and what dose eorked. Try to get him comfortable with no ceiling effect. Talk about some of the doses that pts have been on .
PPLPMDL080000001	Beachwood	OH	44122	8/14/2000	follow up to last call, doctor is writing oxy more now at the 40mg dose, keep focusing on titration
PPLPMDL080000001	Beachwood	OH	44122	8/14/2000	doctor is now writing oxy for post op but more in the chronic pain setting, is only using 10mg dose, told him to titrate up he agreed. follow up
PPLPMDL080000001	Cleveland	OH	44106	8/14/2000	- bt strategy and q12 - discourage q8 and switching too early- still hasn't used 160- tell about- was at myrtle bch vaca for 10days-
PPLPMDL080000001	Akron	OH	44333	8/14/2000	just reomed pins and hardware from a guys wrist and he put him on oxycotin, using 8-12 hours. vicodin for carpal tunnel or patients that just want opioids.
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	lunch. he asked me if I noticed that he is writing OxyContin. I told him thankyou but I but your patients are the ones that are really grateful. We talked about it working atleast as well as Vicodin without the abuse and with 12 hour control not a 4 or 6 or whatever. OxyContin is easier. H also said he uses Uniphyl all the time and wants more samples
PPLPMDL080000001	Cleveland	OH	44106	8/14/2000	- bt strategy and q12 - boards next week- 4 mths preg
PPLPMDL080000001	Cleveland	OH	44106	8/14/2000	-8/14- - EXP- 2ND CHILD- WIFE ATHS PREG- BOARDS NEXT WEEK- HIS FAM IN WEST. PA. bt strategy and q12- Brought up Boswells talk- sees the undertreatm. and documentation needs- silow but sure- think he reserv. opis- oxy for PC/term situat. - seemed to come around a little for more non-malig/shorter term use- f/u on what dose he typ. use.
PPLPMDL080000001	Cleveland	OH	44106	8/14/2000	9/99 BC-Met with Dr. Lavertu. he liked the idea of q12h dosing, but said the residents do most of the prescribing. He said he uses T3 most of the time. He IV morphine a lot because many of his pts. cannot swallow. He gave me the name of the chief resident. I will contact him to set up something for them. 5/00oxy update-dosing/titr. 8/14 Pat is sec- says have better chance for some good discus. at SGreen- is there W- at lkwd on EV/other T2.- He says is using more - cancer surg and some nasal- nose surrg
PPLPMDL080000001	Akron	OH	44333	8/14/2000	had two knee scopes and he said not procedures for oxycotin, has a knee replacement tommorrow and will use 2 10mg tabs q12h wih tylox or vicodin for breakthrough and then back off too the short acting opiod. Going to use vicodin for the knees today.
PPLPMDL080000001	Lakewood	OH	44107	8/14/2000	he said he has been seeing more OxyContin scripts lately but no high mg doses like 80mgs. He said he almost always sees it written q12h. He asked about side effects
PPLPMDL080000001	Akron	OH	44333	8/14/2000	what select patients are you using oxycotin on? using 20mg q12h, still is not using alot, for more chronic pain that after 7-10 days post op the patients still need an opiod.

PLPMDL0800000001	Cleveland	OH	44106	8/14/2000	8/14- is using quite a bit- is trying for nasal surg- 1-2 wks rx- used to write 1-2t3 for 2 wks worth- trying oxy on couple of pts- Christine Michael is his RN- seems to call the shots alot- has started to use for cancer pts- along w/dura- f/u- Audrey? gave iv conv. card at westlake office- she really likes- gave usdhhs guide too- admitted was bringing them over too low - was 1-2t3 q4- was only giving them 10q12- alot of BT1- now goes 30-40q12- much better- smoother- Gave pap- and wants a pcs card- will give - Says he has started the use for nasal- confirmed- Just back from 2 wk vacat.
PLPMDL0800000001	Cleveland	OH	44122	8/14/2000	quick hit at front desk, is referring to doc kriegler, is writinh up to 40mg q12
PLPMDL0800000001	Northfield	OH	44067	8/15/2000	he said that he has about 10 patients on oxy and only 1 or 2 still on vicodin.talked aobut the marcus reprint and how taking long acting meds are better for the patient.he seems to respond to the clinicals.need to keep identifying uni patients and get him to add on a little more often
PLPMDL0800000001	Beachwood	OH	44122	8/15/2000	thru window, oxy hit, doc says to talk to jim, he is writing most od the scripts
PLPMDL0800000001	Mayfield Heights	OH	44124	8/15/2000	Discussed where he uses opioids. Says he uses MSC. Discussed advantages of Oxy. Next time go over Levy article comparing Oxy to MSC. Reminded him of the advantage of Uni on early am lung function. Concerned about cost. Discussed disadvantages of generics. Bring in Karpel to show improvement in COPD.
PLPMDL0800000001	Parma	OH	44134	8/15/2000	Did the thirs in-service on pain management. This was on analgesic medications.
PLPMDL0800000001	Lyndhurst	OH	44124	8/15/2000	Quick intro. Went over advantages over short acting and dosing. Scheduled appt to come in to discuss further.
PLPMDL0800000001	Akron	OH	44302	8/15/2000	He will retire in January to about two days-three days a week. Likes the idea of 160mg. He wouldn't give me a specific patient that he would be using the 160mg on. Starts Vicodin, then dilaudid, oxycontin. The rule is no more than 8 pills a day.
PLPMDL0800000001	Cleveland	OH	44122	8/15/2000	write only oxy now post on most cases still writes some short actings for scopes, told him to use 10mg he said he would.
PLPMDL0800000001	Cleveland	OH	44122	8/15/2000	finally got to talk to doctor, he says that he has been writing oxy 20 and 40 mg, he used both psp cards. follow up
PLPMDL0800000001	Cleveland	OH	44195	8/15/2000	Potency issues vs SA and morph- equianl- seems to see insignif diff between oxy and morph
PLPMDL0800000001	Beachwood	OH	44122	8/15/2000	quick hit, still writng quite abit of oxy
PLPMDL0800000001	Beachwood	OH	44122	8/15/2000	working on using oxy in more acute settings, he says that he tried it in a bad sprain and it worked well, follow up
PLPMDL0800000001	Mayfield Village	OH	44143	8/15/2000	Uses Oxy when pts have failed NSAIDS. Is involved in a study he says with Purdue for another long acting agent. Doesn't use Oxy first line opioid. Try to get him to do this. Use Caldwell to compare to short acting. See if he will start pts on Oxy and skip Darvocet, T3, ...
PLPMDL0800000001	Warrensville Hts	OH	44122	8/15/2000	oxy call
PLPMDL0800000001	Cleveland	OH	44109	8/15/2000	
PLPMDL0800000001	Cleveland	OH	44102	8/15/2000	will not stock 160 w/o script
PLPMDL0800000001	Akron	OH	44303	8/15/2000	Coupon patient information
PLPMDL0800000001	Akron	OH	44302	8/15/2000	Invited Loren to the Summa pain symposium
PLPMDL0800000001	Akron	OH	44302	8/15/2000	Let Julie know that we are sending the check for \$250. for the Tangier thing.
PLPMDL0800000001	Akron	OH	44308	8/15/2000	Invited John Lepto and staff to Akron City Hospitals Pain Speaker program. They have P&T committee on that day no one is available to come. He thinks we should do a study to have indications for children. They have all strengths now. 10,20,40,80,160. Dr.Vetter is using it as well as the burn unit.
PLPMDL0800000001	Akron	OH	44308	8/15/2000	Checked in with all of the departments.
PLPMDL0800000001	Akron	OH	44309	8/15/2000	Chris will call me and tell me how many cards she has used. The little boy in the electrical accident is not doing well.
PLPMDL0800000001	Gates Mills	OH	44040	8/15/2000	Hasn't started anyone. Still concerned about the cost. Said he will put someone on Oxy this week. I know he's concerned about cost but what else is it about Oxy that makes him not want to use it?
PLPMDL0800000001	Akron	OH	44302	8/15/2000	Find out if they have an office at the Crystal Clinic or the wellness center. Scheduled inservice.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/15/2000	went over marcus and tried to show how long acting meds are better then the combos.he.talked about this study being for chronic and how he is using most of his vic for the shrot term
PLPMDL0800000001	Akron	OH	44302	8/15/2000	Find out if they have an office at the Crystal Clinic or the wellness center. Scheduled inservice.
PLPMDL0800000001	Akron	OH	44302	8/15/2000	Joe was busy, have a lunch coming up in the next two weeks.
PLPMDL0800000001	Cleveland	OH	44195	8/15/2000	will set up time for disc- says getting good recent success- 1st Rx confirms good use!
PLPMDL0800000001	Akron	OH	44308	8/15/2000	Bonnie is his right hand girl. She said she will ask Dr. Weiner if he wants to do an inservice/Lunch. She will call me.
PLPMDL0800000001	Cleveland	OH	44106	8/15/2000	Leaves it up to the res. most of the time- is very comf. w/oxy as choice- will use down titr. w/oxy also
PLPMDL0800000001	Cleveland	OH	44106	8/15/2000	DUR- BT STRAT AND DOSING ISSUES- why using dura? he sees as simple- where?
PLPMDL0800000001	Mayfield	OH	44143	8/15/2000	OA pts get short acting agents and if he needs toswitch he uses Duragesic. Discussed adv of Oxy over Duragesic. He still thinks that changing the patch every 3 days is easy. Was impressed with the black box warning and specific indications. Keep working on starting with Oxy early and titrating. Once pt is tolerating it they can stay. Use Roth study to show lack of tolerance and quality of life. Does Durgesic have any studies to show him? Try PSP cards for pt starts.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2000	Discussed delivery of short v long agents. Thinks of Oxy for CA and Chronic pain. Didn't realize the potency of Oxy was equivalent to that of short actings. thought they were stronger. Showed him Roth and how well OA pts do. He said he had a pt who had ulcerative disease and peally needs something. Said he would try 1-2 10 mg q12h. Briefly mentioned Uni. Says he doesn't use theo. Follow up OA pt and bring Caldwell. Who else does he have that would benefit from Oxy?
PLPMDL0800000001	Akron	OH	44303	8/15/2000	Took him lunch, he loved it. Chronic pain reprint, osteoarthritis, and Duragesic brochure.
PLPMDL0800000001	Garfield Hts.	OH	44125	8/15/2000	talked about dosing and titration.having a next step,he has concerns about writing pain meds and wants to find a comfortable middle.write too much and the dea is there and write too little and the patients are going to get in the picture.talked about having more assurances with oxy because of the abuse savarings and how it can match pain need better than short acting combo's
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2000	Uses Oxy as first choice long acting but really could start earlier. Says he lets patients take many breakthrough a day before he titrates. Has tried to get OxyFast at the hospital and they filled it w intensol. Need to talk to pharmacy about getting OxyFast. Be sure to bring him list of availability of Oxy 160mg and see if he will use PSP cards to titrate patients.
PLPMDL0800000001	Cleveland	OH	44195	8/15/2000	4/26/00-oxy update-dosing/titr.- says gets to LA most often.- uses always 12qh. tries to only use for 2-3 wks and wants to switch to prn to get better idea of the amount of pain and not to mask underlying pain- got to think about going 1-2 10q12 to titr and down titr. w/o switching- thinking about it. Says has no problem getting it but from Pain mgmt trying to switch off oxy.- he switches back 7/24- is new chelf- one of 4- 8/15- still thinking to switch for down titr- give PCS to stay with? is gettingt over as much as poss- he says- specify pt types
PLPMDL0800000001	Mayfield Village	OH	44143	8/15/2000	Quick reminder. He looked at me and said 1-2 10mg q12h. Said he hasn't had the right case this week. Still believes it works well for neuropathic pain. Keep working on post-op he's not convinced.
PLPMDL0800000001	Beachwood	OH	44122	8/15/2000	hernia man, he says he wrote some oxy and it caused nasea, he said he only doses 10mg q12, he said he would try it again. follow up
PLPMDL0800000001	Beachwood	OH	44122	8/15/2000	doctor is now writing oxy post op he is using 10mg q12, he says it is very sedating, told him that would wear off after the 1st day or so, follow up
PLPMDL0800000001	Cleveland	OH	44106	8/15/2000	6/16/00 oxy update-dosing/titr.- new radonc dir- oleary says he desnt use BT doses- not optimal Says More open to BT- using 20-40q12
PLPMDL0800000001	Cleveland	OH	44103	8/16/2000	8/16 left the PI after disc. the less abuse area- need to f/u monday on how much simpler than SAs and fewer pt hassles
PLPMDL0800000001	Cleveland	OH	44195	8/16/2000	9/99 BC Met Dr. Frost briefly. Gave him a copy of the Ginsberg paper. he seemed interested in this conversion. He asked if he can get Oxycontin at the clinic. I told him yes. He asked about cost. We figured 3X more than MS Contin in the hospital equianalgesically. He didn't seem to mind this. 10/99 BC aw Dr. at Spine Center lunch. He asked for more conversion charts and said they could use some on MS3, which is the rehab floor. Will try to set up an in-service with the floor nurses on Oxycontin. 6/00 DIR OF OUTPT DPT OF PHYS MED AND REHABS/10- great comments at failed back symp- why use 7 drugs when you can get it down to 2- keep them on what ever it takes to get them thru the rehab- dont try to wean off during rehab and give them an excuse to not participate. fewer pills builds in less abuse and eventual weaning off- mentioned oxy several times- no nsoids or asp post op- no good. 2NDary disabl. factors, ADL, dont let residents-others mess w/pain meds- get their bodies moving- start recovery process" 7/21- sponsored monthly GR- apprec.- says oxy is his favorite drug- to group- will f/u on ways to help- stop by- will do another GR- find out why still SA- where does he use it vs. Oxy- also why some MSC? 8/00-SAYS SA IN NONPERSIST. SITUATIONS ONLY- MAY START SOME ON SA TO GET DOSE RANGE-GET TO THINK ABOUT STARTING W/OXY ALL THE TIME
PLPMDL0800000001	Barberton	OH	44203	8/16/2000	says habit is still vicodin. nausea a concern with oxy went over del lsytem
PLPMDL0800000001	Cleveland	OH	44195	8/16/2000	8/16- Will speak at nurse-spin prog- apprec that we will be sponsors- didnt get med dept resp on opis and antidep- fixed it in today
PLPMDL0800000001	Barberton	OH	44203	8/16/2000	says habit is still vicodin. nausea a concern with oxy went over del lsytem
PLPMDL0800000001	Cleveland	OH	44106	8/16/2000	BT STRAT AND DOSING- will he titr as nec? dont think so
PLPMDL0800000001	Beachwood	OH	44122	8/16/2000	doctor has slowed down amount of oxy he is writing, need to find out why, he was on vac, he says that he is still using it. follow up
PLPMDL0800000001	Cleveland	OH	44105	8/16/2000	doctor has started writing oxy on a weekly basis according to weekly rx, she says that it seems to work smoother than percoct. follow up
PLPMDL0800000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chior in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PLPMDL0800000001	Cleveland	OH	44127	8/16/2000	quick hit, doctor is wrtning mor oxy since last talk
PLPMDL0800000001	Warrensville Hts	OH	44122	8/16/2000	write oxy even 80mg for cancer pts, quick hit set appt.
PLPMDL0800000001	Beachwood	OH	44122	8/16/2000	doctor is writing oxy again post op, he says he has not heard alot of flack at hillcrest from pharmacy. he is using 10 and 20, take it slow with him but cont to see him
PLPMDL0800000001	Cleveland	OH	44195	8/16/2000	DUR- BT STRAT AND DOSING ISSUES
PLPMDL0800000001	Akron	OH	44308	8/16/2000	cancer less side effects than morphine.
PLPMDL0800000001	Akron	OH	44308	8/16/2000	cancer, less side effects than morphine.
PLPMDL0800000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chior in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PLPMDL0800000001	Cleveland	OH	44119	8/16/2000	Will do second in a series of in-services on pain assessment. Will show the Pamela Bennet video Did second of 4 in-services. This was on pain assessment.
PLPMDL0800000001	Cleveland	OH	44119	8/16/2000	Will do second in a series of in services. This one will be on pain assessment. Will show the Pamela Bennet video.
PLPMDL0800000001	Parma	OH	44134	8/16/2000	Met with Debbie. We discussed 2 pts. who were in pain. One was on Oxycontin, and one was not. We discussed possible options.
PLPMDL0800000001	Middleburg Hts.	OH	44130	8/16/2000	pain education day.big display
PLPMDL0800000001	Solon	OH	44139	8/16/2000	talked about using in the shorter term.safety and less opioid used.just need to get him in a good havit
PLPMDL0800000001	Akron	OH	44302	8/16/2000	post-op after plastic surgery.

PPLPMDL0080000001	Cleveland	OH	44195	8/16/2000	8/16 gave slide info for his oct prog-pleased we will spons nurse spine prog 10/6
PPLPMDL0080000001	Cleveland	OH	44195	8/16/2000	BT STRAT AND DOSING ISSUES
PPLPMDL0080000001	Barberton	OH	44203	8/16/2000	says habit is still vicodin. nausea a concern with oxy went over del lsystem
PPLPMDL0080000001	Lakewood	OH	44107	8/16/2000	finalized setting up Dr. Irrick to speak on Sept 20 with Dr. Reibel at the Med Grand Rounds
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chiro in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PPLPMDL0080000001	Garfield Heights	OH	44125	8/16/2000	inservice on chiro to surg nurses not in diebold yet donna needs me to work on that;also did insr on oxy for fyi
PPLPMDL0080000001	Cleveland	OH	44120	8/16/2000	stock 80 but not 160, followup
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/16/2000	set up appt
PPLPMDL0080000001	Cleveland	OH	44122	8/16/2000	will stock 160 with letter from zaidi
PPLPMDL0080000001	Mayfield Village	OH	44143	8/16/2000	Follow-up with Kathy to see what happened when Jan from Western Reserve came to see them. Followed up with Kathy. She said that things are in the works, however, she was not told or shown much. She said she was told that Hilmed will be made an integral part of the formulary process. Kathy gave me AWP price for Oramporph SR 15mg (.87/tab), MS Contin 15mg (.95/tab) and Oxycontin 10mg \$1.21/tab. Will give this information to Dr. Thomas at Western reserve after vacation.
PPLPMDL0080000001	Barberton	OH	44203	8/16/2000	says habit is still vicodin. nausea a concern with oxy went over del lsystem
PPLPMDL0080000001	Akron	OH	44311	8/16/2000	rebates, patient education forms.
PPLPMDL0080000001	Cleveland	OH	44106	8/16/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL0080000001	Akron	OH	44308	8/16/2000	Cancer, faster onset and fewer side effects.
PPLPMDL0080000001	Akron	OH	44308	8/16/2000	rebates, patient education forms.
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chiro in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chiro in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/16/2000	will talk to pharm to get chiro in diebold;need to insre pharmacy on chiro using in oby on carts;quick hit on oxy
PPLPMDL0080000001	Beachwood	OH	44122	8/16/2000	saw doctor in office, only here one day a week, using oxy for cancer pts, has also used oxy somewhat in poswt op, asked for business post op. rob needs to follow up bc he does surgeries at UH
PPLPMDL0080000001	Cleveland	OH	44106	8/16/2000	DUR- BT STRAT AND DOSING ISSUES-SAYS NOT USING DURA- OXY STILL THE SAME IN BREAST PTS- WHAT ABOUT OTHER AREAS?
PPLPMDL0080000001	Barberton	OH	44203	8/16/2000	says habit is still vicodin. nausea a concern with oxy went over del lsystem
PPLPMDL0080000001	Akron	OH	44311	8/16/2000	Time principles. Osteoarthritis, safer alternative no worries of organ damage.
PPLPMDL0080000001	Tallmadge	OH	44278	8/16/2000	Osteoarthritis, safer alternative no worries of organ damage.
PPLPMDL0080000001	Akron	OH	44307	8/16/2000	Cancer and non-malignant pain. patch titration and half life.
PPLPMDL0080000001	Cleveland	OH	44122	8/16/2000	doctor is only using 10.s talked about titration and taking pts to higher doses, he says he does not like to go to high he refers to pain mgmt. follow up
PPLPMDL0080000001	Cleveland	OH	44113	8/17/2000	using chiro for reg mostly dr seitz pts other surg dont like to spend the time to have pats on reg need to wrk on perse to use instead of ropi
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PPLPMDL0080000001	Cleveland	OH	44113	8/17/2000	bagels in or lounge discussed marcus paper on oxy vis short acting;and quick insrer on chiro not using that much still limithing to regionalj ans set up inser with sue in pacu she may add to pyxis
PPLPMDL0080000001	Cleveland	OH	44195	8/17/2000	lunch inservice with res on oxy went over markus paper and product brochure;has not used chiro
PPLPMDL0080000001	Cleveland	OH	44113	8/17/2000	using chiro for reg mostly dr seitz pts other surg dont like to spend the time to have pats on reg need to wrk on perse to use instead of ropi
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PPLPMDL0080000001	Mayfield Hts	OH	44124	8/17/2000	pin him down on what would he do if a patient presented in pain already tried an nsaid on and what would he do and then ask him to try oxy on that pat;sees all smirof pats so only mentioned one pelvic pain pat using with dr allen was on 40mg oxy and too high side effects now on vicodin es wht duragisic;also mentioned nurse on vicoprofen from oakwood.where do you see it helping more of your patients where would you position it.
PPLPMDL0080000001	Cleveland	OH	44195	8/17/2000	lunch inserv with new fellows some using q8h wnt over dosing & titration;inter in using chiro for spinal
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PPLPMDL0080000001	Warrensville Hts	OH	44122	8/18/2000	doctor is still writing oxy consistntley, he says that oxy is his top choice, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/18/2000	saw doctor for 1st time in a long time, he has several pts who he could put on 160mg. he said that he had a pt that he sees at euclid pain center, called and got the pts pharmacy in painsville, barb will be stocking 160 there. follow up
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Akron	OH	44319	8/18/2000	using for severe chronic pain after short acting opioids are no longer controlling the pain, she will not use for acute pain, does not fell it is appropriate.
PPLPMDL0080000001	Cleveland	OH	44195	8/18/2000	STILL USING LOWER DOSES- SAYS DOESNT NEED HIGHER- AND THAT HARDLY EVER NEEDS ANYTHING ELSE TO SWITCH TO- WHEN IS HE BRINGING OXY ON?
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Parma	OH	44129	8/18/2000	he has not used the psp cards but he has no good reason except for habit.talked about using theoph in low ejection fraction patients and he said that is not a problem and the main thing is the drug interactions and toxic levels.talked about using in lower levels and how even at worse case scenario, in would still be in therapeutic ranges
PPLPMDL0080000001	Cleveland	OH	44106	8/18/2000	GIVE A PCS TO USE 160MG- GET HIM TO REMEMBER
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	using oxy in belly cases darv for biopsys aggredd could use in hernias pushed chiro for local inf
PPLPMDL0080000001	Beachwood	OH	44122	8/18/2000	saw in office, will be moving to hillcrest within the next 2 months, he is writing the most oxy in this office, says he really likes how pts get smoother delivery than percoet. follow up
PPLPMDL0080000001	Westlake	OH	44145	8/18/2000	QUICK HIT THROUGH THE WINDOW HE DIDN'T NEED ANY SAMPLES OF UNIPHYL I ASKED HIM IF HE HAS PUT ANY NEW PATIENTNS ON OXY SINCE OUR LAST LUNCH AND HE SAID YES AND HE ADMITTED THAT OXY IS A GREAT DRUG AND WILL USE MORE AND MORE AS HE GETS MORE USED TO IT
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	using oxy in belly cases darv for biopsys aggredd could use in hernias pushed chiro for local inf
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Cleveland	OH	44104	8/18/2000	lunch, he is writing oxy for ca nad for chronic pain, selling him on using oxy instead of short acting. follow up
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	using oxy in belly cases darv for biopsys aggredd could use in hernias pushed chiro for local inf
PPLPMDL0080000001	Cleveland	OH	44195	8/18/2000	8/18- SEEMED SURPRISED THAT DAVIS AND LEGR HAVE USED OXY RECENTLY- HE WASNT AWARE OF- THINKS THAT THE PC DEPT IS @ 1/2 OUTPT- TOLD TO USE OXY THERE MORE OFTEN
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Akron	OH	44305	8/18/2000	tried to schedule lunch, said i am trying to schedule an inservice with the pharmacy. 160 mg.
PPLPMDL0080000001	Akron	OH	44305	8/18/2000	tried to schedule lunch, said i am trying to schedule an inservice with the pharmacy. 160 mg.
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Cleveland Hts.	OH	44118	8/18/2000	Discusses Oxycontin and its potential inclusion into the formulary at Kaiser. Did lunch for the nursing staff.
PPLPMDL0080000001	Cleveland	OH	44122	8/18/2000	quick hiot in sample closet, still using only oxy post op
PPLPMDL0080000001	Cleveland	OH	44127	8/18/2000	is writing oxy post op, he says that he likes oxy and wanted to know how audrey was, he is writing 10s and 20s. follow up
PPLPMDL0080000001	Lakewood	OH	44107	8/18/2000	he said he uses a lot of Vicodin but is familiar with Oxycontin but didn't understand how it works and why it is a better choice over Vicodin specially for chronic
PPLPMDL0080000001	Akron	OH	44305	8/18/2000	Rebate & coupon patient information pads. Informed of OXY 160mg.
PPLPMDL0080000001	Cleveland	OH	44195	8/18/2000	Still seems to feel little need for oxy- says pc issue- but will use some pct- not big on 1st rx
PPLPMDL0080000001	Akron	OH	44305	8/18/2000	tried to schedule lunch, said i am trying to schedule an inservice with the pharmacy. 160 mg.
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	using oxy in belly cases darv for biopsys aggredd could use in hernias pushed chiro for local inf
PPLPMDL0080000001	Cleveland Hts.	OH	44118	8/18/2000	Discussed Drs. request for Oxycontin formulary inclusion. Dr. discussed this with Bill Franklin, one of the oncology pharmacists. He seems to agree that it should be included on the formulary. Dr. said there is less GI upset than with morphine. She wants the drug on formulary.
PPLPMDL0080000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob;dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/18/2000	zaidi will use 160
PPLPMDL0080000001	Beachwood	OH	44122	8/18/2000	are stocking 160
PPLPMDL0080000001	Beachwood	OH	44122	8/18/2000	zaidi has several pts that come here
PPLPMDL0080000001	Akron	OH	44305	8/18/2000	Discussed possible inservice.

PLPMDL0800000001	Cleveland	OH	44195	8/18/2000	8/18 Gave me his study on hydrom- going to be online w/Supportive care and Cancer in 2 wks- Says its the first ever review article on hydrom. Has same accum. metab as morph. but he says not an issue unless kidney failure.
PLPMDL0800000001	Akron	OH	44305	8/18/2000	Would like to have pcs card avail w/legr and loretta- to know its available-
PLPMDL0800000001	Beachwood	OH	44122	8/18/2000	tried to schedule lunch, said I am trying to schedule an inservice with the pharmacy. 160 mg.
	Westlake	OH	44145	8/18/2000	quick hit, he is using more oxy, according to him and the numbers, he is writing higher doses instead of switching over to ms or dura
PLPMDL0800000001					lunch- he said he has been treating some chronic pain with OxyContin but admitted to using more Vicodin. I asked why he said he is used to it and he gets a lot of acute pain in his office as well. Went over why Oxycontin is a great choice for acute too
PLPMDL0800000001	Cleveland	OH	44111	8/18/2000	lunch in dept chiro just got appr on formulary using in ob/dont hav any stability tests that support chiro to be stored in bag for more than 24hrs;went over oxy for dr hofstra woh is filling in for choi
PLPMDL0800000001	Euclid	OH	44132	8/18/2000	Using Oxy for cancer pts. Says families get too upset if he uses for nonmalignant. showed him Roth data and aske about ptsd who would be candidates. He admits he has some. Tried to get him to commit to using Oxy but he said he would try it and decide. Try PSP card to get him to trial. He left before I had a chance to get to the card. stop back and add that part.
PLPMDL0800000001	Euclid	OH	44132	8/18/2000	Discussed Oxy compared to short actings. Discussed that it can be used right when opioids begin. He said he had someone this afternoon to try it in and wanted dosing information. Normally uses short actings and occasionally gors to Duragesic. I think he doesn't use long acting because he's just not sure what to do. follow up to see if he used Oxy and go to Roth for OA.
PLPMDL0800000001	Shaker Hts	OH	44122	8/18/2000	doctor is now writing more oxy, he says that he has pts with low back pain and they are doing well on oxy, keep working on getting short acting pts
PLPMDL0800000001	Uniontown	OH	44685	8/18/2000	talked about a lady patient she put on 10mg q12h for back pain and just pushed her up to 20mg q12h. Did see a percoct script on counter so she is still using short acting or it could be dr lohmeyer, need to find when using short acting stll.
PLPMDL0800000001	Cleveland	OH	44106	8/18/2000	SAYS DID USE LAST WEEK- BACK PAIN - MA LE 50S- STARTED AT 10Q- ENCOURAGE TO TITR AS NECC- WILL F/U THIS WEEK
PLPMDL0800000001	Cleveland	OH	44127	8/18/2000	doctor write 10mg and 20mg for her oa pts and also her low back pts, she says that it is working well and her pts seem to,like only taking pills every 12 hrs. follow up
PLPMDL0800000001	Cleveland	OH	44132	8/18/2000	Had surgery on his achilles tendon. Couldnt convince him he wanted to take Oxy and not Percocet. Has 2 pts on high doses of Oxy and he thinks they will both be on 80mg q12h soon. Let him know about 160 and where it's available. Pt signed up for assistance program has gotten her meds and is doing much better. They said she has a much better outlook now that her pain is under control. We discussed how many pts do better when they get proper pain control. The office thinks that they do pretty good pain mgmt. Next time find out how these pts are doing. Use PSP cards to get pt titrations.
PLPMDL0800000001	Parma	OH	44129	8/18/2000	tried to let him about titration and how to keep patient on oxy
PLPMDL0800000001	Garfield Hts	OH	44125	8/18/2000	taked about ad on val's with oxy and uni.oa patients and using after ns aids and with copd after the inhalers.he is hesitant to use in the elderly.feels they are compromised and oxy would push over hte edge. talked about using lower doses nad how qol issues would be improved
PLPMDL0800000001	Tallmadge	OH	44278	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Tallmadge	OH	44278	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Akron	OH	44319	8/18/2000	has taken over alot of chronic vicodin and percoct patients. He is starting patients on oxycontin either the 10mg tab or 20mg tabs q12h. Said alot of pain patients present with lower back discomfort. Concern with abuse of opioids, he has his own pain contract. uniphyi is being used for COPD when the inhalers are not working seervent.
PLPMDL0800000001	Tallmadge	OH	44278	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Tallmadge	OH	44278	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Tallmadge	OH	44278	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Akron	OH	44305	8/18/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	followed up to Friday, he says he had a pt today that he put on 160, follow up to the pt he is seeing at euclid
PLPMDL0800000001	Cleveland	OH	44195	8/21/2000	6/19/00- very nice- from fla- using for big gun- spine not for any routine- pct main use- not opposed to try- aware of incr. opi req. for incr. pain- progression etc. 8/21- need to break away from reserving it for big gun. find out what she regulary would dose and convert
PLPMDL0800000001	Akron	OH	44333	8/21/2000	How many darvocet or ultram do you allow them to take before move them to pain management?(vicodin) His patients are only taking a couple of darvocet a day and if need something stronger then he will go to ultram.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	doctor has used both psp cards, gave her 2 more, follow up
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	in er, quiox oxy hit
PLPMDL0800000001	Cleveland	OH	44106	8/21/2000	-SA and morph- equiani- still no 160 tab- left new titr guide
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Akron	OH	44333	8/21/2000	follow up on surgery cases. Still has not used, he is only considering for more severe cases where he uses vicodin. He has a total knee on tuesday and he said he will use. He will not use for knee scopes. Need to find out what is the hang up.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Copley	OH	44321	8/21/2000	using after an initial script of vicodin or codeine, if call back after 7-10 days then he will write oxycontin because he views patients as shubacute or beinconsent chronic pain.
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	saw in er, he says that he is writing les oxy now, he says it is bc he has not thoght much about it, reminded him all the points of oxy, follow up
PLPMDL0800000001	Cleveland	OH	44113	8/21/2000	in office, nice guy. he says that he needs to be constantly reminded to use oxy post op. says that he would write it. follow up
PLPMDL0800000001	Akron	OH	44321	8/21/2000	has three or four patients on oxycontin. Vicodin is being used for acute pain, which is 2 weeks. If patients come in on vicodin then he keeps them on for short term. If beyond two weeks themn will consider going to oxycontin. More severe chronic pain, not acute pain. uniphyi is last resort for patients, no new patients on unl. senokot-s asked what age can give, mentioned pediatric senokot.
PLPMDL0800000001	Cleveland	OH	44128	8/21/2000	he is getting a little touchy about oxy and duragesic wars.sais they have several things that poke holes in oxy but he can not state any documentation.tlaked about constipation and mu receptors and cost.he said that they cite the higher doses when they quote prices.may need to focus on his percoct patients
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	went over diff of oxy vs durag thinks it works well in elderly who dont like to take pills.chiro will go to formulr in sept
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/21/2000	met briefly.found out he will see reps if schedule permits between 11:30 and 12:00
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	went over diff of oxy vs durag thinks it works well in elderly who dont like to take pills.chiro will go to formulr in sept
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	finalize program
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	kundtz and cory
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	verified stocking of 160
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	bagels with audrey
PLPMDL0800000001	Akron	OH	44333	8/21/2000	senokot-s recommendations.
PLPMDL0800000001	Fairlawn	OH	44333	8/21/2000	senokot-s reabte stickers
PLPMDL0800000001	Akron	OH	44333	8/21/2000	surgical area
PLPMDL0800000001	Gates Mills	OH	44040	8/21/2000	Hasn't used PSP cards yet discussed dose specific pts. Follow up soon
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Stow	OH	44224	8/21/2000	she needs reminded about oxy and where to use.she likes the approach i take with specific patients and disease states because it helps her understand where to use.add on benefit with uni
PLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Cleveland	OH	44111	8/21/2000	using oxy more now, he says that he is writing oxy for his pts with chronic pain, talked to him about the safety of oxy vs percoct, follow up
PLPMDL0800000001	Akron	OH	44333	8/21/2000	using oxycontin only and he said he is not using vicodin anymore, not using it for trigger finger of carpal tunnel, which he said he give darvocet.
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Beachwood	OH	44122	8/21/2000	lunch inser on chiro pat will order and replace ropi;will use up what's in drawers;went over adv with dept vs bupi and ropi ;went over oxy vs short actings krantz just put one pat in hosp who broke 6 ribs on it from pca
PLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2000	wetn over oxy vs shortacting using in hernia's and abdominal;not on post pardom floor anymore was not aware oxy is still in hosp;went over adv of chiro
PLPMDL0800000001	Cleveland	OH	44106	8/21/2000	Potency issues vs SA and morph- equiani- gave APS book-
PLPMDL0800000001	Beachwood	OH	44122	8/21/2000	lunch, doctor says that he doses oxy as high as needed, says he uses duragesic only when pt can not swallow or when they can not tolerate oral meds, follow up on this.
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	saw doctor for 1st time in a while, he is not writing alot of oxy, says that dr mackel writes it for his knee, he is still using alot of short actings like lorcet. follow up
PLPMDL0800000001	Cleveland	OH	44106	8/21/2000	7/24- when goes SE- uses oxy, but still very large Vic-why not oxy- where using each, diff? 8/21- says phone in issue is pain- but agreed others usually do for- think its patty that reserves in and doesnt like calling in vs vico
PLPMDL0800000001	Warrensville Hts	OH	44122	8/21/2000	went over diff of oxy vs durag thinks it works well in elderly who dont like to take pills.chiro will go to formulr in sept
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/21/2000	he is slowing down and trying to find someone to buy practice.may want to change from core he did talk about a couple of patients that have been trying to scam him for oxy but sometimes he did get it confused with lorcet.talked about using oxy for his normal patients even the elderly population and low dose combinations with ns aids and other meds.
PLPMDL0800000001	Lyndhurst	OH	44124	8/21/2000	Uses lots of Percocet. Said he would switch some of these pts to Oxy. Went over Roth for OA Next call follow up any switches what dose? PSP cards for specific pts.
PLPMDL0800000001	Akron	OH	44333	8/21/2000	Gave him the Roth reprint, he is not using oxycontin routinely for OA, he is using vicodin first.

PPLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	Roths got 160mg in and he is going to give it to pt. Brought him the pain mgmt tape to go over principles of pain mgmt and further drive home the lack of ceiling effect with Oxy. Went over titration guide and reiterated that the dose is what works for the pt. Follow up on this pt and then talk about breakthrough dosing. Previously pt was on 80mg with 2 Percocet q4h breakthrough.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2000	Current practice is going strong and he will consider titration for specific cases. He said he would start with shoulders. Follow up to see how its working.
	Stow	OH	44224	8/21/2000	he is moving more towards using oxy for the shorter term, he is getting good results and starting to use in his back and other acute settings. has identified one patient for uni add on and it was asthma and she is doing well. whe will be in next week for follow up but she has not appeared in the er or called because she is out of breath. need to find if he is leaving oxy instead of titrating
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44333	8/21/2000	he said he is using the 20mg tab, telling them to take 1-2 20mg tabs q8-12h post op. he said he just wrote oxycontin for a procedure that tucks the cheek skin.
PPLPMDL0800000001	Akron	OH	44333	8/21/2000	oxycontin vs vicodin patient? oxycontin patient is more severe pain patients and also more chronic patients that are in more pain than unusual. Vicodin is for minor cases like trigger finger or carpal tunnel. Slight potency issue and flexibility for patients to take on prn basis and may not need alot of medication. Using 10mg and 20mg tabs q12h. two cases, one was pin removal from wrist, 20mg q12h.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44307	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44333	8/21/2000	procedure that involves the ligament the connects the wrist and ulnar bone and said going to use 20mg q12h with oxyir for breakthrough.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Cleveland	OH	44103	8/21/2000	8/21- FRUIT TRAY AND OATMEAL RAISIN COOKIES! Always talks over the place- hard to follow exactly what whe has done- has recently switched 2 pts to oxy from pct- going well so far. Had one pt in the hosp that was put on oxy that she felt didnt need it - by a res- 40q12- first said switched to pct then changed and said on nothing- post op pt. Showed PI abuse quote and APS ATC recomm. Keep working to convince her that oxy is easier and should switch more pts. Said switching did uncover a pt that had naus/dizzy on 10mg q12 oxy and felt like this meant maybe this pt didnt need to be on opis anymore- turned around as advantage- next focus on # of pills and oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	she is not using any oxy for her backs but there is no reason other than her not remembering. talked about one patient, elderly with shoulder pain from vertebra in her neck. she called to have patient come back and get an oxy rx 10 - 20 mg q12. talked about the add on benefit of uni in her copd patients and talked about the limitations of the inhalers. evans and cortisol reduction in the budesonide doubled patients.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he wanted samples and said he wrote 2 scripts of Uniphyl today
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44310	8/21/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. 300 IOCUST St. Adolescent and children ortho.
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/22/2000	went over duragesic pi and pitfalls admits alot of his pats are taking every 48hrs told him 2-3 times as exp as oxy; also showed kadian delivery syst then oxy; agreed oxy is best; waiting for chiro to go on formulary
PPLPMDL0800000001	Bedford	OH	44146	8/22/2000	lunch inserv with ans dept not officially on formulary will order and will go to formulary beg of sept; promoted oxy to ans but dont do post op pai
PPLPMDL0800000001	Bedford	OH	44146	8/22/2000	lunch inserv with ans dept not officially on formulary will order and will go to formulary beg of sept; promoted oxy to ans but dont do post op pai
PPLPMDL0800000001	Bedford	OH	44146	8/22/2000	lunch inserv with ans dept not officially on formulary will order and will go to formulary beg of sept; promoted oxy to ans but dont do post op pai
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he said he has become a big writer on Uniphyl and is writing more OxyContin.
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he said he is using OxyIR for some acute and is getting good results. We talked about how convenient it is not to have to worry about acetaminaphen toxicity.
PPLPMDL0800000001	Bedford	OH	44146	8/22/2000	lunch inserv with ans dept not officially on formulary will order and will go to formulary beg of sept; promoted oxy to ans but dont do post op pai
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/22/2000	talked about some disease states that he can use oxy instead of sending pat's out to get.
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2000	-couldnt get to say exactly when he uses- always? certain surg types? Tried to get to lunch but not enough time
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he said he has really stepped up his usage of Uniphyl since hardly noone else is sampling
PPLPMDL0800000001	Cleveland	OH	44111	8/22/2000	hardly using oxy cause he doesnt rember; went over chiro uses bupri in 10ccs will ask for chiro
PPLPMDL0800000001	Garfield Heights	OH	44125	8/22/2000	inset on obgyn floor to nurses on pain mgmt and chirocaine very inter in oxy says i need to get in touch with dr faranacci use perc alot and dont get good pain mgmt
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/22/2000	talked about the 160mg tab strength. focused on his everyday patients and some of the disease states that he is treating.
PPLPMDL0800000001	Garfield Hts.	OH	44125	8/22/2000	using chiro on ob will be stocked in diebold this afternoon and donna will post sign so it will get used more; quick hit on oxy
PPLPMDL0800000001	Cleveland	OH	44195	8/22/2000	he says has been using more on shoulder/hip surg- has worked w/ lonnotti and he does use alot of oxy
PPLPMDL0800000001	Cleveland	OH	44113	8/22/2000	saw in hallway outside of surgery lounge, he says that he only uses 40mg strength and not the 80 bc they write it tid, follow up
PPLPMDL0800000001	Shaker Hts	OH	44122	8/22/2000	lunch, went well, discussed marcus reprint and doctor was impressed he says that he likes the idea of having an exact area to use long actings and short actings, discussed pts and got business
PPLPMDL0800000001	Cleveland	OH	44113	8/22/2000	got to see him, talked ABOUT MARCUS REPRINT AND USE OF SHORT ACTING meds and the issue of tolerance, he says that he is still writing quite a bit of short actings, closed him and got commitment
PPLPMDL0800000001	Garfield Hts	OH	44125	8/22/2000	quick hit on oxy and made him aware of chiro in diebold; also spoke with pharm and got chiro in diebold in or at main hosp
PPLPMDL0800000001	Middleburg Hts.	OH	44130	8/22/2000	se are his major concern. grogginess is what he sees the most. asked about sedation when he uses vicodin. need to show pi book and se with vicoprofen and correlate to vicodin
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2000	DUR- Seems like dilau is the main use- seems th think he he needs for cancer- doesnt see oxy for severe- uses some dura- need stay with strat.
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	they said they get a little bit of OxyContin from a lot of different docs but not a ton from any one doc
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	Met with Dr. Reibel and Janice and finalized Dr. Irick's program
PPLPMDL0800000001	Garfield Heights	OH	44125	8/22/2000	inset on obgyn floor to nurses on pain mgmt and chirocaine very inter in oxy says i need to get in touch with dr faranacci use perc alot and dont get good pain mgmt
PPLPMDL0800000001	Garfield Hts.	OH	44125	8/22/2000	using chiro on ob will be stocked in diebold this afternoon and donna will post sign so it will get used more; quick hit on oxy
PPLPMDL0800000001	Garfield Hts	OH	44125	8/22/2000	quick hit on oxy and made him aware of chiro in diebold; also spoke with pharm and got chiro in diebold in or at main hosp
PPLPMDL0800000001	Bedford	OH	44146	8/22/2000	lunch inserv with ans dept not officially on formulary will order and will go to formulary beg of sept; promoted oxy to ans but dont do post op pai
PPLPMDL0800000001	Cleveland	OH	44113	8/22/2000	says that kepler and kim use the most oxy
PPLPMDL0800000001	Cleveland	OH	44111	8/22/2000	set up breakfast
PPLPMDL0800000001	Cleveland	OH	44111	8/22/2000	still trying to get stocking of 160
PPLPMDL0800000001	Akron	OH	44310	8/22/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0800000001	Akron	OH	44310	8/22/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0800000001	Parma	OH	44129	8/22/2000	he feels that med should be used for only a short period of time. abuse and addiction are skewed for him. went over definitions and what it really means to be a pain patients. he does not want to be a pain manager but i tried to explain about his specialty and what type of patients he is treating. used oxy for a patient that was in the office today. follow up to see efficacy
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	she said she sees the advantages of OxyContin for chronic pain but a Vicodin or Percocet PRN will work quite well for acute pain
PPLPMDL0800000001	Westlake	OH	44145	8/22/2000	he questioned Uniphyl interrupting sleep patterns. i said it does not infect it is the only theophylline that that is indicated for evening dosing. It should improve lung function and therefore help the person sleep
PPLPMDL0800000001	Westlake	OH	44145	8/22/2000	quick hit through the window, he said he put a new patient on Uniphyl this morning 400mg q d. and he walked away
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	lunch He said he uses Duragesic for some Rheumatoid patients who have some type of bone cancer as well. He said he considers OxyContin right after Celabrex. He wanted more Uniphyl samples
PPLPMDL0800000001	Cleveland	OH	44130	8/22/2000	has tried on a couple of patients but did not have any specific complaint of feedback
PPLPMDL0800000001	Garfield Heights	OH	44125	8/22/2000	inset on obgyn floor to nurses on pain mgmt and chirocaine very inter in oxy says i need to get in touch with dr faranacci use perc alot and dont get good pain mgmt
PPLPMDL0800000001	Cleveland	OH	44105	8/22/2000	saw a t clinic, says that he is using more oxy, talked about marcus reprint and discussed pain protocol and oxy, follow up
PPLPMDL0800000001	Middleburg He	OH	44130	8/22/2000	using alot of vicoprofen. likes to call it in.
PPLPMDL0800000001	Cleveland	OH	44111	8/22/2000	saw thru window in office, mentioned oxy and post op use. follow up
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he said he is starting to use more Uniphyl and he is really getting good results with Oxycontin for chronic pain
PPLPMDL0800000001	Cleveland	OH	44115	8/22/2000	talked to doctor quickly about ginsberg study, he said that he has looked at it and is using more oxy, quick hit. follow up soon
PPLPMDL0800000001	Garfield Hts.	OH	44125	8/22/2000	using chiro on ob will be stocked in diebold this afternoon and donna will post sign so it will get used more; quick hit on oxy
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2000	he asked about long term use of OxyContin. o we talked about the Roth study to show no tolerance and safe to use long term. He was interested because he said he sees a lot of osteo. He can't find his patient starters.
PPLPMDL0800000001	Uniontown	OH	44685	8/22/2000	Dr Rich everyone uses vicodin, what do i need to show you that can replace vicodin with oxycontin? talked about low back pain, acute pain and the use of oxycontin, mentioned more severe acute pain for oxycontin. Asked him about vicoprofen and he mentioned using for acute back pain when first came out. He is using vicodin or vicoprofen first then if come back or call back will consider oxycontin. he does not want see the patient back
PPLPMDL0800000001					thinks it is a pain and chronic pain patients,
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2000	Try to get right after NSAIDS- has used card he says on back pain pt- will fill me in next time
PPLPMDL0800000001	Rocky River	OH	44116	8/22/2000	went over titration principles and how to dose breakthrough
PPLPMDL0800000001	Akron	OH	44314	8/22/2000	Ease of titration with oxycontin vs short acting opioids. CREST patient is on 120mg q12h and oxyfast for breakthrough, patient was chewing up 80mg. 6 weeks is considered acute pain from medical schol and the mind set. constant pain vs intermittent for oxycontin vs vicodin.
PPLPMDL0800000001	Akron	OH	44310	8/22/2000	The two office ladies said a pushy guy from abbott came in and that he may be doing more harm than good. (Jason) They said he is in Tuesday(PM) & Thursday (AM). oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Akron	OH	44303	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.



PPLPMDL0080000001	Cleveland	OH	44111	8/22/2000	at office, he says that he writes high doses of oxy and does not worry about side effects, he just did total hip and used oxy 60mg q12
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cleveland	OH	44106	8/22/2000	Try to get past 20q12- right after NSAIDS
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	Not in, get his hours. Also see if he can come to the speaker program.oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44302	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44302	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cleveland	OH	44195	8/22/2000	Try to get past 20-30q12 if neces- very conserv. but is coming along
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cleveland	OH	44195	8/22/2000	Try to get past 20q12- says still starting most all for post pca- find out where not
PPLPMDL0080000001	Akron	OH	44302	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44302	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44310	8/22/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23- left 160 card-told about 160- said will switch pt on 120 tid-
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL0080000001	Barberton	OH	44203	8/23/2000	vicodin is first line for basic procedures, the perceived intermittent pain vs constant pain. Constant pain is more severe pain vs intermittent pain which is less painful situations. Oxycontin is for constant pain and vicodin for the perceived intermittent pain. Did say that everyone of their patients are in pain.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	12/99 BC Dr. sat and discussed Oxycontin with me for an hour. We discussed formulary issues with the V.A. and how to request Oxycontin even though it is not on formulary. I told Dr. Eicher to start with the patients who are renally impaired and tell the pharmacy that they need Oxycontin as morphine will cause problems. We discussed differences in side effects between MS Contin and Oxycontin and why Oxycodone was a better drug.Will follow-up with him at next lunch to see if he has used any and what problems he may have had in getting it. 8/23- not much to say - seems to not try to use very much- not confident in differences and going against formul. - would agree to renally impaired pts
PPLPMDL0080000001	Strongsville	OH	44136	8/23/2000	he has had several patients that have not done well on oxy by the patients admission.had a good discussion about pain management in general.he feels that if the patients stay on the medicine for any significant length of time that they are an abuser.went over the definitions and tried to get him to realize that pain is whatever the patient says it is and as long as function is a guide, it is ok to treat.
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Lakewood	OH	44107	8/23/2000	he said he does use Oxy Contin but admitted to using much more Vicodin because that is what he is used to writing and comfortable with. He said he will try to remember it more often
PPLPMDL0080000001	Lakewood	OH	44107	8/23/2000	had big discussion with Dr. DeSward talking about the pro s of OxyContin. Dr. Hritz was feeding on it and asked why OxyContin. Went over delivery and compared the strength of Oxy to Vicodin
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Cleveland	OH	44111	8/23/2000	in hallway, long term care use of oxy and uniphyl. talked oxy and his office pt. follow up
PPLPMDL0080000001	Brookpark	OH	44142	8/23/2000	with the opening of swgh radiation- may want to give a call or two more and reevaluate
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2000	8/23- wants list of speakers to choose from for hem/onc recommend. For Levettown- a tues in MCH 2000. Is going to do IMGR for res this fall- wants 180 each of APS, Myths, Use of opis books- Told @ 160 said had never gone that high- seemed squeemish- f/u by asking her how high on morph/dilaud/dura-"give me an examp of a mod-high dose of ..." Agrees that you can do it w/oxy- it is single entit- only side effect limits- but not truly sure that is how she would slot oxy- Dan her NC- says they always get to long acting as goal- but he was squeem. @ 160 also- f/u w/ same comparison questions and other comp. w/ morph- renal/ SE/ etc.
PPLPMDL0080000001	Cleveland	OH	44104	8/23/2000	quick hit, i think he is getting tired of hearing about oxy, laid low, he does use alot of vicodin, says gets less call backs with vicodin than oxy
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	oncology in-service went over dosing, side effects, advantages over short acting and the patch, how to do breakthrough
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	oncology second in-service went over dosing, side effects, conversions a nd benefits of OxyContin
PPLPMDL0080000001	Cleveland	OH	44111	8/23/2000	in er, talked about using oxy in shoulder strain case, is using vicodin more, says if pain is not that severe will use vicodin, if severe will use oxy, follow up
PPLPMDL0080000001	Cleveland	OH	441143236	8/23/2000	8/23- will be more permanent in this office- doing workm comp- was not famil w/oxy- or many opis- pretty much stopped at nsaid- seemed on board w/oxy start story- gave PCS card to help get started
PPLPMDL0080000001	Cleveland	OH	44113	8/23/2000	good conversation with doctor, he is using oxy but he only goes up to 40mg tid, has low back pt who he feels is too active, will see pt in 4 weeks and if pain is still intense will increase to 80mg bid. follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23- is a pain fellow? for FP?- something along those lines- Got CDROM from Kale and other pt ed. f/u with him on all stuff- gave APS book- seemed pretty into info- but not too much exper. w/oxy- find out what he has used and where he should be using oxy
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23 went thru marcus points and where to use oxy- gave PCS- seemed very apprec. and ready to go- f/u on specif. pt.
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	went over dosing and comparing vs. Vicodin and Percocet
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	Ceu program, bill wagley
PPLPMDL0080000001	Cleveland	OH	44113	8/23/2000	at lunch, did not want to talk, he said he is now using more oxy post op, had colonoscopy today and go to demorol pca then to oxy
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Akron	OH	44313	8/23/2000	talked about opioids and constipation and countered duragesic with its claim that because it does not go in the belly that there is not as much constipation.left a couple of psp and made a lunch date to follow up with the cards.adamant about using oxy for chronic only and not in the post op or short term setting.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23- says would titr as neces- no one that high now- ask what others? morph? dil?- when does oxy- come into play
PPLPMDL0080000001	Cleveland	OH	44104	8/23/2000	in hallway, doctor has not used psp cards, says all his pts now have insurance, waiting to use cards in non insurance pt
PPLPMDL0080000001	Lakewood	OH	44107	8/23/2000	lunch- he said he was on his way to a surgery at Fairview for a knee and he promised to use OxyContin
PPLPMDL0080000001	Parma	OH	44129	8/23/2000	trying ot get him to dose oxy down.alot of his stuff he gives darv and tryin to get him to write the 10mg tab.he does not feel that he writes alot of vic and having trouble identifying those cases and getting converted
PPLPMDL0080000001	Parma	OH	44129	8/23/2000	talked about marcus and how longer acting is more beneficial than combo's.need to follow up and give a couple more psp cards
PPLPMDL0080000001	Cleveland	OH	44104	8/23/2000	doctor is using no oxy, talked about short acting and asked for business
PPLPMDL0080000001	Parma	OH	44134	8/23/2000	trying to identify new patients that could benefit from theoph but forget to ask about his generic and other bid's.used marcus to show that it is better to give long acting than the short acting combo's
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23 very quiet and hard to get going on convers-. is using some dura and 4x as much SA- vico-/pct- why ? who?
PPLPMDL0080000001	Akron	OH	44310	8/23/2000	using a ton of vicodin, says calling in is an important feature we can't beat. closed on starting on oxy to get past the most difficult pain period post op and if refill is needed, go ahead and use vic. said would consider. jerk
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	8/23- doing alot of research now- with gerson- gene therapy- says not much clinical- going to be at metro next month- says no current pt on oxy- just comes to VA on wed.
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	quick hit on the onc. floor. He said he was visiting a CA patient that he put on OxyContin
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	went over titration principles and gave Senokot rebates
PPLPMDL0080000001	Akron	OH	44308	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. Bill Wagley Program.
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2000	has had 2 cases of abuse with oxy in the last month, still agrees oxy is safer than vicodin. chirocaine doing well has completely replaced maracaine
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2000	titr as neces- using 20-30-q12 almost always- w/10s
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Westlake	OH	44145	8/23/2000	he said he usually goes up to 80mg q12h for his difficult procedures. he asked about breakthrough and how to dose it . He said he will definitely begin using it. He said he will utilize OxyFast as well .
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Barberton	OH	44203	8/23/2000	vicodin and percocet are his two first line drugs. Take these drugs for a couple of weeks and take on prn basis. Taken constant pain vs intermittent pain and perceives most patients when initiate opioid therapy need on as need basis, if gets severe enough that it is constant pain then will use oxycontin. Also the more severe surgical cases will get 1-2 20mg tabs q12h.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2000	<b>has had 2 cases of abuse with oxy in the last month, still agrees oxy is safer than vicodin. chirocaine doing well has completely replaced maracaine</b>
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2000	has had 2 cases of abuse with oxy in the last month, still agrees oxy is safer than vicodin. chirocaine doing well has completely replaced maracaine
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PPLPMDL0080000001	Lakewood	OH	44107	8/23/2000	he said his patients like takin something every 4 or 6 hours because thats what they perceive to be effective. So he agreed to write Motrin every 6 to go along with OxyContin. Went over dosing. 1-3 q12h for hand surgery
PPLPMDL0080000001	Lakewood	OH	44107	8/23/2000	very quick hit, he was on his way out. He asked about if it truly lasts 12 hours.

PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Akron	OH	44304	8/23/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2000	has had 2 cases of abuse with oxy in the last month, still agrees oxy is safer than vicodin. chirocaine doing well has completely replaced maracaine
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/24/2000	she is an intensivist and she seems to work for dr. beg.she travels around with him to parma and st v.s.she writes pain meds for post op and other sig procedures.usually saving oxy for more severe.
PPLPMDL0080000001	Cleveland	OH	44113	8/24/2000	quick oxy hit in office, says he has not used it yet, has surgery next monday. follow up
PPLPMDL0080000001	Middleburg Heights	OH	44130	8/24/2000	went over marcus to show that there are benefits to using oxy over the combos.clock watching .he has used his psp cards
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	says will support oxy at the p and t comm. for standing ordrs. has been using a few patients a week, so far happy with pain management. oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Cleveland	OH	44195	8/24/2000	8/24- he wants senokot-s and the pt journals on regul. basis
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	talked thru wndow, doctor is writing oxy for low back and cancer, follow up
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	Around the clock therapy, assymetric dosing, multiple tablets.
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	talked more uni than oxy, has copd pt who is telling him she is waking up often, said would use uni, oxy and chronic pain. follow up
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	Around the clock therapy, assymetric dosing, multiple tablets.
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	- bt strategy- told him about setting up nurse in serv to better support his surgeries
PPLPMDL0080000001	Barberton	OH	44203	8/24/2000	the patient that is taking multiple 80mg tabs for sickle cell that is on medicaid is going to be switched to 160mg tabs.
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	in office, says since last lunch he has used oxy a couple of times, he just used it wed for total knee, told him that He should be using it all the time, said he will. follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	conversion doses and use of BT review
PPLPMDL0080000001	Middleburg Hts	OH	44130	8/24/2000	trying to find out about his perc use and he says that he hates to use and when he has to uses more darv esp in the elderly
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	says that oxy is first choice, still uses short acting meds for what he calls acute pain, asked his time frame and he said less than 6 months, marcus reprint. follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	- has used some - but not the cards yet- told to give back if not going to be useful to him-
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	Around the clock therapy, assymetric dosing, multiple tablets.
PPLPMDL0080000001	Akron	OH	44319	8/24/2000	chronic pain, after that are starting to overuse short acting and then will put the patients on oxycontin. Put a patient on oxycontin that has been taking too many vicodin, for musculoskeletal pain.
PPLPMDL0080000001	Akron	OH	44322	8/24/2000	senokot-s recommendations.
PPLPMDL0080000001	Akron	OH	44333	8/24/2000	use of uniphyl, for COPD after severent then atrovent then uniphyl. two patienn starter kits for uniphyl
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	gyn surgery andpost section, oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Middleburg Hts	OH	44130	8/24/2000	trying to approach him in a different way getting technical just pushes him away and he says i am using it man what more do you want.so i ask for his help and describe a disease state and counter vicodin
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	at surgery lounge, says that audrey had been trying to get him to use oxy, said he used it a couple times and it did not cut the pain, asked dose and found out he was not dosing high enough, talked about dose and asked for rechallenge. follow up
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	not using uni either- not in fashion- using the leuks and accol- go thru evans next and get use of oxy card!
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	oxy for post op, start an hour before d/c pump
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	Around the clock therapy, assymetric dosing, multiple tablets.
PPLPMDL0080000001	Akron	OH	44319	8/24/2000	acute pain she would use is for older lady's that have compression fractures, constant pain. Chronic pain after short acting opioids is the other area she is using oxycontin, talked about titration and 160mg tabs. Short acting opioids on prn basis. A patient of hers that was referred to neurosurgeon adn the patient was on a bigger dose, stopped abruptly and has withdrawl, so make sure talk about explain to the patient about oxycontin.
PPLPMDL0080000001	Akron	OH	44319	8/24/2000	mentioned a new patient that has musculoskeletal pain and neuropathic pain has has titrated from 20mg q12h to 30mg q12h taking a 20mg tab and 10mg tablet. Four patients are on oxycontin, one has postherpetic neuralgia. Constant pain vs intermittent pain and use of oxycontin for acute constant pain. uniphyl, a couple of patients on theo.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/24/2000	he is using oxy almost exclusively but not sure in what quantities.about the only other med he talks about using is darvacet and he really likes that for the short term and beginning stages.need to get specific and get him to talk about titrating a patient
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/24/2000	finally got in,he is familiar with msc and uses demoral for most post op cases.talked about using oxy for the post op patient he uses 100mg demerol q4.converted to 30mg oxy q12. 2-3 of the 10mg q12.went over first pass effect and why oxy is better for the ca patient than ms.se and invasiveness.need to do a better job at titration and getting him to start with oxy.
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	doctor has been writing oxy for chronic low back and also has a couple cancer pts that he follows, talked about titration and specific pt, will see next week. follow up
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. Bill Wagley Speaker Program.
PPLPMDL0080000001	Akron	OH	44309	8/24/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. Bill Wagley CEU Program.
PPLPMDL0080000001	Cleveland	OH	44195	8/24/2000	- bt strategy and q12 - discouraged q8 and switching too early- typ. dose? and what next?
PPLPMDL0080000001	Barberton	OH	44203	8/24/2000	talked about him taking 20mg tabs q12h for his broken ribs. Use of 20mg q12h is for hernia cases, or if can not tolerate.
PPLPMDL0080000001	Barberton	OH	44203	8/24/2000	talked about a patient that was taking multiple 80mg tabs q12h and going to put on 160mg tabs. I gave her 4 more psp cards and discussed titrsting patients to 80mg and 160mg tabs.
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	8/24- Went to geriat. prg.- at Watermark- said good- Titr and BT issues- 160- has had on pt on that dose- gave pcs for switch to 160. Gave PAP too- wants APS books for fellows- For BT she does 10-15% of q24- vs. our rec 1/4 - 1/3 of q12 which equates to 12.5-16.5% of q24. She works w/BMcgyver at VA who strongly disagrees saying take 1/4 -1/3 of q4 equiv- EX- 60q12- getting 20per q4- 1/4 of 20=5mg Beths method works out to 4-5 % of q24. Beths concern is snowing pt- resp dose- and losing confidence of pt and family- Thinking if they did 4-6 BT in that first day- they would double their daily dose! Theresa hasnt used much high dose oxy but agreed no reason not to- agreed that usually tolerated better that morph as did Beth.
PPLPMDL0080000001	Cleveland	OH	44106	8/24/2000	8/25- said has used once since we brought up last week- called b.fleming same day and justified based on current q3 sched.- no follow up yet but no negative calls used 20q12.-get more spefics and new pts- says just habit.
PPLPMDL0080000001	Cleveland	OH	44111	8/24/2000	GREW UP IN FAIRVIEW- GOES TO GAMES ALOT HIS FRIENDS DAD IS LANDSCAPER AND GETS ALOT OF FREEBIES- ASKED TO 9/5 .
PPLPMDL0080000001	Akron	OH	44304	8/24/2000	used oxy in am in a urology case, only uses 10 to 20mg q12. follow up
PPLPMDL0080000001	Cleveland	OH	44195	8/25/2000	Basically everyone on the 4th floor at 75 Arch St. uses vicodin and percocet. He is open to new information. Talk about the OxyIR-vs- price of percocet and vicodin. oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0080000001	Cleveland	OH	44195	8/25/2000	8/25- Told @ ionnotti mtg- says hes old school and doesnt realize it would be easier on the pt. Agreed easier on everyone and better sleep, control , same thing, etc. Wasnt aware of less abuse liab. seemed to make strong point. Looking for more pts to use on. Says most drs dont care what is used. Going to be dr for HS football game in Columbus. Has Girf. not sure if she is one - has major engagement ring in the waiting- 20grand-
PPLPMDL0080000001	Solon	OH	44139	8/25/2000	she does not seem that busy.conversions from combos and how to write in multiples
PPLPMDL0080000001	Cleveland	OH	44195	8/25/2000	8/25 said did use card on foot surg last week- pt doing very well- will use for similar situations- when? 2 more next week
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	been using more tylox lately, sold on oxycodone already pushed 12qh thing. stressed better pain managemetn on the floor post op, nursing time reduced , better quality of sleep
PPLPMDL0080000001	Akron	OH	44333	8/25/2000	oxycontin is being used chronic pain, vicodin is being used for acute pain and the patch is also being used for chronic and cancer pain. Has oxycontin niched after vicodin.
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	at tumor conference, talked about speaking event in december, also discussed the fairview pain team, he and dr breelli are putting together protocol for cancer arm of treatment protocol, said oxy will be there
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	USING OXY IN BIGGER CASES DISCUSSED USING FOR HERNIAS WILL CONSIDER;WIL USE CHIRO IF AVAIL IN OR
PPLPMDL0080000001	Parma	OH	44129	8/25/2000	need to do some different stuff in here.he agrees with oxy and seems to like it but he reverts to old habits.
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	USING OXY IN BIGGER CASES DISCUSSED USING FOR HERNIAS WILL CONSIDER;WIL USE CHIRO IF AVAIL IN OR
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	USING OXY IN BIGGER CASES DISCUSSED USING FOR HERNIAS WILL CONSIDER;WIL USE CHIRO IF AVAIL IN OR
PPLPMDL0080000001	Cleveland	OH	44113	8/25/2000	saw in office window he is writing quite abit of oxy, he says that he doses 20 and 40mg, follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	8/25- seems on board with current rationale for Uni- Specif. brought up night time sympt as place he thinks of it. went thru martin, kersten, evans- said he was aware of all of them- and that w/kersten- no longer acceptable to w/d meds in clinical trials and too short of time frame to determine direct impact, but agreed that there was defin. signif. Says biggest obstac. is generalist miss use of the newer meds- flashy - more likely to incr those or add them on then uniph/theo. Also when they use uni- sees fare amount using int 2-3 x/day! and dont explain proten. SE to them- reflux- etc. says uni makes sense chronother- Get more spec- when add, dosing, reflux vs. others- Emphasis on pt getting full dose vs inhalers-sent samples- Michelle is his nurse- she just got 75.00 ticket- no left turn- kid her about it- He also wants ATS guidelines for 10 fellows and list of speakers - he will submit them. From Peru
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	8/25- Seems into research- maybe some confer. support- told him about spine support thus far- Need to change his outlook- will use SAs only- (Although Jim Ciccone told me he is a big user of Oxy?) Would only use opi for short per of time 10-14 days and anymore- would refer to pm- and hopes that his res do the same, unless they have particular interest in chronic pain as a specialty. Went thru oxy post pca and gave ginsburg- seemed to not be ready to change- same potency/ sleep etc.- mild response. W/Will take time- Petty thought he is just old time attitude- why not- same but actually easier on everyone?- From Univ of Penn- Phill, PA
PPLPMDL0080000001	Berea	OH	44017	8/25/2000	need to spend more time here he could be more productive.talked about sign oxy for more disease states than just chronic non malignant.roth paper to show ok in the elderly
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/25/2000	tried to identify patients with bridge from uni as add on when naida are not enough or when more function is needed
PPLPMDL0080000001	Cleveland	OH	44195	8/25/2000	-doesnt seem to famil with- said set up something w/ sec gloria next week
PPLPMDL0080000001	Solon	OH	44139	8/25/2000	gave him a couple of psp cards and talked about type of patients that could use oxy in place of combo's.went over conversions
PPLPMDL0080000001	Cleveland	OH	44113	8/25/2000	doctor has not been using that much oxy, he said though that he had a pt who was maxed out on percocet and still had pain, he switched them to oxy and they are doing well, talked about starting oxy earlier. follow up
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	been using more tylox lately, sold on oxycodone already pushed 12qh thing. stressed better pain managemetn on the floor post op, nursing time reduced , better quality of sleep
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	doctor is still pushing vicodin on me, talked about marcus reprint and tolerance issues, it did not seem to make that much of an impact cont to chip away at him
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	USING OXY IN BIGGER CASES DISCUSSED USING FOR HERNIAS WILL CONSIDER;WIL USE CHIRO IF AVAIL IN OR
PPLPMDL0080000001	Lakewood	OH	44107	8/25/2000	WILL USE SAMPLES OF CHIRO FOLLW UP AND FIND OUT RESULTS;QUIC HIT ON OXY



PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	talked conversion with shawn and eric
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	stock 80
PPLPMDL0080000001	Cleveland	OH	44113	8/25/2000	set up breakfast
PPLPMDL0080000001	Barberton	OH	44203	8/25/2000	160mg in the store and compared to the patch.
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	been using more tylox lately, sold on oxycodone already pushed 12qh thing. stressed better pain managemetn on the floor post op, nursing time reduced , better quality of sleep
PPLPMDL0080000001	Barberton	OH	44203	8/25/2000	Dr Payne and the ER.
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	been using more tylox lately, sold on oxycodone already pushed 12qh thing. stressed better pain managemetn on the floor post op, nursing time reduced , better quality of sleep
PPLPMDL0080000001	Westlake	OH	44145	8/25/2000	try another approach . She was very agreeable but i still don't trust that she will start using it though she said she will
PPLPMDL0080000001	Lakewood	OH	44107	8/25/2000	WILL USE SAMPLES OF CHIRO FOLLOW UP AND FIND OUT RESULTS;QUIC HIT ON OXY
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	lunch, he is being a big pain in the ass, says that he switched another pt back to oxy from duragesic bc pt preferred oxy, talked about this and he still said that he likes to use alot of different meds, also said that he is using more kadian. follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	coming off service - very touchy and tired- should be more talkative next week- says 2 current pts on oxy
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	is leaving - sont know if permanent-
PPLPMDL0080000001	Cleveland	OH	44115	8/25/2000	has used all of the psp cards and said he would use more, using 10mg instead of 20mg to help with flexibility, follow up
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	says is still using duragesic, easier to initaite and monitor. gave a couple pei cards to try converting
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	pt assist forms for doctor, oxy call, said it was for cancer pt. follow up
PPLPMDL0080000001	Cleveland	OH	44113	8/25/2000	doctor says he is writing oxy for chronic pain, he is doing mainly sports med, talked about using oxy for more acute like strained back said he would, follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	Acute vs chronic- sooner use of oxy
PPLPMDL0080000001	Cleveland	OH	44106	8/25/2000	- not doing as much pain treatm now in IM told her i need her help to educate the others and get them comfortable!
PPLPMDL0080000001	Akron	OH	44310	8/25/2000	been using more tylox lately, sold on oxycodone already pushed 12qh thing. stressed better pain managemetn on the floor post op, nursing time reduced , better quality of sleep
PPLPMDL0080000001	Lakewood	OH	44107	8/25/2000	WILL USE SAMPLES OF CHIRO FOLLOW UP AND FIND OUT RESULTS;QUIC HIT ON OXY
PPLPMDL0080000001	Berea	OH	44017	8/25/2000	working on the start with sooner campaign.treating his most difficult patients with chronic disease.talked about the roth paper and how even in some non traditional disease states pain meds can help
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	WILL BE PUTTING CHIRO ON CARTS;HAS USED OXY IN SPINAL HEADACHES
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	WILL BE PUTTING CHIRO ON CARTS;HAS USED OXY IN SPINAL HEADACHES
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	WILL BE PUTTING CHIRO ON CARTS;HAS USED OXY IN SPINAL HEADACHES
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PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	WILL BE PUTTING CHIRO ON CARTS;HAS USED OXY IN SPINAL HEADACHES
PPLPMDL0080000001	Akron	OH	44203	8/25/2000	Dr Payne, had a patient that has been on vicodin and is in for low back pain, put on 20mg q12h.
PPLPMDL0080000001	Akron	OH	44203	8/25/2000	Dr Payne, had a patient that has been on vicodin and is in for low back pain, put on 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	WILL BE PUTTING CHIRO ON CARTS;HAS USED OXY IN SPINAL HEADACHES
PPLPMDL0080000001	Cleveland	OH	44111	8/25/2000	at tumor brd. talked about titration up to the next level, highest dose is 40mg tid, talked about pt and asked for titration. follow up
PPLPMDL0080000001	Barberton	OH	44203	8/25/2000	talked about the 160mg tab, he has used the 80mg tab for chronic pain, vicodin is for acute pain. Severe cancer pain patient is on on 80mg q12h.
PPLPMDL0080000001	Akron	OH	44333	8/25/2000	writing 20mg 1-2 tabs q8-12h, an amish guy just had a procedure that removed a melonoma from face and was going to give oxycontin. Asked about the cost, he said he will not give it to a patient that has insurance. Using mor ein place of vicodin. Reaffirmed the difference in potency.
PPLPMDL0080000001	Fairlawn	OH	44333	8/25/2000	foot and ankles specialty, using 20mg tabs 1-2 q12h for more severe cases, ankle fusions.
PPLPMDL0080000001	Westlake	OH	44145	8/25/2000	he said he is giving all his chronics oxycontin 20mg q12h. he said he still doesn't think of Oxy as an acute med but admitted that it makes sense and he will have to try it that way. He said he wanted some Uniphy!
PPLPMDL0080000001	Akron	OH	44333	8/25/2000	asked Dr Cervino if he was using more, and he said yes. Has a couple of patients on 20mg q12h. Still not totally sold on oxycontin, refill always brings up if need a refill. WOULD not give specific patients that using on, but are more severe cases.
PPLPMDL0080000001	Akron	OH	44333	8/25/2000	vicodin is what he is using, concerned with oxycontin lasting 12 hours and also the onset of action.
PPLPMDL0080000001	Akron	OH	44319	8/25/2000	using if not controlled on vicodin and vicodin es, goes to 20mg q12h.
PPLPMDL0080000001	Akron	OH	44308	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44195	8/28/2000	8/28- has used once he says- 4 days post op. says uneventful good outcome. Hasnt used card- says hasnt needed- will save- Not much opp to use but will when he needs- get him to define pain mgmt needs
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Tallmadge	OH	44278	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Independence	OH	44131	8/28/2000	talked about dosing and how to get past the ten mg tablet.used the new dosing charts to get a better fit
PPLPMDL0080000001	Akron	OH	44302	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44106	8/28/2000	8/28 again reiter. success w/getty on tumor serv. hadnt even considered at VA-Convers. and BT- would typ use pct- hadnt thought of for post pca- went thru ginsb- something of new idea for him but interested. Was concerned @ getting pts off and addition- f/u w/pi and consensus stmnt-/withdr. sympt. going to sports for next 2 mnths at VA
PPLPMDL0080000001	Independence	OH	44131	8/28/2000	he says that he has not treated many pain patients lately.sometimes he goes thru these kinds of spells.said that he is not using oxy and duragesic in combination and that he is only using duragesic for patients that can not swallow or tolerate oxy.late in the day is better to see him and get feedback.
PPLPMDL0080000001	Cleveland	OH	44106	8/28/2000	8/28 Hadnt used post pca- but in chronic pain-yes- has seen good results- Went thru conversions- says biggest issues are avail-see if he tries to get at VA- and familiarity- not having to look up- get more specifics on routine use- opi use and then move over to oxy- fewer pills/mgs- abuse issues
PPLPMDL0080000001	Cleveland	OH	44109	8/28/2000	spoke with pharm regarding chiro being added to formulary claims forms have not been filled out need to speak with tabbaa and clarify this
PPLPMDL0080000001	Akron	OH	44302	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44106	8/28/2000	-8/28 GIRLF LIVES IN EUCL- SPENDS ALOT OF TIME UP THERE .bt strategy - said was low back pt- that he switched- still good- going over to joint serv and should be able to use more he says-Gave pull out pen and told him to remember to use it -Price- find out VA cost vs pct/msc- Post pca? hadnt thought of doing- said he will talk to jeremy about it.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44109	8/28/2000	saw doctor in onc clinic, doctor is not a big writer of pain meds, but he is an advocate of oxy, talked about p and t commit and working on formulary
PPLPMDL0080000001	Akron	OH	44304	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44307	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44109	8/28/2000	spoke with pharm regarding chiro being added to formulary claims forms have not been filled out need to speak with tabbaa and clarify this
PPLPMDL0080000001	Mayfield Heights	OH	44124	8/28/2000	follow up on new hospt prodcedures reg reps will start using chiro and oxy still limit
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44111	8/28/2000	stressed 160
PPLPMDL0080000001	Cleveland	OH	44111	8/28/2000	dr treat
PPLPMDL0080000001	Akron	OH	44302	8/28/2000	no pre authorization for 160 mg.
PPLPMDL0080000001	Akron	OH	44307	8/28/2000	no pre authorization for 160 mg.
PPLPMDL0080000001	Cleveland	OH	44106	8/28/2000	8/28 MARRIED- DECENT GOLFER- WENT TO NEC - MAY GO TO GAME. Going to be on joint serv till nov- says will be looking to use more oxy- easier/same dose- went thru Ginsb- dont think he has done much this way-
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	basil/bolus strategy- etc. seemed willing to get approv. at VA
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44111	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	in lounge, says that oxy is now being used in alot of the cases where the pt has multiple traumas, went from therein lounge, says that oxy is now being used in alot of the cases where the pt has multiple traumas, went from
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/28/2000	pat was ordering chiro today and will use on friday for pertiveral block with malgeri's patient
PPLPMDL0080000001	Cleveland	OH	44111	8/28/2000	saw outside surgery lounge, talked oxy and asked for business
PPLPMDL0080000001	Tallmadge	OH	44278	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44307	8/28/2000	Around the clock therapy, assymatetric dosing, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44195	8/28/2000	Potency issues - vs SA- says will use
PPLPMDL0080000001	Cleveland	OH	44111	8/28/2000	doctor is on pain team at fairview, he is an advocate of oxy, he wants to put on pain prtocal oxy after iv pca. is from a trauma background and is used to using oxy and opioids. follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/28/2000	doc in ortho clinic, says that he writes oxy for pts who come in on it, asked if he would switch pt he said not if they were doing fine on normal med, talked about conversion
PPLPMDL0080000001	Richmond Hts	OH	44143	8/28/2000	Still hasn't started anyone. Discussed Roth reprint and OA. He told me about 2 pts who he could use PSP cards for. Next call bring Caldwell and follow up PSP card usage.

PLPMDL0800000001	Cleveland	OH	44111	8/28/2000	doctor says that he has had pts on up to 300mg per day oxycontin, he says that he usually uses 10 and 20mg strength, talked about clinical trials and use of up to 720mg per day. follow up with titration
PLPMDL0800000001	Cleveland	OH	44109	8/28/2000	uni call, left sampples and talked about recent copd pt, also mentioned oxy and q12 dosing for pts waking up in pain
PLPMDL0800000001	Cleveland	OH	44111	8/28/2000	talked about oxy and pain team, also talked about specific oxy pt. she says that one pt that just had a mass removed from colon, the IM doc put the pt on 10mg q12 oxy and gave IM demerol for bt pain, she was disgusted by the lack of knowledge from the doctor. switched pt to 20mg oxy and used oxycodone for bt pain. also said that many docs are usinf oxycontin for bt pain.
PLPMDL0800000001	Cleveland	OH	44109	8/28/2000	met in ortho clic, says that he lets residents write most meds, talked about q12 oxy post op, follow up
PLPMDL0800000001	Akron	OH	44310	8/28/2000	Info for long term/elderly/obese, oxy 160mg. Dosing to comfort, around the clock therapy. Quality of life issue.
PLPMDL0800000001	Middleburg Hts.	OH	44130	8/28/2000	talked about hte 160mg tablet nad the safety,he is using the 10mg tablet up to 5 times q12.he said not to bother him because he is getting comfortable with the dosing and how much to use
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	lunch, doctor is using oxy after he uses percocet, showed him conversion and also talked about starting pts on oxy, showed onset and less peak than percocet. he said he would try it. follow up
PLPMDL0800000001	Cleveland	OH	44112	8/29/2000	Again let him know about the 160mg and where available. He has 2 pts who may be candidates soon. Discussed breakthrough dosing and asked him to stick to Oxy products. Next time bring Kaplan to again reiterate that side effects continue to decrease and check again to see if his pt is ready for the 160.
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	10/99 BC Dr. is an immunologist. He is in the Rheumatology section and deals mainly with HIV patients. He said he is using Oxycontin for those pts. He will not take a lot of time. Next time, find out when he will start on pt. on Oxycontin, and get him to use it sooner if he is not. He is in A-40 on Thursday Afternoon. His nurse is Diane. 8/29 Says to busy right now to get into discuss.- cancelled all rep apmnts- said to meet w/nurse Betsy Sykora 5-7280 because they do use it alot
PLPMDL0800000001	Highland Heights	OH	44143	8/29/2000	RN said he has put many pts on Oxy and she had many questions. Misperception that Oxy was MSC. Explained the potency and delivery. Compared to MSC and she was no longer concerned about the presriptions. Has used mainly for chronic pain and hadn't yet used following PCA. Bring Marcus reprint and look at different types of pts. Find out what the difference between a Vic pt and an Oxy pr is,
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	8/28 was very apprec of journal
PLPMDL0800000001	Westlake	OH	44145	8/29/2000	went over OxyContin vs. Vicodin for emergency medicine. Showed why delivery is better than short acting. Showed conversions with Vicodin and Darvacet.
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	8/28- considering 3 job poss. 1 in indianapolis, 1 in chicago- didnt know @160- said would use- agreed that most dont view oxy as high- she admits that she thinks more of morph for severe- oxy for cleaner first opi- avoid morph renal. She thinks SE the same between the 2. -Except for renal failure. BT- 2 and up. Says she has always used 1:1 to morph and occas. q8 for slight bumps and has never had a problem. -
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	in clinic, doctor sees alot of spine so he writes quite abit of oxy, talked about oxy ir
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	uni and oxy, is not seeing as many pts as he used too, does not write alot of pain meds, talked about oxy, then focused on uni and copd, he is a uni fan. follow up
PLPMDL0800000001	Highland Heights	OH	44143	8/29/2000	Hasn't used Oxy yet. Looked at old dosing chart I gave him and we discussed conversion. He said that when he goes to write Vic today he will use Oxy. Arranged for follow up. Any Tuesday am I can stop in. Next call follow up pt starts. What diagnosis? How did pt do? Go over Ginsburg.
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	in clinic, doctor says he primarily uses oxy in his spine pts, he is slating oxy too high, showed him it is the same as percocet and vicoden, asked him to use it in other patients. he said he would, follow up
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	DUR- BT STRAT AND DOSING ISSUES
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	oxy hit in clinic, uses oxy in spine and serious pain. conversion
PLPMDL0800000001	Cuyahoga Fls	OH	44223	8/29/2000	quick blurb tried to find why he uses vic and not oxy.
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	8/28 I sat in on morning rounds- very interesting- only pain products that came up were morph and durag- by her as second step to stabilize. She also got into somewhat heated talk w/MDavis on his use of remuron- antidepr.- nonformul- she said cant just use non form that cost too much and just have anecd.- theoretical advantages etc- says their busget is blown-
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	8/28-Will call r.reder- does sep. studies from walsh- wants to bring in one of her friends for VNA mtg- every 2 mths- Karen Anderson- MD anderson? in Houst- W/Cleeland group she says. Called Dava to see if on SB-15-20 people hospice directors and staff. MDriscoll says she goes- and its good. Is on APS PC advisory board. Working on new chapter of PC common medicines other than pain control- doesnt know when coming out. gave copy of APS and JCAHO book and really liked.
PLPMDL0800000001	Westlake	OH	44145	8/29/2000	went over OxyContin from a teaching standpoint Went over delivery, efficacy, indications
PLPMDL0800000001	Westlake	OH	44145	8/29/2000	bring bagels and muffins to tumor Conference- went over our 160mg tablet
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	lunch 25 people, 12:00 call mary
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	set up lunch
PLPMDL0800000001	Akron	OH	44310	8/29/2000	Delivered \$5000 check
PLPMDL0800000001	Akron	OH	44307	8/29/2000	Medical Education.
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	doctor is now wrirting more oxy, says that he is putting pts on oxy instead of morphin, working on earlier start for oxy
PLPMDL0800000001	Akron	OH	44304	8/29/2000	Around the clock therapy, assymetric dosing, multiple tablets.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/29/2000	trying to use marcus to show that long acting is better than the short acting.likes the vic because he can call it in.feels that oxy is for more chronic and most of the stuff he treats is short term.
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	DUR- BT STRAT AND DOSING ISSUES- doing fellows pres on chemoprevention w 30th
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	4/99 MD Wrote Oxyfast for pt already. Does a lot of HNS and fast was perfect for this pt.Most of his pts areon 40mg. wOULD go to 60mg then-hasn't had to yet 8/99-BC Dr. said that Oxycontin is his primary drug of choice. He said he starts on T3, then mo
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	Potency issues vs SA -find out when/how he uses - BT strat?
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	8/28 says would titr to effect- comfort w/ going to up but agreed most dont go as high w/oxy. Wasnt aware titr every 1 to 2 days and the new 160- says will use. On consult for sept.
PLPMDL0800000001	Westlake	OH	44145	8/29/2000	he said he has been using some of the higher strengths of Oxycontin with breakthrough
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	lunch, worked on vs percocet. she says that she is using percocet bc of cost, talked about insurance and medicaid
PLPMDL0800000001	Cleveland	OH	44195	8/29/2000	8/28 F/u on his idea of 1/2 day symp- 2x yr. that we could call our own. Have feature speaker- invite CCF comun/affiliat drs. Get list of poten. speakers for PC and Hem/onc. F/U on mtg- fla- 3/8-10 in Miami- Who is going to display? Also looking to begin home-based research- postmark studies -14 counties/1500pts. Also goes to Indep satell.- Very apprec of Journal I
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	8/28- is pregn- 5 mths- says would titr to intensity will use 160 DUR- BT STRAT AND DOSING ISSUES
PLPMDL0800000001	Cleveland	OH	44112	8/29/2000	Discussed advantages of Oxy over short actings. Looked at Roth for OA treatment and discussed appropriate pts. Concerned about tolerance and addiction. Next call see if he has started any OA pts. What Dose? How are they doing? Bring Caldwell to compare directly to Percocet.
PLPMDL0800000001	Westlake	OH	44145	8/29/2000	Tumor Conference- he said he rotates his pain meds when the doses get higher. He wants to see data showing added benefit from titrating.
PLPMDL0800000001	Cleveland	OH	44109	8/29/2000	in clinic, very busy but did talk about doses of oxy and titration
PLPMDL0800000001	Cleveland	OH	44106	8/29/2000	Still using alot he says- 20-30q12 skipping over the SAs for the most part-need to find out where he might still use SAs- and stay with
PLPMDL0800000001	Akron	OH	44302	8/29/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Akron	OH	44302	8/29/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. Chronotherapeutic dosing.
PLPMDL0800000001	Akron	OH	44308	8/29/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue. Metabolism breakdowns of combos and oxycodone.
PLPMDL0800000001	Akron	OH	44307	8/29/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Akron	OH	44307	8/29/2000	oxy 160mg, Dosing to comfort, around the clock therapy, Quality of life issue.
PLPMDL0800000001	Cleveland	OH	44122	8/30/2000	quick call, doctor says that he just wrote script for oxy for chronic back pain pt, talked about vicoden and equal to oxy, less abuse. follow up
PLPMDL0800000001	Akron	OH	44308	8/30/2000	Around the clock therapy, multiple tablet dosing.
PLPMDL0800000001	Akron	OH	44311	8/30/2000	Around the clock therapy, multiple tablet dosing.
PLPMDL0800000001	Cleveland	OH	44109	8/30/2000	ent, he uses primarily t3, asked him how much he said one every 4 hours, told him the equal dose of oxy he was surprised, said to make apkt to follow up
PLPMDL0800000001	Akron	OH	44311	8/30/2000	Around the clock therapy, multiple tablet dosing.
PLPMDL0800000001	Cleveland	OH	44106	8/30/2000	-Marcus review- after nsads- need to go over again- had emergency call- cut short- uni detail next time
PLPMDL0800000001	Cleveland	OH	44109	8/30/2000	in clinic, says he just wrote oxy for follow up to toal knee, says he has heard from pharm to use oxy after vicoden fails, told him not to. follow up
PLPMDL0800000001	Cleveland	OH	44195	8/30/2000	cant do lunches anymore- see if there are other areas to support- says oxy is goal for most all pts- find out where not- and influ over mentari- using as much?
PLPMDL0800000001	Cleveland	OH	44106	8/30/2000	hasnt used yet- reluctant to move to opis- thinks only of cancer uses
PLPMDL0800000001	Cleveland	OH	44195	8/30/2000	- not using- msc or dilau- wont deal w/too much- whats too much?
PLPMDL0800000001	Cleveland	OH	44111	8/30/2000	went thru marcus reprint, was impressed with recommendation, focused on around the clock therapy and oxy, he said most of his pain pts have constant chronic pain. got him to committ to using oxy for chronic pain more than a few days. follow up
PLPMDL0800000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinagenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PLPMDL0800000001	East Cleveland	OH	44112	8/30/2000	Had a pt on Oxy who got very "sick". She said she had to go to the ER. When I asked further she said that was just one pt. She wasn't concerned. Presented Marcus reprint because she was uninteractive whenever I tried to get her to talk about pain mgmt. Did a SOAP presentation. She excused herself in the middle. Next call ask her to tell me about a pt she has on Oxy. She's tough.
PLPMDL0800000001	Cleveland	OH	44112	8/30/2000	Asked me not to send him anymore letters. Was extremely difficult to get to discuss his pain mgmt philosophy. Antagonistic. Resorted to presenting Marcus. Next call ask him to tell me about a pt who is on Oxy or a pt who he thinks would be a good candidate for Oxy.
PLPMDL0800000001	Akron	OH	44311	8/30/2000	Around the clock therapy, multiple tablet dosing.
PLPMDL0800000001	Parma	OH	44134	8/30/2000	Went to the home for my weekly visit. Cheryl said she was dealing with other things from the state. I spoke with Linda. She said we will set up another in-service next week.
PLPMDL0800000001	Cleveland	OH	44109	8/30/2000	set up lunch
PLPMDL0800000001	Akron	OH	44308	8/30/2000	Discussed a possible in-service.
PLPMDL0800000001	Akron	OH	44302	8/30/2000	Multiple tablet dosing, assymetric dosing.
PLPMDL0800000001	Akron	OH	44305	8/30/2000	Inservice on friday
PLPMDL0800000001	Akron	OH	44309	8/30/2000	Around the clock therapy, multiple tablet dosing.

PPLPMDL080000001	Akron	OH	44311	8/30/2000	Patient education/coupon sheets.
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up. Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Cleveland	OH	44140	8/30/2000	he said he is starting to use OxyContin but never really got detailed on it. He said he read about it in a magazine. He wanted to compare it to MS Contin and find out the advantages. Then he wanted to talk about nonmalignant uses of Oxy. He seemed very happy to get the info on it and was writing all the info down that I told him. He is ready to use it for Osteo
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Cleveland	OH	44109	8/30/2000	othro clinic, doctor is doing all kinds of surg, talked about spine cases and use of oxy, showed him that oxy peaks as soon as perc oet just less. follow up
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	Cleveland	OH	44109	8/30/2000	uni call mainly, does some nursing home work, talked copd and also chronic pain and oxy
PPLPMDL080000001	Akron	OH	44302	8/30/2000	Is concerned about prescribing post-op because of the 24 wait. Reports of patients becoming hallucinogenic on only 10mg of Oxycontin when taken before the 24 hr wait is up.
PPLPMDL080000001	E Cleveland	OH	44112	8/30/2000	Marcus reprint to look at intermittetn v constant pain and cognitive effects. Was impressed with the issue of tolerance with short actings. Went over dosing card and left it. Talked about generic theo and advantages of Uni.
PPLPMDL080000001	Cleveland	OH	44195	8/30/2000	Was concerned about cost and insurance coverage. Next call find out if he has started any pts on Oxy. Cover Roth reprint and get him to ID OA pts. Use PSP cards for trial use. Ask again for Uniphyl business.
PPLPMDL080000001	Cleveland	OH	44106	8/30/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Mayfield Hts	OH	44124	8/30/2000	Uses Oxy in a few pts. Discussed Marcus intermittent and continuous pain and its treatment. Still has a problem going directly to Oxy from NSAIDs. Pointed out shortcomings of short acting and guidelines of when to use each. Also discussed cognitive function. Next call use Roth and target OA. See if he used 2 PSP cards he had for the pts he was going to start on OXY. Find out what dose. When he is going to titrate and to what dose?
PPLPMDL080000001	Cleveland	OH	44109	8/30/2000	showed him article on oxy and oa and ra, he said that it is a study we sponsored, told him most studies are that way, he will try follow up
PPLPMDL080000001	Mayfield	OH	44124	8/30/2000	Sees Oxy as too strong unless terminal. Discussed Marcus. She asked for a copy to go over. Asked if she had an OA pt to try Oxy on. She wouldn't be pinned down. Also talked about pts coming in w pulmonary probs. Discussed advantages of Uni and why superior over other theophyllines. Disadvantages of generics. This she was more receptive to and said she would try on next pt who comes in on inhaled steroids and B2 and is having trouble. Follow up how pt did. What dose?
PPLPMDL080000001	Akron	OH	44314	8/30/2000	Crest patient is up to 240mg q12h of oxycontin and going to titrate up to 400mg q12h before adding on the patch. Thinks the patch has a synergistic effect on oxycontin, it is the only one than can be added to oxycontin.
PPLPMDL080000001	Cleveland	OH	44112	8/30/2000	Used Marcus to define intermittent and continuous pain. Also covered tolerance with short actings. Was impressed with cognitive function documentation. Still doesn't have anyone above 40mg q12h. Trying to get him confident in titration. Try PSP cards to get him to ID pts who require higher doses.
PPLPMDL080000001	Cleveland	OH	44132	8/30/2000	Having problems getting approval for Mrs. James. Called and got a second month Rx approved so they have time to get a letter from welfare stating she doesn't have Rx benefits. He believes that pts tolerate Oxy the best of all opioids. Showed him Kaplan. Asked how aggressively he titrates pts. Discussed that he can titrate every 24h if necessary. Reminded him that the 160 is available. Find out what the highest dose he has pt on. What is the breakthrough. Let him know about the price advantage of Oxyfast.
PPLPMDL080000001	Cleveland	OH	44195	8/30/2000	- bt strategy and q12 - discourage q8 and switching too early- not needing much BT he says- will quickly go to q8- apprec the support of the upcoming spine conf
PPLPMDL080000001	Cleveland	OH	441143236	8/30/2000	- bt strategy and q12 - is looking to switch SAs over- thinks he has at least 2 ck in next week
PPLPMDL080000001	Wadsworth	OH	44286	8/30/2000	he has moved from bh.talked about using oxy in the shorter term setting and in place of the combos had some concerns about not driving for 12 hrs and constipation being worse.
PPLPMDL080000001	Akron	OH	44319	8/31/2000	he said he has a 13 or so patients on oxycontin, chronic pain patients. He converts them over from vicodin and the patients love it and want to stay on it. He is viewing pain control and potential addiction. I showed delivery system with less abuse potential. Short term pain is either intermittent or constant. Cost was brought up again and said vicodin is alot cheaper. Acute pain is getting vicodin and then going to oxycontin. He said he is using
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	8/31 Think this is her- Gave her the pen last time- loved it- but broke it and kept the pull out. Gave her new guide- says will keep in bag. Working on getting comf w/ opis- seems to be getting close- q12/ better issues less
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	addict- seemed to be hot buttons- what do you do after nsaids?- conv of q6 and q4s- f/u- maybe a pcs
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Rocky River	OH	44116	8/31/2000	he said he would give me a try anywhere he would normally use Percocet for a while to compare
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	Dr Bartlett is using oxycontin for chronic pain, and patients that hve maxed out on short acting or are starting to take 6-8 vicodin tabs a day. he mentioned choosing vicodin first for cost and patients start out on intermittent basis taking it and not ATC.
PPLPMDL080000001	Akron	OH	44203	8/31/2000	vicodin is still his drug of choice, he has seen abuse with oxycontin, patients that hve duplicated oxycontin scripts. Patients personality tend to want to take medications more often than normal and concerned with writing oxycontin. He said he would use for chronic pain cases and cancer pain.
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	8/31- is still strong advoc. apprec all mater. I left her before- may want mult. things for pres. strong strmts about undertreatm./prn mental/uephoria on SAs- weak opi choices or nsaids where shoudlnt be used- daib/kidn
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	issues- read thru Marcus - 5x 60% info and ATC- get specif on how she uses oxy- BT/ titr- stay with? to effect? and incr. intens?- how high on morph/oxy?
PPLPMDL080000001	Akron	OH	44304	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Cleveland	OH	44109	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	samples of uni, using it in free clinic
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	oxycontin, is thought for more severe chronic pain or cancer pain. Vicodin is being given for short term pain which is usually up to three months. Potency is issue, Cii vs Cii of hydrocodone and oxycodone. Low back and musculoskeletal pain is most common short term pain syndrome.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for iniltration
PPLPMDL080000001	Mogadore	OH	44260	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Lakewood	OH	44107	8/31/2000	very quick hit through the window, he said he is still using OxyContin post op about the same as with Vicoprofen to do his own head to head study
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Akron	OH	44302	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Mogadore	OH	44260	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Cleveland	OH	44109	8/31/2000	in out pt clinic uses little oxy, says that he allows residents to write meds, talked about spine rehab pts and oxy
PPLPMDL080000001	North Royalton	OH	44133	8/31/2000	add on stroy for both oxy and uni.talked about well controlled copd patients and she talked about pat still smoking synergistic effect with low dose and in combination with the inhalers.
PPLPMDL080000001	Olmsted Falls	OH	44138	8/31/2000	lunch he said he is still treating his chronic patients with Oxycontin but keeps forgetting to try it for acute. He promised to try it there instead of Vicodin
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	front iline opi use- still slots after SAs
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for iniltration
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	surgery lounge, asked what he had, total knee will use oxy 40mg
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	addiction of oxycodone being more than hydrocodone vicodin vs oxycontin. Oxycontin is for cancer pain and that is it.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for iniltration
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	talked about Marcus reprint, told him exactly where he should use oxy, talked about less tolerance and short actings, asked him for next pt, he said yes
PPLPMDL080000001	Olmsted Falls	OH	44138	8/31/2000	he was still hung up about cost. I asked for just all his insurance coverage patients. Bring up if he uses Celebrex next time
PPLPMDL080000001	Akron	OH	44302	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Akron	OH	44116	8/31/2000	quick hitn the hallway while check Airalid's samples, he said he uses about the same amount of OxyContin as Duragesic
PPLPMDL080000001	Rocky River	OH	44116	8/31/2000	oxycontin is being placed for chronic pain patients that are not being controlled by short acting opioids.
PPLPMDL080000001	Akron	OH	44319	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Mogadore	OH	44260	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	quick hit in the hallway, he said he still uses Oxycontin for chronic pain. He asked about Audrey then left in a room
PPLPMDL080000001	Westlake	OH	44145	8/31/2000	Multiple tablet dosing, asymmetric dosing.
PPLPMDL080000001	Akron	OH	44302	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for iniltration
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	inserv with surg and pacu on chiro using on blocks and post oper pain for those pats;oxy vs combos
PPLPMDL080000001	Cleveland	OH	44111	8/31/2000	set up gr
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	has on 20mg tabs of oxycontin. Senokot-s recommendations.
PPLPMDL080000001	Akron	OH	44203	8/31/2000	vicodin is still his drug of choice, he has seen abuse with oxycontin, patients that hve duplicated oxycontin scripts. Patients personality tend to want to take medications more often than normal and concerned with writing oxycontin. He said he would use for chronic pain cases and cancer pain.
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	ER Dept and tumor boards.

PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Akron	OH	44308	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	160mg tab and recommending senokot-s.
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing. Once a day dosing.
PPLPMDL080000001	Parma	OH	44129	8/31/2000	patient that he started while i was in office is doing well.trying to get past length of time on meds means addicted.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for inliltration
PPLPMDL080000001	Akron	OH	44302	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Akron	OH	44302	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	8/31 hasnt used card- didnt position as switch/start pt- did today- told to make use of- he says to talk to sybil marsh also- addiction dr. in dept
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for inliltration
PPLPMDL080000001	Cleveland	OH	44109	8/31/2000	writes alot of viconden, he says that he does not write that many pain meds, but he says he will use viconden in his pts that have chronic back and knee problrms, focused on basics of oxy and sp low back pt
PPLPMDL080000001	Cleveland	OH	44109	8/31/2000	set up appt, did talk thru window about his copp pts, he uses some theo, talked about uni, he said too expensive asked about insurance and told him covered
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	says cant come to conf anymore- pt confidentiality- asked her later to confirm wasnt because of marketing efforts of reps- said i'll miss the education -says too bad but drs uncomf. with it -told me ok to checking in with her on occas. thru apptm? using some oxy for metas. BC- where the m/s pain comes into play
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	-seems closer to using- wants to be educated- told him to talk to miacarsen and d.hulisz- gain confid. says will call me when has pt ooport.
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Cleveland	OH	44104	8/31/2000	window, using little oxy talked post op
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44113	8/31/2000	went over dura pi and oxy delivery system;say 6rx's for oxy today and commt to use chiro for inliltration
PPLPMDL080000001	Akron	OH	44304	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Akron	OH	44302	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	Multiple tablet dosing, assymetric dosing.
PPLPMDL080000001					likes the new way to look at pain, constant pain vs intermittent pain even in short term pain. Compared oxycontin to vicodin and showed him that they are equal relative potency and he said he did not know that. A lot of fractures and back pain. Discussed with him and LIZ the PA about arthritic pain, how long taking oxycontin and how often patients had to be titrated. not alot of theo, but he said patients that are on it are doing well.
PPLPMDL080000001					senokot-s for constipation.
PPLPMDL080000001	Cleveland	OH	44111	8/31/2000	nursing home doc of barry's gave oxy message and titration guide, tell barry, talked form
PPLPMDL080000001	Olmstead Falls	OH	44138	8/31/2000	talked about titrating using the TIME principles. he said he doesn't see a lot of high doses. He said he sees some Uniphyl from Venizalos
PPLPMDL080000001	Cleveland	OH	44109	8/31/2000	in hallway, gave her titration guide and told her about oxy in spine pts
PPLPMDL080000001	Cleveland	OH	44106	8/31/2000	- bt strategy and q12 - WILL use oxy but need to find more oppo to do so- still reluct user
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	cancer pain was his first response to where he was thinking about oxycontin, Said does not treat alot of chronic pain more short term pain. Makes patients sign a pain contract if going to treat long term pain. Mentioned a patient throwing out their back or fractures/sprains an ankle he has used vicodin in the past writing 1-2 q4-6h. Constant pain vs intermittent pain even for a short term. Going to write 1-2 10mg tabs q12h in place of vicodin. not using theo, and senokot-s for constipation.
PPLPMDL080000001	North Royalton	OH	44133	8/31/2000	asked him what the difference between an oxy and a duragesic patient was and he said that he has no idea why he uses one over the other.sees some se with both.skin rash could be built up more and likes to use duragesic for those patients that he feels does not know how to take a med or ones that he has a hard time convincing to take meds around the clock.talked about better delivery and how hard is to take an oral med q12
PPLPMDL080000001	Barberton	OH	44203	8/31/2000	talked about oxycontin vs duragesic and why she is adding on the patch. Says seeing a synergistic effect of the patch with oxycontin. Still has not switch sickle cell patient to 160mg q12h.
PPLPMDL080000001	Akron	OH	44310	9/1/2000	He is a target top 5. Call on him every 7-10 days. He is receptive. He is a target top 5. Call on him every 7-10 days. He is receptive.
PPLPMDL080000001	Warrensville Hts	OH	44122	9/1/2000	doctor has now wrting for 160mg tablet at southpoint, talked about others he has several who he will convert
PPLPMDL080000001	Cleveland	OH	44106	9/1/2000	isnt using - find out what service on next- interact w/advocate along the line to get some exper.
PPLPMDL080000001	Cleveland	OH	44109	9/1/2000	saw in outpt clinic, doctor is wrtning oxy only when it is used in house, talked about switching pt who is going to be on med for more than a few days, he said that that made sense
PPLPMDL080000001	Akron	OH	44303	9/1/2000	He is a target top 5. Call on him every 7-10 days. He is receptive.
PPLPMDL080000001	Akron	OH	44310	9/1/2000	He is a target top 5. Call on him every 7-10 days. He is receptive.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160mg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44106	9/1/2000	START WITH- VS PCT V- SEES OXY AS MORE POTENT
PPLPMDL080000001	Akron	OH	44302	9/1/2000	he is a gyn onc but in charge of residents, scheduled lunc for oxy through him and discussed standing orders. suzanne nesbit also is pushing hi m for oxy on standing
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	9/1 put a pt on today- 20mg- nonmalg pain- get more details- went out of her way to tell me. Gave her 5 APS for IM res rotation- will only need 100 for her pres to them in Fall. Gave Dan 2 copies of PAF. and 2 new po/w conv cards- new @ my mtg w/walsh- seemed to want it to go well for me
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	STRAT AND DOSING ISSUES VS SA
PPLPMDL080000001	Akron	OH	44305	9/1/2000	Inservice. Bill Malley gave Bernie a lead to Bruce Costarella, Technical Center Medical Dept. 796-2260. Brian from Acme gave her a name for the Acme stores. They basically fill prescriptions.Inservice. Bill Malley gave Bernie a lead to Bruce Costarella, Technical Center Medical Dept. 796-2260. Brian from Acme gave her a name for the Acme stores. They basically fill prescriptions.
PPLPMDL080000001	Akron	OH	44305	9/1/2000	rebate, patient info sheet with coupon.rebate, patient info sheet with coupon.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44109	9/1/2000	saw in rad onc clinic, nice guy, says he does not write many pain meds, but that he has used oxy if the pt comes to him on it
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44109	9/1/2000	oxy
PPLPMDL080000001	Warrensville Hts	OH	44122	9/1/2000	zaid and 160
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	9/1-says pts on oxy doing well- checked in on pt ed/paf- new 160mg- waiting for response to futher discuss
PPLPMDL080000001	Akron	OH	44333	9/1/2000	oxycontin is being used more for chronic pain patients alot is low back strains. Vicodin is used more for short term when the patient may take a vicodin on prn basis, he is not thinking that patients are taking vidoin atc in the short term uniphyl for asthmatics after steroids.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Cleveland	OH	44111	9/1/2000	was in fast track area, doc is using perco and mainly vico in er, he says that oxy is too much drug, showed him conversions and PI, follow up
PPLPMDL080000001	Akron	OH	44310	9/1/2000	Leaves most of the narcotic prescribing to tereletsky. Not real receptive.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	went over titration using lots of oxy;perc for breakthrough has not tried chiro
PPLPMDL080000001	Cleveland	OH	44104	9/1/2000	in office, says that he hased used oxy in post op but has had side effects, talked about proper dosing and specific pt, he said he wopuld use oxy follow up
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	may use 160nmg tab check with rob and se if stockfed in out pat pharm;been using chiro bt not that concerned with toxi of bupi
PPLPMDL080000001	Akron	OH	44310	9/1/2000	He is a target top 5. Call on him every 7-10 days. He is receptive.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44109	9/1/2000	is writing less oxy, need to make sure she realizes that oxy is not the problem it is the other meds, showed her marcus reprint
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	went over titration using lots of oxy;perc for breakthrough has not tried chiro
PPLPMDL080000001	Akron	OH	44333	9/1/2000	addiction is the biggest concern, volume is dropping, he does not see benefits to opioid use as he thought in the past. starts patients on oxycontin and if not getting better and needs to be titrated, he becomes concerned.
PPLPMDL080000001	Cleveland	OH	44106	9/1/2000	His last ditch effort is with the patch which he thinks is th eleast addicting, but the majority of the time it does not work.
PPLPMDL080000001	Akron	OH	44333	9/1/2000	- bt stratrage and q12 - discourage q8 and switching too early
PPLPMDL080000001	Akron	OH	44195	9/1/2000	oxycontin is being written for chronic pain. Short acting are being used got short term pain on prn basis. 160mg tabs and 80mg, work with titration guide.
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	went over titration using lots of oxy;perc for breakthrough has not tried chiro
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	went over titration using lots of oxy;perc for breakthrough has not tried chiro
PPLPMDL080000001	Cleveland	OH	44195	9/1/2000	went over titration using lots of oxy;perc for breakthrough has not tried chiro
PPLPMDL080000001	Cleveland	OH	44122	9/1/2000	doctor is now wrting oxy every week, he says that he likes to use the 10 mg 1 to 2 every 12 hrs and that it works very well, asked if he still uses short acting meds, he says he does for minor stuff, talked about oxy here
PPLPMDL080000001	Akron	OH	44333	9/1/2000	oxycontin for acute and chronic pain in place of vicodin, he is very conservative. Just put an acute back patient on 10mg q12h.
PPLPMDL080000001	Tallmadge	OH	44278	9/1/2000	12 hour perocet.
PPLPMDL080000001	Cleveland	OH	44106	9/1/2000	- bt strategy and q12 - no more than 2 BT- not sure his comf w/titr- hwo high?
PPLPMDL080000001	Cleveland	OH	44109	9/1/2000	in out pt clinic of rehab, he does alot of the spine rehab, says that they use more short acting than oxy, talked about oxy and back pts, said would dose 20 q12

PLPMDL0800000001	Akron	OH	44203	9/5/2000	Dr Rodgers Mentioned starting to see more lately, said patients are asking for it more, people think that it is less abuse potential, the one PA said that oxycontin is going for \$30 a pill. She is using 20mg q12h, has a neck pain and knee pain patient on the board. Said was going to give 20mg tab to knee pain patient.
PLPMDL0800000001	Solon	OH	44139	9/5/2000	she treats a variety of disease states with a particular interest in alzheimers.dose have a need for oxy but not a big one.may want to drop off lit when in the building
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	doctor write oxy primarily for severe low back and also for some cancer pts he has. talked about using oxy insted of short actings, marcus reprint. follow up
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Cleveland	OH	44106	9/5/2000	Bt and titr- says 2 new pts this week
PLPMDL0800000001	Fairlawn	OH	44333	9/5/2000	caught dr leaving for the morning, using for chronic pain, starts with vicodin then if not being controlled will go to oxycontin.
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	using rx pads doesnt have any pats on high doses of oxy says he will stp in pharmacy to speak to ed carter about chirocaine
PLPMDL0800000001	South Euclid	OH	44121	9/5/2000	Discussed using post-op. next call find out where he is using Oxy. In what dose and frequency. Next call find out what they do at oupt procedure and show him Ginsburg.
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	stopped into lunch, gave him overview of oxycontin
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	gave marcus reprint and set up lunch with dr. neely for ip rehab
PLPMDL0800000001	Cleveland	OH	44195	9/5/2000	PAP
PLPMDL0800000001	Solon	OH	44139	9/5/2000	he is getting more comfortable with identifying patients and his use butstill has some trouble correlating his vic patietns as oxy candidates.somwtimes says that he has not has any pain patients for a while. talked aabout the definitions of what addicition is and that length of stay on medicine does not imply a user
PLPMDL0800000001	Cleveland	OH	44106	9/5/2000	9/5 says mgs dont matter..would use whatever it takes- f/u to see if there is still a heirarchy- pt Clay died but he said it was for the best.
PLPMDL0800000001	S. Euclid	OH	44118	9/5/2000	Discussed post-op use. He said he is using Oxy because he is so annoyed with the strength changes of Percocet. Discussed titration and onset of action, Next call find out exactly where he is using and what doses.
PLPMDL0800000001	Akron	OH	44333	9/5/2000	short acting opiods are being used for first line and if not being controlled on them then he will consider going to a longer acting agent.
PLPMDL0800000001	Cleveland Hts.	OH	44118	9/5/2000	Spoke with Dr. Streeter on P&T committee meeting. I asked Dr. if she would go to the meeting. She said she would try to find out who is on the committee.
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	using rx pads doesnt have any pats on high doses of oxy says he will stp in pharmacy to speak to ed carter about chirocaine
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	set up inservice
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	lunch and oxy review
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	stocking 160
PLPMDL0800000001	Cleveland	OH	44195	9/5/2000	PAP
PLPMDL0800000001	Akron	OH	44203	9/5/2000	Dr Rodgers
PLPMDL0800000001	Fairlawn	OH	44333	9/5/2000	CE info, and senokot-s samples
PLPMDL0800000001	Akron	OH	44322	9/5/2000	senokot-s samples.
PLPMDL0800000001	Barberton	OH	44203	9/5/2000	Dr Rodgers
PLPMDL0800000001	Cuyahoga Falls	OH	44223	9/5/2000	inservice with linds and elanor why haas is using what he is using.will use oxy ir with duragesic but oxy still first choice.
PLPMDL0800000001	South Euclid	OH	44121	9/5/2000	Uses Uni to take care of Dr Schwartz's pts and doesn't really believe in it him self. Keep trying to cover bebfits of Uni/Uses Uni to take care of Dr Schwartz's pts and doesn't really believe in it him self. Keep trying to cover bebfits of Uni
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	doctor does alot of nursing home work, says that thye typically use perco or vico or will go to the patch or ms contin, he said he would use oxy. alots talked baout copd and uni. follow up
PLPMDL0800000001	Akron	OH	44314	9/5/2000	asked what most common acute pain that he sees? musculoskeletal pain. Still starting with vicodin and then will go to oxycontin after 6 weeks of short acting.
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	not a real big target, but has alot of workers comp cases, is somewhat scared of opiods, gave him ten tips on opiods and marcus reprint. follow up
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	saw in office, could be a oxy fan, he say that he heard someone talk in akron on oxy, he said he would use it in cronic pain, marcus reprint
PLPMDL0800000001	Cleveland	OH	44106	9/5/2000	doesnt seem to have that much exper. in opis- still uncomf- get out to lunch to get 1 on1 disc.
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	So Euclid	OH	44121	9/5/2000	Uses Oxy with success. Generally doesn't see reps but his assistant will bring info in and talk. Left Caldwell and will continue to try until he finally sees me. Keep tabs on what's going on through his assistant.
PLPMDL0800000001	Gardfield Hts.	OH	44125	9/5/2000	showed him the demographic piec to see if he would have any patients that ould fit into this profile.trying to make him more comfortable
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	using rx pads doesnt have any pats on high doses of oxy says he will stp in pharmacy to speak to ed carter about chirocaine
PLPMDL0800000001	Cleveland	OH	44118	9/5/2000	Uses Oxy if pts are on pain meds around the clock. elieves that they take less medication and don't develop tolerance. OR at Charity. Pts at this office mainly Wednesday. Uses mainly 10 and 20's. Next call use Ginsburg to show ave post-op doses and discuss relative potencies of meds.
PLPMDL0800000001	Cleveland Hts.	OH	44118	9/5/2000	I asked Dr. if she would go to the meeting. She said she would try to find out who is on the committee.
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Cleveland	OH	44109	9/5/2000	using rx pads doesnt have any pats on high doses of oxy says he will stp in pharmacy to speak to ed carter about chirocaine
PLPMDL0800000001	Cleveland	OH	44106	9/5/2000	-has 2 pts on -doing surg service- told to f/u with oxy there too
PLPMDL0800000001	Cleveland	OH	44102	9/5/2000	quick hit in office, writes oxy rarely for cancer pain, left marcus reprint
PLPMDL0800000001	Lakewood	OH	44107	9/5/2000	oxy to surg using 10-30mg trialing chiro dr shah only one who has used yet will have mtg in sept will discuss chiro mel has been great getting docs to use
PLPMDL0800000001	Cleveland	OH	44121	9/5/2000	Pt on 20mg q12h for OA is doing well. Showed him Caldwell and he was impressed with the decrease in AE's. Said he does have a few other rpts would would benefet and he would try it. Follow up pts and use Roth.
PLPMDL0800000001	Cleveland	OH	44117	9/5/2000	Uses Oxy if pts have round the clock pain. If pain varies he uses short acting agents. Uses only Oxy as his long acting. No MSC or Duragesic,. Needs to try to switch more of his Vicodin and Procoet business to Oxy. Pointed out addition potential being limited by delivery system. He doesn't believe that pts are going to be made into addicts due to pain meds. Doesn't like to write 2 scripts for pain meds. If he has to use Oxy as baseline and breakthrough he is going to just use short acting. Suggest titrating with smaller size tablets and not writing 2 rx's. Explain asymmetric dosing. Also was concerned about respiratory depression and at what dose. Show him PI statement on respiratory depression.
PLPMDL0800000001	Euclid	OH	44117	9/5/2000	Still changeing pts from vic to Oxy. Pharmacists have confirmed. Has only one pt on 80mg. He is not ready for titration but is doing well. He has many pts on 40mg. Discussed titration guide and put one up on his wall. He is still concerned about worker's comp saying something about the cost. Keep giving him reason why this is a superior medication so that he is confident if questioned about cost. He was quite please with how smoothly the pt assistance program went.
PLPMDL0800000001	Cleveland	OH	44118	9/5/2000	Still only using for uncontrollable pain. She says that the people who come to her on Oxy are too hard to get off of it. Finally got her to admit that if it was any opioid they would probably be the same. She still didn't want to use it on a regular basis. Dismissed addition statement in PI and data from Marcus reprint stating increased tolerance forming with Vicodin and that round the clock pain should be treated with round the clock meds. Did say she is using more Oxy. Find out what types of pts these are and what doses. See if using multiples of smaller tablet strengths helped to titrate people off of med.
PLPMDL0800000001	Akron	OH	44333	9/5/2000	nausea and vomiting is the big side effects seeing with patients, writing 1-2 10mg tabs q12h and if patients tolerate it he will use, but reverts to vicodin when patients get sick on oxycontin.
PLPMDL0800000001	Cleveland	OH	44195	9/5/2000	says pt on last week-20q12
PLPMDL0800000001	Parma	OH	44134	9/5/2000	Made my weekly visit to convert pts. to Oxycontin. Converted one pt. who was on ATC Vicoden to 20mg Oxycontin q12h. Left Vicodin for breakthrough.
PLPMDL0800000001	Akron	OH	44333	9/5/2000	going to use 20mg q12h and oxy ir for breakthrough on acl case this friday.
PLPMDL0800000001	Akron	OH	44333	9/5/2000	using in place of vicodin for ac's and hips. Scopes just using darvocet. Using 20mg q12h for most cases, older patients giving 1-2 10mg tabs q12h. has an acl tomorrow and going to use 20mg q12h.
PLPMDL0800000001	Akron	OH	44308	9/6/2000	Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis. Adjuvant therapy and Oxycontin.
PLPMDL0800000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get aprove cause its chper
PLPMDL0800000001	Cleveland	OH	44109	9/6/2000	not using much oxy, talked about marcus and also copd, uni
PLPMDL0800000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get aprove cause its chper
PLPMDL0800000001	Akron	OH	44311	9/6/2000	Said he likes it more and more after i spoke about reduced drug liability in P.I. I gave him the Keeping your license and treating the patient sheet, green book, chronic pain study, pain assesment scale. he was very interested. Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PLPMDL0800000001	Akron	OH	44310	9/6/2000	Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PLPMDL0800000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get aprove cause its chper
PLPMDL0800000001	Independence	OH	44131	9/6/2000	he agrees with the marcus paper and that using long acting is better than shorter acting combo's but item he did not have an answer for what is the difference between an oxy and a vic patient.he feels that his vic is shorter term and not around the clock feels that oxy should be saved for more significant rx's.cao is to get him to use oxy instead of refilling vic
PLPMDL0800000001	Independence	OH	44131	9/6/2000	he is using oxy first line unlike others in the practice,there is a point when he switches but where that is isunclear.need to get specific with him and have him talk about patients and outcomes
PLPMDL0800000001	Akron	OH	44311	9/6/2000	Post-op 20 mg. Doesn't give them anyother prescription. They say they are doing well.
PLPMDL0800000001	Lyndhurst	OH	44124	9/6/2000	Discussed brain CA pt. She was on T3 and he didn't think Oxy was appropriate for her. let him know of the availability of the 160mg and that Atrium pharmacy said they would get it if he requested it. Find out what highest dose pt is and what is the difference between an Oxy pt and a Duragesic pt. Compare to Duragesic PI.
PLPMDL0800000001	Cleveland	OH	44109	9/6/2000	in clinic, doctor is writing oxy for spine surgeries told him long acting oxy should be used for any atc tx, he agreed form is a problem
PLPMDL0800000001	Beachwood	OH	44122	9/6/2000	talked to briefly in office, he says tha he has been using oxy and experiencing alot of nauseau with it, told him that the nas will go away after a couple of days and that he may need to lower the dose
PLPMDL0800000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get aprove cause its chper
PLPMDL0800000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get aprove cause its chper
PLPMDL0800000001	Cleveland	OH	44104	9/6/2000	talked about using 80mg tab and 160, told him where both were stocked close by. follow up



PPLPMDL080000001	Independence	OH	44131	9/6/2000	he has used one of the psp cards.it was for a patient that he took to the 40mg from the 20mg.talked about how he has not had to treat many pain patients.asked about why a physician would use two long acting and he said that they dont get it.
PPLPMDL080000001	Garfield Hts.	OH	44125	9/6/2000	trying to learn the right combination of when to use oxy and how much.talked about function and how that should be the guide.what can you do because of the therapy
PPLPMDL080000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get approve cause its chper
PPLPMDL080000001	Lyndhurst	OH	44124	9/6/2000	Was concerned about addiction patricularly in 30 something men on Oxy. Also wanted to know maximun dosing. Discussed no max that there is no end organ damage and that addiction aand abuse potential are significantly less than with short acting agents. He asked me to flow up in the ffice. Bring in Marcus reprint and show him cognitive status and continuous v intermittent pain. Be sure to point out in PI the abuse potential section. Use blue bok to compare to Vic and Percocet.
PPLPMDL080000001	Mayfield Heights	OH	44124	9/6/2000	still not using oxy inhouse cause of pharm only in ortho cases;chiro just ordered for trial
PPLPMDL080000001	Solon	OH	44139	9/6/2000	working on the start with.saving oxy for chronic hard to treat.has used several times in the shorter setting with good results but habit takes him back to vic.talked about dosing and how to get same flex with oxy.gave 2 psp to get him more comfortable.
PPLPMDL080000001	Cleveland	OH	44104	9/6/2000	using oxy 20mg. says that he does not use it all the trime, took him ahcpr guidelines and conversion
PPLPMDL080000001	Cleveland	OH	44195	9/6/2000	9/6- wants senokat alorhy tear offs for pts. gave a couple of copies and sen samples. hasnt called reder or ordered slides yet
PPLPMDL080000001	Mayfield Heights	OH	44124	9/6/2000	still not using oxy inhouse cause of pharm only in ortho cases;chiro just ordered for trial
PPLPMDL080000001	Akron	OH	44311	9/6/2000	Said he likes it more and more after i spoke about reduced drug liability in P.I. I gave him the Keeping your license and treating the patient sheet, green book, chronic pain study, pain assesment scale. he was very interested. Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PPLPMDL080000001	Cleveland	OH	44115	9/6/2000	Spoke with a pharmacist. This is more of an emergency room.
PPLPMDL080000001	Akron	OH	44311	9/6/2000	Said he likes it more and more after i spoke about reduced drug liability in P.I. I gave him the Keeping your license and treating the patient sheet, green book, chronic pain study, pain assesment scale. he was very interested. Spoke of 90 yr old gra Said he likes it more and more after i spoke about reduced drug liability in P.I. I gave him the Keeping your license and treating the patient sheet, green book, chronic pain study, pain assesment scale. he was very interested. Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis. ndma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PPLPMDL080000001	Lakewood	OH	44107	9/6/2000	Spoke with a staff pharmacist (Terry). He said they are getting Oxycontin from the pain clinic at the Cleveland Clinic. I set up a lunch for the staff on September 20.
PPLPMDL080000001	Cleveland Hts.	OH	44118	9/6/2000	Saw Mary Jo. She was supposed to find out when the P&T meeting is in September. She said the meeting is sometime in the middle of September. She will find out more specifically next week. She said she thought Dr. Streeter was going to try to make the meeting.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get approve cause its chper
PPLPMDL080000001	Mayfield Heights	OH	44124	9/6/2000	still not using oxy inhouse cause of pharm only in ortho cases;chiro just ordered for trial
PPLPMDL080000001	Cleveland	OH	44109	9/6/2000	still trying to stock 160
PPLPMDL080000001	Cleveland	OH	44109	9/6/2000	pam bennett
PPLPMDL080000001	Cleveland	OH	44109	9/6/2000	board review
PPLPMDL080000001	Akron	OH	44308	9/6/2000	rebate, patient information sheets.
PPLPMDL080000001	Akron	OH	44307	9/6/2000	note pads, pens.
PPLPMDL080000001	Gates Mills	OH	44040	9/6/2000	Had pt on 200mcg Dur and Oxy 40mg. Tried to get him to switch her to all Oxy but he said no in hospital and to nurses request. will follow up this afternoon in the office to see if she can be switched. Keep up on frequency and focus on cost issue compared to Duragesic.
PPLPMDL080000001	Akron	OH	44304	9/6/2000	Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PPLPMDL080000001	Akron	OH	44313	9/6/2000	working on getting him to start sooner.he is not seeing the surgeons using in the post op setting used the pain patient piece to make a profile for him.trying to make more comfortable in that setting
PPLPMDL080000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get approve cause its chper
PPLPMDL080000001	Mayfield Heights	OH	44124	9/6/2000	still not using oxy inhouse cause of pharm only in ortho cases;chiro just ordered for trial
PPLPMDL080000001	Tallmadge	OH	44278	9/6/2000	Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PPLPMDL080000001	Tallmadge	OH	44278	9/6/2000	Spoke of 90 yr old grandma on double the recommended dose of celebrex because her pain is not controlled from Osteo arthritis.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/6/2000	just orde chiro for trial dr naper never finished paperwrok to submit to p&t so pharm says will get approve cause its chper
PPLPMDL080000001	Cleveland	OH	44109	9/6/2000	quick call in clinic, using oxy sparingly, talked about atc tx and oxy
PPLPMDL080000001	Cleveland	OH	44109	9/6/2000	on 11c, talked about using oxy for atc pain, she said too expensive, talked about pat assist and insurance, follow up
PPLPMDL080000001	Euclid	OH	44132	9/6/2000	Still only using Oxy for CA pts is afraid that the others are "liking" it too much. Said to schedule lunch to discuss it further. Booked way out. Put in for cancellation. Use Marcus reprint to point out continuous v intermittent pain and probs w short acting. Get him to identify OA pt. Make sure he has his pt education booklets.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/6/2000	Wrote Rx for pt for 160mg. She is doing much better. Was still not using enough breakthrough medication. Showed him the TIME principles and how to calculate breakthrough. Also discussed nest titration so that if she needed an increas at next appt he knew where to go. Find out what he thought of lrick pain mgmt tape. Find out concerns about dose that is this high. Use Marcus reprint on next call.
PPLPMDL080000001	Cleveland	OH	44132	9/6/2000	Discussed 3-2 titration rule to make titrating easier. Asked him to use Oxy IR and Fast for breakthrough. He said pts have problems getting them. Agreed to direct them downstairs if their insurance would cover it. Next call find out what the highest dose pt he has and see if he has any 160mg candidates.
PPLPMDL080000001	Cleveland	OH	44195	9/6/2000	-9/6 bt strategy and q12 - says uses SAs for proced. w/ short duration of pain- Vicodin is main- find out where they draw the line- will use oxyir w/ oxy as BT strat- get more specif about how much BT vs titr.- f/u on med Q
PPLPMDL080000001	Cleveland	OH	44106	9/6/2000	- bt strategy and q12- says uses SAs for proced. w/ short duration of pain- Vicodin is main- find out where they draw the line- will use oxyir w/ oxy as BT strat- get more specif about how much BT vs titr.- f/u on med Q
PPLPMDL080000001	Cleveland	OH	44106	9/6/2000	9/6- CHERYL IS NURSE ASSIST. GOES EVERYWHERE W/HIM. He uses primar. for cancer pts. usually start w/20mg q12. has gone to 80mg- told pt that was the max. uses T3 often- says hard to tell pain needs of post op pts- some use none of the T3 he gives them.- positioned for the most of day pain pts. and those taking 4- pills short acting/day. Very inter in liquid- uses t3 liq or durag for those that cant swallow. Will look into our oxyfast. Considering trying oxycontin in tonsilectomies. Addiction concerns- Addressed- give APS support next time- Very inter. in PA and PCS - told them to call me when needed. Cheryl says often T3 isnt enough- not working, allergic or 10% non-enzyme- wasnt aware.- Move him along on oxy vs. SAs for all 4/4 pts and titr comfortab.
PPLPMDL080000001	Lyndhurst	OH	44124	9/6/2000	Discussed how pts were doing. Using 20mg q12h. A few pts have had nausea. He is switching them to short actin to get them off of opioids instead of using 10mg and then quitting. Suggested he do this an he liked the idea. follow up how this is working. OR day at Zeeba is Wednesday.
PPLPMDL080000001	Northfield	OH	44067	9/7/2000	talked about the advantages of using oxy over short acting.he does not seem to think that he has many patients on vic
PPLPMDL080000001	Warrensville Hts	OH	44122	9/7/2000	chiro go to formul in sept;needed senk samples
PPLPMDL080000001	Mayfield Heights	OH	44124	9/7/2000	Uses Uni and knows the importance of not using generic. try to get him to use it DAW and explain cost. Also discuss pain meds and find out how much MSC he is using. Show him benefit of Oxy over MSC and ID specific pt.
PPLPMDL080000001	Cleveland	OH	44113	9/7/2000	in or lounge, not a big talker says he uses vicoden bc it is easier bc can call it in, asked him to use oxy in cases where on meds for less than a month like scopes, said he would
PPLPMDL080000001	Akron	OH	44310	9/7/2000	Scheduled lunch.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/7/2000	Uses Percocet. Said he would use Oxy just help him remember and know how to write it. Address potency issue and use Ginsburg to show how effective.
PPLPMDL080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL080000001	Akron	OH	44310	9/7/2000	Scheduled lunch.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2000	in clinic, doctor says he only uses oxy if pt casn not tol vico, he says this is rare told him why to use oxy, follow up
PPLPMDL080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL080000001	Warrensville Hts	OH	44122	9/7/2000	chiro go to formul in sept;needed senk samples
PPLPMDL080000001	Akron	OH	44307	9/7/2000	schedule an appt on monday with Kathy.
PPLPMDL080000001	Warrensville Hts	OH	44122	9/7/2000	chiro go to formul in sept;needed senk samples
PPLPMDL080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL080000001	Cleveland	OH	44109	9/7/2000	trying to stock 160
PPLPMDL080000001	Cleveland	OH	44109	9/7/2000	oxy
PPLPMDL080000001	Akron	OH	44307	9/7/2000	note pads, pens.
PPLPMDL080000001	Akron	OH	44307	9/7/2000	Addiction, street value, presented keeping your liscense and treating your patient, model guidelines for treating pain.
PPLPMDL080000001	Akron	OH	44307	9/7/2000	Jan will call me. Dr. Parker is there on Thursday AM. The other Dr.'s are out of my territory. I need to check and see if they are in my territory for two days.
PPLPMDL080000001	Akron	OH	44307	9/7/2000	Kathy, schedule an appt with Dr. Mullen. She is the only one taking appts at this time.
PPLPMDL080000001	Akron	OH	44302	9/7/2000	note pads, pens.
PPLPMDL080000001	Akron	OH	44308	9/7/2000	Ugo Gallo, likes oxycontin because of lower drug abuse potential.
PPLPMDL080000001	Cleveland	OH	44106	9/7/2000	9/7/00- Silverman, connell and overmoyer tough to work with- moody or emotional- working like crazy- thinks overm is big user- saw alot and very little dura.- will use more for me and help w/connections to other drs.- getting married end of sept.- off all oct.- going to porta viarta- mex. todos brother is cv fellow.- she says pg her anytime. f/u on her use and strategies
PPLPMDL080000001	Cleveland	OH	44106	9/7/2000	- bt strategy-not too receptive- in hallw.
PPLPMDL080000001	Cleveland	OH	44103	9/7/2000	9/7 krystal says switched several pts from SA- all doing well exc 1- older woman saying got nausea - long time pct user- kryst didnt realize same oxycodone- not sure of dose convers.- thinks she just didnt want to change. also had me chek at central medical pharmacy across from st v- pt was told they dont carry oxy- went to see burt- he says have 20/40 just say to pts they dont want to fill- find out what criteria - told phillips- they will f/u. krystal liked alot fewer pills adv.

PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/7/2000	found out hthathe has a patient that he is giving tid.talkked about time principles and the 3-2 rule.sometimes the medical side writes a script and they will add a second.need to be more consistent with what the patient is already doing
PPLPMDL0080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL0080000001	Garfield Heights	OH	44125	9/7/2000	chiro in pyxs on surg floor with surg need to inserv surg
PPLPMDL0080000001	Euclid	OH	44132	9/7/2000	Doesn't use any long acting agetrns. Sticks mostly to Vicodin. Explained potency and delivery system. Why Oxy is superior to Vic. He believes that it is too strong. Go over Marcus an try to ID specific pts. Maybe PSP cards.
PPLPMDL0080000001	Independence	OH	44131	9/7/2000	talked about hte patient in pain profile to give him a better picture of how this is being used in the psot op setting
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/7/2000	chiro go to formul in sept;needed senk samples
PPLPMDL0080000001	Cleveland	OH	44113	9/7/2000	or lounge, doctor says he will use oxy today in total knee, he says he just forgets to write it, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/7/2000	was at VA lunch- seemed ready to useuni- but need attending to be on board
PPLPMDL0080000001	Akron	OH	44310	9/7/2000	Scheduled lunch.
PPLPMDL0080000001	Cleveland	OH	44109	9/7/2000	quick clinic hit, talked about oxy and residents
PPLPMDL0080000001	Cleveland	OH	44115	9/7/2000	in or lounge, doctor is using mainly oxy post op, he is using it with his totals, still uses vico for scopes, addressed this
PPLPMDL0080000001	Cleveland	OH	44106	9/7/2000	9/7- seems ready to use uni- is curr at VA- dont know @ oxy- reluctant
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/7/2000	chiro go to formul in sept;needed senk samples
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/7/2000	he has used the psp cards and i gave a couple more.has to remind that they were good for a weeks worth and he can write multiple tab's.one patient is pretty sick, should go into hospice but is hesitant so should follow up with her quickly to see if titration is warranted.they need some help with the indigant program explaining how it works
PPLPMDL0080000001	Beachwood	OH	44122	9/7/2000	lunch, doctor is writing most oxy at tid, she is uaing 40 and some 80mg, tsiked about titration and went thru marcus reprint, gave 4 psp cards she said she would use them for titration
PPLPMDL0080000001	Lyndhurst	OH	44124	9/7/2000	Has used dome concerned about addiction. Needs to know pharmacokietics and comparison to short actings. Next call use Marcus and get him to isentify pts who can be converted to Oxy. make sure he knows what dose, how to titrate and breakthrough.
PPLPMDL0080000001	Bedford/Sinai	OH	44146	9/7/2000	talked about titration and 160mg tablet
PPLPMDL0080000001	Cleveland	OH	44106	9/7/2000	- bt strategy and q12 - instead of SAS- not readily doing
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/7/2000	Agreed to use on pt following AAA. She is on 20mg q12h in hospital. Is going to send her home with 10mg. Agreed to use following PCA. gave him conversion chart. Said i can stop by any Thurs am. Follow up with how pts are doing. Make sure he understands dosing and is using.
PPLPMDL0080000001	Akron	OH	44310	9/7/2000	Took him kibbi balls, he was thrilled. Post-op 20mg Q12h
PPLPMDL0080000001	Cleveland	OH	44113	9/7/2000	in lutheran or lounge, doctor is not writing as much oxy, talked about use post op and using 40 to 60 q12 instead of tid, he says it works better for him this way, had total today and will use oxy
PPLPMDL0080000001	Akron	OH	44310	9/7/2000	Post-op 20 mg Q12.
PPLPMDL0080000001	Akron	OH	44310	9/7/2000	Post-op 20 mg Q12.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	has a patient on 20mg q12h patient fibromyalgia and had been taking too many vicodin. Has patient calling back on vicodin, low back pain alot of. Benefits less abuse potential and most patients are taking at least every 4 hours and trouble getting them off. Also mentioned fioricet. Constant pain vs intermittent pain. Uniphyl for last resot for OCPD patients.
PPLPMDL0080000001	Beachwood	OH	44122	9/8/2000	he had stopped writing oxy, talked to him about side effects and how to manage them, he syas that he will reeval
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44195	9/8/2000	9/8 says always on the lookout for new pts on oxy- told me g,yu is at st. v- moved total program over. LIVES IN STRONGS NEAR 5 PTS-
PPLPMDL0080000001	Cleveland	OH	44195	9/8/2000	Asked to support J C fri mornings- set one up- will use oxy for more painful foot surg- get more specifi.
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Beachwood	OH	44122	9/8/2000	doctor is now using implantable pumps in people post op, he has dropped off dramatically in his oxy use, tried to explain why to use oxy
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Cleveland	OH	44195	9/8/2000	-trying to get wash to use oxy or not block use
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Beachwood	OH	44122	9/8/2000	he does not want to write oxy, told him same as percodan, follow up
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	came from MT Sinai residency, finished his last year at Akron general. thINKING OF OXYCONTIN for cancer pain and for inpatients. Has not thought of for outpatient. Compared vicodin to oxycontin for nonmalignant pain, constant vs intermittent. Went over dosing conversions between vicodin and oxycontin.
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44195	9/8/2000	9/8/00- wants to use but unfam- gave the whole story. Moonlights in ER uses demoral- never used V or pct- sees as stronger- gave all guidelines and caldwell/aps/levy/fsmb/marcus- Says Dr. cohen is ped neuro- does use some- will set up for me and also w/res.-in serv.- dr. Shields says wont use and not open to new info at all says menoj. Has only used dem. and T3- convert ovre- may use in 3-4 days + for ER work. Will use gabap and all other adj for neuro pain- but hasnt added opis.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	oxycontin for chronic pain after patients have been on vicodin first. Views vicodin at first as prn basis, will not convert until taking 6 tabs a day. uniphyl, for COPD patient with nocturnal problems.
PPLPMDL0080000001	Akron	OH	44310	9/8/2000	Pens & pads, Patient comfort guides. Appt. Nov. 3, Friday.
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44109	9/8/2000	shief jeff becker and speaker program
PPLPMDL0080000001	Cleveland	OH	44122	9/8/2000	zaidi and 160
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	surgical lounge.
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	10,20,40,80mg of oxycontin. Chuck Wood pharmacist. I made him aware of the 160mg. He did not check. I think he does not have the 80mg. He also has the OxyIR, no oxyfast. Rebate. Said he would recommend Senekot for constipation.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	Patient assistance program for Steven Rarick. went through. Oxycontin is being used for chronic pain vs vicodin for acute pain. Starts patients on prn vicodin first for 4 weeks until ge to around 6 tablets a day, then will convert to oxycontin. Oxy ir for breakthrough.
PPLPMDL0080000001	Cleveland	OH	44113	9/8/2000	using oxy mostly out pat and still not using enough chiro needed to keep wrking on dr perse
PPLPMDL0080000001	Cleveland	OH	44106	9/8/2000	caught in hall not sure if he is here full time now
PPLPMDL0080000001	Cleveland	OH	44195	9/8/2000	f/u on study- has seen some recent use- legr and davis
PPLPMDL0080000001	Cleveland	OH	44111	9/8/2000	using chiro in ob and in or says ayad;quick hit on oxy
PPLPMDL0080000001	Beachwood	OH	44122	9/8/2000	doctor is writing oxy every now and then he says thta he forgets to use it, talked about his chronic pts and the marcus reprint
PPLPMDL0080000001	Cleveland	OH	44127	9/8/2000	doctor says she is very happy with oxy, she is using it in low back pain and also in some oa, talked about oa pt and dosing new pt for oxy
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	vicodin is being used for back pain and knee pain. Mentioned a lady yesterday that was on vicodin HP and taking too many, start her on 20mg q12h. Concentrated on low back pain patient and going to start on 10mg q12h 1-2 tabs and convert patients that come back for vicodin refill. Patient on 2 80mg tabs q12h for ca pain and going to put on 160mg q12h. uniphyl for svere COPD patients.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	put a patient on 20mg q12h lady for bone bain , chrone's disease and fibromyalgia. Marcus reprint for constant pain vs intermittent pain, habit and still thinking oxycontin for chronic pain vs acute pain.
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	video tapes and patient profiles. Osteoarthritis reprint and keeping your liscense sheet. Duragesic brochure.
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	video tapes and patient profiles. Osteoarthritis reprint and keeping your liscense sheet. Duragesic brochure.
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	video tapes and patient profiles. Osteoarthritis reprint and keeping your liscense sheet. Duragesic brochure.
PPLPMDL0080000001	Cleveland	OH	44105	9/8/2000	is now writing oxy, she says that she only use the 10mg for low back, talked about oa and she said she has several pts that could benefit
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	video tapes and patient profiles. Osteoarthritis reprint and keeping your liscense sheet. Duragesic brochure.
PPLPMDL0080000001	Mogadore	OH	44260	9/8/2000	video tapes and patient profiles. Osteoarthritis reprint and keeping your liscense sheet. Duragesic brochure.
PPLPMDL0080000001	Cleveland	OH	44122	9/8/2000	doctor is still only using the 10mg oxy, talked about titration and using the 20mg, he says that he gets enough pain relief with the 10s
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	removed a cancerous lesion off of the upper leg of a woman, giving her 1-2 20mg tabs q8-12h.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	schaphoid fracture of the left wrist, going to put in a screw, he said he will write 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44333	9/8/2000	asked how to does oxy ir to go with oxycontin 1-2 10mg tabs q12h. Has a right wrist tendon repair and going to use oxycontin.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/11/2000	Dr. says that he is reserving oxy for pts that fail on lorcet, he says that he likes oxy and how smooth it is and that he has pts that do well on it, says he has pt who said oxy was too strong, also says that he had pt who said oxy is not strong enough, so he is talking out of both sides of his mouth, next call focus pi and no questions, oxy vs hydrocodone, less abuse pot, etc.
PPLPMDL0080000001	Beachwood	OH	44122	9/11/2000	Discussed advantages over short acting agents. Interested in antinausea agents and how to use them. Likes to think his pts are only on pain meds 2 wks post-op. Hard to tell what his issues were because Jason kept pushing standing orders and addicton stuff. Was concerned about post-op and did get a note in chart from Mary Sue with regard to Oxy not being used post-op. Try to find out what his biggest pain issue is and start there. Last call was way too all over the place.
PPLPMDL0080000001	Lyndhurst	OH	44124	9/11/2000	Discussed advantages over short acting agents. Interested in antinausea agents and how to use them. Likes to think his pts are only on pain meds 2 wks post-op. Hard to tell what his issues were because Jason kept pushing standing orders and addicton stuff. Was concerned about post-op and did get a note in chart from Mary Sue with regard to Oxy not being used post-op. Try to find out what his biggest pain issue is and start there. Last call was way too all over the place.



PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Euclid	OH	44119	9/11/2000	Called for PSP program. Discussed nursin g pain mgmt educational program for early next year. Also made sure she knew how to do indigent program.
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	says writes few opioids, but is starting to write more vicodin, he says if need vicodin he sends them to pain management.
PPLPMDL0080000001	Bedford	OH	44146	9/11/2000	speak with gina in pharm to help with gettng chiro on formulary george is main persone but needs pushing
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Mayfield Heights	OH	44124	9/11/2000	Discussed advantages of Oxy over MSC. Also specifics about theophylline generics and why chronotherapeutics of Uni make it superior to other theophyllines. Asked me to keep reminding him.
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Bedford	OH	44146	9/11/2000	speak with gina in pharm to help with gettng chiro on formulary george is main persone but needs pushing
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/11/2000	he is not getting the point of using oxy instead of hydrocod.talked about them being the same but he feels that oxy is stronger.
PPLPMDL0080000001	Westlake	OH	44145	9/11/2000	he wanted another patient starter. He said he has a patient to convert to OxyContin. He said it's the least i could do since he uses so much Oxycontin
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	he gave a hint that he has a couple of patient s on Duragesic. Go over APS and side effects. He mentioned a few females with nausea side effects prefer the patch
PPLPMDL0080000001	Bedford	OH	44146	9/11/2000	speak with gina in pharm to help with gettng chiro on formulary george is main persone but needs pushing
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	quick hit through the window, he said he is using more Uniphyl since he can't get other samples. Go over patient starter programquick hit through the window, he said he is using more Uniphyl since he can't get other
PPLPMDL0080000001	Cleveland	OH	44106	9/11/2000	stopped in at VA display - says did get someone on 160- no details for now
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Strongsville	OH	44136	9/11/2000	Dr. sat in on Uniphyl and Oxycontin in-service. He did not say anything. He just listened.
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Uniphyl once a day in the evening, circadian rhythm when you most need it at early hours in the morning.
PPLPMDL0080000001	Cleveland	OH	44122	9/11/2000	has not used psp
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/11/2000	he does not like to use opioids even in the acute setting because of the elderly population that he usually sees.went over safety
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Beachwood	OH	44122	9/11/2000	has falling off the oxy band wagon, he says thta his pts seem to tolerate vico better, talked about how many pats and he said a few, follow up
PPLPMDL0080000001	Strongsville	OH	44136	9/11/2000	Dr. sat in on an in-service for Oxycontin and Uniphyl. She has a pt. on Oxycontin. She said she is having a hard time determining if the pt. is still in pain. I said that if he/she has a pain diagnosis, and says they are in pain, then they probably are. Also explained to her that there is not ceilling to the dose that can be given if the pt. is in pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/11/2000	not getting enough time to talk about his duragesic use or to get combo's over to oxy
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Mayfield	OH	44124	9/11/2000	Podiatry resident. Using Percocet. Discussed how he can use Oxy post-op instead. Thought it was way too strong for his pts. Find out who podiatry head resident is and see if we can do a program to look at how Oxy fits into their practice.
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Strongsville	OH	44136	9/11/2000	Dr. sat in on Uniphyl and Oxycontin in-service. He did not say very much. See the nots for Kaiser for this date.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/11/2000	Using 20mg with Vic for breakthrough. Suggested he use only Oxy and not worry about Vic. He thought about it. When I mentioned using 10mg to go home he said he liked 20mg. Forget the idea of 20mg for go home. Get Jason to give him Rx pads in the OR. Be sure to discuss onset of action and duration in working towards using 1-2 20mg without the Vicodin.
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/11/2000	Did the second quarter hsoice rebate. It was very low at \$183.10, however, the census is also very low at about 8 pts.
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	John said he is seeing more Uniphyl scripts as a whole specially from Kilroy.
PPLPMDL0080000001	Rocky River	OH	44116	9/11/2000	went over time principles and how to dose breakthrough
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Bedford	OH	44146	9/11/2000	speak with gina in pharm to help with gettng chiro on formulary george is main persone but needs pushing
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/11/2000	dr gropper
PPLPMDL0080000001	Beachwood	OH	44122	9/11/2000	surgery lounge is just getting busy
PPLPMDL0080000001	Cleveland	OH	44106	9/11/2000	oxy vs/ SA- equianalg- -titr vs. switch
PPLPMDL0080000001	Cleveland	OH	44106	9/11/2000	oxy vs/ SA- equianalg- -titr vs. switch
PPLPMDL0080000001	Cleveland	OH	44106	9/11/2000	oxy vs/ SA- equianalg- -titr vs. switch
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	surgical lounge.
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	senokot-s vs colace for constipation.
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days. THEY CANCELLED LUNCH FOR THIS WEEK. SOUNDS LIKE THEY ARE BUSY.
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	REBATES & PATIENT INFORMATION SHEET WITH COUPON.
PPLPMDL0080000001	Akron	OH	44308	9/11/2000	Rebates, pATIENT INFORMATION SHEET.
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Come before 10AM with food. Nancy ER Nurse manager.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2000	he has a huge perception that dur is better than oxy and that the nurses like it better in the homes that he goes to.se are a key issue as well because he thinks that htere is less constipation with dura because it does not have gut activity
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	he said OxyContin has really helped a lot of his patients and he was surprised how good the drug is. He said he is getting more comfortable with it the longer he uses it. He wanted Senokot and asked the difference between Senokot S and reg. Senokot
PPLPMDL0080000001	Akron	OH	44310	9/11/2000	Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Parma	OH	44129	9/11/2000	figuring out how he writes the fast and when he uses the oxycontin
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	lunch he said he is definately using OxyContin more frequently but said that Vicodin also has a place for his patients
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	he said he needs to use more OxyContin instead of Percocet. He said the key is getting into the habit
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2000	using oxy in/out house has tried chiro
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/11/2000	Still doesn't start Oxy as early as he could. Keep working on this. Try the Marcus paper in defining pain and hoe to cover it.
PPLPMDL0080000001	Lakewood	OH	44107	9/11/2000	quick stop and didn't stay for lunch but thanked me for the info as i went over the delivery and compaired Ito Vicodin
PPLPMDL0080000001	Cleveland	OH	44129	9/11/2000	talked about the similarities of oxy to hydrocod and acetaminophen toxicities is a big deal to him
PPLPMDL0080000001	Uniontown	OH	44685	9/11/2000	constant pain vs intermittent, still thinking acute vs chronic, vicodin is first opioid going to on prn basis, then will go to oxycontin if not controlled on prn. Talked about low back pain that are chronic will get oxycontin vs acute pain which is getting vicodin. uniphyl, mentioned older gentleman on 400mg of uniphyl.
PPLPMDL0080000001	Beachwood	OH	44122	9/11/2000	doctor is now writing oxy up to 40mg q12, she says that she likes the ability to titrate every day, this pt is a low back pt that has failed back, talked about oa pts
PPLPMDL0080000001	Garfield Hts.	OH	44125	9/11/2000	trying to expand his disease state usage.he does not like to use opioids because he feels the addiction is quick.chronic vs acute use.talked about using in oa and how function can be the guide to efficacy
PPLPMDL0080000001	Strongsville	OH	44136	9/11/2000	Gave in-service on Uniphyl and Oxycontin. Concerning Uniphyl, went over the benefits of Uniphyl for nocturnal diseases associated with asthma or COPD. Explained how S.E. were less due to lower doses. Explained to use as third line therapy. Also Oxycontin. Concerning Uniphyl, went over the benefits of Uniphyl for nocturnal diseases associated with asthma or COPD. Explained how S.E. were less due to lower doses. Explained to use as third line therapy. Also Oxycontin. Explained q12h dosing as well as the benefits of the delivery system. Also tried to address the cost issues through the idea of better tolerated and better pain relief. Also discussed the difference between physical dependence and addiction, antin. Explained q12h dosing as well as the benefits of the delivery system. Also tried to address the cost issues through the idea of better tolerated and better pain relief. Also discussed the difference between physical dependence and addiction, as I had a nurse who asked if Oxycontin is addicting.s i had a nurse who asked if Oxycontin is addicting.
PPLPMDL0080000001	Mayfield	OH	44143	9/11/2000	Discussed advantages over short acting and Marcus for nonmalignant pain. He was very interested and asked me to schedule to come to office. Uses Duragesic and was surprised by some of its disadvantages. Schedule to call on in office. Be sure to discuss OA and nonmalignant pain.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/11/2000	Talked about use of 160mg tablets, he has 2 pts on 160 now, he says he does not have anyone right now that can be titrated
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	using the 10mg q12h has seen some nausea in patients. Using for more severe pain patient and surgeries involved with bone pain. Lees painful procedures are getting vicodin. Vicodin is still perceives as being a little less potent than oxycontin.
PPLPMDL0080000001	Cleveland	OH	44122	9/11/2000	Doctor just wrote oxy for back pt, she is picking it up tom, she has been allergic to several meds, wanted to know if oxy allergy, will write oxy 10mg q12 1to 3 mg, he did not like that too much, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/12/2000	9/7 Was at VA micu lunch- did follow uniph- why use now?- wanted martin and ats guidel- f/u
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	patient with radiiculopathy of the shoulder was on 40mg q12h and was making the patient feel uneasy, he back off to 20mg q12h and the patient is still in some pain, but is functioning well.
PPLPMDL0080000001	Uniontown	OH	44685	9/11/2000	talked about ortho patient that is on 40mg q12h and send to ORS and the surgeon was shocked at the amount of opioid the patient was on. The letter back said since PP put on then ORS would continue on the dose. Using for acute and chronic pain, 10mg and 20mg main dose. uniphyl for asthma and COPD patients has a few on 600mg- senokot-s.
PPLPMDL0080000001	Akron	OH	44333	9/11/2000	using oxycontin with oxy ir for breakthrough for procedures that involve wrist fractures with pin and screw involvement. usually using 20mg q12h and thinks oxycontin is stronger than vicodin.

PPLPMDL0800000001	Akron	OH	44333	9/11/2000	out of his 8 cases said one case for oxycontin, which was alesion removal from the left cheek. 20mg q12h. Convenience of the refill of vicodin and he thinks it is less potent than oxycontin.
PPLPMDL0800000001	Akron	OH	44333	9/11/2000	how did oxycontin go with an acute pain patient? Tell me about an acute pain patient? acute pain patient needs an opioids for 10-14 days, this type of patient usually gets vicodin on prn basis to start. Patient with shoulder pain getting 20mg q12h.
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/12/2000	meeting for chiro to go on formulary is this month will get approved
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	lunch with obgyn attend,res, med students using oxy more especilly dr wieght.dr omally used at ccf post oper
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	chief, oxy call in clinic
PPLPMDL0800000001	Akron	OH	44303	9/12/2000	Best time is before lunch. He said he uses oxycontin for moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	resident in ortho clinic, could be a good ally he is nice guy, talkedoxy and post op
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	MsContin. Convert to oxycontin for cancer, and duragesic for pain when you cannot swallow. Said he has two patients on Oxycontin. Couldn't remember the dosage.
PPLPMDL0800000001	Highland Heights	OH	44143	9/12/2000	Started one pt after I left last call. She did well. Discussed the advantage of control over his ots he has with Oxy that he doesn't have with other opioids. Keep remind and asking about pts.
PPLPMDL0800000001	Cleveland Hts	OH	44118	9/12/2000	Uses Oxy for chronic pain and really lets pts have what they ask for. Doesn't think that most pts require round the clock therapy. Went over Marcus reprint and showed him the statement regarding the use of short actings and NSAIDs. Really had concerns about cost of Uni and that most pts have to get generic because of insurance. Said he would use Uni for those who could get it.
PPLPMDL0800000001	Beachwood	OH	44122	9/12/2000	window call, oxy post op and left ginsberg study
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/12/2000	talked about adding on oxy in some different disease states for him.oa.10-20mg add on.he is using the higher doses on some of his dialysis stuff
PPLPMDL0800000001	Shaker Hts	OH	44122	9/12/2000	lunch, doctor is using oxy but says that every pt is not an oxy pt, talked about marcu reprint and using oxy oin atc therapy, he talked about pts w/htl mental problems n also pts who require ahort acting, did not want any psp cards and said he would use oxy
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	resident in clinic, talked oxy and post op pain, asked for pt
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/12/2000	meeting for chiro to go on formulary is this month will get approved
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	lunch with obgyn attend,res, med students using oxy more especilly dr wieght.dr omally used at ccf post oper
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/12/2000	meeting for chiro to go on formulary is this month will get approved
PPLPMDL0800000001	Akron	OH	44309	9/12/2000	Invited to teleconference. Go to 3rd floor and invite pharmacist.
PPLPMDL0800000001	Akron	OH	44307	9/12/2000	Pens and they stock 10, 20, 40, 80, 160mg.
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Spoke with Dr. Tan he said there is a nurse in charge of this, she just came back from maternity leave.
PPLPMDL0800000001	Cleveland	OH	44106	9/12/2000	-addiction issues- when would he use- opinion of boston addiction study
PPLPMDL0800000001	Cleveland	OH	44106	9/12/2000	
PPLPMDL0800000001	Cleveland	OH	44195	9/12/2000	dosing and conversion- would now use over pct in post op- still not sure how long he is comf to treat
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	lunch with obgyn attend,res, med students using oxy more especilly dr wieght.dr omally used at ccf post oper
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Akron	OH	44333	9/12/2000	oxycontin is being used for patient that he needs to see back in a month, the patients that are not going to be seen until three months, he will give either darvocet, ultram or vicodin.
PPLPMDL0800000001	Stow	OH	44224	9/12/2000	talked about using oxy in her back patients and nto waiting until it gets to the 6 month period.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/12/2000	she used one of the psp cards that I left for the department.rox is keeping good track of what kind of patients are using.asked about how she is initiating pain meds and hse said that she follows what is already being done.
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	lunch with obgyn attend,res, med students using oxy more especilly dr wieght.dr omally used at ccf post oper
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	Has 4 free oxy cards left. Wants senekot samples, whatever I got.
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/12/2000	talked about oxy vs lorcet, kept saying that he is having trouble with stock, doctro is giving smoke sceen, stick with pi on these calls
PPLPMDL0800000001	Cleveland	OH	44195	9/12/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL0800000001	Cleveland	OH	44109	9/12/2000	lunch with obgyn attend,res, med students using oxy more especilly dr wieght.dr omally used at ccf post oper
PPLPMDL0800000001	Akron	OH	44307	9/12/2000	Uses narcotix last resort doesn't like to use initially. T-TH. Medina M,W,F. Treats back, neck, cervical pain, headaches, ridiculopathy, Degenerative nerve damage. Doesn't like non steriodal, uses vioxh, celebrex, tricyclic antidepressants, diabetic neuropathy. Likes Neurontin, tegretol. Saves opioids for last in chronic pain. In acute she would go to them first.
PPLPMDL0800000001	Stow	OH	44224	9/12/2000	he is getting good results when using oxy in the more acute setting.identified a couple of patient types that would benefit from oxy add on.has not tried too muxh in the oa setting
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/12/2000	he is taking a more active role in the pain management of their patients.he started to go to tid as his titration.talked about the time principles and how to do the 3-2 rule.how to calculate breakthru and what to use instead of percocet.has a patient on 120mg qid taking a 40 at noon with perc for breakthru.need to get fast in the deilbold system next store
PPLPMDL0800000001	Gates Mills	OH	44040	9/12/2000	Using more Oxy but still also uses Duragesic. Has started some pts earlier. Cost is a big issue with him. Use Marcus to compare to short acting especially tolerance. Also point out cognitive impairment. make sure he knows about 160mg and that there is no ceiling.
PPLPMDL0800000001	Akron	OH	44304	9/12/2000	The 12 hour percocet. Drop off documentation kit & contracts.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/12/2000	he is gaining more comfort using oxy.primarily using the 10mg tablet but will give as many as 5 q12.leary of using in the elderly
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	chief peds gs resident, getting married at st marys, writes oxy in tramua cases
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	doctor came into gs res lunch, he says he only uses oxy in his most traumatic type cases, talked about oxy vs perco
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs and perc doesnt have indication;tried chiro 2times likes
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs and perc doesnt have indication;tried chiro 2times likes
PPLPMDL0800000001	Akron	OH	44333	9/13/2000	very sarcastic, uses oxy on some patients, says residents write his orders for inpatient
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	at lunch, general surgeon, talked about trama cases and using oral after iv, he uses percocet, talked about using oxy he said would do it
PPLPMDL0800000001	E Cleveland	OH	44112	9/13/2000	Said he has used more in nonCA pain. Went over Marcus. Asked me to leave it. He also thought this was something that they can cover at journal review and really learn a lot. Said he has used Oxy in nonmalg but I doubt it. Left dosing pen.
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs and perc doesnt have indication;tried chiro 2times likes
PPLPMDL0800000001	Cleveland	OH	44106	9/13/2000	is maintaining 1 or 2 pts?- 1st rx looks like could be 2
PPLPMDL0800000001	Barberton	OH	44203	9/13/2000	using after percocet, if patients are not being controlled on percocet then he will go to oxycontin. Thinks oxycontin is stronger than percocet.
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	lunch, discused using oxy in trauma, chief for trauma 2
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	big burn guy, he uses only mscontin after ivmorp, talked about advantages of oxy over ms, he said form is issue and he likes ms
PPLPMDL0800000001	Parma	OH	44130	9/13/2000	I took a different tactwith Dr. Go. I asked him to use Oxycontin, not in a particular disease state, but anywhere he uses Cills. He came up with use in post op pain. His pts. that fall and break hips, or knees. He said he prescribes 2 weeks. He committed to using Oxycontin instead of Cills. He said it was a good idea. He liked idea of taking less often, and not getting the "kick". I may be getting somewhere with Dr. Go.
PPLPMDL0800000001	Akron	OH	44304	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	chief res for trauma 1, is using oxy for trauma, instead of perc
PPLPMDL0800000001	Cleveland	OH	44106	9/13/2000	bt--1/2- some dura
PPLPMDL0800000001	Cleveland	OH	441143236	9/13/2000	9/13 has several pts on oxy now -not clear answer how many switch vs starts. Gave another pcs card- still had other but wanted him to work on higher dose switches- Lost his pocket scale- gave 5 clipboards with scales- for each room. Go thru 4/4 Marcus study next week. He was very busy- hoping to add couple more days. Reviewed oxy control advant. f/u on specifics of new pts
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs and perc doesnt have indication;tried chiro 2times likes
PPLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs and perc doesnt have indication;tried chiro 2times likes
PPLPMDL0800000001	Cleveland	OH	44106	9/13/2000	10/99 BC Took Dr. to lunch. He believes that Uniphyl is a better theophylline than bid theophyllines. He believes it should be used in COPD pts. He is having a little harder time in asthmatics. We discussed the ATS guidelines and the NHLBI guidelines. Dr. said he will look and reevaluate his pts. to see who might be candidates for Uniphyl. Asked me to contact him at the V.A. in December so he can learn more about Oxycontin and pain management. 9/13/00 Great guy- seems to like uni for chronother. Didnt remem martin study, but confirms his rationale. Says everyone knows theo is a weak dilator- but also must have other signif properties. Went thru Kidney- asthma- antinflamm- was really into it- remembers when study came out. Agrees with results. Overall, sees more of a role for uni in COPD though- but brought up asthma pts w/signif nighttime symptoms. Wants to have samples avail. F/U on specific positioning. Says never takes levels, - dose to SE and individualized to pt. Still wants to next time focus on pain mgmt- guidelines and conversions- stepped appr and use of oral before and after IV morph- set up apgmt
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	stopped in to res lunch, he says that he ahs been writing more oxy
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	New resident from osu, said they used alot of oxy there, she could be a proponent
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2000	doctor was at lunch, he is an attending for the green surgery team, he says that he uses oxycodone but not oxy, talked about using oxy

PLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	and perc doesnt have indication;tried chiro 2times likes
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	chief of blue gs team, talked about oxy and post op
PLPMDL0800000001	Cleveland	OH	44195	9/13/2000	Attending on green team, he says that he lets the resident do most of the writng, he just reviews meds, asked about form issues.
PLPMDL0800000001	Cleveland	OH	44112	9/13/2000	says using more lately- 1st rx shows 1-3/wk last 3 wks- has other female dr. w/ them now- get info on her- full time?
PLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	Marcus. Still giving me a hard time about street value. Need to get him to journal club or with peer so that he will really assess and figure out whaere Oxy will work for his pts. He has a hard tim getting past me beinf a "sales rep".
PLPMDL0800000001	Parma	OH	44130	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs
PLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	and perc doesnt have indication;tried chiro 2times likes
PLPMDL0800000001	Warrensville Hts	OH	44122	9/13/2000	Spoke with the 2 nurses in pain management. Dr. Saeed was not in. The nurses said that Dr. Saeed is prescribing Oxycotin, but it is getting substituted with Oramorph SR. Mary Ann Dzurak works in this clinic also. The nurses, (Kathy and Nancy) say she recommends Oramorph SR. The nurses said that Mary Ann priced the Oxycotin for a months supply and it came to over \$500.00 for the month. I tried to explain to the nurses that there are other things to look at besides the direct cost of the medication. I left a package insert for Dr. Saeed. He or his colleague are in on Monday, Tuesday and Thursday.
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	setting up breakfast in loun ge
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	set up dinner
PLPMDL0800000001	Cleveland	OH	44102	9/13/2000	lunch
PLPMDL0800000001	Akron	OH	44333	9/13/2000	working on 160
PLPMDL0800000001	Akron	OH	44304	9/13/2000	says using more oxy, only outpatient though
PLPMDL0800000001	Akron	OH	44304	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PLPMDL0800000001	Akron	OH	44304	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PLPMDL0800000001	Akron	OH	44333	9/13/2000	says using more oxy, only outpatient though
PLPMDL0800000001	Akron	OH	44304	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs
PLPMDL0800000001	Cleveland	OH	44112	9/13/2000	and perc doesnt have indication;tried chiro 2times likes
PLPMDL0800000001	Mayfield Heights	OH	44124	9/13/2000	Has used more in nonmalignant. Still uses Vic and T3 thinking they are less ptort. Discussed Marcus. He was impressed and directed me to the chief resident. If now head of the residency program. I think all of his responsibilities are stressing him out. Focus on how we can help to simplify his life.
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	has been using oxy post oper but had discussion with ortho pod who was not happy about rep pushing it when we dont have post oper indic and thinks company is getting off cheap discussed if pat on pre oper and 12-24hrs
PLPMDL0800000001	Cleveland	OH	44106	9/13/2000	and perc doesnt have indication;tried chiro 2times likes
PLPMDL0800000001	Akron	OH	44304	9/13/2000	chief oral surg resident says use oxy when pts need atc tx, if not uses t3, follow up
PLPMDL0800000001	Cleveland	OH	44112	9/13/2000	has used once- chronic lbp - start at 10q
PLPMDL0800000001	Cleveland	OH	44112	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	Finally wrote an 80mg rx in pain clinic for pt with neuropathies. He was a little freaked so we looked at PI and the doses that pts were in on trials. This may be a candidate for the 160mg. Asked for help in restructuring assessment tools and pt agreements. Need to meet again when he gets back in toen.
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	chief resident for burn unit, he say that ms is what they use, said if big adv oxy could be used
PLPMDL0800000001	E Cleveland	OH	44112	9/13/2000	Marcus to look at using for continuous pain. Not totally comfortable but did have a pt who he though woulg go quite well. Follow up on that pt and continue with different parts of the Marcus paper.
PLPMDL0800000001	Akron	OH	44304	9/13/2000	oxy for post op vs tylox, percocet. getting standing order
PLPMDL0800000001	Cleveland	OH	44109	9/13/2000	lunch, doctor is using primarily mscotin in burn unit, he says that they use iv morph then use 15 to 30 mil of ms, then in out pt he uses ms, does not want to switch says oxy would be good choice if formulary
PLPMDL0800000001	Uniotown	OH	44685	9/13/2000	put a patient on oxycontinfor low back pain, 20mg q12h and a muscle relaxor, using more for acute but when asked what the difference from a vicodin patient and oxycontin patient she said no rational. Constant pain patients get oxycontin. uniphyl has a patient that is on alot of steroids and going to add 400mg of uniphyl. senokot-s.
PLPMDL0800000001	Cleveland	OH	44104	9/13/2000	doctor does not write oxy talked about converting a oa pt from vico to oxy, follow up
PLPMDL0800000001	Lyndhurst	OH	44124	9/13/2000	Again discuss advantages of Oxy for OA. Used Marcus trial. He was impressed. PA's both thought the info was excellent. They said that they had used for OA where they previously would have used Vic. or T#3. Keep remind them and be sure to stay at potency issue.
PLPMDL0800000001	Mayfield Hts	OH	44124	9/13/2000	There remains some obstacle withhim. He still believes Oxy is for cancer pain. Schedule appt and use OA studies.
PLPMDL0800000001	Cleveland	OH	44195	9/13/2000	- bt strategy and q12 - equi anal doses and switches- still seeing pt on atc SAs come to him
PLPMDL0800000001	Cleveland	OH	44195	9/13/2000	9/13 says has started all new pts on oxy for 3-4 mths! he saw me on computer and saw his prof- was very intrigued and not offended. say no dil or oram- says is wrong. Would have thought more oxyctn than msc. but did agree prob refills too many msc out of habit and should do more oxy-says avoiding q8 is biggest adv.- since saw quest, told about 1st rx no activ- he says no way - wrote at least 20 x in last 6 wks- 2 for sure yesterd. will keep notes for a month and call pharmac to try and track his numbers Highest ever- 30q12 for both oxy and morph- not comfort w/any higher- gave 160 perspect. and 1-3 strat to work on titr comfort.- days davis has some on 320 and called him a methadone man. Dreicer will speak for apr- get requ letter from husse- grant for dreic500/ rest for hussei- at least 2000 more. Gave all spanish info- Gave me printer recomm- same one he has at home. Hp1100A. Gave my name to tim connor @ compaq pda.
PLPMDL0800000001	Cleveland	OH	44195	9/13/2000	9/13- not much poten- has percept that dept is strong oxy users. Most pain is w/lymphomas and MM- sees some of each- not so much w/BMT- q12 as adv over MSC and SAs- total agree on unreliev. pain, suprised at onc specialists as not much better-may make him more aggressive in PM.- Gave me referral for Lynn Rush head nurse on onc floor for pet stuff
PLPMDL0800000001	Cleveland	OH	44106	9/13/2000	has some higher dosed pts now 60-80q12- still need to change percept of morph for more severe
PLPMDL0800000001	Beachwood	OH	44122	9/14/2000	writing oxy, but he is usinh hillcrest script pad, he says he can not remmebr to write on his own
PLPMDL0800000001	Cleveland	OH	44195	9/14/2000	9/14 Pt she put on ipap doing well- nothing new- need to f/u on use
PLPMDL0800000001	Cleveland	OH	44109	9/14/2000	oxy inservie, talked about oxy and use in hand surgeries, use alot of t3
PLPMDL0800000001	Cleveland	OH	44111	9/14/2000	In residents lounge, writes mainly vico and perco for post op, talked about using oxy and he said that oxy could be used and he would eval it
PLPMDL0800000001	Cleveland	OH	44106	9/14/2000	says has 3-4 pts on oxy-1st rx looks like nothing for several weeks- why dilau? where/when oxy vs. dilau?
PLPMDL0800000001	Euclid	OH	44132	9/14/2000	Get Dr. to speak of specific patients to convert to Oxycotin. Took a different tact with Dr. Castaneda. Instead of talking disease states, i talked of pts. taking CIIIs ATC, and how Oxycotin can benefit them. She said that made sense and that she would try it.
PLPMDL0800000001	Cleveland	OH	44117	9/14/2000	Still uses a lot of short actings. Acts like he uses more Oxy than he is. See if Marcus helped his preescrbing habits any. He has huge potential to grow.
PLPMDL0800000001	Euclid	OH	44119	9/14/2000	Has been using more and more. This is influencing primary care in this area too. Still wants to be on our speakers's bureau but cannot go over weekends due to religious commitments on Saturday. Find out when he takes a pt off short acting? What is his pain mgmt protocol with his pts?
PLPMDL0800000001	Akron	OH	44310	9/14/2000	New Dr. Will start using Oxycotin. Has used vicodin. Will be here on Wednesdays & another day. Check which day.
PLPMDL0800000001	Akron	OH	44304	9/14/2000	Left pads, pens, documentation folders, patient pain assesment charts, dea & keeping your lisence sheets. Take clip boards next time.
PLPMDL0800000001	Shaker Hts	OH	44122	9/14/2000	doctor is now writing oxy, he says that it is working well and that the pts seem to have less complaints, talked about osteo arth
PLPMDL0800000001	Barberton	OH	44203	9/14/2000	synergy with oxycotin and the patch, talks about 72 hrs of pain control and easier for compliance with the elderly patients.
PLPMDL0800000001	Akron	OH	44310	9/14/2000	Surgery from the bottom of the hand to the top of the shoulder. Try the rotator cuff surgery.
PLPMDL0800000001	Cleveland	OH	44106	9/14/2000	after nsaid position- prob hasnt used - thinks as just for onc pain
PLPMDL0800000001	Akron	OH	44310	9/14/2000	Dr Josof is interested in OxyIR, they have been using tylenol and Darvocet. Stephanie is a big Buckeye fan. Find out her position. Had a lebanese lunch.
PLPMDL0800000001	Barberton	OH	44203	9/14/2000	addiction, he gives his patients either darvocet or vicodin for any type of pain, but he has had problems with percocet in the past and thinks oxycodone is more addicting.
PLPMDL0800000001	Copley	OH	44321	9/14/2000	had a patient that tried to write an oxycotin scrip and sign his name, so he is apprehensive to write oxycotin for a patient. I went over oxycotin vs short acting and told him the oxycontin is still the least addicting opioid of them all and if he needs an opioid it should be oxycotin. uniphyl for COPD after inhalers, more for elderly patients.
PLPMDL0800000001	Cleveland	OH	44111	9/14/2000	in residents lunge, doctor says tht he primarily writes for perco post op, he will uses oxy for very painful surgeries, asked him why not for lesser cases, he said he would try
PLPMDL0800000001	Barberton	OH	44203	9/14/2000	thinks anyone the uses an opioid will become addicted which he is confusing with physical dependence.
PLPMDL0800000001	Cleveland	OH	44106	9/14/2000	wont admit using oxy- pam says as last resort will use as first opi choice- prefers never to use
PLPMDL0800000001	Akron	OH	44319	9/14/2000	talked about getting a MS patient on the indigent patient program, he is currently taking 40mg tid with vicodin for breakthrough. Switching all short acting patients to oxycotin, ranging from low back to spinal stenosis.
PLPMDL0800000001	Cleveland	OH	44106	9/14/2000	f/u on pcs- hasnt used
PLPMDL0800000001	Cleveland	OH	44195	9/14/2000	still wants to know if we can sponsor karen anderson- for hospice- hasnt called reder yet
PLPMDL0800000001	Cleveland	OH	44102	9/14/2000	Will attend first meeting of the pain committee. Attended pain committee meeting. Dr. Menyah presented on the new JCAHO standards and what the home will do to comply with them.. Dr. Menyah is very into pain management. Dr. Dela Rocca was also present. After the meeting, Dr. Menyah watched our pain assessment in the long term care resident video and liked it. I will begin in-servicing in October.
PLPMDL0800000001	Cleveland	OH	44109	9/14/2000	inservice gillians
PLPMDL0800000001	Cleveland	OH	44106	9/14/2000	oxy vs/ SA- equianalg- -titr vs. switch
PLPMDL0800000001	Barberton	OH	44203	9/14/2000	tumor boards, and dr eley
PLPMDL0800000001	Akron	OH	44304	9/14/2000	Steve Chesser . Ceu program. Satellite Oct 31.

PPLPMDL0080000001	Akron	OH	44310	9/14/2000	Sue wants to know if Uhall sent in James Carriers indigent patient form. He had to go two weeks without medication.
PPLPMDL0080000001	Akron	OH	44304	9/14/2000	Spoke with Stephanie Tan and left info about treating patients and keeping your liscence. Chronic Pain study.
PPLPMDL0080000001	Akron	OH	44304	9/14/2000	Bev is very influential and they want video tapes and pens and pads.
PPLPMDL0080000001	Cleveland	OH	44109	9/14/2000	oxy inservice, resident uses oxy when attending says so, working whlt sontich
PPLPMDL0080000001	Akron	OH	44310	9/14/2000	Dr Josef is interested in OxyIR, they have been using tylenol and Darvacet.
PPLPMDL0080000001	Akron	OH	44304	9/14/2000	Talk about MScontin. Roxanne an Purdue donated for the bill moyers special.
PPLPMDL0080000001	Cleveland	OH	44111	9/14/2000	doctor says that he uses oxy, his numbers says that he does not use any oxy, asked where used it he said in surgeries that pt is going to be on meds for weeks, talked about use in surg that need atc for only a few days or more
PPLPMDL0080000001	Cleveland	OH	44106	9/14/2000	need to expand to joint repl
PPLPMDL0080000001	Cleveland	OH	44109	9/14/2000	oxy inservice resident is writing oxy for spine when attend asked for it, in outpt he does not use much oxy
PPLPMDL0080000001	Cleveland	OH	44132	9/14/2000	Has used more Oxy for his pts because he appreciates Purdue supporting with PSP program. He has said that he will try to keep all pts on Oxy, and start sooner. Bring him Kaplan and remind him of the 160mg
PPLPMDL0080000001	Cleveland	OH	44111	9/14/2000	doctor is chairmen of the surgery dept, he is from osu and has done alot of tramu and has used plenty of oxy, could be an advocate for oxy
PPLPMDL0080000001	Akron	OH	44333	9/15/2000	not using as many theo's on new patients, , more generic bid theo's not using as many theo's on new patients, , more generic bid theo's.
PPLPMDL0080000001	Beachwood	OH	44122	9/14/2000	appt with doctor he is wrtn oxy now instead of ms, he says thta he has more than half his pain pts over to oxy, talked about convertin perco pt
PPLPMDL0080000001	Akron	OH	44319	9/14/2000	inheriting alot of perccet and vicodin patients. Starting more patients on oxycontin, the last one was a low back pain patient that was not being controlled on vioxx.
PPLPMDL0080000001	Barberton	OH	44203	9/14/2000	talked about titrating oxycontin with the 80mg and 160mg tabs, see where she is considering switching to the patch.
PPLPMDL0080000001	Euclid	OH	44119	9/14/2000	Pts are doing great. Continues to believe that they do better than on short acting and that his office gets many fewer phone calls for refills especially because it cannot occur over the phone. Ask him what the highest dose he has used is. Why? Would he assess and titrate? Does the number of mgs freak him out?
PPLPMDL0080000001	Euclid	OH	44117	9/14/2000	Pt accepted for assistance program. Most of his pts on 20-40mg q12h. Discussed some of the pts he's inheriting being dosed q8h. He really needs to get then on a q12h schedule. Make sure he has titration guides and know the 3-2 rule. It will make his life easier.
PPLPMDL0080000001	Cleveland	OH	44109	9/14/2000	at inservice talked about using oxy for spine pts, dose 20mgq12
PPLPMDL0080000001	Akron	OH	44319	9/14/2000	using for short term pain, he just put a patient with pain in his shoulder nerve plexus, also on neurontin, put patient on 20mg q12h. Thinking constant pain vs intermittent, use oxycontin when you need and opioid.
PPLPMDL0080000001	Cleveland	OH	44111	9/15/2000	Tumor brd, doctor says he just wrote oxy this morning, talked about duragesic, his numbers show he is writing more, says he only uses dura when can not swallow follow up
PPLPMDL0080000001	Parma	OH	44129	9/15/2000	converting bid and generic theoph to uni.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/15/2000	he is not willing to become an narc pusher asked about undertreatment of pain and how oxy can help with his barriers
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/15/2000	Asked him what's going on his numbers have dropped. He has been on vacation. His first two weeks back were low. Needs reminding and attention.
PPLPMDL0080000001	Cleveland	OH	44106	9/15/2000	- goes to fri mtg can see- says has used 160- push up higher vs morph pts
PPLPMDL0080000001	Cleveland	OH	44106	9/15/2000	-bt strategy, vs morph use oxy just as high-
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	he said he is using more OxyContin but still with caution. He asked if he is writing more than most docs
PPLPMDL0080000001	Cleveland	OH	44106	9/15/2000	-9/15 Really wants TTT- get slides for him, Marcus/aps support, having health fair for office
PPLPMDL0080000001	Cleveland	OH	44119	9/15/2000	This is Hospice of Western Reserve's annual program at Landerhaven. Will be displaying.
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	thinking for chronic pain, vicodin for acute pain.
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/15/2000	tlaked about marcus and how taking a long acting is better suited than the combos. tried to incorporate both ltc and his practice
PPLPMDL0080000001	Parma	OH	44129	9/15/2000	need to figure a way to get more time. add on valu with oxy and uni
PPLPMDL0080000001	Cleveland	OH	44125	9/15/2000	focused on his patients that he is giving vicodin. they are a mix of acute and chronic. for his minor procedures he will give a couple a day and use purely prn. asked about patietns that are getting refills and targeted them for oxy
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	finalized arrangements for Dr. Irick's talk at the hospital next week
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	stopped in to see how oxy movement has been in the area. He said it has definatey increased but still nothing like Vicodin
PPLPMDL0080000001	Parma	OH	44129	9/15/2000	followed up with pam about getting on new flow sheet
PPLPMDL0080000001	Cleveland	OH	44111	9/15/2000	tumor brd
PPLPMDL0080000001	Westlake	OH	44145	9/15/2000	quick hit through the window, he said he would talk up Uniphyl to his partners but he didn't need any samples todayquick hit through the window, he said he would talk up Uniphyl to his partners but he didn't need any samples today
PPLPMDL0080000001	Fairlawn	OH	44333	9/15/2000	senokot-s recommendations.
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	Talked to Rehab dr's in the clinic
PPLPMDL0080000001	Barberton	OH	44203	9/15/2000	senokot-s recommendations.
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	quick hit through the window. He said he still uses OxyContin in cycles with Dilaudid. Asked him about the patch and he didn't admit to using any of it
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	he said he has written a few more scripts of OxyContin lately
PPLPMDL0080000001	Lakewood	OH	44107	9/15/2000	he said he thought OxyContin was like MS Contin before and just for CA before the last visit. But he is now using it for chronic pain
PPLPMDL0080000001	Beachwood	OH	44122	9/15/2000	window hit, doctor is using more dura so talked about consistent blood levels, follow up
PPLPMDL0080000001	Cleveland	OH	441143236	9/15/2000	9/17 will be staying at location- Having problems at pharmacies- cedar hill- off top of head- gave card to have him call me when problems- They will not make any changes over phone- supposed to be willing to make minor changes now- having good success w/ most pts on oxy- get some pt type feedback
PPLPMDL0080000001	Beachwood	OH	44122	9/15/2000	doctor has written oxy this week in a pt who has very severe constant head aches, talked about marcus and chronic pain
PPLPMDL0080000001	Akron	OH	44319	9/15/2000	chronic pain, she is concerned about cessation of therapy and withdrawl on oxycontin. Titration with 80mg and 160mg tabs.
PPLPMDL0080000001	Akron	OH	44333	9/15/2000	using oxycontin for post surgery in acute setting, most are being controlled on 10mg and 20mg tabs. Chronic pain talked about titrating up with 80mg tabs and the 160mg tabs q12h. Ease of titrating, less frequent dosing.
PPLPMDL0080000001	Cleveland	OH	44111	9/15/2000	Vicodin is being used for breakthrough. Converting patient to oxycontin if not tolerating the other medications.
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	doctor is wrtining more oxy now since last talked just had pt who was having sever bt pain and titrated to 40mg q12
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	deals more with inpatient pain control. Metioned using oxycontin in place of morphine. More use is coming from acute post op patients coming to the hospital. Sees alot of elderly patients, aske about reanl failure patients and oxycontin, also asked about about cessation of therapy for patients. using in place of vicodin. Chronic pain, talked about titration and ease fvs the patch.
PPLPMDL0080000001	Cleveland	OH	44111	9/15/2000	working on titration, talked about using 40q12 to 80 q12, he said his pts really do no need that much
PPLPMDL0080000001	Beachwood	OH	44122	9/15/2000	quick call in office, talked about dosing for post op and titration and flex
PPLPMDL0080000001	Akron	OH	44333	9/15/2000	He is not using oxycontin, writing 2 vicodin tabs q4h post op. Patients are on opioids for 30 days. Patients experience nausea and can't find the right dose, thinks it is too complicated. 2 20mg tabs q12h makes patients sick, 2 10mg tabs is not enough and taking three makes more complicated.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Cleveland	OH	44106	9/15/2000	9/15 bt strategy and q12 - Gave 4AP5- get more info on fellows- lunch? support? Corina? is other sec- very nice- escaped from romania 11yrs ago- misses living in the mountains.
PPLPMDL0080000001	Akron	OH	44305	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr. rebate, patient information sheet with coupon. Around the clock pain control. Sleep thru the night. True Q12hr. rebate, patient information sheet with
PPLPMDL0080000001	Cleveland	OH	44195	9/15/2000	9/7 Gave #s for slides, Sen-5, comf journals- very apprec. give to sally, Aprec of jpsm journ- says one of the best on that topic. Switching strat at 240?- says becomes cost prohib- and IV better control- Says not going to use 160- for this- but for IV costs 150/day- dont know w-w/o nurse costs- that would be @ 800q12 of oxy- 1500AWP for 100- 15.00 each- say even if \$20 retail- thats \$40/day(q12) for 320mg/day- x4 (@150/4)= 1280/day. = @640q12- IS HE AWARE OF OXY COST? OR IS IT MORE CONFIDENCE/EXPER WITH HIGHER DOSES OF OXY? BT- no more than 2 proper instruct. to pt. and 10-20% q24 dose. Very seldom q8 with any LA- does agree oxy somewhat tolerated better. Says oramorph or anything is because his strat of not switching nontroublesome pts- and whatever they come off of w/PCA mgmt. 9/15- handed him cost comp- up to 480q12 (3x160s) = 3x 15- 20.00=45-60.00q12 = \$90-120/day- BT is only .30-.40c/5mg tabs (BT for 480q12=120mg = \$6-7.00/BT dose)- get f/u on cost vs. effci of IV morph
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	Works on the ORS floor of ST. Thomas, where he sees post op ors patients. Vicodin is the most common pain medication, alot of the time patients do not tolerate vicodin or it is not controlling the pain. Using the 20mg tabs q12h and vicodin for breakthrough. He is keeping patients on tylox or vicodin. 12 hours of pain relief if doing well on short acting. He said he wrote 2 scripts today 20mg q12h for ors patient not tolerating vicodin.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44312	9/15/2000	using for chronic pain, if vicodin and then perccet is not working, he will go to 20mg q12h.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Cleveland	OH	44106	9/15/2000	- bt strategy and q12 - stay with- get him to influence pat
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr. rebate, patient information sheet with coupon.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr. rebate, patient information sheet with coupon.
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Cleveland	OH	44195	9/15/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.

PPLPMDL0080000001	Akron	OH	44304	9/15/2000	Around the clock pain control. Sleep thru the night. True Q12hr.
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	oxy call, talked about marcus reprint, he has pt who was a drug abuser that has pain, he put pt on oxy and has seen no abuse, follow up
PPLPMDL0080000001	North Royalton	OH	44133	9/18/2000	identified a couple of patients that could get more lung function with addition of uniphyl.
PPLPMDL0080000001	Berea	OH	44017	9/18/2000	talked about using oxy more for his vic stuff and shorter term use.more of a start with campaign.talked about how
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Highland Heights	OH	44143	9/18/2000	Has been using with success. Discussed chronic pain and Marcus reprint he agreed to try where he would normally use short actings.
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required.
PPLPMDL0080000001	Parma	OH	44129	9/18/2000	he does not change his habit.he is all for it and believes about oxy but there is something that holds him back
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	Chief in family practice residents, he is a supporter of oxycontin, says that he uses it primarily in low back and cancer, talked about oa
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	talked about marcus reprint, he had many questions about oxy, talked about using oxy in many pain states including OA, follow up
PPLPMDL0080000001	Akron	OH	44319	9/18/2000	oxycontin vs vicodin, has pain contract oxycontin for constant pain vs intermittent pain. When an opioid is needed will start with oxycontin
	Cleveland	OH	44106	9/18/2000	9/18 Seems on board w/all rationale except how soon would start- acute vs chronic Says if self limiting- stay w/ SA- Went thru marc and aps LA stmts-- 4/4- not quite there. Says he would switch someone who was using SAS ATC. Has 2-4 /wk Rxs for oxy- Thinks of starting right away on oxy if anticip an abuse issue--f/u why not avoid getting into that for all? Says will move to opi when pathology supports - such as LBP- no reason for them to be in pain- f/u how do you approach using opis for LBP? How does their pain typically present? persistent? most of the day? When do you not use oxy? Switching at certain dose? Also gave me some contacts at St V- see
PPLPMDL0080000001					Dave Farris- pharm made cards- says is a good pm advoc. Still get him Marcus for oct 9th
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	sees rationale but not treating much m/s pain sees as onc drugs
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	Potency issues vs SA EASIER THAN NEW PCT SIZES TO REMEMB
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	says will try- working in outpt lbp type and look for switches
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
	Mayfield Hts	OH	44124	9/18/2000	Doesn't use. Perceives it as too strong. Doesn't use Percocet either. Tried to convince him for all the reasons he didn't use Percocet he wanted to use Oxy but this is going to be a process. Sent easy dose info. He had to leave for the OR but try again to point out advantages over short acting agents.
PPLPMDL0080000001	Middleburg Heights	OH	44130	9/18/2000	advantages over vic. still more vic in the post op than oxy.strength seems to be sticking point
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	Chronic pain study keeping you lisenice and treating the patient. Breakthru medication. They were using Percocet. Lunch vaine valley. Oct28.
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	Doctor is 1st year, just put cancer pt on oxy, asked about other pain states and she said she does use some percocet focussed on OA
PPLPMDL0080000001	Akron	OH	44333	9/18/2000	Kaiser. Using oxycontin as first line and if think patients are starting to abuse oxycontin then he will go to the patch. opioids are being viewed as less helpful to patients everyday because of abuse of opioids.
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	lunch. 11:30
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	set up breakfast
PPLPMDL0080000001	Barberton	OH	44203	9/18/2000	dr eley.
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Akron	OH	44303	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Akron	OH	44307	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	might be someone to try- need to get his service and see when might have oport
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	FYI, 160 is approved by medicaid, Julie ordered in 3 more bottles. No preauthorization required
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	Chronic pain study keeping you lisenice and treating the patient. Breakthru medication. They were using Percocet. Says he doesn't really use alot of narcotics.
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	-9/18 not using- not comfort w/it- see howmany using more than nalsids? why not oxy? what would make you comf. with?
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	lunch, doctor does use some opioids, talked about cnrc pt in hospital that was given high dose of oxy that got slight respiratory depression, talked about oxy and marcus reprint
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	Talked mainly OA, he use percocet for oa, talked about marcus reprint and usinf short actings for prn only, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	convers- usage update-
PPLPMDL0080000001	Cleveland	OH	44106	9/18/2000	is looking to switch pt- would do it from uncontr SA or atc pt. very into it- told her to talk to darryl and mia
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	Chronic pain study keeping you lisenice and treating the patient. Breakthru medication. They were using Percocet. Gave him conversion pen.
PPLPMDL0080000001	Parma	OH	44129	9/18/2000	se are his major drawback.does not realize that he is getting same call backs from vic.
PPLPMDL0080000001	Akron	OH	44302	9/18/2000	Chronic pain study keeping you lisenice and treating the patient. Breakthru medication. They were using Percocet.
PPLPMDL0080000001	Cleveland	OH	44111	9/18/2000	resident, talked oa and also low back pain and using oxy
PPLPMDL0080000001	Barberton	OH	44203	9/18/2000	tried 20mg o12h on woman with a shoulder made the patient sick, nausea and she could not tolerate it. Thinking more for cancer and severe pain needs.
	Mayfield Hts	OH	44124	9/18/2000	Uses for some chronic pain pts. thought that it wasn't indicated post-op. Showed him Pl of 12-24h post op and indicated for pain 2-3 days duration. Was very interested in delivery system in how it can distribute for 12h.
PPLPMDL0080000001					Next call go over delivery system again and ginsburg comparison to PCA.
	Cleveland	OH	44102	9/19/2000	He is using oxy as his first choice for chronic pain, he says that he has tried it in acute setting but that he saw more side effects, he writes oxy bc he says that the dosing possibilities of oxy are nice. He has alot of knowledge of oxy and other opioids, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	has used pcs wants another- see on thurs
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/19/2000	no need to be technical.keeping it simple if more important.how to dose and cost
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	chronic pain after patients have been on short acting for 3-4 weeks. this is usually when get to around 6-8 tabs a day. Acute pain gets vicodin and chronic getting oxycontin.
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	POST OP DOSING ANF BT STRAT
	Barberton	OH	44203	9/19/2000	just getting back to 100% oxycontin worked well he is just taking motrin on occasion, butr thinking of oxycontin for more painful procedures. Vicodin for routine cases and oxycontin for more difficult procedures. All post op orders have vicodin on them.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/19/2000	Pt on 160mg didn't tolerate it and he didn't manage nausea. He would not give me the time to discuss her care further. He asked me to stop back another day. He has a lot of potential because he is open minded and willing to listen without all of the opioid stigma. Next time focus on managing side effects and show him Kaplan.
PPLPMDL0080000001	Westlake	OH	44145	9/19/2000	he gets mad when I talk about OxyContin vs. Duragesic. He asks doesn't he write enough OxyContin . Find another tactful way to address the problem
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	er breakfast talked about conversion of perco to oxy, also talked about fractures and trauma, he said at metro the population does not have much insurance, so hard to use oxy
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	has used some uniph as add on- agrees could use alot more and better to add systemic- no oxy to this point- talked about boswell talk
PPLPMDL0080000001	Strongsville	OH	44136	9/19/2000	going after his vic pat but forgot about perc.need to create cao and find why he uses perc and not oxy esp since it is the same
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	not really using- doing more of a research rotation now- but not sold to use it regularly- uses whatever- and goes w/attending
	Akron	OH	44314	9/19/2000	quick hi at window and he said alot of patients like taking oxycontin. Addiction may be a concern with patients on oxycontin?? Chronic pain patients are getting oxycontin, after have been on short acting, vicodin first or after viox.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	er breakfast, uses oxy in very severe trauma cases, asked what else he used and he said generic percocet, talked about oxy and insurance
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/19/2000	feels se are greater with oxy.went over management but could not get him to admit to getting same se with vic
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	oxy breakfast, doctorsays that he will use oxy in severe fractures, talked about using oxy instead of percocet and talked about advantages, said he would, follow up
PPLPMDL0080000001	Cleveland	OH	44130	9/19/2000	quick window hit, left conversion guide
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	using for more severe pain cases, more potent than vicodin. All of his post op orders have vicodin on them. Potency is the issue, always says that patients that are in alot of pain or not tolerating vicodin.
	Cleveland	OH	44111	9/19/2000	doctor is hard to pin down, once questioned about oxy and vicoden he backs off, did say that he writes quite abit of oxy and that he does not have anyone who would use the 160mg tablet. Next time yake several points from Marcus reprint.I follow up
PPLPMDL0080000001	Parma	OH	44129	9/19/2000	bummed losing audrey and me
PPLPMDL0080000001	Westlake	OH	44145	9/19/2000	they don't seem that busy. She said they don't see a lot of pain meds come through. Theyu said they see a lot of Uniphyl
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	breakfast
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	setting up breakfast
PPLPMDL0080000001	Akron	OH	44203	9/19/2000	Dr Gordon.
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	160mg in stock, senokot-s recommendations.
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	160mg for patients taking multiple 80mg tabs.
PPLPMDL0080000001	Akron	OH	44304	9/19/2000	They are still using McContin. They need a patient indigent form for Oxycontin and I will give her a free card from Dr. Trochelmanns office.
	Parma	OH	44129	9/19/2000	went over what an oxy patient is.demographic data to show what dis states and how oxy is being used.correlates length of time to addiction and he feels that that is bad medicine and he does not want to treat those kinds of patients
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/19/2000	he is using the 10mg tablets and getting his dose from there.sometimes up to 5 tabs
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	metro ER, doctor says is writning more oxy, says he needs to be reminded often, follow up
PPLPMDL0080000001	Akron	OH	44333	9/19/2000	total knees and hips are where he is considering using oxycontin along with oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44304	9/19/2000	They are still using McContin. They need a patient indigent form for Oxycontin and I will give her a free card from Dr. Trochelmanns office.



PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	er breakfast, oxy call vs percocet
PPLPMDL0080000001	Lyndhurst	OH	44124	9/19/2000	Uni v generics and why he wants to use brand names.Uni v generics and why he wants to use brand names.
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	pain management, opioids are reserved for severe pain and then consults with pain management physicians.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	er breakfast, oxy call uses in fractures, says that they do not use alot of oxy, but use alot of percocet, follow up
PPLPMDL0080000001	Cleveland	OH	44130	9/19/2000	need to find a way to make a better impact.he forgets and goes back to old habits.when he has used oxy it has been good results.needs help with dosing.showed pi and dosing chart
PPLPMDL0080000001	Mayfield	OH	44143	9/19/2000	Very interested in pain mgmt issues. Wanted to schedule lunch to discuss. briefly showed him advantages over short acting agents v long. Left him Marcus reprint. See if he will use PSP cards to trial pts.
PPLPMDL0080000001	Akron	OH	44333	9/19/2000	said using some more oxycontin, but said works in volume and easier with vicodin for refills. Ultram to darvocet to vicodin to oxycontin his approach.
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	Wants to put something together for the residents and fellows- Expediting to switch someone to 160 in the next couple weeks- f/u
PPLPMDL0080000001	Cleveland	OH	44111	9/19/2000	doctor says that he is now using more oxy, he is using it in place of percocet or percodan in chronic pain and in joint pain, talked about use in oa pts and low back pain, bring in roth reprint
PPLPMDL0080000001	Cleveland	OH	44111	9/19/2000	doctor is using oxy primarily in trauma and chronic pain, he uses short actings in acute settings and also in OA, focussed on OA, next time go thru roth study, bc he is using percocet and vicoden here, talked about using oxy in elderly pts, asked for oa pt. follow up
PPLPMDL0080000001	Mayfield Village	OH	44143	9/19/2000	Uses for OA pts. Went over Roth focusing on QOL issues. He has pts he could be starting earlier. Discussed treating constant pain with intermittent drug and he agreed but he has habits that need to change. See if he will use PSP cards specifically for pts who have failed NSAIDS and are ready for opioid therapy.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/19/2000	Again went over Roth pt about QOL. He was busy but left reprint. Goal with him is to get him to start earlier. Try Marcus to see if this helps to impact earlier starts.
PPLPMDL0080000001	Middleburg Heights	OH	44130	9/19/2000	followijg up with the psp cards.he is starting to use for more everyday patients but most of his use is for more severe and chronic.showed the back pain and how most patients are on 60mg or less and how to titrate.there is no difference between oxy and vic to him except he can clal it in and use it prn
PPLPMDL0080000001	Akron	OH	44203	9/19/2000	Dr Gordon. He pointed to the 160mg tab and said look at that bullet, would never use something that strong and yet he wrote a script for 160mg. Hit constant vs intermittent, oxycontin vs vicodin. Back pain patient along withab pain, going to use 20mg q12h,
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/19/2000	what kind of patient is taking oxy and why.talked about some additional dis states like oa and how qol issues can be sig increased with add on therapy just like oxy
PPLPMDL0080000001	Cleveland	OH	44111	9/19/2000	doctor says that he uses some oxy in chronic pain, talked about atc tx in all pain states and asked him to use oxy when pts need meds atc for more than a few days, talked about OA and pts, follow up
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	Talked to dr about patients on 80mg tabs that may be titrated to 160mg tabs, said none now. Titration of oxycontin vs going to the patch, she said if can not tolerated or gi problems than that is when going to the patch.
PPLPMDL0080000001	Parma	OH	44134	9/19/2000	Met with Lisa Conrad and Cheryl, the pain nurse. We discussed how we might be able to move along the learning curve of the nurses on pain management. The nurses are still having a hard time with pain management. They are afraid to titrate. We discuss
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	9/19 has 2 new pts- one is his father in law- moved in w/him- broke hip and arm- maxed out on t4 and not enough- switched over to oxy w/ christines help and had a much better weekend- on 20q12. other is female w/ca of the palliate- same prior drug- oxy mu9/19 has 2 new pts- one is his father in law- moved in w/him- broke hip and arm- maxed out on t4 and not enough- switched over to oxy w/ christines help and had a much better weekend- on 20q12. other is female w/ca of the palliate- same prior drug- oxy much better- giving BT of 5mg every 6 on sched. pt very happy. He is very happy to have 2 pcs avail also- didnt use yet
PPLPMDL0080000001	Gates Mills	OH	44040	9/19/2000	Says he titrated the pts Oxy to 60mg q12h and left Duragisic the same. First Rx shows nothing. Try asking all cost issues aside, what is the difference between an Oxy pt and a Vic pt.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2000	er breakfast, she is a user of oxy, said it makes sense to her to use 12 hour drug, focuses on imed onset as well
PPLPMDL0080000001	Barberton	OH	44203	9/19/2000	main use is for chronic pain after have been on short acting, arthritis and musculoskeletal pain, 10mg and 20mg q12h. Acute low back use also. Constant vs intermittent pain. Short term constant pain get oxycontin. uniphyl for severe COPD patients
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2000	has 2 current pts- titr one to 30q12 so far so good
PPLPMDL0080000001	Mayfield Village	OH	44143	9/19/2000	Still using only 10mg. Not comfortable with the potency issue and still thinks that his pts have 12 hour euphoria. Take in Marcus reprint focus on issue of treating continuous pain and cognitive effects.
PPLPMDL0080000001	S Euclid	OH	44121	9/19/2000	Found that his obstacle was a pt who was on Oxy and wasted more and was running out early. Suggested that she was not at the appropriate dose but he was convinced that she was an addict and that this was 12h euphoria. He really wasn't listening to much I had to say. Keep trying to identify a pt who would be appropriate and see if he will listen to what Dr Molta has learned at hospice by scheduling lunch.
PPLPMDL0080000001	Fairlawn	OH	44333	9/20/2000	controlling most patients on 10-20mg q12h. Does not give patients the buzz and better pain control. Foot and ankle specialty. 12 hour control vs q4- 6h patients to do get peaks and troughs. using vicodin for breakthrough oxy ir not easy to find.
PPLPMDL0080000001	Akron	OH	44319	9/20/2000	oxycontin vs vicodin, q12h dosing controls pain better than vicodin, taking less opioids, building up less of tolerance. vicodin is first then will go to oxycontin. Dr Richmond stressed equal analgesic between hydrocodone and oxycodone. Arthritic pain and oxycontin better controlling pain, Also went over plasma levels with oxycontin vs immediate release oxycodone and less abuse potential.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	he said he can't believe how beneficial OxyContin with IR is and how long it took him to try it
PPLPMDL0080000001	Westlake	OH	44145	9/20/2000	lunch he said he hasn't used OxyFast yet but is keeping it in mind. Right now he just tells his patients to take another 20mg s if they have breakthrough
PPLPMDL0080000001	Akron	OH	44333	9/20/2000	pediatrics, uses alot of tylenol/codeine elxir, some vicodin for older patients. treats up to 21 yrs of age.
PPLPMDL0080000001	Cleveland	OH	44111	9/20/2000	Doctor is big person in this practice, he write quite abit of combos, discussed marcus reprint and using oxy, he says he only writes oxy for cancer, make him aproject and convert him.
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Concerned about drug ABUSE POTENTIAL ER, Minor trauma.
PPLPMDL0080000001	Akron	OH	44333	9/20/2000	said using more darvocet than vicodin, habit that has not used and also thinking for more serious pain control, said would not use for scopes but will use vicodin. Potency is issue and apprehensive to use on older patients because thinks strong. i gave him two psp cards and working with PA Jim he said would use on the next 2 joint replacements.
PPLPMDL0080000001	Akron	OH	44333	9/20/2000	used to do spine surgery, is not doing surgery anymore just doing some med ortho. Used oxycontin in past and said worked so well that that is all patients wanted and started to abuse. Said if patient comes in with bad back would use oxycontin.
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Gave a mezza of info and left it on the table. The treat Sickle Cell patients as well and they refer to Dr. Vetter for Q&A about pain management. He has turned them onto the oxycontin and they are looking for something for breakthru. They are currently using vicodin that isn't indicated for children.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	lunch quick hit he didn't stay for lunch but said he uses OxyContin in more surgeries now but still not as often as Vicodin. He is not as comfortable with it yet.
PPLPMDL0080000001	Barberton	OH	44203	9/20/2000	was not happy with talk, gave me a thumbs down of talk, he is so anti oxycodone it isn't funny.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	Dr. Irrick to speak at Grand Rounds. Dr. Irrick to speak at Grand Rounds.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	Lunch for the staff - lst time calling on the staff. Try to find out if and when they would write Oxycontin. Most of the Oxycontin is coming form the pain clinic at the Cleveland Clinic. They are getting some in-house scripts also. This facility isunluch for the staff - lst time calling on the staff. Try to find out if and when they would write Oxycontin. Most of the Oxycontin is coming form the pain clinic at the Cleveland Clinic. They are getting some in-house scripts also. This facility is probably not worth doing a lot with. probably not worth doing a lot with.
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Gave a mezza of info and left it on the table. The treat Sickle Cell patients as well and they refer to Dr. Vetter for Q&A about pain management. He has turned them onto the oxycontin and they are looking for something for breakthru. They are currently using vicodin that isn't indicated for children.
PPLPMDL0080000001	Cleveland	OH	44104	9/20/2000	doctro is using oxy 20mg in his total knees, he only does 4 to 5 totals per month, asked about other procedures and he said he would consider oxy
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	he said he is definately writing more OxyContin as of late. He said he enjoyed Dr. irrick's talk
PPLPMDL0080000001	Cleveland Hts.	OH	44118	9/20/2000	Met with Dr. Streeter. She said she spoke with Dr. Weiss, the Chief of Oncology, and he seemed to be in favor of Oxycontin. Dr. Streeter will not attend the meeting.
PPLPMDL0080000001	Parma	OH	44134	9/20/2000	Spoke with Lisa. I set up the fourth in-service in the series. Also discussed with Lisa, as well as Cheryl, how we are going to take this to the next level. Needs to be some accountability for doing the right thing.
PPLPMDL0080000001	Rocky River	OH	44116	9/20/2000	regular pharmacist not in, her district manager ww as in so went over how Oxycontin works
PPLPMDL0080000001	Cleveland	OH	44111	9/20/2000	dr renuart
PPLPMDL0080000001	Cleveland	OH	44109	9/20/2000	julie and pat assist forms
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Robin rescheduled lunch to Sept 20, Tuesday. The dr.'s changes thier schedules Dr. Hord the medical director will be there. Leave coloring books, no samples the pharmacist will get mad. Gave a mezza of info and left it on the table. The treat Sickle Cell patients as well and they refer to Dr. Vetter for Q&A about pain management. He has turned them onto the oxycontin and they are looking for something for breakthru. They are currently using vicodin that isn't indicated for children.
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Interested in drug abuse potential and breakthru.
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Pens, pads, candy, patient information sheet with coupon.
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Pens, pads, coupons, rebates.
PPLPMDL0080000001	Akron	OH	44309	9/20/2000	Chris gave me a free oxycontin card for Dr.Radwany's indigent patient.
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Drug abuse potential.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	quick hit at grand rounds, he said Dr. irrick did a good job with his talk and said he does use some OxyContin
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Gave a mezza of info and left it on the table. The treat Sickle Cell patients as well and they refer to Dr. Vetter for Q&A about pain management. He has turned them onto the oxycontin and they are looking for something for breakthru. They are currently using vicodin that isn't indicated for children.
PPLPMDL0080000001	Cleveland	OH	44127	9/20/2000	oxy hit, doctor does not write many pain meds, should not be a target
PPLPMDL0080000001	Akron	OH	44313	9/20/2000	he has all the right answers.said that he is using exclusively for chronic pains.said that he does not like to write vic.will use vic for acute situations but no more than 20 tabs.asked about patients getting refills and talked about the use oxy gets in the post op setting.he has used one psp card and targeted another for the ssecond
PPLPMDL0080000001	Garfield	OH	44125	9/20/2000	he is using vic for most of his acute stuff, backs and trauma's.feels that abuse is with all opioids and does not believe that oxy is different.add on therapy with the ns aids and use with oa.traditionally would not use.uses theoph for those gat already on it and likes the way it works but has diff using now because of se
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Patient assistance for a cancer patient. Gave them free oxycontin card to get them started until the free med comes thru.
PPLPMDL0080000001	Cleveland	OH	44111	9/20/2000	in er, talked about oxy, he has written it since last talk, used it in lag fracture, talked about it today
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	lunch he said he has been experimenting with OxyContin and using it in more post op places. he said so far so good and as long as he doesn't get call backs he will continue to use even more
PPLPMDL0080000001	Parma	OH	44129	9/20/2000	presented the psp and he immediatley asked for more.not sure where and how he is using but he is usingneed to get his vic business but may want to start at the perc

PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	concentrate more on Percocet. Talk about constant acute use as a niche for OxyContin.
PPLPMDL0080000001	Parma	OH	44134	9/20/2000	talked about what jcaho is doing and what hte hospital is doing to get ready and how oxy fits in.tried to get him to use instead of hte combos in his everyday practice
PPLPMDL0080000001	Parma	OH	44134	9/20/2000	told him how to write instead of vic
PPLPMDL0080000001	Cleveland	OH	44111	9/20/2000	Gave doctro aps and ahcpr guidelines, also talked about marcus reprint, focussed on duragesic as well, he is using it.
PPLPMDL0080000001	Cleveland	OH	44195	9/20/2000	Post op- will think of some surg next week to try before thurs lunch
PPLPMDL0080000001	Gardfield Hts.	OH	44125	9/20/2000	talked about how to dose oxy and when to use.talked about using the 10mg tablet and writing 2-3.
PPLPMDL0080000001	Cleveland	OH	44109	9/20/2000	in 7b doctor could be apportion for oxy, just used oxy in spine surgery, talked about if he is using it in spine surgery why not use in other surgeries, asked him to use oxy instead of percoet, need to stay on him
PPLPMDL0080000001	South Euclid	OH	44121	9/20/2000	Used once. Doesn't see a real difference. Need to keep working on differentiation from short acting agents. Access is a real issue. Frequency is going to be the key.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	he said he is still only using Oxycontin for chronic pain. He really didn't even think of it for acute pain until I mentioned acute constant pain
PPLPMDL0080000001	Akron	OH	44308	9/20/2000	Gave a mezza of info and left it on the table. The treat Sickle Cell patients as well and they refer to Dr. Vetter for Q&A about pain management. He has turned them onto the oxycontin and they are looking for something for breakthru. They are currently using vicodin that isn't indicated for children.
PPLPMDL0080000001	Cleveland	OH	44111	9/20/2000	Saw doctor in sample room, he says that he and the residents write oxy for chronic pain, talked about marcus reprint and using oxy instead of short actings, follow up. Was impressed with the fact that we reference American family physician
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	he said the speaker Dr. Irick was very good. he said he learned some good points on writing post op pain meds. He said his thoughts and usage of OxyContin are even more stringthened
PPLPMDL0080000001	Cleveland	OH	44195	9/20/2000	- bt strategy and q12- discourage q8 and switching too early
PPLPMDL0080000001	Akron	OH	44314	9/20/2000	CREST patient is up to 240mg q12h and 150mg for breakthrough. Chronic pain and oxycontin, mentioned a patient that failed on oxycontin, fibromyalgia but was also abusing weed and cocaine, titrated up and found out was chewing up oxycontin.
PPLPMDL0080000001	Akron	OH	44304	9/20/2000	Low back pain.
PPLPMDL0080000001	Uniontown	OH	44685	9/20/2000	asked why speaker did not mention oxycontin more. I asked why he isn't using it more and said using some but not writing alot of opioids. Oxycontin vs vicodin and said would use on low back pain patients for short term.
PPLPMDL0080000001	Parma	OH	44129	9/20/2000	talked about using oxy in oa and qol improvements.trying to get him to commit to specific patients and dosing
PPLPMDL0080000001	Barberton	OH	44203	9/20/2000	Inquired about pain management failure patients, patients have alot of social problems and concerned with chronic opioid therapy. Oxycontin q12h titrate up and if stray from opioid contract then will void opioid therapy.
PPLPMDL0080000001	Akron	OH	44107	9/20/2000	Seeing alot of back problems and low back.
PPLPMDL0080000001	Lakewood	OH	44107	9/20/2000	he mentioned a patient who has osteo and is on Oxycontin 20mg q12 and bad constipation. Does it ever stop. Said to take Senoklot
PPLPMDL0080000001	Akron	OH	44333	9/20/2000	using 2-3 10mg tabs q12h, talked about a patient from barberton the OD on oxycontin and concern with abuse of oxycontin. Using for the majority of patients would not give a specific procedure using on. Compared to vicodin with q12h dosing and better pain control.
PPLPMDL0080000001	Akron	OH	44312	9/20/2000	asked if could use codeine for breakthrough or even morphine. He has oxycontin placed after vicodin and percocet. Acute for short acting and if not being controlled or for chronic pain he will use oxycontin. Went over conversion 10mg q12h of oxycontin equals vicodin or percocet q6h.
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2000	pam says he has started 2-3 pts in last week- 20-30q12. f/u
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	-has put another pt on this week- reluctant- get better info on when adds- and work on titr/less abuse liab
PPLPMDL0080000001	Akron	OH	44333	9/21/2000	using oxycontin after vicodin vicodin es and percocet to start and if not controlled on short acting then oging to oxycontin. Oxycontin, less abuse potential q12h dosing better pain control vs short acting. sign on window if on the patch, can call for free coverlets to help keep the patch to the body.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2000	-VS SAs- may try soon
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	9/21 yes to 5/22 duneagan and boswell this fa.- get 1500-2000 to help w/room- gave a pcs will put to use and keep on lookout for oport- has started to hear attention from JC issues from QC
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	MSCONTIN.DOCUMENTATION, contracts, urine testing across the board.
PPLPMDL0080000001	Akron	OH	44333	9/21/2000	said using the 10mg tabs, not using on all cases but using. The nausea has not deterrred him from using but oxy will not replave vicodin. Said nausea happens with all opioids, no more than any other medications.
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	.Documentation, contracts, urine testing across the board.
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	.Documentation, contracts, urine testing across the board.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	burn inservice, talked to doctor oxy vs mscontin, he said if he had a valid reason he would use oxy, finally found that side effects and nausea is a big deal for him, got him to take 10psp cards to use in outpt setting and he said he would, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	says things good no issues- used this week
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	.Documentation, contracts, urine testing across the board.
PPLPMDL0080000001	Akron	OH	44302	9/21/2000	HAS TRIED CHIRO ON ONE PATIENT, NOT STRONG ENOUGH ADVOCATE TO PULL THROUGH PHARMACY
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	burn inservice talked about conversion of ms to oxy, she says that it would have to be ok with dr, frat, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	says using now over pct- not liking the many pct doses
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	.Documentation, contracts, urine testing across the board.
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	.Documentation, contracts, urine testing across the board.
PPLPMDL0080000001	Cleveland	OH	44119	9/21/2000	Did the second quarter hospice rebate. It was over \$5,400.00. Joann Sheldon asked me for money to support an EPIC program they are putting on. I turned her down.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	inservice
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	dr sontich
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	stocking 160 if get script
PPLPMDL0080000001	Mayfield Village	OH	44143	9/21/2000	Met with kathy and Eric. Eric is leaving to go back to retail. He said it is too long of a drive. Kathy said that Oxycontin is still moving well, and that Western Reserve has not given them a finalized formuly. Kathy did say that Western reserv e is using a lot more Methadone than before.
PPLPMDL0080000001	Fairlawn	OH	44333	9/21/2000	senokot-s recommendations.
PPLPMDL0080000001	Akron	OH	44302	9/21/2000	HAS TRIED CHIRO ON ONE PATIENT, NOT STRONG ENOUGH ADVOCATE TO PULL THROUGH PHARMACY
PPLPMDL0080000001	Akron	OH	44305	9/21/2000	Rebate, coupon, patient information form.
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	rebate, coupon, patient information sheet.
PPLPMDL0080000001	Akron	OH	44310	9/21/2000	drug abuse issues.
PPLPMDL0080000001	Akron	OH	44302	9/21/2000	SAYS HAS BEEN USING OXYIR FOR BREAKTHOR WITH OXYCONTIN INSTEAD OF VIC.. BIG STEP!!
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	no onw on right now- get positioning - any dura? switching off oxy?
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	Documentation, Urine screening across the board, contracts. Very important.
PPLPMDL0080000001	Akron	OH	44333	9/21/2000	patients that need atc therapy gives oxycontin, for the less painful procedures he does not think they need atc opioid therapy so goes with short acting darvo cet or vicodin.
PPLPMDL0080000001	Parma	OH	44129	9/21/2000	talked about when to use the oxy and when to use the fast.talked about writing a whole bottle.need to check out papsidero who also appears at the cc sat in garfield
PPLPMDL0080000001	Akron	OH	44302	9/21/2000	HAS TRIED CHIRO ON ONE PATIENT, NOT STRONG ENOUGH ADVOCATE TO PULL THROUGH PHARMACY
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	9/21- on admin- no opt to use- admitted not much use of opis and little comfort in the area- i said when back on service- oxy is easiest to get comf w/ and what do you do after nsads?- walk him thru.
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	Likes the idea of testing urine across the board for the pain med prescribed. Contract.
PPLPMDL0080000001	Middleburg He	OH	44130	9/21/2000	he is not telling me the real reason for why he likes vic so he commits to using oxy but the habit is hard to attain.most of his stuff gets called in after the initial script.talked about writing for that first post op scrip and to give a little more tabs
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	oxy call in clinic, talked about oxy vs percocet and much better choice, talked about use in spine pts and also in other post op setting
PPLPMDL0080000001	Cleveland	OH	44115	9/21/2000	talked to doctor about use of oxy, he is using it as his main post op drug, lisa his nurse said this is true, left him one more psp card
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	burn inservice, he seems to be anti oxya dn he says that he would consider switching to oxy, have dr. frat work on him
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2000	seems to titr to neccess effect- not shy about it- f/u on current uses-
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	Likes the idea of testing urine across the board for the pain med prescribed. Contract. They sent in the paperwork for James Carrier.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2000	- was at research mtg- wants to put together 1/2 day seminar- get list of pot speakers
PPLPMDL0080000001	Tallmadge	OH	44278	9/21/2000	Likes the idea of testing urine across the board for the pain med prescribed. Contract.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2000	burn inservice, doctor says since dr. frat is going to try oxy and he says he will as well, talked about switching and conversion
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/21/2000	talked about titration and how the principles can help in his office based stuff too pain managemtn proponent but still has barriers when using opioids.talked about oa and how qol can be greatly enhanced by adding on.
PPLPMDL0080000001	Middleburg Hts	OH	44130	9/21/2000	talked about what kind of patients he can use oxy on he does alot of blocks got specific with a couple of those cases and asked why he would not consider them for oxy.age is a big factor.he feels that opioids are not the answer for long term type symptoms.showed the oa stuff where it was used for 18mo and showed some longer stuff
PPLPMDL0080000001	Cleveland	OH	44111	9/21/2000	set up lunch for entire office, doctor says that he has begun to use more oxy, his number show this, gave him titration guide
PPLPMDL0080000001	Cleveland	OH	44113	9/21/2000	surgery lounge. was doing surgery on hand pt, said he would try oxy 10mg q12, follow up
PPLPMDL0080000001	Akron	OH	44333	9/21/2000	some patients have experienced bad dreams, it is controlling the pain but making them feel spaced out. Using on more painful procedures, 2-3 10mg tabs q12h, minor cases are getting vicodin.
PPLPMDL0080000001	Akron	OH	44333	9/21/2000	procedures that have bone involvement and perceives that patients will have pain that needs atc opioid therapy. Other cases do not need alot of pain medication and may only take 1-2 vicodin a day. Potency and q12h dosing for atc therapy.
PPLPMDL0080000001	Cleveland	OH	44113	9/21/2000	surgery lounge. doctor says he is using more oxy now that he has his stamp, write 20mg q12h, follow up
PPLPMDL0080000001	Independence	OH	44131	9/21/2000	caught him as he was getting ready to scrub in.he was doing a big ankle.talked about giving oxy 10mg 2-3 q12



PPLPMDL080000001	Lakewood	OH	44107	9/22/2000	quick hit in the car he said he is using Oxycontin for a lot of his severe rheumatoids
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	doctor is now using oxy for severe chronic and cancer, went over marcus reprint and placing short acting as prn meds
PPLPMDL080000001	Lakewood	OH	44107	9/22/2000	quick hit in the hallway, he said to stop by to check Uniphyl samples he said its a great paroduct that he almost always uses. He said he has a couple of patients on OxyContin and the speaker Dr. Irick was great
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Cleveland	OH	44113	9/22/2000	in office window, has cards at southwest location, says that he is using oxy for post op, but not in acute setting, talked about oxy in low back problems
PPLPMDL080000001	Berea	OH	44017	9/22/2000	put up a dosing chart on his sample door he said that he has a hard time deciding where to start.talked about hte 10mg tab and giving it 1-2 or 2-3
PPLPMDL080000001	Akron	OH	44304	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Akron	OH	44304	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Lakewood	OH	44107	9/22/2000	she talked about a new Uniphyl COPDer that was only helped by Uniphyl. She still thinks of Oxy too far down the line
PPLPMDL080000001	Euclid	OH	44117	9/22/2000	Discussed using Oxy IR for breakthrough instead of combo products. Many of these pts are on anti inflammatory and other agents which put them at their tylenol limit for years. Next time make sure he know of all product availability at Walgreens in Euclid, and see if he has used any IR.
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Westlake	OH	44145	9/22/2000	gave John conversion charts that he requested
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	tumor brd
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	oxy 160
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	PAP, oxy vs. dura and SA- habits- less meds
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	PAP, oxy vs. dura and SA- habits- less meds
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL080000001	Akron	OH	44304	9/22/2000	Invited to December "Pain Management" Symposium. Lunch on Tues, Thurs.
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	9/22 says tell him what to do and he will do it- get conversion posters to hang and cards to hand out
PPLPMDL080000001	Strongsville	OH	44136	9/22/2000	saw him in the er.talked about why to use oxy over vic.he does not totally believe that they can be equivalent
PPLPMDL080000001	Cleveland	OH	44104	9/22/2000	still pounding away on him, has written a couple oxy scripts, i think he can be bullied to use more oxy, marcus reprint
PPLPMDL080000001	Euclid	OH	44132	9/22/2000	Compared Oxy to Duragesic. Discussed Details from PI and advantages of Oxy. He agreed. Also was impressed with the fact that he could start immediately following NSAIDs and that short acting are not necessary. said he had a pt in mind who would benefit. Bring Marcus to discuss continuous v intermittent pai and its treatment.
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	oxy vs. SA- habits- less meds- GOT ROXANNE SCHOLARSHIP 2-300 FOR RESEARCH- WHY NOT US? Going to be part of hydro SA vs morph study(IM?) is going to try and keep tabs on competitive activities for me.
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Middleburg Hts	OH	44130	9/22/2000	talked about how to use fast and when to use oxy vs liquids
PPLPMDL080000001	Akron	OH	44320	9/22/2000	gave Dr. IPAP form for pt. Discuss how to fill it out.
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	9/22 says things going well- no issues- in a hurry to leave- f/u on specific situations and dosing- should be at lunch on thurs
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Akron	OH	44310	9/22/2000	Documentation, contracts, pain assessment sheets, around the clock dosing.
PPLPMDL080000001	Euclid	OH	44132	9/22/2000	Still is reluctant to use for many nonmalignant pts. Still says families give him a hard time about starting pts on opioids but says that opioid myths booklet really helps. Went over Roth And advantages of Oxy for OA. He agreed that he had pts that would definitely benefit. Again tried to get across the advantages of Uniphyl over generic. Sent samples and keep reminding him.
PPLPMDL080000001	Berea	OH	44017	9/22/2000	dosing is the key issue with him.whne to start is another.talked about using in oa and how function and qol should dictate when.talked about using multiple doses
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	went thru marcus reprint, doctor is now writing oxy nearly every week, focused on OA and low back, has pt he is going to put on oxy
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	at tumor board, talked to doctor about titration and using oxy instead of duragesic, he says he does not use much dura, he is a buddy guy and need to get to him
PPLPMDL080000001	Cleveland	OH	44117	9/22/2000	Discussed going to Oxy straight from short acting product instead of using Vic etc.. He specifically aske about older people and side effects. Uses pain assessment scales and is not afraid to titrate. Is not afraid of addiction
PPLPMDL080000001					issue and wants all documentation materials we have.
PPLPMDL080000001	Middleburg Hts.	OH	44130	9/22/2000	back from vacation and busy.he likes the psp cards and cited a patient that he was able to titrate with the card.oxy is getting used more on the floor on 3w
PPLPMDL080000001	Cleveland	OH	44104	9/22/2000	in sample closet, talked about titration of oxy to higher levels, time principles, cancer pain, gave him marcus reprint
PPLPMDL080000001	Cleveland	OH	44195	9/22/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL080000001	Cleveland	OH	44106	9/22/2000	9/22 FORGOT TO GIVE HIM SLIDE INFO- F/U ON SUPPLIES HE WANTS FOR DEC. PRPG- @25 ATTENDEES- GET LIST?. 80% are forced to attend- used to be 100%- others signing up on own- Says ST Board is slowly coming around- there biggest issues are use in pts with addid9/22 FORGOT TO GIVE HIM SLIDE INFO- F/U ON SUPPLIES HE WANTS FOR DEC. PRPG- @25 ATTENDEES- GET LIST?. 80% are forced to attend- used to be 100%- others signing up on own- Says ST Board is slowly coming around- there biggest issues are use in pts with addiction history- using combinations that dont make sense- too much-Says smirnoff got into trouble this way-cnsdered for manslaughter charges- continued to give to pt he knew had major addiction problems.- Will get 4th fellow in jan- some opp to support thection history- using combinations that dont make sense- too much-Says smirnoff got into trouble this way-cnsdered for manslaughter charges- continued to give to pt he knew had major addiction problems.- Will get 4th fellow in jan- some opp to support them- He only does @ 1 day of clinical work on addition floors- the most severe of pts- but gets calls on others- GET TO TTT, very much in w/ q12, BT,Tr, assem/reasses, etc. Told @ bokar 500T3 w/ 3refills- says no justification. Brought up narkan add om- He only does @ 1 day of clinical work on addition floors- the most severe of pts- but gets calls on others- GET TO TTT, very much in w/ q12, BT,Tr, assem/reasses, etc. Told @ bokar 500T3 w/ 3refills- says no justification. Brought up narkan add on as best answer like talwin NX. would make it non-absorb through snorting- would drop street value to 1/10th- for oxyctn- 2-5c. Meth still biggest to hold off w/d for addicnts as best answer like talwin NX. would make it non-absorb through snorting- would drop street value to 1/10th- for oxyctn- 2-5c. Meth still biggest to hold off w/d for addicts
PPLPMDL080000001	Cleveland	OH	44111	9/22/2000	tumor board, doctor says he is using mor e higher doses of oxy, he wrote oxy today in a pancreatic ca pt, talked titration
PPLPMDL080000001	Middleburg Hts.	OH	44130	9/22/2000	followed up with his newee role in pain management.wanted to make sure that his titration and dosing were going ok.he is starting to get the hang of titration.he is having some questions about se.
PPLPMDL080000001	Cleveland	OH	44118	9/22/2000	She told of a few pts who had done well on Oxy. As they titrated down she swited to short acting. Suggested she change to 10mg tabs. Reminded her that Oxy given her all the things that she is afraid of in most short acting agents. Said she has written some Rx's this week and then when to see pts. Nesxt call find out who does best. Also discuss using immediately following NSAIDs instead of T3 and Darvodet.
PPLPMDL080000001	Cleveland	OH	44132	9/22/2000	Discussed Kaplan and how AE's decreased as dosing increased. His highest dose is still 40mg. Reviewed titration and 3-2 rule. He was impressed with titration guide and really thought it would help him. Follow up and see how frequently he is titrating and at what percentages.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/22/2000	Quick reminder. Had a hernia repair he was going to use 20mg q12h on. Say pts do well. Occasionally they have trouble with pharmacies not stocking. Let him know the pharmacies in the area that pts can go.
PPLPMDL080000001	Akron	OH	44304	9/22/2000	Low abuse potential.
PPLPMDL080000001	Norton	OH	44203	9/25/2000	concern with the use of opioids, constant pain vs intermittent for oxycontin vs short acting opioids, left her the Marcus reprint and will follow up. Concern with rxing opioids and whether th patients are the appropriate patients for opioid therapy.
PPLPMDL080000001	Akron	OH	44308	9/25/2000	Describe an oxycontin patient and a vicodin patient.
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	lunch in op clinic. doctor says he likes oxy for chronic pain, he says post op he uses primarily perco, he says that he likes perco bc it gives pt a buzz and then they will want to get off the medication, explained oxy, says he has trouble getting pts off of oxy bc it works too well. Asked for pts, follow up
PPLPMDL080000001	Akron	OH	44303	9/25/2000	whats the difference between Percocet and Oxycontin
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	uniphyl samples, she uses uni in asthma pts with insuranceuniphyl samples, she uses uni in asthma pts with insurance
PPLPMDL080000001	Akron	OH	44310	9/25/2000	Duragesic \$\$\$
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	doctro is using oxy in head and neck ca, he writes alot of perco and t3 for other more minor things, starting tumor board, follow up
PPLPMDL080000001	Akron	OH	44302	9/25/2000	Likes the percocet for post-op and the vicodin. Asked about price, interrested in the OxyIR. Gave him prices from the Cedat locust pharmacy, Vicodin, percocet, Oxycontin 10mg, Oxylr. He also likes Darvacet. Give IV demerol post-op, vicodin and percocet post-op. LEAVE SENEKOT FOR KIDS SAMPLES.
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	doctro will be very important for oxy, he is using more now, mainly in spine pts, talked about using instead of perco, follow up
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	resident at lunch, uses perco for trauma, said would use oxy in trauma case, follow up
PPLPMDL080000001	Akron	OH	44310	9/25/2000	Uniphyl, accolate, singular, less side effects for the elderly population. Cost is inexpensive. Show him the steps, step three and not the last step like the old approach. Better lung function when added in step three. not the first step. Arrhythmia's in elderly patients, he is worried about that.
PPLPMDL080000001	Norton	OH	44203	9/25/2000	oxy vs the vicodin and the patch, he talks about opioid phobia and that he hold them back from patients so does not get the reputation of writing alot of opioids. Using for chronic pain and patients that are in severe pain.
PPLPMDL080000001	Cleveland	OH	44106	9/25/2000	vicodin is being used for acute or short term. The patch, said not taking pills/?
PPLPMDL080000001	Cleveland	OH	44106	9/25/2000	9/25 says no noticeable diff from MSC- no side effect diff. admitted to 25% needing q8- would do w/ oxy if necessary- but f/u on less chance. Renal issue he says is rare pt. Hesitated on if he has used enough oxy to compare if better toleration- f/o MCS incidence of nausea/cns- confus- never? Also onset? better w/oxy. Alice and Gloria say no pt issues w/oxy. Use sunshine- J of Clin Pharm and has quotes on morph frm JCO
PPLPMDL080000001	Olmsted Falls	OH	44138	9/25/2000	he said he is using OxyContin for acute constant pain, ask him next time where he uses Oxy and where he uses Vicodin. Then go after constant acute
PPLPMDL080000001	Cleveland	OH	44109	9/25/2000	uses oxy in trauma, said though that they use more percocet than anything, talked about oxy and switching pts
PPLPMDL080000001	Akron	OH	44314	9/25/2000	oxycontin is being used more for noncancer pain after nsaid and short acting opioids. MS Contin is more for cancer pain.
PPLPMDL080000001	Cleveland	OH	44106	9/25/2000	- has gotten again at VA
PPLPMDL080000001	Cleveland	OH	44195	9/25/2000	quick - not much interest- f/u w/ apmnt

PLPMDL080000001	Barberton	OH	44203	9/25/2000	this visit he wants more people to know about oxycontin, vs short acting, made comment that the ER puts patients on ex tylenol. He is putting patients on oxycontin that have either failed on vicodin or taking too many pills. Marcus reprint with constant pain vs intermittent.
PLPMDL080000001	Olmsted Falls	OH	44138	9/25/2000	very quick hallway hit he was in a big hurry, mentioned about acute use of Oxycontin
PLPMDL080000001	Cleveland	OH	44109	9/25/2000	oxy post op and rehab
	Parma Hts	OH	44130	9/25/2000	Met with Lucy Parks. She is the Staff Development Director. I explained to her the in-servicing we do on pain management. She said they are not JCAHO certified yet, but they are working on it. The QA/QI coordinator is Tracy. She is working on the JCAHO materials. Dr. Detweiler is the Medical Director. Dr. Farooqui has the majority of the patients in the home. Lucy will call me in the next couple of days to set up an appt. to meet with her to show her the materials we can provide.
PLPMDL080000001	Middleburg Hts.	OH	44130	9/25/2000	tried to get help with chiro in hospital, says can present at future meeting with group, but they wouldn't use chiro in office, only in hspol. still aren't jumping on oxy. very opiod phobic for pain doc
PLPMDL080000001	Cleveland	OH	44109	9/25/2000	dr. frat trial
PLPMDL080000001	Cleveland	OH	44109	9/25/2000	oxy 160
PLPMDL080000001	Akron	OH	44310	9/25/2000	Schedule Inservice
PLPMDL080000001	Barberton	OH	44203	9/25/2000	oxycontin vs morphine.
PLPMDL080000001	Barberton	OH	44203	9/25/2000	oxycontin vs the patch.
PLPMDL080000001	Akron	OH	44310	9/25/2000	Rebate, patient info sheet w/ coupon.
PLPMDL080000001	Akron	OH	44307	9/25/2000	10mg, 20, 40 80, IR. No fast, no uniphyl, no 160. Likes clip boards, pens, pads, free. He has Senekot-S. Leave Senekot samples.
PLPMDL080000001	Akron	OH	44310	9/25/2000	Study on low dose combination meds in copd.
PLPMDL080000001	Middleburg Hts.	OH	44130	9/25/2000	tried to get help with chiro in hospital, says can present at future meeting with group, but they wouldn't use chiro in office, only in hspol. still aren't jumping on oxy. very opiod phobic for pain doc
PLPMDL080000001	Cuyahoga Falls	OH	44223	9/25/2000	still not interested in chiro for surgery or labor, knows bressi recommends it but doesn't care
PLPMDL080000001	Cleveland	OH	44109	9/25/2000	Oxy call, doctor says that he primarily uses prco post op and in kidney stones, he says he only uses oxy in ca, got kidney stone pt. follow up
PLPMDL080000001	Middleburg Hts.	OH	44130	9/25/2000	tried to get help with chiro in hospital, says can present at future meeting with group, but they wouldn't use chiro in office, only in hspol. still aren't jumping on oxy. very opiod phobic for pain doc
PLPMDL080000001	Norton	OH	44203	9/25/2000	chronic pain, the biggest concern in the area is abuse and has seen the problem also with oxycontin. Marcus reprint, for constant pain vs intermittent pain, less euphoria with oxy vs short acting opioids.
PLPMDL080000001	Cleveland	OH	44109	9/25/2000	Urology resident, talked about using oxy post op, he said they typically use prococt, got him to agree to use oxy in pts. follow up
	Cleveland	OH	44195	9/25/2000	9/25 Wants new slides- give # next time, and S250- Says only place for opis for headaches is in refractory- opis can have negative effect on resetting the pt response to migr in some way -only as last effort. More logical is severe NS, spine issues- Has done some speaking recently- dont know if for us also- going to CT home office soon. Has palm pilot- not big on tech. Discussed DWalsh and hold on roxoanne- Stillman said he tried to get oxy - was part of that but got knocked down.
PLPMDL080000001	Lyndhurst	OH	44124	9/25/2000	Doesn't think much of pain mgmt because he thinks they just make the pts into addicts. PA recently say occ med pt on 40mgq12h with Vicoprofen breakthrough. He thought this was a huge dose nd was concerned. He had read Marcus and said that it was excellent. Identified goal to be as much long acting and maybe a pain mgmt consult to provide a secong opinion,
PLPMDL080000001	Cleveland	OH	44106	9/25/2000	9/25 thought it was big deal to continue pt on msc 15mg- easing into LA- oxy q12 adn conv folder- will look for next. going back at end of oct to UH
PLPMDL080000001	Barberton	OH	44203	9/25/2000	Kidney stones is the main pain state that he is considering with oxycontin, 20mg q12h.
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	at tumor board, talked about the fact that there is less abuse pot with oxy vs perco and hydrocodone, he odes not agree
	Cleveland	OH	44112	9/26/2000	Discussed acailability of 160mg and where to get it. Oxy is primary product but still uses some Duragesic and has room for growth in IR and FAST. Really push to find out why he would choose duragesic. He uses more than he needs to.
PLPMDL080000001	Akron	OH	44310	9/26/2000	Mitzy gets back the 15th. Dr. Burick only does lunches now. UNIPHYL, oXYCONTIN, MsContin.
	Cleveland	OH	44109	9/26/2000	talked to doctor about pain mgt and oxy, he says that he typically start pt on perco and when they need atc therapy will switch to oxy, said that he will use duragesic and mscontin after oxy, he switches bc he feels diff meds will work better, also use dura when pt can not swallow, says that he doses oxy as high as needed. follow up
PLPMDL080000001	Westlake	OH	44145	9/26/2000	he asked how 160mg of Oxycontin is doing. He said it does give him more options for the more severe pain
PLPMDL080000001	Cleveland	OH	44195	9/26/2000	Seems to be on a methadone cycle- switching for cost and less euphoria
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	followed up with doctor in his office, he says that the 3 pts he put on oxy are doing very well, tqlked about less sedation with oxy, he says that the pts seem to show this, follow up
	Parma	OH	44130	9/26/2000	Spoke with Dr. He is an FP who is working in ortho. He said he will probably leave Kaiser in about a month. May to to WestShore FP with Dr. Dobrovich. He will be at the N. Ridgeville office. He is interested in pain management. He said almost all pts. he sees are in pain. He called pharmacy to see what opioid pain meds were available. They told him oxycontin as well as others. He is not a big mover and shaker. He seems to go with
PLPMDL080000001	Cleveland	OH	44195	9/26/2000	LA strat- seems to be more inter. in smoother control
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	in onc clinic, quick oxy hit, says he uses it sparingly, he says that it works well, gave him conversion guide, follow up
PLPMDL080000001	Akron	OH	44333	9/26/2000	oxycontin for acute pain when an opioid is required.
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	doctor is a fan of oxy, even though post op he usually uses perco, taled about using oxy and conversion, he said that it made sense and that he would give it a try.
PLPMDL080000001	Westlake	OH	44145	9/26/2000	Bring Bagels and muffins to Tumor ConferenceBring Bagels and muffins to Tumor Conference
PLPMDL080000001	Akron	OH	44304	9/26/2000	Likes the lower doses in combination. Mentioned insurance we are covered by 99% of insurance companies. Will use the Uniphyl.
PLPMDL080000001	Akron	OH	44333	9/26/2000	patient dependent for when he uses oxycontin vs vicodin and percoct. Get pt specific ofn where he is using oxycontin.
	Parma	OH	44130	9/26/2000	Went to ortho. I set up a lunch for October 30th. Annette is the nurse I set it up with. Gloria, a nurse from Cleveland Hts. oncology works here also. I set it up on a day when Dr. reinssel will be there. ii did get to see Dr. Michael Grusenmeyer. See notes under his name. Oncology has an office here also. This is where Dr. Weiss is. He was not in this afternoon.
PLPMDL080000001	North Royalton	OH	44133	9/26/2000	Went to see Phyllis Schwartz. She is staff development. She would not see me. Left her Seminars in Pain Management brochure. Will follow-up with a phone call to try to get an appt.
PLPMDL080000001	Parma	OH	44134	9/26/2000	Saw 2 nurses on Rosepoint, Robin's station. Robin was in a meeting, but the nurses at the station said that they have no pain issues at this time. Tried to see Lisa to discuss a pain team. She was in a meeting.
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	oxy 160
PLPMDL080000001	Barberton	OH	44203	9/26/2000	er dept
PLPMDL080000001	Akron	OH	44203	9/26/2000	Dr payne
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	doctor says she use oxy and mscontin, she does not like the patch at all, she says thought hat it seems that pt seem to do better on ms than oxy, she says maybe she is not dosing oxy enough, follow up
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	Doctor is using quite a bit of dialuidid, he says he uses it bc it is cheap and it is something he was trained on, talked about using oxy instead bc of longer action, he said he would consider it.
PLPMDL080000001	Akron	OH	44333	9/26/2000	Acute pain pts are going to get vicodin 1st mentioned cost and then flexibility. Marcus reprint for constant pain vs intermittent pain.
	Akron	OH	44203	9/26/2000	Dr payne Using oxycontin for low back and fractures and patients that are going to be on it for a while and need stronger pain medications. Abdominal pain, not painful enough for oxycontin. Thinking for more painful patients that are going to be on it for a while. Ask what pts get vicodin that would not give oxycontin?
PLPMDL080000001	Gates Mills	OH	44040	9/26/2000	Still using way too much short acting. Used Marcus to discuss trating contiuous pain with continuous meds. He is concerned about cost. Let him know the Paitient assistance progam was there. Keep trying to get him to switch short acting pts to oxy.
PLPMDL080000001	Cleveland	OH	44106	9/26/2000	Using some- sees dowlati use a fair amount- not sure how comf w/ titr as much as morph
PLPMDL080000001	Cleveland	OH	44106	9/26/2000	titr- SAs use persistant pain- gave consensus strtmt and APS book
PLPMDL080000001	Westlake	OH	44145	9/26/2000	he also talked about the 160mg strength. So we talked about the benefits of this strength as well as convenience. He said Oxycontin is about all he writes.
PLPMDL080000001	Cleveland	OH	44109	9/26/2000	lunch, talked about starting oxy earlier in the cycle, she says that she would begin oxy as soon as pts need atc therapy, follow up
	Akron	OH	44305	9/26/2000	Very interested in price and drug interactions and efficacy. Do you have any C.O.P.D. patients. How do you treat your copd patients? Atrovent, proventil, combovent inhalers? What do you do next when the inhalers are not enough? Have considered Uniphyl in combination with these meds in lower doses? Why. % reasons why. Mechanisms of actions. 1. broncodilation2. aNTI INFLAMMATORY PROPERTIES 3. INCREASES MUCOILIARY CLEARANCE. 4. INCREASES DIOPHRAMIATIC CONTRACTILITY 5. HELPS THE GAS EXCHANGE AT THE CELLULAR LEVEL.
PLPMDL080000001	Cleveland	OH	44106	9/26/2000	PCS CARD GET BACK OR SEE IF GIVEN TO SOMEONE ELSE
PLPMDL080000001	Cleveland	OH	44106	9/26/2000	says using more than pct now-
	Middleburgh Heights	OH	44130	9/26/2000	Saw Dr. through the window. The nurse said that is the only way he sees repts. Left him Roth article on Oxycontin in osteoarthritis. He said he uses Oxycontin. I will only be able to get in one point with him on each call and it will be through the window. He then walked away. Next time tell him Oxycontin is only q12h in all studies. Also have him sign for Uniphyl samples.
PLPMDL080000001	Lakewood	OH	44107	9/26/2000	quick hallway hit, showed Roth again, and talked about the effectiveness of OxyContin for Osteoarthritis and that tolerance is not an issue
PLPMDL080000001	Akron	OH	44333	9/26/2000	How often do you bring back patients? More control for patients with oxycontin, ease of use with oxycontin. Worried about writing opioids and write vicodin?? Roth for tolerance. What are you using for OA patients? vicodin and doarvecet for OA patients.
	Barberton	OH	44203	9/26/2000	mentioned three patients, met cancer pt, osteo pt and fibromyalgia pt. Mentioned pts coming from another physician younger on oxycontin and selling it on the street so concerned about giving it to this pt type.
PLPMDL080000001	Akron	OH	44333	9/26/2000	mentioned oxycontin for more severe pain that require an opioid for a longer perieod of time.
PLPMDL080000001	East Cleveland	OH	44112	9/26/2000	used for two OA patients one on 10mg and 20mg q12.
	Akron	OH	44314	9/26/2000	Said she tried a OA pt on Oxy and pt has yet to come back. She is concerned about tolerance and potency. Try marcus reprint again. She reallt doesn't kie reprints but this
PLPMDL080000001	Cleveland	OH	44112	9/26/2000	will not considered any opioids for osteoarthritis. If chronic pain he will send off to Dr Richmond and let her take care of the pain. Acute fractures he will give them oxycontin, if on nsaid they will be chronic and not going to give opioids the patients become addicted to the opioids.
PLPMDL080000001	Cleveland	OH	44112	9/26/2000	Oxy V Duragesic. Discussed staring oxy immediately following NSAID and the availability of the 160mg. He doesn't have any candidates yet. He wants PSP cards. Get him to use for titration. Next call ask him when he chooses another long acting agent and why?
PLPMDL080000001	Cleveland	OH	44112	9/26/2000	is titrating pts well. Went to train the trainer in Tucson and really wants to speak for us. Also asked for help in revamping pain clinic. There is a ton of business to be had here. Need to discuss breakthrough dosing and 3-2 rule for titration. Keep discussing individual pts and titration.

PPLPMDL0080000001	Cleveland	OH	44106	9/26/2000	-bt strategy and q12 - not much use over some SAs only here on tues
PPLPMDL0080000001	Cleveland	OH	44109	9/26/2000	started total rehab pt on oxy in clinic, converted from perco and put on 20q12
PPLPMDL0080000001	Cleveland	OH	44109	9/26/2000	in clinic, said just pu spine pt on oxy 20mgq12, set up another progqm
PPLPMDL0080000001	Cleveland	OH	44105	9/26/2000	in fleet clinic, doctor is writing oxy for all pain states but mainly in chronic states, he doses 20 to 40mg q12 h, he says that he uses short acting agents in acute setting, talked oxy for pts who need pain meds for more than a few days
PPLPMDL0080000001	Euclid	OH	44119	9/26/2000	Still has the right words for long acting agents but doesn't do it. Wanted to continue the comparison to NSAIDS which I believe is an apples to oranges comparison and there is no data. He did start a woman with neuropathic pain on 1-2 10mg q12h. Based on what he had said these amounts seemed low. Keep trying to support there pain initiative. Ask him what the difference between a Vic and an Oxy pt. Get him to ID more pts.
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	why the vico? says for intermitt or short durat- need to pin him down on specifics-
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	has 2 pts on going to 11/4 prog- park davis 8-1 pm call them /
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	9/99 BS Dr. said he treat about 600 pain patients, and only about 30 of them are on opioids. He said he uses anti-depressants much more than opioids. He said that he also likes to use methadone as it is very cheap. About \$3.00/month. he also said say he likes Oxycotin. 10/99 BC Spoke with Dr. in the hall. He told me that he was going to physicians offices to teach them proper pain management. He is doing this a part of a study. He said this is something we might be interested in. He is not a large user of opioids. 9/27 is using some- says more lately- dont know if tucker/rosenb influence
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	not trying to get at VA. not making the effort- doesnt seem confident that she could get it. Want her to try a few times
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Independence	OH	44131	9/27/2000	gave some info about head and neckers and that more often it is mets that get in that area but there are a lot of primaries too.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Solon	OH	44139	9/27/2000	he went to a seminar in pittsburgh and heard down marcus speak.she used her pathway of pain as one of the handouts.dosing vs vicodin and identifying pain patients and dis states
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Cleveland	OH	441143236	9/27/2000	oxy vs/ SA- equianalg- -titr vs. switch
PPLPMDL0080000001	Cleveland	OH	44113	9/27/2000	in or lounge, he has written several oxy scripts in the last few weeks, says that he just needs reminded, follow up
PPLPMDL0080000001	Cleveland	OH	44127	9/27/2000	post op use for oxy only rarely, talked about oxy doses
PPLPMDL0080000001	Solon	OH	44139	9/27/2000	he uses lorcet and he usually writes one or two scripts a day they like to give a little more med at night because they want the pat to be able to sleep well and heal in the day and not be in pain.talked about advantages of oxy including asymetric and generics.gave conversions.will need to follow up on dosing and conversions
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	still hasnt used- is getting more involved in gm now- get him to sit down and go thru
PPLPMDL0080000001	Cleveland	OH	44113	9/27/2000	Doctor is taking dr. mentari place at lutheran. he is from metro and has alot of experience with oxy, is using oxy for chronic pain and also for rehab acute pain, will keep pts on meds they are on, follow up
PPLPMDL0080000001	Oakwood Village	OH	44146	9/27/2000	Met with Joel Marx. he informed me that Phyllis Grauer, R.Ph. is making inroads into many hospices. I explained the situation of what I know and he agreed that Oxycotin should be on the formulary. He may be of some influence in the discussions. He suggested that our rep in Columbus call on her.
PPLPMDL0080000001	Independence	OH	44131	9/27/2000	Saw Dea briefly. She had state survey in and was very quick. She asked me to come back in near future. Still using Hytree for some of their nursing homes.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	9/27/2000	Went to see Dr. Streeter. She was busy. Mary Jo tells me that Dr. Weiss writes for a lot of Oxycotin. She seems to think that it is going out of kaiser to be filled. She said he has a huge ego and probably would see me if I wanted to. Will catch him at Parma or here within the next week.
PPLPMDL0080000001	Valley View	OH	44125	9/27/2000	Delivered 2 rebate checks. Met with Barb. She is the finance person. Explained the rebate to her and how I did them. They use almost exclusively Medical Services, but also some NCS. I told her I would call her when I get the 2nd quarter invoices from Medical Services. Also asked to set up an appt. with the director of the hospice. The receptionist took my card and said she will call me. I will call her back next week to set up appt.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Parma	OH	44129	9/27/2000	need to get to pam and get more info on her post op sheets and get oxy on them
PPLPMDL0080000001	Cleveland	OH	44113	9/27/2000	oxy inservice
PPLPMDL0080000001	Cleveland	OH	44109	9/27/2000	oxy
PPLPMDL0080000001	Cleveland	OH	44102	9/27/2000	oxy 160
PPLPMDL0080000001	Cleveland	OH	44195	9/27/2000	PAP, oxy vs. dura and SA- habits- less meds
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	Rebate, patient info sheet w/ coupon. Pens, pads.
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Richmond Hts	OH	44143	9/27/2000	Hasn't used yet. He keeps saying he hasn't had the right patient yet. He is also very afraid of opioids. Keep working on potency and why this is safer than prescribing short actings.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Cleveland	OH	44195	9/27/2000	was in today- says used 1-2 times last couple weeks- set up something for next wedn
PPLPMDL0080000001	Solon	OH	44139	9/27/2000	he is aggressive with his initiation esp after post op but usually does not give meds for a long period of time.he has another office in streetsboro when he is there wed evening and thurs morn
PPLPMDL0080000001	Cleveland	OH	44109	9/27/2000	Followed up with doctor concerning oxy and pt with kidney stones, he put the pt on oxy and he is doing well, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/27/2000	has 2 on higher dose- one working w/rosenburg to stabilize
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	using more oxy getting referrals from petrus. burn patients still getting mostly t3, pushed oxyfast over t3 and lortab elix.
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? Describe a vicodin patient. Describe a percocet Patient. Describe a dilaud patient. What painful disease state do you treat the most, 2nd most, third most?
PPLPMDL0080000001	Cleveland	OH	44109	9/27/2000	in uro clinic, says he has written for oxy 2 times in clinic for kidney stones
PPLPMDL0080000001	Cleveland	OH	44109	9/27/2000	doctor only uses oxy for severe oa pain and also ra pain, talked about starting oxy earlier, he says he has a pt who he could start on oxy, follow up soon
PPLPMDL0080000001	Cleveland	OH	44102	9/27/2000	doctor says that he is using oxy up to 40mg q12, did start an oa pt on oxy 10mg q12, pt is doing well, he has others he wants to start on oxy
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.
PPLPMDL0080000001	Cleveland	OH	44127	9/27/2000	post op he has used oxy with mixed results, asked what does and he said he only uses the 10mg dose, told him to titrate, follow up
PPLPMDL0080000001	Cleveland	OH	44113	9/27/2000	Leaving and going to metro, he is writing quite a bit of oxy, the back pt we talked about last time was on 40 tid and he titrated to 80 q12, he also has used psp cards. follow up at metro
PPLPMDL0080000001	Akron	OH	44308	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient. What is the average age of you patient population? What painful disease state do you treat the most, 2nd most, third most?
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient. Describe a dilaud patient. What is the average age of you patient population? What painful disease state do you treat the most, 2nd most, third most?
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient. What is the difference between Oxycotin and Ms Contin. What is the average age of you patient population? What painful disease state do you treat the most, 2nd most, third most?
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.
PPLPMDL0080000001	Akron	OH	44304	9/27/2000	What is the difference between Oxycotin and Percocet? What do you use for breakthrough? How do you titrate Duragesic? Describe a duragesic patient. Describe a vicodin patient. Describe a percocet Patient.
PPLPMDL0080000001	Solon	OH	44139	9/27/2000	he has a couple of ca patients on oxy and one is in hospice.using it too late.talked about the start with campaign and how oxy can be used in his er setting.dosing the 10mg at 1-2 q12 could fit most of his needs.need to get him more acute data and getting him to use in the post op setting
PPLPMDL0080000001	Cleveland	OH	44113	9/27/2000	doctro is using stamp for oxy 20mg q12h and he says it is working well, talked about hernia pt and he said he would write oxy
PPLPMDL0080000001	Solon	OH	44139	9/27/2000	she is not using vic any more or so she says.likes oxy and is getting good results but did not know how to dose.likes the abuse savings and lack of generics.she treats more patients and more pain than martin. need to get her to talk about specific patients and how she has used the oxy correctly.she is conservative and we talked about using the 10mg tab and writing it 1-2 or 2-3 q12
PPLPMDL0080000001	Cleveland	OH	44195	9/28/2000	may have potential case next week- find out specf type he will use on and f/u
PPLPMDL0080000001	Akron	OH	44302	9/28/2000	Do you see rebound from oxycotin? How long is the prescription for? 1 week, 2 weeks, a month. Are all of your patients terminal? Are they well controlled?
PPLPMDL0080000001	Brooklyn	OH	44144	9/28/2000	doctor write oxy every week for chroni and rehab, marcus reprint
PPLPMDL0080000001	Tallmadge	OH	44278	9/28/2000	Oa Around the clock, 20 mg.
PPLPMDL0080000001	Cleveland	OH	44109	9/28/2000	Doctor says that it makes sense to use oxy, he says that he just writes percocet for habit, need to follow up soon with these docs and get them to write
PPLPMDL0080000001	Barberton	OH	44203	9/28/2000	oxycotin for constant pain vs intermittent pain for short acting.
PPLPMDL0080000001	Cleveland	OH	44109	9/28/2000	er resident, he says thta he is doing a rotation on the floor and that they use alot of oxy, esp post op, follow up
PPLPMDL0080000001	Lakewood	OH	44107	9/28/2000	quick hit through the window, he said he is using Oxycotin in place of his Percocet use when Vicoprofen fails
PPLPMDL0080000001	Fairlawn	OH	44333	9/28/2000	oxycotin for chronic severe pain, vicodin for short term.
PPLPMDL0080000001	Cleveland	OH	44109	9/28/2000	he says that he is one for one with oxy, he used it in a post op trauma pt and the pt is doing well, he says he will continue to eval.

PPLPMDL080000001	Mayfield Hts	OH	44124	9/28/2000	Using Oxy post-op. PA will meet with reps on Mondays. Dr Billfield may be moving to this office too. Scheduled lunch appt to start to work with the office. Their nurse has a background in palliative care and is familiar with higher dosing and also mentioned that differenced. Most pts only OR but he does follow them for at least a year for totals. go for those pts.
PPLPMDL080000001	Cleveland	OH	44106	9/28/2000	was happy to hear about work to get inservices to surg floors- work w/ntinsley first then his contacts
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	says using a fair amount- since coming back from akron childrens - peds
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	writing prim oxy, he says that he will keep pt on what they come to himon, he says that I need to focus on ortho docs
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	says is using some- sees mcderm and getty, adheleff using more
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	he is the training director in charge of the residents, he says that he likes to use oxy in cases where pt should not get apap, he feels that oxy fits in nicely in Er, he will be a good advocate
PPLPMDL080000001	Brooklyn	OH	44144	9/28/2000	window hit on oxy, says does use some post op
PPLPMDL080000001	Akron	OH	44302	9/28/2000	Chronic pain study keeping you lisence and treating the patient. Breakthru medication. They were using Percocet. Says patients rebound from Vicodin, New Dr. coming in soon.Ruth Ann Nurse Practitioner. Drop off tapes I got my life back. One for each Dr.
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	he is a er resident, he says that his dad was just in oxy post op and did very well, he says he uses it in er in severe pain, said would use instead of oxy
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	- 3/27 for marsha lewitown- put in request for pc and ped pain progr. very apprec. 1 more pt on oxy
PPLPMDL080000001	Akron	OH	44302	9/28/2000	Post-op. Work on changing habit, he likes oxycontin doesn't see why not to use it.
PPLPMDL080000001	Akron	OH	44312	9/28/2000	oxy for chronic noncancer pain.
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	He is the er dept head for formulary, he says that he likes products with apap in it bc it gives more pain relief, told him that in trials pain relief was equal, and that he can give motrin on the side with oxy, follow up
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	9/28 says is using routinely- get to tell what surg- where not- heard him switch a pt of dr. brooks- hip rpimt- pt to oxy cause pt didnt like pct- How are you generally writing, when not using?
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	says he writes oxy, but he says only when pt comes in on it or it is a back problem, sold him on oxy and use in fractures.
PPLPMDL080000001	Akron	OH	44307	9/28/2000	Describe an MsContin patient. Describe a vicodin patient. Describe an oxycontin patient.
PPLPMDL080000001	Akron	OH	44302	9/28/2000	demerol IV post-op and send home with oxycontin script 20mg.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/28/2000	Using post-op. Discussed using in place of Vicodin when pts are taking it round the clock. Concerned about which is more addictive. He said he would use Oxy in chronic pain pts. Need to continue calling on him q 2 weeks to get him to switch more of his short acting pts over.
PPLPMDL080000001	Cleveland	OH	44106	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44106	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	PAP
PPLPMDL080000001	Cleveland	OH	44195	9/28/2000	PAP
PPLPMDL080000001	Barberton	OH	44203	9/28/2000	dr connelly.
PPLPMDL080000001	Akron	OH	44307	9/28/2000	Do you see rebound from oxycontin? How long is the prescription for? 1 week, 2 weeks, a month. Are all of your patients terminal? Are they well controlled?
PPLPMDL080000001	Westlake	OH	44145	9/28/2000	he likes to give the image that he doesn't write many pain meds but he is a big target. He likes Oxycontin and uses it for most of his chronics
PPLPMDL080000001	Barberton	OH	44203	9/28/2000	constant pain vs intermittent pain, oxy vs vicodin.
PPLPMDL080000001	Akron	OH	44333	9/28/2000	dosing of oxycontin.
PPLPMDL080000001	Tallmadge	OH	44278	9/28/2000	Oa Around the clock, 20 mg.
PPLPMDL080000001	Akron	OH	44312	9/28/2000	thinking of oxy more for cancer pain and not noncancer pain.
PPLPMDL080000001	Akron	OH	44302	9/28/2000	demerol IV post-op and send home with oxycontin script 20mg.
PPLPMDL080000001	Cleveland	OH	44109	9/28/2000	in er at metro, says they use very little oxy, he said the main drug they use is percocet, showed him the similarities wioht oxy and perco and asked if he would use it in fractures
PPLPMDL080000001	Westlake	OH	44145	9/28/2000	go over rhumatic study and osteo Roth study and try to get more time then mentioning Oxycontin and dosing
PPLPMDL080000001	Independence	OH	44131	9/28/2000	Talked about equivalence to vic and how he differentiates between using oxy and vic.likes to call in vic and can do so without seeing the patient all the time.talked about advantages of adding on to nsaid in oa and some other disease states
PPLPMDL080000001	Barberton	OH	44203	9/28/2000	titration of oxycontin. Pain in colon and stomach cancer.
PPLPMDL080000001	Arlington	OH	45814	9/28/2000	asked him combo asked about typicall use of t-3 or darvocet said he see low back , used the marcus repint and discussed euphoric and tolerance c-asked him to evaluate oxycontin low dose to start ant then titrate up senokt for side effects
PPLPMDL080000001	Cleveland	OH	44102	9/28/2000	Went to deliver pt. information to Linda morgan. Neither she nor Diane Draves were in. Went to see Bill, the head pharmacist. he said a Dr. Kishor Patel took a new pt. off Dilaudid 2mg q4h prn and put her on Demerol with Visteral. Bill is going to convert her to 10mg 12h of Oxycontin. Bill is going to need a lot of education. He does want to get Darvocet out of the home. He said Dr. Menyah has virtually no pts. in the home. Dr. patel and DeLarocca have many pts.
PPLPMDL080000001	Richmond Hts	OH	44143	9/28/2000	Really have hit a stalemate with him using Oxy 40mg q12h and then adding Duragesic. Worked on using OxyIR and FAST for breakthrough. Made sure4 he knew Hoffmans had all products available. Used PSP cards but this was administered by his nurse.
PPLPMDL080000001	Warrensville Hts	OH	44122	9/29/2000	In office, told doctor that barb will be calling on them, he said ok, he has used psp cards and is a fan of oxy, follow up
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Post-op. 20mg. Helps keep the patient comfortable and a faster recovery, since they are able to get around without pain and sleep all night.
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	PAP- may want to use for pt- f/u - admitted using alot of methad- get rationale
PPLPMDL080000001	Akron	OH	44310	9/29/2000	stacy just here for lunch brough lebanese food everyone hated her. pushed oxy because its better than vic, says its habit only reason they do't use more
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	doctro has been out of country for a while says he doeses oxy as high as needed, asked about 80mg dose and he said that he thinks it is not flexible enough. follow up
PPLPMDL080000001	Westlake	OH	44145	9/29/2000	he said he is using more Oxycontin since i have been coming around reminding him
PPLPMDL080000001	Middleburg Hts.	OH	44130	9/29/2000	he has used the last of hte psp cards.
PPLPMDL080000001	Cleveland	OH	44124	9/29/2000	Still using OxyFAST for facelifts. Also using OxyIR because there are procedures where he only wants plain oxycodone. Still can't get him to see Oxy as a benefit to his pts post-op. Keep trying and remember to use big detail
PPLPMDL080000001	Akron	OH	44307	9/29/2000	Speaking engagement Oct 31. Dscribe a vicodin patient.
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	9/29 jim tells me he is using a fair amount for the more diff shoulder surg- tends to use by procedure- get more specif on what and how common.
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	is trying to use for most joint repl and shoulder
PPLPMDL080000001	Akron	OH	44310	9/29/2000	stacy just here for lunch brough lebanese food everyone hated her. pushed oxy because its better than vic, says its habit only reason they do't use more
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL080000001	Cleveland	OH	44122	9/29/2000	at southpoint lobby, he says he has written more oxy inthe last 2 months than he ever has, talked totals and follo wup
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Karpel, combination lower doses better control and affordable.
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	in hallway, uses oxy in nursing home, talked about using oxy in office and for low back pt, follow up
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	tumor board, talked post op use of oxy instead of short acting meds, says he would support oxy on pathway
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	in er, doctor says since i last saw himhe has written several oxy scripts, he says he just needs reminded, follow up vs vicoden
PPLPMDL080000001	Cleveland	OH	44128	9/29/2000	trying to find out what type of patients he is using perc
PPLPMDL080000001	Westlake	OH	44145	9/29/2000	quick hit through the window, he admitted to not trying OxyContin yet but said he will try it on a severe low back
PPLPMDL080000001	S Euclid	OH	44121	9/29/2000	Is still using some morphine. Discussed advantages of oxycodone over morphine. He still starts many pts on Vic and doesn't go to long acting. Focus on the start with. Next call use Marcus and see if he will start pts immediately following NSAID failure.
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	tumor brd
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	has 160 in stock
PPLPMDL080000001	Cleveland	OH	44111	9/29/2000	mark
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	PAP
PPLPMDL080000001	Akron	OH	44310	9/29/2000	stacy just here for lunch brough lebanese food everyone hated her. pushed oxy because its better than vic, says its habit only reason they do't use more
PPLPMDL080000001	Akron	OH	44308	9/29/2000	What painful disease state do you treat the most, 2nd most, third most?
PPLPMDL080000001	Akron	OH	44307	9/29/2000	Pens and they stock 10, 20, 40, 80, 160mg.
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Karpel, combination lower doses better control and affordable.
PPLPMDL080000001	Akron	OH	44333	9/29/2000	Met Dr. Parisi. He said he has the lions share of pts. in Manor Care in Akron and also a lot in Rocky Knoll across the street. He told me to call on the homes and set up in-services for the nurses. he said they call him up and say my pt. is in pain, give them Vicodin. he said he uses Oxycontin all the time in the nursing home, especially for his rehab pts.
PPLPMDL080000001	Akron	OH	44310	9/29/2000	stacy just here for lunch brough lebanese food everyone hated her. pushed oxy because its better than vic, says its habit only reason they do't use more
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	has used for 1 or 2 pts recently- sees as adv over SAs may still somewhat reserve it
PPLPMDL080000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL080000001	Cleveland	OH	44195	9/29/2000	9/29 wants to go out- just didnt work out other time. Says using some oxy- not sure if he really has had much exper yet- see who working with

PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL0800000001	Akron	OH	44302	9/29/2000	Treats pain does not operate.
PPLPMDL0800000001	Akron	OH	44310	9/29/2000	stacy just here for lunch brough lebanese food everyone hated her. pushed oxy because its better than vic, says its habit only reason they do't use more
PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Percocet, What is the difference between percocet and Oxycontin? What is the difference between Percocet and OxyIR? Take tapes and hospice brochures.
PPLPMDL0800000001	Cleveland	OH	44128	9/29/2000	talked about his perc patients and how to get them to oxy,how to dose and the difference between atc and prn.asked about the perc patietns that get refills
PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Post-op. 20mg. Helps keep the patient comfortable and a faster recovery, since they are able to get around without pain and sleep all night.
PPLPMDL0800000001	Euclid	OH	44119	9/29/2000	Still is convinced there is more nausea with Oxy than Percocet. Has a new PA he told me to talk to and if she says OK they will give it another try.
PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Moderate to severe pain for more than a few days. 12 hour control, sleep. OA, Cancer, Low Back pain, Postheraptic neuralgia.
PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Moderate to severe pain for more than a few days. 12 hour control, sleep. OA, Cancer, Low Back pain, Postheraptic neuralgia.
PPLPMDL0800000001	Cleveland	OH	44111	9/29/2000	tumor board, said he titrated pt up to 80mg dose just this week, need to focus on duragesic and get him not to switch pts over, attack it
PPLPMDL0800000001	Independence	OH	44131	9/29/2000	talked about how he titrates and why he waits so long.
PPLPMDL0800000001	Cleveland	OH	44125	9/29/2000	talked about titration and the 3-2 rule for his more chronic cases.most of his post ops are not that big of a procedure anymore.scopes and carpel tunnel.he has a tendency not to use the higher doses when it is appropriate.afraid of addiction
PPLPMDL0800000001	Cleveland	OH	44111	9/29/2000	need to get him to titrate up, he is not too interested in pain, he is into the scientific of oncology and also studies, go after him with reprints
PPLPMDL0800000001	Middleburg Hts.	OH	44130	9/29/2000	he was nice enough to give me info about head and neck.his pain responsibilities are growing at hte hospital.titration info and the 3-2 rule reinforced
PPLPMDL0800000001	Cleveland	OH	44195	9/29/2000	9/29 went out of way to tell me about woman put on oxy- went well to this point. typically writes 40-50 pcts, sometimes only lasts 3-4 days. used 20q12. seems inter in flexib of 10mg tabs- will tell me about new pts.
PPLPMDL0800000001	Cleveland	OH	44195	9/29/2000	9/29 decent guy- joint serv- says uses alot- he is now showing up on 1st rx- says good success-easy to use q12- get more specif on when/dose
PPLPMDL0800000001	Cleveland	OH	44195	9/29/2000	3 uses in last month or so- q12 and bt strateg
PPLPMDL0800000001	Akron	OH	44304	9/29/2000	Dosing to comfort, around the clock therapy, Quality of life issue.
PPLPMDL0800000001	Cleveland	OH	44109	10/2/2000	Talked again to doctor and his np, he is trying oxy post op and said it is working well, his resident DR. Amps is also writing oxy now post op, follow up
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Got in on the i'm new let me meet hr thing!. She doesn't have the confidence to do his
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	says chiro isn't going to happen here unless its' ob and that up to kirk
PPLPMDL0800000001	Cleveland	OH	44106	10/2/2000	10/2 GAVE 35 APS AND MARCUS- SAYS THERE ARE INITIATIVE AT ST V FOR US TO WORK ON- Cant go to parran prog next week - Robyn says never has issues w/oxy pts- see if she can confirm # of pts on it.
PPLPMDL0800000001	Cleveland	OH	44105	10/2/2000	oxycontin use has increased, she says that she has switched pts who were on hydrocodone over to oxy, talked conversion
PPLPMDL0800000001	Cleveland	OH	44109	10/2/2000	in ortho clinic, doctor is writing oxy for post op use and only in spine cases, asked if he was a proponent and he said he was, discussed using oxy when pt is discharged follow up
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Cleveland	OH	44127	10/2/2000	does most of his surgeries st st. mikes, he says that he has used oxy in post op, he said that he feels oxy works but that it may be too much, talked about equal dosing and he understood, he has hernia surgery coming up,
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Discussed advantages over short acting agents. He agreed but was concerned about poteacyabt how his pts would tolerate it. shecued to discuss further but left conversion infirmation. We have time scheduled to discudd this
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Cleveland	OH	44106	10/2/2000	says has used to switch 2 SA pts on q3 sched
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Brief call at window. He niches Oxy for shoulders. Have to find time to alk with him . He's workalbe.
PPLPMDL0800000001	Garfield Hts.	OH	44125	10/2/2000	barb writes most of his rxs and she takes the call backs for se.talked about using the 10mg and writing 1-2 or 2-3.need to stay on barb and make sure that they do not revert to vic
PPLPMDL0800000001	Cleveland	OH	44127	10/2/2000	gs, does work at st. mikes, this could be a small area of business that can be grown, he says he has used oxy in the past, talked sbout him using oxy in hernia cases and he said ok
PPLPMDL0800000001	Cleveland	OH	44109	10/2/2000	oxy 160
PPLPMDL0800000001	Cleveland	OH	44109	10/2/2000	dr anderson
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Rebate, coupons.
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Cleveland	OH	44106	10/2/2000	not sure of use- reluctant to make call at VA
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Garfield	OH	44125	10/2/2000	not making much progress.need to find something different to show him.he agrees to use but does not show up.i think deep down he feels that there is more abuse with oxy than vic
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Comparison of short to log acting. Used marcus reprint to help substantiatw these statemtns. I'm not sure how much potential she really has.
PPLPMDL0800000001	Cleveland	OH	44111	10/2/2000	at shamir office, dr. says that he has been using oxy, asked him where and he said that he is using it in his total knees, he says that he does not do many of them, asked what else he does, he said shoulder and scopes, asked for business
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Akron	OH	44307	10/2/2000	using a ton of oxy inpatient. really starting to eliminatel prn's. need to work on standing orders
PPLPMDL0800000001	Garfield Heights	OH	44125	10/2/2000	saw him in the hospital.talked about some of his inhouse patietns and why he uses duragesic with them.he talked aobut the nurses feeling that fura is easier
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Brief comparison to short actings . Scheduled time to really go over it and dosing. He did mention that he had heard all of the commotion coming out of Hillcrest.
PPLPMDL0800000001	Gardfield Hts.	OH	44125	10/2/2000	having a hard time getting specific with his use.not getting any patient types.he says that he is using more meds than what shows up on exponent
PPLPMDL0800000001	Garfield Hts	OH	44125	10/2/2000	he is using mostly oxycontin for his serious and ca patients and almost no duragesic.using alot of combos before hand.need to get a better start with campaign.need to find why he is using vic and perc and get that to oxy
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Post-op, 20mg.
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Let him tell me where he uses Oxy. My goals for him are titration and brekthroguht dosing.
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Very breif comparison to short acting agents. He has used some but habit mainly prevents him from using more. Concerned about tolerance and addiction. Next call really hit these issues.
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	says dont do enough regional for chiro, ortho and cardio possible
PPLPMDL0800000001	Cleveland	OH	44127	10/2/2000	Got her writing oxy for her oa pts, now started talking about using oxy in low back pts, she said she has several now that could do well on oxy, fleischman study and asked for business
PPLPMDL0800000001	E Cleveland	OH	44112	10/2/2000	Admits he has a built in phobia of opiooids although he does d pt to pain clinic if he thi they need treatment and he's afraid. Oxyontin information did make him more confident and he did said he did feel confident and would try in an OA pt who has failed NSAIDS. We also talked about why Uniphyl was superior to theodur and generics. He agreed and told me to keep reminding him.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Akron	OH	44310	10/2/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	lunch, covered for barb, talked titration and using q12 oxy not tid, tell barb to follow up
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titrate to comfort. rebate, coupon.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/2/2000	Titration, dose to comfort.
PPLPMDL0800000001	Beachwood	OH	44122	10/2/2000	Has been using more Oxy and titrating. His nurse actually showed me a chart of a pt on 200mg q12h !!!! No Duragesic. He seems to be coming around nicely. Next call focus on that one pt and titatration and breakthroguh.
PPLPMDL0800000001	Cleveland	OH	44195	10/2/2000	bt and q12 - tried to get in comparison to msc-omorph
PPLPMDL0800000001	Cleveland	OH	44195	10/2/2000	bt and q12 - tried to get in comparison to msc-omorph
PPLPMDL0800000001	Akron	OH	44302	10/2/2000	Likes the 12 hour release, will use mor of it. Wishes we would do a study for use on children.
PPLPMDL0800000001	North Royalton	OH	44133	10/3/2000	identified a xouple of patients for uni add on one asth and on copdhe has seen benefit from adding on before and getting more add on seem a little easier now
PPLPMDL0800000001	Cleveland	OH	44106	10/3/2000	Still has main pt on 120 tid- didnt bring up any new pts
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/3/2000	His pt didn't tolerate the 160mg well but he dropped her does back down and left her on breathough. He has oth pts with nonmalignant pain that he trate with opioids. Make dure to bring in MArkus to go thorough nect
PPLPMDL0800000001	Lyndhurst	OH	44124	10/3/2000	Showed him Kaplan and tried to go after titration. He told me he lies and uses the product. Next time bring Levy to compare MSC to Oxy.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/3/2000	Has been using less Oxy mostly because he has to be reminded. He agrees his pts did well. His only complaint was that sometimes they have trouble finding it at local pahrmacies.
PPLPMDL0800000001	Cleveland	OH	44106	10/3/2000	PAP for new pt?
PPLPMDL0800000001	Cleveland	OH	44111	10/3/2000	in closet, talked oxy and its advantages, he says that he only uses it in cancer pain, said would evaluate in low back, follow up



PPLPMDL0800000001	Independence	OH	44131	10/3/2000	went over the onc profile with him. asked him about oxy and how i can better deal with other docs.
PPLPMDL0800000001	Akron	OH	44302	10/3/2000	Around the clock therapy
	Lyndhurst	OH	44124	10/3/2000	Went over Marcus reprint to address long v short acting agnets. He agreed that it made sense to use long acting and was impressed by the lack of cognitive impairment. He is very concerned about addiction and drug seeking. Keep showing him the abuse and dependence section, and drive it home.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44111	10/3/2000	at shamir office, he said thet he has been using oxy ir, he said he prefers to use short acting and he does not wnt apap, said that was ok, works well,
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/3/2000	The whole Hillcrest issue scared him but he said he would be willing to look over the information and consider using Oxycontin again.
PPLPMDL0800000001	Cleveland	OH	44115	10/3/2000	2nd qtr hospice rebate
	Cleveland	OH	44111	10/3/2000	Met doctor and talked uniphyl and add on tx, he said there is no reason to use theo now with all the other meds, asked if every pt was controll, he left Met doctor and talked uniphyl and add on tx, he said there is no reason to use theo now with all the other meds, asked if every pt was controll, he left
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	10/3/2000	oxy follow up
PPLPMDL0800000001	Cleveland	OH	44106	10/3/2000	titr issues- will not go high still
PPLPMDL0800000001	Cleveland	OH	44106	10/3/2000	find out where to next- Clinical vs. research
PPLPMDL0800000001	Beachwood	OH	44122	10/3/2000	saw doctor at lutheran office, he does not use much oxy post op, he is into cutting edge stuff so i talked about oxy delivery system and it seemed to hit a nerve, follow up
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/3/2000	Went over Kaplan and how Ae's decrease even as dose increases, Also showed him Marcus trying to get him to start earlier. This is the goal of the next call too. Find out when to take pts off short acting agents.
PPLPMDL0800000001	Cleveland	OH	44111	10/3/2000	saw outside of shamir office, he says that oxy is not one of his first choice, talked quickly about advantages, follow up
PPLPMDL0800000001	Cleveland	OH	44109	10/3/2000	Doctor was in onc clinic, talked about titration of pts, said he had pt who was on 40 q12 of oxy and taking perco for bt pain, he said he would titrate up, follow up
PPLPMDL0800000001	Akron	OH	44302	10/3/2000	Titration, dose to comfort.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/3/2000	Discussed short v long acting went over Marcus reprint he agreed that it made sense to usr long acting agents over short particularly for chronic pain. Next time find out about who he has on Oxy diagnosis, dose, titration.....
PPLPMDL0800000001	Akron	OH	44311	10/3/2000	Titration, dose to comfort.
PPLPMDL0800000001	Akron	OH	44302	10/3/2000	Titrate to comfort. coupons, rebate.
PPLPMDL0800000001	Akron	OH	44307	10/3/2000	Titrate to comfort. rebate, coupon.
PPLPMDL0800000001	Akron	OH	44307	10/3/2000	Titrate to comfort.
PPLPMDL0800000001	Midleburg Hts.	OH	44130	10/3/2000	helped out with head and neck stuff. talked about titration and assessment and having a next step
PPLPMDL0800000001	Akron	OH	44305	10/3/2000	Titration, dose to comfort.
PPLPMDL0800000001	Cleveland	OH	44195	10/3/2000	will have prog in may 2001. Still saying not needing more than 20 q12 but insists not switching off at all.
PPLPMDL0800000001	Cleveland	OH	44122	10/5/2000	d
PPLPMDL0800000001	Akron	OH	44311	10/3/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Akron	OH	44302	10/3/2000	Post-op 1-2 20mg Q12hr.
PPLPMDL0800000001	Akron	OH	44302	10/3/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr
PPLPMDL0800000001	Cleveland	OH	44106	10/3/2000	2-3 10Q12 - says may be better way to try- keep flexib.
	Barberton	OH	44203	10/6/2000	Concern with patients abusing opioids and oxycontin in particular. Percocet and vicodin are being used before oxycontin. Thinking oxycontin is for more chronic severe pain and not sold on fact that it is less abuse potential than percocet. I drew comparisons between percocet, vicodin and oxycontin. I used the Marcus reprint to show constant pain vs intermittent pain, short actings building up more of a tolerance and euphoric side effects. Discussion about removing a patient from oxycontin, referred to the PI about 20-60mg q12h abruptly before titrating back.
PPLPMDL0800000001					
	Cleveland	OH	44112	10/6/2000	Went thru Marcus reprint she agreed she has a large pt population that could be helped. She still has the stigma stuck in her mind. She had on patiien in mind she ws going to try it on so next call follow that pt and try for one more.
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	in ortho clinic, doctor says that he does not write alot, but he said he would, nice guy
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing. Hiv paper.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/6/2000	Has been using more Oxy with good success. Finds his pts nees the 20mg post op. Follow up specific cases and where else he could use Oxy on next call.
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	oxy vs vic and tylox for post op. explained summa pharmacy looking to reduce tylenol in ob, ortho surgery no different.
PPLPMDL0800000001	Akron	OH	44303	10/6/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Akron	OH	44333	10/6/2000	have been going after vicodin for acute pain, and he still is using vicodin first and then if not being controlled then will go to oxycontin. Need to find out where using the patch.
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	ortho clinic, brian is now writing more oxy post op, he says that he has heard that they should use percocet, told him to make sure pt is discharged on oxy
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	Metro ortho clinic, doctor says that he uses oxy in spine cases only, asked him if ok there why not use elsewhere, he said he would try oxy in his knee cases, follow up
PPLPMDL0800000001	Copley	OH	44321	10/6/2000	concern is with patients abusing oxycontin and other opioids, I talked to him about the opioid documentation kit along with the opioids agreement contract that he should use with each patient that is on opioids. I went over tha abuse part of the package insert for oxycontin.
PPLPMDL0800000001	Barberton	OH	44203	10/6/2000	Preston is his PA, vicodin is being used for post op and even some chronic pain. On occasion will use percocet for more painful procedures.
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	oxy vs vic and tylox for post op. explained summa pharmacy looking to reduce tylenol in ob, ortho surgery no different.
PPLPMDL0800000001	Akron	OH	44333	10/6/2000	using for chronic pain if not being controlled on short acting opioids, this is if taking more than 6 tabs a day or longer than 6 weeks.
PPLPMDL0800000001	Cleveland	OH	44113	10/6/2000	talked about who is using oxy
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	dr. keith
PPLPMDL0800000001	Cleveland	OH	44113	10/6/2000	set up inservice
PPLPMDL0800000001	Copley	OH	44321	10/6/2000	only 10, 20mg tabs.
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	oxy vs vic and tylox for post op. explained summa pharmacy looking to reduce tylenol in ob, ortho surgery no different.
PPLPMDL0800000001	Akron	OH	44322	10/6/2000	senokot-s recommendations
PPLPMDL0800000001	Barberton	OH	44203	10/6/2000	Dr Maglione
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	in ortho clinic, said he just wrote for oxy for spine pt, follow up, gave conversion chart
PPLPMDL0800000001	Akron	OH	44333	10/6/2000	using more of the patch. Chronic pain is where he is using oxycontin, vicodin is being used for acute pain. Concentrate of oxycontin for chronic pain and where he is using the patch.
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	oxy vs vic and tylox for post op. explained summa pharmacy looking to reduce tylenol in ob, ortho surgery no different.
PPLPMDL0800000001	Akron	OH	44333	10/6/2000	compared vs vicodin and refill is always the issue. Give pts enough for 7-10 days but some call early for refill and with vicodin can give them some until come into the office.
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing.
	Cleveland	OH	44111	10/6/2000	lunch, doctor says that he has been evaluating duragesic, he said that he will not use it any more, bc every one except one of the pts he put on dura had very bad skin problems, the skin was breaking down, also he said that he had to use azmacort for irritation, back to oxy, does use alot of kadian and other morphine products. Gave cd for assessments and contract. follow up
PPLPMDL0800000001	Cleveland	OH	44109	10/6/2000	nice guy, he is using oxy only in spine cases, say he writes what attending wants, see dr. eppig
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	chiro samples not there yet, turned in form late. reminded where he committed to try. went after duragesic again but no realy progress
PPLPMDL0800000001	E Cleveland	OH	44112	10/6/2000	Went over Marcus reprint and he said he had a pt who hethought would do well on Oxy. Keep reminding him about Uni and he will use it. He agrees tha tit is a benefit.
PPLPMDL0800000001	Akron	OH	44310	10/6/2000	oxy vs vic and tylox for post op. explained summa pharmacy looking to reduce tylenol in ob, ortho surgery no different.
	Cleveland	OH	44109	10/6/2000	doctor is trying to use more oxy and to document everything, talked about the contract and how to use it, she says that she is now giving pts choice of hydrocodone or oxy, told her she has to make that decision and that for chronic pain it should be oxy, follow up
PPLPMDL0800000001	Barberton	OH	44203	10/6/2000	first response was that they may be using too much. Viewing oxycontin to be used if not being controlled on vicodin or percocet. Used the Marcus reprint for chronic pain, this is where most of opioid use is with, failed back pain. Constant pain vs intermittent pain and using oxycontin in place of short acting and also less euphoric side effects with long acting vs short acting opioids.
PPLPMDL0800000001	Cleveland	OH	44113	10/6/2000	window hit, doctor is consistently writing oxy, it is hois top choice, gave conversion and titration guide
PPLPMDL0800000001	Cleveland	OH	44111	10/6/2000	working on titration and going vs vicodin again showed him marcus reprint and how should use long acting in chronic pain, he is stand off ish, follow up
PPLPMDL0800000001	Akron	OH	44304	10/6/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44307	10/6/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44308	10/6/2000	Titrate to comfort. Rebate, coupon.
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Cleveland	OH	44112	10/6/2000	Just took over a patient on 300mg q12h of Oxy. Consulted with Dr Dpanos about him. He's Doing great! !!
PPLPMDL0800000001	Akron	OH	44302	10/6/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Akron	OH	44333	10/6/2000	talked about her low backs that call in for refills to be switched to oxycontin 20mg q12h. Conversions from vicodin, so working on more constant pain vs intermittent pain
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2000	10/9- says everyone on g8 with bt every 6-routine- also says changes rx at 6-8wks to using 10mgs tabs and starts down titr- one less 10/wk- Johns wife is sick- severe anemia- has 4 daughters
PPLPMDL0800000001	Akron	OH	44304	10/9/2000	Around the clock therapy, multiple tablet dosing.

PPLPMDL0080000001	Middleburg Hts	OH	44130	10/9/2000	gave him a psp card and talked about using it for a patient that he would normally send to get a block.talked about hte differences between block patients and oxy patients.he says that he is using alot of oxy
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Strongsville	OH	44136	10/9/2000	trying to make more comfortable with pain management in general.wishes he could send all his pain pat to another physician just for the treatment of pain.showed definitions and may be habit forming removal
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/9/2000	focused on his everyday patients and why he is using vic.talked about using oxy in the shorter term and how the potency is the same.dosing flex with oxy and being able to make it as strong as needed
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/9/2000	add on stories for both oxy and uni.enhancing both nsaid and inhalers.low doses give better benefit
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	has not written oxy, she say that the only time she sees it is in onc floor, asked about short acting and she said she used perco in oa, asked to use oxy
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44195	10/9/2000	10/9-Mary kay is his nurse- SAYS HE IS NO-SEE- DONT JUST COME IN> says he wants control over pain pts. wont give over to Covington unless abs necess. - pct/v are main choices- write for small number- grey area 3-7 day cases. Will not typ. use oxy.- sees as stronger- Mary wnat docum kit and agreement.- she fields alot of the questions. His pres were on cages and scoliosis
PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/9/2000	se are the major drawback.confusion and nausea is what he is seeing and he says that he is not seeing the same with vic.he has not used alot less than 10 cases.does not realize the call backs he gets with vic
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	talked to doctor about oxy, he said that he has been writing it in severe [pain, then focussed on fractures and he said he would use it there, follow up
PPLPMDL0080000001	Cleveland	OH	44195	10/9/2000	- will see me soon- after move say no time- says using some post pca
PPLPMDL0080000001	Cleveland	OH	44195	10/9/2000	10/9 DIR, CTR FOR THE SPINE, Refr LBP- no specif cause- multitude of causes- must translate reduced pain into improved functionality- says their funct rehab 5wk prog is 80-85% successf. Agrees it opi use less than 2% addict., Ideal group is older pt w/ multi level degenerative joint disease- nsaid risk, frailty for good rehab- not surg candid- give LT low dose opis- his Mature Spine Clinic- trtmt arm is use of opis- SE manage- constip- CNS not oxy, dr. mark
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	tryign to get to pam and give new video and get oxy on their post op orders
PPLPMDL0080000001	Parma	OH	44129	10/9/2000	160 in stock
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	senokot-s recommendations.
PPLPMDL0080000001	Barberton	OH	44203	10/9/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Akron	OH	44308	10/9/2000	Around the clock therapy, multiple tablet dosing. Add on Uniphyl.
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	er call, not an oxy fan, told him advantages, need more time.
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	tried to get him to be specfic with the cases in which he has used oxy.talked about se management and he is getting the same with vic.talked about cost and matching pain med to pain need
PPLPMDL0080000001	Cleveland	OH	44130	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	doctor says since last meeting he used oxy in cancer pain, that is fine, but asked about using oxy in situations like low back, said he would follow up
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44304	10/9/2000	in er with dr. mark, talked oxy, he said they do not use it that much in er, only in serios pain.
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	lunch, uses oxy in many situation, he says that right now he is ussing it in low back pain, he says that most of his colleges are using perco and vico, follow up
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	10/9 great prog- gave leg vs back pain talk- Chronic pain can make anyone alittle crazy!- at least irritable. Spondylolithesis- vertebrae slippage- cervical fusions- agrees to contoling pain with LA agent. MRI overestimation and 60-70% asymptom pts will have abnormal mri/. Radicuopathy- leg pain along affected nerve- find out who nurse is
PPLPMDL0080000001	Cleveland	OH	44195	10/9/2000	Titrate to comfort.rebate, coupons.
PPLPMDL0080000001	Akron	OH	44308	10/9/2000	saw in office, says that he has tried oxy and that it does not seem to hold pts well, asked him if he was dosing it high enough and he did not know, talked conv and titration
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	10/9 sees haddox several times/yr- wonders how he is handling the oxy issues in maine- thinks that pt last week accid overdosed on oxy 3-400mg. Still brings up kadian-says lasts 24 and if not its ok because he uses for weaning and is good spec for that. Using oxy more for maint pts- get more info on how long he treats maint. His nurse clinic- joann schneider spoke @ oxy as big abuser now but did bring up others- gave her APS book- she wants to see docum kit agreement- discussed titr, pseudoads. She says they get pts that move into higher doses or longer duration of use- 3mthsHe is staying q12 and limited BT
PPLPMDL0080000001	Cleveland	OH	44111	10/9/2000	he feels that oxy is more potent than vic and has not used whre he typically uses vic.showed potency from pi and talked about dosing the 10mg tablet 1-2 or 2-3 q12.asked him if that would make and difference and talked about cost.committed a couple of patients for upgrade especially if they get refills.need to get specific patient on vic and get converted
PPLPMDL0080000001	Middleburg Hts	OH	44130	10/9/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Will schedule more lunches after he gets a new calendar book for 2001. Spoke of peaks and valleys, steady state nice and stable. Chronic pain study.
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Will schedule more lunches after he gets a new calendar book for 2001. Spoke of peaks and valleys, steady state nice and stable.
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2000	lunch he didn't realize how OxyContin works so went over delivery and compaired to Vicodin
PPLPMDL0080000001	Solon	OH	44139	10/10/2000	WENT OVER mARCS REPRINT AND DISCUSSED ADV OF UNI V GENERIC THEO. FOLLOW UP EFFECT NXT CA;
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	has 2-3 pts on now- need her input on position vs other opis--get nov 4 info- p.davis/ also need copies of art?
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2000	lunch he said he has a couple of patients on Oxycontin with IR for breakthrough for chronic pain. He also uses Uniphyl
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	He says that he is abig fan of oxy, he says that he uses it alot in rehab and sees the most of it in the ortho pts, he brought up cost of oxy vs ms, he says that it is not a paroblem, nice guy, follow up
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	doctor says he is the biggest oxy fan at metro and he is right, need to spend alot of time wiht him if possible, he is very nice guy, follow up
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	trends down for pain center. probed to find out if switching to something else. says writing about the same, need to ask michelle next call
PPLPMDL0080000001	Cleveland	OH	44111	10/10/2000	in office, he says he is still slowly writing more oxy post op, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	doctor says that writes oxy when pts are on it ost op, they do not write that much oxy in the outpt clinic bc they are trying to get the pts off of meds, follow up
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	NOT VERY TALKATIVE- DOESNT WANT TO GET INTO IT- Says uses regularly
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	at pm and r lunch, big supporter of oxy, says that he is making sure that every pt is discharged on oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2000	doctor says that write now he likes to use oxy, but also uses duragesic, talked duragesic and how oxy is actually easier to use, he says that he likes the convienence of it, told him that oxy can be more so, follow up
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	short acting opioids are used first, said most of his pts and does not want to change themedication unless the pain is severeare taking either vicodin or percocet on an as needed basis. Also the pts come in on vicodin or percocet if pain is severe then he will switch to oxycontin if he thinks that pt is going to be chronic and need medication atc.
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2000	doctor is now at metro, he says that he has 2x as many pts at metro then he did at lutheran, he did bring some pts wiht him, stay on top of himwiht oxy
PPLPMDL0080000001	Cleveland	OH	44102	10/10/2000	Did the first in a series of in-services. This is on basic pain mangement. This is to help ready the staff for JCAHO.
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	new conv tables and aps book- using
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	bt strat- minimize/elim or titr- USED BOTH PCS VERY HELPFUL- GAVE 2 MORE
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2000	he laughed when i asked what pain meds Knsenich is writing. He said does he write any. He said he is too conservative
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2000	asked if John ever recommends Senokot with pain meds. He said Dr. Kilroy has been writing a lot of Uniphyl
PPLPMDL0080000001	Cleveland	OH	44102	10/10/2000	Did the first in a series of in-services. This is on basic pain mangement. This is to help ready the staff for JCAHO.
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	set up lunch
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2000	
PPLPMDL0080000001	Akron	OH	44203	10/10/2000	Dr Frank
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	trends down for pain center. probed to find out if switching to something else. says writing about the same, need to ask michelle next call
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2000	he said he will be hard to change his habits but admitted to loving the works of Dilaudid and Uses OxyContin as a secondary pain med
PPLPMDL0080000001	Cleveland	OH	44103	10/10/2000	wants to use new contracts- says going better w/pt getting oxy from centra med
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2000	he had a lot of questions about OxyContin. How it works, how to take a patient off, dosing, differences with short acting, long term studies
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0080000001	Akron	OH	44314	10/10/2000	mentioned that if are doing well on short acting and not going to be chronic maybe on short acting up to six weeks. She said just has a feeling and if only taking a few tabs a day and after 6 weeks may not still need to take.
PPLPMDL0080000001	Akron	OH	44314	10/10/2000	Need to work on these patients. starts on short acting and may stay on up to 6 weeks before going onto oxycontin.
PPLPMDL0080000001	Akron	OH	44313	10/10/2000	follows the philosophy of Dr Richmond, short acting first then oxycontin.
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	quick hi and scheduled lunch
PPLPMDL0080000001	Solon	OH	44139	10/10/2000	trends down for pain center. probed to find out if switching to something else. says writing about the same, need to ask michelle next call
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	Has used Oxy for adult tonsilectomies and throat procedures. Has not used OxyFast but said he would if reminded. Says pt do well he has simply niched the product for tonsils. Next Call find out where else he's using opioids and gain commitment to use Oxy there.
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	10/10 says has 2 pts on- going to see them at clinic next week to see how its going- no bad news
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	trends down for pain center. probed to find out if switching to something else. says writing about the same, need to ask michelle next call



PPLPMDL0080000001	Akron	OH	44333	10/10/2000	new oxycontin patients? using for chronic pain. Patients that he needs to see back in a month, they are getting oxycontin. Says using more of ultram and darvocet, some vicodin, but convenience of refills.
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2000	will go forward on 1/2 day if we want- get list- not saying anything on oxy use by others- better than dura
PPLPMDL0080000001	Akron	OH	44203	10/10/2000	Dr Frank He is using for chronic back pain and more severe chronic pain mentioned cancer. Acute sprains and kidney stones , he is giving vicodin.
PPLPMDL0080000001	Euclid	OH	44132	10/10/2000	Views Oxycontin as much stronger than darvocet. Uses Darvocet for OA pts. Next call focus on OA patient switch to Oxycontin.
PPLPMDL0080000001	Solon	OH	44139	10/10/2000	WENT THROUGH THE CASES WHERE SHE does use oxy. Went through Marcus and why Oxy over short acting. next call discuss specific pts and titration.
PPLPMDL0080000001	Barberton	OH	44203	10/10/2000	starting most patients on oxycontin after vicodin or percocet if not tolerating these medications then she may go to the patch and she said when having gi problems she amy go to the patch. Most of pts she is titrating up on oxycontin has used 160mg tabs on occasion.
PPLPMDL0080000001	Cleveland	OH	44111	10/10/2000	in hallway, is still using quite a bit of oxy, talked about titration and using 2 20,s instead of 40mg
PPLPMDL0080000001	Akron	OH	44310	10/10/2000	Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44310	10/10/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	has added another lbp pt- 10q12 and may need to titr
PPLPMDL0080000001	Akron	OH	44304	10/10/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0080000001	Akron	OH	44310	10/10/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2000	using q12 all the time- short term bt as necess-20-40q
PPLPMDL0080000001	Copley	OH	44321	10/10/2000	<b>abuse is the concern and also asked for samples of oxy ir and i told him CII can not sample. Pt forged his name on an oxy script and now he is concerned about writing it. I told him that vicodin is the most abused and went back to out pi and the delivery system.</b>
PPLPMDL0080000001	Barberton	OH	44203	10/10/2000	vicodin is used for all routine cases, this is what he is trained on and for the more severe pain he goes to percocet, onset of action and taking only when the pts need the medication, he is not buying into the atc therapy.
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2000	CConcern if have side effect it is in the system for 12 hours and that is a problem.
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2000	lunch he said he writes more OxyContin than anything else including Duragesic. He said the few Duragesic scripts that he has written has mainly come from patient request. And the patient receives the info from Jansen
PPLPMDL0080000001	Akron	OH	44333	10/10/2000	advertising. he did not know about 160mgs and he usually doesn't write above the 40 mg strength. About 3 40mg Oxy q12h is as high as he has gone.
PPLPMDL0080000001	Akron	OH	44109	10/10/2000	he says that he is writing oxy 20mg q12 h after some surgeries, asked him why not all and he said he was working on it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	oxycontin post op patients? oxy ir? using for his total knees and hips 1-2 10mg tabs q12h with oxy ir for brackthrough. Working well, using darvocet or vicodin for knee scopes.
PPLPMDL0080000001	Akron	OH	44304	10/11/2000	in outpt clinic, doctor says he has written for oxy post op since last talk, said pt did well, says that he is trying to remember to use oxy post op, follow up
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	Inservive for 160mg. Plan.
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	-wife is very ill- anemia issues-cancer- has 4 girls
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	Doctor says that he primarily uses t3 and also vicoden, he uses some oxy for cancer pts in severe pain, asked about using oxy post op and he said he does not need that much drug, talked equal dosing. follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	just starting to figure this guy out, he was at ent tumor brd meeting, talked oxy, he said it is working well, he asked about stocking of the 160mg strength, follow up with where located.
PPLPMDL0080000001	Akron	OH	44302	10/11/2000	Samples of Senekot for children, Price is important. Cedar locust prices: Vicodin 100/ \$58.93, Gen \$26.99//Percocet 100 \$105.88, Gen\$16.74//Oxylr 100/\$ 91.10//OxyContin 10mg, 100@ \$129.61.
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	PAP
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	in 9 building, says that he is using more oxy in trauma, and has seen other doctors using more, he said that percocet is still the top choice, conversion guide, follow up
PPLPMDL0080000001	Beachwood	OH	44122	10/11/2000	Let me say hello briefly on the I'm new. Very fast run through of benefits of Oxy. Need to figure out how to access these physicians.
PPLPMDL0080000001	Beachwood	OH	44122	10/11/2000	Keep reminding him post-op. Says he's using for shoulders and totals. Asked him to use post-op and time he's using opioid around the clock. He said he would try a few mor patients.
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	ent tumor board, uses only oxyfast, says that he has not consider oxycontin, he said that he would try oxy post op
PPLPMDL0080000001	Cleveland	OH	441143236	10/11/2000	Potency vs SA and morph- equianl- uses mostly t3 pct v no long acting- john is getting him to switch
PPLPMDL0080000001	Akron	OH	44333	10/11/2000	the patch is used after oxycontin if thinks the patch is last line opioid from abuse. 80mg tid.
PPLPMDL0080000001	Cleveland	OH	44102	10/11/2000	Did the first in a series of in-services. This is on basic pain management. This is to help ready the staff for JCAHO.Did the first in a series of in-services. This is on basic pain management. This is to help ready the staff for
PPLPMDL0080000001	Solon	OH	44139	10/11/2000	Has used some but keeps going back to Vicodin. Says its habit that keeps him going back but he will use Oxy. Discussed Marcus and chronic pain. He said he would try on a few more pts and let me know.
PPLPMDL0080000001	Beachwood	OH	44122	10/11/2000	Wants data only on LTC patients. Tries to show him Marcus and this didn't fly. Says he doesn't believe his pts should be on long acting agents. Look for long term care materials and make this a call with Barry.
PPLPMDL0080000001	Lyndhurst	OH	44124	10/11/2000	Still thinks that Oxy is too strong for his pts and i am having a hard time getting him to have a genuine conversation. He did say that he would consider using OxyFast for facelifts like Dr Guyuron is. Keep trying. See if there is on type of procedure that his pts have particular trouble with pain.
PPLPMDL0080000001	Akron	OH	44307	10/11/2000	Samples of Senekot for children, Price is important. Cedar locust prices: Vicodin 100/ \$58.93, Gen \$26.99//Percocet 100 \$105.88, Gen\$16.74//Oxylr 100/\$ 91.10//OxyContin 10mg, 100@ \$129.61.
PPLPMDL0080000001	Cleveland	OH	44102	10/11/2000	talked about stocking 160 for dr. crum
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	Dr Crum, asked about 160mg dose
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	tumor board, good business here
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	PAP
PPLPMDL0080000001	Akron	OH	44307	10/11/2000	Samples of Senekot for children, Price is important. Cedar locust prices: Vicodin 100/ \$58.93, Gen \$26.99//Percocet 100 \$105.88, Gen\$16.74//Oxylr 100/\$ 91.10//OxyContin 10mg, 100@ \$129.61.
PPLPMDL0080000001	Akron	OH	44304	10/11/2000	Friday Nursing program.
PPLPMDL0080000001	Akron	OH	44307	10/11/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	PAP
PPLPMDL0080000001	Beachwood	OH	44122	10/11/2000	Has a good grip on pain management. Wants post-op information when we get Ginsburg back show it to him. Another person to call on with Barry.
PPLPMDL0080000001	Cleveland	OH	44104	10/11/2000	at metro ent tumor brd, doctor is nice guy, he says that he is using oxy in severe pain, in postop he uses vicoden and dose not see advantage of oxy in this case, told advantages, follow up
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	Potency issues vs SA - q6-q4- says needs to learn more about- gave conv guide and aps- IS PREGN. seems willing to try
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	saw doctor in op clinic, followed up from last conversation and asked if he had used it post op, he said he had and it worked well, asked what kind of case, it was uro, he said he would evaluate more, follow up
PPLPMDL0080000001	Cleveland	OH	44118	10/11/2000	Went over Roth reprint for OA. He is reluctant to treat with opioids. He did say he had a patient who he would try Oxy on. Follow up this pt and bring him Marcus reprint to adress tolerance, addiction, and cognition.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/11/2000	Scheduled lunch for friday. Chronic pain paper and Osteoarthritis paper. When do you send patients over to the pain clinic? Do you treat patients with OA, back pain, cancer pain. What is your pain protocol? Do you even prescribe pain medication? When and for what? What do you do when NSAids and cox2 inhibitors are not controlling your patients pain? Do you consider a patients sleep patterns when their pain is not controlled? Instead of prescribing a sleep med and a short acting opioid would prescribe a long acting opioid and and reevaluate your patient at their next visit? When would you prescribe a long acting opioid and a short acting opioid?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/11/2000	Scheduled lunch for friday. Chronic pain paper and Osteoarthritis paper. When do you send patients over to the pain clinic? Do you treat patients with OA, back pain, cancer pain. What is your pain protocol? Do you even prescribe pain medication? When and for what? What do you do when NSAids and cox2 inhibitors are not controlling your patients pain? Do you consider a patients sleep patterns when their pain is not controlled? Instead of prescribing a sleep med and a short acting opioid would prescribe a long acting opioid and and reevaluate your patient at their next visit? When would you prescribe a long acting opioid and a short acting opioid?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/11/2000	Scheduled lunch for friday. Chronic pain paper and Osteoarthritis paper. When do you send patients over to the pain clinic? Do you treat patients with OA, back pain, cancer pain. What is your pain protocol? Do you even prescribe pain medication? When and for what? What do you do when NSAids and cox2 inhibitors are not controlling your patients pain? Do you consider a patients sleep patterns when their pain is not controlled? Instead of prescribing a sleep med and a short acting opioid would prescribe a long acting opioid and and reevaluate your patient at their next visit? When would you prescribe a long acting opioid and a short acting opioid? FP & Sports medicine.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/11/2000	Scheduled lunch for friday. Chronic pain paper and Osteoarthritis paper. When do you send patients over to the pain clinic? Do you treat patients with OA, back pain, cancer pain. What is your pain protocol? Do you even prescribe pain medication? When and for what? What do you do when NSAids and cox2 inhibitors are not controlling your patients pain? Do you consider a patients sleep patterns when their pain is not controlled? Instead of prescribing a sleep med and a short acting opioid would prescribe a long acting opioid and and reevaluate your patient at their next visit? When would you prescribe a long acting opioid and a short acting opioid?
PPLPMDL0080000001	Beachwood	OH	44122	10/11/2000	Told me about LBP pt on 40mg q12h doing well. Likes that she can titrate daily. Went over Marcus reprint and she was impressed with the paper. Keep working on getting OA and LBP pts and titration.
PPLPMDL0080000001	Solon	OH	44139	10/11/2000	Discussed short v long acting and he was telling me about abt pts on Oxy. Discussed titration and breakthrough dosing. Next call bring Marcus to go over tolerance and cognitive issues,
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	Talked to doctor and also to Barb his np, they have pt that is on 20 oxy bid and is taking 10 percet per day for bt pain, told to titrate to 40 q12 oxy and give 2 percocet for bt pain. follow up
PPLPMDL0080000001	Akron	OH	44310	10/11/2000	Titrate to comfort-post-op.
PPLPMDL0080000001	Cleveland	OH	44106	10/11/2000	says usmg more- q12 switches from SA- not sure about titr- all low doses
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	in ent tumor brd, doctor says that oxy is the only thing he uses, up to 40mg q12 h, he showed me his script pad and he had written several oxy lately, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2000	doctor said she just had apt come to her who pt said was on 200mikes dura with 40mg oxy every 6hours for bt pain, told her how to convert to oxy q12 and use oxy ir for bt pain follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/12/2000	Appt. Lunch Oct 24. Vegetarian. 4 people for lunch. He circles, MS Contin, Oxylr, Betadine. They like Betadine samples and Senekot Samples.
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2000	doct in hall, he said that oxy is being used more, he lets residents write, talked about switching pts that come to rehab on perco
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2000	ortho clinic, he said that he just dc a patient on oxy, told him that is what i am trying to get docs to do, follow up
PPLPMDL0080000001	Berea	OH	44017	10/12/2000	talked about some of the disease states in which to use oxy.
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2000	briefly in burn unit, big ms guy, asked about oxy and he said it cost too much, stay onhim, if frat writes he will
PPLPMDL0080000001	Akron	OH	44303	10/12/2000	What do you use Dilaudid for. When do you choose a short acting opioid and a long acting opioid?
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2000	in ortho clinic, talkrd oxy and his use in spine pts, asked about other areas and he said the hospital would not allow it
PPLPMDL0080000001	Lakewood	OH	44107	10/12/2000	Asked Dr. if he would use a product like Oxycontin in the nursing home. He said maybe. I asked him if he would use it for non-malignant pain. He said maybe. I explained that it can be used after NSAIDs fail. He said he will use, but he won't. Next time, ask him what concerns he has about using Oxycontin for non- malignant pain.

PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	burn unit. says that he used several psp cards and that oxy worked very well, but says that he still feels that ms is just as good and will only go to oxy if pt falls on ms, he is stuck on the formulary issue, cont to follow up
PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	in clinic, says thatb he has been writing more3 oxy, is nbown writing oxy post op and if they say use perco, he does but he sends them home on oxy, follow up
PPLPMDL0800000001	Parma	OH	44130	10/12/2000	Dr. said he is using in the post-op pts. He said he used to use Vicodin, but not as much anymore. I left him the Sunshine paper and showed him where it said that Oxycontin was as good and as safe as IR Oxycodone or IR+APAP. He seems in agreement with this. Next time, will aski him if he has any post-op pts to switch to Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/2000	10/12/00 great guy- sees fair amount of chronic pts- lost in the system type- uses pct or t3- will consider more use of oxy- IS VERY GOOD FRIENDS W/TED PARRAN. go over onset again- was thinking too quick - more euphoria-
PPLPMDL0800000001	Uniontown	OH	44685	10/12/2000	-could be a good supporter oxycontin is for more severe noncancer pain, vicodin is short term and will stay with it for up to 6 weeks before deciding to make a change, Vicodin is taken on as need basis then if seeing coming back for more medication then will consider going to oxycontin.
PPLPMDL0800000001	Cuyahoga Fls	OH	44223	10/12/2000	Thursdays, Fairlawn. Ask if they have drug rep appts.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	Ask if they have drug rep appts. Left Chronic Pain Paper. Podiatric Medicine/Surgery of Foot & Ankle.
PPLPMDL0800000001	Garfield Hts.	OH	44125	10/12/2000	talked about how to get just the right dose of med.he has concerns about under and over dosing.talked about marcus and letting function be the guide for what to do next
PPLPMDL0800000001	Brookpark	OH	44142	10/12/2000	talked about hte 160mg dose.he will be moving to erie in december
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	uyahoga Hts Health & Wellness Center. Does not see reps, no lunches. He will call if interested.
PPLPMDL0800000001	Uniontown	OH	44685	10/12/2000	using some ms contin, she mentioned oxycontin for sever chronic pain, vicodin is first line then oxycontin then ms contin, so has no exact pt type for oxycontin.
PPLPMDL0800000001	Cuyahoga Fls	OH	44223	10/12/2000	Not in Thursday PM.
PPLPMDL0800000001	Cleveland	OH	44195	10/12/2000	Has presented some of the info to the other fellows adn resid.- will be able to set up an inserv for me- hasnt tried yet- wants to talk again after 11/8- off service
PPLPMDL0800000001	Cleveland	OH	44195	10/12/2000	-10-12- hallway catch- sticking to his SAs then pm- will get with him soon on hem/onc gr- will approve- told him others are starting to use and getting better results
PPLPMDL0800000001	Cleveland	OH	44102	10/12/2000	Saw Dr. Menyah at pain meeting at St. Augustine. See notes under St. Augustine for this date.
PPLPMDL0800000001	Akron	OH	44319	10/12/2000	short acting opioids are still used for pts that may need an opioid for a couple days and need to take the medication on a pm basis. Oxycontin is given to pts that she thinks may be taking too many short acting opioids or have come in and asked for specific drug. Ear infections may get vicodin ex..
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	Ask if they have drug rep appts. Left Chronic Pain Paper
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	Ask if they have drug rep appts. Left Chronic Pain Paper
PPLPMDL0800000001	Parma	OH	44129	10/12/2000	trying to meet with pam to go over video
PPLPMDL0800000001	Cleveland	OH	44102	10/12/2000	Attended pain meeting. Dr. menyah wants a speaker for the annual physicians meeting on Feb 14, 2001. I will ask for June Dahl. Dr. Menyah is using the APS guidelines conversions for Oxycontin to Morphine. It says it is 1:1. Dr. Menyah is also on the pain committee at St. Vincent's Charity Hospital. I asked him about the 1:1 and he said it is only a guide. He used it because he considers the APS guidelines to be the authority. He will not write Darvocet for anyone over 65.
PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	dr. davis
PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	lunch
PPLPMDL0800000001	Akron	OH	44310	10/12/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	rebate, patient info sheet.
PPLPMDL0800000001	Parma	OH	44129	10/12/2000	went over chronic pain management with him.ce piece.his barrier is basically he is afraid to treat pain with opioids for more than a normal post op period.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	Has used for cancer patients. will see you when you stop by.
PPLPMDL0800000001	Cleveland	OH	44106	10/12/2000	10/12- very nice- wants to know about pm- wants cwru pm book- concerned @addiction/abuse issues- wnated convers.- vs SA f/u on pt starts/switches
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/12/2000	Ask if they have drug rep appts. Left Chronic Pain Paper
PPLPMDL0800000001	Beachwood	OH	44122	10/12/2000	Discussed advantages of long over short acting and let hin knoe about availability of liqid.
PPLPMDL0800000001	Akron	OH	44333	10/12/2000	SAME USE FOR CHRONIC PAIN, MAY GO UP TO 40MG, still uncertain about using this dose of oxycontin. Vicodins use come for pts than may take 2-3 tabs a day and not need atc therapy.
PPLPMDL0800000001	Parma	OH	44129	10/12/2000	they finally have a new partner and things are settling down.habit is the big thing with him
PPLPMDL0800000001	Independence	OH	44131	10/12/2000	he had a couple of big ankle cases today,dosed the oxy at 2-3 of the 10mg
PPLPMDL0800000001	S Euclid	OH	44121	10/12/2000	Tried to get him to come up wit one pt. He is against Oxy because of his his one bad experience. Keep Trying.. Showed him the Marcus reprint and asked him to particularly look at the tolerance, abuse, dependencce sections. He said he would read it.
PPLPMDL0800000001	Middleburg Heights	OH	44130	10/12/2000	he typically uses perc for his post op and post pca patients.talked about using oxy in those setting and gave a couple of psp cards to get started.need to follow up in a couple of weeks to see results. converting form the pca at a 1 to 1
PPLPMDL0800000001	Cleveland	OH	44195	10/12/2000	10/12 mtg at home office is for jcaho task force, not for purdue- says has 20 people on oxy out of 40 on opis- f/u on more specif on a few- says wants all chron on LA- any q8? high dose? get slides?
PPLPMDL0800000001	Beachwood	OH	44122	10/12/2000	Using Oxy for chronic pain. Told me about chronic HA pt on Oxy. Has many other nonmalig chronic pain pts on Oxy. Seems to be titrating well. Next time ask what he does about breakthrough and discuss on pt who has required titration.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/12/2000	Briefly throug window. Is using 10-20post-op with success. Suggested she may need to go a little higher for some pts and gave her conversion charts.
PPLPMDL0800000001	Beachwood	OH	44122	10/12/2000	Said he is havign success with Oxy. Left him the Marcus reprint on chronic pain. He was very busy and asked me to stop back another time.
PPLPMDL0800000001	Beachwood	OH	44122	10/12/2000	Uses Oxy for CA and then said it was wonderful for his OA and back pain pts. He also said that he would use Uniphyf if I kept him stocked with samples. It will be interesting to see data on this guy when he gets added. Told me to call Monday to schedule a sit down appt. his nurse was out today.
PPLPMDL0800000001	Akron	OH	44333	10/12/2000	not using for OA pts. He uses darvocet or vicodin and says the convenience of being able to call vicodin in when needed is aq plus than. He is notas comfortable with using oxycontin, ease of use is not there and says most pts may take 2-3 tabs vs atc therapy.
PPLPMDL0800000001	Cleveland	OH	44102	10/12/2000	doctor is still writing oxy every week, talked about titration to 40q12, he said he only will titrate as needed, gave titration guide
PPLPMDL0800000001	Euclid	OH	44117	10/12/2000	Intro call. Switching patients from short acting to Oxycontin. Using Oxy t.i.d. in some patients, agreed to titrate to higher doses and maintain Q12 frequency. Admitted that he has not used higher doses d/t inexperience.
PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	Next call continue to reinforce titration and get an example of a patient switched from t.i.d. to Q12.
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	in ortho clinic, talked about oxy and use in post op instead of perco, he said thta he tried and pt got snowed, told him to start 10mg and titrate
PPLPMDL0800000001	Cleveland	OH	44109	10/12/2000	160mg Inservice
PPLPMDL0800000001	Beachwood	OH	44122	10/12/2000	burn unit resident, he had pt in house on 15bid of mscontin, and asked if he should switch bc of cognitive issues, I told him to go 10q12 of oxy and titrate up to 20q12, follow up
PPLPMDL0800000001	Cleveland	OH	44195	10/12/2000	Has had good success with the pts he currently has on Oxy and agrees that most of the short acting pts should be o Oxy too. He agreed to switch some of them and well see how it goes. Also talk aboit titration, and breakthrough meds.
PPLPMDL0800000001	Cleveland	OH	44195	10/12/2000	10/12 totally against chronic and maybe resistant to acute use of opis- says that pm and opi companies are self serving - self fulfilling get/keep people reliant on them- thinks not approp at all- pain is part of it- offered no real alternative- get him focused on functionality and less buzz at q12. will get f/u on addiction issues and def/ acute vs chronic pain
PPLPMDL0800000001	Akron	OH	44319	10/12/2000	sarted afew new pts on oxycontin, one was for what he described as myofacial pain, on 20mg q12h with ir for breakthrough, Hit on the Marcus reprint briefly and going to discus more on next appt.
PPLPMDL0800000001	Middleburg Heights	OH	44130	10/12/2000	he is using oxy but not alot.he feels that he is getting more gi se and does not work as well as vic.dispelled the se issue by asking the nurses about call backs and they said that there is no difference between oxy and vic.then he talked about it not working for some patients and the q12 not being what the patient wants
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/13/2000	ordered extra chiro today, discussed durag, using more.
PPLPMDL0800000001	Cleveland	OH	44195	10/13/2000	DUR- BT STRAT AND DOSING ISSUES
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	10/13 doing pulm fellowship for year- see at va- says he is defin a fan of theoph-
PPLPMDL0800000001	Cleveland	OH	44122	10/13/2000	Intro. Appt set up to further discuss.
PPLPMDL0800000001	Cleveland	OH	44122	10/13/2000	Marcus reprint. a little afraid of the potetncy. Discussed theophyllines and Uniphyf. He agrees about not using generic but goes along with pt insurance plans that give him so many calls.
PPLPMDL0800000001	Beachwood	OH	44122	10/13/2000	Discussed advantages over short acting. He thinks it too strong. Went over potetncy and delivery system. This is going to take a few calls.
PPLPMDL0800000001	Cleveland	OH	44122	10/13/2000	Quick intro. Left Marcus because I thought he might be interested. Access is going to be a challenge.
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	not really using- not wanting to rock the boat on calling- 2 wks left here- did say i could observe a surg- f/u and get more use info
PPLPMDL0800000001	Cleveland	OH	44122	10/13/2000	Discussed advantages over short acting andg potency of the various meds. I am not sure if he was listening. Asked if he has used Oxy and he said on shoulders with success.
PPLPMDL0800000001	Parma	OH	44134	10/13/2000	In-service for the nurse managers on dosing conversions.In-service for the nurse managers on dosing conversions.
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Akron U Nursing Program. Free OxyContin pProgram.
PPLPMDL0800000001	Tallmadge	OH	44278	10/13/2000	they is not very knowledgeable about pain management but wants to be.afraid of addiction and abuse.went over the principles and definitions and showed how dosing can flexable.need to go over documentation and assessing and other facets of pain managment on next visits
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	avoids the issue- not comf
PPLPMDL0800000001	Beachwood	OH	44122	10/13/2000	Very brief intro. Says he uses mostly Perc and has pain issues with total hip, knees, and shoulders. Scheduled appointment to further discuss
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	has used on occas he says- still sees as stronger- reserve after SAs dont hold- forgot to try oxyfast no no po pts
PPLPMDL0800000001	Tallmadge	OH	44278	10/13/2000	they is not very knowledgeable about pain management but wants to be.afraid of addiction and abuse.went over the principles and definitions and showed how dosing can flexable.need to go over documentation and assessing and other facets of pain managment on next visits
PPLPMDL0800000001	Akron	OH	44310	10/13/2000	Rebate, patient info sheet w/ coupon.
PPLPMDL0800000001	Akron	OH	44310	10/13/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Around the clock therapy, multiple tablet dosing.

PPLPMDL0800000001	Tallmadge	OH	44278	10/13/2000	he did not admit to using as much vicodin than exponenet shows.fear of writing opioids.seems like he has gone before the board before.treats a fair amount of copd and uses some thoepryllines.need to find best way to give proper facts about oxy and uni
PPLPMDL0800000001	Tallmadge	OH	44278	10/13/2000	they is not very knowledgeable about pain management but wants to be.afraid of addiction and abuse.went over the principles and definitions and showed how dosing can flexable.need to go over documentation and assessing and ohter facets of pain maneaement on next visits
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	10/13 is willing to use- more than others- not big user of any at this pt. Is very inter in Hem/onc- likes calling on VA pts- those that really need better care- f/u to identify pts
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44106	10/13/2000	not useing much opi at all - some t3 very minor cases
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Around the clock therapy, multiple tablet dosing. OA 20mg
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/13/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44304	10/13/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Cleveland	OH	44113	10/16/2000	Doctor has been on vacation, says that lisa writes most of the scripts, he says he is using mainly oxy now do to less abuse potential, follow up tom with seitz lunch
PPLPMDL0800000001	Akron	OH	44308	10/16/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2000	starting dose and post pca- BT strat- say pct/vic used most routinely
PPLPMDL0800000001	Tallmadge	OH	44278	10/16/2000	he seems like this office would be a good target.they do not like to write opioids but a fair amount of vic is going out when they have too.
PPLPMDL0800000001	Beachwood	OH	44122	10/16/2000	Introduction to Dr. A and office. Said I can just stop into office. He has use Oxy post-op with success. Had to go see pts so didn't find exatly where. Next call find out exactly where he uses Oxy and when he would not. Try to schedule lunch or sit down appt.
PPLPMDL0800000001	Tallmadge	OH	44278	10/16/2000	met them as they were going to lunch.can go back and check samples to get seen
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	using it in place of vicodin for his procedures that are more painful and for younger pts that have wrist procedures. Older pts getting nausea and staying away from it and giving darvocet or vicodin.
PPLPMDL0800000001	Barberton	OH	44203	10/16/2000	Oxycontin and Duragesic are being used for cancer pain and vicodin is being used first line for opioid therapy. Said last time put a patient on oxycontin the patient did not tolerate and oxy made patients nausea and vomiting.
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	wrote 20mg q8h oxycontin for a wrist procedure, the other case was a cheek flap and said not alot of pain wrote darvocet or vicodin will probably take 1-2 at the most.
PPLPMDL0800000001	Tallmadge	OH	44278	10/16/2000	introduced myself.kind of busy.has a lot of education to go with oxy.made a lunch date and found hours
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/16/2000	Uses Oxy he says more than any other opioid. Specifically mentioned use in totals. Was so positive need to find out where he is not using Oxy. Find out at scheduled lunch next month.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2000	starting dose and post pca- BT strat- say pct/vic used most routinely
PPLPMDL0800000001	Lakewood	OH	44107	10/16/2000	go over patient starter he thought the starter kit was a great idea and had a COPDer that he wanted to start on it right away. He said tooo many of the newer docs and residents need to be more educated on theophylline and how patients can be benefitdgo over patient starter he thought the starter kit was a great idea and had a COPDer that he wanted to start on it right away. He said tooo many of the newer docs and residents need to be more educated on theophylline and how patients can be benefited
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Cleveland	OH	44106	10/16/2000	10/16 says agrees to rationale- but doubt requ much at va- going back to uh- admin i think- when questioned too much says leaves details to residents- not chiefs
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Lyndhurst	OH	44124	10/16/2000	Is afraid of using pain meds and discussed why Oxy if the perfect med for his practice. Discussed pts who have been successful. His PA also has some strong experiences and positive things to says about Oxy. Also asked him to keep using Uniphyl. He said he would and to send samples.
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/16/2000	He uses Percocet and has a hard time taking that step to Oxy. Next call ask him why he uses Percocet and not Oxy. Try Marcus reprint. Also be sure to remind him of Uniphyl and the benefits of branded v generic.
PPLPMDL0800000001	Cleveland	OH	44111	10/16/2000	Doctor says that he is using more duragesic bc of nursing home pts, talked about oxy and the advantages vs dura and also the price, follow up
PPLPMDL0800000001	Cleveland	OH	44113	10/16/2000	at window, set up another lunch, he said that he just wrote for oxy in total knee, follow up on this
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2000	starting dose and post pca- BT strat- say pct/vic used most routinely
PPLPMDL0800000001	Tallmadge	OH	44278	10/16/2000	they are more interested in pain management than in oxy at this point.went over what oxy is and what it can do.made appt to get more time.
PPLPMDL0800000001	Akron	OH	44310	10/16/2000	Around the clock therapy, multiple tablet dosing.
PPLPMDL0800000001	Westlake	OH	44145	10/16/2000	quick hit, he asked about Audrey and said he has been using OxyContin since Audrey used to come around. He said he also likes Uniphyl for COPDers
PPLPMDL0800000001	Cleveland	OH	44111	10/16/2000	set up lunch, talked to ryan, oxy
PPLPMDL0800000001	Bay Village	OH	44140	10/16/2000	Set up 2 speaker programs. One is for the consultant pharmacists. This will be arranged by Bernie. We will bring in Ruth Plant. The other program will be for their annual health fair. We will be bringing in a speaker as a main speaker to address the whole audience on the JCAHO pain standards.
PPLPMDL0800000001	Lakewood	OH	44107	10/16/2000	John said he is seeing a lot of Uniphyl coming through. He asked for some pens. We talked about conversions to OxyCo ntin from short acting.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2000	starting dose and post pca- BT strat- say pct/vic used most routinely
PPLPMDL0800000001	Mayfield Village	OH	44143	10/16/2000	Met with Tish and Kathy. They told me that Roxane is really marketing Hospice of Western Reserve and Jan, the pharmacist at the hospice is pushing to use Roxane products. Kathy and Tish both said that Dr. Thomas is still using Oxycontin. They have 4 bottles of 160mg on the shelf. Kathy had an order going in for both 20 and 80mg oxycontin.
PPLPMDL0800000001	Fairlawn	OH	44333	10/16/2000	cme for opioid therapy, senokot-s recommendations.
PPLPMDL0800000001	Akron	OH	44310	10/16/2000	hasn't used chiro yet, samples arrived. still rx alot of durage. set up lunch.
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	Summit hand center, plastic surgeons and surgical area.
PPLPMDL0800000001	Akron	OH	44319	10/16/2000	80mg TID patient from Dr Klejka's patient. Seeing 20mg from Dr Wu
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	using for some chronic pain after surgery and need more medication upon post op follow up visit. Some more painful post op procedures, mentioned breast augmentations. Refill is issue, if pts need more medication after surgery can refill vicodin and can not oxycontin, and he said if change the medication they think something is wrong and do not like it.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2000	starting dose and post pca- BT strat- say pct/vic used most routinely
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Tallmadge	OH	44278	10/16/2000	introduction.need to find how they are using vic
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Akron	OH	44310	10/16/2000	hasn't used chiro yet, samples arrived. still rx alot of durage. set up lunch.
PPLPMDL0800000001	Stow	OH	44224	10/16/2000	he has used one of hte uni psp cards.we are identifying patinets while i am here but he is not doing the same when i am not.he is getting good results when he uses oxy sooner but still uses way too muxh vicodin
PPLPMDL0800000001	Westlake	OH	44145	10/16/2000	he said he has been using OxyContin for chronic pain. He said he knows Dr. Neri has been using it with success
PPLPMDL0800000001	Akron	OH	44304	10/16/2000	oxy over vic and tylox. thinks oxycodone is definitely stronger and more addictive. went over conversion and abuse potential
PPLPMDL0800000001	Cleveland	OH	44113	10/16/2000	doctor says that oxy post op is now his number one choice, he says that he l;ikes the constant blood levels, make sure to see karen and lisa, follow up
PPLPMDL0800000001	Akron	OH	44319	10/16/2000	using vicodin, vicodin es and oxycontin. Starts patients on short acting and if starting to take too many which is every 4 hrs then will switch some to oxycontin. Concern with pts being dependent on opioids and long acting means more chronic vs short acting and says some take only when needed. Need to hit constant pain vs intermittent pain.
PPLPMDL0800000001	Cleveland	OH	44109	10/16/2000	Doctor went to the pain conference on wed, she said that she learned alot from doctor Perron, she says that she will now write more oxy than hydrocodone bc of the chronic pain aspect, is using contract to get pts to sign, follow up in 2 weeks
PPLPMDL0800000001	Cleveland	OH	44111	10/16/2000	doctor says that he has several cancer pts on oxy, asked if he used it in any other situation he said that he ahs not really, talked about low back pain
PPLPMDL0800000001	Stow	OH	44224	10/16/2000	identified a couple of her back pain patients.she is not afraid to use oxy in this setting anymore but she is not thinking about it either.talked about what to do in the immediate acute setting and what to do after the steroids and nsads or while you are waiting for them to work
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Titrate to comfort. OA patient type not controlled on Celebrex. Why not use both to control inflammation and pain.
PPLPMDL0800000001	Beachwood	OH	44122	10/16/2000	Says he's very conservative about pain meds. Explained why Oxy is the perfect med because he is conservative. He agreed and said that he would use more. Also had his nurse Kim talk to me about it. Has had problems with patiens being overmedicated and suggested he use 10mg tabs. Also let him know that post-op 10mg probably wasn't going to be enough medication. Follow up how 10mg titration has worked and see if he has used
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44303	10/16/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	10/16/2000	Titrate to comfort. Post-op. Likes it, has tried it for hand surgery. He just has forgot, will try to remember to start prescribing.
PPLPMDL0800000001	Beachwood	OH	44122	10/16/2000	Says he uses Oxy for CA and nonmalignangnt pain, Wanted Uni samples and scheduled lunch to further discuss all products. Time scheduled and samples sent. Find out exactly where he uses Oxy. What diagnosis, dose, assessment, titration, and where can he expand. Identify specific Uniphyl patients.
PPLPMDL0800000001	Akron	OH	44319	10/16/2000	only for chronic pain after vicodin or short acting opioids. Concerned with taking pts off of oxycontin, one of her pts that was seeing a neurosurgeon in akron removed 5 pt of hers who was on a high dose and went tthrough withdrawal, so thinks more explaining of how to use oxycontin is required.
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	nausea, he said it goes in streaks where pts can not tolerate oxycontin. He will then give them vicodin. He said it is not necessarily the oxycontin may be the anesthesia. Had a few procedures today and writing 2-3 10mg tabs q12h, for trigger fingers giving vicodin and taking at most 1-2 tabs.

PPLPMDL0800000001	Beachwood	OH	44122	10/16/2000	Discussed dosing and he said he hasn't used it because he didn't know how. Gave him conversion card and dosing pen. Said he would try post-op. 10-20 mg 12q12h. Follow up next week.
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	has used on a older lady that had a knee replacement, was taking 1-2 10mg tabs q12h, wrote two refill scripts when she came in and today he gave her vicodin because getting concerned abuse her becoming addicted to oxycontin. He still thinks oxycontin is stronger and more addiction potential than vicodin, it is as if this group of ORS thinks vicodin is a benign medication.
PPLPMDL0800000001	Akron	OH	44310	10/16/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Cleveland	OH	44113	10/16/2000	Doctor is using oxy less than he used to, talked about dosing oxy q12 instead of tid, he said to talk to roman, follow up
PPLPMDL0800000001	Akron	OH	44302	10/16/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Akron	OH	44333	10/16/2000	had a 3 1/2 hr procedure with theulnar bone with pins and screws and attaching the tendon back to the ulna, going to give 20mg q12h with oxy ir for breakthrough.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/16/2000	Discussed delivery system and he agreed that this was a benefit to his patients. Discussed dosing 10-20 mg 1-2 q12h. He agreed to tuse post-op. Scheduled to follow up next week to see how it went. Next week bring Ginsburg article.
PPLPMDL0800000001	Akron	OH	44307	10/16/2000	Around the clock therapy, multiple tablet dosing. 1-2 20mg Q12hr, post-op
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/17/2000	Quick reminder that he had the PSP cards for specific pts. Also that oxy IR and FAST are available for breakthrough and where. We have lunch scheduled at Bedford for a more lengthy discussion.
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	10/20- very sensit @ telling what he is doing- conf that did give refill on T3 500 x 3 refill ! Catch for lunch soon
PPLPMDL0800000001	E Cleveland	OH	44112	10/17/2000	said he is using Oxy but when I asked him he couldn't tell me appropriate design. Need to pick specific pts and doses. PSP cards would be ef
PPLPMDL0800000001	Cleveland	OH	44112	10/17/2000	She let me fire off a few features and benets before she ran down the hall. Said she didn't care what the researchers said she had her own protocol which she did not care to share. She does use Oxy. Wanted Uni samples and does believe it helps her pts.
PPLPMDL0800000001	Cleveland	OH	44109	10/17/2000	doctor says that he wrote for oxy 40mg today for inhouse pt, he just used psp card, he also has pt assist forms also, see at clinc next week
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	-next one coming 12/9- f/u on sickle cell pt- sees dilau as main choice, and bt strat and dura convers- using?
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	get him to get more specific about where he uses and doesnt use- expand his use
PPLPMDL0800000001	Cleveland	OH	44109	10/17/2000	used oxy today, talked to him at tumor brd, he says that he is now writing it more since last week, he said he only writes one or two rx per week
PPLPMDL0800000001	Cleveland	OH	44111	10/17/2000	er call, he says that he just wrote oxy for fracture like I asked follow up
PPLPMDL0800000001	Cleveland	OH	44112	10/17/2000	Is still worried potency and abuse. we counted talking about it. Also thinks that it should be saved for Ca. Next call use Marcus To discuss nonmalignant pain. Try to ID specific person for use.
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	PAP
PPLPMDL0800000001	Cleveland	OH	44109	10/17/2000	talked about oxy vs dialuidd, he says he was trained on it and it works well, talked about the frequency of dociing and he says that gives pts more flexibility talked about oxy flex, follow up
PPLPMDL0800000001	Cleveland	OH	44111	10/17/2000	in fast track, doctos is going to be a challenge, he says there is no need for oxy in er, gave him pi and reasons to use, will not, follow up
PPLPMDL0800000001	Cleveland	OH	44113	10/17/2000	lunch, karen told me tht they are using alot of oxy now, esp in knees, they use some in hips but only bilateral hips, gave 3 more psp cards
PPLPMDL0800000001	Cleveland	OH	44109	10/17/2000	still is not using much oxy, talked about cross country skiing, try to get in good with her and keep selling
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/17/2000	Has improved view since he has had to be on it. Has agreed to to use instead of Lortab and doesn't want the even discuss Uniphyl. He said we could try next time.
PPLPMDL0800000001	Cleveland	OH	44112	10/17/2000	Discussed advantages over short acting anf APS guidelines. He says he is still in the habit of doing what he has been taught. He is also concerned about cogntion and depedence which we talked about. Showed him Marcus. He thought he had a good OA pt to try Oxy on. Follow up with him on pt and bring roth study for next call.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/17/2000	Titrate to comfort. OA patient type not controlled on Celebrex. Why not use both to control inflammation and pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/17/2000	Titrate to comfort. OA patient type not controlled on Celebrex. Why not use both to control inflammation and pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/17/2000	Titrate to comfort. OA patient type not controlled on Celebrex. Why not use both to control inflammation and pain.
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PPLPMDL0800000001	Akron	OH	44307	10/17/2000	Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/17/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	10/17/2000	Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	10/17/2000	Titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	rick says he is willing to use most often of the group- wont titr-much past 30q12
PPLPMDL0800000001	Cleveland	OH	44109	10/17/2000	doctor switched the dura pt that was on oxy for bt, to oxy q12 and perco for bt, follow up
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	has an 80q12 pt- working w/connell- maybe same pap pt
PPLPMDL0800000001	Cleveland	OH	44106	10/17/2000	- christine says going well- useint 20 q12 most often post op
PPLPMDL0800000001	Cleveland	OH	44113	10/17/2000	lunch, doctor just wrote for 2 totsl knees, is using 10 s and dosing up to 30mg q12h
PPLPMDL0800000001	Maple Hts	OH	44137	10/18/2000	Discussed advanatganges over short acting. Went over Marcus, Was very conctrnrf about addiction and tolerance. Said he did have a few pts who would benefit from Oxy be sure to foowil
PPLPMDL0800000001	Cleveland	OH	44195	10/18/2000	get down from 10 day SA limit - separate pt types- f/u on down titr for last month and med q on synerg w/tca s
PPLPMDL0800000001	Beachwood	OH	44122	10/18/2000	Not doing surgery anymore. Seeing alot of backs and arthritis. Is very afraid of opioids and agreed that this offers him an excellent option. Went over Marcus and specifically addressed cogntive impairment and tolerance. He agreed to try in at least one pt. Left him a PSP card and Senekot samples because he also said his pts complain about constipation. Follow up appt in one month.
PPLPMDL0800000001	Cleveland	OH	44102	10/18/2000	lunch, doctor says that he is using oxy in his chronoic pain pts, talked about assessment and also documentation gave doc kit. he does use short acting on oa, talked about oxy instead, follow up
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2000	10/18- relies alot on lisa? as nurse manages the pain pts and their social worker- he thinks the dept does a much better job since they came on board- dedicated to the issue. Uses everything- starts on pct- whent close to ATC oxy, - has some on msc/ora/dura- says dura not diff to titr and stable- agreed usually all need BT- uses intens- liq- always forgets @ oxyfast get info to him and lisa and cost adv. - PAP to her- says would be very apprec- I think still using dura for some that can still swallow- go over more complete- opin on 45-134, cachetic/debil, residual amount- Does have one on 160- was titr from 120- another was at high dose and snowed pt- was ok cause ease their pain- near death- SAYS ALL LUNG CA PTS EVENTUALLY NEED AN OPI- CANT REALLY PREDICT WHEN
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Westlake	OH	44145	10/18/2000	quick hallway hit , he said OxyContin is mostly what he uses, I need to talk about breakthrough next time e
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Cleveland	OH	44124	10/18/2000	Pts are having trouble finding OxyFast and store are not keeping stock. He also wants a listing of where it can be found in other areas ie Canton Akron.... because his pts come to jhim from all over. Still feels that OxyContin is too strong for his pts. Try asking him if there is one procedure he does which is particularly painful post-op.
PPLPMDL0800000001	Akron	OH	44307	10/18/2000	Planning for the speaker program for VNS. What do you think is important for the VNS nurses to walk away from this program about pain management.
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Cleveland	OH	44195	10/18/2000	DUR- BT will tell me who is using-f/u on more oxy pts
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Cleveland	OH	441143236	10/18/2000	10/18 John says switching alot of SAs over- is committed to treating the pain pts- dr said good point-go to oxy right away- dont let new pt even get assoc w/euphor- and preoccup- wanted new tylenol recomm- alcohol pts- uni- says only one he uses- most familiar with doses and no dumping like other 24h
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Cleveland	OH	44102	10/18/2000	doctor is writing oxy, he uses it in his back and pre op pts, talked bout abuse
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/18/2000	Is using Occasionally if pts were on Oxy post-op. Still trying to convince him that he can use Oxy anytime he uses Vic. Addiction was his big concern. I again showed him the abuse and dependence section and asked him to use in his office. He said he would try it on a few pts and see how it went. Next call bring Marcus reprint and show him the tolerance and recommendations for long scting.
PPLPMDL0800000001	Westlake	OH	44145	10/18/2000	she ssaid she still doesn't see a lot of OxyContin but it has defnately increased over the year
PPLPMDL0800000001	Westlake	OH	44145	10/18/2000	he said they are getting much busier. They don't do a whole lot of OxyContin yet but it is increasing
PPLPMDL0800000001	Cleveland	OH	44109	10/18/2000	with jim harper, gr
PPLPMDL0800000001	Akron	OH	44304	10/18/2000	got 20 min in front of residents, all say they have used a little oxy, but have lots of misconceptions about it. psuhed in place of tylox or vic for post op.got 20 min in front of residents, all say they have used a little oxy, but have lots of misconceptions about it. psuhed in place of tylox or vic for post op.
PPLPMDL0800000001	Cleveland	OH	44109	10/18/2000	follow up with dr. carter henry wheeler
PPLPMDL0800000001	Cleveland	OH	44109	10/18/2000	PAP
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2000	PAP
PPLPMDL0800000001	Cleveland	OH	44195	10/18/2000	PAP
PPLPMDL0800000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0800000001	Barberton	OH	44203	10/18/2000	ER dept and Dr Lykins.
PPLPMDL0800000001	Akron	OH	44307	10/18/2000	Pads, pens and rebates. Info on 160mg.
PPLPMDL0800000001	Akron	OH	44307	10/18/2000	NEON, Julie Larson, Display.
PPLPMDL0800000001	Akron	OH	44311	10/18/2000	rebates, pens, pads, chronic pain study.

PPLPMDL0080000001	University Hts	OH	44121	10/18/2000	Really was avoiding Duragesic conversation. Next call try to bring in Duragesic PI and see if this will promote discussion. Uses some OxyContin and cost is a big issue with him. Keep trying to find the other underlying issue.
PPLPMDL0080000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0080000001	Euclid	OH	44119	10/18/2000	General surgeon quick call on his way out agreed to use Oxycontin post procedure. Usually use combo products, I think he will write if reminded.
PPLPMDL0080000001	Cleveland	OH	44104	10/18/2000	doctor used his psp cards and is writing oxy more, he asked for more cards, talked about marcus reprint and using oxy for all chronic atc pain
PPLPMDL0080000001	Cleveland	OH	44102	10/18/2000	lunch, doctor says she mainly uses oxy in ca pain, talked about using oxy in chronic pain, marcus follow up
PPLPMDL0080000001	Cleveland	OH	44104	10/18/2000	doctor says that he does not write that much opioids, talked about chronic pain and again the marcus reprint, says that he has low back pt
PPLPMDL0080000001	Cleveland	OH	44106	10/18/2000	10/13 going on clinical- outpt- find out where and get to use
PPLPMDL0080000001	Cleveland	OH	44102	10/18/2000	lunch, she says she does not use oxy bc it is for cancer, told her this is not true and talked about oa, she said she would try it. follow up
PPLPMDL0080000001	Akron	OH	44302	10/18/2000	did the trial, everyone would like added to formulary, need to meet with jeff kappo
PPLPMDL0080000001	S Euclid	OH	44121	10/18/2000	Says he uses more than he does. Went over Roth reprint and discussed pts on long v short acting opioids. He still could be starting pts earlier and says he does. Have to ask him about specific pts This way we can work one by one.
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/18/2000	Briefly showed him Roth study. Asked if he would schedule me some time to go over Marcus reprint. He still has many pts who take opioids daily and are not on Oxy but he has been switching them and agrees they do quite well. Next time discuss Marcus.
PPLPMDL0080000001	Akron	OH	44308	10/18/2000	dosing, titration, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44311	10/18/2000	dosing, titration, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44104	10/18/2000	in window, gave titration guide and quick message
PPLPMDL0080000001	Cleveland	OH	44104	10/18/2000	doctor needs to be taught titration, talked about using 80mg oxy instead of 2 fortys told him it is cost effective, he said he would switch pts
PPLPMDL0080000001	Cleveland	OH	44195	10/18/2000	- bt strategy and q12 - discourage q8 and switching too early
PPLPMDL0080000001	Akron	OH	44302	10/18/2000	dosing, titration, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44311	10/18/2000	Dosing, titration, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	10/18/2000	dosing, titration, sleep thru the night.
PPLPMDL0080000001	Lyndhurst	OH	44124	10/18/2000	Is using Oxy more and more had questions about when he could titrate. Specifically spoke of a shoulder pt who did very well on 40mg post-op. He went home with 20mg tabs. Keep discussing pt success and make sure that on follow up they are staying on Oxy and not getting switched to T3 or Percocet.
PPLPMDL0080000001	Akron	OH	44311	10/18/2000	dosing and titration.
PPLPMDL0080000001	Cleveland	OH	44195	10/18/2000	10/18 has 3 pts on now- one oriental man she started at 20q12- severe nausea- didnt want to stay on- but backed him to 10qbedtime- then 10q12---now on 30q12- good success- but on 8-10 pct and tylen. Agreed ideal is 50-60q12 oxy but will take time to get to give up pct. Another pt doing well- Vinnie Barksdale 12mths
PPLPMDL0080000001	Cleveland	OH	441143236	10/18/2000	- bt strategy and q12 -
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Lunch 12-30-1-30, Wed. appts available
PPLPMDL0080000001	Beachwood	OH	44122	10/19/2000	Is convinced that he uses Oxy everywhere possible. Need to find out where he doesn't use Oxy and what he does use. Also suggested that he use a smaller dose tablet in multiples because not being able to call it in is apparently an issue. Again he said that I could stop in to see him. It also appears that office staff also has a lot of input in the decision making.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	used oxy in trauma case on tues, asked what he has used in recent cases and he said percocet, asked him to use oxy instead and he said there was no reason not to, follow up
PPLPMDL0080000001	Beachwood	OH	44122	10/19/2000	Brief intro and gave him Marcus to look at highlighting treating long acting pain with long acting agent. Office staff said he scheduled through them. They will contact me about lunch or some time with him. Mark Krantz Also said he would help me access him.
PPLPMDL0080000001	Westlake	OH	44145	10/19/2000	quick hallway hit, he said he he just had a patient who9 couldn't tolerate OxyCon timn who he had to put on Vicodin but he said it doesn't happen very often. Most Patients do well on Oxy
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	resident, just used oxy in am in a laproscopic case, says tht he is using it more, follow up
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	resident, 4th year, says that he does not use that much oxy, but he is going to use it in his next hernia surgery
PPLPMDL0080000001	Westlake	OH	44145	10/19/2000	he said he writes more Oxycontin than anything and would like more patient starters. He said he hasn't gotten in the habit yet of writing Oxy for acute yet
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	She was friendly to me today. wants samples.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Around the clock therapy, multiple tablet dosing. SAYS sickle cell patients like dilaudid for buzz, they are on welfare and they can get what ever they want. There is nothing that he can do about it. Likes long acting oxycontin, fewer side effects.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	this guy has a ton of potential, talked about marcus reprint and using long acting instead of sa, he say tht he does have some chronic pts on vico, asked to switch and he said he would, follow up
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	is now starting to use oxy in chronic pain, he switched avicoden pt last week, low back, follow up
PPLPMDL0080000001	Westlake	OH	44145	10/19/2000	he said he likes OxyContin and knows what to expect from it. He said he only has a small handful on MS Contin
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	says he is only writing oxy for cancer pts, talked to him about oxy use in post op, he is a vicoden user, asked him why not oxy and he said habit, gave file card and asked him to try
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	New Dr., specializes in foot and ankle care, including surgery.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	doctor has used oxy to some degree, still thinks it should only be used in more severe pain, showed pi and indication, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Post-op and cancer study.
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	will work on the standing orders for oxy-nice guy
PPLPMDL0080000001	Beachwood	OH	44122	10/19/2000	Discussed advantages of using Uni as an add on. He already does do with some attention and further discussion of why he doesn't want to use generics, His use should definitely build.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	gs, in lounge, was very interested in oxy, he did not know the dosing so showed conversion guide and he wrote down how to write, follow up
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	He used it last week with a patient that had plastic surgery on the face. 10mg. Says it worked real well.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	just used oxy 3 times in the last week, says that the pts went home on 20mg and she used perco for bt, talked about oxy ir and she said she would use it, follow up with info
PPLPMDL0080000001	Westlake	OH	44145	10/19/2000	he said he loves OxyContin and I don't need to come around to tell him about it. So I told him maybe there is something I can learn about it from him. He said what do I want to know. I asked where does he use it. He said for nearly all sever chronic pain. I aske what about acute and he said he forgot that thats what I talked to him about last time.
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	brief hall- would take apptm f/o about sexton- showing up on 1st rx- think he is low user- no LA use
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Diagnose cancer and sends to an oncologist. Study on theophaline combination and lower doses.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	resident, he is chief, he is using oxy in his post op pts who need drugs for more thsn a couple weeks, twlked about using it for any atc pt
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Post-op study
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	160 stocked
PPLPMDL0080000001	Akron	OH	44313	10/19/2000	Went to see Mary, the staff development person. Not in today. Will follow-up per Dr. Paris.
PPLPMDL0080000001	Akron	OH	44313	10/19/2000	Went to see staff development. Her name is Delores Smith. She was in a meeting. Will call for appt.
PPLPMDL0080000001	Akron	OH	44313	10/19/2000	Went to see Melanie Ingram or kathy beck, the D.O.N. Melanie was on vacation and Kathy was not available. Need to call to set up appt. Will do that next week.
PPLPMDL0080000001	Akron	OH	44307	10/19/2000	Schedules lunches for thursdays. Maybe tuesdays. Ask again.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Senkot samples, Told him to tell the patient to get some docusate sodium to soften the stool.
PPLPMDL0080000001	Akron	OH	44303	10/19/2000	Senkot samples, Told him to tell the patient to get some docusate sodium to soften the stool.
PPLPMDL0080000001	Akron	OH	44333	10/19/2000	oxycotin is being used for chronic pain, vicodin is for more acute and says that insurances dictate and cost when getting evaluated by the plans is an issue for acute pain use of oxycotin.
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	10/19- sent in slide req- gave all from 12/9 ex marcus, will let me know if I can come. Oxy- very appr to start after nsaid- to avoid making euphor connect- no prob with. Pseudo- do they stop bugging you? plataneu off or back in 2 wks when tol to euphoria gets addicts to want more? 2 KIDS- G/8/11/9- HOCKEY GAMES ALL WEEKEND. Dura - says some ttr issues- but is more stable than looks like PK wise- f/u w/ graph- left over- cachetio showers/sun- weight etc. What % need q48%. KEY POINTS IN ADDICTION LECTURE- 12% addiction lifetime prev- activ addit 4%, should just be just C1 and C2 same addiction pot with all, treat acute pain-even in addicts same as others CAGE addiction screen, FCAGE- family imput. elev of Dopam is euphor component- addicts get toler to it not to pain rel. FRIEND on ortho trauma treating more addicts than he is- accidents due to addict.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Lunch 12-30-1-30, Wed. appts available
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/19/2000	Chronic pain study, start with stay with, uniphyl.
PPLPMDL0080000001	Solon	OH	44139	10/19/2000	Discussed advantages of short v long acting and data from Marcus reprint. He said he had pts that he would try. Follow up that pt on that call.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	scheduled lunch. Informed of the new 160mg tablet strength. Chronic pain study..
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	PAP- new pt- has fem in 30s on it
PPLPMDL0080000001	Barberton	OH	44203	10/19/2000	vicodin is a habt, she still thinks oxycotin is stronger than vicodin, sees it at tumor boards and perceives it as being stronger and not for short term pain unless not being controlled on vicodin. Working on breast cancer surgery pts to get oxycotin, she is doing alot of masectomies.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Scheduled lunch in Nov. Thursdays are good.
PPLPMDL0080000001	Cleveland	OH	44111	10/19/2000	doctro is still only using oxy for his cancer pts, stressed that it is not just for cancer, he says that he does not like to treat chronic pain, asked him to use oxy instead of sa, marcus



PPLPMDL0080000001	Westlake	OH	44145	10/19/2000	he said he is jumping on the band wagon with OxyContin. Though he does position it after Vicodin. he wants to attend more lecture ed jprograms so keep him in the loop
PPLPMDL0080000001	Akron	OH	44305	10/19/2000	dosing
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	discussed adv of flex dose- 10mg- up/down titr built in
PPLPMDL0080000001	Akron	OH	44333	10/19/2000	4 or 5 pts on oxycotin likes it to improve the quality of life q12h doing even short term, pt types are back pain OA and neuralgia pain along with neurotin.
PPLPMDL0080000001	Beachwood	OH	44122	10/19/2000	Uses Oxy and believes in them in many areas. Discussed how she treats various disease entities and where she has uses and doesn't use Oxy. Went through Marcus reprint and she said she was impressed. She likes PSP cards and says it often makes the difference in her prescription choices. Invited me to stop in the office in morning whenever I am in area and we can schedule lunch too. Next time find out if she is apprehensive about using opioids in fibromyalgia and she if she would consider using Oxy there.
PPLPMDL0080000001	Barberton	OH	44203	10/19/2000	Using the patch for OA and for add on to Oxycotin, she believes in the synergistic effect between the two to minimize the side effects. Her idea of pain management is to use the most of a medication to maximize pain control and minimize side effects.
PPLPMDL0080000001	Akron	OH	44302	10/19/2000	Left Chronic pain study and there are 3 other doctors in the group. Put names in computer. I left them product info books. Take aids paper. TITRATION.
PPLPMDL0080000001	Bedford	OH	44146	10/19/2000	Went through Marcus reprint. Gave him the highlights and he said he would read it. He has told me that he has been putting more and more pts on Oxy instead of Vic and he does not use it tid he increases dose. He has come a long way and just needs continued support and encouragement to continue to switch his short acting pts. He agrees that it is showing huge benefit for his pts and his practice. Keep giving him the tools to move this use of oxycotin for severe pain patients. Majority of his post op pts are getting vicodin 1 tab every 4 hours. Hernias or pts that come back after surgery and are not controlled on vicodin he will give oxycotin 1-2 10mg tabs q12h.
PPLPMDL0080000001	Barberton	OH	44203	10/19/2000	has a pt on 120q12 now may need to titr- adv disease- using 3-4 BT
PPLPMDL0080000001	Cleveland	OH	44106	10/19/2000	Tried to get idea of his pain treatment protocol. When and how he decides to use meds. He is a strong supporter of oxy. Went over Marcus and continued to encourage him to use more in stead of the large number of short acting agents d he uses. Try to find out when he doesn't use Oxy continin and see if he can start earlier.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/20/2000	10/20- said her pap pt is doing very well w/his pain- just came in today and it didnt even come up- moved on to other issues- very happy will use again for similar situations.
PPLPMDL0080000001	Cleveland	OH	44195	10/20/2000	shay was asking alot of oxy, he is using it in spine cases and is not using it in his totals, he said the would start in these cases
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	at tumor brd, writing oxy but is writing dura more now, talked about blood levels ans conversion
PPLPMDL0080000001	Cleveland	OH	44111	10/20/2000	10/20- at jillians- says has used alot this month w/goldberg-going on spine- expects to use alot- rather write for fewer pills- doing applic for nyc fellowship?
PPLPMDL0080000001	Cleveland	OH	44106	10/20/2000	brian says that his pts leave on oxy, uses it esp in his toak knees and his spine pts, follow up
PPLPMDL0080000001	Euclid	OH	44119	10/20/2000	Intro call not much time, immediately begins to sell himself over and over again on Oxycotin. Loved the Pain control disk for patient contracts. Referenced a patient the only thing he did was switched him from vicodin to Oxycotin and put him on Celexa and he's like a new man. The patient use to be a wildman. Dr. George also referenced Dr. Krieger Spinal surgery guy as giving some resistance to patients being on Opioids (blown discs), He said sometimes were fighting an uphill battle. Will give me the UH pain management pathway so that Barbara and Rob can help educate the UH Docs
PPLPMDL0080000001	South Euclid	OH	44121	10/20/2000	Still is saying he is using more Oxy than he is. Discussed Marcus so that he would use Oxy where he would use Vic. Goal is to expand his useage past post-op use to chronic. Keep working in this direction.
PPLPMDL0080000001	Uniontown	OH	44685	10/20/2000	oxycotin in place of vicodin but vicodin is still used to start out he perceives pts as needing only a grn opioid to start and if take atc he will go to oxycotin.
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	at gillians, he say that all pts he has post op are going home on oxy, he say tha in house they still write percoctt.
PPLPMDL0080000001	S. Euclid	OH	44118	10/20/2000	said he is using Oxy because of the different strengths of Percocet. He says he has switched all his pts to Oxy. This is not what the data shows but he does swear that this is what he is doing. Well see, on the next first list.
PPLPMDL0080000001	Cleveland	OH	44195	10/20/2000	10/20- f/u on ideal pt again- short on time- Q- diff in managing CP pt post op vs nonsurg candidate- how does oxy fit in there? with LT surg/non surg being about the same outcome- use of opis?
PPLPMDL0080000001	Cleveland	OH	44111	10/20/2000	went thru marcus again, he says that he has switched recently to oxy after using vico, he says that he still feels taht vico is safer
PPLPMDL0080000001	Cleveland	OH	44111	10/20/2000	tumor brd
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	residient and gillians
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	senokot-s recommendations and oxycotin 80mg
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	no oxycotin trying to get the 10, 20 and 40mg tabs.
PPLPMDL0080000001	South Euclid	OH	44121	10/20/2000	Wanted samples and agreed that branded Uni offered significant advantage over generic. Still reserves it until further down the line of trials but he did like the idea of a once a day tablet that helps the inhaler s
PPLPMDL0080000001	Akron	OH	44310	10/20/2000	They will call me for an appt.
PPLPMDL0080000001	Akron	OH	44312	10/20/2000	Rehab clinic.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/20/2000	rebate, patient info with coupon
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/20/2000	rebate, patient info with coupon
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	from ghanna, he says that he likes oxy but that he has heard from pharmacy that should only use oxy if percoct and go to oxy if fail, not true
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	using vicodin starting 2 tabs q4h and specializes in spine cases and only will give opioids for 30 days and that is it. Oxycotin views more for longer term pain.
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	in op clinic, he says that he recently wrote several scripts for oxy in spine, he say he wishes it was on formulary, could be helpful
PPLPMDL0080000001	Cleveland	OH	44106	10/20/2000	will be doing more clinical after 1st of yr but still mostly in research- gave the pcs card to waas
PPLPMDL0080000001	Cleveland	OH	44106	10/20/2000	high dose-80-120q- think using some dura- says not consist enough but had made up conv cards for dur- ask more specif q
PPLPMDL0080000001	Westlake	OH	44145	10/20/2000	he said he just gave a patient OxyContin for osteoarthritis this morning. He asked if 20mgs i a common dose to give
PPLPMDL0080000001	Cleveland	OH	44121	10/20/2000	Has a few OA pts on Oxy but is not convinced to use more broadly. Went over Marcus and tried to emphasize tolerance.... He agreed that this was powerfull information to consider in treating chronic pain. Still need to work against short acting agents.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/20/2000	reminded him of availability of 160mg and asked about any pts need titration. Wants PSP cards. Next call use Kaplan reprint to emphasize titration and lack of increase of side effects.
PPLPMDL0080000001	Akron	OH	44302	10/20/2000	Asked them to call me to schedule an appt on dosing and titration. Left audio tape ,Blue and Aids paper. Indigent patient form. CHIEF.
PPLPMDL0080000001	Cleveland	OH	44111	10/20/2000	doctor has been titrating oxy, he says that he is dosing oxy now higher than he has been, still is writing dura, compared 2 and follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/20/2000	Duragesic. McContin, Oxyir, Indigent patient sheet. Titration, dosage. Betadine
PPLPMDL0080000001	Akron	OH	44310	10/20/2000	Dosage and titration, post-op, pump, chronic pain.
PPLPMDL0080000001	Akron	OH	44307	10/20/2000	Asked them to call me to schedule an appt on dosing and titration. Left audio tape ,Blue and Aids paper. Indigent patient form.
PPLPMDL0080000001	Akron	OH	44302	10/20/2000	Asked them to call me to schedule an appt on dosing and titration. Left audio tape ,Blue and Aids paper. Indigent patient form.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/20/2000	Duragesic. McContin, Oxyir, Indigent patient sheet. Titration, dosage. Betadine
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	using the patch for patients that say they prefer it, when asked what that means did not have an answer. Compered oxycotin to the patch and a lead in was that actiq is only indicated for cancer pain and I told him that in the PI the patch has only been indicated or studied for approval in cancer pain. 160mg tabs for titration.
PPLPMDL0080000001	Akron	OH	44310	10/20/2000	Elanor calls in and writes prescriptions. She will ask Marsha about free cards. Dosage and titration. Bring Betadine samples.
PPLPMDL0080000001	Akron	OH	44307	10/20/2000	Asked them to call me to schedule an appt on dosing and titration. Left audio tape ,Blue and Aids paper. Indigent patient form.
PPLPMDL0080000001	Akron	OH	44310	10/20/2000	Titration and dosage.
PPLPMDL0080000001	Akron	OH	44310	10/20/2000	Titrationa nd dosage. New 160mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/20/2000	Likes Oxycotin. Dosing, Titrate and come back for the second script where they are controlled. WOW!
PPLPMDL0080000001	Cleveland	OH	44111	10/20/2000	at tumor brd, he says that he will titrate if needed, says that he does not have that many pts with painn that high, talked about 80mg
PPLPMDL0080000001	Akron	OH	44307	10/20/2000	Asked them to call me to schedule an appt on dosing and titration. Left audio tape ,Blue and Aids paper. Indigent patient form.
PPLPMDL0080000001	Akron	OH	44321	10/20/2000	pts that come in on vicodin he does not switch, because he said only need a few more days and that is all he will give. Oxycotin start pts on and for chronic pain, only up to 20mg q12h then will send to pain management.
PPLPMDL0080000001	Uniontown	OH	44685	10/20/2000	oxycotin for pain that requires atc therapy 10mg q12h controls most of pain. vicodin is used when he perceives pts only need a couple of tabs for a few days.
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	abuse and street value of opioids is a concern. Uses percoct and vicodin. Patients are asking for oxycotin by name now. Went over the oxy PI vs short acting opioids. Oxy q12h better pain control.
PPLPMDL0080000001	Cleveland	OH	44113	10/20/2000	in or hallway, he is using oxy q12h, 20mg, he say that he would like another stamper
PPLPMDL0080000001	Akron	OH	44333	10/20/2000	vicodin is still being used front line to initiate opioid therapy and if not being controlled on vicodin which is 6 weeks into treatment then will go to oxycotin. Put two new pts, on musculoskeletal pain and another arthritic pain. 20mg q12h for both.
PPLPMDL0080000001	Cleveland	OH	44109	10/20/2000	he is using oxy in spine cases, he says that he needs up to 40 q12
PPLPMDL0080000001	Fairlawn	OH	44333	10/20/2000	deals with trauma ortho cases alot. He uses for the more painfule procedures or trauma cases and he likes the q12h dosing for longer pain control. does shoulders and hips so he likes to use 20mg q12h and oxy ir for
PPLPMDL0080000001	Cleveland	OH	44106	10/23/2000	next yr chief- no real thought of using uniph- seemed to consider- f/u on pt identf. next yr chief- no real thought of using uniph- seemed to consider- f/u on pt identf.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/23/2000	talked to him about dosing and making sure he knows what he is writing
PPLPMDL0080000001	Cleveland	OH	44195	10/23/2000	call back next week- will go over useage with me- does seem to have addiction issues and no idea of diff. of LA vs SA- not aware of guidelines
PPLPMDL0080000001	Cleveland	OH	44195	10/23/2000	nicki thinks he will try- was thinking it was alot stronger, for cancer only
PPLPMDL0080000001	Cleveland	OH	44106	10/23/2000	will be back off admin next month- expects to write more
PPLPMDL0080000001	Akron	OH	44308	10/23/2000	not doing as much pain mgmt, closed on oxy in place of vic
PPLPMDL0080000001	Akron	OH	44319	10/23/2000	oxycotin is being used for chronic pain pts, if are on short acting he will keep on usually taking a couple of days. ATC therapy get oxycotin and using some patch, mentioned pt preference.
PPLPMDL0080000001	Cleveland	OH	44106	10/23/2000	10/23 says has on prob 1/2 of his copd- says brings on in severe pts- reluct to talk- give him guidel-agree with placement?
PPLPMDL0080000001	Euclid	OH	44119	10/23/2000	Has the perception that Physicians must have a consult from another doc in order to write long term opioids. Need to resolve this mis-informed idea continue encouraging oxycotin use and how he differentiates between combos and Oxycotin

PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/23/2000	interesting talk about his condition and taking pain meds and pain management.we talked about function being a guide for taking chronic opioids.he has trepidtations about taking chronic pain meds in the medical profession.went over addiction and dependence and differences.
PPLPMDL0800000001	Akron	OH	44314	10/23/2000	asked if oxy was being sold on the street, addressed the abuse issue compared to short acting and the patch. He has alot of ms contin used more for cancer pts, but said dosing every 6-8 hrs showed oxy's delivery system, quicker onset of action ans less CNS problems.
PPLPMDL0800000001	Beachwood	OH	44122	10/23/2000	Dr. said he would use Oxycontin before he uses Duragesic. He said he stopped someone's breathing with Duragesic once before. He said he would only use Oxycontin in about 10% of his LTC pts. He is very analytical. All the data he wants to see need to involve actual LTC pts. He believes that LTC pts. should not be on long-acting meds. Although he does use some Oxycontin in LTC, he could use more. He is on the board of Benjamin Rose.
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.
PPLPMDL0800000001	Cleveland	OH	44106	10/23/2000	-says using dura for those that cant swallow- think he is going sooner than that- sees as easier- get to compare LA opi choices
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/23/2000	He says he is using more Oxy. Discussed a comment that Dr Anscheutz made about his Purdue. He said Dr Anscheuta comment
PPLPMDL0800000001	Cleveland Hts.	OH	44118	10/23/2000	Saw Mary Jo. She cancelled lunch on Friday. Rescheduled. She said Dr. Streeter is still writing Oxycontin, especially for Hospice pts. She told me that Dr. Weiss will be in on October 31. I will see him.
PPLPMDL0800000001	Barberton	OH	44203	10/23/2000	ER Dept.
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not doing as much pain mgmt, closed on oxy in place of vic
PPLPMDL0800000001	Barberton	OH	44203	10/23/2000	oxycontin, stocking all strengths.
PPLPMDL0800000001	Akron	OH	44203	10/23/2000	Dr Billups.
PPLPMDL0800000001	Barberton	OH	44203	10/23/2000	all strengths of oxycontin, and senokot-s recommendations.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Rebate, 10, 20, 40. Coupon patient information.
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/23/2000	they are treating about 35 patients a day now and that number should increase.talked about assessment and documenting so that all involved would know the next step.
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.
PPLPMDL0800000001	Parma	OH	44134	10/23/2000	talked about benefits of uni and how much more lung function a patient has when added on.also tried to tell same story about adding oxy on with an emphasis on function
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/23/2000	she said nice things about oxy and is using because of gibbons but she will use duragesic and other la.shes is treating some of the harder to see patients because all of her insurances have not come in yet
PPLPMDL0800000001	Norton	OH	44203	10/23/2000	concern is still about with al opioids, oxycontin is being usedafter the percoet and vicodin , that is if they are starting to take too many pills a day. The patch is also being used for pts that can not take pill and she said one reason is constipation. Compared oxycontin to the patch and showed that both work on the mu receptor and have that same likelihood to cause constipation, she just said oooh?>
PPLPMDL0800000001	Barberton	OH	44203	10/23/2000	vicodin is being used for kidney stones and routine procedures, if the vicodin is not working then he will go to percoet. Views oxycontin as longer term and more for cancer or pain not controlled by short acting opioids.
PPLPMDL0800000001	Cleveland	OH	44106	10/23/2000	last days at VA- seems open to PM- going back to UIH. Boyfriend is Dr. thomas new w/biscup at weslake CCF- very into pm-wants info on lectures get to her flyer- next yr- chief
PPLPMDL0800000001	Akron	OH	44308	10/23/2000	not interested in usin chiro until ped studies or been out longer. using a little more oxy for adult pain patients.
PPLPMDL0800000001	Parma	OH	44129	10/23/2000	talked about the growth of oxy and how it is coming from the post op setting.his perception is that there are more se from oxy than vic and that it works a little better too.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/23/2000	Said he tries and pt did well. Needs reminding to continue use. Has also heard the stir at the hospital and was concerned. We went over the specific indicatoinw in the PI particularly post-op.
PPLPMDL0800000001	Beachwood	OH	44122	10/23/2000	Spoke with Dr. about Oxycontin in the nursing home. He said he is using much more of it. He sounds like he has a pretty good handle on pain management in the LTC. He said that he uses Oxycontin much more for post-op fractures than for osteoarthritis. He said he can inject the osteoarthritis joint and it will get better for a period of time. He said that he will use Oxycontin much more readily than he would Duragesic as he is trying to get pts. off of long-acting meds. He tells people that Oxycontin is not long-acting, it is long lasting. Next time, show him the studies for the use of Oxycontin in post-op pain.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Akron	OH	44310	10/23/2000	Dosing & Titration, sleep through the night.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Mogadore	OH	44260	10/23/2000	Dosage/Titration, breakthrough.
PPLPMDL0800000001	Akron	OH	44304	10/23/2000	. New titration/dosage guides, 2 free cards and indigent patient form.
PPLPMDL0800000001	Akron	OH	44304	10/23/2000	Dosage/Titration and breakthrough.
PPLPMDL0800000001	Akron	OH	44310	10/23/2000	Dosing & Titration, sleep through the night.
PPLPMDL0800000001	Akron	OH	44310	10/23/2000	Dosing & Titration, sleep through the night.
PPLPMDL0800000001	Akron	OH	44203	10/23/2000	Dr Billups. vicodin is what he uses, pts do what ever they want and oxycontin is being abuse too. He thinks pts will take oxy more often than q12h and also he thinks it is stronger and for chronic pain to where he says only gives 8-10 tabs with a script.
PPLPMDL0800000001	Barberton	OH	44203	10/23/2000	hernia cases are where he is usig oxycontin post op. Chronic pain pts if not being controlled on vicodin, he is using the 20mg tabs q12h. Said why change from his standing orders where using vicodin and it is working fine so not willing to change yet.
PPLPMDL0800000001	Parma	OH	44134	10/23/2000	talked about disease state management and function.when function is impaired then it is ok to use a pain med adn give back quality of life
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Solon	OH	44139	10/24/2000	Doesn't use much opioid but does want to know more about Oxy and believes she has a few pts who would greatly benefit from it. She could also be a good Uni phyl person. Lunch scheduled to discuss these issues.
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24- has started to use-HE IS TOTAL JOINT GUY- HIPS- res confirmed he is using- must be doing something right- he is seeing alot of use- he says-good success- get more specif on durat./bt /titr nex time- specific pt- joke teller- says res make decisions- but they say he does-
PPLPMDL0800000001	Westlake	OH	44145	10/24/2000	he said he is glad that I attend the tumor meetings monthly because from time to time he has specific questions about cases with oxyContin. He said he really likes OxyFast for some of his patients
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/24/2000	Has tried some post-op one pt 1-2 20mg has sometimes been too much. Decided to use 1-3 10 mg tablw to way the patient has more room for adjustment. Follow scheduled next month.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic Pain study, Percocet, Dilaudid. Bring Blue Tape, and apa book.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic Pain study, Percocet, Dilaudid. Bring Blue Tape, and apa book.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24-- working w/dr that has been writing pct?- same way for 25 yrs- why not change him? he said he will try- who is it?-
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24 BT strat- get thinking @ use for all cases w/pm for wk or more, says using alot more
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24- 1st yr- says sees drs. use oxy post op and then switch to something else to go home on= pct/v- find out who
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44122	10/24/2000	Uses 10mg Oxy. Tries to discuss titrtation but he says 10 is all his pts need.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic Pain study, Percocet, Dilaudid. Bring Blue Tape, and apa book.
PPLPMDL0800000001	Cleveland	OH	44102	10/24/2000	Did the first in a series of 4 in-services. This is the second day I did the first in-service. This was on basic pain management, Open to all the staff.Did the first in a series of 4 in-services. This is the second day I did the first in-service. This was on basic pain management, Open to all the staff.
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24- 4th yr- post op- dosing and BT, not much feedback- took convers card- into college sports- football-
PPLPMDL0800000001	Cleveland	OH	44195	10/24/2000	10/24/00- seemed to be very into it- says will try- also involved in gen surg- knows ponsky- into college football-
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2000	Mar-Court/Duragesic/MSContin/Percocet/V. Chronic pain Study, Combination Uniphyl. Do not be late for appt's.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	hospital display
PPLPMDL0800000001	Akron	OH	44304	10/24/2000	Find out what theophlyline they prefer to prescribe tot hier patient population. Dr. Feunning and Dr. Kretschmer are incharge.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	ion hallway, says that oxy is going well and he is writing it, on inhouse rotation now
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/24/2000	trying to get back to being specific with how he is using using a little more often but with hesitation esp in the elderly
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	came to display, says that he has nothing against oxy, but says that he follow s form guidelines nad use perco
PPLPMDL0800000001	Beachwood	OH	44122	10/24/2000	Used post-op and thought it was very sedating. Discussed tahat these AER's go away. Bring him the paper that compares head to head with percoet to show to amt of side effects.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Cleveland	OH	44105	10/24/2000	at fleet center, is writing mainly 2o and 40 oxy, asked abut sa and talked marcus reprint
PPLPMDL0800000001	Middleburg Hts	OH	44130	10/24/2000	dosing for his post oppers and tougher cases
PPLPMDL0800000001	Middleburg He	OH	44130	10/24/2000	compared oxy to vic and talked about cost vs profen
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0800000001	Westlake	OH	44145	10/24/2000	he talked about using OxyContin for nearly all his patients first. That is the first pain med he always tries. he said to stop by the office with Senokot samples
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic Pain study, Percocet, Dilaudid. Bring Blue Tape, and apa book.



PPLPMDL0080000001	Richmond Hts	OH	44143	10/24/2000	Quick intro call unremarkable
PPLPMDL0080000001	Cleveland	OH	44109	10/24/2000	stopped by display, doctor is not a big writer, says resident write oxy and he lets them
PPLPMDL0080000001	Cleveland	OH	44109	10/24/2000	at display, doctor says that he has written for oxy in burn unit, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/24/2000	Give him a blue tape. See's alot of back patients. Interested in contracts and documentation. Chronic Pain study.
PPLPMDL0080000001	Cleveland	OH	44109	10/24/2000	display at metro, talked bout oxy and use in post op setting and also in chronic setting, all residents got conversion chart and also oxy file card
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/24/2000	Quick features/ benefits of Oxy. Marcus reprint showed him part about tolerance and cognition. Asked him to use on OA pts when they have failed NSAIDs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/24/2000	Combination Uniphyl Study, OA Study. May see you when you come. Stop by again.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic pain Study, Combination Uniphyl. Dosing abd titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/24/2000	Chronic pain Study, Combination Uniphyl. Dosing abd titration.
PPLPMDL0080000001	Westlake	OH	44145	10/24/2000	bring bagels and muffins to Tumor Conference went over titration afterwards
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/24/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/24/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Westlake	OH	44145	10/24/2000	he said he comes out here to Westlake twice per week. He said he has met with Brian Sturgil and he has a good grip with OxyContin. We went over titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/24/2000	Appt. Lunch Oct 24. Vegetarian. 4 people for lunch. He circles, MS Contin, Oxylr, Betadine. They like Betadine samples and Senekot Samples. They like Betadine samples and Senekot Samples. Interested in low abuse potential. Thinks Oxycontin is for cancer. Sleep thru the night, get better faster, functional. Dosing. 1-3 10mg Q12hr. Around the clock dosing. Patient can taper off themselves after surgery.
PPLPMDL0080000001	Cleveland	OH	44195	10/24/2000	10/24 Soccer player- 2 coed leagues- east/west sides- played in college- may play indoor- has has some foot surgeries that slowed her down, says using - 20q12 most often- agrees w/advantages- will get her attendings to try more- who is she with next month?
PPLPMDL0080000001	Cleveland	OH	44195	10/24/2000	10/24- Does TOTAL KNEES- Cheryl is nurse- says uses routinely- 10q12 for couple weeks then switch to NSAID/tyl or maybe vicod/pct for down titr. He seems knowledge about convers- SA equiv to oxy-10q=darvocet- opposed to pre use of opis- pre surg- pts do better in post op pain mgmt in no pre- opis- the pt on m-h doses of opis coming to him is much more diff to control pain after-
PPLPMDL0080000001	Cleveland	OH	44195	10/24/2000	10/24- Dan says korean pt that severe nausea-doing great on 30q12 still- just takes at night -1-2 t3s during day- working fine. Lady on pap- upped dose but still hanging on to too many pcts-ideal to switch over to 50-60q12, but cant rock the boat -will take time- Says no Dura-tries to switch everyone over- not consist/q48- says legrand will resist.
PPLPMDL0080000001	Cleveland	OH	44109	10/24/2000	at display, talked about oxy and using 10s up to 3 q12 instead of 20mg
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	he said he understands the concept of the peaks and valleys but mentioned he knows Oxy still gets abused. He said he likes the action of Uniphyl
PPLPMDL0080000001	Westlake	OH	44145	10/25/2000	he said he is using OxyContin for all procedures except scopes. He is looking into using OxyFast for those that need elixer
PPLPMDL0080000001	Akron	OH	44309	10/25/2000	Likes dilauid, Percocet for breakthru for its anti-inflammatory properties. Wants a laxative Protocol printed up for the Caner Care Center. Likes the Free patient cards and wants indigent patient forms for the poor. Likes Neurontin. Chronic Pain Paper
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	he said he likes Oxycont n for severe cases and will go to Duragesic next if the patient doesn't do well or if they won't take pills
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	Many questions on oxy, uses oxy only in ca pts, he asked about the patch, asked him why and he said iy seems like a good alternative for ca pain, told him otherwise. Says oxy is very expensive, told him noit vs branded, talked kidney stones and post op pain, follow up
PPLPMDL0080000001	Akron	OH	44309	10/25/2000	Likes dilauid, Percocet for breakthru for its anti-inflammatory properties. Wants a laxative Protocol printed up for the Caner Care Center. Likes the Free patient cards and wants indigent patient forms for the poor. Likes Neurontin. Chronic Pain Paper
PPLPMDL0080000001	Cleveland	OH	44111	10/25/2000	cancelled hassler lunch and saw doctro, he say that he only will use oxy in ca pain, talked about marcus
PPLPMDL0080000001	Shaker Hts	OH	44122	10/25/2000	Said he is using Oxy with success. I think old habits die hard with him. Bring in marcus next time and keep discussing OA.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/25/2000	Quick Hit. Left Marcus. Set up Appt.
PPLPMDL0080000001	Cleveland	OH	44106	10/25/2000	seems willing to try- identify attendings who are using- open to disc on uni admits hasnt used much at all- perception of noone using
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	doc says he sees no need to use oxy, he says that kidney stons are prn and surgeries are off meds in 3 to 4 days. told him those pts are perfect, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	saw doctor wht pat, says that now alot of docs are making sure pt is going home on oxy, no longer allowed in clinic, doc patterson says we give biao info, pat is fighting for us, see her.
PPLPMDL0080000001	Shaker Hts	OH	44122	10/25/2000	Quick hit. Let me meet him as new rep. Lunch not scheduled for a long time. They were going to call me about doing a breakfast.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	doctros wife is on oxy for fractured pelvis, he says she is doing well, but he had problem with resident bc only write for 5 days, talked about his use post op and he says he is now using it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	in nero clinic, doc is writing oxy more now in clinic for chronic and for post op pain, followup
PPLPMDL0080000001	Cleveland	OH	44102	10/25/2000	Did the first in a series of 4 in-services. This is the second day I did the first in-service. This was on basic pain management, Open to all the staff.Did the first in a series of 4 in-services. This is the second day I did the first in-service. This was on basic pain management, Open to all the staff.
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	he said he is now using OxyContin on occasion as he gets slowly used to it
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	she said she doesn't write many pain meds but really likes uniphyl.She wanted more samples
PPLPMDL0080000001	Akron	OH	44320	10/25/2000	Did lunch for the staff. None for the physicians showed up. I spoke with Pat. She showed me a drug update from the pharmacy asking them to use Oramorph over Oxycontin. I will get a copy from Cleveland Heights. I asked Pat to use Uniphyl now that astid lunch for the staff. None for the physicians showed up. I spoke with Pat. She showed me a drug update from the pharmacy asking them to use Oramorph over Oxycontin. I will get a copy from Cleveland Heights. I asked Pat to use Uniphyl now that asthma season is here. Told her to use with evening meal. She said she would use.hma season is here. Told her to use with evening meal. She said she would use.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	lunch uro clinic
PPLPMDL0080000001	Westlake	OH	44145	10/25/2000	went over recommending Senokot with all opioid scripts
PPLPMDL0080000001	Westlake	OH	44145	10/25/2000	he said he is still only seeing 10s and 20s of OxyContin and he is seeing a lot of Uniphyl
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	dr anderson and ilkevec oxy
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	eppig and pat
PPLPMDL0080000001	Akron	OH	44304	10/25/2000	Semper care and pharmacy lunch on Tuesday. Confirmed.
PPLPMDL0080000001	Akron	OH	44304	10/25/2000	Indigent patient form wants laxative prottool form printed and givent o them. 2 fRE patient cards. They really liked that.
PPLPMDL0080000001	Cleveland	OH	44106	10/25/2000	seems willing to try- identify attendings who are using- open to disc on uni admits hasnt used much at all- perception of noone using
PPLPMDL0080000001	Akron	OH	44313	10/25/2000	talked about different disease states and how oxy fits in.add on for vbth uni and oxy
PPLPMDL0080000001	Parma	OH	44129	10/25/2000	they have a new partner but things are still a little hectic.need to get in there early with some goodies
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	lunch he said he is difinitely using more OxyContinand getting mostly good results. Occasionally a patient doesn't either tolerate it or it does'nt work for them, but it works well for sthe most part
PPLPMDL0080000001	Parma	OH	44129	10/25/2000	he put cathy's dad on duragesic and he is not doing very well.talked about converting to oxy.100 lb guy with not much fat.seems like a delivery failure.need to follow up to see if he converted
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	she said OxyContin has helped a lot of chronic pain patients but really has'nt used it for acute . Try to get all her percocet scripts converted
PPLPMDL0080000001	Cleveland	OH	44113	10/25/2000	at lutheran, talked about oxy in scopes said only on occasion, folow up
PPLPMDL0080000001	Akron	OH	44309	10/25/2000	Likes dilauid, Percocet for breakthru for its anti-inflammatory properties. Wants a laxative Protocol printed up for the Caner Care Center. Likes the Free patient cards and wants indigent patient forms for the poor. Likes Neurontin. Chronic Pain Paper
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	doctor is using oxy in only ca, did says that he used it in post op case and the pt did well, says that kidney stones were usually only prn, asked him if any were atc, he said maybe, asked him to try oxy, follow up
PPLPMDL0080000001	Lakewood	OH	44107	10/25/2000	he said he will have to try OxyContin for constant acute . He said it makes sense
PPLPMDL0080000001	Richmond Hts	OH	44143	10/25/2000	Says he's using Oxycontin more than what his data shows. He thinks their might be less nausea with duragesic. Best approach with him will be frequent visits and patient specifics. Work on him starting with oxycontin and staying with it.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	in uro clinic, is now using oxy post op for uro surgeries, says that he is talking to attendings to get them to use more.
PPLPMDL0080000001	Parma	OH	44129	10/25/2000	office is getting harder to get in because new off manager.showed oa study and how some of his current patietns including the elderly are candidates for oxy
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/25/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/25/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Akron	OH	44310	10/25/2000	Dosing & Titration, sleep through the night. Circadian Rythm.
PPLPMDL0080000001	Cleveland	OH	44122	10/25/2000	Compared to short acting. Went over Marcus reprint. She thought she had a pt who would be perfect to start at 10 but understood about titrating to 20 if needed.
PPLPMDL0080000001	Akron	OH	44307	10/25/2000	Dosage/Titration and breakthru.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2000	doctor said that he did use oxy post op in pt with spine surgery, he says that the pt was put on oxy 40mgq12 and did well cont to build on this.
PPLPMDL0080000001	Akron	OH	44304	10/25/2000	will sponsor oxy to p and t. thinks it is great med. using 20 q12h.
PPLPMDL0080000001	Cleveland	OH	44106	10/25/2000	says pushed thru 1 pt this week at VA- post op q12- f/u w/terry--going to UH? or electives
PPLPMDL0080000001	Cleveland	OH	44140	10/25/2000	he said he has been using a lot of Oxycontin since my last visit and he is not afraid of the higher doses. He has a patient on 80mg q12h
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/2000	Wednesday's are best. The nurse will take info and call me back. They do lunches. Ask for a lunch.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/26/2000	Brief intro. Asked about his pain mgmt philospoy and discussed types of doses he has pts on.
PPLPMDL0080000001	Cleveland	OH	44195	10/26/2000	10/26- STILL SWITCHING TO SOMETHING ELSE FOR DOWN TITR- TELL HIM ABOUT BISCPURS SCHEDULE
PPLPMDL0080000001	Cleveland	OH	44146	10/26/2000	Compared short v long acting. Went over MARCUS. He agrees he has pt that would benefit from this. See if if does it.
PPLPMDL0080000001	Bedford	OH	44146	10/26/2000	Concerned about it snowing pts and wanted to see head to head data v Percocet. Call to schedule residents lunch. Said he woulf try again using 10mg inrements instead of 20 and knows that it may take 1-3 tabs post op.
PPLPMDL0080000001	Cleveland	OH	44106	10/26/2000	Will follow up with him within the week to gain access to the rest of the residents.
PPLPMDL0080000001	Cleveland	OH	44106	10/26/2000	STILL WORKING IN CLINIC A BIT EVEN THOUGH IS ADMIN CHEIF- NICE GUY SAYS EVERYTHING GOING WELL- WHERE LESE CAN IT BE USED?

PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Cleveland	OH	44195	10/26/2000	10/26 Using quite abit- may be coming here more often cc/- not clear on times- very much oxy is main strategy post-op- get TIME feedback
PPLPMDL0080000001	Bedford	OH	44146	10/26/2000	Doesn't see reps but let me briefly explain the materials I left for him to Over. Access is going to be very difficult
PPLPMDL0080000001	Cleveland	OH	44127	10/26/2000	gs, he will cont to use oxy, just need to stay in front of him and tell him touse it, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/2000	What is Acute and chronic pain? EWhat is the highest strength that you have prescribed.
PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Cleveland	OH	44106	10/26/2000	seems willing to try- identify attendings who are using- open to disc on uni admits hasnt used much at all- perception of noone using
PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Cleveland	OH	44113	10/26/2000	have lunch next week, saw him in hallway and mentioned oxy and said I would be in. see monday
PPLPMDL0080000001	Cleveland	OH	44113	10/26/2000	still writing too much vicoden he is using it primarily post op, still talking about abuse, told him that many of his ns colleagues are doing it. follow up
PPLPMDL0080000001	Cleveland	OH	44195	10/26/2000	10/24/00- Eager to help me- agrees w/oxy strat.- told me that brooks has used a couple times w/good success.- Said will work on the attendings for me!-
PPLPMDL0080000001	Cleveland	OH	44111	10/26/2000	er inservice, tasked about using oxy in more cases instead of vicoden he say that it makes sense, he has begun to use oxy in fractures
PPLPMDL0080000001	Cleveland	OH	44113	10/26/2000	keppler
PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/2000	Will order in Senekot 10's & Senekot-5. Sells alot of Oxycontin.
	Cleveland	OH	44106	10/26/2000	10/26 agreed that dura is not as stable as drs would like- says hears it most often from the oncs- see if any names come up- agreed w/ all the reasons for inconsist- and not good choice as front line gp/fp use. Also agr w/recomm of older pts >135mg/day morph before switch to 25ug. Ultram- says is better subst for t3 or dvct- less euph- decent toler- says sees no nausea- can ramp right up to 50q6 for most- he says is decent for acute as well although their literature says more for chronic- says in europe is more for acute- he uses/trying to get approval for heroin w/d- has 3 papers coming out that can be done in 5 days- KIDS 13B G11 BOTH HOCKEY- GIRL BETTER THAN MOST BOYS- HAS SKATED SINCE 3-
PPLPMDL0080000001	Bedford/Sinai	OH	44146	10/26/2000	Briefly again went over advantages of Oxy over Duragesic again. He pretends he uses Oxy. Lunich scheduled soon and plan on using PI to try to get pts switched.
PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Brooklyn	OH	44144	10/26/2000	in window, mainly will be smalls doctor, mentioned oxy and post op and he says it is working well
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/26/2000	Likes Oxy and uses it for his pts unless they are an "occasional Darvocet person". Next call find out who if on regular opioids who is not on Oxy. If this goes nowhere OxyIR for diabetics due to lack of tylenol or aspirin.
PPLPMDL0080000001	Cleveland	OH	44111	10/26/2000	set up lunch and saw doctor thru window, he is not writing much oxy, says he can not remember, follow up
PPLPMDL0080000001	Akron	OH	44310	10/26/2000	still thinks ox stronger than vic. showed conversion and equal dose.
PPLPMDL0080000001	Cleveland	OH	44106	10/26/2000	Potency issues vs SA and morph- He says he doesnt really care but wont make call for oxy as of yet- equal- to SA
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/2000	Goes as high as 40mg. Back Pain, 1 spoke about OA. 20mg in combo with NSAIDS. Says oxycontin goes with Back Pain. He refers them to pain specialists
PPLPMDL0080000001	Bedford	OH	44146	10/26/2000	He read Marcus and was impressed. He continues to be a good supporter of Oxy and we worked on titration for 2 of his pts. Keep helping him with titration and keeping him away from vicodin.
PPLPMDL0080000001	Akron	OH	44304	10/26/2000	Titration, dose to comfort. Says that Duragesic is talking about the abuse of Oxycontin and that they are breaking open the tablets and spilling them out. I showed him the pharmacokinetics of the drug and told him that Duragesic is sucked and smoked. 20' 40's
PPLPMDL0080000001	Rocky River	OH	44116	10/26/2000	he said he uses more OxyCon tin than Duragesic but he uses Duragesic upon request from the patient. he has used up to 80mg tid on patients. Talked about titration and using OxyContin on higher doses instead of
	Cleveland	OH	44195	10/26/2000	10/26- he and nikki used it once- admitted poor pt select- not to withit- confused @ q12 vs BT- taking wrong- had been on Vic way before surg- was sup to be BT after- he used them wrong didnt underst BT- but pt did say that the oxy gave him the best pain relief- she talked w/brems about pt errors- will try again 10/31 for shoulder- told her to talk to brooks- he was right there and she will- f/u
PPLPMDL0080000001	Cleveland	OH	44105	10/26/2000	is using oxy 10 and 20 q12, she says it seems to work better than short acting agents, uniphyl as well
PPLPMDL0080000001	Cleveland	OH	44127	10/26/2000	gs, he says that he recently wrote oxy 20q12 and that the pt was very sedated, he is using it mainly in cancer pts, taked post op and said side effects will go away
PPLPMDL0080000001	Cleveland	OH	44127	10/27/2000	oxy use has increased talked low back and oa
PPLPMDL0080000001	Cleveland	OH	44146	10/27/2000	Listened and even responded when I presented Marcus reprint. Still think its too strong on a continuous basis. said he needed to know more before he wouprescribe it. Come in agai on a wed or fri and see if he'll pick a pt.
PPLPMDL0080000001	Maple Heights	OH	44137	10/27/2000	Very brief intro. They really like to see reps by linch apt but are scheduled through Jan for them. They put me on thier cancellationations.
PPLPMDL0080000001	Akron	OH	44333	10/27/2000	If pt comes on short acting and doing well will not switch the pt. If not doing well will change to oxycontin in the short term. The patch is used for severe longer term pain., said if not tolerating oral opioids.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	he says that he uses oxy only in chronic pain, talked about post op and sa use
	Middleburg Heights	OH	44130	10/27/2000	talked about the marcus reprint and how function can and should be the guide to determine whether an opioid should be used and if it is effective.he is using in his post op as well as for some of his chronic patients.need to keep uncovering dis states and patietns to get converted and started on oxy.he had a patien that broke tablets so we also talked about that
PPLPMDL0080000001	Cleveland	OH	44117	10/27/2000	Uses Oxycontin for constant pain and Percocet for intermittent pain. Encouraged him to use oxycontin dosed asymmetrically for patients that may have pain spikes in am/pm. Keep high visibility in the office and I think he'll give me more Oxycontin business. Bring senokot-5 samples next time. and discuss more alternative medicine.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	oxy inservice
PPLPMDL0080000001	Strongsville	OH	44136	10/27/2000	identifying patients is the way to go with him but he always comes up with a new objection.he does not like to treatpain patients because he feels he is not good at it and would like to eliminate all liability
PPLPMDL0080000001	Cleveland	OH	44106	10/27/2000	is at st v on mon aft/th-f am- says is starting t use- meant to go to confer. -cwru but couldnt make sched
PPLPMDL0080000001	Cleveland	OH	44106	10/27/2000	doesnt care too much what is used- see where he is next 4 mths-
PPLPMDL0080000001	Uniontown	OH	44685	10/27/2000	using after vicodin and compares to ms contin for chronic noncancer pain.
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/27/2000	he said he has been using a lot of OxyContin for chronic pain mostly backs
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/27/2000	He said he still uses more cost effective generic pain meds if they will work first but will write OxyContin if needed. He said he put a new patient on Uniphyl today
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	oxy inservice
	Middleburg Hts	OH	44130	10/27/2000	he says that when he uses perc it is for prn reasons.whenever he needs more than that he uses oxy.did commit to using uni whenever he has a patien that needs a refill.uses singular as an add on to the inhalers before he uses uni.need to get a better clarification of his perc patients and see if any are getting refills
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	oxy is not used much, but he says that it would be useful in trauma and in chronic, talked form issues
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	oxy in ca pts and alos in chronic pain, talked post op
PPLPMDL0080000001	Euclid	OH	44119	10/27/2000	Met with Toby Briggs. We set up an in-service for November 15. It will be the basic pain management in-service. She said she is having a very difficult time with her nurses administering pain meds. She told me the physicians that come to this home are pretty receptive to suggestions from the nurses. The main physicians are Dr. Meurke, Dr. Castaneda, and the medical director, Dr. Karimle.
	Cleveland	OH	44119	10/27/2000	Met with the new pharmacist, Jan Scheufler. She said that the formulary is final and that extended release morphine is the first line analgesic on the formulary. She said that it doesn't matter which one they use. Oxycontin and Duragesic are listed as second line meds. They are listed as limited use. Based solely on cost and on the fact that there is no clinical data to suggest that Oxycontin is superior to morphine. Jan said that if pts. come to them on Oxycontin, they will stay on it.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	trey
PPLPMDL0080000001	Akron	OH	44312	10/27/2000	Rehab clinic, Dr hayek and Beegan.
PPLPMDL0080000001	Shaker Hts	OH	44122	10/27/2000	He let give him the brief comparison between long and short acting. Wanted Uniphyl and Senekot. Set up lunchto discussusing Oxy for nonmalignant pain. Find out what his current pain prortotcol is.
PPLPMDL0080000001	Akron	OH	44333	10/27/2000	talked about PAP for Steven Rarick. 80mg tid. with oxy ir for breakthrough. Not using oxy for acute pain just for chronic pain and uses the patch ig pts not tolerating oral opioids.
PPLPMDL0080000001	Maple Heights	OH	44137	10/27/2000	Uses a lot of short acting and was interested in discussing using kong. Left
PPLPMDL0080000001	Maple Hts	OH	44137	10/27/2000	Talks like he knows to use long acting and he keep saying he keeps his patients are comfortable. Hsve to work on getting him to use Oxy and not Dilauid. Ask he how he evaluateats ptswhen
	Euclid	OH	44132	10/27/2000	Rx opioids according to scheduling after NSAIDs starts with vicodin/darvocet his perception was that it was weaker. Showed him the conversion guide for hydrocodone to oxycontin essentially it's a 1-1 switch and he agreed. Agreed to use oxycontin in a patient next week that was not properly controlled. Continue positioning Oxycontin as 1st line after NSAIDs Go after all vicodin and percocet business.
PPLPMDL0080000001	Cleveland	OH	44106	10/27/2000	10/27 saw at VA- liking onc fellowsh- working hard- sees oxy only on occas- more msc then dura being used more- hensold/dowl- mclver
PPLPMDL0080000001	Maple Heights	OH	44137	10/27/2000	Uses Oxy in adults post-op. Discussed OxyFast as well. He Just has trouble remembering to use it. Next call find out exactly what procedures and doses he's using.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/27/2000	By appt, may see at times. Chronic pain study,
PPLPMDL0080000001	Akron	OH	44333	10/27/2000	using for chronic pain if not being controlled on vicodin, vicodin is also being used for acute pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/27/2000	What is Acute and chronic pain? EWhat is the highest strength that you have prescribed. Dosing & Titration, sleep through the night.
	Akron	OH	44319	10/27/2000	has only gone to 60mg q12h on a pt that has severe cervical pain, was not comfortable going higher so sent to pain clinic and the pt decided to have surgery. Started a new pt with joint pain lady is 72 so started on 10mg q12h. Working on titrating up to higher dose, talked about 80mg and 160mg tabs.
PPLPMDL0080000001	Akron	OH	44310	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Akron	OH	44333	10/27/2000	have been going after vicodin and not working. GOing to the patch for some pts if not being controlled on oxy, has not gone higher than 40mg q12h. Not comfortable with titrating up with oxycontin
PPLPMDL0080000001	Akron	OH	44310	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cleveland	OH	44111	10/27/2000	talked titration and using oxy in more acute pain, he say that he read marcu and agrees, folowup up
	Akron	OH	44319	10/27/2000	talked about titrating up, highest she has is on 40mg tid, asked what next step was and said 80-mg q12h. Starting with short acting opioids if not being controlled or if start taking too many then will go to oxycontin. Like that lack of abuse liability.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/27/2000	What is Acute and chronic pain? EWhat is the highest strength that you have prescribed. Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Olmstead Falls	OH	44138	10/27/2000	he said Dr. Jesse has been writing a lot of OxyContin. Went over titration guide

PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Akron	OH	44310	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Akron	OH	44310	10/27/2000	Dosing & Titration, sleep through the night.
PPLPMDL0080000001	Cleveland	OH	44109	10/27/2000	in clinic, says she just saw op pt that she upped oxy to 40q12 talked titration
PPLPMDL0080000001	Akron	OH	44312	10/27/2000	deals with post op pts if doing well on vicodin keeps them on. If becoming nauseated or taking too many tabs then will go to oxycontin q12h.
PPLPMDL0080000001	Cleveland	OH	44106	10/28/2000	10/27 - at VA - then electives for 3 mths- good reasonable guy- big on getting a pda- consid. palm- show him mine- seems more willing to learn than most- has used low level for spr/strains. Sees referrals to pm for higher levels.- which attendings are using- atc- >4 day?
PPLPMDL0080000001	Cleveland Hts.	OH	44118	10/29/2000	Met with Mary Jo. She gave me a copy of the Drug Therapy advisor that talks about Oxycontin vs. Oramorph SR.
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	he says that he does do some pain, talked about using oxy post op and he said it could be appropriate wants info , make appt
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2000	SETTING UP APPT-W/SEC- HE COMES BY AND SAYS USING FOR SOME ACUTE POST OP AND CHRONIC FOR CERTAIN COND- TOLD HIM F/U ON APPT
PPLPMDL0080000001	Westlake	OH	44145	10/30/2000	lunch quick hit in the hall, he just said that he likes to use OxyContin for some patients and Duragesic for some patients
PPLPMDL0080000001	Akron	OH	44333	10/30/2000	just joined with dr clarke, typical answer was very conservative with opioids and views oxycontin for severe pain such as cancer. Using vicodin for acute episodes and gives for about 3-5 days.
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	in trauma clinic, he says that he feels oxy is a very good med and he really likes to use it, wants me to educate his residents and sasy he will help, call cheryl his sec for appt
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2000	- working w/ ICC on new support initiative- 50k- not sure @ programs outside of that- still would like to get levy or payne in - no clue on 160- didnt want to talk @ it- attitude
PPLPMDL0080000001	Parma	OH	44130	10/30/2000	Today is Drs. last day. He will be leaving, however, he will still be moonlighting at Kaiser. He said he cannot write Oxycontin at kaiser, but will use it outside of Kaiser.
PPLPMDL0080000001	Beachwood	OH	44122	10/30/2000	Compared short to ong actign opoids. Discussed MARCUS reprint and he aske dt schedule lunch to further discuss it. Also discussed uni the advantages of the delivery system.
PPLPMDL0080000001	Akron	OH	44320	10/30/2000	too buys to talk,schedule lunch for wed.
PPLPMDL0080000001	Beachwood	OH	44122	10/30/2000	Using Oxy
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	in pm and r op center, he is chief, he sasy that he uses oxy both in op and in ip use, he says that he will use it in most pain states, he may be useful
PPLPMDL0080000001	Cleveland	OH	44113	10/30/2000	lunch, he is using oxy in some totals, in spine and in other cases, is using alot of sa meds, in most post op cases and he is using vico es, he gives 6 per day and sends pts home. he says with oxy he has to take 2 to 3 minutes to explain how to use it, taking him pt info kits, will help. he says that he does not like the apap, so push oxy and take in apap sheet
PPLPMDL0080000001	Barberton	OH	44203	10/30/2000	vicodin, is his oploid of choice, thinks oxycontin is more addicting than vicodin
PPLPMDL0080000001	Uniontown	OH	44685	10/30/2000	compare oxycontin to hydrocodone and he says they have equal potency, but he is still giving vicodin first for a couple of days on prn basis, not perceiving that the pt is starting out needing atc opioid therapy.
PPLPMDL0080000001	Gardfield Hts.	OH	44125	10/30/2000	kind of strange talked about using oxy instead of vic
PPLPMDL0080000001	Barberton	OH	44203	10/30/2000	biggest problem with using oxycontin in place of vicodin is that he pts say that it makes them goofy or nauseated and can not tolerate. Conceren with abuse, he sees no real difference between physical dependence and addiction. Close with Dr Kim and he says that he will give out a ton of vicodin. Very interested in the opioid documentation kit.
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	in er, he is chair, talked about oxy, he says that he does not see that much of a need for it, he says that price is an issue, told him that daily cost they were the same , talked about onset of action is the same as perco, gave him 3 psp cards and said he would use it, talked conversion and how to dose, follow up friday
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	in op clinic, talked oxy and gave conversion chart
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	brief quick hi, only stayed at lunch for a sec. need to reschedule when better time for him
PPLPMDL0080000001	Akron	OH	44319	10/30/2000	oxycontin for chronic pain. Vicodin is the first opioid he uses for short term pain and will keep on up to around 3 months before going to oxycontin or the patch. Patch is being used when pts request it or if having gi problems with oral opioids.
PPLPMDL0080000001	Uniontown	OH	44685	10/30/2000	using for short term pts that need atc therapy, but still using vicodin for acute pain that he says pts need a few a day on prn. Perception of short acting opioids vs oxycontin. Start out on short acting on prn basis until pain needs control atc. uniphyl 600mg pt for COPD not being controlled on 400mg.
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	in pm and r op clinic, he is now doing only stroke clinic, but does still see some pts from lutheran, is still using oxy and will continue
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2000	at fairview, he says that he has some nasse with oxy and he will switch to other meds, talked about anti emetic and leaving them on it, follow up
PPLPMDL0080000001	Parma	OH	44130	10/30/2000	Did lunch for the orthopedic physicians. Only 2 showed up. Dr. Rensel and Dr. Grusenmeyer. Today is Dr. Grusenmeyer's last day.
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	oxy
PPLPMDL0080000001	Cleveland	OH	44109	10/30/2000	gagliardi
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2000	PAP
PPLPMDL0080000001	Barberton	OH	44203	10/30/2000	20mg oxycontin.
PPLPMDL0080000001	Akron	OH	44333	10/30/2000	clinic rehab
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	Dr.Mullen appt.
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	Made appt with Timothy Brown. 9:30
PPLPMDL0080000001	Akron	OH	44304	10/30/2000	Jar openers, uniphyl ceu's, rebate laxative protocol.
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	Indigent patient forms. They do not accept samples.
PPLPMDL0080000001	Barberton	OH	44203	10/30/2000	oxy 160mg.
PPLPMDL0080000001	Akron	OH	44304	10/30/2000	Do not come into the ER.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/30/2000	Monday Am, Tuesday PM, Th AM. Geriatrics, does nursing homes. Duragesic, Oxycontin, MsContin. Appt's only.
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2000	- seems to be using as much dura- doesnt feel much variation but agrees to diff titr.- try to get specific pt experiences on oxy and dura
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	definitely thinks perc is stronger than vic, but still uses perc and is willing to rx
PPLPMDL0080000001	Akron	OH	44333	10/30/2000	starting to use oxy a little, needs constant reminding
PPLPMDL0080000001	Beachwood	OH	44122	10/30/2000	Discuseed short v long acting opioids and highlights of Mscrcu reprint. They had asked I come back to scheduke lunch to discuss Marcus and also they were really surprised by theophylline information.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2000	bad call, just talked about everything to him, find out needs and sell
PPLPMDL0080000001	Stow	OH	44224	10/30/2000	talked about using oxy sooner and identified a couple of disease states. oa and back cases. she usually tries a bunch of stuff
PPLPMDL0080000001	Stow	OH	44224	10/30/2000	worked on getting specific. good results with uni when he has added on. he is using oxy more for the acute every day stuff now
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2000	- BT STRAT AND DOSING ISSUES- STAY W/ FOR DOWN TITR?- OR SOMETHING ELSE
PPLPMDL0080000001	Uniontown	OH	44685	10/30/2000	one new patient on 10mg q12h for back pain. he still thinks that 10mg of oxycontin is alot. Using vicodin or hydrocodone, scripts that he write are for a week or so, so he feels that does not treat chronic pain but the staff is getting calls back for refills all the time.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2000	he just wrote oxy 40mg for amputee victim, he says that he is now using more oxy bc pain guys are recommending it, talked marcus reprint. he is not listening , next time ask hi what he does with oa pts, and find out who he is referring to when he says people recomend it
PPLPMDL0080000001	Akron	OH	44303	10/30/2000	He is an advocate for patients in pain he would rather have an addict than see someone in pain. The patch doesn't stick. 80mg. Does titrate.
PPLPMDL0080000001	Akron	OH	44307	10/30/2000	Dosage, titration, speakers program Tuesday. Abuse phamlets, green books, tapes, audio tapes. 160mg.
PPLPMDL0080000001	Akron	OH	44304	10/30/2000	Dosage, titration. 160mg.
PPLPMDL0080000001	Akron	OH	44333	10/30/2000	titrate pts from 40mg tid to 80mg q12h and talk about the 160mg tab q12h. Mentioned the patch for patient preference in which they asked for it and also said if not tolerating oralmedications, pushing the nausea.
PPLPMDL0080000001	Beachwood	OH	44122	10/30/2000	Seems to do very good pain control. He starts when pts are taking daily opioids and uses primarily OxyContin. He uses very little MSC or Duragesic. He will titrate to 200-300q12h and then gets nervous and calls pain clinic. Bring him materials to help get him confident with highr doses. Left pt education booklets and they want some senekot too.
PPLPMDL0080000001	Cleveland	OH	44195	10/30/2000	-will work on next yr sponsor of mtg - get attendance list for group- tax id?-. She sees oxy as generally better tolerated- pref consist q12- but says not alot of oppoort to use in research-
PPLPMDL0080000001	Parma	OH	44134	10/30/2000	Deb told me of a pt. that needed to be converted to Oxycontin. She has Barrett's esophagus, which is an ulcer at the base of the esophagus. She is currently on Ultram. Recommended to start on 10q12h and DC Ultram. Told Janice to confer with Rob first.
PPLPMDL0080000001	Parma	OH	44130	10/30/2000	Dr. is a spine surgeon. He said he does not use a lot of narcotics. He starts on darvocet, then goes to T3, then to Vicodin, then to Percocet. I explained that Oxycontin is not more potent than Vicodin and is the same as Percocet, only given q12h. He said he would try. I gave him 3 PCS cards that he said he would use. I will follow-up. I left him the Sunshine Paper and the morphine to Oxycontin coversion paper.
PPLPMDL0080000001	Solon	OH	44139	10/31/2000	Discussed nonmalignant pain management. Briefly went over advantages of Oxy. Left Marcus reprint and scheduled appointment to discuss this further.
PPLPMDL0080000001	Barberton	OH	44203	10/31/2000	what is the difference between an oxycontin vs Duragesic patient? he said there is no difference both for chronic pain. 72 hours of pain control better for compliance instead of taking pills. I hit the benefits of oxycontin vs the patch and talked about the preceptorship in Boston and how the patch kept falling off unless it was reinforced. Going to use for chronic pain after the vicodin.
PPLPMDL0080000001	Cleveland	OH	44111	10/31/2000	at fairview pain team, says that he has used oxy, follow up
PPLPMDL0080000001	Lakewood	OH	44107	10/31/2000	quick hit in the hall, he said he is writing OxyContin on a regular basis now. It is a part of his practice.
PPLPMDL0080000001	Lakewood	OH	44107	10/31/2000	quick hit because they were very busy. He said to come back later in the week like Friday. But he did say that he wrote 2 Oxycontin scripts today
PPLPMDL0080000001	Cleveland	OH	44122	10/31/2000	Brief discussion of short over long and discussed advantages of Uni over other theo's available.
PPLPMDL0080000001	Akron	OH	44307	10/31/2000	. Likes Duragesic because of less sedation and less constipation. Feels that she wouls use more if hopicse covered it more so. In her practice she likes to use it often. The get the effect immedieately. She lets the patient between Oxycontin and Duragesic. They change it every three days. Conivient. She sometimes folds it in half and will flip it to the other side for more medication. Hates Demerol and Darvacet.
PPLPMDL0080000001	Cleveland	OH	44113	10/31/2000	got him to agree to 4 totals today, apap info and pt education brochures, follow up
PPLPMDL0080000001	Cleveland	OH	44106	10/31/2000	didnt use this last week- will use more he says back at UH

PLPMDL0080000001	Solon	OH	44139	10/31/2000	Says he uses in lower doses mainly 10mg. Highest dose is 20 mg. Next call try to get a feel for how many pts he has on Oxy. Likes PSP cards. All pts are workers comp so sometimes he uses as they are trying to fet the right dose or to get an approval. Left marcus reprint for him to look at we scheduled lunch to talk about it.
PLPMDL0080000001	Parma	OH	44134	10/31/2000	finally got him to write a uni script.he wanted to use a steroid inhaler and he finally used uni first
PLPMDL0080000001	Independence	OH	44131	10/31/2000	needless pain article and how delivery makes it different
PLPMDL0080000001	Cleveland	OH	44128	10/31/2000	talked about his perc patients that are getting refills and trying to get them to oxy
PLPMDL0080000001	Solon	OH	44139	10/31/2000	Was about to go into meeting so left Marcus paper for him and made intros. He uses some Oxy but has a lot of room to grow.
PLPMDL0080000001	Cleveland	OH	44109	10/31/2000	breakfast, crum etc
PLPMDL0080000001	Fairlawn	OH	44333	10/31/2000	Andy, talked about opioid document therapy kits for physicians.
PLPMDL0080000001	Akron	OH	44333	10/31/2000	thinks that senokot is a stimulant and that pts get dependent on it, so he does not recommend it.
PLPMDL0080000001	Cleveland	OH	44109	10/31/2000	talked oxy adn use in house and in op, he also say that he uses diluadid as well, follow up
PLPMDL0080000001	Westlake	OH	44145	10/31/2000	he said he has more patients than ever on OxyContin even a couple for acute pai n
PLPMDL0080000001	Lakewood	OH	44107	10/31/2000	he said he has a lot of patients on OxyContin. He said i shouldn't have anything to worry about from him because he is writing it. Talked about why it is easier than the patch
PLPMDL0080000001	Parma	OH	44134	10/31/2000	compared to vic and how writing oxy if just like writing oxy.asked him just to try and get used to it to see how it can help
PLPMDL0080000001	Westlake	OH	44145	10/31/2000	quick hit in the hall, talked about how effective OxyContin can be for her arthritis patients
PLPMDL0080000001	Cleveland	OH	44111	10/31/2000	is now using oxy, he say that he sees a need to have oxy in pixix and says to get chris to do so, follow up
PLPMDL0080000001	Cleveland	OH	44118	10/31/2000	She is slowly using a little more but she still has some obstacle i need to get to.
PLPMDL0080000001	Cleveland	OH	44128	10/31/2000	talked about his perc patients especially the ones that are getting refills.went over the needless pain article and showed that meds tht peak and trough has their drawbacks and steady relief is the best ant how oxy is only one that delivers like that
PLPMDL0080000001	Akron	OH	44333	10/31/2000	compared uniphyl to BID theo's said still has some on BID and benefits of uniphyl are for nocturnal exacerbations. COPD pts will gett tho 2nd line and asthmatics will get uniphyl 4th line. Oxycontin for lung cancer pts. Asked how compared to morphine.
PLPMDL0080000001	Lakewood	OH	44107	10/31/2000	he said he writes OxyContin about every day that he does surgery. He said it is now one of his favorites
PLPMDL0080000001	Cleveland	OH	44109	10/31/2000	is now switchin pts from hydrocodone to oxycontin, she says that she is writing less hydro for bt pain, pain contracts are in use
PLPMDL0080000001	Solon	OH	44139	10/31/2000	Discussed using Oxy in OA pts. Used Roth reprint and discussed a specific pt he had on Oxy who was doing well. Said he had another he was going to try . Follow up next time with Marcus reprint.
PLPMDL0080000001	Akron	OH	44203	10/31/2000	Dr Campensa and Dr Payne with students. Vicodin is still the main medication that they are using. Some more oxycontin but oxy is being used if come in in pain and are not being controlled on either vicodin or percocet. Low back pain and mentioned a pt with endometriosis that was not being controlled on percocet.
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PLPMDL0080000001	Barberton	OH	44203	10/31/2000	vicodin is being used as first line and for chronic pain on as needed basis. Oxycontin is for more chronic severe pain, he is concerned about geriatric use of oxycontin and pt population is older. Said has 4 pts on oxycontin, need to work on titrating oxycontin. Thinks stronger than vicodin and may be too strong for older pts.
PLPMDL0080000001	Cleveland	OH	44109	10/31/2000	at onc clinic, talked about 160 dose and titration, say that he will not switch to another med, will titrate upward
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/31/2000	Dosage and titration.
PLPMDL0080000001	Akron	OH	44333	10/31/2000	caught briefly but then talked to the nurse about office prscribing habits anf used the titration guide. Siad mainly using the 10mg tabs q12h which is equal to vicodin q6h. Did not know about 40mg 80mg or 160mg. Titrating oxycontin and the cd rom opioid documentation kit.
PLPMDL0080000001	Akron	OH	44307	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2000	Dosage and titration.
PLPMDL0080000001	Akron	OH	44304	10/31/2000	Dosage/Titration and breakthru. Speaker conference today. Pain Management.
PLPMDL0080000001	Akron	OH	44307	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/31/2000	Dosage and titration.
PLPMDL0080000001	Akron	OH	44302	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/31/2000	Dosage and titration.
PLPMDL0080000001	Cleveland	OH	44109	10/31/2000	oxy talked and titration, using percocet and then to oxy or ms, follow up
PLPMDL0080000001	Barberton	OH	44203	10/31/2000	20mg q12h for hernia cases which are not being controlled well on vicodin. Chronic pain pts that require more medication after initial vicodin script post op.
PLPMDL0080000001	Cleveland	OH	44113	10/31/2000	in or lounge, he say that he wrote oxy lately, talked about 20mgq12
PLPMDL0080000001	Lakewood	OH	44107	10/31/2000	<b>he said he is writing so much OxyContin it is selling like hot cakes. He said he has a patient coming in this afternoon on it that he will also give them OxyIR</b>
PLPMDL0080000001	Akron	OH	44333	10/31/2000	using oxycontin 1-2 10mg tabs q12h with oxy ir for breakthrough on his total knees and shoulders.
PLPMDL0080000001	Akron	OH	44333	10/31/2000	asked him to tell me about what type of pt is getting oxycontin vs vicodin and he said he couldn't tell me a difference. Cnvenience of not having to write a script for vicodin is ease of use vs having to write the script for oxycontin. Q12h dosing, so less pills , he likes vs vicodin. Said using more for spine pts that do not want surgery or are failed spine surgery pts.
PLPMDL0080000001	Euclid	OH	44119	11/1/2000	Will probably have to spell it out for him every call. Repeat dosing and conversion on Q-call. Also be patient specific with high frequency in coverage.
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	trauma at metro, says that dr gagliardi is pushing for oxy, he says that it is working well and will continue to use it.
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	NS resident, he is using only oxy post op, talked about dr anderson and dr. likevece are now using oxy post op
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	in clinic, is now using oxy post op and has 3 cases this weeka and will use oxy, follow up
PLPMDL0080000001	Uniontown	OH	44685	11/1/2000	thinking more for cancer pain. Talked about oxycontin for pain for more than a few days that require an opioid for atc therapy. Compared to vicodin with equalanalgesic pain control.
PLPMDL0080000001	Akron	OH	44333	11/1/2000	pennington using a little oxy for post op, still likes perc and vic. likes phone in stan definitely using less oxy, says kadian is pushing hard and likes qd. need to get more info regarding kadia next call bell- oxy vc tylox
PLPMDL0080000001	Akron	OH	44333	11/1/2000	uses oxy when remember!!! need to leave reminder stuff every couple of weeks
PLPMDL0080000001	Akron	OH	44333	11/1/2000	jerk. started in on pricing again. showed price comparisons and doesn't believe. leave him to todd
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	in clinic, he say that he does not do many surgeries that need pain meds, follow up
PLPMDL0080000001	Barberton	OH	44203	11/1/2000	percocet is being used for chronic pain and if not controlled on it or taking too many percocet then will go to oxycontin. Vicodin and percocet are first line and if not being controlled then will go to oxycontin. Chronic pain vs acute pain.
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	in clinic, says that he has used oxy on occasion if mscontin is not working or is causing side effects, follow up soon
PLPMDL0080000001	Akron	OH	44320	11/1/2000	use pretty much just oxy. has a few patients on 80 mg. introed the 160 mg. didn't have much interest in it. doesn't get involved with anesthesia decisions at city or general.
PLPMDL0080000001	Sagamore Hills	OH	44067	11/1/2000	Still isn't using much Oxy. Concern about potency. Went over Marcus again. Made sure he knew how to dose Oxy. See if this changes anything.
PLPMDL0080000001	Solon	OH	44139	11/1/2000	Uses mainly 10mg for his pts. Says that most get enough pain control with this stregh.
PLPMDL0080000001	Sagamore Hills	OH	44067	11/1/2000	Window call. Advantages of Oxy over short acting. Left Marcus. Also showed him impoved pulmonary fuction with Uni over theodur. Signed for samples.
PLPMDL0080000001	Akron	OH	44333	11/1/2000	says patients get really nauseous on oxy, hasnt used in awhile. need to work on him
PLPMDL0080000001	Copley	OH	44321	11/1/2000	cd rom opioid therapy documentation kit, concern is the abuse of oxycontin. Compared to the patch and to start after short acting opioids. Qlicker onset of action, talked about the patch affecting the mu receptor and causes constipation like oxycontin. Ease of use in short term, if treating pain for 7 days , it takes that log for the patch to reach steady state.
PLPMDL0080000001	Sagamore Hills	OH	44067	11/1/2000	Brief review of advantages over shrtio acting. Left Marcus reprint. Wanted Uniphyl samples and showed him pulmonary function stays smoother over 24 h than with other theophyllines. This was a window call. Appt scheduled to discuss further.
PLPMDL0080000001	Sagamore Hills	OH	44067	11/1/2000	Very brief Oxy benefits over short acting. Be sure to address Duragesic. Why and where he is using it. Do not leave until he is convinced that Oxy is the long ancting agent of choice. Don't forget Uniphyl! he does use
PLPMDL0080000001	Akron	OH	44310	11/1/2000	weiner still use dilaudid alot, closed on oxy for knee post op to start. tipton big on duragesic, mculough doing alot of procedures at medina now, need to inservice rn, he says they aren't familiar with oxy being used for post
PLPMDL0080000001	Barberton	OH	44203	11/1/2000	oxycontin is used for chronic pain after vicodin or perocet if not controlling the pain. Mentioned being more potent and more addiction potential than the other opioids.
PLPMDL0080000001	Parma	OH	44129	11/1/2000	gave pam jcaho tape
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	dr frat oxy vs mscontin
PLPMDL0080000001	Cleveland	OH	44109	11/1/2000	dr anderson and residents
PLPMDL0080000001	Akron	OH	44333	11/1/2000	pennington using a little oxy for post op, still likes perc and vic. likes phone in stan definitely using less oxy, says kadian is pushing hard and likes qd. need to get more info regarding kadia next call bell- oxy vc tylox
PLPMDL0080000001	Akron	OH	44310	11/1/2000	weiner still use dilaudid alot, closed on oxy for knee post op to start. tipton big on duragesic, mculough doing alot of procedures at medina now, need to inservice rn, he says they aren't familiar with oxy being used for post
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PLPMDL0080000001	Euclid	OH	44119	11/1/2000	Remembered that i talked to him at Lake West. Went over dosing again and agreed to start using Oxycontin post procedure. Will probably take considerable reminding.
PLPMDL0080000001	Solon	OH	44139	11/1/2000	Went over basic shory long acting. Uni and why better than theodur. Use Marcus next time and get him to choose pt and dose.
PLPMDL0080000001	Tallmadge	OH	44278	11/1/2000	talked about function and how once that is impaired then is should be an obligation to treat the pain.he has gone before the bd before but not sure for what
PLPMDL0080000001	Parma	OH	44129	11/1/2000	he says that he is using alot of oxy but he is saving for only the most painful and hardest to treat.he can use more for the start with

PPLPMDL0080000001	Parma	OH	44129	11/1/2000	he feels that oxy can be more mind altering for the elderly.cathy's dad is still on duragesic.gaver her a documentation kit so she can keep assessing.need to show more info from pi involving the elderly
PPLPMDL0080000001	Sagamore Hills	OH	44067	11/1/2000	Brief window call they introduced me. Gave him Oxy file card, Conversion, and, Marcus reprint. We have lunch scheduled to further discuss issues.
PPLPMDL0080000001	Cleveland	OH	44109	11/1/2000	followed up in clinic, he says thta he has used oxy in kidney stones, he will only use if atc, talked about post op
PPLPMDL0080000001	Akron	OH	44333	11/1/2000	pennington using a little oxy for post op, still likes perc and vic. likes phone in stan definitely using less oxy, says kadian is pushing hard and likes qd. need to get more info regarding kadia next call bell- oxy vc tylox
PPLPMDL0080000001	Cleveland	OH	44109	11/1/2000	ns, talked about post op cases and he says that dr anderson has 3 more cases this week and will use oxy
PPLPMDL0080000001	Cleveland	OH	44109	11/1/2000	was chief of burn unit, now is on thoracic surgery talked about the use of percocet and instead use oxy, he said only needed in thoracotomy, talked here
PPLPMDL0080000001	Akron	OH	44310	11/1/2000	weiner still use dilaudid alot, closed on oxy for knee post op to start. tipton big on duragesic, mcullough doing alot of procedures at medina now, need to inservice rn, he says they aren't familiar with oxy being used for post
PPLPMDL0080000001	Akron	OH	44310	11/1/2000	weiner still use dilaudid alot, closed on oxy for knee post op to start. tipton big on duragesic, mcullough doing alot of procedures at medina now, need to inservice rn, he says they aren't familiar with oxy being used for post
PPLPMDL0080000001	Cleveland	OH	44109	11/1/2000	trauma rotation,is using oxy works alot with dr. yowler and says that he will talk about more use
PPLPMDL0080000001	Cleveland	OH	44102	11/1/2000	followed up on last call and pain tools, he says he is trying to use opioids in states like oa and talked oxy here, follow up
PPLPMDL0080000001	Akron	OH	44308	11/1/2000	dosage & titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/1/2000	dosage & titration.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	11/1/2000	confirmed friday thanked her for yesterday went over dosage & titration. Do you still need a laxative if you are constipated or less constipated? Increase 20-25%. Nurse said" You seem to talk about Duragesic alot, i haven't really used alot, i don't like it. Should I be using more? Uses Q8, likes less sedation, and less constipation. Around the clock constant breakthru.
PPLPMDL0080000001	Uniontown	OH	44685	11/1/2000	a couple of new pts on oxycontin for chronic pain, one was a myofascial pain on 20mg q12h. Pts are either on 10mg or 20mg q12h. ATC therapy in place of vicodin and titrating to effect.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	11/1/2000	dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	11/1/2000	dosage & titration.Chronic Pain study.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	dosage & titration.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44302	11/1/2000	Dosage & titration.
PPLPMDL0080000001	Uniontown	OH	44685	11/1/2000	oxy use is for chronic pain, better with longer acting q12h dose vs short acting. Pts are on short acting first until taking atc for more than 4 weeks.
PPLPMDL0080000001	Copley	OH	44321	11/1/2000	talked about a pt that was taking percocet every 6 hours and maybe every 4 hours. Tried to switch to oxycontin 10mg q12h and he said it was not strong enough, so talked about the delivery system and lack of peak in the initial release. Talked about documentation kit for opioids.
PPLPMDL0080000001	Northfield	OH	44067	11/2/2000	Doesn't think he uses much short acting opioid. Discussed advantages of Oxy over them and his response was he doesn't use these medication much. By looking at his data he is buying into the Duragesic thing. When I tried to compare the two he kept insisting he really doesn't use these much this isn't necessary.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/2000	promises dunegan answer in 1 wk- running by someone else- told @bboswell wanting her- didnt use -psp- give flyer tomm
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/2/2000	Discussed benefits of Uni Used Arkinstall and Karpel. See if attention bumps up his use.
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	using oxy and also using dura to some degree, she says that she was thinking about a study with dura, but it was vs placebo and she refused.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/2000	going to park davis mtd: see if she will give me info- give her pain week flyer- not sure on her exact positioning of oxy-vs morph-dura- get into next time
PPLPMDL0080000001	Highland Heights	OH	44143	11/2/2000	Using Oxycontin post-op for joint replacement and more extensive surgeries. Likes Jason the Abbott rep, although I feel there's more room for growth and that Dr. Corn may be positioning Oxycontin as stronger than the
PPLPMDL0080000001	Akron	OH	44313	11/2/2000	talked about adding on for both meds oa and everyday patients
PPLPMDL0080000001	Cleveland	OH	44195	11/2/2000	admits to using more method- cost- knows how to work with- mostly will go to for cost -not for covered pts- says 6+ pts on oxy currently- see tomorr- give more details
PPLPMDL0080000001	Cleveland	OH	44109	11/2/2000	in clinic, talked oxy post opa nd he said he is now not only using it in spine surg. follow up
PPLPMDL0080000001	Cleveland	OH	44195	11/2/2000	very strong proponent- writes some but usually put on already before getting to him - will switch from SA if not contr/mult opioid/high# of pills- oxy- simplify- whatever it takes to full rehab-highest dose? titr? any dura?
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	oxycodone, he believes is a good pain reliever but writing oxy ir more than oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	talked about a tumor board pt in the hospital with cancer on left hip bone and lung cancer. Stage 4 disease and treating the pain. Going to radiate the hip area to relieve pain. Was on oxycontin then developed pneumonia and in hospital on pca morphine but from her indication going to put on the patch if leaves pca, talked about problems with keeping the patch on. 60 y.o.wm.
PPLPMDL0080000001	Tallmadge	OH	44278	11/2/2000	gave him a documetation kit and focused on assessing and having patient do most of it at home to measure function
PPLPMDL0080000001	Richmond Hts	OH	44143	11/2/2000	Intro call left samples will discuss COPD patients next call.Intro call left samples will discuss COPD patients next call.
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	in office, he is head of ortho surgery at lutheran, talked about oxy post op and he is now beginning to write, follow up
PPLPMDL0080000001	Sagamore Hills	OH	44067	11/2/2000	Brief intro of myself and product advbtages. Appts scheduled.
PPLPMDL0080000001	Sagamore Hills	OH	44067	11/2/2000	Likes Uni better than Oxy but does use a little Oxy. Was very busy and said he would have more i-time next call.
PPLPMDL0080000001	Cleveland	OH	44109	11/2/2000	clinic, talked oxy and post op
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	wrote two scripts for oxycontin , but he denies using oxycontin vs vicodin.
PPLPMDL0080000001	Sagamore Hills	OH	44067	11/2/2000	Brief intro of myself and products. Appt scheduled for more in depth convarsation.
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	er call, is now using oxy more and says he support oxy in pixis machine
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	chronic pts that have surgery and a malignancy is found and will need chronic opioid.
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	using after short acting opioids, vicoprofen for arthritic pain for ibuprofen to reduce inflammation and better for bone pain involved in arthritis.
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	oxy lunch, see docs
PPLPMDL0080000001	Tallmadge	OH	44278	11/2/2000	getting quality time is hard so far.talked about oxy taking the place of his combo meds but he is not sure how to use oxy in that shorter term settinggetting quality time is hard so far.talked about oxy taking the place of his combo meds but he is not sure how to use oxy in that shorter term setting
PPLPMDL0080000001	Brecksville	OH	44141	11/2/2000	trying to get 160 in
PPLPMDL0080000001	Cleveland	OH	44109	11/2/2000	oxy
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	tumor boards and medical office building.
PPLPMDL0080000001	Cleveland	OH	44195	11/2/2000	has been using- will put up signs in er for me -f/u see if he does
PPLPMDL0080000001	Richmond Hts	OH	44143	11/2/2000	10 steps to survive opioid Rx given, and will f/u with patient contract form from disc. Was suspended for 3 years and is very cautious of opioid Rx. Position oxycontin as the best product to Rx from patient and legal standpoint. could be a very big writer continue to provide all the legal protection i can. Also told me that any GP using opioids on a chronic basis needs to have a specialists confer with them once a year.
PPLPMDL0080000001	Barberton	OH	44203	11/2/2000	chronic pain pts, hernia cases that are not being controlled on vicodin.
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	saw in kent office. dos mstly totals, uses tylox or vic post pump. says oxy too expensive. covered pricing with oxy and benefits of long acting
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	head of surgery, he says that he does not do much if any surgeries now bc of position, says no standing orders for general surgery but is for ortho. follow up
PPLPMDL0080000001	Richmon Hts	OH	44143	11/2/2000	Mainly concerned with DEA and losing his license for Rx. Wants Patient contract forms to properly protect himself.
PPLPMDL0080000001	Twinsburg	OH	44087	11/2/2000	Has so much Oxy potential. afraid of potency.
PPLPMDL0080000001	Cleveland	OH	44111	11/2/2000	talked to doctor and his nurse about titration of oxy, he says that he only uses duragesic when the pt needs too much bt meds when on oxy, he is not titrating up more, went thru titration chart and talked about titration.
PPLPMDL0080000001					foollow up
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
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PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
PPLPMDL0080000001	Gates Mills	OH	44040	11/2/2000	reminded him of 160mg dose titrate to pain as the antagonist with no ceiling dose.
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44310	11/2/2000	Dosage and titration.
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	bouts-says has used oxy for a couple oupatient surgeries, likes it but can't always remember it. bisconti-not used oxy thought for ca only, midian helped sell him. need to followup, closed on using for post op case monday
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	Midian-bough fluoroscope wants to start doing facet blocks in office, says will try chiro for those procedures. we went over the pi in detail, very interested in protien binding and how long it stays around if gets into spinal.
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	bouts-says has used oxy for a couple outpatient surgeries, likes it but can't always remember it. bisconti-not used oxy thought for ca only, midian helped sell him. need to followup, closed on using for post op case monday
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/3/2000	Midian-bough fluoroscope wants to start doing facet blocks in office, says will try chiro for those procedures. we went over the pi in detail, very interested in protien binding and how long it stays around if gets into spinal.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/3/2000	Has been using more Ocy and likes it. He says he ust needs help remembering. We have am appt soon so he can tekk me specific cases.
PPLPMDL0080000001					has been ordering chiro regulatry, wants to help replace marcaine for hospital. pushed ir for prn patients. left senokot, they need more preprinted lax proto. bringnext call



PPLPMDL0080000001	Independence	OH	44131	11/3/2000	using oxy instead of durag and combos
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/3/2000	Says he has used but remembering is a big issue. Keep reminding him,
PPLPMDL0080000001	Cleveland	OH	44195	11/3/2000	11/3 rcrh mtg. for nabeel- convers study- iv-oral- he brought up cost and methad many times - "very little data on iv and oral meth- even 10 pts would be helpful- nabeel told me later he thinks he uses due to cost/lack of renal accum/and familiarity from his time in england w/twycross- Sees as better in neurop pain- reasons for switch- cost/dose conven-#of tabs- compliance
PPLPMDL0080000001	Cleveland	OH	44117	11/3/2000	Position Oxycontin to be used on a PRN basis just combos. Patients take combo chronically for intermittent pain then they could take one Oxycontin as opposed to one Percocet or Vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	11/3/2000	quick hit through the window. He said he is using some OxyContin but still feels Vicoprofen has been overall better
PPLPMDL0080000001	Cleveland	OH	44113	11/3/2000	talked post op and use of oxy, he is now primarily using oxy and says that it is 1st choice
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	explained that midian is using chiro for facet blocks because of safety. still not interested in using for surg or labor
PPLPMDL0080000001	Cleveland	OH	44195	11/3/2000	11/3- says tracked for 3-4 wks- 25+ of 65 were oxycont- felt bad for not supporting me- keep it up-told him i felt bad he didnt share his apparrent true opinions w/me- can give me # if necces. Says walsh nixed dreicer for pain-m.davis instead- politics.-
PPLPMDL0080000001	Cleveland	OH	44195	11/3/2000	dosing- titr regimen- breaking the attendings habits- told about all the other res using most often- talk w/them
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	says he feels oxy is underused in ed, he says he will push for him and his residents to use more oxy
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/3/2000	Need to find out what the ocstcle to using +Oxy is with him,
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	er, talked about psp cards and using it in er, he has not used psp cards, but is going to and will consider pixis
PPLPMDL0080000001	Cleveland	OH	44130	11/3/2000	talked about pain managemtn and the ability to get to see the patients everyday and do a good assessmet and having a next step
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	bouts-says has used oxy for a couple oupatient surgeries, likes it but can't always remember it. bisconti-not used oxy thought for ca only, midian helped sell him. need to followup, closed on using for post op case monday
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/3/2000	Midian-bough flouroscope wants to start doing facet blocks in office, says will try chiro for those procedures. we went over the pi in detail, very interested in protien binding and how long it stays around if gets into spinal.
PPLPMDL0080000001	Cleveland	OH	441062057	11/3/2000	Am trying to get him to use Oxy where he now uses Vicodin for fractures trauma and OR going home.
PPLPMDL0080000001					PAP
PPLPMDL0080000001					
PPLPMDL0080000001	Westlake	OH	44145	11/3/2000	went over delivery system and abuse potential
PPLPMDL0080000001	Parma	OH	44129	11/3/2000	oncology centers
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	oxy, see notes
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	bouts-says has used oxy for a couple oupatient surgeries, likes it but can't always remember it. bisconti-not used oxy thought for ca only, midian helped sell him. need to followup, closed on using for post op case monday
PPLPMDL0080000001					Midian-bough flouroscope wants to start doing facet blocks in office, says will try chiro for those procedures. we went over the pi in detail, very interested in protien binding and how long it stays around if gets into spinal.
PPLPMDL0080000001	Barberton	OH	44203	11/3/2000	oxycontin 160mg
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/3/2000	sswww
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	he say that oxy in acute care is against what hospital says should use, will use oxy in acute though
PPLPMDL0080000001	Cleveland	OH	44103	11/3/2000	gave the new agreements for review- come back mond- says has swiched 2 10-12 pts form SA
PPLPMDL0080000001	Akron	OH	44333	11/3/2000	asked him at what point he leaves short acting opioids, to go to oxycontin, he says he starts pts on oxycontin. He is not converting from short acting. More severe pain he will put on oxycontin, he is not thinking about switching pts from lortab to oxycontin and if he did he does not know which pts to switch.
PPLPMDL0080000001	Cleveland	OH	44106	11/3/2000	10/99 BC Dr. Weaver seemed somewhat interested in Oxycontin . He said he is going to try it on two toe cases he has tomorrow along with Dr. Flauto. Dr. Flauto was a big help in getting him to try it. 12/99 BC Followed up with Dr. Weaver. He said he has used Oxycontin 3 times over the past week, with the lates being today. He is writing for 10mg with the option of giving them 2 10's if they need it. Need to impress on him that 20mg = 1 short-acting q4h. Goal is to get him to start higher.
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	resident is writing oxy in ed and also when on burn unit, follow up
PPLPMDL0080000001	Cleveland	OH	44195	11/3/2000	11/3 Research mtg- on conv iv/im to oral and oral to oral- Walsh/davis want him to document reasons why switch- 1st day of study is last 24 hrs of iv- SE stats, effic. stats, -W says to look up study by a perrin/walsh/legr- Supp care in Cancer? IV follow up - Ask @ elig criteria- 1-2 pts qualif /wk- What convers are people using?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/3/2000	would try in labor if can gt more samples
PPLPMDL0080000001	Cleveland	OH	44106	11/3/2000	post op dose- bt? has tried only 1-2 times but sees resid are more and more comfortable with- get better handle on his routine uses for diff surgeries
PPLPMDL0080000001	Cleveland	OH	44195	11/3/2000	11/3 For nabeels research- conversions- Walsh - importance of reasons-some sort of chklst- cost/se/renal-hepatic-cns/effic/pt-pref/dose conven-#of tabs- compliance -he says foolish to push drug pt doesnt want-/he also says a pain free pt may have higher nausea?- f/u- he and nelson did art. on- f/u reference- He ok'd my letter of ref to go to the FLA mtg.- give list of speakers- preliminary objectives-set up.-Nixed dreicer for hussein prog- wanted PC dr. to speakM.Davis-
PPLPMDL0080000001	Parma	OH	44129	11/3/2000	saw him in the hospital and talked about hte se that he says he is seeing more than vic
PPLPMDL0080000001	Cleveland	OH	44109	11/3/2000	used oxy today and he wrote for pt who was using alot of percocet for low back pain, switched to oxy
PPLPMDL0080000001	Akron	OH	44333	11/3/2000	jim introduced me to him, but just said using for some severe back pain, that not controlled after a week of vicodin, will give opioids for only 30 days before send to a pain clinic.
PPLPMDL0080000001	Akron	OH	44303	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44307	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44310	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44302	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44302	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44307	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44310	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44302	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44308	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44307	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44302	11/3/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44304	11/3/2000	dropped off infor for her to give to p and t to put oxy on standing orders for ob. likes using 20 mg q12 and adding ibuprofen.
PPLPMDL0080000001	Westlake	OH	44145	11/3/2000	went over advantages of OxyCotin over Duragesic . he agreed that OxyContin q12 is easier than the patch and that they are both effective . He said they are both patient specific
PPLPMDL0080000001	Akron	OH	44304	11/3/2000	dropped off infor for her to give to p and t to put oxy on standing orders for ob. likes using 20 mg q12 and adding ibuprofen.
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PPLPMDL0080000001	Akron	OH	44333	11/6/2000	concern is pts abuse oxycontin on the street, hit delivery system vs vicodin and percocet. q12h dosing with less abuse potential.
PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	admits uncomfot- gave APS and conver. guide- get exper with current users- where going to be?- should become a good supporter
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	ortho clinic, talked oxy is using more since las talk, in totals and spine
PPLPMDL0080000001	Akron	OH	44333	11/6/2000	vicodin is being used for short term pain, and if not being controlled or taking 8-10 vicodin a day then he will go to oxycontin. Mentioned the patch for cancer pts that can not swallow.
PPLPMDL0080000001	Cleveland	OH	44122	11/6/2000	Really is an excellent user, if anything he hjmzmn up n
PPLPMDL0080000001	Cleveland	OH	44111	11/6/2000	in er, taked oxy and putting in pixix machine, said he aggres follow up wiht kris
PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	wont be much of user- is follower- maybe down the road
PPLPMDL0080000001	Akron	OH	44314	11/6/2000	caught at window, 160mg file card, he expressed concern about if being abused on the street and thinking fot pts that have cancer or severe chronic pain that are not being controlled on vicodin.
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	op rehab he says he is writing oxy for chronic type pain and will cont
PPLPMDL0080000001	Parma	OH	44134	11/6/2000	This was the 4th in a series of 4 in-services. This was on dosing conversions, with a particular emphasis on Oxycontin. Handed out the dosing conversions guides.This was the 4th in a series of 4 in-services. This was on dosing conversions, with a particular emphasis on Oxycontin. Handed out the dosing conversions guides.
PPLPMDL0080000001	Parma	OH	44134	11/6/2000	This was the 4th in a series of 4 in-services. This was on dosing conversions, with a particular emphasis on Oxycontin. Handed out the dosing conversions guides.
PPLPMDL0080000001	Cleveland	OH	44112	11/6/2000	Still hasn't used more th
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	diane and sue
PPLPMDL0080000001	Cleveland	OH	44111	11/6/2000	st marie aand higgins
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	paterson and shay
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	harris and kelly
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/6/2000	Did the hospice rebate for the 3rd quarter. It was over \$500.00. Oxycontin was the product that was used the majority of the time. This is a total reversal from the quarter before.
PPLPMDL0080000001	Akron	OH	44333	11/6/2000	vicodin is the opioid that he uses for acute pain. Told me that oxycontin was promoted for chronic pain and not acute and that is where he is going to use it. Need to find out at what point he leaves vicodin and goes to
PPLPMDL0080000001	Cleveland	OH	44103	11/6/2000	11/6-Good switches so far- concerned @ starts- focus on switches- Gave both agreements-and invite to UH prog- will look at. Wants ME TO HELP FIND NON COPIEABLE PAPER FOR NARC SCRIPTS- ASKED BOLLWELL. Crystal is very anti narcotics- thinks all/most pts exaggerating- shes had back pain- says severe but can get through it- has ulcer- Understands oxy easier/no buzz- go over step appro. again.
PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	11/6 not very communicative- need to get positioning w other LAs and dose level comfortab- gave APS book who working with?
PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	heading out soon- has used a few times lately- going to ccf satellite
PPLPMDL0080000001	Cleveland	OH	44111	11/6/2000	oxy, talked about pixix machine and stocking oxy, said is ok and will ask to do so, folltwo up

PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	little no dura she says- lack of consist delivery/ q48- sees morph/oxy 1/1-
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/6/2000	Using more Oxy since his injury. Said he would use mor Uni.
	Cleveland	OH	44111	11/6/2000	oxy, he says that he is using oxy in all atc pain states, talked about use of oxy in acute setting like fractures, also talked oxy in oa, get to the point of the call and tell him where to use oxy and how to use it, now focus on oa and go from there. Unihpfl, copd, in nursing homes and in office, says he is now using more 24 hour theo, talked about using uni bc of early morning hours peaking and helping with lung function, david talked about low levels are effective with theo, follow up and find out copd in office or nursing home
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	11/6/2000	in op rehab, oxy going well, titrating well also
PPLPMDL0080000001	Cleveland	OH	44106	11/6/2000	started new pt last week- will prob need to titr- 40q12 now
PPLPMDL0080000001	Bedford	OH	44146	11/6/2000	Still hasn't used Oxy yet but promised me he would start a 10 mg q 12h.
	Cleveland	OH	441143236	11/6/2000	- HAS 2 PTS GOING UP TO 60Q12- BEEN ON FOR 2-3 WKS- SATISFIED W/THEIR TREATM- GOING WELL
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2000	dunegan for gern gr? supposed to tell me fri- only t3 pct at this point- how long treat? comf level? - equianalg
PPLPMDL0080000001	Cleveland	OH	44113	11/7/2000	oxy, says he uses in ca, refers chronic, need to addres vico, uni says use theo in copd and in ones with nocturnal dyspnea, follow up
PPLPMDL0080000001	Cleveland	OH	44105	11/7/2000	in office, uses oxy in ca and low back, talked low back and talked about going from said to 10mg oxy, follow up
PPLPMDL0080000001	South Euclid	OH	44121	11/7/2000	sAYS HE'S STILL USING THE SAME AMOUNT AND HAS A FEW PTS WHO IS MAINTAINING ON FOR CHRONIC PAIN. DATA SHOWS USE IS FLEAT. NEED TO FIND A NEW POPULATION FOR HIM TO USE IT IN
	Akron	OH	44333	11/7/2000	saw two pt charts on vicodin, the one pt had knee and shoulder pain, he was calling in refills for 120 tabs of vicodin for the month, which would be q6h dosing for vicodin. Perception is that oxycontin is for chronic pain and they are just treating the pts pain on a short term basis, but treating the arthritic condition on a chronic basis.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2000	doing more admin- will do some pt care- may give pcp card - not thinking much at all for post op- goes w/sa whatever attending does - go over ginsburg again
PPLPMDL0080000001	Cleveland	OH	44127	11/7/2000	talked oxy and he is not a target, uni he says tyhta uni should not be used in copd, will use in asthma
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	says has no power over pharmacy. tried chiro for brachial block, says they don't do alot of those though. labor and delivery the best avenue.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	says would love to have chiro for pain blocks, will help support to p and t. need to convince kirk
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	only gave me a second at counter. need to find a way to see him, responsible for ob standing orders. got his sec name at hospital to talk to
PPLPMDL0080000001	Akron	OH	44304	11/7/2000	using a little more oxy, mostly inpatient. need to work on pa to up doses
	Akron	OH	44333	11/7/2000	pt on the patch that had most of heer colon removed and that because of oral pain meds the transit time of a controlled release would not be beneficial and would excrete oxycontin out before long acting part would work. Pt on oxycontin TID and benefiting that has cervical pain. Tlaked about the benefits of pain and oxycontin vs thepatch. This is the second in a series of in-services. This was on pain assessment. I showed the video on pain assessment in the long term care patient. This is the second in a series of in-services. This was on pain assessment. I showed the video on pain assessment in the long term care patient.
PPLPMDL0080000001	Cleveland	OH	44102	11/7/2000	I showed the video on pain assessment in the long term care patient.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	went for sections and surgeries. says they use too low a dose and vol for labor
PPLPMDL0080000001	Lyndhurst	OH	44124	11/7/2000	Has been using post op with success. Even Dr. Krantz corroborated that. He thinks he gets much better pain control than with T3 or Percocet.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Discussed lunch with orthopaedic residents, and wound center.
PPLPMDL0080000001	Cleveland	OH	44127	11/7/2000	oxy
PPLPMDL0080000001	Akron	OH	44304	11/7/2000	m
PPLPMDL0080000001	Akron	OH	44307	11/7/2000	b
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	n
PPLPMDL0080000001	University Hts	OH	44121	11/7/2000	Discussed pt in hospital. she is still on Oxy 60mg12qh but he has also left her. He still won't admit that he is using as much Duragesic as he is I am going to have to work at this pt by pt and not talk in generalizations.
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2000	-not going to any functions- too busy- not into it.- Says has a few pts put on oxy- pin down on the details and feeds from attendings
PPLPMDL0080000001	Akron	OH	44304	11/7/2000	has tried oxy for kidney stones, said patient got very nauseaus. went over side effects and compared to prns
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2000	dose range seems lower- diff w/msc pt? not sure her opinion- saying fair amount of dura being used- makk and overm- why?
	Akron	OH	44314	11/7/2000	Dr told me that pts are abusing oxycontin and going for 60 dollars a tab. People are letting the outside matrix to melt away and then will melt down the powder substance and inject it. I talked about talc and addressed the delivery system and that still has least abuse liability. CConcerned in area that it is going to be a problem foro addicts and on the street.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44314	11/7/2000	oxycontin is being used after the short acting opioids, he also mentioned the street value and concern about switching some pts that he has doubts about keeping on opioids. Went over delivery system and talc in tablets that will cause tissue necrosis and deter futher abuse.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Wants to do a pain management lunch with Suzanne Nesbit.
PPLPMDL0080000001	Akron	OH	44304	11/7/2000	still talking about hyde park. doesn't seem to be writing outpatient, says he uses oxy sporadically. needs more reminding. scheduled lunch possibly do with stacy
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	only doing blocks, not using oral opioids for pain management.
PPLPMDL0080000001	S Euclid	OH	44121	11/7/2000	Says he's using more than he really is in is OA practice. Try to get him to specify pts.
	Akron	OH	44333	11/7/2000	vicodin use is for short term and convenience, thinking that vicodin pt is not chronic pain pt. Short term pt and easy to call in refill and not as strong. He did say that he put two OA pts on 10mg q12h that are needing more vicodin and not controlled on a couple a day.
PPLPMDL0080000001					
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/7/2000	Uses primarily Oxy but asked when he chooses Dur. We had a lengthy discussion comparing to Duragesic and looking at their PI. I believe that he was surprized by the unsteady release and the frequency that the product can be titrated. Keep asking him to use OxyContin and ask where he could see using Duragesic
PPLPMDL0080000001	Barberton	OH	44203	11/7/2000	just had a pt from Dr Haas that was on short acting dilaudid and admitted to the hospital on iv hydromorphone and when converted to oxycontin it was 5 160mg tabs q12h. Worked on titration of oxycontin, I asked if there is a common dose of oxycontin that she titrates to and she said it is pt dependent if can tolerate up to 80mg q12h then the pt is not going to have any trouble tolerating oxycontin. aLSO ASKED IF COMING OUT WITH A HIGHER DOSE OF OXY IR, pts have to take a lot of pills, but pts do not like taking the liquid oxyfast.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Sue The chemo nurse doses and titrates patients as well.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Sue The chemo nurse doses and titrates patients as well.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Sue The chemo nurse doses and titrates patients as well.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Chairman of Orthopaedic Dept @ Akron General. Titration and dosage.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Titration and dosage.
PPLPMDL0080000001	Cleveland	OH	44113	11/7/2000	talked primarily about titration, he only goes up to 60mgq12, talked about 3 2 rule and talked about not switching to oxy, he agrees smart to titrate follow up
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Titration and dosage. samples. coupon and sample in each bag w/ opioid prescription.
PPLPMDL0080000001	Akron	OH	44307	11/7/2000	Titration and dosage.
PPLPMDL0080000001	Akron	OH	44310	11/7/2000	Rebate, coupon, titration and dosage
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Titration and dosage.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Titration and dosage.
PPLPMDL0080000001	Richmond Hts	OH	44143	11/7/2000	Brief call talked titration and start/stay with oxycontin
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Sue The chemo nurse doses and titrates patients as well.
PPLPMDL0080000001	Akron	OH	44302	11/7/2000	Titration and dosage.
PPLPMDL0080000001	Cleveland	OH	44127	11/7/2000	surgery call, says that he has used post op, talked 10mg q12
PPLPMDL0080000001	Cleveland	OH	44127	11/7/2000	window call with doctor, talked post op and using 10mg q12
	S. Euclid	OH	44118	11/7/2000	Says he's using Oxy because he's upset about the changes in Percocet dosing. Data Doesn't show he's writing anymore Oxy. Asked about specific pts and he said he had to get back to work. At next lunch show him Marcus data and try to find out about specific patients.
PPLPMDL0080000001	Akron	OH	44333	11/7/2000	talked about a post op pt that has an open wound, which is only taking 10mg q12h and he said he is having trouble controlling the pain, and in particular to take something more before going to bed. We talked and he is going to try and give 20mg in the evening if that doesn't work then 40mg in the evening and only 10mg during the day.
PPLPMDL0080000001	Cleveland	OH	44105	11/7/2000	in fleet clinic, talked about oxy and his use, talked about how he is sometimes worried about using opioids, talked about pseudo addiction and addiction, follow up
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2000	Discussed titration and breakthrough dosing. Had his first pt on 300mg q12h in pain clinic an dis speaking in two national locations Has been consulting Irick and others he met at pain mgmt training and is really using this
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2000	has pt on 120q12- may need 160 soon- seems to have no problem with using- says no dura
	Beachwood	OH	44122	11/8/2000	Asked him if he was still using Percocet and why. He said he would use Oxy in place of it. Also had alot of questions comparing Colace and Senekot. He Sais that he would recommend Senekot instead of Colace once he realized the difference. Find out if he has used mor Oxy instead of Persoet and how his pts responded.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44146	11/8/2000	Discussewd Oxy v short acting. Also Uni and not using generic theophyllines. Next call use Marcus reprint. He did give me enough time time call to cover it.
PPLPMDL0080000001	Cleveland	OH	44109	11/8/2000	is pushing for oxy in majority of post op cases, stay on top of her
PPLPMDL0080000001	Cleveland	OH	44109	11/8/2000	taked conversion on op pts
PPLPMDL0080000001	Cleveland	OH	44195	11/8/2000	vico- to @1day window- what procedures fall into just this?- what % get to covington?
PPLPMDL0080000001	Akron	OH	44307	11/8/2000	Chronic Pain study. Lunches: Tuesday (all 3 classes attend), 4th Wednesday of the month-5-15 minutes for presentation/4th friday lunch(all 3 classes attend+nursing staff)
PPLPMDL0080000001	Westlake	OH	44145	11/8/2000	he said he has a need for more patient starters because there are a few patients he would consier converting
PPLPMDL0080000001	Lakewood	OH	44107	11/8/2000	he said he is using more OxyContin with IR even for post op now not just chronic use because he has had nothing but good results
PPLPMDL0080000001	Lakewood	OH	44107	11/8/2000	he said he is still writing a lot of OxyContin but does realize the potential for abuse and showed me his new patient contract



PPLPMDL0800000001	Cleveland	OH	44106	11/8/2000	admits to using dura more than just no po- says not that diff to work with- but defers the details to lisa- need to get to know her
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	new residents now, he is using oxy only in severe pain, showed him how it can be used in less severe cases
PPLPMDL0800000001	Cleveland	OH	44106	11/8/2000	is giving pres. on copd- get his outline to get straight info on how he uses theoph
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Still prescribing Darvacet and Demerol. Concerned about people taking pain meds with anti depressants, etc...
PPLPMDL0800000001	Cleveland	OH	44106	11/8/2000	start w/ vs SA- persistent pain pt- >6h pt-
PPLPMDL0800000001	Oakwood Village	OH	44146	11/8/2000	Uses but waits a long time for pt to become his definition of chronic. Also very concerned about cost. Discussed price comparison with branded opioids and that it is on most prescription plans. Also discussed indigent program. He may be a good person to use PSP cards with.
PPLPMDL0800000001	Beachwood	OH	44122	11/8/2000	Discussed some of the limitations of Duragesic but she really is a believer in that product as well. It is hard to argue when she says ine pt better on Dur than Oxy in terms of side effects. The sample patches are going to make a difference with her. She loves the PSP cards are will keep getting them to her. Next call find out exactly what makes her decide what product to use and try to get her to agree to use Oxy first and then if they need adjusting. Be sure to talk to Jackie her nurse about the too.
PPLPMDL0800000001	Beachwood	OH	44122	11/8/2000	Believes that Duragesic is a good product. Says she generally tries Oxy first but that it depends on how the pt tolerates meds. Keep working on getting her to start with Oxy and then go to other meds if need be.
PPLPMDL0800000001	Norton	OH	44203	11/8/2000	said has used the 10mg tabs and converted a few pts to oxycotin from vicodin, one was and arthritic knee condition.
PPLPMDL0800000001	Cleveland	OH	44106	11/8/2000	Get him to talk to dowl @ oxyfast- Why so much Dura? 34%
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	talked oxy post op and formulary issue, said will help with formulary if needed
PPLPMDL0800000001	Cleveland	OH	44195	11/8/2000	dosing a prog at PC spine tumor surg- in dec- very conserv on pain meds- low doses no modifications
PPLPMDL0800000001	Cleveland	OH	44195	11/8/2000	#of pills biggest reason to switch over- is comf w/ use thru rehab- whatever it takes- get start point- go thru bt strat
PPLPMDL0800000001	Cleveland	OH	44102	11/8/2000	This is the second in a series of in-services. This was on pain assessment. I showed the video on pain assessment in the long term care patient. This is the second in a series of in-services. This was on pain assessment. I showed the video on pain assessment in the long term care patient.
PPLPMDL0800000001	Garfield Heights	OH	44125	11/8/2000	talked to Cathy in onc
PPLPMDL0800000001	Independence	OH	44131	11/8/2000	oxycotin
PPLPMDL0800000001	Garfield Hts	OH	44125	11/8/2000	senekot
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	oxy
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	oxy
PPLPMDL0800000001	Eucldid	OH	44119	11/8/2000	Met with Toby Briggs. I have her the JCAHO book on Pain Management and also a copy of the JCAHO guidelines for long term care. I have in-services scheduled next week.
PPLPMDL0800000001	Barberton	OH	44203	11/8/2000	Hospital display.
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Dr.'s who have their own individual practices work here a 1/2 day or 1 day a week.
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	talked about using oxy instead of using dilaudid, he says that he use dilaudid bc it is very effective, says tht he has his pts take it only when needed, asked if they take it often, talked conversion and oxy
PPLPMDL0800000001	Cleveland Hts.	OH	44118	11/8/2000	Had lunch with Dr. Streeter. She says she is still using Oxycontin and says she can get it from the pharmacy.
PPLPMDL0800000001	Bedford/Sinai	OH	44146	11/8/2000	Went thru Kaplan reprint looking at AE's that do no increase as dose increases. Also Used Duragesic PI to point out delivery and some of the differences between OxyContin and Duragesic.
PPLPMDL0800000001	Garfield Hts	OH	44125	11/8/2000	talked about his every day patients and using oxy for anyone who needed a refill of vic or perc
PPLPMDL0800000001	Norton	OH	44203	11/8/2000	oxycotin is being used for chronic pain after start taking short acting, like vicodin every 6 hours. Opioid documentation kit and the abuse of oxycotin and opioid abuse and it is a concern, went over the kit and pi of oxy and discussed the use in the right patient.
PPLPMDL0800000001	Cleveland	OH	44106	11/8/2000	DUR- says not using- consist- q48- not sticking- sees others using- Pain Mgmt- not clear on when they go to- Pt told me about DV-OXY for migr still doing well- thinking of other pts- 1-2 might do
PPLPMDL0800000001	Akron	OH	44319	11/8/2000	oxycotin after pts have been on vicodin or vicodin es 1st. Start with issue is not sinking in so need to find out specific pts on vicodin whos are taking vicodin at least every 6 hours.
PPLPMDL0800000001	Lakewood	OH	44107	11/8/2000	lunch. he said he likes OxyContin because patients seem to get less side effects vs. percocet. He also didn't like it when percocet came out with the different strengths.
PPLPMDL0800000001	Garfield Hts	OH	44125	11/8/2000	add on approach with both oxy and unl.identified oa patients as low dose adds
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	talked about his high dose pt, he says that he has pt now on 80mg q12, talked about when the pt needs more meds to titrate to 120, follow up
PPLPMDL0800000001	Akron	OH	44307	11/8/2000	Dosage and titration
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Titration and dosage.
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Rebate, coupon, dosage & titration and indigent patient form.
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Pete Hanson- interested in contracts, says they have people chewing drug. I said titrate and increase dosage. Nilesh Patel- interested in post-op. says he has experienced people waking up and out of it, etc. I spoke about asymmetric dosing, more during the day and less at night. He also mentioned people having anxiety, sleeplessness. Not from my drug!
PPLPMDL0800000001	Akron	OH	44310	11/8/2000	Titration and dosage.
PPLPMDL0800000001	Akron	OH	44307	11/8/2000	stock 10, 20, 40, 80, 160mg. Oxyrl, Oxyfast, Uniphyl 400mg. They do not sell etc laxatives and do not carry Uniphyl 600mg. Dosage/ Titration and breakthrough.
PPLPMDL0800000001	Norton	OH	44203	11/8/2000	chronic noncancer pain and cancer pain use for oxycotin, oral is the best route of administration and to titrate to 160mg q12h.
PPLPMDL0800000001	Cleveland	OH	44109	11/8/2000	asked doctor about highest dose of oxy, she says she will go as high as needed when she uses oxy, sue told me that she has not seen a pt over 100mg q12 in a while, talked titration and 32 rule
PPLPMDL0800000001	Parma	OH	44129	11/8/2000	dosing and titration
PPLPMDL0800000001	Barberton	OH	44203	11/8/2000	oxycotin is being used for chronic pain both cancer and noncancer if taking 6-8 vicodin tabs and not being controlled on short acting. Q12h dosing with quick onset of action but not thinking of oxycotin for short term pain.
PPLPMDL0800000001	Akron	OH	44319	11/8/2000	uniphyl, they too for COPD pts that are having nocturnal problems.
PPLPMDL0800000001	Akron	OH	44307	11/8/2000	asked if oxycotin was stronger than vicodin, I showed him comparison and asked if have any pts taking vicodin at least every 6 hrs, he said yes I told him to start these pts on 20mg q12h when not being controlled.
PPLPMDL0800000001	Barberton	OH	44203	11/8/2000	did not say much said using 20mg q12h on some hernia cases and if post op visit pain is not controlled on vicodin, he will go to oxycotin.
PPLPMDL0800000001	Cleveland	OH	44195	11/8/2000	using 20q12- suggested using 10s for some pts flex- then down titr- may be good for some
PPLPMDL0800000001	Akron	OH	44311	11/9/2000	Ask him to write prescriptions with his own prescription pad instead of hospital. Left senekot stuff.
PPLPMDL0800000001	Akron	OH	44302	11/9/2000	. no appt or lunches until after the new year. Take clipboards and senekot samples.
PPLPMDL0800000001	Akron	OH	44307	11/9/2000	Would like Uniphyl samples.
PPLPMDL0800000001	Akron	OH	44307	11/9/2000	. no appt or lunches until after the new year. Take clipboards and senekot samples.
PPLPMDL0800000001	Akron	OH	44311	11/9/2000	M,W, TH 8:30-5:30, Tues, 9:30-7:00, Friday 8:30-4:30.
PPLPMDL0800000001	Akron	OH	44307	11/9/2000	Senekot samples, jar openers, indigent patient sheet.
PPLPMDL0800000001	Akron	OH	44307	11/9/2000	Will call me if interested in appt. Stop by and leave post-op study.
PPLPMDL0800000001	Akron	OH	44311	11/9/2000	Dosage and Titration, indigent patient form.
PPLPMDL0800000001	Akron	OH	44311	11/9/2000	Titration, dose to comfort. Indigent patient form
PPLPMDL0800000001	Akron	OH	44302	11/9/2000	Likes the percocet. I mentioned renal toxicity with combo med's 12 hour percocet and no sedation after a couple of days on oxycotin and ability to function, sleep, and drive. Chronic Pain study. Samples of Senekot-S, Senekot and Senekot for kids.
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PPLPMDL0800000001	Cleveland Heights	OH	44118	11/10/2000	Met with Marcy, in charge here in Cleve Hts. She had never heard of Oxy (obvious by docs data, he writes almost all vicodin). I explained to her the similar potency and the benefits of q12h dosing, eliminating peaks and troughs! She agreed that doc should hear about this. She said most pts do well on the vicodin, but anything that makes it easier is a good thing. I left a pi, some conversion calcs. She will discuss with doc and call me if he wants to discuss further.
PPLPMDL0800000001	Cleveland	OH	44106	11/10/2000	yes to 5/22 for morning- still not used pcg card- any pts on stronger than nsaid?
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/10/2000	they are getting busy he is using for most of his cases that are not elderly talked about using hte 20mg tab instead of too many 10's
PPLPMDL0800000001	Cleveland	OH	44111	11/10/2000	says when using oxy he sometimes sees nausea, asked if he sees with other opioids and he said yes, talked about antiemetic.
PPLPMDL0800000001	Cleveland	OH	44106	11/10/2000	seems excited ab pain week- about time- will get to as much as poss
PPLPMDL0800000001	Akron	OH	44313	11/10/2000	busy dr. husband is family practice in fairlawn, uses alot of darvocet, gave her file card not much time today
PPLPMDL0800000001	Cleveland	OH	44195	11/10/2000	cant make B.Cole- not sure if they get along- seems ok after the possib overd of his pt on oxy- not changing what he does he says
PPLPMDL0800000001	Independence	OH	44131	11/10/2000	talked about some of his elderly patients and how oxy can help by not letting them get out of control with pain and se
PPLPMDL0800000001	Akron	OH	44304	11/10/2000	cousineau to write letter supporting oxy for standing order, says will turn it in to pand t when get s it.
PPLPMDL0800000001	Akron	OH	44307	11/10/2000	doesn't do enough regional, say chiro isn't happening
PPLPMDL0800000001	Cleveland	OH	44112	11/10/2000	Dr. Hatoum had a spat with Daoud, so he transferred out of Lutheran to Huron! sched lunch to detail. Dr. Hatoum had a spat with Daoud, so he transferred out of Lutheran to Huron! sched lunch to detail.
PPLPMDL0800000001	Akron	OH	44319	11/10/2000	Duragesic is being used for chronic pain pts after vicodin in the elderly pts. Ease of use and less constipating than oral opioids.

PPLPMDL0080000001	Cleveland	OH	44106	11/10/2000	may come to programs- agrees needs more info on pain issues- told @ armitage agreeing to inservice
PPLPMDL0080000001	North Olmsted	OH	44070	11/10/2000	she said she has written a few recent oxyContin scripts for a couple of CA patients. She said she really needed Uniphyl samples and had a couple of patients in mind to put on Uniphyl
PPLPMDL0080000001	Akron	OH	44312	11/10/2000	his opioid use is for severe chronic pain, not for acute pain. oxycontin is being used if failures on vicodin or percocet.
PPLPMDL0080000001	Cleveland	OH	44106	11/10/2000	says using most of the time- what is the cutoff? 2wks or more i think- ask again-
PPLPMDL0080000001	Akron	OH	44312	11/10/2000	1/3 of pts post op doing well, the other 2/3 are not being controlled on vicodin. He says if ask for percocet, tylox or darvocet that is what he will go to if not he will add oxycontin and use vicodin for breakthrough.
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	Is interested in speaking with Summa VNS. I will have to plan it with rick.
PPLPMDL0080000001	Euclid	OH	44119	11/10/2000	Dr. no longer comes to this location. she is primarily out of euclid mednet and a clinic in east cleveland
PPLPMDL0080000001	Cleveland	OH	44130	11/10/2000	nice talk vs duragesic but most times he lets things go in one ear and out the other.went over cost and del systems and needless pain article
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	rad onc, she says she uses allittle oxy, asked if she starts therapy or follows up, she usually follow up
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	talked to doctor about where he is writing oxy, he uses it mostly after surgical procedure for ca, he then will keep pt on if follow ing up wiht pt. does not do too many surgeries where pain meds are needed, find out where he uses short acting
PPLPMDL0080000001	Cleveland	OH	44125	11/10/2000	need to find out how busy he is vs his other activities
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	talked about oxy ir, she says that she will use it instead of percocet for bt pain, and will use it for minor stuff
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	talked oxy post op and using oxy ir for bt pain
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	tumor brd
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	asked who was using oxy
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	not using oxy at all!!!
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/10/2000	Coupon patient information. Rebate, Coupon, jar openers,
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	Indigent patient form, Cards for free medication. Pain management, grand rounds, elderly cannot afford to pay for chronic pain medication, afraid of addiction.
PPLPMDL0080000001	Akron	OH	44312	11/10/2000	Rehab Clinic
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	They see alot of smokers.
PPLPMDL0080000001	Cleveland	OH	44112	11/10/2000	staff person told me must see pauline to sched something w/ doc. not sure if chiro availablestaff person told me must see pauline to sched something w/ doc. not sure if chiro available
PPLPMDL0080000001	Mogadore	OH	44260	11/10/2000	Coupon patient information. Rebate, Coupon, jar openers, 10,20,40,80, uniphyl 400mg, s-10's.
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	They see alot of smokers
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	Indigent patient form, Cards for free medication. Pain management, grand rounds, elderly cannot afford to pay for chronic pain medication, afraid of addiction.
PPLPMDL0080000001	Akron	OH	44333	11/10/2000	starting to rx oxy inpatient and refill resident orders! still getting comfortable reinforced dosing and tried to make simple for his procedures. does mostly totals
PPLPMDL0080000001	Akron	OH	44307	11/10/2000	not using oxy at all!!!
PPLPMDL0080000001	Akron	OH	44313	11/10/2000	quik window hit on oxy, hasn't used comfortale with darvocet. scheduled lunch
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/10/2000	dosing
PPLPMDL0080000001	Akron	OH	44333	11/10/2000	discussed abuse with oxy, hasn't beenw riting as much. got him to admit they abusers will abuse anything oxy still best choice
PPLPMDL0080000001	Akron	OH	44302	11/10/2000	using oxy ir now for breakthrough, still complaining about cost, show comparisons next call
PPLPMDL0080000001	Akron	OH	44312	11/10/2000	oxycontin is being considered for cancer pain and severe chronic pain not being controlled on short acting opioids.
PPLPMDL0080000001	Westlake	OH	44145	11/10/2000	he said he has been using a lot of OxyContin and getting very good results. he promised to convert 3 patients with the OxyContin starter kits
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	quick tumor brd call, talked titration and the 160mg oxy
PPLPMDL0080000001	Mogadore	OH	44260	11/10/2000	Dosage/titration, breakthru. Indigent Patient form.
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	tumor brd, last time he said that he would switch from oxy when pt ws taking to much bt med, talked about if taking more then 2 episodes for bt titrate to nest doe, titration guide and talked about pt
PPLPMDL0080000001	Mogadore	OH	44260	11/10/2000	Dosage/titration, breakthru. Indigent Patient form.
PPLPMDL0080000001	Mogadore	OH	44260	11/10/2000	Indigent patient form, Dosage and Titration.
PPLPMDL0080000001	Mogadore	OH	44260	11/10/2000	Dosage/titration, breakthru. Indigent Patient form.
PPLPMDL0080000001	Cleveland	OH	44113	11/10/2000	focused on titration this time, still trying to get him to use oxy in place of vico, but going slow, he says that he does titrate as needed, went thru titration guide
PPLPMDL0080000001	Euclid	OH	44117	11/10/2000	Still uses Oxy tid in patients. Discussed 3-2 rule and titrate patients in this manner should allow for q-12 dosing. Has alot of patients switching off of vicodin and percocet which may require higher levels of Oxy because of the tolerance that they have built up d/t SA. Left opioid pain control disc for contracts very appreciative. Continue to discuss high doses he may be afraid to go above 40mg will have to dig deeper next call.
PPLPMDL0080000001	Cleveland	OH	44111	11/10/2000	having a problem getting doctor to titrate past the 40mg dose, asked what he would do if pt still had pain, he said he would add a sa, talked about using bt meds and titration
PPLPMDL0080000001	Akron	OH	44302	11/10/2000	Indigent patient form, jar openers, dosage and titration. Monroe Falls location.
PPLPMDL0080000001	Akron	OH	44333	11/10/2000	post op pts majority come to him on vicodin 1-2 tabs q4h. 1/3 do fine on vicodin but the other two thirds need another medication to control the pain. Soome ask for darvocet and he give it to them, some aske for percocet and he gives it to them, if the pt does not aske for a medication them he will give oxycontin with the vicodin for breakthrough. chronic pain pts get 80% oxy and 20% duragesic. Pts get the patch if fail on oxycontin or do not tolerate it. A failure is if not being controlled by 80mg q12h.
PPLPMDL0080000001	Akron	OH	44312	11/10/2000	talked about using it for post op pts, oxycontin is being used if pts are not controlled on vicodin. Q12h dosing vs short acting.
PPLPMDL0080000001	Cleveland	OH	44106	11/10/2000	<b>11/10 great call- has many on oxy- 20-40 most common- has jchao mini review on mon- lent 3 slide kits for review- may use- will come to irick- Had call come in pt on oxy trying to get refill to early- dr stuck tohis guns- pt is parapalegic- is in pain but he suspects isnt using right. May be selling for vicodin- refused to give- wait till end of month-gave 3 wks ultram. Might give urine test. f/u. 12/4 is next prog- Loves levy article-great for residents- would love to have speakers for st v- gave list. f/u on pt tti-types- and docum kit.</b>
PPLPMDL0080000001	Cleveland	OH	44106	11/10/2000	says always q12 and sched BT- see at green next week is best
PPLPMDL0080000001	Cleveland	OH	44106	11/13/2000	Dr. thinks that lower cardio toxicity is not enough to use chiro over bup and thinks cost in not enough to use over ropi. Although he did agree that chiro block is deeper than ropi, he said he likes the shallow ropi block.Dr. thinks that lower cardio toxicity is not enough to use chiro over bup and thinks cost in not enough to use over ropi. Although he did agree that chiro block is deeper than ropi, he said he likes the shallow ropi block.
PPLPMDL0080000001	Cleveland	OH	44106	11/10/2000	TITR- stay with vs switch at 80-120q12
PPLPMDL0080000001	Cleveland	OH	44106	11/13/2000	admits will stay w/ sa for some pts- like T3 pt i heard- seems to stick with if he thinks pts ok - even if taking atc
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	bressi really busy, prok there 2 days a week, will hurt x's he to modest. really likes chiro trying to help get it into ob and surgery
PPLPMDL0080000001	Cleveland	OH	44106	11/13/2000	Worked with Cindy Tinsley and Valerie C at UH pain mgmt awareness kickoff announcing new policies in compliance with Jayco standards. Not well attended by docs, but many of the nursing staff came by and took great interest.Worked with Cindy Tinsley and Valerie C at UH pain mgmt awareness kickoff announcing new policies in compliance with Jayco standards. Not well attended by docs, but many of the nursing staff came by and took great interest.
PPLPMDL0080000001	Cleveland	OH	44106	11/13/2000	knows of irick- may come in the morning- working on not getting substitutions on oramorph- says no real dura use- inconsistent
PPLPMDL0080000001	Akron	OH	44310	11/13/2000	Dr. said he will use Duragesic if the patients cannot swallow. He is using it mostly for cancer pain. He said he doesn't use very much for non-malignant pain. He is under the impression that Duragesic is abused less than Oxycontin. I gave him an example of a person who came into a home and took the patches off the pts. He agreed that anything can be abused. He said that Oxycontin is a 10mg tablet is good as a 25ug patch is a "lot of morphine". I set up a number of lunches for his office next year.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	Website www.cfhg.org This is a clinic where nurses, fp residents and ob/gyn's come to learn, orthoped, podiatry, etc.
PPLPMDL0080000001	Cleveland	OH	44111	11/13/2000	he says that he feels oxy is now a better choice bc of the no apapa, talked about oxy ir for bt pain and for lesser strains where he wants ashort acting med, follow up
PPLPMDL0080000001	Cleveland	OH	44111	11/13/2000	talked oxy ir, last time told me she would use it in lesser cases if it was as good as percocet, showed her it is the same without apap, she said yes
PPLPMDL0080000001	Cleveland	OH	44111	11/13/2000	see notes
PPLPMDL0080000001	Akron	OH	44313	11/13/2000	see notes
PPLPMDL0080000001	Akron	OH	44333	11/13/2000	Spoke with lauren. She is the ADON. We set up a time on Friday when she has more time to discuss in-servicing and the materials we have.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	Spoke with Stacie Police. She is no longer doing the hospice rebate. She is now in human resources. Donna is taking over. She said she will speak with Donna again and have her call me.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	bressi really busy, prok there 2 days a week, will hurt x's he to modest. really likes chiro trying to help get it into ob and surgery
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	Website www.cfhg.org This is a clinic where nurses, fp residents and ob/gyn's come to learn, orthoped, podiatry, etc.
PPLPMDL0080000001	Cleveland	OH	44111	11/13/2000	talked to doctor about oxy in pixix and he said that if the other attendning want it he is ok with it, talked about using oxy in acute pain like fracture
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	says bressi is pushing him to get chiro into ob and surgery, went over benefits.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	Nurse took my card says he has started using alot of Oxycontin and she will call me back to make an appt. The other two dr's are only here tuesed morning.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	Dosage & Titration, Uniphyl. Uses up tp 40mg, says anymore and they just want a buzz. OA, back pain. etc. Chew it. Titrate, they are probably not at the right dose.
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PPLPMDL0080000001	Cleveland	OH	44111	11/13/2000	is now writing oxy, just wrote it for low back pain, asked when we would get oxy in pixi and I said soon, he wants the 10.s
PPLPMDL0080000001	Cleveland	OH	44106	11/13/2000	Dr. is very pleased with oxy, but insists that there are pts who need q8l Cited one case of a cancer pt who was taking 80q5l Dr. titrated him up to 160 TIDl Tried to explain that pt could realize all the beniefts of oxy if tritrated to proper dose (3x160=540/2=270=2x160q12h) Did not even get into the overlapping releases. Bottom line was that the pt was doing quite well and is happy! I did not push any further! Set up meeting for Wednesday just to get a handle on what goes on in the clinic. He did say that chiro never presented to p/t. He is on committee, so he would know. Will follow up.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/13/2000	dosage & titration, not making any appts or lunches until the new year.Duragesic, Oxycontin, McContin. Uniphyl.

PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/13/2000	dosage & titration, not making any appts or lunches until the new year.Duragesic, Oxycontin, MsContin. Uniphyl.
	Cuyahoga Falls	OH	44223	11/13/2000	Says he spoke for Purdue at some nursing home function thing. Long term tape on patient assessment in nursing homes. Spoke about 8 steps-vs-put it in your mouth and drink. Eratic absorption with patch and nice and steady with oxycontin. Contract disk, drug book with all opioids in it. Says he will let the nurses decide what they want patient on for convenience. They kinda like the three day thing. Titration, dosing. Breakthru, Nurses will be walking back and forth more often giving breakthru rather than Steady patient more predictable who is properly titrated. Looks like his wife works with him.
PPLPMDL0800000001	Cleveland	OH	44106	11/13/2000	Doc insists on first name. Lives in Strongsville, 2 kids, both boys. He is Romanian. He would love to do some speaking for oxy. Sounds like he also wants to attend events like Florida? My guess is a speaker training. He feels very comfortable starting right off with oxy if he gets a pt that is not controlled on what he/she is currently taking. He has no qualms about titrating up as high as he needs to go. However, he is using Duragesic, so at some point he switches and I am pretty certain it is not for NPO pts. Environment no good for probing, but need to know what pts, or what point he goes to dura.
PPLPMDL0800000001	Cleveland	OH	44111	11/13/2000	window call, he says that he has side effects with oxy, talked about low doses and titration, set appt, follow up
PPLPMDL0800000001	Cleveland	OH	44111	11/13/2000	window call, talked about nov 29 speaker and about not using dua, says that he still is using oxy number 1 choice, titration is key, tid dosing works better he says
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/13/2000	dosage & titration, not making any appts or lunches until the new year.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/13/2000	Sleep all night, 12Qh, Titrate and Dosage.
PPLPMDL0800000001	Cleveland	OH	44111	11/13/2000	oxy and oxy ir, he is using it in more severe stuff, told him how much easier it will make his life in all cases with q12 dosing
	Akron	OH	44203	11/14/2000	Dr Campensa Most common dose that he has used is the 20mg q12h. These pts have been low back, ankle fractures or more chronic pain that have been on vicodin or percocet first. Said has converted some pts to oxycontin. No abuse problems with oxycontin, most problem is vicodin. Talked about using oxycontin as first opioid after NSAIDS, he said the 10mg q12h to start pts on. The board was empty but he said would put pt on oxycontin if he need an opioid.
PPLPMDL0800000001					using after vicodin for chronic cancer or noncancer pain. Vicodin up to 8 pills a day and will keep on up to three months before going to long acting agent like oxycontin.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	using 20mg q8h for post op procedures, breast augmentations and discussed flap pull over procedures.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	probably the biggest supporter in ortho dept, talked about oxy post op in totals and shoulders, will dose as high as needed, talked to strimbu and told him to use it.
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	The second in a series of in-services. This is on pain assessment and I will show the video "Pain Assessment in the Long-Term Care Setting".The second in a series of in-services. This is on pain assessment and I will show the video "Pain Assessment in the Long-Term Care Setting".
PPLPMDL0800000001	Cleveland	OH	44102	11/14/2000	
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	talked about oa, went thru study and asked to start after4 nsaids and 10mg dose, follow up
PPLPMDL0800000001	Cleveland	OH	44195	11/14/2000	using 1/1 with morph for study- he sometimes goes 2/1- walsh always 1/1
PPLPMDL0800000001	Akron	OH	44302	11/14/2000	Will do orthopaedic lunch in march. Talk with Joe about Lunch.
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	see notes
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	Plastic surgeons.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	oxycontin 80mg vs Duragesic.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	Dr Oyakawa with psp cards for Steven Rarick.
PPLPMDL0800000001	Fairlawn	OH	44203	11/14/2000	Dr Campensa
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	talked about Steven Rarick is i think is going to get turned down for the pt assistance program. He is taking 80mg tid with oxy ir for breakthrough. i gave him a couple of PSP cards to provide him with free oxycontin until the decision on the application is complete.
PPLPMDL0800000001	Akron	OH	44302	11/14/2000	Has concerns about prescribing pain medications, does like the idea about less than 1mg per hour with the release sytem. Take him a picture of the delivery system and Post-op study.
PPLPMDL0800000001	Akron	OH	44307	11/14/2000	Doesn't really seem interested, is concerned about drugs interacting with kidneys, likes valium, doesn't like celebrex.
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	in office, talked copd and uniphyl, he says that he likes the overnight improvement and will use it. oxy in acute seting vs vico
PPLPMDL0800000001	Stow	OH	44224	11/14/2000	talked about using in the short term and dosing,showed some demographic data and what is the largest growing population of patients.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	oxycontin vs vicodin for acute pain. Still getting alot of vicodin refills for acute which is up to 6 weeks of vicodin. Oxycontin is consiered more for chronic long term pain greater than six weeks.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	vicodin is what he is using, oxycontin for chronic pain pts that come back after surgery and not being controlled on the vicodin. Thinking more for chronic pain.
PPLPMDL0800000001	Cleveland	OH	44109	11/14/2000	stay with and start with, now workign on switchinging pts from hydro, conversion chart
PPLPMDL0800000001	Stow	OH	44224	11/14/2000	add on and undertreatment of pain,back pain success of taras and identified a couple of pat for add on therapy to the steroids
PPLPMDL0800000001	Stow	OH	44224	11/14/2000	she has been using in her back pain patients more frequently,talked about dosing and how to take the edge off while steroids and ohter therapies start to work with an emphasis on qol and sleeping as being able to fight the
PPLPMDL0800000001	Cleveland	OH	44102	11/14/2000	talked about titration with oxy, he tries to get pts off meds, and wants them to feel some pain, talked about wind up effect and he does not believe it is true, he says that he uses alot of oxy and will continue to use it, keep following up. next time work on start with message, and also talk uniphyl
PPLPMDL0800000001	Akron	OH	44310	11/14/2000	Dosage & Titration.
PPLPMDL0800000001	Akron	OH	44310	11/14/2000	Dosage & Titration.
PPLPMDL0800000001	Akron	OH	44310	11/14/2000	Dosage & Titration.
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PPLPMDL0800000001	Akron	OH	44310	11/14/2000	Dosage & Titration.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	using 2 10mg tabs q12h for procedures on younger pts, ulnar nerve procedures was one that he mentioned,. Apprehensive to use on elderly pts, it has made them nauseated and vomit.
PPLPMDL0800000001	Cleveland	OH	44106	11/14/2000	msc vs oxy- says not diff on se but agrees more times q12 w/oxy- says VA popul doesnt matter - why not? prob use less meds- better toleration- seems to be resisting on cost and formulary
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	he says that he has begun to use it in post op, he just sent pt home on oxy 40mg q12h, asked what surgery, he said it was a total knee, pt was pca down to oxy, he says it will take him a while, but he will use it more, follow up
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	used oxycontin for acute pain surgical procedure, used 20mg q12h for the breast procedure. Wrote for 80mg q12h for a patient leaving the hospital that was on pca demerol that had a procedure to close her sternum and not being controlled for pain. WOrking on acute pain where atc pai relief is needed, if need refill will come back to office and he is seeing the problem of pts being dependent on vicodin.
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	Total knees and hips are the main replacements procedures which he is using 1-2 10mg tabs q12h with oxy ir for breakthrough. Pts doing well and pain is being controlled.
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	talked to doctor about oxy, he has pt in hospital that he started on oxy 30mg q12, she is in chronic pain, said it is approp there, asked about post op,and he said he has and will cont to use it, needs alot of reminders, talked about nasseau, told him it goes away in a few days, he said that helps, follow up
PPLPMDL0800000001	Akron	OH	44333	11/14/2000	using for pts that will be coming back in 30 days and that are not being controlled on vicodin. The majority of his pts are failed back or cervical pain pts. Either he treats them until they go to surgery or they have failed on surgery. Q12h dosing benefits over taking alot of pills.
PPLPMDL0800000001	Cleveland	OH	44111	11/14/2000	doctor strimbu is anice guy, he said that he really has not used oxy, says that deswart and roberts use it, he asked about onset, showed him just as quick, asked how to start, told him to write 10s 2 to 3 q12h, asked if he would use oxy and he said yes. follow up
PPLPMDL0800000001	Cleveland	OH	44195	11/15/2000	always scheduled bt every 6 - says almost always oxy ir- sometimes vico
PPLPMDL0800000001	Akron	OH	44311	11/15/2000	He is writing scripts with his own prrscription pad. He isn't showing up on IMS and his info isn't in my computer like ME#, etc...
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	fp/im lunch, he is using oxy in low back and ca, talked about oa
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	set up lunch for next year, talked to doctor in sample closet, saay he is only using oxy in ca pts. Talked about his chroninc low back pts and oxy, says makes sense, follow up
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	Grand Round presentation on Chirocaine. Dr. Rivera's presentation was not dynamic, no audience involvement. Very basic info.Grand Round presentation on Chirocaine. Dr. Rivera's presentation was not dynamic, no audience involvement. Very basic info.
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	follow up on marcus reprint, asked if he read it and he said that he had and it was a good article, talked about how article said that if on short acting for adaily basis, should then be on long acting like oxy, talked about any pt getting refills for vico should be on oxy
PPLPMDL0800000001	Euclid	OH	44119	11/15/2000	The first in a series of in-services. This is on basic pain management and will be for C.E. credits from Neighborcare.The first in a series of in-services. This is on basic pain management and will be for C.E. credits from
PPLPMDL0800000001	Cleveland	OH	44102	11/15/2000	The second in a series of in-services. This is on pain assessment and I will show the video "Pain Assessment in the Long-Term Care Setting".The second in a series of in-services. This is on pain assessment and I will show the video "Pain Assessment in the Long-Term Care Setting".
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	oxy she has not used alot of oxy, she says she primarily uses vico bc can call it in, talked about more control with oxy, and asked how often see pts
PPLPMDL0800000001	Cleveland	OH	44195	11/15/2000	heard @ benzels meeting - says good luck getting thru- Knows some of the neuro are using. thinks for refr migr- chronic pain pts. said looking for right pt- will use- needs to get more comfort.
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	fp/im lunch
PPLPMDL0800000001	Parma	OH	44129	11/15/2000	big pain kickoff day.
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	see notes
PPLPMDL0800000001	Westlake	OH	44145	11/15/2000	he said he thinks Purdue is a great company with great products and he would like to have the opportunity to speak for Purdue and promote OxyContin and OxyIR which is what he mostly uses
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	quickly discussed oxy and post op pts, he was just on surgical rotation
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	introduced myself and talked briefly about oxy and uni, he says he writes oxy for ca, and uses some theo, follow up
PPLPMDL0800000001	Cleveland	OH	44102	11/15/2000	talked to doctor about oxy and low back pain, he says he has a lady who just came in and is a bus driver with low back pain, worried about using opioids, talked about how side effects decrease and less side effects with oxy so should be able to drive once she adjust. follow up
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	talked low back pain and when pt no longer needs nsaids, follow up
PPLPMDL0800000001	Cleveland	OH	44111	11/15/2000	talked about low back pain, bc she just saw pt with low back problem and was on percocet, talked about conversion and gave conversion chart

PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Does some big surgeries, that why they have him. Dosage & titration.
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44111	11/15/2000	window call, talked about using in chronic pain and left titration guide
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44304	11/15/2000	Dosage and titration.
PPLPMDL0080000001	Akron	OH	44311	11/15/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Peach hospice books, patient care. Dosage & titration.
PPLPMDL0080000001	Akron	OH	44304	11/15/2000	Admits that he is not really comfortable prescribing oxycontin for OA, why not Celebrex and 1-2 10mg oxycontin. He doesn't see why not. Dosage and titration.
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & titration.
PPLPMDL0080000001	Richmond Hts	OH	44143	11/15/2000	Did not want to discuss oxycontin titration. "I know what to do nobody has any pain that isn't being managed" "I use these drugs appropriately, you don't need to tell me how." Introduce one of our reprints next call. (Kaplan or Levy) He's very convinced that I have nothing to offer him and that until a better drug comes out he doesn't need to be told how to use them. Continue to stay in front of him and oxycontin visibility high in the
PPLPMDL0080000001	Akron	OH	44302	11/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	441143236	11/15/2000	is staying- pt on 60q12 he just titr. doing well -was doing 3-4 BT- titr up- wants me to talk to cedar hill pharm- they give him some resistance some times -f/u
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	in burn unit, says will send the pts he sees today in burn clinic home on oxy, as long as frat say ok, talked about advantages over ms, follow up
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	at burn lunch, does not do much of the burn work, talked about trauma cases and that 60 to 70% of admits come from er, talked starting oxy in er, follow up
PPLPMDL0080000001	Euclid	OH	44132	11/16/2000	Dr. said she is using more of the Oxycontin instead of the Darvocet. I went over the conversion chart with her and explained the benefit of using one drug therapy. I showed her the APS guidelines and what it says about Darvocet on page 8. I also discussed Duragesic not being a good drug for LTC pts. due to low fat stores. She agreed. She told me to call Mt. St. Joseph and set up something with the D.O.N., Madeline Moore. She said it would be a good idea to get Oxycontin in the emergency kit. Lo-Med is the pharmacy for Mt. St. Joseph. Next time I will continue to discuss specific pts. Will also go over the Caldwell reprint.
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	nice guy, funny, talked about using oxy in chronic atc pain instead of percet, he says makes sense, follow up, talked copd and uniphy
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	is now using oxy in op setting, he says that he is sending alot of pts home on oxy nad is also switching pts as soon as he sees any side effects with ms, talked about abuse and also sa meds, follow up with psp cards.
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	in er, wants oxy in pixis, talked about using oxy in fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	Doc not so conversational. did say that he uses 30 or 40 mg for post op for shoulders for 5 days. then uses combos for therapy pain or breakthrough. He did suggest that perhaps we should discuss changing standing orders to require the oxy so many hours after surgery at the hospital. Need to discuss with residents.
PPLPMDL0080000001	Garfield Hts	OH	44125	11/16/2000	test
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	Doc was questioned by a Dr. Wallace, in anesthesiology, about using oxy for post op pain. Dr. Wallace thought it was very effective, but Kareti said it was not a good idea. His logic was that the pain diminishes quickly, but Oxy was a long acting drug, so still a good amount of drug in the system. Dr. Wallace did not buy it, because the drug would still be in a therapeutic window. I stayed out of that conversation. Doc said that Chiro is not available at UH, so I am going to sign him up for trials. He said he like ropivacaine, but also uses a lot of bupivacaine. Positioned level for high volume, high concent blocks. Said he would try. Wanted head to head v. ropi. Explained that that was not available, but that all of the doses were the same, with same depth of block and all of the safety features.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	- Quick in and out- ran off- says oxy first choice after pca- told him want to talk about standing orders.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	Nice guy, working with Dr. Wilber in surgery. Post-op; Lets anesthesia wear off, usually in middle of the night. Pt awakes in pain calls nurse, who calls doc. doc orders IM injection of Demerol (fast). Then maybe gives pt LA Oxy in AM, if pt lucky. Otherwise sent home on ? (pt. only there for 23 hours) Discussion went on to using Oxy post-op, say 10 hours after surgery, to get pt through that first night, save all the phone calls and time. Brian thought it was a good idea, but not practical, because they can't follow all that. Our point was you are "chasing" it already, Oxy puts him in control.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	Brian is waiting 12-18 hrs for block to wear off then demoral shot PRN- oxy in the morning. Brian seemed in agreement to try. Says if res. calls him on pain issue, they're in trouble!
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	using more since pct mult dose-wants as simple as poss- will defer to res- just dont mess it up
PPLPMDL0080000001	Barberton	OH	44203	11/16/2000	saw in canton office. reminded of pci cards not used, says will order chiro this month for barb clinic. wants to do dinner program with primary care, leave message for todd
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	doctor is weird guy, he says that he heard at a event in beachwood that oxy is the number one street drug at one dollar per milligram, talked about where he uses oxy, he says only in ca pain. he use vico in car accidents and more acute stuff, did agree to use oxy in chronic pain esp in workers comp, talk with soon
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	160 with dave, talked er
PPLPMDL0080000001	Euclid	OH	44119	11/16/2000	The first in a series of in-services. This is on basic pain management and will be fro C.E. credits from Neighborcare Toby and I discussed two patients to be converted to Oxycontin. One was from Darvocet and will go to Oxycontin. The pt. is from Dr.C.The first in a series of in-services. This is on basic pain management and will be fro C.E. credits from Neighborcare Toby and I discussed two patients to be converted to Oxycontin. One was from Darvocet and will go to Oxycontin. The pt. is from Dr.Casteneda. Scheduled next set of in-services for the home.asteneda. Scheduled next set of in-services for the home.
PPLPMDL0080000001	Cleveland	OH	44119	11/16/2000	Met with Dr. Wellman to discuss Oxycontin and the formulary. See the notes under him for this date.
PPLPMDL0080000001	Westlake	OH	44145	11/16/2000	working on program with Tumor Board or Grand round s to get Dr. Dunnigan to speak April 10
PPLPMDL0080000001	Parma	OH	44134	11/16/2000	Spoke with Cheryl. She said the nurses are still not getting the idea of pain management. We will need to come up with a different strategy for next year. Deb Karasek is leaving and will be D.O.N. at Mt. Villa Royal in North Royalton. I will contact her in February to give her time to get adjusted. Molly wants to set up another in-service for the people who did not get the first one on conversions.
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	see notes
PPLPMDL0080000001	Oakwood	OH	45419	11/16/2000	pete - new pharmacy - opioid article - cme brochure -stocking info
PPLPMDL0080000001	Akron	OH	44310	11/16/2000	VNS and pain the 5th vital sign talk.
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	got to talk to doctor briefly, talked copd and uni, talked about painand oxy, uses it in nursing homes and ca pts, follow up
PPLPMDL0080000001	Akron	OH	44304	11/16/2000	Spoke about bringing in a speaker program for VNS. He says he talks with these people every week. I can have a speaker/lunch, etc... I mentioned Hazra, he wasn't very keen on that. Some one from out of the area.
PPLPMDL0080000001	Cleveland	OH	44119	11/16/2000	Met with Dr. Wellman to discuss Oxycontin and their formulary. He told me it is based 100% on cost. He said if all meds were equally priced, he would probably use Oxycontin. He knows that Oxycontin has fewer side effects as he said this, but he believes that 2/3 of his pts. will do well on morphine. He also said that for pts. on high dose Oxycontin and high dose Neurontin, he has been having great success using Methadone as it is an NMDA receptor antagonist. I offered the PCS cards and he didn't even know what they were. He said talk to Jan. I also offered Senokot-S samples and he deferred me to Jan on that issue also. He said that if pts. come in on Oxycontin, it is his tendency not to change the meds.
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	burn unit resident, says that dr. frat is asking them to send pts home on oxy not ms
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	11/16 seems to differ to res. whatever they want to do- will tell them at 1/2nd yr then they do what they choose. he thinks oxy is typ. underdosed by res- 10-20. says should be 20-30- what will he do to support? TH- SGREEN
PPLPMDL0080000001	Cleveland	OH	44109	11/16/2000	M/F SURG- UH T/W METRO.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2000	talked to doctor about burn pts and what they go home on, he does not like to use oxy in house, but he said he would dc pt home on oxy, followup Website www.cflg.org This is a clinic where nurses, Fp residents and ob/gyn's come to learn, orthoped, podiatry, etc. Dosage and Titration.Website www.cflg.org This is a clinic where nurses, Fp residents and ob/gyn's come to learn, orthoped, podiatry, etc. Dosage and Titration.
PPLPMDL0080000001	Akron	OH	44304	11/16/2000	Patient taking 100mg Oxycontin, 3-4 tabs every 3-4 hours of breakthru. We figured 160mg for titration and 252 tabs of OxyIR for breakthru.
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PPLPMDL0080000001	Akron	OH	44307	11/16/2000	dosage & titration
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PPLPMDL0080000001	Akron	OH	44304	11/16/2000	Patient taking 100mg Oxycontin, 3-4 tabs every 3-4 hours of breakthru. We figured 160mg for titration and 252 tabs of OxyIR for breakthru.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	Doc's brother, Doug, works for P&G. Doc goes to Green Rd on Thurs, Metro on Tue and Wed and UH on Mon and Fri. Does mostly trauma, shoulders and knees. Says shoulders need the longest pain mgmt because of sleeping. He claimed that most pts are put on Oxy for 7 days and pain is usually controlled by then. Then pt goes on short-acting for therapy or breakthrough. He admitted that pts are underdosed (10-20mg) but could not explain why. Residents usually handle the pain mgmt. He said they might tell the 1st or 2nd year res what to write, but 3rd or 4th year make own decisions. He contradicted Brian when he said that pts are put on Oxy before anesthesia wears off to get them through the night. He agreed that he could suggest to 1/2 yr res to go with 30 or 40 mg of Oxy and titrate down throughout therapy. Need to find out his thoughts on continuing lower dose oxy for therapy pain mgmt.
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	11/16 using routinely for acd. 5 days 20-30q12 w/routine BT q6-vico-whatever- then writes for 40 SA for prn. says college age just needs 7 days pain contr- but older and shoulders need more. Shoulders cant sleep- diff position. Has concerns if pt needs more meds than the extra 40 SA. Ask why not stick w/ oxy for 7-14 espec. for those more diff pts- ? Says getting better on floors with nurses not changing orders. Spoke up to brian kwon about not going prn- waiting for block to wear off- just give oxy at 8pm and 8am- prevention. Brian is waiting 12-18 hrs for block to wear off then demoral shot PRN- oxy in the morning. Brian seemed in agreement to try. Says if res. calls him on pain issue, they're in trouble!
PPLPMDL0080000001	Cleveland	OH	44111	11/16/2000	talked copd and uni, he adds on after inhalers, uses oxy in ca and some nursing home pts, made point about 12 hour qh and left file card
PPLPMDL0080000001	Euclid	OH	44119	11/16/2000	Quick hall way hit Oxy 1-2-3 10mg q12 post op
PPLPMDL0080000001	Cleveland	OH	44106	11/16/2000	start dose- 20-30q12- still sees as less successful to req opis- prn mentality- see hwo much they use

PLPMDL080000001	Akron	OH	44310	11/17/2000	used sunshine paper,presented to attendings and residents. weiner-still using prns only, reitereated better pain mgmt and less abuse. he's very cautious mcoullough-likes oxy but never remembers it. gave poket conversion and post conversins in lab pakan-using 20 mg q12 for totals, went over titrating to higher dose
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PLPMDL080000001	Euclid	OH	44119	11/17/2000	tried to convert patient from vicodin to Oxy over the phone, didn't realize scheduling difference. Agreed to convert the patient to Oxy on 11/29 when he comes in for his appointment.
PLPMDL080000001	Garfield Hts	OH	44125	11/17/2000	tryign to get him to add on and benefit of more function
PLPMDL080000001	Akron	OH	44304	11/17/2000	Post-op study, sleep all night, comfort control around the clock.
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	can sponsor JC for res on fri morn- get 10 min
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	talked about the pt who she converted back from dura to oxy, pt is doing well, she tells me that the main product she uses is oxy, follow up
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	11/17 - not sure if tried again- first attempt didnt work out well accord to nikki and d.petty- Nikki off on vac till 12/4 left note to call me back
PLPMDL080000001	Broadview Hts.	OH	44147	11/17/2000	their pain managemtn is not very experienced.they do not like to use opioids and will try other stuff before they have to use.talked about pain meds being better from se profile esp i nthe elderly,safety and se
PLPMDL080000001	Broadview Hts.	OH	44147	11/17/2000	their pain managemtn is not very experienced.they do not like to use opioids and will try other stuff before they have to use.talked about pain meds being better from se profile esp i nthe elderly,safety and se
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	in pain center, intruded myself and talked oxy, and oxy ir
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	what is dose before switching to meth- how does he typically use?
PLPMDL080000001	Cleveland	OH	44117	11/17/2000	Talked about political platforms for about 20 minutes. Andrew's intentions are good, he's just al little left of center!!! Reviewed using oxy inplace of vicodin for as needed pain 10-20mg less sedation,euphoria, and tolerance he agreed.
PLPMDL080000001	Cuyahoga Falls	OH	44223	11/17/2000	Uses percocet, vicodin, darvacet. Likes the idea of oxycontin. Will use.
PLPMDL080000001	Akron	OH	44304	11/17/2000	very open to oxy on standing orders, wants copies of studies with oxy for post op. has been using a little more oxy than before getting his feet wet!!
PLPMDL080000001	Akron	OH	44304	11/17/2000	Post-op study, sleep all night, comfort control around the clock
PLPMDL080000001	Beachwood	OH	44122	11/17/2000	Primary Concern is 12 -24 h post-op. He uses percocet for this thime period. We also disccsed that many pts are NPO during this time. Need to work on plan for the immediate post-op period and also target chronic pain pts. He writes a lot of Rx's that could be Oxy.
PLPMDL080000001	Euclid	OH	44119	11/17/2000	Emotional regarding patients who need to be on oxycontin and frustrated with UH pain management downtown. Wants to start his own pain management at UH Euclid med net and incorporate Winer as the specialist in order to comply with Ohio state law. Have a lunch set up in couple of weeks 11/27 with george and Winer to discuss plan of action on pain management. Use 10 steps to survive opioid Rx and pain management disc to have supportive documentation in place. Dr. george also say's he gets less slak from pharmacists and doctors in general when Rx vicodin as apposed to Oxycontin.
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	11/17 GAVE LIST OF SPEAKER NAMES- WALSH IS DOING IM PRES- BUT SHE STILL WANTS 15 OF EACH RESOURCE TO MICHELLE. SAYS IM NICE GUY BUT STUFF TOO EXP FOR HOSPICE- MARY ANN? MARY KAY? SAYS ORAM FIRST- ROXANOL NEXT. MANY ARE COMING FROM HEM/ONCO ON OXY- MORE AND MORE. SAYS THEY WONT SWITCH IF WELL CONTROLLED. GAVE CASE OF SENOKOT S- SEE IF WANT REGULAR AMOUNTS.
PLPMDL080000001	Akron	OH	44333	11/17/2000	has seen a couple of his nursing home pts getting a rash, asked him what he did and how long it has been going on. He gave them bendryl and has gone on for a day. I told him that it side effects will disipate over time.
PLPMDL080000001	Beachwood	OH	44122	11/17/2000	Using more and more Oxy in place of short acting not just post op but also for pts on opioids round the clock. Next Call discuss specific pts and doses.
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	at tumor brd, talked about pain team and dr. drew, then focused on oxy post op
PLPMDL080000001	Tallmadge	OH	44278	11/17/2000	talked about add on valu with both oxy and uni.there will be a long way to go
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	titr and BT- mdc vs. oxy- agrees usually less SE- renal issues
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	tumor brd
PLPMDL080000001	Garfield Hts	OH	44125	11/17/2000	movement stable
PLPMDL080000001	Garfield Heights	OH	44125	11/17/2000	follow up with pharmacy
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	talked who is using oxy
PLPMDL080000001	Akron	OH	44313	11/17/2000	Meet with lauren to discuss in-services and information we can provide for the home. Met with Lauren and Melanie. Set up in-services.
PLPMDL080000001	Fairlawn	OH	44333	11/17/2000	senokot-s recommendations.
PLPMDL080000001	Barberton	OH	44203	11/17/2000	caught Dr Bhe in hospital.
PLPMDL080000001	Akron	OH	44322	11/17/2000	Dr Harper with oxycontin,
PLPMDL080000001	Garfield Hts.	OH	44125	11/17/2000	tlaked about what was going on in the hospital adn trying to get grand rounds
PLPMDL080000001	Euclid	OH	44119	11/17/2000	Has not used oxy yet was in a hurry said i'm to far behind to tlak right now. Will use have to keep in front of him
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	11/17 says using alot - tried to get brem's @4-5 wks ago- pt didnt do well- but didnt do well on next SA- Brem's lost confidence
PLPMDL080000001	Garfield	OH	44125	11/17/2000	vs perc and mostly vic.sosing
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	talked about oxy in ca and low back and talked copd wiht uni.
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	11/17 on research - says not using much oxy in dept- usually uses pct-agrees could just go to oxy- same but smoother- have intro to others. Father is lead architect on Jacobs field- big golfer- 82-83
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	11/17 on research - says not using much oxy in dept- usually uses pct-agrees could just go to oxy- same but smoother- have intro to others. Father is lead architect on Jacobs field- big golfer- 82-83
PLPMDL080000001	Cleveland	OH	44113	11/17/2000	lunch, he is writing oxy report, talked mainly about total knees and hips and using oxy and oxy ir for bt
PLPMDL080000001	Akron	OH	44310	11/17/2000	has tried chiro in pain clinic and will support for p and t
PLPMDL080000001	Garfield Hts	OH	44125	11/17/2000	talked about using oxy instead of duragesic.easier to dose and to figure out what hte next step is with proper breakthru.he is treating more ca than non mali in hwich he is willing to use opioids but that seems to be changing slightly
PLPMDL080000001	Akron	OH	44304	11/17/2000	Says they do not really like duragesic alot. They prefer the oral form.
PLPMDL080000001	Beachwood	OH	44122	11/17/2000	Is using more Oxy wrote 2 rx's this am. Replacing his round the clock opioioids with Oxy. Discussed Marcus reprint tolerance, cognition. Wanted to know work, driving limitations and also wanted pt esucation materials.
PLPMDL080000001	Cleveland	OH	44113	11/17/2000	talked to doctor wilde about oxy, he is now at times writinging oxy prn with vicodin, told him how to use it qnd to use oxy ir for bt pain, he likes the idea and will do it, follow up
PLPMDL080000001	Warrensville Hts	OH	44122	11/17/2000	Met with Maria Foglio. She is point person in pain mgmt clinic at Ashtabula MC, 2nd floor. She is trying to get hospital in compliance of JCAHO, but is getting a lot of resistance from people on pain team- time the major complaint. She felt that if we could get an outside speaker to stress the importance of compliance, the process would move quickly. Discussed bringing an ML or Jim Ray, from Hamot in Erie, to do a presentation to pain team and Head Nurses. She would love a case of the assessment clipboards. Her concern was that we charge for all this service. I explained that we do education and awareness, because if pain is properly treated, Oxy will be used more. She said the docs use a ton of OxyC. Did mention that many of the pts want to go back to percocet. We agreed that it probably had more to do with habit. She said they do not like taking something only twice a day, they feel like they lose control. We talked about Chiro. Dr. Solomon, of anest. uses mainly bupiv. mainly because of cost. One doc did have an IV injection and the patient convulsed, but they were able to rescue. I explained that Chiro would may have not gotten to that point. She suggested I bring up, but that cost will be an issue.
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	tumor brd and talked titration, asked what he would do with pt who is on 120mg q12 of oxy and has pain, he says he would use ms or dura, talked about no ceiling effect and titration
PLPMDL080000001	Akron	OH	44333	11/17/2000	has a couple of pts on 80mg tid, discussed if any were ready to be titrated to the 160mg tabs, not yet Using on majority of pts. The pts that are getting short acting are pts that ask for it specifically and say that the certain medications only work.
PLPMDL080000001	Akron	OH	44310	11/17/2000	DOSAGE & TITRATION. he WOULDN'T REL ME THE bREAKTHRU DOSE FOR 160MG FOR A TITRATED PATIENT OF 100MG 3 OXYIR 5MG BREAK THRU. HE WAS EITHER TO BUSY OR THOUGHT I WAS TESTING HIM.
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	talked titration and vs short acting, he says that he recently heard that oxy had high street value, addressed this issue and talked about benefits of oxy
PLPMDL080000001	Cleveland	OH	44111	11/17/2000	tumor brd, quickly talked titration and no ceiling effect
PLPMDL080000001	Akron	OH	44333	11/17/2000	not using for shoulders, vicodin 2 tabs q4h. Not comfortable and says either it does not last 12 hours or pts get nauseated.
PLPMDL080000001	Akron	OH	44333	11/17/2000	2 new chronic pain pts, one low back and the other with leg pain, started both on 10mg q12h. NSaids were not controlling the pain.
PLPMDL080000001	Fairlawn	OH	44333	11/17/2000	he is using the 20mg q12h with vicodin for breakthrough for foot and ankle procedures.
PLPMDL080000001	Akron	OH	44310	11/17/2000	had luncheon with orthopedic residents, they say they arn't using as mco oxy as before, have had patients chew and get buzz. went over abuse potential with all opids and going b ack to vic didn't make it any safer or bettr
PLPMDL080000001	Akron	OH	44333	11/17/2000	using for some acute ankle sprains and low backs, 10mg q112h vs vicodin but he says some insurances want them to start with short actings, generics.
PLPMDL080000001	Cleveland	OH	44195	11/17/2000	20 q12 routine- get more info on strategy
PLPMDL080000001	Akron	OH	44333	11/17/2000	specializes in spine surgery where he is using vicodin post op and will treat pain for only 30 days then he will turn over to Dr Steurer. Thinking oxycontin is for more chronic pain, but talked about Ginsberg study and said he has a laminectomy on monday and will use 20mg q12h.
PLPMDL080000001	Akron	OH	44303	11/18/2000	sleep all night, comfort control around the clock
PLPMDL080000001	Akron	OH	44304	11/18/2000	Post-op study, sleep all night, comfort control around the clock
PLPMDL080000001	Akron	OH	44304	11/18/2000	Post-op study, sleep all night, comfort control around the clock
PLPMDL080000001	Akron	OH	44304	11/18/2000	sleep all night, comfort control around the clock
PLPMDL080000001	Akron	OH	44304	11/18/2000	Post-op study, sleep all night, comfort control around the clock
PLPMDL080000001	Akron	OH	44310	11/18/2000	Post-op study, sleep all night, comfort control around the clock



PPLPMDL0080000001	Akron	OH	44304	11/18/2000	Post-op study, sleep all night, comfort control around the clock
PPLPMDL0080000001	Akron	OH	44310	11/18/2000	post-op study, dosing & titration
PPLPMDL0080000001	Akron	OH	44307	11/18/2000	Post-op study, sleep all night, comfort control around the clock, dosing titration.
	Cleveland	OH	44195	11/20/2000	Dr. said he had dabbled in the chirocaine in the pain clinic. Wants us to check with Nancy to see if there is any more. Need to know what concentration. Need to call Nancy on Monday to set up an appt with MekhaillDr. said he had dabbled in the chirocaine in the pain clinic. Wants us to check with Nancy to see if there is any more. Need to know what concentration. Need to call Nancy on Monday to set up an appt with Mekhaill
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44303	11/18/2000	dosage & titration
PPLPMDL0080000001	Akron	OH	44303	11/18/2000	dosage & titration
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/20/2000	Discussed when he chokes Oxy. Still uses a lot of short acting and discussed advantages over Vicodin. Try to get him to start earlier.
PPLPMDL0080000001	Cleveland	OH	44102	11/20/2000	work on start with message with oxy, also talk about uniphyl and sample him, talked about using oxy in oa, he uses alot of celebrex, asked what if it does not hold pain, he said he may add vico prn, asked why not oxy, he
	Cleveland	OH	44113	11/20/2000	Tom scheduled lunch for next Wednesday, 11am. Docs are using, 1/2 percent in 10cc and 30cc. Across the board for regionals, but most docs do general. Mainly because takes less time to set up. Dr. Seitz requires regional. Shickendant too. Laura/VickTom scheduled lunch for next Wednesday, 11am. Docs are using, 1/2 percent in 10cc and 30cc. Across the board for regionals, but most docs do general. Mainly because takes less time to set up. Dr. Seitz requires regional. Shickendant too. Laura/Vicki, techs that order and stock carts. Tom just signs., techs that order and stock carts. Tom just signs.
PPLPMDL0080000001					
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/20/2000	quick intro, left some pcs cards. Audrey suggests doing breakfast instead of lunch. docs have more time.
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	Sickle agrees that brems exper wasnt good- Brems doest seem to want to get into it- may need nikki to be go between
	Cleveland	OH	44113	11/20/2000	doc has a radio show. really takes a holistic approach to treatment. he takes hair samples and analyzes for vitamin deficiencies and then treats. he would like to start a Cleveland chapter of APS or some sort of pain society. scheduled lunch for next week.
PPLPMDL0080000001					
	Cleveland	OH	44113	11/20/2000	Lunch next Thursday. He chooses patch due to pt. preference, if they do not liking taking pills or has a reaction. He acknowledged that the patch does not stay on, so he uses oxy. At lunch, let him know why other docs are going away from dura, costly, inconsistent blood levels. Get docs thoughts on how he would convert. Use mini PDR as proof, blood levels, admin. Does not use chiro in minor surgeries. Uses lidocaine. does use marcaine celiac plexus blocks. but that happens rarely, but still could go for business.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/20/2000	he has an 88yr with acute leukemia that they are getting ready to put in hospice.she may not last long enough but she will be put on oxy.talked about gurley and how he is using some oxy for his pain management
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2000	trauma, says he is asking his residents to use oxy in trauma and post op, big ally, follow up
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2000	he said he is glad i come around with Uniphyl samples to help his patients get started on it he said he is glad i come around with Uniphyl samples to help his patients get started on it
PPLPMDL0080000001	Cleveland	OH	44104	11/20/2000	window call, gave him marcus reprint and asked if he gave vico refills, follow up
PPLPMDL0080000001	Cleveland	OH	44130	11/20/2000	he will be getting surgery on his back in several weeks.there will be fill ins from uh he may be taking oxy in the post op setting and may need to get him some info on that arena
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/20/2000	correlated his oxy use from hospice and tried to get him to think a little more acute.talked about marcus reprint and how to let function be the guide a good patient to trial oxy is the one that gets a vic or perc refill
	Cleveland	OH	44195	11/20/2000	Dr. Lozada presented chiro for p&T. Dr. Shoenwald is dept rep on p/T. Lozada says Sho is moody, so would like to introduce us. Call next week to see if Lozada set up. Loz also mention that the urology an should be told about chiro. Dr. Oharrar does r&R. Lozada presented chiro for p&T. Dr. Shoenwald is dept rep on p/T. Lozada says Sho is moody, so would like to introduce us. Call next week to see if Lozada set up. Loz also mention that the urology an should be told about chiro. Dr. Oharrar does regional for prostate surgery. Pt population already at risk, older men, cardiac compromised. P/T meets monthly. He also said he does not see bub being a problem in U/D because of low dose/conc. But we need to get with Dr. Walker to discuss ab surg. regional for prostate surgery. Pt population already at risk, older men, cardiac compromised. P/T meets monthly. He also said he does not see bub being a problem in U/D because of low dose/conc. But we need to get with Dr. Walker to discuss ab surg, hyst, csect and bridge to oxy postop.hyst, csect and bridge to oxy postop.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44104	11/20/2000	talked in sample coset, talked about using oxy at higher doses and instead of sa, he said that he like vico bc he can call it in told him how easy oxy was to follow up,
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	11/20 get jim to download me more on his routine- could be using longer- highest dose? any SA?
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	11/20 bt and dose ceilings- limits his use- uses well but addict concerns- verryu conserv.
	Euclid	OH	44119	11/20/2000	Most common procedure basic Arthroscopy. Usually uses tylenol #3 afterwards mostly because of habitit. TKR/THR uses percocet. Has not used oxycontin, Say's he used to writing for tylenol #3 or Percocet because it's habit. Needs to be shown the value of oxycontin q-12 and that it can be dosed as mild as he wants. Will be high maintenance but may respond to frequent calls.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2000	in trauma clinic, says he is now using oxy some post op, he only uses it when pt has extensive surgery, talked about using it 10mg for lower surgeries
	Cleveland	OH	44195	11/20/2000	Met doc, card. Going to Euclid in January, replacing Hader. Hader is going to Iowa. Next call, find out when/why doc goes to dura. How high a dose oxy he uses. Call to set up a Jillians for the fellows. 8 to 10 guys plus 2/3 residents.
PPLPMDL0080000001					
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	quick hit through the window. he asked about Audrey and then asked him if he has anyone on OxyContin right now and he said of course he uses it all the time. mHe also said he uses Vicodin and Percocet more for acute
PPLPMDL0080000001	Cleveland	OH	44111	11/20/2000	see kris cole and oxy in pixiv, very important, talked to kris
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	he said they are finally picking up their business and OxyCon tin as well
PPLPMDL0080000001	Strongsville	OH	44136	11/20/2000	senokot
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/20/2000	oncology will be going thru transition with gibbons.need to follow up with his post op.rox will be key
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/20/2000	senokot and hospice activity
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44102	11/20/2000	160 and 80 talk
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2000	he said he uses all his opioids in cycle s for his patients so they do not build any tolerance. He said he recently just switched a few patients to OxyContin
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	lunch he said he has only been using OxyContin for cancer pain and only a few patients for low back. talked about comparisons with Vicodin TO SHOW Oxy is better for nonmalignant pain control
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	11/20 Was on case w/brems few weeks ago- said doing go well- he went back - to what? Damon says he has used several times- get more info on use. Will go 7-14 days on shoulder, acf? agrees to early use dont wait
	Beachwood	OH	44122	11/20/2000	Son in Washington DC using Oxy. Got him a dising card and discussed onset and how oxy is the same medication he is used to using. He said he uses mostly Darvocet and doesn't have problems with pain control. Keep slowly working on how this is an advantage.
PPLPMDL0080000001					
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/20/2000	there will be some cahnges with gibbons getting surgery.he may be taking more of an active role in pain.they have an 88 yr old with acute luk that they will be doing palliative care.talked about safety in the elderly
	Beachwood	OH	44122	11/20/2000	Is not sold. Mentioned that he was concerned about onset on action. Has the whole darn story and doesn't write it. His resident was holding an Rx for Percocet as he said he didn't know what he was going to do for pain control for his pt. Resident was going to see what he could do about getting pt switched.
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	11/20 just started w/brems- not much exp on sports med to this point. Went thru goodfell set up- he says sound very good- simple- will try and give me feedb. On call turkey day.
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2000	in clinic, quickly talked about sending pts home on oxy, he said that he would do it, follow up, new residents need education on oxy
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/20/2000	she has been using the senokot like crazy she talked about the cost and how hospice does not like to use the patch but she still wants to go with it for most patients but it is like she is forced to use the oxy
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	4+days/ >4 sa per day- says will use for more osteotomy type surgeries
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	11/20 set up mtg to talk @symposium for cleve CCF. He will do talk to CCF im instead of legand- see if he wants resources. Get letter from lisa- and CE history.
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	he said he has several patients on oxycontin for chronic pain. He said Dr. Neri really likes it and he helped sell it to him
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2000	in clicc talked about op pts and sending home on oxy, he said why change, talked about quality of sleep
PPLPMDL0080000001	Parma	OH	44129	11/20/2000	talked about se managemntn adn how he is not getting the vic call backs because the nurse knows how to handle.talked about showing nurse how to handle oxy se and how they are the same
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	he said he is using more OxyContin for his chronic patients and getting them off long term vicodin
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/20/2000	just a quick intro to doc. gave him some pcs cards, he suggested that I give to staff to hand out to pts. I reminded them that there are expiration dates.
PPLPMDL0080000001	Akron	OH	44319	11/20/2000	two new pts this morning, titrated a low back pain pt to 40mg q12h. Pt was becoming depressed and pain was not being controlled on ultram. Other pt was arthritic and on 20mg q12h.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/20/2000	trying to identify more patients that can get oxy.he does a fair amount of oa and talked about usring in the lower doses as an add on just like uniphyl.
	Akron	OH	44314	11/20/2000	work on titrating oxycontin pts and replacing vicodin. talked more about converting pts from vicodin to oxycontin, said would considering converting to oxycontin after pts have been on vicodin for 2-3 weeks. Thinks that pts tolerate morphine better than oxycodone tho where he has put oxy in with codeine and cause more side effects like nausea. he did say that some pts on morphine are very sedated so he said he would try a pt on oxycontin.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44319	11/20/2000	talked about a pt that is on 40mg tid which got approved for pt assistance program, when money came into play tried vicodin and it did not work. Titrating pt to 80mg q12h and asked what her next step was and she said 80mg tid.
PPLPMDL0080000001					
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2000	he said he has been titrating to some 40s for some patients and so far no problems. He said he didn't need any Uniphyl samples but said that is all about he uses
PPLPMDL0080000001	Beachwood	OH	44122	11/20/2000	Uses Oxy and titrates. Worked on getting him to use Oxy IR and FAST. Left pain mgmt videos fr pt education and Senekot basket
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	BT use and downtitr same areas that he might go off oxy earlier than he should- get to stay with- have talk to bisco/john - titr to intensity and bt , tapering strategy
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2000	20-30q12 w the 10s not giving any recent exp
PPLPMDL0080000001	Westlake	OH	44145	11/20/2000	she asked about if it is ok for docs to write 1-2 or 1-3 q12 Oxy. And about asymetrical dosing. and about q8 dosing
	Akron	OH	44319	11/21/2000	said pts like the medication, he said he has about 12 pts on oxycontin, talked about a pt on 40mg q12h and backed off to 20mg q12h and trying to get off of opioids. He still starts pts on vicodin or vicodin es, if on the medications for 4 weeks and then says needs mor, he will go to oxycontin. He is not convinced that oxycontin has less abuse potential and he is thinking that oxycontin, controlled release is for more chronic pain and concerned that pts just like the medications with chronic opioid use.
PPLPMDL0080000001					
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/21/2000	gave doc pcs cards, things crazy, so did intro. he suggested that I schedule lunch or bring breakfast so we could chat. tell him what's going on at Ashtabula. one of them out there on tue/thur
PPLPMDL0080000001	Solon	OH	44139	11/21/2000	Discussed MARcus reprint.
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	talked about how he is seeing more use of oxy in the post op setting esp in ortho and also some in urology, follow up
PPLPMDL0080000001	Beachwood	OH	44122	11/21/2000	Briefly made a pint out of Ginsburg. He has been using Oxy. Appt scheduled to get more in depth.
PPLPMDL0080000001	Barberton	OH	44203	11/21/2000	use is still coming from hernia cases and any case that is not being controlled on vicodin.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	WHO step ladder use, nsaid issues and right to oxy- no SA- stabilize right away, gave conv guides and consens stmnt- challenge to select pt
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	11/21 w/goldberg- expects to use more pain meds- hasnt seen oxy very much from him- sees others doing- emery. More SA prn gvy- steve will try some of the pts- work w/pmiller-

PPLPMDL0080000001	Parma	OH	44129	11/21/2000	whin it is time to refill then it is time for uniphyl
PPLPMDL0080000001	Barberton	OH	44203	11/21/2000	oxycotin is being used for chronic severe pain. Vicodin is being used for short term and chronic pain. he thinks that oxy is stronger than vicodin and is used for last resort pain control.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	11/21 seems reasonable- others say he is one of the nicest in the division. doesnt seem to want to discuss too much. On board w/SA strat- fewer pills- less fluct of paon control- see if he'll go to lunch or morning coffee
PPLPMDL0080000001	Cleveland	OH	44195	11/21/2000	Call with Jim. Doc waiting for chiro approval. Wanted to know status. explained that it is sitting for action at p&T. Doc wants to use for all surgeries. Remembered dosing, asked about pricing for each dose. Was considering using chiro in paintballs, thought 25% was too much. Jim suggest he dilute it down. Doc asked Lozada if used in spinal and epidurals. Lozada said yes and that it was very effective.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	-seems to be making the routine post op- unless no complaints on pre surg meds- good contr- will stay with at post op- pam says he is becoming more comf w/switching sooner- based on pill count- get him to break down where/where not using- procedure? pt type?
PPLPMDL0080000001	Cleveland	OH	44195	11/21/2000	11/21 routine user- gives w/bt prn- get more on proced specif and length of treatm- flex?
PPLPMDL0080000001	Bedford	OH	44146	11/21/2000	Wants to have a get together with dr. Krigler, and Boswell. They ae gongkiothid not dj
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	wants oxy in the piki, said he will help with doctor pilini, talked about fractures
PPLPMDL0080000001	Cleveland	OH	44195	11/21/2000	doc confirmed everything he told us yesterday. dilger wanted to talk to him about formulary. loz confirmed that I should call next wed to book appt with shoewald. he also reminded me about talking to the urology anest.doc confirmed everything he told us yesterday. dilger wanted to talk to him about formulary. loz confirmed that I should call next wed to book appt with shoewald. he also reminded me about talking to the urology
PPLPMDL0080000001	Independence	OH	44131	11/21/2000	hard to get by his amiability he said that he is not getting alot of pain pat right now.it goes in spurts.he is not using much furagasic according to him
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	WHO step ladder use, nsaid issues and right to oxy- no SA- stabilize right away, gave conv guides and consens stmt- challenge to select pt
PPLPMDL0080000001	Middleburg Heights	OH	44130	11/21/2000	saw him in the hospital.talked about using oxy for his cases that he was doing today
PPLPMDL0080000001	Copley	OH	44321	11/21/2000	abuse is concern, he said that some pts are abusing oxycotin. Did mention the patch and vicodin use.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/21/2000	doctor upset with Purdue because of tactics used to increase utilization of oxy on ob floor. Many docs felt that we are getting off scot-free by asking for business, but not supporting with educational events and high visibility. Doc thinks it is important for Purdue to do more post-op research and educated docs on post-op pain mgmt. He also thinks we need to increase our educational activity in the hospital. Mary Sue the clinical pharmD is very heavy handed, so need to find a way to work with her. Jim and I discussed doing a post op pain, ob pain and a CE pharmacy program here. Brenda works on OB, stated that Mary Sue will not allow oxy there because they had a sleepy baby once. The NICU docs say it is no problem. Start here with Mary Sue. Lunch next week with group, follow up on all.
PPLPMDL0080000001	Cleveland	OH	44109	11/21/2000	post op talk with gs, she says that she has sused oxy and likes it, has surgery team, abdom and will request oxy
PPLPMDL0080000001	Akron	OH	44319	11/21/2000	set up luncheon for new year. Use is coming for chronic pain, vicodin and codeine is for short term pain. Concern is with long term opioid using and the benefit to the pt vs abuse and tolerance of the opioid.
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	talked about using oxy for post op in cases where pts on meds for more than a week, and use oxy if for cases on meds for atc care, follow up
PPLPMDL0080000001	Cleveland	OH	44113	11/21/2000	doc on vacation this week. met Joanne, who does pt with pts. slow today because of storm. she said that doc does rx opioid before pt. she said pts do well with oxy. bring pcs cards on next visit.
PPLPMDL0080000001	Parma	OH	44129	11/21/2000	senokot
PPLPMDL0080000001	Parma	OH	44129	11/21/2000	starting to deliver clip boards.need to make contacts and start getting in services on the floors
PPLPMDL0080000001	Parma	OH	44129	11/21/2000	trying to find surgery info
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44109	11/21/2000	talked 160mg. talked about who is using 80
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	WHO step ladder use, nsaid issues and right to oxy- no SA- stabilize right away, gave conv guides and consens stmt- challenge to select pt
PPLPMDL0080000001	Akron	OH	44203	11/21/2000	Dr Payne.
PPLPMDL0080000001	Cleveland	OH	44109	11/21/2000	lunchin clinic, talked about oxy and her use, she says she typically uses what ever pt is on, does not like dura, and understands oxy is good choice once diagnosed
PPLPMDL0080000001	Parma	OH	44129	11/21/2000	made some progress.getting by abuse and addiction and length of time taking medicine.talked about function being a guide as to whether therapy is working and talked about the marcus reprint.showed him the function page and talked about documenting over a period of time.he has gone from the 10mg as his highest to the 40mg.his need now is the perc patient that is taking 6-8 tabs a day and he has a fear that if he changes them to oxy that they will stay on the perc.
PPLPMDL0080000001	Parma	OH	44134	11/21/2000	talked about adding on uni and how adding on oxy can be the same thing.talekd about a couple of patietns on nsoids and what he does next.could add on oxy
PPLPMDL0080000001	Solon	OH	44139	11/21/2000	Discussed where he uses Oxy and why. He also has considered FAST except most patients don't have a problem swallowing the tablets.
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	window, nice guy, talked using oxy in post op for totals, says makes sense, set appt
PPLPMDL0080000001	Akron	OH	44312	11/21/2000	said oxycotin is more abused than any opioids, per vicodin and percocet, said problem on the street.
PPLPMDL0080000001	Clinton	OH	44319	11/21/2000	did not say anything at the luncheon he just listened and said thank you. All vicodin use.
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	head of blue team, talked oxy and use in trauma type and post op setting, talked about using 10,s and titrating
PPLPMDL0080000001	Barberton	OH	44203	11/21/2000	she said that the 5 160mg tabs q12h was outpt that she wrote. Titrating oxycotin. She said she is starting the majority of pts on oxycotin, but some of the pts that go to the patch ask for it because not tolerating oxycotin
PPLPMDL0080000001	Euclid	OH	44119	11/21/2000	Usually uses combo products intially for acute pain to gauge how patients are doing, doesn't want to mask condition with high dose of oxycotin. I asked him to consider using oxycotin on a PRN basis at a lower dose instead of two percocet. He has not thought of using it this way but will consider it. Discussed titration and 3-2 rule which he dose try to use however some of the plans like medicaid will only pay for 100 tablets a month. Highest dose titrated to is 120mg q-12, I gave him 2 PSP cards for patients he needs to titrate and he agreed to confirm them for me. I think his outpatient business can be expanded.
PPLPMDL0080000001	Cleveland	OH	44195	11/21/2000	doc does not believe entertaining fellows is good business. he wants educational support. promptly requested sponsorship of symposium in Florida in Feb (5-9). Need to speak with Lori Schmitt, who is Marketing person for Pain dept. Jim wants info on who will attend, how many, where from. Then we will decide level of support. Doc does not mind lunches, but make them educational. Asked his thoughts on starting and titrating oxy, so I can reinforce what he teaches. He was not clear in his response, but seemed to support going to oxy early. Clarify further. Need to schedule lunch with Dr. Emad Mikhail.
PPLPMDL0080000001	Cleveland	OH	44195	11/21/2000	11/21 Betsy says he is using reg in as before- thinking more @ SA switches- got dr. sudahkar? to switch pct to Oxy 30q12- too soon- no call back- get info. Will into me to 5 fellows- says they are most interested and will listen-maybe JC or one on one. GAVE 3 PSP CARDS FOR CALAB AND/OR FELLOWS f/u
PPLPMDL0080000001	North Royalton	OH	44133	11/21/2000	he feels that he is a good pain manager and talks like he knows what he is doing.feels that the oxy is too strong and only for the hardest to treat.went over caldwell and identified a couple of patients by talking about lack of function and qol
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2000	seems comf w/titr- seldom over 40q12 though- makes bt avail - likes to not have them use too much 2x- brought up no tylen adv again- not shackled to it.
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2000	talked to resident about post op, says that they just wrote oxy for hernia pt who was in alot of pain, dosed 20q12 and worked well, talked about other post op
PPLPMDL0080000001	Akron	OH	44203	11/21/2000	Dr Payne. oxycotin 20mg q12h for acute pain where vicodin and percocet are not controlling the pain.
PPLPMDL0080000001	Middleburg Heights	OH	44130	11/21/2000	he is not having the se issues that partners are having.using the 10mg tab and writing it usually 2-3 q12.need to get him to use for more cases
PPLPMDL0080000001	Solon	OH	44139	11/22/2000	Quick comparisson to short acting. Left MArcus reprint. Discussed bebefits of Uni and sending samples.
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	tried to uncover using less oxy, says they are using about the same. back to basics, reiterated all of oxy advantages over short acting. next call discuss durg. with stan and holbrook
PPLPMDL0080000001	Middleburg Heights	OH	44130	11/22/2000	he is telling of his success with oxy and letting that success direct us to other patients.he has some hesitation when he feels that a patient has been on the medicinen long enough.talked about being a c2 and how he has more control over refills and patietn use
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	lunch he positioned OxyContin after Vicodin because he thought it is stronger. Went over conversions and he was shocked that OxyContin isn't stronger. He said he assumed because of the scheduling
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	both complained of nausea, went over side effect for oxy and prns'
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	breast reduction case, going to give 20mg q8h to pt.
PPLPMDL0080000001	Barberton	OH	44203	11/22/2000	using for chronic pain when either vicodin or percocet has failed to control the pain. Most pts come to him already on an opioid which is either vicodin or percocet. He first opioid to use is percocet and if not controlled then he will go to oxycotin.
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	he said he doesn't write a lot of scheduled pain meds and he is still a little scared when he writes an Oxy script. I asked afraid of what. He said the DEA. he said he has several COPDers that benefit from Uniphyl
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	Used on another knee replacement, but after the initial script he said he backs off to vicodin, perceives oxy as being stronger than vicodin and more adding or pts depending on it more.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/22/2000	Brenda says that pharmacist,Mary Sue, will not allow oxy on ob because they had one sleepy baby. Neonatal guys say its no big deal!
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	tried to uncover using less oxy, says they are using about the same. back to basics, reiterated all of oxy advantages over short acting. next call discuss durg. with stan and holbrook
PPLPMDL0080000001	Lyndhurst	OH	44124	11/22/2000	He was very afraid of the typical opioid stigma. Went over the definitions and explained how it protects him over any short acting opioid.
PPLPMDL0080000001	Solon	OH	44139	11/22/2000	Has only used 10 and 20 mg he is afraid of titrating higher. Really thought that it was more potent than the other opioids. Said he would use Oxy more and start with more which he wasn't doing.
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	he wanted Uniphyl and Senokot samples and mentioned that he is using more OxyContin for chronic pain and likes what he sees
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	procedure today, has two trigger finger, a going to use darvocet. oxy is for fractures and pin insertion to the wrist.
PPLPMDL0080000001	Barberton	OH	44203	11/22/2000	thinks oxycotin is stronger than vicodin and has more abuse potential, so if vicodin is not controlling then he will consider going to oxycotin. Not using for acute pain.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/22/2000	Said he has been using a lot more Oxy with good success did not have time to elaborate were and at what doses.
PPLPMDL0080000001	Westlake	OH	44145	11/22/2000	went over similarities with Vicodin specially strength wise.
PPLPMDL0080000001	Rocky River	OH	44116	11/22/2000	she asked if GI side effects are worse than Duragesic.
PPLPMDL0080000001	Middleburg Heights	OH	44130	11/22/2000	SENOKOT
PPLPMDL0080000001	Strongsville	OH	44136	11/22/2000	perc writers
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/22/2000	er Denise and education
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	low volume no oxycotin.
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	tried to uncover using less oxy, says they are using about the same. back to basics, reiterated all of oxy advantages over short acting. next call discuss durg. with stan and holbrook
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	both complained of nausea, went over side effect for oxy and prns'
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	will not bring in the 160mg tab no need for the medication.



PPLPMDL0080000001	Akron	OH	44333	11/22/2000	surgical area.
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	he said he has a patient on OxyContin that gets a bad rash form OxyContin , Percocet, and MS Contin but not Dilaudid. He wants a patient assistance program form
	Akron	OH	44333	11/22/2000	a pt that he performed a synovectomy on ring and 3rd finger, wrote vicodin and pt did not want vicodin and said tylox is only thing that worked, He tried oxycontin but pt came back and said tylox is only thing that works so he gave her tylox.
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	tried to uncover using less oxy, says they are using about the same. back to basics, reiterated all of oxy advantages over short acting. next call discuss surg. with stan and holbrook
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	both complained of nausea, went over side effect for oxy and prns'
PPLPMDL0080000001	Akron	OH	44313	11/22/2000	talked about adding on for both uni and oxy.different dis states in which each would be effective.where to place both
PPLPMDL0080000001	Parma	OH	44129	11/22/2000	he is using hte fast and has the dosing down pretty good for his post op tonsils.trying to get him to use oral meds for his not so tough cases and dosing low
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	chronic pain and short term pain that need opioids atc.
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	lunch she was quiet and does not talk much. She did ssay that she does use OxyContin and really likes it. She does write a lot of Vicodin but had no answer when I asked her the difference between an Oxy and a Vic patient
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	tried to uncover using less oxy, says they are using about the same. back to basics, reiterated all of oxy advantages over short acting. next call discuss surg. with stan and holbrook
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	lunch he stopped in quickly because he wasn't supposed to be in but mentioned that he is writing a lot more OxyContin for chronic pain than ever and getting great results
PPLPMDL0080000001	Beachwood	OH	44122	11/22/2000	Compared short to long acting opioids. He was afraid of the potency. Went through the potency chart and he felt that made a huge difference. The biggest obstacle is habit.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/22/2000	not sure of how much of his business i am getting but it is part of what he does.mostly younger hard cases and he us using the 10mg tablet and titrating by 10 up to 50mg.
	Akron	OH	44333	11/22/2000	using for shoulder reconstruction at St Thomas he will use oxycontin 1-2 20mg tabs q12h. Not using outpt, does not ant to be bother with finding the right dose, has had problems with the dose and getting pain control and managing the side effects.
PPLPMDL0080000001		OH	44333	11/22/2000	procedure was an ankle fibulectomy and said going to use 20mg q12h with vicodin for breakthrough.
PPLPMDL0080000001	Fairlawn	OH	44107	11/22/2000	he said some patients have expressed concern over not being able to come off Oxycontin. Went over cessation of therapy as in the PI. Most of his patients are on30mgq12h or less
PPLPMDL0080000001	Lakewood	OH	44107	11/22/2000	doing all knees mainly scopes and he said he uses either darvocet or vicodin, 1 tab q4-6 and most take medication when they need it so oxy q12h atc therapy.
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	Still needs more information from the rhu society that the use of opioids is considered appropriate. Does have a few pt on prn opioids who he admits takes them daily. Said He would try Oxy 10 1-2q 12h in them
PPLPMDL0080000001	Solon	OH	44139	11/22/2000	
PPLPMDL0080000001	Akron	OH	44333	11/22/2000	cancer pain use for oxycontin, mainly 10mg and 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	has used 2-3 times in last wk- no call backs- some explanation w/nurses but they say its better over all .
PPLPMDL0080000001	Cleveland	OH	44122	11/27/2000	Has used More Oxy post-op. Pts do better than with short acting.
PPLPMDL0080000001	Beachwood	OH	44106	11/27/2000	Post op using pct vico- says thats what 90% do- Thinks it will be diff to change old habits- he is open- see if he will do himself
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2000	trauma, says that he is telling his colleagues to use oxy, says that there is alot more work to be done at metro, follow up
PPLPMDL0080000001	Cleveland	OH	44109	11/27/2000	he did not admit to using vic.says that he does not like to use narcotics.he needs alot of education.feels oxy is for ca and strong diseases only and did not look at the literature.
PPLPMDL0080000001	Independence	OH	44131	11/27/2000	talked to dr briefly and he said using more product works well, using for more hospital procedures. I went over dosing but he still believes oxy is stronger which conveys to more addiction. Use is for total knees and hips.
PPLPMDL0080000001	Akron	OH	44333	11/27/2000	Outpt scopes get both vicodin and darvocet. Talking to jim, his assistant, he was writing. both a darvocet and vicodin script for a couple of days, to take on as needed basis.
PPLPMDL0080000001	Shaker Hts	OH	44122	11/27/2000	Went through highlights of Marcus. He uses Oxy for nonmalignant too. Asked me to stop back when he had more time.
PPLPMDL0080000001	Independence	OH	44131	11/27/2000	talked about this being a good week for oxy.busy because of the holidays.talked about starting with oxy and not waiting for combo drugs to fail.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	vs. tox. w/ apap and nsaid- less complications- seems to be strong point
PPLPMDL0080000001	Euclid	OH	44119	11/27/2000	Discussed start with stay with message, inplace of combos. Will have to get very specific and also expand his view that Oxycontin is not only for cancer.
PPLPMDL0080000001	Shaker Hts	OH	44122	11/27/2000	Wanted pt ed materials. Gave him con version charts. Likes Uni and wanted samples.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	BT strat- go ahead and give first couple days- titr as ness- will become a good advocate- logical approach
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/27/2000	Dr. Laham was very clear that he expects "special" treatment. I explained that company policy forbade entertainment, but that I would be doing some educational lectures. He said that should suffice. He also said that he uses oxyx TID. When I inquired, he said some pts like taking more pills- feels like they are in control. I made the point that usually docs do that because mentally they have a ceiling on how high a dose they can go to. He agreed. But not him, he has all the experience in the world! He knows all there is to know about every pain med! He does nerve blocks in the OR at Hillcrest. He is also on P&T and is going to check on the status of chiro. We discussed that is was bupivacaine with less cardiac tissue affinity. He said he will continue to rx oxy, but he expects more attention in return.
PPLPMDL0080000001					Doc on p&T. Said he will check chiro status. remembered that it was bupivacaine with less cardiac issues. he does blocks in OR at Hillcrest. He said he uses a ton of oxyx. He expects to be treated like the big wig that he is, programs and such. I explained that the company does not do entertaining, but that I would be conducting some educational programs that I will be sure to invite him to. He liked that. He said he uses oxyx TID about 30% of the time because the pts like to feel like they are doing something about their pain. He is Syrian, coptic
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/27/2000	
PPLPMDL0080000001	Cleveland	OH	44111	11/27/2000	in hallway, post op use
PPLPMDL0080000001	Beachwood	OH	44122	11/27/2000	Went over pt ed materials. Said he has been using more Oxy.
PPLPMDL0080000001	Cleveland	OH	44109	11/27/2000	in trauma clinic, is now using oxy in the post op setting, talked to doctor amps and he said it is so
PPLPMDL0080000001	Uniontown	OH	44685	11/27/2000	using same place as ms contin and after vicodin, she sees no benefits to oxycontin vs ms contin.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/27/2000	Met with Pauline. Rememered Audrey. Here on Mondays only. Parma on Tues PM. Southgate on Thurs. Warren on Wed.
PPLPMDL0080000001	Lyndhurst	OH	44124	11/27/2000	Has been using post-op. Pleased with results.
PPLPMDL0080000001	Cleveland	OH	44109	11/27/2000	trauma, and gagliardi
PPLPMDL0080000001	Cleveland	OH	44102	11/27/2000	
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2000	titr
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2000	titr
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	bt
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	bt
PPLPMDL0080000001	Akron	OH	44304	11/27/2000	b
PPLPMDL0080000001	Akron	OH	44304	11/27/2000	c
PPLPMDL0080000001	Fairlawn	OH	44333	11/27/2000	Andy, said oxy moving well, from Lefkowitz and Oyakawa.
PPLPMDL0080000001	Akron	OH	44333	11/27/2000	Surgical area and Dr Gradisar.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2000	hasnt used 160 but says he would- may want to get together on pt ed material again- needs pap form for spec. pt. f/u- get details
PPLPMDL0080000001	Lyndhurst	OH	44124	11/27/2000	Took Aizwawa reprint and pointed out the highlights. He had enough samples.Took Aizwawa reprint and pointed out the highlights. He had enough samples.
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2000	talked about specific low back pt, he says he has a guy who is laid up, he is using vico, talked about advantages of oxy and sold him
PPLPMDL0080000001	Cleveland	OH	44112	11/27/2000	Met Pauline, she explained that doc would see, but have to catch when can. She would call me if doc wants to set up appt or lunch. Maybe need to catch doc on floor, find out where doc hangs out. Pauling would not give up info on OBGYN dept.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2000	160 titr to eff- like morph- why not as high? why switch? doesnt know who used 160 w/gerston
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Shaker Hts	OH	44122	11/27/2000	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL0080000001	Cleveland	OH	44113	11/27/2000	Discussed how Oxy could be used instead of short acting agents. He said he had some OA pts who he would try it on and left 3 PSP cards with him. Doc from Dayton, OSU alumnus. Trained with Dr. Nickels, definately wants him involved in a Cleveland Chapter of APS. He said he uses Oxy a lot (not). Could not identify what types of pts. He sees a lot of head, neck and low back. Deals alot with workers comp, union employees. He said he starts most pts at 20mg BID. If the pt was not controlled, he would tell them to dose TID. He did want to have to write another rx and go through the trouble. He was rning the 20 mg tab. So I explained that he should be rning 5 times the 10,q12h. That way titrating up or down becomes easy! He agreed. We discussed the benefits of easy compliance, sustained pain control, no acet or aspirin concerns. We discussed how to convert from vicoprofen, and pts would be on 20-30 with 50-10 IR so I reminded him again that would be 2 or 3 10mg tabs q12h. He said he will use on pts still not controlled on short acting. Since he is not taking new pts, business must come from conversions. Left PCA cards and highlighted expiration date. Left a documentation kit and two assessment clipboards. Follow up on PCA and documentation kit on next call. Bring in dosing chart on next call and highlight the 2/3 tab rule! He likes steak or chicken for lunch!
PPLPMDL0080000001	Independence	OH	44131	11/27/2000	he is having a hard time going to the higher doses.thinks ms is still the way to go and does not get good results with oxy,lack of results is from not titrating
PPLPMDL0080000001	Independence	OH	44131	11/27/2000	he is having a hard time going to the higher doses.thinks ms is still the way to go and does not get good results with oxy,lack of results is from not titrating
PPLPMDL0080000001	Euclid	OH	44119	11/27/2000	Main focus is pain management clinic at University Med Net. Wants information on Oxycontin usage in pain management clinics for back-up or validation of use in chronic pain patients. Tony, can get scattered at times. Pain management clinics use opioids. Oxycontin is the number one single entity agent used. Winer reinforced this. Goal every time should be to talk titration and increasing doses according to pain needs.
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2000	titration and talked about use in acute setting

PPLPMDL0080000001	Euclid	OH	44119	11/27/2000	Dr. real interested in hearing something new! Really thought the concept of a long-acting opiod was great. Wanted to know where it is stocked. Also indicated that he would have to write on a special pad because UH pad says "not for sched 2 meds". He asked about recommended dose, so using the conversion charts, and since he said he usually rx perc 5 mg, the dose came out to 10-20mg q12h. So using the "hard way" piece, I showed him how to rx it 1-2 tabs 10mg q12h and then explained how to titrate. He was seeing pts, so asked to sched lunch so can discuss further. Follow up on stocking and dosing!
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2000	talked about using oxy in his low back pts, work on titration and conversion
PPLPMDL0080000001	Euclid	OH	44119	11/27/2000	Norton, likes to tell you what you want to hear. 10mg q-12 most common dose and is generally effective for " his patient population" which consist mostly of failed backs. Main interest is the neuralgic component of the pain. Uses a cocktail approach in pain management, anti-depressants, neurontin, nerve blocks, opioids. I feel he is reluctant to use higher doses even though he talks as if he were an expert. Wants to set up a pain management dinner meeting in February or March to discuss pain and efforts to promote a pain clinic at Med-Net. Has agreed to me doing a JCAHO inservice at this dinner. Goal: discuss marcus reprint and get one specific patient that needs titrated then introduce PSP card.
PPLPMDL0080000001	Akron	OH	44333	11/27/2000	caught him in the back, he said he is using oxycontin on some pts, not older pts and pts that the procedure involves the bone, an example is a wrist fusion. Using 10mg tabs, 1-2 q12h. Concern is with pts getting nausea and vomiting.
PPLPMDL0080000001	Akron	OH	44333	11/27/2000	wrote one for his 7:15 procedure which was pin removal from the right wrist, 2 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr. Agra fully happy with the duration of block with chiro. Reviewed with Dr. Atalla the dosing and cardio issues. Dr. did say he does not use chiro when he does not need a long duration. But he could not mention which procedures those were. He said Dr. Agra fully happy with the duration of block with chiro. Reviewed with Dr. Atalla the dosing and cardio issues. Dr. did say he does not use chiro when he does not need a long duration. But he could not mention which procedures those were. He said he uses mainly quarter or half. No one uses three-quarters. Mainly orthopedic procedures, no OB. Almost no ophthalmic. he uses mainly quarter or half. No one uses three-quarters. Mainly orthopedic procedures, no OB. Almost no ophthalmic.
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr. new to practice, spending some time in pain, but mainly in procedures. He was trained on bupiv and ? so has developed a lot of habits. After explaining that all the pharmacokinetics are the same, same dosing, just less cardio and cns toxicity, he Dr. new to practice, spending some time in pain, but mainly in procedures. He was trained on bupiv and ? so has developed a lot of habits. After explaining that all the pharmacokinetics are the same, same dosing, just less cardio and cns toxicity, he said he would feel comfortable using chiro. he did mention that they use bu with epi for a more profound block. He will use levo for interscalene regionals because of high absorption. He feels he will limit dose same as bupiv, 200 mg. He wanted mg/kg said he would feel comfortable using chiro. he did mention that they use bu with epi for a more profound block. He will use levo for interscalene regionals because of high absorption. He feels he will limit dose same as bupiv, 200 mg. He wanted mg/kg toxicity ratio, was not ready to answer that one. Did give him the sheep data from the pi. Get more data from sheep ekg study and the human injection anecdote. He said he also likes using the mepivacaine for interscalene because he feels he can go to toxicity ratio, was not ready to answer that one. Did give him the sheep data from the pi. Get more data from sheep ekg study and the human injection anecdote. He said he also likes using the mepivacaine for interscalene because he feels he can go to a higher dose with it compared to bupiv/levo.
PPLPMDL0080000001	Akron	OH	44333	11/27/2000	Left the pi. Next call. a higher dose with it compared to bupiv/levo. Left the pi. Next call.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/27/2000	using oxycontin 20mg q12h with oxy ir for pin and screw removal from right wrist of 36 yr old man. Followed up on whether doc wants to use oxy with Stephanie and ? Asked how long a pt is typically on vicodin. They did say that some take vico more than a week. I explained that oxy is ideal for those pts because of better compliance and no GI issues. Explained sustained release, q12h dosing, and its pure oxycodone, so not aspirin issues. Still not invited in. Next call, go for seniors/gi problems. Stephanie did say that doc is occupational therapist. Need clarification.
PPLPMDL0080000001	Uniontown	OH	44685	11/27/2000	using 10mg q12h for short term pain. vicodin is first line and says take only a couple a day.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/28/2000	Using Oxy. Doesn't have any pts above 40 mg bid right know. Says he is doing a lot with hospice of the western reserve. Dr Wellman is using a lot of methadone. Discussed issues involving toxicities and he agreed that methadone was not a great choice but he used it himself for a patien last week.
PPLPMDL0080000001	Rocky River	OH	44116	11/28/2000	quick hit in the hall, he still thinks Oxycontin is a strong opioid and needs to see conversion scale again
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr. felt that chiro onset to long (uses lidocaine) and motor block too long post op. He mention that one of the surgeons likes achilles repair pts to go home that night. Dr. Cheriyan did admit that he had only one case where he could not send the pt. hDr. felt that chiro onset to long (uses lidocaine) and motor block too long post op. He mention that one of the surgeons likes achilles repair pts to go home that night. Dr. Cheriyan did admit that he had only one case where he could not send the pt. home, it was because he gave the pt half percent!. I did mention that quarter was the dose for post op pain mgmt. For achilles, they do epidurals, which he uses lidocaine.ome. Turns out, it was because he gave the pt half percent!. I did mention that quarter was the dose for post op pain mgmt. For achilles, they do epidurals, which he uses lidocaine.
PPLPMDL0080000001	Cleveland	OH	44195	11/28/2000	f/u on pap pt still great- has one/two candidates in near future- will see how goes for them if becomes persistant pain
PPLPMDL0080000001	Euclid	OH	44132	11/28/2000	Dr. Secretary (name?) said he would love to hear more info. have to catch when can. usually here on mWf. walk-in
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	in or lounge, briefly talked about oxy and use in post op, talked about more extensive cases, follow up
PPLPMDL0080000001	E Cleveland	OH	44112	11/28/2000	Says he uses OxyContin all the time but data doesn't show this. Put conversion chart up on his work area. Uses theo, and likes the once a day and better pulmonary function from Uni
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr. likes profile of Levo, wants to know if we will ever package with epi, and put in bag. Asked if we could make some donation to xmas party on 1/19! explained company policy, she invited anyway. Dr. likes profile of Levo, wants to know if we will ever package with epi, and put in bag. Asked if we could make some donation to xmas party on 1/19! explained company policy, she invited anyway.
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr. wanted to know if we are going to mix chiro and epinephrin. really could use that for upper extremity block to prolong duration. she also asked if we would help sponsor the OR Party at swingo's in Lakewood. Gift or bar for an hour. Dr. wanted to know if we are going to mix chiro and epinephrin. really could use that for upper extremity block to prolong duration. she also asked if we would help sponsor the OR Party at swingo's in Lakewood. Gift or bar for an hour.
PPLPMDL0080000001	Cleveland	OH	44106	11/28/2000	- one pt maintained only- why this and not others? managing persist m/s pain someother way?
PPLPMDL0080000001	Westlake	OH	44145	11/28/2000	had a great discussion with him at tumor board. he talked highly about long acting sustained relief products and OxyContin in particular and even refered to me on a case about pain management
PPLPMDL0080000001	Westlake	OH	44145	11/28/2000	quick hit through the window , he said he has several patients now being helped for chronic pain with OxyContin as opposed to taking short acting all day long
PPLPMDL0080000001	Parma	OH	44129	11/28/2000	talked about hte marcus reprint and how function should be the guide to effectiveness.
PPLPMDL0080000001	Cleveland	OH	44195	11/28/2000	-dose/titr-bt- agrees could use more- tries to put off on attendings- he could push it more at this time-
PPLPMDL0080000001	Beachwood	OH	44122	11/28/2000	Brief reminder. He said he is using but we need another coffee break to find out when he uses short acting and why
PPLPMDL0080000001	Cleveland	OH	44106	11/28/2000	cant think of seeing much use of oxy- says when he sees opis- its pct or vic- get more pt specif
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	now using oxy in some total cases, talked about apap in vico es and asked why not use oxy in all total, follow up
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	at lutheran talked about using oxy in post op, he said he had two cases that day and will use oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	Dr.'s husband if Vijay, cardiologist. She really did not have much to say. Confirmed that she is using. Reviewed dosing, same as bupiv. She witnessed discussion with Atalla. Dr.'s husband if Vijay, cardiologist. She really did not have much to say. Confirmed that she is using. Reviewed dosing, same as bupiv. She witnessed discussion with Atalla.
PPLPMDL0080000001	Cleveland	OH	44111	11/28/2000	talked to doctor in his office, talked about his use of oxy, last time he said that oxy ir meant more sense to him, he is using oxy ir to a certain extent, talked about oxycontin and onset
PPLPMDL0080000001	Cleveland	OH	44106	11/28/2000	agrees likes oxyfast- uses for diff swallowers- 1/2 pts at a time- didnt admit to dura use- say has used but acted like not a big choice- but 35%- get real protocol for advancing pain
PPLPMDL0080000001	Rocky River	OH	44116	11/28/2000	very quick hit in the hall, he said it was nice to see Marty again and said he will have to write more Oxycontin
PPLPMDL0080000001	Akron	OH	44310	11/28/2000	Wants green pain books, Q&A counseling your patients, control over your pain audio tape for pain management for oncology nurses, and opo120 - Vital sign chart, oopm21-dispelling myths about opioids.
PPLPMDL0080000001	Cleveland	OH	44195	11/28/2000	Call Nancy to discuss setting up a meeting with Mekhail. Then can set up some lunches. Discuss some educational oppor. He speaks, so see if he has interest.
PPLPMDL0080000001	Cleveland	OH	44111	11/28/2000	talked in hallway, about decmber party. also talked about oxy use
PPLPMDL0080000001	Cleveland	OH	44127	11/28/2000	senokot and oxy info
PPLPMDL0080000001	North Royalton	OH	44133	11/28/2000	senokot
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	oxy
PPLPMDL0080000001	Westlake	OH	44145	11/28/2000	bring bagels and muffins to Tumor Conference great interaction as Dr. Cunningham asked about my opinion on a case
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	post op orthos
PPLPMDL0080000001	Cleveland	OH	44106	11/28/2000	titr
PPLPMDL0080000001	Akron	OH	44313	11/28/2000	Met with Lauren Martin. I gave her most of the information that they asked for including the Patient Bill of rights, clipboards, Myths of opioids and counseling your pts. I also scheduled the first 3 in-services. They are going through JCAHO accreditation beginning on Dec.11.
PPLPMDL0080000001	Akron	OH	44203	11/28/2000	Dr Rodgers
PPLPMDL0080000001	Akron	OH	44310	11/28/2000	Discusses and show him handouts for his speaking engagement. Give him handouts to give to his audience. Discuss VNS speaking program. Wants green pain books, Q&A counseling your patients, control over your pain audio tape for pain management for oncology nurses, and opo120 - Vital sign chart, oopm21-dispelling myths about opioids.
PPLPMDL0080000001	Akron	OH	44203	11/28/2000	Dr Rodgers oxy use is for chronic pain, if pts come in on oxycontin then will give it to them. Said oxy is going for \$20 a pill. C&Concern with abusing everything. Chronic pain and if on vicodin or percocet not thinking about oxycontin. Perception is oxy is stronger than vicodin. Sell against vicodin for acute pain.
PPLPMDL0080000001	Cleveland	OH	44105	11/28/2000	talked to doctor about oxy and using it in more acute type settings, he said that since onset is the same it would be a good choice, also talked copd
PPLPMDL0080000001	Cleveland	OH	44112	11/28/2000	Has been staying in touch with our medical education department. Will speak at Southpoint on 1/19 if we can get it through in less than 60 days. Is switching any tid pts he has to bid and is getting more and more comfortable with the numbers of mgs and just treating to effect. Asked him what he thought of Duragelic and he really understands the differences and is a strong advocate of using it only if the oral route is unavailable.
PPLPMDL0080000001	Cleveland	OH	44113	11/28/2000	in or lounge, talked about using oxy in his total knee pts, he said that he has had some side effects with oxy in the past, handled thai and asked for business
PPLPMDL0080000001	Westlake	OH	44145	11/28/2000	he raved about OxyContin and talked highly about it in front of some of his colleagues (to me ) in the tumor conference
PPLPMDL0080000001	E Cleveland	OH	44112	11/28/2000	Hsn't used Oxy yet. Does think that it offers him advantages over short acting. Uniphyl he has began a trial and agrees that once a day and lack of generic are huge benefits.
PPLPMDL0080000001	Parma	OH	44129	11/28/2000	showed him the safety in the elderly and how all it is, is a se comparison. trying to get him more relaxed when using and how to handle call backs and show that se are going to be the same
PPLPMDL0080000001	Akron	OH	44314	11/28/2000	mentioned giving pts 2 days of either percocet, vicodin or oxy ir. to take as many as the pt needs up to 2 tabs every 2 hours and then titrate to oxycontin. CREST pt taking 400mg and 360mg q12h and 120mg for breakthrough. Oxycontin use for OA pts also. Said 10mg tabs do not do much fr the pt. Concentrate on starting with oxy along with oxyir to avoid APAP problems.
PPLPMDL0080000001	Cleveland	OH	44127	11/28/2000	talked about oa and dosing, she is writing oxy now and she has no problem with starting pt on oxy 10mg q12 once they fail nsaid
PPLPMDL0080000001	Beachwood	OH	44122	11/28/2000	Has been using for LBP and OA Marcus reprint gae her more confidence to do this,

PPLPMDL0080000001	Cleveland	OH	44112	11/28/2000	Said he has pt with OA on 20mgq12h who he has added since the last time I was in . Also discussed Uni. He still needs some convincing that Uniphyl Can be a huge help to his pts.
PPLPMDL0080000001	Akron	OH	44314	11/28/2000	said using oxycontin for OA pts but oxy is constipating so talked about senokot-s, but needed to ask him if can control constipation will he use oxy for all his OA pts. Acute or short term pain, he said he does not use opioids, he will send to ORS or they go to er and he will write what they come to him on/
PPLPMDL0080000001	Akron	OH	44303	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort. Will be off from December 4-Jan 15, 2001. He is having surgery.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44304	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44310	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44310	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Parma	OH	44129	11/28/2000	Titrate, true Q12hr, 10mg for opiod naive, 20 for people who have had opioids already. Titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44195	11/28/2000	wanted to follow up with last weeks lunch and continue our talk with functionality found out that he does a fair amount of blocks.talked about titration
PPLPMDL0080000001					11/17 GAVE LIST OF SPEAKER NAMES- WALSH IS DOING IM PRES- BUT SHE STILL WANTS 15 OF EACH RESOURCE TO MICHELLE. SAYS IM NICE GUY BUT STUFF TOO EXP FOR HOSPICE- MARY ANN? MARY KAY? SAYS ORAM FIRST- ROXANAL NEXT. MANY ARE COMING FROM HEM/ONC ON OXY- MORE AND MORE. SAYS THEY WONT SWITCH IF WELL CONTROLLED. GAVE CASE OF SENOKOT S- SEE IF WANT REGULAR AMOUNTS. 11/28- pt Vinnie barksdale is approved on pap- doing well - very happy on prog.- is the one still on too much pct also- agreed could be better controlled with higher q12 and less BT -just diff pt. to manage at this time- happy that oxy is doing
PPLPMDL0080000001	Westlake	OH	44145	11/28/2000	he talked about some of the nice actions of OxyContin like the 12 hour control and how quickly it works
PPLPMDL0080000001	Cleveland	OH	44106	11/28/2000	vs SA- jcaho standards- intermitt pain only- says is seeing alot more used- 20-40q12 is where used
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	Post-op study, she will give my card whoever is in charge of doing lunches. Find out who that is. Find out how many days a week they are in this office.This is a division of the Crystal clinic.Who is Paulette. Wed AM best.
PPLPMDL0080000001	Cleveland	OH	44146	11/29/2000	Quick hit comparing Oxy to short acting. Left conversion chart. Wanted Uniphyl. Made sure to discuss to adantage of the chronotherapeutic part of Uni.
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	at speaking event and talked post op oxy
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	Post-op study, she will give my card whoever is in charge of doing lunches. Find out who that is. Find out how many days a week they are in this office.This is a division of the Crystal clinic.Who is Paulette. Wed AM best.
PPLPMDL0080000001	Cleveland	OH	44195	11/29/2000	BT- dose- seems low although always gives for first 2wks or so- get info on lesser procedures
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	at speaker, talked about post op orders and the possibility of using oxy, he says if it is a severe case then they would, otherwise no, follow up
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	at speaking evnt, she is on pain committee and she is talking about oxy on pain protocol, she says that she is using as much oxy as needed
PPLPMDL0080000001	Cleveland	OH	44106	11/29/2000	some dura- why? When stay w/oxy vs going to methad as he says for cost-is using on 1st rx
PPLPMDL0080000001	Cleveland	OH	44109	11/29/2000	in hallway, talked about oxy and using the 160, says that he does not haqve anyone now that would need that dose, but will use in future
PPLPMDL0080000001	Cleveland	OH	44106	11/29/2000	Potency issues vs SA and morph- equianl? using more oxy but not sure of positioning
PPLPMDL0080000001	Cleveland	OH	44195	11/29/2000	pill count- duration of treatment- typ 1-3 mths- agreed w/mazane
PPLPMDL0080000001	Tallmadge	OH	44278	11/29/2000	followed up from last weeks lunch.wanted to amke sure that he had dosing down and is using the multiples still not sure of himself and his oxy use but each time we talk a few more briers come down
PPLPMDL0080000001	Bedford	OH	44146	11/29/2000	Continued to plan opiod meeting with kriegler and boswell. Again reiterated Marcus data. He still feels that Oxy is beter for his pts and easier in his practice.
PPLPMDL0080000001	Beachwood	OH	44122	11/29/2000	Quick hit short acting v Oxy. Left ginsburg and conversion information he said he would read.
PPLPMDL0080000001	Akron	OH	44307	11/29/2000	She hasn't been paid for her Oct 31st speaking program. Senekot-S samples.
PPLPMDL0080000001	Bedford	OH	44146	11/29/2000	Was very interested in Marcus reprint and nonmalignant pain trmt. Uses Uniphyl and knows the advantages over twice a day theo.
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	talked using oxy in hernia cases, will use. follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	Post-op study, she will give my card whoever is in charge of doing lunches. Find out who that is. Find out how many days a week they are in this office.This is a division of the Crystal clinic.Who is Paulette. Wed AM best.
PPLPMDL0080000001	Cleveland	OH	441143236	11/29/2000	uniphyl- didnt get samp- goes w/ exclusively- oxy -says has 4-6 pts currently on - backs- arth- quick update get more next week
PPLPMDL0080000001	Uniontown	OH	44685	11/29/2000	vicodin is used after NSAIDS and said will use for pts that may only need an opiod for 4 weeks.
PPLPMDL0080000001	Beachwood	OH	44122	11/29/2000	Sropped off pt education materials for pts he places on opiods. He has been using more Oxy and less short acting.
PPLPMDL0080000001	Akron	OH	44321	11/29/2000	using oxycontin for chronic pain pts that are not responding to NSAIDS and have not been put on vicodin first. he said most pts that come to him have been in the er dept and are on vicodin, these are the toughest pts to convert, they just want the vicodin. he starts pts right on oxy, has good results but if needs to go above 20mg will send to pain clinic.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	Post-op study, she will give my card whoever is in charge of doing lunches. Find out who that is. Find out how many days a week they are in this office.This is a division of the Crystal clinic.Who is Paulette. Wed AM best.
PPLPMDL0080000001	Parma	OH	44129	11/29/2000	onc heart center.kathy is head nurse for ignacio and they went thru a mock jcaho survey and did badly.will need to call and try to set up inservices
PPLPMDL0080000001	Cleveland	OH	44109	11/29/2000	lunch with residents see notes
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	Pain Team Talk with Dr. Drew, went very well see notes
PPLPMDL0080000001	Cleveland	OH	44106	11/29/2000	dosing titr
PPLPMDL0080000001	Cleveland	OH	44195	11/29/2000	bt
PPLPMDL0080000001	Copley	OH	44321	11/29/2000	seeing mor eof the patch, vs oxycontin
PPLPMDL0080000001	Akron	OH	44313	11/29/2000	senokot
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	rebates, patient info sheet
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/29/2000	rebates, patient info sheet
PPLPMDL0080000001	Akron	OH	44310	11/29/2000	Appt book for lunches next year. proper conversion dose.
PPLPMDL0080000001	Akron	OH	44304	11/29/2000	Appt book for lunches next year. proper conversion dose.
PPLPMDL0080000001	Akron	OH	44310	11/29/2000	Educational materials for speaking engEMENT NEXT WEEK.
PPLPMDL0080000001	Cleveland	OH	44103	11/29/2000	wants to know what the hosp does for rx protection from copies/ get info from UH
PPLPMDL0080000001	Tallmadge	OH	44278	11/29/2000	safety in the elderly and dosing for more flexibility
PPLPMDL0080000001	Parma	OH	44129	11/29/2000	janseen is spending alot of time here.dine and dash program.talked about the safety in the elderly and all he said is that he is using it.trying to counter the bad info that duragesic is spreading.he started a patiien today on oxy
PPLPMDL0080000001					20mg.mid 50's with add on to celebrax
PPLPMDL0080000001	Parma	OH	44134	11/29/2000	trying to keep it simple and build on his acceptance of oxy and him seeing it being used in more area's.talked about abuse and habit forming warning with vic so why not use in the more acute setting
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	at speaking eventm, is an advocate of oxy and says that he will try to increase use in post op, but says that many of the gs cases only need meds for a couple days, follow up
PPLPMDL0080000001	Cleveland	OH	44109	11/29/2000	in hallway, with dr. crum, says she does not know why we have a 160mg, told her it is needed, follow up
PPLPMDL0080000001	Tallmadge	OH	44278	11/29/2000	talked about adding on with both oxy and uni and additive benefits
PPLPMDL0080000001	Solon	OH	44139	11/29/2000	Brief comparison to short acting. Left Roth reprint which she said she would go over. She asked that i call on her in Solon office. She is not currently using Oxy for OA.
PPLPMDL0080000001	Cleveland	OH	44109	11/29/2000	talked about a specific oa pt that is now taking celebrex and it is not completely working, asked him what he would do next and he said he would add short acting med prn, told him why oxy better and at low doses will work well, follow up
PPLPMDL0080000001	Akron	OH	44308	11/29/2000	Titration, rescue, proper dosing, Accepted by Cigna.
PPLPMDL0080000001	Cleveland	OH	44111	11/29/2000	at speaking event, talked about titration adn the flex of oxy, follow up on friday at tumor brd
PPLPMDL0080000001	Akron	OH	44310	11/29/2000	Titration, evolution of oxycontin and the gold standard Morphine.
PPLPMDL0080000001	Uniontown	OH	44685	11/29/2000	using 10mg q12h to start opiod therapy an diff needs to titrate he will use the 20mg and comfortable going up to 80mg q12h.
PPLPMDL0080000001	Cleveland	OH	44132	11/29/2000	Agreed to titrate two patients and try oxy IR for breakthrough. Will f/u in two weeks to see how patients are doing. Need to find out what agents he starts with next call?
PPLPMDL0080000001	Cleveland	OH	44109	11/29/2000	in neuro clinic, followed up with doctor is now using oxy post op, writing 20q12, told him that was fine, but he could use 10s for more flex
PPLPMDL0080000001	Akron	OH	44333	11/29/2000	two new pts on oxycontin, on taking 10mg q12h, probably going to be on for a month, guy working as a laborer who was on 2 percocet a day and doing well. Another pt with radiculopathy is takign 40mg q12h and doing well, she is a govt worker who is now going to go into teaching and walks without a cance as she did before taking oxycontin.
PPLPMDL0080000001	Parma	OH	44134	11/29/2000	familiarity is his best friend when it comes to using oxy getting comfortable still needs a little push in the more acute setting.he is trying to get away from the nursing home business because of the time constraints.talked about dosing the 10mg tablet 2-3 q12 instead of hte 20mg.more flexibility and better matching of pain relief
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupri. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL0080000001	Euclid	OH	44119	11/30/2000	spoke with Sue about oxy. She thought doc would love to hear more. he bounces between here and mentor a lot. Have to get schedule. scheduled a lunch
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupri. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/30/2000	Uses Uni and believes it is superior to bid theo. Said to keep him stocked with samples and he would use it. Briefly mentioned OxyContn for his end stage COPD and CA pts Wanted to know the difference between MSC and Oxy. Left information for him to read.

PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	follow up from call with david, talked about using oxy instead of short acting meds in acute pain, he says that he will consider, get into specific pt, talked copd and uni
PPLPMDL080000001	Akron	OH	44309	11/30/2000	did get discussed at p and t. not using chiro in hosp for surg. need to get into pain clinic from tition
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	docor was goin into surgery lounge, told him talked to doctor purse and he asked if bohl used it post op, asked him what i should tell perse and he said he would use oxy in extreme cases, sell vs vico
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Akron	OH	44304	11/30/2000	oxy for post op, used 10's in past, not enough. went over average surg dose, bring copy to sunshine next time
PPLPMDL080000001	Barberton	OH	44203	11/30/2000	He is reserving oxycontin for severe pain that is not being controlled on vicodin. He is more comfortable with short acting. like vicodin and even dilauid. Concerned about abuse and pt tolerating amedication this strong.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	HAS BEEN USING IR IN HIS IN-LAWS WITH GOOD SUCCESS. ALSO USING POST-OP FOR PTS AT HILLCREST. HAS NOT HAD ANYONE SAY A WORD ABOUT APPROPRIATE USE TO HIM FROM THE HOSPITAL. MOST PTS GO HOME WITH PRN DARVOCT AND REALLY ARE USING IT THAT WAY. HE DID HAVE A PT WITH A TOE AMPUTATION THAT HE WAS GOING TO SEND HOME WITH OXY. FIND OUT HOW THAT PT DID.
PPLPMDL080000001	Akron	OH	44308	11/30/2000	they say ropi safer for peds, need to get info from christy about her childrens hospst
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Following up Oxy use. Still going well. Mark Froimson has used for other than post-op pain.. She wanted conversion guides for PCA t roal and another short acting conversion guide. We posted them all over the office.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Akron	OH	44312	11/30/2000	Father patrick's mother is going to get oxy ir for post op pain, she is only taking 2 vicodin now, her surgeon was Dr Greene who is anti oxycontin. Vicodin is controlling only a portion of pts but they do not want to be bothered. He is going to write oxycontin on his own script pad and using the conversion op mg to mg from hydrocodone to oxycodone.
PPLPMDL080000001	Barberton	OH	44203	11/30/2000	the sickle cell pt that was taking the 160mg tab was written on a hospital script and sent out with the pt. Oxycontin, morphine and the patch are all being used equally, she says all pts are different and gives medications unitil side effects outweigh pain control.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	equianal issues- seems to be holding back on use vs. morph/dura- has strong opinions on insurance co.s limiting choice
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Discussed using Oxy v short acting and he agreed that this was a great way to handle pain pts.
PPLPMDL080000001	Copley	OH	44321	11/30/2000	concern is abuse with oxycontin, what is his concern and what other opioid would he use in place of oxycontin? talked about documentation and oxycontin still has the least abuse potential.
PPLPMDL080000001	Beachwood	OH	44122	11/30/2000	Discussed thr get together with Dr George, Dr Rosenthal etc. She liked the idea and said we could do it over lunch. All we have to do is find a date that everyone can be there. Discussed how she choses an opioid for her pts and many times it comes down to whether or not she has trial cards available. Keep those PSP cards coming.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. attended anesthesia lunch as well, see notes for Krantz on this date.
PPLPMDL080000001	Cleveland	OH	44128	11/30/2000	he is getting over hte higher doses and duragesic and cost.add with uni
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	in his office, says that he does use oxy some post op, but mainly will use it in his chronic pts like failed low back, talked about surgical cases and why not use oxy, follow up
PPLPMDL080000001	Tallmadge	OH	44278	11/30/2000	talked about using funtion as a guide and as a documentation
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	High dose- vs morph- eqian w/SA- not as famil as he thought
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	dr perse, and nurse
PPLPMDL080000001	Cleveland	OH	44119	11/30/2000	Spoke with Kate Thomas. See notes on her for this date,
PPLPMDL080000001	Parma	OH	44129	11/30/2000	kathy sherman is key person in the heart center and she works for throacic surgeons.lahorra.mock jcaho and they did horribly.assessment is big area
PPLPMDL080000001	Parma	OH	44129	11/30/2000	senokot nad ortega info
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	see notes
PPLPMDL080000001	Cleveland	OH	44102	11/30/2000	are not stockng 160, says are seeing more 80mg from metro
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	dosing, jcaho
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	dosing
PPLPMDL080000001	Mayfield Village	OH	44143	11/30/2000	Bill said they are still using a lot of Oxycontin. Mostly 20mg, but also some 40's. He sent back some 160mg. Tish said that Bill now owns some of the pharmacy. Tish said that they write of Oxycodone, and she subs Oxy-IR. Hospice is using a lot more methadone and sublingual morphine.
PPLPMDL080000001	Akron	OH	44304	11/30/2000	using a little oxy in house, refills with vic or perc because of cs. expalined how he has better control of patiетns with cs, office visit...
PPLPMDL080000001	Akron	OH	44308	11/30/2000	they say ropi safer for peds, need to get info from christy about her childrens hospst
PPLPMDL080000001	Akron	OH	44308	11/30/2000	discussed chiro for caudal blocks, using ropi. doesn't do any pain management in group. would be willing to try chiro, need to get passed lefko, rhp
PPLPMDL080000001	Akron	OH	44310	11/30/2000	j
PPLPMDL080000001	Akron	OH	44310	11/30/2000	uses oxy when remembers it. brought up cost and abuse. went over both. bring sunshine next time,
PPLPMDL080000001	Akron	OH	44312	11/30/2000	Rehab clinic with Dr Hayek.
PPLPMDL080000001	Barberton	OH	44203	11/30/2000	tumor boards.
PPLPMDL080000001	Barberton	OH	44203	11/30/2000	senokot-s recommendations.
PPLPMDL080000001	Akron	OH	44306	11/30/2000	senokot-s and oxycontin 80mg.
PPLPMDL080000001	Akron	OH	44308	11/30/2000	they say ropi safer for peds, need to get info from christy about her childrens hospst
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	BT- how high? doesnt seem like much more than 120- not alot of exper w/oxy but seems into the whole strat- thinks of morph as for more severe
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	talked to doctor about his oxy use, he still thinks oxy is best for long term pain and not really for acute stuff, but he then asked what surgeons where using it, told him that keppler was using alot of it, he says that he will now start using oxy more in the post op setting, told him to use the 10mg dose, follow up
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Akron	OH	44304	11/30/2000	uses oxy says when i comea round and remind!!!
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	equi w/ darv/pct- seldom has used any opis- hasnt used cards yet- keep working on him-
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Discussed advantages of Oxy over Percocet he is currently using. He admits that the Percocet is often not holding his pts and that this would be a good thing to try. With that he left all the product information on the table when he left. Made packet and put it on his desk.
PPLPMDL080000001	Cleveland	OH	44106	11/30/2000	start with- stay with- is substitt over pct/vico dont know of if these 2 pts were new pts- seems comfort. w/using
PPLPMDL080000001	Mayfield Hts	OH	44124	11/30/2000	Dr. Maslan mentioned that chiro did pass formulary! did share that with docs. all seemed to be surprised because it is not on the carts yet. Sounds like Krantz may be holding it up. Need to find out the issue there. Pat gave me his beeper number to contact. It may have had something to do with the oxy issues. Reviewed chiro cardio toxicity data, similarity in pharmacokinetic profiles, dosing, and depth and duration of chiro and bupi. Could not flush out any issues on chiro. Oxy did lead to a great post-op discussion, but i deferred until i spoke with Dr. Maslan and Krantz about hospitals perspective.
PPLPMDL080000001	Akron	OH	44308	11/30/2000	discussed chiro for caudal blocks, using ropi. doesn't do any pain management in group. would be willing to try chiro, need to get passed lefko, rhp
PPLPMDL080000001	Cleveland	OH	44119	11/30/2000	Dr. Thomas said the formulary will not change her writing habits. She did say that about 70% of the pts. in-house are very acute and cannot swallow. She is using a lot more sublingual and also methadone. She said she is getting very good results. She did say that for pts. that can swallow she is still using Oxycontin, but she did say that the pt. population in-house has changed and gotten worse.
PPLPMDL080000001	Akron	OH	44308	11/30/2000	they say ropi safer for peds, need to get info from christy about her childrens hospst
PPLPMDL080000001	Akron	OH	44310	11/30/2000	uses oxy when remembers it. brought up cost and abuse. went over both. bring sunshine next time,
PPLPMDL080000001	Akron	OH	44304	11/30/2000	using a little oxy in house, refills with vic or perc because of cs. expalined how he has better control of patiетns with cs, office visit...
PPLPMDL080000001	Cleveland	OH	44113	11/30/2000	talked about his total knee pts, he says that he is only using oxy inn htese cases, he says that he is now using oxy ir for bt, talked to karen and they used psp card

PPLPMDL0080000001	Barberton	OH	44203	11/30/2000	chronic pain use, starts pts on vicodin for up to 6 weeks starting vicodin on prn basis and will go up to 2 vicodin q4h. A lot of low back pain pts and did mention a fibromyalgia pt.
PPLPMDL0080000001	Beachwood	OH	44122	11/30/2000	Met with Dr. Hall. He is now the Medical Director of 4 nursing homes. They are Madonna Hall, Cleveland Rehab, Sunset, and Rudwick Manor. He said he is much more comfortable using Oxycontin and is using more of it for osteoarthritis. He said he goes to Duragesic when Oxycontin doesn't work anymore. Explained to him that he can titrate Oxycontin and explained how to do it. Need to find out at what dose her perceives Oxycontin not
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44302	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cleveland	OH	44113	11/30/2000	lunch, doctor says that he knows everything about oxy, talked primarily about titration, he does says that if someone comes to him on sa he will leave them on it until needs to switch, talked about converting as soon as pt comes in
PPLPMDL0080000001	Cleveland	OH	44113	11/30/2000	Doc mentioned that chiro will be used specifically for high vol/conc blocks and for interscalene and superclavicular. He thinks it helps the budget to use Marcaine for other, low vol/conc blocks. Need more clarity on epidural use. He seemed to think that bupi was fine. He also said he never uses long acting for many of the ortho cases, because they need motor back quickly. Reinforced the similarity of dosing and depth/duration of block. Real tough to get through on oxy. He uses it, titrates up when necessary. I offered the titrating wall chart. Cindy wanted pain scales, for wall, clipboards and pocket, because pts have tough time describing pain. He said he uses patch if patients asks or does not like tabs. He did not think that admin was an issue. He clearly stated that he did not think one caused any more constipation than the other. He would like Brian and I to educate primary care guys and other specialties (except ortho) on pain, oxy and when to refer. He feels he should be busier but referrals are slow. Discuss with Brian. Grand Round not an option since Lutheran does not do much of those, except nursing. Next call, find out about dosing
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44307	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cleveland	OH	44113	11/30/2000	in hallway, today he is doing in house stuff, he is now titrating oxt higher, he says that he thinks once he gets used to it it will be easy to use, talked about switching pts over to oxy when they come to rehab
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44307	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44307	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44304	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Akron	OH	44304	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Cleveland	OH	44128	11/30/2000	talked about titration and gettign the bigger doses, liked about his perccet patients and how many of those that are gettign refills and how they should be getting oxy
PPLPMDL0080000001	Akron	OH	44304	11/30/2000	Titration, dosing, few side effects, can drive, take a laxative.
PPLPMDL0080000001	Barbeerton	OH	44203	11/30/2000	she has dropped off from oxycontin, from one of her pts that went to see neurosurgeon and was on 80mg q12h and stopped abruptly and had withdrawl symptoms. Concerned about pts being informed that they need to back off slowly from oxycontin.
PPLPMDL0080000001	Beachwood	OH	44122	11/30/2000	Is going to use 1-2 10mg Oxy q12h. Need to keep reminding him
PPLPMDL0080000001	Cleveland	OH	44106	11/30/2000	Why any SA? may try down titr on 10q12- and longer q12 over 5 days
PPLPMDL0080000001	Barberton	OH	44203	11/30/2000	quick hit, he uses short acting opioids, diauid and oxydnone, he just writes oxy ir and not oxycontin, not comfortable with dosing q12h.
PPLPMDL0080000001	Cleveland	OH	44106	11/30/2000	got her thinking on dont you think pt only needing a pill forBT is more of a reminder of pain than q12? vs dura? Stability- Morph go over range of conver w/oxy- at worst is 1/1.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/30/2000	talked about using oxy in the post op setting in place of darv and vid.talked about q12 vs q3-4 and letting qol be the function. he does alot of breast biopsies but alot of other more invasive stuff as well
PPLPMDL0080000001	Cleveland	OH	44113	11/30/2000	doctor is very busy with surgeries, he asked if oxy could be given tid, aske him if he needed it that way and he said sometimes it does not seem to always last for 12 hours, told him to increase 12 hour dose instead of tid, he
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	post op- will use for 4- days pain control Says tsidel used last week
PPLPMDL0080000001	Akron	OH	44333	12/1/2000	20mg tid for some of his post op patients, examples are breast reductions and face lifts. He is using vicodin for most cases and cases that pts ask for it specifically.
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	12/1 research mtg- on intermit. pain- Critical to determ. pain pattern- consist/interm/both MD-dosing for interm is not well docum in the literature/ Comment on English Dr. David Oliver as authority/BT as high as 50%, Breakdown of barriers of painmgmt research- system, pt, ethical, methods.(lack of tools, knowledge, polypharm) Discussion by all for breakdown of intermitt. pain in to that assoc. w/chronic pain-chronic pain and that assoc with true non-chronic-PRN meds. Can have many variations of each and incident pain on top of it all. Very lengthy debate on these issues. W/Walsh- disagrees w/RPortnoy that intermitt pain is only signif w m/s pain- he says all bt is bt pain- dont want to underestim. Asked him about freq of pain defining persist vs interm.- says no cause pt could have 5-6 episodes of pain 5 min long that is well contr by prn- dont need ATC appr. I spoke up at mtg about adding the barriers of med staff personal bias and pts reluctance to report- they seemed impressed.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/1/2000	Very brief coverage of Ginsberg. Said to come back on another day when he wasn't as busy.
PPLPMDL0080000001	Cleveland	OH	44113	12/1/2000	window call, he is still writing oxy post op mainly 40mg or 20, talked about oxy ir
PPLPMDL0080000001	Akron	OH	44313	12/1/2000	getting some starts from the pa.he is the catalyst
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	12/1 presentation on Dr. Nelsons study on barriers to pm research- SEE WALSH
PPLPMDL0080000001	Cleveland	OH	44113	12/1/2000	folow up to marcus, went into tolerance and use of short acting, see in or lounge next week
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/1/2000	iscussed advantages in ER. He said it is Vic that is his habit. He also siad that most pts follow up with their primary care MD's in a few days so he feels like he's just getting them through. Admits were a different story. He said to keep reminding him.
PPLPMDL0080000001	Cleveland	OH	44111	12/1/2000	tumor brd, talked about oxy ND if she would switch pts, follow up
PPLPMDL0080000001	Lyndhurst	OH	44124	12/1/2000	Very afraid of opioids and addiction. Thinks that Oxy is stronger and therefore more of a problem. Discussed delivery system and how it actually helps to limit the concerns he has. He asked me to schedule lunch but took dosing card and product information.
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	12/1 research mtg- on intermit. pain- Critical to determ. pain pattern- consist/interm/both MD-dosing for interm is not well docum in the literature/ Comment on English Dr. David Oliver as authority/BT as high as 50%, Breakdown of barriers of painmgmt research- system, pt, ethical, methods.(lack of tools, knowledge, polypharm) Discussion by all for breakdown of intermitt. pain in to that assoc. w/chronic pain-chronic pain and that assoc with true non-chronic-PRN meds. Can have many variations of each and incident pain on top of it all. Very lengthy debate on these issues. W/Walsh- disagrees w/RPortnoy that intermitt pain is only signif w m/s pain- he says all bt is bt pain- dont want to underestim. Asked him about freq of pain defining persist vs interm.- says no cause pt could have 5-6 episodes of pain 5 min long that is well contr by prn- dont need ATC appr. I spoke up at mtg about adding the barriers of med staff personal bias and pts reluctance to report- they seemed impressed.
PPLPMDL0080000001	Cleveland	OH	44113	12/1/2000	nice guy, he is using oxy for his 3rd step, he uses nsaid then vico then oxy, he says that oxy works well but he likes to hold off on it, wants info on the pathogenesis of pain and new theories, follow up on oa
PPLPMDL0080000001	Akron	OH	44319	12/1/2000	talked about a pt that came from barberton with a problem and she wants to take more oxycontin than she needs, Was on 240mg and backing her off and giving her 40mg and allowing her to take up to 4 a day. Have had pts up to 80mg tid. Said would use the patch for cancer pts that can not swallow.
PPLPMDL0080000001	Lyndhurst	OH	44124	12/1/2000	Is using Oxy on difficult cases. Doesn't use Vic. Working well on shoulders and knees.
PPLPMDL0080000001	Mayfield Heights	OH	44124	12/1/2000	ER call
PPLPMDL0080000001	Lyndhurst Mayfield	OH	44124	12/1/2000	Discussed Oxy compared to short acting and the mechanism of action of senokat v other laxatives.
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/1/2000	Oxy 160 is getting used 80's have dropped off a little bit.
PPLPMDL0080000001	Cleveland	OH	44109	12/1/2000	talked about metro onc
PPLPMDL0080000001	Cleveland	OH	44113	12/1/2000	set up inservice
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	stay with
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	equilanalg
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	post op
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	bt
PPLPMDL0080000001	Akron	OH	44310	12/1/2000	zx
PPLPMDL0080000001	Akron	OH	44310	12/1/2000	has been using a little oxy, 1 or 2 a week. says patch is still easier. need to keep reminding him otherwise
PPLPMDL0080000001	Fairlawn	OH	44333	12/1/2000	talked to andy about any problem issues with opioids in the area. recommending senokat-s to pts on opioids. Kadian, he does not even carry it, but they are passing out vouchers for 30 days.
PPLPMDL0080000001	Cleveland	OH	44195	12/1/2000	stay with- heard him talking to pt about upping dose of oxy- said was at 60- going to go to 80- 2-4 BT- tolerating well- has switched from SA
PPLPMDL0080000001	Akron	OH	44333	12/1/2000	dealing with Steven Rarick who is taking 3 80mg q8h.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/1/2000	talked about hte different ways to write and take care of se.hesitant to use in anybody over 60
PPLPMDL0080000001	Cleveland	OH	44103	12/1/2000	COME BACK MONDAY- SET UP LUNCH- GET INTO SCRIPT ISSUES - TELL HER @ THE PRINTING CO. THAT UH USES TO PREVENT FORGERY- CRYSTAL SAYS PTS DOING WELL-
PPLPMDL0080000001	Cleveland	OH	44111	12/1/2000	briefly talked to doctor, he is using more kadian now, told him that bid is nearly the same as once a day, he is seeing the kadian rep often talk more on monday
PPLPMDL0080000001	Akron	OH	44312	12/1/2000	oxycontin is being used for cancer pain and for severe, severe pain that is no longer being controlled on short acting opioids, usually 2 tabs every 4 hours. Opioid to use after nsaid, is wher oxy can be used for moderate to sever pain that require an opioid for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	12/1/2000	has been using a little oxy, 1 or 2 a week. says patch is still easier. need to keep reminding him otherwise



PPLPMDL080000001	Beachwood	OH	44122	12/1/2000	Watson reprint showing that opioids are effective in neuropathic pain. Saves Oxy for pts with neuropathic pain. Saves Oxy for pts he calls chronic. Discussed that if pain is going to last more than 4-6 hours than he should chose a long acting agent.
PPLPMDL080000001	Cleveland	OH	44195	12/1/2000	12/1 research mtg- on intermit. pain- Critical to determ. pain pattern- consist/interm/both MD-dosing for interm is not well docum in the literature/ Comment on English Dr. David Oliver as authority/BT as high as 50%, Breakdown of barriers of painmgmt research- system, pt, ethical, methods.(lack of tools, knowledge, polypharm) Discussion by all for breakdown of intermitt. pain in to that assoc. w/chronic pain-chronic pain and that assoc with true non-chronic-PRN meds. Can have many variations of each and incident pain on top of it all. Very lengthy debate on these issues. W/Walsh- disagrees w/RPortnoy that intermitt pain is only signif w m/s pain- he says all bt is bt pain- dont want to underestim. Asked him about freq of pain defining persist vs interm. - says no cause pt could have 5-6 episodes of pain 5 min long that is well contr by prn- dont need ATC appr. I spoke up at mtg about adding the barriers of med staff personal bias and pts reluctance to report- they seemed impressed.
	Akron	OH	44312	12/1/2000	the abuse of oxycontin is the issue, the reason is that that oxy is given to pts that are overusing percoet or vicodin and saying that it is no longer being controlled, so naturally they are going to abuse oxycontin. he also sees me in tumor boards all the time and is reserving oxycontin for cancer pain and severe noncancer pain.
PPLPMDL080000001	Cleveland	OH	44106	12/1/2000	12/1 - The pt. trying to get extra oxy that he turned down went to another Dr.- he was very happy! doesnt want those headaches.- Plan lunch support sooner in early Feb. SAYS HE IS GOING TO OXY ALOT SOONER- RIGHT AFTER NSAIDS- DID TODAY FOR BACK PT- FIRST OPI USED WILL BE OXY! GAVE 3 PCS CARDS- WILL USE ONE FOR THIS PT. Brought up exam of dr who will use pct q4 but not oxyq12- makes no sense to him.-Speakers needed for every 3mths- 1st in feb- Very impressed w/levy 11/10 has jcaho mini review on mon- lent 3 slide kits for review- may use- will come to irick- Had call come in pt on oxy trying to get refill to early- dr stuck tohis guns- pt is parapalegic- is in pain but he suspects isnt using right. May be selling for vicodin- refused to give- wait till end of month-gave 3 wks ultram. Might give urine test. f/u. 12/4 is next prog- Loves levy article-great for residents- would love to have speakers for st v- gave list. f/u on pt types- and docum kit. 10/2 GAVE 35 APS AND MARCUS- SAYS THERE ARE INITIATIVE AT ST V FOR US TO WORK ON- Robyn says never has issues w/oxy pts- see if she can confirm # of pts on it. 9/18 Seems on board w/all rationale except how soon would start-Use term "stabilize" next time- acute vs chronic Says if self limiting- stay w/ SA- Went thru marc and aps LA stmts-- 4/4- not quite there. Says he would switch someone who was using SAS ATC. Has 2-4 /wk Rxs for oxy- Thinks of starting right away on oxy if anticip an abuse issue--f/u why not avoid getting into that for all? Says will move to opi when pathology supports - such as LBP- no reason for them to be in pain- f/u how do you approach using opis for LBP? How does their pain typically present? persistent? most of the day? When do you not use oxy? Switching at certain dose? 9/15 Really wants TTT- get slides for him, Marcus/aps support, having health fair for office 8/7-- prog went well- gave everyone the marcus article- really wants to go to a prog. Went to the LA ICAHO prog- said it was very good- got ICAHO book. 7/24- says there are 30 med stud. and 40 residents- will do prog for res in fall. Med stud. rotate thru every 8wks. wants 30 copies of Marcus artic-also- get from others- others on pain comm. are pararn, koskov-anesth.- For him says he is rethinking his use of oxy- will use earlier- why not stabilize- dont mess around w/SA if persist. Big on APS book- Also took fsmb book for records.GAVE PCS TO HELP START NEW PT ON OXY INSTEAD OF SA- VERY APPREC. F/U! 6/20/00 Robin is sec- is pain mgmt dir. Co chairman of residency also? at St. Vincent hosp- has poster on window - no pain- support his efforts and pt ed. efforts. NEEDS 25 APS BOOKS BY 8/7- AND EVERY MONTH AFTER. Has 25 im res in prog- excellent guy- uses oxy very well except for chronic def of more than 3 mths- will try in anything over4-5 days also- said i made good case for same advantages that there are for over 3 mths.- highest dose @160bid- treats all types of pain- onc/arth/sickle- f/u on any one. bt- tries for 1-2 wk! VERY INTERESTED IN TTT PROG. Says may go to pain summit in LA -jcaho-
	Akron	OH	44319	12/1/2000	pt with problem of spinal stenosis, that sent to Dr steurer and smith, on oxy 10mg q12h and may titrate to 20mg q12h.
PPLPMDL080000001	Cleveland	OH	44111	12/1/2000	tumor brd, asked about dr drew, she says that she would like to have him back, talked titratio n
PPLPMDL080000001	Cleveland	OH	44111	12/1/2000	doctor was at tumor brd, says that he wants to bring doctor newman back in the spring for the pain talk, talked about titration and ca
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Akron	OH	44307	12/1/2000	using about 40 mg q12 as highest dose, nesbit speaking to group next month during lunch. went over titration guidelines
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Titrate & Dosage
PPLPMDL080000001	Akron	OH	44333	12/1/2000	A couple of pts are on 80mg tid , patch rep was in and asked why write oxycontin. Titrate to 160mg.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Akron	OH	44307	12/1/2000	using about 40 mg q12 as highest dose, nesbit speaking to group next month during lunch. went over titration guidelines
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling., rebate, and patient information sheet.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	12/1/2000	Dosage & titration. Dose to comfort no ceiling., rebate, and patient information sheet.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Akron	OH	44307	12/1/2000	using about 40 mg q12 as highest dose, nesbit speaking to group next month during lunch. went over titration guidelines
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
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PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/1/2000	Dosage & titration. Dose to comfort no ceiling.
PPLPMDL080000001	Fairlawn	OH	44333	12/1/2000	foot and ankle procedures, pin replacement and ankle fusions are cases for oxycontin either 20mg or 40mg q12h.
PPLPMDL080000001	Cleveland	OH	44195	12/1/2000	post op- very clear on not going past 40q12 - thinks his pt base would never need more- they would have issues- set w/routine.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	spoke mainly to Musca. he uses oxy mainly because of nickels and mark allen talks he has heard. he has pts. on 80mg. likes the duration of action/less addictive. When asked if he doses 80 with 2.40's, he cut us off, asked to sched lunch for 2/8/01. catch reyes on next visit. Dianne lost a lot of weight!
PPLPMDL080000001	Cleveland	OH	44195	12/4/2000	12/4 set up another conference- said will go over his issues w/ me
PPLPMDL080000001	Cleveland	OH	44112	12/4/2000	Brief reminder of Oxy dosing and discussed the benefits of the chronotherapeutics of Uni.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked post op, he came to dr drew talk and says that he got alot out of the talk, asked if it will effect his use and he said it would, he willuse more, follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/4/2000	using alot more kadian, giving away free and he says no street value
PPLPMDL080000001	E Cleveland	OH	44112	12/4/2000	Says he uses Oxy but no data shows up. Even knows the doses and makes up pts when we talk. Asked for conversion guide,
PPLPMDL080000001	Cleveland	OH	44112	12/4/2000	Brief review of Caldwell and left Uni samples and pointed out advantages over generics. Discussed cost as well.
PPLPMDL080000001	Middleburg Hts	OH	44130	12/4/2000	Doc too busy to talk. scheduled lunch for 1/2/01.
PPLPMDL080000001	Akron	OH	44304	12/4/2000	left her literature to use for pharmacy and deveny to present oxy for standing orders, been using on about 3 patients a wk
PPLPMDL080000001	Cleveland	OH	44102	12/4/2000	talked to doctor about his oxy use, gqve him cd documentation kit, he is writing oxy, acute pain is big area for his sa, talked about conversion
PPLPMDL080000001	Cleveland	OH	44106	12/4/2000	12/4 Already had jcaho video prog- ordered in Calif.- gave another for hosp.- wants info on security scripts- During prog- used morph as main single entity example- Q-how do you use oxy vs the other long acting opis? current types of pain pts?
PPLPMDL080000001	Cleveland	OH	44122	12/4/2000	Discusseed Caldwell and how pts
PPLPMDL080000001	Akron	OH	44304	12/4/2000	Uses Percocet, Vicodin (breast biopsies)Laporoscopies, Ingranal hernia's doesn't do that very much because he uses scope no that is less invasive. Says that he will use more often that is his new years resolution.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked post op, he says that they are using some oxy, asked if they use more perco and he said definetly, talked about using oxy instead and he said he was on board, follow up
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked to doctor about his use of oxy in the post op setting, talked about using oxy in abdominal surgeries, he says that he would use oxy in these cases, follow up with him and residents
PPLPMDL080000001	Middleburg Hts	OH	44130	12/4/2000	see chung notes for today
PPLPMDL080000001	East Cleveland	OH	44112	12/4/2000	Still can't figure out what her hot button is. Maybe she will be more receptive after she returns from maternity leave.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked oxy and oxy ir, she says she is now using more oxy ir post op, seems to work well, will use oxy in longerterm cases, now using oxy ir for more acute pain, follow up
PPLPMDL080000001	Oakwood Village	OH	44146	12/4/2000	Discussed the use of Oxycontin with Ann. She said that she is not seeing any difference in usage as of yet. She said we have the support of the outside physicians. She is keeping her open bottle + 2 extra bottles in stock. She is seeing a huge surge in methadone use. She is not using much Senokot-S anymore as they are using generics. Paying about \$30.00/1000 for generic Senokot-S. Said VNA is using a lot of Oxycontin as is Drs. Verma, Weiss, and Streeter for kaiser.
PPLPMDL080000001	Beachwood	OH	44122	12/4/2000	Met with Pam Troplano. She told me they just converted a hospice pt. from Duragesic to Oxycontin and the pt. did much better on the Oxycontin. She also told me that the company of Roxane is no more and that Boeringer in thinking about selling all of Roxane's products to another company. Pam said they are not using Phyllis's formulary. Also saw Jenny Hooks. She is very unhappy at the hospice and is getting ready to leave. She said they are going to generic Senokot-S. I explained to her that it may not work as well due to the purity of the senna. She was unaware of this.
PPLPMDL080000001	Cleveland Hts.	OH	44118	12/4/2000	Went to oncology and pulmonary to see Dr. Streeter and Dr. Hwang. Dr. Weiss will be in on Wednesday.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked 160, er is using alot
PPLPMDL080000001	Independence	OH	44131	12/4/2000	checked stocking 160
PPLPMDL080000001	Cleveland	OH	44122	12/4/2000	OR in service set up.
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	talked about oxy in post op
PPLPMDL080000001	Cleveland	OH	44111	12/4/2000	see shamir notes
PPLPMDL080000001	Cleveland	OH	44115	12/4/2000	titr
PPLPMDL080000001	Cleveland	OH	44106	12/4/2000	bt
PPLPMDL080000001	Cleveland	OH	44195	12/4/2000	titr
PPLPMDL080000001	Akron	OH	44333	12/4/2000	x
PPLPMDL080000001	Akron	OH	44333	12/4/2000	r
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/4/2000	using alot more kadian, giving away free and he says no street value
PPLPMDL080000001	Akron	OH	44304	12/4/2000	x

PPLPMDL0800000001	Cleveland	OH	44106	12/4/2000	12/4 can go to prog- expecting 27- how does he differentiate the more potent opis?
	Akron	OH	44307	12/4/2000	Indigent patient form, Cards for free medication. Pain management, grand rounds, elderly cannot afford to pay for chronic pain medication, afraid of addiction. American Indian. Gave her indigent patient forms, she wants documentation kit & patient assessment form. She said she uses tylenol3 and codiene. Give her study on codiene. Starts on 10mg oxycontin. Worried about using with patients who might become dependant who aren't old. Use oxy lr instead of tylenol3 and use asymmetricly before bed to get a better night sleep. Usr oxyIR during the day. Spinol fusion, OA, Spinal fusion, diabetic Neuropathy, tricyclic antidepressants. Use in combination.
PPLPMDL0800000001	Cleveland	OH	44112	12/4/2000	Is still in the Demerol Darvocet mode. Discussed advantages of Oxy and told him to discuss it with Dr Smith if he need a better reference. Went thru chronotherapeutics and comparison to generics. He stilloid said that no one uses Theo and we went thru ATS guidelines to show him that it is coming back in lower doses.
PPLPMDL0800000001	Cleveland	OH	44111	12/4/2000	lunch, doctor brought up the issue of abuse, says that dea agent told him that oxy is the most abused street drug and says goes for 35\$ per pill, talked about all opiods can be abused, also said that he has had several stranged side effects with oxy, put in perspective
PPLPMDL0800000001	Akron	OH	44333	12/4/2000	busy...quick kadian attack
PPLPMDL0800000001	Barberton	OH	44203	12/4/2000	Did a masectomy and gave the pt vicodin, thinking oxycontin is for more severe pain.
PPLPMDL0800000001	Akron	OH	44333	12/4/2000	chiro not happening. says oxy si still first choice, lots of free kadian but doesn't like it. used free duragesic last week, it fell off 3 out 5 patients
PPLPMDL0800000001	Cleveland Hts.	OH	44118	12/4/2000	Gave Dr. Streeter 4 of the PCS cards. I told her to remember to write Oxy-IR for breakthrough as they can get this also. The cards expire at the end of December. She said she would use them.
PPLPMDL0800000001	Stow	OH	44224	12/4/2000	he is using more for the acute setting and getting better results with oxy.need to remind about uni add on
PPLPMDL0800000001	E Cleveland	OH	44112	12/4/2000	Again discussed his few pts he has put on Oxy. Tried to expand his use to other pt types. Also reminded him of Uni not being able to be filled generically.
PPLPMDL0800000001	Stow	OH	44224	12/4/2000	went over the back pain article and showed how people can benefit form the lower doses and how to help patient get over acute pain situation
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration. OA & Diabetic Neuropathy.
PPLPMDL0800000001	Cleveland	OH	44111	12/4/2000	he says he is now using oxy in any cases where atc tx is needed, asked about his oa pts who fail with ns aids, he will use here
PPLPMDL0800000001	Cleveland	OH	44111	12/4/2000	in office, he says that he has used oxy more now in the oa population, is still using sa in his acute stuff, talked prn vs atc, follow up
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	aving back surgery at the beginning of the year. Dosage & titration.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
PPLPMDL0800000001	Akron	OH	44302	12/4/2000	Titration & dosage
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
PPLPMDL0800000001	Cleveland	OH	44102	12/4/2000	in sample closer, talked about his ca pts and oxy, talked about titrationand using the 80 and 160mg pill, left info, follow up
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Likes to crush his own oxycodone, likes assymetric dosing. Great concept. says that his hospital has kinda turned into an ICU, most are 10mg of Oxycontin. Says dr.'s don't prescribe high enough strengths. help me educate dr.'s on titration.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	Dosage & titration.
	Cleveland	OH	44115	12/4/2000	doc said he got hassles from pharm to fill IR rx's! particularly Roth's in Cleve Hts at Farimount and Cedar. Explained that same pharm fills perc and IR is same ingredient w/out Acet! doc insists that he rx's, # s don't bear that out. He is comfortable with titrating. He admits that pharm issues may stem from Smirnoff's problems. They are doing contracts and are aware of importance of documentation. Bring in CD ROM on that next visit. After talking to John Stare, he minimized the problems that they face. Doc is using oxy in both locations so really need to pin down to diseases and protocol. scheduled lunch for jan 17. Khan will be there as well. Elena Borukh is joining group in Jan.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	12/4/2000	Met with Dr. Hwang. His COPD treatment protocol is Ipratropium, then B2-inhalers, the inhaled steroids. He said that theophylline is out of favor and the lecturers don't recommend it. I showed him the Kirsten paper on theophylline withdrawal in COPD pts. He looked it over, but didn't have much of a comment. I told him that the ATS guidelines recommend it after B2-agonists. I asked him to go against the grain and write more theophylline. He said he would. He wanted the cost of Uniphyl. I told him \$47.64/100 to Kaiser or. 47/day. He is very analytical. Continue to show him literature on the benefits of theophylline. He is amenable to change. He wants us to provide a speaker for the physicians of the Taiwanese medical Society. He said that about 30-4- physicians attend and it is a dinner meeting. The cost is about \$30.00/person without wine. I told him I would let him know. He is president of the Taiwanese Medical Society.
PPLPMDL0800000001	Akron	OH	44304	12/4/2000	has tried oxy on a few patients, went up to 2 10's or 20 mg. says 10 q12 isn't enough
PPLPMDL0800000001	Cleveland	OH	44103	12/4/2000	12/4-Husb Andre was really into the documentation kit- having problems- Cant get a straight answer about how they use opis- sounds like very few ATC type- pass off many to southpoint drs.- continue to treat but not their pain- have concerns about those using more than a couple SAs in a day- will write for 50-60 at a time and exp it to last- dont really know how much they use each day- She says using 20q12 for most pts though- need to break down to specif- how many on oxy, how did they choose who to put on, any other candid.? f/u on scripts, kit- UH prog
PPLPMDL0800000001	Cleveland	OH	44112	12/4/2000	Discussed again using Oxy q12h instead of tid. He still thinks this is a good idea. Also scheduled speaking date at Southpointe.
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2000	HIV pt- new one oxy 20q
PPLPMDL0800000001	Tallmadge	OH	44278	12/5/2000	talked about add on benefit with oxy and uni.placed where to use both.need to get here in early jan to make lunch date and get better rapport and more time
PPLPMDL0800000001	Stow	OH	44224	12/5/2000	his duragesic is coming from several avenues but seems like most of it is from nh.uses alot of darv because he feels it is harmless
PPLPMDL0800000001	Barberton	OH	44203	12/5/2000	not really using for psot op, says habit is big problem
	Cleveland	OH	44106	12/5/2000	lunch with Kareti, Florin and Val at Isabella's. Doc is conducting train the trainers', where all the chief residents will get a pain mgmt 101 talk on JCAHO standards and UH's pain standards. After this, the chiefs will roll out program to respective depts. Purdue will play a role in attendance and material's support. in both phases. Boswell was very proud of Mock JCAHO inspection. They want to use his program as national model! He is speaking at Euclid on Thursday on Intractable Pain Law which he helped write. Deals with pain treatment lasting longer than 12 weeks. He is learning ot fly.
PPLPMDL0800000001	Barberton	OH	44203	12/5/2000	not really using for psot op, says habit is big problem
PPLPMDL0800000001	Akron	OH	44310	12/5/2000	spending more time in medina, building new surg suite for them. pushed oxy post op after pump dc'd
PPLPMDL0800000001	Cleveland	OH	44106	12/5/2000	12/5 says uses the company convers guides- seemed caught off guard on APS7AHCPR guideline variability- oport to work thru.- HAS someone on dura- says its someone who needs higher dose- woman, agrees dont just slap it on and uses some BT- can swallow- but had no idea of variaib- showed graphs- said but there are those that will miss oral doses- go over fever, 134morph equiv, and cost.
PPLPMDL0800000001	Tallmadge	OH	44278	12/5/2000	add on oxy to several disease states.post op and oa.talked about how to dose instead fo vicodin
PPLPMDL0800000001	Twinsburg	OH	44087	12/5/2000	Is physician for Occ Med dept next door. Quick features/benefits of Oxy over short acting. Lunch scheduled for more in depth conversation.
PPLPMDL0800000001	Cleveland	OH	44106	12/5/2000	was on tv for CH 5- seem to get a kick out of it. Says no one on opis right now
PPLPMDL0800000001	Barbeerton	OH	44203	12/5/2000	Most of duragesic pts were on it from Dr Ogonek and he made statement that easier for pt compliance.
PPLPMDL0800000001	Cleveland	OH	44105	12/5/2000	doctor is head of residents at fleet clinic, nice guy, went to hear eirick speak last year and enjoyed it, he wants to come to another program. talked about dosing of oxy and using it in post op and acute setting. wants laminated pain scales and wall charts, follow up
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2000	APS book says they use AHCPR convers- agrees dont do much though
PPLPMDL0800000001	Cleveland	OH	44106	12/5/2000	doc very quiet at lunch. very curious about the highest dose of oxy we have heard. Rob mentioned 10 grams! discussion went to cost and kareti felt at that point the pt should be on methadone. Then we talked about the stigma of methadone. He joined in discussion about TID dosing (refer to Orza notes).
PPLPMDL0800000001	Cleveland	OH	44105	12/5/2000	at fleet clinic, talked about using oxy in low back, he says that he has used some of it in his chronic pts, asked about acute pain and he said they mainly use vico, told him why oxy was better choice, follow up
PPLPMDL0800000001	Beachwood	OH	44122	12/5/2000	Brief benefits of Oxy over short acting. Mentions highlights of Marcus reprint. Uniphyl samples and benefits of lack of generic availability.
PPLPMDL0800000001	Beachwood	OH	44122	12/5/2000	Discussed get together with Dr George, Dr Boswell, and their group with Jackie. They are working on a date that we can do this over lunch time at Dr Kreigler's office. Again mentioned the advantages of Oxy over Duragesic. She still believes that there are people who do better on Duragesic but doe usually try Oxy first.
PPLPMDL0800000001	Twinsburg	OH	44087	12/5/2000	Has used Oxy for a few tough chronic pain pts. Left her with Caldwell highlights and dosing conversion guide.
PPLPMDL0800000001	Cleveland	OH	44111	12/5/2000	in hallway at fairview, nice guy, says that he has used oxy ir, but has not used oxy in post op, talked about onset, follow up
PPLPMDL0800000001	Barberton	OH	44203	12/5/2000	abuse is main concern he believes that everything is addicting, hit on pt in pain and benefits of oxycontin and how it can change the pts life.
PPLPMDL0800000001	Cleveland	OH	44127	12/5/2000	in window, talked about post op and using the 10,s and working up, follow up
PPLPMDL0800000001	Hudson	OH	44236	12/5/2000	Briefly went over results of Caldwell. Scheduled time for longer call.
PPLPMDL0800000001	Akron	OH	44310	12/5/2000	spending more time in medina, building new surg suite for them. pushed oxy post op after pump dc'd
PPLPMDL0800000001	Tallmadge	OH	44278	12/5/2000	talked about using oxy for certain dis states that may need an add on oa rad use in the elderly,made a lunch date to get better time and find their needs
PPLPMDL0800000001	Tallmadge	OH	44278	12/5/2000	this should be an interesting office they do not like to use many pain meds but do lot with backs and oa.
PPLPMDL0800000001	Barberton	OH	44203	12/5/2000	not usign the free kadian or duragesic. still oxy fan. compared chiro to bupi, says no difference, probalby willuse for facet blocks
PPLPMDL0800000001	Cleveland	OH	44105	12/5/2000	see notes
PPLPMDL0800000001	Cleveland	OH	44111	12/5/2000	talked about use of the 80 in er
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2000	conver
PPLPMDL0800000001	Cleveland	OH	44106	12/5/2000	switching
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2000	HIV pt- new one oxy 20q
PPLPMDL0800000001	Akron	OH	44313	12/5/2000	In-service #1 on basic pain management.
PPLPMDL0800000001	Akron	OH	44313	12/5/2000	In-service # 1 on basic pain management. Discussed the concepts of addition, prn vs. atc dosing etc.
PPLPMDL0800000001	Akron	OH	44313	12/5/2000	In-service # 1 on basic pain management.
PPLPMDL0800000001	Akron	OH	44310	12/5/2000	x



PPLPMDL0080000001	Akron	OH	44310	12/5/2000	spending more time in medina, building new surg suite for them. pushed oxy post op after pump dc'd
PPLPMDL0080000001	Barberton	OH	44203	12/5/2000	not really using for psot op, says habit is big problem
PPLPMDL0080000001	Barberton	OH	44203	12/5/2000	x
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	surgery area.
PPLPMDL0080000001	Copley	OH	44321	12/5/2000	senekot's recommendations, abuse and oxycontin was brought up.
PPLPMDL0080000001	Akron	OH	44310	12/5/2000	John Matrojohn gave a talk on the 5th vital sign pain. He spoke about using morphine 1st.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	schedule appt with ken, darvacet and uniphyl. Darvacet on formulary? Uniphyl? Senekot?
PPLPMDL0080000001	Akron	OH	44310	12/5/2000	spending more time in medina, building new surg suite for them. pushed oxy post op after pump dc'd
PPLPMDL0080000001	Cleveland	OH	44106	12/5/2000	BT strat and 2-3-2 strat
PPLPMDL0080000001	Richmond Hts	OH	44143	12/5/2000	Scheduling issues remain, started a patient yesterday on Oxycontin 20mg q-12 patient was on Lortab 10- 4 times aday. Most common non-malignant disease states Musculo skeletal , fibro-myalgia, failed backs. Reviewed 10 tip again and pinteod out step 6 use LA opioids he agreed . Also referenced Dr. bowersox and he new him from school.
PPLPMDL0080000001	Tallmadge	OH	44278	12/5/2000	compared oxy to the combos and went over dosing and how to make it comparable to vic
PPLPMDL0080000001	Euclid	OH	44132	12/5/2000	Left AHCPR guidelines and PI showing 1-1 conversion of Oxycontin and hydrocodone no need to reserve oxycontin start immediately after NSAID's
PPLPMDL0080000001	Cleveland	OH	44105	12/5/2000	lunch, doctor is using quite abit of oxy for his low back pts, has now begun to use it in more acute type cases also, talked about using oxy in his acute pts, talked about oxy ir also for bt and for acute, he was surprised that you would use both oxy and oxy ir, follow up
PPLPMDL0080000001	North Olmsted	OH	44070	12/5/2000	he said he has been using OPyXCcontin and is willing to try OxyFast but his patients are having a hard time finding it. He said he will write more and maybe the pharmacies will bring it in
PPLPMDL0080000001	Cleveland	OH	44106	12/5/2000	switching- SA- makes no sense- says will do
PPLPMDL0080000001	Cleveland	OH	44122	12/5/2000	Quick feaures /benefits of delivery system. Told me to keep trying on Tuesdays he has his slowest day on this day.
PPLPMDL0080000001	Akron	OH	44310	12/5/2000	spending more time in medina, building new surg suite for them. pushed oxy post op after pump dc'd
PPLPMDL0080000001	Cleveland	OH	44105	12/5/2000	AT FLEET CANTER, TALKED ABOUT OXY IN CHRONIC PAIN AND ALOS COPD AND UNI, follow up
PPLPMDL0080000001	Beachwood	OH	44122	12/5/2000	Make sure they have enough senekot. Remind him to use IR and FAST. Find out What the highest dose he has pt on Oxy.
PPLPMDL0080000001	Cleveland	OH	44105	12/5/2000	talked about using oxy in trauma cases at the er at southpoint hospital, talked about copd and uni, foloe up
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2000	talked strictly conversion, she said she does not exactly know how to convert, asked her to follow conversion guide, she said she would, talked about a typical pain pt and how to convert, set lunch for next week
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	she talked about using for chronic pain nursing home patients mainly using the 10mg tabs for fibromyalgia and severe OA pain. New practice, also mentioned darvocet use and metabolite buildup and problems for the elderly and also the aspirin and AAPAP in combo medications that may affect coumadin.
PPLPMDL0080000001	Cleveland	OH	44105	12/5/2000	lunch at fleet center, talked about using oxy in low back pain when atc pain relief is needed, talked about copd and uni. follow up
PPLPMDL0080000001	Copley	OH	44321	12/5/2000	concern is with abuse of oxycontin on the street? asked if anything precluded a person from abusing Oxycontin? I discussed the patient in pain and how oxycontin will help the pts using the Marcus reprint and the OA study. I gave him a CD ROM on documentation and having the pts sign an agreement when using an opioid. Mention an elderly lady taking 10mg q12h for arthritic discomfort that was not being controlled on darvocet.
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	Dr has some chronic pain pts on oxycontin, he is using oxycontin as a substitute for vicodin. Talked about the OA study and showed how oxy controlled pts pain and did not allow tolerance to build up. He is going from NSAIDS to ultram or vicodin first then he will consider oxycontin if taking vicodin at least every 6 hrs.
PPLPMDL0080000001	Akron	OH	44310	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	On Cigna's formulary, dosing & Titration
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	On Cigna's formulary, dosing & Titration
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	On Cigna's formulary, dosing & Titration
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
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PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Cleveland	OH	44106	12/5/2000	Doc and I had discussion about rixing TID. So I asked how he interpreted BID. He said am and pm. I explained that to pts it meant when you wake up and when you go to bed. This could cover 14 hours. So pt. may percieve drug not enough. Now, dosing TID means that they are overlapping dosing, increasing side effects. I asked why he would just increase the 12 hour dose. He explained that he did not feel comfortable going from 20 to 40mg. And that it was easier to tell pt to take extra dose than to write another rx for, say 10's and then explain to the pt how to take-especially when the call comes at midnight. It was clear he was rixing the 20 in a single pill. So I agreed that you wouldn't want to increase by 100%, that 24-50% is what is in the pi. Then I explained that is why we recommend doses to be rx'd in 2 or 3 pill doses, to make titration easy for doc and pt. I showed him the titration chart, and the light went on. I explained that once a pt. hit 3 pills of a strength, time to go to two pills of the next strength. It all made sense to him. He comitted to moving at least a few of his TID pts to the next strength and dose q12h. He did mention he has one guy on q5. I did not even try! Then we discussed how to dose the IR for breakthrough. He told me the clinic is in the 3rd floor of Bolwell and the anest residents are on the 2nd. He said it is a good idea to leave senekot s at the clinic. Next call, see if he stopped going TID.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	On Cigna's formulary, dosing & Titration
PPLPMDL0080000001	Akron	OH	44304	12/5/2000	Oxycontin is on Cigna's formulary. Dosing & titration.
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	mister stoic. Using for sever pain after vicodin is no longer controlling the pain then he will go to 10mg q12h of oxycontin. COMpression fracture will also use. He uses darvocet, fioricet and vicodin after NSAIDS. usually doses q6h.
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	screw removal from left wrist going to use 1-2 10 mg q12h post op, said other cases pts going to get darvocet.
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	oxycontin 80mg q12h has been used, seeing more 10mg and 20mg q12h for post op patients.
PPLPMDL0080000001	Akron	OH	44333	12/5/2000	thinking oxycontin for more chronic pain has used up to 40mg q12h, if need to go higher will send off to pain clinic. Mentioned using oxycontin for compression fractures which are very painful, this more short term treatment. After NSAIDS he is going to ultram, darvocet or a couple of vicodin in a day.
PPLPMDL0080000001	Tallmadge	OH	44278	12/5/2000	talked about using oxy instead of the combos and how q12 gives more stability and same dosing as nsais usually
PPLPMDL0080000001	Gates Mills	OH	44040	12/6/2000	Thinks oxycontin is stronger than common combos and is waiting to start oxycontin for more severe pain. Most common non-malignant disease state backs. Uses combos then goes to oxycontin. I asked for start with business but he is not convinced yet. frequent calls and constant reminding to get start with.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	surgery lounge, he is using oxy now bc he is on ortho round, also uses oxy in the er setting. follow up
PPLPMDL0080000001	Cleveland	OH	44195	12/6/2000	12/4 very busy- quick says has most all pts on - 4-5 more so far this week- no curent issues- which proced. do you go w/something else.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	at surgery lounge, talked about oxy ir and oxy post op, he says that he is seeing more with the ortho docs, follow up
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	in hallway, talked about 160 dose and gave her pen, asked about new assesment that linnea had discussed she said it is no different, follow up
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	her said he really prefers Uniphyl over any theophylline. he said he only has one patient on Duragesic
PPLPMDL0080000001	Beachwood	OH	44122	12/6/2000	Wants Uni and believes that it is superior to other theophyllines. Keep encouraging his use.
PPLPMDL0080000001	Westlake	OH	44145	12/6/2000	he wants patient starters gave 2 starters. he said he has a patient this afternoon he will start on OxyContin and thinks there should be one tomorrow as well.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	talked to doctor at the medical lounge, introduced myself and told him i was the new uniphyl rep, he say he does use uniphyl for copd and could use samples, take samples to office
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	quick hallway hit, he said he has been getting great benefit for his patients with OxyContin. Find a way to change his habit
PPLPMDL0080000001	Cleveland	OH	44195	12/6/2000	12/6 seems ok about the overdose pt- would have occurred- need his def of maint- how long? Saw JOANNE SCHNEIDER HIS NURSE gave her documentation kit says will look at- used APS book on occasion- gave her convers. guides- get her to put oxy abuse info. into perspective vs SAs.
PPLPMDL0080000001	Westlake	OH	44145	12/6/2000	he said he has really jumped on the oxycontin bandwagon . He feels that he gets the best overall control with oxy
PPLPMDL0080000001	Cleveland	OH	44106	12/6/2000	says stick w/lisa for the best details of pm- he wasnt aware of her lack of confid. in Durag.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	lunch he said he uses Uniphyl for COPDers, he said he uses OxyContin for chronic pain and he uses Vicodin for acute and some chronic. He liked the idea of oxyContin for constant acute and will use it that way
PPLPMDL0080000001	Akron	OH	44333	12/6/2000	has accuple of pts on oxycontin like its use vs short acting and to help function and sleeping through the night.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	in er, doctor says that he ahs not used oxy, feels like it does not work fast enough. explained to him that the onset is the exact same as short actings clinically, asked him to use it and he said that hewould in fractures
PPLPMDL0080000001	Olmsted Falls	OH	44138	12/6/2000	he mentioned that a rep is talking about oxyContin being the most abused pain med around. Can you say Janssen
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	doctor feels 7 days is the cut off for acute pain, will then consider oxy. talked about oa, he does not use oxy at all in these cases. in fact avoids all opioids, talked low back also, he says that if the pt has a slipped disk will use oxy for severe pain. follow up
PPLPMDL0080000001	Cleveland	OH	441143236	12/6/2000	convers doses frm pmt and vico- can add back antiniflam if want - at doses you want- seemed to hit big- - Caldwell study- sleep- Uniph still only one used
PPLPMDL0080000001	Lyndhurst	OH	44124	12/6/2000	Briefly discussed Marcus reprint and comparison to short acting opioids. He asked me to schedule an appt to further discuss. Says he doesn't use theophylline but we'll work on tha tat the appt too.
PPLPMDL0080000001	Akron	OH	44333	12/6/2000	lady that has rheumatoid arthritis and he wrote a 40mg tabs script but pt came back and said she could not afford it,,,,,,,,,so he gave her a vicodin es script. She is going to be a chronic pt so asked if she had insurance and he said she had anthem, so I told him it would not be that expensive only the copay. I gave him a starter card and he said he would ask her and start her with the psp card.

PPLPMDL0080000001	Solon	OH	44139	12/6/2000	staff said doc would like to hear about oxy, but tough to catch. get when can. left conversion sales piece and "hard way"
PPLPMDL0080000001	Olmsted Falls	OH	44138	12/6/2000	he said he still likes the fact that patients can get generic Vicodin so cheap. He goes to that before OxyContin
PPLPMDL0080000001	Cleveland	OH	44102	12/6/2000	bus driver is doing well on oxy, talked about using oxy in the more acute setting, talked about using oxy vs vico and how it is the same thing, he said he would use it on pt who has severe strain, also talked about conversion
PPLPMDL0080000001	Hudson	OH	44236	12/6/2000	Discussed advantages of Oxy over short acting opioids and she believes in using oxy for nonmalignant pain. She has just started this practice so she doesn't have any pts on it yet but she is pretty aware of pain mgmt issues. Also understands Uni and wanted samples for the office
PPLPMDL0080000001	Cleveland	OH	44113	12/6/2000	Doc is concerned with rixing sched 2's, period. He says to too much to be concerned about (documentation, et al). He will convert long-term vico pts to oxycontin (compliance, liver tox). Next call, show that vico is equally potent, just not acet (liver tox) show steps of managing opioid rx. Left two PEI cards.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44102	12/6/2000	Met Linda Leisinger. She is an administrative secretary. She said that the annual luncheon is about 20 physicians and others. Jeanne said the kickoff for pain management went well. Diane was not in. She is the one I really need to see.
PPLPMDL0080000001	N Olmsted	OH	44070	12/6/2000	he only had a quick second they were very busy, talked about all our available strengths
PPLPMDL0080000001	Bay Village	OH	44140	12/6/2000	Went to see Denise or Jackie. Neither was in. Wanted to get more specifics on the program they are having in April, so I can begin to line up a speaker. I did see Janice. She is one of the buyers. Although she does not order narcotics (the pharmacists do that) she was able to look up what they bought in November. It was about \$8,000.00. The invoices said about \$35.00. Something is wrong. Voice mailed Marty on this issue.
PPLPMDL0080000001	Cleveland Hts.	OH	44118	12/6/2000	Got to see Dr. Weiss. She notes under him for this date. Spent a lot of time with Cindy. She said that physicians cannot write for an off formulary item unless the department head signs off. She said that the pharmacy will call up the physician and tell him/her that they cannot use the product. Cindy said that Jeff Wallace is the pharmacy chief. He is in Brooklyn Heights. Cindy said he is administrative and will accept the word of P&T. Doesn't sound like he would be much help, but will still try to see him. She said that any pts. referred out that get Oxycontin written for them will be honored by Kaiser.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	see notes
PPLPMDL0080000001	Westlake	OH	44145	12/6/2000	Did the rebate for the first second and third quarter of 2000. This hospice is using virtually no pain medicines at all.
PPLPMDL0080000001	Akron	OH	44322	12/6/2000	senokot-s recommendations and oxycontin from Dr Harper.
PPLPMDL0080000001	Akron	OH	44333	12/6/2000	no oxycontin, volume is low, trying to get 10mg and 20mg brought in.
PPLPMDL0080000001	University Hts	OH	44121	12/6/2000	Told me that his one pt was doing well. When I asked if he had any others on Oxy he said he had to go see pts.
PPLPMDL0080000001	Cleveland	OH	44106	12/6/2000	having more opport to start post op-- 2 yesterd- bp- multilevel
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/6/2000	Used Oxy yesterday. So far the pt is doing well.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	he said he is writing more OxyContin than ever but it is hard to break his writing habit of Vicodin.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	quick hit he said he will have to try more OxyContin for some acute pain. Constant acute in particular
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	in er, he has used oxy in fracture case for overnight pts, he wants it in piix machine, told him trying to talk to dr pilini, he says will talk, follow up
PPLPMDL0080000001	Parma	OH	44130	12/6/2000	Met with Dr. Weiss. I asked him what his thoughts were on Oxycontin. He said Purdue needs to get a contract with Kaiser. He said he uses it for hospice pts. because the pts. don't have to pay for it. I asked him if is noticing a difference between morphine and oxycodone in the pain relief his pts. get. He said some need morphine and some need Oxycontin. The bottom line is cost. He will not make a pt. pay for Oxycontin when they can get other meds much cheaper. He said it is best to see him at Parma.
PPLPMDL0080000001	Cleveland	OH	441143236	12/6/2000	12/4 needs to get roths pharm to support him w/BT pain- says they wont fill- still saying 20+ pts on oxy- 1st rx doesn't support
PPLPMDL0080000001	Cleveland	OH	44102	12/6/2000	would not use oxy in oa pt, also does not have much workers comp pts, talk about the acute setting
PPLPMDL0080000001	Lyndhurst	OH	44124	12/6/2000	Pts are doing well on Oxy. OA pts and LBP are doing well. Again discussed advantages of Uni and they said they keep forgetting and using inhalers.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/6/2000	Uses for total hips and knees. Uses 20mg but at times titrating to 40. Suggested that he consider trating with 10mg tablets. Liked the idea and was going to try it. Also went over Ginsburg reprint.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Mogadore	OH	44260	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Olmstead Falls	OH	44138	12/6/2000	we talked about use of Senokot for med induced constipation. Went over titration guide.
PPLPMDL0080000001	Parma	OH	44134	12/6/2000	T this time, Lisa is running the whole show. She says that the nurses are still not getting it. We are talking about in-servicing on a smaller schedule based on need. I spoke with Tracy on the 3rd floor. We converted a pt. from 2 Darvocet q6h to 10mg oxycontin q12h with the option to titrate. Also spoke with Lisa on the second floor. We went over a few pts., but they were doing fine as is. Discussed the IPAP program with Lisa. She said that some pts. are being put on Oxycontin, and when they are discharged, they cannot afford the meds. Will follow the IPAP use closely.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Gates Mills	OH	44040	12/6/2000	Uses SA to establish pain control and then switch to oxycontin or duragesic, or morphine. Dr. Park still likes Morphine he was very upset that we are not promoting it. I showed him PI of both morphine and oxycontin and that principal analgesic effect of morphine was sedation and analgesia and that oxycontin was analgesia. I did identify 1 patient taking Oxycontin 80mg tid and he agreed to titrate him to 160mg dose and use oxy-fast for break through.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Akron	OH	44310	12/6/2000	Dosage & titration, On Cigna's formulary.
PPLPMDL0080000001	Beachwood	OH	44122	12/6/2000	Pt titrated from 120mg q12h to 160 q12h. Dr Varghai is pleased with results. Brought information on OxyFast again to remind him about benefits over Roxicodone liquid. They also need Senekots-s
PPLPMDL0080000001	Euclid	OH	44119	12/6/2000	Is still convinced that 10mg q-12 is a fairly good dose and that before upward titrating to 20mg q-12 he needs to investigate what is going wrong. Still thinks Oxycontin is stronger than common opioids Percocet/vicodin show him AHCPR and PI for conversion of vicodin to oxycontin.
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	he wanted a titration guide, he said he has been using a lot of Oxycontin and cut out his Percocet writing. Find out what patients get Vicodin
PPLPMDL0080000001	Beachwood	OH	44122	12/6/2000	Uses following total hips and knees. He has also been expanding into other procedures. He also has some chronic pain patients he maintains on Oxy. Has been using the 20mg tbs and titrating to 40 which is sometimes too much. Discussed using the 10mg. This will help with titration and allow pts to go home on Oxy instead of being switched to short acting.
PPLPMDL0080000001	Euclid	OH	44119	12/6/2000	SA-LA-SA opioids only goes back to SA if patients don't tolerate long acting d/t nausea f/u with Levy side effect management guide. Asked him about any patients taking multiple 80's that need switched to 160mg dose. He said he had a few and would titrate.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2000	at surgery lounge, talked about oxy post op, he asked if you could use the 20mg post op, told him it was the same action as the 10mg and he could use it, told him that the easiest way to use is the 10,s and write for 1 to 2
PPLPMDL0080000001	Beachwood	OH	44122	12/6/2000	160 selling 80's have dropped off a bit.
PPLPMDL0080000001	Akron	OH	44333	12/6/2000	talked about abuse and the literature being circulated at Akron General Hospital. Said in nursing homes, people are stealing the elderly pts medications. he is still using it and he said it can happen with any drug.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/6/2000	doc sees in between pts. introduce oxy. he heard of it because of controversy in OB of hospital. He says he does not use it because he waits to see what everyone else does. I explained that he is already using it. Its the same ingredient as percocet, oxycodone, without APAP, packaged in a 12 hour release, so q12h! He stopped me there and asked me who uses it, I told him I heard that Dr. Tower is using (Barb Gill). Stop back and reinforce
PPLPMDL0080000001	Lakewood	OH	44107	12/6/2000	quick hit she said it makes sense to use OxyContin with the 12 hour contro; instead of every 4 hours with short acting. Hit Percocet hard
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Jason with Abbott just had a lunch with this office. It is hard to get a lunch. Keep trying.
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2000	JUST HAD CHLD- SON? 8 WEEKS- WAS LITTLE BUT GAINING WEIGHT FAST- VERY PROUD- coming off sports and garfield rotation- follows drs where they go- says using alot more than he did last yr and seeing attendings do the same. See specif what makes him decide for/against oxy.
PPLPMDL0080000001	Gates Mills	OH	44040	12/7/2000	Reminded doc again that hydrocodone and oxycodone is a 1-1 conversion and should be started after NSAID's
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Jason with Abbott just had a lunch with this office. It is hard to get a lunch. Keep trying.
PPLPMDL0080000001	Akron	OH	44333	12/7/2000	pushed for inpatients use at hospital. not getting credit for crystal clinic use!!
PPLPMDL0080000001	Akron	OH	44333	12/7/2000	complained about oxy's cost, showed cost from local phrmcy
PPLPMDL0080000001	Cleveland	OH	44113	12/7/2000	or lungee, talked oxy and post op use, follow up, big wine guy
PPLPMDL0080000001	Cleveland	OH	44106	12/7/2000	Dr. spoke at Euclid Grand Rounds on Intractable Pain Mgmt Law that he help mold. Law applies to any pain med rx'd longer than 3 months. All about documentation and assessment. Mentioned OxyC alot. Did mention that OxyC makes more medical sense than using short acting because of consistent blood levels. Sites a case study in his talk of a pt he took off of vico and put on oxy. He wanted to hand out Federation piece, but forgot, so be sure to get to all attendees.
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2000	still not using. other drs had heard his 1st exper wasn't good- confusion- big time pct user- reluct to change. tried to get thru equianalg- not with me at this point
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op- seems wanting to help me- going well no call backs- still says lets res choose- no problems
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2000	sample cards, uniphyl, using it in the free clinic
PPLPMDL0080000001	Cleveland	OH	44118	12/7/2000	Brief stand up with Caldwell. Scheduled lunch. Sent Uniphyl and explained benefit of not being able to be filled generically.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Ruler assessment card, pen.
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2000	in clinic, is using more oxy now, used all 15 cards given to him, gave him 5 more
PPLPMDL0080000001	Cleveland	OH	44118	12/7/2000	Brief comparison to short actings. Took copy of Caldwell article and said he would come in at lunch to talk about it further.
PPLPMDL0080000001	Beachwood	OH	44122	12/7/2000	Reminder to use Oxy IR if he wants a short acting agent immediately post-op. He said he forgot but he would.
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op-JUST HAD CHLD- SON? 8 WEEKS- WAS LITTLE BUT GAINING WEIGHT FAST- VERY PROUD- coming off sports and garfield rotation- follows drs where they go- says using alot more than he did last yr and seeing attendings do the same. See specif what makes him decide for/against oxy.

PLPMDL0080000001	Akron	OH	44320	12/7/2000	says using oxy as only chornic pain pill. need to push for post op
PLPMDL0080000001	Akron	OH	44333	12/7/2000	oxy vs. vic went over abuse potential, seeing it from pain clic
PLPMDL0080000001	Akron	OH	44312	12/7/2000	concerned with using opioid for chronic pain. has used vicodin for short term pain but not using opioids for chronic pain. Hit Marcus reprint for constant pain vs intermittent and he was asking Dr Kile about his Oxycontin use.
PLPMDL0080000001	Warrensville Hts	OH	44122	12/7/2000	Discussed grand rounds program on pain mgmt. Chose dates 2/29 and 3/2. Need to confirm with Dr Smith.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Jason with Abbott just had a lunch with this office. it is hard to get a lunch. Keep trying.
PLPMDL0080000001	Cleveland	OH	44113	12/7/2000	surgery, will use in spine case, also will use in acl cases tom, follow up
PLPMDL0080000001	Cleveland	OH	44113	12/7/2000	or, says he will consider oxy in post op setting, does use some oxy in his chronic pain cases, keep on him
PLPMDL0080000001	Euclid	OH	44119	12/7/2000	Dr. Boswell gave intractable law presentation at Euclid Grand Rounds. He positioned oxy/vic very well; makes more sense to maintain consistent blood levels with oxycodone with CR than using short acting. Told story of how he switched vico pt over just because it made more sense. Law applies to any pain med rx'd longer than 12 weeks. Really, all about documentation and assessments. Very well attended. April said that we will get a list of attendees as soon as the check arrives along with a copy of the evaluations.
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op-says several pts on- has done well- brooks pts, sports med - says in with the program- is easier
PLPMDL0080000001	Cleveland	OH	44122	12/7/2000	Brief detail in the OR. Said he uses Oxy for mare major procedures. Had to go into a case.
PLPMDL0080000001	S Euclid	OH	44121	12/7/2000	Went over Caldwell reprint. Is not using as much Oxy in his RHU practice as he would like me to believe. Need to work at this pt by pt. Wants Barry to join us to discuss hospice stuff at an after the first of the year lunch.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Jason with Abbott just had a lunch with this office. it is hard to get a lunch. Keep trying.
PLPMDL0080000001	Euclid	OH	44119	12/7/2000	Doc says chiro on form and they use in all depts. Used to be at Hillcrest but switched with Paseda.
PLPMDL0080000001	Cleveland	OH	44113	12/7/2000	see notes
PLPMDL0080000001	Cleveland	OH	44109	12/7/2000	see notes
PLPMDL0080000001	Akron	OH	44313	12/7/2000	Did the first in-service on basic pain management. This was for 1 CE from NeighborCare.
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op-
PLPMDL0080000001	Cleveland	OH	44106	12/7/2000	bt
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	bt
PLPMDL0080000001	Twinsburg	OH	44087	12/7/2000	I met with Marcia Husak and Madonna Neumann. Marcia is the nurse consultant and Madonna is the lead consultant. I explained to them what I am doing in the homes as far as in-servicing. They service all the Beverly homes. Madonna has about 1100 beds. I set up a program for January 19 with Ruth Plant for the pharmacists. We are also setting up a program in March for the D.O.Ns with Bridgett McDonough.
PLPMDL0080000001	Akron	OH	44333	12/7/2000	oxy vs. vic went over abuse potential, seeing it from pain clic
PLPMDL0080000001	Westlake	OH	44145	12/7/2000	he said he is using more OxyContin than ever mostly for chronic pain but will try to remember for constant acute as well
PLPMDL0080000001	Akron	OH	44333	12/7/2000	oxy vs. vic went over abuse potential, seeing it from pain clic
PLPMDL0080000001	Akron	OH	44307	12/7/2000	saw in fairlawn office , says wrote 2 since lunch and assumes patients liked it...no calls!
PLPMDL0080000001	Euclid	OH	44132	12/7/2000	Feels that it is to much paper work involved to use opioids after listening to Dr. Boswell. He missed the whole point the presenter was trying to make.
PLPMDL0080000001	Mayfield Hts	OH	44124	12/7/2000	doc real busy, but got an intro. likes oxy, scheduled an appt. for jan
PLPMDL0080000001	Akron	OH	44313	12/7/2000	cancelled lunch, stopped in to reschedule, quick oxy hit at counter
PLPMDL0080000001	Westlake	OH	44145	12/7/2000	quick hit over the counter, she said she has a few patients on Oxycontin but reserves it far too late.
PLPMDL0080000001	Beachwood	OH	44122	12/7/2000	Discussed Oxy and advantages over short acting opioids. He has many pts he fills monthly opioids for who he believes would do better on Oxy. He said he was definitely going to switch them and put conversion charts where he needed them. He doe not use theo. I asked what do you do when you are maxed out on inhalers and the pt is still not doing well. He agreed that he would try in this pt type.
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	may set up another lunch in jan 01-- do after work meeting- he says he has seen some short term use- 5-10 days recently by sports drs.
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op- has used 3-4 times this week he says
PLPMDL0080000001	S Euclid	OH	44121	12/7/2000	Has one pt on Oxy so he has not completely given up after his one bad experience. Went through Caldwell data and asked if he had even one more pt who he thought would be appropriate. He did and said we could talk further at lunch.
PLPMDL0080000001	Norton	OH	44203	12/7/2000	Using after vicodin and percocet for chronic pain where not being controlled usually around 4 weeks and up to 8 tabs a day. The patch is being used for pts that compliace of taking pills may be used.
PLPMDL0080000001	Cleveland	OH	44109	12/7/2000	burn unit, talked about oxy in burn and er
PLPMDL0080000001	Cleveland	OH	44113	12/7/2000	surgery, will use in total knee case, says does not use alot in total hips, follow up
PLPMDL0080000001	Akron	OH	44312	12/7/2000	he is just out of residency from Akron City hospital in July and he said he is using oxycontin for acute low back pain, 20mg q12h. He thinking oxycontin for more chronic pain if short acting opioids have failed. He does not use theo's and said would recommend senokot-s.
PLPMDL0080000001	Akron	OH	44319	12/7/2000	has used oxycontin for chronic pain by converting from short acting, he believes the pts get less euphoria with oxycontin. low back pain. Talked about Marcus reprint and constant pain vs intermittent pain and he said he never thought about oxycontin in place of short acting opioids, less tolerance and euphoria.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Dosing & Titration.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Dosage & Titration, Chronic Pain study.
PLPMDL0080000001	Euclid	OH	44119	12/7/2000	Has not yet titrated patient, discussed using PSP card to evaluate higher doses he agreed
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Dosing & Titration.
PLPMDL0080000001	Beachwood	OH	44122	12/7/2000	Said he's using Oxy. Discussed titrating down and sendind pts home with 10mg tabs v short acting agents. See if he does this.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Lunches only, Give her info on Uniphyl. Dosage & Titration, Chronic Pain study.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Dosing & Titration.
PLPMDL0080000001	Akron	OH	44307	12/7/2000	Titration & Dosage. Addiction.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Titration & Dosage
PLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2000	Titration & Dosage
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op- no resist- says has always worked well- not getting SE complaints or call backs- ALICE IS NURSE- GETS CALLS- Seemed interested in maybe 1-mg tab strat- for tapering also. f/u
PLPMDL0080000001	Cleveland	OH	44195	12/7/2000	post op- 20q12 and tapering
PLPMDL0080000001	Beachwood	OH	44122	12/8/2000	Pt who used PSP card did very well. He said he would use more often based on efficacy and service that he is getting.
PLPMDL0080000001	Mayfield Hts	OH	44124	12/8/2000	Pt with neuropathic pain didn't tolerate 160mg. He sent her to pai clinic. Discussed that he really coulde do most of his own pain mgmt and then not refer pts out.
PLPMDL0080000001	Lakewood	OH	44107	12/8/2000	he seened concerned with some of his patients abusing oxycontin and Vicodin. He said he is hndling all the pain patients he can and does not want any more
PLPMDL0080000001	Mayfield Hts	OH	44124	12/8/2000	Had 6 pts he was working on today. Appropriate ones went home with Oxy and he agreed to follow up with 10mg instead of switching to short acting.
PLPMDL0080000001	Cleveland	OH	44195	12/8/2000	fewer pills vs SA-- got letter from pharm about oxy use- ? get copy
PLPMDL0080000001	Euclid	OH	44119	12/8/2000	Pain management team is comming together, Dr. White, and two psychologist will be involved. Acute pain in his practice can continue all the time as the result of re-injury and would use oxycontin. Next call: Ask what is the most common opioid you use? Out of 10 scripts how many are oxycontin? Where does vicodin fit into your practice? Does it have it's place?
PLPMDL0080000001	Cleveland	OH	44195	12/8/2000	also got ltr from pharm- about approp use of oxy- consider msc- he may get me copy- said he is using 2-4/wk
PLPMDL0080000001	Cleveland	OH	44130	12/8/2000	countered duragesic- he has a lot of their literature on his desk.talked about cost and how to have a plan when it comes to managing patients in pain
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	tumor brd, talked to her and to her nurse karen they write alot of oxy when pt is already on it, asked about switching pts
PLPMDL0080000001	Beachwood	OH	44122	12/8/2000	Discussed advantages of Oxy over short acting opioids. He is going to be doing more major procedures ar Zeeba and when he learned his son uses it too he was very interested in giving it a try. Only had minor procedures today but said that next major procedure he will try it. Gave him conversion card and he also asked me to come by new office.
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	talked about using oxy in his post op cases, says he uses alot but numbers do not say so, follow up
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	weird guy, talked about using oxy in acute setting, he says that he is worried about addiction, told him to treat pain, and use contracts, follow up
PLPMDL0080000001	Lakewood	OH	44107	12/8/2000	he said he is seeing more OxyContin and less Percocet. He said he is also seeing a comeback with theophylline and Uniphyl in particular
PLPMDL0080000001	Rocky River	OH	44116	12/8/2000	went over the advantages of OxyContin vs. short acting meds like Vicodin
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	tumor brdsee notes
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	talked about inservice with choi
PLPMDL0080000001	Cleveland	OH	44106	12/8/2000	titr
PLPMDL0080000001	Cleveland	OH	44195	12/8/2000	titr
PLPMDL0080000001	Cleveland	OH	44195	12/8/2000	equi analg
PLPMDL0080000001	Cleveland	OH	441062057	12/8/2000	equianalg
PLPMDL0080000001	Cleveland	OH	44111	12/8/2000	tumor brd, briefly talked about using the 80mg dose of oxy, follow up
PLPMDL0080000001	Lakewood	OH	44107	12/8/2000	Had lunch for the office. Dr. said that he has read the information on not using darvocet and that he is beginning to use more meds like Oxycontin. He said he would like guidelines on the use of these meds. Gave him the AMDA guidelines. Next time, ask about his use of Duragesic and why he uses it.
PLPMDL0080000001	Beachwood	OH	44122	12/8/2000	Still just brief spoke to me be did take Ginsburg and was reading it.
PLPMDL0080000001	Beachwood	OH	44122	12/8/2000	Using some OoOxy for Chronic and CA pain. Briefly went over Calswell and set up time for further discussion.
PLPMDL0080000001	Mayfield Hts	OH	44124	12/8/2000	Doesn'e use much opioid but has seen good results ins pts o Uniphyl v generic theo.

PPLPMDL0080000001	Maple Heights	OH	44137	12/8/2000	Showned im CAlswell highlights and hesaid that he already is a big fan of Oxy. Uses Uni too. Scheduled lunch too have further discussion. Does a lot of nursing home work. Invite Barry to appt scheduled in January.
PPLPMDL0080000001	Beachwood	OH	44122	12/8/2000	Again gave me the I use it all the time. Apologized about lunch but were not going to be able to do it in the office for a while.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/8/2000	Brief highlights of Caldwell.
PPLPMDL0080000001	Cleveland	OH	44195	12/8/2000	quick- reminder- titr- single entity
PPLPMDL0080000001	Beachwood	OH	44122	12/8/2000	BRIEF COMPARISON OF SHORT ACTING TO LONG. pOINTEd OUT HIGHLIGHTS OF CALDWELL REPRINT. HAS A FEW PTS ON OXY BUT AGREES HE SHOULd PROBABLY HAVE MORE.
PPLPMDL0080000001	Cleveland	OH	44111	12/8/2000	in office, doctor is wrting oxy for low back pain only, now trying to get him to write in oa, follow up
PPLPMDL0080000001	Mogadore	OH	44260	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Mogadore	OH	44260	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/8/2000	No cieling, OA 20mg. Friday PM
PPLPMDL0080000001	Mogadore	OH	44260	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Mogadore	OH	44260	12/8/2000	No cieling, OA 20mg.
PPLPMDL0080000001	Cleveland	OH	44111	12/8/2000	tumor brd, talked about the case with pt is on 40mg q12, says that pt needs titrated, told him to go to 60mg
PPLPMDL0080000001	Independence	OH	44131	12/8/2000	need to get specific patient criteria for starting oxy saw him in the hospital and talked aabout not using two long acting and titrating one to effect or se
PPLPMDL0080000001	Akron	OH	44310	12/8/2000	No ceiling 20-40 mg and go 1-4 10mg or 1-2 20mg Q12h.
PPLPMDL0080000001	Lakewood	OH	44107	12/8/2000	quick hit through the window, he was in a hurry to leave but said he gets a lot of good 12hour relief for his patients with oxyContin. he is not afraid to titrate to what is necessary
	Euclid	OH	44117	12/8/2000	Talked titration and staying on the q-12 dosing. His fear was that giving higher doses that patients would still report it not being enough and then they would be on an even higher dose at tid. Example 40mg tid would be better than 80mg tid. Showed him 3-2 rule and that the dosing and delivery system is designed for this approach. Duragesic rep is trying to sell the fact that it's less abusive than oxycontin. He did try it in two people but one developed a rash and the other didn't get relief. We went over the fact that it can be abused just as easily as any other opioid and he did agree. Acute pain to him is something intense ane last for a few weeks. Is use to using vicodin in acute setting from his residency. Next call: Reinforce titration and find out when he uses vicodin? and how he doses it? Ask him if someone has a fracture is that acute pain? how long does it last? Will the
PPLPMDL0080000001	Cleveland	OH	44111	12/8/2000	talked about titration adn use in his workers comp cases, nearly all his wc pts are on oxy, talked about titration up to the 80mg
PPLPMDL0080000001	Cleveland	OH	44195	12/8/2000	going alltite higher in doses- a couple at 120q12 now- agrees to cost hot as diff as thought after price comparison
PPLPMDL0080000001	Cleveland	OH	44111	12/8/2000	talked about vico pt vs oxy pt, he says that vico is for acute told him oxy is the same just for 12 hours, follow up
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	post op- to follow pca or blocks- dont wait.
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	in neuro clinic, he is writing oxy post op, says that dr anderson is writing post op, says likevac does less
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	neuro clinic, he is using oxy for most of his elective surgeries, he is also using it for his chronic patients, set up lunch
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	may 22prog- equi anal- getting mind set of using in ATC more than couple days
PPLPMDL0080000001	North Royalton	OH	44133	12/11/2000	talked about adding on both uni and oxy, which disease states that it would respond and whenr
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	equil analgesia- only used t3-dvt- would refer ATC pain but coming around- gave marcus to ck out
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	get apmtt- he gave ok- has some pts to discuss- mult agent - poss switches
PPLPMDL0080000001	Berea	OH	44017	12/11/2000	talked about what kind of patients and how to measure success
PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	clinic is not officially opened, he wants to sit down and discuss oxycontin and how it can benefit the MS patients.
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	12/11 used 2-3 times last week he says - was working on spine and sports split last month- needs stay with strat for longer that 5-10 days and back to SA
PPLPMDL0080000001	North Royalton	OH	44133	12/11/2000	talked about adding on and how function can determine whether it works or not. sefety in the elderly is of concern to him
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	talked about how we can get more people to use oxy in hospital, says need to get it on formulary, asked him how and he said he would talk to the people, follow up
	Akron	OH	44310	12/11/2000	Need to find out more specifically what he does after NSAID's. I know he prescribes Darvocet in the nursing home as he told me this last time. Will also show him the APS guidelines. Continue to address Duragesic. Asked Dr. what concerns he has when he writes Oxycontin. He said that he is concerned about his residents that cannot swallow which he says is about 1/3 of his pts. and also about the fact that he can place the patch on and forget about it. He said he will use Oxycontin more in the office and less in the nursing home. He said he is not concerned about addiction. I pointed out the need to use more than one medication when the patch is used. He agreed. He is using Darvocet for breakthrough.
PPLPMDL0080000001					Only uses Oxy for CA or refers chronic pain to pain clinic. Uses theophylline and agreed that Uni offered advantages that other theophyllines do not and said that she would use Uni.. Next call she said we could discuss
PPLPMDL0080000001	Cleveland	OH	44122	12/11/2000	Marcus reprint and potency of Oxy compared to other opioids Uses Oxy and also teaches residents to use it. Asked me to arrange apointment at southpointe office. Resident said that oldder pts sometimes get confused but they get Percocet for breakthrough pain. We discussed using 10mg tabs and titating and he agreed that it was a good idea.
PPLPMDL0080000001	Shaker Hts	OH	44122	12/11/2000	Ask when he uses short acting v Oxy and why
PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	She said she is using oxycontin in place of vicodin at times and then if not being controlled on vicodin. If thinks the pt may not be a legitimate pt she will go to oxycontin first if feel confident then will go to vicodin first.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	Briefly went over highlights of Marcus. He said he uses Oxy for CA and "chronic" pain. Scheduled lunch to go further into depth.
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	12/11 says pharm sent email on encouraging msc over oxy due to cost - lists 20mg as 1.59 vs .03 for 30mg MSC- he has been using - on 1st rx.- FROM WHO? ADDRESSED TO WHO?
PPLPMDL0080000001	Solon	OH	44139	12/11/2000	Find out exactly when he goes to Oxy. See if he went thru Marcus reprint. Try to get him to see to benefits of using following NSAIDS. See if he will agree to try in a few pts. He also wants PSP cards.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	Discussed Caldwell data. Still thinks that Oxy is more potent than other short acting opioids. Uses for cancer.
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	In clinic, using oxy in mainly chronic pain, says that he does have issues with addiction, cleared it up, talked post op
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	on 9th floor, asked her about oxy and use in general surg, she says she mainly sees it in trauma and in er, follow up
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	Brief comparison to short acting. Left Marcus. Discussed advantages of Uni and how it has moved up the ATS ladder.
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	review adv- vv sa and acute vs.chronic
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	In er offices, he says that they are using some oxy in er, aksed if could put in pixis and he said he would want it, follow up with dr. lukens
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	Has used the cards- may be able to use another before yr end- sound like 1 or 2 pts are on- lbp- sent one to pm last week- was needing multi adj and he got uncomfrot.
	Euclid	OH	44132	12/11/2000	Tim, has not seen 160mg Rx yet he will order it if someone Rx's it. Gave him AHCPR guidelines for 1-1 conversion oxy-vicodin. Showed him Marcus reprint to support starting oxycontin 1st after NSAID's and to avoid as needed. I also let him know that morley is taking over for maggorie. Tim seems to have a good grip on opioids in general and is not afraid to fill scripts.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/11/2000	need to take care of colleen
PPLPMDL0080000001	Middleburg Heights	OH	44130	12/11/2000	senokot
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/11/2000	higher doses coming from oncology
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	spoke with Linda Black in pain clinic. she deals mainly with implants (intrathecal pumps, and spine stimulators). Asked if any of the docs had used chiro with intrathecal pumps, because I have heard its being done, she said no. Mentioned that Tues and Thurs were good days to drop in, but best to schedule lunch or breakfast with group.
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	Spoke with Lynn Baraback regarding inservices with Nurses regarding JCAHO standards and resources that Purdue can provide. She will suggest to all of her charge nurses that they contact me regarding this. Left business cards and Resource book.
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	Dorothy is recept. here. Bos here on Mon and Wed AM. Rosenberg on Tues. OBGYN here now, but not a lot of pts. yet.
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	Met Laura. She said that physician are divided into sub groups. Best way to weed out is to submit info to chairman, DR. Nierman, and he will direct what depts should hear about products. Left card and PI of each product.
PPLPMDL0080000001	Cleveland	OH	44106	12/11/2000	bt
PPLPMDL0080000001	Akron	OH	44333	12/11/2000	btv 160
PPLPMDL0080000001	Shaker Hts	OH	44122	12/11/2000	Went to see Donna Fairchild. She is the new person doing the hospice rebate. She was not in. Left my card for her to call me. Called a left voice mail for her.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/11/2000	Hasn't had the right pt for Oxy yet. Took back 2 PSP cards for other pts.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	talked about assessing and haiving a next step and that they see the patient every day and that during this transition they are going to be the stabilizing physician
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	Briefly covered features and benefits of Oxy. Still reserves it for cancer and severe chronic. Does use Uniphyl.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/11/2000	Briefly mention benefits of Oxy over short acting opioids. Still sees it as more potent and should be used after short acting agents.
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	Brief comparison to short acting agents. Left Marcus reprint.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/11/2000	In clinic, cool guy, talked about ost op oxy use, he says that he does use it, every anderson post op elective is a oxy, unless minor surgery, follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	she prefers duragesic but is using oxy because no body else is using durages need to watch to make sure that this trend stops and does not gain progress
PPLPMDL0080000001	Cleveland	OH	44109	12/11/2000	trauma, he says that he will use oxy in op burns, but only if the pt is not doing well on ms, talked about advantsges
	Bedford	OH	44146	12/11/2000	lunch, talked about how to convert pts from lorcet to oxy, she says that she is switching all her chronic pain pts to oxy, uses the 20 mainly, follow up
PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	Met Dr. for first time. Discussed his use of Oxycontin in the nursing home. He said he is using it a little more and is getting more comfortable using it. I explained the use of Oxycontin following NSAIDS. I left him the Roth study and also a conversion chart. Next time, find out where he feels comfortable using Oxycontin.
PPLPMDL0080000001					hit constant pain vs intermittent pain if going to write vicodin q4-6 then this pt should be on oxycontin instead of a short acting opioid. Low back pain. OA pain. He has used vicodin for short term pain usually q6h.

PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	using after vicodin or codeine has failed mainly for low back pain, usually going to every 4 hours at will be on short acting for around 4 weeks.
PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	She is using oxycontin if the pts pain is not being controlled on vicodin or codeine. Oxycontin has been used on low back pain pt that was not controlled on vicodin.
PPLPMDL0080000001	Uniontown	OH	44685	12/11/2000	using 10mg and 20mg q12h for short term pain usually low back pain and ankle fractures and sprains.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Akron	OH	44310	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, rebates, patient information sheet.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, rebates, patient information sheet
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/11/2000	dosage & Titration, 12 hour vicodin, 12 hour percocet, druggies don't like it because they don't get a high
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	post op - post pca - 20q12 is starting point
PPLPMDL0080000001	Cleveland	OH	44195	12/11/2000	post op- thinks brems will try again- going home to cinci for 4-5 days. His pts he has put on he says are doing great - no calls no BT output- likes 10mg idea for down taper
PPLPMDL0080000001	Middleburg Heights	OH	44130	12/11/2000	qol issues and being able to do more and heal faster
PPLPMDL0080000001	Parma	OH	44129	12/11/2000	qol for sleeping thru the night and healing faster talked about how to handle the se and that they are not different from vic
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/12/2000	Present methadone comparison. Give him some strong reasons not to use it.
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	Dr. Boswell conducted train the trainer on pain mgmt for JCAHO standards. Each chief resident is supposed to be there. This session was very dry and we did not see any docs from relevant programs. Doc did suggest that the epic conversion ratios be used because developed in 99, newest. Would like us to be involved in education but need to work through each dept. education secretary.
PPLPMDL0080000001	Beachwood	OH	44122	12/12/2000	Has not had the appropriate pateint yet. Went over relative potencies of short acting opioidsw v long again and he said that he did remember. Try PSP card in January to get him started.
PPLPMDL0080000001	Middleburg Heights	OH	44130	12/12/2000	oa patietns and safety in the elderlay talked about caldwell nad showed how long term use does not automatically mean bad things and addiction
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	When need to titr? What would you do if oxy isnt enough? very consere- think he would refer if pt pain elevated.
PPLPMDL0080000001	Cleveland	OH	44111	12/12/2000	in pain clinic, talked about using oxy after pca in post op, he says that the surgeons are the first line, but he can use what he wants at tmes, talked about bringin in speakers for next year, follow up with ilene
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	he mentioned a patient who he was going to give OxyFast to whose OxyContin is not holding steady. He tried to go up the mg. dose but the patient seemed to be out of it.
PPLPMDL0080000001	Lyndhurst	OH	44124	12/12/2000	Brief comparison to Duragesic and reminded him of IR and FAST.
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/12/2000	follow up with hospice patient. he almost always goes to oxy for his hospice patients but he does not always have many goes in spurts talked about the differences between blocks and treating patients with oral meds. different schools of thought. feels that length of time on med determines addiction. this guy is 40 yrs old, i cant have him on pain meds for the rest of his life
PPLPMDL0080000001	Beachwood	OH	44122	12/12/2000	Needed me to remind him again. He has had some pts with problems with pain lately. Gave him dosing card to help him remember conversions. Wants Senekot-s
PPLPMDL0080000001	Cleveland	OH	44105	12/12/2000	talked to doctor mainly about oa, trying to stick to one pain state and grow this, she says she has used in oa, but usually just uses nsaid, told her good choice was oxy after nsaid fails, follow up
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	12/11 switch strategy- had no idea about equianal w/ t3- dont think he even realized same as pct- definite eye opener- has 1-2 pts he can think of switching
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/12/2000	larger doses and the 160mg tablet, good pain management even in the hospice setting where they have a formulary
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	staying at VA till jan- will call but not regularly- just waiting to get back at this point
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	he is favorable to oxy but using more for the chronic setting and abuse plays a role. talked about using in the post op setting and went over pharmaco. talked about multiple tab dosing and making oxy flx in the more acute post op setting, his attitude is sometimes it works and sometimes it doesn't
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/12/2000	Post-op Ginsburg. He has been using some but has alot of room for growth. Still wants speaker for his black physician group. Is going to decide if Dr McDowell can address this group.
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	at tumor board, talked about using oxy in ca post op
PPLPMDL0080000001	Mayfield	OH	44124	12/12/2000	Discussed Oxy and how she would like to see its positioning in the hospital. She is still convinced that it is a cancer and long term chronic pain. She does want educational programs. No OB/GYN Promotion, Questions ER promotion, and would like to see cancer pts on lower doses. Somehow we really need to figure out who she respects enough to learn appropriate pain mgmt. Her bias is so strong that she isn't willing to look at JCAHO
PPLPMDL0080000001	Akron	OH	44333	12/12/2000	guidelines and APS guidelines for the treatmetnt of pain he is using oxycontin for chronic musculoskeltet pain. Talked about the street value of oxycontin, in his arlington office he says that everyone is asking for it. This has not discouraged him from writing for the right person, but he is not using it for short term pain. I went over oxycontin and concentrated on the pt in pain. I gave him the CD for assessment tools and opioid contract.
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	see notes
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	went over the advantages of OxyContin over short acting for acute or post op pain control
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	went over long acting pain control vs. short acting pain control and where OxyContin fits in for constant acute
PPLPMDL0080000001	Beachwood	OH	44122	12/12/2000	Met with Mary. Told her to get the second and third qtr rebates ready. They are getting ready for JCAHO. Mary also told me that Jenny Hooks resigned.
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	aps books for jean to be put in pertinent areas
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	senokot
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	senokot
PPLPMDL0080000001	Cleveland	OH	44111	12/12/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44102	12/12/2000	talked about dura use at metro
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	sponsor tumor board was busy at my display promoting and answering questions about OxyContin , IR, Senokot
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	titr
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	dosing
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	doctor is writing oxy only when she gets cases from other oncs and pt is on meds that are not working well, does go to oxy if needed, work on conversion
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	he is using oxy in cases where it is outpt bases and the pt has severe pain, using dilaudid in house and using mscontin also
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/12/2000	talked about a couple of dis states and what he does as his next step. trying to get him to open up and say when he uses
PPLPMDL0080000001	Akron	OH	44333	12/12/2000	I asked him the difference between a duragesic pt and an oxycontin pt. and he did not find a difference and said depending on compliance duration of action disease state, So I showed the slim jim and benefits of Oxycontin vs Duragesic. Quick onset of action to replace short acting and stay with Oxycontin.
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	quick hit mentioned Uniphyl and how it aids as an add on therapy to his COPDers
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	he said he is little by little adding more chronic patients on OxyContin. He also said he is not afraid to give any mg. dose . he will write it as high as necessary
PPLPMDL0080000001	Akron	OH	44314	12/12/2000	oxy ir vs percocet for acute pain? oxyfast? where using percocet for pt type and why not oxycontin? 7.5mg and 10mg percocet and taking APAP out for short term pain? hit oxy ir and lack of APAP she said would use along with oxycontin.
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	need to find out what is the difference between oxy and duragesic patients talked about safety in theelderly. he feels that opioids can cause some confusion esp in the higher doses and tried to ease his fears with oxy and its delivery
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	quick hit through the window , he said he has many patients being helped with Oxycontin. He needed 400s (samples)
PPLPMDL0080000001	Cleveland	OH	44112	12/12/2000	Find out when he would not use OxyContin and why? Also Set up talk at Southpoite for 3/2.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/12/2000	Discussed advantages over Duragesic and he agreed they have been around a lot. He really doesn't believe in it. Reminded him ohf OXYIR and FAST.
PPLPMDL0080000001	Westlake	OH	44145	12/12/2000	he said he uses has not tried OxyFast for patients that he radiates the throat but thought it makes sense
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	titr
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	mentioned oxy and the 160mg, tumor board
PPLPMDL0080000001	Akron	OH	44333	12/12/2000	wrote a script this morning for low back pain that the pt has failed from surgery, he put thim on 20mg q12h. Benefits of oxycontin vs vicodin and darvocet, no specific pts but said using more if starting to take more than 4 vicodin a day.
PPLPMDL0080000001	Cleveland	OH	44127	12/12/2000	asked doc about where he uses oxy and sa, he uses oxy mainly post op and in oa pain, he is using sa in severe pain that he feels need meds every 4 to 6 hours, told him he does not need to do this, he can use 12 hour dose and titrate to effect, talked oa, using 40q12, follow up
PPLPMDL0080000001	Cleveland	OH	44127	12/12/2000	just returned from trip, he says that he is using oxy some, but mainly in ca pts, still uses sa for post op, and mainly for his op patients, talk oa next time
PPLPMDL0080000001	Akron	OH	44314	12/12/2000	when pts com form ORS or the ER and on a short acting opioids, will you convert to oxycontin? if not why? if can controll constipation for OA pts will he use oxy for all of those pts.? He said would use senokot-s and senokot that he would use oxycontin on all of his OA patients.
PPLPMDL0080000001	Cleveland	OH	44109	12/12/2000	tumor brd, doctor is now titrating higher, said he has pt he saw in hospital that is on morphine, said he will send home on oxy
PPLPMDL0080000001	Akron	OH	44310	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Cleveland	OH	44105	12/12/2000	talked about conversion and titration, left him wall chart for titration and laminated pain scales, will help with resident use, follow up
PPLPMDL0080000001	Bedford	OH	44146	12/12/2000	Still trying to get the pain mgmt group togethr. Schedules are difficult. He is titrating pts well. and has even broken into some asymmetric dosing.
PPLPMDL0080000001	Akron	OH	44310	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Akron	OH	44310	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.



PPLPMDL0080000001	Akron	OH	44333	12/12/2000	Seeing alot of failed backs and pts where pain is not being controlled on short acting. Keeps on short acting opioids and if startig to take more than 6 tabs a day he will convert to oxycontin but he is under most comfortable with 10mg need to make sure dosing and titrating right.
PPLPMDL0080000001	Akron	OH	44310	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Akron	OH	44302	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Parma	OH	44129	12/12/2000	follow up with some specific patient cases he is being more technical with his use and how he titrates.likes the literature that i have been giving him.asking more questions about function
PPLPMDL0080000001	Akron	OH	44310	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Akron	OH	44302	12/12/2000	Dosage & Titration, no cieling. Dose to comfort.
PPLPMDL0080000001	Akron	OH	44304	12/12/2000	Dosage & Titration, no cieling. OxyIR.
PPLPMDL0080000001	Akron	OH	44333	12/12/2000	using for total knees and hips where he is using 1-2 10mg tabs q12h with oxy ir for breakthrough.
PPLPMDL0080000001	Cleveland	OH	44106	12/12/2000	12/12 on research- had great convers about the signifn of pain mgmt being the biggest issue -impact on qol and at end of life. Was luke warm to 160- dont think he used oxy very high- get heirarchy- and why not q12 as goal?
PPLPMDL0080000001	Euclid	OH	44119	12/13/2000	i have to start at the beginning every call. He knows the starting dose 10-20mg q-12 but i'm not convinced that he understands that oxycontin is not stronger than vicodin. Next call : ask him if he has Rx any combo's within the last week? If so which one and in what type of patient?
PPLPMDL0080000001	Cleveland	OH	44106	12/13/2000	160 tab and titr- still has one on tid 80s
PPLPMDL0080000001	E Cleveland	OH	44112	12/13/2000	Says he's using both products and even discusses where but data shows otherwise. Keep trying to see if we can hit the right person. He may do well with PSP cards.
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	talked in office of ent clinic, he says that they would only use oxy for there ca pts, not in other cases, asked what he would use and he said vico and t3, told him the same thing, set up ent tumor brd
PPLPMDL0080000001	Cleveland	OH	44106	12/13/2000	Will be part of proposed cwru fall pm prog w/parran- f/u with outline and binder from mandate course
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	briefly talked to the doctor in op clinic, he said he is wrntg quite abit of oxy, talked about 160 dose, follow up
PPLPMDL0080000001	Beachwood	OH	44122	12/13/2000	Rsdients write most of he scrpts but they are using oxy. Still think ther is room for growth from short acting agents.
PPLPMDL0080000001	Cleveland	OH	44112	12/13/2000	Has used some Oxy but is sending pts he feels need this pain control to pain clinic. Still believes that it has a high street value. Discused Uniphyl and advantgaes over twice a day and generic. His samples are there and he said he would try on pts who came in having trouble breathing.
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	chief, talked about converting pts from sa to oxy in rehab, says that he does do that on occasion, asked about specific pt, he said he would
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	talked with ellen, set up lunch
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/13/2000	Discussed Oxy and post-op advantages.
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44195	12/13/2000	equilanalag.
PPLPMDL0080000001	Akron	OH	44310	12/13/2000	Lisa is a hospice nurse.
PPLPMDL0080000001	Barberton	OH	44203	12/13/2000	Barberton Family practice and Dr Bartlett.
PPLPMDL0080000001	Cleveland	OH	44106	12/13/2000	12/13- no one on now- was at VA- going back in Jan- liked it- not much oxy being used that she saw- cost is supposed reason
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	says that he is doing er now and thatq oxy is being used, asked him if it had increased and he said that it had some, follow up
PPLPMDL0080000001	Parma	OH	44129	12/13/2000	need to flind dis states that are close to his post op .reference howard levine he said that dr levine is using a little more of the oxy po he likes to use the liquids because he feels that pat have a hard time swallowing.talked about only swallowing twice
PPLPMDL0080000001	Parma	OH	44134	12/13/2000	trying to get him to think about oxy as a milder pain med.he feels that it should be used for chronic hard to treat and he does not see that many of those patients.asked him to use in place of vic and told how to do it
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/13/2000	showed him the post op data and how more and more use is coming from there
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/13/2000	Saw him in OR asked him to use Oxy following the case. He said once PCA was discontinued pt was going o Oxy. Introduced me to residents an said the really write moat of the Rx's.
PPLPMDL0080000001	Cleveland	OH	44113	12/13/2000	in office, talked about his total knee cases and he said he would use oxy in those cases, follow up
PPLPMDL0080000001	Cleveland	OH	44106	12/13/2000	12/13 gave 4 short dated pcs cards- was very apprec- had pt today that could have used. will call to them- says no high dose right now -
PPLPMDL0080000001	Warrensville Hts.	OH	44122	12/13/2000	Uses Oxy. Breifly pointed out highlights of Ginsburg. Lunch scheduled to help build relationship and develop businesss.
PPLPMDL0080000001	Barberton	OH	44203	12/13/2000	just titrated a fibromyalgia pt to 80mg q12h and followed up with what his next step is and he was not sure so I told him 120mg q12h and then if need to go to the next step ther is a 160mg tablet. He uses short acting first so I am concentrating on when taking these .ATC then to go to oxycontin, so when taking 4 tabs a day go to oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	12/13/2000	Using oxycontin for cancer pts and for one severe back pain pt. Still said use for cancer pain and concern with the abuse of oxycodone. Uniphyl for severe COPD pts with nocturnal wheezing.
PPLPMDL0080000001	Akron	OH	44312	12/13/2000	Mentioned oxycontin for cancer pts but he has used for severe chronic pain, back pain and fibromyalgia pts. Still using vicodin first then percocet and then will go to oxycontin. Longer acting is after short acting for pain
PPLPMDL0080000001	Akron	OH	44313	12/13/2000	need to focus on add on for oa patients and safety in the edlerly talked about safety in the elderly because of hte del sys and protecton from se
PPLPMDL0080000001	E Cleveland	OH	44112	12/13/2000	Has started a n OA pt on Oxy who is doing well. He wanted more info. We discused OA data. Pts he has started on Uni are doing well. Showed him Aizawa repint. He said he would continue to use.
PPLPMDL0080000001	Akron	OH	44304	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Akron	OH	44302	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Akron	OH	44309	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Akron	OH	44309	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	in clinc he is using quite abit of oxy, he says that most of the pts he sees are coming to him on oxy, he uses oxy for most cases, he does not write alot, talked about titration and 160
PPLPMDL0080000001	Akron	OH	44302	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Cleveland	OH	44109	12/13/2000	not a big writer now bc doing stroke pts, but is still writing pain meds for some pts that came with him from lutheran, talked about titration and using the 40mg pill
PPLPMDL0080000001	Akron	OH	44304	12/13/2000	Dosing & Titration.
PPLPMDL0080000001	Akron	OH	44310	12/13/2000	Dosing & Titration.
PPLPMDL0080000001	Akron	OH	44308	12/13/2000	Dosing & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/13/2000	Dosing & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/13/2000	Post-op 1-2 20mg Q12h. dosage & titration
PPLPMDL0080000001	Akron	OH	44309	12/13/2000	Dosage & titration. 160mg
PPLPMDL0080000001	Cleveland	OH	44132	12/13/2000	Has not yet titrated patient via PSP cards but will. Initates after NSAID's darvocet or percocet then he goes to oxycontin 10-20mg for ATC pain showed him the Levy reprint that shows oxcodone as step 2 and 3 so that he could use it immediately after NSAID's. some patients may be able to take one oxycontin tab before they need titrated to bid. Next call: keep talking titration but also show 1-1 conversion of oxycontin- percocet and ask him st start with oxycontin after Nsaid's PRN medications can be more of a reminder of the cancer because they're taking it every time pain occurs. Is the pain gonig to progress? is it stable or unstable? How many darvocet or percocet does the patient have to take before going to oxycontin?
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Barberton	OH	44203	12/13/2000	concern with pts abusing oxycontin and opioids, still using vicodin and mainly percocet first and if not being controlled on percocet then will go to oxycontin 20mg q12h first. Not using for post op pts it is coming for chronic
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Akron	OH	44310	12/13/2000	Lisa Basilli works hospice with him and the perdiem a day is \$100 a patient. They do not use McScontin 8 hrs they are using it 12hr.
PPLPMDL0080000001	Cleveland	OH	44106	12/13/2000	tapering
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Cleveland oh	OH	44118	12/13/2000	Compared Oxy to DUragesic. Made sure to point out cost which is always an issue with him. Reminded him that there is now a 160mg available. He said he had a pt at Huron that he put on 20mg q12h today.
PPLPMDL0080000001	Beachwood	OH	44124	12/14/2000	Does major facial reconstructions and uses Percocet following these procedures. Showed him the advantages of the delivery system and the flexibility of the drug. He said he would try it. He also asked me to remin him over at Zeeba.
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be tough because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figsus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be tough because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figsus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Akron	OH	44210	12/14/2000	Oxycontin is being used for chronic pain and most of the time it has been written by a pain specialist and he will refill it.
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL0080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be tough because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figsus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL0080000001	MAYfield Hts	OH	44124	12/14/2000	Follow up pt with toe amputation. Follow up on his father in law. They had discussed switching him to Duragesic and we discussed all the reasons why not to. Find out what happened. Pt did well His father in law is too. He has been using post-op with good success.

PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44111	12/14/2000	talked post op use of oxy, he does not use bt meds, he just gives another 20mg of oxy, he is now doing 75% peds surgeries, but still does some adult, will cont to use oxy
	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Beachwood	OH	44122	12/14/2000	Quick reminder. He says he uses it. Office staf says so too.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Garfield Hts	OH	44125	12/14/2000	gave him the marcus article and talked about function.marg said that there are alot of others trying to get more time as well
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
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PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	talked oxy and the new 160, says that he does use some of the 80 and if needed will use 160
PPLPMDL080000001	Barberton	OH	44203	12/14/2000	Using oxycontin for cancer pain, arthritic pain, she is treating alot of other pain so using all strengths. Using other opioids in unisin with oxycontin.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44127	12/14/2000	quick call in office, he says he does not use many pain meds, but says he is familiar with oxy, gave him file card, follow up
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Garfield Hts.	OH	44125	12/14/2000	trying to get post op results with specific patients.he is getting good results when he uses but often forgets and reverts to old habits.UCB ran through a pile of snow to beat me into his office
PPLPMDL080000001	Cleveland	OH	44111	12/14/2000	lunch, doctor has issue with using oxy post op, told him that it works just as fast, but he wants short acting, told him to use oxy ir if he has to use sa
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Beachwood	OH	44122	12/14/2000	Uses Oxy and seems very comfortable with dosing. Really liked conversion cards and took extras for the residents he has each month. Knows BArry and really thinks he does a good job in the homes. Doesn't want to use theophylline but we did discuss the most recent guidelines and he did agree that there are pts that may be helped.
PPLPMDL080000001	Cleveland	OH	44195	12/14/2000	APS/Ahprc info- guidelines
PPLPMDL080000001	Cleveland	OH	44111	12/14/2000	in er, says that he is writing oxy, but that many cases only need minor meds, told him oxy works well there
PPLPMDL080000001	Cleveland	OH	44128	12/14/2000	add on with benefits in the lower doses instead of vic and perc gave him 5 psp cards and went right to the charts.identified four patinets that were getting t3, perc and vic and clipped cards to the charts.talked to him about advantages over combos and how to dose
PPLPMDL080000001	Barberton	OH	44203	12/14/2000	using on hernia cases and chronic pain cases like cancer or chronic belly pain.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	Dr. in charge of budget for dept. wanted to know price of levo. explained that it was a less expensive that ropi, but a little more than bupi. We discussed levo's proper use for any anest that required an extra degree of safety! check with pharm to see what cost is compared to other anest
PPLPMDL080000001	Akron	OH	44302	12/14/2000	Wound Center lunch. Spoke on pain management. Likes the apa green book. Wants the hospital patient info books on patient rights.
PPLPMDL080000001	Akron	OH	44333	12/14/2000	did a shoulder stabilizing procedures that the pt did not respond well to, but said not comfortable with using oxycontin, just wrote 1-2 vicodin q4h.
PPLPMDL080000001	Garfield Hts	OH	44125	12/14/2000	senolot
PPLPMDL080000001	Cleveland	OH	44111	12/14/2000	DR Mark, talked oxy in acute setting
PPLPMDL080000001	Mayfield Heights	OH	44124	12/14/2000	Discussing speakers programs for 2001.
PPLPMDL080000001	Garfield Heights	OH	44125	12/14/2000	pharmacy and jaho update
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44195	12/14/2000	post op
PPLPMDL080000001	Tallmadge	OH	44278	12/14/2000	Went to see Wendy. She is the D.O.N. She was busy. I left my card for her to call me. De. Goldstein wants me to do pain management in-services at this home. Wendy called back and left message. Will call her next week.
PPLPMDL080000001	Akron	OH	44307	12/14/2000	10, 20, 40, 80, 160, OxylR, Oxyfast, Uniphyl 400mg. They do not carry OTC laxatives. Likes note pads and pens.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Akron	OH	44302	12/14/2000	likes samples, senekot-s is a big hit. 10, 20, 40, 80, 160mg, Oxylr, Oxyfast, Senekot-S bottle of 100's but passes out samples so patients can try it and then go purchase at an outside pharmacy.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Akron	OH	44307	12/14/2000	Samples of children's senekot, 2001 planners, 10, 20, 40, 80, Senekot-S 10's. Only one box. They take care of worker's comp patients from Donich & muakassa. I told them that Senekot is covered free for worker's comp patients. They do not carry uniphyl or Oxylr/Oxyfast.
PPLPMDL080000001	Akron	OH	44333	12/14/2000	Dr Klejka and surgery area.
PPLPMDL080000001	Tallmadge	OH	44278	12/14/2000	Met with Becki Galloway. She is the Staff Development nurse. Told her the education we can provide in pain management. She is interested in getting in-serviced. She asked me to call he back on Monday to set up a series of in-services.
PPLPMDL080000001	Cleveland	OH	44106	12/14/2000	12/14 an give me binder -will develop proposal for fall prog- 5-7k for mktg- Which Drs. in ohio? outside speakers? 100-120 attendee goal for here- 25 in johannesburg- meet w/chelimsky also.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	John Petro, said that Chiro is in pixus, this helps track charge to pt. Docs are using some. Discussed with each prescriber the cardiac differences between bupi and levo. Then the cost difference between ropi and levo. OB floor may be sought because a lot of no pays, so need to keep cost down, and since using low concentration, no safety need. Need to work that out with figus. Morscher wanted to know cost numbers, did not have, need to talk with pharmacy. Position against ropi to him. Need to schedule a Tuesday AM conference in March.
PPLPMDL080000001	Parma	OH	44129	12/14/2000	se comparison vs vic and combo's
PPLPMDL080000001	Beachwood	OH	44122	12/14/2000	Uses Oxy mainly in the hospital and nursign homes. Doesn't use much Theo because of bad press but we discussed the pt who is maxed out on steroid inhalers and albuterol. What next. He agreed trying Uniphyl would be a good thing. Also pointed out the Arkinstall data and discussed the disadvantages of generics. He said he would give Uniphyl a try next time he gets the pt type we discussed.
PPLPMDL080000001	Independence	OH	44131	12/14/2000	talked about dosing in multiples and making oxy flex for hte patient.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44128	12/14/2000	add on story with oxy and uni he really likes the address books.talked about different mechanisms with uniphyl and he was interested in gas exchange on the cellular level.talked about adding on oxy to any nsaid and using for his perc patients
PPLPMDL080000001	Cleveland	OH	44113	12/14/2000	on 9th floor, asked about his ca pt he talked about at tumor brd, surg next week, asked about oxy, says pt is on it
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Akron	OH	44302	12/14/2000	Thursdays PM at wound Center. Doesn't like to prescribe pain meds to wound center patients, only does it when he has to. Likes the vicoden.
PPLPMDL080000001	Cleveland	OH	44109	12/14/2000	see original 12/14 notes
PPLPMDL080000001	Cleveland	OH	44127	12/14/2000	doctor is very excited bc she is now putting her severe oa pnts on oxy, just put new lady on this week, told her this ig great, but asked about other vicoden pts, she says she has alot that come in and are taking vico on chronic basis, told her these pts need to convert to oxy, follow up with conversion



PPLPMDL0080000001	Akron	OH	44307	12/14/2000	OA, Dosage & titration, delivery system, no buzz. Post-op study
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	OA, Dosage & titration, delivery system, no buzz. Post-op study.
PPLPMDL0080000001	Akron	OH	44302	12/14/2000	. Dosage & titration, he is bored and doesn't want to use on sickle cell, he wants to give them dilauid and let them get that high that he says that they are looking for. 160. Titrating up and sticking to one drug. I think he doesn't go past a certain strength of Oxycontin. Find out what strength he goes up to. My guess is that it is 10, 20, 40,
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration. 344-6925 #1176, set up day & night inservices.
PPLPMDL0080000001	Akron	OH	44302	12/14/2000	Dosage & titration,pens, pads, senkot stamp for workers compensation.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	OA, Dosage & titration, delivery system, no buzz
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration,pens, pads, senkot stamp for workers compensation. scheduling lunches in January. 2001 calendars.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration, Bring patient bill of rights book, and patient information.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration. 344-6925 #1176, set up day & night inservices.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	Dosage & titration, Joyce has blond hair.
PPLPMDL0080000001	Akron	OH	44307	12/14/2000	dosage & titration, 2001 planners. post-op study
PPLPMDL0080000001	Cleveland	OH	44111	12/14/2000	talked post op, he says that he really has not written that much, but he says that it makes sense told him to use the 10mg and titrate up, talked about ginsberg [paper. follow up with oxy vs percocet
PPLPMDL0080000001	Akron	OH	44312	12/14/2000	Father Patrick's mother got oxy ir for post op. He is changing pts to oxycontin from vicodin where pts are not being controlled, he says around 2/3 of post op pts are not being controlled on vicodin. He also said he will write scripts on he own script pads. Mainly using 20mg q12h.
PPLPMDL0080000001	Fairlawn	OH	44333	12/14/2000	has an ankle fusion case and he is going to use 20mg q12h with vicodin for breakthrough. Using it for more painful procedures, vicodin on prn basis for other cases.
PPLPMDL0080000001	Akron	OH	44333	12/14/2000	Oxycontin use for the patient in pain, the main are to talk about oxycontin or opioid use is for the right pt who is in pain and needs opioids to control the pain. The benefits of oxycontin will fit the needs of the pt in pain, onset of action nad 12 hours of duration. Concern is with the psychological aspect of the chronic pain pt, he is in favor of oxycontin for post op pain or short term pain.
PPLPMDL0080000001	Cleveland	OH	44195	12/14/2000	geriat dosing- low dose defined as 10-30q12 - non surg candid
PPLPMDL0080000001	Akron	OH	44333	12/14/2000	very apprehensive with oxycontin, he feels that oxycontin is stronger than vicodin and which means more addicting than vicodin. He just has a back patient arrested for selling vicodin and getting it from multiple doctors. He specializes in spine surgery and therefore has a lot of chronic low back pts that have pain. Has used 10mg q12h for a pt or two that were not controlled on vicodin post op.
PPLPMDL0080000001	Cleveland	OH	44106	12/14/2000	comp to dura- has used some- sees it as not as variable- was elusive in pinning down on issues- does seem to see for higher levels of pain- oxy up to 80-120q12- get him to stay- vs convers to dura- has used higher levels of
PPLPMDL0080000001	Akron	OH	44333	12/15/2000	using the 10mg and 20mg tabs for shoulder procedures, using on the younger healthier pt that needs more consistent pain control.
PPLPMDL0080000001	Cleveland	OH	44195	12/15/2000	introduced to doc by nancy, says he couldn't talk, but very happy with oxy results. would like to do a happy hour or something. told him I would start out with lunch and we'll go from there.
PPLPMDL0080000001	Cleveland	OH	44195	12/15/2000	12/15- get him to stay with- no SA for 4days and out- he is coming to it- seems very willing to help me- good results
PPLPMDL0080000001	Akron	OH	44333	12/15/2000	using oxycontin 20mg q8h, doing a breast reduction this morning.
PPLPMDL0080000001	Cleveland	OH	44113	12/15/2000	in pain clinic, just wrote for oxy script in low back pt, wants a speaker to come in to talk about pain mgt, follow up
PPLPMDL0080000001	Cleveland	OH	44195	12/15/2000	titr? usually doesnt do- says doesnt need to- 5+ this week
PPLPMDL0080000001	Strongsville	OH	44136	12/15/2000	talked about his perc patients esp the ones that get refills.he really does not like to do pain managemetn and would love to have somewhere to send patients.talked about psuedo addiction and other definitions and treating can sometimes help
PPLPMDL0080000001	Independence	OH	44131	12/15/2000	he gets a little antsy when talking about oxy and treating pain.does not like to keep samples and wont admit to using so much.half of his combos are probably darv for his elderly patients and he thinks that oxy is for strong chronic hard to treat cases
PPLPMDL0080000001	Cleveland	OH	44102	12/15/2000	Discussed with Diane some things we can do to get pain management moving in the right direction. Need to get Bill the pharmacist on the right page first.
PPLPMDL0080000001	Cleveland	OH	44109	12/15/2000	see notes
PPLPMDL0080000001	Parma	OH	44129	12/15/2000	talked with jean about speaking at robinson's ethics and pain management
PPLPMDL0080000001	Cleveland	OH	44113	12/15/2000	lunch pain team, see notes
PPLPMDL0080000001	Cleveland	OH	44102	12/15/2000	talked about 80mg
PPLPMDL0080000001	Parma	OH	44129	12/15/2000	rich has some reservation about length of use.would not put in more sen.need to show difinitions and put coupons on senokot
PPLPMDL0080000001	Cleveland	OH	44195	12/15/2000	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	.rebate, patient info with coupon. 10, 20, 40, 80,, IR,fast, Uniphyl 400mg, 600mg, Senekot 10's, 50, 100, Senekot-S 10's, 50, 100, kids.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Go to medical education for ortho residents lunch. Lefever has them in clinic
PPLPMDL0080000001	Cleveland	OH	44109	12/15/2000	breakfast. intro to doc, gave him rundown on chiro v. bupi (toxicity and dosing). No real feedback
PPLPMDL0080000001	Akron	OH	44333	12/15/2000	Surgery center.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	rebate, patient info with coupon. 10, 20, 40, 80, 160, IR,fast,Uniphyl 400mg, Senekot, 10's 50, 100, Senekot-S 10's 50, 100, kids, bottle of Senekot liquid.
PPLPMDL0080000001	Euclid	OH	44119	12/15/2000	Has used one time patient did well no complaints. He said it's going to take awhile to become more routine for him to Rx after procdcedures. Post surgical hemorrhoid ectomy can be quite a painful recovery because of BM's. Continue to reinforce 1-2-3 10mg tabs Q-12 for post op.
PPLPMDL0080000001	Parma	OH	44129	12/15/2000	talked about making oxy mild.he does alot of stuff that he feels he is not using significant meds for.talked about making oxy equiv to darv and t3 but still getting better control and more coverage
PPLPMDL0080000001	Cleveland	OH	44109	12/15/2000	in clinic, asked about use in spine cases and he said that he was using it there, also asked about totals and he said taht he uses perco, go from here
PPLPMDL0080000001	Cleveland	OH	44106	12/15/2000	12/15- Says father in law did well- becoming fairly routine for 4-5 days and out
PPLPMDL0080000001	Stow	OH	44224	12/15/2000	talked about adding on sooner.getting good assessment on function can help determine when to use.concom use with any nsaid
PPLPMDL0080000001	Cleveland	OH	44109	12/15/2000	in hallway, asked about oxy, he says that on op pts it works well, he brought up formulary, follow up
PPLPMDL0080000001	Tallmadge	OH	44278	12/15/2000	hard to get him to admit to using any pain stuff.might want ot chcnck and get verification on pharm level.may be a lot of darv?he feels if patients are on meds for any length of time than they are addicted or will become addicted.showed him the oa study and went ofer definitions
PPLPMDL0080000001	Cleveland	OH	44104	12/15/2000	what is a matter with this guy, he still says he is writing oxy, talked about specific oa pt and vico, asked to convert. follow up
PPLPMDL0080000001	Stow	OH	44224	12/15/2000	trying to get her to expand a little by using n her oa and not just backs.lower doses and using function as a guide to efficacy
PPLPMDL0080000001	Cleveland	OH	44104	12/15/2000	in closet, talked about titration and new starts, 80mg, folow up
PPLPMDL0080000001	Independence	OH	44131	12/15/2000	talked about using both oxy and dura together.he feels that he gets better breakthru coverage with a la med.asked him about using one long acting at a time and titrating the dose
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44113	12/15/2000	talked about titration, he says that he is titrating to effect, he is follow in the guidelines i gave him, talked about converting pts in rehab who are on sa
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration. Dose to comfort no ceiling.rebate, patient info with coupon. 10, 20, 40, 80, 160, IR, Senekot 50.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration. Dose to comfort no ceiling.rebate, patient info with coupon. 10, 20, 40, 80,, IR,fast, Uniphyl 400mg, 600mg, Senekot 50.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration. Dose to comfort no ceiling.rebate, patient info with coupon. 10, 20, 40, 80,, IR, Uniphyl 400mg Senekot 50, Senekot-S 50's.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44113	12/15/2000	says he is using more oxy now post op, talked about how to titrate up and down as necc, says that he likes how it is working, talked about standing orders for post op
PPLPMDL0080000001	Akron	OH	44333	12/15/2000	Discussed the patient on 20mg q12h with chronic pain in wrist and arm, talked about titrating to 40mg q12h. 11mg q12h for procedures and talked about oxy ir for using a short acting opioid.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/15/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44106	12/15/2000	Titr- tapering idea- why mess with SA- she usually does- trying to get others to do-
PPLPMDL0080000001	Cleveland	OH	44106	12/15/2000	12/15-Cheryl says has used some- 10-20q12- for npo- has done dura and t3 liquid- but agrees dura is not ideal-went thru variab- reinf w/graph- agrees if gut works, use it-. Get oxyfast info-said didnt use not comf with convers and dosing. Go thru again- they will use-. She does alot of the figuring out- he asks him
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	he said he will try to be more aggressive and use more Uniphyl for his asmatics for 2001.
PPLPMDL0080000001	Akron	OH	44333	12/15/2000	had a case of reattaching the ulnar ligament and said going to use 1-2 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44106	12/15/2000	q12- equi analg- change his mindset from cancer drug- narcotic mentality
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/18/2000	Is having trouble getting the 160mg tabs at local pharmacies. Told him I would work on stocking for him. Oxy is his first choice long acting opioid. We discussed his short acting pts futher but he really feels that they only need medication on a prn basis.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/18/2000	working on the dosing tablet strength and surgery blocks
PPLPMDL0080000001	Cleveland	OH	44106	12/18/2000	Get when/what type of pt. -build to rowane- she gave strong statement @ appropriatness and addiction issues but didnt reveal her typical routine- get these specif and f/u on dura pt. and PI
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Post-op surgery. Do you have any patients getting refills for vicodin. Do you have any patients whom are taking the vicodin for more than a few days?

PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	he said he was glad that i brought Senokot because many of his chronics get constipated with Oxycontin
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	he said they needed Senokot S. They were out and he is leaving the country for a month though many of his patients will still be needing the senokot. he said he is slowly going back to more Oxycontin
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	doesn't seem to care about ped studies like vetter, need to push him for support
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days?
PPLPMDL0080000001	Richmond Hts	OH	44143	12/18/2000	does not like to use opioids but will use darvocet and vicodin in some arthritic conditions. Went over conversion guide and agrees that oxycontin is no stronger than vicodin or percocet but also views percocet as much stronger than darvocet. Wants the equalanagetic dose of darvocet to oxycontin mg-mg. 1 reinforced conversion guide and reasonable starting dose of 10mg Q-12 oxycontin and that darvocet is not a good analgesic long term because of harmful metabolite build up. She's timid to using oxycontin will take awhile.
PPLPMDL0080000001	Cleveland	OH	44106	12/18/2000	What would it take to get you more comfortable with treating? What is it that makes you uncomfortable with? Lack of expe- not seeing much IM use- not wanting to be the first- misconception about most everything of opis!
PPLPMDL0080000001	Beachwood	OH	44122	12/18/2000	is using an average of 20mg post-op but is also using Percocet for breakthrough. We discussed using 10mg tabs so that pts could go to 30mg of Oxy and he only has to write one Rx. He liked the idea.
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	talked about using oxy in the period after using a pca, he says that he is a proponent of oxy, he recently began switching all of the outpts who come in on percocet, follow up
PPLPMDL0080000001	Euclid	OH	44119	12/18/2000	Next call: Ask what is the most common opioid you use? Out of 10 scripts how many are oxycontin? Where does vicodin fit into your practice? Does it have it's place? Quick hall way hit. Talked about the pain management team being assembled with Dr. Winer and Dr. White.
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	he said he trusts Oxycontin for his severe chronics. Askerd him what he does with his moderates. Talked about the elderly and their acetaminaphine content.
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	he agrees there is no better theophylline than OxyContin.
PPLPMDL0080000001	Cleveland	OH	44124	12/18/2000	Still Thinks that Oxy is too much for his post-op pts. But continues to use OxyFast. Still has pts who have trouble getting it. Suggested he give them the Rx prior to surgery so that they already have it at home.
PPLPMDL0080000001	Cleveland	OH	44195	12/18/2000	says letter came from pharm just addre to onc drs.- not going to effect what he does he says- has 3 end of last week
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Post-op surgery. Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days?
PPLPMDL0080000001	Cleveland	OH	44106	12/18/2000	no current pts- one coming in at end of year that may be candid- thinks using too much pct and complaining about sleep- says oxy is the one she will go to
PPLPMDL0080000001	Richmond Hts	OH	44143	12/18/2000	Attempts to avoid opioids in general and to much to his own admission. Uses Darvocet, Tylenol #3, vicodin after procedures. Common procedures are laproscopy, carpal tunnel, debriedement surgeries. Agreed to use oxycontin after debriedement surgery and will f/u with me. He also does some hospice and is using duragesic because the nurses tell him that it's working well. I don't think he's worth spending much time with watch 1st Rx.
PPLPMDL0080000001	Beachwood	OH	44122	12/18/2000	Stopped to tell me that the idea of using 10mg in some pts has worked very well. Older people are complaining of constipation. Told him we'd get some laxative protocols and samples for hi to give out.
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	in clinic, doctor says that right now he only sees oxy being used in the ca market, but does see need for use in post op and trauma, talked about trauma cases, follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	in trauma clinic, doctro does not write much pain meds, but is a good vocal person in the hospital and will talk oxycontin
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/18/2000	Briefly Went through Ginsburg. Showed him effectiveness and dosing. Says he uses but didn't realize he could reduce the potetncy. Left conversaion cards.
PPLPMDL0080000001	Rocky River	OH	44116	12/18/2000	quick hallway hit before entering a room, he said he hasn't forgotten Oxycontin and will keep me happy by writing more
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	he admitted to not trying Oxycontin yet and giving it a fair chance. He said he'll have to give it a try, but would not give me a patient on the spot
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	she said she hasn't gotten many severe chronic pain patients lately or needed to manage cancer pain. She is niching too high too strong
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	she said she is moving from her office after the first of the year. She promised to be more aggressive with pain management with OxyContin for 2001
PPLPMDL0080000001	Solon	OH	44139	12/18/2000	Got in begging for an intro. Brief going over benefits of Oxy. He uses some but could use more. Told me to stop in after the holidays.
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	he said to stop by his new office after the first of the year at 14600 Detroit Lakewood. He said he is writing as much OxyContin as ever
PPLPMDL0080000001	Akron	OH	44333	12/18/2000	Most painful procedures, pin insertion or removal of the wrist or ligament reattachment between the wrist and ulna.
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	see notes
PPLPMDL0080000001	Parma	OH	44134	12/18/2000	Met with Cheryl and Joan. We discussed the fact that the nurses are not getting. Either is Joan for that matter. I discussed the plan of working with just one station very hard so they will finally get it. They liked that idea.
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	Cheryl said that they seem to be reverting back to Darvocet. I also discussed with Molly, ways to keep pain management in fron of the nurses.
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	went over the importance of Senokot with OxyContin. Gave \$2 rebates
PPLPMDL0080000001	Parma	OH	44129	12/18/2000	talked about recommending senokot with all Oxy and opioid scripts
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	senokot
PPLPMDL0080000001	Cleveland	OH	44122	12/18/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44122	12/18/2000	Tried to get them to stock all Oxy strengths for Dr Zaidi but they are petrified of CII drugs. The pharmacist was going to ask the manager but he highly doubted it.
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/18/2000	Pain clinic as well.
PPLPMDL0080000001	Cleveland	OH	44115	12/18/2000	residents
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	will try chiro if can get samples, need to check. using alot of ropi for caudal blocks
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	using a little more oxy, seeing more adults. getting referrals more from primary care
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/2000	Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days? Do an inservice. Dr, Pinsky is in charge of the dept.
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	talked briefly about use of oxy, she told me again that she does not start alot of oxy, but does write refills, focus on conversion with her
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	in clinic, talked about oxy and how he is using it, he says that hge is using it as a second step after sa, asked why not start with and he ssaid prn first, follow up
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	he said he likes the long acting feature of OxyContin but still thinks Hydrocodone is the most effective pain med
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	will try chiro if can get samples, need to check. using alot of ropi for caudal blocks
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	he said he is very happy with the results he is getting from OxyCon tin
PPLPMDL0080000001	Akron	OH	44333	12/18/2000	using oxycontin for chronic pain, if after surgery vicodin is not being controlled then will go to oxycontin or if chronically on opioids.
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Head of orthopaedics @ Cuyahoga Falls General. Wants to do inservice after new year for the orthopaedic floor in hospital. Using for post-op surgery. Says he is kinda scared. I said it is no big deal. 10, 20, 40mg. No biggy.
PPLPMDL0080000001	Richmond Hts	OH	44143	12/18/2000	Patient contracts from pain disc and identify a patient that he would start a patient on Oxycontin. Main issue fear of scheduling system. He really liked the patient contract forms and is going to implement them in his practice. Say's he views oxycontin as the opioid of choice to use however I'm not sure if he's fully comfortable. Continue to provide good documentation sources and 1-1 conversions vicodin-oxycontin. Next call: Have him identify a patient that he feels comfortable using oxycontin in and ask him to start?
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	will try chiro if can get samples, need to check. using alot of ropi for caudal blocks
PPLPMDL0080000001	Parma	OH	44129	12/18/2000	talked about safety in the elderly and which opioid he chooses when he gets in that setting
PPLPMDL0080000001	Cleveland	OH	44106	12/18/2000	Was talking to mia carson when he came in- she was trying to convince him to get more into treating- he asked her about drug seeking pts and pharmacy issues. She answered him great on both- Equilanal - says did have diff pt last week that he referred to pain mgmt. Have mia tell him what kind of pain pts she is treating and how she does it!
PPLPMDL0080000001	Lakewood	OH	44107	12/18/2000	lunch gave him the Duragesic / OxyContin quiz. He agreed that OxyContin is easier and more effective for chronic pain. He said he will use more OxyContin and less patch
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days?
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	in clinic, talked oxy and the use in posr op, he says that he has seen a marked increases in oxy use, follow up
PPLPMDL0080000001	Middleburg Heights	OH	44130	12/18/2000	specific cases with oxy dosing talked about what type of se and how he is using flex dosing and he is getting pretty good results
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	will try chiro if can get samples, need to check. using alot of ropi for caudal blocks
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days?
PPLPMDL0080000001	Akron	OH	44310	12/18/2000	Post-op surgery. Do you have any patients getting refills for vicoden. Do you have any patients whom are taking the vicodin for more than a few days?
PPLPMDL0080000001	Westlake	OH	44145	12/18/2000	quick hit, he said he is using more Oxycontin as his practice grows
PPLPMDL0080000001	Akron	OH	44308	12/18/2000	using a little more oxy, seeing more adults. getting referrals more from primary care
PPLPMDL0080000001	Parma	OH	44129	12/18/2000	talked about how opioids work and that the se are not that different because they have same mech of action.flexability to tirtate forwards and backwards
PPLPMDL0080000001	Warrensville Hts	OH	44122	12/18/2000	Doing OK following his knee replacements. Being on Oxy himself has made him use it for his pts. Went over highlights of the Roth reprint. He wanted to know about tolerance. He said he would use when NSAIDS fail.
PPLPMDL0080000001	Middleburg Hts	OH	44130	12/18/2000	Reminded him again of the benefits of Uniphyl and the lack of generic replacement. He said he would add it on to pt on steroids and albuterol starting with the 400mg in half the first week and then whole the second week.
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	specific back or oa patients that he can use he feels strongly that oxy is only maling and chronic.desired drug for those patient types.talked about making oxy mild and showed caldwell nad its use in oa
PPLPMDL0080000001	Cleveland	OH	44122	12/18/2000	in clinic, talked about post op use in neuro surg, he is writing oxy in the elective cases, is follow up on these pts and writing refills in op clinic, talked about titrating up and down, follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	Discussed the differences between MSC and Oxy. Showed him Kaplan reprint to encourage titration. He still seems reluctant at higher doses. Also mentioned the average dose for CA pts in clinical trials was 105mg/day,
PPLPMDL0080000001	Cleveland	OH	44109	12/18/2000	Asked if he had any pts who were in pain now that needed titration and he denied there were any.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/2000	in one clinic, talked about starting 10mg and titration, he is using oxyd in id states, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/2000	rebate, patient info sheets. dosage and titration.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/18/2000	find what type of patients he is seeing and if any are getting combos on a short term talked about when to initiate oxy vs short acting sometimes is hesitant to use long acting because radiation will be going to fix some of hte pain issues.went over flex and backwards titration
PPLPMDL0080000001	Cleveland	OH	44106	12/18/2000	titrat- dosing vs t3- has also seen some incr in dura use but says not him- no current pts
PPLPMDL0080000001	Euclid	OH	44119	12/18/2000	AHCPR and PI for conversion and also a patient taking 4-5 vicodin a day what would he switch them too. Showed him AHCPR conversion oxycontin- vicodin 1-1 he agreed. Once a patient starts using about 4-5 vicodin aday that is where he would switch them to oxycontin. If patients only need 4-5 vicodin aday for 3-4 weeks then he does not see the benefit in using oxycontin. He wants the JCAHO guidelines for pain management because he's writing the mission statement for the Euclid Med Net team. Also he wants to know about sponsorship to Ethiopia in 10/01 from Purdue? Next call: bring in JCAHO guidelines. Also continue to discuss titration and early starts? May want to share some information from the web site goggle that he was showing me? Need to get him titrating above 10-20mg Q-12
PPLPMDL0080000001					

PPLPMDL080000001	Akron	OH	44333	12/18/2000	talked about physicians in ytown using 40mg and 80mg tabs. He asked about using oxycontin q8h. For older pts 10mg is not enough but 20mg q12h is too much so asked about 10mg q8h for post op. Told him most common dose post op is with the 20mg tabs 1-2 q12h.
PPLPMDL080000001	Akron	OH	44333	12/18/2000	Using the 10mg tabs 1-2 q12h, some pts still want vicodin, we also discussed oxycontin being used q8h, but I told him the pharmacokinetics for Oxy is a 12 hours. Using on more painful procedures and vicodin prn for less painful cases.
PPLPMDL080000001	Akron	OH	44333	12/18/2000	said the 10mg tabs is not enough and that the 20mg q12h knocks the older patients out, so has not used it that much. Discussion about taking the 10mg tabs q8h may be an option.
PPLPMDL080000001	Euclid	OH	44119	12/18/2000	Doc came in real late. She had a friend who took oxy while dealing with cancer. I explained that we were just introducing it to ob for pain control for endomet, post c, hysterect. explained q12 dosing, no acet and how to choose a dose and how to write. she thought there was a real good chance that she would write for it. follow up next month. Dr. Kushnir was also very interested.
PPLPMDL080000001	Cleveland	OH	44106	12/18/2000	2 pts on -maint on20q12, one needs bt 1-2 wk
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	see notes for sabry for 12/19
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	talked post op use of oxy, he says that he does use some and tells other residents to use it
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	just used oxy in elderly women with fractured hip, she was on it when she came in for surg, talked post op
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	talked about his use of short acting post op, he says that he uses them bc pts not on meds long, explained to him that oxy could be used there also follow up
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Dr. has a 7mth old boy, Jack. gave full detail on chiro because she had not heard. Similar dosing, duration, onset.
PPLPMDL080000001	Cleveland	OH	44112	12/19/2000	Brief mention of features and benefits and left conversio chart. She is difficult to engage in conversation and is wary of what reps have to say, but she does use our products.
PPLPMDL080000001	Akron	OH	44310	12/19/2000	OA 20mg likes the idea, didn't know about Oxyir, likes that to.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	nice guy, using some post op of oxy, talked about how to start oxy and how to titrate up
PPLPMDL080000001	Euclid	OH	44132	12/19/2000	Will continue to discuss specific pts. Will discuss the Caldwell reprint as it relates to sleep and mood and relate this to her nursing home pts. Dr said she is using more in the nursing home. Sh is beginning to use instead of Clif's. I showed her the Caldwell study, particularly the part about improvement in sleep. I then related this to her nursing home pts. I also went over the AMDA guidelines on Darvocet. Dr. needs to be reinforced. She appears to not be afraid to write pain meds. She either writes for 30 or 100.
PPLPMDL080000001	Barberton	OH	44203	12/19/2000	short acting opioids, vicodin and then going to the patch for some or morphine. She says mmost of pts after vicodin she goes to oxycontin if they can tolerate it. Big issue is whether the pt can tolerate oxycontin so if does not tolerate vicodin or percocet she assumes will not tolerate and then will go to the patch.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	12/19 Pretty much passing the buck to Lisa szz. wants her to have pt assistance info- says has one on 160- need to get him to tell how ong lets SA go till going LA? Get her to discourage Durag
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	12/19 no issues- went over after nsaid- didnt get books- just cd roms- not happy. Gave cwru prog brochure- wants all info
PPLPMDL080000001	Fairlawn	OH	44333	12/19/2000	quick hit, on oxycontin not much response, he said using it on more sever cases, but vicodin is still most commonly used.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	LA stabilization- vs fluctuation- equulanag
PPLPMDL080000001	Parma	OH	44129	12/19/2000	follow up with outcomes form hard to treat patients he started a new patient in the nh. end stage 37 year old.gave him a couple of coupons and talked about how to dose with multiples.went over marcus and function as a guide to wheather efficacy is achieved
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Cleveland Hts	OH	44118	12/19/2000	Says he uses Oxy but pts often come in asking for what they want. Showed him Marcus reprint and went over details of short acting opioids and recommendations of long acting to encourage his movig more of his short acting business to Oxy.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	-has tried on 2 pts. still reluctance- go over release mech and onset again- / equianal- will take more time w/me next week over lunch
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Akron	OH	44310	12/19/2000	OA 20mg likes the idea, didn't know about Oxyir, likes that to.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	persist pain when to switch over or go right after nsaid- not to confident in it- get more attending expert to him
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	see sabry notes for 12/19
PPLPMDL080000001	Beachwood	OH	44122	12/19/2000	Brie dission at window. He said he would see me after the new year.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	lunch, talked oxy in post op setting
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Mayfield Hts	OH	44124	12/19/2000	Brief highlights of Marcus. He still is not convinced. Says he will use Uni. Need to see him every 2 weeks and see if anything changes.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	S. Euclid	OH	44118	12/19/2000	Brief mention asking him why he didn't follow throug replacing all his percocet business with Oxy. Gave him the conversion chart again.
PPLPMDL080000001	Akron	OH	44333	12/19/2000	quick hit for oxycontin, he starts with short acting , will go to oxycontin after short acting, thinks oxycontin is stronger than vicodin.
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	talked post op use, she is using both oxy and oxy ir, she is atv fan, follow up
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	talked post op and using oxy in the abdominal surgeries
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	see notes
PPLPMDL080000001	Strongsville	OH	44136	12/19/2000	state bd of pharm piece
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/19/2000	talked to denise in er about education days for following year
PPLPMDL080000001	Middleburg Hts	OH	44130	12/19/2000	senokot
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	gave holiday gift, work on next year, no pixis
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	talked about the fairview er
PPLPMDL080000001	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL080000001	Akron	OH	44313	12/19/2000	Did pain management in-service #2 on assessment. Showed the video tape on Pain Assessment in the long-term care pt.
PPLPMDL080000001	Cleveland	OH	44119	12/19/2000	Met with Dr. Thomas. See her notes for today. Also met with Joan Sheldon. She wants us to sponsor a speaker in April. I will do it if it is on pain. We will not pay for the dinner.
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	titr
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	titr
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	pap
PPLPMDL080000001	Cleveland	OH	44106	12/19/2000	oxy
PPLPMDL080000001	Parma	OH	44129	12/19/2000	need to focus on his needs and find if he has any questions or concerns.need to get his refill patients converted to oxy talked about assessment and documetation to go along with last function talk
PPLPMDL080000001	Cleveland	OH	44118	12/19/2000	Has been using more slowly. Need to keep encouraging her.
PPLPMDL080000001	Cleveland	OH	44109	12/19/2000	saw in clinic, talked about oxy and how he uses it tid, gave file card, set up appt with lisa
PPLPMDL080000001	Cleveland	OH	44119	12/19/2000	Dr Thomas said the same thing as she did last time. She said that the acuity level of her pts. is much worse and in-house, they are using more sublingual and short acting morphine along with methadone. She did say that she just wrote for 3 Oxycontin scripts in a row today. She said she will write for whatever is best for the pts.
PPLPMDL080000001	Akron	OH	44319	12/19/2000	tell me about a pt that is taking vicodin every 4-6 hrs? why not oxycontin? still concern of going to a long acting means chronic opioid use and does not want to keep pts on long term opioids.

PPLPMDL0800000001	Cleveland	OH	44106	12/19/2000	10 mg strat for flex in titr- seemed to make impact
	Cleveland	OH	44111	12/19/2000	Great lunch and attendance. Dr. Sabry wants more data on ropi v. chiro potency and toxicity. He has a ton of chiro on floor from samples sent to him that he uses. He said chiro not in pixus, so hard to get. Really believes that cost is good enough to replace ropi. Uses on OB need to ask what concentration. He thinks oxy should be used in OB post op and will attend lunch up there on the 28th. Reviewed the dosing and cns/cardio benefits with everyone. Each doctor was fine with using although they are still doing a lot more general A.
PPLPMDL0800000001					
PPLPMDL0800000001	Middleburg Hts	OH	44130	12/19/2000	follow up with oa nad other add on dis states he was asking about using in conjunction with dailiys and what effects it may have on clearance
	E Cleveland	OH	44112	12/19/2000	Tried Oxy with success on an OA pt. He gave her 10mg q12h. On follow up she was fine with that dose but I also get the feeling that he wanted her to stay at that dose. Showed him OA studies an that ave dose wa 20mg q12h with a range of 10-40mg q12h. He is afraid of opioids but really wants to work with Oxy if he is going to use an opioid. Has also used Uni. Said to keep him stocked with samples.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44111	12/19/2000	talked using oxy post op at lunch, gave titration guide
PPLPMDL0800000001	Cleveland	OH	44111	12/19/2000	in hallway, talked about using oxy and thanked her. talked about titration
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
PPLPMDL0800000001	Akron	OH	44302	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
PPLPMDL0800000001	Akron	OH	44302	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
PPLPMDL0800000001	Akron	OH	44221	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
	Akron	OH	44333	12/19/2000	I asked him wher he was using the patch and Kadian because he said no one is carrying Kadian and he said he likes to spread it around a little. 90% of pts when going to long acting are on oxycontin. Still using short acting first. Titrating to 160mg q12h with oxycontin.
PPLPMDL0800000001					
PPLPMDL0800000001	Akron	OH	44319	12/19/2000	Has a patient with metastatic breast cancer and is on 30mg q12h her next step is 40mg q12h, need to work with her on titrating patients.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/19/2000	Titration & Dosage. rebate, patient information sheet with coupon.
PPLPMDL0800000001	Akron	OH	44307	12/19/2000	Titrate to comfort. Oxyflr forbreakthru. true Q 12 hr. Sleep thru the night. Less money because 2 times a day. and less the sleeping pill that they would have taken.
PPLPMDL0800000001	Akron	OH	44308	12/19/2000	Titrate to comfort.
PPLPMDL0800000001	Richmond Hts	OH	44143	12/19/2000	Just reminded him of oxycontin 160mg dose. Very busy need to bring something to the table with him, won't waste any time discussing titration or opioids need to find new information sources on internet to ask his opinion
	Akron	OH	44319	12/19/2000	patient recovering from a broken wrist adn he wrote her a script for 30mg q12h with oxyi for breakthrough, also took a pt off of 50mg q12h for taking oxycontin too often and some problems with other opioids, he violated opioid contract.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2000	pam says he is using more for shorter pain mgmt- anticip 3wks or more vs waiting for SA issues- he had his conver with him- new his post morph to oral conver- 30-40q12
PPLPMDL0800000001	South Euclid	OH	44121	12/19/2000	Has said he has had post-op success. Asked him to use 10mg 1-2 q12h to send pts home with if they had already been on it. He thought it was a good idea. Going to have to have to remind him.
	Cleveland	OH	44106	12/19/2000	12/19 Jan spaulding- will split w/ Pat in 2001. she did spine for many yrs- was also the one who asked me about going into pharmac. last summer. Does Marcus and Goldberg- he walked off to see pts- says has been using quite a bit- she says used alot of oxy couple months ago- not much right now- no pain mgmt now- but says pct is using a ton- Sees alot of variab. in pts pain and in both hips and knees. Seems to think of oxy for revision pts who will be in "siginf" pain- Agreed with oxy post op strat- says will have to see what the guys think. Also tapering simplicity vs going to vico or dvct
PPLPMDL0800000001					
PPLPMDL0800000001	Akron	OH	44307	12/19/2000	Oxycontin has less accumulating metabolites than oral morphine and has fewer side effects. Q12hr.
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2000	12/19 new pt severe arthritic conditions- put on oxy- still says most only need 20-40q12- gave this one pcs card. f/u on pain awareness support, parran/chelimsy cme/ res.
PPLPMDL0800000001	Maple Hts	OH	44137	12/20/2000	Discussed Benefits of Oxy over short acting. He again told me he uses it but makes his patients take weekend / periodic breaks to prove they are not addicts. Tried to discuss that over 60mg per day pts should be titrated down to prevent physical withdrawal which doesn't mean addiction. He insists on his on program.
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/20/2000	Said he has used no methadone since we did that indigent pt request. He is worried about toxicity and if we can take care of his pts other ways he will give us his business. Also reminded him of Oxy IR and Fast He complained about difficulty for the pts to find it and I promised him that I would find him some locations around Southpoint just like we did at Huron Rd.
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	Trauma fellow, nice guy. talked about using oxy in trauma, he said at icu they are using alot of the patch, follow up
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	lunch, is a big proponent of oxy, using post op
	Cleveland	OH	44106	12/20/2000	doc spoke again at train the trainer for pain standards. much better this time, more interactive. He thinks addictive behavior ID and mgmt is a good topic, but need to pick a big dept. Nancy says she will announce to all depts. and see if we get a hit!
PPLPMDL0800000001					
PPLPMDL0800000001	Akron	OH	44310	12/20/2000	oxy vs. vic and per. went ove tylenol levele
PPLPMDL0800000001	Akron	OH	44302	12/20/2000	not prepared to take oxy to formulary, doesn't see need forit. ortho wants it for blocks, said he would support that
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	in hallway, talked briefly about oxy and trauma, talked about holidays, follow up
PPLPMDL0800000001	Cleveland	OH	44106	12/20/2000	Will look for those that usually stay on longer that the total 7 days- the older, more debilitated that usually end up staying on for 10-14 days- candidates to stay on longer than the 5 days he usually does on oxy for all.
	Cleveland	OH	44106	12/20/2000	doc does think chiro could be put on formulary. need to push thorough Boswell for blocks. they do not use a lot of ropi, so position as insurance for high vol/conc highly vascular blocks. Set up at least a couple of wed pm meetings with speakers.
PPLPMDL0800000001					
PPLPMDL0800000001	Beachwood	OH	44122	12/20/2000	Quick call through the window comparing benfits to short acting. Left Ginsberg and pointed out efficacy and dosing. He said he would go over it.
	Cleveland	OH	44122	12/20/2000	Reminded him of Oxy IR and FAST and he wrote a prescription for FAST today. Made sure he knew where to send the pt so that the pharmacy would have it. Said he forgets about Oxy Fast and that he really has more opportunity to use it. He asked for product information and put it where it is readily available.
PPLPMDL0800000001	Akron	OH	44302	12/20/2000	not prepared to take oxy to formulary, doesn't see need forit. ortho wants it for blocks, said he would support that
PPLPMDL0800000001	Uniontown	OH	44685	12/20/2000	oxycontin isbeing used for chronic pain in place of vicodin and also after vicodin.
PPLPMDL0800000001	Cleveland	OH	44106	12/20/2000	APS book and new convers guide- says has a lbp pt that is on prn mangagement- will get switch next time in f/u
PPLPMDL0800000001	Akron	OH	44310	12/20/2000	says its habit, and too hard to change. loves david dohar
PPLPMDL0800000001	Akron	OH	44302	12/20/2000	not prepared to take oxy to formulary, doesn't see need forit. ortho wants it for blocks, said he would support that
PPLPMDL0800000001	Cleveland	OH	44111	12/20/2000	in hallway, asked about oxy post op, says wrote for it yesterday, need to stay on him on this
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	reviewing the names for speakers- wants regular senokot for clinic. Used pcs card for start up- pt not tolerating morph- oxy 20mg
PPLPMDL0800000001	Garfield Hts	OH	44125	12/20/2000	doc uses mostly chloro. . ? likes it because its fast and not long acting. He said he likes chiro, but that he has to add epi for faster onset. Reviewed benefits of chiro v. bupi. Said the surgeons do a lot of their own anest and use bupi. Maybe worth investigating.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	on green team now, talked about use in rectal ca pt who is taking alot of percoct, she will switch
	Cleveland	OH	44195	12/20/2000	12/20 no real diff MSC vs Oxy he says- not enough to justify the cost diff- downplay of typical diff renal/ metab as not very clinically diff- did use in last couple weeks as something that was working for pt coming in. Agrees outpt not as much issue but wouldnt jump to it just for that- yikes- seemed to make point on the outpt as oport to maximize the Q of L. Is ok with h/o speaker if PC oks the person.
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	12/20 Has tried 1-2 times for refractory migr- obviously not first choice. Can think of a couple on regular doses of vico- had cessation/ titr questions- f/u on more detail on current- how used-dose- and vicos switched?
PPLPMDL0800000001	Cleveland	OH	44106	12/20/2000	new conversion guide and APS points- didnt seem to know equal to Vicod- seemed to make a point. Seems to perceive oxy still has cancer drug
PPLPMDL0800000001	Beachwood	OH	44122	12/20/2000	Did the second and third quarter hospice rebate. Pam was not around to discuss with her about how I can get into Montefiore.
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	see notes
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	see notes
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/20/2000	Oncology in-service.
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	switch
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	dosing
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	vsmc
PPLPMDL0800000001	Mayfield Village	OH	44143	12/20/2000	Kathy tells me that they are not seeing much of a difference in what the Oxycontin they are using. She said that Bill is trying to keep a lower inventory on hand so the ordering is a little less.
PPLPMDL0800000001	Akron	OH	44302	12/20/2000	not prepared to take oxy to formulary, doesn't see need forit. ortho wants it for blocks, said he would support that
PPLPMDL0800000001	Cleveland	OH	44106	12/20/2000	Dr. now working out of IMC in Beachwood. They do seem to specialize in fertility, but a full service practice.
PPLPMDL0800000001	Akron	OH	44310	12/20/2000	quiet during shpiel, asked to try for post op in host
PPLPMDL0800000001	Cleveland	OH	44106	12/20/2000	Dr. stopped in at Train the trainer, got to introduce myself. He would like to do some more speaking. Scheduled to meet so we could discuss further.
PPLPMDL0800000001	Akron	OH	44307	12/20/2000	using a little more in hospital, still switching to vicodin when patient goes home.
	Cleveland	OH	44195	12/20/2000	12/20 Conversions- says is confusing- diff guidelines - can produce signif diff in dose- the convers study- 11 pts- so far no oral/oral switches. all iv-oral- most on oral for <3 days - longest 4 wks. Keeping track of reasons for switches- Has seen davis using more oxy- not sure reasons for these current pts
PPLPMDL0800000001					
PPLPMDL0800000001	Uniontown	OH	44685	12/20/2000	oxycontin for chronic pain use, after vicodin and percoct, taking at least every 4 hours.
PPLPMDL0800000001	Maple Heights	OH	44137	12/20/2000	Brief comparison to short acting agents. Left Caldwell reprint. Also pointed out the advantages of Uni over Theodur Also discussed that it cannot be relpced with generic theo. Left samples and scheduled lunch in a few
PPLPMDL0800000001	Cleveland	OH	44195	12/20/2000	not getting any pts beyond 2-4 days opi in sports med right now- next month on joint service
	Maple Heights	OH	44137	12/20/2000	Says he uses Oxy occasionally following adult tonslectomy and they do very well. Was very vague in what makes him decide to use Oxy or something else. Also discussed OxyFast. He says he keeps forgetting. Need to increase frequency to remind him.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	in clinic, talked about using oxy in his kidney stone pts, he has tried it and it woks well
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	talked about dr anderson and his oxy use, he says that they are using it mainly on elective cases
PPLPMDL0800000001	Bedford/Sinai	OH	44146	12/20/2000	Discussed the differences between Duragesic and Oxy. Used the Pt book. He is so amiable that he says he uses Oxy although his data shows all Duragesic.
PPLPMDL0800000001	Cleveland	OH	44109	12/20/2000	talked about using oxy in his general cases, did use in trauma cases and said makes sense to use in gs

PPLPMDL0080000001	Cleveland	OH	44106	12/20/2000	Dr. chief resident of anes. would like us to bring in some speaker on chiro, since nobody knows about it. Would also like to hear about oxy and pain mgmt. Speakers at wed pm meetings 415-515. Just set up through doc.
	Cleveland	OH	44195	12/20/2000	12/20 Maybe do 1/2 day series in the fall- J.Paice and portenoy are suggestions- off site- and overhead support- 5-10k they would fill in the rest of speakers. Same issues as markman- cant justify the price diff- morph no signif diff- stigma maybe the biggest- renal rare, - says even if he puts an outpt on oxy and then they go to hospice in couple of weeks then that budget gets blown.- agrees that dura shouldnt be used there for high cost. Wanted to know what HWR does. Says doesnt talk to the roxanne or purdue higher ups on reg basis. Will talk early new yr- Give materials to Lisa before 1/2/01 for IM confer. Went thru conver diff- still says 1/1- talked about others says epec is wrong and incomp cross-toler is still in question.
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2000	plastic, he says that they do alot with pain meds, and that he has written it twice since the last time we talked, he will use in tramu and burn cases
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2000	talked about trauma and burn cases and using oxy instead of ms, brought up formulary issues, follow up
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44307	12/20/2000	Dosage/Titration and breakthrough. Senekot is covered under workers comp. take stamp. and worker's comp brochure.
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44307	12/20/2000	dosage titration.
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2000	trauma, says that gagliardi is using quite a bit of oxy and that he is writing it also, talked about titration
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44307	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44308	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44302	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44308	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44309	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44310	12/20/2000	Dosage/Titration and breakthrough.
PPLPMDL0080000001	Akron	OH	44307	12/20/2000	using alot more in hospital, still switching to vicodin when patient goes home. not using over 30 mg. q12h. went over higher dosing for total hip and knees
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PPLPMDL0080000001	Euclid	OH	44119	12/20/2000	Met with Toby. She told me of a number of pts. she is converting to Oxycontin. One is particular was a pt. with a decubitis ulcer. Pt. was taking only Tylenol. Toby converted her to Oxycontin 10mg q12h. Pt was doing much better.
PPLPMDL0080000001	Akron	OH	44307	12/20/2000	using alot more in hospital, still switching to vicodin when patient goes home. not using over 30 mg. q12h. went over higher dosing for total hip and knees
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PPLPMDL0080000001	Cleveland	OH	44102	12/21/2000	talked about using oxy in his pts who are getting refills of vicodin, he seemed open to the idea, happy holidays wished. follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	quick hit on doctor, talked briefly about oxy and its role in oa, set appt
PPLPMDL0080000001	Cleveland	OH	44113	12/21/2000	at lutheran, quickly talked about oxy and if he would use it, says he will refer pts instead. need to work vs sa
PPLPMDL0080000001	Beachwood	OH	44122	12/21/2000	Went over highlights of Ginsburg and dosing. He has used Oxy with success and says mostly he forgets due to habit. Let conversion chart. He said he would have more3 time after the first of the year.
PPLPMDL0080000001	Barberton	OH	44203	12/21/2000	Using oxycontin for cancer pain and some chronic pain, vicodin is used for short term, using the patch and oxycontin for the same type of pts.
PPLPMDL0080000001	Uniontown	OH	44685	12/21/2000	Learnig more about MS and the pain involved, he has used oxycontin for chronic pain and has used the 80mg tabs.
PPLPMDL0080000001	Cleveland	OH	44111	12/21/2000	speaker list for next year, talked to doctor and ilene about speaking events for next year
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	in clinic, gave conversion guide and also talked about post op in his severe cases
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	wished happy holidays and he said he is using quite abit of oxy in burn unit. follow up
PPLPMDL0080000001	Beachwood	OH	44122	12/21/2000	Reminded him about using Oxy IR instead of Percocet. Pts having difficulty finding it. Suggested he direct them to Hillcrest atritrium pharmacy.
PPLPMDL0080000001	Barberton	OH	44203	12/21/2000	Likes oxy ir short acting oxycodone on occasion he will use oxycontin if put on by one of his colleagues, uses short actings over longer acting.
PPLPMDL0080000001	Akron	OH	44312	12/21/2000	new post op pts. Using oxy ir if short acting opioid is appropriate and oxycontin for pts that need more pain control than the vicodin
PPLPMDL0080000001	Beachwood	OH	44122	12/21/2000	Quick reminder and he said he did send a few pts home with Oxy.
PPLPMDL0080000001	Beachwood	OH	44122	12/21/2000	Brief features/benefits through the window. He has a lot of concerns about using oxy. He told me if I bring him chocolate he will talk further after the holidays.
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	met him clinic, gave conversion chart, follow up
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	wants cdrom document kit- has 2 on oxy now- low dose- both conversions
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/21/2000	Discussed advantages of Oxy over short acting. He has said that he has been having some trouble with pain control with hernia and some post PCA pts. Discussed advantages of Oxy. Ginsburg, efficacy and average dosing. Also gave him Oxy pt ed booklets for him to send people home with. He said he was going to try post hernia and PCA. Left conversion guide.
PPLPMDL0080000001	Akron	OH	44319	12/21/2000	chronic pain after vicodin and percocet for chronic pain, one of laast steps in treating chronic pal, uniphyl for COPD that are awaking at night.
PPLPMDL0080000001	Mayfield Heights	OH	44124	12/21/2000	Hallway discussion comparing Oxy to short acting agents and advantages of Oxy. He wanted to know about dosing and gave him conversion card as well as full product information. Also discussed side effects compared to Percocet which he is currently using and was quite impressed wit the delivery and decrease in side effects.
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	see notes
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	talked to eppig, shay
PPLPMDL0080000001	Cleveland	OH	44111	12/21/2000	see notes
PPLPMDL0080000001	Lyndhurst Mayfield	OH	44124	12/21/2000	Pisky about who they will fill Oxy for and let strengths runs out.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/21/2000	Discussed making sure all products and strengths were available.
PPLPMDL0080000001	Akron	OH	44313	12/21/2000	Met with Lauren Martin. I told her that if there is no commitment to the pain issue, then I did not want to continue with the pain in-services. She said she would make sure that there were more nurses in attendance. She said that she is committed to this. We will see in January.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	equilan
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	dose
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	dosing
PPLPMDL0080000001	Akron	OH	44333	12/21/2000	Met Donna Fairchild. She ois now in charge of the hospice rebate. The information she presented to me was incomplete. I told her to wait until she has it all together.
PPLPMDL0080000001	Sagamore Hills	OH	44067	12/21/2000	Discussed advantages of short v long acting agents. Bring Marcus when it is available.
PPLPMDL0080000001	Barberton	OH	44203	12/21/2000	senekot-s recommendation.
PPLPMDL0080000001	Akron	OH	44312	12/21/2000	Dr Hayek
PPLPMDL0080000001	Akron	OH	44307	12/21/2000	Rebate and patient information sheet with coupon.
PPLPMDL0080000001	Akron	OH	44303	12/21/2000	Rebate and patient information sheet with coupon.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	dosing- vs SA- seems like pct is only exper- dvct also- break from oxy as cancer drug- says has used but doesnt seem to confident about it.
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	in clinic, talked to him with shay, talked about spine cases and he said they are using mainly only oxy now
PPLPMDL0080000001	Cleveland	OH	44111	12/21/2000	er call, wished happy holidays, told him need more help with the pixis machine, he said he would use oxy and would help
PPLPMDL0080000001	Cleveland	OH	44113	12/21/2000	in office, talked to doctor about using oxy in his total cases, uses it 10 and 20mg dose, follow up. used psp cards
PPLPMDL0080000001	Akron	OH	44310	12/21/2000	perc and vic vs oxy delivery system
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	equilan with t3- seems very into it - more so than last time- she has been working w/mia c. 2/3/2 approach made alot of sense to her
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	Will be doing board review course- wants support -they are going 1/wk till may- will give couple of minutes. Considering someone for oxy-
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2000	in clinic, gave conversion guide and talked briefly about post op use. follow up
PPLPMDL0080000001	Akron	OH	44312	12/21/2000	chronic pain pts that ar using oxy in place of percocet, being used after vicodin or percocet.
PPLPMDL0080000001	Barberton	OH	44203	12/21/2000	used 10mg tab on a low back pain tha is not a surgery candidate.
PPLPMDL0080000001	Akron	OH	44307	12/21/2000	Dosage & Titration, OA and Chronic pain, drug seekers.
PPLPMDL0080000001	Akron	OH	44310	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44307	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44307	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.



PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44304	12/21/2000	Dosage & Titration.
PPLPMDL0080000001	Akron	OH	44305	12/21/2000	Dosage & Titration. Titrate to comfort.
PPLPMDL0080000001	Barbeerton	OH	44203	12/21/2000	Oxycontin for chronic pain concern is taking pts off of oxycontin, withdrawl.
PPLPMDL0080000001	Beachwood	OH	44122	12/21/2000	Says she uses Oxy and does but still uses short acting agents when she could be using Oxy. Went over highlights of Caldwell showing improvement in quality of life and sleep. Also showed her 30% fewer side effects than Percocet. Also discussed the importance of Senekot when pts are on opioids.
PPLPMDL0080000001	Cleveland	OH	44106	12/21/2000	used 2 of the pcs cards- arthr pt and cancer pt start. says doing well at 20q12 onc 30q12
PPLPMDL0080000001	Gates Mills	OH	44040	12/22/2000	Conversion guide oxycontin and vicodin or percocet 1-1 and get patient specific. Says patients want to use the patch because they don't get the nausea or other side effects like you get from pills. He uses more duragesic than he will admit. I told him it's a systemic medication and that it has the same side effect profile as any other opioid. Next call: ask him if duragesic works systemically? Ask about the last patient he started on oxycontin?
PPLPMDL0080000001	Tallmadge	OH	44278	12/22/2000	followed up with last call trying to make him more comfortable using oxy for everyday type pain instead of vic. talked about making it as mild as needed
PPLPMDL0080000001	Solon	OH	44139	12/22/2000	Brief intro. Features /benefits over short acting. Appointment set for further discussion.
PPLPMDL0080000001	Fairlawn	OH	44333	12/22/2000	20mg and 40mg tabs used for ankle fusion and pin insertion and removal.
PPLPMDL0080000001	Gates Mills	OH	44040	12/22/2000	Quick call told him about oxycontin he likes it. I need to find out how he uses it What non-malignant diseases does he use opioids in?
PPLPMDL0080000001	Akron	OH	44210	12/22/2000	oxy is being used for chronic pain if has failed on vicodin.
PPLPMDL0080000001	Akron	OH	44333	12/22/2000	oxycontin for chronic arthritic pain and low back, goes from nsalds to darvocet or ultram to vicodin and then oxycontin.
PPLPMDL0080000001	Euclid	OH	44119	12/22/2000	Discussed the side effect profile of oxycontin regarding constipation and if it was comparable to percocet or vicodin? Agreed that constipation occurs with any opioid and that they should be on senekot at the time starting oxycontin or any opioid.
PPLPMDL0080000001	Akron	OH	44312	12/22/2000	quick mention of oxycontin, using for chronic noncancer pain, where need atc pain control by better means than short acting opioids.
PPLPMDL0080000001	Beachwood	OH	44122	12/22/2000	Uses primarily Oxy. Has one pt on MSC who has been on it for a long time. Sights the reasons he doesn't use Duragesic the same way I would say. Discussed OxyIR and FAST. USeS generic oxycodone for breakthrough and talked about variability as a reason to use OxyIR. He also really liked the color and flavor part of FAST said he would use.
PPLPMDL0080000001	Akron	OH	44312	12/22/2000	chronic pain, pts in edwin shaw and not controlled on at least 6 vicodin a day.
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	says ready to use it- has lbp pt he is following- may do pm rotation- doing hem/ next mth- still hasn't bought a pda
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/2000	Again reminded him about decreasing dose rather than switching to short acting agents particularly when pt is already doing well on Oxy. He said to keep reminding him.
PPLPMDL0080000001	Westlake	OH	44145	12/22/2000	met with Glenn, we are working on another speaker program for mid- to late March
PPLPMDL0080000001	Oakwood	OH	45419	12/22/2000	dosing info, skt samples
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/2000	Candy said they are still deciding topics and dates for grand rounds programs and to stop in after the new year.
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/2000	Discussed short acting opioids v Oxy. Let them know about powerpak. Left rebate coupons and asked pharmacist to recommend Senkot and agreed that it was superior to any of the other products. Cost was major concern.
PPLPMDL0080000001	South Euclid	OH	44121	12/22/2000	Discussed short v long acting. Left 2 dollar rebate coupons and discussed how this gives pts a total of \$7.00 discount. We also discussed mechanism of action and why Senekot is superior to other laxatives.
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	titr
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	conversions
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	post op
PPLPMDL0080000001	Cleveland	OH	44195	12/22/2000	dosing
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	dosing
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Rebate & PATIENT INFORMATION SHEET WITH COUPON.
PPLPMDL0080000001	Akron	OH	44312	12/22/2000	Dr manning.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/22/2000	Schedules lunches for Residents. Can use Auditorium #1, video tapes, overhead projector, put food in hallway.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Rebate & PATIENT INFORMATION SHEET WITH COUPON.
PPLPMDL0080000001	Solon	OH	44139	12/22/2000	Window call features/benefits over short acting. Thinks it's a cancer drug. Sai we could talk after the holidays.
PPLPMDL0080000001	Tallmadge	OH	44278	12/22/2000	how to use in place of vic
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/2000	Continued to compare to short acting. He finally said that he would use it on a case this week. Has taken a long time to get him to really look at the potency issue.
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	has used couple of times- not following details well- cant remem dose- its the resid using- ask rick who works w/him
PPLPMDL0080000001	Tallmadge	OH	44278	12/22/2000	talked about start with and how to use in place of vic and making mild like darv
PPLPMDL0080000001	Barberton	OH	44203	12/22/2000	new pt with severe fibromyalgia on 40mg q12h, concern about the cost and also thinks more potent than vicodin.
PPLPMDL0080000001	Barbeerton	OH	44203	12/22/2000	oxy is being used for chronic low back pain if have failed on vicodin and then going to the patch for nursing home patients and he says for compliance issues.
PPLPMDL0080000001	Akron	OH	44333	12/22/2000	using for compression fractures which are very painful, for OA he is using vicodin or fioricet.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Euclid	OH	44119	12/22/2000	get specific patient for PSP card to titrate. Also identify how long he views the acute phase of pain management and how long he uses combos. He wants to use the PSP card for new patient starts if he needs to titrate them he'll just do it. Generally most patients that come to him are ones that have failed surgeries or their not progressing appropriately and their usually on vicodin or percocet. If the combos are working for them then he doesn't change them but if their not getting good control or if after they go to rehab and pain increases he switches to oxycontin. Next call: continue to discuss oxycontin and titration find out what percentage of patients come to him on combos and how many are not on any opioids?
PPLPMDL0080000001	Mayfield Hts	OH	44124	12/22/2000	Reminder that he can titrate down to lower doses instead of going to short acting agents. He said to talk to Alice to help him remember.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44111	12/25/2000	uniphyl samples, and talk about the new uni glossy, copd
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2000	he is now on rotation with kelly, talk about oxy and moderate pain, pain scales
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2000	am clinic, talk about using oxy in moderate pain, see if he can work on dr harris
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/22/2000	Dosage & Titration.
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	titr and q12 hit- back to using more-had dropped off- says VA is getting away from it - msc and dura- thinks beth and deborah pushing
PPLPMDL0080000001	Cleveland	OH	44106	12/22/2000	Says come back on thurs- can get into more on her high dose-160q12 oxy and get into uniph
PPLPMDL0080000001	Cleveland	OH	44103	12/22/2000	12/22 going thru the docum kit- recognizes needs to do better job and oxy is a part of that - less euph- q12- fewer pills , part of guidelines etc.
PPLPMDL0080000001	Cleveland	OH	441143236	12/22/2000	<b>has several still on 80q12- had prob w/one tring to order early- thinks maybe selling- gave the prog dates - may go to cwru prog. using some BT still having trouble w/ roths pharm not filling both- get to it before next visit. may not stay- fewer days for sure- Pat wants full time in dr by mch- khan didnt get practice sold as thought-wont stay long-</b>
PPLPMDL0080000001	Akron	OH	44309	12/27/2000	didn't get brought up at last meeting, will wait now til jan
PPLPMDL0080000001	Akron	OH	44304	12/27/2000	oxy reminder, still more comfortable with percocet. don't get it
PPLPMDL0080000001	Cleveland	OH	44195	12/27/2000	is seen as methadone man- using more - says twycross and other european are going to more meth- agrees not for every dr to do- as about most prevalent reasons to switch in convers. study
PPLPMDL0080000001	Akron	OH	44304	12/27/2000	oxy vs vic
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	post op- not with the prog. doesnt seem to care too much- says uses -familiar with but hard to get truth out of him-
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	convers- from pct/ told @ parran prog. - and support for fall 2001- was impressed- wants to go- could be good supporter for VA formula
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	post op- still not pushing- reluct- thinks of continuing for chronic- non surg candid- tell @ goodfell and wilbur
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	oxy/uniph
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	post op
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	post op
PPLPMDL0080000001	Cleveland	OH	44106	12/27/2000	convers
PPLPMDL0080000001	Akron	OH	44309	12/27/2000	didn't get brought up at last meeting, will wait now til jan
PPLPMDL0080000001	Akron	OH	44304	12/27/2000	oxy vs vic
PPLPMDL0080000001	Akron	OH	44304	12/27/2000	quick oxy reminder, schedul lunch
PPLPMDL0080000001	Akron	OH	44304	12/27/2000	oxy vs vic

PPLPMDL0800000001	Cleveland	OH	44109	12/27/2000	Dr. Weight very big supporter of oxyc. He went to seminar in calif. in summer of 00. He walked away believing in the q12dosing. He said that dosing was not an issue because only the 10 mg tabs were approved. We discussed Dr. Rosenberg statement that q8 was necessary at times. I explained that I learned it was because he would write for a 20 mg tab, and did not want to titrate 100%, so he would add a dose 40 mg per day to 60 mg. But Weight agreed that he would titrate up before adding dose. He did say that he needs to improve on starting bowel protocol because it has been a problem. We discussed senekot s for that use, but he was not sure if it was on form. I explained it was etc, but that I could leave samples for staff pts.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines and conversion guides- treating m/s pain? anything more than nsaid?
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	He is not as likely to change the vicodin patients over if he thinks they are responding well to it. If not being controlled and he thinks the patient needs something stronger he will go to oxycontin.
PPLPMDL0800000001	Cleveland	OH	44195	12/28/2000	- still says seldom needs titr- past 20-30- 30 is actually up for him used to be just 20- says rare to have someone diff to contr in his pt pop. and SE arent an issue w/oxy- get referral for other drs.
PPLPMDL0800000001	Barberton	OH	44203	12/28/2000	oxycontin use is coming from post op patients that are still in pain upon follow up in a week, if pain is not adequately controlled.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	12/28 APS guidelines - seems like low doses only so far - get pt type/s- how use- show black box drug
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines- APS- thinks specif for LBP- tell him @ morikawai acute pancre. pt. high doses
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines
PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	12/28 ATs/ NHLBI guidelines- told @ lange and montenegro- seemed impr- see what his protoc typ is- moving from interm to persist-moderate
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
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PPLPMDL0800000001	Akron	OH	44314	12/28/2000	oxycontin used for chronic pain and is going to replace m's contin.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
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PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
PPLPMDL0800000001	Cleveland	OH	44111	12/28/2000	Discussed oxy use post c and hyster. Hyster performed in surg. but have seen oxy used in OB, Dr. Fernbach! In fact, Kitty Russ was put on it. They said that Dr. Moodley and Shah are big on not using anything with tylenol for pain in OB, because in high risk preg, a kidney infection may be hidden! Need to get to those guys. Stopped in, but nurse said they would call if interested in info. Dr. Makii and Webster work out of the Moll center for cervical cancer, may be under onc. Staff sees no reason to not use oxy on floor, like that would not have to intervene every 4 hours. Dianne asked for many copies of our most concise sales piece to have on board in case docs start asking q's. I will bring in new tabbed sales aids.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Akron	OH	44307	12/28/2000	x
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	12/28 says current pt he inherited was put on 160 tid by former dr. 35 yr male - looks 60 -severe pain- genetic chronic pancreatitis.- Moraiik thought not right- brought him to 80tid last couple days- doesnt know how he is doing yet. Said may get pm-boswell involved. But agreed ideally get to equi bid dose-but why drop dose? I think he personally wasnt comf with it. Said was having no SE- Told him main thing is keeping his pain under contr-
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines and conversion guides- treating m/s pain? anything more than nsaid?
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines
PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
PPLPMDL0800000001	Akron	OH	44307	12/28/2000	z
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Fairlawn	OH	44333	12/28/2000	mentioned that some of the local physicians are going to start writing the 160mg tabs.
PPLPMDL0800000001	Fairlawn	OH	44333	12/28/2000	mentioned oxycontin vs vicodin and the patch, he has heard the street problems with oxycontin.
PPLPMDL0800000001	Beachwood	OH	44122	12/28/2000	see if the marcus reprint works, need to focu on perco and vico business
PPLPMDL0800000001	Cleveland	OH	44195	12/28/2000	says has 2-3 pts on now- prefers oxy over morph - cleaner- but cost is constant factor
PPLPMDL0800000001	Uniontown	OH	44685	12/28/2000	He is set in giving vicodin to evryone, he says that patients want to take pain medication as often as possible so oxycontin is not as effective to alot of the patients, he said he has a few that come back every 30 days for their oxycontin.
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	12/28 very reluct to talk about it- runs away- get how far he has treated pain- tell @ mia and morik
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	scheduled lunch for jan. Dox would like to use oxy, just fear dea interference. Explained that we could talk about that at lunch. They want a steady supply of senekot samples for elderly.
PPLPMDL0800000001	Akron	OH	44302	12/28/2000	brought cookies, very busy. pushed for chiro to get used just for pain blocks
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	guidelines
PPLPMDL0800000001	Cleveland	OH	44106	12/28/2000	conversions- says goes with 1/1 never had a prob with- seems to wait too long for switch- get def of interm/vs persist
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	has thought of oxycontin only for cancer pain and not for noncancer pain, I compared oxycontin to vicodin for which he is using for the low back pains and arthritic pains, musculoskeletal pains. He said he would try oxycontin 10mg q12h on his next acute low back patient.
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	talked to him about the 160mg tab and he said he has a couple of patients starting to take multiple 80mg tabs , told him it would be more cost effective to take 1 160mg tab q12h. Chronic back pain are the main patients getting oxycontin.
PPLPMDL0800000001	Parma	OH	44129	12/28/2000	Dr. took over Dr. Kaya's practice. Likes the twice a day dosing. . Explained that it is pure oxycodone, compared blood levels of IR v. SR. He did agree the SR was the way to go. Explained how to convert and how to use the 10's for easy titration. Did see benefits for post c and hyster. pts. Left the small conversion piece. Explained that he might see constipation, which he expected, so mentioned the benefits of senekot s. He asked for samples.
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	Left 6 boxes. Next visit, see if rx'd and if used the senekot.
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	discussed Steven Rarick and if gaave him a couple of cards, going to reevaluate the 3 80mg tabs q8h he is taking, but he sent him to the Cleveland clinic pain service and they siad there was nothing they can do and to titrate him up on oxycontin to relieve pain. Not using for acute, he goes to vicodin first and if starting to take more than 6 tabs a day he will go to oxycontin. A few patients are getting the patch for compliance reasons, older patients not wanting to take pills. uniphyl for nocturnal COPD patient and bronchitic pts not controlled on inhalers. senekot-s recommendations.
PPLPMDL0800000001	Akron	OH	44333	12/28/2000	mentioned that a rep came in and said that oxycontin has a high street value and gives patients a buzz. Mentioned a \$1 a mg. She is using oxycontin forcompression fractures and spinal stenosis of the older patients, 10mg and 20mg tabs q12h. Mentioned a older woman getting very confused on 10mg q12h but only happened one time. She does not think pts are getting a buzz from oxycontin and ingoing to continue to use on arthritic patients. Uniphyl for COPD patients that are not being controlled on the inhalers. senekot-s for medication induced constipation.
PPLPMDL0800000001	Cleveland	OH	44113	12/29/2000	left each of the staff and dox a weekly planner. No deep detail, thanked for use of oxy and chiro. Dr. Harrington wants us to be involved with Christmas Party.
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PPLPMDL0800000001	Fairview Park	OH	44126	12/29/2000	see kappus notes
PPLPMDL0800000001	Cleveland	OH	44113	12/29/2000	left each of the staff and dox a weekly planner. No deep detail, thanked for use of oxy and chiro. Dr. Harrington wants us to be involved with Christmas Party.
PPLPMDL0800000001	Fairview Park	OH	44126	12/29/2000	Pam is receipt for Hew. Just pop in during office hours. MT PM, WTH AM. Staff for McNeeley knew of oxyc! So we explained to Pam the 12 dosing and no tylenol.
PPLPMDL0800000001	Cleveland	OH	44195	12/29/2000	dosing
PPLPMDL0800000001	Fairview Park	OH	44126	12/29/2000	spoke with Joyce about Oxy. She suggested a lunch to detail dox. Booked for Jan 14. Left senekot samples. She said that constipation is common with pregnancy anyway.
PPLPMDL0800000001	Westlake	OH	44145	12/29/2000	Spoke with Nurse, Nancy. She feels that the dox would like the info on oxy, because of easier dosing. Need to sched a lunch on a Wed to catch all the docs. call OM.
PPLPMDL0800000001	Cleveland	OH	44113	12/29/2000	left each of the staff and dox a weekly planner. No deep detail, thanked for use of oxy and chiro. Dr. Harrington wants us to be involved with Christmas Party.
PPLPMDL0800000001	Cleveland	OH	44113	12/29/2000	left each of the staff and dox a weekly planner. No deep detail, thanked for use of oxy and chiro. Dr. Harrington wants us to be involved with Christmas Party.
PPLPMDL0800000001	Cleveland	OH	44195	12/29/2000	dosing
PPLPMDL0800000001	Cleveland	OH	44195	12/29/2000	
PPLPMDL0800000001	Cleveland	OH	44195	12/29/2000	-get material to him next week- oxy/morph 1/1 says may be 1.5- no agreement w/epcc numbers- hydromorph at 4 vs 7.5

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PPLPMDL080000001	Tallmadge	OH	44278	1/1/2001	Elderly, cancer, kikektic patients (skinny), doesn't like to prescribe opioids to anyone who asks. He really feels that the patients who are hesitant to take it are the people who he feels most comfortable. He may have a problem with abuse.
PPLPMDL080000001	Akron	OH	44304	1/1/2001	Leave Post-op reprint.
PPLPMDL080000001	Cleveland	OH	44113	12/29/2000	Brought doc the titration chart to demonstrate how to rx oxy properly. Explained that 20-30 mg doses need to be rxd at 2-3 tabs 10 mg q12h instead of rxing 20 mg tab at q8h. Asked doc about doing regional blocks. He said he would be doing a lot more of that, so positioned chirocaine v bupl.
PPLPMDL080000001	Cleveland	OH	44106	12/29/2000	sticking w/q12- sees others go to q8 wmsc and some oxy- wont do - why do that? still could titr higher though- says most generally toler oxyvc vs morph better
PPLPMDL080000001	Cleveland	OH	44195	12/29/2000	titr- using tapering also- sees dr mat. doing also- likes idea- doesn't think brems has used again
PPLPMDL080000001	Cleveland	OH	44195	12/29/2000	2-3-2 says he is doing this way more- likes flex- most still need 20q12 but nice down titr- going home for newyears
PPLPMDL080000001	Warrensville Hts	OH	44122	12/30/2000	Doc was asking about abuse. Asked if what a problem that he was dealing with in his practice. He said no, but he had heard it! I asked from whom, and he said probably the competitors. I explained that it is happening with all opiates, duragesic chicklets and such. He seemed to think that Oxy was being abuse more. I said that is a matter of percentages, since so much more is being written, the 1% of abusers are more likely to get and then be noticed as abusers. Doc does do contracts and terminates treatment for non compliance. Jeanette booked a lunch for 2/2/00 and We are doing lunch for 20 at the pain week on 1/22, and Yokiell is speaking. He will not speak at night programs, but perhaps a grand round
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	Discussed all the benefits of oxy. No acetaminophen, does not mask infections, for high risk pregnancy. no peaks and troughs, no calls after two hours when pt is in pain. Q12h dosing, easier to remember, better compliance. Pregnancy category B. Showed blood levels of IR v. SR., showed conversion charts to get pt to proper dose of oxy, explained to rx with 10 mg tabs for titration. Doc will use would like senekot for practice.
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	see chung for today
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	on p and t commit, talked about oxy on formulary, he said if a physician felt that there was a stron g enough need they would consider it. stay on him
PPLPMDL080000001	Stow	OH	44224	1/2/2001	he feels that using durag is easy.using for some nh patients.only using the meds for ca and most severe chronic.does not like touse opioids but does use when other stuff fails
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	see chung for today
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	see chung for today
PPLPMDL080000001	Akron	OH	44333	1/2/2001	pushed for use inpatient. would use chiro if available at clinci. need to talk to holbrook, not in
PPLPMDL080000001	Akron	OH	44333	1/2/2001	has a case this afternoon for skin cancer removal on the back, 20mg q8h.
PPLPMDL080000001	Akron	OH	44304	1/2/2001	following up on gettingoxy on standing orders, seemed like bugging her today. thanked for help! scheduled lunch
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	talked about start with message, asked him if it would be approp to start oxy when pts are diagnosed, he said only if pain wqas very bad, he uses perco then goes to oxy or ms, talked about uasing one agent only.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Cleveland	OH	44106	1/2/2001	jhlj
PPLPMDL080000001	Cleveland	OH	44111	1/2/2001	just a quick key in the hallway. doc says that chiro is on l&d. he did not know if docs were using oxy post op up there
PPLPMDL080000001	Parma	OH	44130	1/2/2001	Discuss Uniphyl with Dr. Go as a primary. He said he usuallu uses Slo-Bid. Explained the advantage of uniphyl as a chronotherapeutic drug. He was aware of some meds. being prescribed at certain times. He asked if it would keep pts. up. Told him the contrary. It will help them sleep. Also discussed Oxycontin, but he is still skiddish to use. Very afraid of addiction. Showed him the Marcus reprint where it discusses addiction. He says it is very difficult to tell.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Akron	OH	44333	1/2/2001	Using oxycontin as his first choice for long acting pain medication, he is using some Kadian and Patch, when asked him where he says is just wants to give the other reps some business. Mentioned compliance or some ask for the patch.
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	quickly spoke with doctor, he is now writing mainly oxy if he write for pain med, does noy use alot of meds, asked him about converting pt from other med, did not really think it was a good idea
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	see chung for today
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	at tumor board, he says that he will talk to his colleagues about using more oxy post op, keep him in the loop
PPLPMDL080000001	Cleveland	OH	44128	1/2/2001	focused on ease of use and how it is easier than combos and dosing
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Akron	OH	44333	1/2/2001	oxycontin use for chronic failed back patients.
PPLPMDL080000001	Cleveland	OH	44106	1/2/2001	titr/ 160 dose- not interactive- very little use
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	talked in hallway, talked about using oxy in rehab and also dr harris, he says that dr harris does most of the pain meds, foolow up
PPLPMDL080000001	Akron	OH	44333	1/2/2001	using for short term pain and chronic pain where the patient is appropriately chosen and will give for ATC therapy, has some concern at other office with street value of oxycontin. Controls the patient in pain.
PPLPMDL080000001	Cleveland	OH	44115	1/2/2001	Did the hospice rebate for the third quarter. Oxycontin seemed to be up, but the total rebate was down.
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	set up lunch, see notes
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/2/2001	See Oaktree Family Medicine
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	lunch, 20 to 25 people, see notes
PPLPMDL080000001	Oakwood	OH	45419	1/2/2001	little stocking
PPLPMDL080000001	Middleburg Hts	OH	44130	1/2/2001	see chung for today
PPLPMDL080000001	Parma	OH	44134	1/2/2001	Spoke with Molly. She brought up the idea of putting together a pain team. We will discuss this further. I will also bring her some more information on some of the things we can provide.
PPLPMDL080000001	Cleveland	OH	44195	1/2/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	1/2/2001	titr
PPLPMDL080000001	Tallmadge	OH	44278	1/2/2001	senokot
PPLPMDL080000001	Akron	OH	44333	1/2/2001	Surgey area
PPLPMDL080000001	Akron	OH	44304	1/2/2001	n
PPLPMDL080000001	Akron	OH	44333	1/2/2001	pushed for use inpatient. would use chiro if available at clinci. need to talk to holbrook, not in
PPLPMDL080000001	Akron	OH	44333	1/2/2001	says oxy is picking up agian, haven't had luck with durages or kadian. how refreshing. not seeing abuse
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Fairlawn	OH	44333	1/2/2001	160mg and senokot-s recommendations
PPLPMDL080000001	Cleveland	OH	44109	1/2/2001	at lunch, talked about using oxy on pts who are taking too maNY Short acting agents, he says that he will switch a perco pt to dilauidid and then maybe to oxy, talked about start with message
PPLPMDL080000001	Akron	OH	44304	1/2/2001	quick oxy reminder, just saw her. came to see cousineau
PPLPMDL080000001	Cleveland	OH	44106	1/2/2001	at metro- coming back to BMT in feb- says very lttle opport to use- all is short- 1-4day use-
PPLPMDL080000001	Akron	OH	44333	1/2/2001	pushed for use inpatient. would use chiro if available at clinci. need to talk to holbrook, not in
PPLPMDL080000001	Akron	OH	44333	1/2/2001	using oxy on all his total knees, he is using darvocet or vicoin for his knee scopes.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Tallmadge	OH	44278	1/2/2001	went over definitions and tried to ease his fears of addiction
PPLPMDL080000001	Akron	OH	44333	1/2/2001	only writing once a month or so. says the residents put post op pts. on oxy, but since can't phone in, refills with vic. pushed patient benefits on long acting and why switch??
PPLPMDL080000001	Euclid	OH	44132	1/2/2001	Ask if information on conversion will change his Rx habits with opioids. Get patient specific. After Boswell presentation he views opioid Rx as alot of paper work? I know he still views oxycontin as a stronger opioid? Gave him 1-1 conversoin guide didn't say much is still reluctant. Will need to focus on him using the starting dose of 10mg q-12 oxycontin to get use to it. get him to identify specific patient not CA?
PPLPMDL080000001	Cleveland	OH	44195	1/2/2001	dosing
PPLPMDL080000001	Cleveland	OH	44195	1/2/2001	Conversion study- not doing service now - get to nilo for clinical experience
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Akron	OH	44333	1/2/2001	says oxy is picking up agian, haven't had luck with durages or kadian. how refreshing. not seeing abuse
PPLPMDL080000001	Akron	OH	44333	1/2/2001	says oxy is picking up agian, haven't had luck with durages or kadian. how refreshing. not seeing abuse
PPLPMDL080000001	Cleveland	OH	44128	1/2/2001	need to find what kind of pat is on perc and convert to oxy talked about mechan of action iwth theoph and he committed to adding it on to more copd patietns.cellular changes and gaseous exchange creating better lung function.mentioned his perc patietns and candidates for oxy.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/2/2001	OA, 20mg Stays stable over time.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	1/2/2001	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	1/2/2001	Dosing, titration Oa, Back pain, breakthru, Uniphyl, Senekot-S.
PPLPMDL080000001	Akron	OH	44333	1/2/2001	wrote 4 20mg q12h for lower back pain patients, all were Dr M Smith, back surgeon in the group.
PPLPMDL080000001	Tallmadge	OH	44278	1/2/2001	need to find types of patients that they are treating and where they are using combo's talked aabout oa patients and how oxy can be made mild or as strong as needed.identifying disease states is giving him some idea of where to use and how.need to get more specific nad get dosing down
PPLPMDL080000001	Euclid	OH	44119	1/2/2001	Next call : ask him if he has Rx any combo's within the last week? If so which one and in what type of patient? Has Rx oxycontin in two low back patients that were on vicodin and tylenol #3. He started them on 10mg q-12 and patients are doing well so far. We talked titration and agreed to go up if pain needs not met. Next call: It's difficult for Dr. Abello to get specific, find out if he has Rx any combo's within the last two weeks?

PLPMDL0080000001	Cleveland	OH	44109	1/2/2001	quickly talked about titration of oxy, also talked about her hobbies, try to get in good with her. follow up
PLPMDL0080000001	Akron	OH	44333	1/2/2001	10mg q8h and 20mg q8h for more painful cases, we discussed dr's in t-town using 40mg and 80mg q12h and I talked to him about the 10mg tabs he was having problems with and he is going to give oxycontin another run with the 10mg and 20mg tabs either q12h or q8h.
PLPMDL0080000001	Akron	OH	44333	1/2/2001	going to use oxy on an ulnar flexor repair case, 1-2 10mg q12h.
PLPMDL0080000001	Cleveland	OH	44106	1/2/2001	1/2- says has used to 120q12. 2/3/2- thought would be helpful- Downplayed durag- not consist- working w/connell for month- will give me feedback
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20mg stable dose over time. Add to nsaid.
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	talked post op and also likevec and anderson, they says they are writing post op but only on elective cases, talked about using oxy in all post op cases
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	in neuro clinic, talked to doctor about his post op use, am now trying to get him to use multiple 20's if needed, talked about last pt on oxy and she did very well
PLPMDL0080000001	Tallmadge	OH	44278	1/3/2001	made an lunch date to get better time followed up from last call with using oxy instead of vic.multiple dosing and when to add on
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20 mg .
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	sample cards and talked about her c,linic
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	follow up to yesterday, in his office, talked briefly about his pts he is seeing now and asked for conversion chart, gave to him- and asked if he had a pt in mind, follow up
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	titr
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20 mg .
PLPMDL0080000001	North Olmsted	OH	44070	1/3/2001	quick hit , he said he has honestly given oxyconti a fair shot and he has received better overall pain control with Vicodin. Less complaints and better control. The mOxycontin is too dependent upon breakthrough. Next visit go over his dosinghe probably is under dosing
PLPMDL0080000001	Tallmadge	OH	44278	1/3/2001	making him more familiar with what oxy is and how to use
PLPMDL0080000001	Euclid	OH	44119	1/3/2001	Next call: Ask what is the most common opioid you use? Out of 10 scripts how many are oxycontin? Where does vicodin fit into your practice? Does it have it's place? He feels SA opioids are used because of fear, physicians and patients are afraid to use LA opioids and because it's different from what their use to. Next call: Since fear is the biggest obstacle to LA how does he overcome this fear in his practice? and how does he use vicodin in his
PLPMDL0080000001	Akron	OH	44333	1/3/2001	one new post op patient on oxy and did well, discussed the use of oxycontin 10mg q8h for post op, he said he would consider it.
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	1/3- says his exper is oxy no adv over mscmorph- none of the issues- renal not in onc pts- in gen med coverage more so- see when he does that- would he choose it then? compares to the premium heparin- cant justify due to cost- show him portenoy/levy quotes see if impacts. q8 w/msc some not much he says and would use oxy that way if necess-. Daughters home now
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20 mg .makes luncheon appts.
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	1/3/01 Says uses often- for more than few days up to 2wks scripts. no problems- nice guy- see how he usually writes it- dividing line with SAs- was at mt sinal- and others-
PLPMDL0080000001	Akron	OH	44333	1/3/2001	tried to put another patient on oxycontin but could not afford it. Oxycontin is being used for any pain that requires an opioid for short or long term.
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	dr gilbert
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	in clinic, talked about post op use, he still is not a big fan of post op use of oxy, is using it in his chronic pain pts, he said though that if residents wrote it he would ok it
PLPMDL0080000001	Parma	OH	44134	1/3/2001	need to make sure that he knows with multiple dosing that it requires more tablets he is using oxy like vic.usually writing the 20 mg tablet 60 at a time.he is also starting to expand his use.need to go over some dis state studies to get him thinking about additional patients
PLPMDL0080000001	Olmsted Falls	OH	44138	1/3/2001	lunch- he didn't say for lunch. So quickly addressed his issue with cost by talking about our 90% + healthcare insurance coverage
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20 mg .
PLPMDL0080000001	Akron	OH	44302	1/3/2001	oral form is the preferred form, patient to take when they can swallow. MSCONTIN TRY OXYCONTIN FOR CANCER BECAUSE.....
PLPMDL0080000001	Westlake	OH	44145	1/3/2001	met with Glenn and went over the possibilities of bringing in Dr. Dunnigan to speak March21 or 28th at 7:30 am
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	talked about mscntin stocking, and oxy
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	see notes
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	dose
PLPMDL0080000001	Cleveland	OH	44195	1/3/2001	titr
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	dose
PLPMDL0080000001	Tallmadge	OH	44278	1/3/2001	Met with Wendy Blank. She is the D.O.N. We discussed the pain programs I have in place and how I can work with her facility to improve pain management. We set up the first set of in-services for February 7.
PLPMDL0080000001	Akron	OH	44313	1/3/2001	Spoke with Lauren martin to find out if the in-services were still on. She sounds very committed to making this work and she said there will be better attendance.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	OA, 20 mg .
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	Lunch 12-30:13o Wed. appts available OA, 20 mg , apa book. They make luncheons, no appts, no impromptu face to faces. Usually in by 9am
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/3/2001	maternity leave.
PLPMDL0080000001	Parma	OH	44134	1/3/2001	talked about add on benefit of oxy and uni.how to use and dose instead of vicodin.went over pharmacokinetics and multiple dosing for more acute stuff
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	in uro clinic, has now tried oxy in a few cases concerning kidney stones, says thqt pts have not called back so must be doing ok, follow up
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	with jere4my amps, talked about post op, he says he has seen much mpre use recently, cont to follow up
PLPMDL0080000001	Cleveland	OH	44109	1/3/2001	talked about kidney stones, he asked if dr spirnak had tried it said he had, asked if he would write and he said yes, follow up
PLPMDL0080000001	Akron	OH	44333	1/3/2001	put a patient on oxycontin 10mg q12h for severe headaches in the hospital , she has been using oxycontin for short term pain. uniphyl, for COPD patients not being controlled on anything else.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Euclid	OH	44117	1/3/2001	Next call: Reinforce titration and find out when he uses vicodin? and how he does it? Ask him if someone has a fracture is that acute pain? how long does it last? Will the pain be continuous? Titrated back patient upto 80mg q-12 from 40mg tid this patient was not controlled he's going to see him back in 2 days continue to talk about titrating according to the patients needs and that this dose may need to be titrated again and again until controlled. He's getting a bunch of Di Cello's patients about 20 so far and most are asking for percocet or talwin!! He hasn't accepted any of them. He still seems somewhat reluctant with converting patients over from combo's because most patients don't want to. Next call: Is he actively converting patients to oxycontin from combos? How many new start patietyns has he had? Did he need to titrate the back patient up from 80 bid?
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44313	1/3/2001	add on quicker tlaiked about dsoing and using multiple tablets to better match patietyns pain.can titrate up or down
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Akron	OH	44302	1/3/2001	Titrate to comfort.
PLPMDL0080000001	Cleveland	OH	44132	1/3/2001	Next call: keep talking titration but also show 1-1 conversion of oxycontin- percocet and ask him st start with oxycontin after Nsaid's PRN medications can be more of a reminder of the cancer because they're taking it every time pain occurs. Is the pain going to progress? Is it stable or unstable? How many darvocet or percocet does the patient have to take before going to oxycontin? Waits until patient is taking SA 4-5 times aday he's basing this off of Step approach, He feels he has to use PRN before he can use LA opioids like oxycontin. Next call: continue to draw the comparison of SA not any different than LA, oxycontin is a better way of delivering the opioid. When he uses NSAID's does he use SA before LA like viox or celebrex?
PLPMDL0080000001	Euclid	OH	44119	1/3/2001	Next call: bring in JCAHO guidelines. Also continue to discuss titration and early starts? May want to share some information from the web site goggle that he was showing me? Need to get him titrating above 10-20mg Q-12 He wants a copy of the JCAHO guide lines, was very suprized to see pain as the fifth vital sign and that it should be recorded with Pulse, Resp., BP, Temp. Next call: JCAHO guide lines and goggle web site to move him along with titration.
PLPMDL0080000001	Akron	OH	44333	1/3/2001	using on open reduction shoulders and using the 20mg tabs q12h with vicodin for breakthrough. Patients tolerating oxycontin is problem and also the right dose is harder to find.
PLPMDL0080000001	Akron	OH	44333	1/3/2001	Dr Dietrich had work done on his nose by Dr Cervino, he took 20mg q12h and he said it relieved the pain but he felt spacy so he dropped back to darvocet and was fine. he did say it relieved his pain. He is using the 10mg tabs 1-3 q12h and patients doing well, but using vicodin or darvocet for minor cases.
PLPMDL0080000001	Olmsted Falls	OH	44138	1/3/2001	lunch- he said he is using more Oxycontin and is not letting the comments by the Jannsen rep of OxyContin abuse change his writing habits. He said he is seeing a trend of all medications going to extended release products and anticipates more pain meds to go to extended release delivery systems. He said 60 mgs q12h is sthe highest patient he currently has on Oxy. He is an osteo patient
PLPMDL0080000001	Cleveland	OH	44106	1/3/2001	started a patient that was taking 4 percocet a day for chronic musculoskeletal pain on 1-2 10mg tabs q12h. He said if pts have some type of psychosocial problem they do not respond well to any opioid. 1/3 cheryl will try oxyfast- has used the intersol- just wrote it as liqu oxycodone- or liqT3 very common w/dura. Went thru details of it. Says the po pts are doing well on oxycontin- seeing many pts coming to him on it- must be doing well. Highest 60q12- maybe 1.80q12 pt- ok with titr- will check back w/in 24hrs to adjust-. GET PAP form-
PLPMDL0080000001	Akron	OH	44333	1/3/2001	Dr Biondi's nurse Amiese broke her wrist sking and he gave her 10mg tabs and told her to take 1-3 tabs q12 but still apprehensive to take more than 1 tab evry 12hours, need to work on making sure patients know that they can take as many tablets as needed to relieve the pain. Oxycontin is still perceived as being stronger than vicodin but it is not.
PLPMDL0080000001	Akron	OH	44333	1/3/2001	vicodin, generic for short term for cost and insurances paying for it. Oxycontin for chronic back and musculoskeletal pain 10mg and 20mg q12h. uniphyl, if steroids are not being controlled. senokot-s for constipation.
PLPMDL0080000001	Akron	OH	44333	1/3/2001	wrote a 20mg q12h for chronic pain pt did not say what exactly it was but has been on it for awhile. Vicodin is still being used for more acute pain, concern with refill and flexibility for short term, pts taking it more often and what the pt should do if not enough.
PLPMDL0080000001	Akron	OH	44312	1/4/2001	chronic low back pain is main place using oxycontin, this is after short acting opioids. Long acting opioid with less abuse potential and also for short term pain for ATC pain in place of the short acting opioid.
PLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PLPMDL0080000001	Akron	OH	44333	1/4/2001	said using oxycontin when he needs a long acting medication. Vicodin is being used before and if not being controlled then will go to oxycontin.

PPLPMDL0080000001	Akron	OH	44309	1/4/2001	no time to chat, set up lunch. could tell though that chiro didn't make the formulary meeting agned. he probalby forgot
PPLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Tallmadge	OH	44278	1/4/2001	talked about dosing and how to make equivalent to vic and how to make mild as wanted.feels duragesic is easy to use and works
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	pushing for ob use, need to get on standing orders, says orders get switched cause not stocked on floor
PPLPMDL0080000001	Tallmadge	OH	44278	1/4/2001	he has about 6 patients on oxy for chronic pain.patients that he sent out of pain clinics that came back on oxy.talked about using oxy instead of vic.talekd about some basic pain manag techniques.contracts, drug screen and measuring function as well as documenting it.they have a large patient base and this should be a good spot for growth
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/4/2001	OA, 20 mg.
PPLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	pushing for ob use, need to get on standing orders, says orders get switched cause not stocked on floor
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/4/2001	he has been showing up consistently on weekly rx.talked about using oxy in place of vic esp when patients are getting refills
PPLPMDL0080000001	Tallmadge	OH	44278	1/4/2001	she is from russia.knows about oxy but has not used any.talked abotu using in place of vic and perc.talked about how to dose and delivery advanatages
PPLPMDL0080000001	Cleveland	OH	44106	1/4/2001	mild or as strong - away from nsaid/tylen tox
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	at clinic, quickly talked about oxy and the increase use in post op setting, he seems to like the idea that more people are using it, conversion chart
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in clinic, talked about oxy in burn pts nad also in tramu cases.
PPLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in burn unit, he brought up time mag article on abuse of oxy, put it in perspective and refocused on pts in pain, talked about starting more pts in the hospital
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in hallway, he says that he has written quite abit of oxy, but that the hospital is still behind the times with [pain meds, follow up
PPLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	pushing for ob use, need to get on standing orders, says orders get switched cause not stocked on floor
PPLPMDL0080000001	Cleveland	OH	44106	1/4/2001	guidelines- says used last week for maxed out nsaid pt- start 10q- older pt 10p- prob nonsurg
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in clinic, did not say much, gave him conversion chart and mention oxy post op
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in ortho clinic, he is back from uh, says that since he has been gone there is not as much oxy use, he says he will help with that
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	1/04 msc vs. oxy- 1/1, renal no- 50% too aggressive to switch away from morph, rare kidn prob- uses in prostr. all the time- SE same chance with either-just not predictable Cost is driver- did say more likely to use oxy in outpt- but is small portion of pts- also small is normalig. pts- Says oxy is popul. w/once their and she will switch them for cost. Gave me Barb Volk to get senok to for pts. Call michelle- Discuss Portenoy metabos. accumul.- guidebook ref to morph higher SE and Renal as well as Levy's references.
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	1/4 didnt want pcs card- wait and see if needs- same w/pap- says has f/u with 1 man - results good. find out @ 2 vicos- going to switch?
PPLPMDL0080000001	Mogadore	OH	44260	1/4/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Cleveland	OH	44102	1/4/2001	Diane spoke with Bill, the pharmacist and the D.O.N. She said they both did not care if I walked through the facility to help with their pain management. She still has to clear it with Dr. Menyah. I also dropped off the JCAHO video tape for Dr. Menyah.
PPLPMDL0080000001	Cleveland	OH	44115	1/4/2001	Met with Dan Gauntner. He is the nurse who took over for Pam with the Palliative Care outreach program. He appears to be a supporter of Oxycontin. He came from the Horwitz Center at the Cleveland Clinic. He wants to be on our speakers bureau. He is going to send me his CV.
PPLPMDL0080000001	Parma	OH	44134	1/4/2001	Met with Molly to show her much of the material we have to help their facility comply with JCAHO. They are going to have their on February 11.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/4/2001	er
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	lunch, see notes
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	1/4/2001	post op
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	vs msc
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	dose
PPLPMDL0080000001	Akron	OH	44312	1/4/2001	where Dr Beegan and Dr Hayek are using oxycontin and what using for mild to moderate pain?
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	pushing for ob use, need to get on standing orders, says orders get switched cause not stocked on floor
PPLPMDL0080000001	Akron	OH	44310	1/4/2001	schded lunch wit residents
PPLPMDL0080000001	Akron	OH	44309	1/4/2001	no time to chat, set up lunch. could tell though that chiro didn't make the formulary meeting agned. he probalby forgot
PPLPMDL0080000001	Akron	OH	44310	1/4/2001	too busy, talked to nurse tried to schedule lunch need to get approval from tipton
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/4/2001	Rebate, Patient info shee
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	JACHO TAPE ON THE PATIENT EXPERIENCE. KEN WILL GIVE TO THE APPROPRAITE PERSON.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/4/2001	Hospice provider, Cardinal distributor, has senekot in bottle sells per tablet. Likes samples. Hospice covers Senekot, rebate, patient info.
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in cljnc, talked about dosing multi:le 10s instead of 20mg, he said that he would try it, asked about op pts, he said they rarely change meds
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	says has 25 on currently and has seen mayas and kunkel using more- says he has told them about his success in refr migr.
PPLPMDL0080000001	Akron	OH	44310	1/4/2001	too busy, talked to nurse tried to schedule lunch need to get approval from tipton
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/4/2001	met maryclare. she said to drop by in pm to see doc. catch if can, no appts.
PPLPMDL0080000001	Cleveland	OH	44106	1/4/2001	mild or as strong - away from nsaid/tylen tox
PPLPMDL0080000001	Akron	OH	44304	1/4/2001	pushing for ob use, need to get on standing orders, says orders get switched cause not stocked on floor
PPLPMDL0080000001	Tallmadge	OH	44278	1/4/2001	he feels that what he is using vic for and what he is using oxy for are totally different disease states and he has never considered using oxy in that start witt process.
PPLPMDL0080000001	Cleveland	OH	44109	1/4/2001	in burn clinic, talked more about trauma cases and use of oxy, he still writes mainly ms and percocet, keep on him
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/4/2001	fleischman article: talked about back pain and his everyday patients.how to use oxy for more acute cases
PPLPMDL0080000001	Akron	OH	44312	1/4/2001	Senokot-s recommends to pts for constipation. Oxycontin, after talk by Dr Richmond using more for chronic back pain. After NSAIDS and acute pain he goes to darvocet and codeine. Chronic pain he will go to vicodin or oxycontin. Went over the Marcus reprint for intermittent vs constant pain and the low back pain study. He has a couple of low back pain pts on vicodin QID going to convert to Oxycontin 1-2 10mg tabs q12h. uniphyl, using theo for COPD and asthma once a day, 400mg and 600mg.
PPLPMDL0080000001	Barberton	OH	44203	1/4/2001	Using oxycontin for OA patients also, she does some medicine for the elderly. Oxycontin is being used in the same place as the patch, she may use them together and says use the most with minimal side effects. Titrate to effect as long as can tolerate.
PPLPMDL0080000001	Tallmadge	OH	44278	1/4/2001	talked about adding on both oxy and uni.oxy at any nsaid in the oa patients.uni to inhalers.they do not use theoph but treat alot of copd.they see about 100 patients a day
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/4/2001	rebate, and patient information sheet. Does not carry Senekot-5 or OxyIR b ecause they use a generic. OA 20 mg.
PPLPMDL0080000001	Euclid	OH	44132	1/4/2001	doctor really rushed. gave him q12h story, showed blood levels. positioned for use anywhere he would use percocet. explained schedule 2 and no phone in refills. he asked about formulary status at euclid/hillcrest. told him available at both but to expect some trouble at hillcrest. cost question, explained that oxy will be in second tier, about 5 bucks more a month. explainedshowed him conversion and titration. NEXT call, preg cat, no acct. hiding infections.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/4/2001	try showing literature.she may be a green and want good facts she has been very crazy since dr gibbons has been away.not sure of his return.levitan is coming every thursday to help and there will be another coming 4 days
PPLPMDL0080000001	Barbeerton	OH	44203	1/4/2001	a week.talked about ease of titration for her everyday patients
PPLPMDL0080000001	Akron	OH	44312	1/4/2001	quick hit at window, he said he is using oxycontin for backs that are not being controlled on vicodin aand an NSAID. mainly 20mg q12h.
PPLPMDL0080000001	Akron	OH	44312	1/4/2001	oxycontin is being used more for post op patients that are not b eing controlled on vicodin which is is about 50% of the time. if controlled on vicodin he will keep them on and some of the patients not tolerating vicodin may use darvocet or ultram. Using the 20mg q12h tab for most of patients.
PPLPMDL0080000001	Akron	OH	44312	1/4/2001	short term pain or constant pain for a short period he said he used 10mg q12h for musculoskeletal pain, in the past he used vicodin for short term pain and oxycontin for chronic pain. uniphyl, last resort for COPD patients and also for chronic bronchitis.
PPLPMDL0080000001	Cleveland	OH	44106	1/4/2001	pt DeLong- appl to PAP- supposed to have gotten fed ex 12/27- track #4795734- Will let me know if prob- RSD male pt- switch from dvct 10mgq12 #60- says may have some others- gave CD-docu kit- will incorp- f/u
PPLPMDL0080000001	Cleveland	OH	44195	1/4/2001	1/4 Gave ahcpr and counselling booklets for in res presentat. Told them morph is still standard due to various routes of admin, convers. documentat, cost. 1 to 1 ratio w/oxy. Later told me, titr depends on whether BT dose is enough- may sometimes only raise it- leaving the ATC alone- But looking at in 2,00 seminars article- he conflicts that with recom to usually raise q12 to reduce #of BTs and severity- and also about freq of BT -versus what he said before- key is flex and individualizing. Discuss Portenoy guidebook ref to morph higher SE and Renal as well as Levy's references.
PPLPMDL0080000001	Gates Mills	OH	44040	1/5/2001	Again showed him 1-1 conversion oxycontin to vicodin or percocet. It's like beating a dead horse with him.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/5/2001	
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/5/2001	talked to him about dosing and how he is using.compared oxy to vicatlot of his stuff goes thru with hosp pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	discussed abuse with oxy in great detail. tried to help talk to smleaks about adding chiro to hosp. not interested, so far no problems!
PPLPMDL0080000001	Akron	OH	44303	1/5/2001	OA, 20mg stable dose over time. Add to nsaid.
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	working w/getty- seeing alot of oxy routine use- get happy hr time for end of mth- not 1/23
PPLPMDL0080000001	Cleveland	OH	44117	1/5/2001	Continues to use oxycontin tid and qid at times discussed increasing the dose and maintaining the q-12 scheduling system. Main focus of the call was implementing patient contracts, he has turned away a few patients that keep telling him that the oxycontin isn't working. Also gave him 10 tips to Rx opioids and showed him #3 and #6 contracts and LA. Next Call bring in Patient contracts and reinforce use of LA opioids get him to start incorporating these practices into his routine.

PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	dose
PPLPMDL0080000001	Cleveland	OH	44130	1/5/2001	talked ato here about adding on with the nsaid and hwo she can use with any nsaid
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	SChoung-working with him- says using as much as usual- avoiding tylen- why mess w/SA?
PPLPMDL0080000001	Akron	OH	44307	1/5/2001	Fifick program, 160mg, multiple tablets to one tablet, less breakthru.
PPLPMDL0080000001	Cleveland	OH	44130	1/5/2001	trying to get him to start with oxy more.he feels that it is very good for chronic hard to treat stuff but will almost always start with short acting meds even vicoprofen
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/5/2001	prospecting.not sure if he is worth the time
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	post op- revisit the standing orders? seems like he is still open to it
PPLPMDL0080000001	Cleveland	OH	44111	1/5/2001	talked briefly about oxy, gave conversion chart and talked about how to convert
PPLPMDL0080000001	Cleveland	OH	44111	1/5/2001	tunor brd, talked about his use of sa agents, he said only for prn, says that oxy is his top choice, use him as a reference
PPLPMDL0080000001	Cleveland	OH	44113	1/5/2001	naaman and set up lunch, see notes
PPLPMDL0080000001	Berea	OH	44017	1/5/2001	definitons
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/5/2001	oncology.prescot really cranky and teston going wild without gibbons
PPLPMDL0080000001	Cleveland	OH	44113	1/5/2001	talked about use of oxy in hospital
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/5/2001	Went to see Kris. She was not in. Gave Hospice books to Fran. Explained that the check for the program we supported is on the way.
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	dose
PPLPMDL0080000001	Cleveland	OH	44195	1/5/2001	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	discussed abuse with oxy in great detail. tried to help talk to smileks about adding chiro to hosp. not interested, so far no problems!
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	Mostly students learning how to discover and diagnose cancer and the ttreatment of tumors.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	JACHO TAPE ON THE PATIENT EXPERIENCE. KEN WILL GIVE TO THE APPROPRAITE PERSON.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/5/2001	rebate, patient information, coupon education sheet.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	rebate, patient information, coupon education sheet.
PPLPMDL0080000001	Akron	OH	44308	1/5/2001	JACHO TAPE ON THE PATIENT EXPERIENCE. KEN WILL GIVE TO THE APPROPRAITE PERSON.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	Studies, Post-op, OA, etc...
PPLPMDL0080000001	Akron	OH	44307	1/5/2001	JACHO TAPE ON THE PATIENT EXPERIENCE. KEN WILL GIVE TO THE APPROPRAITE PERSON.
PPLPMDL0080000001	Lakewood	OH	44107	1/5/2001	Met with Dr. Did lunch for office. Dr. is afraid to write opioids. He said he never uses in the office. He would rather refer them to a pain clinic. He is very afraid of the abuse potential. He said he will use in the nursing home. He said he is using less Darvocet due to the big push in the nursing homes.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/5/2001	need to get them to use lr and the fast and make sure that htye know how to do so
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/5/2001	cindy said doc was off sick today and will be going on vacation for a couple of weeks, try back for him at end of month
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	discussed abuse with oxy in great detail. tried to help talk to smileks about adding chiro to hosp. not interested, so far no problems!
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/5/2001	discussed abuse with oxy in great detail. tried to help talk to smileks about adding chiro to hosp. not interested, so far no problems!
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	dose
PPLPMDL0080000001	Cleveland	OH	44109	1/5/2001	talked about using higher doses of oxy, can push her to higher levelsa, talked about the 80mg dose and it use
PPLPMDL0080000001	Stow	OH	44224	1/5/2001	compared using oxy for low back to oa and how a low dose add on could help improve qol
PPLPMDL0080000001	Stow	OH	44224	1/5/2001	caldwell and use in oa talked about using a low dose add on to improve qol and let the elderly do more and feel better.
PPLPMDL0080000001	Cleveland	OH	44111	1/5/2001	at tumor brd, talked about using the 160 dose for multiple dose 80 pts, she says she has no problem with titration
PPLPMDL0080000001	Cleveland	OH	44111	1/5/2001	at tumor bord, talked about oxy and his ca pts, he says that he does use some dura, but he says only when he has to, taked titration and 160 pill
PPLPMDL0080000001	Akron	OH	44307	1/5/2001	multiple tablets 1-3 10mg, 1-2 20mg, titrate to comfort.
PPLPMDL0080000001	Euclid	OH	44119	1/5/2001	Next call: continue to discuss oxycotin and titration find out what percentage of patients come to him on combos and how many are not on any opioids? All orthapedic patients come to him on either percocet or vicodin tylenol#3, Dr. Markel and Dr. Junglas are starting to use 10-20mg oxycotin. The only time he switches them is when pain needs aren't met or if they are taking it ATC. I suggested trying the approach of tapering oxycotin post op to once a day so that he can better gauge how their recovery is progressing, he said he would consider it. Next Call: Find out if he has used the PSP cards and find out about his titration habits? how high has he had to titrate and continue to discuss oxycotin once aday after surgeries?
PPLPMDL0080000001	Cleveland	OH	44113	1/5/2001	has titrated pts up to 80mg talked about now titrating pts up from the 20 to 40 mg, this guy could be helpful, follow up
PPLPMDL0080000001	Cleveland	OH	44109	1/10/2001	talked about oxy and post op use with pts who are coming off of pca, talked using 10mg dose
PPLPMDL0080000001	Cleveland	OH	44111	1/5/2001	working on the 80mg dose of oxy, he has ability to titrate to higher dose, keep on him
PPLPMDL0080000001	Richmond Hts	OH	44143	1/5/2001	Next call: Have him identify a patient that he feels comfortable using oxycotin in and ask him to start? Agreed to convert iron worker on 4 vicodin a day with a bad back to oxycotin 10mg q-12. Next call: continue to move him along slowly he's still very gun shy. Patient type specifics will be key. find out how the iron worker is doing and if he needs titrated
PPLPMDL0080000001	Akron	OH	44309	1/5/2001	multiple tablets 1-3 10mg, 1-2 20mg, titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44106	1/5/2001	1/5- Says uses dilau like candy- but no details- why? how? quick message on oxy q12 persist- see if/when he would use. FROM DAYTON- SPORTS FAN- MOSTLY BASEBALL- BOUGHT PALM3
PPLPMDL0080000001	Tallmadge	OH	44278	1/5/2001	marcus with emphasis on function and qol talked about function being the key documentation tool for evaluating therapy's esp pain meds
PPLPMDL0080000001	Akron	OH	44319	1/12/2001	OxyContin vs the patch, using more for less abuse factor.
PPLPMDL0080000001	Gates Mills	OH	44040	1/12/2001	Definitely a red/yellow, trys to change the subject to any thing but business. I asked him if duragesic is systemic in it's action and he would not answer the question. I did spark his interest with asymmetrical dosing with oxycotin. Next call: try to get him to identify a patient that could benefit from asymmetrical dosing
PPLPMDL0080000001	Cleveland	OH	44113	1/12/2001	ask about if he refills vico scrips, what is diff bt vico and oxy pt, says he refers chronic pain to pain mgt. With uni, take in kits, also martin pak study, likes to educate, ask him questions. Also profile other docs
PPLPMDL0080000001	Uniontown	OH	44685	1/12/2001	Dealing with musculoskeletal pain for MS.
PPLPMDL0080000001	Gates Mills	OH	44040	1/12/2001	Resistant to discussing poloid use in non-malignant pain, feels it's a double edged sword avoided probing questions. Next call: I will ask him why he is so uncomfortable about discussing opioids in the management of pain.
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	work w/her and dr. Polacki (sp) at VA for speakers- geriatr- giving pain present with him and mcgiever- says still going 1/1- never has problems- no high doses now- get more pt f/u
PPLPMDL0080000001	Cleveland	OH	44104	1/12/2001	window call, talked about acute pain, remove from core list
PPLPMDL0080000001	Cleveland	OH	44113	1/12/2001	talked briefly about post op use, he is using the 20 and also the 40mg dose, very hard to see, tell david to see him at southwest
PPLPMDL0080000001	Beachwood	OH	44122	1/12/2001	need to find out from Dr. at what dose her perceives Oxycontin to stop working. What is his comfort level. Dr. said he is still using Oxycontin in LTC. He is also using Duragesic. Need to find out when he starts a pt. on Oxycontin. Also tried to give him a place to use Uniphyll. He said he forgets about it.
PPLPMDL0080000001	Uniontown	OH	44685	1/12/2001	Loosing the comfort level with opioids, think all opioid patients will abuse it.
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	try to get going at VA- limited use- didnt get clear answer for VA and similar goodfellow protocol- no demerol shots!
PPLPMDL0080000001	Cleveland	OH	44113	1/12/2001	talked to doctor in hallway, gave him conversion chart, needs reminding
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	titr- WHY SWITCHING NOT STAYING WITH LONGER? Continues to use oxyfast for no PO. Where is dura fitting in?
PPLPMDL0080000001	Cleveland	OH	44102	1/12/2001	talked about use of 80mg at metro
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	cpm
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	dose
PPLPMDL0080000001	Cleveland	OH	44195	1/12/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	equianag
PPLPMDL0080000001	Cleveland	OH	44106	1/12/2001	1/12 says is using - has call at VA- did one this week for post op- say pct has to fail first- told him to work on switching the pre surg/chronic pain if they get up to atc- 8-12 SAs- said he would- told no one has been turned down and pitts VA successes- standing orders- F/U - switches? Certain procedures to just go right to? METRO IN MCH. Get happy hr in feb
PPLPMDL0080000001	Uniontown	OH	44685	1/12/2001	talked about usinf higher doses of oxy, he says that he uses quite abit of it, need to see him more often.
PPLPMDL0080000001	Beachwood	OH	44122	1/12/2001	same story, using it but does not use alot of opioids.
PPLPMDL0080000001	Cleveland	OH	44104	1/12/2001	doctor has written one oxy script, it was for cancer pain, talked about what he is writinf as far as sa, he write alot of t3 and vico, work on him
PPLPMDL0080000001	Cleveland	OH	44113	1/12/2001	talked about how to assymetric dose oxy, he says that will make oxy more flex, keep on him
PPLPMDL0080000001	Cleveland	OH	44113	1/12/2001	talked about using oxy in more post op cases, he says that he has begun writing more oxy, asked about totals and he said on occasion, still need to focus on him
PPLPMDL0080000001	Akron	OH	44333	1/12/2001	using for chronic arthritic pain not controlled on vicodin.
PPLPMDL0080000001	Cleveland	OH	44109	1/15/2001	find him
PPLPMDL0080000001	Akron	OH	44312	1/12/2001	chronic low back and musculoskeletal pain not controlled on 8 percocet a day.
PPLPMDL0080000001	Cleveland	OH	44104	1/12/2001	talked in sample closet, talked about titration and the use of the 80mg and the 160mg dose, asked doctor about titration, he did not like that, follow up
PPLPMDL0080000001	Akron	OH	44333	1/12/2001	Not sure where he would not use OxyContin vs vicodin. OxyCOnitin up to 40mg, he does not feel comfortable with titrating higher.
PPLPMDL0080000001	Mayfield	OH	44143	1/12/2001	Intro call gave him titration/conversion guide. Under staffed and running behind.
PPLPMDL0080000001	Cleveland	OH	44195	1/12/2001	Says has 2-3 pts currently on oxy- got thru onc refer- keeping them on at this point. sounds like on tru pall care- other is should be more long term- says 30-40q12- get more info

PPLPMDL080000001	Fairview Park	OH	44126	1/15/2001	doc did not see acet as an issue. so we discussed q12 dosing, showed blood levels and how to write for ease of titration. he thought it was a great option to percocet, and asked about coverage, I explained that it was at each hospital he attends (westshore and Fairview). explained that it was category B, to underscore safety. He wants lots of reminders in between pts!
PPLPMDL080000001	Fairview Park	OH	44126	1/15/2001	Dr. knew of Oxy, had a few pts come through on it, but had not rx'd. She agreed that it would be appropriate for hysiter pts but was hesitant about ob, but once we talked about getting a patient a good nights rest, she decided on her own that this is appropriate for new moms! We discussed the 12 hour duration/convenience of dosing, and she was well aware of the need for breakthrough dose, showed her how to choose the proper dose with conversion piece. discussed no acet to mask infections, she really liked that feature! Also showed her how to write 1-2, 2-3 tabs of 10mg q12. doc was also sensitive to hospital staffing issues and JCAHO standards and thought the q12 would improve productivity. Doc asked about nursing moms, I asked if she had concerns with percocet, she said no, so I explained no as well. She also liked the visual of the highly vasculating blood levels of IR v the consistent blood levels of CR.
PPLPMDL080000001	Cleveland Hts	OH	44118	1/16/2001	Dr. was running off for a c-section. set up an appt for feb 9th for 9am. But definitely will be late. Spoke with Annie, Midwife. She says doc uses codeine #3 for post op pain. doc does not like percocet. she couldn't recall why. explained oxy 12h, showed melzac peaks and troughs, oxy blood levels, how to convert to oxy dose. need to follow up with doc on all points. Annie says she will have xing priveleges soon.
PPLPMDL080000001	Warrensville Hts	OH	44122	1/16/2001	doc does not want to be detailed between pts unless you have a quick point. might be good idea to catch in ashta- allittle slower. otherwise schedule time (breakfast or lunch)
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	in hallway, talked about oxy 10 vs 20 in post op hernia case, said easiest to use the 10s and write for multiple tabs
PPLPMDL080000001	Akron	OH	44333	1/16/2001	oxy vs. vic or tylox for post op pain, like short acting. easy and habit
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	oxy vs. short actings, using midian to push these other 2
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	in or lounge, talked about oxy instead of percocet, says makes sense and will try to use it. follow up
PPLPMDL080000001	Akron	OH	44333	1/16/2001	he is willing to try chiro seperately from stan and evaluate on his own.
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	oxy vs. short actings, using midian to push these other 2
PPLPMDL080000001	Cleveland	OH	44115	1/16/2001	titr info
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	seeing alot of elderly, low back and arthritic pain, vicodin and darvocet are being used for majority of pain, he perceives oxycontin as being stronger and not comfortable with using it.
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	talked about using in cases for pts that are going to be on meds for more than aweek, talked about dosing the 10mg dose
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	starts patients on short acting opioids when need pain med on as needed basis. She said starts patients on long acting morphine when they do not have any health coverage, but if have coverage she will start patients on oxycontin, not the patch because she says it is too strong, need a lower patch. She believes that oxycontin in tolerated the best and does not see as much nausea and side effects. Advantage of the patch is if patients do not want to take pills or if take oxy and get sick and will not take anything oral, also said for compliance on the older patients.. Will not go to the patch unless the pateint has been on another opioid first, oxy is first long acting that she is going to/
PPLPMDL080000001	Westlake	OH	44145	1/16/2001	he said he is coming back to OxyContin writing some more but still really likes Duragesic and likes to go to it after a patein is on Fentanyl from surgery
PPLPMDL080000001	Akron	OH	44333	1/16/2001	would be willing to try chiro, separate from stan for axiliary blocks
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	talked to doctor in detail about oxy, first off he asked about the time article, put it in perspective, talked about use of laxitive with any opioid, talked about use of oxy vs vicoden, he say that he goes to oxy after use of vico is too much, he is reserving product and thinks class 2 more abusive, convince him of difference
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	stay with
PPLPMDL080000001	Euclid	OH	44119	1/16/2001	doc has a philosophy that he owes it to medicine to keep costs down. he will use short acting because it is cheaper and effective. discussed insurance coverage and copays, but philosophy was least costly effective med. not sure how to get around. did not care about compliance, convenience, or asap issues. New baby coming in June. not sure how to address cost.
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	oxy vs. short actings, using midian to push these other 2
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	talked oxy post op briefly, has a new puppy, follow up
PPLPMDL080000001	Westlake	OH	44145	1/16/2001	met with Glenn to finalize the speaker program with Dr. Irick. Went over OxyContin 160mg
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	senokot
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	set up inservice
PPLPMDL080000001	Westlake	OH	44145	1/16/2001	he said he would bring in extra Senokot to support the ad and maybe use a clip strip
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	stay with
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	dose
PPLPMDL080000001	Cleveland	OH	44115	1/16/2001	atc guidelines
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	stay with
PPLPMDL080000001	Akron	OH	44333	1/16/2001	oxy vs. vic or tylox for post op pain, like short acting. easy and habit
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	b
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	oxy vs. short actings, using midian to push these other 2
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2001	Rebate, Patient info with coupon.
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	Rehab floor and ER dept.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2001	Rebate, Patient info with coupon.
PPLPMDL080000001	Beachwood	OH	44122	1/16/2001	Met Marlene, RN. She thinks concept of oxy is great. Suggested that lunch is best way to catch all docs to educate on product! Kitty Elicker is OM, need to schedule through her.
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	regulatory issues
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	lunch, he did not say much, but does have some experience with oxy, talked about how to properly start pt on oxy after surgery, dose 1 to 2 20 mg tabs for post oip, talked about senokot as well, follow up
PPLPMDL080000001	Warrensville Hts	OH	44122	1/16/2001	doc spoke to nurses on regional anesthesia, pain mgt. at lunch hour conference. doc did highlight many of the downsides of bad injections. bring that back to practice and see if doc will use chiro for that reason.
PPLPMDL080000001	Cleveland	OH	44109	1/16/2001	talked about higher doses of oxy, brought her ,more documentation kits, follow up
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44304	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44333	1/16/2001	mentioned using oxycontin 1-2 10mg tabs q12h for proceures that have bone involvement, mentioned wrist fracture repairs for his more painful procedures and less painful procedures like trigger finger he will use darvocet. Does not mention where using vicodin but is also giving on prn basis with darvocet for these procedures. I went over the Ginsberg study and showed that the starting dose was 55 mg so can titrate up to 3 10mg q12h, working on controlling the pain for patients that have bone involvement.
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Cleveland	OH	44105	1/16/2001	set up lunch with him, asked for documentation kits so I took them some, talked about how to titrate to higher doses, work on 80mg and conversion
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44310	1/16/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL080000001	Akron	OH	44203	1/16/2001	Dr Billups, using vicodin as main opioid, writing what the patient comes in on. he does not see an advantage in Oxycontin, q12h dosing, thinks patients like to take pain medications as often as possible. Has seen abuse with oxycontin, so not an issue, says only gives three days and then it is up to their physician and not seeing oxycontin for three days or less.
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	Vicodin and darvocet is what he is using for mild to moderate pain, chronic sever pain he will use the patch because he perceives that their pain will be controlled for 3 days vs taking oxy for q12h. I asked what he takes for breakthrough and it is vicodin and take quite often, so I compared oxy and the advantages. Oxycontin is being used for moderately severe pain for a short period of time, mainly cancer pain.
PPLPMDL080000001	Euclid	OH	44119	1/16/2001	reminded doc of discussion of oxy from november. He had forgotten. Loves the concept of q12h dosing, agrees that pt should get full nights sleep. Did not see tylenol issues as impt.(mask infection, toxicity). Showed melzac IR blood levels v. oxy pi blood levels.
PPLPMDL080000001	Cleveland	OH	44106	1/16/2001	1/16/01 reluctant user- at VA says feels hawkins doesnt want them to use opi-dont want to be chronic pain pts- pts coming back for opis- told her @he seems more willing to use oxy for q12. Tried to hit home on indication- she sees as reserve it for chronic only- has used some pct/v- doing the same thing: convers. card- f/u on buy in and Q.
PPLPMDL080000001	Fairlawn	OH	44333	1/16/2001	tibia displaced off of foot going to put screw in to stabilizeze, using 1-2 20mg tabs q12h post op and vicodin for breakthrough, mentioned oxy ir.
PPLPMDL080000001	Barberton	OH	44203	1/16/2001	has used the 10mg tabs q12h for knee replacement, perceives it as being stronger than vicodin.
PPLPMDL080000001	Akron	OH	44203	1/16/2001	Dr Billups, using vicodin as main opioid, writing what the patient comes in on. he does not see an advantage in Oxycontin, q12h dosing, thinks patients like to take pain medications as often as possible. Has seen abuse with oxycontin, so not an issue, says only gives three days and then it is up to their physician and not seeing oxycontin for three days or less.
PPLPMDL080000001	Cleveland	OH	44111	1/16/2001	talked about use of oxy in post op, he says he just got call from pt who was on 80 q12, he thought that that sounded tooo high, told him may very well be the correct dose, talked about using higher doses of oxy ok, got commitment for oxy pt
PPLPMDL080000001	Euclid	OH	44119	1/17/2001	Next call: It's difficult for Dr. Abello to get specific, find out if he has Rx any combo's within the last two weeks? Finally the truth comes out that Dr. Abello is afraid of schedule II opioids and when he can he will write darvocet then vicodin. He can call it in and he feels he's using a weaker opioid. He also informed me that schedule II products have to be written on blue script pads for the Med-net health system. He tried to tell me that he only write for opioids about once amonth however I don't think he's including darvocet into that equation. Next call: continue to develop and draw comparisons of schedule II vs III reinforce 10 tips to Rx opioids take baby steps every call go after darvocet failures?
PPLPMDL080000001	Twinsburg	OH	44087	1/17/2001	doc between here and Parma, got schedule and updated. Interested in oxy, but would like to get in depth. sched lunch
PPLPMDL080000001	Cleveland	OH	44109	1/17/2001	resident, talked about neuro post op
PPLPMDL080000001	Cleveland	OH	44195	1/17/2001	1/17 he, john and mary say using for all procedures he does- down to few days or more- john clearly agrees that has been better clinically and less hassle- very happy- still reg BT and q8
PPLPMDL080000001	Cleveland	OH	44106	1/17/2001	vs dura- right after nsaid-



PPLPMDL0080000001	Cleveland	OH	44111	1/17/2001	talked to doctor and ileen, about speaker programs this year, talked about convereting pts after surgery
PPLPMDL0080000001	Cleveland	OH	44106	1/17/2001	titr to effect
PPLPMDL0080000001	Cleveland	OH	44195	1/17/2001	2-3-2 strat- still positive on oxy as routine
PPLPMDL0080000001	Cleveland	OH	44109	1/17/2001	talked about his use of oxy, and how he is trying to get other doctors to use more of it, talked about the feb 1st discussion
PPLPMDL0080000001	Maple Hts	OH	44137	1/17/2001	Maggie says doc is tough to catch, will schedule some time in for me for last week of Jan
PPLPMDL0080000001	Cleveland	OH	44111	1/17/2001	show why oxy is superior to vico in acute pain. talked about how to convert pts from vico and what to write for bt pain, need to convince him
PPLPMDL0080000001	Cleveland	OH	441143236	1/17/2001	start after nsaid message
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44333	1/17/2001	when patients come to him on vicodin or percocet he will convert to Oxycontin, if real concerned about abuse he will go to the patch, he says pill taking more likely for abuse.
PPLPMDL0080000001	Parma	OH	44129	1/17/2001	talked about how to dose like vic nad potency
PPLPMDL0080000001	Cleveland	OH	44130	1/17/2001	let him go all over the board with me.talked like abuse bothered him but then said that it did not matter to him here.need to get him to talk aabout one patient that he converted to oxy and find why and how.keep him specific and locked into one idea
PPLPMDL0080000001					seenotes
PPLPMDL0080000001	Cleveland	OH	44109	1/17/2001	tb
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/17/2001	er heart center nad jcaho
PPLPMDL0080000001	Parma	OH	44129	1/17/2001	titr
PPLPMDL0080000001	Cleveland	OH	441062057	1/17/2001	
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	1/17/2001	talked about uni and oxy, talked about how to initiate tx, file card
PPLPMDL0080000001	Cleveland	OH	44103	1/17/2001	has pt agreeem now will use- copied ours with her logo- set up lunch
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/17/2001	things are changing a little without gibbons but he is still involved in alot of the pain managemtn on a day to day basis.
PPLPMDL0080000001	Cleveland	OH	44106	1/17/2001	start with strat- DEA issues
PPLPMDL0080000001	Cleveland	OH	44109	1/17/2001	doc in charge of Journal clubs for dept. see if we can get sunshine reviewed.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/17/2001	tlked about one of the patients that were presented at tb.she is using oxy but it sure seems like she prefers duragesic because she feels that it works better.it seems like she is confusing oxy and ms
PPLPMDL0080000001	Cleveland	OH	44115	1/17/2001	Dr. Yarbors says the retail pharm questions have slowed because Doc has established himself. Only one walgreen on Buckeye is giving him a hard time. discussed using for post c and hyster pts. he never thought about it, but agreed that these pts should be getting as much sleep as possible. Discussed nursing moms issues. doc said that
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/17/2001	saw him at tb he may be a candidate for core.he remembered talking to me in past and reminded him about oxy and hw it is not just for ca cases
PPLPMDL0080000001	Cleveland	OH	44109	1/17/2001	neor clinic, nice guy, talked about using oxy in higher doses for those spine pts, talked about how to titrate
PPLPMDL0080000001	Akron	OH	44302	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44302	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44302	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44307	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44109	1/17/2001	at neuro clinic, talked baout oxy and post op, he just put spine pt on oxy, 40mg talked titration
PPLPMDL0080000001	Akron	OH	44310	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44302	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44302	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44130	1/18/2001	he was all over hte borad.talked about diversion but at the end it was not an issue.he usually lets the medicl onc make most decisions on pain meds nad lets them do most of the pain management
PPLPMDL0080000001	Akron	OH	44304	1/17/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44195	1/17/2001	1/17/01 says other issue than cost at 240q12- vs alternatives- says not aware of any compelling evidence of oxy better than morph- renal issues very rare to be concerned with. Still would ideally have oxy over morph. SE says not signif diff.
PPLPMDL0080000001	Barberton	OH	44203	1/17/2001	Initial concern was that could not call in oxycontin vs vicodin. Dosing q12h, drew a mg to mg comparison to vicodin and simplified it and now he is comfortable with oxycontin. Use the 20mg tabs 1-2 tabs q12h. Use will be for shoulder cases and humerus fractures that are painful. 10 days of oxycontin post op is his comfort level and on occasion longer, went over abuse potential vs vicodin and he is more comfortable with it now. Vicodin is a habit. Talked about breakthrough pain or incident pain and what should he use.
PPLPMDL0080000001	Akron	OH	44333	1/17/2001	concern about patients not getting pain control with 10mg q12h and 20mg q12h knocks the older patients out.
PPLPMDL0080000001	Cleveland	OH	44106	1/17/2001	titr to effect- concerned @ higher than 40q12
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	nice guy, talked about recent multiple fracture pt that he started the pt on percocet, told him why oxy would be a very good choice, he said he just did not think about it, file card
PPLPMDL0080000001	Akron	OH	44333	1/18/2001	spine clinic, still using vicodin if doing well on vicodin, and the patch is used when have trouble taking pills. He says that the majority of his patients are getting Oxycontin but he is not seeing the benefits of OxyContin vs the patch and over vicodin.
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	in or lounge, talked about oxy vs vicoden in his resection cases, he is mainly doing hands now , but will try
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	or, talked about wine country and that he is a big wine guy, asked him about his use of oxy and if he would increase, said he would. follow up
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	talked about er use, he is now on trauma rotation with dr. gagliardi, talked about use of oxy in trauma
PPLPMDL0080000001	Akron	OH	44307	1/18/2001	scheduled lunch, busy
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	post op- post pca
PPLPMDL0080000001	Cleveland	OH	44132	1/18/2001	Does mostly spinal surgeries, agreed that oxycontin makes sense even after simpler procedures that only require opioids 2-3 days after surgery. Pam Miller NP does most of the pain management after surgery and he gave me premission to have a rep talk to her about oxycontin. Have Rob contact her and show 1-1 conversion oxycontin to hydrocodone
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	post op- post pca
PPLPMDL0080000001	Barberton	OH	44203	1/18/2001	He still using short acting forms of the medications, whether oxycodone, hydromorphone or hydrocodone. When reminded he will use oxycontin in place of oxyir, but this is only after consulting with a colleague.
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	post op- post pca
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	briefly in er, gave file card and talked about onset of action, follow up
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	he was talking to doctor bohl and he was talking about how he uses only the best knee joints in his pts no matter what the cost is, he wants what works best. went from this right into oxy, told him pain mgt is the same thing, follow up
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	or call, talked about oxy vs vicoden and the fact that vico is just as abused, talked about how to convert
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	resident, talked about oxy in the er setting, he says he is using it in lung fractures or any respiratory pain area bc of more constant pain control
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	VS SAs- 40-50 /Rx- seems closer to going to - where would he? not?
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	stocking 30,s
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	much nicer today, talked about using oxy in the fracture pt, he says that he has been using it more in his trauma cases, talked about starting dose
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	1/18/01 working on pain protoc- says talk to CN with him on mature spine ctr. -Gave me article recently done reiterates his positon on opis as ideal for older nonsurg pts. Get senokot sheets to her also.
PPLPMDL0080000001	Cleveland	OH	44195	1/18/2001	post op- post pca
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	er, talked bout his use, he says its not just for ca any more, he is now using some oxy for respitroy related pain like rib fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44106	1/18/2001	vs SAs
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	1/18/2001	stocking senokot
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	stocking senokot
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	see notes
PPLPMDL0080000001	Garfield Hts	OH	44125	1/18/2001	senokot
PPLPMDL0080000001	Oakwood Village	OH	44146	1/18/2001	Met with Ann. I gave her 5 of the PCS cards to use with the hospices she services. She said she is not seeing a big drop off in Oxycontin. I also gave her some Oxycontin conversion charts.
PPLPMDL0080000001	Mayfield Village	OH	44143	1/18/2001	Spoke with Kathy. She said that she is not noticing a big difference in what is prescribed. Still using Oxycontin, although many of their high dose pts. have died. They did get on pt. who is now on the 80mg strength. She said Bill is keeping a much smaller inventory, hence, lower invoices.
PPLPMDL0080000001	Akron	OH	44304	1/18/2001	reminded tylox off formulary at summa because of acet. pushed single entity oxy and long acting better compliance and pain relief
PPLPMDL0080000001	Akron	OH	44304	1/18/2001	n
PPLPMDL0080000001	Akron	OH	44302	1/18/2001	scheduled lunch with dep
PPLPMDL0080000001	Akron	OH	44307	1/18/2001	scheduled lunch, busy
PPLPMDL0080000001	Barberton	OH	44203	1/18/2001	Tumor boards.
PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	er, talked aabout where he is using oxy, he is still mainly using it in pts who come in on oxy, talked about fractures
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	or, he says that he has written several oxy scripts for post op, talked about they holiday party they are having on 19th, talked about oxy pts
PPLPMDL0080000001	Akron	OH	44304	1/18/2001	reminded tylox off formulary at summa because of acet. pushed single entity oxy and long acting better compliance and pain relief

PPLPMDL0080000001	Cleveland	OH	44109	1/18/2001	er resident, from ver,illon, ice fisher, talked about using oxy in er, he says that he has seen some use, but mainly percocet, talked about how to start oxy
PPLPMDL0080000001	Akron	OH	44307	1/18/2001	still using mostly vic and darvocet. pushed tanya to start writing for me
PPLPMDL0080000001	Akron	OH	44304	1/18/2001	reminded tylox off formulary at summa because of acet. pushed single entity oxy and long acting better compliance and pain relief
PPLPMDL0080000001	Akron	OH	44304	1/18/2001	reminded tylox off formulary at summa because of acet. pushed single entity oxy and long acting better compliance and pain relief
PPLPMDL0080000001	Cleveland	OH	44113	1/18/2001	or, talked about his knee and hip case he has today, he said that it would make sense to use oxy in these cases, higher doses in the knee
PPLPMDL0080000001	Barberton	OH	44203	1/18/2001	where is she using oxycotin vs the patch? starting to do some pain management in the area outside of oncology, has a patient on 160mg q12h for sickle cell anemia. Still using medications across the board, some more oxycotin, mentioned the OA study and low back pain study for possible uses for OxyContin, said would look at. The patch is viewed for older patients that may have trouble taking pills or remembering to take pills.
PPLPMDL0080000001	Parma	OH	44129	1/18/2001	show del and less invasiveness esp in the elderly tried to get him more attuned to start with oxy he is using vic for acute,trauma, and bad back pains.he believes the long acting drugs do not fit in this setting because he does not know what the 12 hour effects would be showed indication.
PPLPMDL0080000001	Barberton	OH	44203	1/18/2001	using Oxycotin for chronic pain after patients have been on vicoprofen or short acting. Not using for OA patients, using vicoprofen says ibuprofen is for inflammation and for bone pain where an opioid will not benefit as
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44302	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44307	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44310	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Mogadore	OH	44260	1/18/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Parma	OH	44129	1/18/2001	he still has several patients on gen theoph and trying to get him to change to uni.feels that oxycodone is very addictive and should not be used in alot of different disease states but sees the advantages when he uses and how it can change a life and inc qoi.nee to treat easily and go slow for that opinion
PPLPMDL0080000001	Cleveland	OH	44102	1/18/2001	Met with Diane. She asked for information in Spanish. I told her I would order some. She said Dr. Menyah wants to meet with me about Dr. Irick's talk. Bill told me of a pt. of Dr. DelaRocca's who he placed on Duragesic. They are trying to get him converted to Oxycotin 30mg q12h from a 75ug patch.
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	talked about his pain pilot, he says that he can help out with oxy in formulary issues, follow up
PPLPMDL0080000001	Berea	OH	44017	1/19/2001	function questions from marcus talked about the kinds of patients that could be on oxy and how to add to nsaid
PPLPMDL0080000001	Akron	OH	44333	1/19/2001	using the 20mg q8h for breast augmentations and face lifts, working on setting up a dinner program with residents and Pennington and Wells.
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	at speaking event, talked about his oxy briefly. he says that it is his top agent, does not show up much on data, follow up
PPLPMDL0080000001	Euclid	OH	44119	1/19/2001	Next call: Since fear is the biggest obstacle to LA how does he overcome this fear in his practice? and how does he use vicodin in his practice? Remains strong supporter of oxycotin discussed failed back patient on oxycotin 40mg bid is like a new man.
PPLPMDL0080000001	Cleveland	OH	44195	1/19/2001	conversions
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	at speaking event, talked about using oxy in rehab, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/19/2001	doc upset that we are not investing money into his practice. says he has no problem getting "the patch" to take him out. asked him about speaking, said he would, so I suggested we do a round-table at Bucco de Peppo. He is all for that and would like a \$500 honorarium.
PPLPMDL0080000001	Cleveland	OH	44195	1/19/2001	conversions
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	talked about post op in neuro, at speaking event, talked about coming in next week
PPLPMDL0080000001	Independence	OH	44131	1/19/2001	talked to him about his patient load and how oxy can help with some of the call backs and refills for vicodin.just like writing vicodin but lasts longer.talked about more controll. asked about adding uni for his copd and resp
PPLPMDL0080000001	Parma	OH	44129	1/19/2001	Spoke with nancy. doc only here on wednesday. in boardman mostly. doc will go as high as 80qd or 40 qid, but no higher. goes tid and qid a lot and gets calls from pharmacies about this. they are treating severe chronic intractable pts. nancy says to be short, with clear message, and good suggestions. lunch on 31st.
PPLPMDL0080000001	Middleburg Heights	OH	44130	1/19/2001	senokot
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44195	1/19/2001	conversions
PPLPMDL0080000001	Cleveland	OH	44106	1/19/2001	dosing
PPLPMDL0080000001	Akron	OH	44333	1/19/2001	Surgical area
PPLPMDL0080000001	Akron	OH	44309	1/19/2001	Surgeons at 300 locust treat burn unit patients, Pittinger, Klien, (easiest), etc.. They use alot of vicodin.
PPLPMDL0080000001	Akron	OH	44302	1/19/2001	Patient information, filling for burn unit. Hone in on Dr.'s surgeons at 300 locust. Sample Senekot Liquid and S.
PPLPMDL0080000001	Parma	OH	44129	1/19/2001	conversions from combo refills followed up with function and length of time on meds and went over the definitions
PPLPMDL0080000001	Cleveland	OH	44106	1/19/2001	titr vs dura- still using for those who she thinks prefer vs pills
PPLPMDL0080000001	Euclid	OH	44119	1/19/2001	Continue to talk dosing and see how many more patients he's used it on. Ask for specific hemroid ectomy patient. reminder of oxycotin dosing 1-2-3 10 mg tabs continue to keep high visibility
PPLPMDL0080000001	Cleveland	OH	44195	1/19/2001	conversions
PPLPMDL0080000001	Cleveland	OH	44111	1/19/2001	talked about he fact that he is using oxy and also kadian, says that he uses kadian bc it is once aday, talked about using oxy bid not tid
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	speaking event, talked briefly about use of oxy, follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/19/2001	Dr. spoke at metro to PMR and PT staff. good discussion on chronic pain mgmt. doc feels JCAHO is mixed blessing - a lot more focus on pain, but with no more resources. he feels believing pt pain report is folly, because some people will always be in pain while knowing they have the "right" to live pain free. His presentation was so-so, although he is very nice guy. When asked what to do with intractable pain pt, his response was to treat medically with oxycotin, because there is no point to returning to therapy. He gave me kristen's number to set up a lunch.
PPLPMDL0080000001	Cleveland	OH	44195	1/19/2001	conversions
PPLPMDL0080000001	Akron	OH	44319	1/19/2001	talked about two patients, one has pncereatitis she is taking 20mg q12h, had been on vicodin es taking 6 tabs a day and taking in excess so following her and doing well. The other patient is on 40mg q8-12h for low back pain and he just got on the indigent patient program. Titrating oxycotin to effect.
PPLPMDL0080000001	Akron	OH	44319	1/19/2001	postherpetic neuralgia patient on 40mg q12h of Oxycotin and neurontin. ANother patient with low back pain is on 40mg q12h and doing well. uniphyl, for diaphragmatic contractility to added benfit with theophylline.
PPLPMDL0080000001	Parma	OH	44129	1/19/2001	Dr. salewski main pain guy. does not want to do pharma, too many headaches so he mainly does blocks. He likes the idea of chirocaine, just for peace of mind. wants trial viles. he his high energy. the dept as a whole is very conservative, so they loved the Clinton story. Midis treats preoperatively with oxy, just doses according to the severity of the surgery. all mentioned that chirocaine should be sold to podiatrist and other docs doing their own regional with bupi because they make many mistakes.
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	briefly talked about oxy and use in low back pain, at speaker event
PPLPMDL0080000001	Parma	OH	44129	1/19/2001	Dr. salewski main pain guy. does not want to do pharma, too many headaches so he mainly does blocks. He likes the idea of chirocaine, just for peace of mind. wants trial viles. he his high energy. the dept as a whole is very conservative, so they loved the Clinton story. Midis treats preoperatively with oxy, just doses according to the severity of the surgery. all mentioned that chirocaine should be sold to podiatrist and other docs doing their own regional with bupi because they make many mistakes.
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PPLPMDL0080000001	Uniontown	OH	44685	1/19/2001	Vicodin is being used mostly for prn use and short term pain, on occasion mentioned using 20mg q12h of oxycotin for low back but have already been on vicodin. Chronic pain oxycotin use along with ms contin, if doing well will not switch. Though she said picking up on ital scripts of Oxycotin for low back pain. Uniphyl for bronchitis 400mg qd. senokot-s.
PPLPMDL0080000001	Parma	OH	44129	1/19/2001	Dr. salewski main pain guy. does not want to do pharma, too many headaches so he mainly does blocks. He likes the idea of chirocaine, just for peace of mind. wants trial viles. he his high energy. the dept as a whole is very conservative, so they loved the Clinton story. Midis treats preoperatively with oxy, just doses according to the severity of the surgery. all mentioned that chirocaine should be sold to podiatrist and other docs doing their own regional with bupi because they make many mistakes.
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PPLPMDL0080000001	Middleburg Heights	OH	44130	1/19/2001	try to get him to talk more and get specific talked about using oxy for his oa this is one of his typical vic disease states.does not feel that a long acting is good for more acute stuff.he feels thathe has a lot of painnets on oxy



PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/19/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44333	1/19/2001	all total knees and hips are getting OxyContin 10mg q12h 1-2 tabs and vicodin for breakthrough, the only problem is nausea.
PPLPMDL0080000001	Fairlawn	OH	44333	1/19/2001	procedure with putting in screws to the foot and ankle area for ankle fracture use 1-2 20mg tabs q12h, he perceives OxyContin as being stronger than vicodin so uses OxyContin on more painful procedures.
PPLPMDL0080000001	Independence	OH	44131	1/19/2001	talked about about documentation and getting organized he likes to use oxy but has difficulty using pain meds for patients where pain is not easily recognizable like failed back or obvious abnormalities on tests.likes to use 10 - 20 on almost all patients and realizes that he underdoses but likes to be conservative.committed to using 20-30mg q12 gave documentation kit and helped him with getting more consistent documentation in the chart.
PPLPMDL0080000001	Cleveland	OH	44109	1/19/2001	at speaker event, talked about the fact that he is seeing withdrawal with oxy, follow up
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
PPLPMDL0080000001	Akron	OH	44333	1/19/2001	talked about a patient with an ulnar nerve problem has some paresthesia and pain, going to start her out on 10mg q12h of Oxycontin. Said used OxyContin on two procedures this morning, one was wrist debridement.
PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	Jageta says can get chiro on L&D. uses straight 25%. doc says bags come up premixed, so pixus didn't matter. OR is where pixus comes in. What about chiro for regionals, are you doing regionals. doc liked the motor block with bupr for which surgeries. Left number for Ayad to call for journal subscription. Spoke to Ayad. See him next Tuesday 1/30 regarding letter for subscription. Get copy of article that compares racemic bupr and levo and
PPLPMDL0080000001	Cleveland	OH	44195	1/20/2001	scheduled lunch with Nancy for Feb1 1130. Plan on 30 people, including lots of staff
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
PPLPMDL0080000001	Garfield Hts	OH	44125	1/22/2001	went over kargel and showed add on valv with oxy and how this same add on benefit can be seen with his elderly patients with oa
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
PPLPMDL0080000001	Uniontown	OH	44685	1/22/2001	concern with writing OxyContin and other opioids, abusing the medications is the concern.
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
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PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	1/22 says too many battles to fight for just decent care at VA- wont make call- but would support effort for approval. Going back to Metro in mch
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked to doctor about the sickle cell program at metro, she is on team, says can send pts home on oxy after the crisis, asked for money, follow up
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
PPLPMDL0080000001	Gardfield Hts.	OH	44125	1/22/2001	talked about using for his patients that he is getting from the crystal clinic and how length of time on med does not mean addiction
PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	Jageta says can get chiro on L&D. uses straight 25%. doc says bags come up premixed, so pixus didn't matter. OR is where pixus comes in. What about chiro for regionals, are you doing regionals. doc liked the motor block with bupr for which surgeries. Left number for Ayad to call for journal subscription. Spoke to Ayad. See him next Tuesday 1/30 regarding letter for subscription. Get copy of article that compares racemic bupr and levo and
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op
PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	talked to doctor in er, he says that he sees no reason why he would not use oxy in fractures, said that he would evaluate it. follow up
PPLPMDL0080000001	Akron	OH	44313	1/22/2001	her experience with oxy was for ca only. will try mostly for post op. doesn't like to write for pain meds outside of surgery, will occasionally rx for endo. contact dana nelson in regards to ob standing orders at general.
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	chronic use if vicodin is not controlling the pain, talked about acute and she was not as opened to it Writes 1-2 vicodin tabs q4-6h.
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op using more- says good success regular sched vs waiting and seeing if they need demoral shot
PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	Jageta says can get chiro on L&D. uses straight 25%. doc says bags come up premixed, so pixus didn't matter. OR is where pixus comes in. What about chiro for regionals, are you doing regionals. doc liked the motor block with bupr for which surgeries. Left number for Ayad to call for journal subscription. Spoke to Ayad. See him next Tuesday 1/30 regarding letter for subscription. Get copy of article that compares racemic bupr and levo and
PPLPMDL0080000001	Uniontown	OH	44685	1/22/2001	OxyContin after have not been controlled on vicodin most often low back.
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	1/22 post op says going great- using over vico now too makes much simpler- see if he would support at VA. Big into technology- dig cameras- pda, etc.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/22/2001	dr mazala said the chiro has been approved for formulary. no restrictions. find out if pharmacy has ordered it in and what needs to happen to get it on floor. doc said all of that has been taken care of but I was not satisfied with that response. need to talk to linda to set up inservice with group.
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked about how to switch pts over from sa agents to oxycontin, he says that most residents do not know how to do that, so gave conversion calculators, etc
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	see notes
PPLPMDL0080000001	Garfield Heights	OH	44125	1/22/2001	changes in the pharmacy
PPLPMDL0080000001	Garfield Hts	OH	44125	1/22/2001	senokot
PPLPMDL0080000001	Garfield Hts	OH	44125	1/22/2001	senokot
PPLPMDL0080000001	Bedford	OH	44146	1/22/2001	Dr. Bostelman used up 1/2 % chiro samples. did not know that it was available on formulary. Dawoud confirmed that it is available and pharmacy confirmed that it was in. needed to talk with rose to schedule inservice with group to review benefits of chiro. Doc does agree with use oxy for post c pain and would support if asked. Did drop all OB names to contact. Get Feb calendar from Rose. Need to find out if chiro will be used in LD and OR or if restricted.
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PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	switch
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2001	bressi not there, brief convers with prok having lunch with him and barrett in dover next week. reinforced oxy
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2001	bressi not there, brief convers with prok having lunch with him and barrett in dover next week. reinforced oxy
PPLPMDL0080000001	Cleveland	OH	44106	1/22/2001	post op seemed impressed w/pitts success- will make call sounds like- good results
PPLPMDL0080000001	Akron	OH	44313	1/22/2001	has tried oxy on 2 patients recently. likes the dosing of oxy and no tylenol. very receptive to information. follow up in few weeks and get commitment to help getting ons tanding order.s
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	CD ROM for assessment and choosing the right patient.
PPLPMDL0080000001	Independence	OH	44131	1/22/2001	talked to him about measuring function and how this should be the guide to therapy working or not
PPLPMDL0080000001	Garfield Hts	OH	44125	1/22/2001	important to find a spot in the hospital in which he is accessible.dropped off of core list but important to maintain visibility
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked about use of oxy in rehab pts from trauma, says typically will keep pt. on what they are on, talked about conversion
PPLPMDL0080000001	Uniontown	OH	44685	1/22/2001	mentioned acute pain low back pain, OA and. Acute pain 1-2 10mg tabs q12h and said 20mg q12h then concerned about going above this
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	acute use, oxy lr for breakthrough, oxycontin for constant pain, OA and low back pain.
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	OxyContin is being used for chronic pain after pain most of the time after patients have been on vicodin first. Discussed acute use for low back and OA starting with 1-2 10mg tabs q12h.
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	titrate to effect, choosing the right patient. CD ROM for assessing the patient.
PPLPMDL0080000001	Cleveland	OH	44111	1/22/2001	quick talk in hallway, about oxy and about titration, gave him 160 file card
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked about use of oxy in both chronic and acute setting, she did not know that the onset was basically the same as percocet, she says that that does make a difference, also talked about how to titrate and tid dosing
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked about his pts now that are taking 20mg q12 of oxy and talked about titration up to 40mg q12, he said that he has several pts who could benefit from titration. follow up
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	talked about chronic use of oxycontin said he was on the inpatient service about conversion and how quickly can titrate, when steady state is achieved.

PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	talked primarily about onset of action, he says that he had no clue that it was they same as percocet, talked about pt who was on 20mg of oxy and was taking percocet around the clock, talked about titration. follow up
PPLPMDL0080000001	Barberton	OH	44203	1/22/2001	abus ecame up but talked about using with the appropriate patient and need to titrate to effect.
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	he said I converted him because he is writing more Uniphyl. I need to get more generic scripts converted
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2001	he seems to be getting frustrated with abuse and calls from pts, he says that he has had to do alot of toxy screens lately and he is having some issues with withdrawal. talked about cessation of therapy, but he said it is with pts who are not needing to be taken off. but he is trying to get pts off product as soon as possible.
PPLPMDL0080000001	Garfield Hts.	OH	44125	1/22/2001	he has concerns about how to do dosing.how not to give too much and how not to give too little.talked about using the 10mg tablet and giving it 2-3q12
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	he said he is getting more comfortable with OxyContin for chronic pain but the Duragesic people have been coming around and are talking less abuse and easier to manage with their drug.
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	starting strat- m/s pain- talked @ dunegan coming in- appropriateness issue. Remembered uniph discussion- ATS guidelines f/u on what he usually does
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Post-op. 20mg. Helps keep the patient comfortable and a faster recovery, since they are able to get around without pain and sleep all night.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	gave him conversion chart. thinks he's using something stronger than tylox with oxy,
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	post-op. 1-3 10mg, 1-2 20mg oxycontin, Oxyir for breakthru.
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2001	Talked to doctor about oxy and oxy ir for drug regimen for ca pain, he is switching many pts from one med to the next, told him much easier
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	he was happy to see me because he wanted a pagtient assistance form and I gave him the website of the Ohio state guidelines
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	he uses a lot of breakthrough with all his pain meds and talked about several patients benefiting from OxyFast
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	chonic vs. post op- sjust reserving for multi level stuff- get to move down and more of Biscup type regimen
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	Maureen at desk. She asked Grossman to see me, but he said to leave info and if he is interested, he will call! Left PI, Sunshine, Opiod Myths, and Hard way. Also left senekot, pens, and note pads.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	perceives OxyContin as being stronger than vicodin and Darvocet, said write 1 tab q6h prn and most take on as needed basis and do not need as much medication as OxyContin. OxyCcontin is used mainly for vertrral fractures.
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	Maureen at desk. She asked Grossman to see me, but he said to leave info and if he is interested, he will call! Left PI, Sunshine, Opiod Myths, and Hard way. Also left senekot, pens, and note pads.
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	he said he is totally sold on Uniphyl for his COPDers
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	got to meet the group. Deepak wants to move to fla. divorced, 2 yo son. Bringing in breakfast next tuesday am. Gupta said he was not happy with chiro because he had to keep rebolusing. But then he admitted it was because of the lids. He will try it tonight for epidurals. Legros is now using chiro and is very happy with it. Gupta really loves chiro for shoulder blocks.
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	1/23/01says would use- looking for opp- but his situation is diff to initiate- talked @ switching- was floored by VA price diff of MSC- f/u - chronic pt mgmt
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	1/23 VA- ER very reluct to use oxy here and seems like in general too- told to talk to hawkins about what he is comf with- the more chronic pts that continually find there way here
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	starting strat- m/s pain- talked @ dunegan coming in- appropriateness issue
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	says isn't writing as much oxy because he sweats the nausea is worse with oxy than with tylox. went over side effects but still says thats not what he sees.
PPLPMDL0080000001	Cleveland	OH	44113	1/23/2001	talked to doctor in hallway, he says that he just wrote 2 scripts for oxy, it was low back pts, still working on post op
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	patient that has failed neck surgery, spinal disc problems, gut is on 160mg in am, 8 hrs later on 80mg and then 80mg 8 hrs later.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Helps keep the patient comfortable, since they are able to get around without pain and sleep all night.
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	chonic vs. post op- starting doses/ using BT
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Post-op. 20mg. Helps keep the patient comfortable and a faster recovery, since they are able to get around without pain and sleep all night.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	what is using for mild to moderate pain? TIME magazine article with the abuse, concerned with putting all of patients on OxyContin referenced a patient and put him on vicodin, and using some more of the patch and Kadian.
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	got to meet the group. Deepak wants to move to fla. divorced, 2 yo son. Bringing in breakfast next tuesday am. Gupta said he was not happy with chiro because he had to keep rebolusing. But then he admitted it was because of the lids. He will try it tonight for epidurals. Legros is now using chiro and is very happy with it. Gupta really loves chiro for shoulder blocks.
PPLPMDL0080000001	Cleveland	OH	44128	1/23/2001	conversions from combos' he had some comments on abuse and talked about patietns doing anything.talked about how vic and perc are easier because all they have to do is take it.most of the noise is coming from
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/23/2001	doc says oxy post op, also goes out to kent and Parma. To dose find, he just uses his judgement without conversion from PCA. He says there is still an art to medicine. He is an attending to surgery residents here.
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	they said they would bring in an extra dozen Senokots and clip strip them
PPLPMDL0080000001	Euclid	OH	44119	1/23/2001	Glen and Raysheen, glen pharmacy manager likes oxycontin but cost is an issue and thinks for post-op use vicodin and percocet generic are cheaper for them. oxycontin is not in the pyxis in the ER and he's not sure he wants it there because of the Time magazine article. Dr. Fink and Dr. Zadi are main prescribers (rehabilitation). Glen was going to post the Time magazine article because he wanted everyone to know that oxycontin is a hot seller on the streets.
PPLPMDL0080000001					
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	senokot display
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	got to meet the group. Deepak wants to move to fla. divorced, 2 yo son. Came from NJ, did some training at UH Bringing in breakfast next tuesday am. Gupta said he was not happy with chiro because he had to keep rebolusing. But then he admitted it was because of the lids. He will try it tonight for epidurals. Legros is now using chiro and is very happy with it. Gupta really loves chiro for shoulder blocks. Youngstrom came from UH
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	Maureen at desk. She asked Grossman to see me, but he said to leave info and if he is interested, he will call! Left PI, Sunshine, Opiod Myths, and Hard way. Also left senekot, pens, and note pads.
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	get bagels sponsored tumor board and talked about our 160mg tab afterwards and solidified the two programs I have arranged
PPLPMDL0080000001	Cleveland	OH	44102	1/23/2001	talked about metro, nothing new
PPLPMDL0080000001	Fairlawn	OH	44333	1/23/2001	senokot-s recommendations.
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	chonic vs. post op- starting doses/ using BT
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	dosing
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	m
PPLPMDL0080000001	Akron	OH	44308	1/23/2001	he's a total cook, only gave me a minute, has beenwriting more oxy lately. getting more seniro adult referral. scheduled lunch thrugh betsy to see just pain docs and not entire dept.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	Surgery and rheumatology.
PPLPMDL0080000001	Akron	OH	44305	1/23/2001	patient information sheet with coupon
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	80mg tabs has seen from Dr Klejka.
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2001	talked about how she can convert pts that come to her on percocet, she asked aabout conversion chart, gave her chart.
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2001	talked to doctor about his use of sa dilaudid, he is using it mainly for in house crisis and for bt pain in house, does not need that many pts homme on dilaudid, talk about using oxy ir for bt pain
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	see marymont notes for today
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	quick hit through the windowe, he said he does prefer along acting opioids and does use some OxyContin but he still likes Dilaudid
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	lunch He talked about a few chronic patients that are benefitting from OxyContin and how he now uses it for most of his chronics. Talked about using it for constant acute pain. He agreed and said he will start using it for constant acutes
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	talked to him after tumor board about advantages of oXYCONTIN over Duragesic. Also talked about 160mgs
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	post op total hip 1-2 10mg tabs with oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	keeps saying he's using more oxy, just don't se it. quick window hit with conversion char.
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	got to meet the group. Deepak wants to move to fla. divorced, 2 yo son. Bringing in breakfast next tuesday am. Gupta said he was not happy with chiro because he had to keep rebolusing. But then he admitted it was because of the lids. He will try it tonight for epidurals. Legros is now using chiro and is very happy with it. Gupta really loves chiro for shoulder blocks.
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	he said he saw me at this morning's tumor board. he said he is writing Oxycon tin again but denied writing Duragesic even though I know he is.
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	chonic vs. post op- starting doses/ using BT
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Post-op. 20mg. Helps keep the patient comfortable and a faster recovery, since they are able to get around without pain and sleep all night.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	using the 10mg and 20mg tabs for rhinoplasty, he is also doing plastic surgery, mentioned face lift.
PPLPMDL0080000001	Cleveland	OH	44113	1/23/2001	talked about oxy use in all of his post op cases, he says that he likes to use it bow only in total cases, but will evaluate it
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	strictly talked about OxyContin and he talked about how great a drug it is and thats about all he uses. I need to revisit advantages over Duragesic
PPLPMDL0080000001	Independence	OH	44131	1/23/2001	Nancy liked whole idea of long-acting pain. suggested I schedule lunch to discuss thoroughly with docs. Abrahams gone back to Canada.
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2001	caiffet doc in anest office. just some small doc. might need to remove from core list because he does a lot of general- easy. he says docs prefer.
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2001	talked briefly about her use of oxy, she says she does, just went skiing in the colorado area. follow up
PPLPMDL0080000001	Akron	OH	44308	1/23/2001	he's a total cook, only gave me a minute, has beenwriting more oxy lately. getting more seniro adult referral. scheduled lunch thrugh betsy to see just pain docs and not entire dept.
PPLPMDL0080000001	Cleveland	OH	44106	1/23/2001	starting strat- m/s pain- talked @ dunegan coming in- appropriateness issue
PPLPMDL0080000001	Cleveland	OH	44113	1/23/2001	quickly talked to doctor about post op, gave him more oxy info sheets, follow up
PPLPMDL0080000001	Garfield Hts	OH	44125	1/23/2001	got to meet the group. Deepak wants to move to fla. divorced, 2 yo son. Bringing in breakfast next tuesday am. Gupta said he was not happy with chiro because he had to keep rebolusing. But then he admitted it was because of the lids. He will try it tonight for epidurals. Legros is now using chiro and is very happy with it. Gupta really loves chiro for shoulder blocks.
PPLPMDL0080000001	Akron	OH	44307	1/23/2001	Nurses inservice, titrate to comfort, no polypharmacy. Use same drug for breakthru. They say Dr. Hazra is using alot of the actiq 9fentanyl lollypops.
PPLPMDL0080000001	Akron	OH	44314	1/23/2001	concentrate on OA patients. When asked about OA patients he said after NSAIDS he would send them to a rheumatologist first for referral, I asked what he would give in interim until could get into their office and he would keep them on the NSAID. Need to find out where he would use OxyContin?

PPLPMDL0080000001	Cleveland	OH	44128	1/23/2001	working on add on.talked about oa and how the nsaid's may not be enough so match a pain med to the nsaid dosing regimen.talked about the time article but it seemed like it came more from duragesic than it did from his concerns.still needs to get more uniphyl or so he said
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	caught quickly, was leaving for a funeral, said has used for vertebral fractures and notfor initial OA patients, they will go to OxyContin after taking vicodin q4h. Sadi thinking more for OA did say started one patient on 10mg q12h and said doing well.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Titrate to comfort. Sleep thru the night.
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2001	went over titration guide then sold small display of Senokot to go along with their rebate offer. gave samples and our rebates. They took a clip strip and said they will bring in an extra dozen
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Dosing & Titration. Bev needs more free oxycontin cards.
PPLPMDL0080000001	Akron	OH	44305	1/23/2001	Dosing & Titration. rebates, patient information sheet.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Titrate to comfort. Sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	talked about titration and he said he would titrate to a point at the most 40mg q12h. Working for majority of patients does not work for all some many not tolerate it by being nauseated, he will then go to vicodin or darvocet. Using oxycontin for compression fractures, acute pain and for chronic back or arthritic pain not controlled on NSAIDs darvocet or ultram.
PPLPMDL0080000001	Akron	OH	44305	1/23/2001	Titrate to comfort. Sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	1/23/2001	Titrate to comfort. Sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	asked if plan on making OxyContin to write refills, usually gives 20 tabs and a couple of refills. writing 20mg q8h for more painful procedures and 10mg 1-2 tabs q12h for older patients. Talked about even 40mg and 80mg q12h for post op pain management. Just wote 20mg q8h for wrist fasciectomy.
PPLPMDL0080000001	Akron	OH	44302	1/23/2001	Arachnoiditis.(A-rack-noid-itis), Swelling of the spine. 1600mg, Q12h= 3200 Q12h.
PPLPMDL0080000001	Westlake	OH	44145	1/23/2001	he said he put a new osteo patient on OxyContin q12h this morning and wanted to know if there should be any extra precautions being that the patient is 70 years old
PPLPMDL0080000001	Akron	OH	44333	1/23/2001	chronic back problems is starting to titrate to 40mg and has one patient considering going to 80mg q12h.
PPLPMDL0080000001	Lakewood	OH	44107	1/24/2001	go after Vicodin he admits that he was trained on it and thats what he is used to. He understands the advantages of Oxycontinbut has fully implemented OXY like he could.
PPLPMDL0080000001	Beachwood	OH	44122	1/24/2001	needs to sign uni card, talk codd
PPLPMDL0080000001	Cleveland	OH	44109	1/24/2001	may remove him from core list, talked to him in ent clinic, he says that the only time for oxy is in ca pts, follow up
PPLPMDL0080000001	Westlake	OH	44145	1/24/2001	he said he would like some patient starters because he uses them on certain patients that he would call borderline OxyContin patient s and then there is no risk to start them on it
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	er call, doctor say that he has heard about abuse with oxy, asked him if he had seen any qand he said he had not, talked about abuse and oxy, follow up
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	post-op sleep thru the night.
PPLPMDL0080000001	Independence	OH	44131	1/24/2001	need to give him the contract from the documentation kit.get him to get a lunch at surgery center saw him in hte surgery center.asked about following up and he said that come back to kent.may be a way to get to some of the surgeons
PPLPMDL0080000001	Cleveland	OH	44117	1/24/2001	Next Call bring in Patient contracts and reinforce use of LA opioids get him to start incorporating these practices into his routine. Agreed to implement patient contracts, told me that he has LCN Lake County Narcotics investigators in his practice in the last month. Continues to soap box on political platforms likes to have someone to vent to. Is concerned however that his patients get medical treatment that improves their life. Next Call: Find out how many patient contracts he has implemented and if he's meeting any resistance. Oxycontin 10mg q-12 is the same as someone taking 4 tylenol #3/4 vicodin / 4 percocet
PPLPMDL0080000001	Lakewood	OH	44107	1/24/2001	though using a lot of Oxycontin, he is still using too much Duragesic but said he isn't using much at all and that he uses much more OxyContin
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	doctor is very chatty, he was saying that many of his ca pts are on oxy, told him it is not just for ca pain anymore, he says that he will use in low back vico pt, talked about conversion
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	160mg, Ciraldo's dr. dose to comfort. writing 160mg, and Ritzman's pharmacy went thru 6 bottles recently.
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	in hallway near or, he asked about audrey, asked about his cases, he says he used oxy yesterday in stones case, keep on him
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	talked to doctor in er quickly, he says that he needs constant reminders about oxy, follow up
PPLPMDL0080000001	Lakewood	OH	44107	1/24/2001	she positions Oxycontin too far away. Show Darvacet conversions. She said she likes the fact that Uniphyl is once per day and is not supposed to be substituted but guessed that it is at times
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	160, tried senokot
PPLPMDL0080000001	Westlake	OH	44145	1/24/2001	went over how to dose breakthrough with the bolis dose
PPLPMDL0080000001	Parma	OH	44129	1/24/2001	senokot
PPLPMDL0080000001	Parma	OH	44129	1/24/2001	senokot
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	Went thru 6 bottles of 160mg oxycontin recently. Took him 6 months to move it. Says Dr. Connelly and Dr. Koenig are using it.
PPLPMDL0080000001	Cleveland	OH	44109	1/24/2001	orth call, ask him about writing oxy post op, does he or attending?
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	Rebate, patient info sheet w/ coupon. Jar openers, uniphyl ceu's, rebate laxative protocol.
PPLPMDL0080000001	Westlake	OH	44145	1/24/2001	he said he still is using OxyContin for his chronics and not for acute. Revisited the advantage of using OxyContin for constant acute. he said it makes sense and will begin using it that way
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	Says he does use and will use oxycontin for hemmorrhoidectomies. He likes to write one prescription, no rescue, breakthru. He likes to have his girls call in the vicodin and then he doesn't have to do anything.
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	post-op sleep thru the night. Likes the idea of using oxycontin at night and prn during the day. He says his patients like the buzz and thats what they want. So use it at night so you don't wake up in pain.
PPLPMDL0080000001	Westlake	OH	44145	1/24/2001	finally using OxyContin for some of her arthritics including osteo
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	mainly uni, he says that he has been using more if the pt has insurance, talked about switching chronic pts over to oxy from vico
PPLPMDL0080000001	Lakewood	OH	44107	1/24/2001	go over advantages over Duragesic again. he is still using far too much. Sell the advantages of Uniphyl over generic
PPLPMDL0080000001	Cleveland	OH	44132	1/24/2001	Next call: continue to draw the comparison of SA not any different than LA, oxycontin is a better way of delivering the opioid. When he uses NSAID's does he use SA before LA like viox or celebrex? Showed him the levy paper and use of darvocet for cancer pain is not recommended, it's a poor analgesic and it has metabolite build up. A patient taking as little as 4 Darvocet a day is equal to the 10mg oxycontin q-12 dose he agreed to consider oxycontin sooner after NSAID's. Next Call: show him PI and cancer patients dosed up to 720mg and also revisit how he feels about starting oxy sooner
PPLPMDL0080000001	Cleveland	OH	44106	1/24/2001	titr has 2 on breast cancer
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	post-op, sleep thru the night. Says she has patients that have pain in the night and she gets calls. She will prescribe oxycontin with her usual prn med.
PPLPMDL0080000001	Akron	OH	44310	1/24/2001	Post-op, Start with Stay with. No ceiling. Titrate to comfort.
PPLPMDL0080000001	Cleveland	OH	44111	1/24/2001	in office today, window call, doctor says that he has gotten questions about oxy and abuse, talked about abuse and pain mgt, he say that it will not affect his writing, talked about low back pain
PPLPMDL0080000001	Cleveland	OH	44109	1/24/2001	saw doctor in morning, is writing some more oxy, talked again about his oa pts, he says that most do well on cox 2, he said they have hurt my business, talked about those failures
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	Titration & Dosage. Dose to comfort.
PPLPMDL0080000001	Cleveland	OH	44102	1/24/2001	talked about oxy and set up appt for next week, trying to get doctor to titrate up more, not in his idea of pain mgt
PPLPMDL0080000001	Euclid	OH	44117	1/24/2001	Next call: Is he actively converting patients to oxycontin from combos? How many new start patients has he had? Did he need to titrate the back patient up from 80 bid? he is actively being pursued by the Kadian rep and the Duragesic rep that oxycontin is the number one street drug and that their products can't be abused. He assured me that he is not going to stop using oxycontin and that patients are doing excellent. He agreed that any opioid can be abused the main concern is proper pain management. Next Call: Reinforce proper pain management and that he's a Re-hab doc not a DEA agent, and that his patients need proper pain management and that their not all drug seeking addicts. Also uncover where the SA are used in his practice now vs oxycontin.
PPLPMDL0080000001	Cleveland	OH	44140	1/24/2001	he said he is using more Oxycontin but only for chronic pain. He wasn't starting Oxycontn early on either, and using T3s early on. So showed him conversions where he can use OxyContin at low doses like 10mg q12h and have the ability to titrate up. Went over where he can use OxyContin for acute pain and how patients with constant acute can really benefit. He didn't know that there is no ceiling dose and he had a lot more questions on how to use breakthrough.
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	160mg, breakthru, dose to comfort. No ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	titrate to comfort. 160 mg. Senekot protocol.
PPLPMDL0080000001	Akron	OH	44304	1/24/2001	160mg, breakthru, dose to comfort. No ceiling.
PPLPMDL0080000001	Cleveland	OH	44195	1/24/2001	post op tapering stay with
PPLPMDL0080000001	Cleveland	OH	44195	1/24/2001	post op tapering stay with- does even with the shorter cases
PPLPMDL0080000001	Cleveland	OH	44195	1/24/2001	post op tapering stay with
PPLPMDL0080000001	Cleveland	OH	44195	1/24/2001	post op tapering stay with
PPLPMDL0080000001	Westlake	OH	44145	1/24/2001	he said he is already using Oxycomntin for chronic pain but said it makes sense to use OxyContin for constant acute pain. he said he has a patient this afternoon that he will see that will need something for pain and he will put her on OxyContin 10mg q12. He said he is glad i come around to remind him and give him new ideas. He said he has been using OxyRl lately for breakthrough as well
PPLPMDL0080000001	Cleveland	OH	44195	1/24/2001	post op tapering stay with
PPLPMDL0080000001	Lakewood	OH	44107	1/24/2001	she is using far too much Percocet continue to stress the advantages of our 12 hour control
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Mail info: Walter J. Chlysta, MD, 400 Wabash Ave. Akron, Ohio 44307. Post-op Study, Green APS booklet, Article from ABJ.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	APS pain books 9green). They use alot of MS Contin and oxycontin.
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PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Called and left message. will put it in the mail.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Darlene is the Chief Radiation therapist. I swcheduled lunch with her. Short hair kinda gray.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Documentation and Assesment. IndividualLY DOSE TO COMFORT.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/25/2001	talked to Therese regarding JCAHO and our support. She feels the depts are pretty well covered, but residency programs need a lot of work. set up appt for 2/1/00 to show all JCAHO support material.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/25/2001	Called collen about using our resources to help educate docs/depts on JCAHO standards. Had to leave message follow up in week if no hear.

PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Made appt with Joe Snoko, Uniphyl on Formulary? wHAT IS ON Formulary? Fill out hospital info sheet. Standing Orders? How do I get my product on standing Orders? Post-op, other Dept's. Bring reprint's on institution
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Pain assesment in the elderly.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	MsContin , green pain books.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Sharon wants to get a speaker in for pain management topics 5/30- 6/13 - 20 and in Sept for a 1/2 day program. Grand Rounds.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	patient information sheet
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Appt with Dr. Mullen. they see alot of smokers. Pain Assessment , documentation, evaluation.
PPLPMDL0080000001	Akron	OH	44304	1/25/2001	Cost & Dosing. Says that Oxycontin is the no#1 abused drug right now, injecting.
PPLPMDL0080000001	Akron	OH	44307	1/25/2001	Documentation and Assesment. IndividualLY DOSE TO COMFORT. Reprints on the elderly.
PPLPMDL0080000001	Akron	OH	44304	1/25/2001	Says that Oxycontin is the no#1 abused drug on the street right now, didn't say who said it. He doesn't care, they can do whatever they want with it. To bad for them. Scheduled lunch april 24. Cost & Dosing is important.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/25/2001	spoke with Kristin today. booked lunch for jan 30 6 people! Find out about oxy, bring chronic pain cme. ask about group offsite meetings.
PPLPMDL0080000001	Cleveland Hts	OH	44118	1/25/2001	Caught doc in Southgate. Gave him Cole 10 tips. Mentioned that, although I knew he rx's vico for cost, in the Ask piece it is suggested the CR opiods be rx'd to exert more control over pts. He did agree that is the better approach. I reviewed the titration again. He said the 20 is significantly cheaper than the 2 10's. Need to check that out at Marcs or Walgreens. He asked about the Time article. Discussed the problem in Maine. Made it clear that the proper use of the product is not being abused-that the product is being broken down. He said every product out there is going to have that problem. He did not have any concerns in his practice, but did say the DEA guys pop in from time to time, and he was going to ask them about it. Follow up on why they come in -Ask about documentation, what they are looking for. He does not think chirocaine has a chance at the VA! He does not do pain down there, just procedures. He would attend programs with CME's, and maybe one with the State Board on abuse stuff. He will not go out just for a dinner. He thinks that the VA is accredited and can hold CME events or get them through UH or CWRU. Maybe a program at the hospital would be best. Left him the chronic pain CME. They do not want even senekot samples.
	Cleveland	OH	44119	1/26/2001	Uses the term Addiction incorrectly and left the call because I disagreed with him that oxycontin was not addicting and that it was not immoral to use it in place of Darvocet in a chronic condition like OA. Next Call May 11th I don't know if he'll see me?
PPLPMDL0080000001	Cleveland	OH	44115	1/26/2001	1/26 END OF LIFE CARE SERIES- went thru Stanford prog. and teaching to @8 dr.s over 10wk course. Sponsored one on PM- some push of morph as still main stand.- Gave many contact names for jcaho and pharm.- will give cd rom books to review so he will make contact for me. Gave APS book, consensus stmnt for attendees. Do promotion off grounds he says- Offer the speakers as they come thru. CONNIE is assoc. prog administrator.
PPLPMDL0080000001	Independence	OH	44131	1/26/2001	hw is stopping at a low dose and adding on other long acting meds
PPLPMDL0080000001	Cleveland	OH	44102	1/26/2001	Talked to doctor briefly, he is using some oxy but only for ca pain and very severe chronic pain. He is using some vico and darvocet for acute pain, talked about conversion
PPLPMDL0080000001	Euclid	OH	44119	1/26/2001	Was resistant to the idea of informed consent, highest dose is 160mg q-12 and agreed to use oxy-fast(40mg) for breakthrough pain. I don't know if he's been calculating the breakthrough dose correctly he was using oxyIR but he wasn't giving her 40mg. He likes the educational materials on terminology and frequently asked questions. Most of his patients are workers comp and he's not going to use PSP cards until someone truly needs them. Next Call: go over Lewy side effect management guide and ability to calculate breakthrough.
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	talked to doctor in sample closet, he says they are seeing more oxy use, also talked about abuse and that he has heard alot of things about it, clarified and focused on pain mgt.
PPLPMDL0080000001	Euclid	OH	44119	1/26/2001	Next call: Since fear is the biggest obstacle to LA how does he overcome this fear in his practice? and how does he use vicodin in his practice? He gets very scattered when discussing pain management and wants me to get UH pain specialist to speak on oxycontin and let people know how to properly use it. I told him that he's assuming that they know more than he does and they don't. Pain management specialist may not be the best people to be discussing pain management? Next Call: Where does he use SA and at what point does he go to oxycontin?
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	talked to doctor in office, he talked more about copd, he says that he will use some uni. talked about chronic pain and oxy
PPLPMDL0080000001	Akron	OH	44314	1/26/2001	using for cancer pain and after vicodin also using MS Contin more comfortable and says less expensive, not seeing the benefit of OxyContin vs competition.
PPLPMDL0080000001	Cleveland	OH	44115	1/26/2001	1/26/00 fairly into PM had old copy of APS book- went thru undertreatm issues- go thru ATC adv, do convers examp, consensus stmnt, marcus-get feedback on- COMPUTERS- HAD 2 STOLEN FROM OFFICE, FROM AFRICA? LIVED AROUND THE WORLD- PARENTS IN CINCI, OH.
PPLPMDL0080000001	Barberton	OH	44203	1/26/2001	OxyContin for cancer pain and a low back patient taking too many vicodin.
PPLPMDL0080000001	Copley	OH	44321	1/26/2001	using for chronic pain after vicodin and percocet no longer control the pain.
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	at tumor board, gave her 160mg file card and her use of oxy, only writes refills
PPLPMDL0080000001	Cleveland	OH	44195	1/26/2001	vs morph- 1/1 -
PPLPMDL0080000001	Cleveland	OH	44113	1/26/2001	strange, but nice guy. he brought up abuse, should have just asked him if he is seeing it, he says that he is not. He wants to know exactly how pain works. follow up. Mary is his sect
PPLPMDL0080000001	Akron	OH	44333	1/26/2001	OxyContin is being used for chronic pain after vicodin or percocet.
PPLPMDL0080000001	Akron	OH	44311	1/26/2001	Likes the idea of contracts, & documenting.
PPLPMDL0080000001	Cleveland	OH	44195	1/26/2001	1/26 big on hospice JC- 2/13 is pot luck dinner- invited me and family. Would allow PhD to speak on updates - RPlant chking with what she can do. Some agreement that if morph 2/1 vs morph- 1/1 - , maybe even less SE- Issues of lack of GP knowledge on PM. Had very good exper w/Purdue reps in Connect in her resid/fellow? said very knowledgeable-
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	stocking senokot
PPLPMDL0080000001	Akron	OH	44313	1/26/2001	Did in-service # 1 again
PPLPMDL0080000001	Akron	OH	44313	1/26/2001	In-service #1 on basic pain management.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/26/2001	Hospice census is up to about 30pt. They are now using mostly Oxycontin. I did the 4th qtr hospice rebate
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	tumor brd
PPLPMDL0080000001	Cleveland	OH	44195	1/26/2001	titr/conv
PPLPMDL0080000001	Cleveland	OH	44115	1/26/2001	start with
PPLPMDL0080000001	Cleveland	OH	44195	1/26/2001	vs morph- 1/1 -
PPLPMDL0080000001	Cleveland	OH	44115	1/26/2001	1/26- Very nice- JUST HAD 1ST CHILD @ 4-5 WEEKS AGO- BOY- SAYS VERY ACTIVE. Show pictures next time- wants to go over pt agreement- very interested in PM- undertream issues- go thru APS info, consensus,
PPLPMDL0080000001	Cleveland	OH	44103	1/26/2001	1/26 USING PT AGREEMENT FROM US- says working well- bringing up good issues- only one didnt want to do. Crystal says everyone is on it. no prob. I think she basically writes everything at 40-50ct and just waits for them to call back- then wont give -thinks more than 2-3 day is taking to much- get her some equiv data w/ t/3- dtv- state board stats- APS ATC recomm.
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	he is off and on with oxy, he still is asking about abuse and class 2, talked about how he needs to treat pain accordingly and should use best med, follow up
PPLPMDL0080000001	Cleveland	OH	44115	1/26/2001	1/26- ALSO IN HOSPICE- GOES TO JC W/C NELSON. VNA- TRAVELS- HAWAII AND NOW TO AUSTRALIA. Will be good help- at end of life mtg sound like she heard M.Davis talk very posit of methad. cost/easier than people think/ less buzz- but said she hadn't tried yet- agrees the varied conversions are a problem- Sees most pts at St lukes. DIGITAL CAMERA- JUST BOUGHT FOR TRIP- SEE IF LIKES MODEL
PPLPMDL0080000001	Cleveland	OH	44106	1/26/2001	start w/ after nsaid
PPLPMDL0080000001	Cleveland	OH	44195	1/26/2001	post op- says used 2x this week
PPLPMDL0080000001	Cleveland	OH	44106	1/26/2001	start w/ after nsaid
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	tumor board, asked about 160 she used, says that she wrote for ca pt who was taking multiple 80s, she still is writing some dura, but will titrate
PPLPMDL0080000001	Akron	OH	44303	1/26/2001	assessment, documentation titrate to comfort. No ceiling.
PPLPMDL0080000001	Cleveland	OH	44111	1/26/2001	he says that he has no trouble with titration, he is only using up to 40mg dose, gave him 160 info and talked about titration, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Independence	OH	44131	1/26/2001	need to keep visability high in his office. wed am he usually does rounds in parma very busy today.seeing in the hospital may be a better time for talking to him.thanked him for his help and countered duragesic and how oxy is easier to use and titrate.higher doses is a goal
PPLPMDL0080000001	Akron	OH	44310	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44310	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Richmond Hts	OH	44143	1/26/2001	Next call: continue to move him along slowly he's still very gun shy. Patient type specifics will be key. find out how the iron worker is doing and if he needs titrated Has used the informed consent in two patients 1 never came back the other is on oxycontin 10mg q-12 and is following up later today has not heard any complaints for two weeks. Dr. Pogorelec is still very gun shy and will need to have continuous reinforcement about Rx a C-II.
PPLPMDL0080000001	Akron	OH	44304	1/26/2001	Next Call: Does he view Rx SA opiods as a safer legal option than oxycontin? Has he converted or started any new patients?
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2001	talked to him outside surgery lounge, quick oxy call, he has cases tom, follow up
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2001	titr vs. morph
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2001	post op - knee reconst hip
PPLPMDL0080000001	Cleveland	OH	44109	1/29/2001	talked about thurs presentation for oxy, there is going to be all specialties there and he wants 10 minutes on oxy
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2001	titr vs. morph
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2001	post op - knee reconst hip
PPLPMDL0080000001	Cleveland	OH	44109	1/29/2001	talked to doctor about his use of oxy, asked if he switches pts when they come to him on percocet, he says that he does, asked when and he said when they are taking 2 every 6 hours, need to focus on specific pt and get him to convert

PPLPMDL080000001	Cleveland	OH	44113	1/29/2001	lunch, talked to doctor about his use of vicoden and oxy post op, he says that he is using vico only on acute pain and also for bt pain, he says that oxy is expensive, need to focus on him. ask him about a trouble physician who thinks he is dosing vico prn but is actually using it atc
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	titr vs. morph
PPLPMDL080000001	Westlake	OH	44145	1/29/2001	scheduled lunches for 5/16 and 10/3 also on cancel list. Andrea suggested leaving info in meantime. She thought docs would be open to rxing such a product. See her on stop ins with any info, tough to interrupt docs.
	Cleveland Hts.	OH	44118	1/29/2001	Spoke with Mary Jo over the phone for about 25 minutes. Explained to her what happened. She had the time article on her desk, and we discussed it for a while. I explained to her that any drug can be abused and it is not right to keep people in pain form good pain meds. I also set up a lunch for her and Dr. Streeter and Cindy, the pharmacist to take them to lunch in early March.
PPLPMDL080000001					see notes
PPLPMDL080000001	Cleveland	OH	44109	1/29/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	1/29/2001	see notes
PPLPMDL080000001	Parma	OH	44134	1/29/2001	Met with Lisa. They are getting ready for the JCAHO survey on Feb. 13-15. Lisa said the skilled side of things is ready to go. The LTC side still needs work. I will supply the Pain posters for them to display at all the nursing
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	post op - knee reconst hip
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	titr vs. morph
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	titr
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	dosing
PPLPMDL080000001	Akron	OH	44307	1/29/2001	Dosing, cost, less drug abuse potential.
PPLPMDL080000001	Akron	OH	44333	1/29/2001	talked about Steven Rarick and he basically said it is the only medication that controls his pain so if he wants it he is going to have to pay the 20%. Acute painn pts are getting vicodin and chronic are getting OxyContin after have reached 6 tabs a day. Uniphyl, for COPD after Serevent. Senokot-s recommendations vs colace.
PPLPMDL080000001	Akron	OH	44333	1/29/2001	I asked him if he had any patients taking at least 6 vicodin a day and I was using the short acting slim jim with the number of vicodin tablets vs OxyContin tablets. Would not give specific disease states but said he would switch pts over once they started taking vicodin every 4 hours. Uniphyl patients are severe COPD patient not being controlled on serevent.
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	titr vs. morph
PPLPMDL080000001	Apple Creek	OH	44606	1/29/2001	primary use of oxycontin has been for cancer patients, hospice of wayne county, said 160mg tablet is too large and pts have trouble swallowing it. Patient base for malignant pain is not ther yet but said will use OxyContin for patients that need atc pain medication for both short term and long term.
PPLPMDL080000001	Norton	OH	44203	1/29/2001	Using for severe chronic pain or for cancer pain, very breif, comes after vicodin.
PPLPMDL080000001	Norton	OH	44203	1/29/2001	Chronic pain patients are getting OxyContin, but was not clear on at what point she goes to OxyContin and what are then on before it.
PPLPMDL080000001	Cleveland	OH	44106	1/29/2001	post op - knee reconst hip
PPLPMDL080000001	Akron	OH	44319	1/29/2001	same concern he says he is using more OxyContin bit all patients after awhile like the medication so he likes to change them so do not get dependent on the medication.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	1/29/2001	Acts like he is not interested in my products, did not want any samples. He says he does treat OA patients, so hone in on the OA, he does not do nursing homes.
PPLPMDL080000001	Akron	OH	44310	1/29/2001	Titrate to comfort, no ceiling.
PPLPMDL080000001	Akron	OH	44310	1/29/2001	Titrate to comfort, no ceiling.
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PPLPMDL080000001	Akron	OH	44310	1/29/2001	Titrate to comfort, no ceiling.
PPLPMDL080000001	Akron	OH	44307	1/29/2001	Titrate to comfort, no ceiling.
PPLPMDL080000001	Akron	OH	44308	1/29/2001	Titrate to comfort, no ceiling.
PPLPMDL080000001	Akron	OH	44310	1/29/2001	Titrate to comfort, no ceiling.
PPLPMDL080000001	Cleveland	OH	44113	1/29/2001	talked to doctor about oxy use, he says that it is his number one choice, his only probelm is titration, talked about titration and going to the next dose, titration guide. follow up
	Cleveland	OH	44195	1/29/2001	spoke with Gloria, doc will be spending more time out in Solon starting next week. Gloria not sure of docs schedule. Asked how I could go about meeting with doc and she said she would get back to me. She also gave me the sect of OB, Joann, call her to schedule something with nurses in OB. Explained to Gloria the oxyc is like percocet in a 12 hour form minus the asap. She understood. Doc using some, so need to find out on whom (could be gyn/onc). find out about post op, pid.
PPLPMDL080000001					has a couple of chronic pain patients on 20mg q12h, he does not see benefit of OxyContin over vicodin for post op pain.
PPLPMDL080000001	Akron	OH	44333	1/29/2001	Likes to call in Vicodin over the phone. Has drug seekers coming to him. Says he likes oxycontin, may be using it in the hospitals. I gave him the APA book and showed him norproxyphene has toxic metabolites and that oxycontin is one of the most recent analgesic innovations in analgesic history. He took ownership of this pamphlet, he said that he will read it.
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	gave doc cme piece. told him to also share with his wife. doc happy with depth and duration of block. He did say it takes too long to start. Next call suggest starting with lido, then levo, for long procedures.
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/30/2001	worked with jason and talked to ronnie. she seems to run the show.talked about how oxy works and how to use instead of vic.gave her a psp card and she said that she would pass it along and have alfonja use.need to find more info on alfonja and whre to see him
PPLPMDL080000001	Cleveland	OH	44106	1/30/2001	Is bringing up oxy to residents - had mentioned it during rounds- better control less SE
PPLPMDL080000001	Cleveland	OH	44195	1/30/2001	says no candidates now- former pt still doing great
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	talked about exactly how oxy works, she felt that oxy was much stronger drug than vicoden, explained that it is not, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/30/2001	he is also doing some of same protocol as panigutti.using vic for minor cases and breakthru.talked about safety and se and dosing.
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	doctor went to egypt for a conference this week. he is also going to see his dad while he is there (dad not doing so well). Gave Cindy copy of CME chronic pain piece. she will copy and hand out to other nurses.
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	talked to doctor about his uni use, i feel he will increase use if cont to call on him, for pain he is using mainly T3s and sasy he refers pts to dr nichols, focus in on pt next time
PPLPMDL080000001	Middleburg Hts	OH	44130	1/30/2001	he commented on how he is seeing alot of people in the hospital using oxy.talked about its flex and how to use in different dis states
PPLPMDL080000001	Cleveland	OH	44106	1/30/2001	terrified to use -wont move off the mark- says uses no opis
PPLPMDL080000001	Middleburg Hts	OH	44130	1/30/2001	talked about adding on.more of a start with.he is used to seeing in the hospice but talked about using after nsoids and with them as a boost
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	Gave doc copy of CME piece. Apologized for not being able to sponsor bar at event. Told that we could do something more dept. specific. she liked that, but said lunches were fine. booked on for 2/7. She has been using the chiro for pretty much all procedures but does admit to using lido for orthos because they don't get enough time to prepare pts.
PPLPMDL080000001	Independence	OH	44131	1/30/2001	asked him for some help.talked to him about pain meds and how they work.talked about how they are all similar.asked if he could help me a little with oxy
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	or lounge, talked to doctor about total knee and spine case, today issue was cost of oxy, says the pts would get oxy in the hospital, but depending on coverage would be sent home on oxy or vicoden. i dont think this is real issue, need to focus in on sa business, get him to realize prn vs atc. Follow up with how many pts are actually going home on oxy.
PPLPMDL080000001	Cleveland	OH	44113	1/30/2001	with marty, all over board, his protocol makes no sense, nsoids cox 2 ultram, darvocet, vicoden, oxycontin is his pathway. need to hammer home start with message for oxy, show 1 to .9 to vicoden. Follow up on psp cards.
PPLPMDL080000001					Needs to sign medical card for pain information, drive home that he is playing musical narcotics, focus on problems with short acting from marcus reprint. equate vicoden vs oxycontin. What about duragesic, he is using more duragesic he thinks the pts think it is easier, but they are taking vico for bt pain. focus on pros of oxy vs. vicoden. take him a lunch soon. docnt ask just take him food
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	chief resident at brentwood, talked about oxy and how and where to use it, wants me to set up speaker for southpoint resident on wed am, follow up
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	see notes
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/30/2001	talked with colleen.their pain team is changing.need ot find their needs
PPLPMDL080000001	Garfield Hts	OH	44125	1/30/2001	see anest for today
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/30/2001	talked with david about ir
PPLPMDL080000001	Middleburg Hts.	OH	44130	1/30/2001	good discussion about pain management and the use of opioids.he feels that opioids are not appropriate for most chronic pain syndromes.he is using oxy with vic for breakthru.talked about using oxy ir instead.he is finding more candidates for oxy.relatively younger patients but is seeing more nausea
PPLPMDL080000001	Middleburg Hts	OH	44130	1/30/2001	asked about what kind of patients are vicodin patients and asked if any are getting more than four a day and if any of htose could be oxy candidates
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	new resident director at fleet clinic, he believes in pain mgt and also believes in the use of oxy in both chronic and acute setting, he wants to bring speaker to southpoint for residents, also worked at ou for a while. follow up
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	focused on his acute business, he is using oxy for his chronic pain pts, but feels that oxy is not appropr for acute pain, need to find out exactly what he feels is acute vs chronic, focus in on his perc business
PPLPMDL080000001	Middleburg He	OH	44130	1/30/2001	jason was in working the building too.talked about dosing and how to make like vicodin
PPLPMDL080000001	Cleveland	OH	44105	1/30/2001	this guy is not very nice, talked about oxy but he says he will never use it, do not bother with him
	Garfield Hts	OH	44125	1/30/2001	bagels this a.m., docs all using chiro for interscalene, epidurals surg and L&D. Dee used on L/D last week, liked depth/duration. He thought it would help if it were in the paks because thats where bupi is. He uses .5 mostly. He loves it for his shoulders. He swears it is faster than bupi. Roth mostly in I/D. She loves chiro there. She does rx post c pain, mostly percocet because she was taught that you need to hit pain from different ways, thus oxy and asap. She likes the concept of oxy (CR) but not sure how to rx. We discussed conversions, left her calculator. She said she would rx for pts she does not want th have the tylenol. Rothfusz looking for speakers for hospital pain. Group and Grimm already speaking. Send him speaker lists on pain and anest. Mentioned JCAHO and PHARMD. He said he would think about that. He would also like to hold a program for the CCF anest group (Hillcrest and MM) at some point in the future.
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PPLPMDL0080000001	Akron	OH	44310	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Middleburg Hts	OH	44130	1/30/2001	dosing and titration talked about flex in dosing and how to make equivalent to vic but also how to make mild like darv.he said that he feels oxy is a stronger med and is better for his hard to treat pain patients
PPLPMDL0080000001	Akron	OH	44310	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Cleveland	OH	44113	1/30/2001	Talked about titration, he is a knucklehead. asked what he would do if pt on oxy dose was experinixing pain, he said he would go to tid, he then asked about legal issues, continue to focus on titration, but if not succesful go back to vico business
PPLPMDL0080000001	Cleveland	OH	44105	1/30/2001	at lunch, he asked good questions, most approp place for him to use oxy is at southpoint, he did not know exactly how to titrate oxy and how often too, explained
PPLPMDL0080000001	Akron	OH	44304	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44302	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44303	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44310	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Akron	OH	44310	1/30/2001	Titrate to comfort, no ceiling.
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2001	still says no need to titr in his pts- will use for 2-3 wks at 10-20q12
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2001	vs morph- q12 over q8- and less nausea- seemed to agree. has 3 current pts
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2001	160 tab- would use if needed he says-but reluct- had pt overdose trying to get high last month
PPLPMDL0080000001	Strongsville	OH	44136	1/30/2001	talked to his patients that are on perc in which he says there are several and they do not show up on exponenet data.talked about the ones that are getting refills and benefits of q12 and controlled delivery vs taking all the time.usually wc patietns.
PPLPMDL0080000001	Cleveland	OH	44113	1/30/2001	ini or lounge, talked about hernia case he ahd, asked if oxy pt, he said yes, 20 mg q12 h, told him about oxy ir for bt pain
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	in gs lounge, talked about his use of oxy in trauma and severe cases, he says he uses the 10mg aand talked about oxy ir
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	believe the addicts out there are out of control. very negative. still supportive of oxy because says he rx's correctly, it the pateints that come to him on to much opiod he says
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	start with strat- 232 she hadnt though about it that way- seems like it will help with 1/2 pts she could think of
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	at fairview er, very nice talked about acute use of oxy and other opiods, she did not know that onset was the same for oxy vs others, she said she would use in fractures
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	in surgery area, he says that he just wrote for oxy in pt who needed 40mg q 12, asked him if he used for every case he said he did not in many of his pediatric cases, he is now doing more pediatric cases
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	start w/ after nsaids and 4/4/ SAs
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	1/31 came from Mich- triplicate state- not used to writing- but seems willing to get started- got good reinf from others in dept
PPLPMDL0080000001	Akron	OH	44320	1/31/2001	busy, leftsenokot samples and scheudle lunch
PPLPMDL0080000001	Middleburg Heights	OH	44130	1/31/2001	he has used for 3 patients today.he is using more in the office than in the hospital.talked to him about using post pca like stickney and went over se management
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	talked about oxy and post op, gave file card
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44113	1/31/2001	learned from an dept that chiro backordered. pharm buys from cardinal. but klopp says they have quarter percent in 10 ml vials. see if floor wanted half percent.
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	would use chiro for loca infiltration if available on the cart. says to get it in medina where he does the majority of disc procedures whre he would use it. got into lengthy convers. about oxy. definitley an issue.
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	talked to sue about oxy ir mainly, she says that she has written it several times lately instead of percocet, she says it seems to work well, asked her to cont, she said yes
PPLPMDL0080000001	Cleveland	OH	44102	1/31/2001	working onhis vicoden business he is one of my top potential doctors, he is still worried about using class 2 agent, focussed on on eof his vicoden pts that are taking more than 4 per day, talked conversuon
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44113	1/31/2001	talked to jeff at pharmacy, he says that their buying of oxy has increases over the past 12 months, but they no longer service the lutheran hospice, fairview oupt pharmacy and jim do, he says they stock all strengths but very little 80mg, they are somewhat discouragin the use of oxy in imed post op setting, docs are going pca to demoral or morphine then to sa like vicoden, once in rehab some pts are then being switched to oxy and dc. set up speaking program with lori. He says hospice is in fairview westpark building, ask jim
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	see notes
PPLPMDL0080000001	Parma	OH	44129	1/31/2001	senokot display
PPLPMDL0080000001	Parma	OH	44129	1/31/2001	grand rounds work with nancy vogel
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	start with strat- 232
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	dosing
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	z
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	x
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	Wants money for a new palliative care program.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/31/2001	rebate, patient info sheet, end cap program.
PPLPMDL0080000001	Akron	OH	44311	1/31/2001	no otc, just a pharmacy window.
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	using somewhat less Durag than before- brought up dosing flex as more needed by some pts- has had some sticking problems
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	big on vicodin, doesn't get the long acting thing, went over delivery system and he listened to colleague use it, think that helped
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	1/31 discus of prog- and morph having more SE in his exper. w/o question- nausea- cns- see 1/1 or higher opinion
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	still no post op use but did hear marcus say how well it has done for his pts- going to LV with wife t likes ok
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2001	at er offices, talked briefly about oxy, he said that it was too expensive for the pixis machine, asked him what if doctors request it, he said it will be stocked in pharmacy
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44106	1/31/2001	still hasnt used- get more info on any opi use- take next step-
PPLPMDL0080000001	Parma	OH	44134	1/31/2001	talked about what is going on in the hospital and jcaho.talked about how the undertreatment of pain is a big issue.add on advantages to both oxy and uni
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	see pain mgmt notes for today
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2001	has 8-10 currently managing- says JCAHO in connecti. he was consult to company- was ok
PPLPMDL0080000001	Akron	OH	44310	1/31/2001	suggestsg ong to ortho for chiro use in blocks, resident especially do a ot of local infiltration

PPLPMDL0800000001	Cleveland	OH	44195	1/31/2001	got to finally meet nancy, scheduled lunch for 2/1
PPLPMDL0800000001	Akron	OH	44310	1/31/2001	using more oxy lately!!!! very positive about it!!
PPLPMDL0800000001	Akron	OH	44308	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
	Cleveland	OH	44113	1/31/2001	Doc filling in for Daoud, in Egypt. He likes oxy, does say that some pts need to go q8. Asked him about titrating up and keeping the interval at q12. He insisted that some pts need q8. We talked about how pharms have called my other docs who use oxy out of q12 and give a hard time. He did not have any of those problems. I brought up the Time article. He did not seem to be aware. I explained that a pt or competitor may bring it up, but that the article covers people who break down the drug to abuse it. Not the normal pt who does what he/she is told! He understood and did not see it changing anything. I gave him the cole print and highlight that CR is still the way to go to exert max control over pt. He agreed. We highlighted the docu and assess items. Not a lot of response from him. He has been using chiro in OR but not in pain clinic. He said we should just ask Daoud to order it up there. He did also mention that Chiro has been out of stock and they have had none. I stopped down in pharmacy and they had the quarter percent, 10 ml in stock. See if docs are looking for half percent. left
PPLPMDL0800000001					
PPLPMDL0800000001	Akron	OH	44302	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Akron	OH	44311	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Independence	OH	44131	1/31/2001	reminded him about the se advantages over morphine and that titrating was same with oxy
PPLPMDL0800000001	Akron	OH	44309	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Akron	OH	44311	1/31/2001	titratedown, start with 1-2 20mg, clean drug, high absorption.
PPLPMDL0800000001	Akron	OH	44309	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Cleveland	OH	44127	1/31/2001	talked to doctor about his chronic pain pts, he is now mainly using oxy in his ca pts, asked him about other pain states, he says they do not need that much med, showed him equal analgesic dosing and how to titrate
PPLPMDL0800000001	Akron	OH	44304	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Akron	OH	44302	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
	Parma	OH	44129	1/31/2001	doc a real kiddie. he asked about stock in Purdue. He seemed impressed, as did Nancy, that it was privately held. I explained that the Sacklers emphasis on education and segued into the chronic pain cme. He took it and Nancy took one too. Doc asked about the Time article. Said a pt. brought it in. Explained that it had nothing to do with the proper use of the drug: that the CR has to be compromised. I allayed his fears that grandma is going to become an addict just because she is on oxy. He then asked why the state keeps bothering him. I told him as long as he is documenting everything, he is covered. I left the Federation of State Boards and highlighted assessment and documentation and parlayed that into the documentation kit and CdROM. Doc felt it added too much work. He just has the pt sign a consent that they may become addicted to the meds and also has them sign a copy of the article. I explained that this won't satisfy the regulators. Nancy really liked the kit and will integrate it. She really likes the section on domestic issues. Doc thinks that pts are addicted because they want more and more oxy. I explained that unless he does assessment, he does not know if the disease/pain is progressing or the time of day, maybe the pt is not compliant. He thinks that tolerance builds up quickly. Nancy explains that doc gets a lot of call from pharms because he rx qid, tid. She admitted that the pharms say oxy is a 12 hour drug. I explained that we don't want to overlap releases and induce side effects. Showed her the Melczak piece, the PI and blood levels. Showed her the titration chart and explain that we need to get the proper dose with the right tab and stick with q12. She did admit doc was rxing 20 mg in the single tab, explained to use 2 10's for easy titration. She said doc is concerned about the phone calls from pharms(see above notes). Also explained to her that the pts therapy goal is the key, if they want to get back into life, probably a good egg. If not, need to be watchful. Reviewed Cole piece on top 10 tips and she thought that was most helpful. Doctor does injections here. Uses all Marcaine. Did agree to trial Levo, signed up for samples. Did not get to talk about safety issues, but he is more concerned about cost. Position for high vol/conc blocks. Next call, break down all info- start by addressing addiction by explaining that it is not due to PROPER use of oxy. Discuss how document kit being implemented. Review cole piece on documentation along with state board piece. Explain that relieves doc of liability. That it can help find out if the pt pain is worsening. Pharm calls- review Cole piece on comm with pharm, emphasize proper dosing intervals and titration using chart. show blood levels and discuss breakthrough med.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Akron	OH	44304	1/31/2001	Titrate to comfort. 160mg.
PPLPMDL0800000001	Akron	OH	44308	1/31/2001	Titrate to comfort, no ceiling, end cap program.
PPLPMDL0800000001	Akron	OH	44307	1/31/2001	titrate to comfort, can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0800000001	Cleveland	OH	44111	1/31/2001	talked about fractures, he says that he has written some oxy, got him to realize that it is perfect for fractures and can be titrated down as needed, agreed
PPLPMDL0800000001	Middleburg Heights	OH	44130	1/31/2001	he is using oxy more in the hospital than in the office setting, he is converting from pca after 24-48 hrs.usually gives enough med for 5-6 days.talked about giving ir instead of vic for breakthru.talked about giving more tablets and letting the patient titrate down
PPLPMDL0800000001	Parma	OH	44129	1/31/2001	spoke with cathy, MA. she thinks doc has tried the oxy, but doesn't recall the pt. he'll be back tomorrow. follow up then. Explained the features of oxy (12 hour, easy dosing) showed Melczak and Sunshine. Showed her wide blood levels of IR's v. CR and explained that Sunshine concluded that the dosing of CR is as effective, but the dosing makes the most sense.
PPLPMDL0800000001	Parma	OH	44134	1/31/2001	talked about adding on advantages of oxy and uni and low doses can be effective and qol is increased
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2001	1/31 good guy- seems open to use- is with m.blair now and he says she uses occas-. He has used- went thru tapering strat. gives you a treatment plan.
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	trauma fellow, nice guy, he says that he sees a nice need for oxy in the trauma dept, he si using more percocet now, but said after the talk he will use more oxy
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op says all is good- working w/brooks
PPLPMDL0800000001	Stow	OH	44224	2/1/2001	strong counter of duragesic talked to him about htendifferences between oxy and duragesic adn how oxy can be made as strong as needed but still take care of the everyday and add on cases
PPLPMDL0800000001	Akron	OH	44333	2/1/2001	OxyContin use is not coming in place of vicodin but with it. OxyContin is being used as the basal dose and vicodin is the bolus. Tlaked to him about the Gisberg study as going to OxyContin right after PCA he liked the study and the concept. Oral PCA after surgery.
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op megan confirms he is using pretty regularly
PPLPMDL0800000001	Tallmadge	OH	44278	2/1/2001	he is using a lot of perc and tylox by his account,he usually gives meds for 3days to 3 weeks.talked about advantages of delivery system and patients sleeping thru the night.also gave him 3 psp cards to try on his next cases,nicki is his helper for meds and se issues,gave her se flip chart
PPLPMDL0800000001	Akron	OH	44333	2/1/2001	OxyContin is being written for post op follow ups where vicodin did not control the pain and for immediate post op cases that have some bone involvement rod or pin removal. Need to find out cases that are getting vicodin now that are getting OxyContin post op follow up for lack of pain control.
PPLPMDL0800000001	Akron	OH	44308	2/1/2001	busy, quick chiro. set up appointment for monday to get more time
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/1/2001	OA 20mg stable dose over time.
PPLPMDL0800000001	Tallmadge	OH	44278	2/1/2001	marcus and function talked about function as a measuring stick,how to determine if therapy is working,any therapy
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	at tumor conference, talked about oxy in post op setting for trauma and other cases, compared to percocet
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	has one on 240 now- says incontrol great toleration- on insurance
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	head of the surgery dept, trauma mainly, talked about oxy vs percocet and advantages of oxycontin over it, he says that habit is biggest tjhing, asked him to try oxy
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	uniphyl samples
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	now on burn rotation, talked about oxy and use in burn unit, he says that mscontin is used more, but oxy is used in op
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	talked about oxy and his burn pts, say that he is still using it after mscontin and it is working very well, he brought up abuse again, but said it does not affect his use
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	2/1 CCF THUR/FRI he and nurse say use routinely- no prob- seems to have set sched- not much dose adj. 232 -Not doing much up- f/u on way back down
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	said to call him Ray, very nice guy, talked about oxy vs perco, says he is discouraging use of perco bc of apap, he likes how oxy works and is on board, good resource
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	says has seen it used on occasion- after morph SE issues
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/1/2001	OA, 20 mg. Says she prescribes lots of pain meds and will refer them over to the pain clinic when it is bad, she also prescribes uniphyl.
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	still no luck trying to catch doc. Deanna would not give up his pager number, so left message to call me on cell to set up meeting with shonewald.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/1/2001	OA 20mg stable dose over time.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/1/2001	OA 20mg stable dose over time.
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/1/2001	OA 20mg stable dose over time.
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	talked about oxy vs percocet, focused in on pts coming off of a pca, he says that he has used oxy, good choice
PPLPMDL0800000001	Cleveland	OH	44111	2/1/2001	jim, talked about lutheran hospice, 125 rx per week
PPLPMDL0800000001	Euclid	OH	44119	2/1/2001	Euclid hospital orthopedics Nicki and Marci went over dosing post op and side effect management guide Nicki agreed to start using oxycontin post -op for Dr. Brems shoulder cases.
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	see notes on Pain Mgt and Anest for today
PPLPMDL0800000001	Cleveland	OH	44109	2/1/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	titr
PPLPMDL0800000001	Cleveland	OH	44195	2/1/2001	post op
PPLPMDL0800000001	Tallmadge	OH	44278	2/1/2001	fill in rph.not much info
PPLPMDL0800000001	Akron	OH	44308	2/1/2001	z
PPLPMDL0800000001	Akron	OH	44308	2/1/2001	z
PPLPMDL0800000001	Akron	OH	44333	2/1/2001	ORS and surgery lounge
PPLPMDL0800000001	Fairlawn	OH	44333	2/1/2001	talked to Andy about senokot-s display and he did not want to do it. 160mg tab.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/1/2001	.End Cap Program, 12, Of Senekot110's, 30's, 60's. Samples, Coupons and rebates.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/1/2001	.End Cap Program, 12, Of Senekot110's, 30's, 60's. Samples, Coupons and rebates.



PPLPMDL0080000001	Fairlawn	OH	44333	2/1/2001	seeing some OxyContin but more vicodin and the patch. Lefkowitz
PPLPMDL0080000001	Akron	OH	44308	2/1/2001	quick chiro hit, scheduled lunch for monday to get moe time
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/1/2001	OA 20mg stable dose over time.
PPLPMDL0080000001	Tallmadge	OH	44278	2/1/2001	he gave me grief about addiction but he was just being his normal negative self.tlaked about using in the short term setting and how to make equivalent
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	new resident, came from uh, she says that they are not using much oxy at uh, says she sees more at metro, talked oxy vs percocet
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	talked about use of oxy in post op setting, compared oxy and percocet
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	talked about use of oxy instead of use of percocet, talked about how to use senokot
PPLPMDL0080000001	Akron	OH	44333	2/1/2001	mainly doing pediatric cases, thylene/codeine elixir or tylenol #3. On occasion will do a knee and he said he would consider using OxyContin for these procedures.
PPLPMDL0080000001	Tallmadge	OH	44278	2/1/2001	they are usinquite a bit of oxy but it is almost always ca or hard to treat chronic.using vic and darv for everyday acute stuff.hesitant to use long acting in a short acting setting.talked about how oxy is just like vic and how to dose.need to do more workwith start with
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2001	doc on vacation, sets up own appts. call next week to set up meeting to discuss chiro for his prostrate surgery blocks. he uses huge dose so he may feel comfortable with chiro v. bupl.
PPLPMDL0080000001	Stow	OH	44224	2/1/2001	se management talked about managing se with any opioid.they might be interested in the opioid agreement
PPLPMDL0080000001	Akron	OH	44310	2/1/2001	saw at western reserve. is convinced oxy is being abuse by all. very affected by media. is going back to prns. need to get kousaine in on next call for his feedback
PPLPMDL0080000001	Akron	OH	44308	2/1/2001	idiot
PPLPMDL0080000001	Tallmadge	OH	44278	2/1/2001	pharmacokinetics and how to make the same as vic they are usinquite a bit of oxy but it is almost always ca or hard to treat chronic.using vic and darv for everyday acute stuff.hesitant to use long acting in a short acting setting.talked about how oxy is just like vic and how to dose.need to do more workwith start with
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	post op and oxy vs percocet, at trauma conference
PPLPMDL0080000001	Euclid	OH	44119	2/1/2001	Has evaluated oxycotin in about 30 patients dose mostly scopes in general and says they experienced about 50% nausea. He does admit that not all of those cases are a direct result of oxycotin but it is more than percocet. Debbie his PA has very little tolerance with patient complaints about nausea. I discussed with him the fact of providing an antinauseant with oxycotin or any SA for that matter, he sees the benefits of oxycotin don't let common side effects of opioids limit superior pain management. Next Call: Get him to try oxycotin again and anticipate common side effects.
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	doctro has a great laugh, he is very nice guy, voted best attending last few years, is open to new ideas, missed last 3 super bowls bc on call, talked about oxy vs perco
PPLPMDL0080000001	Barberton	OH	44203	2/1/2001	concerns about using oxycotin vs vicodin or after vicodin and why? He converses OxyContin after vicodin. He is nto considering Oxycontin until taking 6-8 vicodin tabs a day. The most common pain treating is low back pain. I gave the comparisons b/w vicodin and OxyContin. Mg to Mg conversion, prompt onset of action, less tablets to write and for the patient to take. I asked for a low back pain patient currently taking 4 vicodin tabs a day.
PPLPMDL0080000001	Akron	OH	44333	2/1/2001	Unliphyl for COPD if not controlled on serevent. Senokot-s. He makes it out like he is opioid phobic, specializes in spine surgery, but will not keep them for longer than 30 days of opioids and he says that post op using vicodin and follow up get vicodin and then tries to get them to darvocet or ultram, if can not he says he will send them to pain management. Likes the concept of OxyContin as a basal dose post op for a couple of days but the wants to get them off as soon as possible, does nto even what to think about having to use opioids for chronic back pain, short acting for short term pain.
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2001	post op- still talking about time w/biscup- likes his approach- eliminates many headaches
PPLPMDL0080000001	Tallmadge	OH	44278	2/1/2001	caldwell and oa add on benefits talked about adding on oxy to his oa patients and how to use a lower dose to get additive benefits.showed caldwell
PPLPMDL0080000001	Twinsburg	OH	44087	2/1/2001	doc liked the idea of oxycotin. showed him sunshine report. he was confused which dose he should use. Showed him conversion chart to compare to how he would write SA, he converted to 10-20 q12. I showed him titration chart to show how to write. He was already using oxy pre-op, just 10 mg. He agreed to rx and I will follow up in a month.
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2001	all docs loved the opioid PDRs. left new calculators for everyone. Dewes- giving an interview regarding oxycotin abuse. said she will be positive about rx'ing oxy. she asked alot about abuse of oxy. highlighted that it is not in the appropriate dosing that causes, that addicts are breaking it down to get to med. should have made better case for doing same with short-acting. she did say that it happens with everything, but she didn't seem to think mscontin had the same abuse issue. If she suspects someone is trouble, she'll use kadian because she believes it is much harder to abuse. She using SA to titrate and then switches to oxy if long term. she only uses patch for NPO pts. she'll rx ms is cost is an issue. showed her docu kit, although she seemed not to interested. She is interested in reading cole piece, particularly about CR being better control for abuse potential. Popp- discussed abuse/see above. success story of pt. from pitts who was on kadian, oxy, and ms. he knocked her down to just oxy and she is still doing great. He said oxy is boring because medical pain is boring. he says that the injections and research is what gets him out of bed everyday. He subspecializes in intrathecal pumps and injections. He is currently studying the battery operated patch and oxymorphone. Thinks it would be a good idea to research chiro v. bupl or ropi. thinks that if miss with bupl for interscalene, need to see if can redose with chiro without bad effects instead of topping with bupl Basali- does not see abuse issue as a big problem. signed for samples of chiro for dr. argoulous. showed him docu kit, which he liked. not much from there. likes oxy, thinks its gold standard, gave him new calculator for converting from IV. Hayek- chief pain fellow. see basali. he would like us to help out with texts for the dept. will email list of high priority. see about setting up educational opportunities Godoy- really thinks oxy is more approp post op than perc but pharm will not allow. thinks its cost.
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PPLPMDL0080000001	Barberton	OH	44203	2/1/2001	highest he has gone is 20mg q12h for chronic pain. I asked for a patient that is on 20mg q12h and not doing well, he did not give a specific but talked about his comfort level in titrating to 40mg q12h. He perceives that if keep titrating up will become tolerant to the medication.
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2001	all docs loved the opioid PDRs. left new calculators for everyone. Dewes- giving an interview regarding oxycotin abuse. said she will be positive about rx'ing oxy. she asked alot about abuse of oxy. highlighted that it is not in the appropriate dosing that causes, that addicts are breaking it down to get to med. should have made better case for doing same with short-acting. she did say that it happens with everything, but she didn't seem to think mscontin had the same abuse issue. If she suspects someone is trouble, she'll use kadian because she believes it is much harder to abuse. She using SA to titrate and then switches to oxy if long term. she only uses patch for NPO pts. she'll rx ms is cost is an issue. showed her docu kit, although she seemed not to interested. She is interested in reading cole piece, particularly about CR being better control for abuse potential. Popp- discussed abuse/see above. success story of pt. from pitts who was on kadian, oxy, and ms. he knocked her down to just oxy and she is still doing great. He said oxy is boring because medical pain is boring. he says that the injections and research is what gets him out of bed everyday. He subspecializes in intrathecal pumps and injections. He is currently studying the battery operated patch and oxymorphone. Thinks it would be a good idea to research chiro v. bupl or ropi. thinks that if miss with bupl for interscalene, need to see if can redose with chiro without bad effects instead of topping with bupl Basali- does not see abuse issue as a big problem. signed for samples of chiro for dr. argoulous. showed him docu kit, which he liked. not much from there. likes oxy, thinks its gold standard, gave him new calculator for converting from IV. Hayek- chief pain fellow. see basali. he would like us to help out with texts for the dept. will email list of high priority. see about setting up educational opportunities Godoy- really thinks oxy is more approp post op than perc but pharm will not allow. thinks its cost.

	Cleveland	OH	44195	2/1/2001	all docs loved the opiod PDRs. left new calculators for everyone. Dew's- giving an interview regarding oxycontin abuse. said she will be positive about rx'ing oxy. she asked alot about abuse of oxy. highlighted that it is not in the appropriate dosing that causes, that addicts are breaking it down to get to med. should have made better case for doing same with short-acting. she did say that it happens with everything, but she didn't seem to think mscontin had the same abuse issue. If she suspects someone is trouble, she'll use kadian because she believes it is much harder to abuse. She using SA to titrate and then switches to oxy if long term. she only uses patch for NPO pts. she'll rx ms is cost is an issue. showed her docu kit, although she seemed not to interested. She is interested in reading cole piece, particularly about CR being better control for abuse potential. Popp- discussed abuse/see above. success story of pt. from pitts who was on kadian, oxy, and ms. he knocked her down to just oxy and she is still doing great. He said oxy is boring because medical pain is boring. he says that the injections and research is what gets him out of bed everyday. He subspecializes in intrathecal pumps and injections. He is currently studying the battery operated patch and oxymorphone. Thinks it would be a good idea to research chiro v. bupi or ropi. thinks that if miss with bupi for interscalene, need to see if can redose with chiro without bad effects instead of topping with bupi Basali- does not see abuse issue as a big problem. signed for samples of chiro for dr. argoulous. showed him docu kit, which he liked. not much from there. likes oxy, thinks its gold standard, gave him new calculator for converting from IV. Hayek- chief pain fellow. see basali. he would like us to help out with texts for the dept. will email list of high priority. see about setting up educational opportunities Godoy- really thinks oxy is more approp post op than perc but pharm will not allow. thinks its cost.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/1/2001	Start with Stay with, No ceiling. Titrate to comfort.
PPLPMDL0080000001	Akron	OH	44307	2/1/2001	Can abruptly stop at 60mg without withdrawal, clean drug, high absorption.
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2001	oxy vs percocet in post op, gave him conversion chart and titration guide
PPLPMDL0080000001	Akron	OH	44312	2/1/2001	titrating current patients on 40mg tabs, all he said was that it is the hot drug on the street and then walked away.
PPLPMDL0080000001	Akron	OH	44333	2/1/2001	using 20mg tabs q12h, was in the office and he said pt that did a breast augmentation was still in some pain so he just gave 10 20mg tabs.
PPLPMDL0080000001	Akron	OH	44333	2/1/2001	very cocky. He is doing more shoulders and on occasion using OxyContin as a basal dose and vicodin for bousul. He sees these pts post op follow up and gives them vicodin 1-2 tabs q6-8 and usually 45 tablets and then tries to get them to q12h dosing and may take 1 tab before they go to bed.
PPLPMDL0080000001	Akron	OH	44333	2/1/2001	wrote 10mg q12h post op for his mother's shoulder surgery, he said the pain was controlled but it kept her up all night, she is now on ultram. He has a case that involved rode insertion in the ulna bone.. Going to use 20mg
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/2/2001	doctor did not think all the hype about oxycontin is a big deal. he admits that everything gets abused. He is not going to change his rxing, although he admitted that if he suspects somebody who asks for it, he will give them something else (Kadian). The practice has to discharge a lot of pts because of abuse. mainly because the pt goes to other docs for rx's. doctor says that some pts have to go to q8 because a higher dose will snow him/her, but lower dose is not enough.
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	new chief, ask him if oxy is used much in moderate pain cases
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	just wanted to chat about oxy abuse. tried to push for proper use and compare to vicodin
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	talked about how to use oxy ir for bt pain with oxy, he said he has pt just started on oxy
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	oxy vs vic. chiro intro for their local infilt. would use if available at clinic. followup with holbrook
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	talked about using oxy 40mg dose when 20 is not cutting it, he is scared to go to higher doses of oxy, he says that he will use higher doses
PPLPMDL0080000001	Tallmadge	OH	44278	2/2/2001	talked about his perceived notion that duragesic is easier he sees some patients ca coming back from onc on durag
PPLPMDL0080000001	Independence	OH	44131	2/2/2001	not sure where he is using oxy and he wont say when he chooses.need to find out how he is ca pain managemint protocol
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	start w/ after nsaid and 4/4/ SAs
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	turned in letter recommending oxy for standing orders. need to wait til next meeting. wants me to inservice residents and nurses...they still dont all get it
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	2/2- he is leading charge for deptmental agorphy on PM- really pushing meth as even first line for neurop pain- review his handout again before meeting. There is no inclusion of oxyco on any of his step approaches-morph to rotati w/meth or hydromorph- ask where, if any is there a place- get his article on meth use that Senger mentioned. Worked on this PC protoc w/ Benedetti from OSU- call rep- and Pappagallo frm NYU
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	talked about his use of opioids, he does not write many, asked him about converting, he said that he would
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	convers.- methadone comparison for neurop pain
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	conversion/algorithm-
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	says uses oxy a little in hospit but says nausea is higher. still sending patients homne on vic or perc. says to go through residents to increase inpatient use
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	talked [post op of oxy, after tumor board
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book. Better lung function, low dose combination.
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	2/2- she seemed to be more reserved about meth as front line use- not as comf using. Said consensus step ladders could be very hard to agree on. F/U on her talk w/levetown 1/1- would 2/1 have even better tolerat- do you have enough exper at 2/1 to say its not effective/equiv?
PPLPMDL0080000001	Cleveland	OH	44113	2/2/2001	follow up with psp cards and medical info crds. also take him in some pain assesment info and tools, he has not yet used psp, gave him medical info card
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	talked about oxy, he says that he is using it more often now, but he does not write many pain meds, educate on conversion
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	conversion/algorithm- tried to get into disc of others position of 2/1 and morphs nausea and metabs- portenoy- not enough time to get feedback
PPLPMDL0080000001	Tallmadge	OH	44278	2/2/2001	good discussion about pain management.she lives across the street from bressi but did not know that he is using a lot of kadian.talked about start with ahd how to add on to current regimens.one patiien on multiple drugs and what maybe to take off.uni add on
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	1/31 from mich- familiar w/triplic- says had to go to chief to get. Has started using since i've been reminding him he says- has 1 now. going well
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	convers.- methadone comparison for neurop pain spoke up to group about role of opis -
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	says filled 160 from brell
PPLPMDL0080000001	Cleveland	OH	44111	2/2/2001	tumor board
PPLPMDL0080000001	Cleveland	OH	44106	2/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	conversion/algorithm-
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	convers.- methadone comparison for neurop pain
PPLPMDL0080000001	Tallmadge	OH	44278	2/2/2001	senolot
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	says not using kadian much, just the free stuff. duragesic hav ing bad trials with. need to get him starting oxy patients earlier
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	oxy vs vic. chiro intro for their local infilt. would use if available at clinic. followup with holbrook
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	make an appt, discuss standing orders and the sheets that are passed out when a patient has surgery, show him the article from AGMC and talk about post-op pain management 1/10,000 & 40% under treated post-op for moderate to severe pain. Laminated pain assessment scales. Uniphyl, what is choice on formulary for thephaline.
PPLPMDL0080000001	Barberton	OH	44203	2/2/2001	set up Senokot-s display, did not get in the senokot case.
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Post-op, she is having surgery.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/2/2001	Samples, Coupons and rebates. End-cap program, Goldline Senna-S. Show pharmacist that Senekot-S makes the store more money than generic. GEBERIC IS THE KEY, I THINK HE THINKS THAT THEY ARE MAKIN GMORE MONEY OFF OF GENERIC.
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book. Better lung function.
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	says forgot about oxy and how to dose. used conversion calc
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	oxy vs vic. chiro intro for their local infilt. would use if available at clinic. followup with holbrook
PPLPMDL0080000001	Stow	OH	44224	2/2/2001	talked about her pain patients and how function should be the measured goal.
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book
PPLPMDL0080000001	Tallmadge	OH	44278	2/2/2001	his pa is doing quite a lbt with vic even though he sais that he does not use a lot.talked about the differences and how to dose and in what type of patients oxy would be beneficial
PPLPMDL0080000001	Akron	OH	44333	2/2/2001	says not using kadian much, just the free stuff. duragesic hav ing bad trials with. need to get him starting oxy patients earlier
PPLPMDL0080000001	Stow	OH	44224	2/2/2001	marcus and function talked aout adding on uni.he has been getting some noticable results.identified several other patients that might get same benefit
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book.
PPLPMDL0080000001	Cleveland	OH	44195	2/2/2001	convers.- methadone comparison for neurop pain
PPLPMDL0080000001	Akron	OH	44304	2/2/2001	Dose to comfort. Pain Assessment, green pain book
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/2/2001	see allen notes, but informed doc that chiro is now on formulary, to order it over there and use for blocks. said he would. left dosing card. opiod pdrs
PPLPMDL0080000001	Tallmadge	OH	44278	2/2/2001	talked about the add on vala of both meds and which types of patients he likes to use nsaid so talked about oa study and how he can get same results
PPLPMDL0080000001	Stow	OH	44224	2/2/2001	caldwell and oa data talked about using oxy as an add and not waiting just for bad backs.using more acutely at least she is not waiting months before she uses on those backs.she did have some questions about abuse
PPLPMDL0080000001	Cleveland	OH	44113	2/2/2001	in hallway, gave him titration guide and told him that he can give less pills if he titrates
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/2/2001	Jeanette would like us to sponsor her for presentation to pharmacists nurses. She does not think oxy should be used post op nor post c or U/D at all. thinks SAs are better because they clear faster. Considers these acute pain (less than a few days duration) She did agree oxy could be used if pain was going to last more than 7 days. Thought that SAs should be used for titration then convert to LA. Thought doc could dose oxy on discharge to see if conversion would work. She said the problem at Hillcrest was that orthos were snowing pts because they started right at 40 mg. Plus the standing orders printing, plus some sleepy babies, so it all added up to getting

PLPMDL0080000001	Cleveland	OH	44111	2/2/2001	focused on titration with oxy, talked about the 80 and 160mg dose, asked him about going past 40q12, he says that he would follow up
	Richmond Hts	OH	44143	2/2/2001	Very busy need to bring something to the table with him, won't waste any time discussing titration or opioids need to find new information sources on internet to ask his opinion on. Discussed PSP cards, patient assistance is a hot button for him I found out that they've been getting Duragesic coupons for one free month so I gave him 5 PSP cards and he has agreed to use them and for the higher doses with Oxy IR and Fast. He has a resident working with him one day a week and he's going to give him the Levy side effect management guide. Next Call; find out if the PSP cards have helped some of his patients and if the resident is using the Side effect
PLPMDL0080000001					
PLPMDL0080000001	Akron	OH	44333	2/5/2001	<b>Quickly stopped in, have a lunch next Monday, working on getting him to meet with Dr Chevin. TIME article and if only writing Oxy for less abuse liability then its not the drug its the patient.</b>
PLPMDL0080000001	Akron	OH	44304	2/5/2001	160mg, aps green pain book.
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	back in the er rotation, asked if he had used any oxy lately and he said he had not, asked if he would in the er, and he said he would, follow up
PLPMDL0080000001	North Royalton	OH	44133	2/5/2001	identified a couple of patients that could benefit from add therapy with both oxy and uni.
PLPMDL0080000001	Cleveland	OH	44115	2/5/2001	2/5 was at elueze prog- saw video- gave JCAHO books to review and get referral to JCAHO nurse?team?
PLPMDL0080000001	Akron	OH	44304	2/5/2001	post-op
PLPMDL0080000001	Cleveland	OH	44104	2/5/2001	Has used the psp cards and says that she has several pts on oxy, most are severe chronic pain, find out what else she uses for pain states
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	in hallway, asked him about thurs and he said he would be there, he asked if it was on oxy, I said it was on pain mgt. see tom.
PLPMDL0080000001	Cleveland	OH	44117	2/5/2001	Next Call: Find out how many patient contracts he has implemented and if he's meeting any resistance. Oxycontin 10mg q-12 is the same as someone taking 4 tylenol #3/ 4 vicodin / 4 percocet Will revise patient contracts before implementing, Need to get SA business converted over to oxycontin Michale gets side tracked
PLPMDL0080000001	Akron	OH	44302	2/5/2001	quick hit for chiro, approved me doing another lunch to push chiro for pain blocks only. need to see slucky
PLPMDL0080000001	Akron	OH	44308	2/5/2001	supports chiro, but says i need vetter to take chiro to p and t on march 13th. wants to replace bupi for epidurals and still keep ropi for caudals
	Cleveland	OH	44106	2/5/2001	2/5 Spoke to im resid- brought up pt phone in where he refused to fill oxy- seemed that gave me alot of credibility to cogratulate him- went on to tell them benef of oxy and persist pain pt- also @ evidence of preemtive analgesia- work on docu kit for all- and other support for residents
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	talked about the dr richmond program on pain mgt, she says that the residents and the attendings need it, gave oxy info, she does not really see pts now, but will use when she does
PLPMDL0080000001	Euclid	OH	44119	2/5/2001	Next Call: go over Levy side effect management guide and ability to calculate breakthrough. Likes the patient information and is going to use the oxy-fast for breakthrough in 160mg patient. Also liked the Levy side effect management guide. Laxative protocol is mineral oil doesn't like senokot. Next Call: bring in faces scale to use for the fifth vital sign
	North Royalton	OH	44133	2/5/2001	talked about seeing him at the game.went into pain management and what he is doing for his chronic patients.he considers most of his elderly chronic because they are not going to get better.talked about adding on to the nsalids and using lower doses for his elderly
PLPMDL0080000001					
PLPMDL0080000001	Cleveland	OH	44195	2/5/2001	2/7 His nurse confirms not much f/u gives 2wks -he says 2-3 this week- CCF surg is picking up for them may go extra 1/2 day soon
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	talked to doctor about last week trauma conference, he thanked me for coming in, gave him 2 psp card and asked if he could use them, he said he could and would use them
PLPMDL0080000001	Akron	OH	44304	2/5/2001	post-op
PLPMDL0080000001	Euclid	OH	44117	2/5/2001	Next Call: Reinforce proper pain management and that he's a Re-hab doc not a DEA agent, and that his patients need proper pain management and that their not all drug seeking addicts. Also uncover where the SA are used in his practice now vs oxycontin. No more assault from the jansen or kadian rep. Main worry is the fact that he keeps getting scripts refused from pharmacist that are ignorant to pain management.
	Euclid	OH	44119	2/5/2001	Met with Dr. Askered her when she would start a pt. on Oxycontin. She said she usually starts a pt. on short acting to see how they will tolerate it. She said she many times will convert to long-acting depending on the condition. Explained that the time to co nvert is when pts. in LTC are taking ATC Cilis. This means 1 q6h. She also brought up the Tylenol issue as many of them getting too much. She took a number of my cards to hand out to some of her nursing homes. She said she would like to see her homes get one person who will take the bull by the horns as Toby did in gateway. I also left some Senokot-5 tablets.
PLPMDL0080000001					
PLPMDL0080000001	Akron	OH	44333	2/5/2001	OxyContin and abuse on the street is the issue, OxyContin is being used for more chronic pain, vicodin and percocet are being used if patients aske for it.
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	talked to corina about the feb 15th speaking event with Dr Richmond
PLPMDL0080000001	Euclid	OH	44119	2/5/2001	Diane, pharmacy manager good supporter stock all doses has no problem dispensing the 80's or 160's
PLPMDL0080000001	Parma	OH	44129	2/5/2001	talked with christie about doing another inservice.need to check back and follow up in a couple of weeks
PLPMDL0080000001	Parma	OH	44129	2/5/2001	checked on the senokot display and none has sold yet
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	dr gagliardi and psp, lunch next monday
PLPMDL0080000001	Cleveland	OH	44106	2/5/2001	formul
PLPMDL0080000001	Cleveland	OH	44115	2/5/2001	dosing start with
PLPMDL0080000001	Cleveland	OH	44195	2/5/2001	formulary
PLPMDL0080000001	Mayfield Village	OH	44143	2/5/2001	Spoke mainly with Tish. She received the Hospice of Western Reserve formulary, but said things have not changed very much in terms of what is written. She said the nurses are not very quick to change. She said they are also using Senokot-S. Tish said she recommends with any opioid script that comes in. Bill is still keeping the inventory low.
PLPMDL0080000001	Akron	OH	44308	2/5/2001	definitely supports chiro, says doesn't see a reason for hospitals to use bupi any longer.
PLPMDL0080000001	Akron	OH	44308	2/5/2001	will take chiro to p and t on march 13th. wants to replace bupi for epidurals and still keep ropi for caudals
PLPMDL0080000001	Akron	OH	44302	2/5/2001	quick hit for chiro, approved me doing another lunch to push chiro for pain blocks only. need to see slucky
PLPMDL0080000001	Akron	OH	44333	2/5/2001	crystal arthritis center.
PLPMDL0080000001	Akron	OH	44304	2/5/2001	160mg, green pain book.
PLPMDL0080000001	Akron	OH	44304	2/5/2001	Senekot-s 10, 30, 60mg,
PLPMDL0080000001	Cleveland	OH	44195	2/5/2001	gave some pt ed opi handouts - and agreement- nothing else he says- has 1 on 80s now- lung cancer
PLPMDL0080000001	Akron	OH	44308	2/5/2001	the only one that doesn't buy into chiro, went over cardio infor from mdb
PLPMDL0080000001	Cleveland	OH	44115	2/5/2001	2/5 was at elueze prog-says we are supposed to help the pt not ignore pain- want to go over docum kit/agreem. Has one pt on oxy- think was a heavy SA user- f/u on specif and disease type
PLPMDL0080000001	Akron	OH	44304	2/5/2001	Specializes in geriatrics, OA, State guidelines, side effects/constipation.
PLPMDL0080000001	Cleveland	OH	44104	2/5/2001	talked about psp cards, he has not used cards, set up lunch, he says he will use the card by then, see him every 3 weeks, follow up
PLPMDL0080000001	Parma	OH	44129	2/5/2001	need to find a way to get more time.reminded about oxy and talked about its increased use in the post op setting.how to dose instead of vic
PLPMDL0080000001	Akron	OH	44308	2/5/2001	will take chiro to p and t on march 13th. wants to replace bupi for epidurals and still keep ropi for caudals
PLPMDL0080000001	Akron	OH	44304	2/5/2001	160mg
PLPMDL0080000001	Akron	OH	44308	2/5/2001	definitely supports chiro, says doesn't see a reason for hospitals to use bupi any longer.
PLPMDL0080000001	Cleveland	OH	44109	2/5/2001	talked to doctor in onc office, told her about dr chevin this thurs, gave conversion chart, see tom at tumor board
PLPMDL0080000001	Akron	OH	44304	2/5/2001	160mg, aps green book.
PLPMDL0080000001	Akron	OH	44308	2/5/2001	brought up oxy abuse, diffused with how amny patients have taken it successfully. will take chiro to p and t on march 13th. wants to replace bupi for epidurals and still keep ropi for caudals
PLPMDL0080000001	Akron	OH	44304	2/5/2001	Low back pain. Low back pain, state guidelines, contract, patient comfort assesment sheet. They had the assesment sheet hanging on the wall where it can be easily accessed..
PLPMDL0080000001	Akron	OH	44304	2/5/2001	Low back pain. Low back pain, state guidelines, contract, patient comfort assesment sheet. They had the assesment sheet hanging on the wall where it can be easily accessed..
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PLPMDL0080000001	Cleveland	OH	44104	2/5/2001	talked about when to use oxy, asked him what he would do if a pt came in with low back pain, he got defensive and sais he would use cox 2, asked him what he would do if they fail, he said he would use oxy, he was shocked
PLPMDL0080000001					
	Akron	OH	44333	2/5/2001	when I said that giving a 13 every 6 hours is the same as giving oxy 10mg q12h, he does not believe, next time show him conversion in pi
PLPMDL0080000001					
PLPMDL0080000001	Akron	OH	44333	2/5/2001	what patients are getting OxyContin? How treating OA patients? Using more OxyContin for ischemic conditions, limb pain. Patient usually were on short acting first allowing them to take 4-6 vicodin tabs a day before going to OxyContin. OA patients get darvocet and ultram and if need tries to have them take a couple of vicodin. When he writes codeine or vicodin he write it on a prn basis, said only taking two to 3 tabs. My goal was to get him to use OxyCnTin when patients need codeine or vicodin every 6 hours, start on 10mg and titrate up. Highest patient is on 60mg q8h.
PLPMDL0080000001	Akron	OH	44333	2/5/2001	vicodin on prn basis for OA or osteoporosis, said only take 2-3 tabs a day.
PLPMDL0080000001	Akron	OH	44307	2/5/2001	pushed higher doses for hip and knees. nesbitt is speaking to them next month regarding titrating.
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PLPMDL0080000001	Akron	OH	44333	2/5/2001	where would he not use OxyContin when an opioid is required? Vicodin for short term pain where darvocet is not controlling and may give vicodin for prn and only taking 2-3 tabs a day.. Titrating to 40mg is a goal concern
PLPMDL0080000001					
PLPMDL0080000001	Akron	OH	44304	2/5/2001	about using chronic higher doses of opioids. Tolerance is an issue.
PLPMDL0080000001	Cleveland	OH	44195	2/5/2001	End-cap program and hospice. Senekot is less than generic.
PLPMDL0080000001	Lakewood	OH	44107	2/6/2001	post op- all the way thru tapering: has tried w/ good results so far
PLPMDL0080000001	Akron	OH	44333	2/5/2001	he said heupt a new patient on Uniphyl this morning whi could not get help from anything else so he is giving it a shot
PLPMDL0080000001	Akron	OH	44333	2/5/2001	compare oxy to vicodin, and find out where vicodin is being used? Bone involvement and also nerve involvement, is where OxyCnTin is used. 1-2 10mg tabs q12h..
PLPMDL0080000001	Akron	OH	44333	2/5/2001	Tonsils usually get liquid codien or hydrocodone. Using 1-2 10mg tabs q12h for procedures that have bone involvement but also supplemental aspirin for bone pain. Sleep apnea procedures are painful and get OxyContin.
PLPMDL0080000001					
PLPMDL0080000001	Rocky River	OH	44116	2/6/2001	Face flaps and skin flaps get only darvocet and ultram.
PLPMDL0080000001					
PLPMDL0080000001	Cleveland	OH	44109	2/6/2001	lunch: showed him where Oxycontin can really benefit his patients instead of taking Darvacet around the clock
PLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked about him being a trauma fellow, he says that he mainit uses morphine and percocet, talked oxy and convinced him
PLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked at tumor board about oxy post op
PLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PLPMDL0080000001	Lakewood	OH	44107	2/6/2001	he said he is not writing as much Vicodin as before and started to write more Vicoprofen as well as OxyContin

PPLPMDL0080000001	Lakewood	OH	44107	2/6/2001	he was appreciative for the Uniphyl sample and said thats what he gives out to get a patient started on Uniphyl
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	need to figure out if he is worth calling on he does not write like reisman
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6has couple on now- see about stay with- strat- on pt off 160 now- told will get pcg to lisa-
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6 is still reluct- says sees no im attendings doing- says addict issues and DEA are biggest- talked @guidel - left marcus, FSMB, & consensus- tell me what he thinks next time-Talked @duneg coming- also give videoconfer.
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6 would consider in laminectomies- not sure how pam feels about it- lynette sure isnt- he goes to chardon as well
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	tried to expand on his dis state use with oxy.enrained with not using for acute and afraid to make an addict.trying to get generics and bids over to uniphyl
PPLPMDL0080000001	Rocky River	OH	44116	2/6/2001	he asked about Marty and said he is back writing OxyContin
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked to doctor about his move to metro, he says he does not really write many pain meds now bc he is on the stroke unit, he says he will write refills though
PPLPMDL0080000001	Parma	OH	44134	2/6/2001	Getting ready for JCAHO on Feb 13-15. Spent the day here helping them get ready.
PPLPMDL0080000001	Cleveland	OH	44113	2/6/2001	dr naaman, see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	see notes
PPLPMDL0080000001	Westlake	OH	44145	2/6/2001	he said he will display Senokot 5 30s and 60s and use the \$1.50 coupons and \$2 rebates . Pharmacy said they will recommend it
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	no senolot sales
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	tryinng to find different ways to get to surgery.maybe thru ortega
PPLPMDL0080000001	Garfield Hts	OH	44125	2/6/2001	no movement yet
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	formul
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	oxy
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	post op
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	Senelot- 5 10, 30, 60's , more profit when selling Senekot- 5 vs generics.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, sleep through the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	Senelot- 5 10, 30, 60's , more profit when selling Senekot- 5 vs generics.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	he talked about an Oxycontin patient he has had for many years that is slipping away. He mentioned another that is on OxyContin and Dilaudid. Find out next time what type of patient gets Vicodin
PPLPMDL0080000001	Lakewood	OH	44107	2/6/2001	he talked about an Oxycontin patient he has had for many years that is slipping away. He mentioned another that is on OxyContin and Dilaudid. Find out next time what type of patient gets Vicodin
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	need to find out what kind of patients are on vic and get the start with campaign over to oxy talked to him about some of his hangups about using oxy in the chronic patients.also talked to him about setting up a program to target hard to see surgeons and get a case study presentation together
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	OA, 20 mg . Price, thinks it costs alot compared to duragesic, says it is not preferred so patient pays a high co-pay. Leave him formulary grid. and pain book with all pain meds and picture of erratic absorption.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Parma	OH	44129	2/6/2001	they are using sparingly when they do they are getting good results.trying to meet new member and get more time
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6 reiterates starts w/SAs then moves to LA oxy as needed- gave 4/4 rationale to switch- not clear when she would move over- f/u
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	was at STI lecture- has 2 -three taking oxy- 40-60-will titr as nec
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	doctor says that she uses oxy, but that she prefers to use nsaid, asked her what she does when they need more meds, she says she sends for pain mgt consult, forget her
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6 working on start sooner strategy- still reserves
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6 Says has several on oxy- going into onc- see who he is working with and where oxy fits in- took off quickly from lunch
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2001	APs booklet, darvacet, accum metabolites, toxic side effects.
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked about the need to titrate when using opioids, hit a nerve with the 3-2 rule for titration, he feels is is much easier than titrating mscontin, he is still plugging along with oxy, found out that nursing tell residents which meds to use
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked to doctor about oxy and in particular for titration of oxy, he asked if could use tid, said that we recomend 12 hour dosing, went thru time principles and asked about pts, he says that he has some who could be titrated
PPLPMDL0080000001	Rocky River	OH	44116	2/6/2001	quick hit through the window; he uses a lot of different pain meds including OxyContin . he said he likes Oxycontin because it is potent and he can titrate up as needed. Go after percocet thats where I can get some easy
PPLPMDL0080000001	Cleveland	OH	44113	2/6/2001	talked to doctor about titration with oxy, brought up heather skullen and said she was a big supporter of oxy, he got defensive and said he is a big supporter as well, talked about how to titrate and 2 3 rule, says that he doses 20 and 10 for 30mg total, told him to dose 3 10.s follow up
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	resident on burn unit, talked about how to initiate tx and how to titrate oxy, 1st year
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0080000001	Cleveland	OH	44109	2/6/2001	talked to doctor about oxycontin and his use, feels that oxy does not work at all every 12 hours, and he must dose it tid, he goes up 80mg tid, he says that if they need higher than that he does epidural, or pain pump
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2001	2/6/01w/ him and lynette- she gave me most info- will only use for bigger cases- stick w/ SA for up to 2 wks- said doesnt want anymore work- any type of adj- gives just 60 SAs prn and dont want them to call back unless problems and says rarely has prob- went thru q12 adv- and biscups- success- didnt seem to impact - told her others are going that way with good results- next tell @ goodf and marcus success.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/7/2001	discussed oxy abuse and diversion again, prok not seeing down in dover. willing to speak to ruth and we are going to plan a speaking program in may
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PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
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PPLPMDL0080000001	Cleveland	OH	44109	2/7/2001	start w/sooner- equianalg- vs dvct t3
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
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PPLPMDL0080000001	Cleveland	OH	44109	2/7/2001	talked about oxy vs percocet, he say that oxy is approp in some situations, got into discussion about generic meds and so on, follow up thurs with lunch
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2001	2/7- Wants to discuss possible research with bp pts- 100 yr- could study aggressive PM vs. non aggressive on rehab/recovery- tell marty
PPLPMDL0080000001	Cleveland	OH	44106	2/7/2001	2/7- Wants to discuss possible research with bp pts- 100 yr- could study aggressive PM vs. non aggressive on rehab/recovery- tell marty- still satisf w/ short term opi cases
PPLPMDL0080000001	Lakewood	OH	44107	2/7/2001	lunch he said he will try to remember to use more OxyContin instead of Vicodin or short acting. Showed him where he can use Oxycontin 10mg. instead of Darvacet for patient who need around the clock pain coverage
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	doc couldn't even remember the documentation kit. reminded him that can help protect his liability with pain med rx's. gave him the cdrom, and told him it might be more his style. may be wasting time with that approach. (trying to allay rx fear) he agreed to allow me to put the PAP web site out in the lobby. Left him 3 PEI cards as well.
PPLPMDL0080000001	Cleveland	OH	44106	2/7/2001	brief talk on position of oxy- and of the proposed prog w/paran
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
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PPLPMDL0080000001	Akron	OH	44304	2/7/2001	oxy easier than tylox, no acet, no masking fever, oral pca
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2001	Still leary after overid pt- but his nurse says he hasnt changed his habits
PPLPMDL0080000001	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt. Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).

	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt.
PPLPMDL0800000001					Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	oxy easier than tylox, no acet, no masking fever, oral pca
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	oxy easier than tylox, no acet, no masking fever, oral pca
	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt.
PPLPMDL0800000001					Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	2/7- Was in room at VA with the chiefs and Marcus- heard his talk on oxy and how much easier over vicod. seemed impressed and ready to go f/u to see about cases he can influence
PPLPMDL0800000001	Euclid	OH	44119	2/7/2001	Went over Levy side effect management guide and use of anti nauseant.
	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt.
PPLPMDL0800000001					Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0800000001	Akron	OH	44307	2/7/2001	Green aps booklet. Fiffick Program.
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	in clinic, she says that she is using more oxy now and that she has her residents use it after sa are maxed out, told her she can use it right when atc sa are used, follow up
PPLPMDL0800000001	Barberton	OH	44203	2/7/2001	hit me on the abuse issue where he always said OxyCodone was more abusive than hydrocodone.
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	in clinic, does not really like to talk to drug reps, also does not like to talk about pain meds, gave him conversion chart and asked him to try oxy, no answer
PPLPMDL0800000001	Lakewood	OH	44107	2/7/2001	he said he is using much more OxyContin than ever before. He said his patients usually respond very well from it
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	talked about oxy in clinic, he says that he uses it, but does not like to use many narcs, told him that is fine but if pain merits an opioid oxy is best choice, set up lunch, and talked about dr richmond, he says stay away
PPLPMDL0800000001	Lakewood	OH	44107	2/7/2001	quick hit he said he gets a lot of Dr. Cullen's patients and many of them look very questionable. But so far no problems all his scripts are lower doses so he filled them
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	anderson and likevec, see notes
	Cleveland	OH	44113	2/7/2001	still no answer on what the problem is with stocking the 1/2 % 10 and 30ml. Dave not here! Call at Fairview Vicki says its a big day tomorrow too. Docs will top off a lidocaine procedure with chiro for post op pain mgmt.
PPLPMDL0800000001					Doctors have their own preference for anest. some want pt out, some want epidural, others want regional. lots of ankles get chiro for duration (1/2%).
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	see notes
PPLPMDL0800000001	Tallmadge	OH	44278	2/7/2001	Did the first in-service on basic pain management. Got one pt. converted to Oxycontin. Pt. was one of Dr. Goswami's. Scheduled a second in-service.
PPLPMDL0800000001	Tallmadge	OH	44278	2/7/2001	Will do the first in-service on basic pain management. Got one pt. to convert from Darvocet to Oxycontin based on this in-service.
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	start with
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	titr
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	titr
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	titr
PPLPMDL0800000001	Akron	OH	44309	2/7/2001	z
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	oxy easier than tylox, no acet, no masking fever, oral pca
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	Senekot-s Cheaper than generic.
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	Says he puts them on one big opioid, doesn't like the patch. Says he likes oxycontin. Tries to keep them on what the dr. halready has them on.
PPLPMDL0800000001	Akron	OH	44302	2/7/2001	Samples, high profit.
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	doc almost strictly in OR with blocks now. Find out how can get in there. He will work in Pain part time.
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	talk to him outside office, invited him to cheven talk, and asked about oxy, he says they are using it, and he left
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	documentation kit, Assessment, green pain booklet.
PPLPMDL0800000001	Akron	OH	44333	2/7/2001	he was busy, talked to anita. says he is using a little in hospital but still refilling with darvocet or vicodin if patient still needs pain meds once home. doesn't like the no phone in thing
	Cleveland	OH	44115	2/7/2001	Met Al and Jeff, CRNA's. Alice is sect. Rogoff says mostly do general for surg and surg makes call on post-op pain. He does treat a small set of chronic pain pts. He is not overly concerned about the abuse issue. He will use the patch if someone does not tolerate the oxy. He will not go q8, he will use IR for breakthrough. He does talk to his pts about bowel function, despite treatment he wants a movement a day. Offered senekot samples and he accepted to help defray cost to pt. next call, find out where he uses combos over oxy if he is only treating chronic pain.
PPLPMDL0800000001					
PPLPMDL0800000001	Lakewood	OH	44107	2/7/2001	lunch go harder after Percocet I went over Vicodin hard but Percocet may be easier
PPLPMDL0800000001	Akron	OH	44302	2/7/2001	green aps BOOKLET, propoxyphene. slep thru the night.
PPLPMDL0800000001	Akron	OH	44309	2/7/2001	Says he puts them on one big opioid, doesn't like the patch. Says he likes oxycontin. Tries to keep them on what the dr. halready has them on.
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	Drop off Free oxycontin cards. Show formulary grid.
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	in clinic, talked about oxy post op, he says he thinks it is on algorithym, but he does not look at that much, talked about using multiple 10 instead of 20mg dose
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	Christine says using most times- 20-30q- still has female w/reg BT-only regimen that has helped her. Try to get on standing orders?
PPLPMDL0800000001	Norton	OH	44203	2/7/2001	caught for a moment at the window, he is using OxyContin for chronic pain, sever if not being controlled on vicodin oer percocet. Taking at least every 4 hours.
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	may have 1-2 needing 160 in near future! f/u on res/fellow assistance- didnt get chance to see about VA support and what powell said about her oxy. media concerns
PPLPMDL0800000001	Akron	OH	44304	2/7/2001	oxy easier than tylox, no acet, no masking fever, oral pca
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	talked about kidney stones and oxy, he says only when they are in true painwould oxy be approp, uses it in ca pts mainly, follow up
	Akron	OH	44308	2/7/2001	40mg to 80mg Q12, increase in oxycontin. He feels uncomfortable with this, he likes the drug and the results. This woman has lower back pain and weighs about 120lbs, she was told to increase at St. Thomas ER. How do you prescribe Vicodin. Do you put refills on it? Are they calling in for refills, How many pills for a month? 1 or 2 a day? Where do you position oxycontin? When do you start when do you add or switch?
PPLPMDL0800000001					Using for patients that are not being controlled on NSAIDS and darvocet, mostly low back, musculoskeletal pain and fibromyalgia. Starts with 10mg q12 and fibromyalgia pt was up to 40mg q12h. Uniphyll, not using theos, last resort medication.
PPLPMDL0800000001	Akron	OH	44333	2/7/2001	Talked about the gentleman with a bad back that is now going back to school and functioning better, up to 80mg 12h. Concerned about titrating because, his mother thinks that he is becoming addicted to the medication.
	Cleveland	OH	44109	2/7/2001	nice guy, he says he is going to come to dr chevien talk tomorrow on opioids, he says that he knows who he is and that he has wanted to hear him speak, talked about 3/2 rule of titration and he asked about tid dosing, follow up tom
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	in am clinic, told him i was still working on the maine thing, he said ok, gave him new conversion/titration guide and asked him about titration, he did not know how to do it, told him the 3 to 2 rule and he said that made
PPLPMDL0800000001	Lakewood	OH	44107	2/7/2001	stopped in and went over titration with Oxycontin
PPLPMDL0800000001	Akron	OH	44307	2/7/2001	Titrate to comfort, less breakthru, up dose of oxycontin. Sleep thru the night.
PPLPMDL0800000001	Cleveland	OH	44109	2/7/2001	talked titration adn 3/2 rule with oxy, she says that she does use oxy, but less than others, will use more, she promised
	Norton	OH	44203	2/7/2001	what is she using for mild pain? at what point is she going to OxyContin? Concern is treating chronic pain with an opioid. She is using darvocet and vicodin for mild pain. COncern is the APAP levels when pts start taking tablets more than evry 4 hours. At this point she will go to OxyContin and titrate up. uniphyll, for COPD patients that are not controlled on sevevent, or combivent then will go to Uniphyll. senokot-s for constipation.
	Euclid	OH	44119	2/7/2001	Next call: ICAHO guide lines and goggle web site to move him along with titration. Liked joint commission book, Still thinks oxycontin is stronger than vicodin and said patients get more of a buz from it. When i showed him the graph of SA vs Oxycontin and Said if you have to equal potent opioids and one gives the drug over 4-6 hours vs 12 hours your going to get more euphoria with the IR. he agreed but it will take a while for him to view it this way. Next Call: always discuss the pharmacokinetic profile of oxycontin vs vicodin and 1-1 potency.
PPLPMDL0800000001					2/7/01Talked w him and Cheryl- says using routinely- hns- going to 40q12 most times- pts doing well- good control they both feel- havent gotten into the oxyfast yet, but think it will be helpful. set up lunch in 3wks-get oxyinfo coverage?
PPLPMDL0800000001	Cleveland	OH	44106	2/7/2001	using more for nursing home patients, most patients are on 10mg or 20mg q12h. Chronic pain use, mild pain pts are getting darvocet, ultram and then vicodin on prn basis. uniphyll will be initiated after steroids. Hit on diaphragmatic contractility when the steroids help with inflammation. Senekot-s for laxative protocol.
PPLPMDL0800000001					doc real reluctant to use opioids because of fear of losing license. explained to him that they are not trying to keep him from rxing oxy, just pushing the need to document. Reviewed the kit and cole reprint with him. Highlighted that documenting suspected cause, origination, and progress of treatment keeps the medical board off his back. Cole piece says you accomplish that more with CR (oxy) than SA because more control over pt and less peak and valley blood levels. He did mention Dr. Musca's agreement (got a copy). he said he will start using more oxy. showed him how to wrtie, q12. we discussed titrating 25-50%, every one to two days. he thought it was a week. explained that is the patch. he said for most of his low back he will start off with ultram. I told him that if they are not controlled in a few days and he wants an opioid, go with oxy. he asked if he could write refills. I thought he could but told him I would have to check. He brought up addictions. I explained that it had more to do with abusers, not the compliant pt. Showed him the tab colors and doses. next call. Find out what he thought about documentation kit and see if it will help him use oxy instead of darvo. Both he and Musca attending a talk by Nickels at Johnny's on Fulton.
PPLPMDL0800000001	Cleveland	OH	44109	2/8/2001	talked about oxy, he said he did not realize that oxy did not have any app in it, he says that it will increase his use, follow up
PPLPMDL0800000001	Uniontown	OH	44685	2/8/2001	talked briefly about OxyContin and MS patients, have to watch with all the other medications they are on it may throw off their balance. Alot of neuropathic pain, talked about using for end stage patients. Musculoskeletal pain gets the most use from opioids. Bowel protocols with Senekot-s.
PPLPMDL0800000001	Richmond Hts.	OH	44143	2/8/2001	Says he uses opioids in workers comp and acute injuries but is reluctant to do so because of pharmacist giving him a hard time and the legal ramifications. Wants to review patient agreement forms in 2 weeks. Next Call: Patient agreement form and also find out where he begins oxycontin vs Sa?
PPLPMDL0800000001	Highland Heights	OH	44143	2/8/2001	continues to sell himself on oxycontin bid he more he talks about it. Uses 20mg bid and percocet for breakthrough and usually patients only use 1 or two percocet. He told me about 30% of his heavy stocky set males develop an illeus and he feels it's from the anesthesia or from the PCA so he's been using more of the oxycontin in them instead of the PCA. Next Call: Need to get a feel of the most common procedures he dose and see where I can expand his use. Explore how he feels about higher doses? and how long patients are typically on oxycontin



PPLPMDL0080000001	Akron	OH	44304	2/8/2001	40%of post-op surgery with moderate to sever pain is under treated. formulary info.
PPLPMDL0080000001	Barbeerton	OH	44203	2/8/2001	OxyContin is being used after vicodin or percocet and thenfor more chronic pain he is going to the patch, not exactly sure why??? mentioned uniphyl for bronchitis or severe COPD patients.
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	saw doctor in clinic and asked about alforhythm, he says that they reallyly do not follow that, but that it is there, he is using for spine cases esp
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	vs nsaid- tylen- real strong point why he likes oxyce
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	knee surges- says is going past 5 days for the older pts- 7-10
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	oxy- start after nsaid- m/s pain treatm. / uniph copd
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	at clinic, came to talk also, he says that he does dose oxy biotid and bid, he says that he feels oxy is abused but they all are, follow up with chevien talk
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	Formulary list. They are having some patients who are on Kaiser who need to take oxycontin and they cnnot get.
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	has 1pt on now- prev pt on pap prog doing well- did get shipment- has worked out the best for him so far
PPLPMDL0080000001	Barberton	OH	44203	2/8/2001	joining up with the Falls pain clinic. Concern the street value of OxyContin so is writing more vicoprofen, Kadian and the patch. aking the mind set of riding the wave and staying more away from OxyContin.
	Cleveland	OH	44111	2/8/2001	caught up a lot about the last couple of years. Doc married again in July (Barbara). Doc said he is most concerned about Reyes because he is afraid of losing license by rxing oxy. showed doc the documentation kit and explained that if it is done properly, they can be assured that their licenses are safe. He wants me to work with Gail on working it into the practice. I asked why if he is going to use an opiod for more that a few days, it isn't oxy. he really made it sound like he is using a lot. let him off the hook, he may have the same concerns as Reyes. He said he is attending a talk by Nickels, sponsored by Ortho. He insists that Nickels says oxy is the way to go and thats why doc uses it. Next call, follow up with Gail on documentation kit. Approach doc about when he goes to oxy and what dose.
PPLPMDL0080000001					see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	plastics lunch
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	bavaqua, powell, lowe, pioro, pharmacy mciever-book
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	procedures
PPLPMDL0080000001	Akron	OH	44312	2/8/2001	Found out the Director of Nursing, Pat Mahovic and Spine Clinic is on the 3rd thursday of the month.
PPLPMDL0080000001	Akron	OH	44305	2/8/2001	end-cap, make more on Senekot.
PPLPMDL0080000001	Akron	OH	44305	2/8/2001	end-cap, make more money on Senekot.
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	Set up appt. Unihyl, Joint commission tape and book.
PPLPMDL0080000001	Barberton	OH	44203	2/8/2001	Senokot was not in, said to check back and put up the Senokot.
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	talked to doctor about the chevien talk, he says that the main thing one deal with in their practice is pain, this talk will surely help with his use of opiods and oxy
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	40%of post-op surgery with moderate to sever pain is under treated.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/8/2001	intro to doc. preoccupied, told him I would catch up with him at lunch next week.
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	Formulary list. They are having some patients who are on Kaiser who need to take oxycontin and they cnnot get.
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/8/2001	doc has laryngitis today. stop back in next route
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	at dr chevien talk, she says she was looking forward to the talk, asked her about oxy, she said it was working fine
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	Formulary list. They are having some patients who are on Kaiser who need to take oxycontin and they cnnot get.
	Richmond Heights	OH	44143	2/8/2001	Mainly uses opiods in acute settings like back strains or other injuries, but was interested in using more oxycontin. Wanted two copies of 10 tips to survive opiod Rx and also discussed vicodin vs oxycontin and that you can't call in C-II. He agreed that he shouldn't use the scheduling system to determine potency. Next Call: wants patient agreement forms. Also ask him how he typically writes for vicodin or percocet give him the conversion and ask him to use?
PPLPMDL0080000001					Says he uses it exclusively in nursing homes, and is prescribing to his patients. Documentation. TELL HIM TO WRITE diganosis on prescription and put a copy in the patiien file.
PPLPMDL0080000001	Akron	OH	44305	2/8/2001	talked to doctor yowler about his use of oxy in trauma and burns, he says that its cost is biggest thing, talked about insurance coverage, etc.
PPLPMDL0080000001	Barberton	OH	44203	2/8/2001	talked about treating OA pain low back pain and other types of pain that may be separate entitit-es form their primary cancer pain. She is starting to treat pain other than cancer. Duragesic is being used for established noncancer pain like OA and in the elderly that are less compliant.
PPLPMDL0080000001	Akron	OH	44319	2/8/2001	titrating the low back pain patient to 40mg q12h. A couple of pts on 20mg q12h. mild pain patients get darvocet or vicodin on prn basis, once get to every 4-6 hours will go to OxyContin.
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	documentation kit, Assessment, green pain booklet. Left cancer patient brochure, Tiked about documentation, assesment, drug, alcohol sheet, substance abuse. He says it is to much, He liked it though. I said use part, some or all. Copy and use what you want. Take him the patient comfort one sheet. They see alot of back pain. Left information about that to. They are prescribing for D/D, Sickle cell. Talk about titration. Take betadine samples.
PPLPMDL0080000001	Akron	OH	44304	2/8/2001	Left cancer patient brochure, Tiked about documentation, assesment, drug, alcohol sheet, substance abuse. He says it is to much, He liked it though. I said use part, some or all. Copy and use what you want. Take him the patient comfort one sheet. They see alot of back pain. Left information about that to. They are prescribing for D/D, Sickle cell. Talk about titration. Take betadine samples.
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	talked to doctor about oxy and his use in oa and ra, he says that he thinks oxy is being abused, talked about the issue and straightened him out, follow up
	Akron	OH	44333	2/8/2001	treating more chronic pain, what is he using for mild to moderate pain? What does he start with after an NSAID? has a patient on 40mg q8h, neuropathic pain along with neurontin and also elavil. Highest patient on 80mg q12h, talked about 160mg tabs. Using the functionality of the paralygic pt, not pain scores, this is how he determines when to titrate the patient. More acute musculoskeletal pain pts start on vicodin. OxyContin for chronic pain. He is going to the Pain meeting in Miami.
PPLPMDL0080000001					160mg file card, mentioning the advantages of OxyContin q12h dosing no ceiling dose and quick onset of action. All he said is that he likes oxycodone.
PPLPMDL0080000001	Barberton	OH	44203	2/8/2001	talked to doctor in clinic, she says that she has increased her use of oxy vs the sa agents, she asked about titration and I went thru the titration guide
PPLPMDL0080000001	Cleveland	OH	44109	2/8/2001	patient with diabetes and came from th barberton Family Practice that was taking alot of vicodin, she titrated up to 40mg q12h/.
PPLPMDL0080000001	Akron	OH	44319	2/8/2001	titration - says would go to effect w/o SE but still dosent see as potent as morph- still has hierarc- agrees not logical- get her focused on stay with success/tolerance why switch- think she prob hasnt gone above 80q-120q
PPLPMDL0080000001	Cleveland	OH	44106	2/8/2001	post op- dose range 20-40 -not really using tapering w/oxy- seems to see advantages of- but says still some would be better w/SAs
PPLPMDL0080000001	Akron	OH	44312	2/8/2001	Using for patients tht are going home with chronic pain, patients that have had joint replacemnts or some time of occupational injury or spinal injury that require a pain medication to control pain. Writing 10mg tabs q12h for these patients.
PPLPMDL0080000001	Akron	OH	44312	2/8/2001	what new patients on oxycontin? when is he going to oxycontin? Started a 73 yr old man on 20mg q12h. he has part of his right sacrum remove form cancer growth, will need a brace to keep his right leg stable. Said going to have to control the pain, next step in 40mg q12h, then 80mg q12. Doing mainly post op control he uses OxyContin with percocet or Oxlyir for breakthrough. Most cases come to him on either vicodin or tylox.
PPLPMDL0080000001	Gates Mills	OH	44040	2/9/2001	doesn't want to talk about oxycontin avoids specifics reminded him of 1-1 conversion sometimes ti looks like nobody's home when talking to Azar.
PPLPMDL0080000001	Berea	OH	44017	2/9/2001	talked about some of the articles that have been all over the place.asked about how it would change what he does and he said that it should not be a big deal.it might though
PPLPMDL0080000001	Barberton	OH	44203	2/9/2001	midian trying to help with hudson for chiro in surgery. pushed mid to reorder chiro for blocks in clinic. needs constant reminding. bouts-quick oxy for psot op hit
PPLPMDL0080000001	Akron	OH	44303	2/9/2001	Normaperidine, Darvacet, APA Green pain booklet
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	Normaperidine, Darvacet, APA Green pain booklet
PPLPMDL0080000001	Middleburg Heights	OH	44130	2/9/2001	his use of combo meds is all over the place.sometimes he uses appropriately for very short term acute.wriet over potency and how to dose and make equivalent
PPLPMDL0080000001	Gates Mills	OH	44040	2/9/2001	Hates dealing with opiods, he said don't take it personally but i try to get rid of any chronic pain patient. He has a few low back patients that he sees every month but thats about it. I showed him the oxycontin conversion guide and starting dose of 1-2-3 10mg tabs q-12 depending on how much SA their on now. Next Call: Show him the fleischman study in low back.
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	some titr needed in one pt- seemed pretty comf w/now- at least a start.
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	Normaperidine, Darvacet, APA Green pain booklet.
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	Is going to FLA mtg to present and this fri 7am mtg for onc dept- he and sarhill
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	doing ok- very busy on service- has been getting more on uniph he says- told to get others to do sooner as well and what point does he bring it on board?
PPLPMDL0080000001	Barberton	OH	44203	2/9/2001	midian trying to help with hudson for chiro in surgery. pushed mid to reorder chiro for blocks in clinic. needs constant reminding. bouts-quick oxy for psot op hit
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/9/2001	he told me about a couple ofpatients that have been doing well with oxy.asked about what type of patients he is using it in and tried to expand
PPLPMDL0080000001	Cleveland	OH	44130	2/9/2001	need to show potency comparison to vic nad how to dose like vic he was talking about hte upcoming speaker nad how it should be good timing considering all of the publicity lately.it is hard to change his mind when he is set in his ways to the meds he uses and why
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	post op
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	says most uses are at 600qd- still brings up night symptoms as first reason to think of uniph
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	talked about algorithym, he says that there is one, but that very few people follow it, is goign to get copy, see next week
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	2/9 went thru 1/1 says has used enough oxy and it is an issue of not enough efficacy at 2/1& 1.5. Agreed prob less SE but not equiv..Want sponsorsh -table- or more forEPEC prog review in may? get me info and request- go thru full prog-
PPLPMDL0080000001					follow up to last night talk, he said that chevien did an excellent job and said it would effect his use, talked about his kaiser letter, lunch set
PPLPMDL0080000001	Independence	OH	44131	2/9/2001	marcus and function. talked about howw to measure whether a therapy is working or not and how function should be the gauge
PPLPMDL0080000001	Barberton	OH	44203	2/9/2001	midian trying to help with hudson for chiro in surgery. pushed mid to reorder chiro for blocks in clinic. needs constant reminding. bouts-quick oxy for psot op hit
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	Normaperidine, Darvacet, APA Green pain booklet.
PPLPMDL0080000001	Cleveland	OH	44119	2/9/2001	Did the hospice rebate for the 3rd and 4th quarter. Also spoke with Joann Shelton. She decided on April 25th for the fall conference program. We will try to bring in Neil Irick to speak on dyspnea and pain management.
PPLPMDL0080000001	Bay Village	OH	44140	2/9/2001	did n ot give me any time hardly at all Ray said to set up an appointment for more time
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/9/2001	oxy in the hospice
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/9/2001	worked with colleen adn gave her info on their next step with the pain.she gave names and and talked about how diversified the committee is.talked about putting oxy on all of hte standing orders

PPLPMDL0080000001	Warrensville Hts	OH	44122	2/9/2001	Linda said to just call the day ahead of when I want to bring in lunch and she will tell me which building will have the most docs in. Cannot catch all at one time, so need to do both buildings.
PPLPMDL0080000001	Euclid	OH	44132	2/9/2001	Diane, pharmacist on duty, Dr. Levin under investigation for controlled substances, No 160mg from dr. tashildar. Di Cello main scripts are percoet and percodan
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	see notes
PPLPMDL0080000001	Bay Village	OH	44140	2/9/2001	Ray was very nice and helpful. Sees some OxyContin from Westlake docs
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	uniph
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	post op
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	vs nsalids
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	post op
PPLPMDL0080000001	Barberton	OH	44203	2/9/2001	midian trying to help with hudson for chiro in surgery. pushed mid to reorder chiro for blocks in clinic. needs constant reminding. bouts-quick oxy for psot op hit
PPLPMDL0080000001	Akron	OH	44333	2/9/2001	quick hi, scheduled lunch with anesth group
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	Senekot-S, patient information sheet with coupon.
PPLPMDL0080000001	Akron	OH	44304	2/9/2001	Inservice with all of the nurses. Talked about the akron Beacon article on oxycontin.
PPLPMDL0080000001	Akron	OH	44304	2/9/2001	Scheduled lunch for the rest of the year. Spoke with Dr. BanjaBanja.
PPLPMDL0080000001	Akron	OH	44307	2/9/2001	Senekot-S, patient information sheet with coupon.
PPLPMDL0080000001	Richmond Hts	OH	44143	2/9/2001	Hall way hit has only two patients on oxycontin wathces them very closely sees them every 2-4 weeks. Needs to be coaxed along patient specifics one pt. at a time.
PPLPMDL0080000001	Westlake	OH	44145	2/9/2001	he said he is using only Uniphyl and a lot of it. He said to stop in next week to go over Oxy
PPLPMDL0080000001	Cleveland	OH	44106	2/9/2001	has some hesitance at using at VA- says he would but truly not near as much as atUH - doesnt want to get Q frm other oncs at VA cost issues i think. He is into the new chemotherap coming out- cutting edge stuff.
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	Is going to FLA mtg to present and this fri 7am mtg for onc dept- he and homsi- Asking me @ sponsorship for chicago natl meeting 2/18 getting sponsored- he hopes to but may not- 200-300? Also will get more info on scholars info from friend
PPLPMDL0080000001	Middleburg Hts	OH	44130	2/9/2001	talked to him about how he is doing oxy
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	talked to doctor briefly about pain meds, he says he only uses prn, but talked about oxy and how to use when pts need at tx, keep on him
PPLPMDL0080000001	Akron	OH	44333	2/9/2001	quick hi, scheduled lunch with anesth group
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	Normaperidine, Darvacet, APA Green pain booklet
PPLPMDL0080000001	Akron	OH	44310	2/9/2001	APA Green pain booklet
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	2/9 flia mtg- clin trials importance of good set up- clear obj- told @ 5k seems ok - left up to him to decide- Told will get w/him soon to talk @ the 1/2 day deal
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/9/2001	his two main meds in the post op setting are percoet and darv talked about how he can make oxy equiv to both and how to dose focus on the perc patients
PPLPMDL0080000001	Westlake	OH	44145	2/9/2001	quick hit through the window, he said he is using some OxyContin for some chronic pain like backs talked about Roth and use for osseo as well
PPLPMDL0080000001	Cleveland	OH	44104	2/9/2001	talk about where to use oxy, he is afraid to use many opioids, did just write oxy for pt who had severe oa pain, the pt was getting dizzy told him that would subside, talked about how to initiate tx
PPLPMDL0080000001	Akron	OH	44304	2/9/2001	Breakthru oxyfr, titration, normeperidine, toxic.
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	talked to doctor about dr chevelin talk, he missed takl but dr obrein said that it was very good and was worth goi ng, talked about oxy and titration
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	in ortho clinic, talked about how to start and titrate oxy
PPLPMDL0080000001	Cleveland	OH	44109	2/9/2001	talked about oxy vs duragesic, she says that she sees some use in dura, said it was a good med but oxy better, talked about how to titrate oxy
PPLPMDL0080000001	Cleveland Hts	OH	44118	2/9/2001	Dr. actually pleasant. Was chair of OB at Sinai, now starting dept. at Huron. goes to Hillcrest, UH, and Huron. Does his surgery at Huron. Always running way behind, will take appts, but will be behind. Introduced oxycontin, 12 pain clinic for pts types doc currently treats with short acting. Says he uses percoet a lot for post op. I explained that oxy in perco without the acet and in 12 hour release. Showed him Melcak peak and valley, related to percoet and showed Oxy blood levels, nice and steady. Main benefit is that pt can get a good nights rest and not chase pain. He brought in right away. Showed him Sunshine and highlighted that they concluded that oxy was as effective as perco but easier! He asked about dose, so we used calculator to find, 20-30 q12. explained to rx 10mg 2-3 q12h. Told him to expect similar side effects as perco. He asked about nursing. I explained that he could use the same precautions he does with perco. He would like me to help him educate staff at Huron on pain when his dept opens. Follow up in month to see where that is. Next call, highlight pregnancy category and reinforce ease of dosing. Left doc samples of senekot and tab for rooms.
PPLPMDL0080000001	Cleveland	OH	44130	2/9/2001	had a great conversation with andrea about pain managemtn and left her a couple of psp cards. talked about making oxy equiv to teh combo meds and q12 benefits. he is all over het place with writing and andrea could be the key to get changes
PPLPMDL0080000001	Cleveland	OH	44195	2/9/2001	post op is using tapering techn and does thinks he uses less mgs now vs SAs! good stuff
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked about post op oxy, he says that it is his first choice. he says that in some of his elderly pt they get woozy, he says that he still uses it just at a lower dose, using 20 and 40 for post op pain
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked about oxy and formulary issues, he says that right now he is seeing everyone using oxy and that no one seems to be following the formulary, says he has list of pt commit members and will give it too mee
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	lunch huge Vicodin and Darvacet wrter. He also needs to see potencies and conversions
PPLPMDL0080000001	Westlake	OH	44145	2/12/2001	lunch Lakewood he said almost all adults get OxyContin 20s post op while Tylenol with codeine is his choice for children
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	Darvacet.
PPLPMDL0080000001	Akron	OH	44302	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked to doctor about use of oxy in trauma cases, he saya that he is seeing alot of oxy use, asked about his use and he said that he does use it , but after sa, told him that he can start with oxy as well.
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked to doctor about oxy, he asked about all of the coverage on abuse, his stance is that he writes the best med for the pain, alot of times the best is oxy, he believes in the product and will cont to use it, he says abuse is the fault of the pt not of the product, he is on board
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	mentioned a patient that came from the Falls pain clinic, pt was taking 240mg a day of OxyContin ,call for the Oxy, but gave the patch and the patient called back and said did not want the Duragesic-, never came back. Abuse of all opioids.
PPLPMDL0080000001	Euclid	OH	44119	2/12/2001	Discussed oxycontin dosing with me and how it compares to vicodin or tylenol#3. Agreed to use post procedures like shoulder or TK/TH Will need f/u. Next Call: see if he has used as he agreed and discuss dosing
PPLPMDL0080000001	Akron	OH	44302	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked to doctor about psp cards, he brought up the abuse issue, asked him if he writes opioids are pts in pain he sid yes, so I told him that oxy is best choice, talked about fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44128	2/12/2001	get his perc patients and find what type of disease states he is using that for he talked about a couple of different topics. he had several abuse literature hangin on the wall. talked about the time article and how it is not moral to hang on the wall. he talked about other drugs that have gone thru the issues. ilz gave positive feedback about patients wanting to stay on and that he is still using. need to get in here every week and get rapport with
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked about using oxy post op, he says that abuse of oxy is in no way going to change his writing habits, he uses oxy in post op and trauma, he says it works very well
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	Writing 10mg tabs 1-2, he said he counsels pts about pain control, firstline is darvocet and vicodin on prn basis, OxyContin is for acute fractures and procedures that involve bone pins screws and tendon repair.
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Akron	OH	44307	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	Said using for cases that have bone fracture repair, pins screws and some tendon repair. Uses OxyContin with Oxyfr for breakthrough, concern is if not controlling th epain, the patient may take more often.
PPLPMDL0080000001	Cleveland	OH	44111	2/12/2001	Met with Patty. She is the clinical coordinator. She said they are buying their meds from the hospital out-pt. pharmacy. Don't know the kind of pricing they are getting yet. Need to set up appt. to see Terri. She is the Executive Director.
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	store manager is very uptight about corporate store planogram and will under no circupstance allow an unauthorized product be displayed. Pharmacist may allow small amount of Senokot to be placed by their counter
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	see lukens notes
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	abuse with OxyContin's concern with this pharmacist.
PPLPMDL0080000001	Cleveland	OH	44104	2/12/2001	This is an extension of Metro Hospital. It is for the indigent pts. in Cuyahoga County. Spoke with Mike, the Chief Pharmacist. He said that they follow the same formulary as Metro. He said Oxycontin is on formulary. He said Dr. Fuller at this facility is on the P&T committee. I mad appt. to see Drs. Smith and Fuller on March 22.
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/12/2001	Met with Terry Krause, manager of staff development. Would like us to hammer message to docs to stay away from prn orders and to identify pain more specifically to aid in compliance of JCAHO. She is going to ask Jeanette to come in and talk about the different meds that are used to treat pain. We can sponsor. She also would like to borrow or Assessment slides and conduct some nurse training on that topic. She ate up the conversion calculators (IV to oxy). I left her the big pain scale to see if she liked it and a copy of the documentation kit. She gave me the names of the JCAHO people at each meridia! She'll let me know about sponsoring Jeanette. She did not jump on the offer to inservice depts because of staffing issues. The bigger lunch time meetings are the best venue.
PPLPMDL0080000001	Westlake	OH	44145	2/12/2001	Met Michelle in anest. She said 2 of the docs do pain and the rest would like to hear about chiro. set up lunch for 13th.
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	see notes
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/12/2001	Met with Colleen. She gave up names of OB Quality Ass. team. Tigert and Bennett are big ones. She is trying to create a poster for pain week highlighting patient bill of rights. Dave Dohar gave her the little pamphlet that we had. She loved it. She also loved the slide sets on assessment that we had. She would like to use them at some education forum in the future. She said Janssen brought in some speakers, but they were not that good. She has heard of Jan Frandsen, would like to have him out.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/12/2001	Senekot more profitable.
PPLPMDL0080000001	Akron	OH	44307	2/12/2001	Chronic Pain CEU.
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	Surgical area, Rehab office and hand surgeons.



PPLPMDL0080000001	S Charleston	OH	45368	2/12/2001	Used Pl, doc kit and po5, concerned about issues but admitted that alot of this came out of KY and not heard of any local issues. Liekd the fact that we are addressing this head on and keeping him in the loop
PPLPMDL0080000001	Mogadore	OH	44260	2/12/2001	Senekot more profitable than generic
PPLPMDL0080000001	Akron	OH	44302	2/12/2001	Chronic Pain CEU.
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	lunch Lakewood he said he is in a big hurry because he had to leave for an emergency surgery. But he did say that along with Vicodin OxyContin is one of his most used pain meds
PPLPMDL0080000001	Akron	OH	44307	2/12/2001	CEU Chronic Pain.
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	he said he is back writing more OxyContin since it is on formulary at St John West Shore. he said he didn't know that until recently. He wanted Uniphyl samples because he was very low and he has a patient coming in later with progressive copd THAT HE WILL TRY UNIPHYL ON
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	he claims to use Darvacet for scopes and very minor hand procedures and OxyContin for the more painful. Showed him conversions of Darvacet to Oxy and then he asked for Vicodin to Oxy conversions so showed him
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	doctro was in op clinic and he says that oxy is abused, he originally saw an article in tampa about oxy, asked him if he is seeing it and he said no, so told him it was not an issue, asked to cont use
PPLPMDL0080000001	Lakewood	OH	44107	2/12/2001	lunch using a lot more OxyContin but could take some more Vicodin and Percocet business . Show conversions and potencies
PPLPMDL0080000001	Cleveland	OH	44115	2/12/2001	Met with Dr. We discussed his ideas of pain management and Oxycontin. He likes to see the clinical data. He appears to be on board with proper pain management, however, he may need help in titrating. He has a tendency to want to go to q8h. I explained the rational for continuing q12h. He seemed to understand. he wants me to put together a synopsis of the in-services I do for the nursing homes.
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	Said has used some Kadian and the patch but still using mostly OxyContin, talked about assessment and documentation, he said will still use OxyContin first line but said if ask for it by name may be hesitant. Talked about effects of opioid abuse. Titration, up to 160mg.
PPLPMDL0080000001	Cleveland	OH	44109	2/12/2001	talked about post op oxy, he says that it seems as if every one is using oxy in post op setting, he says that he uses the 20, discussed titration and how to use the 10 for more flexibility
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	he is doing an open shoulder for his second case, going to use 20mg q12h post op for this case. Still using, controls pain at some points it is wether the pt can tolerate it or not.
PPLPMDL0080000001	Westlake	OH	44145	2/12/2001	best call with him yet. he was very interested and had a lot of questions . He asked about one of his patients who is taking 40mgs tid and talked about q12 dosing and talked about what he will do with this patient if he gets worse. 80mgs q12
PPLPMDL0080000001	Akron	OH	44333	2/12/2001	made a joke about pts streamlining OxyContin he was laughing. Not changes in his prescribing habits. Using 1-3 10mg tabs q12h post op. More severe pain cases, bone involvement and tendon repair.
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Akron	OH	44303	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/2001	at lunch talked about oxy and the post op use, he says they use alot of it, but more in trauma and severe pain pts, post op is still percoet and vicodin, they are using oxy ir as well for bt pain
PPLPMDL0080000001	Euclid	OH	44132	2/13/2001	.
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	he read the New York Times article and said he wants to be cued in on this kind of information in advance he wants me to set up an appointment in his office
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	he talked about OxyContin being abused and joked that some patients just like it too much. I redirected that at least a lot of patients who really need relief like your patients can get the best of care
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	looks like chiro will go onboard in the next couple of months, vetter wants a grant to help absorb costs associated with pharmacy printing and or orders. need to check
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	has used oxy a couple of times on older kids, mostly keeps on epidurals. looks like chiro will go onboard in the next couple of months, vetter wants a grant to help absorb costs associated with pharmacy printing and or orders. need to check
PPLPMDL0080000001	Akron	OH	44302	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD. Residents do all the prescribing.
PPLPMDL0080000001	Akron	OH	44302	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD. rotatore cuff, residents do all the prescribing.
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Cleveland	OH	44105	2/13/2001	talked about setting up resident pain talk at southpoint, looking at dr. howard and dr. richmond, call to finalize
PPLPMDL0080000001	Akron	OH	44302	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Cleveland	OH	44111	2/13/2001	says that they are using alot of oxy and oxy ir, he says that they are using pca with morphine and dilaudid, getting away from demoral, talked about conversion from pca, sent new pt home on oxy
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	ran into him at tumor board he said he wants me to stop by his office tomorrow and go over a program that he wants me to help him sponsor since he is a big OxyContin writer. He said to come by with some Uniphyl samples as well
PPLPMDL0080000001	Akron	OH	44333	2/13/2001	where using percocet or vicodin vs OxyContin? He just answered the question, using OxyContin where appropriate, the right pt. If have been on vicodin or percocet first, then will convert to OxyContin, Abuse in his akron office is higher and not writing it as much in this office. Vicodin and percocet, short acting and for short term pain, he said trying to stay away from chronic pain. Mentioned theo, he said for COPD ppts cheap and if inhalers are not working has been using generic.
PPLPMDL0080000001	Fairlawn	OH	44333	2/13/2001	going to order in extra senekot for display, will bring in a put on normal shelf space.
PPLPMDL0080000001	Euclid	OH	44119	2/13/2001	.
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	TALKED ABOUT HOW PATIEINTS CAN BENEFIT FROM A LONG ACTING OPIOID. She said she is seeing a fair amount of Uniphyl from Syad and Venizelos
PPLPMDL0080000001	Cleveland	OH	44111	2/13/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44105	2/13/2001	see notes
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	get food for 25 - 30 met with several residents and physicians go over long acting coverage of pain with Oxycontin
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	inservice for pain center. doing a pain program in may, sponsoring 3 speakers, great exposure and contacts
PPLPMDL0080000001	Akron	OH	44307	2/13/2001	stopped in ortho clinic, using more oxy and h igher doses. all wanted to chat about the recent news. met with suzanne to discuss upcoming program with the rresidents. doing lunch thursday with her
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	looks like chiro will go onboard in the next couple of months, vetter wants a grant to help absorb costs associated with pharmacy printing and or orders. need to check
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Laminated pain assesment sacrl
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD., Write a letter for grant money for palliative care.
PPLPMDL0080000001	Akron	OH	44333	2/13/2001	Ne Ohio ortho group and Dr thompson.
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	rebate
PPLPMDL0080000001	Akron	OH	44310	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	looks like chiro will go onboard in the next couple of months, vetter wants a grant to help absorb costs associated with pharmacy printing and or orders. need to check
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	quick hit at tumor board, went over treating constipation from Oxycontin with Senekot
PPLPMDL0080000001	Lakewood	OH	44107	2/13/2001	he said he tried OxyContin post op then can't remember why he abandoned it . he WILL GIVE IT ANOTHER TRY
PPLPMDL0080000001	Cleveland	OH	44111	2/13/2001	talked about the news reports on oxy, he says that he has seen more news on oxy in the last week than he ever has, talked about how it will not affect his writing habits and he will cont. to write
PPLPMDL0080000001	Cleveland	OH	44105	2/13/2001	talked to doctor about oxy and his perception, he saw all of the reports and said it is crap, he says that it is the fault of the pt and physician not the product itself, talked about conversion and pain assesment
PPLPMDL0080000001	Akron	OH	44314	2/13/2001	the abuse issue is the big concern in the area, she is not concerned overall, but her concern is the pharmacists and the public perception of pts that are on OxyContin. Was brief, speaking for Brian on thurs. Was over an hour behind with patients.
PPLPMDL0080000001	Akron	OH	44302	2/13/2001	Propoxyphene, Apa green book, assessment shett, contract CD.
PPLPMDL0080000001	Cleveland	OH	44105	2/13/2001	talked about oxy, he brought up the abuse press, asked if it effected him, he said that it was something that he knows, all opioids can be abused, talked to staff about assessment and documentation, follow up with march
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	talked at tumor board he asked about OxyIr how fast does it work compared to OxyContin
PPLPMDL0080000001	Akron	OH	44308	2/13/2001	looks like chiro will go onboard in the next couple of months, vetter wants a grant to help absorb costs associated with pharmacy printing and or orders. need to check
PPLPMDL0080000001	Lakewood	OH	44107	2/13/2001	he said he wrote a new script for a back pain patient today as well as a refill for a chronic patient . He said he mostly has been working with 20s but smoe times 10s
PPLPMDL0080000001	Akron	OH	44314	2/13/2001	what patients does he feel comfortable using OxyContin on? Low back pain pts, pts waiting for surgery like gall bladder or fracture pts.
PPLPMDL0080000001	Cleveland	OH	44127	2/13/2001	talked to doctor about oxy, she just wrote a script for 10mg for her oa pt, talked about how she can titrate up to the 20 or 40 mg dose as needed
PPLPMDL0080000001	Akron	OH	44333	2/13/2001	chronic pain patients, after vicodin or darvocet, once taking every 4-6 hrs then will go to OxyContin. OA and musculoskeletal pain.
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
PPLPMDL0080000001	Cleveland	OH	44105	2/13/2001	talked to doctor about oxy and titration, she uses mainly the 10 and 20 mg strength, asked her what she did when multiple 20 do not hold pt, she says she switches, talked about how to use higher doses and gave titration guide, ask about copd left uni samples
PPLPMDL0080000001	Euclid	OH	44132	2/13/2001	Has only used up the 40mg tabs, he uses oxycontin in combination with patches. he says he will titrate if need be but most patients are maintained on 20-40mg. biggest limiting factor to pain meds constipation and nausea, he puts every one on a constipation protocol he agrees with providing a rescue anti nauseant but doesn't do this routinely. Next Call: find out when he initiates oxycontin?
PPLPMDL0080000001	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
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PLPMDL0080000001	Cleveland	OH	44105	2/13/2001	doctor says that there is no such thing as bad press, he says that pts will abuse meds no matter which ones you give them talked about oxy and starting low and titrate slow
	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
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PLPMDL0080000001	Cleveland	OH	44111	2/13/2001	lunch, talked about oxy, he said that he has seen many reports on oxy, talked about how to use oxy in true pain pts, and that any opiod can be abused, talked about starting dose and titration
PLPMDL0080000001	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
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PLPMDL0080000001	Westlake	OH	44145	2/13/2001	went over titration principles and how to treat constipation with Senokot
PLPMDL0080000001	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
PLPMDL0080000001	Akron	OH	44333	2/13/2001	Steven Rarick is calling back early for breakthrough pain so basal dose is not enough, taking 3 80mg tabs q8h going to need to titrate up. Take 2 160mg tabs q8h or 4 80mg tabs q8h with oxy ir for breakthrough.
PLPMDL0080000001	Westlake	OH	44145	2/13/2001	Great group. Doc larussi run group, Northcoast Anest Inc. He also owns the clinic, Northcoast Pain Mgt. Inc. He does not see a NEED for chiro in surgery because they don't do a lot of shoulders. However, he does agree that for large dose anest. he would like to use chiro. He would restrict the use to regional, high vol, conc (no epidurals). He wants to know how many vials of 30ml are in a package. He said that is the biggest dose they use. Need to find out. All docs are open to using. Gave the toxicity story and similar pharmacodynamics. handed out dosing cards. Raslan uses a little less than 3 to one ration when converting from PCA to oxy (60 morph to 160 oxy) Raslan and larussi are the only ones who do pain. Mostly injections, down on first floor. Neither are concerned about abuse of Oxycontin, but both were aware of all the news stories. Both will titrate as far as they need to. larussi said they had a pt taking 180 a day.
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PLPMDL0080000001	Cleveland	OH	44111	2/13/2001	talked about oxy in post op setting, just had trauma pt who had suffered from blunt trauma, put on 80mg q12h, but the nurse only gave 40mg bc she felt it was too high of a dose, titrated down and went home on 40q12
PLPMDL0080000001	Akron	OH	44333	2/13/2001	OxyContin is being initiate to patients that are starting to take 6-8 vicodin or tylox tabs a day. Most common chronic pain is low back or musculoskeletal pain Usually starting with 20mg q12h and een 40mg q12h if taking 2 vicodin q4h. uniphyl, or generic BID theo for severe COPD patients.
PLPMDL0080000001	Akron	OH	44333	2/13/2001	using for hospital cases OxyContin for basal and oxy ir for bowel dose. Total knees and hips are where he is using. Knee scopes, he writes vicodin or darvocet for a few days and tells them to take when needed. using 1-2 10mg tabs q12h post op.
PLPMDL0080000001	Akron	OH	44333	2/13/2001	using OxyContin after darvocet, ultram and vicodin on prn basis. On occasion he is using OxyContin in place of the vicodin when he sees that the darvocet or ultram is not controlling pain at all then he will go to 10mg q12 of OxyContin, this is spine and neck cases that are more severe and waiting to go to surgery. Tries to use the minimal amount of medication to control the pain some discomfort may still exist.
PLPMDL0080000001	Akron	OH	44333	2/13/2001	using for open knees and hips with vicodin or APAP for breakthrough, q12h dosing is better for compliance and pain control. Using the 10mg tabs 1-2 q12h and 20mg tabs q12h for larger patients. Also has used for humoral or tibia fractures.
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	doctor dropped bomb about price of oxy at 100 per pill on the street, says he will gladly use it inhouse, but will now in good conscience not use in op setting, asked what he would do and he said mscontin, asked if they were abusers would they not abuse mscontin as well, he says he does not remember that much abuse with ms, follow up
PLPMDL0080000001	Cleveland	OH	44195	2/14/2001	seems to be no issues w/oxy press- says media is ridiculous- has has only 1 question from pt and was able to explain to them- no issue
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Westlake	OH	44145	2/14/2001	lunch Westlake he talked about Oxycontin's bad press with abuse lately. He understands that the drug is used much more thn ev er in the pst and it will like all pain meds get in the wrong hands on occasion
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	quick hit in the hallway, where he said he likes to treat his chronic patients with long acting like OxyCojntin or Duragesic . Went over advantages over Duragesic
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	he said he is getting much more comfortable with oxyContin and using it for all his total knees and shoulders. He said he uses a ton of Vicodin and it is mostly used for patients who do not take it around the clock just a couple a day. Went over where Oxycontin will benefit patients who are taking post op meds around the clock. he also gives Oxy to patients who do not respond well to PCA
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	Says most always recomm. Senokot. In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	talked about trauma, she is working with dr gagliardi now and says that he is having them use oxy on all traumas after pca, follow up
PLPMDL0080000001	Cleveland	OH	44102	2/14/2001	Dr. irick will be speaking to St. Augustine Manor and referring physicians.
PLPMDL0080000001	Independence	OH	44131	2/14/2001	he is not having any difficulty with the publicity for the right patient it is the perfect drug.need to find what the right patient is and expand
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	who said she is using more Uniphyl and has noticed that she is getting more patients who are on Uniphyl that were started from a specialist
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Westlake	OH	44145	2/14/2001	he said since is is using a lot of Oxycontin he would like our company to get involved with their anual Philipeno Conference
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	see notes
PLPMDL0080000001	Cleveland	OH	44113	2/14/2001	see notes, set breakfast
PLPMDL0080000001	Cleveland	OH	44115	2/14/2001	dosing
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	senk and mscontin prog
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth

PLPMDL0080000001	Akron	OH	44302	2/14/2001	Samples of Senekot-S.
PLPMDL0080000001	Akron	OH	44302	2/14/2001	senekot-s. Do you service any hospices?
PLPMDL0080000001	Akron	OH	44302	2/14/2001	Apa green book, conversion card. I got my life back. Internet invitation. Give him the red audiotape for his talk, and a note that we are or will be coming out with a patch. When I don't know.
PLPMDL0080000001	Akron	OH	44310	2/14/2001	post-op, Duravacet, normeperidine.
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	resident and at lunch, talked about using oxy in trauma cases and in gs, says that oxy works well, talked about abuse issue and she said not a problem
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	lunch Westlake quick hit in the hall, asked him if he is comfortable using Oxycontin anywhere Vicodin is used and he said most of the time. Sometimes he has patient s that he knows will only need a couple of Vicodins in a
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	says he starting someone this week! lbp- no longer nsaid candid- still in pain- will give me more info next week- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	In serv mtg- start/stop oxy. Marcus review- roth
PLPMDL0080000001	Akron	OH	44302	2/14/2001	post-op, I got my life back.
PLPMDL0080000001	Westlake	OH	44145	2/14/2001	he claims he writes several Uniphyl a day. he loves it because it is the best thing to use to combat nocturnal symptoms.
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	talked post op use, she says that abuse does not seem to be a problem, follow up
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	at lunch talked about using oxy and in trauma cases, says they are using alot of it in long bone fractures and spine cases, follow up
PLPMDL0080000001	Cleveland	OH	44113	2/14/2001	talked to doctor outside of or, does his surgeries on wed and mainly friday, talked about his use and he said thta he is using just as much as ever, see friday before cases
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	talked about oxy and use in the burn unit, on burn rotation now, he was asking about oxyin and if can use instead of percocet, said yes, follow up
PLPMDL0080000001	Cleveland	OH	44109	2/14/2001	he jumped into conversation about abuse and oxy, he says that when taken correctly there is alot less euphoria assc with oxy vs percocet, he says in abusers that have a hx, should be more careful, but did recomend oxy
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	he admitted to using a lot of Duravacet and Vicodin for the more severe cases. Show Roth next time and go after his chronic business
PLPMDL0080000001	Unlontown	OH	44685	2/14/2001	talked about where using OxyContin, she said using for old ladies with vertebral compression fractures, one with fibromyalgia and legetimate back and knee pain. Did say writes vicodin or episodic back pain for a week and taking on pm basis. She is thinking of Oxy use for a more extended period of time, at least 2 weeks in duration. Chronic back pain patients make her nervous. Likes Oxy vs short acting in that 30 days pts get 60 pills, it is easier to follow vs vicodin when if you tell them to take as many as needed, they will do that. Duragesic people, two new reps have come in after OxyContin abuse and she said that she does not practice medicine like tha bad press is making Oxy out. Uniphyl she uses for chronic bronchitis. senekot-s
PLPMDL0080000001	Akron	OH	44304	2/14/2001	Titrate to comfort. What do you use for breakthru or rescue? What do you like about...? What is the highest strength of oxycontin that you have prescribed for a patient?
PLPMDL0080000001	Akron	OH	44302	2/14/2001	Titrate to comfort. What do you use for breakthru or rescue? What do you like about...? What is the highest strength of oxycontin that you have prescribed for a patient?
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PLPMDL0080000001	Akron	OH	44307	2/14/2001	Titrate to comfort. What do you use for breakthru or rescue? What do you like about...? What is the highest strength of oxycontin that you have prescribed for a patient?
PLPMDL0080000001	Akron	OH	44309	2/14/2001	Titrate to comfort. What do you use for breakthru or rescue? What do you like about...? What is the highest strength of oxycontin that you have prescribed for a patient?
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PLPMDL0080000001	Cleveland	OH	44106	2/14/2001	starting most at 20 q12. says not much need for titr but would if neces- when? chk on various surg.
PLPMDL0080000001	Cleveland	OH	441143236	2/14/2001	dosing/ w/ w/o bt- is treating cancer pt now- 40q12
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	he brought abuse, and the press reports. I redirected to all the people who are in pain that get 12 hours of relief
PLPMDL0080000001	Oakwood	OH	45419	2/14/2001	navin rambhia - major questions on oxy and abuse, more problems with q12 vs q8, he wouldn't come out and say if he would fill q8 dose, sd a couple of cvs pharms will not fill q8, had 8 scripts for oxy yesterday in franklin and was surprised, dis indication and number of specialties using it, appreciated info and pain folder, wanted pca study - does some home health care work and converting to po skt s
PLPMDL0080000001	Lakewood	OH	44107	2/14/2001	he said he put an osteo patient and a rheumatoid patient on OxyContin 20mgs q12h yesterday
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	at talk, gave conversion chart, talked about pt who was on percocet, and switched to oxy
PLPMDL0080000001	Cleveland	OH	44106	2/15/2001	WHO step ladder- guidelines- vsSAs. told @dunegan coming
PLPMDL0080000001	Cleveland	OH	44106	2/15/2001	Did their present to their resid- dont think very enthusiastic about it- he seems luke warm about pm in gen-go thru ginsb and get contact to best attendings to talk to
PLPMDL0080000001	Parma	OH	44129	2/15/2001	talked to him about responders to theoph and how it is cheaper and easier to add on.talked about the different mechanisms of how it works and that is wait makes it different from singular
PLPMDL0080000001	Unlontown	OH	44685	2/15/2001	MS. Talked with him and going to use OxyContin for end stage MS patient, it will be used with baclofen pump for muscle spasms. Pts experience alot of neuropathic pain, nerontin use and nsaid are added for pain contol.
PLPMDL0080000001	Akron	OH	44310	2/15/2001	Apa green book, post-op study.
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	at dr richmond talk, afterwards talked about oxy and how to initiate
PLPMDL0080000001	Akron	OH	44307	2/15/2001	brought patient booklets to clinic, they all were talking about abuse with oxy. discussed the disservice the media is doing and encourgae to continue using oxy for the same reasons they started. taking suzane to lunch, she is speaking to them next month, need her to discuss this in her lecture
PLPMDL0080000001	Akron	OH	44302	2/15/2001	met with joanne about sponsoring upcoming crna program. dr. kirk and jovor. wre there. unfortunately said chiro probally wont happenb at this hospital. scheduled one final lunch anyway to get more doctors opinions.
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PLPMDL0080000001	Cleveland	OH	44113	2/15/2001	asked doctro about oxy, he laughed about all the press that has been out on oxy, he says it does not affec t himand that he will cont to write
PLPMDL0080000001	Akron	OH	44302	2/15/2001	met with joanne about sponsoring upcoming crna program. dr. kirk and jovor. wre there. unfortunately said chiro probally wont happenb at this hospital. scheduled one final lunch anyway to get more doctors opinions.
PLPMDL0080000001	Unlontown	OH	44685	2/15/2001	started off with the abuse issue, thought ther was less with OxyContin and I explained to him that there is if taked properly. The bad press is not going to change prescribing habits, he is using for acute pain and after pts are starting to take vicodin every 4-6 hrs, then will convert. Low back is most common pain he is treating. uniphyl, theo for COPD PATIENTS.
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	in clinic, set up gillians date, says that patterson does not want them top use oxy any more
PLPMDL0080000001	Cleveland	OH	44130	2/15/2001	he was very pleasant today.talked about only knowing a few drugs and that oxy is one of the few.laughs at the abuse issue but sometimes is not serious about it.
PLPMDL0080000001	Cleveland	OH	44102	2/15/2001	In-service #3 on pain medicines for the nursing staff
PLPMDL0080000001	Cleveland	OH	44195	2/15/2001	2/15/01f/u w clinical nurse for their geriatr protoc and info-Gave me CME article he wrote - geriatr. pain mgmt- good recomm. Send in slide request for him
PLPMDL0080000001	Akron	OH	44310	2/15/2001	Apa green book.
PLPMDL0080000001	Unlontown	OH	44685	2/15/2001	OxyContin works, controlls patients pain, he is not concerned with abuse b/c he does not like to keep pts on opioid for longer than one month. Using lowere doses 10mg and 20mg, mentioned fractures as most common use. uniphyl, 600mg for severe COPD pts, he said not starting as many new pts, none have gotten that severe.
PLPMDL0080000001	Middleburg Hts.	OH	44130	2/15/2001	she went to residency with bob.she is coming form the clinic whre she did bone marrow and will be expanding her duties here.she is on contract from a private company but hopefully she will stay here.she will usually start a patein on oxy or msc.talked about the similarities between the two with emphasis on metabolites and less invasiveness with oxy.
PLPMDL0080000001	Akron	OH	44307	2/15/2001	Documentation and Assessment. IndividualLY DOSE TO COMFORT.
PLPMDL0080000001	Cleveland	OH	44102	2/15/2001	talked about abuse
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	richmond talk
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	see notes
PLPMDL0080000001	Parma	OH	44129	2/15/2001	oncology in service.assessment.talked about ways to get the staff to recommend oxy to the physicians
PLPMDL0080000001	Middleburg Hts.	OH	44130	2/15/2001	Ireland ca center.found a couple of different ways to get back to see teston and mendez
PLPMDL0080000001	Cleveland	OH	44106	2/15/2001	Fran and Dr. Powell met with Bernie Katsur, Rob Blair and myself today. Bernie shared with them all of the materials that Purdue provided to the Pittsburgh VA regarding training doctors on pain. Fran said that Wade had a lot of this stuff already. She was most interested in the form on assessing the elderly and mentally challenged. Need to get that piece for my other hospitals. Fran said it is best to work with each dept. in terms of getting in front of them and inservicing on pain/oxy, but all should wait until the VISN wide formulary is set. She is in charge of training nursing and Dr. Powell in charge of docs. Fran also wanted some videos for pts and nursing. Nursing to be shown during some sort of training upon orientation. Pts have a PERC (pt. educ. resource) library to which they are sent to be trained on their meds and stuff. Fran says bevaque is a big player on the VISN deal and wants to have oxy. the only question is whether MS contin will have to be at least trialed. TBD. Fran also wanted to see the UPMC data that Bernie discussed. The data concluded that using oxy post op reduced the number of re-admits and other pt. satisfaction scores improved. Fran is basically the pain consult for all post op pain, so she makes the "orders" or at least suggests to some docs what to do, but they will ignore her orders a
PLPMDL0080000001	Cleveland	OH	44106	2/15/2001	WHO step ladder- guidelines- vsSAs. told @dunegan coming
PLPMDL0080000001	Akron	OH	44307	2/15/2001	formulary
PLPMDL0080000001	Akron	OH	44307	2/15/2001	brought patient booklets to clinic, they all were talking about abuse with oxy. discussed the disservice the media is doing and encourgae to continue using oxy for the same reasons they started. taking suzane to lunch, she is speaking to them next month, need her to discuss this in her lecture
PLPMDL0080000001	Akron	OH	44302	2/15/2001	met with joanne about sponsoring upcoming crna program. dr. kirk and jovor. wre there. unfortunately said chiro probally wont happenb at this hospital. scheduled one final lunch anyway to get more doctors opinions.
PLPMDL0080000001	Akron	OH	44307	2/15/2001	Delivery system.
PLPMDL0080000001	Akron	OH	44307	2/15/2001	APA green book
PLPMDL0080000001	Akron	OH	44308	2/15/2001	Senekot easel card
PLPMDL0080000001	Akron	OH	44302	2/15/2001	Senekot samples and easel internet card.
PLPMDL0080000001	Akron	OH	44306	2/15/2001	told me to stop back for senokot display. Concerned about OxyContin abuse.
PLPMDL0080000001	Cleveland	OH	44109	2/15/2001	talked in clinci about post op oxy use

PPLPMDL0800000001	Akron	OH	44307	2/15/2001	brought patient booklets to clinic, they all were talking about abuse with oxy. discussed the disservice the media is doing and encourage to continue using oxy for the same reasons they started. taking suzane to lunch, she is speaking to them next month, need her to discuss this in her lecture
PPLPMDL0800000001	Cleveland	OH	44106	2/15/2001	WHO step ladder- guidelines- vsSAs. told @dunegan coming
PPLPMDL0800000001	Akron	OH	44302	2/15/2001	Audio tape for speaking engagement,
PPLPMDL0800000001	Akron	OH	44307	2/15/2001	Apa green book, assessment sheet and clipboard.
PPLPMDL0800000001	Akron	OH	44307	2/15/2001	brought patient booklets to clinic, they all were talking about abuse with oxy. discussed the disservice the media is doing and encourage to continue using oxy for the same reasons they started. taking suzane to lunch, she is speaking to them next month, need her to discuss this in her lecture
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PPLPMDL0800000001	Cleveland	OH	44106	2/15/2001	WHO step ladder- guidelines- vsSAs. told @dunegan coming
PPLPMDL0800000001	Middleburg Hts.	OH	44130	2/15/2001	he usually uses vicodin for post op cases.his use seems to be in two different directions.his post op and his ca patients.chose the start with and went over potency and how to dose to make the same as vic.aware of abuse but is not a major issue.
PPLPMDL0800000001	Cleveland	OH	44113	2/15/2001	talked to doctor outside of office, says that he heard about buzz on oxy, he says that it will not effect how much he writes, need to continue to remind him to use
PPLPMDL0800000001	Cleveland	OH	44106	2/15/2001	WHO step ladder- guidelines- vsSAs. told @dunegan coming
PPLPMDL0800000001	Cleveland	OH	44109	2/15/2001	in clinic, quickly talked about oxy post op and the use of oxy ir for bt pain, he said ok, was in a hurry
PPLPMDL0800000001	Akron	OH	44304	2/15/2001	Apa green book, assessment sheet and clipboard.
PPLPMDL0800000001	Akron	OH	44319	2/15/2001	Ause is the big issue, but still writing alot of short actng.
PPLPMDL0800000001	Cleveland	OH	44113	2/15/2001	talked first about uni and copd, he says that he is using uni as adjunct bx, talked about oxy and titration
PPLPMDL0800000001	Cleveland	OH	44109	2/15/2001	speaker program, talked about oxy in chronic pain pt, talked about how to titrate and convert
PPLPMDL0800000001	Cleveland	OH	44113	2/15/2001	talk titration, get specific pt and go from there, in hallway, says that he heard about oxy and the street value, asked if he would no longer write, he said he still would
PPLPMDL0800000001	Middleburg Hts.	OH	44130	2/15/2001	talked to him about his role in the pain management process.talked about jcaho and how documentation is the key for titration.linda said that she will do weekly assessments and just push the patients meds when she has to and she just communicates this to roxanne.the main pain managemetrn is coming from the medical side
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/15/2001	talked about using oxy for whenever he needs to go around the clock and how as little as four tablets means around the clock they are using alot of hte combo's.one patients of hines was on a perc q8 and a darv q4 and he would not change to a long acting talked about titration and dosing.talked with marty about increasing frequency now that he is here at the clinic.
PPLPMDL0800000001	Cleveland	OH	44195	2/15/2001	2/15/01 great call- made joke @ media hype- not going to change a thing- typic dose 20-40q12, occas q8- think his idea of high dose is 80+q12- Doesn't agree that pain is so drastically undertr- says its bullsh.. Went thru some of the misunders. that i deal with and he agrees that most dont underst addict and dosing/conver- says some drs arent in position to use opis and thats ok. Went thru Marcus- 4/4- seemed in agreement maybe thinks 6-8 pills/day as switch point. Reminded @ rehab comment. F/U w/ comment on res/nurse switching- inserv/info suggestions?
PPLPMDL0800000001	Cleveland Hts	OH	44118	2/15/2001	Doc insists he doesn't use that much pain meds. Mostly anti inflammatory. He says only has a couple of pts. on vicodin and tylenol. He gets very suspicious about pts who ask for these meds. He spends most of his time down at Grace. Asked what he does if a pt does not tolerate nsaid, he goes to vico. Explained that oxy could be an option because of q12h pts get nights rest. He said He would consider it. Couple of more calls, may need to takeoff core list.
PPLPMDL0800000001	Uniontown	OH	44685	2/15/2001	Using OxyContin for cancer pain, three patients taking 10mg tabs q12h. Vicodin is beeing used like candy and he does flll he is using alot may give a couple of tabs on prn basis. Chronic pain for OxyContin a chronic
PPLPMDL0800000001	Cleveland	OH	44106	2/16/2001	2/16/01 has media concerns-street value and deaths, but says the way it would change his habits was to not leave his rx pad around- dont think change what he writes- rick agrees just catching up and addiction is not abuse not their pts- f/u with him- does he have concerns that any of his pts he is managing their pain are abusing? fewer pills- better control and focus on function
PPLPMDL0800000001	Euclid	OH	44117	2/16/2001	<b>Dr. Morley believes bottom line that Duragesic has a lower abuse potential than oxycontin. If he has a gut feeling that a person is not legitamit then if he gives them a patch they won't be back in his practice if they wer'er going to abuse. We did uncover the fact that in 5 instances where he wrote for duragesic because of suspicion he was wrong every time about abuse but the patients are doing fine now on the patch. He uses oxycontin because it works and patients are doing well on it. He uses oxycontin for more chronic conditions that are more like a train wreck but he does write alot of oxycontin. Finally we came down to the fact that every patient we went over that was on oxycontin had no abuse issues and he agreed that abuse is not an issue in his practice. Proper patient selection is key to Rx. Next Call: focus on patient identification and that oxycontin is the best choice for pain management abuse is not a concern in his practice because of his investigative process.</b>
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/16/2001	Sharon is Chung's nurse. Says she hasn't seen doc using in practice, but may be using on floor. All docs in on a Tuesday, so good day to catch to follow up. Talk to Bennett about JCAHO concerns in OB and pain and oxycontin
PPLPMDL0800000001	Middleburg Hts.	OH	44130	2/16/2001	oxy ir info along with marcus adn function went over dosing and he kind a laughed at the abuse stuff.talked about what kind of patients are involved and what kind of drs are doing it
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/16/2001	Sharon is Chung's nurse. Says she hasn't seen doc using in practice, but may be using on floor. All docs in on a Tuesday, so good day to catch to follow up. Talk to Bennett about JCAHO concerns in OB and pain and oxycontin
PPLPMDL0800000001	Cleveland	OH	44113	2/16/2001	in hallway, quick oxy hit on doctor, he says he is using oxy
PPLPMDL0800000001	Akron	OH	44303	2/16/2001	assessment, Treat, documentation. Apa Green book, contracts. Abuse.
PPLPMDL0800000001	Akron	OH	44310	2/16/2001	assessment, Treat, documentation. Apa Green book, contracts. Abuse.
PPLPMDL0800000001	Westlake	OH	44145	2/16/2001	quick hit he didn't need anything but asked what i think about the neg. press. Ashked him if he has any prolems. he said no. we talked about all pain meds abused to some extent. and that assessment is very important
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/16/2001	Sharon is Chung's nurse. Says she hasn't seen doc using in practice, but may be using on floor. All docs in on a Tuesday, so good day to catch to follow up. Talk to Bennett about JCAHO concerns in OB and pain and oxycontin
PPLPMDL0800000001	Akron	OH	44310	2/16/2001	assessment, Treat, documentation. Apa Green book, contracts. Abuse.
PPLPMDL0800000001	Cleveland	OH	44113	2/16/2001	talked to him about mainly uni, he says that he has many pts who are doing well with uni, talked briefly about oxy, go slow
PPLPMDL0800000001	Akron	OH	44310	2/16/2001	assessment, Treat, documentation. Apa Green book, contracts. Abuse.
PPLPMDL0800000001	Cleveland	OH	44195	2/16/2001	Has upped on pt to 240- male prostate
PPLPMDL0800000001	Lakewood	OH	44107	2/16/2001	still using a ton of Vicodin even though he now knows that he can almost use them interchangeably. Hre will try it for constant acute
PPLPMDL0800000001	Garfield Hts	OH	44125	2/16/2001	Would not let me see docs today. Left a note with the Melczak piece regarding using not treating prn. may need to take off list, cant see.
PPLPMDL0800000001	Cleveland	OH	44109	2/16/2001	talked in office, he is now not as hyped up about oxy, talked about dr richmond, cont to use her name, follow up
PPLPMDL0800000001	Akron	OH	44310	2/16/2001	Duragesic and long term darvacet.
PPLPMDL0800000001	Garfield Hts	OH	44125	2/16/2001	see farinacci notes for today
PPLPMDL0800000001	Cleveland	OH	44106	2/16/2001	looking for opp- may have 1-2 identified- SA overusers- did have some media concern- but talked thru and pt agreements
PPLPMDL0800000001	Cleveland	OH	44109	2/16/2001	did not mention anything about bad press, she says that chevlén did a nice job, but that he seems to aggressive with opioid tx, she wants me to sponser a grand rounds for pm/pr
PPLPMDL0800000001	Cleveland	OH	44195	2/16/2001	2/23/01Says not having prob- keeping pts on- not pressured to switch- dose 20-40 still- Mary wants more Senokot-
PPLPMDL0800000001	Olmsted Falls	OH	44138	2/16/2001	he said he hasn't slowed with his Oxycontin writing but he is not ready to step up to the next level with his writing because of all the recent abuse in the press. he wnted some Uniphyl samples
PPLPMDL0800000001	Akron	OH	44304	2/16/2001	oxy vs. tylox. they want it on standing orders. need to go through pharmacy. have been using more darvocet lately because of tylenol in tylox
PPLPMDL0800000001	Cleveland	OH	44130	2/16/2001	he seems to think that oxy is going to be taken off the market or regulated in such a way that it will make it hard to use.talked to him about hte pain patietns that will suffer now because they are the ones that will be most effected.talked about dummegan coming in march
PPLPMDL0800000001	Cleveland	OH	44113	2/16/2001	in or, talked about oxy and his use, he says that he likes the product, he will use in total cases, follow up
PPLPMDL0800000001	Cleveland	OH	44113	2/16/2001	talked about the abuse coverage on tv, he says that it has not and will not change his use of oxy, he says that he has used only one of the psp cards, and that he will use the other 2
PPLPMDL0800000001	Cleveland	OH	44102	2/16/2001	In-service #3 on pain medicines for the nursing staff
PPLPMDL0800000001	Olmsted Falls	OH	44138	2/16/2001	quick hit in the hall, he said he writes for generic Vicodin or Darvacet depending on the patient. He thinks OXYCONTIN IS too expensive to switch from his Vic, or Darv. which works. Talk about dangers of too much acet or aspirine with chronic repeated dosing
PPLPMDL0800000001	Cleveland	OH	44195	2/16/2001	titr: SE vs morph dilau
PPLPMDL0800000001	Westlake	OH	44145	2/16/2001	he said he keeps forgetting about OxyContin and promised to give it a try next time he would consider Vicodin
PPLPMDL0800000001	Cleveland	OH	44106	2/16/2001	with kraay- going to Chicago
PPLPMDL0800000001	Parma	OH	44134	2/16/2001	Went to find out about Broadview and JCHO. They received a 96% on their JCAHO evaluation. They were asked to write up what they did on pain management as best practice. I will also go in on Fridays when possible to go over pts. with Molly.
PPLPMDL0800000001	N Olmsted	OH	44070	2/16/2001	will also bring in extra MS Contin in order to take advantage of stock and save
PPLPMDL0800000001	North Olmstead	OH	44070	2/16/2001	she said they have only been open since November but already has been seeing some OxyContin. Went over delivery sytem which she didn't know about
PPLPMDL0800000001	Cleveland	OH	44113	2/16/2001	see notes
PPLPMDL0800000001	Fairview Park	OH	44126	2/16/2001	21301. bringing in more MS Contin for stock and save. Talked about abuse but is not worried. Just ordered Oxy 80s and 160s
PPLPMDL0800000001	Cleveland	OH	44119	2/16/2001	Kevin Pharmacist oxycontin stocked Dr. George Dr. Fink common scripts no issues with abuse.
PPLPMDL0800000001	Middleburg Hts	OH	44130	2/16/2001	Sharon is Chung's nurse. Says she hasn't seen doc using in practice, but may be using on floor. All docs in on a Tuesday, so good day to catch to follow up. Talk to Bennett about JCAHO concerns in OB and pain and oxycontin
PPLPMDL0800000001	Cleveland	OH	44109	2/16/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	2/16/2001	talked abuse
PPLPMDL0800000001	Akron	OH	44310	2/16/2001	tried to see tipton
PPLPMDL0800000001	Akron	OH	44309	2/16/2001	x
PPLPMDL0800000001	Akron	OH	44304	2/16/2001	oxy vs. tylox. they want it on standing orders. need to go through pharmacy. have been using more darvocet lately because of tylenol in tylox

PPLPMDL080000001	Akron	OH	44310	2/16/2001	Senekot Easel, rebate
PPLPMDL080000001	Westlake	OH	44145	2/16/2001	he just went to Abbott's train the trainers and heard some great speakers Dunnigan, Ginsberg. He said to get to some of the pharmacies because don't carry IR. He said patients definitely need breakthrough on board
PPLPMDL080000001	Akron	OH	44333	2/16/2001	more chronic nursing home patients, mentioned more arthritic pain, some low back. Vicodin is being used for acute pain. Uniphyl after steroids for COPD.
PPLPMDL080000001	Cleveland	OH	44106	2/16/2001	2/16 Needs info on prog- for Fall- open to pharmac. prog- MEDIA says is not realistic- talked to pd for 40 min- oxy good drug- better release- abuseable like anyother- need him to write on addiction to PD, see if can get better stats on % abusers/addicts of overall users.
PPLPMDL080000001	Cleveland	OH	44113	2/16/2001	he says that it is bs about the bad press, he does not like the media, says that he does not use alot of oxy, but he will use more not less
PPLPMDL080000001	Cleveland	OH	44103	2/16/2001	2/16/01 is looking at getting security scripts- likes the idea- Crystal says "everybody" is on oxy- no bring up of media- using pt agreements for all contr subst. pts- still writes everything about the same way- 40-50- dont call back for month- no counting- thinks anyone more than 2 day is too much of anything- alot of work ahead! Gave prog for cwru contr subst course- wont do any Sat prog- religion- Sun ok- Thinks 700 too much for course- told @ fall prog we are helping Parran with.
PPLPMDL080000001	Akron	OH	44304	2/16/2001	oxy vs. tylox. they want it on standing orders. need to go through pharmacy. have been using more darvocet lately because of tylenol in tylox
PPLPMDL080000001	Cleveland	OH	44106	2/16/2001	Has req 3-4 times at VA not turned down- all had been prev SA users- gave concern @ tylen and overuse-
PPLPMDL080000001	Akron	OH	44310	2/16/2001	assessment, Treat, documentation. Apa Green book, contracts. Abuse.
PPLPMDL080000001	Independence	OH	44131	2/16/2001	only got to see nancy left sennekot. nancy says she recommends it to all of her new moms. she did not read materials about oxy. but does remember that it is similar to percocet, just less dosing. left her sunshine reprints and explained that they conclude that it makes sense to use oxycontin because of convenience and get same pain scores as percocet. doc is director of ob at SW. Also on QA team for OB. So at lunch be sure to bring up using oxy on floor at SW, at worst, just a trial dose before discharge.
PPLPMDL080000001	Middleburg He	OH	44130	2/16/2001	how to dose instead of vic
PPLPMDL080000001	Akron	OH	44304	2/16/2001	oxy vs. tylox. they want it on standing orders. need to go through pharmacy. have been using more darvocet lately because of tylenol in tylox
PPLPMDL080000001	Cleveland	OH	44113	2/16/2001	Talked to doctor in or, he did not mention much of anything about abuse, talked about the shoulder case and oxy use in it, said he would
PPLPMDL080000001	Lakewood	OH	44107	2/16/2001	he said he likes both of my products Oxycontin and Uniphyl he said he didn't use either until I started coming in his office. Also he knows his partner D'silva uses a lot
PPLPMDL080000001	Independence	OH	44131	2/16/2001	Nancy did not read oxy materials from last call. doc did remember that oxy is similar to percocet. Gave her sunshine study and explained that pain scores between perc and oxy similar, just that oxy lasted longer. Therefore oxy more convenient. she took a copy for each doc, with business card. Gave her sennekot samples, which she says she recommends to all of her moms. At next lunch be sure to bring up to doc about orders at SW. Doc in director of ob and on QA team for OB. Go for at least a trial dose before pt goes home if resistance.
PPLPMDL080000001	Stow	OH	44224	2/16/2001	marcus talked about the hinderances that pain patients will be going thru if the press keeps up he said that it would not stop what he is doing because he feels that he is doing good pain management
PPLPMDL080000001	Akron	OH	44304	2/16/2001	oxy vs. tylox. they want it on standing orders. need to go through pharmacy. have been using more darvocet lately because of tylenol in tylox
PPLPMDL080000001	Cleveland	OH	44109	2/16/2001	talked about oxy. she is still scared that the feds are going to take her license away from her. she say that she is using more oxy than ever, she says that she is still switching pts, told her would invite to next speaker program
PPLPMDL080000001	Stow	OH	44224	2/16/2001	stressed the importance of proper dosing, talked about oa and adding on in lower doses and how much benefit could be seen with function and letting that be the measurement
PPLPMDL080000001	Euclid	OH	44119	2/16/2001	Comfort level of oxycontin upto 40mg bid and then feels he's not getting the support he needs from the specialist like Winer or spine surgeons. We discussed titration based off of the 3-2 rule and going up 25-50% not by mg. He bumped up back patient from 40mg q-12 to 50mg q-12 need to reinforce next call to go up to 60mg q-12. he needs to realize that although he may refer to a specialist they probably don't understand opioids as well as he does and Winer definitely does not. Next Call: focus on titration with improvement in function in activities of daily living he agrees with this approach completely but is afraid to move ahead without the support of pain specialist team.
PPLPMDL080000001	Cleveland	OH	44113	2/16/2001	talked again about titration, he says that he is now trying to write the 40 and 80 mg doses, he did ask about all the bad press, told him it was just a passing story and not to worry about it, follow up
PPLPMDL080000001	Lakewood	OH	44107	2/16/2001	he said he is using 40s for several patients and said he will use 80s if they get worse. Went over titration
PPLPMDL080000001	Cleveland	OH	44109	2/19/2001	ask about uni in adjunct position in copd
PPLPMDL080000001	Cleveland	OH	44132	2/16/2001	Asked him about the 160mg tab and if he has had to titrate up he says in one person but I can't verify it in the pharmacy at euclid or on 1st Rx. I think he is stuck at about the 40mg tabs for most patients and need to titrate more often. NextCall: review 720mg dose in the PI and discuss titration with improvement in function.
PPLPMDL080000001	Akron	OH	44310	2/16/2001	Green apa booklet, Titrate. Oral form vs- transdermal form.
PPLPMDL080000001	Akron	OH	44304	2/16/2001	Hospice provider, use goldline senna-s. Says hospice wants them to use generic. The AWP cost is less than Senekot-s and they want what is cheaper.
PPLPMDL080000001	Cleveland	OH	44109	2/16/2001	doctor says that all of the negative press has done nothing except increase his tox screen test, he has this week found one pt who did not have any oxy in his system, so he was selling it, stopped seeing pt
PPLPMDL080000001	Cleveland	OH	44106	2/16/2001	titr- high dose pt requirements- highest she has seen was 240q12
PPLPMDL080000001	Middleburg Hts	OH	44130	2/20/2001	doc just back from AAPM meeting. He said he learned a lot about oxy. He is really most impressed by the dual release mech to give fast onset and make it quicker to see if dose is correct, especially v. mscontin. He was surprised to learn of how duragesic could also be abused. Dr. Safer gave the keynote address and discussed the advancement of pain treatment long acting oxycodone has provided. He continued with diversion as an issue. His solution was to develop better ways of identifying bad apples upon initial evaluation to avoid problems. Dr. Spiro indicated he does discharge quite easily and doesn't feel like he has a huge problem, although he believes we are seeing the tip of the iceberg. He shared a story that contractors finishing his basement asked about oxy. None of them had family members who were treated for cancer, so doc is very suspicious why they were asking. I offered the documentation kit. Doc stated it was the first real tangible resource he had any company offer him. He likes the questions, although wants to reword them so it is not so obvious that doc wants to know about abuse potential. Gave one for him, Kristen and Sfeir. They will look it over and try to work it in. They would have pts fill out while waiting. Doctors wife read about the hold up at Walgreen's. She also related some things she heard on NPR. Dr. Basali was on there and explained what a benefit oxy has been to pain pts. Discussed the media hype being bad. She also said the Dianne Rheams show discussed JCAHO standards. Dr. did say he is going to go with oxy first line, because of the fast onset and easy titration. He agreed that Dura is hard to titrate, but he tried to avoid pills. Now he knows it is abused, so no real benefit. He asked about using oxy rectally. I explained that it is not indicated in the PI. He said the same thing is true for MSONting, but he has used it for years. He does consult on the floors for pain and indicates that we can help staff learn about assessments! Differentiating neuropathic pain v. somatic and therapies. He agrees that oxy is appropriate in OB, because of the success of oxy in ortho surg. He would support. He did say that the benefit of less intervention cuts both ways. On one hand, it can help increase productivity of nurse with less need to intervene. However, some docs write certain orders to make sure nurse is interacting with pt consistently. He sees no sense in using chiro or ropi. he said, at one time bupri problems were huge, but docs have become proficient in using. Since there is no cost benefit, safety is not enough of a factor to use chiro.
PPLPMDL080000001	Fairview Park	OH	44126	2/20/2001	Dr. Kappus has used oxy. said she is using mostly for hyster surg 20-30 mg q12. Finds that, so far, pts are doing well. She did ask about diversion issue. Explained to her that junkies are busting up the drug and abusing. She seemed concerned that her pts would become addicted. shared that only one percent of pts on chronic therapy become addicted. Explained from the pi that if pts take the drug as instructed, it should help avoid any problems. She will continue to use for post surg. seemed ok for rxing to nursing moms, find out if she had issues with percocet in that population.
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	<b>more selective in using OxyContin, concerned about diversion and patients selling the medication or duplicating scripts for OxyContin. He wrote two scripts today, one was a lady with osteoporosis and joint pain. Thinks the best drug for chronic pain, for lack of APAP. Going to continue to use, another patient was getting 20mg q12h with neurontin for an arthopathy.</b>
PPLPMDL080000001	Warrensville Hts	OH	44122	2/20/2001	Gave doc 7 more PEI cards. He did bring up all the media coverage of oxy abuse. He said it would not change how he treats pts, but thinks it is going to scare good pts away and encourage more of the addicts to seek out oxy. Jeanette also very concerned about the coverage hitting so close to home. Explained that Purdue is addressing the issue proactively. Jeanette will call me with contact person info for Columbus Pharmacy program on May 8th. She is open to speak to Lake East West on April May on Tuesdays. She is willing to speak at Ashtabula and share what they are doing at Southpointe to comply with Jcaho standards.
PPLPMDL080000001	Cleveland	OH	44106	2/20/2001	post op- step down from pca
PPLPMDL080000001	Cleveland	OH	44106	2/20/2001	post op- step down from pca
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44106	2/20/2001	post op- step down from pca
PPLPMDL080000001	Cleveland	OH	44115	2/20/2001	2/20 seems very open to pm issues and ease of use and SE profile- says to see the geriatric guys-rosenfield/lowerie
PPLPMDL080000001	Fairview Park	OH	44126	2/20/2001	doc seemed a little tough to talk to. very hesitant about oxy, although liked the benefit of mom's getting some rest. He just thinks it is too strong. Explained that it is the same as percocet, just longer acting. Highlighted sunshine that oxy gave the same relief, but the dosing was easier, more convenient for pt. Did not seemed sold, but closed to follow up and let him think about it.
PPLPMDL080000001	Independence	OH	44131	2/20/2001	need to find reasons for him to use and help out a little bit tried to get by his amiability, asked about helping me out and he said that he already does. asked how he chooses between oxy and duragesic and he said that when hte pat can not swallow
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	briefly talked to doctor about oxy and conversion, does use some in hiv pts
PPLPMDL080000001	Fairview Park	OH	44126	2/20/2001	see haftkowycz
PPLPMDL080000001	Cleveland	OH	44115	2/20/2001	Going thru APS book- really liking as resource- ATC with it and oxy and better choice than morph
PPLPMDL080000001	Garfield Hts.	OH	44125	2/20/2001	marcus and function and letting that function be the guide to efficacy
PPLPMDL080000001	Copley	OH	44321	2/20/2001	talked about a patient on OxyContin, got a anonymous call that she sold it to some children, she also did not show up for her last appointment. No, no, no. Talked about patient selection, the CD ROM and he is going to have every patient sign an opioid agreement contract. Going to be more selective about selecting a patient for opioids, but will use OxyContin for chronic pain. Uniphyl, has a couple of patient on it using mainly for COPD after short acting inhalers. senekot-s for constipation.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44128	2/20/2001	wall posters and undertreatment articles asked him about how many other compaines are talking to him about pain management or just talking about abuse
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	see notes
PPLPMDL080000001	Cleveland	OH	44111	2/20/2001	see notes
PPLPMDL080000001	Cleveland	OH	44115	2/20/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	2/20/2001	post op- step down from pca
PPLPMDL080000001	Akron	OH	44304	2/20/2001	Betadine for Carl with moisturizer.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	rebate, patient info with coupon
PPLPMDL080000001	Akron	OH	44304	2/20/2001	Standing orders. Nancy is in charge for the intire hospital. Call her. Speak with Ken about the apa green book propoxyphene the next time we visit.



PPLPMDL080000001	Akron	OH	44307	2/20/2001	Standing orders? Who, where, how? He basically won't tell me. Says he goes over them and approves them but each dept is different. He says the immediate release Oxycodone is on standing orders. I asked if it was Oxylr and he said yes he thinks it is. Gave him the institution reprints.
PPLPMDL080000001	Akron	OH	44307	2/20/2001	REPRINTS ON THE ELDERLY, APS GREEN BOOK CONTRACT documentation on disk.
PPLPMDL080000001	Akron	OH	44307	2/20/2001	REPRINTS ON THE ELDERLY, APS GREEN BOOK CONTRACT documentation on disk.
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	ER dept, rehab floor and surgery for DR Fisher.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44115	2/20/2001	set up apmt- beams to not see diff w/morph- meth she is open to- be ready to discuss both
PPLPMDL080000001	Middleburg Hts	OH	44130	2/20/2001	see spiro notes today
PPLPMDL080000001	Cleveland	OH	44106	2/20/2001	titr back on short term from child- wont be full time for a few weeks yet
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2001	Aps green book. Propoxyphene, sleep thru the night.
PPLPMDL080000001	Akron	OH	44319	2/20/2001	abuse of OxyContin is a concern, mentioned more patient coming in for OxyContin, but said he is only giving OxyContin to select patients, like OA and compression fracture in older patients. Converted a pt to 40mg q12h for chronic low back pain from 2 vicodin every 4 hours.
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	Using on chronic low back and some fibromyalgia pain, has been using the 40mg and 80mg tabs converting from vicodin q4h.
PPLPMDL080000001	Akron	OH	44203	2/20/2001	With the consultation of Dr Midian, the ER is not going to use OxyContin now because of the abuse potential in the area. Still writing vicodin out of the .... He said he write 10 vicodin tabs 1-2 q4-6h and does not care how quickly they take him, he will just send them to the FP. Also said FP all trying to be pain dr's writing high doses, he is not seeing benefit of OxyContin to pain patients. He has difficulty titrating OxyContin for acute fractures or pain. 20mg ,or 40mg q12h hard to find right dose in the short time.
PPLPMDL080000001	Cleveland	OH	44111	2/20/2001	talked to doctor about his use of oxycotin, he is not worried about the press even though he brought it up, talked about titration and bringing in a speaker
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	compare oxycotin vs the patch and the ease of use for oxy. Show ease of staying with oxycotin and titrating vs switching to the patch. Talked about three patients that have asked if they should be taken off of Oxycontin for being abused and that they may become addicted to the medication. She said she is going to write a letter to the Beacon Journal about OxyContin and how it helps cancer patients and the patients need not fear becoming addicted to OxyContin.
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	inservices on rehab floor and also get specific patients that are on oxycotin. He does not have any patients on 80mg tabs now. Discussed rehab patients , most are on 20-30mg q12h, more subacute pain than chronic pain. This time he said titrates up to 40mg q12h and then will switch to either Duragesic, MS Contin, he said if pt says not controlling the pain at that point, he goes on how the patient evaluates the pain. His evaluation is function, but he also used visual analoge scales. His next step would be 40mg q8h. Not sure if titrating a patient above 40mg q12h, whether the patient has more pain or whether the medication is not working. Wants to do post op pain control, one with OxyContin, a control group and using viox for pain control.
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	titration, talked about higher doses that other oncologist are using, he says that he has no problem using higher doses, cont to focus on him
PPLPMDL080000001	Euclid	OH	44119	2/20/2001	Next Call: bring in faces scale to use for the fifth vital sign discussed negative publicity about oxycotin he thought it was terrible representation by the news media. He's confident that it won't disrupt his practice and will continue to use. Next Call: faces scale in the rehab and discuss titration d/t function
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	she was asking questions concerning titration, she wanted to know how to titrate pt from 20mg q12 up, told her she would
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	talked about dr cheveln, he really liked his talk, he says that he is now making a concerted effort to treat pain, talked about oxycotin and titration
PPLPMDL080000001	Cleveland	OH	44109	2/20/2001	talked about dr cheveln, she thinks he is a pig, but that he did a nice job talking about pain mgt, to my surprise she is a big proponent of oxycotin and thinks the media should run astory on her pts that are doing very well, talked about titration
PPLPMDL080000001	Akron	OH	44333	2/20/2001	using for all cases that involve ligament ligation, pin screw insertion on fracture repairs. Talked about using the 20mg q12h and even 40mg q12h for more severe cases. Control the pain.
PPLPMDL080000001	Cleveland	OH	44195	2/21/2001	caught doc as she was going in to see pt. just told her I left a copy of the cole piece that I promised her.
PPLPMDL080000001	Barberton	OH	44203	2/20/2001	Follow up and see what surgical cases used and how dosed, thinking more for shoulder cases? has had mixed review about using OxyContin vs vicodin, he is under dosing , using the 10mg tabs only 1-2 Q12h vs vicodin 1-2 tabs q4-6h. Also mentioned concerned of abuse, so not sure if it is the abuse, he is not comfortable about the dosing so it is not controlling the pain like he wants.
PPLPMDL080000001	Akron	OH	44333	2/20/2001	<b>complaints are that patients taking OxyContin are selling the medication and not taking it, said pts were given urine screens and oxycodone was not showing up. Once the patients were getting their Oxy scripts and the not showing up for their MRI's. Discussed using OxyContin for the right patient and he did say that it worked for alot of his patients, so he did write a 40mg tab script for an older woman with Osteochondritis, so set up a lunch and he said will be more selective in patients getting OxyContin.</b>
PPLPMDL080000001	Akron	OH	44319	2/20/2001	what is he using for mild pain? using darvocet first and then vicodin for mild pain. OxyContin is used after vicodin. Mentioned abuse of OxyContin, asked if it was a problem for him and he said no. Talked about selecting the right patient, highest weight will go is 40mg q12h, does not feel patient need anymore, even said suprised to see a cancer pt taking 160mg q12h. uniphyl, for severe asthma and COPD. senokot-s.
PPLPMDL080000001	Cleveland	OH	44115	2/21/2001	Dr. Yarboro said he is doing a lot more urine screening now and has discharged a ton of pts. a good amt who have been on oxy. He and Pat are both surprised that even some of their best/favorite pts tested negative. It really caused Pat a lot of concern, so she instructed doc to not write oxy, unless through other office. We discussed the media attention regarding oxy. He said he would continue to rx, but only for pts who would need 2-3 tabs of combos, because of hepatotoxicity. When he does write oxy he will refer to Nickels and Allen, or Dawoud. Pat asked if Nickels writes oxy, I told her not much. Doc still has not used for OB. Shared with him Dr. Spiro comment that ortho has had such success with acute pain mgmt with oxy, why not ob. He committed to trying oxy. He asked about oxy formulary, reassured him that it is available everywhere. Discussed that doc's strategy is right in step with guidelines. Doc has pts on 80 q12 with good success. We talked about using the pt. diaries as another tool to weed out bad apples (if they do not complete, discharge), he liked that! Pat insists that until the state makes it clear what they want to happen with oxy, she does not want it written. She said inspector was there today asking what percent of pts on c2's and of that what percent on oxy! Practice seems pretty well protected with docu and assess. Shared the consensus statement regarding diversion. The point is not to inhibit opiod rxing, but to better qualify pt selection.
PPLPMDL080000001	Akron	OH	44333	2/21/2001	everyone wants to discuss oxy, putting out fires. shin only one not affected. of course he writes the least.
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PPLPMDL080000001	Parma	OH	44129	2/21/2001	doc shared a 70 page complaint that he filling with Dept of Job and Family services (medicaid). they will not reimburse him for blocks he has been performing. additionally, any oxycotin rx's he writes have to be precerted. When he tries to precert, they insist that he use vicodin 1st line, then Vicodin ES before they will approve. The dept reported to doc to state board for using too many c2's. He wants purdue to help plead his case. He feels like he is being singled out. I explained that as far as we are told, state board is not trying to inhibit rx's of opioids, but want to ensure that assess and docu are being done, which he does. Mentioned to Nancy that using qid or tid may make him vulnerable, but not to the point of investigation. Reviewed cole again, especially about communication with pharmacies as to inform them of his approach to assure them he is not up to doing anything wrong. May need to involve Ruth
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PPLPMDL080000001	Cleveland	OH	44195	2/22/2001	Breakfast with docs. Two case presentations, spinal hematoma where pt ended up paralyzed. Docs love the pain pdrs. They all still support oxy strongly, they are just going to get the addictionologist involved sooner in the process if they suspect some problems. Get more pdrs
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PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	2/23/01 big discussion on oxy media- some concern- disc @addiction issues- left w/good prospective- he feels that there are those that still function fine but he considered an addict- not just needing pain relief. Long term chronic- long after should have been healed- f/u on meds used- oxy? good switch- or get to pain mgmt. Bordens nurse was heavily involved and basically said that neural remodel like marcus is BS- he didnt think also. End of discussion was good w/ joe- agreed to better agent and overall undertreat- BASIC REASONS HE ROUTINELY USES IS LESS CNS AND NAUSEA- PTS LIKE IT AND DO WELL- LESS ADJ.- MARRIED-INTO SPORTS- BASKETBALL- BIG ON DETAILS- PLAYED IN COLL AND DMED SCHOOL.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	post op-
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	big discussion on oxy media- some concern- disc @addiction issues- left w/good prospective-
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	met with ruth, good conversation. need to follow up with tamper proof scripts, literature we discussed and letters he wrote to state boards. wants to put program together with other drug companies to fight back
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	post op- ease of use- going well he says- appr standing orders? in serv support to nurses?
PPLPMDL080000001	Barberton	OH	44203	2/23/2001	using for cancer pain or severe chronic pain. using vicodin post op and for short term pain, and the patch for pain that is in excess of six months.
PPLPMDL080000001	Akron	OH	44310	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44117	2/23/2001	AGREED TO START USING PATIENT AGREEMENT FORMS WITH ALL PATIENTS AND PROVIDING A COPY WITH THE PATIENT AND THE PHARMACIST. We focused on proper patient selection and inherent risk of rx opioids and that it's a must to document and Assess. Next Call: Show him initial pain assessment and pain diary see if he will implement these items.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/23/2001	assess, treat, document.
PPLPMDL080000001	Euclid	OH	44119	2/23/2001	Focused on Melzac paper and ATC is superior for not only pain management but for side effect management. Dr. George wants to bring this to their pain management meeting to show Winer. Next Call: Melzac for winer and George.
PPLPMDL080000001	Akron	OH	44333	2/23/2001	caught briefly, said wrote a 10mg script for spinal compression fractures.
PPLPMDL080000001	Cleveland	OH	44113	2/23/2001	talked to doctor at window, he says that he is still using oxy, no problems, see him monday in or
PPLPMDL080000001	Cleveland	OH	44127	2/23/2001	talked about oxy and also his use of ms contin, he says he uses both, he uses ms in his ca pts more, and oxy in chronic pain and post op, told him oxy could be used in all situations, follow up
PPLPMDL080000001	Beachwood	OH	44122	2/23/2001	Met with Dr. Hall. We discussed the abuse issue. He does not seem too concerned with it. He says that he is does not prescribe Oxycontin until all other means have been tried. He says he does feels very good about being able to give his pts something that will help their pain. Next time, discuss using Oxycontin before injections.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	2/23 01 morph disc. what legend thinks- he agrees there are other progr out there w/other recomm. he thinks she would be open to others but told @ my discussion w/her and walsh- he was somewhat suprised. He is giving 3 presentations at Fla mtg- 2 on research and 1 review- BUYING a car- this weekend JETTA
PPLPMDL080000001	Akron	OH	44310	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	big discussion on oxy media- some concern- disc @addiction issues- left w/good prospective-
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	post op- was in on part of the discussion w/ addiction and abuse- not much to say about it- inout quick about
PPLPMDL080000001	Akron	OH	44333	2/23/2001	Discussed the use of OxyContin and his Kaiser patients. They sent him a letter and asked to switch patients off of OxyContin to Oramorph. he has only six patients, not going to do it. He wrote a refill script for a lady yesterday and the had it in stock and filled it. Highest patient is taking 280mg tabs in the morning, one 8hrs later and the 1- 8 hrs later. All in patient selection.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	post op- post pca and blocks- went thru jnsb- will follow dose recomm
PPLPMDL080000001	Independence	OH	44131	2/23/2001	find what type of patient he feels is a good oxy patient talked about what kind of patients he is selecting for oxy waiting a little too long usually on a course of short acting for while and when they get several rx or they take too many tablets in a day he is using more than duragesic but will still on occasion use for longer conrtal and patient ease
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	needs to go thru agreeem again- work on building on comfort level- has seen good success on the 3 so far just continue to build
PPLPMDL080000001	Beachwood	OH	44122	2/23/2001	Met with Gina Rosner. She is the D.O.N. She told me that the staff development person is in charge of setting up the in-services. I will contact her.
PPLPMDL080000001	Beachwood	OH	44122	2/23/2001	Met with Pam. They passed JCAHO with a 98% Pam introduced me to the D.O.N. for the nursing home. Her name is Gina Rosner. Pam said their census is up to 25. She is speaking for Brian Sturgill on Monday. Scheduled a lunch with Pam on March 8.
PPLPMDL080000001	Garfield Heights	OH	44125	2/23/2001	met with cathy and set up an inservice
PPLPMDL080000001	Garfield Hts	OH	44125	2/23/2001	abuse stories
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	big discussion on oxy media- some concern- disc @addiction issues- left w/good prospective-
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	titr- vs morph
PPLPMDL080000001	Cleveland	OH	44106	2/23/2001	MSC
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	met with ruth, good conversation. need to follow up with tamper proof scripts, literature we discussed and letters he wrote to state boards. wants to put program together with other drug companies to fight back
PPLPMDL080000001	Barberton	OH	44203	2/23/2001	sURGICAL WAITING AREA
PPLPMDL080000001	Akron	OH	44306	2/23/2001	senokot-s
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	assess, treat, document, pain the 5th vital sign.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	check up on end cap program.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	assess, treat, document.
PPLPMDL080000001	Akron	OH	44333	2/23/2001	senokot-s.
PPLPMDL080000001	Akron	OH	44333	2/23/2001	patients that are on OxyContin are calling in and asking if Dr is going to take them off Oxy or if they should be on it because the press is saying that it is only a cancer drug. i asked him how he responded and he said it has been studied on noncancer pain and it is helping his patients. he said he is telling them to sit tight and not worry. The medication is helping with the pain. need to find out if he is thinking about switching patients.??
PPLPMDL080000001	Garfield	OH	44125	2/23/2001	he was aware of the attention that the abuse is getting, he said that it did not matter but could tell that it is a hindrance. asked him how many of his patients were addicts and melzak data
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	Afraid of prescribing oxycontin, i spoke about paint cans, air conditioning units, street value for everything, Pt Cruisers latest and the greatest.
PPLPMDL080000001	Cleveland	OH	44104	2/23/2001	Follow up and focus on t3 business, talked about how he has pts taking many t3 a day on a chronic basis, talked about conversion to oxy
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	titr- vs morph
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	Assess, treat, document.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	post op- has 3 this week- good results- fewer phone calls
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	drop from cores, not putting chiro in for surg. or labor.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	drop from core list. not ever putting chiro in
PPLPMDL080000001	Cleveland	OH	44111	2/23/2001	not using much oxy, he is now using more uni, talked about how to convert to oxy, also copd
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/23/2001	Says he is not going to write it anymore. He looks scared to death. Kept the Contract disk. Says they have alot of addicts in thier practice.
PPLPMDL080000001	Akron	OH	44312	2/23/2001	chronic pain, alot of arthritic and back pain, is only using opioids for more severe pain, will use as first opioid, but using more of darvocet or ultram.
PPLPMDL080000001	Barberton	OH	44203	2/23/2001	chronic back pain, after writing vicodin or percocet and not being controlled, usually taking up to 8 tabs a day then he will convert to OxyContin 20mg -40mg q12h. Mostly failed back, spine or neck pain.
PPLPMDL080000001	Akron	OH	44312	2/23/2001	using for chronic pain after vicodin, alot of low back pain.
PPLPMDL080000001	Cleveland	OH	44195	2/23/2001	will write letter- look up one he sent to NTimes before- ck next week- says most pts are MD just a few refr headaches- titr as necess- no prob he says- next week
PPLPMDL080000001	Cleveland	OH	44102	2/23/2001	he uses only 40mg dose, he gives short acting agents up until the need 40 of oxy, he does not go higher than that, talked about using multiple doses and titration
PPLPMDL080000001	Cleveland	OH	44111	2/23/2001	talked about 160 pt, the pt was titrated up from multiple 40mg doses, she says that pt is handling it well, terminal
PPLPMDL080000001	Cleveland	OH	44104	2/23/2001	she has used both psp cards that i gave her, decided to give her 2 more, talked about oxy and how to titrate, she uses the 20 mg dose the most, but will go khigher if needed
PPLPMDL080000001	Cleveland	OH	44111	2/23/2001	thru window, talked about oxy and his use in chronic pain, asked about titration he only uses 20, titration guide
PPLPMDL080000001	Cleveland	OH	44111	2/23/2001	talked about oxy, he says that the pts he gives oxy to he does not worry about abuse, talked about titration
PPLPMDL080000001	Cleveland	OH	44127	2/23/2001	talked thru window, oxy titration and conversion guide, remove from core list
PPLPMDL080000001	Akron	OH	44333	2/23/2001	No problems with any of patients, he is using a script pad that can not be copied, talked about patient selection and who should receive oxyContin and who should not. He still is not using prper assessment or pts that are getting opioids may be ??? Still using 100 fold more vicodin and percocet in place of OxyContin and if look in the Marcus reprint, the pts are developing a more tolerant behavior. need to find out what determines when he titrates an opioid?
PPLPMDL080000001	Cleveland	OH	44127	2/23/2001	talked about oxy, he says he has pts who asked about oxy bc they saw it on the news, he says he is not concerned talked about titration



PLPMDL0800000001	Cleveland	OH	44104	2/23/2001	lunch 6 to 8 people, he has not yet used psp cards, he says he is waiting to use them when someone does not have insurance, talked about titration, he had pt who was on 40mg q12 and needed more pain relief, so he titrated to 80mg dose, he said the pt was very out of it and he took back down to 40, explained titration and had him use 20s and got to 60q12
PLPMDL0800000001	Garfield Hts	OH	44125	2/23/2001	talked about his everyday patients and how a little add on of oxy could benefit qol
PLPMDL0800000001	Cleveland	OH	44195	2/23/2001	2/23/01 came in quick- nikki says 2 great results- better candidates- one she did 2 10mgs q12 and 1oxycontin for BT if necc- straightened out to use IR- said the pt only did once and said didnt really need. Shoulder cases- moew painful than joint pts. -
PLPMDL0800000001	Cleveland	OH	44195	2/23/2001	2/23/01- Male pt on 240q12 was upped to 260 or 280 think the pt did it themselves and then told them. They said it was helping- less BT. Reviewed TIME w/Sally- specif BT doses and 25-50% titr- gave her more senok-12 boxes- very apprec of info and samples
PLPMDL0800000001	Fairlawn	OH	44333	2/23/2001	said wrote a 20mg q12h script for an ankle fusion and one for an ankle ligament repair.
PLPMDL0800000001	Cleveland	OH	44195	2/23/2001	2/23/01 decent guy- spoke up well to the addiction abuse discussion- w/d like caffeine he says. Was supportive of abusers will abuse anything. Was very interested in trying oxy- usually goes w/pt- J.Ahmed told him he likes it for less cns and naus.- sleep q12- he liked all espec. cns- f/u soon!
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	2/26/01 Says would write something to PD/USA today about addition- agreed typical article is ridiculous-, but cant do till april- working on grants. Didnt know the % of abuse vs approp. other than 1mill diversions/yr- state of ohio. Says unfortunate @ CCF considering restr to cns only- Neural plasticity just animal model so far but is greatly accepted by neurologists- Take to lunch next time. F/U on talk he is doing for us.
PLPMDL0800000001	Akron	OH	44308	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	WHO step and Marcus- start with basic points- 4/4 conversions- LA advantage- f/u again for feedback and any current pts. Discussed Dunegan and regulat. issues- has concerns- has seen some of the media- not sure if he is ready to move forward. Gave docum kit and pt selection- small steps- get Boswell
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	No movement on oxy- opis- only some use of T3/DVT- 2-3 day. Admitted could use more uniph- had seen the evans article-
PLPMDL0800000001	Cleveland	OH	44113	2/26/2001	in or lounge, briefly talked oxy, he is not a fan, mentioned abuse
PLPMDL0800000001	Cleveland	OH	44195	2/26/2001	2/26 wants to begin research arm of dept. high research asst.- asking for 50k/yr for 3 yrs.- Says has 60-75 pts in failed back team progr/yr. and more w/Mznec and all for CLBP. Mentioned there are rumblings about reserving oxy for onc again like 2 yrs ago- doesnt want that to happen. Wouldnt say from where- pharm? Sending Email to mary with general req for her to discuss w/paul.
PLPMDL0800000001	Cleveland	OH	44111	2/26/2001	talked in or lounge, he says that he is using oxy and oxy ir for alot of surgeries, he is setting up journal club, follow up
PLPMDL0800000001	Akron	OH	44303	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	2/26/01 Wants local prog 5/17- 2500. 10 companies- janssen, astra, are in. Case study style- tucker, boswell, parran, kreiger, janata. - Parran says is to build support for the idea to be consultant team for practices and hosp. for area. He says uses regularly when persist pain. Will finally meet with me to discuss specifics on positioning! Call next week.-
PLPMDL0800000001	Cleveland	OH	44113	2/26/2001	in on meiers case says that he does not write alot of oxy, but will use more, meier told him how well it works, follow up
PLPMDL0800000001	Akron	OH	44304	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	WHO step and Marcus- start with basic points- 4/4 conversions- LA advantage- f/u again for feedback and any current pts
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	talked about oxy use, he is using the most of all my metro docs, talked about how he feels nurses ned educ, follow up
PLPMDL0800000001	Akron	OH	44304	2/26/2001	assess, treat, document.
PLPMDL0800000001	Akron	OH	44310	2/26/2001	Lunch for office for 10. Spoke with Dr. He brought up the 20-20 show on Oxycontin. He seems to think that Duragesic has less potential for abuse. He agrees that Oxycontin works faster and better, but still thinks that Duragesic is harder to abuse. He says that they cannot get as much out of the patch as they can crushing Oxycontin. I discussed the medication contract. He liked the idea. I will personalize one for him.
PLPMDL0800000001	Akron	OH	44320	2/26/2001	very busy, wants to discuss oxy abuse. uses alot of 40's scheduled lurch to get more time with him
PLPMDL0800000001	Cleveland	OH	44111	2/26/2001	in er, talked oxy briefly, will see thurs
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	doctor says that the abuse is not an issue, he says that if pt is in pain need to use best med, many times that is oxycontin, he is still using, wrote for 20mg bid in post surgery pt that has developed chronic pain
PLPMDL0800000001	Akron	OH	44304	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	talked about oxy and use in ed, he says that the abuse issue does not affect him, he will cont to use approp
PLPMDL0800000001	Akron	OH	44304	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	he says that he is sick of writing opioids, he has been sup of oxy, now says he will not write for chronic pain, he will still use in acute setting, said will follow up soon
PLPMDL0800000001	Akron	OH	44312	2/26/2001	window call, doing acupuncture today, requested info on chiro, left for him, said wed or fridays are best
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	talked about oxy, he is on rotation with dr harris, he says that the use of oxy has increased lately and tox screens also, doing well
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	see notes
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	see notes
PLPMDL0800000001	Cleveland	OH	44195	2/26/2001	post op
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	titr
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	WHO step and Marcus- start with basic points- 4/4 conversions- LA advantage- f/u again for feedback and any current pts
PLPMDL0800000001	Akron	OH	44304	2/26/2001	Speaker events
PLPMDL0800000001	Akron	OH	44304	2/26/2001	Assess, treat, document
PLPMDL0800000001	Akron	OH	44304	2/26/2001	Narcotic contracts have the Dr. Office fax to them.
PLPMDL0800000001	Akron	OH	44304	2/26/2001	Assess, treat, document
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	talked about journal club, he says to pick article on pain mgt and they will review, pick rest and do the 3 week of march
PLPMDL0800000001	Akron	OH	44304	2/26/2001	assess, treat, document.
PLPMDL0800000001	Cleveland	OH	44106	2/26/2001	2/26/01 START with message- acts like comfort. with, but doubt he uses much of these- still sees primarily as cancer drug- get to what he does with those in MS pain- after nsaid
PLPMDL0800000001	Cleveland	OH	44109	2/26/2001	talked to doctor about titration, also she asked about abuse potential, talked about true pain pts and using oxy, she says that oxy seems to work very well and that if used ok it is ok
PLPMDL0800000001	Cleveland	OH	44113	2/26/2001	inor lunge, he says that oxy is working well for him, uses it in some chronic pain pt and also is using in spine cases, today had lumbar fusion, using oxy 40q12
PLPMDL0800000001	Cleveland	OH	44111	2/26/2001	he says he just sent pt home on oxy, 20mgq12 and oxy ir for bt med, she was pregnant and oxy was only thing that would work. follow up
PLPMDL0800000001	Parma	OH	44129	2/27/2001	senokot display is starting to move. met steve and he is not concerned about the diversion issues
PLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PLPMDL0800000001	Parma	OH	44129	2/27/2001	talked to him about converting his bid and generic theoph to uni. he said that he does not like to change something when it is working, talked about changing from one theoph to another is not really changing meds just the way it is delivered in to the body
PLPMDL0800000001	Cleveland	OH	44102	2/27/2001	talked about how often he doses oxy, he writes for 30 day supply, he has only 4 or 5 pts on oxy for chronic pain, follow up
PLPMDL0800000001	Middleburg Hts.	OH	44130	2/27/2001	they had a real good experience at the abbot program. learned about pre operative pain management. ginsberg was on of the speakers. gave him a copy of hte pm agreement and he wants patient information and post op dosing information
PLPMDL0800000001	Cleveland	OH	44113	2/27/2001	in lutheran, he was on elevator, oxy call quickly, ok
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	2/27/01 is ok with continued use- still maint lbp pt- see if he sees other candid and any titr. needs- more details @ current pt- when put on? etc.
PLPMDL0800000001	Westlake	OH	44145	2/27/2001	he said he writes oxycontin for chronic patients and Duragesic for post ops 1 patch and thats it. Sometimes Vicodin for intermittent pain
PLPMDL0800000001	Cuyahoga Falls	OH	44221	2/27/2001	Assess, Treatment, Document.
PLPMDL0800000001	Cleveland	OH	44111	2/27/2001	has real issue with oxy, he says that he will no longer use oxy, he says that he will not do anything, he says tht there is nothing he will listen to, follow up soon
PLPMDL0800000001	Cuyahoga Falls	OH	44221	2/27/2001	Assess, Treatment, Document.
PLPMDL0800000001	Cleveland	OH	44195	2/27/2001	2/27 Has 3-4 working with now- See if uses oxyIR for any BT. See if he would write to PD- approp use- use agreements?
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	told will see on thurs for lunch- says has some questions/feedback for me on successes and some issues- look for him- says 20-40 most of time.
PLPMDL0800000001	Middleburg Hts	OH	44130	2/27/2001	talked about the agreement and how it can help in selection of patients
PLPMDL0800000001	Cuyahoga Falls	OH	44221	2/27/2001	Assess, Treatment, Document.
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	2/27 Very into approp use. Does use some but very very conserv approach. Gave APS and pt agreement- she isnt using now. No one currently "needing" oxy right now she says- think still reserv and sees as only CA drug. Review kit and APS again- ATC recomm
PLPMDL0800000001	Parma	OH	44129	2/27/2001	he is using more oxy in his post op patients. does not like to here about oxy in the news but it is not stopping him from writing. he feels that if a patient is on the med then they should be out of it. talked about hte controlled delivery and the patient being with it and how this should be considered a drug success
PLPMDL0800000001	Cleveland	OH	44102	2/27/2001	Third in a series of in-services on pain management. This is on pain medications. Discussed benefits of Oxycontin, first pass effects and other pain meds used in pain management.
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	Came thru VA - says no prob- agrees there is push to reserv oxy for cost at VA. but says he uses quite a bit- Says gets to oxy when more tha 6-8 SAs needed- didnt answer when asked to comp to use of other LAs - dura like i know he uses- he took call and had to leave- f/u and use of oxyfast.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PLPMDL0800000001	Cleveland	OH	44102	2/27/2001	talked to doctor thru window, he says that he ha seen the press, he says that he thinks that it will affect oxy, but not his use, see soon and talk specific pt
PLPMDL0800000001	Cleveland	OH	44111	2/27/2001	has issue with oxy, he says that he heard it is going for alot of money on the street he referenced dr nickols, and sasy that his use of oxy will decrease, likes johnnies, see if can take doctor to lunch, follow up
PLPMDL0800000001	Parma	OH	44129	2/27/2001	tlaked with nancy vogel about getting grand rounds together. made appt for fri
PLPMDL0800000001	Westlake	OH	44145	2/27/2001	get bagels spoke with Palaparty and about 6 other docs were present this morning
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	start with
PLPMDL0800000001	Cleveland	OH	44106	2/27/2001	start with

PPLPMDL0800000001	Cleveland	OH	44195	2/27/2001	pmr
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	2/27/2001	they had a real good experience at the abbot program. learned about pre operative pain management. ginsberg was on of the speakers. gave him a copy of hte pm agreement and he wants patient information and post op dosing information
PPLPMDL0800000001	Cleveland	OH	44106	2/27/2001	post op- oral pca- and after blocks- think there is room for PM in 2wks or less w/him.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cleveland	OH	44106	2/27/2001	3/1/01 Still pretty much doesnt want to talk @ opis- says doesnt use much- none if possib. Lynette/pam do for him most all the time- Lynette and pam for that matter arent sold on anything for 2wks or less- think to much hassle /adj of dose would be necces vs writing 40-50 SAs and not wanting/expecting to have to address pain again. L swears this works for the vast majority- forgot to tell her about marcus and goodfellow
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/27/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cleveland	OH	44111	2/27/2001	talked to doctor about oxy and his use in oa pts, he says that he does not use higher doses, but will titrate to pain
PPLPMDL0800000001	Cleveland	OH	44113	2/27/2001	is ok with oxy, he says that he had pregnant lady that he used oxy on wants company info, talked titration, goes to 40mg tid, he says is scared to use higher doses, follow up
PPLPMDL0800000001	Westlake	OH	44145	2/27/2001	talked about benefits of Oxycontin vs. MS Contin. Talked about a pt. who he is titrating from 10 to 20mgs who has lung CA
PPLPMDL0800000001	Westlake	OH	44145	2/27/2001	he brought up about the abuse that is going on but seemed not to be concerned for his practice. He is holding back from titrating up though. Go over titration. Gave patient contract CD that he wanted so follow up with that
PPLPMDL0800000001	Cleveland	OH	44102	2/27/2001	Spent the afternoon in between in-services walking the floors to do conversions. Diane took me around and showed me the different wings. We converted one pt. to Oxycontin and increased the dose on the other from 20mg q12h to 40mg q12h.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	talked about abuse and diversion, says that has seen more request, follow up
PPLPMDL0800000001	Cleveland	OH	441143236	2/28/2001	working w/concerns about diversion- Pat doesnt want him to use oxy unless absol necces- Ron went thru docum kit w/her and she still wants to be very cautious with their office history. He will use- not switching pts- maybe not starting as many new
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	gave conversion chart in faster care, says that oxy is too abused, talked about specific acute pain, follow up
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	in er, she says tht it would be hard to use oxy in the er, unless it is for pts that need refills, she says that there is no clear cut way of diagnosis, talked about fracture and acute pain, she says will try
PPLPMDL0800000001	Cleveland	OH	44109	2/28/2001	uni samples, bringing in breakfast this friday, follow up copd
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	2/28/01 Preparing for fla prog- they are all presenting- Interesting data today on pts not volunteering pain- when surveyed, they volunteer @ 80% more info. They were the best on pain - 80 % rept- on surv vs. 55% on volunt. HE gave ref from JCO v19 pg 501. Feasab of pain asses in outpt onc- says was study where signif improv in asses, consistency but no drug changes in 80%! look up
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assessment, treatment, document.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	follow up with any pt getting a vico refill, ask him what pain state is that and get over to oxy, see around 2:00 MOVED
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assessment, treatment, document.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	at sample closet, he says that he has written some oxy, but with the new hype, he feels that oxy may not be the best choice, talked about pt assessment and using oxy in those pts
PPLPMDL0800000001	Arlington	OH	45814	2/28/2001	concerns with addiction pharmacist told me about issue with patient and latest news that was out did not give me much time at window referenced package insert and blood levels and cole ten tips etc. c-asked him to use oxy for those patients with true pain diagnosis e tc. senokot for side effects obj emt yes
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	2/28/01 Preparing for fla prog- they are all presenting- Interesting data today on pts not volunteering pain- when surveyed, they volunteer @ 80% more info. They were the best on pain - 80 % rept- on surv vs. 55% on volunt. he seems kind of nerv. to do his 3 presentat.
PPLPMDL0800000001	Middleburg Heights	OH	44130	2/28/2001	se are an issue follow up with post pca use talked about keeping the dose of opxy low and keeping se to am inimum. the publicity has not stopped him form continuing to write
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cleveland	OH	44115	2/28/2001	Start with- and conversions- may want workshop on this- in service for all residents
PPLPMDL0800000001	Cleveland	OH	44102	2/28/2001	Went up to the 4th floor to discuss pain issues with a few of the nurses. We discussed taking taking 2 pts. off Duragesic patch.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	he has not used oxy recently, he asked about the bad press and issues, told him it is blown out of proportion, talked about oxy in post op
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	2/28/01 Preparing for fla prog- they are all presenting- Interesting data today on pts not volunteering pain- when surveyed, they volunteer @ 80% more info. They were the best on pain - 80 % rept- on surv vs. 55% on volunt. Says wants Levitinw to split talk w/some pediat- told her that up to the speaker- I cant set up that way- OK Has 3 on oxy now 2 are PAP pts. Going to do CCF EPEC prog in fall. wants some support of grant and resources- will talk when more info.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	in hospitAl, SAYs that she just wrote for oxy in hernia case, with oxy ir
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	2/28/2001	Assess, Treatment, Document.
PPLPMDL0800000001	Cleveland	OH	44106	2/28/2001	sticking with pref for dilau- why? how does he use- for who? Uniph- not on w/thoes at all - gave guidel to go thru -look up next wk to f/u
PPLPMDL0800000001	Cleveland	OH	44102	2/28/2001	Third in a series of in-services on pain management. This is on pain medications. Discussed benefits of Oxycontin, first pass effects and other pain meds used in pain management.
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	see notes
PPLPMDL0800000001	Bay Village	OH	44140	2/28/2001	Met with Lori Russ and Kathy Simpson. They are both nurse consultants with Bay. We discussed bringing in a speaker for their health fair. Our time is Thursday from 8:30 - 10:00. Eli and David Coury had a falling out. Eli now runs Bay alone. Davis is starting a new CPP. not sure of the name, but I think he is in the Ethan Allen bldg in Bay Village.
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	2/28/2001	msc rebate- will do
PPLPMDL0800000001	Cleveland	OH	44106	2/28/2001	dose
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	2/28/01 Preparing for fla prog- they are all presenting- Interesting data today on pts not volunteering pain- when surveyed, they volunteer @ 80% more info. They were the best on pain - 80 % rept- on surv vs. 55% on volunt.
PPLPMDL0800000001	Cleveland	OH	44115	2/28/2001	oxy/uni
PPLPMDL0800000001	Tallmadge	OH	44278	2/28/2001	abuse
PPLPMDL0800000001	Fairlawn	OH	44333	2/28/2001	OxyContin use andd senokot recommendations.
PPLPMDL0800000001	Akron	OH	44307	2/28/2001	JHACHO
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/28/2001	Assess, Treatment, Document. Ask Physicain to fax contract for patients prescription.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	2/28/2001	Assess, Treatment, Document. Have physician fax contract for patient getting prescription.
PPLPMDL0800000001	Arlington	OH	45814	2/28/2001	oxy and senokot very scared of oxy said she thought it would be taken off the market etc
PPLPMDL0800000001	Cleveland	OH	44115	2/28/2001	2/28 Worked w/ tahir last month- endocrin/surg- says managed pain regularly w/him in post op setting- find out pain mgmt requirements. and where to next. Says fully w/oxy and comf with using - need to clarify when she would start it. Gave pt agreement per her request- f/u w CDrom. Also going to get me the breakdown of res to St Lukes/Vincent.
PPLPMDL0800000001	Cleveland	OH	44106	2/28/2001	Back on T6 but working w/res training- not writing much now - but says using as much as she can- get specific placement- think may not stick with it and slots different ones for diff situations- get info at lunch next tues
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	in offices, say that oxy is hot drug, will not use, follow up
PPLPMDL0800000001	Akron	OH	44302	2/28/2001	Assess, Treatment, Document. Speaker's program at barberton Citizen's Hospital. Did not hear him mention Oxycontin once, not even CR oxycodone, saw it on a slide. On single entity oxycodone he has roxicodone - 5mg tablets. Morphine gold standard.
PPLPMDL0800000001	Cleveland	OH	44195	2/28/2001	2/28/01 Preparing for fla prog- they are all presenting- Interesting data today on pts not volunteering pain- when surveyed, they volunteer @ 80% more info. They were the best on pain - 80 % rept- on surv vs. 55% on volunt. Will give good pres on hydrom vs morph- says their study says 9% n/v vs morph at 11-18%. Said both are not choices in renal failure.-Said w/morph- consider presist. NV, CNS-sedat. Itchy-Feel the same about oxy?
PPLPMDL0800000001	Parma	OH	44134	2/28/2001	marcus and function talked about using function to determine whether pain meds and therapy is working
PPLPMDL0800000001	Cleveland	OH	44111	2/28/2001	talked about oxy and abuse, he says that it has not affected his use, talked about pt who was on 20 tid, he says will go to multiple 20,s
PPLPMDL0800000001	Cleveland	OH	44106	2/28/2001	is going to speak on both CVRRU programs- 5/17 and Parrans fall-- 2 1/2 day prog. Neuro pain- def w/include opis and her recent success w/oxy
PPLPMDL0800000001	Richmond Hts	OH	44143	2/28/2001	Next Call: find out if the PSP cards have helped some of his patients and if the resident is using the Side effect management guide. He says we are using alot of oxycontin and susan his nurse said they use more oxycontin than duragesic. All 5 PSP cards were used form last visit and I gave them 5 more and instructed to use on the three higher doses also. NextCall: find out if they used the PSP cards and if it was on the higher doses. Also depending on his mood find out if Dr. varghi gave his resident the Levy side effect management guide and if he sees different kinds of cancer cause more pain
PPLPMDL0800000001	Euclid	OH	44119	2/28/2001	Discussed Meltzac paper he feels that some of his theories have been debunked in his words but he did agree intuitively with the fact that ATC therapy is superior to PRN. We also went over a web site for docs only that looks at painmanagement issues, oxycontin was all over it.(POL.NET) Next Call: bring in pain management agreement forms and get him to discuss oxycontin in relation to 4 vicodin aday.
PPLPMDL0800000001	Akron	OH	44333	2/28/2001	mentioned that if need chronic pain control, then refers showed me two patients that are on OxyContin and Dr. bressi wrote the script, asked if he would titrate and said not would refer them back out.
PPLPMDL0800000001	Gates Mills	OH	44040	2/28/2001	Did he titrate to 160mg dose? and what he's using for break-through? oxy-fast? Continue to go after start with business. Try to identify a patient that is using combos and for a few days have them start oxycontin sooner no need to wait a few weeks. He has a patient on 80mg q 12 will titrate up if pain needs are not met reminded him of the oxy-fast Next Call: Difficult to get him t get specific continue to talk titration and improvement of
PPLPMDL0800000001	Akron	OH	44333	2/28/2001	Not comfortable titrating above 40mg q12, but has a patient on 50mg q12h. Feeling comfortable with arthritic pain an then there is chronic pain. What is the difference and what does he see more of. Mentioned writing an OxyContin script for just an evening dose patient before surgery will titrate up, but on longer term, comfort level is skewed.

PLPMDL0080000001	Tallmadge	OH	44278	2/28/2001	marcus function and how to use oxy in the shorter term setting they are young and aggressive with room for education and growth.they are not opioid phobic and beleive in treating patitents pain.they use vicodin whe nthe yfell that the patient is not going to take meds for a long time.they quickly switch to la nad oxy is main choice.talked about the flex of oxy and how to make it mild or as strong as tehny need it.titration forward and backward.opioid agreement and add on stroy with uni
PLPMDL0080000001	Middleburg Heights	OH	44130	2/28/2001	follow up in parma with his conversions form pca\ talked about using oxy more in the office setting.talked about titrating backwards and keeping patients on oxy inthe office
PLPMDL0080000001	Tallmadge	OH	44278	2/28/2001	they are young and aggressive with room for education and growth.they are not opioid phobic and beleive in treating patitents pain.they use vicodin whe nthe yfell that the patient is not going to take meds for a long time.they quickly switch to la nad oxy is main choice.talked about the flex of oxy and how to make it mild or as strong as tehny need it.titration forward and backward.opioid agreement and add on stroy with uni
PLPMDL0080000001	Cleveland	OH	44195	2/28/2001	Says no concern about divers- had to address with 2 pts but stuck with it. Has on pt on 80q12 he says
PLPMDL0080000001	Cleveland	OH	44106	2/28/2001	Has 4-5 current pts- lbp, cancer, considering a Sickle pt- seems to pref dilau for that- see why not oxy? Cancer pt on 80q12 -willing to titr as necess
PLPMDL0080000001	Cleveland	OH	44106	2/28/2001	no pts right now, but used 2x last week- breaks - 10-20q12
PLPMDL0080000001	Akron	OH	44314	2/28/2001	allows pts to take up to 5 tablets a day of vicodin or percocet and then the chronic pain patient becomes an OxyContin patient, 20mg q12h. Discussed the issue thAt OXYCONTIN WAS BEING PULLED FROM THE MARKET.
PLPMDL0080000001	Middleburg Hts	OH	44130	3/1/2001	talked about patient selection and how to make assurances that patients are not goingto be diverting
PLPMDL0080000001	Stow	OH	44224	3/1/2001	marcus and function as a measurement for objectivity countered duragesic with its delivery system and how long it takes to work.talked about measuring function and how to dose instead of vic and darv
PLPMDL0080000001	Akron	OH	44312	3/1/2001	using the 10mg tabs on post op rehab patients that have come to Edwin Shaw for rehab and pain control, knee and hip replacement. Saw and talke to a man the had two knee replacements and ton OxyContin,
PLPMDL0080000001	Cleveland	OH	44132	3/1/2001	Is using more oxycontin he likes the controlled release to avoid the highs and lows but still positions it for more painful longer recovery procedures. Referenced Pam miller down at UH and that she handles most of his pain management and is receptive to Rob talking about oxycontin with her.
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1/01 uses post op. but revealed he uses SAs first and when pt gets to 10-12 and not handling pain or SE- then Oxy- talked into going earlier- says typically wouldnt because wide variability of those needing pain contr. for 2wks or less- some 1day- others 2wks- told about marc and goodf/biscup- why not do most everyone at 5-7 to simplify- agreed average pt needs at least that much- and better choice to do w/oxy- f/u!
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1/01 pgy 2, Decent guy- seems open to oxy info. just at beginning stage-give Marcus/definitions-
PLPMDL0080000001	Barberton	OH	44203	3/1/2001	Only one patient concerned about getting OxyContin. has two patients on 160mg tabs, one is sickle cell pain, the other is combination of cancer pain, neuropathic pain, etc. Writing OxyContin an most common, just concentrated on patient selection and how many pts OxyContin has helped.
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	at lunch, went thru marcus reprint with her, she is into studies talked about when to use long acting vs short acting agents, she say that it makes sensse talked about pt on atc percocet and conversion
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1/01 Leaving UH 4/01- looking local, wants to not go into pt factory practice- be able to take proper time in his role. Has 5 pts currently on oxy- see who is going to manage now
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	he is on brain injury detail, he does not use many opioids, does still have a couple chronic pts, uses oxy
PLPMDL0080000001	Cleveland	OH	44111	3/1/2001	weird guy, talked bout oxy, he say it is to abused and will be hard to use now, talked about the right pt adn how to use oxy approp
PLPMDL0080000001	Cleveland	OH	44111	3/1/2001	3/1/01 Doing alot of PC - appears not as much PM as his fellowship would expect- How much to you treat PM- Use of opis? Rotations w/PM?
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1 pt still on is the acute pancreat- so far still on 80bid- seems to think pts fine here- desont do major work up on his assessment. simple asks how pain is- says prob w/send thru boswell. get thru docum kit- functionality- poss of getting back better function with prev. dose
PLPMDL0080000001	Akron	OH	44302	3/1/2001	Once a day benefit with Uniphyl
PLPMDL0080000001	Broadview Heights	OH	44147	3/1/2001	Met with Karen Parsons. We discussed providing a packet of information for their homes during the Q.A. mtgs. These will be personalized with NeighborCare Logo. Karen informs me that they just picked up 1000 more beds. I am going to bring in a speaker in June to speak to 30 nurses and administrators from their nursing homes. Thinking about Pam Tropiano
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	see notes
PLPMDL0080000001	Cleveland	OH	44102	3/1/2001	talked about abuse, no big deal
PLPMDL0080000001	Brecksville	OH	44141	3/1/2001	abuse
PLPMDL0080000001	Garfield Heights	OH	44125	3/1/2001	talked with cathy on onc floor to set inervice
PLPMDL0080000001	Garfield Hts	OH	44125	3/1/2001	senokot
PLPMDL0080000001	Twinsburg	OH	44087	3/1/2001	Displayed at a program put on by BernieKatsur and PharMerica. Bridgett McDonough spoke. The audience loved her. She was very good. Received a list of all the attendees from PharmERICA. Have already received some
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	abuse
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	titr
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	titr
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	post op
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	oxy uni
PLPMDL0080000001	Barberton	OH	44203	3/1/2001	pain Clinic.
PLPMDL0080000001	Akron	OH	44308	3/1/2001	Easel for websites and patient info with coupon.
PLPMDL0080000001	Akron	OH	44307	3/1/2001	samples of betadine
PLPMDL0080000001	Akron	OH	44302	3/1/2001	Senekot protocol magnet and web site easel's.
PLPMDL0080000001	Barberton	OH	44203	3/1/2001	still alot of senokot-s on the shelf and did get senokot inan he just put it in the back shelf.
PLPMDL0080000001	Broadview Heights	OH	44147	3/1/2001	Met with Karen Parsons. We discussed providing a packet of information for their homes during the Q.A. mtgs. These will be personalized with NeighborCare Logo. Karen informs me that they just picked up 1000 more beds. I am going to bring in a speaker in June to speak to 30 nurses and administrators from their nursing homes. Thinking about Pam Tropiano
PLPMDL0080000001	Tallmadge	OH	44278	3/1/2001	found the kent office and will have to treat as two separate entities.he said that he does not do as many pain rxs as partners.mostly for more severe and chronic and sometimes other docs patients.talked about making oxy mild and adding on to the nsiaids
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1/01 Pulling back on oxy- not wanting to get involved- defers to sybil marsh- abuse fellowship- she is very, very conserv. get impression she approaches everyone like addict. prob.- He is protected and may feel never needs to write in his situ.. Get straight out- write any true concerns? Uniph- actually acts like will use- hasnt used for a long time- asthma- went thru guideli- and evans- why not vs. higher inhalers? f/u
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1 one of the more comfortable ones- has used at least 2 times since last time. He had more exposure before coming here. Asked @ media but not concerned- feels he chooses the best candidates
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1/01 Has now used 2-3 times she says- gone well- were switches from SAs- get more info on them next time- got my info in her mailbox.
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/1/2001	the highest she has gone if 80tid.she has a lot of elderly patients and will convert to duragesic because she feels it is safer in that population.also will use duragesic in gastric ca's
PLPMDL0080000001	Stow	OH	44224	3/1/2001	talked about using oxy for the everyday patients and patient selection.not giving pain meds for the patients that they do not feel comfortable.
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	Start w/- tries to come off like comf w/oxy- but shys away from real questions- some interest in uni w/rowane standing by- Evans and nhlibi.
PLPMDL0080000001	Cleveland	OH	44106	3/1/2001	3/1- Goes to geauga also w/feury. Does shoulder, trauma - Had some media questions, but not a problem- Seemed comf w/ short term use- thougth our company would be disapp. with the more than a few days- he uses for 1 or more- why not? Says Stewart partner in geauga has 2 pts on kadian- thinks due to less chance of abuse- told him desont hold water- look in PDR. Used for cases today
PLPMDL0080000001	Akron	OH	44333	3/1/2001	Is he considering switching any of his patients off of OxyContin to another opioid? media is not a concern. he is going to OxyContin when he thinks pts are going to need pain medication for a couple of months, so usually if on for 6 weeks they will stay on short acting. He did say treating a lot of low back pain with arthritic problems, and he was interested in both the OA study and low back painstudy. Talked about going to OxyContin so usually taking vicodin at least every 4 hours before every thinking about converting to Oxy. Aske if had any pts and he said yes and would convert to 1-2 20mg tabs q12h.
PLPMDL0080000001	Akron	OH	44333	3/1/2001	using on spinal cord patients and post op rehab pts that come to edwin Shaw. Also mentioned this time some chronic back pain pts. 80mgq12 has a spinal cor pt. Set up going to spinal cord conference with him and Dr Hayek on March 15th.
PLPMDL0080000001	Barberton	OH	44203	3/1/2001	talked about a patient that came from Dr Kim going through 80 vicoin tablets, for low back pain who never had a MRI so he started the patient on 10mg q12h of OxyContin and is getting a MRI. Has 79 yr old lady that is afraid to get oxyContin script filled so he gave her vicodin. Concern is that safety of the pt getting the medication, thinks the mediation is best option for chronic pain. He said the reason for er dept is that they suspect a family abusing and selling OxyContin. I got him to agree that this should not stop other pain pts not getting OxyContin.
PLPMDL0080000001	Cleveland	OH	44113	3/1/2001	thru window, tkaed bout psp cards and if he used them, he used onbe of them in oa pt, follow up
PLPMDL0080000001	Akron	OH	44302	3/1/2001	What do you use for breakthrough medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate?Severe? Do you see alot of elderly? Are you worried about gastric bleeding from Nsaids? Do you treat around the clock pain with short-acting opioids?Long-acting opioids? Both?
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PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	follow up with titration, ask about specific pt. talked about the abuse issue, he says that if they want they will abuse anything. went thru 3 to 2 rule
PLPMDL0080000001	Akron	OH	44302	3/1/2001	What do you use for breakthrough medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate?Severe? Do you see alot of elderly? Are you worried about gastric bleeding from Nsaids? Do you treat around the clock pain with short-acting opioids?Long-acting opioids? Both?
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	in clinic, talked about using higher q12 dose vs tid dosing, he says that it works better tid, showed him pi adn q12, he is still going tid, told him how to titrate
PLPMDL0080000001	Akron	OH	44304	3/1/2001	What do you use for breakthrough medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate?Severe? Do you see alot of elderly? Are you worried about gastric bleeding from Nsaids? Do you treat around the clock pain with short-acting opioids?Long-acting opioids? Both?
PLPMDL0080000001	Cleveland	OH	44109	3/1/2001	not worried about abuse, says that he does not like to keep pts on opioids if have chronic pain, he says he will refer them, talked about hoew to titrate and keep pts in his care, follow up
PLPMDL0080000001	Akron	OH	44333	3/1/2001	going to titrate Steven Rarick up to 4 80mg q8h, using for chronic pain, titration and documentation.

PPLPMDL0080000001	Akron	OH	44302	3/1/2001	What do you use for breakthru medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate?Severe? Do you see alot of elderly? Are you worried about gastric bleeding from NsaiDs? Do you treat around the clock pain with short-acting opiods?Long-acting opiods? Both?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/1/2001	What do you use for breakthru medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate?Severe? Do you see alot of elderly? Are you worried about gastric bleeding from NsaiDs? Do you treat around the clock pain with short-acting opiods?Long-acting opiods? Both?
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PPLPMDL0080000001	Cleveland	OH	44109	3/1/2001	talked about abuse issue, he asked about kadian, told him it can be abused as well, talked about how to titrate oxy if needed, doing journal club on marcus reprint in march
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2001	talked about titration, she has pt who is on multiple 40 mg dose, talked about how to titrate to 80mg dose
PPLPMDL0080000001	Tallmadge	OH	44278	3/1/2001	good core candidate he chuckled about some of the publicity.he has used several times in the post op setting but it will take some reminding.talked a bout lasting 12 hrs and how patietns can feel better quicker
PPLPMDL0080000001	Akron	OH	44312	3/1/2001	follow up on 73 yr old patient. Patient taking 1-2 20mg tabs q12h now.
PPLPMDL0080000001	Fairlawn	OH	44333	3/1/2001	he was doing a left ankle osteotomy and said going to write 20mg q12h with oxy ir for breakthrough pain, this was one of two cases but other cases he said was not painful enough.
PPLPMDL0080000001	Akron	OH	44333	3/1/2001	she believes that when using OxyContin on more painful procedures, she believes that the patients need breakthrough pain control, Oxyir. Likes 12 hours dosing but still needs something more than ibuprofen.
PPLPMDL0080000001	Tallmadge	OH	44278	3/2/2001	marcus and how long acting are more beneficial than short acting and function talked about letting function be the guide to therapy and if it is working or not.
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	titr- seems at the top of comfort zone w/160tid pt. See if other SC pts or advancing pain to get to oxy- needs reminding- doesnt care that much what is used here- other choice is dilau- See diff between 2.
PPLPMDL0080000001	Cleveland	OH	44113	3/2/2001	at office, talked about oxy, he says he uses it, he is an anesthesiologist, so ron is calling on him, talk to ron
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	talked about suing oxy in the 40mg dose, he says that he will use it if needed, talked about pts on 20mg dose now
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	says is writing off and on. having trouble getting orders filled at hospit. busy, scheudled lunch to get more time. says a couple patients have complained a bout nausea. suggested using the 10's
PPLPMDL0080000001	Westlake	OH	44145	3/2/2001	went over patient assistance form and spoke a little about abuse potential which has been on his mind . he seemed to be more at ease and calmed down.
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	dalton-quick hit, scheduled lunch deveny-still not putting oxy on standing orders. Flora- wants to trial oxy for standing orders vs percoc
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	dalton-quick hit, scheduled lunch deveny-still not putting oxy on standing orders. Flora- wants to trial oxy for standing orders vs percoc
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	WHO recomm.- and Marcus study- Chronic nonmalig- dont think much use of any opis -Get boswell to speak as part of dunegan deal
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	dalton-quick hit, scheduled lunch deveny-still not putting oxy on standing orders. Flora- wants to trial oxy for standing orders vs percoc
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	3/2/2001	dosing/sunshine study- onset- didnt really realize by design is under 1hr
PPLPMDL0080000001	Cleveland	OH	44195	3/2/2001	caught both after mtg -160 convers info/ PI- not really considering- say defin. could as single ent- but wouldnt due to cost. -prob would refer anyway- whatever opi
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	WHO recomm.- and Marcus study- Chronic nonmalig- dont think much use of any opis -Get boswell to speak as part of dunegan deal
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	briefly talked about oxy, he says that it is ok for ca pain, but not chronic pain, talked about why it is, follow up
PPLPMDL0080000001	Cleveland	OH	44128	3/2/2001	
PPLPMDL0080000001	Uniontown	OH	44685	3/2/2001	said if patients ask him to take them off of oxy that is what he will do. He said he will continue to use after vicodin q4h, converts to OxyContin. Low back, musculoskeletal pain.
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	Will see me for to discuss MLevy coming in per recomm from Gerson- OK to attend the conference- APS book and new conversions
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	talk about using oxy and senokot for post op use
PPLPMDL0080000001	Akron	OH	44312	3/2/2001	quick hit, said had a concern with Oxycontin with media and abuse.
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	tunmor brd, he asked me about the abuse press, told him it was over hyped, talked about conversion
PPLPMDL0080000001	Cleveland	OH	44195	3/2/2001	caught both after mtg -160 convers info/ PI- not really considering- say defin. could as single ent- but wouldnt due to cost. -prob would refer anyway- whatever opi
PPLPMDL0080000001	Uniontown	OH	44685	3/2/2001	using for acute fractures and sprains, longest likes to treat pain is 6 weeks, then he tries to get them off opioids.
PPLPMDL0080000001	Cleveland	OH	441062057	3/2/2001	Steve says oxy moving fairly well- gave senok protocol sheets. Senok went thru 36 in 2 wks. Gave darryl CME for CP and copd.
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	3/2/01 msc savings of\$275.00/ gave cme for cp- boswell has one on q6 she has some concern about
PPLPMDL0080000001	Tallmadge	OH	44278	3/2/2001	cole paper and follow up on marcu and function talked about function and letting that be hte guide to therapy.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/2/2001	Dropped of Pink Hospice Books. Census is at 24.
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	talked about oxy use in the area, he asked about the abuse issues, asked if he sees alot of problems, he does not, follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/2/2001	picked up analgesia card template for printer. For distribution at Dunegans talk next week.
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	tumor board, see notes
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	WHO recomm.- and Marcus study- Chronic nonmalig- dont think much use of any opis -Get boswell to speak as part of dunegan deal
PPLPMDL0080000001	Cleveland	OH	44195	3/2/2001	caught both after mtg -160 convers info/ PI- not really considering- say defin. could as single ent- but wouldnt due to cost. -prob would refer anyway- whatever opi
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	start w/
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	dalton-quick hit, scheduled lunch deveny-still not putting oxy on standing orders. Flora- wants to trial oxy for standing orders vs percoc
PPLPMDL0080000001	Akron	OH	44309	3/2/2001	z
PPLPMDL0080000001	Tallmadge	OH	44278	3/2/2001	shanafelt adn wells doing well with oxy rx
PPLPMDL0080000001	Akron	OH	44312	3/2/2001	Tried to contact DON, left a message for her to call back.
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	doctor asked about the issue of abuse in the news, he say that he does not write much oxy, talked about benefits of oxy
PPLPMDL0080000001	Akron	OH	44304	3/2/2001	hasn't written, very set in ways. reminded of benefits
PPLPMDL0080000001	Euclid	OH	44119	3/2/2001	reminder of oxycontin dosing 1-2-3 10 mg tabs continue to keep high visibility. Has used the oxycontin one time with success 2-10mg tabs he's trying to remeber it more and more old habits die hard but he thinks the long acting make more sense. Again remind him of the dosing and find out type of procedures he's using it in
PPLPMDL0080000001	Cleveland	OH	44106	3/2/2001	titr- equianal vs dilau- seems to be his main choice
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	took senokot samples, he says that no problem with oxy, talke about kadian, set lunch
PPLPMDL0080000001	Cleveland	OH	44195	3/2/2001	big discussion on oxy media- some concern- disc +addiction issues- left w/good prospective-
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/2/2001	doc said he spoke to OAPA about pain mgmt. Mainly Pharmacology. He did say he thought oxycontin should play a big role in managing well, the pain of pts. He mentioned that many of the attendees did have questions about abuse and documentation and he recommended they all get a hold of their purdue rep and get one. He loves the one we have and thought everyone should start with that.
PPLPMDL0080000001	Akron	OH	44312	3/2/2001	seeing alot of chronic back pain, been using vicodin. He said concern about pts wanting OxyContin now.
PPLPMDL0080000001	Akron	OH	44319	3/2/2001	treating some fibromyalgia and pts with disc disease, has one patient on 40mg q8h. Another lady has ovarian ca and is on 20mg q12h, next step is 40mg q12h.
PPLPMDL0080000001	Stow	OH	44224	3/2/2001	se management talked about when to start using oxy,how to determine when several days will be used.back pain
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	talked about the pt who is on 160mg dose, she titrated up from multiple 40mg dose, she is now going to be going to uh from her,
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	talked about his use of oxy for pain, he says that he uses alot of oxy, he says that he covers for the other docs and sees oxy use, he then writes it, talked about titration
PPLPMDL0080000001	Independence	OH	44131	3/2/2001	identifed several patietns in which titration should take place
PPLPMDL0080000001	Akron	OH	44319	3/2/2001	has a pt in the hospital on 80mg q12h. Has a patient taking 80mg in am 40mg 8 hrs later and 40mg 8 hrs later. Has diabetic neuralgia. Titrating pts up, most are on 20mg q12h, titrates when pt is loosing more function.
PPLPMDL0080000001	Euclid	OH	44117	3/2/2001	Next Call: focus on patient identification and that oxycontin is the best choice for pain management abuse is not a concern in his practice because of his investigative process. Has not started anyone new but is continuing to titrate when needed. Is going to have Dr. Barret from cuyahoga falls come to his practice to consult and do pain management 1 a month I don't know how oxycontin friendly Dr. Barret is. continue to keep a high presence in his office. Next Call: Bring in patient diaries see if he will implement them. try to identify new patients or conversion patients to oxycontin.
PPLPMDL0080000001	Cleveland	OH	44111	3/2/2001	tumor brd. talked about oxy post op, he says that he likes to use it bc of 12hour dosing. follow up
PPLPMDL0080000001	Akron	OH	44312	3/2/2001	Chronic pain patients, severe arthritic lady who has had hip replacement surgery and is taking 20mg q12h of OxyContin.
PPLPMDL0080000001	Parma	OH	44134	3/2/2001	Went around with Molly to discuss pts. to convert to Oxycontin. No new conversions. Still have pt. on 50mg q12h. Doing more frequent pain assessments and putting more of a focus on pain management.
PPLPMDL0080000001	Barberton	OH	44203	3/2/2001	talked to Sherry, need to talk to Patty Smith. Not going to fill Oxy script that is dosed q8h or more frequent dosing that q12h. Concern with losing the license.
PPLPMDL0080000001	Akron	OH	44333	3/5/2001	Abuse and diversion is the big concern.
PPLPMDL0080000001	Cleveland	OH	44115	3/5/2001	Spoke with John Stare and doc and Pat. Explained that we do have a State Medical Board Liaison who represents prescribers interest to the board. All were excited about knowing that. I made it clear, per communication with Dr. Ruth, that the board is not looking to restrict the use of oxycontin, just trying to stem the diversion. Doc told me he just got a lab test back for a pt and he was negative for opiates. Pt was taking 80 q12. He's gone! Asked doc if opiates means the test is specific for oxycodone, he said yes. Find out more about that. Got more clarification from doc on his new protocol. Upon initial eval, he will use a non-opiate while he orders some diagnostic tests to confirm diagnosis (based on our previous discussion). When the pt. comes back, he will rx oxycontin. He will not write for someone who comes in and says, this is what worked or my girlfriend said its good! Pat still does not want the docs writing any c2's! But I let her know that we can be a resource for her concerns regarding the board.

PPLPMDL0800000001	Barbeerton	OH	44203	3/5/2001	when does he go to OxyContin vs the patch? OxyContin is being used for the subacute pain patient, if not controlled on 6 vicodin a day then will go to OxyContin for between 6 week and three month pain patient after that or when patient gets to 40mg q12h will go to patch. Also with the media views the patch as having less abuse potential than OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	in hallway, he is going to be at the clinic this month, gave him conversion chart
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	he said he has a lot of patients that have been on Uniphyl. He doesn't bring a lot of new patients to Uniphyl but does on occasion
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	in hallway, he went to richmond talk and he says that he thinks oxy is abused alot, talked about how the media is overhyping it, gave conversion chart
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/5/2001	gave me copy of letter to pass on to management. definitely coming around again. keep reminding of patients oxy has helped
PPLPMDL0800000001	Akron	OH	44303	3/5/2001	sticky pads, pens, uniphyl wall poster (2) .
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	post op- post PCA, block
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	he didn't mention any concerns with Oxycontin. He is still using it and hydrocodone products at a rapid rate
PPLPMDL0800000001	Westlake	OH	44145	3/5/2001	quick hit in the hall. He said he noticed us in the news again but was not concerned about it he said all the meds have an abuse potential
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	lunch he said he used OxyContin twice last week one patient did well and the other had nausea really bad. He wanted to cost and was surprised that it is cheaper than Vicoprofen in the long run. He said he will give OxyContin another shot and start using more to see if it gives superior control. He likes the idea of patients being able to sleep through the night
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	he appreciated the Asthma wall chart and said he puts most COPDers on Uniphyl
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	asked about the Beacon Journal media coverage of OxyContin, asked if it is going to be taken off of the market, told him no. He is maintaining current patients on Oxy but more aware of patients coming in asking for OxyContin. Patient selection, acute fracture of elderly compression fractures.
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	follow up on the dr richmond talk, she says that she enjoyed it and learned from it, talked about oxy
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	talked in clinic, he says that oxy is fine, he says that he wrote for several scripts this saturday for diff cases, uses the 10 and 20 doses, will use 40 if needed, follow up
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	saw at onc clinci, he says that he uses oxy for his hiv pts in severe pain and also follow s sicklers, gave conversion chart, follow up
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	down on all patients seeking opioids, has become anti opioids for chronic pain, using vicodin for short term pain and sends chronic pain pts to pain specialist.
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	he says that he got alot from the dr. chevien talk. he says that he is now asking every pt about their pain, and when he writes opiod it is for oxy
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	talked in er, he says that he has been getting request for oxy, he says that he does not give it if someone request it, talked about fractures, he will use
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	talked to doctor in elavator, he asked about all of the bad press, asked him what he thought, he said that it should not affect oxy if most people are using it approp, follow up
PPLPMDL0800000001	Cleveland	OH	44128	3/5/2001	he has had a couple of patients question him about taking the oxy. all of the press is slowing him a little but not to any extreme. talked about how many companies are talking about pain management and how many are talking about abuse
PPLPMDL0800000001	Cleveland Hts	OH	44118	3/5/2001	Showed doc documentation kit. He LOVED IT! He liked everything about it. Told him that everything is on the CDRom, plus a basic pt therapy agreement. He LOVED it. He was not aware of the VA teleconference? He did say that his law enforcement friends say that oxy abuse is a big problem right now. He did say that it is not going to affect his rxing, but he is seeing a lot of other specialists who will stop writing? Did not ask him who, but I asked if they were sending him the business instead. He said yes. I asked what he thought Purdue could do to help increase education/awareness on this topic. He thought a "symposia" with the state board, DEA, and sheriff's dept would be a comprehensive approach! He does do a lot of regional anesthesia using a lot of bupri. Need to talk to him about using chiro. He said I could book a lunch and have a half an hour with him. Next call-docu kit follow up, break through meds, chiro v. bupri
PPLPMDL0800000001	Akron	OH	44307	3/5/2001	Post-op, sleep thru the night, no chasing pain.
PPLPMDL0800000001	Akron	OH	44307	3/5/2001	sleep thru the night, no chasing pain.
PPLPMDL0800000001	Akron	OH	44302	3/5/2001	Post-op, sleep thru the night, co chasing pain. Around the clock therapy.
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	3/5/2001	see notes
PPLPMDL0800000001	Euclid	OH	44132	3/5/2001	Mary, tim's wife was filling in and confirmed the oxy-fast and oxyLR stocked. Tahsildar and DiCello main Rx's I told her about Dr. Morley and that he's a good solid guy and is building a very good practice.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	spoke with ms. brand. looks good for oxy on visn formulary. Dr. bevaque is really pushing for oxycontin to be included.
PPLPMDL0800000001	Cleveland	OH	44102	3/5/2001	talked about oxy and preventing abuse
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	dose strat
PPLPMDL0800000001	Cleveland	OH	44195	3/5/2001	RSD
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	post op- post PCA, block
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/5/2001	gave me copy of letter to pass on to management. definitely coming around again. keep reminding of patients oxy has helped
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	Barberton Family Practice.
PPLPMDL0800000001	Akron	OH	44302	3/5/2001	Contracts from dr's for patients. The patient chooses one pharmacy and will get all their prescriptions from that pharmacy only.
PPLPMDL0800000001	Akron	OH	44307	3/5/2001	Jacho
PPLPMDL0800000001	Akron	OH	44303	3/5/2001	Contracts from dr's for patients. The patient chooses one pharmacy and will get all their prescriptions from that pharmacy only.
PPLPMDL0800000001	Akron	OH	44322	3/5/2001	Not seeing alot of oxy scripts.
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	quick hit office was very very busy, he didn't have any problems or questions with OxyContin. He just said it is working very well at a number of strengths
PPLPMDL0800000001	Akron	OH	44302	3/5/2001	Contract on diskette, start with stay with.
PPLPMDL0800000001	Akron	OH	44307	3/5/2001	Post-op, sleep thru the night, no chasing pain.
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	mentioned the abuse potential, saying that the residents and himself are cutting back on writing because of the concern of patients writing OxyContin. He is maintaining patients on OxyContin but the new starts are fewer. I asked him what he would use and said concern about all opioids. Patient selection, he did say that OxyContin is working well for patients not being controlled on short acting.
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	quick hit he just said he is using Oxycontin all the time now. he said he is much more comfortable with it
PPLPMDL0800000001	Akron	OH	44307	3/5/2001	Post-op, sleep thru the night.
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	he didn't say anything neg. about Oxycontin. He said he just put a serious osteo patient on Oxycontin Friday who he is really hoping it works for
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	post op- post PCA, block- working tumor w/getty- see how his exper. goes- getty starting for less than 2 wk-pts? no SAs first?
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	likes OxyContin and said working well when converting from vicodin patients controlled well. Concern from the media, talked to him and he thinks Oxy works well, so I asked him what his alternative was??? He is going to maintain his current patients but be more selective with starting pts on OxyContin.
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	concerned with patient selection, on any opioids. Seeing patients on OxyContin for chronic pain has not started any new patients on OxyContin.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	post op- post PCA, block
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	he didn't stay for lunch but stopped up and went over advantages over short acting like Vicoprofen. He wanted to know cost and said that works out to be cheaper than Vicoprofen in the long run
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	3/5/01 great conversation- wants to run the 5/17 prog with team appr. with pt in the room- 4 cases fibro/lbp/rsd/headache- complete multidisp. review and then panel. Opis- when/when not- how- adj. Wants 2500- more from someone else to pay for responder key pads. He FEELS opis best in lbp and rsd- he does rsd as main pts- radicular pain- opis are decent there he says- Methad almost always first, then oxy/msc/kadian- says only @12 are curr. on meth- too hard to tolerate- nausea- think msc prob comes next- cost reason also- uses oxy never at q12 anymore- q8 or q6- convinced not q12- end of dose pain- describes as pain relief only 4-6 hrs and if pushes up q12 dose, would get intolerable SE. Better to go q8 he says. Will use no opis above 500mg/day- not addit. benef for SE he says- use adj./ nonpharm. Says if you can get 10 to 7, then often relaxation techn. can get to 4. Doesn't believe in BT- no SAs- defeats purpose. Disagr w/tucker or anyone who uses for headache- unless very few times/yr. Headache society says nothing stronger than 2 tylen/day- severe rebound on opis- but interested in her successes. Gave Several starter cards- good till end of month. Gave me outline of good pt selection- seemed reasonable. Kathy-nurse will love the analg PDR and does alot of the pt issues- see how she agrees w/ his doc is not overly concerned with oxy abuse issues. he says he does see some problems in his practice, but he just discharges. I explained that the other community pain guys will refer to CCF because they will get an addictionologist involved. This is good for pts. who may be pseudo addict and bad apples won't go anyway. He liked that idea. We discussed not throwing pt out there to harass someone else. Doc says he sees pts that are not being controlled with primary doc (mainly personal injury/workers comp). He says most come in on cox2's. He goes right to vicodin, out of habit and its easier to find the dose quickly. But if a pt is taking more than 4 doses a day, he converts to oxycontin. He says the conversion is usually to 20 mg. He is still using 20 mg tab, did not remember how to get to 30mg. I reminded him that he has to rx the 20 in 2 10 mg tabs so he could add a tab or subtract a tab without creating confusion to the pt.(reminded to document titration) He has a pt on 40 q12h. We reviewed the benefits, no acet, easy dosing, moderate to severe pain. We discussed TID as being one of the red flags for a pharmacy to call him in. He said he will get to q12! He had not reviewed doc kit yet. I showed him the contract, he is going to start doing a lot more of that. Because of Cole 10 tips he is now ordering drug screens. Reminded him to tell lab to look for oxy. Next call, explain how quickly he can titrate oxy. So if he started at 20 q12, written in 10's, he can titrate over the phone next day by adding tab.(steady state plasma). So start with! Remind him that documentation applies to all pain meds, not just oxy.
PPLPMDL0800000001	Rocky River	OH	44116	3/5/2001	went in and showed titration guide and surprisingly did not get any abuse questions
PPLPMDL0800000001	Cleveland	OH	44132	3/5/2001	she was sick and going home. talked about oxy and titration. follow up
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	NextCall: review 720mg dose in the PI and discuss titration with improvement in function. Busy couldn't talk much reminder of high doses used in studies.
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	wrote a 160mg tab q12h for an AiDS patient, his next step he is going to send to University hospital to get a second opinion. Not concerned about the abuse, he is using more OxyContin now for patients that are not being controlled on vicodin at least every 4 hours.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	3/5 seems to be considering for SC- some agreement to using more out of habit- oxy would probab be just as good. Started new pt last week- lbp switch from 1mth course of SA. to 30q12
PPLPMDL0800000001	Independence	OH	44131	3/5/2001	talked about adding on oxy and uni and how improved qul will result. added lbg function with uni and added life function with oxy
PPLPMDL0800000001	Uniontown	OH	44685	3/5/2001	Mentioned some patients mentioning oxyContin as the drug that is being abused. Still writing no problems with patients on OxyContin, most patients are on 20mg q12h and once get to 40mg q12h, considering sending to pain specialist. Low back and older ladies with compression fractures, patients usually get vicodin first take up to every 4 hours and then getting switched to 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44106	3/5/2001	- trying to stay in area- says his 5 are 20-30q12- exc 1 on 80q12. Wants them to stay on



PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	joked about the abuse issue in the media. He has a hernia case this afternoon and going to write 20mg q12h.
PPLPMDL0800000001	Lakewood	OH	44107	3/5/2001	make another pitch to niche OxyContin instead of the short acting Percocet or Vicodin. Show advantages over dosing all day long. Quickly talked about delivery and 12 hour control
PPLPMDL0800000001	Barberton	OH	44203	3/5/2001	put two new patients on OxyContin, on was an elderly lady with bad arthritis, 20mg q12h and did not say what the other patient was. She has no concerns with using OxyContin belief is in the patient selection. mention a COPD patient that is taking 40mg uniphyl qd.
PPLPMDL0800000001	Westlake	OH	44145	3/6/2001	he was satisfied with the info I gave him about the abuse and diversion that is going on with Oxycontin. He knows it is a great drug that works very well. and that all of them are abuse including the patch.
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	talked in the hallway he says that he will have his residents write for oxy in trauma type cases, but not in others, talked vs percocet, follow up
PPLPMDL0800000001	Richmond Hts.	OH	44143	3/6/2001	Next Call: Patient agreement form and also find out where he begins oxycontin vs SA? Very appreciative of the agreement form and will implement and I let him know that Ron McBride will be following up with him.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	asked about the abuse coverage going on. He is using 20mg q8h for cases, he has an excision of a melanoma skin flap and going to use OxyContin.
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	lunch in service- media/abuse issues- brings up possib. of family taking them. - Dura just as abuseable- hadn't seen chicklet idea but can see- LTC facility main abuse-
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	keeps saying that there is no such thing as bad press, he says that this will in time increase doctors use of oxy, he said that rob gave him the pain contracts, follow up
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	using oxy for failures of morph only- would continue new pt if good control. He defin. doesn't see using it first on routine
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	tumor brd, talked about his use in major plastic cases, he uses it now in ca pts, gave conversion chart
PPLPMDL0800000001	Westlake	OH	44145	3/6/2001	quick hit thru the window mentioned Oxycontin which she said she uses and she nodded to Uniphyl
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
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PPLPMDL0800000001	Akron	OH	44333	3/6/2001	wrote a 20mg script for a distal radial fractures for MIDDLE AGED WOMAN. He is using OxyContin post op on patients that are going to experience a more severe constant pain, like a wrist ligament repair or screw insertion into the ulnar bone.
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	see euclid notes for today
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	talked about prevention of abuse
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Glenn, Pharmacy director, compared pricing on ropi and levo. Noticed that not only did levo products simplify ordering by having less formulations, but liked the cost savings (6.69 for levo, 9.49 ropi). Will order whatever Napierowski calls down. Glenn will make sure it gets up in the pxius so it does n't just sit around.
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	lunch in service- media/abuse issues- brings up possib. of family taking them. - Dura just as abuseable- hadn't seen chicklet idea but can see- LTC facility main abuse-
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	dosing/CME oport.
PPLPMDL0800000001	Fairlawn	OH	44333	3/6/2001	seeing alot of OxyContin no problems and recommending senokot-s.
PPLPMDL0800000001	Copley	OH	44321	3/6/2001	concerned about OxyContin abuse.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	Surgery area.
PPLPMDL0800000001	Westlake	OH	44145	3/6/2001	he still thinks of Oxycontin for chronic pain. continue to show where it is great for constant acute too
PPLPMDL0800000001	Richmond Hts	OH	44143	3/6/2001	Next Call: Does he view Rx SA opioids as a safer legal option than oxycontin? Has he converted or started any new patients? Has a couple of people on oxycontin and has definitely been affected by the media he doesn't agree with it. He definitely feels safer by writing schedule 3-4 than writing schedule 2. I reminded him of vicodin and oxycontin 1-1 and that when he writes for vicodin he's writing for just as potent of an opioid. Next call: need to go after conversions, get someone on vicodin or percocet to convert to oxycontin.
PPLPMDL0800000001	Euclid	OH	44119	3/6/2001	Chirocaine call- same dosing, pharmacokinetics (depth duration, onset) and indications as bupr. Less CNS and cardio tissue affinity so plenty of time between CNS symptoms and cardio arrhythmias. Cost savings vs. ropi, which they use mainly for upper extremity surgeries. Most believed that the epidural OB concentration is so low that even if you put the needle in the artery, you probably won't see any toxicity. Did not push against that.
PPLPMDL0800000001	Westlake	OH	44145	3/6/2001	quick hit in the hall, she said she is using more OxyContin and getting good results
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	3/7 doing breast cancer research protocol- no drugs involved - for this month. Not following oxy pts now but good discussion on pain after mastectomy
PPLPMDL0800000001	Westlake	OH	44145	3/6/2001	he said he understands Oxycontin is doing big business and it is bound to get in the wrong hands because all pain meds can be abused and it really doesn't affect his pats. anyway cancer
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	lunch in service- media/abuse issues- brings up possib. of family taking them. - Dura just as abuseable- hadn't seen chicklet idea but can see- LTC facility main abuse-
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	at tumor brd, gave conversion chart, she asked about the press, she was funny, follow up
PPLPMDL0800000001	North Olmsted	OH	44070	3/6/2001	he talked about the abuse potential and then joked around but said he is still using Oxy
PPLPMDL0800000001	Richmond Heights	OH	44143	3/6/2001	Next Call: wants patient agreement forms. Also ask him how he typically writes for vicodin or percocet give him the conversion and ask him to use? He's definitely been sensitized by the news media maybe more than he's letting onto. He was very appreciative of the agreement forms and will implement them acute or chronic but I don't think he's ready to write oxycontin. Next call: focus on proper patient selection and to treat all opioids alike for abuse potential.
PPLPMDL0800000001	Cleveland	OH	44102	3/6/2001	he has strange way for pain mgt, he uses the 20 and 40 mg dose, but only has a few pts on oxy, he says thta he does not use alot of short acting agents, talked about titration for pts who need it
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	gave him 160 book and titration guide, asked about his pts who are taking multiple 20 mg doses of oxy, what next, he switches, titration
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	tumor brd, fellow in oncology, talked about oxy and titration
PPLPMDL0800000001	Akron	OH	44314	3/6/2001	titration, specific patient. What does he view as chronic pain? said has one patient with severe degenerative disc disease and is not being controlled on 40mg q12h, we discussed titrating him to 80mg q12h.
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	in clinic, he is leaving at the end of july talked about titration of pts
PPLPMDL0800000001	Cleveland	OH	44109	3/6/2001	talk to doctor about staying with oxy instead of switching to morphine, talked about the oxy press, he says it makes no difference to him, but he did say he can see why it would be big on the street bc of the rush when crushed, talked about assessment and titration, moving to 150th on tuesday and thursday
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	wrote OxyContin for 3 out of his first 4 cases, one was a thumb ligament reattachment of the right hand, gave the pt 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	using vicodin for all post op cases, we discussed breast reduction cases coming up and if he would use OxyContin post op, he agreed to write 20mg q12h for this post op cases. Wrote a script for 40mg q12h for a chronic pain pain guy for a sterum problem that can not be fixed with plastic surgery, the skin is not healing.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	using for total knees and hips 20mg q12h with oxy ir for breakthrough.
PPLPMDL0800000001	Akron	OH	44314	3/6/2001	Talked about OxyContin, she is not concerned with the abuse coverage of OxyContin. She dosing OxyContin q12h and q8h. CREST pt is on 540mg of OxyContin a day. Talked to her about Oxyfast use and OxyIR for breakthrough pain management. Lets patients take short acting up to every 6 hours and if only going to take for up to 4-6 weeks she may keep pts on short acting, but if thinks will be chronic will get onto OxyContin sooner.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	he does not have any cases coming up just some children for tubes, using lquiple if anything. Has had to take a couple of extra minutes to dispell the media hype for OxyContin. Has a patient that did sinus surgery on and did not alleviate the pain so on 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	3/6/2001	reminded him about OxyContin using more mainly for spine or back and neck pain patients. Starts with ultram or darvocet, then vicodin on prn basis and if starting to take more than 6 tabs a day, then will go to 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44106	3/6/2001	titr- SAYS WILL TITR TO EFFECT- BUT LIMITED EXPER ABOVE 240Q12-morph/dil at somewhat higher- sees point @ thinking oxy the same. Says is the rare pt that needs high of any opi - Would think of pca- methad. Agrees that oxy is better tolera generally than morph-
PPLPMDL0800000001	Cleveland	OH	44109	3/7/2001	in neuro clinic, talked about the article in the new york post, he says that it makes it harder for him to use oxy, talked about post op
PPLPMDL0800000001	Akron	OH	44333	3/7/2001	shin wants more studies on chiro and samples, sending both requests in. wants to trial on axillary blocks. stan doesn't see need, naropin already there and everyone used too it. tried to close on having both on hand since not following hosp pharmacy restrictions. pennington-does an occasional breast reduction at city hops. said would consider using oxy after pump bell-just saw todd, quick oxy reminder for in patient use
PPLPMDL0800000001	Cleveland	OH	44195	3/7/2001	Post op- Sunshine- onset: Says usually starts w/in hr but he has 8T on board regularly sched. gave RReider's #, left it in his court to call- emphasized its all up to him to sell the program and f/u- seemed fine with that and SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting. even pain the best reported, but still 25% under reported.
PPLPMDL0800000001	Cleveland	OH	44117	3/7/2001	Next Call: Show him initial pain assessment and pain diary see if he will implement these items. Is using the pain agreement forms with everybody, some patients have questioned wether they have done something wrong but it's not an issue. He did like the pain diaries and will implement them into his practice. I keep seeing more and more duragesic promotion in the office I didn't question yet as to where he is using it. next call: See what kind of progress he has made with the pain diaries and if he is going to keep using them.
PPLPMDL0800000001	Cleveland	OH	44109	3/7/2001	uniphyl and copd
PPLPMDL0800000001	Akron	OH	44302	3/7/2001	Assess, treat, document.
PPLPMDL0800000001	Cleveland	OH	44109	3/7/2001	in ortho clinic, gave him a conversion chart, he says that he is using oxy still post op, says hype will die down
PPLPMDL0800000001	Akron	OH	44308	3/7/2001	Assess, treat, document.
PPLPMDL0800000001	Euclid	OH	44119	3/7/2001	Next Call: Melzac for winer and george. bring in patient contracts for Dr. george. Liked the pain contract and will have legal representation look at it to see if it is ok. next call: melzac and progress on pain management

PPLPMDL0080000001	Akron	OH	44308	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	in ortho clinic, says that they are still using oxy post op setting, jillians, follow up
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting- even pain the best reported, but still 25% under reported.
PPLPMDL0080000001	Akron	OH	44302	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	neuro clini, he says that oxy is getting abad name, he says all opiods are abused and used too much, he says he will still use oxy in some extreme post op setting
PPLPMDL0080000001	Parma	OH	44134	3/7/2001	follow up with the good things he is saying about oxy.find what kind of settings he is using and what disease states focused on the patients that are doing well on oxy.talked about his hesitancy to use in the first place means that he is better at patient selection
PPLPMDL0080000001	Independence	OH	44131	3/7/2001	counter duragesic and find the difference between the two need to go to a higher dose campaign with him.he has switched a couple of pat to dur for se issues
PPLPMDL0080000001	Parma	OH	44129	3/7/2001	explained to doc that medicaid is limiting his rx's for oxy because of tid and qid dosing. he thinks that is a crock! he insists that the state board allows all sorts of meds to be used out of indication. his explanation for tid and qid was to cover the period of pain between the declining blood level of the am dose and peak of pm dose. tried to encourage him to use for that period, but he says that is what snows the pt. called jim to ask what the source of that info is. Nancy is frustrated about docs bullhead attitude. Most of his pts come from ads in the phone book.
PPLPMDL0080000001	Akron	OH	44307	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting- even pain the best reported, but still 25% under reported.
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	see notes
PPLPMDL0080000001	Garfield Hts	OH	44125	3/7/2001	most of the gang in anest using chiro for post op epidurals. everyone has tried chiro and likes.
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	tal'ked about oxy
PPLPMDL0080000001	Akron	OH	44302	3/7/2001	APS green booklet. Assess, treat, document.
PPLPMDL0080000001	Oakwood	OH	45419	3/7/2001	Fred - floater - many issues regarding c2 and c3 dispensing at Alex Bell pharm - dis ptusing one pharmacy and that is why they are there and continue to do this, seemed to want and learn from the education
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting- even pain the best reported, but still 25% under reported.
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	shin wants more studies on chiro and samples, sending both requests in. wants to trial on axillary blocks. stan doesn't see need, naropin already there and everyone used too it. tried to close on having both on hand since not following hosp pharmacy restrictions. pennington-does an occasional breast reduction at city hops. said would consider using oxy after pump bell-just saw todd, quick oxy reminder for in patient use
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	z
PPLPMDL0080000001	Akron	OH	44309	3/7/2001	pain assessment scale. Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44307	3/7/2001	Ask dr's to send patient contract to pharmacy saying only this pharmacy and only this dr. will be treating you with opiods.
PPLPMDL0080000001	Akron	OH	44308	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44308	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44302	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	OxyContin is being used more for nursing home patients, not being used for acute or short term pain. Chronic pain. Once patients are taking vicodin every4-6 hrs then will swich. No new uniphyl patients, said COPD are not bad enough to get tho.
PPLPMDL0080000001	Akron	OH	44302	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44308	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	shin wants more studies on chiro and samples, sending both requests in. wants to trial on axillary blocks. stan doesn't see need, naropin already there and everyone used too it. tried to close on having both on hand since not following hosp pharmacy restrictions. pennington-does an occasional breast reduction at city hops. said would consider using oxy after pump bell-just saw todd, quick oxy reminder for in patient use
PPLPMDL0080000001	Akron	OH	44310	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44307	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting- even pain the best reported, but still 25% under reported.
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	shin wants more studies on chiro and samples, sending both requests in. wants to trial on axillary blocks. stan doesn't see need, naropin already there and everyone used too it. tried to close on having both on hand since not following hosp pharmacy restrictions. pennington-does an occasional breast reduction at city hops. said would consider using oxy after pump bell-just saw todd, quick oxy reminder for in patient use
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	in ortho clinic, talked about post op us of oxy, follow up
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	shin wants more studies on chiro and samples, sending both requests in. wants to trial on axillary blocks. stan doesn't see need, naropin already there and everyone used too it. tried to close on having both on hand since not following hosp pharmacy restrictions. pennington-does an occasional breast reduction at city hops. said would consider using oxy after pump bell-just saw todd, quick oxy reminder for in patient use
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	3/6/01gave me letter meant for PD- called them several times- says NITimes would never print it- recalled 5-6yrs ago when they were making morphine the worst thing- and he and Dr.k/foley tried to get numerous editorials they would never print. Great letter he wrote- specif w/oxy comments. He is on nat'l jcaho comm. Get more info on when he brings oxy on and vs others SE.
PPLPMDL0080000001	Akron	OH	44302	3/7/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44307	3/7/2001	Uniphyl wall posters (3).
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	SE issue vs morph- vs. dilaud also, says not signif enough- found pt. symptom study interesting- even pain the best reported, but still 25% under reported.
PPLPMDL0080000001	Euclid	OH	44119	3/7/2001	Next Call: bring in pain management agreement forms and get him to discuss oxycotin in relation to 4 vicodin aday liked the agreement forms was unsure of the waving the right of privledge to paharmacy but is going to have the legal department review it and give the ok. reinforce 1-1 with vicodin and 4 vicodin aday equals oxycotin 10mg q-12
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	she asked if oxy was going to be pulled from the market, told her no, asked why she asked she said bc of pharmacies being robbed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2001	in clinic, he is leaving for ccf, talked about oxy and his use
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	mentioned that we are getting bad press, and I aske him how it has affected his prescribing habit. It hasn't he said he is using it in place of vicodin for back pain.
PPLPMDL0080000001	Cleveland	OH	44113	3/7/2001	talked about oxy over lunch, he has pt on 30mg q12 and it is not holding the pain, told him to titrate to 40mg q12 and work from there, he is, follow up with this pt, has gang green
PPLPMDL0080000001	Independence	OH	44131	3/7/2001	doc really open to using oxy for post surg. likes the easy dosing, convenient for pts and staff on floors. Especially on OB floors because he feels nursing sophistication is less than other floors, so easier is better. He does not think oxy should be used post partem because if pt gets snowed/sleepy, she complains that she missed new mom experience. He said it happens about 20% of the time with percoet and there is no way to differentiate which pt would have a problem. Reviewed sunshine, conversion calculator, blood levels and melchak article gave indication. Doc is open to putting on orders at Southwest and invited me to come speak at dept meeting, providing a meal. Next call. get date for dept meeting and see if can get to surg dept nurses on floor and get to surgeons at the same time.
PPLPMDL0080000001	Cleveland	OH	44106	3/7/2001	titr-hogher dose disc- sees primarily for SCell- Says highest in CA was 240q12
PPLPMDL0080000001	Cleveland	OH	44195	3/7/2001	Still fine w/abuse stuff-media hype- saw NYT article and some of the pd stuff. Did have to answer a couple of questions- but no switches or unhappy pts. talked @ minority that do illegal that mess up for others. Confirm his perc. of 80q12 as high. See how he uses oxy vs. patch- 11% DEC VS OXY 89%
PPLPMDL0080000001	Akron	OH	44333	3/7/2001	patient with bad back is still taking OxyContin 40mg q12h. Mentioned a pt in Akron General on 80mg q12h. Using OxyContin in place of vicodin for short term musculoskeletal pain.
PPLPMDL0080000001	Tallmadge	OH	44278	3/7/2001	followed up with his adding on uni to his inhaler patients and hwo the results.siad that he has used on two patients and they are repoting better qol and function
PPLPMDL0080000001	Akron	OH	44308	3/7/2001	Assess, treat, document. 12 hours, good night sleep, no chasing pain, Around the clock therapy.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/8/2001	Detailed Charlene (2 days a week) and Patty (Euclid and here) on oxycotin. q12h, single entity, moderate to severe pain. showed melzac, peaks and troughs vs. ATC therapy. discussed liver tox. good nights rest, less interventions on floor(charlene) jcaho standards. discussed oxy ir for breakthrough pain and how to find the right dose (1/3-1/4 q12 dose) titrating basal dose in more than 2 brkthru/day. discussed titration (1/4 to 1/2% increase). side effects (const, nausea, sedation). used a lot of comparisons to percoet (same analgesia) and similar potency to vicodin (.9 conversion). Sue is charge nurse in dept. she knows everything. Handling phone call of pt on perc, plus patch, who is still getting nerve blocks. find out whypn on patch while taking po meds. Doc says diversion has caused him to be more careful about urine screening pts but has not changed his rx's at all. He has started titrating pts up instead of rixing tid because of our previous conversation. he does us ir for breakthrough. May 30, speaking at shuhel, 13 in audience see if can support. He acknowledged problems about using oxy post op in Hillcrest. He said he will revisit it at PT mtg, but forms committee would have to approve standing orders. He did not seem very optimistic about the prospect. He confirmed that a lot of bridges were burned. I gave him Ginsberg and Sunshine to support post op pain mgmt with oxy. He said he does support, but for younger pt with pain expected to last more than 4 days. Older pts at greater risk to get snowed. He has used chiro a few times for post op pain.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/8/2001	diversion adn precautions
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Want the pharmacopia Start with strat- dont see using much- agrees the nsalids have limits and opis are prob the best choice. - working on comfortab. - will have to in own practice- agrees
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	came into burn lunch, he salked about all of the press, say that it should not affect use of oxy in post op setting, he says that if may in chronic pain, he does not do chronic pain, has pt on percoet and switching to oxy
PPLPMDL0080000001	Euclid	OH	44119	3/8/2001	1st floor euclid rehab. replaced Dr. Baig. Only does inpatient, uses some oxycotin in joint replacement patients but thinks of it as a big gun. First experience with oxycotin was uneasy because the people she gave it to got loopy at 20mg she didn't remember the details. She will use darvocet or T3's outpatient to go home on but won't write for a big scrip of oxycotin to leave with. We discussed oxycotin potency vs common SA agents and she was suprized to see oxycotin 10mg q-12 to be equal to 4 percoet or 4 t3's in a 24 hour period. Next call: reinforce 1.1 potency with percoet and equal analgesic dosing makes opioids all relative. the delivery of oxycotin is and improvement over IR formulations. She said she was a chemist and she likes the idea of when putting something in you get exactly that she was thinking the SA agents were a more exact sience. Acrocontin delivery system indetail she will like.
PPLPMDL0080000001	Middleburg Heights	OH	44130	3/8/2001	reassured him about abuse and how even when used chronically the patient need to have an abusive past.
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Want the pharmacopia Start with strat- dont see using much- agrees the nsalids have limits and opis are prob the best choice. - working on comfortab. - will have to in own practice- agrees
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	dosing WHO step after nsalids
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	Contracts, send to pharmacy. Oxycotin for sleep in addition to prn meds.



PPLPMDL0080000001	Akron	OH	44308	3/8/2001	gave him formulary kit, meeting tuesday.. still says vetter makes decisions but chiro makes sense to him
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Twinsburg	OH	44087	3/8/2001	doc joined practice in East Liverpool, only info able to obtain.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	at lunch, doctro was in hurry, say that he will use oxy inhouse, but not in op setting, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/8/2001	all set for jeanette to speak at west and east on may 23/30. all is quiet on abuse front. she also heard the the board of pharmacy was coming down on rx's of oxycontin qid! she couldn't remember where she heard. she said that oxyfast is an invitation for abuse since it is truly a prn med in liquid! thats why doc won't use! they try to avoid brkthru med as much as possible anyway(abuse). She said tid allow a pt to get same total daily dose, but with less side effects and better coverage. for example, a pt. who is on 40 tid still getting 120 a day where 60 qid may snow. asked here about documenting that. she said docs do that because the other option is changing
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	perc now on formulary in place of tylox, oxy vs. perocet. went over benefits outside of tylenol
PPLPMDL0080000001	Berea	OH	44017	3/8/2001	how to select patients to be on oxy.add on valu with both oxy and uni
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	dosing WHO step after nsaid
PPLPMDL0080000001	Akron	OH	44302	3/8/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Says will be able to use more w/hand/sports serv.- w/goodf/
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2001	they needed senokot.talked about what kind of meds patioients were on and her new workload and how she is writing meds.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/8/2001	talked a out a couple of patients on oxy and uni and how it is helping.joked about the publicity and hould not be a hinderance.gave them a contract agreement and talked about making any changes that they may need
PPLPMDL0080000001	Oakwood Village	OH	44146	3/8/2001	Met with Anne. She tells me that they have quite a few pts. on Oxycontin 80mg. She believes that if they abuse Oxycontin, they will abuse anything. She had a problem with Bindley Western delivering Oxycontin in a brown paper bag. She says the only ones using any Oramorph SR is the Hospice of Cleveland Clinic.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	talked senokot and abuse of oxy
PPLPMDL0080000001	Euclid	OH	44119	3/8/2001	Spoke with Glenn pharmacy manager and he mentioned the bad press were getting but things were going fine in their re-hab department and to keep in touch with them.
PPLPMDL0080000001	Euclid	OH	44119	3/8/2001	michele, nurse in rehab stubborn, doesn't want to implement the faces scale to assess pain I just ask them on a scale from 1-10. She admits that they have language barriers with russian speaking patients but she still refuses to implement the faces scale. Mary, downstairs was more than happy to start incorporating the faces scale and thought it made sense because of the language barriers Next call: find out from mary if the faces scale has improved their ability to manage patients pain.
PPLPMDL0080000001	Euclid	OH	44119	3/8/2001	Cheryl, was very happy with the faces scale and plans to implement them more. She felt that treatments rarely cause increases in pain and that it is usually form disease progression. She said they will give darvocet or T3's for a few days if pain needs increase. Next call I need to verify if their is a standing order for pain meds and what it is.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2001	asked colleen about warren
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	see Rosenberg notes for today
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	see notes
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/8/2001	Dr. Laham said he would approach p/t about oxy post op.
PPLPMDL0080000001	Beschwood	OH	44122	3/8/2001	Met with Pam and Angie for lunch. Pam is supporting Oxycontin. She just spoke for Brian Sturgill. She will be speaking at the Bay Pharmacy health Fair. in April
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Want the pharmacopia Start with strat- dont see using much- agrees the nsaid have limits and opis are prob the best choice. - working on comfortab. - will have to in own practice- agrees
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	dosing WHO step after nsaid
PPLPMDL0080000001	Mayfield Village	OH	44143	3/8/2001	Spoke with Tish. Oxycontin is still moving well. She said that Hospice of Western Reserve is now using generic Senokot-S. Ours is \$105.00/1000. The generic is \$40.00/1000.
PPLPMDL0080000001	Akron	OH	44309	3/8/2001	x
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	perc now on formulary in place of tylox, oxy vs. perocet. went over benefits outside of tylenol
PPLPMDL0080000001	Akron	OH	44308	3/8/2001	reinforced benefits of chiro over naropin and bupri...the meeting is tuesday! Got support from all docs! except one!! work on him later
PPLPMDL0080000001	Akron	OH	44308	3/8/2001	z
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	Contract you are the only pharmacy. Fax to the Dr. partners in pain.
PPLPMDL0080000001	Akron	OH	44308	3/8/2001	reinforced benefits of chiro over naropin and bupri...the meeting is tuesday! Got support from all docs! except one!! work on him later
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	perc now on formulary in place of tylox, oxy vs. perocet. went over benefits outside of tylenol
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/8/2001	talked aabout the publicity and how char did on oxy.pain she was in before and how she did after.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, use this pharmacy only and only this Dr. Fax to Dr. or have r. fax to you.
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	contract, fax to pharmacy. Sleep thru the night with OxyContin, in addition to Prn thru the day.
PPLPMDL0080000001	Akron	OH	44308	3/8/2001	reinforced benefits of chiro over naropin and bupri...the meeting is tuesday! Got support from all docs! except one!! work on him later
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/8/2001	doc does mostly trigger pt blocks with bupri. discussed the advantage of levo. explained that it is available thru hospital. said he would try.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	chief on the burn unit now, he says that he uses oxy in house, but that the attendings are having issues with oxy on op patients, he says thought that while the pts are in house they do get oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Want the pharmacopia Start with strat- dont see using much- agrees the nsaid have limits and opis are prob the best choice. - working on comfortab. - will have to in own practice- agrees
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	take off of core list, says he will never write oxy, talked about how it is as effective as short acting meds, do not see him again
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	saw in offices, gave him conversion chart, asked about the 80mg dose he has uses, says it is a low back pt, had to go, follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2001	talked to her about patient selection and how it does not just pertain to chronic patients but also to ca patients and how she can choose oxy or duragesic
PPLPMDL0080000001	Cleveland	OH	44106	3/8/2001	Want the pharmacopia Start with strat- dont see using much- agrees the nsaid have limits and opis are prob the best choice. - working on comfortab. - will have to in own practice- agrees
PPLPMDL0080000001	Akron	OH	44308	3/8/2001	reinforced benefits of chiro over naropin and bupri...the meeting is tuesday! Got support from all docs! except one!! work on him later
PPLPMDL0080000001	Akron	OH	44304	3/8/2001	perc now on formulary in place of tylox, oxy vs. perocet. went over benefits outside of tylenol
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	at burn lunch, talked about oxy and how it is very effective, they are putting together a pain pathway, he says that oxy will be on the in house pathway, but right now they do not feel it would be approp to put on op pathway
PPLPMDL0080000001	Euclid	OH	44119	3/8/2001	Next Call: faces scale in the rehab and discuss titration d/t function. Usually waits to see improvement in function and reduction in pain in 1-2 days after titration in the hospital. Outpatient usually a week or two before patient reports improvement because of appointment times. He wanted to know what our company is doing to rebute the negative media adds, he feels that abuse is a reality but the news should report both sides not just sensationalize the bad. Next call: bring in the patient diaries and see if he likes the set up? and bring in rebuttal pieces from the company.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	in clinic, talked about oxy and the new york times article, he says that it still does not affect him, wants to know what they would do without opioids, talked about titration
PPLPMDL0080000001	Independence	OH	44131	3/8/2001	doc really interested in oxy. lots of questions about potency. he uses darvocet for mild pain, vicodin for moderate pain, percocet for severe pain. I explained that the indication for oxycontin is moderate to severe pain, so it would make it easier on pt to stay with one med! He agreed. He was real interested in potency comparisons. showed him the chart out of the pi. He was surprised to see that vicodin was as potent as oxycontin. He also wanted to know how darvocet compared to codeine (about 2/3's the potency). We discussed sunshine, melchak, the pi, titration chart, how to write, and conversion calculator.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	talked about his pain pts that came with him from lutheran, he says that he has them still on oxy, talked about titration from multiple 20 to 40
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2001	talked to doctor in onc clinic, he says that he has been writing more of oxy for op pts, tlaked about titration
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/8/2001	titration and the 3-2 rule. talked about working closer with the med onc for pateients pain.with differnt med onc he may be the one stable force
PPLPMDL0080000001	Cleveland	OH	44195	3/8/2001	titr -high doses- will go higher but mostly on switches- with goal to go down- taper off
PPLPMDL0080000001	Cleveland	OH	44104	3/9/2001	talked about oxy in place of vico, he brought up the abuse, talked about the fact that most pts will not abuse med, keep working on him
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- Sunshine- onset- addiction/abuse issues
PPLPMDL0080000001	Gates Mills	OH	44040	3/9/2001	Next call: ask him if duragesic works systemically? Ask about the last patient he started on oxycontin? Said he has been starting more people on oxycontin but it's hard to believe anything that Azar says. Next call: review 1st rx try to get a new start.
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	talked about oxy pos top
PPLPMDL0080000001	Berea	OH	44017	3/9/2001	fstate bd of pharm guidelines talked about melzak and patient selection
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Gates Mills	OH	44040	3/9/2001	Next Call: Show him the Fleischman study in low back. Told me that their holding up pharmacies for my drug and that was about it. Next Call: find out where he Rx duragesic and see if he will use oxycontin instead.
PPLPMDL0080000001	Parma	OH	44129	3/9/2001	doc Gembus signed for samples. asked about premix with epi because surgeons mix sensorcaine.
PPLPMDL0080000001	Akron	OH	44210	3/9/2001	stopped by and he said he is using OxyContin for chroni cpain, but is concerned about ongoing abuse in the media. caught briefly at the window.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2001	talked about his patient that was on too many vic past drug abuse.talked about using the agreement for this type of patient and making it look however he wants
PPLPMDL0080000001	Akron	OH	44333	3/9/2001	using oxy after vicodin r perocet is being used every hours. mainly for musculoskeletal pain.
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	No issues- says media came up-not going to impact what he does
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44304	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- Sunshine- onset- addiction/abuse issues- some questions, but agree not the vast majority of pts they see and oxy is excell choice for them- treatm plan
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- Sunshine- onset- addiction/abuse issues- some questions, but agree not the vast majority of pts they see and oxy is excell choice for them- treatm plan
PPLPMDL0080000001	Berea	OH	44017	3/9/2001	saw him at grand rounds.he has a specific patient on oxy that he is concerned about.talked about how length of stay does not mean addiction

PPLPMDL0080000001	Cleveland	OH	44130	3/9/2001	need to follow up with dun and get info to him he is interested in the agreement from dunegan even though he has had ours for several weeks.wants to get her book.
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	tumor brd, talked about oxy and post op use, follow up
PPLPMDL0080000001	Parma	OH	44129	3/9/2001	dr. gembus signed for chiro samples. dr. marosi was asking for 3/4 for spinals, I did indicate that chiro is not for spinals. gembus asked about mix with epi. He said a lot of the surgeons mix sensorcaine with epi.
PPLPMDL0080000001	Parma	OH	44129	3/9/2001	doc Gembus signed for samples. asked about premix with epi because surgeons mix sensorcaine.
PPLPMDL0080000001	Akron	OH	44304	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/9/2001	talked baout oxy and how to screen for urine creen, he says that they are using more oxy now since the media hit, follow up.
PPLPMDL0080000001	Euclid	OH	44132	3/9/2001	oxycontin moving well no 160 request, rebate form given to tim
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2001	grand rounds tesse and pannu
PPLPMDL0080000001	Strongsville	OH	44136	3/9/2001	senokot
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2001	Jean Dunegan spoke at noon conference about legal implications of pain treatment and barriers to pain mgmt. doc fears licensure - she said states have passed laws to give docs rights to treat pain as they see fit. she really pushed controlled oxy codone for ATC therapy because of big release of drug from short acting could ruin pt function. (snow). also because it puts doc in control of pain mgmt, prn puts pt in control pt may see pain score as test of strength, underreport/dose. and pt associates euphoria with pain relief. doc fear addiction- is a person problem, not a drug problem and is rare for pts on opioids. contracts put doc in control. doc fear pharmacist- tell them plan. HAVE A PLAN, GOAL, DEFINE SUCCESS, and DOCUMENT IT, PTS sign it! FALL outside that, discharge, refer. No difference between hydro/oxy codone, but elvis died on oxy! when schedule developed. She said a study showed 50% of pts were dissatisfied with pain control post op.
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	talked about brell 160
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	tumor brd, see notes
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- Sunshine- onset- addiction/abuse issues- some questions, but agree not the vast majority of pts they see and oxy is excell choice for them- treatm plan
PPLPMDL0080000001	Cleveland	OH	44106	3/9/2001	titr
PPLPMDL0080000001	Akron	OH	44308	3/9/2001	Patient info Sheet, with coupon.
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Patient info Sheet, with coupon.
PPLPMDL0080000001	Parma	OH	44129	3/9/2001	doc Gembus signed for samples. asked about premix with epi because surgeons mix sensorcaine.
PPLPMDL0080000001	Akron	OH	44307	3/9/2001	Grand Rounds, June 13, 9-30am
PPLPMDL0080000001	Cleveland	OH	44103	3/9/2001	3/9- is giving oxy and any SA the same way- 40-60/mth- expect it to last whole month- no clear reason why chooses one or other- cant identify who gets oxy- Did say switched some to oxy to stabilize pts and work toward getting them off opis. Has no idea of pain patterns or usage patterns- Gave CME to parrans prog and chelmsky. Doesnt deal w/St V - some pts there but doesnt know eluze-. Good Results w/pt agreem. form- using for all- had one that wouldnt sign and realizes best to be rid of. Feels has used the pts that may have abused and sent a couple out. Andre is into it and wants CDROM to review and PI analg book--myths- Asked me in on marketing deal w/nine? a pacific island fruit- be a distrib?
PPLPMDL0080000001	Euclid	OH	44119	3/9/2001	Most common injuries are ankle sprains and low back strains, protocol is mainly viox or celebrex with a muscle relaxant occasionally uses vicodin 2-3 times a month for fractures or smashed fingers. Agreed to use oxycontin in the acute setting for fractures and injuries that he knows NSAID's won't be enough. Next call: find out how he writes vicodin when he does use it and find out if he has used oxycontin in the acute setting.
PPLPMDL0080000001	Euclid	OH	44132	3/9/2001	Will use oxycontin in malignancy mostly in arthritic patients he prefers to go to darvocet before percocet or vicodin. He agreed to use oxycontin when he would normally go to percocet or vicodin.
PPLPMDL0080000001	Cleveland	OH	44130	3/9/2001	he likes to use alot of the combos and match different pain needs by almost random choice.talked about being able to use oxy in the post op setting and how to make equivalent to all of the combos.dosing and multiple
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- Sunshine- onset- addiction/abuse issues- some questions, but agree not the vast majority of pts they see and oxy is excell choice for them- treatm plan
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2001	doc attended dunegan's noon conference, he seemed to agree with much. said there were some controversial items, but he couldn't discuss, follow up.
PPLPMDL0080000001	Akron	OH	44312	3/9/2001	I continue to compare Oxy to vicodin and percocet, he says he is going to use once pts take more than 6 tabs a day, but he has not starting using.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2001	Dr. Tasse attended Dr. Dunegan's presentation at noon CME. He would like a copy of her book which dghar said he would get. He may be our in to get to the surgery floor and talk about conversion from pca.
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/9/2001	have to schedule appt. cannot just walk into dept to catch.
PPLPMDL0080000001	Akron	OH	44310	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/9/2001	in clinic, set up lunch, talked about oxy in use in op setting
PPLPMDL0080000001	Akron	OH	44304	3/9/2001	Assess, treat, document.
PPLPMDL0080000001	Strongsville	OH	44136	3/9/2001	post op use and how to make it mild.feels oxy is for the stronger stuff but talked about using hte 10mg tablet and writing 1-2
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/9/2001	need to talk about how he can use instead of perc esp in the post ops setting he has seen alot of the recent stuff in the press.feels that it is only for ca.talked about indication and how to make it mild or as strong as you
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	at tumor board, talked about titrationand use of the 80mg dose, he says he has written for it before, but does not have many pts who qualify, follow up
PPLPMDL0080000001	Cleveland	OH	44111	3/9/2001	talked at tumor board, he asked me about the 80mg dose and how to use it, talked about how to titrate up, has pt who can use it, follow up
PPLPMDL0080000001	Cleveland	OH	44104	3/9/2001	talked about titration and using the 80mg dose, he did titrate pt from multiple 40 up, follow up
PPLPMDL0080000001	Cleveland	OH	44195	3/9/2001	Post op- onset- addiction/abuse came up again- not overly concerned- good feedback on current pts as before, not using BT now for most... Did continue vicod. for pt that was on before- with oxy 20q12
PPLPMDL0080000001	Parma	OH	44129	3/9/2001	doctor had admitted to forgetting about oxycontin. he remembered it was a 12hr med. I explained the benefits of good nights rest. He has a hysterectomy scheduled today and will write oxycontin for post op pain. He said it usually is 4-5 days of pain control then taper to motrin.
PPLPMDL0080000001	Akron	OH	44333	3/9/2001	cancer pain, she is conservative with pain meds, if cancer pt is taking 20mg q12h she thinks it is a lot.
PPLPMDL0080000001	Cleveland	OH	44113	3/12/2001	talked about all the issues with abuse and diversion, he is ok with it and still feels for chronic pain ther is nothing better, follow up
PPLPMDL0080000001	Akron	OH	44333	3/12/2001	diversion and abuse of Oxy, people coming into the pharmacy asking for OxyContin.
PPLPMDL0080000001	Rocky River	OH	44116	3/12/2001	quick hit in ther hall while setting up lunch he just said he used my OxyContin and it helped a couple of problem patie nts
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/12- has a few on oxy now- seems proud of it finally- but did have to addr w/ one @ media issue- says pt felt might be stigmat. as abuser at pharm. Agreed that requires more educ. of pt- and pharm- Send Email to him on this pharm educ need- pt was a nurse too and said oxy was what really worked for her. He wants bowso to speak to resid. noon--MFaulk- email to set up. APS book and overv of other sponsorships- thinks somewhat better comfort. overall in IM dept- but says no specif responsib. have trickled down for JCAHO initiat.
PPLPMDL0080000001	Cleveland	OH	44111	3/12/2001	Dr. Ayad does not understand why it has taken so long to get chiro in pixus. Told him that I will talk to Mike Hoying again to see what the hold up is. It has been approved by PT. Doc says they are going to keep ropi for those who want it! He wants to know if there is a protocol that Purdue would like studied. He just wants to get the dept published. Not looking for money. He thinks the journal subscription is enough. He also wants to know if Purdue sponsors physician's preceptorships. He would like to attend one at a University in Texas to get some training on different block techniques. At the very least, we could bring in one of the attendings to do a grand round at the hospital.
PPLPMDL0080000001	Tallmadge	OH	44278	3/12/2001	he has several questions about the recent media exposure.talked about patient selection but he did have concerns about people being followed for their meds
PPLPMDL0080000001	North Royalton	OH	44133	3/12/2001	talked about dunegan talk on friday and talked about agreement and patient selections.add on with uni.need to get him to do more adding on with both
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/12/01 was there when marcus said SE -nausea-didnt seem fazed and willing to call BFleming- had called once and was told to go msc first- no way-more nausea- Abuse issues- agreed is minor situation for vast maj of pts-and media hype--Traci barthel- def. in agreeem that not issue for them and post op treatm plan- She has had good success and no nausea. May come to happy hr next week- Is at VA for 2 more months-- working w/Marcus-foot/ankle/sports at VA
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/12- has pt he wants to put on at the VA- already on oxy- will call if neces. Not sure of oxy a/c start comfortab.
PPLPMDL0080000001	Akron	OH	44303	3/12/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44111	3/12/2001	in gs lounge, talked about oxya dnpost op use
PPLPMDL0080000001	Lakewood	OH	44107	3/12/2001	lunch he thinks of oxycontin as a good chronic control pain med because it is long acting the duration of the pain determines if they get Oxycontin. He can't believe all the abuse going on but it won't shy him away
PPLPMDL0080000001	Cleveland	OH	44113	3/12/2001	found out that he is noly an anethes. but does alot of oc med, talk to smalls, he will see tuesday and see if oc med
PPLPMDL0080000001	Lakewood	OH	44107	3/12/2001	went over OxyContin and why it is the best choice for pain control. She says she uses Darvacet
PPLPMDL0080000001	Lakewood	OH	44107	3/12/2001	he was very busy but mentioned he writes a lot of oxycontin and some of his patients have a hard time getting Oxycontin
PPLPMDL0080000001	Westlake	OH	44145	3/12/2001	quick hit in the hospital he thanked me for stopping by last week to go over the abuse situation with oxycontin he said not to worry he is still writing it
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/12/01 was there when marcus said SE -nausea-didnt seem fazed and willing to call BFleming- had called once and was told to go msc first- no way-more nausea- Abuse issues- agreed is minor situation for vast maj of pts-and media hype--Traci barthel- def. in agreeem that not issue for them and post op treatm plan- She has had good success and no nausea
PPLPMDL0080000001	Parma	OH	44129	3/12/2001	he is very noncommittal need to find something that motivates him.hard to change his habits.press is an issue but not overbearing.
PPLPMDL0080000001	Akron	OH	44302	3/12/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/13 some concern w/media- has had pt bring up- not sure where he stands based on comment- Any one on this week? talk to Pam Thurs
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	start with- CME boswell and dunegan set up
PPLPMDL0080000001	North Royalton	OH	44133	3/12/2001	talked about patient selection and how his everyday patients are not going to get in trouble or turn into trouble talked about his past use and benefits of why he uses and said those patients deserve good pain management
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2001	3/12/01 was there when marcus said SE -nausea-didnt seem fazed and willing to call BFleming- had called once and was told to go msc first- no way-more nausea- Abuse issues- agreed is minor situation for vast maj of pts-and media hype--Traci barthel- def. in agreeem that not issue for them and post op treatm plan- She has had good success and no nausea. May come to happy hr next week- doing spine- Only drs. come over are emery, fuery, and bohlman sometimes. -- Sees goody use all the time - his favorite
PPLPMDL0080000001	Akron	OH	44307	3/12/2001	Assess, treat, document.

PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	Both docs very secure about oxy. Neither is giving up on oxy because of diversion. Dr. Iarussi said he will order the chiro. On vact next week so need to order this week. Surgeons handle post op oral pain decisions. But docs will support post pca oxycontin. Raslan, had a pt. seize on 130 of bupri when they calculated that pt needed 150. Explained that his calculation may not have led to seizure with levo. Axillary for hands and interscalene for
PPPLMDL0800000001	Olmsted Falls	OH	44138	3/12/2001	he mentioned OxyContin helping many of his patients but is now in the news with a lot of problems associated with it. he said he will still use it but with a little caution
PPPLMDL0800000001	Akron	OH	44304	3/12/2001	Assess, treat, document.
PPPLMDL0800000001	Cleveland	OH	44113	3/12/2001	tiked to doctor in office, he says that he does not really have problem with all the media coverage, but he syas that he is not writing as much oxy as he used to and he says that he is not writing as many opioids total, follow
PPPLMDL0800000001	Akron	OH	44304	3/12/2001	Assess, treat, document.
PPPLMDL0800000001	Cleveland	OH	44106	3/12/2001	3/12/01 was there when marcus said SE -nausea-didnt seem fazed and willing to call B Fleming- had called once and was told to go msc first- no way-more nausea- Abuse issues- agreed is minor situation for vast maj of pts-and media hype -Traci barthei- def. in agreeem that not issue for them and post op treatm plan- She has had good success and no nausea. May come to happy hr next week- is at VA for 2 more months-- working w/Marcus-foot/ankle/sports at VA
PPPLMDL0800000001	Lakewood	OH	44107	3/12/2001	he said he has several patients that get very good relief from oxycontin that can't get nearly that kind of relief from anything else. And it is unfortunate that there are abusers out their ruining the name of Oxy
PPPLMDL0800000001	Rocky River	OH	44116	3/12/2001	quick hit as he passed in the hall he said he is using Oxycontin again and asked how marty is doing
PPPLMDL0800000001	Euclid	OH	44119	3/12/2001	Will be doing in-service #2 on pain assessment. Showed the Pam Bennet video. Attendance was poor. Will do again Friday.
PPPLMDL0800000001	Akron	OH	44310	3/12/2001	very concerned about media coverage with oxy. believe we over marketed and think bressi rx's a ridiculous amount. tried to place oxy in with all other opioids, went over indication with all docs. they committed to rx about to the same patients as before, might not get alot of new business for awhile.
PPPLMDL0800000001	Cleveland	OH	44111	3/12/2001	at fairview she says that she has written several oxy scripts this week, adn that it is working well
PPPLMDL0800000001	Akron	OH	44307	3/12/2001	Assess, treat, document.
PPPLMDL0800000001	Cleveland	OH	44106	3/12/2001	3/14- Still focused on cost and media info- says doesnt use durag much at all only no po- pts- but #s show higher
PPPLMDL0800000001	Lakewood	OH	44107	3/12/2001	of course abuse was mentioned but they said they are still giving out Oxycontin but they are watching their pts. more closely
PPPLMDL0800000001	Euclid	OH	44117	3/12/2001	met with Madeline Moore. She is the D.O.N. We discussed her home and set up an in-service for March 22 on Basic Pain Management. There are 100 beds in this home. Dr. Castaneda is the Medical Director. Madeline believes that the nurses should know about Oxycontin. She also wants me to speak with families at an in-service.
PPPLMDL0800000001	Parma	OH	44129	3/12/2001	oncology floor and outpatient clinic
PPPLMDL0800000001	Parma	OH	44129	3/12/2001	sarcastic
PPPLMDL0800000001	Cleveland	OH	44111	3/12/2001	see ayad
PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	Both docs very secure about oxy. Neither is giving up on oxy because of diversion. Dr. Iarussi said he will order the chiro. On vact next week so need to order this week. Surgeons handle post op oral pain decisions. But docs will support post pca oxycontin. Raslan, had a pt. seize on 130 of bupri when they calculated that pt needed 150. Explained that his calculation may not have led to seizure with levo. Axillary for hands and interscalene for
PPPLMDL0800000001	Middleburg Hts.	OH	44130	3/12/2001	see spiro, chung
PPPLMDL0800000001	Cleveland	OH	44111	3/12/2001	talked about oxy and also mscointin rebate
PPPLMDL0800000001	Cleveland	OH	44111	3/12/2001	see notes
PPPLMDL0800000001	Cleveland	OH	44119	3/12/2001	Finished the rebates for the 3rd and 4th quarters of 2000. They were missing some Hillmed and Hytree invoices.
PPPLMDL0800000001	Cleveland	OH	44115	3/12/2001	start with
PPPLMDL0800000001	Cleveland	OH	44106	3/12/2001	dosing
PPPLMDL0800000001	Cleveland	OH	44106	3/12/2001	titr
PPPLMDL0800000001	Cleveland	OH	44106	3/12/2001	start with- CME boswell and dunegan set up
PPPLMDL0800000001	Akron	OH	44310	3/12/2001	z
PPPLMDL0800000001	Akron	OH	44310	3/12/2001	very concerned about media coverage with oxy. believe we over marketed and think bressi rx's a ridiculous amount. tried to place oxy in with all other opioids, went over indication with all docs. they committed to rx about to the same patients as before, might not get alot of new business for awhile.
PPPLMDL0800000001	Akron	OH	44304	3/12/2001	Patient info Sheet, with coupon.
PPPLMDL0800000001	Akron	OH	44303	3/12/2001	Patient info Sheet, with coupon.
PPPLMDL0800000001	Akron	OH	44308	3/12/2001	Patient info Sheet, with coupon.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	Rehab clinic, hand center and arthritis center.
PPPLMDL0800000001	Parma	OH	44129	3/12/2001	followed up with program talk.talked about some of his fears.mentioned melzak.had a lunch date open up took it too get more into the melzak and how to choose patients
PPPLMDL0800000001	Akron	OH	44310	3/12/2001	very concerned about media coverage with oxy. believe we over marketed and think bressi rx's a ridiculous amount. tried to place oxy in with all other opioids, went over indication with all docs. they committed to rx about to the same patients as before, might not get alot of new business for awhile.
PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	he said he's glad I keep coming in to remind him about the advantages of Oxycontin so he will keep remembering to use it. He said to set up an appointment to go over the abuse situation in more depth
PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	Both docs very secure about oxy. Neither is giving up on oxy because of diversion. Dr. Iarussi said he will order the chiro. On vact next week so need to order this week. Surgeons handle post op oral pain decisions. But docs will support post pca oxycontin. Raslan, had a pt. seize on 130 of bupri when they calculated that pt needed 150. Explained that his calculation may not have led to seizure with levo. Axillary for hands and interscalene for
PPPLMDL0800000001	Tallmadge	OH	44278	3/12/2001	gave me a hard time,uneducated about oxy but has some strong concerns.hard to talk to because he is so cynical
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	Said the media coverage has not affected his prescribing habits. using OxyContin 1-2 10mg tabs and ibuprofen for breakthrough, and it is not covering getting alot of calls. Talked about OxyIrr for breakthrough.
PPPLMDL0800000001	Parma	OH	44129	3/12/2001	kept it simple by giving dosing options vs vic.lasting longer lets patients fight more during the day and heal faster
PPPLMDL0800000001	Cleveland	OH	44113	3/12/2001	talked briefly about abuse and how he feels it should not matter in post op setting, he still says that he has used it in scopes, follow up
PPPLMDL0800000001	Akron	OH	44302	3/12/2001	Assess, treat, document.
PPPLMDL0800000001	Akron	OH	44310	3/12/2001	very concerned about media coverage with oxy. believe we over marketed and think bressi rx's a ridiculous amount. tried to place oxy in with all other opioids, went over indication with all docs. they committed to rx about to the same patients as before, might not get alot of new business for awhile.
PPPLMDL0800000001	Akron	OH	44304	3/12/2001	Assess, treat, document.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	has some concern about patients being followed for scripts of Oxy, has not put any new pts on because of concern for pts getting the script filled. Does not think it is the product, but also asked if we are changing the
PPPLMDL0800000001	Warrensville Hts	OH	44122	3/12/2001	Dr. spoke, mentioned that intercostal (ribs) and caudals are both highly vascular areas increasing anesthetic absorption. Lots of room for error with a stellate ganglion block. He only believes in SA for differential blocks. If pain stays away after one block, psychosomatic. If pain returns when block comes off, somatic pain. Told doc that Mazala says chiro has been approved on formulary. News to him. Told him that all these blocks would be excellent places to use it. he agreed. Next call- see if he ordered it over to this building, check with pharmacy to get it over there.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	need to find out what he treats more of, chronic pain or arthritic pain? compression fracture and sever arthritic pain, some for OA pain.
PPPLMDL0800000001	Middleburg Hts	OH	44130	3/12/2001	Tracy helped load the documentation kit onto Kristen's computer. The first CD rom was scratched up! Tracy explained that they could put letterhead on forms. We caught doc in OR. He thought Dunegan did a good job explaining pain to lay people. As a specialist, he did not gain a whole bunch. He thought she made it sound too easy to select pts for oxycontin. He sighted doctor Sapers statement at AAPM (that we have to iron out pt selection up initializing therapy better). Spiro thought that if the past president of AAPM is not sure who should get oxy, then how can Dunegan be so sure. Next call- bring some goodies for OR nurses; seemed a little miffed that we spoke to doctor there! See if we can inservice on post op meds while dropping goodies. See if Spiro has begun using oxy as drug of choice and if only for new starts or converting dura pts. Review titration and see if he'll speak to surgeons regarding success of post op pain mgmt with oxy he heard at AAPM. Get him to attend May OB meeting.
PPPLMDL0800000001	Cleveland	OH	44113	3/12/2001	talked about the jean dunagan talk at the southwest grand rounds that started bad on friday, he says that he is more comf with using opioids and oxy, talked about titration and 40mg dose
PPPLMDL0800000001	Middleburg Hts	OH	44130	3/12/2001	Reviewed Ginsburg with docs. Showed that 20mg was avg dose, so good starting pt for their pts. Dr. Bennett and Alton have written oxycontin 20 mg for 2 pts each. No complaints. Pretty much forgot about it at that point. So reminder call was good. Bennett couldn't remember if oxy had acet. REminided her of the benefits of no acet. Reviewed indication. Alton gave me dept sect's name, sheryl. Call her to speak at dept meeting on May one and bring lunch. Preg cat B also went over very well with Bennett. Chung rushing to surg, so just a quick hello. Next call- Review dosing again 10mg oxy 1-2 Q12h. Preg cat, sleep benefits and jcaho help in dept.
PPPLMDL0800000001	Fairlawn	OH	44333	3/12/2001	He is using for severe foot and ankle procedures. Procedure ankle osteotomy getting 20mg q12h with IR for breakthrough.
PPPLMDL0800000001	Middleburg Hts	OH	44130	3/12/2001	Reviewed Ginsburg with docs. Showed that 20mg was avg dose, so good starting pt for their pts. Dr. Bennett and Alton have written oxycontin 20 mg for 2 pts each. No complaints. Pretty much forgot about it at that point. So reminder call was good. Bennett couldn't remember if oxy had acet. REminided her of the benefits of no acet. Reviewed indication. Alton gave me dept sect's name, sheryl. Call her to speak at dept meeting on May one and bring lunch. Preg cat B also went over very well with Bennett. Chung rushing to surg, so just a quick hello. Next call- Review dosing again 10mg oxy 1-2 Q12h. Preg cat, sleep benefits and jcaho help in dept.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	Using 20mg tab more and even 2 every 12 hours, trying to stay away from using immediate release opioids. Not using on trigger fingers or carpel tunnel cases. Using for ligament repairs and osteotomy cases.
PPPLMDL0800000001	Middleburg Hts	OH	44130	3/12/2001	Reviewed Ginsburg with docs. Showed that 20mg was avg dose, so good starting pt for their pts. Dr. Bennett and Alton have written oxycontin 20 mg for 2 pts each. No complaints. Pretty much forgot about it at that point. So reminder call was good. Bennett couldn't remember if oxy had acet. REminided her of the benefits of no acet. Reviewed indication. Alton gave me dept sect's name, sheryl. Call her to speak at dept meeting on May one and bring lunch. Preg cat B also went over very well with Bennett. Chung rushing to surg, so just a quick hello. Next call- Review dosing again 10mg oxy 1-2 Q12h. Preg cat, sleep benefits and jcaho help in dept.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	He is using vicoprofen for breakthrough pain. I talked to him about OxyIrr for breakthrough, refill issue came up and after talking said with an OxyContin and OxyIrr script and if after a week not controlled they should be seen or may need an injection to the surgical site. Using the 10mg tab and need short acting. he is not using enough medication. Write 1-2 20mg tabs q12h and may not need short acting meds.
PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	Spoke with Andria about oxy contin. She brought in Mary, Mahalaha Nurse. Explained q12h dosing, both agreed that sleep through the night is a major benefit. No acet another benefit, liver tox and masking infection. help nurses w q12 dosing. Mahalaha most surgeries. Go to Fairview. Says they do have a good deal of refill bus on post op visit. Find out what procedure this is.
PPPLMDL0800000001	Akron	OH	44333	3/12/2001	He did not get specific about patients, but said he has his maintenance pts on OxyContin. Discussed a 60yr old man, who has no oxycodone showing up in his urine, concern and going to take him off, is taking 20mg q12h. A few new pts on OxyContin, all chronic pain pts, neuropathic and musculoskeletal pain. Still highest dose pt is taking 160mg in morning, 80mg 8 hrs later and 80mg 8 hrs later. Concern about selecting the right pt for OxyContin, and when asked him he is troubled by who has legitimate pain and who doesn't.
PPPLMDL0800000001	Westlake	OH	44145	3/12/2001	Spoke with Andria about oxy contin. She brought in Mary, Mahalaha Nurse. Explained q12h dosing, both agreed that sleep through the night is a major benefit. No acet another benefit, liver tox and masking infection. help nurses w q12 dosing. Mahalaha most surgeries. Go to Fairview. Says they do have a good deal of refill bus on post op visit. Find out what procedure this is.

PPLPMDL080000001	Cleveland	OH	44106	3/12/2001	3/12/01 now says that everyone is getting nausea on oxy and wont use anymore- more than w/vico- says didnt use pct before- only using 1-2 10mgq12 he says- foot/ankle pts- short blocks- give oral whatever @ 2hrs post op- Get the numbers of pts tried on, others success- usually less N/V- , try just 1 q12 for first day- how many are needing 2?
PPLPMDL080000001	Akron	OH	44333	3/12/2001	Wrote OxyContin for lady that has diabetic neuralgia in the hand and geiving 20mg q12h. Post op usin the 10mg tab for severe pain likes wrist fractures.
PPLPMDL080000001	Westlake	OH	44145	3/12/2001	Spoke with Andria about oxy contin. She brought in Mary, Mahalaha Nurse. Explained q12h dosing, both agreed that sleep through the night is a major benefit. No acet another benefit, liver tox and masking infection. help nurses w q12 dosing. Mahalaha most surgeries. Go to Fairview. Says they do have a good deal of refill bus on post op visit. Find out what procedure this is.
PPLPMDL080000001	Akron	OH	44333	3/12/2001	believes that pts need breakthrough medication, OxyIR. She doesn't feel IPAP will work especially when using on more severe pain pts. 20mg q12h with OxyIR for breakthrough. Pin removal in right wrist on 43yr old lady, Oxy 20mg q12h.
PPLPMDL080000001	Westlake	OH	44145	3/12/2001	Spoke with Andria about oxy contin. She brought in Mary, Mahalaha Nurse. Explained q12h dosing, both agreed that sleep through the night is a major benefit. No acet another benefit, liver tox and masking infection. help nurses w q12 dosing. Mahalaha most surgeries. Go to Fairview. Says they do have a good deal of refill bus on post op visit. Find out what procedure this is.
PPLPMDL080000001	Middleburg Hts	OH	44130	3/12/2001	Reviewed Ginsburg with docs. Showed that 20mg was avg dose, so good starting pt for their pts. Dr. Bennett and Alton have written oxycontin 20 mg for 2 pts each. No complaints. Pretty much forgot about it at that point. So reminder call was good. Bennett couldn't remember if oxy had acet. Reminded her of the benefits of no acet. Reviewed indication. Alton gave me dept sect's name, sheryl. Call her to speak at dept meeting on May one and bring lunch. Preg cat B also went over very well with Bennett. Chung rushing to surg, so just a quick hello. Next call- Review dosing again 10mg oxy 1-2 Q12h. Preg cat, sleep benefits and jchao help in dept.
PPLPMDL080000001	Lakewood	OH	44107	3/12/2001	lunch she agreed with almost everything Dr. carey said and didn't say much but then talked about a couple of patients that are benefitting from the 12 hour control
PPLPMDL080000001	Westlake	OH	44145	3/12/2001	Spoke with Andria about oxy contin. She brought in Mary, Mahalaha Nurse. Explained q12h dosing, both agreed that sleep through the night is a major benefit. No acet another benefit, liver tox and masking infection. help nurses w q12 dosing. Mahalaha most surgeries. Go to Fairview. Says they do have a good deal of refill bus on post op visit. Find out what procedure this is.
PPLPMDL080000001	Parma	OH	44129	3/13/2001	diversion
PPLPMDL080000001	Barberton	OH	44203	3/13/2001	Concern about the abuse and diversion of OxyContin, has only considered Oxy for more severe chronic pain, not exactly where to use, I am going after low back pain pts taking at least 6 vicodin tabs a day, will not give specific
PPLPMDL080000001	Akron	OH	44304	3/13/2001	Assess, treat, document.
PPLPMDL080000001	Akron	OH	44308	3/13/2001	Assess, treat, document
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	after tumor brd, saw him i hallway, he finds food every where, great guy, talked about oxy he says he is writing more bc of press, it made him mad, follow up
PPLPMDL080000001	Mogadore	OH	44260	3/13/2001	Assess, treat, document
PPLPMDL080000001	Mogadore	OH	44260	3/13/2001	Assess, treat, document
PPLPMDL080000001	Akron	OH	44302	3/13/2001	Assess, treat, document
PPLPMDL080000001	Cleveland	OH	44106	3/13/2001	3/13- Says board mtg coming up 3/23- wants 30 APS books and speakers by then- Gave all current CE progr- IS MEMBER OF APS SINCE 98- Not going this yr. may be able to do 5/17. f/u on oxy pts- too many interruptions- set up apmt for next week. Give LAST OF PCS CARDS TOO
PPLPMDL080000001	Euclid	OH	44132	3/13/2001	Next Call: find out when he initiates oxycontin? He said it depends if he feels the condition will be more chronic then he will start LA agent. He had a woman with metastasis to rib cage form breast cancer on 30mg oxycontin Q 8 and 75mcg patch. he said he dose it this way just because he said fewer pills to take? if her pain needs go up he will increase the oxycontin because the 100mcg patch will cover more surface area and she has some skin irritation. next call: Show him and example of convenience by converting to a q 12 oxycontin dose and eliminating the skin irritation form the patch. 30mg oxycontin q-8 = (90mg) 75mcg patch = 30mg oxycontin q-12 (60mg) 150mg total daily dose or 2 80mg tablets q-12. Remeber that he had ti increase her oxycontin dose because she wasn't being controlled
PPLPMDL080000001	Cleveland	OH	44106	3/13/2001	IS trying in 2 acute pts now- see how it goes!
PPLPMDL080000001	Cleveland	OH	44106	3/13/2001	3/13/01 Cheif for hands/sports med- w/ goodf- should see some good acute use- I knowhe isnt very comf. with it. Chk next week-
PPLPMDL080000001	Akron	OH	44302	3/13/2001	Assess, treat, document
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	Dr. Haas is in charge of setting up speakers for dept. She would like a speaker on pt outcomes for regional anest v. general; any safety differences as well as satisfaction differences. She would also like a talk on the new anesthetics and peripheral nerve blocks. The first we set up for may 15 and the second for july 17. She does mostly general, because mostly was in ent at CCF. Here she is mostly l/d. gave her the chirocaine story (similar effects as bupi, less cns and cardio tox, same dosing). She thought that interesting but said that l/d uses such small doses that tox not an issue. She is also a trained lawyer who would defend malpractice suits.
PPLPMDL080000001	Cleveland	OH	44111	3/13/2001	talked about his use of oxy, he says that he is writing more and more of it, says he just wrote for young man with total knee, using the 20mg dose, he asked about bt meds, he si writing vicodin, told him about oxy ir and how to write it, follow up. talked about napa as well, how long to rack wine
PPLPMDL080000001	Parma	OH	44129	3/13/2001	talked about dosing and how to use multiple tablets
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	wants info on abuse, talked to home office, bring in info card
PPLPMDL080000001	Cleveland	OH	44195	3/13/2001	Said to ck w/jackie nurse for geriat pain princ- Wants more senokot dosing guidelines.- Has addr the media with a couple of fam. members- but got them thru it. Says is unfortunate - the disservice for the good it does- said again only uses SAs for incident pain- not for persistant
PPLPMDL080000001	Mogadore	OH	44260	3/13/2001	Assess, treat, document
PPLPMDL080000001	Cleveland	OH	44105	3/13/2001	talked about oxy and also setting up a resident talk at southpoint hospital for family practice, follow up
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	SEE NOTES
PPLPMDL080000001	Parma	OH	44129	3/13/2001	senokot is selling, made arrangement for them to receive incoming patient agreements from dr ortega
PPLPMDL080000001	Parma	OH	44129	3/13/2001	grand rounds work
PPLPMDL080000001	Cleveland	OH	44113	3/13/2001	see nickels notes
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	talked about oxy adn the issues, follow up
PPLPMDL080000001	Cleveland	OH	44105	3/13/2001	see notes
PPLPMDL080000001	Cleveland	OH	44115	3/13/2001	titr
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/13/2001	Assess, treat, document
PPLPMDL080000001	Akron	OH	44308	3/13/2001	patient info with coupon
PPLPMDL080000001	Akron	OH	44302	3/13/2001	Samples
PPLPMDL080000001	Parma	OH	44129	3/13/2001	melzak.patient agreement to ease fears.fears coming from old school and experience and lack of knowledge about definitions and not the press very impressed with the patient agreement.helped ease a little of his concerns about using pain meds.office staff saw news of dr yap thought it was part of his community.talked about the kind of drs that get in trouble are not everyday hard working docs.has some questions about how to use breakthru and when
PPLPMDL080000001	Cleveland	OH	44113	3/13/2001	at pain center, talked about oxy and asked if he is still dosing it 20mg, he says that he is still using it and that it is a good med, follow up
PPLPMDL080000001	Akron	OH	44310	3/13/2001	Assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44105	3/13/2001	at fleet center, talked about oxy and his chronic pain pts, he says tht it does not bother him about the press, he says that it is hurting pts who are truly in pain, follow up
PPLPMDL080000001	Cleveland	OH	44111	3/13/2001	he is using more and more of oxy, he says that it is working very well and that the more he uses it the more comf he becomes, talked about the 20 and 40 mg dose, talked about oxy ir, follow up
PPLPMDL080000001	Parma	OH	44129	3/13/2001	talked about adding on oxy and uni.with the publicity, he is more adamant about not using for the shorter term.talked about patient selection and how the med does not make the patient bad
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/13/2001	Assess, treat, document
PPLPMDL080000001	Parma	OH	44129	3/13/2001	introduced myselftalked about oxy as being a state of the art delivery and something that can be med mild.countered vic
PPLPMDL080000001	Cleveland	OH	44111	3/13/2001	talked oxy, he says that he had a pt who said that she had truble finding it in pharmacy, he says she was calling around, told him they will not tell her over the phone, he sayss that he is using more of it, talked about bt meds and using oxy ir for bt pain, follow up, napa also
PPLPMDL080000001	Akron	OH	44304	3/13/2001	Assess, treat, document.
PPLPMDL080000001	Richmond Heights	OH	44143	3/13/2001	Next call: focus on proper patient selection and to treat all opioids alike for abuse potential. He agrees that Oxycontin is the best choice to use when Rx an opioid. In general he dislikes having to use opioids and generally sends patients to pain management but doesn't feel like they do much more for the patient. he most commonly uses opioids in the acute setting and feels he has gottent burned by vicodin and percocet in the past. Agreed that when he feels comfortable using and opioid that oxycontin would be a better choice and he agreed to use. I reinforced using the pain contracts and documentation. Next Call: Bring in patient diaries and see if he has any new starts on oxycontin and if not has he used any opioids in general.
PPLPMDL080000001	Cleveland	OH	44113	3/13/2001	talked to him and ise, says that the press has made them think twice about oxy, but that they have cont to write it for post op, talked about writing the 10mg dose instead of 20, follow up
PPLPMDL080000001	Copley	OH	44321	3/13/2001	He is having pts sign the opioid agreement, he has 4 pts that have signed the contract. Wrote a 20mg script for low back pain today.
PPLPMDL080000001	Cleveland	OH	44102	3/13/2001	Last in a series of 4 in-services. This one is on dosing conversions. We went over the APS conversion tables and how ro read them. Also went over the Oxycontin conversion calculator and discussed dosing and titration of Oxycontin.
PPLPMDL080000001	Cleveland	OH	44102	3/13/2001	Last in a series of 4 in-services. This one is on dosing conversions. This one is on dosing conversions. We went over the APS conversion tables and how ro read them. Also went over the Oxycontin conversion calculator and discussed dosing and titration of Oxycontin.
PPLPMDL080000001	Parma	OH	44129	3/13/2001	talked about patient selection, past abuse and how many of the pateints actually get help.will not use as an add on in the oa setting.may want ot use his past as a help
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	Dr. Slotta, Louis, Catalano, Stepp. detailed on ginsberg, avg dose 20mg q12h. mod to severe pain, preg cat b, no apap. Catalano says that is important for high risk ob where stones are an issue. aspirin even a bigger problem because of blood thinning. Louis and Stepp says they have been rixng. We reinforced writing as 10mg 1-2 q12h so easier to titrate. They agreed. Slotta had not used. She did not think appropriate in ob setting. I asked what she used for post c, she said percocet. Explained the above, she committed to writing
PPLPMDL080000001	Cleveland	OH	44111	3/13/2001	talked about the press with oxy, he is ok with it, talked about the fact that he dose doses oxy alot tid, talked about all he needs to do is titrate the q12 dose, follow up
PPLPMDL080000001	Cleveland	OH	44113	3/13/2001	talked about his pt that he titrated to 40mg q12h, the pt was somewhat light headed at first, but got better, talked about another 20mg pt
PPLPMDL080000001	Cleveland	OH	44109	3/13/2001	Dr. Slotta, Louis, Catalano, Stepp. detailed on ginsberg, avg dose 20mg q12h. mod to severe pain, preg cat b, no apap. Catalano says that is important for high risk ob where stones are an issue. aspirin even a bigger problem because of blood thinning. Louis and Stepp says they have been rixng. We reinforced writing as 10mg 1-2 q12h so easier to titrate. They agreed. Slotta had not used. She did not think appropriate in ob setting. I asked what she used for post c, she said percocet. Explained the above, she committed to writing

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PPLPMDL0080000001	Cleveland	OH	44109	3/13/2001	at tumor brd, talked about oxy and the 160 dose, she say that she does not think she would have any pts that would need that dose, talked about titration
PPLPMDL0080000001	Barberton	OH	44203	3/13/2001	using for more subacute pain, vicodin is post op and the patch for cancer pain. Breast cancer pain pt is on 20mg q12h for chronic pain.
PPLPMDL0080000001	Cleveland	OH	44115	3/13/2001	Wants to talk about JCAHO presentations- cdroms- Wasnt very aware of rel mech of oxy- thought like msc- didnt know to expect much higher q12%- build on this- dont think he really has ton of opi exper. building his comf.
PPLPMDL0080000001	Akron	OH	44333	3/13/2001	mentioned the media coverage but he said the only thing it may do is hurt the pain patient that is benefiting from OxyContin. Treating alot of failed back and neck surgical pain patients. 40mg q12h is higher t he has on Oxy now. Need to find out wha the next step is with this patient.
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2001	left a chiro pi in each doc's mailbox. abrahamhoff schedules all appt on own. call at 7616921
	Cleveland	OH	44113	3/13/2001	asked doc how different the hassle between managing vico pts. v. oxy pts. he did not have a real answer outside of less pharmacies calling to check vico rx's. Told him that documentation requirements are the same. He felt that vicodin offered a better quality of life, less side effects, lower abuse potential. I asked if he thought oxycontin did not provide all that. He said he also believed in oxycontin but he has to warn his pts about not talking about rx's. Yvette agreed that one is not easier to manage than the other. Doc did mention that Purdue has not sponsored him to speak also. Given all the points he mentioned about vico, not sure if we would. I did tell him that physicians I meet tell me he loves oxy. He said he does. Running out of time, so did not ask what the heck he was trying to tell me. Explained that conversion is one to one, vico Next call- take each point on calls- lower abuse pot. (not in their pl, but show statement in ours.) side effects
PPLPMDL0080000001	Cleveland	OH	44109	3/13/2001	Ginsberg, 10mgq12h. See obgyn notes
PPLPMDL0080000001	Cleveland	OH	44109	3/13/2001	at tumor brd, talked about oxy adn use in higher doses, he says that he just put pt on 40 q12, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/13/2001	Met Marcy, Nurse Manager. She immediately recognized oxycontin name. Right away she told me I need to see Rodriguez/Rose because they do gyn/onc. I explained to her that oncology is how oxycontin has made its name, but we are introducing it for post surgical pain management. She suggested that I call doctor Soga's sec to set something up. He does a lot of surg's. He is here at least on Tues pm's. Explained to her q12h dosing, no apap, good night's rest, preg cat b. She thought it made sense, but need to talk to doc. She said he does surg on 2nd floor, so see nurses there.
PPLPMDL0080000001	Lyndhurst	OH	44124	3/14/2001	Met both vexler and alvarez. said it was too busy to talk, but thought it was important to schedule lunch because they want staff educated on all issues. Scheduled on April 12th, noon. 25 people. Vexler looks like a young rep! Audie is OM. She said the nurse midwives attend lunches and RN in lab also attends.
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2001	3/14/01 Quick talk in hall- avoids at all costs sounds like- see what he does with pt report of pain- ask them? refer them? use C3 C4?
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2001	Talking about adj, use to get synerg- still would like to see documentation- trials to show if sparing/ better in any way-- Sticking with same protoc. Confirms acute use as positive.
PPLPMDL0080000001	Cleveland	OH	44109	3/14/2001	Journal club today. They were going to review Sunshine, but it got late so they postponed. Had a great detail with Razi, Mangel, Schwandt, Catalano, and even heard an unidentified doc order oxycontin over the phone.
PPLPMDL0080000001					Mangel never thought of oxycontin f
PPLPMDL0080000001	Cleveland	OH	44113	3/14/2001	saw in hallway, talked about oxy and post op, follow up
PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	she is leaving at the end of march, talked about the 160 pill, she uses it mainly for hospice pts, told me to get it stocked in the fairview op pharmacy, follow up, just wrote for oxy 200mg, using 80s and 40s
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44113	3/14/2001	saw in or lounge, briefly talked about oxy and use in post op setting, he say he has used before, but not much, talked about starting doses
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	solicited ideas from doc for speaker topic suggestions. He will get back to me with ideas
PPLPMDL0080000001	Independence	OH	44131	3/14/2001	talked about dosing and how to use instead of ms.talked about se managemetn and less invasiveness with oxy over morphine
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2001	left a chiro pi in each doc's mailbox. abrahamhoff schedules all appt on own. call at 7616921
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Akron	OH	44320	3/14/2001	went over documentation kit because of oxy abuse lately. need to discuss addiction/ and other terminology. seems to think his patients like oxy becuae they are hooked
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2001	Feedback on FI prog- said hydromorph pver morph didnt go over that well- Europ. drs dont use. @100 in attend. Say dont autom switch over pts from oxy- depends on history -control.
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Euclid	OH	44119	3/14/2001	Next Call: see if he has used as he agreed and discuss dosing reminder of dosing at the window, he said old habits die hard. The CVS down the road confirmed convey using oxycontin but not Dr. lee yet.
PPLPMDL0080000001	Akron	OH	44333	3/14/2001	has Sand Run pharmacy rip up an OxyContin script but he rewrote it and had th ept go to another pharmacy.
PPLPMDL0080000001	Cleveland	OH	44109	3/14/2001	Journal club today. They were going to review Sunshine, but it got late so they postponed. Had a great detail with Razi, Mangel, Schwandt, Catalano, and even heard an unidentified doc order oxycontin over the phone.
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PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	Mickey schedules appts. Said Webster wouldn't want to be bothered if there is nothing new. Set appt. with Makii for 4/26 5pm
PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	talked at lunch, he says that he is one of the biggest writers of oxy, and resident thelander, kiel says that he has seen more in last 6 weeks than ever, using it in post op cases and ca, follow up
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2001	see anesth
PPLPMDL0080000001	Cleveland	OH	44112	3/14/2001	left a chiro pi in each doc's mailbox. abrahamhoff schedules all appt on own. call at 7616921
PPLPMDL0080000001	Cleveland	OH	44102	3/14/2001	Last in a series of 4 in-services. This one is on dosing conversions.
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	Oxy/oxyfast- using more oxycontin lately- little less durag- see the diff- position w/stronger opis
PPLPMDL0080000001	Barberton	OH	44203	3/14/2001	has used a little of the samples of chiro in canton office. tried to push to order from barberton, need to keep reminding. brought up media with oxy, says he is being more selective with patients. find out more about this next
PPLPMDL0080000001	Akron	OH	44312	3/14/2001	does trigger point injections, stellate blocks, nerve blocks. uses bupi and orders thru hospitals. to use in office, would need to set up account. uses oxy on strict guidelines and documents - doesn't rx alot of opioids, only 8/mo.
PPLPMDL0080000001	Akron	OH	44302	3/14/2001	We are going toplan something at the 7am conference with the orthopaedic residents. I am suppose to get a call.
PPLPMDL0080000001	Parma	OH	44129	3/14/2001	oncology
PPLPMDL0080000001	Cleveland	OH	44109	3/14/2001	see ob
PPLPMDL0080000001	Lyndhurst	OH	44124	3/14/2001	Met both vexler and alvarez. said it was too busy to talk, but thought it was important to schedule lunch because they want staff educated on all issues. Scheduled on April 12th, noon. 25 people. Vexler looks like a young rep! Audie is OM. She said the nurse midwives attend lunches and RN in lab also attends.
PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	confirmed the movement of the 160mg
PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2001	Feedback on FI prog- said hydromorph pver morph didnt go over that well- Europ. drs dont use. @100 in attend. Say dont autom switch over pts from oxy- depends on history -control.
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	titr
PPLPMDL0080000001	Akron	OH	44308	3/14/2001	n
PPLPMDL0080000001	Akron	OH	44308	3/14/2001	z
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/14/2001	patient info with coupon and internet easels.
PPLPMDL0080000001	Akron	OH	44307	3/14/2001	Around the clock care and breakthru.
PPLPMDL0080000001	Akron	OH	44307	3/14/2001	CEU, uniphyl, chronic pain, pens, sticky pads.
PPLPMDL0080000001	Akron	OH	44307	3/14/2001	June 20 is open, but they do not need any speakers on pain management for this forum.
PPLPMDL0080000001	Akron	OH	44307	3/14/2001	Pens, samples of Senekot, likes Senekot pens, and triangle black pens. Under treatment of post-op pain. Said they like Percocet for breakthru because of price. I said why not Oxylr. He called and the price of Oxylr is almost the same as generic Percocet. They may start writing it.
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2001	Met with Kitty. She said best to schedule lunch to catch all docs. Set one for April 23rd. Julian came by. Quick intro, but then fire alarm went off. He was upset and ran to call someone. Catch next time around.
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2001	see barry's notes
PPLPMDL0080000001	Akron	OH	44313	3/14/2001	talked about the patient agreement and patient selection. tried to get him to open up more about the differences between a vic and a oxy patient. getting more of his strong business but not the start with
PPLPMDL0080000001	Garfield	OH	44125	3/14/2001	he is letting the publicity effect him or so he sais. convenient excuse. feels oxy is too strong for his vic patients
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	titr- Says as comf. w/oxy titr as morph and dilau- but dont think she really does- shy not? highest-typical?
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	spoke to Ashra, she took number (again) to see if doc wants to talk to me. I asked if it would be alright to stop by her desk with info, she agreed. He speaks a lot at national conventions and will be busy over the next few weeks attending them. She did not remember Audrey
PPLPMDL0080000001	Cleveland	OH	44195	3/14/2001	Feedback on FI prog- said hydromorph pver morph didnt go over that well- Europ. drs dont use. @100 in attend. Say dont autom switch over pts from oxy- depends on history -control.
PPLPMDL0080000001	Parma	OH	44134	3/14/2001	talked about how to use oxy focused on his vic patient. talked about how to dose and give same flexibility a little hesitant to treat pain
PPLPMDL0080000001	Akron	OH	44310	3/14/2001	Easel interent pap, assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2001	Marcy said I should stop by with info and doc will decide if he wants to speak with me. He does a lot of surgeries.
PPLPMDL0080000001	Middleburg Heights	OH	44130	3/14/2001	talked a little about the publicity and he wanted to know how that will effect what he writes in the shorter term. talked about patient selection and the melzak data
PPLPMDL0080000001	Cleveland	OH	44111	3/14/2001	on rotation with dr makii, he say that he has written more oxy in last 3 weeks than ever, says that it is approp for many post op cases



PLPMDL0800000001	Lyndhurst	OH	44124	3/14/2001	Met both vexler and alvarez. said it was too busy to talk, but thought it was important to schedule lunch because they want staff educated on all issues. Scheduled on April 12th, noon. 25 people. Vexler looks like a young rep! Audie is OM. She said the nurse midwives attend lunches and RN in lab also attends.
PLPMDL0800000001	Cleveland	OH	44195	3/14/2001	3/14/01 Clinical trials review- answered Fellow's question-about oxycondone- Says 1 trials says less SE than morph- but doesnt hold up clinically-in his view. Will meet with me end of Apr. to review prog- ask @ R.Payne before that- Speaker APS and Asco.
PLPMDL0800000001	Cleveland	OH	44109	3/14/2001	see metro oh notes
PLPMDL0800000001	Cleveland	OH	44111	3/14/2001	talked at lunch, talked about oxy and titration, he asked about how much to give for bt meds, talked about the titration principles and oxy ir
PLPMDL0800000001	Cleveland	OH	44111	3/14/2001	lunch today, talked about how he will be taking over alot of dr brell pts, he says that he is comfortable with oxy, but does not write alot of higher doses, talked about titration
PLPMDL0800000001	Cleveland	OH	44109	3/14/2001	Journal club today. They were going to review Sunshine, but it got late so they postponed. Had a great detail with Razi, Mangel, Schwandt, Catalano, and even heard an unidentified doc order oxycontin over the phone.
PLPMDL0800000001	Cleveland	OH	44109	3/14/2001	Mangel never thought of oxycontin for post surg pain. He was using percocet. I explained q12h dosing for mod to severe pain lasting more than a few days, preg B, no acet. 10 mg 1-2 q12h. They said they would write.
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PLPMDL0800000001	Cleveland	OH	44195	3/14/2001	3/14 thinks meth can work for maj, but agrees long way to go for maj of drs. to know and be conf. with using. Yes is place for oxycont- q12 does add Q o L- not going to AP5- speaking that week(4/20) f/u on what and where and better def of where oxy is best used.
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PLPMDL0800000001	Rocky River	OH	44116	3/14/2001	doc had no time. gave him ginsberg and sunshine, told him 10mg 1-2 q12h and sunshine confirms it was as effective as perc, but better dosing. he said come back on mon or wed am fri and thurs bad.
PLPMDL0800000001	Middleburg Heights	OH	44130	3/14/2001	he is getting used the se and it is not that big of an issue anymore.he has a tendency to underdose.talked about using 2-3 of the 10's q12
PLPMDL0800000001	Cleveland	OH	44195	3/14/2001	Has 1 more started- failed on msc- n/v see if do better on oxy! come over at 20q12. other 2 pts on pap doing well- Fla prog. went well she said.
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PLPMDL0800000001	South Euclid	OH	44121	3/14/2001	Would not let me back to catch doc. Said best to sched lunch, got one for 6/21, informed rob. Ortho message-simple q12dosing, 1/2 before dcpc, 10mg 2-3 q12h. no aspirin. Ginsberg study, pt. satisfaction better than pca
PLPMDL0800000001	Oakwood	OH	45419	3/15/2001	navin - ce book for him, diversion issues, ginsberg - short term dosing
PLPMDL0800000001	Cleveland	OH	44113	3/15/2001	in or lounge, talked about oxy post op for spine cases, says that is the only place that he really uses it, 20mg dose, 2 cases today
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	Post op- Sunshine- onset-addiction/abuse issues
PLPMDL0800000001	Akron	OH	44312	3/15/2001	dosing the 10mg tabs for older pts coming after hip replacement surgery. Some chroni back and leg pain.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	assess, treat, document, gives samples of Senekot to patients. APS green book and copy of contract.
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PLPMDL0800000001	Cleveland	OH	44195	3/15/2001	doesnt care about media stuff- not an issue- gives them what they need and thats all- sticking with strat that has worked- little less surg. here at CCF - hoping to pick it up soon
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	not backing up the LA for short term- defers to pam/lyn- they are not there yet- but are interested in what gettys exp is- closer to what they do
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	Sticking w/oxy- not concerned w/ current media- has seen others say they are avoiding- victoroff- ex- He hasnt regularly started using longer for the middle age/pts- most still gettin 5 days- Lynette was very interested in his acute use- and how getty is doing with ut.
PLPMDL0800000001	Garfield Hts	OH	44125	3/15/2001	talked about patient selection and how the agreement can help.he said that the publicity is more of a nuisance than anything.talked about how the documentation kit can be more powerful than a legal document
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	assess, treat, document, gives samples of Senekot to patients. APS green book and copy of contract.
PLPMDL0800000001	Cleveland	OH	44113	3/15/2001	in or lounge, talked about the percocet vs oxy study that he had been shown by percocet rep, it was vs 10 mg, he understood that higher doses are needed, 20 and 40 mg tid, will use in shoulder case
PLPMDL0800000001	Barberton	OH	44203	3/15/2001	abuse with OxyContin. Talked more for Uniphyl, no new pts on theo.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	assess, treat, document, gives samples of Senekot to patients. APS green book and copy of contract.
PLPMDL0800000001	Barberton	OH	44203	3/15/2001	has four patients on OxyContin, these are patients that were taking at least 6 vicodin a day. Talked about the abuse and that getting alot of money for OxyContin on the street. Chronic pain pts. He goes back and forth that pts abuse everything yet we often undertreat pain???
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PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	resident, talked about how they are writing mainly oxy in the inhouses setting for all spinal cases, talked about the fact that they go home on percocet, need to get this business
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	talked about jillians, and also sontich is big writer
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	see notes
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	start with/titr
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	titr
PLPMDL0800000001	Barberton	OH	44203	3/15/2001	Tumor boards.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	Patient info sheet with coupon, jar gripper, rebate, pens, sticky pads.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	Patient info sheet with coupon, jar gripper, rebate, pens, sticky pads.
PLPMDL0800000001	Fairlawn	OH	44333	3/15/2001	will not recommend senokot. OxyContin has only 10mg and 20mg tabs.
PLPMDL0800000001	Akron	OH	44333	3/15/2001	No senokot recommendations.
PLPMDL0800000001	Cleveland	OH	44103	3/15/2001	Titrr/ pt agreements- used 4-5 today- using for any abuseable products- diet pills also
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	Told can get apptm- says 20-30 as typical dose- f/u in apr- will have better chance at more time
PLPMDL0800000001	Cuyahoga Falls	OH	44221	3/15/2001	Easel interent pap, assess, treat, document, gives samples of Senekot to patients. APS green book and copy of contract.
PLPMDL0800000001	Cleveland	OH	44106	3/15/2001	Has some issues about using- street value- not using anyway- use what instead- what cant be abused-yeah but says not the hot thing on street- get more info- Q-do you have sign # of pts that you have concerns about?
PLPMDL0800000001	Barberton	OH	44203	3/15/2001	Whats the treatm plan w/opis- is there one?
PLPMDL0800000001	Barberton	OH	44109	3/15/2001	Aids pt, he will titrate to 240mg q12h. He will use a 160mg tab and 80mg tab.
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	quick call on oxy, he says that the duragesic rep is making hay with this abuse thing, talk specific pt and titration next time
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	talked about how to titrate oxy, she talked about a patient that was on 40mg of oxy and complained still of pain, refocus on another pt and work titration
PLPMDL0800000001	Cleveland	OH	44113	3/15/2001	talked about gang green pt, he admitted him and put him on iv morphine, then dc on mscotin 45mg tid, talked about why not oxy, he ssays it was an easy conversuion, he says that he will switch pt to 40mg q12 and titrate if needed, follow up
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	talked about medical info letter, he says that when pts come to hm on other meds from primary care doctor he will put on oxy, but when come from other oncologist, talk titration
PLPMDL0800000001	Cleveland	OH	44113	3/15/2001	talked to doctor about titration and oxy, he will only got to 40mg tid, talked to him about adding 20mg in the morning for asymmetrical dosing, he is scared to titrate to higher doses, keep pushing him, follow up
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	talked about inhouse vs outpatient pts, she says that she thinks they use more in op cases, talked about how to titrate pts if needed, does npot follow many chronic pain pts
PLPMDL0800000001	Cleveland	OH	44109	3/15/2001	talked to doctor about dr yap in warren, she is going to stop using lortab adn oxy together, work on her next week and titration
PLPMDL0800000001	Akron	OH	44333	3/15/2001	Alot of the spine patients are not on alot of opioids, taking nuroaptic agents, need to watch the with paralyzed pts. Only saw two patients and one was on 20mg q12h of OxyContin.
PLPMDL0800000001	Barberton	OH	44203	3/15/2001	He has been using alot of OxyIR and short acting opioids like dilaudid. QUICK mention of OxyContin q12h dosing, he likes oxycondone for pain control, getting him to feel comfortable with long acting OxyContin. 12 hours duration with onset of action like short acting within 1 hour.
PLPMDL0800000001	Akron	OH	44312	3/15/2001	Using for post op pain management, gentleman is up to 40mg q12h with CA that had part of his sacral iliac bone removed.
PLPMDL0800000001	Akron	OH	44333	3/15/2001	He is going to Toronto on Janssen for Duragesic. He has not changed his prescribing habit. Writing OxyContin 80mg q12h. Three patients on 80mg tabs. OxyContin is working well. He knows he has some pts that may not be legitimate or questions their pain.

PLPMDL0080000001	Cleveland	OH	44106	3/15/2001	dose q12
PLPMDL0080000001	Cleveland	OH	44113	3/15/2001	talked about oxy and his thoughts, he says that he has pt who just told him that he injects oxy and heroin, doctor says that it does not bother him, and it will not change they way he uses it, 10mg 1-2 q12, follow up
PLPMDL0080000001	Akron	OH	44333	3/15/2001	chronic back and spine pain, has a patient up to 40mg q12h, larger man that has had two back surgeries from Dr Smith.
PLPMDL0080000001	Akron	OH	44333	3/15/2001	doing alot of hip surgery. Hip fractures are where he is using OxyContin 20mg q12h with OxyIR for breakthrough.
PLPMDL0080000001	Fairlawn	OH	44333	3/15/2001	trauma case, he wrote OxyContin for a case, pt fractures his knee cap. 20mg q12h with OxyIR.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2001	asses, treat, document, post-op
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	post op- Sunsh- onset- didnt really realize is w/i 1hr by design= was pleased
PLPMDL0080000001	Euclid	OH	44119	3/16/2001	doc would not see today. this is more than one occasion, try to catch in mentor instead on wed.. booked lunch with Linda at Mednet for next wednesday 3/28
PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2001	asses, treat, document. post-op.
PLPMDL0080000001	Cleveland	OH	44113	3/16/2001	doctor was not real high on oxy, took the whole call to address abuse issue. still says he will only write for ca pain pts, follow up soon
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	Has used only 1 more time- all f/u is good- see whats next and will he come in to lunch next wk?
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	Get to next week- seems might have some concerns- may have had problem pt.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	3/16/2001	asses, treat, document.
PLPMDL0080000001	Westlake	OH	44145	3/16/2001	mentioned about abuse but didn't seem too concerned. he said he still writes OxyContin. I asked him but as much as in the past and he looked at me like I know something so he responded maybe not and I asked why and he said he didn't know
PLPMDL0080000001	Cleveland	OH	44115	3/16/2001	3/19 Just completed his end of life course- will do again and could do dinner again- wants more APS books for it. Check into dr. cook to see if worth while to call on. in ambul. care. Wants to use cdroms- himself- get contact nurse educator- f/u- waiting on set up- with karen
PLPMDL0080000001	Lakewood	OH	44107	3/16/2001	he doesn't talk much just kept agreeing with OxyContin being the perfect pain med for all his chronic arthritics
PLPMDL0080000001	Cleveland	OH	44106	3/16/2001	3/16 Talked about the media stuff- definitely no real concern with her pts- Think she stays w/oxy with most pts- not sure exactly when starting- switching- f/u on role w/ geriat. fellows
PLPMDL0080000001	Strongsville	OH	44136	3/16/2001	he now more than ever wants to send his pain patients out but is afraid that they will not get taken care of.talked about proper pain management with a focus on assessment and documentation
PLPMDL0080000001	Lakewood	OH	44107	3/16/2001	he said keep the samples coming and he will be loyal to Uniphyl because he likes to try patients out on it first
PLPMDL0080000001	Middleburg Hts	OH	44130	3/16/2001	hw was talking about the from for the hospice and how he is sometimes changing.hesitant to use in the shorter term setting in his everyday patients
PLPMDL0080000001	Cleveland	OH	44127	3/16/2001	talked to doctor about post op use and last oxy pt, he said that he wrote it last week at lutheran for surgery pt, says used the 10 mg 1 to 2 tabs, asked if he would use next week in cases, he said yes
PLPMDL0080000001	Independence	OH	44131	3/16/2001	asked about a specific patient that he has on oxy.danced around the question
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	asses, treat, document.
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	Post op- Sunshine- onset- addiction/abuse issues
PLPMDL0080000001	Euclid	OH	44119	3/16/2001	see jones notes.
PLPMDL0080000001	Euclid	OH	44119	3/16/2001	In-service #2 on pain assessment.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	asses, treat, document.
PLPMDL0080000001	Cleveland	OH	44127	3/16/2001	spoke thru window, just gave him conversinguide and reminded him for ost op and chronic use
PLPMDL0080000001	Middleburg Hts	OH	44130	3/16/2001	trying to get him to use instead of perc
PLPMDL0080000001	Euclid	OH	44117	3/16/2001	Next Call: Bring in patient diaries see if he will implement them. try to identify new patients or conversion patients to oxycontin. See how he feels about partnering with a few pharmacies in the area so that their will be know question of his scripts and it will be good PR for him among the pharmacist. Was all for partnering with pharmacies in the area with the pain agreements and bringing in everybody in on the approach to using opioids.
PLPMDL0080000001	Cleveland	OH	44113	3/16/2001	set up breakfast
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/16/2001	q a
PLPMDL0080000001	Middleburg Hts	OH	44130	3/16/2001	senokot
PLPMDL0080000001	Parma	OH	44134	3/16/2001	.
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	dosing /titr
PLPMDL0080000001	Cleveland	OH	44106	3/16/2001	dosing
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	OA paper and sc.hedule lunch for residents
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	Assess, treat, document
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	patient info sheet with coupon
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	saw Dr. Bruce Cross, Dr. Marquez, Dr. Seider.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	patient info sheet with coupon.
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/16/2001	he gave good feedback from the abbott program.he feels he is using alot but he is very restrictive with his patients
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	asses, treat, document.
PLPMDL0080000001	Westlake	OH	44145	3/16/2001	quick hit through the window he needed samples and said he uses a lot of Uniphyl
PLPMDL0080000001	Cleveland	OH	44195	3/16/2001	Has used 1-2 times he says- just gaining confid. on routine opi use
PLPMDL0080000001	Middleburg Hts	OH	44130	3/16/2001	he says that he is using oxy but it is not showing up.his combo use is all over the place and we talked aout making oxy as mild or as strong as he needs it.
PLPMDL0080000001	Cleveland	OH	44113	3/16/2001	in his office, he says oxy is fine and to talk to karen, karen asked about the media hype, she says that they have not seen a problem and will cont to use it
PLPMDL0080000001	Lakewood	OH	44107	3/16/2001	he said he is getting a little more comfortable writing oxycontin and getting a better fell for the different strengths
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/16/2001	post-op. Easel internet pap, assess, treat, document.
PLPMDL0080000001	Lakewood	OH	44107	3/16/2001	she said she doesn't write many pain meds. We talked about a lot of the pain she sees. Arthritis she sends to Dr. Diab. She handles some back pain and cancer pain
PLPMDL0080000001	Cleveland	OH	44127	3/16/2001	talked to doctor about ca pt that she is following that is on 20mg q12, asked her about the pain and she says that the oncologist usually decides when to titrate meds, asked her why she does not, bc not comfortable with higher doses, talked to her about oxy
PLPMDL0080000001	Cleveland	OH	44105	3/16/2001	talked about oxy and what dose she uses, she uses the 10 and sometimes 20, asked her what she does when those doses no longer hold, she refers to pain clinic, told her thjat she could keep those pts in her practice with titration, follow up
PLPMDL0080000001	Lakewood	OH	44107	3/16/2001	he said he likes OxyContin because of the ability to titrate to different strengths. he has most patients on 20s some on 10s adn several on 40s and 1 on the 80s
PLPMDL0080000001	Euclid	OH	44119	3/16/2001	Dr. Jones will write. Said she wanted to try, but couldn't remember the dose. Gave her Ginsberg, and explained that 20 mg was avg dose. So 10mg 1-2 q 12h. She said that was all she needed to know. Kushnir said his wife attended a talk by Dunegan. He was surprised that docs get sued for undertreating pain. We discussed that was because of fear of opioids. Brenna, his asst, said her freind was a seeker. I gave them a doc kit and said that if someone returns after normal treatment still complaining, then a thorough work up is indicated and maybe a referral to a pain center. Theyve done their job and pt will get help they need. Doc said he writes perco post op for 7 days. Explained that oxy would mean less pills floating around. He really liked that and wrote down the dose! Next call, show sunshine, perco = oxy, more convenient. Find out where use perco most
PLPMDL0080000001	Cleveland	OH	44106	3/16/2001	Is ok on media issues- not singling out oxy- didnt go to our conf at AAOS , but rick confirms he is not falling off. Doesnt know @ victoroff- if still issues- Kraay- does most always same Rx for all- 20q12- did have someone on higher- but rick said later- they wouldnt go past 40q12
PLPMDL0080000001	Uniontown	OH	44685	3/19/2001	brief conversation, does have some concern with the abuse and diversion. The only way he will take a patient off of OxyContin is if they ask to be taken off of it. Low back and musculoskeletal pain are pts getting OxyContin. Pts usually take vicodin at lease 4-6 tabs a day befor egoing to OxyContin 20mg q12h. Said had a pt coming in this afternoon that was taking vicodin every 4 hours, going to switch to Oxy 20mg q12h.
PLPMDL0080000001	Cleveland	OH	44109	3/19/2001	talked about how he is using oxy, he writes it post op and sends pt home and follows up 2 weeks later and will reeval pain then, talked about bt pain and what to dose
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	Most can come to Wedn.- Abuse issues- agree not issue for post op pts.-She is very supportive. Has not seen n/v like marcus said- if fact- better toler. Pregn- due this month- going out west for fellowshw in june.
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	3/12- has pt he wants to put on at the VA- already on oxy- will call if neces. Not sure of oxy a/c start comfortab. 3/19- didnt start w/that pt- ended up not coming in. Put did put diff. pt on it- same type of situation- already on. Says just put on and didnt call- no problems. Will come Wed night- nothing else going.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	3/19/2001	very busy, gave him opioid brochures and patient ed booklets
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	May be able to come on Wed.- in admin role for 3mths- says most drs. arent concerned w/media- agreed those that arent much of opi users to start with. Will do very little rning now.- Who are next chiefs?
PLPMDL0080000001	Uniontown	OH	44685	3/19/2001	Pain would come from severe muscle cramping and spasms. When pt has mobility, concern about an opioid relaxing the muscles too much and throwing off the balance of the pts. OxyContin use will come for more advanced cases of MS. Pts are taking alot of euopathic agents first like elavil and neontin.
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	Most can come to Wedn.- Abuse issues- agree not issue for post op pts.- trying to get more acute use - did request and get oxy end of last week.
PLPMDL0080000001	Parma Hts.	OH	441303030	3/19/2001	talked about his involvement in the hosptial and the grand rounds.trying to get more than just the one speaker date
PLPMDL0080000001	Cleveland	OH	44111	3/19/2001	bring him pain contracts i n on wed, says that he can not write it now, wants to know what the compa y is doing show him...
PLPMDL0080000001	Akron	OH	44310	3/19/2001	Uniphyl patient information, dosage stickers, and patient questions.
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	can come to Wedn.- Abuse issues- agree not issue for post op pts.- trying to get more acute use - did request and get oxy end of last week.
PLPMDL0080000001	Cleveland	OH	44109	3/19/2001	he was asking about the hype and wether or not it has effected the company bottom line, told him that it has not yet, talked about the fact that there is 40mg dose as well, talked about doing inservice on surgical floor
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	3/19 Sticking to morph equi oxy- doesnt think signif diff- says has used enough to tell- even deborah said more n/v w/morph- says if they come in on oxy in control, they would keep them on-.
PLPMDL0080000001	Akron	OH	44310	3/19/2001	Uniphyl patient information, dosage stickers, and patient questions.
PLPMDL0080000001	Cleveland	OH	44195	3/19/2001	abuse/ dosing- seems to use routinely- has a plan
PLPMDL0080000001	Cleveland	OH	44106	3/19/2001	3/19/01 can come to Wedn.- Abuse issues- agree not issue for post op pts.- trying to get more acute use - did request and get oxy end of last week.



PPLPMDL0080000001	Akron	OH	44302	3/19/2001	uniphyl sticky pads and pens.
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2001	3/19 still on no oxy kick- SE- nausea - everyone gets- get to him again on thurs/fri-
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44102	3/19/2001	talked about oxya dn the use there, moving all strengths, but not stocking 160mg
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2001	talked about abuse, she said that she has to call all doctors when they write the rx, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2001	Most can come to Wedn.- Abuse issues- agree not issue for post op pts.- trying to get more acute use - did request and get oxy end of last week.
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	3/19/2001	abuse/ dosing- seems to use routinely- has a plan
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/19/2001	pain clinic
PPLPMDL0080000001	Akron	OH	44302	3/19/2001	no one around
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Dr., Patient, pharmacy, contract.
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Hospice coloring books
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Start with Stay with.
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Dr., Patient, pharmacy, contract.
PPLPMDL0080000001	Copley	OH	44321	3/19/2001	Oxy 10mg and 20mg. Abuse is a concern.
PPLPMDL0080000001	Akron	OH	44333	3/19/2001	Andy was not in again, , working on getting him to bring in the 160mg.
PPLPMDL0080000001	Barberton	OH	44203	3/19/2001	Dr Wu in the 1st floor.
PPLPMDL0080000001	Akron	OH	44333	3/19/2001	new Oxy patients, which are taking 80mg tabs.? chronic backpain are the patients getting 80mg some are being dosed q8h.
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Assessment, treatment, documentation.
PPLPMDL0080000001	Cleveland	OH	44111	3/19/2001	did not find out where exactly oxy is being used, but di find out that he prefers to use sa in pm short acting, wok on where oxy is used and a specific patient, come in this week to set lunch
PPLPMDL0080000001	Oakwood	OH	45873	3/19/2001	a- focusu on primary care patient common - a- discued difference form previous setting of er compared to primary care said that if he has patients that are needing pain opioid control for more than a couple of days that he liked to use oxy discused some street issue he stated to me that if a patient is usig correctly that it is the best medicine for pain . discused documentation and using a contract asked hima bout a patient with vivc said typically low back. asked if they were candidate for oxy and used low back piece with cole c-asked for r r alos uni for long add ont therapy with atrovent c-asked for rx obj met yes
PPLPMDL0080000001	Akron	OH	44310	3/19/2001	Uniphyl patient information, dosage stickers, and patient questions.
PPLPMDL0080000001	Akron	OH	44333	3/19/2001	He said he has been using OxyContin for some acute pain, acute back pain and mentioned compression fracture, not sure how dosed?? Titration, has a patient with musculoskeletal pain on 20mg q12h and starting to experience more pain, next step is 40mg q12h. uniphyl, using more in the hospital, mentioned protocol and not sure where theo fits in. Use is in COPD patients.
PPLPMDL0080000001	Akron	OH	44319	3/19/2001	concern about abuse of OxyContin, thinks all pts like opioids and do not want to get off of them. One new pt on 20mg q12h for low back pain.
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2001	in clinic, talked about oxy and gave titration guide, follow up
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2001	talked about pt that was on 40mg q12, but was taking percocet around the clock, talked about titration and she is going to increase to 60mg q12h, follow up next week, work on acute post op
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
PPLPMDL0080000001	Akron	OH	44307	3/19/2001	guys say not affected by media, but making tons of jokes about patients. my guess is they are writing less. nesbit speaking soon, need to have her discuss this issue with the guys. went over titrating for totals
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PPLPMDL0080000001	Uniontown	OH	44685	3/19/2001	she made comment that the abuse issue has passed over, had to dismiss a pt from treatment getting opioids from multiple doctors, did not say it was OxyContin. She has used for some acute pain, 10-20mg q12h. Low back and neck pain and arthritic pain are main conditions using for. 40mg is as high as she feels comfortable going to. Hasput a couple of new pts on Oxy. uniphyl, bronchitis season, likes uni.
PPLPMDL0080000001	Uniontown	OH	44685	3/19/2001	chronic pain use, did not say a specific disease state but she said once pt gets to vicodin every 4 hrs is converting to 20mg q12h. uniphyl, chronic bronchitic pts.
PPLPMDL0080000001	Uniontown	OH	44685	3/19/2001	short term pain, treating with an opioid for up to 10 days, that is the length of the opioid script. 10mg most cases and some 20mg q12h. Compression fracture sor sever back sprains. not alot of new pt starts on theo,
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	maintaining a few pts on uniphyl for COPD>
PPLPMDL0080000001	Parma	OH	44129	3/20/2001	under dosing OxyContin, he is using 20mg q12h in place of 2 vicodin q4h for open shoulders. Mentioned abuse and diversion.
PPLPMDL0080000001	Parma	OH	44129	3/20/2001	asked several questions about why pud are not using theophen anymore.cited drug interactions, levels and toxicities.admits to a certain subset that do well on theoph and likes the mechanisms of action.gave a couple of names for research.does not believe that theoph are diff and if someone has been on a med for a long time, is hes to change.interested in cost.not aware of the fact that lower levels equate to 80 percent of the effect
PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	post op -S.Graham
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/20/2001	talked to him about some interesting post ops.presented the pateint agreement and gave him the cd to print copies of his own.he said that he is not changing anything
PPLPMDL0080000001	Mogadore	OH	44260	3/20/2001	Dr., Patient, pharmacy, contract. They have thier own contract, they like the idea of faxing it to the pharmacist, they need to incorporate this into thier contract. They recently had a breakfast with a pain specialist from Canton. They are using this only for chronic pain.
PPLPMDL0080000001	Mogadore	OH	44260	3/20/2001	Dr., Patient, pharmacy, contract. They have thier own contract, they like the idea of faxing it to the pharmacist, they need to incorporate this into thier contract. They recently had a breakfast with a pain specialist from Canton. They are using this only for chronic pain.
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PPLPMDL0080000001	Middleburg Hts	OH	44130	3/20/2001	even though we talked about patient agreement and cd he was unsure of what it was.need to make a copy of whole thing for him to see and use.talked about adding on uni for his copd
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	talked to outside of surgery lounge, he says that he has not written oxy latley, is not sold on oxy, gave conversion chart, follow up
PPLPMDL0080000001	Akron	OH	44302	3/20/2001	wANTS PATIENT EDUCATION "hOW YOU CAN...." Dispelling myths about Opiods"
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	talked oxy, asked him if he used any lately, sasy that he wrote for 20mg oxy for pt after reconstructive surgery, pt on meds for weeks to months, follow up in aqpril
PPLPMDL0080000001	Cleveland	OH	44128	3/20/2001	the abuse stuff is starting to go away but you can tell the effects are there.janseen hitting him hard with not true stuff.spending money like crazy.no evidence of liscense being taken away.
PPLPMDL0080000001	Mogadore	OH	44260	3/20/2001	Dr., Patient, pharmacy, contract. They have thier own contract, they like the idea of faxing it to the pharmacist, they need to incorporate this into thier contract. They recently had a breakfast with a pain specialist from Canton. They are using this only for chronic pain.
PPLPMDL0080000001	Akron	OH	44302	3/20/2001	posters for Uniphyl, copd
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	asked him about the nickels talk that he went to this weekend, he said that nickels said to decrease the use of oxy if you can, musca says that he is going to keep current pts on it but not add new pts, find out what his option will be without oxy
PPLPMDL0080000001	Parma	OH	44129	3/20/2001	filled in display in front and talked about the patient agreeemenet with new pharmacist phil
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/20/2001	made a td date with joy and saw that hte post op order forms were all wrong and meeting with colleen and beth to correct them
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	talked abuse and who is using
PPLPMDL0080000001	Cleveland	OH	44106	3/20/2001	oxy
PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	post op
PPLPMDL0080000001	Cleveland	OH	441062057	3/20/2001	Steve says most are post op cases- 10-20s only - some rx come in for higher- Typic no BT. Wants CE
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	ER Department and the outpatient clinic.
PPLPMDL0080000001	Akron	OH	44302	3/20/2001	wANTS PATIENT EDUCATION "hOW YOU CAN...." Dispelling myths about Opiods"
PPLPMDL0080000001	Akron	OH	44302	3/20/2001	wANTS PATIENT EDUCATION "hOW YOU CAN...." Dispelling myths about Opiods"
PPLPMDL0080000001	Fairlawn	OH	44333	3/20/2001	Andy is filling all OxyContin scripts and recommending senokot-s for the constipation.
PPLPMDL0080000001	Mogadore	OH	44260	3/20/2001	Dr., Patient, pharmacy, contract.
PPLPMDL0080000001	Cleveland	OH	44106	3/20/2001	3/20 Speaking for pharmacy group in columb. 4/29. Is talking to others in Ohio Soc. of Addic. Med to see if consensus stmt can be done for press. A Chris Adelman? is active w/group- local guy- rosary hall- CK out web site for DAWN data- 250 ERs show op visits havnt gone up signif. vs a 800% incre in opi Rxing - go to NIH.gov-NIDA-DAWN. Says no issue w/oxy use under 2 wks- only if pain for ave pt is expected to be intern right off the bat. No additional concern- F/U on his understanding of 1/2 life- may think longer. Fall prog- will get letter to us- poss speaker or just grant- 10/4 & 5. Going to naples for 10day vacat- inlaw condo!
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/20/2001	talked about some of his experiences with patients on oxy.getting more of the start with and his vic business.talked about char and how she did into want to take the meds but after she did she was very well treated.

PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	post op- doing research for another 10 days- then surg- dont know who with- did tell @ brems using better- he was first to get him going. get him going again- Going to 1 yr sports fellowsh - hopes to come back to Cleve area- fam in Cincin.
PPLPMDL0080000001	Akron	OH	44333	3/20/2001	total hips and knees are the main procedures, 1-2 10mg tabs with oxyir for breakthrough. he did mentioned acl repair patients, he will send home with 10 day supply of 10mg OxyContin.
PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	3/20/01 first yr- doing plastics rotat- not much use- 1-2 day if that opis. says makes total sense vs typ pcts- says will try when he can- f/u in April- on next rotat.
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	talked to doctor mainly about uni, copd and samples. oxy not big here, file card, follow up
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	he asked about how the people are abusing on the street, asked him if he has seen it and he has not, talked about proper pt selection adn how to initiate oxy therapy.
PPLPMDL0080000001	Akron	OH	44302	3/20/2001	Wants phamlets at the cancer care center for patient education, myths and that type.
PPLPMDL0080000001	Akron	OH	44333	3/20/2001	need to find out what patients are taking the 40mg tabs. He is using ultram and vicodin respectively as his first medications to treat pain. The majority of his patients are neck and spine patients either waiting for surgery or where surgery has not helped. If patients are not being controlled on 4-6 vicodin a day then he will switch to OxyContin. I have not been able to find out specifically who some of these patients are and besides convenience of being able to call vicodin in, why OxyContin for these patients??
PPLPMDL0080000001	Cleveland	OH	44111	3/20/2001	talked about the trauma conference in april, told him i could not do it, talked about oxy and what he thought about use in gs, he said that he is seeing more use in gs cases, follow up
PPLPMDL0080000001	Akron	OH	44333	3/20/2001	screening patients more closely, he was upset with all opioids and patients abusing them. More trouble coming from his S. Arlington office. Arthritic pain and chronic back pain where he knows the patients are legitimate and are getting their MRI's and will follow up. Patients that come in and ask for OxyContin, he will not give it to them. He will not fill the script before 30days, not even a day early. Using for chronic pain only .
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	first thing she did is ask if we were coming out with a 15mg dose for breakthrough pain, pts like taking pills more than a liquid. She takes the patients interview, pain scale from 0-10 and function along with the amount of breakthrough pain as when to titrate the patient to the next dose. Her goal of getting the patient to a 3 or 4 on the pain scale as the optimum gaol for pain relief. A few patients taking the 160mg tab q12h. She did say that she doses some patients q8h for convenience. If patient has a 40mg script and needs titrated she will go to q8h to see how the pain relief is.
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	inservices on rehab floor and also get specific patients that are on oxycontin. He does not have any patients on 80mg tabs now. Discussed rehab patients , most are on 20-30mg q12h, more subacute pain than chronic pain. This time he said titrates up to 40mg q12h and then will switch to either Duragesic, MS Contin, he said if pt says not controlling the pain at that point, he goes on how the patient evaluates the pain. His evaluation is function, but he also used visual analoge scales. His next step would be 40mg q8h. Not sure if titrating a patient above 40mg q12h, whether the patient has more pain or whether the medication is not working. Wants to do post op pain control, one with OxyContin, a control group and using viox for pain control. 3/20 Found out he is leaving the Massillon rehab practice, I asked him why he thinks another opioid would work better than OxyContin 40mg q12h for the patient? He just said he listens to the patient and that is usually the dose if they say it is not working then he will switch to another opioid.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/20/2001	talked about his neck pain patient and how he is on the 80mg tablet. asked what he would do next and he said that he would be hesitant to titrate. has some concerns about detox and titrating backwards. need to get him info about pain being what the patient says it is and believing hte patient. took him in hte patient agreement.
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	talked to doctor about what the company is doing for the abuse issue, talked about the script pads that we are coming up with, asked him if he ahs used much oxy, he says that he has only ca pts on the meds, talked about how to titrate that pt
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	has alot of questions on oxy, asked if he has used it, he says he has not, asked if he has any pts on short acting meds, he said that he did, asked about what he will do when they begin taking meds around the clock, he says go to oxy, talked about conversion and titration
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	todd's cousin, talked about oxy and the abuse issue, also talked about how to initiate tx and titrate
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	talked about oxy and using oxy IR for bt pain, talked about pt who is on 40mg but no bt med, ca pt, talked about how to dose and titrate
PPLPMDL0080000001	Akron	OH	44314	3/20/2001	mentioned the degenerative disc patient, said did titrate to 80mg q12h.
PPLPMDL0080000001	Cleveland	OH	44105	3/20/2001	asked him about a 40mg pt, he says that he goes to the 40 dose when the sa are getting too much, asked what he does next, he says pain mgt will take over at southpoint, talked about keeping pt and titrating, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/20/2001	now is not writing many lortab, is using the dose of oxy to 80 to 120mg per day, follow up next week with titration
PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	3/20 Not going to APS. Still says Jackie Golden will have details on the geriat. pain protocol- meeting on it next thurs. She is at conf. in Cincin. on occup. med.-- Says would titr as necess.- usual 20-40q12/very little BT. Asked Q what he would do w/pt taking 10 SAs/day- would go to pca-push up surg- but yet uses 30-40q12 he says- clear up. How much acute? def of A/C? Def of pre-op?- when wouldnt use. SAID WILL TALK TO MARGE? HEAD SPINE NURSE? ABOUT POSS. ICAHO/OXY INSERV- SUPPORT.
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	mentioned that the patient that robbed the pharmacy in Green was once a patient the their pain clinic. Using mainly 10mg and 20mg tabs q12h with vicoprofen for breakthrough.
PPLPMDL0080000001	Barberton	OH	44203	3/20/2001	Patty Smith is the pharmacist that thinks that 160mg q12h is the max dose for OxyContin and will not fill a script for q8h dosing.
PPLPMDL0080000001	Cleveland	OH	44195	3/20/2001	3/20/01 T/W spine ctr. Says uses but backing off some due to media-wait till cool down- Q- whats alternative? Abusers a concern? Says goes to 20mgq12 right away. Seldom says needs more. Toleration good- f/u on how starts- vs others- how longmanage
PPLPMDL0080000001	Akron	OH	44314	3/20/2001	she said that the pharmacist at Walgreens said the max dose is 160mg q12h, which she is misinformed. She is using q8h dosing on some patients. Mentioned a hemophilac on 40mg q12h. OxyContin pts are on an opioid for at least 4 weeks, if shorter may stay on short acting. OxyIR for breakthrough.
PPLPMDL0080000001	Cleveland	OH	44111	3/21/2001	talked about oxy and abuse, they says that the use of oxy has increased lately, talked about diversion
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	discussed beacon article, said that media is crazy to blame drug. says rx's are down.
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	would be willing to use chiro if clinic brings it in. definitely get feeling he isn't going to move mountains to help
PPLPMDL0080000001	Cleveland	OH	44195	3/21/2001	3/21/01 VM tag w/reder. Called reders office from Biscups- will try to get him before next week. Bisc is going to Asia for 2 wks- seminar/and surgeries in Korea- instrrm. co. sponsored. Thinks media is ridiculous- has has to addr. with 1 or 2 pts- put them on it and not to worry- if any problems, he will help them with it. Offered to be a spokesperson if neces. if prod gets in trouble- any way he can. Call John early next week.
PPLPMDL0080000001	Cleveland	OH	44111	3/21/2001	talked in hallway, told her that the op pharmacy will be stocking the 160mg strength, asked her about pt that was on high dose mscontin that lori in pharmacy told me about, she said that pt had no insurance and could not afford oxy, talked about pt assist, follow up
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	Interested in chiro, expressed it to stan. unfortunately probably helped naropini!!1
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	Writing 20mg q8h for breast augmentations, face lifts or skin flaps.
PPLPMDL0080000001	Akron	OH	44304	3/21/2001	quick oxy hit at window, sec. said his wife passed away about a month ago...didn't push for time
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/21/2001	3/21- says is cost- told majority have better tolerat w/oxy over morph- and less q8- cost of that? Other VAs choosing to put on- under same constraints. Will use for failures- Q- what % of fail due to n/v or efficac. Q- % of pts with n/v history- chemo induced- sensitivity?
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Fairlawn	OH	44333	3/21/2001	he has slowed down using Oxy post op, only using on what he referred to as vascular patients in the foot and ankle area which are severe pain pts. He is afraid of seeing himself in the paper for writing OxyContin scripts. He thinks it is the best product for pain control. He is going to start using it again with Oxyir for breakthrough on his more invasive cases.
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	He said going to be more selective, if show an addictive behavior in the past he will not give them OxyContin. Going to use more on acl knee repair and more invasive cases, rotator cuff repair.
PPLPMDL0080000001	Cleveland	OH	44109	3/21/2001	jillians, talked oxy adn post op use, talked about conversion
PPLPMDL0080000001	Parma	OH	44134	3/21/2001	show melzak talked about the publicity and how it hurts pain management. showed melzak and how patietns with a problem usually have a frug past
PPLPMDL0080000001	Cleveland	OH	44106	3/21/2001	copd
PPLPMDL0080000001	Cleveland	OH	44106	3/21/2001	3/21 May be taking over for Levitan for monthly prog- working on topic and -levitan gve my note to him- seems very posit. on painmgmt talk and levy- says all good on oxy-f/u on both and dura use.
PPLPMDL0080000001	Independence	OH	44131	3/21/2001	talked about the right patients and how as little as four tablets means around the clock
PPLPMDL0080000001	Cleveland	OH	44111	3/21/2001	talked about oxy and his use, he says that he has had several pharmacies tell him that they would not fill them and that he should change to another med, he said that he is fine with using oxy, and that he will still use, but if pharmacy calls he will change med. follow up
PPLPMDL0080000001	Tallmadge	OH	44278	3/21/2001	Will do the second in-service on pain assessment. Will show the Pamela Bennet video. Showed the video. The nurses said that Oxycontin worked very well for the residents they have put on it.
PPLPMDL0080000001	Tallmadge	OH	44278	3/21/2001	Will do the second in-service on pain assessment. Will show the Pamela Bennett Video.
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	dealing alot with spine problems and chronic pain. The abuse issue with OxyContin has turned him off, but when sitting there had a 22 yr old and a call from a pharmacy that she was abusing vicodin. He is discouraged about opioids. OxyContin does not have APAP and will not slow down the fusion time of the spine.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/21/2001	tumor bds. saw warren and teston.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/21/2001	losing some business to hospice but he is seeing more business from the hospital and med bldg
PPLPMDL0080000001	Cleveland	OH	44106	3/21/2001	titr/oxyfast
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	discussed beacon article, said that media is crazy to blame drug. says rx's are down.
PPLPMDL0080000001	Akron	OH	44304	3/21/2001	x
PPLPMDL0080000001	Akron	OH	44305	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44311	3/21/2001	Dr. Patient, Pharmacist triangle contract.
PPLPMDL0080000001	Akron	OH	44333	3/21/2001	ORS lunch.
PPLPMDL0080000001	Fairlawn	OH	44333	3/21/2001	OxyContin and pharmacies getting robbed are a concern with keeping alot in stock.
PPLPMDL0080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/21/2001	3/21 says on the floor T6- use all the time oxycontin.- with person now
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/21/2001	talked to him about hte publicity issues and if it is changing what he does in the post op setting

PPLPMDL080000001	Cleveland	OH	44111	3/21/2001	doctor says med if way to expensive, he says that 50% of pts have no coverage whatsoever and the only advantage is that pt can sleep thru the night, needs to be sold more on oxy, follow up
PPLPMDL080000001	Cleveland	OH	44195	3/21/2001	3/21- seems nice- is user- and wants some resource support will talk more next week
PPLPMDL080000001	Parma	OH	44134	3/21/2001	may be a candidate for hte uni core and switch him.not much for pain meds though he does use vic wuite a bit.sees oxy for strong chronic and uses vic for his shorter acting
PPLPMDL080000001	Akron	OH	44310	3/21/2001	Assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44111	3/21/2001	talked about oxy and the abuse issue, he says that he has had several pts come in and asked to be taken off oxy, asked him what he did, said he told them that they are not in danger and that they should stay on med, still 2 of them he switched to duragesic, and one to mscontin. follow up
PPLPMDL080000001	Akron	OH	44333	3/21/2001	discussed beacon article, said that media is crazy to blame drug. says rx's are down.
PPLPMDL080000001	Cleveland	OH	44111	3/21/2001	talked about oxy, he and dr pilini have a problem with the cost, he is not sold on oxy, talked about the advantages of using oxy, but then he brought up abuse, talked about using in fracture pts, follow up
PPLPMDL080000001	Akron	OH	44333	3/21/2001	discussed beacon article, said that media is crazy to blame drug. says rx's are down.
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/21/2001	she is really competent in her techniques in treating ca's.leaving oxy when she has to titrate.need to show her the pi and average dosing and correlate it too when she used to use morphine
PPLPMDL080000001	Cleveland	OH	44106	3/21/2001	3/21- still says personally avoids at all costs.- Lynette- says not for all- but agreed could work out for some. Her and pam see how could be better for some But reluctant to think for the majority. think SA. Talk @ out of state people- hard to F/U- Pam thinks will require more phone adjustments- Says laminectomy discect- WRITES FOR 50 AND 50 REFILL! WHY NOT OXY? F/U WITH GETTY RESULTS.
PPLPMDL080000001	Cleveland	OH	44111	3/21/2001	talked to doctor about highest dose of oxy, he says that he has pt on 240mg daily of oxy, asked him how he got there, he says that he titrated to that point, asked him what he will do if need more meds, he said he will titrate to 320 daily, follow up
PPLPMDL080000001	Garfield	OH	44125	3/21/2001	try to set up a late lunch.he does not feel oxy and vic have same potency.show how to use instead of vic titration and how to use instead of vic
PPLPMDL080000001	Cleveland	OH	44109	3/21/2001	talked about oxy adn how to dose post op, he asked about after a pca, talked about the need to titrate
PPLPMDL080000001	Middleburg Hts	OH	44130	3/21/2001	followed up with inservice.talked about proper pain management techniquesand titration.when to titrate and how to use breakthru
PPLPMDL080000001	Cleveland	OH	44102	3/21/2001	talked about pt that is on 40mg q12 of oxy, he says that the pt is doing fine, asked him what he would do if pt needed more med do to pain, he says he would add short acting, told him about asymmetrical dosing, he says he will do so
PPLPMDL080000001	Akron	OH	44333	3/21/2001	open shoulder reductions getting OxyContin as basal dose and vicodin as bolus dose, 20mg q12h.
PPLPMDL080000001	Fairlawn	OH	44333	3/21/2001	using the 20mg and 40mg tab q12h for vascular problems of the ankle and also for ankle osteotomy cases. After 7-10 day with vicodin for breakthrough will give patient vicodin if needs further for pain.
PPLPMDL080000001	Cleveland	OH	44106	3/21/2001	3/21- deferring most all pain to isa- nothing new he says- 1 dose is escalating- 120q12- maybe 160
PPLPMDL080000001	Cleveland	OH	44109	3/21/2001	talked about post op use and the use in his spine cases, 40q12 is the dose they use most
PPLPMDL080000001	Akron	OH	44333	3/21/2001	said used the 10mg tab for compression fractures, post op20mg q12 is not enough, mentioned using oxy if for breakthrough to see how this works. he has a knee replacement next monday and going to try with breakthrough medication.
PPLPMDL080000001	Cleveland	OH	44106	3/21/2001	3/21-Still 40mg common- says would titr if not enough- vs. SAs Marcus- 4/4- seems reasonab- but he thinks 4pills too low- but what would be?- think typically waits for pt to say not enough SA. Pt today going to 40q12- new pt- start. said pain just beginning- was PAP pt just got first dose. Cheryl working with 1-2 pts that are messing around- poly dr./poly pharm- one male neck cancer and ortho-shoulder complications- should be in pain-gave opi CDom- pt agree. will consider- says alot of their use is pre-op workup- need less after they say- 1-2days. HE MAY GET ME TO HELP W/JC FOR RES- 3 OF THEM- OXYFAST- says hasnt used because havent gotten appropr. pt. - make sure no liq oxyc- intensol. Cheryl working on pt ed binder initiative- all tumor types are doing at ICC. Get her the Blue book. - also social worker Nancy Tamboro- got some oxy for pt- f/u . Christine -stepni. is on comm
PPLPMDL080000001	Akron	OH	44333	3/21/2001	Concern of the media, using onad's of the knee, more severe pain cases, 1-2 10mg tabs q12.
PPLPMDL080000001	Stow	OH	44224	3/22/2001	need to find what kind of patients are on vic and darv. a start with campaign may be best. he is starting to be a little hesitant with what he wrties in the chronic setting.ca is ok.splitting his strongs between oxy and duragesic
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	talked about oxy and use in post op cases, he say that they only use oxy in ca pts and severe surgeries, talked about oxy vs. vic
PPLPMDL080000001	Akron	OH	44309	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Independence	OH	44131	3/22/2001	he is taking this departmen to a new level.Inservices go through teresa.trying to devote entire floor to onc.new nurse jean davis is helping butt heads with cathy and getting more results from cowan
PPLPMDL080000001	Akron	OH	44309	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Cleveland	OH	44106	3/22/2001	3/22- Giving pcs cards to 1-2 pts- financial-follow up with PAP?- Says he has 30-40- on opis?- Quest says 5/2.5- - goes to Manor care nursing home - how many can be attrib. to his priveate practice?/ f/u oon when initiating oxy? Speaker in Fall?- Date for med prog. Pts using cards for are lbp-f/u- f/u onany dilaud use.
PPLPMDL080000001	Euclid	OH	44119	3/22/2001	Has one patient on 160mg dose Need to keep reminding him of oxy-fast for breakthrough.
PPLPMDL080000001	Garfield Hts	OH	44125	3/22/2001	dropped off a documentation kit and talked about patient selection
PPLPMDL080000001	Akron	OH	44304	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	talked about oxy, he is having a baby, wife is 6 months pregnant, he says that oxy seems to work well in cases, he says the attendings do not like it much, follow up
PPLPMDL080000001	Euclid	OH	44117	3/22/2001	First in a series of 4 in-services on pain management. This is on Basic Pain Management.- Dispelling the Myths.
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	talked to doctor about copd and usinf uni, he does write some, talked about nighttime dosing, also told him about oxy and pts sleeping thru the night
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	at lunch, talked about oxy and use in his cases, he says that he has been using alot of oxy with dr treat and trillis, follow up
PPLPMDL080000001	Akron	OH	44304	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	talked about his post op use of oxy, says that he has used it mor in severe cases like abdomal surgeries, will use
PPLPMDL080000001	Euclid	OH	44119	3/22/2001	Next call: find out from mary if the faces scale has improved their ability to manage patients pain. Mary feels the faces scale is helpful for communicating pain needs and was very thankful for the pocket guide. Next call: set up pain inservice with the Sue the charge nurse
PPLPMDL080000001	Garfield Heights	OH	44125	3/22/2001	he is taking this departmen to a new level.Inservices go through teresa.trying to devote entire floor to onc.new nurse jean davis is helping butt heads with cathy and getting more results from cowan
PPLPMDL080000001	Garfield Hts	OH	44125	3/22/2001	senokot just now getting a regular rph
PPLPMDL080000001	Cleveland	OH	44111	3/22/2001	talked about fairview er with jim
PPLPMDL080000001	Cleveland	OH	44115	3/22/2001	Says using somewhat less oxy rec- cant give names- Talk to Andy next time-
PPLPMDL080000001	Cleveland	OH	44115	3/22/2001	start with
PPLPMDL080000001	Akron	OH	44304	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Akron	OH	44305	3/22/2001	Dr., Patient, pharmacy, contract.
PPLPMDL080000001	Akron	OH	44305	3/22/2001	Dr., Patient, pharmacy, contract.
PPLPMDL080000001	Akron	OH	44305	3/22/2001	Dr., Patient, pharmacy, contract.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Cleveland	OH	44109	3/22/2001	talked about oxy adn use in low back, he has pt that is on kadian and asked how to convert, asked him why kadian, and he says bc the pt came in on it, talked how to convert
PPLPMDL080000001	Akron	OH	44309	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL080000001	Cleveland	OH	44109	3/22/2001	talked about pt who was on oxy, but the pharmacist said they he could not get anymore, they switched him to kadian, asked her to switch him back, said ok, follow up

PPLPMDL0080000001	Akron	OH	44305	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Akron	OH	44304	3/22/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cleveland	OH	44111	3/22/2001	nice guy talked about oxy and what he is doing with it, had pt that he just dc on oxy and sent home, was using percocet, but now likes oxy
PPLPMDL0080000001	Cleveland	OH	44106	3/22/2001	3/22 Caught on Thurs- says get w/chef res Dr. Good?- was at duneg podiat mtg- said he listened and noticed her mention of oxy- get his strategies-first before res-
PPLPMDL0080000001	Garfield Hts	OH	44125	3/22/2001	show safety in the elderly and add on to oa talked about adding on oxy and uni and how low doses mean better qol and safety
PPLPMDL0080000001	Cleveland	OH	44111	3/22/2001	talked about oxy and oxy ir for post op use, talked about how to use oxy ir, when to titrate the 12 hour dose
PPLPMDL0080000001	Euclid	OH	44119	3/22/2001	Next call: reinforce 1-1 potency with percocet and equal analgesic dosing makes opioids all relative. the delivery of oxycontin is and improvemenet over IR formulations. She said she was a chemist and she likes the idea of when putting something in you get exacy that she was thinking the SA agents were a more exact sience. Acrocontin delivery system indetail she will like. She used oxycontin for the 1st time and had a couple people get looped on it so she has the impression that if they get nocked out by a narcotic then with oxycontin she has to manage the side effect for 12 hours instead of 4-6. She did agree that the patients probably just had to much opioid and that sometimes people react differtly and Percocet would have looped them also. Continue to reinforce that equal potency with percocet and vicodin if someone takes SA the4y get the opioid over 4-6 hours oxycontin equal dose over 12 hours. next call: find out what she writes for out patient?
PPLPMDL0080000001	Euclid	OH	44132	3/22/2001	Met with Dr. Castenada. We discussed a pt. at Mt. St. Joseph, Darlene, the MDS coordinator who has severe arthritis and is only on Arthrotrac. I asked Dr. Castenada to put her on Oxycontin. Asked her to write 10-20mg q12h. She seemed like she was going to do this. Will also let darlene know I spoke with her.
PPLPMDL0080000001	Cleveland	OH	44111	3/22/2001	weird guy, says that he thinks oxy is too abused and that he might as well use vicodin, talked about vico vs oxy and the advantages of oxy, talked about q12 dosing and pts sleeping thru the night, follow up
PPLPMDL0080000001	Cleveland	OH	44113	3/23/2001	he is doing alot of hand surgeries, and he feels that the pts do not need that much med, talked about how if pt is taking sa around the clock for more than a few days, that pt is an oxy pt, asked him about next case, follow up
PPLPMDL0080000001	Cleveland	OH	44113	3/23/2001	talked about his use of oxy, he is only using oxy in his chronic pain pts, he only has 3 pts that fit that bill, he says post op he feels his pts only need a few vico and oxy is too strong, showed him it is the same, follow up
PPLPMDL0080000001	Akron	OH	44310	3/23/2001	WANTED TO CHAT ABOUT ABUSE. TIPTON HAS ROUGH ATTITUDE ABOUT OXY
PPLPMDL0080000001	Lakewood	OH	44107	3/23/2001	quick hit in the hall. he said he uses Oxycontin but couldn't believe all the bad press lately. He seemed to be more at ease after talking to hi m
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	3/23 BT strat- pain patterns- brought up JCO artic again- said the interest. part was what wasnt said- the lack of implimentation- change in protocol
PPLPMDL0080000001	Westlake	OH	44145	3/23/2001	he said he remembered my message from the last visit to go more to Oxycontin instead of Duragesic and he claims he has somewhat
PPLPMDL0080000001	Cleveland	OH	44106	3/23/2001	Says going well on oxyv- comment @ media- but joking- most all multilevel back surg- will take awhile to get to acute use
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/23/2001	talked about the melzak data and how many patients oxy has helped.talked about using hte patient agreement
PPLPMDL0080000001	Cleveland	OH	44111	3/23/2001	sampled uni, he says that with all of the bac press with oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	Has only seen 1-2 go thru on oxy this week- thinks they were morph SE failures. Going to StL for resid prog
PPLPMDL0080000001	Lakewood	OH	44107	3/23/2001	he said he uses Oxycontin when the patient is at a point where they are taking a pain med it around the clock so at least 4 in a day. But if they are only taking 3 or less short actings he will not use Oxy
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	titr- vs morph- cost effect.-n/v- still feel more of a failure use
PPLPMDL0080000001	Olmsted Falls	OH	44138	3/23/2001	he said his paients are doing well with OxyContin and he wrote a script this morning for a low back
PPLPMDL0080000001	Akron	OH	44313	3/23/2001	HASNT WRITTEN, FORGOT. WENT OVER LONG ACTING BENEFITS
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/23/2001	he was concerned about the publicity but aware of the undertreatment of pain and jchoa.feels like he is caught in the middle and not sure of what to do
PPLPMDL0080000001	Garfield Hts.	OH	44125	3/23/2001	talked about adding on oxy and uni.asked alot of questions about the publicity.he still seems afraid to use
PPLPMDL0080000001	Cleveland	OH	44113	3/23/2001	doctor is the most responsive to oxy, he says that oxy is effective, but that it is easier to use vico in post op cases, says that he will use if he remembers, need to see before his cases
PPLPMDL0080000001	Westlake	OH	44145	3/23/2001	quick hit he didn't come in for lunch, he said he would consider Oxycontin instead of Vicodin for his next patient
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Olmsted Falls	OH	44138	3/23/2001	quick hit in the hall, talked about OxyContin but was in a hurry and was not interested. he may need to be dropped from core list
PPLPMDL0080000001	Akron	OH	44307	3/23/2001	oxy vs tylox in patient
PPLPMDL0080000001	Cleveland	OH	44106	3/23/2001	Asak study- w/d of theo- says there will be some data at upcoming APS mtg- find out what-
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	titr- vs morph- cost effect.-n/v- still feel more of a failure use
PPLPMDL0080000001	Lakewood	OH	44107	3/23/2001	he said he's used some OxyContin but is a little more skepticle now that their has been some abuse reported. He seemed a lot more at ease afterward and said he would try using it again
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	Post op- Sunshine- onset- addiction/abuse issues
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cleveland	OH	44109	3/23/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	3/23/2001	Illeen, talked about programs
PPLPMDL0080000001	Parma	OH	44134	3/23/2001	.
PPLPMDL0080000001	Cleveland	OH	44119	3/23/2001	George main Rx a little from winer and napier
PPLPMDL0080000001	Garfield Heights	OH	44125	3/23/2001	worked onc and rehab.can set up inservices with both floors without going thru teresa
PPLPMDL0080000001	Garfield Hts	OH	44125	3/23/2001	business is down a little
PPLPMDL0080000001	Cleveland	OH	44111	3/23/2001	talked about the postive press lately
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	titr- vs morph- cost effect.-n/v- still feel more of a failure use
PPLPMDL0080000001	Cleveland	OH	44195	3/23/2001	titr- vs morph- cost effect.-n/v- still feel more of a failure use
PPLPMDL0080000001	Cleveland	OH	44106	3/23/2001	dosing
PPLPMDL0080000001	Akron	OH	44310	3/23/2001	WANTED TO CHAT ABOUT ABUSE. TIPTON HAS ROUGH ATTITUDE ABOUT OXY
PPLPMDL0080000001	Akron	OH	44310	3/23/2001	X
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/23/2001	contract, patient, dr. pharmacist triangle.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around thier medication and chase pain. It is an excellent choice for your OA, low back, Postheraptic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on thier current medication?

PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/23/2001	contract, dr. patient, pharmacist.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postherpatic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on their current medication?
PPLPMDL080000001	Garfield Heights	OH	44125	3/23/2001	he is very nice.talked about using oxy because patients do better on it.he is afraid to be aggressive right now because of all the press.started a patient on the 10mg today.she is a lamenectomy patient.talked about hte dose being low and talked about giving 1-2 or 2-3.needs help with dosing
PPLPMDL080000001	Akron	OH	44307	3/23/2001	NOT DOING MANY CASES, LOOKS LIKE COULD BE GETINGREADY TO REITE. STILL USING ALOT OF DARV.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postherpatic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on their current medication?
PPLPMDL080000001	Apple Creek	OH	44606	3/23/2001	hospice and cancer patients, he said just starting and not alot of noncancer pain pts, thinking for chronic not acute pain.
PPLPMDL080000001	Akron	OH	44313	3/23/2001	HAS USED A LITTLE BIT, NEEDS REMINDING. SAYS HABIT IS HARD TO CHANGE. HAS USED ALOT MORE IN PATIENT FOR SECTIONS.
PPLPMDL080000001	Cleveland	OH	44113	3/23/2001	lunch, doctor says that st one point he was using oxy, back when audrey called on him, but he says that pts were running out of meds and calling him and he would have to have them come in and get new rx, asked him the alternative, he says vicodin, talked about writrinf for 4 weeks and follow up in 3, he said he would try
PPLPMDL080000001	Lakewood	OH	44107	3/23/2001	he said he uses OxyContin for his totals but doesn't like what he hears about all the abuse. But after our talk he was more at ease and said he will continue to use Oxycontin
PPLPMDL080000001	Akron	OH	44310	3/23/2001	WANTED TO CHAT ABOUT ABUSE. TIPTON HAS ROUGH ATTITUDE ABOUT OXY
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/23/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postherpatic Neuralgia, Cancer or any pain state that is constantly moderate to sever requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on their current medication?
PPLPMDL080000001	Lakewood	OH	44107	3/23/2001	he said he knows Oxycontin works and a little bad press is not going to scare him He is tooo old for that
PPLPMDL080000001	Cleveland	OH	44102	3/23/2001	talked about an oxy pt, she has severe low back pain and he has her on 10mg q12, asked him what he will do if it no longer holds, he says he did not know, explained to him 3 to 2. follow up with this pt
PPLPMDL080000001	Norton	OH	44203	3/23/2001	Chronic pain patients, like arthritic pain, some fibromyalgia, musculoskeletal and some compression fractures are getting OxyContin. Starts pain patients with NSAIDS and then vicodin writes it q4-6h 1 tab, prn. She said is more conscience of who is getting OxyContin with the increased media, but believes Oxy works the best for pain control in chroni pain patients. The older pts getting OxyContin for compression fractures, pts do not get the confusion and immediate release that they do not like. With the abuse she said not new pts will go on OxyContin and her fibromyalgia pt, she is trying to wean off of it.
PPLPMDL080000001	Cleveland	OH	44111	3/23/2001	talked to doctor in hallway, he said that he keeps having pts ask him about oxy, asked him what he tells them, he tells them not to worry, asked him about titration and he said that he is, follow up
PPLPMDL080000001	Euclid	OH	44119	3/23/2001	next call: melzac and progress on pain management agreement. Has not implemented agreements yet waiting group aproval. Need to get him to titrate more but the main limiting factor is his fear of not having a pain management specialist approving his recommendation, Next call: Get him to titrate based on the fact of improving function and documenting the improvement
PPLPMDL080000001	Cleveland	OH	44109	3/23/2001	talked about oxy and the pt that the pharmacist told he would not be able to get oxy anymore, doctor switched him to kadian bc of this, talked to doctor about switching back to oxy and titrating, work on this.
PPLPMDL080000001	Cleveland	OH	44195	3/23/2001	3/23 His collage going for the Prudue fellowship is coming to visit progr. next W/F- dose titr vs. hydro/morph- def sees titr to effect with agent that is working- oxycontin -less risk of SE
PPLPMDL080000001	Cleveland	OH	44195	3/23/2001	Has 2 still on 30 and 40q12- very occasional use- not really typical use
PPLPMDL080000001	Cleveland	OH	44195	3/23/2001	Has 2 still on 30 and 40q12- very occasional use- not really typical use
PPLPMDL080000001	Akron	OH	44333	3/26/2001	adding on theo after beta-2 and steroids, using both 400mg and 600mg uniphyl.
PPLPMDL080000001	Norton	OH	44203	3/23/2001	Chronic pain pts, if pts are taking more than 8 vicodin or short acting meds a day he will convert to either 20mg q12h or 40mg q12h. Low back or musculoskeletal pain, has the attitude of what the patients say is working he will try them on first.
PPLPMDL080000001	North Olmsted	OH	44070	3/26/2001	he said he was glad I came in to go over Oxycontin in more detail than Jason. He said he has used it on occasion for post ops but now it really makes sense less pills, 12 hour control so pts. can sleep, and no peaks and valleys. Also addressed the abuse issue
PPLPMDL080000001	Akron	OH	44314	3/26/2001	Using MS Contin more than OxyContin, concern about the abuse and diversion that is going on. he said will only use OxyContin for cancer pain pts.
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	talked about where he is using oxy, he says that the most frequent pain he sees is dental pain and abdominal pain, he says that they send pts out on only 3 days worth of oxy, he says that he thinks oxy is very approp in more painful situation, talked fractures and trauma
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	need to get him to talk more.hard to get him to open up about what he does and how he treats pain.feels oxy is a strong med.talked about hte diffrent tablet strenghts and making it as mild as needed but with a better delivery and better compliance
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	talked about ortho floor and use of oxy, he says that they have increased their use of oxy in the last month if anything, talked about sending pts home with 2 weeks of tx
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	office remodeling almost done.he is not starting with oxy and still using vic.talked about the short term benefits of oxy and how it is just like using vic but lasts longer.better compliance means quicker healing and patients feeling better.saving oxy for more chronic hard to treat
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	talked about use in cases requiring only a week of tx, he usually uses percocet, but says that oxy makes sense and that he will cont to use it for acute pain. follow up
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	he is not comfortable treating pain nad will do anything he can not to give an opioid.does not mind using nsalds
PPLPMDL080000001	Cleveland	OH	44115	3/26/2001	start with/ equilan-exper. w/opis in general
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	on lifeflight rotation, he says that they are using alot of oxy in the ed, he says that the abuse issue is aproblem in their hospital, but that he feels that all opiods can be abused, asked him to use in next trauma, he said ok
PPLPMDL080000001	Akron	OH	44333	3/26/2001	he said that not using as much as first line medication, patients are asking not to be put on it when he tells them going to take OxyContin. Just had a 60yr old man than had dirty urine and not taking OxyContin, apin went from 8 to a 3 but he said this patient was not taking the medication.
PPLPMDL080000001	Cleveland	OH	44106	3/26/2001	3/26- had pt declined from pap- patrick mcoy?- followed up to see if what is the issue-Got approv for standing orders? for UH HNS per n.tinsley who sat in on meeting- discussed w/chief-Dan Viner? f/u all details
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	doctor is still on board with oxy, is only using it in the obvious pain, like fractures and traumas, fine with that now, other pain he feels they do not need oxy, follow up
PPLPMDL080000001	Cleveland	OH	44106	3/26/2001	working on getting back to oxy- wouldnt discuss specif pts he had trouble with- says it nausea- how many pts? tell about others success- see if resid. can still use under him
PPLPMDL080000001	Barberton	OH	44203	3/26/2001	He is using for hernia cases not controlled on vicodin and for some cancer or tumor removal patients.
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	still will not write oxy, he says that it seems as if the hype is getting worse instead of better, talked about fracture pts, he says that in that case it may be approp, follow up
PPLPMDL080000001	Cleveland	OH	44115	3/26/2001	start with/ equilan-exper. w/opis in general
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	see notes
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/26/2001	talked with colleen and the post op form is going to get fixed.they are doing more internal printing and the process should be complete with in a couple of months
PPLPMDL080000001	Cleveland	OH	44102	3/26/2001	followed up on senokot, ordering 60s
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	see notes
PPLPMDL080000001	Cleveland	OH	44195	3/26/2001	equianag
PPLPMDL080000001	Cleveland	OH	44106	3/26/2001	titr
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	asked jim about physicians being arrested and he said no and if it were true he would know
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Akron	OH	44333	3/26/2001	Rehab clinic, Dr Kleijka
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/26/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL080000001	Cleveland	OH	44195	3/26/2001	has maint several pts on oxy- says is primary choice- better tolerat. says would push as neces- like any pure opi- one on 80s now
PPLPMDL080000001	Cleveland	OH	44115	3/26/2001	start with/ equilan-exper. w/opis in general- Supposed to page me w/st v. list- do one currently on
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	talked about add on therapy with oxy and uni.additive benefit when used in combination with other meds
PPLPMDL080000001	Cleveland	OH	44195	3/26/2001	post op- sports- knees- used on surg last week- good f/u
PPLPMDL080000001	Cleveland	OH	44195	3/26/2001	post op- acute/subacute- would carry over same strategies
PPLPMDL080000001	Tallmadge	OH	44278	3/26/2001	publicity is slowing him down some and he is starting to look at patient selection closer.talked about the documentation kit and how the patient agreement can help.showed melzac
PPLPMDL080000001	Akron	OH	44333	3/26/2001	Compression fracture patients and severe OA patients are getting 1-2 10mg tabs q12h
PPLPMDL080000001	Cleveland	OH	44195	3/26/2001	titr- says usually not needed. seems better about addict info- definitely agrees to less cns w/oxy q12 vs SAs
PPLPMDL080000001	Cleveland	OH	44109	3/26/2001	in op clinic, followed up on pain contracts, gave her an example, talked about low back pt on 40mg q12h, using the 20mg pill, and pt seems stable, told her to go to 1 40mg pill



PPLPMDL0080000001	Cleveland	OH	44115	3/26/2001	start with/ equilan-exper. q12- ATC says still mostly pcts- would write 40-50- agrees needs better awareness of pts pain patterns- reassess. can use oxy but needs to be approv. by staff at outpt clinic. Inpat. says easier to do.
PPLPMDL0080000001	Cleveland	OH	44109	3/26/2001	talked about multiple trauma pt that came in, he put him on 40mg q12 of oxy, says it did not cut the pain, so doubled up and it worked very well, follow up
PPLPMDL0080000001	Akron	OH	44333	3/26/2001	keeping more patients on 40mg q8h, or 20mg q8h. He believes in treating patients for their pain, working on opioid agreement contract and need to concentrate on q12h dosing vs q8h doing before he will go to the next strngth of OxyContin.
PPLPMDL0080000001	Cleveland	OH	44115	3/26/2001	start with/ equilan-Will set up discussion time- but computer down- Big into techn- has sony viao- discussion on q12 atc-pain patterns-does most at st. lukes but influence as assoc direct
PPLPMDL0080000001	Akron	OH	44333	3/26/2001	He has to explain a little bit more than not worried about becoming addicted to the medication. Working better than short acting, q12h dosing with onset of action within 1 hour. deviated septum repair, 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	talked about oxy and where he is using oxy, if at all, he says that he is not using anymore oxy, he says that the few pts he had on oxy he has switched to vico bc of press, talked about why oxy is approp. follow up
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	doc had requested a pt asst form. left with Glenora he was on phone with her, dictating a letter and thanked me over the phone and assured me that Purdue had nothing to worry about regarding all the bad press.
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	quick hit , he said he tried Oxycontin for an acute constant as i asked last time but he is still mostly using it for chronics
PPLPMDL0080000001	Cleveland	OH	44115	3/27/2001	titr info-- says always titr to effect dont know if he truly fits oxy into that as well- some prev. SE issues with oxy but agrees is unusual
PPLPMDL0080000001	Westlake	OH	44145	3/27/2001	talked about proper use of OxyIR and Fast with oxyContin
PPLPMDL0080000001	Cleveland	OH	44113	3/27/2001	talked primarily about uni and copd pts, he says that uni helps alot of his pts, talked about oxy and using 10mg instead of darvocet
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	he had serious issues with all the abuse going on and will not write Oxycontin he said let maybe a year go by. Need to meet with Brian and redirect
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	3/27 Still strong on 1/1 less SE- M.Levet says that she is convinced of it and non sponsored clinicals are only way- agrees if they switched at less, would have even better tolerat. - She says that less than 1/1 isnt enough. Will go to immed. if morph failure-
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	dont have geriat protoc. ready- says oxy will be promin for persist m/s pain- f/u to see.
PPLPMDL0080000001	Euclid	OH	44119	3/27/2001	dropped off the patient assistance form for doc. explained to him how it worked, also explained it to Janice and Stephanie? He said he is not shaken by all the news of oxycontin. He said he would use chirocaine for his blocks and in surgery. He thought it would be best to discuss chiro with surgeons as well. I explained I would do so after he had some experience with it. He appreciated that. He was asking again what the main difference was and if there were clinical data. I will bring that in. Next call, brk through, who gets patch.
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	asked about moving the higher doses, says that he see allittle 80, alot of 40
PPLPMDL0080000001	Westlake	OH	44145	3/27/2001	get bagels talked mostly about a few specific cases before and after the meeting and how Oxycontin should be utilized
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	titr to effect w/o se
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	pain mgmt
PPLPMDL0080000001	Akron	OH	44307	3/27/2001	The right dose with the right patient.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/27/2001	Patient info sheet with coupon
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/27/2001	Patient info sheet with coupon
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	quick hit through the window, he said he needs Senokot for an OxyContin paient who has severe constipation
PPLPMDL0080000001	Cleveland	OH	44106	3/27/2001	says has 3-4 using on- seemed to downplay durag- less reliab is recent pts- went to for perceived easier use- oxy 20-80 most common
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	quick hit through the window, she said she still likes and uses oxyContin even though it has been getting a lot of bad press
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	at clinic, he is doing radiology rotation now, he says that he really is trying to get more oxy business, he says that he is seeing more scripts inhouse, and will push for more in op clinic.
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	quick hit through the window, he said he uses Oxycontin mostly for chronic pain so talked about constant acute pain control with Oxycontin
PPLPMDL0080000001	Westlake	OH	44145	3/27/2001	he didn't say anything about using Duragesic but I need to go over it in detail next time and show out advantages
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	morph vs oxy issues- Progr- seems like payne may work- have to get going for fail prog.- JPalce also
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	asked him about using the 40mg dose of oxy, he says that he has used it in house, but that he does not use it much in out pt, he says that he uses multiple 20mg doses, talked about titration
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	talked in op clinic, he is very busy at ccf, and is seeing quite a few pts at metro, talked about titration and using the 20mg dose
PPLPMDL0080000001	Cleveland	OH	44113	3/27/2001	talk about 40mg tid pts he referenced, work on titration. He added a 20mg dose in the morning for the 40tid pt he is seeing, asked how she was doing and he said she was doing well, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	gave her titration guide, asked her about her use of duragesic, she says that she see pts come top her on it and she writes a refill, talked about conversion
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	tumor brd, talked briefly about titration and how to use higher doses
PPLPMDL0080000001	Westlake	OH	44145	3/27/2001	quick hit before the meeting he talked about a patient who has severe bone pain and he just titrated to 20s and she will probably need to take multiple q12.
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2001	he is moving next week to the 150th location of metro. Asked him about highest dose he has used of oxy right now, Talked about a pt who is on 40mg tid, asked him how he would titrate. he says that he would go to 80mg tid then go to epidural
PPLPMDL0080000001	Akron	OH	44304	3/27/2001	titrate to comfort.
PPLPMDL0080000001	Akron	OH	44304	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	has 2 on 120q12 + prstate- will go higher if necess- wants more pcs cards if they come out again
PPLPMDL0080000001	Cleveland	OH	44195	3/27/2001	Titrr- trying to get to stay w/oxy longer that 40q12- gave Levy and others with higher dose info- says they are staying on oxy for the most part when going to PC
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Lakewood	OH	44107	3/27/2001	he said he likes the 12hour control of OxyContin It is the perfect med for his chronics instead of constantly consuming acet..
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Akron	OH	44304	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/27/2001	fewer tablets, Prescribe less, Q12h,
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	in neuro clinic, he says that he is now using both 20 and 40 mg doses, asked him what cases he has this week he says that he has 3 surgeries on friday, and will use oxy
PPLPMDL0080000001	Bedford	OH	44146	3/28/2001	doc running from case to case, got a lunch set up for 4/18 1130 Rose going to Southpointe, so CRNA Susan Heil, will manage office
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing- equianal
PPLPMDL0080000001	Bedford	OH	44146	3/28/2001	doc running from case to case, got a lunch set up for 4/18 1130 Rose going to Southpointe, so CRNA Susan Heil, will manage office
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	Think I straightened out on approp dosing w/BT- not being oxcy
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	3/28 dosing, docum kit- and f/u - considering routine use- still work on vs dura use- why go there so quick? instead of just no po?
PPLPMDL0080000001	Akron	OH	44302	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Bedford	OH	44146	3/28/2001	doc running from case to case, got a lunch set up for 4/18 1130 Rose going to Southpointe, so CRNA Susan Heil, will manage office
PPLPMDL0080000001	Akron	OH	44304	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	in clinic, he says that the use of oxy in op clinic has decreased, but that post op he thinks they are using just as much, in or tom, has spine case with davis, will use oxy
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	yes for levy after 7/01- says great speaker- very interested in him coming- any wedn. dosing- equianal will give me couple minutes for some specf situation
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	Vs SAS- less than 2 weeks- seems still like only the 3-4 weeks- total knee Media hype but says no one is really concerned and not concerned @ any of her pts.
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	2 additional pts on- no prob getting as requested-
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/28/2001	Dr. would love to speak on identifying addictive behavior and assuring pts concerned about press coverage of oxycontin She was disappointed that Purdue suspended speaker bureau program because she very much wants to speak for us. I explained that she could so she gave me a cv and I explained I would love to have her speak at Hillcrest some time She refers addicts to Parran at case
PPLPMDL0080000001	Westlake	OH	44145	3/28/2001	quick hit in the hall he wasn't supposed to be in but he stopped by his office. He said he is going strong with OxyContin and he asked how Audrey is doing
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	see notes
PPLPMDL0080000001	North Royalton	OH	44133	3/28/2001	Met with Deb karasek. She is the D.O.N. of this home. Used to be at Broadview. She gave me a tour of the home. 85 beds. Dr. Pannu is the Medical Director. Dr. Sheth is the other big referring physician. She does not like Dr. Pannu. Wants to get rid of him. Set up in-service #1 for June. Will be doing all 4 in-services and Deb will let me walk the halls to speak with the nurses.
PPLPMDL0080000001	Euclid	OH	44119	3/28/2001	see Mikhail notes
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	see notes
PPLPMDL0080000001	Bedford	OH	44146	3/28/2001	doc running from case to case, got a lunch set up for 4/18 1130 Rose going to Southpointe, so CRNA Susan Heil, will manage office
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	Vs SAS- less than 2 weeks- seems still like only the 3-4 weeks- total knee Media hype but says no one is really concerned and not concerned @ any of her pts.
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	oxy
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing- equianal
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	dosing
PPLPMDL0080000001	Akron	OH	44307	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Akron	OH	44307	3/28/2001	assess, treat, document.

PPLPMDL0080000001	Akron	OH	44302	3/28/2001	Samples, Patient info sheet.
PPLPMDL0080000001	Akron	OH	44304	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	talked about post op use of oxy, left him conversion chart
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing- equianal
PPLPMDL0080000001	Akron	OH	44304	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	Added another pt this week- adding to nsaid-
	Mayfield Hts	OH	44124	3/28/2001	Dr. Salama says that all the news about oxycontin is creating a lot of questions about oxycontin from pts He said he still urges pts to take, that they won't become a addict. He wanted something from the company pt ed wise to educate them. I gave him the oxycontin piece for pts I highlighted for him the section that addressed addiction and pointed out that it reassures the pt! He thought that was good so I left a whole bunch with Sue, need to make sure they get to doc.
PPLPMDL0080000001	Akron	OH	44302	3/28/2001	assess, treat, document. Patient, physician, Pharmacist contract.
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	not coming every w now- still using- but downplays regular need for opis
PPLPMDL0080000001	Akron	OH	44302	3/28/2001	Assess, treat, document. Lower doses for moderate pain.
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	in clinic, talked about using oxy in his next case, he is on consult so is following up in op clinic, follow up
PPLPMDL0080000001	Westlake	OH	44145	3/28/2001	quick hit in the hall, he said he hasn't left Oxycontin with all the bad press but he doesn't like to keep patient son opioids indefinitely if he doesn't have to
PPLPMDL0080000001	Akron	OH	44304	3/28/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44102	3/28/2001	This is the last in a series of in-services. This one is on conversions and titration.
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	Richmond Hts	OH	44143	3/28/2001	NextCall: find out if they used the PSP cards and if it was on the higher doses. Also depending on his mood find out if Dr. varghi gave his resident the Levy side effect management guide and if he sees different kinds of cancer cause more pain Had a couple patients on the 160mg dose of oxycontin in his beachwood office but know one right now that needs that high of dose but he will use it if they need it. He felt that the pharmacies will get the 160's in for him in a day or so if needed. next call; find out how common pancreatic cancers are? remind him of the PSP cards remind him of the Levy side effect management guide for his residents.
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	dosing- equianal- doing 1/2 day clinical- f/u -mostly research now 2-3 on oxy- 1 to titr
PPLPMDL0080000001	Akron	OH	44307	3/28/2001	What do you use for breakthru medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate? Severe? Do you see alot of elderly? Are you worried about gastric bleeding from Nsaids? Do you treat around the clock pain with short-acting opioids? Long-acting opioids? Both?
PPLPMDL0080000001	Cleveland	OH	44102	3/28/2001	This is the last in a series of in-services. This one is on conversions and titration
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	she is now titrating oxy pts up to 80mg, she had pt in office that said would rather have vico then oxy, she said ok, talked to her about proper use of oxy in those pts
PPLPMDL0080000001	Westlake	OH	44145	3/28/2001	he said his older patients; like the 12 hour dosing with OxyContin
PPLPMDL0080000001	Euclid	OH	44119	3/28/2001	doc on vacation until 4/4 spoke with Marie, she is not aware of any pts. who have been put on oxycontin yet. next call, tell doc dosing off of ginsberg 10mg, 1-2 q12h, preg b, no apap,
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	went go past couple weeks - sees as not approp for his pts- pain consul- wont stick w/oxy for down taper yet- keep on it- coming around
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2001	followed up on last call with marty, doctor is seeing pt next week and adding 20mg to q12 dose, this time talked about post op use, follow up
PPLPMDL0080000001	Cleveland	OH	44106	3/28/2001	does want levy- after july- would prob take any wednes- not just last of month- q12-strat
PPLPMDL0080000001	Cleveland	OH	44195	3/28/2001	3/28 says is going back- sees media issue fading away- put 2 on this week- will use both in start and switch from SAs- says more than 6 pills would switch. mostly 10-20 q12 for pts. Cant set up any inserv here at CCF- said cant be done here like at Marymount he set up w/david. lot easier there he says.
PPLPMDL0080000001	Fairview Park	OH	44126	3/29/2001	H- just getting ready to go to surgery so timing was good Asked for the dose, explained 10 mg 2-3, q12h. Explained easy titration to add/sub a tab Did say that he sends pts home on what works in hospital. No standing orders, just personal rx Kappus- Already comfortable with dosing. She had no opinions about diversion news We explained that Debbie was concerned Doc does not use standing orders and does send most pts who've had heavy procedures lots of dissection and others who are not involved go on non opioids
PPLPMDL0080000001	Cleveland	OH	44111	3/29/2001	spoke with dr ayad about the trial will stop and see him next week after meeting with pharmacy about chiro explained to him that pharmacy says that even if chiro on form if no room in pixus in or, it does not go in he said he would help but wasn't sure so i call with mike k see who needs to do what to get chiro in pixus on or
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/29/2001	real quick hi in lounge
PPLPMDL0080000001	Fairview Park	OH	44126	3/29/2001	H- just getting ready to go to surgery so timing was good Asked for the dose, explained 10 mg 2-3, q12h. Explained easy titration to add/sub a tab Did say that he sends pts home on what works in hospital. No standing orders, just personal rx Kappus- Already comfortable with dosing. She had no opinions about diversion news We explained that Debbie was concerned Doc does not use standing orders and does send most pts who've had heavy procedures lots of dissection and others who are not involved go on non opioids
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PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	he says that pts are asking why he is putting them on oxy, he says that he tells them are they going to abuse it, he says they then relax, asked about his next cases which is tom, he will use 40mg
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	talked post op use, he asked what was in stock inhouse told him strengths, asked him if he would use post op, he said it makes sense and he would
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	no new initiations this week- may have another titr pt next week. Found out he tried to keep pt on oxy w/ gerson and j.payne- she wanted to continue pt on it and kick up dose-gerson media scared- said no way- doesnt want his name on? bokar was there and told him to stick w/it - but still wouldnt.
PPLPMDL0080000001	Akron	OH	44303	3/29/2001	Hospital's computer. If you are not prescribing Oxycontin you have to be careful what are you doing for them then?
PPLPMDL0080000001	Akron	OH	44333	3/29/2001	writing 20mg q8h, has a breast augmentation today , going to use on.
PPLPMDL0080000001	Akron	OH	44302	3/29/2001	160mg
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	talked copd and samples, using more 600 now
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	titr info equianal- APS book
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	Still on with oxy- but says 1/3 still on morph- cost- prior therap- says still never goes to q8 for either LA - doesnt believe in. Opp to get to geriat fellows and poss prog at VA- Duneg? piped in 5/22 am
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	tried to keep pt on oxy w/ gerson and j.payne- she wanted to continue pt on it and kick up dose-gerson media scared- said no way- doesnt want his name on? bokar was there and told him to stick w/it - but still wouldnt.
PPLPMDL0080000001	Barberton	OH	44203	3/29/2001	Still stuck on using more short acting agents, he has starting using OxyCnatin, i think they are just pts that he maintains when he covers for them.
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	Karpel- dosing review-
PPLPMDL0080000001	Barberton	OH	44203	3/29/2001	she just started having pts sign opioid agreement contracts and feels more comfortable, she has not changes anything and just educates pts more if show a concer of being on OxyContin.
PPLPMDL0080000001	Akron	OH	44310	3/29/2001	ASK IF HE PUTS REFILLS ON VICODIN? aSK HIM NOT TO PUT A REFILL ON IT. aSK IF HE HAS PRESCRIBED IT FOR NIGHT TIME.
PPLPMDL0080000001	Akron	OH	44333	3/29/2001	Interested in trying chiro, will use samples when they arrive. shin not in, samples were going to him
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	Will stay in touch- has some opport in the area- most promising sounds like in Akr. / will call when settled and let me knw so i can send a rep his way
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	Says has used more in last month than in long while- 3rd line- start at 200-400 for few days to trial
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44102	3/29/2001	Last in a series of in-services on pain management.
PPLPMDL0080000001	Cleveland	OH	44102	3/29/2001	Last in a series of in-services on pain management
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	started pt yester. and today- some concerns over media- but agrees is no more of issue than has ever been for opis- no prob for oxy specif. typ start at 10-20 - few day Rx- get back to gp or spec.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/29/2001	No samples, no appts, no lunches. He will read the info and get back to me if he wants to talk.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/29/2001	Dr. Based on your success with oxyContin in severe pain would you consider using OxyContin for your patients sufferingfrom Moderate to Severe pain (As stated in our PI) in lower doses. They will benefit from our nice steady therapeutic window. Sleep thru the night and for around the clock care they will not have to carry around their medication and chase pain. It is an excellent choice for your OA, low back, Postherpatic Neuralgia, Cancer or any pain state that is constantly moderate to severe requiring more than a few days of treatment. Your patients will thank you and they will not call back for refills. Do you have any patients that call back for refills on their current medication? Patient with disc in back problems. Says the drug really works.
PPLPMDL0080000001					see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	not much change Dr. george main Rx
PPLPMDL0080000001	Cleveland	OH	44119	3/29/2001	did an oncol lunch tried to get on onc floor and talk to teresa lewis to set up inservice
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/29/2001	Set up an appt with Mike for 4/4/01 930 to find out what the hold up is in getting chiro in the pixus on the or, Sue said that ropi is in there, but unless chiro is replacing ropi on form, there may be no space to put chiro, therefore it does not go in Next call- need to get docs to commit to moving ropi out of pixus to make room for chiro or find out how other items not in pixus are stocked in OR
PPLPMDL0080000001	Cleveland	OH	44111	3/29/2001	Set up an appt with Mike for 4/4/01 930 to find out what the hold up is in getting chiro in the pixus on the or, Sue said that ropi is in there, but unless chiro is replacing ropi on form, there may be no space to put chiro, therefore it does not go in Next call- need to get docs to commit to moving ropi out of pixus to make room for chiro or find out how other items not in pixus are stocked in OR
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	asked about abuse, showed binder and contracts
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	is seeing more use of 20 and 40 oxy
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	oxy titr- SE
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	tried to keep pt on oxy w/ gerson and j.payne- she wanted to continue pt on it and kick up dose-gerson media scared- said no way- doesnt want his name on? bokar was there and told him to stick w/it - but still wouldnt.
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	titr
PPLPMDL0080000001	Akron	OH	44333	3/29/2001	interested in trying chiro, will use samples when they arrive. shin not in, samples were going to him
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/29/2001	rebate \$1.50, patient, dr, pharmacist, triangle.



PPLPMDL0080000001	Akron	OH	44302	3/29/2001	rebate \$1.50
PPLPMDL0080000001	Akron	OH	44303	3/29/2001	Rebate \$1.50
PPLPMDL0080000001	Barberton	OH	44203	3/29/2001	tumor boards.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/29/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	tried to keep pt on oxy w/ gerson and j.payne- she wanted to continue pt on it and kick up dose-gerson media scared- said no way- doesnt want his name on? bokar was there and told him to stick w/it - but still wouldnt.
PPLPMDL0080000001	Garfield Heights	OH	44125	3/29/2001	made inservice dates.talked to him about some of the other rehab people to call on.he said that nair is not at independence but to check in the spine center.he has not started any new pateints on meds but will still use oxy.need to make sure he stays to that commitment
PPLPMDL0080000001	Cleveland	OH	44111	3/29/2001	doc still concerned with dealing with addicts, explained that if he uses documentation kits he is in compliance with guidelines reviewed lines in federation piece that fear of review prevents good pain mgmt reinforced that they want no doc to avoid opioid because of fear of reprisal he thought news underscored problems, explained to him that there were a lot more pts who need oxy who don't get it than those who get it and don't need it Next call- baby steps, who do you use oxy now- lets take your next worst case, heres what they need in oxy try it
PPLPMDL0080000001	Stow	OH	44224	3/29/2001	partners are away at conference and she was swamped.talked about using for here back patients and not waiting until they become chronic because they still need something in the short term
PPLPMDL0080000001	Cleveland	OH	44106	3/29/2001	Seems very tentative about oxy- media- and think sees as stronger still. Made some impact on whats your altern? what cant be abused? any specif pts you have concerns about?-
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	3rd year, says that he is using some oxy, but only when pt is on oxy already, but talked with him and doctor bernard about post op, he says they will use
PPLPMDL0080000001	Euclid	OH	44119	3/29/2001	Next Call: Get him to try oxycontin again and anticipate common side effects. Agreed to give oxycontin another try in ACL's and Shoulder scopes. Talked with Debbie and Marci RN who are bothsupporters of oxycontin and also agreed to suggest using to hte other doctors
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	at burn unit, he says that they are very low in the unit, he did says that theye are using more oxy in house, but that they are not using much in op setting, need to follow up with frat next week
PPLPMDL0080000001	Akron	OH	44333	3/29/2001	Steven Rarick was turned down for IPAP plan, He is using for chronic pain pts. mentioned low back pain pt with degenerative disc disease taking 80mg q8h.
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	he asked about what purdue is doing for abuse, showed him several things in binder, and also talked about what we are doing, then talked about his pts and titration, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	doctor asked about the info request on abuse with opioids, talkedd about how the doctors need to titrate more, he has pt that was on 10mg of oxy and in pain, he titrated to 20mg, he is scared to go any further, talked about pi and 720mg dose, follow up with titration
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/29/2001	she is sarting to treat some pain patients.she is using some of the 20mg tablets but only inhouse.talked about titration and how to get to the next step.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/29/2001	talked about titration and having a next step
PPLPMDL0080000001	Cleveland	OH	44113	3/29/2001	Discussed Oxycontin use in Nursing home. He said he does nbot have a problem using it, but he will not go much above 40mg q12h. He then goes to Duiragesic. I showed him the conversion chart and how he can add in the equivalent amounts of Oxycontin. He seem to buy into this. Next time get him to do this with a specific pt.
PPLPMDL0080000001	Akron	OH	44333	3/29/2001	mentioned a ligament liagation repair of fourth finger, going to use 1-2 10mg tabs q12h. He was very busy, so limited time.
PPLPMDL0080000001	Fairlawn	OH	44333	3/29/2001	three cases this morning. Used OxyContin on two cases both were ankle osteotomy and the one had fusion of the third and fourth toe. 20mg q12h but used vicodin for breakthrough pain.
PPLPMDL0080000001	Cleveland	OH	44109	3/29/2001	he has pt that is plastics case, that jusy had surgery on shoulder, was on 40mg q12 of oxy plus taking 2 perc every 3 hours, he just bumped her to 80mg q12, with perc for bt pain, he is following up next week, follow up with
PPLPMDL0080000001	Independence	OH	44131	3/30/2001	he was talking about all of hte activity in youngstown with diversion.talked about hte melzak data and he said that it is not changing much of what he does.he says that he is using oxy but it is not showing up anywhere.talked about how oxy can cover all of the combos that he writes.he could titrate forward and backward and keep the patient on one med
PPLPMDL0080000001	Tallmadge	OH	44278	3/30/2001	he has been more hesitant to go to hte stronger meds and is staying a little longer with the combos.starting to get some of his duragesic but saving these kind of meds for most severe and chronic cases.
PPLPMDL0080000001	Barberton	OH	44203	3/30/2001	oxy vs. short actings
PPLPMDL0080000001	Cleveland	OH	44111	3/30/2001	talked about oxy and his use in post op, asked him if he had any cases coming up, he said he had a case with dr raj, he says he will use oxy
PPLPMDL0080000001	Barberton	OH	44203	3/30/2001	oxy vs. short actings
PPLPMDL0080000001	Cleveland	OH	44195	3/30/2001	1 time this week he thinks-Sems/Sickle?- they got their chance to roll with it!
PPLPMDL0080000001	Akron	OH	44310	3/30/2001	oxy vs. vic and the media coverage, sharing stories with residents
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	titr- post op- at 20typ start- with sports med for couple more weeks-thinks she can work on marcus for me
PPLPMDL0080000001	Akron	OH	44304	3/30/2001	wanted studies for oxy, gave him sunshine and ginsbetgr, will discuss oxy for standing orders for ortho at next meeting
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/30/2001	talked about how to use oxy and the fast in the post op setting.dosing is a sticking point.
PPLPMDL0080000001	Cleveland	OH	44195	3/30/2001	Doc has new sect TAMA I explained to her the problems I have been having regarding connecting with doc. She was still reluctant to give out email address So I gave her my number and asked her to PUHLEEZ call me Spoke to doc today and scheduled meeting at 10am in his office with shoenwald doc says the main pts are the clear differences between bupi and levo and cost benefits
PPLPMDL0080000001	Akron	OH	44310	3/30/2001	oxy vs. vic and the media coverage, sharing stories with residents
PPLPMDL0080000001	Barberton	OH	44203	3/30/2001	media coverage, wants todo more speaking programs
PPLPMDL0080000001	Cleveland	OH	44113	3/30/2001	doc says he does not go higher than 40 mg because he wants better assessment at that point, sends to kreigler find out what bothers him about c2's, myths, pt ed
PPLPMDL0080000001	North Royalton	OH	44133	3/30/2001	.
PPLPMDL0080000001	Cleveland	OH	44115	3/30/2001	Did the 4th quarter rebate. They are using more Oxycontin than MS Contin.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/30/2001	spoke with Cheryl in the medical staff office set up to sponsor dept mtg for may one in williams a at a time to be determined later she will call me a week before to set a time
PPLPMDL0080000001	Cleveland	OH	44102	3/30/2001	follow up on senokot
PPLPMDL0080000001	Cleveland	OH	44109	3/30/2001	see notes
PPLPMDL0080000001	Garfield Hts	OH	44125	3/30/2001	senokot
PPLPMDL0080000001	Garfield Hts	OH	44125	3/30/2001	senokit
PPLPMDL0080000001	Garfield Heights	OH	44125	3/30/2001	worked oncology floor and made date for inservice.need to make sure i have dergham hrs down
PPLPMDL0080000001	Cleveland	OH	44102	3/30/2001	Took some Bagels to Dennis and thanked him for his help. He told me he would start using Oxyfast.
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	titr
PPLPMDL0080000001	Akron	OH	44310	3/30/2001	x
PPLPMDL0080000001	Barberton	OH	44203	3/30/2001	oxy vs. short actings
PPLPMDL0080000001	Akron	OH	44310	3/30/2001	oxy vs. vic and the media coverage, sharing stories with residents
PPLPMDL0080000001	Cleveland	OH	44103	3/30/2001	Andre wants to go completely ove the docu kit- set up 1 hr to do - has switch 2 pts over this week- ca/lbp
PPLPMDL0080000001	Cleveland	OH	44111	3/30/2001	dont know why but call date from yesterday did not update in last call list
PPLPMDL0080000001	Cleveland	OH	44104	3/30/2001	asked doctor flat out if he is writing any oxy, he says that he has a cancer pt on oxy, asked him why he does not write it for other pain states where he is using sa agents, he says too strong, showed him conversions and asked about use in chronic pts, he will try, follow up
PPLPMDL0080000001	Parma	OH	44134	3/30/2001	add on with both oxy and uni talked about inc lung functin and helping make the patient feel better.lower doses and starting conservatively.
PPLPMDL0080000001	Cleveland	OH	44109	3/30/2001	leaving in june, he asked about conversion fromvico to oxy, asked him why, he said he had pt come in taking 14 vico a day, told him conversion and he had already started pt on oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	Dr Voltz is going to schedule me in on a wed meeting to sell chirocaine will talk to scheduler and call me back follow up with him in two weeks
PPLPMDL0080000001	Cleveland	OH	44195	3/30/2001	Tama is doc's new recept explained to her that i am looking to set up appt with doc she said she would give him a message and see if he would see me
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	was part of new standing order availab- seems very happy to make easier to get- f/u on any limitations or specif protocol for uses
PPLPMDL0080000001	Cleveland	OH	44111	3/30/2001	talked at tumor brd, he is still with dr makkil, and using oxy in post op cases, also in cases where makii is primary care, follow up
PPLPMDL0080000001	Akron	OH	44310	3/30/2001	oxy vs. vic and the media coverage, sharing stories with residents
PPLPMDL0080000001	Tallmadge	OH	44278	3/30/2001	talked about how oxy can help stay iwth proper pain management.patient agreement for better patein selection
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/30/2001	Jeanette says she spoke to the DM of Walgreen's He is concerned about docs writing oxycontin tid and is considering ordering pharmacies not to fill them she discussed with him that some pts cannot tolerate side effects at proper 12hour dose, so divided into 8 hour dose to get pt through His response was the even the company does not support this type of dosing I explained that we want docs to titrate before the change the interval because many of them give up to early on the 12 hour dose, but for her reasons it is understandable We discussed that all sorts of drugs are used out of indication She just asked us to be clear on our message because its being thrown back in the doctor's face and may cause "retaliation" if we are not clear on what we are telling docs So when discussing tid dosing, we want to tell docs to not give up on the 12 hour dose, unless the proper dose means undesirable side effects
PPLPMDL0080000001	Cleveland	OH	44104	3/30/2001	talked thru window, she asked about all of the bad press, told her that it is blown out of proportion, asked her if she is still writing, she says she is and that oxy is working well, talked baout titration
PPLPMDL0080000001	Cleveland	OH	44111	3/30/2001	at tumor brd, asked doctor if he was taking over some of dr brell pt load, he says he was, asked him if he would cont to titrate oxy in those pts, he will
PPLPMDL0080000001	Cleveland	OH	44109	3/30/2001	asked doctor what highest dose is, he says that he only use 80-mg, asked him why, he said that he did not have a true reason why, he said maybe bc of bad press, maybe bc he has had pts abuse the med. asked himwhat he would go to if pt still had pain, he said prob kadian or dura, he then asked about pt that was on 200mg of kadian, he asked conversion told him 60q12 of oxy and be ready to titrate, follow up with this case
PPLPMDL0080000001	Independence	OH	44131	3/30/2001	talked about selecting the right patient and how the patient agreement helps.he would like the agreement customized and change one of the phrases.talekd about titration and getting to hte next dose.
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	tried to get for ACL pt- denied- says was old ACL- several mths- expected signif pain- was told to go w/pct- will typ write for 50-60- On joint/back goes down in potency as taper- pct-v13- says is typ. went thru equilanag- doesnt make sense- seemd into as idea and tapering- has supposed ideal pt on 4/19-f- knee/ankle pt-dont will try again- defin thinks pt will do better- stay on top of pain- why just this pt as ideal? get more info- ideant more.
PPLPMDL0080000001	Cleveland	OH	44106	3/30/2001	3/30/01 doing elective this month and 1/2 of apr- may do pulm. Had found pharmacopies- doesnt need. Has both maryland and ariz on 2 diff.pools- Why dilau- says someone in anesth says cleaner-less kidn and low cost-main reasons. Went thru q12 strat- sleep/rest- clean agent pain pattern/ seems very intersted- will look more into it he says- media disc- agrees are the constant abusers-avoid cns/euph- not efftc- oral pca mental- seemed to hit home- may come to happy hr- get his feedb on where

PPLPMDL080000001	Cleveland	OH	44195	3/30/2001	f/u on letter- and press issues- hasnt changed one bit he says for his choice- estim 20-25 current pts on- 40q12 common- mostly ms pts- get typical placement/when used- vs other strong- Told 2 poss addict med cons strmt- will be good- hs had q from couple of pts but stuck with it.
PPLPMDL080000001	Cleveland	OH	44102	3/31/2001	Worked the floors of the home. Also went to pharmacy. They will not stock Senokot-5 due to it not being covered by Medicaid. They will stock Oxyfast instead of Roxicodone Intensol.
PPLPMDL080000001	Akron	OH	44333	4/5/2001	<b>titrating pts from 40mg q8h to 80mg q12h. has been using more of the patch. More abuse and diversion, also said the DEA is looking at dr's writing more OxyContin vs the other opioids. Also had a brother sister try and get OxyContin from him to sell. Liz the nurse said that he did a urine screen on her and that OxyContin showed up in the urine so not sure what his concern is.</b>
PPLPMDL080000001	Akron	OH	44312	4/5/2001	what opioid he is using for mild to moderate pain? abuse and diversion is greater with OxyContin for chronic pain patients. Using in the hospital for post op pain, 1-2 20mg tabs q12h.
PPLPMDL080000001	Cleveland	OH	44195	4/5/2001	titr as ness- says toleration has def been better w/oxy vs vicod
PPLPMDL080000001	Cleveland	OH	44113	4/5/2001	asked the doctor if he had any pts taking vicodin around the clock, he said that he did, asked him if he thought those pts would do better on a long acting agent, he said they do not need that much med, talked to him about conversion ratios and oxy, asked him to switch pt
PPLPMDL080000001	Euclid	OH	44119	4/5/2001	Acrocontin delivery system indetail she will like. Out patient and if she sends anyone home on oxycontin.
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	2 on this week, goodf still sticking w/it, she doesnt seem to leary- sees SA alternat as worse- asuoph
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	titr/ to effect minus SE- goal of pt level acceptab to the pt.- says 7 down to 4 -
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	think he might occas- tit to 80-120 but not often- doesnt seem comf with higher- says uses dilau but not as step up- more thinks about for SCell. confirming having 30-40 on opis- need to clarify % at nursing home
PPLPMDL080000001	Barberton	OH	44203	4/5/2001	OxyContin vs short acting OxyCodone for cancer pain
PPLPMDL080000001	Uniontown	OH	44685	4/5/2001	using for sever chronic pain, if vicodin does not work, usually lets get to 6 vicodin a day before going to OxyContin.
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	she asked why oxy is being abused so much, talked about oxy and the abuse issue, asked her about post op use
PPLPMDL080000001	Euclid	OH	44119	4/5/2001	Next call: set up pain inservice with the Sue the charge nurse Set up pain inservice with Sue head nurse for beginning of may all three shifts 0730, 1030, and 1430
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	see notes
PPLPMDL080000001	Cleveland	OH	44102	4/5/2001	still owing alot of oxy
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	dosing
PPLPMDL080000001	Cleveland	OH	44195	4/5/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	titr
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	dosing/morph
PPLPMDL080000001	Cleveland	OH	44195	4/5/2001	back to clinic next week- will rotate thru services- where needed- some q about media- but not concerned- has heard some grumblings from brems.mclain
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	nice guy, talked about oxy and how he is using it, he says that in gs they do not use that much, but that in trauma they use alot, talked about post op use in gs, he will try
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	sunshine/caldwell- sleep adv for most pts-still primarily research time
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	he is now on trauma rotation, he says that oxy is the number one agent that they use, asked him for new cases, follow up
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	gs, talked about oxy, asked if on formulary, told her it was not, but they are letting people use it in hospital, talked post op use
PPLPMDL080000001	Cleveland	OH	44106	4/5/2001	says no kadian or dura for him- all equal potent- will get more consult on prior history pts
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	talked about post op use, asked about his use in trauma cases, he says that gagliardi is pushing oxy the most, follow up
PPLPMDL080000001	Cleveland	OH	44109	4/5/2001	asked the doctor what she is doing with her pts that are on both hydrocodone and oxy, she says she is giving the pt achoice of which one, again told her that she needs to give pt a long acting agent when they ned around the clock meds, she says that most pts ask for oxy, she has said that she has several pts who are scared to go on oxy. She says that she is scared of using oxy to a point, told her not to be scared and to keep using oxy, she agreed
PPLPMDL080000001	Euclid	OH	44119	4/5/2001	Next call: bring in the patient diaries and see if he likes the set up? and bring in rebuttal pieces from the company. Did not really want the patient diaries for all his pts but said it would help a few of them and would use on initial assessment--first 2 weeks. Next call--start addressing the q8h issue--says half of his pts take it q8h. WHY?? Get himt o talk about a specific patient and why he ended up q8h. Does he start them on it q12h and then switch based on what the pt says??? How much breakthru are they taking??? Reinforce that sll the clinical studies were q12h and that they are wasting drug and money if they take it q8h. Get him to titrate.
PPLPMDL080000001	Euclid	OH	44119	4/5/2001	Next call: find out how he writes vicodin when he does use it and find out if he has used oxycontin in the acute setting. Switched spinal stenosis patient awaiting surgery form 4 lorcet 10mg/650 to oxycontin 20mg q-12 and he will be seeing the patient this week. He did say that if he wasn't controlled on the oxycontin he would have been calling him for more meds. I did tell him to provide breakthrough of 5mg oxy IR but he just had him use his left over lorcet10mg. He hasn't had any fractures or sever injuries that would require a opioid but will use again in setting he feels comfortable. Next call: Find out if the spinal stenosis patient is stable or needs a titrated. Has he used any opioids since the last call.
PPLPMDL080000001	Akron	OH	44333	4/5/2001	spine conference, he is using for chronic pain, highest patient up to 160mg q12h. Success of using OxyContin on patient with past abuse histroy, now has her off but did help her pain, up to 40mg q12h.
PPLPMDL080000001	Cleveland	OH	44195	4/5/2001	didnt admit to serious concerns w/media- no partic pts he has concerns with. why then worry- approp pt. selection- 1 pt early this week- 20 q12- w/Vic as BT - got that straightened out
PPLPMDL080000001	Cleveland	OH	44115	4/5/2001	q12 mech- vs SAs and q8- morph metabolites
PPLPMDL080000001	Cleveland	OH	44111	4/6/2001	Dr. Ayad seemed to be surprised he has to write a letter to Purdue requesting a protocol for research. He ran up to check if chiro was in surgery pixus. It was not. I went right down to pharmacy after talking with Mike Hoying, Greg, the IS guy added it in to the spot. Mike says they mix the bags and it is 500cc's with sufenta and 100cc's of ropi! It was to be loaded as early as that night. Left a note for doc indicating all was taken care off! Dr. Ayad said that it will be hard to persuade docs to order chirocaine for post op pain because many are loyal to ropi! He said cost alone would do it. He wants to know what the minimum dose is to provide analgesia while allowing motor ability for a walking epidural! Had him sign a medical info letter to get info. Dr. Choi and Ayad are the main docs who round on pain on the floors maintaining epidurals.
PPLPMDL080000001	Akron	OH	44312	4/5/2001	using the 10mg tabs in the hospital for post op pain and rehab patients, writing 1-3 q12h. Hip replacements.
PPLPMDL080000001	Cleveland	OH	44115	4/5/2001	q12 mech- vs SAs and q8- morph metabolites
PPLPMDL080000001	Cleveland	OH	44115	4/5/2001	q12 mech- vs SAs and q8- morph metabolites
PPLPMDL080000001	Akron	OH	44333	4/6/2001	Using for open reduction shoulder cases and that is where the incision is around 4 inches and is more painful. he using OxyContin ans as the basal dose and vicodin as the bouslou dose.
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	fu on abuse/divers again- seems to have new concerns- all the media making pts scared- is it changing what he does- he says not yet - see next week
PPLPMDL080000001	Akron	OH	44333	4/6/2001	dosing OxyContin q8h 20mg for select procedures, if have been given vicodin in the past for a procedure then will get vicodin again, if have not had another opioid first, will use OxyContin.
PPLPMDL080000001	Cleveland	OH	44106	4/6/2001	prog is shaping up well- response good- abuse- issue- says has happened w/ all of them- tough position to be in-we will weather the storm- still seems like will not go too high due to cost- he says - talks about meth- dont think uses all that much- would like to but admits SE are more of issue- less flex in dosing
PPLPMDL080000001	Parma	OH	44129	4/6/2001	had some misperceptions about the press but cleared that up.having difficulty with nausea and constipation in the post op setting.talked about using a bowel protocol and giving patient information for the nausea.need to make him bowel kits.talked about doing a program and i told him about doing grand rounds and he wants to do something in addition
PPLPMDL080000001	Cleveland	OH	44105	4/6/2001	asked doctor about oxy and how she feels it fits in to her practice, she says that she uses it for severe pain pt, she asked about all of the abuse and asked if it was going to be pulled from the market. told her it was not and told her what purdue was doing to combat the abuse, asked about placing oxy earlier in pain cycle
PPLPMDL080000001	Cleveland	OH	44127	4/6/2001	asked doctor if he had written oxy lately, he said he had in a post op case, asked him how he dosed it and if it worked he said yes, talked about placing oxy in post op setting more often, he has case next week at lutheran
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	going to Metro for 2 mths- passing thru for mail- says not shying away from oxy- will stay his typ routine- never had pt issue he says- regarding addict- says uses as treatm plan
PPLPMDL080000001	Cleveland	OH	44113	4/6/2001	talked in hallwaye asked about the abuse, blew it off, asked him if he is seeing less pts now, he says that he is, asked him if he is still writing oxy, he said yes
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	realizes that all are/can be abused- but has watched pts more closely- considering pt agreements
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	has used 3-4 times he says- likes it better overall- had first couple have more SE in his percep- nausea- think maybe one was very SE sensit- says realizes no big deal- 2nd 2 no problem
PPLPMDL080000001	Cleveland	OH	44113	4/6/2001	talked to doctor about what is happening in the news, he says that he had 2 pts complain, one says that she gave back medication and he switched to duragesic bc the pharmacist says she was on too much oxy and she should get off of it, find out pharmacy, another pt is asking to be switched, find out pharmacy
PPLPMDL080000001	Cleveland	OH	44111	4/6/2001	Met with Mike Hoying regarding chirocaine and pixus. Sent me to Greg, who in IS guy. Watched him load all info in. Ran back to Ayad to inform of change, had to leave note because he was in procedure. Also spoke to Eileen. Doc Choi makes a lot of decisions regarding post op pain epidurals. Scheduled appt for Wed 4/18 to meet with him to see if he would order chiro, he may be a big ropi guy. We also discussed bringing in Parran or Portenoy for Docs on what to do with addicts. Need to get some open dates from Linda dodge.
PPLPMDL080000001	Cleveland	OH	44111	4/6/2001	say that they are moving alot of oxy, stocking the 160, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	4/6/2001	post op
PPLPMDL080000001	Cleveland	OH	44333	4/6/2001	Using OxyContin for more invasive procedures, screw or pin removal, ligament repair, fractures and all procedures with bone involvement. Carpel tunnel is not using. After 7 days of OxyContin will fall back to vicodin or
PPLPMDL080000001	Cleveland	OH	44113	4/6/2001	nice guy, very funny. talked about oxy, he says that the news coverage has not affected his use of oxy at all, he says that he mainly uses it in his total knee pts, he says he does use in other cases sometimes, he says that they are using oxy ir for bt pain as need also, next time go after other cases
PPLPMDL080000001	Cleveland	OH	44127	4/6/2001	talked to doctor about specific oa pt, she has been on oxy 10mg for a few weeks and is complaining of pain, asked her what she will do, she says she did not know, told her about titration and asked her to increase dose to 20mg q12, she will, follow up
PPLPMDL080000001	Cleveland	OH	44111	4/6/2001	not a great call, talked thru the window, asked the doctor if he has any pts on 20mg of oxy, he said yes, asked him what he will do if need more med, talked titration adn gave him titration guide
PPLPMDL080000001	Cleveland	OH	44113	4/6/2001	doctor said he just had pt that he dc on 20mg of oxy and the pt was still complaining of pain, he then titrated up to 40mg q12 and the pt is doing very well, recommended using oxy ir for rehab manipulation, follow up
PPLPMDL080000001	Cleveland	OH	44111	4/6/2001	appt. the first part of the call he was nothing but talking about the abuse issue, told him what we as a company were doing, he says that we need to start electronic rx, asked him if it has effected his use of oxy, he says that he is being more conservative, asked him if he has increased use of any other med, he said he has not, keep an eye on him with dura, talked about specific pt in the hospital on 80mg dose of oxy, this is the highest dose he uses. asked what he would do next, he says he will go up, focus on this, then he said that he did not understand how much oxy is in each pill, he does not understand how the med can releas amount over 12 hours, explained, bring him a diagram, follow up next week

PPLPMDL0080000001	Akron	OH	44333	4/6/2001	He came from a triplicate state and wrote vicodin for his post op procedures. He perceives OxyContin (CII) and being stronger than vicodin and more for cancer pain. I compared that relative potencies of hydrocodone and OxyContin(mg-mg) showed the onset of action and he also asked how the delivery system worked, told him of first onset within 1 hours and than at around the 7th hour to last 12 hours.. Benefits are 12 hours of pain control. I asked iwhat procedures he had coming up and he said being new, did not have alot of cases yet.
PPLPMDL0080000001	Cleveland	OH	44195	4/6/2001	tapering strat- get to stay with all the way thru- joking around with media stuff- some underlying concern about problems w/ pts worrying- make sure he will educate pts.
PPLPMDL0080000001	Cleveland	OH	44106	4/6/2001	4/6/01 says not much use over 60-80q12- but says would titr as nec- when to dura?
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	Media and abuse and diversion are concern, not hearing alot of successes with OxyContin. He is not seeing alot of benefit of opioids for chronic pain. He has given a couple of patients a try on OxyContin and he has had to take a few patients off because not showing up in urine or lack of efficacy.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	Using more for nursing home pts and also for subacute pain if short acting opioids are not controlling, usually up to taking a vicodin every 4 hours. Not concerned with his patients abusing OxyContin or diverting it, but did mention the concern of pts safety if an outsider finds they are taking OxyContin. no new patients on Uniphyl, has not had any patients that have been bad enough to take theo.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	highest dosed patient he has on OxyContin is 50mg q12h, need to find out what type of pt this is. He said, he writing habits have not changed but needs to take a harder look and who is going to get OxyContin because of abuse and diversion issue. I asked if he had any pts in mind or concerned with and he said no. I reaffirmed the use of opioids, with the new sales piece.
PPLPMDL0080000001	North Royalton	OH	44133	4/9/2001	melzak and better selection.over come amount of press that is out there talked about the boston surveillance study and showed how people that have problems are usally prior abusers
PPLPMDL0080000001	Akron	OH	44311	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/9/2001	gave me a couple letters from patient and himself. seems to be coming back aroun d.
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	post op- sunshine- relativ same onset- no comprim over SAS-
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44309	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	on occasion, patients get snowed, but he has patients that know what they want and he gives it to them. What patients are getting Oxy vs vicodin.
PPLPMDL0080000001	Akron	OH	44309	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	North Royalton	OH	44133	4/9/2001	patient agreement talked about proper documentation and how the patient agreement can help with those patients that are on the fence and give him more assurance
PPLPMDL0080000001	Cleveland	OH	44111	4/9/2001	in sample closet, he says that withoxy issues can not write product and left, follow up?
PPLPMDL0080000001	Parma	OH	44129	4/9/2001	add on with oxy and uni he got mad at me.talked about one of his elderly patient in the nh.she was on theor but had some se.talked about the differences between theophn had now uni could have helped and he feels that all they are going ot do the same thing to patients and he got mad because i talked about dose dumping
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	APS standards- over convers and morph metab
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	APS standards- very pleased to have mlevetown to come in- says response was great- agreed that most programs around the country are at higher than 1/1 and more oxyco- but says more emphasis on methad- coming from england influ- agrees that majority of drs/pts not ideal for- reluct to tell what her failures are- who gets oxy- gener answer of SE issues- dive in more- and those SE sensit coming into it
PPLPMDL0080000001	Euclid	OH	44119	4/9/2001	Was rattled by hte news media and wanted to know if oxycontin is more addictive than vicodin or any other opioid. Did agree to try in total knee but I think he's still gun shy
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	Post op- Sunshine- onset- addiction/abuse issues- mkey says he is still very cautious- thinks holding off somewhat-due to media- showed co. statmt- do dunsh and ginsb again to get short term focus
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Euclid	OH	44117	4/9/2001	Next Call: Bring in patient diaries see if he will implement them. try to identify new patients or conversion patients to oxycontin. He kept copies of both pain agreements and pain diaries He was very happy to hear of Tim's co-operation at euclid pharmacy. He also gave me premision to show the agreements and daries to the pharmacist that he is using and would like the pharmacist to have a copy of the agreement to. Next call: bring in complete list of pharmacies to use and discuss tid dosing now get him to convert to q-12
PPLPMDL0080000001	Cleveland	OH	44111	4/9/2001	at gs lounge, talked about oxy and post op, he wants to know about journal club, follow up wed
PPLPMDL0080000001	Akron	OH	44311	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	APS standards- over convers and morph metab
PPLPMDL0080000001	Beachwood	OH	44122	4/9/2001	Went to see Pam to make sure all was set for her talk on Thursday. She said it was. I was not supposed to be there due to the beginning of Passover. Also discussed with Angie the in-service I will be doing for the nursing home on Monday. She said all was set.
PPLPMDL0080000001	Euclid	OH	44132	4/9/2001	Tim, would be very happy to work with dr. Morley and suggested that he would stop in and see him some time. He feels he doesn't ahave anybody thats really abusing the system with opioids.
PPLPMDL0080000001	Brecksville	OH	44141	4/9/2001	sneokot
PPLPMDL0080000001	Cleveland	OH	44111	4/9/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/9/2001	talked about who is using, sees scripts from oncology and dr harris
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	APS standards- over convers and morph metab
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	post op
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	post op
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	titr
PPLPMDL0080000001	Mayfield Village	OH	44143	4/9/2001	Spoke mainly with Kathy. She said she is really not noticing much different in the amount of Oxycontin being used. Hospice of Western is going a little more to Methadone, but she says not that much. Still using generic Senokot-5 as that is what the hospice wants.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/9/2001	x
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Patient, dr. , Pharmacist triangle.
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Patient, dr. , Pharmacist triangle.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	using for chronic noncancer pain, starts patients on vicodin and lets them take up to every 4 hours and at least 6 weeks before becoming an OxyContin pt
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	4/9/2001	start with strat- convers charts- not sure of initiat of therap or more of continuer.. get him more specif onthe ideal oxy pt- when has oxy been most useful to pt?- get more rationale and routine
PPLPMDL0080000001	Parma	OH	44129	4/9/2001	get specific patients resents saw him in the hospital.he talked about oxy being too strong for mostof what he does in the post op setting.talked about making oxy mild and even being sim to darv.he said that he never read about darv in the papers
PPLPMDL0080000001	Akron	OH	44309	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Brooklyn	OH	44144	4/9/2001	talked briefly at chauhan lunch, he says that we have too many reps and that he hears too much about oxy, told him bc oxy is such a good product. asked him if he is using it and he said only in very painful cases, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	could not work out anything to get Blair to speak to group on same day as metro, but doc invited me to come in and speak at Wednesday the last wed this month
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	see rose
PPLPMDL0080000001	Broadview Hts.	OH	44147	4/9/2001	Discussed Drs. use of Oxycontin in his LTC pts. He said he uses it all the time in the nursing home, but not as much in his office pts. I discussed how he needs to be a little more careful in his office pts. and do better pain assessments. He agreed, however, he does not seem to want to take the time to do it.
PPLPMDL0080000001	Broadview Hts.	OH	44147	4/9/2001	Discussed Drs. use of Oxycontin in his LTC pts. He said he uses it all the time in the nursing home, but not as much in his office pts. I discussed how he needs to be a little more careful in his office pts. and do better pain assessments. He agreed, however, he does not seem to want to take the time to do it.
PPLPMDL0080000001	Akron	OH	44304	4/9/2001	Assess, treat, document.
PPLPMDL0080000001	Parma	OH	44129	4/9/2001	talked about being able to help specific patients and getting them to rest through hte nite.talked about putting a packet together to help with the se
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/9/2001	staff really guarding door suggested I schedule lunch with Jeanette to talk with doc
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	using for short term pain, low back, compression fractures, 10-20mg q12h. Still maintaining the one guy on OxyCnatin 40mg q12h for severe back pain. Uniphyl, not using any theo's pts are not severe enough.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	Roth reprint, he said most OA patients nee only darvocet or at most vicodin maybe 2-3 tabs a day.
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	concern with using OxyContin because of the media and with older woman afraid to get the script filled. Working on OA patients that are on vicodin.
PPLPMDL0080000001	Brooklyn	OH	44144	4/9/2001	lunch with doctor, asked him about oxy, he asked about media problems and told him no big deal, talked about titration and specific pts, he does not know how to dose oxy, he asked why we do not have a 30mg pil, told him to use the 10mg dose for titration, has pt on 80mg q12 now, need to know more and talk about titration
PPLPMDL0080000001	Cleveland	OH	44111	4/9/2001	asked doctor about using oxy q12 instead of tid, he says that it does not make sense, told him that it is much easier to titrate, get specific pt type
PPLPMDL0080000001	Cleveland	OH	44111	4/9/2001	he says that he just dismissed a pt on oxy who had an abdominal surgery and needed 40 q12, he said that she had nausea and it seemed to lessing after the 2nd day, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	one clear success last week- prior oxycodone user- prt? anticip needing higher- atc doses- got bfleming to go with it- 30 q12- 1fu on length of rx and others
PPLPMDL0080000001	Akron	OH	44333	4/9/2001	He said that he just got back from Janssen program, and said that they are directly going after OxyContin patients and that it is not being abused out on the street. Dr also mentioned the Newsweek article and said it was directed toward OxyContin. I asked how all media is affecting him and he said that still writing alot but not starting alot of new patients on it, he is using the patch. said that the feds are looking more at physicians writing OxyContin vs the other medications. I addressed the Newsweek artical and said it was directed toward all prescription medications, but he did not see it that way. Mentioned two patients that he found out were brother and sister and geeting the OxyContin from him and said were selling it???
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	says will stick with it- not sure if he will- have him talk more w/getty and goodfellow- still says naus was the prob- I think prob only 3 or so pts- sounds like all got 20q right off- not sure if he is with me on start w/10q12 first- give it a chance-f/u
PPLPMDL0080000001	Parma	OH	44129	4/9/2001	comparison to vic and how it just lasts longer he talked about how he is using for the more chronic and will not use in that acute setting.talked about the indication being broad and how q12 is better according to marcus
PPLPMDL0080000001	Cleveland	OH	44106	4/9/2001	left ginsberg, sunshine with doc explaining that oxy is 12 hour perco. should get call to sched appt.
PPLPMDL0080000001	Cleveland	OH	44102	4/10/2001	nothing new on oxy, talked abuse and diversion, follow up with paul

PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	has 2 currently on- severe lbp and cancer. Has signif concerns @ media- from pt safety point of view- can they get it filled at Bolwell? thought that is good suggestion- promoting dunegan-
PPLPMDL080000001	Stow	OH	44224	4/10/2001	he is mostly using pain meds for his ca patients and more severe cases feels duragesic is easier to manage especially in the nursing home setting. talked about the differences in the delivery and how esp in the elderly that they need a good lipid and fat profile to get a good delivery. made him thing but need to do more with dosing and a start with
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	hearing the buzz about pain mgmt- says they are being told to be more aware of assesment- pain patterns- but cant really think of anyone doing much- he states comf with but has only used few times- refers - PM- went thru convers- WHO recomm - says no candid now to work with- see next fri
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	in ortho clinic, says that he has an ortho cases coming up this week, ask him to use oxy, he said that he would, but dr wilbur has to sign off, follow up
PPLPMDL080000001	Cleveland	OH	44113	4/10/2001	asked doctor about where he is using oxy, he says in intractable pain and ca, tilkaed about his use of vicoden and if he had pts. ask what knid of intractable pain pts do you have on oxy now, what type pain is vico used in, what is the difference
PPLPMDL080000001	Cleveland	OH	44113	4/10/2001	talked about oxy and his use, he is using it primarily in his chronic pain pts, he only has 4 of them. Asked about his cases lately, he had knee today and uses vicoden, asked him to use oxy, he may, follow up
PPLPMDL080000001	Akron	OH	44303	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	quick hit in the tumor board, he mentioned a new patient he just put on Oxycontin and couldn't tolerate it after a week. But he said that is the excetion
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cleveland	OH	44111	4/10/2001	talked to doctor again about oxy, he did like the state board guidelines and also the green opiod salses peice, keep working on him, eventually he will be back
PPLPMDL080000001	Barbeerton	OH	44203	4/10/2001	not sure where using OxyContin vs the Patch, Form indication he uses vicodin first, then OxyContin and if chronic will go to the patch.
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	set up next fri- says group should be good turnout- agrees alot more talk about PM- talk about duneg- says will have alot of quest for her- APS book no idea of equianal- made point with him not cancer med only
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Akron	OH	44307	4/10/2001	having several abuse problems with clinic patients, went over tylox and same issues. pushign 10's
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Akron	OH	44307	4/10/2001	having several abuse problems with clinic patients, went over tylox and same issues. pushign 10's
PPLPMDL080000001	Cleveland	OH	44113	4/10/2001	marcus reprint and the use of the paragraph concerning use of apap in pts with chronic pain, asked him about his cases, 3 hips and one knee, he says that he will use oxy in all of the cases, ask if he is writing his meds before surgery, roman says that they do not need that much medicine, need to explain how it can be as mild as possible, follow up
PPLPMDL080000001	Cleveland Hts	OH	44118	4/10/2001	Doc very upset about all the news on oxycontin. He had one pt. refuse it because he did want to be robbed! So doc up pt from vico to lortab! Scheduled lunch with doc to discuss what Purdue is doing to address issue, but doc visibly upset! Also need to discuss injections/chiro
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	get food for 25 - 30 Dr. Dunnegan did a great job with her pain talk
PPLPMDL080000001	Cleveland	OH	44111	4/10/2001	doctor says that most of his pts are doing very well on oxy, but that some are having issues, bc family members and friends are telling them that they should not be on oxy, he sasy if pts asked to be wd he takes them off, follow up with apgt.
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	talked with Glenn who enjoyed the speaker today. We confirmed Dr. Irick's talk
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	talked to trey and fellows
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	see notes
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	4/10/2001	titr
PPLPMDL080000001	Cleveland	OH	44115	4/10/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	dosing- media
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Akron	OH	44307	4/10/2001	having several abuse problems with clinic patients, went over tylox and same issues. pushign 10's
PPLPMDL080000001	Barberton	OH	44203	4/10/2001	will not fill q8h doses.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Pads, Pens, OTC COounseling ceu booklet
PPLPMDL080000001	Barberton	OH	44203	4/10/2001	med ed department and FP dept,
PPLPMDL080000001	Akron	OH	44333	4/10/2001	senokot-s recommendation.
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	fellow, and restivos sister in law, talked about proper pain meds and oxy, she says that she sees more use of oxy at uh, but that the head of the dept does not want oxy used, can be a big advocate at metro. follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Cleveland	OH	44195	4/10/2001	put one pt on this week- seems ok with titr as needed- wants no BT as goal- not sure if he would use any at all- defeats the goals
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	he said he enjoyed the talk by Dunnegan and wanted to know more about our documentation and patient contracts. went over CD ROM
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	doc thought talk by dunegan was good. he ran out pretty quickly to get back on floor. said he will try chiro when samples arrive.
PPLPMDL080000001	Akron	OH	44314	4/10/2001	Talked about insurance companies reducing the number of tablets of the scripts just in the past month for OxyContin. Discussed educating the patients more with the use of OxyContin and opioids in general. She is using oxyir for breakthrough and also Oxyfast. How to take OxyContin, the remoteness of becoming addicted to the medication. CREST patient on OxyContin, hemophilac on OxyCotin and chronic back and musculoskeletal pain.
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	in op clinic, follow up with oxy
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/10/2001	Asses, Treat, Document.
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Stow	OH	44224	4/10/2001	talked about how the press can negatively impact patients in pain and to continue to practice medicine that she knows is correct. add on valu with both oxy and uni. she is using mostley for her acute backs and some chronic patients.
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	he said he still does like Duragesic and prefers OxyContin
PPLPMDL080000001	Stow	OH	44224	4/10/2001	he is being a true pain champion. he is not letting any of the publicity stop him from treating patients in pain even when they call and are asking questions. did not ask for him to write a letter but i am assure he would if asked. tried to uncover vic patients that can be switched over to oxy. add on benefit with uni adn the fairster data
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	swears has used 160 couple of times- dont think she really got to 320- wouldnt she stay w/ 2 80s?- find out next step- was positive about poss. of VA availab- said need her support. F/u on migr use- what type of pt. did she pick- how using?
PPLPMDL080000001	Tallmadge	OH	44278	4/10/2001	he feels that duragesic is easier for his patients and his practice. talked about the differences in the delivery and how his ca patients would be better treated with a more accurate delivery. talked a little aobut joint commission and what they are doing for the pain process. he feels oxy is strong and has not considered using it for his combo patients
PPLPMDL080000001	Cleveland	OH	44106	4/10/2001	will open as admin chief? Seems like good opp to be more comf w/opi use with her fiance as PM w/cf westlake- she personally hasnt used much at all- still positions as cancer use.
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	he was very interested in our patient contracts and documentation kits a. He said it will go nicely with his Oxycontin writing and all opioids for that matter
PPLPMDL080000001	Akron	OH	44304	4/10/2001	oxy abuse issues and oxy vs. tylox. same abuse potential
PPLPMDL080000001	Akron	OH	44333	4/10/2001	Dr is using Uniphyl for patients after Proventil, Atravent and Serevent, then will add uniphyl 400mg -600mg.
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	went over Roth study to show some nonmalignant uses
PPLPMDL080000001	Akron	OH	44314	4/10/2001	following what Dr Richmond is doing. He starts patients out on short acting for a couple of days to see how many tabs taking, then he will convert to OxyContin if views as a chronic pain patient. If pain will be 4 weeks or less, will stay with short acting. Concentrating on OA pain patient, he goes back and forth on his use of opioids for this patient type. If need thes he will send to pulmonologist.
PPLPMDL080000001	Cleveland	OH	44111	4/10/2001	says that he just put 2 ca pts. on oxy in the hospital, doing well follow up and ask for more pts, uni in copd pts, does not use in asthmatics, may be a need there
PPLPMDL080000001	Barberton	OH	44203	4/10/2001	compare oxycontin vs the patch and the ease of use for oxy. Show ease of staying with oxycontin and titrating vs switching to the patch. She wrote OxyContin for an older lady with breast cancer and bone mets, she is taking 2 20mg tabs in AM and 1 20mg in the PM.
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	talked to doctor about oxy and use in rehab, he says that he just put pt on oxy 40mg and the medicaid would only cover 90, he says that the bad press will increase sales, he bet me that sales would increase 30% by october 1st, use this to your advantage, titration
PPLPMDL080000001	Cleveland	OH	44113	4/10/2001	in or lounge, talked to doctor about his use of oxy, he again brought up the issue of abuse, told him not to worry, he says that he has pts on 80mg of oxy, he says that does not want to use too much, need to focus on specific pts and titration
PPLPMDL080000001	Cleveland	OH	44113	4/10/2001	doctor finally titrated pt up to 60 mg q12 qnd she is doing well, now talked about going higher, also focused on pts on 10mg dose and where to go from there, follow up
PPLPMDL080000001	Westlake	OH	44145	4/10/2001	went over titration and side effects. talked about OxyFast
PPLPMDL080000001	Cleveland	OH	44109	4/10/2001	says that she now loves oxy, says that it is now her favorite drug and that she uses it more than any other, asked her about titration, she says that she starts q12 nad then goes to tid for les opiod, need to get her back to q12, use audrey question on why pts come in to hospital when have uncontrolled pain, ask if on duragesic

PPLPMDL0080000001	Akron	OH	44333	4/10/2001	writing OxyContin 1-3 10mg tabs q12h for 7 days, mentioned a ganglion cyst removal as a case he is going to write OxyContin for. Mentioned that some patients complain that it is too strong, on day two the pt calls back and says it really gives them a buzz. Refill issue, he did mention, after 7 days if need more meds, the office will call in vicodin for a couple of days.
PPLPMDL0080000001	Akron	OH	44312	4/10/2001	RSD patient on 20mg q12h, patient started out taking tricyclics and not controlled, patient is doing well now. Theos using, most patients are maintenance patients, i went over ATS and NHLBI guidelines to place uniphyl.
PPLPMDL0080000001	Westlake	OH	44145	4/10/2001	<b>Doc stopped down for Dr. Duneagan's talk. He did agree that oxycontin news is a bunch of hype. Doc made a great point that in Alaska, where there is not a whole lot to do, kids walk around with bags of gasoline and sniff it to get high and many of them die, but no one is calling for gasoline sales to be halted!</b>
PPLPMDL0080000001	Akron	OH	44312	4/10/2001	he said he has not changed habit, patients taking OxyCnatin are benefitting from it. One patient has severe arthritic pain and disc disesae. Patient is taking 40mg q12h. Unihyl, not using theo's if patients are that bad, he will send to pulm.
PPLPMDL0080000001	Akron	OH	44333	4/10/2001	radius and ulna bone bank graft is the procedure going to use OxyContin for 1-3 10mg tabs q12h. Using on procedures where there is bone involvement or ligament repair.
PPLPMDL0080000001	Akron	OH	44333	4/10/2001	using 1-2 10mg tabs q12h with oxy ir for breakthrough for total knees.
PPLPMDL0080000001	Akron	OH	44333	4/10/2001	Ultram and vicodin are the two drugs that he is using first line. Mentioned high volume and if puts patients on he can call in refills. He is mainly treating spine and neck pain and stated that he will use OxyContin if starting to take vicodin more often that every 6 hours. Benefit of q12h dosing, but need to get a specific patient that he will only use OxyContin.
PPLPMDL0080000001	Akron	OH	44333	4/10/2001	mentioned the abuse, but using 20mg q12h with vicodin for breakthrough for total knees hip and rotator cuff procedures.
PPLPMDL0080000001	Akron	OH	44308	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Parma	OH	44129	4/11/2001	reminded doc of oxy dosing off of ginsberg. said he has tried and will continue to use, just needs to develop habit.
PPLPMDL0080000001	Cleveland	OH	44109	4/11/2001	told audrey and I that oxy is going very well, and that he is now using more than ever, follow up with more in depth call
PPLPMDL0080000001	Akron	OH	44333	4/11/2001	oxy vs. tylox, very synical
PPLPMDL0080000001	Cleveland	OH	44195	4/11/2001	says has been good for "some" pts- wouldnt elaborate- keep working on secr. to get full apmnt- catch at confer. next week
PPLPMDL0080000001	Akron	OH	44333	4/11/2001	brought up oxy abuse, but doesn't seem affected. went over chiro for when he does his own hand blocks
PPLPMDL0080000001	Cleveland	OH	44111	4/11/2001	in er, he says that he will only use oxy in severe chronic pain, asked him about fractures, he says that he will use vico in fractures bc it can be taken prn, paint picture for himand ask himm about pts that need refills or are waking up at night
PPLPMDL0080000001	Cleveland	OH	44117	4/11/2001	next call: See what kind of progress he has made with the pain diaries and if he is going to keep using them. Using pain diaries has had some patients give resisistance. Discussed increasing the dose of opioids and providing breakthrough instead of increasing the frequency. He feels the pharmacist won't allow him to write for two C-II's so that's not an option for him. Very sensitive towards suggestions on how to write for oxycontin. next call: focus on the single entity componenet of oxycontin vs the combination product like percocet with APAP.
PPLPMDL0080000001	Cleveland	OH	44109	4/11/2001	talked about ca pain, it is only where he uses oxy, asked about post op use, he says that he likes the apap, told him otherwise, asked about cost, told him otherwise, talked about using for kidney stones pts, he says that he will for ones that need atc meds
PPLPMDL0080000001	Akron	OH	44302	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Cleveland	OH	44113	4/11/2001	talked in pain clinic, he says that he thinks oxy can be abused and he is scared to use it, talked baout specific pts and where he feel comfotsble using it, he says that it works very well in amputations, he will use, follow up with marcus reprint and phantom limb pain and talk about oxy preop use
PPLPMDL0080000001	Cleveland	OH	44111	4/11/2001	talked in surgery lounge, he threw every objection possible, from not being able to call it in to cost, all were smoke sreens told him to write for 20mg dose and write for 3 week supply, he says that resident brandon is with him now, need to talk to him
PPLPMDL0080000001	Cleveland	OH	44127	4/11/2001	he asked for rx pads, follow up
PPLPMDL0080000001	Akron	OH	44320	4/11/2001	quick hall hit, seeing alot of abuse, went over the documentation kit again
PPLPMDL0080000001	Independence	OH	44131	4/11/2001	did not get much time, trying to find why so much drageaic and he said that he is using alot of oxy, showed the ca pain article and how as little as 4 to 6 tablets of a combo can be converted to oxyy
PPLPMDL0080000001	Akron	OH	44333	4/11/2001	oxy abuse issues, doesn't rx that much anyway, does more surg. anesthes.
PPLPMDL0080000001	Akron	OH	44302	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Cleveland	OH	44113	4/11/2001	follow up to find out where pt pharmacy is, pharmacy is in lyndhurst, tell marty about it asap. asked him how oxy was and he said it was working fine, follow up on better day
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	happy to get levy- sounds like fall might be best- says oxy pts getting good control- rest factor and consist control- re ask when brings it on board vs others
PPLPMDL0080000001	Akron	OH	44312	4/11/2001	is interested in trying chiro, would not commit to order a small sleeve. need work on selling advantages of chiro better
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document. PAIN THE FIFTH VITAL SIGN.
PPLPMDL0080000001	Bay Village	OH	44140	4/11/2001	Displayed for the annual health fair for Bay Pharmacy. 55 LTC nurses attended.
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	dosing/conver review- went thru ATC APS quotes- he is coming along- get to identify a pt or two to switch
PPLPMDL0080000001	Cleveland	OH	44111	4/11/2001	dr eason notes
PPLPMDL0080000001	Cleveland	OH	44109	4/11/2001	see notes
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/11/2001	tumor registrars and cancer center
PPLPMDL0080000001	Parma	OH	44129	4/11/2001	used new ce piece to educate
PPLPMDL0080000001	Parma	OH	44129	4/11/2001	talked about some difficult patinets and use of hte agreememtn
PPLPMDL0080000001	Cleveland	OH	44113	4/11/2001	talked about oxy and senokot
PPLPMDL0080000001	N Olmsted	OH	44070	4/11/2001	went over the topec of abuse since it was brought up. They said they haven't had any problems but are extra careful with the scripts that come in
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	4/11/2001	titr
PPLPMDL0080000001	Akron	OH	44333	4/11/2001	x
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document. Pens, PAdS, OTC Counseling CEU booklet.
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	OTC Counseling booklet, PAdS, pens.
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Parma	OH	44129	4/11/2001	doc in tomorrow, need him to resign for chiro samples.
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2001	focusing on morph more as first choice- likes flex and says most pts do as well- f/u on APS- Levy info /portenoy- Renal pts? when oxy over others
PPLPMDL0080000001	Akron	OH	44307	4/11/2001	Asses, Treat, Document.
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/11/2001	saw him in the hospital. talked about using oxy for the post op and how to dose and use the ir or fast in conjunction
PPLPMDL0080000001	Cleveland	OH	44109	4/11/2001	talked at uro lunch, he says that oxy is still a great drug, but he only uses it in ca pts, primarily pancreatic ca. asked about post op, he says all cases are prn, found out otherwise from residents, follow up
PPLPMDL0080000001	Middleburg Heights	OH	44130	4/11/2001	focus on patient results talked about the patients he has on oxy. they are mostly coming from the hospital and pca. slowly starting to get some office based but not many. getting good results whne he uses. trying to get patient books in a little post op package
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/11/2001	talked to her about being of more service to her and how i can do more
PPLPMDL0080000001	Cleveland	OH	44111	4/11/2001	he is now on vascular rotation, he says that they do not use many meds at all, maybe a t3 or so, he works with dr droubi, he says will use in amputations, follow up
PPLPMDL0080000001	Westlake	OH	44145	4/11/2001	he has several patients on Oxycontin for chronic pain now. Talked about using for constant acute
PPLPMDL0080000001	Akron	OH	44313	4/11/2001	talked about doing proper pain management for his oa patients and adding on a little extra aql
PPLPMDL0080000001	Middleburg Heights	OH	44130	4/11/2001	patient selection he is using lower doses. feels that patients can get too much med if not careful. talked about flex and multiple dosing and letting patient titrate backwards
PPLPMDL0080000001	Cleveland	OH	44109	4/11/2001	asked about pt that she titrated that was on oxy, she says that the pt is now going into surgery for back, will keep on oxy post op
PPLPMDL0080000001	Mayfield Village	OH	44143	4/11/2001	Unaffected by the negative media stories. Usually people come to him already on or have tried SA agents and he starts with oxycontin. he dosen't like to go much higher than 40mg q-12 because of elderly population multiple drugs and old livers and kidneys. Likes the patient education material and the titration guides wants them to be stocked every couple of months at mayfield and chardon office. Next call: bring in patient ed. pieces to chardon and another titration guide.
PPLPMDL0080000001	Parma	OH	44129	4/11/2001	<u>doc explained that he signed a death certificate for a pt who died of drug toxicity. oxycontin was not specified. Doc was concerned he may be held liable. I asked if he had done assessments and documentation for the pt. Doc said he had. I explained that according to the Federation of State Board Guidelines he has done all that can be expected of him. He could not be held responsible if the pt. overdosed. He would still like to know what the lethal dose is. I tried to explain that with oxycontin you titrate up until you reach analgesic effect, so I could not be sure if data like that is available. Also explained that if pt crushed or chewed the tab, all the drug would be released immediately and that could be toxic! Doc seems to be more open to giving q12 on oxy. Explained him to start with QID pts, total up daily intake, divide by two, and I left the titration chart to indicate how he should write the q12 dose. He joked about Kadin's conversion chart.</u>
PPLPMDL0080000001	Gates Mills	OH	44040	4/11/2001	Next Call: Difficult to get him t get specific continue to talk titration and improvement of function. Said he has patient on 2 80mg tabs q-12 I asked him if he needs to titrate the patient to the 160mg dose and he said yes. Need to get him to clarify more? Breakthrough?
PPLPMDL0080000001	Euclid	OH	44119	4/11/2001	reinforce 1-1 with vicodin and 4 vicodin aday equals oxycontin 10mg q-12. Placed woman with lumbar condition previously on vicodin 10mg tabs 4 a day. He put her on oxycontin 10mg q-12 he always starts at 10mg. He still percieves oxycontin as stronger than vicodin. I reinforced 1-1 potency and let him know that he is probably going to have to titrate her to 20mg q-12 he agreed. Next call: show third party reference for 1-1 potency vicodin-oxycontin. Find out if he had to increase the dose for the lumbar patient



PPLPMDL080000001	Parma	OH	44129	4/11/2001	doc did say he used on that pt. he likes the q12 dosing. He is concerned about all the press regarding oxycontin. I explained that these abusers are the same people who use heroin and coke and are crushing the tabs to shoot it up. I explained that his pts are going to end up like that. He agreed and said he will use again for post op pain
	Cleveland	OH	44106	4/11/2001	told me about lisa's and boswells talk coming up- says she is doing great job- has bumped 1-2 pts to 160 q12- using the 80s- advancing cancer- get out of him lack of flex w/durag- pt variab- MShare has gone drastically down over 3mths but not enough oxy!
PPLPMDL080000001	Cleveland	OH	44109	4/11/2001	she is the one that told me that nephrotomy is the most painful procedure, told her exactly how to dose it in that case 20 to 30q12h, follow up and ask for another case
PPLPMDL080000001	Cleveland	OH	44109	4/11/2001	in uro lunch, asked him about his most painful procedures, it is a nephrotomy, he says that oxy would be a good fit and that he would use it, and that he will dose 20 to 30mg q12h, follow up
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Lakewood	OH	44107	4/12/2001	he said the abuse in the press has slowed his writin g even though he knows they are all abused. He thought it made sense not to punish his patients who really need oxy and will write more again
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
	Highland Heights	OH	44143	4/12/2001	Next Call: Need to get a feel of the most common procedures he dose and see where I can expand his use. Explore how he feels about higher doses? and how long patients are typically on oxycontin. uses oxycontin for every orthopedic procedure that is going to require opioids for more than a few days. Mostly total hips, knees and, shoulders. Arthroscopy and carpal tunnel may use darvocet. He continues to sell himself over and over again if you just let him talk. he goes over post-op pain management prior to the surgery. Next call: Bring in patient education booklets so he can distribute pre-op and watch on IMS.
PPLPMDL080000001					
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	dosing - working on acute use- gave ginsb and sunshine- f/u on review and SA strategy
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	on hand- sports serv- still reluct in the post op setting- hard to believe - see who working with next 2 wks- see goodfellow
PPLPMDL080000001	Parma	OH	44129	4/12/2001	he has been writing oxy bid for his copd patients.he feels that hte pat feel more comfortable taking it that way.
PPLPMDL080000001	Akron	OH	44307	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Barberton	OH	44203	4/12/2001	talked about the opioid agreement having patients signe, talked about speaking for Barry at Western Reserve Hospice. She is using OxyContin for alot of arthritic pain also. Sickie cell patient is back on Dilaudid.
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	talked about post op use and his next case, he has 3 knee surgeries this week, he says that he will use oxy, using 10mg dose and oxy ir for bt pain
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44130	4/12/2001	he very much wants dunneagan's book.he somehow feels that the governmetn is going to regulate oxy use.tried to talk about proper techniques.
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
	Copley	OH	44321	4/12/2001	mentioned the Janssen rep coming in and playing the media against OxyContin and stating that the patch does not have as much street valuse or abuse. Mentioned using the patch for elderly patients that have trouble swallowing. Talked about benefits of OxyContin vs the patch and pain assessment of these patients. uniphyl, said pts not severe COPD or asthma to use uniphyl.
PPLPMDL080000001	Parma	OH	44129	4/12/2001	talked about how as little as four tablets could be around the clock.trying to get his vic adn esp perc patients over to oxy.he sais that he writes more than what exp shows
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
	Barberton	OH	44203	4/12/2001	caught dr in the hall, vicodin is still on all his standing orders, the only time he is using OxyContin post op is if the patient was on it before say a cancer patient will write post op. The other case would be if he considers the patient a vicodin failure.
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	she says that she is using oxy and oxy ir, asked about recent case, and she said hernia cse yesterday, follow up
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	talked about his oxy used ask him thew diff between oxyx and vico pt, he sayy that oxy should only be used in ca pain and not post op or chronic, showed him indication and why it is good choice, talked about vico pt that is taking meds around the clock, follow up
PPLPMDL080000001	Cleveland	OH	44102	4/12/2001	he says that he is keeping pts on oxy, but that he will probable not start any new pts on oxy, asked him why and he said bc with all the media hype he does not think that pts will be safe, told him all that purdue is doing and why pts will be ok, follow up
PPLPMDL080000001	Bay Village	OH	44140	4/12/2001	Second day of the Health fair. Pam Tropiano spoke on pain management in LTC in the morning. She spent a lot of time on pain assessment. It was a very good talk.
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	abuse and oxy
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	see notes
	Euclid	OH	44119	4/12/2001	Mike pharmacy manager was very supportive of the documentation pieces. Stock all strengths of oxycontin and is somewhat unhappy of it because of some of the risks. Would like to have a copy of the agreement form from the patient.
PPLPMDL080000001	Parma	OH	44129	4/12/2001	great talk with gayle.proper pain managememtn.sept 23 program devoted to pain management and moderated by crowe
PPLPMDL080000001	Parma	OH	44129	4/12/2001	fill in rph
PPLPMDL080000001	Westlake	OH	44145	4/12/2001	dr. dunegan spoke to physicians at noon grand round
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44195	4/12/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	dosing
PPLPMDL080000001	Akron	OH	44308	4/12/2001	Intermittent -vs-constant pain, assess, treat, document. DR. Pharmacist, Patient triangle.
	Akron	OH	44304	4/12/2001	They are taking Propoxyphene of standing orders over at St.Thomas, He said they already have vicodin and percocet on standing orders I said why not put OxyContin on Standing orders. It is so appropriate for constant pain, especially bone pain. I mailed him some info. We will talk about in a couple of weeks.
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	going to NYC to testify- for fall program- will have d.hulisz speak on pharm- Reinf acceptability of using oxycontin right after nsaid- if pain is obviously persistent.
PPLPMDL080000001	Euclid	OH	44119	4/12/2001	has used once without problem just needs to be reminded.
	Cleveland	OH	44103	4/12/2001	4/12 Media seems ok- but says wouldnt give to someone she is concerned @ approp. use- I asked what would you give any pt that you have real concerns about? good point. Does talk of poor support staff comfort at southpoint- dont follow her orders to give pts what they need. -Still gives all the same and resist to add more docum kit- says has seen- doesnt want to open a can of worms- went over diary idea w/andre- f/u next week- save time with long talkers and better reasses of pain patterns.
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Lakewood	OH	44107	4/12/2001	she said she will use more OxyContin and the press has not bothered her
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	quick- says either morph or oxy for SAs- LAs as major adv- get to the whys- may be able to get to coffee or apmnt.- nice guy
PPLPMDL080000001	Lakewood	OH	44107	4/12/2001	lunch he said he is sorrowing on the patch and will use more Oxycontin. There is too much need for breakthrough with the patch
	Cleveland	OH	44195	4/12/2001	4/12 says on onc has always pref. morph- more flex options- no more SE issues- said oxyx has same metab issues- Cost - also- thinks we do overpromote to PC drs. used too much he says. q8 with both - sont know what % , Got letter from H.O. for permis to send his letter to NYT- but hasnt got f/u yet. On MS pts- says nothing has changed- still has same amount of pts on. Mentioned young man on oxy with severe nausea- f/u to see what he did and agreement on all opi toleration-
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	brief call, he said that je just had apt in on oxy for post op pain, refilled script for 2 more weeks, follow up
PPLPMDL080000001	Lakewood	OH	44107	4/12/2001	quick hit he said he wasn't supposed to be in but stopped in said he just put a new chronic patient a serious low back on OxyContin yesterday
PPLPMDL080000001	Akron	OH	44304	4/12/2001	Intermittent -vs-constant pain, assess, treat, document.
PPLPMDL080000001	Cleveland	OH	44111	4/12/2001	in or lounge, he says that he is trying to use more oxy, but that alot of the attending are not for it, asked him if he can write it anyway, he says tht with certain attendings he can, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/12/2001	talked about proper pain management and how to use oxy in place of vicodin.feels oxy is for stronger cases.
	Cleveland	OH	44102	4/12/2001	lunch, asked him about one pt that he has on oxy, he has man with chronic low back pain and that pt is taking 40mg q12, he says that that is as high a dose as he needs, asked him what if pain gets worse, then showed him how to titrate pts, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/12/2001	ta,iked about making oxy mild and how easily it can be titrated backwards
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44195	4/12/2001	Has same pt on- man w/HIV and other complic. 40mg q12- ongoing for pap- doing extremely well-
PPLPMDL080000001	Cleveland	OH	44106	4/12/2001	titr- post op - and tapering- not sure if he will go extra step to call-
PPLPMDL080000001	Lakewood	OH	44107	4/12/2001	he said he put a new osteo patient on Oxycontin today and he really likes the 12 hour control for his chronics
PPLPMDL080000001	Cleveland	OH	44195	4/12/2001	ginsberg review- 7days coverage and tapering adv.
PPLPMDL080000001	Cleveland	OH	44109	4/16/2001	talked abuse and diversion
	Lyndhurst	OH	44124	4/16/2001	doc will definitely use oxycontin for post op pain, he never thought about it, but agrees that q12 dosing makes sense. not concerned about addiction/diversion, deals with it with perco. Detailed off Ginsberg and Sunshine and suggested 20 q12 as startingdose written as 2 10mg tabs for easy titration. He does not use standing orders and goes mainly to hillcrest.
PPLPMDL080000001	Cleveland	OH	44109	4/16/2001	in er, talked a bout how oxy is not more abused than any other opioid, talked about using oxy in fractures, follow up
PPLPMDL080000001	Lyndhurst	OH	44124	4/16/2001	see vexler
PPLPMDL080000001	Cleveland	OH	44109	4/16/2001	in neuro clinic, he is now writing 40s for post op pain instead of the 20mg dose, talked about bt meds and oxy ir, follow up
PPLPMDL080000001	Cleveland	OH	44106	4/16/2001	post op- oral pca- fixed dosing advantage
PPLPMDL080000001	Cleveland	OH	44195	4/16/2001	post op
PPLPMDL080000001	Green	OH	44685	4/16/2001	Severe MS patients that are at the end of life, opioids throw of balance of MS patients and until severe muscle spasms, will start with anti seizure and antidepressant drugs.
PPLPMDL080000001	Akron	OH	44304	4/16/2001	pushed for the post op section

PPLPMDL0080000001	Akron	OH	44304	4/16/2001	pushed for the post op section
PPLPMDL0080000001	Cleveland	OH	44106	4/16/2001	may come to uhim prog- fri night- hasnt req at VA for couple weeks-said didnt think he would get it thru- find out what he has tried or thinks wont go over
PPLPMDL0080000001	Akron	OH	44304	4/16/2001	pushed for the post op section
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	talked to her about setting up another grand rounds on pain, doctor says that she feels that the last talk was worthwhile. talked about using oxy in chronic pain and marcus reprint
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	4/16 typ doses20-40 occas 60- restated 80 as very high- dont think he would go to something else at that point- just doesnt see need to go higher- make sure- how does he reasses?
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	in trauma clinic, doctor says that he has used oxy quite a bit of oxy in the last week, talked about using the 40mg dose, follow up
PPLPMDL0080000001	Uniontown	OH	44685	4/16/2001	She asys has not changed prescribing habits, but di have to dismiss a patient from practice for trying to get OxyContin from multiple doctors. uniphyl for chronic bronchitic patients.
PPLPMDL0080000001	Euclid	OH	44119	4/16/2001	recep still will not let me back. left ginsberg again with business card, need to schedule something for dept meeting or lunch
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	conversion- typ used to go pct- 1-2 q4- says is simplifying the process- treatm plan idea- makes sense to him
PPLPMDL0080000001	Westlake	OH	44145	4/16/2001	left ginsberg and sunshine with nurse for review before may lunch.
PPLPMDL0080000001	Akron	OH	44333	4/16/2001	concern about the abuse of OxyContin, he still has patients that are doing well on it but less likely to start patients on Oxy now.
PPLPMDL0080000001	Westlake	OH	44145	4/16/2001	left ginsberg and sunshine with nurse for review before may lunch.
PPLPMDL0080000001	Westlake	OH	44145	4/16/2001	left ginsberg and sunshine with nurse for review before may lunch.
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	see notes
PPLPMDL0080000001	Oakwood Village	OH	44146	4/16/2001	Ann said that they are still moving a good amount of Oxycontin. She said if the doctors won't change the script, then the hospice usually won't either. Ann said she resigned as manager. She will only be working 3 days a week. Looking for a new manager.
PPLPMDL0080000001	Cleveland	OH	441062057	4/16/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	titr- SA like others-why not oxy- says not very painful typically- but uses low doses occas.
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	post op
PPLPMDL0080000001	Cleveland	OH	44106	4/16/2001	dosing
PPLPMDL0080000001	Akron	OH	44304	4/16/2001	pushed for the post op section
PPLPMDL0080000001	Akron	OH	44307	4/16/2001	oxy aubse and vicodin issues
PPLPMDL0080000001	Akron	OH	44333	4/16/2001	abuse of OxyContin.
PPLPMDL0080000001	Akron	OH	44307	4/16/2001	oxy aubse and vicodin issues
PPLPMDL0080000001	Akron	OH	44333	4/16/2001	has slowed down on writing OxyContin, he is maintaining patients that are doing well, but he said with the media and the flack that he has been getting from patients, starting more patients on the patch vs OxyContin, said more tempted to sell it on the street vs other medications. uniphyl, COPD patients that have not responded to all other medications. left senekot's samples.
PPLPMDL0080000001	Cleveland	OH	44103	4/16/2001	f/u on docum kit- pain patterns- says wrote for 2 today- current pts
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	talked about oxy in post op, he says that percocet is still the drug they use most often, asked about his next case and he said it was a hernia, will use oxy
PPLPMDL0080000001	Akron	OH	44307	4/16/2001	oxy aubse and vicodin issues
PPLPMDL0080000001	Westlake	OH	44145	4/16/2001	left ginsberg and sunshine with nurse for review before may lunch.
PPLPMDL0080000001	Akron	OH	44307	4/16/2001	oxy aubse and vicodin issues
PPLPMDL0080000001	Beachwood	OH	44122	4/16/2001	Did in-service on Oxycontin, dosing and titration for the hospice and LTC nurses. Handed out conversion charts and also went over C.E.U Lipman booklet. Discussed long-acting vs. short acting opioids.
PPLPMDL0080000001	Beachwood	OH	44122	4/16/2001	Did in-service on Oxycontin, dosing and titration for the hospice and LTC nurses. Handed out conversion charts and also went over C.E.U Lipman booklet. Discussed long-acting vs. short acting opioids.
PPLPMDL0080000001	Euclid	OH	44119	4/16/2001	Talked about a round table discussion with the med-net pain team. He wants to do this in mid may around six o'clock at maybe Moxie probably around 8 people. I tried to introduce the idea of Dr. bowersox speaking to the group but he was resistant and wants to run the show. He asked me to do presentation on oxycontin or documentation but he said he's already heard the whole schpeal. He is also resistant to Melzac and said alot of his stuff is out dated
PPLPMDL0080000001	Euclid	OH	44119	4/16/2001	Next call: Get him to titrate based on the fact of improving function and documenting the improvement. he's afraid to go over 40mg q-12 without pain management consult. reinforced dr. bowersox and his position of documentation is what legislators are looking for. Discussed titration guide and maintaining q-12 dosing with adequate breakthrough, he agrees but is still afraid to go above 40mg q-12. Easily gets distracted and feels he is a target in the med-net system because he's the only one writing for higher doses of oxycontin. He wants the pain team to take a stand on hte use of opioids in the med-net system. Next call; Continue to talk titration with regard to improving function. Let him know about the round table with Bowersox
PPLPMDL0080000001	Norton	OH	44203	4/16/2001	discussed Q8h dosing of OxyContin, said it has slowed down for obvious reasons. Dr Trump is the physician, wants to know about titration and conversion of OxyContin patients.
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2001	in pmr clinic, he says tht he has pt in 40q12 of oxy and that he wanted to know how much bt med she should be taking. told him correct amount and asked what he would do if pain persist, talk about titration
PPLPMDL0080000001	Norton	OH	44203	4/16/2001	dosing patients q8h. Discussed q12h dosing, when asked why, she said this helps controll the patients pain the best. Consulted with pain clinic and said q8h was adequate to treat the patient. Has she tried to titrate q12h?
PPLPMDL0080000001	Euclid	OH	44132	4/16/2001	caught doc in mentor. he admitted to not trying oxycontin. I asked if any one reason, he just couldn't remember. So I explained that it is basically 12 hour percocet minus the apap for mod to sev pain lasting more than a few days, such as post op pain. He thought q4 was no big deal in hosp because nurses are there. I tried to explain JCAHO standards and how it effects nursing staff, but it did not seem to hit a button. He did agree oxycontin would be helpful outpt. I tried to parlay that into starting the post op pt in the hospital, but he cut that off. I detailed Ginsberg and Sunshine and suggested 2.10 mg tabs q12h. He agreed to try it. He was surprised to see someone detailing senekot. Next call-see if prescribed, explain benefit of starting post op pt in house, nursing benefits in house (since he is head of ob at Hillcrest)
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2001	2 Current pts- bone pain- wanted to stay w/q12- over msc- were on SAs
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/17/2001	Doc did say he is way off on his oxycontin rx's. His reason is that he is suspicious of more and more people diverting and pts. don't want oxycontin for fear that they will be robbed for it. He is using more of the patch and kadian. He did concede that a good deal of kadian pts get very bad side effects and end up back on oxycontin. I should have gone after durag harder (why use the patch if pt can take a pill). So I explained to him all the info that Purdue has learned and our action plan to educate physicians and pts on the truth regarding oxycontin. Doc admitted that this problem occurs with all of the pain med, but it is the media attention that makes it difficult. We discussed how many lives oxycontin improved and how it is so easy to take and doc agreed. Asked him to keep those pts in mind and maintain oxy as the first choice. Staff pretty much agreed that media is hyping this for no good reason and is probably doing more harm than good.
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	burn unit lunch, doctor talked about how they do not have alot of ots on the floor now so asked about pts that they may see in clinic on thurs to switch from perco to oxy, follow up thurs to make sure
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	he said he wanted some Uniphyl samples because he has been using more of it lately
PPLPMDL0080000001	Parma	OH	44129	4/17/2001	need to show uni better add on than more inhalers and other theoph's. trying to get some of his generic business.when it is time to refill, it is time for uniphyl
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	did say tried to get gerson to stay w/oxy on pt- said ridiculous- pt was supposedly doing fine- Joel says he uses all the time. he has 2 rxs this week so far- SC pt again was one-
PPLPMDL0080000001	Cleveland	OH	44195	4/17/2001	joking around about media- dont think it is really effecting what he has done so far- still says mostly leaves up to the reps- not hearing of complications
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	he is on burn rotation, talked about converting pts from perco to oxy in the op clinic, he says that he will, follow up on thurs before clinic
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	he said he is really using a lot of Oxycontin and still experimenting with it but so far so good
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	calmed him down with all the abuse with our CD Rom documentation , myths about opioids and ten tips . He said he will be careful but will continue to write OxyContin
PPLPMDL0080000001	Cleveland Hts	OH	44118	4/17/2001	Dr. Erkins running out for emergency C, but got to review Ginsberg and suggest 20mg as a starting dose, try to catch in office again regarding inservicing dept on oxycontin and standing orders at Huron. Left senekot samples
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	post op gingsb convers from morph pca
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	he said Uniphyl is what he goes to first. He then will try Theo24 afterwards
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/17/2001	talked about using oxy for his moderate to severe pain patinets and not just his dialysis
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	AT happy hour- cant think of any im staff regularly using opis- lengthy discussion on addiction issues- way off on that and oxy indication-
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	post op gingsb convers from morph pca
PPLPMDL0080000001	Parma	OH	44129	4/17/2001	talked about use in the geriatric patient and the add on benefit of lower dosing
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	dr gilbert see notes
PPLPMDL0080000001	Independence	OH	44131	4/17/2001	talked about converting some of his vicodin patients to oxy he feels that the cost difference warrants some of his combo use.lkaded about he little difference between the two and focused on his patients that are getting vic
PPLPMDL0080000001	Cleveland	OH	44102	4/17/2001	Spoke with Dr. Menyah at Regina Health Center. He wanted a lot of our literature. He is going to another pain seminar that we are putting on. I told him I would put together a packet of information for him and give it to him at St. Augustine Manor on Thursday.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/17/2001	commenting on how business is down a little
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/17/2001	talked with beth weese about post op order for hips and knees
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/17/2001	see allen yokiel
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	see notes
PPLPMDL0080000001	Rocky River	OH	44116	4/17/2001	he asked about q8 or q6 dosing he said a couple of docs write it that way including Dr. Edgar Martinez
PPLPMDL0080000001	Cleveland	OH	44195	4/17/2001	start with
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	talked to tim about oxy and uni and also snokot, he will recommend, he sya that they are no longer filling for zannoni.
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	SOME DROP OFF SHE SAYS- DID SEE GERSON PT CHANGED THAT WAS DOING GREAT ON OXY- FINALLY- DIDNT WANT TO SWITCH-



PPLPMDL0080000001	Cleveland	OH	44102	4/17/2001	alle, trying to find out what is hapening with high end doses, not moving alot of 80mg dose and they are not stocking the 160 dose, he is going to keep track of rx coming in of high dose narcotics, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	DOSING/POST OP
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	post op gingsb convners from morph pca
PPLPMDL0080000001	Richfield	OH	44286	4/17/2001	Met with Janet Cindlar. She is the D.O.N. She is part of the pain committee. We discussed what went on at the pain committee meeting. I will be doing the education for the facility. I showed her a number of pieces of our literature. I also met with Dr. Menyah. See notes under him for this date. We also set up the first 2 in-services
PPLPMDL0080000001	Akron	OH	44333	4/17/2001	oxy vs kadian, says rx is slowing, still usingoxy but more cautiously
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/17/2001	trying to push him up a little using on younger patients.talked about using 2 of the 20's when he goes past 3 of the 10's
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	tumor brd, she says that pt that was switched off of oxy to roxinol and plain oxycodone was admitted to hospital bc of pain then switched to oxy and dc
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	he says that he is using oxy in his chronic pain pts, talk to him about pts that are coming in on percocet and other short acting agents, talk to him switching those pts over to oxy
PPLPMDL0080000001	Cleveland	OH	44195	4/17/2001	indication review- more than few days- acute phase as approp. says does- not sure if prn to 2-3 days or more- at 7+ days
PPLPMDL0080000001	Richmond Hts	OH	44143	4/17/2001	Remains very cautious, regarding C-II's has a couple people on oxycotin dosen't write for PRN with chronic pain patients always directs them to take it every six hours. He agreed that it's much more difficult to maintain ATC on this dosing schedule compared to oxycotin. Has one patient on oxycotin 40mg tid who is also being managed by pain management downtown who will not increase the oxycotin dose and he dosen't know why. I suggested putting the patient on 60mg q-12 with 20mg for breakthrough. next call: need to get specific patient see if he will commit to identifying someone on q-6 SA and convert them to oxycotin. maybe show him the Marcus reprint again
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2001	happy hr-mtg addiction issues, Review of dr parrans lecture and APS/NIH guidelines
PPLPMDL0080000001	Brooklyn	OH	44144	4/17/2001	he still says that he has no use for oxy in the post op setting, does say that he uses it in chronic pain with dr chauhan, talk to him about starting pts on oxy when the pt is referred to him in his office, is pt on short acting, then switch to oxy prior to surgery to get a stable dose for pain relief, then post op can keep pt on medication. Also ask about pts on pca post op and how much morphine pt is on in a day and then convert to oxy.
PPLPMDL0080000001	Akron	OH	44333	4/17/2001	oxy vs kadian, says rx is slowing, still usingoxy but more cautiously
PPLPMDL0080000001	Akron	OH	44333	4/17/2001	oxy vs kadian, says rx is slowing, still usingoxy but more cautiously
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	he agreed that the tips and documentation should assist them with writing opioids
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/17/2001	Doc will be spending less time at smirnoff's office. They hired a new guy from Youngstown, who is an IM. Called Rob Blair and informed. Doc did say that the advice about getting a second opinion paid off because he just had DUR and passed with flying colors. We discussed all the press regarding oxycotin and I explained how a lot of that the "news" is not based on facts. I gave the KY example. He did say he noticed that every doc interviewed said oxycotin is a good and necessary product. He also said he was trying to impart that confidence in the new doc. Doc had lost privileges at Bedford but is reapplying (due to extended absence while managing smirnoff's practice) but has agreed that when he starts performing surgeries he will use oxycotin 20 mg post-op. Will mainly be in Lyndurst from now on.
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	doctor talked about oxy being a oral pca, he says that oxy is fine to use in pts that are not have a hx of abuse, he says that it is approp for atc pain pts, follow up
PPLPMDL0080000001	Cleveland	OH	44113	4/17/2001	he says that he started pt on oxy yesterday, chronic pain pt, he said pt was low back pt that needed more meds than vicoden, so he converted her to 10mg oxy and told him he may need to titrate soon, follow up with chronic
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	talking titration, he is using the 20mg dose, he is also using more duragesic, he syas that he will titrate the pt as needed, follow up with respect to pts on the floor and specific pts on 40mg dose
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/17/2001	jeanette does not get into the injections. she said that asymmetric dosing has not helped out with pts and side effects (tid dosing). they are aware of the 160 mg tab. she scheduled a couple of lunches with docs, but did say we should do an inservice with staff on 160 and titration.
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	next time ask what he does when oxy is no longer effective, or if pt has said that oxy did not work, then use follow up questions like what kind of dose where they on before oxy, what did they do when they switched,
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	focusing on titration, today he talked about pt who was on 80mg tid, he is going to switch to oxy 120 q12, follow up
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	see in clinic, he is not big fan of chronic opioids, ask him what he does, talked about dosing oxy q12 instead of tid and titration
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	went over titration guide and nothing was mentioned about abuse
PPLPMDL0080000001	Lakewood	OH	44107	4/17/2001	he talked about a patient he had contolled on 2-3 20mgs of Oxycotin that was getting worse with a number of problems that he was going to titrate to 80mgs q12
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	talk about dosing of oxy, he says that if pt is at 40mg dose he uses the 40 mg pill, told him the 20 mg pill was easier for titration, follow up on specific pt
PPLPMDL0080000001	Cleveland	OH	44130	4/17/2001	he feels that oxy is stronger than the combos and he likes to use more mild stuff.went over potencies and showed how to make oxy equivalent to the others and how he can titrate backwards
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	talked about the karpal reprint and how to add on to 2 other agents and how to initiate tx, she has pt that is on 400 of uniphyl, but pt needed more, went to 600mg dose and then pt had side effects, switched to 100mg theo q12, asked her to switch back to uni 400 plus 200mg
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2001	talked about how to titrate pt that is on oxy 20mg tid, get back to q12 dose then talked about adding another 10mg pill
PPLPMDL0080000001	Cleveland	OH	44113	4/17/2001	doc totally ignoring media reports of oxycotin. he really did not have a standard protocol for pain pts. To start, if the pt took something in past for pain he will use it again if pt was satisfied. If not, he will use something else. He also figures in pt preference, pills, patch. This applies to all options (patch, morph, oxycotin). He does not have a limit on oxycotin dose. He does use TID if pt. is habit out of SA. I just suggest that he document why he is rxing tid in chart because oxy has never been studied other than q12 and pharmacies are cracking down on dosing on q12. Gave doc oxy pt edu brochures and explained them to mary sue. she suggested that I also talk to Cindy Paravici on the 4th floor, but outpt surg going home order. find out if they have standing orders over there.
PPLPMDL0080000001	Cleveland	OH	44195	4/17/2001	4/17 says everything back to normal- giving to anyone who is approp- says most are switches- or maint of what already on
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	happy hr-mtg addiction issues, Review of dr parrans lecture and APS/NIH guidelines
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	has 3-4 on it if he says- been very well tolerated and agrees smoothed out pain contr- pt selection- would wait till 4x/day on SAs is estab- LBP, pancreatitis pts
PPLPMDL0080000001	Bedford	OH	44146	4/18/2001	see bostelman
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	told doctor that I had talked to dr mansour, asked him about getting oxy on open form, he says he will consider it, gave post op studies
PPLPMDL0080000001	Cleveland	OH	44195	4/18/2001	Still hast heard anything on research- no call backs- chk if still in on acute pain- 7days? John says so but ask again
PPLPMDL0080000001	Bedford	OH	44146	4/18/2001	doc does believe in chiro for peripheral block, do cervical plexus for coratid artery sensory. Open to post op pain but feels at those concentrations that is would be cost prohibitive. We showed bromage scale and motor sensory separation, but doc said they dilute bup to .0625 but combine with fentanyl. We explained that .125 was monotherapy. But we suggested going with 3/4 and diluting down to make more cost effective. Aslanian does mostly epidural and cervical plexus for coratid, so we showed overdosage info from PDB. All were not swayed by oxycotin media coverage. Although Susan had a lot of questions.
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	prog ck in- hasn't heard anything yet- says unfair about media- has had one pt adamant about not staying on oxy- fearful on safety by family of older parent-not sure if he could keep on in this scenario
PPLPMDL0080000001	Bedford	OH	44146	4/18/2001	see bostelman
PPLPMDL0080000001	Cleveland	OH	44117	4/18/2001	Stopped him in the hallway he was a little less defensive than the last call. I let him know that the pharmacist in the area are happy with him using the pain agreements. Need to focus on him using oxy ir and oxy fast next
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	besty called needed riveras cv. all wanted to chat about oxy media. hasn't affected them much in rxing
PPLPMDL0080000001	Cleveland	OH	44195	4/18/2001	thinks chiro appropriate for urologic-Dr. O'Hara, a triple A's, ob(said res typically make one migration/day), cardiac (spinal)--says lasts longer, sets up quick. Also thinks should be used for pain management. Dr. Waters-Ob anesthes. pharm makes vials for bolus as well as mix bags. Dr. Dilger block clinic guy-trains residents for peripheral. Dr. Shoenwalt sick-need to send e-mail to all. dr. lozada says interested, needs to be able to justify cost to p&t. Will help set another meeting
PPLPMDL0080000001	Cleveland	OH	44195	4/18/2001	anesthesia
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	in neuro clinic, quickly asked doctor about using oxy in chronic pain pts, he says that right now the hype concerning oxy makes him not want to use it, told him that if he is properly assesing pain, that abuse is not problem, follow up
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	he says that he has severla pts whom the med onc have started on oxy, these pts are asking about oxy and if they should be on it, told him it is ok, he agreed, follow up
PPLPMDL0080000001	Middleburg Hts	OH	44130	4/18/2001	Met with Kris Austin. She said they are very busy. Census is now consistently in the 20's. Also did the first quarter hospice rebate for 2001. It was the highest one to date at over \$550.00. They are using a lot of Oxycotin.
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	see notes
PPLPMDL0080000001	Bedford	OH	44146	4/18/2001	see anesth
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	post op
PPLPMDL0080000001	Cleveland	OH	44195	4/18/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	dosing conversion guide
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	dosing
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	x
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	besty called needed riveras cv. all wanted to chat about oxy media. hasn't affected them much in rxing
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	in rad onc unit, she says that she has pt that is on oxy and duragesic, told her why it is not a good idea to use 2 long acting agents at the same, told her why oxy is best choice, she is switching to oxy
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	besty called needed riveras cv. all wanted to chat about oxy media. hasn't affected them much in rxing
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	besty called needed riveras cv. all wanted to chat about oxy media. hasn't affected them much in rxing
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	happy hr-mtg addiction issues, Review of dr parrans lecture and APS/NIH guidelines
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	will be staying w/breast cancer specia-ty- says post masect can be the most painf- injured nerves- would titr to eff- says had had on 120-160 before noone now.
PPLPMDL0080000001	Akron	OH	44308	4/18/2001	besty called needed riveras cv. all wanted to chat about oxy media. hasn't affected them much in rxing
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	saw at VA- only there one day mth- other research- not much if any use here he says but using alot at UH- still hesit on bringing on in acute phase- waits to see pattern then goes right to oxy after qid SAs
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2001	titr vs. other LAS- needs reminded oxy as flex as any other.
PPLPMDL0080000001	Cleveland	OH	44109	4/18/2001	talked in elevator about oxy, he says that he has been using it in post op at metro, not at uh, he saked about press, talked about it, follow up

PPLPMDL0800000001	Parma	OH	44129	4/18/2001	explained time principles to both doc and Nancy. Needing to use right set of tabs for the right dose. Explained that it automatically takes in account 25 to 50% increase. Explained brkthrough and pointed out that chart indicates what brkthru dose to use at each level. Doc seemed very open to all info and even though nancy said she had a million of those charts, it was obvious after talking to her that she did not know what the charts meant! She said doc is really focussing on converting gid pts. Need to remind doc that if he is documenting and assessing, he fulfilling his obligations and is supported by regulatory agencies. Gave him number to med services to discuss lethal doses and toxic doses so he can talk directly to a doc about that. need to show them the fancy pens with titration chart right in it.
PPLPMDL0800000001	Euclid	OH	44117	4/18/2001	Next call: bring in complete list of pharmacies to use and discuss tid dosing now get him to convert to q-12. Was very thankful for the ground work that I've done with the pharmacy list. He said I really have helped him. He agreed to follow the titration guide and maintain the q-12 dosing schedule with the help of the pharmacist because they to have a copy of the titration guide to. he was apprehensive to use the 3-2 rule because of the number of tablets being dispensed but with pharmacy support he feels alot more comfortable. next call: patient education to be passed out with each script. identify someone on tid and convert to q-12 with breakthrough.
PPLPMDL0800000001	Cleveland	OH	44109	4/18/2001	in clinic, he says that he just started a pt on oxy that was post op. uses 20mg q12, told him to make sure to use oxy ir
PPLPMDL0800000001	Cleveland	OH	44195	4/18/2001	get better idea of where starts- who gets oxy- only says 20-40q12 typical- and ability to particp in rehab as major adv- need full participation
PPLPMDL0800000001	Cleveland Hts	OH	44118	4/19/2001	doc says he is not concerned about oxy, but that pts are and refuse to go on it. He'll use mscontin or the patch or just up the dose of sa the pt was on. we discussed liver tox issues and doc agreed that it is a good point. Should have sold him on oxy ir! Next call. I highlighted all the steps that Purdue is taking to get out in front of the diversion issue. He was impressed with the rx pads and mexico restamping. He did say that Janssen just had a dea and med board and addictionlogist conference two weeks ago at the four points in independence and it was well attended. He summarized the presentation pretty close to what we have been telling our docs, document, assess, take anti-diversion measures and you are covered. We discussed chirocaine, but he said for his vascular blocks, he uses lidocaine. He thought chiro would be good at VA but cost would be prohibitive. Discussed the cost of just on bad case. he understood but stated it would be a very tough sell.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	saw at coffe shop, he said that they just had pt in ed that was drug seeking for oxy, asked what they did, he said gave her motrin and sent her home, talked about oxy still being useful in ed, follow up
PPLPMDL0800000001	Cleveland	OH	44113	4/19/2001	Dr. said he has not increased a pt. from Oxycontin. He said he will increase instead of using Duragesic. He also uses a lot of Darvocet. Said he feels uncomfortable using Oxycontin early on. He is hearing about all the abuse. Next time, need to discuss fact that Oxycontin is indicated for moderate to severe pain and can be used right after Darvocet. Also left Senokot-S samples.
PPLPMDL0800000001	Barberton	OH	44203	4/19/2001	oxy, documentation, abuse stuff
PPLPMDL0800000001	Barberton	OH	44203	4/19/2001	oxy, documentation, abuse stuff
PPLPMDL0800000001	Garfield Hts	OH	44125	4/19/2001	he is here on thursday only, he said that he is not using any oxy because it is too good. talked about giving a pain med around the clock blocking the endorphins and the bodies natural resistance to pain. probably not a target
PPLPMDL0800000001	Euclid	OH	44119	4/19/2001	Need to qualify about what she does--says her practice is "hospital-based"--what exactly does that mean??? Get more informtion from the nurses-- How many pts does she see/day? How many are on analgesics? How many are inpatient? Says that she doesn't like to send them home on narcs--just sends them back to their surgeon--but what does she do with them then?? Probably sends them home with percocet--need to find out. Where does she place Oxy?? Using some Percocet and Darocet mostly. What about the pts that are not surgery pts??? At the time has no patients under her primary care. In about another year she will begin building total care practice for some of the patients that need to see a Re-hab doc long term. 60-70% of her patients are orthopedic mostly hips and knees depending on what is involved determines the length of time she will care for them but once they reach time for hospital discharge they go back to the surgeon or PCP. next call. When she gets the patient after orthopedic surgery do they come to her on PCA? Do patients come to her already on and oral opioid? What is it? Introduce the ginsberg paper to her and show the benefits of oxycontin after PCA and how it can provide better participation in re-hab because it's a better way to control their pain
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	big discuss. on media stuff- seem to want to hold off on all right now- gave FSMB defin. told them to come to duneg talk and R plant 5/17
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	still has lbp pt on- seems to have no concerns about media stuff. but not looking to add new pts per say- has he had recent pts he considering oxy for? Anyone req opi level pain control?
PPLPMDL0800000001	Lakewood	OH	44107	4/19/2001	he said he has had some success with Oxycontin for some chronics and hasn't jumped on the band wagon for post op yet but is giving it a try lately
PPLPMDL0800000001	Independence	OH	44131	4/19/2001	he is the biggest user of oxy at this hospital a lot of the admissions are done under pc and most of the pain meds come from their following their patients. Jeanne likes to use duragesic because her perception is that it is easier and that is what she is used to from her akron city days in ob/gyn. working on inservicing the onc dept. first on scheduled for assessment
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	Has mtg next tues for cme for rest of yr- would want levy if he could get him while in town- Is saying not putting anyone on oxy now if they ask for it. if pts appear legit, he will start w/ SAs for few weeks to estab usage and her credibility- says good point on not even going there for euph-effec- went to get the pt he is starting on opis that have estab a clear pattern of persist. pain while on nsaid. says using as needed at nursing home cause can keep under control- vs. other LAs- agrees cleaner than morph- not sure vs. dilau- PLAYS SOCCER W/KIDS ALL THE TIME- LOVES TO WATCH ON SUNDAYS-TV EUROPEAN
PPLPMDL0800000001	Westlake	OH	44145	4/19/2001	he said he is using much more Oxycontin and wanted to know advantages over the patch and MS Contin talked about constipation and how Senokot helps
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	she asked about oxy ir, asked her if she had pt that she needed to write ir for, she says pt was on kadian and needed something for bt pain, talked to her about converting pt over to oxy, she said she would, follow up
PPLPMDL0800000001	Euclid	OH	44119	4/19/2001	Agreed to use uniphyl for his COPD patients instead of Generic bid. Discussed using oxycontin in place of duragesic where he feels comfortable. He said 10mg bid. So he thinks of oxycontin as potent and will have to pick specifics and get him use to the medication.
PPLPMDL0800000001	Parma	OH	44129	4/19/2001	manuel signed for trials. he thought surgery was not that big a deal, but did concede that a podiatrist had a pt. go into arrest. and salewski had to rescue. he did think that the differences in motor block would be beneficial in l/d. he dilutes down to .125 and adds opiod. so this may be excellent area.
PPLPMDL0800000001	Garfield Hts	OH	44125	4/19/2001	talked about making oxy as mild as he needs it. gave him conversions to darv and t3. sais he is using more than his numbers show
PPLPMDL0800000001	Garfield	OH	44125	4/19/2001	talked about using oxy in the post op setting. he does no9r like to use meds long and feels that oxy should be saved for more severe cases. showed indication and conversions.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	now on stroke unit, he says that when they have pain he mainly uses neurontin, talked to hima bout adding oxy as adjunct tx, he says that 10mg added on would make sense, then talked about senokot, he uses alot, follow up
PPLPMDL0800000001	Barberton	OH	44203	4/19/2001	oxy, documentation, abuse stuff
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	weak on pm seems to be just getting by on fellowship- not as in tune as m. carson- done in june and desnt seem to change his ways at all.
PPLPMDL0800000001	Parma	OH	44129	4/19/2001	manuel signed for trials. he thought surgery was not that big a deal, but did concede that a podiatrist had a pt. go into arrest. and salewski had to rescue. he did think that the differences in motor block would be beneficial in l/d. he dilutes down to .125 and adds opiod. so this may be excellent area.
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	Azaia article- will get into detail a little- but not too deep- f/u with the national aaai mtg- peter barnes- he says will use uniph over other theos- ASK why not bring in board instead of upping inhalers or leuk- who does get
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	big discuss. on media stuff- seem to want to hold off on all right now- gave FSMB defin. told them to come to duneg talk and R. plant 5/17
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	see notes
PPLPMDL0800000001	Westlake	OH	44145	4/19/2001	talked with Glenn and Tom about pain control with OxyContin and about the upcoming talk with dr. Irick
PPLPMDL0800000001	Euclid	OH	44119	4/19/2001	Glen Hernandez, they have Roxannes product stocked for the immediate release liquid solution but they so rarely use it maybe once or twice a year it's really not feasible for him to stock oxy-fast because they just don't use those types of preparations. They are moving alot of the oxycontin in the re-hab clinic most common doses are 20-40 mg q-12 rarely get an oncology patient on the floor once a month and their usually there to cash out. On IV at that point.
PPLPMDL0800000001	Parma	OH	44129	4/19/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	dosing- ats
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	talked about oxy and the abuse issue, follow up
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	see notes
PPLPMDL0800000001	Oakwood	OH	45419	4/19/2001	bill - floater - lipman ce piece - sd he is comfortable dispensing , knows works well for correct pt - had issues with santanello and his patients - not sure where he is from skt - 1 rebate on 100's, rebate \$2.00 tearoffs
PPLPMDL0800000001	Parma	OH	44134	4/19/2001	Went to the different floors to discuss pain management. Most of the residents in pain are on short-acting opioids. I was not able to convert pts. to Oxycontin as they were not taking very much short acting. They did have a few pts. on Oxycontin.
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	titr
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	dosing
PPLPMDL0800000001	Parma	OH	44129	4/19/2001	manuel signed for trials. he thought surgery was not that big a deal, but did concede that a podiatrist had a pt. go into arrest. and salewski had to rescue. he did think that the differences in motor block would be beneficial in l/d. he dilutes down to .125 and adds opiod. so this may be excellent area.
PPLPMDL0800000001	Barberton	OH	44203	4/19/2001	oxy, documentation, abuse stuff
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	big discuss. on media stuff- seem to want to hold off on all right now- gave FSMB defin. told them to come to duneg talk and R. plant 5/17
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	talked about oxy in post op setting, he says that patterson is still writing in post op, talked about total knees
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	talked about meeting the group for a journal club which is the second tuesday of every month, next may 8th off site He said people are interested in hearing about it. Find a speaker who can come in on the wed pm
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	Still has 2 pts on- one is new and one is maint- both are past nsaid- New one was switch from pct- get more specf next thurs at breakf
PPLPMDL0800000001	Cleveland	OH	44106	4/19/2001	seems very leary - has no answer to whats alternative exepct not others dont have as much media problems right now. Give some time
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	asked doctor about roth reprint, he says that it was versus placebo, told him it was to show that oxy was effective, and that once stable dose is reached the pt stays at that dose, follow up
PPLPMDL0800000001	Richmond Heights	OH	44143	4/19/2001	Next Call: Bring in patient diaries and see if he has any new starts on oxycontin and if not has he used any opioids in general. Has not used the agreement forms yet but when I asked if he has Rx any opioids since I've seen him last he said yes oxycontin for an elderly woman with OA elbow pain that was on SA agents converted her to 20mg q-12. next call: He did like the ongoing assessment form and will implement it but he gave me some documentation pieces that he feels would be helpful to all physicians. the idea would be to create a pain packet that a physcain could go to when screening someone for opioid use. It would contain: Agreement, ongoing assessment, patient handout from Spanos, Check List, outline of pain diagram so patients can label where their pain is and type, with an oxycontin titration pen. Also find out how the elderly woman is doing and see if she needs titrated and what other patients like her can be converted.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	talked to doctor thru window, asked him about whether or not he feel oxy is good for oa pain, he says no, set appt.
PPLPMDL0800000001	Cleveland	OH	44109	4/19/2001	pmr, he says that he is working with harris today, has several pts coming in on oxy, he syas that he has no problem titrating the pts, but harris sometimes will not, follow up

	Euclid	OH	44119	4/19/2001	Next call--start addressing the q8h issue--says half of his pts take it q8h. WHY?? Get him to talk about a specific patient and why he ended up q8h. Does he start them on it q12h and then switch based on what the pt says??? How much breakthru are they taking??? Reinforce that sll the clinical studies were q12h and that they are wasting drug and money if they take it q8h. Get him to titrate. When he thought about it he changed his position and felt that it's alot more rare for him to use the product tid. Most of his patients tid are trouble patients that are not always very compliant and he is not very comfortable with the idea of giving them high doses of immediate release oxycodone. He did feel that he would give the oxy-fast a try in patients he feels comfortable with having that much immediate release but his goal is to not have to use the IR preparations at all. he is resistant to using the titration guide and feels it's for physicians that don't know what their doing with titration. he has it in his head, he goes from q-12 doses of 20 to 40 to 60 and so on, so he is titrating according to percentages but he did like the titration pen he thought it was a neat toy. Next call: find out if he did use the oxy-fast for any of his patients and what was the dose? also has he implemented the ongoing assessment for the initial titration period when he brings patients back every week.
PPLPMDL0080000001	Cleveland	OH	44109	4/19/2001	talked to doctor about titration of oxy, he says that he has a pt on 40q12 now, talked about bt meds and showed him how to titrate and when, follow up
PPLPMDL0080000001	Cleveland	OH	44102	4/19/2001	Ask Dr. when he thinks it is appropriate to place a pt. on Oxycotin. Spoke with Dr. menyah about when he puts a pt. on Oxycotin. He said he does not like to use long-term NSAIDs or COX-2 long term due to the side effects. He then puts the pt. on Oxycotin, usually 10mg q12h. He will use Oxy-IR for breakthrough. He will increase the dose if the pt. uses more than 2 breakthrough doses. He likes our product and goes to many of our seminars. I gave him a great deal of literature on Oxycotin and many of our studies. Also laxative protocols.
PPLPMDL0080000001	Cleveland	OH	44102	4/19/2001	Worked the second floor. Spoke with Debbie Zajak. We discussed two pts. who were on Vicodin that we were going to convert to Oxycotin. One pt. was from Dr. Patel, and one was from Dr. Sundaram. I gave her a pain management folder. Also spoke with Trudy on the Caritas unit. She has a pt. on MS Contin 30mg q12h, percocet, and Duragesic. Said pt. had history of drug abuse. Said pt. is doing well. I told her when we were ready to increase the dose that we might convert to one med. Went to the rest of the floors. We converted a total of 5 pts. to Oxycotin. One pt. on 3 was converted to 20mg q12h from Percocet 10mg q6h. This pt was on 3. Went to see Bill. He told me that someone complained about my roaming the floors and that they felt pressured to use Oxycotin. I asked Mercedes if she heard people complaining. She said that a non-nursing personell complained. Mercedes said that she did not have a problem with it.
PPLPMDL0080000001	Westlake	OH	44145	4/19/2001	went over the ease of q12 dosing with Oxycotin
PPLPMDL0080000001	Lakewood	OH	44107	4/19/2001	quick hit in the hall, he said he uses a lot of Oxycotin now and he likes the 12 hour control
PPLPMDL0080000001	Cleveland	OH	44113	4/20/2001	doc thinks press is getting hot about oxycotin but will continue to rx. we discussed all that purdue is doing to assist in curbing diversion, and not rxing tid is one of the things doc can do to limit amount of pills floating around. Reminded him to use the titration chart for rxing so he could stay within titration guidelines and not have to increase intervals.
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	conversions - guideline- reomm for ATC dosing
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op has several on- says choosing pts that dont have big opi history and can keep it clear on how to use- w/wo BT- think its big battle to convert pt that has expected SA time sched. Nikki will have him talk to new dr. peter evans who uses all the time-
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/20/2001	abuse issues, trying to get some business back
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	showed doctor the sales aid with the delivery system in it, talked about why oxy is great choice, follow up next week on specific pt
PPLPMDL0080000001	Westlake	OH	44145	4/20/2001	lunch Lakewood quick hit as he was only in for a meeting. But talked about how much he likes Oxycotin and he even mentioned that he has to be the biggest writer of their group
PPLPMDL0080000001	Westlake	OH	44145	4/20/2001	HE SAID HE GIVES OXYCONTIN TO some of his cancer patients whoneed pain control along with Duragesic
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming-
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming-
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming- - didnt understand indication- few days- still thinks of as onc only- dont think rxes many acute opis to begin with- get APS to her
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming-
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	talked at tumor brd, he asked about oxy and the abuse, told him that it is not a big deal, asked him if he thinks it is a problem, he says no, follow up
PPLPMDL0080000001	Akron	OH	44313	4/20/2001	says has used in patient for post op, asked to try when patient goes home
PPLPMDL0080000001	Cleveland	OH	44102	4/20/2001	Spoke with Dr. Klein. She said that Lutheran is closing this clinic and the physicians are dispersing. Dr. Bhimani will be taking over the patients who the physicians in the clinic have. Dr. Klein will be joining Dr. Dobrovich's practice. She said all her nursing home pts. have died. She is not a big nursing home doc.
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	4/20/01 one of the better advoc. for PM. Decent guy and sense of humor. Says he is on board w/ ATC strat w/oxy and undertrmt of pain- Agrees no attendings on board- f/u on total strat and exper to build on.
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	spoke outside of surgery area, asked him if he wrote any oxy today, says he has not used in a while bc he forg, has stones case later, will use
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	he asked alot of questions concerning demorol and post op setting, talked to him about oxy once pt comes off of pca, he says it is his only choice
PPLPMDL0080000001	Rocky River	OH	44116	4/20/2001	quick hit in the hall he asked about Marty and said he is back to using Oxycotin and less Duragesic though it works fine for some
PPLPMDL0080000001	Westlake	OH	44145	4/20/2001	mentioned about low back usage through the window he agreed to give it a try
PPLPMDL0080000001	Euclid	OH	44119	4/20/2001	doc on vacation, but chiro still not up on floor. mikhaill will try in office for blocks, but nothing available in surgery yet.
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	post op w/sports med- instead of 40-60 SAs- says doing more routinely
PPLPMDL0080000001	Euclid	OH	44119	4/20/2001	doc is more interested in doing nerve blocks than managing medically, but he will us oxycotin where a block would not be indicated (where analgesia lasts only a few days). But it is his first choice among oral opioids. He gets many referrals from mednet and surgeons in area. He will usually convert most pts to oxycotin unless pts insist on staying on current med. He was very interested in chiro info. He does use bupi for all procedures. I used flip chart chiro sales piece and explained the benefits of less tox and at lower dose, less motor block. He wants samples to try. cost seemed to be an issue, but I assured him any saving swould be lost with a serious adverse event. Ask about rescue equipment, where he does blocks
PPLPMDL0080000001	Cleveland	OH	44102	4/20/2001	Met with Diane Draves to discuss the complained that Bill said someone made against me. Diane was not aware of it. She said she will try to find out who said what. She said she has no problem with what I am trying to do in converting pts. to Oxycotin where appropriate.
PPLPMDL0080000001	Euclid	OH	44119	4/20/2001	see jones
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	happy hr-mtg addiction issues, Review of dr parrans lecture and APS/NIH guidelines
PPLPMDL0080000001	Cleveland	OH	44109	4/20/2001	abuse
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	tumor brd
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	he said he doesn't have any problems with Oxycotin and he is surprised all the Uniphyl that is being used in the area
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	stopped in the feel out if any concerns with abuse or physician writing habits. Things seem fine which is important because how busy they are
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	titr
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/20/2001	abuse issues, trying to get some business back
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	he said he still is the biggest fan of Dilaudid and uses Oxycotin when it fails or in cycles
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming-
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/20/2001	abuse issues, trying to get some business back
PPLPMDL0080000001	Akron	OH	44333	4/20/2001	quick counter hit vs vic. says resident been using at hospitla
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	lunch Lakewood had to calm him down about all the abuse he sadi he was just at a point where he was just really enjoying the success of Oxy when all this is hitting. We refocused on the 99% of the pats. who are getting supiorior relief and not the 1% abusers.He agreed and will continue to write
PPLPMDL0080000001	Akron	OH	44307	4/20/2001	reserving for sev ere post op patients, still prefers prm's
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	dosing/post op
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	he wanted to talk about abuse so covered it to the point where he was ok with it. Refocused on his specific patients and redirected
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	start with / guideline reomm.- dunegan coming-
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	getting married to dr. thomas in 5 weeks- 2 week honeymoon- cant remember the location. Starts chief res. when she comes back- Sees how much pain magmt he is doing and comfort w/oxy- discussed pain patterns and ATC - oxy indication
PPLPMDL0080000001	Cleveland	OH	44106	4/20/2001	4/20 FROM TX- FAMILY WANTS HIM TO COME BACK HOME FOR FELLOWSHIP- HEMONC- really enjoys onc- ability to effect QofL- just like oxy- se easy opoport- He says he tries to write and gets shot down alot- tries to diligently treat their pain- but also gets put on spot from some attendings- Q- who in IM is comfort? Def of addictions- he needs more confidence here- fsmb/suggest the cage-- use oxy approp to reduce uphoria
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	talked at dr newman talk, he says that oxy is still the best drug out there, asked him about duragesic, he says that he only uses it when oxy does not work or pt can not swallow, talked to him about why oxy does not work, he syas pt still have pain, talked to him about titration
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	talked about oxy and titration, he syas that he has taken over some of dr. brell pts, asked him what he is doing with their pain meds, he says he is cont them on current meds, talked about the need to titrate, follow up
PPLPMDL0080000001	Euclid	OH	44119	4/20/2001	doc jones used oxy couple of times, she was very happy with the results. she started at 10mg, not enough went to 20 and was very happy. should have asked for what procedures. She said someone from pharmacy had called and told her not to oxy, to use percocet. She stuck with her rx. I explained that they are the same thing, but oxycotin lasts 12 hours. She did not think it was because of cost, but she did express concern that all the media attention and her just starting to rx might get her a visit from dea. I explained that any dea agent would say if they are rxing exhorbinate amounts for poorly documented pain, then she may be reviewed. But at the dose she uses, would not be a big deal. She gave me name to nurse manager on ob and 5th floor to do inservice! Next call, tell her what to watch for in seeker and find out what procedures she used. She did say these pts would be on pain meds for 4-5 weeks! Talk about apap tox as well. Kushnir- had not written yet, gave him titrat pen and sunshine. Explained the benefits again and had him write it down. He will use after next procedure.

	Euclid	OH	44119	4/20/2001	doc jones used oxy couple of times, she was very happy with the results. she started at 10mg, not enough went to 20 and was very happy. should have asked for what procedures. She said someone from pharmacy had called and told her not to us oxy, to use percocet. She stuck with her rx. I explained that they are the same thing, but oxycontin lasts 12 hours. She did not think it was because of cost, but she did express concern that all the media attention and her just starting to rx might get her a visit from dea. I explained that any dea agent would say if they are rxing exhorbinat amounts for poorly documented pain, then she may be reviewed. But at the dose she uses, would not be a big deal. She gave me name to nurse manager on ob and 5th floor to do inservice! Next call, tell her what to watch for in seeker and find out what procedures she used. She did say these pts would be on pain meds for 4-5 weeks! Talk about apap tox as well. Kushnir- had not written yet, gave him titrat pen and sunshine. Explained the benefits again and had him write it down. He will use after next procedure.
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	er call, talked about oxy in fracture use, he syas that he has used oxy recently in multiple fracture trauma case, asked what dose, he said 20mg q12, talked about titration and oxy ir
PPLPMDL0080000001	Euclid	OH	44119	4/20/2001	doc jones used oxy couple of times, she was very happy with the results. she started at 10mg, not enough went to 20 and was very happy. should have asked for what procedures. She said someone from pharmacy had called and told her not to us oxy, to use percocet. She stuck with her rx. I explained that they are the same thing, but oxycontin lasts 12 hours. She did not think it was because of cost, but she did express concern that all the media attention and her just starting to rx might get her a visit from dea. I explained that any dea agent would say if they are rxing exhorbinat amounts for poorly documented pain, then she may be reviewed. But at the dose she uses, would not be a big deal. She gave me name to nurse manager on ob and 5th floor to do inservice! Next call, tell her what to watch for in seeker and find out what procedures she used. She did say these pts would be on pain meds for 4-5 weeks! Talk about apap tox as well. Kushnir- had not written yet, gave him titrat pen and sunshine. Explained the benefits again and had him write it down. He will use after next procedure.
PPLPMDL0080000001	Cleveland	OH	44111	4/20/2001	primarily talked about uni and copd pts, he says that he will add on in low doses, told him to start on 200mg and titrate, talked oxy he is not real comfortable about it, follow up
PPLPMDL0080000001	Oakwood	OH	45873	4/20/2001	focus on short acting a- led with un asked about patients with severe asthma asked him about issue with discussed as add on therapy use with atrovret and also gcs etc, cost is issue- discusse uni as cost effective
PPLPMDL0080000001	Cleveland	OH	44195	4/20/2001	discused farmers with low back pain an issues with using oxy low dose to start then titration senokot for side effects obj met yes
PPLPMDL0080000001	Beachwood	OH	44122	4/23/2001	4/20 great guy from JHopkins- shoulder and hand- says gives 30 oxy and 30 ir to all- simplest and no phone calls- writes 1-3q12 for pt flex- even carpels get it- Pharm tells me they wont get ir- 80 expired pills in vault now.- oxy no prob- Will do one day in Strong's too- Jim mulligan says will order smallest bottle to start with and see how it goes.- Get him to talk w/Brems and nikki
PPLPMDL0080000001	Lakewood	OH	44107	4/20/2001	Dr. Barry a no show. See many about appt. Julian will try oxy post op. only admits at Hillcrest. explained problems there. gave him dose off ginsberg. he asked about daily cost. Pam his nurse, did bring up diversion and we pretty much cleared that up. but she did say one pt asked not to be put on oxy because she did not want to be robbed. We discussed pts not telling people what they are taking.
PPLPMDL0080000001	Akron	OH	44313	4/20/2001	quick hit as he stopped in and wasn't scheduled to be in. Talked about a patient he just had in that got hardly any relief from Vic. and switched to Oxycontin with success. 20mg q12
PPLPMDL0080000001	Cleveland Hts	OH	44118	4/23/2001	likes the 12 hour, says works well, but media is making if difficult to rx
PPLPMDL0080000001	Beachwood	OH	44122	4/23/2001	Dr. sees abuse as a big problem and not much can be done about it. He said pts are asking to go off or to not be rxd oxy because they fear robbery. I did close doc for oxy for all appropriate pts who do not express a concern, and he said he would continue to do so. I explained all that Purdue is doing to help reduce diversion. He thought it was way too late for much of it. He clearly stated that cost is the reason why he will continue to use bupri for all of his LA anest needs. When he is concerned, he uses lido.
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	Dr. Barry a no show. See many about appt. Julian will try oxy post op. only admits at Hillcrest. explained problems there. gave him dose off ginsberg. he asked about daily cost. Pam his nurse, did bring up diversion and we pretty much cleared that up. but she did say one pt asked not to be put on oxy because she did not want to be robbed. We discussed pts not telling people what they are taking.
PPLPMDL0080000001	Beachwood	OH	44122	4/23/2001	limiting OxyContin supply with abuse and diversion.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	Dr. Barry a no show. See many about appt. Julian will try oxy post op. only admits at Hillcrest. explained problems there. gave him dose off ginsberg. he asked about daily cost. Pam his nurse, did bring up diversion and we pretty much cleared that up. but she did say one pt asked not to be put on oxy because she did not want to be robbed. We discussed pts not telling people what they are taking.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	titr
PPLPMDL0080000001	Stow	OH	44224	4/23/2001	doc said he is going to stop rxing oxycontin because all the diversion and he does not want to contribute to it. He said the time article said that someone wanted to "kill" the docs who rx it. He would not even listen to the cancer pts who wrote in begging purdue not to pull oxycontin. I asked him what his option were. he said ms contin and duragesic. He was in a hurry and I asked if I could scheule an appt to discuss this in more detail. He saw no reason for that unless I could tell him that oxycontin was not going to be abused! I explained that no product could guarantee that! I closed by saying it would be a mistake to allow media sensationalism to dictate how he practices medicine. He didn't care. I got nowhere and asked him to remember why he wrote oxy and all the pts that have benefited from it.
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	how to dose instead of duragesic talked about doing assessment and how to document function and letting that be your guide to efficacy
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	talked to doctor about the indication of oxy, he says that intractable pain and post op pain is where he sees it, talked about oxy in any pain state with moderate to severe pain, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	BT atrat w/LA oxy- doesnt want to use- say dont have to rely on- just maybe in initial - or write range- 1-2 or 3- seemed to like that better
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	talked about uni in copd, he asked about 600mg, told him he can use in pts that have been on uni a while, no generic sub
PPLPMDL0080000001	Lakewood	OH	44107	4/23/2001	Spoke briefly with physician. He said he was just about to put someone on Oxycontin. He always says this. His receptionist brought up the abuse issue. She is a bit of a witch. He tried to call St. Augustine Manor while I was there, but no one answered. He is very difficult to get a straight answer out of.
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	what cases are you using OxyContin vs vicodin and why? use the new post op pain piece... moderate to sever pain, vicodin is being used for breakthrough and for carpal tunnel. Sometime OxyCcontin makes patients fell out of it so will go to darvocet.
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2001	at bank machine in hospital, he says that he has not heard alot about oxy in the media, told him that it would down, talked about op use, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	4/20/01 came from east coast- jhopk? said they used alot of oxy all the time- less here- thinks midwest/clevel is more conserv. Just over from metro- he says very comf w/oxy strat- but when questioned, said leaves up to the res to manage specif details or pam/hynette- HACK GOLFER- LIKED PLANNER
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44195	4/23/2001	quick mtg- will set aside some time next week he says- tues or thur
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2001	In oncology clinic, doctor says that he only will use oxy in terminla pts, says that alot are terminal with hiv, but alot are drug users and can not use oxy, asked him to use in pts without hx of abuse
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	wrote a script for a gentleman with spinal stenosis and some type of radiocopathy, taking 160mg in the AM, 80mg at noon and 80mg at 8:00PM Abuse and media is starting to die down, not as many complaints as was a couple of weeks ago, mentioned that everyone that he put on Kadian, it made the patients sick or did not work, thought it was interesting in that they either wanted MS Contin or Oramorph.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	Post op -oral pca- using on case this week- at VA- should get ok- pt already on and not in contr- knee joint
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	low volume, acute vs chronic, he will use OxyContin as firstline opioid.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2001	nacny and abuse
PPLPMDL0080000001	Cleveland	OH	44195	4/23/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	see rosenberg
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	4/23/2001	titr
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	media
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	titr
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	Surgical Lounge.
PPLPMDL0080000001	Stow	OH	44224	4/23/2001	senokot
PPLPMDL0080000001	Akron	OH	44307	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Akron	OH	44302	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/23/2001	Assess, treat, document, Dr., Patient, Pharmacist Triangle.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Beachwood	OH	44122	4/23/2001	see julian peskin
PPLPMDL0080000001	Akron	OH	44302	4/23/2001	Assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/23/2001	Assess, treat, Document, Dr., Patient, Pharmacist Triangle.
PPLPMDL0080000001	Lakewood	OH	44107	4/23/2001	Met with Dr. I explained that after residents are taking ATC short acting, they should be converted to Oxycontin. He said after a week. Will need to address this next time. He is aware of the fears of physicians and said he had always read that it is whatever the pt. needs. I reinforced this.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	doc is thinking that abuse is outgrowth of non-specialists rxing oxy when pts do not need. pts does not know what to do with tabs so they sell. he disagrees that oxy in appropriate for persistent pain unless it lasts for more than 6 weeks. He says that some pts only need pain meds for certain parts of the day. I explained that we only promote oxycontin for mod to sev pain lasting for more than a few days, as it is indicated. He thinks pcp's should have at least one consult with a specialist if they are going to rx an opioid. I told him that as part of our message we do tell non-specialist to get at least one consult to check plan and confirm diagnosis. Does not agree with oxy for post op pain at all! Because it goes away. He wants to speak, and bragged about how much duragesic sends him all over the country! Told him I would see about setting him up with primary care docs.
PPLPMDL0080000001	Stow	OH	44224	4/23/2001	get specific with a patients and get to the next dose asked abotu her moderate to severe pain patinets and how she treats and how to dose

PPLPMDL0080000001	Stow	OH	44224	4/23/2001	quicker starts with atc vic users talked about using function as your guide to assessment
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	in rehab clinic, asked him about moderate to severe pain, he says that he has pts with moderate pain, but serious pain is cancer or severe chronic pain, talked about rehab pts with moderate pain and the oxy indication, talked about his oxy pts
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	followed up with doctor about pharmacist in lyndhurst, he said that the pharmacist was out of line, he says that pts are still doing well on oxy and he just titrated pt from 20 to 40mg dose, follow up
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2001	asked doctor about highest dose of oxy now, 60mg q12 is the highest dose still, talked about chevlén pt and also dr. skullen, keep on him on titration, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	3/12/01 was there when marcus said SE -nausea-didnt seem fazed and willing to call Bfleming- had called once and was told to go msc first- no way-more nausea- Abuse issues- agreed is minor situation for vast maj of pts-and media hype- -Traci barthe- def. in agreeem that not issue for them and post op treatm plan- She has had good success and no nausea Abuse issues- agree not issue for post op pts.-She is very supportive. Has not seen n/v like marcus said- if fact- better toler. Pregn- due this month- going out west for fellowsh in june. 3/01 tried to get for ACL pt- denied- says was old ACL- several mths- expected signifn pain- was told to go w/pct- will typ write for 50-60 On joint/back goes down in potency as taper- pct-v-t3 -says is typ. went thru equilanag- doesnt make sense- seemed into as idea and tapering- has supposed ideal pt on 4/19-f- knee/ankle pt-dont will try again- defin thinks pt will do better- stay on top of pain- why just this pt as ideal? get more info- ident more. Going on leave for baby- 2 wks away
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2001	post op- conv from pca- typ is vico- did use oxy on that pt- 20 q12 pt did well.
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	Wrote 20mg q12h with oxyIR for breakthrough for pin removal from ulnar bone.
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	Talked to him about using OxyContin on rotator cuff repair and he agreed to write 2 10mg tabs q12h for 4-5 days of pain relief.
PPLPMDL0080000001	Akron	OH	44333	4/23/2001	has not had a patient severe enough to use uniphyl, all maintaining of inhalers. OxyContin, chronic noncancer pain, 20mg q12h with vicodin for breakthrough. Acute pain patients are getting vicodin.
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	no #1 abused drug right now, dosing, cost. Drug diversion, people who really need vs abusers.
PPLPMDL0080000001	Barberton	OH	44203	4/24/2001	He is using OxyContin for post surgical rehab. When using OxyContin, he stops at 40mg q12h and goes to the patch. When asked how make this decision, said patients state that it is not covering the pain. What type of patients are he using OxyContin for? What opioid does he use for moderate to severe pain? piece to use... oxy ir for breakthrough and senokot-s... concern about local ORS use of OxyContin. Abuse and diversion of the product. He states that OxyContin is the best medication to treat pain, but concerns of outside perception and he wants to know what we are doing as a company to combat this. Mentioned using the patch more, for less
PPLPMDL0080000001	Cleveland	OH	44109	4/24/2001	talked about abuse and diversion
PPLPMDL0080000001	Fairlawn	OH	44333	4/24/2001	Gave a sample of senokot-s to an older lady, she was buying senokot and wanted to try senokot-s. Stocking all strengths OxyContin, said have to order OxyContin on a weekly basis. Going to contact Larry Iori BOUT SETTING UP A PROGRAM FOR abuse and diversion of opioids.
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/24/2001	doc says it is getting bad with oxy. caught him out at ashta. he says anyone he suspects is a diverter is getting methadone for cost dura or kadian or ms contin. doc said pts are concerned about filling oxy and having people looking at the strangely. I explained to doc that pts should not let anyone know what they are taking. He does instruct them to do that. We talked about chiro, he did say he is in surgery on Friday and will try it. I did tell him about the motor/sensory separation at lower concentrations. he will try. asked about the 160 tab and he had forgotten about it, but he does not think he has anyone on that dosing. Next call: remind doc of benefits of oxy and to assure his pts they have nothing to worry about.
PPLPMDL0080000001	Barberton	OH	44203	4/24/2001	Talk about the AIDS patient, said wrote 160mg tab, but was sending up to UH for a second opinion, what is status of the patient? What does he consider moderate to severe pain to be? What type of patients? What opioid does he use first? Marcus reprint. Uniphyl... tell me how treat a COPD patient?? use the new COPD piece in the CD case... senokot-s... talked about a patient that was getting OxyContin 80mg tab, lumbar cervical problem. Pulmonary fibrosis are the patients that are getting uniphyl, 600mg. In place of vicodin, acute fractures are considered moderate pain. not laxative protocol, mentioned dulcolax as recommended laxative.
PPLPMDL0080000001	Akron	OH	44310	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44115	4/24/2001	4/24 says use of oxy has gone up- get highest dose info- see if switches to dura at what dose. does use dura but for npo or diff /noncomp pts- seems to think works well for most-
PPLPMDL0080000001	Euclid	OH	44132	4/24/2001	next call: Show him and example of convenience by converting to a q-12 oxycontin dose and eliminating the skin irritation form the patch. 30mg oxycontin q-8 - (90mg) 75mcg patch - 30mg oxycontin q-12 (60mg) 150mg total daily dose or 2 40mg tablets q-12. with 20mg breakthrough Rember that he had to increase her oxycontin dose because she wasn't being controlled. Patient was hospitalized for pain management, they put her on epidural pump which is helping but it doesn't reach the cervical pain that she's having. Has put her back on oxycontin 40mg tid with 4 aric pop cycles for breakthrough and she's still not controlled. I suggested putting her on 80mg of oxycontin q-12 and giving her oxy-fast for breakthrough. Dr. fishman agreed to use the oxy-fast but he still is probably going to keep her on tid dosing I get the feelinging. Next call: since this woman is terminal and has out lived all expectations, fluctuating pain needs q-day Ask him why not just keep increasing her oxycontin every day until she is pain free?
PPLPMDL0080000001	Akron	OH	44310	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	APS ATC guidelines- switch point at qid SAs
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	Assess, treat, document.
PPLPMDL0080000001	Olmsted Falls	OH	44138	4/24/2001	he said he hasn't let the press affect his writing of OxyContin because he knows they are all abused and OxyContin works best
PPLPMDL0080000001	Cleveland	OH	44115	4/24/2001	titr and switching- says most likely to switch after pain needs estab- would consider after nsaid if high doses and clear degeneration- may have pt like that now
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	lunch he said he is now getting comfortable using OxyContin. He has been using it for some low back and some severe osteo
PPLPMDL0080000001	Akron	OH	44333	4/24/2001	What does he consider moderate to sever pain? How has the media affected his prescribing habits? Why? and what is he using? Use the Enlarge PI or prescribing book that has the OxyContin PI and the Duragesic PI? Oxy ir short acting vs percoet and for breakthrough... senokot-s... 7 out of 10 patients prefer OxyContin vs the patch, proper writing scripts. Show how being proactive, providing education, not just OxyContin problem, opioid industry. If you took OxyContin off market would abuse stop??
PPLPMDL0080000001	Olmsted Falls	OH	44138	4/24/2001	quick hit in the hall. he said he's been concerned with the bad press. and the cost
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	get bagels displayed at tumor board
PPLPMDL0080000001	Cleveland	OH	44195	4/24/2001	GERIATR. protocol should be done- says oxy definitely on board- his nurse should have copy by next week- says has 6+ pts on currently
PPLPMDL0080000001	Cleveland	OH	44105	4/24/2001	at fleet clinic, she says that they are seeing more pts asking for oxy, asked her what she does, she says thatshe does not give to them, asked if true pain pts get oxy, she said yes, follow up
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	talked with Glenn and finalized the talk with Dr. Irick for May 16
PPLPMDL0080000001	Cleveland	OH	44113	4/24/2001	talked to dave about the use of vico, big in orthos
PPLPMDL0080000001	Cleveland	OH	44115	4/24/2001	START WITH
PPLPMDL0080000001	Cleveland	OH	44195	4/24/2001	TITR
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	APS ATC guidelines- switch point at qid SAs
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	dosing
PPLPMDL0080000001	Barberton	OH	44203	4/24/2001	Family practice and Rehab floor.
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	assess, treat, document. Want to schedule an inservice
PPLPMDL0080000001	Akron	OH	44307	4/24/2001	Scheduled lunch info on oxycontin.
PPLPMDL0080000001	Akron	OH	44307	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	Scheduled lunch
PPLPMDL0080000001	Akron	OH	44307	4/24/2001	Jeff Cappel wants me to do an in-service with Joyce Moore, Director of Nursing/Patient Services.
PPLPMDL0080000001	Akron	OH	44307	4/24/2001	Joyce A. Moore, RN, schedule an in-service 5200A
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	4/24/2001	tumor brd, asked him about using the 80mg dose i n pts with escalating pain, he says that he goes to ms or dura, talked about why oxy can work andd why switch, follow up
PPLPMDL0080000001	Cleveland	OH	44115	4/24/2001	review of APS - and marcus- approp of ATC - less nausea/euph- more than just bid
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	we talked after tumor board about one of his patients that has pancreatic ca that is getting comfort from Oxycontin.
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	APS ATC guidelines- switch point at qid SAs
PPLPMDL0080000001	Barberton	OH	44203	4/24/2001	mentioned that OxyContin is best opioid for chronic pain, but still have the few patients that are going to abuse opioids
PPLPMDL0080000001	Cleveland	OH	44104	4/24/2001	talked about oxy and using in pts that are having trouble sleeping, he has 2 pts that have said that, asked him to switch to oxy, he said he would, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	4/24- says is 2/3 of time oxy- pref to start with- but with use morph if cost concern. Get more info on when and doses- pt type thinks of most
PPLPMDL0080000001	Lakewood	OH	44107	4/24/2001	ran into him at St John, he said he wanted to let me know he put a new patient on OxyContin since our last lunch and she is doing very well after nothing else worked for her osteo condition
PPLPMDL0080000001	Cleveland	OH	44105	4/24/2001	still keeping pts only to 40mg dose, will refer to pain clinic if need more med, talked about why he can keep in his practice, follow up
PPLPMDL0080000001	Cleveland	OH	44115	4/24/2001	agrees that meth isnt for the general pain pt- too diff to manage- concern over cost of oxy vs msc/others
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	Christine says he is ok on media stuff- still going to oxy for m/s 4-5 days and out pain - limited surg this week.
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	he talked about all the Oxycontin he is writing and when i brought the patch he said he doesn't use that stuff. Went to his office to set appt.
PPLPMDL0080000001	Cleveland	OH	44106	4/24/2001	used once yesterday- another cluster pt- 2-3 10mg - hopes does well - pt has had rough time
PPLPMDL0080000001	Akron	OH	44304	4/24/2001	assess, treat, document.
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	they were in aa hurry so quickly talked about Roth because they said good cancer drug
PPLPMDL0080000001	Barberton	OH	44203	4/24/2001	mentioned more chronic pain like low back pain and cervical pain, also some severe acute pain like fractures. Dosing 20mg q12h.
PPLPMDL0080000001	Westlake	OH	44145	4/24/2001	she wanted to advantages over Duragesic as far as efficacy, and side effects. She said she has an osteo and a back pain patient and cancer patient on it now
PPLPMDL0080000001	Akron	OH	44333	4/24/2001	Most common type of pain treating is spine and neck pain. using mainly vicodin, darvocet or ultram. Convenience, do not believe he is seeing the real benefit of OxyContin. TELL me about a spine pain pt coming in that is on vicodin? when will you schedule a follow up visit? or find one that will be coming back in 30 days. Use short acting vs long acting piece. Oxy ir for breakthrough and senokot-s... Low back study, covered and asked if have failed back pain pts that come in on vicodin, and he said yes, taking 2-3 vicodin tabs a day, 1-2 OxyContin tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44111	4/24/2001	showed him the delivery system and how it works, he was really into it, asked him if it will help his use he said yes, appt with him next week go after specific pt and titrate
PPLPMDL0080000001	Cleveland	OH	44104	4/24/2001	she did not say much about oxy, but has several chronic pain pts on oxy, says that she uses mainly the 20mg dose and it is doing fine, talked about the need to titrate and how to do so, follow up



PPLPMDL0080000001	Cleveland	OH	44104	4/24/2001	he titrated last pt to 80mg dose, says doing very well, he asked about top dose, talked about chevin pt, he says that he feels more comfortable now with titration, low back pt on 20s that need 40mg follow up
	Akron	OH	44333	4/24/2001	dosing OxyContin 1-3 10mg tabs q12h post op. Only side effect patients are experiencing is pts get snowed or say that it makes them feel funny and do not what to take it anymore. Find out what procedures he does that experience moderate to severe pain, what is he using, vicodin or OxyContin. Where is he using vicodin vs OxyContin.? new surgical piece. Oxy ir for breakthrough and senokot-s... said would use OxyContin on all cases today. He is either writing the 20mg or 10mg tabs q12h. using vicodin when refills may be of benefit. Writies OxyContin for seven to 10 days Discussed writing the 10mg tabs q12 writing 1-3 for more flexibility. Carpel tunnel only get Darvocet.
PPLPMDL0080000001	Akron	OH	44333	4/24/2001	Dr Engles comes from a triplicate state of Illinois and is using vicodin. On the previous call, did not know the benefits of OxyContin for post op pain. Compared relative potencies with hydrocodone, the prompt onset of action and q12h dosing with less pills to take and allowing full nighttime of sleep. Goal: Find a common surgical procedure where he is using vicodin, find out how dosing and going to use OxyContin and how to dose it-->> Use the new post op selling piece. Oxy ir for breakthrough and senokot-s... has finger tip cases that do not need so viewing OxyContin for an elbow case dose 1-3 tabs 10mg q12h, think where using show benefits and where talked about post op use of oxy, he says that he uses alot of vico and percocet post op, talked about oxy and how it is the same but it gives 12 hour protection and no apap, asked how long pts were on meds post op, he says for 10 days, asked him to write 10mg 2 to 3 q12, he will, follow up
PPLPMDL0080000001	Cleveland	OH	44111	4/24/2001	going to use OxyContin 1-3 tabs q12h for procedure that has bone involvement, so for more severe pain. Mentione and ulnar nerve repair that falls into the moderate to sever pain and going to give vicodin 15 tabs with a refill and most of the time the patients do not take the medication but wants to have them covered
PPLPMDL0080000001	Akron	OH	44333	4/24/2001	mentioned patients coming in on darvocet and ultram, complaining of constipation, will give a sample of senokot and recommend to buy. filling q12h dosing and having dr's change from q8h dosing.
PPLPMDL0080000001	Barberton	OH	44203	4/25/2001	concern about the abuse and diversion, but he also thinks that the stronger the mediation the more addicting it is. he believes that OxyContin is stronger than vicodin and will only give 4-5 days of OxyContin.
PPLPMDL0080000001	Akron	OH	44203	4/25/2001	no OxyContin, abuse and diversion is the issue.
PPLPMDL0080000001	Barberton	OH	44203	4/25/2001	abuse and diversion Concern with the media coverage about the abuse and diversion with OxyContin, had originally said she was going to try and get her patients off. She was buying into the media and questioning her own judgement on if the patients she was treating were really in pain???
PPLPMDL0080000001	Norton	OH	44203	4/25/2001	Concern with the media coverage about the abuse and diversion with OxyContin, had originally said she was going to try and get her patients off. She was buying into the media and questioning her own judgement on if the patients she was treating were really in pain???
PPLPMDL0080000001	Norton	OH	44203	4/25/2001	What does he consider moderate to sever pain? What opioids are he using for this pain? What types of pain fall into this category? Use the prescribing guide with OxyContin Pl. Marcus reprint. Uniphyl... how does he treat his COPD patients and where does Theol(UNI) fit in? new COPD piece... senokot-s... his prescribing habits have definitely slowed down with the abuse and diversion issue. More problems are coming from his Akron office. Talks about oldre patients with arthritic pain or degenerative disc disease. 20mg-40mg q12h.
PPLPMDL0080000001	Akron	OH	44304	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Euclid	OH	44119	4/25/2001	doc was so busy, he asked that I just leave info behind and said he would look it over and I should try to catch him next week.
PPLPMDL0080000001	Akron	OH	44333	4/25/2001	oxy vs perco and vic. same abuse potential for strengths they use
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	4/25 still no news from HO- seems dissap. with us- as far as media- no change in what they do- just more pt ed.- and have their pts trust in them- had a few bring it up. Still 30 tid most common 6-8wks- and still using in as little as 7 days- told @ evans and his 5-15 day 1-3 seems to like added flex for some pts.
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	gs lunch, talked about post op use vs percocet
PPLPMDL0080000001	Cleveland	OH	44106	4/25/2001	Going over high dose pts- sickle cell- onc- does have 1-2 that have been on SAs nonmalig- may soon be candid to switch in next 2-3wks-- get initials- f/u
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	talked about trauma use, he syas that oxy is a great med, and that he uses it in all fractures and multiple traumas, follow up
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	talked to doctor about oxy and abuse, showed him green guide onopioids, follow up
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	at gs lunch, he made joke about oxy and abuse, he says that they are using even more oxy now in the trauma setting, probably the most in the hospital, follow up
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	doing spine peds- not much opi use- not oxy- lower level- will do tour w/ adults as needed thru june- bispuc coming up
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Akron	OH	44307	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	media questions- say not really issue for their pts- still 1/1- may stretch to 1.5/1 see that most guidelines are not 1/1- is there enough exper. at 2/1
PPLPMDL0080000001	Barberton	OH	44203	4/25/2001	using uniphyl later on for more sever therapy. he is using beta, short acting and then Sevevent and after that Atrovent, if not controlled then will go to Uniphyl.
PPLPMDL0080000001	Akron	OH	44304	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	media questions- say not really issue for their pts- still 1/1- may stretch to 1.5/1 see that most guidelines are not 1/1- is there enough exper. at 2/1
PPLPMDL0080000001	Lyndhurst	OH	44124	4/25/2001	see vexler
PPLPMDL0080000001	Akron	OH	44310	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	media questions- say not really issue for their pts- still 1/1- may stretch to 1.5/1 see that most guidelines are not 1/1- is there enough exper. at 2/1
PPLPMDL0080000001	Broadview Heights	OH	44147	4/25/2001	Spoke with Elaine Milanich. She is the lead consultant. She is verry interested in pain management and would like our help in keeping her educated. She also gave me the name of two physicians, Dr. Rish and Dr. Adarnetto. She seems to think that both need education in pain management. I will follow-up with them. She also told me of a new home in New Philadelphia where Dr. Goldstein will be the medical Director. She said he iv verry concerned with Pain Management. I agreed.
PPLPMDL0080000001	Cleveland	OH	44102	4/25/2001	talked snokot and post op pain
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	talked about abuse and 160
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	4/25/2001	switch
PPLPMDL0080000001	Tallmadge	OH	44278	4/25/2001	Did third in a series of 4 in-services on pain management. This one was on pain meds.
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	media questions- say not really issue for their pts- still 1/1- may stretch to 1.5/1 see that most guidelines are not 1/1- is there enough exper. at 2/1
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	dosing
PPLPMDL0080000001	Akron	OH	44333	4/25/2001	oxy vs perco and vic. same abuse potential for strengths they use
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Akron	OH	44307	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Stow	OH	44224	4/25/2001	Went to meet the education director. She was not in, nor was the D.O.N. I set up an appt. with the staff development person for May 2
PPLPMDL0080000001	Broadview Heights	OH	44147	4/25/2001	Spoke with Elaine Milanich. She is the lead consultant. She is verry interested in pain management and would like our help in keeping her educated. She also gave me the name of two physicians, Dr. Rish and Dr. Adarnetto. She seems to think that both need education in pain management. I will follow-up with them. She also told me of a new home in New Philadelphia where Dr. Goldstein will be the medical Director. She said he iv verry concerned with Pain Management. I agreed.
PPLPMDL0080000001	Akron	OH	44310	4/25/2001	quick oxy reminderf
PPLPMDL0080000001	Akron	OH	44333	4/25/2001	oxy vs perco and vic. same abuse potential for strengths they use
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	Has heard of dr. evans and his pm strategies- likes idea of range giong w/shoulder next mth- evans/brems
PPLPMDL0080000001	Akron	OH	44302	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	she says tht she sees the most use on the trauma and burn rotation, she is now on vascular, asked her why not use it thered
PPLPMDL0080000001	Akron	OH	44304	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	talked about how to start dose of oxy, he is on vascular rotation now, follow up
PPLPMDL0080000001	Cleveland	OH	44195	4/25/2001	media questions- say not really issue for their pts- still 1/1- may stretch to 1.5/1 see that most guidelines are not 1/1- is there enough exper. at 2/1
PPLPMDL0080000001	Akron	OH	44304	4/25/2001	160 taken of market temporarily.
PPLPMDL0080000001	Richmond Hts	OH	44143	4/25/2001	discussed dosing with multiple 80mg tabs he rarely has ever had to use the 160mg dose. Used the PSP cards Next call: Pancreatic cancers how often?
PPLPMDL0080000001	Cleveland	OH	44106	4/25/2001	Is getting over pts after estab pain pattern- still resist to get initial starts until 6-8 pill/day area
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	gs lunch, he just wrote oxy this morning for thoracic surgery pt, she was dc on percocet and came to er bc of pain, switched to oxy, folow up
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	she is chief of trauma rotation, she says that it is the main drug she uses, she wants 30mg pill told her to use 3 10mg pills, talked about oxy ir for bt pain, she can be abig advocate
PPLPMDL0080000001	Cleveland	OH	44109	4/25/2001	he says that the abuse is not an issue in post op, talked about titration if needed
PPLPMDL0080000001	Barberton	OH	44203	4/25/2001	quick hit, he still has OxyContin placed as last resort for pain control, if taking at least 8 tabs a say then he will go to 40mg q12h.
PPLPMDL0080000001	Akron	OH	44333	4/25/2001	more sever post op pain cases, ticks vicodin is best and most of proceduraa are routine. Breast reduction and cancer lesion removals will get OxyContin 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL0080000001	Westlake	OH	44145	4/26/2001	he he doesn't do in depth procedures just some minor ones but sees a lot of patients at the Westlake and Lorain facilities Said the bad press has not affected writing habits
PPLPMDL0080000001	Cleveland	OH	44195	4/26/2001	titr- SA like others- why not oxy- says not very painful typically- but uses low doses occas.
PPLPMDL0080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL0080000001	Cleveland	OH	44195	4/26/2001	4/26 wants me to get there next week- has a couple of morph switch pts want some help on convers

PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	he was very interested in the abuse situation and was very satisfied with how the company is handling it. he said he is anxious to try OxyContin on some new patients
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	talked to doctor about oxy, he says that he does have some concern with the abuse and pts safety, talked about what Purdue is doing and how to combat abuses, talked codd
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	has tried in more acute a couple of times and so far so good- has managed well for pts he chose- more routine cases- will try few more soon to get better feel.
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Beachwood	OH	44122	4/26/2001	Met with Dr. Hall. He says that none of the negative press concerning Oxycontin is changing the way he prescribes. He told me to start working at Cleveland Rehab and set up in services.
PPLPMDL080000001	Maple Hts	OH	44137	4/26/2001	still trying to get some sort of appt withd doc, Maggie said she will ask doc and get back to me
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Akron	OH	44304	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	talked about oxy and use in more acute pain settings, he says it makes more sense than chronic, gave conversion guide
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	she said she believes that it is a shame that OxyContin is getting a bad rap with the abuse in the press and that it is a great drug that helps a lot of patients
PPLPMDL080000001	Mayfield Hts	OH	44124	4/26/2001	we talked about doing the presentation out at trumbull, he will let me know.
PPLPMDL080000001	Lakewood	OH	44107	4/26/2001	quick hit through the window he said he started using OxyContin after my lunch in Westlake. He said he was pleasantly surprised with the good results and said to set up another lunch to go over more info
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	Todds coupling, he is aknucliehead, talked about the abuse, he wanted to now if it is hurting us, told him no, talked about pain pts, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	he he prefers using long acting for long term pain instead of repeatedly dosing short acting indefinitely
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	left ginsberg and sunshine for review before lunch in mid-may.
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	see pain
PPLPMDL080000001	Mayfield Hts	OH	44124	4/26/2001	see laham/salama
PPLPMDL080000001	Cleveland	OH	44113	4/26/2001	see notes
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	talked about the importance of using Senokot with Oxycontin to avoid constipation
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/26/2001	talked about abuse and zannoni
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	titr
PPLPMDL080000001	Akron	OH	44310	4/26/2001	160mg cease shipment temporarily.
PPLPMDL080000001	Akron	OH	44303	4/26/2001	160mg cease shipment temporarily.
PPLPMDL080000001	Akron	OH	44310	4/26/2001	160mg cease shipment temporarily.
PPLPMDL080000001	Akron	OH	44303	4/26/2001	160mg cease shipment temporarily.
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	thinks consensus statement will happen- OSAM- specific on addition definitions
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	get Rino's for lunch he was behind so didn't stay long but likes Oxycontin and uses a lot Just put an osteo patient from Darvacet to Oxycontin
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	got to see docs with breakfast this morning. most said that news coverage has led to more referrals. no good interaction with anyone of the group, but set up a lunch for end of may. Need to talk to nancy about getting to see these guys more often.
PPLPMDL080000001	Gates Mills	OH	44040	4/26/2001	main issue with him has been price compared to Kadian and MS Contin. Also wants to know the price of oxy-fast. highest he has used oxycontin is 80mg tid pain relief was good only it was wearing off early. Agreed to convert to 120q-12 and 30mg breakthrough. Need to f/u with pricing for him and get him to convert
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	he says that the media is not fair, he says that he still will use opioids including oxy for pts that are in pain, says he will cont to write for chroic pain, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	post op- better part for rehab- agrees- seems fully comf for geriatr as well- mentioned mazane- better choice than NSAIDs for organ tox complications
PPLPMDL080000001	Beachwood	OH	44122	4/26/2001	Dr. said that the negative press does not change his prescribing habits one bit. He seems to be an advocate of proper pain management, but is still using a lot of Duragesic. He says he will use Duragesic when the pt. cannot swallow or when they are taking "30 pills" and he doesn't want them to have anymore.. Need to find out what he thinks of the pain management his residents get with Duragesic.
PPLPMDL080000001	Mayfield Hts	OH	44124	4/26/2001	left doc some more pt ed. he has not heard much more about the news. he thought the walgreens was held up again. need to get sue to get duragesic pts onto oxycontin
PPLPMDL080000001	Beachwood	OH	44122	4/26/2001	Dr. is now just starting to get into nursing homes. She said she will keep it to 2 or 3 homes. She is not real clear on when and where she uses Oxycontin. Need to get more specific with her.
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	quick hit as she didn't stay to eat. but said she is using a lot of Oxycontin now for arthritics
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Akron	OH	44310	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	quick hit through the window as he wanted samples, he liked the wall charts and said the bottom line is Uniphyl works and helps a lot of his patients
PPLPMDL080000001	Westlake	OH	44145	4/26/2001	he is writing a lot more oxycontin and still wants to see more ed programs. didn't admit to writing Duragesic try to get that out of him next time
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	dosing/post op does seem to be more willing to use than the other podiatrists- routine for more severe cases- 5 day or more- see if can get down to 3 or more
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	post op- media concerns as excuse to use more oxy for now- let die down w/him a little more
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	4/26 says most all times uses oxy- but think he reserves more for those on pre op- not in acute as routine choice
PPLPMDL080000001	Akron	OH	44304	4/26/2001	Assess, treat, document. Do you get alot of calls for refills for pain prescriptions?
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	4/26 says not all multi levels get LAS- some do ok on oxycodone - dont know if means ATC pain for 6-10 wks? hard to believe- I if so, are all started on SA to estab? only those on higher doses coming in to surg perceived as needing oxy?
PPLPMDL080000001	Gates Mills	OH	44040	4/26/2001	Is worried about all the press and using controolled substances in general. He said you must have proof in your record as to why someone is on an opioid you must try other things first then go to oxycontin or duragesic. Next call: tell him he's exactly right you must determine a medical need and document as why he is rx and opioid. Check for new start on OA patient that we discussed. Not controlled on NSAID's or can't tolerate them
PPLPMDL080000001	Cleveland	OH	44113	4/26/2001	walking around in or lounge, talked about titration today, asked him to use oxy 80mg dose, he says too much med, he does not like to go over 40mg, talked about his pts pain and the need to titrate, follow up
PPLPMDL080000001	Cleveland	OH	44113	4/26/2001	in or lounge, doctor had spine fusion surgery, asked him about oxy for post op he says that this is finally a case where it could be useful 2 to 3 10's q12, follow up
PPLPMDL080000001	Cleveland	OH	44105	4/26/2001	<b>she is now talking about the abuse issue, she says that she has a pt that talked about their neighbors house being broke into and oxy stolen, doctor says she is afraid for pts safety, she says will still use in ca pain and post op pain, will still use in current pts, new starts may be difficult, uni in copd, also uses alot of senokot, follow up</b>
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	titr- tapering post op acute- persistant pain 3-4 days and out
PPLPMDL080000001	Beachwood	OH	44122	4/26/2001	Dr. has some different views on pain management. He will prescri be a short acting med q12h to appease the pt. and the staff if he gets a call over the phone until he can get to see the pt. He is using Oxycontin, but seems to have the idea that because it is long acting, it will accumulate in the system and residents will be very sedate. Need to begin to show him the Oxycontin studies that address mood and Q.O.L.
PPLPMDL080000001	Cleveland	OH	44106	4/26/2001	12/00 using more since pmt multi dose-wants as simple as poss- will defer to res- just dont mess it up 12/19 Jan spaulding- will split w/ Pat in 2001- she did spine for many yrs- was also the one who asked me about going into pharmac. last summer. Does Marcus and Goldberg- he walked off to see pts- says has been using quite a bit- she says used alot of oxy couple months ago- not much right now- no pain mgmt now- but says pmt is using a ton- Sees alot of variab. in pts pain and in both hips and knees. Seems to think of oxy for revision pts who will be in "signt" pain- Agreed with oxy post op strat- says will have to see what the guys think- Says res write to few 40 pills for hip! PM is for weeks to months- reinf equal anal/ and iv convers- mentioned rehab analg needs- see if thats only time they need. vs requesting chonically. Also tapering simplicity vs going to vico or dvtc 1/22 post op says going great- using over vico now too makes much simpler- see if he would support at VA. Big into technology- dig cameras- pda, etc. 3/12/01 now says that everyone is getting nausea on oxy and wont use anymore- more than w/vico- says didnt use pmt before. only using 1-2 10mg/12 he says- foot/ankle pts- short blocks- give oral whatever @ 2hrs post op- Get the numbers of pts tried on. others success- usually less N/V- try just 1 q12 for first day- how many are needing 2? says will stick with it- not sure if he will- have him stick more w/getty and goodfellow- still says naus was the prob- I think prob only 3 or so pts- sounds like all got 20q right off- not sure if he is with me on start w/10q12 first- give it a chance- f/u 4/30- still get phone calls on Vico- has pat and jan handling, he really doesnt know freq of calls w/other opis- just has used longer- get them to document more
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	titr- tapering post op acute- persistant pain 3-4 days and out. Candy told me after he walked away that he is most conserv of the group- will watch what lieb and bell do and how their pts respond. She says she tried to get him going on oxy before and he wasnt ready. She is ready to push again- told about bisc/brems/evans protoc- how they are using. see from him/her how many pts fall into approp cate. for oxy. Give ginsb/marcus to f/u
PPLPMDL080000001	Cleveland	OH	44195	4/26/2001	titr- tapering post op acute- persistant pain 3-4 days and out
PPLPMDL080000001	Cleveland	OH	44113	4/26/2001	talked in pain clinic, he says that he is using some post op, but that percoet seems to work better, asked him what dose he is using and he says 20mg, told him not high enough go to 30mg q12h, follow up
PPLPMDL080000001	Akron	OH	44333	4/27/2001	abuse and diversion is the big concern, being more selective with patients to receive OxyContin. I responded was to be consistant on evaluating all pain patients the same way, no matter what opioid going to select. If assess the patient and evaluate the pt will get an opioid, OxyContin is the best option.
PPLPMDL080000001	Cleveland	OH	44127	4/27/2001	talked about oxy, she asked about all of the bad press, asked her if it was a problem for her, she says that she is worried about her pts safety, talked about proper pt selection



PPLPMDL0080000001	Akron	OH	44310	4/27/2001	abuse
PPLPMDL0080000001	Westlake	OH	44145	4/27/2001	quick hit in the hall he said we've really been in the news but it hasn't affected his writing of OxyContin for his chronic patients
PPLPMDL0080000001	Gates Mills	OH	44040	4/27/2001	Acts as if he doesn't use opioids at all. Difficult to get him talk of specifics. Need to get a duragesic patient conversion.
PPLPMDL0080000001	Akron	OH	44304	4/27/2001	tylox vs oxy
PPLPMDL0080000001	Lakewood	OH	44107	4/27/2001	quick hit he said he mostly uses either OxyContin for his chronics or Vic. for his acutes
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	talked about converting pts when they come from ortho to rehab, he says he will, follow up,
PPLPMDL0080000001	Lakewood	OH	44107	4/27/2001	he said he uses a lot of Oxycontin and his patients get great relief
PPLPMDL0080000001	Uniontown	OH	44685	4/27/2001	he is still using alot of vicodin with refills as his first line opioid. He said he is more aware of OxyContin but has not changed habit. Going to OxyContin after 4 weeks and at least taking 6 tablets a day. Low back and acute fractures. Not alot of theo being initiated, maintaining a few.
PPLPMDL0080000001	Cleveland	OH	44127	4/27/2001	window call, he was very busy, talked about post op, follow up
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	seeing alot of abuse, writing less. tough call
PPLPMDL0080000001	Lakewood	OH	44107	4/27/2001	quick hit in the hall, she needs a refresher on pain management and Oxy she is afraid to handle chronic pain anymore and wants to send out. She said Uniphyl is the best
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	followed up with senokot sample
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	see notes
PPLPMDL0080000001	Lakewood	OH	44107	4/27/2001	went over pain management pharmacy program on May22
PPLPMDL0080000001	Parma	OH	44134	4/27/2001	Met with Sister Luke. She is the D.O.N. She likes Purdue and their products because we have small tablets and make it easier for the pt. This is a totally non-profit Cancer home. All funds are donated. They used to have a direct acct., but now buy through Amerisource. Will need to Wendy. She is the pharmacist. There is an on-sight Pharmacy.
PPLPMDL0080000001	Parma	OH	44129	4/27/2001	Met with Patty. She is the Dir. of the Hospice. She asked to see us. She wanted Myths of Opioids books. They get all their meds for their home pts. from the in-pt. pharmacy. They get their meds for their nursing home pts. from the CPP that services the home. They are getting ready to open an in-pt. unit in June. They are using our products, but mostly MS Contin. Will get in to in-service in June.
PPLPMDL0080000001	Parma	OH	44134	4/27/2001	Went back to see Wendy. She is getting special pricing through Amerisource, but did not what contract they are buying off of. She said she will find out. They are using a lot of Duragesic. She said it is what the Doctor's want. I saw no Oxycontin. Only MS Contin and Duragesic. They are using some Oxy-IR.
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	sally, talked about abuse
PPLPMDL0080000001	Fairview Park	OH	44126	4/27/2001	Tom said he is getting a lot of pts. from other pharmacies that won't carry Oxycontin anymore
PPLPMDL0080000001	Westlake	OH	44145	4/27/2001	went over our May 22 dinner program with Glenn
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	seeing alot of abuse, writing less. tough call
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	saw a few residents in clinic, very affected by abuse. says definitely affecting their prescribing. alot of patients are medicaid and not upstanding citizens. pushed for more use in house where they have control
PPLPMDL0080000001	Akron	OH	44308	4/27/2001	160mg cease shipment temporarily.
PPLPMDL0080000001	Akron	OH	44308	4/27/2001	160mg cease shipment temporarily.
PPLPMDL0080000001	Akron	OH	44307	4/27/2001	Poster for surgery floor
PPLPMDL0080000001	Akron	OH	44311	4/27/2001	160mg cease shipment temporarily.
PPLPMDL0080000001	Lakewood	OH	44107	4/27/2001	lunch had a great discussion about how useful oxycontin has been for many of his patitns he went over about 5 or 6 patients and mentioned how they can not function with out it
PPLPMDL0080000001	Akron	OH	44333	4/27/2001	Had thought of OxyContin as a non abusive long acting vicodin. He mentioned cancer patients more as the type of pts. I went over the PI and mainly the indication. He is being more selective on initiating OxyContin to patients. Asked him the question if took Oxy off market would it stop the abuse of medication, he said no. More comfortable with writing OxyContin. He did say have to pay better attention to overall pt selection and He is using a ton of vicodin, very vague. Comes off as a red physician? When asked said most common type of pain was back or musculoskeletal pain. How many vicodin scripts do you write a day? How many do you refill a day? What benefits do you see with OxyContin vs vicodin? The next patient with musculoskeletal pain that comes in and needs more evicodin, give them OxyContin and tell him how to dose it.. Use Fleishman reprint... Uniphyl... when is he initiating theo for COPD patients use th new COPD piece for unli.. senokot-s... said using OxyContin and will write it for next patient that comes in on vicodin for a refill.
PPLPMDL0080000001	Westlake	OH	44145	4/27/2001	he said he has to be one of the biggest uniphyl writers around because he writes a few scripts every day
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	talked in ps clinic, he says that he is using oxy post op for plastics, only in major surgeries, follow up
PPLPMDL0080000001	Akron	OH	44333	4/27/2001	remind about oxy ir. Find out what cases he is using OxyContin vs vicodin and why? new post op piece... OxyContin for post op cases that has bone involvement, vicodin for mild to moderate pain, carpal tunnel or ligament repair. 1-3 10mg tabs.
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	talked in clinic, he says that he has seen dinchman use oxy lately, he asked about dosing explained conversion and starting dose of oxy
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	seeing alot of abuse, writing less. tough call
PPLPMDL0080000001	Uniontown	OH	44685	4/27/2001	mentioned older ladies with OA pain and compression fractures wher he is using OxyContin. Not starting alot of patients on theo, but using Uniphyl for chronic bronchitis.
PPLPMDL0080000001	Mogadore	OH	44260	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44311	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Mogadore	OH	44260	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Mogadore	OH	44260	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Cleveland	OH	44127	4/27/2001	he is only using oxy in select pts like severe post op pain and ca, focus on ca nad get him to titrate, follow up
PPLPMDL0080000001	Mogadore	OH	44260	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44304	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44311	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44311	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	N Olmsted	OH	44070	4/27/2001	they were in a big hurry went over titration guide
PPLPMDL0080000001	Akron	OH	44310	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44311	4/27/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PPLPMDL0080000001	Akron	OH	44310	4/28/2001	What do you use for breakthru medication. Page 23 in APS book speaks of titration until comfort dose is reached. What is the highest strength of oxycontin that you have prescribed? What happens when you reach that highest dose? When would you use oxycontin on the pain scale 1-10? we are indicated for moderate to severe pain. What number would you say is moderate? severe? Do you see alot of elderly? Are you worried about gastric bleeding from NSAids? Do you treat around the clock pain with short-acting opioids? Long-acting opioids? Both?
PPLPMDL0080000001	Cleveland	OH	44109	4/27/2001	talked about oxy and how he had pt yesterday that was abusing med, he says that he took pt off and sent home, asked him about using oxy in higher doses, talk titration
PPLPMDL0080000001	Cleveland	OH	44195	4/27/2001	2wks course is still all about he will do. Cheryl says he will right 10-20q12 w/bt vicod is typical- says no media prob-
PPLPMDL0080000001	Akron	OH	44322	4/30/2001	Diversion issue and senokot-s recommendations.
PPLPMDL0080000001	Barberton	OH	44203	4/30/2001	oXYCONTIN DIVERSION ISSUE and senokot-s recommendations.
PPLPMDL0080000001	Akron	OH	44319	4/30/2001	He is still writing a ton of vicodin and refills. Both nurses say way too much. With the media, he has stopped writing OxyContin for fear of abuse and diversion. THINKS all opioids are being abused but OxyContin more so now. Not seeing benefits of OxyContin over vicodin.... Uniphyl, COPD with nocturnal problems.
PPLPMDL0080000001	Akron	OH	44333	4/30/2001	Roth study. What opioid he uses to initiate therapy with on OA pts, and find unsatisfied patient.... Concern about the abuse and diversion, safety aspect of his patients going to the pharmacy and getting the script. Roth study to show use of OxyContin on OA pain. SHowed new piece. Role of Opioids to dispell the concern of opioids. Agreed when pts come in and taking vicodin at least every 6 hours and need a refill, start on 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	4/30/2001	at er lunch, he says that he will cont to use for fractures and severe pain, follow up
PPLPMDL0080000001	Cleveland	OH	44195	4/30/2001	post op- range idea- seems like would like for only some pts- would want fixed dose for most-
PPLPMDL0080000001	Barberton	OH	44203	4/30/2001	He says that he does not have alot of use for OxyContin, vicodin is being used post op and for pain that is 45 days or less. Cancer pt are getting the patch. OxyContin is in limbo between the two.
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	Seems fine w/media stuff- confirms- victoroff/kraay have brought up as issue-- she is going to sports serv next- see how much acute use.
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	4/30 peds serv thru june- not much call for oxy- went to NY home for vacat- Long island
PPLPMDL0080000001	Cleveland	OH	44109	4/30/2001	in ed, says that he was at seminar where they where talking about abuse, he syas that there where purdue reps that had cars broken into in nyc, says I should get a gun, says though that it is still useful, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	sat in on lunch with rob, got a lot of info on spine pts who are in house for 4-5 days. rehab in hanna house. lynette and pam pretty much follow pts pain mgmt. not totally sold on idea of oxy for everyone. need to address concerns about some pt. not needing when all pts are getting atc pain control.
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	titr- range strat- seems to like idea - will try
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	post op
PPLPMDL0080000001	Cleveland	OH	44195	4/30/2001	Seems happy with set up for now- will continue to work on getting IR- hasnt had a chance to talk to brems yet- not defin. what day will be at strongsv
PPLPMDL0080000001	Cleveland	OH	44106	4/30/2001	sat in on lunch with rob, got a lot of info on spine pts who are in house for 4-5 days. rehab in hanna house. lynette and pam pretty much follow pts pain mgmt. not totally sold on idea of oxy for everyone. need to address concerns about some pt. not needing when all pts are getting atc pain control.
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PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	talked mainly about uni and copd, adds on after inhalers talked about chronic pain and oxy
PPLPMDL0800000001	Cleveland	OH	44109	4/30/2001	he was laughing about oxya and the problems with it, talked about how it is still very effective when used in the right pt, he says that it still has place in er setting
PPLPMDL0800000001	Cleveland	OH	44109	4/30/2001	he says that he will still using oxy in severe cases, that is where he is using it now, talked about trauma cases and multiple fractures
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	sat in on lunch with rob, got a lot of info on spine pts who are in house for 4-5 days. rehab in hanna house. lynette and pam pretty much follow pts pain mgmt. not totally sold on idea ofoxy for everyone. need to address concerns about some pt. not needing when all pts are getting atc pain control.
PPLPMDL0800000001	Akron	OH	44319	4/30/2001	Said he is done with writing opioids for chronic pain, sending all patients to pain management. Problem with Dr Pottschmidt and opioids.
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	4/30 candy gave name of Colleen Rump -In Pt Clinical nurse MGR- may get inservice thru her. he would write q6-8 of SA- hoping that only used that way but she says vast major. use more typ 2 q4-6- Writes for 4wks worth. and then f/u- She agreed that he has misconception of equianalgs- gave ahcpr/aps for review- f/u
PPLPMDL0800000001	Cleveland	OH	44109	4/30/2001	er lunch, he still says that he will not write oxy unless it is for a clear case of pain, like trauma and fractures, go after this business
PPLPMDL0800000001	Akron	OH	44319	4/30/2001	Still using vicodin and patients are calling back for refills. Media has not changes prescribing habit. Starts patients on vicodin taking 2-3 tabs a day to start, then if get up to 8 tabs a day will switch to OxyCContin.
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	he says that he is getting very hard time from the pharmacies, says that he has had to switch some pts to other meds, like vico, talked about why he should not do that, follow up
PPLPMDL0800000001	Euclid	OH	44132	4/30/2001	Tim said he has not really seen any scripts at all form morleys office since I stopped in last month. he said to let him know he has it in and would be happy to work with him.
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	lunch with ortho spine guys. got leads for inservice on floors and in hanna house where inpt. rehab is done
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	see pain mgmt, chronic pain clinic
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	sat in on lunch with rob, got a lot of info on spine pts who are in house for 4-5 days. rehab in hanna house. lynette and pam pretty much follow pts pain mgmt. not totally sold on idea ofoxy for everyone. need to address concerns about some pt. not needing when all pts are getting atc pain control.
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	still stocking oxy
PPLPMDL0800000001	Cleveland	OH	44109	4/30/2001	see notes
PPLPMDL0800000001	Brooklyn	OH	44144	4/30/2001	still stocking oxy
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	says pts are coming to him from other pharmacies saying that they are not filling rxs
PPLPMDL0800000001	Cleveland	OH	44113	4/30/2001	still stocking oxy
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	talked about oxya nd how he is seeing pts that are wanting off oxy, follow up
PPLPMDL0800000001	Westlake	OH	44145	4/30/2001	Went to see Shannon to do the hospice rebate. She is not in on Mondays. Others there could not get into her office to get the information. Left card for her to call me.
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	post op
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	titr
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	post op- range idea- seems like would like for only some pts- would want fixed dose for most-
PPLPMDL0800000001	Barberton	OH	44203	4/30/2001	dr WU IN THE HOSPITAL
PPLPMDL0800000001	lakewood	OH	44107	4/30/2001	Dr. said he is using more Oxycontin. He said there is a big push to get rid of Darvocet. As a result, he said that his choices as he sees it are T3 or Oxycontin and he is using more Oxycontin and he says it is working. I asked him when he will put a pt. on Oxycontin. He could not give me an answer.
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	post op- range idea- seems like would like for only some pts- would want fixed dose for most-
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	4/30/01 was very concerned about media coming in- but seems alot better after lunch discussion- irwin mandel gave good defense- criminal activ- do you have specif pts? no- does cloud the issue- but better way to deliver the opi- euph/n/v- addicts abuse all they get hands on- First may not want name attached to if there is prob. Treatment pain mentality
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	er call, he asked if we are taking hits with oxy, told him no, he says that he knows alot of docs are gunshy with oxy now, asked him if he is and he said no, will use in fractures, etc
PPLPMDL0800000001	Cleveland	OH	44132	4/30/2001	Next call: see if he converted the patient to 60mg q-12 and they may have to be bumped up again. His expectations of a pain med other than pain relief are 1. cost and 2. convience. he has not seen the patient back yet that he converted to 60mg q-12 from 40tid but know complaints. I asked him where he use LA morphine vs oxycontin and he has a couple of patients that their insurance plan would only cover morphine no oxycontin but this is rare. Next call: try to identify another tid patient that can be converted to q-12. where does he use duragesic? in combination with oxycontin?
PPLPMDL0800000001	Cleveland	OH	44111	4/30/2001	in er with st. marie, says that they are using oxy in gs, but does not see much in ed, follow up tom.
PPLPMDL0800000001	Euclid	OH	44119	4/30/2001	Had another rep sponsor their dinner meeting in two weeks and said everyone wanted to go to ruth's chris so they just booked it with them. He would be interested in listening to a speaker like Dr. Smith or someone from UH
PPLPMDL0800000001	Akron	OH	44333	4/30/2001	Kriegler at a round table dinner sometime in august.
PPLPMDL0800000001	Richmon Hts	OH	44143	4/30/2001	Roth study for OA, find out what opioid he initiates therapy with for OA patients? He just heard Howard Smith talk about OxyContin and use for arthritis. Went over the R0th study and he said his prescribing habits have not changed. highest patient is 50mg q12h for severe spinal stenosis and OA.
PPLPMDL0800000001	Akron	OH	44319	4/30/2001	Gave him pain agreement and he liked it has a couple people on oxycontin for chronic pain couldn't remember exactly what. reviewed roth reprint and identified OA patient not tolerated on NSAID's with moderate severe pain. he agreed to use oxycontin 10mg q-12 to see if theirs an improvement in function and reduction in pain. Next call: what new starts on oxycontin has he made? OA? He remains concerned with the news media and
PPLPMDL0800000001	Akron	OH	44319	4/30/2001	Has not put any new patients on OxyContin. Maintaining a group of patients on OxyContin, two pts he mentioned, cervical vertebrae ruptures and fibromyalgia. Documents every patient, he did have to dismiss a patient for noncompliance with OxyContin. Still using vicodin first line and patients are calling back for refills. Uniphyli, COPD patients with nocturnal exacerbations.
PPLPMDL0800000001	Cleveland	OH	44117	4/30/2001	Was happy to hear about the pharmacies reporting the fact that they liked the use of the pain agreements that he was using. His main goal is to use oxycontin only and no breakthrough for chronic severe pain. He feels it's the best drug to use when someone has constant pain. Next call: reinforce where he likes to use it constant pain see if he will titrate those patients
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	caught most of the docs by the schedule board. did not get to ask mekhail about speaking at trumbull. Weisman said that no one is pulling back on oxycontin use. He did remember chiro, but had not tried, so he is going to give it another go. I even suggested that residents doing their first injections use it so doc can focus on technique and not so much on cardio problems. Word from abbott rep is that dews is pulling back, but she is on vacation, so not able to ask her. The rest of the guys appreciated the titration pens. Scheduled lunch with kelly with group and nancy said that is way to go to catch everyone.
PPLPMDL0800000001	Euclid	OH	44119	4/30/2001	Main concern remains standard of care for use of opioids? he's afraid of being investigated because it's happened twice where patients wer'er receiving opioids from other doctors than him. I reinforced using the contracts and the fact that it would be apart of his medical record as proof that he addresses this issue with his patients. He wants to have a round table discussion with the UH group and talk about use of opioids. He told me about the use of Skelaxin and how it's supposed to potentiate the use of narcotics, synergy. Has difficult patient on on and off of oxycontin with vicodin for break through discussed establishing him on oxycontin only and avoiding the peak and trough of vicodin. Next call: need to get him to realise and titration above 40mg q-12 or tid is the same process as going form 10-20-20-30 etc.
PPLPMDL0800000001	Cleveland	OH	44195	4/30/2001	caught most of the docs by the schedule board. did not get to ask mekhail about speaking at trumbull. Weisman said that no one is pulling back on oxycontin use. He did remember chiro, but had not tried, so he is going to give it another go. I even suggested that residents doing their first injections use it so doc can focus on technique and not so much on cardio problems. Word from abbott rep is that dews is pulling back, but she is on vacation, so not able to ask her. The rest of the guys appreciated the titration pens. Scheduled lunch with kelly with group and nancy said that is way to go to catch everyone.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	4/30/2001	Sleep thru the night, 12 hour control, around the clock, Oxylr for breakthru.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/30/2001	Sleep thru the night, 12 hour control, around the clock, Oxylr for breakthru.
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PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	4/30 post op says all for ATC mgmt w/oxy treatm plan. clearly leaves up to pam/lynette- if they are comf.- PAM says still might hold off on oxy for all major cases- not all need- not comf with - see if she can tell me % that get by with SA for whole course of mgmt. She thought biscr protoc was too cookie cutter- agrees most get 20q12- but must keep flex to individualize-
PPLPMDL0800000001	Fairview Park	OH	44126	4/30/2001	H- did say he rx'd oxycontin for surg pt from last visit, although he hesitated. reminded of dosing K- just a maintenance call with q12 message.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/30/2001	Sleep thru the night, 12 hour control, around the clock, Oxylr for breakthru.
PPLPMDL0800000001	Fairview Park	OH	44126	4/30/2001	H- did say he rx'd oxycontin for surg pt from last visit, although he hesitated. reminded of dosing K- just a maintenance call with q12 message.
PPLPMDL0800000001	Cleveland	OH	44106	4/30/2001	4/30 Great guy- big talk on media but defended as flavor of the month- criminal activ- defin. on board w/oxy ATC- but doing peds now- thru june? convers/ dosing schedules- w/taper plan- says has done, but will do more as routine
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PPLPMDL0800000001	Akron	OH	44333	5/1/2001	abuse and diversion issue, what alternative is he going to use? if not legitimate patients then by all means do not give them an opioid? Compression fractures and older patients with arthritic or musculoskeletal pain.
PPLPMDL0800000001	Akron	OH	44333	5/1/2001	abuse and diversion is the big issue, he has stopped writing, because of all the problems. he did mention OxyContin does help the pain.
PPLPMDL0800000001	Akron	OH	44333	5/1/2001	abuse and diversion and the pharmacies getting robbed is a concern.
	Akron	OH	44333	5/1/2001	this what we are doing, passed onidea and drug urine screen.. Being proactive, concern with doing right and gets worked up. Documentation, are you taking people off of it? Legitimate patients why are you taking them off? Going to take a patient off OxyContin, he got OxyContin from the Barberton ED Dept, Dr Donich and Dr Lefkowitz. He write OxyContin, TID. Mentioned that the patch does not last 3 days, he is dosing it every 48 hours. Biggest concern is, him getting investigated by the DEA.
PPLPMDL0800000001	Akron	OH	44304	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	media discussion- says dunegan couldnt come at better time- says no specif pt he is concerned with- still has 3 on- like it was his idea all along- persist pain pts- low dose mgmt only he says- 10-20- at this point before ref
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	he says that he does not even think about abuse when he writes for painmeds, he says that he has several pts that are oxy pts now, follow up
	Euclid	OH	44132	5/1/2001	Dr. told me that she started Mary, the admissions coordinator at Mt. St. Joseph on Oxycontin and it is working wonderfully for her. She is moving again. I showed her the paper on Pain in the Institutionalized elderly. I showed her why it is imp. to give pain meds ATC. Gave her that as a benefit of Oxycontin. She agreed.
PPLPMDL0800000001	Akron	OH	44302	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	Barberton	OH	44203	5/1/2001	talked about the patients on multiple 160mg tablets and the 160mg tablets not going to be shipped and they referred to it as being recalled and these patients are going to be switched to MS Contin because of the 200mg
	Cleveland	OH	44195	5/1/2001	5/1 says using kadian more- for inpts? to watch for WD? didnt make sense- and oxy more in outpt- seems reversed- wouldnt fess up on meeting w/DEA- his nurse clinician Laurel open to inserv on JCAHO material- 6/6?
PPLPMDL0800000001	Akron	OH	44302	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	did have 1 on 160- wasnt too concerned about not being avail in the future- see how pt does overall- and go back to 80s if neccess
	Cleveland	OH	44106	5/1/2001	ACUTE POST OP- REV OF GINSB PRINC- AT LEAST 7 DAYS- WANTED TO KNOW WHAT KIND OF ORTHO PTS THEY WERE- HAS SEVERAL ON SUBACUTE- LIKE HIS USUAL - POST OP TUMOR PTS- TOLERATION ALMOST ALWAYS GOOD HE SAYS
PPLPMDL0800000001	Akron	OH	44302	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/1/2001	southwest ob mtg. spoke to whold dept. follow up with doc in office
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	post op talk of oxy adn oxy ir, says that he is on trauma rotation and is using oxy, follow up
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	5/1 will have opp to write more in june- service will make sure comes to dunegan and boswell
	Cleveland	OH	44106	5/1/2001	Levy prog- early as August? will get set up in next 2-4 weeks- says dura for stable pain- less stigma/reminder than pills- told him my impress/ would be more stigma w/patch on you- more unusual- pills like vitamins/ all other
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	orals- much more of common routine- backed off some to npo pt- we'll see.
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	she asked about how to start pt after pt is on pca, told her how and asked her to use, said she will, follow up
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	talked about doing journal club, he says that the residents need to know about oxy and oxy ir, talked about his use, uses in severe cases, follow u/p
PPLPMDL0800000001	Cleveland	OH	44102	5/1/2001	still stocking oxy
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	lori rose and program
	Cleveland	OH	44119	5/1/2001	Spoke with Joanne Sheldon about the speaker we are trying to get. Asked her to give me to the end of the week. She gave me the name of a physician named Cameron something out of Northwestern. She had heard him and liked him. Left a message for Dava. Also spoke with Dr. Thomas. See notes under her.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/1/2001	presented to dept of ob. henig and oneil showed up with alton, bennett and chung
PPLPMDL0800000001	Brooklyn	OH	44144	5/1/2001	stocking oxy, severl questions but no problems
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44115	5/1/2001	conver- dose carring 10-20s
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	titr
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	titr
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	keith Caryer
PPLPMDL0800000001	Cleveland	OH	44103	5/1/2001	dose conv- says noC2s for 20 yrs- some C3
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	titr- initiating- no real concern w/media- all talking @ gerson goof- pt doing much better again on oxycontin
PPLPMDL0800000001	Mayfield Village	OH	44143	5/1/2001	Tole the pharmacists about the 160mg. Told Kathy that if she needed to order any, to pick it up now as there may not be anymore for a while in about a month. They had inventory today and were very busy.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/1/2001	Dr. Pharmacist, patient triangle.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/1/2001	Dr. Pharmacist, patient triangle.
PPLPMDL0800000001	Barberton	OH	44203	5/1/2001	medical education dept and dr Costas
PPLPMDL0800000001	Middleburg Hts.	OH	44130	5/1/2001	attended ob mtg at southwest. no real interaction
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	5/1 titr- initiating- no real concern w/media- all talking @ gerson goof- pt doing much better again on oxycontin. Just back on service now- will write today she says- F/U
PPLPMDL0800000001	Akron	OH	44302	5/1/2001	Assess, treat, document.
	Akron	OH	44314	5/1/2001	What dose is the CREST patient on?? What is moderate to severe pain and what opioid do you use to treat it? What type of patient? Use the Marcus reprint. Oxy ir and OxyFast for breakthrough... Uniphyl... find out an unsatisfied patient and use the new COPD piece, where does theo fit in? senokot-s patients.. CREST patient requested to be switched to MS Contin and is on the same dose of morphine as OxyContin, Patient preference. Patient is not being controlled as well on MS Contin but she said he is a difficult patient. Merck Medco only fills one month of the prescription at a time.
PPLPMDL0800000001	Akron	OH	44314	5/1/2001	Using after short acting, vicodin and percocet, take up to 6 tablets a day gives themshort acting for a couple days to see how many taking. If only going to be on opioid for 30 days will keep on short acting.
PPLPMDL0800000001	Akron	OH	44304	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/1/2001	see spiro
	Cleveland	OH	44106	5/1/2001	5/1 titr- initiating- no real concern w/media- all talking @ gerson goof- pt doing much better again on oxycontin. Was thinking couldnt be abused- but realizes that like any other- no more than any other- no concern at all w/her pts- breast cancer- get more info on when in most pain- masectomy? metastasis?
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/1/2001	doc very candid about a lot more bad apples coming in then ever but at the same time many legit pts are inquiring if oxy would be right for them. one guy was taking 40 vico a day, auto matic convert to oxy. doc does use duragesic for elderly. he still says chiro would not be necessary even in lab deliv. I tried to sell with motor separation at lower concentrations. He said it is not a problem. We did discuss pcea and nursing issues but he said to take that up with sfler
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	saw outside of doctor lounge, he says that he is using more oxy now, had case yesterday that was spine and he used oxy 40mg
PPLPMDL0800000001	Cleveland	OH	44109	5/1/2001	see at 150th address, he says that he just came from a pain conference for merck, says that he spoke to alot of colleges about oxy and abuse, feels purdue is not doing enough, told him what we are doing try to set up
	Cleveland	OH	44119	5/1/2001	Explained to Dr. Thomas about the 160mg. She said she does not have anyone on that strength now. She is using a lot of methadone for neuropathic pain along with oxycodone for breakthrough. Said it is working great. She showed be the book of what they have in the Pixus Machine. They have Oxycontin 10,20,40, and 80mg. She said there is a nationwide shortage of methadone due to Roxane being shut down.
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	titr- initiating- no real concern w/media- all talking @ gerson goof- pt doing much better again on oxycontin
PPLPMDL0800000001	Akron	OH	44304	5/1/2001	Assess, treat, document.
PPLPMDL0800000001	North Olmsted	OH	44070	5/1/2001	quick hit in the medical bldg., he said he has had a hard time finding OxyFast but is using OxyContin
	Cleveland	OH	44106	5/1/2001	5/1 titr- initiating- no real concern w/media- all talking @ gerson goof- pt doing much better again on oxycontin. Says no pts in pain right now- not at that level- one at VA- forced to msc due to cost- younger male- no nausea/conf probs- think 80q8? going to asco- then on camping trip to utah/yosemite- fired up
PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	post op- 2wk course after pca- sticking w/strat- not concerned w/ his pt base
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	talked about oxy and his post op use, talked about how to convert pt from pca to oxy, follow up
	Cleveland	OH	44106	5/1/2001	5/1 showing some concern with media- but agrees down to pt selection and reassess- asked her if any specif pts- says no - but at VA is more concern- but all can be.- refocused on success pts- continued w/the cluster headache- and cnmp patients
PPLPMDL0800000001	Cleveland	OH	44111	5/1/2001	talked about using the 40mg dose up to 3 pills every 12 hours and then titrate to 2 80mg pills, he has pt now that is taking 2 40mg every 12 hours
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/1/2001	all docs showed up at ob dept meeting. gave ob oxycontin call. no doc interaction but nursing staff agreed that q12 is great benefit on floor. need to find out about standing orders
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PPLPMDL0800000001	Cleveland	OH	44106	5/1/2001	has identified 2 pts that would be better off on q12 oxy- should be in next couple weeks- lbp male- managing w/dilau- will come to dunegan
PPLPMDL0800000001	Middleburg Hts	OH	44130	5/1/2001	all docs showed up at ob dept meeting. gave ob oxycontin call. no doc interaction but nursing staff agreed that q12 is great benefit on floor. need to find out about standing orders
PPLPMDL0800000001	Akron	OH	44333	5/2/2001	abuse and diversion is big issue, no new patients on OxyContin.

PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/2/2001	Assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44102	5/2/2001	talked about using the 20 and 40mg dose of oxy, he says that he has several pts on oxy, but will add pts if they need it, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	start with recom- fsmb and AP5- wanted book- didnt have one- see next week to go over ATC/ LA sections- equilan- dont think he is comf with direct conv.
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	stay with
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	quick hit through the window asked if he is using Oxycontin he said yes for his chronics and walked away
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	discussion about 5/17 prog- got word of our sponsorship, pleased - turnout is looking good- told about poiro and thomas looking for pm CE. apprec helping to pass the word. 3 on oxy now- morph allergy, one was on SAs- percoc- stay with same as a rule
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	he must of been sold a bill of goods from duragesic. He said he is switching his patients from oxycontin to duragesic because all the abuse. I need to sell against it
PPLPMDL0080000001	Westlake	OH	44145	5/2/2001	he said he hasn't put many new patients on pain meds lately but put a new one on OxyContin yesterday for breast cancer
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	talked to doctor about the fact that he has written oxy, he says that he is now writing refills for pts, but no new starts yet, talked about pts that he has had on short acting meds for a while and that he can trust those pta and work on switching them, he will consider
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	he seemed to have no problems with OxyContin and even asked whats new with it as I then went over Roth
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	saw in closet, talked about oxy, he says no one in right mind would use oxy now, talked about why it is still approp., follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	stay with
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	talked in er, asked him about using oxy in fracture cases, he said it was still approp, follow up
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2001	rehab
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	stay with
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2001	doses
PPLPMDL0080000001	Westlake	OH	44145	5/2/2001	met with Pam to finalize plans with speaker program with Dr. Irick
PPLPMDL0080000001	Rocky River	OH	44116	5/2/2001	stopped in and abuse was brought up even though they said they don't see a lot of oXYcONTIN
PPLPMDL0080000001	Rocky River	OH	44116	5/2/2001	abuse in the press was brought up so talked about 160mg situation and the company's stance
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	went over the 160mg situation
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	talked about 160 suspension
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	talked about abuse and stocking, only stock up to 40mg of oxy, talked about suspension of 160mg
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	lyn, very nice, talked about 160, she had several questions about robberies and tid dosing, follow up
PPLPMDL0080000001	Stow	OH	44224	5/2/2001	Will meet with the education coordinator and/or the D.O.N. to discuss how I can help them with pain management in their facility. Met briefly with Laura Miller. She is the D.O.N. She said that have a pain management protocol that they follow from their corporate headquarters. They are an Extendercare facility.
PPLPMDL0080000001	Stow	OH	44224	5/2/2001	Met briefly with the staff development coordinator, Barbara Trimble. The D.O.N. is Karen. The medical director is Charles Hugus, and their pharmacy is ICP out of Tiffin (near Findley) This is a home that I will not receive sales credit for. Will probably not follow-up with this home in the near future.
PPLPMDL0080000001	Tallmadge	OH	44278	5/2/2001	Went to see Staff Development. She was not in. Her name is Becky Slabaugh. The medical director is Robert Norman. Didn't know the name of the pharmacy. Will call Becky to set up appt.
PPLPMDL0080000001	Tallmadge	OH	44278	5/2/2001	Spoke with one of the LPNs who was going to put a pt. on Oxycontin. She said Dr. Goldstein tried Ultram first. She said it seems to be working. Said if pain gets worse and it no longer works, will try for Oxycontin.
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	Rescheduled in-service for June 13.
PPLPMDL0080000001	Westlake	OH	44145	5/2/2001	he asked if any pharmacies are not stocking Oxycontin yet.
PPLPMDL0080000001	Westlake	OH	44145	5/2/2001	he said he has some concern about some of his patients and abuse. he is paying special attention to these pain patients and is still writing OxyContin. he gave some hints that duragesic has been in and has atacked us
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	she said she has cut back a little on her pain scripts but not OxyContin
PPLPMDL0080000001	Lakewood	OH	44107	5/2/2001	quick hit in the hall, he said he wanted to know if 40mgs is considered a high dose as he has a chronic osteo patient that is not being totally controlled anymore
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	now on vascular, he says that there is alot of opportunities for oxy there, says he will use in post op, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/2/2001	seems similar in strat as chelimsky- for MS pts- some 2-3rd line neurop pain- after adjuv. no high dose- says wouldnt need very much maybe cluster headaches- is speaking at fall cwrw prog- let him know we are one of the major sponsors- he seemed very apprec- f/u in 1-2 wks
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	talked about the oa pts that he started on oxy, pts doing very well, talked about uni, told him needed license number, follow up
PPLPMDL0080000001	Akron	OH	44307	5/2/2001	Q12hr, Titrare to comfort. Oxyfr for breakthru.
PPLPMDL0080000001	Euclid	OH	44117	5/2/2001	Has seen more patients coming from di cello's in the past week only one was legitamate. has been consulting with Dr. Zaidi on few patients and one in particular was on 80 q-12 and zaidi told him to put him on 80 tid. I discussed the titration guide and how it's difficult to get pain management guys to even look at it because they think it's beneath them. next call: lunch friday I need to see how he feels about putting the 80 tid on 120 q-12 with B7? I feel I need to give him a heads up on the 160mg tablet because I know the competition will. bring in patient education pieces and has he been using the pharmacies?
PPLPMDL0080000001	Akron	OH	44307	5/2/2001	Q12hr, Titrare to comfort. Oxyfr for breakthru.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/2/2001	Q12hr, Titrare to comfort. Oxyfr for breakthru.
PPLPMDL0080000001	Akron	OH	44307	5/2/2001	Q12hr, Titrare to comfort. Oxyfr for breakthru.
PPLPMDL0080000001	Cleveland	OH	44111	5/2/2001	he says that the hype is dieing down with oxycontin, he says that he is still using quite a bit of it, but that he is using some duragesic, talked about why not just titrate oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2001	f/u on phone call research- q8 vs q12 discussion again- most everyone starting at q8 now- assuming all will get there- good side is continuing 7+day use
PPLPMDL0080000001	Akron	OH	44310	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Akron	OH	44310	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Akron	OH	44310	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2001	5/1 rehab participation- best advantage- keeping pts under control- no excuses for partic- 2 on 40q12 he thinks now- manages pts for 1-3 mths typ- says will change over as nece- find out who does and doesn't
PPLPMDL0080000001	Akron	OH	44333	5/2/2001	patient that she was treating with OxyContin was admitted for abuse, said the last month, he started to crush the tablets and snorting the medication. A couple of patients on OxyContin and doing well. Myofacial pain and arthritic pain, 10mg q12h. no patients on theophylline.
PPLPMDL0080000001	Akron	OH	44304	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Uniontown	OH	44685	5/2/2001	mentioned a patient that dismissed form the practice on OxyContin, not compliant. Using OxyContin for sever acute pain, 1-2 10mg tabs q12h. Vicodin is still being used on prn basis for 10-14 days. uniphyl, chronic
PPLPMDL0080000001	Cleveland	OH	44195	5/2/2001	WILL GIVE ME COPY OF GUIDELINES WHEN THEY ARE PRINTED- STANDS BEHIND PREVIOUS STMTS ON APPROP OF OPIS FOR GERIAT- OFTEN SAFER- BUT SELDOM NEEDS MORE THAN 20Q12
PPLPMDL0080000001	Akron	OH	44310	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Akron	OH	44333	5/2/2001	young patient with AIDS, suspects he is not taking OxyContin but is selling. OxyContin is being used for chronic pain, has not changed habits, but looking at current patients on OxyContin. Best pain medication.
PPLPMDL0080000001	Akron	OH	44304	5/2/2001	Q12hr, sleep thru the night, Oxyfr for breakthru.
PPLPMDL0080000001	Cleveland	OH	44113	5/3/2001	Doc is hiring a new pa to assist with pain mgmt. He would love to have John Stare come in and help educate this person. Doc asked if I would initiate that conversation. He said the media has been brutal to oxy, but he is hanging in there. We discussed the abuse diversion blue peice and how we position it with post surg (that doc already has a plan, if pt gets outside of that, refer to a pain specialist)
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	media discussion- went thru poten abuse of all opis- seemed to have stronger comfort w/ dura as less abuse- but went thru- didnt know the extent of possibl.
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	media discuss- dunegan program- seems pretty ok with it - his 2 pts not having prob- answered their questions- no titr needed so far
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	saw outside of or lounge, talked about europe and what to see, he says that he is still using oxy post op, he says that he is doing more peds cases now, he does not use oxy in peds, follow up
PPLPMDL0080000001	Euclid	OH	44119	5/3/2001	Reminded him of the oxy-fast for breakthrough in patients on higher doses. Let him know about the inservice on monday and to attend if he has time.
PPLPMDL0080000001	Barberton	OH	44203	5/3/2001	He is using short acting oxycodone because he likes oxycodone as a pain reliever, for more sever pain he is using dilaudid. Can not figure out why using more short acting than long acting agents.
PPLPMDL0080000001	Barberton	OH	44203	5/3/2001	talked about the 160mg and the voluntary stopping of shipment to pharmacies. The only thing that was mentioned is that we would probably not come back out with the 160mg tablet because of problems with potential toxicities or immediate release issues. Dr is using OxyContin for her patients, patients tolerating OxyContin is her biggest plus along with good pain control.
PPLPMDL0080000001	Westlake	OH	44145	5/3/2001	he said he likes the results he gets from oxyContin and will continue to use it despite the bad press
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	in hallway, he of course asked about audrey, he says that he is using oxy in nursing home, but will not use in office, forget him
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	Says he can help me out with the uniphyl.
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	he says that he feels that oxy is abused way to much, he says that he has heard from alot of people about the abuse, asked him if he is now using opiods, he said that he is, asked him if he feels they are abusing them, he said no, talked about switching those pts to oxy bc they are not abusing meds.
PPLPMDL0080000001	Cleveland	OH	44102	5/3/2001	talked about oxy and if he is using it and where, he says that he uses it in chronic pain where pts have been on meds for long time, sold him there and told him to keep switching pts, keep selling him where he wants to be sold
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	lori and program
PPLPMDL0080000001	Euclid	OH	44119	5/3/2001	Discussed 5/22 program with glen,Rasheen and Helen waiting to hear form them.
PPLPMDL0080000001	Euclid	OH	44119	5/3/2001	Sue, charge nurse put up a flyer for different times to attend Mickey RN on 2nd floor will help facilitate people to the inservice.
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	dr makii
PPLPMDL0080000001	Cleveland	OH	44109	5/3/2001	talked oxy and 160, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/3/2001	talked about 160 and oxy

PPLPMDL0080000001	Cleveland	OH	44102	5/3/2001	talked about oxy and the fact that we are stopping 160
PPLPMDL0080000001	Bay Village	OH	44140	5/3/2001	he said he is afraid of abuse but still filling the OxyContin scripts
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	start with
PPLPMDL0080000001	Barberton	OH	44203	5/3/2001	Tumor boards, medical education and Fp dept.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	Informed of 160mg not going out voluntarily, told them to try to send some to P.O.B. if they have to.
PPLPMDL0080000001	Akron	OH	44310	5/3/2001	Suspended shipment 160mg.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	160 suspended shipment.
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	start/switch conversions- T3 and q6 or more-
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	saw doctor in office, he says that he is still using oxy, but mainly in severe cases, build on this
PPLPMDL0080000001	Cleveland	OH	44106	5/3/2001	5/3 back on service now- says no m/s pain now- media discussion- says ok with issues- no more than others- -agrees part of the solution- ATC control for persistent pain
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	Leave the pain meds at home, low dose, not a big gun, OA, low back pain
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	Leave the pain meds at home, low dose, not a big gun, OA, low back pain,
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	Leave the pain meds at home, low dose, not a big gun, OA, low back pain
PPLPMDL0080000001	Euclid	OH	44119	5/3/2001	asked him to use oxycontin 10mg q-12 for OA patient Not controlled on NSAID's bleeding.
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	talked about the oxy 40mg dose, trying to get him to titrate pts up, he says that he has pt on multiple 20mg, talked to him about titrate the pt up, he says that he will, follow up
	Euclid	OH	44119	5/3/2001	Next call: Find out if the spinal stenosis patient is stable or needs a titrated. Has he used any opioids since the last call. Patient was discharged from the practice because their claim had finished but did very well on oxycontin. Had started another person on oxycontin today patient awaiting total knee start on 10mg q-12 and will probably increase to 20 q-12. Has about four patients on oxycontin since I called on him. he feels most patients are under his care for 4-6 weeks and has about 5% chronic which he has been putting on oxycontin. Next call: find out how patients are doing on oxycontin TK, chronic low back? what dose reinforce that their is know ceiling dose and that oxycontin can be titrated q 1-2 days if needed
PPLPMDL0080000001	Barberton	OH	44203	5/3/2001	Talked to him about the patients that are coming in on vicodin and need a refill. Alot of low back and musculoskeletal pain. He agreed to write OxyContin when a patient came in and needed a refill for vicodin. Going to write 20mg q12h. Acute fractures, writing 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44111	5/3/2001	talked to doctor and his wife priscilla, did not have a positive view of audrey or oxy, says that they want to see oxy on the market longer, also says that what if pt is allergic then will have side effects for 12 hours, follow up
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/3/2001	New brochure post-op, smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Rocky River	OH	44116	5/4/2001	lunch he is not really worth the time spent but went over reasons to use OxyContin since he was there while waiting to see Massouh
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	post op- post PCA - oral pca story- review Evans protoc,
PPLPMDL0080000001	Bedford	OH	44146	5/4/2001	bestelman and dawoud, chiro reminders, tried to get price from pharm, but explained that cost difference is not going to break the bank.
PPLPMDL0080000001	Fairlawn	OH	44333	5/4/2001	used 20mg on an ankle fracture.
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	post op- post PCA - oral pca story- review Evans protoc,
PPLPMDL0080000001	Bedford	OH	44146	5/4/2001	bestelman and dawoud, chiro reminders, tried to get price from pharm, but explained that cost difference is not going to break the bank.
PPLPMDL0080000001	Gates Mills	OH	44040	5/4/2001	Next Call: find out where he Rx duragesic and see if he will use oxycontin instead. I asked him to convert a chronic pain patient on duragesic to oxycontin 20mg q-12. he just ran into the room
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Lakewood	OH	44107	5/4/2001	he calmed down a little more but is thinking of sending out his chronics to Dr. Shah. He would only handle acute pain with nothing higher than a C3. he was interested in the Dr. Irick talk at St. John Westshore
PPLPMDL0080000001	Bedford	OH	44146	5/4/2001	bestelman and dawoud, chiro reminders, tried to get price from pharm, but explained that cost difference is not going to break the bank.
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	Thin
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2001	PAP review, will get some of the materials from it- MED ED prog. get date for next prog
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	post op- post PCA - oral pca story- review Evans protoc,
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	post op- post PCA - oral pca story- review Evans protoc,
PPLPMDL0080000001	Bedford	OH	44146	5/4/2001	bestelman and dawoud, chiro reminders, tried to get price from pharm, but explained that cost difference is not going to break the bank.
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2001	Surgery call, has case today, had total knee, says will use oxy in this case, follow up
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	chronic pain, if come in asking for OxyContin will not give it to them. Low back and some ortho cases that pain was not controlled by surgery. Usually back surgery cases.
PPLPMDL0080000001	Rocky River	OH	44116	5/4/2001	quick hit in the lunch room he said he is using some more Oxycontin again though certain patients do better on Duragesic
PPLPMDL0080000001	Cleveland	OH	44109	5/4/2001	talked about 160 and not shipping it, follow up
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	post op- post PCA - oral pca story- review Evans protoc,
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2001	equilanalag
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	titr
PPLPMDL0080000001	Parma	OH	44134	5/4/2001	Went to the different floors to discuss pts. in pain. They have a few pts. on Oxycontin, but did not have any pts. they perceived as having problems.
PPLPMDL0080000001	Lakewood	OH	44107	5/4/2001	they were busy so didn't give much time but said they have had any problems like what's been going on in the news
PPLPMDL0080000001	Bedford	OH	44146	5/4/2001	bestelman and dawoud, chiro reminders, tried to get price from pharm, but explained that cost difference is not going to break the bank.
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	Surgery area.
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2001	talked oxy and stopping shipment of 160
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2001	see notes
PPLPMDL0080000001	Akron	OH	44310	5/4/2001	x
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Akron	OH	44310	5/4/2001	x
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/4/2001	160mg, shipment temporarily suspended.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/4/2001	160mg shipment temporarily suspended.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/4/2001	160mg suspended shipment.
PPLPMDL0080000001	Copley	OH	44321	5/4/2001	10mg and 20mg tabs, OxyContin for cancer pain.
PPLPMDL0080000001	Fairlawn	OH	44333	5/4/2001	OxyCtintin from Dr Parisi's office.
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Cleveland	OH	44106	5/4/2001	should have consensus stmt. by June he thinks- has testified 4 times in last month as expert witness- really outrageous cases- not the norm.
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	using more for chronic pain, if come back in on vicodin and vicodin is not controlling the pain or post op if can not take vicodin.
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2001	talked in surgery lounge, talked about using oxy in hernia cases, he says that he is ok with using oxy in those cases, follow up
PPLPMDL0080000001	Cleveland	OH	44113	5/4/2001	in surgery lounge, talked to him about oxy for post op cases, talked about how to use in scopes, he is not big fan, follow up
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	oxy vs. short actings and discussed oxy abuse liability. not to concerned with the population they treat. only using opiods for a week or so post op
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	rotator cuff repair writing 20mg tabs q12h with vicodin for breakthrough. Using OxyContin as the basal dose.
PPLPMDL0080000001	Akron	OH	44303	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	8 hour face lift case, writing 20mg q12h.
PPLPMDL0080000001	Fairlawn	OH	44333	5/4/2001	ligament repair of the right ankle, getting 1-2 20mg tabs q12h with oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.



PPLPMDL0080000001	Akron	OH	44307	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	Has a hand transplant patient that is experiencing some pain, she gave the patient 20mg tabs q12.
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Rocky River	OH	44116	5/4/2001	he stopped in the lunch room quickly and went over how the 12 hour delivery sytem should be best for his patients
PPLPMDL0080000001	Akron	OH	44307	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	5/4/2001	using the 10mg tabs 1-3 q12h. Wrist ligamanet repair case is getting OxyContin and pin removal from ulnar bone.
PPLPMDL0080000001	Akron	OH	44307	5/4/2001	Smooth 12 hr control, discontinue and no withdrawal effect, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44195	5/4/2001	Tends to use if pt has opi use history coming in to surg- revisions- 10-20 q12 expects some approp cases this month-
PPLPMDL0080000001	Akron	OH	44333	5/7/2001	using after inhalers and if leukotirenes fail.
PPLPMDL0080000001	Uniontown	OH	44685	5/7/2001	abuse and diversion has slowed him down, if pts want off of Oxy he is taking them off, still pts taking alot of vicodin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	talked at lunch, he says that he is not comfortable using oxy now, he says that we should change the name of the product, talked about why oxy is approp for severe pain pts, he feels it should not be used unless absolutely necc. for severe pain, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	Got turned down at VA- told to stick w/generic pct- came in on 4-6 /day- said he tried and would have been better for pt.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	follow up to last call, he says that he has used in pre op cases for kidney stones, he says that he put pt on in between diagnosis and surgery, pt goes in on wed, says that he will use post op for 5 days, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	says no media issue- but not so sure- says follows WHO - reviewed indication told has 1 pt on lbp for 3+ months doing great may need consult - BT needs are high - - gave flyer on dunegan
PPLPMDL0080000001	Garfield Hts	OH	44125	5/7/2001	left reminders behind for dept, quick high with dee, he is happy with chiro and has used it for all types of procedures. schedule another lunch with group
PPLPMDL0080000001	Cleveland	OH	44195	5/7/2001	Would really like to have oxy ir avail- told him need him to speak up and get others to speak up- mostly for no apap and orange-less confusing pill
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	in clinic, he says that he feels oxy is the only choice in most trauma, esp any trauma with fractures, bc not wanting to use nsaid in bone fractures bc can delay healing, talked about higher doses, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	post op- tries to say uses all the time- resists getting to specific on where/where not- did good convers w/vico-dilaud
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	will be here for couple weeks to fill in for Traci- on matern. leave- repeats his convincing from Dr. panaguti
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	saw in onc clinic, he says that with all the hypw he feels that his pt population he feels it would be putting them in bad situation, just ride it out and follow up asap
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	says no media issue- but not sure- says follows WHO but prob lets them go on SA for alot longer than neccess- review indication-- gave flyer on dunegan
PPLPMDL0080000001	Akron	OH	44333	5/7/2001	He is doing more EMG procedures. Believes in opioids more for short term control, he is starting to question the benefit of any opioid for chronic pain. If he is suspicious of OxyContin being abuse, he will give them the patch which he thinks is less likely to be abused. No new patients on OxyContin and he said very few on opioids.
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	titr
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Uniontown	OH	44685	5/7/2001	10mg for chronic pain pts, but not treating alot, vicodin pts taking 2-3 tabs a day.
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	says is usingmore- gave 2 examples last week- but when filled in - w/goldberg- not as much-mostly on peds
PPLPMDL0080000001	Uniontown	OH	44685	5/7/2001	using 10mg mainly for pain and usually will only give an opioid for 10 days. Uniphyll for COPD pts.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44102	5/7/2001	Met with Dr. at his asking. He is going to attend one of our programs this Thursday in Chicago. He will see June Dahl and Wendy Stein. He gave me some vignettes to hand out before my in-services tomorrow to see where the staff is at concerning pain management.
PPLPMDL0080000001	Akron	OH	44333	5/7/2001	arthritic pain of older patients and he said pts that he knows that are in legitimate pain. Using generic BID theo for COPD>
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	160 talk, abuse is issue
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	prog- 5/22
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	dosing
PPLPMDL0080000001	Cleveland	OH	441062057	5/7/2001	10 20s getting some less since cancer ctr pharm opened
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	working on sen okot setting
PPLPMDL0080000001	Cleveland	OH	44195	5/7/2001	dose
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	titr
PPLPMDL0080000001	Middleburg Hts	OH	44130	5/7/2001	Dropped off pink books. Census is still up. None of the nurses were in to speak with. Will speak with Kris about attending quarterly meeting to discuss any pain management concerns.
PPLPMDL0080000001	Euclid	OH	44119	5/7/2001	Have not had many hospital admissions lately, usually someone coming into the hospital is coming into die and are on IV morphine.
PPLPMDL0080000001	Garfield Hts	OH	44125	5/7/2001	met with therese rubio about doing some pain talks and jchao talks for nursing staff. looking for dates in july called ruth plant for openings and get paperwork in. no restrictions on oxy anywhere in hospital.
PPLPMDL0080000001	Fairlawn	OH	44333	5/7/2001	OxyContin script from Dr Oyakawa.
PPLPMDL0080000001	Fairlawn	OH	44333	5/7/2001	not carrying OxyContin anymore.
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44102	5/7/2001	Met with Diane Draves to discuss any more fallout about by being in the home. She said she has not heard anything else. Diane told me she is looking for another job out of nursing. They are asking her to do too much. She is acting as unit manager and QA person. She said the nurses seem to be doing better about being more aware of pts. pain and the meds they are on.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Akron	OH	44308	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Akron	OH	44333	5/7/2001	Surgery area
PPLPMDL0080000001	Beachwood	OH	44122	5/7/2001	scheduled appt with doc for June 12. intro to oxy,
PPLPMDL0080000001	Beachwood	OH	44122	5/7/2001	scheduled follow up appt for next month
PPLPMDL0080000001	Akron	OH	44333	5/7/2001	He is using a ton of vicodin, very vague. Comes off as a red physician? WWhen asked said most common type of pain was back or musculoskeletal pain. How many vicodin scripts do you write a day? How many do you refill a day? What benefits do you see with OxyContin vs vicodin? The next patient with musculoskeletal pain that comes in and needs mor evicodin, give them OxyContin and tell him how to dose it.. Use Fleishman reprint... Uniphyll... when is he initiating theo for COPD patients use th new COPD piece for unil... senokot-s...
PPLPMDL0080000001	Cleveland	OH	44195	5/7/2001	equil doses- to Vico/t3 - away from apap- working sports/joints- can get case tomorr- f/u by Wed
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44106	5/7/2001	promised to come to dunegan- ask all the q you want- see how she got so comf
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	talked in clinic, he says that post op pts are still gettin oxy when it is merited, asked him when that was and he said when pts are going to be on meds more than a week or 2, talked about indication and dosing, follow up
PPLPMDL0080000001	Broadview Hts.	OH	44147	5/7/2001	Lunch for 2. Will discuss at what point he will place a nursing home pt. on Oxycontin. What does he have to go through first. Discussed Oxycontin. Dr. said he has many nursing home pts. on it. He said he just signed 3 scripts for Oxycontin yesterday. He said he has not changed his prescribing practices due to the negative Oxycontin press. We then discussed Uniphyll. He said he has not used much theophylline as of late. I explained that pts. do better when Uniphyll is added in. He said he will take his Theo-Dur pts. and convert them to Uniphyll and see how they do. He said he has about 5 or 6 nuring home pts. on Theo-Dur that he will convert. Will follow-up
PPLPMDL0080000001	Broadview Hts.	OH	44147	5/7/2001	Lunch for 2. Will discuss at what point he will place a nursing home pt. on Oxycontin. What does he have to go through first. Discussed Oxycontin. Dr. said he has many nursing home pts. on it. He said he just signed 3 scripts for Oxycontin yesterday. He said he has not changed his prescribing practices due to the negative Oxycontin press. We then discussed Uniphyll. He said he has not used much theophylline as of late. I explained that pts. do better when Uniphyll is added in. He said he will take his Theo-Dur pts. and convert them to Uniphyll and see how they do. He said he has about 5 or 6 nuring home pts. on Theo-Dur that he will convert. Will follow-up
PPLPMDL0080000001	Independence	OH	44131	5/7/2001	nurse would not let me back. left doc sunshine and explained to her the idea of oxycontin. left conversion chart and ginsberg
PPLPMDL0080000001	Cleveland	OH	44109	5/7/2001	talked at coffee shop, she asked about abuse, talked to her about what purdue is doing and then talked about post op, not an issue to her, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/7/2001	assess, treat, document.

	Euclid	OH	44119	5/7/2001	pain assessment inservice developed some good discussion regarding the use of too much percocet use with the oxycontin. Patients on oxycontin 20mg q-12 taking percocet q-4 hours??? I got a commitment form the
PPLPMDL0800000001					midnight nursing staff to ask the physicians to convert patients over to oxycontin if they are taking SA agents q-6 hrs and to have the patients titrated if taking percocet more than 2 times a day while on oxycontin.
PPLPMDL0800000001	Euclid	OH	44119	5/7/2001	Good attendance identified increase in percocet and not enough titrating of oxycontin. reviewed TIME principal with a couple of the nurses and they agreed to ask the docs to increase oxycontin for patients taking SA q4-6
PPLPMDL0800000001	Euclid	OH	44119	5/7/2001	Again in the afternoon in-service we identified that they seem to be giving alot of breakthrough Percocet for the folks that are on oxycontin and agreed to ask the doc to titrate the dose of oxycontin up
PPLPMDL0800000001	Cleveland	OH	44109	5/7/2001	he says that dr dinchman has used some oxy in the last few weeks, talked about how he is using oxy for pts in between diagnosis and stone surgery, follow up
PPLPMDL0800000001	Euclid	OH	44119	5/7/2001	Next call: find out if he did use the oxy-fast for any of his patients and what was the dose? also has he implemented the ongoing assessment for the initial titration period when he brings patients back every week.
PPLPMDL0800000001	Cleveland	OH	44109	5/7/2001	in clinic, talked about using oxy post op and the dose that he is using, he says that he uses 20 mainly, but dose have experience with 40mg dose, talked about using 10 and 20mg and titrating if needed, oxy ir as well. follow
PPLPMDL0800000001	Parma	OH	44129	5/7/2001	doc did not have time to chat. just reminded him about oxycontin q12 for atc pain. left ginsberg
PPLPMDL0800000001	Cleveland	OH	44195	5/7/2001	is going w/q12 for all now- no more q8- Did say it bid- make sure knows the diff- Says pt is holding pt well no titr on curr. pts.
PPLPMDL0800000001	Euclid	OH	44119	5/7/2001	came to the pain assessment inservice and did want to know about the news media and what are people doing with oxycontin out on the street? Selling it? Abusing? She did agree with me that the news media has
PPLPMDL0800000001					sensationalized the story.
PPLPMDL0800000001	Parma	OH	44129	5/7/2001	doc did use oxy for surg. thought it did well. reminded of q12 benefits and making nursing staff lives easy.
PPLPMDL0800000001	Akron	OH	44333	5/7/2001	OxyContin 20mg q12h with OxyIR for breakthrough, using 1-3 10mg tabs. If can not tolerate OxyContin will go to vicodin. Vicodin and darvocet are used for carpal tunnel.
PPLPMDL0800000001	Akron	OH	44333	5/7/2001	wrist procedure that involves pin insertion into the unlnar bone. 20mg q12h with oxyir for breakthrough.
PPLPMDL0800000001	Barberton	OH	44203	5/8/2001	talked to him about bringing in a speaker for abuse and diversion of opioids.
PPLPMDL0800000001	Akron	OH	44307	5/8/2001	Drug diversion brochure, Powerpak.com.
PPLPMDL0800000001	Akron	OH	44303	5/8/2001	Drug diversion brochure, Powerpak.com
PPLPMDL0800000001	Akron	OH	44303	5/8/2001	Drug diversion brochure, Powerpak.com
PPLPMDL0800000001	Barberton	OH	44203	5/8/2001	abuse and diversion is the biggest issue. Addressed it and talked about senokot-s and asked about pt becoming tolerant.
PPLPMDL0800000001	Norton	OH	44203	5/8/2001	asked what we are doing as a company for abuse and diversion. Urine drug screen, need to specifically ask to test for OxyCodone. Assessment of pt, OxyContin is still best option. Patients that he has used, said pts did not like it because it gave them a heroin like high. Not idea about pain management or common sense. He tried to tell me about pts that he had to switch oof of OxyContin back to vicodin or percocet because it gave them a
PPLPMDL0800000001					heroin like high. Common sense if the pt describes the feeling that that have been experimenting with drugs and should not get any opioid.
PPLPMDL0800000001	Warrensville Hts	OH	44122	5/8/2001	asked doc about speaking, not sure because midday program. prefers evening stuff. not leaving oxy like maria foglio said he was. he is hanging in there because he has switched pts to vico and dura, but they want their oxy,
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	so doc instructs them to not tell anyone they have it.
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	University Hts	OH	44121	5/8/2001	5/7 has been abel to use 1-2 times/week at VA he says
PPLPMDL0800000001	Akron	OH	44302	5/8/2001	doc not at this location, need to get good address on him
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Cleveland Hts	OH	44118	5/8/2001	mext med prog is 6/4 Monday-- Says brought over pt this week to oxy- had estab opi need w/pct for several weeks first- sees pt as legitim and reliable- still has all use agreements
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	doc was swamped. reminded him of benefits of oxy for new suite nurses. he gave me number of charge nurse, sched inservice.
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	Frattianne retiring. Yowler made some great points about research regarding infection rates in burn pts indicating more line changes were needed. He commented that research clearly stated that burn pts were excluded
PPLPMDL0800000001	Euclid	OH	44119	5/8/2001	from research. So we did discuss oxy for inpt.s and he was very comfortable with the idea, as was josh, surg fellow. They try to get the pt on oral meds asap. inpt stay is one day for every percent of burn.
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	see burn unit metro notes for today
PPLPMDL0800000001	Euclid	OH	44119	5/8/2001	may have to give up on doc, still won't let me back to detail. maybe get another lunch
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Euclid	OH	44119	5/8/2001	doc has used oxy again. she is still worried about press coverage, but explained that she to watch for people who claime to lose rx's and stuff for chronic pts. her surg pts. are on for only a fixed amt of time. she is ok. need
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	to sched that inservice on floor.
PPLPMDL0800000001	Cleveland	OH	44115	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Akron	OH	44302	5/8/2001	5/8 start with vs SAs - equilanal. - vs vico/pct- thought should wait till 10-12day
PPLPMDL0800000001	Copley	OH	44321	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Euclid	OH	44119	5/8/2001	always starts out with the abuse issues. Went over documentation and all the disease states OxyContin has been studied on. Assess all patients the same and hit the PI Indication. Compression fractures was the pt type that
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	we talked about.
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	see jones
PPLPMDL0800000001	Akron	OH	44307	5/8/2001	5/8 seems pretty open to PM improvement- not leary as most of the others- knew basic equilanal- says has used oxy- switch from SAs- at 6 or more- very into Q of L. Went thru dunegan - she will come- Not many pts as m/s
PPLPMDL0800000001	Cleveland	OH	44113	5/8/2001	but says will always use.
PPLPMDL0800000001	Akron	OH	44307	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Cleveland	OH	44113	5/8/2001	dr asked alot of questions about the abuse issue, says that he had pt tell him about the time article, asked him what he thought, he says that he feels that there is no such thing as bad press, feels that oxy is still good drug,
PPLPMDL0800000001	Cleveland	OH	44115	5/8/2001	saw script for 100mike patch of dura, follow up on next call.
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	titr
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	talked about abuse, and senokot on post op
PPLPMDL0800000001	Cleveland	OH	44104	5/8/2001	talked about 160, and abuse
PPLPMDL0800000001	Richfield	OH	44286	5/8/2001	Will do in-service #1 on basic pain management. Complete.
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	Frattianne retiring. Yowler made some great points about research regarding infection rates in burn pts indicating more line changes were needed. He commented that research clearly stated that burn pts were excluded
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	from research. So we did discuss oxy for inpt.s and he was very comfortable with the idea, as was josh, surg fellow. They try to get the pt on oral meds asap. inpt stay is one day for every percent of burn.
PPLPMDL0800000001	Barberton	OH	44203	5/8/2001	see burn unit
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	medical education department.
PPLPMDL0800000001	Cleveland	OH	44115	5/8/2001	tumor brd, he had heard about the 160 dose being pulled, told him that we did it ourselves to be safe, he says that he would not need that dose anyway, follow up on 80mg
PPLPMDL0800000001	Akron	OH	44307	5/8/2001	support of docum kit- implementation for her group practice she will join in august
PPLPMDL0800000001	Cleveland	OH	44106	5/8/2001	New post-op surgery phamlet, leave the oxycontin/OxyIR brochure.
PPLPMDL0800000001	Cleveland	OH	44115	5/8/2001	titr vs dilau/morph he says expects more SE w/morph and would always prefer to dose less- pts always do better.-- says hands are tied at VA and cant use front line to often.- At UH uses when ever he want s- twice last week
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	says is much more concerned @media issues with her pt population-- agreed that the pts who need it should get it- like slwvp issues, clockwatchers- get to identify some of these
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	in op clinic, s he says that he has seen dr harris switch some pts over to kadian and ms lately, asked her her feeling, she says that she thinks pts were fine on oxy, talk to dr harris
PPLPMDL0800000001	Norton	OH	44203	5/8/2001	what are her concerns with writing OxyContin? How are your current patients doing on OxyContin? Issues with the patients she is treating she is amiable with patients, and dosing OxyContin q8h. Staff is concerned with pts,
PPLPMDL0800000001					when urine screen, finding cocaine, marijuana and no oxycodone. Talke that need to specifically ask for oxycodone levels. Gives pts second chances if need refill or test positive for other opioids or illegal drugs. I left her
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	pain agreement and is not using it. Confused on treating pain and which opioid to use.
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	in burn unit, he says that they use oxy in house for burns alot, but not in about 20% who have hx of abuse, says that they do not use as much in op bc pts do not need that much med, follow up
PPLPMDL0800000001					Frattianne retiring. Yowler made some great points about research regarding infection rates in burn pts indicating more line changes were needed. He commented that research clearly stated that burn pts were excluded
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	from research. So we did discuss oxy for inpt.s and he was very comfortable with the idea, as was josh, surg fellow. They try to get the pt on oral meds asap. inpt stay is one day for every percent of burn.
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	Talked about a pt that he had in a room, pt has severe back pain, was in wheel chair, doctor put him on 120mg q12 of oxy, and pt is now increasing fx and is able to move about, says that it has really impacted the pt life,
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	tumor brd, talked about his use of duragesic, says that he feels that pts respond better if they are rotated around on opioids, asked him why he felt that was the best way, he says from past experience it seems to work well,
PPLPMDL0800000001	Euclid	OH	44132	5/8/2001	talked about how oxy has been studied up to 720 and that it is effective if it is titrated he says he will try, follow up
PPLPMDL0800000001					Next call: since this woman is terminal and has out lived all expectations, fluctuating pain needs q-day Ask him why not just keep increasing her oxycontin every day until she is pain free? Why not increase the dose 100%
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	every day if pain needs are not being met? did not use the oxy-fast ended up putting her on an epidural??? for being a specialist you would think he would try higher doses of oxycontin. Next call: Show him the Levy reprint.
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	Why not just titrate patients up on oxycontin instead of using epidural? Do they have to take any BT while on epidural?
PPLPMDL0800000001	Cleveland	OH	44109	5/8/2001	in op clinic, s he says that she had pt that she titrated up to 40mg q12 of oxy and is now using oxy ir for bt pain, talked about how to titrate to 60mg if needed, follow up
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	tumor brd, says that she is using more duragesic now, but not bc of abuse, asked her why and she said bc she feels it is easier, talked about ease of oxy and how easy to titrate
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	talked in pmr clinic, only has dew weeks left, says that he will cont to titrate pts on oxy, follow up
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	160mg shipment suspension. Low doses 12hr controlled pain control.
PPLPMDL0800000001	Cleveland	OH	44113	5/8/2001	160mg shipment suspension. Low doses 12hr controlled pain control.
PPLPMDL0800000001					spoke with docs asst., Debbie? said he does not use a lot of strong pain meds. I said he may be using vico or perc for mod to sev pain and that is why we would want to introduce oxy to him. She seemed a little set back. BUT
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	I explained that oxy is just a 12 hr release of oxycodone, which is very similar in pot to vico, it is not this monster drug when rx properly t o the appropriate pt. She said she did not think doc would use, but would give him my
PPLPMDL0800000001	Akron	OH	44304	5/8/2001	card and he would call if interested. may just have to catch in cleve hts again
PPLPMDL0800000001	Norton	OH	44203	5/8/2001	160mg shipment suspension. Low doses 12hr controlled pain control.
PPLPMDL0800000001					160mg shipment suspension. Low doses 12hr controlled pain control.
PPLPMDL0800000001					patient that he talked about that is taking OxyContin is an AIDS patient 40mg q12h



PPLPMDL0080000001	Akron	OH	44304	5/8/2001	160mg shipment suspension. Low doses 12hr controlled pain control.
PPLPMDL0080000001	Akron	OH	44308	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	on blue rotation now, says that he is seeing some use in gs, but mainly in trauma, talked about using in gs cases where around the clock is needed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	talked in plastics clinic, he is now using some oxy in post op setting, talked about another case this week, will use, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	POST OP- ACUTE PHASE- 3-14DAYS- SAY HARDEST TO GET ATTENDING TO DO- ALL HAVE SEEN GOODF AND WILBUR DO IT REGULARLY- CONFIRMS GOODF 5DAY TYPICAL ON ACL- say marsolais ,victoroff show most concern- will use 1-2 range 10mg
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	Admits to occas. inconsistent w/durag- agrees fair amount spiking in cancer pain- only some are stable enough fro durag- and fever can become concern- says lisa rarely suggests it to him
PPLPMDL0080000001	Cleveland	OH	44195	5/9/2001	post op- says hasnt worked w/evans yet- should next month he thinks- says evans is using oxy like he said he would from the other residents- ginsburg conversions- post block convers
PPLPMDL0080000001	Akron	OH	44302	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	in clinic, he says that he has heard alot of flack about the abuse thing, he says though that it has not stopped him from writing oxy, he says that he will continue to use in cases after the short acting meds, talked about start with message
PPLPMDL0080000001	Akron	OH	44307	5/9/2001	uniphyl, once a day.
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	in ortho clinic, he says that they are still using oxy in post op cases, says though that have decreased in op use, follow up
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	POST OP- ACUTE PHASE- 3-14DAYS- SAY HARDEST TO GET ATTENDING TO DO- ALL HAVE SEEN GOODF AND WILBUR DO IT REGULARLY- CONFIRMS GOODF 5DAY TYPICAL ON ACL- say marsolais ,victoroff show most concern- will use 1-2 range 10mg
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	talked about oxy and senokot post op
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	shipped back 160 no one using-
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	POST OP- ACUTE PHASE- 3-14DAYS- SAY HARDEST TO GET ATTENDING TO DO- ALL HAVE SEEN GOODF AND WILBUR DO IT REGULARLY- CONFIRMS GOODF 5DAY TYPICAL ON ACL- say marsolais ,victoroff show most concern- will use 1-2 range 10mg
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44195	5/9/2001	DOSING
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	thr
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	DOSING
PPLPMDL0080000001	Brooklyn	OH	44144	5/9/2001	they are still stocking, still seeing zannoni rx
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Akron	OH	44304	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Akron	OH	44302	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	POST OP- ACUTE PHASE- 3-14DAYS- SAY HARDEST TO GET ATTENDING TO DO- ALL HAVE SEEN GOODF AND WILBUR DO IT REGULARLY- CONFIRMS GOODF 5DAY TYPICAL ON ACL- say marsolais ,victoroff show most concern- will use 1-2 range 10mg
PPLPMDL0080000001	Akron	OH	44302	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Akron	OH	44302	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Akron	OH	44310	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Akron	OH	44302	5/9/2001	Sleep thru the night, function and move around for rehab, around the clock treatment, no chasing pain or carrying around the pill bottle.
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	talked in neuro clinic, says that he is still using post op, and that he is now using 40 to 60 q12, bc it seems to work better, talked about how each pt is different and that he should start at 40 and titrate
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	in clinic, had pt in room that was on percocet and taking around the clock, asked him to switch to 20mgq12 and titrate, he did, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	she was in clinic, asked her if she was still using oxy, she is, but only in severe cases, talked about titrating those pts, follow up
PPLPMDL0080000001	Euclid	OH	44117	5/9/2001	Continues to use Zaid as consultant. tid is common theme still in his practice need to get him to use the titration guide.
PPLPMDL0080000001	Cleveland	OH	44109	5/9/2001	she talked about how she is getting letters from insurance company that says not to write oxy, went thru letters with her and showed her that that was not the case, talked about titration
PPLPMDL0080000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to pualette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhael is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhael about getting it on. Jill said it should not be a problem! Left notes for nap and mikhael and venugopal to inform of availability.
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	GISNB- 1/1 W/MORPH PCA- SAYS IS WHAT IS MOSTLY DONE, BUT USUALLY JUST 20Q12 AS GENERAL RULE AN SELDOM TITR UP TO 30Q
PPLPMDL0080000001	Cleveland	OH	44106	5/9/2001	maint dose- 40-60q for most- started pt monday on 20q12 with vico BT-talked alot about BT strat- think got down from 3-4 to 2max- agreed makes better sense for most pts-not possible in all- individualized
PPLPMDL0080000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to pualette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhael is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhael about getting it on. Jill said it should not be a problem! Left notes for nap and mikhael and venugopal to inform of availability.
PPLPMDL0080000001	Cleveland	OH	44109	5/10/2001	talked about stting up another grand round, follow up
PPLPMDL0080000001	Akron	OH	44307	5/10/2001	oxy abuse informatin, discussed better documentation in the ortho dept. not affecting in house rx's
PPLPMDL0080000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to pualette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhael is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhael about getting it on. Jill said it should not be a problem! Left notes for nap and mikhael and venugopal to inform of availability.
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PPLPMDL0080000001	Mayfield Hts	OH	44124	5/10/2001	paged doc, pat retired so larry krimmel took over as coordinator. scheduled lunch for next tuesday.
PPLPMDL0080000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to pualette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhael is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhael about getting it on. Jill said it should not be a problem! Left notes for nap and mikhael and venugopal to inform of availability.
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PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to paulette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhaill is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhaill about getting it on. Jill said it should not be a problem! Left notes for nap and mikhaill and venugopal to inform of availability.
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PPLPMDL0800000001					
PPLPMDL0800000001	Brooklyn	OH	44144	5/10/2001	stockin 10 and 20 and 40, follow up
PPLPMDL0800000001	Cleveland	OH	44112	5/10/2001	met carlton in cancer center. happens that this is where pain clinic works out of. Dr. Coredea Stewart is rep friendly and here on thursdays for consults. Tuesday in Dr for blocks. Abrahmoff is here on Thursdays too. Left sennekot for cancer center because they called for it. Carlton is main contact here.
PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to paulette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhaill is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhaill about getting it on. Jill said it should not be a problem! Left notes for nap and mikhaill and venugopal to inform of availability.
PPLPMDL0800000001	Akron	OH	44307	5/10/2001	oxy abuse informatin, discussed better documentation in the ortho dept. not affectxing in house rx's
PPLPMDL0800000001	Akron	OH	44307	5/10/2001	saw suzanne and petrus. her lecture went great at childrens, great feedback. leaving at end of month. petrus started ru nning new pain clinic at hosp.
PPLPMDL0800000001	Akron	OH	44302	5/10/2001	x
PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to paulette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhaill is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhaill about getting it on. Jill said it should not be a problem! Left notes for nap and mikhaill and venugopal to inform of availability.
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PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to paulette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhaill is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhaill about getting it on. Jill said it should not be a problem! Left notes for nap and mikhaill and venugopal to inform of availability.
PPLPMDL0800000001	Akron	OH	44307	5/10/2001	oxy abuse informatin, discussed better documentation in the ortho dept. not affectxing in house rx's
PPLPMDL0800000001	Cleveland	OH	44109	5/10/2001	follow up to multiple tablet dosing, says that he is now using multiple 40s instead of 80, tlkced about doing another journal club
PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	talked to pharm, glenn says he stocked .5 30cc in pyxis. no one has used yet. went to dept and talked to paulette, Dr Khin, and lisa rini and Dr. bozek. Explained that chiro is same dosing as bupi, same pharmkin, onset, duration, better motor/sens sep at lower dose for l/d and post op pain. nothing new to learn and cheaper than ropi. all said would use, left pi, showed bromage scale. some in house rehab pts get pca for 7 days! and mikhaill is the guy who would make the decision of what goes in there. There are standing orders for post op optp pain and oxy is not on, but just need to talk with mikhaill about getting it on. Jill said it should not be a problem! Left notes for nap and mikhaill and venugopal to inform of availability.
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PPLPMDL0800000001	Euclid	OH	44119	5/10/2001	doc real busy, heard him telling recep that he has not used yet and too busy to talk. gave her ginsberg and told her to just remind him 20 mg q12h. left a box of sennekot.
PPLPMDL0800000001	Cleveland	OH	44109	5/10/2001	follow up with tid pt switching to q12 dose, he says that he switched pt to q12 dosing 60mg, says did not work as well, told him to go to 80mg q12, he will follow up
PPLPMDL0800000001	Akron	OH	44312	5/11/2001	Too much abuse and diversion will not use OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
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PPLPMDL0800000001	Akron	OH	44308	5/11/2001	pain program successful, looking forward to implementing pain protocols through out hosp. still awaitin next form meeting for chiro
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Barberton	OH	44203	5/11/2001	too much abuse with OxyContin
PPLPMDL0800000001	Copley	OH	44321	5/11/2001	using the pain contracts and will not give OxyContin if pt asks for it specifically.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Barberton	OH	44203	5/11/2001	All he says is that pts all abuse what ever opioid you give them.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
PPLPMDL0800000001	Akron	OH	44308	5/11/2001	pain program successful, looking forward to implementing pain protocols through out hosp. still awaitin next form meeting for chiro
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/11/2001	How to protect your pharmacy brochure, pens, pads, coupons, rebates.
PPLPMDL0800000001	Akron	OH	44307	5/11/2001	How tp protect brochure, the right patient, the right dose.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/11/2001	How to protect your pharmacy brochure, pens, pads, coupons, rebates.
PPLPMDL0800000001	S Charleston	OH	45368	5/11/2001	Stocks MAdison COunty Hospice, discussed other hospice, went through issues with the 160mg tab, agreed, will discuss conversions
PPLPMDL0800000001	Mogadore	OH	44260	5/11/2001	How to protect your pharmacy brochure, pens, pads, coupons, rebates.
PPLPMDL0800000001	Akron	OH	44308	5/11/2001	pain program successful, looking forward to implementing pain protocols through out hosp. still awaitin next form meeting for chiro
PPLPMDL0800000001	Cleveland	OH	44109	5/11/2001	breakfast with group, pushing chiro. no one seemed to use i t much and morscher bitched about cost. I explained that chiro is cheaper than ropi and not that much more than bupi when you dilute higher concentrations. bromage scale for l/d and post op pain. dosing similarities.
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PPLPMDL0800000001	Akron	OH	44308	5/11/2001	pain program successful, looking forward to implementing pain protocols through out hosp. still awaitin next form meeting for chiro
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL0800000001	Akron	OH	44303	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL0800000001	Mogadore	OH	44260	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL0800000001	Akron	OH	44307	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL0800000001	Mogadore	OH	44260	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.

PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL080000001	Akron	OH	44302	5/11/2001	How to protect your practice brochure, pens, pads, the right patient for 12 hour pain control.
PPLPMDL080000001	Akron	OH	44333	5/14/2001	Using if leukotrienes fail.
PPLPMDL080000001	Uniontown	OH	44685	5/11/2001	Two patients with cancer pain, 20mg q12h, always says does not use alot of opioids.
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	Not sure if they will be able to get levy in before august- will have better idea by June-- thinks some of the drs are using more durag thinking less abuse potential- at least as not known as abuseable- he says he still reserves for npo pts-- but his numbers are growing- find out more why frm lisa
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	5/14 wants the CME for duneg- and Bosw for july- Media issues some concern- says has kept 2-3 on it- but sounds like hasnt started anyone new- says one pt is diab neurop/other LBP? were started on pct and had switched for better control- legal issues- boswell LA as one of the most import. innovat. in pm- f/u on any new starts.
PPLPMDL080000001	Gates Mills	OH	44040	5/14/2001	Continues to make jokes about the news media and how everybody is wanting oxycontin. he agrees to use it in the right patients but will not get specific when asked to do so.
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	media discussion and make sure comes to prog next week.
PPLPMDL080000001	Euclid	OH	44119	5/14/2001	next call: When she gets the patient after orthopedic surgery do they come to her on PCA? Do patients come to her already on and oral opioid? What is it? Introduce the ginesberg paper to her and show the benefits of oxycontin after PCA and how it can provide better participation in re-hab because it's a better way to control their pain Most patients come over after 3 days on oral opioids SA only Dr. Brooks sends his patients over on epidurals. He keeps them on epidurals for 7 days and then feels they should be on no more than T3's after the epidural. Next call: at what point do you decide to change people over from SA to oxycontin if their not
PPLPMDL080000001	Cleveland	OH	44117	5/14/2001	Unaffected by the 160mg dose hold up. He's never even had to use it. he continues to use the agreement forms and has been pro-active in working with the law enforcement. Next call: he wants me to ask docs if they differentiate between addiction and dependence?? let him know how they answer it.
PPLPMDL080000001	Cleveland	OH	44109	5/14/2001	in trauma clinic, talked about how gagliardi is the biggest supporter of oxy, talked about using the 40mg dose, follow up
PPLPMDL080000001	Cleveland	OH	44109	5/14/2001	talked in clinic, he says that he has not written any less oxy, says he is using quite a bit of it, talked about using 40 mg dose, follow up
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	5/14 made comment about media and possib pulling off market- told him not going to happen- says uses the opis when approp.- then walked away
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	5/14 says not fan of dura- only ever for for npo- not stable enough- but for oxy- secondary due to cost- agrees to failures - and morph isnt always tolerated- n/v/cns- was interested in what is happening at pitts VA- told oncs and surg supported it most to go with better se profile- see if we can get onc to onc talk
PPLPMDL080000001	Cleveland	OH	44109	5/14/2001	talked outside of onc clinc, talked about using oxy in severe pain, he says he will consider
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	start with strat- bring over from SA sooner- APS guidelines
PPLPMDL080000001	Cleveland	OH	44113	5/14/2001	saw in hallway, says he has 2 back cases today and will use oxy, follow up
PPLPMDL080000001	Cleveland	OH	44333	5/14/2001	concern is disapating but has a few more pts on the patch. Screening pts for urine screen to find if oxycodone is in the system.
PPLPMDL080000001	Euclid	OH	44117	5/14/2001	Talked with him and Dr. Maggiorie about the temporary cessation of shipment of 160mg dose to wholesalers. This was not an issue with them. They have never even use a dose this high. Can fill with multiple 80's. Also I told him about the free times article and how things have been sensationalised and exaggerated, they both agreed. He also has been telling everyone to use Walgreens to get their scripts filled.
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	Has started another over Dilaud- had establ op need at 6- day - and switched over- hasnt heard back yet- f/u in 2 wks
PPLPMDL080000001	Akron	OH	44333	5/14/2001	acl repair, but said using vicodin 2 tabs q4h, OxyContin for patients that can not tolerate vicodin.
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	titr
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	dosing
PPLPMDL080000001	Cleveland	OH	44106	5/14/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	5/14/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	5/14/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	5/14/2001	titr
PPLPMDL080000001	Cleveland	OH	44195	5/14/2001	dosing
PPLPMDL080000001	Cleveland	OH	44102	5/14/2001	talked about the fact that the press is dieing down, follow up
PPLPMDL080000001	Euclid	OH	44119	5/14/2001	Amy, pharmacy coverage Mark Pharmacy manager, She had no problem with the cesation of shipment and was already aware of her rights to fill 160mg scripts with the 80mg tabs. She has no problem filling the oxycontin scripts and feels most patients are legitimate and some may be suspicious but you have that with every drug. next call: Are they seeing more scripts from Morley and have they had to fill the 160's with 80mg tabs
PPLPMDL080000001	Cleveland	OH	44113	5/14/2001	talked about naaman and seeing dura rx's, follow up
PPLPMDL080000001	Westlake	OH	44145	5/14/2001	confirmed the 4 pharmacists that will be attending the pharmacy program
PPLPMDL080000001	Cleveland	OH	44113	5/14/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	5/14/2001	see notes
PPLPMDL080000001	Akron	OH	44307	5/14/2001	Senekot sticky pads, rebates, coupons, pens.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	5/14/2001	Had lunch with Dr. Norman. He is the future president of the Ohio Medical Directors Assn. He said he is a big fan of using opioids to get people out of pain. He said he usually will choose either Oxycontin or Duragesic. He did not have a good reason as to why he chooses oneover the other.
PPLPMDL080000001	Cleveland	OH	44195	5/14/2001	5/14 APS and docum kit- did want for reference- media - not troubled by it he says -hasnt had to make any changes and says wouldnt do
PPLPMDL080000001	Cleveland	OH	44113	5/14/2001	Lutheran or, talked about oxy and using 20 to 40mg for totals, he says that karen is the one pushing for oxy and that he will use it, follow up
PPLPMDL080000001	Cleveland	OH	44113	5/14/2001	or call, says that he has had pts ask him why oxy, gave him some pt ed material and talked about how he and nurses can talk to the pts and get them to understand importance of oxy
PPLPMDL080000001	Oakwood	OH	45873	5/14/2001	a- focus on short acting a- discussed those issue with patient asked about the 160mg being taken off the market. said that was voluntary asked him was ther any other concern said no asked him if had a patietn that he was refilling on darvocet? said that yes he did asked what condition said oa rhum asked him if he was familiar with aps statement on propoxyphene? said no discused activn metabolit asked him if he would consider using oxy 10mg as a starting dose for those with mod to severe said he thought oxy was to strong agreed only for mod to severe and that those with more than 4 flares a week should be consider uni for add on therapy insedet for those advailr and also for copd senokto for side effects c asked for rx
PPLPMDL080000001	Akron	OH	44307	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44307	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44307	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44305	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44305	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44307	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44305	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44305	5/14/2001	Afraid of OxyContin, smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44305	5/14/2001	smooth pain control, no euphoria, sleep thru the night. Titrate to comfort. Breakthru for titration.
PPLPMDL080000001	Akron	OH	44333	5/14/2001	patient coming in with a dislocated jaw, going to reset jaw, going to give 20mg q12h for a couple of days.
PPLPMDL080000001	Akron	OH	44333	5/14/2001	bone spur removal from left wrist, 1-2 10mg tabs q12h with IR for breakthrough.
PPLPMDL080000001	Akron	OH	44333	5/14/2001	breast reduction case, going to give 20mg q12h post op.
PPLPMDL080000001	Cleveland	OH	44109	5/15/2001	on burn unit, he says that he is not big fan of oxy, asked him why and he said does not seem to be big improvement over oxy. taalked about why it is a better choice in alot of cases, follow up
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	expecting 60-80 for prg-will repres LA opis and opis in gen well he says but not go to much into addict/abuse issue -save for fall prog
PPLPMDL080000001	Cleveland	OH	44195	5/15/2001	REveiwng jchao resource book for nurses- talks more oramorph now-
PPLPMDL080000001	Cleveland	OH	44109	5/15/2001	talked at burn unit, talked about oxy in op use, follow up
PPLPMDL080000001	Euclid	OH	44119	5/15/2001	heard that the 160mg tablet was not going t be produced. i explained that it was temporary and voluntary. He has one patient on 240mg that he is currently filling with 80's anyway. He was prety much unaffected by this
PPLPMDL080000001	Cleveland	OH	44109	5/15/2001	burn unit, he is retiring at the end of june, says that they are ordering mainly oxy on the floor, but not alot in op clinic, talked about using oxy for dressing changes, follow up
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	reluct to use in ER now- but has used he says as approp-
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	dosing and guidlines- vs high dose iprat- -review of study- agrees defin synergy and good idea to get systemic in board at this time- couple of recent pts
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	dosing and guidlines- vs high dose iprat
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	dosing
PPLPMDL080000001	Cleveland	OH	44105	5/15/2001	saw at fleet clinic, says that they are now writing oxy a little more discreetly, asked where she is using it, she says that uses oxy in pts that have been taking short acting agents for extended period of time, said ok, asked for another pt, follow up
PPLPMDL080000001	Cleveland	OH	44113	5/15/2001	in pain clinic, talked about his use of duragesic, he says that he has not startyed anyone new on dura, but keeps pts on it, talked about converting those pts over to oxy, he will consider, follow up
PPLPMDL080000001	Cleveland	OH	44109	5/15/2001	talked about oxy and post op use of senokot
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	convers
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	titr
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	titr
PPLPMDL080000001	Cleveland	OH	441062057	5/15/2001	oxy issues
PPLPMDL080000001	Cleveland	OH	44195	5/15/2001	dosing
PPLPMDL080000001	Mayfield Hts	OH	44124	5/15/2001	resched aneest lunch for 5/23.
PPLPMDL080000001	Cleveland	OH	44106	5/15/2001	set up appt with Ron Cowan to meet with Ruth for Edu. CDRom for 6/5 at 930 am.

PPLPMDL0800000001	Cleveland	OH	44109	5/15/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44105	5/15/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44113	5/15/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	5/15/2001	talked about the use of multiple 80mg
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2001	still confirms oxy better tolerated- said thinks bowtell is moving away from methad- too much trouble for most and irritant metaboli
PPLPMDL0800000001	Cleveland	OH	44195	5/15/2001	3 uses in last week of so- says requires educ for some pts- but will always use when approp- poor pain contr on SA- excessive pill count
PPLPMDL0800000001	Cleveland	OH	44106	5/15/2001	f/u on convers- and his switch protocol- media issues says is a shame and not fair
PPLPMDL0800000001	Cleveland	OH	44105	5/15/2001	saw at fleet center, he says that he is still only really writing 20 and 40mg, he says that he is not starting pts on oxy until they are taking at least 8 to 12 sa a day, talked about start with message, follow up
PPLPMDL0800000001	Cleveland	OH	44111	5/15/2001	he is on metro burn rotation, talked about using oxy on the floor and sending them home, going to do journal club in dr lee house, follow up
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/15/2001	left post surg piece for doc to review, still not able to see. couple more tries, take off core list
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/15/2001	really just a maint call. doc does agree that post op is not a problem area for oxycotin abuse because pre-set limit on how long pt should be on and if pt needs refill, call in is misnomer because pt should be seen by
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44113	5/15/2001	talked thru window, he say that oxy is still doing fine, he had pt earlier today that he titrated to 40q12, follow up
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44310	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44308	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44111	5/16/2001	doc off ob call, pat was not sure what chiro status is. left doc what I could find out of PDB on post op pain infusion. Just dog-eared pages with post op data
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/15/2001	Smooth pain control, around the clock therapy. Controlled pain relief. Titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44105	5/16/2001	talked about using oxy in pts that are taking sa meds around the clock for chronic pain, says it is no brainer will switch, follow up
PPLPMDL0800000001	Cleveland	OH	44113	5/16/2001	talked about post op oxy, he says that he still has not used post op, says he appreciates my persistence and will think about it, follow up
PPLPMDL0800000001	Akron	OH	44309	5/16/2001	Start with OxyContin and use OxyLr for breakthrough.
PPLPMDL0800000001	Akron	OH	44310	5/16/2001	Patients not controlled on combo's calling in for a second prescription or going to the ER may be an excellent candidate for OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	5/16/2001	talked in uro clinic, talked about using oxy post op, he has gotten some experience with oxy in the period before surgery, is now thinking about using piost op, follow up
PPLPMDL0800000001	Akron	OH	44309	5/16/2001	Start with OxyContin and use OxyLr for breakthrough.
PPLPMDL0800000001	Cleveland	OH	44106	5/16/2001	being told he is using more durag- supported somewhat by quest- doesn't want the hassle of media issues- knee jerk- knows dura is just as abusable but not in the spotlight like oxy- wont switch current oxy pts- not as likely to start with oxy right now though
PPLPMDL0800000001	Cleveland	OH	44106	5/16/2001	having some trouble w/media- hard to start on now- agrees is most approp for persist pain- but less aggressive starts now- still estab opi need first w/SAs and reliab.- no durag- knows will die down soon- wants the new script pads when they come
PPLPMDL0800000001	Cleveland	OH	44105	5/16/2001	talked at fleet center, he says that he has no problem with residents using oxy in ca pain, but that in chronic pain he has them refer the pts to pain center and zaidi, follow up
PPLPMDL0800000001	Euclid	OH	44119	5/16/2001	told me of a pain conference tomorrow at lander-haven for the UH health system. He is still trying to get pull through from pain team at med-net to use the agreement forms. No issues with dosing but I can't get him to go above the 40mg tid. Next call: Get him to identify a pt/ten on tid and gt him to convert to tid to q-12.
PPLPMDL0800000001	Akron	OH	44310	5/16/2001	Patients not controlled on combo's calling in for a second prescription or going to the ER may be an excellent candidate for OxyContin.
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	titr- BT strat with increasing pain- consensus on max of 4/day- not pushing methad this time- oxy only for SE/effic failures- have done about 1/week they say
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	nobody has used chiro yet! need to make sure michelle has it on the carts and tells docs about it. Reminded fares about high abs. pt. and iarussi said would only use for peripherals. said he his holding strong with oxy, no problems. heard about the free times article, get him a copy
PPLPMDL0800000001	Akron	OH	44310	5/16/2001	Patients not controlled on combo's calling in for a second prescription or going to the ER may be an excellent candidate for OxyContin.
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	titr- BT strat with increasing pain- consensus on max of 4/day- not pushing methad this time- oxy only for SE/effic failures- have done about 1/week they say
PPLPMDL0800000001	Cleveland	OH	44109	5/16/2001	saw at clinic, he says that he feels oxy does have a role in post op use in ns, but not in chronic pain, so sold him on post op use, talked about using oxy in next case, will do
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	Jackie golden is great- got the protocol for the geriatr pts- tons of info but told not to share it- says uses more oxy than morph due to cost? impression that it is less- agrees less SE- and only wants 2-3 BT before titr- instr pts to call if they use more.
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	titr- BT strat with increasing pain- consensus on max of 4/day- not pushing methad this time- oxy only for SE/effic failures- have done about 1/week they say
PPLPMDL0800000001	Cleveland	OH	44106	5/16/2001	dosing
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	Dr. irick was great. did a nice job with oxycotin and the advantages over the patch
PPLPMDL0800000001	Cleveland	OH	44115	5/16/2001	tir
PPLPMDL0800000001	Cleveland	OH	44109	5/16/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44112	5/16/2001	met carlton and janice in pain clinic. thursdays are best days to catch docs.
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44111	5/16/2001	see ayad
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	nobody has used chiro yet! need to make sure michelle has it on the carts and tells docs about it. Reminded fares about high abs. pt. and iarussi said would only use for peripherals. said he his holding strong with oxy, no problems. heard about the free times article, get him a copy
PPLPMDL0800000001	Cleveland	OH	44105	5/16/2001	see notes
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	talked with Glenn about another program for the fall
PPLPMDL0800000001	Akron	OH	44308	5/16/2001	website easel, rebates, pens, pads.
PPLPMDL0800000001	Akron	OH	44304	5/16/2001	Start with OxyContin and use OxyLr for breakthrough.
PPLPMDL0800000001	Richfield	OH	44286	5/16/2001	This is the second set of in-service #1 on Basic Pain Management.
PPLPMDL0800000001	Akron	OH	44308	5/16/2001	website easel, rebates, pens, pads.
PPLPMDL0800000001	Akron	OH	44302	5/16/2001	website easel, rebates, pens, pads.
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	he talked about a patient who he recently put on oxycotin that is getting more than a normal amount of GI problems and is about to try something else
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	went thru 2 uses last week one w/brems and one w/brooks- says brooks at point of leaving it up to them- brems not so- but is the most he has ever seen him use it in last month or so- thinks its the oxycodone pts coming in to surg- extremely reliable pts-
PPLPMDL0800000001	Akron	OH	44310	5/16/2001	Patients not controlled on combo's calling in for a second prescription or going to the ER may be an excellent candidate for OxyContin.
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	nobody has used chiro yet! need to make sure michelle has it on the carts and tells docs about it. Reminded fares about high abs. pt. and iarussi said would only use for peripherals. said he his holding strong with oxy, no problems. heard about the free times article, get him a copy
PPLPMDL0800000001	Cleveland	OH	44105	5/16/2001	had too change lunch at clinic, talked to doctor about proper pain mgt with long acting agent, talked about using oxy after pts are using short acting agents, follow up
PPLPMDL0800000001	Lakewood	OH	44107	5/16/2001	he denied using much Duragesic because he is so amiable. I need to ask him if it was him which pain med would he use for himself
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	titr- BT strat with increasing pain- consensus on max of 4/day- not pushing methad this time- oxy only for SE/effic failures- have done about 1/week they say
PPLPMDL0800000001	Akron	OH	44309	5/16/2001	Start with OxyContin and use OxyLr for breakthrough.
PPLPMDL0800000001	Cleveland	OH	44113	5/16/2001	talked about his use of oxy in his rehab pts that he has, says that most of them do not need that much med, but that he has a few that take alot of vicoden, he will switch them, follow up
PPLPMDL0800000001	North Olmsted	OH	44070	5/16/2001	he said Oxycotin is a great pain med because it works and it helps his patients best. The abuse must be curbed through physician's assessment.
PPLPMDL0800000001	Cleveland	OH	44195	5/16/2001	titr- BT strat with increasing pain- consensus on max of 4/day- not pushing methad this time- oxy only for SE/effic failures- have done about 1/week they say
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	he said I have nothing to worry about because he uses a ton of Oxycotin. he learned from Dr. Neri
PPLPMDL0800000001	Cleveland	OH	44102	5/16/2001	talked about his pts that are taking 20mg q12 of oxy and talked about titration to 40mg q12, follow up next week at lunch
PPLPMDL0800000001	Cleveland	OH	44113	5/16/2001	saw in or lounge, he asked about the abuse and told him that it is not an issue, talked about titration, follow up
PPLPMDL0800000001	Westlake	OH	44145	5/16/2001	Great details with entire staff. Nurses were Mary, Ramona, Patty, Jean. Sue and Alexandria at recept. Patsy handles lots of calls and knows that Mervart had rx'd oxycotin. q12 dosing. plasma concentrations v. sa, no apap, indication, abuse issues, dosing and titration. All 3 docs said they will use. Simpson said she would just use for pts with risk of post op infection because she only rx's opiod for a couple of days. Mahalaha said she would rx for post op pain. Although, just because a low back pt was on oxy for more than a few months, doc thought she was an addict. she also thought her husband was wimpy because he kept complaining of pain and tylenol wasn't cutting it. Turns out that he had a broken rib. I explained that this is evidence of our bias towards people who complain about pain and we need to be careful about that.

PLPMDL0080000001	Westlake	OH	44145	5/16/2001	Great details with entire staff. Nurses were Mary, Ramona, Patty, Jean. Sue and Alexandria at recept. Patsy handles lots of calls and knows that Mervart had rx'd oxycontin. q12 dosing, plasma concentrations v. sa, no apap, indication, abuse issues, dosing and titration. All 3 docs said they will use. Simpsonn said she would just use for pts with risk of post op infection because she only rx's opiod for a couple of days. Mahalaha said she would rx for post op pain. Although, just because a low back pt was on oxy for more than a few months, doc thought she was an addict. she also thought her husband was wimpy because he kept complaining of pain and tylenol wasn't cutting it. Turns out that he had a broken rib. I explained that this is evidence of our bias towards people who complain about pain and we need to be careful about that.
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PLPMDL0080000001	Euclid	OH	44119	5/16/2001	thought that they had discontinued the 160mg dose but was unaffected because he's never gone over 20mg tabs. He is going to look at the free times article on the internet. lumbar patient on oxycontin 10 q-12 did he titrate next call
PLPMDL0080000001	Cleveland	OH	44106	5/17/2001	doc was surprised to learn that we pulled 160. said he was interviewed by channel 8 about it, but did not discuss details. we discussed the steps that Purdue has taken to head off more diversion (mexico production).
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Post-op pamphlet, narcotic book, set appt/lunch.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cleveland	OH	44106	5/17/2001	doc said that the veterans retirement home kicked oxycontin off formulary and told me to get someone in there to check it out. he asked me to set up a meeting with him through fran to discuss oxy on the hospital
PLPMDL0080000001	Cleveland	OH	44113	5/17/2001	talked mainly about oxy, he says that he is seeing alot of pts asking not to be put on oxy, gave him pt info and told him how to talk to the pts, says that he will cont to use in right pt, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Highland Heights	OH	44143	5/17/2001	remains at the 20mg tabs post-op and uses percocet for breakthrough. Asked him to use oxy-IR if I can get him to start his patients on oxycontin with IR prior to surgery he'll use more oxycontin and IR.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cleveland	OH	44112	5/17/2001	doc says he goes between kaiser at the clinic and huron. he said get in touch with abramoff to discuss chiro. he gave me his pager number to find out when he is there to discuss chiro. he is very interested and thinks he will use, just wants to talk about it
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Mostly uses OxyContin for Cancer. Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain.
PLPMDL0080000001	Westlake	OH	44145	5/17/2001	doc attended UH cme event at Landerhaven.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cleveland	OH	44111	5/17/2001	Spent about 30 secs. with this physician. Need to make one single point with him. Next time it will be no Darvocet in LTC.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cleveland	OH	44102	5/17/2001	Spent a lot of time with Dr. Menyah. He helped me get set up with some in-services at Emerald Ridge in Solon. He is a staff physician at Emerald Ridge. I set up an initial appt. with the D.O.N. there. I also ran my idea of a few pivotal dinners. He seemed somewhat hesitant and said he was very busy. Will continue to feel him out. it also gave him copies of the Ohio Medical Board Administrative Rules.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Cleveland Hts	OH	44118	5/17/2001	doc hanging around with bevaque at landerhaven symposia. he had not seen free times article on oxy. bring in a copy.
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	talked in clinic, says that he is now on consult and is not writing that much oxy, says that he will set up another lunch, follow up
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	talked about abuse and post op
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	see notes
PLPMDL0080000001	Cleveland	OH	44113	5/17/2001	talked about oxy and post op, abuse also
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	see notes
PLPMDL0080000001	Cleveland	OH	44102	5/17/2001	Attended the pain meeting. The home is progressing along. I suggested they follow the AMDA guidelines as to what diagnoses they will track for pain management. Bill brought up that someone was saying how they felt as if they were being pressured into using Oxycontin. When Ann and Diane questioned him, he could not give an answer. Ann said she has no problem with what I am doing.
PLPMDL0080000001	Cleveland	OH	44113	5/17/2001	talked about oxy and his use post op, he says the abuse thing has hurt some of the doctors use, but says that he will cont to write the product, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
PLPMDL0080000001	Richmond Hts	OH	44143	5/17/2001	Iron worker on oxycontin 20mg q-12 doing great and is able to work. He felt that the talk in youngstown was very good. He said the take home message is that you can't get bullied by the the laws you need to document, document, document. He expressed interest in working with Dr. Franklin in peer review of charts for completeness. next call: Identify new start or convert from SA elderly with DJD.
PLPMDL0080000001	Gates Mills	OH	44040	5/17/2001	main issue with him has been price compared to Kadian and MS Contin. Also wants to know the price of oxy-fast. highest he has used oxycontin is 80mg tid pain relief was good only it was wearing off early. Agreed to convert to 120q-12 and 30mg breakthrough. Need to f/u with pricing for him and get him to convert. Gave him pricing form wasgreens and agreed to use oxy-fast and was suprised thath xycontin was not more expensive
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/17/2001	Discussed OxyContin for OA, low back, and opioids for other disease states. Intermittent vs constant pain. Gave pamphlet on protecting your practice.
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PLPMDL0080000001	Lakewood	OH	44107	5/17/2001	Dr. Reyes said she uses Oxycontin, but mostly in hospice pts. Next time need to get her to focus on one disease state. Her calls are very quick.
PLPMDL0080000001	Cleveland	OH	44106	5/17/2001	doc spoke at uh pain symposia. said he does all of his blocks under fluoroscopy.
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	talked in clinic, says that she is using both oxy and kadian, but that the pts seem to do better on oxy, follow up
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	talked about the state guidelines and the fact that they do not necc look at number of pills, but reason for use, asked about higher doses, follow up
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	talked at lunch, he is using alot of diauldid in house, bc ther is an iv form, talked abut convenience of oxy and q12 dose, and that he can easily titrate to oxy after iv, follow up
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	focus on q12 dosing and titration, not going to tid, she says that she feels that tid is effective in most cases, showed her how if she titrates the q12 will not need to go to tid, follow up
PLPMDL0080000001	Cleveland	OH	44109	5/17/2001	lunch, talked about using oxy in higher doses, he says he had pt this week that needed 40mg q12, he felt that that was a high dose, showed him how we are studied in up to 720, follow up
PLPMDL0080000001	Lakewood	OH	44107	5/17/2001	Met with Dr. DelaRoca at the pain meeting. He is prescribing Oxycontin at this home. He has one pt. who is on 60mg q12h. He does not seem afraid to increase the dose. His response to Bill's comments about a pt. that was started on Oxycontin 40mg q12h is that it is the Drs. responsibility.
PLPMDL0080000001	Cleveland	OH	44127	5/18/2001	talked about oxy and abuse, she says she has switched some pts back to vicoden that are afraid of oxy, talked to her about talking to her pts and getting them not to fear oxy, she says she will try, need to get her more
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/18/2001	how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cleveland	OH	44195	5/18/2001	titr vs dilau/ morph conver- says def less SE overall- n/v was reason for last switch
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	talked at tumor brd, says that he has picked up quite a few of dr brell pts, says that he has continued them on oxy, asked about doses and he said there is some 40 to 80 mg pts, says he is fine with writing those strengths, follow up
PLPMDL0080000001	Akron	OH	44304	5/18/2001	Post-op Surgical brochure, how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cleveland	OH	44105	5/18/2001	talked mainly about uni, she says that it is helping several pts to breif easier in the am, talkedd baout oxy where she is comfortable, follow up
PLPMDL0080000001	Cleveland	OH	44127	5/18/2001	talked about post op use, he says that he has had people ask him about the abuse issue, says though that it is not a problem post op, says he will still use, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/18/2001	how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/18/2001	how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	talked about the fact that he is one of my biggest post op supporters of oxy, says that he will contiune to use oxy in post op setting, follow up
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	see notes
PLPMDL0080000001	Cleveland	OH	44195	5/18/2001	titr
PLPMDL0080000001	Cleveland	OH	44106	5/18/2001	conver
PLPMDL0080000001	Cleveland	OH	44106	5/18/2001	dosing
PLPMDL0080000001	Parma	OH	44134	5/18/2001	.
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	talked about oxy
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	talked about oxy and uni
PLPMDL0080000001	Akron	OH	44305	5/18/2001	how to protect your practice, slepp thru the night smooth pain control. Rebates, pads, pens.
PLPMDL0080000001	Akron	OH	44305	5/18/2001	how to protect your practice, slepp thru the night smooth pain control. Rebates, pads, pens.
PLPMDL0080000001	Akron	OH	44311	5/18/2001	how to protect your practice, slepp thru the night smooth pain control. Rebates, pads, pens.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	5/18/2001	how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cleveland	OH	44103	5/18/2001	f/u on pt agree- has stopped treating 1 more - says good!- get rid of trouble makers! still wont budge on pain pattern dosing- cant make the current CE programs
PLPMDL0080000001	Akron	OH	44304	5/18/2001	Post-op Surgical brochure, how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Akron	OH	44304	5/18/2001	Post-op Surgical brochure, how to protect your practice, slepp thru the night smooth pain control.



PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	tumor brd call, tlaked baout how he feels with using oxy in most post op cases if meds are needed for more than a few days, follow up
PLPMDL0080000001	Akron	OH	44304	5/18/2001	Post-op Surgical brochure, how to protect your practice, slepp thru the night smooth pain control.
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	talked at tumor brd, getting married in a few weeks, says that oxy is working well, but he is using more oxy ir, bc feels it is better for a few days, follow up
PLPMDL0080000001	Cleveland	OH	44111	5/18/2001	tumor brd, talked briefly before cases, says thta he has several pts now that need 40mg q12, talked about what to do after 40 mg, follow up
PLPMDL0080000001	Cleveland	OH	44195	5/18/2001	sunshine /ginsb- onset discussion- didnt really understand biphas- dont think most are doing conver- just most pts getting 20q12
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PLPMDL0080000001	Cleveland	OH	44195	5/18/2001	sunshine /ginsb- onset discussion- didnt really understand biphas- dont think most are doing conver- just most pts getting 20q12
PLPMDL0080000001	Akron	OH	44321	5/21/2001	talked about making it into gel form to where if crush it will make it inactive. He asked what Oxycodone will be broken down into and what should ask to be test for in the blood. Using for patients he thinks will not abuse opioids/what does he do to determine this. Older patients for arthritis and back pain. No new patients on theo or uniphyl, using after inhalers.
PLPMDL0080000001	Barbeerton	OH	44203	5/21/2001	using vicodin and percocet for mild to moderate pain and OxyContin and the patch for moderate to severe pain. Patch, viewed as being less addictive than OxyContin. Uniphyl for COPD pts with dyspnea.
PLPMDL0080000001	Lyndhurst	OH	44124	5/21/2001	left info with audie for vexler and alvarez. vexler said he tried. reminded him of using 2 10.s alvarez was quiet, but said he would try.
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	dosing- media issue review-
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about post op, says he wants copies of ginsberg for journal club, follow up
PLPMDL0080000001	Euclid	OH	44119	5/21/2001	see lucas
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Barberton	OH	44203	5/21/2001	uniphyl vs BID generic for COPD patients and dyspnea.
PLPMDL0080000001	Lakewood	OH	44107	5/21/2001	he said he is getting so much flack from pharmacies like Walgreens that treating pain is not worth it. He didn't want to talk any more . his business manager said to come back later in the week to set something up
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	dosing-30/30 is his clear regimen- see some of the resid. think may be to much for smaller proced. - carpel tunnel- potent for too much extra- doesn't seem to be any issue w/him
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	dosing- media issue review- still hangingtough- was aware of state meeting thru covingt- sees no issue for oxy- is better as treatment plan
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about post op use of oxy and oxy ir, talked about using 20mg for hernia surgery
PLPMDL0080000001	Barberton	OH	44203	5/21/2001	abuse of OxyContin is the only issue, but he is writing a ton of vicodin. uniphyl for COPD but mainly using generic BID.
PLPMDL0080000001	Lyndhurst	OH	44124	5/21/2001	scheduled lunch for next month with doc. uses perc and has heard of oxy, but would like to discuss.
PLPMDL0080000001	Lyndhurst	OH	44124	5/21/2001	left info with audie for vexler and alvarez. vexler said he tried. reminded him of using 2 10.s alvarez was quiet, but said he would try.
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	she says that she is using some oxy now since last talk, talked about ginsberg study and showed that oxy was as effective as perco, follow up
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about doing journal club and bringing food to dr lee house, told him i would, talked about post op oxy and next case, follow up
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked oxy
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	dosing- media issue review-
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	titr
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about post op
PLPMDL0080000001	Lyndhurst	OH	44124	5/21/2001	left info with audie for vexler and alvarez. vexler said he tried. reminded him of using 2 10.s alvarez was quiet, but said he would try.
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Akron	OH	44333	5/21/2001	Surgical center.
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Akron	OH	44333	5/21/2001	No procedure is moderate to severe pain, mild pain going to give vicodin or darvocet. Face lifts, breast augmentation.
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Akron	OH	44333	5/21/2001	purdue plan for abuse, other opiods same problem
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about use in er with fractures, says that oxy is still approp there, but that he has some pts who say they do not want oxy, he says that that he will still give it to them, follow up
PLPMDL0080000001	Akron	OH	44312	5/21/2001	percocet and vicodin are mainly used, thinks OxyContin, being longer acting as being more potent. Still using short acting opiods, for low back and musculoskeletal pain which he said is the most common pain state. uniphyl, no patients severe enough to warrant theo.
PLPMDL0080000001	Lyndhurst	OH	44124	5/21/2001	left info with audie for vexler and alvarez. vexler said he tried. reminded him of using 2 10.s alvarez was quiet, but said he would try.
PLPMDL0080000001	Akron	OH	44319	5/21/2001	he is writing some OxyContin and when asked where he is writing it, he says he is not using it and concerned about patients abusing it. I talked to him about the role of opioids and leaving it to see benefits of opioids for chronic pain.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Cleveland	OH	44111	5/21/2001	talked about oxy and use in low back, he is still writing plenty of oxy, now is saying that he does not have a big problem with abuse, talked about titration, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44307	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44304	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Akron	OH	44310	5/21/2001	OA, in combination with NSAIDS, Titrate to comfort, Q 12h, Sleep at night, Quality of life, function.
PLPMDL0080000001	Cleveland	OH	44102	5/21/2001	talked aboout oxy and where he is using it, says that he uses it in cases, but likes to taper them off as soon as possible, says that he will cont to use the product, follow up
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	post op- with taper plan- idea catching on- 20q12 using 10s
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	post op- with taper plan- idea catching on- 20q12 using 10s
PLPMDL0080000001	Akron	OH	44333	5/21/2001	going to write it for procedure, syvenoidectomy of right wrist some bone involvement, 1-2 10mg tabs q12h. Darvocet for carpel tunnel. and maybe a vicodin or two. OxyContin for moderate to severe pain.
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	post op- with taper plan- idea catching on- 20q12 using 10s
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	dosing- media issue review- has stayed strickly w/bid now- maintaining 3 pts he says 30-60q12- at least some movement in his high dose
PLPMDL0080000001	Cleveland	OH	44195	5/21/2001	post op- with taper plan- idea catching on- 20q12 using 10s
PLPMDL0080000001	Uniontown	OH	44685	5/21/2001	Two patients that come back monthly for OxyContin. Concerned about opioids and chronic pain. SShort term pain, compression fractures or kidney stones. 1-2 10mg tabs q12h.
PLPMDL0080000001	Akron	OH	44333	5/22/2001	say briefly befor egoing into a room, he has stopped writing due to abuse and diversion, said too many problems.
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan- seemed to like her- very strong points of underrmt and pt pain needs- assessment
PLPMDL0080000001	Cleveland	OH	44111	5/22/2001	talked in lunge, talked about oxy and oxy ir, journal club coming up
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropr. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonaggressive care
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropr. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonaggressive care
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Westlake	OH	44145	5/22/2001	he said he mostly uses Oxycontin but will be moving to Seattle July 1.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropr. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonaggressive care
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Akron	OH	44333	5/22/2001	when a patient comes in with moderate to severe pain for more than a few days will get OxyContin vs vicodin. Uniphyl for COPD after short acting inhalers are not controlling.
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropr. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonaggressive care
PLPMDL0080000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PLPMDL0080000001	Cleveland	OH	44111	5/22/2001	talked about oxy and the abuse issue, says that he will only use in ca pain, but is not writing many meds ow any way, follow up
PLPMDL0080000001	Akron	OH	44333	5/22/2001	OxyContin being used for chronic pain if starting to take too many vicodin or short acting. Uniphyl, for COPD if not being controlled on inhalers.
PLPMDL0080000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropr. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonaggressive care

PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2001	duneg prog- says very clear on LA opis for persist pain- makes sense for it- hadnt done out of habit befor this
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2001	dosing
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropri. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonagressive care
PPLPMDL0800000001	Westlake	OH	44145	5/22/2001	get bagels spoke to docs about how well Oxycontin has helped people with chronic pain and abuse is usually rare
PPLPMDL0800000001	Cleveland	OH	44195	5/22/2001	post op use
PPLPMDL0800000001	Cleveland	OH	44111	5/22/2001	see notes
PPLPMDL0800000001	Garfield Hts	OH	44125	5/22/2001	would like to have a hands on talk on pain. Jan is best bet. Tue Wed Thur best days. See if he has an accredited program. 730, 1130, 1230, 2. she would like equianalgesic charts, like aps book. bring jeanie the green book.
PPLPMDL0800000001	Akron	OH	44307	5/22/2001	cancer committe mtg with all docs would also like a pain talk.
PPLPMDL0800000001	Fairlawn	OH	44333	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2001	OxyContin has slowed down and the patch has picked up in the area.
PPLPMDL0800000001	Westlake	OH	44145	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PPLPMDL0800000001	Cleveland	OH	44111	5/22/2001	can still turn some of his MS Contin to Oxy
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2001	talked mainly about uni, says tht he will use in copd, talked about oxy and ca pain, follow up
PPLPMDL0800000001	Cleveland	OH	44106	5/22/2001	dunegan noon confer. - appropri. pain mgmt. - risks of nontreatm- seemed to hit home the most- pt. suffering- with nonagressive care
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PPLPMDL0800000001	Akron	OH	44333	5/22/2001	using more for moderate to severe pain, will give the patients a 30 day supply for more pain and then when come back will try to back off or use vicodin when seeing every 3 months.
PPLPMDL0800000001	Westlake	OH	44145	5/22/2001	he is so amiable that he claims he does not use any Duragesic. He said he mostly writes oxycontin only
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/22/2001	OA, Sleep thru the night , constant pain vs intermittent pain
PPLPMDL0800000001	Cleveland	OH	44111	5/22/2001	started another oa pt on oxy, says that pts are doing veery well on it, except the fact of somnolence, told him that will subside with time, follow up
PPLPMDL0800000001	Cleveland	OH	44111	5/22/2001	talked about titration and using oxy ir for bt pain, says that he has been using higher doses if pts needs it, next time talk about duragesic
PPLPMDL0800000001	Akron	OH	44333	5/22/2001	has a couple of patients on 40mg q12h, talked about educating patients on how to use OxyContin. Asked about reformulating the tablet and I told him we were not. Using for chronic pain, vicodin is being used for 30 days or less because of cost. No patients severe enough to be put on theo or uniphyl.
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	met with choi. discussed using chiro for post op pain, discussed safety features, bromage scale, cost v. ropi. he said he will order it. they only have verbal orders but mike says that they will be going to standing orders, so
PPLPMDL0800000001	Akron	OH	44333	5/22/2001	need to make sure chiro gets on! find out from mike who is going to make that decision, push with gurguis.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2001	Using for total knees or hips also for ad repair. 1-2 10mg tabs q12h with oxyir.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2001	at display, talked about oxy and use in pts that are taking atc sa agents, follow up
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mogadore	OH	44260	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	he said his bad arthritids do very well on Oxycontin
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	talked in closet, hes ays that the abuse is an issue with him, says that he is telling his resident only to use oxy in ca pts, say that he will use only there. talked about what purdue is doing, let him settle dow, follow up
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	met with choi. discussed using chiro for post op pain, discussed safety features, bromage scale, cost v. ropi. he said he will order it. they only have verbal orders but mike says that they will be going to standing orders, so
PPLPMDL0800000001	Westlake	OH	44145	5/23/2001	need to make sure chiro gets on! find out from mike who is going to make that decision, push with gurguis.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	he is increasingly writs more strongs as his practice grows. need to show advantages over the patch
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
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PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	met with choi. discussed using chiro for post op pain, discussed safety features, bromage scale, cost v. ropi. he said he will order it. they only have verbal orders but mike says that they will be going to standing orders, so
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	need to make sure chiro gets on! find out from mike who is going to make that decision, push with gurguis.
PPLPMDL0800000001	Akron	OH	44310	5/23/2001	she claims that she she does not write many opioids but in reality she writes a fair amount of Vicodin and darvacet
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	see anest
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	they said they will not take any of dr. Cullen's tid scripts
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	he said he will not take any more of Dr. Cullen's tid scripts
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet Post-op.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Akron	OH	44310	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Akron	OH	44310	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Westlake	OH	44145	5/23/2001	Assess, treat, document.
PPLPMDL0800000001	Cleveland	OH	44111	5/23/2001	he said many of his patients benefit from uniphyl. he gives it to almost all COPDers who are beyond the mild stage
PPLPMDL0800000001	Mayfield Hts	OH	44124	5/23/2001	talked about the fact that he is using some duragesic, says that it is working well for the pts he use it on, asked him if the pts were on oxy how were they doing, says that they were doing ok, asked him why switch, he said bc
PPLPMDL0800000001	Akron	OH	44310	5/23/2001	the pt did not comply on pills, told him that that was a valid reason, told him no need to switch otherise, follow up
PPLPMDL0800000001	Richmond Hts	OH	44143	5/23/2001	detailed on chiro- cns, cardio tox. docs use a little ropi for peripheral blocks. showed bromage scale for lower concentrations, I/d, post op pain. pricing info, Kuhel and Grady did not think the difference was all that huge.
PPLPMDL0800000001	Akron	OH	44310	5/23/2001	Kuhel put me in touch with Dr. Mayer at Beachwood to discuss chirocaine on form there. Kuhel ordered in .5 and .25 for surg and ob! scheduled a follow up lunch for end of june.
PPLPMDL0800000001	Richmond Hts	OH	44143	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet
PPLPMDL0800000001	Akron	OH	44304	5/23/2001	Next call: Pancreatic cancers how often. He agreed that pancreatic cancer is very pain ful and patients require alot of pain medicine. He is not treating anyone with pancreatic cancer right now and is not common. He is
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	using the oxy-fast for BT and the 80mg strength of the oxycontin.
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2001	OA, Sleep thru the night. Smooth pain control. Protect your practice phamlet.
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	lunch he was in a hurry to do surgery and said he would use Oxy as his post op
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2001	talked about putting pts that ned it on 80 mg oxy instead of oxy and alot of lortab, will do, follow up
PPLPMDL0800000001	Lakewood	OH	44107	5/23/2001	he said he is keeping a hand full of patients on Oxycontin but has decided to no longer treat several patients' pain who he feels may very well be abusing. He has refered to pain clinics. Bring him Roth study next time
PPLPMDL0800000001	Westlake	OH	44145	5/23/2001	still writin g tons of Vicodin which he feels comfortable with since he was trained on it. Went over back pain study
PPLPMDL0800000001	Cleveland	OH	44109	5/23/2001	talked at display, doctor says that he has written since we last talked, says that he has put a severe oa pt that was tking vicoden all day, doing fine, follow up
PPLPMDL0800000001	Cleveland	OH	44102	5/23/2001	talked about the low back pt he just put on oxy, says that the pt was nasaeus at first, but after a couple days was ok, says the pt is still feeling some pain, asked him what he will do, says he will titrate to 20mg
PPLPMDL0800000001	Westlake	OH	44145	5/23/2001	he brought up abuse with concern. he said he has a patient with psoriasis taking 2-3 160mgs. every day that he wants to switch to methadone to scale down. He thinks the patient is selling his Oxy to be able to pay for it



PPLPMDL080000001	Lakewood	OH	44107	5/23/2001	lunch he showed his oxycontin conversions that were in his pocket . he said he has had great success with oxycontin lately. He just saw a follow who has been on it for almost 4 weeks that he was hoping would be of by now but she should be able to at least drop from 20q12 to 10q12
	Cleveland	OH	44109	5/24/2001	talked about oxy and that he is taking over the burn unit, he says that he will cont to use oxy in inhouse, he says that he does not have aproblem with oxy and abuse, they do hx of pts and if no abuse then no problem using oxy, follow up
PPLPMDL080000001	Lakewood	OH	44107	5/24/2001	he said he likes the fact that we have lots of samples to get his patients started to make sure they can tolerate Uniphyl first before buying
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
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PPLPMDL080000001	Cleveland	OH	44111	5/24/2001	talked about journal clubs and also oxy in post op, follow up
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
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PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	talked at metro display, he says that he has written alot of oxy in trauma cases, says that he has heard alot from peopel in other depts about the media, he is ok with it though, follow up
PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	talked at metro display, he says that he is now writing oxy in op again, says that it does not seem to make sense not to use it there, say that he is desoin mainly 10 and 20, follow up
PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	talked about trauma cases, says that he is now using mainly 40s and it is working very well, talked about going golfing, follow up
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Lakewood	OH	44107	5/24/2001	signed for samples and he asked if he is my biggest writer of Uniphyl
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Akron	OH	44314	5/24/2001	Using more MS CÖntin for chronic pain mainly cancer pain, OxyCÖntin concerned with abuse and cost for chronic noncancer pain.
PPLPMDL080000001	Cleveland	OH	44111	5/24/2001	talked in hallway, he says he is using for some uro cases and he will cont, follow up
PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	at metro conference, talked about oxy and use in er, says that they are now getting asked every day for oxy, says that the use has decreased alot bc of abuse, told him to wether the storm, follow up
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	see notes, ix display
PPLPMDL080000001	Westlake	OH	44145	5/24/2001	he said he writes his shoare of Oxycontin. He said Audrey taught him about it but couldn't remember her name . But he did rave about her. he said he usually will go up to maybe 60mg
PPLPMDL080000001	Cleveland	OH	44111	5/24/2001	talked mainly senokot
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	SEE PAIN
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
PPLPMDL080000001	Cleveland	OH	44111	5/24/2001	talked about oxy and abuse, says ok, follow up
PPLPMDL080000001	Westlake	OH	44145	5/24/2001	he said his confidence with Oxycontin's efficacy is at its highest and it is a shame that a few bad apples or abusers have given it a bad name
PPLPMDL080000001	Cleveland	OH	44109	5/24/2001	talked about oxy, he gave a talk on oxy and talked about the amount of abuse and how they are getting request for oxy, he says that people should only use it now for chronic pain, follow up
PPLPMDL080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable xing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
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PPLPMDL080000001	Westlake	OH	44145	5/24/2001	he was in a hurry but got a few words in about the usefulness of oxycontin. Spend more time with him . he is growing g and will be valuable

PPLPMDL0080000001	Cleveland	OH	44195	5/24/2001	Dews in bailing. she agrees that oxycontin is a good med, but news to oppressive to feel comfortable rxing. She is going to morphine, either ms or kadian. she will not come back until we reformulate. I explained to her the hype and exhorted her to not let the media dictate how she practices. she was having none of that. Malak, Van Sloun, Fady, Weisman, Wasef are all hanging in there. Brenda Feudo also says that she is switching pts with crazy story. Discussed purdue statement and action plan, discussed free times articles, Hayek had read that. Everyone agreed that media is hyping. Discussed ad board meeting in June and asked everyone to write to fda. most said they would. Left terminology on addiction and we talked about not discharging everyone! everyone loved the mini pdrs'. Got no where with chirocaine. discussed all benefits but docs see no problem with bupi. so positioned for 1st year residents. may be a possibly.
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PPLPMDL0080000001	Uniontown	OH	44685	5/24/2001	Using for elderly patients with arthritic pain, he will start with darvocet, ultram and then go to vicodin before going to OxyContin. Patients taking 2-3 tabs a day for short acting when get to 4-6 tabs he will go to OxyContin. Uniphyl for COPD patients if not controlled on inhalers.
PPLPMDL0080000001	Barberton	OH	44203	5/24/2001	new patients on OxyContin, moderate to sever pain? Mentioned a patient with severe neuropathy taking 40mg q12h of OxyContin.
PPLPMDL0080000001	Mogadore	OH	44260	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44311	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44307	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44307	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44307	5/24/2001	Sleep thru the night, 12 hour smooth control.
PPLPMDL0080000001	Parma	OH	44129	5/24/2001	just a maint call. doc did not seem interested in talking. q12 working well. brought some ice cream. gave addiction definition piece to nancy just to clarify.
PPLPMDL0080000001	Mogadore	OH	44260	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44311	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot and Workers comp.
PPLPMDL0080000001	Akron	OH	44307	5/24/2001	Sleep thru the night, 12 hour smooth control.
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PPLPMDL0080000001	Akron	OH	44307	5/24/2001	Sleep thru the night, 12 hour smooth control.
PPLPMDL0080000001	Lakewood	OH	44107	5/24/2001	he talked about several of his patients are doing well on 40mgs q12h. he said he mostly writes 20s
PPLPMDL0080000001	Akron	OH	44302	5/24/2001	Sleep thru the night, 12 hour smooth control. Senekot
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	Asthma, if leukotrienes do not work then will go to uniphyl.
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	abuse and diversion
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	<b>concern with patients selling OxyContin, not sure of the pain patients or pts that may be diverting.</b>
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/25/2001	doc took vacation. talked to Barb and Sue about doc allen bailing on oxy. Barb says he has been switching everyone, but coming back because pts cannot tolerate kadian. Barb tells doc same message, pts compliant, no signs of problems, if there was, urine screen. He is still skittish, but coming back slowly. Also reminded group about chiro availability.
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	using 20mg q8h, breast augmentation.
PPLPMDL0080000001	Cleveland	OH	44111	5/25/2001	talked about fda program, says that he sis not yet recieve the letter, says he will not go to program, but email may be a chance, talked about delivery system follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked copd and samples of uni. needs 600 is using it alot, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked at lunch, is using oxy in trauma, this is strongest dept for oxy, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/25/2001	doc took vacation. talked to Barb and Sue about doc allen bailing on oxy. Barb says he has been switching everyone, but coming back because pts cannot tolerate kadian. Barb tells doc same message, pts compliant, no signs of problems, if there was, urine screen. He is still skittish, but coming back slowly. Also reminded group about chiro availability.
PPLPMDL0080000001	Fairview Park	OH	44126	5/25/2001	dr, kappus liked the how to protect practice piece. she is mainly using oxy inhouse. need to get her to rx optp. h is starting to dabble in oxy in house. schedule lunch next time around
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked about the fda letter, he has recieved it and is on board, he says that he will help out with email or whatever we need. follow up next week.
PPLPMDL0080000001	Fairview Park	OH	44126	5/25/2001	dr, kappus liked the how to protect practice piece. she is mainly using oxy inhouse. need to get her to rx optp. h is starting to dabble in oxy in house. schedule lunch next time around
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/25/2001	talked to doc about dinner next week, tues at shuhei at 630
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked at lunch, on ns rotation, says that she is using oxy on every dr anderson and other doctor pts, says that there is nothing better then oxy, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/25/2001	doc had knee surg, been out of action, would like inservice, get in touch with linda asap.
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	Chronic pain when pts are taking more than 6 vicodin a day, low back or musculoskeletal pain.
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	see notes
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/25/2001	scheduled appt with pharmacy, checked up on surg floors but was booted. coordinate with jeanette about inservicing on floors
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PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	see aneset
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked about oxy
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	see notes
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	In the past he was writing OxyContin for younger pts that he though were abusing vicodin or percocet. He said he would only use OxyContin for pts that he knows are not abusing short acting opioids. He said this is his elderly pts. If abusing he will just keep them on vicodin.
PPLPMDL0080000001	Cleveland	OH	44111	5/25/2001	very brief conversation, mention oxy and use of 600mg uni, follow up
PPLPMDL0080000001	Akron	OH	44333	5/25/2001	asked for dr to write OxyContin for all vicodin pts that come in for a refill.
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked about using oxy in vascular cases, says that he uses only oxy in the moer severe cases, will cont to use, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	surgery lunch, he is on trauma rotation, says that are using oxy mainly exclusively, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	still chief on trauma, is writing quite abit of oxy, says that for pts needing more then a few days of tx they get 40mg oxy, no questions, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/25/2001	doc took vacation. talked to Barb and Sue about doc allen bailing on oxy. Barb says he has been switching everyone, but coming back because pts cannot tolerate kadian. Barb tells doc same message, pts compliant, no signs of problems, if there was, urine screen. He is still skittish, but coming back slowly. Also reminded group about chiro availability.
PPLPMDL0080000001	Akron	OH	44308	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44303	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Cleveland	OH	44111	5/25/2001	talked at moll center, he is taking several pts from brell, he is using 40mg now os oxy, talked about titration with using oxy ir as guide for how much to titrate, also talked oxyfast. follow up
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Euclid	OH	44119	5/25/2001	HAS NOT TITRATED ABOVE 40MG TID I DID GET HIM TO GO TO 50MG Q-12 WITH FAIED BACK PATIENT BUT HE'S AFRAID TO GO ANY HIGHER WITHOUT pAIN MANAGEMENT INTERVENTION. Need to identify a patient that has been through the pain management cycle and now has ended up with Dr. George these ae the patients he can continue to titrate if needed
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44308	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44309	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44308	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrate to comfort, sleep thru the night, breakthru.

PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrated to comfort, sleep thru the night, breakthrough.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrated to comfort, sleep thru the night, breakthrough.
PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrated to comfort, sleep thru the night, breakthrough.
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PPLPMDL0080000001	Akron	OH	44302	5/25/2001	titrated to comfort, sleep thru the night, breakthrough.
PPLPMDL0080000001	Akron	OH	44308	5/25/2001	titrated to comfort, sleep thru the night, breakthrough.
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	residents journal club- Matt Jy is attending in charge of this. Etyredy and Duan presented. Chiro, same pharmacodynamics onset/offset, duration, depth, ekg data, motor separation. Oxycontin- 12h dosing, compliance, sleep, side effects, blood levels. Inpt and out. perception of easy addiction- explained about media hype, doc/assess. doc kudmani asked about max dose (695) gave pi 3/4% story.
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PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked about pt that was on 20 mg q12 for surgery, says that he needs to take him off med, told him can stop cold turkey, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	residents journal club- Matt Jy is attending in charge of this. Etyredy and Duan presented. Chiro, same pharmacodynamics onset/offset, duration, depth, ekg data, motor separation. Oxycontin- 12h dosing, compliance, sleep, side effects, blood levels. Inpt and out. perception of easy addiction- explained about media hype, doc/assess. doc kudmani asked about max dose (695) gave pi 3/4% story.
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PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	talked at lunch, says that he likes oxy, but only in cases that need at least 40mg q12, told him can use as low as 10mg q12, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/25/2001	residents journal club- Matt Jy is attending in charge of this. Etyredy and Duan presented. Chiro, same pharmacodynamics onset/offset, duration, depth, ekg data, motor separation. Oxycontin- 12h dosing, compliance, sleep, side effects, blood levels. Inpt and out. perception of easy addiction- explained about media hype, doc/assess. doc kudmani asked about max dose (695) gave pi 3/4% story.
PPLPMDL0080000001	Cleveland	OH	44109	5/29/2001	abuse and diversion
PPLPMDL0080000001	Cleveland	OH	44102	5/29/2001	talked about abuse and diversion
PPLPMDL0080000001	Bedford	OH	44146	5/29/2001	see salama
PPLPMDL0080000001	Akron	OH	44304	5/29/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Warrensville Hts	OH	44122	5/29/2001	Conversation with Jeanette yielded that the group is having a lot of problems with the patch, mainly adhesion, so those pts. end up with implants. both docs doing a fair share of implants.
PPLPMDL0080000001	Cleveland	OH	44109	5/29/2001	talked at tumor brd, he says that oxy might as well be on formulary, bc everyone seems to be using it any way. says that the p and t committe has not even talked about putting it on formulary, follow up
PPLPMDL0080000001	Akron	OH	44333	5/29/2001	Using after Serevent has failed of not getting the pulm control.
PPLPMDL0080000001	Akron	OH	44304	5/29/2001	Afraid of abusers all the media, post-op at hospital and sleep thru the night, great for call backs in a few days.
PPLPMDL0080000001	Akron	OH	44304	5/29/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Cleveland	OH	44117	5/29/2001	We discussed physicians opinions regarding addiction vs dependence. He is continuing to write oxycontin for patients that are experiencing constant pain. He's cutting back to 4 days a week 9-4 so he can have more time at work. Next call.
PPLPMDL0080000001	Cleveland	OH	44195	5/29/2001	jan agreed to speak at marymount. he will give me a date. need to tell jeanie to contact him about setting up ce's.
PPLPMDL0080000001	Cleveland	OH	44109	5/29/2001	talked about the press issue, says that he is using more now bc of the press, still thinks that market share will still increase, talked about oxy in low back, follow up
PPLPMDL0080000001	Akron	OH	44304	5/29/2001	Sleep thru the night, smoth pain control.
PPLPMDL0080000001	Akron	OH	44304	5/29/2001	Sleep thru the night, smoth pain control Combination study.
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/29/2001	Laham really stressed the importance of using la opioids for post procedure pain as basal dose and using short acting for breakthrough. Zahrawi is orthoped and he said he used oxy, but went away from it. He will go back to using again. Just stopped writing because no one around to remind him! Salama says he has not had as many pts concerned with oxy lately and he is comfortable to still rx. He is going to Egypt next week. Talked about convenience of oral meds v. patch. The Abbass's both use a little oxy for post procedures, some time for a month because face pain is hard to tolerate. Azem's and Deeb did feel more comfortable about using oxy for pain in their practices once we dissected media reports about oxy!
PPLPMDL0080000001	Euclid	OH	44117	5/29/2001	Has two patients on oxycontin that he has to let go from the practice. 1. took 1.bottles of tylenol and is in southpointe so he doesn't want

PPLPMDL0080000001	Akron	OH	44333	5/29/2001	discuss the 10mg tab and about backing down from 3 tabs to titrate back to 1 10mg tab q12h.. Mentioned using more OxyContin at St Thomas hospital, writes on hospital script pads which alot more of bone involvement cases are done at the hospital.
PPLPMDL0080000001	Cleveland	OH	44109	5/29/2001	talked at tumor brd, talked about titrating pts, he says that he llikes how oxy can be titrated every day if needed, talked about going from 20mg to 40mg, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/29/2001	talked at tumor brd, says that she is still using oxy alot, talked about how to titrate using oxy ir, follow up
PPLPMDL0080000001	Akron	OH	44333	5/29/2001	asked him what he considers mild pain, moderate pain and severe pain and what medications does he use for these cases? had a bone debridement of right wrist said would try 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44333	5/29/2001	writing vicodin for 15 tabs with a refill for another 15 tabs, but pts most of time do not take. Ask how he writes the script and then tell him the equivalent would be 10mg q12h and 7 days would only be 14 tabs. When does he bring the patients back? 7 days.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked abuse and diversion
PPLPMDL0080000001	Akron	OH	44308	5/30/2001	Sleep thru the night, smoth pain control.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked in neuro clinic, still writing oxy for post op cases, says that he uses 20 and 40mg doses, trying to get him to make sure that pts are being sent home on oxy not sa, follow up
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	using more for open shoulder cases, 7 day supply with vicodin for breakthrough.
PPLPMDL0080000001	Fairlawn	OH	44333	5/30/2001	using the 10mg and 20mg for fractures and an bone procedure with the ankle and foot.
PPLPMDL0080000001	Euclid	OH	44119	5/30/2001	I discussed the FDA advisory panel and asked her to write an opinion letter on where to use opioids in non-malignant pain management. She said she'd look it over but wasn't sure if she would write an opinion letter on it.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked on 9th floor, says that he is now using oxy in vascular cases, says that he thinks it works well in amputations, follow up
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	not using OxyContin anymore, said only writing darvocet and a few vicodin for total knees.
PPLPMDL0080000001	Akron	OH	44307	5/30/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Olmsted Falls	OH	44138	5/30/2001	he said he will start using the CD Rom doc and contract for some of his high dose chronic OxyContin patients
PPLPMDL0080000001	Fairlawn	OH	44333	5/30/2001	using the 10mg tabs 1-2 for his ankle fractures and many post op procedures, need to make sure the patients are getting enough medication. he is concerned about getting looked at for writing too many Oxy pills or too high of doses.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	no problems of OxyContin, he said it has died down, not starting alot of new patients on opioids, most pts are referrals. Not seeing alot of benefit for opioids in chronic pain, too many other psychosocial probelms involved.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked in er, says that he is using in severe trauma cases when he can use po meds, talked about oxy 20mg, follow up
PPLPMDL0080000001	Olmsted Falls	OH	44138	5/30/2001	he wanted some Uniphyl 400 samples. he said Oxy was in the news again this morning
PPLPMDL0080000001	Beachwood	OH	44122	5/30/2001	doc manages the surgery center anest. he was contacted by Dr Kuhel about adding chiro on. doc very open to the idea of bringing in chiro because he will be doing more shoulders and arms there. A couple of surgeons cant get time on campus so are going to bring all cases out there. He wants to know what he can do to extend analgesia to 24 hrs. write into medical or get some data. did not see cost as a concern. He is not sure if they order through campus or will direct order gave me name of pharmacist there, need to find out! Call Friday. Does make suggestions to surgeons on oral post op meds. does recommend oxycontin. told him we would set up an inservice to detail docs.
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2001	Faye says need to submit speaker program request in writing
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	er call, says that he is still getting hit hard from people asking for oxy, says that he is not writing much now, but will use in pts that are already on the med and need it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked in pmr, he says that the pts that need pain meds, he gives oxy, says that he is using mainly 20 and 40mg a little less, followup
PPLPMDL0080000001	Cleveland	OH	44119	5/30/2001	John, pharmacist said most of the oxycontin comes from george and a littler from Winer
PPLPMDL0080000001	Euclid	OH	44132	5/30/2001	things going pretty wel most scripts from oncology and DiCello. has seen only afew from Morley I think he's not getting the increase from morley because he's sendig them to Walgreen's.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	see ob
PPLPMDL0080000001	Cleveland	OH	44106	5/30/2001	spoke with Nancy, she will attend meeting next week with Ron Cowan.
PPLPMDL0080000001	Cleveland	OH	44195	5/30/2001	spoke with Mort Goldman, he was not interested in hearing about the JACHO CE CDROM. Got the gentle blow off.
PPLPMDL0080000001	N Olmsted	OH	44070	5/30/2001	she said she doesn't see a whole lot of Oxycontin come through her pharmacy but has no problems with it
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	see notes
PPLPMDL0080000001	Akron	OH	44304	5/30/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	abuse and senokot
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	see notes
PPLPMDL0080000001	Akron	OH	44307	5/30/2001	pens, powerpak
PPLPMDL0080000001	Akron	OH	44304	5/30/2001	moving 160's, powerpak.com, senekot rebates.
PPLPMDL0080000001	Akron	OH	44304	5/30/2001	Sleep thru the night, smoth pain control
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PPLPMDL0080000001	Akron	OH	44304	5/30/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Akron	OH	44304	5/30/2001	smooth control, sleep thru the night, standing orders. there are none. he writes what he wants. Talk to Jan=mie over on the surgery floor 4 North about oxycontin post-op.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	Showed concern about the use of OxyContin in his patients after the story in the Beacon Journal. Patients are concerned with using OxyContin a couple of patients have asked to be taken off, he said he has educated them but some still want to be taken off.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	total hips and knees are the cases he has used, use is slowing down b/c of media and concer over safety of pts and abuse of mediation.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked about oxy and doing another journal club, follow up
PPLPMDL0080000001	Euclid	OH	44119	5/30/2001	He says they have about 25 people on oxycontin and I asked him about the lumbar patient that he started a few weeks ago and he couldn't recall exactly who it was. he feels that he uses a fair amount of oxycontin but he doesn't. He was very interested in the FDA panel and will send a letter to the panel. he wants a video when available in september. Next call go over third party reference of vicodin to oxycontin 1-1 and a copy of the free
PPLPMDL0080000001	Mayfield Hts	OH	44124	5/30/2001	doc running out to testify in a trial. wanted to offer case service. to them. left note for john s. about helping casselberry's new pa. will follow up thru.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	patient types are OA pts that are taking vicodin at least every six hrs, these patients will be switch to 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	Overall presentation, opioids appropriate for legitimate medical purposes (blue piece), oxy media coverage(59 deaths in ky), benefits of oxy for sleep, blood levels/side effects. Titration pens, charts Weight, not using oxy so much for outpt. but still using for impt post op, 2 10mg for post hystier. interested in hearing about free times article, he is also on a couple of speaker boards. Mangel said fellows mainly follow his pts postop! detailed him anyway for info. Frank, said was not changing his rx's Todia, not a lot to say, thought he was mostly negative about oxycontin, but no chance to probe Lewis, joked a little, but no real effect on rx's, with students,so we discussed benefits of la meds. Catalano, just commented on getting tougher with pts who try to obtain illegitimate rx's Charland, wanted titration
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PPLPMDL0080000001	Euclid	OH	44119	5/30/2001	Informed him of the FDA advisory and he will write an opinion letter to them. He has to refer patients to Winer when the insurance dictates Med-Net and when he can use UH he send them to rosenberg or Krieger. Need to get him to titrate above 40 tid but he is afraid with out pain management involvement. Next call: he wants to know about the landerhaven conference on pain management and what was said and who attended. find out from Rob or Smalls
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked in neuro clinc, says that the residents that are working with her are using oxy for post op cases, talked about how to titrate if needed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked about the marcus reprint and how it still applies to onclogy, says that he uses oxy now that he sees more pts from outside of hospital, talked about titration

PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	Overall presentation, opioids appropriate for legitimate medical purposes (blue piece), oxy media coverage(59 deaths in ky), benefits of oxy for sleep, blood levels/side effects. Titration pens, charts Weight, not using oxy so much for outpt. but still using for inpt post op, 2 10mg for post hyster. interested in hearing about free times article, he is also on a couple of speaker boards. Mangel said fellows mainly follow his pts postop! detailed him anyway for info. Frank, said was not changing his rx's Todia, not a lot to say, thought he was mostly negative about oxycontin, but no chance to probe Lewis, joked a little, but no real effect on rx's, with students,so we discussed benefits of la meds Catalano, just commented on getting tougher with pts who try to obtain illegitimate rx's Charland, wanted titration
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PPLPMDL0080000001	Cleveland	OH	44132	5/30/2001	He has difficulty using oxycontin above 40mg tid he converted to 60mg q-12 last time but has not gone any higher lately. he says he will titrate higher if need be but I feel like he's adding duragesic or switching therapy.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	Overall presentation, opioids appropriate for legitimate medical purposes (blue piece), oxy media coverage(59 deaths in ky), benefits of oxy for sleep, blood levels/side effects. Titration pens, charts Weight, not using oxy so much for outpt. but still using for inpt post op, 2 10mg for post hyster. interested in hearing about free times article, he is also on a couple of speaker boards. Mangel said fellows mainly follow his pts postop! detailed him anyway for info. Frank, said was not changing his rx's Todia, not a lot to say, thought he was mostly negative about oxycontin, but no chance to probe Lewis, joked a little, but no real effect on rx's, with students,so we discussed benefits of la meds Catalano, just commented on getting tougher with pts who try to obtain illegitimate rx's Charland, wanted titration
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PPLPMDL0080000001	Akron	OH	44310	5/30/2001	discussed benefits of la meds Catalano, just commented on getting tougher with pts who try to obtain illegitimate rx's Charland, wanted titration
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	using on his total knees and on some shoulders. 20mg q12h, writing the 10mg tabs with vicodin for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	total hips and knees are the procedures that he is using OxyContin on 20mg q12h with oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44304	5/30/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	5/30/2001	pts with bone involvement are getting OxyContin with APAP for breakthrough, no surgical cases today, but two tomorrow going to write 1-3 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44109	5/30/2001	talked about oxy and his use, says that he has pt now on 60mg q12 and is feeling some pain, talked him to 80mg q12h, follow up
PPLPMDL0080000001	Akron	OH	44312	5/31/2001	abuse and diversion is a concern, patients that are apprehensive to go get the script filled, he will just give them vicodin darvocet or a short acting opioid. If patient is not resistant then will give OxyContin vs atc short acting.
PPLPMDL0080000001	Akron	OH	44312	5/31/2001	Rehab patients at Edwin Shaw, not going to use for office pts b/c of abuse and diversion now. Going to try to give a couple of vicodin, darvocet or ultram for any pain, no long acting opioids unless rehab pts.
PPLPMDL0080000001	Akron	OH	44203	5/31/2001	Still notgoing to use OxyContin b/c of abuse and diversion.
PPLPMDL0080000001	Akron	OH	44203	5/31/2001	Still notgoing to use OxyContin b/c of abuse and diversion.
PPLPMDL0080000001	Lyndhurst	OH	44124	5/31/2001	Dr. Vexler used oxy 2 10mg tabs in Hillcrest. He said he has been satisfied with results. Has had a few pts who have had side effects. Find out what they were and what he did about it. Bellin, wanted to rx, but did not know what dose to use, gave her ginsberg number. Showed blood levels and related to side effects. She asked about cost, mentioned third party, would be about 5 bucks. Gerson moving to new bldg on orange effect 6/16. UH practice
PPLPMDL0080000001	Akron	OH	44319	5/31/2001	Pts coming in for vicodin refill, what condition and why not OxyContin? concerned about abuse and diversion of OxyContin, thinks that all opioids can be abused but more so OxyContin so he is continuing to give them vicodin now. No new starts on OxyContin
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	Dr. Cheriyen and mistry say they are using alot of chiro in dept. even in post op pain. said surgeons use a lot of marcamine for infiltration. set up inservice on floor.
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	see cheriyen
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	he is using oxy regulary now for post op use, says that he thinks it is the best choice for post op, he had question on using oxy ir, says that he has been using percocet, he will now use oxy ir
PPLPMDL0080000001	Cleveland	OH	44104	5/31/2001	talked thru window, is still using oxy, says that she has switched a couple of pts to dura bc of the abuse issue, she says that the 2 pts were a good candidate for abuse, talked about not switching other pts bc of hx of good use, follow up
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	see anest
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	talked about cpd and uni, says that pts are doing fine, needs more 400mg, follow up
PPLPMDL0080000001	Akron	OH	44312	5/31/2001	using the 10mg tabs for post op rehab patients, pts that have had total knee or hips replaced.
PPLPMDL0080000001	Cleveland	OH	44104	5/31/2001	talked about oxy in ca, only place where he will use it now, he says that those pts are the only that need it, follow up
PPLPMDL0080000001	Barberton	OH	44203	5/31/2001	Quick hit a tumor boards, OxyContin vs Short acting oxycodone, using more short acting medications than long acting, cannot figure out why??
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	Smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	plastics lunch, talked baout using oxy in post op cases, has pt that he just did surgery on and sent home on 20mg of oxy, talked about using oxy ir for bt pain
PPLPMDL0080000001	Lyndhurst	OH	44124	5/31/2001	Dr. Vexler used oxy 2 10mg tabs in Hillcrest. He said he has been satisfied with results. Has had a few pts who have had side effects. Find out what they were and what he did about it. Bellin, wanted to rx, but did not know what dose to use, gave her ginsberg number. Showed blood levels and related to side effects. She asked about cost, mentioned third party, would be about 5 bucks. Gerson moving to new bldg on orange effect 6/16. UH practice
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PPLPMDL0080000001	Richmond Hts	OH	44143	5/31/2001	uniphyl for COPD
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	says she uses uniphyl.
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	Dr. Cheriyen and mistry say they are using alot of chiro in dept. even in post op pain. said surgeons use a lot of marcamine for infiltration. set up inservice on floor.
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	Dr. Cheriyen and mistry say they are using alot of chiro in dept. even in post op pain. said surgeons use a lot of marcamine for infiltration. set up inservice on floor.
PPLPMDL0080000001	Cleveland	OH	44102	5/31/2001	Met with Dr. Menyah to ask him to write a letter to the FDA about his feeling on the state of pain management. He was very non-committal. He did ask me for the Oxycontin conversion charts and I gave him a bunch of them.
PPLPMDL0080000001	Akron	OH	44319	5/31/2001	He also asked me to give Pain Management Prescribing Guides to Regina. I told him I would take them some. He said he is placing a number of pts. on Oxycontin at Emerald Ridge.
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	Dismissed a chronic pancreatitis pt for noncompliance, highest dose pt was on 120mg a day of OxyContin. If patients are taking 2-3 vicodin a day will maintain on vicodin, when call back early for refill and taking at least 6 vicodin for more than 4 weeks will go to OxyContin. Theo use is reserved for PULmonologist.
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	set up another lunch
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	talked about oxy and naammann use
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	talked about oxy and abuse
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	lunch, talked post op
PPLPMDL0080000001	Cleveland	OH	44102	5/31/2001	Met with Ann, the D.O.N. Gave her the AMDA guidelines so she would have the diagnoses by which to determine if someone should be on the pain program. She told me they found a new unit manager for 2nd floor. Her name is Barb. I met her. Donna told me that she has 4 pts. on Oxycontin on her floor. Three of the pts. are Dr. Kelajian and one is from the Cleveland Clinic. Also met with Dr. Menyah. See notes for him.
PPLPMDL0080000001	Cleveland	OH	44115	5/31/2001	Rogoff not in, scheduled inservice for next thursday! Scheduled one for surgery also.
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	see anest
PPLPMDL0080000001	Cleveland	OH	44113	5/31/2001	see anest
PPLPMDL0080000001	Lyndhurst	OH	44124	5/31/2001	Dr. Vexler used oxy 2 10mg tabs in Hillcrest. He said he has been satisfied with results. Has had a few pts who have had side effects. Find out what they were and what he did about it. Bellin, wanted to rx, but did not know what dose to use, gave her ginsberg number. Showed blood levels and related to side effects. She asked about cost, mentioned third party, would be about 5 bucks. Gerson moving to new bldg on orange effect 6/16. UH practice
PPLPMDL0080000001	Beachwood	OH	44122	5/31/2001	Met with Pam. She agreed to write a letter to the FDA advisory panel on her feeling about the state of pain management. She told me that Dan Kendis will be there new Medical Director and that she thinks Oxycontin will pick up drastically beginning July 1. She said the home care is using a lot of Oxycontin.
PPLPMDL0080000001	Barberton	OH	44203	5/31/2001	Seeing OxyContin for cancer patients, mostly, but more of the patch with the abuse issue.
PPLPMDL0080000001	Akron	OH	44312	5/31/2001	Rehab office with Dr Hayek and Dr Delhaunty.
PPLPMDL0080000001	Akron	OH	44302	5/31/2001	sleep thru the night, 10 point piece.
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	at lunch, is using oxy for post op, says that it is working well, has case tom using oxy 20mg



PPLPMDL0080000001	Richmond Hts	OH	44143	5/31/2001	iron worker on 20mg q-12 doing well and able to continue heavy manual labor. I gave him more documentation pieces and he was grateful. He is slowly coming along after having his narcotics license suspended.
PPLPMDL0080000001	Cleveland	OH	44115	5/31/2001	Rogoff not in, scheduled inservice for next thursday! Scheduled one for surgery also.
PPLPMDL0080000001	Cleveland	OH	44104	5/31/2001	talked about oxy, he has big issue with abuse, he says that oxy should only be used in ca pts, say that he has pts that are asking for oxy, will not give it, is now sending pts to pain mgt, follow up
PPLPMDL0080000001	Cleveland	OH	44112	5/31/2001	Chiro detail, motor sparing at low conc. which is what she wants for her steroid pts, uses .125 marc. will use .5 in l/d again because of motor sparing. showed safety data and left dosing card. she liked spine illustration to show pts what she will do ordering 1/4 and 1/2 today, 10 ccs follow up next week. Oxy- says she really only does the injections, but uses oxy only for a couple of days. she sends back to pcp. says she generally rx's 20's. Followup on what dose pts come in on.
PPLPMDL0080000001	Lyndhurst	OH	44124	5/31/2001	Dr. Vexler used oxy 2 10mg tabs in Hillcrest. He said he has been satisfied with results. Has had a few pts who have had side effects. Find out what they were and what he did about it. Bellin, wanted to rx, but did not know what dose to use, gave her ginsberg number. Showed blood levels and related to side effects. She asked about cost, mentioned third party, would be about 5 bucks. Gerson moving to new bldg on orange effect 6/16. UH practice
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	at lunch, talked about oxy and post op
PPLPMDL0080000001	Akron	OH	44319	5/31/2001	Has not started any new patients on OxyContin but maintain a number of pts on Oxy, one has diabetic neuropathy which is on 40mg q12h. Functionality questions to see if daily function is not deterring and then judges whether if going to titrate. One patient on theo and being maintained by pulmonologist, generic BID theo. Went over ATS guidelines to show where uniphyl can be added to COPD pt.
PPLPMDL0080000001	Cleveland	OH	44104	5/31/2001	abuse no problem, talked about titrating pts to higher levels, says that he feels that if pt needs too high a dose he will refer to pain mgt, follow up
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Barberton	OH	44203	5/31/2001	OxyContin q12h.
PPLPMDL0080000001	Cleveland	OH	44109	5/31/2001	talked in trauma center, says that oxy is the best drug for trauma bc it works fast and last 12 hours, follow up
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	sleep thru the night, 12 hour control, the role of opioids brochure.
PPLPMDL0080000001	Akron	OH	44302	5/31/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	5/31/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	5/31/2001	12 hour control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	5/31/2001	12 hour control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44109	6/1/2001	talked about using more oxy in severe oa, says that he feels that oxy now is useful if pts take alot of sa meds, and nsaid no longer cut it, follow up
PPLPMDL0080000001	Akron	OH	44311	6/1/2001	Sleep thru the night, smooth pain control
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	doc thinks chiro should be brought in for at least labor and delivery. Agreed that oxy news is sensationalism
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	Cleveland	OH	44109	6/1/2001	Talked about oxy in use after post op ortho rehab, says that using in house and sending home on perco, talked about using inop
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Cleveland	OH	44109	6/1/2001	follow up to letter to fda, say that he will write an email, will send next week, follow up
PPLPMDL0080000001	Uniontown	OH	44685	6/1/2001	Chronic pain for OxyContin vs vicodin.
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	Cleveland	OH	44127	6/1/2001	talked oxy
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	see anest
PPLPMDL0080000001	N Olmsted	OH	44070	6/1/2001	she said Oxycontin has definitely been in the news a lot but she hasn't noticed anything unusual
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	Akron	OH	44304	6/1/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Akron	OH	44307	6/1/2001	Sleep thru the night, smoth pain control. Trying to set up an inservice.
PPLPMDL0080000001	Akron	OH	44304	6/1/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Akron	OH	44304	6/1/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	lakewood	OH	44107	6/1/2001	Will need to find out how long he will keep a nursing home pt. on Oxycontin and what he will change them to. Dr. is very afraid of opioids. he said he will not keep anyone on opioids longer than 2 weeks before he refers them to a pain specialist. He also uses opioids only as a last resort after all else has failed. Asked Dr. if he uses theophylline. He said he does and he likes Uniphyl. Next time find out where in the treatment plan he fits in
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Cleveland	OH	44109	6/1/2001	talked in ortho clinic says that he has used oxy still inback cases, has slowed down in op use, follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/1/2001	SEA conference at Renaissance. Lots fo support for chiorcaine. Must talk to waters about l/d.
PPLPMDL0080000001	Broadview Hts.	OH	44147	6/1/2001	Met with Dr. Briefly. I asked him if he has converted any pts. to Uniphyl as he said he would. He said no. He said out of sight, out of mind. He is still willing to do it. I will have to go in and remind him more often.
PPLPMDL0080000001	Broadview Hts.	OH	44147	6/1/2001	Met with Dr. Briefly. I asked him if he has converted any pts. to Uniphyl as he said he would. He said no. He said out of sight, out of mind. He is still willing to do it. I will have to go in and remind him more often.
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	Richmond Heights	OH	44143	6/1/2001	I gave him the pain packet and he agreed to implement it. we identified that probably his little old lady population has a corner on the darvocet market. He feels comfortable moving them over to oxycontin if darvocet is not working. I more specifically asked for patients taking 4-6 darvocet chronically since 6 is the max of darvocet n-100 and that fact that it shouldn't be used long term nor does it meet the goal of relieving pain as well. Next call: bring in pan reference guide and show him 6 max dose and reference that darvocet not recommended long term
PPLPMDL0080000001	Cleveland	OH	44106	6/1/2001	doc moved residents education to mon pms 415, would like to bring in Dr. Gruden in on 8/6. He and Dr. Norsha coordinate on directing residents program. He thinks it would be a good idea to come in to detail and then follow up with Gruden's talk. Doc would like to do this as each resident makes his/her rotation through regional anest.
PPLPMDL0080000001	Akron	OH	44310	6/1/2001	goodbye! asked to continue to rx but thinks more trouble than worth
PPLPMDL0080000001	Westlake	OH	44145	6/1/2001	lunch at North Olmstead St John Westshore family Practice facility he said he was just at a dine and dash and their message was that they are cheaper than OxyContin. they used the 20mgs is equivalent to the 25microgram patch
PPLPMDL0080000001	N Olmsted	OH	44070	6/1/2001	went over Roth then titration guide
PPLPMDL0080000001	Euclid	OH	44119	6/1/2001	again asked him to use instead of MS Contin or duragesic. He's reluctant to use opioids in his elderly outpatient population. went over dosing and to start at 10mg q-12 and use the titration guide when pain needs are unmet.
PPLPMDL0080000001	Cleveland	OH	44113	6/1/2001	talked at lunch, say that the abuse issue has died down, talked about titrating pt that was on 20 q12 and needs more pain relief
PPLPMDL0080000001	Akron	OH	44303	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Mogadore	OH	44260	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44303	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44303	6/1/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44311	6/1/2001	Sleep thru the night, 12 hour smooth pain control
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	He is still concerned about the abuse and diversion of OxyContin, the only patient type that he is using is the older patients with arthritic pain. he is not using Oxy for the younger low back pai pt because he thinks these pts are in the higher risk pt group for abuse. Using generic theo for COPD pts, he has alot of older pts with COPD, but writing generic.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/2001	Both docs say they are still using oxycontin, but not as much as they used to. They both cited the fact that they have increased their discharges because they started across the board screening and found a lot of bad apples! Zaidi even mentioned a discharge who was getting 320 mg a day(forging rx's). We talked about proper pt. screening and diagnosing. Purdue 10 steps. Pt. ed material (myths, oxy ed., taking control of pain. Gave Barb, Carol, and Debbie the scoop on all the oxy coverage. Both docs thought chiorcaine should be available. Yokieli wants 1/4 % in OR in bldg A. Doc Allen thought the motor block difference was applicable for his blocks so will try.
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about post op use of oxy at journal club, talked about how to use oxy ir for bt
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	oxy media vs vic
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	lunch he claimed he has not slowed on his oxycontin writing due to the press. but he is. I need to show advantages of Oxycontin vs. Duragesic. he seemed to have a few patients on the patch
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	oxy vs vic
PPLPMDL0080000001	Euclid	OH	44119	6/4/2001	Usually in in the afternoon M and T but he generally lets oncology take care of the pain issues with lung CA. He has 400 and 600 samples of uniphyl and is using in COPD patients but I don't feel he really distinguishes between theophyllines.
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	light surgery day, post graduate day for all residents so taking the afternoon off. Talked briefly about hospital cases and when writing on hospital pad no credit. OxyContin for more severe pain with bone involvement, still thinking of vicodin and less hassle and concern with all patients abusing medications.
PPLPMDL0080000001	Fairlawn	OH	44333	6/4/2001	Treating alot of workers comp patients, wants to talk about OxyContin and pain management, not sure where he is using OxyContin or even if the media has affected his prescribing habits.
PPLPMDL0080000001	Cleveland Hts	OH	44118	6/4/2001	could not see doc today, left ginsberg and surg piece

	Warrensville Hts	OH	44122	6/4/2001	Both docs say they are still using oxycontin, but not as much as they used to. They both cited the fact that they have increased their discharges because they started across the board screening and found a lot of bad apples! Zaidi even mentioned a discharge who was getting 320 mg a day(forging rx's). We talked about proper pt. screening and diagnosing. Purdue 10 steps. Pt. ed material (myths, oxy ed., taking control of pain. Gave Barb, Carol, and Debbie the scoop on all the oxy coverage. Both docs thought chirocaine should be available. Yokiel wants 1/4 % in OR in bldg A. Doc Allen thought the motor block difference was applicable for his blocks so will try.
PPLPMDL0080000001	Akron	OH	44320	6/4/2001	documentations nd abuse
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	he said he loves Uniphyl for hsiCOPDers but doesn't like it for Asthmatics
PPLPMDL0080000001	Akron	OH	44314	6/4/2001	MS Contin is what he is using for cancer pain, said only treats short term pain and using short acting opioids like vicodin and darvocet.
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about post op oxy, follow up
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	he said he wrote oxycontin for a low back today and had another he had to take off because she could not tolerate it
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/2001	see allen
PPLPMDL0080000001	Akron	OH	44312	6/4/2001	oxy abuse, intrested in trying chiro for blocks
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about post op use of oxy, talked about use in hernia cases
PPLPMDL0080000001	Beachwood	OH	44122	6/4/2001	denise still no info on appts, left her ginsberg and surg piece
PPLPMDL0080000001	Oakwood Village	OH	44146	6/4/2001	Met with Ann and Alan. Alan is the new pharmacy manager. Ann said all the hospices have their own formulary. Oramorph is on all of them and oxycontin is relegated to limited use, but that is not happening. Oxycontin is still doing well and the hospices really are not following the formulary. Ann said there are a few physicians that are not wanting to write Oxycontin. I told her to write those names down for future reference. She said she would. Ann said they did not use the 160 mg. so it was not an issue with them.
PPLPMDL0080000001	Euclid	OH	44119	6/4/2001	cheryl, said they haven't had many in house lately. Usually if someone has an acute episode during treatment or if they need something for pain she'll call the doc usually a SA agent sometimes darvocet???
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked abuse
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/2001	Both docs say they are still using oxycontin, but not as much as they used to. They both cited the fact that they have increased their discharges because they started across the board screening and found a lot of bad apples! Zaidi even mentioned a discharge who was getting 320 mg a day(forging rx's). We talked about proper pt. screening and diagnosing. Purdue 10 steps. Pt. ed material (myths, oxy ed., taking control of pain. Gave Barb, Carol, and Debbie the scoop on all the oxy coverage. Both docs thought chirocaine should be available. Yokiel wants 1/4 % in OR in bldg A. Doc Allen thought the motor block difference was applicable for his blocks so will try.
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	see notes
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/2001	see allen/yokiel
PPLPMDL0080000001	Solon	OH	44139	6/4/2001	In-service #1 on basic pain management. Will also bring Bernie our bowel protocol.
PPLPMDL0080000001	Solon	OH	44139	6/4/2001	Will do in-service #1 on basic pain management.
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/4/2001	spoke with Jakubecz, see tomorrow at 730 in pharm with Ruth about JCAHO CDROM.
PPLPMDL0080000001	Mayfield Village	OH	44143	6/4/2001	Kathy said that they are having a hard time getting some of Roxane's products such as Methadone. She said they are also having a hard time getting certain strengths of Oramorph at times. She said that the Oxycontin is still moving well. Is not seeing much of a change. Gave her and Bill a C.E. program on Management of Chronic Non-Malignant Pain with opioids.
PPLPMDL0080000001	Akron	OH	44304	6/4/2001	Grand Rounds for this fall.
PPLPMDL0080000001	Akron	OH	44304	6/4/2001	Ken is going to pull a report on the Percocet and OxyContin on the general Surgery floor and Orthopaedic Floor.
PPLPMDL0080000001	Fairlawn	OH	44333	6/4/2001	trying to work on a pharmacist program for summit county pharmacists.
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	asked him about Duragesic which he said he doesn't use but i know he is lying. Told him a new rep will be coming in
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	his Duragesic scripts are rising. I need to show advantages with Oxycontin. he said Janssen has been in a lot
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	he said he has been using some Oxycontin for some of his more painful procedures and will try to use it more .
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	will use in the hospital and for chronic pain cases wher can not tolerate vicodin. Breat reduction or face lifts are cases using oxyContin.
PPLPMDL0080000001	Beachwood	OH	44122	6/4/2001	denise still no info on appts, left her ginsberg and surg piece
PPLPMDL0080000001	Beachwood	OH	44122	6/4/2001	denise still no info on appts, left her ginsberg and surg piece
PPLPMDL0080000001	Euclid	OH	44119	6/4/2001	TK patient weighed 400lbs and has lost 200. He's on 20mg q-12 oxycontin no need for BT is going to have his Knee replaced but may still require opioid management because of his back. He has four patients on oxycontin that are all doing well most on 20mg q-12. Next call: The TK patient that lost 200lbs ask him if he thinks he will need to be managed on oxycontin after surgery because of his low back damage from all the excess weight he carried? What new starts has he had? Bring in pain packet for him.
PPLPMDL0080000001	Uniontown	OH	44685	6/4/2001	vicodin and said only treating short term pain, he is not seeing alot of vicodin refills, he thinks that he is only writing a vicodin script for a few days as short term pain.. Just signing for a refill, he does not know who is getting what. An OxyContin pt has to come back once a month and he looks at this as a chronic difficult pt.
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	lunch she said she has been using oxyContin for many different types of chronic pain. like back osteo, rheumatoid
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	talked about advantages of oxycontin over Duragesic. he asked how much the abuse in the press has affected business. Put more pressure on him and pin him down
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	he said he has a few chronics that do well on OxyContin and he has no reason to change since it works best.
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about post op use of oxy and how to use oxy ir for bt
PPLPMDL0080000001	Cleveland	OH	44113	6/4/2001	talked in rehab, asked about oxy and using oxy ir, sasy that he has only been giving 1 oxy ir for bt for 40mg dose, told him correct dose, follow up
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about oxy and post op use, he is using, just got married
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/4/2001	talked to John about doing a fellowship with Casselberry's new pa. He is happy to do it. Gave him, Yarboro and Pat a copy of the Pain mgmt. fellowship program. Pat doesn't want to bother because she doesn't want to do pain mgmt. But I explained that they have to if they are going to see workers comp pts.! Need to reinforce with her that the program is not just about pharmacology but diagnosing and assessing!
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/4/2001	Both docs say they are still using oxycontin, but not as much as they used to. They both cited the fact that they have increased their discharges because they started across the board screening and found a lot of bad apples! Zaidi even mentioned a discharge who was getting 320 mg a day(forging rx's). We talked about proper pt. screening and diagnosing. Purdue 10 steps. Pt. ed material (myths, oxy ed., taking control of pain. Gave Barb, Carol, and Debbie the scoop on all the oxy coverage. Both docs thought chirocaine should be available. Yokiel wants 1/4 % in OR in bldg A. Doc Allen thought the motor block difference was applicable for his blocks so will try.
PPLPMDL0080000001	Akron	OH	44333	6/4/2001	had to dismiss a patient who was injecting OxyContin, he was a legitimate back pain pt who has had two surgeries. Talked about assessing and reassessing pts for opioid use. OxyContin use has slowed a little and the patch has picked up the business but making sure proper pain management and the use of opioids.
PPLPMDL0080000001	Euclid	OH	44117	6/4/2001	I need to see how he feels about putting the 80 tid on 120 q-127 with BT? I feel i need to give him a heads up on the 160mg tablet because I know the competition will. bring in patient education pieces and has he been using the pharmacies? He feels that if he has a pain management specialist recommend tid the patient is doing well then he thinks it makes sense to keep them on tid. his main concern is that when he writes for oxycontin using the 3-2 rule is that you have to write for alot of tablets when writing for tid you never have to write for more than 90 tablets. he started a woman who was taking percocet with intractable head ache pain to oxycontin 20mg q-12 that is doing great. He did like the free times article and the main thing is he likes oxycontin because it works and he has alot of patients that he trust and gives them oxycontin. Too his own admission the patients that he didn't trust were also legitamate. He wants to refer to Dr. Bowersox because he's not happy with Zaidi's bed side manner.
PPLPMDL0080000001	Akron	OH	44312	6/4/2001	set up lunch and convert percocet pts with back pain to OxyContin? Percocet and vicodin are being used for arthritic pain and musculoskeletal pain, not seeing an advantage of OxyContin over the short acting opioids.
PPLPMDL0080000001	Euclid	OH	44119	6/4/2001	he has no worry that the FDA will change it's opinion on use of opioids in non-malignant pain. I asked him to voice his opinion on htis matter to the e-mail address he will. I asked him if he has used the ongoing assessment in the interest in adding with the titration process. He is resistant to diaries and external documentation pieces. "i just like to talk to my patients and that works fine. Next call:???? Need to get more oxy-fast business and IR.
PPLPMDL0080000001	Cleveland	OH	44111	6/4/2001	talked about post op use and how to titrate every day if needed, follow up
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Cleveland	OH	44113	6/4/2001	talked in surgery lounge, bill has lunch with him today, sasy that he is still using alot of oxy, talked about dosing q12 instead of tid, talk to roman.
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Akron	OH	44307	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Akron	OH	44319	6/4/2001	concerned about the abuse of OxyContin, talked about q12h dosing vs q8h.
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Akron	OH	44307	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Euclid	OH	44132	6/4/2001	Doc really backed up, but after talking to Erin about oxycontin (percocet that lasts 12 hrs w/out acet), she thought doc would be interested in hearing about it. She suggested I come back on Friday, because the schedule is much lighter.
PPLPMDL0080000001	Akron	OH	44302	6/4/2001	sleep thru the night, 12 hour pain control. Titrated to comfort.
PPLPMDL0080000001	Lakewood	OH	44107	6/4/2001	quick hit in the hall outside his office. He said he uses some oxycontin and said he would give it more of a try to use it more often. 12 hour pain control does sound nice
PPLPMDL0080000001	Akron	OH	44312	6/5/2001	chronic pain. pain more than 6 weeks, but does have a concern with abuse and diversion. Uniphyl for COPD pts if everything else fails.
PPLPMDL0080000001	Euclid	OH	44119	6/5/2001	doc in euclid, betty would not let me back, so left ginsberg and surg piece
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	left docs pain pdr and pens, everyone gone already. follow up with valerie about new fellows.
PPLPMDL0080000001	Akron	OH	44333	6/5/2001	COPD pts, most pts get generic BID and dosing theo more than 2 times a day, heis using uniphyl sometimes 2x a day or for nighttime dyspnea.
PPLPMDL0080000001	Akron	OH	44333	6/5/2001	He is dosing 1-2 10mg tabs q8h post op. It is a matter of habit, still using vicodin and scripts are prewritten in the patients charts, need to find how to change it.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	see uh notes
PPLPMDL0080000001	Cleveland	OH	44105	6/5/2001	talked about oxy and the residents, he say that he does encourage his residents to agresively treat pain, talked about oxy and conversions
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	using in some more acute pts- not clear which get it/ clarif his selection
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2001	media issues- comp to meth- agree diff to individualize



PPLPMDL0080000001	Cleveland	OH	44111	6/5/2001	follow up to last appt, says that he has tried oxy and that it is working well in post op, follow up
PPLPMDL0080000001	Cleveland	OH	44105	6/5/2001	talked at fleet center, she says that are using oxy now when seeing alot of seifert pts, says that she feels oxy is getting a bad name, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/5/2001	talked about the fact that he is going to detroit, talked about using oxy ir for bt pain, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/5/2001	talked about oxy
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2001	media issues- comp to meth- agree diff to individualize
PPLPMDL0080000001	Cleveland	OH	44115	6/5/2001	media
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	left docs pain pdr and pens, everyone gone already. follow up with valerie about new fellows.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	see uh notes
PPLPMDL0080000001	Cleveland	OH	44105	6/5/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44102	6/5/2001	talked oxy
	Mayfield Hts	OH	44124	6/5/2001	Met with Mike. Ruth presented Pain mgt. CDROM. Mike liked. Got a call from Marsha and they want to sign up. The Eastern Region is the Meridia system. So phase one roll out will be to all pharm staff. they will have a month to complete. Then it will be rolled out to staff in pain clinics and then oncology throughout the meridia system. At that point, it will be handed to education staff to roll out to all other staff! Offered our asst. to pull the program through in the depts. Mike was a little miffed about using chirocaine. He does not think that there is any real benefit to justify the higher cost. We talked about motor block, but he was not convinced. He said it is too much trouble to stock if docs don't use wholesale for mixing up some of each bup/levo. Plus the order forms have to be modified to order the chiro. So a lot more work involved than just stocking. So I need to talk to Kuhel about all this and have him follow up with Mike on this.
PPLPMDL0080000001					
PPLPMDL0080000001	North Royalton	OH	44133	6/5/2001	Did the first in a series of 4 in-services. This one is on basic pain management. It is open to all staff that has any contact with patients.
PPLPMDL0080000001	Euclid	OH	44117	6/5/2001	Did the second in a series of 4 in-services. This one is on pain assessment. I will show the video "Recognizing and Assessing Pain in the Long-Term Care Resident. This is open to all staff.
PPLPMDL0080000001	Solon	OH	44139	6/5/2001	Did the first in a series of in-services on pain management. This one is on basic pain management. It is open for nurses and nurse aides.
PPLPMDL0080000001	Akron	OH	44333	6/5/2001	Dr Cervino
	Cleveland	OH	44106	6/5/2001	Ruth presented the pain mgmt CDROM to the system. Nancy Tinsley, Quality Improvement, Nancy Haas, Coordinator, Nurse Education and Ron Cowan, asst pharm dir. in attendance. Sounds like UHC has some hard ware issues, so they are not sure if they will be able to put cd on intranet, due to lack of bandwidth. Ron will talk to IT guys about this issue. The other issue is the lack of computers or training centers for staff to utilize. Nancy Tinsley's question was "how will this affect what happens at bedside?" I explained that for the staff to see an appropriate assessment will give them a model to utilize. She agreed because in their concurrent evaluations of pain mgmt, she says assessment and reassessment is scoring horribly in most areas. Ron Cowan's main concern was that staff get to this at will (ease of access). He is working on developing programs similar to this for many other disease states. Haas' concern was making sure all affiliated hospitals, who have asked for a lot of help, have access. Nancy H. would like me to present the cd to the system wide educator meeting of which Sue Coburn manages. Have to follow up with Haas on date. Nancy T. wants to have the Pain team sort of prime the program by taking it. Since reps from every specialty are on the team, it will help spread the word faster and work out any kinks. That meeting is 7/20 at 9am. in Lerner bldg, 10B. Some names of important people to talk to, Dr. Keith Armitage, Dir. of IM residents program; Dr. Schulak, Dir of Surgery; Mike Lyden, ext 45935, is director of
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	Dropped in on Maurice Jones. Cannot see him unless you talk to Jack Lohser, assoc. director. Ann is secretary.
PPLPMDL0080000001	Copley	OH	44321	6/5/2001	Seeing some scripts from Dr Kopevy.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Wants. tamper proof prescription pads. Nicole is his secretary.
PPLPMDL0080000001	Cleveland	OH	44105	6/5/2001	talked about oxy and uni, says that he has used some oxt lately, but is only using it after the sa agents, follow up
PPLPMDL0080000001	Akron	OH	44314	6/5/2001	She is on me about getting her to speak for her, working on having her to speak to the residents at Barborton Hospital. Has not changed her prescribing habits, some trouble with getting OxyContin at some pharmacies. Assessing pt and the medication.
PPLPMDL0080000001	Cleveland	OH	44106	6/5/2001	left docs pain pdr and pens, everyone gone already. follow up with valerie about new fellows.
PPLPMDL0080000001	Cleveland	OH	44195	6/5/2001	media issues- comp to meth- agree diff to individualize
PPLPMDL0080000001	Cleveland	OH	44105	6/5/2001	talked about the abuse issue, says that he says that he is still using oxy the same amount, he is still using mainly the 40mg dose. talked about low back
PPLPMDL0080000001	North Olmsted	OH	44070	6/5/2001	he said Oxycontin is one of 3 pain meds he uses. It works well and has no reason to leave it just because of some bad press
	Cleveland	OH	44106	6/5/2001	media issues- recent 2 girls that may have overed on oxycontin- say dont see drs. laying off- use mostly only in outpt. dowlati says he is very concerned w/media issues- going to msc for most all due to pharm call headaches- occas. pt concern- he says doesnt want the hassle-more work to fight - says VA is using none- and many drs at UH have backed off. He also says he is resigning from the VA- wants mostly research based- in pt and trials- not the primary perspective for the larger outpt business
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PPLPMDL0080000001	Euclid	OH	44117	6/5/2001	Did the second in a series of 4 in-services. This one is on pain assessment. I will show the video "Recognizing and Assessing Pain in the Long-Term Care Resident. This is open to all staff. Also discussed a pt. with Marija. The pt. was on 10mg q4h of morphine and was still in pain. We converted her to 10mg Oxycontin q12h with 5 of Oxy-IR for breakthrough. Marija will call Dr. Castenada to get the order changed.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
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PPLPMDL0080000001	Akron	OH	44303	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	sleep thru the night, 12 hour smooth pain relief.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
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PPLPMDL0080000001	Akron	OH	44303	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44303	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Wants. tamper proof prescription pads. Nicole is his secretary. Likes the 12 hour smooth control post-op. Sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44333	6/5/2001	cancer pain, but using only 10mg and 20mg q12h. Pain management and assessment, not sure exactly what she does but if vicodin or percocet are not working then will go to OxyContin.
PPLPMDL0080000001	Akron	OH	44333	6/5/2001	Using for moderate to severe pain post op cases, always mentions rhinoplasty and nasal septum repair. 20mg q12h.
PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.

PPLPMDL0080000001	Akron	OH	44302	6/5/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	post op- post pca and block use- range 1-2 pr 2-3
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked briefly in or lounge, talked about using oxy 20mg post op, will try, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2001	10 point plan
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	PAP for onc pt - was on oxy before- doing well on it- think started on pct
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	post op- post pca and block use- range 1-2 pr 2-3
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	post op- post pca and block use- range 1-2 pr 2-3
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked in elevator, he says that he is reading more about oxy than other stories in the paper, he say that it has not effected his use, still using post op, follow up next week in or
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	post op- post pca and block use- range 1-2 pr 2-3
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	see notes
PPLPMDL0080000001	Solon	OH	44139	6/6/2001	In-service #1 on Basic Pain Management for the nurses and the aides.
PPLPMDL0080000001	Solon	OH	44139	6/6/2001	Did the first in a series of in-services on pain management. This one is on basic pain management. It is open for nurses and nurse aides.
PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	post op- post pca and block use- range 1-2 pr 2-3
PPLPMDL0080000001	Cleveland	OH	44109	6/6/2001	talked about abuse
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2001	10 point plan
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked at pain center, he says that he is still using oxy for some cses, asked him why not in all cases, he says that if pts needs meds atc for a week he will use, follow up
PPLPMDL0080000001	Cleveland	OH	44112	6/6/2001	doc is getting resistance from Abrahamhoff about bringing in chiro because of cost. need to sit with abrahamhoff to detail after cost info obtained.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2001	10 point plan
PPLPMDL0080000001	Cleveland	OH	44109	6/6/2001	talked in pain center, he says that oxy is now abuses more than vicoden, asked him why he thought that and he said that bc of the media he feels it most be, talked about pts in the pain center and how they are not abusing it, he agreed, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked at lunch, say that he is still using oxy for his severe cases, says that he stilluses vicoden in the lesser cases, talked about potency of oxy vs that of vicoden, talked about next case
PPLPMDL0080000001	Akron	OH	44310	6/6/2001	Sleep thru the night, smooth pain control
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked at lunch, talked about using oxy in the hip cases, he has not been using it, says that he thinks pts do not need that much med, talked about how oxy can be as potent ar as weak as needed, he will use in next hip case, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	caught doc in cleveland. PA not joining group now until Winter. John agreed to talk over dinner so submit when get closer. Doc says he does not convert pts on short acting who is not complaining. He has no one taking more than 8 tabs of SA a day. In other words, he does not see using much more oxy than he does now, because he is not getting a lot of new pts because he is the only md. Reminded him of titrating and keep a look out for hepatically impaired pts.
PPLPMDL0080000001	Cleveland	OH	44113	6/6/2001	talked in or lounge, says that he is not doing that many cases anymore, but still writes for chronic pts, talked about titration
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2001	Sleep thru the night, 12 hours smooth steady state, no euphoria, low side effect profile for the elderly taking concommitment medications.
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PPLPMDL0080000001	Cleveland	OH	44195	6/6/2001	tapering plan- oxy trmt plan
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/6/2001	Sleep thru the night, 12 hours smooth steady state, no euphoria, low side effect profile for the elderly taking concommitment medications.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/6/2001	Sleep thru the night, 12 hours smooth steady state, no euphoria, low side effect profile for the elderly taking concommitment medications.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/6/2001	Sleep thru the night, 12 hours smooth steady state, no euphoria, low side effect profile for the elderly taking concommitment medications.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/6/2001	Sleep thru the night, 12 hours smooth steady state, no euphoria, low side effect profile for the elderly taking concommitment medications.
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PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	Presented CWRU pain mgmt fellowship program to Musca, he said he will definitely take advantage of it. He was concerned that Reyes would not. Dianne told me doc told some pt to go to different pharms if one would not fill! Told her we would make sure that we discuss that with doc about limiting pharms that pts go to. Break through today with Reyes. He is concerned about abusers. Explained to him that he does not get penalized if he gets fooled. Just if he knows it but does nothing about it. He felt pts got bad addicted to oxy easier than perc/vic. I showed him the plasma levels and how SA's have the high peaks which is where side effects come in. Contrasted that to oxycontin plasma levels. Then I reassured doc with opioid piece that all agencies support the use of opioids, just need to do something if we suspect abuse/diversion. Read DEA and State Board quotes. He asked about what he should do if he suspects abuse, I told him to get consultations, do pill counts, urine screens. He said he would try oxycontin for pts needing ATC pain.
PPLPMDL0080000001	Cleveland	OH	44127	6/7/2001	focused again on oa, says that she has pt that is now on vico for oa, taking more than 4 pills per day, now switching to 10mg oxy
PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	spoke to hofstra, said he uses chiro in L/d, informed that it is also in pyxis in or. Ayad got chiro info and did say that chiro is available on formulary in all areas so up to docs to order. Have lunch sced for 6/15. Talked about getting preceptor up to educate on regional anest. need to follow up with Jim. Also did not get grant for Journal, need to find out what happened there.
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Chung only in, not very talkative, gave him Ginsberg dose and left info with Bennett and Alton, surg piece, ginsberg and how to protect piece
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2001	talked about opioid doc kit, he asked for one at 1st display, says that he will use oxy in proper pts, follow up
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2001	titr
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Chung only in, not very talkative, gave him Ginsberg dose and left info with Bennett and Alton, surg piece, ginsberg and how to protect piece
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	dosing and jacho presentation
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Chung only in, not very talkative, gave him Ginsberg dose and left info with Bennett and Alton, surg piece, ginsberg and how to protect piece
PPLPMDL0080000001	Akron	OH	44210	6/7/2001	brief introduction the only response that he gave and said trying not to use alot of opioids such as OxyContin.
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	group manages a surgery center in Findlay and Sandusky. Findlay surg center 419-429-0403, Cheryl Cunningham. Sandusky Laureale Krabil 419-627-8557. Called Kev and informed. Spoke with all staff about chiro. Everyone liked the features, but they hardly do regional here. A lot more at these surgery centers. Hardaway and Pidlinsky think that is where chiro fits. Chuck informed me that podiatry does their own blocks. Gave up doc YU's name. He is director of podiatry residents. Need to contact.
PPLPMDL0080000001	Barberton	OH	44203	6/7/2001	Pts on multiple 160mg tabs going to 200mg MS Contin.. Educating pts is biggest part of OxyContin pts. Starting patient on 10mg tabs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control. Says he doesn't want anyone in his practice to prescribe oxycontin. Sends him to pain management in the pain clinic.
PPLPMDL0080000001	Cleveland	OH	44105	6/7/2001	talked about uni mainly, she is now using some of the 600mg, talked about oxy in oa
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2001	joint repl pain pgmt discuss- sees majority of drs using for hips/knees- but those that are stuck don't want to change- he says he is trying to use as much as poss- much easier pt mgmt and less adjustments
PPLPMDL0080000001	Barberton	OH	44203	6/7/2001	Brief mention of OxyContin, once again have not been able to overcome why he uses short acting opioids vs long acting agents like OxyContin.
PPLPMDL0080000001	Parma	OH	44129	6/7/2001	Doc sched's lunches, got one for July 18th! Left sennekot samples
PPLPMDL0080000001	Cleveland	OH	44127	6/7/2001	talked about post op in the hospital, doctor say that he has not really use oxy since the abuse thing, talked about how it should not be an issue in post op, say he will consider using it
PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	spoke to hofstra, said he uses chiro in L/d, informed that it is also in pyxis in or. Ayad got chiro info and did say that chiro is available on formulary in all areas so up to docs to order. Have lunch sced for 6/15. Talked about getting preceptor up to educate on regional anest. need to follow up with Jim. Also did not get grant for Journal, need to find out what happened there.
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	group manages a surgery center in Findlay and Sandusky. Findlay surg center 419-429-0403, Cheryl Cunningham. Sandusky Laureale Krabil 419-627-8557. Called Kev and informed. Spoke with all staff about chiro. Everyone liked the features, but they hardly do regional here. A lot more at these surgery centers. Hardaway and Pidlinsky think that is where chiro fits. Chuck informed me that podiatry does their own blocks. Gave up doc YU's name. He is director of podiatry residents. Need to contact.
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	group manages a surgery center in Findlay and Sandusky. Findlay surg center 419-429-0403, Cheryl Cunningham. Sandusky Laureale Krabil 419-627-8557. Called Kev and informed. Spoke with all staff about chiro. Everyone liked the features, but they hardly do regional here. A lot more at these surgery centers. Hardaway and Pidlinsky think that is where chiro fits. Chuck informed me that podiatry does their own blocks. Gave up doc YU's name. He is director of podiatry residents. Need to contact.
PPLPMDL0080000001	Parma	OH	44129	6/7/2001	Caught docs in suite, chiro samples just arrived. They will use the .25 in l/d and .5 and .75 in or intra operatively. Need to ask about post op pain too. follow up in a week
PPLPMDL0080000001	Cleveland	OH	44127	6/7/2001	talked at office window, says he will not use oxy, set appt to talk to him, follow up
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	WHO- and other guidelines- media issues- seems ok, but some reservations with their pt popul
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/7/2001	sleep thru the night, smooth control.
PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	see anest
PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	spoke to hofstra, said he uses chiro in L/d, informed that it is also in pyxis in or. Ayad got chiro info and did say that chiro is available on formulary in all areas so up to docs to order. Have lunch sced for 6/15. Talked about getting preceptor up to educate on regional anest. need to follow up with Jim. Also did not get grant for Journal, need to find out what happened there.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control. Says he doesn't want anyone in his practice to prescribe oxycontin. Sends him to pain management in the pain clinic.

PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	SEE REYES
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	dosing and jacho presentation
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	dosing
PPLPMDL0080000001	Cleveland	OH	44106	6/7/2001	dosing - media issues
PPLPMDL0080000001	Cleveland	OH	44109	6/7/2001	pain inservice
PPLPMDL0080000001	Valley View	OH	44125	6/7/2001	Dropped off the 4th quarter 2000 hospice rebate check. Also set up an appt. to see carol Volk. She is the director of the hospice.
PPLPMDL0080000001	Cleveland	OH	44105	6/7/2001	talked oxy, not stocking much, follow up
PPLPMDL0080000001	Parma	OH	44129	6/7/2001	Talked to Bridgette about chiro samples, suggested that i call Don to inform. Blair quit, is divorced already. She would like some CME stuff for nurses. Would like to have Ruth come in to do a pharmacy CME. Pete Maximiv manages cancer center pharm. John Dsouza took over for Blair as clinical guy and is involved in hospice. Talk to both of these guys.
PPLPMDL0080000001	Cleveland	OH	44111	6/7/2001	SEE REYES
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Chung only in, not very talkative, gave him Ginsberg dose and left info with Bennett and Alton, surg piece, ginsberg and how to protect piece
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	see anest
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Dr. Sfeir and Spiro want the tamper proof pads. Come back over next two weeks to sign each doc up. Both guys know the media is hyping abuse and are still rxing oxy, but a lot more crazies showing up in office trying to get group manages a surgery center in Findlay and Sandusky. Findlay surg center 419-429-0403, Cheryl Cunningham. Sandusky Lauralee Krabil 419-627-8557. Called Kev and informed. Spoke with all staff about chiro. Everyone liked the features, but they hardly do regional here. A lot more at these surgery centers. Hardaway and Pidlinsky think that is where chiro fits. Chuck informed me that podiatry does their own blocks. Gave up doc YU's name. He is director of podiatry residents. Need to contact.
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	see pain
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/7/2001	see pain
PPLPMDL0080000001	Cleveland	OH	44127	6/7/2001	talked about oxy and tools
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control.
PPLPMDL0080000001	Barberton	OH	44203	6/7/2001	Dr. Mayors, Dr Haas.
PPLPMDL0080000001	S Charleston	OH	45368	6/7/2001	Discussed issues with Oxy, hit on tamper proof script pads, agreed. Discussed the issues with the 160mg tabs, agreed
PPLPMDL0080000001	Parma	OH	44129	6/7/2001	Caught docs in suite, chiro samples just arrived. They will use the .25 in l/d and .5 and .75 in or intra operatively. Need to ask about post op pain too. follow up in a week
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	chronic/sub acute use. guideline review-has used docum kit for some pts
PPLPMDL0080000001	Cleveland	OH	44115	6/7/2001	group manages a surgery center in Findlay and Sandusky. Findlay surg center 419-429-0403, Cheryl Cunningham. Sandusky Lauralee Krabil 419-627-8557. Called Kev and informed. Spoke with all staff about chiro. Everyone liked the features, but they hardly do regional here. A lot more at these surgery centers. Hardaway and Pidlinsky think that is where chiro fits. Chuck informed me that podiatry does their own blocks. Gave up doc YU's name. He is director of podiatry residents. Need to contact.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control. Says he doesn't want anyone in his practice to prescribe oxycontin. Sends him to pain management in the pain clinic.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control. McLaughlin Says he doesn't want anyone in his practice to prescribe oxycontin. Sends him to pain management in the pain clinic. Says Sassano has to get permission first.
PPLPMDL0080000001	Middleburg Hts	OH	44130	6/7/2001	Dr. Sfeir and Spiro want the tamper proof pads. Come back over next two weeks to sign each doc up. Both guys know the media is hyping abuse and are still rxing oxy, but a lot more crazies showing up in office trying to get
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PPLPMDL0080000001	Akron	OH	44302	6/7/2001	sleep thru the night, smooth control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/7/2001	sleep thru the night, smooth control. Says he doesn't want anyone in his practice to prescribe oxycontin. Sends him to pain management in the pain clinic.
PPLPMDL0080000001	Barberton	OH	44203	6/7/2001	talked about pain maangement, sickle cell pt went into crisis, increased medication taking OxyContin every 6-8 hours when in crisis. OA patients taking 20mg q12. Not changing prescribing habit, but concerned about where pain management is going. Writes for ritalin when get lethargic.
PPLPMDL0080000001	Brooklyn	OH	44144	6/7/2001	saw at deaconess occup health, he say that he just did a pr thing with oxy, say that he still mainly uses oxy, but is using some kadian and dura, say that they have vouchers and that is why he is using it, talked about titration
PPLPMDL0080000001	Parma	OH	44129	6/7/2001	Dr. says he lost conversion card. So gave him the dosing off of Ginsberg and explained that he should use the 10 mg tab so he can titrate easily. He appreciated the "standard" dose because it would make it easy to remember because just like rxing perc 1-2. Said he will use for inpt population to get comfortable. Showed him the use of opioid piece to reinforce that all agencies support the use of opioids but docs need to use approp and document. Gave sennekot for moms
PPLPMDL0080000001	Uniontown	OH	44685	6/7/2001	<b>Vicodin is what he starts low back or musculoskeletal pain and when get to 6 tabs a day he will convert to OxyContin. With media he is not putting the younger pts on Oxy for fear of abuse or selling oxyContin. Uniphyl, dyspnea at nighttime.</b>
PPLPMDL0080000001	Barberton	OH	44203	6/7/2001	He is only using OxyContin is patients can not tolerate vicodin(vomiting or if face of efficacy). Thinks OxyContin is stronger and usually only using 10mg q12h.
PPLPMDL0080000001	Uniontown	OH	44685	6/7/2001	10-14 days of pain medications writes 10mg tabs q12 and for fractures or musculoskeletal pain. uniphyl, COPD and asthmatics with nocturnal breathing problems.
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	concerned about writing OxyContin for chronic pain patients b/c of abuse and diversion. More pt selective not sure how to treat chronic pain, so discussed compression fractures and short term pain with atc use.
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	mentioned that he is using theo dur which is getting switched to generic at the pharmacy, Showed file card with MAN study of uniphyl vs BID theo for COPD pts. He said some of his pts have trouble sleeping or shortness of breath at night, 400mg QD dosed in the evening.
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	doing OB rotation, oxyContin for chronic back pain, more concern with diversion.
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2001	talked mainly about uni, says that he is using it in office and in nursing homes, says that it seems to really help with copd, as far as oxy he is still using it in inactable pain, sold him on this again
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	Talked at tumor brd, says that he is using oxy in most of his pts, says that cost is an issue, aked him what he uses if this is the case, says he uses oramorph, talked about pts with insurance
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	tumor brd, say that he started 2 pts on oxy since the lunch, one on 20mg and one on 10mg, follow up
PPLPMDL0080000001	Akron	OH	44308	6/8/2001	good bye!!
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	how many pts do you have taking vicodin q6h noew? pain assessment , opioid contracts for the FP along with the tamper resistant script pads.
PPLPMDL0080000001	Euclid	OH	44119	6/8/2001	discussed the pain/opioid piece to reassure docs that all med assoc support the use of opioids for pain.
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PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	taking pts off of OxyContin, said pts are abusing OxyContin too much and pts do not want to be on OxyContin. Always making jokes about opioids and the abuse factor.
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	talked at tumor brd, says that he is still writing as much oxy as ever. say that he uses it primarily for post op, but does have a few ca pts that he follows that he uses oxy in, follow up with hiim. Mike taylor is resident
PPLPMDL0080000001	Euclid	OH	44119	6/8/2001	doc still holding strong with oxycontin. he would like an inservice with staff. Talked to eileen and set one up for 8/1. mainly to discuss assessment so bring slide kit and give a detail on oxycontin. He recieved samples of chirocaine, but brought it over to the or. Need to talk to Jodi to get stocked in carts for blocks and OR.
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	talked about oxy and ther fairview er, follow up
PPLPMDL0080000001	Euclid	OH	44119	6/8/2001	discussed the pain/opioid piece to reassure docs that all med assoc support the use of opioids for pain.
PPLPMDL0080000001	Solon	OH	44139	6/8/2001	Did in-service on Basic Pain Management. This is the first in a series of 4 in-services.
PPLPMDL0080000001	Cleveland	OH	44115	6/8/2001	inservice in surgery, detailed boyko and one of th podiatry residents on chiro. he would like me to come back to detail group, will call. rogoft not much to say and rest of group were doing hearts, not alot of opioids needed
PPLPMDL0080000001	Euclid	OH	44119	6/8/2001	see mekhail
PPLPMDL0080000001	Akron	OH	44308	6/8/2001	good bye!!
PPLPMDL0080000001	Akron	OH	44308	6/8/2001	good bye!!
PPLPMDL0080000001	Akron	OH	44308	6/8/2001	good bye!!
PPLPMDL0080000001	Cleveland	OH	44115	6/8/2001	doc said he did not know that chiro was available in Sandusky clinic. He will order for interscalene there. Just not alot of regional here. He did suggest that I go to Carnegie surgery center and talk it up there. Doc did not have much to say about the oxycontin coverage, but still does rx. Reviewed the indication.
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	talked about pain assessment, opioid agreement contracts how to assess pain, urine screen. Long term opioid vs short term opioids. The new tamper resistnat script pads.
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	talked at gs lounge, say that he is now using oxy more since journal club, next case is next monday, will use oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	talked about journal club, says that it went well, talked some about oxy after I left, is with makkil now and using quite a bit of oxy, follow up
PPLPMDL0080000001	Akron	OH	44308	6/8/2001	good bye!!
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	in charge of speaker programs, going to set up a couple of speakers. on pain management on a thursday afternoon. Pain assessment, has 2-3 pts on OxyContin for low back pain. Pulmonologists not starting new pts on theo.
PPLPMDL0080000001	Cleveland	OH	44113	6/8/2001	Talked about the pt that he just titrated up to 40mg of py, say that the pt just came in bc of dizziness, asked what he did, he said he decreased to 30mg q12h, ok need to titrate if needed, follow up
PPLPMDL0080000001	Parma	OH	44129	6/8/2001	doc said he has written oxycontin in the past but fell off, we reviewed dosing blood levels. We discussed 10 mg tab 1-3 q12. Said he would rx again.
PPLPMDL0080000001	Cleveland	OH	44111	6/8/2001	talked at tumor brd, say that he is still using oxy, and that he is now using some oxy ir, talked about titration. follow up
PPLPMDL0080000001	Barberton	OH	44203	6/8/2001	Used 10mg of OxyContin for acute strained back, 10 days use and pts got back to work. Chronic pain use controlling pain with less tablets. One pt is diabetic neuropathy. Uniphyl, mention for pulmonary fibrosis.
PPLPMDL0080000001	Akron	OH	44310	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44310	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44310	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44310	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44307	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44304	6/8/2001	Sleep thru the night, 12 hrs of smooth pain control. Grand Rounds for the fall.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0080000001	Akron	OH	44302	6/8/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.

PPLPMDL0800000001	Cuyahoga Falls	OH	44221	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Akron	OH	44307	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Fairlawn	OH	44333	6/11/2001	working on setting up a program on diversion.
PPLPMDL0800000001	Euclid	OH	44132	6/8/2001	doc had never considered using oxycotin. very reluctant because of media att. I explained the indication and sleep benefits. Showed her the plasma levels and correlated to side effects. Showed opiod piece to reassure it s use and protection piece on steps to take. discussed that it is on form at Euclid. gave her dose off of ginsberg, use 10 mg 1-3 q12, said she would try. Next call, preg cat, standing orders. jcaho standard
PPLPMDL0800000001	Akron	OH	44305	6/8/2001	sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Fairlawn	OH	44333	6/11/2001	concerned about the diversion of OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	says that he is still the biggest oxy writer in the hospital, told him he was, talked about oxy and his use post op, says that he is using more 40mg now, follow up
PPLPMDL0800000001	Euclid	OH	44132	6/11/2001	doc rushing out to euclid for an emergency c, reminded him of oxycotin dosing with surg piece. told him that doctor jones has used and likes. follow up again this month
PPLPMDL0800000001	Uniontown	OH	44685	6/11/2001	Not big with opioids, using darvocet and ultam and pts may take 2-3 vicodin a dya.
PPLPMDL0800000001	Cleveland	OH	44111	6/11/2001	talked at gs lounge, doctor saasy that he has been using oxy in post op cases, says he will now try oxy ir for bt pain
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	talked about use in hernia surgeries, he is using, now on trauma rotation, say he is using in trauma cases, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/11/2001	he said despite all the bad press and abuse going on he said he continues to make Oxycontin a major part of his post op pain control
PPLPMDL0800000001	Westlake	OH	44145	6/11/2001	said good by and he actually said he is using more Oxycontin than Duragesic again
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	talked at lunch, he uses oxy in severe post op cases, but will not use in op setting, talked about using oxy ir instead of percocet
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	talked at lunch, post op oxy use is still pretty high, talked about using oxy ir for bt pain, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	talked at length about abuse and his use, says that he has decreased use quite abit in pts, but after talking to him he will use in his elective post op cases and increases from there, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/11/2001	he said he is using more opioids than ever as his practice is growing, including more OxyContin
PPLPMDL0800000001	Uniontown	OH	44685	6/11/2001	chronic pain, when pts get to vicodin every 4 hours then going to OxyContin. Waitin gttoo long to go to Oxy. 7-8 pts on Uniphyl, for cronic bronchitis and COPD.
PPLPMDL0800000001	Lakewood	OH	44107	6/11/2001	he said he has recently jumped on the band wagon and is using much more Oxycontin successfully
PPLPMDL0800000001	Olmsted Falls	OH	44138	6/11/2001	lunch he said he has a lot of people on Oxycontin and will not leave it since he knows it works well even with difficult patients
PPLPMDL0800000001	Uniontown	OH	44685	6/11/2001	Using OxyContin for chronic pain, she said when pts get to taking at least 2 vicodin every 4 hours, that is when she will convert to OxyContin. She said she thought most pts just took 2-3 tabs, so asked when pts go through the vicodin quickly, next time convert them to OxyContin, do not wait.
PPLPMDL0800000001	Olmsted Falls	OH	44138	6/11/2001	he is v ery difficult. He does not like to treat chronic pain and doesn't like to put anyone with acute pain like post ops on anything as strong as Oxycontin or a scheduled 2 or 3 unless recommended by the surgeon
PPLPMDL0800000001	Cleveland	OH	44111	6/11/2001	talked in gs, says that she has not used alot of oxy in the last few weeks bc of the press, says thought that she will now use it, follow up
PPLPMDL0800000001	Akron	OH	44319	6/11/2001	new patient types for OxyContin, or find out what pts are calling for vicodin refills and give them OxyContin?
PPLPMDL0800000001	Cleveland	OH	44111	6/11/2001	he say that he went to convention last week and saw display for oxy, says tht alot of gs residents there were using oxy, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/11/2001	see notes
PPLPMDL0800000001	North Royalton	OH	44133	6/11/2001	Did the first in a series of 4 in-services on Basic Pain Mngement. This was open to all the staff. Even the Administrator attended.
PPLPMDL0800000001	North Royalton	OH	44133	6/11/2001	Did the first in a series of 4 in-services on Basic Pain Mngement. This was open to all the staff
PPLPMDL0800000001	Cleveland	OH	44111	6/11/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44111	6/11/2001	talked about how the media has died down and oxy use is increasing, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/11/2001	he said the Duragesic people have been coming in a lot and talking about how much less abusive their drug is
PPLPMDL0800000001	Olmstead Falls	OH	44138	6/11/2001	nothing was brought up about abuse so wen t over titration guide
PPLPMDL0800000001	Lakewood	OH	44107	6/11/2001	he said he is still using Oxycontin but is mad every time he starts to get used to a newer med some bad news or press comes out.
PPLPMDL0800000001	Akron	OH	44319	6/11/2001	new patient types on OxyContin? Current patients to be titrated?
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Akron	OH	44333	6/11/2001	Right hand middle finger ligament repair going to give 10mg q12h post op.
PPLPMDL0800000001	Akron	OH	44333	6/11/2001	talked to Doctor and Theresa about pts calling in for vicodin refills, need to work with girls more, doctor does not see alot of the vicodin refills. One gentleman with a diabetic neuropathy, caling in fo refill of vicodin taking now every 4 hours, going to switch to 20mg q12h of OxyContin.
PPLPMDL0800000001	Akron	OH	44307	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/11/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Cleveland	OH	44112	6/12/2001	spoke to doc. she wants to know the price diff of bupri and chiro before she goes with it. be sure to quote grady, with info. jane amberik is pharm
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/12/2001	scripts
PPLPMDL0800000001	Cleveland	OH	44117	6/12/2001	He is very resistant to providing breakthrough doses for his patients he feels if they need to be on a LA agent then breakthrough is just a sign that the oxycontin dose isn't high enough. I feel it's a mood point with him and not worth going after. He continues to use the agreement forms.
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	says he is having trouble getting one rx filled inpt, gave name of pharmacy, follow up with nurse and pharmacy
PPLPMDL0800000001	Maple Hts	OH	44137	6/12/2001	call doc at home to set up meeting. find out where else he practices. spoke to sect. and she said its ok to call home.
PPLPMDL0800000001	Cleveland	OH	44111	6/12/2001	talked post op use of oxy, he has not used it in pos top situation yet, talked about use in breast augemntation, follow up with his use
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	talked at tumor brd, sassy that he has not recieved in fo on abuse, he is still a believer in oxy and it is the only med he is writing for pain, follow up
PPLPMDL0800000001	Cleveland	OH	44111	6/12/2001	talked about ron conversation, follow up on friday with specifics
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	see notes, tumor brd
PPLPMDL0800000001	Cleveland	OH	44102	6/12/2001	talked about abuse and zannoni
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	see notes
PPLPMDL0800000001	Euclid	OH	44119	6/12/2001	glen pharmacy director is going to be on vacation the week of the premiere audioconference. he's one person short that day or he would register for his staff but no one will be able to attend. Re-hab continues to be their big user of oxycontin. not much from surgery he really dosen't want oxycontin to be used post-op based on expense.
PPLPMDL0800000001	Cleveland	OH	44112	6/12/2001	see abramhoff
PPLPMDL0800000001	Warrensville Hts	OH	44122	6/12/2001	see pain/allen
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	talked about using the mult 80mg, follow up
PPLPMDL0800000001	Akron	OH	44308	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Akron	OH	44310	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Akron	OH	44307	6/12/2001	Invitation for the audio conference on "Pain Management and the implications of the new JCAHO Standards.
PPLPMDL0800000001	Cleveland	OH	44111	6/12/2001	talked in er call, says that cost of the product is an issue, says that if pts has insurance will use oxy, talked about kidney stones and fracturees
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	talked about oxy and the fact that cnn shows that oxy killed 2 peopl, cqaill sumen, follow up
PPLPMDL0800000001	Akron	OH	44333	6/12/2001	script
PPLPMDL0800000001	Cleveland	OH	44195	6/12/2001	emailed doc about setting up a meeting to discuss chiro for ob.
PPLPMDL0800000001	Akron	OH	44333	6/12/2001	scripts
PPLPMDL0800000001	Cleveland	OH	44111	6/12/2001	talked primarily uniphyl, says that theodur is now off the market, says that it will increase uni use, oxy in overnight tuse
PPLPMDL0800000001	Warrensville Hts	OH	44122	6/12/2001	not much new since last week. just confirmed with doc that oral is easy route and oxy easy titration. he agreed and says he has been putting people back on. asked for his help with fda meeting and he said he would send a letter. they did not want rx program because they use dup pads and we cannot get this in dup
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	talked at tumor brd, says thata oxy is still working well, is using the 40mg dose more now, talked about titration. follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	6/12/2001	not much new since last week. just confirmed with doc that oral is easy route and oxy easy titration. he agreed and says he has been putting people back on. asked for his help with fda meeting and he said he would send a letter. they did not want rx program because they use dup pads and we cannot get this in dup
PPLPMDL0800000001	Cleveland	OH	44109	6/12/2001	talked at afternoon clinic, he says that he is now writing as much oxy as ever, say that it is working very well and he is not as worried about abuse, talked about titration, follow up
PPLPMDL0800000001	Euclid	OH	44117	6/12/2001	I brought by Dr. bowersox card he wants to use him as a pain management consultant. The last few patients that he's sent to Zaidi reported that he was rude. Dr. Morley has worked with him and he feels his bedside manner is terrible. He still isresistant to titrate over 80mg q-12 he will if it's recommended by a pain management guy but he's not comfortable doing it on his own.

PPLPMDL0800000001	Warrensville Hts	OH	44122	6/12/2001	not much new since last week. just confirmed with doc that oral is easy route and oxy easy titration. he agreed and says he has been putting people back on. asked for his help with fda meeting and he said he would send a letter. they did not want rx program because they use dup pads and we cannot get this in dup
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	Sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Akron	OH	44304	6/12/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Cleveland	OH	44102	6/13/2001	talked about oxy and his us, he does not have many pts on pain meds, says that he is using oxy but only for short period of time, then refers to pain clinic, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	she knows all pain meds are abused. She was wondering what the company is doing
PPLPMDL0800000001	Cleveland	OH	44111	6/13/2001	talked in hospital, doctor does not write oxy much now, he says that he will use 10s if neded
PPLPMDL0800000001	Cleveland	OH	44109	6/13/2001	not writing many opioids now, talked mainly about using senokot in stroke pts, follow up
PPLPMDL0800000001	Cleveland	OH	44102	6/13/2001	talked in office, he is not comf putting new pts on oxy right now bc of the media abuse thing, but says tht he is comf with pts that are on meds now, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/13/2001	talked about using oxy and using oxy ir for post op
PPLPMDL0800000001	Cleveland	OH	44111	6/13/2001	see notes, shamir
PPLPMDL0800000001	Cleveland	OH	44119	6/13/2001	John, works at both mentor and euclid things pretty much unchanged most from Dr. george he hasn't seen any scripts higher than 40mg bid or tid. Will try and make it to the program 6/20
PPLPMDL0800000001	Garfield Hts	OH	44125	6/13/2001	met with Jeanie Davis and Therese Rubio to discuss what we could present to nurses at Jan's talk in sept. she will present at pain committee mtg and will inform me of what they want to use and bring to the display. Therese does a speaker series where she will speak on a topic for three consecutive weeks and accredit the whole thing for an hour! So they want to do a bunch on pain, with my help! Gave Therese the OPI conversion chart. She will probably order a whole bunch of those.
PPLPMDL0800000001	Tallmadge	OH	44278	6/13/2001	In-service # 3 on pain meds. Did the 3rd in a series of 4 in-services. This in-service was on pain medications used in pain management.
PPLPMDL0800000001	Lakewood	OH	44107	6/13/2001	she said THEY did not receive anything from premier on the video conference. they are very short staff and would not be able to view it anyway right now
PPLPMDL0800000001	Akron	OH	44307	6/13/2001	NO on the audioconference, they are not a Premier or Consorta Hospital. I asked.
PPLPMDL0800000001	Akron	OH	44333	6/13/2001	Did the hospice rebate for the 3rd quarter of 2000.
PPLPMDL0800000001	Akron	OH	44304	6/13/2001	Yes on the audioconference
PPLPMDL0800000001	Akron	OH	44308	6/13/2001	Yes on the audioconference
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/13/2001	Yes on the audioconference
PPLPMDL0800000001	Akron	OH	44304	6/13/2001	Sue Meier (Mealer) is now the head Pharmacist. Yes on the audioconference
PPLPMDL0800000001	Akron	OH	44304	6/13/2001	Yes on the audioconference
PPLPMDL0800000001	Akron	OH	44310	6/13/2001	Yes on the audioconference
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	lunch. he said he is not letting the press affect his oxycontin writing. he knows it works. he knows any of them can be abused. he has experience with it working on patients where nothing else has worked. like for his sister
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	quick hit in the hall. she said she just gave a rhumatoid 10mgs
PPLPMDL0800000001	Cleveland	OH	44111	6/13/2001	he is a knucklehead. tiked about how he is doing opioid rotation adn also giving pts drug holidays, talked about no basis for this. is increasing kadian and oxy, follow up
PPLPMDL0800000001	Independence	OH	44131	6/13/2001	nancy had no docs today. I detailed her on the surg piece and ginsberg. she will forward info
PPLPMDL0800000001	Cleveland	OH	44109	6/13/2001	talked at clinic, says that she had friend whose brother took parents oxy and used it and got sick, talked about proper patient selection, talked about using mult pills, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/13/2001	talked about oxy and using only oxy or vico, she is scared to death to use anything, be careful and follow up
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	lunch. she said she has about 10 patients with back pain, osteo, or cancer on oxycontin. She just put a patient on oxy 20mgs bid
PPLPMDL0800000001	Euclid	OH	44119	6/13/2001	I gave him a copy of pain management prescribing guide and we discussed darvocet and the maximum dose of 6 tablets day and how it could cause intra cardiac conduction delays. He felt that it was mostly theoretical but still a good point and agreed that if someone needs to take that many darvocet a day then perhaps oxycontin would be an option. Next call: build off of the pain management rx guide and go over 1-1 with vicodin
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	OB detail for post op pain. Dr. Starck just read something in a mag about oxy for post op. So we discussed dosing off of Ginsberg, titration, blood levels, sleep improvement, side effects, nursing productivity! Reinhold just asked about the abuse news, so I explained that its a paper seller right now and explained the facts of some of the stories that have been reported. Grosel had no questions. None of the docs use standing orders. Got name of OB CNS and will set up inservice for dept.
PPLPMDL0800000001	Parma	OH	44129	6/13/2001	doc very impressed with call he received from Dr. Robert Reder. He said Dr. Reder did answer a few questions that doc had about overdosing on oxycontin and plasma levels. Asked doc to write a letter and even have pts write letter to address at fda. He said if there are hearings, he will bring a bus load of pts. to testify. I asked him to just write a letter. Doc is full bore with q12 dosing. Need to review titration, though, because he did say he had a pt on 50mg. I thought he meant kadian, but he said a 40 mg tab and 10mg tab. I picked up pizza lunch for them today.
PPLPMDL0800000001	Westlake	OH	44145	6/13/2001	OB detail for post op pain. Dr. Starck just read something in a mag about oxy for post op. So we discussed dosing off of Ginsberg, titration, blood levels, sleep improvement, side effects, nursing productivity! Reinhold just asked about the abuse news, so I explained that its a paper seller right now and explained the facts of some of the stories that have been reported. Grosel had no questions. None of the docs use standing orders. Got name of OB CNS and will set up inservice for dept.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/13/2001	OA, 20 mg. He says he uses alot of pain medications for his patients and I spoke of drug interactions and gastric bleeding, contract, sleep thru the night, 12 hour smooth pain control.
PPLPMDL0800000001	Euclid	OH	44119	6/13/2001	I told him about the landerhaven conferece and that it was a reinactment of patient profiles. He wants to have a round table discussion with all the pain guys at UH boswell, kriegler, Rosenberg, winner. I said that's not a bad idea but we need some type of moderator because of two many chefs in the kitchen. He told me that boswell told him not to worry about going to tid with 40mg for his patients so he can avoid the higher strength tablets which could call attention to the doctors Rx habits??? He has a injury case that the state wants him to look at that has a patient on 160/day or Q-12 he couldn't remember but he felt that was a high dose that he wouldn't Rx without pain management consulting on the case. Next call: have him give an example of when he referred a patient to pain management and they suggested to increase the opioid dose? At what dose does he send them on to pain management for 2nd opinion?
PPLPMDL0800000001	Gates Mills	OH	44040	6/14/2001	Has not started anyone new lately. He avoids any specifics and immediately brings up abuse and the bad press.
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	talked post op and doign another journal club, talked about his next case and oxy
PPLPMDL0800000001	Akron	OH	44333	6/14/2001	He is having his post op patients taking vicodin during the day and 20mg of OxyContin to help their pain and also to sleep. Biggest complaint is the OxyContin makes them feel "out of it" during the day. He does hvsve some of his pts taking OxyContin around the clock. Procedures are ones he deems more painful, example breat reduction. Said he just wrote 2 scripts this week, with 20mg dosed only in the evening.
PPLPMDL0800000001	Barberton	OH	44203	6/14/2001	script pads to be implemented into the practice.
PPLPMDL0800000001	Cleveland	OH	44113	6/14/2001	signed doc up for rx program, awan moved to wisconsin. no one would say where. doc does not see any reason to change rx because of media attention. he agreed to write to fda to support opiates. Marylou lost a lot of staff, mainly prn nurses working, she is on call all month! Left spanish pt ed materials
PPLPMDL0800000001	Akron	OH	44333	6/14/2001	Not going to use on all cases, trigger finger or carpal tunnel, using for bone involvement including ligament reattachment.
PPLPMDL0800000001	Barbeerton	OH	44203	6/14/2001	what is he using for moderate to sever pain, where an opioid is required for more than a few days? Using the Patch, for patients that he thinks may be taking too many vicodin or percocet and showing a addictive personality. Discussed the biphasic delivery system and the second release at the 7th hour. Compared to the patch and he thought that the patch could not be abused and no problems, compared to OxyContin and showed the ease of use. He is dosing the patch every 48 hours. Mentioned back strain patient give 10 10mg tabs for short term pain. Uniphyl, notstarting new pts on theo, converted two pts from BID theo to Uniphyl.
PPLPMDL0800000001	Garfield Hts	OH	44125	6/14/2001	scheduled inservice for surg floor for 29th. Paul says he uses bupi .04 for i/d so not concerned about motor block or anything else for that matter. but for C's, he said he would use it because of higher vols. uses for all
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	talked thru window, set up lunch, he says thta he still is writing oxy for some of his cses, says that he is sick of the press, follow up
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	talked about his case today, working with dr raj, says tht he thnks this candiate would prob go home on perco, say he will use oxy
PPLPMDL0800000001	Garfield Hts	OH	44125	6/14/2001	torn and I are going to set up another lunch with dept.
PPLPMDL0800000001	Cleveland	OH	44109	6/14/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44109	6/14/2001	see anest.
PPLPMDL0800000001	Cleveland	OH	44109	6/14/2001	confirmed blair for the 17th. sue wanted docs cv, told her to contact speaker bureau. scheduled lunch for later in month. blair speaking in conference center by cafeteria. do not bring food. pete does his own thing at
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	talked at er, he says that he is still writin for oxy, he is using it mainly in refills, but is using in fracture cases, follow up
PPLPMDL0800000001	Akron	OH	44333	6/14/2001	Always write Oxyfr for breakthrough and depending on the case will use 10mg, 20mg for post op pain. She said had no cases for OxyContin, going to hospital later and has to remove pins from a younger guys wrist and will use OxyContin.
PPLPMDL0800000001	Valley View	OH	44125	6/14/2001	Have appt. with Barbara Volk. She is the director of the hospice. Will meet to begin building rapport with hospice and find out how we can work together.
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44102	6/14/2001	talked abuse
PPLPMDL0800000001	Cleveland	OH	44113	6/14/2001	see daoud
PPLPMDL0800000001	Garfield Hts	OH	44125	6/14/2001	scheduled inservice for surg floor for 29th. Paul says he uses bupi .04 for i/d so not concerned about motor block or anything else for that matter. but for C's, he said he would use it because of higher vols. uses for all
PPLPMDL0800000001	Cleveland	OH	44111	6/14/2001	see notes



PPLPMDL0080000001	Akron	OH	44307	6/14/2001	any conferences that we can have a speaker? Lisa is handling a speaker with suzanne and Dr. Connelly.
PPLPMDL0080000001	Barberton	OH	44203	6/14/2001	Dr Costas, and pharmacy.
PPLPMDL0080000001	Barberton	OH	44203	6/14/2001	script pads.
PPLPMDL0080000001	Garfield Hts	OH	44125	6/14/2001	scheduled inservice for surg floor for 29th. Paul says he uses bupi .04 for l/d so not concerned about motor block or anything else for that matter. but for C's, he said he would use it because of higher vols. uses for all
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2001	talked about how he uses the 20mg pills, says that he has trouble if it is not enough, talked about using the 10 dose
PPLPMDL0080000001	Garfield Hts	OH	44125	6/14/2001	scheduled inservice for surg floor for 29th. Paul says he uses bupi .04 for l/d so not concerned about motor block or anything else for that matter. but for C's, he said he would use it because of higher vols. uses for all
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2001	Talked about how he is using more duragesic now, he says it is bc of the abuse issue, asked him if he had pts abuse oxy and he said that he did, asked if he ever had pts abuse other meds and he has, he does believe that dura can be abused, talked about pts that he currently has on oxy, doing fine, talked about titration
PPLPMDL0080000001	Fairlawn	OH	44333	6/14/2001	wrote three scripts for OxyContin for chronic pain, does not like to see pts on chronic vicodin or percocet. Discussed documentation and opioid agreement contract. Going to come back and get him the script pads
PPLPMDL0080000001	Mayfield Village	OH	44143	6/14/2001	Information. Need to talk about titration with OxyContin and different disease states.
PPLPMDL0080000001	Cleveland	OH	44111	6/14/2001	I gave him another titration guide, He feels that high doses and elderly don't mix very well old kidneys and livers, 20mg q-12 is about the max where he likes to go
PPLPMDL0080000001	Cleveland Hts	OH	44118	6/14/2001	this guy is a knucklehead, say that he only writes for oxy in ca pts, say that in other pts he uses t3, talked about titrating ca pts, follow up
PPLPMDL0080000001	Gates Mills	OH	44040	6/14/2001	Saw doc in southgate today. Reinforced the simplicity of oral dosing and titration with oxycontin. He said no news from his DEA buddies. We signed him up for rx program.
PPLPMDL0080000001	Akron	OH	44333	6/14/2001	I reminded him that oxy-fast is cheaper than roxannes product and he said ok that's good to know. I asked if he's had to titrate anyone on oxycontin he didn't answer me.
PPLPMDL0080000001	Akron	OH	44333	6/14/2001	writing for most of cases, most recent case, was for right wrist synovideotomy and wrote 20mg q12h, he is writing hospital cases on his script pads.
PPLPMDL0080000001	Cleveland	OH	44113	6/14/2001	Big case which he was going to write 2 vicodin q4h, with multiple procedures, wrist bone graft, possible debridement and ligament repair. Going to try 20mg q12h.
PPLPMDL0080000001	Akron	OH	44307	6/14/2001	doc had sign posted regarding an ohio law the mandates needing more info on therapies effect on quality of life. need to find out how old sign is and what law this is. Bring spanish pt ed. and ppm call
PPLPMDL0080000001	Akron	OH	44307	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
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PPLPMDL0080000001	Akron	OH	44307	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
PPLPMDL0080000001	Akron	OH	44302	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
PPLPMDL0080000001	Akron	OH	44333	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
PPLPMDL0080000001	Akron	OH	44302	6/14/2001	Using for cases than have bone involvement like ligament repair. Carpel tunnel and trigger fingers get, darvocet with a couple of vicodin. Still thinking OxyContin is a little more potent than vicodin. Right wrist ligament repair
PPLPMDL0080000001	Akron	OH	44302	6/14/2001	got 1-2 10mg tabs q12h of OxyContin.
PPLPMDL0080000001	Akron	OH	44302	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
PPLPMDL0080000001	Akron	OH	44302	6/14/2001	Sleep thru the night, 12 hour smooth control. Oxylr, Oxyfast
PPLPMDL0080000001	Uniontown	OH	44685	6/15/2001	concerned has not switched vicodin pts, abuse and diversion need to find out if has had any problem.
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	says he is still using oxy, say that people will abuse anything, so might as well give them something that last 12 hours, just in case they are not abuses, talked about 20mg dose
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	nice guy, talked about oxy and how it is still getting alot of request in the ed, say that will use for multiple fracture and other similar cases, follow up
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
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PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	he is interested in the tamper resistant pads get him going next week. He was impressed with the studies
PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	lunch. he said he has been using OxyContin but has seen a lot of nausea. he will go back and try it again, he also want ed infor on OxyFast and n is ready to use it today, he has a patient that he will wire their mouth shut
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
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PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	talked about use in trauma cases, say that he is with dr fallon alot now and they do use oxy 40mg, follow up
PPLPMDL0080000001	Westlake	OH	44145	6/15/2001	quick hit through the window. he said he is using Oxycontin a nd is fairly new with it so he will be writing more as he becomes more comfortable with it
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	talked about oxy post oip, he says that the abuse thing has not affected his use, writes mainly 10 and 20 mg for post op, talked about using 40 if needed. follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/15/2001	see anest.
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	talked in ed, still say that right now he is not writing for oxy unless is a clear cut case of pain, told him that is fine and to cont doing so, will increase use, follow up
PPLPMDL0080000001	Westlake	OH	44145	6/15/2001	he wanted to talk a bout abuse and said he is a little more hesitant to write it but also realizes all the pain meds could be abused so he hasn't left it
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	Med surg nursing display
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	talked oxy and uni
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	see anest.
PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	he said he usually sees a few m ore questionable Oxycontin scripts over the weekend Sometimes from ERs.
PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	she said they don't seem to have many problems with oxycontin. They only usually see the lower mg strengths like 10s and 20s
PPLPMDL0080000001	Akron	OH	44333	6/15/2001	Worked on the 4th quarter rebate for the hospice. Gave them the check today also.
PPLPMDL0080000001	Cleveland	OH	44109	6/15/2001	Talked at ed lunch, says that he is using oxy for some cases, but that will not use in chronic pain cases that he sees, writes perco and send s awaay, talked about fractures
PPLPMDL0080000001	Akron	OH	44333	6/15/2001	Procedure with bone graft and ligament repair to left wrist also taking care of bone spurs.
PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	he said he is using both Oxycontin and duragesic but could not give a good reason why to use the patch over oxy. I need to probe more
PPLPMDL0080000001	Westlake	OH	44145	6/15/2001	quick hit. wanted some samples of Uniphyl and said still using it almost exclusively
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	Smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	Talked at gs lounge, he says that he is back with dr makli, took me to see him, sasy that makli uses more oxy than anyone, says that he is using oxy now in post op
PPLPMDL0080000001	Lakewood	OH	44107	6/15/2001	he said he would give the OxyContin a try he knows Dr. Diamantis uses it.
PPLPMDL0080000001	Cleveland	OH	44111	6/15/2001	great lunch with group, Bill ? was big ropi guy. said he uses because he wants as little motor block as possible. said he would consider chiro for ob. for post op pain, he is very curious what the cost savings are, but he used 500 cc bags of .1%. All other docs are still dabbling to get comfortable with. Jagetia and Choi said ob is testing ground for post op order. Jagetia did have a catheter migrate and pt. got ears ringing. They do bier blocks for carpal tunnel. Need to get more chiro on carts in ob because choi says there is not enough.
PPLPMDL0080000001	Cleveland	OH	44113	6/15/2001	Talked in fairview hospital, he was there on consult, he is chief of fairview rhum, talked about oxy and the pt he just titrated is doing well, talked about using the 40mg dose, follow up
PPLPMDL0080000001	Akron	OH	44333	6/15/2001	rotator cuff repair, using OxyContin 20mg q12h with vicodin for breakthrough.
PPLPMDL0080000001	Fairlawn	OH	44333	6/15/2001	tot and ankle procedures, fusions ankle repairs. 20mg q12h for 5 days and falls back to vicodin.
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	12 hour smooth pain control, sleep thru the night.

PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Uniontown	OH	44685	6/15/2001	10mg q12h musculoskeletal pain for 7-10 days.
PPLPMDL0080000001	Akron	OH	44302	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/15/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	6/18/2001	said using uniphyl 400mg qd for nocturnal problems.
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	talked briefly at lunch, he uses mainly vico in post op pts, says pts only need meds for a week, talked about the indication of oxy and how it is perfect in these cases, says he will try in hand cases, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	doctor says that he is using more oxy now, unfortunate it is only in chronic pain, says that since the press thing his scripts have increased sold him on chronic pain, keep growing this and then try post op, follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/18/2001	contacted doc about using samples in i/d. waiting to hear how to make the transfer.
PPLPMDL0080000001	Akron	OH	44333	6/18/2001	Script pads.
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	talked at lunch, he is the most likely candidate for oxy post op use, says that he has several pts coming in that could be candidates. he has knee surgery tom and will try oxy 20mg, follow up
PPLPMDL0080000001	Cleveland	OH	44195	6/18/2001	see pharmacy and anest o8
PPLPMDL0080000001	Cleveland	OH	44109	6/18/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	talked to dave, things ok with oxy
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	Talked about oxy and how the rehab dept is using the most of it, follow up
PPLPMDL0080000001	Cleveland	OH	44102	6/18/2001	Talked about the senokot they just stocked and oxy, follow up
PPLPMDL0080000001	Solon	OH	44139	6/18/2001	Did an on-site for this facility. This is a diabetic specialty pharmacy. No P.O. meds at this time. No need to call on in the future.
PPLPMDL0080000001	Solon	OH	44139	6/18/2001	Met with Bernie to set up second set of in-services. Also met Ronnie Boseman. She is a very important nurse in this home. She gave me the name of the D.O.N. at Beachwood Nursing and Rehab to contact her to set up in-services there. I also set up a lunch to meet with Dr. Jill Barry in July.
PPLPMDL0080000001	Broadview Hts.	OH	44147	6/18/2001	Did lunch for the doctor. He is not done any converting yet. He had to run quickly. he is writing Oxycontin in the nursing home.
PPLPMDL0080000001	Broadview Hts.	OH	44147	6/18/2001	Did lunch for the doctor. He is not done any converting yet. He had to run quickly. he is writing Oxycontin in the nursing home.
PPLPMDL0080000001	Akron	OH	44333	6/18/2001	prescription pads.
PPLPMDL0080000001	Cleveland	OH	44195	6/18/2001	doc pretty soft spoken. bruce roth also there, leaving for arizona next week. doc did not see any real need to spend more money for an anesth for the safety reasons. So I showed him the bromage scale/motor block info. He said he currently uses 1/16th with fentanyl and epi, which reduces the chances of safety issues and little motor block. We discussed how easy it would be to use one product v. mixing all these other products (pharm mixing and the admin that goes with using the opioid). He agreed to at least trial chiro .125 v. his "cocktail" and measure for motor block and adequate analgesia. He would like the .25% 30 cc vials to reduce down to .125 in 100cc bag. He will trial on 20 pts and see. Need to get samples, either move Lozada's over or order doc his own. Next call, get names of ob staff and see if can inservice based on waters experience.
PPLPMDL0080000001	Cleveland	OH	44113	6/18/2001	talked at lunch, doctor says that he has used it a little post op, says that he has one pt he sent home last week on oxy it was total hip pt and he could not get pain controlled on vico, says that he switched to oxy 20mg and it worked, told him it will work for others, says that the fact that he can not call it in is inconvincent, talked about oxy and how he can write for 3 weeks worth, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/18/2001	Talked at clinic, she is still chief in trauma, says that some doctors are discouraging the use of oxy in the op setting, but are still using quite a bit of it in the hospital, talked about the rx pads and if it would help, she said it would, so follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/18/2001	Talked at office, set up lunch. says that oxy 20 mg seems like too much to use in oa pt, told him to start at 10mg and titrate as needed, just like he would with an nsaid, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/18/2001	talked in clinic, doctor says that he has now tried oxy with oxy ir and it is working well, says that he likes using the 10s better than 20s , told him easier to titrate, follow up
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night. Bronchodialator, breath easier.
PPLPMDL0080000001	Akron	OH	44307	6/18/2001	12 hour smooth pain control, sleep thru the night. In-service set up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	6/18/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/18/2001	12 hour smooth pain control, sleep thru the night. breath easier with once a day uniphyl.
PPLPMDL0080000001	Akron	OH	44319	6/19/2001	He has not started any new patients on OxyContin, said concern about the media coverage of abuse and diversion. maintaining a couple of patients on OxyContin. ATC opioid use vs patients that take a couple of vicodin 2-3 in a day.
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	said using OxyContin on all procedures today except, the two carpal tunnel cases which only going to get darvocet. has six cases.
PPLPMDL0080000001	Akron	OH	44319	6/19/2001	one new pt with spinal stenosis that had been taking 5 vicodin a day, he converted them to 10mg and I told him it may not be enough so to watch and if calls back or is not being controlled to just tell her to take 2 10mg tabs.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	need to hit clinic hard, ortho rx's down, find out about spine cases and why not using
PPLPMDL0080000001	Barberton	OH	44203	6/19/2001	OxyContin vs the patch.
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	allograft of the right wrist with possible bone graft, he said he would use OxyContin 1-2 10mg tabs with vicodin for breakthrough.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	talked about market share and sales, he thinks oxy will take off soon, talked about how he switches dr bohl pts from perco to vicodin, said pt came to him taking over 5 grams of apap from percoet, switched to oxy and bohl got pissed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	Talked about the rx pads, he says that he wants to use it, but that in metro must use the metro pad bc of security, but will like to use in op setting, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	talked in clinic, she says that the rx pads, she says that she has used oxy in inhouse, but that the op clinic she is still worried about abuse, talked about oxy and how it can be used in op with the right pt, follow up
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	all three cases were 30 minute procedures, giving them there 15 vicodin and he said they will not even take the medication.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	6/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	6/19/2001	talked about oxy and how they are still moving quite abit of it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	talked abuse and oxy post op
PPLPMDL0080000001	Richfield	OH	44286	6/19/2001	Did the second in a series of 4 in-services. This was on pain assessment and I showed the Pam Bennet video.
PPLPMDL0080000001	Richfield	OH	44286	6/19/2001	Did the second in a series of 4 in-services. This was on pain assessment and I showed the Pam Bennet video. Janet gave me a list of all the referring physicians to the home. I gave her 5 Pain Management Prescribing Guides and a packet of Oxycontin conversion charts per Dr. Menyah's request.
PPLPMDL0080000001	Valley View	OH	44125	6/19/2001	Gave Barb Volk the 1st quarter hospice rebate and also 5 of the 2001 Pain Management Prescribing Guides. I told her last week I would get her the updated version.
PPLPMDL0080000001	Akron	OH	44310	6/19/2001	audioconference, teleconference pain management.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	Talked about oxy and use in 11 c, he is using quite a bit of diulaldis, says that oxy does fit in, but would be easier if iv, he says will try oxy in op clinic once follows up with in house pts, follow up
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	a couple of his older pts have not been able to tolerate OxyContin, was using the 10mg and one condition he said was compression fracture. Talked about pts waiting to go to surgery and the use of OxyContin, he said when it was appropriate, asked when it was and he said for ATC control, said most are only taking 2-3 tabs a day. This is a misconception, because he writes the script 1-2 q4-6h. Views Oxy as being stronger than vicodin so really using for more severe cases or where the pt says vicodin is not covering the pain.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	Talked at lunch, doctor says that she is mainly writing oxy now and that it is working well so far, told her no longer be rep, talked about 1 per day hydromorphone, follow up
PPLPMDL0080000001	Fairlawn	OH	44333	6/19/2001	OxyContin is being used for pts that need atc opioids or pts that have been taking vicodin or percoet atc for a chronic pain condition. He gives pts the option and did mention a pt that said that vicodin is the only opioid that worked so that is what he kept the pt on. Seeing alot of pts from the ORS group at the crystal clinic, spine pts or back pain arthritic pain pts starting to take too many short acting opioids. Signed up for tamper resistant script pads.
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	lunch, talked about pts that are on 11c now, he has pt that was on darvocet and pain was bad so he switched ot ms contin 15mgq12, but had nausea, asked him to switch to 10mg and need to titrate, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/19/2001	talked about the rx pads, says that he wants some, but that he is leaving and he will not be able to use it. says though that he is using more of the 40mg pill, but still is not titrating more than 120mg q12h, talked about titration, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/19/2001	Talked in clinic, he wants one of the rx pads, see if ok, talked titration. follow up
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	has a breast augmentation today going to give 20mg q12h for this pt, procedure takes about 4 1/2 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.



PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44319	6/19/2001	one new pt that has chronic arthritic pain that was up t o 5 vicodin a day, she switched them to 20mg q12h of OxyContin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44333	6/19/2001	two total knee replacements tomorrow, going to use 1-2 10mg tabs q12h with oxyir for breakthrough, also going to write it on his own script pad and not on the hospital script pad.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/19/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Norton	OH	44203	6/20/2001	She has a couple of patients that are routinely on OxyContin, no new patients on Oxy. Concern with the abuse and diversion so not starting any new patients on Oxy. Discussed the tamper script pads and said to leave information about it. Current patients are chronic pain, that have been on vicodin and percocet and some are on both of the medications. Working on assessment with opioid documentation kits.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	talked in neuro clinic, he says that he is writing oxy on almost every post op cases, talked about using 40mg
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	doctor says that the abuse issue has had to have hurt sales bc he says some of the doctors he knows have slowed down use, talked about how it is still a very good med post op and that abuse should not be an issue, follow up
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	script pads for opioids and documentation kits for documenting for the residents.
PPLPMDL0080000001	Lakewood	OH	44107	6/20/2001	Dr. said trend is to put everyone on Oxycontin. Marty asked him when was last time he wrote. He said yesterday. He said it was for a cancer pt. I asked if he ever uses for non-malignant pain. He said mostly for Cancer. For non-malignant pain, he uses T4 or Vicodin. Told him that Vicodin and Oxycontin are equipotent so you can use Oxycontin instead of Vicodin. He said to leave infor on desk. He had an emergency and had to leave. Need to get very pt. specific with him. Need to ask specific questions related to specific pts.
PPLPMDL0080000001	Akron	OH	44333	6/20/2001	said one or two pts on OxyContin, no new pts on Oxy, more selective and how to pick a pt out for chronic opioid therapy.
PPLPMDL0080000001	Akron	OH	44333	6/20/2001	no new patients on OxyContin, he says he has not had any pts that require and opioid. He did mention concern about proper patient selection for OxyContin, alked acute and subacute pain, up to 4 weeks, longer he will send to pain clinic.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	talked in clinic, he says that he has used oxy in possot op, but willnot use in chronic pain, sold him again on post op use and using the mult 20
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	talked about the new rx pads, follow up
PPLPMDL0080000001	Bay Village	OH	44140	6/20/2001	Spoke with the pharmacist in charge of the consultants. They will be putting together a formulary. I need to meet with Eli Koury to discuss the inclusion of Oxycontin. They use independent consultants. They are also using Michael Slyk and Carl Fossaceca. The pharmacists did not know anything about the program that Michael Slyk is putting on for Metro Health East and West.
PPLPMDL0080000001	Westlake	OH	44145	6/20/2001	Met with Dan Seighman, R.Ph., Director of Pharmacy. We filled out the CPP form to open him as a new CPP. David Koury wants to meet with me and Denise McNamara to discuss educational opportunities they are going to be providing for their LTC facilities. Now servicing 9 homes with a total of about 1000 beds. Their goal is to have 3000 beds by the end of the year.
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	Family practice department and medical education.
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	oncology pts are getting OxyContin.
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	interested in pain management assessment, documentation and when opioids are appropriate, when to drug test the patients.
PPLPMDL0080000001	Cleveland	OH	44111	6/20/2001	ordered rx pads, says that oxy is still number one choice, talked about using rx pad with oxy
PPLPMDL0080000001	Norton	OH	44203	6/20/2001	chronic pain, he will not get into conversation, quick mention of the script pads and the 10 points to handle abuse and diversion.
PPLPMDL0080000001	Richmond Hts	OH	44143	6/20/2001	he wants more of the 1 week trial of oxycontin. I asked him to use oxy-fast for BT on patients that need BT doses of 20mg or more for convience.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	Talked about oxy and his use post op, doing trauma now and says that he sees alot of oxy use, follow up
PPLPMDL0080000001	Akron	OH	44333	6/20/2001	Using more in nursing homes, 10mg and 20mg q12h for arthritic pain and some back pain. Acute pain up to two weeks where he says most pts are only taking a couple of vicodin a day, he will use vicodin. After that point he will go to OxyContin. Not using theo for any ne wpts.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	Talked at clinic, he says that he wants to use the rx pads, says that he will use them in op setting, talked about oxy and how to titrate pts to higher doses, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	talked about doinf lunch in the clinic, he says that oxy is being used as much as ever, talked about titration
PPLPMDL0080000001	Cleveland	OH	44102	6/20/2001	Spoke with Diane briefly. She said they just had state survey. Got many deficiencies. She said they did not ask about pain. Walked the floors. Donna has an AIDS pt. on MSC 45mg q12h. Told her on the next dose titration, go to 30q12h of Oxycontin. Told her Oxycontin is 1/1 dose of morphine. Rebecca had pt. taking 2 Percocet q8h in a lot of pain still. Converted to Oxycontin 10mg 2 q12h with 5 mg. Oxyfast for breakthrough. Dr. Sundaram is the physician. She said she will call him on it today.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	two new patients on OxyContin, one for a back strain and the other with diabetic neuropathy, both were started on 10mg q12h.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44109	6/20/2001	uro call, he says tht he used oxy a couple times and it did not seem to work very well, told him need to dose more than one 10mg every 12 hours, will try 20mg, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/20/2001	audioconference, 12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/20/2001	12 hour smooth pain control, sleep thru the night. Audconference, JAHCO
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night. they did not register for the conference. Schedule a lunch.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Barberton	OH	44203	6/20/2001	q12h dosing will only be filled.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	abuse and diversion, only for cancer pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/20/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	talked in burn clinic, say that he has used oxy both in clinic and in ed, follow up
PPLPMDL0080000001	Brooklyn	OH	44144	6/21/2001	he says that we are in trouble with oxy, says that he has had pts that are requesting not to be on the med bc they can not get the rx filled. says he is switching to other long acting meds, follow up with doctor and smalls.
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	talked in burn clinic, says that he is using oxy mainly in op setting, but says that in op there are some cases where it could be affective, says that he will use, follow up
PPLPMDL0080000001	Cleveland	OH	44127	6/21/2001	Talked at office, he needs to be taken along slowly, says that he is not comfortable with writing oxy, says that he is worried bc the charts in the office are a mess, talked about documentation kits and how it needs to be done on every pt, says that he still feels unsure, show him documentation kit and rx pads next time, follow up
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	no new pts on OxyContin.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	mentioned law suit in West Virginia, still using but some of his new start patients are getting the patch because he thinks the DEA is looking at Physicians starting alot of new pts on OxyContin and thinks the patch is being abused less.
PPLPMDL0080000001	Orange Village	OH	44122	6/21/2001	met audrey and got docs schedule, mondays best in orange. two new docs joining group in july. doc does not do lunches, catch when can
PPLPMDL0080000001	Cleveland	OH	44113	6/21/2001	Talked about the rx pads and how they can benefit his pts, he says that some pts have asked about being on oxy, says that he tells them not to worry and keeps them on it.
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	occ health clinic chauhan
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	talked about abus enad oxy, follow up
PPLPMDL0080000001	Richfield	OH	44286	6/21/2001	Did another session of in-service #2 on pain assessment for the nurses and the aides.
PPLPMDL0080000001	Brecksville	OH	44141	6/21/2001	Met with the Pharmacy Supervisor. His name is Richard D'Atri, R.Ph. He explained that at this facility is a 200 bed nursing home, and some out patient clinics. I set up a lunch with the medicine clinic on July 5. Richard said only some of the scripts from this V.A. are filled at their pharmacy. Many are filled from a mail order pharmacy in Chicago. There is really no policy for roaming this unit. I have free reign.
PPLPMDL0080000001	Fairlawn	OH	44333	6/21/2001	no OxyContin.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	Two patients have asked to be taken off of OxyContin. Still had some question whether OxyContin would show up as morphine in a drug test and needed to clear up this misconception. New OxyContin patients are waiting longer, he will stay with vicodin until taking 5-6 tabs before going to OxyContin.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	going to convert all uni dur patients to uniphyl. Nocturnal symptoms, using as third choice or line after atrovent and serevent. Talked about at levels higher than 15 patients get alot of heartburn upset stomach and sie effects, likes to keep theo levels at 7-8.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	has two cases this afternoon going to use OxyContin, one has do do with deviated septum going to use 10mg tabs.
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	Using OxyContin post op with vicodin for breakthrough. Patients taking OxyContin for first 2-3 days and then going to vicodin then to darvocet. He is not doing anymore back or spine surgery, chronic pain problems.
PPLPMDL0080000001	Cleveland	OH	44109	6/21/2001	talked at clinic, says that in house oxy is being used bc of long acting. in op clinic, doctor says that oxy is not needed. he says that they use sa agents for the dressing changes. talked about pts going home on oxy when they need rehab
PPLPMDL0080000001	Akron	OH	44333	6/21/2001	has pretty well gone away from starting any new pts on OxyContin, he thinks it is more addicting but he is just selecting the wrong patients. Talked about OA patients, most of pts are low back pain, where we are indicated but are not good opioid candidates, but he still will give percocet or vicodin.

PPLPMDL0800000001	Akron	OH	44333	6/21/2001	Mentioned his schleraderma patient on OxyContin , 20mg q12h. OA patients are getting darvocet, then taking a couple of vicodin. If pain is moderate enough and need atc pain control he will give them 10mg q12h of OxyContin. Would not give a specific OA pt now.
PPLPMDL0800000001	South Euclid	OH	44121	6/21/2001	Marcus has stopped writing because of nausea. Says he puts pts on vico and nausea subsides. He reasoned that with lower peaks oxy should have less side effects. He loves the q12 dosing. We broke down the dose he is using (10mg 1-3 q 12). Then we discussed how early after pca is dose given to see if they are laid over one another, but nausea occurring next day. Goodfellow same thing, but he was using 20mg tab and titration hard. He agreed to use 10 mg tab and titrate more appropriately. Wilber, no problems, no questions. discussed abuse issues and he is unaffected. He usually tells the resident to rx oxycontin so he is not sure how they are dosing. need to get with residents and make sure dosing is appropriate.
	South Euclid	OH	44121	6/21/2001	Marcus has stopped writing because of nausea. Says he puts pts on vico and nausea subsides. He reasoned that with lower peaks oxy should have less side effects. He loves the q12 dosing. We broke down the dose he is using (10mg 1-3 q 12). Then we discussed how early after pca is dose given to see if they are laid over one another, but nausea occurring next day. Goodfellow same thing, but he was using 20mg tab and titration hard. He agreed to use 10 mg tab and titrate more appropriately. Wilber, no problems, no questions. discussed abuse issues and he is unaffected. He usually tells the resident to rx oxycontin so he is not sure how they are dosing. need to get with residents and make sure dosing is appropriate.
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PPLPMDL0800000001	Mogadore	OH	44260	6/21/2001	12 hour smooth pain control, sleep thru the night.
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PPLPMDL0800000001	Mogadore	OH	44260	6/21/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	6/21/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/21/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Mogadore	OH	44260	6/21/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44333	6/21/2001	chronic use, he did say he had a patient that he gave 20mg q12h was melting it down and injecting it. More selective for new patients vs pts that have been his pt for a couple of years. Starting pts on vicodin for a couple of days and then will go to OxyContin. Concerned with the media, but said will use for moderate pain, ATC pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	6/21/2001	12 hour smooth pain control, sleep thru th night.
PPLPMDL0800000001	Mogadore	OH	44260	6/21/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about abuse and diversion
PPLPMDL0800000001	Lyndhurst	OH	44124	6/22/2001	Gave dr. alvarez indication, atc pain, oxycodone like perc in 12 release, sleep benefits, plasma concentration, side effects, no apap to mask symptoms of infection, easy compliance, ginsberg dosing, 10 mg tabs. said he would try for post op pain at hilcrest. no standing orders. he also schedules dept meeting so talk about a pain speaker.
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about use in vascular cases, will use oxy, folow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	Talked about doing another grand rounds, will no longer be chief in july, says that she is using some oxy in clinics in sevre chronic pain, talked about start with message
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	Talked at lunch about oxy and post op use, he does use in neuro and trauma rotation, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	he is winding down, he is going to be gone after the end of the month, will return and see pts some times, talked about oxy and sending pts home on med, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	Talked about oxy and the new rx pads, he says that he does wnat to use the pads, is going to talk to security about using them and will use them in op clinic, follow up
PPLPMDL0800000001	Lyndhurst	OH	44124	6/22/2001	Gave dr. alvarez indication, atc pain, oxycodone like perc in 12 release, sleep benefits, plasma concentration, side effects, no apap to mask symptoms of infection, easy compliance, ginsberg dosing, 10 mg tabs. said he would try for post op pain at hilcrest. no standing orders. he also schedules dept meeting so talk about a pain speaker.
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	in clinic, talked about oxy and using it post op, says that he is using some oxy in ortho cases, has slowed in the last few months, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about her use in trauma rotation, says that she uses quite abit of it under gagliardi, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/22/2001	docs not in yet. Gave Mary materials for each. Ginsberg and surg piece. She said she knows docs have used. Scheduled another lunch.
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PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about zannoni rxs
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked oxy and post op, senokot also
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about post op use in gs cases, will try instead of percocet, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	Talked about post op use at gs lunch, he is on trauma rotation and is seeing oxy in use, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about oxy and using oxy ir for bt pain, says ussually uses perco for bt pain, tiked about using both, follow up
PPLPMDL0800000001	Westlake	OH	44145	6/22/2001	docs not in yet. Gave Mary materials for each. Ginsberg and surg piece. She said she knows docs have used. Scheduled another lunch.
PPLPMDL0800000001	Lyndhurst	OH	44124	6/22/2001	talked at gs lunch, she is using oxy now in neuro, says that it is all anderson uses post op, follow up
PPLPMDL0800000001	Lyndhurst	OH	44124	6/22/2001	Gave dr. alvarez indication, atc pain, oxycodone like perc in 12 release, sleep benefits, plasma concentration, side effects, no apap to mask symptoms of infection, easy compliance, ginsberg dosing, 10 mg tabs. said he would try for post op pain at hilcrest. no standing orders. he also schedules dept meeting so talk about a pain speaker.
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	talked about using oxy ir for shoert periods of time, says that in trauma sometimes they need only meds for a day or 2, follow up
PPLPMDL0800000001	Cleveland	OH	44109	6/22/2001	at lunch, he says that oxy is being used at metro and at the clinic, says that he is now using in kidney stones, follow up
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44309	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44309	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
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PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44308	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44309	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44304	6/22/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0800000001	Akron	OH	44333	6/25/2001	if he is using it, Oxy is written for 2-3 days and on hospital script pad and then the patient will get vicodin or darvocet which he thinks is less potent and has less abuse potential. Total knees or hips are the cases that he is using Oxy for and only using the 10mg tabs so he is under dosing it anyway.
PPLPMDL0800000001	Cleveland	OH	44109	6/25/2001	in trauma clinic, he says tht he is using oxy, but only when pts come to him on oxy, he is now doing resaerch, not seeing many pts, follow up
PPLPMDL0800000001	Lakewood	OH	44107	6/25/2001	he said he is using more Uniphyl than ever because he said it seems like noone else is sampling
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Fadly wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think U/d is the best place for it because that where things go wrong. good on oxy. baby on the way! Daughter Gabriela, goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
	Euclid	OH	44119	6/25/2001	Next call: at what point do you decide to change people over from SA to oxycontin if their not coming over on it.
PPLPMDL0800000001	Westlake	OH	44145	6/25/2001	he said the press just will not let up and he has been a little more careful with who he gives oxyContin to

	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Lakewood	OH	44107	6/25/2001	he said he is now using oxycontin for some post ops as well as some chronics
PPLPMDL0800000001	Cleveland	OH	44104	6/25/2001	at window, she says that the abuse thing did slow use of oxy some, but she still has pts on it and will cont to do so, talked about the new rx pads and she wants one, follow up
PPLPMDL0800000001	Cleveland	OH	44113	6/25/2001	talked about uni and how he is using it in only copd, uni samples, follow up
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	docs did not remember that chiro available. doc naps said he has not had a lot peripheral lately. regarding epidurals, he liked the difference in motor seperation. would like more info v bupi for post op pain. mekhail used for his blocks and is very happy with it. need to follow up with that.
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
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PPLPMDL0800000001					
PPLPMDL0800000001	Lakewood	OH	44107	6/25/2001	he said he doesn't have a whole lot of abuse problems with his patients and has had no need to leave oxyContin because of the press
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	Next call???? Need to get more oxy-fast business and IR.
PPLPMDL0800000001	Cleveland	OH	44109	6/25/2001	Talked about the new copd guidelines and how theo is still in the guidelines, uni samples, follow up
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	6/25/2001	talked in clinic, he had asked for sponser for trauma lunch, says that he is using more oxy since our last talk, talked about using inpost op, follow up
PPLPMDL0800000001	Cleveland	OH	44104	6/25/2001	gave senokot samples and talked about oxy in oa, he says that if pts needs that much med will send to pain clinc, ca pain only, follow up
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Akron	OH	44203	6/25/2001	caught briefly, he thinks OxyContin can teat as morphine, says it is a synthetic morphine and may show up as morphine. OxyCtntin is oxycodone and shows up as oxymorphone.
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/25/2001	Salama agreed to speak to nurses about assessment and modes of therapy. doc will call with dates to schedule. He is interested in the tamper proof pads,but suggests that we talk to eileen about that first.
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	docs did not remember that chiro available. doc naps said he has not had a lot peripheral lately. regarding epidurals, he liked the difference in motor seperation. would like more info v bupi for post op pain. mekhail used for his blocks and is very happy with it. need to follow up with that.
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PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
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PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	see anest
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PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	6/25/2001	see notes
PPLPMDL0800000001					
PPLPMDL0800000001	Lakewood	OH	44107	6/25/2001	she said she uses a lot of darvacet and rarely anything stronger.She said she uses a lot of Uniphyl and really believes in theophylline and appreciates the Uniphyl samples. Probe more into Vicodina and try for that business
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/25/2001	Salama agreed to speak to nurses about assessment and modes of therapy. doc will call with dates to schedule. He is interested in the tamper proof pads,but suggests that we talk to eileen about that first.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think I/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycontin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44195	6/25/2001	see pain
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/25/2001	see tower and pain clinic
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	mary, i asked her how the faces scale was working for assessment and she feels it helps with some of the patients. I asked her if communication has improved with the nurses and docs about converting to LA opioids if the patient is taking SA ATC? The nurses seem to be afraid t suggest converting.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	6/25/2001	see notes
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44104	6/25/2001	only stocking 10 and 20 now, follow up
PPLPMDL0800000001	Brooklyn	OH	44144	6/25/2001	talked about new rx pads, follow up
PPLPMDL0800000001	Akron	OH	44333	6/25/2001	Did the first quarter hospice rebate. Was unable to complete the rebate due to invoice problems. Donna will call me when they get resolved.
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	docs did not remember that chiro available. doc naps said he has not had a lot peripheral lately. regarding epidurals, he liked the difference in motor seperation. would like more info v bupi for post op pain. mekhail used for his blocks and is very happy with it. need to follow up with that.
PPLPMDL0800000001					
PPLPMDL0800000001	Euclid	OH	44119	6/25/2001	docs did not remember that chiro available. doc naps said he has not had a lot peripheral lately. regarding epidurals, he liked the difference in motor seperation. would like more info v bupi for post op pain. mekhail used for his blocks and is very happy with it. need to follow up with that.
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PPLPMDL0800000001					
PPLPMDL0800000001	Uniontown	OH	44685	6/25/2001	not treating alot of chronic pain, vicodin for a couple of days.
PPLPMDL0800000001	Cleveland	OH	44104	6/25/2001	talked about oxy and the rx pads, he says that it does not seem like something he needs, hit me up for appo funds, talked about oxy in low back, follow up
PPLPMDL0800000001	Mayfield Hts	OH	44124	6/25/2001	Salama agreed to speak to nurses about assessment and modes of therapy. doc will call with dates to schedule. He is interested in the tamper proof pads,but suggests that we talk to eileen about that first.
PPLPMDL0800000001	Apple Creek	OH	44606	6/25/2001	OxyContin for cancer pain.

PPLPMDL0080000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think l/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycotin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
PPLPMDL0080000001	Cleveland	OH	44132	6/25/2001	He tells me that oxycotin is his first chice but he is using more duragesic than he will admit to. He hasn't had to put anyone on a real high dose lately 40 tid I asked him to use oxy IR for BT he agreed
PPLPMDL0080000001	Cleveland	OH	44195	6/25/2001	Van Sloun upset about doc who was quoted on TAM. Wants his number will call and educate on morph v. oxycodone. Faddy wil use chiro. Liked that it was nothing new to learn v. ropi. He and Wasif think l/d is the best place for it because thats where things go wrong. good on oxy. baby on the way! Daughter Gabriella. goes to Bedford as well. Popp looking at speaking for us at Trumbull, will check date to see if good. Godoy says she was told that no pharms in Cleveland carrying oxycotin. need to check out in area. explained to her thatpharms I have talked to are holding on to oxy. Weisman out of here in two days. Kapural staying on- he also would like to trychiro Not much out of Dews.
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PPLPMDL0080000001	Euclid	OH	44119	6/25/2001	Next call: build off of the pain management rx guide and go over 1-1 with vicodin
PPLPMDL0080000001	Lakewood	OH	44107	6/25/2001	he said he has been around too long to let some bad press dictate what he will write. he said Oxycotin is a very good pain med that is a part of his rotation
PPLPMDL0080000001	Euclid	OH	44119	6/25/2001	Amy, great pharmacist to wor with. Dr. Fink has a patient on 80mg tabs 4 of them three times aday. She was nervous with the high dose and we went over the fact that there's no ceiling dose and dose is dependent upon the history of the patient.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/25/2001	On this call will get him to use Oxycotin before Duragesic and then discuss titration upward with Oxycotin.
PPLPMDL0080000001	Cleveland	OH	44104	6/25/2001	he says that he is using some duragesic now, he says it is bc pts sometimes ask for it other than oxy, talked about keeping pts on it and titration, gave rx pads order.
PPLPMDL0080000001	Euclid	OH	44119	6/25/2001	jackie is doc asst. Pam in training. doc just can't remember, need to do something to keep it in mind. only admits to UH. call floor to sched inservice. typical ob call, preg cat b, q12 dosing, dosing off ginsberg, opiod piece, plasma concentration/side effects, no apap to mask infections. Pam asked what oxy is most like, explained that it is oxycodone, like percocet. She understood. We talked about who are abusing (addicts, not pts).
PPLPMDL0080000001	Westlake	OH	44145	6/25/2001	he said he put a new patient on Oxycotin today with severe low back. 20mg q12
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/25/2001	doc not sure what problem is with oxycotin. he is chief of ob but was unsure of oxy status. explained that it is available, not sure of formulary myself. we discussed q12 dosing, no apap and indicationn. He did say that most ob pain does not require atc pain. We agreed that is may be more appropriate for hyster pts, which is done in general surg. gave dosing off of ginsberg. said he would try and to follow up next month. dr. alvarez schedules speakers for dept meetings.
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	brief mention of the tamper resistant script pads and liked the idea. left 10 point plan and he said he would go over. Slowed down on OxyContin from abuse and diversion and likes that we are being proactive about the issue.
PPLPMDL0080000001	Akron	OH	44322	6/26/2001	Most pts are failed backs. talked about diversion of OxyContin,
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/26/2001	doc allen says he hanging on with the oxycotin. he says hes fine with all of the news. he switches if the pts express concern. showed him myths of opiods to use to educate pts. he remembered them from last time. uses one to one ratio when switching between morph and oxy. he appreciated bill's comments on what purdue is trying to do to stem problem. Remind on next call to send letters to fda. Jeanette wanted some more info on multidisciplinary office.
PPLPMDL0080000001	Bedford	OH	44146	6/26/2001	set up lunch with lynn cooper for 7/11 for 11a m for 10 people. see anesth
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PPLPMDL0080000001	Euclid	OH	44132	6/26/2001	Spoke with Dr. She has quite a few nursing home pts. on Oxycotin. Am reinforcing the advantage of going to oxycotin when a q4 short-acting opiod fails to give adequate pain relief. She seems to agree. She said the hospice is wanting to give immediate release products. Told her due to cost.
PPLPMDL0080000001	Highland Heights	OH	44143	6/26/2001	Next call: Bring in patient education booklets so he can distribute pre-op and watch on IMS.
PPLPMDL0080000001	Bedford	OH	44146	6/26/2001	set up lunch with lynn cooper for 7/11 for 11a m for 10 people. see anesth
PPLPMDL0080000001	Parma	OH	44129	6/26/2001	told everyone that samples are available, left pdb and dosing cards. noted same dosing as bupi,no spinal to bonni, safety data and motor block at lower concentration.
PPLPMDL0080000001	Cleveland	OH	44117	6/26/2001	Next call:
PPLPMDL0080000001	Parma	OH	44129	6/26/2001	told everyone that samples are available, left pdb and dosing cards. noted same dosing as bupi,no spinal to bonni, safety data and motor block at lower concentration.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/26/2001	doc allen says he hanging on with the oxycotin. he says hes fine with all of the news. he switches if the pts express concern. showed him myths of opiods to use to educate pts. he remembered them from last time. uses one to one ratio when switching between morph and oxy. he appreciated bill's comments on what purdue is trying to do to stem problem. Remind on next call to send letters to fda. Jeanette wanted some more info on multidisciplinary office.
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/26/2001	kuhel will contact pharmacy regarding extra steps needed to get chiro stocked. alan said he would contact pharmacy. krantz was very adamant about getting more educational support for his "advanced" regional anesthesia techniques. He wants preceptorships or texts. Get some materials for golf outing and talk to jim about krantz.
PPLPMDL0080000001	Fairview Park	OH	44126	6/26/2001	maintenance call, kappus happy with oxycotin, haftkowycz seems still allittle shaky, but says he has rx'd. reminded him of dosing.
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/26/2001	kuhel will contact pharmacy regarding extra steps needed to get chiro stocked. alan said he would contact pharmacy. krantz was very adamant about getting more educational support for his "advanced" regional anesthesia techniques. He wants preceptorships or texts. Get some materials for golf outing and talk to jim about krantz.
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	pain patients are short term and he says only get a few patients getting opiods and usually darvocet.
PPLPMDL0080000001	Parma	OH	44129	6/26/2001	told everyone that samples are available, left pdb and dosing cards. noted same dosing as bupi,no spinal to bonni, safety data and motor block at lower concentration.
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PPLPMDL0080000001	Akron	OH	44333	6/26/2001	maintainf a few pts on OxyContin, more selective with initiating OxyContin with new patients.
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/26/2001	kuhel will contact pharmacy regarding extra steps needed to get chiro stocked. alan said he would contact pharmacy. krantz was very adamant about getting more educational support for his "advanced" regional anesthesia techniques. He wants preceptorships or texts. Get some materials for golf outing and talk to jim about krantz.
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PPLPMDL0080000001	Euclid	OH	44117	6/26/2001	he wants the tamper resistant Rx pads I need to find out how to put both docs names on the pads. he sent a bone infarct patient to Dr. Bowersox who was on oxycotin and now is on vicodin but it's a very difficult patient that has alot of issues. Next call: Rx pads
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	talked at lunch about oxy role in oa, says she has pts that could use, follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	6/26/2001	met with colleen. she will set up a meeting with dr. thomas, from anest regarding l/d standing orders. orders already written for pca. need to get some cost info from rich phillips to have ready. gave her the opi conversion chart. she was surprised that it was so similar to what they had. She said there are standing orders for oral meds for cabbage and total joint procedures. They are in the process of being updated so need to stay involved so oxycotin is included. Also called on surg floors and got name of nurses to set up inservices.
PPLPMDL0080000001	Parma	OH	44129	6/26/2001	pharm, told don about samples, got dsouza's number to set up inservices. maximiv not dispensing, but good in terms of getting to docs. see anesth, bring bridgettte some paper next time through.
PPLPMDL0080000001	Parma	OH	44129	6/26/2001	told everyone that samples are available, left pdb and dosing cards. noted same dosing as bupi,no spinal to bonni, safety data and motor block at lower concentration.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/26/2001	doc allen says he hanging on with the oxycotin. he says hes fine with all of the news. he switches if the pts express concern. showed him myths of opiods to use to educate pts. he remembered them from last time. uses one to one ratio when switching between morph and oxy. he appreciated bill's comments on what purdue is trying to do to stem problem. Remind on next call to send letters to fda. Jeanette wanted some more info on multidisciplinary office.
PPLPMDL0080000001	Warrensville Hts	OH	44122	6/26/2001	SEE ALLEN. SCHEDULED INSERVICE WITH SURG LENA AND PAUL JAFFE FOR RESIDENT EDUCATION.
PPLPMDL0080000001	Bedford	OH	44146	6/26/2001	set up lunch with lynn cooper for 7/11 for 11a m for 10 people. see anesth
PPLPMDL0080000001	Mayfield Hts	OH	44124	6/26/2001	kuhel will contact pharmacy regarding extra steps needed to get chiro stocked. alan said he would contact pharmacy. krantz was very adamant about getting more educational support for his "advanced" regional anesthesia techniques. He wants preceptorships or texts. Get some materials for golf outing and talk to jim about krantz.
PPLPMDL0080000001	Fairview Park	OH	44126	6/26/2001	maintenance call, kappus happy with oxycotin, haftkowycz seems still allittle shaky, but says he has rx'd. reminded him of dosing.
PPLPMDL0080000001	Euclid	OH	44119	6/26/2001	Next call: Amy Mark, any increase in scripts from Morley? any 160's
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2001	see obi notes, set lunch
PPLPMDL0080000001	Westlake	OH	44145	6/26/2001	get bagels displayed at Tumor Board this time.
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	first time in, stock only 10 and 20
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2001	talked about rx pads
PPLPMDL0080000001	Cleveland	OH	44115	6/26/2001	Did the first quarter hospice rebate and gave them the check.

PPLPMDL0080000001	Fairlawn	OH	44333	6/26/2001	working on getting a program for pharmacist to dispell the fear of carrying OxyContin and its indication.
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	Tried Rarick on morphine and it did not work, so going back to OxyContin. More patient selective, and maintaining patients on vicodin or perocet longer. Uniphyl, pts last resort , or if having nocturnal breathing habits.
PPLPMDL0080000001	Westlake	OH	44145	6/26/2001	quick hit by the table, said he can't believe the disservice of the bad press of a good drug
PPLPMDL0080000001	Richmond Hts	OH	44143	6/26/2001	He has the same patients on oxycotin now for about two or three months and their doing well. he is interested in the tamper proof pads but was unable to fill out the form then. Next call: peer review and tamper pads
PPLPMDL0080000001	Euclid	OH	44119	6/26/2001	Next call: The TK patient that lost 200lbs ask him if he thinks he will need to be managed on oxycotin after surgery because of his low back damage from all the excess weight he carried? What new starts has he had? Bring in pain packet for him.
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	talked about oxy, he says that he feels pt who needs med should get long acting agent and he ahs no trouble writing for the product, says that he likes it bc it is single agent, talked oa. ordered rx pads, follow up
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	talked about oxy and his use, say that he use in chronic pain, but does not use in acute pain setting, talked about how he thinks only going to 40mg is approp, say s that he then sends to pain clinic, next time address duragesic, follow up
PPLPMDL0080000001	Westlake	OH	44145	6/26/2001	he said the abuse does not affect him and he still writes oxycotin more than anything. He still won't admit to writing Duragesic
PPLPMDL0080000001	Richmond Heights	OH	44143	6/26/2001	Next call: bring in pan reference guide and show him 6 max dose and reference that darvocet not recommended long term
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	gives no refills now, more selective with OxyContin, talked about older ladies with compression fractures getting OxyContin. Not using theo's if that bad said sends them to pulmonologist.
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	resident at lunch, says that oxy is abused alot and he thinks it is overused, asked him if he has any pts on it and he says no, talked about indication and usage, follow up
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	Compression fractures, mostly using darvocet or says taking only a couple of vicodin a day. R0th study and had no response.
PPLPMDL0080000001	Cleveland	OH	44105	6/26/2001	at lunch, asked about oa pt that may need surgery but does not ant to go in, good pt to use oxy in, will start on 10mg dose, follow up
PPLPMDL0080000001	Akron	OH	44314	6/26/2001	Patients that he deems chronic will get OxyContin, this is greater than 4 weeks of opioid need. Up to 4 weeks gets vicodin or percocet. OA patients said usually starts with ultram and darvocet and may take only a couple of vicodin, said if chronic would use OxyContin, no specific pt in mind.
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2001	Rad onc dept, set up lunch, she says that oxy is gewtting a bad name, but that she does write for some dura, but only when pt comes in on it, says tht she does not switch pts, will titrate oxy if needed, follow up
PPLPMDL0080000001	Brooklyn	OH	44144	6/26/2001	talked at deacones, says that he will still not use post op, but will use in dr chauhnan pts that have chronic pain, talked about the need to titrate chronic pts, says will leave to chauhnan, follow up
PPLPMDL0080000001	Cleveland	OH	44109	6/26/2001	talked about rx pads, she was upset that i did not tell her about the 160 being with drawn, told her since she did not write it it was not important, ordered rx pad and talked titration
PPLPMDL0080000001	Akron	OH	44333	6/26/2001	has a few patients on OxyContin one is an older lady with spine pain where sh is not a candidate for surgery, 20mg q12h. initial opioid gets 7 days and if pain is not controlled will not call in refill, he will see the patient. Writes 1-2 vicodin q4-6, if going through medication too soon, when brings in and will not write refills then give them OxyContin.
PPLPMDL0080000001	Akron	OH	44314	6/26/2001	discussed pain management, she has not changed habit, mentioned the inconvenience of OxyFast only in a 30cc bottle where competition has larger vials and insurance limits what they will cover. Assessment of proper patient, said started a new pt with diabetic neuralgia on 20mg q12h.
PPLPMDL0080000001	Akron	OH	44308	6/27/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/27/2001	12 hour of smooth pain control, sleep thru the night. Uniphyl, once a day, peaks in the early morning hours when you need it most.
PPLPMDL0080000001	Akron	OH	44302	6/27/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/27/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	6/27/2001	12 hour of smooth pain control, sleep thru the night. Uniphyl, once a day, peaks in the early morning hours when you need it most.
PPLPMDL0080000001	Akron	OH	44307	6/27/2001	12 hour smooth pain control. Sleep thru the night.
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PPLPMDL0080000001	Akron	OH	44307	6/27/2001	12 hour of smooth pain control, sleep thru the night. Uniphyl, once a day, peaks in the early morning hours when you need it most.
PPLPMDL0080000001	Akron	OH	44304	6/27/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/27/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/27/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44304	6/27/2001	smooth 12hr pain control, sleep thru the night.
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PPLPMDL0080000001	Akron	OH	44310	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	12 hour of smooth pain control, sleep thru the night. Uniphyl, once a day, peaks in the early morning hours when you need it most.
PPLPMDL0080000001	Akron	OH	44307	6/28/2001	12 hour smooth pain control, sleep thru the night.
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PPLPMDL0080000001	Akron	OH	44307	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44307	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	12 hour of smooth pain control, sleep thru the night. Uniphyl, once a day, peaks in the early morning hours when you need it most.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44302	6/28/2001	12 hour smooth pain control, role of opioids brochure, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44210	6/29/2001	OxyContin and abuse and diversion.
PPLPMDL0080000001	Copley	OH	44321	6/29/2001	abuse and diversion, gave brochure.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	talked at lunch, uses uni in pts that complain of nocturnal problems with copd, follow up
PPLPMDL0080000001	Parma	OH	44129	6/29/2001	i detailed sally on ginsberg. she said to come back next friday before pts. 315pm.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in I/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in I/d.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in I/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in I/d.
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PPLPMDL0080000001	Cleveland	OH	44111	6/29/2001	talked in closet, offered the rx pads, he does want to use them, says to stop in next week for him to fill out, and for other attendings, follow up
PPLPMDL0080000001	Euclid	OH	44119	6/29/2001	Next call: have him give an example of when he referred a patient to pain management and they suggested to increase the opioid dose? At what dose soes he send them on to pain management for 2nd opinion?
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in I/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in I/d.



PPLPMDL0080000001	Garfield Hts	OH	44125	6/29/2001	big OR inservice. no surgeons came through, but a lot of day surg nurses and pacu. mainly pca conversions to oral done on 4 south and west (ortho and gen surg areas). need to touch base with charge nurse up there to educate on conversions and assessments. deep says he does not like chiro for l/d because he has to rebolus more than marcaine. made sure he was not confused with ropivacaine again. he does love it for peripheral (interscalene) there is a lot of issues with pcea's so told me not to bother going for that right now. group loves chiro in l/d. she runs .2. 4 kids new doc, martha szabo. came from uh. never used chiro, explained same dosing as bupi, so encouraged to try. they keep 25 and 50 in l/d and 50 in or. rothfusz busting chops about why chiro is not twice as potent as bupi if dextro isomer carries the baggage and now eliminated? he explained that the surgeons are having a tough time catching on with pcea and pca orders and he wants them to manage the post op pts. told doc we should bring a post op speaker like dilger. he will talk to dilger and let me know.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in l/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in l/d.
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PPLPMDL0080000001	Akron	OH	44312	6/29/2001	very apprehensive with OxyContin now, concern when patients are asking for another pain medication when he writes for OxyContin, thinks it is the best pain medication but said can write it for patients that do not want it.
PPLPMDL0080000001	Cleveland	OH	44111	6/29/2001	talked mainly about uni, uses in copd, sampes, talked about oxy in nh and some in practice
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in l/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in l/d.
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PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	saw in neuro clinic, uses in chronic pain, but has not yet used in post op, is telling residents not to use in post op, talked about indication, follow up
PPLPMDL0080000001	Garfield Hts	OH	44125	6/29/2001	big OR inservice. no surgeons came through, but a lot of day surg nurses and pacu. mainly pca conversions to oral done on 4 south and west (ortho and gen surg areas). need to touch base with charge nurse up there to educate on conversions and assessments. deep says he does not like chiro for l/d because he has to rebolus more than marcaine. made sure he was not confused with ropivacaine again. he does love it for peripheral (interscalene) there is a lot of issues with pcea's so told me not to bother going for that right now. group loves chiro in l/d. she runs .2. 4 kids new doc, martha szabo. came from uh. never used chiro, explained same dosing as bupi, so encouraged to try. they keep 25 and 50 in l/d and 50 in or. rothfusz busting chops about why chiro is not twice as potent as bupi if dextro isomer carries the baggage and now eliminated? he explained that the surgeons are having a tough time catching on with pcea and pca orders and he wants them to manage the post op pts. told doc we should bring a post op speaker like dilger. he will talk to dilger and let me know.
PPLPMDL0080000001	Garfield Hts	OH	44125	6/29/2001	see anest
PPLPMDL0080000001	Parma	OH	44129	6/29/2001	dropped off some paper for bridgett. would like to do a cme pain talk soon. call ruth to get date.
PPLPMDL0080000001	Euclid	OH	44119	6/29/2001	Amy, was not working and michale wouldn't be in until 2:00 Greg pharmacist that floats was not aware of the situation. He had not filled any oxycontin scripts yet that morning but has at other stores and is fine with the oxycontin scripts he has seen.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	6/29/2001	talked about the abuse of oxy
PPLPMDL0080000001	Cleveland	OH	44102	6/29/2001	talked about senokot and oxy
PPLPMDL0080000001	Cleveland	OH	44111	6/29/2001	talked about the 40 and 80 mg oxy
PPLPMDL0080000001	North Royalton	OH	44133	6/29/2001	Spoke with Debbie. She said the in-services I am doing appear to be having a slight impact on pain management in the homes.
PPLPMDL0080000001	Akron	OH	44307	6/29/2001	Schedule lunch
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	breakfast today with group, more discussions on getting guys to use the chirocaine. The residents seem to be most open minded. Biggest problem is cost in l/d and they do a ton of general in surg. discussed dr. blair coming in. got commitments from a lot of the docs to use chiro for high vol/conc peripheral blocks and trial in l/d.
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PPLPMDL0080000001	Garfield Hts	OH	44125	6/29/2001	big OR inservice. no surgeons came through, but a lot of day surg nurses and pacu. mainly pca conversions to oral done on 4 south and west (ortho and gen surg areas). need to touch base with charge nurse up there to educate on conversions and assessments. deep says he does not like chiro for l/d because he has to rebolus more than marcaine. made sure he was not confused with ropivacaine again. he does love it for peripheral (interscalene) there is a lot of issues with pcea's so told me not to bother going for that right now. group loves chiro in l/d. she runs .2. 4 kids new doc, martha szabo. came from uh. never used chiro, explained same dosing as bupi, so encouraged to try. they keep 25 and 50 in l/d and 50 in or. rothfusz busting chops about why chiro is not twice as potent as bupi if dextro isomer carries the baggage and now eliminated? he explained that the surgeons are having a tough time catching on with pcea and pca orders and he wants them to manage the post op pts. told doc we should bring a post op speaker like dilger. he will talk to dilger and let me know.
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PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	says that he does like to use the in copd cases, but only when other options do not work, says that alot of pts that he inherits on theo he keeps on it, follow up
PPLPMDL0080000001	Richmond Heights	OH	44143	6/29/2001	He filled out the tamper resistant script pad form but wouldn't engage in a specific patient type he said he didn't have time right then.
PPLPMDL0080000001	Cleveland	OH	44109	6/29/2001	talked in pulm clinic lunch, says that she use uni in pts that have failed on other methods and are not being helped with sevevent, follow up
PPLPMDL0080000001	Cleveland	OH	44113	6/29/2001	in dr do office, talked about uni and use in copd, also uses it in asthmatic pts, follow up
PPLPMDL0080000001	Uniontown	OH	44685	6/29/2001	quick hit, using more for older patients with bad backs and arthritic pain.
PPLPMDL0080000001	Parma	OH	44134	6/29/2001	Spoke with Molly. She is still keeping pain management in the forefront of the nurses. She is working on getting rid of the PRN meds. She put on the nurses bulleting board a very good commentary of Oxycontin and its benefits along with an abstract of the Roth reprint. She gave me copies of each.
PPLPMDL0080000001	Akron	OH	44310	6/29/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44321	6/29/2001	Discussed two patients on OxyContin, one is an older lady with spinal stenosis and documented MRI pathology for arthritic pain. 20mg q12h, assessment and signs for drug seeking behavior. Uniphyl, 40mmg and 600mg qd for COPD and fitting in step 3 of ATS guidelines.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44311	6/29/2001	12 hour smooth pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	smooth 12hr pain control, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44305	6/29/2001	smooth 12hr pain control, sleep thru the night.
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PPLPMDL0080000001	Akron	OH	44305	6/29/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Rocky River	OH	44116	7/2/2001	went over the 10 point plan. She was glad to see the company is trying to stop diversion
PPLPMDL0080000001	Brooklyn	OH	44144	7/2/2001	set up lunch and talked about vouchers, got him to order rx pads and fax from office. follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/2/2001	he was busy and didn't want to look at the free script pads yet. He said he has 6 or 7 chronic patients that he is keeping on Oxycontin
PPLPMDL0080000001	Cleveland	OH	44122	7/2/2001	see abrakasia
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/2/2001	Dr. Kuehl made arrangements with pharmacy to make chirocaine available in OB effective september 1st. Orders will be changed to reflect the addition of chiro. It will be 50% available and after 6 months will be 100% available, in OB, mainly because of the residents up there. Upon a successful implementation and satisfactory results, they will consider chiro for the pyxi in OR! Need to talk with Mike Jakubeczek about stocking.
PPLPMDL0080000001	Beachwood	OH	44122	7/2/2001	talked briefly, she says that oxy is fine, talked about using the 20 and 40mg dose, set lunch
PPLPMDL0080000001	Beachwood	OH	44122	7/2/2001	doc tried to order in chirocaine. He was denied until product is approved formulary status. Doc did not think that he had any say on sending up paperwork for formulary and suggested that I get guys on campus to do it. Mike Ritzenhaler, old Sinai pharmacist, is responsible for stocking IMC.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/2/2001	laham says he's writing a ton. I explained that it is a lot easier to manage because its oral. salama would like to the nurse education, just need to get a date from him.

PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	talked at rehab clinic, noe use oxy in pst that are already on oxy when come to him, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/2/2001	laham says he's writing a ton. I explained that it is a lot easier to manage because its oral. salama would like to the nurse education, just need to get a date from him.
PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	asked about oxy and if any issues, none
PPLPMDL0080000001	Beachwood	OH	44122	7/2/2001	talked about abuse and the media hype, follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/2/2001	she said it seems like things are calming down and they are not having any problems. Went over 10 point plan. She appreciated the senokot samples
PPLPMDL0080000001	Oakwood Village	OH	44146	7/2/2001	Brought in lunch for the pharmacy. Ann said that although we are not on anyones formulary as first line, everyone is still using Oxycontin. Alan got the price increase schedule. Told him that his prices would not increase until his contract is up around next April. He said he may increase his order before the price increase. They are paying about \$3.96/100 for generic Senokot-S.
PPLPMDL0080000001	Solon	OH	44139	7/2/2001	Did the second in a series of in-services on pain management. This was on pain assessment. I showed the Pam Bennett video on "Pain Management in the Long-Term Care Setting."
PPLPMDL0080000001	Beachwood	OH	44122	7/2/2001	Met with D.O.N. Pam Charlton briefly. She told me she had no time to see me now, so we set up a time next week. She said the beginning of a quarter is not a good time. They are remodeling every room in the facility.
PPLPMDL0080000001	Oakwood	OH	45419	7/2/2001	tom - 10 point plan, rx pad info, sd has not filed my pain med script for 4 weeks, only one percocet agrees with what Purdue is doing and not with abuser uni - no 600mg stocked and will not stock until get script, went over td, ud, and sbid info skt rebate on shelf
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/2/2001	Senekot on shelf not behind the pharmacy counter.
PPLPMDL0080000001	Akron	OH	44305	7/2/2001	Senekot on shelf not behind the pharmacy counter.
PPLPMDL0080000001	Akron	OH	44303	7/2/2001	Senekot on shelf not behind the pharmacy counter.
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/2/2001	laham says he's writing a ton. I explained that it is a lot easier to manage because its oral. salama would like to the nurse education, just need to get a date from him.
PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	in clinic, talked about psp cards and using oxy in pts with hx of abuse, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	talked at reehab, doctor wanted to know about oxy and dialysis, return with answer next week, talked about pharmacies giving him headaches with oxy and duragesic, follow up. gave psp card
PPLPMDL0080000001	Beachwood	OH	44122	7/2/2001	talked thru the window, says that oxy is still something she uses, mainly in low back pain, asked about abuse, set appt.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/2/2001	set up an in-service, one doc at a wedding and the other on vacation. met the nurses and they were glad to see someone was covering office. talked about getting up to higher doses. they said the docs need reassurance about titrating, but they have been sending to allen/yokiel
PPLPMDL0080000001	Cleveland	OH	44109	7/2/2001	talked about psp card and using it in pts that need titrated instead of switching to other product, using the 80mg dose alot lately and says that it is working well, follow up. rx pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44310	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/2/2001	12 hour smooth pain relief, sleep thru the night.
PPLPMDL0080000001	Fairlawn	OH	44333	7/3/2001	abuse and diversion of OxyContin, 10mg and 20mg.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	Has used some more of the patch, thought of less abuse potential and pts not being concerned with getting a patch script vs OxyContin.
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at lunch, using oxy sparingly, talked about using it after pts have taking 6 to 8 percocet per day, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/3/2001	talked about oxy, says that he is still using some oxy post op, says he has heard nothing from us, told him the situation, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at lunch, uses oxy in severe pain and ca pain, but feels that it is getting a bad rap in the media, says that he feels it is approp once pt is taking atc short acting meds, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at lunch, doctro write fair amount of oxy, says that he feels it is useful in pts with chroic pain, talked about dosing, follow up
PPLPMDL0080000001	Cleveland	OH	44102	7/3/2001	Dr. is a big supporter of ours. I saw him at the Regina Health Center pain meeting today. He is putting pts. on Oxycontin and Oxy-IR. He is also using Senokot-S where he can get it. He asked me to review the policies that Regina has put into place concerning pain management. I also mentioned again the pivotal client dinner that I want to do with him. He said there are some things we need to talk about first. Will see him on July 12.
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	says that they have seen increase in oxy rx
PPLPMDL0080000001	Cleveland	OH	44122	7/3/2001	talked about abuse and oxy
PPLPMDL0080000001	Beachwood	OH	44122	7/3/2001	imc surgery center call, follow up
PPLPMDL0080000001	Richfield	OH	44286	7/3/2001	Met with the Pain Team at Regina to discuss what they are doing to prepare their facility for better pain management. We discussed changes to the booklet they put together. Dr. Menyah asked me to review the policies that Regina has put into place.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	surgical area.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	Dr Eley's wife works there but does not carry oxyContin low volume store.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	Head of FP dept at Akron General, not using any class II drugs.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	face lifts, breat augmentation or more severe pain cases are getting OxyContin for 7 days and then going to vicodin
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at fp lunch, says that shees dr kelly write quite abit of oxy in severe pain pts, talked about oxy and starting in pts taking atc meds, follow up
PPLPMDL0080000001	Fairlawn	OH	44333	7/3/2001	patients are starting on short acting opioids like vicodin or percocet, his goal is to convert to OxyContin, long acting vs short acting, but if pt desires to be on short acting, he will keep them on it. Alot of pts come from crystal clinic ORS group. low back pain or chronic joint pain.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	ATC opioid, low back pain, 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at lunch about oxy andb his use, he uses it in rhomes and some in office, says that he likes it in elderly, talked about dosing and titration, follow up
PPLPMDL0080000001	Akron	OH	44310	7/3/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	two carpel tunnel procedures and used 10mg q12h for both. His only concern now is patients that do not want to be on OxyContin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	bone scrapping and graft of the right wrist with possible tendon attachment, said would use 1-2 10mg tabs q12h post op.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Copley	OH	44321	7/3/2001	newest patient was lady with arthritis and gave her 10mg q12h, also talked about a Kadian patient that he had to stop because no morphine was showing up oon screen, the pt was using the opioid contract that I gave him, so problems with certain patients not the drug. One lung pt a lady taking 400mg qd, said not a lot of lung patients.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44333	7/3/2001	Procedure with ulnar nerve repair and scraping of the synovial joint, 1-2 10mg q12h.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/3/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cleveland	OH	44109	7/3/2001	talked at clinic, says that everything seems back to normal with oxy and she is using, follow up
PPLPMDL0080000001	Brecksville	OH	44141	7/5/2001	Dr. is head of Dept. I tried to discuss Uniphyl, but wanted to speak mainly about Oxycontin and abuse and diversion. She said she uses some theophylline, but not much. They have a pain clinic run by a psychologist. The psychologist makes recommendations to the physicians. Dr. wants me to bring in a speaker in the fall to talk on pain management. Possible Dr. Perran.
PPLPMDL0080000001	Cleveland	OH	44105	7/5/2001	talked mainly about uni, has several pts on unidur and theodur, switched to uni, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/5/2001	talked about oxy and his use, he says that he is using quite abit of it, mainly for chronic pain, follow up with appt
PPLPMDL0080000001	Cleveland	OH	44127	7/5/2001	talked about post op, not using much if any oxy now, taked off core list
PPLPMDL0080000001	Shaker Hts	OH	44122	7/5/2001	talked briefly, says that he is still writing oxy, but that he has cut back some, talked about oxy and start with, set appt
PPLPMDL0080000001	Beachwood	OH	44122	7/5/2001	talked briefly thru window, asked about abuse, set up lunch and gave him titrtion guide, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/5/2001	talked about the media nad abuse with oxy
PPLPMDL0080000001	Brecksville	OH	44141	7/5/2001	Have lunch for the medicine clinic. Will discuss Uniphyl as the primary and find out when and why they use theophylline. Had lunch for the clinic. Spent a lot of time discussing Oxycontin and pain management. They are interested in seeing the pain contracts. They need a lot of education on pain management, especially for non-malignant pain. Dr. Wakin-Fleming wants me to bring in a speaker on pain management. I though about Dr. Perran. She liked that idea. I also discussed throphylline and Uniphyl. They are still using some. Need to convince that theophylline still has benefits for COPD and Asthma.
PPLPMDL0080000001	Solon	OH	44139	7/5/2001	Did the second in service on pain assessment. Also discussed a pt. with Bernie who is not getting any kind of good pain relief because the pts. son is an Orthopaedic surgeon and won't allow her to have anything but T3. I gave Bernie some information to show to the lawyer son, who wants his mother to get good pain relief.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/5/2001	talked with debbie, zaidi out until 16th, follow up
PPLPMDL0080000001	Middleburg Hts	OH	44130	7/5/2001	Did the second quarter hospice rebate. It was their largest one to date. I also disucced with Maureen, the P.C.C. about dosing conversions. She believes that Oxycontin:Morphine is 1:1 I explained to her that our studies show 2:1. Next time need to explain that the 1:1 conversions were done before any equianalgesic studies were done on oxycodone. Show our study and APS guidelines which show 1:1.5



PPLPMDL0800000001	Brecksville	OH	44141	7/5/2001	Dr. seems to have the right philosophy about pain management, but she is somewhat afraid to put it into practice. She is not using much theophylline. She is only at the V.A. on Wed., Thurs. She is afraid due to her pt.
PPLPMDL0800000001	Gates Mills	OH	44040	7/5/2001	very difficult to get any of these guys to get specific, he wants to know why I don't promote MS Contin along with oxycontin. He likes MS-Contin and I suspect that he goes to morphine for higher doses. I told him the benefits of oxycontin over morphine but he didn't really acknowledge it.
PPLPMDL0800000001	Gates Mills	OH	44040	7/5/2001	He's up according to early view report and I keep reminding him that oxy-fast is cheaper than intesol and that oxycontin is better priced than kadian.
PPLPMDL0800000001	Cleveland	OH	44105	7/5/2001	talked about uni and switching pts from theodur, talked about oxy. gave him the rx pad order he requested, follow up
PPLPMDL0800000001	Cleveland	OH	44127	7/5/2001	talked about oxy in low back pain, doctor says with the abuse issue she is not writing as much oxy, talk about pts taking many short acting agents
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Euclid	OH	44119	7/5/2001	Reminded docs of benefits of q12 dosing and showed them steady plasma levels and correlated with pain preventiønn v. treatment.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Akron	OH	44333	7/6/2001	discussed the patients that are on uni dur, he has 28% on, mentioned discontinuation and MG MG conversion, he committed to switching these patients to Uniphyly.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/5/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Barberton	OH	44203	7/6/2001	COncern about diversion of OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	not alot in clinic, sqays that oxy is useful but only after the sa are used to the max, follow up
PPLPMDL0800000001	Green	OH	44685	7/6/2001	discussed the issue that it is the patient and not the medication, discussed the 10 point plan and the LBP study and benefits of OxyContin vs vicodin or percocet. Compared to the patch also since the word is that the patch is not being abused by patients. uniphyly, for COPD patients.
PPLPMDL0800000001	Uniontown	OH	44685	7/6/2001	discussed the issue that it is the patient and not the medication, discussed the 10 point plan and the LBP study and benefits of OxyContin vs vicodin or percocet. Compared to the patch also since the word is that the patch is not being abused by patients. uniphyly, for COPD patients.
PPLPMDL0800000001	Beachwood	OH	44122	7/6/2001	talked of oxy and abuse
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	see notes
PPLPMDL0800000001	Mayfield Village	OH	44143	7/6/2001	Spoke with kathy. They are using some Oxycontin 80mg. Carrying 2 bottles of each strength. Also carrying limited supply of Uniphyly. Told Kathy about the discontinuation of Theo-Dur and UniDur.
PPLPMDL0800000001	Barberton	OH	44203	7/6/2001	seeing alot of OxyContin from Hazzra and Connelly.
PPLPMDL0800000001	Uniontown	OH	44685	7/6/2001	Using only for cancer pain,does not like long term use of opioids, which he says is greater than 3 months.
PPLPMDL0800000001	Akron	OH	44312	7/6/2001	using percocet and vicodin, OxyContin is being reserved for cancer pain.
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	talked in clinic, says that oxy is stilla good product and uses it and will continue, follow up
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	in clinic, talked about oxy and using it in pts who have severe low back problems from failed back surgery says that it is efective and will use in those pts, follow up
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	talked about oxy for pt in clinic who is suffering from fibromyalgia, says that the pt has been on mny meds but has not worked, agreed to use oxy 10mg q12 to start
PPLPMDL0800000001	Uniontown	OH	44685	7/6/2001	Use in place of vicodin for short term low back pain and in place of morphine for cancer pain patients.
PPLPMDL0800000001	Uniontown	OH	44685	7/6/2001	mentioned that talking to DEA agents that oxyContin is being abused by patients at Green HS, so said not a media hype. He does have 12 patients on OxyContin. Has had some patients abuse OxyContin, discussed the comparison to the patch and he said he has not figured out how patients can abuse the patch. Using for low back pain mainly. Next time talk about education we are doing for tweens.
PPLPMDL0800000001	Cleveland	OH	44109	7/6/2001	talked about oxy and using it in cases with fibromyalgia, says he will follow up
PPLPMDL0800000001	Akron	OH	44310	7/6/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0800000001	Akron	OH	44310	7/6/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0800000001	Akron	OH	44310	7/6/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Euclid	OH	44132	7/6/2001	Euclid- doc said he won't write because of news. I explained the benefits of oxycontin, sleep, side effects, steady plasma levels. Asked him about his comfort level with perco. He said he likes it. I explained that oxycontin is a 12 hour release of oxycodone, same analgesic as perco, for moderate/severe pain requiring 24 hour pain control, for more than a few days. He asked about availability again at Euclid and Hillcrest, I assured him that it is available at both. I also mentioned that Dr. Jones has rx'd and is really happy with results. Said he would write.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/6/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0800000001	Akron	OH	44333	7/9/2001	He said he has stopped writing OxyContin because of abuse and diversion.
PPLPMDL0800000001	Akron	OH	44333	7/9/2001	diversion of OxyContin not for anything except for cancer pain.
PPLPMDL0800000001	Cleveland	OH	44102	7/9/2001	talked about the rx pads, he says right now he feels he does not need any of them, is writing only a few oxy a week, follow up
PPLPMDL0800000001	Cleveland	OH	44109	7/9/2001	talked about oxy and if he wanted rx pads, he says that he does not need them bc he is not writing many opioids, talked about oxy in pts with taking more than 6 sa
PPLPMDL0800000001	Cleveland	OH	44109	7/9/2001	talked in plastics clinic, set up ,unch, he says he is now trying oxy and oxy ir for post op, and that it is working very well, follow up
PPLPMDL0800000001	Brooklyn	OH	44144	7/9/2001	talked about rx pads and using the psp cards, says that john gave him 10 of them and that he will use the 5 i gave him as well, says that all is now ok with oxy, follow up
PPLPMDL0800000001	Cleveland	OH	44111	7/9/2001	talked about oxy and his use, he says that he is still using oxy, but the data shows that his numbers have fallen off, talked about psp cards and rx pads, follow up
PPLPMDL0800000001	Cleveland	OH	44117	7/9/2001	He was happy to sign up for the Rx pads He told me that he just found out that he has idiopathic dilated cardiomyopathy. He's been filling up with fluid and is on an ace inhibitor and lasix. He's only working three days a week MTW.
PPLPMDL0800000001	Akron	OH	44333	7/9/2001	He said he has cut back a little, said he has the mostdrug seeking patients or pts that always want more pain medicine.
PPLPMDL0800000001	Euclid	OH	44119	7/9/2001	he has to use certain Rx pads at med-net for C-II agents. I didn't tell him that we have tamper resistant pads yet. He uses me as a sounding board and gets fired up about the lack of standards for pain management in the UH system. He wants to do RE-hab not pain management!!!! He does realize that the nature of re-hab leads to injury and pain management patients and if he doesn't see them who will.
PPLPMDL0800000001	Akron	OH	44307	7/9/2001	peaks in the early morning hours when you most need it, take after dinner.
PPLPMDL0800000001	Akron	OH	44333	7/9/2001	opioids and if giving true benefit for chronic pain is in question, he has a couple of pts on chronic pain patients but no new pts on OxyContin.
PPLPMDL0800000001	Akron	OH	44307	7/9/2001	peaks in the early morning hours when you most need it, take after dinner.
PPLPMDL0800000001	Akron	OH	44333	7/9/2001	rotator cuff cases will get OxyContin, his most painful procedures, knees are getting vicodin which he says are moderate pain.
PPLPMDL0800000001	Euclid	OH	44132	7/9/2001	Tim, told me about a new doc in 702 Dr. Buckley Taking over for Levin who does rehab he thought he might be a good person t talk to. Most of his scripts come from dicello and oncology
PPLPMDL0800000001	Cleveland	OH	44109	7/9/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44111	7/9/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	7/9/2001	talked about oxy and senokot
PPLPMDL0800000001	Cleveland	OH	44111	7/9/2001	talked about oxy and dr shamir
PPLPMDL0800000001	Cleveland	OH	44111	7/9/2001	talked about oxy and uni
PPLPMDL0800000001	Akron	OH	44307	7/9/2001	#NAME?
PPLPMDL0800000001	Akron	OH	44308	7/9/2001	rebates, patient info sheets, pens, pads.
PPLPMDL0800000001	Fairlawn	OH	44333	7/9/2001	has all strengths and active promotion of OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	7/9/2001	talked in clinic, resident, says that oxy works well in severe post op cases, follow up
PPLPMDL0800000001	Cleveland	OH	44111	7/9/2001	talked about the rx pads, he has not yet recieved them, gave him 3 of the psp cards and he said that he will use them asap, talked about usinf oxy 20mg, follow up
PPLPMDL0800000001	Akron	OH	44307	7/9/2001	peaks in the early morning hours when you most need it, take after dinner.
PPLPMDL0800000001	Euclid	OH	44117	7/9/2001	he and Maggorie want the Rx pads Clair sent in the forms. He has a patient that has been seeing a neurologist for 3 years who has developed RSD after breaking both of his feet. he was on Mobic and Neurontin and could barely walk. Morley started him on 20mg bid and he got about a 40-50% reduction. The patient feels as if he gave him a big part of his life back. MoRley is still hesitant to titrate any further but did agree to go to 30mg bid if no further pain reduction or improved function then keep him at 20 but do titrate. The highest dose he has someone on is 80mg tid and the patient is doing better. He increased the dose based off of Zaidi's recommendation. he is also going to refer the RSD patient to Bowersox. next call: did he titrate the RSD patient? Pads? any other new starts?
PPLPMDL0800000001	Akron	OH	44310	7/9/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document. Set up inservices and lunches.

PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44333	7/9/2001	dismissed a male patient who was getting OxyContin from ER and another physician. More selective with patients has a couple of patients on 80mg q12f, highest he has on a patient. LBP study of converting pts from combo's to OxyContin.
PPLPMDL0080000001	Orange Village	OH	44122	7/9/2001	doc interested in oxy for post op pain. explained that it is 12hr oxycodone. gave her dosing of ginsberg. we discussed media attention regarding oxy, but clarified that post op pain pts already have a built in time limit. She said she would rx for atc pain. Her husband in big oncologist at UH.
PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cleveland	OH	44111	7/9/2001	ordered rx pads, says that oxy is now back to normal says that he will continue to write oxy 40s and 80s, follow up
PPLPMDL0080000001	Akron	OH	44333	7/9/2001	left thumb ligament repair, 20mg q12h with oxyir for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	7/9/2001	LBP study, he has patients that are taking chronic lortab, asked if had any pts in mind said yes two today, both are men, Put a file card on his patient list and going to give 20mg q12h. Uniphyl for COPD with nocturnal
PPLPMDL0080000001	Akron	OH	44307	7/9/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Akron	OH	44319	7/10/2001	Dr's use is 7-10 days, examples of the pain type are rib fractures, compression fracture or severe ankle sprains. Discussed what the company is doing to combat the diversion of opioids, his suggestion was like Canada has as a federal computer system, not to track the number of pills the physician is writing but to track the number of pills the patient is taking or the number of scripts the patient is getting. He is interested in having me come and talk to the 25 physicians in the physician group at their monthly meeting to discuss pain management.
PPLPMDL0080000001	Uniontown	OH	44685	7/10/2001	Stopped using OxyContin even for cancer pain, he has gone to the patch thinking has less abuse potential, said everyone he put on OxyContin always wanted more and kept on coming back.
PPLPMDL0080000001	Cleveland	OH	44113	7/10/2001	PA is Tonya in AN at CCF. Doc said late aug or sept would be best. John to describe PA parameters in treating pain and final decisions. Gave doc def in pain piece for pts who are concerned about addiction. He said he usually tells the pt it is a good drug and they have nothing to worry about if they are concerned. We talked about some of the combo pts who may want to sleep better getting the se at night to get a good nights rest. He thought he would do it if someone complained.
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	in gs lounge, talked about post op oxy, still on burn unit rotation and using alot of oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	followed up with doctor on his question with dialysis, told him no data on oxy, he says that he will tik to the renal doctors, talked about the psp cards, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/10/2001	jeanette looking for sickle cell speaker. we'll talk to metro to see if we can get marcia to come out.
PPLPMDL0080000001	Cleveland	OH	44113	7/10/2001	leaving in 2 weeks, says that oxy is still the only agent he really uses says that he will write over the next 2 weeks, follow u p
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	see notes
PPLPMDL0080000001	North Royalton	OH	44133	7/10/2001	Number 2 in a series of in-services on pain management. This was on pain assessment. Showed the Pam Bennett video.
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	oxy and uni
PPLPMDL0080000001	Barberton	OH	44203	7/10/2001	Dr Connelly.
PPLPMDL0080000001	Barberton	OH	44203	7/10/2001	OxyContin, indication moderate to severe pain requires an opioid for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	talked in clinic, working with dr frost, talked about oxy and use in pts with taking alot of sa agents, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	gs lounge, using oxy in trauma unit now, says that dr gagliardi is using more oxy again, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	talked in gs lounge, says that she is still on trauma chief rotation and that oxy never skipped a beat, follow up
PPLPMDL0080000001	Akron	OH	44319	7/10/2001	reserving OxyContin for cancer pain and vicodin for low back and other nagging injuries, arthritic pain, migraine headaches.
PPLPMDL0080000001	Akron	OH	44333	7/10/2001	chronic low back pain, most patients start out on darvocet and vicodin, using OxyContin for 30 days at a time most patients are going to have back surgery.
PPLPMDL0080000001	Akron	OH	44333	7/10/2001	Being more selective on giving OxyContin for chronic pain, has had a patient that was abusing OxyContin. Talked short term, like acute fractures. He has one lady with OA pain taking 10mg q12h. Uniphyl, for COPD patients not being controlled on inhalers.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Mogadore	OH	44260	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cleveland	OH	44113	7/10/2001	Asked the Dr. at what dose he would take a pt. off of Oxycontin. He said 30mg t.i.d. I asked him why he uses t.i.d. He said some pts. prefer it. I explained briefly about b.i.d. dosing, but wanted to concentrate more on his going higher when necessary. Showed him the titration guide and the 3-2 Rule. He immediately asked me what strength we pulled. I also mentioned Uniphyl to be given with eve. meal. Calls with this Dr. need to be to the
PPLPMDL0080000001	Akron	OH	44303	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Mogadore	OH	44260	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Barberton	OH	44203	7/10/2001	She thinks that our company caved in when we stopped shipping the 160mg tabs. She discussed Dr Richmond as a patient who had osteomyelitis, needed surgery and then tore a ligament in her knee, was taking up to 600mg of OxyContin a day and now is off, but Dr Connelly is frustrated with pain management overall, she will not admit any patient into Barberton Hospital because of poor pain management. I have continually tried but Dr Midian is doing alot of pain management and he thinks he is th exepert but does not know alot about pain management, can't get nursing staff to titrate. Highest patient taking 10 80mg tabs q12h. Left her pamphlets about Dispelling the myths of opioids and counselling patients on opioids.
PPLPMDL0080000001	Akron	OH	44303	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cleveland	OH	44109	7/10/2001	set up lunch with residents, talked about oxy and oxy ir, says that they sometimes will start pt on oxy ir for titration, folow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Mogadore	OH	44260	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/10/2001	Sleep thru the night, leave med at home, titrate to comfort. Treat, assess document.
PPLPMDL0080000001	Akron	OH	44333	7/10/2001	Using OxyContin for total knees and hip replacements 1-2 10mg tabs q12h with oxy ir for breakthrough.
PPLPMDL0080000001	Akron	OH	44319	7/10/2001	Still concerned about the media and abuse of OxyContin, he said he put a patient on OxyContin, older lady with arthritic pain on 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	talked about use in post op pain, saw in hallway, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	talked in neuro clinic, he says that he is still write oxy for both elective cases and also for chronic pain pts, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/11/2001	talked at length at lunch, says that oxy has gotten a bad rap, says that a few pts have request to be taking off, but said that she talked them out of it, using kadian and duragesic also, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	talked in ortho clinic, says that ortho has cooled off on oxy use, talked about using the 20mg dose, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	talked in neuro lcinc, says that oxy is still effective for chronic pain, will not use post op, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	quick call in neuro clinic, says that oxy in fine post op but not for chronic pain, told him to use in post op, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/11/2001	talked about oxy
PPLPMDL0080000001	Beachwood	OH	44122	7/11/2001	Met with pam as she did a progrqam for Bernie at Anthem Health Care. Pam said Dr. Kendis is doing well at the hospice. He is like a "breath of fresh air". Pam said the census is steady. They are getting a contract with Legacy Homes.
PPLPMDL0080000001	Independence	OH	44131	7/11/2001	Met with Dea Miller. She told me that they are using a lot of Oxycontin as that is what the nurses like. She said that they are using Hytree for most of their meds in this area as their pharmacy in Toledo is too far. The only home they use their pharmacy in Toledo for is Heartland Mentor. I discussed doing an in-service for the nurses. She said she needs to run it by her boss.
PPLPMDL0080000001	Cleveland	OH	44111	7/11/2001	talk about marcus and copd
PPLPMDL0080000001	Richmond Hts	OH	44143	7/11/2001	has same people on oxycontin hasn't started anyone new. Agrees that darvocet is not that good of a pain drug but feels more comfortable starting them than going right to oxycontin
PPLPMDL0080000001	Cleveland	OH	44111	7/11/2001	fairview staff golf outing, a lot of fp and im guys. many have used oxycontin. reinforced q12 convenience and proper pt selection (indication).
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/11/2001	talked about oxy and his use, he says that right now he feels that oxy is too hot to use, asked him why and he said the media, talked about what purdue is doing, follow up
PPLPMDL0080000001	Uniontown	OH	44685	7/11/2001	Two patch pts one with fibromyalgia and reason was have gut problems and can not tolerate any oral medications.
PPLPMDL0080000001	Cleveland	OH	44113	7/12/2001	talked in pain clinic, about oxy and its use in his pts, says he is using more of it, talked about uni in copd, follow up
PPLPMDL0080000001	Middleburg Heights	OH	44130	7/12/2001	doc not in, but can meet with nurse to detail.
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	last two times he has mentioned using OxyContin for acute pain in place of vicodin for 7-10 days, mentioned rib fractures as specific cases.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	Sleep thru the night, smoth pain control
PPLPMDL0080000001	Cleveland	OH	44111	7/12/2001	got to talk to doc. conducting symposium on 9/12- looking for grants to support symposium on cancer. there will be a segment on pain control practice guidelines. talked to Brian about getting in on this. 150 docs plus
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Brooklyn	OH	44144	7/12/2001	talked at deaconess spine center, says that he has used 2 of the psp cards in pts who were taking sa agents, follow up

PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44312	7/12/2001	10mg use, thinking stronger than vicodin or percocet, he mentioned post op hip replacement patients.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	in burn unit, is now only working a few hours per week, he is not seeing many if any pts in th op clinic, talked about in house use, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	talked about psp cards, he has used 3 of them and says he will use the other 2 soon, will bring more, follow up
PPLPMDL0080000001	Akron	OH	44312	7/12/2001	using for post op rehab patients, also talking more about taking some of Dr Beegan's spine patients and more chronic pain patients. Concern about patients that are not willing to go to the pharmacy to pick up the medication or afraid to take the medication.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	discussed her sickle cell patient, said taking 6 80mg tabs now, probably undroesed but controlling the pain.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Fairlawn	OH	44333	7/12/2001	doing a procedure with the gastrocnemius in the left leg, he is writing OxyContin 10mg tabs and giving the patients 12 tabs for five days. Still has some concern over abuse of OxyContin but he says it is the best pain
PPLPMDL0080000001	Akron	OH	44312	7/12/2001	said still has a few patients on OxyContin, said it is not the drug but the patient. After that he did say had to be more aware of who giving OxyContin to, not switching from vicodin or short acting as quickly, trying to get off opioids, but taking vicodin up to 6 weeks before going on OxyContin.
PPLPMDL0080000001	Cleveland	OH	44102	7/12/2001	Will discuss Regina Pain policies and also try to gain a commitment for the pivotal client dinner. Went over Regina Policies with Dr. Menyah. Tried to pin him down for a couple of dates, but he will not commit yet. He is a big believer in Oxycontin..
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/12/2001	doc participated in a marketing survey on oxycontin materials. He thought it was fun! He testified before a senate subcommittee on cancer research. He lost a daughter to cancer. He treated her himself and said he kept her alive 10 months longer than expected by using a cocktail approach. He testimony regarded funding research on cocktails. He loves the rx program, but all the rxs had the southgate address on them. Find out what we can do to set up other offices. Catch in Severance on Mon. Bevaque went to the VA in Madison Wisconsin. He will have a title of some sort up there. Benson running the show at Wade now. Doc had no comments on the detailing of oxycontin. Thinks the company has been judicious in its promotion of the product. He thinks oxycontin is not appropriate for prn med. Need to clarify his thoughts on acute persistent pain.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	talked in clinic, says that he is now on consult and is not writing much pain meds, talked about use in pts taking many sa agents, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	see notes
PPLPMDL0080000001	North Royalton	OH	44133	7/12/2001	Did the second in a series of in services on pain management. This was on pain assessment.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
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PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	talked abuse
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44102	7/12/2001	Spoke with Diane. She shared with me what they are doing with pain management. She said she thinks what I am doing is helping. They are monitoring different aspects of pain management in their home, from assessment to patient satisfaction. Results seem to be pretty good.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/12/2001	sleep thru the night. moderate to severe pain for more than a few days.
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	cancer use from oncologists.
PPLPMDL0080000001	Akron	OH	44333	7/12/2001	Not using very much, on sever cases that the pain is not being controlled on vicodin.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	in burn clinic, talked about oxy in the op clinic setting, says should be helpful, follow up
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	pain assessment is big issue, concerned about selecting the right patients for chronic opioid use and when to drug screen.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	talked in burnclinic, says that nothing has changed with oxy, has op pt today that needs to be switched to oxy bc taking too much percocet, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/12/2001	Assess, treat, document. Sleep thru the night, 12 hr pain control.
PPLPMDL0080000001	Cleveland	OH	44109	7/12/2001	talked at lunch, still using oxy, still says she is scared, just keep her happy, talked about documentation
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	assessment and the use of OxyContin after NSAIDs for OA and LBP starting with 10mg q12h.
PPLPMDL0080000001	Barberton	OH	44203	7/12/2001	only filling q12h scripts.
PPLPMDL0080000001	Barberton	OH	44203	7/13/2001	abuse and diversion has minimized or stopped the OxyContin use, said older patients are afraid to get it and unless cancer patients, like LBP or arthritic pain most really need is vicodin or percocet and take only a few a day.
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked in ed, says that he will continue to write oxy for pts with intractable pain, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/13/2001	talked about oxy and oxy ir for bt pain, he must have just talked to Barry bc he said he is using oxy ir now, focused on pt taking. more than 4 short acting agents for chronic pain, he says that he does have some pts that fit this bill. conversion. uni samples for copd. senokot also
PPLPMDL0080000001	Barberton	OH	44203	7/13/2001	qd dosing 400mg and 600mg no generic substitution, larger gentleman with nocturnal breathing problems, started on 400mg qd.
PPLPMDL0080000001	Cleveland	OH	44113	7/13/2001	talked about uni and copd, does not have many theodur pts, but will switch to uni, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	in ed lunch, talked about oxy and his use, he says that he uses it in trauma cases, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	in er lunch, talked about oxy and the pts who need long acting agent, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked in clinic, sampled uni, copd, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	in ed, talked about oxy in trauma cases, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked about oxy in er, she is doing rotation there, says that not too much use in er, but will use in fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/13/2001	see pain
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked in er lunch, using oxy only in traumas, follow up
PPLPMDL0080000001	Cleveland	OH	44106	7/13/2001	spoke to doc today about setting up speaker program with dr. levey. he is all over it. gave me dates. submit paperwork asap and get other programs to add.
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked about using oxy in pts that have multiple injuries and can take oral opioid, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked about oxy and use in severe chronic pain pts that come into ed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked about oxy and the abuse issue dieing down, follow up
PPLPMDL0080000001	University Hts	OH	44118	7/13/2001	caught doc in mayfield. a real joker. brought abuse issue. reminded him of benefits of product. could not get him to answer a question straight! Find out where is use drua.
PPLPMDL0080000001	Cleveland	OH	44109	7/13/2001	talked in er lunch, he says that oxy is known now as hillbillie heroin, talked about pts who need long acting agent, follow up
PPLPMDL0080000001	Norton	OH	44203	7/13/2001	10 point plan and the tamper resistant scripts pads caught his interest, OxyContin for more severe Chronic pain like LBP.
PPLPMDL0080000001	Norton	OH	44319	7/13/2001	Dr is using some, but his patient base is the group that always wants the vicodin or percocet and does not want to admit has some problem patients. he says he does not use medicine like OxyContin it is being abuse too
PPLPMDL0080000001	Norton	OH	44203	7/13/2001	works closely with Dr Trump, went over 10 point plan and how we are addressing the abuse issue. She is using OxyContin on LBP, one is fibromyalgia. The staff is buying into the media abuse issue and they think all her OxyContin pts are addicts. Assessment and opioid contracts.
PPLPMDL0080000001	Barberton	OH	44203	7/13/2001	Frustrated with pain management, he is still using much more of the patch than OxyContin, this has to do with both the media and also Dr Ogonek's past prescribing habits. He just did have a patient having trouble, calling in early for the patch refills, she is claiming that the patch is only lasting 12 hours, so he is aware that abuse can happen with anything. Titrating up is easier with OxyContin and also to decrease the dose, very difficult with the patch. OxyContin new starts are for short term ankle fractures or acute injuries. Chronic pain patients are being maintained on same medication, need to work on getting some conversions from the patch to OxyContin.
PPLPMDL0080000001	Akron	OH	44310	7/13/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/13/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/13/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/13/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44195	7/13/2001	lots of conversion charts and talked about using q12 dosing, handed out the feedback letter. no one has commented negatively about how purdue has promoted the drug
PPLPMDL0080000001	Akron	OH	44310	7/13/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
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PPLPMDL0080000001	Barberton	OH	44203	7/16/2001	abuse, and diversion of OxyContin, he has not put any new patients on OxyContin.
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	talked in clinic, he says thatc he is using oxy and that his pts seem to be doing very well on it, talked about oxy ir
PPLPMDL0080000001	Akron	OH	44319	7/16/2001	Script pads and he committed to use OxyContin on a gentleman with severe arthritic pain, had been an avid golfer.
PPLPMDL0080000001	Beachwood	OH	44122	7/16/2001	does not do much if any pain meds, says that oxy is a good med though and will consider, follow up
PPLPMDL0080000001	Beachwood	OH	44122	7/16/2001	he is still wrting oxy, says that the abuse issue is not that big to him, says that he is using it only post op, talked to tj and he said he feels it may be too strong to use in the office, shoed conversion follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/16/2001	lunch. doc 2 hrs behind. presented feedback letter. said the company is way too defensive about all of this and confirmed that he is not changing his habits.
PPLPMDL0080000001	Fairlawn	OH	44333	7/16/2001	OxyContin vs short acting opioids, still using short acting to start but if come to him on short acting will switch to OxyContin..
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	talked in clinic, says that oxy use was down, but that in the last few weeks it has picked back up, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	copd, sampled more uniphyl, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	talked at trauma clinic, says that he has several pts that he wrote for oxy for last week, says he is back on the wagon with oxy, talked about the 40mg dose, follow up
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	he said he finally has tried a few patients on Uniphyl and will watch their progress to see if they do better. he said he still uses Oxycontin though a patient or 2 ha s been a little concerned when they received their script of
PPLPMDL0080000001	Barberton	OH	44203	7/16/2001	abuse, not going near OxyContin, Uniphyl to replace uni dur and theo dur patients.
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	he said he is using a fair amount of Oxycontin now and knows it is probably the best option for chronic pain now
PPLPMDL0080000001	Beachwood	OH	44122	7/16/2001	talked about post op use, he says that he is using it in his more extensive cases, but in minor hand cases he does not use, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	gilbert samples
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	quick hit through the window, he admitted to not trying oxycontin he said he hasn't had the right patient type yet
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/16/2001	doc looking for rx pads for w 25th office. need to get a hold of paula mollica and figure situation.
PPLPMDL0080000001	Cleveland	OH	44113	7/16/2001	see anesth. perse came in for lunch. did not think bupi issue was important, but thought it was interesting for not much more money. we had a great discussion on oxycontin and he did feel that he would change his mind and try it
PPLPMDL0080000001	Cleveland	OH	44113	7/16/2001	lunch. doc 2 hrs behind. presented feedback letter. said the company is way too defensive about all of this and confirmed that he is not changing his habits.
PPLPMDL0080000001	Cleveland	OH	44102	7/16/2001	talked about the 10 pt plan, follow up
PPLPMDL0080000001	Richfield	OH	44286	7/16/2001	This was the third in a series of in-services on pain management. This was on pain meds, including a discussion of Oxycontin.
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	plastics and trauma
PPLPMDL0080000001	Cleveland	OH	44115	7/16/2001	Did some back rebates for the hospice. Also met with Dan Gautner, RN. he is the Palliative Care nurse. He is waiting to hear on an end of life grant. We discussed the abuse and diversion issue of Oxycontin. He thinks it is ridiculous. I told him I wanted to get up in-servicing for the nurses. He said to call him to set it up.
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	he claims he rarely uses Duragesic and would certainly go to an Oxycontin first. he was impressed with what Purdue is doing about abuse. He already has tamper proof script pads. oxy is his pain med of choice for chronic pain
PPLPMDL0080000001	Broadview Hts.	OH	44147	7/16/2001	Dr. said he has not changed his prescribing due to the media attention. he is using Oxycontin when the patient requires long-term use of an opioid. He does not use it for short term use. he will use a Percocet instead. I explained to him our indication and told him he can use Oxycontin in that instance, but just write for less tabs. Next time, I need to ask him why her perceives Oxycontin to be different than Percocet. He also told me that he has started a few pts. on Uniphyl since we last spoke. They were pts. discharged from the hospital. I told him no more Theo-Dur or Unidur.
PPLPMDL0080000001	Broadview Hts.	OH	44147	7/16/2001	Dr. said he has not changed his prescribing due to the media attention. he is using Oxycontin when the patient requires long-term use of an opioid. He does not use it for short term use. he will use a Percocet instead. I explained to him our indication and told him he can use Oxycontin in that instance, but just write for less tabs. Next time, I need to ask him why her perceives Oxycontin to be different than Percocet. He also told me that he has started a few pts. on Uniphyl since we last spoke. They were pts. discharged from the hospital. I told him no more Theo-Dur or Unidur.
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	he said he almost exclusively uses Uniphyl. It is his theophylline of choice and often goes up to 600mgs bid
PPLPMDL0080000001	Cleveland	OH	44109	7/16/2001	talked about oxy and use in plastics cases, talked about dosing and oxy ir, follow up
PPLPMDL0080000001	Akron	OH	44319	7/16/2001	Said sent a patient to pain clinic and when did a drug tox screen no oxycodone showed up in system. Screen was from CITY hospital where it only tests for hydromorphone so he was going to check on the screen. Highest patient is arthritic back pain pt on 40mg q12h. Uniphyl, one patient taking with COPD.
PPLPMDL0080000001	Westlake	OH	44145	7/16/2001	he said he has a few chronic patients on Oxycontin. he likes the ability to titrate to different strengths and 12 hour dosing
PPLPMDL0080000001	Akron	OH	44311	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44307	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44311	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44319	7/16/2001	diabetic neuropathic patient is get 40mg in AM, 40mg 8 hrs later and 2 40mg tabs before bedtime. Talked to her about q12h dosing and she said she tried 80mg q12h but pt did not get control. Patient taking theo dur, confusion in evening and said did not want her to get toxic on theo so keeping on inhalers.
PPLPMDL0080000001	Akron	OH	44307	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44311	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44311	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44307	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44307	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44307	7/16/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so I/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so I/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
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PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	talked in surgery lounge, set up lunch, he says that the abuse issue is not affecting him, uses oxy and oxy ir, follow up

PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so l/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
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PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	he says that dr frost and dr lee have said that oxy should not be used unless other agents fail, talk to treat, follow up
PPLPMDL0080000001	Shaker Hts	OH	44122	7/17/2001	talked in his office, he is even more gun shy now of oxy than he was when i used to call him, he says that he is keeping pts that are on it, on it, but that he is not really starting any new pts, talked about proper pt evaluation and that he should not be scared starting someone, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so l/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
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PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	talked at surgery lounge, says that oxy is still what he is using in his cases that need aweek or more of meds, told him that is great, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so l/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
PPLPMDL0080000001	Shaker Hts	OH	44122	7/17/2001	talked about oxy and the abuse issue, he says that it has not really affected his use, but that he is more cautious now, says that he still likes oxy but only after pts have taken alot of short acting, went with this told him if taking 4 or more sa can switch, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	see anest
PPLPMDL0080000001	Cleveland	OH	44109	7/17/2001	Dr. Blair presentation on chirocaine. Toxicity data, about 30 percent less cns toxic and 50% less cardio toxic. Motor block benefit more relevant with epidurals, so l/d or post op pain. peripheral not as significant. No questions from group. Need to have doc come back and do regional talk.
PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	talked outside, she asked about oxy and the law suits, told her they are frivolous and not to worry, says it does not affect her, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	he is leaving, he is done with residency, talked about oxy and his use when he gets on his own, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/17/2001	talked about oxy and shamir
PPLPMDL0080000001	Mayfield Hts	OH	44124	7/17/2001	met with mary sue. she is dead set on getting oxy kicked off of formulary. she thinks it has no place in house. docs could use it for home going but no sense in having in house. she does not see any need for chiro, but balls rolling so she may not be able to stop it.
PPLPMDL0080000001	Mayfield Heights	OH	44124	7/17/2001	Dr. Mary Sue McAslan clinical coordinator for the hospital. Main point is that docs can write for oxycontin and patients will get it but she would prefer to see it only used in chronic long term pain management cancer preferably. She is very bitter regarding the incident with barb and Audrey last year with standing orders and promotion in post-partum. She kept making comments that C-sections don't need oxycontin for pain control percoet is fine? She has the perception that it's stronger than SA agents. She is data resistant to the Pl and Ginesberg study she acts as if she knows all the information already. need more support from physicians using it.
PPLPMDL0080000001	Solon	OH	44139	7/17/2001	Did the 3rd in a series of 4 in-services on pain management. This was on pain medications which includes a discussion on Oxycontin.
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PPLPMDL0080000001	Warrensville Hts	OH	44122	7/17/2001	see zaidi notes
PPLPMDL0080000001	North Olmsted	OH	44070	7/17/2001	he said he has recently started using much more Oxycontin instead of short acting like percocet. he used it this morning for a tonsilectomy
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/17/2001	talked about oxy and where he is using it, says that oxy is still his number one choice, but has had too switch some pts bc of the abuse issue, asked him what he meant and he said that some pts are afraid to be on oxy, he is switching to dura, says that he only uses dura when pts can not tolerate oxy, ask him to clarify this, talked about titration and keeping pts on oxy longer, take him to lunch
PPLPMDL0080000001	Akron	OH	44310	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
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PPLPMDL0080000001	Akron	OH	44310	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44312	7/17/2001	confusing oxyContin with MS Contin saying substituting generic. LBP patients are taking 3-4 vicodin tabs a day, committed to taking OxyContin 10mg q12h. Theo Dur for COPD patients, switch to Uniphyf. Opioid contracts and assessment of pain is major interest.
PPLPMDL0080000001	Akron	OH	44310	7/17/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	Abuse has affected him, has slowed down some, feeling that Doctors are getting looked at a little more for writing OxyContin and concerned with the diversion of OxyContin. Has two procedures on an elbow attachment to ligament and the other an ulnar fracture repair.



PPLPMDL0080000001	Akron	OH	44333	7/18/2001	concern over abuse and diversion, not comfortable with prescribing Oxycontin, a few vicodin. Concern over safety of patient and whether they are comfortable taking oxy, i think it is more whether he is comfortable
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	writing OxyContin, Steve Rarick got turned down for IPAP program. Therese writes Dr.s call in scripts. OxyContin foreverse osteoarthritis, 20mg q12h. Still need to dispell the abuse and diversion issue.
PPLPMDL0080000001	Cleveland	OH	44102	7/18/2001	still writes oxy for smae pts, he starts new pt only if needed and they are taking too much apap, talked about uni and copd, follow up
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	he wasn't interested in the script pads but just said that our drug and company has been taking a beating by the press. H e said he is still using it but doesn't seem to think specialist are doing much with Uniphyl anymore
PPLPMDL0080000001	Lakewood	OH	44107	7/18/2001	he said he has been using more specially for patients who he feels have a low threshold of pain and will not get enough relief from Vicoprofen
PPLPMDL0080000001	Garfield Hts	OH	44125	7/18/2001	see group
PPLPMDL0080000001	Lakewood	OH	44107	7/18/2001	quick hit through the window, he said he is using some oxycontin with IR for patients who do not do well on Darvacet or Vicodin. Went oiver reasons to use Uniphyl v. generic
PPLPMDL0080000001	Garfield Hts	OH	44125	7/18/2001	dee and group are good on chiro, but seems like they have their spots for it. need to expand minds. need to get to grimm, group says he uses lots too.
PPLPMDL0080000001	Parma	OH	44129	7/18/2001	doc open to rixing oxycontin. realized press coverage is distorted. It was his group that was run over by channel 3 over a baby losing its toe. He will rx oxycontin for pts needing 7 days of pain control wants cost info v. generic perco. discussed copays with 3rd party payers. discussed addiction definition with Jan and Debbie. Doc does use standing orders in house, will discuss adding oxycontin after he tries it for awhile. Next call- talk to him about using oxy in house and benefits to staff.
PPLPMDL0080000001	Cleveland	OH	44122	7/18/2001	talked in or, he has several cases today, he asked about the abuse issue and what we were doing told him the plan, says not that big of deal to him, tlaked baout cases, try oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44122	7/18/2001	talked at or lounge briefly, says that he feels oxy is getting a bad rap and is still a very good drug and he will use, follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/18/2001	quick hit through the window, he said he uses a lot of OxyContin now for chronic pain. He started using it since my lunch with him
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/18/2001	in or lounge, not fan of oxy, but says that he has used in the past with good results, asked him to try again, says he will, follow up
PPLPMDL0080000001	Cleveland	OH	44105	7/18/2001	says only stocking 10 and 20 oxy
PPLPMDL0080000001	Garfield Hts	OH	44125	7/18/2001	dee and group are good on chiro, but seems like they have their spots for it. need to expand minds. need to get to grimm, group says he uses lots too.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/18/2001	see notes
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	wnet over 10 point plan which he liked . Also went over Uniphyl and found out that he actually moves a fair amount of Oxy all but no 80s
PPLPMDL0080000001	Akron	OH	44304	7/18/2001	Submitted application for uniphyl to be added to the formulary.
PPLPMDL0080000001	Fairlawn	OH	44333	7/18/2001	no problems, seeing more of the patch.
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	surgery area.
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	he said he is not using as much theophylline these days and partly because he doesn't feel the specialists are using it. He said he just oxycontin to an osteo patient this morning
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	slowed down, safety of patients is major concern. Patients are afraid to take it or get it filled. media has affected his prescribing habits.
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	she said after Darvacet she probably uses Oxycontin as much as anything else. Darvacet she will go to much earlier but likes the flexibility of Oxycontin
PPLPMDL0080000001	Cleveland	OH	44111	7/18/2001	talked about duragesic, he says tht he is using it bc dura last alot longer than oxy and that he does not have too right as much, talked about why oxy is better choice and the skin breakdown with dura, set lunch follow up
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	quick hit through the window, he said he wasn't aware of the Unidur and theodur situation and will have to consider using more Uniphyl
PPLPMDL0080000001	Westlake	OH	44145	7/18/2001	quick hti through the window, he said he mostly uses Uniphyl because it provides the best relief
PPLPMDL0080000001	Warrensville Hts.	OH	44122	7/18/2001	met in or lounge, nice guy, talked about oxy and gave conversion chart, says that oxy seems like a good choice, follow up
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	Same patients are on OxyContin, if thinks taking too many oxyContin or short acting opioids, he is going to the patch which he thinks has the least abuse potential of all opioids. Patient with severe back pain and spinal stenosis, 80mg q8 with evening dose taking 2 80mg tabs.
PPLPMDL0080000001	Akron	OH	44308	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	He used OxyContin once on an elbow procedure and said it worked well. He is thinking of OxyContin as an alternative to vicodin which he is using on all of his procedures. He came from Illinois. a triplicate state and too much of a hassle. Thinking of OxyContin for his more painful procedures, ulnar ligament repair pin or screw insertion. 10mg 1-2 q12h.
PPLPMDL0080000001	Akron	OH	44310	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44310	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44307	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	Understanding is will give OxyContin for 10 days and then see the patient again, will continue to evaluate aptients. Most common pain state that mentions with OxyContin is arthritic pain. 20mg q12h
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	concern over being scrutinized or being looked at more by DEA agents, in past was also concerned about patients taking OxyCnatin more than every 12 hours. Unless major procedure wher there is hardware she is not using OxyContin.
PPLPMDL0080000001	Akron	OH	44303	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44303	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Lakewood	OH	44107	7/18/2001	lunch we talked about a few of his patients that are on Oxycontin like a 50 year old male with numerous problems with the back and neck, diabetic neuropathy, near renal failure, and near liver failure. he is on 80mgs q12h. compaired extnsively oxy v. Duragesic for chronic pain. He was happy to get the tamper proof pads
PPLPMDL0080000001	Akron	OH	44304	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2001	Brought Dr. Blair to anest. Long conversation Aziz, Wright, Abry, Gurguis, Hofstra, and others regarding use of chirocaine. Doc supported the potency issue v. ropi and supported levos as way to go. Wright felt that it is appropriate to keep ropi available just so people can get used to it as an educational thing. He would like to use the 3/4 percent for surgery so need to get mike to stock it there. Hofstra seemed surprised that chiro is available. But will use in OR, he has used in I/d exclusively to this point.
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2001	Brought Dr. Blair to anest. Long conversation Aziz, Wright, Abry, Gurguis, Hofstra, and others regarding use of chirocaine. Doc supported the potency issue v. ropi and supported levos as way to go. Wright felt that it is appropriate to keep ropi available just so people can get used to it as an educational thing. He would like to use the 3/4 percent for surgery so need to get mike to stock it there. Hofstra seemed surprised that chiro is available. But will use in OR, he has used in I/d exclusively to this point.
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	he already knew about Theodur and Unidur and will now use even more Uniphyl
PPLPMDL0080000001	Akron	OH	44333	7/18/2001	Still using OxyContin formore painful procedure or ones that have bone involvement. 1-2 10mg q12h post op. Compared oxycodone to hydrocodone, mg to mg conversion. Sunstance abuse act 1970 to discribe CII vs CIII
PPLPMDL0080000001	Akron	OH	44310	7/18/2001	Sleep thru the night, smooth 12 hour pain control, Treat, assess, document. Moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	burn unit, says that oxy is fine and using it inhouse, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2001	Brought Dr. Blair to anest. Long conversation Aziz, Wright, Abry, Gurguis, Hofstra, and others regarding use of chirocaine. Doc supported the potency issue v. ropi and supported levos as way to go. Wright felt that it is appropriate to keep ropi available just so people can get used to it as an educational thing. He would like to use the 3/4 percent for surgery so need to get mike to stock it there. Hofstra seemed surprised that chiro is available. But will use in OR, he has used in I/d exclusively to this point.
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	he was glad to get the free tamper proof script pads and said he will still use OxyContin for some of his chronics but is now sending out a lot of his pain patients
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2001	Brought Dr. Blair to anest. Long conversation Aziz, Wright, Abry, Gurguis, Hofstra, and others regarding use of chirocaine. Doc supported the potency issue v. ropi and supported levos as way to go. Wright felt that it is appropriate to keep ropi available just so people can get used to it as an educational thing. He would like to use the 3/4 percent for surgery so need to get mike to stock it there. Hofstra seemed surprised that chiro is available. But will use in OR, he has used in I/d exclusively to this point.
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PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	he knew about the Theodur and Unidur discontinuation and said all the more reason to write zuniphyl
PPLPMDL0080000001	Cleveland	OH	44111	7/19/2001	Brought Dr. Blair to anest. Long conversation Aziz, Wright, Abry, Gurguis, Hofstra, and others regarding use of chirocaine. Doc supported the potency issue v. ropi and supported levos as way to go. Wright felt that it is appropriate to keep ropi available just so people can get used to it as an educational thing. He would like to use the 3/4 percent for surgery so need to get mike to stock it there. Hofstra seemed surprised that chiro is available. But will use in OR, he has used in I/d exclusively to this point.
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	see anest
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	he said he is using more Oxycontin and likes it when he knows Vicoprofen will not be enough or if the patient needs to take several Vicoprofens all day long.
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	briefly talked, he says that oxy is just too good and that people like it too much. still using in house
PPLPMDL0080000001	Cleveland	OH	44102	7/19/2001	talked about stocking of oxy, says no problems
PPLPMDL0080000001	Brooklyn	OH	44144	7/19/2001	uni stocka adn save
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	7/19/2001	see notes
PPLPMDL0080000001	Rocky River	OH	44116	7/19/2001	went over 10 point plan and he said he hasn't been bombarded with abuse and feels the press has probably overreacted.
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	went over 10 point plan He said abuse has not been a big issue with himi. Zhe said it is something more around kentucky and appalacia
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	he loved the 10 point plan because he even asked what the company is doing against abuse
PPLPMDL0080000001	Richfield	OH	44286	7/19/2001	Did #3 in a series of in-services on pain management. This was on pain medications including Oxycontin.

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PPLPMDL0080000001	Akron	OH	44333	7/19/2001	Did the first quarter 2001 Hospice rebate.
PPLPMDL0080000001	Cleveland	OH	44113	7/19/2001	talked in pain clinic, he says that he does not have problem with oxy in the post op setting, but that in the chroic use, which he does not treat he thinks it is overused, talked post op. follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/19/2001	lunch he agreed that OxyContin is a very good pain med for chronic pain. He said he uses it for osteo and rheumatoid. Went over advantages over the patch.
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	talked at burn clinic, says that oxy is still being used, but not in pts who have any hx of abuse, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/19/2001	talked at burn unit, says that he feels that oxy is still good med, says abuse not issue if no hx of it, talked abt oxy in op setting
PPLPMDL0080000001	Beachwood	OH	44122	7/19/2001	appt. talked about where she is using oxy, says that she is using it in severe chronic pain, mainly low back pain, syas that she feels her pts are not going to abuse it, starts oxy after short actings, talked about conversion, follow
PPLPMDL0080000001	Cleveland	OH	44113	7/19/2001	took to lunch, talked about oxy and his use, asked him to titrate some of his pts if needed, will do so, follow up
PPLPMDL0080000001	Akron	OH	44302	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
PPLPMDL0080000001	Akron	OH	44305	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
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PPLPMDL0080000001	Akron	OH	44302	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
PPLPMDL0080000001	Akron	OH	44302	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
PPLPMDL0080000001	Akron	OH	44305	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
PPLPMDL0080000001	Akron	OH	44305	7/19/2001	10 point plan, treat, assess, document, sleep thru the night, 12 hour pain control.
PPLPMDL0080000001	Akron	OH	44314	7/20/2001	Abuse and diversion has cut him back, thinking that it may be pulled off market and stigma with it.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center and aneseth
PPLPMDL0080000001	Akron	OH	44333	7/20/2001	not using in ambulatory cases, total shoulder in hospital open reduction.
PPLPMDL0080000001	Cleveland	OH	44106	7/20/2001	attended pain team meeting. discussed the different slide kits we have available for inservices and the cd rom we are trying to place in the system.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	working each doc to secure support with schoenwald to take chirocaine to p/t. called pete to set up meeting to give kit. need waters feedback.
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PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	talked at pain clinic, says that he is still writing oxy, but has increased use of duragesic, talked about not switching pts, he seems to be responsive to tech stuff, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center and aneseth
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	saw at family center, he says tht with the problems with oxy he will not use, talked uni, remove from core list, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/20/2001	he says that pts did ask him about dan rather piece, but he say that he is hearing more abou9ut abuse from our competition, says that it has not affected his wrting, set lunch, follow up
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	doc has still not recieved samples. call pharmacy to see if down there somewhere.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	working each doc to secure support with schoenwald to take chirocaine to p/t. called pete to set up meeting to give kit. need waters feedback.
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PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center and aneseth
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	uni stock and save
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	chol, notes
PPLPMDL0080000001	Cleveland	OH	44113	7/20/2001	talked to vicki about kepler, set up breakfast
PPLPMDL0080000001	Fairview Park	OH	44126	7/20/2001	went over 10 point plan and talked about specific pats on oxy
PPLPMDL0080000001	N Olmsted	OH	44070	7/20/2001	she said they move some Uniphyl but definetly a lot of OxyContin
PPLPMDL0080000001	Parma	OH	44134	7/20/2001	.
PPLPMDL0080000001	North Royalton	OH	44133	7/20/2001	.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center and aneseth
PPLPMDL0080000001	Akron	OH	44314	7/20/2001	I am not sure where she is using it anymore, has cut back, said had a patient or two that was abusing OxyContin. CREST pt still taking OxyContin.
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	see pain center and aneseth
PPLPMDL0080000001	Cleveland	OH	44195	7/20/2001	doc has still not recieved samples. call pharmacy to see if down there somewhere.
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	talked in lounge, he says that makil still uses quite abit of oxy, he says he had pt that was in for 3rd hernia cases nad sent home on 10mg of oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	in the surgery area, he says that he feels oxy is good for trauma or severe cases, asked hi how often they see those, he says sometimes, will use oxy
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	he says that he just discharged pt that was on percocet, but he sent home on oxy, oldr man with no problem with abuse, talked about oxy ir, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/20/2001	does not want any of the rx pads, still says that oxy is fine and that he is still starting oa pts on it after the short acting meds, talked about uni as well, did start the unidur pts on uni, follow up
PPLPMDL0080000001	Fairlawn	OH	44333	7/20/2001	ankle right, bone graft procedure, 1-2 10mg tabs q12h.
PPLPMDL0080000001	Uniontown	OH	44685	7/20/2001	OxyContin for chronic pain, he is very conservative, and using more for arthritic pain. 10mg q12h and maybe 20mg q12h is the most he is comfortable using.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/21/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Euclid	OH	44119	7/23/2001	He cooled down on oxycontin because of the media but he rarely wrote for it anyways. He was afraid that someone might try tdo take it from his patients. he said he would start writing it again now that things have dcooled down. he agreed to switch his uni-dur and theo-dur patients to uniphyl. he had two come in last week that switched.
PPLPMDL0080000001	Akron	OH	44304	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Beachwood	OH	44122	7/23/2001	he says that he has slowed down some with his oxy use, says that he does so bc he sees his pts coming back asking for more meds and wanting higher doses, talked about specific pts, says that he will continue to use in pts that are on atc short acting meds, follow up soon,
PPLPMDL0080000001	Euclid	OH	44119	7/23/2001	Next call: get a specific patient that he has taking SA ATC that could benefit from oxycontin? Marcus? He was behind, I asked him if he has anyone on SA agents that could benefit from oxycontin? He said yes but doesn't like being the pain management doctor he's a re-hab doc? F/U later this week
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Beachwood	OH	44122	7/23/2001	talked briefly thru window, says that oxy is no longer used much at hillcrest, but he does write some at ziba. follow up
PPLPMDL0080000001	Akron	OH	44304	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Beachwood	OH	44122	7/23/2001	talked at lunch, says that he is still writing oxy, he is using in pts with severe chronic pain, talked about the fact that some pharmacies are giving pts issue, told him to send to walgreens, he says that pt ed material will help, 10pt plan, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/23/2001	see notes. rx order
PPLPMDL0080000001	Beachwood	OH	44122	7/23/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44122	7/23/2001	talked about zaidi
PPLPMDL0080000001	Euclid	OH	44119	7/23/2001	patient was getting morphine 600mg and oxycontin 960mg plus soma 8 tabs aday. Fink told them not to give her the morphine and was upset with her but didn't say anything about the soma. Michale told the woman they wouldn't fill her morphine and she threw aft. He will no longer fill her Rx at this pharmacy.
PPLPMDL0080000001	Cleveland	OH	44119	7/23/2001	John, pharmacist at mentor also still dr. george main Rx some from winer but not much.



PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44308	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/23/2001	talked at spine, center, wanted rxpads, gave her and ordered some. talked about pain meds and her use, follow up
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44109	7/23/2001	at deaconess spine center, says that he uses some oxy in the severe pain pts, doesn't right much though. talked about conversion, ordered rx pads.
PPLPMDL0080000001	Richmond Heights	OH	44143	7/23/2001	He didn't get his Rx pads yet. he gets hot and cold he only can think of one ortwo patients he has on oxycontin. he said that he probably has alot of little old ladies on darvocet. He preceives oxycontin as a big jump from darvocet. next call show him darvocet max dose and NIA postion on darvocet
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44302	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Beachwood	OH	44122	7/23/2001	talked briefly at lunch, he says that he is writing some of oxy in his pts, says that he uses it only after short acting meds, sold him on this and talked conversion, follow up
PPLPMDL0080000001	Akron	OH	44304	7/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Euclid	OH	44119	7/23/2001	His practice deals almost exclusively as a consultation role only. he suggests what the patient should have and the referring doc implements. He Said he doesn't want to be the drug supplier for these people. He groups alot of opioid dependent patients as a hassel and doesn't want to bother with them. I asked him if he converts 1-1 from vicodin to oxycontin? it took him awhile but he did say he does. Hre usually takes 2-3 weeks to get someone adjusted to the right dose of oxycontin from SA? he asked me if that was about right? I don't think he really has a clue how to use oxycontin he talks a good game but contradicts himself often.
PPLPMDL0080000001	Cleveland	OH	44109	7/23/2001	talked about the new report on oxy in the paper, she says that she is still giving her pts choice and usually it is oxy, talked about proper pt selection, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	talked at lunch, talked about oxy and the abuse issue, not an issue in post op, talked about using in next case, follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	quick hit through the window, though he won't admit that abuse is an issue with his writing habits it is very apparent the way he asked questions about whats going on with Oxy and how are abusers doing it
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	he asked if most of the pharmacies have OxyIR because a few have not had it in when he wrote it with Oxycontin
PPLPMDL0080000001	Westlake	OH	44145	7/24/2001	lunch. he asked if he is the biggest Oxycontin writer out of the practice. Shifted gears to talk about the last patient that he wrote Oxy for. He said he wrote it yesterday for 2 of his post ops
PPLPMDL0080000001	Cleveland	OH	44117	7/24/2001	He's not feeling himself he says. He's still smoking only working 3 days a week. If patients complain of pain being present most of the day he then gives them oxycontin if it comes and goes he gives them percocet. he remains firm on the stance that the patient is the best person to determine the frequency of oxycontin not him.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	he asked if the specialists are using Uniphyli. He said he still writes Oxycontin for his chronics
PPLPMDL0080000001	Cleveland Hts	OH	44118	7/24/2001	reviewed ginsberg with dosing for post op. said would try gave name of crm on floor to inservice. His main concern was cost, but we discussed that oxy covered on all plans that he sees.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	set up lunch and talked thru window, says sthat he is still using oxy in post op setting, mainly backs, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	quickly went over post op use through the window. He said he dows use it at times
PPLPMDL0080000001	Cleveland	OH	44113	7/24/2001	talked at pain center, today is last day. he says that he will continue to use in michigan. Dr Fan is replacing him, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	talked at lunch, says tht he is still using oxy and post op use should not be affected by the hype, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	7/24/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44102	7/24/2001	talked about oxy and increase in dura rx's follow up
PPLPMDL0080000001	Rocky River	OH	44116	7/24/2001	she said she doesn't see a whole lot of Oxy used there but much more Percocet. She thought the tamper proof script pads were great and the 10 point plan
PPLPMDL0080000001	Akron	OH	44307	7/24/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44308	7/24/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Euclid	OH	44119	7/24/2001	for some reason he was deleted from my list during the black out period. He still has a few patients on oxycontin doing well he uses in fractures herniated discs and has one patient on oxycontin 20mg q-12 who is awaiting knee replacement.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	lunch. he said the press has been brutal but he still uses OxyContin. He just hopes that pts. do not get afraid to take Oxy
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	she has slowed down with her pain patients but said she still likes oxycontin for chronic pain
PPLPMDL0080000001	Akron	OH	44304	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	saw at desk, he says that oxy is getting bad rap, asked about the 40mg dose, told him fine if needed, follow up
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	he said he has stepped up his use of Oxycontin and said he has been pleasantly surprised with how well most of his patients do on it
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	talked at lunch, says that oxy is still being used quite abit, says that the dosing of the product is an issue, gave conversion guide, follow up
PPLPMDL0080000001	Westlake	OH	44145	7/24/2001	we went over the 10 point plan then talked about proper dosing of Oxy IR with OxyContin
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2001	talked at the op clinic, she says that she will write for oxy in pts that have very severe pain and are taking more than 4 to 6 short acting a day, talked about conversion, follow up
PPLPMDL0080000001	Cleveland	OH	44111	7/24/2001	talked at lunch, says that he is using oxy in cases where the pt is goign to need meds for 2 weeks, told him that is fine and to cont to use, follow up
PPLPMDL0080000001	Akron	OH	44304	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	he said he is using a lot of Oxycontin and he knows it is a post op pain med that he can count on
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/24/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2001	talked at clinic, he says that he has not used the oxy psp card, he lost it, talked about oxy andtitration, has pt coming in that is on 20mg and needs more, going to 30mg, follow up
PPLPMDL0080000001	Euclid	OH	44117	7/24/2001	next call: did he titrate the RSD patient? Pads? any other new starts? He sent the RSD patient to bowersox but hasn't heard back yet. He's been using Yokieli for refferals lately because he's got better bedside manners with the patients. he only feels comfrotable upto about 40mg q-12 with oxycontin and then gets a pain management consult for continuation of therapy or titration increases. he hasn't had any new starts. Next call: New starts and refferals to bowersox?
PPLPMDL0080000001	Cleveland	OH	44109	7/24/2001	talked at pmmr clinic, says that oxy is fine, he says that he has seen alot of kadian and dura reps, are using both of them only after oxy fails or problems, talked about failures and titration, follow up
PPLPMDL0080000001	Westlake	OH	44145	7/24/2001	he said he relies mostly on Vicodin which is what he was trained on and he has never had a single problem. He said he never uses percocet and will go to Oxycontin when he thinks the patient needs a little more pain control and he would then go to an Oxy 40mg q12.
PPLPMDL0080000001	Lakewood	OH	44107	7/24/2001	lunch. ran into him in the hall where he said he is using Oxycontin now as one of his more used pain meds that he goes to. He said he likes the 12 hour control
PPLPMDL0080000001	Cleveland	OH	44113	7/25/2001	saw outside of surgery lounge, he says that he is still only writing oxy for chronic pain, talked about pts that are diagnosed with pain before surgery and starting those pts on oxy, then using oxy post op. will consider, follow
PPLPMDL0080000001	Independence	OH	44131	7/25/2001	see comm onc notes
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Euclid	OH	44119	7/25/2001	he rarley writes for anything other than SA vicodin or darvocet. I told him that Barry may be calling on him because of the nurding home paitents. He did feel most comfortable trying oxycontin in nursing home patient. He has old school view on addiction and dangerous side effects
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	in pmmr clinic, says that he is using oxy in severe pain cases, but that he feels some pts will abuse and will not use, uses percocet then, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44113	7/25/2001	talked in or lounge, he says that oxy is still ok for pts that have very bad chronic pain, he is not writing as many opioids, but does use oxy for pts after the sa agents, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	talked in clinic, she says tta post op is not really an option. but that in chronic pain it is still good med, uses 20 and 40mg, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	in clinic, he says that he lets residents write what they want post op, he says that he feels oxy is fine for post op, talk to resident
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/25/2001	dr. does not think purdue promotes oxycontin enough! let alone aggressively promoting. he feels oxycodone is clean and well tolerated. he told stories of how the patch is abused. he does feel the patch is good for someone who's pain is stable and titrtation not indicated.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	see notes, tried with a lunch, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	oxy rx still coming in strong, has seen increase in dura, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/25/2001	talked to dave, he says that he has seen slight decrease in rx's, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.

PPLPMDL0080000001	Akron	OH	44308	7/25/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/25/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	talked very briefly in ortho clinic, told him about oxy and why it is still very effective post op, uses it still in spine cases, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	he is working with likavec now, says that he is writing oxy post op for almost all cases, follow up
PPLPMDL0080000001	Cleveland	OH	44109	7/25/2001	talked at office, says that she is still using alot of oxy, but also using alot of sa agents, she says she is switching those pts that are taking more than 8 per day. Follow up
PPLPMDL0080000001	Independence	OH	44131	7/25/2001	Cowan, OK with titration. Said he uses ms if pt has been on morphine and done well. he feels that oxy getting slammed unfairly! Talked a lot about indication and proper titration with group. It was an eye opener to staff to learn that oxy and per are same analgesic. Titration charts to everyone.
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PPLPMDL0080000001	Independence	OH	44131	7/25/2001	Cowan, OK with titration. Said he uses ms if pt has been on morphine and done well. he feels that oxy getting slammed unfairly! Talked a lot about indication and proper titration with group. It was an eye opener to staff to learn that oxy and per are same analgesic. Titration charts to everyone.
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PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	everybody is using chiro, gave up names of surgeons doing a lot of infiltration, Ohio City Group and Horizon. was able to pick up a lunch with shickendantz on 9/13. post op bags are mainly opioids, not many used anyway because most procedures outpt. call darlene to schedule day in lounge. called brian to see if he had anything going on there. Only a few of the docs putting in pain pumps. Kim is new crna, from St. E's in youngstown.
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PPLPMDL0080000001	Solon	OH	44139	7/26/2001	Intro call they don't do cold calls set up an appointment for september. expressed being happy to get a new purdue rep. Told me she's using oxycontin sparingly
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	talked at or lounge, says that he will not use oxy bc of abuse and short term of his pts pain, talked about cases that go more than a week, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	everybody is using chiro, gave up names of surgeons doing a lot of infiltration, Ohio City Group and Horizon. was able to pick up a lunch with shickendantz on 9/13. post op bags are mainly opioids, not many used anyway because most procedures outpt. call darlene to schedule day in lounge. called brian to see if he had anything going on there. Only a few of the docs putting in pain pumps. Kim is new crna, from St. E's in youngstown.
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PPLPMDL0080000001	Euclid	OH	44119	7/26/2001	he asked about the 160mg tablets again but he also said it's not an issue for him to use multiple 80's. he said I don't have time to talk. next call: try to get him to discuss a high dose patient. Has he had to use multiple 80mg tabs to gain control in some patients? Difficult to get him talking
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	everybody is using chiro, gave up names of surgeons doing a lot of infiltration, Ohio City Group and Horizon. was able to pick up a lunch with shickendantz on 9/13. post op bags are mainly opioids, not many used anyway because most procedures outpt. call darlene to schedule day in lounge. called brian to see if he had anything going on there. Only a few of the docs putting in pain pumps. Kim is new crna, from St. E's in youngstown.
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert. paper on aids.
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PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	talked at or lounge, says that the press has not really affected his use, but that he is hearing things from pts, tells them not to worry, totla knee, will use oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	talked at or, says that he is not using much oxy, but in cases of severe chronic pain, just try to keep current pts, follow up
PPLPMDL0080000001	Solon	OH	44139	7/26/2001	he said he has stoped using it since the negative news stories. now he uses Darvocet and vicodin. he admitted that they get abused to but their not in the news now. I asked him if he would consider using oxycontin again not based off of the news but according to the patients medical Dx and pain state. he said yes I now I choose what to give the patient not the news.
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert. Uniphyl take after dinner, peaks in early morning hours when you most need it.
PPLPMDL0080000001	Cleveland	OH	44102	7/26/2001	talked about oxy and uni, he is comfortable with oxy after pts take alot of sa, talked about switching pt after they are takng 6 sa, he said ok, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	everybody is using chiro, gave up names of surgeons doing a lot of infiltration, Ohio City Group and Horizon. was able to pick up a lunch with shickendantz on 9/13. post op bags are mainly opioids, not many used anyway because most procedures outpt. call darlene to schedule day in lounge. called brian to see if he had anything going on there. Only a few of the docs putting in pain pumps. Kim is new crna, from St. E's in youngstown.
PPLPMDL0080000001	Solon	OH	44139	7/26/2001	likes to take samples. he wants enokot-s for his mother-in-law. uses darvocet and cortisone shots. Only give oxycontin if they're going to die. Katie office manager/joselina and how arthritic she is I asked him if he though she would be agood candidate for 10mg q-12 of oxycontin. he mumbled I don't like to go to heavy for those people. I said if she's in that much pain then it might help her a great deal. he said I don't like people that argue with me. Next call bring in senokot-s samples at 12:30 when joselina will be their.
PPLPMDL0080000001	Cleveland	OH	44111	7/26/2001	lunch, talked about oxy and the issue of abuse, he says that he has not really cut back on his use, but that he is concerned bc some pts have asked why they are on oxy, talked about what he should tell those pts and how to deal with it, then talked about pts that are taking more than 4 sa, said they could be switched, follow up
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	cant figure this guy out. he likes oxy, realized that there is a lot more abuse of vico. believes in it. I told him he sold me. signed him up for rx program. need him to speak on abuse. He goes to oxy once a pt reached 5 tabs aday. find out where he leaves oxy
PPLPMDL0080000001	Cleveland	OH	44111	7/26/2001	dave, hes syas oxy stillused alot, follow up
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	everybody is using chiro, gave up names of surgeons doing a lot of infiltration, Ohio City Group and Horizon. was able to pick up a lunch with shickendantz on 9/13. post op bags are mainly opioids, not many used anyway because most procedures outpt. call darlene to schedule day in lounge. called brian to see if he had anything going on there. Only a few of the docs putting in pain pumps. Kim is new crna, from St. E's in youngstown.
PPLPMDL0080000001	Cleveland	OH	44113	7/26/2001	see anest
PPLPMDL0080000001	Euclid	OH	44119	7/26/2001	I left pain management Rx guides that they were very thankful for. census has been low over the past month but is starting to pick-up. Having difficulty with a patients feeding tube couldn't get specific patients to talk
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
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PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44106	7/26/2001	Clinic luncheon POST...NEXT ASK HIM ABOUT STARTS GET COMMIT TO USE OXY VS. PERC WHEN STABLE GOING TO THE UNITS
PPLPMDL0080000001	Brooklyn	OH	44144	7/26/2001	talked at deaconess, he says that he is still not using post op, but does follow some of chahuan pts, follow up
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Solon	OH	44139	7/26/2001	intro call caught him at the window usually only talks to reps with appointments. he does use oxycontin but only for more extensive procedures. next call: find out where he uses tylenol #3 and use the analogy that it's converted to morphine and I in 5 can't metabolise to the active ingredient. what are the procedures he uses oxycontin in?
PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert.
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PPLPMDL0080000001	Akron	OH	44302	7/26/2001	sleep thru the night, ten point plan, revised package insert. Paper on aids.
PPLPMDL0080000001	Brooklyn	OH	44144	7/26/2001	talked at deaconess, says that he has not heard any neg things from pharmacies lately did says that he is hearing it from competition, talked about titration, follow up
PPLPMDL0080000001	Euclid	OH	44132	7/26/2001	Sue, part time nurse, says she hasn't seen doc rx oxy lately, mainly duragess. I explained that oral is preferred route, that pt. variability in plasma levels is greater with dura, heat and weight issues, administration, and showed her how easy oxy is to admini and titrate. explained no ceiling dose and cost benefit. Dr. says he usually goes up to 80 q12 then will refer to pain spec. Mikhail, Laham or Salama. He is concerned that product was going to be restricted. I explained that all regulatory agencies have assured purdue that they are not trying to prevent legitimate pain pts from being treated, that we just need to educate everyone on how to manage opioids. NO lunches in euclid, but can in the pink palace (mentor).
PPLPMDL0080000001	Warrensville Hts	OH	44122	7/26/2001	detailed doc on oxycontin still being the best 1st line choice of se because of ease of titration. gave him feedback letter. he did not think purdue has done anything out of line and is doing too much "sucking up" and is inviting disaster. gave wick pt ed materials addiction terms, myths and oxy pieces.
PPLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PPLPMDL0080000001	Cleveland	OH	44109	7/27/2001	gs lunch, talked about oxy in burn unit, he says that frat was using it until all of the abuse, now says that yowler will use if pts have no hx of abuse, follow up

PLPMDL0080000001	Highland Heights	OH	44143	7/27/2001	He only goes upto 20mg tabs he uses percocet for break through. i showed him the ginesberg paper that showed an average of 30mg q-12 but he feel that 20mg is enough. Next call: what procedures does he have comming up this week and will he use oxycontin for them?
PLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	gs lunch call, he is on trauma rotation and says that they use oxy in the fracture case, but in some cases they only use perco, follow up
PLPMDL0080000001	Euclid	OH	44119	7/27/2001	He was fired up today. Dr. mease who is the new medical director of occupational medicine has a very puritanistic attitude towards opioids. her feeling is that a patient should only be given meds for three days and then get rid of them???? he was having a meeting with administration to discuss pain management and what kind of support he can get for his practice. Also Chris told me that people have been making comments like Terri NP that george Rx to many opioids. He has taken over the PM practice that the two rehab doctors left and if he wasn't treating them they who would.
PLPMDL0080000001	Cleveland	OH	44113	7/27/2001	talked at lutheran briefly, he says that he is still writing oxy some for post op, but now mainly for his chronic pain pts, follow up
PLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Solon	OH	44139	7/27/2001	Next call bring in senokot-s samples at 12-30 when joeselina will be their. Joselina weighs about 65 lbs and her function is diminished greatly D/T her arthritis. He agreed to give her a trial of oxycontin 10mg q-12 i really hope for her sake he does what he says.
PLPMDL0080000001	Mayfield Hts	OH	44124	7/27/2001	doc typed up interview q's to flush out abuse potential. said that dr. mikhaill would be interested in being a part of the program.
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	talked about rx from metro, follow up
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	saw ron in pharm. thinks chiro is done. not sure benefits are needed in practice, plus higher cost. when i explained that it is not as expensive as ropi, he seemed to have the two confused. But i eplained that for residents, might be good idea. He said Boswell did not support it before! Need to see if boswell has changed opinion
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	talked to ron about chiro. thought it was loser. Boswell did not see a need for it. Said oxy was no brainer. But need appt to discuss its utilization. JCAHO coming up so call end of July.
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	met with Trish Gallagher, she is CNM for dept. set appt for 8/14 9 am. Determine what education needs staff has on oxy. find out who rx's and way to get to them.
PLPMDL0080000001	Cleveland	OH	44119	7/27/2001	might be easier to catch docs out in satellites. but cnm is Wendy 8447385
PLPMDL0080000001					greg full time pharmacist only have one patient on Uniphyl. He likes to joke around alot. His main stance on oxycontin is that some people are going to abuse and some people need it. he's not going to withhold it because it can be used wrongly. he stocks all strengths because they get request for all strengths. He said di cello does mostly percocet but some oxycontin some from george and link mostly from yokiel and allen.
PLPMDL0080000001	Mogadore	OH	44260	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Richmond Hts	OH	44143	7/27/2001	didn't have time to go over tamper Rx pads. He has the same patients on oxycontin that are doing well. He said i probably have a few more that could benefit from oxycontin.
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	he is on trauma rotation also, says that gagliardi tells them to use oxy in fractures and other cases, dose 20mg, follow up
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	doc in spain last two weeks. present with feedback letter upon next call.
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	he is on blue team, do not use many meds now, but he says that on ns that is all they use, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44223	7/27/2001	sleep thru the night, ten point plan, revised package insert.
PLPMDL0080000001	Cleveland	OH	44113	7/27/2001	talked at lutheran, he says that he has not been affected by the abuse issue, but says that some pts are asking why on oxy, he keeps them on it and uses perco for bt
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	she is now working with dr harris, talked about a pt that was on duragesic and still had pain switched to oxy 40mg and worked very well, talked about conversion
PLPMDL0080000001	Lyndhurst	OH	44124	7/27/2001	caught doc, has used oxycontin again. said he mainly will write for gyn procedures.
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	met christine, docs sect. will leave note that i was by to set up appt.
PLPMDL0080000001	Cleveland	OH	44113	7/27/2001	talked, he says that he has two pts today that are candidates for oxy, he says that both are totals and should be on meds for 2 to 3 weeks, follow up
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	on ns team, he says that every pt in ns goes home on oxy, perco and flexal, he says that oxy 20 and 40 are used the most, talked about higher doses if needed, follow up
PLPMDL0080000001	Cleveland	OH	44106	7/27/2001	doc asked about oxycontin new about restricting rx's. Talked about how Purdue is cooperating with FDA and likely that product will be available. Explained that problem is not existent with real pts, but we need to keep out of hands of junkies. he seemed pretty comfortable with titration, 1-2 days, 20-50 percent, if more than 2 breakthrough doses. don't have to wait for days like duragesic and good side effect profile. faster onset of analgesia too. talked also about no ceiling dose, stress that on next call, and see if he has a mental limit on how high he titrates.
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	finally got his rx pads, he says that they are great, but the phone number is wrong, says that he is still writing lot of oxy, talked about titration
PLPMDL0080000001	Cleveland	OH	44109	7/27/2001	she is stillusing in pmr clinic, says that the abuse has decreased her use, but that pts that are in true pain and need plenty med get oxy, uses the 20mg dose, talked about titration, follow up
PLPMDL0080000001	Lyndhurst	OH	44124	7/27/2001	doc had tried the oxy for c and gyn after i last saw him. hasn't used it since, can't remember. reviewed dosing q12 said he will use again, just keep reminding. talked about bringing in a speaker for post partem pain. he liked idea. this year booked, but need to get next years dates from rosemary in cme.
PLPMDL0080000001	Akron	OH	44333	7/30/2001	using only on severe pain cases, he said everyone knows how to manipulate OxyContin and he is not giving it to his routine cases anymore. Abuse and diversion is the biggest concern. One case, right epicondylotomy, will use OxyContin.
PLPMDL0080000001	Akron	OH	44333	7/30/2001	has no patients on OxyContin, too many problems with diversion for chronic use, had a patient that had to go to rehab for injecting OxyContin.
PLPMDL0080000001	Akron	OH	44333	7/30/2001	abuse and diversion along with the FDA mention about abuse and diversion, he said he is not starting any new chronic pain patients on OxyContin. Up to pain specialist. Uniphyl for COPD patients not controlled on inhalers.
PLPMDL0080000001	Warrensville Hts	OH	44122	7/30/2001	talked about fda letter and pi changes, he says that the changes mean nothing to his writing habits, he says that he will have deb write letter to fda, follow up
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	he came to trauma clinic, he says that the ban on oxy is real, he says thought tht in time he thinks the attendings will soften, talked about using oxy ir instead, follow up
PLPMDL0080000001	Akron	OH	44333	7/30/2001	breast augmentation case, giving OxyContin 20mg to take before going to bed and having the patients take vicodin during the day, he said OxyContin makes patients more sedated.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	in op trauma, he says that he lets the residents and libby np write most rxs, he says that in trauma cases most of the time the abuse is not an issue, says that he is ok with oxy used in his cases
PLPMDL0080000001	Akron	OH	44333	7/30/2001	no new patients, too hard to convince patients they will not have problems with OxyContin.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	at trauma lunch, says that in trauma use in fractures it is good choice, sending pts home on oxy and perco for bt pain, follow up
PLPMDL0080000001	Akron	OH	44333	7/30/2001	concern about patients chewing up an OxyContin, she will only use on severe pain cases for 7 days or less. Will not give to chronic pain pts, especially pts that have an unstable personality.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	see notes
PLPMDL0080000001	Warrensville Hts	OH	44122	7/30/2001	see zaidi notes
PLPMDL0080000001	Cleveland	OH	44102	7/30/2001	followed up with more pharm protection pamphlet
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	asked about any changes in oxy business, sasy strong as ever, follow up
PLPMDL0080000001	Akron	OH	44333	7/30/2001	He is not using OxyContin, only for sever chronic pain, vicodin is all he is using for post op pain.
PLPMDL0080000001	Akron	OH	44333	7/30/2001	growing concern over convincing his patients that oxyContin is safe to take. he said he is using when appropriate, OxyContin is for pain that requires ATC pain control. Did say has used vicodin more for where patients are not comfortable using OxyContin. Did not have any new patients in mind for oxyContin.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	on trauma rotation, says that he feels oxy still has its use, says though that fallon has slowed down his use, talked to libby the np and she says oxy is still used, follow up
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	talked at trauma clinic, he says that oxy ir might be a good alternative to percocet, talked about oxy and the ban
PLPMDL0080000001	Akron	OH	44333	7/30/2001	Using post op, for rhinoplasty and other plastic surgery procedures.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	trauma call, says that since last friday he has used oxy 2 times this weekend , both with fractures, says worked well, follow u p
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	trauma lunch, says that oxy pt was in room, pt is follow up from surgery, was on percocet and last follow up he switched to oxy 20mg, follow up
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	in clinic, he says that dcnchman says oxy is only to be used in ca surgery pts, talked about oxy ir, follow up
PLPMDL0080000001	Fairlawn	OH	44333	7/30/2001	Chronic back pain is main state that he is treating, he gets alot of patients from the crystal clinic, if patient wants to stay on vicodin then he will keep them on, but likes the longer acting OxyContin for chronic moderate to severe pain.
PLPMDL0080000001	Akron	OH	44333	7/30/2001	schleroderma patients are getting OxyContin, OA patients are getting darvocet or vicodin, concern about the misuse of OxyContin and explaining to the patients why they are getting OxyContin is a growing concern.
PLPMDL0080000001	Cleveland	OH	44109	7/30/2001	chief of trauma now, he says that he is using oxy in trauma cases and is telling other residents to do so. has pt who is still taking multiple percocs and has lingering pain from fracture, putting on 10mg q12, follow up
PLPMDL0080000001	Akron	OH	44333	7/31/2001	He has stopped because of concerned about diversiona and being held more liable for writing OxyContin and being addicted.
PLPMDL0080000001	Akron	OH	44333	7/31/2001	Patients waiting to go to surgery , back or spine problems. usually 30 days of OxyContin and then to surgery. Concerned about diversion of OxyContin, has fallen back to vicodin a little more for these types of patients.
PLPMDL0080000001	Cleveland	OH	44113	7/31/2001	talked about copd and uni, he says that he has been looking for samples, sampled. follow up
PLPMDL0080000001	Lakewood	OH	44107	7/31/2001	he said he is still using oxy but has some pts that can not get it in middle burg hts, he said he will only use uniphyl
PLPMDL0080000001	Cleveland	OH	44105	7/31/2001	talked about oxy and he says that pts in his clinic are not really candidates for oxy tx, but says he will refer to zaidi, follow up
PLPMDL0080000001	Cleveland	OH	44105	7/31/2001	he says that they only see oxy in ca pts, so talked about using it in ca pts and referring the pain pts to southpoint pain mgt, follow up
PLPMDL0080000001	Akron	OH	44312	7/31/2001	Discussed the 10 point plan, documentation and the opioid contract along with assessment. OxyContin is being used for chronic arthritic pain in general.
PLPMDL0080000001	Cleveland	OH	44111	7/31/2001	talked at er, he says that right now it is too difficult to right for product in er unless pt is already on med, follow up
PLPMDL0080000001	Cleveland	OH	44105	7/31/2001	todds cousin, asked if any gp are using oxy, told him that several of my gps are, he says he will only use in ca and will refer, follow up
PLPMDL0080000001	Cleveland	OH	44105	7/31/2001	talked at brentwood lunch, says that she wants to bring speaker in to talk to residents, says that oxy is now only used in ca pts, follow up
PLPMDL0080000001	Cleveland	OH	44105	7/31/2001	see notes
PLPMDL0080000001	Cleveland	OH	44111	7/31/2001	see mark notes

PPLPMDL0800000001	Cleveland	OH	44102	7/31/2001	says will fill oxy rxs, tell chauhan
PPLPMDL0800000001	Cleveland	OH	44109	7/31/2001	says tim that no problem with oxy rx, tell chauhan
PPLPMDL0800000001	Cleveland	OH	44109	7/31/2001	says that had to call cops on pt with oxy rx, says thta will turn away rxs if not satisfied
PPLPMDL0800000001	Akron	OH	44321	7/31/2001	Met with Eileen Kepple, RN. We set up the first in a series of in-services. They also have 3 nurses that are going to be working with the pain pts. Eileen said the physicians there are n ot very good with pain management. She gave me the names of the physicians who refer to the home. I told her I would speak to them.
PPLPMDL0800000001	Fairlawn	OH	44333	7/31/2001	concern over OxyContin, thinking only for cancer.
PPLPMDL0800000001	Akron	OH	44333	7/31/2001	OxyContin new indication for post op pain control.
PPLPMDL0800000001	Fairlawn	OH	44333	7/31/2001	strong supporter of OxyContin, seeing less but recommending senokot-s.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	7/31/2001	Went over the 10-point plan and the Friedman letter. Gave him a copy of each. Also went over some changes in our package insert. He said he is still prescribing Oxycontin and the media hype has not changed that. Also left him some Senokot-S samples
PPLPMDL0800000001	Cleveland	OH	44109	7/31/2001	doc does not do a lot of regional, uses lido for bier. talked about oxy for post op painn.. says paracit use a lot of demerol for more than few days. gave conversion and indication for oxycontin. follow up with paracit.
PPLPMDL0800000001	Cleveland	OH	44105	7/31/2001	talked about the fact that any med can be abused, he says that the new pi changes will help doctor write oxy for right pts, he says that he is using oxy in pts that have been on short actings for period of time,
PPLPMDL0800000001	Cleveland	OH	44105	7/31/2001	he says that he is still using oxy, says only in ca and severe chronic pain, he says that he helped the writer with the pi changes, says that he has pt that he has treated for months with low back pain on oxy, talked about
PPLPMDL0800000001	Akron	OH	44312	7/31/2001	Opioid documentation, assessment and agreement contracts. No problems in the practice OxyCnTin use, mentioned arthritic pain, talked about a OA pt takig vicodin which is not lasting while doing daily activities. Not alot of theo, use compared to theo dur and uni dur where have been discontinued.
PPLPMDL0800000001	Akron	OH	44333	7/31/2001	Using OxyContin for most post op pain procedures, right wrist procedure wrote OxyContin for 1-2 10mg tabs q12h.
PPLPMDL0800000001	Barberton	OH	44203	7/31/2001	cancer pain is where going to use or subacate severe pain like fractures, 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	7/31/2001	wrote OxyContin for a schaphoid procedure, 1-2 10mg q12h, also going to use on his next scaphoid procedure.
PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Did an in-service on the 10-point plan. Had great discussions with the physicians on abuse and diversion of Oxycontin. Had one person who said she saw the article in the New York Times and said it was a recipe on how to abuse Oxycontin. I told her our response was on our web site.
PPLPMDL0800000001	Akron	OH	44333	7/31/2001	1-2 10mg tabs q12h post op for hip and knee replacements. Two cases coming up tomorrow.
PPLPMDL0800000001	Akron	OH	44333	7/31/2001	Using for total knees and hips 1-2 10mg tabs q12h, for 3 days post op and then going to vicodin.
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
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PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	talked about oxy in severe oa, he says that he will only go to oxy after pts takes 8 or more short acting per day, then may refer to pain mgt, follow up
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	talked at uro clinic, says that he is using oxy and oxy ir in post op settings, says that he feels it iws getting a bad rap and should still be used, follow up
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	talked at uro clinic, he says that oxy is only used now in severe ca pain and some post op for painful cases, follow up
PPLPMDL0800000001	Euclid	OH	44119	8/1/2001	he was working immediate care today. I showed him the FDA letter and he agreed to write a leter about his opinion on hte use of opioids in chronic pain. We reviewed the new prescribing information and he kind of laughed he felt that it wouldn't chage the way he use oxycontin at all.
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
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PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Dr. sat in on conversation about Oxycontin. She did not say anything or participate in anyway.
PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Dr. is new at the V.A. She has been here about a week. She did not say anything. Will need to specifically speak with her more next time.
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
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PPLPMDL0800000001	Westlake	OH	44145	8/1/2001	he sia he will give it a try for a continuous around the clock pain patient
PPLPMDL0800000001	Lakewood	OH	44107	8/1/2001	quick hit in the hall, she said she sends out most of her chronics many to Diab specially arthritis
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	talked about chauhan pta and using oxy
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	they said that chauhan pt was rude and did not want to call physician
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	talked to lois about pharmacy issues, follow up
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	see anest
PPLPMDL0800000001	Cleveland	OH	44119	8/1/2001	Only a couple uniphyl patients and he took some of the stock from mentor. george main Rx of oxycontin nothing over 40mg
PPLPMDL0800000001	Fairview Park	OH	44126	8/1/2001	Tom said he supports Oxycontin has every strength and would even do a speaker program but does not have any time to attend the special meeting or send anything
PPLPMDL0800000001	Rocky River	OH	44116	8/1/2001	went over 10 point plan, Roth, then talked about Uniphyl and availability of theophylline
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
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PPLPMDL0800000001	Lakewood	OH	44107	8/1/2001	met with ed. dept. to go over possibilities of getting dr. Howard Smith to speak
PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Dr. is very hesitant to write opioids. She brought up the physician in Florida who is being brought up on murder charges. She said she would never give Oxycontin to a 21 year old. I told her that it depends on what her history is and what kind of assessment was done. She feels that very few people should be on Oxycontin.
PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Dr. was very vocal about pts. she is getting from primary care that she says are clearly dependant, and may be addicted. She said these pts. are very difficult to get off of opioids, and the PCPs are not in tune to the use of adjuvant meds. She said they are much more comfortable prescribing opioids than adjuvants. Dr. said she wants pt. info and articles on pain management. Will supply them to her.
PPLPMDL0800000001	Brecksville	OH	44141	8/1/2001	Dr. started the conversation on Oxycontin. He asked if we were "pushing" Oxycontin. I told him we were selling the product, and proceeded to discuss the 10-pt. plan and the Friedman letter.
PPLPMDL0800000001	Cleveland	OH	44109	8/1/2001	breakfast. met cooper- he liked the blair talk because he says he uses bupi without thinking, but will be more cautious. he does use some ropi. will use chiro. figus- ob guy- he wants chiro on form, but just forgot about it he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
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PLPMDL0080000001					he questions value in ob, plus cost is prohibitive, but will try, will mainly be used for of smith- on p/t. he wants reprints on safety, efficacy, motor block, and cost info and will take to p/t in sept. does not see any problems at the least replacing ropi. morscher- says he doesn't care- told him about the cost diff.
PLPMDL0080000001	Mayfield Hts	OH	44124	8/1/2001	doc would not fess up to so much dura use. presented benefits of oxy and that purdue is standing behind it. gave him email address for fda, committed to writing to them
PLPMDL0080000001	Cleveland	OH	44109	8/1/2001	in oc health at deaconess, says that oxy should not be used in chronic pain, asked her where he felt it should be used and she said cancer, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/1/2001	in clinic, talked about using oxy in pts that have been on short acting meds for a period of time, talked about conversion
	Brecksville	OH	44141	8/1/2001	Dr. participated in Oxycontin discussion. She said the problem is that physicians do not have enough time to do good pain assessments and still take care of all the other problems. She is aware that the V.A. is focusing on pain and says that in the future there may be more pressure to do better pain assessments and that according to her will present more problems.
PLPMDL0080000001					he wanted to see a conversion guide and wanted some pcket ones
PLPMDL0080000001	Lakewood	OH	44107	8/1/2001	talked about oxy adn using the 80mg dosa and writing for oxy ir for bt pain, instead of hydrocodone, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/1/2001	talked at clinic, says that he is using oxy when dr dinchman is working with him, says that other uros do not like it, talked about post op
PLPMDL0080000001	Cleveland	OH	44109	8/1/2001	lunch went over 10 point plan, he was concerned about abuse but didn't seem so bad afterwards. Soaped Roth and he talked about trying OxyContin for an osteo pt.
PLPMDL0080000001	Olmsted Falls	OH	44138	8/1/2001	treating alot of low back pain, concern is two patients that she sent to the pain clinic, one came back on 80mg every 6 hours. Not comfortable and trying to back off. Comfort level steps at 40mg q12h. Going with vicodin for first 10 days. More aware of going to OxyContin, needs to know the patient and get records before going to OxyContin.
PLPMDL0080000001	Norton	OH	44203	8/1/2001	put a patient with OA pain on 20mg q12h, he thinks it is appropriATE FOR arthritic pain.
PLPMDL0080000001	Norton	OH	44203	8/1/2001	went over titration guide. he said 20mgs is usually as high as he needs to go
PLPMDL0080000001	Lakewood	OH	44107	8/1/2001	lunch went over 10 point plan. He then said he doesn't have a problem with his pts. on Oxy. He mostly uses it for acute pain that is continuous in nature. He has a few severe rheumatoid and osteo pats that are on Oxy one on 80mgs q12
PLPMDL0080000001	Olmsted Falls	OH	44138	8/1/2001	burn unit lunch, says that he is using more in trauma cases, but still using alot of percocet, talked about the abuse issue, and oxy ir
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	met new nurse, willie. just a quick hi to doc, reminded him of fda letter, said he would write. left some pens
PLPMDL0080000001	Cleveland	OH	44113	8/2/2001	Dr. said she is still using Oxycontin. She is being careful with who she gives it to. I went over the 10-point plan and the physician letter from Friedman. Dr. said she took over an assisted living center and has many pts, on Oxycontin. She said the MDS person at Mt. St. Joseph is doing very well on Oxycontin.
PLPMDL0080000001	Euclid	OH	44132	8/2/2001	talked about tid pt, will get x filled at rite aid when dennis returns, talked about walgreens, talk senokot, follow up
PLPMDL0080000001	Brooklyn	OH	44144	8/2/2001	inn pain clinic, talked about the fda letter and if he would right email, said that he would, talked about his golf outing, follow up
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	in burn unit, he says that he is using oxy in his pts and that frat and yowler are ok with it, talked about oxy ir
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	Used on older patients post hip replacement was the main patient type. These patients now are concerned about taking OxyContin and opt for other medications. I use the dispelling myths of opioids piece to help.
PLPMDL0080000001	Akron	OH	44312	8/2/2001	talked in burn unit, he says that now is too hard to write for oxy, but in house has no problem using it, talked about his golf outing, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	talked about fda letter, he says that he has no problem writing an email, he says that he has no problems getting rx filled in pharmacies, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	He is using for 3-5 day and only the 10mg tabs and then he is going to darvocet or vicodin on prn basis. More painful procedures, had a right ankle procedure with ligament repair which he is going to write for.
PLPMDL0080000001	Fairlawn	OH	44333	8/2/2001	doing rotation in burn unit, he says in the er that they are no longer aloud to write for oxy, says that they use mainly percocet now, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	talked about filling oxy rxs, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	talked about chauhan rxs, chris and debbie
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	see onc
PLPMDL0080000001	Chagrin Falls	OH	44023	8/2/2001	Do have some Uniphyl patients and will order some more uniphyl. they do stock oxycontin but they don't see much request for it in this area. robert chief pharmacist doesn't like stocking alot of any controlled substance.
	Cleveland	OH	44119	8/2/2001	Met with Jan, the pharmacist. She gave me the numbers of what they ordered from Westhaven from March 15, 2001 which is when they started with to July 31. The numbers are as follows: MS Contin 15mg - 175. MS Contin 30mg - 650. MS Contin 60mg - 250. MS Contin 100mg- 175. Oxycontin 10mg - 425. Oxycontin 20mg- 150. Oxycontin 40mg - 175. Oxycontin 80mg 125. Also spoke with Joanne Sheldon. She wants to be on our speakers bureau. I told her to get me a CV. I went over Purdue's 10-point plan and the physician letter. Did not get to see Dr. Thomas. She was there, but was very busy.
PLPMDL0080000001					Did the rounds on the floors. Converted on pt. on Donna's floor form Methadone to Oxycontin. Donna is going to ask the physician to do this. Dr. Patel has a pt. on Vicodin, and he will not convert them to Oxycontin.
PLPMDL0080000001	Lakewood	OH	44107	8/2/2001	Went over the 10-point plan and the Friedman letter. Dr. said that the media hype has not changed his point of view on prescribing Oxycontin. He said you just have to make sure it is the right patient. He did say he will take advantage of the free script pads and wanted to see the medication contract. I gave him a copy of the contract. He seemed to like what we were doing with our 10-point plan.
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	showed doc fed piece again. discussed pts who present seeking behavior that doc should do urine screen.
PLPMDL0080000001	Akron	OH	44302	8/2/2001	Treat, assess, Document.
PLPMDL0080000001	Lakewood	OH	44107	8/2/2001	First call for me on this doctor. Explained that I was nursing home rep. He only goes to St. Augustine Manor. Has about 30pts. He said he is using Oxycontin at this home. Explained to convert to Oxycontin when pts. are on ATC short acting opioids and needs it for an extended period of time.
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	in burn unit, says that he is using oxy on some rotations, but has seen a marked decrease in rxs, follow up
PLPMDL0080000001	Cleveland	OH	44109	8/2/2001	burn unit lunch, doctor says that he is using oxy for his pts in house, have two in house now on oxy 40mg, follow up
PLPMDL0080000001	Akron	OH	44319	8/2/2001	state medical board guidelines. Discussed the state medical board rules and he said he started a fibromyalgia patients on 10mg q12h which was taking vicodin.
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	Daw- titration/TIME principles. going CR right away. why bother with combo's when know pt will need ATC. wants pt ed about pain mgmt. Chaudhry- titration/TIME principles. Would love to have Levy come in. Uses dura when const too much with oxy, but does not like patch because of contact dermatitis and adhesion issues and cost. Says oxycodone is best tolerated opiod.
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	Daw- titration/TIME principles. going CR right away. why bother with combo's when know pt will need ATC. wants pt ed about pain mgmt. Chaudhry- titration/TIME principles. Would love to have Levy come in. Uses dura when const too much with oxy, but does not like patch because of contact dermatitis and adhesion issues and cost. Says oxycodone is best tolerated opiod.
PLPMDL0080000001	Parma	OH	44129	8/2/2001	detailed all staff on indication, titration, addiction v. phys dep. kim says she writes. she just feels that assessment is really bad! next lunch, go over assessment. explained that pt who is still a 10 after a few months of titration probably should have something other than opiod. doc committed to writing to fda and will give address to pts as well.
PLPMDL0080000001	Cleveland	OH	44111	8/2/2001	Daw- titration/TIME principles. going CR right away. why bother with combo's when know pt will need ATC. wants pt ed about pain mgmt. Chaudhry- titration/TIME principles. Would love to have Levy come in. Uses dura when const too much with oxy, but does not like patch because of contact dermatitis and adhesion issues and cost. Says oxycodone is best tolerated opiod.
PLPMDL0080000001	Lakewood	OH	44107	8/2/2001	doc said he wrote oxy 20mg q6 and walgreens would not fill. explained that he should put pt on 40 q12 first before increasing intervals. Told him to switch pt to q12 dose and then document any adverse events and adjust accordingly. He did commit to converting. Need to hit titration harder on next call.
PLPMDL0080000001	Westlake	OH	44145	8/2/2001	quick intro at clinic. talked about titration and will set up an inservice with staff. they will call with date.
PLPMDL0080000001	Akron	OH	44312	8/2/2001	Think biggest barrier now to prescribing OxyContin that he stated was counselling them because alot of patients, elderly in particular have great reservation for fear of becoming addicted or getting the script filled. He knows that the media has created this but he said it is real life concerns. I showed him our piece on dispelling myths about using opioids to help educate his patients. He is mainly using for post op pain for 5 days or less.
PLPMDL0080000001	Akron	OH	44312	8/2/2001	He said has started on gentleman that was taking vicodin every 6 hours that said was not holding so converted to 10mg q12h.
PLPMDL0080000001	Akron	OH	44333	8/3/2001	Steven Rarick doing well on OxyCcontin again. He has slowed down some, the younger population is not getting Oxy. they are getting vicodin or percocet because of abuse and diversion with OxyContin. Uniphyl, two patient on 400mg for nocturnal bronchitic symptoms.
PLPMDL0080000001	Unlontown	OH	44685	8/3/2001	He has been affected by the abuse and diversion wave, he said in the past he was starting low back pain patients on OxyContin or converting from vicodin after 4 weeks or starting to call back for early refills. Now he is not starting patients right on OxyContin because of the problems, along with Dr McIntosh, they both said it is a problem at Green HS and is not only media, they both talked to a DEA agent.
PLPMDL0080000001	Akron	OH	44313	8/3/2001	abuse and diversion with OxyContin, only filling q12h
PLPMDL0080000001	Cleveland	OH	44127	8/3/2001	talked about oxy and uni, she is not writing oxy any more, but is writing uni. talked about theo and unidur, follow up
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	southpoint residents lunch, talked about oxy aDN abuse
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	talked at southpoint tak, asked about the abuse thing and talked about new pi, follow up
PLPMDL0080000001	Akron	OH	44319	8/3/2001	cancer pain and severe noncancer pain, if all other opioids fail to noncancer pain.
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	mainly talked about uni, is writing for copd, oxy only in ca pts, follow up
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	at southpoint lunch, talked about oxy and the abuse and stocking issue, new idication
PLPMDL0080000001	Unlontown	OH	44685	8/3/2001	Concern over the younger population abusing OxyContin. Green HS so he said it is not only a media created problem. Older patients are still getting OxyContin but more selective.
PLPMDL0080000001	Akron	OH	44333	8/3/2001	He will bring back his opiod patients in 10 days to reevaluate them, some patient are apprehensive to get OxyConti filled or of becoming addicted. He is using for fractures, compression.
PLPMDL0080000001	Warrensville Hts	OH	44122	8/3/2001	southpoint lunch
PLPMDL0080000001	Cleveland	OH	44122	8/3/2001	zaidi and abuse
PLPMDL0080000001	Akron	OH	44333	8/3/2001	OxyContin for more severe pain.
PLPMDL0080000001	Richmond Heights	OH	44143	8/3/2001	got his script pads, hasn't started anyone on oxycontin lately. Difficult to get any time with him anymore tuff to get any dialog through thte window???
PLPMDL0080000001	Richmon Hts	OH	44143	8/3/2001	He uses very conservatively. he's worried about people abusing it or getting harassed for it. Agrees that people can benefit form it if nothing else is working for them. uses a little uniphyl mostly generic but agreed to use in patients with nocturnal symptoms.
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	talked at southpoint lunch, talked about oxy and the abuse issue
PLPMDL0080000001	Cleveland	OH	44105	8/3/2001	talked at southpoint lunch, talked about oxy adn the abuse issue, say that stocking has been a problem, follow up



PLPMDL0080000001	Akron	OH	44333	8/3/2001	He did say that the media has changed his prescribing habit, he said some of his patients do not want to be on OxyContin for either the abuse factor or they are afraid to get it from the pharmacy. He said he is using it for chronic pain, fibromyalgia, diabetic neuropathy, low back pain and arthritic pain. Patients that are needing frequent refills on vicodin or have been taking for at least 6 weeks. Uniphyl for COPD patients after severent.
PLPMDL0080000001	Akron	OH	44321	8/3/2001	Opioid agreement contract, using for chronic pain and even mention a compression fracture patient that he gave 10mg q12h.
PLPMDL0080000001	Uniontown	OH	44685	8/7/2001	cancer pain, with diversion and abuse he is not using it for anything else.
PLPMDL0080000001	Cleveland	OH	44106	8/7/2001	In cafeteria introduced self. Hit media he agreed & he stated iatrogenic addict rate. agreed to try OxyC instead of percocet to send pt. home on POST...PT. SPECIF. REVIEW CONVERSION RATES -HE KNOWS THEM WELL
PLPMDL0080000001	Cleveland	OH	44106	8/7/2001	on appt. at IM on 3 Lake. He states it wasn't a hassle to bring in speaker by Purdue for admin reasons rather speaker lacked substance & hard data - female name began with D. POST...NEXT REV. HIS SUCCESS WITH AIDS POP. OTHER SPECIFIC CASES RECENT. CONSIDER A SPEAKER OF HIS SELECTION AND IF NOT ON PURDUE TRY RECRUIT
PLPMDL0080000001	Barberton	OH	44203	8/7/2001	He is going to sign the practice up with script pads.
PLPMDL0080000001	Cleveland	OH	44117	8/7/2001	he uses the agreement forms with every patient. he really makes good sense when it comes to patients with pain and use of opioids to manage their pain. clear distinct qualities he looks for in a person taking an opioid. he mentioned quite passionately that he would now like to talk to a group of local doctors on use of opioids in pain management and if Purdue would sponsor him as a speaker. he does realise that he's a maverick but feels the community thinks of him as a good doc and they will come and listen to what he has to say.
PLPMDL0080000001	Euclid	OH	44119	8/7/2001	he asked about the 160mg tablets but does use multiple 80's for higher dosed patients. he has one patient on 4 80's tid and she has legitmate pain with a history of abuse so he keeps her on a very short lead. he was unphased by the new PI changes. he did mention the post-op but it only refers to the immediate 12-24 hours.
PLPMDL0080000001	Akron	OH	44333	8/7/2001	He mentioned the DEA issue and he is still using Oxy more than any opioid, but has been using the patch more.
PLPMDL0080000001	Cleveland	OH	44102	8/7/2001	Met with Dr. to try to pin him down on a date for him to speak to a select group of physicians on pai n management. He said he though it would be best to wait until the hoopla dies down. I told him I thought this might be the best time to teach proper pain management. He seems a little skidish on wanting to do the program, although he does understand pain management and is a big supporter of Oxycontin. he says he is not shying away from Oxycontin in the nursing home, but does not use a lot in hi s office practice.
PLPMDL0080000001	Euclid	OH	44117	8/7/2001	did they get the script pads? Has he had to refer anymore patients to pain management or Bowersox? Any patients you have that are taking more and more SA vicodin or percocet that may benefit from being converted to oxycontin? He was super busy and needed some senokot samples. He was unphased by the PI changes and agreed to talk to me when he had more time.
PLPMDL0080000001	Richfield	OH	44286	8/7/2001	Met with Janet. Discussed the MS Contin situation with it going prior authorized. She said she only had one resident on MS Contin and they were changed to Oramorph. She said she is seeing an improvement in pain management since the in-services. They have many residents on Oxycontin, thanks to Dr. Menyah.
PLPMDL0080000001	Barberton	OH	44203	8/7/2001	Dr Costas and Dr Connelly
PLPMDL0080000001	Barberton	OH	44203	8/7/2001	Hazra and Connelly are main prescribers.
PLPMDL0080000001	Fairlawn	OH	44333	8/7/2001	Said Dr Oyakawa has slowed down.
PLPMDL0080000001	Cleveland	OH	44106	8/7/2001	At Case-HE feels CR OxyC should be targeted to 1-3 weeks at low end. to him extended = more than few weeks. reviewed PI changes, & Sept. meeting POST...SEND HIM 9/13 EMAIL use as resource let him tell me about
PLPMDL0080000001	Akron	OH	44319	8/7/2001	said not interested in OxyContin too much abuse.
PLPMDL0080000001	Akron	OH	44319	8/7/2001	He could not remember a new start patient on OxyContin, titrated a lady with fibromyalgia to 20mg q12h. Chronic pain, like arthritis and back pain are main disease states using for. Uniphyl, COPD, has a patient on theo dur going to switch to 400mg qd.
PLPMDL0080000001	Barberton	OH	44203	8/7/2001	Patient with disease called stuegen leg syndrome and back pain, he gave 20mg q12h of OxyContin. He is thinking of OxyContin for more short term pain and the patch for more chronic pain. He thinks that the patch is ideal for nursing home patients because they just lay there and patch will not fall off. Discussed blood plasma level for steady state is more consistant than OxyContin. I SHOWED HIM both PI's in that OxyContin gives more steady blood levels. The media has affected OxyContin for chronic pain, he thinks the patch is not being divered as much now so a little more comfortable. Uniphyl, not uni dur or theo dur.
PLPMDL0080000001	Cleveland	OH	44195	8/7/2001	Reviewed FDA Sept. meeting - his perception = cannot get involved due to his relation. w/ JCAHO & APS etc. not willing to accept Purdue is not responsible for meeting - POST...NEXT SPEND MORE TIME ON WHERE OXYC FITS & WHERE NOT TRY DOING LUNCH FOR NEW HEADACHE UNIT
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Barberton	OH	44203	8/7/2001	Dropped off senokot's and she just wrote an OxyContin script for a gentleman than has hodkins disease and in some pain, 10mg q12h.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44319	8/7/2001	New patient with pancreatitis 20mg q12h.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
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PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44310	8/7/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Uniontown	OH	44685	8/8/2001	abuse and diversion has become an issue, so his main patients are older arthritic patients.
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	OxyC for low end of pain mgmt. and conversions SIMILAR TO PERC BUT BETTER DOSING
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	Next hit Ginsberg conversion from PCA & ATC analgesia
PLPMDL0080000001	Akron	OH	44333	8/8/2001	He is writing only for hospital cases of open reduction rotator cuff repair.
PLPMDL0080000001	Fairlawn	OH	44333	8/8/2001	two procedures that deal with arthroplasties of the 3rd, 4th and 5th toes of the foot are going to get OxyContin.
PLPMDL0080000001	Akron	OH	44333	8/8/2001	going to write OxyContin for a bilateral breast reduction of a 28 old lady.
PLPMDL0080000001	Mayfield Hts	OH	44124	8/8/2001	Alice Dr. Froimson's PA was ag reat resource as to what kind of procedures they do and meds afterwards. Mostly they do total hips and knees and arthroscopy. total hips usually have little pain after a week total knee's may have pain up to 3-6 months. ACL repair can take upto 2-3 months and she will use oxycontin in these patients. they also are booked soled so if i came to them today looking for a hip replacement I would have to wait 2 months. They agree to use oxycontin in the pre-op pain management phase.
PLPMDL0080000001	Parma	OH	44129	8/8/2001	great disposition.... very pro oxy for cancer, lower back, but definitely not oa, especially in elder ladies...says its "addicting" and it is unethical to place a 70 yo lady on....he says put her on nsaid...and if that doesn't give her relief...than "too bad" live with it...."I would never rx and addicting product to them" very pro life...knows roe v wade....-Roe very involved in politics
PLPMDL0080000001	Uniontown	OH	44685	8/8/2001	did mention has used more of the patch for chronic patients that have stomach problems and can not tolerate OxyContin. She said her habits have not changed still using OxyContin. Uniphyl for chronic bronchitis.
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	Reviewed post-surgery uses OxyC hit all products. POST...ASK FOR A PT. CASE BY CASE
PLPMDL0080000001	Copley	OH	44321	8/8/2001	opioid agreement contracts, using for chronic pain and some short term pain. Said is more careful who gives OxyContin with all the awareness about abuse. Uniphyl for COPD not alot of breathing patients.
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	OxyC for mod/sev. pain ATC ANALGESIA FOR "EXTENDED PERIOD" WHAT MEANS TO EHR
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	Rev. similar to Perc ATC PAIN = ATC ANALGES GINSBERG
PLPMDL0080000001	Middleburg Heights	OH	44130	8/8/2001	met with Tom Yu, Rph...stated he was notified about theo dur and uni dur d/c and we recommended uniphyl, said he stocks alot of oxy...and wanted to know what dose was d/c'd...160mg needed to re-stock senokot s 60ct
PLPMDL0080000001	South Euclid	OH	44121	8/8/2001	Helen conversions LOW END OF PAIN MGT
PLPMDL0080000001	Euclid	OH	44119	8/8/2001	Michael, on staff. Only had one problem with patient on Soma and oxycontin she doesn't come to their pharmacy anymore. He likes working with morley and fink.
PLPMDL0080000001	Akron	OH	44333	8/8/2001	Surgical Lounge.
PLPMDL0080000001	Fairlawn	OH	44333	8/8/2001	talked about senokot's recommendations.
PLPMDL0080000001	Middleburg Hts.	OH	44130	8/8/2001	Likes Oxycontin, just forgets to write it....needs to be reminded more often. Says pts have difficulty finding at pharmacies...he doesnt like to write a rx and pt cannot get it and be in pain. Stated that dohar made it sound un-abusable...and as easy to use as ASA, Dr felt lied to about those issues and that Oxy is more difficult than that. Pts get confused with break through meds (vicodin) and the Q 12 vs Q 4-6 (break through) thing... it is very confusing to dr and office staff... Uses Oxy in ACL's, Total Knees, Shoulder/Rotator Cuff..... Will f/u with some guidelines from 10 steps admin abuse issues and try to get the names fo Rx "not" carrying Oxy... Set up lunch for Oct 16 Phil - Ortho Tech Ann Marie - Scheduled Lunches
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	OxyC and new indications similarity to Percocet. GET PT SPECIF GET COMMIT TO SUB OXYC FOR PERC IN MOD/SEV PAIN EXTENDED TIME
PLPMDL0080000001	Euclid	OH	44119	8/8/2001	He has about 10 people on oxycontin now he was completely unphased by the PI changes. he likes to tell me how many people he has on it and then leave it alone. he wanted me to set up a lunch. i gave him some senokot and uncuraxolol him to follow a bowel protocol Next call: car racing he loves it. total knee patient still on oxycontin?
PLPMDL0080000001	Cleveland	OH	44106	8/8/2001	NEXT REV SIMILAR TO PERC. SHOW CONVERSION RATES ASK FOR PT
PLPMDL0080000001	Akron	OH	44333	8/8/2001	He just put a new back pain patient on OxyContin, 10mg q12h. Also a fibromyalgia that he switched from the patch and is on 20mg and now she wants a higher dose, he will not do it. Pointed out the article in PEOPLE magazine on August 13.
PLPMDL0080000001	Akron	OH	44308	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44311	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44307	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44307	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44311	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44307	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44311	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PLPMDL0080000001	Akron	OH	44311	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.



PPLPMDL0800000001	Akron	OH	44307	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Akron	OH	44307	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Akron	OH	44311	8/8/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	I told him we changed the PI, but he said we have a problems on how it is being diverted and abused. he said the ER will not give it out. He does have a few that are on OxyContin for chronic pain. No new starts.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	He said he put a new patient on Uniphyl 400mgqd with severe nocturnal problems and not sleeping.
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	Great face time in ENT res. room A7. very interested in where fits in pain mgmt on low end. reviewed extended period time.Convers. chart in PI big hit POST...SHOW CLINICAL STUDIES BACKING UP SLEEP / ATC ANALGESIA
	Euclid	OH	44119	8/9/2001	She received the new PI information. Her question was what's an extended period of time. She thought it was vague. I reviewed the old indication and discussed the patients pain frequency quality and intensity should determine what agent is used Her interpretation of extended period of time will be different than another physician. she likes what oxycontin has to offer in the setting she works in and believes in the advantages over SA. I also showed her the pharmacological equivalence of 10 q-12 oxy vs 5mg IR q-6 if patient needs ATC oxycontin makes the most sense.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	He has not changed his views on OxyContin, severe chronic pain and cancer pain is where he is using.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	theo is being used later on in treatment, he is using severt dose more for COPD patients.
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	Feels latrogenic addition much higher with specif. pops - sicel cell showed 10 pt. plan REFERENCE TERMINOLOGY DIFF. DEPEND & ADDICT. KEEP ASKING FOR LOW END PAIN PTS. LIKE PERC
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	At the TT 4th floor lounge. reviewed similar to combo's. he focused on Ca pain. POST...ASK TO START ONE IN PLACE OF COMBOS. FOR PT. TO SLEEP BENEFIT ATC ANALGESIA/ SLEEP
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	stated pt in area are having hard time getting...pharmacies not stocking...asked me to double ck ones in area to make sure they are stocking.... will f/u
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	In Res. lounge good discussion position for OxyC @ lower end of pain mgmt. HE LIKED THE CONVERSION CHART AGREED BENEFITS. NEXT SHOW STUDIES SUPPORT/ STAFF ESCLAMATO & WOOD ARE GOOD TARGETS
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	Theophylline is being used later in treatment, he did say that he does use theo. Uniphyl on qd dosed med with evening indication.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	Not using as many theo's if severt is not controlling breathing exacerbations then will go to theo's. Has been using more theo dur.
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	Talked about OxyC indication and similar to Perc for ATC mod + pain. POST...GET PT. SPEC AND CLOSE FOR COMMIT IN PLACE OF PERC
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	very busy jus back from vaca...behind best day mon and tues am
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	JCAHO material -GET APPT PRESENT TOOLS SEE WHAT COMMITTEES HAS SET/ GET ONE GOING THEN HELP THEM ED. STAFF IN ALL DEPT'S
PPLPMDL0800000001	Westlake	OH	44145	8/9/2001	he said he still feels OxyContin is a good product and still probably gives less buzz for most of his chronic patients just good constant pain relief
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	spoke with staff (wife is rph @ marcs southland)...he is moving to marc's rocky river next month. stated he will not fill rx for oxy unless pt is end stage cancer turned 15 clients away yesterday for oxycontin refuses to fill dr's marsh, stearfenz, and... scripts for any c-ii told of uni and theo dur not being used....said he didnt know and that he was supposed to get an order in today of warricks theo...and i said nope...try uniphyl
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	does stock oxy...no problems...does stock uni....says she does fill rx with...told uni and theo dur not being manufactured. try to switch all to uniphyl
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	Amy is key RPH they do have high volume OxyC not slowed by media due to Academic/center environment
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	caught Dr husain in the hospital, he did say he is not using as many theo's.
PPLPMDL0800000001	Barberton	OH	44203	8/9/2001	senokot's recommendations.
PPLPMDL0800000001	Parma	OH	44134	8/9/2001	signed for samples...tried to schedule lunch or breakfast...all booked through fall of next year....will call is cancellation
PPLPMDL0800000001	Parma	OH	44134	8/9/2001	good call... told of the adn uni dur d/c
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	told of new 10 point plan told of uni adn theo dur d/c left senokot samples and uni samples
PPLPMDL0800000001	Westlake	OH	44145	8/9/2001	talked about theodur and unidur not promoting s he asked if Uniphyl will follow. I assured him not to worry the company is committed to the product
PPLPMDL0800000001	Parma	OH	44129	8/9/2001	saw briefly in hall by exam room...intro self and told of oxy and uni status, set up lunch to sit down and discuss writing habits
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	GAVE SEPT 13 FDA COMMITTEE INFO. HE WILL SUBMIT SOMETHING IN WRITING & SUPPORTS OPIOIDS
PPLPMDL0800000001	Akron	OH	44314	8/9/2001	new patient on OxyContin? Patient with liver disease and chronic back pain, say Dr Lundeen and he switched to 10mg q6h with percocet. She switched back to OxyCotin, liver problem patients should not be taking APAP. 20mg q12h.
PPLPMDL0800000001	Akron	OH	44314	8/9/2001	new patient. He said is more selective with giving OxyContin to patients, but still using for chronic back pain.
PPLPMDL0800000001	Cleveland	OH	44195	8/9/2001	She just sent one home -foot crushing injury. 2 weeks on 20 mg OxyC Q12- then goes to Lortab to drop down. closed on conversion chart she agreed. POST...REMIND HER TO EXTEND OXYC AND TITRATE DOWN TO 10 MG Q12 FOR ANOTHER WEEK BEFORE TAPER OFF TO ACET.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Fairlawn	OH	44333	8/9/2001	had one patient that, filled out a police report and said that his son stole his OxyContin form his house, son is 16 yrs old. Still using OxyContin and said his prescribing habits have not changed.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Cleveland	OH	44111	8/10/2001	doc helping spread word of chiro availability. sched another lunch.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/9/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0800000001	Berea	OH	44017	8/10/2001	only sees reps with lunches and is all booked up for 2001. Nurse stated, that dr blankfield stated that he does not use any of my products??? He is a decile 10 in single and xanthines with oxy adn uni #1? WILL FOLLOW UP
PPLPMDL0800000001	Middleburg Heights	OH	44130	8/10/2001	is moving 8-27-01 to 201 front street beara, oh 44017
PPLPMDL0800000001	Cleveland	OH	44106	8/10/2001	scheduled appt for future visit...but rcpt did let me pop into office...it is ordinarily appt only. he is big oxy with moderate duragesic useage. nd to talk about how he is writing...t.i.d?
PPLPMDL0800000001	Cleveland	OH	44106	8/10/2001	Ginsberg SOAP'd and did conversions, media, 10 pt plan - painted pic. and closed on live cases to start. Intersting is Hans' suggestion to use OxyC before/ sometimes instead of surg. e.g. gangrenous foot case mod+ pain
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/10/2001	POST...NEXT DO CASE STUDIES RECENT STARTS AND WALK THROUGH CONVERSIONS
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/10/2001	discussed usagee and rep policies, checked uni samples...need some, but wasnt allowed to see dr...very strict to rules for reps in office. set up time for next week to stop back for uni adn to meet dohar
PPLPMDL0800000001	Cleveland	OH	44195	8/10/2001	met with lynette, discussed usagee and set up appt with husain
PPLPMDL0800000001	Parma	OH	44129	8/10/2001	Great intro! he's interested in managing CNMP from PC physician level & addition- he knows T. Parran close contact. SOAP'd Fleishman-- LBP Gave CD ROM, op. doc. kit, standard register script orders, Marcus & JCAHO catalog. POST...NEXT MORE TIME ON MARCUS AND OPEN PROBE HIS THRESHOLD WHEN STARTS OXYC
PPLPMDL0800000001	Parma	OH	44129	8/10/2001	met with bruce weave, rph, no problems with oxycontin...but does not want docs to know they stock it...or he fears all pts will flock to his rx for filling of their rx... stocks uniphyl but did not know about uni and theo dur d/c or warricks d/c of theophylline... will try and use uniphyl
PPLPMDL0800000001	Berea	OH	44017	8/10/2001	spoke with kim...said dr blankfield writes for oxy and she watched a pt pop one in his mouth and start to chew it, so she called the dr and he said he was not going to srite for that pt oxy again...the next time...same pt came in with an oxy script??? she has not seen any uniphyl scripts yet...but is aware of the uni and theo dur d/c and referred me to dr vickus....
PPLPMDL0800000001	Middleburg Hts.	OH	44130	8/10/2001	met with pharmacist they are stocking uni 200 (t-phyl) and 400mg no 600 mg seh said they really haven't seen any scripts fr them....is stocking oxycontin
PPLPMDL0800000001	Cleveland	OH	44106	8/10/2001	OTHER PHARMACIST DOES THE ORDERING FOR OXYC & VICODIN / PERC
PPLPMDL0800000001	Parma	OH	44134	8/10/2001	Molly said she has not done a lot with pain management lately. I suggested we take a few nurses out and talk with them about specific problems they are having and how we can solve them. She like the idea and will run it by the nurses. I also spoke with Lisa and Deb Carr, the administrator. We discussed what was happening with Oxycontin and the media. They both seemd to be on our side and Lisa said she is not seeing a big difference in usage. They have a new consultant from NCS Eastlake. Name is Mike.
PPLPMDL0800000001	Akron	OH	44333	8/10/2001	He said, he has not changed his prescribing habits, using for moderate to severe pain patients, ligament attachment the procedure usually has bone involvement or acute fractures.
PPLPMDL0800000001	Middleburg Hts	OH	44130	8/10/2001	met with dr shah...discussed david and annual ohio physicians meeting 9-22-01 wants us to get a booth. did not know about uni and theo dur d/c...said he would commit to using more uniphyl very personable stated he really likes oxy Its just a bit controversial in the media and to watch so they dont kill our product...he likes oxycontin
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/10/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/10/2001	New PI, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.

PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/10/2001	New Pl, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/10/2001	New Pl, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/10/2001	New Pl, 10 point plan, letter, sleep thru the night, 12 hour control pain relief.
PPLPMDL0080000001	Lakewood	OH	44107	8/13/2001	quick hit as he passed by, he asked what's new so went over 10 point plan and he thought it is great what Purdue is doing about abuse of Oxy
PPLPMDL0080000001	Garfield Hts	OH	44125	8/13/2001	spoke to Jeanne about 8/29 pain team meeting. bring breakfast to aud B at 730 for 20 and talk about materials. also would like a speaker for physicians on all pain aspects.
PPLPMDL0080000001	Westlake	OH	44145	8/13/2001	lunch he said the press has been ruthless but he is using more oxycontin than ever. It is a great pain med that works
PPLPMDL0080000001	Lakewood	OH	44107	8/13/2001	lunch he said he just wrote Oxycontin this morning after surgery. It has been a very dependable pain med
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/13/2001	went to 5th floor - rehab looking for potnis...got hours and locations
PPLPMDL0080000001	Cleveland	OH	44104	8/13/2001	Talked abo
PPLPMDL0080000001	Rocky River	OH	44116	8/13/2001	she said the 10 point plan looks great lets hope it helps and she applauds Purdue for trying
PPLPMDL0080000001	Westlake	OH	44145	8/13/2001	quick hit in the hall, he asked what was the latest with Oxy abuse and showed 10 point plan
PPLPMDL0080000001	Lakewood	OH	44107	8/13/2001	lunch he is still mad at the press for blowing things out of proportion because he has finally found a good pain med(oxyContin) and some patients are afraid to go on it because of what they have read
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/13/2001	concerned about media and oxy issues. uses on chronic low back pain, has some pt on short acting....around the clock adn i would to see him switch them..he starts with darvocet and uses oxy as last resort represent with pi and indications and focus on around the clock vs the short acting
PPLPMDL0080000001	Akron	OH	44304	8/13/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/13/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
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PPLPMDL0080000001	Akron	OH	44304	8/13/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Lakewood	OH	44107	8/13/2001	quick hit through the window she said she wrote Oxycontin for a patient recently that nothing else worked that got great pain relief from 20mgs q12h
PPLPMDL0080000001	Westlake	OH	44145	8/13/2001	she said she put a severe rheumatoid arthritis on Oxy 10mgs q12 today and anticipates they will do just fine
PPLPMDL0080000001	Akron	OH	44304	8/13/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/13/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/14/2001	mark complained more about what purdue has failed to do in educating docs about oxycontin. asked what more we could have done and he did not have a clue, except to say more research. When asked what we should have researched, he had no idea! Same with Chiro. He thinks our actions (10 point plan) are off the mark. I explained that each step addresses what law enforcement has told us are the major techniques of diversion! He was heavily influenced by articles in the new york times. Next call, ask him if i detailed the benefits of oxy out of the newspaper, if he would think i was credible. He is notgoing to interfere with chiro coming on board, but wants to see head to head data.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	He is only using for his sever chronic back pain patients that surgery has not helped. He has had a few patients come in and ask for OxyContin so those are the only problems that he has seen, no one has abused or diverted it. Need to find out what cases he used OxyContin on and the past and is not using now?
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	Soapd Ginsberg FOCUS ON COMBOS. COMPARE AND START WITH OXYC WITHIN INDICATON
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	median nerve repair of the right wrist is the one case he is going to use OxyContin, a few carpal tunnel procedures that going touse darvocet.
PPLPMDL0080000001	Parma	OH	44129	8/14/2001	pro uniphyl told of d/c of uni and theo
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/14/2001	working on getting dates for marcia kucler and sickle cell talk.
PPLPMDL0080000001	Cleveland	OH	44106	8/14/2001	Reviewed indication and compared to Perc. POST.. NEXT PT SPECIF.
PPLPMDL0080000001	Parma	OH	44130	8/14/2001	Spent a lot of time discussing Oxycontin. I have not seen him in a while and he is still very scared to use. He said Drs. are getting sued if they do and getting sued if they don't. Tried to explain that proper pain assessment is the key, but he does not listen very well. He is so set on not giving narcotics. He said he stopped using for hips because we say not to use PRN. I explained that we do not want it used PRN, but after 24 hrs. post op, can use ATC for 2 weeks, which is his limit in time for acute type pains.
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	Ginsberg soap focus on similar to perc and going home on oxyC
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	SOAP'D Ginsberg FOCUS ON SENDING PT. HOME ON OXYC VS. ON COMBOS.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	using for short term pain, still believes in oxyContin. LBP and arthritic pain, his last Oxy pt was compression fracture.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	screw removal from left wrist going to use OxyContin for this case.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	not using OxyContin, too many problem, pts come in asking for it and has had some patients sell OxyContin on the street.
PPLPMDL0080000001	Parma	OH	44129	8/14/2001	spoke with don zabriskie at great length, don had concerns about oxy use in acute care setting, wants to place a red flag at all 80 mg and up doses of oxy. don wants to implement a pain care med formulary regimen...will f/u with lunch. wants a pain protocol and possible in svc to e duc rph
PPLPMDL0080000001	Parma	OH	44129	8/14/2001	again spoke with stef about dr martinez, nichols and others he may not fill for....went more positive about appropriat e oxy indications and is interested in learning more about formulary of oxy adn its future
PPLPMDL0080000001	North Royalton	OH	44133	8/14/2001	Did the third in a series of 4 in-services on pain management. This was on the pain meds. Jill is the new staff development person at this home.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	Surgey.
PPLPMDL0080000001	Fairlawn	OH	44333	8/14/2001	has seen some from Leftonand Parisi.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	seeing more of the patch, discussed recommendations for senokot-s.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	still using the same, but he said patients in question or new patients are not getting OxyContin and are getting vicodin or the patch. Uniphyl, being used as last resort not putting as amny new pts on theo?
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	not using alot of OxyContin, mentioned for fractures or severe short term pain.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/14/2001	talked to Sue about the label changes. she said there is no clear explanation on why docs are using so much dura. she thinks the abuse news is really way down.
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	Did Ginsb soap- focus on comp to perc. pts specif
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	Soapd Ginsberg- focus on sending home pt. on OxyC vs. perc.
PPLPMDL0080000001	Cleveland	OH	44195	8/14/2001	focus on sending home on OxyC not perc!!!!
PPLPMDL0080000001	Parma	OH	44129	8/14/2001	doc still using q8 to titrate down because he thinks drop from 40/day to 20 is too big! Showed titration chart to indicate that you go down the same way you go up! he faxed letter to topper at fda hearing. doc has had 3 pts od with alcohol and is concerned that he may be responsible. We explained that as he properly manges thire pain, he is covered (doc, assess). Explained that they should implement urin screens and post a sign saying that they are doing them randomly on pts. to weed out bad apples. Also talked about referring to addictionologists to get consult to help differ on pseudo addict. Reviewed titration and pill mix. Next call, urine screens.
PPLPMDL0080000001	Akron	OH	44303	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44333	8/14/2001	6 hour procedure face lift he said would use OxyContin for, 20mg q12h.
PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
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PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Akron	OH	44304	8/14/2001	New Pl, 10 point plan, Letter, 12 hour smooth pain control, moderate to severe pain for more than a few days.
PPLPMDL0080000001	Cleveland	OH	44106	8/15/2001	val told me that they are not too affected by abuse news. they did catch 2 pts diverting and discharged, on to rehab. talked about a few bad apples affecting legitimate pts.
PPLPMDL0080000001	Uniontown	OH	44685	8/15/2001	I asked if she has slowed down writing OxyContin and she said yes. WWhen asked what type of patient is not getting OxyContin that she would have given in the past and she said no difference. I talked about the box warning and the potential for abuse and she said we all know that it can be abused. Also said she only needs the 10mg and 20mg tabs, need to find out what she is doing after the 20mg tabs. LBP is main pt type using OxyContin on. I believe that she is thinking that if above 20mg q12h switching to the patch, less abuse potential. Uniphyl, chronic bronchitis.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/15/2001	talked about speaker on 24th chiro
PPLPMDL0080000001	Uniontown	OH	44685	8/15/2001	talked about a LBP patient taking 40mg q8h and he is concerned that may be abusing. Reason, starting to need more medication.

PLPMDL0800000001	Cleveland	OH	44112	8/15/2001	Turned off by media - worried about her DEA # floating REVIEWED 10 PT. AND PLANS FOR NEW ANTAGONIST COMPONENT NEXT KEEP DRAWING SIMILAR TO PERC SHE STATES BOTH MUST BE WRITTEN RX'S SO..... CAN BETTER CONTROL PRACTICE
PLPMDL0800000001	Cleveland	OH	44195	8/15/2001	Quick at the Walker center. no time and NEXT WALK BACK TO THE NURSE STATION NO STOP AT DESK - CANNOT GO OUT TO WESTLK. AND HE IS NOT AT THE CRYLE BLG. AT ALL REVEIW NEW LABEL AND WHAT EXTENDED MEANS - MARCUS CNMP
PLPMDL0800000001	Cleveland	OH	44106	8/15/2001	see val notes
PLPMDL0800000001	E Cleveland	OH	44112	8/15/2001	He saw news on smart pill & likes the concept. POST...WHERE HE USES OXYC? PLUG INSTEAD OF COMBOS WITHIN INDICATION
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2001	talked about speaker on 24th on chiro
PLPMDL0800000001	Lakewood	OH	44107	8/15/2001	lunch he said he will use Uniphyl exclusively now that competition is reduced. He said he is still writing Oxy for some chronic pts that nothing else will work.
PLPMDL0800000001	Cleveland	OH	44106	8/15/2001	discussed package insert changes. rosenberg still unhappy about any postop language being in the pi. did also ask him to send a comment to fda and gave feedback form
PLPMDL0800000001	Middleburg Hts	OH	44130	8/15/2001	Nurse Karen showed me the back room and to gundapaneni...talked about oxy and uni...***forgot to share unidur and tho dur being d/cso to write uniphyl... will next time...see every 1-2 weeks
PLPMDL0800000001	Independence	OH	44131	8/15/2001	very positive call...uses oxy for chronic pain...back, oa, no problems... uniphyl supporter... didnt know about d/c of uni dur adn theo dur.... iwl continue wht uni...left samples 3
PLPMDL0800000001	Cleveland	OH	44112	8/15/2001	manages pts. via pain clinic -refers out but claims rx's written from here. POST...ID HOW DECIDES WHICH PT. TO START WITH VS. COMBOS. REV. INDICATION
PLPMDL0800000001	Middleburg Hts	OH	44130	8/15/2001	quick hit/intro
PLPMDL0800000001	North Royalton	OH	44133	8/15/2001	This was the third in a series of in-services. This was on pain medications.
PLPMDL0800000001	Parma	OH	44129	8/15/2001	spoke with les about oxy...is stocking all strengths, no real problems, wants further educ is concerned about media issues
PLPMDL0800000001	Cleveland	OH	44106	8/15/2001	discussed package insert changes. rosenberg still unhappy about any postop language being in the pi. did also ask him to send a comment to fda and gave feedback form
PLPMDL0800000001	Cleveland	OH	44106	8/15/2001	see pain
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2001	see anest
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2001	talked about speaker on 24th on chiro
PLPMDL0800000001	Cleveland	OH	44111	8/15/2001	talked to elleen about post partem speaker for 10/28
PLPMDL0800000001	Fairview Park	OH	44126	8/15/2001	he said he doesn't have time to send a letter and does not have an E-Mail address. He said he is moving all strengths of oxycontin
PLPMDL0800000001	Lakewood	OH	44107	8/15/2001	went i over 10 point planand Purdue's commitmentto resposible pain management
PLPMDL0800000001	Bedford	OH	44146	8/15/2001	Went in to set up a lunch with the physicians. Discussed what is happening with Oxycontin with the pharmacists. They told me that docs in house are writing Oxycontin. I set up a lunch with Chiquita for September.
PLPMDL0800000001	Mayfield Village	OH	44143	8/15/2001	Spoke with Bill. He said Oxycontin is still moving well. He told me that Ken Weiss left Kaiser. I told him about our new PI. He does not give out much info.
PLPMDL0800000001	Lakewood	OH	44107	8/15/2001	he still claims he is not using much of the patch because it is not a very effective medbut he really ios using some.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/15/2001	talked about speaker on 24th on chiro
PLPMDL0800000001	Cleveland	OH	44106	8/15/2001	discussed package insert changes. rosenberg still unhappy about any postop language being in the pi. did also ask him to send a comment to fda and gave feedback form
PLPMDL0800000001	S Euclid	OH	44121	8/15/2001	Uses Ox more with Chronic...focus on start with vs. combos. within the indication
PLPMDL0800000001	Lakewood	OH	44107	8/15/2001	lunch he said he has a patient with severe Osteo and back problems coming in this afternoln that he will try OxyContin on today
PLPMDL0800000001	Westlake	OH	44145	8/15/2001	quick hit through the window he said Uniphyl is his top Theophylline and will use even more with no more Unidur and theodur
PLPMDL0800000001	Solon	OH	44139	8/15/2001	Did the last in a series of in-services on pain management. This was on dosing and conversions. Went over the APS conversions and discussed dosing and titration of Oxycontin.
PLPMDL0800000001	Westlake	OH	44145	8/15/2001	he is getting busier and using more pain meds. Sell against duragesic next time. Find out where he uses the patch
PLPMDL0800000001	Akron	OH	44311	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44311	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/15/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44333	8/16/2001	abuse and concern over diversion along with pts not comfortable with getting OxyContin. Using more percocet now in place of OxyContin.
PLPMDL0800000001	Akron	OH	44319	8/16/2001	concern about media and abuse and diversion has a few pts on OxyContin but no new pts. Not comfortable with using OxyContin now. Thinks all pts taking opioids for extended period of time become dependent on the opioid and now OxyContin is more problematic.
PLPMDL0800000001	Gates Mills	OH	44040	8/16/2001	reviewed the PI and he was at first suprised and thought that the warning was serious. I showed him that the information in the box warning was already mostly in the first PI and that if patients are experiencing more constant pain they would be better served by oxycontin then SA agents.
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Soap'd Ginsberg- POST...FOCUS ON CHANGING PROTOCOL FOR SEND HOME SCRIPTS TO OXYC FOR PT. BENEFIT
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Soap'd Ginsberg POST...FOCUS ON SENDING HOME ON PERC/ OTHER COMBOS GET TO OXYC FOR PT. BENEFIT
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Ginsberg soap'd. POST... go after the outpt. rx's sending home on combos.
PLPMDL0800000001	Gates Mills	OH	44040	8/16/2001	showed him the new PI indicatin and he just looked at me. I don't use much of that stuff anyway. He avoids opioids in most cases.
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	talked about short combo's. day 2 post-op and sending pt.,s home on OxyC. POST...AGREED TO FOLLOW UP ON ACTUAL CASE HE MAY HAVE STARTED -GIVE HIM A MONTH WANT TO SEE ACTUAL TRAIL /ACCESS TO MEDS.
PLPMDL0800000001	Cleveland	OH	44195	8/16/2001	new pi, explained changes, dewss still not going to rx, going with methadone or kadian. popp holding steady. wasef ok
PLPMDL0800000001	Akron	OH	44333	8/16/2001	He is using percocet in place of oxyContin for some patients.
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Soap'd Ginsberg. POST...FOCUS ON SENDING HOME PT.S ON COMBOS. ---OXYC FOR PT. BENEFIT
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Soap'd Ginsberg POST....GO FOR THE COMBOS. SENDING HOME AND SELL OXYC FOR PT. BENEFIT
PLPMDL0800000001	Akron	OH	44319	8/16/2001	pain amangment and selecting the proper patient, documentation, drug screening and the intractable pain rules for the state of Ohio.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/16/2001	SEE ANEST
PLPMDL0800000001	Mayfield Hts	OH	44124	8/16/2001	PICKed up paperwork for 9/24.
PLPMDL0800000001	Akron	OH	44333	8/16/2001	OxyContin for compression fracture or severe acute back strians. If he does not know the patients he will not use OxyContin.
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	Ortho lunch & hit Bolwell pharmacy
PLPMDL0800000001	Cleveland	OH	44106	8/16/2001	confirmed Margie has all tablets in . for Dr. Laughlin, Transplant inquiry
PLPMDL0800000001	Cleveland	OH	44195	8/16/2001	see pain
PLPMDL0800000001	Cleveland	OH	44112	8/16/2001	Carla moving to NY, Carolyn coming in from Hillcrest. 4th floor is oncology floor and 6 is post surg. Carol CNM on 4th, Elanor CNM on 6. Scheduled inservice for 9/5-6.
PLPMDL0800000001	Cleveland	OH	44195	8/16/2001	new pi, explained changes, dewss still not going to rx, going with methadone or kadian. popp holding steady. wasef ok
PLPMDL0800000001	Akron	OH	44333	8/16/2001	I talked to Jim and the are carrying all strengths of OxyContin. He has not had any problems with any OxyContin scripts.
PLPMDL0800000001	Akron	OH	44333	8/16/2001	He has showed down, concern over being scrutinized for writing OxyContin and some back lash from pharmacists. MOre for older chronic pain patients, younger pts getting short acting opioids.
PLPMDL0800000001	Akron	OH	44333	8/16/2001	not using OxyContin except for severe chronic pain where vicodin is no longer controlling the pain.
PLPMDL0800000001	Maple Hts	OH	44137	8/16/2001	very positive call, likes oxy adn uses for pain pt w/ht all dx processes, explained lidocaine vs paroximal hcl (in betadine plus) sensitizing properties of lidocaine, no problems at rx level
PLPMDL0800000001	Cleveland	OH	44195	8/16/2001	new pi, explained changes, dewss still not going to rx, going with methadone or kadian. popp holding steady. wasef ok
PLPMDL0800000001	Cleveland	OH	44112	8/16/2001	Saw at the Ca. Center during pain clinic - says to make appt. clinic gets very behind to stop talk. TH is pain clinic F am in Comm. Cntr. & his office on 6. POST...TALK ABOUT THE NEW INDICATION LABELING AND HOW EARLY IN STEP LADDER DOES HE USE OXYC/ "EXTENDED?" DEFINE
PLPMDL0800000001	Cleveland	OH	44195	8/16/2001	new pi, explained changes, dewss still not going to rx, going with methadone or kadian. popp holding steady. wasef ok
PLPMDL0800000001	Akron	OH	44333	8/16/2001	treating chronic pain nursing home pt. LBP, fibromyalgia, arthritic pain. Did mention that had a patient in suspect on OxyContin and switched to the patch. Perception is that the patch can not be abused. Big advocate of pain management, going to OxyContin after get to taking more than 4-6 short acting opioids a day.
PLPMDL0800000001	Maple Heights	OH	44137	8/16/2001	met with rph...says he onlt fills certain pt rx for oxy, depending on dx. usually for all cancer pt, but not all chronic back pain pt, depends on pt, didnt know about uni adn theo dur d/c, says he is still getting stock? has a few pt on 400 mg uniphyl
PLPMDL0800000001	Garfield Hts.	OH	44125	8/16/2001	met with Craig, new rx mgr, feels oxyon is only for severe pain, i told him of our indication of m od to sever, he feels a c/o back pain doesnt warrant oxy, he believe pts should not be able to "walk into the rx" to p/u their rx for a strong opioid, using 400 uni, told of d/c uni/theo dur usually recommends generic stool softeners to first see if it works for the pt adn secondly cost
PLPMDL0800000001	Bedford	OH	44146	8/16/2001	uses oxy - t.i.d., needs further ed; says pt dont do as well once titrated up...f/u with that! is getting alot of flack from partners in pain ngmt with oxy usage...feel trapped and against the wall, needs greater support from and community
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44303	8/16/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Cannot make speaker program because he will still be working.
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.

PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Oakwood Village	OH	44146	8/16/2001	very nice man, got in trouble with ama for rx "too many opiods"; thinks a walgreens, female rph turned him in. still big supporter of oxycontin for the appropriate pt. states he documents well, on each pt. sees alot of MG, heavy duty i njuries and fx and oa. writes Q12, but has 2 he write tid
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Will support with letter for pain symposium. Cannot go to speaker dinner.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44305	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44304	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44307	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44305	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44302	8/16/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44312	8/17/2001	Chronic back pain and severe arthritic pain, going to after taking at least 4 vicodin a day. Abuse and diversion is a concern but with a adequate background he will give OxyContin if needs ATC therapy.
PLPMDL0800000001	Cleveland	OH	44106	8/17/2001	Hit all products focused on conversion from IV PCA & soap'd Ginsberg. POST. ATC PAIN = ATC ANALGESIA AND GO FOR COMBO SCRIPTS THEY WRITE TO SEND HOME
PLPMDL0800000001	Cleveland	OH	44112	8/17/2001	all products talked about grand rounds but just had H. Smith speak on pain and one other ... so not again for a year. She is very strong in favor OxyC or fooling me. POST....PT. SPECIFIC
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	see moll center
PLPMDL0800000001	Green	OH	44685	8/17/2001	The only place he will use OxyContin is for end stage MS patients to subdurn muscle cramping.
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	tumor boards- Chaudry having sponsor appreciation dinner on 9/22. Daw and I talked about pharmacy problems not filling. explained that they cannot call over phone, pharms won't admit over the phone. Makii brought up same issue, same response, talked about post op use, which he supports.
PLPMDL0800000001	Cleveland	OH	44104	8/17/2001	Quick call ordered Rx pads for her & Ramos. POST.. TALK TO HER ABOUT INDICATION AND LOW END PAIN
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	tumor boards- Chaudry having sponsor appreciation dinner on 9/22. Daw and I talked about pharmacy problems not filling. explained that they cannot call over phone, pharms won't admit over the phone. Makii brought up same issue, same response, talked about post op use, which he supports.
PLPMDL0800000001	Westlake	OH	44145	8/17/2001	though he is writing more pain meds and his patient base is getting bigger, he is increasing more with Duragesic than Oxy right now. Sell harder vs. the patch. Ask the difference between the 2 pt. types
PLPMDL0800000001	Akron	OH	44333	8/17/2001	No new patients, two of her OxyContin pts had to be sent to rehab for abuse of the drug.
PLPMDL0800000001	Akron	OH	44314	8/17/2001	MS Contin is what he is using, OxyContin more expensive and concerned about misuse of OxyContin, too demanding on the street and difficult to tell who is legitimate and not.
PLPMDL0800000001	Westlake	OH	44145	8/17/2001	lunch he talked about an asthmatic that he admitted that he put on Uniphylso he is curious to see if she gets any benefit. We had a great discussion on OxyContin and where to use it. He has a good handle on it. We compaired to the patch and he realized oxy is superior
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	tumor boards- Chaudry having sponsor appreciation dinner on 9/22. Daw and I talked about pharmacy problems not filling. explained that they cannot call over phone, pharms won't admit over the phone. Makii brought up same issue, same response, talked about post op use, which he supports.
PLPMDL0800000001	Akron	OH	44312	8/17/2001	not going to OxyContin until the short acting opiods are no longer working, he will give them 6 weeks on it before considering going to OxyContin.
PLPMDL0800000001	Akron	OH	44333	8/17/2001	Not going to use OxyContin, he said too much abuse, every pain patient wants OxyContin, too hard to think who is a legitimate OxyContin and who wants it for abuse. Uniphyl, nocturnal problems and consults with Dr White.
PLPMDL0800000001	Parma	OH	44129	8/17/2001	finally good to stef, he filled 2 oxy scripts this am for bechenek, she wrote bid, he feels good about furthering his pain ed knowledge and he too feels the med community needs to know more about pain tx. discussed martinez and how mcbride is working with him to teach approp writing of and for oxy
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	see moll center
PLPMDL0800000001	Cleveland	OH	44111	8/17/2001	tumor boards- Chaudry having sponsor appreciation dinner on 9/22. Daw and I talked about pharmacy problems not filling. explained that they cannot call over phone, pharms won't admit over the phone. Makii brought up same issue, same response, talked about post op use, which he supports.
PLPMDL0800000001	Cleveland	OH	44106	8/17/2001	see rad onc
PLPMDL0800000001	Cleveland	OH	44103	8/17/2001	Short call- Media had neg. impact. POST.. SET LUNCH REV. 10 PT. PLAN AND OP DOC KIT CLOSE FOR PT. RIGHT
PLPMDL0800000001	Cleveland	OH	44104	8/17/2001	Lunch covered all products. OxyC for ATC pain 3 days or longer Acute & chronic. POST...WORK ON HIS DURAGESIC USE
PLPMDL0800000001	Westlake	OH	44145	8/17/2001	he denighed the fact that he uses the patch though he admitted that the Duragesic reps have been coming in. Show comparisons and find out the difference between the 2 pt. types
PLPMDL0800000001	Cleveland	OH	44104	8/17/2001	Hit all products. concern for abusers but seems like will not hold back on legit. cases. uses for acute 1 week + pain & LBP/ chronic.
PLPMDL0800000001	Middleburg Hts.	OH	44130	8/17/2001	lunch went well, with marybeth, lisa and tracy and dr shah...dr haria could not make it. discussed current oxy media, dr still uses but is hesitant to become "known for writing oxy...then all pts will come to me fomr that" we discussed proper documentation and rx oxy for the appropriate pt
PLPMDL0800000001	Warrensville Hts	OH	44122	8/17/2001	doc did not think the labeling changes were going to change the abuse of oxycontin. he still won't write if he thinks someone is trouble. when asked what he does instead, he said that he rx's dura or kadian. I saked why he would rx an opiod at all to potential bead aples. He agreed!
PLPMDL0800000001	Cleveland	OH	44106	8/17/2001	met with trish gallagher, CNM for rad onc. lot of education needs on oxy, titration, how much, conversions. set date of 8/30 at Club Isabella's. 7 people. Be prepared for abuse discussion, because some nurses are becoming skittish about rxing.
PLPMDL0800000001	Parma	OH	44129	8/17/2001	discussed writing Q12 rather than bid (per stef at cvs) is small writer, but does have niche pt she writes for, chronic back
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Akron	OH	44304	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Akron	OH	44304	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0800000001	Akron	OH	44333	8/17/2001	using on total knees and hips, 1-2 10mg tabs q12h, used on two cases this week.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	8/17/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control.
PLPMDL0800000001	Akron	OH	44333	8/20/2001	The advantage of uniphyl vs generic theo and the discontinuation or uni dur and theo dur.
PLPMDL0800000001	Akron	OH	44333	8/20/2001	Has shyed away because of the abuse and diversion issue, made a joked that the first thing pts do is crush and snort OxyContin. Vicodin is what she is using, not using for ambulatory cases.
PLPMDL0800000001	Mayfield Hts	OH	44124	8/20/2001	She has not been called on for oxycontin. Great to talk to very open to information. She generally writes for percocet 1 q-4 hours to be taken ATC fro 48-72 hours after surgery. and then backs them off over the week. She agreed to use oxycontin post-op for bunionectomy and other type procedures. Need to find out how long she maintains patients befor surgery.
PLPMDL0800000001	Cleveland	OH	44195	8/20/2001	CONVERSION IS KEY SHOW SIMILAR TO PERC. BUT ATC
PLPMDL0800000001	Euclid	OH	44119	8/20/2001	She likes what oxycontin offers over SA agents in patients that need more ATC meds. she still is somewhat puzzled over what an extended period of time means? She mentioned this a few weeks ago and seems to be pontificating on it a bit but agrees that it's the quantity of the patients pain that should determine the agent used.
PLPMDL0800000001	Akron	OH	44333	8/20/2001	Dr Demeter knew of the discontinuation of theo dur and he said he is using more uniphyl in place of it. I asked why he decided to use uniphyl in place of theo dur and mentioned benefit of branded theo vs generic. I showed him the Man study comparing uniphyl vs theo dur.
PLPMDL0800000001	Cleveland	OH	44195	8/20/2001	post op 24 hrs+ NEXT ATC PAIN = ATC ANALGESIA GINSBERG
PLPMDL0800000001	Euclid	OH	44119	8/20/2001	remains solid but reserved with information about his patients on oxycontin. He Will use Bt if he feels the patient is responsible enough to have it. I may ask him next call what criteria he uses to determine if a patient is trying to get over on him or if they just need more pain medicine.
PLPMDL0800000001	Cleveland	OH	44195	8/20/2001	OxyC indications POST REVIEW GINSBERG AND ATC ANALG/ACROCONTIN
PLPMDL0800000001	Warrensville Hts	OH	44122	8/20/2001	Jeanette thought pt changes were interesting. She thinks that McCaslan is way off base regarding oxy and post op pain. She will call her to discuss.
PLPMDL0800000001	Cleveland	OH	44195	8/20/2001	NEXT HIT NEW LABLEING AND ACROCONTIN MATRIX = PT. BENEFIT

PPLPMDL0800000001	Cleveland	OH	44195	8/20/2001	conversions. POST...ATC PAIN AND ACROCONTIN MATRIX
PPLPMDL0800000001	Westlake	OH	44145	8/20/2001	see anest. Docs do provide pain service for conversions from pca. talked to Kaiser about Ginsberg conversions. He will rx oxycontin because pts are going to be on pain meds atc for awhile for total joints. larussi will only use the chiro for cervical plexus, brachial plexus. NO /d, just doesn't see utility of motor difference. larussi/Raslan fine on oxy news. discussed new labeling.
PPLPMDL0800000001	Westlake	OH	44145	8/20/2001	see anest. Docs do provide pain service for conversions from pca. talked to Kaiser about Ginsberg conversions. He will rx oxycontin because pts are going to be on pain meds atc for awhile for total joints. larussi will only use the chiro for cervical plexus, brachial plexus. NO /d, just doesn't see utility of motor difference. larussi/Raslan fine on oxy news. discussed new labeling.
PPLPMDL0800000001	Cleveland	OH	44195	8/20/2001	Conversions covered...POST...OXYCONTIN LIKE PERCOCET BUT ATC ANALGESIA
PPLPMDL0800000001	Cleveland	OH	44195	8/20/2001	post surgery conversion to oxyC after 24hr. POST...ATC PAIN = ATC ANALG / ACRO MATRIX
PPLPMDL0800000001	Akron	OH	44333	8/20/2001	Only using for pts in the Fairlawn, severe chronic pain. Athritic pain. New PI and he said will use for severe chronic pain. Generic BID theophylline, severe COPD after severtent.
PPLPMDL0800000001	Independence	OH	44131	8/20/2001	spoke with brian on oxy, says very few pt on, says is stocking??? (not sure on its credibility) using inwood generic theophylline and says 2 pt on uniphyl
PPLPMDL0800000001	Lyndhurst	OH	44124	8/20/2001	Steve, pharmacy manager stock only lower doses he's afraid to have alot of potency on hand I was their dussing Diana office manager for Froimosen who's husband is on oxycontin 160mg bid metastatic disease and they have been turned away from CVS because they don't have the dosage. I gave him diana's card and he said he would work with them on setting up a schedule to have it brought in when he is going to run out. Steve would rather stick his head in the sand and inconvenience his patients to scramble around town to get his meds.
PPLPMDL0800000001	Westlake	OH	44145	8/20/2001	see anest. Docs do provide pain service for conversions from pca. talked to Kaiser about Ginsberg conversions. He will rx oxycontin because pts are going to be on pain meds atc for awhile for total joints. larussi will only use the chiro for cervical plexus, brachial plexus. NO /d, just doesn't see utility of motor difference. larussi/Raslan fine on oxy news. discussed new labeling. Glen in pharmacy- says cannot detail non-form product. Told larussi this, no problem Cathy and Sue on 3north manage oncology pts.
PPLPMDL0800000001	Westlake	OH	44145	8/20/2001	see hosp notes
PPLPMDL0800000001	Oakwood	OH	45419	8/20/2001	tom - no dif, new pi info, dosing info uni stocking skt s samples and recommendation
PPLPMDL0800000001	Cleveland	OH	44106	8/20/2001	hit new labeling for oxyC and reviewed all products POST...ATC ANALGESIA FOR ATC PAIN
PPLPMDL0800000001	Akron	OH	44333	8/20/2001	Did the second quarter hospice rebate. It was about \$1600.00.
PPLPMDL0800000001	Maple Heights	OH	44137	8/20/2001	sec says doesn't write narcs? Find out where using Vic--see Colleen
PPLPMDL0800000001	Copley	OH	44321	8/20/2001	thinking more for cancer pain, left new PI to go over. Stop back very busy
PPLPMDL0800000001	Westlake	OH	44145	8/20/2001	see anest. Docs do provide pain service for conversions from pca. talked to Kaiser about Ginsberg conversions. He will rx oxycontin because pts are going to be on pain meds atc for awhile for total joints. larussi will only use the chiro for cervical plexus, brachial plexus. NO /d, just doesn't see utility of motor difference. larussi/Raslan fine on oxy news. discussed new labeling.
PPLPMDL0800000001	Broadview Hts.	OH	44147	8/20/2001	Discussed with Dr. the 10-point plan that Pudue is implementing. He was interested in the tamper-resistant prescriptions. Filled out the form for him. June will fax it in. Also set up a lunch for the office.
PPLPMDL0800000001	Broadview Hts.	OH	44147	8/20/2001	Discussed with Dr. the 10-point plan that Pudue is implementing. He was interested in the tamper-resistant prescriptions. Filled out the form for him. June will fax it in. Also set up a lunch for the office.
PPLPMDL0800000001	Copley	OH	44321	8/20/2001	mentioned that the indication for OxyContin is the same, he has used for chronic back and fibromyalgia.
PPLPMDL0800000001	Akron	OH	44321	8/20/2001	Chronic low back pain, a fibromyalgia pt at the two disease states he mentioned using OxyContin on.
PPLPMDL0800000001	Mayfield Hts	OH	44124	8/20/2001	Was interested in the negative news reports and mentioned that some people may be afraid of taking oxycontin d/t the press. We discussed where there's using it mostly in total knees and ACL repairs. he agreed that abuse is not an issue in their practice and if patients are going to need ATC pain relief then they will continue using oxycontin. They have another total knee coming up this week they will use in Gerneally use 20mg q-12 we discussed titrate to pain relief and 30 q-12 is more the average and to provide BT.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Lyndhurst	OH	44124	8/20/2001	He had one issues with oxycontin. 1. our company needs to study oxycontin in the immediate post-op setting because he likes to use post shoulder scopes and he uses it earlier than 12 hours. I reviewed the revised indication and told him not to use oxycontin in the immediate post-op setting w/ 12 hours and then start them. he also agreed that their is no indication by any opioid in the immediate post-op setting. I said the main thing is if patients are going to be experiencing pain that is most constant oxycontin best serves them vs a SA agent. he agreed
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cleveland	OH	44111	8/20/2001	doc leaving the clinic by next spring. going into private practice. He is fine with oxy, thinks it is well tolerated and likes q12 with oxyir. He says pharmacy calls to ask him to switch his order from oxy to something else. I asked how he handled it and he said he switched to vicodin/perco. I then asked why he switched when he is the doc and they had no clinical reason for the switch to meds that he even admitted had more side effects. He did not want to make it inconvenient for pt. to have to go somewhere else. He agreed to tell pts to go to pharm where we know the drug is stocked.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Akron	OH	44310	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/20/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Akron	OH	44333	8/20/2001	Post op pain management. Concern over time to use OxyContin immediate post op he thought it was 24-48 hours. I went under the indications and showed him it was 12-24hours immediate post op. Still had concern for ambulatory use, mentioned that patients get some narcotic for pain(oral) before they go home so by the time they need OxyContin it will fall into the 12 hours range and the patient can then start taking OxyContin. Positive spin is that OxyContin now has an indication for post op pain management. he has a rhinoplast case and going to use OxyContin 1-2 10mg tabs q12h.
PPLPMDL0800000001	Independence	OH	44131	8/20/2001	very nice, says about 3-4 pt on oxy, d oing real well. pt having oa, low back, diabetic neuropathy; dosing Q12 to Q8 at 10-30 mg depending on pt. I informed of pi at Q12, stated some pt do better in greater frequency of dosing. stated some pt are "freaked out" with the media on oxy
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	In specialty clinic, he says that he is still using just as much oxy as ever, says that it is a great drug and does not have issue, new pi
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	uni call with samples, follow up
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	talked in clinic, he is finally abck towriting oxy for all his trauma cases, talked about europe, follow up
PPLPMDL0800000001	Cleveland	OH	44195	8/21/2001	Post op 24 hr.+ POST.GET HIM TO START ON OXYC WHEN SENDING THEM HOME LIKE PERCOCET BUT SINGLE ENTITY
PPLPMDL0800000001	Beachwood	OH	44122	8/21/2001	talked about the new pi changes and how oxy is being used approp in her practice, she says that oxy is her number one agent, uses kaden but only when side effects occur, follow up
PPLPMDL0800000001	Lakewood	OH	44107	8/21/2001	try to close him on benefits of Uniphyl over Thoe24. He said he had an osteo patient with severe low back that he will put on Oxy
PPLPMDL0800000001	Lakewood	OH	44107	8/21/2001	he said he now has a comfort level with Oxycontin and uses it all the time
PPLPMDL0800000001	Westlake	OH	44145	8/21/2001	talked about a Vicodin patient that is on long term around the clock therapy with vicodin and he agreed to try Oxy on her
PPLPMDL0800000001	Barberton	OH	44203	8/21/2001	vicodin is what he is using, only on cancer cases is he giving OxyContin.
PPLPMDL0800000001	Lakewood	OH	44107	8/21/2001	she said she wrote a uniphyl scrip; this morning but has not used much Oxycontin lately. She said she mostly writes Durvacet and some Vicodin. Go after an around the clock Vic patientbt
PPLPMDL0800000001	Cleveland	OH	44102	8/21/2001	Met with Dr. at the Regina Pain Meeting. He said that I should pick dates for the pivotal dinner. He wants to know how much he is going to be paid. He is still using a good deal of Oxycontin in his homes.
PPLPMDL0800000001	Parma	OH	44134	8/21/2001	spoke with t on oxy, states he only fills for regulars that he knows...believes drug isn't worth the trouble with robberies and such. needs further ed, stated would refer to senokot...expensive is an issue
PPLPMDL0800000001	Mayfield Heights	OH	44124	8/21/2001	Lorie, pharmacy manager they have a good working relationship with the Hillcrest docs and most of the scripts come from them. She did mention the hold up but they feel ok with it and don't want to keep oxycontin from people that need it.
PPLPMDL0800000001	Mayfield Hts	OH	44124	8/21/2001	george, mentioned the walgreens that got robbed. They stock it and work mostly with pain management guys over at hillcrest. He felt that they didn't have any issues with oxycontin that were troublesome.
PPLPMDL0800000001	Cleveland	OH	44106	8/21/2001	see pain
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	talked to deb. everything ok
PPLPMDL0800000001	Cleveland	OH	44102	8/21/2001	talked about tid
PPLPMDL0800000001	Rocky River	OH	44116	8/21/2001	went over 10 point plan and put out fires to them thinking oxy was not for nonmalignant
PPLPMDL0800000001	Richfield	OH	44286	8/21/2001	Attended the pain meeting. We went over the implementation of the pain program that is going to begin next Monday. We went over the patient pamphlet for last minute changes. I bought candy for the kickoff and also gave them Partner Against Pain pins.
PPLPMDL0800000001	Barberton	OH	44203	8/21/2001	Dr Mayors caught up on first floor after talking to a family.
PPLPMDL0800000001	Barberton	OH	44203	8/21/2001	Senokot-s and said Dr Hazza recommends alot.
PPLPMDL0800000001	Cleveland	OH	44195	8/21/2001	NEXT GET NEW LABELING AND PROBE FOR DURAGESIC USE WHY?
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	talked about oxy and post op use, he says that there were limitations to using oxy, but dr brandt said it is ok
PPLPMDL0800000001	Lakewood	OH	44107	8/21/2001	he said he is writig more Oxycontin againbut wouldn't admit to his Duragesic use
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	talked at deaconess, he says that he got the rx pads and talt he will use, not big oxy, but uses senokot
PPLPMDL0800000001	North Olmsted	OH	44070	8/21/2001	he said he'll have to try Uniphyl he really hasn't used it up till now but it makes sense and he will give it a try. He said he is using more OxyContin than ever he enjoyed dr. Irick's talk a few months ago
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	talked about oxy and post op use, he says that he is still using oxy in neuro and trauma, follow up
PPLPMDL0800000001	Akron	OH	44319	8/21/2001	He is not going to use it, he said it is the hottest item on the street, crushing it and misusing it.
PPLPMDL0800000001	Akron	OH	44333	8/21/2001	Using for chronic spine and back pain, diabetic neuropathy and fibromyalgia. He has slowed down and more conservative with who is getting it.
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	doc just being more careful about pts who are known abusers, but other than that, not to concerned about media coverage. He is comfortable with titration. Reviewed TIME principles. Pts. managed on 11C



PPLPMDL0800000001	Richfield	OH	44286	8/21/2001	Did the last in a series of in-services. This was on dosing and titration of Oxycontin. Handed out the APS Guidelines.
PPLPMDL0800000001	Cleveland	OH	44109	8/21/2001	doc just being more careful about pts who are known abusers, but other than that, not to concerned about media coverage. He is comfortable with titration. Reviewed TIME principles. Pts. managed on 11C
PPLPMDL0800000001	Richfield	OH	44286	8/21/2001	Did the last in a series of in-services. This was on dosing and titration of Oxycontin. Also handed out the APS guidelines to all the nurses.
	Akron	OH	44319	8/21/2001	talked about a patient that he has on 60mg q12h for documented spine degeneration and concerned about the patient abusing it. He did a drug screen and no oxycodone was found in the system. he switched to the patch 100umg and the patient said it was not working as well as OxyContin so he switched him back. He is going to confront him, but I talked about the dosing range in the PI and told him that the patient may need more OxyContin. Reserving theo for the most severe patient and he said did not have anyone that bad to put on Uniphyl.
PPLPMDL0800000001	Barberton	OH	44203	8/21/2001	The patch is his first choice, 72 hours of pai control vs taking OxyContin every 12 hours. If the patch is not being tolerated then he will go to OxyContin. he has a patient on 40mg for CVS in the right side and doing well.
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Mogadore	OH	44260	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Mogadore	OH	44260	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Mogadore	OH	44260	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44319	8/21/2001	CHRONIC PAIN, WENT OVER NEW pi AND THE INDICATION FOR oXyCoNTIN. One new patient with moderate arthritic pain in the spine, 10 mg q12h. not using theo if that bad sending to a pulm.
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
	Cleveland	OH	44113	8/21/2001	<b>gave doc the pap opo188 take control piece. he liked that it had spanish text. left pens. discussed vicodin being far more abused than oxycontin, but he likes that it is not a c2 and convenient. explained that oxycontin is about same potency and only twice day. he felt this would be the wrong time to push the drug.</b>
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Mogadore	OH	44260	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44333	8/21/2001	total knee and procedure tomorrow. 1-2 tabs q12h with IR.
PPLPMDL0800000001	Akron	OH	44310	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	8/21/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	Hit new labeling & indication and bullet points benefits
	Cleveland	OH	44195	8/22/2001	Met at the Walker clinic and met Mary & the PA, Joe? Wanted to know why Purdue dropped the ball on the grant proposal request for the research assistant involving OxyContin protocol for failed surgeries. POST...F.U. WITH MGMT. AND TALK TO HIM ABOUT INDICATIONS AND DIRECTION PURDUE GOING. REV. INDICATION LABELING
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	Hit all products new labeling and indications POST ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Westlake	OH	44145	8/22/2001	he said it seems like he hasn't had to write as many pain meds lately but claims he writes as much Oxyconti as anything else
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	all products. hit new labeling & indications POST...ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Beachwood	OH	44122	8/22/2001	talked about uni and copd, he is using samples and asked for 2 cards, follow up
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	Hit all products new labeling and indications POST...ATC PAIN = ATC ANALGESIA
	Cleveland	OH	44117	8/22/2001	Didn't mention speaking for purdue but I know he's not over the idea of it. he continues to say alot of good things about differentiating between dependence and addiction and the way he uses LA vs SA. he has been recommending senokot for his patients also.
PPLPMDL0800000001	Lakewood	OH	44107	8/22/2001	lunch quick hit in the hall he said he just put a severe rhumatoid withprobable osteo on Oxycontin 20mgs and hopes she does well
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	hit new labeling and indications and all products. POST ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Akron	OH	44333	8/22/2001	Severe pain cases or where patients can not tolerate vicodin.
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	hit all products reviewed new label and indication POST ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Akron	OH	44333	8/22/2001	Mentioned compression fractures and a severe scleroderma case. Darvocet and vicodin for first opioid use.
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	Hit all products new labeling & indication for oxycontin POST ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Westlake	OH	44145	8/22/2001	quick hit in the hall, he said he is using more and more Oxycontin and will convert his theodurs to Uniphyl
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	Hit all products & new labeling and indication oxyC. POST...ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Cleveland	OH	44106	8/22/2001	all products reviewed new labeling and indication oxycontin ATC PAIN = ATC ANALGESIA
PPLPMDL0800000001	Shaker Hts	OH	44122	8/22/2001	talked about oxy and the new pi changes. says that he still is usingoxy in chronic pain, but in pts that he thinks are abusers he does not, follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/22/2001	talked about oxy and senokot, he says that he uses oxy in pts that come to him that are already on oxy, he says that he will write for pts that are taking alot of short acting agents, says that he needs senokot for pts
PPLPMDL0800000001	Shaker Hts	OH	44122	8/22/2001	quick call, lunch next week, talked about new pi changes and indication follow up with lunch
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/22/2001	talked briefly thru window is still using oxy in some cases, but it is not his first choice, gave new pi
PPLPMDL0800000001	Cleveland	OH	44195	8/22/2001	Met at Walker center w/ Biscup. reviewed new labeling and indication. POST...SOAP MARCUS
PPLPMDL0800000001	Westlake	OH	44145	8/22/2001	quick hit in the hall, He said he hasn't had as many patients that needed something as strong as Oxy lately, showed him potency vs. Vic and he had to get into an exam room. Get more time next time
PPLPMDL0800000001	Cleveland	OH	44119	8/22/2001	John, only pharmacist today they were swamped. I gave him the new PI and will stop back on tuesday when they have two pharmacist.
	Euclid	OH	44132	8/22/2001	tim told me that their doing alot of oxycontin. He told me about a publication that listed Ohio ranked 3rd in the country for pharmacy robberies. Florida was 1st and Pa was second. Ohio had 74 robberies. their is a new doc dr. Butler in 702 who does some re-hab medicine and he uses mainly SA agents. He will not see me. i gave the girls my card and he told them that he won't use it and is not interested in seeing me.
PPLPMDL0800000001	Cleveland	OH	44122	8/22/2001	talked about zaid and allen , say that dr webb also uses it, he is now out with back surgery, stiggers filling in, follow up
PPLPMDL0800000001	S Euclid	OH	44121	8/22/2001	hit all products not effected much by media
PPLPMDL0800000001	Cleveland	OH	44121	8/22/2001	Steve -transferring to Mayfield & Green Walgreens solid on the media hype and sees past it. new labeling PI
PPLPMDL0800000001	Akron	OH	44333	8/22/2001	ARTHRITIC CENTER AND SURGERY.
PPLPMDL0800000001	Akron	OH	44321	8/22/2001	Did the first in a series of in-services on pain management. This was on basic pain management.
PPLPMDL0800000001	Akron	OH	44333	8/22/2001	Thinks Senkot causes patient to become dependent on it. OxyContin 10, 20, 40mg.
PPLPMDL0800000001	Warrensville Hts	OH	44122	8/22/2001	talked in office, usually not in on wed, gave new pi and said still can be used post op
PPLPMDL0800000001	Norton	OH	44203	8/22/2001	being more selective with OxyContin. WEnt over indication of new PI and going to continue to use for chronic pain.
PPLPMDL0800000001	Euclid	OH	44119	8/22/2001	I gave him thenew PI and he was fine with it I didn't get to go over the FDA meeting because he was in the middle of doing a block.
PPLPMDL0800000001	Westlake	OH	44145	8/22/2001	he said Oxycontin is a good pain med and helps a lot of his patients and is getting a bad rap by the press
PPLPMDL0800000001	Akron	OH	44333	8/22/2001	very busy, mentioned the scleroderma patient on OxyContin. Basic OA patients are not getting Oxy, darvocet or Vicodin. Patient dissatisfaction is one of main concerns.
	Euclid	OH	44119	8/22/2001	he's changing everyone from tid dosing to Q-12. Mainly not because of the science behind it but he feels that it will draw less attention from pharmacist. We discussed a patient on 40 tid to be put on 60q-12. I asked him to use 3 20's but the guy already has 40mg tabs so he's going to add a 20mg tab to it. Next review the titration and the need for BT his next step should be 2 40's q-12.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	8/22/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44307	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	8/22/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.



PPLPMDL0080000001	Norton	OH	44203	8/22/2001	Talked to Dan about the new PI changes and that OxyContin is a q12h dosed medication.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/22/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/23/2001	talked about how he is now writing less oxy, says that in new pts he is starting the ones he is worried about on dura nad kadian, talked about those who he is not worried about and he says he still uses oxy
PPLPMDL0080000001	Lyndhurst	OH	44124	8/23/2001	reminded doc again of dosing, he wrote it down. asked him to write it next surgery day so he could evaluate.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products reviewed new labeling SOAP MARCUS AND ATC PAIN
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Reviewed new labeling & indication bullet points on all products NEXT ATC PAIN = ATC ANALGESIA / SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling changes and indication POST...ATC PAIN / ANALG SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products reviewed labeling & indication POST...SOAP MARCUS OR ATC PAIN= ATC ANALG
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products bullet point indication & advantages and new labeling. POST...SOAP MARCUS & ATC PAIN = ATC ANALGESIA
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products & indication /new labeling advantages OxyC POST...ATC PAIN = ATC ANALGESIA SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products bullet points for benefits OxyC new labeling POST...ATC PAIN =ATC ANALG AND SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products reviewed new labeling / indication benef. oxyC POST...SOAP MARCUS ATC PAIN =ATC ANAL
PPLPMDL0080000001	Solon	OH	44139	8/23/2001	He tells me what I want to hear. he contradicts himself. He says in one breath that the media doesn't effect him and then says he doesn't use it because of the bad press.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products reviewed new label & indication POST...SOAP MARCUS ATC PAIN
PPLPMDL0080000001	Richmond Hts	OH	44143	8/23/2001	Want need uniphyl samples for afew more weeks he does use in patients with nocturnal symptoms. He doesn't like to manage patients pain usually lets oncologist take care of it.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products reviewed new label and indication POST...ATC PAIN & ANALGESIA SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products new labeling and benefits OxyC POST...NEXT SOAP MARCUS & ATC PAIN -ANALGESIA
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling and indication NEXT HIT ATC PAIN / SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd new label & indication POST...ATC PAIN ANALGESIA SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all product rev'd new label and indication...ATC PAIN / ANALGESIA SOAP MARCUS
PPLPMDL0080000001	Solon	OH	44139	8/23/2001	I gave him the senokot and asked him if he tried starting elderly woman on oxycontin. He just mumbled I don't like people that tell me what to do.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products & rev'd labeling OxyC benefits POST...ATC PAIN & ANALG SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44118	8/23/2001	Hit all products rev'd indication labeling POST...ATC PAIN = ATC ANALG SOAP MARCUS
PPLPMDL0080000001	Cleveland Hts	OH	44118	8/23/2001	Ohio intractable pain law, labeling changes
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling OxyC benefits POST...ATC PAIN MESSAGE SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44109	8/23/2001	deb and chauhan
PPLPMDL0080000001	Cleveland	OH	44109	8/23/2001	talked about oxy and filling rx's, follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/23/2001	talked about walgreens
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/23/2001	see zaidi notes
PPLPMDL0080000001	Solon	OH	44139	8/23/2001	fill in pharmacist they mostly get scripts from hillcrest of beachwood pain management not much activity from GP/FP/IM
PPLPMDL0080000001	Solon	OH	44139	8/23/2001	Denise full time pharmacist she told me the same thing that most scripts come from pain management in hillcrest or beachwood and not alot from the PCP. She was fine with the new PI changes.
PPLPMDL0080000001	Richmond Hts	OH	44143	8/23/2001	Was fine with the PI changes he has two patients onoxycontin that are doing well. He is upset with the media but it also makes him reserved. he will use in patients he feels comfortable with.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling changes OxyC advantages POST...NEXT SOAP MARCUS & ATC PAIN / ANALGES
PPLPMDL0080000001	Solon	OH	44139	8/23/2001	gave him the new PI he said he has one problem patient failed back surgery has pain but has abuse issues. doesn't like to talk to reps first thing in the morning tue or friday afternoons. what are his feelings regarding the new PI and where does he feel comfortable using oxycontin?
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling. changes & benefits. POST...ATC PAIN = ANALG
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products and rev'd labeling changes POST...ATC PAIN & ANALGES
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling changes POST...ATC PAIN & ANALGESIA SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products new labeling and indication POST...ATC PAIN / SOAP MARCUS
PPLPMDL0080000001	Richmond Heights	OH	44143	8/23/2001	Reviewed teh new PI and he was fine with the changes. He has started another elderly woman on 10q-12 and their doing fine. He is very reserved in starting patients though he doesn't have a comfort level with oxycontin that he does with darvocet or vicodin.
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd. indication and label changes NEXT SOAP MARCUS / ATC PAIN
PPLPMDL0080000001	Beachwood	OH	44122	8/23/2001	talked about oxy and his use, he uses it in pts that have had surgeries and they did not work, and in pts that have been taking more than 4 to 6 short actnig agents per day, says that he has some pts that he is cautious using oxy in many pts, talked about florida case, follow up
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd labeling changes / indication POST...ATC PAIN MESSG -SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd label changes POST...SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd indication and label changes POST...ATC PAIN SOAP MARCUS
PPLPMDL0080000001	Cleveland	OH	44106	8/23/2001	Hit all products rev'd. label changes and indication. POST...ATC PAIN SOAP MARCUS
PPLPMDL0080000001	Richfield	OH	44286	8/23/2001	Did the 4th in a series of in-services on pain management. This was on dosing and titration of Oxycontin. I handed out the APS guidelines.
PPLPMDL0080000001	Cleveland	OH	44109	8/23/2001	talked about oxy, she says that she is getting rid of pts that she says are not good pts, says that she is offering kadian to pts as well, talked about the good pts and oxy
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	Talked about the conversion rates & similar to Perc. NEXT REVIEW INDICATION LABELING AND THEN D/C PERC 10 MG OXYCONTIN 1-2 Q12 HR.
PPLPMDL0080000001	Akron	OH	44310	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	Reviewed indication and place in ladder for OxyC hit conversion. NEXT D/C PERC START 10 MG OXYC 1-2 TAB. Q12
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	reviewed labeling and conversion. he talked about tech. not 1:1 conversion but not an issue to address POST...D/C PERC START 10 MG OXYC 1-2 TAB Q12
PPLPMDL0080000001	Akron	OH	44302	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44310	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	Did labeling and conversions POST...D/C PERC 10 MG OXYC1-2 TAB Q12
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Akron	OH	44302	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44308	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44308	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44310	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44302	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/23/2001	New PI, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	Did the labeling & indications. NEXT D/C PERC START 10 MG 1-2 TAB Q12HR
PPLPMDL0080000001	Akron	OH	44302	8/23/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	8/23/2001	Came to the Jillians event talked about labeling and conversions D/C PERC 10 MG OXYC 1-2 TAB Q12
PPLPMDL0080000001	Unlontown	OH	44685	8/24/2001	He is not starting as many new patient on OxyContin. Staying with vicodin or perococet longer over the fear of abuse or diversion
PPLPMDL0080000001	Unlontown	OH	44685	8/24/2001	He is not going to OxyContin after vicodin as soon, he is staying longer with the short acting opioids for lack of comfort and concern over abuse and diversion. This is concerned over their contact with local DEA agent and the claim that OxyContin is a real problem in the area. Uniphyl, both asthma and COPD patients.
PPLPMDL0080000001	Lakewood	OH	44107	8/24/2001	he said he will convert his Theodur patients to Uniphyl make sure he followsu suite
PPLPMDL0080000001	Beachwood	OH	44122	8/24/2001	talked at lunch, he said that oxy is good fit for some of his pts that are unable to fx bc of severe pain, will use, follow up
PPLPMDL0080000001	Beachwood	OH	44122	8/24/2001	he say that he is increasing use of oxy in the post op setting, still using pumps, but not as much, and he sayst hat in chronic pain the celabrex and vioxx thing is issue, talked about post op, follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	in burn clinic, talked about oxy and new pi changes
PPLPMDL0080000001	Lakewood	OH	44107	8/24/2001	he gives the imrpession that he is afraid to write OxyContin he admits that it works very well and for some patients nothing else has helped his patients so he can't leave it
PPLPMDL0080000001	Lakewood	OH	44107	8/24/2001	lunch. he said he writes Oxycontin in sports. He writes it then he hears some bad press then stops or hears a patient ask isn't that the stuff that's in the news then stops or gets some that are nautious or vomits. Now he puts an antiemetic on board to alliate that. And will write it again now that it is on his mind since I was hear
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	in burn unit, talked about the golf outing next wee, also talked about new oxy pi and how fits into clinic, follow up
PPLPMDL0080000001	Barberton	OH	44203	8/24/2001	He is using Uniphyl but he said he is not going to thoe as soon, he is using the dose of serevent first before going to uniphyl.
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	talked about new pi changes and the indication, he syas that he is still going strong with oxy and that sonme pts he switched fom oxy he has now had to switch back to oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	in pmr clinic, he says that oxy is still good med, but that he has issue with pts cont to ask for it, talked about pt selection and new pi
PPLPMDL0080000001	Lakewood	OH	44107	8/24/2001	he said he mostly writes Uniphyl and promised to convert his few Unidurs to Uniphyl
PPLPMDL0080000001	Parma	OH	44129	8/24/2001	dr afraid of writing oxy, feels its too strong and addictive. Writes for vicoprofen and darvocet. also stated he is afraid dea will come after him if he writes oxy. need to find out decile on this doc and if high enough....will further pursue?
PPLPMDL0080000001	Beachwood	OH	44122	8/24/2001	has slowed on his oxy use, but is still using in post op, sold him there, talked about new indication and how it can be used in post op pt, follow up

	Euclid	OH	44117	8/24/2001	reviewed the PI changes and he was fine with htem. He started a patient today on oxycontin 10mg q-12 who was taking 240 Darvon a day?? He has no idea what the doc was thinking giving someone that much darvon. He is bvery interested in meeting with Dr. Bowersox and discussing an arrangement to set up a BWC re-hab pain management. He's opening a sister practice in Parma that he has hired two other PMR guys to do EMG's and the whole deal.
PPLPMDL0080000001	Parma	OH	44129	8/24/2001	met with rph, discussed oxy, no problems is stocking, committed to recommending senokot to pt with narcs. informed of uni-theo dur d/c mfg...stated he didn't know
PPLPMDL0080000001	Parma	OH	44129	8/24/2001	wandered around hospital to find "someone" to talk to regarding my product, came across rph, brigitte, trying to set up in-svc for pharmacy...to further educ on pain mgmt and appropriate indication and writing of rx's. jacho
PPLPMDL0080000001	Cleveland	OH	44102	8/24/2001	talked about zannoni and others
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	talked about zannoni and abuse
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	see notes
PPLPMDL0080000001	Fairview Park	OH	44126	8/24/2001	went over PI and delivery. Talked about theophylline and no more Unidur and Theodur. Gave Senokot coupons
PPLPMDL0080000001	Barberton	OH	44203	8/24/2001	Caught Dr Husain in the lobby and talked about Uniphyl.
PPLPMDL0080000001	Lakewood	OH	44107	8/24/2001	she said she is seeing a lot of Vicodin and a little more Duragesic moving than in the past. OxyContin has stayed kind of steady
PPLPMDL0080000001	Barberton	OH	44203	8/24/2001	Thinking of OxyContin only for cancer pain, i went over the new PI and indication.
PPLPMDL0080000001	Barberton	OH	44203	8/24/2001	Opioid phobic, thinks that every chronic opioid user is addicted.
PPLPMDL0080000001	Uniontown	OH	44685	8/24/2001	Cancer pain is the only area he is using OxyContin for, which is two patients not. one is on 10mg and the other on 20mg.
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	talked in burn clinic, nbe pi changes and oxy in clinic
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	talked in pmr clinic, he says that he has pts that have asked for oxy, but he did not give to them, says that he is using oxy in most pts, follow up
PPLPMDL0080000001	Uniontown	OH	44685	8/24/2001	She uses darvocet or percocet on prn basis, for LBP and will send to rehab and then if chronic will continue on short acting until taking short acting more than 4 times a day.
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	pmr, says that oxy has not that big of a problem lately and that the use and incrsed quite a bit, talked about use in fibro
PPLPMDL0080000001	Uniontown	OH	44685	8/24/2001	Chronic arthritic pain or severe disc problems, are where he uses OxyCtntin. Starts with darvocet or ultram.
PPLPMDL0080000001	Cleveland	OH	44109	8/24/2001	talked about the new pi changes and how the new indication fits for the burn pt, follow up
PPLPMDL0080000001	Uniontown	OH	44685	8/24/2001	new Oxy patients. Cash and medicaid patients are getting the patch. Fibromyalgia patient who was on vicodin then OxyContin taking more and more and now on the patch, she is just opioid juggling to avoid titrating. The other patient is a lady with arthritic pain who had GI problems so could not tolerate. She is not using for short term which is 10 days or less. LBP, arthritis for chronic pain. Uniphyl, COPD and nocturnal problems.
PPLPMDL0080000001	Rocky River	OH	44116	8/24/2001	quick hit he said he has a few patients who recently needed to be titrated to higher doses of pain control using OxyContin and some on the patch sho thought they were taking too many pills.Get more time and go over advantages over the patch
PPLPMDL0080000001	Lyndhurst	OH	44124	8/24/2001	caught in lyndhurst. scheduled appt. He thinks oxy well tolerated and claims that he is comfortable with titration.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	8/24/2001	doc likes easy titration and thinks that oxicodone is very well tolerated. need to learn if he initiates therapy or if just maintains.
PPLPMDL0080000001	Mogadore	OH	44260	8/24/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/24/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Rocky River	OH	44116	8/24/2001	great call, he said he will begin using Oxycontin for mod/ severe pain CA or chronic. He likes the advantage of 12 hour control and steady blood levels. He also wants to try Uniphyl as an ad on for asthma and COPD at low levels to get the synergistic effect
PPLPMDL0080000001	Mogadore	OH	44260	8/24/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/24/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/24/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/24/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/24/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Akron	OH	44302	8/24/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44305	8/24/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44109	8/27/2001	in trauma clinic, says that in er they do not use any oxy, but that he does see it used in neuro and trauma, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/27/2001	doc says he is still writing, told him about label changes. not much time to get into numbers going down, but insisted that if he is seeing legitimate pts, he should feel comfortable treating them with oxycontin.
PPLPMDL0080000001	Cleveland	OH	44111	8/27/2001	at gs lounge, talked about oxy and post op use, says that he is putting pts on it they are going to need meds, for ext period
PPLPMDL0080000001	Cleveland	OH	44111	8/27/2001	in gs clinic, says that he has pt going home on oxy today, hernia with complications, follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/27/2001	talked in trauma clinic, he says that they are still using oxy in trauma cases, and that they do sometimes dc pt when they leave, no op use, follow up
PPLPMDL0080000001	Euclid	OH	44132	8/27/2001	docs really upset about pharmacies not stocking oxycontin. rxing ms contin instead. explained that there hasn't been a problem in months. reinforced that docs are switching pts. from the medicine ordered for them for non-clinical reasons.
PPLPMDL0080000001	Garfield Hts	OH	44125	8/27/2001	doc mainly at Westlake CCF center, Wed and Fri, Thur here. Roberta says its hard to see doc because they start at 730 and work through lunch. Try at CCF center. No real noise on oxycontin but he is going to dura big time!
PPLPMDL0080000001	Beachwood	OH	44122	8/27/2001	talked briefly thru window, gave new pi and talked about indication, follow up
PPLPMDL0080000001	Cleveland	OH	44111	8/27/2001	talked at gs lunge, says that he has not written oxy, but has been in er, talked about dr mark
PPLPMDL0080000001	Shaker Hts	OH	44122	8/27/2001	lunch, talked about oxy and his use, he says that oxy is getting a bad rap and that it will blow over, talked about the new pi and the proper pt selection, follow up
PPLPMDL0080000001	Beachwood	OH	44122	8/27/2001	talked about the use of oxy in his low back pts, she says that she is still using oxy in those cases, but that she waits until pt is taking several short acting agents a day, follow up
PPLPMDL0080000001	Garfield Hts.	OH	44125	8/27/2001	met with laura deyling, very nice, does have all strengths of oxy, is filling, wanted to know where company stands on abuse issues, went over 10 point plan and future meds, sees a bit of uniphyl' asked about one to one ratios of slo bid to uniphyl, i told her dr weiner will be writing more rx for uniphyl, will recommend senol-kot...must keep my face in there
PPLPMDL0080000001	Parma	OH	44129	8/27/2001	met with ed cortez, rph, very nice, doesn't fill alot of oxy, but no problems with it. not many uniphyl rx's, will recommend senokot, esp for name brand wanting pt
PPLPMDL0080000001	Cleveland	OH	44106	8/27/2001	Dennis Eller- reviewed all products hit the 10 pt. plan and new PI Talked about an older pharmacist refusing to fill a CA pt. Rx and found that Dennis was on vacation and this not likely to happen again He asked me to tell the pt. to come on back again he'll take care of them. NOT INTERRUPTING FLOW OF SCRIPTS FOR OXYC AND HE IS ON OUR SIDE
PPLPMDL0080000001	Cleveland	OH	441062057	8/27/2001	Steve says no trouble with any of our products. detailed 10 pt. plan
PPLPMDL0080000001	Cleveland	OH	44109	8/27/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	8/27/2001	see notes
PPLPMDL0080000001	Brooklyn	OH	44144	8/27/2001	talked about zannoni
PPLPMDL0080000001	Cleveland	OH	44109	8/27/2001	talked about oxy and the use from metro
PPLPMDL0080000001	Euclid	OH	44132	8/27/2001	docs really upset about pharmacies not stocking oxycontin. rxing ms contin instead. explained that there hasn't been a problem in months. reinforced that docs are switching pts. from the medicine ordered for them for non-clinical reasons.
PPLPMDL0080000001	University Hts	OH	44118	8/27/2001	doc tough to get a straight answer to a question. basically, he thinks oxycontin is well tolerated but has had pharms say they will not stock. I told him to insist that if they want his pts business, they should stock the products the doc rx's
PPLPMDL0080000001	Euclid	OH	44119	8/27/2001	Next call: car racing he loves it. total knee patient still on oxycontin? Having both knees done and probably won't need to be maintained on oxycontin or anyother type of narcotic because he's re-habbing quite well. He really feels that oxycontin has been a great medication for the patients he's used it in. He's going to keep using it and feels that the new PI was gest a gesture and doesn't change where he would use it. Next call new starts what was their pain state
PPLPMDL0080000001	Euclid	OH	44132	8/27/2001	docs really upset about pharmacies not stocking oxycontin. rxing ms contin instead. explained that there hasn't been a problem in months. reinforced that docs are switching pts. from the medicine ordered for them for non-clinical reasons.
PPLPMDL0080000001	Parma	OH	44129	8/27/2001	wuill use uniphyl in place of teo and slo bid, mostly likes durag for elder pt, told of who steep ladder and guide lines of mouth being preferred route of admin
PPLPMDL0080000001	Cleveland	OH	44111	8/27/2001	says that he is using oxy in many pts if doctor lee says ok, talked abou conversion, follow up
PPLPMDL0080000001	Cleveland	OH	44109	8/27/2001	in trauma clinic, she says that she still is using alot of oxy, not as much as before, but they are using especially under dr gagliardi watch, follow up
PPLPMDL0080000001	Akron	OH	44333	8/27/2001	He has a few patients on OxyCtntin, then one patient he mentioned was a back pain patient that has had multiple surgeries and documented anatomical back problems. Highest patient on 160mg in am and 80mg in the pm. Abuse is big concern, he has had to turn a few referrals way for this reason, dirty urine was evident in all cases.
PPLPMDL0080000001	Parma	OH	44129	8/27/2001	very positive on uniphyl, esp with d/c of theu-uni dur, uses oxy with chronic back pain, oa, elder c/o chronic pain.
PPLPMDL0080000001	Euclid	OH	44119	8/27/2001	doc ok with rxing, no troubles so far with 20 mg. she was ordering 20 mg tab, i suggested she go with 2 10's for titration. need to inservice on floor.
PPLPMDL0080000001	Cleveland	OH	44195	8/27/2001	Hit all products and reviewed conversions. POST...D/C PERC. START 10mg OXYC 1-2 TAB. Q12
PPLPMDL0080000001	Akron	OH	44303	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44303	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44304	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain. Uniphyl once in the evening so you get it when you need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/27/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/27/2001	New Pi, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PPLPMDL0080000001	Akron	OH	44303	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44308	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.

PLPMDL080000001	Akron	OH	44304	8/27/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain. Uniphyl, you get it when youneed it the most.
PLPMDL080000001	Beachwood	OH	44122	8/28/2001	he says it is good to have me back, he wsays that he still uses oxy in pts post op, but that the press is giving oxy a bad rap, doing surgeries at zeeba and uh, dr ponsky is a t imc
	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Quick hit in clinic Reviewed indication label. Not influenced by press NEXT SHOW CONVERSIONS
PLPMDL080000001	Cleveland	OH	44113	8/28/2001	he says that we are no longer in the paper and that he is less concerned about using it, talked about the new pi changes and how pts who are on sa agnets that are taking more than 4 to 6 per day, follow up
PLPMDL080000001	Cleveland	OH	44106	8/28/2001	Short call plugged OxyContin POST NEED TO SIT DOWN AND GET PT. SPECIFIC AGIAN SET UP LUNCH
PLPMDL080000001	Cleveland	OH	44109	8/28/2001	in pmr clinic, says that he has pts now that are on oxy, but that he has switched some pts bc they asked, but it has been a while since he did that, talked about new pi changes, follow up
PLPMDL080000001	Cleveland	OH	44113	8/28/2001	talked uni and copd and samples
PLPMDL080000001	Akron	OH	44333	8/28/2001	He had carpel tunnel surgery from Dr Reilly and has changed his view with pain medication. He is not as liberal, he does not think these procedures are as painful so giving darvocet or a few vicodin. Bone involvement is wher he is using OxyContin. More selective for chronic pain unless he knows the patient.
PLPMDL080000001	Akron	OH	44333	8/28/2001	He is not using oxyContin post op, unles patients can not toleirat vicodin.
PLPMDL080000001	Cleveland	OH	44113	8/28/2001	talked about oxy and how he is taking over for naaman, he says he will keep pts on oxy and will not hesitate to start pts on oxy, he comes from metro pmr, he is good guy, follow up
PLPMDL080000001	Cleveland	OH	44109	8/28/2001	he says that he is using more oxy than ever, says that he sees much less side effects with oxy vs other agents and will cont to use, new pi changes
PLPMDL080000001	Cleveland	OH	44113	8/28/2001	talked about uni and copd, he says that we are the only theo left on the market and he will use, follow up
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44109	8/28/2001	talked in clinic, says that he is not doign much pain mgt now, but that he sees oxy more in house than on, follow up
PLPMDL080000001	Akron	OH	44333	8/28/2001	She is using for severe post op pain and severe chronic pain. Vicodin is her first choice so no Oxy patients today.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/28/2001	stocking all strength of oxy according to tech, not alot of oxy moving, usual pt filling rx here are either pt being d/c or employees, uniphyl in stock 400 used not seen any 600,
	Berea	OH	44017	8/28/2001	spoke with jim fashempour, positivev on oxycontin, sees all strengths and no problems with written wrong. -says it flies off the shelves, doesn't really use alot of uniphyl, said there are other generics he uses and I notified him that we are in full force educating docs to use and write for uniphyl; they do have it in stock, likes senokot adn will recommend
PLPMDL080000001	Middleburg Hts	OH	44130	8/28/2001	met with poh seah, rph, no probs with oxy, stock all strengths, didnt know of u ni/theo-dur d/c told to use uniphyl and stocks it senok mention
PLPMDL080000001	Cleveland	OH	44109	8/28/2001	see notes
PLPMDL080000001	Cleveland	OH	44113	8/28/2001	new doc notes
PLPMDL080000001	Cleveland	OH	44111	8/28/2001	talked about oxy and fairview
PLPMDL080000001	Cleveland	OH	44109	8/28/2001	talked oxy and abuse
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	see pain
PLPMDL080000001	Akron	OH	44333	8/28/2001	talked about uniphyl rebate. Senokot-s samples.
PLPMDL080000001	Akron	OH	44333	8/28/2001	No OxyContin tried to get to bring in but said volume is too low.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	new pi, need to take fellows out for discussion. Basali, ok, sogal- debated influence of media on his rx's. he is writing kadian 1st line and converting failures to oxycontin. mainly in acute pain service. discussed legitimate pts. v addicts. godody-pharmacies not filling, pts go to pharm that carries.
PLPMDL080000001	Cleveland	OH	44111	8/28/2001	talked about oxy and oa, mainly talked about the new pi changes also talked about uni and copd
PLPMDL080000001	Cleveland	OH	44122	8/28/2001	gave me 2 minutes before seeing pts, highlighted the pi changes and talked about how it is indicated for those pts that have been on short acting agents and need long acting agent, follow up
PLPMDL080000001	Warrensville Hts	OH	44122	8/28/2001	caught doc in ashtabula. he has no problem rxing oxycontin. just says that he is not rxing opioids as much because he is being more selective. we discussed how that is good overall as long as legit pts aren't being neglected. discussed that dea is not looking to cutoff oxycontin writers, just folks who are not being responsible.
PLPMDL080000001	Akron	OH	44333	8/28/2001	Severe low back pain and patients waiting to go to surgery. Patients are being maintained on OxyContin but are being started on vicodin first and not going straight to OxyContin.
PLPMDL080000001	Cleveland	OH	44106	8/28/2001	Talked with Keith all products gave new labeling and rev. 10pt. plan He's on board with OxyC says same as couple perc. regarding abuse potential & states it's a little more expensive for the CR SEES PAST MEDIA NOT HAVING ANY PROBLEMS NEXT TIME REVIEW TITRATION HE MOVES 1200 DOSES (W OF PILLS) PER MONTH
PLPMDL080000001	Beachwood	OH	44122	8/28/2001	doc hasn't seen a rep in awhile. explained situation. he is not really affected by media, just come around. generally starts pts on la when atc pain. thinks oxycodone is well tolerated. comfortable titrating. if pt needs dose above 320, he refers out for second opinion to make sure there is nothing else that would help without using so much opioid (nerontin)
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Quick hit in cafet. asked about recent pts. but he's on research rotation. POST. D/C PERC START 10mg OXYC 1-2 TAB Q12
PLPMDL080000001	Akron	OH	44333	8/28/2001	right elbow ulnar ligament repair going to use OxyContin on 1-2 10mg tabs q12h.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Saw in resident room Jim looked at new labeling in PI He just started one last week. D/C PERC 10 MG 1-2 Q12
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Reviewed indication & new label D/C PERC GO 10 mg 1-2 TAB Q12
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Quick in cafet. mention OxyC D/C PERC OXYC 10MG 1-2 Q12
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44221	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Middleburg Hts.	OH	44130	8/28/2001	met with mahlay, discussed d/c of theo/uni-dur, told to write uniphyl, said he would and samples are on the way, likes oxy, uses very little durag for appropriate pt, is writing q12 for oa, chronic back, cancer
PLPMDL080000001	Akron	OH	44333	8/28/2001	Using on cases that have bone involvement, he has a left elbow, ulnar ligament repair that he is going to use OxyContin on, 1-2 10mg tabs q12h for five days.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Akron	OH	44333	8/28/2001	Using it for cases where there is bone involvement, ligament attachment fractures. Using 1-2 10mg tabs q12h.
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Quick mention OxyC in cafeteria same as perc. NEXT D/C PERC 10mg OXYC 1-2 Q12HR
PLPMDL080000001	Cleveland	OH	44195	8/28/2001	Quick in cafet. mention OxyC indication and similar to Perc NEXT D/C PERC 10MG 1-2 Q12
PLPMDL080000001	Cuyahoga Falls	OH	44223	8/28/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL080000001	Akron	OH	44319	8/29/2001	Have OxyContin, concerned about diversion but still giving it out to patients.
PLPMDL080000001	Cleveland	OH	44102	8/29/2001	talked mainly about uni, copd is using samples and switched some pts from theo to uni, talked oxynew pi
PLPMDL080000001	Akron	OH	44333	8/29/2001	Hospital cases where he does Open shoulder procedures.
PLPMDL080000001	Mayfield Hts	OH	44124	8/29/2001	see docs mainly by lunch, but daphne allowed quick intro. docs unphased by media hype, not big fans of duragesic. schedule lunch for 2002
PLPMDL080000001	Cleveland	OH	44113	8/29/2001	in pain clinic, says he still only uses oxy in amputations, talked about starting dose
PLPMDL080000001	Cleveland	OH	44195	8/29/2001	Talked about post surgical use ATC analgesia. Addressed the media POST. ESTABLISH PROTOCOL AND DRIVE HOME WITH REPETITION
PLPMDL080000001	Cleveland	OH	44113	8/29/2001	at lutheran, says that oxy is now back, he says that the media thing should be dead and that his regular use is back
	Mayfield Hts	OH	44124	8/29/2001	doc likes that the duragesic rep takes him and his wife out to dinner, logs at Indian games, bottle of wine. I explained that Purdue believes a med should be selected on merits. He feels they are all the same. No benefits of oxy over patch so company needs to realize this is how business is done to stand out. I told him I could come by more often, but that my value added items would be education and pt oriented and I can not compete with Janssen that way.
PLPMDL080000001	Cleveland	OH	44195	8/29/2001	Met in clinic very short product mention NEXT ESTABLISH MOST COMMON USE OF OXYC AND REPEAT MESSAGE OF PROTOCOL TO MEMORIZE
PLPMDL080000001	Cleveland	OH	44113	8/29/2001	lunch, he says that he has been using more duragesic, but that he still starts pt on oxy, saays that some pts do not want to be on it and he puts on oxy, talked about how he can still start pts on oxy if he explains to pts the issues, follow up
PLPMDL080000001	Barberton	OH	44203	8/29/2001	He is using vicodin for all of his cases. He has used some OxyContin on hernia procedures and some tumor removal.

PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	inservice on h50. oxycontin in pixus on floor. pain service call, maggie and tamara and Dr. Malak, set up breakfast or lunch with June to meet with docs, too. if pt is getting more than 100 mg/day morphine, convert to long acting. if less, short acting. problem with converting pt to long acting is primary phys does not want to manage. But if surgeons designate a list of procedures where pts will need atc pain mgmt, we can add to protocols for those procedures if docs ok to manage. they keep total joints on pceas' for 7 days while pt rehabs in subacute unit for rehab. why not use oral meds.
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	Introduced self and talked about OxyC place in analgesic step ladder. And similarity to Perc. POST...ESTAB PROTOCOL AND REPEAT THE MESSAGE OVER UNTIL AUTOMATIC
PPLPMDL0080000001	Cleveland	OH	44102	8/29/2001	talked about the new oxy pi, indication fits some of his pts on sa meds, talked about conversion, uni and copd
PPLPMDL0080000001	Hudson	OH	44236	8/29/2001	met with dr moleski, uses oxy on terminal pt with lung ca, on chronic back and MVA'a with chronic pain, did not like original reps saying use on sprain and strain issues, uses uni and wants samples, love senokot is known as the enema queen at her jr job (she works nights at amherst hospital) will tell jeff keron to see her there....
PPLPMDL0080000001	Euclid	OH	44119	8/29/2001	doc called down to pharm to tell them to replace ropi with levo. see mikhai notes and discussed cost savings. will only be used for emad's blocks for now, need to expand business in OR and post op pain bags.
PPLPMDL0080000001	Cleveland	OH	44113	8/29/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	8/29/2001	talked oxy and docs
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/29/2001	see docs mainly by lunch, but daphne allowed quick intro. docs unphased by media hype, not big fans of duragesic. schedule lunch for 2002
PPLPMDL0080000001	Euclid	OH	44119	8/29/2001	glen said he would not order more chirocaine until anest chose between levo or ropi. Naps talked to mikhai and called glen to replace ropi with levo.
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	inservice on h50. oxycontin in pixus on floor. pain service call, maggie and tamara and Dr. Malak, set up breakfast or lunch with June to meet with docs, too. if pt is getting more than 100 mg/day morphine, convert to long acting. if less, short acting. problem with converting pt to long acting is primary phys does not want to manage. But if surgeons designate a list of procedures where pts will need atc pain mgmt, we can add to protocols for those procedures if docs ok to manage. they keep total joints on pceas' for 7 days while pt rehabs in subacute unit for rehab. why not use oral meds.
PPLPMDL0080000001	Hudson	OH	44236	8/29/2001	no probs with oxy, doesnt move much uni...didnt know of d/c of dur's will start to see more rx adn fill uniphyl, likes senokot asked for samples...met with Lisa? (blonde)
PPLPMDL0080000001	Hudson	OH	44236	8/29/2001	met with ray, very sceptical of oxy, needs further pain mgmt educ, give ce's on pain mgmt next visit. sees many rx from cleveland and will not fill, feels n ot ligit. hasnt filled any uni, has 400mg on stock
PPLPMDL0080000001	Akron	OH	44310	8/29/2001	Saint Thomas-Ortho
PPLPMDL0080000001	Akron	OH	44310	8/29/2001	Saint Thomas-Ortho
PPLPMDL0080000001	Cleveland	OH	44113	8/29/2001	in pain clinic, he says that oxy is still being used in the hospital, he says though that he only writes when pts are already on it, follow up
PPLPMDL0080000001	Akron	OH	44333	8/29/2001	He still is using short acting opioids, vicodin first and then if he thinks are chronic, which is using more than 6 weeks he will go to OxyContin. LBP is main disease state where considering using. When call in for vicodin refill, give them OxyCnTin or when come in for a new RX. COPD patients if not being controlled on sevevent, then he will go to Uniphyl.
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	Introduced self and he the indication for OxyC. Review where it fits in his toolbox & establish protocol for him to memorize
PPLPMDL0080000001	Cleveland	OH	44113	8/29/2001	talked about new starts on oxy, he says that the starts more pts on dura nad kadian now, talked about still using oxy as start with tx
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/29/2001	see docs mainly by lunch, but daphne allowed quick intro. docs unphased by media hype, not big fans of duragesic. schedule lunch for 2002
PPLPMDL0080000001	Stow	OH	44224	8/29/2001	uses uniphyl, scheduled lunch, uses oxy at times for chronic adult pain
PPLPMDL0080000001	Cleveland	OH	44109	8/29/2001	follow up to last week, says that she is still using oxy, but that she has gotten rid of alot of pts that were not true pain pts, talked about oxy vs kadian
PPLPMDL0080000001	Barberton	OH	44203	8/29/2001	chronic pain, fibromyalgia, AIDS or Low back pain that are no longer being controlled on short acting opioids like vicodin. 30 days then will go to OxyContin.
PPLPMDL0080000001	Akron	OH	44314	8/29/2001	what type of patients are now not getting OxyContin? Chronic pain patients, majority of his patients are low back pain patients. I went over the changes in the PI and asked if he prescribing habits have changed with OxyContin. He said it is getting tougher because patients are becoming more hesitant to use it. I asked him how he explained the use of OxyContin along with the abuse potential issues. His response was I do not explain anything to the patients I just give them something else.
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	Saw on Weds AM Walker Rehab C21. probod to see how using combos. - either not using or v. savvy - bet Brian sales will go up 10% for OxyC due to media for a Pizza Plugged the similarity for Vicodin Perc OxyC. NEXT
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/29/2001	REVIEW HOW THEY'RE SIMILAR & REV. ATC ANALGESIA HIT TITRATION AND TAKE HIS OFFER ON A SIMILAR BET MAYBE LOCAL SALES?
PPLPMDL0080000001	Warrensville Hts	OH	44122	8/29/2001	with ortho procedures at southpointe, doc does see where chiro could help, need to schedule inervice with linda asap. he starts oxycontin if he feels pt. will be on meds for months. comfortable with titration, but just did not feel that most patients need much more than 80mg unless they have some real problems, which he does not see too much of. time PRinciples
PPLPMDL0080000001	Akron	OH	44304	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Barberton	OH	44203	8/29/2001	He is using OxyContin for chronic pain, starting patients on vicodin or short acting opioid for 4 weeks and then if the patient needs chronic opioid use he will convert to OxyContin. I went over the changes in the PI with the same indication He talked about a patient that had severe disc problems, spondylodysia and using 40mg q12h. The only change is that he is not using for short term pain only for chronic pain. Uniphyl for severe COPD or asthmatics with nocturnal problems.
PPLPMDL0080000001	Mogadore	OH	44260	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44304	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44307	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Mogadore	OH	44260	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44304	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44304	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Euclid	OH	44119	8/29/2001	doc unaffected by media hype around oxycontin. he does not have pts who need much more than 40 mg q12. treating mainly older pts with arthritis type pain. does not leave oxy for anything else. likes chiro because of the 10cc vile, since he does not use all that much, needs half percent in black cart
PPLPMDL0080000001	Euclid	OH	44119	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44310	8/29/2001	Chronic pain that have not been controlled on short acting opioids like darvocet or vicodin. Covered the new PI changes and talked about a patient the she and DR Slope have that is taking 80mg TID from 20mg q12h. There are some signs of improper use, so going to get him to sign an opioid agreement contract and get him to 80mg q12h and find out from there. Follows the WHO step ladder to prescribing opioids.
PPLPMDL0080000001	Barberton	OH	44203	8/29/2001	Chronic pain that have not been controlled on short acting opioids like darvocet or vicodin. Covered the new PI changes and talked about a patient the she and DR Slope have that is taking 80mg TID from 20mg q12h. There are some signs of improper use, so going to get him to sign an opioid agreement contract and get him to 80mg q12h and find out from there. Follows the WHO step ladder to prescribing opioids.
PPLPMDL0080000001	Mogadore	OH	44260	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	Met in Rehab. clinic- quick hit for Q12 hr. dosing which he agrees with and sticks to it. He states often has pts. on combos. which he is starting on OxyC. asked me what dose we recommend. Since they're usually on 6-8 tabs. of reg. strength Perc. it would be 10 mg if 6 tab. & 20 Q12 if on 8 tabs. / day. NEXT REMIND HIM THIS IN A SIMPLE PROTOCOL TO MEMORIZE....D/C PERC START PT. ON ONE 20 MG. TAB. Q12. DON'T WANT TO SHORT A PT. WHO IS OPIOID TOLERANT
PPLPMDL0080000001	Cleveland	OH	44195	8/29/2001	Reviewd place for OxyC vs. Perc for ATC pain. NEXT HAMMER HOME A DOSE PROTOCOL D/C PERC START 20MG TAB Q12
PPLPMDL0080000001	Akron	OH	44304	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Akron	OH	44310	8/29/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL0080000001	Norton	OH	44203	8/29/2001	QUICK conversation, she is being much more conservative with chronic opioid use, comfort zone is still 40mg q12, but will use OxyCnTin for chronic use if not controlled on short acting and are compliant with short acting
PPLPMDL0080000001	Akron	OH	44312	8/30/2001	opioids by not calling back early for refills and also improving on pain scores.
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	too much abuse and diversion, he said he will not Rx OxyContin.
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	spoke to beverly at length about breast pt on oxycontin, did wonderfully, just concerned about media. we broke down to legit pts v junkies. key is pt selection, which is almost non issue in onc. Peggy will see reps, get her more info and comfortable with la for atc pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the-clock medication. Individual therapy plan for each patient.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/30/2001	md attending conference for Pall. speaking for janssen "fact and myth" along dea guidelines states that there are really 4 narcotics: oxy, duragesic, kadian and morphine uses his gut feeling on which one to go to talked in past tense regarding oxy but did say he is still writing Chiro: stated that the anesth. will not leave marcanine but chiro is his first choice there just used to marcanine
PPLPMDL0080000001	Akron	OH	44303	8/30/2001	New PI, 10 point plan, Individual dosage for each patient.
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	salewski, manuel, chiro. still had not used samples. since they do not do a lot of peripheral, trialing for i/d. follow up next week. Midis still rxing oxycontin
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	lunch, he says that he will use oxy in any adult case, he thinks that the press has killed us, talked about conversion and how to use after pca, follow up
PPLPMDL0080000001	Akron	OH	44333	8/30/2001	He has not done surgery in two weeks, because he had carpal tunnel surgery on his left hand. He mentioned the Florida case where the person received 15 yrs for the death of his friend on OxyContin. Liability is a concern, he thinks what can stop anyone from coming after the physcain next. he is going to use on cases where there is bone involvement, ligament repair and he will use OxyContin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the-clock medication.
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Akron	OH	44312	8/30/2001	in house total knee and hip replacements not using for outpt, he said too many concerns by the patients to take Oxy
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/30/2001	spoke with md about using chirocaine - not too familiar. uses mapivacaine for .75 of bupivacaine for interscalene and bupivacaine for L*D. lots of regionals - not using the pumps said he had good technique and toxicity not a concern presented data for chirocaine: cardiac and L*D bromage seemed open and interested said he would present to the group POA; f/u next week Carolyn is an tech responsible for ordering and getting on the cart
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the-clock medication. Individual therapy plan for each patient.
PPLPMDL0080000001	Fairlawn	OH	44333	8/30/2001	wire removal from left foot and another procedure the repairs an ankle and going to use both on oxyContin.
PPLPMDL0080000001	Akron	OH	44304	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the-clock medication. Individual therapy plan for each patient.
PPLPMDL0080000001	Mayfield Hts	OH	44124	8/30/2001	had to cancel program for 24th. follow up with doc to resched. down the road. chiro plan still progressing. meet on tues to discuss.

PPLPMDL0080000001	Akron	OH	44333	8/30/2001	He is not going to Oxycontin as soon, where in the past, if the patients were on vicodin or percocet for chronic pain he would switch to OxyContin, now he is keeping them on longer.
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	lunch, says that he has not used oxy at all in past, but does use some oxy ir, talked about oxy ir and oxy
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	salewski, manuel, chiro. still had not used samples. since they do not do a lot of peripheral, trialing for i/d. follow up next week. Midis still rxing oxycontin
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	in er, says that he now only writes oxy for pts that come in on it, take him off core list
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	salewski, manuel, chiro. still had not used samples. since they do not do a lot of peripheral, trialing for i/d. follow up next week. Midis still rxing oxycontin
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	in gs, says that she is using oxy in post ops, but is mainly using oxy ir, follow up
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	talked about the new pi changes, says that he feels that oxy is no longer going to be getting bad press, he is using as much as ever, talked about conversion from short acting meds, follow up
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	in gs, says that oxy is still being used, he is leaving soon for his practice, talked about how to start after pca
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	met with mary jo miller, rph, very very n ice....says oxy "flies off the shelves" doesn't have any issues with product told of 10 point plan and to expect to see some tamper resis pads soon, doesn't see alot of uniphyl moving...she actually used it herself at one point years ago and is now on flo-vent inhaler without any probs, left some senokot samples
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	met with pharm, discussed any issues with oxy, is stocking and filling, didnt have any concerns with any docs miswriting (think he was lying), would recommend senokot. didnt know of d/c of uni/theo-dur, carries other
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	generics and will fill accordingly with
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	talked about choi and pain clinic
PPLPMDL0080000001	Independence	OH	44131	8/30/2001	see mark notes
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	detailed on labeling changes and how indication is same. dergham comes here also.
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/30/2001	see anest and dahman
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	See Howkins notes
PPLPMDL0080000001	Akron	OH	44307	8/30/2001	salewski, manuel, chiro. still had not used samples. since they do not do a lot of peripheral, trialing for i/d. follow up next week. Midis still rxing oxycontin
PPLPMDL0080000001	Akron	OH	44307	8/30/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL0080000001	Akron	OH	44223	8/30/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the clock medication. Individual therapy plan for each patient.
PPLPMDL0080000001	Akron	OH	44307	8/30/2001	New PI, OxyContin is not a PRN med and Vicodin is not an around-the clock medication. Individual therapy plan for each patient.
PPLPMDL0080000001	Akron	OH	44312	8/30/2001	Ginning OxyContin to patients no problems.
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	He won't give allot of time came in for lunch and tried to slip away- hit him with the Vic/Perc / OxyContin detail similarities & diff. POST...KEEP TRYING TO SOAP ARTICLES FOR HIM IF CAN GET A MINUTE WITH HIM -
PPLPMDL0080000001	Euclid	OH	44119	8/30/2001	hasn't used it yet but agrees to. he keeps forgetting. he said keep reminding me. next call: has he used what procedures coming up
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Paged and got short mention but he said doesn't have time to talk today. POST...WANT TO FIND OUT HIS OPINION WHICH PROCEDURES WOULD LIKELY CAUSE PT. MOD/SEV PAIN ATC FOR EXT TIME/ MAYBE SAY A WEEK OR LONGER TAKE THIS BACK TO ACUTE PAIN AND GET THEM TO PUT OXYCONTIN IN A PROTOCOL FORMAT FOR THESE CASES *****CAN HELP PTS. SLEEP THROUGH THE NIGHT EVEN WHEN SENDING THEM HOME!!!!!!
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	he say that oxy is not something he feels conf using, talked some copd and uni
PPLPMDL0080000001	Akron	OH	44333	8/30/2001	He is not starting as many new patients on OxyContin, starting more patients on vicodin and unless severe pain and taking at least 4 vicodin a day.
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	lunch, not his normal day, but was in for smith, says that oxy is still good maed for post op, says that hje does not worry too much about abuse, follow up
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	salewski, manuel, chiro. still had not used samples. since they do not do a lot of peripheral, trialing for i/d. follow up next week. Midis still rxing oxycontin
PPLPMDL0080000001	Akron	OH	44333	8/30/2001	Nancy is new nurse. presented chirocaine not familiar with status of samples or drug. left her the spiral file. F/U next week and give her ed material and see about small intimate luncheon with md's
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	met briefly and talked about oxy use and what he likes about duragesic? He uses on elders; however he did state that they forget to remove and replace the patches...they also use OxyIR for breakthrough...about 2 tabs twice a day...in PM and AM....he even dropped a pt from 75mcg to 25 mcg of duragesic and the pt didnt even know the difference....didnt know if didnt have pain vs confused vs had pain and just didnt complain??? It was LPN Marge's dad
PPLPMDL0080000001	Cleveland	OH	44111	8/30/2001	he says that oxy is not used much, but that in any ca pts after surgery they get oxy
PPLPMDL0080000001	Garfield Hts	OH	44125	8/30/2001	still no resolution on pcea coverage. discussed post op piece for chirocaine. mixed reactions because of low concentrations.
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	real good call, will start using uniphyl; esp now that uni/theo-dur are d/c'd; uses oxy on oa of back; doesn't use on knee pts, really liked senokot (i don't think hes ever heard of it???) left samples
PPLPMDL0080000001	Parma	OH	44129	8/30/2001	doctor said he tried oxy but pt did not do well. only got 10 mg's. explained that it need to be 2 10's for titration. he said pharmacy gave him a hard time, so need to touch base with John to find out what problem is.
PPLPMDL0080000001	Mayfield Village	OH	44143	8/30/2001	He's fine with the PI changes and has continued to use with success I set up an appointment with him in 1 month. Next call; oxycontin dosing and titration
PPLPMDL0080000001	Akron	OH	44312	8/30/2001	Using for rehab patient at Edwin Shaw, total knee and hip replacements 1-2 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Met at Vasc. Surg lunch reviewed the conversions for perc. and established a protocol to remember- based it on 8 Perc /day 5 mg cap.-= 40 oxycodone/day 20 q 12hr = OxyC 10 mg 1-2 tab. Q12 hr
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Did conversions to perc and set up protocol to remember d/c perc go 10 mg OxyC 1-2 tab. Q12 NEXT BRING CONVERSION CALC AND THEN DO GINSBERG
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Met on Vasc S61 lunch- reviewed conversions. gave protocol d/c perc go OxyC 10 mg 1-2 tab Q12. NEXT BRING THE PA'S CONVERSION CALCULATORS AND THEN GINSBERG CLOSE FOR HELPING PTS. ON ATC PERC MOD PAIN + EXT TIME & THOSE GOING HOME SAME PROFILE
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Did S 61 Vasc Surg lunch met there. did conversions from perc and protocol d/c perc start 10 mg OxyC 1-2 tab q12 next conversion calc & then Ginsberg
PPLPMDL0080000001	Cleveland	OH	44195	8/30/2001	Reviewed conversions during luncheon for S61 established most pts. on 8 perc. so protocol to memorize is D/C perc start OxyC 10 mg 1-2 tab. Q 12hr next Ginsberg
PPLPMDL0080000001	Middleburg Heights	OH	44130	8/31/2001	sarah says mon and wed best day to stop. doc not real big on reps, but at least meet to uncover potential.
PPLPMDL0080000001	Bedford	OH	44146	8/31/2001	spoke with about uni/theo-dur d/c, says he'll use uniphyl, I'm not sure if I believe him, for I threw out expired uniphyl from 1999, disussced breifly duragesic use, for elders that he is afraid to knock out with oxy? told of ratio 25mcg to 10 mg, left senokot samples
PPLPMDL0080000001	Cleveland	OH	44113	8/31/2001	discussed label changes and ohio intractable pain law.
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	talked about doing another speaker program, this time on pain, maybe parron
PPLPMDL0080000001	Bedford	OH	44146	8/31/2001	doesn't want to see ant reps anymore; need to be more creative next visit; try ice cream???
PPLPMDL0080000001	Westlake	OH	44145	8/31/2001	all docs wanted dosing again. want to use it. can't remember. all agreed standing orders is a good thing. will ok at meeting. only bacevice is old school and may squash. we'll see. did not think sennekot with stimulant is good for preg moms
PPLPMDL0080000001	Cleveland	OH	44106	8/31/2001	Mentioned all products in hallway. quick OxyC told him just like perc but single entity NEXT SHOW CONVERSIONS AND ASK HOW USES VICODIN PERC?
PPLPMDL0080000001	Cleveland	OH	44106	8/31/2001	Mentioned all products and asked if new OxyC pt. started lately? says used it for chronic pain. POST...REVIEW ALL PAIN STATES STUDIED ASK FOR NEW PT ON ACUTE END
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	talked about oxy and gs use
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	gs call, in trauma now and says that oxy is being used more by gagliardi
PPLPMDL0080000001	Akron	OH	44312	8/31/2001	sat down with md he did try chiro once and said it was no different than bupri as far as anesthetic effect and dosing stopped going to barb for procedures now mostly at Medina (where he used chiro) shared story of md having intravascular accident and now has chiro on his cart and laughed and said i bet he wished he'e had it before..... asked him if i could get more available would he reach for chiro over bupri since it gives him a sense of securitandy peace of mind he smiled and somewhat agreed f/u needs more consistent reminding possible use to get on form at medina or help at least
PPLPMDL0080000001	Maple Hts.	OH	44137	8/31/2001	very good call with rph wayne cohen; he is very afraid fo getting arrested dispensing oxy adn stated that all rph are afraid specifically of our product, oxy, not other, not vic or diladid, just oxy. went over the who ladder and rph was very interested in this info, left the guidlines and aps booklet
PPLPMDL0080000001	Parma	OH	44134	8/31/2001	met with 2 rph, Melissa and Jim B and detailed oxy and uni with senokot, no problems, have sotcked and filled rx's, melissa is a new rph from Univ of Toledo
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	talked chauhau
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	abuse and zannoni
PPLPMDL0080000001	Westlake	OH	44145	8/31/2001	all docs wanted dosing again. want to use it. can't remember. all agreed standing orders is a good thing. will ok at meeting. only bacevice is old school and may squash. we'll see. did not think sennekot with stimulant is good for preg moms
PPLPMDL0080000001	Parma	OH	44134	8/31/2001	Met with Molly. She has not got a lot of response to my idea of taking a few nurses out for in-servicing. Still working on pain management.
PPLPMDL0080000001	Akron	OH	44333	8/31/2001	Not as many new starts, maintainong patients on OxyContin.
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	in metro, says that he is playing in the golf outing, talked about oxy and how to convert
PPLPMDL0080000001	Westlake	OH	44145	8/31/2001	all docs wanted dosing again. want to use it. can't remember. all agreed standing orders is a good thing. will ok at meeting. only bacevice is old school and may squash. we'll see. did not think sennekot with stimulant is good for preg moms
PPLPMDL0080000001	Cleveland	OH	44109	8/31/2001	IN PMR clinic, says that he is leaving soon, but that he will use oxy as long as he is there, follow up
PPLPMDL0080000001	Westlake	OH	44145	8/31/2001	all docs wanted dosing again. want to use it. can't remember. all agreed standing orders is a good thing. will ok at meeting. only bacevice is old school and may squash. we'll see. did not think sennekot with stimulant is good for preg moms
PPLPMDL0080000001	Westlake	OH	44145	8/31/2001	all docs wanted dosing again. want to use it. can't remember. all agreed standing orders is a good thing. will ok at meeting. only bacevice is old school and may squash. we'll see. did not think sennekot with stimulant is good for preg moms



	Oakwood	OH	45873	8/31/2001	focus on short acting very short today said that he does use oxy for patients that are chronic patients asked him to consider where those patient are using vic 4 or more than a day ATC c-asked for r uni did not need
PPLPMDL0080000001					samples c-asked for r x
PPLPMDL0080000001	Akron	OH	44311	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44303	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44310	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44302	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44311	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44308	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44302	8/31/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44309	8/31/2001	New PI, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44311	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44308	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44308	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44302	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Cleveland	OH	44106	8/31/2001	Caught in cafeteria quick mention of products need to review Uniphyl advantages in depth. NEXT OXYC 10 MG 1-2 TAB Q12 D/C PERC ATC
PPLPMDL0080000001	Akron	OH	44311	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Akron	OH	44302	8/31/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination. Around-the-clock, not a PRN.
PPLPMDL0080000001	Northfield	OH	44067	9/4/2001	met with aglam, big concerns with addiction, working on weeding certain pt out of practice, he has 2 in mind as potential addiction? left with documentation info, tamper resist pads and abuse diversion brochure
PPLPMDL0080000001	Akron	OH	44307	9/4/2001	Julie Lisano took over for suzanne discussed abuse/diversion which is dept biggest concern realize oxy is sup. pain med but are fearful for pts and pharmacists are fearful etc.... interested in seoin ohio laws petrus tries to get all pts to fill script in pharmacy across the hall
PPLPMDL0080000001	Cleveland	OH	44195	9/4/2001	discussed with bev the changes in language on oxycotin pkg insert. we discussed media hype, but she did nto think it was a big deal.
PPLPMDL0080000001	Cleveland	OH	44109	9/4/2001	talked aboutoxy and how he is not really using it, says only in very severe pain, new pi, follow up
PPLPMDL0080000001	Cleveland	OH	44109	9/4/2001	talked mainly about uni, says that he uses in practice and also in nursing home, oxy pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	Interested in contracts. Gave him a disc. Says his patients ask for OxyContin. Scheduled lunch. WHO LADDER.
PPLPMDL0080000001	Akron	OH	44333	9/4/2001	unusual way of dosng uniphyl, but his pts are taking 200mg BID.
PPLPMDL0080000001	Cleveland	OH	44106	9/4/2001	IN the main lobby touched base he's on research and getting board but commits to find one of those _____ cases to try OxyC on . hit the indication and told him I'm working on getting a standing order set up for the floors through the pain service guys. since it's already in the Pius carts just make it easier to remember to use it. HE STATED LIKES THE WAY I'M WORKING THIS - NOT MESSING AROUND!! FOLLOW UP ON A SPEC PT.
PPLPMDL0080000001	Cleveland	OH	44117	9/4/2001	getting some flack from pharmacist for writing q-8. He still has been campaigning to speak for us. I asked him if he thought that docs like napier would come and he knows that they would not. He has been using the agreement forms and has gone through the tamper resistant script pads. Next call: script pads reorder
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	asked to use oxycotin for around-the-clock pain when call backs for vicodin are called in. Mornings are best. Says he has used the OxyIR for a guy who was hit in the face with a baseball.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	Dr. Greene has heard that Zarandy orders oxycotin. pharmacy not happy, but cannot stop. Kuhel says we are still on track to load chiro in pix on l/d this month. Had a battle with carrying all three la, but pushed it through.
PPLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Just a chat with Krantz, he is still the same guy, nothing new to say.
PPLPMDL0080000001	Cleveland	OH	44127	9/4/2001	Saw at lunch mentioned OxyC indication he joked and poked at media and abuse. but claims he uses OxyC plenty of it. post....not a target ask about specific case
PPLPMDL0080000001	Cleveland	OH	44127	9/4/2001	talked about post op use, he says that he does not use much, but in post op ca pts ok, follow up
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/4/2001	likes oxy, but is hesitant....bad media. I talked ab out ceiling doses of combo products and liver tox with apa and asa, she bought into that....told of purity of senokot vs generic and uses uniphyl
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/4/2001	met with hugus, uses oxy when durg isn't effective, feels comfortable wihl durag. tried to make comfortable with oxy, says h e likes it for approp pt, chronic pts, uses uniphyl and will continue to increase since d/c of ui-theo-dur. likes senokot, uses on self at times.... really likes betadine with pain reliever, coaches soccar on Saturdays with deann's husband and will use betadine ther for turf abrasions.
PPLPMDL0080000001	Akron	OH	44304	9/4/2001	very quick moment with md shared new PI and initiated probe md just smiled and said he did not have time he was busy uses oxy and as far as he was concerned our co. need not worry about him (whatever that meant)
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	POA: ask md what type of pain syndrome he would likely start oxy on--when he starts--etc....
PPLPMDL0080000001	Akron	OH	44304	9/4/2001	left for the day
PPLPMDL0080000001	Akron	OH	44304	9/4/2001	Starts with vicodin. Step three is where he positions OxyContin. Severe pain, not moderate. Feels he needs to believe patient first. He needs to use contracts. How does he write vicodin,How many pills does he put on it and does he put refills on it. When do you decide to put someone on OxyContin after they have been taking Vicodin? Goes up to 80mg, says he does oxycotin 10mg tid, sends them to pain management. Where? Cuyahoga
PPLPMDL0080000001	Akron	OH	44313	9/4/2001	review of Oxy PI and appropriate use especially when acet/aspirin not needed stressed that Oxy was like percocet packaged differently without the acet. most likely to use post hyst. again stressed appropriate use
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/4/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	Dr. Greene has heard that Zarandy orders oxycotin. pharmacy not happy, but cannot stop. Kuhel says we are still on track to load chiro in pix on l/d this month. Had a battle with carrying all three la, but pushed it through.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	Just a chat with Krantz, he is still the same guy, nothing new to say.
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	Dr. Greene has heard that Zarandy orders oxycotin. pharmacy not happy, but cannot stop. Kuhel says we are still on track to load chiro in pix on l/d this month. Had a battle with carrying all three la, but pushed it through.
PPLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Just a chat with Krantz, he is still the same guy, nothing new to say.
PPLPMDL0080000001	Cleveland	OH	44195	9/4/2001	On lunch hit indications and reviewed Marcus - and vs. Vicodin. next pt. specific
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	Interested in contracts. Gave him a disc. Says his patients ask for OxyContin. Scheduled lunch. WHO LADDER.
PPLPMDL0080000001	Cleveland	OH	44127	9/4/2001	at st mikes, talked about oxy in post op ca pts, he says that he does start pts before surgery and keeps them on after, follow up
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/4/2001	has 3 children and would use senokot children for his pt and family (left children samples) is fearful of oxy in regards to media, told of not to be taken off market, no deaths have been fro legitimate oxy treatment via a physician, only from abuse and street use, uses uniphyl and requested samples
PPLPMDL0080000001	Akron	OH	44319	9/4/2001	Pain assessment is main concern, he has a couple of chronic pain patients on OxyContin that have been on short acting opioids first.
PPLPMDL0080000001	Euclid	OH	44117	9/4/2001	He wants me to have bowersox call him to set up a meeting with him. he thought that having personnel in the office that's familiar with BWC was hugh. He is going to be swamped the next 2-3 weeks but is very interestedseeing if they could help each other. next call meet with bowersox
PPLPMDL0080000001	Cleveland	OH	44127	9/4/2001	tumor conf
PPLPMDL0080000001	Cleveland	OH	44109	9/4/2001	talked abuse
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	see anest
PPLPMDL0080000001	Mayfield Hts	OH	44124	9/4/2001	Dr. Greene has heard that Zarandy orders oxycotin. pharmacy not happy, but cannot stop. Kuhel says we are still on track to load chiro in pix on l/d this month. Had a battle with carrying all three la, but pushed it through.
PPLPMDL0080000001	Euclid	OH	44119	9/4/2001	Just a chat with Krantz, he is still the same guy, nothing new to say.
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/4/2001	Amy remains full time at euclid not painesville. they haven't had any problems with oxycotin. Main users still morley, fink, not much from george. Next call: high doses?
PPLPMDL0080000001	Sagamore Hills	OH	44067	9/4/2001	met with rph, no probs with oxy, sees rx from all specialties....mainly gp and fp's, didnt know of uni-theo-dur d/c....told we are plugging away on uniphyl and he did mention they are stocking other generics on theohylline, told of qd dosing and 2-6am peaking of product which is when resp difficulty occurs
PPLPMDL0080000001	Northfield	OH	44067	9/4/2001	didnt know about uni-theodor d/c, wasn't too familiar with uniphyl says not alot of rx, but is stocking 400 and 600 mgs told to be aware of increase in rx (hopefully) no probs with oxy, sees many rx from all geograph areas, left ceu's on pain mgmt and copd along with senokot samples
PPLPMDL0080000001	Akron	OH	44304	9/4/2001	ken Komorny Pharm D stated he remembered Chiro going to the form board over a year ago and turned down stated that Dr. Hovan is the chief of anesth. and he would be the one to get Chiro on form. every other month (odd months) are form review drugs go to committee current: bup no rop.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	Interested in contracts. Gave him a disc. Says his patients ask for OxyContin. Scheduled lunch. WHO LADDER.
PPLPMDL0080000001	Barberton	OH	44203	9/4/2001	Dr mAYORS
PPLPMDL0080000001	Barberton	OH	44203	9/4/2001	SEEING MORE OF THE PATCH FROM dR hAZRA.
PPLPMDL0080000001	Akron	OH	44333	9/4/2001	ACL repairs or knee replacement cases are getting OxyContin post op for 5-7 days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	Rescheduled appt.
PPLPMDL0080000001	Cleveland	OH	44195	9/4/2001	In & out at lunch just said thanks for lunch quick hit oxyContin POST...HOW HE DECIDE WHICH USE OXYC VS. MSC? GIVE HOW USING VIC/ PERC?
PPLPMDL0080000001	Norton	OH	44203	9/4/2001	Chronic LBP is the main disease state using OxyContin for. He is waiting longer to start patients on OxyContin. Staying longer with short acting opioids until comfortable with the compliance of the patient with short acting opioids. Time frame is 4 weeks.
PPLPMDL0080000001	Akron	OH	44333	9/4/2001	Only using for 3-5 days post op for total knee and hip replacements. Scopes are getting vicodin or darvocet.
PPLPMDL0080000001	Cleveland	OH	44127	9/4/2001	at tumor conf, says that oxy is still good product for post op use in ca pts, follow up
PPLPMDL0080000001	Akron	OH	44304	9/4/2001	was able to obtain a d/c apt for oct with koenig luncheon thurs with nurses--all nurses are in charge of pain mgmt- shared oxy pi and introduced myself POA: assessment and find out offices philosophy, assessment, of pain
PPLPMDL0080000001	Akron	OH	44333	9/4/2001	For COPD patients he starts pts on Serevent then Atrovent and if still have shortness of breath he will add on Uniphyl. Got commitment that all patients that were on theo dur or uni dur will be converted to Uniphyl.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/4/2001	Thursday-PM
PPLPMDL0080000001	Barberton	OH	44203	9/4/2001	Fibromyalgia, pt on 40mg q12h and had a seizure(does have a seizure disorder) switched back to lortab and pain was not controlled so put back on OxyContin 40mg q12h with consulting with a neurologist. A few patients on 10mg q12 for chronic LBP. The percocet rep showed comparison of OxyContin vs percocet in the Sunshine study in that pain scores equates 2 10mg tabs to 30mg of OxyContin. Uniphyl for COPD patients.



PLPMDL0080000001	Cleveland	OH	44195	9/4/2001	At luncheon- talked about indication and the sub-pop. of headache pts. who could benefit switch to OxyC. soap'd Marcus she told me of case that pt. middle aged guy from NY who she thinks is abusing she wrote 10 mg q12 but he stepped self up to atc pill popping @ total about 80 mg / day!!!! Councelled her to re-wrt him using 20 or 40 mg tab.s only q12 less chance of him popping multi doses of 10's POST...F.U. ON THIS GUY AND ASK ABOUT OTHER SUCCESSES / CONVERSIONS
PLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Met at lunch- sees very specific sub. pop.- headache special. fact is 70% of pts, in his care have ended up in a cycle med. overuse resulting in "rebound headache" and resolve upon d/c all headache meds. including opioids. Bot good milage out of Marcus and set limits for his use of combos. POST...STATES IF USES AN OPIOID OXYCONTIN IS THE ONE HE WOULD USE FIRST. KEEP IN TOUCH ASK ABOUT SPECIFIC OXYC SUCCESSES
PLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Met in ER he likes the idea of OxyC vs. perc. and q12 better for extended dosing POST...F.U. WITH HIM AND REMIND HIM TAG LINE D/C PERC START OXYCONTIN 10 MG 1-2 TAB. Q12
PLPMDL0080000001	Akron	OH	44310	9/4/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PLPMDL0080000001	Barberton	OH	44203	9/4/2001	met Julie from the pain mgt team for Petrus pharmacy in town are giving the mds trouble about filling oxycontin scripts telling the pts to whisper when they come to the pharmacy etc... do like oxy better than ms contin upset that the 160's are not available have a pt taking 12 60's q12h and meicaid only fills 100 tabs q week asking if drug was going to be pulled off the market requested info re rectal admin/route filled out yellow card and referred them to medical..
PLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Quick hit in the hall . Jillian's went great he says. told him working on standing orders for post surg for OxyC POST...NEXT TELL HIM REMEMBER TO D/C PERC START OXYCONTIN 10 MG 1-2 TAB Q12HR ASK IF HE'S STARTED ANYONE YET
PLPMDL0080000001	Barberton	OH	44203	9/4/2001	He has vicodin on standing orders, but said if not being controlled on vicodin he will go to 10mg q12h and case he referred to was hernia cases.
PLPMDL0080000001	Cleveland	OH	44195	9/4/2001	Paged Alex and talked about OxyContin for conversion from IV PCA and what pop would benefit from ATC analgesia for extended time. HE SAYS ANY ABDOMINAL SURG OR HURNEA REPAIR WOULD NEED ATC ANALG FOR EXT TIME.....TOOK THIS INFO BACK TO RON -HSD AND HE'S GOING BACK TO MALACK WHO SAID GET SURGERY TO TELL US WHAT CASES WOULD REQ. IT AND MALACK SAID HE'D SET UP A PROTOCOL/ STANDING ORDER .....OXYCONTIN IS ALREADY IN THE PIXUS CARTS!! Alex & I set up resident social at Jillian's on Cedar POST.....DRIVE HOME THE PROTOCOL WITH SURG RESIDENTS .....D/C PERC. START OXYCONTIN 10 MG 1-2 TAB. Q 12HR AND CLOSE THE LOOP ON THE PAIN SVC. SIDE WITH RON TO EXECUTE STAND ORDERS FOR ALL ABDOMINALS AND HURNEAS.....BENEFITS PT'S. WITH ATC PAIN CONTROL TO SLEEP THROUGH NIGHT AND ELIMINATES ACETAMIOPHINE + NURSES FOR LESS PILL PASSES W/ Q12!!!!!!
PLPMDL0080000001	Barberton	OH	44203	9/4/2001	will only fill q12h scripts.
PLPMDL0080000001	Akron	OH	44313	9/4/2001	mds just merged with turning point and one other office will be sharing coverage with 6 plus mds and additional midwives like oxy 12 hour reviewed with Anne PI changes they seem to have a good understanding on the indication and appropriate pts lunch for next mon 9-10-01 with black and schutz POA need there support to get on standing orders when around the clock analg. for mod ....needed
PLPMDL0080000001	Akron	OH	44333	9/4/2001	He is still using OxyContin but not as many new patients. Most patients are getting ultram, darvocet or vicodin and he said they are taking theses meds on as needed basis. if starting to take more than every 6 hours he ill go to OxyCcontin 20mg q12h.
PLPMDL0080000001	Norton	OH	44203	9/4/2001	She is going to move to her new office in Barberton in October, she is still working on getting two of her LBP patients off of OxyCcontin 80mg every 6 hours. Her comfort level is 40mg q12h. I went over the new indication and some changes on the PI.
PLPMDL0080000001	Akron	OH	44304	9/5/2001	met sue rn and got a feel for office-- majority out pt have there own pain scale but it is used more to see if chemo agent/ radiation is working send pts up to trochelmann whom orders pain med for the most part reviewed pi staff stated that from there perspective they are not concerned with abuse and diversion understand the big picture luncheon scheduled to get to know mds and work staff POA!; clip boards, books etc ctd to make presence known to access mds
PLPMDL0080000001	Akron	OH	44302	9/5/2001	melanie is RN with most of the "pull" not concerned with abuse and diversion even though they opened visit with a joke- went on to say oxy is no different than vic. per. etc had pt trying to get more vic. as I was talking with them. luncheon scheduled with 4 nurses POA: oxy position in practice when/dose/titration etc....
PLPMDL0080000001	Cleveland	OH	44102	9/5/2001	talked about oxy and the media hype, also uni and using samples, follow up
PLPMDL0080000001	Cleveland	OH	44109	9/5/2001	in neuro clinic, says that he is using oxy in almost all cases and sending home on oxy and perco for bt pain, talked about oxy ir, follow up
PLPMDL0080000001	Middleburg Heights	OH	44130	9/5/2001	doc obviously very bright and knows it. published book and wants support for comm educ on oncology. explained that we can do stuff for pain mgmt related to oncology. Nurses said doc tends to rx perc before going to oxy. Need to make him comfortable with starting with oxy. Next call- oncology paper on converting pts.
PLPMDL0080000001	Cleveland	OH	44106	9/5/2001	Reviewed the conversion rates / comparing perc/ vicodin to OxyC. He stated likes Lorcet or tab -POST...ASK HOW WRITTEN LORTAB/CET IN PAST WEEK? ATC PAIN? MODERATE OR SEV?
PLPMDL0080000001	Cleveland	OH	44106	9/5/2001	He states likes lortab/cet. post next ask how written these in past week? was it mod/sev. pain? atc?
PLPMDL0080000001	Euclid	OH	44119	9/5/2001	reviewed new PI again and asked her if she has any concerns over the new indication. She was concerned at first over what an extended period of time. She feels that it will not change the way she uses oxycontin? next call: any new starts?
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	doc did order oxycontin again, for elderly post hyster. no calls from pharm asked how many days she took. he said she needed thirty for 2 days, then 20 for a week. he felt comfortable telling the pt to ween self. He does not use orders but agrees that nurses should be inservice.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	see anest. need to call cathy eachen on 7th floor about inservicing for post gyn procedures.
PLPMDL0080000001	Cleveland	OH	44109	9/5/2001	talked in office, he says that he is now back to using oxy in gs and in trauma cases, says he seizes it in cases were need for more than few days, follow up
PLPMDL0080000001	Cleveland	OH	44106	9/5/2001	Quick product line mention.at ortho clinic on Bol 5 -was in middle of something - mentioned indication mod. to severe pain POST.....APPROACH HIS USE OF VICODIN WHAT CASES DOES WRITE VICODIN?
PLPMDL0080000001	Akron	OH	44333	9/5/2001	The two pts she had on OxyCcontin and thought were doing well, were injecting it and she had to send to rehab. She has not put any new pts on OxyContin she said chronic pain is for pain specialists.
PLPMDL0080000001	Middleburg Heights	OH	44130	9/5/2001	met with karns and rather large staff, he uses oxy post operatively for more than a few days tx, he then told me to ask bev (his nurse) on how its working, she says pt are not getting relief 50% of the time, pt call back within a day or 2 and complain of pain.....they use vicodin for breakthrough pain and still get no relief, they DO NOT tx arthritis with oxy, they only use nsoids or shots of cortisone beyond that dr karns felt ("they just will have to live in pain") "I'm a surgeon, i operate" not tx chronic arthritis if its not operable...I don't want to tx it chronically..... told about #1 cause of drug induced nausea being constipation....and to tx that....bev disagreed to a point with me stating that pt c/o nausea upon 1-2 doses...in which case, we agreed it'd be r/t the med with or w/o food and such... plugged senokot
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Akron	OH	44302	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	talked to farmer about chiro, does not do peripheral unless someone is helping, but will use chiro for extra safety feature. Interested in i/d usage at .125% showed bromage scale and ekg data. manuel found samples. going to stock in i/d carts. only run pca's for post op pain. Kathleen gibbons in from ct. knew about chiro but did not get alot of experience. gave story, will also try.
PLPMDL0080000001	Chagrin Falls	OH	44022	9/5/2001	Usually uses percocet and vicodin post op for knee replacement. he agreed that oxycontin may better serve some of these patients. he agreed to try in total knee replacement 20-30mg q-12 and to recomend senokot after the surgery. Next call: has he used post op? what patient type and dose? Leanne receptionist
PLPMDL0080000001	Solon	OH	44139	9/5/2001	left senokot samples, he gives them to his mother-in-law he always wants samples. he has not started joselina on oxycontin yet but she would benefit from it. katie thinks that he'll put her on it eventually but why waste this time now.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Parma Hts	OH	44130	9/5/2001	met with brice weaver again, moved from pearl rd store to this onein parma hts, roates with cathy poston and dana sroka. is stocking oxy all strengths and uni not seen alot of uni at this store
PLPMDL0080000001	Parma Heights	OH	44130	9/5/2001	met with rph jane, stocking all strengths of oxy and both of uni, says they have about 4 pt on uniphyl w/o probs i told her to expect more r/t d/c of uni-theo-dur mfg. no probe with oxy, pts on and no issues with rx writing docs, detailed senokot
PLPMDL0080000001	Cleveland	OH	44111	9/5/2001	talked about any issues with oxy
PLPMDL0080000001	Cleveland	OH	44109	9/5/2001	talked about oxy and zannoni
PLPMDL0080000001	Cleveland	OH	44109	9/5/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	9/5/2001	see notes
PLPMDL0080000001	Cleveland	OH	44106	9/5/2001	Margie nothing to slow our business here. Asked about any doc's. writing TID OxyC - not significant amount if any at all.
PLPMDL0080000001	Cleveland	OH	44195	9/5/2001	Have been inservicing H floors and they welcome me to drop in and get some face time with surgeons. NEED TO GET RUMP, RN ON S70 TO SET UP INSERVICE AFTER JCAHO COMES IN WEEK OF 9/17 SURGEONS DRIVE SCRIPTS GOING HOME/ DISCHARGE.....THEY ARE HERE ROUNDING 5:30 AM OR PM TRY TO SEE AT END OF DAY
PLPMDL0080000001	Chagrin Falls	OH	44023	9/5/2001	same as CVS they don't do many narcotic scripts oxycontin from hillcrest and cleveland clinic.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	talked to farmer about chiro, does not do peripheral unless someone is helping, but will use chiro for extra safety feature. Interested in i/d usage at .125% showed bromage scale and ekg data. manuel found samples. going to stock in i/d carts. only run pca's for post op pain. Kathleen gibbons in from ct. knew about chiro but did not get alot of experience. gave story, will also try.
PLPMDL0080000001	Middleburg Hts.	OH	44130	9/5/2001	sennakot samples to radiation. medical, need to set up tumor board lunch. full this year. call in nov for next year.
PLPMDL0080000001	Middleburg Hts.	OH	44130	9/5/2001	colleen wants to hold meeting with key cns's. send her bullet points on what we would talk about. she will set up meds.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	see anest. need to call cathy eachen on 7th floor about inservicing for post gyn procedures.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Akron	OH	44312	9/5/2001	went over the indication for oxyContin.
PLPMDL0080000001	Copley	OH	44321	9/5/2001	The pharmacist is thinking Oxy is for cancer pain and more severe pain.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PLPMDL0080000001	Akron	OH	44333	9/5/2001	Thinks that senokot makes people dependent on it to have a bowel movement.
PLPMDL0080000001	Akron	OH	44304	9/5/2001	md does not find a need for oxy states that they use per/vic because pts are only being treated for a week or so even post op pts
PLPMDL0080000001	Akron	OH	44333	9/5/2001	He put a new patient on OxyContin for chronic neuropathic pain that was not being controlled on vicodin. He is maintaining pts on OxyContin, post face lift or neuralgia from surgery.
PLPMDL0080000001	Parma	OH	44129	9/5/2001	REMINDED docs about samples that came in they all agreed they would try it in i/d first. need to ask about infiltration.
PLPMDL0080000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.

PPLPMDL0800000001	Cleveland	OH	44109	9/5/2001	briefly in clinic, he says that he has several pts in this week on oxy, talked about tid
PPLPMDL0800000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Akron	OH	44307	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Cleveland	OH	44111	9/5/2001	talked about oxy and uni, says that he put pt on oxy in hospital and had fractures pt who was sned home on it instead of perco, follow up
PPLPMDL0800000001	Akron	OH	44302	9/5/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Cleveland	OH	44106	9/5/2001	introduced in ortho clinic on Bol. 5 Asked him about how perceives strength differences b/w OxyC Perc./ Vicodin.....says uses the two the same.....clarify by showing him conversions and remind 10 mg OxyC is = to 2 fives of perc. how using perc/vicodin? HE STATES IF WRITES OXYCONTIN MEANS HE'S NOT DOING HIS JOB CORRECTLY ....WORK ONTHIS
PPLPMDL0800000001	Cleveland	OH	44109	9/5/2001	she says that she is still using oxy in pts that are truly in pain, others she is getting rid of or she is giving kadian, says that she will cont to use, follow up
PPLPMDL0800000001	Akron	OH	44333	9/5/2001	He has taken a few pts off of OxyContin because of a bad feeling over the misuse of it. One of the pts was a chronic back pain pt and doing heavy lifting at work and he did not feel the pt needed opioids and keep needing the oxy to be titrated. Did start a new patient for back pain. He is comfortable using OxyContin for short term pain and thinks it is the best tolerated.
PPLPMDL0800000001	Euclid	OH	44119	9/5/2001	converting patients to q-12 from tid and is titrating to higher doses. patients are doing well. I need to find out what or if he's using supplemental analgesia? Next call: What are the higher doses he is titrating to? any over 40mg tabs?
PPLPMDL0800000001	Cleveland	OH	44109	9/5/2001	talked in pmr clinic, says that oxy is still number one choice, wnet over the new indication and said that it still should be used the same way he has been using it, talked about titration
PPLPMDL0800000001	Cleveland	OH	44195	9/5/2001	met with vivian popp, over 50% of rx's are q8. did not feel necessary to titrate, just increase interval. converting from morph to oxy by converting iv morph to oral, then to oxy! ginsberg, iv morph to oxy! simple. also, talk about for total joint protocols for rehab.
PPLPMDL0800000001	Parma	OH	44129	9/5/2001	Intractable pain law, urine screen, d'cing a lot of pts. next call- why titrate down, main indication should be function. how do you document. if pt. function, leave alone. try to assure doc that as long as he is properly managing pts, he should not fear scrutiny.
PPLPMDL0800000001	Cleveland	OH	44195	9/5/2001	met with vivian popp, over 50% of rx's are q8. did not feel necessary to titrate, just increase interval. converting from morph to oxy by converting iv morph to oral, then to oxy! ginsberg, iv morph to oxy! simple. also, talk about for total joint protocols for rehab.
PPLPMDL0800000001	Cleveland	OH	44195	9/5/2001	met with vivian popp, over 50% of rx's are q8. did not feel necessary to titrate, just increase interval. converting from morph to oxy by converting iv morph to oral, then to oxy! ginsberg, iv morph to oxy! simple. also, talk about for total joint protocols for rehab.
PPLPMDL0800000001	Akron	OH	44304	9/5/2001	reviewed oxy pi state that pain magt is primarily done upstairs with trochelman and group but do initiate and titrate downstairs use oxy most with bone mets luncheon scheduled to understand roles further and get more time POA: review titration and assess dosing of oxy, when initiated/stage comfort level vs other opioids
PPLPMDL0800000001	Cleveland	OH	44111	9/5/2001	talked to doctor about oxy and dosing tid not bid, says that he is opiod sparing talked about documenting why using tid, needs to learn about titration and pt that are using perco
PPLPMDL0800000001	Euclid	OH	44119	9/5/2001	talks in circles, as if he were giving a deposition in a court of law careful not to be specific. he feels that an extended period of time to him is generally about 6 weeks. He feels LA agents are best suited for more constant pain but only to be used if all other modalities have failed. He tries blocks, anti tricyclics anti depressants etc. He started a failed back patient recently on oxycotin 20mg q-12 that's still in pain? I asked him if he plans on titrating that patient. he said eventually he doesn't like to titrate quickly and he's uncomfortable over 20-30mg of oxycotin. next call. any failed back patients that hve been taking SA that could benefit from oxycotin.
PPLPMDL0800000001	Akron	OH	44333	9/5/2001	He is using low dose 1-2 10mg tabs q12h for a rotator cuff repair of a re tear of the left shoulder. He and Russ also put a patient from DR. Melby on OxyContin 10mg q12h with vicodin for breakthrough where the pt was not being controlled on vicodin and the patient was doing well. They also put DR Miller's patient and he was initially upset adn after talking to them He said maybe he should try Oxy more for pts.
PPLPMDL0800000001	Fairlawn	OH	44333	9/5/2001	Thinking that OxyContin is stronger than both tylox and vicodin. Longer acting more medication per tablet and stronger. He will use OxyContin on his last two cases, one case is the 5th metatarsal fracture procedure that will have some neuralgia pain and the last case is a lady that is going to have bone shaved on the right ankle. He is using 20mg q12h. Vicodin and tylox are used for moderate pain procedures vs OxyContin for severe pain procedures, 5-7 days worth.
PPLPMDL0800000001	Akron	OH	44333	9/5/2001	Breast augmentation procedure in the office and going to use OxyContin 20mg q12h post op.
PPLPMDL0800000001	Akron	OH	44304	9/5/2001	not interested in oxy for the mere reason stating that they only prescribe for 1 week intervals per/vic asked about post op and still need one week POA: ask about number of pills/ frequency of taking vs q12 h option since percoct sim
PPLPMDL0800000001	Euclid	OH	44119	9/5/2001	he has a patient in kentucky that he's been taking care of because she can't get aphysician to see her down there. She's a PA and told him that she's had her oxycotin stolen three from merck med-co. He believes her that she's legitimate. He hasn't had any problems with getting higher doses filled. Next call: script pads?
PPLPMDL0800000001	Akron	OH	44333	9/5/2001	A knee replacement pt not being controlled on vicodin was put on OxyCotin 10mg q12h with Vicodin for breakthrough and doing well. He said if npts not being controlled on vicodin, he will put on OxyContin.
PPLPMDL0800000001	Cleveland	OH	44195	9/5/2001	Caferia said hello - hit the Percocet vs. OxyContin story. He states most pts. are not on narcotics long. Try to get them off. I asked about how use Perc. ....not much POST...ASK WHEN LAST TIME HE SIGNED OFF ON A PERC RX? WHAT FOR? .....TALK ATC ANALGESIA TELL HIM D/C PERC START OXYCONTIN 10 MG 1-2 TAB Q12
PPLPMDL0800000001	Akron	OH	44304	9/6/2001	Karen RN not afraid of titrating oxy up usually go on when perc/vic are fail. or when dosing increases but sounds more like fail. abuse/diversion does not seem to be of concern. Have assessment plan in place, need to focus on 1 objective next visit ie: quality of life compare q4 h pt to nursing in hospital giving med q4h wty not start with oxy to improve quality of life when indication fits also share cancer facts to get opinions
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/6/2001	abraksia big on oxycotin
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/6/2001	talked about olast week call, says he is still using dura etc for pts with abuse hx, talked about oxy and new pts
PPLPMDL0800000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	figus says to keep on him about following through on chiro status. left form kit. thinking about using mainly for ob. they have ropi in pix downstairs, need to tell John so he knows.
PPLPMDL0800000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	figus says to keep on him about following through on chiro status. left form kit. thinking about using mainly for ob. they have ropi in pix downstairs, need to tell John so he knows.
PPLPMDL0800000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Brooklyn	OH	44144	9/6/2001	talked about the pharmacy issues with oxy, says that he has not had any issues lately with oxy and the pharmacies, says that he is now back to writing oxy the way he was, follow up
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	burn unit, says that oxy is used but not in op, talked about iv conversion
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	figus says to keep on him about following through on chiro status. left form kit. thinking about using mainly for ob. they have ropi in pix downstairs, need to tell John so he knows.
PPLPMDL0800000001	Cleveland	OH	44105	9/6/2001	talked about oxy and new indication, says that she is using in terminally ill pts and that will use in pts who are taking multiple vico per day, uni and copd, follow up
PPLPMDL0800000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	in burn unit, says thathe is using oxy in the inhouse setting, but in outpt he says only in pts that have no hx of abuse, follow up
PPLPMDL0800000001	Bedford	OH	44146	9/6/2001	he is attending the cwru seinar, I encouraged him to bring dr mease, he said he doesn't care what she thinks anymore...he is following his own cause and moving forward without her support with oxycotin, he told me of a suicidal pt who hasn't slept for years and with oxy (along with viox, neurontin) has slept throughout the night now. He is a believer in oxycotin.. LeeAnn and Terry are also attending the meeting in october discuss L.I.d dosing pain team in-svc future how many vico are taken before switch they wait for 6-12 vic before switching..esp if around the clock; how freq are refills do you re--access wants to get pain team together at bedford/euclid address dr mease (med dir)
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/6/2001	abraksia big on oxycotin
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Chagrin Falls	OH	44022	9/6/2001	Ivory tower big time. I didn't even get to introduce myself he said I don't use any of these products and walked away. I couldn't even set up a lunch or apt. to further discuss it.
PPLPMDL0800000001	Akron	OH	44310	9/6/2001	Circadian rhythm peaks between 2-4am.
PPLPMDL0800000001	Apple Creek	OH	44606	9/6/2001	He is only treating short term pain with opioids. Short term time frame is 2 weeks and if needs opioids for a longer time he will send to pain specialist. He has a couple pts on OxyContin but they are being maintained by the pain specialist. Discussed the 14 days pts and he mentioned compression fractures or severe back sprains, he committed to using OxyContin in the short term when ATC pain control is needed. One patient for severe COPD and he has on 400mg of Uniphyll.
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	Inservice in surg lounge Keppler, Lockhart, Whittenberg, Perse, anest. chiro. most folks will use for local infiltration for post op pain.. 60 cc's .25%
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	Kitigawa shying away from oxy because of press. asked what he is going to. perco, but why, pts sleep, steady blood levels. news not about pts. he mentioned about pharm rob and not putting at risk, but I reminded him that hasn't happened in months. he agreed. will use for c if attendings agreed.
PPLPMDL0800000001	Apple Creek	OH	44606	9/6/2001	Chronic pain pts are being sent to a pain specialist, he is using opioids for 14 days and if not being controlled he will send out. He mentioned using codeine for his mild to moderate pain patients. Severe pain patients are getting vicodin. The ER is sending everyone out with vicodin. he did not commit to a specific disease stte termed moderate to sever pain. Went over the indication for ATC pain control.
PPLPMDL0800000001	Maple Hts.	OH	44137	9/6/2001	worked with wayne and techs, they are really easing up with the stigma with oxy
PPLPMDL0800000001	Cleveland	OH	44109	9/6/2001	figus says to keep on him about following through on chiro status. left form kit. thinking about using mainly for ob. they have ropi in pix downstairs, need to tell John so he knows.
PPLPMDL0800000001	Garfield Hts.	OH	44125	9/6/2001	met with frank rph, feels "uncomfortable" with higher doses oxy rx's he has a pt on 120mg, tid written by dr mark allen (pain mgmt) THE REGULAR RPH ANGIE (ON MATERNITY LEAVE) IS COMFORTABLE WITH SUCH DOSING FOR THIS 40YO MALE CHRONIC BACK PT, BUT FRANK DOESN'T WANT TO FILL HIS RX ANYMORE. HE GETS A 28 DOS SUPPLY AND EVERY 28 DAYS IS BACK FOR HIS REFILL (I TRIED TO PUT FRANKS MIND AT EASE STATING IF HE COMES ON TIME VS EARLY FOR HIS REFILLS AND THEREFORE IS PROB MONITORED BY THE DR, IT SEEMS LIKELY HE IS USING OXY APPROPRIATELY pLUGGED SENOKOT, REQUESTED SAMPLES
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	inervice in surg lounge Keppler, Lockhart, Whittenberg, Perse, anest. chiro. most folks will use for local infiltration for post op pain.. 60 cc's .25%
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	surgery inervice, docs behind surg's use for infiltration. follow up in two weeks in lounge.
PPLPMDL0800000001	Cleveland	OH	44113	9/6/2001	doc ok with using chirocaine instead of ropivacaine, mike the tech administrate discussed safety, similarity to bupri efficacy. cost. will use. follow up.
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/6/2001	abraksia big on oxycotin

PPLPMDL080000001	Cleveland	OH	44112	9/6/2001	inservice on 6th floor. lots of issues regarding high populatio of cocaine users and pain management. need to really break down. lots of im demerol, percocet, and darvocet. discussed atc pain mgmt with long acting meds, stable blood concentrations, side effects, jcaho pain standards. staff all for, mentioned that ortho group is best place to start.
PPLPMDL080000001	Cleveland	OH	44109	9/6/2001	kitigawa shyng away from oxy because of press. asked what he is going to. perco, but why, pts sleep, steady blood levels. news not about pts. he mentioned about pharm rob and not putting at risk, but I reminded him that hasn't happened in months. he agreed. will use for c if attendings agreed.
PPLPMDL080000001	Cleveland	OH	44109	9/6/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	9/6/2001	see chauhan notes
PPLPMDL080000001	Warrensville Hts	OH	44122	9/6/2001	see zaidi notes
PPLPMDL080000001	Akron	OH	44308	9/6/2001	Patty recep schedules time with anesth. group chiro presented just a couple of months ago no op either way positive or neg forget need to learn more appts made
PPLPMDL080000001	Akron	OH	44310	9/6/2001	block dept. Dr. Tipton key in Chirocain use Susan Shephard RN to work with Summit Oncology also work with block dept for pain mgt
PPLPMDL080000001	Cleveland	OH	44122	9/6/2001	talked about zaidi
PPLPMDL080000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
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PPLPMDL080000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Garfield Hts.	OH	44125	9/6/2001	Spoke with dr papsidero on oxy use vs combo short acting, he wasn't real biig on using oxy r/t media and the fact that his pt are few days on meds post op, also i believe his education on oxy was very limited...he even stated no one has been in to talk with him and he A doesn't know enough about the product and B he doesn't remeber to write for it
PPLPMDL080000001	Cleveland	OH	44113	9/6/2001	doc ok with using chirocaine instead of ropivacaine, mike the tech administrate discussed safety, similarity to bupri efficacy. cost. will use. follow up.
PPLPMDL080000001	Cleveland	OH	44103	9/6/2001	After repeated attempts this time did lunch and waited total 2 hrs. today. Went over all products and she let it rip with her fear of legal responsibility if somehow an OxyC rx gets into hands of a kid and gets killed her population is different!!!!!! I tried every bullet I had until she finally got up and walked out to "go see her pts" She stated not personal. Gave her the op doc kit & CD which she has as well as the Rx pad or similar to it. POST....I DIDN'T LET UP/ LISTENED AND KEPT TRYING CLINICAL , ALL OPIOIDS CAN BE ABUSED, CONVERSIONS.....HER BIGGEST CONCERN IS LEGALITY SO PULL ALL MATERIAL ON DEA SUPPORT FOR PROPER PAIN MGMT.
PPLPMDL080000001	Apple Creek	OH	44606	9/6/2001	Cancer pts are only pts getting OxyContin.
PPLPMDL080000001	Akron	OH	44310	9/6/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44122	9/6/2001	talked to doctor stiggers who is following webb pts, says that he is now only writing refills for all opiods including oxy, follow up with webb
PPLPMDL080000001	Warrensville Hts	OH	44113	9/6/2001	inservice in surg lounge Keppler, Lockhart, Whittenberg, Perse, anest. chiro. most folks will use for local infiltration for post op pain.. 60 cc's .25%
PPLPMDL080000001	Cleveland	OH	44109	9/6/2001	burn unit, says that he is using oxy more in trauma, but uses in house in burn unit, follow up
PPLPMDL080000001	Cleveland	OH	44105	9/6/2001	talked oxy and uni and copd, follow up
PPLPMDL080000001	Cleveland	OH	44109	9/6/2001	in burn unit, says that now oxy is drug of choice in house instead of ms bc it has less side effects, talked about using higher doses on dressing changes, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	9/6/2001	said he's used oxy adn it didnt work for his tonsilectomy pts and secondly felt it was too confusing to write for break through meds he'd rather just have the pt on a q 4 and take it without incident....i recommended titrating up and secondly use a short acting for breakthrough adn if 3 or more doses taken to titrate up....denita (his nurse was also a pharamcy tech adn she chimed in with very good knowledge) Also wanted to know the conversions from T2's to oxycotin....we used the PI for this....liked senokot
PPLPMDL080000001	Akron	OH	44304	9/6/2001	Dr states he is getting ready to retire but ambivalent regarding data Oxycontin PI shared not real interested asked about oxy fitting into his pain mgt regime he responded that its a great drug and i have no worries with he and the practice POA: need more specific probe concentrate on quality of life q4hr vs q12h pt specific
PPLPMDL080000001	Apple Creek	OH	44606	9/6/2001	He recently put an older lady on 10mg of OxyContin q12h for arthritic pain and he said it was too strong by the side effect of sedation, but he also said that nothing has worked to control her pain. Chroni cpain patients are being sent to a pain specialist.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about his use in post op ca pts, he says that it is almost a given that he will use in these pts, talked about using 20 mg
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about post op use, says that he will use but only in cases were pt needs meds for more than 3 weeks, ie burn unit and truma
PPLPMDL080000001	Cleveland	OH	44106	9/7/2001	Short product mention for all three to another V5 resident. NEXT ID PT.
PPLPMDL080000001	Akron	OH	44304	9/7/2001	met kadija and scheduled apt for this friday 1:30
PPLPMDL080000001	Akron	OH	44304	9/7/2001	md stated that P and T committee has reviewed and discussed putting oxycontin on SO but all agreed it is not the right thing to do and as a result of the media he said he is even more secure with dec. Likes Percocet and Vicod. compared to Perc especially realizes it is the same drug but pts do not need it around the clock Further said an Oxy script hasn't been written or needed to be in a very long time POA: ctd to ask about chronic pelvic pain pts and Hyst patients
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about trying to get oxyt on the post op protocol and use of oxy in op burn unit, follow up
PPLPMDL080000001	Akron	OH	44333	9/7/2001	She got burned with stadol nasal spry and with the media she is very apprehensive to use opioids and OxyContin for long term treatment.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about his use in plastics, he use it burn and more severe plastic cases, talked about moderate pai and oxy use
PPLPMDL080000001	Parma	OH	44129	9/7/2001	doesnt feel comfortable using "strong" opiates like ooxy, fears dea will come knocking,
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	she syas that she is now fellow for yowler, she is fan of oxy adn will help increase use, follow up
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about oxy and post op use, says that he thinks oxy is still good med for post op, follow up
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	North Royalton	OH	44133	9/7/2001	met with ray rph, knew david dohar well, has only a few pt on oxy w/o any problems...we talked about the media creating more probs than there are truly out there....only a few on uniphyl, knew of d/c dur's, he requested senokoy samples, he said many pts come in and with thier rx, he suggests to take a couple senokot samples for them and later they usually return to purchase them...
PPLPMDL080000001	Cleveland	OH	44115	9/7/2001	rev'd. new PI and 10 pt. plan He is not preventing rx's filled if knows physician or if from CA center or knows pt.
PPLPMDL080000001	Euclid	OH	44117	9/7/2001	Al, has been there 10 years and has no problem filling scripts for morley or dicello. He was happy I stoped in and doesn't have any problems with the new PI Next call:Al
PPLPMDL080000001	Akron	OH	44304	9/7/2001	Spoke with Ed in the pharmacy he is not willing to order Chirocain for Dr. Ian Wright he needs to present studies and advantage to P T committee before they just order the med Interested in pharmacy CE program but would like to review topics Ken handles
PPLPMDL080000001	Euclid	OH	44132	9/7/2001	No changes Tim full time owner. Junglas is moving into his building.
PPLPMDL080000001	Akron	OH	44309	9/7/2001	Christy 330 375 3765 Spoke with Dr. Ian Wright vy interested in Chirocain has been in the hospital for about 1 yr wants .5% Chir has tried Ropivacaine not sure if is less potent has read that it is but hasn't made the decision for himself since it is diluted. Is doing alot of femoral blocks and would like the less toxic advantage.
PPLPMDL080000001	Akron	OH	44310	9/7/2001	Steve pharmacist can't order Chiro either had never heard of it Would like a presentation on it with others in pharmacy also interested i education regarding blocks
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44302	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44304	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL080000001	Fairlawn	OH	44333	9/7/2001	Not carrying OxyContin
PPLPMDL080000001	Akron	OH	44307	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	N. Royalton	OH	44133	9/7/2001	spoke to through rect window, positive to oxy, doesnt use a whole lot though, chronic back; uniphyl detail;
PPLPMDL080000001	Akron	OH	44302	9/7/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	South Euclid	OH	44121	9/7/2001	Outpt. surg. lounge he says doesn't write much narc's hit the conversions' similar to perc POST....CATCH AS CAN HIT INDICATION AND LIKE PERC TWO S'S
PPLPMDL080000001	Akron	OH	44333	9/7/2001	back in back office Nancy did not follow up with mds as of yet (forgot) reviewed the less toxicity vs bup. MDS use sensoracine for blocks Shin handles the blocks and is more of the businessman Stan writes all the pain
PPLPMDL080000001	Akron	OH	44302	9/7/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44109	9/7/2001	talked about him using oxy in post op cases insted of percocet, and sendinh home with oxy 10mg
PPLPMDL080000001	Akron	OH	44333	9/7/2001	Uniphyl, he is not starting any new patients on theo, if that severe he will send them to the PULM. OxyContin is being reserved to severe arthritic pain, low back pain that is not being controlled on short acting. He treats alot of geriatric patients.
PPLPMDL080000001	Cleveland	OH	44106	9/7/2001	in surg. lounge told him about protocol and conversions NEXT REMIND 10 MG OXYC 1-2 TAB. Q12 HR
PPLPMDL080000001	Cleveland	OH	44106	9/7/2001	In Bol. 5 rev'd conversion table and focused him on those pts. on 6-8 tabs. a day for week or more. POST...USES ALOT OXYC NEXT GIVE PROTOCOL D/C PERC IN 1 WEEK+ CASES AND START 10 MG OXYC 1-2 TABS. Q12HR PTS. WILL GET BETTER RELIEF AND Q. OF SLEEP
PPLPMDL080000001	Cleveland	OH	44106	9/7/2001	Bol 5 went over conversion charts and planted seed for those on 6-8 tabs. /day for week plus. POST...GIVE TAG LINE 10 MG 1-2 Q12 HR.
PPLPMDL080000001	Cleveland	OH	44112	9/7/2001	inservice on floors in hospital. WAY too much demerol being ordered for post op pain mgmt. pts want for anxiolysis. doc just order. they have a lot of frequent flyers. suggested that each of those pts get a consult with coving ton or parran. everyone thought that was a good idea. discussed shcpr guidelines for post op and limiting demerol. discussed benefit of la and, if properly done, pt should not get euphoria. based on dosing of meperidine that pts were getting, we came up to a conversion to oxycontin of 40-60 q12. if pt still not controlled, call pain service, which is How smith. Need to get post op speaker in here, ASAP

PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	Sat in on an ASCP training class at the Hospice. This was a Janssen sponsored event, however, they asked Pam Tropiano speak and she asked me to speak. I got to discuss the abuse and diversion issue. Mike Slyk and Harlin Martin were putting this on. After the talk, spent time with Pam discussing pain issues at the hospice and also gathering information for the hospice rebate.
PPLPMDL080000001	Akron	OH	44322	9/10/2001	Discussed how the pharmacy can protect itself from diversion. Left senokot-s samples.
PPLPMDL080000001	Akron	OH	44313	9/10/2001	luncheon md leaving to Finly Ohio by April asked about diversion/abuse. Most likely to use oxy for post hyst, lap discussed indication, assessment and documentation also compared to percocet and tylox when q4 turns into around the clock md believes oxy to be a better drug uncomfortable with media discussed his pt not likely abuse/diversion people got commitment to try on pt that fits into indication
PPLPMDL080000001	Warrensville Hts	OH	44122	9/10/2001	took him info for rx pads. talked about oxy and use in new pts, keep on him
PPLPMDL080000001	Warrensville Hts	OH	44122	9/10/2001	Dr. Allen not going to speak for awhile. Was really perturbed about something, so I told him I would catch up with him later.
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	COnversion of two pts from theo dur one to 400mg and the other to 300mg BID.
PPLPMDL080000001	Akron	OH	44313	9/10/2001	Luncheon md asked about media and impact on drug asked what dose other OBG's are using and if they are using compared against perc and tylox also reviewed indication and appropriate use md gave commitment that he will start using some oxy where indicated
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/10/2001	Mandy, secretary, schedule appt.
PPLPMDL080000001	Akron	OH	44304	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44113	9/10/2001	office packed. discussed protection in intractable pain law. following guidelines built in protection for rxing opioids. doc liked, but could not discuss. set up appt to break down.
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	He is not starting as many new pts on theo or uniphyl. Using Serevent first then Atrovent. Maintaining pts on theo.
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	mainly discussed pt. selection and weeding out bad apples. doc's with sickle and aids pts. are in bind because these people tend to sell meds to get cash. we talked about involving psych or beha med. they do that on a limited basis now. most using agreements.
PPLPMDL080000001	Akron	OH	44333	9/10/2001	He is not doing any bigger procedures until his hand heals, mainly carpel tunnel. He committed to use OxyCONTIN ON ALL PROCEDURES THAT HAVE BONE INVOLVEMENT/.
PPLPMDL080000001	Akron	OH	44304	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	Saw in ortho 5 Bolw. much good experience with OxyC for post op hips & knees -no time to talk running to catch Goldberg
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Same as Dar not starting as many pt on theo for side effects, pts are not tolerating theo's as much.
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Starting pts on serevent the Atrovent then if not controlled he will use Uniphyl or theo.
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	lunch, talked about moderate pain, he says that any pain state can be a moderate pain state, says that oxy could be used if pts are at the point were the need for atc analgesia, follow up
PPLPMDL080000001	Cleveland	OH	44130	9/10/2001	met with kansal, stated he uses oxy for both acute and chronic pains, no probs.... he also staed he doesnt like the theo family at all, he feels the oral steroids work best and since the doses are so low, there are very minimal s/e, he did oswever request samples, since he does have pt on theo Uniphyl sample card signed... wants regular senokot...gave betadine and senokot - s
PPLPMDL080000001	Shaker Hts	OH	44122	9/10/2001	talked thru window, gave him the apx guidelines and the who stlepladder, he says that he will use in moderate pain if short acting agents no longer cut it, follow up
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Uniphyl, vs theo dur for nocturnal lung pts.
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	senokot samples, says that oxy is still effective after the short acting agents, follow up
PPLPMDL080000001	Akron	OH	44304	9/10/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	Saw him on Bol 5 Neuro clinic. Reviewed the 10 pt. and new PI gave him Tamper pad request. He likes idea of using OxyC vs. MSC POST...NEXT FU ON PADS ASK ABOUT NEW START REVIEW CONVERSIONS
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Seeing far more vicodin than OxyContin used but mentioned the law enforcement agency deems OxyContin as being more problematic on the street. He is maintaining some pts on OxyContin and vicodin for short term
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	lunch in lounge. obi asked about media attention. we discussed the hype. she agreed that it is not an issue in her population. but pharm's won't carry. told her to find one or two that do and recommend.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	Met in the cafeteria drew similar to perc. and talked to him about setting up other venues than late pm
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Intorduction to md used to speak with reps as they visited now makes apt?? apt/luncheon made for next week left info on chirocaine and spoke oxy brief at window
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44113	9/10/2001	doc liked the pieces I left on last call. he put in pt. rooms. gave him number to call about rx program and told him he had to call.
PPLPMDL080000001	Akron	OH	44333	9/10/2001	Concerned about misuse of OxyContin, she perceives OxyContin as being the hot drug on the street and will only use it for her bone graft procedures or transplant procedures. Most severe cases.I
PPLPMDL080000001	Akron	OH	44333	9/10/2001	Using for shoulder cases where the pt's pain is not controlled on vicodin. Calling back for refills at stating it is not working.
PPLPMDL080000001	Middleburg Hts.	OH	44130	9/10/2001	Tom still no probs with oxy, sees more uniphyl rx coming in from sw family physicians
PPLPMDL080000001	Warrensville Hts	OH	44122	9/10/2001	zaidd rx pads
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	talked about kriegler
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	talked about abuse
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	confirmed that Margie had available the 80s and she can get them quick if not on the shelf has some Uniphyl and Sks
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	asked about OxyC the tech says to come back to see the pharmacy mgr. mentioned Uniphyl & skt.
PPLPMDL080000001	Cleveland	OH	44195	9/10/2001	discussed residents program with Dr. Skralovic about detailing onc fellows. mainly, he funnels everything through le grand, sched appt with her for oct.
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	see oncology
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	lunch in lounge. obi asked about media attention. we discussed the hype. she agreed that it is not an issue in her population. but pharm's won't carry. told her to find one or two that do and recommend.
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	Dr Husain in the Lobby
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	mainly discussed pt. selection and weeding out bad apples. doc's with sickle and aids pts. are in bind because these people tend to sell meds to get cash. we talked about involving psych or beha med. they do that on a limited basis now. most using agreements.
PPLPMDL080000001	Barberton	OH	44203	9/10/2001	spoke with Ryan in pharm said Chiro not on form maybe they ordered it in the past for midian and billed his office marcaine is drug of choice kennedy and Fisher orthopedic surgeons are the big users will look up volume and mds that use marcaine for me and let me know on 9/24. Buyer went from Premier to Pact
PPLPMDL080000001	Fairlawn	OH	44333	9/10/2001	10mg and 20mg in stock.
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	lunch in lounge. obi asked about media attention. we discussed the hype. she agreed that it is not an issue in her population. but pharm's won't carry. told her to find one or two that do and recommend.
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	mainly discussed pt. selection and weeding out bad apples. doc's with sickle and aids pts. are in bind because these people tend to sell meds to get cash. we talked about involving psych or beha med. they do that on a limited basis now. most using agreements.
PPLPMDL080000001	Akron	OH	44304	9/10/2001	New PI, 10 point plan, individual dosage for each patient, sleep thru the night.
PPLPMDL080000001	Cleveland	OH	44195	9/10/2001	discussed residents program with Dr. Skralovic about detailing onc fellows. mainly, he funnels everything through le grand, sched appt with her for oct.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	9/10/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	Saw at Bol 5 She uses it often on diff rotations says did sedate one or two elderly on OxyC. But agrees in replacing the Perc ATC for going home POST..PROBE FOR HOW DECIDES TO START ON COMBO VS. SINGLE
PPLPMDL080000001	Oakwood	OH	45873	9/10/2001	focus on short acting asked where he would use a leukotrine he said for someone who is using steroid to much or inhalers etc. asked why he would not try theo said side effects discussed ats guidelines and what uni can offer discussed adding uni he asked what dose discussed 400mg etc. also discussed rx pad program assesment and management discussed aps statement of use for long acting , asked if he had any patients that he was refilling on short acting said yes discussed indication and asked if he would consider using oxy c-asked for rx
PPLPMDL080000001	Cleveland	OH	44109	9/10/2001	mainly discussed pt. selection and weeding out bad apples. doc's with sickle and aids pts. are in bind because these people tend to sell meds to get cash. we talked about involving psych or beha med. they do that on a limited basis now. most using agreements.
PPLPMDL080000001	Cleveland	OH	44106	9/10/2001	At ortho on Bol 5 hit post op and going home compared to Perc. and gave indication. POST....TELL ME ABOUT CURRENT PT. REV. MOD. PAIN INDICATION & CONVERSIONS
PPLPMDL080000001	Warrensville Hts	OH	44122	9/10/2001	follow up to last call, says that he has a pt now that is on oxy and percocet, talked about how to titrate to 20mgq12 and reduce perco, follow up
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	lunch, talked about oxy and his use, says that he does not go higher than 20 q12 for pain states, he goes to polypharmacy then, talked about how staying with one med and titrating could decrease the amount of side effects, follow up with titration
PPLPMDL080000001	Beachwood	OH	44122	9/10/2001	talked at lunch, he seems as if he can be a good doctor for oxy, says that he does use it but does not like to titrate, says that he feels too high a dose could be trouble, issues with tolerance and higher doses, talked about pi and studies and roth, follow up
PPLPMDL080000001	Akron	OH	44310	9/10/2001	10 point plan, new PI, sleep thru the night, Q12h, Uniphyl low dose in combination.
PPLPMDL080000001	Cleveland	OH	44102	9/11/2001	talked about oxy and chronic pain, mainly discussed uni and copd, follow up
PPLPMDL080000001	Cleveland	OH	44195	9/11/2001	Ginsberg- converting to OxyC -NEXT RESCHED EVE. AT JILLIANS FOR RESIDENTS
PPLPMDL080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl! If so he is opne. check with dierker and kitigawa and nurse on floor.
PPLPMDL080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl! If so he is opne. check with dierker and kitigawa and nurse on floor.
PPLPMDL080000001	Cleveland	OH	44111	9/11/2001	talked about surgery symposium coming up in october, talked about oxy and oxy ir, follow up
PPLPMDL080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl! If so he is opne. check with dierker and kitigawa and nurse on floor.
PPLPMDL080000001	Cleveland	OH	44111	9/11/2001	talked about oxy and using it with oxy ir, he says he now uses only oxy ir for post op, follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44109	9/11/2001	see ob notes.
PPLPMDL080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl! If so he is opne. check with dierker and kitigawa and nurse on floor.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/11/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Cleveland	OH	44111	9/11/2001	talked about oxy vs dura, he says that he is now using alot more dura, asked him why, he says abuse, talked about oxy for pts he does not worry about which is most, follow up

PPLPMDL0080000001	Parma	OH	44129	9/11/2001	spoke with clary on uni and requested extra samples
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	He said too many pts are turning down Oxy from his colleagues so using vicodin.
PPLPMDL0080000001	Fairlawn	OH	44333	9/11/2001	Chronic noncancer pain, most pts have been taking short acting opioids, every 4 hours.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Parma	OH	44129	9/11/2001	left office after call, for his daughter is in school in dc (where the wrold trade center has collapsed) so he was very distracted
PPLPMDL0080000001	Cleveland	OH	44111	9/11/2001	talked post op use, he says that oxy is effective in cases requiring a day of pca, talked about iv conversion
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Independence	OH	44131	9/11/2001	met with mandat requestwted uniphyl, no probs wiht oxy, uses on chronic back/knee
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	procedure with right wrist fracture and screw insertion.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	talked about oxy and oxy ir
PPLPMDL0080000001	Cleveland	OH	44111	9/11/2001	talked about fairview choi and er
PPLPMDL0080000001	Cleveland	OH	44111	9/11/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	9/11/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2001	H 50 FLOOR- Spoke to Bruce Robinson about perc. He feels like nurses can convert pts. prior to going home. NEXT AFTER JCAHO VISIT WEEK OF 17TH SEPT SET UP ANOTHER NURSE INSERVICE
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2001	confirmed products on shelves and nothing slowing rx's for oxyC
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cleveland	OH	441062057	9/11/2001	not seeing many rx's for OxyC and if get pts. must be from a CCF doc orr not filled Skt./ UNI
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2001	did dept lunch at 5 and today hit post op floor - H 51 Angela is asst. nurse mgr. for inservices & met Dianne Palec NEED TO FOLLOW UP SET ANOTHER INSERVICE
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	see ob
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Akron	OH	44314	9/11/2001	She said she has not changed her habits, still starts on short acting to see where patient is at and then will convert to OxyContin.
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2001	touched base on OxyC post op. says wrote rx this am hip repair. NEXT REMIND OF GINSBERG FINDINGS FOR CONVERSION & HOW USING PERC?
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	Using on more severe post op cases. Rhinoplasty is the most common case he uses on.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	He is being more evasive to discuss OxyContin. He has significantly cut back. He writes a ton of opioids mainly vicodin but has become reluctant to write OxyContin, will not give a reason.
PPLPMDL0080000001	Cleveland	OH	44111	9/11/2001	in er, doctor says to not bother with oxy in the er, follow up
PPLPMDL0080000001	Brecksville	OH	44141	9/11/2001	Gave a short in-service on Uniphyl. This was the day of the terrorist attack on New York. Nobody was into listening to me. I discussed the benefit of Uniphyl in the evening discussed the ATS guidelines concerning the use of theophylline.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/11/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Garfield Hts.	OH	44125	9/11/2001	concerned about media and oxy issues. uses on chronic low back pain, has some pt on short acting....around the clock adn i would to see him switch them..he starts with darvocet and uses oxy as last resort represent with pi and indications and focus on around the clock vs the short acting
PPLPMDL0080000001	Cleveland	OH	44109	9/11/2001	all docs were happy to hear reinforcement on oxy. weight still strong. catalano wants to know if c sect. pts. taking perc are atcl if so he is opne. check with dierker and kitagawa and nurse on floor.
PPLPMDL0080000001	Akron	OH	44314	9/11/2001	He is starting more pts on short acting vs in past he was going to OxyContin first. Patients with low back pain and some arthritis are getting oxyContin, but he said must be compliant with short actings before he will give OxyContin.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	He is writing OxyContin and he has 4 cases with ligament repair and going to write OxyContin on 1-2 10mg tabs q12h. Biggest problem now is that when he gives it to them some do not want to take OxyContin.
PPLPMDL0080000001	Akron	OH	44333	9/11/2001	Using OxyContin on breast augmentations, telling them to take 2-3 10mg tabs q12h. Other cases he will give the pts vicodin during the day and OxyContin at night.
PPLPMDL0080000001	Cleveland	OH	44195	9/11/2001	quickly touched base in hallway. no recent starts NEXT GET TO ESCLAMATO & WOOD AND REMIND HIM AND OTHER ENT RES. 10 MG 1-2 TAB Q12
PPLPMDL0080000001	Akron	OH	44308	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cleveland	OH	44109	9/12/2001	in clinic, says that oxy and oxy ir is very effective in his cases, he syas that the abuse issue should not be a concern in post op situation, does wene them off and puts them on perco after aweek.
PPLPMDL0080000001	Akron	OH	44311	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/12/2001	Jan Frandsen spoke on pain mgmt 101 to all the nurses.
PPLPMDL0080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL0080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/12/2001	Jan spoke to all nurses at Marymount about pain mgmt 101. great talk, good info and nurses really appreciated it.
PPLPMDL0080000001	Cleveland	OH	44109	9/12/2001	he says that his residents push him to use oxy, asked him if he needs them pushing and he says he does not, talked about oxy ir also
PPLPMDL0080000001	Akron	OH	44333	9/12/2001	She has not had any chronic pain pts, the couple she had on OxyContin turned out to not be legitimate so will t treat for a couple days and if need extended opioids will send to the pain clinic.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/12/2001	Jan Frandsen spoke on pain mgmt 101 to all the nurses.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/12/2001	deep still uses chrio only for interscalene. he insists the block is no good for l/d. asked him if he is ever asked about post op oral med. occasionally. asked if felt comfortable suggesting 10 1-2 of oxycontin and discussed plasma conc, sleep benefits, side effects. He agreed and thought the conversions would be the trickiest, lots of demoral. We did some of the math, and he got the idea. follow up.
PPLPMDL0080000001	Cleveland	OH	44195	9/12/2001	Met at rehab center Walker- he will be attending in few months here CCF. Used allot in pain clinic comfort with both ends of pain spec. went over conversions and closed on ATC perc. converting to OxC. NEXT TALK ABOUT CURRENT START ASK FOR CONVERSION FROM COMBOS.
PPLPMDL0080000001	Cleveland	OH	44195	9/12/2001	Touched base re: grand rounds lect. giving 13th abuse of prescription meds. gave the Joint consensus statement/ & Federation state Med. Boards WORK ON HIM FOR HIS DARVOCET SHOW PROOFS FOR THE METAB/ SEIZURE INFO WORK ON USE OF VICODIN HOW UTILIZING?
PPLPMDL0080000001	Cleveland	OH	44195	9/12/2001	Rev'd. Uni advantages and place in NHLBI/ ATS BRING HIM MARTIN PAK & DETIALER FOLD OUT
PPLPMDL0080000001	Cleveland	OH	44109	9/12/2001	in pmr clinic, says that he use oxy only in cases where pts have been on other meds for long time, talked about ocnversion
PPLPMDL0080000001	Garfield Hts.	OH	44125	9/12/2001	discussed previous concerns for oxy and abuse invited to cwru seminar
PPLPMDL0080000001	Garfield Hts.	OH	44125	9/12/2001	met with kline, he requested uniphyl samples, told of unidir and theo dur d/c, went over oxy indications and any questions...there was reservations of oloids in general, invited he and colleagues to cwru seminar in october
PPLPMDL0080000001	Cleveland	OH	44109	9/12/2001	saw at coffe stand, he says that oxy in the er is no longer used, will only used in pts that are already on it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	9/12/2001	talked in clinic, he says that oxy should only be used in post op not chroinic pain, sold him there, follow up
PPLPMDL0080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.



PPLPMDL080000001	Cleveland	OH	44195	9/12/2001	Reviewed all products tying delivery systems together Uni detail foldout HE THINKS THE MED COMM DOES NOT THINK OF UNI AS MUCH FOR SYMPTOM CONTROL OR FOR ANTI-INFLAMMATORY CHARACTERISTICS. BRING HIM MARTIN PAK AND SX. MGMT. STUDIES
PPLPMDL080000001	Akron	OH	44311	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, around-the-clock pain, moderate to severe OxyContin.
PPLPMDL080000001	Akron	OH	44311	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	talked abuse
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	talked about abuse and zannoni
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	see notes
PPLPMDL080000001	Garfield Hts	OH	44125	9/12/2001	Jan Frandsen spoke on pain mgmt 101 to all the nurses.
PPLPMDL080000001	Garfield Hts	OH	44125	9/12/2001	Dr. Rothfuz wants to be part of any pain talks on protocols to coordinate message to surgeons.
PPLPMDL080000001	Parma	OH	44134	9/12/2001	Met with Mona. Sheis the new Quality Improvement person. She knows Brian Sturgill. We discussed the issues with Oxycontin in the home and possible getting a speaker program together for the nurses and/or the physicians. I also spoke with Mary Beth in Education. Molly was not in. We set up a time for September 18 to meet for a pain meeting dinner. We will have 6-8 nurses.
PPLPMDL080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44303	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44304	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44311	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Westlake	OH	44145	9/12/2001	he said he wrote OxyContin for a patient with Osteo this morning. They were on Vicodin 1-2 q4 for about 5 or 6 months and he thought it was time to switch because they will not get better
PPLPMDL080000001	Garfield Hts	OH	44125	9/12/2001	Dr. Rothfuz wants to be part of any pain talks on protocols to coordinate message to surgeons.
PPLPMDL080000001	Garfield Hts	OH	44125	9/12/2001	Dr. Rothfuz wants to be part of any pain talks on protocols to coordinate message to surgeons.
PPLPMDL080000001	Akron	OH	44307	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Stow	OH	44224	9/12/2001	discussed oxy and indications and usage in acute care setting as this practice, felt more for severa or ca pain....I refocused to indications and mod to sever pain and the who ladders 2-3 steps of oxycodone
PPLPMDL080000001	Akron	OH	44311	9/12/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Stow	OH	44224	9/12/2001	discussed usage of oxy. very limited, he is in acute care setting the majority of time, will try on fx pts for greater than few days
PPLPMDL080000001	Westlake	OH	44145	9/12/2001	she said she is getting used to using OxyContin and is using it on a regular basis now because it has been very effective for her osteos
PPLPMDL080000001	Stow	OH	44224	9/12/2001	discussed oxy and indications,
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	talked about post op use of oxy, says that use in trauma and ns is big, follow up
PPLPMDL080000001	Akron	OH	44333	9/12/2001	chronic arthritic pain soft tissue injury are main chronic areas along with back pain. Not using as much theo, pts are not severe enough to use Uniphyl.
PPLPMDL080000001	Cleveland	OH	44109	9/12/2001	in clinic, follow up from last week, talked about titrating down after surgery, says that he uses oxy and then switches to perco, talked about using oxy ir instead, follow up
PPLPMDL080000001	Cleveland	OH	44195	9/12/2001	Drove me to Walker w/ him. Got the description of study abstract submitted. Back surg. failures- multi disciplinary teams goals of improving pt. status either better candidate for second surg. or ID those that will go on to be chronic pain pts- protocol Involves 3 mo. of OxyC in structured down titration trying to wean off/ ID those that can be healthy again, like diff. diagnosis. GET HOME OFF. TO RESPOND TO SUBMITTED ABSTRACT
PPLPMDL080000001	Cleveland	OH	44195	9/12/2001	Potnis at Rehab. showed PI conversions and ATC perc conversion to OxyC. NEXT REV. TITRATION TELL ME ABOUT CURRENT CASE MAYBE NOT FULLY RELIEVED
PPLPMDL080000001	Cleveland	OH	44195	9/12/2001	hit all products. showed the conversion chart / indication in PI. gave him the tag line 10 mg OxyContin 1-2 tab. Q12. NEXT CLINICAL STUDY COMPARING TO SHORT ACTING & REMIND - TAG LINE FOR POST OP CONVERSION TO ORAL TAB. 1-2 Q12 HR
PPLPMDL080000001	Cleveland	OH	44195	9/12/2001	Poked head into his office he gave a minute. probed on use of pain meds. post op. agrees that don't want so much acet. going into pts. and is a place for OxyC in those taking ATC perc. showed PI conversions. Agreed to choose OxyC for those cases may mod pain w/ ATC use of perc. after surg NEXT FOLLOW UP ON APPT. PROVIDE CLINICAL SUPPORT HOW DOES HE LIKE IT IF TRIED ON SOME CASES? REMIND Q12 HR GOOD FOR NURSE FLOORS
PPLPMDL080000001	Akron	OH	44314	9/13/2001	He was sitting next to resident listened as I compared OxyC to perc.NEXT PROBE INTO HOW HE USES OXYC & THEN COMBOS? SELL FOR PT. BENEFIT PROTOCOL 10 MG 1-2 TAB Q12
PPLPMDL080000001	Lakewood	OH	44107	9/13/2001	pamphlet about abuse and diversion.
PPLPMDL080000001	Uniontown	OH	44685	9/13/2001	Call was quick. Dr. said he is still prescribing Oxycontin the nursing home. He said this is not the problem. The problem is with the outside patients. I left him the brochure on how to prevent abuse and diversion in his practice. I also gave him a copy of the APS guidelines
PPLPMDL080000001	Mayfield Hts	OH	44124	9/13/2001	OxyContin vs the patch, using more for less abuse potential.
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	IN quite a somber mood d/t activities at the beginning of the week. She will use oxycontin in some of her cases where she tries to manage pain on a more ATC basis. Next call: what procedures comming up?
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Cleveland	OH	44106	9/13/2001	Just had time to ask if started any new OxyC pts. this week -didn't recall this week but last week did. HOW USING PERC VICODIN?
PPLPMDL080000001	Cleveland	OH	44106	9/13/2001	doc agreed to speak to marymount docs in november on acute/post op pain mgmt.
PPLPMDL080000001	Akron	OH	44319	9/13/2001	QUick mention and he is frustrated with some of his chronic pain pts and misuse of medications(most being OxyContin). He said he has dismissed some pts, but he is still using OxyContin, but he said he has to reevaluate selection of chronic pain pts.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/13/2001	New PI, Around the clock pain, moderate to severe pain.
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	syas oxy is used in house more thenin op setting, says that he does use when using oxy on harris pts, follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/13/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/13/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL080000001	Akron	OH	44307	9/13/2001	Wants to do Grand ROUNDS, Appt Oct 8.am.
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Euclid	OH	44132	9/13/2001	really just got to tell doc I was new oxycontin guy. he was not real interested, but of course, he writes it all the time.
PPLPMDL080000001	Cleveland	OH	44106	9/13/2001	Quick product mention no time to talk today BRING HIM THE STUDY COMPARING CR TO IR OXYCODONE
PPLPMDL080000001	Parma	OH	44129	9/13/2001	met with gupta per his request for uni samples. very nice. positive to theophylline family. is a 10 decile, will follow up. Not a big opioid writer, but did detail oxy
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	in clinic, she asked about oxy vs short acting agents, showed her the marcus reprint and the wind up effect, talked about oxy in the chronic pain setting, follow up
PPLPMDL080000001	Euclid	OH	44119	9/13/2001	Dr. Jones has written a few times more. mainly for only inhouse use. little concerned about home going. does not use standing orders. explained that at the least she knows how long the pt will need and do not go outside that. Then, if still no good, pick people you have no doubt about. she agreed
PPLPMDL080000001	Akron	OH	44333	9/13/2001	Using on an ankle fusion.
PPLPMDL080000001	Uniontown	OH	44685	9/13/2001	He said he has not taken any pts off, but did say he has slowed down some, reason being some pts refused from the media. I went over the changes in the PI and he agreed to use for chronic which is greater than 2 weeks or for short term less than two weeks when an ATC opioid treatment is needed. Uniphyl, he is not starting as many new pts on theo, lung pts are not severe enough.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Mogadore	OH	44260	9/13/2001	New PI, Around the clock pain, moderate to severe pain
PPLPMDL080000001	Uniontown	OH	44685	9/13/2001	He still said that the younger pts are not getting OxyContin. Older pts with mainly arthritic pain is getting OxyContin. The younger pts are experimenting more and are at greater risk to misuse OxyContin
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	talked about oxy and use in his pts that he still follow with chronic pain, talked about senokot also
PPLPMDL080000001	Euclid	OH	44119	9/13/2001	doc using the chiro for his injections in OR. Thought we made some good pts with Zaidi on abuse/diff. I told him the media has created inordinate amount of concern. Girls thankful for info from lunch.
PPLPMDL080000001	Cleveland Hts	OH	44118	9/13/2001	doc did not think intractable pain law was big deal. I explained that for docs who were nervous about rxing, gives them some out to feel secure. doc has not changed rx' at all.
PPLPMDL080000001	Euclid	OH	44119	9/13/2001	doc said not a lot of chances to use chiro, but has. Satisfied with quality of block. Asked if mixed with epi. explained not. Asked him about talking to surgeons to use for infiltration. He suggested talk to desk to arrange something.
PPLPMDL080000001	Mayfield Hts	OH	44124	9/13/2001	discussed idea of presentation to pcp's to help with screening for potential problem pts. to make them more comfortable with doing right by them. would like to partner up with dr. mikhal on program. told her I would let her know.
PPLPMDL080000001	Cleveland	OH	44195	9/13/2001	met with mandy leonard, clinical pharmacist. she said that she is somewhat familiar with chiro and all dilger has to do is request forms. the p/t sub committee meets e/o month this month and then full p/t meets opposite month and sub com makes recommendations. gave mandy short story, cost diff. showed ekg. just get request in and she goes from there.
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	in clinic, says that oxy is not used that much in his rotation, he is on regular rehab and syas that oxy is used more in spine cases, follow up
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	talked about casseberry and zannoni
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	talked about zannoni and others
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	9/13/2001	see notes
PPLPMDL080000001	South Euclid	OH	44121	9/13/2001	hit all products and nothing stopping business here
PPLPMDL080000001	South Euclid	OH	44121	9/13/2001	hit all products - nothing slowing business down- but fair amt. of Vicodin and Darvocet



PPLPMDL0800000001	South Euclid	OH	44121	9/13/2001	Steven is in our court for OxyC and has hospice experience. He asked me to tell doc's his store and all Walgreens nationwide maintain C2 inventory to accomodate orders.
PPLPMDL0800000001	S Euclid	OH	44121	9/13/2001	Hit all products nothing stopping OxyC & not allot of chronic combos.
PPLPMDL0800000001	Cleveland	OH	44121	9/13/2001	Olga is the new pharmacy mgr. showed 10 pt. plan she's familiar with the reformulation via news. all products open path here
PPLPMDL0800000001	Cleveland	OH	44118	9/13/2001	Olga new Rph. went over 10 pt plan she saw new formulation in news, all products go here
PPLPMDL0800000001	Cleveland Hts	OH	44118	9/13/2001	Talked to Ayre NEED TO SEE ROBT. EPSTEIN - ORDERS OPIOIDS AND IS APPREHENSIVE DUE TO GUNPT. ROBBERY AT OTHER MEDIC SHOW 10 PT.
PPLPMDL0800000001	S Euclid	OH	44121	9/13/2001	HIT ALL PRODUCTS NOTHING STOPPING ..
PPLPMDL0800000001	Garfield Hts	OH	44125	9/13/2001	attended grand round. no docs I knew there. teleconferenced in from CCF on pain. talked about reg agents, psych talked about screening for bad pts. and lawyer talked about couple of cases that hosp dealing with.
PPLPMDL0800000001	Akron	OH	44309	9/13/2001	Dr. Wright looking for his chirocaine samples explained situation awaiting his info from the home office (med info yellow card) will try and convince others to take to board once true advocates Christy said last year a couple of mds were all for it others were not but never got any samples or follow up at all to continue
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/13/2001	Chirocain presented to smilek see notes
PPLPMDL0800000001	Cleveland	OH	44102	9/13/2001	Met with Diane Draves. She tells me that it appears that pain management is getting better, but Bill in pharmacy is still a thorn in the side of proper pain management. I told Diane that I wanted to take out some nurses after work to discuss pain management. She will give me a few dates.
PPLPMDL0800000001	Akron	OH	44307	9/13/2001	Wants us to sponsor a visiting professor for spine surgery.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/13/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/13/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Mogadore	OH	44260	9/13/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Mogadore	OH	44260	9/13/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Uniontown	OH	44685	9/13/2001	cancer pts and he only has one pt on Oxy now.
PPLPMDL0800000001	Solon	OH	44139	9/13/2001	I gave him the new Pi again. he didn't have much to say about it. he mentioned one difficult low back patient that's on it. next call: where does he feel comfortable starting oxycontin
PPLPMDL0800000001	Cleveland	OH	44106	9/13/2001	quick hello to doc. asked if we were having speaking programs still. told him we have been modifying the program and that I will update him when I know whats going on. I have to tell him he's off the bureau. should tell him it because of q8.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/13/2001	spoke in detail about chiro md not too too fam with vy interested in 6 yrs has had 3 intravascular injections just cns effects resulted but stated you never know impressed with data also looking for less motor block in L and D
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2001	spoke brother has the final say if he hadn't had his block cart set up he would have used it today on his next procedure brother will be in next week best time 9:30 - 12:00 to catch him can't imagine brother not using it.
PPLPMDL0800000001	Broadview Hts.	OH	44147	9/13/2001	talked about oxy and post op use, he says uses in hernia nad trauma case, follow up
PPLPMDL0800000001	Broadview Hts.	OH	44147	9/13/2001	.
PPLPMDL0800000001	Euclid	OH	44132	9/13/2001	Doc wanted a lot of sennakot. one pt. who is very poor. Asked what pain med pt on. He said oxycontin. I reminded him about the indigent program for anyone who is truly in need. Asked why he chose oxy for this pt. Said she did badly on mscontin, nausea, and she responded well to oxy. thanked him for using and encouraged first line.
PPLPMDL0800000001	Uniontown	OH	44685	9/13/2001	using alot of the patch for chronic pain, arthritic mainly.
PPLPMDL0800000001	Akron	OH	44310	9/13/2001	Followed up with Susan Shephard she said Ian Wright was now in charge of mtgs on Fri so need to work thru ACH to do inservice and get product used was positive regarding Tiptons response but vague and no details but he did ok and requested inservice
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	9/13/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Cleveland	OH	44195	9/13/2001	Rev'd conversions /PI label closed on converting ATC perc to OxyC NEXT ..OTHER CLINICAL LIT. SUPPORTING LOW END PAIN MGMT. MODERATE EXTENDED TIME LBP FLEISHMAN, MARCUS, ETC
PPLPMDL0800000001	Uniontown	OH	44685	9/13/2001	chronic arthritic pain is where he is using
PPLPMDL0800000001	Cleveland	OH	44195	9/13/2001	PI CONVERSIONS AND PLACE OXYC IN PAIN PROTOCOL.
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2001	talked about her use of kadian, told her if someone is going to abuse narcotics she should give them no meds, tsiked about oxy and keeping with it
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2001	she is using oxy for pt in practice who has severe back pain, on 80mg q12 and was thinking about titration, told her how to titrate and use oxy ir, follow up
PPLPMDL0800000001	Uniontown	OH	44685	9/13/2001	chronic pain or cancer pain, she has not had any pain pts recently. Low back apin or fibromyalgia were the two types of chronic pain.
PPLPMDL0800000001	Cleveland	OH	44106	9/13/2001	He started 2 pts. today both post op 1 in pt. other outpt. TITRATION FOR SLOW HEALS
PPLPMDL0800000001	North Royalton	OH	44133	9/13/2001	Did in-service # 4 in a series. This was on dosing and titration of Oxycorin and use of conversion charts. Ued the APS conversion charts and gave copies of APS guidelines to all nurses.
PPLPMDL0800000001	Cleveland	OH	44109	9/13/2001	he says that he is now back to normal on oxy use, says that he gets hit all the time by the kadian and dura reps, taqlked about titration
PPLPMDL0800000001	Lyndhurst	OH	44124	9/13/2001	he said he does rx as first choice, unless pt cannot tolerate. discussed side effects diminishing in couple of days. He admitted to q8 about 5 % of the time. I asked if there was a reason he did not just titrate. He said not really then explained that ms was supposed to be 12 hrs and kadian is supposed to be 24 but neither are. I explained that we have never tested q8. He did say he would titrate up before interval shortening. we talked about using right pill mixes so titration in easy. he was aware, but I had nothing to show him. He said he has a few pts on 240 q12. He realized more than 2 brkthr a dose meant titrate up.
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	follow up to yest with diversion info
PPLPMDL0800000001	Akron	OH	44333	9/14/2001	Before media blitz of abuse, she was starting to use OxyContin when pts call back for vicodin refill, now that has stopped. Too much OxyContin diversion and misuse, so short term use with short acting opioids.
PPLPMDL0800000001	Akron	OH	44302	9/14/2001	Anne, Jim and Julie mtg: Ann stated diversion/abuse lessening up and Jim said was growing as of late did have pt tamper with script also shared pt yesterday abused duragesic patch with syringe feel abusers will find a way no matter the product offered script pads and petrus was to come up with something on computer but hasn't will follow up duragesic is nitch product find it ok for stable pain but difficult to titrate and body temp showering is an issue Pain week in Nov Ginsberg to speak in Dec in Akron?? want to attend even if in cleveland
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	talked about bringin in speaker for im, says that she will pass along name to new head of residents, follow up
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	sampled uni and talked copd, follow up
PPLPMDL0800000001	Akron	OH	44333	9/14/2001	Using OxyContin for long term care pts, chronic arthritis is the most common case mentioned.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44320	9/14/2001	md using oxy plus oxy ir for supplemental pain a pt was at the desk that is functioning because of oxy suffers from pain pt said that the product has changed her life pt said that the pharmacy gives her a brochure for duragesic everytime they fill her script
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Cleveland	OH	44195	9/14/2001	Quick product mention he didn't stop. NEXT ASK HOW HE DETERMINES TO USE PERC/VICODIN OR OXYCONTIN
PPLPMDL0800000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	talked in er, says that oxy is still useable in some cases, but only when pt have had some narcotics, follow up
PPLPMDL0800000001	Akron	OH	44304	9/14/2001	md stated he only signs does not speak to reps asked if we would discuss pain pts he declined and only if I have something to sign POA; work with partner office concered that this is his behavior with all reps
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	talked in er, says that he will not use oxy, but if someone with sickle cell he will use it there, follow up
PPLPMDL0800000001	Akron	OH	44305	9/14/2001	He thinks any pt that is on OxyContin is a problem pts, he said every pt that was on OxyContin has been taken off for misuse.
PPLPMDL0800000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	see notes
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	9/14/2001	talked about abuse and zannoni
PPLPMDL0800000001	Cleveland Hts	OH	44118	9/14/2001	hit all prducts need to see ordering pharmacist for opioids -has some concern for roberies of other medic
PPLPMDL0800000001	University Hts	OH	44118	9/14/2001	Clarence good with legit. pts. all products k.i.t.
PPLPMDL0800000001	S Euclid	OH	44121	9/14/2001	ALL PRODUCTS
PPLPMDL0800000001	Cleveland	OH	44195	9/14/2001	clinic
PPLPMDL0800000001	Cleveland	OH	44119	9/14/2001	Began the hospice rebate for the first and secon quarter of 2001.
PPLPMDL0800000001	Akron	OH	44307	9/14/2001	meeting with pain mgt team
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.

PPLPMDL0080000001	Copley	OH	44321	9/14/2001	Dr Kopyev pts have been getting OxyContin.
PPLPMDL0080000001	Fairlawn	OH	44333	9/14/2001	Have seen script from Parisi and Lefton
PPLPMDL0080000001	Akron	OH	44333	9/14/2001	He is not going to OxyContin as soon and keeping younger pts on vicodin or percocet longer than going right to OxyContin. Uniphyl, we talked about a pt that was taking theo dur, he is going to switch to uniphyl 400mg.
PPLPMDL0080000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44109	9/14/2001	talked about oxy in burn unit and trauma, says that no real use in blue rotation, follow up
PPLPMDL0080000001	Cleveland	OH	44105	9/14/2001	he says that oxy is good in most cases where pt has intractable pain and need atc tx, he says that in this clinic they do not see that much pain that needs it, says that pts with many short acting meds could benefit, copd also
PPLPMDL0080000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain. Crohn's Disease.
PPLPMDL0080000001	Akron	OH	44310	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44305	9/14/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Barberton	OH	44203	9/14/2001	cancer pain and severe chronic pain such as fibromyalgia.
PPLPMDL0080000001	Akron	OH	44321	9/14/2001	He always says he is very selective, chronic back pain, and arthritic pain, short term pts get vicodin and this is 30 days or less. highest goes to with OxyContin is 40mg q12h.
PPLPMDL0080000001	Akron	OH	44333	9/14/2001	after initial opioid script he will bring pts back in 10 days to reevaluate. OxyContin is for severe arthritic, diabetes mylitis and low back pain are getting OxyContin CA pts also.
PPLPMDL0080000001	Cleveland	OH	44195	9/14/2001	Ann, Jim, Julie mtg discussed q8 vs q16 vs q 12 hour dosing have pts on q 8 hour not q 6 hour seeing alot of cleveland clinic using q6 and having difficult with pts that do not want to change to q12 education provided but still state that pts some can't tolerate a elevation and need q 8 Ann still working on pharmacy program in Jan 2001
PPLPMDL0080000001	Akron	OH	44302	9/14/2001	Ann, Jim, Julie mtg discussed q8 vs q16 vs q 12 hour dosing have pts on q 8 hour not q 6 hour seeing alot of cleveland clinic using q6 and having difficult with pts that do not want to change to q12 education provided but still state that pts some can't tolerate a elevation and need q 8 Ann still working on pharmacy program in Jan 2001
PPLPMDL0080000001	Cleveland	OH	44195	9/14/2001	In waiting area quick benefit of Q12 hr. and how to think of OxyC instead of ATC perc/vicodin. He's going to specialize in spine & watches closely what Biscup does. NEXT SHOW CONVERSION RATES ASK WHEN HE THINKS PERC WHEN OXYC?
PPLPMDL0080000001	Copley	OH	44321	9/14/2001	Moving Kent Oct 1st, using for alot of lbp cases, 20mg q12h. One new pt on uniphyl COPD pt waking up at night and not controlled on serevent.
PPLPMDL0080000001	Akron	OH	44305	9/14/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44305	9/14/2001	New Pi, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/14/2001	In res. room. He's rotating under Brems - shoulder guy. Seeing alot of Vicodin 7.5 mg. & perc for breakthrough. hit acetaminophine & Q12 hr.
PPLPMDL0080000001	Cleveland	OH	44109	9/14/2001	tgled about the use of oxy in trauma cases, says that he thinks it is effective in 20mgq12. follow up
PPLPMDL0080000001	Parma	OH	44134	9/15/2001	met with rph tj and doesnt stod oxy for any other pt than a few hes know a long time, felt that he isn't going to risk the robberies....he hasn't known of any personal...just via media
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	in clinic, says that oxy is not used at all in the er, but in the clinics on rotation he uses it, follow up
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked at lunch, says that oxy is what they are using in some of the more3 severe trauma cases, talked about conversions, follow up
PPLPMDL0080000001	Euclid	OH	44119	9/17/2001	Last call she didn't want to talk about how an extended period of time is defined in her terms last call. I just asked her how everything was going since last tuesday and she felt as well as can be expected. next call: Highest dose used
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked at lunch, says that he feel that oxy should only be used in cases where the pt is going to be in hospital for more than a few days, follow up
PPLPMDL0080000001	Euclid	OH	44119	9/17/2001	really upset about the terrorist bombing he has a flight coming up to Israel the beginning of october. he didn't get the script pads yet. Next call script pads?
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked, oxy is not really anything he is using now bc he is on consult, talked about surgery use, follow up
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	Uses OxyCall the time...conversions
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Cleveland	OH	44195	9/17/2001	saw in ortho conf. room hit conversions couple perc vic in month is allot for him -very specialized in motor disorders
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked about oxy and post op senokot
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked about usinxf oxy post op
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	Setting up inservices with Betty Idemoto she's calling me with date & time. GOING ON VACATION SO GET HER BEFORE OR ASAP AFTER SHE RETURNS
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	Janet set up inservices for her floors network till get them converting. Inservice on assessment medical information on analgesics and reassessment. use AHCPR guidelines
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	spoke with Vickie Thomas set up inservice for floor RN's with HSD rep. AHCPR guidelines & assessment pt. benefit
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	spoke to cns on each floor in lerner. all agreed on benefits of la for atc mod to sev pts. instead of perc. set up inservices on 3, 7 and 9 for next week.
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Cleveland	OH	44119	9/17/2001	Worked more on the hospice rebate for the first and second quarter of 2001. Still need one more time on September 24.
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44310	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Lakewood	OH	44107	9/17/2001	Had lunch for Dr. Patel. I gave him a copy of the APS guidelines. He said it was very useful information. I pointed out the section on addiction (Point 12) in the guidelines. He does not talk much and therefore it is hard to get info. out of him. Next time, will try to get him to make the jump from short acting opioids ATC to Oxycontin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/17/2001	New Pi, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	University Hts	OH	44118	9/17/2001	doc is interesting. asked if ceiling dose on oxycontin and as he entered pt room, he said no pts get as high as they want to! lunch next month, see what can learn.
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44307	9/17/2001	The WHO ladder (2nd Step), New Pi, post-op morphine conversion to appropriate dose of OxyContin. OxyLr.
PPLPMDL0080000001	Akron	OH	44302	9/17/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked about using oxy in more severe case of ps, he says useful in cases with burns, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	talked to ortho pods about pain pumps. noone is doing much of those, but medtronic rep was there. does only devices and does not even know who rep is.
PPLPMDL0080000001	Beachwood	OH	44122	9/17/2001	doc pleasant guy. was surprised no one had been by in so long, thought it had to do with news. explained changes. Reminded him of oxy indication and reassured no concern in his pts population. He generally used it first line, but is trying other products just because reps around a lot. told him i would come around as much as needed to get him back to a well tolerated, conveniently dosed product. He appreciated it and samples of sennakot.
PPLPMDL0080000001	Euclid	OH	44119	9/17/2001	Mostly wanted to talk about the terrorist attack. he really does talk in circles if asking specific questions about patients. The best way to find out info is to just let him talk.
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked at lunch, says that she is using oxy in almost all cases for trauma, talked about usinxf senokot in post op pts, follow up
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked in clinic, he says that he is not using oxy now bc of press, talked about pi changes and approp pts, follow up
PPLPMDL0080000001	Cleveland	OH	44109	9/17/2001	talked in clinic, he says that oxy and oxyLr are very effective in his cases, tasked about titration
PPLPMDL0080000001	Barberton	OH	44203	9/17/2001	<b>md using Kadian states company should have know abuse potential and wants to know when new formulation is coming out only prescribing oxycontin vy vy selectively abuse potential in 60% of clients and states his business is number one important has had numerous pt abusing/selling oxycontin on the street vy difficult call md told me i have my work cut out for me shared the success of oxycontin said hands down is a great drug wont argue there but not worth the abuse potential using kadian will use oxycontin before duragesic because difficult to titrate and sees increase side effects with it. Chirocaine" had samples and no follow up stated... went on to say if i want him to use it he needs samples of chiro .25 will not buy it or request it if company wants his business he wants to try it on a new block he is doing fluroscopic blocks going to spain september 24-oct 8</b>
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	Came to lunch told about new starts last week. focused him on the atc Perc. pop. NEXT 10mg 1-2 TAB Q12
PPLPMDL0080000001	Euclid	OH	44119	9/17/2001	he came upon the conclusion that if he uses oxycontin q-8 then he's once again causing peak and trough effects like with SA agents and he doesn't want that so he's increasing the dose. he said he didn't like having to write two scripts though when it comes to writing 30 q-12. he writes for one 20 and one 10. I asked him to use 3-2 rule and write for 3 10mg tabs to be taken q-12 hours and then he'll only have to write for one script. He agreed and will do so. Next call: get pricing for generic LA morphine vs MS contin and oxycontin. for patients that have finance issues he feels that generic morphine cost half of what oxycontin does.
PPLPMDL0080000001	Cleveland	OH	44106	9/17/2001	came through for lunch....NEXT HIT 10 MG 1-2 TAB Q12H
PPLPMDL0080000001	Cleveland	OH	44109	9/18/2001	talked mainly about uni and copd, talked about oxy and use in op clinic with pts who are taking many short actings per day, follow up
PPLPMDL0080000001	Beachwood	OH	44122	9/18/2001	talked at his office, he says that he still uses oxy in his cases with hemorrhohdectomy, talked about oxyLr as well. follow up
PPLPMDL0080000001	Lakewood	OH	44107	9/18/2001	he asked if most orthopedic docs write OxyLr with their OxyContin scripts
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Westlake	OH	44145	9/18/2001	he said he uses oxyContin like one of his most used once pain is more than a Vioxxor DayPro can handle
PPLPMDL0080000001	Cleveland	OH	44117	9/18/2001	He used all his script pads in about a month so we can't reorder for another two months. He wants to buy them if he can. Next call: can he buy tamper proof script pads from standard register.

PPLPMDL0800000001	Cleveland	OH	44113	9/18/2001	talked about unie and copd, talked about how he can use 600 and break in half, follow up
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	he said he wasn't supposed to be in but his schedule got all switched up on him from last week. He wanted to know if there are any major advantages of OxyContin over uniphyl
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	In clinic on a Tues gave no time but I mentioned product asked good experience says "enough" VICODIN USER!!
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	talked about using oxy in pts who are on percocet and taking more than 4 per day, follow up
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	talked about oxy and use at metro and at lutheran, he says that sent home pt today that was low back pt that was on perco, switched to oxy, follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	9/18/2001	jeanette is willing to do program for noap in november. need to check with jim to see if ok. says something u with allen because still has not come back to oxy. I asked if she thought it was because I have not had him speak.
PPLPMDL0800000001					she did not think so. Asked for her help to uncover problem.
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	he said Oxycontin is not his most used pain med but it is something he uses often. Some short acting pain meds work better for intermittant pain control
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	docs still good on oxy. new doc wants chiro, but pharm won't bring in until added to form.. larussi said he called but did not file paperwork. Asked him to get that in because it would help me for end of year. He said he would do that day.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	he said he is a big believer in theophylline and uniphyl is the one he always goes to first
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Beachwood	OH	44122	9/18/2001	she says that oxy is still number one choice, but that she does use kadian in pts that have any hx of abuse, talked about oxy in non abuse pts, follow up
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	tumor board.
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	he is very leary to use oxycontin right now because his patients are mainly workers comp and there are a lot of abuse types that fall into that category
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	she admitted to being gun shy of oxyContin specially because of the recent media. Went over 10 point plan , doc. kits, physician tips. He still felt tht most patients could be controlled on nonnarc and others could be treated by pain specialist
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Euclid	OH	44117	9/18/2001	he did not get a call from bowersox and seems even more interested in meeting him. the PT sharon her daughter was in the WTC on tuesday and they haven't heard anything yet so their sweating it out. He hasn't ahd any problems and he saw speaker Dr. Nichols who was doing a ultram talk and essentially talked up oxycontin the whole time. next call: bowersox appointment?
PPLPMDL0800000001	Cleveland	OH	44111	9/18/2001	talked about filling musaw rx
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	talked chaulhan
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	hit products & confirmed stocking FAST they do go through allot of it tech says.
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	Calling Kathleen Vital for inservices cc HSD Ron
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	docs still good on oxy. new doc wants chiro, but pharm won't bring in until added to form.. larussi said he called but did not file paperwork. Asked him to get that in because it would help me for end of year. He said he would do that day.
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	see onc
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	tumor board.
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	they said they are moving a lot of Oxycontin and havew not had many problems most of their customers are trusted higher class customers. Occasionally they get some out of towners
PPLPMDL0800000001	Solon	OH	44139	9/18/2001	No changes since the last visit. mostly from pain management guys downtown or hillcrest
PPLPMDL0800000001	Solon	OH	44139	9/18/2001	Same as the CVS no problems mostly pain management guys and very little from any of the PCP docs
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44311	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Richfield	OH	44286	9/18/2001	Did my first walk through on the floors. We discussed some pts. that were on Oramorph and were having bad side effects. Discussed putting them on a short-acting Oxycodone product first to get the correct dose and then converting them to Oxycontin. Donna agree to ask Dr. Senger for this.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0800000001	Akron	OH	44333	9/18/2001	Went to the home to see the Staff Development person.. Her name is Bernadette Ventura. She is new. The big wigs were in and she was unable to see me. I left me card for her to call me.
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	tumor board.
PPLPMDL0800000001	Parma	OH	44129	9/18/2001	met with ortega (and pa ortega), likes use of oxy....for mod to sev pain, uses after fussions and laminectomys. tx with vic (more than led me to believe)
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	he said he has tried a couple of new chronic patients on Oxycontin since the last visitbut has not written as many opioids in general since all the bad press
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Westlake	OH	44145	9/18/2001	docs still good on oxy. new doc wants chiro, but pharm won't bring in until added to form.. larussi said he called but did not file paperwork. Asked him to get that in because it would help me for end of year. He said he would do that day.
PPLPMDL0800000001	Cleveland	OH	44111	9/18/2001	asked doc to take a drive to hear parran next week. he will not drive out there, but would like to hear what he has to say. set up something down the line. told him all pts needing meds are not bad apples and it is appropriate for doc to rx until he believes they are a problem, then stop opiod. His fear was that once they count on him, he'll never be able to get rid of them. I told him an addict will run for the next target when they realize they have been caught.
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	he said the same as Horwood , Oxy is not the most used for him because there are a lot of procudres that only warrent intermitamnt control for only a couple of days
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, 10 point plan, vicodin intermitent, OcyContin around-the-clock pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, 10 point plan, vicodin intermitent, OcyContin around-the-clock pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	talked at ortho clinic, says that oxy is only used now in severe spine cases, talked about using oxy ir as well, follow up
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	talked about oxy and usignin pts who are coming from ortho for rehab, talked conversions, follow up
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	Clinc went over the conversions He would like to try in his Paletto-plasti's - maybe 3 cases a month but not always running it himself. also OxyFast for Ca pop can't swallow pills
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/18/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Lakewood	OH	44107	9/18/2001	though he is writing oxycontin on a regular basis there are many many more he could be writing it for. And I let him know
PPLPMDL0800000001	Solon	OH	44139	9/18/2001	She's very opinionated when it comes to opioids she feels that oxycontin has gotten bad press and all drugs are abused however she doesn't like to rx opioids because you attract a lower class of people to your practice. If you have low back pain or chronic headaches then she's not going to give you narcotics go to someone else. Only in patients that have no other option as she feels or their disease or injury is very severe. she uses msc contin or oxycontin depending on if they take percocet before or IR morphine next call: senokot samples ask her if she has any patients on percocet that are taking it q-8 hours or less.
PPLPMDL0800000001	Shaker Hts	OH	44122	9/18/2001	talked about oxy and using in pts that have oa and have to get up to take meds, has several pts that fit this bill, talked about oxy in pts, follow up
PPLPMDL0800000001	Cleveland	OH	44109	9/18/2001	at lunch, talked about oxy and use in house, uses it on 6a which is skilled nursing floor, talked about titration
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	set up lunch for him & other fellow and the surgery residents on rotation. Try to get dept. list. Talk to him about cases doing any perc/vicodin? d/c acb combos. 10 1-2 tab q12h
PPLPMDL0800000001	Parma	OH	44129	9/18/2001	met with lax on oxy; fears police to investigate if writing oxy. feels vicodin is safer....has pt he uses on post op spinal sx, only keeps on 1 month....if longer he refers to pain clinic, feels comfortable with vic in the long term setting vs oxy???
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	Quick Call elevator some experience with OxyC ....GIVE CONVERSIONS & TAG LINE 10 MG 1-2 TAB Q12
PPLPMDL0800000001	Cleveland	OH	44106	9/18/2001	Tues ENT clinic on Bol 3 - been slow mostly medicalid pop. quick product mention and conversions. next.....10 oxycontin 1-2 q12
PPLPMDL0800000001	Cleveland	OH	44111	9/19/2001	resident call, talked about post op use with oxy ir. follow up
PPLPMDL0800000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0800000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	9/19/2001	New Pi, 10 point plan, vicodin intermitent, OxyContin around-the-clock pain.
PPLPMDL0800000001	Cleveland	OH	44109	9/19/2001	lunch, he says that is using some in kidney stones, but only in pts before surgery, follow up
PPLPMDL0800000001	Westlake	OH	44145	9/19/2001	he said he has been using OxyContin for a good deal of patients and they have been doing well but the bad press has made him more cautious and has switched some to MS Contin. Went over differences of Oxy and Ms
PPLPMDL0800000001	Cleveland	OH	44106	9/19/2001	in cafeteria. quick mention products not used lately ask what kind of cases next on his sched. what pain meds. likely to select ...how about oxycontin?
PPLPMDL0800000001	Solon	OH	44139	9/19/2001	. He doesn't write much at all to begin with and he's to worried about abuse and the media. he says that he understands that all of them get abused but we're under the spot light.
PPLPMDL0800000001	Cleveland	OH	44111	9/19/2001	talked about hernia cases, says that oxy is used in these cases, talked about dr lee
PPLPMDL0800000001	Cleveland	OH	44106	9/19/2001	Quick hit on elev. in Lerner mostly OxyC would go to pain guys he says I added if he did use it might be in combination with an adjuvant -Neurontin , e.g. compare to perc for him
PPLPMDL0800000001	Solon	OH	44139	9/19/2001	I left him some more senokot and asked him if he thought about starting loselina on oxycontin he just mumbled at me
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	9/19/2001	New Pi, 10 point plan, vicodin intermitent, OcyContin around-the-clock pain.
PPLPMDL0800000001	Cleveland	OH	44111	9/19/2001	talked in or lounge, says that oxy is good product and will use in severe cases, talked about indication
PPLPMDL0800000001	Cleveland	OH	44111	9/19/2001	senokot samples and talked rx pads
PPLPMDL0800000001	Cleveland	OH	44109	9/19/2001	uro lunch

PPLPMDL0080000001	Cleveland	OH	44102	9/19/2001	talked abuse
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2001	getting in touch with Zoillinger whoi runs the surgery Grand rounds / tues conf. to support / mix with residents
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Akron	OH	44310	9/19/2001	New Pi, Around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44310	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44302	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44308	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44310	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44309	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44309	9/19/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Euclid	OH	44119	9/19/2001	he has someone on 40mg q-12 doing well. he's been using it in paiteints that don't want surgery with chrinic pain issues. next call: any titraions needed
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2001	On T9 quick hit. he does critical care his pain pts. are on IV pca and the pain team manages them ....very acute not even there for PO
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	talked in uro clinic, doctor says that oxy is not being used that much, but in ca surg pts is useful, talked indication
PPLPMDL0080000001	Cleveland	OH	44111	9/19/2001	talked about using oxy in cases where pt needs meds for more than a week, follow up
PPLPMDL0080000001	Westlake	OH	44145	9/19/2001	talked about his highest dose which is 40mgs. He generally doesn't get anyone that needs more thasn that but understands he can go higher
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Cleveland	OH	44109	9/19/2001	tumor boards.
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2001	Want to sponsor noon conference on Tuesdays or last resort Sat Grand Rounds maybe a speaker on pain mgmt post surgical
PPLPMDL0080000001	Parma	OH	44129	9/19/2001	lunch. connie gone. Mary up front, Cindy returned. Kim says doc has been back on track with oxy and titrating up. They have dc'd a lot of bad apples, asking for payment up front. Doc said had pt. who was switched from oxy to kadian. pt. vomited in sleep and aspirated. now in icu. doc does not know why pt switched. also noticed on kadian literature that it states to not chew or crush because leads to rapid absorption. so what is there message? talked to doc about sending questionable pts to covington or parran. he thought it was great idea, get him their info.
PPLPMDL0080000001	Cleveland	OH	44104	9/19/2001	they have a safe controlled pain pop. only coming from hospitals or in house clinics not drug seekers ...have one sickel cell pt. talked about conversions & titration. next bring powerpack info he mentioned it. bring
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2001	On T9 quick mention gave her the similarity /diff to perc. and our labeling indication. next...d/c atc acet/oxycodeone start 10 mg OxyContin 1-2 q12
PPLPMDL0080000001	Westlake	OH	44145	9/19/2001	<b>he said he has had some problems with Oxycontin and some patients abusing and selling. He had one on 8x 80mgs a dayand has weened him down. He said he would be interested in a documentation kit</b>
PPLPMDL0080000001	Cleveland	OH	44106	9/19/2001	On T9 caught him quick hit told him 2 perc 5's is one 10 oxyC next tell d/c atc perc start 10 oxyContin 1-2 tab q 12hr
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Bedford	OH	44146	9/20/2001	Lunch for the physicians. Goal is to increase Uniphyl movement. Dr. said he uses theophylline for nocturnal disease. He said he has one pt. on it who said that she told him it was a very good "sleeping pill". He said he uses Uniphyl as his theophylline.
PPLPMDL0080000001	Cleveland	OH	44127	9/20/2001	talked about oxy and her use, she is no longer using much oxy and is using some dura, talked about oxy and the abuse and new indication, follow up
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	saw in clinic listened as I talked to Getty about Sunshine....atc pain + atc analgesia
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Akron	OH	44304	9/20/2001	luncheon 4 people 1215
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Gates Mills	OH	44040	9/20/2001	despite hes negative view towards opioids he's using more of them, maybe he doesn't realize it. I asked him to think of oxycontin for patients that have a more constant pain stimulus he agreed. Next call: what patients does he feel comfortable using oxycontin in?
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	Quick hit in clinic product indication go for post-op indication labeling
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/20/2001	f/u with md regarding chirocaine surprised to see me Mark is the boss and if he decides to use chirocaine md will support really doesn't matter to him too much smilek in next t and th
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	showed Sunshine re; prev. convo. on pt. selection. NEXT GO AFTER HIS DARVOCT
PPLPMDL0080000001	Euclid	OH	44119	9/20/2001	He doesn't use opioids in the out setting for long periods of time. He siad he would consider using oxycontin after nothing else worked. Next call: where does he feel comfortable starting oxycontin
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	talked in or, says that he is still using just as much oxy as ever, says that perco rep is around alot, he says that will use in post op case, follow up
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	lot of docs ordered chiro for cases they had today. whittenberg used it for bone spur surg that he performed. follow up to see if he thought post op block was good. Keppler said he would use for discogram and arthroscopy. Roman and Marias will use. Talked to Darlene, she will tell pharm to order more and get stocked on carts. Mike ? will also use, and make sure on carts. flow up in a couple of days.
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	he is not doing much as far as surgery goes, he says most pts use meier, talked about oxy post op
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	talked about his increase use of dura, he says he only uses it in pts that have issues with oxy, talked about how he can talk to pts, stay on him, follow up
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Cleveland	OH	44195	9/20/2001	Rev'd use of Vicodin/ Darvocet- showed Levy on metab. Norpropox. He would use combo for the smaller % pts. having pain a week or so
PPLPMDL0080000001	Maple Hts	OH	44137	9/20/2001	met with moss for first time. very short with mme, stated he is familiar with oxy (I have no data o n him) he requested a tamper resist rx pad for his new office in cleveland 44113 will call brian
PPLPMDL0080000001	Akron	OH	44302	9/20/2001	uniphyl. Step 3.
PPLPMDL0080000001	Bedford	OH	44146	9/20/2001	Lunch for the physicians. Goal is to increase Uniphyl movement. Discussed theophylline usage with 3 of the IM physicians. Also with Chiquita. She is one of the lead nurses See the individual notes on each physician.
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see lutheran notes.
PPLPMDL0080000001	Parma	OH	44134	9/20/2001	met with both prh, bruno and rick (elyria DEA task force) spoke for a long long time. very interested in oxy info went over wh o ladder and pi. rick told me street value of oxy was 60\$ per pill. compared to that of duragesic of \$100 per patch. stocking both 400 and 600 of uniphyl and moves both strengths per bruno. will promote senokot...bruno even took a few pills for himself
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	talked about using oxy in non malig pain
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	perse notes
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	talked about zannoni and others
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	Hit all products with Jack Lohser, RPH OxyC not on either National nor VISN formulary and not likely to get either one due to press. but confirmed here too like Cinci. Duragesic is available & has no flags to slow it's utilizaiaton. hit cost and conversions
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	hit ENT & gen surg setting up inservices next get medicine dept. organizational chart showing Firm A & B
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	lot of docs ordered chiro for cases they had today. whittenberg used it for bone spur surg that he performed. follow up to see if he thought post op block was good. Keppler said he would use for discogram and arthroscopy. Roman and Marias will use. Talked to Darlene, she will tell pharm to order more and get stocked on carts. Mike ? will also use, and make sure on carts. flow up in a couple of days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/20/2001	dr howkins in and f/u regarding chirocaine POA; persistence
PPLPMDL0080000001	Mayfield Village	OH	44143	9/20/2001	Spoke briefly with Bill Franklin. I showed him the new package insert as well as gave him the AMDA guidelines. Also met briefly with Tish. She said Oxycontin is still doing well.
PPLPMDL0080000001	Akron	OH	44307	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44307	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44307	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44302	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44307	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Bedford	OH	44146	9/20/2001	Lunch for the physicians. Goal is to increase Uniphyl movement. Dr. said he is not using as much theophylline as he used to. He said when he was trained, theophylline was in, now it is not. He seems to be a follower, not a leader. I showed him the Martin-Pak and also the Karpel study.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/20/2001	New Pi, continuouspain, moderate to severe pain.
PPLPMDL0080000001	Gates Mills	OH	44040	9/20/2001	He's a duragesic man and MS contin. every time I mention oxycontin he wants to know why I don't promote ms contin. Next call: sell the benefits of oxycontin over ms contin and duragesic
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	in pain center, said he saw pt today that was on oxy before and was abusing it, says that pt told him so, talkede about oxy and post op, follw up
PPLPMDL0080000001	Maple Hts.	OH	44137	9/20/2001	uses on chronic pain back/nee all strengths.
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	In hallway hit product line mentioned indication. next ask how he writes combos. and show conversions close for new oxyC start
PPLPMDL0080000001	Akron	OH	44302	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	lot of docs ordered chiro for cases they had today. whittenberg used it for bone spur surg that he performed. follow up to see if he thought post op block was good. Keppler said he would use for discogram and arthroscopy. Roman and Marias will use. Talked to Darlene, she will tell pharm to order more and get stocked on carts. Mike ? will also use, and make sure on carts. flow up in a couple of days.
PPLPMDL0080000001	Akron	OH	44302	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.
PPLPMDL0080000001	Akron	OH	44302	9/20/2001	New Pi, Around the clock pain, moderate to severe pain.

PPLPMDL0080000001	Bedford	OH	44146	9/20/2001	Lunch for the physicians. Goal is to increase Uniphyl movement. Dr. said he is using theophylline when everything else fails. Discussed the use of Uniphyl with nocturnal disease. I showed him the ATS guidelines and the Karpel study. I do need to get him to focus more on one pt. at a time.
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	SEE ANEST NOTES
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	in the or, says that oxy is still being used and with oxy ir, he says using in total knees, asked about total hips and he said too muc med, talked about conversions, follow up
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	in or, says that he thinks that oxy is good for any total surgery, but that in cases where only a week of tx is needed not to be used, talked about cases over 1 week, follow up
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	lot of docs ordered chiro for cases they had today. whittenberg used it for bone spur surg that he performed. follow up to see if he thought post op block was good. Keppler said he would use for discogram and arthroscopy. Roman and Marias will use. Talked to Darlene, she will tell pharm to order more and get stocked on carts. Mike ? will also use, and make sure on carts. flow up in a couple of days.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/20/2001	New PI, continuouspain, 4-10 on pain scale.
PPLPMDL0080000001	Cleveland	OH	44113	9/20/2001	talked about using oxy in oa pt who was taking too many short acting, says that oxy could be good choice, talked copd
PPLPMDL0080000001	Akron	OH	44304	9/20/2001	luncheon: ever since md heard speaker from osu pain center talk on oxy has used first line post surgery after pca pump states if i see any different it is the resident ordering tylox md does not believe in tylenol q4 hours through the liver states i need to work with residents to make them more comfortable with oxy hes doing the best he can strats 20 then titrates down to 10 janison and sholowitz head of ob need to approve standing orders
PPLPMDL0080000001	Cleveland	OH	44106	9/20/2001	Quick ref. to line in ENT clinic on 2 gave the conversions vs. perc. next show PI charts at lunch and leave with tag line d/c atc perc 10 mg 1-2 q12
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	appt w/ drs. basali and malak. discussed post op language in updated pi. they would like to use for post op more, but are concerned about pt. follow up. they are open to mging meds on post op optp, but concerned about increased work load. We discussed making the nurses and surgeons real comfortable with managing post op optp meds. But they would like to discuss it as a group with viv and ritchey there, with the nurses. next thurs. See if can just get them to start oxy post pca and dino will work on surg follow through. Basali very empathetic with oxy news. he knows all meds can be abused, and he is surprised that dewhs has backed off.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	came to lunch detailed each product and hit the perc. details...next atc pain = atc analgesia id pt
PPLPMDL0080000001	Akron	OH	44333	9/21/2001	He is weary of writing opioids for chronic pain especially OxyContin b/c he says it is being misused by moepts.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products soapd Marcus next atc pain atc analges LBP
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	appt w/ drs. basali and malak. discussed post op language in updated pi. they would like to use for post op more, but are concerned about pt. follow up. they are open to mging meds on post op optp, but concerned about increased work load. We discussed making the nurses and surgeons real comfortable with managing post op optp meds. But they would like to discuss it as a group with viv and ritchey there, with the nurses. next thurs. See if can just get them to start oxy post pca and dino will work on surg follow through. Basali very empathetic with oxy news. he knows all meds can be abused, and he is surprised that dewhs has backed off.
PPLPMDL0080000001	Cleveland	OH	44111	9/21/2001	in er, he says he is the only one who is writing for oxy anymore, says that he uses it in pain states like traumas, talked about oxy ir
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44102	9/21/2001	he says that he does still use oxy but now only in his ca pts, talked about the indication and oxy use in pts with mod to severe pain, he says that culd be used in pts who are taking alot of short acting, talked about conversion
PPLPMDL0080000001	Cleveland	OH	44105	9/21/2001	at clinic, says that she used oxy in southpoint recently on one floor, talked about indicationand where also oxy could be used, follow up
PPLPMDL0080000001	Parma	OH	44129	9/21/2001	met with tod rhp on oxy he doesn't feel comfortable "risking" his safety for stocking oxy, wont really bring or at least advertise he has it in stock he does have it for 2 of his "regulars" discussed federation guidelines and how it is approp to tx pain with opioids and it is basically a neglectful act to deprive a pt of comfort from pain
PPLPMDL0080000001	Cleveland	OH	44105	9/21/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	abuse and oxy
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	talked about oxy and zannoni
PPLPMDL0080000001	Cleveland	OH	44114	9/21/2001	Pharmacist not willing to discuss OxyContin at all. gave 10 pt. plan and PI
PPLPMDL0080000001	Cleveland Hts	OH	44118	9/21/2001	says doesn't stock narc's. too busy to talk come back
PPLPMDL0080000001	Cleveland	OH	44119	9/21/2001	Did a display at the Hospice's annual program at Landerhaven. Spoke with nurses from other hospices as well as LTC facilities.
PPLPMDL0080000001	Cleveland	OH	44114	9/21/2001	Hit all products Rev'd comparison to perc. he has some on OxC but limits all pain med's. due to customer area. hit various studies
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	see pain/anest
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	appt w/ drs. basali and malak. discussed post op language in updated pi. they would like to use for post op more, but are concerned about pt. follow up. they are open to mging meds on post op optp, but concerned about increased work load. We discussed making the nurses and surgeons real comfortable with managing post op optp meds. But they would like to discuss it as a group with viv and ritchey there, with the nurses. next thurs. See if can just get them to start oxy post pca and dino will work on surg follow through. Basali very empathetic with oxy news. he knows all meds can be abused, and he is surprised that dewhs has backed off.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Barberton	OH	44203	9/21/2001	Barberton FP.
PPLPMDL0080000001	Barberton	OH	44203	9/21/2001	Discussed any issues with OxyContin, these pharmacists are just opioid phobic.
PPLPMDL0080000001	Akron	OH	44319	9/21/2001	seeing scripts from Brame and Minich.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/21/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	Soaped Marcus & detailed vs. Perc next 10 pt to convert to sr oxyContin rev. LBP
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	he asked about the reform of oxy, told him it was way off, talked about his post op use, on trauma now and says they are using, follow up
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	North Olmsted	OH	44070	9/21/2001	he said he is now comfortable with oxy and uses both OxyContin and Fast
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	she says that some pts can not tolerate oxy, ays that they feel light headed, talked about managing side effects and how they will subside, talked about common side effects of all opioids, follow up
PPLPMDL0080000001	Cleveland	OH	44195	9/21/2001	hung around nancy's office, caught guys between cases. Quick mentions of oxycontin while maintaining low profile. no indepth details.
PPLPMDL0080000001	Cleveland	OH	44111	9/21/2001	talked in hallway, he asked about sponsoring another journal club, asked him if it increased his use of oxy said yes, talked about using oxy and oxy ir post op
PPLPMDL0080000001	Akron	OH	44319	9/21/2001	short conversation, he is stopping at vicodin, starting and staying with vicodin. If need OxyContin then sending to pain clinic. Too much concern about his patients and potential misuse.
PPLPMDL0080000001	Akron	OH	44319	9/21/2001	He had a patient come in yesterday that is having back pain, pt has had a microlaminectomy in the past and was given 20mg every 6 hours, so when he came in he put him on 40mg q12h. Another pt with a bad back is doing well and is titrating him back and is now on 30mg q12h.
PPLPMDL0080000001	Barberton	OH	44203	9/21/2001	Talked to him about attending the pain management program in Cleveland and he thinks he can go. He was working with a couple of students, a pt was in the office with back pain and so pain from neuralgia, going to start on OxyContin 20mg q12h. Uniphyl, no new pts.
PPLPMDL0080000001	Akron	OH	44319	9/21/2001	She talked about a pt with diabetic neuropathy, taking 40mg in the morning, 40mg 8 hours later and 2 40mg tabs 8 hours later. Mentioned acute back pain or sprain pts get OxyContin 10mg tabs q12h. Her husband had knee surgery by Dr Pinkowski and he got 1-2 10mg tabs q12 post op, 20 tablets.
PPLPMDL0080000001	Cleveland	OH	44111	9/21/2001	he is writing more oxy now than he has in the past, talked about using oxy in pts with low back pain that are taking vicoden now, he says that he thinks he switches to oxy after pt is on med for a few months, talked about conversion
PPLPMDL0080000001	Akron	OH	44333	9/21/2001	Patients are apprehensive to take OxyContin, he will educate them but some do not want the medication. Alot of OA pain, rheumatic pain and knee and joint pain.
PPLPMDL0080000001	Cleveland	OH	44112	9/21/2001	dr. abrakasia in clinic today. wants me to educate his new nurse on oxycontin. I mentioned that she and i had a discussion when i did the inservices. Besides, she came from the hillcrest cancer center. He asked aboutindigent program, I made sure that he knew she had paperwork. He mainly converts pts. immediately from short act to long if he feels they will be on the meds for a month or more. He stays with q12 mostly, unless side effects get bad, like nausea. I suggested he order an anti emetic before going q8. He will titrate as far as he needs to, has a few pts on 240 q12! Likes duragesic for stable pts., does admit variable results, but at least tries and if pt. likes, he keeps. But closed for continuing to use oxycontin as first line long acting, he agreed.
PPLPMDL0080000001	Cleveland	OH	44109	9/21/2001	says that she had pt in blue rotation that needed 80mg q12 of oxy, was pt that had several problems with back, prior ortho pt, talked about titrating down, follow up
PPLPMDL0080000001	Cleveland	OH	44112	9/21/2001	dr. abrakasia in clinic today. wants me to educate his new nurse on oxycontin. I mentioned that she and i had a discussion when i did the inservices. Besides, she came from the hillcrest cancer center. He asked aboutindigent program, I made sure that he knew she had paperwork. He mainly converts pts. immediately from short act to long if he feels they will be on the meds for a month or more. He stays with q12 mostly, unless side effects get bad, like nausea. I suggested he order an anti emetic before going q8. He will titrate as far as he needs to, has a few pts on 240 q12! Likes duragesic for stable pts., does admit variable results, but at least tries and if pt. likes, he keeps. But closed for continuing to use oxycontin as first line long acting, he agreed.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus hit details v. perc. next LBP and d/c atc perc 10 mg 1-2 q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products soap'd Marcus next LBP d/c perc atc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soapd' Marcus next go LBP & d/c perc atc go q12



PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products soap'd Marcus next LBP d/c perc atc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products soap'd Marcus next LBP d/c perc atc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus hit products next LBP or atc pain and tag line go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	hit products soap'd marcus next LBP d/c atc perc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus next do LBP d/c atc perc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd marcus....hit tag line d/c atc perc start 10 mg 1-2 q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus hit perc. next LBP & tag line d/c atc perc go q12
PPLPMDL0080000001	Akron	OH	44333	9/21/2001	He is using for cases with bone involvement and writing 1-2 10mg tabs q12h Two cases today wrote OxyContin on one was an unlnar nerve repair of right wrist.
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products Soap'd Marcus next hit LBP d/c perc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	hit all products soap'd Marcus atc pain = atc analgesia NEXT LBP go q12hr
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd marcus & all products next d/c atc perc start q12 OxyC
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus & hit all products next hit LBP q 12 hr
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	hit all products soap marcus next d/c perc atc go q12 moderate pain
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	all products soap'd Marcus next LBP d/c atc perc go q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus- next id pt. LBP and the tag line 10 mg 1-2 q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus- next LBP & tag line 10 mg 1-2 q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	hit all products soap'd Marcus next LBP atc analgesia tag line 1-2 10 mg q12
PPLPMDL0080000001	Cleveland	OH	44106	9/21/2001	soap'd Marcus hit all product next d/c atc perc go q12
PPLPMDL0080000001	Cleveland	OH	44111	9/24/2001	reminded the guys that chiro is loaded in the pixii. explained that they should expect the same potency as bupi at similar doses but with better toxicity profile and at lower cost than ropi. Told each that it is on the pcea standing orders. They said that choi is the main guy for that, but good to know.
PPLPMDL0080000001	Cleveland	OH	44111	9/24/2001	reminded the guys that chiro is loaded in the pixii. explained that they should expect the same potency as bupi at similar doses but with better toxicity profile and at lower cost than ropi. Told each that it is on the pcea standing orders. They said that choi is the main guy for that, but good to know.
PPLPMDL0080000001	Warrensville Hts	OH	44122	9/24/2001	doc switched pt back from kadian to oxycontin today and wrote another new rx for pt. asked why he had to switch pt from kadian, doc said wasn't working and pt was on oxy prior. that made my case for not switching pts. I asked him what I could tell him, show him to get him back to where he was with oxycontin. He reassured me that everything is fine, but I explained that its not! That he is no where close with oxy where he was and its unfortunate that the media has freaked him out. He insisted that things are fine, so I did not push. He did not know what the Pain Relief Promotion Act was. I told him I would let him know after the talk on the 19th. Next call. Just ask if something other than the media attention has affected his writing of oxycontin.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/24/2001	see marymount
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	He saw a patient that is on OxyContin for cancer adn taking 120mg a day, he gave her some OxyContin for her condition.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Middleburg Heights	OH	44130	9/24/2001	met with caluya, set up for rx pads, says he does have a few questionable pts...mily tx for chonic pain with oxy...most of his clients are either ford and chevy plants...very hard working adn having alot of pain....no new rx for theophylline pts..he uses newer meds..he only does refills with theophyllines...requested samples and wittl use uniphyl as muh as possible
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/24/2001	talked to jeannie about boswell presentation. she said dr. bernstein wants to discussion to be cookbook approach to postop pain mgmt. docs don't want esoteric discussion on pharmacology. definitely need to get more of the side effect mgmt pieces.
PPLPMDL0080000001	Garfield Hts	OH	44125	9/24/2001	talked to jeannie about boswell presentation. she said dr. bernstein wants to discussion to be cookbook approach to postop pain mgmt. docs don't want esoteric discussion on pharmacology. definitely need to get more of the side effect mgmt pieces.
PPLPMDL0080000001	Cleveland	OH	44109	9/24/2001	doctor will not write oxycontin for post c pts. he would not explain why and would not even discuss it. however they use percocets.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cleveland	OH	44111	9/24/2001	reminded the guys that chiro is loaded in the pixii. explained that they should expect the same potency as bupi at similar doses but with better toxicity profile and at lower cost than ropi. Told each that it is on the pcea standing orders. They said that choi is the main guy for that, but good to know.
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PPLPMDL0080000001	Cleveland	OH	44106	9/24/2001	hit all products soap'd Marcus....next atc pain / analgesia or LBP
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	invite to clevealand program. He is using OxyContin for chronic pain, some of the patch and new patients starting on vicodin or percocet more than OxyContin.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	He was doing a knee scope and said only going to get darvocet, not painful enough to get OxyContin.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	He will consider oxycontin for his spine patients that are not being controlled on vicodin.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	Cleveland program. Chronic arthritic pain is main area he always says, quick hit on Uniphyl, he said using theo dur or generic theo for lung patients.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	9/24/2001	met with pharm tech, discussed stocking, has all strengths, not a busy pharm....usually tx employees, does have uniphyl, rarely moves from shelf, left senokot.
PPLPMDL0080000001	Cleveland	OH	44111	9/24/2001	reminded the guys that chiro is loaded in the pixii. explained that they should expect the same potency as bupi at similar doses but with better toxicity profile and at lower cost than ropi. Told each that it is on the pcea standing orders. They said that choi is the main guy for that, but good to know.
PPLPMDL0080000001	Parma	OH	44129	9/24/2001	met with stef, says he's still filling oxy rxs, hasnt seen any really inappropriately written rxs, is going to marcs soon??? still not really moving uniphyl much, left senokot samples
PPLPMDL0080000001	Cleveland	OH	44106	9/24/2001	Did inservice for RN's with Janet Kloos need to work them for specific action when getting pt. ready for discharge
PPLPMDL0080000001	Cleveland	OH	44111	9/24/2001	met with bev maloney, key pain cns for hospital, also in charge of 6 units in hospital. She showed me standing orders for post op and chiro is on! see anest
PPLPMDL0080000001	Garfield Hts	OH	44125	9/24/2001	talked to jeannie about boswell presentation. she said dr. bernstein wants to discussion to be cookbook approach to postop pain mgmt. docs don't want esoteric discussion on pharmacology. definitely need to get more of the side effect mgmt pieces.
PPLPMDL0080000001	Cleveland	OH	44109	9/24/2001	see dierker
PPLPMDL0080000001	Cleveland	OH	44109	9/24/2001	doctor will not write oxycontin for post c pts. he would not explain why and would not even discuss it. however they use percocets.
PPLPMDL0080000001	N Olmsted	OH	44070	9/24/2001	put coupons on shelf of senokot. went over 10 point plan which he thought is a great idea
PPLPMDL0080000001	N Olmsted	OH	44070	9/24/2001	she said the store is still not that busy but they are getting more customers each week. So far not much with oxycontin or Uniphyl
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, continuouspain, 4-10 on pain scale. Moderate to severe pain.
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PPLPMDL0080000001	Akron	OH	44333	9/24/2001	Surgery Area.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	seeing some OxyContin from hand surgeons.
PPLPMDL0080000001	Akron	OH	44333	9/24/2001	Thinks senokot is a stimulaant that ptd become dependent on will not recommend senokot.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	North Olmsted	OH	44070	9/24/2001	he said he doesn't write a whole lotof pain meds in general but oxycontin is one where he is using more of because he usually gets great results almost every time
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	9/24/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0080000001	Parma	OH	44129	9/24/2001	doing well, still using on only chronic pts, no oa and not on elder/frail pts
PPLPMDL0080000001	Cleveland	OH	44106	9/24/2001	presentation on CICU. they manage borders from MICU. Cardiac pts mainly get nitrotri for chest pain, maybe some morph pca. But borders are managed mainly on pca/morph. explained about conversion from morph to oxycodone. Detailed oxycontin, plasma concentrations, dosing/titration, managing brkthru, side effects. npo question came up, mentioned dura or maintaining pca, or rectal admin. also mentioned oxy fast. seemed like most enjoyed info. explained that oxycont is same pot as perc, just longer acting. someone asked about dose limit. mentioned that no limit on single entity, opiod match pain. talked about combo products and limits because of tylenol. Boswell, will put together cook-book talk together for marymount dinner. Understands docs needs to just be told and not know esoteric stuff. Wilbur, open to using chiro for infiltration, but need to get on form first and go through pharm and anest. He cannot make it happen but will support. Ask Boswell who would be the best person to develop as champion.
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PLPMDL0080000001	Cleveland	OH	44106	9/24/2001	hit all products soap'd marcus next LBP d/c atc perc go q12
PLPMDL0080000001	Cleveland	OH	44195	9/24/2001	QUICK HALL CALL- GIVE HIM THE TAG LINE FOR THE ATC PRN POPULATION 10 MG OXYC 1-2 TAB Q12HR.. DETAIL STUDIES SHOWING BENEF. ATC ANALG FOR SLEEP, PAIN SCORES, DISCHARGE ETC.....
PLPMDL0080000001	Akron	OH	44333	9/24/2001	A 2 hr procedure dealing with ligaments in the hand , he said more painful and going to give 1-2 10mg tabs q12h.
PLPMDL0080000001	Akron	OH	44333	9/24/2001	He talked about a patient with degenerative disc disease put on 20mg q12h. He is using the patch for pts that he believes are the highest risk abuse pts.
PLPMDL0080000001	Cleveland	OH	44195	9/24/2001	Appt- he looked over the prescribing info. and saw it is not for PRN dosing. He states that all his post surg. pain meds are written PRN tried to SOAP Ginsberg - he says his pop. are not on PCA due to the type of incisions smaller. His perception is that you don't know who will have pain so doesn't want send them home with long acting. NEXT HE WAS OPEN TO MAYBE A SUB-POP THAT WOULD BE TAKING ATC MEDS. ID THAT POP. COMPARE SIMILARITY OF Q4-6 HR. DOSING IN TERMS OF A CHECKPOINT FOR PAIN TO A Q12HR CHECKPOINT.....I'M NOT ASKING HIM TO SWITCH TO A MONTHLY DOSE OR 6 MO. LIKE LUPRON OR EVEN A Q/DAY DOSE BUT RATHER EXTENDING THE CHECKPOINT JUST 6 MORE HOURS TO Q 12 FOR THE SUB POP. 10mg 1-2 TABS Q12 HR AND TELL THEM TO STOP AT 1WEEK. SEE IF IN PAIN - IF SO TRY OXY IR TO TAPER DETAIL BENEFITS OF S.R. VS. I.R. ANALGESIA FOR POST SURG TO THIS DEPT!!!!
PLPMDL0080000001	Cleveland	OH	44195	9/24/2001	Open to OxyC post surg. - NEED TO BRING IN REFERENCES SHOWING POST OP USE- DETAIL BENEFITS OF SR. vs IR ANALGESICS - FUNCTION, SLEEP, PAIN REPORTS, REHAB? FOR THOSE THAT WILL TAKE PRN ATC 10mg OXYCONTIN 1-2 TAB Q12
PLPMDL0080000001	Akron	OH	44333	9/24/2001	Using mainly on hospital case, she did have a case with a proximal distal ulnar repair used OxyContin 20mg q12h with IR.
PLPMDL0080000001	Akron	OH	44333	9/24/2001	He is doing a knee meniscal repair on a large woman, he said would try 20mg q12h on her post op.
PLPMDL0080000001	Cleveland	OH	44106	9/24/2001	gave Marcus study next give tag line d/c atc perc go q12 ID pts. started
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	gave APS AAPM consensus statement next how decide when OxyC?
PLPMDL0080000001	Lakewood	OH	44107	9/25/2001	went after Theodur and some converts. He said he would switch those patients over
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain. Patient with gout arthritis.
PLPMDL0080000001	Cleveland	OH	44106	9/25/2001	mentioned product during clinic- he asked if I could call sec. for appt. next get appt. How determine when to select OxyC vs. other SR opioids what's classic candidate for OxyC?
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	Uses oxyC all the time sees some using for difficult pain many staff using standard for 4-5 days post surg help sleep through night. NEXT ASK ABOUT LAST PT. STARTED DURING THE WEEK
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	see notes for reinhold
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	lounge area quick product mention. talked about the recent study in bone & Joint next atc analg
PLPMDL0080000001	Cuyahoga Falls	OH	44221	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	elev. call quick mention product familiar with next tell where it fits -indication & how to convert from perc.
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	gave APS AAPM piece next id case & give conversion from perc
PLPMDL0080000001	Oakwood	OH	45419	9/25/2001	sd two pt from dahl on oxy - but neither have been around lately uni - two new pt on uni - one robbe and one rubio skt s new pi and state medical bd rules
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	tumor board canceled mary ellen said that only going to do lunches. left bagels in pharmacy
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	see notes for reinhold
PLPMDL0080000001	Akron	OH	44310	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Akron	OH	44310	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Tallmadge	OH	44278	9/25/2001	SAID HE SWITCHES PT FROM DURAGESIC IF ADVERSE S/E. said has pt in er with chronic arthritis and not a candidate for sx, so is kept on oxycontin. is switching from oxy to ms contin....r/t media issues??? didnt realize potency of oxy vs hydro codone again needs to be focused on potency issues. leave who and aps guidelines.
PLPMDL0080000001	Tallmadge	OH	44278	9/25/2001	feels he uses oxy...but that even for his own pts, that pain is under treated...he went to the jacho pain mgmt seminar and he learned how only 2% of pts are receiving adequest pain control and feels very bad about even his under tx of pain....discussed other pts to tx with oxy
PLPMDL0080000001	Akron	OH	44310	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Tallmadge	OH	44278	9/25/2001	met with shanafelt, says he uses oxy on chronic and long term pts, likes the product and uses appropriately is thinking about using on acute pain vs only chronic. will find a pt today to use on acute vs chronic pain
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	see notes for reinhold
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	see notes for reinhold
PLPMDL0080000001	Akron	OH	44310	9/25/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Tallmadge	OH	44278	9/25/2001	met with uhall, discussed where does he use oxy vs vic vs durages. he uses all, but saves oxy for chronic and oa and for pt that cannot manage... showed 1 to 1 ratio vs vic and indications for lod to sev pain. I think he is using oxy appropriately but would like to tap into his duragesic rx. h e is using durg on pts that are either elder or cannot swallow an dsuch. is thinking about implimenting a pt contract. if pt pain persists, he refers to pain clinic
PLPMDL0080000001	Cleveland	OH	44106	9/25/2001	in clinic was there as talked with Furey...hit similar to perc next show conversions and 10 1-2 q12hr
PLPMDL0080000001	Cleveland	OH	44106	9/25/2001	Met in clinic -stopped to talk does'nt make appts. to sit down. he uses OxyC hit the similar to perc. didn't have his his attention- but huge combo writer....next how does determine when to use short acting comb opioid vs. OxyC ? give tag line 10 mg 1-2 q12
PLPMDL0080000001	Cleveland	OH	44106	9/25/2001	caf. call she's not sold on post op OxyC showed conversions doesn't like to give pts. narc.'s Why? Its hard to wean them off , she feels there's allot of abuse of pain meds. 12 hr med's harder to wean Told her think of as a check point for pain. instead of q 6 hr. check now q12 hr. She conceded it fits for those on narc's for more then couple days....Next state indication give protocol X atc perc go 1-2 q 12
PLPMDL0080000001	Westlake	OH	44145	9/25/2001	followed up with docs on oxycontin. Starcks said lora jurey reminder her. Stephens seemed a bit iffy, but said she would try. Grosel ordered and Reinhold forgot. But reminded all on dose , 10 mg 1-2 q12h. and the benefits of stable plasma concentrationw.
PLPMDL0080000001	Cleveland	OH	44195	9/25/2001	NEXT SET UP INESERVICE AND WORK HIM & NURSES TO TAKE ACTION AND GET RID OF ACETAM. ADMINISTRATION D/C PERC START 10 MG 1-2 TAB. Q12 KEEP ON PAIN TEAM W/ HSD REP
PLPMDL0080000001	Warrensville Hts	OH	44122	9/26/2001	doc rxing oxycotin, but rxing no opioids for pts he questions integrity. like pts who have no charts, say they are new to town, all the typical diversion stuff. Talked about Parran. I think it might be a good idea to have him speak to the group. he will not leave oxycontin at a designated point either. but says that few pts need much more than 80 q12. he did comment that pcp's should do more consulting just for confirmation of diag. mentioned that he has one pt that comes through once a year for a chronic knee problem and is fine. Shared with him the intractable pain law and reinforced that he should not have to be concerned with extra scrutiny JUST because he rx oxycontin. Vicki liked the pt ed materials I left. need to reorder.
PLPMDL0080000001	Akron	OH	44308	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Cleveland	OH	44106	9/26/2001	Quick product mention in clinic not good timing- gave AAPM APS Joint cons. state next does he regularly send pts. home with/ out pain meds. post surg
PLPMDL0080000001	Lakewood	OH	44107	9/26/2001	he said he is keeping existing oxycotin patients on oxycontin because he knows duragesic does not work as well. He is not keeping any new pain patients and is referring them along.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Lakewood	OH	44107	9/26/2001	he is only using it for cancer. go after nonmalignant market. showed marcus maybe revisit it. get a specific patient
PLPMDL0080000001	Akron	OH	44302	9/26/2001	luncheon with 4 nurses 12-1215
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Akron	OH	44302	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PLPMDL0080000001	Mayfield Hts	OH	44124	9/26/2001	doc pissed because I did not ask him what he wanted for lunch. I explained that I am not in the catering business. He was upset and we left at that.
PLPMDL0080000001	South Euclid	OH	44121	9/26/2001	all products gave 10 pt. plan filling scripts for oxyC but careful tons of combos.
PLPMDL0080000001	Cleveland	OH	44106	9/26/2001	Vicki T. & Bonnie B. medical & Onc floor they say it's matter teaching residents & students how to use what meds...next continuous lit. drops and open probe RN's for what their up against ....eliminate darvocet &
PLPMDL0080000001	Lakewood	OH	44107	9/26/2001	Chuck mentioned that Cullen has stopped writing oxycontin and that he is being watched by drug agents. Duragesic is up in the area.
PLPMDL0080000001	Westlake	OH	44145	9/26/2001	went over some of the uses of oxycontin in the ER. She agreed that kidney stones or fractures would benefit from Oxycontin
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, Around the clock pain, moderate to severe pain.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44304	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44308	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44308	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PLPMDL0080000001	Akron	OH	44308	9/26/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.

PPLPMDL0800000001	Lakewood	OH	44107	9/26/2001	lunch he said he uses Oxycontin after patients need to use an opioid around the clock . He is very cognicent of the amount of acetamin pts. are taking . He still may be able to switch earlier because of the amount of combos he writes. He realizes the advantages of oxy over the patch lets see if he switches some of those ptt. he said he has cut back on theophylline find out why
PPLPMDL0800000001	Akron	OH	44304	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain. New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44304	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Westlake	OH	44145	9/26/2001	he agreed that Oxycontin would be good for fractures or kidney stones but I am not convinced that he will use it
PPLPMDL0800000001	Akron	OH	44304	9/26/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44106	9/26/2001	Most of her use is for LBP & OA pain. indication invited me to call sec. set date to come join her during pain clinic. next work on her Darvocet use but carefully & discuss pts. specifically
PPLPMDL0800000001	Cleveland	OH	44106	9/26/2001	inservice on 7 tower med surg/oncology. good mix of pts. and nurses teach residents what to do/rx. talked about assessing, reassessing. indication of oxycontin, conversions from pca, from sa. titration 25-50%, sleep
PPLPMDL0800000001	Cleveland	OH	44106	9/26/2001	benefits to pts., dosing benefits to nurses. steady plasma, brkthr dosing with even non-opioids.
PPLPMDL0800000001	Barberton	OH	44203	9/27/2001	showed the Acute pain guidelinees - q12 hr. is consistent with guideline optimizing dose intervals not much time talk.... next tie this back to his high vol. of combos.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	9/27/2001	md pleased to have more consistency within purdue uses oxy as first choice in long acting opiod prefers over ms contin including kadian less constipation, more available drug states kadian only lasts for 18 hours max and pt is back in painthen behind in control requesting speaker for oncology nurse symposium in April of nexy year. Meeting this monday regarding the agenda. Believes in documenting and assessment along with contract as defense
PPLPMDL0800000001	Mayfield Hts	OH	44124	9/27/2001	Great to promote to receptive to information. she usually likes to keep patients medicated ATC for atleast 48-72 hours. She will give oxycontin a try post-op she has a bunionectomy comming up next week next call: has she used?
PPLPMDL0800000001	Bedford	OH	44146	9/27/2001	met with azem, didnt need any uniphyl, briefed about oxy and potencycy issues, doesn treally u se opiods, so i didnt hold alot of time on this issue....
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/27/2001	md swamped out all week on vacation. did speak to me briefly anxious to share lunch so we can speak further. using alot of oxy despite media coverage and probs cannot use tamper resistant script pads because the hospital has their own special pads spoke with Diana (head nurse??), Tricia and nurses regarding working together as a team staff extremely receptive and interested
PPLPMDL0800000001	Akron	OH	44303	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44195	9/27/2001	doc will call mandy today. will suggest to replace ropivacaine. he had a couple of articles to submit with paperwork. He asked about our support for his conference. We explained that we will do what we can with limited funds, but in the long run, we are the only company with an anesth that is supporting the hospital with info.
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	moderate pain are most cases skin flaps where he is using vicodin for moderate and OxyContin for severe pain.
PPLPMDL0800000001	Bedford	OH	44146	9/27/2001	met with dr george on oxy, still using and is attending the cwru on thur and fri with leanne, they are still trying to et the mgr of the office (female dr form mentor - forgot her name) to attend, she will bein on next wednesday and I'd like to catch her (district mtg)
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	He is using for pts that need knee or shoulder replacements, has a patient
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	spoke in great length regarding chiro would help pull through if it were on formulary states the pharmacy and mds are full of tension at the moment and will not order med would like to have samples shared with me this malling he received to order meds on line asking if chirocaine was on there for he would order it to his home and bring in to the hospital (for that is the way the program he received works???) shared toxicity data and bromage scale hospital using ropi. in L and D received many samples according to md that is why they are using some. POA: ctd to try and get pharmacy to order 10 pack for md will help get it to the floor for use
PPLPMDL0800000001	Copley	OH	44321	9/27/2001	He is done is my territory, only going to be in Kent.
PPLPMDL0800000001	Akron	OH	44304	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Bedford	OH	44146	9/27/2001	went to outpt pharmacy, is stocking oxy (says all strengths?) does have 400 uniphyl, but hasnt moved any. i will f/u with dr denhom and try to get uniphyl moving
PPLPMDL0800000001	Middleburg Hts	OH	44130	9/27/2001	met with park, rph, no problems is still dispensing oxy..I thought they were recently robbed according to the news this past week, he said no, not for several weeks now and he hasn[t slowed down his filling of our product because of th incident
PPLPMDL0800000001	Strongsville	OH	44136	9/27/2001	met with tom rph, he said they haven't been robbed....about 6 weeks ago they were, but they did catch that man and he was later treated at southwest for withdral and then arrested., still stocking and filling oxy
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	Andie is secretary Kirk is P and T member DiCiccio is chairman of dept
PPLPMDL0800000001	Cleveland	OH	44195	9/27/2001	see pain service, and dilger. got some names for ob. need to catch gyn in bldg A.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/27/2001	spoke with Dawson regarding products and formulary as well as less toxicity with Chiro
PPLPMDL0800000001	Akron	OH	44304	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/27/2001	MD said Bressi is quite fond of chiro and talked very briefly to him about Chiro but had no details or familiarity after discussion he agreed to use in next delivery md later called me and used in labor but had to use 3 10 cc vials for they did not have any 30 cc vials he wanted to know if it came it 30 cc vials. need to speak with pharmacy regarding availability md thinks Bressi so busy he used them all asked about protein binding need to get back with him
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route.
PPLPMDL0800000001	Akron	OH	44310	9/27/2001	New PI, Around the clock pain, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44302	9/27/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	moderate pain cases are ischemic conditions and compression fractures, he uses vicodin for these cases. Schleroderma is the case where using OxyContin on. Thinking vicodin first
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	moderate pain patients have OA pain, he said uses NSAIDS and ultram to treat pain and if need more he sends to pain management. He did say his pt on vicodin when tried to switch, said it did not work.
PPLPMDL0800000001	Euclid	OH	44119	9/27/2001	he has titrated someone upto 40 q-12 and they don't want surgery but their responsible with the medication so he'll continue to use it next call; any titrations needed
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	rotator cuff procedure and two other cases, oneis wrist fusion and fixing a hammer wrist. writing 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	acute soft tissue injuries. Spinal stenosis, spine pain, radiculopathy conditions. chronic pain and 40mg q12h is the comfort level. Neuropathic pain. TALK ABOUT USING IT FOR MODERATE PAIN PATIENTS, SOFT TISSUE
PPLPMDL0800000001	Akron	OH	44333	9/27/2001	PAIN PTS, HOW OFTEN DO YOU SEE SOFT TISSUE PTS AND GO OVER THE INDICATION AND ASK ABOUT VICODIN PTS.? Who guidelines. Indication, acute soft tissue, what other acute pain do you deem moderate pain?
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	wrist fusion going to use OxyContin and a chronic wrist neuralgia concerned taking 2-3 10mg q12h and escalating.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	South Euclid	OH	44121	9/28/2001	gave the AAPM consensus state. Next probe for post surgical oral meds written atc pain = atc analg
PPLPMDL0800000001	Cleveland	OH	44106	9/28/2001	SPOKE TO boswell about marymount speaking event. he seemed surprised that they just want to be told what to do for post op pain mgmt. we confirmed appt for 17th to go over pain mgmt cdrom. grabinsky is still using oxycontin only for clinic pts. could not get much more out of him. find out if first choice? mod-sev. pain.
PPLPMDL0800000001	Euclid	OH	44119	9/28/2001	She's covering for Dr. Fink who left for Israele and is quite busy handling both her patients and his. she is fine with oxycontin and is fine with the extended period of time. wonder how she is going to react to finks patients who are on high doses of oxycontin????
PPLPMDL0800000001	South Euclid	OH	44121	9/28/2001	TRIED TO GIVE THE CONSENSUS STATEMENT HE DOES'NT WRITE PAIN MEDS. NURSE SAYS JUST TYLENOL HE REFERS THEM OUT NEXT WHERE SEND THEM?
PPLPMDL0800000001	Cleveland	OH	44111	9/28/2001	Tumor boards- all docs liked idea of having levy speak on a wednesday. they will talk to linda dodge about rearranging the schedule.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0800000001	Cleveland	OH	44106	9/28/2001	SPOKE TO boswell about marymount speaking event. he seemed surprised that they just want to be told what to do for post op pain mgmt. we confirmed appt for 17th to go over pain mgmt cdrom. grabinsky is still using oxycontin only for clinic pts. could not get much more out of him. find out if first choice? mod-sev. pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44111	9/28/2001	Tumor boards- all docs liked idea of having levy speak on a wednesday. they will talk to linda dodge about rearranging the schedule.
PPLPMDL0800000001	Lakewood	OH	44107	9/28/2001	he said for some reason certain patients respond better to the patch than to Oxycontin but it is not the majority. Most do better on oxy and he uses more Oxy
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Parma	OH	44129	9/28/2001	met with gis, invested to cwru pain conf next week, he really really wants to attend, but doesnt think he can sacrifice 2 full days....I told him to attend whatever portion he can make from it. he is still writing limited amounts of oxy, no probs....whinin a few visits i will try for more business. present vicodin add oxy's 1 to 1 ratio conversion....and myth about potency issues, left senaokot samples
PPLPMDL0800000001	South Euclid	OH	44121	9/28/2001	GAVE THE AAPM CONSENSUS STATE NEED TO CALL FRANKA TO SET UP APPT. FOR MORE TIME THAN DROP IN
PPLPMDL0800000001	Cleveland	OH	44106	9/28/2001	SPOKE TO boswell about marymount speaking event. he seemed surprised that they just want to be told what to do for post op pain mgmt. we confirmed appt for 17th to go over pain mgmt cdrom. grabinsky is still using oxycontin only for clinic pts. could not get much more out of him. find out if first choice? mod-sev. pain.

PPLPMDL0800000001	Akron	OH	44312	9/28/2001	Hospital, post op cases where vicodin is not controlling the pain or joint replacements.
PPLPMDL0800000001	South Euclid	OH	44121	9/28/2001	gave the AAPM statement no time NEXT PROBE FOR HOW TREATS CHRONIC PAIN ATC ANALGESIA!
PPLPMDL0800000001	Olmsted Falls	OH	44138	9/28/2001	he said the Duragesic girl is still trying to promote their product as less abusive but he said he does not like it and will not write for it. He said the patients he has on Oxy are patients that he trusts
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Cleveland	OH	44121	9/28/2001	GAVE THE CLINICAL TYPES TO SURVIVE RX/ING. NEED TO GET LUNCH VIA CHARLENE TO GET TIME WITH
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	OXYFAST, UNIPHYL MG-TO-MG.
PPLPMDL0800000001	Westlake	OH	44145	9/28/2001	he said he is using oxycotin and noticed the duragesic rep has been coming in trying to say their product is harder to abuse
PPLPMDL0800000001	Cleveland	OH	44111	9/28/2001	Tumor boards- all docs liked idea of having levy speak on a wednesday. they will talk to linda dodge about rearranging the schedule.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Lakewood	OH	44107	9/28/2001	he said he put a new patient on oxyContin this morning and another on Uniphyl a couple of days ago
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Westlake	OH	44145	9/28/2001	he said the duragesic reps have been coming in but he does not use it or like it. He said Oxycontin provides smoother blood levels
PPLPMDL0800000001	Westlake	OH	44145	9/28/2001	he said he jjust had an OxyContin patient leave who was in on a follow up and doing great. Osteo patient 60yrs old female
PPLPMDL0800000001	Parma	OH	44129	9/28/2001	met with floating staff rph from other store, said is stocking extontin all strengths, does fill rxs, there is a list of docs to not fill narcs rx's, martinez...marsh...ect, the usual list of docs. stapled senokot samples and coupons to individual boxes of senokot
PPLPMDL0800000001	N. Royalton	OH	44133	9/28/2001	met with tom, no issues to bring up, is stocking, not problems, with oxy of uni. didnt know about theo-uni-dur d/c, is still mostly filling rxs with generics (woods)?
PPLPMDL0800000001	Parma	OH	44129	9/28/2001	spoke with staff pharmacist through pt service window...bridgette off floor in hospital.... she is the one to schedule rx in-svc....will stop back....possibly monday
PPLPMDL0800000001	S Euclid	OH	44121	9/28/2001	hit all products rx's moving without interu. skt's on shelf
PPLPMDL0800000001	Cleveland	OH	44121	9/28/2001	all products and ten point plan review
PPLPMDL0800000001	Cleveland	OH	44106	9/28/2001	Worked the suburban health center getting a lunch with Bodner and Goldman open probe for post surg
PPLPMDL0800000001	Cleveland	OH	44111	9/28/2001	Tumor boards- all docs liked idea of having levy speak on a wednesday. they will talk to linda dodge about rearranging the schedule.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/28/2001	spoke with Richard dawson again and asked him to order 30ml vials of chirocaine for smilek Richard was not sure what they normally order but would follow up for me so the product was available
PPLPMDL0800000001	Cleveland	OH	44106	9/28/2001	SPOKE TO bosswell about marymount speaking event. He seemed surprised that they just want to be told what to do for post op pain mgmt. we confirmed appt for 17th to go over pain mgmt cdrom. grabinsky is still using oxycotin only for clinic pts. could not get much more out of him. find out if first choice? mod-sev. pain.
PPLPMDL0800000001	Akron	OH	44312	9/28/2001	Dr Delhaunty and Hayek.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	OXYFAST, UNIPHYL MG-TO-MG CONVERSION.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	9/28/2001	informed md that richard would be following up on the 30 ml vials for him POA: ctd to visit q other week
PPLPMDL0800000001	So Euclid	OH	44121	9/28/2001	Gave the AAPM consensus state. trying to get time to sit down via lunch Charlene downstairs DARVOCTI11
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Akron	OH	44304	9/28/2001	New PI, Patient assessment sheet, Who ladder, moderate to severe pain.
PPLPMDL0800000001	South Euclid	OH	44121	9/28/2001	quick hello gave the indication for OxyContin Next probe for how uses it vs. combos.
PPLPMDL0800000001	Cleveland	OH	44195	9/28/2001	good long discussion around q8 v 12. Ritchey agrees that it just a knee jerk reaction to increase interval instead of increase dose. mainly because they don't have a lot of time to follow pt. and titrate properly. Also seems like they lock themselves out with the tab mix, because a 40 mg pt will get a 40 mg tab, and feel to increase dose means to go with 2 40'. Explained that if that pt had 2 20's, they could just add a third tab at the 12 hr dose. They maintain the pca infusion for the first dose of oxy, then on the second, the pca is only for brkrth, then dc'd on third dose. doesn't seem to make sense. Hernandez is speaking to residents in a few days. Jim is trying to get her some slides. Talked to Ritchey about docs doing pain pumps for ortho procedures, he said he would talk to a few people to see who's doing them!
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PPLPMDL0800000001	Akron	OH	44312	9/28/2001	Post surgical joint replace ment cases. Chronic pts are spine pain cases using 10mg or 20mg q12h.
PPLPMDL0800000001	Euclid	OH	44119	9/28/2001	i asked him to use post-op 20-30mg q-12 he said he would try and remember.
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/1/2001	Asked doc if there were issues that were affecting his willingness to rx oxycotin. He said he was still rxing. I asked about new starts and he did pause. He said he has had a lot of discharges. I asked if that was anything new, because he has always told me he has a lot of dcs. He just thought the heat was still to high on oxy and referred to zaidi's pt. (who was on high doses for a long time, and they recently found out he was diverting) doc didn't like being duped. Explained that we need to pick pts more accurately, but don't withhold oxycotin. He assured me he would get back on track and I let him off the hook. lunch in 10 days so catch him there.
PPLPMDL0800000001	Westlake	OH	44145	10/1/2001	he said he just wrote a script for uniphyl but has cooled on Oxycontin and with all narcs. he is afraid of DEA investigating
PPLPMDL0800000001	Akron	OH	44304	10/1/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Garfield Hts	OH	44125	10/1/2001	Jeannie needs more of the side effect pieces and pain scales. discussed details for talk in november. Bernstein just wants cook book for post op pain. Rothfusz's concern is who will manage. Ask doc if nurses can be acute pain service. Bernstein concerned about quality of care, but rothfusz agreed with me that is pretty much how it is run at ccfc.
PPLPMDL0800000001	Garfield Hts	OH	44125	10/1/2001	Jeannie needs more of the side effect pieces and pain scales. discussed details for talk in november. Bernstein just wants cook book for post op pain. Rothfusz's concern is who will manage. Ask doc if nurses can be acute pain service. Bernstein concerned about quality of care, but rothfusz agreed with me that is pretty much how it is run at ccfc.
PPLPMDL0800000001	South Euclid	OH	44121	10/1/2001	Quick call -she came out to desk to say hello. Hit indications all products NEXT GET CHARLENE TO GIVE ME LUNCH APPT. HERE
PPLPMDL0800000001	Cleveland	OH	44117	10/1/2001	He didn't bring up the need for more Rx pads but I'm sure he will. keeps bringing up speaking engagements. next call: let him know that he can not get any pads until 3 months from his start date.
PPLPMDL0800000001	Cleveland	OH	44106	10/1/2001	gave the Marcus study - setting up noon Journal Club SOAP WATSON OR THE ADJUVANT SEC. MARCUS
PPLPMDL0800000001	Cleveland	OH	44109	10/1/2001	he says that he is now trying the 40mg dose in trauma cases, says so far it is working well, talked about using short acting for bt pain
PPLPMDL0800000001	Akron	OH	44302	10/1/2001	rescheduled luncheon since cancellation ctd to await for lunch for apt with md oxy go to after q4 hour short acting is around the clock rectill still comenting on oxy media need to address this with melanie and end it POA: start earlier with patients
PPLPMDL0800000001	Cleveland	OH	44109	10/1/2001	in clinic, he asked how to dose post op, told him to use the 10mg dose and write for multiple tabs, he said ok, plastics case
PPLPMDL0800000001	Akron	OH	44304	10/1/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Uniontown	OH	44685	10/1/2001	sever chronic pain that is not controlled on vicodin or cancer pain
PPLPMDL0800000001	Cleveland	OH	44106	10/1/2001	In the dept. Hanna G hit the indication and he stated experience using it for severed post-surg - so rev'd. mod. pain & atc analgesia / d/c perc seep
PPLPMDL0800000001	Mayfield Village	OH	44143	10/1/2001	He's fine with the PI changes and asked if Zi could reschedule my appointment because he was behind Next call: clinical practice guidelines AGS
PPLPMDL0800000001	Parma	OH	44129	10/1/2001	doc was concerned about advertisement in Steubenville area from a lawyer that is recruiting oxy pts or people who know oxy pts. Doc wanted to know what that was about. explained that suits have been filed against the company because of addiction/deaths due to abuse. Told him that the suits that have gone to court were dismissed outright. doc was concerned that he would be targeted.
PPLPMDL0800000001	Westlake	OH	44145	10/1/2001	quick hit through the window. he asked about the latest with abuse and showed the 10 point plan
PPLPMDL0800000001	Akron	OH	44304	10/1/2001	New PI, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/1/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around the clock pain.
PPLPMDL0800000001	Lakewood	OH	44107	10/1/2001	she said she has been using more uniphyl since the discontinuation of Unidur and theodur but refers most patients who need severe pain control. went over PI and the moderate indication
PPLPMDL0800000001	Cleveland	OH	44106	10/1/2001	Product mention- toldt how might use with adjuvants. next get into the noon Journal Club luncheon sponsor. how using it now?
PPLPMDL0800000001	Euclid	OH	44117	10/1/2001	He did talk to bowersox but they have different ideas of what type of practice they want to run. bowersox doesn't want to do PT in his office. things are going well no problems with pharmacies or scripts being filled next call: any new starts?
PPLPMDL0800000001	Parma	OH	44129	10/1/2001	met with don and set up inervice with bridgette from staff rph, they are stocking oxy in hospice home on west pleasant valley, don feels the theophyllines are on thier way back in, he read it in an article (but ouldnt remeber the article)
PPLPMDL0800000001	Parma	OH	44129	10/1/2001	met with nicole trigone, a brand new rph, new grad, as well as PA, she aooecuates the free ce's. hasnt moved allot of oxy but i feel confident she will fill rx's for oxy...especially if i keep very visible there...plan to do a lunch in a week or so....
PPLPMDL0800000001	Parma	OH	44129	10/1/2001	met with mariyo rph, and stocking all strengths...i went over with her..."what i am telling the docs" the potency misconception and accrocontin delivery system
PPLPMDL0800000001	Cleveland	OH	44109	10/1/2001	see notes

PLPMDL0080000001	Cleveland	OH	44109	10/1/2001	dr frat notes
PLPMDL0080000001	Cleveland	OH	44102	10/1/2001	talked about rx pads
PLPMDL0080000001	Cleveland	OH	44106	10/1/2001	Hanna 6 good venue to catch while stuffing MB's.
PLPMDL0080000001	Garfield Hts	OH	44125	10/1/2001	Jeanne needs more of the side effect pieces and pain scales. discussed details for talk in november. Bernstein just wants cook book for post op pain. Rothfusz's concern is who will manage. Ask doc if nurses can be acute pain service. Bernstein concerned about quality of care, but rothfusz agreed with me that is pretty much how it is run at ccfc.
PLPMDL0080000001	Westlake	OH	44145	10/1/2001	he said he is seeing the UH oncologist use more patch for some reason. and less oxycontin.I asked if there has been any big shifts away from Oxy for nonmalignant. He said not really but Vicodin is still by far the most used
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/1/2001	New Pl, Around the clock pain, moderate to severe pain.
PLPMDL0080000001	Akron	OH	44304	10/1/2001	New Pl, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PLPMDL0080000001	Westlake	OH	44145	10/1/2001	he sai he is back to writing more Oxy than the patch but has a few on the patch that are doing fine
PLPMDL0080000001	Uniontown	OH	44685	10/1/2001	cancer pain and believes that all pts on opioids become dependent on it.
PLPMDL0080000001	Garfield Hts	OH	44125	10/1/2001	Jeanne needs more of the side effect pieces and pain scales. discussed details for talk in november. Bernstein just wants cook book for post op pain. Rothfusz's concern is who will manage. Ask doc if nurses can be acute pain service. Bernstein concerned about quality of care, but rothfusz agreed with me that is pretty much how it is run at ccfc.
PLPMDL0080000001	Cleveland	OH	44106	10/1/2001	Gave the AAPM / APS Joint Consensus statement and made appt. Focus on the bullet point benefits OxyContin close pt.
PLPMDL0080000001	Akron	OH	44305	10/1/2001	New Pl, APA guide, Federal government pamphlet on 0-10 pain scale, who ladder, oral route preferred route. Uniphyl mg-to-mg conversion.
PLPMDL0080000001	Cleveland	OH	44106	10/1/2001	quick reference to indication & he confirmed his use for post- op pain. mentioned to remember to watch for those pts. taking ATC combo's. next sleep through night with oxycontin
PLPMDL0080000001	Euclid	OH	44119	10/1/2001	No new starts with oxycontin because he hasn't seen teh right patient but will if he see's fit.
PLPMDL0080000001	Cleveland	OH	44109	10/1/2001	in trauma clinic, she says that oxy with percocet is what she uses, did talk about oxy ir seperately
PLPMDL0080000001	Cleveland	OH	44109	10/1/2001	he says that he used oxy 20mg in burn pt on dc, and the pt said it was not enough, talked about how higher dose may be needed, and to write the 10mg dose and something for bt pain, follow up
PLPMDL0080000001	Cleveland	OH	44109	10/1/2001	soap on roth, he says that that style is not good for him, did talk about dosing oxy in oa pts who are taking short actings around the clock, says he will try
PLPMDL0080000001	Lakewood	OH	44107	10/1/2001	quick hit he said he wrote an Oxycontin script this morning for OA 10mgs q12 she may need to go to 20
PLPMDL0080000001	Cleveland	OH	44109	10/1/2001	ahcpr post op guideleins, tlaked about using oxy 10mg and titrating, trauma rotation
PLPMDL0080000001	Westlake	OH	44145	10/1/2001	lunch. he said he only uses Duragesic if OxyContin fails, he will titrate the OxyContin to a reasonable level and if not satisfactory then he will go to the patch as a last resort
PLPMDL0080000001	Westlake	OH	44145	10/1/2001	she said she just filed an Oxycontin script already this morning. She wouldn't say the doctor but id sayit was a patient who was on 10 mgs and now is titrated to 20mgs
PLPMDL0080000001	Akron	OH	44302	10/1/2001	md works closely with melanie almost as if melanie has writing power (need to find out more at lunch) state go to duragesic when pt cant swallow or when oxy not working??? need to review titration and prescribing of oxy
PLPMDL0080000001	Cleveland	OH	44106	10/1/2001	lunch ortho per 10-12 q12 d/c atc perc
PLPMDL0080000001	Cuyahoga Falls	OH	44221	10/1/2001	New Pl, 10 point plan, Letter, Document, Sleep thru the night, 12 hour smooth control. Uniphyl, dosage, you get it between 2-6am when you need it the most.
PLPMDL0080000001	Akron	OH	44305	10/1/2001	New Pl, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL0080000001	Akron	OH	44305	10/1/2001	New Pl, 10 point plan, sleep thru the night 12 hours of relief for moderate to severe pain.
PLPMDL0080000001	Akron	OH	44307	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44307	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
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PLPMDL0080000001	Akron	OH	44308	10/2/2001	rebates, ceu's
PLPMDL0080000001	Akron	OH	44307	10/2/2001	ceu, pens, pads
PLPMDL0080000001	Akron	OH	44307	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
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PLPMDL0080000001	Akron	OH	44302	10/2/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44333	10/4/2001	He has almost stopped using OxyContin post op, his concern with diversion and patient are not comfortable with getting the script.
PLPMDL0080000001	Gates Mills	OH	44040	10/4/2001	Next call: what patients does he feel comfortable using oxycontin in? None of them and then he laughs. He has increased his use but he does not have a favorqble opinio about opioids. next call: does he differentiate between addition and tolerance? what does duragesic offer over oxycontin?
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	he thinks that resident s get better training than he did, but still not enough, talked about opiod doc kit and oxy in mod pain, copd and uni
PLPMDL0080000001	Cleveland	OH	44127	10/4/2001	he says that the problem with oxy is that it works too well, nice guy, talked about how oxy can be as potent or as mild as he wants it to be, 10mg oxy is only like taking a vico every 6 hours, talked about managing side effects and senokot
PLPMDL0080000001	Akron	OH	44333	10/4/2001	He is not using that much at all, he is concerned over scrutiny he could face with writing OxyContin so he is using vicodin or darvocet.
PLPMDL0080000001	Cleveland	OH	44127	10/4/2001	talked about post op use of meds, he says that most pts do not need any more than prn meds post op, says that some do need more, talked baout oxy in those pts. went thru dosing of 10mg
PLPMDL0080000001	Akron	OH	44321	10/4/2001	Chronic pain, more than 30 days will get OxyContin. most patients are older and suffer from arthritic pain.
PLPMDL0080000001	Akron	OH	44319	10/4/2001	Chronic pain patients tahr are not controlled on short acting opioids will get Oxy. Acute fractures or severe strains will get OxyContin. Proper pt selection is the key. Lung pts, if severe enough send to the pulmonologist.
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	talked about the documentation kit, she wants to set up resident program at southpoint, uni sasmples, copd
PLPMDL0080000001	Akron	OH	44333	10/4/2001	He has his same chronic arthritic patients on OxyContin, aminly his older patients that he feels comfortable with prescribing OxyContin. Younger pts are getting short acting.
PLPMDL0080000001	Middleburg Hts.	OH	44130	10/4/2001	met with tom yu, no probs lately, will place senokot sample in all constipation causing prescriptions, has seen alot of uniphyl samples knew of its ab rating to generics, said he does fill some theodur and theo 24 rx's, i told him of d/c of the dur's.... is still filling oxy all strengths he didnt seem to have issues with any one particular doc
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	see notes
PLPMDL0080000001	Cleveland	OH	44127	10/4/2001	stock only 10 and 20 oxy
PLPMDL0080000001	Middleburg Hts	OH	44130	10/4/2001	Met with Kris about our going into the hospital during national hospice month. We will be doing this with Lisa Shaheen. She will have the opportunity to meet all the unit managers in the hospital for nursing. We will do this in November. We will meet with all 10 units.
PLPMDL0080000001	Akron	OH	44307	10/4/2001	spoke with pharmacy in POB building in need of senokot samples-- give them out with every opiod updates on oxy 160 and meicaid given
PLPMDL0080000001	Barberton	OH	44203	10/4/2001	Dr Bhe and Dr tang.
PLPMDL0080000001	Akron	OH	44310	10/4/2001	md using pain pumps but will not see reps worked with nurse and gave her info on chirocaine she did inform me that wolf does see reps and lunches on Main street in akron
PLPMDL0080000001	Akron	OH	44333	10/4/2001	Senokot-s samples.
PLPMDL0080000001	Richmond Hts	OH	44143	10/4/2001	He is very cautious but is maintaining about three patients on oxycontin. I need to focus on episodic and constant pain with him and may get earlier starts
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	he says that oxy is still being used there, but not that much, but wants me to keep talking to the residents and educating them, gave him opiod documentation kit and uni samples, copd
PLPMDL0080000001	Akron	OH	44302	10/4/2001	md and sue the chemo rn treat patient together when and if the pain is not under control they refer the pt next door to the pain consultants (julie and ann) majority is handled in practice md is in akron more than Hopkins and Karlen and Jenison luncheon scheduled
PLPMDL0080000001	Akron	OH	44319	10/4/2001	If pt is in sever epain, he is using more MS Contin vs OxyContin for fear of misuse of OxyContin. he believes all pts develop a tolerance which he is confusing with physical dependency.
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	went thru the who ladder for pain meds, he uses the nsaid for moderate pain and then goes to prn short acting, placed oxy in the next step at 10mg, uni and copd
PLPMDL0080000001	Fairlawn	OH	44333	10/4/2001	If pts come in on vicodin or other short acting opiod and are doind well, he will not switch the pt. Pts that are not being controlled on current medications will be converted to OxyContin. He does alot of occupation injuries, low back pain or failed backs from spine surgery and types. Side effects, nausea sedation and vomiting cause pts to be taken off. Talked about side effects dissipating over time except for constipation.
PLPMDL0080000001	Cleveland	OH	44105	10/4/2001	main focus was on uni, but talked oxy and using it in pts that have been on short acting agents for awhile and now need to be titrated, tlaked about conversion to oxy, uni and copd
PLPMDL0080000001	Akron	OH	44302	10/4/2001	wow tough call md gave little info shared oxy advantages regarding stable plasma levels q12 hour dosing and increased quality of life would not reveal when she moves from oxy to the patch but did add that she does not believe oxy works for everyone nor does the patch general terms only refocused me to work with Julie getting the point that this practice relies on julie and ann to treat pain in pts
PLPMDL0080000001	Middleburg Hts.	OH	44130	10/4/2001	met with margret had some concern with filling a tid rx for kansal, i explained our contin deliv system and out data to support q 12 hour dosing but not tid, however if it is a doc that you have a relationship with and trust his judgement i have seen it being filled as such, we however do not promote it that way. is filling many uniphyl rxs??? stapled sena to boxes
PLPMDL0080000001	Cleveland	OH	44111	10/5/2001	focus on tid vs q12, he says now he is no longer hearing from pts wanting to be removed from oxy, says that he is now using oxy in many pts again, in the tid dosing he says that he starts pts on q12 and then goes to tid, he says that it works better and he is opiod sparing, sends pts home and tells them initially to take either 3 10s q12 or 2 10s tid, he says all pts come back taking tid dosing, he is documenting exactly what he is doing, talked about how the 3rd dose could be diverted. only goes to 30mg tid and then if he needs to will switch to kadian or dura, highest dura is 100mc patch. bring in more senokot samples and pens, follow up
PLPMDL0080000001	Akron	OH	44333	10/5/2001	fallen into the patch having less abuse than OxyContin, chronic patients that has a concern or new patients taking too many vicodin are being put on the patch.
PLPMDL0080000001	Cleveland	OH	44111	10/5/2001	talked about dosing oxy asymmetrically for some pts, he has pt that keeps waking up at night bc not enough relief, on oxy 10mg, but did not want to up the dose during the day, told him 10mg am and 20mg pm
PLPMDL0080000001	Akron	OH	44313	10/5/2001	md needs much reminding and coaxing to write for post op pain ie a c section. does see advantages of oxy vs q 4 hour med and importance of limiting tylenol. POA' ask why not start writing oxy nes post op lady
PLPMDL0080000001	Cleveland	OH	44106	10/5/2001	doc developing new opinion about long acting meds for acute pain. does believe that joint replacements, where pts on atc for a few weeks, should take advantage of long acting convenience/benefits. Need to get him into depts to share thoughts with surg.
PLPMDL0080000001	Cleveland	OH	44111	10/5/2001	he saked me about oxy ir, talked about how it differs from percocet and the lack of apap, next time talk about oxycontin

PPLPMDL0080000001	Cleveland	OH	44106	10/5/2001	Dr. Levitan was asking about media attention to oxycontin. wanted to know what all the fuss was about. So do we. He asked about NYT article and promoting oxy for non malignant pain. I explained that there are total joint surgeries where pts have atc pain and that is where a long acting med is appropriate for good nights rest. Seemed to understand that. Did not get that idea from the article. I explained that is what they characterize as aggressively promoting. He is not changing rxing habits. Starts when some has persistent pain. May go to patch if pt has trouble complying. Asked if pts cant remember pills twice a day, may be even harder to remember how many days patch was on. plus stable plasma with oxy, to variable with dura next call, how high will go. Brell- quick intro, likes oxy because well tolerated. said best to catch her at fellow lunches, see phyllis in bolwell 3rd floor lab to set up. Dowlati- speaking tomorrow at conference on new cancer meds. said he is still strong supporter of oxycontin and generally rxs first line for mod to sev pain. hasnt seen anybody in awhile explained to him change over. next call find out how high he goes. Brell- a quick intro, new to dept. seemed open says she writes. said its best to see at fellow lunches. talk to her there.
PPLPMDL0080000001	Akron	OH	44307	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
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PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	he says that the attendings do not like them to use oxy, he says that he has still writing for it, talked about atc pain control, follow up
PPLPMDL0080000001	Cleveland	OH	44302	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	10/5/2001	Dr. Levitan was asking about media attention to oxycontin. wanted to know what all the fuss was about. So do we. He asked about NYT article and promoting oxy for non malignant pain. I explained that there are total joint surgeries where pts have atc pain and that is where a long acting med is appropriate for good nights rest. Seemed to understand that. Did not get that idea from the article. I explained that is what they characterize as aggressively promoting. He is not changing rxing habits. Starts when some has persistent pain. May go to patch if pt has trouble complying. Asked if pts cant remember pills twice a day, may be even harder to remember how many days patch was on. plus stable plasma with oxy, to variable with dura next call, how high will go. Brell- quick intro, likes oxy because well tolerated. said best to catch her at fellow lunches, see phyllis in bolwell 3rd floor lab to set up. Dowlati- speaking tomorrow at conference on new cancer meds. said he is still strong supporter of oxycontin and generally rxs first line for mod to sev pain. hasnt seen anybody in awhile explained to him change over. next call find out how high he goes. Brell- a quick intro, new to dept. seemed open says she writes. said its best to see at fellow lunches. talk to her there.
PPLPMDL0080000001	Garfield Hts.	OH	44125	10/5/2001	met with staff rph on oxy, is stocking and filling without discrepancies... is seeing some a/nesth with this rph, is stocking uniphyl 4 and 6, some pt on...left senokots
PPLPMDL0080000001	Garfield Hts.	OH	44125	10/5/2001	met with scott on oxy and uni, is stocking and filling, no problems, sees alot from various anesthesiologists at tid and qid dosing...he either calls the docs or may not fill the rx
PPLPMDL0080000001	Garfield Hts.	OH	44125	10/5/2001	angie still out on maternity, frank fills in as well as today's male rph, too busy to really talk....pharmacy is always jamming when I stop in there...gets large percentage of office buildings scripts
PPLPMDL0080000001	Euclid	OH	44119	10/5/2001	no problem patients like the one lady afew months ago. Mike says things are doing well Next call: mike amy
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	talked about 40mg use
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	talked about oxy and local use
PPLPMDL0080000001	Cleveland	OH	44106	10/5/2001	ireland cancer center and pain
PPLPMDL0080000001	Cleveland	OH	44106	10/5/2001	Dr. Levitan was asking about media attention to oxycontin. wanted to know what all the fuss was about. So do we. He asked about NYT article and promoting oxy for non malignant pain. I explained that there are total joint surgeries where pts have atc pain and that is where a long acting med is appropriate for good nights rest. Seemed to understand that. Did not get that idea from the article. I explained that is what they characterize as aggressively promoting. He is not changing rxing habits. Starts when some has persistent pain. May go to patch if pt has trouble complying. Asked if pts cant remember pills twice a day, may be even harder to remember how many days patch was on. plus stable plasma with oxy, to variable with dura next call, how high will go. Brell- quick intro, likes oxy because well tolerated. said best to catch her at fellow lunches, see phyllis in bolwell 3rd floor lab to set up. Dowlati- speaking tomorrow at conference on new cancer meds. said he is still strong supporter of oxycontin and generally rxs first line for mod to sev pain. hasnt seen anybody in awhile explained to him change over. next call find out how high he goes. Brell- a quick intro, new to dept. seemed open says she writes. said its best to see at fellow lunches. talk to her there.
PPLPMDL0080000001	Beachwood	OH	44122	10/5/2001	Had lunch with Pam. She said the census of the hospice is very low at 12. She is now doing consulting for all pain management in the hospice and the nursing home. She is recommending Oxycontin.
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	visited medical education trying to schedule grand rounds for next year apt made with ken in pharmacy for chirocaine inservice Stephanie head nurse on oncology floor will inservice floor
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	ceu's
PPLPMDL0080000001	Akron	OH	44302	10/5/2001	ceu's, pens, pads, patient education
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	ceu's, pens, pads, patient information
PPLPMDL0080000001	Akron	OH	44333	10/5/2001	goal is too find specific patients on the patch and get them converted over to oxyContin, go to the patch after vicodin on patients that have not been compliant with short acting opioids.
PPLPMDL0080000001	Maple Hts.	OH	44137	10/5/2001	met with pic, still primarily using dilaudid, find out what pts profile fits dilaudid next visit
PPLPMDL0080000001	Akron	OH	44302	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44302	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	stopped in er, he says that any oxy rx now would be fo ca pt admitted to the er, talked about using in trauma and fractures
PPLPMDL0080000001	Akron	OH	44302	10/5/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44333	10/5/2001	moderate pain is from 4-7 on pain scalek she is using short acting opioids for this type of pain, vicodin. If need long term she will use the patch.
PPLPMDL0080000001	Parma	OH	44129	10/5/2001	met with weiner, patrice and Karen for uniphyl samples...going through rather quickly
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	talked about case that he sent hom on oxy, the pts had hernia surgery and was doing well on oxy, but became very constipated, talked about why and talked about using senokot s
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	back in office spoke to nurses regarding oxycontin steady blood levels vy busy office not much input regarding md lunches may be needed q other month to move the business and get specific with starts and titration
PPLPMDL0080000001	Akron	OH	44310	10/5/2001	md offered almost nothing to the call would not answer where he places oxy when he uses how he compares etc... did say he does not use a pain scale just asks the pt how there pain is shared the benefits of oxy such as working within 1hour steady plasma levels no variability as compared to other long acting titration in 1 to 2 days single entity benefit of less taxing on the liver... md just looked at me and said he uses oxy everyone uses oxy POA: aps guidelines po preferred route; 1-10 scale ; PI plasma levels
PPLPMDL0080000001	Akron	OH	44304	10/5/2001	spoke with karen and beth had pt with medicaid limits shared info regarding prior auth number and guidelines vy receptive gave them ceu hour pamphlet and scheduled a luncheon POA compare against duragesic: no variable pharmacokinetics, titration, ease of use and steady plasma levels
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	oxy 10mg q12 to 2 for cases in which pts use perco 2 every6 hours. he says that is his typical dose for perco
PPLPMDL0080000001	Cleveland	OH	44111	10/5/2001	still will write for oxy, but only if pt has evidence of pain, ie like a fracture or trauma, talked bout dosing oxy for fractures and tapering down
PPLPMDL0080000001	Cleveland	OH	44115	10/8/2001	Spoke with Dr. Agneberg. Told him that Ron McBride spoke very highly of his talk to primary care. He said Dr. Levitan asked a set-up question about Oxycontin. It was in our favor. I explained to him our 10-point plan to combat drug diversion and abuse. Gave him a copy of the brochure. Also left the State Medical Boards paper, and the JCAHO book on pain assessment.
PPLPMDL0080000001	Beachwood	OH	44122	10/8/2001	need to take off of core list, in today bc gone tommorrow, talked about oxy in hemoroid cases, talked about using senokot also
PPLPMDL0080000001	Akron	OH	44310	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	10/8/2001	post op conversion to oral meds atc pain moderate level = OxyContin
PPLPMDL0080000001	Cleveland	OH	44195	10/8/2001	PI & consensus statement
PPLPMDL0080000001	Akron	OH	44304	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	10/8/2001	indiation and atc pain next 10 mg 1-2 q 12
PPLPMDL0080000001	Akron	OH	44307	10/8/2001	Grand Rounds. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44310	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Beachwood	OH	44122	10/8/2001	post op talk about how pain is pain and that atc pain needs to be treated with atc meds, asked him about moderate pain and he says he only treats with nsiaids and if the need opioids must be severe pain
PPLPMDL0080000001	Independence	OH	44131	10/8/2001	need to schedule lunch with goliast, isnt comfortable with oxy in his practice yet, sustersic is using for chronic pain pts
PPLPMDL0080000001	Beachwood	OH	44122	10/8/2001	gave him pi and told him indicatin for moderate to severe pain, gave him thru window, says that oxy at hillcrest is not big in post op, talk to smalls
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Beachwood	OH	44122	10/8/2001	says that he thinks the short acting meds are fine for pts up until they have been on them for more than a few months, talked to him about persistent vs intermittent pain and how it is different, asked him why wait until the pt had been on sa that lng, and he said bc other tx could help get them off the meds. need to get oxy started earlier, schneider and marcus
PPLPMDL0080000001	Cleveland	OH	44106	10/8/2001	nausea has kept his rning down for OxyContin...proofs for clinical trials comparing Vicodin to OxyC in nausea
PPLPMDL0080000001	Independence	OH	44131	10/8/2001	is stocking oxy, very limited use though...is stocking uniphyl, said moving a bit more since d/c
PPLPMDL0080000001	Independence	OH	44131	10/8/2001	met with sally sheep, she appeared uncomfortable with talk about oxy...they are only stocking 10-20 mg, she said that is all they see being used...need to f/u on that; whom is she seeing writing those dosage strengths? She thought uniphyl was being d/c i informed her of uni-theo-dur d/c, left samples of senokot, seh wouldn't lie me staple coupons to shelf stock
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/8/2001	10 pt. plan filling for known pts. not new ones
PPLPMDL0080000001	S Euclid	OH	44121	10/8/2001	hit benefits oxyContin to perc.
PPLPMDL0080000001	Beachwood	OH	44122	10/8/2001	talked about kriegler
PPLPMDL0080000001	Cleveland	OH	44122	10/8/2001	talked zaidi



PPLPMDL0800000001	Warrensville Hts	OH	44122	10/8/2001	see zaidi notes
PPLPMDL0800000001	Cleveland	OH	44112	10/8/2001	see abrakasia,
PPLPMDL0800000001	Cleveland	OH	44115	10/8/2001	Did the second quarter hospice rebate. Also go to meet with Dr. Agneberg. See notes under him.
PPLPMDL0800000001	Cleveland	OH	44106	10/8/2001	Met with Arwilda Franklin. She is the Staff Development nurse. We the discussed the 4 in-services I will do in the home. She is very interested in this. She wants me to have another meeting with the D.O.N. to discuss the plans. She wants to kick this off in the spring. They are looking to become JCAHO certified.
PPLPMDL0800000001	Cleveland	OH	44106	10/8/2001	Went to see the staff development person. His name is Jeremy. He was not in. I left my card. Dr. Greg Hall is still the medical director.
PPLPMDL0800000001	Akron	OH	44307	10/8/2001	ceu's, pens, pads
PPLPMDL0800000001	Akron	OH	44310	10/8/2001	ceu's, pens, pads, patient information
PPLPMDL0800000001	Akron	OH	44303	10/8/2001	ceu's, pens, pads, patient information.
PPLPMDL0800000001	Cleveland	OH	44106	10/8/2001	indication and atc pain
PPLPMDL0800000001	Akron	OH	44310	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Garfield Hts.	OH	44125	10/8/2001	discussed use of oxy...he doesn't feel comfortable with the potency of oxy...showed conversion chart, briefed on uniphyl...per his request, he wanted samples??? need to redirect on oxy to specifics and get him comfortable with a pt type for oxy
PPLPMDL0800000001	Cleveland	OH	44195	10/8/2001	ten tips surviving rx'ing opioids
PPLPMDL0800000001	Independence	OH	44131	10/8/2001	met with sustersic, detailed uniphyl, once daily at night for night time sx...told of d/c uni and theo dur, asked for usage of oxy, is chroni mostly back
PPLPMDL0800000001	Akron	OH	44302	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	10/8/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/8/2001	Dr. Alberini, IM resident doing his ON rotation with Abrakasia. We discussed the indication for oxy and how to initiate calculating total daily dose and dividing by two.. Dr. Abrakasia agreed that if pain was going to be persistent you have to be proactive. Discussed titrating if more than two episodes of breakthrough a day and to increase dose between 25/50%. Discussed using shortacting or non opioids for brkthru. And then, since single entity, titrate to effect, no max dose, only limited by ability to manage side effects, discussed sennakots needing stimulant to get smooth muscle contractions. Dr. Abrakasia confirmed everything said. next, talk about pt types and success stories with oxy.
PPLPMDL0800000001	Cleveland	OH	44106	10/8/2001	good review of the conversions and titration at lunch Green Road new starts? dc ATC perc 10 OxyC 1-2 Q12
PPLPMDL0800000001	Beachwood	OH	44122	10/8/2001	lunch, Moderate pain mkt, she says that she looks at pain individually, moderate pain could be where she needs to switch to long acting agent, so oxy would be choice, talked about how 1st pass effect can be important bc of titration, focus on oxy vs kadian here. also talk about the onset of action of oxy vs morphine products. Intermittent vs persistent pain, show marcus, she agrees that acute pain can be constant and long acting agent can be used, follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/8/2001	focused on oxy and how it is going in the media and with pts. he says that he feels that the issue of abuse has gotten back to normal now, sya that he still will use dura for pts who have hx of abuse and also have tendency to abuse opioids. started to talk about duragesic and he said I was baching it, talk about the positives of oxy and advantages, says that he feels oxy has the best overall side effect profile and also overall best package. talked about cost also. talked about positives of oxy and that all meds can be abused. in moderate pain mkt he feels that it is not something that you can define, pt specific, looks at as a medicinal arena, when pts begin taking alot of sa, etc. Personal, he is going to ny for broadway show with family for thanksgiving. be professional and relaxed, 3rd party resources and doc kit
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/8/2001	he is back to work, but only half days now, pm only. talked about moderate pain, he says he does not really see a difference in mod and severe pain when it comes to opioids, when they need opioids around the clock, whether oxy or any other, then it is severe pain, need to talk about specific pain states
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	PI & indication probe for use vs. combos.
PPLPMDL0800000001	Akron	OH	44304	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44310	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44113	10/9/2001	asked him about moderate pain and oxy, he says that he sees alot of pts that have more severe pain bc of rehab and pain mgt, but says that there are varying degrees of pain, says that pts on short acting that are doing well he does not mess with it, only when pt has to be adjusted. follow up with why la single entities are better, schneider reprint
PPLPMDL0800000001	Akron	OH	44304	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	PI and indication next probe for perception vs. combos
PPLPMDL0800000001	Parma	OH	44129	10/9/2001	met with hickey and discussed dc of slo bid and his pt stated difficulty getting uniphyl filled I assured him that all rxs are carrying uniphyl
PPLPMDL0800000001	Cleveland	OH	44113	10/9/2001	on 4th floor, asked him if he is still using oxy, he says it is good, and too good, he says that it turns people into addicts. uses it in chronic and post op pain, need to clarify what he meant, his prescribing has not changed, but is writing 120 vico per month. see soon
PPLPMDL0800000001	Akron	OH	44304	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	Had percept. OxyC slower to analgesia than combos. set straight and asked if he would suggest to attending if felt would be better for the pt. show absorption half life / PI
PPLPMDL0800000001	Akron	OH	44310	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44302	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	PI & tips to survive op. rxing. next mod pain indication
PPLPMDL0800000001	North Royalton	OH	44133	10/9/2001	met with ray and discussed no probs with oxy, is filling. stocks and fills uniphyl, likes to refer pt to senokat and likes to start them on samples...stapled to boxes and left at rx..
PPLPMDL0800000001	Cleveland	OH	441062057	10/9/2001	stocking 10's -20's this is majority of orders couple 40/ 80's sends to hospital outpt. rx. due to space in his pixus cart tell to eliminate some non movers/ darvocet
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	not capturing near the majority of CCF rx's " they generate 1 million scripts / yr." majority filters out to retail northern OH
PPLPMDL0800000001	Cleveland	OH	44109	10/9/2001	talked about zannoni
PPLPMDL0800000001	Cleveland	OH	44109	10/9/2001	talked zannoni
PPLPMDL0800000001	Cleveland	OH	44113	10/9/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44106	10/9/2001	met sheila on 3rd floor. pts managed on 44 with medicine, talk to dino about inservice up there. lunche on mon or wed. got on for 12/19. get in for next year, one a month. makkar on thur but does not like to be bothered. docs have to use mscontin, but most don't like and try to switch to oxy, but get hard time from pharmacy. thinks docs just give in. we talked about the metabolites in hepatoinuff pts. and side effects. she agrees because pts liver under a lot of stress with chemo. talked about oxycodone being very clean. asked her to help remind docs of that for pts with hepato issues. she said she would. left ce piece, she really wanted the hours. also geriatric piece and discussed the same issues for geriatrics in general. she appreciated that. next, try to catch fellows on hallway hit. or ask sheila where can catch between pts.
PPLPMDL0800000001	Euclid	OH	44119	10/9/2001	Met with Toby to discuss more Oxycontin in-services. She said they have a new D.O.N. who is much better than Erica. I told Toby that I needed better attendance. she said I would have better attendance.
PPLPMDL0800000001	Akron	OH	44302	10/9/2001	spoke with jim he is extremely frustrated with medicaid and having to wait 40 min to get prescription approved states that they know nothing about pain mgt. they suggested duragesic patch and it would take 20 patches for this one pt and then they approved oxycontin
PPLPMDL0800000001	Akron	OH	44308	10/9/2001	ceu's, pens, pads, patient information.
PPLPMDL0800000001	Akron	OH	44305	10/9/2001	ceu's, pens, pads, patient information.
PPLPMDL0800000001	Akron	OH	44302	10/9/2001	2 reasons why he is writing meth. now 1. medicaid coverage in practice is a great barrier-- staff and md spending too much time on the phone getting authorizations approved and denied 2. Media states psychiatrists which is a huge referral for him are stating he is crazy for his aggressive treatment with oxycontin and pain mgt in general wants to know how many people have died from oxycontin and what is the abuse numbers..shared that we did not have the numbers but wants further info feels oxy is the best opioid hands down for pain requesting assessment tool concerned about pt that break his 2 stike policy for he is leniant because he believes that they are in true pain and need money so it is tempting to sell oxy for the money and suffer in pain when these pts have nothing but food stamps. therefore dosing meth 90mg bid for pain cheap and very little street value asked md to stand by his stike policy to protect himself and weed out abusers. F/U with assessment tool, info, and in services with 6400 and 6100
PPLPMDL0800000001	Euclid	OH	44119	10/9/2001	he really hasn't thought of oxycontin in terms of moderate pain usually rx opioid for more severe injuries such as crush injuries fractures, or awaiting surgery and function is impaired. this is the area that I feel comfortable using it in.
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	PI and indication..probe for perceptions : combos
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/9/2001	gave pi. told him the indication for persistant moderate to severe pain, talked about how that could be post op or non surgical pain, asked him what he thought, he says good for severe post op pain, talked about moderate indication, stick with this
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	quick mention of compare to perc./vicodin next remind and ask for a pt.
PPLPMDL0800000001	Cleveland	OH	44195	10/9/2001	Mod pain hit - that's how uses it for chronic pain does not cut/ no post op
PPLPMDL0800000001	Cleveland	OH	44310	10/9/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	North Olmsted	OH	44070	10/9/2001	he said he has no problems with OxyContin and almost always gets good results but being an ENT not all his procedures warrant the strength of OxyContin
PPLPMDL0800000001	Euclid	OH	44119	10/9/2001	Spoke with Dr. for first time. I explained that she can use Oxycontin for moderate to severe pain and that when a pt. in on short acting opioids as outlined in the AMDA guidelines, they be converted to Oxycontin. She agreed.
PPLPMDL0800000001	Euclid	OH	44132	10/9/2001	Dr. is still using Oxycontin. She said she considers 5 to be moderate pain on a scale of 1-10. I told her that this is where Oxycontin fits in. We over the specific indication for moderate to severe pain. She said this made sense. She has quite a few pts. on Oxycontin in the nursing home.
PPLPMDL0800000001	Shaker Hts	OH	44122	10/9/2001	asked him about moderate pain, he says that oa is mod pain, asked if he treats oa with opioids when it is moderate pain, he says that if pt needs it he will use them, told him indication of oxy and how 10mg is very low dose, talked about starting doses
PPLPMDL0800000001	Cleveland	OH	44122	10/9/2001	great call. started call with pi and talked about changes and indication, he asked about the 80mg dose, asked him if he uses doses that high, says that he only goes to 40mgq12, asked what he does then, he says that he goes to the patch. says that the patch does not seem to work as well as oxy. played up on this and talked about advantages of oxy, talked about conversions. he brought up abuse, explained to him the situation, showed him the schneider reprint and docs being duped. also showed him also the recommendation of la over sa agents. talked about moderate pain, thinks that oa is, talked about oxy for oa. follow up
PPLPMDL0800000001	Beachwood	OH	44122	10/9/2001	he says that oxy is still being used, talked about percocet, told him that it is the same thing just dosed every 12 hours, give him nuggets, follow up



PPLPMDL0080000001	Shaker Hts	OH	44122	10/9/2001	asked him mabout moderate pain, says that he thinks moderate pain is something that should be treated with nsuids, severe you can use opioids. he says that he has had 3 pts abuse oxy, 2 of them were reported to him by the pharmacist, they were doctor shopping. the other pts brother told him that the pt was selling it. Talked about pts that are currently on sa agents and are taking them around the clock switch to oxy. follow up with schneider reprint
PPLPMDL0080000001	Cleveland	OH	44113	10/9/2001	he says that oxy is getting bad rap. asked him if he is using it and he said not really. he is using percocet post op bc he says it is easier to write than oxy, asked him how he doses perco and he says 1 to 2 to 4 to 6, told him oxy is the same just every 12 hours
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2001	talked at clinic, moderate pain to him is something that needs only minimal pain meds and heal on its own in a short period of time, asked him what if those pain states need atc meds, he says he would be willing to use long acting like oxy, chronic pain, post op also using. follow up with schneider
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	told him about inquiry to home office - in progress. next does he handle moderate pain cases? -how?
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44195	10/10/2001	Rev'd roadmap CORD piece. hit serum levels, AT5, contractility....clinical reprint
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2001	lunch he loved the tamper proof script pads and is looking forward to getting them. he still is niching oxycontin only for the more painful procedures. He said he is still using it though because he knows it works and he can count on it.
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	using in range of 20-40- or 60 mg joked constipation using some TID learned from Biscup. most 4 wks opioids, next show lax protocol make it EZ to use every rx
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2001	he says he does not see moderate pain, says that in trauma cases most are severe, at least according to the pt, says that he thinks that some trauma pain could be controlled with nsuids, but alot of times prn opioids are needed, talked about prn vs atc and the need for long acting like oxy, follow up
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	talked about short acting and long actings, he says that he does not like to give oxy anymore bc his pts like to tie the more meds than he tells them to, asked him if they do this with other meds like vicoden, he said yes, so I ask why not use oxy and write for the 10mg dose. he talked about vico and hearing loss. need to get him to refocus on atc pain and oxy, follow up
PPLPMDL0080000001	Westlake	OH	44145	10/10/2001	quick hit through the window showed Opioid defs. oral preferred route. He said he doesn't use that much Duragesic. doesn't like it
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/10/2001	asked him about use of oxy, he says that he does not write it any more except in very severe cases, talked about indication for moddrate pain and asked him what cases he felt were moderate cases. he did not wnat to talk, follow up
PPLPMDL0080000001	Parma	OH	44129	10/10/2001	according to Alice, from Boardman, doc mainly writes q 8 or 6l no pharmacies in parma will fill rx's. I explained why, because of he writes the rx. They say we have to talk to Cheryl because she knows how to address him! IF any pt asks him about oxycontin or indicates that they are not incontrol of their pain, he cuts them off immediately. He is not differentiating between good and bad patients. Even those that he has been treating a long time. He also freaked out because of Banaga's arrest. Tried to explain that it was because of poor documentation and not oxycontin.
PPLPMDL0080000001	Akron	OH	44302	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	spoke with Bruce set up another insvc. focus on acute guidelines
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	Angela & Greg? looking at best date for insvc. not enough room to pack in two units at 500 ....acute pain guidelines
PPLPMDL0080000001	Cleveland	OH	44106	10/10/2001	Federation State Medical guidelines, CME all products good volume OxyC
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/10/2001	Bob fills but vigilant & not if doesn't know physician/ pt. State guidelines & CEs
PPLPMDL0080000001	Cleveland	OH	44102	10/10/2001	talked about abuse and senokot
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	dave and zannoni, need help
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2001	he said he doesn't see a lot of scripts of Oxycontin now that Cullen has slowed
PPLPMDL0080000001	Rocky River	OH	44116	10/10/2001	she wanted to know what purdue is doing to fight abuse. Went over 10 point planthen compared oxy with Vic
PPLPMDL0080000001	Akron	OH	44321	10/10/2001	Did the second in a series of in-services on pain management. This was on pain assessment.
PPLPMDL0080000001	Akron	OH	44321	10/10/2001	Did the second in a series of in-services on pain management. This was on pain assessment
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2001	he said he is always watching out for abusers and sees his share but it really a rarity. Most patients seem litig
PPLPMDL0080000001	Akron	OH	44307	10/10/2001	spoke with Jeff in phurm pulled up pricing on oxy vs ropiv. and chiro more expensive aware of what chiro is but bottom line is cost order through novation informed him Dr. Kirk was interested in trying chiro but no way at this price per jeff Rop. used in Land D
PPLPMDL0080000001	Akron	OH	44302	10/10/2001	spoke with Pilar regarding oxycontin and use asked for inservice date for nursing unit 5400 will call with dates for nov and dec. vy thrilled to have visit Julie has an office on this unit as well
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44308	10/10/2001	ceu's, pens, pads, patient information.
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	ceu's, pens, pads, patient information
PPLPMDL0080000001	Westlake	OH	44145	10/10/2001	he said he would switch his Theodur and Unidur patients to Uniphyl. He said the press has not affected his writing habits at all He trusts OxyContin and just wrote a script for Osteo this morning
PPLPMDL0080000001	Akron	OH	44304	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/10/2001	md on his way to L and D had chirocaine pamphlet in his pocket asked me to come back Friday he would have time
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2001	working with andrson, talked about oxy and using 2 20s not 1 40mg post op
PPLPMDL0080000001	Akron	OH	44310	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Westlake	OH	44145	10/10/2001	he wanted to know if I was able to get him a booklet from the pain seminar at UH. Went over a patient who he was surprised is only taking 10mgs of oxycontin who was taking 6 Vicodin per day and is now even doing better
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	Does not do surgery just clinic so more continuity w/ pt. Hit comp to combos. & single entity. NEXT PROBE FOR PT START, DOSE RANGES
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	quick call, oxy in total knees, use the 10mg 2 to 3 pills, follow up
PPLPMDL0080000001	Akron	OH	44304	10/10/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Lakewood	OH	44107	10/10/2001	lunch he also liked the tamper script pads. he was interested in the 10 point plan and our abuse resistant future meds. He also loved the pain scales and even decided to copy them to their initial assessment sign in sheet
PPLPMDL0080000001	Cleveland	OH	44109	10/10/2001	tried to talk about moderate pain mkt, she is still scared of using opioids, she has decreased use of oxy considerably, talked about proper pt selection, follow up
PPLPMDL0080000001	Beachwood	OH	44122	10/10/2001	she is nice lady, but sometimes hard to talk to, started with the pain scales, asked her where she felt moderate pain would be on those scales, she said somewhere in the middle, asked how she would treat that pain, she says that she would probably just use nsuids, talked about using opioids if pain is no longer controlled on nsuids, tikaed about titration also, follow up with schneider, find out where using sa
PPLPMDL0080000001	Cleveland	OH	44195	10/10/2001	Gave CE on Chronic pain rev'd titration. recalls the pocket guide next tell me about new start -what's classic case?
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/10/2001	luncheon md focused and upset over medicaid issue and oxycontin. Had written a letter to medicaid regarding discriminating against oxy and no other drugs etc.. requesting to do a talk in columbus with other pain mgt physicians regarding pain and oxycontin to teach medicaid, for they do not understand pain mgt. Stated that our co. is upsetting him in our approach in handling issues that arise believes we are too worried about being conservative and politically correct while problems explode. asking who in our co is involved and want to go with them to talk to medicaid gave me a copy of the letter he wrote -- has had 4 overdoses in his practice second to people snorting and injecting oxycontin --asked if it has changed his writing/prescriptions for pts he said of course a little but refocused onto medicaid. POA: need to resolve preoccupation with medicaid so we can discuss NEW pts getting oxycontin
PPLPMDL0080000001	Akron	OH	44304	10/10/2001	focused on quality of life with q 12 hour dosing -- md using tons of vicoden and asked how many pts take it around the clock and how many they are taking md could not even tell me yet he does not allow nurses to follow pain mgt??? POA: ctd to ask and focus on benefits of oxy may be easier to get new pts but he is in a habit at this point. Next visit use pain scale and ask when he leaves short acting agent
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	great discussion, asked him about his use of oxy, he says he is no longer writing oxy bc of the abuse issue, and he thinks that his pts will take more than he tells them to, ex is tells pt to take1 perco, then they take 2. he thinks in an ideal world the use of a long acting agent would be best, but in this writing the only place it would be good is in malignant pain. talked about pt having withdrawal symptoms. focus on showing him that persistent pain is persistent pain, no matter if malignant or not. talk about flexibility in dosing and the convenience for the pt, talk about pts waking at night
PPLPMDL0080000001	Cleveland	OH	44113	10/10/2001	talked about post op pain in total hips, he says that thes pts do not need alot of meds, but the take vico around the clock for a few days, told him how oxy is the same as vico just dosed 12 hours, he says that oxy is not needed in hips, need to show him, follow up
PPLPMDL0080000001	Akron	OH	44304	10/10/2001	Linda does work with reps regarding pain mgt plays a role md according to staff is not too rep friendly. Will work with Linda regarding benefits of oxy vs Vicoden that they say they are using POA: aps guidelines regarding short acting agents and nurse vs nurse q 4 hour dosing and pt quality of life
PPLPMDL0080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAININE Veber said he will use chiro for bolus. pharmacy mixes up bags for pius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on i/d and peripheral blocks in or. korones said he was ordering for pts on i/d at that moment. Jagelia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
PPLPMDL0080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAININE Veber said he will use chiro for bolus. pharmacy mixes up bags for pius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on i/d and peripheral blocks in or. korones said he was ordering for pts on i/d at that moment. Jagelia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.

PPLPMDL080000001	Akron	OH	44311	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL080000001	Akron	OH	44303	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
PPLPMDL080000001	Cleveland	OH	44109	10/11/2001	he says that oxy ir is now on formulary and that they are using it in some post op cases, did not talk oxy ir, talked about oxy for atc pain post op cases
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	talked to him about the issue with pharmacies, have lisa take care of it, talked about how he is dosing vico, he only writes for 90 per month, so pts only take 3 per day, he will not write for more. need to talk about what he does if that does not work anymore. talked about uni and copd, says he like to dose 300mg, told him just to break 600mg. next time follow up with schneider
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
	Garfield Hts	OH	44125	10/11/2001	Roberta would not even allow me an introduction. Explained the rx program to her and that I wanted to offer to doc. no go. asked if could come before pts and still stalled. forget this office, try westlake and put in routing out there. she did say they hand out sennakot samples. told her I would drop by when I had some. Asked her to call either way about rx because needed to pick up paperwork either way.
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
	Akron	OH	44304	10/11/2001	md is head of dept and must answer to pharmacy regarding cost and loss. filled out yellow card regarding actual cases with bup. leading to intravascular cardiac toxicity and not the 3Qtr % for they do not use that anymore md is convinced that chiro is the better option but can't justify it through pharmacy until there is data proof
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	Martin Pak
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	Need to get him talking more about how tx's mod pain
PPLPMDL080000001	Cleveland	OH	44113	10/11/2001	talked in or, he says that moderate pain is nothing, all pts think their pain is severe, not moderate. says that some cases are more severe than others, says that knees and backs need the most meds, talked about other cases where he doses vico, says that pts do not need oxy, talked about potency and atc
PPLPMDL080000001	Akron	OH	44304	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. Chronic pain not a number.
	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
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PPLPMDL080000001	Akron	OH	44304	10/11/2001	Convert bid theophylline to once a day mg to mg.
PPLPMDL080000001	Cleveland	OH	44113	10/11/2001	talked thru window and he says that oxy is fine, told him need to see him and talk about moderate pain, set lunch, did talk about oxy vs dura, follow up
PPLPMDL080000001	Cleveland	OH	44109	10/11/2001	talked about oxy and dosing in cases where pt needs atc pain control after pca, follow up
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	PI and state Med Board guidelines how write perc / vicodin?
PPLPMDL080000001	Cleveland Hts	OH	44118	10/11/2001	thanked doc for staying the course. offered rx program for new office, signed up adn sent in. talked about protection of intractable pain law. but he did not think it helps anybody who knows what they are doing. next call, find out if all pts needing more than 80 mg oxy go to methadone, and what he does with failures.
PPLPMDL080000001	Akron	OH	44302	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL080000001	Akron	OH	44311	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	PLANNING TO TRY TUES SPM CONFERENCE NEED FIND TIME B/W HIS CASES TO LOOK AT CALENDAR
PPLPMDL080000001	Parma	OH	44129	10/11/2001	Did an in-service with Harbor Light Hospice. We discussed factor that make pain worse, and how to avoid them. We talked about Oxycotin and its benefits in the home. We also talked about pain assessment and its
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	mentioned ENT use of product and all products some uni moved
PPLPMDL080000001	Cleveland	OH	44109	10/11/2001	talked about zannoni
PPLPMDL080000001	Cleveland	OH	44109	10/11/2001	see notes
PPLPMDL080000001	Cleveland	OH	44109	10/11/2001	see chauhan notes
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	see anest
PPLPMDL080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE. Veber said he will use chiro for bolus. pharmacy mixes up bags for pxius for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on l/d and peripheral blocks in or. korones said he was ordering for pts on l/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
	Olmstead Falls	OH	44138	10/11/2001	went over 10 point plan. They said they haven't seen much evidence of abuse
PPLPMDL080000001	North Royalton	OH	44133	10/11/2001	Met with Deb Karasek. She said she thinks that pain management is better since the in-services. She said that they have more pts. on Oxycotin. Drs. Pannu, Sheth and Sundaram are the main physicians that hve pts. here. I set up another review in service in January to review some of the concepts of pain management and Oxycotin dosing.
PPLPMDL080000001	N Olmsted	OH	44070	10/11/2001	went over 10 point plan and showed new PI stressing moderate pain
PPLPMDL080000001	Akron	OH	44304	10/11/2001	luncheon with AN group
PPLPMDL080000001	Barberton	OH	44203	10/11/2001	Ryan was on vacation unable to obtain good information today informed about oxycotin and support from hazra no input
PPLPMDL080000001	Akron	OH	44311	10/11/2001	ceu info
PPLPMDL080000001	Akron	OH	44302	10/11/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Akron	OH	44304	10/11/2001	convert bib theophylline to once a day mg to mg.
PPLPMDL080000001	Cleveland	OH	44195	10/11/2001	OxyC for ATC mod pain post surg, open flaps, retropubics etc
PPLPMDL080000001	Akron	OH	44304	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.

PPLPMDL0080000001	Akron	OH	44304	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL0080000001	Westlake	OH	44145	10/11/2001	he asked about the arrest of dr. Banaga and if it was from Oxycontin. He said he is afraid to write a lot because it has to be in the spotlight with all the arrests.
PPLPMDL0080000001	Cleveland	OH	44109	10/11/2001	talked about using oxy 10s post op, says that oxy use has slowed
PPLPMDL0080000001	Akron	OH	44311	10/11/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. SAYS she doesn't use theophylline.
PPLPMDL0080000001	Akron	OH	44333	10/11/2001	md not sold on ropi or chiro does not see the benefit over bupi OXY: need to focus md on benefits versus short acting since percocet has gone up
PPLPMDL0080000001	Akron	OH	44333	10/11/2001	OXY: believes one needs a tylenol to boost opioid effects ?? convinced of that using oxy as first choice when fits indication. MD does not like duragesic rep or product. " why put a patch on when a pill is available" CHIRO: will not use has used in the past but told me I was wasting my time. Product does not set up as fast as Ropivi. --so sees no benefit. Will not move from Bup to Rop even though he loves the product because of cost so will not consider chiro based on objection of setting up and cost
PPLPMDL0080000001	Akron	OH	44310	10/11/2001	Luncheon with an group 10 30- 100
PPLPMDL0080000001	Cleveland	OH	44111	10/11/2001	lunch ALL DOCS, IMPROVED TOXICITY PROFILE, BETTER MOTOR/SENSORY SEP AT THE LOWER CONCENTRATIONS. NOTHING NEW TO LEARN, SAME DOSING AND SIMILAR EFFICACY AT SIMILAR DOSES. LOWER COST V ROPIVICAINE - Veber said he will use chiro for bolus. pharmacy mixes up bags for infusion. said he would ask for chiro to be put in to see if motor better. on ob turns off epi when mom pushes, thinks that crazy. will check it on post op orders! choi will start ordering chiro for post op orders because of cost benefit. seems like need to hit him more often, so get into office bi weekly for awhile. thought a speaker on reg v general may be good topic since regional growing more in hospital with younger guys. kim said he will use chiro for bolus on i/d and peripheral blocks in or. korones said he was ordering for pts on i/d at that moment. Jagetia and Ayad been on board and support use throughout. glad to see on post op orders. will check. Dr. Wright was going to have surgery today, but backed out. he'll be out for awhile.
PPLPMDL0080000001	Akron	OH	44304	10/11/2001	md has the most influence in the dept even though not chair told hovan he wanted chiro for axillary blocks (available) received info from home office and hasn't had a chance to look at it lall POA: keep following up to get md to read material and move ahead
PPLPMDL0080000001	North Olmsted	OH	44070	10/11/2001	went over advantages of uniphyl over generic Theophylline. He wanted to know how breakthrough should be dosed if needed
PPLPMDL0080000001	Olmsted Falls	OH	44138	10/11/2001	he said he will switch his Theodur patients to Uniphyl. He just saw a new low back pain patient this morning who he just put on OxyContin 10mg q12 1-2. Go over moderate pain indication next time
PPLPMDL0080000001	Brooklyn	OH	44144	10/11/2001	talked about the new medical issues and limit to pills, talked about moderate pain and how he is using oxy in these pts, says he does go to oxy when pts more than prn, talked about titration also
PPLPMDL0080000001	S Euclid	OH	44121	10/11/2001	hit all products and titration to recognize higher dose rx's
PPLPMDL0080000001	Cleveland	OH	44195	10/11/2001	not yet found one to start....next ask when last wrote for Vicodin/ Perc how utilized?....moderate pain atc 10 1-2 q12
PPLPMDL0080000001	Cleveland	OH	44195	10/11/2001	holding Fellow/ Staff position. talked about a case which pt. had hx sub. abuse - he asked about antagonist tech. agreed that q12 threat for some pop. i.e., retropubic prostatectomy
PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/12/2001	opioids) seems unfair to oxy adn the pts who need pain relief. hit products did ATC pain & analgesia next moderate focus on patient case
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	Dr. Allen says he is coming back. Just keep coming around and staying in touch. He is starting new pts again, but he is very selective for looks. He did agree that looks don't correlate with abuse problems, but that is all he can do to feel comfortable. Yokiel seeme alright with everything. They and Jeanette are all flipped about the new medical regulations. Medicaid will not approve more than 2 rx's in a 30 period. Even though dosc rx for 28 days, next rx counts towards 30 day total. 30 days retro to last sept refill. problem is not new pts, but refills. Lunch next week. nan bei. get CLEAR commitment to use oxy contin for mod to sev, atc pain first line. What steps taking to uncover bad apples. Refer to Parran?
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/12/2001	met with h azeem on uniphyl, used last batch of samples and will continue to use
PPLPMDL0080000001	Bedford	OH	44146	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	talked about how he uses opioids, he says that he does not write alot of meds, bc he is dealing with pts with brain issues, afraid of cognitive problems, does use prn, ask him about what he does for paion in these pts
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	thought Dr Smith did a great job, needed more time to ask questions. Sever pain, moderate pain is getting short acting and mild pain NSAIDS or darvocet.
PPLPMDL0080000001	Barberton	OH	44203	10/12/2001	cancer pain and severe neuropathic pain.
PPLPMDL0080000001	Barberton	OH	44203	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	Has issues with media & fear of regulatory not likely to prescribe opioids some combo's. 1-2 weeks in lenth refers everyone else to pain clinic work on regulatory
PPLPMDL0080000001	Cleveland	OH	44195	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	talked about oxy, he has been in the inhouse section of hospital, using alot of oxy on the 7a ehbab ortho floor, says that people are saying that oxyir is now on formulary, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	Dr. Allen says he is coming back. Just keep coming around and staying in touch. He is starting new pts again, but he is very selective for looks. He did agree that looks don't correlate with abuse problems, but that is all he can do to feel comfortable. Yokiel seeme alright with everything. They and Jeanette are all flipped about the new medical regulations. Medicaid will not approve more than 2 rx's in a 30 period. Even though dosc rx for 28 days, next rx counts towards 30 day total. 30 days retro to last sept refill. problem is not new pts, but refills. Lunch next week. nan bei. get CLEAR commitment to use oxy contin for mod to sev, atc pain first line. What steps taking to uncover bad apples. Refer to Parran?
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/12/2001	hit all products rev'd atc pain next focus on moderate pain chronic
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	hit all products covered ATC pain & ATC analgesia.....next moderate pain chonic
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	met with hilal is positive to uniphyl and will write more... uses a bit of oxy on chrnic pain pts
PPLPMDL0080000001	Bedford	OH	44146	10/12/2001	hit products and ATC pain / ATC analgesia next moderate pain constant
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	tips to surviving op rxing next atc pain
PPLPMDL0080000001	Cleveland	OH	44195	10/12/2001	hit atc pain / analgesia during lunch next focus on given pt. who written rx for perc that week?
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	hit products at lunch atc pain discussion next moderate pain focus on pt specific
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	concerned over misuse topic, cancer patients and hernia patients that are not controlled on vicodin script that he gives them.
PPLPMDL0080000001	Barberton	OH	44203	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	talked briefly about oxy and post op, says that oxy ir on formulary, talked about dosing 10mg
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	hit atc analgesia for atc pain next focus on moderate pain and specific case
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	all products mentioned ATC pain = ATC analgesia next hit moderate
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	hit atc pain and combos vs. oxyC next focus on moderate labeling pt. specific
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	met with rph (blonde with glasses) and he stated he has been filling dr disilva's rx for a long long time and has never seen a rx for oxycontin ever??? i was there to f/u on an elder pt whom could not get her rx filled for oxy there??? he is stocking and filling (per his discrepancy) oxy rx's based on the way the pt looks...if they look like an addict.... i educated him on the indication and "potency" issue...., is stocking unli...
PPLPMDL0080000001	Brookpark	OH	44142	10/12/2001	is stocking oxy and doesn't recall a disilva rx that came through for oxy perio (that wasnt filled)??? went over pi with rph
PPLPMDL0080000001	Parma	OH	44134	10/12/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/12/2001	talked about zanolni
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/12/2001	Dr. Allen says he is coming back. Just keep coming around and staying in touch. He is starting new pts again, but he is very selective for looks. He did agree that looks don't correlate with abuse problems, but that is all he can do to feel comfortable. Yokiel seeme alright with everything. They and Jeanette are all flipped about the new medical regulations. Medicaid will not approve more than 2 rx's in a 30 period. Even though dosc rx for 28 days, next rx counts towards 30 day total. 30 days retro to last sept refill. problem is not new pts, but refills. Lunch next week. nan bei. get CLEAR commitment to use oxy contin for mod to sev, atc pain first line. What steps taking to uncover bad apples. Refer to Parran?
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/12/2001	see allen/yokiel.
PPLPMDL0080000001	Oakwood Village	OH	44146	10/12/2001	Ann said that Oxycontin may be slowing down a little, but it is hard to tell. She is only ther 3 days a week now. She said Cleveland Clinic is trying to go strictly by their formulary, and Chery is really trying to get the physicians to use the products on their formulary.
PPLPMDL0080000001	Brecksville	OH	44141	10/12/2001	Went to see the pharmacist to find out what is going on with Oxycontin at the V.A. Also to schedule another lunch. No one was in. All had left already.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	Do you dispense laxatives? NO.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	so you dispense Senekot-S
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	ceu's, rebates, patient info sheet.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	Barberton FP dept andmedical education.
PPLPMDL0080000001	Barberton	OH	44203	10/12/2001	Do you dispense laxatives? NO.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44305	10/12/2001	seeing more of the patch and vicodin.
PPLPMDL0080000001	Barberton	OH	44203	10/12/2001	ceu's, pens, pads
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/12/2001	hit products at VA lunch ATC pain & ATc analges ....next moderate pain chronic
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	hit product lines on lunch focused on the perc / atc pain pt. next drive home the moderate indication
PPLPMDL0080000001	Cleveland	OH	44106	10/12/2001	

PPLPMDL080000001	Barberton	OH	44203	10/12/2001	He is just maintiang his current patient on OxyContin. No new starts, with the media hype and problems now he said you need a second opioin in oredor to write OxyContin. I went over the indication section and also mention in APS thatover 90 days is when need second opioin to confirm diagnosis not to change treatment.
PPLPMDL080000001	Barberton	OH	44203	10/12/2001	doing cardiology rotation. One new patient has colon cancer and waiting to go to surgery.
PPLPMDL080000001	Cleveland	OH	44195	10/12/2001	10 Clinical tips to survive op xing
PPLPMDL080000001	Cleveland	OH	44106	10/12/2001	hit all products ATC pain & ATC analgesia next focus on moderate pain
PPLPMDL080000001	Cleveland	OH	44106	10/12/2001	hit atc pain /analgesia next mod pain pt. specific
PPLPMDL080000001	Cleveland	OH	44106	10/12/2001	hit products and focused on atc pain with combos. next work on the moderate pain labeling pt specific
PPLPMDL080000001	Cleveland	OH	44109	10/12/2001	talked in clinic, says that even though oxy is getting media hype she thinks that pts are still doing well, gave her pain scales, moderate pain
PPLPMDL080000001	Cleveland	OH	44109	10/12/2001	talked in specialty clinic, says that oxy is used post op but not much by blue rotation, tiked about dosing mult 10 not 20
	Warrensville Hts	OH	44122	10/12/2001	Dr. Allen says he is coming back. Just keep coming around and staying in touch. He is starting new pts again, but he is very selective for looks. He did agree that looks don't correlate with abuse problems, but that is all he can do to feel comfortable. Yokiell seeme allright with everything. They and Jeanette are all flipped about the new medicaiid regulations. Medicaid will not approve more than 2 rx's in a 30 period. Even though doc rx for 28 days, next rx counts towards 30 day total. 30 days retro to last sept refill. problem is not new pts, but refills. Lunch next week. nan bei. get CLEAR commitment to use oxy contin for mod to sev, atc pain first line. What steps taking to uncover bad apples. Refer to Parran?
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44106	10/12/2001	hit procucts at VA lunch focused on atc pain and labeling next review moderate pain
PPLPMDL080000001	Akron	OH	44305	10/12/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Barberton	OH	44203	10/12/2001	chronic pain is the area he is using oxyContin. He is using vicodin and vicodin es first and if not controlled then he will go to OxyContin. Two patients on OxyContin both are chronic back pain taking 20mg q12h.
	Cleveland	OH	44195	10/12/2001	Mainly discussed oxy for post op Dr. Hayek/Malak were asking about absorption of oxy in pts who had small bowel resection. They are noticing they do not respond, but do well with oxyfast or the patch. We discussed how the absorption happens in the bowel, and the shorter, the less the opp. to occur. His concern with using la for post op is titration fear of withdrawal. explained that is not issue when less than 60mg/day and titrate like they do short acting. Pt checking self at 12 hrs instead of 41 sleep benefits and stable plasma concentrations. He did agree and said he would support it. doc asked about noroxycodone and cutting down dose in renal insuff. pts. suggested to do so, but not because of metabolite. Lori Brown from Texas, in charge of social events. Requested grant to update texts for dept. call jim, check price. She thinks it is a good idea to get out to talk in relaxed environment. Gave her my cell number to call. She said welcome to enter fellows room and leave materials. Atef Morkos- good guy, wanted to know differences between mscontin and oxy. explained that both long acting opioids. that morphine does have active metabolites that may produce more side effects and delivery system not as cutting edge as acro contin system on oxycontin. Did tell him it was less expensive, but more of an 8-12 hour drug. Oxycontin well tolerated, no active metabolites, true q12 dosing, fast onset, sustained release. Basali- all for oxy post op and would like to titrate pts themselves through clinic? but supportive to educate surgeons Dews- Asked if she is rxing oxycontin, she said a little with a smile. Its a start, and I hope I can make her feel comfortable again to rx. Brenda Feudo- still bringing up hype, explained to her that the wind changes and other "non-abuseable" opioids were being written up so it will never end. We need to be clinical in our decisions and not let the local hack persuade our good clinical judgement.
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PLPMDL0080000001	Cleveland	OH	44195	10/12/2001	talked moderate pain atc and agreed post surg 10 1-2 Q12 for a week and taper off need to get all residents on board
PLPMDL0080000001	Barberton	OH	44203	10/12/2001	Moderate to severe pain where ATC pain control is needed. Mentioned compression fracture is short term for OxyContin. Chronic, diabetes mylitis is moderate pain, 20mg q12h. Uniphyl, COPD after serevent and atrovent, talked about an emphysema patient going to start on 400mg.
PLPMDL0080000001	Cleveland	OH	44195	10/12/2001	PI/ indication hit again the tag line 10 oxyC 1-2 Q12 ask how written Perc this week
PLPMDL0080000001	Cleveland	OH	44195	10/12/2001	PI / indication hit with tag line again- 10 oxyC 1-2 Q12
PLPMDL0080000001	Cleveland	OH	44109	10/12/2001	talked about oxy, showed me rx for 10mg pill that he just gave to pt, taking q12 now, does not write tid any more, says he sees alot of results with 10mg, he says he still does go to higher doses if needed, but that he is trying to minimize doses, asked him about moderate pain and he said he will not use oxy in moderate pain, says do not try to promote it there, next time talk about sneider and atc pain
PLPMDL0080000001	Cleveland	OH	44109	10/12/2001	talked about her definition of moderate pain, she says that any pain that begins to hinder a persons qol, she says that she treat these pain states with opioids on prn basis, talked about using oxy on these pts when they prn no longer cuts it, follow up
	Oakwood Village	OH	44146	10/12/2001	met with kelly, still prescribes oxy for pts with chronic pain...4 years ago was investigation and he is still unhappy about it...on oxy use for husband and wife and pharmacist got together and went after kelly for bad practicing...pt is still maintained on 10 mg q 12 hours for his plane accident he was only survivor, uses uni and senokot...single entity has fallen on the whole...some duragesic has also moved in...dr talks of retiring real soon...offer next time documentation kit (think he may resist though r/t not wanting ANY extra things to do...didn't want rx pads??? treats pts w/ migraines w/ shots of darvocetq 6 months in which the ama completely frowns upon...he also learned that at the previous pain mgmt seminar at cwru (he went a few years back as was demanded of him as his "punishment" of improper opiod use as was for 30 other docs from all over the nation.
PLPMDL0080000001	Barberton	OH	44203	10/12/2001	was heading out, no new patient on OxyContin maintaining three patients for chronic condition all are on 20mg q12h.
PLPMDL0080000001	Cleveland	OH	44195	10/13/2001	see pain clinic
PLPMDL0080000001	Cleveland	OH	44195	10/13/2001	see pain and dilger
	Cleveland	OH	44195	10/13/2001	AWESOME CALLS- with Dino. protocol is pca morph >100mg/day converts to oxycontin. less was going to short acting. question was, what about those pts who were experiencing atc mod to sev pain and if they thought it was approp. they did agree but were concerned about dc'ing and causing withdrawal. we did explain that doses under 60 were approved to be dc'd abruptly, but they could manage just like the perc's, except that pt is self checking every 12 hrs instead of 4. Dino mentioned specific surgeries that docs mentioned require atc for more than a week. So June and Popp will give it a try. I showed AHCPR guidelines about going a way from prn to sched interval, and that dosing interval should be maximized. Benefits to pts- stable plasma concentration, compliance, sleep and staff don't have to run in assess, go get med, dose, come back in hour to reassess and do over again in 3 hours. June thought pts over 70 should only get lower doses of oxy because more sensitive to opioids. did not respond, but pts under 70 will get 20 mgq12 while younger adults may get 30-40 (based on some loose conversions). Next call: clarify terminology with them when they speak to surgeons CR oxycodone insteadof oxycontin because of emotional response. make sure they have bowel protocol. discuss drg's and pt
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PLPMDL0080000001	Parma	OH	44129	10/15/2001	excellent call, met with entire pharmacy staff, peter macymiv, has a friend at marcs parmatown who does fill his rx for oxy, coming directly fro parma hospital and this rph...many pts have returned to hospital rx statingthey cannot get oxy pharmacies are not carrying it. bridgettse and sue tood senokot samples home for their children...met with john pharm d of pharmacy, he has issues with oxy and getting it from stores and the abuse diversion issues, went over my 3 points of indication...potency conversion....contin delivery system
PLPMDL0080000001	Cleveland	OH	44111	10/15/2001	talk about dosin oxy in 10s not 20mg. asked him if dr lee or bogard are using any oxy, says that they are not, need to get them using in mod pain cases, talk oxy ir next time
PLPMDL0080000001	Cleveland	OH	44111	10/15/2001	talked about dosing oxy in cases where pts take atc short acting agents, and are taking them for more than a week, talked about using the 10s
PLPMDL0080000001	Euclid	OH	44119	10/15/2001	She is still coovering for fink he's on vacation for another week. She only responds to quick bullets and doesn't like probing questions. I showed her AGS guidelines and the idea of weighing the benefits of opioids vs nsaisd for elderly
PLPMDL0080000001	Cuyahoga Falls	OH	44221	10/15/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44111	10/15/2001	talk about opioids, says that he is now using more pumps instead of opioid bc does not have to worry about the hassle of opioids, says that he does still write some oxy in pts that do not want pump, uses dura also though,
PLPMDL0080000001	Cleveland	OH	44111	10/15/2001	talked about oxy for pts who fails pump, follow up
PLPMDL0080000001	Akron	OH	44333	10/15/2001	chronic severe pain and cancer patients are getting OxyContin with OxyIR. ATC pain patients are getting OxyContin.
PLPMDL0080000001	Cleveland	OH	44121	10/15/2001	hit all products - not swayed by media reviewed moderate pain indication not formal in criteria but relies on pt. account of whether not NSAIDS holding them. some Darvocet because so weak to step pt. up towards opioids 10 pt AMA board guidelines next....pain scale another tear pad? or RX Pads? specific pt.
PLPMDL0080000001	Akron	OH	44333	10/15/2001	Patients are not rejecting OxyContin and patients are doing well. The pt that had to be admitted to Wooster Hosp was also taking tylenol/#4 which was too much for him. Older lady getting pins in 3rd and 4th finger is going to get OxyContin.
PLPMDL0080000001	Cleveland	OH	44109	10/15/2001	set up appt with him, need to talk about the use of oxy in other post op areas, get his help, talked about oxy and using it in the cases that are moderate pain, asked him if oxy fits, he says that it does, follow up
PLPMDL0080000001	Cleveland Hts.	OH	44118	10/15/2001	Hit product line. between pts. said to set lunch to detail him. next rx pad request moderate pain message
PLPMDL0080000001	Parma	OH	44129	10/15/2001	met with laluk...uses oxy a bit more than dura thes days...talked about the po as being the first line of route per the who, uses on chronic pain pts, req uniphyl samples and senokot and betadine (didn't have any) and gave tamper resist pads
PLPMDL0080000001	Cuyahoga Falls	OH	44223	10/15/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44111	10/15/2001	talked about oxy and using it in cases for more than a few days, she says that she has been using oxy ir in alot of cases instead of perco, follow up next time with oxy ir
PLPMDL0080000001	Akron	OH	44307	10/15/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44333	10/15/2001	not comfortable with using OxyContin, for fear of scrutiny and and out patient procedure is getting vicodin.
PLPMDL0080000001	Cleveland	OH	44109	10/15/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	10/15/2001	talked zannoni
PLPMDL0080000001	Cleveland	OH	44109	10/15/2001	talked about filling zannoni rxs
PLPMDL0080000001	South Euclid	OH	44121	10/15/2001	HIT ALL PRODUCTS CAME IN FOR DR. PARK - FOUND PERC IS MORE EXPENSIVE : OXYCONTIN FOR 2:1 COMPARISON & EVEN MORE FAVOR WHEN INCREASE DOSING OF PERC AND SAME FOR ROXICET -GENERIC LEVEL PRICE BUT BRANDED PRODUCT
PLPMDL0080000001	Akron	OH	44307	10/15/2001	Standing orders from dr's for Senekot-s. Do you dispense laxatives. Worker's comp. Standing orders from Dr. Hazra, Dr. Bulen, surgery dept.
PLPMDL0080000001	Akron	OH	44310	10/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.



PPLPMDL0800000001	Akron	OH	44302	10/15/2001	Do you dispense Senekot-5? Or sell them in the packages?
PPLPMDL0800000001	Akron	OH	44305	10/15/2001	Laxatives
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/15/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/15/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	University Hts	OH	44121	10/15/2001	hit products moderate discussion-willing to start OxyC if can show cost same for Perc pts. taking ATC extended time....next tell him what found at Walgreens next door on Cedar Rd. - almost half the cost in our favor at a 2:1 ratio & picture only gets better when consider dosing schedule of ATC perc. CLOSE FOR ALL ATC PTS
PPLPMDL0800000001	Akron	OH	44333	10/15/2001	Using all vicodin most of patients are getting 30-45 tabs at a time with a couple of refills,lack of being able to refill scrips was a concern for oxyContin, only patients with chronic pain and come back every 30 days are getting
PPLPMDL0800000001	Euclid	OH	44119	10/15/2001	He is pretty much a straight shooter. He won't use in patients that he doesn't have a good documented history on. I showed him equianalgesic dosing with oxycontin vs vicodin and he agreed that oxycontin would be better for more continuous pain patients.
PPLPMDL0800000001	Parma	OH	44129	10/15/2001	met with roheny, is using 400 and 600 mg uniphyl, still using oxy no probs
PPLPMDL0800000001	Cleveland	OH	44109	10/15/2001	talked about dosing oxy in rehab on 7a so to start the pt sooner on oxy after surgery, talked about using the 20mg dose
PPLPMDL0800000001	Parma	OH	44129	10/15/2001	mett wht song, told of d/c of unidur and theodur, said having difficulty with slo bid as well.... will commit to uniphyl left samples
PPLPMDL0800000001	Cleveland	OH	44109	10/15/2001	talk about oxy and plastics use, talked about starting oxy in pts before surgery if they have pain, post op cases with senokot post op
PPLPMDL0800000001	Cleveland	OH	44109	10/15/2001	in clinic with gagliardi, moderate pain and oxy, most pain cases he sees in trauma are severe and would use oxy anyway, follow up
PPLPMDL0800000001	Akron	OH	44333	10/15/2001	Goal is to get vicodin pts for low back pain to be converted to OxyContin, once the take more tabs than every 6 hours are OxyContin patients.
PPLPMDL0800000001	Cleveland	OH	44109	10/15/2001	talked about post op use of oxy, he says that he is using oxy and oxy ir in combination, did not talk oxy ir, but focused on oxy 10s instead of 20s bc he says he was having trouble titrating with the 20mg dose, follow up
PPLPMDL0800000001	Akron	OH	44333	10/15/2001	He has a procedure where he is going to tighten the cheeks of a lady and going to give 20mg q12h post op.
PPLPMDL0800000001	Akron	OH	44333	10/15/2001	open shoulder, rotator cuff repair. He has a larger lady that needs her knee cleaned out he said going to give 20mg q12h for her.
PPLPMDL0800000001	Akron	OH	44333	10/16/2001	He put two patients on OxyContin both chronic back pain patients 20mg q12h. New starts are where he is using more OxyContin if he is suspicious of the patients, using the patch as a litmus test. He said patients that have been on OxyContin and are switched to the patch, the patch does not work and then he said the pts usually do not come back. He perceives the patch as having less abuse potential than OxyContin.
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/16/2001	doc says he is starting OxyContin for chronic pts he knows will be on for awhile. We discussed choosing among the options available to him. He does like oxycontin, he won't give it to anyone who asks for it. We discussed that being just one flag,which on own is not enough to say pt bad, start profiling other behaviors. Talked about pt selection relating to all opioids,, not just oxycontin. He agreed. Asked him to reconsider for appropriate new starts this week (mod/sev, atc). He committed to it.
PPLPMDL0800000001	Solon	OH	44139	10/16/2001	next call: senokot samples ask her if she has any patients on percocet that are taking it q-8 hours or less. She is interested in the tamper proof pads but doesn't write very many controlled substances, further more I asked her aboutusing oxycontin in moderate pain and she agrees with it but feels that who would attract to many of the wrong patients to her practice if word got out?????
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	lunch apt made, very positive call, is using oxy and no real problems expect again, getting the product at the pharmacy level has been difficult./ did talk about the increased cardiac output and increased diaphragmatic contractility of uniphyl and to to constipation...use senokot
PPLPMDL0800000001	Cleveland	OH	44113	10/16/2001	doc ready for pivotal dinner, on a wednesday over next two weeks. Says he is writing dura because they have sent him to conferences, so he has got to give them something. so he offers the pts the option of the patch. some like it, some come back to oxy. clarified that he was not switching for media reasons. Explained that we are helping him improve his practice both educationally and materials. He is appreciative, but says Janssen has done a
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Highland Heights	OH	44143	10/16/2001	I set up a lunch with them in a few weeks he's still using oxycontin and it's been very good for total joint procedure. he will use this week in total knee. Next call: need to find out wher he uses Endomorph
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2001	Dews to speak on Friday on cancer pain mgmt. She will be discussing the benefits of la meds, stable plasma, dosing convenience. Is not planning on mentioning anything about avoiding certain products due to abuse.
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Barberton	OH	44203	10/16/2001	He called the patch the cadillac of pain medications for chronic pain, he had no logical reason that is just his clinical experience. I showed the PI's to compare blood levels and the APS to show oral is preferred but he said patch is first choice for chronic pain. OxyContin use is for subacute like severe strains. When asked what moderate pain was he did not give a disease state he just said he gets a feeling of what to use and that is what he goes with first. Uniphyl, asked about emphysema pts and said using other agents and referred to theo or compared to a poison in older patients. Tried to stress diaphragmatic contractility.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	he is the pa asst in surgery....very nice, wants to schedule a speaker seminar for group...need approval from Marty (then will try and schedule early next year-January) uses oxy...soon to get rx privileges
PPLPMDL0800000001	Akron	OH	44307	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2001	wants a bunch of the side effect file cards. speaking on post op pain at ccf symposium. says may be chance on tues am to have levy speak. ask le grand
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/16/2001	oxycontin on standing orders for all procedures at southpointe. doc will also see line item for laxative. Going to med exec next month. Hope to implement by 1q 2002. She said it is ok to inservice on floors for oxycontin.
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	met with dr getty, he treats tumors and cancer, does use oxy....I encouraged him and pantigutti adn the pa (albert) to also use oxy in moderate pain pts, they did complain about oxy having constipating effects, i recommended senokot and left samples. getty uses oxy but did express a concern about pts being unable to get at the pharmacy level
PPLPMDL0800000001	South Euclid	OH	44121	10/16/2001	samples & conversions from Unidur/ Theodur
PPLPMDL0800000001	Akron	OH	44310	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2001	Detailed Martin Pak he thinks he uses plenty of theo. but made him think about Uni. next Uni for the pt. with one beta in left hand and corticoster in other both inhalers then add Uniphyl
PPLPMDL0800000001	Euclid	OH	44119	10/16/2001	Next call: where does he feel comfortable starting oxycontin He feels that in the nursing home he has few patients he would start on it. I need to get him comfortable with it and build from their next call AGS guide lines moderate pain. oxycontin 1-1 with vicodin
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2001	hit oxyContin for atc pain vs. perc./vicodin....told him working with Mary Lynn and implementing changes.
PPLPMDL0800000001	Cleveland	OH	44105	10/16/2001	talked abotu oxy at southpoint hospital and using the 10mg in pts with moderate pain
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL0800000001	Barberton	OH	44203	10/16/2001	tamper resistant script pads. His standing orders are written for vicodin. Moderate pain falls with mild to moderate and this is most of the procedures he is doing, but he reserves OxyCotin for severe pain or if vicodin faild in efficacy.
PPLPMDL0800000001	Cleveland	OH	44195	10/16/2001	doctor lining up support for the february meeting. using fact that he has defended oxycontin in media for a bigger grant. told him I would submit for whatever and we'll see what happens. he has new sec, set up time with himand jim.
PPLPMDL0800000001	Euclid	OH	44119	10/16/2001	problems with surgeons not wanting to follow post op pts. they put in epidurals and don't want to manage, he is overwhelmed. Brooks putting total joint pts on epidural for 7 days. discussed training a coupleof pa or nps to round on pts and getting them on oral meds asap. Then nurses can manage and lighten load on everyone. He said they are going to inservice the surgeons in a couple of weeks, so we can be there to help make presentation.
PPLPMDL0800000001	Cleveland	OH	44105	10/16/2001	talk about last week, is oxy worth while here, or only at southpoint, she asked about writing oxy on southpoint rx and how it would be tracked, follow up
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	is stocking and no probs...asked is senokot is on formulary.... is using there
PPLPMDL0800000001	Cleveland	OH	44105	10/16/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	10/16/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44102	10/16/2001	talked about moderate pain and also zannoni
PPLPMDL0800000001	Cleveland	OH	44109	10/16/2001	talked about oxy and post op senokot
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/16/2001	working with staff to get chiro on cart to be used md will dilute for L and D only want 30 cc vials of .5
PPLPMDL0800000001	Broadview Heights	OH	44147	10/16/2001	Met with Karen Parsons. She said they are expecting over 100 people at the pain conference they are putting on. She said that the increase in Senokot-S is probably due to them taking over Montefiore Home. The hospice uses a lot of Senokot-S. Karen finds it hard to believe what is happening to Oxycontin, and believes that anything can be abused. She said that the direction is still not to "disadvantage Duragesic." She said Janssen paid for 2 booths at the symposium on October 24.
PPLPMDL0800000001	Akron	OH	44310	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44310	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	asked about grand rounds. something will be going on wiath ortho dr.s' on a quarterly basis.
PPLPMDL0800000001	Akron	OH	44307	10/16/2001	Do you dispense laxatives?
PPLPMDL0800000001	Akron	OH	44333	10/16/2001	Surgery, rehab and arthritis center.
PPLPMDL0800000001	Barberton	OH	44203	10/16/2001	Two female pharmacists are too conservative with pain meds,
PPLPMDL0800000001	Broadview Heights	OH	44147	10/16/2001	Met with Karen Parsons. She said they are expecting over 100 people at the pain conference they are putting on. She said that the increase in Senokot-S is probably due to them taking over Montefiore Home. The hospice uses a lot of Senokot-S. Karen finds it hard to believe what is happening to Oxycontin, and believes that anything can be abused. She said that the direction is still not to "disadvantage Duragesic." She said Janssen paid for 2 booths at the symposium on October 24.
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	uniphyl, senekot-s
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	Lunch, call ann marie, very good call with mark, says he is still unhappy with the way oxy was originally promoted, as not able to be abused and to be used for sprains and strains and everything under the sun...I apologized for that...adn re-iterated the indication...mod to severe pain.... he said he isnt certain as to how man pts he could use oxy on, but said that since he really liked me...that he would try and use as much as possible....and committed to his 3 cases wednesday's surgery... however he has a huge concern for the difficulty at getting from the pharmacy level.... will treat constipation with senokot
PPLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	South Euclid	OH	44121	10/16/2001	SAMPLES & CONVERT TWO PTS. TO UNIPHYL ONE ON SLO BID & ONE OTHER F/B OF UNIPHYL CLOSE CONVERSIONS
PPLPMDL0800000001	Cleveland	OH	44105	10/16/2001	talked in clinic, he says that he feels anytime the pt needs meds atc he will go for oxy 10mg, says that moderate or severe it is a good choice, tsalked about using uni in copd



PLPMDL0800000001	Akron	OH	44333	10/16/2001	He was way behind, he is maintaining his patients on OxyContin but it is the new start patient where he is not using it as much. Starting patients out on vicodin or percocet first. he said he has not ruled out OxyContin for new starts but more are getting short acting. Need to ask why and when is he going to a long acting agent.
PLPMDL0800000001	Middleburg Hts.	OH	44130	10/16/2001	tried to get in for the 4th time and couldn't get past the front window, they stated dr is not interested in my product, speaking with me nor our resistant pads???
PLPMDL0800000001	Cuyahoga Falls	OH	44223	10/16/2001	quick hit with md in the middle of procedure. Spoke with Carolyn to get chirocaine .5 up on cart in 30 cc vials Need to keep on top of these guys more than initially thought
PLPMDL0800000001	Cuyahoga Falls	OH	44223	10/16/2001	wow need to stay on top of md to use chiro has not tried it yet. Brother and he do not communicate like i thought. Did walk together and find carolyn worde down vial size and concentration .5 for her to get up for the cart. Obviously md respects the fact that Bressi uses Chirocaine POA: call pat and find again when both brothers are in and in time of am best to bring in breakfast and talk
PLPMDL0800000001	Cleveland	OH	44105	10/16/2001	focused on moderate pain pts, asked him the difference in intermittent and persistent pain, told him where oxy fits in with pts that have atc pain and need atc meds, not acute vs chronic. talked about using the 10s in those pts. talked senokot and uni
PLPMDL0800000001	Broadview Hts.	OH	44147	10/16/2001	Dr. is using Oxycontin in the nursing home. He said he is more hesitant to use it in his office. We spent a lot of time discussing the pain contract. He is interested in this. I will get one to him. He said he doesn't believe pts. too much as sme say they are in a lot of pain at 5 and others say they are not. He did mention he checks pulses. I explained that this may not be a reliable indicator as people adapt to their pain. He agreed. We also discussed Uniphyl. I focused on the diaphragmatic contractility. He agreed that theophylline does this, but didn't seem convinced to use it.
PLPMDL0800000001	Broadview Hts.	OH	44147	10/16/2001	Dr. is using Oxycontin in the nursing home. He said he is more hesitant to use it in his office. We spent a lot of time discussing the pain contract. He is interested in this. I will get one to him. He said he doesn't believe pts. too much as sme say they are in a lot of pain at 5 and others say they are not. He did mention he checks pulses. I explained that this may not be a reliable indicator as people adapt to their pain. He agreed. We also discussed Uniphyl. I focused on the diaphragmatic contractility. He agreed that theophylline does this, but didn't seem convinced to use it.
PLPMDL0800000001	Akron	OH	44304	10/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Mayfield Hts	OH	44124	10/16/2001	doc rxs oxycontin while performing acu, but wants to see pt needing less and less over time. usually able to take pt off meds altogether.
PLPMDL0800000001	Cleveland	OH	44109	10/16/2001	talked about moderate pain and using oxy, she has no problem with it, says that the ortho post op rehab can be moderate pain and that the 10mg pills are very effective, talked senokot s
PLPMDL0800000001	North Olmsted	OH	44070	10/16/2001	Find out who gets percocet maybe those should be Oxycontin patients. Any particular surgeries he uses it on 10/16 he said he is using OxyContin now for almost all surgeries that he doesn't need to use a liquid
PLPMDL0800000001	Richmond Heights	OH	44143	10/16/2001	hard to get time with hit and miss. I gave him a quick bullet point from ags to treat continuous pain ATC he agreed. Next call: AGS use low dose oxycontin in moderate pain
PLPMDL0800000001	Cleveland	OH	44109	10/16/2001	talked in clinic, showed her pain scales and she said she would use them, asked her then about moderate pain and how she treats , says that oxy is for more severe pain, talked about the indicationa and dosing of oxy
PLPMDL0800000001	Akron	OH	44333	10/16/2001	He has concern about OxyContin from media and he deals with spine cases and most patients have been to the pain clinics for back pain before coming to see him for surgery. Patients are taking 80mg q12h or q8h and he doesn't feel patients need to be on that much of an opioid. 20mg is what he is using most of the time and will go to 40mg if he has to. Dosing is the issue. He did a F5-S1 microdecompression, microdisectomy, but said was going to give vicodin q4-6, he would not move for the OxyContin, if not controlled on it then he will go to OxyContin.
PLPMDL0800000001	Akron	OH	44333	10/16/2001	He is using OxyContin for OA patients who can not have surgery to replace the joints.
PLPMDL0800000001	Richmond Hts	OH	44143	10/16/2001	he avoids getting specific. everybody has an individual approach. I showed him the AGS guidelines and suggested use of opioid for moderate pain in elderly. he expressed concern of mental status and managing side effects. Next call: OA DID patient show him AGS stance on side effects and to expect mild sedation and treat constipation unsidine within a week.
PLPMDL0800000001	Akron	OH	44333	10/16/2001	talked about moderate pain and ischemic conditions, mentioned scleroderma patient on OxyContin, this is an ischemic condition. OA patients are getting vicodin.
PLPMDL0800000001	Akron	OH	44333	10/16/2001	He did a ligament reattachment to the left ulna in a middle aged main, wrote 20mg q12h.
PLPMDL0800000001	Cleveland	OH	44105	10/16/2001	first asked her about moderate pain, she says that the pain scales will be helpful and that most moderate pain is a 4 to 6, asked how she would treat this pain and she said she uses nsaid's first then short acting agents, asked her about persistent vs intermittent pain and using the 10mg of oxy q12, says that it would make sense, talked oa. uni and copd also
PLPMDL0800000001	Cleveland	OH	44109	10/16/2001	talk about using oxy in cases of moderate pain, also ask him what he knows about oxy ir. He laughed at the pain scales, says that it has made work tougher now, says that all pts will say it is a ten, asked him about functionality and if that is more effective, talked about pts whose qol is beginning to suffer and what he does, oxy is good choice
PLPMDL0800000001	Akron	OH	44333	10/17/2001	Noncancer use of oxyContin, not concerned about his patients diverting it.
PLPMDL0800000001	Akron	OH	44333	10/16/2001	right wrist procedure where he was cleaning up the synovial joint and doing a tendon repair, 1-2 10mg tabs q12h.
PLPMDL0800000001	Akron	OH	44333	10/17/2001	One patient in 40's was losing his OxyConti to a friend, so had to discontinue. The patch is being used more chronic pain and is being abused less and not being as diverted anymore.
PLPMDL0800000001	Akron	OH	44308	10/17/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Beachwood	OH	44122	10/17/2001	lunch, focussed on oxy and moderate pain, he ahs several pts that he see in op setting that are moderate pain pts, he says that they start with nsaid's and then go to a lower opioid like vico or darvocet, asked him about the fact that he writes refills, says that he does and that the pts end up taking atc short acting opioids, told him 10mg oxy is very mild and can be used in those pts, will use
PLPMDL0800000001	Akron	OH	44311	10/17/2001	Seemed interested in pain management, on pain team at children's hospital. Agree's that children are undertreated.
PLPMDL0800000001	Akron	OH	44203	10/17/2001	spoke with md regarding post hyst and chronic pelvic pain md said he used oxycontin in the past and had a bad experience believes it was more his selection of pts rather than the drug. explained that an opiod does not make an addict that an addic is already one (parrin's talk) md agreed and gave a positive response to moving in the direction of oxycontin for next hyst md did say that the ladies had alot of leg paralysis at AGMC and asked what they were using for an anesthetic. POA: ctd to visit md and ask him to give oxycontin another try when indication fits says he does 3-4 hysts a month last month he did 9
PLPMDL0800000001	Cleveland	OH	44109	10/17/2001	followed up on moderate pain, talked about marcus and also about atc pain. talked about 7a, gave me contacts, follow up
PLPMDL0800000001	Cleveland	OH	44117	10/17/2001	gave him the number to order the tamper resistant pads. We were discussing how he writes oxycontin scripts and he agreed not to put PRN on the script and instruct the patien to take it q-12 Next call did he reorder the script pads?
PLPMDL0800000001	Akron	OH	44307	10/17/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Tallmadge	OH	44278	10/17/2001	positive to using oxy for chronic pain and neuropathies adn spinal stenosis, uses uniphyl as second line therapy, no problems getting either from the pharmacies
PLPMDL0800000001	Euclid	OH	44119	10/17/2001	Selling oxycontin to him is not always top priority. he feels pressure from Dr. mease director of OCC Med. who has suggested that perhaps he is not operating in the best interser of Occ Med by seeing PMR patients. he felt that the pain program was very helpful and Tim Benedict was straight forward but on hte other hand he wonders how long he should be keeping patients on opioids. I discussed the state board regulations of treating 3 months and getting a specialist opinion on teh area involved and he is doing this. He did feel that his supprot staff feels better now after listening to benedict and parran.
PLPMDL0800000001	Akron	OH	44333	10/17/2001	all patients that were getting OxyContin for chronic pain are now getting the patch. She said the couple of patients that she had on OxyContin were misussing it, so can not trust patients on Oxy not so on the patch that she said is not being used as much.
PLPMDL0800000001	Cleveland	OH	44109	10/17/2001	talked in clinic, asked him about moderate pain, says thqat it ranks on pain scales from 4 to 6, says that pts in this range typically would be treated with nsaid's then prn meds, talked about oxy is indicated for moderate pain and can be used in those pts when atc opiod is needed
PLPMDL0800000001	Akron	OH	44313	10/17/2001	itroducing oxy to md and compared against short acting when indication fits scared of media attention realizes the differences
PLPMDL0800000001	Akron	OH	44311	10/17/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Akron	OH	44333	10/17/2001	knee scopes using darvocet and vicodin, if not controlled on vicodin then will go to OxyContin.
PLPMDL0800000001	Cleveland	OH	44121	10/17/2001	gave Caldwell and need to ask how he uses OxyC compare to perc and close
PLPMDL0800000001	Akron	OH	44311	10/17/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Akron	OH	44203	10/17/2001	md much more conservative than Davis in writing pain meds will write for 3 percocet then move to vico. so he can call it in
PLPMDL0800000001	Euclid	OH	44117	10/17/2001	He's getting heavy promotion from janseen. the pitch is less abusable and convience. they offered him a trip with his wife to Emilia island golf plus 500 bucks!!!!!! He hasn't started that many new patients he has a few but most are just being maintained. he stops at 40mg q-12 before getting a pain management consult that's where he feels comfortable. the viox rep told him that 50mg viox equals 5mg vicodin for pain relief he was skeptical. I showed him the APS guidelines of mild to moderate opioids and equialanalgesic dose compared to 650mg aspirin and he was shocked to see that conversion. I asked him if he ever though of 10mg q-12 of oxycontin being equal to 2600mg of aspirin and he said no but it gives him something to think about. Next call: 20mg q-12 of oxycontin is equal to 8 vicodin a day which equals 5200mg of tylenol????
PLPMDL0800000001	South Euclid	OH	44121	10/17/2001	V. short at window product mention next hit indication & ask how he uses it now
PLPMDL0800000001	Cleveland	OH	44102	10/17/2001	talked about the medicalia issue, he says that he has several pts that have been effected, follow up
PLPMDL0800000001	Cleveland	OH	44109	10/17/2001	see notes
PLPMDL0800000001	Cleveland	OH	44113	10/17/2001	talked about zannoni and medicalaid
PLPMDL0800000001	Cleveland	OH	44109	10/17/2001	SEE OB, AN, ONC
PLPMDL0800000001	Euclid	OH	44117	10/17/2001	Next call:AI AI says a lot of oxycontin is getting filled he feels that some people get it that shouldn't but you cna't police the whole world and he doesn't have aproblem filling it. Next call: AI
PLPMDL0800000001	Euclid	OH	44132	10/17/2001	Tim mostly tashilar and fishman they do see some from junglas the new orthopedic surgeon. not much from morley Next call tim
PLPMDL0800000001	Euclid	OH	44119	10/17/2001	Next call: mike amy Mike said that they lost the merck med-co contract and it cut about 40 scripts a day from their store. CVS has been reaping the benefits. he see's morley and dicello and fink at this store but no problems patients are doing well Next call mike and amy
PLPMDL0800000001	Middleburg Hts	OH	44130	10/17/2001	Did the third quarter hospice rebate. Is the best one yet at over \$800.00
PLPMDL0800000001	Akron	OH	44308	10/17/2001	ceui's, rebates,
PLPMDL0800000001	Akron	OH	44303	10/17/2001	rebates, cev's
PLPMDL0800000001	Akron	OH	44304	10/17/2001	Trying to help her find a speaker for a pain program that they are doing.
PLPMDL0800000001	Akron	OH	44307	10/17/2001	Speaking programs
PLPMDL0800000001	Akron	OH	44333	10/17/2001	Surgery area
PLPMDL0800000001	Fairlawn	OH	44333	10/17/2001	Senokot-s samples to give to patients.
PLPMDL0800000001	Akron	OH	44310	10/17/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Tallmadge	OH	44278	10/17/2001	met with dr, briefly discussed use of oxy on chronic pain...set up lunch, wednesdays are bad, heis here alone
PLPMDL0800000001	S Euclid	OH	44121	10/17/2001	gave Caldwell and my card ...ask how uses and state indication any new starts?
PLPMDL0800000001	Cleveland	OH	44109	10/17/2001	talked about dosing of oxy on 7a, acute rehab, uainf oxy in 3 pts now and has one pt on oxyir, talked about using oxy after pca
PLPMDL0800000001	Akron	OH	44310	10/17/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.

PPLPMDL0080000001	Euclid	OH	44119	10/17/2001	He still perceives oxycontin as stronger medicine than what it actually is. I shwed him The APS 650mg aspirin equal to 5mg vicodin or oxycodone and he was really taken back by it. he said I get more pain relief from 60mg codien than I would 650mg aspirin??? I said I would think so to but according to APS you don't. I said if they both are indicated for moderate pain then their has to be some over lap in regards to pain relief he agreed for the first time I've been calling on him Next call: oxycontin potentcy compared to vicodin and NSAID's
PPLPMDL0080000001	Cleveland	OH	44109	10/17/2001	talked about dosing oxy and hydrocodone at the same time, she is getting flack from the pharmacies and does not know what to do, told her how to dose with bt meds, follow up
PPLPMDL0080000001	S Euclid	OH	44121	10/17/2001	Caldwell identify his use of OxyC for mod OA pain
PPLPMDL0080000001	S Euclid	OH	44121	10/17/2001	Caldwell next probe into use for mod. OA pain when think combo / when oxyC?
PPLPMDL0080000001	Cleveland	OH	44113	10/17/2001	oxy vs duragesic, he says that he gives dura to pts that want to not take pill, so go on the patch, talked about dosing bt meds and pts need to take pills that way, he does use bt meds, talked about flexibility and titration of oxy, follow up
PPLPMDL0080000001	Cleveland	OH	44109	10/17/2001	Detailed from AHCPR guidelines on optimizing dose interval, scheduled dosing. Weight spoke about using oxycontin 10 2-3 q12 for ab hysters with excellent results. He said he is only leary of clinic pts. that ask for it. But mentioned stable plasma concentration, pt satisfaction, and I threw in the benefit to nursing staff on floor not having to run back and forth as much to dose and reassess. Pollard did not think that it was a good idea, but had no real basis for his response other than the media hype. So we talked about making clinical decisions on the facts and not the hyped up news. Hendryx said she is definitely on board for gyn and may even try for c's. May has not had a chance to try, so reminded of dose. Mangel has not written but says he lets fellow manage. Judette still writing mainly because she sees Weight still rxing. Key here is to follow up with Hendryx, Corteville (who is willing to try, just need to remind of dose), and ride Weights exmple. Find out issues he has had with post op pain, and use for topics, since he is setting pace here. Dierker will not dose oxy for c's because pts only on for couple days. I reminded him of benefits and if someone with a large episiotomy needs something longer acting to keep oxy in mind.
PPLPMDL0080000001	Akron	OH	44333	10/17/2001	two rotator cuff repairs going to write 1-2 10mg tabs q12h post op with vicodin for breakthrough.
PPLPMDL0080000001	Akron	OH	44333	10/17/2001	popliteal blocks allow pain relief and less oral pain meds. He is using OxyContin for moderate pain, procedure today was osteonomy of the 2 and 3rd right toes. Any procedure that deals with the ankle. The toes were a bunioneectomy. 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	10/17/2001	Detailed from AHCPR guidelines on optimizing dose interval, scheduled dosing. Weight spoke about using oxycontin 10 2-3 q12 for ab hysters with excellent results. He said he is only leary of clinic pts. that ask for it. But mentioned stable plasma concentration, pt satisfaction, and I threw in the benefit to nursing staff on floor not having to run back and forth as much to dose and reassess. Pollard did not think that it was a good idea, but had no real basis for his response other than the media hype. So we talked about making clinical decisions on the facts and not the hyped up news. Hendryx said she is definitely on board for gyn and may even try for c's. May has not had a chance to try, so reminded of dose. Mangel has not written but says he lets fellow manage. Judette still writing mainly because she sees Weight still rxing. Key here is to follow up with Hendryx, Corteville (who is willing to try, just need to remind of dose), and ride Weights exmple. Find out issues he has had with post op pain, and use for topics, since he is setting pace here. Dierker will not dose oxy for c's because pts only on for couple days. I reminded him of benefits and if someone with a large episiotomy needs something longer acting to keep oxy in mind.
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PPLPMDL0080000001	Akron	OH	44333	10/17/2001	cancer removal from right cheek with a skin flap and cancer reoval from right eye. 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	10/17/2001	Detailed from AHCPR guidelines on optimizing dose interval, scheduled dosing. Weight spoke about using oxycontin 10 2-3 q12 for ab hysters with excellent results. He said he is only leary of clinic pts. that ask for it. But mentioned stable plasma concentration, pt satisfaction, and I threw in the benefit to nursing staff on floor not having to run back and forth as much to dose and reassess. Pollard did not think that it was a good idea, but had no real basis for his response other than the media hype. So we talked about making clinical decisions on the facts and not the hyped up news. Hendryx said she is definitely on board for gyn and may even try for c's. May has not had a chance to try, so reminded of dose. Mangel has not written but says he lets fellow manage. Judette still writing mainly because she sees Weight still rxing. Key here is to follow up with Hendryx, Corteville (who is willing to try, just need to remind of dose), and ride Weights exmple. Find out issues he has had with post op pain, and use for topics, since he is setting pace here. Dierker will not dose oxy for c's because pts only on for couple days. I reminded him of benefits and if someone with a large episiotomy needs something longer acting to keep oxy in mind.
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PPLPMDL0080000001	Euclid	OH	44119	10/17/2001	Dr. is an older physician. We discussed Oxycontin, but he was all over the place. He did discuss a pt. who the pharmacist requested Oxy-IR q3h. I suggested starting on Oxycontin 10-20mg q12h. He liked the idea. He is a physician at Lorantffy Nursing Home in Copley.
PPLPMDL0080000001	Cleveland	OH	44109	10/17/2001	Detailed from AHCPR guidelines on optimizing dose interval, scheduled dosing. Weight spoke about using oxycontin 10 2-3 q12 for ab hysters with excellent results. He said he is only leary of clinic pts. that ask for it. But mentioned stable plasma concentration, pt satisfaction, and I threw in the benefit to nursing staff on floor not having to run back and forth as much to dose and reassess. Pollard did not think that it was a good idea, but had no real basis for his response other than the media hype. So we talked about making clinical decisions on the facts and not the hyped up news. Hendryx said she is definitely on board for gyn and may even try for c's. May has not had a chance to try, so reminded of dose. Mangel has not written but says he lets fellow manage. Judette still writing mainly because she sees Weight still rxing. Key here is to follow up with Hendryx, Corteville (who is willing to try, just need to remind of dose), and ride Weights exmple. Find out issues he has had with post op pain, and use for topics, since he is setting pace here. Dierker will not dose oxy for c's because pts only on for couple days. I reminded him of benefits and if someone with a large episiotomy needs something longer acting to keep oxy in mind.

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PPLPMDL0080000001	Cleveland	OH	44102	10/18/2001	primarily uni, talked about rating of generics vs uni, talked about uni for pts with insurance, samples, oxy writing only for severe pain, has issues with medicaid
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/18/2001	she agreed to use but just hasn't remembered to. she has a few procedures next week she will try it in
PPLPMDL0080000001	Cleveland	OH	44113	10/18/2001	asked him about atc pain and dosing of short acting agents every 4 hours, he says that he does switch to oxy, talked about the the schneider reprint and the need for dosing atc and not chasing pain. need to get down to pain states and get him to dose oxy, pain scales left, uuni and copd
PPLPMDL0080000001	Cleveland	OH	44113	10/18/2001	in surgery lounge, total knee today and syas is using vico, asked him about using oxy 10 2 to 3 every 12, will consider, follow up
PPLPMDL0080000001	Akron	OH	44305	10/18/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Bedford	OH	44146	10/18/2001	met with denholm says is now writing unphyl for the d/c of uni and theo dur says many pts want namme brand not generic? no data to show any unihy scripts will tell brian to contact h im at his southpoint office on fridays, left senokot
PPLPMDL0080000001	Akron	OH	44310	10/18/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Bedford	OH	44146	10/18/2001	met with george discussed curw meeting he enjoyed the topics and felt comfortable with the content and the documentation reinforcement still would like to have dr meese spoken to
PPLPMDL0080000001	Cleveland	OH	44127	10/18/2001	rx order form, did talk about moderate pain indication, he says that he uses oxy post op for severe pain, uses short acting agents for more acute pain, focused on oxy and persistent pain, follow up with marcus
PPLPMDL0080000001	Barberton	OH	44203	10/18/2001	SPOKE WITH NURSE QUICKLY-- DEFINETLY NEED TO SCHEDULE APT/LUNCHEON TO GAIN VALUABLE INFO APT MADE AT AGMC IN DEC. POA; GET CV IF POSSIBLE AND SHARE SPEAKER TOPICS
PPLPMDL0080000001	Cleveland	OH	44113	10/18/2001	talked about post op use of oxy and vs short acting agents, says that biggest concern is with the cost, he says that if pts do not have insurance and then uses something else, smokescreen see what it is
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/18/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	10/18/2001	at VA lunch covered moderate pain indication ATC analgesia - good support and agreed to start next pt. on oxyC
PPLPMDL0080000001	Cleveland	OH	44113	10/18/2001	gave uni samples for do
PPLPMDL0080000001	Cleveland	OH	44109	10/18/2001	Intro to ludin. Obi wanted to know what Purdue is doing about abuse. She was not having problems in practice, but issues with sicklers. explained that Dr. Parran teaches about pressuring the relationship, REGARDLESS of what opiod is being asked for, is sign o problems and may indicate a referral to him or covington. She thought that was interesting, but we set up lunch to discuss since she couldn't get into it.
PPLPMDL0080000001	Akron	OH	44304	10/18/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44102	10/18/2001	Met with Dr. Menyah. He is still prescribing Oxycontin. I left him the pain algorithm by Dr. Gloss. There is not much more to tell him. He seems to know what he is doing. Need to make sure he keeps doing it.
PPLPMDL0080000001	Cleveland	OH	44113	10/18/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/18/2001	chris here on monday am and thurs eve
PPLPMDL0080000001	Cleveland	OH	44109	10/18/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/18/2001	Running into problems with medicaid restrictions, talked to beth, SW and Carey in pharm to tell about restrictions. left prior auth form copy. OBrien wants to know if we can sponsor speaker series next year. Told him we'll do a pain and opiod mgmt presentation since jannsen was already doing a general pain talk.
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PPLPMDL0080000001	Bedford	OH	44146	10/18/2001	went to pharmacy is stocking oxy fills employees rxs (generally from in house docs)
PPLPMDL0080000001	Bedford	OH	44146	10/18/2001	met with tom, is stocking gave a few docs in area using oxy, pain mgmt drs and general practitioners. has uniphyl 400 and 600 mg is seeing more rxs
PPLPMDL0080000001	Cleveland	OH	44121	10/18/2001	all products covered dosing sees some TID dosing set straight
PPLPMDL0080000001	Cleveland	OH	44102	10/18/2001	Met with Diane Draves. She gave me some dates to get together with the nurses to discuss how pain management is progressing. We decided on Nov. 9th.
PPLPMDL0080000001	Olmsted Twp.	OH	44138	10/18/2001	Went to see Dr. Wayne. He is the medical director here. Instead I saw Debbie Shattuck. She is the LPN in the Health Center. Dr. Wayne was not in. He was at a symposium. I made an appt. to see him on 11/14. Will also see Anita, the NP. Debbie said that the nursing home is 100 beds.
PPLPMDL0080000001	Rocky River	OH	44135	10/18/2001	Met with the A.D.O.N. to discuss in-services on pain management. I left Ted the video tape on pain assessment in LTC to show to his nurses.
PPLPMDL0080000001	Akron	OH	44305	10/18/2001	rebates, ceu, patient info.
PPLPMDL0080000001	Akron	OH	44305	10/18/2001	ceu, rebates
PPLPMDL0080000001	Akron	OH	44304	10/18/2001	ortho floor oxycontin use.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/18/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
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PPLPMDL0800000001	Gates Mills	OH	44040	10/18/2001	he's using duragesic almost exclusively over oxycontin. He says he only uses it for patients with more difficulty swallowing and but I reinforced the benefits of oxycontin over duragesic onset of action steady state levels more predictable pain levels and asymmetric dosing.
PPLPMDL0800000001	Cleveland	OH	44109	10/18/2001	Talked about oxy, says that oxy is only good in post op pain and in acute herniated disk pain, but not in chronic pain, also said severe pain. showed pi and went over moderate to severe pain, atc dosing
PPLPMDL0800000001	Cleveland	OH	44109	10/18/2001	Running into problems with medicaid restrictions, talked to beth, SW and Carey in general to tell about restrictions. left prior auth form copy. OBrien wants to know if we can sponsor speaker series next year. Told him we'll do a pain and opioid mgmt presentation since jannsen was already doing a general pain talk.
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2001	saw at VA he is swinging more to VA and out of UH will use for post surg atc pain moderate or worse
PPLPMDL0800000001	Akron	OH	44305	10/18/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44307	10/18/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL0800000001	Cleveland	OH	44113	10/18/2001	talked to him about using oxy in cases with moderate pain, says that he does use opioids but in prn basis, talked about persistent pain and atc dosing of oxy and not chasing pain
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/18/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	South Euclid	OH	44121	10/18/2001	hit Uni once a day dosing / serum levels and mentioned OxyC - next what does he do for low back/ OA pain pt?
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2001	Inserviceon 7C, no real q's, but detailed out of ahcp and explained how oxy fit in to help. Discussed initiation (from morph pca), titration(using 10 mg tabs), brkthru (ir's or nonopioid) and side effects (titrate to limited by, then manage, and titrate to effect. s table plasma conc. sleep ben, less running around to redose every few hrs.
PPLPMDL0800000001	Brooklyn	OH	44144	10/18/2001	asked him about no ceiling dose and how high he goes with oxy, says that the highest dose he is using now is 160q12, asked him what he does next, says adds kadian on sometimes bc both together seems better tolerated than one alone, has pt on 100mg kadian and 80mg of oxy, talked about using only one
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2001	Inserviceon 7C, no real q's, but detailed out of ahcp and explained how oxy fit in to help. Discussed initiation (from morph pca), titration(using 10 mg tabs), brkthru (ir's or nonopioid) and side effects (titrate to limited by, then manage, and titrate to effect. s table plasma conc. sleep ben, less running around to redose every few hrs.
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2001	gave the acute pain quick ref guide clinicians next give the protocol 10 1-2 tab q 12 for 7 days then titrate off
PPLPMDL0800000001	Cleveland	OH	44106	10/18/2001	Inserviceon 7C, no real q's, but detailed out of ahcp and explained how oxy fit in to help. Discussed initiation (from morph pca), titration(using 10 mg tabs), brkthru (ir's or nonopioid) and side effects (titrate to limited by, then manage, and titrate to effect. s table plasma conc. sleep ben, less running around to redose every few hrs.
PPLPMDL0800000001	S. Euclid	OH	44121	10/18/2001	at sample closest hit serum levels and chronother effects and gave NHIIBI guide OxyC true Q 12 hr. cleaner than darvocet & morphine products media issue next vs. perc give protocol
PPLPMDL0800000001	Akron	OH	44312	10/19/2001	OxyContin has slowed down, big concern over diversion
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	talked at metro, says that ed is no longer using much if at all, says that oxy is still possible in fractures
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	in burn clinic, asked him about dosing pain meds for burn pts when changes are needed, usually use a short acting med on top of short acting, told him about using oxy for baseline then short acting for changes
PPLPMDL0800000001	Gates Mills	OH	44040	10/19/2001	even after showing him the moderate pain indication he doesn't believe it. oxycontin is so powerful for moderate pain
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	might use OxyC for "Embolitic toe" thinking more chronic...but need to work the acute pop NO PT. SATISF SURVEY LOOP SET UP & RELYING ON THE ADMITTINGLY STOIC ELDERLY TO REPORT PAIN- WHICH WE KNOW THEY WON'T DO... BUT IF ASKED THEY WILL FIND THEY CAN DO BETTER FOR LITTLE COST/ EFFORT
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	discussed indication for oxy again adn tried to pick a next candidate from his surg schedule for op.
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	Asked questions during lunch many elderly so wants be careful dosing em. Embolitic toe is more continuity post surg not big attention here due to lack of complaint from pts. next work RN to set up pts satisf survey & IF ELDER LESS LIKELY TO COMPLAIN & NO FORMAL FEEDBACK LOOP THERE'S THE POTENTIAL FOR IMPROVEMENT
PPLPMDL0800000001	Gates Mills	OH	44040	10/19/2001	he thinks of oxycontin as the heavy stuff. asked how it could be indicated for moderate pain if it's the heavy stuff. I don't even think he realized the point I was making because he automatically thinks of it as a last effort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/19/2001	next call: build on the moderate pain patient and use of AGS
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	lunch - need to get to the RN - Bridgette to get her to implement a pt. satisfaction survey per Hutton's suggest. - the objection is Vasc does little with pain mgmt. not because pain service takes over (they don't really have one UH) but because think pt doesn't have much pain for long mostly Toradol for 48 hrs then go home w/ Perc but claim not taking it -NO WAY TO TEST VALIDITY - HUTTON SAYS ELDERLY IS LARGE POP. HERE & THEY ARE STOIC AND THERES NO FORMAL PT. FEEDBACK SURVEY - THE WHOLE POINT OF JCAHO!!!! NEED TO WORK HUTTON
PPLPMDL0800000001	Westlake	OH	44145	10/19/2001	he said he is doing more children and therefore will tend to write a little less OxyContin
PPLPMDL0800000001	Akron	OH	44312	10/19/2001	hip replacement patients in Edwin Shaw, has slowed down because of misuse and backlash from rehab area in the hospital and pts being admitted for misuse.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	set up pa program for Feb will need to work with marty and brian to get rolling, will recontact albert in 2 weeks on status and location and speaker? hasn't gotten any candidate for oxy lately, felt his 2 surgeries were too small of cases and the other wasn't a candidate he didn't feel this particular elder pt would do well on oxy, gave her percoet
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	thinking about moderate indication for oxy, generally he uses oxy on terminal cancer pts, and severe pain pts,
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	during vascular lunch reviewed post surg. mod pain atc used in ortho rotation next use this venue to access surg residents rotating through vascular - Embolic Toe is application of OxyC per attnedings
PPLPMDL0800000001	Akron	OH	44312	10/19/2001	biggest concern is that patients do not want OxyContin b/c of concern of being robbed or taken from them. Still post op joint replacement.
PPLPMDL0800000001	Lakewood	OH	44107	10/19/2001	he said he is using Oxycontin regularly now but kept changing the subject when I tried to get specific. He did sayd he wrote it for one of his post ops yesterday
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	Saw at lunch: see benefit for Vasc pt w/ Embolic toe - more chronic - 3 mo. pain vs. acute post surg. USE HIS OWN STATEMENTS TO SHOW A NEED FOR CHANGE TO BENEFIT THE PT. AT VERY LITTLE COST HE STATES THIS PAIN ISSUE CAN HELP THEM MEET JCAHO REQ'S. THE RN - BRIDGETT? NOT MOTIVATED BUT HE TOLD HER THEY DON'T HAVE A PT. SATISFACTION SURVEY / FEED BACK LOOP YET STATES ALOT OF ELDERLY IN CARE AND THEY ARE TOUGH/ ...STOIC... NOT LIKE YOUNG WIMPS. AND SAYS VASC SURG. TRY NOT TO USE OPIOIDS CURRENTLY MOSTLY TORADOL 48 HR. POST OP. THEN GO HOME ON PERC THINK THEY DON'T TAKE THEM THINKS THERE'S PLENTY COM LINES AVAILABLE .....HE SPELLED OUT THE BASIC PRINCIPLE... YOU HAVE TO ACTIVELY ASK THE ELDER "STOIC" PT. ABOUT THEIR PAIN ....DO THE RIGHT THING WE CAN DO BETTER NEXT WORK HIM ON BARRIERS TO PROPER PAIN MGMT. AND USE HIS OWN WORDS TO GAIN AGREEMENT GET HIM TO PUSH THAT LAZY RN TO SET UP JCAHO PT. SATISF. LOOP AND ASK THEM ABOUT PAIN POST OP!!!!!!!
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	covered post-surg moderate pain indication & conversions. next keep paintin picture success in vasc or GS
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	talked about trying to get oxy back in favour at ed, says that are using in trauma cases, sell here
PPLPMDL0800000001	Westlake	OH	44145	10/19/2001	went over opioid def green piece and he agreed oral should be tried before transmural or any other means. he said he will and usually goes to oxycontin before trying the patch
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	says that oxy ir is no being used in alot of the post op case, both on 7a and 6b, says that oxy is used in trauma
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Uniontown	OH	44685	10/19/2001	He has concern about misuse, he does not think it is media hype, in the past he had used for moderate pain and most pts only get 14 days of opioids at a time. Using more of the patch and saying it is not being abused as much. uniphyl for emphysema patients.
PPLPMDL0800000001	Akron	OH	44333	10/19/2001	quick hit, talked patient selection and bset route of administration as be advantageous to OxyContin.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	talked about zannoni
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	is stoking oxy, uni and senokot, this is retail and out pt pharmacy knew nothing about in house pharmacy nor formulary
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	met with pharm stated senokot is on formulary (per pantigutti request), is filling inhouse oxy rx
PPLPMDL0800000001	University Hts	OH	44118	10/19/2001	hit all products reviewed clinical tips opioid Rxing Skt stocked
PPLPMDL0800000001	Cleveland Hts	OH	44118	10/19/2001	BRING IN 10 PT. PLAN FILLS FOR KNOWN PT. OR PHYSICIAN
PPLPMDL0800000001	Bay Village	OH	44140	10/19/2001	he said he doesn't see a whole lot of Oxycontin but understood the advantage for using for constant pain
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	Work Hutton on getting feed back / pt. satisfaction survey set up via RN. use his own words to estab. need to effect a change in operations to make difference for the pt. ELDERLY WILL NOT CALL IN AND COMPLAIN HE STATED THEIR TOUGH NEXT WORK HIM ON BARRIERS TO PAIN MGMT AND GET AGREEMENT TO SET UP FEEDBACK LOOP TO ASK THE PT. ABOUT PAIN LOW COST AND LITTLE EFFORT TO MAKE A BIG DIFFERENCE CONSISTENT WITH HIS STATEMENT ABOUT JCAHO AND VASC SURG DEPT
PPLPMDL0800000001	Bay Village	OH	44140	10/19/2001	she only gave me a minute because she was in a big hurry, but went over 10 point plan
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	rebate, ceu
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/19/2001	rebate, ceu
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	rebate, ceu
PPLPMDL0800000001	Akron	OH	44312	10/19/2001	Rehab office.
PPLPMDL0800000001	Akron	OH	44312	10/19/2001	Was a big problem, thinking more for cancer pain and severe noncancer pain.
PPLPMDL0800000001	Akron	OH	44333	10/19/2001	The patients that he deemed as not sure if legitimate users of opioids or that may be misusing short acting opioids that in the past were getting OxyContin are now getting the patch. ZThese are younger patients that have chronic intractable pain. Uniphyl, for emphysema patients not controlled on inhalers. Starting on 400mg gd.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/19/2001	did discuss oxy on 2 cases from wednesdays surgery... will see how that works, told senokot is on formulary, left sampmles and choc strawberries
PPLPMDL0800000001	Akron	OH	44333	10/19/2001	talked to her about tamper resistant script pads, perception is that they use very little opioids.
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	at burn clinic, says that oxy is not that bad for burns, talked about dosing multiple 20mg doses and giving a immediate release for dressing changes
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Lakewood	OH	44107	10/19/2001	he said he has written less Oxycontin lately but said he doesn't know why and admitted for no particular reason. He just hasn't thought about it. he promised to start using it again

PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Westlake	OH	44145	10/19/2001	quick hit through the window she said her severe osteos and rheumatoids do well with Oxy. She her the moderate indication
PPLPMDL0800000001	Cleveland	OH	44109	10/19/2001	says that oxy is good for most post op cases that need refills for rxs, so cases like severe back surgery oxy is first choice, showed indication
PPLPMDL0800000001	Cleveland	OH	44106	10/19/2001	lunch hit post op mod atc pain - work dept RN use Hutton to get feed back loop set up EFFECT A CHANGE TO CREATE NEED
PPLPMDL0800000001	Uniontown	OH	44685	10/19/2001	He is using more, after taking 4 short acting tabs a day he will go to OxyContin , most common condition is low back pain.
PPLPMDL0800000001	Uniontown	OH	44685	10/19/2001	cancer pain and severe back pain. Vicodin is being used for first line opioid treatment.
PPLPMDL0800000001	Cleveland	OH	44127	10/19/2001	she has slowed down on writing, talk about pts who are having trouble sleeping, oxy. talk copd and uni, new sales piece, talked about using oxy in moderatre mkt, she feels it is much stronger than other meds, showed her apss guidelines and the relative potency of oxy and hydrocodone, focused on oa pain and talked about oxy 10mg q12, follow up
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44333	10/22/2001	He is using theo 24 and theo dur. I mentioned discontinuation of theo dur ane he said he would switch theo pts to uniphy.
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/22/2001	he wants me to bring him some new info, talked about medicaid issue and other issues, do not ask questions, focus on him being yellow doctor and get his advice
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	uses oxy in post op situations, says that very effective, does not use in chronic pain
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	talked about post op and oxy, says that he has pts who have bad wrist surgeries that he will use oxy in, talked about oxy and 10mg dose, follow up with less severe surgeries
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cleveland	OH	44104	10/22/2001	quick products mentioned but she didn't stop to talkin detail profile her use of SEQ's vs. combos tell of a pt. on oxyC
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	in trauma clinic, talked about oxy and advantages over percocet and use in fractures in trauma, follow up
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
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PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	doc submitted paperwork for formulary status. subcommittee mtg in Dec and form in jan. call mandy to make sure all things were in order. let doc know that we are in for november conference and le s know ahead of time for next year.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/22/2001	met with diab, positive with oxy is using whlt chronic pain and oa, no probs at pharmacy level, he requested a rx pad, is using theophylline family, some uniphy?? Some senokot
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
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PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	dr legrand pretty much blew me out of water. oxy cost put way out of reach, she discourages use as much as possible. mscontin costs more than oramorph and she is convinced that clinically they are equivalent. she feels the same way about sennakot. she did not think levy was respected enough here to bring him in. try med onc. she would like to see someone who can discuss pathophys of pain and pharmacology. she also wants ahcpr guide on pain and apss books. need to talk to walsh, she said that is where rob made his home. Jan did inservice to med onc nurses on assesment, I brought assess materials to complement. they would like to have purdue sponsor a board review for hospice care for \$1000. also want pocket ref, see Molly on friday at 9am, page when get there. show southwest piece.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/22/2001	uses mostly when patients need more pain control over a week. He doesn't like being probed for how he decides to use SA vs LA. give him bullet about oxycontin and see if he will use it in certain patient types. he feels his use hasan't changed since the negative Pr and he agreed to continue using oxycontin.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	brought some lunch up to the gang. no problems to date with identifying pts who are candidates for oxycontin. mainly ortho pts. and the open flap. June still concerned about elderly and may be underdosing, but at least she is ordering. so far response has been good from pts and nurses. concerned that surgeons are going to freak, so assured her that we are doing all the inservicing we can on this.
PPLPMDL0800000001	Akron	OH	44302	10/22/2001	spoke again to md states pharmacy mixes up ropi on their own not using the bottles. MD states that L and D are not using fent. with ropi did enquire about the increase in paralysis that the OBGYN's are telling me but md was confused and attributed it to 1 or 2 cases since ropi is far better than the bupi thay were using POA: need to visit pharmacy again and assess the price of ropi per vial
PPLPMDL0800000001	Middleburg Heights	OH	44130	10/22/2001	luch appt made
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	dr legrand pretty much blew me out of water. oxy cost put way out of reach, she discourages use as much as possible. mscontin costs more than oramorph and she is convinced that clinically they are equivalent. she feels the same way about sennakot. she did not think levy was respected enough here to bring him in. try med onc. she would like to see someone who can discuss pathophys of pain and pharmacology. she also wants ahcpr guide on pain and apss books. need to talk to walsh, she said that is where rob made his home. Jan did inservice to med onc nurses on assesment, I brought assess materials to complement. they would like to have purdue sponsor a board review for hospice care for \$1000. also want pocket ref, see Molly on friday at 9am, page when get there. show southwest piece.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptson oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/22/2001	is stocking and filling without difficulty, is stocking but didnt know how much senokot is moving off the shelves, since they mainly fill in house employee r xs
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/22/2001	is stocking no probs with oxycontin...says they arent in fear of robbery d/t location and client population



PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	see notes
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/22/2001	see zaidi notes
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	brought some lunch up to the gang. no problems to date with identifying pts who are candidates for oxycontin. mainly ortho pts. and the open flap. June still concerned about elderly and may be underdosing, but at least she is ordering. so far response has been good from pts and nurses. concerned that surgeons are going to freak, so assured her that we are doing all the inservicing we can on this.
	Cleveland	OH	44195	10/22/2001	dr legrand pretty much blew me out of water. oxy cost put way out of reach, she discourages use as much as possible. mscontin costs more than oramorph and she is convinced that clinically they are equivalent. she feels the same way about sennakot. she did not think levy was respected enough here to bring him in. try med onc. she would like to see someone who can discuss pathophys of pain and pharmacology. she also wants ahcpr guide on pain and aps books. need to talk to walsh, she said that is where rob made his home. Jan did inservice to med onc nurses on assesment, I brought assess materials to complement. they would like to have purdue sponsor a board review for hospice care for \$1000. also want pocket ref, see Molly on friday at 9am, page when get there. show southwest piece.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	see oncology, pain, and aps
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptnon oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining autlman in Nov. inform Gina. gave him 10 tips and ohio intract pain law. told him we'll sign him up for rx program.
	Cleveland	OH	44195	10/22/2001	lit on prescribing opioids - filling rx's and skt's on shelf Uni couple rx's
PPLPMDL0800000001	South Euclid	OH	44121	10/22/2001	must come back was slammed with pts. quick product mention
PPLPMDL0800000001	Cleveland	OH	44104	10/22/2001	left note for Pilar on 5200 to schedule apt also followed up with ginger in medical info regarding grand rounds wich petrus is in charge of in 2001
PPLPMDL0800000001	Akron	OH	44307	10/22/2001	ceui, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/22/2001	ceui, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/22/2001	ceui, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/22/2001	ceui, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	brought some lunch up to the gang. no problems to date with identifying pts who are candidates for oxycontin. mainly ortho pts. and the open flap. June still concerned about elderly and may be underdosing, but at least she is ordering. so far response has been good from pts and nurses. concerned that surgeons are going to freak, so assured her that we are doing all the inservicing we can on this.
	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44103	10/22/2001	gave Federation and CD not willing to start writing yet lunch set work carefully on DEA statement and Federation guidelines emphasise documentation
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	talked about oxy in post op cases with moderate pain needing more than a few days of tx, says penile implant, doing case tom, follow up on wed
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	brought some lunch up to the gang. no problems to date with identifying pts who are candidates for oxycontin. mainly ortho pts. and the open flap. June still concerned about elderly and may be underdosing, but at least she is ordering. so far response has been good from pts and nurses. concerned that surgeons are going to freak, so assured her that we are doing all the inservicing we can on this.
	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	in trauma clinic, says that oxy can be used in fracture with trauma, will use, follow up
PPLPMDL0800000001	Cleveland	OH	44112	10/22/2001	gave Fed. State med board guidelines not time to talk about specif pt. hit next
PPLPMDL0800000001	Cleveland	OH	44195	10/22/2001	lunch- basali said that ortho pt complained to jchao about poor pain mgmt. basali will bring up new post op pain protocol to Alex, who will put on next staff mtg agenda. Told Malak of the procedures that we were focussing on, and he was ok with orthopedic, open flap, retropubic prostectomy, but unclear on gen abdominal. thought bowel surgeries should be ruled out because of risk of ileus. told him we would get more info on which abdominal procedures the surg's had in mind. Fattouh was ordering oxycontin but wanted conversion chart from iv morph to oxy. gave him pi explained new charts coming. basically told. he said he has been ordering oxy for all procedures where atc pain therapy is indicated, no 100 mg limit in his mind. discussed indication with Net for oxycontin, expand thinking from chronic pain to mod to sev pain needing atc analgesia for more than few days. He agreed on principle. was surprised that fp's were freaking out and sending all pts to them. he starts all chronic ptnon oxy. and only leaves is pt can be managed with blocks. Soghal retiring in Jan! Wasef joining autlman in Nov. inform Gina. gave him 10 tips and ohio intract pain law. told him we'll sign him up for rx program.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/22/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44104	10/22/2001	gave the federation guidelines & confirmed use of the CD ROM last call on lunch talk about pt case soap oa study
PPLPMDL0800000001	Parma	OH	44129	10/22/2001	lunch apptt made. very positive call.... says will begin to write for oxycontin and senokot. asked about starting a pt for acl surgery for what dosage...i recommended if a nieve pts to start at 10mg an d they obviously will not recieve ample pain relief for that...therefore titrate up to maybe 40mg q12 at a slow pace ambye a day and 1/2 on day 2 go from 20 in the am to 30 in the pm and up until relief. dr's will use senokot for drug induced
PPLPMDL0800000001	Warrensville Hts	OH	44122	10/22/2001	focused on oxy and the percoct makt, talked about schneider and marcus, withdrawal symptoms
PPLPMDL0800000001	Cleveland	OH	44109	10/22/2001	talked about oxy in fratures in trauma cases, recommended 10mg 1 to 2 q12h
PPLPMDL0800000001	Cleveland	OH	44195	10/23/2001	post surg mod. atc pain addressed abuse & diversion.
PPLPMDL0800000001	Cleveland	OH	44195	10/23/2001	mod. atc pain post surg addressed abuse & diversion
PPLPMDL0800000001	Northfield	OH	44067	10/23/2001	need to set up with documentation kit on next visit. he has some fears with addictive properties adn a few pts he thinks may not be legitimate??? requested uniphyl samples and senokot
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	not surprised that medicaid/co not receptive to having a lg program with mds trying to promote oxycontin still wants to talk with bernie and discuss other avenues md very disappointed need to resolve this issue so that we can focus on oxycontin new pts
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44310	10/23/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	Using uniphyl, BID theo at 200mg at a time, unconventional way of using theo.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	He is not using OxyContin, veldoin post op for all cases.
PPLPMDL0800000001	Cleveland	OH	44113	10/23/2001	lunch. find out exactly where he is placing oxy, says using oxy in acute rehab and also in chronic pain pts, says that if pts are on vico and are doing well he will not change. showed marcus and went over well, talked about senokot also
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	md not had chance to use chiro wow this dept needs day attention to get used all are are willing just need reminded
PPLPMDL0800000001	Sagamore Hills	OH	44067	10/23/2001	met with hugus, still using oxy, chronic pain, discussed daughters soccer and using betadine to treat abrasions
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.



PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/23/2001	moderate to sev post surg pain covered at idication - and acute pain team plans
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
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PPLPMDL0800000001	Cleveland	OH	44195	10/23/2001	post surg mod atc pain for OxyC
PPLPMDL0800000001	Cleveland	OH	44111	10/23/2001	talk about using oxy in moderate pain mkt, went over marcus, follow up
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	talked to shirley about oxy ir
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	see frost notes
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	Roman and Kathy call, follow up with both on oxy and doing inservice
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	see ob/gyn and onc, tumor board
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	mitchell from madison store, bill is normal
PPLPMDL0800000001	Cleveland	OH	44113	10/23/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44120	10/23/2001	Ce on chronic pain to Francis products stocked some OXYC moves but not allot
PPLPMDL0800000001	Akron	OH	44310	10/23/2001	Treat, assess, document. Ten point plan, letter, sleep thru the night, moderate to severe pain for more than a few days.
PPLPMDL0800000001	Cleveland	OH	44104	10/23/2001	gave me some time- Ramos big writer. careful in dispensing gve the CE stock skts & little Uniphyl
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	pain center follow up and an dept
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	ceu, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	ceu, rebate
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	ceu, rebate
PPLPMDL0800000001	Akron	OH	44310	10/23/2001	cancelled lunch for Nov. They want donations to thier journal club.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	Surgery lounge
PPLPMDL0800000001	Copley	OH	44321	10/23/2001	Senokot-s samples.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, 10 point plan, vicodin intermittent, OxyContin around-the-clock pain.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	He is only using for chronic pain patients that need chronic meds. Pts that surgery can not ease the pain, did not give a specific disease state.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	he is using OxyContin for total knees and hips writing 2 10mg tabs, wrote one this past week for Dr minich's husbands knee.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44112	10/23/2001	claims to have hundreds on OxyC and been converting to Uni due to the Durs going down
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cleveland	OH	44104	10/23/2001	gave the chronic pain CE piece uses OxyC for chronic pain next how decide when start vs. combos
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44195	10/23/2001	mod or worse post surg pain atc ...OxyC addressed abuse
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	he is staying longer with short acting opioids. I asked him what moderate pain was and he said on 0-10 scale a 5-6 would be moderate. OxyContin is a patient that would be a 6 on the scale, archnoiditis wher painful and not much can do for the condition. Treating back and spine conditions, he was using OxyContin for pts waiting for surgery, now h eis using for failed backs that are taking at least 6 vicodin a day. senokot-s for prophylactic use.
PPLPMDL0800000001	Akron	OH	44312	10/23/2001	still using percocet and vicodin, OxyContin if taking more than 8 tabs a day.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/23/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	endo conference. 10 tips on managing opioids. Blanchard said she finally wrote for post op, interested in seeing how pt did. follow up with her next time through to see what type of pt., dose, and outcome.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	chronic back pain or ankle sprains are where he is using OxyCotin, 20mg q12h is his comfort level.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	on 7a, needs education on using oxy, has pt on floor now that is on 10mg of oxy and is taking 12 percocets per day, need to focus on titration to 40mgq12, follow up this week
PPLPMDL0800000001	Cleveland	OH	44113	10/23/2001	tqalied in hallway, asked if written oxy today, says that he started pt today, on short acting meds, switcheed to oxy 10mgq12, titrate as needed. uni using the 400 and 600mg doses.
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	He wrote three scrips this morning, one case was a lady that has had two surgeries and need to straighten out the fingers, and two other procedures, right wrist synoviodectomy, writing 20mg q12h.
		OH	44109	10/23/2001	<b>Ludin says he starts all pts on oxycotin, still remembers he first rx, noticed less side effects v mscontin. uses patch only in case where pt is not tolerating oxy or it is not working for them. says most pts are controlled between20 to 40 q12. Never has had to go to 80 or 160. Thinks if he did he would refer to pain specialist anyway. He knows media has trashed drug, but thinks docs who waiver are not making clinical decisions. Obi listening in, did not add much, but asked about all the fuss. Ludin explained that people snort it and get high. Made it clear that these are not pts. discussed pseudoaddict, because obi thought she had a seeker, but women had cancer. Ludin mentioned study where 10,000 pts taking opioids were followed and rate of addiction was 1%. O'Brien and Crum are real cases. Can't get anything out of either one. discussed bringing in levy next year, both were appreciative.</b>
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	see in am clinic, follow up on the moderate pain and decreased qol, talked about oxy and his use
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	Ludin says he starts all pts on oxycotin, still remembers he first rx, noticed less side effects v mscontin. uses patch only in case where pt is not tolerating oxy or it is not working for them. says most pts are controlled between20 to 40 q12. Never has had to go to 80 or 160. Thinks if he did he would refer to pain specialist anyway. He knows media has trashed drug, but thinks docs who waiver are not making clinical decisions. Obi listening in, did not add much, but asked about all the fuss. Ludin explained that people snort it and get high. Made it clear that these are not pts. discussed pseudoaddict, because obi thought she had a seeker, but women had cancer. Ludin mentioned study where 10,000 pts taking opioids were followed and rate of addiction was 1%. O'Brien and Crum are real cases. Can't get anything out of either one. discussed bringing in levy next year,
PPLPMDL0800000001	Akron	OH	44333	10/23/2001	He wrote it for removal of k-witres buried in the right wrist, 1-2 10mg tabs q12h.
PPLPMDL0800000001	Cleveland	OH	44109	10/23/2001	Ludin says he starts all pts on oxycotin, still remembers he first rx, noticed less side effects v mscontin. uses patch only in case where pt is not tolerating oxy or it is not working for them. says most pts are controlled between20 to 40 q12. Never has had to go to 80 or 160. Thinks if he did he would refer to pain specialist anyway. He knows media has trashed drug, but thinks docs who waiver are not making clinical decisions. Obi listening in, did not add much, but asked about all the fuss. Ludin explained that people snort it and get high. Made it clear that these are not pts. discussed pseudoaddict, because obi thought she had a seeker, but women had cancer. Ludin mentioned study where 10,000 pts taking opioids were followed and rate of addiction was 1%. O'Brien and Crum are real cases. Can't get anything out of either one. discussed bringing in levy next year,
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PPLPMDL0800000001	Stow	OH	44224	10/24/2001	met with julie on oxy status, is stocking and filling. discussed concerns about abuse issue and some pts she felt may be diverting, went over protect your phram brochure and doc kits for the doctors...and that she may fill more comfortable to contact that physician to settle the issue rather than just not fill rx. may be a legitimate pt?
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	East Cleveland	OH	44112	10/24/2001	in community health center - hit all products she's comfortable and has allot of exposure to oxyC but did emphas Ca. pain application so drove home the mod indication next pain picture of perc conversion
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44112	10/24/2001	caught in the health centr. clinic in back hit products and mod. pain indication set up the 4pm spot doing food for 20 residents soap non malign pain - Marcus
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	E Cleveland	OH	44112	10/24/2001	quick hit on indication and gave marcus reprint but no time to detail it to him need to soap it next time
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	lunch. he said i made some good points about using Oxycontin as opposed to the patch. he is still not comfortable with nonmalignant moderate pain. But he thought i made some good points for constant pain
PPLPMDL0800000001	Independence	OH	44131	10/24/2001	window hit, really just got to mention the product. got to figure out a way to see these guys.
PPLPMDL0800000001	Rocky River	OH	44116	10/24/2001	he said Oxycontin has turned into a pain med that he can count onand he is using it regularly for chronic and acute pain. He mentioned only one patient he has on the apthch which Oxycontin did not work at allfor and the patch did for some reason but Oxy has never failed on any other occasion
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	quick hit in the hall. He mentioned meeting Lisa and said he writing habits have not changed though he knows there is a lot of abuse going on.

PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	talking to vincent, says that he has nephrectomy next week, asked dosing and will use, follow up
PPLPMDL0800000001	Cleveland	OH	44113	10/24/2001	talked about copd and using the 600mg dose, follow up
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	he said he rewrites Oxycontin for patients with constant pain who need more than 3 short actings a day. He said he uses nothing but Uniphyl
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	talked about using the 600mg and breaking it in half for 300mg dose, went over prices also
PPLPMDL0800000001	Mayfield Village	OH	44143	10/24/2001	he has used in the past but let up since the media hype. he agreed to use again he has procedure comming up bunionectomy and will use oxycontin. he has use in diabetic neuropathy which worked very well. next call: what new starts? what procedures comming up?
PPLPMDL0800000001	Broadview Hts	OH	44147	10/24/2001	doc would not see nor schedule appt. would call if wanted something. left 10 steps, rx program enrollment form, handouts from parran and burke and new pi. told diana that if signing up for rx, call so we could go through form together.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	he said he would convert his theodurs to Uniphyl. he said he relies on OxyContin for his constant pain patients
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	on 7a, talked about using oxy in pts on the floor for rehab, says does use when dealing with spine cases, senokot also
PPLPMDL0800000001	Cleveland	OH	44112	10/24/2001	quick hit no time to present gave indication for oxyC & marcus next soap it and ask about any rx's that week
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	gilbert notes
PPLPMDL0800000001	Broadview Heights	OH	44147	10/24/2001	NeighborCare annual healthfair. This year is on pain management.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	talked about using senokot on post op
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44102	10/24/2001	talked about zannoni
PPLPMDL0800000001	Rocky River	OH	44116	10/24/2001	she said Oxycontin seems to have slowed down and the patch is increasing. She said she sees less scripts from Cullen
PPLPMDL0800000001	Akron	OH	44307	10/24/2001	confirmed date with pillar to inservice oncology unit Nov 15
PPLPMDL0800000001	Akron	OH	44304	10/24/2001	spoke with stephaie again to inservice the oncology unit she has no idea what she is talking about in reards to oxycontin dosing or delivery system need to educate hopefully she will attend inservice
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/24/2001	ceu, rebate
PPLPMDL0800000001	Broadview Heights	OH	44147	10/24/2001	NeighborCare annual healthfair. This year is on pain management.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	10/24/2001	ceu, rebate
PPLPMDL0800000001	Akron	OH	44302	10/24/2001	spoke with Julie regarding the situation on the psych unit with md states its getting better would like to attend my inservice--gave me contact person. Julie inserviced assessment and pain mgt. Shared that i will review oxycontin spoke with Ann Rhule as well she will thank Purdue on itenerary for Nov program
PPLPMDL0800000001	Akron	OH	44307	10/24/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	10/24/2001	What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44310	10/24/2001	md has been in practice 1 year luncheon scheduled Jan and Chris are nurses involved in pain mgt. state they use tons of oxycontin for what that's worth gave Jan a pt comfort and assessment pkg. to review POA: discuss assessment tool and oxy ino
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	followed up on surgery case, postponed due to plavix, will use in 2 weeks
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	lunch she said she is not afraid to use OxyContin and said she has done some experimenting with the patch. She agreed that oral is a preferred route as opposed to transdermal and OxyContin is a more effective pain med than the patch. Then went over Marcus which she agreed for nonmalignant constant pain that is atleast moderate to use OxyContin
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	he says only nonmble nursing home patients get the patch. he said he just wrote Oxycontin yesterday. I do not believe him. I set up a lunch which i need the extra time to get him back on track
PPLPMDL0800000001	Westlake	OH	44145	10/24/2001	told him about Unidur disc. and talked about advantages over generic
PPLPMDL0800000001	Lakewood	OH	44107	10/24/2001	he said he learned from D'silva about the benefits of Uniphyl. He said he wrote an Oxycontin script today for a back patient
PPLPMDL0800000001	Westlake	OH	44145	10/24/2001	quick hit through the window. He said he will use even more Uniphyl now that there are even less options.Talk about generic next time
PPLPMDL0800000001	Tallmadge	OH	44278	10/24/2001	met with u hall, discussed using for moderate pain or acute pain for around the clock pain control for pts, said he has thought about it since last visit
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	10/24/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	, losing alot of business. talk about using 40s instead of adding lortab, talked about walgreens and not filling rxs
PPLPMDL0800000001	Unintown	OH	44685	10/24/2001	Back pain. On scale of 0-10, moderate pain is a 4 and uses NSAIDs, vicodin and OxyContin. Intermittent pain is vicodin and if not doing well then will switch to OxyContin. Find out how many vicodin she will allow them to take before switching to OxyContin. Can show the Marcus reprint to show tolerance quicker with short acting vicodin vs a long acting agent like OxyContin. Show what the equivalent of OxyContin 10mg q12h is equal to vicodin q6h. Uniphyl for asthma patients.
PPLPMDL0800000001	Parma	OH	44129	10/24/2001	follow up on oxy for post hystere procedures. said he was having problems with it working, pts not getting pain relief or dose not lasting 12 hours. Asked what dose rxing. he said 20 mg q12. He generally rx's 5.325 1-2 q4-6. Explained that is 20-60 range. Based on Ginsberg research, dose should be 30 mg q12 to start then titrate. He asked how soon to titrate. If pain not controlled at reassessment, add 10 mg tab, but if in hour 7/8, go with short acting, if more than 2x's/day, titrate basal dose again. He will try again. Most pts on a total of 7 days. Asked about nursing mothers for c's, asked if the needed atc analgesia for extended period of time. He doses perc for them now, so thought sleep benefits were important enough to try, but they are on atc for 4-5 days. discussed diff in peak plasma between iv cr and whether that correleates to breast milk concentrations. Went to 7th floor to sched ins with Janet, because nurses confused about med too (titration)
PPLPMDL0800000001	Cleveland	OH	44106	10/24/2001	did lunch has Rx pad and likes the security mostly uses oxyC for CA pain pt. not writing allot combo's next importance of dose titration
PPLPMDL0800000001	Cleveland	OH	44109	10/24/2001	ask him about those pts post op that are not controlled on percio unless dosed atc, talked about pts that have pain needs for more than a few weeks, talked about starting on 10 to 20 mgq12
PPLPMDL0800000001	Akron	OH	44333	10/25/2001	Back and spine cases, he said at most patients taking 3-4 vicodina day. When pts get to 4 vicodin he is going to the patch now. Why, he said less abuse potential that OxyContin, can't trust anyone. Highest he will go to with OxyContin is 40mg q12h, need to find out what he does with these pts once they get to 40mg q12h. Show APS and NHLBI guidelines to confirm oral use over transdermal use. Find out what else he is treating.
PPLPMDL0800000001	Akron	OH	44308	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44112	10/25/2001	Hit all products uses OxyC for mostly acute pain - didn't name specific pt. case. summed up Marcus next pull couple points from it and ask him about a perc pt. who taking 8-12 / day & convert to OxyC
PPLPMDL0800000001	Solon	OH	44139	10/25/2001	She uses all LA agents across the board. she has a n affinity towards LA morphine but feels there's no particula reason why it's just what she's use to using. discussed the tamper resistant pads with her and she would like to receive them. next call; tamper pads and benefits of oxycontin over morphine
PPLPMDL0800000001	Bedford	OH	44146	10/25/2001	Get Dr. to convert pts. on b.i.d. theophylline to Uniphyl. Show the Martin-Pak study. Was a quick presentation. Drs. were busy. He remembered the pt. who said Uniphyl was a sleeper. He said he is using mostly in asthma. Explained the benefits of Uniphyl in COPD, especially diaphragmatic strengthening. He seemed unaware.
PPLPMDL0800000001	Cleveland	OH	44109	10/25/2001	mainly talked uni, did talk about using oxy in pts that are taking vico and are having trouble sleeping, asked for money for program, uni samples
PPLPMDL0800000001	Cleveland	OH	44106	10/25/2001	product labeling mod pain atc post surg = OxyC receptive next ask about pt. cases coming up - how manage theri pain
PPLPMDL0800000001	Akron	OH	44303	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44308	10/25/2001	see vetter notes need to uncure md doesn't even work in pain center
PPLPMDL0800000001	Middleburg Hts.	OH	44130	10/25/2001	talked about using senokot for drug induced constipation.
PPLPMDL0800000001	Cleveland	OH	44109	10/25/2001	in burn unit, saysd that oxy is no longer the number one drug in the media, talked about using oxy in op setting with pts who have been dc on percocet, talked about oxy ir on formulary
PPLPMDL0800000001	Akron	OH	44310	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. Uniphyl conversion from bid, dose to dose conversion.
PPLPMDL0800000001	Cleveland	OH	44104	10/25/2001	hit indication for OxyC and then detailed early & late asthmatic response for Uni next bring some Uni lit. and compare oxyC to perc
PPLPMDL0800000001	Akron	OH	44310	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44106	10/25/2001	doc was asking for conversion charts. had to explain that we were re-doing everything. he says he has been ordering for chronic pts. that he gets to se ebut he ismainly handling inhouse referrals.
PPLPMDL0800000001	Akron	OH	44304	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Bedford	OH	44146	10/25/2001	Discussed the use of Uniphyl in COPD with a focus on improved diaphragmatic contractility. She is not using theophylline as much as she used to.
PPLPMDL0800000001	Akron	OH	44311	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale.
PPLPMDL0800000001	Mayfield Hts	OH	44124	10/25/2001	he uses percocet and vicodin when it comes to SA agents. he does use oxycontin when it comes to more chronic pain patients in his mind. back surgeries He hasn't used in tk yet. I asked him to consider it here because the recovery will be aided by ATC dosing he agreed. he did write for oxycontin 20mg q-12 for patient that had a crushed knee with 3 pins in it. he wanted me to do a preceptorship with him it cost 250 for a half a day. next call: total knee?
PPLPMDL0800000001	Bedford	OH	44146	10/25/2001	Will focus on specific pts. for each physician that have pts. that are not currently well controlled. Will try to get them to add in Uniphyl. Tried to position Uniphyl for COPD. Focused on increased diaphragmatic contractility.
PPLPMDL0800000001	Garfield Hts.	OH	44125	10/25/2001	met with jack dir of pharm, is stocking not any issues in hospital. He expressed personal issues of working in house pharmacy vs retail, i think he is looking to leave marymount hosp pharm, theresa and i are going to set up an in house in svc for pharm
PPLPMDL0800000001	Cleveland	OH	44109	10/25/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44113	10/25/2001	perse notes
PPLPMDL0800000001	Cleveland	OH	44109	10/25/2001	FOLLOWED UP WITH BILL

PPLPMDL0080000001	Middleburg Hts	OH	44130	10/25/2001	Did in-service on Oxycontin with the hospice at Southwest General Hospital. Did this for National Hospice month. Also goal is to get Lisa Shaheen into the different departments. She will do the in-services with me.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	chris and chauhan
PPLPMDL0080000001	Akron	OH	44308	10/25/2001	vetter is in charge actually oll other an only do regional and vetter does all blocks and epidurals as well as caudals
PPLPMDL0080000001	Akron	OH	44304	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/25/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/25/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/25/2001	ceu, rebate
PPLPMDL0080000001	Copley	OH	44321	10/25/2001	seeing alot of vicodin from Pennington and generic BID theo from White.
PPLPMDL0080000001	Uniontown	OH	44685	10/25/2001	jay, said seeing some OxyContin has all strength. Left senokot-s samples.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/25/2001	says he is begining to write for more oxycontin and no probs to date??? told senokot is on formulary and left additional samples at office
PPLPMDL0080000001	Cleveland	OH	44113	10/25/2001	talk about oxt vs perco, he writes about 30 per month. talked about post op use of oxy in cases that need meds for more than a week, usually about half of his cases, has case tom that he will use oxy, follow up
PPLPMDL0080000001	Solon	OH	44139	10/25/2001	he doesn't like to use opioids only as a last effort and usually refers them on to pain management. I showed him moderate pain indication and how low dose oxycontin may be a better option than a traditional nsaid if patient has hx of ulcers or renal problems
PPLPMDL0080000001	Akron	OH	44308	10/25/2001	see vetter notes
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	in burn unit, saqys that oxy 20 is used on the floor, but only after pt does not do well on mscontin, talked about using oxy in other pts
PPLPMDL0080000001	Akron	OH	44310	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	10/25/2001	lunch at Bol 2100 Hit indications & how he might be utilizing after surg. mostly he writes for Ca related through clinic. but residents do most surg cases & he agrees with ATC mod pain use. He mentioned again his mother-n-law spine verteb. compression on OxyC asked about trouble getting it in the pharmacies? redirected him to use Bolwell pharmacy or others close to hospital.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	give overview of pills, talk about marcus and pi, show indication, set up appt and talk about oxy in pts who are taking vico atc
PPLPMDL0080000001	Akron	OH	44308	10/25/2001	see vetter notes
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	surg center. doc does blocks here on thurs and consults on Tues, probably better to catch on tues. will use chiro out here once on form on campus. still rxing oxy, could not get into. a lot of surgeons here so set up inservice with maggie to detail chiro to all.
PPLPMDL0080000001	Akron	OH	44310	10/25/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/25/2001	at burn clinic for one month rotation, talked about using the 20mg pills in out pt as needed, follow up at fairview
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/25/2001	he uses mostly percoet or vicodin but hasn't used much oxycontin. we reviewed oxycontin indication and comparison to percoet. I think he still perceives oxycontin as more medicine than percoet ro vicodin. he doesn't like to change. I asked him to consider oxycontin for procedures where patients will benefit from ATC dosing as opposed to peak and through.
PPLPMDL0080000001	Akron	OH	44106	10/25/2001	follow up on 1 bilateral nephrectomy & 2 donors which he thinks have signif. visceral/ diffuse pain he suggests OxyC may be better than IV morphine which is a punch and causes more nausea...upset
PPLPMDL0080000001	Akron	OH	44304	10/25/2001	signed in to go see md obviously without an appt. spoke with md via telephone said he hadn't read the material that was sent to him yet- but would call me when he did I replied with that probably meant that I wouldn't be hearing from him he reminded me that this was an uphill battle and I again informed him that ropi is more expensive that chiro and i was just trying to replace that on formulary so he would have it for his femoral blocks
PPLPMDL0080000001	Akron	OH	44308	10/25/2001	md runs pain clinic states that mds that are not writing oxycontin and are afraid are idiotic hiilbilies from kentucky! does not write alot but is his longacting opiod of choice like pali. care for kids Chiro' md will not use chiro until company can provide studies in use with kids feels that purdue has alot of money and are putting none of it in children research whereas ropi has done 3-4 studies in children so will not even think of using in this
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	talked about using oxy in cases where pts need more than simple mds, also talked about oxy ir for short use
PPLPMDL0080000001	Akron	OH	44314	10/25/2001	Mentioned using codeine or vicodin for acute back exacerbations, need to find out what he is using as a bousulus pain medication. He did not think that oxyContin is for chronic pain adn said would not use for OA pain. He said that Dr Richmond is using OxyContin for all of his chronic pain patients. He said just for chronic severe cacner pain. He also has some chronic bckak pain patients taking codeine and vicodin and he said, pts have been taking so long that they will not switch.
PPLPMDL0080000001	Akron	OH	44333	10/25/2001	scleroderma patients are taking 60mg q12h and 40mg q8h, this is an ischemia condition. OA patients, if need OxyContin then they need joints replaced.
PPLPMDL0080000001	Cleveland	OH	44109	10/25/2001	page him, follow up with in house pt on oxy 10 and 12 percs, pt titrated to 20mg oxy, still taking percs, titrate to 30mg, will dc next week
PPLPMDL0080000001	Northfield	OH	44067	10/25/2001	doc real good guy, discussed parann and burke handouts about which behaviors and actions docs need avoid. We signed him up for rx program. He says he pretty much rx's oxycontin for all atc pts. and generally doesnot have to titrate too high. mainly workers comp pts from area and like oxy because pts can work because of stable plasma concentrations. he said pharmacy across the street were giving him a hard time, so I told him to show them the state rules and fed guidelines.
PPLPMDL0080000001	Chagrin Falls	OH	44022	10/25/2001	reviewed oxycontin indication again and discussed where the q-12 hour dosing may be beneficial for patients experiencing more continuous pain he agreed Next call: did he try in a patient Leanne is receptionist
PPLPMDL0080000001	Akron	OH	44333	10/25/2001	Go back with specific disease state, scleroderma, he said pain is not the main concern but need to find out what he does for the pain?? Need to find out on pain scale where moderate pain falls on the scale. When patients get to taking vicodin 4-6 tabs, the patient should be switched to 10mg q12h.
PPLPMDL0080000001	Beachwood	OH	44122	10/25/2001	signed doc up for rx program. he says he primarily uses oxycontin as first line for all pts. if don't do well on it he goes to dura. he said he would probably refer to specialist if dose got higher than 80mg q12.. reminded him of consistent blood levels and how well tolerated oxycodone is.
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Parma	OH	44129	10/26/2001	nurse sherri is pregnant and due in 7 weeks(first week of december) set up lunch for begining of december witht debbie and dr clary, he has been going through the samples alot???
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	10/26/2001	follow up on conversation about oxy use on 7a, need in there, gave me beeper for roman, follow up
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	he ahs become gunshy, show him the schneider reprint again and talk about oxy vs short acting, talked about the marcus reprint he says that he is back to writing oxy for pts that have been on meds for a few weeks, talked about starting sooner
PPLPMDL0080000001	Parma	OH	44129	10/26/2001	discussed use of oxy and any difficult filling k he believe most off his pts go to either parma marcs or parma cvs. he hasn't had a pharmacy turn any pt away that he knows of. is using samples of uniphyil
PPLPMDL0080000001	Cleveland	OH	44109	10/26/2001	talked in clinic, friends with liezman, he says that oxy is ok in pts who are taking medication every 4 hours, will use
PPLPMDL0080000001	Parma	OH	44129	10/26/2001	met with dr very nice, discussed pharm issues, he didnt know of any difficulty with uniphyil and is writing more and more of it at both locations
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	10/26/2001	in clinic, says thaty oxy is now being used more on the 7a floor, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	10/26/2001	Dr. said he does not use opioids and in fact, he tries to take them off. I asked him what he does for his osteoarthritis after NSAIDs. He goes to Vicodin. I explained to him about the potencies of hydrocodone compared to Oxycodone. He is afraid of opioids for non-malignant pain, however, he will use for malignant pain.
PPLPMDL0080000001	Cleveland	OH	44104	10/26/2001	she uses all products & talked about uni delivery system ben's. she told me about two OxyC pts. one sickle cell in combo w/ adjuvants other LBP!!! good next review limits of NSAIDs when she think start oxyC?
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	go thru marcus and show the intermittent vs persistent pain for her reference, talk 1st pas and also onset of actin and steady state., talked about using oxy in pts who have renal issues and on other meds
PPLPMDL0080000001	East Cleveland	OH	44112	10/26/2001	Hit all products. He liked the Uni info. Doesn't use much OxyC but confessed later that writes it for pts. he knows not abusing it. rev'd green opioids booklet & 10 pt. next close on 10 perc / day pt. conversion
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	lunch, talk about the schneider reprint and the role of oxy in atc pain, talked ask him about pts that are taking vico every 4 to 6 hours. went thru marcus reprint and showed him how these pts should be on long acting agents
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	10/26/2001	sealed up date for 11/7 for meeting with John Stare.
PPLPMDL0080000001	Cleveland	OH	44195	10/26/2001	Met with Molly Loney CNS educator, mainly over oncology, have a few programs that they would like our support on. discussed a pocket reference for pain management, showed her what southwest developed. she thinks its a good model. they are also working on a cdrom for pain mgmt education, told her that we have one, she will ask pain committee if they want to see it.
PPLPMDL0080000001	Cleveland	OH	44109	10/26/2001	see notes
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	talked about oxy use in imc surgery
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	talked about kriegler use
PPLPMDL0080000001	Parma	OH	44129	10/26/2001	met with les, no issues, parmatown is the largest gian eagle in ne ohio as far as rx moving through the pharmacy, says maybe 300/day
PPLPMDL0080000001	Parma	OH	44129	10/26/2001	met with rph miller on products and gave ce's doesn't fill alot of rx on the whole maybe 50/day, no issues
PPLPMDL0080000001	East Cleveland	OH	44112	10/26/2001	not dispensing C2's but does Vicodin
PPLPMDL0080000001	Cleveland	OH	44120	10/26/2001	hit all products dispensing oxycontin no problems
PPLPMDL0080000001	Shaker Hts	OH	44120	10/26/2001	hit all products detailed delivery systems OxyC & Uni skt's on shelf hit 10 pt pain
PPLPMDL0080000001	Independence	OH	44131	10/26/2001	Spoke briefly with Dea. She said they are using Oxycontin. They are also using whatever pharmacy the nursing home uses.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/26/2001	Ceu, rebate
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	Ceu, rebate.
PPLPMDL0080000001	Mogadore	OH	44260	10/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/26/2001	shared Burke notes with doctor. he is so terrified of getting in trouble for rxing opioids. Even gail told him the plain dealer says docs are being encouraged to use opioids. I tried to explain to him that Burke says that docs rxing in xchange for sex or firearms are the ones getting in trouble. He keeps saying he is ok, but it is tough. keep plugging away. next call show him pain law with fed guidelines. maybe schedule lunch
PPLPMDL0080000001	Cleveland	OH	44122	10/26/2001	talked about oxy in pts with atc pain, talked about uni in copd pts, rx pads
PPLPMDL0080000001	Warrensville	OH	44122	10/26/2001	met and talked about oxy and use in pts with atc pain, uni also and rx pads

PPLPMDL0080000001	Middleburg Hts.	OH	44130	10/26/2001	he too is using more uniphyl iwth the d/c of uni and theo dur, asked to continu bringing sampmls and he will begin to convert pt over
PPLPMDL0080000001	Cleveland	OH	44104	10/26/2001	hit all products and Dur conversions to Uni covered titration next talk pt. specific and hit compare to combos. again
PPLPMDL0080000001	Beachwood	OH	44122	10/26/2001	could be very helpful in office, focus on moderate pain and talk oxy vs short actings. talked about using oxy in pts with atc pain that last, says that he is using but has caution in pts that have hx of abuse, talked about schneider and how very few abuse meds, follow up
PPLPMDL0080000001	Cleveland	OH	44104	10/26/2001	hit both talked bout sickle cell and titration with 10s senokot not on outpt. formulary have biseccode
PPLPMDL0080000001	Cleveland	OH	44111	10/27/2001	tumor board, spiro elusive but casual conversation with Daw, Chaudry, Makii. Makii still saying pharms are not filling, but told him rite aid right there is and even have 160's left. Chaudry says symposium resched for
PPLPMDL0080000001	Cleveland	OH	44111	10/27/2001	tumor board, spiro elusive but casual conversation with Daw, Chaudry, Makii. Makii still saying pharms are not filling, but told him rite aid right there is and even have 160's left. Chaudry says symposium resched for
PPLPMDL0080000001	Cleveland	OH	44111	10/27/2001	tumor board, spiro elusive but casual conversation with Daw, Chaudry, Makii. Makii still saying pharms are not filling, but told him rite aid right there is and even have 160's left. Chaudry says symposium resched for
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	in er talked about poxy and use in trauma cases, like fractures, said will use, follow up
PPLPMDL0080000001	Barberton	OH	44203	10/29/2001	generic BID theo, he does not see any difference in the theo's, believes all the same so will be keeping uniphyl fresh in mind and finding out how to set uniphyl apart.
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	talked in res room about labeling for post surg he agreed to ben but did point finger to attending -he's on an elective rotation not in OR but willing to try OxyC for more invasive big cases next talk about specific surgery cases when he's off this rotation close for oxyC try it
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44319	10/29/2001	Some difficulty with some patients misusing OxyContin, so these patients are getting the patch now. Reasoning is that the patients have physiological finding to confirm the pain, like MRI's for disc disease, ex.
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	combos -get conversions
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44303	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Barberton	OH	44203	10/29/2001	He has gone to generic BID theo's, he said to leave samples and he will start to use Uniphyl again.
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	hit the indication for oxyC moderate pain but he hasn't had such cases lined up yet next paint picture of candidate and probe for next surg. likely to ge percocet
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	10/29/2001	follow up with bt meds and need for pts on dura, says that the fact that pts are still taking pills for bt is a valid point and is worth considering. says that pts do not consider that, talked about converting back from dura
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	called in er, says that the buzz with oxy has died down somewhat but they still get request for it, quoted down data, and then talked about traumas and real pain states and approp pts
PPLPMDL0080000001	Mayfield Village	OH	44143	10/29/2001	He is a strong proponent of the oxycontin and the benefits it has in many arthritic conditions. he feels that he has had to do some extra counseling with patients and their families expressing concerns about oxycontin being a drug of abuse and being targets for illicit behavior. he feels that it has died down some and but not completely and is still using oxycontin. he feels that comparisons can't be made between equivalents because your dealing with many different sources of pain and usually in practice like his he's using multiple drug therapy. he ahs increased some duragasic because of concerns of patients and oxycontin. next call: show him hte DEA stand on support of oxycontin after the legal department gives clearance
PPLPMDL0080000001	Westlake	OH	44145	10/29/2001	he said he will try oxycontin today. He keeps forgetting and he knows of a few acute injuries cominng that fit the constant pain bulle
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	saw in caf. talked about product labeling moderate pain. talked about upcoming both spaces at two conferences. PAIN PIC OF POST SURG AND DO CONVERSION
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	talked about sickle cell pts that come in, he says that they start pts on iv dialiadid or morphine, talked about switchoing then to oxy, says that many of them are on oxy, but most on oral dilaudid
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	talked about chauhau rxs
PPLPMDL0080000001	Brooklyn	OH	44144	10/29/2001	talked about chauhau rxs
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	followed up with kathy, inservice in 2 weeks
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	hit all products with male Rph didn't get name - not big on Theoph needs work. hit indication for oxyC and post surg focus
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	hit the resident room A 30 need to get to Tom Garofolo work them on chronic message
PPLPMDL0080000001	Westlake	OH	44145	10/29/2001	shesaid she has been seeing a lotof new scripts coming from the University Oncology group. They have somenew oncologist now. She said not as much for nonmalignantpain. Showed Marcus
PPLPMDL0080000001	Akron	OH	44320	10/29/2001	Met with Pat Stire. She is the P.A. I scheduled a lunch with the physicians to discuss Uniphyl. Dr. marin has left. Dr. Nguyen is the new chief. He is a ped. physician.I
PPLPMDL0080000001	Westlake	OH	44145	10/29/2001	he sadi he normally works at a different Walgreens in Cleveland so he is not sure of the movement out here
PPLPMDL0080000001	Akron	OH	44303	10/29/2001	ceu, rebate
PPLPMDL0080000001	Akron	OH	44307	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44313	10/29/2001	Spoke with the education coordinator. Her name is Delores Smith. I explained to her the services I can provide for her facility. She said she would have to speak to the D.O.N. Their in-service calender is done for the year. They will be looking at 2002. I will get back with her in December
PPLPMDL0080000001	Tallmadge	OH	44278	10/29/2001	Met with Wendy briefly. She said she has a lot of new nurses and they will need more in-servicing. I will call her in a couple of weeks to set that up. She said Dr. Goldstein is still the medical director, but she is not happy
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	ceu, patient information sheet.
PPLPMDL0080000001	Barberton	OH	44203	10/29/2001	losing business to Giant Eagle.
PPLPMDL0080000001	Barberton	OH	44203	10/29/2001	Caught Dr Husain leaving the hospital.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/29/2001	Dr. said he is using Oxycontin. Has no qualms about prescribing it. He said he has already had at least 2 pts. bleed from Celebrex. He starts pts. on short acting opioids and then moves them to Oxycontin. Usually uses Vicodin. I explained that the potencies of oxycodone and hydrocodone were the same, so when he converted to Oxycontin from Vicodin, it is a mg conversion. Also discussed Uniphyl. He said most of his pts. don't need more than puffers and when they do, they get referred to lung docs. I need to get him to think of one pt. who is not doing as well and get him to try Uniphyl. He said he doesn't use theophylline.
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Uniontown	OH	44685	10/29/2001	Signed about for script pads. He no longer has any patients on OxyContin anymore. Places he said he would use it is for cancer patients and leg fractures.
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	in er, talked about oxy in fractures
PPLPMDL0080000001	Akron	OH	44311	10/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	10/29/2001	talked again about oxy indication, told him can be used in moderate to severe persistent pain, says that he still feels vicoden should be used there prn, showed him marcus, made me set lunch for next week
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	in the res. room gave the indication for post surg. and talked about products & how they might fit in this specialty same limited use perspective referred me to colo-rectal for chronic pop.
PPLPMDL0080000001	Cleveland	OH	44195	10/29/2001	hit all products he just started another OxyC pt. for complex hx low back pain 40 q 12 thinks was dose next bringing him fleishman LBP abstract and the CD ROM for doc kit reinforce success and probe for other pt. less complex might benefit from low dose
PPLPMDL0080000001	Akron	OH	44319	10/29/2001	She has had some problems with patients, one lady that kept having the dose titrated up, with severe migraines, but functional observation when she dropped a pencil she was able to bend over and pick it up easily. She is going to OxyContin once they get to 6 vicodin a day.
PPLPMDL0080000001	Cleveland	OH	44111	10/29/2001	follow up to last call, making progress on oxy and q12 dosing, need to work on titration, tqalked about titration of oxy, gave him oxy pi and showed the high end of titrtion, set lunch
PPLPMDL0080000001	Westlake	OH	44145	10/29/2001	he said he wrote oxycontin for a sever case of rheumatoid and degenerative bone deterioration.10 mgs q12
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	he mentioned that Kaiser will no longer fill OxyContin scripts, the pharmacist got crappy with the office and said pharmacies getting robbed and too much diversion of the drug.
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell next mod pain patient and atc analg
PPLPMDL0080000001	Tallmadge	OH	44278	10/30/2001	met bachtel, signed for uniphyl...dashehd off
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell improved sleep next mod pain message patient benefit atc analgesia
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell improved sleep next hit atc analgesia for mod pain pt.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	in or lounge, talked about dosing oxy 10mg for post op cases that need meds for more than a few days
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked about using oxy, says that he still writes it sometimes, but uses pumps now, talked about if pump fails, follow up
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap Caldwell next hit atc analgesia for the mod pain pt.
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap Caldwell next mod pain pt. atc analgesia
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	10/30/2001	in the resident room hit the product labeling and skts chronic population is target. but do manage post surg pain pain in dept. requires lecturer for group presentation- trying to get Ruth Plant to come in for 45 min talk or catch couple at time one on one USE ACUTE PAIN GUIDE
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	rounding with dr choi, says that choi is using nothing but bumps now, he says that he rarley uses any narcotics, but does when pump fails
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	10/30/2001	talked about uni and copd, uses the 400mg, talked about the 600mg and breaking in half
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap Caldwell study and next focus on mod. pain pt. atc analgesia
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell next focus on mod pain pt. atc analgesia



PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap Caldwell on improved sleep with atc analgesia next mod pain message patient specific
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soaped Caldwell and tied to atc pain next mod pain pt?
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell improved sleep next the mod. pain pt. message
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked about giving senokot samples to cust
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	says that fairview er is using a ton of vico, follow up
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked to choi, using pumps
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked about use of oxy in area
PPLPMDL0080000001	Cleveland	OH	44195	10/30/2001	hit the P blg. pharmacy new as of this month most pain rx's coming through are for pts. going home on perc for short term - couple days
PPLPMDL0080000001	Hudson	OH	44236	10/30/2001	Met with zoe on oxy is stocking all strengths stated not really any problems says tosinio isnt a problem but bresy is? not many pts on uniphyl... will suggest senokot
PPLPMDL0080000001	Tallmadge	OH	44278	10/30/2001	met with rph jerry, no probs with oxy is stocking all strengths, not alot of uniphyl moving, left senokot
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	ceu, pens, pads
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	10/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	He is still using all vicodin post op.
PPLPMDL0080000001	Stow	OH	44224	10/30/2001	is leaving this practice to teach the residency program and akron hospital, doesnt feel great comfort with opioids. Presented pain agreement to her. I leaving January 2002
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell improved sleep next mod pain patient paint picture
PPLPMDL0080000001	Euclid	OH	44119	10/30/2001	Used in a couple more crush injuries where patients will be awaiting surgery. patinets doing well no problems Next call: any new starts anyone awaiting surgery on oxycontin?
PPLPMDL0080000001	Akron	OH	44314	10/30/2001	Patients that require an opioid for 30 days or less will get short acting and greater will go to OxyContin. Two weeks to find the right dose of oxycontin.
PPLPMDL0080000001	Beachwood	OH	44122	10/30/2001	talk about oxy in more severe cases, talked in his office, he says that vico is used more bc can be called in, talked about starting on oxy and keepin on post op for few weeks, less pills
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked in hallway, asked him if he had written any oxy lately, he said no, told him to use in pts that are taking vico ask, follow up
PPLPMDL0080000001	Stow	OH	44224	10/30/2001	met with discussed oxy snf where used; chronic pain she is uncomfortable with opioids as a class and did go over the pain agreement and left cd with dr tosinio, will f/u with.
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked in or lounge, he is using oxy in cases where the pts does not do well on vico, talked bout start with
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products and soaped Caldwell on improved sleep next pt. specific
PPLPMDL0080000001	Stow	OH	44224	10/30/2001	met with tosinio on oxy, says he uses alot (so much, that the duragesic reps are after him to switch some business). have you written any oxy this week on a pt? Tell me about that pt....show pain scale and ask where mod pain is and how treated...how many vic taken before switching to oxycontin
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soaped Caldwell next pain picture mod pain candidate
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked about using oxy in cases where pts need more than a week worth of therapy, talked about using oxy in metro burn unit
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap d Caldwell on improved quality of sleep with atc analg next mod pain patient
PPLPMDL0080000001	Cleveland	OH	44106	10/30/2001	hit all products soap Caldwell next mod pain message
PPLPMDL0080000001	Uniontown	OH	44685	10/30/2001	She made the statement that the patch reps have been bashing OxyContin, got commitment that low back pain pts that start taking vicodin every 4 hours. intermittent pain is occasional back flair ups or when need vicodin prn up to 6hours.
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	Migraine headaches, some sciatica pain, back and leg pain. Using alot of vicodin and if taking more than 6 tabs then will go to OxyContin.
PPLPMDL0080000001	University Hts	OH	44118	10/30/2001	hit Low back pain pop and message for atc analg
PPLPMDL0080000001	Cleveland	OH	44111	10/30/2001	talked about using oxy in pts with oa who have taking more than 4 sa a day, says that he does switch to la if they need more pain meds, uni and copd
PPLPMDL0080000001	Cleveland	OH	44195	10/30/2001	met in fellows room writes for oxyC but many are 30 mg Q12 and claims pharmacies everywhere want her to write two rx's. because she wants to dispense 1- 10 mg & 1- 20 mg tab. ....coaxed her to try writing for 10 mg three tab Q12 told her this will help with her statement that likes OxyC for titrating pts. down!!!!!! next remind her of this and ask @ pt
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	breast reduction going to use 20mg q12h.
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	he wrote a script on friday for one of the nurses mother who had a basal nerve procedure and she took 10mg q12. screw removal of right wrist pt going to get OxyContin.
PPLPMDL0080000001	Akron	OH	44333	10/30/2001	still has concern over the 12- 24 hours post op statement in PI, mentioned that go home with short acting and by time get to 12 hours they can take an OxyContin.
PPLPMDL0080000001	Uniontown	OH	44685	10/30/2001	quick, chronic arthritic pain and cancer pain patients are getting OxyContin. 20mg q12h.
PPLPMDL0080000001	Barberton	OH	44203	10/31/2001	failed backs, he ahs used more short acting, with all the diversion of OxyContin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mayfield Hts	OH	44124	10/31/2001	strong proponent of oxycontin using in the chronic setting and in hte post-op patient from time to time. he agreed to convert a patient over to 20mg q-12 of oxycontin who had been taking percocet 6-8 for quite some time. patient had multiple surgeries needs a new hip but not good surgical candidate. next call: did he convert percocet patient to oxycontin bad hip? and what was the dose? any other patients like that?
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	10/31/2001	gave md bernie katsur's name and number so that they could speak regarding medicalaid also spoke with md regarding a pivotal round-table to discuss pain mgt. md wants to do it next year at the beginning of the year
PPLPMDL0080000001	Lakewood	OH	44109	10/31/2001	he says that the only long acting he uses is oxy, says that he never uses kadian or dura, says though that pharmacy tries to get him to switch to mscontin instead of oxy, he did not
PPLPMDL0080000001	Cleveland	OH	44107	10/31/2001	quick hit as he was leaving, he was only in for a meeting, he said he still seems to run into more side effects from OxyContin. None came to mind, it was possibly a smoke screen. need to find out his ultimate reason for not writing so much
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Euclid	OH	44119	10/31/2001	the main take home point is that dr. george lets the patient play a major role on what type of agent they want to be on. Next call: focus on the start with and educate the patient even though they may not want to be on medication if his medical opinion dictates the use he needs to convince the patient
PPLPMDL0080000001	Parma	OH	44129	10/31/2001	talked about oxy and senokot, uses sparingly on elders, he likes nsaid for them....if they still have pain, than he feels that is what they are to live with
PPLPMDL0080000001	Independence	OH	44131	10/31/2001	showing an increase in combo opioids esp vicodin, need to go after that business.. so far doesnt feel that comfortable with singles; oxy
PPLPMDL0080000001	Akron	OH	44302	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44122	10/31/2001	or lounge, talked about using oxy instead of percocets, says that post op they do use oxy in cases where the pt has severe pain and needs more than a couple weeks of tx, talked about residents writing rxs
PPLPMDL0080000001	Akron	OH	44109	10/31/2001	talk about marcus, ask his opinion, he says that the article is very good for primary care docs, talked about how he is using oxy, says that he write it for atc pain, says that he wants to speak, talked about leizman
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inserve with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general.
PPLPMDL0080000001					Karen prn's at Strongsville surg center and says Gelfand uses almost exclusive ropil! Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	md gives reps no time--- POA: need to have md sign as if he were getting samples so that i can at least state info re oxy
PPLPMDL0080000001	Cleveland	OH	44109	10/31/2001	follow up with what pain state he feels is moderate pain and oxy. he says that most rehab pts he gets in are in moderate pain, says that these pts are usually taking perco, talked about conversion
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Barberton	OH	44203	10/31/2001	He is not using Oxy, abuse is biggest concern.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inserve with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general.
PPLPMDL0080000001					Karen prn's at Strongsville surg center and says Gelfand uses almost exclusive ropil! Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	Beachwood	OH	44122	10/31/2001	at or lounge, says that he is using oxy in post op, but not in office, talked about dosing oxy in cases needing more than a few days of tx, he says that he has case with hip today, oxy 20mg
PPLPMDL0080000001	Independence	OH	44131	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001					met with mandat, he is using less and less and more of duragesic, for its abuse potential is slightly less than oxy. however he did state that people like to take pills rather than a patch...it just seems more natural, so that was a plus. Mmandat said he has been snookered and i suggested a doc kit (which i stupidly forgot to leave) and will follow up with asap!! wanted uniphyl adn senokot
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inserve with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general.
PPLPMDL0080000001					Karen prn's at Strongsville surg center and says Gelfand uses almost exclusive ropil! Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	Cleveland	OH	44102	10/31/2001	talked about atc pain, he says that oxy is great in cancer, still has oxy at too high of a level. showed pi, talked about conversion
PPLPMDL0080000001	Westlake	OH	44145	10/31/2001	he said he is only using oxycontin for sever chronic pain. Went over PI to go after his moderate business. Which he agreed it could be used there as well
PPLPMDL0080000001	Akron	OH	44302	10/31/2001	peaks between 2am-6am when patients need it the most.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Westlake	OH	44145	10/31/2001	i need to stress the advantages of Uniphyl over generic. He said he writes as much OxyContin as he ever has. i don't think he even knows about abuse

PPLPMDL0080000001	Independence	OH	44131	10/31/2001	is stocking, very small pharmacy, privately owner, not alot of rx moving through here a day, aveage 20-25, does see some theophylline; is stocking uniphyl, is seeing some, very little oxy. left senokot is stocking
PPLPMDL0080000001	Parma	OH	44134	10/31/2001	pharmacy is stocking oxy, uni and senokot. is filling, asked about abusive issues and I countered with is there any issues with your pharmacy, I havent seen any out there in my territory. she said not directly but hears the media?? left who guideline and ce's
PPLPMDL0080000001	Cleveland	OH	44109	10/31/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	10/31/2001	see notes
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44122	10/31/2001	talked about zaidi and ortho docs
PPLPMDL0080000001	Beachwood	OH	44122	10/31/2001	kibbe talk
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inservice with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general. Karen prm's at Strongsville surg center and says Gelfand uses almost exclusive ropil. Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	S Euclid	OH	44121	10/31/2001	hit all products with Rodger - very receptive and solid for pain mgmt next remind of tirtation & tab selection
PPLPMDL0080000001	South Euclid	OH	44121	10/31/2001	hit all products oxyC moving allto LBP some uni
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/31/2001	hit products and skt on shelves talked bout d/c Unidur/ theodurs
PPLPMDL0080000001	Cleveland Hts	OH	44118	10/31/2001	hit all products spent some time on Durs d/c and Uniphyl
PPLPMDL0080000001	S Euclid	OH	44121	10/31/2001	their Roxicet is \$30 more per month vs. OxyC @ equiv. 10 mg ask next time about comparison of branded Percocet to OxyC
PPLPMDL0080000001	S Euclid	OH	44121	10/31/2001	hit all products not problems
PPLPMDL0080000001	South Euclid	OH	44121	10/31/2001	new big very busy quick hit on products come back more time talk about tab dispensing
PPLPMDL0080000001	Rocky River	OH	44116	10/31/2001	he said he noticed a drop off of oxycontin scripts. The bad press and the West Virginia lawsuit probably contributed to physicians feeling uncomfortable writing it
PPLPMDL0080000001	Fairview Park	OH	44126	10/31/2001	Tom said he still occasionally gets scripts from Cleveland or from fairly far away that can not get their scripts filled and they come to him
PPLPMDL0080000001	Oakwood	OH	45419	10/31/2001	oxy - aapm, osmb uni - avail skt s an dchld
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	oncology dept apt with koenig
PPLPMDL0080000001	Akron	OH	44302	10/31/2001	samples, ceu's
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	ceus, rebates, pens, pads
PPLPMDL0080000001	Barberton	OH	44203	10/31/2001	Donich in outpatient area.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inservice with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general. Karen prm's at Strongsville surg center and says Gelfand uses almost exclusive ropil. Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	inservice with Brian in surg. Met Linda and staff. product is not on formulary. Not a lot of regional, but Kane and McClain are main guys doing regional. Once in a while an interscalene, but most shoulders under general. Karen prm's at Strongsville surg center and says Gelfand uses almost exclusive ropil. Need to get in front of him. Find out if enough support for chiro here. Michelle is narcotic buyer, says she has seen oxy usage drop but not to extent that our numbers indicate. she gave us dea for each facility. she says some companys have reporting problems because of the two dea's. call jim to inform. no real usage inhouse outside of surgeon's.
PPLPMDL0080000001	Akron	OH	44302	10/31/2001	spoke with ann regarding pain mgt week nov 26 27 and 28 also discussed possibility of doing program together first of the year for area pharmacies especially since some are hesitant to carry oxy need educated ann is sending me an agends for the week so that I can attend and meet suzanne nesbit
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44333	10/31/2001	he said using on cases, ligament repair, fractures and procedures where there is bone involvement.
PPLPMDL0080000001	Akron	OH	44302	10/31/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Norton	OH	44203	10/31/2001	quick, he said chronic pain patients where continual increase of short acting, up to 8 a day.
PPLPMDL0080000001	Westlake	OH	44145	10/31/2001	he said he only uses uniphyl. He likes how it peaks in the early morning, he likes the samples, and he likes once a day
PPLPMDL0080000001	Independence	OH	44131	10/31/2001	met with susteric, still using oxy comfortably for chonic and oa, no issues. his pts dont really use nature pharmacy but go out closer to homme to fill rx's. still has alot of uniphyl samples...hope to get him ussing uniphyl
PPLPMDL0080000001	Oakwood	OH	45873	10/31/2001	focus on theo patients asked him about treating patien with short actng such as vic asked what levels would have to be befor he goes to long acting said tahn when they are using around the clock. discussed using 3 or more a day, asked how many patients does he think these was teh case said there are probably several asked it there was just one said tahn he would use oxy uni asked about treating asthma patients uncontrolled
PPLPMDL0080000001	Cleveland	OH	44109	10/31/2001	adding leuko add on therapy uni option discussed senokot for side effects c-asked for rx
PPLPMDL0080000001	Norton	OH	44203	10/31/2001	in clinic, says that he has used oxy in traumas, some in burns, rotation now in rehab, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	10/31/2001	Concern over patients' continual increase in their opioid dose and whether it is increased in the pain or if it is misuse. We talked about paying more attention to functionality and she agreed. The assesment tools are key.
PPLPMDL0080000001	Parma	OH	44129	10/31/2001	Very weary with opioids now. MARCUS REPRINT.
PPLPMDL0080000001	Lakewood	OH	44107	10/31/2001	in or lounge, talked about post op cases, says he wants me to do inservice for other residents in november, set up
PPLPMDL0080000001	Barberton	OH	44203	10/31/2001	talked with wolainin, he said he stated 4 pt on oxy last week following scopes and 1 of the 4 got sick with vomit and nausea and he is concerned that that was his previous problem, need to tell not to use on scopes and save for larger cases
PPLPMDL0080000001	Norton	OH	44203	10/31/2001	quick hit in the hallway, he said he has not run into as many problems and headaches since he has cut back his pain scripts and pts.
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	Maintaining the same chronic back pain patients, believes all chronic pts become dependent on the medications.
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	chronic low back pain, fibromyalgia, arthritic pain, mostly 20mg q12h. CConcern over long term use, he said he will send them to pain management if need use over three months.
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	apt. shared pi steady blood levels. md starts oxy after pts on short actings and taking around 4 a day is his goal to put on oxy. does state that prefers oxy over ms contin but some have dizziness discussed that it is transient but shared that pts usually take themselves off before he can talk to them Duragesic: said he was trying some and on the 3rd day the pts are getting delirious this is happening in the majority of pts. and it is too difficult to titrate and put on for men POA; share stallings experiences with oxy and ask if he ever considers starting with oxy first at 10 q 12h
PPLPMDL0080000001	Akron	OH	44319	10/31/2001	He is using OxyCotin for chronic low back pain, allows them to take what they want, most are getting vicodin or percocet but some think that OxyContin gives best pain relief and pts are on 40mg or 80mg to where have to take alot of short acting opioids.
PPLPMDL0080000001	Akron	OH	44304	10/31/2001	apt. shared pi steady blood levels. md starts oxy after pts on short actings and taking around 4 a day is his goal to put on oxy. does state that prefers oxy over ms contin but some have dizziness discussed that it is transient but shared that pts usually take themselves off before he can talk to them Duragesic: said he was trying some and on the 3rd day the pts are getting delirious this is happening in the majority of pts. and it is too difficult to titrate and put on for men POA; share stallings experiences with oxy and ask if he ever considers starting with oxy first at 10 q 12h
PPLPMDL0080000001	University Hts	OH	44118	10/31/2001	quik hit talked about tablet selection for titration
PPLPMDL0080000001	Lakewood	OH	44107	10/31/2001	He still may be able to switch earlier because of the amount of combos he writes. He realizes the advantages of oxy over the patch lets see if he switches some of those ppts. he said he has cut back on theophylline find out why. Where exactly is he using Oxy? What pt types? Get a spific pt type-find out how the percodan pt is doing-when does he decide they are taking too much short-acting?? What types of disease states would be "moderate" pain?? Didn't get the time I wanted, he said he always goes to OxyContin when the pain is around the clock when at least moderate or severe. He then said he is not afraid to titrate and has some patients on
PPLPMDL0080000001	Westlake	OH	44145	10/31/2001	he admitted to swaying away from theophylline. Need to go over basics again. He said he wrote OxyContin for a patient with osteo and rheumatoid who was on Celebrex. 10mg's q12
PPLPMDL0080000001	Cleveland	OH	44121	10/31/2001	hit all products not very talkative. familiar OxyC rev'd q12 dosing
PPLPMDL0080000001	South Euclid	OH	44121	10/31/2001	hit all products and tab strenght dispensing & Q12 also time spent on Uni/ the durs D/C
PPLPMDL0080000001	Norton	OH	44203	10/31/2001	Trump has slowed down, discussed q12h dosing.
PPLPMDL0080000001	Cleveland	OH	44195	11/1/2001	DIVERSION SLIM AND Assessment tear away pad can try Candy again NEXT WHAT PT. WOULD HE NOT USE OXYC ON? HOW WRITING PERC?
PPLPMDL0080000001	Cleveland	OH	44195	11/1/2001	Gave the diversion slim & AAPM consensus statement not able to probe NEXT CATCH TUES /THURS AT TAUSSIG
PPLPMDL0080000001	Cleveland	OH	44102	11/1/2001	talked about using uni in pts that are having trouble breathing in the am, says he has several pts that fit, talikd about oxy and using it in atc pain
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/1/2001	used oxycontin in big toe prothesis replacement and the patient did well also had to put them on senokot. I asked her if she had any procedures like that coming up and if she ould use oxycontin again. she said she will use it again but she doesn't have the smae procedure coming up. Next call: who would be good for oxycontin in upcoming procedures
PPLPMDL0080000001	Cleveland	OH	44195	11/1/2001	quick hit on H50 hit the indication and upper limit of acet.
PPLPMDL0080000001	Akron	OH	44310	11/1/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Mayfield Heights	OH	44124	11/1/2001	he was happy to get samples but feels that he doesn't use as much theophylline as he use to. When he does use it he likes to use uniphyl. I asked him if he thought uniphyl would be a better choice for patients that have trouble using their inhalers or become confused. He said no because uniphyl has to many side effects I said even at a low dose? He doesn't feel you get the same amount of benefit form theophylline in low dose as you do high dose. next call kathy suzie bring in some cookies low dose theophylline as good as high dose theophylline.
PPLPMDL0080000001	Cleveland	OH	44109	11/1/2001	general presentation to group. levo-isomer, less cns, cardio tox, less motor block with good sensory block at lower concentrations. dosing same and similar effects at same doses. where using ropil indicated, maintain potency, cost. Cooper and Bolden said will use when brought in. Smith said figus has not submitted, figus out sick today. Pete Kalusic orders, he says he can't do anything until figus submits the paperwork. Kareti wants to start doing continuous regional disposable pumps. contact baxter rep about bringing Jaques Chelley up from texas to speak about and they would like to load chiro in those. He and Tabaa are acute pain service at hospital.
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PPLPMDL0080000001	Mogadore	OH	44260	11/1/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.



[illegible]

PPLPMDL0800000001	Akron	OH	44310	11/1/2001	ceu, rebate, samples
	Cleveland	OH	44109	11/1/2001	general presentation to group. levo-isomer, less cns, cardio tox, less motor block with good sensory block at lower concentrations. dosing same and similar effects at same doses. where using ropi indicated, maintain potency, cost. Cooper and Bolden said will use when brought in. Smith said figus has not submitted, figus out sick today. Pete Kalusic orders, he says he can't do anything until figus submits the paperwork. Kareti wants to start doing continuous regional disposable pumps. contact baxter rep about bringing Jaques Chelley up from texas to speak about and they would like to load chiro in those. He and Tabaa are acute pain service at hospital.
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PPLPMDL0800000001	Lyndhurst	OH	44124	11/1/2001	He has used in the past but wanted to be brought up on Hite latest. he feels that it may have a place in the more extensive surgeries that he does after trauma or joint replacements. Discussed dosing and use of senokot for constipation next call; did he try oxycotin what patient type?
PPLPMDL0800000001	Tallmadge	OH	44278	11/1/2001	had lunch, uses oxy but is uncomfortable with abuse issues, has dropped off and uses duragesic for abuse is much less an issue. needs lots of reassurance
PPLPMDL0800000001	Cleveland	OH	44111	11/1/2001	talked about unit in copd, he says that he uses it more in asthmatics, talked about adjust tx
PPLPMDL0800000001	Cleveland	OH	44109	11/1/2001	general presentation to group. levo-isomer, less cns, cardio tox, less motor block with good sensory block at lower concentrations. dosing same and similar effects at same doses. where using ropi indicated, maintain potency, cost. Cooper and Bolden said will use when brought in. Smith said figus has not submitted, figus out sick today. Pete Kalusic orders, he says he can't do anything until figus submits the paperwork. Kareti wants to start doing continuous regional disposable pumps. contact baxter rep about bringing Jaques Chelley up from texas to speak about and they would like to load chiro in those. He and Tabaa are acute pain service at hospital.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/1/2001	md sharing info with brother to use in L and D since there is less motor block
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/1/2001	md did use on axillary block did not see diff from bupl and informed him thats what i wanted him to see but the sense of confidence and comfort were his advantage which he agreed asked him to use whenever the block was in a vascular area mark had discussed with him the less motor block in L and D md asked if that were the case in other blocks for that wouldn't be good reviewed the spiral info closed him to try in L and D so i could get
PPLPMDL0800000001	Cleveland	OH	44109	11/1/2001	general presentation to group. levo-isomer, less cns, cardio tox, less motor block with good sensory block at lower concentrations. dosing same and similar effects at same doses. where using ropi indicated, maintain potency, cost. Cooper and Bolden said will use when brought in. Smith said figus has not submitted, figus out sick today. Pete Kalusic orders, he says he can't do anything until figus submits the paperwork. Kareti wants to start doing continuous regional disposable pumps. contact baxter rep about bringing Jaques Chelley up from texas to speak about and they would like to load chiro in those. He and Tabaa are acute pain service at hospital.
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PPLPMDL0800000001	Tallmadge	OH	44278	11/1/2001	met with schmeiser, wasnt interested in oxycotin, needs alot of working with. is afraid of oxy and the abuse, but doesnt feel that with problem with vic or duragesic. he does refer to bressy at the pain clinic
PPLPMDL0800000001	Cleveland	OH	44109	11/1/2001	talk about oxy and dosing in pts who need atc pain control, documentation kit and again how to use to pain contract kit
PPLPMDL0800000001	Mayfield Heights	OH	44124	11/1/2001	he is still reserving oxycotin until more severe pain after SA agents. he uses it mostly in low backs but not in head aches. He doesn't have a problem with the negative media but still could start oxycotin earlier next call;
PPLPMDL0800000001	Brooklyn	OH	44144	11/1/2001	how many SA does a person have to take before he will switch them to oxycotin?
PPLPMDL0800000001	Cleveland	OH	44113	11/1/2001	talked about the use of the pain contracts, he just had them go through his lawyer and they ok it and he is now going to being using it, talked about oxyd and q12 dosing, said that he just went to conference in florida where dea said that oxy abuse was on the rise, does not bother him
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	saw in hallway, he says that he has no problem using oxy in any case that needs meds for more than a few weeks, talked about oxy and using it q12
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/2/2001	he says that oxy is not being used as much now, he is going to help get me into the or lounge doesnt usual see rep without appt, but i popped in to see if he needed uniphyl samples and to see if he is still comfortable and would use the doc kit, said he has a few pts that are questionable, i recommended the doc kit, not yet interested, next time take in the hard copy forms
PPLPMDL0800000001	Gates Mills	OH	44040	11/2/2001	I asked him to think about using oxycotin for a patient who has moderate pain and has renal insufficiency because of the favorable side effect profile. he said he would think about it.
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	talk about opioids vs the pump, talk about oxy and ease of use, gave them pain scale clip boards
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Parma	OH	44129	11/2/2001	didnt need samples, still had several in closet said he was at southwest office covering there are is still going heavy on uniphyl
PPLPMDL0800000001	Cleveland	OH	44113	11/2/2001	he says that oxy is now the number one drug that he uses, but only uses it in severe pain, find out when he start oxy
PPLPMDL0800000001	Akron	OH	44310	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44302	11/2/2001	luncheon with melanie, elanor, carolyn. Melanie has all writing privs melanie asked how to dose oxycotin. she is not aware how to convert someone over from percocet, dil, or ms. shared info with her but need to revisit melanie will introduce me to mds
PPLPMDL0800000001	Akron	OH	44302	11/2/2001	hopkins is head of obg dept at altman but jenison is his partner visits canton office need to teach melanie how to dose oxy and compare to duragesic
PPLPMDL0800000001	Cleveland	OH	44195	11/2/2001	gave the Acute pain guide no time to get into it in detail next review p 8 on post surg. opioids / and PRN
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	talked about using oxy in cases for a week of tx
PPLPMDL0800000001	Cleveland	OH	44195	11/2/2001	gave the acute pain guideline no time to talk about it hit product indication next rev. pg 8 on use of PRN meds
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	talked about dosing oxy up to where the pts need it to be, says that he does go up to 80 as needed, talked a out using multiple pills, follow up
PPLPMDL0800000001	Cleveland	OH	44195	11/2/2001	GAVE MY CARD & THE ACUTE PAIN GUIDELINES GET MORE TIME TO TALK ABOUT OXYC FITTING IN WITH THIS DETAIL PG. 8
PPLPMDL0800000001	Parma	OH	44129	11/2/2001	is stocking, did again complain about ms contin going bulk vs unit dose and is switching to kadian
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/2/2001	no issues, gave ce's to rph and tech (is approved for her to use as well)
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44111	11/2/2001	followed up with fairview er
PPLPMDL0800000001	Cleveland	OH	44104	11/2/2001	HIT ALL PRODUCTS AND THE D/C OF THE DUR'S & PROPER DOCUMENT FOR OPIOIDS WHICH HE AGREED AND IS SATISFIED FROM REGULATORY WITH THIS BACK UP
PPLPMDL0800000001	Rocky River	OH	44134	11/2/2001	Met with the D.O.N. and the A.D.O.N. to discuss the in-servicing i can do for their facility and the tools we can provide to help with their pain management. They just went through JCAHO and got taken off for their pain management. Their corporate office, HCR is in the testing phases of some assessment tools for the facility. They will call me to set up in-servicing.
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.

PPLPMDL0080000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44312	11/2/2001	Rehab clinic.
PPLPMDL0080000001	Barberton	OH	44203	11/2/2001	Seeing more of the patch and left senokot-s sample.
PPLPMDL0080000001	S Charleston	OH	45368	11/2/2001	Discussed rebate program that we are doing with Madison hospice. Excited about it. Said Dr Mast is now using more Oxy than Duragesic! Hit on recc Uniphyl and senokot, agreed
PPLPMDL0080000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Sagamore Hills	OH	44067	11/2/2001	brief encounter, no conversation of substance. signed for uniphyl samples and senokot need to get in here and discuss oxy
PPLPMDL0080000001	Akron	OH	44304	11/2/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Euclid	OH	44119	11/2/2001	Next call: oxycotin potency compared to vicodin. he see's the conversion of oxycotin being 1-1 with SA agents but yet he almost rx SA exclusively. He still perceives oxycotin as being stronger medicine.
PPLPMDL0080000001	Akron	OH	44319	11/2/2001	He is all vicodin now, he said if need OxyContin then he will send to pain management.
PPLPMDL0080000001	Akron	OH	44319	11/2/2001	He said too much concern over abuse of OxyContin yet he is showing up on Early view.
PPLPMDL0080000001	Cleveland	OH	44104	11/2/2001	hit all products lunch was short due to his schedule gave the teleconference information NEXT SOAP OA STUDY
PPLPMDL0080000001	Cleveland	OH	44195	11/2/2001	gave the teleconference info. & hit e/ product asked about new starts says all the time next mentino uni/theo Durs hit titration for oxyC
PPLPMDL0080000001	Cleveland	OH	44195	11/2/2001	detailed acute guidelines but she is mostly clinic and specializes in genital pain with goal to taper pts off these meds. next work on titration down
PPLPMDL0080000001	Akron	OH	44312	11/2/2001	hip replacement, 1-2 10mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	11/2/2001	met doc at oncology beer rounds. mostly research, not really worth time/money. all doc wanted to discuss was abuse. concerned about family members stealing from pts. asked if happened, he said no, but he doesn't like to wait for things to happen. He insists that he is not changing his rxing on fears. I reinforced the clinical benefits of convenient dosing with stable plasma conc's. find outs whats up with dilaudid, and if using oxy to start
PPLPMDL0080000001	Akron	OH	44312	11/2/2001	Post op joint replacement, 20mg q12h with vicodin prn.
PPLPMDL0080000001	Akron	OH	44312	11/2/2001	chronic LBP and arthritic pain in the elderly, mainly 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44104	11/5/2001	rev'd post surg Acute Pain guide and place for oxyC in it next patient case review
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	talked in clinic, he asked about using oxy and percocet together, he says that he doses the 20mg and gives perco 4 times per day, told him to go to 3 10s and just use 2 pills for bt
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	doc needs lcd, white board and screen for presentation. canceled meeting with Ruth Plant for tomorrow. Says best to come on a Wed during clinic.
PPLPMDL0080000001	Akron	OH	44303	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44113	11/5/2001	set up pivotal dinner for 11/19 to meet with John Stare. Doc would like John to be involved with educating doc's new pa. doc plans on bringing in another pa, too.
PPLPMDL0080000001	Akron	OH	44333	11/5/2001	He has a face lift on wednesday and two skin flap cases where he is tightening the skin on the cheeks on the patient. Going to use OxyContin on these cases.
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	reviewed post surg guide and how oxyC fits in buy in on less acetaminophen
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	trauma cases and fractures, will use 20mg
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	asked md for other mds that I could target that alot of surgery he gave me names but they are neuro guys scheduled luncheon for at this time it is the way to get time POA: ctd to have him sell himself on oxy and ask what the speaker said in columbus that really impacted him to write oxy
PPLPMDL0080000001	Akron	OH	44333	11/5/2001	He is doing a shoulder procedure and a ligament repair of the right wrist. both going to get 20mg of OxyContin.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	quick introduction as md was passing encourage luncheons to get in depth since they are so busy POA: bring use CEU hours/pamphlet to obtain more info.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44320	11/5/2001	steady plasma levels shared md on board just need to keep presence in office very grateful for script pads from company
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	rev'd acute pain guide for post surg indication next review case study
PPLPMDL0080000001	Westlake	OH	44145	11/5/2001	signed up raslan and iarusi for the rx program. asked iarusi about the chirocaine. said he will bring it up to glenn if pharm, just couldn't do it now because he was behind in clinic. mainly rx's opioids if block are not effective.
PPLPMDL0080000001	Eucild	OH	44119	11/5/2001	doc wants inervice at Haron, since Euclid closed unit. still using, but not that often. explained that right pt is one needing atc therapy for mod/sev pain. Brenda is cmm on unit call and schedule.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	11/5/2001	talked about oxy vs other products like dur, says that they use dura in pts that asked to be switched and also in pts who are taking alot of other pills, told him about pts taking pills anyway, says that he does write more dura bc he just does, talked about oxy and increasing his use, follow up
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	rev'd AHCPR Acute pain guide for post surg pain he wants several copies to circulate and one for his own reference v. interested!
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	tough sell rev'd acute guide and message of dose interval and no APAP he holds oxyC in reserve after perc not working for problem patients KEEP REVIEWING DOSE CHECK POINT MOVE FROM Q 4 HR TO Q 12 AND NAIL DOWN SPEC PROCEDURES KNOWN TO GO ATC PERC GET COMMIT ONE PT!!!!!!!
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44102	11/5/2001	Met Dr. Menyah in the hall. He said that the Duragesic rep was in the home and Dr. Menyah told her that they are light years ahead in pain management and they do not need Duragesic to help them. I will need to speak with him on the pain protocol and the use of Duragesic in the home.
PPLPMDL0080000001	Akron	OH	44333	11/5/2001	He was very short, said using some on the older arthritic pain patients, but not on his younger pain patients. I presented him with the teleconference invite and he said he would consider it. Theo's are being used forolder lung patients, using generic theo.
PPLPMDL0080000001	Akron	OH	44333	11/5/2001	She is only using OxyContin on the most sever cases where she needs OxyCotin and a short acting OxyIR to give pain control.
PPLPMDL0080000001	Garfield Hts.	OH	44125	11/5/2001	is still stocking and filing, still media discomfort. sees alot from medical offices, left ce's
PPLPMDL0080000001	Garfield Hts.	OH	44125	11/5/2001	is stocking, met with rph mike, not having many issues, osme questionable pts, buit has filled for them
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	anderson notes
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	see vince notes
PPLPMDL0080000001	Cleveland	OH	44102	11/5/2001	senokot post op
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	talked to chris oxy ok
PPLPMDL0080000001	Westlake	OH	44145	11/5/2001	signed up raslan and iarusi for the rx program. asked iarusi about the chirocaine. said he will bring it up to glenn if pharm, just couldn't do it now because he was behind in clinic. mainly rx's opioids if block are not effective.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/5/2001	Alan - most business is compounding. but stocks our line all products
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/5/2001	hit all products she fears robbery though no incidents here - does not stock oxyC stocks percocet/ vicodin get her to agree current opioids are no different for risk and heat is off + can be very low key
PPLPMDL0080000001	Cleveland	OH	44113	11/5/2001	Met with Ed Johnson. He is staff development.I set up an in-service on pain management with his staff on November 30. Dr. Khuri is the Medical Director. He is at the home on Tuesday and Thursday. He has most of the patients in the home.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	spoke with kim rn and staff
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	ctd to visit 3rd flr to try and set up grand rounds for next year unsuccessful thus far
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44303	11/5/2001	rebate, ceu
PPLPMDL0080000001	Akron	OH	44310	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Fairlawn	OH	44333	11/5/2001	Seeing more of th epatch from Oyakawa, Lefkovitz.
PPLPMDL0080000001	Akron	OH	44333	11/5/2001	Writing 60 tabs at a time for post op patients, only using OxyContin for chronic pain, when come back in 30 days. Reconsructive work.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44304	11/5/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Lakewood	OH	44107	11/5/2001	Had a very good discussion with the physician. He said he is sure he has some pts. on CII's ATC, but could not pin down a specific pt. I discussed the use of Oxycontin for those pts. as they are in moderate pain and the indication is for moderate to severe pain. He kept referring back to his office pts. and he is somewhat hesitant in his office. I gave him a copy of the model guidelines and the AGS guidelines. He said he has the most patients at Franklin Plaza and he goes to the nursing homes on Wednesday. I told him that I am trying to improve pain management in the homes and that I am asking the nurses to change pts from ATC CII's to Oxycontin. He said he was ok with that strategy.
PPLPMDL0080000001	Westlake	OH	44145	11/5/2001	signed up raslan and iarusi for the rx program. asked iarusi about the chirocaine. said he will bring it up to glenn if pharm, just couldn't do it now because he was behind in clinic. mainly rx's opioids if block are not effective.
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	talked about penile implant case tom, oxy 10mg 2 to 3 tabs, talked about using senokot post op
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	Rev'd Acute pain guide post op procedures and place for oxyC instead of perc knees & foot big here lately talk over a case next illustrate
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	in clinic, talked about oxy and post op use, 10mg dose
PPLPMDL0080000001	Cleveland	OH	44109	11/5/2001	talked about using oxy in case tom, nephrectomy, dosing oxy 10mg 2 to 3 for a week, follow up
PPLPMDL0080000001	Cleveland	OH	44106	11/5/2001	rev'd Acute pain guide and post op pain indication foot & knees big oxyC cases of late next case review
PPLPMDL0080000001	Parma	OH	44129	11/5/2001	talked about pt that may do well on oxy, as incoming elder with chronic pain from unknown etiologies, possibly a 10mg q 12 pt?, will f/u on progress, left uniphyl and senokot samples

PPLPMDL080000001	Akron	OH	44333	11/5/2001	I asked him on a daily basis what type of condition does he see that would be moderate pain. He said low back pain, condition caused by degenerative bone disease. I asked him if he had any patients coming in today and he said he might. I asked him if he would use OxyContin on the next LBP patients that he sees. He committed. Uniphyl for emphysema pts.
PPLPMDL080000001	Cleveland	OH	44109	11/5/2001	talk about using the 10mg dose and not the 20mg, has some trouble with titration, talked about using in cases for pts who have been on meds before surgery, talked about starting pts on meds pre op
PPLPMDL080000001	Akron	OH	44304	11/5/2001	spoke with sue rn and other staff members in the back oxycontin steady blood plasma levels and titration discussed act like it is their main drug of choice however numbers are slipping continue to act as if upstairs does all of the prescribing??? POA; dose and when they leave the drug
PPLPMDL080000001	Cleveland	OH	44109	11/5/2001	talked about oxy 40mg, he just used in in multiple trauma case, pt had several fractures, used the 40mg and perco for bt, talked about titration downward as needed
PPLPMDL080000001	Akron	OH	44333	11/5/2001	<b>Mentioned that he sent a patient for drug screen, he is in his 60's, his wife called and said he is selling his OxyContin. I still asked him to put his back patients that are taking vicodin evrey 6 hours to convert to OxyContin, and not the patch. I signed him up for more script pads.</b>
PPLPMDL080000001	Cleveland	OH	44102	11/5/2001	Spoke with Diane Draves about doing a pain protocol once the resident is placed on a pain protocol. Moving from short acting to long-acting. She said she will speak with Dr. Menyah about it. Also confirmed the in-service for Friday. Spoke with Linda Morgan about their readiness for JCAHO. She is discussing pain management with the residents. She also agreed with the pain protocol. Also spoke with Donna on 2-E. We converted a pt. from multiple oxycodone preparations to Oxycontin 40mg. Bill, the pharmacist thinks he is addicted and will not give anymore than 40mg q12h, but he did agree to do that. I recommended 60mg.
PPLPMDL080000001	Akron	OH	44333	11/5/2001	two new patients that are not surgical candidates for hip replacements, 20mg q12h.
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	Abuse and diversion teleconference. He said that him and his wife will do it. The patch is still his first choice for chronic pain, mentioned blood levels cosistant over 72 hours.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	floator from Buckeye store talked about diversion & reviewed 10 point skt on shelf hit Theo/ Uni dur d/c for Uniphyl
PPLPMDL080000001	Fairlawn	OH	44333	11/6/2001	He is going to do the teleconference for diversion and proper presribing. He is getting alot of Dr Miller's back and spine cases, also Dr Klonk and Dr Greenberg. He has a patient that is taking 6 vicodin a day and putting him on 20mg q12h of OxyContin. Contracts are being signed.
PPLPMDL080000001	Warrensville Hts	OH	44122	11/6/2001	talked about marcus reprint and his opinion, says that the article would be fine for family practice, talked about dosing oxy in 10mg dose for those pts who are just begining to take meds atc, talked about dura, set lunch
PPLPMDL080000001	Beachwood	OH	44122	11/6/2001	talk about him increasing use in cases other than hemorrhoids, talk pre and post op and using oxy in pts who need meds for more than a few weeks, follow up
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	He is switching his oxyContin patients that he said are misusing it to go the patch, thinks is not being abused as much.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	discussed cd rom with Boswell. Ok to come in on 11/2/02 at one to show fellows. Discussed details for marymount talk. Rosenberg not very talkative. We discussed the patent on oxycontin. Told him only what I heard, which was not much more than he already knew.
PPLPMDL080000001	Akron	OH	44310	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	In Vasc clinic tread lightly but gave him Acute guide he talks about using for Breast CA on more chronic basis keep working him for post surg pain using AHCPR
PPLPMDL080000001	Middleburg Hts.	OH	44130	11/6/2001	went over doc kit, he felt all his pt are legit, and they have been his pt for a long long time went over mod to sever indication he felt most of his pt are mod pain...ave dose is 10-40. He has one pt on 80mg/day he is a chornic back this particular pt is also on duragesic patch along with 80 mg oxy????
PPLPMDL080000001	South Euclid	OH	44121	11/6/2001	quick hit in the surg Cntr. lunch he's tough sell claims his pts. have no pain . dont wast time him
PPLPMDL080000001	Lakewood	OH	44107	11/6/2001	quick hit in the hall he said he is using Oxycontin and joked said for himself. Then he said no but he has been using it and just wrote a script for it this morning
PPLPMDL080000001	Middleburg Hts.	OH	44130	11/6/2001	went over pt assistance program for oxy and thier indigent pts (he previously requested on last visit) didnt need samples, yet says he is writing uniphyl?
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Beachwood	OH	44122	11/6/2001	follow up to lunch, says that he just wrote for oxy 10mg in pt that was taking vic, follow up
PPLPMDL080000001	Shaker Hts	OH	44122	11/6/2001	follow up with conversion from short acting meds. need to get him comfortable with oxy, talked asbout pts that are in alot of pain, says that those pts should be canidates, talk about selling oxy here
PPLPMDL080000001	Parma	OH	44129	11/6/2001	stopped at sw location, still very positive on uniphyl...signed for samples, tried to schedule lunch...he said he doesnt do lunch but i could schedule with his office staff...i told him not allowed unless he is there as well...
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	June said they are writing oxycontin for atc pts. mainly orthopedic. they have not heard any complaints, so that is a good sign, barbara was there. gave her scoop on oxycontin, bring her ahcpr guidelines. The only thing that they are not sure of is when pt is discharged to rehab, if the oxy is maintained. Called Dino, he is going to check it out. Next call- find out about abdominal surgs'.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	quick hit in vasc clinic tried give her the AHCPR Acute pain guide but claims she has it. quick product label mention no time given. try same and open probe
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	rev'd AHCPR pain guide at Wright Surg Cntr. Green Rd. agreed with place in pain mgmt plan
PPLPMDL080000001	Beachwood	OH	44122	11/6/2001	talked about using oxy in the office, he says he does use it somewhat for post op, but in the office he uses short acting meds, talked about oxy and moderate pain indication
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	good short call gave chronic opioids ce & protect practice pamphlet pt. specific. one guy on asymtetical dose 10 am 20 pm doing well for neuropathy. ask about others
PPLPMDL080000001	Akron	OH	44310	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Cleveland	OH	44113	11/6/2001	gave doc some more take control pieces. he did not call 800 number for rx program. need to get it to him again. he is really proud of all the work Purdue is doing to help practices to comply with pain mgmt guidelines. Discussed doing some speaking programs for fp's im's. generally he tells them to refer after 3 months to investigate other modalities. He is speaking for ortho for ultracet tonight. Says he logs on to the Purdue website all the time to find info for his practice. Still uses oxycontin for pts needing more than 5 tabs of combos a day. next call find out when he leaves oxycontin.
PPLPMDL080000001	Cleveland	OH	44122	11/6/2001	talked zadid
PPLPMDL080000001	Beachwood	OH	44122	11/6/2001	kriegler
PPLPMDL080000001	Warrensville Hts	OH	44122	11/6/2001	see notes
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	June said they are writing oxycontin for atc pts. mainly orthopedic. they have not heard any complaints, so that is a good sign, barbara was there, gave her scoop on oxycontin, bring her ahcpr guidelines. The only thing that they are not sure of is when pt is discharged to rehab, if the oxy is maintained. Called Dino, he is going to check it out. Next call- find out about abdominal surgs'.
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	see pain service
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	see pain service.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	discussed cd rom with Boswell. Ok to come in on 1/2/02 at one to show fellows. Discussed details for marymount talk. Rosenberg not very talkative. We discussed the patent on oxycontin. Told him only what I heard, which was not much more than he already knew.
PPLPMDL080000001	Parma Heights	OH	44130	11/6/2001	no issues with jane is filling no docs inappropriate use...left senokot samples
PPLPMDL080000001	Parma	OH	44129	11/6/2001	good call with all staff...very friendly, just casual
PPLPMDL080000001	Westlake	OH	44145	11/6/2001	talked about the 120 OxyContin limit then showed 10 point plan
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	rebate, ceu
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	ceu, rebate
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	family practice dept.
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	OxyContin's indication
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	June said they are writing oxycontin for atc pts. mainly orthopedic. they have not heard any complaints, so that is a good sign, barbara was there, gave her scoop on oxycontin, bring her ahcpr guidelines. The only thing that they are not sure of is when pt is discharged to rehab, if the oxy is maintained. Called Dino, he is going to check it out. Next call- find out about abdominal surgs'.
PPLPMDL080000001	Parma	OH	44129	11/6/2001	had lunch with ben ortega and shaun he said that kadians people were in adn trying to get him to convert and offered to send him to dallas in exchange for converting 5 pts to kadian.... i think he may b e considering switching? need to confirm his confidence in oxycontin, also he has tried lee dislva rph topical solution and it has been very effective in treating pain...is very expensive. need to get back to him asap on kadian. also he stated several times that
PPLPMDL080000001	Westlake	OH	44145	11/6/2001	he said he has a steady amount of patients on Uniphyl that have been on it for a while and he is using more OxyContin for his chronics and has not segmented into constant acutes yet
PPLPMDL080000001	Cleveland	OH	44195	11/6/2001	June said they are writing oxycontin for atc pts. mainly orthopedic. they have not heard any complaints, so that is a good sign, barbara was there, gave her scoop on oxycontin, bring her ahcpr guidelines. The only thing that they are not sure of is when pt is discharged to rehab, if the oxy is maintained. Called Dino, he is going to check it out. Next call- find out about abdominal surgs'.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	rev'd acute pain guide and where oxyC fits in talked about abuse nationally probe into his experience specific patient?
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	discussed cd rom with Boswell. Ok to come in on 1/2/02 at one to show fellows. Discussed details for marymount talk. Rosenberg not very talkative. We discussed the patent on oxycontin. Told him only what I heard, which was not much more than he already knew.
PPLPMDL080000001	Cleveland	OH	44105	11/6/2001	he says that he has not had issues with oxy, but still will not use oxy in pts with moderate pain, only till severe and chronic, indication again
PPLPMDL080000001	Westlake	OH	44145	11/6/2001	she said she uses Oxycontin for her severe osteos showed PI and went over moderate indication to get that segment follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/6/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL080000001	Warrensville Hts	OH	44122	11/6/2001	followed up with pneumo pt. said that the pt was put back on perco, talked about the fact that the pt was asking for perco bc of the feeling assoc with it, talked about switching to oxy, follow up
PPLPMDL080000001	Lakewood	OH	44107	11/6/2001	he said he uses oxycontin for his patients that would generally need a pain med for greater than a week and that is more painful than most or for a patient with a low threshold of pain.
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	chronic back pain and has a fibromyalgia patient on 20mg q12h.
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	one chronic back pain patient on 20mg q12h.
PPLPMDL080000001	Akron	OH	44333	11/6/2001	Now that the media has back off, he is starting to write some for his chronic back pain directed to some problem with the spine, mostly 20mg q12h.
PPLPMDL080000001	Barberton	OH	44203	11/6/2001	using forchronic pain patients, still not sure whether to keep on chronically or send to specialist, but has two back pain patients on OxyContin.
PPLPMDL080000001	Akron	OH	44333	11/6/2001	He is still apprehensive about using more OxyContin, majority of his patients are chronic back and spine cases or waiting to go to surgery. OxyContin is for his more sever back pain patients, if vicodin is not working or taking more than 1 every 4 hours, he said most take 2-3 vicodin a day.
PPLPMDL080000001	Cleveland	OH	44106	11/6/2001	Lunch with Fellows and residents. Matt mainly rx's mts contin out of habit. Does use patch for npo, and fast for brkthru. We discussed metabolites and older absorption technology compared to acro-contin. Discussed cost comparison. Explained that we were not concerned with switching pts, but starting pts and staying with oxycontin, keep it simple. Michelle Ramirez same story. the residents were pretty quiet, but attentive. I presented stable plasma concentration, sleep benefits, well tolerated, easy to titrate.



PPLPMDL0080000001	Cleveland	OH	44195	11/6/2001	often in combo with adjuvant therapy. no mention of specific pt. next titration
PPLPMDL0080000001	Shaker Hts	OH	44122	11/6/2001	lunch, talked about oxy and using it in pts that need atc medication, talked about pt that has been on perco for months and still is complaining of pain, switching to oxy 20mg q12 next visit, talked about uni and copd
PPLPMDL0080000001	Beachwood	OH	44122	11/6/2001	talked about oxyt and low bck pt, she had pt taking oxy 40mg and was having side effects, lowered to 3 10s q12, follow up
PPLPMDL0080000001	Norton	OH	44203	11/7/2001	He is starting less new patients on OxyContin, concern over the legitimate use of OxyContin and in fact has been going to the patch more for less abuse liability.
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	bring doc the assess side kit and clipboards for pain talk next week.
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	bring doc the assess side kit and clipboards for pain talk next week. too busy setting up ob floor to think about chiro, could be good opp, one less worry. Stewart doing post op pain, gave her ahcpr guidelines, bring her full
PPLPMDL0080000001	Akron	OH	44308	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Northfield	OH	44067	11/7/2001	seems to not retain anything from our previous calls...not even me... again went over indication for oxy adn conversions, againwent overdoc kit again...stated was interested but didnt seem to comprehend useage...hasnt used yet, signed uniphyl samples
PPLPMDL0080000001	Cleveland	OH	44195	11/7/2001	followed up on submission hit asymmetric dosing with John -PA work on TID use
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talked about oxy on green rotation, says that it is being used mainly in severe pain cases, talked about moderate pain indication
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	briefly caught erkins watching slow speed truck chase. reminded him of our discussions about oxy for post hysters, he was lost and thought there was too much going on right now, setting up unit, to be trying anything new. But did suggest that I follow up in a few months.
PPLPMDL0080000001	Akron	OH	44307	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	he says that oxy should not be used in post op, talked about indication and how oxy can be used effectively in these cases, taskec about using 10mg
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	too many problems with OxyContin if use anything chronical she will use the patch.
PPLPMDL0080000001	Cleveland	OH	44195	11/7/2001	spine fellow limited population for OxyC but was big supporter as pain service. hit asymmetric dose labeling
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2001	bumped into at VA hit product indication for surgery population next ask about recent starts
PPLPMDL0080000001	Cleveland	OH	44195	11/7/2001	introduced product told about the change in protocol w/ Pain team more oxyC for mod atc pain very receptive but aware of the media went over 10 pt. plan not a stopper here. they will continue what pain team starts for
PPLPMDL0080000001	Oakwood Village	OH	44146	11/7/2001	very nice man. feels inundated with medical info and didnt seem interested in talking product today. Is still using oxy strong...doesnt do lunches he only works 1/2 days until his pending retirement???
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	All of his Kaiser patients are getting Oramorph, making patients pay for the patch and OxyContin. He is going to the patch, when he seeing the patients taking all of the short acting, thinks patch is not being abused as much as potential of taking OxyContin in the pill form. He did have a patient on the patch that gave to a relative to try.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talked about chuahan
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2001	chiro presentation. safety issues mainly with dosing being the same, pharmaco dynamics the same. nothing new to learn. shared 77 yr old pt story. doc is going to have someone call me to schedule me to present at tuesday
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	night meting
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	met abrahamoff- she is open to chiro, but too many things going right now to consider it. reminded of motor/sensory, and toxicity. stewart presentinig on post op pain next week.
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	bring doc the assess side kit and clipboards for pain talk next week. too busy setting up ob floor to think about chiro, could be good opp, one less worry. Stewart doing post op pain, gave her ahcpr guidelines, bring her full
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	briefly caught erkins watching slow speed truck chase. reminded him of our discussions about oxy for post hysters, he was lost and thought there was too much going on right now, setting up unit, to be trying anything new. But did suggest that I follow up in a few months.
PPLPMDL0080000001	Maple Hts.	OH	44137	11/7/2001	first time calling here. not too busy rx. is stocking and no new concerns, maybe has a few questionable pts, but no issues with docs. Is stocking uniphyl and has maybe a pt or 2 on
PPLPMDL0080000001	Bedford	OH	44146	11/7/2001	met with pharmacy, will possibly schedule a rx in svc? needs further ed and to establish better relations, many of them are part time in retail...
PPLPMDL0080000001	University Hts	OH	44118	11/7/2001	met Ted Rph Mgr - all products but aware of the meda issues
PPLPMDL0080000001	Akron	OH	44304	11/7/2001	set up inservice for nurses on oncology floor with stephanie
PPLPMDL0080000001	Akron	OH	44305	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44308	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Fairlawn	OH	44333	11/7/2001	Dr Oyakawa and Dr Njoku
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	Senokot-s
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	Chronic pain, back and arthritis, nursing home patients also. Theo's last resort now.
PPLPMDL0080000001	Cleveland	OH	44195	11/7/2001	gave the teleconference info, and hit asymmetric dosing agrees that there are probly some pts. who could benefit from this feature
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	on trauma rotation, says that oxy is used mainly in pts on floor that need meds for severe pain , talked about using oxy in more moderate pain
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talked about oxy and post op use, says that he uses only the 20mg dose, talked about the 10mg dose and how to use
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talked about oxya nd post op use, using the 10mg dose for cases that need week or more tx, follow up
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	says that he uses oxy in cases where pts have multiple issues,says that the 10s are not enough and uses 20mgs, follow up
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	md very concerned with price doesn't even see advantage of ropi on form like stan does
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	oxy steady plasma levels shared worked with nancy and gave her ceu hour brochure- toured lunges with nancy
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	met abrahamoff- she is open to chiro, but too many things going right now to consider it. reminded of motor/sensory, and toxicity. stewart presentinig on post op pain next week.
PPLPMDL0080000001	Cleveland	OH	44112	11/7/2001	bring doc the assess slide kit and clipboards for pain talk next week. too busy setting up ob floor to think about chiro, could be good opp, one less worry. Stewart doing post op pain, gave her ahcpr guidelines, bring her full
PPLPMDL0080000001	Akron	OH	44310	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	North Olmsted	OH	44070	11/7/2001	find out what he has going on and get all his nonliquids talked to him in the hall of the med bldg. he said he wrote 2 Oxycontin scripts yesterday in the OR
PPLPMDL0080000001	Cleveland	OH	44106	11/7/2001	quc follow up on couple b-lat. dneys one no tolerate even pan meds other no pan wll start next cases on oxyC computer problems!
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/7/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talk about use in trauma, says that trauma ces that need meds like fractures definitely get oxy
PPLPMDL0080000001	Parma	OH	44129	11/7/2001	met with wolainin, is having much trouble with n/v pts, is pulling them off and switching to vicodin, must f/u and discuss options, one call came in right as i was there. got into lengthy discussion wiht nurse on senokot for children her nephew is MR and recently had surgery and isnot eating and very constipated, she asked form some senokot childrens and i gave her dosing instructions...will f/u wth that as well
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	she is on blue now, uses it in surg onc pts, still feel oxy is stronger than perco, talked about how it is the same, follow up
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	Moderate pain is most of the patients that he sees, low back pain, fibromyalgia. He said that some of the patch is for patients that when wrote OxyContin the patients could not get it at the pharmacy, he specifically said the pharmacy in Kenmore. Moderate to severe pain when patients are starting to take more than 6 vicodin a day. He said he would and I also showed the WHO to where oral is preferred.
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talk about schneider reprint for his chronic pain pts, he says that he doses oxy up to 40 q12, talked about titration to higher levels
PPLPMDL0080000001	Cleveland	OH	44195	11/7/2001	acute pain guide and where OxC fits in next 10 mg 1-2 q 12h
PPLPMDL0080000001	Cleveland	OH	44109	11/7/2001	talked at gs lunch, talked about using oxy 10mg up to 30mg q12 for post op cases, follow up
PPLPMDL0080000001	Akron	OH	44333	11/7/2001	He has two knee ad repairs, going to use 1-2 10mg tabs q12h.
PPLPMDL0080000001	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 marcanine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for 1/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001	Cleveland	OH	44195	11/8/2001	gave PI and hit indication next ask if has new oxyC start probe into rotation he is on types of cases
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	gave State Federation guidelines and hit product indication
PPLPMDL0080000001	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 marcanine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for 1/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	hit products & Uni vs. Theo/uni durs no new oxyC strats next perccot going
PPLPMDL0080000001	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 marcanine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for 1/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001	Euclid	OH	44132	11/8/2001	Tried to get a specific pt.
PPLPMDL0080000001	Akron	OH	44333	11/8/2001	cancer pain patients and chronic arthritic pain patients, he is seeing alot of geriatric patients. 10mg and 20mg tabs.
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	talked about uni and copd, talked about splitting the 600mg

	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	talked about pain service rotation gave AHCPR acute guide talked conversion
PPLPMDL0080000001	Parma	OH	44129	11/8/2001	talked about oxy and uses sparingly, but started a pt on duragesic who was difficult to handle on oral meds hasnt heard any problems hasnt followed up with pt yet...need to monitor closely as to not lose any more market
	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
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PPLPMDL0080000001					
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44111	11/8/2001	see anest
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44310	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	in halway, says that he has not used oxy today, he has cases fo total knee tom, will use oxy, follow up tom in or lounge
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	11/8/2001	see anest
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	ht both products n hall gave P next as f has new pts. on oxyC eep plugging for Un vs. Theo/Un durs
	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001					
PPLPMDL0080000001	Barberton	OH	44203	11/8/2001	thinks all opioids are being abused to some extent and then says the ER at Barberton is afraid to give OxyContin.
PPLPMDL0080000001	Barberton	OH	44203	11/8/2001	cancer pain patients, colon resection and hernia patients that are not controlled on vicodin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	talked about dr fan
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/8/2001	went to meet with chris austin of sw hospice...the meeting was cancelled and rescheduled for Dec 6th. However; i did get to talk with the nursing director of the tdu and ms sammons and we are working on a nsg in svc for thier floor. state was in today evaluating
PPLPMDL0080000001					
	Cleveland	OH	44111	11/8/2001	see anest
	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001					
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/8/2001	met with dir of nsg on tdu adn discussed setting up oxy in svc
	Middleburg Hts.	OH	44130	11/8/2001	sfair finalizing I/d protocols, thought it would be too much to try to add new product when there has been so much resistance to protocol to begin with! He did not get rx pads, find out what is going on. He thinks best way to get docs to feel comfortable about treating pain is to get a dea agent in to explain what gets docs in trouble.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	11/8/2001	talked to phil about metro
PPLPMDL0080000001	Parma	OH	44129	11/8/2001	met with rob another new prh at this cvs and his tech they are only stocking the 10 and 20's for that is all they feel they see??? they are not filling rx for the same few pain mgmt guys across the street, didnt want to speak of
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	PI and dosing no stoppers for rx's
PPLPMDL0080000001	Cleveland	OH	44119	11/8/2001	Met with Jan.
PPLPMDL0080000001	Akron	OH	44304	11/8/2001	senokot samples given and talked with staff robyn and karen
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/8/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	ceu, rebate
PPLPMDL0080000001	Barberton	OH	44203	11/8/2001	Surgical Lounge and caught Dr mayors.
PPLPMDL0080000001	Barberton	OH	44203	11/8/2001	Hazra and Connelly seeing the most Oxy
PPLPMDL0080000001	Parma	OH	44129	11/8/2001	told of kadian disadvantages over oxy, need to stay with tight
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	gave CE piece on chronic non-mallig pain need to talk about last conference when more time and one in Dec? try asymetrical dosing
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	ta;lked about post op use in lutheran and standing orders, follow up
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44310	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
	Middleburg Hts.	OH	44130	11/8/2001	sfair finalizing I/d protocols, thought it would be too much to try to add new product when there has been so much resistance to protocol to begin with! He did not get rx pads, find out what is going on. He thinks best way to get docs to feel comfortable about treating pain is to get a dea agent in to explain what gets docs in trouble.
PPLPMDL0080000001					
	Barberton	OH	44203	11/8/2001	She said she stopped using when pharmacies were robbed and pharmacies stopped carrying along with lack of comfort for her patients. I went over the PI again and we designated heria cases where she said have the moderate to severe pain. She does alot of breas cancer patients and agreed to use OxyContin on these cases.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	he asked about oxy ir, told him that it can be used in cases for short term pain, oxy and senokot also
PPLPMDL0080000001	Akron	OH	44302	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	11/8/2001	in or lounge, talked about oxy and using in the pts that need atc pain control, talked about the 20mg dose
	Cleveland	OH	44111	11/8/2001	Lydon and Hofstra will use. Lydon wants to use for emergency c's when converting from infusion to bolus. 15 cc's of .75. Says that will be the test for the product, because that is deep visceral pain, and because they do not use .75 maraine, they do not get good analgesia. Told him the .75 IV case. Hofstra will use for I/d. follow up with him. Ayad talk about bringing is Chelley for continuous regional with sorensen pumps. That is all chelley is doing. Get grant letter for aneth grand rounds and have orthopods come! Mary Ellen, tech, says have to talk to Jagetia about chiro on surg carts. He was not in, but I left note.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44310	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/8/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
	Independence	OH	44131	11/8/2001	met with dr walke and med staff. says he does use oxy for bigger sx, like rotator, hip joint, not scrapes though..he has a good handle on the indication adn useage an d has had no problems with oxy, really likes the fact that it is single entity
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	11/8/2001	AHCPR guide & ndcation & compare to perc ATC residents run most of hs cases but agrees wth OxyC
PPLPMDL0080000001	Barberton	OH	44203	11/8/2001	He has one patient on 40mg q12 for chronic back pain. Chronic pain patients over 30 days will use OxyContin, also ordered him the script pads.
PPLPMDL0080000001	Akron	OH	44312	11/8/2001	back pain and degenerative disc disease are where he is using OxyContin, 10mg or 20mg q12h.
PPLPMDL0080000001	Akron	OH	44319	11/8/2001	He is using some oxyContin for severe chronic back pain, pts that say it is the only thing that works and neither vicodin or percocet work first.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44304	11/8/2001	spoke with karen in depth about oxy and pain mgt especially as it relates to the floor asking what she saw the biggest area for change/improvement was titration and giving the same family for breakthrough staff
PPLPMDL0080000001	Akron	OH	44113	11/8/2001	comfortable with increasing dose realize no ceiling effect POA; at luncheon discuss that md sees sides with the patch/ delerium and starting pts sooner as well as 3 vicodin rule since karen said 8/ hepatatoxin
PPLPMDL0080000001	Cleveland	OH	44106	11/9/2001	back at sample closed introduction quickly md states using a ton of oxy good drug. reinforced steady plasma levels and q12 POA: try and bull raport to keep him in discussion longer
	Akron	OH	44321	11/9/2001	spoke to doc about chiro and how was told that too costly for va. he thought that was a bunch of crap. schedule a wed am meeting/brkfst to detail. Benson new chief.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44127	11/9/2001	He put an elderly lady on 20mg q12 for arthritic pain, he said he will give a patient an opioid as long as the patient is not selling the medication. He said even if they are abusing, talked about tolerant to the medication not addicted.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	talked about using oxy in pts that are taking vicos more than 6 per day, says that she will use oxy but only in ca pain, not writing as many pain meds now, did talk uni and copd
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	Quick hit Uniphyf for asthmatics, qd dosing vs BID dosing.
PPLPMDL0080000001	Akron	OH	44305	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44113	11/9/2001	firmed up details for meeting with John Stare for monday the 19th of Nov at the Chop house.



PPLPMDL0080000001	Cleveland	OH	44113	11/9/2001	doc says cindy would have idea about script pads. starthitting her more on oxy. seems like she is the decision maker. he used meds instead of blocks for poorly localize pain or pain that is not responding to blocks.
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	uses oxy "quite frequently" is comfortable with it it is a quality product, abuse is an issue, he has recently seen one pt in a bad situation, however; he has tried to switch a few elder ca/hospice pts to duragesic adn they and the nsg staff were resistant to topical vs oral, uses lots of theophylline and requested more and more uniphyl samples
PPLPMDL0080000001	Akron	OH	44307	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44302	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	uses oxy in nsg home pts and for chronic pain. feels he uses in mod to severe pain pts., and pt like oral vs patches, doesnt use theo family but ifhe is to use one, it will be uniphyl
PPLPMDL0080000001	Cleveland	OH	44113	11/9/2001	saw on 4th floor, talked about oxy, he says that oxy is still great choice for severe pain, talked about indication for moderate pain, still has issues, need to uncover the reason why
PPLPMDL0080000001	Parma	OH	44129	11/9/2001	samples for sw office, hickey in good mood today? using uniphyl strong shows increase in market share
PPLPMDL0080000001	Cleveland	OH	44127	11/9/2001	followed up to rx pad, he says he has not recieved it yet, talked about oxy and using in atc pain, post op some use, no in chronic, showed indication again, follow up
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/9/2001	very tight store room and staff. no samples left senokot, barb behind desk uses on friends and pt that cannot afford to purchase? says using oxy as freq as can doesnt like patch not enough pain coverage
PPLPMDL0080000001	Cleveland	OH	44127	11/9/2001	talked about post op use, and starting pt on oxy before they go in for surgery, talked about using the 10mg dose
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	uses oxy on chronic pain and elders he has kept pt on oxy for several years without incidence. feel comfortable with oxy, feels he is using for mod to severe pain, adn some acute pain. not really uniphyl but is positive on
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	arthritic pain or degenerative disc disease is where he is using OxyContin. Uniphyl for chronic bronchitis.
PPLPMDL0080000001	Akron	OH	44307	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	uses oxy adn feels comfortable with in chronic pain and ca pain. for mod to severe and acute and chronic pain. no uniphyl uses seerevent, adn inhalers with singular or accolate...feels theophylline is outdated bit committed to using uniphyl IF he is to rx theo
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/9/2001	followed up with lois
PPLPMDL0080000001	Cleveland	OH	44127	11/9/2001	talked about oxy in the area
PPLPMDL0080000001	Cleveland	OH	44105	11/9/2001	only stocking 10 and 20mg
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	see anesth
PPLPMDL0080000001	Cleveland	OH	44113	11/9/2001	doc says cindy would have idea about script pads. starthitting her more on oxy. seems like she is the decision maker. he used meds instead of blocks for poorly localize pain or pain that is not responding to blocks.
PPLPMDL0080000001	Berea	OH	44017	11/9/2001	filling no probs, went over indication mod to sev pain, stapled coupons to boxes
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/9/2001	again discussed proper writing of oxy q 12 not tid however one rph is filling as tid and comfortable yet the othr is alittle uncomfortable with filling tid.
PPLPMDL0080000001	Cleveland	OH	44102	11/9/2001	Get together with nurses to discuss pain management and how it is progressing since the in-services. Met with many of the nurses to discuss the progress in pain management and the use of Oxycontin. The nurses are getting better about recommending Oxycontin. I went over its use for moderate pain.
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	Dropped off Pink Books for the hospice. They use them in their admit packets. Kris explained about yesterdays cancellation at the hospital. It is rescheduled for December.
PPLPMDL0080000001	Barberton	OH	44203	11/9/2001	ryan pharm not in today little info gathered from part timers-- luncheon with midlan
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	rebate, ceu, end cap program.
PPLPMDL0080000001	Akron	OH	44307	11/9/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/9/2001	ceu, rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/9/2001	ceu, rebate
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	Surgery Lounge
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Middleburg Hts	OH	44130	11/9/2001	met with Patel, quiet and didnt eat with us but did give me time, says he uses on chronic pain and cancer pain. abuse scenerio is an issue though on useage, disient use theophyllines any more unless elder and previously on it
PPLPMDL0080000001	Akron	OH	44302	11/9/2001	picked up pain pamphlet that purdue is helping sponsor md had trouble getting pt covered with oxy from medicaid did finally go through had been on every other med prior asked Jim to keep track and let me know if
PPLPMDL0080000001	Akron	OH	44302	11/9/2001	medicaid denies any pts or suggests any other med books dropped off for Ann Rhule
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Cleveland	OH	44195	11/9/2001	Schoenwald thinks chiro fits the bill two ways for pharm, it lowers cost and can replace a drug, ropi. he cannot support since he is on p/t comm. dilger leaving for mayo next month. develop another thought leader in house (lozada)
PPLPMDL0080000001	Cleveland	OH	44109	11/9/2001	first he wanted to know about side effects esp constipation, wanted to know if it had less than codeine, got him to talk about the marcus reprint and the idea of long acting opioids in chronic pain, says that he wanted to know the conversion from percocet, talked then about the conversion from vico, he felt that vico was less potent than oxy, told him not true, showed pi, talked about conversion, converting low back pt from vico to oxy, uni and copd and athma, had firefighter pt that was taken off of uni and put back on 900mg of uni doing well, follow up
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	He has stopped using, said patients do not want OxyContin or apprehensive about getting it filled, most of his patients are older and he was using on total joint replacements.
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	He said there is not much you can do for an emphysema patient except put them on Oxygen, though he does use theo for them, his protocol is long acting beta agonists, then Atrovent and then theo. I showed him with file card that get improved theo blood levels in early more which improves FEV1 and the smae FEV1 in the afternoon so he said he would write uniphyl for all of his patients that he has on theo dur or uni dur.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/9/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/9/2001	talked about the roth reprint, he says that reprints are biased, talked about oxy indication, folow up
PPLPMDL0080000001	Cleveland	OH	44113	11/9/2001	ask if any oxy today, says that he has not written today, but wrote this week in pt with oa and had issues with vico, switched to 10mg oxy
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	only one open shoulder rotator cuff repair, 1-2 10mg q12h. Moderate are all of his shoulder cases but he is using for severe pain or where vicodin does not cover the pain.
PPLPMDL0080000001	Barberton	OH	44203	11/9/2001	md still states that when a pt is not in question oxycontin is his first line drug has had quite a few pts selling oxycontin on the street has backed off quite a bit states he used to write it first lind for all pts with mod pain (around the clock) finds himself in a dilemma--kadian does not work after a while and does not like duragesic so he has a choice of oxy or keeping the chronic pain pt on a combo which he does not like to do asked him to do pill counts said that his pts come back in in 30 days not 2 weeks informed him that alot of mds do 2 week visits he was very surprised had never thought of counting pills only drug screens POA" pivotol dinner with him and others to discuss ways of handling their practice and pts
PPLPMDL0080000001	Akron	OH	44333	11/9/2001	laminectomy on L2-3, he wrote vicodin post op, his place for OxyContin if still in pain after surgery or chronic LBP pain, most pts get 10mg q12 or 20mg q12h.
PPLPMDL0080000001	Parma	OH	44134	11/9/2001	Met with Janice and Shirley on third floor. They tried to put pt. on Oxycontin through Dr. Bochenek, but she wanted to try Vicodin first. The pt. is only taking it twice a day. I told them that when the resident starts taking it more often, call the physician again to start on Oxycontin. Janice is leaving after Thanksgiving to go to Altenheim Nursing Home. Spoke with Robin and Cleo also. Robin has 3 people on Oxycontin. She has one on 30mg q12h that we moved to 40mg q12h. She has on that is taking Percocet ATC that we started on 10mg q12h. I also met the new pharmacist from NCS who covers this home. His name is Mike Carlin.
PPLPMDL0080000001	Cleveland	OH	44109	11/12/2001	Dr. Ludin and Obi have seen oxycontin pts divert. They basically cut them off. Obi would like Covington or Parrans number. Ludin says he generally get referrals from surgical, well localized cancer pts. So disease not widespread, therefore, does not need to treat with high dose! But would if had to. He says those are the cases that he initiates pain mgmt for. If case is more decentralized, they go to med onc for chemo and mgmt.
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PPLPMDL0080000001	Cleveland	OH	44109	11/12/2001	Dr. Ludin and Obi have seen oxycontin pts divert. They basically cut them off. Obi would like Covington or Parrans number. Ludin says he generally get referrals from surgical, well localized cancer pts. So disease not widespread, therefore, does not need to treat with high dose! But would if had to. He says those are the cases that he initiates pain mgmt for. If case is more decentralized, they go to med onc for chemo and mgmt.
PPLPMDL0080000001	Oakwood	OH	45873	11/12/2001	focus on shorts asked about success with oxy and if patients are tolerating well or not? said that all dosing well said only has a few patients on it asked about any additional legit patients tadt he would consider as oxy patients said tadt he would consider said tadt he has no problem using oxy for the correct patient asked also about treating asthma patients and if he had any patients that were severe consider placing oxy to patinets c-asked for rx senokto for sid effects
PPLPMDL0080000001	Cleveland	OH	44111	11/12/2001	he says that oxy and oxy ir is all that he is using now bc he is working with dr makli, talked about dosing and strengths, follow up
PPLPMDL0080000001	Cleveland	OH	44111	11/12/2001	he says he only would use oxy in cases where severe pain is evident, talked abou conversion from perco and senokot
PPLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about post op use of oxy and using senokot in those pts
PPLPMDL0080000001	Akron	OH	44333	11/12/2001	He is not using as much, only for most severe pain cases and some of his shoulder procedures.
PPLPMDL0080000001	Cleveland	OH	44106	11/12/2001	post op pt specific started
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	met with albert on pa speaker program... they are using oxy on pts post op and so far no issues.need to get speaker program up and running, left senokot

PLPMDL0080000001	S. Euclid	OH	44121	11/12/2001	hit f/b's next AHCPR
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about oxy in cases where meds are needed for more than a few days, he says he uses oxy in hernia cases with complications, follow up
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	HIT F/B'S NEXT ACUTE GUIDE AHCPR
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	revd AHCPR guide on continuous blood levels
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	lunch with lika, isnt using much oxy but does like it, says he uses when otehr products dont bring relief...i asked him ot bring it into the mix earlier...why wait for something to not work when you can use oxy as weak or strong as necessary for pain control, he left me with a pt in mind this week that he is operating on, and post op once pca is d/c'd is going to start oxy along with viiox...will f/u
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	hit f/b's next AHCPR GUIDE FOR ACUTE PAIN ATC MOD MESSAGE
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	she is now on rotation where does not use oxy, peds, but does some trauma and will use in cases with fractures
PLPMDL0080000001	Akron	OH	44319	11/12/2001	OxyContin is being used for patients that need an opioid for more than 30 days if think less than 30 days will use vicodin. One new pt on uniphyl for emphysema.
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	see notes
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked to ilene
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about oxy and post op use
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	seokot on shelves, many are asking if on sw formulary...it is... is filling some oxy, low dose strengths in house. maybe a very few unihyl 400's
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	went to in house pharmacy and to aterials mgmt and discussed formulary issues with our products no problems (didnt bring up betadine) but need to find out what the outcome is at later date. all prod on formulary no warehouse stocking issues
PLPMDL0080000001	Oakwood Village	OH	44146	11/12/2001	Saw Ann and Alan. I discussed with Alan the possibility of buying direct, as he said he is trying to buy in larger quantities. He said for a while, they were having a difficult time getting DEA 222 order forms as the post offices were closed for a while. He said he has only has enough forms for about 2 weeks. He said that the census at hospice of Western Reserve is way up, as is their business. I asked Alan to order in a few extra bottles. I will follow-up again in a few weeks.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	dr stated he is writing for oxy and wanted to see me do another lunch to discuss particulars...no problems to date with any rx for oxy early view show some oxy rxs, need to continue checking
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	HIT ALL PRODUCTS similar to perc atc mod pain
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/12/2001	lunch with...says doesnt use too much oxy but is going to consider it he usually uses percocet or darvocet...saying that his pts dont have much pain and felt that oxy gorked the elder pts out even at 10mg. he stated several times how "potent" oxy was, yet when i went over the conversion comparing it he was in agreement stating he knew that...? needs further educ. final notes, he is going to begin using oxycontin on total joints and other post op proceures, will f/u
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about oxy and using it in fracture pts, says use alver in rib fractures, talked senokot also
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	HIT ALL PRODUCTS next mod pain atc pt. specific
PLPMDL0080000001	Independence	OH	44131	11/12/2001	using non opioids to tx breakthrough pain, as tylenol or asa...that is why he likes single entity oxycontin for no ceiling and no worry about liver tox esp when tx the breakthrough with apap or asa... hope to gain extra business...he doesnt use on scope, feels to small of pain procedure but does on all bigger cases even acute cases....
PLPMDL0080000001	Cleveland	OH	44106	11/12/2001	hit f/b's asked about mod pain next AHCPR GUIDE
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about using oxy in cases of ct nature, told him that any case that has pain that is atc and needs meds for a week are candidates, on ct rotation and will use
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	he says he has case today that pt will need meds for a week, oxy 10mg 2 to 3 for first few days then titrate down, follow up
PLPMDL0080000001	Akron	OH	44319	11/12/2001	Tow new pts on OxyContin one pt has had spine surgery and is no longer a surgical candidate so he put on 20mg q12h.
PLPMDL0080000001	Akron	OH	44333	11/12/2001	Used on a wrist synovectomy and possible bone graft, 20mg q12h with oxyir
PLPMDL0080000001	Cleveland	OH	44111	11/12/2001	talked about journal club on the 26th, talked about dosing oxy, he used today in pt with multiple fractures, sent home on 40q12, follow up
PLPMDL0080000001	Akron	OH	44311	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44307	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44311	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44304	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44304	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. Speakers, inservice.
PLPMDL0080000001	Akron	OH	44308	11/13/2001	ceu, rebate
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44311	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44304	11/13/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/14/2001	met with abi, different personality, language barrier as well, treats with vic felt oxy too strong...showed conversion chart and delivery system, went over indication mod pain, needs reinforcement
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	doesnt like to stop to talk during clinic -quick product mention
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about oxy and using in pts that have come to them on percocet, says that he switches pts immediately, unless the pt is only taking prn
PLPMDL0080000001	Cleveland	OH	44117	11/14/2001	Next call did he reorder the script pads? he didn't reorder any script pads yet. I discussed patient types with him in particular he thought that using oxycontin in patients with renal insufficiency made alot of sense over percocet or other combo's
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	quick product mention in clinic next hit f/b oxyC for post surg
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	product mention in clinic next probe into continuous mod pain
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	continuous use of oxyContin for bone tumor cases. but one recent pt. had trouble getting 20 mg tab. at a retail pharmacy reviewed 3/2/3/2/
PLPMDL0080000001	Akron	OH	44302	11/14/2001	melanie was too busy today Elanor copied conversion chart for her and left card for her to call with questions POA: f/u in 2 weeks take her up on her offer to meet with mds and discuss starting new pts on oxycontin
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44304	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/14/2001	no need uniphyl samples, says is still comfortable with oxy numbers show oxy loyalty bit is dropping in all singles and combo's for unknown reason? didnt know how to approach this question
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44302	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about dosing oxy in rehab pts that have a need for more than a few perco per day, says that she uses the 20mg the most, got her to write for 2 tens
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	he says that the only time he sees pain pts is when he is doing follow up for other docs, talked about oxy in stroke clinic and pts with migraines
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about oxy and ce credits
PLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about oxy 20 and 40mg in area
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/14/2001	met with chris austin and ortho floor at msg svc meeting, 12 people turn out, lots of questions about hospice and pain mgmt, will f.u with in svc with nsg mgr
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/14/2001	met with materials mgmt, want to set up hospital display person to ask wasnt there. not accustom to doing, try for surg lounge
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/14/2001	met with chris austin, hospice group and orthopaedic msg floor for in svc. will set up future in svc on product with nsg mgr, there was a wide varied mis understanding about pain mgmt
PLPMDL0080000001	Euclid	OH	44117	11/14/2001	Next call: Al he's fine with oxycontin and all other opioids because he feels that he doesn't have to place police any more.
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	worked the dept. Hanna 5 keep hanging around this floor
PLPMDL0080000001	Cleveland	OH	44106	11/14/2001	hit all products
PLPMDL0080000001	Cleveland	OH	44119	11/14/2001	Met with Dr. Thomas to discuss how she is using Oxycontin. Also met with JoAnn Sheldon. Talked with Cindy Johnson to begin to arrange for the third quarter rebate.
PLPMDL0080000001	S Euclid	OH	44121	11/14/2001	no time to talk
PLPMDL0080000001	Akron	OH	44313	11/14/2001	Did an in-service for the nurses on basic pain management.
PLPMDL0080000001	Olmsted Twp.	OH	44138	11/14/2001	Met with Dr. matt Wayne. He is the Medical Director and is interested in pain management.
PLPMDL0080000001	Akron	OH	44304	11/14/2001	institution study, pens
PLPMDL0080000001	Akron	OH	44304	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.

PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about using oxy in pts that have had ortho surgery, he says the back pts come in on oxy, but others on percoet, he switches
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Norton	OH	44203	11/14/2001	OA pain is the disease state he is using it.
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about using oxy in cases where the pt has been referred to the clinic, he says that oxy is good choice bc of the flexibility, follow up
PPLPMDL0080000001	Cleveland	OH	44119	11/14/2001	Dr. Thomas said she is using a lot of IR Oxycodone as she is getting pts. in the home with very little time left. She is also using Methadone in conjunction with other opioids for neuropathic pain. She said it is working well, but has to be very cautious as the half life varies so much from pt. to pt. She is using Oxycotin for the home pts.
PPLPMDL0080000001	Cleveland	OH	44106	11/14/2001	AAPM and card post surg indication
PPLPMDL0080000001	Akron	OH	44302	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Olmsted Twp.	OH	44138	11/14/2001	Spoke with Dr. Wayne about when he will place someone on Oxycotin. He said he will usually start with APAP, and depending on the pt. will sometimes go to NSAIDs, but many times will also go right to Oxycotin. He said Darvocet is a problem as is physicians still thinking that the pt. will become addicted. He also asked for information on pain assessment. I gave him the Opioid Therapy Documentation disk. He is a supporter of Oxycotin. He said he will usually give a short-acting Oxycodone first and then convert to Oxycotin.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/14/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	11/14/2001	AAPM and post surgical indication w/ card
PPLPMDL0080000001	Parma	OH	44129	11/14/2001	met with gigs says he using alot of oxy this past week...for oa (which he originally didnt like to use it for??) debbie the ma is using uniphyl on her mother...i guess she was using theophylline and just couldnt afford it any longer so debbie took some samples of uniphyl home for her mother and said that her mother felt it worked 10 times better than the old theophylline she was using. left senokot and discussed that pts nausea is very possible related to constipation is constipatng meds...as opioids and MUST tx the constip for n/v to go away
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about oxy and the dosing of it and how to titrate, he says that he did not realize you could write 3 of eac strength, pt on 20mg now, switching to 10s and writing for 3 of them
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	talked about titration, went thru titration principles again, he says he is now dosing q12 so to be able to titrate, highest is 160q12, 2 80mg every 12 hours, next will add 80 in am, follow up
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	she was interested in any information regarding opioids in chronic pain and ceiling doses, also wanted info on physical dependence, take in info on both of thm. talked about oxy use in pts with higher doses, she goes no higher than 20mg, talked about titration of oxy, talked about chevelin pt also. focus on titration and atc pain pts, looked at marcu and schneider
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	thought oxy only came in 10 and 40mg, talked about different strengths, she says that any issue is that she has to see pts every month with oxy, she has issues with media also, follow up with dosing and titration and why once a month is good
PPLPMDL0080000001	Strongsville	OH	44136	11/14/2001	doc says he rx's oxycotin all the time, and that it was even the preferred drug in kaiser. also stated that he titrates as high as he needs to go. data doesnot support that, but on next call find out why he would not use oxy.
PPLPMDL0080000001	Akron	OH	44333	11/14/2001	two cases for oxyContin still using more severe pain, even was ankle fracture 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	11/14/2001	he is now dosing oxy tid alot, he says he has pt that is on 20mg tid, bc he waigned to put pt on 60mg a day and felt that that was the only way to do was tid, talked abot using the 10mg dose 3 of them q12 then going to 2 of them q12h he will
PPLPMDL0080000001	Akron	OH	44333	11/14/2001	The patch is not being abused as much, he started one new patient wih disc disease and put on 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	11/14/2001	hiit indications on oxyC and post surg Q12 hr
PPLPMDL0080000001	Cleveland	OH	44112	11/15/2001	Abramoff and Stewart did post op pain talks. Hatoum and Saeed in attendance. talked about upmc post op protocols and how it saved them a ton of money. they would like the reference.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/15/2001	followed up to marcus reprint, he says that there is no reason why a pt should be taking more than 2 short actings a day, says that he is back on top with oxy
PPLPMDL0080000001	Bedford	OH	44146	11/15/2001	met with azen, no samples needed, says i using uniphyl, built still lots of samples, shows theochron, need to drive home the idea of uniphyl
PPLPMDL0080000001	Mogadore	OH	44260	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	hit f/b's next AHCPR GUIDE ATC ANALG
PPLPMDL0080000001	Cleveland	OH	44113	11/15/2001	talked about case where pts need vico more than 4 to 6 per day, says that he has total knee today and will consider
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	doc spoke to marymount staff about post op pain. did a great job pushing pca's over prn im doses. talked about illegitimate fears of opioids and particularly oxycotin. great job overall
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/15/2001	md again focused call on medical shared with me the letter (latest letter) that medical sent him he said "this was the opportunity to do an educational program down there" asked for Bernie's phone number since he misplaced the last number discussed Dr. Midian and upcoming possibility of a round table discussion POA: at lunch FOCUS md and ask how the placement of oxycotin has changed in his practice
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	HIT IN THE CLINIC feature /ben next rev atc analges
PPLPMDL0080000001	East Cleveland	OH	44112	11/15/2001	met at morning pain conference asked question about duragesic & liked Smith answer- poor steady state and not for acute mgmt.
PPLPMDL0080000001	Highland Heights	OH	44143	11/15/2001	he feels he almost never uses LA morphine. he has been using oxycotin 10-20 mg in most total knees and hips and patients are doing very well. he gives them percoet for breakthrough and they only need to take 1 or 2 a day for only hte first two days. I asked him if he would consider using 10mg q-12 pre-op in some of his cases because he doesn't want to know some of hte elderly patients post -op. I explained the rationale of getting them adjusted to the medication prior to surgery they may tolerate common opioid side effects better. he thought that it was reasonable approach and that he was going to discuss it with the anesthesia F/U 10mg q-12 pre op a
PPLPMDL0080000001	Garfield Hts	OH	44125	11/15/2001	Boswell speaker event. she would like to have program for advanced practice nurses and another for nurses in hospital with perhaps a bigger name. Maybe Sue Lynch?
PPLPMDL0080000001	Bedford	OH	44146	11/15/2001	left uniphyl samples and asked if he wanted extras sent to other office in southpoint full office as usual. says is using theophylline regularly...saw advir disk in room waiting
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pillars notes
PPLPMDL0080000001	Independence	OH	44131	11/15/2001	marymount dinner program. doc insists he rxing like crazy. I think he is going out on own.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44195	11/15/2001	hit post surg superiority vs. Perc for atc moderate pain will support product but not actively take time to attend P&T if asked
PPLPMDL0080000001	Akron	OH	44310	11/15/2001	once a day circadium rhythm.
PPLPMDL0080000001	Bedford	OH	44146	11/15/2001	met with dr george and leann, they both really enjoyed the cwrw seminar and are going to do the legal prescribing teleconference. leann still wants me to visit on a wednesday to see dr meese....will f/u with marty on that visit. will visit dr george once a week
PPLPMDL0080000001	Parma	OH	44129	11/15/2001	dr says he wants to see me more often, so two days in a row. more social than business relationship building
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	doc has a converter program he wrote. he would like to show to jim for support from purdue. his oxy/dura ratios looked a little off, gave him pi and need to find out where he got it from
PPLPMDL0080000001	Akron	OH	44310	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. once a day, circadium rhythm
PPLPMDL0080000001	Cleveland	OH	44112	11/15/2001	Abramoff and Stewart did post op pain talks. Hatoum and Saeed in attendance. talked about upmc post op protocols and how it saved them a ton of money. they would like the reference.
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	GREAT CALL AHCPR GUIDE & JCAHO BOOK he stated exactly what he was looking for encourage to develop simple proactive questionnaire for patients instead of saying they don't complain so not in pain
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44333	11/15/2001	He was using OxyContin for 5 days on severe foot and ankle cases but now he is using only vicodin, concerned about the liability of using Oxycotin and a patient misusing it.
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pillars notes
PPLPMDL0080000001	Cleveland	OH	44113	11/15/2001	talked about oxy and dinner he went to with bill piro, says that doctor from maryland, says that he is now going to put pts on oxy before surgery and then after, 10mg dose, follow up and see how it works
PPLPMDL0080000001	Cleveland	OH	44113	11/15/2001	talked abot oxy and vico, he says that he does not write oxy post op now just a few chronic pts, talked about post op use
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	Mike stated that he thought the unit was using less oxycotin although everyone else disagreed he said more morphine
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	f/b's next what procedures are moderate pain atc?
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	focus mod pain thinks at 7 next work 5-6 atc pain
PPLPMDL0080000001	Akron	OH	44304	11/15/2001	uniphyl once a day, circadian rhythm.
PPLPMDL0080000001	Richmond Hts	OH	44143	11/15/2001	They did not need samples yet but will next rotation. I asked him if he thought uniphyl would be a good add for patients who are not well controlled on inhalers and he agreed.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44106	11/15/2001	hit AHCPR GUIDE AND JCAHO STANDARDS ATC ANALGESIA
PPLPMDL0080000001	Akron	OH	44304	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pillars notes michael did ask about scoring oxy 10mg tablet shared black box warning and explained why they should not
PPLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pillars notes
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/15/2001	next call: total knee? He wanted to know if i was going to do the preceptorship? I told him that right now purdue is not participating in preceptorships. I asked him if he had any total knees he could use oxycotin in he said he had one coming up next week he would use it in.
PPLPMDL0080000001	Cleveland	OH	44109	11/15/2001	talked abot oxy and using it post op
PPLPMDL0080000001	Cleveland	OH	44113	11/15/2001	dave says that fan is writing some oxy
PPLPMDL0080000001	Cleveland	OH	44113	11/15/2001	see notes
PPLPMDL0080000001	Garfield Hts	OH	44125	11/15/2001	Boswell dinner program
PPLPMDL0080000001	Cleveland	OH	44112	11/15/2001	Abramoff and Stewart did post op pain talks. Hatoum and Saeed in attendance. talked about upmc post op protocols and how it saved them a ton of money. they would like the reference.
PPLPMDL0080000001	Euclid	OH	44119	11/15/2001	michale, nothing has changed pretty quite lately. he hasn't had any issues
PPLPMDL0080000001	Garfield Hts.	OH	44125	11/15/2001	discovered appropriate times and blocks of major key players
PPLPMDL0080000001	Garfield Hts.	OH	44125	11/15/2001	is stocking 10-20-40-80, has pt on 80 tid rph feels uncomfortable with filling this amount but does, said it is every week and pt does not run out early...pt is re evaluated weekly by pain mgmt dr (forgot his name) anesthesiology
PPLPMDL0080000001					no issues, not moving much uniphyl

PLPMDL0080000001	East Cleveland	OH	44112	11/15/2001	attended pain conference for hospital plugged product after
PLPMDL0080000001	Cleveland	OH	44121	11/15/2001	HIT ALL PRODUCT and plugged for Uniphyl with d/c durs oxyC moving
PLPMDL0080000001	Cleveland Hts	OH	44118	11/15/2001	HIT all products got uni start oxyC moving well
PLPMDL0080000001	Akron	OH	44333	11/15/2001	Will do third quarter hospice rebate and meet with the Director Pat to discuss how we can work together. Gave Pat some information on the kinds of things we can provide for the hospice. She said we would be in contact.
PLPMDL0080000001	Akron	OH	44333	11/15/2001	Rheumatology and surgery,
PLPMDL0080000001	Akron	OH	44305	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.rebate, ceu
PLPMDL0080000001	Akron	OH	44311	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., rebate, ceu
PLPMDL0080000001	Akron	OH	44307	11/15/2001	inserviced the oncology unit day and eve shift Pilar nurse mgr
PLPMDL0080000001	Akron	OH	44304	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PLPMDL0080000001	Akron	OH	44304	11/15/2001	once a day uniphyl, circadian rhythm.
PLPMDL0080000001	Akron	OH	44307	11/15/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44103	11/15/2001	Uniphyl conversion agreed to use OxyC for CA patients -weeding out the addicts but will come around USE ANDRE!
PLPMDL0080000001	Maple Hts.	OH	44137	11/15/2001	still using alot of oxycontin many new starts and most refills for chronic and oa. asked at what point switch to oxy and he said based on dz process and disease state, how long he felt the pt was predicted to be on oxy
PLPMDL0080000001	Richmond Hts	OH	44143	11/15/2001	I showed him hte Aps guide lines and that oxycontin would be a good choice for patients with renal insufficiency instead of NSAID's. I asked if he has anyone with renal insufficiency that has ATC moderate pain? he said he might have someone like that. I need to keep typing this kind of patient
PLPMDL0080000001	Garfield Hts	OH	44125	11/15/2001	doc really liked everything boswell said to the surgeons about post op pain. really glad we had him do the talk.
PLPMDL0080000001	Cleveland	OH	44112	11/15/2001	doc at huron grand rounds this am. discussed oxy. he is fine with it, but more of a block guy, but does write. would like to discuss some control methods have appt for dec 5 in strongsville.
PLPMDL0080000001	Cleveland	OH	44112	11/15/2001	Abramoff and Stewart did post op pain talks. Hatoum and Saeed in attendance. talked about upmc post op protocols and how it saved them a ton of money. they would like the reference.
PLPMDL0080000001	Cleveland	OH	44113	11/15/2001	he has 2 total knee replacements today, he says that he usually doses vico, talked baout docing oxy instead bc it is more advanced bx, he says he will eval
PLPMDL0080000001	Cleveland	OH	44106	11/15/2001	hit feat/ ben next AHCPR GUIDE
PLPMDL0080000001	Cleveland	OH	44112	11/15/2001	Abramoff and Stewart did post op pain talks. Hatoum and Saeed in attendance. talked about upmc post op protocols and how it saved them a ton of money. they would like the reference.
PLPMDL0080000001	Cleveland	OH	44113	11/15/2001	talked about oxy vs vico, case today is total knee oxy 20mg and oxy ir
PLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pilars notes
PLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pilars notes
PLPMDL0080000001	Akron	OH	44310	11/15/2001	once a day, circadian rythmn
PLPMDL0080000001	Cleveland	OH	44106	11/15/2001	AAPM consensus statement next AHCPR ATC ANALG MOD PAIN
PLPMDL0080000001	Cleveland	OH	44113	11/15/2001	case with hip, says does not need oxy, talked about why could use instead of vico, he feel they do not need med for more than a week, showed oxy indication
PLPMDL0080000001	Akron	OH	44307	11/15/2001	see Pilars notes
PLPMDL0080000001	Akron	OH	44333	11/15/2001	no opioids for fibromyalgia, using for patients that are not joint replacement and need opioids. 20mg q12h.
PLPMDL0080000001	Euclid	OH	44119	11/15/2001	next call AGS guide lines moderate pain. oxycontin 1-1 with vicodin. Again reviewed 1-1 with vicodin he does not like to use opioids in the outpatient setting because he feels that patients get hooked. it's going to be a while to get him aboard. I asked him to think of OA patients that he feels comfortable with giving opioids to
PLPMDL0080000001	Cleveland	OH	44112	11/15/2001	hit at AM conference he spoke on pain mgmt. next titration
PLPMDL0080000001	Akron	OH	44307	11/15/2001	inservice done -- staff very appreciative and interested had alot of questions reviewed diff btw oxy and ms contin which they did not know some confusion on oxy ir and oxycontin pushed for pts sooner get them off short acting agents per APS and AHCPR also increasing dose spoke some on duragene needing adipose tissue and variability
PLPMDL0080000001	Akron	OH	44333	11/15/2001	He wrote OxyContin for two cases, one is an ulnar ligament repair and the other was a left wrist synovectomy, both got 1-2 10mg tabs q12h.
PLPMDL0080000001	Akron	OH	44333	11/15/2001	OA patients on vicodin use prn and add 10mg q12h and bring them back in two weeks and then back off vicodin and increase OxyContin to 20mg q12h.
PLPMDL0080000001	Akron	OH	44333	11/16/2001	His new starts for chronic back pain have gotten the patch, concern over abuse and diversion, but he said he has not taken any patients off of OxyContin.
PLPMDL0080000001	Akron	OH	44333	11/16/2001	vicodin for her under 30days patients and if need long acting will go to the patch, she said it has less abuse potential.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44109	11/16/2001	er call, talked about using oxy in multiple rib fractures, use 10mg
PLPMDL0080000001	Cleveland	OH	44109	11/16/2001	see if still doing step down for burn unit, says that is using in trauma cases and when on burn unit, will not use in regular surgery
PLPMDL0080000001	Solon	OH	44139	11/16/2001	next call; tamper pads and benefits of oxycontin over morphine She's interested in the tamper proof pads but had to leave. Itold her about the bioavailability of oxycontin being much greater than la morphine which makes it more efficient.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/16/2001	met with banks, issuing oxy, not as much ass probably could will consider for bigger sx as rotator and total joint, for chronic back and such
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Akron	OH	44313	11/16/2001	md still hasn't tried oxycontin post hyst or chronic pelvic pain doesn't give good reason shared next action of educating ob dept residents md supported idea POA: ctd to ask md for next post hyst or indicated pt
PLPMDL0080000001	Euclid	OH	44119	11/16/2001	quick bullet from AGS and that's it. I asked her where NSAID's fit inot her practice and she said they almost never use them mainly because it's a post-op setting and each patients has anticoagulation issues. I discussed with her the benefits of oxycontin inthe elderly because of all the co-morbid illness that she has to manage along with the pain. She also felt that the new cox-2's have been a disappointment and their use is limited in her patient population. next call: patients taking the SA and beginning to take them ATC q-6 hours how does she feel about adding in oxycontin instead of just converting off the bat. he said does really have anyone on the patch. He said he can see the points and the guidelines pointing to use Oxycontin first
PLPMDL0080000001	Lakewood	OH	44107	11/16/2001	Renal insufficiency oxycontin good choice he's using oxycontin I asked him to think of using oxycontin for elderly with renal insufficiency because of the harmful effects of nsaid's on the kidneys he agreed next call; keep patient typing?
PLPMDL0080000001	Gates Mills	OH	44040	11/16/2001	Renal insufficiency oxycontin good choice he's using oxycontin I asked him to think of using oxycontin for elderly with renal insufficiency because of the harmful effects of nsaid's on the kidneys he agreed next call; keep patient typing?
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Westlake	OH	44145	11/16/2001	he said he is seeing a lot more kids than adults now but has a very good place for oxyContin for his post ops T3s or Darvacet can't control
PLPMDL0080000001	Lakewood	OH	44107	11/16/2001	quick hit through the window2. He said he has had the least amount of complications with vicoprofen.He uses oxycontin if Vic fails
PLPMDL0080000001	Cuyahoga Falls	OH	44221	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Middleburg Hts.	OH	44130	11/16/2001	are working on setting up dinner program is still feelin comfortablewith oxy and seems to not rememebr senokot or any laxative recommendation for that matter
PLPMDL0080000001	Cleveland	OH	44109	11/16/2001	talked about uni and copd and 600mg
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44106	11/16/2001	OXYCONTIN FOR LBP NEXT SOAP FLEISHMAN
PLPMDL0080000001	Akron	OH	44320	11/16/2001	md filled out another tamper proof form talked about educating agmc -- duke chief resident ob dept to get oxy used when appropriate POA: ctd to support md's use of oxy for chronic pelvic pain- post -op andother areas that fit into indication also use as help for agmc
PLPMDL0080000001	Cleveland	OH	44106	11/16/2001	OXYC FOR LBP NEXT SOAP FLEISHMAN
PLPMDL0080000001	Lakewood	OH	44107	11/16/2001	he was running late but said he has a few of his chronic s on Oxycontin . I asked if he thought it could help his post ops. Went over around the clock therapy for constant pain and he agreed that the patients should do better and said he would start using it that way
PLPMDL0080000001	Akron	OH	44307	11/16/2001	see Pilars notes
PLPMDL0080000001	Lakewood	OH	44107	11/16/2001	he said he needs more samples he likes to put new pts on Uniphyl samp-les first then have them fill their script
PLPMDL0080000001	Cleveland	OH	44195	11/16/2001	quick ref to LBP and hit the UNiphyl & d/c Dur's next soap fleishmen
PLPMDL0080000001	Akron	OH	44313	11/16/2001	don't think md will write oxycontin until she sees black write it then she may
PLPMDL0080000001	Solon	OH	44139	11/16/2001	he's still running scared. he said I used in the past but now patients express concern if he suggest it and he doesn't want to bother with it any more. I asked him to consider in patients that shouldn't get nsaid's or tylenol the press has died down and it's the best medication for patients with ATC pain
PLPMDL0080000001	Westlake	OH	44145	11/16/2001	he said he has had better success with short acting Percocet. More sedation with Oxycontin. Went over delivery and the goals of his post ops with rehab and he agreed that around the clock therapy with oxycontin may be a better option for his moderate to severe pts
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44109	11/16/2001	lunch, ask him if he still uses oxy in traumas, he is willing to use in fracture pts and in trauma
PLPMDL0080000001	Cleveland	OH	44111	11/16/2001	talked about using oxy in fracture cases, talked about using the 10mg dose and giving 1 to 2 for fracture pain, follow up
PLPMDL0080000001	Lakewood	OH	44107	11/16/2001	he admitted to needing to use more OxyContin for patients who have around the clock pain. He said he will begin using it for all his shoulders again as a start. He agreed that the key is in the delivery
PLPMDL0080000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0080000001	Cleveland	OH	44106	11/16/2001	ASKED FOR NEW STARTS NONE TO REPORT PLUGGED VS. PERCOCET next ask what got to loose?
PLPMDL0080000001	Cleveland	OH	44109	11/16/2001	er lunch, ask him if everything has died down since last talk, talked about using in rib fractures and pts with trauma
PLPMDL0080000001	Barberton	OH	44203	11/16/2001	discussed md speaking / pivotal dinner wich he would love to do will set up for late jan allowing for 60 days plan for bressi and kousale for sure will gather other mds POA: need to discuss documentation and assessment
PLPMDL0080000001	Solon	OH	44139	11/16/2001	also asking for pill counts and urine screens also metabolites with kadian
PLPMDL0080000001	Solon	OH	44139	11/16/2001	I gave him senokot and asked him if he started josephina yet and he said when he's ready he will. give him quick bullet he gets to upset when asking for specific patient

PPLPMDL0800000001	Akron	OH	44310	11/16/2001	md shared concerns about media (mostly family members taking drug) after discussion- more comfortable and gave commitment to use when indication fits POA: need to ctd to share attributes of oxy next vs duragesic
PPLPMDL0800000001	Cleveland	OH	44109	11/16/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44109	11/16/2001	talked about chauhan
PPLPMDL0800000001	Euclid	OH	44132	11/16/2001	Next call tim tim said things are about the sme mainly oncology he doesn't see much from morley gets some from di cello Tim
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/16/2001	is stocking tried to price check in rx but very very busy and rph asked us to stop back for list of oxy and durgasic prices...may try retail instead
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/16/2001	met with colleen gazzillo on setting up qrtly pain mgmt program with dr boswell as speaker...ron mcbride an di spent alot of time going over the joint commission eval scales of pain mgmt and colleen is very concerned they will be in alot of trouble, since there scores were so very poor we are working on getting some education in there as well as with the nurses
PPLPMDL0800000001	Cleveland Hts	OH	44118	11/16/2001	hit 2'nd pharmacist on tablet strength selection
PPLPMDL0800000001	Cleveland	OH	44106	11/16/2001	hit internal medicine dept
PPLPMDL0800000001	Barberton	OH	44203	11/16/2001	ryan said there is no formulary at the hospital when a md requests a med they will get it in need to tel midian info also midian per ryan is writting tons of kadian
PPLPMDL0800000001	Akron	OH	44333	11/16/2001	talked about his younger patients on vicodin and OxyContin, using the sliding scale to convert to oxyContin, he liked the idea and is going to try it. Uniphyl, vs generic BID theso.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/16/2001	didn't mean to call on him today, b ut ran into him in the lobby at hospital adn he said he started 7 pt last week on oxy adn is going well, is using 30-40 mg post op for rotator adn hip and total joint... pt getting real consipated and i said what about the senokot samples adn he just forgets.. to hand them out is oging to speak in kansas city for abbott on pain mgmt and oxycontin, says he likes to speak...uncertain as to if he would want to speak locally depends on audience
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Akron	OH	44310	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Westlake	OH	44145	11/16/2001	he love Marcus , the AHCPR guidelines and the APS. He said he is using Oxycontin for chronic and said after trying Duragesic he agreed that OxyContin is a much better and appropriate pain med
PPLPMDL0800000001	Lakewood	OH	44107	11/16/2001	lunch he just stopped in quickly but didn't stay for lunch. He said he has used less Oxycontin because of the abuse printed in the media. He said he just got used to dosing oxycontin and really trusted it then the media ruined it for him . He said he was tired of hearing his pts complain. He said things may have clmed and he will start to use it again
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Lakewood	OH	44107	11/16/2001	he said he is the sports med guy and he uses some OxyContin. Come to find out it is for acute. Asked the difference between Oxy and Vic which he said it was what he uses for post ops. He ended up liking the thought process of oxy for constant pain like ACL post ops which he sees most
PPLPMDL0800000001	Cleveland	OH	44106	11/16/2001	OxyC for LBP next soap Fleishman
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/16/2001	left uniphyl samples, state he is using and can always use samples
PPLPMDL0800000001	Akron	OH	44313	11/16/2001	She has used OxyContin on a sickle cell patients and a man that is having phantom pain after having his leg removed.
PPLPMDL0800000001	Akron	OH	44319	11/16/2001	He is using all vicodin, he is not using any long acting opioids, thinks taht all patients become dependent on opioids.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/16/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Lakewood	OH	44107	11/16/2001	She admitted that she hasn't changed her writing habits since my last visit, but said she will use more oxycontin and is seeing a back pain patient next that she may try on oxyContin
PPLPMDL0800000001	Gates Mills	OH	44040	11/16/2001	i asked him if he thought of using in renal insufficiency patients start at 10mg titrate slowly if neede. he said he did not think of this kind of patient but would be worried about them getting to much drug. i showed him AGS and the reason for starting low and going slow
PPLPMDL0800000001	Euclid	OH	44119	11/16/2001	Next call script pads? He got the script pads and loves them he wants to reorder as soon as he can probably after the first d/t 3month waiting period. he spent a month over in israle and had a great time he's getting back into the routine of things. he feels more confident Rx oxycontin and other opioids using the script pads. He's still treating the woman from kentucky but haven't had any problems. he recently titrated a patient upto 80mg q-12 he hasn't had a chance to reevaluate them. He uses duragesic limitedly if patients are non-compliant with oral meds? ie using to many pills not giving him a chance to properly titrate. Next call; focus on the renally insufficient portion of his practice and the addition of oxycontin?
PPLPMDL0800000001	University Hts	OH	44118	11/16/2001	plugged uniphyl & for the dur's checked skts hit titration
PPLPMDL0800000001	Cleveland	OH	44111	11/16/2001	talked about his tid on oxy, again talked about rational behind q12 and looked at the titration guide, he says that it does make sense, need to cont to hammer points home
PPLPMDL0800000001	Westlake	OH	44145	11/16/2001	he wanted Uniphyl and Senokot samples. He said he put a new back patient on Oxycontin this morning who failed on Darvacet then T3. He said he told her to take 1-2 10mgs q12
PPLPMDL0800000001	Akron	OH	44333	11/16/2001	Only cases he is using OxyContin for is for rhinoplasty, 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
PPLPMDL0800000001	Beachwood	OH	44122	11/19/2001	talked about the post op use of oxy and what he thought about dosing oxy pre op so pts get used to meds, he says that he will use in total knees
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
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PPLPMDL0800000001	Euclid	OH	44119	11/19/2001	Next call: focus on the start with and educate the patient even though they may not want to be on medication if his medical opioin dictates the use he needs to convincine the patient. I asked him if he had any patients he was seeing today that needed to be on oxycontin but were resisting the stigma of being on something LA or long term. he didn't but i asked him if he would encourage them to take oxycontin if their pain was more constant in nature. next call: bring in patient counseling guides and see if he will use some of these approaches
PPLPMDL0800000001	Cleveland Hts.	OH	44118	11/19/2001	hit all products but wants lunch if intend to detail in depth have one set focus on NSAID FAIL when does start oxyC?
PPLPMDL0800000001	Beachwood	OH	44122	11/19/2001	lunch, focused on using oxy in pts who have atc pain, marcus again, she is now is using adjuncts more in pain pts, so she has decreased use of oipiods somewhat and are starting them later in pts, follow up
PPLPMDL0800000001	Beachwood	OH	44122	11/19/2001	talked about dr harris, says he will go out to dinner, talked about using oxy in pts who have refills for vico, if refills then must be taking more than just prn, talked about conversion
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
PPLPMDL0800000001	Chagrin Falls	OH	44022	11/19/2001	Next call: did he try in a patient Leanne is receptionist He said I luckily haven't had to use oxycontin yet. He hasn't had the need. he obviously feels that oxycontin is much stronger medicine than what the SA agents he's currently using next call: show equivalents between oxycontin and Percocet and vicodin
PPLPMDL0800000001	akron	OH	44312	11/19/2001	indication and use of oxycontin md not aware of drug much at all did ask about abuse and media discussed pt type and the crushing/melting/snoorting md laughed and said that was not in his population of ladies. shared guidelines for adult post-op pain mgt which he appreciated he uses quite a bit of percocet for post hyst compared where indicated md said it was really a no brainer as far as he was concernedclosed for appropriate business POA: f/u and give md dosing pamphlet when we get them
PPLPMDL0800000001	S Euclid	OH	44121	11/19/2001	good hit need to rebuild his confidence vs. the media gave 10 point, APS guide next quotesfrom FDA/DEA has tamper Rx pad laxative big for him ask for new pt using the CD rom he opened it and ran it & loves it key to regaining business here!!!!!!!
PPLPMDL0800000001	akron	OH	44312	11/19/2001	quicker call than with partners regarding oxycontin post op pain used devine and harper as examples POAL try and get partners to write/try and share with md
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/19/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44122	11/19/2001	talked zaidi
PPLPMDL0800000001	Beachwood	OH	44122	11/19/2001	talked about oxy and post op
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
PPLPMDL0800000001	Cleveland Hts	OH	44118	11/19/2001	hit both plugged for uni w/ d/c of durs no stoppers for oxyC
PPLPMDL0800000001	Akron	OH	44312	11/19/2001	spoke with tanya NP and Linda LPN regarding oxycontin
PPLPMDL0800000001	University Hts	OH	44121	11/19/2001	good covrg for Perc and OxyC need to confirm that Walgreen's quote was branded or generic Perc HE WRITES GENERIC PERC. NEXT APS GUIDE AND PO RECOMMENDATION VS. PATCH
PPLPMDL0800000001	Akron	OH	44333	11/19/2001	He is still using vicodin, he will not budge off of it for post op unless patient can not tolerate it or if it does not control the pain.
PPLPMDL0800000001	Lyndhurst	OH	44124	11/19/2001	next call: did he try oxycontin what patient type? he hasn't used but agreed to use next week in a couple cases next week that are reconstructive in nature. In bunionectomies he rarely has paitents use pain medication because of the procedure used. orthopedic docs that cut to the bone the patient have more trauma to recover from next call: did he use
PPLPMDL0800000001	Cleveland	OH	44195	11/19/2001	few attendings coming through, but a couple of anest doing rotation. talked about pre auth on 120 tabs of oxy. no one sees a real problem. Morkos wanted conversion charts, told him to see linda, and that i would get him new ones when we geth them.
PPLPMDL0800000001	S Euclid	OH	44121	11/19/2001	quick hit product mention
PPLPMDL0800000001	akron	OH	44312	11/19/2001	shared all information with tanya and linda LPN not much influence with scripts i dont think more urine and check ups
PPLPMDL0800000001	Lyndhurst	OH	44124	11/19/2001	doc using duragesic because of improved compliance. No pills to remember. Reminded him that only two doses a day not a lot to remember, plus don't have to worry about pt temp and weight and get stable plasma concentration. need to set up appt so can break down real issues.
PPLPMDL0800000001	Akron	OH	44305	11/19/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Beachwood	OH	44122	11/19/2001	taledk about his use of oxy, he is now using it sooner in treating chronic pain, say that he goes to it after pt needs 4 to 6 short acting, talked about starting sooner, follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/19/2001	talked at or lounge, says that he is using oxy in gs cases where they need meds for a few week, talked about indication and using oxy in cases of atc pain and a week of tx



PPLPMDL0080000001	Euclid	OH	44119	11/19/2001	Set up a lunch get more time I set up lunch for dec. 10 I asked him to consider oxycontin in patients with co-morbid conditions that normally he would use an NSAID but because of renal insufficiency or anti-coagulation therapy he can not? He felt that this occurs very rarely and that were talking about two different types of patients. he contradicts himself often if the patient has renal insufficiency he sends them back to the IM doc and doesn't want to deal with them???
PPLPMDL0080000001	akron	OH	44312	11/19/2001	md very unfamiliar with oxycontin uses vic or perc indication and use shared with md also appropriate buisness areas md acted as if there were no reason he wouldn't use oxycontin post proced instead of percocet the ladies do take 1 to 2 AROUND the clock usually for 5 to 7 days great place for oxycontin focused on improved quality of life md took dosing/titration pamphlet since so unfamiliar with the drug POA; f/u for new pt start
PPLPMDL0080000001	Akron	OH	44333	11/19/2001	He is doing a synovectomy of the right wrist, going to give the patient both vicodin and OxyContin and have the patient take OxyContin in the evening 10mg q12h.
PPLPMDL0080000001	Akron	OH	44333	11/19/2001	mucous cyst removal from 2nd,3rd, 4th finger, pt is going to get 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2001	talked about the sliding scale with him for his vicodin pts taking at least six a day to swith it to prn and add on OxyContin q12h starting with 10mg q12h.
PPLPMDL0080000001	University Hts	OH	44121	11/20/2001	Quick hit on indication & provided diversion slim
PPLPMDL0080000001	Akron	OH	44333	11/20/2001	quick hit provided the indication and PI compare to perc and ask when thinks NSAIDS FAIL? HOW KNOW?
PPLPMDL0080000001					He says that he can not push OxyContin that much because his patients just do not want it. He asked a patient today what pain med he wanted and he said OxyContin because his wife is taking it. Dr said the only pts that want it are his addicts or peopke that like pain meds.
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	showed power graph and why Uniphyl is better than generic
PPLPMDL0080000001	Westlake	OH	44145	11/20/2001	he is writing a little of everything. Ge t a better handle of who is getting oxyContin these days. He said they are noit taking samples over there anymore
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	tumor board
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	he said nothing has changed he has not taken anyone off of oxy but no new ones either. He said he is learning that the patch is not that effective in most patients
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	talked in clinic, says that he has now started 3 pts on oxy that came in house on perco, follow up
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	get a patientfor nonmalignant he used to use it for nonmalignant but is spooked now with the bad press. he said his patients never use oxycontin more than 3 times a day he mentioned about a piece on CNN where the hostage in Afganistan's mother was on and said it was too bad that their daughter didn't get released before her brother died from the OxyContin overdose
PPLPMDL0080000001	Akron	OH	44333	11/20/2001	i asked if he would use on his next case which was an ulnar ligament reattachment and he said no, he said OxyContin has not controlled the pain and when he is on call he gets more calls, pts do not know how to take it, it is not working or it is making them nauseated.
PPLPMDL0080000001	Cleveland	OH	44106	11/20/2001	CHAIRMAN OF P&T COMMITTEE FOR WADE PARK UNI ON FFS AND IN FORMULARY BIG ISSUE WITH BENEFICIARIES SCAMMING FREE MEDS UNDER VA BUT GOING TO CCF OR OTHER FOR MEDICAL CARE = VERY COSTLY TO VA NEXT focus on appropriate use of oxyC HER BUTTONS ARE ESTABLISH NEED FOR PT. TO HAVE A GIVEN PRODUCT AND MUST BE APPROPRIATE MEDICAL PRACTICE NOT ABOVE MENTIONED
PPLPMDL0080000001	Westlake	OH	44145	11/20/2001	he said he is gaining nre confidence with OxyContin and with Uniphyl and using more
PPLPMDL0080000001	Cleveland	OH	44111	11/20/2001	talked about post op use, he says that he uses it in cases that the pt needs vico more than 2 every 4 hours he will go to oxy, talked about indication and how the 10mg is the same as 4 vico per day, follow up
PPLPMDL0080000001	South Euclid	OH	44121	11/20/2001	hit martin pak and d/c of the durs he aware of this and very receptive to converting nextd pt.specific conversion
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	tumor board
PPLPMDL0080000001	Euclid	OH	44117	11/20/2001	Next call: 20mg q-12 of oxycontin is equal to 8 vicodin a day he feels comfortable starting oxycontin and started a patient last week on 20mg q-12 that was taking between 5-6 percocet. he's very savy to sales techniques and probing questions. He does feel most comfortable starting with SA in acute settings and then going to LA
PPLPMDL0080000001	Cleveland	OH	44105	11/20/2001	talked about oxy and use at clinic and hospital, she says that oxy is no longer used much in fp use, talked about grand rounds, uni and copd here at clinic
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	talked about the senokot and post op pts
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	talked about post op use, alot from metro
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	tumor board
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/20/2001	i finally got a lunch set up with dr. thomas in the pain center and made a good contact with Larry who sets up the anesthesia lunches and also increases acess to the surgeons. i also had a conversationwith Dr. Prata and Krants and they feel their feyl may be some benefit to pre op opioid like oxycontin.
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/20/2001	hit all products all moving plug uniphyl again for the D/C of the DURS
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	they said they normally recommend generic laxatives with opioids because a generic lax and a generic stool softener are are less expensive than Senokot S
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2001	did lunch for Neuro worked whole dept TALK OF STARTING A FELLOWSHIP PROGRAM IN THE DEPT. WHICH = MUCH MORE USE OF OXYCONTIN
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/20/2001	FOLLOWED UP TO CONFIRM THE CONVERSION UNIPHYL WENT WELL ASKED FOR OTHERS
PPLPMDL0080000001	Akron	OH	44312	11/20/2001	Rehab clinic.
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	tumor board
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/20/2001	he likes to use for kidney colic and most common dose was 10mg q-12 but stopped using because patients were not getting it filled at the pharmacies. he agreed to start using if the enviorment improves in the retail sector.
PPLPMDL0080000001					next call: let him know the position of pharmacies in the area.
PPLPMDL0080000001	South Euclid	OH	44121	11/20/2001	hit the martin pak data and closed for new conversions with d/c of the Durs next get nailed down to pt.
PPLPMDL0080000001	Cleveland	OH	44111	11/20/2001	in office, says that he got away from oxy, he did not remember why, says that it makes sense in more extensive cases and will use, indication
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	showed him the guidelines to go to oral first by the APS, AHCPR he said he would use oxyContin for his moderate constants
PPLPMDL0080000001	Beachwood	OH	44122	11/20/2001	karla is a real den keeper. claims can only leave info for doc or nurse. she does know that doc rx's oxycontin, but though he used more msc.
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	tumor board
PPLPMDL0080000001	S. Euclid	OH	44121	11/20/2001	likes it stated indication next probe about how knows when NSAIDS FAIL?
PPLPMDL0080000001	Cleveland	OH	44111	11/20/2001	talked about his conversation with jeff, he says that he is going to use in acl, has not written yet, using 20mg for first 2 days and then go to 10mg dose and go down from there, follow up
PPLPMDL0080000001	Cleveland	OH	44105	11/20/2001	talked abot pt that he saw in clinic that was taking percocet and taking about 8 per day, following up with pt next week switching to oxy 20mg, uni and copd, follow up
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2001	hit dosing and compared to perc writes some Vic / perc but for headache -told indication talked about schedule/ classes NEXT HE IS INT. MED. AND STILL SEES 20% IM POP IN ADDITION MANY HEADACHE PTS.
PPLPMDL0080000001	Akron	OH	44312	11/20/2001	chronic low back pain and arthritic pain, 20mg q12h.
PPLPMDL0080000001	South Euclid	OH	44121	11/20/2001	QUICK hit oxyC indication - says patients have no pain issues - keep asking what he gives for LBP / OA pain?
PPLPMDL0080000001	Cleveland	OH	44105	11/20/2001	follow up on the oa moderate pain pt. also uni and copd, she says that she just put severe oa pt on oxy 10mg, seems to be doing well, talked about moderate pain and starting those pts on oxy, uni and copd, senokot also
PPLPMDL0080000001	Cleveland	OH	44105	11/20/2001	talked about oxy and using it in pts that are taking more than 4 short actings per day, says he thinks oa is good spot for oxy, talked about dosing 10mg dose, uni and copd
PPLPMDL0080000001	Cleveland	OH	44109	11/20/2001	talked about oxy and duragesic, find out what he is doing, asked if he wrote any oxy this week, he says that he wrote today for pt with aracnoiditis, 40mg q12 then present in fo on titration, used aps guidelnes and other 3rd party resources, follow up
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	he said he is perfectly comfortable writing oxyContin and titrating to what ever dose needed
PPLPMDL0080000001	Lakewood	OH	44107	11/20/2001	he asked how to titrate up or down with OxyContin
PPLPMDL0080000001	Westlake	OH	44145	11/20/2001	he said he really wanted a booklet from the U H seminar. He said he doesn't have many people on the patch. Only a few who request it that are taking a lot of pills. He uses it with oxycontin for high dose patients. Find out high high a dose he will go with Oxycontin. he may not be titrating
PPLPMDL0080000001	Akron	OH	44312	11/20/2001	hip replacement patients at Edwin Shaw, 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44312	11/20/2001	post op joint replacements using 20mg q12h of Oxy with vicodin prn.
PPLPMDL0080000001	Akron	OH	44333	11/20/2001	He had one case where doing right wrist screw removal going to use oxycontin 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44312	11/20/2001	Degenerate disc disease or arthritic back is the last patient that he put on OxyContin, 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	11/20/2001	Focused on a q 12 hr dosing and acrocontin matrix and M3G vs. clean oxycodone agreed to consider starting with 30 q12 instead of going with 20mg Q8 & willing to plan with immediate release products TALK OF STARTING A FELLOWSHIP HERE IN NEXT COUPLE YEARS WHICH WOULD GREATLY INCREASE OXYC USE!!!
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indicaton soap Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indication soap Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products soap Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	inservice lunch for IM dept
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products soap fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit indications soap Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products soap fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talked about post op use of oxy, says everything is working well
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/21/2001	luncheon--md again discussed medicaid issues was able to refocus md on use and placement of oxycontin he said that it has changed slightly before didn't write duragesic or kadian still believes oxycontin is the best product
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit indications soap Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talked about oxy and rx pads, order form
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	soaped Fleishman & hit indiations for all next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all product indications soap Fleish next tit



PPLPMDL0080000001	Independence	OH	44131	11/21/2001	doc claims uses a lot of oxy and dura. dura for compliance and pt. preference. discussed oxy stable plasma conc., reliable, no concerns for pt temp or weight, easy to tritrate and faster onset. did not get a solid close in the call. Dave did a lot of lunches with doc, so keep on books for wed in parm
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products indications soap'd Fleish next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all product indications soapd Fleish next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soapd Fleishman next tit
PPLPMDL0080000001	Akron	OH	44333	11/21/2001	Patients that he has any reservations about misuse or are taking alot of short acting he is now putting on the patch, he said pills are more likely to be taken too often vs the patch.
PPLPMDL0080000001	Mayfield Hts	OH	44124	11/21/2001	pretty much same discussion. told doc if he wanted to speak, we would need request from ccf and submit for approval. convinced that all the meds are effective, so rep who does the most will get the most business.
PPLPMDL0080000001	Parma	OH	44129	11/21/2001	doc still going strong. reminded him of p120 pill prior auth for medicaid. told him to ask them for a form, since i could not leave with him.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit indication soapd Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44130	11/21/2001	doc just busting chops about abuse. used 9/11 analogy. talked more to Jill, his nurse. She says they do write without question. left sennokot
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talked about using the 10mg dose for pts for hernia and abdominal pain, follow up
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit both products soapd Fleishman tit next
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talked about any er opioid use
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talked about aldoori
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/21/2001	hit product line rx's moving ask for uni conver
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	inservice lunch for IM dept
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit indications asked for new pts next profile use
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/21/2001	pain center and anesthesia dept
PPLPMDL0080000001	Barberton	OH	44203	11/21/2001	Dr Donich is in the outpatient clinic now on wednesday and surgery schedule changes.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products and indications soapd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	inservice lunch for IM dept
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products and indication soapd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products soapd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products and indicaiton soapd Fleishman next tit
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/21/2001	trying to schedule luncheon to increase talk and use of chirocane mds slow to adapt POA: make sure mds see advantage of chiro for all uses
PPLPMDL0080000001	Cleveland	OH	44111	11/21/2001	talkd about using oxy in er in fracture pts, says will evaluae
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soapd Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products indications soapd Fleish next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soapd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soapd fleish LBP next tit
PPLPMDL0080000001	Strongsville	OH	44136	11/21/2001	lunch in parma. doc not a very open guy. everything depends on the situation. just highlighted features of oxy (stable plasma, no metabas, consistent results.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products indications soapd Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soapd Fleishman LBP next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indications soap'd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products indications soap'd Fleishman next tit
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products soapd Fleishman next tit
PPLPMDL0080000001	Akron	OH	44333	11/21/2001	He has a parapalegic pt on 60mg q12. He is using for outpt pts, low back pain arthritic pain most are on 10mg q12h and 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit product indicaiton soapd Fleishman next titration
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit products indications soap'd Fleishman LBP next titration
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	soapd Fleish LBP next titration hit all indications today
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	soapd Fleishman on LBP next titration
PPLPMDL0080000001	Cleveland	OH	44106	11/21/2001	hit all products talked about visceral pain pt. she had recently started next titration
PPLPMDL0080000001	Akron	OH	44333	11/21/2001	he said he is using OxyContin for patients that after surgery he said vicodin is not controlling the pain so he puts the patients on 10mg q12h with vicodin prn.
PPLPMDL0080000001	Akron	OH	44333	11/21/2001	He has a left ankle synovectomy with possible bone graft, using 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44102	11/21/2001	followed up with vicoc pt, switched to oxy 10mg q12, using pain contracts
PPLPMDL0080000001	Barberton	OH	44203	11/21/2001	q12h dosing and covered the indication with the new PI.
PPLPMDL0080000001	Lyndhurst	OH	44124	11/26/2001	he's still upset that we don't have any studies on immediate post-op patients but doesn't seem to hold the same standard to SA that hve no indication their either. I asked him to think about managing patients pain pre-op on oxycontin 10-20 mg q-12 a week or two before surgery and that way patients would already be adjusted to the medication he said he give it some thought.
PPLPMDL0080000001	Cleveland	OH	44195	11/26/2001	hit caldwel on improved sleep with better side effect profile compared to perc
PPLPMDL0080000001	Cleveland	OH	44112	11/26/2001	still rxing for limited pts she trusts uses pain agreements next give another CD ROM
PPLPMDL0080000001	Akron	OH	44310	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	E Cleveland	OH	44112	11/26/2001	hit both products NSAIDs fail when not getting relief next ask what ben is there to not stating on oxyC at this time?
PPLPMDL0080000001	Akron	OH	44304	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Akron	OH	44310	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	he says that he did try oxy in nephrectomy, said he guesses it worked well bc he did not hear from pt, talked about using in next nephrectomy case
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	in clinic, he says that oxy is foine in traumas but not in chronic pain, good thing bc he does not treat alot of chronic pain, talked about fractures
PPLPMDL0080000001	Akron	OH	44310	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	talked about most recent use, hes says that he used oxy in fracture pt who came in yesterday, says that it is great, 40mg dose
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/26/2001	he said he knows that all pain meds have equal abuse potential including the patch and that doesn't affect his use of oxycontin
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/26/2001	no uniphyl samples needed he says he isn't writing the theophylline anymore..or at least as much? still showing as much movemnet of xanthines, more in theo dur and theo chron areas...told theo dur is d/c...hope to see increase in uniphyl.
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	in clinic, says that she is still writing for oxy, but only in pts that have a clear pain diagnosis but do not wrnt surgery, talked about indication and how it can be used effectively in post op, senokot also
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	in clinic talked about oxy and using it in multiple traumas, used yesterday for auto crash, follow up
PPLPMDL0080000001	Mayfield Village	OH	44143	11/26/2001	he hasn't had any patients object to oxycontin since our last call but it has sensitized him some what to the abuse issue. he feels that if someone is afraid to take the medication it's not very useful and he admit that most patients don't have a problem but he did have a couple that he used duragesic on because of the media
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	in trauma clinic, says that he is using the 20mg dose and it is working well in traumas, came from ccf, talked about ed also
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	talked about the metro pmnr rxs, harris also
PPLPMDL0080000001	Euclid	OH	44119	11/26/2001	Next call mike and amy. still moving about the same amont of oxycontin no issues with difficult patients lately
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/26/2001	things going well no issues
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/26/2001	surprisingly a very busy little pharmacy. no stocking issues or any issues. senokot on retail shelf, hasn't seemed to move from previous visit
PPLPMDL0080000001	Cleveland	OH	44104	11/26/2001	hit product indication some outside rxs none inside this month
PPLPMDL0080000001	N Olmsted	OH	44070	11/26/2001	he said the abuse with Oxycontin seems to have slowed down and its not a huge concern anymore
PPLPMDL0080000001	Olmsted Falls	OH	44138	11/26/2001	he said he is not seeing as much Oxycontin as he used to but he thinks all docs are being a little more conservative with pain scripts because they all seem to be down
PPLPMDL0080000001	Akron	OH	44307	11/26/2001	luncheon in vonguenignis office use is chemo nurse
PPLPMDL0080000001	Akron	OH	44302	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PPLPMDL0080000001	Akron	OH	44308	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PPLPMDL0080000001	Akron	OH	44311	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	11/26/2001	things going real well with oxy, talk in kansas city went well, was a hectic day with pt to see and a flight to catch. no issues to date, previously had problems wrth pt being able to get at the pharmacy level, not a problem
PPLPMDL0080000001	Akron	OH	44302	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	Cleveland	OH	44104	11/26/2001	hit products NSAID FAILURE WHEN STOP WORKING rotates couple NSAIDs before quitting -why? then any ben to holding oxyC in reserve?
PPLPMDL0080000001	Cleveland	OH	44112	11/26/2001	says NSAIDs not for long term more than couple weeks goes to oxyC. next any ben to holdine pvcC in reserve

PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	talked about oxy and the cases for reconstructive surgery, says that it makes sense bc pts need to be pain free as long as possible, follow up
PPLPMDL0080000001	Akron	OH	44307	11/26/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0080000001	North Olmsted	OH	44070	11/26/2001	he said he really trusts Senokot. It really helps constipation from oxycontin or any pain med for that matter
PPLPMDL0080000001	Cleveland	OH	44109	11/26/2001	talked in clinic, he says that he uses oxy more at the clinic than at metro, talked about cases at metro where pt needs atc meds, will use 10mg dose
PPLPMDL0080000001	Cleveland Hts	OH	44118	11/26/2001	gave doc new titration guide. did recieve new rx's for w25th.
PPLPMDL0080000001	Lakewood	OH	44107	11/26/2001	informed doc of medicaid prio auth for #120. Has not had problem. so far. He asked about 160 tabs. did say that we have stopped shipping but that rite aid on kamms corners has some left. he said he rarely has a pt that high, not because he leaves oxy, but that the pt is controlled. He does rx tid and qid and insists that we are poorly educated and naive to think that titration should precede shortening intervals. could not break that down with him, but need to cannot due lunch try to catch before pts.
PPLPMDL0080000001	Uniontown	OH	44685	11/26/2001	Quick hit, she put one new patients on OxyContin from vicodin, taking 5 a day she put on 20mg q12hr, he was a 38 yr old LBP patient. Used the Marcus reprint.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/26/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PPLPMDL0080000001	Akron	OH	44310	11/26/2001	OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PPLPMDL0080000001	Akron	OH	44302	11/26/2001	luncheon educated staff RNs (sue is chemo nurse key to the assessment of pain) and research staff focused on quality of life --md does focus on that area when doing research compared starting oxycontin earlier and improving Ql. md did not attend luncheon but scheduled apt very apologetic had meeting scheduled that she forgot about
PPLPMDL0080000001	Akron	OH	44305	11/26/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PPLPMDL0080000001	Akron	OH	44302	11/27/2001	suzanne nesbit spoke regarding legal issues with pain mgt md informed after talk that he attended purdue program regarding abuse and diversion said he was expecting someone that knew more than "THEY" knew and thought he would have some answers! further stated that it is hard to write oxycontin but it is his favorite long acting POA: f/u why is it hard to write and what answers does he want?? apt next week
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Akron	OH	44302	11/27/2001	spoke with ann and jim at pain mgt talk by suzanne nesbit POA: call roup for luncheon and discuss next attack f/u on oxycontin decreasing on onc floor per nurses as well as putting together pharmacy program
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Warrensville Hts	OH	44122	11/27/2001	oxy on new post op orders that should be placed by end of year. they want to bring back speakers that spoke a kaiser last year. brian said he would talk to Barry about who he brought in for that. Marcia kucler spoke on sickle cell pain mgmt. She did a very good job and included discussion about avoiding short acting meds.
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2001	QUICK call at window next follow up on the last pain agreement start and define how knows when NSAIDS failing
PPLPMDL0080000001	Parma	OH	44129	11/27/2001	debbie momm still on uniphyl and going strong, she uses some of the mailed samples, for her mother is indigent??? i talked of the uniphyl great sucess with gigliotti this pt was previously on theo dur then generic and said it was an amazing difference switching to uniphyl. still using oxy adn durg on difficult pts, hasnt hear on the durag success or not...no call backs...still likes and trusts oxy
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Northfield	OH	44067	11/27/2001	talked to chad at rite aid across the street and he claimed to have no problems with docs rx's. he also fills a lot of yokiel and zaidi's. told him that we set doc up with tamper resist pad and that doc does urine screens.
PPLPMDL0080000001	Cleveland	OH	44302	11/27/2001	informed doc of this exchange and he was very appreciative.
PPLPMDL0080000001	Akron	OH	44302	11/27/2001	melaïne again did not have time to see me. Elanor said she would have her call me when a good time would be to discuss converting over pts to oxycontin POA: ctd to ask for the time with melanie for she has the writing
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Eucild	OH	44119	11/27/2001	where does he feel comfortable using. termiant patients and patients with compression fractures or DJD. He speaks a good language but his numbers don't show it.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Garfield Hts.	OH	44125	11/27/2001	met with not big on long acting uses alot of vicodin feels pt dont really use alot of the rx post op. fears media issues, try to make comfortable and dig deeper on pts who do use around the clock for a greater period of time
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	than logrest thinks, talked with nurses...not alot of info gained
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Akron	OH	44333	11/27/2001	Using on failed backs most common condition.
PPLPMDL0080000001	East Cleveland	OH	44112	11/27/2001	QUICK HIT NO TIME TO TALK BUT MENTIONED INDICATION FOR MOD. ATC PAIN NEXT WHEN SAYS NSAIDS ARE FAILING? WHAT DO
PPLPMDL0080000001	Eucild	OH	44119	11/27/2001	doc still needs to get group of surg together for presentation of total joint protocol and eliminating pcea and going with oral meds.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Akron	OH	44333	11/27/2001	Acute back strains and fractures are two pain conditions he will use OxyContin. Uniphyl for emphysema patients will add on theo.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44105	11/27/2001	see notes
PPLPMDL0080000001	Parma	OH	44134	11/27/2001	met with njole still filling oxy without issues still has a list of docs (pain mgmt) she isnt comfortable filling
PPLPMDL0080000001	Parma	OH	44129	11/27/2001	met with tj and discussed his strong discomfort with oxycontin and mild discomfort with all other opiods as well, left hi the who ladder and a copy of the documentation
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2001	hit products and talked about documentation on MD's end
PPLPMDL0080000001	Cleveland	OH	44120	11/27/2001	hit all products and gave CEs
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Akron	OH	44307	11/27/2001	eva craig auditorium suzanne nesbit talk pain week
PPLPMDL0080000001	Akron	OH	44333	11/27/2001	seeing less OxyContin, more from Hazra and a few from Steurer.
PPLPMDL0080000001	Fairlawn	OH	44333	11/27/2001	Seeing OxyContin from Paris.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2001	rebate, ceu
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	11/27/2001	rebate, ceu
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	11/27/2001	ceu, rebate
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Eucild	OH	44119	11/27/2001	Next call: any new starts anyone awaiting surgery on oxycontin? He started a MVA patient on oxycontin that was being seen by kriegler but has a history of abuse so she only gives him neurontin. Rassumssen is going to manage him until he heels from the MVA.
PPLPMDL0080000001	Cleveland	OH	44105	11/27/2001	talked about oxy in atc pain, whether it is chronic or acute, he says no problem with using it in avute type pain, but that in chronic paon should send to pain specialist, talked about oxy and dosing in oa, says that it makes sense, follow up on oa
PPLPMDL0080000001	Uniontown	OH	44685	11/27/2001	cancer pain patients is the only place he is using OxyContin.
PPLPMDL0080000001	Akron	OH	44314	11/27/2001	I went over Oxy's indication about pain control for an extended period of time, he just said Dr Richmond handles all his chronic pain patients.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44104	11/27/2001	gave Assessment tear pad and chono therap CE piece hit product benefits and where fit in with step ladders next WHAT ARE SIGNS & SX NSAIDS ARE FAILING -HOW LONG WAIT BEFORE INTERVENING?
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
PPLPMDL0080000001	Norton	OH	44203	11/27/2001	afraid of chronic opiod use for fear of building up the tolerance.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	marcus - shes moving to Lyndhurst effective Jan 02
PPLPMDL0080000001	E Cleveland	OH	44112	11/27/2001	quick product labeling hit through window -HOW KNOW WHEN NSAIDS FAILING? WHAT BENEFIT TO HOLDING OFF ON OXYC?
PPLPMDL0080000001	Cleveland	OH	44195	11/27/2001	lunch. still just pushing for business. most say they are still writing like always. Brown will draft grant for Bonica text.
PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?
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PPLPMDL0080000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percocet NEXT WHEN DO KNOW NSAIDS FAILING?

PLPMDL0800000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percoct NEXT WHEN DO KNOW NSAIDS FAILING?
PLPMDL0800000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percoct NEXT WHEN DO KNOW NSAIDS FAILING?
PLPMDL0800000001	Cleveland	OH	44106	11/27/2001	hit all products and indications Uni increase due to d/c of durs then focused on moderate pain message and similarity percoct NEXT WHEN DO KNOW NSAIDS FAILING?
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about using oxy in any oa pt that has failed on nsaid tx, talked about dosing and titration 10mg in oa pts, uni and copd, senokat also
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked bout using oxy in oa pts who are no longer responding to nsoids, safety issues, oxy 10mg dose
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about the difference between acute and chronic, talked about atc pain and prn pain, talked about selecting approp pts and oa pts, uni and copd
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about using oxy ion oa pts, says that he sees several at the clinic and at the hospital, will use oxy 10mg, follow up
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about oxy and using it in oa pts. uni in copd, using in hospital in demorol pts
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about oxy and using it in oa pts with constant pain that have failed oa tx, says that she sees several oa per week oxy 10mg is dose to be used
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about using oxy in acute type pain that is atc in nature, he says that not in acute but chronic is ok, says that he goes to oxy after the pt has been on short actings for a long time, talked about oa and oxy indication
PLPMDL0800000001	Cleveland	OH	44105	11/27/2001	talked about oxy and use in oa, says that he will use in oa pt that is not being controlled on nsoids, 10mg dose, uni and copd
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
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PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Akron	OH	44333	11/27/2001	chronic pain in the elderly, arthritic pain and musculoskeletal pain, 1-2 10mg tabs q12h.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Akron	OH	44333	11/27/2001	He just wrote a 20mg q12h for an arthritic patient she is 300lbs. He has a total knee this thursday and he is going to use OxyContin 1-2 10mg tabs q12h with Oxy Ir.
PLPMDL0800000001	Akron	OH	44314	11/27/2001	A couple of new patients on OxyContin, all are arthritic pain patients. 20mg q12h but two have lost insurance and she is going to switch to methadone. She is handling Dr Ritchey's patients that need an opioid over 30 days switching some to OxyContin.
PLPMDL0800000001	Akron	OH	44333	11/27/2001	The big advantage that he sees is 12 hour dosing vs q4-6h. He is using for acute back strains and failed backs or patients waiting for surgery.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/27/2001	call backs for refills for vicodin. OxyContin, Q12hr, sleep thru the night, 12 hour relief.
PLPMDL0800000001	Barberton	OH	44203	11/28/2001	too much diversion with OxyContin, only thinking for cancer pain.
PLPMDL0800000001	Barberton	OH	44203	11/28/2001	He is using for chronic failed back surgical patients. He is using more percoct because of the abuse and diversion problem with OxyContin, he does like the q12h benefit.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	I asked doc if he was starting new pts on oxy. He claims to be writing the way he used to. I reminded of cost benefits v dur and kadian and well tolerated. I asked him for one new pt a day, he said we had a deal.
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Cuyahoga Falls	OH	44223	11/28/2001	md gave me a letter that he wrote to medicaid asking for a program to educate members on pain mgt and meet so that mds and medicaid can talk forward letter to the governor poa; forward to jim and bernie and ctd to thank and support mds beliefs of oxycontin
PLPMDL0800000001	Cleveland	OH	44117	11/28/2001	Continues to use about the same week in and out. He's only been working 3 days aweek because of his health. he wants to get some more of the tamper resistant pads but is willing to pay for them himself.
PLPMDL0800000001	Akron	OH	44304	11/28/2001	luncheon for nurses and mds
PLPMDL0800000001	Akron	OH	44304	11/28/2001	steady blood plasma levels and no variability with product said she usually starts with oxycontin and does not full around with short acting did say that Keyser is not covering oxycontin and sent mds letters to put pt on kadian or duragesic did say that the patch is not always absorbed very well supported her statements and shared similar thoughts from her colleagues pain scale and conversion pamphlet given md comfortable dosing high mgs states it turns into an education for the pts for they are afraid of high mgs but they are still in pain POA: f/u with keyser and ctd to ask for new starts and enforce steady delivery
PLPMDL0800000001	Cleveland	OH	44106	11/28/2001	HIT ALL PRODUCTS AND NICHE FOR EACH & INDICATIONS NEXT WHAT ARE SIGNS/SX'S NSAID FAILING
PLPMDL0800000001	Cleveland	OH	44109	11/28/2001	in clinic, talked about using oxy in the hospital, then sending home on oxy also, says thaty he will do in severe pts
PLPMDL0800000001	Tallmadge	OH	44278	11/28/2001	met with geisler and stated he was using oxy for pt with chronic pain and even some mixed with a duragesic patch and both oxy together...his numbers show nothing. says he hasnt written theophylline in over 5 years and doesnt like the s/e profile...but will consider and took samples for an older lady with uncontrolled copd, tied oxy with senokat adn thinks he may use together
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44109	11/28/2001	in neuro clinic, using oxy in post op now, but says that he is having a hard time with toitrating down, using 20mg dose, told him to use the 10s
PLPMDL0800000001	Cleveland	OH	44113	11/28/2001	talk about moderate pain and oxy vs dura, says that he is using more oxy since last talk, says that he has had a couple pts complain of pain on dura, stressed bt pain
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cuyahoga Falls	OH	44221	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PLPMDL0800000001	Lyndhurst	OH	44124	11/28/2001	He gave me some trouble about the negative press and pharmacies not stocking but after some proding he agreed to give it a try again in his reconstructive procedures. 20-30 mg q-12.
PLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	I asked doc if he was starting new pts on oxy. He claims to be writing the way he used to. I reminded of cost benefits v dur and kadian and well tolerated. I asked him for one new pt a day, he said we had a deal.
PLPMDL0800000001	Euclid	OH	44132	11/28/2001	Tim wasn't in today and they haven't been getting any scrpts from junglas yet doesn't appear that he has moved into the building yet
PLPMDL0800000001	Cleveland	OH	44109	11/28/2001	see notes
PLPMDL0800000001	Cleveland	OH	44102	11/28/2001	talked about oxy and metro
PLPMDL0800000001	Cleveland	OH	44109	11/28/2001	talked oxy and metro
PLPMDL0800000001	Cleveland	OH	44109	11/28/2001	see notes
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Akron	OH	44304	11/28/2001	how using percoct lately?
PLPMDL0800000001	Akron	OH	44307	11/28/2001	radiation oncology dept luncheon -- mds affiliated with wooster hospital and attend tumor boards (seider)
PLPMDL0800000001	Akron	OH	44307	11/28/2001	grand rounds sponsored by ortho (duragesic) PHD pharmacist spoke on addiction and abuse favored duragesic and advocated mds to write a long acting product with less street value such as duragesic said there is no such thing as chicklets patch only freezes at -50 below etc....
PLPMDL0800000001	Cuyahoga Falls	OH	44223	11/28/2001	an dept trying to schedule luncheon to get staff on board to stock chiro on cart Brssi visit as well
PLPMDL0800000001	Barberton	OH	44203	11/28/2001	Hazra and Connelly, seeing alot more of the patch.
PLPMDL0800000001	Barberton	OH	44203	11/28/2001	Outpatient dept.
PLPMDL0800000001	Akron	OH	44305	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PLPMDL0800000001	Akron	OH	44305	11/28/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Akron	OH	44304	11/28/2001	how using percoct lately?
PLPMDL0800000001	Akron	OH	44304	11/28/2001	luncheon md talks as if oxycontin is his only kind of choice states he does not full around with short acting meds starts then on oxycontin and comfortable increasing the dose did focus on media attention so i believe that was a concern- discussed at length did make a mistake and ask if we still had the 100mg tabs since the 160's are on "hold" POA: ctd to reinforce steady plasma levels and ask mst recent dose he used on the last pt
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?
PLPMDL0800000001	Cleveland	OH	44111	11/28/2001	talked about oxy and kadian, he ays that he loves kadian bc of the 1 per day dosing, talked about the advantages of oxy, need to look into kadian and sell against it
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration
PLPMDL0800000001	Cleveland	OH	44195	11/28/2001	how using percoct lately?

PPLPMDL0800000001	Cleveland	OH	44195	11/28/2001	covered AHCPR guide for Acute pain Mgmt post surgical and focused on steady serum levels w/ long acting OxyC w/skt's stress combo's late in post-op experience according to guidelines next case specific for illustration how using percocet lately?
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/28/2001	need to develop relationship with staff to get them to stock chiro on cart mds not motivated to get it there unless i visit qday POA; luncheon with dept
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	hit labeling for all and how fit w/ pc MD next how tell when NSAIDS FAILING??
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	All products mentioned and indication OxyC next how know when NSAIDS FAILING
PPLPMDL0800000001	Beachwood	OH	44122	11/28/2001	doc did receive rx pads, very grateful. does have mod success with panc ca, does think celiac block is a good alternative too.
PPLPMDL0800000001	Cleveland	OH	44109	11/28/2001	talked in clinic, he says that oxy and oxy irt are now being used in house, no use in op setting yet
PPLPMDL0800000001	Cleveland	OH	44109	11/28/2001	talked about oxy vs kadian and pain relief, talked about dosing oxy in pts with clear pain diagnosis
PPLPMDL0800000001	Tallmadge	OH	44278	11/28/2001	met with geisler says is writing oxy for oa and chronic pain is dosig elders at 10mg likes senokot and doesnt use uniphyl or theophylline family but may consder on tough copder on o2 and nebulizer
PPLPMDL0800000001	Parma	OH	44129	11/28/2001	met with gig, says he doesnt feel comfortable with oxy for pt esp elderly ladies with oa for oxy, he will only use nsaid's...likes oxy feels bad about the negative press found that he uses opioids all opioids late in tx for pain...if he feels it is going to be short term and acute...uses short acting...if chronic pain...switched to oxy
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	groppe says he does start with oxy and does not leave for any other reason than a pt tolerating. he says the pts don't understand how to use the patch, I added inconsistent results and ease of pills. Tumore boards in 4th floor conf 1/3 thru 730 every thur. he has had success with oxy for pancreatic cancer pain, just hard and have to be willing to titrate. Abraksia has one pt. myeloma with cord compression on 100 q8 and she claims it is only lastin 12 hours, he added methadone and the pt. is getting marginally better results. discussed other modalities. Dr. Joag a resident with him, says they generally start with oxy and only pts that cannot tolerate will be given
PPLPMDL0800000001	Akron	OH	44308	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44305	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	East Cleveland	OH	44112	11/28/2001	Hit Q 12 hr -has one pt. on 20 or 40 q8 and does titrate much higher as he is Pain clinic w/ H. Smith
PPLPMDL0800000001	Akron	OH	44305	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Barberton	OH	44203	11/28/2001	He said that the patch is not lasting 72 hours it is only lasting 48 hours so he is adding on OxyContin for the third day. He also aske dwhat % of pts need OxyContin q8h. I went over the delivery system and told him that Oxy is q12h dosed, discussed asymmetric dosing and titration but to stay q12h. Discussed WHO guidelines that oral is the preferred route and the ease of titrating OxyContin so to start with OxyContin and stay with it.
PPLPMDL0800000001	Euclid	OH	44119	11/28/2001	he will not titrate past 60mg q-12 without a pain specialist consult. he just feared that if their pain is not controlled at this level with poly pharmacy then he needs a pain consult. He feels that if he's not a pain specialist and no further pain training then he should have a second opinion.
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	groppe says he does start with oxy and does not leave for any other reason than a pt tolerating. he says the pts don't understand how to use the patch, I added inconsistent results and ease of pills. Tumore boards in 4th floor conf 1/3 thru 730 every thur. he has had success with oxy for pancreatic cancer pain, just hard and have to be willing to titrate. Abraksia has one pt. myeloma with cord compression on 100 q8 and she claims it is only lastin 12 hours, he added methadone and the pt. is getting marginally better results. discussed other modalities. Dr. Joag a resident with him, says they generally start with oxy and only pts that cannot tolerate will be given
PPLPMDL0800000001	Broadview Hts	OH	44147	11/28/2001	left new titration guides. need to find a way to get infront of or a3.
PPLPMDL0800000001	Broadview Hts	OH	44147	11/28/2001	left new titration guides. need to find a way to get infront of or a3.
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	Hit all product indications and reviewed applications for oxyC and similarity to combos. Uni/ vs. durs for Asthma & COPD plus laxative protocol. Next probe for case specific and coach on titration
PPLPMDL0800000001	Shaker Hts	OH	44122	11/28/2001	talked about oxy and titration, says that he has pt that is on oxy 20mg and needs titration, going to 10mg and 3 pills q12h
PPLPMDL0800000001	East Cleveland	OH	44112	11/28/2001	In clinic hit the Q 12 hr. knows about the acrocontin matrix and titration. next what s/sx's NSAIDS failing?
PPLPMDL0800000001	Beachwood	OH	44122	11/28/2001	asked about her moving, says that she has not made final decision, talked about tid dosing showed her titration guide and how the q12 dosing makes it easier to titrate, talked about 10s and 20s
PPLPMDL0800000001	Cleveland	OH	44112	11/28/2001	hit product indication and q 12 in Huron Rd clinic next titration
PPLPMDL0800000001	Akron	OH	44305	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	Hit all product indications and reviewed applications for oxyC and similarity to combos. Uni/ vs. durs for Asthma & COPD plus laxative protocol. Next probe for case specific and coach on titration
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	groppe says he does start with oxy and does not leave for any other reason than a pt tolerating. he says the pts don't understand how to use the patch, I added inconsistent results and ease of pills. Tumore boards in 4th floor conf 1/3 thru 730 every thur. he has had success with oxy for pancreatic cancer pain, just hard and have to be willing to titrate. Abraksia has one pt. myeloma with cord compression on 100 q8 and she claims it is only lastin 12 hours, he added methadone and the pt. is getting marginally better results. discussed other modalities. Dr. Joag a resident with him, says they generally start with oxy and only pts that cannot tolerate will be given
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	Hit all product indications and reviewed applications for oxyC and similarity to combos. Uni/ vs. durs for Asthma & COPD plus laxative protocol. Next probe for case specific and coach on titration
PPLPMDL0800000001	University Hts	OH	44118	11/28/2001	price never has a lot to say. gave him updated titration guide and senokot samples. lunch on the 18th of dec. Karen is very particular and organized.
PPLPMDL0800000001	Akron	OH	44305	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	Hit all product indications and reviewed applications for oxyC and similarity to combos. Uni/ vs. durs for Asthma & COPD plus laxative protocol. Next probe for case specific and coach on titration
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/28/2001	doc pretty upset about medicaid issue. was rning for 28 days, but now has to modify everything for these pts. he did not see it getting in his way of writing, just terribly inconvenient. gave him pt ed and new titration guide.
PPLPMDL0800000001	Cleveland	OH	44106	11/28/2001	Hit all product indications and reviewed applications for oxyC and similarity to combos. Uni/ vs. durs for Asthma & COPD plus laxative protocol. Next probe for case specific and coach on titration
PPLPMDL0800000001	Akron	OH	44305	11/28/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44333	11/28/2001	rotator cuff repair going to use the 1-2 OxyContin q12h with vicodin on prn basis, he also is using for some chronic shoulder pain, 10mg q12h to take 1-2 tabs.
PPLPMDL0800000001	Akron	OH	44333	11/28/2001	right ankle synvecomy with possible bone graft, going to use 20mg q12h 1-2 tabs.
PPLPMDL0800000001	Akron	OH	44333	11/28/2001	Still stuck on the patch not being abused as much as OxyContin. One new patient with arthritic problem, 20mg q12h. He said he did have to switch a patient back from the patch because it did not work.
PPLPMDL0800000001	Akron	OH	44333	11/28/2001	He just put a patient on 20mg q12h of OxyContin from the hospital that is going to Edwin Shaw for severe generative bone disease. He also put an emphysema patient on 400mg of Uniphyl and mentioned the diaphragmatic contractility as the benefit. Talked about his patients that (LBP) are coming in once a month on vicodin and starting with OxyContin 10mg q12h and also allowing them to take their vicodin on prn basis, bring them back in 10 days or so and if taking more than 2 vicodin, bump up to 20mg q12h and then see where the pain is.
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/29/2001	talked about the marcus reprint again, asked if he and any pts that fit the model of atc pain and sa agents, says when he sees them will switch
PPLPMDL0800000001	East Cleveland	OH	44112	11/29/2001	in clinic hit indication some use for shorter term because send chronic pain to pain clinic here w/ H. Smith
PPLPMDL0800000001	Cleveland	OH	44109	11/29/2001	talked mainly about uni, says that he has several nursing home pts on uni, says oxy ok in nursing home but not in practice, talked about using in atc pain
PPLPMDL0800000001	East Cleveland	OH	44112	11/29/2001	hit all in clinic good uni detail on chonrtherap next soap fleish LBP
PPLPMDL0800000001	Bedford	OH	44146	11/29/2001	met with denhom, says is increasing useage of uniphyl
PPLPMDL0800000001	Mayfield Village	OH	44143	11/29/2001	He's partners with foley good guy he hasn't had to many reconstructive procedures lately just some minor toe work but he agreed to use again for more involved procedures.
PPLPMDL0800000001	Cleveland	OH	44109	11/29/2001	at lutheran, doctor says that oxy was on prn and that they said sales were down talked about oxy at liutheran and using it in rehab floor
PPLPMDL0800000001	Bedford	OH	44146	11/29/2001	met with george, discussed useage of oxy adn he is very cofortable and uses appropriately, says counter parts are giving him grief over generous useage fo opioids in general. wants further documentation on his pain mgmt studies and wants cme's also wants the jacho standards for his hospital to help impliment a pain team program
PPLPMDL0800000001	Middleburg Hts.	OH	44130	11/29/2001	will begin scheduling lunches in feb, just left kepler and horizen orthopaedic, is using oxy post operatively for bigger cases, total joint and rotator
PPLPMDL0800000001	Bedford	OH	44146	11/29/2001	got him in the hall at stairwell...is using oxy on chronic pain but is skeptical of all opioids, is very conservative. still using uniphyl
PPLPMDL0800000001	Akron	OH	44333	11/29/2001	He is no longer using post op, all vicodin, he said even ankle fusion patients do not experience bad pain so just taking a couple of vicodin. Acute ankle fractures are only cases he mentioned using OxyContin on.
PPLPMDL0800000001	Cleveland	OH	44104	11/29/2001	all products no new oxyC starts reviewed the cycle cell case get per perc atc pop use pain agreements
PPLPMDL0800000001	Barberton	OH	44203	11/29/2001	elderly patients with arthritic pain on OxyContin, became sick and put her back on darvocet.
PPLPMDL0800000001	Cleveland	OH	44113	11/29/2001	talked in or lounge, says that he has started using oxy before surgery, says that so far it seems to have helped in post op pain, using less narcotics, talked about today cases
PPLPMDL0800000001	Garfield Hts.	OH	44125	11/29/2001	dr klak uses oxy but feels uncomfortable with media issue an dwill probably begin using a bit more. likes theophylline but feels ood and doesnt use alot uses new products in stead
PPLPMDL0800000001	Akron	OH	44333	11/29/2001	arthritrc pain in the elderly is main area he is using.
PPLPMDL0800000001	Cleveland	OH	44109	11/29/2001	see notes
PPLPMDL0800000001	Warrensville Hts	OH	44122	11/29/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44122	11/29/2001	talked about zaidi
PPLPMDL0800000001	Cleveland	OH	44113	11/29/2001	talked about what perse said
PPLPMDL0800000001	Independence	OH	44131	11/29/2001	is stockingall, doesnt do alot of retail business, usually get rx formm surrounding community of brecksville
PPLPMDL0800000001	Cleveland	OH	44195	11/29/2001	hit NeuroSurg trying to get to new OxyC advocate Henderson
PPLPMDL0800000001	Cleveland	OH	44104	11/29/2001	hit all products and they have some oxyC rx's but can really pick up Uni w/ a little attention
PPLPMDL0800000001	Cleveland	OH	44195	11/29/2001	hit all products oxyC moving Uni not much
PPLPMDL0800000001	Fairlawn	OH	44333	11/29/2001	Seeing more of the patch from Lefkowitz.
PPLPMDL0800000001	Akron	OH	44303	11/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it., ceu, rebate
PPLPMDL0800000001	Akron	OH	44333	11/29/2001	not using OxyContin post op, vicodin because of refill, using for chronic pain pts that come back in pain after surgery.
PPLPMDL0800000001	Cleveland	OH	44113	11/29/2001	he says tht the hospital is cracking down on using oxy, says he heard from other docs, but he says he will not let any one tell him what to use, showed him marcus
PPLPMDL0800000001	Maple Hts.	OH	44137	11/29/2001	is using oxy and increasing use an strength according to dx process
PPLPMDL0800000001	Akron	OH	44304	11/29/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it.
PPLPMDL0800000001	Cleveland	OH	44104	11/29/2001	all products - must get her past the CA profile and give her CD rom & HC for pain agreement
PPLPMDL0800000001	Richmond Heights	OH	44143	11/29/2001	Next call: AGS use low dose oxycontin in moderate pain he would use it their but may go to a SA agent first. he triew to avoid opioids if he can. I wish he were as passionate about avoiding nsaid's as he is opioids in his elderly population
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that intereferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.



PPLPMDL0800000001	Brooklyn	OH	44144	11/29/2001	talked in clinic, gave new conversion guide, talked about why q12 dosing is easier for titraion, now does not have another pt now to titrate, talked about how kadian is hard to find
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44302	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44109	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
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PPLPMDL0800000001	Akron	OH	44302	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/29/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Akron	OH	44333	11/29/2001	two cases yesterday, both got 20mg q12h one breast reduction and ther other was a hand procedure.
PPLPMDL0800000001	Akron	OH	44333	11/29/2001	He mentioned the one patient taking 3 vicodin a day and he converted to 10mg q12h. Another patient with pathology of disc disease fr Dr Kousie he put on 40mg BID, need to emphysize q12hh dosing vs BID dosing. He is still using more of the patch for new patients that he has never seen before. He said if he knows the patients and have been on vicodin or percocet then he will switch to OxyContin.
PPLPMDL0800000001	Sagamore Hills	OH	44067	11/30/2001	met with hugus, still likes the betadine..need alot of refocus on oxy adn uniphyl, likes to divert conversation says primary care isnt the place to go for chronic pain pts, refers to pain clinics, but i tried to tell him they ultimately are to come back for continued bx with their pc doc. drove home the mod pain indication hugus didnt feel comfortable using oxy as second line to nsaid...
PPLPMDL0800000001	Northfield		44067	11/30/2001	starting to see numbers drop and when asked what his writing habits have become...he stated he is afraid of the addicted pts he may be creating adn how he has several pts that are questionable pain pts...we again went over the documentation kit..i recommended he use this kit on all pain pts..not just oxy pts. i am still not sure he has a good grip on this ..i also went over with his na/recept. diluaid and duragesic increasing...feels they cannot be abused..needs alot of education!
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	talked to averbook about the pnt committe, talked to alex about post op use
PPLPMDL0800000001	Cleveland	OH	44112	11/30/2001	HIT ALL NEED TO HELP THEM WEED OUT ABUSERS TO GROW BUSINESS HERE! HAS PAIN AGREEMENT BUT BRING IN ALL RESOURCES AS SUCH ONE LEGIT PT AT A TIME
PPLPMDL0800000001	Euclid	OH	44119	11/30/2001	She hasn't changed her use since the PI change or the negative press but she feels most comfortable using oxycontin inhouse and would rather avoid sending patients home on it if she doesn't have to? i asked her what would she send them home on? percocet or nothing at all preferably.
PPLPMDL0800000001	Gates Mills	OH	44040	11/30/2001	I asked him if he started anyone on oxycontin since our last call but he just said we use it when we see fit
PPLPMDL0800000001	Cleveland	OH	44106	11/30/2001	at Park East through window. very quick hit NEED TO FIND OUT HOW USING OXYC FROM HIM & WHEN DOES HE USE OTHER SINGLE ENTITY ?
PPLPMDL0800000001	Parma	OH	44129	11/30/2001	doesnt use theophyllines to start new pt any more...he only maintains them on it...does not feel that the new products work, singular and accolate, he switched 60 of his 5000 pts to singular and did not notice any improvement on any of them. he believes that the only thing that works on opod and asthma pt is the inhalers...i told him...how do you expect the aerosols to reach the distal airways if the pt is constricted? you need a bronchodilator adn anti inflam systemically and theophylline increases diaphragmatic cx...he agreed and did think a bit...not sure if completely sold...he definitely goes through the samples??? will continue conversation with says that it was abusue week for oxy, he had 4 cases this week that he used it in, fracture and replacement surgeries, says that he uses it in more severe cases and in pts with low pain threshold, talked about using in other
PPLPMDL0800000001	Beachwood	OH	44122	11/30/2001	daoud wanted to know if chiro came in 1%. He wants to buy one percent and dilute to .5 to save money. i explained that he could just dilute the .75 chiro, but he said the calculations were to difficult. I said he would also have to be concerned about the quality of the block with ropi. Follow up on this with next call, find out price from pharm.
PPLPMDL0800000001	Euclid	OH	44119	11/30/2001	he's still treating the patient from kentucky who says they can't get any physicians to rx it for her down thier. he feels totally comfortable with her. She's a nurse and is very active in her treatment??
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	doc asked to keep bugpin" to get chiro moving thru system. Dr. Prada said he will push doc to make things happen. Smith said he cannot put in since he is on committee.
PPLPMDL0800000001	Beachwood	OH	44122	11/30/2001	lunch, ask him about using oxy in moderate pain mkt, see if he starts opiods prn or scheduled, says that he goes to oxy in cases that are more than 2 weeks of pain, will use in totals
PPLPMDL0800000001	Sagamore Hills	OH	44067	11/30/2001	writes no strongs, doesnt feel comforable in his pc setting, however he does bx with combos he believes his pts pain is truly acute and PRN, he did not believe it was being taken around the clock, not alot of early refills and that sort, need to verify with intact nurse. is from new school doesnt believe in theophyllines
PPLPMDL0800000001	Cleveland	OH	44112	11/30/2001	NEED TO HELP WEED OUT THE ABUSERS BRING IN ALL RESOURCES NEED TO ASK MEDICAL HOW LONG THE OPIOID WILL STAY IN THE BLOOD URINE WHEN TOX SCREENED PTS. CLAIM THEY RAN OUT 5 DAYS AGO.
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	talked to averbook about the pnt committe, talked to alex about post op use
PPLPMDL0800000001	Cleveland	OH	44195	11/30/2001	indication labeling next ask what kind of pt. did last write Perc for?
PPLPMDL0800000001	Cleveland	OH	44195	11/30/2001	hit indication keep trying to set Tues 5 pm conferece
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	talked to averbook about the pnt committe, talked to alex about post op use
PPLPMDL0800000001	Cleveland	OH	44102	11/30/2001	followed up about zannoni
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	he says he has seen alot of kadian from zannoni
PPLPMDL0800000001	Parma	OH	44134	11/30/2001	is stocking all product adn is seeing rxs, no issues with any docs, asked to keeep senokot by c 2 adn c3 for sampling with all drug induced constipating products, he originally recommended metamucil, i strongly told him if someones gut has slowed r/t product, giving the pt a bulk laxative may cause a fecal mass resulting in future sx tx
PPLPMDL0800000001	Garfield Hts.	OH	44125	11/30/2001	is stocking, just curious is marcs are filling oxy rxs, says they are but not alot...not sure if i believe
PPLPMDL0800000001	Cleveland	OH	44102	11/30/2001	Met with Diane. JCAHO is coming in February. We discussed putting together an algorithm for the home on pain management. We also discussed setting up another in-service at the end of January on the algorithm and how to use it.
PPLPMDL0800000001	Cleveland	OH	44113	11/30/2001	Did the first in a series of in-services on pain management. This was on basic pain management. Ed wants me to come back and do more. Will be there on Wed. to see Dr. Khoury.
PPLPMDL0800000001	Akron	OH	44308	11/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. ceu, rebate
PPLPMDL0800000001	Akron	OH	44307	11/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. ceu, rebate
PPLPMDL0800000001	Akron	OH	44307	11/30/2001	New PI, moderate to severe pain, Constant pain, 4-10 on scale. What do you presently use for Moderate pain? What do you like about it and how do you use it and Why do you use it. ceu, rebate
PPLPMDL0800000001	Apple Creek	OH	44606	11/30/2001	Only thinking for cancer pain.
PPLPMDL0800000001	So Euclid	OH	44121	11/30/2001	AAPM consensus statement next what does he like about Dilauid what doesn't do /doesn't like about it ----sell oxyC
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	with harris talked about using oxy in more modreate pain, says that he has several pts that are taking vico or percocet atc, but thta he hfeels that is ok for now, talked about what if they need more, conversion to oxy. with kelly he says that he did titrate a pt this week for back pain, 40mg q12, kedar is still pushing oxy in ipat setting, roman says that he is now in op and is seeing pts that he had ip
PPLPMDL0800000001	Cleveland	OH	44109	11/30/2001	with harris talked about using oxy in more modreate pain, says that he has several pts that are taking vico or percocet atc, but thta he hfeels that is ok for now, talked about what if they need more, conversion to oxy. with kelly he says that he did titrate a pt this week for back pain, 40mg q12, kedar is still pushing oxy in ipat setting, roman says that he is now in op and is seeing pts that he had ip
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44111	11/30/2001	Chaudry, Daw, Makli, Spiro- reminded them that the rite aid does have oxy 160's left, Chaudry and Daw did say they had some pts taking 160's so they will send them there. Gave them new titration guide.
PPLPMDL0800000001	Cleveland	OH	44104	11/30/2001	HIT HER AT THE COUNTER REV'D INDICATION AND TITRATION NEXT STOP HER AND TALK ABOUT SPECIF CASE ON OXYC
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cleveland	OH	44111	11/30/2001	Chaudry, Daw, Makli, Spiro- reminded them that the rite aid does have oxy 160's left, Chaudry and Daw did say they had some pts taking 160's so they will send them there. Gave them new titration guide.
PPLPMDL0800000001	Cleveland	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Beachwood	OH	44122	11/30/2001	he says that the highest he has write now is 40mg q12, talked about the new titration chart and that if needed can go higher, says he will try
PPLPMDL0800000001	Cleveland	OH	44111	11/30/2001	Chaudry, Daw, Makli, Spiro- reminded them that the rite aid does have oxy 160's left, Chaudry and Daw did say they had some pts taking 160's so they will send them there. Gave them new titration guide.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Maple Hts.	OH	44137	11/30/2001	thanked for increase in use...for chronic pain says he uses on acute and moderate pain as well, switching pts from diluaid and dura to oxyfor simple dosing and easy titration
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.

PPLPMDL080000001	Cleveland	OH	44111	11/30/2001	left new titration guide, and note to doc that the conversion form darv to oxy is 10 q12, which is hardly a dose that someone is going to abuse. of course, he agreed. asked about getting conversions of those taking atc, he said he does.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL080000001	Akron	OH	44304	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	11/30/2001	Dr. Do you have any patients that complain of pain that interferes with with thier ability to sleep, work, walk or to enjoy life? Moderate to sever pain, 12 hr control, titrate to comfort.
PPLPMDL080000001	Cleveland	OH	44195	11/30/2001	hit in hall next 1-2 10 mg Q12 hr
PPLPMDL080000001	Cleveland	OH	44195	11/30/2001	Hit in the rehab area CCF revd Q12 hr indication ask about what pt. not oxyC candidate?
PPLPMDL080000001	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually
PPLPMDL080000001	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually
PPLPMDL080000001	Garfield Hts	OH	44125	12/3/2001	Discussed upcoming speaker events with Jeannie. Does not know how to work out honorarium with Lynch. Did not know what to tell her. She will see if she can get Betty Ferrells' info through nurse assoc and initiate contact for 3q 2002 program. Lynch to speak to nurses. Showed Jeannie the "Guidelines card" she wants a pocket reference for docs to carry to help remind them of dosing for pca and oral. If this is too cumbersome, I will show Southwest card.
PPLPMDL080000001	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	Dr. Hall said he is converting his pts. on CIII's to Oxycontin. He said I have done my job. He wanted to know more about methadone, not as a pain med, but just in general. I told him I would get him some references. We discussed the potency of Oxycontin compared to hydrocodone and as being the same as Percocet. I also discussed the moderate pain indication. We discussed Uniphyl. I positioned it as an add on to Ipratropium and B2-agonists. He said he has a pt. at Rudwick Manor with emphysema. He said he would try Uniphyl on that pt.
PPLPMDL080000001	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/3/2001	md will use in place of bupi if on the cart and smiles are using POA: luncheon -- md will not be there but smiles brothers will be
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	Ran into Dr. Kendis briefly. Reminded him of Oxycontin. Will need to set up appt. to see him. Maybe through Pam.
PPLPMDL080000001	Cleveland	OH	44111	12/3/2001	talked in lounge, ryan has case today that is pt with multiple fractures, will use oxy, raj says that he is charged pt today on oxy, talked about dosing oxy in 2 week pain
PPLPMDL080000001	Cleveland	OH	44195	12/3/2001	hit acute pain guide line as follow up -very receptive nobody started next ask about next case on OR sched.
PPLPMDL080000001	Cleveland	OH	44195	12/3/2001	hit indication in clinic next how does he use Vic/perc's?
PPLPMDL080000001	Cleveland	OH	44195	12/3/2001	hit indication and asked about any cases used...none next ask what cases has the next day and close on one pt.
PPLPMDL080000001	Cleveland	OH	44111	12/3/2001	talked in lounge, ryan has case today that is pt with multiple fractures, will use oxy, raj says that he is charged pt today on oxy, talked about dosing oxy in 2 week pain
PPLPMDL080000001	Cleveland	OH	44122	12/3/2001	asked about webb and southport or
PPLPMDL080000001	Garfield Hts	OH	44125	12/3/2001	Discussed upcoming speaker events with Jeannie. Does not know how to work out honorarium with Lynch. Did not know what to tell her. She will see if she can get Betty Ferrells' info through nurse assoc and initiate contact for 3q 2002 program. Lynch to speak to nurses. Showed Jeannie the "Guidelines card" she wants a pocket reference for docs to carry to help remind them of dosing for pca and oral. If this is too cumbersome, I will show Southwest card.
PPLPMDL080000001	S Euclid	OH	44121	12/3/2001	hit all products new face & he was not very interactive but says they stock all and are moving.
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	Met with pam. She said that October was a very bad month for them, but November was better. The in-pt. hospice in the nursing home in full at 10 and the home care is at about 120 pts. She said that Oxycontin is being used in both hospice and home care. Pam is now in charge of the clinical aspect of hospice as Angie has left.
PPLPMDL080000001	Mayfield Village	OH	44143	12/3/2001	Met with Bill. He said that they now have Southwest General Hospice. I will begin getting credit for this. Today was the first day for the contract. Bill said he heard some more bad press lately on Oxycontin. Just last week, but couldn't remember where. He said people are beating a dead horse.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/3/2001	anesthesia dept called POA: see if dwason wants included in luncheon to get him to order extra chiro
PPLPMDL080000001	Stow	OH	44224	12/3/2001	didn't know what to recommend for laxative use with constipation induced meds...was recommending bulks such as metaculil..., isn't seeing alot of uniphyl or any theophyllines moving m uch these days at any of the pharmacies he calls on. no oxy issues, feels media attention is dying down adn is good product
PPLPMDL080000001	University Hts	OH	44121	12/3/2001	hit APS on oral route & slower absorption vs. oxyC & left copy for him not much response on short call
PPLPMDL080000001	Cleveland	OH	44195	12/3/2001	passing by clinic area quick product mention next ask about next OR cases candidate?
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	Gave Dr. a conversion chart. We ended up discussing Uniphyl and his use of theophylline more than Oxycontin. He said he uses theophylline not only to improve diaphragmatic fatigue, but also to improve cardiac contractility in pts. with congestive heart failure. He sat in on the same discussion with Dr. Hall.
PPLPMDL080000001	Tallmadge	OH	44278	12/3/2001	mds is becoming a bit gun shy of opioids in general but oxycontin as well...with all the abuse stuff, he feels he's cut back on rx'ing, feels he uses on pt once using short acting around the clock
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/3/2001	used used chirocaine that was on cart but does not have any more on cart. does see advantages in interscaline and I pushed for L and D which his brother agrees POA: luncheon scheduled for dept dec 19 to gain advocates for help stocking cart
PPLPMDL080000001	Cleveland	OH	44111	12/3/2001	talked in lounge, ryan has case today that is pt with multiple fractures, will use oxy, raj says that he is charged pt today on oxy, talked about dosing oxy in 2 week pain
PPLPMDL080000001	Tallmadge	OH	44278	12/3/2001	using oxy on chronic pain, tried to direct more towards acute and moderate pain. is writing alot of singles and combos, brings oxy in for more severe pain and or if he knows someone is going to be on m ed for awhile. is using uniphyl...left samples, michelle the nurse said they recommend senokot often....and recommend name brand rather than generic, they have found that generic is more irritating
PPLPMDL080000001	Cleveland	OH	44111	12/3/2001	talked at lunche, he says that I need to get to bogart to increase business, says that he is using oxy an oxy ir together
PPLPMDL080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL080000001	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually be easier since a truly 12 hour drug. Nancy, Lauri, Connie, and Melissa are key nurses here. Detailed all of new titration guide. Duragesic if too high a dose. Explained that we were trying convince docs to stick with oxy because oral is more consistent and reliable without having to account for weight or temp. They agreed and will suggest that to docs if comes up.
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PPLPMDL080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	with gabelman, still trying to get him back to where he was, says that he is now getting to where he is using it in more cases, says that it will take time to get back to where he was, says he has cases this week that he usually use vico, says he will try oxy. leizman says that he has no issues with oxy and that he is still titrating, says he has pt that says oxy is wearing off after 10hours, titrate to 40mg in am. waldbaum is using oxy in pts with atc pain, talked titration
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PPLPMDL080000001	Akron	OH	44305	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL080000001	Beachwood	OH	44122	12/3/2001	with gabelman, still trying to get him back to where he was, says that he is now getting to where he is using it in more cases, says that it will take time to get back to where he was, says he has cases this week that he usually use vico, says he will try oxy. leizman says that he has no issues with oxy and that he is still titrating, says he has pt that says oxy is wearing off after 10hours, titrate to 40mg in am. waldbaum is using oxy in pts with atc pain, talked titration



	Independence	OH	44131	12/3/2001	All docs, except cowan, say oxy first choice and stay until pt can tolerate. Cowan a big ms contin guy, just habit. We discussed how they change the way the treat cancer, why not pain. He agreed but admitted that it was hard. I said it would actually be easier since a truly 12 hour drug. Nancy, Lauri, Connie, and Melissa are key nurses here. Detailed all of new titration guide. Duragesic if too high a dose. Explained that we were trying convince docs to stick with oxy because oral is more consistent and reliable without having to account for weight or temp. They agreed and will suggest that to docs if comes up.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
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PPLPMDL0080000001	Akron	OH	44307	12/3/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
	Beachwood	OH	44122	12/3/2001	with gabapentin, still trying to get him back to where he was, says that he is now getting to where he is using it in more cases, says that it will take time to get back to where he was, says he has cases this week that he usually use vico, says he will try oxy. leizman says that he has no issues with oxy and that he is still titrating, says he has pt that says oxy is wearing off after 10hours, titrate to 40mg in am. waldbaum is using oxy in pts with atc pain, talked titration
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	12 hour control, Q12h.
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	low dose, 12 hour control, Q12h.
PPLPMDL0080000001	Akron	OH	44312	12/3/2001	chronic arthritic pain in the older patients 10mg q12h is the main dose.
PPLPMDL0080000001	Akron	OH	44333	12/3/2001	two scaphoid procedures getting 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44195	12/3/2001	moderate pain message /indication next tag line 1-2 10 mg Q12 hr
PPLPMDL0080000001	Cleveland	OH	44195	12/3/2001	hit indication next tag line for 10 mg 1-2 tab. Q12 what cases are on the OR schedule next?
PPLPMDL0080000001	Cleveland	OH	44195	12/3/2001	hit indication and titration next quote the tag line 1-2 10 mg q12 ask about current cases in OR
PPLPMDL0080000001	S Euclid	OH	44121	12/3/2001	hit all products w/ Roger remembered the Q12 message
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	12 hour control, sleep thru the night, ceu, pens, pads
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	12 hour control, sleep thru the night, ceu, pens, pads.
PPLPMDL0080000001	Akron	OH	44307	12/3/2001	12 hour control, sleep thru the night.
PPLPMDL0080000001	Cleveland	OH	44109	12/4/2001	Lunch-great discussion from Dr. gonzalez on medicaid coverage of abortions and ivf. Packed room. handed out aps books. Less lunches here next year.
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PPLPMDL0080000001	Solon	OH	44139	12/4/2001	tamper proof pads I showed her the tamper proof pads tehly wanted to know if we could get them duplicates. she uses LA morphine as her primary LA agent. I showed her the steady state level in hte PI and the onset of action which may be beneficial in getting a predictable blood level. Next call: show her the bioavailability being higher than morphine and forms to fill out tamper resistant pads.
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PPLPMDL0080000001	Cleveland	OH	44113	12/4/2001	talked to kepler about using oxy in two cases today, total knee and spine case, will use, bohl says that he will not use in scope, but will try in shoulder, dr kim talked about conversion from vico inn chronic pt
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PPLPMDL0080000001	Cleveland	OH	44113	12/4/2001	talked about uni and copd and senokot on pts with constapating meds
	Middleburg Hts.	OH	44130	12/4/2001	met with dohar in hallway, says is using uniphyl as gold standard for theophylline, stated he was unaware of theo and uni dur d/c and i told him that if written, they are filled with generic, where as there is no ab generic for uniphyl, says is writing, b ut doesnt need samples ever???
PPLPMDL0080000001					
PPLPMDL0080000001	Fairlawn	OH	44333	12/4/2001	using OxyContin on workers comp and chronic musculoskeletal pain from surgical patients from the crystal clinic ORS.
PPLPMDL0080000001	Mayfield Village	OH	44143	12/4/2001	He has some reconstructive work of the big toe coming up and he thinks oxycontin might be agood fit post-op
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PPLPMDL0080000001	Parma	OH	44129	12/4/2001	is writing and increasing usage of uniphyl...need to get to rao he is writing 186 rx/month. much of it is theo chron? hickey is not having problems anymore with pts unable to get uniphyl at the pharmacy
PPLPMDL0080000001	Akron	OH	44304	12/4/2001	POA: ctd to visit md until he gives me time need to find out why so many short acting and no long acting agents mtd ctd to walk away quickly shared long acting oxycontin advantage for pts
PPLPMDL0080000001	Cleveland	OH	44113	12/4/2001	talked to kepler about using oxy in two cases today, total knee and spine case, will use, bohl says that he will not use in scope, but will try in shoulder, dr kim talked about conversion from vico inn chronic pt
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PPLPMDL0080000001	Cleveland	OH	44113	12/4/2001	talked to kepler about using oxy in two cases today, total knee and spine case, will use, bohl says that he will not use in scope, but will try in shoulder, dr kim talked about conversion from vico inn chronic pt
PPLPMDL0080000001	Cleveland	OH	44113	12/4/2001	talked about dr fan use
	Middleburg Hts.	OH	44130	12/4/2001	met with margret, no issues, is filling kansals tid rx, for she trusts him as a doc, if she didnt she would not fill that way. told we are not promoting that way, will stick couple senokot sampels in with constipating drugs and even gave one man waiting some samples for his 91 yo wife with constipation meds
PPLPMDL0080000001					
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/4/2001	met with nichole, is filling no issues, uniphyl detail with no ab rated generic, said about 3-4 pt on uniphyl not alot of t theophyllines
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	see pain
PPLPMDL0080000001	Cleveland	OH	44109	12/4/2001	Lunch-great discussion from Dr. gonzalez on medicaid coverage of abortions and ivf. Packed room. handed out aps books. Less lunches here next year.
PPLPMDL0080000001	Cleveland	OH	44109	12/4/2001	see ob
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	did inservice for 20 RNs on AHCPR guide Acute Pain mgmt
PPLPMDL0080000001	S Euclid	OH	44121	12/4/2001	reg pharmacist out need to come back regarding scheduled products
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/4/2001	follow up on Uni use any issue with OxyC?
PPLPMDL0080000001	Akron	OH	44333	12/4/2001	T TH stan is in lounge
PPLPMDL0080000001	Akron	OH	44304	12/4/2001	karlen and weiner visited
PPLPMDL0080000001	Copley	OH	44321	12/4/2001	Talked about Dr Pennington giving 60 vicodin at a time.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	speaker program
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	rebate, ceu, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	ceu, rebates, pens, pads
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	rebates, ceu, pens,pads
PPLPMDL0080000001	Akron	OH	44333	12/4/2001	total knees using 1-2 10mg tabs with ir for exacerbations.
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	hit new start pop -most are already on other opioids so coming to him for step up program.then to step down if can next single entity vs. combo and hit matrix any recent starts this week?
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PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	hit in caf gave indication asked about cases on now - tumor reconstruction -next ATC pain mod = oxyC
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PPLPMDL0080000001	Akron	OH	44333	12/4/2001	concern over the 12-24 hour wait for OxyContin use immediately post op, so very apprehensive to use OxyContin now.
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	quick product mention in passing using it "like water" try to get pt. specif next call
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PPLPMDL0080000001	Akron	OH	44313	12/4/2001	mentioned a sickle cell patient and another a gentleman who has phantom leg pain.
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	talked about oxy pt. last one started reviewed pain agreements & asked how uses perc most pts. are headache and not perc/ oxybc but says perc for breakthru next titration and acrocontin matrix
PPLPMDL0080000001	Akron	OH	44333	12/4/2001	Using for chronic migraine pts and failed back pain patients, also some fibromyalgia.
PPLPMDL0080000001	Parma	OH	44129	12/4/2001	is using theophylline and oxy, reminded of uni dur and theo dur and that any rx written for them will get filled with generic, left samples is writing alot of oxy/durag for elder chronic pain and oa pts
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0080000001	Cleveland	OH	44195	12/4/2001	lunch. Explained to everyone that Rite aid across the street is stocking all doses of oxy, so refer pts there. Handed out new titration guides and APS books. Dr. Hayek questioned conversion from 30 mg mscontin to oxy 30/10 explained that true conversion is .5 which would be 15, so round down and be ready to titrate. Mekhail submitting letter for grant for Stanton hicks conference.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0800000001	Cleveland	OH	44195	12/4/2001	lunch. Explained to everyone that Rite aid across the street is stocking all doses of oxy, so refer pts there. Handed out new titration guides and APS books. Dr. Hayek questioned conversion from 30 mg mscontin to oxy 30/10 explained that true conversion is .5 which would be 15, so round down and be ready to titrate. Mekhal submitting letter for grant for Stanton hicks conference.
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PPLPMDL0800000001	Northfield	OH	44067	12/4/2001	maggie says that doc has trouble taking pts higher than 20mg, even for pts who turn down a morphine pump who clearly need a higher dose. she encouraged me to speak to him about it. gave her the new titration guide. She also had a discussion with chad, the pharm next door. I explained to her everything that he and I discussed, the ohio pain law and that doc is using safety rx and going to start urine screens. He would like number for lab, get number for summa from Jeanette.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0800000001	Akron	OH	44302	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0800000001	Cleveland	OH	44195	12/4/2001	lunch. Explained to everyone that Rite aid across the street is stocking all doses of oxy, so refer pts there. Handed out new titration guides and APS books. Dr. Hayek questioned conversion from 30 mg mscontin to oxy 30/10 explained that true conversion is .5 which would be 15, so round down and be ready to titrate. Mekhal submitting letter for grant for Stanton hicks conference.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0800000001	Akron	OH	44304	12/4/2001	gave linda titration pamphlet focusing on quality of life with long acting vs short acting agent when pt fits indication for oxycontin POA: need to share aps guidelines re short acting agents when linda has more time
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/4/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthrough's in 24 period.
PPLPMDL0800000001	Akron	OH	44333	12/4/2001	procedure called MIP joint debridement going to use Oxy 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	12/4/2001	chronic arthritic pain, see alot of geriatric patients and degenerative disc disease, 10mg and 20mg q12h.
PPLPMDL0800000001	Cleveland	OH	44113	12/4/2001	fan, says that he has pt that is coming into the office today on percocet, wanted to know conversion, 20mg q12. perse talked about post op use
PPLPMDL0800000001	Cleveland	OH	44113	12/4/2001	talked about another pt that was having issue with dura, says that the patch 3 times has fallen off in the shower, switching back to oxy 30 q12
PPLPMDL0800000001	Akron	OH	44333	12/4/2001	Discussed a 32 yr old female patient with carpal tunnel syndrome that he is seeing which is on b/w 30mg and 60mg q12h of OxyContin from the Cleveland Clinic and he wants to get her off so we discussed how to back her off. Reduce 50% 1st two days and then by a 1/4 on ensuing days.
PPLPMDL0800000001	Cleveland	OH	44113	12/4/2001	fan, says that he has pt that is coming into the office today on percocet, wanted to know conversion, 20mg q12. perse talked about post op use
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PPLPMDL0800000001	Cleveland	OH	44195	12/4/2001	hit in caf asked about current cases -tumor next give tag 10 mg 1-2 q12 hr
PPLPMDL0800000001	Akron	OH	44333	12/4/2001	md again stated not to discuss chiro that Purdue was too late Astra is the leader and he is happy with ropi cost doesn't matter to him..... Oxy: informed that i need not come back go and sell to someone that doesn't believe in the product uses tylenol incomb around the clock believes it kicks the oxydodone in and works better?? also states that it does not last 12 hours not even when one increases the dose as i suggested for the most part he is using q 12 then tid?? reinforced acro contin delivery system md believes what he believes! POA: periodic visits and watch early view numbers md is happy with pain relief he gets for his pt with oxy
PPLPMDL0800000001	Barberton	OH	44203	12/5/2001	He is not putting new patients on OxyContin, they are getting the patch, he said not being abused and diverted as much.
PPLPMDL0800000001	Cleveland	OH	44109	12/5/2001	talked in neuro clinic and he says tht he is still using in hospital, he did decrease use in op setting, but he says tht he is feeling more comfortable now, talked about conversions
PPLPMDL0800000001	Middleburg Heights	OH	44130	12/5/2001	doc with pt. reviewing xray, but asked to state business. I gave him aps book and reminded him that oral dosing is the easiest, least expensive and most consistent way to manage pain as cited in the text. Did not have to factor pt weight or body temp. Need to get him to go oxy first line, find out why rxing dura.
PPLPMDL0800000001	Akron	OH	44333	12/5/2001	ankle fusions and metatarsal fracturer repairs, he will use 20mg 1-2 for these severe pain procedures.
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2001	he is working on submitting again to Reider told him of Ruth Plant RPH next ask him about current oxyC case & what does he like best?
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2001	quick in hall product discussion promoted single entity vs. perc his fellows write most of rx's gave the AHCPR guide acute pain mgmt
PPLPMDL0800000001	Cleveland	OH	44195	12/5/2001	likes oxyC because very clean compound effective to work with aware of our CD rom and has pain agreements in his practice
PPLPMDL0800000001	Barberton	OH	44203	12/5/2001	shared info regarding our new speaker program guidelines gave md cv on Bridgett McDough will look over and contact me
PPLPMDL0800000001	Akron	OH	44320	12/5/2001	Discussed Uniphyl briefly with Dr. She only said a minute, which is unusual for her. She said she is using some, however, need to find out more about when she will use it.
PPLPMDL0800000001	Westlake	OH	44145	12/5/2001	Dr. Simpson emphatically committed to using oxy mainly because of improved dosing intervals. Discussed how that gets pts a good nights rest and helps the staff on the floor, especially since she was already using per and vic. She kept saying chronic when talking about oxy, I asked her to not think of oxy that way, that persistent pain for more than a few days is the differential for sa v. la. Mahalaha did not say much but we did discuss appropriateness for post hyster and benefits. Same with Mervart. Both did commit to rxing. scheduled new lunch for 2/27 to follow up
PPLPMDL0800000001	Westlake	OH	44145	12/5/2001	Dr. Simpson emphatically committed to using oxy mainly because of improved dosing intervals. Discussed how that gets pts a good nights rest and helps the staff on the floor, especially since she was already using per and vic. She kept saying chronic when talking about oxy, I asked her to not think of oxy that way, that persistent pain for more than a few days is the differential for sa v. la. Mahalaha did not say much but we did discuss appropriateness for post hyster and benefits. Same with Mervart. Both did commit to rxing. scheduled new lunch for 2/27 to follow up
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PPLPMDL0800000001	Akron	OH	44320	12/5/2001	Dr. said he is using Uniphyl for his COPD pts. He is using it as add on therapy. He also said he is still using Oxycontin en-even though it is not on formulary.
PPLPMDL0800000001	Cleveland	OH	44113	12/5/2001	Dura creeping in. He is set in protocol, however sounds like Janssen is having him speak now. Reminded him of cost effectiveness of oxycontin and oral dosing being the most consistent, reliable.
PPLPMDL0800000001	Cleveland	OH	44109	12/5/2001	chuanan and deaconess
PPLPMDL0800000001	Cleveland	OH	44109	12/5/2001	followed up about metro gs
PPLPMDL0800000001	S Euclid	OH	44121	12/5/2001	gave ce pieces and checked rxs moving
PPLPMDL0800000001	Parma	OH	44129	12/5/2001	met with rph jeff mau (german) and they are stocking all and filling all, however; jeff does turn some oxy pt away if he feels either that rx is inappropriate or pt is hx of abuse or numerous rx, is starting to see more adn more uniphyl rx coming in and he feels it is a great opportunity fo uniphyl
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/5/2001	filling oxy, o issues, is seeing more uniphyl, left senokot to leave3 with c2 and c3 rxs
PPLPMDL0800000001	Westlake	OH	44145	12/5/2001	Dr. Simpson emphatically committed to using oxy mainly because of improved dosing intervals. Discussed how that gets pts a good nights rest and helps the staff on the floor, especially since she was already using per and vic. She kept saying chronic when talking about oxy, I asked her to not think of oxy that way, that persistent pain for more than a few days is the differential for sa v. la. Mahalaha did not say much but we did discuss appropriateness for post hyster and benefits. Same with Mervart. Both did commit to rxing. scheduled new lunch for 2/27 to follow up
PPLPMDL0800000001	South Euclid	OH	44121	12/5/2001	hit oxyContin and moderate pain message -stock and move rx's
PPLPMDL0800000001	Akron	OH	44307	12/5/2001	Petrus apt along with haara visit
PPLPMDL0800000001	Akron	OH	44320	12/5/2001	Will be doing a lunch for the medicine clinic to discuss Uniphyl. Will discuss where they see a need for theophylline. Did a lunch for the physicians and the staff. Discussed Uniphyl. Was also able to discuss Oxycontin as one of the nurse's father is on it.
PPLPMDL0800000001	Akron	OH	44333	12/5/2001	Senokot-s samples.
PPLPMDL0800000001	Akron	OH	44308	12/5/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Parma	OH	44129	12/5/2001	met with no issues reinforced not to use kadian r/t morphine s/e rpfle
PPLPMDL0800000001	Akron	OH	44333	12/5/2001	using only for chronic pain patients the one patient has a vascular problem that he operated on and can not do anything else.
PPLPMDL0800000001	Stow	OH	44224	12/5/2001	is leaving the practice in January to teach, extra pts adn going to either move to tosinat/taras, or fall off to other drs elsewhere. tosinat wants to slow down for a few? not a big opiod writer to begin with, only s.a. for acute prn pain>??

PPLPMDL0080000001	Akron	OH	44333	12/5/2001	md is out of the oncology field mostly family practice (has not changed her ama obviously)
PPLPMDL0080000001	Cleveland	OH	44195	12/5/2001	hit indication next ask what next surg case is and shoot for next oxyC candidate
	Westlake	OH	44145	12/5/2001	Dr. Simpson emphatically committed to using oxy mainly because of improved dosing intervals. Discussed how that gets pts a good nights rest and helps the staff on the floor, especially since she was already using per and vic. She kept saying chronic when talking about oxy, I asked her to not think of oxy that way, that persistent pain for more than a few days is the differential for sa v. la. Mahalaha did not say much but we did discuss appropriateness for post hyster and benefits. Same with Mervart. Both did commit to rixing. scheduled new lunch for 2/27 to follow up
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44195	12/5/2001	hit in res room product indication next ask what case next in OR talk about pain mgmt. needs
PPLPMDL0080000001	Cleveland	OH	44195	12/5/2001	quick hit in resident room q 12 vs. q 4-6 hr perc
PPLPMDL0080000001	Akron	OH	44320	12/5/2001	Pat is seeing a lot of GYN pts., but said she is also seeing a lot of asthma. She said she is using some Uniphyl, but not much theophylline in general. Need to begin to find out why she will not use more theophylline.
PPLPMDL0080000001	Stow	OH	44224	12/5/2001	lunch with , is writing but still uncomfortable, tried to ease the media stuff. especially since we haven't been in the media for long long time, she hasn't any personal experience, but hears from colleagues and I think they too haven't had a first hand experience- needs reinforcement adn freq visits to ease discomfort think i am getting to her. will try uniphyl to lessen the inhaler use as add on...needs further ed on copd process and meds
PPLPMDL0080000001	Stow	OH	44224	12/5/2001	lunch with tosinio, another rep spent that past 2 days re organizing the docs closet samples... got dr tosinio to think, he normally only writes theophylline if the pt is already on it, no new starts..but got him thinking about bringing inhaler use down with add on uniphyl, increasing diaphragmatic cx was a big hitter for him; no other product does such that, using oxy full speed
PPLPMDL0080000001	Cleveland	OH	44195	12/5/2001	Weiss mentioned both in Founders caf. next any benefitr in withholding oxyC for NSAID fails?
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	she says that she is still using some oxy, but ow kadien is her big drug, says uses bc of decrease in abuse, talked about approp pt selection and oxy, talk to pharmacy
PPLPMDL0080000001	Akron	OH	44302	12/5/2001	states it is too hard to write oxycontin will write for his cancer pts but not nonmalignant pain 2 pts he had to fire from his practice as of late and the medicaid issue has given him a headache prescribing ms contin realizes it is not as good of a drug but doesn't care anymore wants suzanne nesbit for next year at neucom gave him direction 10% of population he believes have potential for addiction
PPLPMDL0080000001	Norton	OH	44203	12/5/2001	arthritic back pain is where he is using OxyContin 20mg q12h.
PPLPMDL0080000001	Norton	OH	44203	12/5/2001	too much problems with chronic back pain patients and chronic opioid use, thinks that all pts misuse opioids and would rather send to pain management now. Starting in Barberton office on Dec. 17th.
PPLPMDL0080000001	Parma	OH	44129	12/5/2001	went over ags guidelines, dr g isn't keen on literature needed to brief briefly on study, he still stands stong on not using on oa in elders...will continue to reinforce
PPLPMDL0080000001	Cleveland	OH	44195	12/5/2001	Caldwell OA pain SR oxyC vs. immediate focus on combos
PPLPMDL0080000001	Akron	OH	44308	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	talked about using oxy in house and then dc the pt wht oxy, mainly using the 20mg dose in npost op cases, talked about dosing the 10mg for titration
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PPLPMDL0080000001	Parma	OH	44129	12/5/2001	Lori says doc is mainly nring oxy q12l but does have trouble titrating up above 20mg (he will increase interval), gave him updated titration guide and discussed that as long as the doc is treating legit pain, he should not fear retribution. Only when he knows that someone is misusing the drug should he consult with a parran and implement extra controls. He said he cannot get a hold of parran because parran wants pts. to call for appt. But my point was taken. I insisted that he start doing urine screens but kim claims no one wants to work with him! Find reference for level of opiod matching level of pain. Get him to go up in dose!
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	talked about using oxy in house and then dc the pt wht oxy, mainly using the 20mg dose in npost op cases, talked about dosing the 10mg for titration
PPLPMDL0080000001	Akron	OH	44303	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Akron	OH	44302	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Akron	OH	44302	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Akron	OH	44304	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Akron	OH	44302	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	talked about using oxy in house and then dc the pt wht oxy, mainly using the 20mg dose in npost op cases, talked about dosing the 10mg for titration
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	talked about using oxy in house and then dc the pt wht oxy, mainly using the 20mg dose in npost op cases, talked about dosing the 10mg for titration
PPLPMDL0080000001	So Euclid	OH	44121	12/5/2001	Yittenberg & titration next arcocontin matrix vs. dilaudid q4-6 hr
PPLPMDL0080000001	Akron	OH	44302	12/5/2001	TIME principles, titrate 25%-50% for patients receiving more than two breakthru's in 24 period.
PPLPMDL0080000001	Cleveland	OH	44109	12/5/2001	talked about using oxy in house and then dc the pt wht oxy, mainly using the 20mg dose in npost op cases, talked about dosing the 10mg for titration
PPLPMDL0080000001	Akron	OH	44333	12/5/2001	patient taking 20mg q12h, it is a lady with diabetic neuropathy. Talked about weaning pts off of opioids. He believes OxyContin works weel for pain but the problem is finding the right patients.
PPLPMDL0080000001	Norton	OH	44203	12/5/2001	compression fractures are the patients using OxyContin on, 10mg q12h. Senokot asked about contraindications and children syrup, has a 7 yr old boy only going every 7 days.
PPLPMDL0080000001	Akron	OH	44333	12/5/2001	He put a 52 yr old gentleman that had acl repair and still in pain after 7 days of vicodin, put on 10mg q12h.
PPLPMDL0080000001	Norton	OH	44203	12/5/2001	q8h vs q12h for dr Trump patients.
PPLPMDL0080000001	South Euclid	OH	44121	12/6/2001	HIT PRODUCT not much problem here with diversion but vigilant
PPLPMDL0080000001	Cleveland	OH	44102	12/6/2001	new office, says that hsi pt load is increasing, says that he has seen pts come to him that are taking atc meds, talked conversion
PPLPMDL0080000001	Cleveland	OH	44109	12/6/2001	he says that he is not using oxy at all, says that he has had multiple pts ask for oxy and he says he will not write, talked about vico and the same issue, need to focus on pain agreement adn assesment
	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001	Cleveland	OH	44195	12/6/2001	says hes not someone i want to talk to. this product is a real problem for him next be non threatening & supportive what exactly is the problem facing him/ his pt.? blue pamphlet FDA /DEA appropriate rx & documentation. show conversions and nail Darvocet
PPLPMDL0080000001	Akron	OH	44303	12/6/2001	call backs, upgrade to oxycontin
	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44303	12/6/2001	diabetic neuropathy, sleep thru the night
PPLPMDL0080000001	Akron	OH	44310	12/6/2001	uniphyl, circadian rhythm, once day, low dose in combination.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2001	he says that he uses mainly perco bc most cases only need meds for a couple of days, but will use oxy in cases where need meds for more than a few weeks, follow up
PPLPMDL0080000001	Akron	OH	44310	12/6/2001	uniphyl, circadian rhythm, once day, low dose in combination.
PPLPMDL0080000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupi at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagaetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PPLPMDL0080000001					

PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Middleburg Hts.	OH	44130	12/6/2001	discussed post op knee replace with joint and bone clinical from his own journal, showing a 2.3 shorter hospital stay for pt preemptively medicated with long acting oxy rather than prn analgesia. pt s howed greater rehab and improvement as well. clinical also discussed bowel protocol and anti emetic need discussed bring total knee to 30-40mg of oxy, they typically would use 90mg/day vicodin es on patient, why not feel cofortable with oxy, no ceiling, discussed 4gm daily allowance of tyleno, they didnt know
PLPMDL0800000001	Oakwood Village	OH	44146	12/6/2001	discussed use of oxy starting to retire and cut back on pt load, not seeing new pt, but still caring for long time pt, pt will go to area docs,
PLPMDL0800000001	Cleveland	OH	44113	12/6/2001	See Dr. Khoury. Set up second in-service. Met with Dr. Khuri. He is the medical director and main physician at this home. He is part of a group of physicians out of Michigan that do nothing but nursing homes. He said he uses Oxycotin, but likes Duragesic as he said he was trained with it. I explained that absorption of the patch may be somewhat erratic. He asked if we could provide a speaker for his organization on pain management. I explained our new procedures. I also gave him a copy of the AMDA guidelines and went over the new conversion chart with an emphasis on moderate pain.
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Cleveland	OH	44122	12/6/2001	talked about cases today, says that he is using vico 6 times per day, agreed to use oxy in toot knee case, 20mg dose, follow up
PLPMDL0800000001	Garfield Hts.	OH	44125	12/6/2001	met with pa many bauer on oxy use vs durgesic, need more education on abuse issues, uniphyl...detail was strong and got to thinkin vs generic adn lal uni dur rx are going to generic adn theo chron and dose dumping with pi and onset
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Maple Hts.	OH	44137	12/6/2001	stocking and filling, in fact, filling an oxy as i spoke to him, however; he does turn many rx away, if appear fraud, or from far away, or if just uncomfortable with dosing or doctor
PLPMDL0800000001	Garfield Hts.	OH	44125	12/6/2001	stocking filling no issues, small but busy rx
PLPMDL0800000001	Cleveland	OH	44109	12/6/2001	see chauhan notes
PLPMDL0800000001	Cleveland	OH	44109	12/6/2001	see notes, talked about the deaconess, area
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	see notes
PLPMDL0800000001	Bedford	OH	44146	12/6/2001	small butt bust, right next to hospital and many pt form doctor office come here to shop and fill rxs no issues wil rx, is seeing george rxs, and denholm uniphyl, time to capitalize on uniphyl
PLPMDL0800000001	Brecksville	OH	44141	12/6/2001	stocking and filling, no issues
PLPMDL0800000001	Parma	OH	44129	12/6/2001	lagged around corridors of hospital, spoke with don on comfort levels of himself and area doc on oxy issues, he didnt feel there were any. told we are moving into the post op area pretty strong and to stock up...
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Cleveland	OH	44113	12/6/2001	See Dr. Khoury. Set up second in-service. Met with Dr. Khuri. He is the medical director and main physician at this home. See notes under him for this date. Also met with Eric Helle, R.N. He is one of the nursing supervisors. We discussed Oxycotin and how to dose it. He said there were some pharmacies that were not carrying it. We discussed how to increase the dose and the moderate pain indication. Also set up the second in-met with ray, he just had an experience with dr mark allen, writing oxy q 4hours 160 mg with break through meds oxy ir and plus an extra dose of 80mg at bedtime, didnt know dz process, thought to be ca, but why then would pt be at pain clinic vs hospice program? didnt fill, and pt went to cvs next door?
PLPMDL0800000001	Hudson	OH	44236	12/6/2001	rebates, pens, pads, ceu's
PLPMDL0800000001	Akron	OH	44305	12/6/2001	ceu, rebates, pens, pads,
PLPMDL0800000001	Akron	OH	44305	12/6/2001	ceu, rebates, pens, pads,
PLPMDL0800000001	Akron	OH	44305	12/6/2001	ceu, rebates, pens, pads,
PLPMDL0800000001	Akron	OH	44305	12/6/2001	ceu, pens, pads, rebates
PLPMDL0800000001	Akron	OH	44303	12/6/2001	ceu, rebate, pens, pads
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Gave doctor Burke notes, AGAIN! Try to convince him that unless he is doing those egregious violations, he has nothing to worry about and his pts. can get the real pain control they need. He always seems to agree,( but his rx's continue to drop). I told him if I bring Burke to Cleveland, he had better well attend. He said he would, and Musca. In the meantime, I said he might as well just tell pts to take tylenol instead of giving Darvocet, for all the good that does. He is convinced everyone is lying. I told him that is probably the case 10% of the time, and when they catch someone, dc them. But don't make the other 90% suffer too! See if can get appt time with him to chat longer, but definitely need to get Burke in here.
PLPMDL0800000001	Akron	OH	44310	12/6/2001	uniphyl, circadian rhythm, once day, low dose in combination.
PLPMDL0800000001	Garfield Hts	OH	44125	12/6/2001	says he feels uncomfortable with all the media attention to oxy adn doesnt really write alot of opiodos he tends to stay with ns aids and ultram... also said he doesnt write alot fo xanthines, he really likes the leukotrinines esp for children adn asthma, he stays away from theophyllines i detailed him well adn left sampels in hopes to switch a few pts from theo dur to uniphyl and to maybe get a few starts drove home that no other product on market can increase diaphragm cx, likes senokot
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Lyndhurst	OH	44124	12/6/2001	I loaded them up with samples. Dr. Watts agreed to put everyone on uniphyl that was currently taking uni-dur or theo-dur. I set up an appointment with him after the first of the year
PLPMDL0800000001	Warrensville Hts	OH	44122	12/6/2001	talked about oxy and use in gs surgeries, says that oxy is used, but that misinformation is the biggest problem, he says that inservice is needed on floors
PLPMDL0800000001	Parma	OH	44129	12/6/2001	discussed postt op knee replace with joint and bone clinical from his own journal, showing a 2.3 shorter hospital stay for pt preemptively medicated with long acting oxy rather than prn analgesia. pt s howed greater rehab and improvement as well. clinical also discussed bowel protocol and anti emetic need discussed bring total knee to 30-40mg of oxy, they typically would use 90mg/day vicodin es on patient, why not feel cofortable with oxy, no ceiling, discussed 4gm daily allowance of tyleno, they didnt know
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	Everyone claims to have tried. Doc Lydon says he used for emergency c's, but since there was no .75, he used .5 and was very happy with the analgesia. Wants to use .75 anyway, get pharm to stock. Wright, having been out, has not used the .75, but will. He won't use bupri at that conc, but wants to use (forgot what procedure, ask again). Otherwise, he's a ropi guy. Hofstra did try ropi for post op diluted down to .0625, because they wanted an ambulatory pt, but the analgesia was horrible. Closed for levo there and he will order. Kim has used for ob epidurals. Korones claims that he wanted to order for an epidural, but it was not on cart. I checked with everyone and it is there. He did commit to using. Jagetia has used sporadically. Asked why, he said mainly because of habit, but just about everyone is using in OB. He will instruct Mary Ellen to stock in OR carts. Choi in and out real quick, need to hit him more often. Talked to Ayad about having a regional anesthesia. Aziz wanted to know the difference between chiro/ropi. Discussed lack of potency, cost, different concentrations.
PLPMDL0800000001	Cleveland	OH	44111	12/6/2001	talk about roth and oxy, talk about atc pain vs prn, he says that oxy is good for pts that have filed short acting agents, talked about his pts that are TAKING ATC MEDS AND HAVE PAIN, conversion
PLPMDL0800000001	Akron	OH	44305	12/6/2001	Q12h, sleep thru the night, time principles, increase dose by 25%-50% if more than 2 breakthru's in 24 hour period.
PLPMDL0800000001	Cleveland	OH	44195	12/6/2001	gave Marcus hit titration next when starts on OxyC?
PLPMDL0800000001	Brooklyn	OH	44144	12/6/2001	had pt that came thru er, was on oxy 4 times per day, er would not treat, change to oxy q12 80mg, talked about titrating to 120q12 as needed, senokot sample
PLPMDL0800000001	Cleveland	OH	44195	12/6/2001	gave the Marcus study and titration next in C21 clinic area AM

	Northfield	OH	44067	12/6/2001	Doc is truly interested in learning. We talked about a pt. he had that was doctor shopping for vicodin. Doc had pharmacy tear up rx. He wondered if he could turn that pt in without violating pt/doc confidentiality. I showed him in Burke's handouts that once a pt deceives a doc that confidentiality has been lost. But encouraged doc to use agreements to put teeth behind deception, that pt. signs on to go to only one doc and one pharmacy, not titrate self without doc permission. Gave him doc kit crom, doc will use. Also encouraged doc to send to Parran to diagnose and urine screens for coke or heroin. Doc said he had a mental limit of 20 q12. But has back surgeries that failed and pts in pain. He was afraid of phys dependence/addiction. We discussed the diff between the two and talked about non-mal pts on grams a day and completely functional. Doc was curious about pt being allowed to drive on that high a dose. Explained that as long as level of opiod matches level of pain, pt ok, but would find out more about that. But reviewed titration guide and explained to doc to go slow until he is comfortable, but there is no reason to treat pain. Doc is into medical legal stuff. work on those titrations.
PPLPMDL0080000001	Akron	OH	44310	12/6/2001	Q12h, sleep thru the night, time principles, increase dose by 25%-50% if more than 2 breakthru's in 24 hour period.
PPLPMDL0080000001	Akron	OH	44305	12/6/2001	Q12h, sleep thru the night, time principles, increase dose by 25%-50% if more than 2 breakthru's in 24 hour period.
PPLPMDL0080000001	Euclid	OH	44132	12/6/2001	Dr. said she has a pt. that has osteoporosis who is in assisted living that is on Duragesic and is not getting good relief. She is going to switch them to Oxycontin. We discussed the conversion from Duragesic 50ug to Oxycontin 20mg q12h. Dr. said the hospice is using morphine. I told her it is a cost issue.
PPLPMDL0080000001	Fairview Park	OH	44126	12/6/2001	Dr. K had a pt. today who did not want any analgesic other than motrin after her AB HYSTER! Doc thought she was crazy or perhaps a history of addiction! doc is still rxing, but only in house. She insists pts do not need atc when they get home. I asked how she knows this. Experience. I shared that most docs do rx for 5 to 7 days of 10mg1-2 q12h at home, then motrin. She seemed surprised. I asked her to try and follow up to see how satisfied
PPLPMDL0080000001	Cleveland	OH	44195	12/6/2001	hit in clinic very quick q 12 hr metion. Next when choose perc vs. oxy?
PPLPMDL0080000001	Fairview Park	OH	44126	12/6/2001	Dr. K had a pt. today who did not want any analgesic other than motrin after her AB HYSTER! Doc thought she was crazy or perhaps a history of addiction! doc is still rxing, but only in house. She insists pts do not need atc when they get home. I asked how she knows this. Experience. I shared that most docs do rx for 5 to 7 days of 10mg1-2 q12h at home, then motrin. She seemed surprised. I asked her to try and follow up to see how satisfied
PPLPMDL0080000001	S Euclid	OH	44121	12/7/2001	hit all the bases abuse diversion duragesic and Blue support booklet third party authorities KEY IS TO GO ONE PT. AT A TIME AND GET HIM USING PAIN AGREEMENTS
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Parma	OH	44129	12/7/2001	doc did have a pt. beating him out of vico rx's, wants to sign up for safety rx program. Asked if would come back Monday, before pts. 1.5 hrs behind
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2001	new conversion card, talked about pts that are taking percocet around the clock, says that he sees them all the time in the hospital rehab, and that they typically come from ortho, talked about pt there now and a switch to
PPLPMDL0080000001	Akron	OH	44311	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Parma	OH	44129	12/7/2001	doc is still using oxycontin for post hyster, mainly abdominal. asked about homegoing orders. he said he had not really done so, but will consider it. He was giving vico prn. Told him to keep on atc for 3-5 days then tylenol and obvious sleep benefits. next- pull through on homegoing orders. they would like betadine samples.
PPLPMDL0080000001	Euclid	OH	44119	12/7/2001	I have a lunch with him on monday I just asked him to think of some patients that would benefit from LA medication and are resisting conversion maybe we can come up with some solutions to move them along?
PPLPMDL0080000001	Fairview Park	OH	44126	12/7/2001	doc says he has not rx'd oxy because of media. explained that now that the hype has been exposed (i.e., unless you are treating someone with addiction issues, point is moot). told him that Dr. Kappus is using it with good results. he said something happened on the unit, but could not remember what. asked the girls to find out what he was referring to, they will let me know.scheduled a lunch to discuss in more detail.
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2001	followed up to last call, she says that she started pt this week on oxy that was taking vico, she thought the person was taking it prn, but after talk she asked pt and was taking every 6 hours switch to oxy 10mg
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Akron	OH	44313	12/7/2001	md present with successful call to dr schutz did not add much seems timid?? POA: need to get in discussion with her how she treats post hyst pain and her hx experience with oxycontin
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2001	AHCPR next try to review scheduled opioidearly then PRN late in post op experience
PPLPMDL0080000001	Parma	OH	44129	12/7/2001	left senokot samples, didnt need any uniphy! at this time.. need to reinforce use of theophylline for copd and asthma. needs further education
PPLPMDL0080000001	Parma	OH	44129	12/7/2001	thanked for business, is using oxy on neuropathic pain with success, discussed treating drug induced constipation with senokot
PPLPMDL0080000001	Akron	OH	44311	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Akron	OH	44333	12/7/2001	He is going to the patch more for chronic pain, concerned about pts not wanting OxyContin b/c of the stigma.
PPLPMDL0080000001	akron	OH	44312	12/7/2001	group difficult to see in office need to gain support of gate keeper spoke with rn/NP Tanya doesn't believe md or Ferris have wrote oxycontin for post hyst pain reviewed indication and starting dose with her POA: ? scheduling another lunch mds seemed sold on product and i dont want to loose interest
PPLPMDL0080000001	S Euclid	OH	44121	12/7/2001	HIT ALL BASES DURGESIC OXYC MEDIA USED BLUE BOOKLET ON THIRD PARTY SUPPORT KEY IS DOCUMENT CD ROM AND ONE PT. AT TIME- STATES HE IS THINKING ABOUT TRYING AGAIN -GOOD PRODUCT
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2001	AHCPR Acute pain guide next talk about p 8 PRN late in the post op course speak dosing as checkpoints
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Akron	OH	44311	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Cleveland	OH	44102	12/7/2001	talked about oxy and uni
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2001	talked to Ginny in 3'd floor lounge charge RN AHCPR next work MD lounge on 2
PPLPMDL0080000001	Berea	OH	44017	12/7/2001	is stocking adn filling all rx's no issues and is still filling blankfield rx's
PPLPMDL0080000001	Parma	OH	44134	12/7/2001	stocking and filling, sees some tid rx's, is filling
PPLPMDL0080000001	Parma	OH	44134	12/7/2001	Met with the nurses on the third floor. They are still recommending Oxycontin. They have a few pts. on each of the units on Oxycontin. Bochenek and Moysenko have the majority of the pts. Set up a time for an in-service in January.
PPLPMDL0080000001	Akron	OH	44304	12/7/2001	tumor boards 8:30 koenig, mubashir, groups
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Akron	OH	44310	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Akron	OH	44308	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Akron	OH	44308	12/7/2001	ceu, rebates, pens, pads, coupons.
PPLPMDL0080000001	Akron	OH	44333	12/7/2001	Talked how Oxy pts are different from the patch patients, his pts on vicodin every 6 hours or percocet patients converted to OxyContin.
PPLPMDL0080000001	Cleveland	OH	44113	12/7/2001	in pain clinic, says that he ahs case today that will require meds for at least a week, says that oxy 10mg may be approp, will use
PPLPMDL0080000001	Maple Hts.	OH	44137	12/7/2001	is using oxy comfortably and has pt on ms contin, without hallucinations, most begin to get hallucinations following a few days. likes oxy we discussed the delivery system in comparison to caton ionic resin delivery 12 system. wasnt interested in senokot; uses surfactant at night which draws fluid into the bowel. Committed to using uniphy! on his wife for her asthma which is out of control r/t they are getting their house refurbished with new carpet and cabinets and such; lives in beachwood. discussed with as surgeons use of oxy post operatively reduces hospital stay by 2.3 days. will f/u on uniphy! samples to see if his wife A took them and B how they worked...he had a valid questions regarding uniphy!'s contin delivery syste, being that the tabs are scored???
PPLPMDL0080000001	Akron	OH	44311	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Cleveland	OH	44111	12/7/2001	doc did start a new pt. would not tell me the diagnosis. . the main reason he put this pt on oxy was he had no doubt she was a legit pt. did not explain why. congratulated him. seems like he is getting tired of me coming around. But I explained that I want to support him and reassure him that he is not going to get in trouble with law. next call, find out what was diff about this pt than all the others. expand his criteria and reinforce innocent until proven guilty.
PPLPMDL0080000001	Akron	OH	44311	12/7/2001	Sleep thru the night, night euphoric feeling, Senekot-S.
PPLPMDL0080000001	Maple Heights	OH	44122	12/7/2001	Met with the Dr. He wanted to talk about Uniphy!. He said it is fluctuating in and out of favor. I explained that he use it as add on therapy. He said that if the blood levels are not within what the state wants, they get on him. I asked him to try on one pt. that he is having trouble with. We discussed Oxycontin also. He said he is using Ultracet. He said this is new. It is Ultram and APAP. He said it is working well. He said he also uses Vicodin. Showed him a conversion of Vicodin to Oxycontin. This physician will take some work. I gave him a copy of the AMDA guidelines.
PPLPMDL0080000001	Akron	OH	44312	12/7/2001	OxyContin for chronic back pain, when pts are taking 6 percocet a day.
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2001	talked about using oxy in pts that come to them in house on percocet, conversion to oxy and how to titrate/ret from there
PPLPMDL0080000001	Cleveland	OH	44113	12/7/2001	asked if any oxy written today, says that he wrote for oxy 20mg yesterday in pt that was taking the 10mg with vico, so titrated to 20mg dose, he also need uni bc he ahs been using more in office, talked adjunct copd
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2001	Gave Marcus and hit titration next pt. specifi when start oxyC
PPLPMDL0080000001	Cleveland	OH	44113	12/7/2001	discussed titration with doc. he did say he has gone up to 40 q12h. he uses 2 20's for some and 40's for others. gave him titration chart and showed him that he could stay with oxycontin all the way up and no reason to leave. He said he does not leave. But he only starts after 8 sa's a day. he also says that he uses his integrative medicine approach so he could limit the meds. closed for titrating up until something else works to at least get a good baseline pt. next- discuss where initiating dura, discuss differences in onset and titration, weight and body temp
PPLPMDL0080000001	Cleveland	OH	44195	12/7/2001	talked about using oxy in pts that come to them in house on percocet, conversion to oxy and how to titrate/ret from there
PPLPMDL0080000001	Akron	OH	44310	12/7/2001	hit titration next when NSAIDS fail? any reason to not move to oxyC what's on calendar?
PPLPMDL0080000001	Cleveland	OH	44109	12/7/2001	shared article in plain dealer dealing with oncology pts suffering due to inadequate pain control md talked for first time stating that was not the case in his practice starts oxycontin mostly when ca is due to met site4s
PPLPMDL0080000001	Akron	OH	44310	12/7/2001	comfortable dosing high gave md titration pamphlet closed md for new pts compared to duragesic md said starts pt that cant swallow POA: aps oral route and dr. stallings oxycontin 10 q 12 first line inca pts
PPLPMDL0080000001	Akron	OH	44310	12/7/2001	talked about using oxy in pts that come to them in house on percocet, conversion to oxy and how to titrate/ret from there
PPLPMDL0080000001	Akron	OH	44313	12/7/2001	md in ravenna saw quickly at desk gave md a titration pamphlet to initiate call shared/ asked if it would be helpful for converting new pt over to oxycontin to control pain agreed that it would be most helpful still think md follows lead of mubashir what he writes POA: gain more time at lunches but did see at tumor board
PPLPMDL0080000001	Akron	OH	44313	12/7/2001	md has not had a chance to try a post hyst pt on oxycontin gave him a titration pamphlet which he was glad to get (not sure md really knew where to begin or could remember) md went on to say that the media has died down quite a bit and he feels more comfortable now beginning a pt for the pharmacy and others wont look at him crosseyed discussed his pts not likely to be in the category of people the media talks about realizes it is blown out of context asked md for 1 new pt post hyst 12-24 hours after sgry --- after pca pump he added POA: ctd to f/u and remind md also work on partners
PPLPMDL0080000001	Akron	OH	44319	12/7/2001	Talked about state law and after 60 days to get a second opinion to confirm the diagnosis. He put a gentleman on 40mg q12h fordisc degeneration.



PPLPMDL0800000001	Cleveland	OH	44109	12/7/2001	he asked about oxy and using it above 160 q12, asked him why, he has pt now on 160 q12 but is still experiencing pain problems, but only at night, told him about asymmetric dosing and that he could add 80mg at night and see what happens, will do, follow up
PPLPMDL0800000001	Akron	OH	44319	12/7/2001	talked about lady with leg pain from diabetic neuropathy, taking 20mg in AM 20mg 8 hrs later and 2 20mg tabs in the evening. Talked about how Oxy should be dosed q12h and pharmacodynamics of the delivery system.
PPLPMDL0800000001	Akron	OH	44333	12/7/2001	arthritic pain in the elderly 20mg q12h. He is using generic thea for COPD patients. Showed piece compares generic vs Uniphyl.
PPLPMDL0800000001	Cleveland	OH	44112	12/10/2001	gave interdivection lit. and told to specify Oxycodone on the Urne tox screen
PPLPMDL0800000001	Cleveland	OH	44106	12/10/2001	anti-diversion and NHBH guidelines
PPLPMDL0800000001	Northfield	OH	44067	12/10/2001	constantly needs reinforcement on oxy and issues of abuse, he has no questionbale pts nor does he have any first hand experienc, just television. says is using uniphyl, no numbers to prove it, but samples are moving from stock shelf? is starting to use thea chron though....need to work on him hard on delivery system vs. dose dump of thea chron
PPLPMDL0800000001	Beachwood	OH	44122	12/10/2001	talked about his using oxy at the zeeba clinic, says that he uses oxy now only in hemirodectomy. talked about using it in other gsc cases, will try
PPLPMDL0800000001	Cleveland	OH	44112	12/10/2001	Hit both and gave 10 tips & slim + 10 pt. plan ORDERING CD ROM TO ADD TO HER V. SHORT PAIN AGREEMENT - NEEDS MORE !!!
PPLPMDL0800000001	Euclid	OH	44119	12/10/2001	We discussed that for some of her stroke patients the ones that do have moderate pain and it's interfering with their recovery oxycontin would be a good choice because of hte side effect profile and the fact that alot of htem will be on anti-coagulation therapy and nsaid may increase protimes
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	i need to get out of him why Theo24 and not Uniphyl. Get him to talk. Go over guidelines again until it sinks in that Oxycontin before the patch
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Cleveland	OH	44104	12/10/2001	HIT BOTH USING MKT PIECE FOR UNI & PROTECT PRACTICE /ABUSE MAT.NEXT FOCUS HOW USING PERC?
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Garfield Hts	OH	44125	12/10/2001	Jeanne confirmed sue lynch, email grant request to make sure all data in there. Dr. Rothfuz really likes the guidelines piece and wants them for docs and nurses. see if can order.
PPLPMDL0800000001	Cleveland	OH	44117	12/10/2001	he has one patient that was complaining that hte senokot gave her cramping I discussed lowering the dose she was taking 4 at once???? He still using about hte same amount of oxycontin he's practicing only three days a week and trying to take better care of himself. he hasn't had any difficulties with pharmacist since our last call.
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	quick hit in the hall he just arrived. He said OxyContin is something he uses on a regular basis. He said hegoes to it for osteo patients who fail on Celebrex
PPLPMDL0800000001	Cleveland	OH	44109	12/10/2001	on plastics now, talked about using in hand cases, has case this week with kaufman where the pt needs hand work, very painful using oxy 10s
PPLPMDL0800000001	Cleveland	OH	44109	12/10/2001	he says that he has 2 pts in house now that he put on oxy, says that he is using in both multiple trauma cases, were on pca nad switched to oxy 20mg, dc tomm.
PPLPMDL0800000001	Euclid	OH	44119	12/10/2001	He was let go from med-net and is scrambling to find a place to work. he gets 90 days pay and is looking in hte richmond hts. area. Chris will update me when she finds out more
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Shaker Hts	OH	44122	12/10/2001	he says that he is not writing much oxy at all right now, bc of the issues around it, talked about proper pt selection, gave another kit
PPLPMDL0800000001	Olmsted Falls	OH	44138	12/10/2001	lunch go over moderate pain indication went over advantages of OxyContin over Duragesic which he agreed with afterseeing the guidelines. Went over Marcus which he liked and he went over two cases and we went over dosing. Went over power graph and he agreed to use Uniphyl over generic.
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	he said to keep the zUniphyl samples coming and he will keep writing it
PPLPMDL0800000001	Cleveland	OH	44106	12/10/2001	gave info on conversion and ten tips sheet any new starts?
PPLPMDL0800000001	Beachwood	OH	44122	12/10/2001	set up lunch, he says that oxy post op is not indicated, went thru the pi, he says that after pca will use, follow up with lunch
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	shed said she only uses oxycontin for cancer. She said she refers out patients who take opioids on a regular basis around the clock. She said she loves Uniphyl to add on with her COPDers
PPLPMDL0800000001	Chagrin Falls	OH	44022	12/10/2001	next call: show equivalents between oxycontin and Percocet and vicodin. He still hasn't used need to keep identifying total joint patients for him to try it on he doesn't feel he has aneed for it?? he still thinks of oxycontin as stronger medicine than hte percocet or vicodin he's using now
PPLPMDL0800000001	Cleveland Hts	OH	44118	12/10/2001	doc looking for contact hours. did not have any pieces. wanted to know if we are doing any crme talks. told him nothing in works. he said Janssens is doing a lot of these. asked if he has attended and what he thought about them. he said most are accredited and that is why he goes, not much he doesn't know in presentations themselves.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Westlake	OH	44145	12/10/2001	make sure he is not using the patch because he brought it up. Make sure he is not afraid of the media attention because he brought that up too. He talked about writing Darvacet with Oxy because some patients say it doesn't last. find out how he doses
PPLPMDL0800000001	Euclid	OH	44132	12/10/2001	Tim said that he see's a little from dr junglas who just moved in the building but mostly oncology.
PPLPMDL0800000001	Beachwood	OH	44122	12/10/2001	talked about use at imc, not much
PPLPMDL0800000001	Cleveland	OH	44106	12/10/2001	all moving without snags
PPLPMDL0800000001	Cleveland	OH	44109	12/10/2001	talked about oxy and post op use with pts who are coming off of pca, talked using 10mg dose
PPLPMDL0800000001	Garfield Hts	OH	44125	12/10/2001	Jeanne confirmed sue lynch, email grant request to make sure all data in there. Dr. Rothfuz really likes the guidelines piece and wants them for docs and nurses. see if can order.
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	he said he just filled a scriptfor Uniphyl and filled an Oxycontin 10mg script from Cullin
PPLPMDL0800000001	Westlake	OH	44145	12/10/2001	he said he goes through a lot of Oxycontin and carries all strengths
PPLPMDL0800000001	Akron	OH	44308	12/10/2001	rebate, ceu, pens, pads
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/10/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Akron	OH	44311	12/10/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/10/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Akron	OH	44311	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Lyndhurst	OH	44124	12/10/2001	next call: did he use Good guy he used in a reconstruction of the foot after a crush injury. he said the patient did fine and he will use it again in some upcoming procedures
PPLPMDL0800000001	Cleveland	OH	44104	12/10/2001	HIT BOTH USED UNI MKT & OXYC ABUSE MAT NEXT HOWUSING PERC?
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/10/2001	checked on do to see if he had considered oxycontin for post hyster. NO. Explained that all he was doing was giving pts a good night's rest. Gave him AHCPR guidelines showed optimizind dose intervals. explained benefit to staff on unit. Asked him to at least try in house. He seemed reluctant but still said he would try. gave him dose
PPLPMDL0800000001	Lakewood	OH	44107	12/10/2001	quick hit through the window, she said she is writing Oxycontin again since the last lunchbut mostly for severe chronic patients. Get more time to go over moderate pain indication
PPLPMDL0800000001	Garfield Hts	OH	44125	12/10/2001	Jeanne confirmed sue lynch, email grant request to make sure all data in there. Dr. Rothfuz really likes the guidelines piece and wants them for docs and nurses. see if can order.
PPLPMDL0800000001	Akron	OH	44304	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Cleveland	OH	44109	12/10/2001	talked about oxy and post op use with pts who are coming off of pca, talked using 10mg dose
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Cleveland	OH	44112	12/10/2001	single entity vs. combos. next nsaid use & step up to what?
PPLPMDL0800000001	Westlake	OH	44145	12/10/2001	he understands Uniphyl over generic but he is using a little Theo24 and i need to show our advantages over it
PPLPMDL0800000001	Cleveland	OH	44106	12/10/2001	HIT IN CLINIC QUICK REF TO HYDROCODONE / OXYCODONE NEXT GET TO STOP & SHOW CONVERSION ASK HOW USING VICODIN INSTEAD OF OXYCONTIN
PPLPMDL0800000001	Cleveland	OH	44109	12/10/2001	talked about oxy and post op use with pts who are coming off of pca, talked using 10mg dose
PPLPMDL0800000001	Euclid	OH	44119	12/10/2001	We talked about dr. george mostly he was shocked to find out what happened. he hardly uses oxycontin he acts as if he's abig user but he tries neurotin and anti tricyclics and nerve blocks before he goes to opioids and when he does try one it's usually a SA agent like vicodin or darvocet.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/10/2001	Sleep thru the night, no euphoric feeling, Senekot-5.
PPLPMDL0800000001	Richmond Hts	OH	44143	12/10/2001	Next call: OA DID patient show him AGS stance on side effects and to expect mild sedation and treat constipation unsidine within a week. he hasn't written any more scripts for new patients but is maintaining his iron worker and another lady with low back pain. he's gun shy moving along some of his other patients.
PPLPMDL0800000001	Akron	OH	44301	12/10/2001	chronic back pain andcancer pain pts.
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/10/2001	asked doc about pt that Lisa shaheen asked me about (80 qid). he said the pt. need a lot of meds for rsd and that is what works. he said it is rare that he has to rx that way, but he does. sent pt. to another pharm to get filled.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/10/2001	asked why not titrate up to a 12 hour dose, he just said this is what wroks for the pt.
PPLPMDL0800000001	Euclid	OH	44132	12/10/2001	asked why not titrate up to a 12 hour dose, he just said this is what wroks for the pt.
PPLPMDL0800000001	Shaker Hts	OH	44122	12/10/2001	followed up with rx pads, says he still has not gotten them, talked about titration with oxy, has pt taking 40 q12 who has pain, low back, tirate to 60mg using the 20mg dose
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/10/2001	docs a couple of good guys. hallway hits. said they are rixing a lot of oxy. want a lunch every now and then. see karen to schedule. gave them titration charts. They both say they generally use oxycontin first line, unless pts cannot tolerate, then duragesic. they were both curious how sales were after the summer slam in the media. Explained that the medica cannot influence good clinical decision to rx. Break down protocol at lunch.
PPLPMDL0800000001	University Hts	OH	44118	12/10/2001	Park here today. really tough to get to talk, hopefully will open up at lunch next week. gave him updated titration guide, reminded him to titrate as high as need to.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/10/2001	docs a couple of good guys. hallway hits. said they are rixing a lot of oxy. want a lunch every now and then. see karen to schedule. gave them titration charts. They both say they generally use oxycontin first line, unless pts cannot tolerate, then duragesic. they were both curious how sales were after the summer slam in the media. Explained that the medica cannot influence good clinical decision to rx. Break down protocol at lunch.



PPLPMDL0800000001	Beachwood	OH	44122	12/10/2001	lunch, talked about succes with oxy, pt, named marylin came to her from pcg, was having very severe oa, she was on vioxx and taking darvocet prn, she wanted to be able to dance with her husband on their 60th anniversary, doctor put on 20mg of oxy q12, able to dance, very thankful. doctor is moving in jan
PPLPMDL0800000001	Cleveland	OH	44106	12/11/2001	hit in clinic abuse /diversion material is needed to move his comfort level pt. snorted oxyC
PPLPMDL0800000001	East Cleveland	OH	44112	12/11/2001	gave diversion rx form and faxing it in. hit both products next specific pt. on oxyC
PPLPMDL0800000001	Cleveland	OH	44106	12/11/2001	hit all products reviewed diversion issues nothing stopping at this time
PPLPMDL0800000001	Akron	OH	44333	12/11/2001	20mgforscheidprocedure.
PPLPMDL0800000001	Barberton	OH	44203	12/11/2001	He has a couple of patients on theophylline mainly theo dur showed him the piece about generic vs name brand and he said he has a lady in a room on theo dur and going to put on 400mg qd to start.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/11/2001	office chaos md in 2 mts did take moment to see me - quickly discussed block fr bulding disc thanked him for the oxycontin support as well as pts POA: ask about new pts on oxycontin
PPLPMDL0800000001	Akron	OH	44307	12/11/2001	met md-- shared short acting vs long acting and painted the picture for him discussed APS guidelines and statements re short acting md did pause to think about benefits i stated md then went into media asked if it were a concern or if it has affected his prescribing did not answer but shared all the drugs/opioids of abuse since he has been a md POA: repeat long vs short and ask him to start new pt on oxycontin when thinking of a short acting md again shares that i need to do lunch with residents for they are starting pain meds POA: scheduled lunch eventhough i was trying to avoid cost but numbers are showing more vic. from residents
PPLPMDL0800000001	Akron	OH	44304	12/11/2001	more painfu lprocedure like schaphoids and basal bone repairs.
PPLPMDL0800000001	Akron	OH	44333	12/11/2001	spoke with joyce mds rn discussed the use of short acting like vic. for breast ca pain that they only need for 2 weeks but they do take it around the clock asked what they do at night wake up to take med?? shared and painted picture of long acting benefit did say mds only start new pts they receive otherwise they will call the onc. (petrus, connelly, has etcc) to see what they want to do POA: meet md and share aps book and give joyce one regarding peak and trough of sa
PPLPMDL0800000001	Cleveland	OH	44106	12/11/2001	hit ahcpr guide next probe for use of Vicodin show how oxyC can be subbed for some atc md pts.
PPLPMDL0800000001	Independence	OH	44131	12/11/2001	didnt need samples, but is increasing uniphyl and theo 24 writing, since d/c of uni and theo dur. hasnt written oxy, but does decent amt of combo's, not interested in using sinlge entity (too potent)
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	look at 600mg, he says that he does use the 600mg if needed, but usually the 400mg is enough, sample
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	offered samples of uniphyl and senokot, he wanted betadine as well. he doesnt really "get it" I've got to get him to buy into the mod to severe pain indication, i think he is using on end stage chronic pain, even though he didnt indicate that
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	thanked for useage of oxycontin adn asked his experiences with oxycontin has been prety positive. using on chronic neuro pain etiologies, offered to tx transient se of constipation with senokot, left samples
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	tumor board. just small talk with both docs.
PPLPMDL0800000001	Akron	OH	44333	12/11/2001	schaphoid,basalaretheproceduresheisusingfor.noprocedures today. discussedweaningptoffofOxyContin
PPLPMDL0800000001	Euclid	OH	44117	12/11/2001	He's been very busy but had asome hang ups with the new practice on the west side with the PMR docs backing out of the contract that he wrote up. I gave him a heads up on the 48 hours programing airing tomorrow night. he said that it doesn't bother him and that he won't be suprised if the bash oxycontin.
PPLPMDL0800000001	Euclid	OH	44119	12/11/2001	Michale and Amy, Amy was in and she felt that she hasn't heard any bad press regarding oxycontin after i told her about hte 48 hours program she still thinks that it will blow over. they've been busy with oxycontin scripts and haven't had any problems.
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	talked about dr long
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	talked about zannoni
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	see fan notes
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	met with clifore, fillinr in phar from other parm store. very very nice girl. she doesnt appear to have issues, has seen some tid rx bit has filled for pain mgmt, i requested that if she ever have any issues to either first calll the doctor for clarification or to call me and i can either address the issue with her or the doctor. seemed to repond positively
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	no issues, says oxy is being filled alot, but i did get the impression that he isn't filling all rx that come across his counter r/t abuse issues
PPLPMDL0800000001	Parma	OH	44130	12/11/2001	stock and fill all oxy and uniphyl i s seeing alot of generic theo in replace of theo and uni dur rx;s recommended senkot
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	SEE ONC
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	tumor board. just small talk with both docs.
PPLPMDL0800000001	Akron	OH	44307	12/11/2001	treatment nurses are by petrus' office 160
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/11/2001	pain clinic visit bressi-- no lunches th and fri (indian rest day?)
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/11/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/11/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/11/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/11/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	tumor board. just small talk with both docs.
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	met with ortega, his som the pa shaun and a student pa; chris.... very great call.... discussed generics vs name brand like as in vicodin vs oxycontin, and the variances from generic to generic at the pharmacy level. discussed all the indications and also kadian and why to not use post operatively. excellent call, i think dr ortega is solidly on board. will drop off christmas gift and power graph on generics brochure later next week
PPLPMDL0800000001	Euclid	OH	44119	12/11/2001	He's taking another hunting trip coming up before christmas. he started another guy on oxycontin that go this foot crushed at work. he's awaiting surgery consult.
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	discussed useage of oxycontin and pt types using it on. of course he sees alot of chronic back and knee that either are waiting for op or is not operative candidate. song is using vicopren like a mad man, not roheny though...is starting a little on uniphyl but is starting alot on theo chron, discussed hte dose duping measure of theo chron and theo 24 as compared to uniphyls delivery system
PPLPMDL0800000001	Barberton	OH	44203	12/11/2001	Using OxyContin for acute pain less than 30days and more than 10days. ACute back sprains.
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	lunch, says that he is still using oxy in total knees, still not in total hips, talked about the indication and that it is effective in total hips, he has case tom, will evaluate, follow up
PPLPMDL0800000001	Barberton	OH	44203	12/11/2001	chronic low back pain being used on OxyContin and Uniphyl for nocturnal asthma, 400mg q12h.
PPLPMDL0800000001	Beachwood	OH	44122	12/11/2001	she says that the media thing did effect her use, talked about proper pt selection and how to initiate oxy tx, low back pain most prevalent
PPLPMDL0800000001	Cleveland	OH	44105	12/11/2001	talked about pt that had several issues wiht chronic back pain, has been on all kinds of meds, switched to oxy and pt is doing well, 40mg q12, follow up
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	talked about ags and using oxycontin on elders, since he feels uncomfortable using for elders and/or on oa or ra pts, he felt that if nsaid dont effective on the pain, than the person should live in pain. think he may view that aspect a bit differently, left uniphyl samples, espially since debbies mom has been using them on her indigent mother
PPLPMDL0800000001	Akron	OH	44333	12/11/2001	using the patch for patients that can not tolerate oxyContin or are taking too many pills. A couple of new patients with chronic pain OxyContin q12h for OA pain.
PPLPMDL0800000001	Cleveland	OH	44112	12/11/2001	work on her titration up & down and remind start low - slow no ceiling to opioid analgesia show PI dose range studies
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/11/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
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PPLPMDL0800000001	Cleveland	OH	44122	12/11/2001	see early. get conversions from dura, he says he is not that happy with it, sell oxy positives vs dura, use aps recommendations. need to get him to titrate above 40mg q12, also find out what pt this is on 40mg. he still fears oxy somewhat. he is taking over some of dr kriegler pts and will keep on oxy
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	TUMOR board. Crum says he does have a pt on 300 mg q12 of oxycontin. get into dura with him next call. OBrien is interested in having spanos in town in April. get michelle contact info. Mansour was asking about Brian, find out how we handle onc surgeon.
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	in clinic, says that he had pt come in this morning that was taking vico and vioxx, she was still ahving pain, decided to switch to oxy 20mg q12, follow up
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	TUMOR board. Crum says he does have a pt on 300 mg q12 of oxycontin. get into dura with him next call. OBrien is interested in having spanos in town in April. get michelle contact info. Mansour was asking about Brian, find out how we handle onc surgeon.
PPLPMDL0800000001	Parma	OH	44129	12/11/2001	lorain- doc claims to be very happy with the product. seems to think of oxycontin for more severe pain. discussed just targeting pts who are having pain throughout the evening and daytime. Same message to staff. Says he is writing 12 hours. Lunch.
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	TUMOR board. Crum says he does have a pt on 300 mg q12 of oxycontin. get into dura with him next call. OBrien is interested in having spanos in town in April. get michelle contact info. Mansour was asking about Brian, find out how we handle onc surgeon.
PPLPMDL0800000001	Cleveland	OH	44109	12/11/2001	TUMOR board. Crum says he does have a pt on 300 mg q12 of oxycontin. get into dura with him next call. OBrien is interested in having spanos in town in April. get michelle contact info. Mansour was asking about Brian, find out how we handle onc surgeon.
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	he thought that oxy would be a good choice if not for the slow onset, told him the onset is similar to vico and perco, just last 12 hours, has case tom that he will use oxy and see, follow up
PPLPMDL0800000001	Barberton	OH	44203	12/11/2001	same patient as Dr Natalie 10mg q12h for compression fracture.
PPLPMDL0800000001	Barberton	OH	44203	12/11/2001	Putting an older gentleman with a compression fracture with renal disease and going to put on 10mg q12h and in the past has been on darvocet.
PPLPMDL0800000001	Cleveland	OH	44113	12/11/2001	talked about the oxy 10mg dose, has case tom, toal knee with replacement, will use oxy 10mg 2 to 3 q12, follow up
PPLPMDL0800000001	Akron	OH	44333	12/11/2001	He wrote a 20mg q12h script for scleroderma patient and we talked about patients waiting for joint replacement candidates.
PPLPMDL0800000001	Cleveland	OH	44106	12/12/2001	IN CLINIC HIT AHCPR GAVE TO HIM MENTIONED THE CHAGRIN HIGHLANDS AS OTHER VENUE FOR ATTENDING- DOING MORE THERE NOW ASK HOW USING PERC VAS. OXYCONTIN HE SAYS THE NEG PRESS HAS SLOWED USE OF OXYCONTIN - NEED TO GO HEAVY AGAINST ABUSE DIVERSION
PPLPMDL0800000001	Cleveland	OH	44106	12/12/2001	quick hit some oxyC but need education abuse /diversion

PPLPMDL080000001	Cleveland	OH	44102	12/12/2001	lunch, talked about pts that are taking darvocet, he says that he has several elderly pts tht are taking darvocet and are fine, talked about the ags recomendations and that darvocet is not recommended, talked about conversion, uni and copd, is using more
PPLPMDL080000001	Cleveland	OH	44109	12/12/2001	in clinic, he says that he ahs had some pt get sick on oxy, told him that they may happen in the first few days, asked him if it ever happened with other meds he says yes, talked about adding antiemetic
PPLPMDL080000001	Cleveland	OH	44106	12/12/2001	brief oxyC hit in clinic not much interact next try ask him what if anything preventing him from writing more oxyC? AHCPR ACUTE PAIN GUIDE
PPLPMDL080000001	Parma	OH	44129	12/12/2001	brought donuts and talked with debbie about her mom on uniphyl, she is doing much better than when she was on first slo bid, then generic. dr g hadn't completed the ags guidelines i left and discussed on last visit, so i tried to touch on a few points again...
PPLPMDL080000001	Cleveland	OH	44109	12/12/2001	talk about post p pain, using oxy in chronic pain, why not post op?, she says bc of onset, talked onset and starting dose
PPLPMDL080000001	Cleveland	OH	44109	12/12/2001	in clinic, new conversion guide, talked about dosing multiple 10mg dose, follow up
PPLPMDL080000001	Barberton	OH	44203	12/12/2001	gave md info for him to submit for study support. md persistant that he wants to do a study with the elderly and oxycontin for there is no other drug for them... had seen 10 pts by 9 am not talkative did remind him of leg pts for oxycontin not just the elderly POA: next lunch end of jan to further discuss practice and leg pts. also potential pivotot dinner
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	using oxy i mainly now, she says that she likes it bc no apap, asked her why not oxy and she said bc it is to slow onset, talked about quick onset, follow up
PPLPMDL080000001	Cleveland	OH	44109	12/12/2001	see notes
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	see notes
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	talked about fairview gs
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	talked about fairview
PPLPMDL080000001	Cleveland	OH	44106	12/12/2001	hit clinic & exploreed Highlands of Chagrin blig.
PPLPMDL080000001	Barberton	OH	44203	12/12/2001	pharm and pain center visited
PPLPMDL080000001	Fairlawn	OH	44333	12/12/2001	Seeing more of the patch, left senokot-s samples.
PPLPMDL080000001	Akron	OH	44333	12/12/2001	senokot-s samples and said not seeing as much OxyContin.
PPLPMDL080000001	Akron	OH	44321	12/12/2001	Did the third in a series of in-services on pain management. This was on pain medications. We also discussed the media attentipn Oxycontin is getting.
PPLPMDL080000001	Akron	OH	44310	12/12/2001	ceu, rebate, pens, pads
PPLPMDL080000001	Akron	OH	44311	12/12/2001	worker's comp. senekot-s.
PPLPMDL080000001	Cleveland	OH	44103	12/12/2001	hit the Ca. pt. population and she agreed to use on them next ask for one non malign with heavy pain ageement emphasis
PPLPMDL080000001	Cleveland	OH	44104	12/12/2001	hit all on lunch Uni got him to think about pts. who could do better taking both inhaler & corticosteroids pain agreements rolling keep eye on his Dilaudid says some like frequent dosing
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	talked about pt that came in yesterday and was on dura, skin breakdown, switched to oxy 20mg tid, pt seems to be doing well, this has happened before, reminded him, talked about conversions
PPLPMDL080000001	Cleveland	OH	44106	12/12/2001	quick product mention as ran out to surgery NEXT PROBE FOR HOW USING PERC VS. OXYC? SITE AHCPR GUIDELINES
PPLPMDL080000001	Cleveland	OH	44106	12/12/2001	NO TIME TO STOP HIT OXYCONTIN when get more time ask what thinks about the AHCPR GUIDE REF TO HOW TO USE SHORT ACT VS. LONGS
PPLPMDL080000001	Independence	OH	44131	12/12/2001	great call, went over power graph adn generic vs branded regardlessly uniphyl, he's been seeing oxycontin use up, in fact just put a friend on it for chronic back pain, is seeing kadian rep in office alot, giving lots of premium gifts away, dr likes that, gave santa ornament, he liked that as well. will f/u on oxy use vs kadian numbers, currently he hasn't written any
PPLPMDL080000001	Akron	OH	44314	12/12/2001	Used the Marcus for short acting vs long acting for acute back pain. He said in past once on codeine and vicodin hard to get off so asked him to start these pts on OxyContin and then send to Richmond for chronic pain and she would not have to change medications.
PPLPMDL080000001	Akron	OH	44314	12/12/2001	<b>New patient was an OA patient 70 yr old lady taking 10mg in the evening to start and going to slowly get her to take 10mg q12h. Talked about treating pts with an addiction problem and the term pseudoaddiction.</b>
PPLPMDL080000001	Akron	OH	44308	12/12/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL080000001	Cleveland	OH	44195	12/12/2001	quick hit on titration vs. TID
PPLPMDL080000001	Akron	OH	44311	12/12/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	12/12/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/12/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/12/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44304	12/12/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	12/12/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44311	12/12/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	talked about oxy in post op in cases with dr bogard, has case today that needs percocet, will use oxy 10mg 2 q12h
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	case with lady and abdominal surgery, using oxy 10mg q12, follow up tom
PPLPMDL080000001	Barberton	OH	44203	12/12/2001	new degenerative disc pt on 10mg q12h.
PPLPMDL080000001	Cleveland	OH	44111	12/12/2001	he asked about how to go higher than 10mg, has pt that is in house that is post op, on 10 q12 2 of them, needs more, told him to go to 3 of them, follow up
PPLPMDL080000001	Barberton	OH	44203	12/13/2001	The patch is what his new patients are getting, too much issues and diversion with OxyContin also consulting with Midian and using more of the patch.
PPLPMDL080000001	Barberton	OH	44203	12/13/2001	Uniphyl for COPD he is seeing alot of older patients. Will not use OxyContin to much abuse and diversion.
PPLPMDL080000001	Warrensville Hts	OH	44122	12/13/2001	lunch, asked him about his current use of oxy, he says that he has tripled his use lately, asked him if that was true and he said he has increased use, asked him why and he said that he found alot of pts on dura and kadian were not doing as well when they were on oxy, switched back to oxy, talked about benefits of oxy vs dura
PPLPMDL080000001	Cleveland	OH	44106	12/13/2001	in caf. he asked about 48hrs piece -told him old news and real issue is not the product - its addiction in the US & lack of knowledge physical dep not addiction
PPLPMDL080000001	Mayfield Hts	OH	44124	12/13/2001	Next call: who would be good for oxycontin in upcoming procedures. She is going to do a reconstruction of the lower foot that will take a little longer to heal so she agreed to use hte oxycontin for post-op pain management
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	discussed oxy post opertively for total knee and rotator cuff and hip vs prn pain analgesia and also defense again morphines as metabolized on the whole and why to not use post op. discussed details of dinner program adn use of dr spero, will send application in this week.
PPLPMDL080000001	Highland Heights	OH	44143	12/13/2001	Next call: what procedures does he have comming up this week and will he use oxycontin for them? F/U 10mg q-12 pre op a few days? he did talk with some anesthesia guys who felt that per-op pain managemnt would be ok if they new the patient was on it but they prefer them not to be on anything. He has a lady in her mid 80's who had a knee replaced a month ago and she's being maintained on 10mg q-12 and doing great better than he expected. she said it's helping her knees and her back and neck and she's able to move around much better because of the oxycontin.
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	discussed reasons to use uniphyl over generic, adn the benefits that theophylline adds to using in combo with inhalers. hasnt u sed any of the indigient forms I gave him for pt assistnace...hasnt seen one particular pt, isnt affected by media and pt have no issues
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	discussed oxy post opertively for total knee and rotator cuff and hip vs prn pain analgesia and also defense again morphines as metabolized on the whole and why to not use post op. discussed details of dinner program adn use of dr spero, will send application in this week.
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	introduced docs to oxy with indication and asking if they agreed hysters fell in within the indication, both agreed. then explained the benefits of stable plasma, sleep benes, nurse productivity. Said will use inhouse and homegoing. follow up on starts next time around on starts. gave dosing. next, standing orders?
PPLPMDL080000001	South Euclid	OH	44121	12/13/2001	hit AHCPR guide & compared to perc has on the ball and knows conversion to combo's next ask about stone pt. and get commit to start on oxyC
PPLPMDL080000001	Akron	OH	44312	12/13/2001	Joint replacement patients as basal dose and vicodin for boulds.
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	discussed using post opertively for total knee and rotator cuff procedures, vs prn tx. pt are experiencing greater nausea with oxy than vicodin. we discussed bowel and anti emetic protocol for pts as being standing orders for ocy pts.
PPLPMDL080000001	Akron	OH	44333	12/13/2001	He is not using post op unless fractures or most severe cases, which basically is not on any post op cases.
PPLPMDL080000001	Cleveland	OH	44105	12/13/2001	talked to residents about the last lunch and use in oa, said that they have started 2 pts on oxy, did ask about the 48 hours thing, talkdd to dr raub about acute use
PPLPMDL080000001	Cleveland	OH	44106	12/13/2001	hit all products plugged for Uni w/ d/c of DURs next ask if has a pt. on percocet not maintained well and taking atc?
PPLPMDL080000001	Cleveland	OH	44105	12/13/2001	talked to residents about the last lunch and use in oa, said that they have started 2 pts on oxy, did ask about the 48 hours thing, talkdd to dr raub about acute use
PPLPMDL080000001	Cleveland	OH	44105	12/13/2001	talked to residents about the last lunch and use in oa, said that they have started 2 pts on oxy, did ask about the 48 hours thing, talkdd to dr raub about acute use
PPLPMDL080000001	Mayfield Hts	OH	44124	12/13/2001	total knee He asked me if I was going to do the preceptorship. I told him at this time purdue is not participating in preceptorships. he said he would use oxycontin in total knee he has comming up next week
PPLPMDL080000001	Mayfield Heights	OH	44124	12/13/2001	Lorie, pharmacy manger, she hasn't had any problems with oxycontin she works closely with dr. thomas and the other pain docs they carry alot of it for hteir patients and was happy about hte burglar getting 4 years for the robbery.
PPLPMDL080000001	Cleveland	OH	44105	12/13/2001	talked to residents about the last lunch and use in oa, said that they have started 2 pts on oxy, did ask about the 48 hours thing, talkdd to dr raub about acute use
PPLPMDL080000001	Cleveland	OH	44102	12/13/2001	talked about fleet clinic
PPLPMDL080000001	Cleveland	OH	44109	12/13/2001	chauhan talk
PPLPMDL080000001	Cleveland	OH	44106	12/13/2001	regular not in but hit all with Allen two days/ week
PPLPMDL080000001	Cleveland	OH	44106	12/13/2001	hit resident room couple quick hits next set up next lunch
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	is stocking and filling
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	is stockig and filling.
PPLPMDL080000001	Berea	OH	44017	12/13/2001	is stocking and filling
PPLPMDL080000001	Middleburg Hts.	OH	44130	12/13/2001	see gingo/sutherland. talked with stephanie about parran and burke program. Parran to work in treating post op pts already on opiods.
PPLPMDL080000001	Westlake	OH	44145	12/13/2001	raslan and Bacevice
PPLPMDL080000001	Akron	OH	44304	12/13/2001	onc luncheon confirmed luncheon with 7 east onc floor

PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/13/2001	discussed oxy post opertively for total knee and rotator cuff and hip vs prn pain analgesia and also defense again morphines as metabolized on the whole and why to not use post op. discussed details of dinner program adn use of dr spero, will send application in this week.
PPLPMDL0800000001	Cleveland	OH	44106	12/13/2001	provided the Federation state med board model guidelines told about W VA rep calling him to speak next resource base?
	Akron	OH	44302	12/13/2001	found julie mds right arm on the oncology floor treating pts asked if i could get together with her and pain team further discussed that they are writing ms contin for 97% of non malignant pain pts states because these pts are to be questioned whether they are legit they get these pts form other pain clinics after they have been kicked out or after making the rounds to pcg mds. for example they just got a pt that bressi kicked out the pt was smoking marj. qd. team thinks they can help pts even potential addicts by making them go to psych and sticking to a contract once they break that contract they kick them out. thought is to give them a drug that has a low street value and that way they can tell if the pts are serious pain pts they know that ms contin is not as good a drug but they dont care at this point and julie stated the reality is they do not have 45 min to stay on the phone for a medicad consult when 10 other pts are waiting for their appts. petrus just had a pt akter a script when i had my apt ---explains his frustration at the time. asked julie the importance is not to forget the legit pain pt and not to stereotype these pts as i gave her my cousin as a example explaining she as well as myself and family would be crushed and outraged if her md said it was too much work to write her oxycontin--she also is on medicad and foodstamps julie was silent POA: ctd to focus on those pts not in question as to whether they are legit or not get Petrus to sign up for script pads
PPLPMDL0800000001	Westlake	OH	44145	12/13/2001	doc supervising all the or's, iurassi off this week. did get rx's. no clinic today. Reminded him of reliable results with oxycontin. Follow up after holidays for when initiating opioids v blocks.
PPLPMDL0800000001	Cleveland	OH	44105	12/13/2001	talked about oxy in acute pain, says that he is using in pts with defininate pain daignosis, talked about uni and copd
PPLPMDL0800000001	Akron	OH	44304	12/13/2001	md said i didn't need to discuss oxycontin with him i then asked if he had a new pt to share with me that had "mod to sev pain ,,,,,,,,,,,,,," that he has started on oxycontin. Did not have one he could thinkof POA: ctd to share indication and ask for his new pts -- find out from sue how many new pts these mds get that don't come from upstairs
	Middleburg Hts.	OH	44130	12/13/2001	discussed using post opertively for total knee and rotator cuff procedures, vs prn tx. pt are experiencing greater nausea with oxy than vicodin. we discussed bowel and anti emetic protocol for pts as being standing orders for ocy pts.
PPLPMDL0800000001	South Euclid	OH	44121	12/13/2001	he's doing breast & abdominal procedures which could be OXYCONTIN candidates. pharmacy stocking held back in past told him to have pt. fill around here / CVS at Green & Mayf
	Richmond Heights	OH	44143	12/13/2001	he's been using more and more oxycontin. He has has to do a significant amount of counseling of patients in the over 55 age group because of the negative press. He only uses tid regimens about 15% of the time because of the wearing off effect and he feels that when it wears off it's done. we discussed the 48 hours program and he feels that he'll be unaffected and keep writng for ocycontin he doesn't like to deal with teh hassels of addiction and pharmacy worried about robberies but it comes with the territory. He doesn't go above 40mg tid unless he feels that the patient is very co-operative with their treatment plan and has been showeing continula
PPLPMDL0800000001	Akron	OH	44304	12/13/2001	this md is extremely scientific--only interested in a study hard to approach and get info out of --introduced myself and probed regarding oxycontin but md not receptive POA: ask Karen and Radika about mds pain mgt and how much influence they have on him
PPLPMDL0800000001	Mayfield Heights	OH	44124	12/13/2001	he uses duragesic because some of the older people think it's easier to use. ie he thinks it's easier to use. He was unaffected by the news story last night. I asked him if oxycontin would be abetter fit for someone that has chronic fluctuating pain because of hte asymmetrical dosing he said maybe
PPLPMDL0800000001	Lyndhurst	OH	44124	12/13/2001	only got to mention oxycontin to doc. he was obviously flustered about something. scheduled a lunch for the 27th. find out why using more dura. discuss reliable results with oxycontin and xost. Marsha too busy as well to chat, but find out pt. response to dura.
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/13/2001	asked him about the pt he switched from perco to oxy, he says doing well, talked about any other pts, says he does have a few taking lorcet atc, talked aconversion
PPLPMDL0800000001	Cleveland	OH	44106	12/13/2001	hit in clinic quick f/b mention off to surg next how using percoct?
PPLPMDL0800000001	Cleveland	OH	44105	12/13/2001	talked to residents about the last lunch and use in oa, said that they have started 2 pts on oxy, did ask about the 48 hours thing, talkdd to dr raub about acute use
PPLPMDL0800000001	Cleveland	OH	44109	12/13/2001	talked about proper pt selection and how to initiate a conversion to oxy
PPLPMDL0800000001	Akron	OH	44333	12/13/2001	Using more of the patch for new patients from vicodin, new patient was low back pain patient 20mg q12h that the patch did not work for.
PPLPMDL0800000001	Barberton	OH	44203	12/13/2001	chronic back pain where vicodin is not working or after taking 6 vicodin a day.
PPLPMDL0800000001	Akron	OH	44319	12/13/2001	chronic back pain where starting to take more than 8 percocat a day.
PPLPMDL0800000001	Cleveland	OH	44109	12/13/2001	window, says that he started pt on oxy with oa, had issues with stomach, says he kept her on it, told him will subside, talked about conversion of any other oa pt to oxy
	Westlake	OH	44145	12/13/2001	Per Linda; doc primarily uses percocat for post hysters. Says it makes sense that if he is having ATC pain to go with Oxycontin. Discussed benefits of stable plasma conc., sleep benefits, productivity of nurses on unit. Linda worked on a unit before, so she knows, especially because they are always short staffed. Discussed dose 10mg 1-2 q12h and titrate. Told her to use in house to get comfortable with concept, then use for homegoing orders. We discussed, right out of ahcpr guidelines, to give fixed for 4 home days then use prn for exacerbations. Not phased by 48 hour report. discussed how to explain to pts who are concerned, ask if use heroin or cocaine. Also discussed chronice pelvic pain pts who usually don't have objective findings. We discussed watching for red flags, then taking action, but to not assume guilty before pt. gives reason. Next call, check on pts starts and give
PPLPMDL0800000001	Akron	OH	44310	12/13/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/13/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/13/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
	Akron	OH	44304	12/13/2001	met md as he was leaving unit discussed oxycontin titration (md needs help ) - gave him a pamphlet which he admitted to not being up on the dosing (maybe why the duragesic??) tried to brush off pain mgt on the medical oncology group upstairs asked him if he sees new pts which he does asked to discuss those pts and the appropriateness of oxycontin--md was paged --receptive to talking about pain mgt another time POA: start with his new pts and where he begins pain mgt
PPLPMDL0800000001	Akron	OH	44304	12/13/2001	initiated discussion by asking md how he assess pain if he or his nurses ask the pt about their pain---- most of the time the nurse catches that their opiod needs increased but he initiates therapy titration discussed and asked me to discuss with nurses it is obvious this practice puts pain mgt in the nurses hands POA: ctd to work with nsg staff shared advantages of oxycontin vs morphine along with ginsbergs points from chrsty. Radika stated that Abramovich and the others agree whenever the nurse asks to switch to oxycontin. painted the picture again of short vs long and asked staff to keep a watch for those pts each day on short actings around the clock that are still in pain (indication) and switch to oxycontin to improve their lives
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/13/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/13/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
	Akron	OH	44304	12/13/2001	invited md to join us for lunch-- md not too concerned with pain mgt that was obvious md immediately brought up the press and asked how the co is doing info given and transitioned into ca pts in pain said it was a great drug and his long acting of choice sees less nausea and side effects overall -- states he startes oxycontin when pt is takin 6 short acting or when pain is severe. Shared indication with him quality of life advantages with oxycontin's delivery over 12 hours POA: nursing staff has the pull in this office after discussion md was in his office and the nurse asked him to switch a pt on kadian to oxycontin md refused and has her dose the kadian twice a day--discuss advantages of oxycontin over morphine with md
PPLPMDL0800000001	Akron	OH	44303	12/13/2001	assess treat, document, Q 12hr sleep thru the night.
PPLPMDL0800000001	Akron	OH	44312	12/13/2001	hip and joint replacement for rehab 10mg q12h and giving vicodin prn.
PPLPMDL0800000001	Akron	OH	44310	12/13/2001	assess treat, document, Q 12hr sleep thru the night.
PPLPMDL0800000001	Barberton	OH	44203	12/13/2001	q12h vs q8h dosing, only filling q12h.
PPLPMDL0800000001	Barberton	OH	44203	12/13/2001	q12h vs q8h dosing, only filling q12h.
PPLPMDL0800000001	Akron	OH	44303	12/13/2001	assess treat, document, Q 12hr sleep thru the night.
PPLPMDL0800000001	Akron	OH	44310	12/13/2001	assess treat, document, Q 12hr sleep thru the night.
PPLPMDL0800000001	Middleburg Hts	OH	44130	12/13/2001	introduced docs to oxy starting with indication. asked if they agreed the hysters fell within indication, they agreed. Detailed bene's of stable plasma conc, sleep benefits, nurse productivity. Both agreed to rx for inhouse and homegoing. Like idea of q12. gave dosing. next follow up on new starts, standing orders.
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked to doctors about seeing any oxy coming in and writing refills as needs, will write for pt that they have seen befor but in short term
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	wirtes mostly vic post op, needs educ on long acting. discussed pt truly not having prn pain are appropriate for oxy, he is standard r doc covering, seemed to understand concept of long acting to tx chronic around the clock, yet i think he'll need constant reminder
PPLPMDL0800000001	Gates Mills	OH	44040	12/14/2001	He feeds into the negative press I think he just likes making waves he is very difficult to re-focus. He said it's agood drug but to many of the wrong people want it.
PPLPMDL0800000001	Gates Mills	OH	44040	12/14/2001	next call; keep patient typing? he said looks like you made the news again. He was referring to hte 48 hours program. he still is using it for his patients but he feels he need s to be selective. i told him oxycontin only works well for patients if docs are selective with who they place on it.
PPLPMDL0800000001	Akron	OH	44304	12/14/2001	md more than ever anti oxycontin states its just the stigma right now. realizes vic and perc are most widely abused md too worried about image??? POA: let md cool down and continue to visit to assure him of our position
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked about copd pt that was taking 400mg of uni, her problems with breathing were getting worse, seeing pt tom, adding half a 400mg to 600 total, follow up
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	Still holding stong, patients waiting for joint replacement.
PPLPMDL0800000001	Akron	OH	44320	12/14/2001	md prescribes 40 to 80 q 12 for chronic pelvic pain usually gives 20 q 12 for hyst pain discussed importance of documentation and assessment each visit. repeated indication to me when to prescribe POA: need to schedule luncheon for new year and sit down with md regarding documentation see what md is doing
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	got symtex sheet signed, has lots and lots of unexpired uniphyl, he isn't using the theophylline m/s much any more, but numbers show theo chron, sold against generics and the bid indication vs uniphyl no generic and once a day nocturnal sx.
PPLPMDL0800000001	Solon	OH	44139	12/14/2001	Has he used still hasn't used for anyone and the program last night didn't help he said your product is always in the news
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	Nursing home patients, arthritic pain is disease state using OxyContin.
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked to doctors about seeing any oxy coming in and writing refills as needs, will write for pt that they have seen befor but in short term
PPLPMDL0800000001	Akron	OH	44310	12/14/2001	introduced myself to md in hospital shared i was doing inservices on the oncology unit today steady plasma levels with oxycontin shared along with indication md said he is aware and uses med good drug POA: next move call to when he starts oxycontin and dose
PPLPMDL0800000001	Barberton	OH	44203	12/14/2001	hernia cases where vicodin is does not cover the pain.
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked to doctors about seeing any oxy coming in and writing refills as needs, will write for pt that they have seen befor but in short term
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked to doctors about seeing any oxy coming in and writing refills as needs, will write for pt that they have seen befor but in short term
PPLPMDL0800000001	Cleveland	OH	44102	12/14/2001	talked about zannoni

PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked zannoni
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	is filling oxy for mainly dr teston oncology pts, and many in house employee as pts, is recommending senokot and did want samples to throw in with rx constipating scripts says they do sell senokot alot from this pharmacy, isnt seeing alot of the theophyllines moving is stocking uniphyl, isnt even seeing any generics moving either...she didnt know thes and uni dur were d/c
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	talked with intake nurse on status of dr teston, is she oncology or internal med, she prescribes alot of oxycontin fo rher ca pts.,
PPLPMDL0800000001	Lakewood	OH	44107	12/14/2001	spoke with Joyce Harris in med ed about setting up speaking event at Lakewood. She explained that they have a list of topics already and they had one on alcohol abuse. I said that fits right into what we wanted one of the talks to be about addiction. Set appt to meet with dr. rebol at 1030 in med staff office.
PPLPMDL0800000001	Oakwood Village	OH	44146	12/14/2001	Spoke with Alan and Ann. Alan said that Amerisource double shipped him in November. He asked for dating and got it. He said he is going to order more 20 and 40mg. He said he is back logged on the 10s. They are very busy. Alan said he does not want to go direct as he is afraid that Medical Services will not pay on time.
PPLPMDL0800000001	Akron	OH	44304	12/14/2001	am inservice staff very receptive using quite a bit of ms contin and duragesic- compared against each product they do see alot of hallucinations with the morohine a pt on the floor this am was seeing men on the wally conversion pamphlets given pm/night shift nurses have the most pull in changing meds over wether its the oncologist himself or the resident. afternoon inservices as well Halli is the hospice rn in charge of pain unit looks to her as expert unit recpetive to learning and appreciative of my inservice
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	surgery lounge
PPLPMDL0800000001	Akron	OH	44310	12/14/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Mogadore	OH	44260	12/14/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Lakewood	OH	44107	12/14/2001	doc said he saw something on a crawl about purdue admitting some responsibility for abuse problem. called jim to see if he was aware of this. doc said he has no sympathy for junkies and thinks media is out of whack with this reporting. He still rx's oxy, pretty much first line, but does rx q8. on next call find out how high of a dose he will go to, when does he leave oxy
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	mainly tx ca pain and bone ca sx and tx, is using oxy frequently for ca pain....discussed post op pain tx
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked to doctors about seeing any oxy coming in and writing refills as needs, will write for pt that they have seen befor but in short term
PPLPMDL0800000001	Cleveland	OH	44109	12/14/2001	talked about post op use of oxy and using it in cases where pts need atc meds and more than a few days, follow up
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	very bright right on pa, she was very knowledgeable about opiate use and terminology. very positive on oxy just needs freq reminder for doc. went over conversions, delivery adn potency issues, indication for mod to severe adn discussed many jo's "severe" abcess tooth pain in which she took percocet and it didnt touch her pain, just made her tired, did NOT recommend oxy, but we did suggest motrin family products
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/14/2001	very positive call, first time meeting. says he likes oxy feels media is hurting us and doesnt understand why. he is bright guy, he understands useage of oxy adn seems to simply forget to think about it....he is going to conduct a local study of his own, every other pt to either oxy vs percocet, which seems to be his most frequent product used., will recommend senokot
PPLPMDL0800000001	Westlake	OH	44145	12/14/2001	cannot leave samples here. Pat will call with lunch dates. Doc savona here full time too, otherwise bunch of docs rotating out this wayd one day a week.
PPLPMDL0800000001	Richmond Heights	OH	44143	12/14/2001	I asked him if had any new starts on oxycontin and he said he did. I asked him how hte patient is doing he said it always works they always do good. I think he's a yes man. Not everyone does well on narcotics and side effects are a real part of using opioids. I asked him to think of using oxycontin in elderly patients with risk for renal insufficiency or hx of stomach ulcers
PPLPMDL0800000001	Akron	OH	44311	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Mogadore	OH	44260	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Beachwood	OH	44122	12/14/2001	he says he wrote oxy 2 times yest in post op cases, one was a back pt that will be on oxy for a while, talked about how to titrate as needed
PPLPMDL0800000001	Akron	OH	44310	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Mogadore	OH	44260	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Barberton	OH	44203	12/14/2001	appreciated her aggressive approach to pain mgt. md knows herself first hand what pain feels like aware of titration guidelines ctd to ask for her support in pain mgt with oxycontin especially in new pts POA: stop in next week and get time to see if she is interested in submitting for nsg program sponsorship--need to make 60day time period
PPLPMDL0800000001	Mogadore	OH	44260	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Mogadore	OH	44260	12/14/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
PPLPMDL0800000001	Akron	OH	44310	12/14/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL0800000001	Beachwood	OH	44122	12/14/2001	Lunch with Pam. Will discuss how often the increase doses on their hospice pts. Will also discuss setting up a pain in-service for the nurses. Discussed the recent media blitz with Pam over lunch. She is disgusted by it and does not let it affect her way of doing things. She is a strong Oxycontin supporter.
PPLPMDL0800000001	Akron	OH	44310	12/14/2001	sleep thru the night, assess, treat, document. Increase dose to comfort if taking more than two breakthru's in a 24 hour period.
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	rotator cuff repair larger guy, he wrote OxyContin 1-2 10mg tabs q12h with vicodin prn.
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	said he has had some patients that have not wanted OxyContin going to give to a man in which he is going to a forehead procedure in past taking 2 percocet every 4 hrs so having him take 2 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	Using on scaphoids, ulnar fracture repairs and most sever pain patients, bone involvement. 10mg q12h 1-2 with vicodin for breakthrough pain.
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	New patient with bad disc disease on 40mg q12h, using for chronic pain. Away from theo's last result using steroids.
PPLPMDL0800000001	Akron	OH	44333	12/14/2001	has a scaphoid procedure using 1-2 10mg tabs q12h, but he is using more vicodin now.
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/17/2001	followed up to last week, says that he has switched 2 pts since then from dura to oxy, says that he will continue to convert, cont to follow up
PPLPMDL0800000001	Akron	OH	44333	12/17/2001	Used the Piece to compare generic theo vs Uniphyl.
PPLPMDL0800000001	Garfield Hts	OH	44125	12/17/2001	Jeannie said staff mtg was this evening. wanted side effect mgmt file card. none to give. they are going to create folders for each unit with equianalgesic charts and the side effect notebooks. Eventually want to give to all doc at Huron. Likes the idea of using oxycontin post op. did not hear abramoff's presentation, but I explained that the concept comes right out of ahcpr guidelines. Told me to call Terry, who runs the unit to put something together for staff on floor. As far as doc's, he will see about adding me to a dept. meeting, but said that they rarely show up so may be better to hit offices. gave him dosing. best to catch here, always running behind in
PPLPMDL0800000001	Cleveland Hts.	OH	44118	12/17/2001	Next call: he doesn't like getting specific. give him a bullet about the product and let him use the information. he easily perceives sales messages as telling him what to do I saw Alice briefly and she says their using as much oxycontin as they ever have but early view shows them down for 6vs6. I asked her if they have any totla knees coming up that would be good candidates for oxycontin and she said after the holiday they have some
PPLPMDL0800000001	Shaker Hts	OH	44122	12/17/2001	hit new start message for NSAID failures next get another lunch and detail on starts close for candidates
PPLPMDL0800000001	East Cleveland	OH	44122	12/17/2001	asked him for any pt that is taking atc meds for atc pain, short acting, says he does have a pt that is on vico and is not doing well, talked about conversion to oxy doc will use oxycontin at Huron. She asked about availability. I explained that the hospital has it and supports its appropriate use. She will order, she liked it at Euclid. She will be gone for 3 week and then start new schedule on Jan 4.
PPLPMDL0800000001	Cleveland	OH	44102	12/17/2001	Met with Dr. Menyah. He spent a lot of time discussing his trip to the Atlanta pain meeting. We also spent a lot of time discussing the media hype. He thinks our competitors are fueling the fire. He is still very much on board with Oxycontin and continues to be a huge supporter of pain management.
PPLPMDL0800000001	Euclid	OH	44119	12/17/2001	doc says Euclid still not stocking chiro. need to get dan to make phone call. Jodi, docs asst in or says glenn will not stock unless dan calls. told doc I thought it was all taken care of because Dan called pharm right in front of me and I even followed up with pharmacy and they said they got the call. Get a hold of naps. Doc says he is strong with the oxycontin. Not phased by media hype. Most of his pts are older and go with his suggestions. He will usually initiate opiod if his blocks do not provide extended analgesia. If someone is non compliant or has a head or neck issue, he will go with dura. Next, find out if he will leave oxyat any point. He said Junglas, and Itani, and Brooks would be best guys to discuss going to oral meds sooner, because they use a lot of pca's for a long time when pt could clearly be on oral meds.
PPLPMDL0800000001	Cleveland Hts	OH	44118	12/17/2001	doc lost his wife! terrible tragedy since he lost his daughter just a year ago. Just wished him a happy holiday season. He is going to Barbados with his son and is leaving Wed!f Not coming back until mid Jan. Booked a lunch for w25 for Jan 23.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/17/2001	doc said she watched some of the 48 hour program. had to turn it off because they made it sound like addict was some innocent person who came upon this drug that turned him into monster. she would like slid kits., I explained that she would have to send in a request on letterhead and send with business card. get her theaddress to send request.
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/17/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44122	12/17/2001	talked about zaldi, has increased oxy
PPLPMDL0800000001	Cleveland	OH	44122	12/17/2001	talked about zaldi
PPLPMDL0800000001	Cleveland Hts	OH	44118	12/17/2001	hit both and all rxs are moving next ceu
PPLPMDL0800000001	Cleveland	OH	44195	12/17/2001	hit ER caught Queen , Remer & residents next planning spring outing w/ DM approval for their EM Jeopardy
PPLPMDL0800000001	Garfield Hts	OH	44125	12/17/2001	Jeannie said staff mtg was this evening. wanted side effect mgmt file card. none to give. they are going to create folders for each unit with equianalgesic charts and the side effect notebooks. Eventually want to give to all Met with Diane. She told me that Ann is leaving and Diane put in for the D.O.N. job. Diane is working on getting the algorithm on pain management ready for the facility. JCAHO is early next year. Bill, the pharmacist says that there is only one addict on the floors now. HE needs lots of education and is very set in his ways.
PPLPMDL0800000001	Cleveland	OH	44102	12/17/2001	Met with Maureen. We discussed their move to Hillmed Pharmacy. She said the outpatient hospital pharmacy was not meeting their needs as far a delivery was concerned. She is also a supporter of Oxycontin, however, she said Gundapenini was a little skiddish on Oxycontin, even for hospice pts. Will need to go see him.
PPLPMDL0800000001	Hudson	OH	44236	12/17/2001	went over proper referrals of laxative for drug induced constipation, and no generic rated for uniphyl
PPLPMDL0800000001	Fairlawn	OH	44333	12/17/2001	no OxyContin
PPLPMDL0800000001	Akron	OH	44333	12/17/2001	No OxyContin.
PPLPMDL0800000001	Akron	OH	44302	12/17/2001	ceu, rebate, pens, pads
PPLPMDL0800000001	Akron	OH	44307	12/17/2001	pens, pads, ceu's
PPLPMDL0800000001	S Charleston	OH	45368	12/17/2001	Wanted Oxycontin conversion guide. Also left a lot of Senokot for hospice pts, seeing more Oxy for Hospice. Uniphyl conversions
PPLPMDL0800000001	Cleveland	OH	44195	12/17/2001	hit comparison to perc. in ER and focused on stones kidney/gaul soliciting me for April entertain \$ for Quarterly EM Jeopardy event including IM residents
PPLPMDL0800000001	S Euclid	OH	44121	12/17/2001	followed up on the lunch asked about new starts - has one will try the pain agreement with them. next follow up and close
PPLPMDL0800000001	Akron	OH	44333	12/17/2001	Pts do not want to use OxyContin post op.
PPLPMDL0800000001	Norton	OH	44203	12/17/2001	She is backing off of opioids and OxyContin in general, she said she just had to take a patient off of OxyContin for misuse. Uniphyl, for COPD specific emphysema patients.

PLPMDL0080000001	Tallmadge	OH	44278	12/17/2001	thanked for bus, gave cookie tray. is using oxy, media hasn't curbed useage. hasbt aany recent issues with staff or pt concern with addiction, he screens pt and uses an opiate agreement
PLPMDL0080000001	Cleveland	OH	44195	12/17/2001	quick hit product mention -helped me with PDA info
PLPMDL0080000001	Akron	OH	44321	12/17/2001	He said as long as not selling opioids he will give it to them, OxyCContin for chronic back pain or degenerative disc disease.
	Warrensville Hts	OH	44122	12/17/2001	doc likes he is losing interest in duragesic mainly because it is difficult to titrate. he likes being able to adjust dosing to match pts need, more during day, less at night. i added that you have the right pill mixes with oxy to titrate 25 to 50 % instead of increasing dose 100%! He really opened his eyes to that comment. Did not really close for anything, but thanked him for coming back to oxycotin. They had all sorts of Christmas stuff going on, so tough to talk shop. Carolyn's son and Chris' daughter were santa and elf.
PLPMDL0080000001	Cleveland	OH	44121	12/17/2001	quick product mention gave titration calc have appt. hit all products and focus on perc conversions for NSAID failures
PLPMDL0080000001	Beachwood	OH	44122	12/17/2001	talk about oxy vs vico business, gave him new titration and conversion guide, take off core list, difficult to see, smalls maybe can see at hill crest
	Shaker Hts	OH	44122	12/17/2001	lunch, talked about oxy 40mg dose, he has several pts on 20mg dose and asked if taking bt meds, he says that most of them do take something from darvocet to vico, talked about any pt taking more than 4 per day, he says yes, titrate to 40mg
PLPMDL0080000001	Cleveland	OH	44106	12/17/2001	gave titration and skt info goes Perc then MSC then OxyC due mostly to formulary here. allot of time on media but claims not changing practice next find dose with MSC then go oxyC?
PLPMDL0080000001	Beachwood	OH	44122	12/17/2001	talked about titrayion of pt he has that is on oxy 10mg, needed 4 vico per day for bt pain, titrated to 20mg, follow up
PLPMDL0080000001	Warrensville Hts	OH	44122	12/17/2001	talked about oxy and the fact that it is the same as the perco he is writing, still feels to much meds, talked about how to titrate the pt down as needed, talked about conversion
PLPMDL0080000001	Akron	OH	44307	12/17/2001	Sleep thru the night, Q12hr, moderate to severe pain, around the clock. Not a PRN.
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PLPMDL0080000001	Akron	OH	44307	12/17/2001	Sleep thru the night, Q12hr, moderate to severe pain, around the clock. Not a PRN.
PLPMDL0080000001	Beachwood	OH	44122	12/17/2001	gave him the rx pads, talked about writing post op oxy ob total tom, 30mg total q12, 10mg dose, follow up
PLPMDL0080000001	Akron	OH	44307	12/17/2001	Sleep thru the night, Q12hr, moderate to severe pain, around the clock. Not a PRN.
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PLPMDL0080000001	Cleveland	OH	44195	12/17/2001	hit in ER focused on kidney & gaul stones . but she is starting multiple myeloma pt. on 20 mg oxyC Q12hr w/ consult from oncol
PLPMDL0080000001	Akron	OH	44333	12/18/2001	Failed back and migraine patients on OxyContin, still has some concern about pts diverting OxyContin but he said he is using more mainly 20mg q12h.
PLPMDL0080000001	Mayfield Hts	OH	44124	12/18/2001	next call. did he convert perccot patient to oxycotin bad hip? and what was the dose? any other patients like that? Nice guy he did put that hip patient on oxycotin and he's doing pretty well.
PLPMDL0080000001	South Euclid	OH	44121	12/18/2001	gave the conversion calculator & card media is not helping his impression of oxyC next ask for a perc conversion/ start
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	he didn't stay for lunch but quickly went over the APS guidelines, AHCPR, and WHO stepladder
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	went over porwer graph which he said makes sense and will write UNIPHYL AND NO GENERIC unless he comes across a cash patient
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	he said he likes the pain scales I gave him then went over dosage conversion
	Parma	OH	44129	12/18/2001	sheri, lpn had baby girl, gave gift adn cookies sharon and debbie in office, clary says is using uniphyl for pt currently on theophylline hasnt really any new starts, just likes using inhalers alone, tried to sell on broncho dilation adn diaphragmatic cx to enhance use of inhaler. stay with him
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	in clinic talked about his trauma rotation and if he is seeing any use of oxy, he says that gagliardi is using but not alot of other docs, talked about using oxy 10 and 20mg in mult fractures
PLPMDL0080000001	Rocky River	OH	44116	12/18/2001	he said he is using some Oxycotin and plns to use more as his practice grows
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	in clinic, taqiked about bringing in speaker for them next year, oxy in house
PLPMDL0080000001	Manchester	OH	45144	12/18/2001	Pharmacist in West Union said this would be a good contact for Oxy, Uniphyl and Senokot.
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	talked about using oxy in op setting if pts come to him on perccot or vico, asked if he would switch to oxy, he said he would if the pt had pain issues, tqlked about conversion
PLPMDL0080000001	Parma	OH	44129	12/18/2001	computers down, no pt today again.... gave gift and cookies, still isnt comfortable with oxy adn elders..need to leave that issue for awhile and focus on where he is comfortable using oxy
	Parma	OH	44129	12/18/2001	completely no product knowledge, he requested samples of all products, he was unaware of classing and scheduled products what c-ii and c-iii meant, says he rx oxy at 5mg for male chronic pain pts??? will forward to ron mcbride as OB GYN and to Marty as questionable???
PLPMDL0080000001	Parma	OH	44129	12/18/2001	didn't need samples, but is increasing in use and numbers, gave christmas gift adn cookies, slow to develop relationship with
PLPMDL0080000001	South Euclid	OH	44121	12/18/2001	hit uniphyl benefits to the COPD pt. and samples
PLPMDL0080000001	Middleburg Hts.	OH	44130	12/18/2001	gave christmas gift and cookies, pt specific selling, and post op pt do much better with around the clock pain mgmt rather than prn tx
PLPMDL0080000001	South Euclid	OH	44121	12/18/2001	hit in hall near sample closet gave the 10 pt. plan in response to his concern abuse / media attention
	Parma	OH	44129	12/18/2001	discussed where he is comfortable using and no media has effected his limited useage of oxy, gave christmas gift and cookies, pt specific is long term chronic in operable pain maily back pt, take that now and wait until his comfort level increases
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	in pmr clinic, he says that he is not seeing as many pts now, focusing on stroke rehab, talked about oxy in hand ful of pts, senokot also
PLPMDL0080000001	Cleveland	OH	44102	12/18/2001	Saw Dr. Menyah agasin briefly. I gave him a Fact/Day 2002 calender. We discussed again briefly his talk in January.
PLPMDL0080000001	Akron	OH	44333	12/18/2001	two patients on OxyContin after back surgery and not being controlled vicodin.
PLPMDL0080000001	Manchester	OH	45144	12/18/2001	Pharmacist in West Union told me to call on him- because good prospect for Uniphyl everyone gets breathe test when they first go in. He also said that he would not write Oxy because afraid to write Ty3.
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	see notes
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	talked metro and zannoni
PLPMDL0080000001	Cleveland	OH	44195	12/18/2001	hit dept for Stillman next set up luncheon
PLPMDL0080000001	Parma	OH	44129	12/18/2001	stocking and filling, has an increased comfort level of oxy knowledge since my last visit/in svc. gave cookie tray and ce's, no issues
PLPMDL0080000001	Parma	OH	44129	12/18/2001	stocking and filling
PLPMDL0080000001	Parma	OH	44129	12/18/2001	stocking and filling
PLPMDL0080000001	Middleburg Hts.	OH	44130	12/18/2001	is stocking and filling without issues
	Richfield	OH	44286	12/18/2001	Met with Janet. She told me about the new pain meeting in January. She said it appears that the home is doing a better job of pain management. Dr. Menyah certainly helps with this. I gave Janet a 2002 Fact/Day calender. Also left one at each of the nursing stations. Dr. menyah will be doing a pain talk in January. I will provide the lunch for the staff.
PLPMDL0080000001	Barberton	OH	44203	12/18/2001	Caught Dr Budding in the hospital.
PLPMDL0080000001	Akron	OH	44333	12/18/2001	talked about uniphyl, not seeing any and left senokot-s samples.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/2001	ceu, rebate, pens, pads
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	great call, he liked the dosage conversion chart but said it is an issue when he wants to write 30 or 60 mgs and the person is on medicalad.
PLPMDL0080000001	Parma	OH	44129	12/18/2001	gave christmas gift adn cookies, went over power graph again with generic vs branded product, positive call
	Mayfield Hts	OH	44124	12/18/2001	next call: let him know the position of pharmacies in the area. I told him that I was at the walgreens across from hte hospital and they are stocking oxycotin and will have it available. i asked if he would use agian in stone patients to keep them out of the hospital and he agreed
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	in specialty clinic, he says that he ahs used oxy 2 or 3 times in uro cases, he says that it wqas in nephrectomy, says it worked well, case this friday, follow up
PLPMDL0080000001	Parma	OH	44129	12/18/2001	is using theo 24 and uniphyl, since d/c of uni theo dur, focused on once a day dosing and dose dump of 24
	Lakewood	OH	44107	12/18/2001	lunch she said she sees a lotof elderly patients who have problems like osteo and benefit from OxyContin. She said she has a patient in mind that she will try Uniphyl for with COPD. She said she will try 200mgs first and move up if needed
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	he was tough because he is so amiable. Went over the advantages of Oxy over the patch which he appeared to agree with. Tried several times to get a patient and he kept changing gears so he wouldn't get pinned down
PLPMDL0080000001	Cleveland	OH	44106	12/18/2001	sampled uniphyl didn't want to be detailed on it
PLPMDL0080000001	S. Euclid	OH	44121	12/18/2001	gave Marcus and conversion calculator focus on NSAID failures try for appt. again
PLPMDL0080000001	Middleburg Hts.	OH	44130	12/18/2001	gave christmas gift and cookies tray, asked for surgery today...just f/u office visits, if he could think of any pt specific oxy pts, said yes, upcoming rotator
PLPMDL0080000001	South Euclid	OH	44121	12/18/2001	quick hit product mention busy with the decor selections next any new starts?
PLPMDL0080000001	Westlake	OH	44145	12/18/2001	quick hit through the window, showed Power Gragh and importance of using uniphyl
PLPMDL0080000001	Westlake	OH	44145	12/18/2001	he passed the window so I asked if any new uniphyl patients and he said all the time. He said it works
PLPMDL0080000001	Cleveland	OH	44109	12/18/2001	talked in clinic about using oxy in trauma rotation is on trauma again, ta,iked about cases
PLPMDL0080000001	Lakewood	OH	44107	12/18/2001	went over pain scales which he liked a lot and asked for another
PLPMDL0080000001	Uniontown	OH	44685	12/18/2001	New low back pain patient on OxyContin 10mg q12h, he was previously on viox and vicodin and not being controlled. Uniphyl, showed ATS guidelines and she is not starting new patients on theo unless all else fails.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.



PPLPMDL0800000001	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose
	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose. reliable. they did say that docs mainly rx unless pt is unable to take orals. They did think doc was rxing more dura than ever, though. They have no qualms about making a med recommendation. They even identified a pt on the spot that should go on oxy. she has a pain score of 7, is waking up in pain, and will need analgesics for more than a few days. Tylenol #3 no longer cutting it. Explained that she is a textbook pt. Scheduled lunch with reisman and coffman in January. find out why dura, review the basics.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Unintown	OH	44685	12/18/2001	had a spinal stenosis patient taking 20mg q8h and calling in for early refills, lack of pain control, she titrated to 40mg q8h and he has not called back early. Talked about how Oxy should be dosed q12h and said he should take 3 20mg tabs q12h.
	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose. reliable. they did say that docs mainly rx unless pt is unable to take orals. They did think doc was rxing more dura than ever, though. They have no qualms about making a med recommendation. They even identified a pt on the spot that should go on oxy. she has a pain score of 7, is waking up in pain, and will need analgesics for more than a few days. Tylenol #3 no longer cutting it. Explained that she is a textbook pt. Scheduled lunch with reisman and coffman in January. find out why dura, review the basics.
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PPLPMDL0800000001	University Hts	OH	44118	12/18/2001	Friedman here too. doc asked directly why oxycontin any better than ms, dura, kadian. first kadian and ms. morphine does have metabolites that are more potent than parent compound, lead to side effects. Mainly rxing kadian bid, which make very expensive, both have a long onset time. dura- long onset, hard to titrate, variable results, weight, body temp issues very expensive. Asked a bout cost
PPLPMDL0800000001	Rocky River	OH	44116	12/18/2001	he said he just received a few scripts from Massouh he liked the titration guide
PPLPMDL0800000001	University Hts	OH	44118	12/18/2001	Friedman here too. doc asked directly why oxycontin any better than ms, dura, kadian. first kadian and ms. morphine does have metabolites that are more potent than parent compound, lead to side effects. Mainly rxing kadian bid, which make very expensive, both have a long onset time. dura- long onset, hard to titrate, variable results, weight, body temp issues very expensive. Asked a bout cost
PPLPMDL0800000001	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose
	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose. reliable. they did say that docs mainly rx unless pt is unable to take orals. They did think doc was rxing more dura than ever, though. They have no qualms about making a med recommendation. They even identified a pt on the spot that should go on oxy. she has a pain score of 7, is waking up in pain, and will need analgesics for more than a few days. Tylenol #3 no longer cutting it. Explained that she is a textbook pt. Scheduled lunch with reisman and coffman in January. find out why dura, review the basics.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
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PPLPMDL0800000001	Cleveland	OH	44195	12/18/2001	gave titration conversion calc. and 10 pt. plan next hit single entity vs. perc
PPLPMDL0800000001	Cleveland	OH	44109	12/18/2001	in specialty clinic, talked about oxy in trauma cases, he is on trauma rotation, talked about using in multiple trauma, talkered about titration and conversion
PPLPMDL0800000001	Akron	OH	44310	12/18/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
	Cleveland	OH	44115	12/18/2001	Met Patty Maloney and Chris Ziemianski, nurses on 6b. we reviewed the indication for oxycontin and discussed its advantages over duragesic- fast onset, easy titration, stable plasma concentration, no concerns for weight, fat reservoirs, heat, easy to dose. reliable. they did say that docs mainly rx unless pt is unable to take orals. They did think doc was rxing more dura than ever, though. They have no qualms about making a med recommendation. They even identified a pt on the spot that should go on oxy. she has a pain score of 7, is waking up in pain, and will need analgesics for more than a few days. Tylenol #3 no longer cutting it. Explained that she is a textbook pt. Scheduled lunch with reisman and coffman in January. find out why dura, review the basics.
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PPLPMDL0800000001	Unintown	OH	44685	12/18/2001	He has one patient taking vicodin for a bad back concerned about tolerance, i showed him the Marcus reprint and he agreed to try the patient on 10mg q12h.
PPLPMDL0800000001	Barberton	OH	44203	12/18/2001	one new patient with a diabetic neuropathy 20mg q12h.
PPLPMDL0800000001	Akron	OH	44333	12/18/2001	He has a couple of patients on vicodin not being controlled they are spine and neck pain, converted over to 20mg q12h, he said three new patients this week.
PPLPMDL0800000001	Broadview Hts.	OH	44147	12/18/2001	<b>Saw Dr. briefly. Gave him a 2002 Fact/Day calendar. He finally received his pre-printed script pads. He did have an incident of someone trying to forge one of his scrips for Percocet. The pharmacist caught it. He said he is still writing a lot of Oxycontin. I set up a lunch for January 15.</b>
PPLPMDL0800000001	Broadview Hts.	OH	44147	12/18/2001	<b>Saw Dr. briefly. Gave him a 2002 Fact/Day calendar. He finally received his pre-printed script pads. He did have an incident of someone trying to forge one of his scrips for Percocet. The pharmacist caught it. He said he is still writing a lot of Oxycontin. I set up a lunch for January 15.</b>
PPLPMDL0800000001	Oakwood	OH	45873	12/18/2001	a- focus on shrot quick hit asked about patients that he would be seeing today that he would be using vic as a refill went into indication, asked him to start a new patiien on oxy , smooth pain control q12 compared to q4,q6 etc said it would depend on casse agreede asked if had one come to mind would not say c-asked for rx
PPLPMDL0800000001	Barberton	OH	44203	12/19/2001	He is using more percocet, failed backare the pts types that are getting OxyContin, main fear is diversion of OxyContin.
PPLPMDL0800000001	Barberton	OH	44203	12/19/2001	md talked of oxycontin in the past tense "Oxycontin was the best drug" I corrected him with "is" he states: i have about 20 pts on it i had to put a lady back on it that i switched over to duragesic patch which she states runs out the 2nd day. variability then discussed he admits its not very good. Discussed diversion stats of 13% as a high number asked for the other 80 plus% of pts. he agrees but has difficult telling which are the abusers he did slip and say he feels pressure to write the other pain drus but when i clarified he denied saying it. i asked for new pts that fit the indication and not to let the last 2 pts that "fooled" him ruin his opinion. also asked why he would deny the legit pts "the best" medication? he even said to tell my boss that when that new abuse proof med comes out the mds will write again shared that that is unacceptable! POA: keep on md ask him how he begins to differentiate if a pt is "scamming" him What steps does he take to protect himself
PPLPMDL0800000001	So Euclid	OH	44121	12/19/2001	gave titration /conversion calculator hit 10 pt plan and offered rx pad -dosnt have problems with diversion but pharmacies sometimes won't fill rx
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	lunch she said she has a few Osteo patients that are not being controlled with t3s that she will use the dosage conversion chart to switch them.
PPLPMDL0800000001	Cleveland	OH	44109	12/19/2001	talked oxy for refill pts, mainly talked about uni and dosing it in asthma as well as copd
PPLPMDL0800000001	Cleveland	OH	44195	12/19/2001	hit media hype & he is knowledgeable of the lack of ed. in America + media hype started another oxyC spine pt. this morning
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Dr. Boswell/Grabinsky- mainly discusse the conversion program they wrote 75000 to buy rights. Boswell still not paid by marymount. call linda. Val did not see total joint getting oxycontin, but they don't write the orders anyway. So what do they do if they manage epidurals.
PPLPMDL0800000001	Cleveland	OH	44113	12/19/2001	with jim- office swamped, left a coupleof calendars and wished doc a happy holiday. good idea to book a lunch. call doreen
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	he admitted to use a lot of different things including oxycontin but has cut down on Uniphyl. He said he talked to a few specialists at a conference who said theophylline is out of vogue i need to get him back on track
PPLPMDL0800000001	Cleveland	OH	44121	12/19/2001	#s are down but denies Media affecting practice reviewed 10 pt. and the rx pads /CD rom Uni/ Skt. hit NSAID failure w/ Marcus guessing he really dabbles w/ short combos. before SEOs keep on pain agreements & documentation
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	quick hit since they were busy but he said he still has several patient s that he knows well that he has kept on Oxycontin and he realizes that the ptch does not work as well
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Dr. Boswell/Grabinsky- mainly discusse the conversion program they wrote 75000 to buy rights. Boswell still not paid by marymount. call linda. Val did not see total joint getting oxycontin, but they don't write the orders anyway. So what do they do if they manage epidurals.
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	he said he uses a lot of T3s for his peds. but mostly uses oxycontin for his adult patients
PPLPMDL0800000001	Bedford	OH	44146	12/19/2001	discussed use of uniphyl, says he likes and uses it...but numbers show increase in theo chron?
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	quick hit through the window. he said he write OxyContin orpts and has forgotten about it. He said he will use it tomorrow in the OR
PPLPMDL0800000001	Midleburg Hts.	OH	44130	12/19/2001	gave pastry tray and thanked for business said is using samples for new starts and is still refilling his theo and uni dur with uniphyl
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	he stuck with his ptiens who take pills 2 - 3 times a day get Vicodin and patients who need more get Oxycontin
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Beth McGiver, Michelle Ramirez, Don Eicher, Debra oxycontin approved only for mscontin failures. most go to oxycontin due to side effects. do use duragesic for head and neck pts. and those who have trouble swallowing. Carol had a bad experience with
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	he said he really likes oxycontin and he is using a lot more of it since the press has laid off the company. He likes using long acting for chronic pain that is always there
PPLPMDL0800000001	Cleveland	OH	44195	12/19/2001	quick hit clinic asked me about 160 mg tab told him hx. still supportive and starting new pts. constantly
PPLPMDL0800000001	Cleveland	OH	44105	12/19/2001	great pt, pt that came to them taking wico, life a mess, workers comp, not happy, switched to 20mg oxy pt doing well, returning to work, follow up
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	he claims he is not using the patch but i know he is. he said he always prefers oxycontin and has only one patient on the ptch
PPLPMDL0800000001	South Euclid	OH	44121	12/19/2001	hit post surg indication for mod atc pain ext time next - new starts
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	see boswell



PPLPMDL0800000001	Akron	OH	44333	12/19/2001	not starting any new pts on OxyContin, all are getting the patch, she had to take all pts off of Oxy for abuse.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	dropped off pastry tray, thanked for business and tried to set up future appt, but office is still too new and isnt taking appt yet
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	he said he has clung on to Oxycontin and is not worried about abuse because he is selective with the patient he chooses
PPLPMDL0800000001	Barberton	OH	44203	12/19/2001	gave md all of the info she needs to submit for a grant for the Joan Fifech nursing program in April encouraged her today to write letter and it is not a guarantee but need a lead time md so busy need to follow up to make sure she follows through md said she knows oxycontin inside and out by heart-- her favorite long acting POA: need to access further info such as when does she switch a pt over or does she just add on
PPLPMDL0800000001	Parma	OH	44129	12/19/2001	says he's been using alot of uniphyl adn decreased slo bid, i informed him slo bid isnt available any longer he has had great success with uniphyl and wil continue to use
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	he said he is now using Oxycontin for ACLs and getting good results
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	md follows suit but aware and willing to use chiro especially since it will be on the cart
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	she said she uses oxyContin for Osteo and for compression fractures. whenever patients have constant pain she considers oxycontin
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/19/2001	window, talked about oxy and use in post op, talked about oxy dosed 10mg 2 t 3 for total, conversion guide
PPLPMDL0800000001	Cleveland	OH	44102	12/19/2001	focussed on the vico pt that is still taking to much, he has concerns of oxy though, talked about using the kit i gave him and approp pt, has pt coming in on vico with severe chronic pain, uni and copd
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	quick hit in the hall, he said one of his low back oxycontin patient just left. H e said he has been on OxyContin for a long time now and wanted to know the chances of tolerance
PPLPMDL0800000001	Akron	OH	44320	12/19/2001	New practice, went over documentation, assessment and indication of OxyContin.
PPLPMDL0800000001	Akron	OH	44320	12/19/2001	New practice, went over documentation, assessment and indication of OxyContin.
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/19/2001	gave doctor the information for requesting slide kits from purdue. she is also going to give a copy to Dr. Mikhail.
PPLPMDL0800000001	Cleveland	OH	44109	12/19/2001	see notes
PPLPMDL0800000001	Cleveland	OH	44105	12/19/2001	see notes
PPLPMDL0800000001	Cleveland Hts	OH	44118	12/19/2001	HIT ALL STILL NEG TO OXYCONTIN
PPLPMDL0800000001	Cleveland	OH	44195	12/19/2001	WORKED WALKER BLG PM&R
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	stock and filling without issues, mostly in house employees and many out pt from medical arts offices
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Dr. Boswell/Grabinsky- mainly discuss the conversion program they wrote 75000 to buy rights. Boswell still not paid by marymount. call linda. Val did not see total joint getting oxycontin, but they don't write the orders anyway. So what do they do if they manage epidurals.
PPLPMDL0800000001	Parma	OH	44134	12/19/2001	Met with Molly. We discussed doing something different for next year on pain management. We will try to come up with something. Left her a Fact/Daily calendar.
PPLPMDL0800000001	North Royalton	OH	44133	12/19/2001	Met with Deb Karasek. I reconfirmed out in-service in January. She also wanted some pain scales for her nurses and also some wall posters. Told her I would bring the posters in January.
PPLPMDL0800000001	Oakwood	OH	45419	12/19/2001	no computer for two weeks
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	luncheon with anesthesia dept and pain visit
PPLPMDL0800000001	Barberton	OH	44203	12/19/2001	pain center visited
PPLPMDL0800000001	Fairlawn	OH	44333	12/19/2001	Lefkowitz is using alot but more of the patch is showing up.
PPLPMDL0800000001	Akron	OH	44333	12/19/2001	Dr Biondi he saw a script.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	Says is using senokot alot in house as well as out pt, positive feed back. is using oxy without any issues or addiction issues, can get at pharmacy level, used the bone and joint journal article on long acting oxycodones at his lecture program in kansa city, in fact a lectureure for a competitive product called him to use his lecture slides.
PPLPMDL0800000001	Akron	OH	44333	12/19/2001	Percocet is the big concern drug in his practice. He is converting percocet and vicodin patients that are taking every 4hours, lowback or degenerative disc disease. COPD and theo, he said he is revisiting it's use and will use Uniphyl.
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	see VA notes for today
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	quick hit through the window, he said he hasn't had as many pain patients lately but will certainly use Oxycontin if he gets a chronic patient
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	went over all products, says he uses oxy on hospice and nursing home chronic pain pts, isnt big on theophylline family on the whole but committed to uniphyl for difficult pts
PPLPMDL0800000001	Cleveland	OH	44195	12/19/2001	talked about tablet strengths and told me Perc coming out with higher dose oxy lower APAP
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	he said he has cut back on Oxycontin since all the bad pressa and has used more Vicodin. He admitted that things have seemed to calm down so he will begin using again
PPLPMDL0800000001	S Euclid	OH	44121	12/19/2001	gve conversion calculator hit labeling indication next new start focus on NSAID failure - Marcus
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	thatnkrd for business and gave pastry tray
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	luncheon md gave the order to replace the marcairn on the ob cart with chirocaine called pharmacy and director of ob incharge of cart stocking really sold after he just used chiro. on the chief of surgery's mom that was 95 with an ejection fraction of .1 pt didn't even have a hypotensive moment md was impressed used .5 in the labor pt shared the info with less motor block he will try next POA: f/u with carolyn even though she left during lunch to get it done need to continue to f/u md states if for some odd reason it doesn't happen let him know and he'll do it himself
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	md hasn't used in 1 and y het- has used 4 times for interscalene blocks (md had intravascular years ago during this procedure) but will use if on the cart see mark smilek notes
PPLPMDL0800000001	Lakewood	OH	44107	12/19/2001	went over advantage of Uniphyl over generic. He agreed to use Uniphyl if patient has insurance. he said he has not slowed his writing of Oxycontin
PPLPMDL0800000001	Middleburg Hts.	OH	44130	12/19/2001	dropped off pastry tray adn thankfed ro business
PPLPMDL0800000001	Cleveland	OH	44109	12/19/2001	she has not written since lunch, but says that she does have a pt that is taking alot of darvocet, asked conversion, starting on 10mg dose
PPLPMDL0800000001	Warrensville Hts	OH	44122	12/19/2001	talked about oxy post op, set up onservice in jan, he says that he wrote oxy yest for post op hernia
PPLPMDL0800000001	Uniontown	OH	44685	12/19/2001	A lady was in who has had back surgery, he is doing some trigger injections, she also has fibromyalgia she is getting 20mg q12h. He is using in older pts for backs, arthritis, neuralgias. Uniphyl for COPD and emphysema pts.
PPLPMDL0800000001	Cleveland	OH	44105	12/19/2001	talked about oxy and oa pts, he used in oa pt 10mg and doing well, uni and copd
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	she was in a big hurry but actually said she has an oxycontin patient in one of the exam rooms now with osteoarthritis
PPLPMDL0800000001	Cleveland	OH	44105	12/19/2001	talked about oxy and oa pt, talkerd about uni and copd
PPLPMDL0800000001	Akron	OH	44308	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44302	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cleveland	OH	44113	12/19/2001	talked with cindy- basically starts after short acting failures (find out what is), if it is going to be on for a long time, he will go to oxycontin. mainly failed backs or crushed shoulders (most referrals coming from orthopods) then he will go to oxy 10mg for a month or two, and only then will he titrate up, a little to slow. he does get up to 120 q 12. He will go to dura if someone is having side effects or has trouble handling orals. But Cindy admitted the problems with the patch are adhesion, titration. Next call find out if doc maintains and equianalgesic dose of oxy to the short acting and why doc is waiting so long to titrate.
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Beth McGiver, Michelle Ramirez, Don Eicher, Debra oxycontin approved only for mscontin failures. most go to oxycontin due to side effects. do use duragesic for head and neck pts. and those who have trouble swallowing. Carol had a bad experience with oxycontin where she was started on 20 q12 and had horrible nausea, here she thought 20 was too much and split the pill. Explained to docs that is why a 20 should be 2 10's, easy titration. discussed comparison of oxy and dura- onset, titration, plasma concentrations.
PPLPMDL0800000001	Akron	OH	44310	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cleveland	OH	44195	12/19/2001	hit all spent time on need for ed in pain mgmt. gave titration/ conversion calc attitude is pos in spite media
PPLPMDL0800000001	Akron	OH	44310	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cleveland	OH	44109	12/19/2001	2 pts on oxy today, one was already on oxy and titrated to 20mg q12, low back, then rehab pt that came in on percio, sent home on 10mg oxy, follow up
PPLPMDL0800000001	Mayfield Hts	OH	44124	12/19/2001	breast. did a straight up comparison of dura and oxycontin. doc did agree that oxy was more flexible. discussed onset 1hr v 12hr, ease of titration, 1 day v 3-6 days, reliable consistency- plasma concentration consistent v variable depending on pt fat reservoir and body temp, cost 74 v 138. oral ease v adhesion problems with patch. Sue did not know about the weight/ body temp with dura. next call, talk about going to oxy after combos instead of hammering duragesic
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Beth McGiver, Michelle Ramirez, Don Eicher, Debra oxycontin approved only for mscontin failures. most go to oxycontin due to side effects. do use duragesic for head and neck pts. and those who have trouble swallowing. Carol had a bad experience with oxycontin where she was started on 20 q12 and had horrible nausea, here she thought 20 was too much and split the pill. Explained to docs that is why a 20 should be 2 10's, easy titration. discussed comparison of oxy and dura- onset, titration, plasma concentrations. Debra did a real good job discussing fears of oxycontin with a pt. who was concerned addiction and about it being in the house with small kids. She did a great job reassuring him that unless he is a cocaine or heroin addict, he won't become addicted and that he should be sure to keep ALL his drugs in a safe place. I added my two cents in, but she did a great job.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	12/19/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	South Euclid	OH	44121	12/19/2001	gave titration conversion calc. NEXT DOC YOU CAN ACHIEVE THE SAME GOAL OF PAIN RELIEF BETTER AND MORE SAFELY WITH OXYCODONE THAN DARVOCET BECAUSE CLEANER COMPOUND!!!!!! CLOSE HIM ON ONE
PPLPMDL0800000001	Cleveland	OH	44106	12/19/2001	Beth McGiver, Michelle Ramirez, Don Eicher, Debra oxycontin approved only for mscontin failures. most go to oxycontin due to side effects. do use duragesic for head and neck pts. and those who have trouble swallowing. Carol had a bad experience with oxycontin where she was started on 20 q12 and had horrible nausea, here she thought 20 was too much and split the pill. Explained to docs that is why a 20 should be 2 10's, easy titration. discussed comparison of oxy and dura- onset, titration, plasma concentrations. Debra did a real good job discussing fears of oxycontin with a pt. who was concerned addiction and about it being in the house with small kids. She did a great job reassuring him that unless he is a cocaine or heroin addict, he won't become addicted and that he should be sure to keep ALL his drugs in a safe place. I added my two cents in, but she did a great job.
PPLPMDL0800000001	Cleveland	OH	44113	12/19/2001	talked with cindy- basically starts after short acting failures (find out what is), if it is going to be on for a long time, he will go to oxycontin. mainly failed backs or crushed shoulders (most referrals coming from orthopods) then he will go to oxy 10mg for a month or two, and only then will he titrate up, a little to slow. he does get up to 120 q 12. He will go to dura if someone is having side effects or has trouble handling orals. But Cindy admitted the problems with the patch are adhesion, titration. Next call find out if doc maintains and equianalgesic dose of oxy to the short acting and why doc is waiting so long to titrate.
PPLPMDL0800000001	Westlake	OH	44145	12/19/2001	lunch he said he really likes the benefits of OxyContn for his chronic patinets with constant pain. He said he does use it step 2 and is not afraid to titrate. He does not use or like the patch

PPLPMDL0080000001	Akron	OH	44310	12/19/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Westlake	OH	44145	12/19/2001	he liked the conversion guide and titration section. Also went over the guidelines AHCPR, APS. He said we need a speaker program to go over pain management in the area
PPLPMDL0080000001	Cleveland	OH	44106	12/19/2001	<b>Dr. Bokar does use oxycontin for legit pts. He treats a lot of sickle cell pts who were sellingoxy for cocaine, so he uses ms or oramorph in that population. He still believes in the product.</b>
PPLPMDL0080000001	Cleveland	OH	44121	12/20/2001	antidiversion lit and product mention next ask how uses oxyC
PPLPMDL0080000001	Barberton	OH	44203	12/20/2001	diversion is big concern.
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	talked about oxy post op use, using 10mg in burn unit
PPLPMDL0080000001	Akron	OH	44312	12/20/2001	joint replace and rehabing patients.
PPLPMDL0080000001	Garfield Hts.	OH	44125	12/20/2001	dropped pastry tray, talked with sue nurse, ericon out in akron, still need to make contact,
PPLPMDL0080000001	Cleveland	OH	44195	12/20/2001	see ccf notes for today
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	he asked about using oxy in pt that have had hx of abuse, told him if pain is evident then ok, talked about conversion
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	he says that the oxy band wagon is back, he is using it in cases now that he has not used before, wrote 40mg dose in pt with severe fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44115	12/20/2001	hit oxyC for stones - kidney & gall
PPLPMDL0080000001	Bedford	OH	44146	12/20/2001	dr george has left university med net??? talked with leann the np for pain mgmt and she said dr mees, habib and albood will continue pain mgmt and occ med at this location
PPLPMDL0080000001	S. Euclid	OH	44121	12/20/2001	hit AHCPR guide for post surg pain position oxyC for mod pain atc anagesia
PPLPMDL0080000001	Bedford	OH	44146	12/20/2001	unphyl samples, uses little opiates seeing uniphyl climb and only oxy for single entity but very rarely rx strongs
PPLPMDL0080000001	Cleveland	OH	44115	12/20/2001	hit indication and set up lunch add to route probe on how uses oxyC & how perc
PPLPMDL0080000001	Oakwood Village	OH	44146	12/20/2001	uniphyl samples, gave holiday tray and gift, talked a bit about decrease in opiates, starting to slow practice down before retiring
PPLPMDL0080000001	Garfield Hts.	OH	44125	12/20/2001	met with gave pastry tray, using some oxy, feels bad rap with media but likes oxy product
PPLPMDL0080000001	Garfield Hts.	OH	44125	12/20/2001	pastry tray, uniphyl samples, discussed purdues approach on abuse issues, needs to find comfort level with oxy
PPLPMDL0080000001	Cleveland	OH	44106	12/20/2001	hit both products and covered post surg use atc pain
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	talked in burn unit, talked about oxy and using it in op setting, 10mg dose and using it with bt meds and dressing changes, follow up
PPLPMDL0080000001	Independence	OH	44131	12/20/2001	just freidnly holiday visit, just saw few days ago, dropped pastry tray off
PPLPMDL0080000001	Cleveland	OH	44106	12/20/2001	hit AHCPR guide post op pain mgmt. & lax protocol next atc pain atc analgesia
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	see notes
PPLPMDL0080000001	Cleveland Hts	OH	44118	12/20/2001	hit all products no problems stocking
PPLPMDL0080000001	Cleveland	OH	44115	12/20/2001	hit IM ER & tried get surgery set up lunches w/ ER & IM
PPLPMDL0080000001	Cleveland	OH	44102	12/20/2001	talked metro
PPLPMDL0080000001	Akron	OH	44312	12/20/2001	rehab physicians.
PPLPMDL0080000001	Akron	OH	44319	12/20/2001	Wu is passing out vicodin.
PPLPMDL0080000001	Akron	OH	44304	12/20/2001	ceu, rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44304	12/20/2001	ceu, rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44302	12/20/2001	pens, pads, senkeot-s
PPLPMDL0080000001	Maple Hts.	OH	44137	12/20/2001	hasnt yet gotten uniphyl smaples to try on wife's asthma, gave holiday pastry tray, went over pdr and delivery systems
PPLPMDL0080000001	North Olmsted	OH	44070	12/20/2001	he said he loves oxycontin and would use a lot more if there was a liquid that was more available
PPLPMDL0080000001	Cleveland	OH	44106	12/20/2001	Rev'd AHCPR guide post op pain mgmt. OxyC atc pain moderate level talked about his cases this week he doesnt witer orders says residents do next ask about any new starts
PPLPMDL0080000001	Akron	OH	44319	12/20/2001	He is feeding all his patients their vicodin habits, yet will not try any OxyContin for fear of pts abusing it or being scrutinized by law enforcements.
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	talked in burn unit, talked about oxy and using it in op setting, dosing the 10mg dose mainly, asked about oxy ir
PPLPMDL0080000001	Cleveland	OH	44109	12/20/2001	talked about pt selection, still decreasing use of oxy bc of mike, talked about the new conversion guide
PPLPMDL0080000001	Akron	OH	44312	12/20/2001	chronic back pain and rehab patients from surgery, 20mg q12h.
PPLPMDL0080000001	Akron	OH	44319	12/20/2001	chronic arthritic pain and back pain for patients that are not controlled on vicodin every 4 hours. Uniphyl for chronic bronchitis.
PPLPMDL0080000001	Akron	OH	44312	12/20/2001	rehab patients and Edwin shaw. He is using vicodin ofr back pain, trying for converts, but apprehensive to switch.
PPLPMDL0080000001	Akron	OH	44333	12/20/2001	new back pain patient that was taking 5 percent a day.
PPLPMDL0080000001	Brooklyn	OH	44144	12/20/2001	talked about pt that came in today that was on oxy 40mg tid, has pain, titrated to 80 q12, talkd about keepiong on 80mg q12 and not going to tid, follow up
PPLPMDL0080000001	Akron	OH	44304	12/20/2001	sleep thru the night, Q12h, increase dose if patient is taking more than 2 rescues in a 24h period.
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PPLPMDL0080000001	Akron	OH	44302	12/20/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44304	12/20/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44195	12/20/2001	Palliative care having inservice on pain mgmt to introduce a analgesic reference card to nurses to assist in managing pain, Amy, nurse student spoke. Diana Karius, Jan, Molly and asst. head nurse on med onc in attendance. Issues that came up; differentiating between pseudo addiction and addiction. Jan got burned by a pseudo addict who he labeled early, but once they increased the dose, the pt. became completely functional. Discussed CAGE, pt quality of live better?worse? JCAHO pain standards, whether realistic to expect to resolve all pain! AHCPR guidelines to support this. Point would be pts. satisfaction and functionality. Confusion on myoclonus, whether tolerance developed to this, what caused it, and what treatment plan was. No tolerance to this, because of metabolites build up and use fentanyl and oxycodone.
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PPLPMDL0080000001	Cleveland	OH	44127	12/21/2001	does not write much oxy now, tasked about using it in pts taking too much vico, conversion
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2001	talked in clinic, says that oxy post op is increasing oxy ir also. tsiked about using in mult fract
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2001	talked about uro cases he has coming up, says thta oxy would work in nephrectomy, 10mg, follow up
PPLPMDL0080000001	Cleveland	OH	44105	12/21/2001	talked about oxy and uni, she has 4 pts on oxy, 2 are ca, talked about uni and copd
PPLPMDL0080000001	Euclid	OH	44119	12/21/2001	He's getting back upto speed for being out about amonth. he had one patient that he put on duragesic because they were not following his dircition with oxycontin. He said that they may not be a model patient on duragesic but they can't bump thier dose up as easily.
PPLPMDL0080000001	Parma	OH	44129	12/21/2001	discussed brief bus about oxy use and media issues gave christmas gift and socialized with staff
PPLPMDL0080000001	Cleveland	OH	44111	12/21/2001	talked about oxy grand rounds for pain next year fo gs, 10mg post op talk
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/21/2001	gave pastry tray and talked about christmas party, thanked
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2001	talked about chausahan and zannoni
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/21/2001	thanked for business, gave gifts and met mr panigutti (marks father) fit works
PPLPMDL0080000001	Euclid	OH	44119	12/21/2001	He hasn't started anyone else since my last call he's taking a few days off around the hoidays but things are fine and he's maintaining the patients he has on oxycontin right now. He said he'll use it where he can.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/21/2001	thanked for party adn gave gift adn pastry tray
PPLPMDL0080000001	Stow	OH	44224	12/21/2001	thanked for business gave cookie tray, asked where duragesic is coming into business he uses maily on npi pt or difficulty swallowing pts or older ca pts, isnt large use of practice
PPLPMDL0080000001	Cleveland	OH	44109	12/21/2001	talked about oxy and the trauma rotation, oxy 10mg is motto for all severe cases, conversionsguide

PPLPMDL0080000001	Euclid	OH	44119	12/21/2001	he has not started anyone yet he agrees to use in patient with OA that is not getting control on nsaid's or they are not the best choice. He has an elderly woman that is terribly arthritic and he may try on her 10mg q-12
PPLPMDL0080000001	Akron	OH	44304	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44304	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	12/21/2001	followed up to rx order, talked about oxy and titration, using the 40mg dose more, conversion guide
PPLPMDL0080000001	Akron	OH	44302	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44304	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/21/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked briefly, bringing in a speaker for grand rounds, did talked oxy in clinic, need senokot
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	in specialty clinic, talked about oxy and how dosing a schedule basis is better fro post op pt, 10mg dose, follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about using oxy and oxy ir in cases where pt is on pca, steady blood levels, follow up
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	metro and zannoni
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	metro and zannoni
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about post op use and using oxy in cases where meds are needed for more than a few days
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about oxy and the use in house, and converting to oxy in op setting, from percocet
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about post op use and using oxy in cases where meds are needed for more than a few days, talked about the 10mg dose
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about post op use and using oxy in cases where meds are needed for more than a few days, asked about doing journal club
PPLPMDL0080000001	Cleveland	OH	44109	12/26/2001	talked about post op use and using oxy in cases where meds are needed for more than a few days, we talked about trying to use the 20mg dose in more severe cases
PPLPMDL0080000001	Akron	OH	44308	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44302	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44304	12/26/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	post op use, did write for last week, says pt was in bad shep post op, originally used perco, but did not cut it oxy 20mg, talked about start with
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	st marie notes
PPLPMDL0080000001	Cleveland	OH	44105	12/27/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	talked about fairview and area
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	talked about fairview and area
PPLPMDL0080000001	Beachwood	OH	44122	12/27/2001	gatekeeper Karla tough cookie. won't allow a lunch and would not allow me just to intro to doc or nurse. left each a aps book and oxy pi with bus card. ask jim for other ideas.
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	covering in er, says that he has not seen any pt that would fit the mold for oxy, asked him what that was and he says that it is a person with fractures, follow up
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	talked in lounge, he is done for the year, talked about doing journal club next year, also talked about oxy in cases where he is going to have to dose it for 5 or more days, follow up
PPLPMDL0080000001	Cleveland	OH	44111	12/27/2001	talked about oxy, he is on for the rest of the holiday, says that he will use oxy in any post op case for meds over 5 days, says he has 2 cases for sure will use, follow up
PPLPMDL0080000001	Cleveland	OH	44105	12/27/2001	talk about using oxy in moderate pain, like oa, she say that she started pt with oa on oxy and is doing very well, sees in 2 weeks, follow up, uni and copd
PPLPMDL0080000001	Akron	OH	44303	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44307	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44304	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44307	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
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PPLPMDL0080000001	Akron	OH	44310	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	12/27/2001	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44109	12/27/2001	talked in unit, using oxy 20mg for cases showed oxy 10mg and conversion titration guide
PPLPMDL0080000001	Lyndhurst	OH	44124	12/27/2001	new pts- pts usually on short acting if anything when he sees them. doc generally starts pts on oxycontin if he feels their pain will be chronic, such as bone mets. otherwise, he will trial percocet. He will start out with 10's if pt not on opiod, or do straight conversion if on opiod already. He usually finds pts dose within two weeks. Discussed the short half life of oxy allowing him to get pt to proper dose quickly, titrate every other day, opposed to patch, which would take much longer. He will leave oxy if pt has bad nausea or vomiting, goes to patch. He also hinted that if pt had "social" problems, might lean towards patch, but clearly stated not an issue in his practice, left it at that. Also will use patch if pt. cannot take po meds or has trouble swallowing. Discussed most new pts seen in Ashtabula, but closed on initiating those who can take po on oxycontin and titrating to effect. Other questions, what dose perc? how many a day? if initiate la with patch, what conversion ratio- cost! moderate pain?
PPLPMDL0080000001	Cleveland	OH	44105	12/27/2001	see in clinic, he says that he has started another pt on oxy who has oa, elderly pt that was taking a ton of darvocet, put on oxy 10mg q12 and may need to titrate, follow up, uni and copd
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	talked about use in er, on burn now using oxy in house for burns, in ed for trauma
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	in clinic, says that in house use of oxy and oxy ir has increased talked about using oxy 20mg in op
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	discussed abuse issues, he feels his pts like oxy too much adn keep requesting it we talked about proper documentation and screening of pts felt a bit more comfortable with prescribing of oxy. while waiting in wating room i over heard a pt talking to recpt about not liking the foggy feeling of oxy and took herself off...i addressed this with the dr and he said she is maintaining on ms contin adn percocet well...we discussed how oxy would be a better/cleaner choice for this pt....
PPLPMDL0080000001	Akron	OH	44333	12/28/2001	he will not use Oxy, only vicodin, too many problems
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	talked about set up on speaker program, going smooth still waiting for approval
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	talked about oxy and pos top, using it in trauma rotation, conversion guide
PPLPMDL0080000001	Akron	OH	44333	12/28/2001	nursing home pts, arthritic pain and musculoskeletal pain, diabetic neuropathy.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	no need for samples, need to make more comfortable with oxy, is intimidated with the media effects adn robberried, although is unaware of an stories first hand, oxy use is dropping only slightly going to duragesic, he feels it cannot be abused, went over scheduled classification of drugs,. seeing alot of theo chron in territory, talked about dose dumping. espically considering the last time we spoke he stated a strong disliking for all theophyllines
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	see notes
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	see notes
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	stock and fill
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	stock adn fill
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/28/2001	talked to nurse about dr teston and specialty and pt and dr profile and how oxy is prescribed and if teston was an ama internist vs oncologist, will contact ron mcbride?
PPLPMDL0080000001	Uniontown	OH	44685	12/28/2001	seeing oxy from Taylor, Hill, McIntosh and Wells.
PPLPMDL0080000001	Copley	OH	44321	12/28/2001	Pennington still 60 vicodin a script.
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	talked about post op oxy, on burn unit now, says that he is using oxy in house, but not really op, conversion guide
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	talked about post op and oxy, using it in trauma
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	talked in clinic, using oxy in one pt now, was on perco switched to oxy 10mg, low back
PPLPMDL0080000001	Parma	OH	44129	12/28/2001	signed uniphyl card and plg insert forms for 2 shipments, discussed use of uniphyl, no generic to uniphyl, seems to have alot going to gneric and much to theo chron talked about dose dumping of theo chron and theo 24, is writing oxycontin but increasing in duragesic r/t the abuse issues
PPLPMDL0080000001	Beachwood	OH	44122	12/28/2001	doc recanted and said he did not get x's, he said he meant he faxed the form, but has nothing yet. need to call and find out what problem is. He had a pt start this morning, told me she was on patch, but she was getting poor pain control and thought it was not as convenient as she thought it would be because it doesn't stick well! Doc thought that had to do with her poor pain control. He said he tried the patch because she is typically a poorly compliant pt. We discussed about setting times each day to dose.
PPLPMDL0080000001	Akron	OH	44333	12/28/2001	chronic arthritic pain, concern over his back pain patient.
PPLPMDL0080000001	Uniontown	OH	44685	12/28/2001	He said he was giving a patient 200 vicodin a month and he had trouble switching over 20mg q12h, i told him he may need to take 40mg q12h. He is using for noncancer chronic pain and cancer pain. Not fibromyalgia.
PPLPMDL0080000001	Mogadore	OH	44260	12/28/2001	arthritic pain. not using theo's anymore.
PPLPMDL0080000001					Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.

PPLPMDL0080000001	Akron	OH	44305	12/28/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Mogadore	OH	44260	12/28/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
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PPLPMDL0080000001	Euclid	OH	44132	12/28/2001	talked to sue. said doc is pretty elusive, but goes to tumor boards at 8 am at Euclid. He just started a pt. yesterday, pt has prostrate cancer and was on lorcet, but he was waiting until he had pain. They put him on 20 q12 and told him tonot miss a dose. She did say he will throw on a patch after about 60 q12. We talked about trying to stay with one analgesic because of the problems of detecting which is causing side effects or how will you titrate! Sue said could call Cheryl at Mentor and set up lunch on his day out there. but no guarantee he will show. Might be good to qualify nurses role in making suggestions for drugs, or at least titrating before adding the
PPLPMDL0080000001	Mogadore	OH	44260	12/28/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
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PPLPMDL0080000001	Uniontown	OH	44685	12/28/2001	He does hospice work, asked why can't get 160mg. He likes the ease of titrating and using Oxy IR for short term pain exacerbations, talked about arthritic pain, cancer pain and any chronic noncancer pain. Not using theo unless last resort went over the benefits of theo, no patients. senokot-s for hospice patients.
PPLPMDL0080000001	Cleveland	OH	44109	12/28/2001	in clinic, talked about pt that was using oxy and was in need of alot of bt meds, talked about titraing to 20mg q12 will do, low back, follow up
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	brought up sunshine reprint and explained to staff that oxycontin clinically proven effective for m oderate pain (less than 100 mg m orph a day). Every appreciated reprint. Get Ginsberg as soon as released again! Lots of post op stuff. June said she is writing as much as she can, but her only concern was whether or not the surgeons will follow. I explained to her that they told us if asps started the oxy, they would follow. Basali told me he would speak on behalf of oxy for medicaid if they tried to restrict because of abuse. But cost was another issue. He would support using cheaper therapy if pt. could tolerate, but with stip that oxy be available at some point.
PPLPMDL0080000001					Not much from the rest of the group. Everyone claims to be xing for atc pain.
PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	talked about oxy and using in post op cases and follow up in op setting
PPLPMDL0080000001	Garfield Hts	OH	44125	12/31/2001	doc using chiro still mainly for regional, interscalenes and axillaries. Still thinks it is not needed for epidurals. We discussed I/d, but he insists he gets better outcomes with bupri. Talked about post op. analgesia with less motor blockade. he said AN is trying to stay out of it, and letting surgeons manage, but that Rothfus is the guy to discuss the protocol with. Not here today, but left a note for donna to set up something with Rothfus. Next call- discuss lower limb surgs and if using regional anest.
PPLPMDL0080000001					is using on larger surgeries, just went into private practice and is still making clientel but is using oxy, not deterred by the media. did rx for rotator cuff yesterday and pt requested another less adicting med and one that isnt as strong. I reiterated the pt to gurley on those issues
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/31/2001	brought up sunshine reprint and explained to staff that oxycontin clinically proven effective for m oderate pain (less than 100 mg m orph a day). Every appreciated reprint. Get Ginsberg as soon as released again! Lots of post op stuff. June said she is writing as much as she can, but her only concern was whether or not the surgeons will follow. I explained to her that they told us if asps started the oxy, they would follow. Basali told me he would speak on behalf of oxy for medicaid if they tried to restrict because of abuse. But cost was another issue. He would support using cheaper therapy if pt. could tolerate, but with stip that oxy be available at some point.
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PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	talked about oxy and deaconess
PPLPMDL0080000001	Cleveland	OH	44102	12/31/2001	talked about oxy and metro
PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	talked about oxy in post op use in metro with trauma and gs use, residents talked about using 10 and 20mg dose
PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	talked about oxy and using in post op cases and follow up in op setting
PPLPMDL0080000001	Berea	OH	44017	12/31/2001	stocking and filling no issues
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/31/2001	stocked and filling
PPLPMDL0080000001	Berea	OH	44017	12/31/2001	stocked and filling
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	brought up sunshine reprint and explained to staff that oxycontin clinically proven effective for m oderate pain (less than 100 mg m orph a day). Every appreciated reprint. Get Ginsberg as soon as released again! Lots of post op stuff. June said she is writing as much as she can, but her only concern was whether or not the surgeons will follow. I explained to her that they told us if asps started the oxy, they would follow. Basali told me he would speak on behalf of oxy for medicaid if they tried to restrict because of abuse. But cost was another issue. He would support using cheaper therapy if pt. could tolerate, but with stip that oxy be available at some point.
PPLPMDL0080000001					Not much from the rest of the group. Everyone claims to be xing for atc pain.
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	doc said slide kits were too generic. Does a lot of teaching at school of nursing, needs more meat for presentations. He was subpoenaed for a hearing on behalf of a medicaid pt who was denied 120 mg tid. medicaid saying too much med. He is upset because he is doc. He is in charge of anest educ next year and I told him to get grant letter ready now so we can do something good. He said Tetzlaff would be guy to see about getting chiro on
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	ceu's, rebates, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	rebate, ceu's, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	ceu's, pens, pads, rebates
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	ceu's, pens, pads, rebates
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	ceu's, rebates, pens, pads
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PPLPMDL0080000001					Not much from the rest of the group. Everyone claims to be xing for atc pain.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/31/2001	is using much senokot both in hospital and out pt for retail purchases... using oxycontin post op, going well, just an issue off remembering now, which he is...likes q 12 and no celing
PPLPMDL0080000001	Middleburg Hts.	OH	44130	12/31/2001	no issues, likes oxy, fears media, uses mainly in onc pts, does alot of tumor sx, will use senokot as lax of choice
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	doc said slide kits were too generic. Does a lot of teaching at school of nursing, needs more meat for presentations. He was subpoenaed for a hearing on behalf of a medicaid pt who was denied 120 mg tid. medicaid saying too much med. He is upset because he is doc. He is in charge of anest educ next year and I told him to get grant letter ready now so we can do something good. He said Tetzlaff would be guy to see about getting chiro on
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PPLPMDL0080000001					Not much from the rest of the group. Everyone claims to be xing for atc pain.
PPLPMDL0080000001	Cleveland	OH	44106	12/31/2001	Doc not involved with the conversion calculator. Discussed DEA statement on abuse of opioids. He was aware. Asked him what he thought implications for painmgmt would be. He did not think it would carry much weight because DEA does get down on docs and makes them uncomfortable about xing. We discussed Commander Burke comments on docs who get in trouble. Rosenberg said the perception will take a long time to change. He was happy to hear them come out with this statement. Did not get into a detail on oxy, but have to get to it somehow with him. Really upset that we promote post op, but have to make the case that even Boswell is changing his mind for total joint replacement type procedures. Figure out a way without offending.
PPLPMDL0080000001					talked about oxy in post op use in metro with trauma and gs use, residents talked about using 10 and 20mg dose
PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	talked about oxy in post op use in metro with trauma and gs use, residents talked about using 10 and 20mg dose
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	doc said slide kits were too generic. Does a lot of teaching at school of nursing, needs more meat for presentations. He was subpoenaed for a hearing on behalf of a medicaid pt who was denied 120 mg tid. medicaid saying too much med. He is upset because he is doc. He is in charge of anest educ next year and I told him to get grant letter ready now so we can do something good. He said Tetzlaff would be guy to see about getting chiro on
PPLPMDL0080000001					doc said slide kits were too generic. Does a lot of teaching at school of nursing, needs more meat for presentations. He was subpoenaed for a hearing on behalf of a medicaid pt who was denied 120 mg tid. medicaid saying too much med. He is upset because he is doc. He is in charge of anest educ next year and I told him to get grant letter ready now so we can do something good. He said Tetzlaff would be guy to see about getting chiro on
PPLPMDL0080000001	Cleveland	OH	44195	12/31/2001	talked about oxy and using in post op cases and follow up in op setting
PPLPMDL0080000001	Cleveland	OH	44109	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Parma	OH	44129	12/31/2001	doc is going with 3 10's and is working much better. He is xing for home orders, but not that many. Says its going to take awhile to get really comfortable for otp. He really wants an inservice on floor, because nurses are just giving perc on top instead of titrating. Call Cathy Eichen to set up. Left some senokot. Next call, see if can add oxycontin standing orders.
PPLPMDL0080000001	Akron	OH	44310	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.

PPLPMDL0800000001	Cuyahoga Falls	OH	44221	12/31/2001	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Parma	OH	44134	1/2/2002	need to stop back with uniphyl sampels cards, they want more, is using alot, need to keep the chron on...talk about dose dumping and bid dosing. is using oxy ir for short acting adn duragesic for long acting, talked a bit about oxycontin and indications needs alot of reinforcement on abuse and divert issues, work tight with set up lunch for one on one with group docs
PPLPMDL0800000001	Barberton	OH	44203	1/2/2002	failed back pain but more new starts are getting percocet of oxycodone short actin for fear of diverting OxyContin.
PPLPMDL0800000001	Northfield	OH	44067	1/2/2002	went over doc kit and did a mock one to get dr and staff comfortable with using on pts, says likes pt agreeent and has never seen something like this before, will try on next narcotic pt in later today. says is using uniphyl since d/c of theodur, but i see nothing on data to say so, he is requesting and using samples though???, left senokot
PPLPMDL0800000001	Cleveland	OH	44195	1/2/2002	website information and labeling for oxyC skt info on protocol
PPLPMDL0800000001	Beachwood	OH	44122	1/2/2002	talked about oxy pt, he says that he has been off for holidays, but that he will use oxy in cases this week, says that he has begun to write like he used too, check on numbers
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	stopped by to set up lunches for 2002, he walked by and said he was on call over the holidays and had an emergency surgery to do for a fracture and used oxycontin prior to to get them out of pain and then successfully post Met with Dr. He said he is still using it in the nursing home. He said he goes to Manor Care, Rocky River, and Harborside as well as St. Augustine. I discussed the use of the pre-printed script pads. He said he wants some. He filled out the form and I told Maureen what to do with it.
PPLPMDL0800000001	Barberton	OH	44203	1/2/2002	Discussed the Marcus reprint and converting pts to OxyContin from vicodin and Roxicet. He had two pts calling in the for refills, he put a sticking note on the chart and when come back in he is going to switch to OxyContin. Uniphyl for COPD.
PPLPMDL0800000001	Cleveland	OH	44106	1/2/2002	doc would rather make a live presentation of conversion calculator to someone. so call Jim and have someone schedule some time to come out. Any Wednesday, so Boswell could be there.
PPLPMDL0800000001	Cleveland	OH	44195	1/2/2002	provided website info for partners against pain hit indication and labeling
PPLPMDL0800000001	Lakewood	OH	44107	1/2/2002	he said he is using a little more oxycontin for his ACLs and so far it seems to be working as well as anything else
PPLPMDL0800000001	Sagamore Hills	OH	44067	1/2/2002	et with hugus, doesnt give much time requested betadine (need to get more samples) needs continue refocus on oxycontin, says media and abuse issues effect his wirtng of our potent product? isnt writing but feels comfortable with vicodin
PPLPMDL0800000001	Cleveland	OH	44195	1/2/2002	hit both provided website info and skt protocol next Uni lat knee use of osyC
PPLPMDL0800000001	Shaker Hts	OH	44122	1/2/2002	talked about pt that was on vico and taking almost 10per day, he switched to oxy 40mg and pt is doing fine, talked about other conversions
PPLPMDL0800000001	Beachwood	OH	44122	1/2/2002	follow up with schneider reprint and talk about converting from sa agents, oxy 10mg dose, conversion guide
PPLPMDL0800000001	Beachwood	OH	44122	1/2/2002	briefly talked about the pt that he was having trouble with that was on oxy 10mg, he titrated to 20mg and doing well, talked about giving something as needed
PPLPMDL0800000001	Sagamore Hills	OH	44067	1/2/2002	talked about dose duping of theodur and bid dosing schedule as compared to uniphyls once a day and evening for nocturnal sx and no generic avail is good thing went over power graph
PPLPMDL0800000001	Cleveland	OH	44106	1/2/2002	see grabinsky
PPLPMDL0800000001	Mayfield Hts	OH	44124	1/2/2002	set up lunch through dafne for 3/19. Cannot book later in year til she talks to all the companies. Just no way to see docs in between pts. and really frown on reps at Tumor baords.
PPLPMDL0800000001	Mayfield Hts	OH	44124	1/2/2002	see cancer center
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	they said they don't see much oxycontin outside of the oncology group. He said he sees a ton of Vicodin and very little duragesic
PPLPMDL0800000001	Warrensville Hts	OH	44122	1/2/2002	see notes
PPLPMDL0800000001	Cleveland	OH	44122	1/2/2002	zaidi and southpoint
PPLPMDL0800000001	Beachwood	OH	44122	1/2/2002	see notes
PPLPMDL0800000001	Garfield Hts	OH	44125	1/2/2002	stocking and filling, no issues regarding oxycontin more than any other opiate
PPLPMDL0800000001	Olmsted Twp.	OH	44138	1/2/2002	Met with Anita. She is the nurse practitioner working with Dr. Wayne. She said the nursing home could use some education on pain management. She said the Staff Development nurse is Linda Navarro. I will call her. Anita gave me the name of a Dr. George Seikle and a James Cleary to go see. Dr. Cleary took a pt. off of Oxycontin and place them on Endocet. I will contact both of them.
PPLPMDL0800000001	South Euclid	OH	44121	1/2/2002	hit all products oxyC moving well with S Green rd.
PPLPMDL0800000001	Stow	OH	44224	1/2/2002	stocking and filling, no issues with stocking like the southland store, no fraud or discomfort fills were appropriate with all opiates
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	quick hit through the window, he said he is switching a Vicodin patient to oxycontin who came in taking 3-4 Vicodin a day now up to 7 or 8 a day. He thought that was too much
PPLPMDL0800000001	Lakewood	OH	44107	1/2/2002	he admitted to have slowed his use of oxycontin because of the bad media press. he was upset that everytime he comes across a medicine that he just gets comfortable with then some bad press either justifiably or unjustifiably ends up ruining the med. he said he has had some patients complaining that they do not want to go on oxycontin because of what they have heard about it and he does not have the time to explain why it would be beneficial for them and not to worry
PPLPMDL0800000001	Cleveland	OH	44195	1/2/2002	talked about post surg Uni lateral knee vs. IR oxycodone
PPLPMDL0800000001	North Olmsted	OH	44070	1/2/2002	he said he likes oxycontin for his patients taking too many short acting because too many can be damaging to the organs
PPLPMDL0800000001	Beachwood	OH	44122	1/2/2002	talked about post op use pts that come to him on perco or vico, conversion, if pt has more than 2 weeks of rehab will switch to oxy, conversion guide
PPLPMDL0800000001	Warrensville Hts	OH	44122	1/2/2002	talked about these perco pts that he has and he says that they are wanting perco, asked him why he would want to give to them, talked about conversion from perco to oxy, follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	1/2/2002	set up breakfast, talked about oxy and post op wht 10mg dose, looking at using oxy in gs cases with needs for a week or more
PPLPMDL0800000001	Akron	OH	44333	1/2/2002	new patient on OxyContin for spinal pain, and when came in he was only taking it every 3 -4 days for fear of addiction and still in back pain.
PPLPMDL0800000001	Akron	OH	44308	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44311	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44311	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	went over conversion and titration guide She appreciated the Senokot samples
PPLPMDL0800000001	Akron	OH	44310	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44308	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44311	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44308	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44308	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44304	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44311	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44311	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44333	1/2/2002	on open shoulder reduction using 20mg q12h with vicodin for prn use.
PPLPMDL0800000001	Akron	OH	44333	1/2/2002	severe post op pain management, ankle fusion and the metacarpel repairs. 20mg q12h.
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	he said he wrote Oxycontin for a new osteo patient who was taking Percocet around the clock. He feels they will be better served with 20mgs q12 of OXYCONTIN
PPLPMDL0800000001	Westlake	OH	44145	1/2/2002	she asked about taper a patient on 40mgs of Oxycontin off completely.
PPLPMDL0800000001	Hudson	OH	44236	1/3/2002	his usagee of all opiates are down, he says he uses and feels comfortable with oxy but the media has pummed us in the abuse adn diversion areas. that does hinder his writing of our product, his singles are down alot including duragesic, doesnt use theophylline only refills pt that are elderly adn currently on from pulmonologist
PPLPMDL0800000001	Cleveland	OH	44115	1/3/2002	Discussed Oxycontin and the media with Dr. I explained our new procedures for speaking programs. He is using both MS Contin and Oxycontin, although it appears from the rebates that Oxycontin in moving better.
PPLPMDL0800000001	Warrensville Hts	OH	44122	1/3/2002	Ashta.- Doc will most likely not be coming out here for very long. No news on if he will be picking up new office. Said he is coming back more and more to OxyContin. Left really for no reason but was speaking lots for kadian and duragesic and felt compelled to rx. I explained that if appropriate, those drugs should be used, but that oxycontin did offer great efficacy and flexibility at more savings! He claimed he would be going back to oxycontin doc would be happy to support oxycontin to medicaid if needed. He does not believe that it should be taken away as an option, although he agreed with the idea of trying to keep costs down. He wondered if related to abuse potential. We explained what Purdue has been doing in that regard, with support of statewide database. He wants that in Ohio, see how we can facilitate, but he wants to be involved and thinks the clinic's clout can go a long way to moving it through! He is satisfied with results of oxy for post op pts. who are on opioids atc because they do sleep better.
PPLPMDL0800000001	Cleveland	OH	44113	1/3/2002	Dr. remembered I was the Oxycontin rep. He said that he has about 40 nursing home pts. and 25 of the are at St. Augustine Manor. Five are at Treemont and the rest are scattered. He said that he is aware that Darvocet is not being used at St. Augustine Manor. He said they are using 100% Oxycontin. I explained that we are trying to not use PRN meds for chronic pain. He said he was aware. He didn't give me much time. His single entity opioids scripts /month has gone down, but his Oxycontin market share is over 90%. He is a big CII user and uses a lot of Darvocet. Also a big xanthanie use.
PPLPMDL0800000001	Cleveland	OH	44109	1/3/2002	talked about oxy in post op burn unit setting, alot of these pts need to have many surgeries, now using alot of perco, asked him about using oxy 10mg dose in the poat op setting, will do
PPLPMDL0800000001	Cleveland	OH	44109	1/3/2002	talked about using oxy after the pt is off of iv, he says that he like to go to ms, talked again about oxy advantages above ms, talked about in house use
PPLPMDL0800000001	Cleveland	OH	44109	1/3/2002	talked about pts coming in to clinic lately, says that many of them are sufferinr from seasonally respiratory problems, asthmatics esp. she is using uni 200mg in these pts to help them with symptoms, talked about using 400 and 600 in copd
PPLPMDL0800000001	Akron	OH	44333	1/3/2002	She is not comfortable with selecting the right pt so Oxy is being abused more so if needing a long acting is using the patch.
PPLPMDL0800000001	Cleveland	OH	44195	1/3/2002	provided website info and lax protocol
PPLPMDL0800000001	Akron	OH	44333	1/3/2002	Severe post op patients that can not tolerate vicodin.
PPLPMDL0800000001	Cleveland	OH	44109	1/3/2002	talked about oxy, she says that in the last few weeks she has written oxy several times, on burn unit now, says that she feels it will work well in this area, talked about 10mg dose



PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	hit oxyC for uni lateral knees - he's on elective rotation not in OR for while
PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	provided website info and indication next ask about uni lat knee arthroplasty CR vs. IR
PPLPMDL080000001	Cleveland	OH	44109	1/3/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	1/3/2002	followed up with chauhan pt
PPLPMDL080000001	Cleveland	OH	44102	1/3/2002	talked about metro
PPLPMDL080000001	Garfield Hts.	OH	44125	1/3/2002	is stocking and filling some discomfort with filling tid scripts
PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	see basali, popp
PPLPMDL080000001	Cleveland	OH	44115	1/3/2002	Did the 3rd quarter hospice rebate. Also spoke with Dr. Agneberg and one of the nurses named Donna. See notes under Dr. Agneberg.
	Cleveland	OH	44102	1/3/2002	Went to the second floor to speak with Donna and Barbara. Donna said they have one pt. on Oxycontin. They also have one on MS Contin. The MS Contin was taking Percocet for breakthrough so Dr. Kelajian went to T.I.d. Will see Dr. to discuss Oxycontin. Also saw Diane. Gave her a Pain Management calendar. State was in today on a complaint. We discussed briefly setting up another pain in-service. Aki me if we can get a certian JCAHO video for the facility. Told her I would check.
PPLPMDL080000001	Cleveland	OH	44106	1/3/2002	Spoke with Jeremy. He is the staff development nurse. I explained about the in-servicing I do in long-term care concerning pain management. I told him I sell Oxycontin. He said the in-servicing sounds interesting and he will run it by the D.O.N., Mary Hirschberger, R.N. He said he will have her call me. I will call back in a week if I haven't heard from her.
PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	hit both in clinic getting to Calabrese
PPLPMDL080000001	South Euclid	OH	44121	1/3/2002	hit all products Steve says 80's picking up rebate coupons for skt line
PPLPMDL080000001	S Euclid	OH	44121	1/3/2002	hit all products rebated for skt line more time next visit
PPLPMDL080000001	Stow	OH	44224	1/3/2002	stocking and filling
PPLPMDL080000001	Stow	OH	44224	1/3/2002	stock and filling
PPLPMDL080000001	Tallmadge	OH	44278	1/3/2002	stock adn filling
PPLPMDL080000001	Cleveland	OH	44109	1/3/2002	talked in burn unit, says that oxy 10mg is very useful in hoise, do not use alot of oxy in op setting, follow up
PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	hit indication and compare vs. combos SOAPd Yttenberg next ask for conversion case by c
PPLPMDL080000001	Hudson	OH	44236	1/3/2002	very nice call. first time meeting, only allowed one lunch per year....one visit per year.... says is using oxy for chronic pain at moderate to severe pain and for chornic pain pts, if needed he refers to western reserve pain mgmt
PPLPMDL080000001	Akron	OH	44312	1/3/2002	He is using percocet and vicodin alot and when going to long acting, he has gone to the patch, compared the two and showed advantages of OxyContin vs the patch and percocet and he is using OxyContin after percocet for musculoskeletal pain.
PPLPMDL080000001	Cleveland	OH	44109	1/3/2002	he is pushing more for oxy over perco in the op setting, using it alot in house, wants to use 10mg dose in op setting
	Tallmadge	OH	44278	1/3/2002	doesnt use alot she does alot of pediatrics and therefore is real real conservative with opiates did want the childrens senokot, treats constipation practically on every call with the kids, went over dosing schedule for senokot and detailedunipyl
PPLPMDL080000001	Akron	OH	44303	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44307	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44302	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44302	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44305	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44307	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
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PPLPMDL080000001	Akron	OH	44303	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44307	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44305	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44303	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44305	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44305	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cleveland	OH	44195	1/3/2002	Doc has to testify, his words, about rixing oxycontin for a medicaid pt. He mentioned that it was tid dose and I reinforced the q12 efficacy. We also discussed the pill count, since this was a medicaid pt. But it seemed like he had to justify tid dosing. I gave him titration guide and explained that we have no clinical support for anything other than q12! Said he wrote tid because 12 hour was not holding. Next, find out if tabs were right, could be locking self out. titration guide.
PPLPMDL080000001	Akron	OH	44302	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44307	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
	Mayfield Hts	OH	44124	1/3/2002	doc says he is writing dura because of abuse of oxycontin. did not think the pharmacies were stocking it, particularly the atrium. We discussed joint statement and that while abuse is a problem, doc should not withhold appropriate meds, and that by all guidelines oral is the preferred route because of convenience and cost and reliability. Asked if he would start rixing oxycontin again for the appropriate pts who have atc pain, he said only if pharm stocks. Told him I would check and let him know. Staff had a lot of questions. regarding differences between dura and oxycontin and we discussed titration and reliability.
PPLPMDL080000001	Akron	OH	44310	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44305	1/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Brooklyn	OH	44144	1/3/2002	followed up to new 80mg pt, pt doing very well, was having some lightheadedness, but after a few days is now doing fine, talked about dosing oxy q12 again, says that he has begun in some pts keeping them on q12 longer before tid, keep working
PPLPMDL080000001	Akron	OH	44333	1/3/2002	new pt, a lady with arthritis put on 10mg q12h.
	Lakewood	OH	44107	1/3/2002	Spoke with Dr. Ramos about the importance of writing a straight order for LTC pts. Explained that when PRN orders are written for chronic pain, the residents usually don't get it, and many times it is the nurses who are not giving the meds as it puts the decision in their hands. He agreed. He said he has seen this happen. I explained that Oxycontin is the solution as when he writes it, it is written q12h, not PRN and only has to be given twice a day. I left him the study on Pain in the Institutionalized Elderly. We discussed the pre-printed script pads. He already has them. I left him some Senokot-S samples and also will get Uniphyl sent to him. Told him to dose talked about use in chronic pain, says that he is still using oxy 40mg as his high dose, is going to oxy after perco and more than 6 per day, indication quick reference to indication for oxyC bad timing come back later focus on Stones- kidney & gaul
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	doc admitted that he looked for chiro in the carts and not there, only in piux. thinks that they have just been using up what they had in stock already. He really wants it for OR and has to order it from pharmacy. Asked him to do that, he will. discussed bags of chiro, told doc not get hopes up.
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	See Ayad- Lydon says he is using the .5 for his emergency c's, not comfortable yet with using .75. Disclosed the warnings for 3/4 for I/d. Korones says he can't find it. Explained to both what ayad shared. Called Mike in Pharmacy, he says he is not seeing the savings he should be getting. Call troy in purchasing and get contract info and find out what their pricing should be.
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	talked about using oxy in cases where the pt comeson to floor on perco from ortho cases, showed conversion from pi, follow up
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	talked about where he is using oxy, he is using in cases where plastics needed in ca surgery, talked about usig in other cases where pts need meds for atc pain, hand surgeries lately
PPLPMDL080000001	Cleveland	OH	44113	1/4/2002	talked about uni and copd, also oxy and using the 10mg pill in pts that need atc pain control, conversion from vico
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	chronic pain, low back musculoskeletal pain if vicodin or percocet is not controlling.
	Cleveland	OH	44111	1/4/2002	See Ayad- Lydon says he is using the .5 for his emergency c's, not comfortable yet with using .75. Disclosed the warnings for 3/4 for I/d. Korones says he can't find it. Explained to both what ayad shared. Called Mike in Pharmacy, he says he is not seeing the savings he should be getting. Call troy in purchasing and get contract info and find out what their pricing should be. Choi- talked to Eileen about oxycontin concerns. none to speak of. We talked about discharging pts. suggested that they send to Parran instead. she liked that and wants to talk to Choi about it. She thought she would also mention it to the Pain committee for a speaking event. for medical grand rounds.
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	talked about uto use, he used oxy in nephrectomy, 10mg and pt did well, talked about using oxy in similar cases
PPLPMDL080000001	N. Royalton	OH	44133	1/4/2002	tried to get in before scheduled lunch know soe same people in pain mgmt, talked with sue on useage and effectiveness,
PPLPMDL080000001	Cleveland	OH	44195	1/4/2002	hallway compared oxyC to perc and asked when last perc RX wrote
PPLPMDL080000001	Akron	OH	44333	1/4/2002	patients waiting for joint replacements or are not candidates for surgery
PPLPMDL080000001	Cleveland	OH	44195	1/4/2002	hit product labeling indication. and supportive of proper use of opioids via doc kits
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	See Ayad- Lydon says he is using the .5 for his emergency c's, not comfortable yet with using .75. Disclosed the warnings for 3/4 for I/d. Korones says he can't find it. Explained to both what ayad shared. Called Mike in Pharmacy, he says he is not seeing the savings he should be getting. Call troy in purchasing and get contract info and find out what their pricing should be.
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PPLPMDL080000001	Akron	OH	44310	1/4/2002	spoke with md again about starting sooner - reinforced indication and asked for those patients that will move to LA 's ultimately if they have mod. pain from a 7 on to start with oxycontin. I can tell it gave md a point to think about POA: need to reinforce indication and get specific with pt types



PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	See Ayad- Lydon says he is using the .5 for his emergency c's, not comfortable yet with using .75. Disclosed the warnings for 3/4 for I/d. Korones says he can't find it. Explained to both what ayad shared. Called Mike in Pharmacy, he says he is not seeing the savings he should be getting. Call troy in purchasing and get contract info and find out what their pricing should be.
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	see notes
PPLPMDL080000001	Cleveland	OH	44102	1/4/2002	metro
PPLPMDL080000001	Mayfield Hts	OH	44124	1/4/2002	spoke to Daphne, ok to pop in on Tumor boards in Ross on thurs am's at 8 am. Try to be low key there, but at least get intro to guys. Find if any opps to see these guys on a regular basis.
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	SEE ANEST AND CHOI
PPLPMDL080000001	Cleveland	OH	44195	1/4/2002	hit ER staff working on Queen
PPLPMDL080000001	South Euclid	OH	44121	1/4/2002	hit all products they're filing rx's but not high vol
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	Barberton FP.
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	Seeing mainly from Hazra and Connelly.
PPLPMDL080000001	Akron	OH	44333	1/4/2002	talked about him thinking of one new patients to start on OxyContin, he is maintaing alot on Oxy but not alot of new starts. Concern is pts do not want OxyContin and he has lost some of his comfort with Rxing OxyContin. Nonspecific in disease states, working on conversions from vicodin.
PPLPMDL080000001	Cleveland	OH	44195	1/4/2002	talked about uni knee arthroplasty snd oxyC recent lit next now starting up again with cases get specif
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	Uniphyl for COPD patients and emphysema patients, one pt on BID going to conver to 400mg uniphyl in evening. OxyContin selecting the right patient, compression fractures and arthritic pain in the elderly, AGS guidelines.
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	She is having trouble with her OxyContin patients, dismissed two in last two weeks, all chronic pain patients she is sending to pain clinic.
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	talked in clinic, trauma use has stayed the same, did agree to use oxy in cases where pts are started on perco and take more than 4 per day
PPLPMDL080000001	Akron	OH	44333	1/4/2002	Mentioned new pt with back pain that was taking 6 vicodin and converted to 20mg q12h. Uni, revisiting using theo more.
PPLPMDL080000001	Akron	OH	44311	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
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PPLPMDL080000001	Akron	OH	44302	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	Daw, Spiro, Chauhdry- Tumor Boards today. Daw asked about pt. asst. program. Gave paperwork to Debbie. Does initiate la oxcyc for most pts with persistent pain. Chauhdry was announced as 2002 physician of the year. Kranyak indicated she prefers la meds because easier to manage. She will rx for pts who come right from their primary service. Finds that oxycontin is easy to titrate and convenient dosing.
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PPLPMDL080000001	Parma	OH	44134	1/4/2002	Met with the D.O.N. and some of the floor nurses to discuss the use of Oxycontin in their moderate to severe pain pts. who need an opioid for an extended period of time. Discussed how to titrate them and how to convert them from Cllis per our PI. Robin has 6 pts. on Oxycontin on her floor and all are doing well.
PPLPMDL080000001	Akron	OH	44305	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44310	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cleveland	OH	44195	1/4/2002	quick hit mentioned moderate pain indication next ask more specific on recent sarts does have continuous/ need to titrate?
PPLPMDL080000001	Cleveland	OH	44111	1/4/2002	Daw, Spiro, Chauhdry- Tumor Boards today. Daw asked about pt. asst. program. Gave paperwork to Debbie. Does initiate la oxcyc for most pts with persistent pain. Chauhdry was announced as 2002 physician of the year. Kranyak indicated she prefers la meds because easier to manage. She will rx for pts who come right from their primary service. Finds that oxycontin is easy to titrate and convenient dosing.
PPLPMDL080000001	Akron	OH	44310	1/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cleveland	OH	44109	1/4/2002	set up lunch, talked about pt that he is following with dr harris, on oxy 40mg q12, still is taking perco atc, conversion to 60mg q12 using 20s
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	talked about pain management, compression fractures and arthritic pain in the elderly along with the AGS guidelines, discussed a lady with vertebral fracture , 10mg q12h.
PPLPMDL080000001	Akron	OH	44333	1/4/2002	two conversions from vicodin today, taking 4 a day switched to 20mg q12h, one has spinal or disc disease and the other has diabetic neuropathy.
PPLPMDL080000001	North Royalton	OH	44133	1/4/2002	Gave Jill a Pain Management Calendar and confirmed in-service dates. Met with Debbie and gave her the pain assessment wall chart. She asked me to discuss 3 pts. who are in pain with the nurses. Discussed 2 of them with Susan. One is a pt. of Dr. Sheth whi is getting Vicodin 1 q6h and is in pain. Dr. likes to go to Ultracet next. He will try that 1 t.i.d. with Vicodin 1 q6h prn. I told Susan to watch pt. for a few days to make sure that pain is controlled. If not, ask to convert to Oxycontin 1 10mg q12h. Other pt. is Dr. Sundaram's and is on Oxycontin 20mg q12h with oxycodone 5 mg q6h prn for breakthrough. Seems to be doing well. Last pt. is from Dr. Pannu and is on Darvocet N-100 taking 1 q6h. Told nurse to aks to convert to 1 10mg q12h Oxycontin. She said Dr. will be in today and she will ask. Will follow-up on all these pts. on Jan 15 and 17th during in-service. Tim, their consultant from Lo Med went to Toledo. New consultant is Clarice, from Lo Med.
PPLPMDL080000001	Barberton	OH	44203	1/4/2002	OxyContin only dosed q12h,
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	talked in 9th floor, asked about pts that are on short acting agents and taking 4 per day, pts still have pain, talked about indication per pi and how oxy could be a good alternative, conversion per pi
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	informed doc that we are trying to get someone in on 1/30. he said the cost of the conversion program is now \$100,000 and that he wants to see someone by the end of the month. He is also heavily pursuing Janssen to support this. Called Jim
PPLPMDL080000001	Akron	OH	44319	1/11/2002	some misuse of OxyContin and when suspicious he is using th epatch. Need to find out main reason using OxyContin,
PPLPMDL080000001	Cleveland	OH	44113	1/11/2002	Doc wants to discuss bringing in PA's so he can expand practice. They will need lots of help bringing crew up to speed. He doses vicodin es, up to 4 a day, then he'll go too long acting. Expand moderate pain business here. We discussed urine screens- told him to make sure they will pick up fentanyl and oxycodone, because some do not. Explained that for billing, code as therapeutic drug monitoring. Wanted to know more about supervision rule, ask Stare. follow up on Wed.
PPLPMDL080000001	Gates Mills	OH	44040	1/11/2002	he's using more oxycontin but his philosophy is to shy away from opioids. I showed him the onset of action and hte steady state levels reached 24-36 hours this will aid his patients with fluctuating pain needs
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	see boswell
PPLPMDL080000001	Parma	OH	44129	1/11/2002	still need to uncover where using diluid, and why writing theo chron, discussed branded generic status and dose dumping and went over power graph on basic generics, discussed uniphyls qd vs bid dosing
PPLPMDL080000001	Parma	OH	44129	1/11/2002	still waiting tamper resist rx pads, difficult to see r/t front office guarding his office, likes the generic theo feels no real difference went over power graph adn left b ehind. is dropping on all strong and combos r/t slowing practice and evaluating pain stricter r/t abuse and media issues
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	talked at lunch, indication of oxy and conversion from sa, per pi
PPLPMDL080000001	Akron	OH	44333	1/11/2002	knee replacement cases and on pt where vicodin was not holding the patients and the pt wanted better pain control.
PPLPMDL080000001	Akron	OH	44333	1/11/2002	chronic spine cases where concern about taking too many vicodin and where vicodin is not efficacious.
PPLPMDL080000001	Akron	OH	44319	1/11/2002	Using OxyConti for efficacy and duration of action, new pt is a lady that has been on vicodin for hip pain dose per OxyContin PI.
PPLPMDL080000001	Cleveland Hts	OH	44118	1/11/2002	ceasar chicken for lunch in two weeks.
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	PRODUCT MENTION IN ATRIUM HAS USED IN PAST NOBODY STARTED LATELY -Plugged for similar to percocet
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	talked about oxy and indication per pi
PPLPMDL080000001	Cleveland	OH	44109	1/11/2002	metro
PPLPMDL080000001	Parma	OH	44129	1/11/2002	stocking and filling, one fraud rx for vicodin came this am, he did not fill nothing to speak of with oxy though, is stocking and filling per pts, somem tid dosing with pain mgmt docs but is comfortable filling at tid but no lower dosing schedule
PPLPMDL080000001	Parma	OH	44129	1/11/2002	stocking and filling
PPLPMDL080000001	Parma	OH	44130	1/11/2002	stocking and filling, said pts are still leary of being a target of crime when filling oxy rx's, but no incidents have occurred to his knowledge
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	see boswell and safe conduct
PPLPMDL080000001	Cleveland Hts	OH	44118	1/11/2002	ceasar chicken for lunch in two weeks.
PPLPMDL080000001	Euclid	OH	44119	1/11/2002	Amy, things are going fine I told her about dr. george she hadn't heard anything. things have been runnig pretty smoothly. no issues wht the scripts she see's comming in.
PPLPMDL080000001	Cleveland	OH	44119	1/11/2002	Spent the day doing the third quarter hospice rebate. Also discussed setting up an appt. between Jan and Ruth Plant to discuss a program that Ruth wants to present. Any Friday is usually a good day.
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	hit dept mention product need to get next lunch via Dadian
PPLPMDL080000001	Cleveland	OH	44106	1/11/2002	need to get Debbie to schedule time for appt.
PPLPMDL080000001	Akron	OH	44333	1/11/2002	Post op

PPLPMDL0080000001	Akron	OH	44333	1/11/2002	OxyContin new PI.
	Parma	OH	44129	1/11/2002	met with Ortega, very pleasant, is using, no new threats of kadian use, especially after Abbott dinner round table program. feels comfortable using oxy and is carefully screening pts for abuse potential and feels comfortable with most/all of his pts that they are legitimate, we discussed that in treating pain mgmt, many physicians get "burned" as a result of drug seekers, but re affirmed that he is doing the right thing in treating his pts pain and doing appropriate assessment
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	1/11/2002	HIT ALL PRODUCTS IN HALLWAY NO OXYC STARTS LATELY BUT HEAVY ADMINSTR. ROLE LESS CLINICAL EXPOSURE
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about oxy and the post op pt who is having atc pain and having it for an extended period of time, talked about how to dose oxy and indication per the pi
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about post op pts that are having atc pain and will have for extended period of time, talked about indication of oxy and conversion from percocet per the oxy pi
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about oxy and indication per pi, talked about using oxy in pts with moderate pain post op that is going to last for extended period of time, per pi, follow up
	Garfield Hts.	OH	44125	1/11/2002	still uncomfortable with using oxy r/t media attention, really nbs extra enforcement on picking the appropriate pts and documentation, went over kit, still going to be a very small opiate writer as entire practice is.
PPLPMDL0080000001					would like to capture appropriate oxy pt, those per pi
PPLPMDL0080000001	North Olmsted	OH	44070	1/11/2002	he said he is using more oxycontin than ever because he just keeps getting back great results
	Parma	OH	44129	1/11/2002	very pleasant and as always in a hurry, very very busy office, people lined in the outer hallways, didn't want to talk to much, short detail on chronotherapy and the 24 dose dump, wanted samples, no cards left good reason to return in short future, Sharon requested more bedtime samples, still waiting shipment
PPLPMDL0080000001					
PPLPMDL0080000001	Euclid	OH	44119	1/11/2002	He's hardly writing for any oxycontin but he takes as if he were an authority on using opioids. I keep trying to establish -1- 1 potency with vicodin but he's difficult to move along
PPLPMDL0080000001	Akron	OH	44333	1/11/2002	chronic OA and low back pain per PI indication.
PPLPMDL0080000001	Uniontown	OH	44685	1/11/2002	lady that have hip and back pain that was taking vicodin is now on 20mg q12h per Oxy PI conversion.
PPLPMDL0080000001	Euclid	OH	44119	1/11/2002	he's willing to use in OA patients but hasn't started anyone yet. I showed him the advantage of oxycontin being single entity for his elderly not wanting them to get to much acetaminophen.
	Cleveland	OH	44106	1/11/2002	Laura manages palliative care for Ireland- Mainly for Levitan, Dowlati, Bokar, and ?. find out who else does this with her. She had asked about Oxycontin and MsContin comparisons. We talked about the active metabolites in morphine, potentially more side effects, and older delivery system being monophasic v biphasic oxycontin. She agreed that she has noticed less side effects with oxycodone. Then we talked about the fentanyl patch. Mainly about how much easier and flexible it is to titrate with oxycontin. We discussed the titration guide, 2/3 rule, because she would give a 20 mg tab instead of 2 10's and then have to go q8 if pt. called and was not controlled.
PPLPMDL0080000001					She also asked about urinary retention, but pi did not have much about it, so gave her number to medical. She orders and doc basically sign off on her orders. She put me in touch with nurse educator. Lisa will be out for
PPLPMDL0080000001	Cleveland	OH	44106	1/11/2002	gave her titration information per PI ask about what does PRn opioid failures
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about post op pts and how they may have atc pain for extended period of time, talked about indication and titration per the pi
	Cleveland	OH	44113	1/11/2002	floor packed- asked doc if he starts all oxycontin pts at 10 mg q12h or if he converts from sa dose. he just starts low and moves up, does not want to give too much. gave doc a conversion guide and explained that if he wants to maintain an equianalgesic dose, he should be converting 4-6 doses of vico to oxycontin 20 q12h and that he can titrate every day until pt is controlled. He said he thought you had to climb the ladder. But we discussed maintaining equianalgesic outcomes. Puro has lunch here on 2/25 I put one on for 3/21. Next call- what is a sa failure?
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about oxy and also about pts who need to be titrated down at the end of tx, told her who to do it per pi
PPLPMDL0080000001	Parma	OH	44129	1/11/2002	nds samples out of cards, sheeri had baby, not back to work yet, office slow over holidays, aim to gain the dur and slo bid business really discussed benefits of uniphyl vs generic
	Euclid	OH	44119	1/11/2002	He's down still from being out of the country for a month but he is using more duragesic than he has in the past. it's difficult to get him to specify why he uses one over the other. but he did mention that he used duragesic for a patient that had some abuse issues with depression and he didn't want them to be at risk for an overdose. he perceives it as being a safer medication in high risk patient based off this one example.
PPLPMDL0080000001					
PPLPMDL0080000001	Akron	OH	44333	1/11/2002	new disc disease patient on OxyContin 20mg q12h.
PPLPMDL0080000001	Cleveland	OH	44109	1/11/2002	talked about oxy and dosing it q12 in post op pts with atc pain and will have it for extended periods of time, talked about dosing of oxy per pi
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	Indication per PI was discussed, he said going to the patch for new chronic pain patients. Abuse and diversion is the biggest concern.
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/14/2002	Dr. Alonso hasn't tried since the first of the year I asked her to think of oxycontin for procedures where she would want to have more continuous pain control.
PPLPMDL0080000001	Cleveland	OH	44195	1/14/2002	breakfast and conversion guides to offices. June says she is ordering and that no one is complaining. Called dino, need to get to rehab unit because they are using pceas for days when pt can be on oral meds, great opp.
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about oxy and using it in post op cases where pts needs meds for an extended period of time, per oxy pi, follow up
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about oxy and using it in post op cases where pts needs meds for an extended period of time, per oxy pi, follow up
PPLPMDL0080000001	Lakewood	OH	44107	1/14/2002	quick hit in the hallway he claims he is writing more than he really is. Talk more specific patients next time
PPLPMDL0080000001	Cleveland	OH	44104	1/14/2002	made quick mention of indication per PI
	Tallmadge	OH	44278	1/14/2002	met with crible first time; did lunch. is using oxy appropriately but he feels lacking in pain mgmt and would like further education in that area WILL GET BACK TO HIM WITH FUTURE PAIN MGMT SEMINAR INFO. didn't know about conversions and that vicodin and oxycontin were similar in potency. isint using theophyllines but is maintaining pt on and for difficult too manage, otherwise is using more new products, accolate and singular and just generally the inhalers. feels he undertreats constipation. need to f/u with pain mgmt info and uniphyl samples
PPLPMDL0080000001	Garfield Hts	OH	44125	1/14/2002	problems with program on 126, grant not approved yet. called simon to move through and find out what is going on. Suggested Jeannie talk to Sue Lynch to make arrangements for late payment. of honorarium in case further delayed at home office.
PPLPMDL0080000001	South Euclid	OH	44121	1/14/2002	doesn't think writes Duragesic - 1-2 /mo. Darvocet perceived as easy to write- well tolerated for elderly. plugged the norpropoxephine build up in the elderly stated indication OC per PI & much lit. states Darvocet no better than Tylenol for analgesia next provide proof addressing Norpropox.
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about uni and copd, 400mg doses
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	work harder to show choosing duragesic over oxyContin for someone who can swallow has no advantages. Go over WHO step ladder
PPLPMDL0080000001	Cleveland	OH	44195	1/14/2002	breakfast and conversion guides to offices. June says she is ordering and that no one is complaining. Called dino, need to get to rehab unit because they are using pceas for days when pt can be on oral meds, great opp.
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about using oxy in post op case where pt needs meds for more than a few days, per the pi, talked about starting doses
PPLPMDL0080000001	Cleveland	OH	44195	1/14/2002	breakfast and conversion guides to offices. June says she is ordering and that no one is complaining. Called dino, need to get to rehab unit because they are using pceas for days when pt can be on oral meds, great opp.
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about using oxy in er setting, dose so for pts that are already on oxy or cases where severe pain is, oxy indication per pi
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	get more time with him. He said he is not comfortable with oxycontin yet. Asked what would get him comfortable and he said time. He said he wants the neg. media attention to die down a little more first
PPLPMDL0080000001	Tallmadge	OH	44278	1/14/2002	needs more pain mgmt training is very receptive to any future training opportunities. isint using uniphyl or theophyllines feels there are better things to use than promoted senokot
PPLPMDL0080000001	Tallmadge	OH	44278	1/14/2002	met with, isint writing any opiates as stated and she isint and numbers reflect
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about oxy and using it in post op cases where pts needs meds for an extended period of time, per oxy pi, follow up
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	going after Uniphyl writing alot of BID theo's.
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	one case where she was grafting the bone and reattaching th ligament on right wrist.
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about oxy and using it in post op cases where pts needs meds for an extended period of time, per oxy pi, follow up
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked fairview hosp
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked fairview hosp
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	he appreciated the samples and talked about the importance of recommended Senokot with oxycontin
PPLPMDL0080000001	Lakewood	OH	44107	1/14/2002	went over some conversions which he didn't think were accurate then showed PI and calculated some and he then said the chart should be useful
PPLPMDL0080000001	Cleveland	OH	44195	1/14/2002	breakfast and conversion guides to offices. June says she is ordering and that no one is complaining. Called dino, need to get to rehab unit because they are using pceas for days when pt can be on oral meds, great opp.
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/14/2002	No issues stocking oxycontin and moving alot of scripts pain management and some of the orthopedic guys
PPLPMDL0080000001	Mayfield Hts	OH	44124	1/14/2002	getting scripts from Dr. Nice mostly out of the orthopedic surgeons. stocking all doses
PPLPMDL0080000001	Cleveland	OH	44106	1/14/2002	hit ortho clinic worked floor have lunch set up
PPLPMDL0080000001	Cleveland	OH	44106	1/14/2002	spoke with Lisa RN and gave me # for administration to set up lunch inservice - get more time w/ Kundtz
PPLPMDL0080000001	Cleveland	OH	44106	1/14/2002	hit both with Margie B. some oxyC moving and not much Uni
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	OxyContin post op pain
PPLPMDL0080000001	Fairlawn	OH	44333	1/14/2002	OxyContin scripts are down.
PPLPMDL0080000001	Cleveland	OH	44195	1/14/2002	breakfast and conversion guides to offices. June says she is ordering and that no one is complaining. Called dino, need to get to rehab unit because they are using pceas for days when pt can be on oral meds, great opp.
	Akron	OH	44333	1/14/2002	Quick hit on the indication of Oxycontin per PI, seeing alot of back or musculoskeletal pain, he said he has patient taking 6vicodin a day and he has one pt in the waiting room. Discussed conversion per PI and he said he will convert.
PPLPMDL0080000001					All of his post op patients are getting vicodin, only one OxyContin patient and it is for chronic vascular pain. Discussed OxyContin indication for post op pain per PI.
PPLPMDL0080000001	Lyndhurst	OH	44124	1/14/2002	He has a case coming up that he has oxycontin in mind for. it's arthroscopic surgery and there will be a fair amount cutting so he thinks oxycontin will be a good fit. He said that he had a difficult patient coming in this morning but he didn't want to give them oxycontin because he felt they were displaying seeking behavior.
PPLPMDL0080000001	Cleveland	OH	44103	1/14/2002	She is now starting pts. both for Ca and non malignant per PI only after complete assessment and consult from specialist
	Richmond Hts	OH	44143	1/14/2002	discussed new patient prospects for oxycontin. He said I like to go slow I know it's good drug but their watching it. I asked him if he had any concerns with the patients he has on it now and he doesn't he feels comfortable and their doing well. I asked him to consider adding on oxycontin to a patient that was taking more and more SA but he was gun shy.
PPLPMDL0080000001	Cleveland	OH	44104	1/14/2002	hit oxyC for LBP per PI next tell me of new start
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	she said she read about a new abuse proof version of oxyContin being studied. Showed her the 10 point plan then went over conversion chart
PPLPMDL0080000001	Tallmadge	OH	44278	1/14/2002	set up and confirmed turner's mill speaker lecture with shanfelt and ruth plant.
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	he said he needed more samples of Uniphyl because he likes to start new patients on it with samples first to make sure they can tolerate it
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about oxy and using it in post op cases where pts needs meds for an extended period of time, per oxy pi, follow up

PPLPMDL0080000001	Cleveland	OH	44106	1/14/2002	hit in atrium writes per pi for surgery those needing continuous analgesia hit the single entity benefit	WELCOMES ME TO PAGE HIM AND HE WILL TRY TO GET ME INTO WEDS 7AM CONF FOR DEPT FACE TIME
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	post op, oxy 10 to 20 mg for hernia cases, if pts needs meds for more than a few days, per oxy pi	
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/14/2002	He rarely stops it so i set up another lunch with him I asked him to consider oxycontin as add on therapy for his patients that may have started out on a SA for episodic pain but have advanced to taking them q6-8 hours. he said he would give it some thought	
PPLPMDL0080000001	Mayfield Heights	OH	44124	1/14/2002	I asked him to consider oxycontin as add on therapy to patients that are taking more SA agents ATC to add 10mg and bring down the SA as a transition period.	
PPLPMDL0080000001	Richmond Heights	OH	44143	1/14/2002	He felt that he used alot of oxycontin last year??? He uses mostly in hte elderly population with co-morbid illnesses that require alot of other medications. I asked himm about Dr. george and he dodn't want to discuss his whereabouts but told me that he would be turning up soon. I saw on one of his calendars that Dr. Georges page number was posted on there, it looks as if george will end up there.	
PPLPMDL0080000001	Lyndhurst	OH	44124	1/14/2002	he's been using more uniphyl because of uni-drug and theo-drug being taken off the market. He doesn't use as much as 10 years ago but uses as adjunct with patients that are refractory and ones that have difficulty at night.	
PPLPMDL0080000001					he feels that the chronothorapic dosing of uniphyl works for some patients and some patients it doesn't make a bit of difference. keep him stocked well with samples his secretary is on uniphyla and says it's the only theophylline that doesn't give her heart palpitations.	
PPLPMDL0080000001	Cleveland	OH	44111	1/14/2002	talked about using oxy in hernia cases where the pt is going to need meds for pain for more than a few days, talked about oxy indication per pi, conversion also	
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	she was very interested in oxyContin and particularly with dosing and the dosage conversion chart as we went over several examples.	
PPLPMDL0080000001	Lakewood	OH	44107	1/14/2002	he said he is using more than ever before of oxy, he said he likes our pain scales and wanted more for his staff	
PPLPMDL0080000001	Fairlawn	OH	44333	1/14/2002	He is getting referrals from the crystal clinic, most of his referrals are failed low backs. If the pts come to him and prefer vicodin , he will keep the pt on vicodin. Discussed the OxyContin indication per PI and if taking opioids	
PPLPMDL0080000001	Westlake	OH	44145	1/14/2002	ATC, the patient is appropriate for OxyContin and discussed conversions per PI. Specific back pain patient was going to be seen, he was a workers comp patient.	
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	lunch we talked about a couple of patients who are doing well on OxyContin with back pain. He did a good job selling int to the other 2 docs at lunch. Went over dosage conversions and proper tapering off. Went over	
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/14/2002	Uniphyl on step 3 and the benefits	
PPLPMDL0080000001	Akron	OH	44333	1/14/2002	Talked about the indication for low back pain per PI. He has a patient coming in this afternoon taking 4 vicodin and calling early for refills and he is going to convert from vicodin to OxyContin per PI. Working on chronic low	
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/14/2002	back pain patients taking 4-6 vicodin a day and not being controlled. Need senokot samples.	
PPLPMDL0080000001	Akron	OH	44304	1/14/2002	Huron- talked to Carolyn, had a pt they wanted to register for indigent program, gave her paperwork. Doc said he generally "eyes" pts to determine starting dose, but generally goes up to 80 q12 but then will go tid.	
PPLPMDL0080000001	Akron	OH	44304	1/14/2002	Explained no info on tid and should just titrate to 120 q12. need to find out how he writes 80, if using one tab, stuck. Reinforced same thing with Carolyn and aske dfor her help to suggest to doc to up 12 hour dose. before	
PPLPMDL0080000001	Akron	OH	44304	1/14/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.	
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PPLPMDL080000001	Cleveland	OH	44109	1/15/2002	tumor boards, great cases today. gave each doc a titration guide, no real interaction, but lunchon thurs. discuss going with oxycontin before duragesic
PPLPMDL080000001	Akron	OH	44307	1/15/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Cleveland	OH	44109	1/15/2002	tumor boards- gave each doc titration guide. lunch on thurs.
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PPLPMDL080000001	Akron	OH	44333	1/15/2002	larger cases with bone involvement, most cases are done at the hospital, he does have a case today with pin remaoval and going to give 10mg q12h.
PPLPMDL080000001	Akron	OH	44333	1/15/2002	chronic knee pain patient, 10mg q12h wrote one today.
PPLPMDL080000001	Cleveland	OH	44195	1/15/2002	quick q 12 hr plug and indications per PI
PPLPMDL080000001	Independence	OH	44131	1/16/2002	quick hit in hall: tried to schedule appt wiht him, need more time, too busy today, is using oxy but using increasing amt of duragesic r/t less abuse potential. media influenced and said pt are fearful of using oxy; discussed his practice sees alot of elder pt with chronic pain, oa and ra and when nsais are no longer working, he goes from the vics to durgaesi discussed what and mouth is preferred route of admin
PPLPMDL080000001	Beachwood	OH	44122	1/16/2002	talked about his use of oxy, using it in alot of post op cases, not in scopes, but in shoulders and others, indication per oxy pi
PPLPMDL080000001	Parma	OH	44129	1/16/2002	still trying to uncover where dr g is using diluid, he still has fears of pt becoming "addicted" to oxycontin, yet isnt fearful of the entire class of c-2's as being equal in potential to addiction. try to find literature or seminar to educate dr g on opiates as a class and pain mgmt. still using uniphyl on debbies mom with great results but seeing theochron creeping up, talked about generics and bid status
PPLPMDL080000001	Independence	OH	44131	1/16/2002	discussed indication and conversion chart dr was again surpsed at potency issues in regards to percocet and vicodin, talked about constipation as well
PPLPMDL080000001	Cleveland	OH	44113	1/16/2002	talked about post op cases that he has tom, total knee that he says will be pt for oxy post op, indication per oxy pi
PPLPMDL080000001	Beachwood	OH	44122	1/16/2002	talked about post op use of oxy, talked about the 10mg dose for pts who are going to have pain needs for more than a few days, indication and conversion per oxy pi
PPLPMDL080000001	Cleveland	OH	44109	1/16/2002	talked about oxy and using it in case where the post op pt is on pca and then is switched to oral, oxy 20mg dose for pts after back surgery indication per oxy pi, follow up
PPLPMDL080000001	Cleveland	OH	44113	1/16/2002	talked about why oxy or dura, says that he uses either one depending on what the pt wants, talked about oxy advantages and why taking pills actually gives the pt some control, indication per pi
PPLPMDL080000001	Independence	OH	44131	1/16/2002	discussed starting next chronic pain pt that is currently on short acting and taking around the clock to try oxy; has elder man dr is questionable if good candidate
PPLPMDL080000001	Oakwood	OH	45419	1/16/2002	oxy- dea statemnt to focus on appropriate pt selection based on indication and PI uni avail skt s samples
PPLPMDL080000001	Beachwood	OH	44122	1/16/2002	beachwood ortho
PPLPMDL080000001	Cleveland	OH	44122	1/16/2002	talked about beachwood
PPLPMDL080000001	Parma	OH	44134	1/16/2002	stock and fill; talked a bout no generic to uniphyl. talked about qh dosing vs bid with generics and power graph
PPLPMDL080000001	Parma	OH	44129	1/16/2002	stocking and filling; gave new respiratory ce's
PPLPMDL080000001	Parma	OH	44129	1/16/2002	is using oxy adn stocking, in fact i told don z tht my friends mother was on rehab floor and they had her on oxy and she was doing real well on it along with percocet for rescue med
PPLPMDL080000001	Parma	OH	44129	1/16/2002	is recommending senokot for opiate induced constipation is on formulary and then docs recomend once discharged
PPLPMDL080000001	Warrensville Hts	OH	44122	1/16/2002	checking with pharmacy about clearing up dura stuff. Michelle was not there, try her on the phone.
PPLPMDL080000001	Warrensville Hts	OH	44122	1/16/2002	tried to catch michelle in pharmacy to see what is going on with oxycontin purchases and to let her know that they may not be getting their chargebacks. not in, try to call later.
PPLPMDL080000001	Cleveland	OH	44102	1/16/2002	Met with Diane. She said that JCAHO will probably be in in late March. She would like some pt. information in Spanish. Will bring her our pt. booklets
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	Rebate, ceu, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	Rebate, ceu, pens, pads
PPLPMDL080000001	Richfield	OH	44286	1/16/2002	Met with Donna. She has 3 pts. on Oxycontin 10mg. All are doing well. The other side of the second floor has no pts. on ATC short acting opioids. They are all being put on Oxycontin where appropriate for moderate to severe pain per our PI.
PPLPMDL080000001	Cleveland	OH	44113	1/16/2002	talked about using oxy and using it in pts post op who need more than afew days of tx, per oxy pi
PPLPMDL080000001	Oakwood	OH	45873	1/16/2002	vic discussed patients that are copd or severe asthma, having issue said that he usually goes with advair, flovent etc, discussed a patient that was having issue and cost was also an issue for many, I asked where he used theophiline siad last case, not as much discussed zuwhallack and adding to servant said taht he would like to have samples and that he has a few patient that he would try it on discussed also po5 and patient that fit into indicatoin, said taht he does use oxy and does good job, stressed indication and asked about aptein that are being refilled with vic if he would consider said that he does asked for one patient ath comes to mind/ would not really say c-asked for rx
PPLPMDL080000001	Akron	OH	44308	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Cleveland	OH	44109	1/16/2002	in clinic, Trauma has been slow, is still writing for oxy in many cases that need atc med, talked about how to titrate as needed per oxy pi
PPLPMDL080000001	Mayfield Hts	OH	44124	1/16/2002	caught Sue in hallway. gave her titration guides. she took some for all of the nurses, explained to her if followed, they should not have to rx tid next call, see if they use them and in what circumstances.
PPLPMDL080000001	Akron	OH	44302	1/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Parma	OH	44134	1/16/2002	Met with Robin on the second floor. She has many pts. on Oxycontin as she deems them appropriate. She just informed me that she converted a pt. from Duragesic to Oxycontin and is titrating a pt. from 20mg q12h to 40mg q12h. She is a believer in the benefits of Oxycontin and tells me her all her pts. are doing better on it than they were previously. The titration is done for the pts. who do not seem to be getting good enough pain relief.
PPLPMDL080000001	Akron	OH	44308	1/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44302	1/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44302	1/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	University Hts	OH	44118	1/16/2002	Just got to mention oxycontin indicated for mod pain so pt can get benefits of la sooner in therapy. left lots of senokot and cme's and titration guides for nurses. Next call- find out who nurses are and assess their needs.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Beachwood	OH	44122	1/16/2002	Talked to Pam about titration guides and time principles. She claims that docs have no problems titrating. They are mainly q12 dosing. They generally go to LA after dose finding with percocet. Discussed the indication being mod to sev atc pain, and tying into time, discussed using oxycontin earlier in pain mgmt so pts get benefits earlier. She agreed. Left new conversion charts and cme tapes for docs and nurses. She was not sure about senokot samples, will let me know. Karla going to cancel in couple of weeks. Next call- find out what nurses role with managing pts pain. what info she would need? check on opps to start mod pts with oxycontin. find out best venue to meet with them where they have time.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/16/2002	sleep thru the night, titration if patient taking more than 2 rescue doses of IR in 24 hour period. 4000 grams or more of combo meds convert to 12 hour smooth control.
PPLPMDL080000001	Akron	OH	44319	1/17/2002	documentation and proper pts selection. I talked to him about the article of handling abuse and diversion in his practice. Documentation and assessment.
PPLPMDL080000001	Uniontown	OH	44685	1/17/2002	Showed the new study about Abuse and Diversion and discussed documentation and assessment of the pts. He is doing hospice pts so we discussed dosing and titration of Oxy per PI.
PPLPMDL080000001	Mayfield Heights	OH	44124	1/17/2002	He was out of samples but is mainly using the 400mg dose. He told me that low dose doesn't work as well as high dose theophylline but the side effect profile is better so he stays away from hte higher strength tablet.
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	talked about oxy and using it in his practice and not just in nursing homes, talked about conversion per oxy pi, talked about uni and copd pts
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	talked in or lounge, cases today he says that he does not have need bc are not major surgeries, says that he feels on chronic pain and major surgeries oxy is ok, talked about indication per oxy pi
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	md on his way to surgery did hear some of conversation with Coates which he just shook his head in agreement to. Spoke with pharmacist whom he asks her opinion on frequently she shared that md is indeed discharging pts and weening them off oxycontin mostly by pt request which they are getting alot of pts are scared that they are going to be robbed -- big robbery in portage county with a pharmacy stold 800 oxycontin. Pts focused on 48 hours that aired in dec,
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	he doesn't write for that many controlled substances but he did request for hte tamper resistant pads. I discussed some of the benefits of the pads and that they are for any controlled drug that he wants to write. I did give him a PI and showed him the new indication. He is resistant to using controlled drugs in non-malignant pain not a good choice for a core due to access and philosophy.
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	saw his nurse, can't remember name, but she did say he "was" going to dura a lot more but is going back to oxy. we discussed ease of use and cost, but she had to go to computer training, he came in and ran out. chat up with nurse to see who is rixing oxycontin to v. duragesic.
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	tumor boards- doc approachable- can set up appt to meet one on one. lunches in dept. is still rixing for new pts. pretty much for pts who will be needing therapy for more than a couple of weeks.

PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	talked about uni and any copd pts, he says that he has many pts that take 400mg, but has not really used any 600mg but will, follow up
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	brief hit in office set up appt. wants to talk about dosing and clinical info. review pt. he mentioned to start - Elyria satellite/ elderly male?
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	not switching vloc pts post op, keeps them on current meds. pt specific, ask him when he wrote oxy. or ask if he is struggling, ask what do you think about what I am telling you, says that he feels oxy can be used in many situations per oxy pi
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	post surg per PI start with message detail v. percocet
PPLPMDL080000001	Lyndhurst	OH	44124	1/17/2002	She had a 1 hour physical scheduled so she didn't have time to sign for the script pads she wants me to come back when she has a little more time. Kate the MA said that she works part time so she's in a rush all the time so catching her is difficult at best. She does use a fair amount of darvocet she uses oxycontin when she needs something more LA.
PPLPMDL080000001	Akron	OH	44312	1/17/2002	He is using post op ost PCA as discussed per OxyContin PI. ORS pts.
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	hit in hall gave the dosing schedule info. per PI next pt specific and focus bring study - Karpel
PPLPMDL080000001	Barberton	OH	44203	1/17/2002	not using OxyContin and compared uniphyl to generic theos.
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	hit during lunch mod/severe pain message AHCPR guidelines
PPLPMDL080000001	Cleveland	OH	44122	1/17/2002	or call
PPLPMDL080000001	Lyndhurst	OH	44124	1/17/2002	rarely they have a patient with migranes that will require long term opioid treatment. She is going to keep a few of her chronic pain patients. the patients their focusing on are women age 20-40 this sub group is the most common to get migranes. It will be difficult at best to grow new business because of the narrowed specialty of migraine
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	see m onc note
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	quick product mention in between pts. hit indication per PI
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	hit both on lunch rev'd AHCPR guide
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	did lunch for Ortho residents
PPLPMDL080000001	Cleveland Hts	OH	44118	1/17/2002	all products stocked and move in low volume
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	tumor boards.
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	see oncology
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	talked about lutheran or
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	stocking oxycontin no problems with rx habits in the area. get most from the pain clinic some from orthopedic guys
PPLPMDL080000001	Cleveland	OH	44106	1/17/2002	Did the first in a series of in-services on pain management. Went over the myths associated with opioid use, some of the side effects and the some basic principles of pain assessment.
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PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	see notes
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	see notes
PPLPMDL080000001	Akron	OH	44312	1/17/2002	Rehab, Dr Delahaunty and Hayek.
PPLPMDL080000001	Akron	OH	44319	1/17/2002	not stocking Oxy.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	1/17/2002	ceu, rebates, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	ceu, rebate, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	anesthesia dept and pain center visited
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	see m onc notes
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	talked about conversion guide and pi, follow up
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	spoke to Sue, best to catch doc when doing gyn onc in med onc center on fridays pms.. we discussed indication. she really does not get involved with pain mgmt with him
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	hit both during lunch covered indications per PI and similarity to perc for appropriate pt.
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	talked about post surg pain and appropriate use per PI what next case? when doing next knee/ joint?
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	see maryl's note md needs habits broken as well did say they were really slow at the holiday time and now picking up more sees use in interscalene blocks closed him for next block as well as reminding him its on the L and
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	md on his way to procedure assured me he had a bottle of chiro on every cart asked if he had opened any yet which he hasn't asked how we can together break his habits md said he just forgets spoke then with carolyn she will start reminding mds to use on block carts the bupri is still there but not on the L and D carts POA: focus md on success he had with surgeons mother and in L and D once he gets used to it he may use more in blocks
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	Extremey difficult to see. not going to be a core due to access. he feels oxycontin is a great drug and is using even more of it since the pain center down at UH is in shambles??? he said that it's made it tuff with the negative press about oxycontin but he agreed with me that were getting past it. He was interested in the tamper script pads because of how many controlled scripts he's writing now. the only way he would accept them is if they were blank pads.
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	talked about oxy and post op cases, still using in any total case, nut is not doing as many totals, is doing more scopes
PPLPMDL080000001	Lyndhurst	OH	44124	1/17/2002	She is going to talk on 2/12/02 at CWRU on migranes for grand rounds. she is paralleled to what dr krieger said about her patient population and the use of beta blockers and CA channel blockers as opposed to opioids. she haws a few rare cases where oxycontin would be appropriate.
PPLPMDL080000001	Independence	OH	44131	1/17/2002	met with jim on oxy, he is using a ccx rx pad but with independence address on it therefor i should be getting credit for rx. says is writing for oxy no issues regarding media or abuse since ortho sx, is using senokot for constipation and giving out samples
PPLPMDL080000001	Uniontown	OH	44685	1/17/2002	Chronic pain when for pts that need ATC pain controlled as discussed per PI. He has pts taking up to 8 vicodin a day, discussed indication and benefits of OxyContin per PI.
PPLPMDL080000001	Cleveland	OH	44113	1/17/2002	he is now using oxy and oxy ir for cases that the pt has been on pca, talked about onconversion per oxy pi
PPLPMDL080000001	Beachwood	OH	44122	1/17/2002	did not get to see doc, but talked to Debbie, nurse. Jim fixed fax machine jam. Meanwhile, I detailed Debbie on oxycontin's indication for moderate pain. So rather than think of oxy for most severe pain, remember benefits moderate pts also. She would share info with doc, but suggested scheduling time because he does not see reps during hours.
PPLPMDL080000001	Akron	OH	44319	1/17/2002	not sure where exactly using mentioned one ce about a cancer patient, went over indication per Oxy PI.
PPLPMDL080000001	Uniontown	OH	44685	1/17/2002	OxyContin is being used for older woman with compression fractures and arthritic pain discussed per Oxy PI. He has chronic back pain pts from Dr Knight that are taking alot of vicodin, these pts were getting 200 pills a month and we discussed converting over to OxyContin per PI, but Dr McIntosh said that the majority are saying that vicodin is the only thing that works so he is referring them to a pain clinic. Uniphyl, for chronic bronchitic pts.
PPLPMDL080000001	Cleveland Hts	OH	44118	1/17/2002	lunch next week at 25th. passionately against oxycontin for moderate pain, so get his thoughts at lunch. How do you define moderate? What are your concerns? What about chronic low back pain pts. whose pain is not that severe but persistent? What do you use for moderate pain
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	hit indication per PI no new pts. lately but very specialized for headache pop
PPLPMDL080000001	Mayfield Hts	OH	44124	1/17/2002	approachable guy- oxycontin first choice, particularly when he gets direct referral from surgeon. If pt will need longer than a month consult, he will send to med onc. wants indigent info to Cindy. Has a pt on 200 mg, need to explain proper titration. Only tid if needs to be extremely aggressive early on, but will always get back to tid.
PPLPMDL080000001	Cleveland	OH	44195	1/17/2002	gave prescribing info and skt line info need more time to get pt. specific how titrates over time? and how starts
PPLPMDL080000001	Akron	OH	44304	1/17/2002	had to reschedule luncheon on mon to friday scratch pads given which initiated conversation from nurse / Jan regarding doses available thought ther was a 260mg ?? talked about titration in office md uses mostly 10 - 30 q 12 with pts getting pain relief discussed need in oncology etc for the high doses they were questioning
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44320	1/17/2002	the oxycontin scratch pads are a great initiation on titration which i reviewed with md he does have chronic pelvic pain pts that need 60 q 12 and 30 q 12 discussed doses and increasing by 25-50% as well as the 2 pill 3 pill
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Cleveland	OH	44109	1/17/2002	met Dianne's counterpart, have to get name again, but discussed titration. She takes phone calls and shares info with doc, doc makes decisions about titration. She said docs got on duragesic kick, but back to oxycontin. Bernadette said nurses not too involved with pain mgmt on ID side, but we discussed. Ramirez, Obi, Ludin came through. Obi asked about opiod naive pts. we discussed that she can initiate if pt fits indication and jim mentioned not initiating with 80's. follow up to see what she had in mind when asking. explained how to titrate and time principles.
PPLPMDL080000001	North Royalton	OH	44133	1/17/2002	Went over the AMDA guidelines. Discussed where it says to use ATC rather than PRN for chronic pain. Also went over pages 20 and 21 of the guidelines which has to do with using L.A. opioids after S.A. opioids are titrated to effect.
PPLPMDL080000001	Akron	OH	44307	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Cleveland	OH	44106	1/17/2002	doctor says she is moving to south floridain Aug. she goes to oxycontin if pt was on oxycodone short acting and is pretty much taking on sched basis. if pt on sa morph, shell go long act morph. she titrates before increasing intervals and has no ceiling dose. seems like a straight forward lady. We discussed using dura for folks who just don't get the hang of pills or who cannot swallow. But she admits that is not too often.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL080000001	Akron	OH	44302	1/17/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL080000001	Akron	OH	44312	1/17/2002	post joint replacement, when are going through rehab, he will put on 10mg q12h.



PLPMDL0080000001	Cleveland	OH	44195	1/17/2002	hit indicaiton per PI and review Q12 dose schedule start with message
PLPMDL0080000001	Cleveland	OH	44127	1/18/2002	talked about using oxy in ca pts now, she says that she has 2 pts that are on darvocet and could benefit from oxy, talked conversion per pi
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	Parran program on addiction and opioids. Very effective and well attended. Anku, of course, knew everything Parran had to say and rated him OK, but Gingo really needed the info and said he does feel like he can control pain mgmt better because of it.
PLPMDL0080000001	Cleveland	OH	44105	1/18/2002	talked about using oxy in pts that have been on short acting agents for a while, conversion per oxy pi, uni and copd after in halers
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	Parran program on addiction and opioids. Very effective and well attended. Anku, of course, knew everything Parran had to say and rated him OK, but Gingo really needed the info and said he does feel like he can control pain mgmt better because of it.
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	talked about
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with for first time at sw luncheon, s using oxy and diluid for chronic pain and oa, would like to set up formal appt, see office
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	saw at luncheon, very positive on oxy, but fears abuse issues. talked about doc kit and gave one but need moretime than this stand up got appt next week with him everyone enjoyed ted parrons talk
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with keating at sw luncheon, very interested in all products says oxy is only strong he is using he tried duragesic and didnt get good/smooth results so uses only oxy on strongbs but is using combos (need to uncover)
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with at luncheon on oxy and uniphyl use, will f/u wit office lunch next month with ron
PLPMDL0080000001	Mayfield Hts	OH	44124	1/18/2002	i set up another lunch with him. he's not using it post-op s much as he uses it to manage patients pain from crush injuries or procedures that take a long time to recover from.
PLPMDL0080000001	Cleveland	OH	44109	1/18/2002	metro
PLPMDL0080000001	Cleveland	OH	44109	1/18/2002	metro and deaconess
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with colleen gazillo total q and a mgr: she is great she is an rn and is charge of setting these cme lunches up along with stephanie kunovich (preg and due in april) went reak well need to set up future at qtr meeting with them and ron
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	Parran program on addiction and opioids. Very effective and well attended. Anku, of course, knew everything Parran had to say and rated him OK, but Gingo really needed the info and said he does feel like he can control pain mgmt better because of it.
PLPMDL0080000001	Cleveland	OH	44106	1/18/2002	Did the first in a series of in-services on pain management. Went over the myths associated with opioid use, some of the side effects and the some basic principles of pain assessment
PLPMDL0080000001	Fairlawn	OH	44333	1/18/2002	Seeing more of the patch, OxyContin is picking up some.
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	ceu, rebate, pens, pads
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	ceu, rebate, pens, pads
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	ceu, rebate, pens, pads
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with at ce lunch and talked briefly about oxy with munjapara,
PLPMDL0080000001	Akron	OH	44333	1/18/2002	going into a 2 hours case, liagament reattachment with possible bone graft, talked dosing per Oxy PI.
PLPMDL0080000001	Akron	OH	44333	1/18/2002	new pts are fewer now with some pts being apprehensive to take OxyContin. We discussed OxyContin use per the PI. Addressed the piece on how to dispell myths about opioids.
PLPMDL0080000001	Middleburg Hts.	OH	44130	1/18/2002	met with at ce luncheon on oxy and trying to re-remind him and picking out certain pt on a weekly basis
PLPMDL0080000001	Akron	OH	44312	1/18/2002	Low back pts taking percocet, 4-6 tabs a day. Discussed conversions per Oxy PI and he had two pts in mind.
PLPMDL0080000001	Akron	OH	44333	1/18/2002	lady with vascular neuropathic pain and taking 6 vicodin a day and going to convert per Oxy PI.
PLPMDL0080000001	Parma	OH	44129	1/18/2002	talked about dr kreigler and her moving to treating strictly head ache pain, not a strong area for opiates, is still strong on oxy and likes to listen to parron
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PLPMDL0080000001	Cuyahoga Falls	OH	44221	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PLPMDL0080000001	Warrensville Hts	OH	44122	1/18/2002	lunch, he says that lately he ahs been switching many dura pts back to oxy bc of poor pain contrio, talked about conversion per oxy pi, talked about titration
PLPMDL0080000001	Cuyahoga Falls	OH	44221	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PLPMDL0080000001	Cleveland	OH	44109	1/18/2002	harris - talked about pt that he just put on oxy 40mg q12 from perco, needed to titrate, going to oxy 60mg q12 per oxy pi, follow up Vargo - talked about conversion and using oxy in pts that are already on percocet and come to her dept, conversion per oxy pi Huang - gave her copy of marcus reprint per her request, talked about long acting vs short acting, follow up Kedar - talked about setting up grand rounds, follow up
PLPMDL0080000001	Cleveland	OH	44109	1/18/2002	harris - talked about pt that he just put on oxy 40mg q12 from perco, needed to titrate, going to oxy 60mg q12 per oxy pi, follow up Vargo - talked about conversion and using oxy in pts that are already on percocet and come to her dept, conversion per oxy pi Huang - gave her copy of marcus reprint per her request, talked about long acting vs short acting, follow up Kedar - talked about setting up grand rounds, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
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PLPMDL0080000001	Warrensville Hts	OH	44122	1/18/2002	lunch, he says that lately he ahs been switching many dura pts back to oxy bc of poor pain contrio, talked about conversion per oxy pi, talked about titration
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
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PLPMDL0080000001	Cleveland	OH	44109	1/18/2002	harris - talked about pt that he just put on oxy 40mg q12 from perco, needed to titrate, going to oxy 60mg q12 per oxy pi, follow up Vargo - talked about conversion and using oxy in pts that are already on percocet and come to her dept, conversion per oxy pi Huang - gave her copy of marcus reprint per her request, talked about long acting vs short acting, follow up Kedar - talked about setting up grand rounds, follow up
PLPMDL0080000001	Cuyahoga Falls	OH	44223	1/18/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PLPMDL0080000001	Akron	OH	44333	1/18/2002	open rotator cuff repair using vicodin on prn basis with OxyContin dosed q12h.
PLPMDL0080000001	Cleveland	OH	44111	1/21/2002	talked about oxy and titration, has pts up to 80mg q12 as needed, showed him titration guide and pi about dosing to effect, follow up
PLPMDL0080000001	Cleveland	OH	44111	1/22/2002	doc says he is writing. asked what changed, and he said he had some trustworthy pts and they needed it. Asked him what he meant by that. they had mod/sev atc pain. Told him that's all we've been trying to say! He will not write for pts who have short term pain. I told him that if he felt someone will benefit from long acting then go with oxycontin. We discussed the benefits of easy dosing, better sleep and on apap. He agreed. I explicitly told him not to write for mild pain, because he was talking about ankle sprains. I just told him if someone is going to be on vico or perco for a long time and the pain interferes with sleep, consider oxycontin. I also gave him the joint DEA statement and noted that they explicitly stated that they are not going after doctors just because the doc rx's oxycontin and that they do not want docs to stop rxing oxycontin. They just want docs to be diligent about preventing diversion. Reminded doc about tamper resist rx's that we got him. Also left him titration guide. he said he will not hesitate to titrate if pt is not controlled. Next- find out what pt types he thinks are oxy is using uniphyl, discussed dose dump of theo chron adn generic status, bld vs qd dosing. is using oxy, but limited compared to duragesic he feels dura is less abuse potential
PLPMDL0080000001	Parma	OH	44129	1/22/2002	Next call: show her the bioavailability being higher than morphine and forms to fill out tamper resistant pads. She was happy to get the tamper resistant pads. She clearlyh communicates that if a patient is going to be long term management of opioids then she sends them to pain management Mark Allen. She generally starts patients on SA peccot or IR morphine and if they need LA she converts to LA Morphine or Oxycontin respective of what SA agent they were on. I showed her bioavailability and the onset of action for oxycontin showing that it may be advantageous t patient with more continuous fluctuating pain she agreed.
PLPMDL0080000001	E Cleveland	OH	44112	1/22/2002	APS guide focused on metabolites next patch
PLPMDL0080000001	Euclid	OH	44119	1/22/2002	Quick hits are all I get with her I asked her to consider add on therapy with oxycontin instead of a hard conversion and she wans't sure I'll keep trying to reinforce the point that SA is PRN and if is't taken ATC then LA would be a better choice.
PLPMDL0080000001	Cleveland	OH	44113	1/22/2002	talked about oxy and current situations wiht his pts, talked about using oxy in pts that were previously on short acting meds, talked about the conversion from perco, per oxy pi indication, follow up
PLPMDL0080000001	Euclid	OH	44119	1/22/2002	he was very appreciative to renew the tamper resistant pads. he said it gives him a greater sense of safety when using them over his regular pads. I asked him wht he though of add on therapy woth oxycontin instead of just a hard conversion from SA to LA. He slad he would give it some though
PLPMDL0080000001	North Royalton	OH	44133	1/22/2002	met with detailed on oxy, felt he uses it as much as he can and didnt know about conversion ratio, said he will use uniphyl if writing name brand
PLPMDL0080000001	North Royalton	OH	44133	1/22/2002	felt he wouldnt use oxy and doesnt use many opiates, as numbers do indicate. doesnt have interest in theophyllines although did agree they are making a come back into the market stated he would consider using uniphyl on the appropriate pt
PLPMDL0080000001	Cleveland	OH	44114	1/22/2002	hit PI indications next show the conversion chart
PLPMDL0080000001	Oakwood Village	OH	44146	1/22/2002	still supporting use of oxy, feels media is giving bad name to good product, feels his pt do real well on oxy, using uniphyl at increased levels since d/c of slo bid and theo dur, no probs needs samples....will f/u once i get cards
PLPMDL0080000001	Cleveland	OH	44113	1/22/2002	talked about any use of oxy that he still has, only using it in some pts with chronic pain, very few pain pts now, talked about indication per pi
PLPMDL0080000001	Cleveland	OH	44113	1/22/2002	talked about add on tx with starting pts on uni 200mg then to 400mg
PLPMDL0080000001	Cleveland	OH	44106	1/22/2002	hit PI indication and focused on CA pop next atc perc mod pain extended time
PLPMDL0080000001	Solon	OH	44139	1/22/2002	Hasn't used still he's scare stiff of oxycontin since the media. He feels that his role in hte patientscare is not for long term managemnt so oxcontin isn't needed.
PLPMDL0080000001	East Cleveland	OH	44112	1/22/2002	received tamper resistant pads -pleased next pain agreements focus on darvocet
PLPMDL0080000001	Cleveland	OH	44113	1/22/2002	see notes
PLPMDL0080000001	Cleveland	OH	44113	1/22/2002	see notes
PLPMDL0080000001	Cleveland	OH	44102	1/22/2002	talked about the lutheran area
PLPMDL0080000001	Cleveland	OH	44109	1/22/2002	talked about metro and lutheran



PPLPMDL0080000001	Cleveland	OH	44104	1/22/2002	hit all products and still in stock cautious of appropriate prescribing
PPLPMDL0080000001	Euclid	OH	44119	1/22/2002	Amy, said that they're still doing that same or more oxycontin. they got the medical mutual contract back so the number of patients their servicing has jumped back up
PPLPMDL0080000001	Parma	OH	44134	1/22/2002	Did a pain in-service for the new nurses. Discussed the benefits of Oxycontin for moderate pain. Also discussed the myths associated with pain control per the APS guidelines.
PPLPMDL0080000001	Parma	OH	44134	1/22/2002	Did pain review for the nurses at Broadview. Discussed the use of Oxycontin per our PI for moderate pain.
PPLPMDL0080000001	Cleveland	OH	44120	1/22/2002	hit product indication no time to talk next hit all products
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	rebate, ceu, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	rebate, ceu, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	rebate, ceu, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	rebate, ceu, pens, pads
PPLPMDL0080000001	Cleveland	OH	44113	1/22/2002	talked about oxy and using it in pts post op, uses it with the total knees of which he only does about 2 per month, dose alot of hands and smaller stuff, indication per oxy pi
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2002	talked in pain clinic, says that he has used oxy, but only in ca pain, talked about oxy indication per oxy pi
PPLPMDL0080000001	Parma	OH	44129	1/22/2002	met with paul on uniphyl, says is using since d/c of slo bid and theo dur, although I don't believe he was aware of d/c of such products, numbers do not show use of uniphyl, yet we discussed weiners useage and the
PPLPMDL0080000001					conveinent dosing of qd and no generic avail
PPLPMDL0080000001	E Cleveland	OH	44112	1/22/2002	provided information per PI on labeling set appt work from plan trak
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2002	talked about the documentation kits and the indication of oxy per pi, talked about conversion also per pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cleveland	OH	44109	1/22/2002	talked at metro, says that he has several pts that came in today that were doing very well on oxy, talked titration of pt from 20mg to 30mg q12 per oxy pi, follow up next week
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Parma	OH	44129	1/22/2002	doc really concerned about xing higher than 40 mg anymore since he had a guy who died. He has all pts signing waivers that they understand this drug can kill them. Doc finally admitted the pt took 20 80mg tabs at one time. So problem was not drug, but pt misused it! So pt ed important to follow doc instructions. He likes to go up to 40 oxy, then he'll add kadian, then if pt still not controlled, he'll rx vicodin. I explained that person who wanted buzz could conceivably abuse all three at one time and still die of overdose! He thought that was a good point. We also discussed avoiding poly pharmacy, especially with opioids. Find resource that supports more than one opioid does not improve pain relief. Even if doc does have an addict, he does not feel they should get a death sentence, so real important to him to inform them of possibility of death from opioids. Showed him titration chart and asked if he thought FDA would approve those high doses if they did not want docs ringing it that high. Also, explained that the polypharmacy makes it difficult for pts to comply and for doc to manage side
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cleveland	OH	44113	1/22/2002	lunch, talked about a pt that he did surgery on today, put on oxy 20mg using the 10mg dose, 2 of them, talked about how to titrate down after pain period per oxy pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cleveland	OH	44113	1/22/2002	talked in hallway, new conversion and titration guide, oxy indication per pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/22/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	East Cleveland	OH	44112	1/23/2002	in clinic covered abuse diversion probed Durag what do oxyC can't for PO they said compliance.....next doc kit and CD ROM ASAP
PPLPMDL0080000001	Cleveland	OH	44112	1/23/2002	in clinic abuses diversion stated Fla media reporting ....probed Durg what have over oxyC for PO pop next doc kits & CD roms
PPLPMDL0080000001	Westlake	OH	44145	1/23/2002	lunch. he said all pain peds can be abused and OxyContin is not at anymore more risk for the appropriate patient than anything else. He said it is the best chronic pain med for around the clock pain and that is where he uses
PPLPMDL0080000001	Northfield	OH	44067	1/23/2002	discussed oxy and picking the right pt, appeared to be comfortable with the doc kit and agreement and picking the right pt wanted uniphyl but no cards left, will need to t/u
PPLPMDL0080000001	East Cleveland	OH	44112	1/23/2002	hit in Surg Pav 2nd floor conf. room good uses it and aware of media
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about uni qand pt that was not doing well on inhalers, adding uni 200mg, oxy is still working in handful of severe pain pts, talked about the indication of oxy per pi
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2002	talked about ra pt that he has started on oxy for severe pain, she takes a 10mg at night and needs more during the day, talked about asymmetric dosing per oxy pi, 2 10s in am, follow up
PPLPMDL0080000001	Cleveland	OH	44109	1/23/2002	talked about oxy in his practice, says that he ahss pt that was being taking care of a metro onc, put on 10mg of oxy, worried about dosing, talked about dosing range per pi, copd and uni
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/23/2002	says is using on total joints, well tolerated, just thinks to use short acting, media has effected his writing habits
PPLPMDL0080000001	Euclid	OH	44132	1/23/2002	extremely difficult to see. not going to be a core due to access He did have me set up a lunch but I couldn't get it until the middle of March. the only reason I saw him today because he was at the window and expressed
PPLPMDL0080000001					interest in the tamper resistant pads he said the other docs would be interested to.
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about dosing oxy after cases where on pca, using the 20mg now will use the 10mg dose for cases, per oxy pi
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about oxy and post op cases that need meds for more than a few days, indication per oxy pi
PPLPMDL0080000001	Westlake	OH	44145	1/23/2002	he needs a stronger message against the patch and to use oxycontin first. He doesn't seem to understand the WHO stepladder
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2002	great call, found out he is not happy with the results he has seen from the patch. he has certain patients that he trusts and that do fine on OxyContin that he is keeping on Oxy
PPLPMDL0080000001	Cleveland	OH	44117	1/23/2002	Starting new patients when ever they complain of more constant pain. going off on target but his diminished health has slowed him down a bit
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2002	he said to keep the Uniphyl samples coming because thats all he writes DAW. He said he has several patients on OxyContin which he hopes it is not forever but he knows for the current long term
PPLPMDL0080000001	Akron	OH	44333	1/23/2002	compared to the patch and she did say it has been the most efficacious vs the patch.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/23/2002	discussed ted parrons seminar at sw from friday, felt good content, didnt like that parron is plaintiff expert, discussed legislation governing narcotics in general he says is still comfortable with writing opiates and wants pt
PPLPMDL0080000001					agreement contracts per dorothy follow up call, Dr Kansal forgot to ask me for, will t/u on friday
PPLPMDL0080000001	Brooklyn	OH	44144	1/23/2002	at deaconess leaving hospital, oxy and indication for post op pain pts, per pi
PPLPMDL0080000001	East Cleveland	OH	44112	1/23/2002	hit indication per PI and focused on LBP reminded of lax protocol
PPLPMDL0080000001	Cleveland	OH	44102	1/23/2002	talk about marcus again, this time focused on improved sleep and mood, etc with long actings, talked about oxy indication per pi and how to convert from vico, pt follow up
PPLPMDL0080000001	Euclid	OH	44117	1/23/2002	He's doing quite well we go right down to the point he feels comfortable starting new patients on oxycontin if they have more continuous pain. He is opening hte new practice in about a week or two. and also going to open
PPLPMDL0080000001					in bedford.
PPLPMDL0080000001	Euclid	OH	44119	1/23/2002	left note to remind doc to call glenn in pharmacy to order the chirocaine for dr mkhail. follow up friday.
PPLPMDL0080000001	Westlake	OH	44145	1/23/2002	he said he is using more pain meds including some patch. Try to slow that down and transfer to OxyContin
PPLPMDL0080000001	Cleveland	OH	44113	1/23/2002	brought pastries. Doc has spoken to APPO in past, but not in a long while. Thinks it is appropriate to have presentation on Ohio admin rules and pain relief act so docs realizes they have guidelines to follow which protect
PPLPMDL0080000001					their practice. Talk to Bangayan about having doc back. He appreciates that Purdue does not do extravagant programs but provides tons of support for appropriate pain mgmt. He has recieved rx's according to Yvette. Next
PPLPMDL0080000001					call-see if he is using rx's and talk to Bangayan about having him speak!
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about dosing oxy after cases where on pca, using the 20mg now will use the 10mg dose for cases, per oxy pi
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	fairw hosp
PPLPMDL0080000001	Euclid	OH	44117	1/23/2002	Al, couldn't care less about what hte papers say he said since I don't have to play cops and pharmacist anymore he just can do his job????? he hasn't had any problems filling oxycontin
PPLPMDL0080000001	Euclid	OH	44132	1/23/2002	Tim, moving oxycontin pretty well same writers in the area di cello and oncology nothing from morley
PPLPMDL0080000001	Cleveland	OH	44104	1/23/2002	hit all products checked on skt line
PPLPMDL0080000001	East Cleveland	OH	44112	1/23/2002	hit clinic worked attendings and residents
PPLPMDL0080000001	Akron	OH	44333	1/23/2002	surgery lounge.
PPLPMDL0080000001	Akron	OH	44333	1/23/2002	not seeing as many OxyContin scripts more percoet.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	r.o. unitand / new rx today for oxy. his pts are c/o constipation and he is referring to senokot as well.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/23/2002	says worte a few rx today for oxy.
PPLPMDL0080000001	Akron	OH	44333	1/23/2002	Using on older patients for chroni arthritic pain, discussed idication and using because of efficacy and duration of action. Covered Uniphyl and benefits for COPD aptients.
PPLPMDL0080000001	Richmond Hts	OH	44143	1/23/2002	hasn't started any ew patients trying to get him to consider add on therapy with oxycontin and slowly convert from SA to LA. he said he would consider it
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	spoke with sue regarding amount of new patients which she states quite a few ?? quite a few to her from there I shared benefits of starting pts on oxycontin that had mod to sev pain around the clock since although she
PPLPMDL0080000001					states pain is more moderate when they first come in
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about dosing oxy after cases where on pca, using the 20mg now will use the 10mg dose for cases, per oxy pi
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about dosing oxy after cases where on pca, using the 20mg now will use the 10mg dose for cases, per oxy pi
PPLPMDL0080000001	Westlake	OH	44145	1/23/2002	she said she thought she heard that Uniphyl was discontinued. I corrected her and she said she wanted samples to try on patients before they pay for their script
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	talked about dosing oxy after cases where on pca, using the 20mg now will use the 10mg dose for cases, per oxy pi
PPLPMDL0080000001	Euclid	OH	44119	1/23/2002	I asked him to consider add on therapy with patients that are taking SA on a scheduled basis instead of PRN as first Rxed. he was a bit hesitant to because he didn't want the patient to have to much medicine?????

	Barberton	OH	44203	1/23/2002	He started a new COPD pt on 400mg qd, said he had samples so it helped to remind him. Used as an add on to where he thought the pt could get better lung function. Working on the conversions from vicodin per Oxy PI so he can start with OxyContin and stay with it and not go to the patch. He said wtl go to a long acting when he thinks a patients need ATC pain management and not prn use. He has a gentleman coming in with back pain and need a vicodin refill, this is a pt he is going to convert to OxyContin per PI.
PPLPMDL0080000001					quick hit through the window, she said she wrote Oxycontin for a back pain patient yesterday
PPLPMDL0080000001	Lakewood	OH	44107	1/23/2002	talked mainly about uni and copd, did have a oa pt that he put on oxy that needs titrated, talked a25 to 50 % per oxy pi, follow up
PPLPMDL0080000001	Cleveland	OH	44111	1/23/2002	initiated conversation with samples then md asked about 48 hours (md interitted in media or that is his way of making conversation??) played it down and again not affecting him or his pts overall -- transitioned into quality of life and simplicity of q 12 hours he responded with its a great pill POA; initiate with probe next time he gives me time such as ..."
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	when do you leave oxycontin..or highest titrations
PPLPMDL0080000001	Akron	OH	44308	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cleveland	OH	44112	1/23/2002	In clinic hit indications per PI and titration next pt. specific
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	asked md if she has started any new pt.s on oxycontin in the past couple of weeks -- did titrate a pt up to 60 reinforced her action and discussed no ceiling and the simplicity of oxycontin
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	East Cleveland	OH	44112	1/23/2002	In surg conf rm covered AHCPR one to one & titration guide can drop in next AHCPR to group/ specif cases
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	immediately initiated with titration pamphlet sharing the number of oxycontin vs short acting to get pain relief q 12 for pts with mod to sev pain around the clock md is interested in ??? walks away but at least i gave him something to think of
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/23/2002	Increase dose if more than two rescues are taken in a 24 hr period. 25-50%. Time principles. Call backs.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/23/2002	early am at richmond great time to catch. gave doc new titration guide and discussed q12h dosing. He says he does use this as a tool. He said he is doing more. asked where he found he was going to q8, mainly because he would rx 20 mg for pt with single tab, and would not want to double up if pt not controlled, so go q8. Explained that guide shows that 20 mg should be rx'd as 2 10mg tabs so can just add one more. He agreed that he would do that. Said that utracet is having parrran speak at cavs game! So missed that opportunity. We discussed duragesic, and basically came down to if doc is not sure about pt, he will not give oxy, so tends to go to dura. Mainly situation is when pt asks for oxycontin. But most times, he does rx oxycontin because easier to manage than patch. He goes to long acting if pt on 8 day. Next call- discuss mod pain pts with atc pain.
PPLPMDL0080000001					one patient today, a ligament reattachment with possible bone graft going to get 20mg q12 post op per Oxy PI.
PPLPMDL0080000001	Akron	OH	44333	1/23/2002	face lift procedure today, going to use OxyContin 20mg q12h with vicodin for prn use post op per Oxy PI.
PPLPMDL0080000001	Akron	OH	44304	1/23/2002	stood back by sample area for time-- able to see 3 mds for quick mention regarding long actings and oxycontin 12 hour pain relief md not receptive to getting into lengthy conversation
PPLPMDL0080000001	Barberton	OH	44203	1/25/2002	smee chronic pain pts, no new pts on OxyContin, concerned about abuse and diversion.
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	after our group discussion, doctor asked to contact him directly next time through.
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit the add on concept to introduce pts. per the PI to oxyC from combos
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit in IM lunch add on message
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Akron	OH	44304	1/25/2002	visited unit and mgmt., shared that we wouldn't be able to sponsor tab at neoucom but please keep me up to date with future programs within oncology stated that staff learned some new bits of info from inservice mostly related to morphine and why hallucinations etc occur regarding metabolites visited nurses with give-aways and asked about anynt pts that they were having trouble controlling the pain or success stories
PPLPMDL0080000001	Rocky River	OH	44116	1/25/2002	quick hit through the window, he said he wrote OxyContin for a cancer patient this morning, he said to set up an appointment to go over nonmalignant uses of oxycontin in more depth
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products at IM lunch focused on PI indications and add on to start message
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0080000001	Westlake	OH	44145	1/25/2002	find out why he is uses oramorph He said he is still using a lot of oxyContinbut didn't talk about how much as he went into an exam room
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	said to get appt with Ruby and he wants to talk about conference / booth next cover the 21 organiz Oct. consensus how does he decide which pts. start on oxyC vs. other
PPLPMDL0080000001	Independence	OH	44131	1/25/2002	doc a real cowboy- he is leaving st v's because walters wants him out due to his affiliation with CCF. He is going to bring most pts to independence with him. Probably will cover here with Ireland docs.
PPLPMDL0080000001	Lakewood	OH	44107	1/25/2002	talked about a rhumatoid arthritis patient that is getting a lot of relief from oxycontin and nothing else helped
PPLPMDL0080000001	Lakewood	OH	44107	1/25/2002	he said he uses OxyContin for his constant pain moderate to severe osteo patients
PPLPMDL0080000001	Lakewood	OH	44107	1/25/2002	lunch he said he has some patients that express that they do not want to go on Oxycontin because of the neg press. So he respects their wishes because he is happy with Vicorfen. He did say he will use oxycontin as his secondary med when he thinks the procedure needs something alittle stronger like he would use Percocet 10mg. in the past
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit in IM lunch focused on PI indication and add on message next pt. specific
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Westlake	OH	44145	1/25/2002	he said he has several patients doing well on oxycontin for chronic continous pain. After Darvacet for prn pain oxycontin is his most used pain med
PPLPMDL0080000001	Fairview Park	OH	44126	1/25/2002	doc Kappus says only a few pts could use oxycontin on an outpt. basis. Mainly, she uses oxycontin for hysters that didnt give cd rom, went over with all staffa nd made extra copies, he did feel lots of benefit from dr parrrons lecture last week
PPLPMDL0080000001					doc Kappus says only a few pts could use oxycontin on an outpt. basis. Mainly, she uses oxycontin for hysters that didnt give cd rom, went over with all staffa nd made extra copies, he did feel lots of benefit from dr parrrons lecture last week
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit PI indication and focused add on message next pt specific
PPLPMDL0080000001	Cleveland	OH	44127	1/25/2002	marcus reprint and persistent constant pain, talked about using oxy in these pts after atc perco, indication per oxy pi
PPLPMDL0080000001	Shaker Hts	OH	44122	1/25/2002	talked about oxy and using it in pts with atc pain, talked about using it as add on, went over ok, indication per oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/25/2002	went over doc kit and pt agreement, doesnt have computers in office so didnt give cd rom, went over with all staffa nd made extra copies, he did feel lots of benefit from dr parrrons lecture last week
PPLPMDL0080000001	Fairview Park	OH	44126	1/25/2002	doc Kappus says only a few pts could use oxycontin on an outpt. basis. Mainly, she uses oxycontin for hysters that didnt give cd rom, went over with all staffa nd made extra copies, he did feel lots of benefit from dr parrrons lecture last week
PPLPMDL0080000001					doc Kappus says only a few pts could use oxycontin on an outpt. basis. Mainly, she uses oxycontin for hysters that didnt give cd rom, went over with all staffa nd made extra copies, he did feel lots of benefit from dr parrrons lecture last week
PPLPMDL0080000001	Middleburg Hts.	OH	44130	1/25/2002	briefly discussed usage of oxy a dn other opiates, he feels he is using a decent amount of opiates, he was using oxy at first, then the media influenced him to stop using, and switched to duragesic, he felt was less abusable but he found that the pt didnt get pain relief and so have come back to using oxy, tagged senokat
PPLPMDL0080000001	Lakewood	OH	44107	1/25/2002	he said to keep the samples coming and he will continue to write Uniphyl exclusively for his COPDers
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit in IM lunch did PI indications and focused on combos
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	In Ortho clinic mentioned OxyC quickly flashed the 21 health org joint statement- he said he's seen it not allot of time next ask what it means to his use of opioids
PPLPMDL0080000001	Garfield Hts.	OH	44125	1/25/2002	met with karim for first time, says he doesnt really use theophyllines and didnt want uniphyl samples but is open to complete detail over lunch with he and staff and PA, is using oxy per pi
PPLPMDL0080000001	Cleveland	OH	44109	1/25/2002	talked about the sickle cell pts that he sees in clinci uses oxy if already on it, talked about oxy per pi
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI

	Mayfield Village	OH	44143	1/25/2002	he's been using more duragesic lately and his data shows it. He has had a few patients who's family members have been frightened by the negative press that insisted that he take their parent off of oxycontin. He agrees with me that it's a knee jerk reaction and that most of his patients are doing quite well and are upset with the negative attention brought to oxycontin. He will continue to use and start new patients.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Lakewood	OH	44107	1/25/2002	she said she uses Uniphyl as an add on for several COPDers. She said she mostly uses Duracet prn and refers to those who need something stronger
PPLPMDL0800000001	Cleveland	OH	44109	1/25/2002	talked in er, looking to keep writing oxy for pts that are already on it and need refill, oxy per pi
PPLPMDL0800000001	Cleveland	OH	44109	1/25/2002	in hospital, talked about using oxy in stroke related pain, oxy per pi
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0800000001	Westlake	OH	44145	1/25/2002	he said he gets pain patients in streaks but he does have a steady flow of oxycontin patients that benefit from nothing else
PPLPMDL0800000001	Akron	OH	44310	1/25/2002	md at first was going to invite me back to his office but nurse reminded him of a pt he was in the middle of asked if i could come back and take him up on the offer to discuss ca pain
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
	Fairview Park	OH	44126	1/25/2002	doc Kappus says only a few pts could use oxycontin on an outpt. basis. Mainly, she uses oxycontin for hysterics that involve a lot resection. Asked if she felt post hyster pts still had atc mod/sev pain after discharge from hospital. She said yes. So I asked why she would not use oxycontin for outpt where it was indicated. She said that perhaps she has been too selective and that she will assess if pts who are indicated for oxycontin are not relieving it. Haft has a big problem with one particular pt who he knows is addicted but also has pain. She is extremely abusive and manipulative with the staff, doctor shops and pharmacies throw her out. I asked if he would refer to a ted parran. he said she would never go. I asked how he was proceeding with her, he said he will manage. I expressed the medical legal concerns that were relevant, that doc was not trained to handle this type of situation. Have Parran call him.
PPLPMDL0800000001					
PPLPMDL0800000001	Cleveland	OH	44109	1/25/2002	see notes
PPLPMDL0800000001	Cleveland	OH	44109	1/25/2002	talked deaconess and metro
PPLPMDL0800000001	Middleburg Hts.	OH	44130	1/25/2002	met with margrett on uniphyl is stock and filling few rxs, mostly 400's. i still seeing tid oxy and filling with comfort from dr kansal, will recommend senokot, left samples
PPLPMDL0800000001	Parma	OH	44134	1/25/2002	is stocking and filling all has issues with oxycontin and all opiates (T1, Rph), needs further ed on doc adn needs to get comfortable with calling dr on what he feels questionable rxs,
PPLPMDL0800000001	Garfield Hts.	OH	44125	1/25/2002	is stocking and filling, went to several office scouting and making apt with unfamiliar dr
PPLPMDL0800000001	Cleveland	OH	44113	1/25/2002	Will do the second in-service on pain assessment for the nurses.
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	did IM lunch and worked the residents on the add on message
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0800000001	Cleveland	OH	44120	1/25/2002	hit the indication per pi next check on the las line
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Copley	OH	44321	1/25/2002	talked to Chuck about Dr Pennington, giving on avg 60 vicodin per script.
PPLPMDL0800000001	Akron	OH	44307	1/25/2002	Send all requests to The Company to Joe B.
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	samples, pens, pads
PPLPMDL0800000001	Akron	OH	44308	1/25/2002	pens, pads
PPLPMDL0800000001	Akron	OH	44304	1/25/2002	visited oncology floor spoke with stephanie bailey f/u with nurses since inservice
PPLPMDL0800000001	Lakewood	OH	44107	1/25/2002	he has cut back his Duragesic use each month becaus e he said he gave it a fair chance but realizes that it is not as effective as OxyContin
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit in elev at UH product indication and similar to combos. next ask about specific pt. to start
PPLPMDL0800000001	Akron	OH	44333	1/25/2002	Biggest reason that he will use OxyContin is efficacy and he had a guy in a patient room that keeps needing his vicodin refilled going to put on OxyContin per Oxy Pl. Uniphyl, COPD lady going home from hospital on 600mg.
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products during lunch focused on the add on message next get pt specific probe into last combo rx written determine if fits indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Lakewood	OH	44107	1/25/2002	ask him if I to use Oxycontin instead of the patch show who STEPLADDER
PPLPMDL0800000001	Akron	OH	44333	1/25/2002	was visiting nancy when md walked in -of course sarcastic but continues to advocate oxycontin POA: educate nancy regarding oxycontin she is sure to get a call from a pt that she can handle- even though md handles all pt pain according to nancy still get appearance/presence in office as resource
PPLPMDL0800000001	Akron	OH	44333	1/25/2002	rhinoplasty is only procedure using OxyContin on.
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Westlake	OH	44145	1/25/2002	ask him what he is doing with Oramorph. he said he wrote oxycontin for a patient who has a degenerative spine disease that has already HAD 2 SURGERIES AND NOTHING ELSE HAS WORKED
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Parma	OH	44129	1/25/2002	discussed 200 mg uniphyl, and unicontin delivery system of scored 400mg tabs, he said he will just write for 400mg adn just have pt break tabs
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	IM dept lunch focused on add message and indication per PI
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Cleveland	OH	44106	1/25/2002	hit all products on IM luncheon focus on add on message per PI next pt specific focus on the combos for appropriate new starts
PPLPMDL0800000001	Akron	OH	44321	1/25/2002	chronic back pain, 20mg q12h dosed per PI.
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI. Step 1-2-3 vs 18 steps of Duragesic
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI. Step 1-2-3 vs 18 steps of Duragesic
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI. State boards info, contracts, patient assistance program.
PPLPMDL0800000001	Barberton	OH	44203	1/25/2002	discussed with sue how to titrate oxycontin and the "3-2-1" rule. Sue is knowledgeable and aggressive with titration and pain control takes calls for pt.s regarding meds and titrating upward office goes through a ton of senokot md is using combination of different opiods at times-- vey common but sue does not know real reason why POA: find out at luncheon since that is when md gives me the most time why the cocktail of meds saw md very quickly at front window-- he was getting a new pt from dr. hazra?? shared titration pamphlet with nurse while md listened in briefly -- gave the "yes md" responses POA: next time e focus on simplicity of oxycontin just to keep reinforcing benefits
PPLPMDL0800000001	Akron	OH	44310	1/25/2002	
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI. Step 1-2-3 vs 18 steps of Duragesic
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI
PPLPMDL0800000001	Lakewood	OH	44107	1/25/2002	doc really looking forward to long acting dilaudid. Asked why, he says that is what he usually starts with after tylenol, but when pt gets to more than 15 pills a day he goes to oxycontin. Next call- find out what he likes about dilaudid and see if can tie to oxycontin for pts with atc pain. Gave him titration guide. He likes those to compare- ask compare to what? potency?
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI
PPLPMDL0800000001	Akron	OH	44311	1/25/2002	Add on. titrate to comfort. 12hr control, assymetric dosing, refer to PI. Step 1-2-3 vs 18 steps of Duragesic
PPLPMDL0800000001	Parma	OH	44129	1/25/2002	doc says he has not rx'd oxycontin, fell back into habits of perco habit. Understood how that could happen, but explained to him that oxycontin is oxycodone, like perco, but last 12h ours. He could not remember dose- explained 20 mg 12qh for post hysterics who have atc mod/sev pain. He said he has two on Mon that he will try it again.
PPLPMDL0800000001	Akron	OH	44333	1/25/2002	The first time he wrote OxyContin was for the duration of action, q12h dosing and it was for post op rehab patients. He has started three new patients on OxyContin, all are chronic and were on either vicodin or percocet. One lady has degenerative disc disease and taking 20mg q12h. He has used OxyContin q8h but we discussed OxyContin per PI and he is only using q12h. Using more OxyContin because he says now that OxyContin is more efficacious for his patients.
PPLPMDL0800000001	Garfield Hts.	OH	44125	1/25/2002	talked with angle adn she is filling mostly all oxy rx's except for a few questionable ones, and knows mostly all the docds who are writing them. is comfortable with tid and q 12h dosing, says has been a few questionable pts, is filling lots of uniphyl 400 adn 600, left ce's and discussed senokot formulary status and edicaid coverage of product
PPLPMDL0800000001	Barberton	OH	44203	1/28/2002	after long discussion md states he is offering kadian first choice if the pt accepts the med for tx of around the clock mod-sev pain he will keep the pt on the med for 2 to 3 months and then switch them over to oxycontin for he believes it is the best. This is mds way of catching and preventing diversion. The diverters that come in his office will not accept the kadian they want oxycontin right off the bat. again states that oxycontin is the best med cleanest med etc. etc. asked again what % is leg pain pts he was silent i said 80% he was floored and said way more than that-- i followed up with then i would expect that the pts that fit the indication for oxy in that 80 plus percent would be on oxycontin... he laughed and said i trapped him md does desire to get area pain docs together and discuss how each one is dealing with diversion in their practice-- signed forms for simi today Chiro: shared that ryan in pharmacy stated that if he wanted chiro they would get it in for him which he want the less cns and cardiac risk he will call gave him a spiral file card and will f/u
PPLPMDL0800000001	Cleveland	OH	44109	1/28/2002	talked at lunch, talked about dosing oxy in em setting, he is on trauma rotation now, says that they wrote for oxy several times this week in pts with atc pain, per oxy pi
PPLPMDL0800000001	East Cleveland	OH	44112	1/28/2002	quick product mention in hall next ask specific how determines when to use OxyC
PPLPMDL0800000001	Bedford	OH	44146	1/28/2002	left uniphyl samples, discussed generic vs brand uniphyl o generic and qd dosing vs bid and power graph

PPLPMDL0080000001	Cleveland	OH	44112	1/28/2002	provided the CD rom for pain mgmt. when her PC is up and running again, spend more time reviewing contract section & implement
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit in Hanna 6 Dept library gve the 10 pt. plan & focused on combo population for candidates per PI indication
PPLPMDL0080000001	cuyahoga falls	OH	44223	1/28/2002	f/u with md - had sec call on friday wanted to know if i would be receptive to having the "lab guy" at my lunch in Feb. i was very receptive and shared that i wanted to learn more about their practice and types of drug screens they are doing
PPLPMDL0080000001	Tallmadge	OH	44278	1/28/2002	briefed on oxy indication and asked if he could recall the conversion of vic to oxy, slight recall; still the thought that oxy is more potent than vic. still using oxy and comfortable per pi, no real doc in place, isnt real concern he feels he know pt well, still interested in coming to pain mgmt seminar
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	talked about oxy and stones and also post op nephrectomy cases, says thta he hass several pts that he has used oxy in post op and they did well, oxy indication per pi
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	ten point plan information in response to concern for abuse next state indication and get pt. specific
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit product indication per PI and 10 pr. plan next ask about case load for canddates
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit in ortho clinic covered indication per PI & he was receptive but stated Pam does most of his post op pain selections worked on her a bit too.
PPLPMDL0080000001	Akron	OH	44313	1/28/2002	OxyContin for chronic noncancer pain and also cancer pain. Compared OxyContin to the patch, she is new in practice and not alot of pain patients. Theo is a last resort but did got over uniphy and she said she did have one pts on theo but she did not initiate it. Going to convert to 400mg of Uni.
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit all products on IM lunch she has started 1-2 in past month herself
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	talked about post opp use is using in chronic pain, but not post op, talked about indication and the idea of using in atc pain per oxy indication, follow up in 2 weeks
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	talked about post surgical atc mod ext time pain and showed the 21 organization statement
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	gave the ten point plan next get pt. specific ask about surgical caseload for candidates per PI
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit product labeling indication and mentioned single entity also gave calender next ask about how using combos.
PPLPMDL0080000001	Akron	OH	44310	1/28/2002	saw md in st thomas hospital again -- he stopped briefly no real detail other than mention of pain management and talking with md's he said im using it its great
PPLPMDL0080000001	Cleveland	OH	44115	1/28/2002	did IM lunch for residents and attendings keep rolling
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	trauma notes
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	neuro notes
PPLPMDL0080000001	Cleveland	OH	44102	1/28/2002	metro notes
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	metro and deaconess
PPLPMDL0080000001	Bedford	OH	44146	1/28/2002	did some sleuthing about docs and hours and pharacy ed on senokot for consipating prescriptions adn general oxycontin info. left ce's
PPLPMDL0080000001	Beachwood	OH	44122	1/28/2002	Met with Pam briefly. I gave her a fact a day calender and also gave her the green opioids piece that has quotes from many different organizations. Pam also informed me that her brother fell and broke his hip and he is now on Oxycontin at her recommendation. I will discuss doing a Laxative-in-service for the nurses.
PPLPMDL0080000001	Oakwood Village	OH	44146	1/28/2002	Spoke with Alan and Ann. Both said Oxycontin continues to move well. He said that Cleveland Clinic Hospice is using oramorph. He gave me the AWP prices on Oramorph and MSC for comparison. It appears that with the rebate, we are less expensive. I will discuss this with Clevefoand Clinic Hospice.
PPLPMDL0080000001	Beachwood	OH	44122	1/28/2002	Met briefly with the Regional Director of Education. I briefly explained what I do and the kind of education I can provide. She said she was interested and will talk with the other regional educator out of Toledo to see when she will be in town so I can meet with both of them. All the Harborside Homes use Westhaven as their pharmacy.
PPLPMDL0080000001	Mayfield Village	OH	44143	1/28/2002	Spoke with Bill. He said that he can't keep Oxycontin in stock. He said it is moving well. He asked me for more of the conversion charts. I gave him a half dozen. Kathy, the pharmacist, quit to stay at home. He is looking for a new pharmacist.
PPLPMDL0080000001	Akron	OH	44320	1/28/2002	Not carrying OxyContin.
PPLPMDL0080000001	Stow	OH	44224	1/28/2002	stocking and filling, asked about a pt getting 80 tid rph thought may be too much and wasnt totally comfortable with but did fill per doctor asked about highest daily dose and tid dosing, pain mgmt doc (anesth) no issues media concerns as same as others
PPLPMDL0080000001	Hudson	OH	44236	1/28/2002	educated on senokot and in using on drug related constipation on senna and stimulant effects along with stool softner, left ce's and is filling bit more of uniphyl since d/c
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	anesth. dept. pain clinic
PPLPMDL0080000001	Barberton	OH	44203	1/28/2002	pain center pharm
PPLPMDL0080000001	Akron	OH	44310	1/28/2002	onc floor- an dept
PPLPMDL0080000001	Mogadore	OH	44260	1/28/2002	rebate, ceu, pen, pads
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	spoke to St. Vs IM dept. at noon conference showed the 21 organization joint statement from Oct 2001 he agrees with idea of add on to startt new pts
PPLPMDL0080000001	Akron	OH	44313	1/28/2002	Asked what the difference was between OxyContin and MS Contin. She has it reserved for cancer pain patients. Asked what the difference was in potency and referred to the Oxy PI.
PPLPMDL0080000001	Cleveland	OH	44112	1/28/2002	gave the prescrib perspect 's & conversion calc. next get talk about a recent new start close for others
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	talked about oxy and using it in pts with kidney stones that are going to be having surgery in a few weeks, talked about starting on 10mg dose per oxy pi, follow up
PPLPMDL0080000001	Tallmadge	OH	44278	1/28/2002	discussed approp use of oxy per pi, using on chronic pain pt with back or oa, moved to duragesic r/t abuse issues, needs media to quite down before feeling comfortable using on new pts again, not big strong writter, set up future lunch to educate, left senokot
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit conversions and gave ten point plan next ask about surg case load for specific candidate
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	same as his brother just reminded him with a focus on interscalene blocks and I and d use spoke with carolyn she believes they are using it in L and D
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	again reminded md to use chiro and that it is on cart reminded him of the success he had with the 90 year old lady and interscalene blocks POA: ctd ctd ctd to remind md to use this is quite a chore!
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	talked about uro clinic and using oxy in pts with stones before they have surgery, 2 weeks of tx, talked about indication per pi
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	gave ten point plan and hit indication per PI next focus on short term exposure with opioids for most of his cases
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	gave the acute pain guide entire book and prescrib perspectives next focus on potential population/ acute pain guide
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	gave prescribing perspectives and conversion calc. need to probe for combos use atc analgesia
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	talked about nephrectomy cases bs they are the most painful that they see on a regular basis, talked about using the 10mg dose, per oxy pi, follow up
PPLPMDL0080000001	Akron	OH	44312	1/28/2002	chronic low back pain is where he is using it, after have taken at least 4 vicodin a day.
PPLPMDL0080000001	Cleveland	OH	44104	1/28/2002	hit products and focused on OA pts.
PPLPMDL0080000001	Akron	OH	44313	1/28/2002	Using OxyContin for chronic noncancer pain, low back and just chronic pain in general when an opioid is required. Morphine is being used for cancer patients because she said Roxinol is available and likes to stay with the same opioid. She has a lady with severe OA taking 40mg q12h of OxyContin. Uniphyll, she said if need a theo she will refer them to a pulm and then come back on agent, showed her piece about uniphyll and generics.
PPLPMDL0080000001	Mogadore	OH	44260	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	Ten point plan & titration hit indication next ask about upcoming OR schedule for specific candidates
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Mogadore	OH	44260	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsoids and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses assymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsoids and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses assymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
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PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	gave the titration guide and product indication mention next set up a venue to interact with residents
PPLPMDL0080000001	Cleveland	OH	44109	1/28/2002	trauma post op talk he say that he is using the 20 mg mainly for trauma cases, talked about how to titrate down as needed per oxy pi, follow up
PPLPMDL0080000001	Cleveland	OH	44106	1/28/2002	hit single entity and Q12 profile also titration piece next ask about surgical case load for candidates per PI indication
PPLPMDL0080000001	Mogadore	OH	44260	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.

	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsaisd and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses asymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsaisd and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses asymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsaisd and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses asymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
PPLPMDL0080000001	Akron	OH	44307	1/28/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44112	1/28/2002	hit titration and gave some premiums for the quarter next probe into his combos ask him what thinks about add on concept
PPLPMDL0080000001	Cleveland	OH	44111	1/28/2002	Dr. Spiro generally starts oxycontin for pts. who fit the indication, if nsaisd and t3's do not work. His nurse, Sally, confirmed that. Only thing is he says once he hits 80 mg q12h, the constipation becomes prohibitive, so then he goes to the patch, because bowel protocol becomes too much. Constipation is the only limiting factor. He will titrate oxycontin up if the pt takes more than a couple of breakthroughs a day. Efficacy for all cancer pain satisfactory. Next call: Probe around constipation after conversion to patch. Should not be that much different, how is pain control, breakthrough? Is the switch or the bowel protocol. Dr. Daw - Able to give him a conversion guide. Asked me to talk with his nurse, Cathy, since he was so behind. She assesses and makes suggestions. Dr. Chaudry- Lots of talk about pakistan. doc does generally start pts with long acting meds to avoid so many doses a day if pain is ATC. He said he did continue a duragesic patch that a rheumatologist. Marilyn is nurse who manages in house pts. She sounds like duragesic is her preferred long acting. we discussed the convenience of q12 dosing and flexibility. Even she acknowledged that she uses asymmetric dosing to customize therapy for patients needs. We discussed managing breakthrough pain on duragesic could defeat benefits of patch. But she insisted that patch was good for poorly compliant pts. We discussed pts with more than one patch. Cathy in chemo
PPLPMDL0080000001	Akron	OH	44302	1/28/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/28/2002	followed up with md from last week asked if he were tapering pts off oxycontin he stated that he wasn't really that he was just angry with the medicaid issue and that it is a hassle he got a response back from medicaid that said purdue is in total agreement with the rolling 120 pills in 30 days - he wants more support from the company asked what i could do he wants it from higher up. stated the he is very passionate and interested with this issue and wants to fight for the product but wants correct info have shared info up to date thus far but wants to know exactly how many pharmacies have been broken into and why purdue isn't on the media making statements... md did say he trusted me and appreciated my honesty with him but needs deeper info... and wants to feel more support POA: will bring Jim to see md on thursday at 4:00 (according to trac) that is a good time i per mds request to start with my mgr.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/29/2002	talked about his ideas and thoughts on add on therapy, says thta he thinks it could help those pts who have a psych attachment to percocets or others, wonders how gp's will react to 2 different meds, oxy per pi
PPLPMDL0080000001	Barberton	OH	44203	1/29/2002	He is not admitting to using more of the patch, maybe it is coming from referrals from Dr Midian. Compare Oxy vs the Patch per Oxy PI and APS.
PPLPMDL0080000001	Barberton	OH	44203	1/29/2002	cancer pain patients and severe chronic pain patients, mentioned one pt with diabetic neuropathy.
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	He wants non-malignant pain step ladder references/ AGS related -doing lit search & will follow up on appt
PPLPMDL0080000001	Beachwood	OH	44122	1/29/2002	window call, did let set lunch, gave him conversion guide and asked about atc pain, says oxy good for ca, indication per oxy pi
PPLPMDL0080000001	Barberton	OH	44203	1/29/2002	Uniphyl vs generic BID theo's, has a lady in exam room he is going to give 400mg samples and then a script who is taking generic BID.
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	quick hit in hall product mention no time to get into great detail- next the 21 organization statement for balanced policy and add on
PPLPMDL0080000001	Chagrin Falls	OH	44022	1/29/2002	He hasn't used yet, he's a nice guy, I get the feeling that he tells me what I want to hear. he hasn't used yet because no one has needed anything that heavy but it's good to know about???
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	hit multiple depts. in a big.
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	hit all products
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2002	cowan in hall way gave Pain CD rom
PPLPMDL0080000001	Stow	OH	44224	1/29/2002	stock and filling all products no issues
PPLPMDL0080000001	Twinsburg	OH	44067	1/29/2002	is fillinf mostly all scripts decent comfort level, discussed conversion chart and potency issues
PPLPMDL0080000001	Akron	OH	44311	1/29/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/29/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/29/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about his feelings on add on tx to pts that have been on short acting agents that are now not being well controlled on sa and adding 10mg dose, follow up
PPLPMDL0080000001	Tallmadge	OH	44278	1/29/2002	discussed upcoming speaker seminar and tried to switch the dates but he has the next several talks need to try and find a different mmedial leason for march talk
PPLPMDL0080000001	Akron	OH	44333	1/29/2002	pts which most are older, are not comfortable with taking OxyContin. This is his concern but also his fear of being scrutinized by the DEA
PPLPMDL0080000001	Cleveland	OH	44106	1/29/2002	hit new surg case / candidates for oxyC per PI - hallway call next probe for chronic type of population
PPLPMDL0080000001	Akron	OH	44333	1/29/2002	He is using alot of generic BID theo, this is the bussiness i am going after. He said using Uniphyl the most but this is for new starts, he is not converting pts so I used the piece to show efficacy confidence 80-125% and he had a lady in the exam room who will give samples and write script for 600mg.
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	with uni, ask her why she is using generics in pts with medicaid or third party insurance, get more specific ask. so get a medicaid pts and get the switch. how to decide when uni vs generic, ask her about theochron and if she is writing it on rx's. oxy and add on to oa pts talked about nsaisd failing and how to add on oxy or other agent
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about oxy and adding on 10mg dose to pts with oa and not doing well on sa, talked about how to initiate tx per oxy pi
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about oxy on add on tx for oa pts that are currently not doing well on their current tx, talked about uni and copd
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about add on tx with oxy and pts who are having oa pain and are currently taking short acting agents, said would try, per oxy pi, follow up
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about pt that has rsd and needs 20mg of oxy q12 h and is now doing well, talked about oxy and talking it in add on tx with pts that have oa pain, will do, follow up
PPLPMDL0080000001	Cleveland	OH	44105	1/29/2002	talked about oxy and add on tx with pts with oa pain that are not being well controlled on short actings now, said uni and copd
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44311	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44303	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	hit titration + lax protocol not much time again next ask what pt. would/ would not be oxyC candidate
PPLPMDL0080000001	Akron	OH	44311	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44311	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44311	1/29/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours.
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/29/2002	follow up. stick with focus on moderate pain, indication per oxy pi, gave new titration guide and how to start pt post op, says that he would use oxy in verysevere cases, start here
PPLPMDL0080000001	Cleveland	OH	44122	1/29/2002	talked briefly, conversion and titration guide, talked about using oxy in those pts that are taking atc vico, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	1/29/2002	talked about add on therapy, he says that he has pts that want their percocet and that he has a hard time getting them on to other meds, talked about adding 10mg dose to the percocet and slowing titrating down as needed, oxy per pi
PPLPMDL0080000001	Akron	OH	44333	1/29/2002	Two procedures, one is bone allograft with right wrist 20mg q12h and another for synovectomy of left wrist.
PPLPMDL0080000001	Akron	OH	44333	1/29/2002	basal cell removal and skin graft on left little finger. 1-2 10mg tabs q12h and dosed per Oxy PI.
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	hit product indication and quick Q12 ben statement next the Zuwallick reprint close new starts
PPLPMDL0080000001	Cleveland	OH	44195	1/29/2002	paged him and he's got a female candidate to start today he will write 20 mg q12 told him keep skt on for bowels moving next follow up and find others!



PPLPMDL0080000001	Akron	OH	44333	1/29/2002	k wire removal of left wrist 10mg q12h as dosed per Oxy PI.
	Barberton	OH	44203	1/29/2002	She had a pt change a flexiril script to OxyContin 80mg and one other pt. We set her up with tamper resistant prescription pads to help with this issue. She just put a hospice pt on 40mg q12h. She is going to use for chronic pain, back after they are taking 4 vicodin and being compliant. Maybe need to talk about opioid naive patients to get her feedback. She did put a pt on 10mg q12h for disc diseases. Went over assessment tools and documentation. Uniphyl, 400mg for COPD lady with nocturnal exacerbations. Senokot-s.
PPLPMDL0080000001	Barberton	OH	44203	1/30/2002	Not going to use OxyContin for fear of abuse and diversion by his patients, said Oxy is too addicting. Uniphyl compared to generic theos.
PPLPMDL0080000001	Independence	OH	44131	1/30/2002	doc came to program for Nurses. He did say the nurses do carry a lot of weight at hospital and they should feel free to make suggestions to physicians. He did say he has a problem with putting chronic non malign pts on opiates. He said it was not addiction, but just did not like the idea. He would support oxy for post op orders.
PPLPMDL0080000001	Parma	OH	44129	1/30/2002	again doc too busy to see. gave small conversion guide, sunshine reprint and card. told his wife I would like to set appt, but she always says show up at end of day. No better in Twinsburg.
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxy and post op, he says that the biggest issue is that pts ask why oxy, he explains that it is ok, oxy indication per pi
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxy and using it in plastic cases then need atc pain meds he says that the oxy initiation is on par with severe hand cases, oxy pi
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2002	hit the concept of adding 10 mg into combos pt. regemin based on clinical evidence of more steady state blood levels they convert most to SR anyway
PPLPMDL0080000001	E Cleveland	OH	44112	1/30/2002	PRODUCT MENTION BUT HE DARTED OUT OF LUNCH NEXT DOCUMENTATION
	Cleveland	OH	44113	1/30/2002	DOC may do a couple of days at deaconess. Says he wants a PA to come in to free up doc so he could do it. Doc wants to go around to some of the pharmacies to establish a relationship, so I provided him the fed model guidelines, coles tips, so he could show them how he operates. We talked about the need for him to explain the adjuvant modalities he provides, so as to not think he is just a rx doc. We discussed nsaid and he was really wowed about the number of deaths/year! Remind him of this when discussing combo products.
PPLPMDL0080000001	Cleveland	OH	44106	1/30/2002	TALKED ABOUT BOOTH EVENT & CD ROM FOR PAIN MGMT PROBE FOR CONCERNS
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxy and trauma, say that in multiple fracture it is a no brainer that oxy is used 20mg using the 10mg dose, oxy indication per pi
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxy and using it in post op cases where pts need meds atc, talked about oxy pi per indication
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	off call today, left card in mailbox to call so we could discuss levo formulary status.p
PPLPMDL0080000001	Akron	OH	44333	1/30/2002	talked about a Kaiser patients that was switched to Oramorph from OxyContin. Oramorph does not work so she has lost her insurance so talked about getting on IPAP and back to OxyContin. Will convert per OXY PI
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2002	hit in rehab at Walker conversion & showed the 21 organ joint statement from Oct 01 -not a big stopper for him. next new start frequency who wouldn't be canddate in his practice
	Garfield Hts	OH	44125	1/30/2002	Sue Lynch, pain mgmt pharmacology. Met Joan Schmidt, L/D CNM. Cathy in Chemo is key, they make suggestions to doc. Saw deep. Still using chiro, is open to adding to opiate if going with pcea's post op. Rothfusz too, but concerned about surgeons dumping back to anest.
PPLPMDL0080000001	Akron	OH	44320	1/30/2002	Asked Dr. why she is not using very much theophylline anymore. She did not have a good answer. She said that she is still using Uniphyl and still uses some theophylline. I need to find out what she is trying to get out of COPD pts. when she prescribes medications. What is her goal of therapy
	Cleveland	OH	44109	1/30/2002	Doc wants help setting up pain pump program. All hand and plastic surg going to outpt center and he is going to do pain pumps out there too. Wants levo for pumps, but needs help with baxter and stryker to get going. Also, braun is going to bring some big name doc on continuous ambulatory anesthesia for preceptor ship and may need some funds to help. told him how to apply for grant.
PPLPMDL0080000001	Akron	OH	44333	1/30/2002	He had a patient come in taking 42 percocet(7.5) in 3 days, when assessed and asked about pain he said it was nerve pain and hurt all over. Discussed the pt and he only gave him neurontin. Discussed converting pt with a bad back and needing a vicodin refill. He is taking one every 4 hours, discussed conversion per OxyContin PI
PPLPMDL0080000001	Cuayhoga Falls	OH	44223	1/30/2002	Met with Dr. Mader. He informed me that he likes to use Duregesic because the pts. are at least getting something. I explained the add-on strategy of adding Oxycontin to the existing PRN meds and therefore not having to go to a whole new med. He said that he would use more of the Oxycontin. I also discussed Uniphyl. He like the idea of it being once-a-day.
PPLPMDL0080000001	Parma	OH	44129	1/30/2002	shared with doc the concerns of the pharmin in the area. 1, that they do not see doc using non-opiates, but doc said pts have already been on by time they get to him, so he goes to opiates. The other concern was pts coming from youngstown to get rx's here. Doc did say he was only writing out of parma because of problems in lorain and bordman. So I gave Mary Walgreen's number and suggested they establish a relationship with the pharmacy so they could work together to flush out bad apples.
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2002	HIT THE DEA JOINT STATEMENT FROM OCT 01 HE IS CONFIDENT IN APPROPRIATE USE OF OPIOIDS ACTIVE WITH SPEAKER BEUREAU
PPLPMDL0080000001	Cleveland	OH	44112	1/30/2002	hit all over lunch he showed me new CD rom w/ CE from Purdue and gave him pain CD rom Kathleen NP also one -need to spread his comfort to Midamba and Brown hit DEA joint statement from Oct 01 NEXT THE ADD ON CONCEPT AGAIN
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	metro talk
	Garfield Hts	OH	44125	1/30/2002	Sue Lynch, pain mgmt pharmacology. Met Joan Schmidt, L/D CNM. Cathy in Chemo is key, they make suggestions to doc. Saw deep. Still using chiro, is open to adding to opiate if going with pcea's post op. Rothfusz too, but concerned about surgeons dumping back to anest.
PPLPMDL0080000001	Cleveland Hts	OH	44118	1/30/2002	HIT ALL PRODUCTS STILL ALOT OF WORK TO DO FOR OXYCONTIN
PPLPMDL0080000001	Cleveland	OH	44195	1/30/2002	Worked Walker Center rehab
PPLPMDL0080000001	Cleveland	OH	44106	1/30/2002	Need to focus on the Medicaid # tabs limit ensure max efficiency for their CA population on medical
PPLPMDL0080000001	Akron	OH	44320	1/30/2002	Had Lunch with the staff to discuss Uniphyl. See individual physician notes.
PPLPMDL0080000001	Fairlawn	OH	44333	1/30/2002	Lefton and Parisi and Lefkovitz.
PPLPMDL0080000001	Barberton	OH	44203	1/30/2002	caught Dr Stokes in the lobby. and Dr Mayors.
PPLPMDL0080000001	Akron	OH	44302	1/30/2002	pens, pads
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	pens, pads
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxy post op, says that he is using oxy in cases where the pt needs meds for a week or more, trauma now, oxy pi
	Garfield Hts	OH	44125	1/30/2002	Sue Lynch, pain mgmt pharmacology. Met Joan Schmidt, L/D CNM. Cathy in Chemo is key, they make suggestions to doc. Saw deep. Still using chiro, is open to adding to opiate if going with pcea's post op. Rothfusz too, but concerned about surgeons dumping back to anest.
PPLPMDL0080000001	Akron	OH	44320	1/30/2002	Dr. was in on the Uniphyl conversation, but did not have much to say and did not participate in the discussion.
PPLPMDL0080000001	Akron	OH	44320	1/30/2002	Pat says she uses some Uniphyl. I need to sell her more on its benefits. She does a lot of OB/GYN work at Kaiser, but does see some COPD and asthma pts.
PPLPMDL0080000001	Barberton	OH	44203	1/30/2002	no new pts on OxyContin, all new ones are getting the patch, being abused less.
	Cleveland	OH	44109	1/30/2002	doc only xring oxycontin outpt for insured pts. staff pts only in house because don't get to know pt real well. heard from John Klens about speaking in Dayton but only gave 10 day notice, do doc could not do. He suggested talked to Ashmead about local ob/gyn org that has quarterly meetings and see if do update on post hyster pain mgmt. and have Weight speak. Doc said small conversion piece would be helpful for fellows, so leave a bunch trauma, says that gags is using it in alto of cases with mult fractures, she uses 10mg dose, indication per pi
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Lyndhurst	OH	44124	1/30/2002	script pads, She was happy to sign for the script pads and we discussed some of the securities built into them. I gave her a conversion guide and how the titratin guide uses the 3-2 rule. She has been using oxycontin and will continue to in patients that are not doing well on lesser means. Very difficult to get time with her she runs from room to room because of part time status get a quick bullet and move on.
PPLPMDL0080000001	Akron	OH	44302	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
	Akron	OH	44321	1/30/2002	Met with Eileen Kepple. We discussed Duragesic with regards to its potential lack of effectiveness in LTC residents. We set up in-service # 4 on dosing and titration. I expalined to her that I would liketo be able to visit the nurses stations after the last in-service. She said that would be OK, just to let her know.
PPLPMDL0080000001	Akron	OH	44302	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Cleveland	OH	44109	1/30/2002	talked about oxya nd post op trauma, using it in cases that require atc dosing new conversion and titration guide
PPLPMDL0080000001	Akron	OH	44310	1/30/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours.
PPLPMDL0080000001	Barberton	OH	44203	1/30/2002	One hernia patient got 10mg q12h.
PPLPMDL0080000001	Akron	OH	44320	1/30/2002	Seeing alot of patients at Edwin Shaw for Rehab, getting alot of new admits. Lady coming from University Hospital from hip replacement, going to start on 10mg q12h.
PPLPMDL0080000001	Barberton	OH	44203	1/30/2002	Using for arthritic pain, 1-2 10mg tabs q12h when not responding to NSAIDS>
PPLPMDL0080000001	Cleveland	OH	44111	1/31/2002	talked about uni and the difference between it and generics, talked about dosing in pma nd peaking in early hours
	Cleveland	OH	44113	1/31/2002	Find out if the doctor is transferring his practices and successes at St. Augustine Manor to his other facilities. Has he stopped Darvocet at all his facilities? Will he use Oxycontin for moderate chronic pain pts.? Begin to discuss conversions from b.i.d. theophylline to Uniphyl.
PPLPMDL0080000001	Cleveland	OH	44113	1/31/2002	talked about oxy and add on tx with pts on around the clock darvocet, small percentage of pts fit this but will tried to increase uniphyl usage seeing some theo chron peaking into business discussed bid dosing nad dose dump and generic power graph, vs uniphyl qd dosing and peak plasma just when needed from 2-6 as did believe in chronotherapeutics
PPLPMDL0080000001	Parma	OH	44129	1/31/2002	
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt say drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharmin that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. if someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0080000001	Cleveland	OH	44195	1/31/2002	hit product indication on way out - waited too long set another appt ask about satellite pt. he started -Elyria?



	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland	OH	44106	1/31/2002	reviewed all products oxyC not on formulary Uniphyl is on skt. not - have generic senna no change in policy oxycontin approved case by case no written policy but encourage MSC prior
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland Hts.	OH	44118	1/31/2002	quick product mention but wants to set lunch if will detail set lunch appt. and get him thinking of the 10 mg add on concept
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	South Euclid	OH	44121	1/31/2002	ZUWALIK STUDY
PPLPMDL0800000001	Middleburg Hts.	OH	44130	1/31/2002	working on attaining a certain comfort level with oxy, he used to have it but since media he has slowed down alot. tried to target specific pt but karns hasnt been in or much he has been momre new pt and follow ups, tried to get vic ATC pt but can see he is hesitant, needs to build comfort level with singel entity again as before
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	short call asked about how using oxyC lately -states he uses a fare amount first thinks of transplant - next atc analgesia for atc pain separete PRN from continuous and address step down both combos & oxyC
PPLPMDL0800000001	Cleveland	OH	44113	1/31/2002	talked in hallway, says that he thinks that dura is good for pts when he offers them a choice and alot of pts and care givers like the patch, take in marcus reprint for plasticity
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland	OH	44102	1/31/2002	Saw Dr. Menyah. He gave a talk to the nurses on pain management. He mentioned Oxycontin numerous times in his talk. We had nothing to do with sponsoring him for this talk. He gave the talk to a home where he is medical director.
PPLPMDL0800000001	Euclid	OH	44119	1/31/2002	doc going to office only on thurs, mon tues in an at euclid, because getting a lot of inhouse consults. then wed and fri will be in outpt surg center with janice for blocks. talk to janice about stocking chiro on cart. doc wants 10 cc vials but pharm only wants to order 30 since there is not a big diff in costs, so they could stock just on size.
PPLPMDL0800000001	S Euclid	OH	44121	1/31/2002	hit product indication and reminded of documentation next get more time on this with him and new starts
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Parma	OH	44129	1/31/2002	don does pain mgmt assesents on floor pts and pain med usage and feelstoo much appa is being used and the docs dont have a clear understanding of the hepatotox and daily allowance and that they should consider the single entity products
PPLPMDL0800000001	Middleburg Hts	OH	44130	1/31/2002	Did the 4th quarter rebate. It was down from previous quarters, but so was their census and their average length of stay in this quarter. Approached Maureen about doing a laxative in-service. She was not interested. She said that the hospital is asking them to do in-services on bowel protocols, but she would ask the nurses.
PPLPMDL0800000001	Cleveland	OH	44113	1/31/2002	talked about lutheran
PPLPMDL0800000001	Cleveland	OH	44109	1/31/2002	talked about doctors
PPLPMDL0800000001	Parma	OH	44129	1/31/2002	don is stocking and filling and would like to see a pain mgmt team put into play at the hospital but don is leaving and going to fairview hospital after 16 years at parma hospital he is going to become the asst director of pharmacy. he wants to implement the who ladder and place oxycontin at steps 2 and 3 he has a good understanding of pain mgmt but feels that the docs do not and need further pain education
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Akron	OH	44305	1/31/2002	rebate, ceu, pens, pads
PPLPMDL0800000001	Richfield	OH	44286	1/31/2002	Met with many of the nurses after Dr. Menyah's talk. Janet in particular said that the nurses need more help in knowing that when a resident is taking to much short-acting meds, it is time to increase the Oxycontin. Need to go over the T.I.M.E. principles.
PPLPMDL0800000001	Parma	OH	44129	1/31/2002	talked about det parron seminar and dr kreigler status leaving pain mgmt to treat h/a syndromes. need to get dr ortega back on board he is still 100 with oxy but both singles use and combos use have both come significatnly down, he is slowing down on the sx front and trying to slow down practice and semi retire but also trying to move into pain mgmt, discussed that
PPLPMDL0800000001	Cleveland	OH	44103	1/31/2002	WORKED ON PAIN AGREEMENT IMPLEMENTATION FOR NON MALIG PAIN PTS WORK ON UNIPHYL keep on Andre to start pts. on the CD rom for documentation
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	So Euclid	OH	44121	1/31/2002	hit the indication and conversion ratios in passing need to get more time and close him on choice of pharmacy send pts. to CVS May/Gren
PPLPMDL0800000001	S Euclid	OH	44121	1/31/2002	hit documentation as key to appropriate use need set lunch
PPLPMDL0800000001	Middleburg Hts.	OH	44130	1/31/2002	discussed benefits of oxy adn what to him is vic pt vs oxy pt per pt and ATC status and to try and increase comfort level of using oxy, media has influenced his writing, some pt have requested to not be on oxy fearing addiction.
PPLPMDL0800000001					nds to increase comfort level
PPLPMDL0800000001	South Euclid	OH	44121	1/31/2002	rx pad reorder w/ signature
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Cleveland	OH	44195	1/31/2002	lunch. more of same. most docs insist they write primarily oxycontin. they tend to go to q8 because pt says drug not lasting, gave conversion guides and tried to explain that if use this they should avoid a lot of the q8. Clinically everyone argued about why its important, but bottom line was it is inconvenient to pt to go to pharm that will not fill, plus, there is no good q8 regimen. Almost all will try oxycontin after blocks, since that is there business. If someone is not getting good duration of analgesia (at least a couple of months) they will go to meds.
PPLPMDL0800000001	Lyndhurst	OH	44124	1/31/2002	Gave Marcia conversion guide. Explained that we have indigent drug program but that we could no longer provide pcs cards because of the way the media hyped the program. She understood, but janssen gives them a ton every month. She says it does help defray the higher cost. I asked her to use oxycontin for pts who are taking tons of breakthrough or who do not get adequate analgesia. She agreed.
PPLPMDL0800000001	Parma	OH	44129	1/31/2002	has a acl adn carpal tunnel case tomorrow that he will start on oxy 20mg q 12 post op. says no probs with oxy and tries to write at least 2 rx/week, went over bowel protocol and the differences between metamlucil and docosate na and senna....need to work on standing orders with entrie group
PPLPMDL0800000001	Cleveland	OH	44109	1/31/2002	talked about oxy and using the documetation kit
PPLPMDL0800000001	Akron	OH	44305	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Euclid	OH	44132	1/31/2002	Euclid-bagels. Doc leaving for a meeting in Columbus. Happy with results of oxycontin and came back to it because of problems with duragesic reliability. But does like dura for older pts who are not all there. He will generally titrate up to 80 q12h, but will send to pain mgmt after that. Next call, find out why leaving at 80.
PPLPMDL0800000001	Akron	OH	44310	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Northfield	OH	44067	1/31/2002	Asked doc about titrating higher than d20 mg q12h. says he is up to 30 for a couple of pts and they are doing well. We discussed the benefits. His indication for titration was that these pts said oxyC was not lasting 12 hrs, so he moved them up. Gave him the conversion chart and showed him that he can titrate until pain is tolerable. His daughter is interviewing with A-Z, just graduated JCU in psych. Next call, find out where vico is being used.
PPLPMDL0800000001	Akron	OH	44310	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44302	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Euclid	OH	44119	1/31/2002	gave doc updated titration guide. chiorocaine now in stock at euclid. only 30 cc vials. need to inform janice so she will stock on his black cart.
PPLPMDL0800000001	Akron	OH	44305	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cleveland	OH	44106	1/31/2002	hit titration and conversion calc he requested one for self and peer next specific pt. review
PPLPMDL0800000001	Akron	OH	44302	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44310	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	1/31/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PPLPMDL0800000001	Akron	OH	44304	2/1/2002	12 hour control, sleep thru the night, no peaks and valleys, nice smooth steady state. Conversion 1 vs .9

PPLPMDL0080000001	Akron	OH	44305	2/1/2002	12 hour control, sleep thru the night, no peaks and valleys, nice smooth steady state. Conversion 1 vs .9
PPLPMDL0080000001	Akron	OH	44304	2/1/2002	12 hour control, sleep thru the night, no peaks and valleys, nice smooth steady state. Conversion 1 vs .9
PPLPMDL0080000001	Akron	OH	44304	2/1/2002	12 hour control, sleep thru the night, no peaks and valleys, nice smooth steady state. Conversion 1 vs .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/1/2002	set up apt with Ruth Plant, Jim and myself on Feb. 11 he will find time to meet with us to discuss diversion issues and answer questions did copy some further letters and info for me from medicaid and the internet
PPLPMDL0080000001	Lakewood	OH	44107	2/1/2002	quick hit in the hall, try add on strategy next time
	Cleveland	OH	44111	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	Doc all for having Parran and Burke come out to speak. He would like the number to Rosary Hall, so bring next time.
PPLPMDL0080000001	cuyahoga falls	OH	44223	2/1/2002	shared with md thaqt Ruth Plant was coming in and if she had questions to start thinkjng what she wanted answey Another discussion of how she spoke etc etc MD did ask Bressi as I was in the office what to do with a pt that had low amt's of oxycodone in her system but on higher doses also on dilaudid they were getting rid of this pt so they will wear her off oxycontin and d/c her
	Cleveland	OH	44111	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2002	talked about oxy and use in op setting, talked about how the 10mg dose could be added to the perco for better coverage, oxy indication per pi
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	conversions need to work on her use of 3 10 mg tabs for 30 mg
PPLPMDL0080000001	Akron	OH	44320	2/1/2002	md was on his way to surgery (friday is now surgery day) shared that i appreciated his approach to pain mgt and starting pts that have mod to sev pain around the clock etc on oxycontin still has script pads and relieved his second round
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	PRODUCT MENTION GOT APPR RUN THROUGH HIS ALGORYTHM FOR PAIN & PROBE TYPES OF PATIENTS TO FOCUS
PPLPMDL0080000001	Parma	OH	44129	2/1/2002	discussed use of generics and theochron once a day dosing and branded product of uniphy you are guaranteed the same serum levels r/t same product no generic rating is on insurance plans
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/1/2002	followed up with doc sit and pt agreement has he put into place with any pts yet? no. how does he plan to use it? so far mostly an educational piece
PPLPMDL0080000001	Akron	OH	44333	2/1/2002	He is not using oxyContin post for fear of being scrutinized for writing OxyContin. He said it was the most efficacious but not comfortable with it.
	Cleveland	OH	44111	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	product mention in hallway corridor next show Zuwallik
PPLPMDL0080000001	Akron	OH	44333	2/1/2002	More of his ACL repairs are getting OxyContin, better efficacy for the pain vs vicodin. Talked about dosing per OxyContin PI.
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	talked about oxy and using it in severe pain pts, says tha he has heard from nichols that oxy is good to use there, talked about oxy indication and in mod to severe pain, follow up per pi
PPLPMDL0080000001	Rocky River	OH	44116	2/1/2002	he said he doesn't get a lot of Oxycontin scripts but is starting to get some from Dr. Blitz since he has moved his practice to the area
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	fairview
	Parma	OH	44134	2/1/2002	very good call, i know taht this pharmacist has been uncomfortable with filling all opiats unless he knows the pt personally, we went over the joranson article on pharmacists hesitancy on filing opiate rx from the journal of r
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	pharmacist. i think it really made tj adn bruno t think about pt in pain and how the doctors are going through appropriate doc and assessmentt to find the appropriate pts, did a senkoki in svc and was amazed at how much
PPLPMDL0080000001	Parma	OH	44129	2/1/2002	consipation and laxative education is over looked they didnt realize how much is actually involved
PPLPMDL0080000001					
PPLPMDL0080000001	Parma	OH	44129	2/1/2002	teaching, will f/u with self and reps in appropriate territories to make sure docs adn documenting and assessing pt for pain appropriately and that docs are prescribing oxy appropriately to appropriate pts
PPLPMDL0080000001	Parma	OH	44134	2/1/2002	talked with bridgettte to try and set up pharmacy in svc plan on educating with oxy pi
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	went over pi with richard and indications adn conversions it is amazing howmany people think oxy is stronger than vic. discussed issues of concern with ceratin docs and of rpevention in the docs office went over doc kit and uniphyl and senokot
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44104	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001	Cleveland	OH	44104	2/1/2002	hit product line and reviewed indications they are pretty good with understanding conversions
PPLPMDL0080000001	Cleveland	OH	44104	2/1/2002	hit product line filling rx's with caution keep skt on shelf
PPLPMDL0080000001	South Euclid	OH	44121	2/1/2002	hit all and it was generic oxycodone/ APAP priced = to 10 mg OxyContin here!!!! great for cost comparison
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	dept. call hit two docs
PPLPMDL0080000001	Cleveland Hts	OH	44118	2/1/2002	hit all products -stocked and move
PPLPMDL0080000001	Akron	OH	44333	2/1/2002	Surgical lounge.
PPLPMDL0080000001	Akron	OH	44305	2/1/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44305	2/1/2002	ceu, rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44304	2/1/2002	oncology floor, onc office visited
PPLPMDL0080000001	cuyahoga falls	OH	44223	2/1/2002	pain clinic visited
PPLPMDL0080000001	Westlake	OH	44145	2/1/2002	he said he only will use OxyContin for chronic pain but did agree that if it is constant that oxyContin is his first choice
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	hit stones pts as focus within liimits per PI and talked about May event next ask about recent pts. used
PPLPMDL0080000001	Westlake	OH	44145	2/1/2002	he said he has lost confidence in writing Duragesic because he wasn't getting good results. Go after his Vicodin business
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/1/2002	discussed use of generics and theochron once a day dosing and branded product of uniphy you are guaranteed the same serum levels r/t same product no generic rating is on insurance plans
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/1/2002	is using very few opiates in chronci pain, feels uncomfortable with cli's if he does useit will be short acting adn if ends further pain mgmt he refers out, some generic theophylline agian desont use alot of meds lieks inhalers
PPLPMDL0080000001	Westlake	OH	44145	2/1/2002	quick hit in the hall, she said she loves oxycontin for many of her osteos with constant pain
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	hit comparison to percoct and vicodin via conversions next ask about case load and close for next pt.
	Cleveland	OH	44111	2/1/2002	SPiro and I discussed esophageal cancer and said GE cancer on the rise and no explanation. This makes it tough to treat with oral meds. Says there is research going on to determine what role ppi's play. Daw-conversion guide. Chaudry- does say a lot of in house consults are due to pain. We discussed reassessing oxycontin an hour after dosing. Makii- guide. Says he is still considering moving out of practice, things very slow and he is not to happy. Think he may go to UH in rose's place.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	talked about oxy and using it in fractures, says that he feels that oxy is usable in those pts, talkd about oxy and indication per pi
PPLPMDL0080000001	Westlake	OH	44145	2/1/2002	lunch he said he has not change his writing habits of OxyContin due to the media reports of abuse with OxyContin. He said he mostly has older patiemnts that he trusts . He wanted to hear about Uniphyl and its benefits for
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2002	COPD and for Asthma. He said he always recommends Senokot
PPLPMDL0080000001	Lakewood	OH	44107	2/1/2002	op setting, talked about oxy and using it with shoert acting meds as add on tx, talked about indication per oxy pi
PPLPMDL0080000001	Westlake	OH	44145	2/1/2002	quick hit in the hall, he said he is using a lotof Oxycontin almost as much as Vicodin which i hardly believe. Try add on strategy next time
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	she said that she could tell that the press is blowing things out of proportion with their abuse message of OxyContin. She said it is unfortunate if it sets back pain management after it has made strides.
PPLPMDL0080000001					
PPLPMDL0080000001	Rocky River	OH	44116	2/1/2002	informed Ayad that bags were way off. Told him to watch ropi inventory because of potential shortage. He will order in more chiro. for back up. Gave him oxy titration guide since he is filling in while choi is on vacation. He is speaking on post c pain mgmt to nurse on 8th and 13th, and then to staff of western region on 4/2. Find out if can get behind program with ahcpr guidelines. Talk to Nancy on floor. Gave Kim and Hofstra oxy ttr guide too, because they also consult while Choi is gone. Also talked to troy in pharm- they are pay 6.69 a vial for levo 30cc. 5% and 10 bucks a vial for the same in ropi! Need to inform Mike.
PPLPMDL0080000001	Cleveland	OH	44195	2/1/2002	quick hit through the window, he said he likes oxycontin for cancer and for severe chronic. He said he is not afraid to titrate to whatever is needed. He said he has used 80s before and mutipote 80s
PPLPMDL0080000001	Cleveland	OH	44109	2/1/2002	product indication next work on his understanding of when to start and reinforce 50% titration
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	followed up to rx ordering, recieved new pads, titration per oxy pi, pt that needed more than 60mg q12 went to 80mg q12 and is using oxy ir prn, foolow up
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44111	2/1/2002	informed Ayad that bags were way off. Told him to watch ropi inventory because of potential shortage. He will order in more chiro. for back up. Gave him oxy titration guide since he is filling in while choi is on vacation. He is speaking on post c pain mgmt to nurse on 8th and 13th, and then to staff of western region on 4/2. Find out if can get behind program with ahcpr guidelines. Talk to Nancy on floor. Gave Kim and Hofstra oxy ttr guide too, because they also consult while Choi is gone. Also talked to troy in pharm- they are pay 6.69 a vial for levo 30cc. 5% and 10 bucks a vial for the same in ropi! Need to inform Mike.
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PLPMDL0080000001	Cleveland	OH	44111	2/1/2002	talked about oxy and pts that are having trouble after 6 to 8 hours, talked about how to titrate and when per oxy pi, conversion and titration guide
PLPMDL0080000001	Akron	OH	44304	2/1/2002	likes the idea of 12 hours for moderate to severe pain. 1 mg or less per hour. .9 vs 1 on conversion scale and thinks he can use it for more than tonsilectomys. Told him that 10 -20mg will be the doses that he will most frequently use and he says he also has cancer patients. Sleep thru the night helps the healing process.
PLPMDL0080000001	Cleveland	OH	44195	2/1/2002	HIT both in detail he recommends getting clinicians to remember like a reflex when appropriate next keep asking for stones pts. remind 10 1-2 tab Q12
PLPMDL0080000001	Akron	OH	44333	2/1/2002	writing the 10mg tabs and telling to take 2 10mg tabs q12h and then backing off to 1 10mg q12h for his open shoulder reductions.
PLPMDL0080000001	Akron	OH	44304	2/1/2002	walked with md as i saw him in the hospital - building relationship and mentioned indication of oxycontin and the quality of life issue again
PLPMDL0080000001	Akron	OH	44304	2/1/2002	likes the idea of 12 hours for moderate to severe pain. 1 mg or less per hour. .9 vs 1 on conversion scale and thinks he can use it for more than tonsilectomys. Told him that 10 -20mg will be the doses that he will most frequently use and he says he also has cancer patients. Sleep thru the night helps the healing process.
PLPMDL0080000001	Akron	OH	44333	2/1/2002	PIP joint of right middle finger with radial bone graft, getting 10mg q12h with vicodin prn.
PLPMDL0080000001	Akron	OH	44304	2/1/2002	likes the idea of 12 hours for moderate to severe pain. 1 mg or less per hour. .9 vs 1 on conversion scale and thinks he can use it for more than tonsilectomys. Told him that 10 -20mg will be the doses that he will most frequently use and he says he also has cancer patients. Sleep thru the night helps the healing process.
PLPMDL0080000001	Akron	OH	44304	2/1/2002	likes the idea of 12 hours for moderate to severe pain. 1 mg or less per hour. .9 vs 1 on conversion scale and thinks he can use it for more than tonsilectomys. Told him that 10 -20mg will be the doses that he will most frequently use and he says he also has cancer patients. Sleep thru the night helps the healing process.
PLPMDL0080000001	Parma Heights	OH	44130	2/1/2002	went over oxy pi and indications and 12 hour delivery system, discussed theophylline coming back...they come and go adn come and go and right now they are coming back. leftt senokot samples
PLPMDL0080000001	Akron	OH	44333	2/1/2002	excise mass of right index finger, getting 10mg q12h. He has not changed his prescribing. Bigger cases with bone involvement, ligament repairs is an example.
PLPMDL0080000001	Akron	OH	44310	2/4/2002	12 hour control, sleep thru the night, no peaks and valleys, nice smooth steady state. Conversion 1 vs .9
PLPMDL0080000001	Lyndhurst	OH	44124	2/4/2002	he feels that Purdue has not done enough with studying oxycontin in the immediate post-op setting. I showed him the new PI changes wher if patients are on prior to the surgery for pain management or use if the pain is going to be moderate to sever for an extended period of time. He feels that really doesn't help his need. Next call: does he treat patients for pain pre-op with opioids?
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	The patch pts have come from referrals to pain management. He has not started any new pts on OxyContin.
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	He said most of his vicodin patients are taking only 2-3 tabs a day and less than 30 days. One patient on Oxy has an ovarian cyst and will not get surgery. On gentleman is coming in for low back andis taking 4 vicodin a day discussed conversion per PI.
PLPMDL0080000001	Cleveland	OH	44106	2/4/2002	gave me the info for booth event & need to talk with his event coord. Yvonne she must send cooresp to home office for other support
PLPMDL0080000001	Parma	OH	44129	2/4/2002	discussed using generics vs uniphyl only branded without generic available uniphyl use has been steady but small amt of theochron moing into territroy talked about dose dumping
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	talked about the grand rounds, writing letter for grant, oxy and uses in pmr, oxy pi
PLPMDL0080000001	Akron	OH	44304	2/4/2002	luncheon with md he was a strong advocate for oxycontin sharing his success with pt.s and how he orders it (20 mg q 12 the first day then 10 q 12 with oxy ir for breakthrough for 10 days sees pts using it for 5-7 days most likely. Resident Duke was there and md explained advantages to him but did back up to me the residents do see the "shady patients" I did advocate oxycontin for the legit pts that are in need of an opiod around the clock for ext. period of time with mod to sever pain did discuss with Duke in servicing the residents so when they are covering for devine or harper they know more about the drug
PLPMDL0080000001	N. Royalton	OH	44133	2/4/2002	is writing for mod to severe pain has good understanding of use of oxy, schedules future appt will see
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	hit surgical indication per PI next ask about cases and close
PLPMDL0080000001	Parma	OH	44129	2/4/2002	no samples has been moving into using generics, tried to make understand usin powergraph the narrow therapeutc index of different generics
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	hit atc analgesia and PI Indication next ask about case load and candidates
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	hit 21 org joint statement & probed for abuse concern -none -short term mostly. next atc analgesia
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	has his one or two chronic pain pts getting new Oxy script every 30 days.
PLPMDL0080000001	Garfield Hts.	OH	44125	2/4/2002	is using mostly short acting and isnt comfortable iwth the media attention feels his pt are on short term use r/t surgery and needs further pain mgmt ed
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	trauma, using it this month in any case where pt is goin home with a week or more of meds, 10mg, oxy pi
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	hit the indications and the atc analgesia message
PLPMDL0080000001	Akron	OH	44319	2/4/2002	Working on conversions of patients taking at least 4 vicodin a day, she has some for 30 days or less, discussed per Oxy PI.
PLPMDL0080000001	S Euclid	OH	44121	2/4/2002	Quick hello mentioned new pt. started - need to follow up on last conv about a Chronos study he mentioned and see about a lunch
PLPMDL0080000001	Cleveland	OH	44122	2/4/2002	Met with Barbara Rivera, LPN. She is the staff development nurse. I showed her many of the materials we have for the nursing home and discussed the in-services I can do to help educate on pain management. We set up the first in-service for March 20.
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	set up senokot inservice
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	see notes
PLPMDL0080000001	Parma	OH	44129	2/4/2002	talked about if he ordered any oxy in november, he thought so couldnt remebr and ouldnt pull up invoices for that month. since he is leaving, the computers havebeen down, am trying to get senokot s on formulary, senokot is on it but need S
PLPMDL0080000001	Parma	OH	44129	2/4/2002	stocking and filling, talked about generics and powergraph, rph says dont believe the hype about the genereics, tehy are safe adn generally within the same therapeutc window, talked about differences in senokot vs other lax for drug induced constipation
PLPMDL0080000001	Parma	OH	44134	2/4/2002	stocking and filling no question on docs
PLPMDL0080000001	N. Royalton	OH	44133	2/4/2002	stocking adn filling, seeing somme dr flagg rx coming in, no issues, needs further ed on pain mgmt
PLPMDL0080000001	Euclid	OH	44119	2/4/2002	amy, michale discussed dr. george and his temporary displacement but no real difference in hte amount of oxycontin they have been filling no problem patients
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	hit dept. and all targets - need more time with Covington
PLPMDL0080000001	S Euclid	OH	44121	2/4/2002	hit all products and dropped lilt.
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	need to get back to Amy to set up the inservice
PLPMDL0080000001	Twinsburg	OH	44087	2/4/2002	Discussed Oxycontin with the pharmacists. There was some discussion about the changes in medicaid having an effect on the usage. Tracy said that usage has gone doen and that it appeared to have gone to Duragesic. She did say that it appears lately that it may be coming back. The pharmacist are in favor of using Oxycontin, and they do recommend it. We discussed the add on strategy as a way to not be as threatening to the physicians. They don't have to start over, they can just add it on. We also discussed Uniphyl. They said they are not seeing much theophylline usage. I tried to explain the benefits of adding on Uniphyl. It will take more work. They are using generic Senokot-S.
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	FP dept.
PLPMDL0080000001	Akron	OH	44310	2/4/2002	rebate, ceu, pens, pads
PLPMDL0080000001	Akron	OH	44310	2/4/2002	rebate, ceu, pens, pads
PLPMDL0080000001	Akron	OH	44307	2/4/2002	ob dept., anesthesia, I and D
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	talked in clinic, trauma now, says that oxy in pts with multiple fractures works well, looked at conversions, follow up
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	asked about oxy ir and how to use with oxy, talked about pi and hwo to use short acting also, follow up
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	A couple of pts are on OxyContin for chronic pain, usually have been on vicodin first. Theo, not seeing any pts on theo or starting new on theo, hit Uniphyl vs generic issue.
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	talked about a pt he put on oxy with severe pain, talked about dosing the 10mg, needed more, went to 20, told him to use 2 10mg per oxy pi, uni and cpod
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	taled about oxy and post op for pts with atc pain, using it in pt now that just had trauma surgery oxy per pi
PLPMDL0080000001	Cleveland	OH	44195	2/4/2002	had appt covered the 21 organization and the state guide for intractable pain & Uniphyl & Skt-s
PLPMDL0080000001	Akron	OH	44319	2/4/2002	Dropped off DEA statement and all he said was OxyContin was hot on the street.
PLPMDL0080000001	Parma	OH	44129	2/4/2002	says he isnt using diluid on any pts and neer has written it??? Says uses duragesic on elders at nursing homes and oxy is left as a final use for chrninc pain and sever pain he will not use in pt with oa or ra, isnt using alot of uniphyl but debbies mother is sustaining well on it...he would like to take some extra samples on his mission to mexico for the under privileged people to treat for free in the next few months, no senokot
PLPMDL0080000001	Richmon Hts	OH	44143	2/4/2002	His main concern was patients being targeted for controlled drugs. he saw a news story on xanax and vicodin being targeted for abuse and did mention hte old oxycontin news stories. I stressed the fact that proper patient selection is key and patients should be instructed to keep the type of medications their on as gaured information. We discussed using in OA patient that is not a good candidate for an NSAID d/t co-morbid illness.
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Akron	OH	44310	2/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL0080000001	Cleveland	OH	44109	2/4/2002	talked about oxy and using it in pts with pain needs of pca and then sa. used it in case today, talked abou dosing and titrations, oxy pi
PLPMDL0080000001	Akron	OH	44319	2/4/2002	DEA piece to give comfort in prescribing OxyContin. One new patient on 20mg q12h, lady with a bad back.
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	recent hernia pt on 10mg q12h that could not tolerate vicodin.
PLPMDL0080000001	Barberton	OH	44203	2/4/2002	Starting pts that need atc pain control on 10mg q12h for 30 days, if need longer will send to pain management. Uniphyl, has seen pts on BID theo, he has not started any new pts on theo, so hit generic vs uniphyl issue and said if problems will convert to Uniphyl.

PPLPMDL080000001	Cleveland	OH	44195	2/4/2002	hit indication and differences to combos talked about Q12 dosing. and cases next id appropriate candidate remind q12
PPLPMDL080000001	Barberton	OH	44203	2/4/2002	Just put a medicaid pt with a bad back on 20mg q12h gave 30 day supply and he is sending him to pain management
PPLPMDL080000001	Akron	OH	44333	2/5/2002	His underlying issue has been being held more accountable for writing OxyContin than other pain medications. I went over the DEA release and told him that it is all in the patient selection process in order to avoid the diverter or abuser. He has a case PIP arthroplasty of right radius going to use OxyContin
PPLPMDL080000001	Akron	OH	44333	2/5/2002	using for chronic failed back pain, he does have concern over the abuse and diversion that he is hearing, also some pharmacies are not carrying it.
PPLPMDL080000001	Akron	OH	44333	2/5/2002	Accountability is the issue with Dr Steurer, if OxyContin ends up in the wrong hands then he will be scrutinized more. I showed him the DEA statement release and discussed the proper pt selection, documentation, went over the Intractable pain law that will help him follow guidelines to avoid the abuser or diverter and still allow OxyContin to give the best pain control for his chronic back pain patients. Dosing and conversions from vicodin were all discussed per the OXY PI.
PPLPMDL080000001	Cleveland	OH	44106	2/5/2002	claims his pop doesn't need pain meds probed for Perc/Vicodin says once in while may need 1-2 post keep working atc analgesia message
PPLPMDL080000001	Euclid	OH	44119	2/5/2002	Didn't need samples, able to convert theo-dur and uni-dur patients to uniphyl. continued to use as a last resort for ill patients.
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	talked in resident room show the conversion chart and focused on the appropriate candidate sees used alot for joint cases atc analgesia message
PPLPMDL080000001	Cleveland	OH	44117	2/5/2002	Discussed the DEA and Joint health care Org. position statement. He feels that the answer is clear drugs do not cause addiction it's the person. he's been treating himself and is on H2O2 and Lasik when he has difficulty breathing. His main concern with use of opioids is that most health care professionals don't care about patient care they care about covering their ass.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	went over uniphyl vs generic with power graph, gave uniphyl samples. went over conversions of oxy and percocet vs vicodin
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	talked about uni and add on therapy with pts that are now taking inhalers, uses it alot and will continue to do so, samples
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	talked about oxy and using it as add on tx, says that he thinks pt should be oön one or the other, talked about adding oxy then slowly decreasing the sa agent, will try, oxy indication per pi, follow up
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	hit atc analgesia for mod pain post surg and the limits of Vicodin vs. oxyC per PI
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	discussed use of doc kit and ted parrons talk. dr has not yet used doc kit but is still getting comfortable iwth it
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	talked about oxy and add on tx for chronic pts, says that that makes sense but that the cost was issue, talked about pts with insurance and using it with them oxy pi
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	followed up to last week and if he still wants to do some speaking, marcus reprint, talked about oxy and the add on tx, will try, follow up
PPLPMDL080000001	Akron	OH	44321	2/5/2002	working on his low back vicodin pts getting converted to OxyContin per Oxy PI. Uniphyl for COPD and emphysema pts. Senokot-s samples..
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	hit the press release info and add on/ transition concept -which she told me of a new start using same concept gave her the CD rom probed for any changes in perception - did not own up to it. keep on appropriate use
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	remind agreed with concept of transitioning from combos to oxyC
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	see notes
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	see notes
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	followed up with dave
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	still stocking and filling rx, no issues mainly sw employees
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	met iwht stephanie and made copies of ted parron syllabus for dr rogers discussed future ce luncheon programs adn set ups with ron mcbride
PPLPMDL080000001	Cleveland	OH	44119	2/5/2002	oxycotin scripts have dropped off since dr. george is gone. they have a new doc who was on a leave of absense dr. hlib but she doesn't use many narcotics.
PPLPMDL080000001	Cleveland	OH	44119	2/5/2002	No problems with oxycotin, they don't advertise that they have it but dr. fink and some of the other pain guys are who they get scripts from
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	lef lit in lab area talked to RNs no IM docs around - keep working this area
PPLPMDL080000001	S Euclid	OH	44121	2/5/2002	hit all products no stopper and stocked
PPLPMDL080000001	Fairlawn	OH	44333	2/5/2002	senokot-s samples to give to medaction induced constipated pts.
PPLPMDL080000001	Akron	OH	44333	2/5/2002	Surgical Lounge
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/5/2002	pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/2002	pens, pads
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	went over appropriate pts selection and surgery cases. his pts have been getting very nauseated, recommended using an antiemetic and laxative, possbly to also look at the surgery cases; possbly not enough pain iwht scoping pts
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	oxy and post op, says that he ahs not used it lately bc of the need to be on it for 3 to 4 weeks, says that he heard that from another rep, talked about oxy and pi indication, follow up
PPLPMDL080000001	Cleveland	OH	44106	2/5/2002	provided AHCPR Acute pain mgmt post surg bookware of media but redirected him to short exposure and atc message also the press release next id pt. / try Mary Ann Fowler, RN
PPLPMDL080000001	Akron	OH	44333	2/5/2002	He gave OxyContin to a patient that had surgery 2 weeks ago but still experiencing discomfort in her right knee. Most pts are post op knee replacement or hip. Dosing and use discussed per OxyContin PI.
PPLPMDL080000001	Solon	OH	44139	2/5/2002	he didn't want any uniphyl samples doesn't feel he has aneed for it. We discussed oxycotin again and he feels that he can use more judiciously regarding state boards but he doesn't like the type of patients that are attracted to his practice if he uses alot of controled substances. he has about 2 or 3 steady patients that he Rx for but most everybody else he sends out to pain management. I tried redirecting him to focusing on patients he has ha history with and has watched them deteriorate over time these would be good trust worthy patients
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	surgery lounge, oxy and post op for cases needing more than one week of therapy, talked about using the 10mg dose, oxy pi
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	His pop 1/10 pts. will ask for refill after 1 week of opioids hit both products / details of single entity vs. combos for oxyC & Vicodin also the press release in hard copy on joint statement for policy and the add on concept makes sense for continuous pop
PPLPMDL080000001	South Euclid	OH	44121	2/5/2002	hit indication through window sec. is useless. Kim, RN set up lunch need to get the Rx order form back and work on pharmacies that won't fill rx's outside of my territory
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	post op, still using oxy in totals, talked a bout using 10mg dose in lesser cases that need atc pain relief, says he has used before in shoulder cases, but only need for a few days, oxy indication per pi
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	met with Brian, got the feel he does not use many opiates to treat pain he treats shorter pain incidents and then will refer them to pain mgmt clinics. He uses vicodin for prn pain if going to be using longer he will either switch to single entity or refer out. doesn't use many theophyllines r/ old product and uses many of the newer singular and accolate, went over oxy pi and uniphyl pi and copd and asthma road map showing use of uniphyl at steps 3 and 4 on ats and nhlib left senokot
PPLPMDL080000001	Akron	OH	44314	2/5/2002	Discussed the add on approach. She has two new pts on OxyContin, both for chronic back pain, 20mg q12h as per Oxy PI. Gave her the DEA statement and the Ohio State Intractable Pain Law. Uniphyl, no new pts on theo, if that severe sending to the pulm. Senokot-s for chronic pain pts. She is writing OxyContin for its efficacy and duration of action.
PPLPMDL080000001	Cleveland	OH	44113	2/5/2002	followed up to add on tx, has not used it in that way yet, talked about pts coming in who would fit, said he had oa pt coming in soon, will try, uni and copd
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Akron	OH	44310	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Akron	OH	44302	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Akron	OH	44310	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Akron	OH	44310	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Akron	OH	44310	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/5/2002	met with rogers for first time, very nice and personable, he is using oxy to treat chronic pain, phantom pain, post op pain for vascular sx. wanted the ted parron syllabus so i retrieved one from Stephanie. Dr Rogers has a solid understanding on pain mgmt wen discussed the conversions and titration percentages as well as tapering off of oxy while taking off oxy. gave senokot samples for drug induced constipation pts
PPLPMDL080000001	S Euclid	OH	44121	2/5/2002	hit the single entity & titration points and reminded of skt line close for new start
PPLPMDL080000001	Cleveland	OH	44195	2/5/2002	probed for changes in his perception - did not feel has changed. showed the CD rom and he mentioned the new one direct mailed from Purdue next titration Q12 acrocontin
PPLPMDL080000001	Akron	OH	44310	2/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9 Uniphyl
PPLPMDL080000001	Mayfield Heights	OH	44124	2/5/2002	add on therapy with oxycotin, he doesn't feel that add on therapy will work woth patients that have been on SA for a long time he feels that they will ultimately just be taking two durgs instead of one. He did however, state that he hasn't tried it yet and would considr it for a couple of his patients. We also discussed tid dosing and his biggest problem is when a patient comes to him already on a tid dosing schedule he finds it very difficult to get them back to Q-12 he feels their probably is some euphoria the person gets and they don't want to give it up. I showed him a graph of thraputic window which establishe pain relief, side effects and sub optimal pain relief. He agreed with the demonstration that increasing the dose will keep the patient in the therapeutic window for a longer interval helping to maintain q-12. he will try itwith a patient htat is on tid
PPLPMDL080000001	Cleveland	OH	44195	2/6/2002	hit both and gave the Cole reprint on recognizing diversion
PPLPMDL080000001	Euclid	OH	44119	2/6/2002	add on therapy. She is mxtly treating post-op pain and patients are taking prn percocet when she gets them she has no problem giving oxycotin if patients are experiencing more continuous pain. she would simply start the patients on oxycotin and give them BT as needed
PPLPMDL080000001	Beachwood	OH	44122	2/6/2002	oxy, says he is increasing his use now bc it seems to give better pain relief for his post op pts, talked about using the 10s and using multiple pills, oxy pi
PPLPMDL080000001	Cleveland	OH	44106	2/6/2002	hit product indication and talked about setting up a lunch need to focus on PI indication for post surg
PPLPMDL080000001	Euclid	OH	44119	2/6/2002	add on therapy, he has no problem with add on therapy however he felt he would be more aggressive with 30mg q-12 if patients were taking percocet on a more continuous basis. Bad news he's no longer doing out patient therapy and is sending his chronic pain patients to other pain management specialists. he would like a list of other docs that are not afraid of using opioids
PPLPMDL080000001	Beachwood	OH	44122	2/6/2002	post op use, says that he is now only using in total cases, talked about add on tx for his chronic pain pts, seemed to make an impact on him, went thru process, oxy pi
PPLPMDL080000001	Cleveland Hts.	OH	44118	2/6/2002	hit all products detailed Zuwalick study around clock message for oxyC need to get the CD rom in front of him and news releases
PPLPMDL080000001	Shaker Hts	OH	44122	2/6/2002	talked about oxy as add on tx, he says that he is not writing any long acting now, but is still writing vico, talked about why it could help by adding oxy 10mg and slowly backing other off, oxy pi
PPLPMDL080000001	Barberton	OH	44203	2/6/2002	waited for md almost 45 min shared with nurse sue that i would e-mail md what she needs to put in the form of a letter for a grant request and that is just for purdue to look at the possibility it is no guarantee Mitsz RN stated that she didn't need to hear about oxycotin they write tons just need senokot
PPLPMDL080000001	Cleveland	OH	44195	2/6/2002	hit the E. Cole reprint reminded of documentation next any new starts how often?

	Akron	OH	44307	2/6/2002	Julie is much more negative regarding oxycontin then md. She ctds to say they are not writing as much as they used to i refocused her to the indication and if the pt was appropriate would she write it then she said yes was surprised to find out bressi was still writing so much shared with her that all of the mds that i call on from warren to mansfield are writing oxycontin shared dea consensus statement which hse had already read POA: ctd to focus her on the appropriate pain pts and the benefits of oxycontin
PPLPMDL0080000001	Shaker Hts	OH	44122	2/6/2002	talked about oxy as add on tx with pts in practice with chronic pain and are on sa agents, he says that hew will try that for a pt that has severe osteoporosis, follow up oxy pi
PPLPMDL0080000001	Beachwood	OH	44122	2/6/2002	in office today, oxy and post op, not much use now, but says will try add on in chronic, follow up
PPLPMDL0080000001	Beachwood	OH	44122	2/6/2002	talked about add on tx, he says that it makes sense to him, bc he says that alot of pts think they need darvo or percos, says that he feels it will help him get them off sa meds, oxy pi
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/6/2002	talked about oxy and using it in severe pain post op, says he has issues still with oxy, taht is why asked him for severe cases, will use, 10 mg mult, oxy pi
PPLPMDL0080000001	Akron	OH	44333	2/6/2002	His chronic pain pts are starting on the patch for it not being as abuse as OxyContin, also said pts more comfortable getting the patch vs Oxy script.
	Cuyahoga falls	OH	44223	2/6/2002	Dr. Riverra on vacation this week md only covering today 1-5 ??? discussed dea consensus statement and thanked him for his support since he added that none of this media is affecting him mds that write pain meds always need to be careful emphasized that i want to be a valuable resource for him keeping him up to date on what is going on md agreed refocused to pt success story
PPLPMDL0080000001	Beachwood	OH	44122	2/6/2002	see notes
PPLPMDL0080000001	Beachwood	OH	44122	2/6/2002	zaidi notes
PPLPMDL0080000001	Cleveland	OH	44122	2/6/2002	zaidi and pain clinic
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/6/2002	did senokot in svc, much unavare of senna vs bulk forming laxative for drug induced constipation me with ruth ann
	Olmsted Twp.	OH	44138	2/6/2002	Met with Anita. She told me that she will have prescriptive powers and will also be allowed to write opioids in limited quantities. She is waiting for Dr. Wayne to sign the papers. I will begin to giver her more information on Oxycontin .
PPLPMDL0080000001	Cleveland	OH	44195	2/6/2002	hit the dept. and walked out with Donley
PPLPMDL0080000001	South Euclid	OH	44121	2/6/2002	hit all products nothing jholding back rxs keep promoting skt on shelves
PPLPMDL0080000001	Cleveland	OH	44106	2/6/2002	need to come back and get Margie to schedule a lunch inservice
PPLPMDL0080000001	Akron	OH	44307	2/6/2002	oncology, petrus and pain team visited
PPLPMDL0080000001	Gates Mills	OH	44040	2/6/2002	I discussed add on therapy with him he didn't agree or disagree with it. he said i am using oxycontin moxtly in cancer patients. he told me that patients like the convienice of duragesic over pills????
	Akron	OH	44302	2/6/2002	md signed up for tamper proof script forms shared dea consensus statement and pointed out the part of not focusing on the abuse potential of a product .....fear of writing.....etc etc. md agreed with letter was very positive about oxycontin on this visit he said he wrote 4 new scripts today tuesdays are his nonmalignant pain day asked how he has changed his thoughts since last visit he said it was a bad day and came off too strong ctds to say Purdue is his favorite company and appreciates that we do more for pain mgmt than any other company. Asked about the cancer pts and shared that the onc floor stated theya re seeing more ms contin he denies this and said every cancer pt gets oxycontin ... POA: next visit focus on md teaching me how he uses oxycontin and best success' etc etc
PPLPMDL0080000001	Euclid	OH	44119	2/6/2002	He's moving to the ER gorup out of median in about two weeks all his patients are going to viewleg and viewleg is resistant to giving patients oxycontin. He has about 6 steady oxycontin patients that he's been maintaining
	Akron	OH	44333	2/6/2002	A couple of new pts on OxyContin for arthritic pain going to OxyConti after have taken at least 4 vicodin a day. ATC pain control, less pills is draw for docotor to use. DEA statement need to keep showing to dispell any apprehension to writing OxyContin.
PPLPMDL0080000001	Olmsted Twp.	OH	44138	2/6/2002	Dr. Wayne is still using Oxycontin. He told me that whenever he uses a lon-acting opioid, he will use almost exclusively Oxycontin . I left him the JCAHO pain management book. I told him I wanted to contact Linda Navarre. She is staff development for the nursing home. He though that would be ok to do. He was in a hurry as he still had pts to see.
PPLPMDL0080000001	Euclid	OH	44119	2/6/2002	add on therapy, he said he wrote ascript about 2 weeks ago for oxycontin. he felt that he was already inline with ad on therapy. and that he would also adjunct he patients with antitricyclics if htey had any neuropathic componenet
PPLPMDL0080000001	Akron	OH	44333	2/6/2002	Opioid use of 6 weeks or less, he does not consider to be a chronic condition. A compression fracture falls into this time frame. When asked if would use OxyContin for this condition he said it with hesitation. For these types of pts he views them as taking medications only when needed not ATC. Chronic pain pts need ATC control and these are the ones who need OxyContin.
PPLPMDL0080000001	Uniontown	OH	44685	2/6/2002	talked about OxyContin patient. Less pills and longer duration of action vs vicodin is the main advantage. Continue to show her oxycodone vs hydrocodone equivalence to reinforce her use of OxyContin. She did not talk about any new specific pts. She said she had two new back pain pts on OxyContin. Uniphyl, only type of pt is the chronic bronchitis pt.
PPLPMDL0080000001	Akron	OH	44333	2/6/2002	two new pts converted from percocet to OxyContin for disc disease and low back pain, both got 20mg q12k
	Akron	OH	44333	2/6/2002	OxyContin use is for chronic pain from low back to arthritic and fibromyalgia. He is not going to OxyContin for opioid naive pts, these pts have taken vicodin or percocet and are taking 6 or more a day. We discussed conversion per the PI. Latest new pts was converted to 20mg q12h for disc disease and does not want surgery.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Akron	OH	44307	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/6/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PPLPMDL0080000001	Cleveland	OH	44195	2/6/2002	wants to have specific info on proper way to write the rx - remind of 1-2 ten mg Q12 hr
PPLPMDL0080000001	Cleveland	OH	44195	2/6/2002	hit her in PM& R she was v. interested doing more spine work now covered conversions and Q12 hr. next remind of the transition concept
	Akron	OH	44333	2/6/2002	Chronic back and musculoskeletal pain pts are the pts he is converting from vicodin to OxyContin as per PL. He converted 3 new pts to OxyContin ,2 to 20mg q12h and the other to 40mg q12. Less pills means better compliance with the pts along with OxyContin's efficacy. One new pt was put on Uniphyl 600mg with chronic bronchitis. Senokot-s samples.
PPLPMDL0080000001	Cleveland	OH	44111	2/7/2002	paged and talked about setting up coffee break with he & couple peers rotating with - currently on psych hit indication next sit down with conversions
PPLPMDL0080000001	Bedford	OH	44146	2/7/2002	conversion today, pt coming in on theochron, switching to uni 400mg, follow up
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	signed for uniphyl sampels and discussed generic issues and on 98% of all formularies. grewt for n octurnal sx
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	AGS guideline for Elderly Chronic pain next follow up with other ref's on appt
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	hit all products not very responsive next ask what Perc atc would do that OxyC wouldn't per the PI
	Euclid	OH	44132	2/7/2002	Will discuss when the Dr. feels comfortable starting a pt. on Oxycontin. Asked Dr. when she will feel comfortable starting a pt. on Oxycontin. She said when they are taking too much Darvocet or T3. Apparently these are the meds she likes. She also wants to keep going back to Oxycontin and hospice. Need to keep reinforcing the indication for moderate pain and then adding in Oxycontin when they are taking CII's ATC.
PPLPMDL0080000001	Bedford	OH	44146	2/7/2002	talked ab out generic use of theophylolines and nti on certain prducts like theo's there is no generic for uniphyl and previewed power graph, left senokotfor many nursing home pt
PPLPMDL0080000001	Cleveland	OH	44111	2/7/2002	see about moderate pain, talk about schneider reprint and persinet pain, asked about oxy and add on tx, says that he feels that oxy could be used in p[ts that are on sa agents, uni and copd and samples, follow up
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	in resident room went over all products including Zupralic next new starts
	Oakwood Village	OH	44146	2/7/2002	doing well, no issues with oxy or pt. talked about pt agreement, dr felt he know his pt well adn has been treating them for quite some time, isnt necessary at this time but may concider in future. he does through assessments on pts and documents all. discussed to generic to uniphyl and powergraph...left samples
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	in clinic area A50 she was interested in the press release and conversions has written before some pts. are afraid due to press next review conversions and new starts
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	mentioned to me the Orho conference is next week in Dallas Purdue there? hit indication asked about new pts. next AHCPR atc message dosing interval
PPLPMDL0080000001	Richmond Hts	OH	44143	2/7/2002	new starts, He has been using uniphyl he starts patients usually on 200-400 mg and see's how they tolerate it. majority of patients are not on it
PPLPMDL0080000001	Cleveland	OH	44102	2/7/2002	talked about oxy and using it as add opn to the pts that are taking perco and vico and darvo atc, he says that he could try it in the right pt, asked him the right pt, he says someone with no hx of abuse, oxy indication and pi
	Richmond Heights	OH	44143	2/7/2002	Met the D.O.N. Pallette Mohs. I explained who i was and left her a packet of information. I set up an appt. to come back to see her and discuss setting up in-services to educate the staff on pain management. This is a JCAHO accredited facility.
PPLPMDL0080000001	Cleveland	OH	44111	2/7/2002	talked about fairview
PPLPMDL0080000001	Cleveland	OH	44111	2/7/2002	oxy and fairview, dsila
	Garfield Hts.	OH	44125	2/7/2002	went through rehab tring to find dr potnris, he was already gone to ccf main campus, spoke with many rehab staff aware that dr wrties for oxy and it works well on pt in chronic pain and in rehab with the use of rescue meds for incidental pain
PPLPMDL0080000001	Garfield Hts.	OH	44125	2/7/2002	discussed useage and assessed comfort levels with oxycontin with pharmacist. isnt comfortab le filling ltd or higher strengths i trelid to show pi conversions to bring to a certain comfort level
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	went into the clinic spoke with several Rheum MDs media was center topic
PPLPMDL0080000001	Cleveland Hts	OH	44118	2/7/2002	changed perspective due to recent local pharmacy problems
PPLPMDL0080000001	Akron	OH	44302	2/7/2002	They sre having problems with medicaid, 120 ct or more they have to call and get prior authorization. Bullet proof glass on pharmacy window now.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/7/2002	pens, pads, senekot-s samples. Has uniphyl, doesn't really dispense. They dispense and deliver maintanance drugs and get many prescriptions for oxycontin from pain clinic at CFO General
PPLPMDL0080000001	Richmond Hts	OH	44143	2/7/2002	add on therapy, he doesn't like the idea of the patient getting two opioids. He's afraid that they will just end up using more drug in the end
PPLPMDL0080000001	Cleveland	OH	44109	2/7/2002	add on tx, says that it seems as if that would be too difficult and that he think his pts would take to many, talked a out conversuon for chronic pain pt, conversion per oxy pi
PPLPMDL0080000001	Cleveland	OH	44111	2/7/2002	uni and using it as add on tx in copd pts that have been on inhalers and need something more, samples
PPLPMDL0080000001	Cleveland	OH	44195	2/7/2002	ortho conference Dallas next week product indication next atc message use AHCPR dosing interval
PPLPMDL0080000001	Richmond Heights	OH	44143	2/7/2002	Made up every excuse in hte book as to why he can't use C-II drugs. avoids talking specific patient types.



PLPMDL080000001	Independence	OH	44131	2/7/2002	had luinch and discusse dpain mgmt and gtreatment of pain he doesnt really do much chroinic pain treatment if a pt is in chronic pain, he will refer them out to pain clinic, strong understanding of opiates and isnt afraid to treat pain
PLPMDL080000001	Cleveland	OH	44195	2/7/2002	hit in the hall gave press release and E. Cole next AHCPR atc message
PLPMDL080000001	Cleveland	OH	44111	2/7/2002	talked about using oxy as add on tx with oa pts who need more pain meds, talked about how to start pt on 10mg dose and then titrate as needed, oxy pi
PLPMDL080000001	Akron	OH	44303	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours.
PLPMDL080000001	Akron	OH	44303	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL080000001	Akron	OH	44302	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL080000001	S Euclid	OH	44121	2/7/2002	hit the titration guide next get with Rodger
PLPMDL080000001	Cuyahoga Falls	OH	44221	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL080000001	Akron	OH	44302	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL080000001	Akron	OH	44302	2/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9
PLPMDL080000001	Akron	OH	44304	2/8/2002	md again asks how the company is doing with oxycontin updated him with last dc reports-- refocused on new pts which he said oh im still using it some pts are hesitant but overall were not affected
PLPMDL080000001	Northfield	OH	44067	2/8/2002	discussed appropriate pt and a documentation per pi, uniphyl samples and powergraph
PLPMDL080000001	Gates Mills	OH	44040	2/8/2002	gave him acopy of the joint statement He felt that it was good to see encouraging. He tells me that he uses but he's more of a SA guy. I asked him to think of using in patients that are not good candidates for NSAID's d/t co morbid illnesses.
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Gates Mills	OH	44040	2/8/2002	I gave him a copy of the dea and health care Org. statements. I discussed the add on therapy with him but I don't think he was getting it I set up alunch for more time he bounces all over the place and he's missing the benefits fo add on.
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit all products and reinforced indications gave Zuwalick next ask her when she would think oxyC and walk through conversion
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	brief produt mention likes and said good for chronic - need to spend more time on indication studied in acute & JCAHO
PLPMDL080000001	Euclid	OH	44119	2/8/2002	he did start a few patients on oxycontin one of themn has cancer the others he said were chronic pain. I discussed add on therapy with him he was hesitant to give two opioids he wan't comfor table
PLPMDL080000001	Oakwood Village	OH	44146	2/8/2002	met with dr kelly, is using but is documenting as well as before and making certain it is appropriate pt with approp indication, using u niphyl more now than ever recommends senokot
PLPMDL080000001	Garfield Hts.	OH	44125	2/8/2002	discussed oxy pi and appropriate indicatoin and pt. went over conversions he was surprised, is fearful of media and dea in using oxy. likes and will reuse in futuer once media dies. no need for uniphyl samples hje doesnt feel he uses them enough to fill up samples closet up. liked idea of senokot for children to be used in elders as well.
PLPMDL080000001	Garfield Hts.	OH	44125	2/8/2002	likes oxy adn feels it is excellent product but meida makes him uncomfortable prescribing. will prescribe more once media dies down for feels it is a great product, he was not fully aware of the conversion from both vic and percocet. isnt using much tho but when he does he uses uniphyl or generics, discussed senokot adn functioning in depth.
PLPMDL080000001	Akron	OH	44304	2/8/2002	md said I know all about oxycontin as i approached him - i smiled and was able to engage him in other conversation ended with asking him to share a new pt success next time im in with oxycontin he smiled
PLPMDL080000001	Garfield Hts.	OH	44125	2/8/2002	doesnt use alot of opiates to begin with and asked if i felt that vic was more abused than oxycontin... I said oxy holds less than 1% of market share she was surprised. went over oxy pi and conversions which she was also surprised as well. discussed uniphyl and she said she does have a pt on uniphyl I and did want sampels to start new pt on, discussed senokot in depth on aurebachs vs meisers
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit products at mailbox gave Zuwalick study talked about COPD step ladder he's into the Uniconitin delivery
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Euclid	OH	44117	2/8/2002	opening second practice soon with in acouple weeks. he saw 5 multiple failed back surgeries this week all on oxycontin doing fairly well going to try some other options with one patient new procedure with the laprosocpe.
PLPMDL080000001	Beachwood	OH	44122	2/8/2002	he feels thta if a patient is going to be taking 4 or more vicodin a day on a constant basis he would move them over to oxycontin.
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	Met with Dr. Michael Knight. He is the Medical Director of the home. Other physicians who come to the home are Sam Cedulka, Bela Glaser, Dr. Aggerwal. See notes on Dr. Knight. Also got the name of Tammie Heidinger. She is the end-of-life nurse at the home. Will contact her.
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	see mark notes
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked fairview
PLPMDL080000001	Garfield Hts.	OH	44125	2/8/2002	stocking and filling rx with oxy, no probs with any docs. discussed recommending senokot for drug induced constipation and left samples to put in rx bags when filled
PLPMDL080000001	Garfield Hts.	OH	44125	2/8/2002	stocking and filling rx with oxy, no probs with any docs. discussed recommending senokot for drug induced constipation and left samples to put in rx bags when filled
PLPMDL080000001	Bedford	OH	44146	2/8/2002	stocking and filling rx with oxy, no probs with any docs. discussed recommending senokot for drug induced constipation and left samples to put in rx bags when filled
PLPMDL080000001	Euclid	OH	44117	2/8/2002	Al, same old thing no changers morley and di cello main rx's and a few others
PLPMDL080000001	Cleveland	OH	44119	2/8/2002	Saw Dr. Wellman and Dr. Thomas. See their individual notes. Also saw Jan briefly. Left scratch pads at all stations. Also met with Cheryl King to set up 4th quarter hospice rebate. Will do next Friday.
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit dept set up appt. with Hutton need to reset lunch w/ Dadian
PLPMDL080000001	Cleveland Hts	OH	44118	2/8/2002	same Rph male not much time quick ben statement on all products come back more time
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	talked to tech left lit follow up with head -Debbie
PLPMDL080000001	Akron	OH	44307	2/8/2002	pens, pads, time principles
PLPMDL080000001	Akron	OH	44307	2/8/2002	pens, pads, time principles
PLPMDL080000001	Akron	OH	44304	2/8/2002	radiation and oncology depts visited
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit all products next ask when he thinks to write oxyC gave Zuwalick reprint need more time to detail
PLPMDL080000001	Akron	OH	44310	2/8/2002	saw ms quickly at the window he stated that just about all of his pts are getting oxycontin - clarified and inquired about new pts which he said most are new unable to take the call further md does not give a whole lot at one time did ask md he replied with all different should have asked where he goes after 40
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit all products covered conversion gave calculator next walk through example of conversion
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	Met with Dr. Wellman. He told me that if a pt. comes in on Oxycontin and they are doing well, he leaves them on it. Cost is still an issue. He is using a lot of Methadone. He also wanted to discuss the media attention. I told him that there is a lot more positive information come out than previously and that it appears we are starting to turn the corner.
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit all three gave the Zuwalick reprint next walk through a conversion with him
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	talked about post op use of oxy in cases that need atc meds, 10mg dose is the most common dose, have several pts now that could be converted to oxy when dc, conversion guides, follow up
PLPMDL080000001	Warrensville Hts	OH	44122	2/8/2002	talked about oxy titration, says that he has pt that are on higher than 80mg dose and that he uses it in tid dosign, talked about oxy pi
PLPMDL080000001	Akron	OH	44304	2/8/2002	md too busy to stop but did talk to her nurse and asked about doses that md uses she said all different most common 40 q 12 asked where she would go from there she responded with 80 talked about 25-50 % and gave titration guide
PLPMDL080000001	Akron	OH	44307	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PLPMDL080000001	Akron	OH	44302	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PLPMDL080000001	Cleveland	OH	44195	2/8/2002	provided the new conversion guide and indication /titration next any new starts what cases are on this week?
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	gave the conversion guide / titration next when last OC start? written any Perc /Vicod?
PLPMDL080000001	Akron	OH	44302	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PLPMDL080000001	Beachwood	OH	44122	2/8/2002	Met with Dr. for the first time. We discussed his use of Oxycontin. He seems to be more comfortable using for end-of-life. I discussed its use in non-malignant pain per our PI. He need some education in titrating to effect. He said he uses Oxycontin with Duragesic sometimes. He said he uses Duragesic as a backup in case the residents aren't getting or have trouble swallowing Oxycontin. He said he had a pt. that he got a call at 2:30 A.M. for a pt. on Percocet that he said he will consider using Oxycontin. Gave him conversion chart and showed him the conversion. We also discussed setting up in-services for the staff on pain management. He gave me Merri Bunge's phone number. She is the staff development nurse.
PLPMDL080000001	Cleveland	OH	44111	2/8/2002	in fairview er, talked about oxy in fracture s and clear pain states, conversion and titration guide, oxy pi
PLPMDL080000001	Akron	OH	44307	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PLPMDL080000001	Akron	OH	44307	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	hit all and gave the Zuwalick reprint carrier titration message today next time walk through a conversion and ask when would think oxyC
PLPMDL080000001	Cleveland	OH	44106	2/8/2002	gave the conversion guide fold up and indication/titration next recent starts? written any perc /vic?
PLPMDL080000001	Akron	OH	44302	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI



PPLPMDL080000001	Akron	OH	44307	2/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/8/2002	md still consistent that he does not see that many new pts (which i do realize) refocused him to advantage again of 12 hour single entity control which he does like. Medical usually starts the pts and he may titrate--may Demas more aggressive and see more new pts
PPLPMDL080000001	Cleveland	OH	44119	2/8/2002	Dr. Thomas told me she is still writing for Oxycontin. She said it is working well. She is also still using a lot of Methadone with good results. She wants me to bring her more Oxycontin titration scratch pads. She told me that the hospice is having JCAHO come in next week.
PPLPMDL080000001	Cleveland	OH	44106	2/8/2002	gave the ocnversion guide / titration next when last started pt. OC? how about perco?
PPLPMDL080000001	Cleveland	OH	44106	2/8/2002	gave info on all products titration focus & Zuwalick next take case and walk through conversion
PPLPMDL080000001	Cleveland	OH	44106	2/8/2002	gave the newer conversion guide fold up and titration/conversions -any new starts lately? written perc/vicodin?
PPLPMDL080000001	Akron	OH	44333	2/8/2002	Helped Dr Fresley and Debbie to counsel the pt to be comfortable with OxyContin, she wrote the script 1-2 40mg tabs q12h as per OxyContin conversion from morphine.
PPLPMDL080000001	Mayfield Hts	OH	44124	2/11/2002	procedures she would use in coming up she is doing some debriedemnt in a ischemic foot. and will give oxycontin a try
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	talked about oxy and using it in severe pain pts as add on, uni and copd
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	getting ready to move to rodriguez office march 1
PPLPMDL080000001	Akron	OH	44333	2/11/2002	He is more comfortable using OxyContin, said has 4 cases tomorrow to use OxyContin on.
PPLPMDL080000001	Barberton	OH	44203	2/11/2002	he is using alot of generic BID theo.s so I showed him the piece comparing brand name to generic and he said he will switch pts.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	talked with andrea in hallway she says dr sahwny cannot seem to remember oxy....I thought but he does remember others, so how do we get him to remember this? He is going on vacation for a few weeks and need to work on getting literature in his presence and into his pt files that are aproprate candidates per pi for oxy
PPLPMDL080000001	Cleveland	OH	44112	2/11/2002	gave the Pain CD rom & need to get more time to talk about implementing for appropriate pt. selection
PPLPMDL080000001	Akron	OH	44333	2/11/2002	using for evening dose along with vicodin for skin flap removal around the ears. 20mg
PPLPMDL080000001	Akron	OH	44203	2/11/2002	md not receptive to using oxycontin as much as last visit stated because of more negative press in the papers and television refocused to his practice and he brought up the story of the 2 pts that 'became addicts' etc etc
PPLPMDL080000001					POA: ctd to share success stories and ask for the appropriate pts
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	talked about uniphyl being no generic and qd in the evening for peak serum levels at nocturnal sx time. left senokot samples and oxy pi and discussed conversions to vic and percocet
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	on trauma rotation, says that he is seeing more oxy in cases that are on pca then to meds, good pt type, oxy pi
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	taruma cases, looking for oxy to be the first choice in any case with fractures, talked about how the 20mg dose in multiple doses may be best for thses cases, oxy pi
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	talked about using uni in cases where pts coming in more frequently to get new inhaler rx, add 200mg uni, follow up
PPLPMDL080000001	Akron	OH	44310	2/11/2002	Met with Dr. Goswami. He said he is using more Oxycontin in his practice than in the nursing home. He said the inactivity of the residents makes it so they do not hurt as bad. He needs some education on pain in the elderly. He thinks Duragesic is easier to use in the nursing home. I cautioned him on not letting the nurses think that just because they put a patch on somebody, they get 3 days of pain relief. I discussed the ease of using Oxycontin by just adding it in to what they are already on. He said that is what he is doing. We then discussed Uniphyl. He said he uses theophylline about 1% of the time. He said he will use an oral steroid before theophylline. He said there are too many side effects. I focused on lower doses and fewer side effects. He seemed to agree with this, but was still not convinced. Need to show Karpel study next.
PPLPMDL080000001	Garfield Hts	OH	44125	2/11/2002	Doc says he knows of only Richard Parker doing the pain pumps in the area. Orthopod who operates at the ambulatory center. He agrees that they should be utilized more often and that chiro would be appropriate. In house, nothing new on pca or pca front, so need to work with Rothfus on that. Donna does all the stocking and ordering, so need to find out why so volatile and if the ASC purchases through hospital.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	met with keating, says he is using oxy for chronic pain pts, feels he uses alot. would like some uniphyl samples has a few pt on it, told there was not a generic equivalent, he did not want any senokot samples he does not like senna, he feels it is too harsh on the colon and causes diarrhea; I told of our positioning of senokot as the stimlant laxative of choice, for drug induced constipation, for it slow the system including the gi, he still did not want any samples, sees on hit or miss basis
PPLPMDL080000001	Akron	OH	44304	2/11/2002	once a day uniphyl, cricadim rhythm
PPLPMDL080000001	Cleveland	OH	44112	2/11/2002	hit product indication and the quick ref to conversion in pi next CD rom to start per the PI
PPLPMDL080000001	Cleveland	OH	44112	2/11/2002	Hit all three in quick detail next get him to use the pain CD rom to start pt. per PI
PPLPMDL080000001	Mayfield Hts	OH	44124	2/11/2002	focus on total joint patients, he's using motxly in traumatic cases and injuries not using enough in total joints uses SA like vicodin or percocet. He did talk of using pumps in shoulders and knees for more continuous pain control. I agreed with him and felt that those type of patients would be good for oxycontin because of theri more constatin pain needs.
PPLPMDL080000001	Akron	OH	44333	2/11/2002	she is just getting back from having neck surgery, limited surgery schedule, she said will use on bigger cases that have bone involvement.
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	uni and copd with gilbert
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	zannoni
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	metro talk
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	discussed placing senokot into scripts bags for constipating rx's, no issues with docs on filing oxy scripts is seeing increased amt
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	stocking and filling no issues, went over no generic to ouuniphyl
PPLPMDL080000001	Berea	OH	44017	2/11/2002	left senokot samples and staped coupons to shelf boxes along with leaving samples at rx counter to have rph place into rx bag with constipating scripts
PPLPMDL080000001	Berea	OH	44017	2/11/2002	discussed dr with issues for last time she had dr blankfield issues with particular pt, no issues at this time is stock and filling
PPLPMDL080000001	Mayfield Heights	OH	44124	2/11/2002	terry, no problems I'm going to do a senokot inservice coming up in acouple weeks with them.
PPLPMDL080000001	East Cleveland	OH	44112	2/11/2002	called on Rheum & H. Smith, MD
PPLPMDL080000001	Cleveland Hts	OH	44118	2/11/2002	hit all products and confirmed with Melinda they will provide for pt. if they know them / trust the rx DO NOT GET ORDERS FOR C2s HERE VERY OFTEN BAD LOCATION IN STRIP MALL
PPLPMDL080000001	S Euclid	OH	44121	2/11/2002	HIT ALL PRODUCTS FILLING FOR ORDERS NO PROBLEMS
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/11/2002	pain center luncheon and anesthesia visited
PPLPMDL080000001	Akron	OH	44333	2/11/2002	Surgical area.
PPLPMDL080000001	Akron	OH	44304	2/11/2002	pens, pads, rebate
PPLPMDL080000001	Akron	OH	44304	2/11/2002	pens, pads, rebates
PPLPMDL080000001	Akron	OH	44304	2/11/2002	pens, pads, orthopaedic dept usage, per pi
PPLPMDL080000001	Akron	OH	44333	2/11/2002	Spoke with Donna. We made an appt. for Feb 27th for the hospice rebate. Also asked to speak to Pat Walckman, RN at the same time as a follow-up to our conversation at Ohio Hospice Meeting, concerning pain management in-servicing.
PPLPMDL080000001					Will do an on-site for the Home Office. Did the on-site. This is a true CPP. He is curently servicing MHMR and assisted living facilities. He has about 2 pts. on Oxycontin right now. He uses a lot of psychotropic meds.
PPLPMDL080000001	Akron	OH	44333	2/11/2002	uniphyl once a day, uniphyl mug, cricadim rhythm
PPLPMDL080000001	Akron	OH	44304	2/11/2002	discussed dr kriegelers wherabouts and ted parrons lecture and future lectures. talked about senna's activity on the colon
PPLPMDL080000001	Parma	OH	44129	2/11/2002	discussed appropriate pt surgically, acl, shoulder ect...and dosage and to prescribe rescue antiemetic adn laxative
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	products mentioned no time to get into detailed info. next focus on one candidate with pain agreement
PPLPMDL080000001	Cleveland	OH	44103	2/11/2002	left uni and seno samples, talked about no generic alternative to uniphyl and qd dosing
PPLPMDL080000001	Parma	OH	44129	2/11/2002	OxyContin is being used for arthritic pain. He is starting all pts needing opioids on vicodin first.
PPLPMDL080000001	Barberton	OH	44203	2/11/2002	talked about post op use in cases where pt is coming off of pca, says that he has had 2 pts that were on pca that were put on percocet and taking them every 4 hours, conversion to oxy, per oxy pi
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	md states the same as his brother they pay crna's to do L and D cases so i need to visit them more often to increase use in L and D shared that his brother has used in hip cases and shared positive feedback
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/11/2002	md said it is very rare that he does L and D himself he pays the crna's to do those epidurals the cart is stocked but need to discuss with the crna's regarding the use md has used again on a total hip for an elderly lady feels the product is less toxic/risky than bupri happy with the results POA: 7 am crnas able to talk according to md there are 5 employed here
PPLPMDL080000001	Cleveland	OH	44112	2/11/2002	talked about the joint statement from last fall with DEA in it. nothing holding back use here. next talk about specific like what type of Rheum arthritis is canddiade?
PPLPMDL080000001	Barberton	OH	44203	2/11/2002	Concern over the want from his pts for OxyContin, so for chronic pain his pts are being started on the patch.
PPLPMDL080000001	Mayfield Heights	OH	44124	2/11/2002	add on therapy to SA, he didn't really commit either way to add on therapy. He says that he doesn't have any issues with usig oxycontin. He feels that oxycontin's role is after SA agents
PPLPMDL080000001	Lyndhurst	OH	44124	2/11/2002	uniphyl samples and continue to go after patients with nocturnal symptoms, they still have some samples left need re-stocked next time around. uses in nocturnal patients but mainly replacing any uni-dur or theo-dur
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	trauma cases, multiple fractures are the biggest thing, talked about dosing the 20mg dose for more severe cases, per oxy pi
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	again, talked about documentation kit and how to asses pts, senokot sample, oxy indication per pi
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/11/2002	discussed dosing wihlt dr, he usually starts at 20 q 12 and goes up to 40 q 12 for chroine pain, does have a chronic back pain pt on 80 q 12 and doing well, he continually monitors this pt for progress adn assesses pain. we discussed the recommendation of a laxative and i told of the benefits of senokot and that the pharmacies are all stocking and recommending as well. went over uniphyl's qd dosing and no generic available to uniphyl, signed for samples
PPLPMDL080000001	Cleveland	OH	44109	2/11/2002	talked about oa and using oxy in those pts that need atc pain control, the ones that are currently taking short acting agents atc, add on tx, says that 10mg dose in some pts may be a reasonable option, follow up
PPLPMDL080000001	Barberton	OH	44203	2/11/2002	Hit the section in the PI about OxyContin use for opioid naive pts, but she said going to use vicodin first to see if compliant before going to OxyContin. One new pts for OA pain, elderly lady is getting 10mg OxyContin per PI
PPLPMDL080000001	Akron	OH	44304	2/11/2002	Uniphyl, COPD lady that was taking generic theo, BID switched to 400mg qd. Senokot's samples.
PPLPMDL080000001					Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI

PPLPMDL080000001	Akron	OH	44304	2/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	akron	OH	44312	2/11/2002	spoke with NP tanya she was not sure if md had tried oxycontin in post hyst or other area that fits indication scheduled luncheon and left note attached to titration pamphlet
PPLPMDL080000001	Akron	OH	44304	2/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/11/2002	luncheon with Ruth Plant , Jim and myself md was able to discuss his frustrations, concerns and problems he is having with medical (not getting pills approved etc) desires to hold forum down in columbus with "big pain guys" so that medical can understand the mds and the mds can understand medical better and meet in the middle md also questioned the media and what is truth vs falsity-- he desires to get some publicity for oxycontin in the akron beacon journal sharing how this drug has changed peoples lives and improved their quality of life POA: ruth will f/u and meet with bernie to see where we go from here
PPLPMDL080000001	Akron	OH	44333	2/11/2002	left wrist fusion and metal removal of the right wrist are two procedures going to get 20mg q12h post op.
PPLPMDL080000001	Stow	OH	44224	2/12/2002	discussed in great detail oxy adn conversions, discussed appropriate pt and doc kit. I went over doc kit with staff as well with colleen, she had concern of protecting practice from potential abuser and diverters and how do they make certain they keep those suspicious out of their practice, upon leaving she felt much more comfortable with documenting pt assessments and pt agreements
PPLPMDL080000001	Warrensville Hts	OH	44122	2/12/2002	informed doc that indigent forms still good through the end of the month. doc inquired about kid in Cuyahoga Falls, we discussed his drug problem and that he also asked for vicodin. scheduled lunch for the 26th since he was already an hour behind.
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	hit indication & gave the conv. calc & joint statement / DEA hit indication per PI
PPLPMDL080000001	Cleveland	OH	44113	2/12/2002	talked again about add on therapy, says that he does have several pts that he could try it on, 10mg dose on pts that are taking sa atc, wants to get them off sa, oxy per pi
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	hit product indication in hall and gave her the copy of DEA/ joint statement
PPLPMDL080000001	Cleveland	OH	44109	2/12/2002	talked about what he is now doing with oxy and add on, he says that he would switch pt to oxy not add on, talked conversion and how to do so, oxy pi
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	gave copy of the DEA joint statement and hit the indication per PI referred to conversion calculator
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	hit both & gave copy of joint statement / DEA hit indication per PI
PPLPMDL080000001	South Euclid	OH	44121	2/12/2002	hit product indication per pi and focused on stones patients
PPLPMDL080000001	Cleveland	OH	44109	2/12/2002	talked about marcus and chronic pain info, wants chronic pain study, does not exist, talked about long acting vs short acting and why oxy makes sense, oxy pi
PPLPMDL080000001	Cleveland	OH	44113	2/12/2002	talked about add on tx with uni and inhalers will use with samples, samples
PPLPMDL080000001	Euclid	OH	44119	2/12/2002	Informed doctor of chirocaine availability and talked to Janice about making sure it is stocked. doc really wants the 10 cc vials. talk to glenn about ordering just for block cart.
PPLPMDL080000001	Euclid	OH	44119	2/12/2002	Informed doctor of chirocaine availability and talked to Janice about making sure it is stocked. doc really wants the 10 cc vials. talk to glenn about ordering just for block cart. Dan is using for interscalene's and is doing more of them as the doc's see the good results. Need to talk to rini and khin about chiro too.
PPLPMDL080000001	Akron	OH	44320	2/12/2002	He is doing all of the hospital work, alot at Edwin Shaw, rehab pts with chronic pain are being sent home on oxyContin, backs arthritic pains.
PPLPMDL080000001	Akron	OH	44320	2/12/2002	She has a sickle cell pt taking 160mg of OxyContin a day but she is abusing the dilaudid that she takes for crisis. The pt has other issues so she is being fired from the practice with a 30 days notice to find a new physician.
PPLPMDL080000001	Euclid	OH	44119	2/12/2002	Informed doctor of chirocaine availability and talked to Janice about making sure it is stocked. doc really wants the 10 cc vials. talk to glenn about ordering just for block cart. Dan is using for interscalene's and is doing more of them as the doc's see the good results. Need to talk to rini and khin about chiro too.
PPLPMDL080000001	Cleveland	OH	44102	2/12/2002	metro notes
PPLPMDL080000001	Cleveland	OH	44109	2/12/2002	see notes
PPLPMDL080000001	Cleveland	OH	44113	2/12/2002	dr fan
PPLPMDL080000001	Euclid	OH	44119	2/12/2002	Informed doctor of chirocaine availability and talked to Janice about making sure it is stocked. doc really wants the 10 cc vials. talk to glenn about ordering just for block cart. Dan is using for interscalene's and is doing more of them as the doc's see the good results. Need to talk to rini and khin about chiro too.
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	talked to residents and RNs about oxyC per PI indication next review conversations with them
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	keith - talked about dosing - about generic vs. branded pricing - he's @ 1.45 for 10 mg oxyContin & .80 cents for generic percocet
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	talked Margie & set inservice for the laxative line using the CD rom
PPLPMDL080000001	Akron	OH	44305	2/12/2002	pens, pads, do not crush, swallow whole stickers
PPLPMDL080000001	Akron	OH	44305	2/12/2002	pens, pads, swallow whole, do not crush stickers
PPLPMDL080000001	Akron	OH	44305	2/12/2002	pens, pads, swallow whole, do not crush stickers
PPLPMDL080000001	Stow	OH	44224	2/12/2002	very brief intro of myself and products, doesnt write alot of opiates, not comfortable with using alot of "strong" pain meds, is starting to use uniphy; no generic available (powergraph) left senokot. next visist per appt will discuss and demo senna
PPLPMDL080000001	Cleveland	OH	44106	2/12/2002	walked through detail piece focused on stones he agreed to benefits per PI indication & will try to remember for next stone pt.
PPLPMDL080000001	Cleveland	OH	44105	2/12/2002	followed up to lunch,used oxy in 2 pts that needed add on therapy, says that the pts seem to be doing well, has taking one off of perco now, oxy pi
PPLPMDL080000001	Stow	OH	44224	2/12/2002	discussed proper pt and proper documentation with doc kit, and pt agreement, she liked the doc kit and said will start to use in future. went over in great detail bowel and senokot using colon modela dn left samples. breiffy spoke of uniphy.
PPLPMDL080000001	Cleveland	OH	44109	2/12/2002	talked in clinic, questions about oxy ir, talked about oxy and lusing it in any chronic pt with atc pain, oxy indication per oxy pi
PPLPMDL080000001	Cleveland	OH	44105	2/12/2002	followed up to lunch, used oxy in pt that needed more pain meds, oa and used 10mg dose with perco, doing well, oxy pi follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. Ordered tamper proof prescription pad.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44305	2/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. Ordered tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44109	2/12/2002	talked about pt that he has on oxy that he says needs it tid, oxy pi and 12 hour dosing, going from 10tid to 20q12, follow up
PPLPMDL080000001	Akron	OH	44313	2/13/2002	md said that he was seeing my point with oxycontin but recent media has ruined it -- doesn't feel it totally necessary to change what he is doing is having success with pain relief with current short acting did bring up cuyahoga falls but more sympathy for the 19 year old boy than anything and to say diversion is not going away
PPLPMDL080000001	Cleveland	OH	44106	2/13/2002	hit product indication in PI and AHCPR guide to post op pain mgmt. find out why stopped writing oxyC use the press release info
PPLPMDL080000001	Cleveland	OH	44106	2/13/2002	Talked to doc about conversion calculator. Still no word from marketing, and he is impatient. He said to Call andreas on Friday and get status on Janssen involvement. Next call, ask doc about doing grand rounds for ortho on pain mgmt. Also, Nancy tinsley gone and Nancy Haas now lead in pain team. Touch base with Nancy and find out what is planned for 02.
PPLPMDL080000001	Cleveland	OH	44195	2/13/2002	reviewed AGS in detail and Marcus reprint for non-malignant pain he is active in HIV pain mgmt as well for many years
PPLPMDL080000001	South Euclid	OH	44121	2/13/2002	quick hello in the surg lounge of UH product mention for mod atc pain extended time He suggests that prostate CA pts. are good candidates next follow up on this with other gu ys in his group and his own female post surg population. NEXT FOLLOW UP ON THE FEMALE PT. HE MENTIONED - SAYS MANY TAKE 6 PERCOCET / DAY. GET ONE TO START
PPLPMDL080000001	Akron	OH	44333	2/13/2002	She is not sure where to use OxyContin now. I used the DEA statement and talked about pt selection but not sure of her self when selecting the right pt, feeling more comfortable for pain management and chronic pain pts.
PPLPMDL080000001	Cleveland	OH	44109	2/13/2002	chronic pain, has 3 pt on oxy now, talked about starting oxy sooner in pts with atc pain taking short acting. post op also, oxy per pi
PPLPMDL080000001	Cleveland	OH	44109	2/13/2002	pos top, conversion chart to show what does could be used in neuro cases after pca, using 20mg multiple, oxy pi
PPLPMDL080000001	Richmond Heights	OH	44143	2/13/2002	Will meet with Paulette Mohs, D.O.N. to discuss in-servicing for the facility. Met with Paulette. The pharmacy for the nursing home is NCS and the consultant is Brian Biskin. The medical director is Dr. Grey and he is the one using most of the Oxycontin. Using it mostly fo rround pts. Drs. Azar, Afshin, Castaneda and Bellagie are some of the physicians who refer to the home. Paulette hand in her resignation yesterday. Nola Miller is the staff development person. Paulette said to contact her. Paulette is going to a home in Youngstown. This home had 100 nursing home beds and 62 assisted living beds.1
PPLPMDL080000001					

PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	metro
PPLPMDL0080000001	Cleveland	OH	44106	2/13/2002	hit lounge and caught couple of surgeons in between cases
PPLPMDL0080000001	Cleveland	OH	44106	2/13/2002	Hit oxycontin indication per PI and skt.s
PPLPMDL0080000001	Cleveland	OH	44195	2/13/2002	worked on setting up the inservice no mention of media
PPLPMDL0080000001	Cleveland	OH	44106	2/13/2002	hit all products setting up inservice no media mentioned
PPLPMDL0080000001	Fairlawn	OH	44333	2/13/2002	Did not mention anything about the ordeal on monday, went over senokot-s and the intractable pain law
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	Mentioned the Klein's pharmacy incident, but not concerned about his customers with any controlled substance.
PPLPMDL0080000001	Akron	OH	44305	2/13/2002	rebate, pens,pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/13/2002	pens, pads,
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/13/2002	pens, pads,
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/13/2002	pens, pads,
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	chronic pain, mainly back. He starts most pts on vicodin first and allow to take up to 4 a day before switching to OxyContin.
PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	talked about use in any uro cases, was at va and used it in nephrectomy case, doing well, will use there 10mg oxy per pi
PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	talked about uro use, says that he has not tried in cases, asked about most painful case and he says that nephrectomy,m start ther oxy 10mg per pi
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	shared dea consensus statement which md was already aware of and uninterested in still on his tylenol kick with oxycontin still complaining of the company not interested in chirocaine
PPLPMDL0080000001	Cleveland	OH	44113	2/13/2002	post op, oxy in total knees , talked about using in any case with atc pain and needs for meds for a week or more oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	2/13/2002	hit in the surgical lounge with H. Goldman and focused on PI indication for mod. atc pain last year training & rotating to Southwest
PPLPMDL0080000001	Lyndhurst	OH	44124	2/13/2002	Gave doc the comfort assessment journals. He thought Marcia could use them. Reminded him that the indigent program was available for pts who have trouble paying for their meds. He thanked and that was it. Really think the coupons janssen leaves is why he rx's so much.
PPLPMDL0080000001	Tallmadge	OH	44278	2/13/2002	met with on oxy, he says is usjig for chronic pain and arthritis. he will consider going to right away if px is a chronic pain syndrome rather than switch and switch. presented against duragesic, jeff keron stated few delivery questions regarding duragesic in that temp regulated via body temp and/or shower effects delivery, rescue meds tend to be higher r/t temp release and up and down of delivery. dr said it really gave him something to think about, follow up with who step ladder literature and po literature....it's so easy....
PPLPMDL0080000001	Cleveland	OH	44113	2/13/2002	talked about oxy in total knees, only place using oxy currently is in totals, says that can be used in hips, oxy indication, per pi
PPLPMDL0080000001	Akron	OH	44308	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Cleveland	OH	44109	2/13/2002	talked about post op and using oxy the 10mg dose in moderate cases,a nd mult 20 for severe cases downward titration as needed, oxy pi
PPLPMDL0080000001	Akron	OH	44310	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44310	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44304	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44305	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Parma	OH	44129	2/13/2002	Informed doc that pharmacies are not filling rx's because he rx' did. I begged him to write percocet and NOT OxyContin if he is going to rx four times or even three times a day! He realized how serious this was especially after I explained that this hurts his patients because they can't get their meds and it hurt doc's rep because pharm's start gossiping. His problem is he very leary of titration; He is starting a pt at 10 mg q12. If pt still has pain, He thinks it too big an daily increase (going from 20/day to 40/day. He is more comfortable with going to 30/day, then if necessary to 40 mg. To do this, he stays with the 10 mg tab, but doses it tid, then qid. AND THATS IT. If pt still has pain, he starts adding percocet, because he is not comfortable with going higher with oxycontin. I tried to explain that he is bascially titrating up to 60mg a day! But we have to start with baby steps. We closed agreeing that however he rx's it will be q12h. But he only going to increase 10 mg at a time. NEED TO REALLY PULL THROUGH WITH STAFF< CALL BOARDMAN NURSE>. He had a pt there who said he had to detox himself from oxycontin. when I asked why, he said his son saw all the media hype. We discussed it and he realized he overreacted.
PPLPMDL0080000001	Akron	OH	44304	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44304	2/13/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	He is using for more severe cases where he will have the patients take OxyContin q12h with percocet or vicodin for incident pain. I showed him the conversion factors because he is either using percocet or vicodin for other cases, so reserving after short acting cases. Has a hammer toe procedure on 4 of the metatarsals and said would use 20mg q12h.
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	One new pt that is a failed back from Dr Miller and was taking percocet, converted to 20mg q12h.
PPLPMDL0080000001	Akron	OH	44333	2/13/2002	He is using on his acl repairs, the pts are not getting control on vicodin so he is using OxyContin 1-2 10mg tabs q12h with vicodin on prn basis.
PPLPMDL0080000001	Akron	OH	44314	2/13/2002	He said he tried to send an elderly lady with a compression fracture home from the hospital on 20mg q12h and she was afraid of getting the script and becoming addicted. he said the stigma is a concern. I showed him the difference in th number of pills and conversion factors from vicodin and percocet to OxyContin as per PI. Talked about educating these pts, need to bring in common mydts of opioids. Not using theo, said if that severe send to pulm.
PPLPMDL0080000001	Akron	OH	44312	2/14/2002	He is seeing most of the inpatients at Edwin Shaw, said using 10mg q12h in the hospital but not as comfortable with sending them out of the hospital on it. Abuse and diversion is an issue and patients are not as comfortable taking it or going to the pharmacy and getting it.
PPLPMDL0080000001	Solon	OH	44139	2/14/2002	She didn't get her tamper script pads yet they faxed tehml in late. I asked her if she had any patients taking SA morphine or percocet on ascheduled basis and if they would benefit from conversion to oxycontin. She said if their on morphine she likes to keep themon morphine if percocet then she'll go to oxycontin.
PPLPMDL0080000001	Cleveland	OH	44109	2/14/2002	in pmr clinic, pt today on oxy 20mg that need more medication, niot giving any bt meds, started oxy ir for bt, tiration per oxy pi
PPLPMDL0080000001	Mayfield Heights	OH	44124	2/14/2002	how high of a dose does he consider to high? he feels that theophyllines are more effective at a higher dose of 15-20mcg/ml but he says then you get to many side effects. he is using uniphyl and theophillines in general just no as much as he use to.
PPLPMDL0080000001	Cleveland	OH	44113	2/14/2002	pm surgery, talked about oxy and using it [post op, 10mg dose, has written but only in total knee once, oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	2/14/2002	provided Marcus reprint on non malignant pain next pull couple points from it NSAID limits close for specific pt.
PPLPMDL0080000001	Cleveland	OH	44109	2/14/2002	surgical case in trauma that was high on something when came in needed multiple fracture care, pca then to oxy 20mg using 10 oxy pi
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/14/2002	using duragesic 50% and is "giving us" 50% he is not allowing the media to influence his writing and will continue he treats PAIN with opiates. will use uniphyl and left samples, once a day in the evening.
PPLPMDL0080000001	Fairlawn	OH	44333	2/14/2002	Hit on him briefly with add on approach, he totally did not buy into it, so need to find a specific patient taking vicodin and as he said some of his patients do not want to convert to OxyContin. he does have the problem with converting some chronic vicodin pts to OxyContin.
PPLPMDL0080000001	Akron	OH	44312	2/14/2002	Long term care and chronic arthritic pain and musculoskeletal pain and some cancer pain mangement, OxyContin is used after vicodin and percocet.
PPLPMDL0080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
PPLPMDL0080000001	Cleveland	OH	44106	2/14/2002	doc called to discuss conversion calculator. will meet tomorrow to talk live at lunch
PPLPMDL0080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
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PPLPMDL0080000001	Cleveland	OH	44106	2/14/2002	hit conversion ratios & indication per PI next soap Marcus
PPLPMDL0080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
PPLPMDL0080000001	Lyndhurst	OH	44124	2/14/2002	she hasn't started any new patients d/t her focus on migranes she is maintaining her steady pain patients. I left a copy of the joint agreement b/t the DEA and health care groups which she thought was encouraging.
PPLPMDL0080000001	Solon	OH	44139	2/14/2002	I showed him the DEA statement paper and he brought up the pharmacy shooting at the begining of the week. he did acknowledge that vicodin was also targeted and i tried to communicate that drug abuse proble should not deter the medical benefits of opioids in their right patients. he agreed to look over the joint statement paper
PPLPMDL0080000001	Cleveland	OH	44113	2/14/2002	marcus reprint and using long acting in chronic pain, oxy and pts that can take oral meds and the need for sa agents in other pts, oxy pi
PPLPMDL0080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
PPLPMDL0080000001	Independence	OH	44131	2/14/2002	met with dr mandat, and his 10 week old son James, is using duragesic r/t abuse media; he believes its a good product, but media has made him uneasy, yet he still feels hje is writing alot, about 50/50 with duragesic. is using uniphyl no generic alternative and qd dosing schedule should not be subbed at phramacy level,m kristine nurse wanted senokot samples,
PPLPMDL0080000001	Akron	OH	44310	2/14/2002	md was in office while me and mubashir were talking heard our discussion on oxycontin vs nsais for treatment -- difficult to engage but did again share my product and name POA: find out from staff how to best interact with md
PPLPMDL0080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
PPLPMDL0080000001	Akron	OH	44310	2/14/2002	discussed the treatment of bone pain shared that i took a test this am and wondered if he could share his tx protocol he does treat with an NSAID uses more opioids for pancreatic ca , liver etc
PPLPMDL0080000001	Cleveland	OH	44102	2/14/2002	metro

PPLPMDL080000001	Cleveland	OH	44113	2/14/2002	lutheran
PPLPMDL080000001	Cleveland	OH	44109	2/14/2002	see notes
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/14/2002	met with stephanie in medical office wht lorraine adn got surgery lounge contact, renee pavia, so try and schedule appt for lunch and get surgeons blocks and set up appt
PPLPMDL080000001	Parma	OH	44134	2/14/2002	stocking and filling no issues. sees rx from saridakis, and parma hospital docs, went over senokot detail. very busy pharmacy long line of people waiting
PPLPMDL080000001	Mayfield Heights	OH	44124	2/14/2002	Lori and Conceca, they are stocking stll and filling oxycontin scripts they know about the akron pharmacy shooting but are holding their ground. Lori is going to call me to secure a time next week for the senokot
PPLPMDL080000001	Cleveland	OH	44106	2/14/2002	quick hit next probe for writers
PPLPMDL080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
PPLPMDL080000001	Cleveland	OH	44104	2/14/2002	hit both and gave CE for chrono. conversion ratios and pain states
PPLPMDL080000001	Cleveland	OH	44106	2/14/2002	hit dept. and caught couple residents see notes on them
PPLPMDL080000001	Solon	OH	44139	2/14/2002	kathy hasn't heard of edward butler. no issues with oxycontin not thrilled about hte akron incident but nobody is. filling scripts but most from pain guyscleveland clinic
PPLPMDL080000001	Akron	OH	44312	2/14/2002	Tried to get in contact with Pat Mahovic and left a message. Dr Jeff Sanderson will be joining the Rehab group in June
PPLPMDL080000001	Akron	OH	44308	2/14/2002	ceu, pens, pads
PPLPMDL080000001	Akron	OH	44308	2/14/2002	rebate, patient info sheet with coupon, pens, pads
PPLPMDL080000001	Akron	OH	44312	2/14/2002	pharmacy gave me a print out of mds that write using more 10 and 20 mg than anything else oxycontin is on the top 25 prescribed products POA: share with todd since these pcip are in his territory in order to get sales up
PPLPMDL080000001	Akron	OH	44307	2/14/2002	radiation dept
PPLPMDL080000001	Cleveland	OH	44115	2/14/2002	hit in the ER and got time to discuss conversions gave her & another resident conversion calculator she's 3rd year
PPLPMDL080000001	Cleveland	OH	44106	2/14/2002	talked about getting surgery & ortho on board for SR opioids. BEST APPROACH CHIEFS GET THEM TO SUBMIT GRAND ROUNDS REQ'S. FOR TOPIC: ACUTE POST OP PAIN AS RELATES TO JCAHO. THEN 6 MO. LATER ANOTHER GRAND ROUNDS MORE FOCUSED ON TYPES OF PAIN PTS -NOT ALL ARE LONG SOME ARE SHORT & COVER PHILOSOPHIES ON TREATMENT
PPLPMDL080000001	Cleveland	OH	44109	2/14/2002	10mg of oxy uses it in cases where pts need dressing changes, in burn unit they are on low dose oxy and then giving a sa agent right before changing, oxy pi
PPLPMDL080000001	Tallmadge	OH	44278	2/14/2002	dr rimedio is not comfortable using any c2's and doesn't generally prescribe opiates, he will either prescribe "weak" opiats as c3's or darvocet for chronic pain pts or will refer them out to pain mgmt. He "loves" theophyllines and is concerned about cost and having pts get assess to it in the pharmacy, he doesn't was to be called by the rx for substitutions i assured him that rx are stocking and powergraph and he said he will write it and that he will call me if there is a problem at the pharmacy level. discussed senokot and constipation is detail. Cost of meds seems to be a very large concern of his and he even sends his pts to canada for rx drugs at a significant cost reduction. he uses duragesic for chronic pain he felt it cannot be abused.
PPLPMDL080000001	Tallmadge	OH	44278	2/14/2002	does not feel comfortable with oxy at any level, he does not write opiates for pain, he immediately refers out. he does an extensive assessment on pain pts and even documents and has pt sign his chart as a pt agreement if he is to continue pain meds. he isn't comfortable with theophylline and uses inhalers (patrogrium, then en steroids then uses theo as a last resort we discussed b ringing in theo at a low dose and leaving everything else the same adn he said he will read up on it and consider. discussed the difference between senokot and metemucil. he had a pt young girl who took oxy at a party adn died, that made him very uncomfortable with oxycontin. he currently has a pt that said a friend gave himn 80mg adn they "washed" the delivery off it and now he cannot get off the product. he is "addicted" and so dr schmeiser is weining the pt down with 10mg right now.
PPLPMDL080000001	Cleveland	OH	44195	2/14/2002	did lunch for residents reviewed AHCPR guide and the conversions talked about where it fits per PI next get to know two- three procedures requiring oxyC and talk about them / close
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PPLPMDL080000001	Lyndhurst	OH	44124	2/14/2002	She wrote a script just before she saw me not a new patient someone who she has been maintaining. She doesn't anticipate using many opioids unless it's a patient she carried over. She did a grand rounds on tuesday on migranes at case wester reserve.
PPLPMDL080000001	Akron	OH	44319	2/14/2002	After the Klein's pharmacy, even though vicodin was involved and it has not changed him writing vicodin but not comfortable with OxyContin.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44307	2/14/2002	aske md if he had any new pt starts which he didn't but did titrate a pt from 20 to 40 q 12 does more titrating than new starts gave him another titration pamphlet and discussed number of pills
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Northfield	OH	44067	2/14/2002	Shared info in Marcus reprint regarding tolerance very rare. And addition being very rare as well. We also discussed tolerance being more common with short acting meds according to Dr. Parran. Doc is more comfortable about titrating up. He did ask how much less drug is used by using long acting v. short acting. I did not know a quantity, just that it was an accepted principle. But check Melchak and see if he had numbers in there.
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cleveland	OH	44109	2/14/2002	mainly senokot, but has a couple of pts that he follows that are on oxy, chromicn pain, titration guide, oxy pi
PPLPMDL080000001	Akron	OH	44333	2/14/2002	He titrated a pt from 40mg q12h to 60mg q12h, taking a 40mg and 20mg tab for severe musculoskeletal and arthritic pain. New pts are getting 20mg q12h when converted from vicodin as per OxyContin PI. Efficacy is big along with less tablets allowing pts to sleep through the night. One other gentleman was converted to OxyContin 40mg q12h for degenerative back and effecting his ability to walk longer distances. Uniphyl, more COPD patients are getting it after severe, showed him the ZuWallack study, most are getting 400mg qd. Senokot-s samples.
PPLPMDL080000001	Akron	OH	44304	2/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44312	2/14/2002	Using more for post op joint replacement patients that are not being controlled on vicodin or percocet. He will use 10mg or 20mg q12h with vicodin prn for pain control.
PPLPMDL080000001	Akron	OH	44333	2/14/2002	He mentioned putting one patient on methadone and found out that she was also getting the patch and percocet from pain doctor at Hillcrest Hospital, so he is seeing more that it is the patients and not the drug. I reinforced him using the pain agreement for patients, he talked about two new patients getting 20mg q12h from taking 6-8 vicodin a day, both are failed back patients. DEA statement to show the consensus statement on OxyContin. Assessment of the patients pain, make sure patients QOL is being improved.
PPLPMDL080000001	Northfield	OH	44067	2/15/2002	discussed appropriate pt and doc and assessment of pt per pi, talked about no generic to uniphyl and powergraph, left senokot
PPLPMDL080000001	Cleveland	OH	44111	2/15/2002	Talked to Ayad and Jagetia about speakers. Patty will put together grant request, reminded them that they have to contact the speaker. Hofstra, Korones, Jagetia are ordering the chirocaine. Saying they are not seeing much difference compared to ropi. Need to ask if using same concentrations or if rebolusing more on the ropi, or even, if it is pcea, pt could be dosing more on ropi.
PPLPMDL080000001	Bedford	OH	44146	2/15/2002	talked about oxy adn the appropriate pts, he doesn't feel he has a strong enough etiology for oxy, he reserves it for his ca pts., we went over the conversion chart to show vic, percocet and oxycontin are almost a 1-1 ratio conversion, powergraph for generic vs uniphyl and left senokot
PPLPMDL080000001	Cleveland	OH	44195	2/15/2002	June said she is ordering oxycontin for pts who are having around the clock pain. reinforced that it helps give nurses a break so they do not have to run back every 4 hours to re dose. Bringing in two new nurses since Tamara did not come back after having baby and Maggie working with ortho out in Westlake. Gave June conversion calculators and highlighted the morphine iv conversions. Ritchey backing off the oxycontin because of latest news. He said he now thinks he may be putting surgeons in awkward position of continuing rx, but they may not want to. I assured him that they all say if aps starts it we'll finish it. So we discussed just writing oxy for a fixed amount of time and then the surgeon can reassess. We also discussed that every opiod out there can be abused He said he was going more to ms contin. does not like the patch because it is variable, but the nurses feel that if the pt had fentanyl in the iv, they should go home on it. Gave him consensus statement and showed him even the dea is in support of appropriate pain mgmt and the drug abuse is a side issue. Doc was freaked by the congressional hearings and all, but I reminded him that the docs the spoke were overwhelmingly supportive of oxycontin. He may be taking over for dilger, so he said we will discuss chirocaine.
PPLPMDL080000001	Cleveland	OH	44195	2/15/2002	conversion calculators for everyone. Brown will submit grant request for bonica. Hayek wants to work on some programs, will discuss at lunch. Morokos wants an equianalgesic chart as a reference. Get one from Molly and see if they like that one, otherwise, APS would be fine. Dews the same, but got to remind her that some folks have to be ok with oxycontin.
PPLPMDL080000001	Cleveland	OH	44111	2/15/2002	Talked to Ayad and Jagetia about speakers. Patty will put together grant request, reminded them that they have to contact the speaker. Hofstra, Korones, Jagetia are ordering the chirocaine. Saying they are not seeing much difference compared to ropi. Need to ask if using same concentrations or if rebolusing more on the ropi, or even, if it is pcea, pt could be dosing more on ropi.
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PPLPMDL080000001	Beachwood	OH	44122	2/15/2002	talked about post op and thje use of oxy in cases where pt needs meds for more than a few days, talked about how it can be used in scopes if severe enough, oxy per pi
PPLPMDL080000001	Cleveland	OH	44106	2/15/2002	covered the AHCPR guideline for Acute pain and conversion ratios for all attendees. Nick stated this product is also great prior to surgery if pt. in mod/sev pain continuously next pt. specif
PPLPMDL080000001	Cleveland	OH	44195	2/15/2002	conversion calculators for everyone. Brown will submit grant request for bonica. Hayek wants to work on some programs, will discuss at lunch. Morokos wants an equianalgesic chart as a reference. Get one from Molly and see if they like that one, otherwise, APS would be fine. Dews the same, but got to remind her that some folks have to be ok with oxycontin.
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	Sagamore Hills	OH	44067	2/15/2002	Talked about appropriate use for oxycontin and assessment and documentation of pt per pi. Dr's stated they were uncomfortable r/t media issues and the recent Kline's Pharmacy. Discussed use of Theophylline and using powergraph compared generics to branded uniphyl, Dr's felt most comfortable using the named brand when it came to Theophylline and all NTI's. Discussed in great detail senokot and the use of a stimulant laxative with constipating meds, using colon model.
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PPLPMDL0080000001	Cleveland	OH	44111	2/15/2002	Talked to Ayad and Jagetia about speakers. Patty will put together grant request, reminded them that they have to contact the speaker. Hofstra, Korones, Jagetia are ordering the chirocaine. Saying they are not seeing much difference compared to ropi. Need to ask if using same concentrations or if rebolusing more on the ropi, or even, if it is pcea, pt could be dosing more on ropi.
PPLPMDL0080000001	Barberton	OH	44203	2/15/2002	He still thinks that oxydone is more addicting than hydrocodone, this stems back to prblems with percocet, but it is not distinguishing a difference, especially with the media coverage of OxyContin. He did mention a cancer pt on OxyContin. Uniphyl, he is starting to use more theo 24, likes brand name, so used piece to show against generics and he said he has some pts on uniphyl, and with samples will use more.
	Cleveland	OH	44111	2/15/2002	Talked to Ayad and Jagetia about speakers. Patty will put together grant request, reminded them that they have to contact the speaker. Hofstra, Korones, Jagetia are ordering the chirocaine. Saying they are not seeing much difference compared to ropi. Need to ask if using same concentrations or if rebolusing more on the ropi, or even, if it is pcea, pt could be dosing more on ropi.
PPLPMDL0080000001	Beachwood	OH	44122	2/15/2002	chronic low back is the only place where she use oxy, talked about pts with other mod to severe pain states that could benefit, add on tx, oxy pi
PPLPMDL0080000001	Beachwood	OH	44122	2/15/2002	post op, oxy 10mg is what he uses for very severe pain, talked about indication where it can be used in moderate pain if it is atc and last long enough, some chronic pts that could fit, add on therapy, oxy pi
PPLPMDL0080000001	Beachwood	OH	44122	2/15/2002	talked about the add on therapy, he says that he does that already when switching any meds, so makes sense for oxy, oxy indication per pi
	Sagamore Hills	OH	44067	2/15/2002	Talked about appropriate use for oxycontin and assessment and documentation of pt per pi. Dr's stated they were uncomfortable r/t media issues and the recent Kline's Pharmacy. Discussed use of Theophylline and using powergraph compared generics to branded uniphyl, Dr's felt most comfortable using the named brand when it came to Theophylline and all NTI's. Discussed in great detail senokot and the use of a stimulant laxative with constipating meds, using colon model.
PPLPMDL0080000001	Cleveland	OH	44106	2/15/2002	covered the AHCPR guideline for Acute pain and conversion ratios for all attendees Nick stated this product is also great prior to surgery if pt. in mod/sev pain continuously next pt. specif
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/15/2002	Talked about appropriate use for oxycontin and assessment and documentation of pt per pi. Dr's stated they were uncomfortable r/t media issues and the recent Kline's Pharmacy. Discussed use of Theophylline and using powergraph compared generics to branded uniphyl, Dr's felt most comfortable using the named brand when it came to Theophylline and all NTI's. Discussed in great detail senokot and the use of a stimulant laxative with constipating meds, using colon model.
	Cleveland	OH	44195	2/15/2002	June said she is ordering oxycontin for pts who are having around the clock pain. reinforced that it helps give nurses a break so they do not have to run back every 4 hours to re dose. Bringing in two new nurses since Tamara did not come back after having baby and Maggie working with ortho out in Westlake. Gave june conversion calculators and highlighted the morphine iv conversions. Ritchey backing off the oxycontin because of latest news. He said he now thinks he may be putting surgeons in awkward position of continuing rx, but they may not want to. I assured him that they all say if aps starts it we'll finish it. So we discussed just writing oxy for a fixed amount of time and then the surgeon can reassess. We also discussed that every opioid out there can be abused He said he was going more to ms contin. does not like the patch because it is variable, but the nurses feel that if the pt had fentanyl in the iv, they should go home on it. Gave him consensus statement and showed him even the dea is in support of appropriate pain mgmt and the drug abuse is a side issue. Doc was freaked by the congressional hearings and all, but I reminded him that the docs the spoke were overwhelmingly supportive of oxycontin. He may be taking over for dilger, so he said we will discuss chirocaine.
PPLPMDL0080000001	Cleveland	OH	44195	2/15/2002	conversion calculators for everyone. Brown will submit grant request for bonica. Hayek wants to work on some programs, will discuss at lunch. Morokos wants an equianalgesic chart as a reference. Get one from Molly and see if they like that one, otherwise, APS would be fine. Dews the same, but got to remind her that some folks have to be ok with oxycontin.
PPLPMDL0080000001	Cleveland	OH	44195	2/15/2002	conversion calculators for everyone. Brown will submit grant request for bonica. Hayek wants to work on some programs, will discuss at lunch. Morokos wants an equianalgesic chart as a reference. Get one from Molly and see if they like that one, otherwise, APS would be fine. Dews the same, but got to remind her that some folks have to be ok with oxycontin.
PPLPMDL0080000001	Cleveland	OH	44106	2/15/2002	covered the AHCPR guideline for Acute pain and conversion ratios for all attendees Nick stated this product is also great prior to surgery if pt. in mod/sev pain continuously next pt. specif
PPLPMDL0080000001	Bedford	OH	44146	2/15/2002	stocking and filling prescriptions, tried to tool around surgery lounge to get blocks and schedule lunch/breakfast
PPLPMDL0080000001	Cleveland	OH	44119	2/15/2002	Will do hospice rebate for 4th quarter 2001.
PPLPMDL0080000001	Cleveland	OH	44122	2/15/2002	ortho
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/15/2002	scott, talked paot op
PPLPMDL0080000001	Beachwood	OH	44122	2/15/2002	waldbaum
	Cleveland	OH	44195	2/15/2002	conversion calculators for everyone. Brown will submit grant request for bonica. Hayek wants to work on some programs, will discuss at lunch. Morokos wants an equianalgesic chart as a reference. Get one from Molly and see if they like that one, otherwise, APS would be fine. Dews the same, but got to remind her that some folks have to be ok with oxycontin.
PPLPMDL0080000001	Cleveland	OH	44111	2/15/2002	Talked to Ayad and Jagetia about speakers. Patty will put together grant request, reminded them that they have to contact the speaker. Hofstra, Korones, Jagetia are ordering the chirocaine. Saying they are not seeing much difference compared to ropi. Need to ask if using same concentrations or if rebolusing more on the ropi, or even, if it is pcea, pt could be dosing more on ropi.
	Cleveland	OH	44195	2/15/2002	June said she is ordering oxycontin for pts who are having around the clock pain. reinforced that it helps give nurses a break so they do not have to run back every 4 hours to re dose. Bringing in two new nurses since Tamara did not come back after having baby and Maggie working with ortho out in Westlake. Gave june conversion calculators and highlighted the morphine iv conversions. Ritchey backing off the oxycontin because of latest news. He said he now thinks he may be putting surgeons in awkward position of continuing rx, but they may not want to. I assured him that they all say if aps starts it we'll finish it. So we discussed just writing oxy for a fixed amount of time and then the surgeon can reassess. We also discussed that every opioid out there can be abused He said he was going more to ms contin. does not like the patch because it is variable, but the nurses feel that if the pt had fentanyl in the iv, they should go home on it. Gave him consensus statement and showed him even the dea is in support of appropriate pain mgmt and the drug abuse is a side issue. Doc was freaked by the congressional hearings and all, but I reminded him that the docs the spoke were overwhelmingly supportive of oxycontin. He may be taking over for dilger, so he said we will discuss chirocaine.
PPLPMDL0080000001	Maple Hts.	OH	44137	2/15/2002	stocking and filling no issues, some tid rxs coming in and filling speical issues with pain mgmt dcs
PPLPMDL0080000001	Bedford	OH	44146	2/15/2002	stocking and filling
PPLPMDL0080000001	Cleveland	OH	44106	2/15/2002	covered the AHCPR guideline for Acute pain and conversion ratios for all attendees Nick stated this product is also great prior to surgery if pt. in mod/sev pain continuously next pt. specif
PPLPMDL0080000001	Akron	OH	44302	2/15/2002	They haven't been able to get the form to fax to medicaid to cut down on calling in for preauthorizations because the lady at medicaid is sick. Next week, they are happy to have ean answer to thier problem.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/15/2002	Wanted to let them know that I was consenred for thier safety and happy that they were unharmed and safe from Mondays robbery and shooting.
	Cleveland	OH	44195	2/15/2002	June said she is ordering oxycontin for pts who are having around the clock pain. reinforced that it helps give nurses a break so they do not have to run back every 4 hours to re dose. Bringing in two new nurses since Tamara did not come back after having baby and Maggie working with ortho out in Westlake. Gave june conversion calculators and highlighted the morphine iv conversions. Ritchey backing off the oxycontin because of latest news. He said he now thinks he may be putting surgeons in awkward position of continuing rx, but they may not want to. I assured him that they all say if aps starts it we'll finish it. So we discussed just writing oxy for a fixed amount of time and then the surgeon can reassess. We also discussed that every opioid out there can be abused He said he was going more to ms contin. does not like the patch because it is variable, but the nurses feel that if the pt had fentanyl in the iv, they should go home on it. Gave him consensus statement and showed him even the dea is in support of appropriate pain mgmt and the drug abuse is a side issue. Doc was freaked by the congressional hearings and all, but I reminded him that the docs the spoke were overwhelmingly supportive of oxycontin. He may be taking over for dilger, so he said we will discuss chirocaine.
PPLPMDL0080000001	Akron	OH	44333	2/15/2002	using for bigger cases with ligament attachment or procedures where bones are shaved, etc.
PPLPMDL0080000001	Cleveland	OH	44111	2/15/2002	doc was being flippant about rxing oxycontin for a young lady that was leaving the office. I said I don't make clinical decisions. I said the indication and told doc that if a pt fits the profile, then he should consider rxing it. We are not saying that oxycontin if for every pt in pain.
PPLPMDL0080000001	Uniontown	OH	44685	2/15/2002	cancer pain is the pt type, he is a physician that rx's alot of vicodin thinking it is benign and OxyContin is a highly abused drug.
PPLPMDL0080000001	Cleveland	OH	44195	2/15/2002	June said she is ordering oxycontin for pts who are having around the clock pain. reinforced that it helps give nurses a break so they do not have to run back every 4 hours to re dose. Bringing in two new nurses since Tamara did not come back after having baby and Maggie working with ortho out in Westlake. Gave june conversion calculators and highlighted the morphine iv conversions. Ritchey backing off the oxycontin because of latest news. He said he now thinks he may be putting surgeons in awkward position of continuing rx, but they may not want to. I assured him that they all say if aps starts it we'll finish it. So we discussed just writing oxy for a fixed amount of time and then the surgeon can reassess. We also discussed that every opioid out there can be abused He said he was going more to ms contin. does not like the patch because it is variable, but the nurses feel that if the pt had fentanyl in the iv, they should go home on it. Gave him consensus statement and showed him even the dea is in support of appropriate pain mgmt and the drug abuse is a side issue. Doc was freaked by the congressional hearings and all, but I reminded him that the docs the spoke were overwhelmingly supportive of oxycontin. He may be taking over for dilger, so he said we will discuss chirocaine.
PPLPMDL0080000001	Sagamore Hills	OH	44067	2/15/2002	Talked about appropriate use for oxycontin and assessment and documentation of pt per pi. Dr's stated they were uncomfortable r/t media issues and the recent Kline's Pharmacy. Discussed use of Theophylline and using powergraph compared generics to branded uniphyl, Dr's felt most comfortable using the named brand when it came to Theophylline and all NTI's. Discussed in great detail senokot and the use of a stimulant laxative with constipating meds, using colon model.
PPLPMDL0080000001	Akron	OH	44333	2/15/2002	not going to use. OxyContin. pts are afraid to get script filled.
PPLPMDL0080000001	Beachwood	OH	44122	2/15/2002	he is now using oxy for pts that are on opioids and need something more, the add on tx says that he has found it is a good way to get older pts off of darvocet, oxy pi
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/15/2002	talked about the add on tx, he says that he has not nad the right pt to use on, talked about perco pt that hie will be seeing in the next week, have lunch next week, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/15/2002	talked about post op oxy, he says that at southpoint they have not been using much at all, set up inservice
	Barberton	OH	44203	2/15/2002	Concern over abuse of every opioid, but he did say pts come in wanting 20mg q12h and then want to be titrated up 80mg. He is using for chronic back pain, where taking too many vicodin and too much APAP, this is the main reason.
PPLPMDL0080000001	Barberton	OH	44203	2/15/2002	81lb lady taking 3 100umg patches. He is using OxyContin for more of acute or subacute situation and the patch for chronic pain. He has never seen a patch rep yet. We stated talking about and elderly lady weighing 81lbs with arthritic pain and fibromyalgia taking 3 100umg patches and he said she is doing well. I referred to the patch PI where it said in the black box warning about any pt under 110 lbs should not take it. He was suprised, but said needed to find out more about the reasoning? We talked about converting her to OxyContin, but he is not quite ready. New Uniphyl, pt converted from generic BID theo to 400mg qd, lady with COPD.
PPLPMDL0080000001	East Cleveland	OH	44112	2/15/2002	in clinic he was just starting another oxy pt. for LBP reviewed titration and the conversions next follow up on her see how doing on 40 Q12 dose
PPLPMDL0080000001	Cleveland	OH	44113	2/15/2002	met docs PA, Karen. Wanted doc kit and cdrom. find out how she will use. get her llast name and add to database. Gave her a titration guide and told her to share any questions about oxycontin pts.



PPLPMDL080000001	Akron	OH	44304	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44302	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44307	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44304	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44302	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44305	2/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44333	2/15/2002	OxyContin for chronic pan wherre vicodin is not controlling the pain, his only pt is having vascular pain and taking 40mg q12h.
PPLPMDL080000001	Cleveland	OH	44112	2/15/2002	in the clinic at Huron he was starting a new pt. today 20 q12 for chronic rheum arthritis pain
PPLPMDL080000001	Independence	OH	44131	2/19/2002	talked about duragesic pts and how he selects them over an oxy pt. asked for pt who are capable of taking oral pain meds, said would think about media na dabuse and diversions issues are really strong against oxy and not dura and he is m ore comfortable with writing durgesic for certain pt profiles
PPLPMDL080000001	Bedford	OH	44146	2/19/2002	talked a bout uniphyl as only branded theophylline and no generic rated to u niphyl
PPLPMDL080000001	Tallmadge	OH	44278	2/19/2002	talked about ipap for particular pt and l referred trac y to the toll free number for assistance.
PPLPMDL080000001	Bedford	OH	44146	2/19/2002	talked ab out generic vs branded uniphyl and powergraph wigh a nti med as theophylline. left samples,
PPLPMDL080000001	Cleveland	OH	44109	2/19/2002	talked about pain speaker forms and info, oxy add on tx says will use in the clinic in the right pt, oxy per pi
PPLPMDL080000001	Cleveland	OH	44117	2/19/2002	add on therapy, he didn't buy in to add on therapy that much he felt that if a patient tells him that they have pain throughout most of the day then he'll give them LA if they take it for when the pain flares then he's goin to give them percocet
PPLPMDL080000001	Cleveland	OH	44106	2/19/2002	hit both products he sees use in combo with tricyclics & antidep. and talked about noon conference but need to get with Jeanette prior to see if feasible
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	talked about oxya nd use in any pts with atc pain that are taking short acting meds and the need to add on oxy, he says that he has had one pt that fit the bill and he put on oxy and slowly took them off the darvocet, oxy per
PPLPMDL080000001	S. Euclid	OH	44121	2/19/2002	Provided him info on conversions relative to perc & vicodin...next hit the single entity benefits
PPLPMDL080000001	Bedford	OH	44146	2/19/2002	no see reps, did not want uniphyl samples or info. appeared to need further pharma educ on theophylline and pain mgmt
PPLPMDL080000001	Cleveland	OH	44109	2/19/2002	several pts this last week that he says he needed to put over to oxy bc the short acting agents they were on were no longer holding, says that he did add on oxy to one of them, oxy pi
PPLPMDL080000001	South Euclid	OH	44121	2/19/2002	hit the Zuwallick study one point on the combo. therapy did better next hit the pt. population and probe for him to start some like this OM - DEBBIE IS VERY HELPFUL AND RECEPTIVE - WILL CALL ME FOR A LUNCH WHEN SHER IS OUT!
PPLPMDL080000001	Olmsted Falls	OH	44138	2/19/2002	quick hit in the sample room, he said he doesn't have many people on the patch maybe 2 and they only went on after they didn't get great results from oxyContin and they didn't want to be on more pills
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	talked about oxy and use as add on therapy, he says that he does feel it could work for pts that feel they need the short acting agents, oxy indication per pi
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	oa pt that was on darvocet, he sent to pain mgt and came back on darvocet and percocet, switched to oxy 10mg and perc for bt pain, oxy indication per pi
PPLPMDL080000001	Cleveland	OH	44106	2/19/2002	paged about grand rounds but he didnt have time to sit and talk. as he wash heading to surg need to sit down & use JCAHO & AHCPR guide acute pain try sitting in surg lounge
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	oxy and pts on atc short acting meds that need something more, says usually send to pain mgt and zaidi and allen, talked about add on and using 10mg dose to help, oxy pi
PPLPMDL080000001	Olmstead Falls	OH	44138	2/19/2002	went over potential side effects and delivery sytem
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	see notews
PPLPMDL080000001	Cleveland	OH	44122	2/19/2002	zaidi
PPLPMDL080000001	Cleveland	OH	44109	2/19/2002	see notes
PPLPMDL080000001	Cleveland	OH	44102	2/19/2002	metro
PPLPMDL080000001	Bedford	OH	44146	2/19/2002	went down to surg center and tried to find out blocks for shroyer and days on floors
PPLPMDL080000001	Bedford	OH	44146	2/19/2002	stocking and filling in house pharmacy mainly employee and med offices, no issues, leftr pharacist ce and journal article on pain mgmt and filling rx's
PPLPMDL080000001	Maple Hts.	OH	44137	2/19/2002	floatar pharmacist steve, didnt know docs of area, are stocking and filling went over indication and conversion chart
PPLPMDL080000001	Mayfield Heights	OH	44124	2/19/2002	Lorie and Lisa, went over the senokot inservice and discussed their role as a phramacist in suggesting agents for complaints that patients have. They did not know that senokot was standardized to a higher measure than the generics and felt that this was important if someone already has an irritable bowel.
PPLPMDL080000001	Cleveland	OH	44106	2/19/2002	hit Bolwell clinic and set up another lunch focus is on the AHCPR guide
PPLPMDL080000001	Cleveland Hts	OH	44118	2/19/2002	went over conversion closed for filling rx's for non malignant pain
PPLPMDL080000001	Cleveland	OH	44106	2/19/2002	hit Ron Cowan in lobby reminded him of the pain CD rom quick hit on oxyC for mod/ sev atc pain
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/19/2002	rebates
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/19/2002	rebates
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/19/2002	rebates
PPLPMDL080000001	Westlake	OH	44145	2/19/2002	just got to leave doc the new conversion calculator. showed him the parenteral conversions and he reconfirmed that he does order for some post op pts. all the time I got, so see can do another lunch to have real discussion..
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	oxy and add on, says that he uses it now in cases where pain needs are clear cut, atc pain and using 10mg dose, making some sense, oxy pi
PPLPMDL080000001	South Euclid	OH	44121	2/19/2002	quick hit on Zuwallick & sampled next point out details on combination therapy
PPLPMDL080000001	Cleveland	OH	44105	2/19/2002	took him more of the oxy info, says he has pt coming in that is on alot of perco, oxy conversion, follow up
PPLPMDL080000001	South Euclid	OH	44121	2/19/2002	HIT PRODUCT LINE AND CONFIRMED LUNCH NEED TO WORK ON THE PHARMACIES FILLING IN THE SUBURBS ACROSS TOWN IF CORRECT THIS ISSUE HE WILL CONTINUE TO WRITE PER PI
PPLPMDL080000001	Akron	OH	44301	2/19/2002	He is using at Edwin Shaw for post surgical patients hip and joint replacement where nothing else has worked, mainly vicodin. He has a couple of chronic patients for arthritic pain and low back pain on OxyContin coming out of his office. Did mention not chronic use of OxyContin, 30 days worth.
PPLPMDL080000001	Akron	OH	44311	2/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Independence	OH	44131	2/19/2002	doc here on tues and thurs now. Veronica and June, Jill are key nurses here. June is OCN and Veronica works on onc floor at Akron General, deals a lot with sicklers. doc says he does offer pts option of patch or pill. most like the idea of patch, but not effective for everyone and he acknowledged that it is costly. He says most pts do well by the time they get up to 40 q12. We discussed higher dose pts and their excellent functionality. Veronica asked about q8 dosing and why it is not recommended. So we compared mscontin to oxycontin and discussed the q8-12 v true q12. We also reviewed titration chart and explained how important that when initiating you use the right pill mix so titration is easier. They titrate if pt has brkthru more than twice a day. Also discussed that compared to transdermal you get analgesia in about an hour, you can titrate the next day and doses can be assymetric to customize to the pts pain. June asked about IPAP. It took her awhile to get a pt signed up because she went through website. Told her to call me, I will drop off form. Left oxy pt ed and partner/pain piece for pts. She said family members usually like this stuff. Also gave her the tear off assessment pad. Being CCF, she did not think they would be allow to use it, but will give to nurse manager to see if can integrate idea to
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
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PPLPMDL080000001	Westlake	OH	44145	2/19/2002	got lunch set up- left the new titration guides with nurses. They usually will titrate 12 hour dose if pt says drug is not holdinlg, but add 10mg tab to a 20 tab. said that was better than going q8, but if they used the guide as a template, they can save the pt the trouble, and possible extra cost, by walking up and down the ladder as pictured.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI



PPLPMDL080000001	Akron	OH	44312	2/19/2002	The only pts he is not giving OxyContin too know are pts that he can't trust or ask for it by name. He is using 10mg and 20mg for joint replacements and some chronic rehab pts. Talked about a guy who messed up his leg bad and he gave 20mg q12h, he has an alcohol problem and when he called and said his friend stole his Oxy, he was calling in visodin, but the pharmacist told him he just got a vicodin and percocet script filled yesterday.
PPLPMDL080000001	So Euclid	OH	44121	2/19/2002	GAVE COPY OF THE BALANCED POLICY PRESS RELEASE AND CONVERSION GUIDE NEXT Q12 MESSAGE
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/20/2002	rebates
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/20/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from Pl. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	2/20/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from Pl. mentioned Tamper proof prescription pads.
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PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	release oxycodone. Information from Pl. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Warrensville Hts	OH	44122	2/21/2002	talked about using oxy in fractures in the er, it is the only place he says any one in er will use oxy, senokot
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	zaids, using oxy, did talk about the doctor issue in florida, talked about proper pt selection and htaist his pts are doing well, dura, oxy per pi
PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	AT Startbucks in line his statement pt. concerns - gave him the press release and refocused on appropriate message short exposure with surgery next how use perc/vicodin?
PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	palatic cases, says that he has two pts that he used oxy in in the last three weeks, one was a hand pts, talked about using it in any atc caes, senokot
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL080000001	Euclid	OH	44119	2/21/2002	bullet points, went over the joint statement paper and she felt that it was good to see authorities and health care working together with all the negative press we've been getting she doesn't do much out patient at all. will consider oxycontin for outpatient but only in a good pt. type no history of possible miss use
PPLPMDL080000001	Cleveland	OH	44106	2/21/2002	Touched base on the April 26 event and NEED TO HAVE YVONNE SEND INFO TO HOME OFFICE TO DABRONZO,PHARM D CC ME NEXT SINGLE ENTITY MESSAGE
PPLPMDL080000001	Highland Heights	OH	44143	2/21/2002	went over the joint statement he was happy to see the position of balanced policy. he has been using in total joint replacement and he started a patient on 20mg q-12 who fractured their hip
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	very active with home office & FDA matters NEXT C21 IS STEP DOWN POPULATION BUT UP ON 15 IS WHERE HE STARTS EM GOES METHADONE, THEN OXYCONTIN THEN MORPHINE - FOCUS WHAT TYPES OF PTS. STARTING & WHERE FROM? DID COVER M3G TALK TO HIS RN TOO
PPLPMDL080000001	Cleveland	OH	44113	2/21/2002	gave doc and Cindy updated conversion calculator. Completely swamped so not open to discussion. Talk to him about SH conference.
PPLPMDL080000001	Akron	OH	44312	2/21/2002	OxyContin for chronic arthritic pain and disc disease.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	set up future lunch and talked about uniphyl name brand with once dally dosing
PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	vasectomuy case are the only place were he has used oxy, still use htear not many cases, senokot
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	talked about pain prescribing habits and duragesic pt vs oxycontin pt what is the difference adn how does he pick a pt. documentation kit and assessment
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	met at speaker program with dr spiro and oapa discussed in great length pain mgmt and even discussed some basic oxycontin indicacions and conversions and caboshed rumors of any reformulations and new products, talked baout basic pain mgmt s/e and treatment
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
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PPLPMDL080000001	Euclid	OH	44119	2/21/2002	bowersox,chauban,Keum, I gave him bowersox and chaubans cards, he doesn't plan on picking up his outpatient practice again he wants to spend more time with his family. for now he's doing inpatient only he has a few patients he started this week.
PPLPMDL080000001	Cleveland	OH	44106	2/21/2002	hit in the surg clinic of 2100 Bolw. atc analgesia message
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	is a bit uncomfortable with oxy adn was informed at his other practicing facility to not be allowed to write for oxy at MHMC, discussed indication and conversion and dr appeared comfortable with discussion and oxy use.
PPLPMDL080000001	Akron	OH	44307	2/21/2002	stated he had 2 pts he is going to try converting from vic to oxy
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	Julie was in the treatment room heard the discussion with Jim and Ann regarding oxycontin and medicaid issues spoke briefly POA: ctd to catch julie on the floor or make apts with her to keep her updated and keep her support of oxycontin
PPLPMDL080000001	Middleburg Hts.	OH	44130	2/21/2002	talked about usage of doc kit he hasnt yet implemented doc kit but has signed pt to pt agreement; talked about no generic to uniphyl and nti of product vs powergraph
PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	oxy and trauma cases, talked ab out alot of pts now coming in and asking for vico and not oxy, fractures only, senokot
PPLPMDL080000001	Cleveland	OH	44106	2/21/2002	sell him on JCAHO & Acute pain mgmt. need for education across surgical departments -get it on the grand rounds schedule
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
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PPLPMDL080000001	Cleveland	OH	44109	2/21/2002	talked about oxy and using it in cases where pt comes in and has fracture or shingles, uses opiods sparingly, but in documented cases, will use, senokot
PPLPMDL080000001	Barberton	OH	44203	2/21/2002	Canton visit brief time with md asked again for the switches from Kadian after a pt has earned his trust which he said he is giving me followed by the request for new starts that fit mod to sev etc...
PPLPMDL080000001	Akron	OH	44319	2/21/2002	She said she has not started any new pts on OxyContin, maintenance pts, but she did say she has pts taking vicodin on prn basis for at least 30 days. She mentioned a lady coming in for bad back taking 4 vicodin a day as a candidate. ZuWallack study, she said most pts on SerEVENT have been put on by Pulm, but she said would consider adding on Uniphyl if pts needed better pul function.
PPLPMDL080000001	Akron	OH	44312	2/21/2002	saw md at Medina hospital discussed Chirocaine and the update regarding the bags and how this institution is still using Ropi for the convenience of the bottle/bag md still not doing much in the way of medication pain med more accupuncture which he now offers out of Ross and Griffiths office
PPLPMDL080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL080000001					

PPLPMDL0080000001	Cleveland Hts	OH	44118	2/21/2002	pauline on vacation, so doc doing front desk AND seeing pts. So, left the pt ed piece on diversion asked him to see if he would like these for his pts. Follow up next week.
PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	Did the second in a series of in-services. This was on pain assessment.
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PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	Did the second in a series of in-services on pain management. This was on pain assessment.
PPLPMDL0080000001	Cleveland	OH	44109	2/21/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/21/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/21/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/21/2002	senokot, oxy
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/21/2002	zaidi, using oxy, did talk about the doctor issue in florida, talked about proper pt selection and htast his pts are doing well, dura, oxy per pi
PPLPMDL0080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	stocking and filling no issues buys from hospital formulary and price contract
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	trying to get renee pavia for sx blocks and future lunch in service in surg lounge
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	stocking and filling, no doctor problems, discussed senokot and constipation in depth with colon model
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	stocking and filling is carrying all strengths of oxy and 400 of uniphyl, isnt moving much uniphyl maybe 2 rx's and does fill with generic is carrying senokot and talked about the differences in laxative
PPLPMDL0080000001	Euclid	OH	44119	2/21/2002	amy and michale, amy agreed to recommend senokot-s to patient that ask for assistance with laxatives from constipating medications. things have been running smoothly and they are back upto their quotas before losing the merck medco contract
PPLPMDL0080000001	Euclid	OH	44132	2/21/2002	Tim, their not moving that much ms contin more oxycontin but he may want to participate in the rebate. i'll follow up in two weeks
PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	did lunch at the bolwell 2100 GS clinic & Transplant was there too
PPLPMDL0080000001	Cleveland	OH	44195	2/21/2002	HIT PHARMACIST NEED TO GET BACK WITH AMY TO CONFIRM LUNCH / LAX FOCUS
PPLPMDL0080000001	Akron	OH	44307	2/21/2002	pain team visited
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	discussed comfort levels with oxy and if he is using he stated he is using with ca pt and stronger sx cases. feels comftable and that we are getting a bad wrap with media. discussed in great length senokot and constipation process
PPLPMDL0080000001	Akron	OH	44302	2/21/2002	spoke with pain team as follow up from ruth platt's e-mail they did have the form to fax to medical but they hadn't tried it with a pt as of yet did state that they thought after the approval at 3 months they would call in and get 6 months but they are getting only 3 months again -- POA: to f/u with them and Bernie discussed the 160 and 2 pt that really need that dose but they did understand focused on moving them from ms contin to oxycontin (back) need to make their medicaid job easier
PPLPMDL0080000001	Akron	OH	44307	2/21/2002	Ann will be leaving next Friday for Nebraska they are intervewing this week for her replacement discussed medicaid issues and Purdue whom she is thankful and appreciative of our support -- is in contact with someone from Purdue in Nebraska want to stay connected and inpain mgt.
PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	hit in 2100 Bolwell not much time but mentioned his mother law doing well on 10 mg oxyC next get him to think of this for post op per PI
PPLPMDL0080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	not used & avoids me GET HIM ALONE & STRAIGHTEN HIM OUT
PPLPMDL0080000001	Cleveland	OH	44195	2/21/2002	Dr. Mekhall wants to cut all ties to Purdue because he is so upset about the problems around the grant for Stanton Hicks conference. Jim looking into. asked him to allow me the opportunity to show our commitment to his commitment to pain mgmt. Discussed with Lori Schmitt. Gave all the fellows the APS booklet and mentioned thatthere is a conversion chart in there. Malak running the cancer pain clinic on tue and thr. find out more about how it works and what support we can offer.
PPLPMDL0080000001	Cleveland	OH	44106	2/21/2002	hit in the Bol 2100 surg clinic atc pain message pot op pt. specific ask for appropriate pt. start per PI and use atc message
PPLPMDL0080000001	Cleveland	OH	44109	2/21/2002	talked about oxy and uses in the burn unit, in pt only still bc of the abuse, talked a bout pt contracts for op, senokot
PPLPMDL0080000001	Cleveland	OH	44195	2/21/2002	she just started one on 10 mg for OA pain doing well gave the press release 21 organization next titration
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/21/2002	talked about sue grandmother who is 93 and constipation issues gave senokot samples for her to try. dr panigutti said he rx 2 pts and titrated up to 60mg and they felt n/v, but subsided with time; talked about preemptively treating expected s/e of opiates along with initial script
PPLPMDL0080000001	Akron	OH	44319	2/21/2002	He did ask about the Florida physician found guilty of manslaughter for 4 pts overdosing on OxyContin. This information was showing up on his pager where he has MD news coming across it. I responded by asking if he read any specifics about it and he said no. I then showed him the DEA statement and the intractable pain law to show proper steps to proper prescribing of opioids. He has a couple of COPD pts on Severevent who can get better pulm control, went over ZuWallack study and he is open to the idea of adding on Uniphyl. Senokot-s New OxyContin pt taking 20mg q12h for bad back, she has taken NSAIDS and codeine before.
PPLPMDL0080000001	Akron	OH	44319	2/21/2002	He has used OxyContin on one new pt with severe arthritic pain, 20mg q12h. He also wanted tamper resistant script pads. Uniphyl, ZUWallack.
PPLPMDL0080000001	Euclid	OH	44117	2/22/2002	add on therapy. He is somewhat weary of using add on therapy because he feels that giving a patient both LA and SA is going to draw attention to him via pharmacy. He understands that BT is a legitimate part of pain management but he feels that someone taking SA more than 4 in a day can be converted to oxycontin or a LA agent. He remains solid with his stance on oxycontin and abuse a diversion and feels he's rxing safe and
PPLPMDL0080000001	Akron	OH	44333	2/22/2002	He has a couple of patients taking Uni-Dur and we talked about it going generic, I showed him the piece about generic theo's and he said he will convert these couple of pts to Uniphyl.
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	talked about uni and copd, two pts now are taking generic theo, talked about conversion to theo, uni, oxy per pi
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	oxy questions about dosing, per pi indication and how to initiate tx
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	in clinic, talked about oxy and dosing it in house vs op, says that pts leave on the 20mg pill, talked about dosing with the 10mg pill, oxy pi
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	left uniphyl samples, is using branded with insured pts
PPLPMDL0080000001	South Euclid	OH	44121	2/22/2002	quick hit on step ladder for analgesics and where it fits in with the step ladder next atc population focus
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	talked about oxy use and pt profile, he doesnt feel he has issues with abusive pts, he knows his practice and didnt have any issues with implementing doc kit, talked about uniphyl vs generic and powergraph
PPLPMDL0080000001	Beachwood	OH	44122	2/22/2002	Dr. said he is using Oxycontin. He is comfortable using it. He said he is using it in place of CII's after NSAID's. He said he is using it more in out-pt. than in the nursing home. The media has not deterred him from doing what he thinks is right. He seems to think that his nursing home pts. are not "suffering" as b ad as his office pts. He is not convinced on Uniphyl. Aked him to try as third line therapy for his COPD pts. not doing well on ipratropium and B-2 agonists. He said he would use theophylline before a steroid.
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	talked about pt that he just put on oxy, chronic pt that came to him from dp doctor, talked about using the 10mg dose as add on earlier in tx when indicated, oxy per pi
PPLPMDL0080000001	Garfield Hts.	OH	44125	2/22/2002	talked with dr kline and bobbi about doc kit and pt agreement from previous visit, dr wants to begin implimenting this agreement on his pt with opiate rx's and liked idea of h and p format will download and try
PPLPMDL0080000001	Mayfield Village	OH	44143	2/22/2002	He felt the joint statement paper was encouraging and that we need more positive positions like this make publicly. He has felt some of the repercussions caused by the media and sensationalized reports. Mostly through family members not wanting their parents on a drug like oxycontin. It hasn't been that many but it makes it more difficult to use if the family is afraid of it
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	talked about oxy and using it in stroke pain pts, 2 pts that take atc sa, conversion to oxy per pi
PPLPMDL0080000001	Cleveland	OH	44111	2/22/2002	talked about oxy and the rx pads, using oxy in severe pain, indication per oxy pi and how to addon therapy
PPLPMDL0080000001	Cleveland	OH	44106	2/22/2002	hit all products worked the dept. & hit a few residents
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	oxy and metro
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	see notes
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	don's position still not replaced and isnt currently being interviewed for, it is on hold; there is no acting director either, trying to find if senokot "S" is on formulary, regular senokot is but not sure if "s" is...
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	stocking and filling all strengths
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	stocking and filling all strengths
PPLPMDL0080000001	Strongsville	OH	44136	2/22/2002	Met with Jim Milligan, Rph at this site he is very knowledgeable on many levels; his wife is a RN with specialization in oncology at the CCF independence; community oncology (I talked to ron bcbride about this lead0) 216-524-7979 contact Barb Thoman; they want an in-svc on oxycontin and delivery ect... CCF does not allow samples anymore; they are moving to a pixus station in which reps must pay to have their samples stocked in the biggest oxy writer in this ccf bldg are the ortho guys (kepler, chickendence, vangelos; all horizon guys and residents, dr grimm, oncology This pharmacy utilizes the premier contract and buys through cardinal and has their own formulary potentially not the same as main campus. Is only stocking generic theophylline, only has 2 pts on and they dont even fill rx there often, is NOT carrying branded senokot, this pharmacy carries leader brand; a brand manufactured by cardinal, there wholesaler. He did however take samples to place in bags of opiate scripts
PPLPMDL0080000001	Mayfield Village	OH	44143	2/22/2002	Bill said that Oxycontin is doing well. He said that Western Reserve is still using a lot of Oxycontin when morphine is not working or they cannot take it. They are also using in larger doses. Bill is the only pharmacist. I asked him if there was a pattern to his buying. He said they buy when they need it. No set pattern. I gave him some CE on pain management and also some do not crush stickers.
PPLPMDL0080000001	Akron	OH	44307	2/22/2002	inservices 5:00, standing orders for orthopaedic dept, Gayle Obrien. Uniphyl is it on standing orders.
PPLPMDL0080000001	Akron	OH	44310	2/22/2002	oncology visit
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/22/2002	rebates
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/22/2002	rebates
PPLPMDL0080000001	Parma	OH	44129	2/22/2002	discussed in detail senokot for constipating prouct and used the colon demo, left samples says alot of pt do have constipation with opiates and he generally tells them metamucil
PPLPMDL0080000001	Cleveland	OH	44109	2/22/2002	clinic, rotation with harris, tasked about oxy per pi

PPLPMDL080000001	Uniontown	OH	44685	2/22/2002	He said he has not changed his prescribing habits, using for chronic arthritic pain, he does allow his patients to take alot of vicodin first, some up to 8 a day before going to OxyContin. Patients that want to stay on vicodin stay on it, which some say OxyContin does not work.
	Euclid	OH	44119	2/22/2002	bullet points, said he started another patient on oxycontin 10mg q-12 that was taking vicodin. He said he always starts at 10mg? I said what if the patient is taking 8 vicodin a day then their going to be undermedicated. I showed him hte conversion of 1-1 with oxycontin and vicodin. He made up the excuse that he would rather try to get away with less medication instead of starting them off at a high dose. He does not process the fact that oxycontin is no more potent than vicodin and his rx practices show it.
PPLPMDL080000001	Uniontown	OH	44685	2/22/2002	two new low back pain pts from vicodin to OxyContin 20mg q12h per Oxy PI.
PPLPMDL080000001	Uniontown	OH	44685	2/22/2002	He is using 10mg and 20mg q12h for low back pain, converting from vicodin to OxyContin. If will not switch to OxyContin and say vicodin is the only thing that works he will tell them to go to a pain clinic or get a new doctor. I went over the ZuWallack study, he has not started any new patients on theo, too many problems, example that he used is if his pts go to the ER and get cipro or levaquin become toxic on theo. He did not have any pts in mind but says has pts on Serevent.
PPLPMDL080000001	Cleveland	OH	44195	2/22/2002	hit titration and conversion ratios
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
	Akron	OH	44302	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	2/22/2002	md was leaving office as I walked in he said "oh oxycontin" informed him that I was leaving him another titration guideline pointing out the 2-3 tablet concept for ease for the pt and him
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
PPLPMDL080000001	Akron	OH	44310	2/22/2002	md was filled for friday March 1st apt but as he saw me at the front desk he came up and told the receptionist to make an exception he will see me next friday left titration guideline and also scheduled luncheon in aug.
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
	Akron	OH	44302	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
	Akron	OH	44302	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	University Hts	OH	44118	2/22/2002	fri am's best, doc does not attend lunches. gave him the new conversion guide. he said he has used the product for 6 yrs and there is nothing i could tell him that is of interest. I just added that questions about titrating to higher doses do pop up, so if he has one to please call me!
PPLPMDL080000001	Cleveland	OH	44106	2/22/2002	hit all products focused on the Q12 hr. message for oxyC next review titration and get to specific pt. for starts
	Akron	OH	44307	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Uniontown	OH	44685	2/22/2002	He does Hospice pnts and using for these pnts, talked about titrating OxyContin with titration guide and 3-2 rule.
PPLPMDL080000001	Akron	OH	44302	2/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44195	2/22/2002	got to intro myself to the group, jrnI club today. most of the guys use mscontin because pts on pca's are getting and they tolerate, so easy conversion. outpt wise, theyare usually on perc or vico, so easy to convert to oxycontin. discussed the true q12, no metab, but no obvious benefits to the docs.
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PPLPMDL080000001	Cleveland	OH	44120	2/22/2002	reviewed entire line and hit benefits of Q12 over the combos
PPLPMDL080000001	Cleveland	OH	44195	2/22/2002	got to intro myself to the group, jrnI club today. most of the guys use mscontin because pts on pca's are getting and they tolerate, so easy conversion. outpt wise, theyare usually on perc or vico, so easy to convert to oxycontin. discussed the true q12, no metab, but no obvious benefits to the docs.
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PPLPMDL080000001	Bay Village	OH	44140	2/25/2002	Spoke with one of the consultants, Paul. He is the consultant for Metrohealth Skilled East and West. He said that they want a program on abuse and diversion and how to set up a screening program. He said they are having problems with meds being abused. Paul sounds like he may have some problems with pain meds, but it does appear that the facilities also have a problem. He wanted to know if we would support a program. I gave him the information to go through the proper request channels. He said that Carl Fossaceca and Mike Slyk are no longer consulting for Pharmed.
PPLPMDL080000001	Cleveland	OH	44109	2/25/2002	add on to ra pts, says that his older pts want nothing to do with oxy, talked about the advantages of oxy vs sa, says thatg in terminal pts ok, education and pi
PPLPMDL080000001	Westlake	OH	44145	2/25/2002	go harder with the OxyContin vs. Duragesic message. he said he uses both equally. He mentioned he does like the fact that Duragesic is harder to abuse
PPLPMDL080000001	Lakewood	OH	44107	2/25/2002	he said he uses more Uniphyl than any other theophylline but admitted a few are on Theo24 and a few on generic. talked about dose dumping
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL080000001	Parma	OH	44129	2/25/2002	sherri had a baby girl, stacy is 2 months old. Dr clary was in need of uniphyl samples and is using
PPLPMDL080000001	Akron	OH	44333	2/25/2002	Quick hit on the intractable pain law, procedures to follow for chronic pain pts.
PPLPMDL080000001	Cleveland	OH	44104	2/25/2002	hit all doesn't use pain agreements just gets rid of them if need this get her to walk through a pt. case on oxyC sell herself with facts /benefits
PPLPMDL080000001	Garfield Hts	OH	44125	2/25/2002	discussed post op orders that sue lynch sent to her. she wants more info, so sent brc card for more data. she will present at pain meeting. will let me and lisa be available for questions.
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL080000001	Westlake	OH	44145	2/25/2002	he said he is not seeing many adults anymore and concentrating more on high school sport injuries and small children as well
PPLPMDL080000001	Akron	OH	44333	2/25/2002	totally confused on how he is using theo, but all he says is that he is using Uniphyl.
PPLPMDL080000001	Lakewood	OH	44107	2/25/2002	quick hit through the window, he said he will experiment and use more oxyContin for his more constant pain patients
PPLPMDL080000001	Cleveland	OH	44105	2/25/2002	talked about uni and copd, converted pt from generic theo to uni 400mg pt doing well, talked about oxy and add on tx
PPLPMDL080000001	Cleveland	OH	44109	2/25/2002	trauma, says that he uses oxy now in cases where the pt has any bone problems, says that tylenol is bad, talked about 20mg dose, oxy per pi
PPLPMDL080000001	Westlake	OH	44145	2/25/2002	send a bigger message about generic theophylline, and oxycontin's advantages over the patch
PPLPMDL080000001	Cleveland	OH	44127	2/25/2002	talked about oxy in practice, add on tx, he says that he has several pts that are on atc darvocet, add on 10mg of oxy, follow u p
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL080000001	Lakewood	OH	44107	2/25/2002	he said he was starting to write more OxyContin untill the continuende bad press hit again
PPLPMDL080000001	Lakewood	OH	44107	2/25/2002	he was very happy I came by for samples because he said he honestly uses them and keeps these people on Uniphyl indefinitely
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL080000001	Westlake	OH	44145	2/25/2002	he said he only has maybe 2 people on the patch, they are doing fine and he doesn't see any difference in efficacy between the 2
PPLPMDL080000001	Parma	OH	44129	2/25/2002	met with through window trying to set up future lunch, thanked for business
PPLPMDL080000001	Cleveland	OH	44106	2/25/2002	follow up on inpt. use of oxyC and what is he doing the rx pads then????
PPLPMDL080000001	Akron	OH	44321	2/25/2002	Using more short acting, vicodin in particular. Marcus reprint for long acting vs short acting and he agreed and said will start pts on oxyContin as per PI and opioid naive pts. Uniphyl, one new COPD pt that is a smoker and not being controlled on severent and other inhalers.
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL080000001	Cleveland	OH	44112	2/25/2002	Focus on appropriate use and prevent over generalization = losing good pts.
PPLPMDL080000001	Westlake	OH	44145	2/25/2002	quick hit through the window they were very busy, he just said he is happy with Oxycontin his patients are doing fine and he'll talk more next time
PPLPMDL080000001	Akron	OH	44333	2/25/2002	using more of the patch, thinking not being abused as much as oxyContin.
PPLPMDL080000001	Fairview park	OH	44126	2/25/2002	Dr. is in hospital.
PPLPMDL080000001	Cleveland	OH	44119	2/25/2002	Meeting with Jan Schaeffer and Ruth Plant. Ruth showed Jan her program on pain management. Jan was very interested. We are giving them this program. I am also going to order Jan Spanish material for her spanish speaking population. Will put together a folder of info for her. Jan said they are at 718 patients of which only 46% are cancer.
PPLPMDL080000001	Cleveland	OH	44109	2/25/2002	see notes
PPLPMDL080000001	Cleveland	OH	44122	2/25/2002	senokot inservice
PPLPMDL080000001	Lakewood	OH	44107	2/25/2002	Christi is CNS from Parma sets up inservices, Onc floor in 1B, Donna is manager. Christi ext 529-7084.
PPLPMDL080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before

PPLPMDL0080000001	Parma	OH	44129	2/25/2002	finding out what sx blocks and when to find levine lopresti and fabian
PPLPMDL0080000001	Parma	OH	44129	2/25/2002	no director hired as of yet to replace don at fairview. finding out if senokot vs s is on formulary
PPLPMDL0080000001	Parma	OH	44129	2/25/2002	stocking and filling, ce on chronotherapeutics
PPLPMDL0080000001	Parma	OH	44129	2/25/2002	stocking and filling, went over powergrap adn didnt feel it was accurate and felt generics mainly lie within the 90-100 margin
PPLPMDL0080000001	Parma	OH	44134	2/25/2002	stocking and filling.
PPLPMDL0080000001	Lakewood	OH	44107	2/25/2002	fairview grand rounds. we discussed doing an inservice on onc floor and he was strongly in favor.
PPLPMDL0080000001	Akron	OH	44333	2/25/2002	He said he has not changed his prescribing habits, but is more conscience when rxing OxyContin to pts.
PPLPMDL0080000001	East Cleveland	OH	44112	2/25/2002	hit all next can sample skt.s need to work on appropriate use pain agreements too
PPLPMDL0080000001	Cleveland	OH	44104	2/25/2002	hit all next focus on using the 80s to keep from switching pts. to the patch focus on actual experience if not used 80s why not?
PPLPMDL0080000001	Cleveland	OH	44112	2/25/2002	hit all in the clinic need to focus him on specific pt. wrote OC for and disct then close others DONT LET RUN WITH CA PAIN REFERRAL OUT
PPLPMDL0080000001	Akron	OH	44333	2/25/2002	He is not starting alot of new pts on oxyContin and his pts that have been on short acting oxycodone have been converted to the patch. He stated that pts do not want it, but he is more apprehensive to write OxyContin with all the mis reported articles on OxyContin. DEA statement and the intractable pain law.
PPLPMDL0080000001	Lakewood	OH	44107	2/25/2002	quick hit in the hall, he said he wrote Oxycontin and an OxyIR for a couple of patients last week. He said the IR works well for the more short term and intermitant pain
PPLPMDL0080000001	Lakewood	OH	44107	2/25/2002	she said she put a new osteo patient on OXYContin after our last meeting and she is doing very well
PPLPMDL0080000001	Cleveland	OH	44111	2/25/2002	grand rounds- spiro daw and chaudry. explained to chaudry about not being able to work the 4/10 conference, will allow me to display materials and set up the night before
PPLPMDL0080000001	Akron	OH	44333	2/25/2002	He is using more darvocet and vicodin, too many concerns with oxyContin post op and the 12-24 hours post op statement in the PI. He said pts can not wait that long and therefore will use a short acting.
PPLPMDL0080000001	Oakwood	OH	45873	2/25/2002	a- focus on chronic asked about patient taking mutl vicodin if he had any that he would consider using oxycontin on? he said that he does us oxycontin agreed with him asked him if there were any new patients that he would be normally refilling with vic tha the would consider using oxycontin on he said that he has a few he needs to get switched asked him about one said older man wit bakc isse said that he is going to refer to PMR in FT> wayne, discussed new po's and starting patients senokot for side effects also uni for copd patients
PPLPMDL0080000001	Westlake	OH	44145	2/25/2002	make sure he is not slowing with theophylline. go over properties and advantages
PPLPMDL0080000001	Cleveland	OH	44106	2/25/2002	AHCPR and verbal hit on vicodin/ oxyC next expand the rotator cuff discussion -this is where he thinks oxyuC simple show conversions him to talk
PPLPMDL0080000001	Cleveland	OH	44109	2/25/2002	oxy and trauma, says that using in fracture case, pt this week in car crash, after pcs given oxy 20mg, talked about using the 10mg dose, per pi
PPLPMDL0080000001	Cleveland	OH	44109	2/25/2002	education and pi, talked about proper assessment and how to dose in proper pts, follow up
PPLPMDL0080000001	Cleveland	OH	44109	2/25/2002	oxy and uro, talked about oxy and 10mg dose and how to use multiple if needed, oxy per pi
PPLPMDL0080000001	Akron	OH	44333	2/25/2002	Using for chronic low back pain and arthritic pain.
PPLPMDL0080000001	Parma	OH	44129	2/25/2002	trying to gain generic theophylline business with powergraph and once a day without dose dumping, strongly resists oxy for oa and ra pts, esp elders
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cleveland	OH	44115	2/25/2002	inservice with onc staff and wound care. Mary from wound care came down, too. Reisman mainly ms contin- likes the parenteral. Palliative team is conducting nurse symposium in April. See if can get involved. So talked initiation from darvocet and perco. talked about titrating after 1 hour and then after 6. Discussed breakthru dosing.. make sure we discuss 1/4 -1/3 of 12 hour dose. Closed for converting ms failures to oxy so they get benefit of q12 dosing v q8.
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PPLPMDL0080000001	Akron	OH	44333	2/25/2002	two new pts on OxyContin for chronic condition, one is for diabetic neuropathy, 20mg q12h.
PPLPMDL0080000001	North Olmsted	OH	44070	2/25/2002	great callhe is comfortable using OxyContin for nonmalignant and malignant. he knows it works better for chronic pain than short acting because of the blood levels that are maintained with oxyContin q12. he liked the infor on theophylline working together with inhalers to get a synergistic effect
PPLPMDL0080000001	North Olmstead	OH	44070	2/25/2002	Went on this call with Jeff. We discussed Drs. use of Oxycontin in the office and in the nursing home. He said he uses Duragesic and when asked why he said for pts. that cannot swallow. We showed that 2 CIII's equivalent to 10mg Oxycontin q12h. We used Vicodin as example. Dr. said he feels need to get pts. out of pain, and he does use some, but is hesitant. Also discussed Uniphyl. Said not using that much. Showed him the circle model. Dr. said it amd sense, but by this time was leaving to get a phone call. He is medical director at Berea Quality care and has about 70 nursing home pts. in various facilities.
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	WE discussed the documentation and assessment, took a CD rOm and is going to have all patients sign an opioid agreement contract. She is using OxyContin for her chronic arthritic pain and back pain along with cancer pain
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/26/2002	Selecting the appropriate patient. She was having trouble with our IPAP program and getting an answer on the pt. The patient is taking 80mg q12h and will titrate up from there. Discussed Uniphyl and she has a patient taking Serevent and not getting adequate pul function so going to start her on 400mg qd of uniphyl. ZuWallack study.
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	allen, said he rxing for new pts. just spreading it around now. need to go for kadian and dura failures.
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	His first response was that he will never use OxyContin b/c the patients can melt it down and inject it. I asked if that was a big concern with his pain pts, b/c if it was he should not write any opioid for this type of pt. I told him the benefits of OxyContin. Documentation kit was given along with him getting the pts to sign an opioid agreement. I went over rthe ZuWallack study but did not show interest but he is using Serevent and and add on is a possibility, did agree to take samples.
PPLPMDL0080000001	Cleveland	OH	44113	2/26/2002	has not writttenany oxy this week, says that he ahs not had approp pt, talked about when appropo pt comes ion if need pain med added then can add oxy, pi, uni and copd
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	He said that patients just do not want OxyContin because of the emedia coverage, one or 2 severe pain patients will take it, but i also think he thinks that the DEA is looking closer at physician, but i showed him the DEA statement. Proper patient selection, I need to find out the specific pt type he has the most concern over.
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	post op and use of oxy and how much percocet diffent cases take for psin relief, talked about oxy indication and pi
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	taloked post op, says that he has one pt that is coming in for case, usually use perco for 2 weeks, oxy is good choice, 10mg dose, oxy per pi
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	post opoxy per indication cases like thoracotomy and the like. 10mg dose and multiple if needed, follow up
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards- discussed program ideas with dr. mansour. follow up tomorrow in clinic. there on mon and wed pms
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	PROVIDED CONVERSION INFORMATION NEXT OPEN PROBE FOR WHAT PT. COMES TO MIND FOR OXYCONTIN
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/26/2002	allen, said he rxing for new pts. just spreading it around now. need to go for kadian and dura failures.
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	HIT INDICATION -SHE SAYS SHE DOES START SOME DIRECTLY ON OXYCONTIN rather than failing morphine first & has 2 offices on west side in groups paint picture and walk through last start
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	talked about oxy and using it in post op setting, pts with acp pain that need meds, talked about perc o pts, oxy per pi
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards. asked dr ob if she had any questions on follow up to last lunch. discussed converting atc pts to oxycontin. she said she was glad to not have to start at square one.
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards- discussed program ideas with dr. mansour. follow up tomorrow in clinic. there on mon and wed pms
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	talked about pts with post op pain needing more than a few perco per day, several cases that can be candidates for oxy, indication per pi
PPLPMDL0080000001	Cleveland	OH	44120	2/26/2002	hit all products very nice and no stoppers for product scripts getting filled
PPLPMDL0080000001	Cleveland	OH	44113	2/26/2002	dave and rx

PPLPMDL0080000001	Cleveland	OH	44113	2/26/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	metro senokot
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/26/2002	see allen
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards- discussed program ideas with dr. mansour. follow up tomorrow in clinic. there on mon and wed pms
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards. asked dr obi if she had any questions on follow up to last lunch. discussed converting atc pts to oxycontin. she said she was glad to not have to start at square one.
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	see onc
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/26/2002	allen, said he rxing for new pts. just spreading it around now. need to go for kadian and dura failures.
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/2002	met with pharmacy on unipyl. dr eapon comitted to using primarily as sole theophylline he said he does not use generic
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/2002	stocking and filling from dr at sw adn parma docs, no issues some rx coming in tid and filling
PPLPMDL0080000001	Middleburg Hts.	OH	44130	2/26/2002	stocking and filling, no incidents, seeing tid from kansal no issues, some rx from unknow docs, did call and f/u
PPLPMDL0080000001	Garfield Hts.	OH	44125	2/26/2002	MET WITH JEANNIE DAVIS ON GOING TO MONTHLY PAIN MGMT MTG THE LAST THUR OF THE MONTH. Also met with 5 south and 5 west to set up lunch or breakfast in svc for nursing staff and to meet dr saghal who is acting in dr potnis position until a permanent replacement is found. dr potnis just moved to greenfield PA.
PPLPMDL0080000001	Fairlawn	OH	44333	2/26/2002	No concerns with OxyContin
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	Dr Steuer and Pinkowski.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/26/2002	wanted to let them know that I am glad that they are unharmed from last weeks robbery and shooting, samples senokot-s, pens, pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/26/2002	rebates
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards. asked dr obi if she had any questions on follow up to last lunch. discussed converting atc pts to oxycontin. she said she was glad to not have to start at square one.
PPLPMDL0080000001	Cleveland	OH	44109	2/26/2002	tumor boards- discussed program ideas with dr. mansour. follow up tomorrow in clinic. there on mon and wed pms
PPLPMDL0080000001	Cleveland	OH	44113	2/26/2002	elevator, oxy and post op, use is sparse, indication and proper pt selection, pi
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Garfield Hts.	OH	44125	2/26/2002	met with had lunch and talked about appropriate pt for oxy, he did not feel that the media has influenced his writing and that he is very diligent in screening pt and has caught up with a few drug seekers at times and has dismissed them from his practice. we went over the documentation kit and pt agreement; he really liked it and is going to present it at the business meeting tonight with the other partners. they independently own these med groups. went over uniphyl and qd dosing and nocturnal sx. went in great deal over colon and senokot; i got the impression he knew alot about meisner and aurbachs plexus and their functioning. Over all, great call, felt Dr Singer has a strong understanding to assessing and treating pain
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	He is very apprehensive to using OxyContin vs vicodin. DEA scrutiny is big concern, he also said ease of refill with vicodin and can call in and not have to write out script and means more documentation. This is the angle I went, he should be documenting everything he does when using an opioid and treating chronic pain. Proper patient selection is the most important before even considering an opioid to treat the pain. No specifics on the type of pts he is using OxyContin on.
PPLPMDL0080000001	South Euclid	OH	44121	2/26/2002	hit the tablet selection and he is writing for breast augs. & abdom. plasties. pt on for 4 days at a time NEED TO HAVE COVERAGE FOR THE SUBURBAN AREA PHARMACIES OTHER REPS TO PREVENT REFUSAL TO FILL
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	vascular cases now, thoracotomy cases are most painful, talked about the amount of product that the pt could be taking oxy indication per pi
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	sugery lounge, talked about oxy and the post op use in cases where meds needed for more than a few days, on onc now, using it in onc post op
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Cleveland	OH	44122	2/26/2002	talked about oxy and the add on therapy to pts taking short acting agents, he says that could work but that pts will not ant to switch, talked about how to convert
PPLPMDL0080000001	Cleveland	OH	44111	2/26/2002	post op call, on vascular, says that thoracotomy is the most painful, and that will use perco for weeks, oxy works her, oxy pi
PPLPMDL0080000001	South Euclid	OH	44121	2/26/2002	doesnt use narcotics if so very low dose - see what reports show
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit product indication & dosing next ask about how using competition / how manage PI indication pain pts.
PPLPMDL0080000001	Cleveland	OH	44114	2/26/2002	SAYS HE REFERS TO PAIN CLINIC but if they come back w/ doc. consult sounds like would continue them on OC. NEED CONFIRM THAT. Perceives you have to continue to titrate up & up to no end due to tolerance - gave the CD rom for pain agreements / doc. the state board guidelines and news release & conver. calc. STUDIES SHOWING NOT LIKELY TOLERANCE W/ LONG ACT i.e., MARCUS & OA LIKE ROTH WORK OTHER PRODUCTS TOO
PPLPMDL0080000001	Fairlawn	OH	44333	2/26/2002	add on approach, he did say that the Kadian rep has been coming around and saying that it is cheaper and not being abused. I went back to proper patient selection and then choosing the opioid. I hit all the benefits of oxyContin. Stressed documentation and assessment. He used the add on approach to convert a gentleman with chronic back pain from vicodin to OxyContin. he just initiated the therapy while i was in the office.
PPLPMDL0080000001	Cleveland	OH	44112	2/26/2002	great lunch. reviewed indication. asked how they determined atc pain. sleep disturbance mainly. discussed initiation of oxy. most pts are on something so we discussed how to convert and then titrate. discussed sticking with q12h and ability to asymmetric dose and titrate every day if necessary. highlighting differences to patch. long half life, variable absorption. doc said he had a hodgkins pt who he initiated 40 q12 and went up to 80 the next day, because pain was real bad. also need to discuss assesment so determine neuropathic component and senokot!
PPLPMDL0080000001	Mogadore	OH	44260	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44305	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44112	2/26/2002	great lunch. reviewed indication. asked how they determined atc pain. sleep disturbance mainly. discussed initiation of oxy. most pts are on something so we discussed how to convert and then titrate. discussed sticking with q12h and ability to asymmetric dose and titrate every day if necessary. highlighting differences to patch. long half life, variable absorption. doc said he had a hodgkins pt who he initiated 40 q12 and went up to 80 the next day, because pain was real bad. also need to discuss assesment so determine neuropathic component and senokot!
PPLPMDL0080000001	Parma	OH	44129	2/26/2002	really need to reinforce the oral pca concept. because doc is not using brkthru to titrate. so he is using the long acting to titrate.
PPLPMDL0080000001	Mogadore	OH	44260	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44112	2/26/2002	great lunch. reviewed indication. asked how they determined atc pain. sleep disturbance mainly. discussed initiation of oxy. most pts are on something so we discussed how to convert and then titrate. discussed sticking with q12h and ability to asymmetric dose and titrate every day if necessary. highlighting differences to patch. long half life, variable absorption. doc said he had a hodgkins pt who he initiated 40 q12 and went up to 80 the next day, because pain was real bad. also need to discuss assesment so determine neuropathic component and senokot!
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	2/26/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	2/26/2002	hit the single entity and q 12 hr. he says thats why he uses it so much. set up lunch next walk through recent pt. case
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	He has a basal bone procedure of the right wrist and hand that has a great deal of pain and going to write 1-2 10mg q12h.
PPLPMDL0080000001	Akron	OH	44333	2/26/2002	post op knee replacement cases after the patients are taken of the PCA, writing 1-2 10mg tabs q12h, discussed 12- 24 hours post op as per the OxyContin PI.
PPLPMDL0080000001	Akron	OH	44314	2/26/2002	two new patients with arthritic pain that have been taking vicodin before and not being controlled. Long acting vs short acting for chronic pain patients. Proper pain selection with assessment and documentation is the most important. She has been using the add on approach to convert patient to OxyContin form short acting opioids. Both OxyContin patients were converted to 20mg q12h per OxyContin PI.
PPLPMDL0080000001	Cleveland	OH	44109	2/27/2002	in clinic, talked about oxy and using it in what nuero cases, says that the more complicated cases he uses both oxy and perco, talked about oxy 20mg multiple or 10mg multiple, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/27/2002	He has been using in a few cases whee patients have started taking percocet more regularly and he converts them over. He hasn't got into the routine of using after surgery but feels that it may make sense for knees and hips
PPLPMDL0080000001	Cleveland	OH	44106	2/27/2002	provided lit on indication and conversions need to talk about recent case or what cases are coming up
PPLPMDL0080000001	East Cleveland	OH	44112	2/27/2002	hit tirtation and conversion for combos next get specific pt. walk through details
PPLPMDL0080000001	Cleveland	OH	44106	2/27/2002	see lisa
PPLPMDL0080000001	East Cleveland	OH	44112	2/27/2002	hit tirtation and conversion for combos next get specific pt. walk through details



PPLPMDL080000001	Westlake	OH	44145	2/27/2002	quick hit he said he has several patients doing well on OxyContin but uses several other entities but nothing as much as Oxy
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Lakewood	OH	44107	2/27/2002	he said he has about 12 patients on OXYCONTIN he has a couple that have been arrested for dealing so he is a little leary. He just had a Vicoprofen patient arrested this week
PPLPMDL080000001	Lakewood	OH	44107	2/27/2002	he didn't need any Uniphylm samples but said he starteda new COPDer on Uniphyl today. he said he is using OxyContin again but only if the pateint is definitely needing to take more thaqn 4 or 5 Vicodins in a day.
PPLPMDL080000001	Mayfield Hts	OH	44124	2/27/2002	he feels that he knows where oxycontin should be used he wanted to know if there was anything new? I told him about add on therapy to patients taking SA on a scheduled basis. He feels that they do agood job of getting patients off opioids rather quickly.
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	he said he wrote OxyContin today for a patient with low back problems who was taking several Vicodin a day to oxyContin
PPLPMDL080000001	Akron	OH	44304	2/27/2002	basic to the point call Oxycontin indication and starting dose from vic/percocet no reply as usual
PPLPMDL080000001	Cleveland	OH	44113	2/27/2002	in or, talked about oxy and using it in chronic pts, no post op use, oxy per indication
PPLPMDL080000001	Cleveland	OH	44113	2/27/2002	followed up with oxy pt that was on oxy and switched to dura, talked about why oxy could still be used, he switched bc of care taker saying it is easier with dura, talked about oxy in other pts and why it is easy, follow up
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	lunch-discussed oxycontin for post hysters.all docs agreed to order for in house and reassess on home orders. last appt with group, uncore next visit.
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	post op, tasked about using oxy in 10mg form she says that she has used in trauma cse, burn cases not much, oxy pl, follow up
PPLPMDL080000001	Chagrin Falls	OH	44022	2/27/2002	he reamins a hard sale. he uses alot of darvocet and looks at c-II's as potent medicine. I gave him another PI and conversion guide showing 1-1 with vicodin and percocet.
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	he said he had to go to court a couple of months ago because the lawer said he got his patient addicted to oxyCONTIN . Doc said the patient was in true pain and functioning much better with oxy. They work hard labor for a
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	provided lit. on COPD step ladder and place for Uni next probe into how fits into his practice
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	quick hit through the window he said he likes Oxycontin but some patients like it too much. we talked about short acting and he said he doesn't stick to just one . There is no clear cur advantage of any over any other
PPLPMDL080000001	Westlake	OH	44109	2/27/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	oxy and metro
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	metro and deaconess
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Broadview Heights	OH	44147	2/27/2002	Spoke with karen Parsons about why sales of Oxycontin are down. She said they have nmot lost any beds and does not know why that would be the case. She checked with the tech in the narc cage and she said that there is a noticeable decrease in Oxycontin and an increase in Percocet. This will be an area for me to concentrate on.
PPLPMDL080000001	East Cleveland	OH	44112	2/27/2002	hit titration and conversion for combos next get specific pt. walk through details
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	hit both and left stock/ save
PPLPMDL080000001	S Euclid	OH	44121	2/27/2002	hit all products skt on shelf
PPLPMDL080000001	Akron	OH	44333	2/27/2002	Will do 4th quarter hospice rebate. Did the 4th quarter 2001 hospice rebate.
PPLPMDL080000001	Akron	OH	44304	2/27/2002	oncology, radiology floor
PPLPMDL080000001	Akron	OH	44321	2/27/2002	Did an in-service on Oxycontin for the nurses. This was on the use of the conversion charts and the T.I.M.E. principles.
PPLPMDL080000001	Akron	OH	44321	2/27/2002	Did an in-service on Oxycontin. We discussed the add-on strategy for pts. on ATC C/II meds. We also discussed the conversion of a pt. taking 1 1/2 hydrocodone q3h and also a pt. on Duragesic 25ug. The nurse who was going to call Dr. Bernath to request the hydrocodone change was Pat Donahue. Will follow-up with her.
PPLPMDL080000001	Broadview Heights	OH	44147	2/27/2002	Spoke with karen Parsons about why sales of Oxycontin are down. She said they have nmot lost any beds and does not know why that would be the case. She checked with the tech in the narc cage and she said that there is a noticeable decrease in Oxycontin and an increase in Percocet. This will be an area for me to concentrate on.
PPLPMDL080000001	Lakewood	OH	44107	2/27/2002	went with add on approach for his Vicodins around the clock. At next lunch continue with add on and get a specific patient who is waking up every night to take Vicodin. Show Marcus to show it is more appropriate for the chronic around the clock patient to be on long act ng. Show ZuWallik to get more Uniphyls
PPLPMDL080000001	Lyndhurst	OH	44124	2/27/2002	He used in reconstructive surgery i'm not getting any data on him yet but I believe him. he feels it's best suited to reconstructive trauma or crush type injury repair
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	doctor conducting a pain symposium on 5/6 at hilton Beachwood. wants our support. He gave me name of person to do grant request.
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Cleveland	OH	44113	2/27/2002	post op cases, omly doing scope and shoulder today, sqays that to much for scope, but for shoulder may work, oxy indication per pi
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	he said he really liked Zuwallik and is using it with inhalers.
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	lisa had asked about a pt who had itching on ms contin, we discussed morphine related histamine release and that oxycontin may be a good alternative. we also discussed why we went to oxycodone in long acting because of clean profile, no metabolite build up. they follow pts when they come in for their doctor visits.
PPLPMDL080000001	East Cleveland	OH	44112	2/27/2002	hit titration and conversion for combos next get specific pt. walk through details
PPLPMDL080000001	Westlake	OH	44145	2/27/2002	he said Kadian has been aggressive lately but has not tried it yet. He does like the idea that it can be sprinkled. He said one of his close friends is marrying the Duragesic rep. He said he does go to oxyContin before either of
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Cleveland	OH	44113	2/27/2002	case today, pt with total knee, oxy 20mg dose, using oxy ir for bt pain, talked about senokot, follow up
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	in clinic, talked about noxy and dosing in pts that need acet meds, has pt now that is trauma follow up, on perco, conversion to oxy 10mg dose, senokot, follow up
PPLPMDL080000001	Cleveland	OH	44109	2/27/2002	trauma, follow up, says that she has written several rx this week, goes in cycles, oxy 20mg dose is common, following up with several perco pts, conversion
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	HIT INDICAITON AND CONVERSIONS need to get lunch at VA to get more time and ask what kind of pt comes mind for oxyC then disect detail close similar cases coming up this week?
PPLPMDL080000001	Akron	OH	44304	2/27/2002	quick reminder again at sample closet- oxycontin indication and simplicity of titration md agrees POA: ctd with quick reminders since nursing staff states he is not too engageable with reps
PPLPMDL080000001	Akron	OH	44308	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	2/27/2002	md shared that he started new pt that he is managing on oxycontin - breast ca started 20 q 12 and will reassess discussed indication and gave titration pamphlet to know where to go next
PPLPMDL080000001	Akron	OH	44310	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	2/27/2002	shared that we had mutual friends in the nemers md surprised led into oxycontinfor mod to sev pain stated he is a big supporter and share titration with the nurses up front
PPLPMDL080000001	Cuyahoga Falls	OH	44221	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44106	2/27/2002	finally got to meet doctor payne. she had a baby boy, Joseph in November. We discussed OxyContin and reinforced its indication. She said that she generally initiates with short acting to find a dose and then converts to long acting. discussed that with oxycontin you can titratete everyday, and pt still gets the benefit of long acting. she agreed and will start with oxycontinfor the appropriate pts.
PPLPMDL080000001	Euclid	OH	44119	2/27/2002	revisiting the idea of using after hernia repair depending on how extensive and other invasive procedures. gave him hte new PI and a titration guide he said he would give it a try.
PPLPMDL080000001	Akron	OH	44304	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	University Hts	OH	44118	2/27/2002	doc non responsive to querie, so just gave him indication and titration and onset advantages v transdermal
PPLPMDL080000001	Akron	OH	44304	2/27/2002	md continues to state he will start next new pt on oxy that fits indication and that he is managing still his favorite long acting asked about titration since md said he will titrate pts for med mds upstairs shared titration back page regarding number of pills
PPLPMDL080000001	Cleveland	OH	44111	2/27/2002	oxy, says that he just had pt come in that was failed low back surgery pt, on 80 tid, he switched to dura, asked why, he said bc too much oxy showed pi and titration, need to show not too high, oxy per pi
PPLPMDL080000001	Akron	OH	44310	2/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44113	2/27/2002	talked about post, two cases today that are oxy, oxy ir for bt pain, oxy per indication, talked about dosing q12
PPLPMDL080000001	Beachwood	OH	44122	2/27/2002	yyonne was let go. pam and doc on own. they had a pt who was in really bad pain, he was taking 80 mg of perco a day and was still a ten. they converted him to oxycontin 80 q12h and his pain is now a zero with no brkthru. asked if doc started senokot- pt had bad diarrhea before, so the oxycontin slowed it down. so solved two problems! asked if doc would try to back down the dose. he said no because he feels the pt is going to need to go up in dose down the road. discussed pap with pam, she has had some problems getting pts signed up.
PPLPMDL080000001	Mayfield Hts	OH	44124	2/28/2002	doc has one pt who was taking 6 doses a day of oxycontin who refused to be titrated to q12h, so he is weaning her off to methadone because he thinks she was diverting. we talked about selecting the right pts for oxycontin, atc mod sev pain. he said he does start new pts but leans toward duragesic because they do alot for him. discussed doing a program with oncologists in the area. he suggested dergham and abraksa. talk with them
PPLPMDL080000001	Mayfield Hts	OH	44124	2/28/2002	Tumor boards. quick hi to dickman, stern said to sched lunch to detail. told him I had one set up in April. He laughed that was the earliest I could get in. But doesn't want to be bothered. Werner asked about pt asst.
PPLPMDL080000001	Cleveland	OH	44195	2/28/2002	program. Gave the forms to Cindy and explained that they will be updated soon.
PPLPMDL080000001	Cleveland	OH	44195	2/28/2002	product mention in hall - once day dosing next broncho dilation/ & diaphragm contractility



	Mayfield Hts	OH	44124	2/28/2002	Tumor boards. quick hi to dickman, stern said to sched lunch to detail. told him I had one set up in April. He laughed that was the earliest I could get in. But doesn't want to be bothered. Werner asked about pt asst.
PPLPMDL0080000001					program. Gave the forms to Cindy and explained that they will be updated soon.
PPLPMDL0080000001	Akron	OH	44333	2/28/2002	Only the more severe pts, he is very apprehensive to using OxyContin in place of vicodin.
PPLPMDL0080000001	Beachwood	OH	44122	2/28/2002	pt coming in today that he says will not get off perco, talked about how to add oxy on and decrease perco over time, says that he will, follow up, per pi
	Akron	OH	44333	2/28/2002	I talked to all three doctors together and stated that have no problems with OxyContin, but all have problems with proper patient selection. I talked to them about the intractable pain law, which guides them through assessment, documentation and reassessment. Select the pt first and then choose the medication. Uniphyl, I covered the ZuWallack study for COPD and all three said that they have pts on Serevent. Adding on uniphyl was agreed upon for their pts that experience more breathing problems.
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/28/2002	doc reaffirmed that he stays with oral because patch is too confusing. he will generally initiate with morphine, but if pt could not tolerate, he will go to oxycontin. morphine habit and less expensive. discussed the cleanliness of oxycodone. itching seems to be more common to him. since no way of knowing who will have adverse events with morphine, why not start with oxy, next talk about the cost issue.
PPLPMDL0080000001	Shaker Hts	OH	44122	2/28/2002	talked about pts that are taking darvo atc, last time he told me that several pts take darvoc atc, this time he says that he has one pt that fits, talked about oxy as add on tx, follow up
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	product mention and set appt. for next mo. hit broncho & diaphragm contractility
PPLPMDL0080000001	Akron	OH	44333	2/28/2002	He is not using for any outpatient procedure, only the most severe pain patients that come off the PCA in the hospital.
PPLPMDL0080000001	Shaker Hts	OH	44122	2/28/2002	add on tx, says that he thinks it is a good idea in the right pt, asked him who the right pt would be, he says that a pt that was stable but was taking too many sa, he has several, oxy pi, follow up
PPLPMDL0080000001	Beachwood	OH	44122	2/28/2002	oxy and senokot, low back pts, talked about conversion from perco, she says she will switch after atc, follow up
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	hit indication and conversion ratios compared to combos. how does OC fit into his practice what's his classic case? what cases coming up?
	Akron	OH	44333	2/28/2002	I talked to all three doctors together and stated that have no problems with OxyContin, but all have problems with proper patient selection. I talked to them about the intractable pain law, which guides them through assessment, documentation and reassessment. Select the pt first and then choose the medication. Uniphyl, I covered the ZuWallack study for COPD and all three said that they have pts on Serevent. Adding on uniphyl was agreed upon for their pts that experience more breathing problems.
PPLPMDL0080000001					short product detail on indication next what cases coming next few days / what type pt. comes to mind for oxyC?
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	gave him the new conversion guide for OC & all is well though hes not been doing as much surgery lowering decile next what is classic candidate? any cases coming next days?
PPLPMDL0080000001	Eucldid	OH	44119	2/28/2002	discussed having him available for mushkat talk to fellows on campus. he would like to be there. really wants me to talk to glenn about getting in 10 cc vials.
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	indication and conversion ratios provided the conversion guide fold up next what cases coming up and what type pt. comes to mind for OC?
PPLPMDL0080000001	Akron	OH	44333	2/28/2002	quick hit him on Uniphyl, he says he mainly uses generic BID theo because of the cost.
PPLPMDL0080000001	Cleveland	OH	44111	2/28/2002	senokot inservice
PPLPMDL0080000001	Cleveland	OH	44111	2/28/2002	fairview
PPLPMDL0080000001	Beachwood	OH	44122	2/28/2002	see notes
	Mayfield Hts	OH	44124	2/28/2002	Tumor boards. quick hi to dickman, stern said to sched lunch to detail. told him I had one set up in April. He laughed that was the earliest I could get in. But doesn't want to be bothered. Werner asked about pt asst.
PPLPMDL0080000001					program. Gave the forms to Cindy and explained that they will be updated soon.
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	sweet departments to hit cores
PPLPMDL0080000001	Oakwood Village	OH	44146	2/28/2002	Spoke with Alan. He said that Oxycontin is still moving well. Seems like the 80mg has picked up. He said they are having a hard time getting Oramorph SR 30mg, and therefore are using MS Contin as their morphine in this strength. They are using generic Senokot-S as it is much cheaper than Senokot-S.
PPLPMDL0080000001	Cleveland	OH	44102	2/28/2002	Met with Diane. She said that JCAHO is coming at the end of March. The facility seems ready with regards to pain. I met the new D.O.N. His name is John Sajin. We discussed pain management in his home. He is very interested in proper pain management and will be a big help in help to get Oxycontin used appropriately according to our PI.
PPLPMDL0080000001	Fairlawn	OH	44333	2/28/2002	talked about senokot-s recommendations.
PPLPMDL0080000001	Akron	OH	44333	2/28/2002	No OxyContin.
	Akron	OH	44333	2/28/2002	I talked to all three doctors together and stated that have no problems with OxyContin, but all have problems with proper patient selection. I talked to them about the intractable pain law, which guides them through assessment, documentation and reassessment. Select the pt first and then choose the medication. Uniphyl, I covered the ZuWallack study for COPD and all three said that they have pts on Serevent. Adding on uniphyl was agreed upon for their pts that experience more breathing problems.
PPLPMDL0080000001	Beachwood	OH	44122	2/28/2002	doc does not want any samples in the office, does not want to deal with samples, no to the pap website email. left cme pieces, aps guidelines.
PPLPMDL0080000001	Warrensville Hts	OH	44122	2/28/2002	appt, talked about opioid and where he uses them, uses them some in post op but for short sting, pvd though he says uses some, oxy may fit, with right pt will try, oxy pi
	North Olmsted	OH	44070	2/28/2002	he said he is definitely sold on Oxycontin because it works. He wanted to know if OxyFast is available for his patients that can not swallow a pill. I changed the subject and got him to talk about an OxyContin patient that he just wrote for
PPLPMDL0080000001	Beachwood	OH	44122	2/28/2002	3 pts today that he says he has started on oxy, pts are all rehab pts that were on percocet but taking them atc, switched to 10mg oxy, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	2/28/2002	Tumor boards. quick hi to dickman, stern said to sched lunch to detail. told him I had one set up in April. He laughed that was the earliest I could get in. But doesn't want to be bothered. Werner asked about pt asst.
PPLPMDL0080000001	Akron	OH	44303	2/28/2002	program. Gave the forms to Cindy and explained that they will be updated soon.
PPLPMDL0080000001	Akron	OH	44310	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	2/28/2002	spoke in depth with Melanie she did inform Michael Fannin that she does all of the pain assessment in the office-- tried oxycontin (looked over in depth the titration pamphlet that i left her last call) on a hospice pt not a good first start but realizes it was the pt asked about liquid oxycontin, Michael explained oxy ir to her also asked who made actique and we couldn't answer her on who it was she was just curious did discuss titration and the 3/2 rule with her POA: f/u with who makes actiq and if she had a new pt start as well as the titration rules
PPLPMDL0080000001	Akron	OH	44310	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	2/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyIrr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44333	2/28/2002	He is using oxyContin for chronic pain, musculoskeletal pain, converting from vicodin per OxyContin PI. He has two new pts that are now taking 20mg q12. Uniphyl, revisiting and using more after Serevent in COPD patients, latest pt is taking 600mg qd.
PPLPMDL0080000001	Akron	OH	44314	2/28/2002	<b>myths about opioidoids to educate his pts about opioidoids, OxyContin and that they will not becoe addicted to it. He did have a pt that started taking vicodin and percocet and then put on OxyContin, but he said that he found out the pt was selling the OxyContin. He still is writing alot of short acting opioidoids, but he will not admit to me, he says he does not use alot of opioidoids. if the pts are chronic he turns their care over to Dr Richmond.</b>
PPLPMDL0080000001	Cleveland	OH	44195	2/28/2002	resident room he had CR & IR formulations reversed - detailed q12 says he's used OC several times post surg. next what cases coming up detail dosing / duration
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	Very little time, using short acting and has concerns over the diversion of OxyContin.
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked in clinic, says that oxy is now being used more in gs cases, looked at pi fro conversion from perco on case follow up,
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked about oxy per pi, says that pts with chronic pain do fit, conversion guide
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	treating the rehab patients at Edwin Shaw post joint replacement and chronic pain that has persistent from the degenerative disease.
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	oxy, grand rounds planned for summer, talked about oxy and pi per the conversion from perco on rehab floor, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked about pt tyhwt was on percocs, says that he switched to oxy and kept on perco for aq while, ptr doing well, talked about other pts taking short acting atc and could benefit from oxy, pi
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked about chronic pain pts that come to the clinic, asked about starting dose, talked about starting on sa agent to establish dose, conversion per pi
PPLPMDL0080000001	Westlake	OH	44145	3/1/2002	see raslan
	Akron	OH	44312	3/1/2002	He is using for chronic back and arthritic pain where pts have passed taking more than 5 short acting opioidoids. Latest new pt is a rehab patient in Edwin Shaw and sending the patients home with OxyContin. He mentioned one of Dr Jones patient overdosing on the patch. I went over the DEA statement and the Intractable Pain Law of the state of Ohio. Along with the assessment sheet in the Marcus reprint and the benefit of long acting opioidoids vs short acting. Uniphyl for COPD patients, covered the ZuWallack reprint to add on to Serevent.
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked about oxy and using in post op cases, he says that he will use in any case that needs a few weeks of tx, pi
PPLPMDL0080000001	Akron	OH	44320	3/1/2002	He has put a couple of rehab patients on oxyContin at Edwin Shaw hospital that are experiencing chronic pain and when going home he is sending them home with an OxyContin scripts. Talked about documentation and assessment, proper pt selection. Uniphyl, not trained in theo's so not using alot, showed ZuWallack Study and saif if pts not controlled on Serevent, he will add on uniphyl. Senokot-s.

	Akron	OH	44320	3/1/2002	Talked about documentation and assessment, proper pt selection. Uniphyl, not trained in theo's so not using alot, showed ZuWallack Study and said if pts not controlled on Serevent, he will add on uniphyl. Senokot-s. Doing more of the outpatient office pain patients, she had a patient taking 120mg of OxyContin a day but then found out that the patient was also getting the patch and percocet from a pain physician. She stopped giving OxyConti to the patient and fired her from the practice for noncompliance.
PPLPMDL0080000001					see iarussi/raslan
PPLPMDL0080000001	Westlake	OH	44145	3/1/2002	metro
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	metro and others
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	see notes
PPLPMDL0080000001	Strongsville	OH	44149	3/1/2002	Met with Jo DeLuca. She is the regional nurse clinical manager for all 9 Royal Manor Homes. They are privately held homes that go by many different names. I tried to discuss Oxycontin with her but she was more interested in getting information on pain assessment. She wants me to speak with NCS and educate their consultants to make recommendations about pain conversions. Joe believes it is their responsibility to make recommendations to the physicians. I will an in-service for her D.O.N.s in July. She also wants the HCFA materials. I will get them to her.
PPLPMDL0080000001					Gave Pink Books to hospice. Hospice census is still about 15. Nurses are not interested in hearing a laxative in-service. They say they are being asked to give one. Maybe we can do them together using out Senokot slide kit.
PPLPMDL0080000001	Middleburg Hts	OH	44130	3/1/2002	Will pursue.
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	Rehab office
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	Seeing some scripts from Hayek and Manning.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	oncology unit
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	rebates
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	rebates
PPLPMDL0080000001	Westlake	OH	44145	3/1/2002	neither doc sees chiro fitting in, just not that many big blocks, talked about post op total doses still not a concern. using tamper rx pads and updated on using per indication. not too many problems here. iarussi in new house. get kaiser more post op data on oxycontin. talked about orthopods ring, but he says he does not see it.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Unophyl once a day, circadian rhythm.
PPLPMDL0080000001	Akron	OH	44302	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Unophyl once a day, circadian rhythm.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	apt discussed titration md states that most of his pts are on 40 q12 and he gives a 40mg tablet discussed giving 2 20's instead he did ask why explanation given feels that ALL of his pts are in no pain or rather in control of their pain. did discuss the advantages of oxycontin over MS contin and th eAB rating in that the generic could be 20-25% more or less potent than he anticipates
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44195	3/1/2002	lorain. doc just up to window- asked about q8 deposition. said could not talk there. gave a titration guide and asked if he uses to titrate, and he said he was doing whatever was easy. asked him to try this and see if in fact it is easier and he won't have to go depose for q 8 rx's.
PPLPMDL0080000001	Cleveland	OH	44109	3/1/2002	talked about trauma cases, on trauma rotation now and uses oxy in any case sthat post op will need meds for a few weeks, talke about how to titrate down per pi
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Unophyl once a day, circadian rhythm.
PPLPMDL0080000001	Akron	OH	44310	3/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Westlake	OH	44145	3/1/2002	lit drop/ side effect mgmt pieces and oxy titration guides. catch him a tumor board thismonth
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	He wrote for two rehab patients going home from knee replacement surgery on 20mg q12h with vicodin for pain when the patient goes for physical therapy.
PPLPMDL0080000001	Akron	OH	44312	3/1/2002	He is using for chronic back and arthritic pain where pts have passed taking more than 5 short acting opioids. Latest new pt is an older lady on 20mg q12h for arthritic back. He mentioned one of Dr Jones patient overdosing on the patch. I went over the DEA statement and the Intractable Pain Law of the state of Ohio. Along with the assessment sheet in the Marcus reprint and the benefit of long acting opioids vs short acting. Uniphyl, went over the ZuWallack reprint and he does have a number of patients taking Serevent but he mentioned Advair first. I showed him the improved pulm function along with decreased albuterol use and he had a lady in mind with COPD putting on 400mg qd.
PPLPMDL0080000001	Parma	OH	44134	3/1/2002	Met with Robin. She was going to place a pt. on Oxycontin. I think I convinced her to use Oxycontin 10mg q12h. She was considering Oxycontin anyway. She also has many pts. on her floor on Oxycontin. Cleo and marie also have 2 pts. on Oxycontin on their floor. One of the physicians is Dr. Go
PPLPMDL0080000001	Euclid	OH	44119	3/4/2002	trouble with inhalers. He feels that patients don't have that much trouble with their inhalers with the nebulizer attachments. He is using uniphyl in patients that are more refractory he didn't need any samples yet
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	talked about post op and oxy, says that he has a pt that he has case today. pt would be going home on perco for a week, oxy indication per pi, 10mg dose
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	taledk post op and dosing for oxy 10mg dose per pi
PPLPMDL0080000001	Cleveland	OH	44195	3/4/2002	hit indication and conversions next what cases this week walk through in detail/ any starts
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	fairview
PPLPMDL0080000001	Cleveland	OH	44109	3/4/2002	zannoni metro
PPLPMDL0080000001	Cleveland	OH	44102	3/4/2002	metro
PPLPMDL0080000001	S Euclid	OH	44121	3/4/2002	quick check on scripts moving through next ask about frequency of orders vs. percs
PPLPMDL0080000001	Cleveland	OH	44195	3/4/2002	hit staff RNs on the indication not able to see him come back
PPLPMDL0080000001	Euclid	OH	44119	3/4/2002	Amy, Michale, store is doing well We discussed dr. fink no tdoing outpatient practice anymore and she felt like she wasn't seeing as many scripts from him for hte last few weeks.
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	rebate, pens, pads
PPLPMDL0080000001	Lyndhurst	OH	44124	3/4/2002	they needed more samples of 400 and 600, He's been using mostly in refractory patients. I mentioned the fact that his secretary takes uniphyl and it's the only one that doesn't give her heart palpitations when he uses a theophylline Uniphyl provides a good opportunity for compliance d't limited side effects.
PPLPMDL0080000001	Cleveland	OH	44109	3/4/2002	follow up on Lynd with pap info, pi
PPLPMDL0080000001	Lyndhurst	OH	44124	3/4/2002	She has been maintaining a few of her pain patients but she hasn't taken on any new ones. She said the partnership between them and Guyuron is the use of bowtox helps with some patients chronic headaches. it was discovered by accident a patient with chronic headaches was also getting treated with bow-tox and experienced improvements in her symptoms. Next call: How many patients has she carried over from pain management? any titration issues? joint statement?
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	uni and copd, usignthe 400mg, but writing alot of generic, talked about coinversion to uni 400mg, oxy and oa per pi
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	talked about uni and copd, converted generic pt to uni 400mg dose, talked about how to titrate with score pilld, follow up
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44111	3/4/2002	post op, oxy 10mg dose an dhow to initiate and titrate down as needed, oxy indication per pi
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Lyndhurst	OH	44124	3/4/2002	I gave hre a copy of joint statement she was swampled today and didn't have time to discuss blancedc policy any further. Next call I set up a lunch with her a Tucker in two weeks will discuss titration with pain patients she is maintaining
PPLPMDL0080000001	Cleveland	OH	44195	3/4/2002	hit q12 message and asked about cases this week he said every week asked about tabs. 10s? - uses both 10 & 20s whatever they need next 10 mg 1-2 Q12 easy for titration.
PPLPMDL0080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.

PPLPMDL080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/4/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44195	3/4/2002	probed for surgical cases this week for oxycontin - likely so hit the indication and q12 message next walk through recent case in detail
PPLPMDL080000001	S Euclid	OH	44121	3/4/2002	hit single entity & Q12 as perfect combo. for continuous pain per pi
PPLPMDL080000001	Cleveland	OH	44195	3/4/2002	probed case mix this week on hand rotation but then hit q12 hr and acoctroin matrix clean compound
PPLPMDL080000001	Cleveland	OH	44106	3/5/2002	in the new nurse station hit the AHCPR guide and asked bout cases this week he but mostly hand / smaller cases NEXT WALK THROUGH OXYC CASE IN DETAIL
PPLPMDL080000001	Beachwood	OH	44122	3/5/2002	talked about post op and new starts, pt after surgery doing well on oxy if coming off pca, tasked about add on in chronmic
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	hit in the pain clinic and reviewed indication per pi he's hard to detail supportive is key role here
PPLPMDL080000001	Shaker Hts	OH	44122	3/5/2002	talked about oxy and using in chronic pts that are taking atc sa, add oni therapy, oxy per pi
PPLPMDL080000001	Cleveland	OH	44106	3/5/2002	says has some pts. who they follow like chronic but later said wants to refer down to pain clinic earlier for these. post surg will use without hesitation -talked about media & hit AHCPR guide next at lunch walk through case in detail
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	hit the conversion to oral meds and oxyC dosing next ask about case load for week
PPLPMDL080000001	Cleveland	OH	44105	3/5/2002	talked about add on therapy, has used in a couple of pts that have been on sa a long time, uni and copd, oxy per pi
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	went over the CD rom and determined doc is OK not holding back appropriate use next how using vicodin recall agreed on transitioning to OC
PPLPMDL080000001	Euclid	OH	44117	3/5/2002	he started a woman today on oxycontin 10mg q-12 who was taking 4 percocet a day from old ankle sprain/strain. She has alot of degenerative disease in thte ankle over the years. He opened the the parma location 1 week ago and already starting to get busy.
PPLPMDL080000001	Cleveland	OH	44122	3/5/2002	talked about beachwood docs
PPLPMDL080000001	Beachwood	OH	44122	3/5/2002	talked cohn
PPLPMDL080000001	Cleveland	OH	44106	3/5/2002	hit new clinic and spoke with Chung -new chief in July
PPLPMDL080000001	S Euclid	OH	44121	3/5/2002	hit all products - says had one bad apple recently but he threw him out
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	hit all products trying to get w/ Amy to pick date for inservice
PPLPMDL080000001	Euclid	OH	44117	3/5/2002	AI, No problems he always says he doesn't have to worry about it anymore now that he doesn't have to police everything. he gets scripts from all over euclid and cleveland dicello and morely
PPLPMDL080000001	Cleveland	OH	44105	3/5/2002	talked about add on therapy, has used in a couple of pts that have been on sa a long time, uni and copd, oxy per pi
PPLPMDL080000001	Akron	OH	44303	3/5/2002	rebate
PPLPMDL080000001	Akron	OH	44303	3/5/2002	rebate
PPLPMDL080000001	Cleveland	OH	44105	3/5/2002	talked about add on tv, says that hedid try it in one pt and the pt is doing well, off of her percors now and is only on oxy, talked about uni and copd
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	hit conversions and asked about cases coming up next walk through recent case
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	HIT THE ANALGESIC STEP LADDER AND WHERE OXYC FITS IN WHO LADDER RECENT CASES?
PPLPMDL080000001	Richmon Hts	OH	44143	3/5/2002	he's only using in a couple patients he doesn't like to maintain to many patients on controlled drugs. he spends half his time doing gastroenterology. He admits that hte patients he has on oxycontin are using it correctly and their not a problem.
PPLPMDL080000001	Cleveland	OH	44122	3/5/2002	talked about oxy and conversion from dura, has pt that is on dura and not doing well, pi conversion, follow up
PPLPMDL080000001	Cleveland	OH	44105	3/5/2002	talked about add on therapy, has used in a couple of pts that have been on sa a long time, uni and copd, oxy per pi
PPLPMDL080000001	Cleveland	OH	44117	3/5/2002	He's seeing a new doc at Hillcrest hospital to help him with his heart failure. he started a lady on oxycontin while I was their who has had chronic back pain issues. He feels that he hasn't seen one back surgery in 32 yeras relieve back pain, he has seen back surgery relieve Statica or leg pain. He doesn't feel that add on therapy gives him a new approach to maneaging pain and injuries if the patient needs LA then that's what he'll give them.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Euclid	OH	44119	3/5/2002	he has a couple patients on oxycontin. one was a CA patient. his practice consist mostly of older patients and he doesn't want to give them to much medicine and overpower them. we discussed always starting at a low dose and titrating slowly up.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Mayfield Heights	OH	44124	3/5/2002	Increase dose for tid patient/ add on therapy he's anice guy just not alot of time he hasn't tried the add on therapy yet he's skeptical but admits that he hasn't tried it yet. He said set up a lunch have more time.
PPLPMDL080000001	Cleveland	OH	44195	3/5/2002	DETAILED THE CD ROM - no indication that he's changing perspective for worse. keep on advantages of q12 acoctroin
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	hit the single entity benefits and asked about casess this week? next at lunch get more detailed
PPLPMDL080000001	Euclid	OH	44119	3/6/2002	I gave him the joint statement and discussed The DEA being apart of the balanced policy which he felt was a good. He doesn't write for much oxycontin but he will if the patient is in need.
PPLPMDL080000001	Akron	OH	44333	3/6/2002	compare OxyContin to percocet and what cases and why? WHere is he using the patch? He would not give a specific pt and said using OxyContin for most severe pain patients.
PPLPMDL080000001	Mayfield Heights	OH	44124	3/6/2002	sample next month. He put a patient on uniphyl today. She has been refractory and going down hill hopefully she'll get some improvement.
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	sat down - he sees this area as having more resources/ pain clinic to refer his medical population to. Much use is for post -surg but many end up continuously on pain such pain meds. - his favorites on continuous/medical side are OxyC with Neurontin and Elavil (amitrip.). some TID -guesses its the loss of analgesia mid day. NEXT AHCPR GUIDELINES AND HE STATES MOST OF HIS PTS ARE ON WEST SIDE RIGHT NOW BUT WILL BE PICKING UP HIS ACTIVITY DOWN HERE SOON WAS HERE SINCE SEPT
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	asked about case mix lately doing lighter procedure load next ask aobut last oxyC or who is candidate walk through in detail
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	Probed for needs - pain agreements in place? decided most of his pop is elderly and he's not worried about them & thus not need for . nothing impeding use of product. NEXT FOCUS ON WHY NOT SEEING YOUNGER POP OR WHAT DO WITH THEM?
PPLPMDL080000001	Akron	OH	44333	3/6/2002	chronic knee pain post ACL repairs.
PPLPMDL080000001	Mayfield Hts	OH	44124	3/6/2002	he's using but not after total joints. He's using percocet and IM injections. I think I can get total joints just keep patient typing he doesn't use PCA after surgery.
PPLPMDL080000001	Cleveland	OH	44119	3/6/2002	John, not much going on since george is gone he hasn't seen hide nor hair of him
PPLPMDL080000001	Cleveland	OH	44119	3/6/2002	they get oxycontin from mostly the pain guys Zaldi and Fink and downtown docs from hte clinic.
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	passed clinic set up lunch
PPLPMDL080000001	South Euclid	OH	44121	3/6/2002	dropped in left lit and checked on skts
PPLPMDL080000001	Beachwood	OH	44122	3/6/2002	see notes
PPLPMDL080000001	Beachwood	OH	44122	3/6/2002	talked about oxy
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/6/2002	rebates, samples, contracts, apa booklets
PPLPMDL080000001	Euclid	OH	44119	3/6/2002	vicodin and oxycontin 1-1. We go round and round about how good of a drug oxycontin is and how it should be used he just doesn't appear to do what he says. I don't feel he is convinced that oxycontin and vicodin are 1-1
PPLPMDL080000001	Barberton	OH	44203	3/6/2002	Discussed the elderly lady with fibromyalgia and arthritic pain. She is 81 lbs and applying three 100umg patches every three days. When we discussed the conversion to OxyContin and it was 120mg q12h per OxyContin Pi, he was not comfortable and she is probably not absorbing the fentanyl because she is under 110 lbs, discussed all of the potential risks per the patch PI and he agreed to convert to 80mg q12h to be conservative for fear that this lady is not properly absorbing the medication.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.

PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/6/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	Probed into case mix lately. Just started an elderly women on 20 q12 or TID can't remember constipated so talked about skt-s in great detail down to agliclones but he doesn't think mech action any different than others calls cathartic. TID DOSING VS. Q12 HR AND SKT
PPLPMDL080000001	Beachwood	OH	44122	3/6/2002	post op achilles surgery, oxy 10mg 1 to 2 q12 h
PPLPMDL080000001	Cleveland	OH	44195	3/6/2002	hit the Q12 benefits next tell me about last case used OxyC
PPLPMDL080000001	Beachwood	OH	44122	3/6/2002	surgery today, achilles repain, need meds atc for more than a few days, oxy 10mg 1 to 2 q12h, follow up
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	talked bout indication & suppose to get a couple residents togher for coffee break cover conversions
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	in Melen center U30 hit all products good attitude towards pm in general but thinks most pts. here are T3's - just rotating / filling in here
PPLPMDL080000001	Euclid	OH	44119	3/7/2002	bullet points. I asked her what she though of the joint statement. She felt their needs to be more public statement to educate the general public in this manner health care professional already know this
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	talked about powst op use and using in cases where pts are going to need meds for more than a week, several cases types, oxy pi
PPLPMDL080000001	Euclid	OH	44119	3/7/2002	he is much happier since he stopped the outpatient part of his practice. I don't think i'm going to get him back in the same capacity he use to practice in. He's been using oxycontin in many of the post-op cases and will continue to do so.
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	oxy and burn unit, talked about how to start when dc pt, 10mg dose instead of ms, oxy pi
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	oxy and inhouse use is ok, op not using much, did talk about any pt that is going home on mscotin, says these pts could be oxy, will eval, oxy pi
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	conversions gave her the pocket sized guide next what cases lately?
PPLPMDL080000001	Barberton	OH	44203	3/7/2002	ZuWallack study, he said he may need to address going to Uniphyl to patients earlier.
PPLPMDL080000001	Akron	OH	44333	3/7/2002	Working with jim, his OR assistant. Using when blocks do not work or ffractures in the office. Also if vicodin is not working then will go to OxyContin.
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	Left note for Kuhel regarding lunch next week. Krantz likes the idea of Greengrass, but he really wants preceptorships. Chiro in OB for residents. Talk to pharm about mixing.
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	Left note for Kuhel regarding lunch next week. Krantz likes the idea of Greengrass, but he really wants preceptorships. Chiro in OB for residents. Talk to pharm about mixing.
PPLPMDL080000001	Richmond Hts	OH	44143	3/7/2002	samples, they had smaples still will sample next time in area. he said he is using uniphyl.
PPLPMDL080000001	Cleveland	OH	44106	3/7/2002	hillcrest tumor board, doc in a real rush, said its best to catch him after boards, but today is really bad! told him just want to update him on whats going onwith drug.
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	gave the AHCPR guide for post surg acute pain. no issues with product holding back use Candice thanked for guide next what kind of pt. is classic oxyC. candidate
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	Left note for Kuhel regarding lunch next week. Krantz likes the idea of Greengrass, but he really wants preceptorships. Chiro in OB for residents. Talk to pharm about mixing.
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	talked metro
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	see notes
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	see anest, oncology
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	hit couple staff and residents filling in next think about inservice for RNS
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	see notes
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/7/2002	pain center and surgery center
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	Left note for Kuhel regarding lunch next week. Krantz likes the idea of Greengrass, but he really wants preceptorships. Chiro in OB for residents. Talk to pharm about mixing.
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	oxy and post op use, talked about dosing in pts that need more thaqn a fewdays of therapy, talke about pi, conversion from ms
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	burn unit, talked about oxy in house and sending pts home, clinic today, pt that is still on perco, conversion to oxy, follow up
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/7/2002	md is using chirocaine when he has a vascular injection to do or in l and d thanked md and continued to sell for other blocks since it is on the cart
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/7/2002	md using chiro and had another success story to share concerning a block with an elderly lady that chirocaine didn't even drop her BP vy pleased POA: ctd to sell to the majority of blocks md does since he is having so much success
PPLPMDL080000001	Mayfield Heights	OH	44124	3/7/2002	he said were using it i some of our patients. I asked him if he would consider starting with oxycontin vs a SA agent if the pain is more continuous in nature? He said it all depends upon the patient???
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	talked about oxy and dosing for burn pts going home, talke about using the 10mg dose instead of 15mg of ms, follow up
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	talked about oxy in op setting, says that if pt has no hx of abuse fine, today in clinic no pts that he says need atc meds, talked about senokot
PPLPMDL080000001	Akron	OH	44333	3/7/2002	He said is using for total knees and hips and has written for 30 days for knee and back pain. 10mg q12h.
PPLPMDL080000001	Cleveland	OH	44109	3/7/2002	talked ab out oxy and add on tx, he ahs noott started any new pts on oxy, but did says that he has pt that could be candidate, oa pt taking alot of vico, oxy pi
PPLPMDL080000001	Mogadore	OH	44260	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Mayfield Hts	OH	44124	3/7/2002	Blair- was glad to hear we have a patient asst. program. We discussed the conversion guide, he does most of his conversions from short acting. Showed him the titration guide and explained why it was important to use the tab mix as suggested. He brought a pt who is on oxycontin 160 q12h. he needs to titrate her up because she is taking 4 breakthru doses a day. he was uncomfortable with the next step because he has never had a pt that high before. We reviewed the titration guide and he decided to titrate her to 240mg q12. Referred to APS guidelines regarding dose increase needing to be at least 25 to 50 % for body to recognize change. follow up on next visit. Werner- only brought Kaiser not filling. Says he has a good percentage, but not a majority. so focus on the ones who can get it. be basically starts at 20 q12h. find out when he titrates. Mason- just an intro at tumor board. does rx oxycontin per pi. follow up on pts at lunch.
PPLPMDL080000001	Akron	OH	44310	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Mogadore	OH	44260	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cleveland	OH	44195	3/7/2002	gave the conversion guide/ pocket titration by 50% has used the AGS geriatric reference?
PPLPMDL080000001	Mogadore	OH	44260	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Akron	OH	44310	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL080000001	Mogadore	OH	44260	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
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	Mayfield Hts	OH	44124	3/7/2002	Blair- was glad to hear we have a patient asst. program. We discussed the conversion guide, he does most of his conversions from short acting. Showed him the titration guide and explained why it was important to use the tab mix as suggested. He brought a pt who is on oxycotin 160 q12h. he needs to titrate her up because she is taking 4 breakthru doses a day. he was uncomfortable with the next step because he has never had a pt that high before. We reviewed the titration guide and he decided to titrate her to 240mg q12. Referred to APS guidelines regarding dose increase needing to be at least 25 to 50 % for body to recognize change. follow up on next visit. Werner- only brought Kaiser not filling. Says he has a good percentage, but not a majority. so focus on the ones who can get it. be basically starts at 20 q12h. find out when he titrates. Mason- just an intro at tumor board. does rx oxycotin per pi. follow up on pts at lunch.
PPLPMDL0080000001	Euclid	OH	44119	3/7/2002	Mary RN discussed identifying patients taking SA ATC with their oxycotin how a titration would benefit them she agreed. Glen pharmacy manager pretty much says the same thing we use alot of it in re-hab
PPLPMDL0080000001	Akron	OH	44305	3/7/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
	Mayfield Hts	OH	44124	3/7/2002	Blair- was glad to hear we have a patient asst. program. We discussed the conversion guide, he does most of his conversions from short acting. Showed him the titration guide and explained why it was important to use the tab mix as suggested. He brought a pt who is on oxycotin 160 q12h. he needs to titrate her up because she is taking 4 breakthru doses a day. he was uncomfortable with the next step because he has never had a pt that high before. We reviewed the titration guide and he decided to titrate her to 240mg q12. Referred to APS guidelines regarding dose increase needing to be at least 25 to 50 % for body to recognize change. follow up on next visit. Werner- only brought Kaiser not filling. Says he has a good percentage, but not a majority. so focus on the ones who can get it. be basically starts at 20 q12h. find out when he titrates. Mason- just an intro at tumor board. does rx oxycotin per pi. follow up on pts at lunch.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/7/2002	md spoke at nemicolan (donatellis program) he discussed the myths about oxycotin stating that mds (primary care) are scared to write oxycotin and get in trouble with the dea they view it differently than the other opioids because of the media attention. MD said that he dispelled these beliefs at the meeting vy proud of the results asked if i had any info for him from our meeting with ruth-wich i did not-- md doses the highest for nonmalignant pain 160 tid reinforced PI and q 12 hour dosing which he understands but feels that it works best at tid for most pts again asked for the q 12 hour dosing regime doesn't believe that nonmalignant pts build the tolerance UP like the ca pts
PPLPMDL0080000001	Cleveland	OH	44109	3/7/2002	burnunit, talke dab out dosing oxy q121 for pts who need atc meds when discharged, oxy pi, follow up
PPLPMDL0080000001	Akron	OH	44319	3/8/2002	Started the talk with Uniphyl, he has put two new COPD patients on uniphyl after Serevent. Both 400mg qd. OxyContin, no new patients, very concerned about abuse and diversion, but he still writes vicodin a ton. I gave him the DEA statement and discussed the intractable pain law about proper pt selection and documentation.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	chronic pts gettingt oxy, but mainly using in post op, says that he tells residents to write the rx, he does not write many, i talked bout dosing per pi
PPLPMDL0080000001	Gates Mills	OH	44040	3/8/2002	He usually asks such basic questions I think he's quizzing me. We discussed the joint statement about balanced policy. he's afraid of using opioids except in certain circumstatnces. he likes to get patients off of opioids ASAP.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked about oxy and the ipatinet use, says that on rehab floor use is still growing, talke dabout dosing and conversion, follow up
	Gates Mills	OH	44040	3/8/2002	he is using about 5 or 6 regular patients on oxycotin. He doesn't have any rheumatoid patients on oxycotin. He said he will consider using on them. He feels pain management issues are a waste of his time he doesn't want to touch it with a ten foot pole. next call: did he start any rheumatoid patients and where is he using codeine for pain management on a patient that could benefit from oxycotin
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	uni and copd, talked about titration, samples
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked about rehab pts and how oxy can benefit those pts when trying to recover, talked about add on therapy, has pt that is on percocet that is taking it too often, will add on 10mg
PPLPMDL0080000001	Barberton	OH	44203	3/8/2002	Uniphyl for COPD pts in place of theo 24, ZuWallack study to add on to Serevent.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked about stroke rehab pts, talked about using low doses with other meds, says that he will use in pts that need real pain relief, follow up
PPLPMDL0080000001	akron	OH	44312	3/8/2002	md has not started a new pt that fits within our indication on oxycotin as of yet-- not discouraged by media not affected him from what he does NOT state shared devines dosing which is per our recommendations and PI
PPLPMDL0080000001	Bay Village	OH	44140	3/8/2002	he appreciated the Senokot samples and said it is the best one specially for medication induced constipation
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked about zannoni
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked oxy
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	see notes
PPLPMDL0080000001	Akron	OH	44333	3/8/2002	Surgery area, Dr Cervino and Dr Reilly.
PPLPMDL0080000001	Akron	OH	44333	3/8/2002	surgery center
PPLPMDL0080000001	Akron	OH	44302	3/8/2002	pens, pads
PPLPMDL0080000001	Gates Mills	OH	44040	3/8/2002	he says that patients prefer the patch. he doesn't engage in conversation much you almost have to constatnly probe. He clearly feels more comfortable using duragesic. I really think he may be considered hematology.
PPLPMDL0080000001	Richmond Hts	OH	44143	3/8/2002	he hasn't budged off of his two patients that he's been maintaining. I can't get him to move other patients on SA agents over to oxycotin he's hesitant to have two many oxycotin patients in his practice. he says no offense but he has to be careful d/t his history.
PPLPMDL0080000001	Barberton	OH	44203	3/8/2002	Chronic arthritic pain and musculoskeletal pain are the main pain states he is using for OxyContin. ZuWallack study, left for COPD pts already taking Serevent.
PPLPMDL0080000001	Akron	OH	44333	3/8/2002	lets stan do most of the medication for pain likes doing epidurals segwayed into chirocaine but md sold on ropi. does not care to hear about chiro basically very loyal to ropi feels that astra has the rights to anesthetics and study it the most
PPLPMDL0080000001	Barberton	OH	44203	3/8/2002	Maintaining more pts on oxyCotin, new pts with chronic pain are getting the patch.
PPLPMDL0080000001	Cleveland	OH	44109	3/8/2002	talked about dosing oxy and how to start a pt on it, she does not use long acting much, oxy pi and advantages
PPLPMDL0080000001	Akron	OH	44319	3/8/2002	DEA statement and the intractable pain law. He said that OxyCotin is being abuse alot out on the street. Showed him the DEA statement and pain law on how to document and to make sure that he has previous records for all pts that may need and opioid for pain.
PPLPMDL0080000001	Akron	OH	44303	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI
PPLPMDL0080000001	Akron	OH	44302	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44308	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44308	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	3/8/2002	working more closely with the nursing staff although they say they have no impact on pain mgt they know an awful lot about what their pts are and are not taking as well as how their pain is POA: like today share one fact of info each visit today was titration
PPLPMDL0080000001	Akron	OH	44304	3/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44333	3/8/2002	discussed titration ie giving 3 20's instead of dosing to 80 from 40 md still convinced that oxycotin is a tid product no matter what i stated or shared with him in the PI realizes our company stands behind q 12 hour dosing
PPLPMDL0080000001	Akron	OH	44333	3/8/2002	He is doing a breast reduction case and he is going to give the pt 20mg q12h, but he did ask if the pill could be cut in half and i showed him the PI where it states that the tablet can not be broken. We came to an agreement that he would write the 10mg tab and instruct the patient to start taking 2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44320	3/8/2002	discussed assessment and documentation stressing to chart the improvement of quality of life with oxycotin md believes he does a good job with assessment and documentation
PPLPMDL0080000001	Barberton	OH	44203	3/8/2002	Discussed not illegal to write oxyContin out of indication, but did tell her that i always tell the physicians to write it q12h.
PPLPMDL0080000001	Barberton	OH	44333	3/8/2002	He is going to use on 2 cases today, one is an ulnar nerve decompression and the other is a procedure on the left wrist where doing a bone debridement. Both are getting 1-2 10mg tabs q12h.
	Barberton	OH	44203	3/8/2002	Intractable pain law controlled the conversation. Proper pt selection, with assessment and documentation. She is ridding her practice of the pts that are not properly using OxyContin and other opioids. Two new recent pts with arthritic backs, did an initial work up, pain is constant, so starts on 10mg q12h. She is going to have all of her pts fill out the pt comfort assessment sheet while waiting to see her to help gather as much information as possible. Uniphyl, ZuWallack study to add on Uniphyl to Serevent, she has done this on one pt with severe COPD, 400mg qd. Senokot-s.
PPLPMDL0080000001	Stow	OH	44224	3/11/2002	talked about use of doc kit and picking the right pt for pain meds. discomfort feeling with use of oxy is easing r/t lax of media on robberies and abuse and diversion. talked about generic vs brand for uniphyl
PPLPMDL0080000001	Akron	OH	44333	3/11/2002	OxyContin for chronic new pain pts, he does have concerns about diversion and abuse of OxyContin in the community. Uniphyl, ZuWallack study and adding it on to Serevent when pts are not doing well.
PPLPMDL0080000001	Cleveland	OH	44111	3/11/2002	talked uni and copd, new pt start last fri, was on generic, oxy and oa
PPLPMDL0080000001	Akron	OH	44333	3/11/2002	He is using OxyContin for his chronic back and arthritic pain pts. Most pts have been taking a short acting opioid for up to 6 weeks before he is going to a long acting opioid.
PPLPMDL0080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percoet they would be using, several case types, follow up, senokot
PPLPMDL0080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percoet they would be using, several case types, follow up, senokot
PPLPMDL0080000001	Cleveland	OH	44106	3/11/2002	hit in the Bolwell clinic told him in touch with Yvonne for the event need to get specs from her



PPLPMDL080000001	Akron	OH	44333	3/11/2002	briefly mentioned OxyContin and th intractable pain law.
PPLPMDL080000001	Akron	OH	44203	3/11/2002	still focused on pts in the past that were addicted to oxycotin discussed parin and addictionologist that state one has to have a gene for addiction to become addicted that opiods themselves dont make addicts asked the difference btw a vicodin and percocet making on an addict-- md sees oxycotin different????
PPLPMDL080000001	Akron	OH	44333	3/11/2002	He is only using on his big cases where there is bone involvement, he has concerns about using it for routine cases, says pts only need to take things on an as needed basis.
PPLPMDL080000001	Strongsville	OH	44136	3/11/2002	talked about what he uses to treat post op pain, usually short acting percocet or vic. pt dont seem to use around the clock, more discomfort than pain
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percocet they would be using, several case types, follow up, senokot
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percocet they would be using, several case types, follow up, senokot
PPLPMDL080000001	Akron	OH	44333	3/11/2002	severe fractures or cases where pts do not tolerate vicodin.
PPLPMDL080000001	Akron	OH	44333	3/11/2002	working with Russ, on occasion will use in the office if patient is not being controlled on vicodin on office follow up visit.
PPLPMDL080000001	Westlake	OH	44145	3/11/2002	spoke to Mary Ellen about tumor boards tomorrow
PPLPMDL080000001	Lakewood	OH	44107	3/11/2002	onc unit, christi tabor, inservice dates
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percocet they would be using, several case types, follow up, senokot
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and fairview gs
PPLPMDL080000001	Oakwood	OH	45419	3/11/2002	navin - swamped dea statement Oxycontin pi uni avail skt s and child
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	spoke to Eileen about the july programs, all paperwork submitted this week.
PPLPMDL080000001	Strongsville	OH	44136	3/11/2002	stocking and filling quite a bit oxy no issues they do have police on site for protection but have not experienced any issues to date
PPLPMDL080000001	Strongsville	OH	44136	3/11/2002	stocking and filling, talked about powergraph and generic use with theophylline, said isnt seeing alot of theophylline coming t through
PPLPMDL080000001	Copley	OH	44321	3/11/2002	He is not seeing alot of OxyContin.
PPLPMDL080000001	Akron	OH	44311	3/11/2002	rebates, pens, pads
PPLPMDL080000001	Akron	OH	44310	3/11/2002	pens, pads
PPLPMDL080000001	Akron	OH	44308	3/11/2002	rebates, pens, pads
PPLPMDL080000001	Akron	OH	44308	3/11/2002	rebates, pens, pads
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	Reyes way behind as usual. Shared APS piece about page 23 and the preference for long acting drugs. showed that they indicated that when converting, dose down 2/3 the daily dose. Explained that it takes less med to prevent pain than to treat with pmr. reinforced proper oxycotin pt selection according to pi. he thanked and walked away. follow up on this point next call.
PPLPMDL080000001	Tallmadge	OH	44278	3/11/2002	talked about setting up dinner program for next week adn on chosing the approp pt for pain meds and doc kit
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percocet they would be using, several case types, follow up, senokot
PPLPMDL080000001	Stow	OH	44224	3/11/2002	comfort level with use of prescribing oxy is based on chosing the right pt, talked about use of doc kit is trying to implement into practice. is taking closer looks at approp pt and doc, has dismissed some pt from practice
PPLPMDL080000001	Tallmadge	OH	44278	3/11/2002	talked about ipap for specific female pt from last visit. need to get that implemented
PPLPMDL080000001	Cleveland	OH	44111	3/11/2002	oxy and post op, cases of pts with oxy after pca, talked about how to dose according to how much percocet they would be using, several case types, follow up, senokot
PPLPMDL080000001	Stow	OH	44224	3/11/2002	isnt using alot of pain m eds refers out to pain mgmt, is using on chronic back pain and oa and ra pts. talked about generic use of theophyllines nad is slowly switching to uniphyl the only named brand and only once a day in the evening
PPLPMDL080000001	Akron	OH	44313	3/11/2002	chronic low back pain are the main types of pts getting OxyContin. Documentation and proper pt selection is the most important painpoint in treating chronic pain pts. Followed the intractable pain law with the documentation kit along with the pt comfot assessment sheet.
PPLPMDL080000001	Akron	OH	44311	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44113	3/11/2002	gave doc senokot and titration/for higher dose pts. who complained about const. place was packed, but he asked about doing a lunch to get Karen up to speed on oxycotin. He wants me to explain to her the tab mix like I did with him to avoid the q8 pitfalls. He said he is almost all q12, just a few outlyers. Noone needing titration or conversions.
PPLPMDL080000001	Akron	OH	44310	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL080000001	Akron	OH	44310	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44311	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Lakewood	OH	44107	3/11/2002	4 senokot and titration guides. they loved those, surprised to hear some people go to 4 tabs/day. Explained that if the constipation due to opiod, it may take that much to counteract the effects. gave doc an oxycotin conversion calculator to highlight titration chart so he can titrate and stay with q12 dosing. he was appreciative, but wanted something that included all meds, brought him an APS book and showed him the equianalgesic chart. He wants it so he can make good conversion from dilaudid to oxycotin or morphine. I showed him where it was on the oxycotin conversion chart and asked if there was somebody he was thinking about converting, he said no, just wanted the info. Next call- ask what is special about dilaudid.
PPLPMDL080000001	Akron	OH	44307	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44311	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44311	3/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Warrensville Hts	OH	44122	3/11/2002	highest dose now is oxy 160 q12h, says that he does not go as high as used to bc of abuse, says he switches talked about the oxy pi, talked about titration
PPLPMDL080000001	Fairlawn	OH	44333	3/11/2002	He has a patient that came to him on 320mg of OxyContin a day. This pt has had multiple back surgeries and just had another one. He said he is feeling better and would like to try and reduce his amount of OxyContin a day. He is now down to 80mg q12h and the goal is to get to 40mg q12h. He is a patient that will probably need pain medication for the rest of his life. We discussed the add on approach to convert pts on short acting opiods to OxyContin per PI. We went over the intractable pain law and documentation and assessment for the proper pt selection.
PPLPMDL080000001	Cleveland	OH	44106	3/11/2002	reviewed the results of Zuwalk study and he reinforced the QOL measures and lower readmissions more imporatn today then just FEV1 next bullet points for Uniphyl
PPLPMDL080000001	Akron	OH	44310	3/12/2002	md's titration of oxycotin is all over the board! started with the basics today and reinforced titration to 3 20's since md goes to 80 right away voiced some concerns with diversion analyzed his pt base and only had 1 diverter so far in over a year refocused to titration for ca pts
PPLPMDL080000001	Cleveland	OH	44109	3/12/2002	oxy per pi, taqlke aboutb use in ed, follow up
PPLPMDL080000001	Cleveland	OH	44115	3/12/2002	Met with Dr. Agneberg. he said that things are very busy. He is promoting morphine for the hospice as it is less expensive than Oxycotin and using Oxycotin when morphine is not effective. He apparently met with Ruth Plant and she is going to provide him with some information he requested. He said if there is anything new, to make sure he gets it.
PPLPMDL080000001	Akron	OH	44333	3/12/2002	What type of pt does he have the most trouble getting to take OxyContin? He responded by saying the majority or almost all of his pts. He has two big cases today one has a bone graft and the other the ulnar ligament repair that he said he will use OxyContin on.
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/12/2002	talked about pain mgmt conference for pa's with dr spiro, anmd on setting up appt with dr sawhny and getting hijm to think oxycotin per approp case
PPLPMDL080000001	Euclid	OH	44132	3/12/2002	Will reinforce the add on strategy for her LTC pts. Dr. told me of pt. at Gateway who was on MS Contin and one of the nurses took pt. off MS Contin and put her on Ultracet. Next day, Toby called Dr. Casteneda back and asked her to put pt. back on MS Contin. She did. I asked Dr. if she feels comfortable writing Oxycotin for non-malignant pain. She said she did in the nursing home, but not in her office. I explained the benefits of Oxycotin in terms of the delivery system compared to MS Contin. I explained other benefits per our PI. Really need to get her to think about Oxycotin for moderate to severe pain.
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/12/2002	says doesnt really use theophyllines is using singular and accolate, no competition and isnt interested in using any other products, maybe someday theop will come back into play, but for now, isnt interested. is using oxy without regard to the media, it is a godo analgesic and does approp doc and implementation on pt. will recommend senokot
PPLPMDL080000001	Cleveland	OH	44113	3/12/2002	talked about what is going to happen to this location office with separation of doctors, he already let go the pa and is probably going to cise tis location, talked about approp pt for oxy and use at mhmc
PPLPMDL080000001	Cleveland	OH	44113	3/12/2002	talked uni and copd, 400mg conversion frtom generic, folow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/12/2002	is using oxy bit is learyly wilt media influence he documents each pt and assess per visit. isnt interested in t theophylline family, adn likes senokot and suggested a mix of products with a narcotic and laxative property
PPLPMDL080000001	Middleburg Hts.	OH	44122	3/12/2002	doc says because of his accident, he cannot do anethst and is also not going to do pain mgmt any longer. but he is covering for yokiel in midst of changes in group. he was at symposium at landerhaven
PPLPMDL080000001	Warrensville Hts	OH	44106	3/12/2002	doc has great plans for developing APS in VA. He would like support for presentation on how to set up. Rollins from UVA. Fran will work on grant request. He really likes the Purdue conversions charts and wants a ton of them so he can explain to surgeons and nurses why he is converting and prescribing the way he does. We set up lunch on 4/14. He knows not all docs are rx's but thinks that the word will grow on people. Oxycotin only approved for ms contin failures, defined as intolerable side effects or rapid dose escalation. Docs have to call Dr. Fleming for approval and she will make sure the side effects are intractable. Applies to anyone who is getting va benefits, in or out pt.
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/12/2002	says doesnt really use theophyllines is using singular and accolate, no competition and isnt interested in using any other products, maybe someday theop will come back into play, but for now, isnt interested. is using oxy without regard to the media, it is a godo analgesic and does approp doc and implementation on pt. will recommend senokot



	Akron	OH	44333	3/12/2002	Talked about Uniphyl, he said all of his patients are getting theo 24 . I mentioned that Uniphyl was the only theo with an evening indication. he asked about onst of action of uniphyl, steday state and signs of toxicity with Uniphyl. I mentioned possible dose dumping with Theo 24. He has samples and wanted to read more about uniphyl, I gave him the study highlights with a dosing card. Next step is to find a new start pt, he said pts are doing well on theo 24. OxyContin, using for chronic arthritic pain, I gave him the intractable pain law and was very interested in reading it. Senokot-s samples.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2002	see onc and pain.
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	metro
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	metro and oxy
PPLPMDL0080000001					Did the 4th quarter 2001 hospice rebate. It was the largest one of 2001. Met with Dan Gauntner, R.N. he is the Palliative Care Specialist. He said that he is going to try to get me into Holy Family. He gave me the name of Steve Schnell, M.D. He is the medical director of Holy Family and needs help on pain management. Dan said there was a pt. at the home on Oxycontin and Duragesic. He will get back with me. Dan works at Holy Family one talked about oxy indication and delivery vs ms contin, is stocking and dispensing both without issues, isnt moving muxh theophylline but is stocking 400's, senokot is on shelf, stuck coupons to boxes
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/12/2002	stocking and filing, discussed previous senokot in svc, is recommending senokot
PPLPMDL0080000001	Parma Heights	OH	44130	3/12/2002	stocking and filing, discussed previous senokot in svc, is recommending senokot
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/12/2002	stocking and filing, discussed previous senokot in svc, is recommending senokot
PPLPMDL0080000001	Akron	OH	44333	3/12/2002	Senokot-s sampleas nad recommendations.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	rebate
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/12/2002	rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	rebates, pens, pads
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/12/2002	requested a few uniphyl only branded theo but doesnt use "alot" is using oxy for mod to severe pain for chronic pain, will recommend senokot
PPLPMDL0080000001	Akron	OH	44333	3/12/2002	He said he has one pt taking vicodin with a bad back and starting to take up to 6 a day, talked about conversion per OxyContin PI.
PPLPMDL0080000001	Westlake	OH	44145	3/12/2002	tumor board- doc does not allow inservices, mentioned a Jerry driscoll, from purdue, used to do a lot of programs and thats what doc would like to do. see about setting up smaller things just for this area on symptom mgmt.
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	talked about oxy and use in pots o, 10mg dose for most pts 1 to 2 for most cases, oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2002	Jackie in window. do lunches on thrs to catch silver and kellermeier. silverman-no reps. cindy zito there wed thr fri. lunch on 4/4
PPLPMDL0080000001	Oakwood	OH	45873	3/12/2002	a- fous with atc asked him about patients taking vic around the clock if there were any being dosed at q47 and how many tablets he prescribed said it would depend, around 120, asked about using around the clock and went into oxycontin indication discussed options fo roxycontin said that there are a few that would be an option c-asked him for new patients those currently on vicodin using around teh clock c-asked for rx uni- for copd patients add ing uni at night for peak affects
PPLPMDL0080000001					tumor board- doc says lunch has to be scrubbed becasue savona does not want reps in office. he said talk to pat about appt.
PPLPMDL0080000001	Westlake	OH	44145	3/12/2002	talked about oxy and dosing in oa pts as add on, has used will eval, follow up
PPLPMDL0080000001	Cleveland	OH	44105	3/12/2002	talked about titrationa nd higher doses, says that he is not writing as high now, switching to dura, pi, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/12/2002	new office going well, talked about bigger surgery cases for oxy, is doing rotator cuff later this week adn will try on 30mg q 12 and titrate as needed per pi, treats some chronic pain, uses alot of cox 2 inhib's
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	3/12/2002	luncheon with rheman - md stopped by quickly asked if he had titrated any pts with the 3 20's like we spoke last week he did not but did remember the concept shared that i would be sharing this with rheman today and the nursing staff as well
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/12/2002	new office going well, talked about bigger surgery cases for oxy, is doing rotator cuff later this week adn will try on 30mg q 12 and titrate as needed per pi, treats some chronic pain, uses alot of cox 2 inhib's
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	talked about dosing of oxy mainly writes for 10mg dose for cases, talke dabout titration and dosing per oxy pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	trauma used 20mg dsoc 2 of them q12 h for last case, talked about how to titrate down per pi, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/12/2002	post op, asked how to dose oxy in pts having thoracotomy, talked about approp doise based on perco, 20mg 1 to 2 q12, then down per pi
PPLPMDL0080000001	Akron	OH	44333	3/12/2002	one case with the basal bone repair in the left wrist. 1-2 10mg tabs q12h
PPLPMDL0080000001	Akron	OH	44333	3/12/2002	He wrote an OxyContin script for 20mg TID, I explained that it is a q12h medication but he said she has partial paralysis and this is the only medication that works and at this dosing schedule. Discussed dosing per OxyContin PI. I went over the ZUWallack study about adding Uniphyl to Srevent in COPD pts, he had a lady in a room that is severe COPD and need better control, he gve her samples of 400mg and wrote her a script, she has a UTI infection so he gave her macrobid that will not interact with Uniphyl. Senokot-s samples.
PPLPMDL0080000001					Hip and knee replacement for OxyContin 1-2 10mg tabs q12h.
PPLPMDL0080000001	Akron	OH	44333	3/12/2002	She is getting ready to go into practice on her own. She said she had one new pt that came to her after having spine surgery and still in some pain, he was taking vicodin every 4 hours so she put him on OxyContin 20mg q12 and we talked about conversions per OxyContin PI.
PPLPMDL0080000001					hit in the clinic area mentioned the start with message Q12 dose and steady state
PPLPMDL0080000001	Cleveland	OH	44106	3/12/2002	he likes to use oxycontin in hte more chronic conditions that they treat and in some of the more extensive procedures. typically after total joints patients are on the PCA for 2-3 days. He said usually he uses the oxycontin in the younger patients because they seem to have more pain than the elderly. he likes to use SA to gauge how the patients are healing after the procedure so he can get a base line of how their healing up. so the first week typically when their experiencing more pain is where he uses oxycontin . next call; any new starts?
PPLPMDL0080000001	Cleveland	OH	44109	3/13/2002	oa anf oxy, talked about oxy and how to dose for pts on sa agents, talked senokot, oxy per pi
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/13/2002	oxy for chroic oa, uni and copd, follow up .0625, 12 cc/hr in i/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0080000001					His pts at the crystal clinic are getting blocks that last 24-36 hours post op and may not need pain meds until maybe 48 hours later. These pts are also getting a vicodin script for 40 tabs. At the hospital they do not get blocks and there they get OxyContin and vicodin scripts together. The only pts at the clinic that are getting OxyContin are pts that the block does not take or can not tolerate vicodin.
PPLPMDL0080000001	Akron	OH	44333	3/13/2002	He is doing the same thing as Dr Bell, most pts at the clinic are getting blocks after the procedure and he said they can last up to 48 hours. So he just send them home with 40 vicodin and may take vicodin for only a day. OxyContin is being thought of as for more painful procedure at the hospital. At the hospital the pts do not get blocks and experience more pain post op.
PPLPMDL0080000001					HIT THE INDICATION PER PI TOO BUSY TO TALK TO ME IN DETAIL. NEXT ASK ABOUT CLASSIC OXYC START
PPLPMDL0080000001	Cleveland	OH	44106	3/13/2002	.0625, 12 cc/hr in i/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/13/2002	lunch could not get him to talk and respond to my message or get him to talk about a patient. He just kept saying talk about the featurews of oxycontin and I will consider it
PPLPMDL0080000001					
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2002	

	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0800000001					
PPLPMDL0800000001	Lakewood	OH	44107	3/13/2002	quick hit, he said he is still using Oxycontin on a limited basis
PPLPMDL0800000001	Lakewood	OH	44107	3/13/2002	he said he'll give mne 30 seconds for OxyContin so quickly asked him if any new patients on it and he mentioned a 60 year old female with severe rheumatoid that he said is doing fine so far. He said he'd sign for Uniphyl
PPLPMDL0800000001	Cleveland	OH	44106	3/13/2002	TALKED about the lunch opp but due to payment policy in grant to dept for lunch could not do it but can do at VA CALL VA NEUROSURG 1ST FLOOR DEBBIE
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	tasked about trauma and oxy 20mg use, now using 10mg and pts taking up to 4, so will now use 20mg 1 to 2
PPLPMDL0800000001	Westlake	OH	44145	3/13/2002	he said he has a couple of chronic patients that he manages with oxyContin and he only has one cancer patient on the patch
	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0800000001					
PPLPMDL0800000001	Lyndhurst	OH	44124	3/13/2002	she likes the script pads and is using them. I gave her a copy of the joint statement discussing hte fact that the DEA was part of the statement she felt was a good step in the right direction. She doesn't stop moving quick 10 seconds and that's it.
PPLPMDL0800000001	Westlake	OH	44145	3/13/2002	quick hit as he passed by in the hall, it is getting tougher to see anyone now that they have done away with samples. He said nothing to worry about he likes and uses his fair share of OxyContin and of Uniphyl
PPLPMDL0800000001	Cleveland	OH	44106	3/13/2002	hit in clinic and spent time on AHCPR acute pain he is very pro but it is often a matter of who the attending is on the case next talk about a classic oxyC case or a recent one
PPLPMDL0800000001	Cleveland	OH	44106	3/13/2002	hit all products at Resident/ Fellow Association lunch
PPLPMDL0800000001	Parma	OH	44129	3/13/2002	talked about opiate use and documentation, and treating constipation with opiates
	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0800000001					
	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0800000001					
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/13/2002	Doc came to AN lunch. would like to do a pain talk for oncologists. stop in tomorrow to discuss details.
PPLPMDL0800000001	Cleveland	OH	44106	3/13/2002	QUICK HALLWAY HIT AND PRODUCT MENTION NEXT DISCUSS HOW USING COMBOS
PPLPMDL0800000001	Parma	OH	44129	3/13/2002	talked about where he is using oxy on sx cases, he feels it works well on post op pts
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	talked about post op with oxya dn using percs for bt pain, post op 10s, follow up
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	talked about oxy and dosing for post op, comvewrsion and titraation guide, oxy per pi
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	talked about oxy and dosing he does not write alot of opioids, but says he like the idea will talk to residents
PPLPMDL0800000001	Westlake	OH	44145	3/13/2002	he said he doesn't use much theophylline anymore but will think more of UNIPHYL
PPLPMDL0800000001	Akron	OH	44333	3/13/2002	He is only using OxyContin for Acl repairs when vicodin does not hold the pain, giving 1-2 10mg tabs and also allowed to take vicodin inbetween.
	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
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PPLPMDL0800000001					
PPLPMDL0800000001	Mayfield Hts	OH	44124	3/13/2002	Doc came to AN lunch. would like to do a pain talk for oncologists. stop in tomorrow to discuss details.
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	see notes
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	see otes
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	oxy
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	see notes
PPLPMDL0800000001	Cleveland	OH	44109	3/13/2002	talked to diannae about getting to crum, she said need to tread lightly. asked if there had been any problems with oxy that he is rxing so much dura. she is not aware, except if it is cost , because they are leaving a lot of sample vouchers.
PPLPMDL0800000001	Parma	OH	44129	3/13/2002	spoke with robin, seh didnt know which or both senokots on formulary, Don has still not been replaced as director, there are many voids stocking uniphyl but dispensing much theos gone to generic morphine r/t not doing unit dose any more
PPLPMDL0800000001	Strongsville	OH	44136	3/13/2002	spoke with jim about the ms conotin rwebate offer will see if can use at this location
PPLPMDL0800000001	Parma	OH	44134	3/13/2002	stocking and filling, this site is still new and keeping the pharmacy open, is filinf oxy rx and seeing from many docs from brians territory
PPLPMDL0800000001	Brookpark	OH	44142	3/13/2002	went over power graph and left 2 ce's for chemotherapy and copd, is stocking and filling without difficulty, had an indicent with a questionable rx and called the doc (vicodin) and was litigimate, talked about recommending senokot for constipationg drugs and left samples
PPLPMDL0800000001	Mayfield Heights	OH	44124	3/13/2002	terry, things are going well and she has recommended senokot in afew cases and the patients did well
PPLPMDL0800000001	Akron	OH	44321	3/13/2002	Followed-up with Pat Donahue on the pt. she was going to put on Oxycontin. She said the patient went downhill and the Dr. did not want to convert to Oxycontin. She said she will be looking for other pts. to try it on.
PPLPMDL0800000001	Richfield	OH	44286	3/13/2002	Spoke with janet. She said they are trying to get pts. off Duragesic and on to Oxycontin. Said the patch is very expensive. I also explained the benefits of oral pain meds over other forms. She said the pts. on Oxycontin are doing well. Spoke with a few of the floor nurses and all seems to be going well as far as pain management is concerned.
PPLPMDL0800000001	Akron	OH	44307	3/13/2002	pens, pads
PPLPMDL0800000001	Akron	OH	44302	3/13/2002	pens, pads, rebate
PPLPMDL0800000001	Akron	OH	44305	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Akron	OH	44305	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Akron	OH	44305	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Akron	OH	44305	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Akron	OH	44307	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Akron	OH	44307	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Mogadore	OH	44260	3/13/2002	pens, pads, rebates
PPLPMDL0800000001	Parma	OH	44129	3/13/2002	talked a bout use of oxy in pt. dr ortega isnt doing surgery any more he is semi-retiring and dr young song is doing his neuro sx cases. dr said he is trying to push senokot to treat his constipated pts but is meeting much resistance, he stated pt are not interested?
PPLPMDL0800000001					
	Garfield Hts.	OH	44125	3/13/2002	talked a bout use of oxy in pt. dr ortega isnt doing surgery any more he is semi-retiring and dr young song is doing his neuro sx cases. dr said he is trying to push senokot to treat his constipated pts but is meeting much resistance, he stated pt are not interested?
PPLPMDL0800000001					
	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Louis, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paravetebrals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
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PPLPMDL0800000001					

	Mayfield Hts	OH	44124	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Lous, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paraveterals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44104	3/13/2002	Hilt all in office area keep trying to ID where not using oxyC and keep uni samples coming
PPLPMDL0080000001	Parma	OH	44129	3/13/2002	media isnt influencing his writing, he doc in his own notes per pt and does screen pt for, talked about generic use of theop;hylin and uniphyl is the only named brand
PPLPMDL0080000001	Lakewood	OH	44107	3/13/2002	lunch she said she will definitely use more Uniphyl the 2 circle makes perfect sense. She said using OxyContin for constant, persistant, chronic pain is a great place to position it
PPLPMDL0080000001	Parma	OH	44129	3/13/2002	talked about using oxy for chronic mod to severe pain when around the clock opiates is needed per pi pt
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/13/2002	he did get the script pads and is using them half of the time. he just wrote a script of oxycontin for a woman with rheumatoid for 20mg q-12 on a regular script pad. I gave him a copy of hte joint statement concerning balance policy on controlled drugs. He feels oxycontin has gotten an unfair bashing by the media so it's good to see this but public education is more critical.
PPLPMDL0080000001					HE WAS GLAD TO GET MORE SAMPLES. HE SAID HE JUST GAVE OUT THE LAST OF HIS 6005
PPLPMDL0080000001	Westlake	OH	44145	3/13/2002	he said he needed more samples to start his patients on Uniphyl
PPLPMDL0080000001	Westlake	OH	44145	3/13/2002	need to get some of his generic business with the power graph message
PPLPMDL0080000001	Westlake	OH	44145	3/13/2002	AHCPR GUIDELINE FOR ACUTE PAIN BUT LITTLE RESPONSE FROM HIM
PPLPMDL0080000001	Cleveland	OH	44106	3/13/2002	.0625, 12 cc/hr in l/d. going to start running pcea for post op soon, see if get chiro on orders. Krantz may bring to surg. But Nasr has experience with it from St Lous, likes but said did not last as long as bupi. Weller , Nadigam, Pineda, Poulos asked a lot of q, but said do not do much reg. check back. Prata said he is not getting good results with ropi for his hernia blocks discussed comparisons of ropi to bupi and levo to bupi, so he will try for paraveterals for breast and hernia. follow up, may be quicker way to get in surg. Grady said we had the bags upstairs, but needs vials for boluses. Left larry a note, but need to call him a lot to remind. call grady too to get on larry.
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/13/2002	
PPLPMDL0080000001					
PPLPMDL0080000001	Cleveland	OH	44109	3/13/2002	talked post op and dosing per oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	3/13/2002	QUICK produt mention in clinic but no time to talk at length classic oxycontin case?
PPLPMDL0080000001	Akron	OH	44307	3/13/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	3/13/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	3/13/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Rocky River	OH	44116	3/13/2002	quick hti sice they were very busy, went over titration guide and gave sENOKOOT s SAMPLES
PPLPMDL0080000001	Akron	OH	44307	3/13/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44333	3/13/2002	He gave OxyContin to a face lift pt yesterday, the procedure was 7 hours, 20mg q12h with vicodin for breakthrough.
PPLPMDL0080000001	Cleveland	OH	44104	3/13/2002	HIT THE BENEFITS OF Q 12 HR. AND DOCUMENTATION IS KEY ALSO ATS GUIDELINE AND SKTS
PPLPMDL0080000001	Cleveland	OH	44127	3/14/2002	oxy not good choice in her practice now, says writing less opiods, uni and copd
PPLPMDL0080000001	Solon	OH	44139	3/14/2002	tamper pads, she got hte script pads and is using them, she is a big LA morphine user. If she starts a patient SA morphine and determines that they need to go on LA then she stays with morphine. I can get more business if she used more percocet.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about todays surgery cases and what he was going to write , doing a total knee and a hip, he fettt he hip was a weak elder pt and didnt feel he wanted to write for oxy with him. but wil l consider for kneee
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about no generic equivalent to unipyl and only branded once a day
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2002	talked to jan about appt. she seemed surprised, will check with doc to see if he will see in office, she says normally he only sees reps in cancer center
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about approp pt and getting docs to think of oxy before vic with pt that are going to be taking opiates around the clock for ext period of time. looking for employ, since orthowest left, not enough work to supplement a pa for either group
PPLPMDL0080000001	Cleveland	OH	44115	3/14/2002	hit the indication and skt line focus on lbp and probe for objections
PPLPMDL0080000001	Cleveland	OH	44120	3/14/2002	Will not write for oxyContin x 10 stated in 3 minutes next uni detail and skts
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about approp pt, dr doesnt use alot of oxy, feels it "does not work" and that his pt seem to complain alot more about nausea and gi upest with oxy vs vic,k talked baout correct dosing, he seems to be writing for lower doses of oxy when compared to vic, talked about conversions, and extensive constipation treatment
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	hit indication and taked about relative to percocet next ask about next LBP start
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	talked about her pts taking sa now, add on hteraly, oxy per pi, follow up
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2002	doc would like to speak to onologists, looking at may 29. talked to martino to get some orthopods to dinner, no wives. doc will use our slide kits, so save him some work. wants a \$300 hundred honoraum. Talk to dergham and varghai about attending.
PPLPMDL0080000001	Solon	OH	44139	3/14/2002	I asked him if he would feel more comfortable using oxycontin if he had tamper resistant script pads to write on but he wasn't to enthusiastic about them. I keep going after patient types with fractures or crush injuries patients awaiting surgery
PPLPMDL0080000001	Akron	OH	44333	3/14/2002	Patient Comfort assessment sheet for patients to fill out in the waiting room, if circle continuous then these pts are candidttes for OxyContin. Went over conversion factors between hydrocodone and oxycodone. The Intractable pain law wa discussed, hit on checking the pts history and doing an initial pain assessment and then an ongoing pain aseement to develop a pain plan of action.
PPLPMDL0080000001	Akron	OH	44321	3/14/2002	He is writing vicodin for three weeks and then sending to the pain clinic. I went over the intractable pain law for documentation and getting a second opinio if pt needs opioids for an extended period of time. SHowed conversions from vicodin to OxyContin per OxyCtntin PI, I also tied in the pt comfort assessment guide and when the pt circles continuous pain, OxyContin is a possible choice.
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	lit drop- see at boards
PPLPMDL0080000001	Cleveland	OH	44127	3/14/2002	talked about oxy and senokot
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44122	3/14/2002	southpoint
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	see oncology, also talked to Colleen about the pain flow sheets
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2002	see laham
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2002	laham and sue, program and tit chart to sue
PPLPMDL0080000001	Strongsville	OH	44136	3/14/2002	grimm took over for saeed. he is only here on wed
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about the ms contin rebatE, THEY ARE NOT IN NEED OF MORPHINE AT THIS TIME, but i let them know it isnt until april 2 thru may 11, therefore they may need to bring in morphine by then
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked to maria ab out getting dr surgical blocks and to set up breckfast/lunch with morning or afternoon surgeons
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	HIT DEPT AND SOME RESIDENTS
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	HIT ALL PRODUCTS AND STOCKING
PPLPMDL0080000001	Solon	OH	44139	3/14/2002	Kathy, she sees oxycontin once and awhile from bamford but not to often. she gets scripts from all over the place pain guys some IM not much FP
PPLPMDL0080000001	Solon	OH	44139	3/14/2002	pretty much the same as the cvs across the street they get scripts from all over the place pain guys mostly but not much from the IM/FP groups
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/14/2002	rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/14/2002	rebate, pens, pads
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about treating s/e with opiates and senokot being a number one choice r/t 50mg docosate and senna stimulant
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	in the clinic area talked about indication for product and he reinforced allot time depends on the attending over the case AHCPR GUIDELINE
PPLPMDL0080000001	Mayfield Hts	OH	44124	3/14/2002	laham and sue, program and tit chart to sue
PPLPMDL0080000001	Solon	OH	44139	3/14/2002	OA, he doesn't like to take care of chronic pain patients he has a few that he knows need it and they do well but he doesn't want to increase the amount of pain patients so he would rather send them to pain management.
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	lit drop- pap pt. ed and senokot protocols. could not get back, next call find out if nurses go to boards, see if do a local event for onc nurses.
PPLPMDL0080000001	Tallmadge	OH	44278	3/14/2002	talked about approp pt and speaker program content
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	talked about using oxy, dr is uncomfortable feels it is too complicated of a product and possibly once media dies down and phamackied dont give him flack, he wl write for it, talked in great length about treating consitipation
PPLPMDL0080000001	Warrensville Hts	OH	44122	3/14/2002	talked about oxy and using it for pts still aking percs, add on therapy, says that he feels it can be an issue with pts who do not want to come off percs, will eval, senokot
PPLPMDL0080000001	Shaker Hts	OH	44122	3/14/2002	oxy and titration, talked about pt that he put on oxy last week, oa pt that has severe oa, was on percs, went to oxy 10mg doing well, follow up
PPLPMDL0080000001	Akron	OH	44333	3/14/2002	He categorized pts into arthritic pain, OA and chronic pain pts. More concerned with treating the chronic pain, percs, because always needing more medications. OA patients, some just taking vicodin every 6 hours, using the add on approach to convert to OxyContin by adding on OxyContin to vicodin and controllin gjust on OxyContin if possible. Patients taht are having trouble sleeping through the night are pts that can taking OxyContin, 12 hours of action allows the pts to sleep through the night.
PPLPMDL0080000001	Cleveland	OH	44106	3/14/2002	hit all products and focused on the start with message also uni and the ats skt for constip next titration
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	oxy plost op, titration and conversion guide, says will eval in total, in rehab he uses, follow up
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.

	Independence	OH	44131	3/14/2002	informed doc of ipap and left form with jill. doc asked about ms, explained that was covered too. asked if there were any new oxycontin starts and he said he just wrote for lady in chemo chair, her pain was keeping her awake, she is on 20q12h. he wrote 20 mg tab. I reminded that in order to titrate the next step 30 he would need a ten, so when initiating 20, use 2 10's so can titrate over phone. told veronica too. left senokot guide too, jill liked that, tell them it can save a phone call when pt knows to up the senokot.
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	rehab, says tht he talked to dr harris about dosing oxy above 40mg q12, says he has a pt that needs higher doses, titration guide, follow up
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	all insist that they are rixing oxycontin appropriately for pts who are coming in reporting of pain that interferes with sleep. They will start an older person at 10mg/12 for older pts reporting bone pain. Will convert sa pts who are out of control. Roxanne used to work on floor, and says there are still issues there about titrating high enough. But they will go with oxycontin until they get a pt who cannot be compliant with tabs or take oral, so go to patch. Teston says once she gets to more that 160/day, she feels there has to be a problem in the gut and will go iv. break that down with her more. Discussed ease of titration/onset. Nurses are doing assessments and roxanne will be doing symptom mgmt almost exclusively. Gave all titration guides, senokot titration guide, pt ed materials. Teston on pain mgmt committee and wants special protocols for floor because nurses are
PPLPMDL0080000001	Akron	OH	44333	3/14/2002	He is using The Duragesic patch for stable pain, he also mentioned using the patch for cancer pain. Once the patients are stable on other medications and he thinks that the pt needs chronic pain medications he will put on the patch, this includes OxyContin. He is not comfortable with titrating OxyContin. one confusing point was his mention that a 25umg patch is not enough and the 50umg patch is too much. Stable pain, some patients do well on OxyContin and other do better on the patch.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	all insist that they are rixing oxycontin appropriately for pts who are coming in reporting of pain that interferes with sleep. They will start an older person at 10mg/12 for older pts reporting bone pain. Will convert sa pts who are out of control. Roxanne used to work on floor, and says there are still issues there about titrating high enough. But they will go with oxycontin until they get a pt who cannot be compliant with tabs or take oral, so go to patch. Teston says once she gets to more that 160/day, she feels there has to be a problem in the gut and will go iv. break that down with her more. Discussed ease of titration/onset. Nurses are doing assessments and roxanne will be doing symptom mgmt almost exclusively. Gave all titration guides, senokot titration guide, pt ed materials. Teston on pain mgmt committee and wants special protocols for floor because nurses are
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Lyndhurst	OH	44124	3/14/2002	asked doc if he had any oxycontin starts in the last week. of course he did. asked why he went with oxycontin/it works, he uses all the time. he said it was 20q12h. told him if the pt needed titration, the next step would be 30 mg then 40. reminded onset/titration diff v. dura. gave senokot titration guide to save a phone call from pt who is backed up.
PPLPMDL0080000001	Akron	OH	44302	3/14/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Beachwood	OH	44122	3/14/2002	now writing oxy for any rehab pt that needs atc meds for more than a few weeks, talke doxy pi and titration
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/14/2002	all insist that they are rixing oxycontin appropriately for pts who are coming in reporting of pain that interferes with sleep. They will start an older person at 10mg/12 for older pts reporting bone pain. Will convert sa pts who are out of control. Roxanne used to work on floor, and says there are still issues there about titrating high enough. But they will go with oxycontin until they get a pt who cannot be compliant with tabs or take oral, so go to patch. Teston says once she gets to more that 160/day, she feels there has to be a problem in the gut and will go iv. break that down with her more. Discussed ease of titration/onset. Nurses are doing assessments and roxanne will be doing symptom mgmt almost exclusively. Gave all titration guides, senokot titration guide, pt ed materials. Teston on pain mgmt committee and wants special protocols for floor because nurses are
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL0080000001	Akron	OH	44319	3/15/2002	We talked about random urine screening for his chronic opioid using patients. I told him that oxycodeone will not show up specifically for these testing, the only way to get specific opioids is to do serum draws and test it this way. I went over the intractable pain law as the steps to take. The most important is patient assessment, he is going to use the patient comfort assessment sheet to have all pain patients fill out and to get as much information about patients. I also emphasized along with the intractable pain law to get previous records of pts and then to evaluate if pts should get opioids for chronic pain. One new recent pt on OxyContin for diabetic
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Lakewood	OH	44107	3/15/2002	quick hit in the hall he said he has shied away from oxycontin because he has had some patients that have made it clear that they do not want to be put on OxyContin. He said he does not have the time or desire to explain how OxyContin works
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL0080000001	Lakewood	OH	44107	3/15/2002	quick hit through the window, he said he has put a few patients on oxycontin when vicoprephen has failed, he said he goes to Oxy instead of Percocetr
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL0080000001	Cleveland	OH	44113	3/15/2002	talked about oxy and pt he has that is taking viac 8 per day, convewrsion to oxy 20mg
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
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PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Lakewood	OH	44107	3/15/2002	he said he uses almost all Uniphyl. It is a medicine that he trusts, it works and he has an ample supply of samples to start patients
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL0080000001	Westlake	OH	44145	3/15/2002	quick hit through the window, mentioned oxycontin if any patients lately and he said no n ot really. Need more time with him. He said he has n't had as many pain cases lately
PPLPMDL0080000001	Cleveland	OH	44113	3/15/2002	oxy vs dura, says will use oxy in any pt that does not want anything other than a pill, talked about oxy and how can start and keep on, follow up
PPLPMDL0080000001	Cleveland	OH	44109	3/15/2002	talked in ed, no oxy use now, says though that not being asked as much for oxy as before, talked about dosing
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL0080000001	Akron	OH	44319	3/15/2002	OxyContin for severe arthritic pain and if needs meds more than 45 days will send to pain clinic.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL0080000001	Cleveland	OH	44109	3/15/2002	er, oxy only in ca pts and sickle cell, talked about dosing for fractures
PPLPMDL0080000001	Akron	OH	44319	3/15/2002	Dr chose not to use the patient comfort assessment sheets for her patients, but we did go over the intractable pain law and emphasized documentation and assessment.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL0080000001	Lakewood	OH	44107	3/15/2002	he said he knows OxyContin helps a lot of people and will not let the bad of a few ruine it for the many that are benefited
PPLPMDL0080000001	Cleveland	OH	44109	3/15/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44113	3/15/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44113	3/15/2002	oxy and use
PPLPMDL0080000001	Brecksville	OH	44141	3/15/2002	Richard D'Atri pharmacy director for Ambulatory Care Center. fills all outpt orders from VA docs for VA pts. OxyContin considered non-formulary. Approved by Dr. Fleming. Usually approved after side effects to oramorph.
PPLPMDL0080000001	Cleveland	OH	44106	3/15/2002	Duragesic gets filled a lot, too. He would like some education on pain mgmt for dept. they also have an inpt pharm for the nursing home.
PPLPMDL0080000001	Westlake	OH	44145	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL0080000001					Met with Denise McNamara. She said that they are up to 1500 beds. I informed her as to where I was with the home she referred to me. She said she has another one in Rae Ann Suburban. They service the Rae Ann homes. Denise told me that Dave Cousino is their consultant. She gave me his card. I will contact him.

	Westlake	OH	44145	3/15/2002	Did an in-service on Oxycontin. This is a workmans comp. case management organization that services the state of Ohio. They manage workmans compensation claims. They had many pts. on Oxycontin and wanted an in-
PPLPMDL080000001					service. I did the in-service. This is not an organization I would continue to call on.
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL080000001	Cleveland Hts	OH	44118	3/15/2002	hit oxyC and the single entity benefits next check on uni
PPLPMDL080000001	University Hts	OH	44118	3/15/2002	hit the single entity benefits and filling scripts but not many
PPLPMDL080000001	Akron	OH	44319	3/15/2002	Dr minich and Dr Braman are writing OxyContin, discussed opioid contracts .
PPLPMDL080000001	Barberton	OH	44203	3/15/2002	caught some of the FP residents.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	rebate, pens, pads
PPLPMDL080000001	Lakewood	OH	44107	3/15/2002	lunch he said he has a couple of patients that can b enefit from the add on approach. He knows that he has 2 or 3 older patients who are at risk of renal or liver problems because of the reduced clearance and they already have problems as it is.
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL080000001	Cleveland	OH	44119	3/15/2002	says he see what he can do. he does do some open flap procedures that are more involved so ATC pain control might benefit some of these patients I gave him the titraiton card to adjust the dose
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Westlake	OH	44145	3/15/2002	he said he is using some OxyContin again . He said he is going to get into it slowly. He put a new patient for chronic back problems on OxyContin last week
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	Hit all products focused on the single entity and benefits no APAP for oxyC. Uni for COPD & ATS guideline skts too. next soap marcus close for starts
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	doc would like support for spine care. gave him paperwork to apply for grant from purdue.
PPLPMDL080000001	Lakewood	OH	44107	3/15/2002	went over guidelines show WHO ladder and APS suggesting oral before transdural
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Uniontown	OH	44685	3/15/2002	I went over the intractable pain law with both physicians which addressed documentation and assessment, i stressed the pt comfort assessment sheet and when continous pain is circled, oxyContin is an option to trat the pt's pain. Left the ZuWallack study for COPD pts.
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
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PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit AHCPR guideline in the clinic and conversion to oral dose OxyContin next ask about caseload
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Lakewood	OH	44107	3/15/2002	he sais he uses oXyCONTION ALL THE TIME. IT JUST DEpends on what the procedure is and the individuals pain threshold
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44106	3/15/2002	hit all products and detailed stay with message reviewed Uni for COPD and skts next get someone to talk about a case
PPLPMDL080000001	Cleveland	OH	44113	3/15/2002	oxy and add on therapy, oa pt started last week, talked vs darvocet, uni and copd
PPLPMDL080000001	Cleveland	OH	44105	3/15/2002	talked mainly about uni, conversion from generic theo, oxy and oa and add on therapy
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44333	3/15/2002	Using the patch more for chronic stable pain. These patients are pts that he said were starting to take too many oxyContin and needing the dose to be titrated.
PPLPMDL080000001	Lakewood	OH	44107	3/15/2002	she said they get a lot of shady looky customers so they often call the doc offices as a precaution . Went over titration guide
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44113	3/15/2002	post op, oxy and use in mtotal knees, talked about dosing sa for bt pain, conversiona nd titration guide, oxy pi
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/15/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44113	3/18/2002	talked mainly abou uni and copd, 400mg dose
PPLPMDL080000001	Cleveland Hts.	OH	44118	3/18/2002	Product mention but he wants to set noon appt. ..lunch to get very detailed
PPLPMDL080000001	Shaker Hts	OH	44122	3/18/2002	talked again about add on therapy, he says that hehas not yet used in that way, did talk about pt on atc darvocet, oxy pi
PPLPMDL080000001	Cleveland	OH	44106	3/18/2002	she would use oxyC and still does whenever she can but the FSS / VA formulary prevents first line use. She said she still writes allot of it and in community too on lunch Marcus
PPLPMDL080000001	Cleveland	OH	44109	3/18/2002	talked about poswt op, uses it i n any case that needs atc meds for more than a few weeks, talke about dosing, oxy pi
PPLPMDL080000001	S Euclid	OH	44121	3/18/2002	hit the Marcus in summary and single entity for oxyC next ask about patch
PPLPMDL080000001	Cleveland Hts	OH	44118	3/18/2002	doc would like to see us pull together symposium type event with state med board, sherrif agent and state board of pharm on what docs should be doing to assist in identifying seekers
PPLPMDL080000001	Cleveland	OH	44122	3/18/2002	zaldi
PPLPMDL080000001	Cleveland	OH	44109	3/18/2002	oxyhy and metro
PPLPMDL080000001	Cleveland	OH	44109	3/18/2002	see notes
PPLPMDL080000001	Cleveland	OH	44195	3/18/2002	hit the ER nurses and some residents need to touch base with Queen
PPLPMDL080000001	Cleveland Hts	OH	44118	3/18/2002	hit all products nothing that holding us back next merchandise for skts
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/18/2002	rebates, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/18/2002	rebate, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/18/2002	rebates, pens, pads
PPLPMDL080000001	Solon	OH	44139	3/18/2002	Was using in sleep apnea and tonsil ectomy, he got some flak from Mary sue mccalalan pharm-d at hill crest about using oxycontin after procedures. He agreed to revisiti oxycontin in leep apnea procedures and tonsil ectomy went over dosing of 20mg q-12. he also agreed to consider using oxycontin in in CA patietns prior to surgery for pain management. generally after removal of the cancer they don't need as much pain control
PPLPMDL080000001	S Euclid	OH	44121	3/18/2002	hit the single entity benefits and need to follow up on lunch he is remaining positive twards oxyC but still considers abuse as a deterrent
PPLPMDL080000001	Warrensville Hts	OH	44122	3/18/2002	set up breakfast for or lounge, oxy and post op, pi
PPLPMDL080000001	Akron	OH	44312	3/18/2002	Chronic low back pain is the main condition he mentioned using vicodin and percocet, most pts that go to a long acting are from percocet after vicodin. He does not see the equivalence of hydrocodone to oxycodone. OxyContin the best option when going to long acting The Marcus reprint is the best piece to show the advantages of long acting vs short acting.



	Cleveland	OH	44112	3/18/2002	abramoff, was unaware of chirocaine purchase, got slides back from her. she said no one will be using chiro there? replied that if the situation arises at least its there. Abraksia said the hodgkins pt was doing well. reinforced that the benefit was that he was able to titrate quickly to get pts under control. Carol asked if we could sponsor for congress. told her no. she was surprised since she already had a couple of reps who were sponsoring her through a grant to the hospital.
PPLPMDL0080000001	Cleveland	OH	44112	3/18/2002	abramoff, was unaware of chirocaine purchase, got slides back from her. she said no one will be using chiro there? replied that if the situation arises at least its there. Abraksia said the hodgkins pt was doing well. reinforced that the benefit was that he was able to titrate quickly to get pts under control. Carol asked if we could sponsor for congress. told her no. she was surprised since she already had a couple of reps who were sponsoring her through a grant to the hospital.
PPLPMDL0080000001	Akron	OH	44308	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44109	3/18/2002	talked postop up use of oxy, talk about how to use it 10mg and titrate up and down as NEEDED, OXY PI
PPLPMDL0080000001	Akron	OH	44305	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Beachwood	OH	44122	3/18/2002	talked about the cases needing more than a weeks worth of opioids, talked about oxy pi in those cases, talked about how to titrate down
PPLPMDL0080000001	Cleveland	OH	44109	3/18/2002	talked post op and burn unit use, oxy per pi and how to titrate, conversion guide
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44112	3/18/2002	abramoff, was unaware of chirocaine purchase, got slides back from her. she said no one will be using chiro there? replied that if the situation arises at least its there. Abraksia said the hodgkins pt was doing well. reinforced that the benefit was that he was able to titrate quickly to get pts under control. Carol asked if we could sponsor for congress. told her no. she was surprised since she already had a couple of reps who were sponsoring her through a grant to the hospital.
PPLPMDL0080000001	Akron	OH	44305	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44112	3/18/2002	abramoff, was unaware of chirocaine purchase, got slides back from her. she said no one will be using chiro there? replied that if the situation arises at least its there. Abraksia said the hodgkins pt was doing well. reinforced that the benefit was that he was able to titrate quickly to get pts under control. Carol asked if we could sponsor for congress. told her no. she was surprised since she already had a couple of reps who were sponsoring her through a grant to the hospital.
PPLPMDL0080000001	Cleveland	OH	44109	3/18/2002	talked about post op and using it in cases where pts need atc meds, talked about dosing and titration
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2002	Laura at conference today. she wanted to get more senokot samples in unit bring down this week. she did say she has been starting a lot pt on oxycotin because she does think morphine is leading to more dside effects.
PPLPMDL0080000001	Akron	OH	44333	3/19/2002	He wrote two scripts yesterday for chronic arm and wrist pain. He is writing it for two procedures today, one is a scaphoid procedures and the other is a left wrist reconstruction with bone graft. Talked about patients that are not comfortable with OxyContin and he said it is most of his patients.
PPLPMDL0080000001	Rocky River	OH	44116	3/19/2002	Great call he said he has recently stepped up his use of OxyContin because he has seen a lot of success with it. All of his patients have evidence of damage like disc. damage ect. so he is not so concerned with abuse because he does realize that all the pain meds have the same abuse potential anyway. He is switching all his theophylline patients to Uniphyl and he really liked the Jake 2 circle example. He recommends Senokot s FOR ALL HIS PIAN PATIENTS AND FOR CONSTIPATION. hE SAID HE WAS TRAINED WELL WITH AUDREY
PPLPMDL0080000001	Lakewood	OH	44107	3/19/2002	he said he likes to start patients on free samples first then have them get their script filled
PPLPMDL0080000001	Hudson	OH	44236	3/19/2002	talked about concerns with dr indicted in florida on man slaughter charges and he and rigby stated the ama has notified the docs (all docs) to really be tight with treating pain, for a dr can be sued for manslaughter we also discussed dr that we prosecuted for not treating pain as well, they are concerned about the legalities of treating pain. i told them we would address those concerns at our speaker dinner program; left ruth plant a vm to discuss these concerns with the docs, talked about use of uniphyl and the distall lobe lecture. and senokot use and recommendation
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor boards- set up something with mansours unit. nice guy and allowing lots of access. he says surgeons are still writing oxy. I explained that invoices were dropping and could not find out why.
PPLPMDL0080000001	Lakewood	OH	44107	3/19/2002	lunch great call he said he is switching all his chronics who need more than 3 short acting in a day to OxyContin. He likes UNIPHYL FOR THOSE WHO HAVE DIAPHAGMATIC problems
PPLPMDL0080000001	South Euclid	OH	44121	3/19/2002	hit the benefits of chronotherapy in the lab and got him to sign for more samples - summed up Zuwalick next get pt. specific
PPLPMDL0080000001	Cleveland	OH	44195	3/19/2002	quick hit in the cat walk of A blig using Uniphyl regularly and likes the q/ day dose next Zuwalick
PPLPMDL0080000001	Cleveland	OH	44113	3/19/2002	uni and copd, sample and talked about generic vs uni, folow up
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor board. ludin says rose will actually start presenting cases for gyn onc boards, was not sure when they will be.
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor boards- set up something with mansours unit. nice guy and allowing lots of access. he says surgeons are still writing oxy. I explained that invoices were dropping and could not find out why.
PPLPMDL0080000001	Cleveland	OH	44111	3/19/2002	er, talked about oxy and using it in pts that come in on oxy, also fractures, follow up
PPLPMDL0080000001	Lakewood	OH	44107	3/19/2002	she was in a hurry and said she just wrote a Uniphyl script today but sends most of her pain patients to Diab if it is arthritis related
PPLPMDL0080000001	Akron	OH	44333	3/19/2002	He thinks that all chronic opioid patients are just misusing the medications and he feels if surgery does not relieve the pain then they need to be seen by pain management. he specializes in spine cases and is doing alot of microdissectomies but giving vicodin and then if not controlled on it will give OxyContin. he definitely feels OxyCotin is stronger than vicodin.
PPLPMDL0080000001	Rocky River	OH	44116	3/19/2002	she liked the Uniphyl protocols to give to patients who get pain scripts
PPLPMDL0080000001	Rocky River	OH	44116	3/19/2002	talked about potencies and showed from PI.
PPLPMDL0080000001	Cleveland	OH	44113	3/19/2002	oxy and dosing
PPLPMDL0080000001	Cleveland	OH	44113	3/19/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44111	3/19/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44102	3/19/2002	metro
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor board. ludin says rose will actually start presenting cases for gyn onc boards, was not sure when they will be. Obi, quiet. gave them the senokot protocol, they like those and will give to the nurses.
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2002	ICC Onc nurse conference.
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor board
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor boards- set up something with mansours unit. nice guy and allowing lots of access. he says surgeons are still writing oxy. I explained that invoices were dropping and could not find out why.
PPLPMDL0080000001	Cleveland Hts	OH	44118	3/19/2002	they are being extra careful filling rx's with the recent robberies
PPLPMDL0080000001	Fairlawn	OH	44333	3/19/2002	Seeing more OxyContin, still more vicodin. Senokot-s samples.
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor board. Ludin says rose will actually start presenting cases for gyn onc boards, was not sure when they will be.
PPLPMDL0080000001	Cleveland	OH	44109	3/19/2002	tumor boards- set up something with mansours unit. nice guy and allowing lots of access. he says surgeons are still writing oxy. I explained that invoices were dropping and could not find out why.
PPLPMDL0080000001	Westlake	OH	44145	3/19/2002	he said he likes OxyContin for his chronic patients with moderate to severe constant pain and has not bought into the acute constant pain yet
PPLPMDL0080000001	Akron	OH	44333	3/19/2002	I found out that he gives his patients a vicodin script and their pre op visit and are to gete it filled before surgery day, he usually gives 60 tabs. Some of the patients loose the script before the day of surgery. The convenience of calling in refills and he says that if switched from OxyContin to vicodin after surgery, pts would get suspicious, this is just a cop out, but will only use OxyContin for severe chronic pain where vicodin is not working.
PPLPMDL0080000001	Cleveland	OH	44113	3/19/2002	post op talked about oxy dosing in the cases that need pca and one week or more meds, oxy pi
PPLPMDL0080000001	Richmond Hts	OH	44143	3/19/2002	gave him some senokot samples and asked him to use oxycotin as add on therapy for patients on SA having difficulty switching over
PPLPMDL0080000001	South Euclid	OH	44121	3/19/2002	hit the copd step ladder claims to have converted one for us next more specific on pt.s
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2002	hit in the lot and asked him to keep mind oxyC for his stones population he suggested to talk to Bodner about them as he may see candidates
PPLPMDL0080000001	Tallmadge	OH	44278	3/19/2002	talked about concerns with dr indicted in florida on man slaughter charges and he and rigby stated the ama has notified the docs (all docs) to really be tight with treating pain, for a dr can be sued for manslaughter we also discussed dr that we prosecuted for not treating pain as well, they are concerned about the legalities of treating pain. i told them we would address those concerns at our speaker dinner program; left ruth plant a vm to discuss these concerns with the docs, talked about use of uniphyl and the distall lobe lecture. and senokot use and recommendation
PPLPMDL0080000001	Cleveland	OH	44113	3/19/2002	talked about case penhas tom, hand case that will need alot of meds, talked about 10mg dose of oxy, pi
PPLPMDL0080000001	Westlake	OH	44145	3/19/2002	she said she recently put a couple of patients on Duragesic just to see first hand how it works. She said the jury is still out on it
PPLPMDL0080000001	Tallmadge	OH	44278	3/19/2002	talked about concerns with dr indicted in florida on man slaughter charges and he and rigby stated the ama has notified the docs (all docs) to really be tight with treating pain, for a dr can be sued for manslaughter we also discussed dr that we prosecuted for not treating pain as well, they are concerned about the legalities of treating pain. i told them we would address those concerns at our speaker dinner program; left ruth plant a vm to discuss these concerns with the docs, talked about use of uniphyl and the distall lobe lecture. and senokot use and recommendation
PPLPMDL0080000001	So Euclid	OH	44121	3/19/2002	in the stairwell asked him if started any lately - said yes unfortunately and sitad Flu suit need to turn around
PPLPMDL0080000001	Cleveland	OH	44111	3/19/2002	oxy and using in fractures and cases that are going to be admitted, follow up, oxy pi
PPLPMDL0080000001	Cleveland	OH	44106	3/19/2002	Lisa at conference. Just some small talk. she liked the senokot protocols gave here a couple told her I would be bringing by samples.
PPLPMDL0080000001	Akron	OH	44333	3/19/2002	The media scared him away, but is considering it for joint replacement procedures in the older patients along with taking vicodin to help with the pain.
PPLPMDL0080000001	Richmon Hts	OH	44143	3/19/2002	I gave him a copy of the joint statement. Last call he was apprehensive about using controlled drugs.



	Tallmadge	OH	44278	3/19/2002	discussed pt to be on ipap and gave him the phone number to get the application for her. talked about other areas he could use oxycontin and what he thought an extended period of time was, talked about treating the s/e of opiates with senokot
PPLPMDL0800000001	Cleveland	OH	44113	3/19/2002	post op, case today in total knee, oxy 20mg dose, follow up
PPLPMDL0800000001	Tallmadge	OH	44278	3/19/2002	talked about concerns with dr indicted in florida on man slaughter charges and he and rigby stated the ama has notified the docs (all docs) to really be tight with treating pain, for a dr can be sued for manslaughter we also discussed dr that we prosecuted for not treating pain as well, they are concerned about the legalities of treating pain. i told them we would address those concerns at our speaker dinner program; left ruth plant a vm to discuss these concerns with the docs, talked about use of uniphyl and the distal lobe lecture. and senokot use and recommendation
PPLPMDL0800000001	Akron	OH	44333	3/19/2002	has the perception that the majority of patients want OxyContin to misuse it. he does have some patients on oxyContin for chronic back pain, that are not being controlled on vicodin. Has alot of apprehension with using opioids for chronic pain, short term use of opioids. Uniphyl for COPD patients with nocturnal problems.
PPLPMDL0800000001	Cleveland	OH	44195	3/19/2002	hit the headache clinic
PPLPMDL0800000001	Akron	OH	44333	3/19/2002	He still is using a ton of vicodin, can not get the difference b/w which patients are getting OxyContin. He does say that the majority of patients that he sees are spine, neck and back pain patients. These patients are either getting 30 days of vicodin before going to surgery or if they are not surgery candidates then he will treat them with pain medications. He usually uses darvocet first, then vicodin and then OxyContin. i tried to talk to him about proper patient assessment but not very interested, he just wants to take the path of least resistance. Patients that come back in 30 days he will give OxyContin, if not coming back for three months he will give vicodin, in case may need a refill and he can just call it in.
PPLPMDL0800000001	Cleveland	OH	44195	3/19/2002	hit the PI indication for OxyC and asked if he sees other than headache population answer is not often most all headache next probe into protocol for OxyC/ headache population
PPLPMDL0800000001	Lyndhurst	OH	44124	3/19/2002	Next call: How many patients has she carried over from pain management? She wants to still take care of her pain patients probably 200 or more will follow her at lyndhurst. In the scope of her new practice cluster head aches are a good patient type for oxycontin d/t duration of up to 2 months. She will continue to maintain her low back patients if they follow here.
PPLPMDL0800000001	Akron	OH	44313	3/19/2002	chronic pain, low back pain or arthritic condition. She also mentioned OxyContin for cancer pts. Two recent pts both were back pts not being controlled on vicodin. Left her a uniphyl dosing piece.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cleveland	OH	44113	3/19/2002	talked about dosing oxy in pts ion the pain clinic, talked about how he can easily he can add to pervocet, talked about how to titrate as needed per pi
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cleveland	OH	44113	3/19/2002	talked about oxy and post op, dosing oxy in only severe cases, using in chroic pain, talked about titration, follow up
PPLPMDL0800000001	Lyndhurst	OH	44124	3/19/2002	Next call i set up a lunch with her a Tucker in two weeks will discuss titration with pain patients she is maintaining. She is maintaining a few of her chronic pain patients but is not pursuing any new ones. most of her workers comp stayed downtown. she will continue to maintain the pain patients that follow her to lyndhurst.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Rocky River	OH	44116	3/19/2002	she doesw not have a good handle on pian management. Drop off more pain info. Went over titration guide
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/19/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Akron	OH	44333	3/19/2002	Patient with spinal myelopathy older man that is not a candidate for surgery, he is getting 160mg in morning, 80mg 8hrs later and 80mg 8 hours. Talked about q12h dosin per OxyContin PI.
PPLPMDL0800000001	Akron	OH	44304	3/20/2002	spoke with karen regarding my senekot sample situation and that as soon as samples are delivered she would receive them coupons/rebates provided karen ctds to believe per pts experience that oxycontin is the best long acting med available for pts that fit our indication-- did ask me to talk with ro regarding the differences btw duragesic and oxycontin for they are seeing more duragesic from that dept. Karen aware of warnings and unhappy with pain relief that it provides
PPLPMDL0800000001	Northfield	OH	44067	3/20/2002	talked about appropriate pt and assessment and documentation. discussed nti of theophyllines and no generic to uniphyl
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Mekhill still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so i was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials i handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001	Cleveland	OH	44109	3/20/2002	plastics, cases needing atc meds are limited to ca and to extreme reconstruction cases, talked about how to dose and sa fro bt pain, follow up
PPLPMDL0800000001	Cleveland	OH	44111	3/20/2002	talked post op, oxy conversioa ndhow to dose after pca, follow up
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Mekhill still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so i was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials i handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001	Euclid	OH	44119	3/20/2002	bullet points, i asked her if oxycontin has fallen out of her favor d/t the last year of media blitz? she likes the drug and patients do well on it. she doesn't like to send patients home on any opioid.
PPLPMDL0800000001	Westlake	OH	44145	3/20/2002	quick hit he said he uses Oxycontin as well a lot of things but matches the patient to the pain med
PPLPMDL0800000001	Westlake	OH	44145	3/20/2002	lunch he said he cut back on his oxyContin but mentioned that he is seeing a lot more pediatrics
PPLPMDL0800000001	Akron	OH	44304	3/20/2002	md started a new pt on oxycontin 20 q 12 -- discussed with him again where he will take the pt if and when the pain escalates md asked how the co was doing on the heels of the media attention feels it is a great drug for those pts that fit our indication which i repeated for him
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Mekhill still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so i was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials i handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001	Cleveland	OH	44109	3/20/2002	uro clinic, talked about using oxy again in nephrectomy, painful procedure and need atc meds, dosing from pi, conversion
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Mekhill still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so i was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials i handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Mekhill still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so i was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials i handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001					

	Euclid	OH	44119	3/20/2002	refer any patients to chauhan, he has refered a couple to chauhan. the scope of his practice has changed considerably. He only uses 20-40 mg q-12 for the higher doses of ocycontin now before he had patients on upwards of 900mg a day.
PPLPMDL080000001					
PPLPMDL080000001	Parma	OH	44129	3/20/2002	talked with ma debbie who is pregnant and mother is still on uniphyl doing well for her asthma, sees where dr g is writing oxycontin and if media attention effects his writing of opiates on the whole
PPLPMDL080000001	South Euclid	OH	44121	3/20/2002	mostly female urology but need to probe into what types of cases he does requiring pain meds and nail down to one or two
	Akron	OH	44333	3/20/2002	He thinks OxyConti is more potent that codeine and hydrocodone, i showed the PI and equidose and he does not agree with it. OxyContin is used for patients that can not have surgery or are waitin gfor surgery. Basic arthritis patients do not need something as strong as OxyContin.
PPLPMDL080000001	Akron	OH	44333	3/20/2002	She had to let some OxyContin patients go from her practice for misusing it. I talked to her about proper patient selection with the comfort assessment sheet along with getting past history before prescribing and opioid. The intractable pain law and the documentation kit. Uniphyl, ZUWallack study and she had a COPD pt in mind not controlled on Serevent.
PPLPMDL080000001	Cleveland	OH	44195	3/20/2002	Mekhai still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL080000001					
PPLPMDL080000001	Lakewood	OH	44107	3/20/2002	lunch he came in late but agreed to use Oxycontin for his constant around the clock post ops
PPLPMDL080000001	Cleveland	OH	44195	3/20/2002	hitall products and reviewed the conversion from morphine next add on tx.
PPLPMDL080000001	Akron	OH	44304	3/20/2002	shared with md how many percocet is equivalent to 10 and 20 mg oxycontin q 12 for pts that fit indication rmd states nothing!
PPLPMDL080000001	Akron	OH	44304	3/20/2002	spoke with rodechia (pain mgt rn) hasn't had any further denials from mds when asking to switch them from short acting over to long actings-- no set number as to when they switch was her first response but when i spoke of the tylenol recommendation for healthy vs compromised pts she stated 4-5 percocet a day defines that the pt needs around the clock relief
	Cleveland	OH	44195	3/20/2002	Mekhai still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44112	3/20/2002	side effect piece, terms in pain mgmt.
PPLPMDL080000001	Parma	OH	44129	3/20/2002	hit all products and need to be a resource with the pain cd rom and documentation to help him with oxyC pop
					doc really upset today. wanted to know what purdue would if he was charged with something. I told him we could not do anything, but that if he is practicing good medicine and documneting, authorities will not bother. he feels they are trying to make a case against him. turns out medicaid is investigating him because he was billing hospital codes for office injections. Kim says he has been beating up everyone. left it at that, but let him know that all info i share is with the goal of protecting his practice while helping pts in pain get the relief they need. he wants to know more about the graves case in florida, like transcripts.
PPLPMDL080000001	Cleveland	OH	44195	3/20/2002	Mekhai still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
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PPLPMDL080000001					
PPLPMDL080000001	Euclid	OH	44117	3/20/2002	joint statement, he has been solid across the board with oxycontin he thinks it's good that things like the joint statement are being produced but he is confident in his use and his patients are doing well on it.
PPLPMDL080000001	Westlake	OH	44145	3/20/2002	quick hit in the hall, he said he is using oXYCONTIN BUT IS VERY CAREFULL WITH ALL THE AbusE. HE SAID HE HAD ONE PATIENT WHO HE FOUND OUT WAS ABUSING
PPLPMDL080000001	Cleveland	OH	44109	3/20/2002	see notes
PPLPMDL080000001	Cleveland	OH	44111	3/20/2002	shamir notes
PPLPMDL080000001	Cleveland	OH	44111	3/20/2002	fairview, shamir
PPLPMDL080000001	Cleveland	OH	44111	3/20/2002	smair and musca
PPLPMDL080000001	Cleveland	OH	44127	3/20/2002	see wine
PPLPMDL080000001	Cleveland	OH	44195	3/20/2002	Mekhai still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL080000001					
PPLPMDL080000001	Garfield Hts.	OH	44125	3/20/2002	spoke with pauline from Swest and south rehab to set up in svc on oxy adn senokot, will do m orning and afternoon to hit 2 shifts and still need to find out who is taking potnis' position
PPLPMDL080000001	Garfield Hts.	OH	44125	3/20/2002	spoke with terese rubio, rph, and clinical coordinator of marymount, oxycontin is on formulary, but uniphyl and senokot area not, but she is interested in getting senokot on formulary, need to find out pricing and f.u
PPLPMDL080000001	Euclid	OH	44132	3/20/2002	tim, ms contin rebate program, they do more oxycontin than ms contin and he was stocked pretty good so he didn't want ot order any more
PPLPMDL080000001	Cleveland	OH	44122	3/20/2002	Fisrt in a series of in-services. This one is on basic pain management.
PPLPMDL080000001	Oakwood Village	OH	44146	3/20/2002	Alan informed me that MS Contin 30mg was on backorder from Amerisource. He ordered from Cardinal instead. I reminded him that his contract will be up at the end of April. He said he will probably order an extra months order.
PPLPMDL080000001					
PPLPMDL080000001	Cleveland Hts	OH	44118	3/20/2002	remain hesitant about oxyC but a couple uni went through recent skts on shelf
PPLPMDL080000001	Akron	OH	44320	3/20/2002	Had lunch for the clinic. All the physicians were gone. Discussed Uniphyl with Pat, the P.A. and the nurses. Encouraged the nurses to aks about nocturnal awakenings.
PPLPMDL080000001	Akron	OH	44304	3/20/2002	oncology floor visit
PPLPMDL080000001	Fairlawn	OH	44333	3/20/2002	Seeing OxyContin from Dr Parisi and Oyakawa.
PPLPMDL080000001	Akron	OH	44333	3/20/2002	Arthritis center.
PPLPMDL080000001	Akron	OH	44333	3/20/2002	Steven Rarick was turned over to Pain management and Dr Petrus at Akron General Hospital, he was taking 240mg q8h and it was the only medication taht hepled but he could no longer afford the medication. he did have insurance but still had to pay 20% and it was \$400 a month. Dr Petrus has switched to Methadone, because he felt some indication of misuse, one was a call from a friend saying that he was not acting normal. He is also going to see an ORS and going to have his Sternum rebuilt to help ease the pain. Talked about the intractable pain law, assessment of patients, also if patients are taking vicodin at least every 4 hours he will convert to OxyContin per Oxy PI. ZuWallack study and adding on Uniphyl to Serevent pts not being controlled. Senokot-s samples.
PPLPMDL080000001					
PPLPMDL080000001	Cleveland	OH	44195	3/20/2002	Mekhai still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statment. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL080000001					
PPLPMDL080000001	Akron	OH	44314	3/20/2002	Need to find out what he is going to do with patients now Dr Richmond is leaving. OxyContin is indicated for all ATC pain caused by a disease state. Showed conversion to oxyContin per PI and used the Marcus Reprint for short acting vs long acting.
PPLPMDL080000001					

	Lakewood	OH	44107	3/20/2002	lunch great call , He said he has cooled on OxyContin since the media. Tried to get him to reflect on successes with OxyContin . He said he was using Oxy for all kinds of Orthopedic surgery. So we talked about patients with constant pain. He agreed that they will benefit greatly. He said docs are preachers of habit and he had just gotten out of habit. He talked about a patient who had a bad fall and broke several bones in upper part of body and who is going through lots of Percocet.He said he would switch them to Oxy either today or tomorrow
PPLPMDL0800000001					hit the indication and mentioned stones population next close on one pt. to start per pi
PPLPMDL0800000001	South Euclid	OH	44121	3/20/2002	did find out md writes on his own script pad Thus what he states that he uses oxycontin exclusive when the pt falls within our indication is a little off?? shared a pt that was dx with prostate ca-- radiation treatment going on and pt receiving oxycontin did not ask if he started the pt or if he received pt from medical oncologists??
PPLPMDL0800000001	Akron	OH	44304	3/20/2002	hit quickly in the hall and product reference but need to get him as much support info as possible keep feeding third party lit.
	So Euclid	OH	44121	3/20/2002	talked about getting in to see dr erikson with a lunch; to discuss where they are using oxycontin and assessments and doc they are doing along with rehab nad long term pt versus short term treatment of pain mgmt. treating s/e with laxatives and anti emetics
PPLPMDL0800000001	Garfield Hts.	OH	44125	3/20/2002	oxy and uro, talked dosing and how to start after pca, needs it only in a few cases, follow up
PPLPMDL0800000001	Cleveland	OH	44109	3/20/2002	Discussed the use of Uniphyl as add on for her COPD pts. Showed her the ZuWallack study with Serevent. Explained the benefits of adding low dose theophylline. She tends to agree, but doesn't seem to take a lot of action.
PPLPMDL0800000001	Akron	OH	44320	3/20/2002	Next time will try to pin down one pt.
	Cleveland	OH	44195	3/20/2002	Mekhal still really upset about stanton hicks money. explained that with internal changes, the request just fell through the cracks. assured him that purdue is partnering for the long term and that this is just a bump on the road and we will earn his trust. appt next week to discuss other ways purdue can support dept. fattouh, brown, henry, net, linda, brenda all in on a discussion about fattouh's statement admitting that when he sees a chart with oxycontin, he is already biased about that pt because he says people only give him a hard time about oxycontin. What he meant was if he tries to change they complain, or they just want it. I asked why he would change and he did not have a good answer. then we discussed the classic techniques seeker use but that those need to be addressed individually. bias can interfere with pts getting good control. then he asked what the dea says about oxycontin, so I was able to give him the joint statement. Dews and yulia in pt. rooms, just a quick hi to them. talked to brown about resubmitting request for texts. materials I handed out were senokot protocols, side effect piece, terms in pain mgmt.
PPLPMDL0800000001					talked in hall, post op, with makil again, talk about how to dose in cases needing more than 20mg, use 10mg, follow up
PPLPMDL0800000001	Cleveland	OH	44111	3/20/2002	he said he always goes to oxycontin first for his patients with constant pain that is at least moderate to severe
PPLPMDL0800000001	Westlake	OH	44145	3/20/2002	doc and pam were asking about new program. doc did not seem to be happy about not getting the 30 days and the increased info requirements, but is thankful.
PPLPMDL0800000001	Beachwood	OH	44122	3/20/2002	he speaks as if the joint statement is for other docs so they can feel better about rx controlled drugs but since he's a pain guy it's no that big of deal to him
PPLPMDL0800000001	Euclid	OH	44119	3/20/2002	She said she will put the lady on Uniphyl with COPD, she is noncompliant and once a day uniphyl is a good option. OxyContin for chronic arthritic pain fibromyalgia and diabetes myelitis.
PPLPMDL0800000001	Akron	OH	44333	3/20/2002	I talked about a patient that is now taking 20mg q8h of OxyContin. The patient is very suspect and they have not obtained past medical records of the patient. He came to the practice taking lortab and dr converted to 10mg q12h of OxyContin. now he is up to 20mg q8h because she only wants him to take OxyContin and not lortab inbetween for back pain. She is going to have him sign an opioid agreement contract and fill out the comfort assessment sheet. Talked about referral to a specialist for back pain. intractable pain law and the opioid documentation kit is going to be implemented.
PPLPMDL0800000001					OxyContin use is for only the most severe pain patients, basic OA pts are getting vicodin. The abuse of OxyContin is concern and he thinks OxyContin is too strong for OA darvocet and vicodin is the strongest he says the patients need.
PPLPMDL0800000001	Akron	OH	44333	3/20/2002	quick product reference he said just titrated one to 30 tid and knows about our recommended Q12 dose schedule
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	titration. He feels that 20mg is the most common her writes for. he has gone upto 80mg but it's rare and some of his patients will take it tid if they aren't getting enough control. he feels that if the patients says it works tid then they are the gold standard and that's the way they should take it.
PPLPMDL0800000001	Cleveland	OH	44117	3/20/2002	focused on comparison regarding duragesic and oxycontin in an indirect way i.e. when pain escalates, ease and simplicity no need to worry about adipose tissue for absorption nurse states she is using more duragesic even for pts that can swallow md very receptive and agreeable with statements and APS backing POA: ctd now to focus on simplicity of oxycontin and titration--
PPLPMDL0800000001					hit single entity F/Bs he's not slowing down at all next remind of skts and hit titration
PPLPMDL0800000001	Cleveland	OH	44195	3/20/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Akron	OH	44304	3/20/2002	talked about post op, says he has cases today that is a good case for oxy, going to need meds for more than a few weeks, oxy 10mg 2 to 3 and then titrate down per pi, follow up
PPLPMDL0800000001	Cuyahoga Falls	OH	44223	3/20/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001					Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0800000001					Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Akron	OH	44302	3/20/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001					Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Cleveland	OH	44111	3/20/2002	talked about oxy vs dura, oxy pi and steady state levels, talked about how to titrate and keep on one med, oxy pi, conversion chart
PPLPMDL0800000001	Stow	OH	44224	3/20/2002	talked about nancy, office mgr, nephew that "od'd" on oxycontin 3 days ago (3-17-02) and is in a coma and on a respirator at akron general, dr felt that pt mis used product, it was prescribed following being thrown down the stairs and post operative to a leg injury, pt has a h/o etoh, abuse, divorce, house arrest, and various other issues adn this was an "atempt" to commit suicide? called adverse events and reported to them with purdue and spoke to dm about. dr did not feel it was an oxycontin issue, for it was not taken as prescribed by his ortho dr. dr not interested in theophylline, doesn't use much and if they are will use uniphyl. talked about stool softner and senokot
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PPLPMDL0800000001					lunch, talked about dosing oxy in higher dosing when pts need meds instead of switching, oxy pi
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/21/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PPLPMDL0800000001	Hudson	OH	44236	3/21/2002	set lunch, did talk about anynew oxy pts, post op pt that needed oxy, using it in approp pts now, follow up
PPLPMDL0800000001	Beachwood	OH	44122	3/21/2002	Reviewed AHCPR guide and lax line during lunch talked about specific pts and dosing post surgical next keep hitting the single entity benefit vs. combos
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PPLPMDL0800000001	Hudson	OH	44236	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	hit in the ER and covered indication and focused on stones & fractures not big target
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL0800000001	Beachwood	OH	44122	3/21/2002	post op, oxy 10mg per oxy pi, conversion chart
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	hit in the new cafeteria of A big. hit the position vs. percocet He restated that most pts. on perc are 4-5 days at most not extended time
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	Reviewed AHCPR guide and lax line during lunch talked about specific pts and dosing post surgical next keep hitting the single entity benefit vs. combos
PPLPMDL0800000001	Mayfield Village	OH	44143	3/21/2002	joint statement, he feels that every physician has abuse in their practice and if they don't think they do then they probably shouldn't be rx. he uses duragesic in patients that are one against using oxycontin because of what they heard on the tv or if they aren't tolerating it. but for the most part he uses oxycontin. he said who would of known that oxycontin would be abused so badly because m's contin wasn't abuse as badly. he did admit that the abuse stories have been inflated by the media.
PPLPMDL0800000001					Reviewed AHCPR guide and lax line during lunch talked about specific pts and dosing post surgical next keep hitting the single entity benefit vs. combos
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	still no luck with glenn ordering the 10 cc vials. but doc ok for now. informed him of plan to get fellows out for talk with muskat. he is interested in attending as well. asked about guy in florida who was arrested. told doc I know about as much as him, but it did not seem like any one would dispute that he was in violation of the law to be convicted. Asked doc if he was concerned about law enforcement. He said no. left it at that.
PPLPMDL0800000001					Reviewed AHCPR guide and lax line during lunch talked about specific pts and dosing post surgical next keep hitting the single entity benefit vs. combos
PPLPMDL0800000001	Cleveland	OH	44195	3/21/2002	talked oxy and oa, uni and copd, sample
PPLPMDL0800000001	Cleveland	OH	44105	3/21/2002	Dr. Dan has used chiro caine a couple of times. he is happy with the results and likes the safety net. hard to get surgeons on board for regional. next call, see about pceas in rehab, adding chirocaine.
PPLPMDL0800000001	Euclid	OH	44119	3/21/2002	talked about pt types and what she uses to treat for pain, if a pt is to be on med long term and is truly taking around the clock she will switch to oxy, is concerned about tylenol component. sees alot of pt on high doses of tylenol from other physicians. is concerned a bout legit pt and likes doc kit does have a pt agreement in place but wants to look at our to possibly revise hers, does treat s/e as constipation left samples will f/u with cd rom adn senokot samples (including childrens )
PPLPMDL0800000001	Parma	OH	44129	3/21/2002	Dr. Dan has used chiro caine a couple of times. he is happy with the results and likes the safety net. hard to get surgeons on board for regional. next call, see about pceas in rehab, adding chirocaine.
PPLPMDL0800000001					see nottes
PPLPMDL0800000001	Euclid	OH	44119	3/21/2002	southpoint
PPLPMDL0800000001	Warrensville Hts	OH	44122	3/21/2002	
PPLPMDL0800000001	Cleveland	OH	44122	3/21/2002	

PPLPMDL080000001	Beachwood	OH	44122	3/21/2002	imc
PPLPMDL080000001	Cleveland	OH	44106	3/21/2002	Second in a series on in-services. This is on pain assessment.
PPLPMDL080000001	Cleveland	OH	44195	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL080000001	Cleveland	OH	44195	3/21/2002	Reviewed AHCPR guide and lax line during lunch talked about specific pts and dosing post surgical next keep hitting the single entity benefit vs. combos
PPLPMDL080000001	Tallmadge	OH	44278	3/21/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
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PPLPMDL080000001	So Euclid	OH	44121	3/21/2002	hit the indication and benefits with single entity said to page him next couple weeks sit down talk in detail
PPLPMDL080000001	Cleveland	OH	44195	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL080000001	Cleveland	OH	44195	3/21/2002	hit AHCPR guideline and acute pain mgmt. per the PI talked about case loads next time pain picture and another case study
PPLPMDL080000001	Hudson	OH	44236	3/21/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PPLPMDL080000001	Parma	OH	44129	3/21/2002	talked about pt types and what she uses to treat for pain, if a pt is to be on med long term and is truly taking around the clock she will switch to oxy, is concerned about tylenol component. sees alot of pt on high doses of tylenol from other physicians. is concerned about legit pt and likes doc kit does have a pt agreement in place but wants to look at our to possibly revise hers, does treat s/e as constipation left samples will f/u with cd rom adn senokot samples (including childrens )
PPLPMDL080000001	Cleveland	OH	44195	3/21/2002	detailed OxyC he is adding patch to the LBP pt keep tabs on this
PPLPMDL080000001	Tallmadge	OH	44278	3/21/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PPLPMDL080000001	Akron	OH	44303	3/21/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44303	3/21/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/21/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Northfield	OH	44067	3/21/2002	showed docc ap guidelines where they said that when converting from short acting to long, reduce the dose by a third. Also had him fill out a med info card to request more info. He has titrated a couple of pts to 30 mg and says that they are getting dgood analgesia now. he does use asymmetric dosing a lot because some of his pts just need something for pain control during sleep.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	3/21/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	3/21/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Shaker Hts	OH	44122	3/21/2002	talked about titration need in approp pts, has pt on 20mg now2 will titrate as needed, follow up
PPLPMDL080000001	Beachwood	OH	44122	3/21/2002	talked about post op and the rehab he handles, dosing some tid but getting away from it, talked about titration per pi
PPLPMDL080000001	University Hts	OH	44118	3/21/2002	lunch, docs claim to run from drug, refer to pain docs, but did ask why oxycotin was better choice than vicodin. I explained stable plasma concentration, q12 dosing, sleep benefits, no apap. great opp to explain that oxycodone and hydrocodone are similar in potency. Also discussed the barriers to pain mgmt because a few of the nurses even said they turn down meds for arthritis because they think they would be come addicted. Doctors brought up stories about seekers. but refocused them that seekers will reveal themselves, but that does not mean legit pts should be left out too. showed dea statement. asked about doc in fla, but explained that it was NOT because of oxy rx's! Next call- identify titration.
PPLPMDL080000001	University Hts	OH	44118	3/21/2002	lunch, docs claim to run from drug, refer to pain docs, but did ask why oxycotin was better choice than vicodin. I explained stable plasma concentration, q12 dosing, sleep benefits, no apap. great opp to explain that oxycodone and hydrocodone are similar in potency. Also discussed the barriers to pain mgmt because a few of the nurses even said they turn down meds for arthritis because they think they would be come addicted. Doctors brought up stories about seekers. but refocused them that seekers will reveal themselves, but that does not mean legit pts should be left out too. showed dea statement. asked about doc in fla, but explained that it was NOT because of oxy rx's! Next call- identify titration.
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PPLPMDL080000001	Barberton	OH	44203	3/22/2002	He is going to use the patient comfort assessment sheet to have patients fill out first, the abuse and diversion pamphlet along with the intractable pain law. Proper patient selection before oxyContin is selected, went over dosing per OxyContin PI. Most patients are back and musculoskeletal pain patients. ZuWallack study and going to add on Uniphyl to Serevent patients. Senokot-s samples.
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PPLPMDL080000001	Barberton	OH	44203	3/22/2002	He just got burned by a patient on 20mg q12h for back pain, he was taking 10mg and ended up in the ER unconscious, but he later was found dead from a morphine overdose. Intractable pain law, Patient comfort assessment sheets and the abuse and diversion pamphlet. ZuWallack study for COPD
PPLPMDL080000001	Cleveland	OH	44111	3/22/2002	guys getting inservice on new anes equip, talked to sabry about speaker event, he is uncomfortable talking money with doc. people he trained with so he feels its too personal. see if lecture group is allowed to assist. Hofstra and Wright say they are using the .75, but no invoices. Tried to talk post op, but everyone seemed to point to choi, who was not here today. but they run the lines pre op. Asked maryellen about stocking in OR and she said she has brought some down, but need to get it more consistent.
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PPLPMDL080000001	Cleveland	OH	44109	3/22/2002	talked about uni and dosing it when conversion from generic meds, follow up
PPLPMDL080000001	Cleveland	OH	44106	3/22/2002	Lisa and Laura, appreciate support of nursing program Tuesday. left a lot of senokot for them. they are allowed to initiate oxycontin for 24 hrs. for terminally ill pts. Laura gave me name of guy from pharm board who may speak on c2 topics in Cleveland.
PPLPMDL080000001	Barberton	OH	44203	3/22/2002	ZuWallack study with adding on theo to Serevent, compared Uniphyl to generic theo and he committed Uniphyl will be theo of choice, he has a lady coming in today and going to write uniphyl in place of generic theo.
PPLPMDL080000001	Barberton	OH	44203	3/22/2002	OxyContin for select chronic cancer pain and severe chronic pain like a diabetic neuropathy.
PPLPMDL080000001	Cleveland	OH	44195	3/22/2002	hit on way out of dept. he is very subspecialized doing lung tx. hit the Q/day benefit and delivery system for COPD
PPLPMDL080000001	Cleveland	OH	44111	3/22/2002	tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
PPLPMDL080000001	Parma	OH	44129	3/22/2002	talked about using uniphyl for all pt on theophylline, no ab rated generic equiv. left senokot
PPLPMDL080000001	Cleveland	OH	44111	3/22/2002	tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/22/2002	trying to collaborate a time flo set up lunch talked about any success he has seen on oxy, he feels it is a great product and he uses duragesic for 50% of his pt he may have "other" concerns about
PPLPMDL080000001	Cleveland	OH	44109	3/22/2002	talked oxy and trauma use, 20mg is most common, talked dosing pewr pi
PPLPMDL080000001	Barberton	OH	44203	3/22/2002	Uniphyl for COPD, showed the confidence interval for generic theo's and he said Uniphyl is only theo going to use. I also left him a copy of the ZuWallack study.
PPLPMDL080000001	Cleveland	OH	44111	3/22/2002	guys getting inservice on new anes equip, talked to sabry about speaker event, he is uncomfortable talking money with doc. people he trained with so he feels its too personal. see if lecture group is allowed to assist. Hofstra and Wright say they are using the .75, but no invoices. Tried to talk post op, but everyone seemed to point to choi, who was not here today. but they run the lines pre op. Asked maryellen about stocking in OR and she said she has brought some down, but need to get it more consistent.
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PPLPMDL080000001	Parma	OH	44129	3/22/2002	talked about where he is using oxy, in his nsg home pt and for chronic pain pt, not alot of opiate use, but is writing small amt, therefore i thought i'd give him a brief over view of pi and indication and conversion. still writing uniphyl but is switching some to generic, claims pt c/o not being stocked at pharm he didnt know w hich, i assured him they all are stocking

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PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	guys getting inservice on new anes equip, talked to sabry about speaker event, he is uncomfortable talking money with doc. people he trained with so he feels its too personal. see if lecture group is allowed to assist. Hofstra and Wright say they are using the .75, but no invoices. Tried to talk post op, but everyone seemed to point to choi, who was not here today. but they run the lines pre op. Asked maryellen about stocking in OR and she said she has brought some down, but need to get it more consistent.
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PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	reserves oxy for his severe pain cases and if it is intractable pain, he refers out to pain mgmt. and would really like to see southwestr do a better job at treating chronic pain and start up a pain clinic, talked briefly about tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	oxy down, why...he has been effected by media and a frined of one of his pt dies r/t suicide while using oxy adn used it to aid in his attempt, along lwth other opiates and etoh, therefore he has slowed down, he believes in product and will continue to use, but once media attn dies down, he will consider more new starts.
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	hit indicadon and compared to percocet. Bring him CD rom pain agreement/ abuse is issue
PLPMDL0080000001	Barberton	OH	44203	3/22/2002	He has vicodin on all of post op orders and is not willing to change, OxyContin will only be used if patients can not tolerate vicodin or if vicodin is not controlling the pain.
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	dosing in burn and trauma, fellow now, talked about the proper amount of opioid depending on the case, fractures are most comon for oxy, per pi
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	paged and talked about OxyContin but surface level she seems to have balanced attitude toward abuse issues. next probe into how using pt. specific
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	guys getting inservice on new anes equip, talked to sabry about speaker event, he is uncomfortable talking money with doc. people he trained with so he feels its too personal. see if lecture group is allowed to assist. Hofstra and Wright say they are using the .75, but no invoices. Tried to talk post op, but everyone seemed to point to choi, who was not here today. but they run the lines pre op. Asked maryellen about stocking in OR and she said she has brought some down, but need to get it more consistent.
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	see notes
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	metro
PLPMDL0080000001	Cleveland	OH	44102	3/22/2002	talked metro and zannoni
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	see safe conduct team
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	Lisa and Laura, appreciate support of nursing program Tuesday. left a lot of senokot for them. they are allowed to initiate oxycontin for 24 hrs. for terminally ill pts. Laura gave me name of guy from pharm board who may speak on c2 topics in Cleveland.
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	see onc and anest
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	stocking and filling. talked about ms contin 5% rebate offer, currently isnt buying ms r/t recent d/c of unit dose, but will further compare pricing. he thought it may look pretty good.
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	Second in a series on in-services. This is on pain assessment.
PLPMDL0080000001	Middleburg Hts	OH	44130	3/22/2002	Spoke with Kris Austin. She said the big problem is that the pts. are not staying on hospice for long times. They have a census of about 20 right now. Still using Hillmed as their pharmacy.
PLPMDL0080000001	Cleveland	OH	44134	3/22/2002	Did an on-site for the home office. This is a true CPP pharmacy. It services mostly assisted living. Director of Pharmacy Services in Mike Shumate. He is stocking Oxycontin and some Uniphyl.
PLPMDL0080000001	Cleveland	OH	44106	3/22/2002	hit IM / Neuro/ ORS calls
PLPMDL0080000001	Barberton	OH	44203	3/22/2002	Family practice dept.
PLPMDL0080000001	Cleveland	OH	44195	3/22/2002	doc had to testify against lady who was on 80tid and was caught trying to sell it to an undercover narc officer! had nothing to do with the medicald restrictions! seemed like water off his back, because these pts. do these stupid things. We discussed how this proves that law enforcement does not attack docs for seekers who slip through!
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	senokot for post op cases, oxy per pi in those cases, 10 mg dose
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	talked about his cover doc, dr grenier while he was out of the country, talked about how to help him remeber to write and andrea his pa does remind him often recommended putting notations in the chart pre-operatively
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	talked about cases and types of sx would use a long acting opiate and if he would consider oxycontin per pi, he uses short acting mallyn if any pain med. talked about a bigger sx case where they would expect pain for a duration of time and would he then consider oxy, he said he thinks of oxy as a last resort for pain that cannot be controlled woith all other methods, at which time he would then send them to a pain clinic. , talked about senokot in great length.
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	talked ab out using oxycontin in his larger sx cases; he said he doesnt use many if any pain meds, for his post op cases arent in much if any pain. he specializes in shoulder sx and said his pt mostly maintain on short acting or simply regular otc tylenol. he said he will not use oxycontin; need to further explore that... talked in great length about senokot and constipation
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	tumor boards- discussed symposium with spiro, he understands that we wont be able to attend, but will make arrangements for our materials to be available. Makil says he is staying put for now. Chaudry invited Christina to attend the appreciation dinner on the 20th!
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PLPMDL0080000001	Tallmadge	OH	44278	3/22/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PLPMDL0080000001	Middleburg Hts.	OH	44130	3/22/2002	talked in great length about oxycontin and its bioavailability and metabolism as compared to kadian.morphines. talked about its use and dr v said he would write for oxy before writing for short acting in many of the cases, for he feels percocet and vicodin are much more readily avail and there is a greater abuse rate for the s.a. product. he felt that if a pt has chronic pain or if it were to be expected that it was go ing to be an extended period of tx, he would go straigh to oxycodone. talked about senokot in great detail
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	post op and oxy use, talked about dosinf in any case for more than a week, perco for bt pain
PLPMDL0080000001	Cleveland	OH	44111	3/22/2002	guys getting inservice on new anes equip, talked to sabry about speaker event, he is uncomfortable talking money with doc. people he trained with so he feels its too personal. see if lecture group is allowed to assist. Hofstra and Wright say they are using the .75, but no invoices. Tried to talk post op, but everyone seemed to point to choi, who was not here today. but they run the lines pre op. Asked maryellen about stocking in OR and she said she has brought some down, but need to get it more consistent.
PLPMDL0080000001	Cleveland	OH	44109	3/22/2002	talked about oxy and how to dose per pi, talked about pt selection and using the documentation kits
PLPMDL0080000001	Tallmadge	OH	44278	3/22/2002	talked about legal aspects of prescribing opiates and treating pain with Ruth Plant. Lots of questions and talked about documentation and assessment and support
PLPMDL0080000001	Barberton	OH	44203	3/22/2002	He has converted some pts from OxyContin to the patch, because he said they were taking too many and out of control with compliance of OxyContin, the patient is still not compliant with the patch, now on 75umg patches and taking one off and putting one on at different times, he is soon going to be dismissed from the practice. I went over the intractable pain law, documentation and assessment. Starting new patients on oxyContin, quick onset easy to titrate and better control the pain. Low back pain pt taking 20mg q12h. ZZuWallack study and he is using Serevent, I went over the study and he is going to start adding on Uniphyl on. Senokot-s samples to He mentioned that OxyContin is the vogue drug in the area for abuse. Discussed that OxyContin is an excellent drug for pain, but where every thing comes full circle is proper patients selection. We went over the abuse and diversion brochure and what to look for and do in his practice. Also discussed the intractable pain law. He has a few pts for chronic back pain on OxyContin. Uniphyl, I gave him the ZuWallack study and adding on it to Serevent. Senokot-s samples.
PLPMDL0080000001	Barberton	OH	44203	3/22/2002	Robin told me that she just increased the does of a pts. Oxycontin to 40mg q12h. She has many pts. on Oxycontin on her floor. I will be doing some more in-servicing in April to bring back pain management to the forefront.
PLPMDL0080000001	Parma	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44307	3/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Cleveland	OH	44195	3/22/2002	hit pain rehab and the single entity/ titration



	Barberton	OH	44203	3/22/2002	He did talk about using OxyContin 20mg q12h for cancer pain, she is leaving the hospital and he wrote her a go home script. He said using theo for older COPD patinets, need to be very careful with toctity for these older patients. He has used Theo 24 and I asked for conversion and mentioned that the tablets are scored and he can start a patient on 200mg qd.
PPLPMDL080000001	Barberton	OH	44203	3/22/2002	I gave a copy of the intractable pain law and discussed OxyContin q12h dosing.
PPLPMDL080000001	Akron	OH	44333	3/25/2002	Again compared Uniphyl to generic Theo and theo 24 to gain all of his theo rx's.
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	post op, cases coming in today on oxy that were post op, using the 10mg dose, but dose use 20mg if needed, oxy per pi
	Uniontown	OH	44685	3/25/2002	He is going to start using the patient comfort assessment sheet to have pts fill out in the waiting room. Went over the intractable pain law and when to go to OxyContin vs vicodin. ZuWallack study for COPD patients, gentleman with COPD and heart arrythmeias.
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	trauma and post op, using oxy in pts needing more than a few days of tx, talked oxy and pi
PPLPMDL080000001	Cleveland	OH	44112	3/25/2002	gave the pain mgmt CD rom to Nancy and talked to Dr. Brown about it need to get her to ID one pt. and use it
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/25/2002	talked to barba about needing samples, they are all full with senokot and uniphyl. talked to dr about uses of oxy and in his chronic pain pt, no probs. talked about his treating s/e to opiates and he said he never gets complaints about any...I talked a bout constipation and detailed senokot he said no pt have c/o constipation.... talked about uniphyl, he said he is writing for branded uniphyl moreover than any other generic product?
PPLPMDL080000001	Cleveland	OH	44113	3/25/2002	doc really liked the comfort assessment as a quick, easy assessment. Karen does her own thing, does not follow his protocol, so need to find out what she is doing. discussed how qualifier and sleep help decision. wanted anatomical assessment, so gave doc kit and crom.
PPLPMDL080000001	Highland Heights	OH	44143	3/25/2002	new procedures, He has been having continued success with oxycontin in total joint replacements. He states that he uses oxycontin becasue patients tolerate it better and have less side effects ie N/V and constipation the exact opposite to froimson.
PPLPMDL080000001	Garfield Hts	OH	44125	3/25/2002	delivered Jeannie the materials I had promised her and she gave me typson how to catch coffman/dergham
PPLPMDL080000001	Mayfield Hts	OH	44124	3/25/2002	He's using in total cases. He disaagrees with the concept that pain is undertreated in the US. He feels that were to be aggressive and feels that pain is not a bad thing in general. His main concerns are that there are serious complications to opioids IE constipation and CNS side effects N/V. I asked him why not plan for those common to opioids with senokot and reglan so that patients can be comfortable and pain free. He feels that they don't work that well to controll these symptoms????
PPLPMDL080000001	Parma	OH	44129	3/25/2002	talked about if media has swayed his thought on writing opiates; he hasnt felt it an issue within his practice.. again talked about diluadid use and he stated he has never written this before ever in his practice. talk of bringin dr tim gallagher on board. debbie (preg) mom still doing well with uniphyl; tried to get commit from dr g on converting some generic theo to branded uniphyl
PPLPMDL080000001	Uniontown	OH	44685	3/25/2002	Talked about the proper patients selection and following the intractable pain law. She is heading to Wisc. In April. She is not using alot of theo for new pts because of drug interactions and concerns about blood levels. She has used OxyContin for chronic musculoskeletal pain, she uses vicodin first and then will go to OxyContin.
PPLPMDL080000001	Strongsville	OH	44136	3/25/2002	talked about where he is using oxycontin; for post surgical breast ax talked about the bupivacaine pump catheter following sx he hasnt used this method to date and isnt too familiar with it.
PPLPMDL080000001	Middleburg Hts.	OH	44130	3/25/2002	talked about doc kit and future ce lunch programs at sw Friday's, ron is having one the w/e april first week, dr will be there i believe bowzell is the speaker
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	she is now only using oxy in some of the post op pts,talked about how tok dose after pca, 20mg is common, follow up
PPLPMDL080000001	Akron	OH	44333	3/25/2002	Saw him at the window, he said OxyContin is stronger than anything he needs for his patients, when asked he did say he is using some perccot.
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about post op and dosing in trauma cases
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about post op and how to dose in pts that need meds after pca, trauma and oxt pi
PPLPMDL080000001	Cleveland	OH	44113	3/25/2002	big jcaho for grace, bring him book next time through. goes to long acting after 5 vico/day. He also said maybe other factors, find out what they are. Going to speak at quarterly cvs meeting because they have been giving him a tough time regarding opioid rxs so threatened them with legal action, so going to do this talk to educate pharmacists
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	metro and zannoni
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	metro
PPLPMDL080000001	Cleveland	OH	44113	3/25/2002	see nickels
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	11-c manager is Michelle Mays, talked to a few of the nurses on the floor about the conversion guides, we discussed the benefits of long acting for their productivity.
PPLPMDL080000001	Garfield Hts	OH	44125	3/25/2002	delivered Jeannie the materials I had promised her and she gave me typson how to catch coffman/dergham
PPLPMDL080000001	Parma	OH	44129	3/25/2002	stocking and filing, no issues with oxy, is bringing in house seeing it written post op and chronic pain tx, talk of pain mgmt clinic
PPLPMDL080000001	Parma	OH	44129	3/25/2002	stocking and filing, talked about powergraph and rph ce internet program via purdue, left sampels senokot and talked about placing in bags of constipating products
PPLPMDL080000001	Parma	OH	44134	3/25/2002	stocking and filing, did hire the previous tech/intern, now passed boards rph, no issues, has felt uptight regarding media issues, but havent personally experienced anything as this location
PPLPMDL080000001	Cleveland	OH	44104	3/25/2002	hit the indication and differences vs. combos
PPLPMDL080000001	East Cleveland	OH	44112	3/25/2002	hit the product indication his issue is the press- he understands there is no difference in abuse / addiction among opioids reminded that his population is short term. next talk about specific pt
PPLPMDL080000001	East Cleveland	OH	44112	3/25/2002	hit all products focused on COPD has good attitude need to work one at a time
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about oxy and using in nephrectomy, has used 2 times and worked well, will cont, oxy pi
PPLPMDL080000001	Parma	OH	44129	3/25/2002	using for chronic pain still growing is starting to switch some short acting rx to long acting both oxy and duragesic. is writing a bit of uniphyl bit is mostly generic and theochron; asked what he likes about theochron is generic
PPLPMDL080000001	Parma	OH	44129	3/25/2002	talked abotu feel for vicoprofen vs oxy vs vicodin vs duragesic for chronic pain still growing is starting to switch some short acting rx to long acting both oxy and duragesic. is writing a bit of uniphyl bit is mostly generic but isnt a big writer of theophyllines, left senokot samples in closet and did have enough uniphyl
PPLPMDL080000001	E Cleveland	OH	44112	3/25/2002	hit all products In detail he has a biased against using single opioidis but doesnt have documentation tools in place/ pain agreements provide these and close
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about post op and using in any oro cas, says that he has used in severe cases where pain needs are more than a few weeks, follow up
PPLPMDL080000001	Uniontown	OH	44685	3/25/2002	She is using for cancer patients and some chronic back pain, she starts pts on vicodin first and then will allow to take up to 6 tabs a day. Uniphyl, COPD pts, even a little improvement is a benefit.
PPLPMDL080000001	Mogadore	OH	44260	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Mogadore	OH	44260	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about trauma case and when to start oxy, pi and how to titrate as needed
PPLPMDL080000001	Akron	OH	44307	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Mogadore	OH	44260	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Shaker Hts	OH	44120	3/25/2002	hit indication and labeling next review titration
PPLPMDL080000001	Cuyahoga Falls	OH	44221	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44112	3/25/2002	hit all products and gave skt samples he is talking more and tells me using for CA & non ca recent start next hit 24-36 hr. titration
PPLPMDL080000001	Akron	OH	44307	3/25/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxylr immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44109	3/25/2002	talked about post op and oxy, talked about pca and how to titrate and pi
PPLPMDL080000001	Akron	OH	44333	3/25/2002	He sarterd a new pts for a diabetic neuropathy, 20mg q12h.
PPLPMDL080000001	Fairlawn	OH	44333	3/25/2002	Glyin in the office for bad back who has had spine surgery and taking vicodin, he just wrote 20mg q12h for OxyContin.
PPLPMDL080000001	Akron	OH	44319	3/26/2002	only using hydrocodeone for chronic pain, he thinks OxyContin is stronger and for cancer pain.
PPLPMDL080000001	Cleveland	OH	44113	3/26/2002	talked abt post op, says he wrote for oxy last week in chronic pain, not many pts, talked about dosing in total knees, oxy pi
PPLPMDL080000001	Akron	OH	44333	3/26/2002	He will not get specific, said dosing Uniphyl 2 and 3 times a day. He dosing generic theo 4 times a day.
PPLPMDL080000001	Euclid	OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come back next week.
PPLPMDL080000001	Olmstead Falls	OH	44138	3/26/2002	he said theophylline has slowed somewhat but it still has a place and helps many COPDers
PPLPMDL080000001	Oakwood Village	OH	44146	3/26/2002	talked about use of oxy adn if media attn has influenced he says no, he treats pt in pain and is comfortabel with what he does, he assesses his pt thoroughly
PPLPMDL080000001	Cleveland	OH	44105	3/26/2002	talked a out oxy and add on tx, uni and copd, dosing
PPLPMDL080000001	Euclid	OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come back next week.
PPLPMDL080000001	Euclid	OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come back next week.
PPLPMDL080000001	Euclid	OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come back next week.
PPLPMDL080000001	North Olmstead	OH	44070	3/26/2002	didn't give much time bujt agreed there is a place for Ocycontin for nonmalignant constant pain
PPLPMDL080000001	Cleveland	OH	44111	3/26/2002	talked about senokot



PLPMDL0800000001	Cleveland	OH	44111	3/26/2002	fairwaid and oxy
PLPMDL0800000001	Euclid	OH	44105	3/26/2002	see notes
PLPMDL0800000001		OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come baack next week. showed her bromage they use .5 for block and .125 post op for knees they manage in rehab Brooksdoes knees on Mondays and broms does shoulders on Tuesdays
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	talked with David hipp, rph and pharmacy tech on use of ms contin and 5% rebate offer, they are filling stock with ms contin vs generic and will try and purchase stock between april 5-ay 11 with rebate offer. they are stocking and filling oxy rx's mainly for port but some employees do fill ex here as well. busy pharmacy for de offices as well. is stocking senokot and talked about recommending for constipating rx products
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	tried to get ahold of renee pavlia to set up surgery lounge lunch/breakfast with surgeons and to gain access to their surgery block times to do brief in-svc
PLPMDL0800000001	Berea	OH	44017	3/26/2002	is filling oxy rx without difficulty and is stocking 400 uniphyl but has not seen alot of rx come in wasnt aware of no generic alt to uniphyl and probably has been filed in past with generic, went over powergraph and chronotherapeutic ce for copd
PLPMDL0800000001	Garfield Hts.	OH	44125	3/26/2002	talked to both teresa rubio and pauline baca and set up oxycontin in svc for rehab nurses, will hit 2 shifts of nurses. Dr potnis still hasnt been replaced, but dr sagel is covering until further notice. theresa wants to get senokot on formulary at hospital and we will talk about that and pricing
PLPMDL0800000001	Akron	OH	44319	3/26/2002	Dr Wu is writing all vicodin, Views OxyContin for cancer pain.
PLPMDL0800000001	Akron	OH	44319	3/26/2002	Dr Yee is writing some.
PLPMDL0800000001	Akron	OH	44314	3/26/2002	HE IS USING FOR CHRONIC PAIN PTS THAT ARE STARTING TO TAKE PERCOET OF VICODIN FOR MORE THAN 4 WEEKS. Interested in the intratabel pain law and went over dosing conversion per Oxy PI.
PLPMDL0800000001	Cleveland	OH	44105	3/26/2002	has tried add on tx, working weel,t alked about start with message on pts needing act opioids, per pi
PLPMDL0800000001	Cleveland	OH	44113	3/26/2002	talked oxy and post op, mainly hand cases, not alot of use, talked about how to dose 10mg for cases, oxy pi
PLPMDL0800000001	Euclid	OH	44119	3/26/2002	Bambi said Tuesday is shoulder day and entire gang learning shoulder blocks so she took us in while they were doing the blocks, did not go over so well so I told them I will come baack next week.
PLPMDL0800000001	Cleveland	OH	44105	3/26/2002	talked about oxy and oa, he wrote rx for pt recently atr southpoint, taled about dosing per pi
PLPMDL0800000001	Cleveland	OH	44113	3/26/2002	doc real short with us. he seems like he is trying to get out of rx'sall together because they are too much headache. Need to findout what he plans on doing when his blocks fail.
PLPMDL0800000001	Akron	OH	44312	3/26/2002	OxyContin, for chroni clow back pain that have been taking at least 4 vicodin a day.
PLPMDL0800000001	Akron	OH	44333	3/26/2002	Uniphyl and OxyContin potential patients. The lady did get approved for IPAP for OxyContin and is taking 80mg q12h for fibromyalgia, she was previously on Oramorph.
PLPMDL0800000001	Cleveland	OH	44113	3/26/2002	doc real short with us. he seems like he is trying to get out of rx'sall together because they are too much headache. Need to findout what he plans on doing when his blocks fail.
PLPMDL0800000001	Akron	OH	44312	3/26/2002	using OxyContin for more severe chroni chack pain, if percoet and vicodin is not working, most are on addmg q12h.
PLPMDL0800000001	Akron	OH	44319	3/26/2002	Chronic back pain, where taking vicodin 2 every 4 hours will get OxyContin. Uniphyl, for COPD pts to add on to Serenent.
PLPMDL0800000001	Cleveland	OH	44111	3/26/2002	talked about uni and copd and how to dose in generic to uni, oxy and oa again, nursing home
PLPMDL0800000001	Akron	OH	44333	3/26/2002	He is only going to use on the most sever pain cases where vicodin will not control, his OA pts are getting darvocet and if need vicodin.
PLPMDL0800000001	Cleveland	OH	44113	3/26/2002	talked about hios use, not using many opioids, talked aaxy for chronic pain and how to titrate as needed per pi
PLPMDL0800000001	Cleveland	OH	44111	3/26/2002	talked about titration, using oxy still, but now mainly using 10 and 20, some 40mg, talked about how to titrate according to oxy pi
PLPMDL0800000001	North Olmsted	OH	44070	3/26/2002	thru I had an appointment he was in a hurry because he was about to leave to take a week off. Went over titration then use of Uniphyl for his COPDers
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	talked about any success with oxy, dr's said n o issues just mild c/o with either n/v and/or constipation, which we talked about go hand in hand r/t constipation comes nausea. , doses from 20-40mg q 12h fior post op pain, doesnt really tx alot of chronic pain will refer to primary specialist in those cases if in operable. talked in great length about senokot and using colon model, went over mechanism of action as compared to aurbachs vs meisersn plexus got commit to recommend senokot s (is on formulary)
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	talked about any success with oxy, dr's said n o issues just mild c/o with either n/v and/or constipation, which we talked about go hand in hand r/t constipation comes nausea. , doses from 20-40mg q 12h fior post op pain, doesnt really tx alot of chronic pain will refer to primary specialist in those cases if in operable. talked in great length about senokot and using colon model, went over mechanism of action as compared to aurbachs vs meisersn plexus got commit to recommend senokot s (is on formulary)
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	talked about doses of oxycontin he sees coming into pharmacy and from which dr's sees mostly 10-40 q 12h from sw medical offices (named various dr-some i didnt recognize-he thinks anesth/paon mgmt) he has turned few rxc away for he was uncomfortable with either the dose or the dr in those situations, I recommended he call the physician but he has had frequent issues with these docs
PLPMDL0800000001	Middleburg Hts.	OH	44130	3/26/2002	talked about any success with oxy, dr's said n o issues just mild c/o with either n/v and/or constipation, which we talked about go hand in hand r/t constipation comes nausea. , doses from 20-40mg q 12h fior post op pain, doesnt really tx alot of chronic pain will refer to primary specialist in those cases if in operable. talked in great length about senokot and using colon model, went over mechanism of action as compared to aurbachs vs meisersn plexus got commit to recommend senokot s (is on formulary)
PLPMDL0800000001	Akron	OH	44307	3/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyrl immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PLPMDL0800000001	Akron	OH	44307	3/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyrl immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PLPMDL0800000001	Akron	OH	44307	3/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyrl immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PLPMDL0800000001	Akron	OH	44307	3/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyrl immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PLPMDL0800000001	Akron	OH	44307	3/27/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyrl immediate release,

PPLPMDL0080000001	Cleveland	OH	44109	3/27/2002	see notes
PPLPMDL0080000001	East Cleveland	OH	44112	3/27/2002	hit the clinic today
PPLPMDL0080000001	Cleveland	OH	44104	3/27/2002	hit all products medicaid pop must be careful
PPLPMDL0080000001	Akron	OH	44333	3/27/2002	Surgery area
PPLPMDL0080000001	Akron	OH	44333	3/27/2002	Left senokot-s samples and said will recommend.
PPLPMDL0080000001	Akron	OH	44307	3/27/2002	stickers, pens, pads
PPLPMDL0080000001	East Cleveland	OH	44112	3/27/2002	hit in the surg resident study room reviewed the indication and place in step ladder
PPLPMDL0080000001	East Cleveland	OH	44112	3/27/2002	HIT IN THE SURG PAVILLION CONF ROOM SHE FAMILIAR WITH AND SOME EXPERIENCE HIT THE AHCPR GUIDE AND INDICATION
PPLPMDL0080000001	Cleveland	OH	44109	3/27/2002	talked about titration, per pi, doing tid less now, using the 40mg most when titrating, follow up
PPLPMDL0080000001	Cleveland	OH	44112	3/27/2002	hi in the Huron monitri clinic showing more Durag. but no admit to using much patch- defends the slow titration with short acting next again reinf Q12. & 24 hr titration and less chance of writing short acting also he uses some TID
PPLPMDL0080000001	Cleveland	OH	44112	3/27/2002	hit on 6 single entity for OxyContin and benefit to pt next keep on titration look at #s
PPLPMDL0080000001	Uniontown	OH	44685	3/27/2002	He put a gentleman back on Uniphyl 600mg for Irreversible COPD who was take off of it by the Pulmonologist and he said he just did not feel as well off of uniphyl as when on it. He mentioned when asthma season coming more patients will be getting Uniphyl. OxyContin, had a pt that had the flu and dehydrated and could not take her OxyContin 40mg q12h so went to ER after 3 days from dehydration and she was also going through withdrawal, she was just given some IV morphine and put back on her OxyContin regimen. Patients are being converted from vicodin to OxyContin. Senokot-d samples.
PPLPMDL0080000001	Akron	OH	44314	3/27/2002	Two new OxyContin patients one has diabetic neuropathy, taking 60mg q12h.
PPLPMDL0080000001	East Cleveland	OH	44112	3/28/2002	hit in the clinic area and mentioned the add on concept -said makes sense and will consider for the next pt.
PPLPMDL0080000001	East Cleveland	OH	44112	3/28/2002	hit in the clinic area reviewed indication and asked about case load next pursue add on concept
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	talked about oxy and post op and formulary issues, talked about indication per pi
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	in burn unit, taglie about oxy and how to dose it, uses percocet mainly after surgery talked about how oxy could be helpful in longer term pain pts, talked about pi
PPLPMDL0080000001	E Cleveland	OH	44112	3/28/2002	quick product hit in hall -he's amiable type need to nail down what concerns does he have in writing oxy/c/ all opioids
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/28/2002	talked about oxy vs duragesic and how does he decide which to use. left senokot
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	burn unit call, talked about oxy and dosing after pt comes off of pca. perco for bt pain, follow up
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/28/2002	met in am with bagels and coffee and juice...talked about where he is using oxy, for post op pain and for his chronic pain pts he isnt afraid of treating pain, for his pt are clinically proven in pain and generally pre or post op pts that he has acute and or long term relationships with.
PPLPMDL0080000001	Cleveland	OH	44105	3/28/2002	fleet clinic, talked about oxy and using it in oa, senokot and how to start, follow up
PPLPMDL0080000001	Parma	OH	44129	3/28/2002	talked bout generic vs uniphyl the only branded theophylline and tried to discuss powergraph (b ut had hard time getting full attn)
PPLPMDL0080000001	Cleveland	OH	44115	3/28/2002	hit all products in the cafeteria and set up lunch next at lunch review bullet points and add on concept for oxy/c
PPLPMDL0080000001	Independence	OH	44131	3/28/2002	talk about doc kit and federation guidlines to managing pain. dr walker doesnt have any issues with treating pain, he isnt afraid, and dr joy also treats pain accordingly, they both feel we have an outstanding product and that it is unfortunate with that media and drug abusers have accomplished in their abuse situations,m but they do approp assessment and doc of their pt s and therefor are not concerned in treating pain
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/28/2002	tried to sell on uniphyl he says he doesnt use theophyllines but data indicates he does, so i briefed him on uniphyl and qd evening dosing, spoke of bowzell speaker ce at sw program this coming friday
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	talked about oxy and post op, she says that she wrote for oxy again and that it is working well in cases that need pca then oxy, follow up
PPLPMDL0080000001	Independence	OH	44131	3/28/2002	real full house today, he said people tried to get in before holiday, signed for samples
PPLPMDL0080000001	East Cleveland	OH	44112	3/28/2002	hit single entity benefits but need to nail her down on the pain agreement CD rom
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	metro, and oxy
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	oxy see notes
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44102	3/28/2002	metro
PPLPMDL0080000001	Middleburg Hts.	OH	44130	3/28/2002	stock and fill no issues; waiting on msr ordered with rebate
PPLPMDL0080000001	Independence	OH	44131	3/28/2002	talk about doc kit and federation guidlines to managing pain. dr walker doesnt have any issues with treating pain, he isnt afraid, and dr joy also treats pain accordingly, they both feel we have an outstanding product and that it is unfortunate with that media and drug abusers have accomplished in their abuse situations,m but they do approp assessment and doc of their pt s and therefor are not concerned in treating pain
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	talked about dosing oxy in the pts being sent home on percocets, he says only need them for a few days, but then he says they get refills, talked about oxy in those pts, per pi
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44303	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44109	3/28/2002	talked about burns and how atc pain meds are needed, talked about using oxy in op and in house setting, oxy titration
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44127	3/28/2002	talked about oxy post o, titration and conversion guide, talked about how to start after pca
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	3/28/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Hudson	OH	44236	4/1/2002	talked about tamper resist pad apps didnt have them...some dr still on vaca and she hasnt seen them all yet. talked about how she may practice differently now that she has come to our abuse/diversion program...she liked the doc kit and ohio state rules. she did learn alot
PPLPMDL0080000001	Akron	OH	44319	4/1/2002	He has gone away from OxyContin and using vicodin b/c of a fear of the abuse and diversion and he has it in back of the mind that all patients build up a tolerance or need for an opioid, can't get these pts off of the opioid. OxyContin vs vicodin with the use of the Marcus script for documentation and less tolerance. Uniphyl, he is using Serevent and hit on adding it for COPD patients. Senokot-s samples.
PPLPMDL0080000001	Akron	OH	44310	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PPLPMDL0080000001	Akron	OH	44302	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodeine. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.

PPLPMDL080000001	Akron	OH	44304	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PPLPMDL080000001	Akron	OH	44310	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PPLPMDL080000001	Akron	OH	44304	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PPLPMDL080000001	Akron	OH	44304	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
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PPLPMDL080000001	Akron	OH	44304	4/1/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit on the H 70 floor product mention and nitchd Per PI
PPLPMDL080000001	Mayfield Hts	OH	44124	4/1/2002	She likes to keep patients medicated ATC for the first 48 hours but she says she just isn't sure about using oxycontin. main concerns are gaugaing how soon the patient can get off of the medication she likes to have patients well medicated immediate post-op but then if they don't need it she doesn't want them to have it.
PPLPMDL080000001	Akron	OH	44319	4/1/2002	OxyContin and long acting opioids are for cancer pain, he is using all vicodin for his pain pts and is saying only need to take a couple on as needed basis. Uniphyl and theo's are being used for COPD patients with nocturnal problems.
PPLPMDL080000001	Barberton	OH	44203	4/1/2002	Severe chronic pain where vicodin is no longer working, no specific patients mentioned.
PPLPMDL080000001	Lakewood	OH	44107	4/1/2002	he had a lot of questions about OxyContin because he said he has one patient that needs to be controlled with a moderate or severe pain reliever and he wanted to hear how Oxy works and compair it to the other options they are stocked pretty well with samples. I asked him if he has started anyone on uniphyl lately but he hasn't. I asked him how the patient has to present in order for him to put them on uniphyl? He said they have to be pretty sick and have tried just about everything else
PPLPMDL080000001	Lakewood	OH	44107	4/1/2002	lunch he said he feels comfortable with most patients who he has had for a while on pain meds because he has a history but he is very careful with any new patient
PPLPMDL080000001	Lakewood	OH	44107	4/1/2002	quick hit through the window, he said he has several chronic patients that are doing well on OxyContin. He didn't want any Uniphyl samples but said he uses his fair share of it
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit single entity benefit in res room and closed for anything stopping his use? say that often its the attending's decision which pain med to select post surg
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit on the H80 floor and did quick overview of where fits with acute pain AHCPR next think of a pt. on combos not sleeping well due pain?
PPLPMDL080000001	Beachwood	OH	44122	4/1/2002	Dr. is medical dir. of 5 nursing homes. He will be leaving this practice and going into practice in Cleveland. He will start in September. He would not say yet where he is going. He alludes to the fact that he is a little worried about nurses in the homes abusing Oxycontin, however, he is still using it. We discussed Uniphyl. He is still very skeptical about using it. I went over the ZuWallack paper with him. He told me he would try it. I repeated to him that he said he would try it. He said he would.
PPLPMDL080000001	Akron	OH	44301	4/1/2002	Marcus reprint for the use of OxyContin vs short acting opiois even for the 30 days that he feels comfortable with using opioids. Arthritic and musculoskeletal pain to use opioids.
PPLPMDL080000001	Lakewood	OH	44107	4/1/2002	he said I came just in time because he just gave out his last Uniphyl samples to a new patient with chronic bronchitis
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit product indication but didnt give much time next probe how using more duragesic vs. oxyC why?
PPLPMDL080000001	Akron	OH	44321	4/1/2002	He does not want to keep any patent on opioids for an extended period of time, 30 days and less, he wants pain specialists to take care of it. I showed the conversion from vicodin to OxyContin per PI and the Marcus reprint to show benefits of short acting opioids vs long acting.
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit the single entity benefits and closed on new starts next ask if he can tink of a perc/vic pt. who has had trouble maintianing / sleeping per PI
PPLPMDL080000001	S Euclid	OH	44121	4/1/2002	hit single entity benefit and closed for next start anything holding back use?
PPLPMDL080000001	Cleveland Hts	OH	44118	4/1/2002	invited doc to Bill's program, he said he would think about it but probably would not go. asked if he thought he had some oxycontin candidates on the shedule today. He said there might be one or two.
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit single entity benefit over combos for APAP tox and closed for next pt. next ask about any pts. on combos not sleeping through night
PPLPMDL080000001	Mayfield Hts	OH	44124	4/1/2002	total joints expand from fracture and trauma. He hasn't been using in total joints as much, he uses marcan injections and rarely uses PCA post-op. he will consider in total joints if he has someone that is not recovering as quickly as normal and are taking pain meds more atc.
PPLPMDL080000001	Westlake	OH	44145	4/1/2002	he said he has definitely been seeing an increase in the patch and it has probably been from the scare of abuse in the med. community
PPLPMDL080000001	Westlake	OH	44145	4/1/2002	nhe said he sees a lot of Oxycontin written but not as much as when he used to work at the Elyria store
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit the dept RNs at the desk nothing clinically significant . commonly have pts. on lax and do recomb skt's can bring them some boxes
PPLPMDL080000001	S Euclid	OH	44121	4/1/2002	hit all products need to push the uni more keep skts on shelf rebate?
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit the pricing structure to perc's / and vicodins
PPLPMDL080000001	Mayfield Village	OH	44143	4/1/2002	Bill said that Amerisource has MS Contin backordered. He said he called them and told them that he knew MS Contin was not on backorder. His secondary wholesaler is McKesson. He said he ordered Endo's product until it comes off backorder. I told him to use his secondary wholesaler. He said the majority of the physicians writing the scripts are the family physicians. He told me that he would get a list of the big physicians who are prescribing opioids for the next time I am in..
PPLPMDL080000001	Akron	OH	44304	4/1/2002	rebate, pens, pads
PPLPMDL080000001	Akron	OH	44304	4/1/2002	rebate, pens, pads
PPLPMDL080000001	Barberton	OH	44203	4/1/2002	Senokot-s samples.
PPLPMDL080000001	Barberton	OH	44203	4/1/2002	Caught Dr Schulte and Stokes in the hospital.
PPLPMDL080000001	Lyndhurst	OH	44124	4/1/2002	he will use in reconstructive procedures and trauma. he hasn't been able to perform surgery because he had a retinal detachment from a football injury almost lost his vision in his left eye. we discussed achilles tendon rupture and he normally cast the injury and performs surgery if it's a competitive athlete.
PPLPMDL080000001	Westlake	OH	44145	4/1/2002	he liked Marcus and said he will consider more Oxycontin for constant chronic pain
PPLPMDL080000001	Tallmadge	OH	44278	4/1/2002	talked about how the dinner program nmay assist in h is comfort level with prescribing pain mgmt meds and he felt it eased his comfort level, but he is still uncomfortable iwth pain mgmt on the whole and will continue to be very cautious and potentially under rx for pain
PPLPMDL080000001	Beachwood	OH	44122	4/1/2002	Dr. said that all is going well with Oxycontin. He said he is still using it. We spent more time discussing Uniphyl. He asked about using it as adjunct therapy with other inhalers for COPD. I explained that this is how we recommend its use as well as does the ATS. I gave him a copy of the Man paper. I also showed him Martin-Pak as he asked how Uniphyl compares with Theo-Dur. He says that theophylline is a diuretic and also a cardiotonic. He is using theophylline in low doses already. Is prescribing it in the A.M. Discussed prescribing Uniphyl in the P.M.
PPLPMDL080000001	Barberton	OH	44203	4/1/2002	He is using OxyContin for chronic arthritic pain when short acting opioids are not controlling the pain, taking at least 6 tabs a day. Uniphyl , left ZuWallack study to add on to Serevent.
PPLPMDL080000001	Barberton	OH	44203	4/1/2002	Quick mention again of the DEA statement to subdue the fear of using OxyContin, he still is using some of the patch for chronic stable pain.
PPLPMDL080000001	Westlake	OH	44145	4/1/2002	he said he has not been scared away from the media attention of OXYCONTIN AND WILL CONTINUE TO USE WHERE APPROPRIATE.
PPLPMDL080000001	Akron	OH	44312	4/1/2002	OxyContin vs vicodin, Marcus reprint. He is using when pts are taking a vicodin 2 every 4 hours. ZuWallack study was left.
PPLPMDL080000001	Lyndhurst	OH	44124	4/1/2002	She has had a few more of her pain patients come to her in the past couple weeks. One of them was an oxycontin patient that she will continue to maintain on their current regimen.
PPLPMDL080000001	Lyndhurst	OH	44124	4/1/2002	He didn't need any uniphyl but probably in a couple weeks, he is not scheduling appointments with reps because two reps got in a dispute in his office over some programs so he was pretty upset to say hte least
PPLPMDL080000001	Westlake	OH	44145	4/1/2002	he said he uses oxyContin according to the guidelines and has had very good success
PPLPMDL080000001	Cleveland	OH	44106	4/1/2002	connell unfazed by media attention. generally goes with oxycontin first line v mscontin, but had no reason why. we discussed improved delivery system, faster onset, true q12. she did agree it did not carry the stigma of morphine. Newton asked why internists were rxing q8. I explained why some docs end up doing that by not following dosing guidelines. she usually ends up telling them how to get to q12. they seem pretty aggressive with titration, will up dose next day if necessary and do go as high as needed. discussion about uncomfortable with high doses without clear pathology, like rsd. Erin from IU and hyped up for basketball championship game.
PPLPMDL080000001	Cleveland	OH	44106	4/1/2002	connell unfazed by media attention. generally goes with oxycontin first line v mscontin, but had no reason why. we discussed improved delivery system, faster onset, true q12. she did agree it did not carry the stigma of morphine. Newton asked why internists were rxing q8. I explained why some docs end up doing that by not following dosing guidelines. she usually ends up telling them how to get to q12. they seem pretty aggressive with titration, will up dose next day if necessary and do go as high as needed. discussion about uncomfortable with high doses without clear pathology, like rsd. Erin from IU and hyped up for basketball championship game.
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PPLPMDL080000001	Barberton	OH	44203	4/1/2002	He carried on about how OxyContin takes over patients lives, example his son in law who got hooked on Oxy and he also said that before Oxy he had a drinking problem, and cocaine problem, but he is not see that it is not the drug but the addictive personality of the person. OxyContin is helping on lady with arthritic pain, 10mg q12h. Uniphyl, theo is last resort.
PPLPMDL080000001	Cleveland	OH	44195	4/1/2002	hit benefits of single entity and the acute pain place for it. per PI next conversions and tag line 2-3 10 mg Q12
PPLPMDL080000001	Cleveland	OH	44106	4/2/2002	Hit him in the vasc clinic hes a tough sell need to get him turned around on his neg perception of opioids

PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards, some back slapping, no real detail. OBrien asked abouthaving parran speak. told him I would set up with michelle.
PLPMDL0080000001	Cleveland	OH	44117	4/2/2002	new patients, he starts new patients every week on oxycontin. He said it's this simple if a patients pain is present most of the day or is persistent then he offers them oxycontin for pain control, if they have pain that comes and goes then he uses SA.
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	hit in the H blg he doesn't write much pain meds next do the comparison to combos per PI
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	hit her on the H5 floor and gave conversion calculator keep on her for conversions and get her away from holding oxContin for real tough cases
PLPMDL0080000001	Parma	OH	44129	4/2/2002	talked about doc kit and pt pain agreemnt wasn't interested at this time he has strong long relationships with pts and is conservative with his opiate rx
PLPMDL0080000001	Independence	OH	44131	4/2/2002	talked about appropriate pt and selection, went over oxy pi indication and conversion chart uniphyl once a day and no generic available senokot in svc and detail with colon model
PLPMDL0080000001	Cleveland	OH	44106	4/2/2002	hit in the clinic on 2 talked about where fits and she's good supporter no objections to address NEXT FOCUS DEEPER ON HER ANURISM CASES
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	he is not a big talker likes and writes it but not often seeing new ones Next he is an internist and treats more elderly
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards. nothing deep here,but some great cases and discussion.
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards, some back slapping, no real detail. OBrien asked abouthaving parran speak. told him I would set up with michelle.
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	see oncology
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards, some back slapping, no real detail. OBrien asked abouthaving parran speak. told him I would set up with michelle.
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards. nothing deep here,but some great cases and discussion.
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Parma	OH	44129	4/2/2002	talked about doing another in svc and access to the sx lounge, trying to get certain surgeon bick times
PLPMDL0080000001	Parma	OH	44129	4/2/2002	stocking and filling oxy and senokot no uniphyl
PLPMDL0080000001	Parma	OH	44129	4/2/2002	stocking and filling, says is seeing alot and hasnt had any problems with filling and rx
PLPMDL0080000001	Parma	OH	44129	4/2/2002	hesitant on sharing info with me regarding pt and filling status; he was guarded and said to fear I would tell dr to send pt to this pharmacy, i assured him i was not going to do that and will not and do not do that; i simply need to know where i need to educate and whom i need to educate. went over indication and conversion and pain mgmt ce. left senokot with request to place in constipating product bags
PLPMDL0080000001	Garfield Hts.	OH	44125	4/2/2002	talked with theresia rubio on getting senokot on formulary and talking at a rehab in nursing in svc on oxycontin
PLPMDL0080000001	Euclid	OH	44117	4/2/2002	AL, things have been running pretty smooth he gets scripts from all over but he hasn't had any issues.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	hit the access center and 5 in A blg.
PLPMDL0080000001	Akron	OH	44307	4/2/2002	pens, pads
PLPMDL0080000001	Akron	OH	44322	4/2/2002	Seeing OxyCotin from Dr Harper.
PLPMDL0080000001	Fairlawn	OH	44333	4/2/2002	Dr lefkovits is using more kadian and the patch.
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards. nothing deep here,but some great cases and discussion.
PLPMDL0080000001	Cleveland	OH	44109	4/2/2002	tumor boards, some back slapping, no real detail. OBrien asked abouthaving parran speak. told him I would set up with michelle.
PLPMDL0080000001	Akron	OH	44333	4/2/2002	some chronic knee pain that still have some inflammation in the joint and may need another 10 days of pain control.
PLPMDL0080000001	Akron	OH	44314	4/2/2002	She is converting most of her short acting opioids to OxyContin by using the add on approach. All types of chronic pain control she is using some q8h dosing. ZUWallack study to try and show the benefits of theo, to add on to Serevent.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	hit in the access center she is very receptive and writes oxyC not much use of combos SAYS TO DO NOON CONFERENCE ROOM LUNCH FOR IM RESIDENTS HERE BECAUSE STATED A REAL NEED FOR EDUCATION IN CONVERSIONS WITH RESIDENTS
PLPMDL0080000001	Akron	OH	44333	4/2/2002	OxyContin use for back and spine pain, mostly for patients that are waiting for surgery.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	Did lunch he is big Morphine gotta keep stroking his ego next work on diffrences b/w oxyC and msc
PLPMDL0080000001	Independence	OH	44131	4/2/2002	brief in hallway on has he written an oxycontin today/recently; blanket answer; need to get more time and go over conversion chart adn picking the approp pt
PLPMDL0080000001	North Olmsted	OH	44070	4/2/2002	he said he has become a big user and believer in oxyContin post op. Tonsilectomy is one of the procedures that it is good for
PLPMDL0080000001	Euclid	OH	44119	4/2/2002	tuesday is shoulders day, so whole gang learning to do interscalenes for brachial blocks. gave group reminders about chiro on toxicity and efficacy comparisons to bupri. great for developing technique while improving margin for area.
PLPMDL0080000001	Akron	OH	44333	4/2/2002	He is using OxyContin for arthritic pain in the elderly patients mainly 20mg q12h he also said back pain for pts that have been a pt for a while not walk ins are getting OxyContin. Uniphyl, he is using generic in the hospital, and generic bid and theo-24 for outpts, compared the two and went over the ZUWallack study for add on to Serevents, but he did say not using as much of Serevent. Senokot-s samples.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Cleveland	OH	44195	4/2/2002	she is starting a pt. now RSD comfortable with titration next follow up on this one
PLPMDL0080000001	Akron	OH	44333	4/2/2002	OxyContin for diabetic neuropathy, 40mg q12h and a guy with COPD that needs more coverage, going to titrate to 900mg qd on Uniphyl.
PLPMDL0080000001	Akron	OH	44333	4/2/2002	i am going after the pts that are now getting the patch, he again said stable chronic pain, but contradicts himself by saying the discrepencies with the patch doses where 50umg is not enough and 75umg is too much. I went over the ease of titration and flexibility with tab sizes. Uniphyl, COPD after Serevent for nocturnal problems.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44304	4/2/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL0080000001	Akron	OH	44333	4/2/2002	Breast augmentation pt going to get 20mg q12h post op with vicodin for prn use.
PLPMDL0080000001	Akron	OH	44333	4/2/2002	basal bone and ulnar fracture repair, he has the pts take 1-2 10mg tabs q12h with vicodin on prn basis. Dosed per OxyContin PI.
PLPMDL0080000001	Euclid	OH	44117	4/2/2002	new patients, he starts on average about 1-2 patient a month. he did mention that he waws quite surprized by the physician being put in jail in florida that was Rx oxycontin. He agreed with me that we have no way of knowing what his pain practices were like and the the information we were getting through the newspapers was biased at best. he has a comfort level at about 80mg bid he has a patient that his being seen by demagone now who is a 160 bid but he doesn't feel that this patient is within his realm of expertise. Even though the patient is doing well and he has support from pain management he is not comfortable rx a dose that high. It's just the way
PLPMDL0080000001	Akron	OH	44311	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads. Documentation kit and contracts, protecting your practice, preventing diversion and abuse paper.
PLPMDL0080000001	Northfield	OH	44067	4/3/2002	talked about picking the appropriate pt and doc kit. asked the difference between a duragesic and opx pt and he felt media and addictive properties of oxy are of concern to him and he isnt as concerned with duragesic
PLPMDL0080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PLPMDL0080000001	Cleveland	OH	44115	4/3/2002	hit all products at lunch and focused on delivery system
PLPMDL0080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PLPMDL0080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch focused on the mech of action
PLPMDL0080000001	Euclid	OH	44132	4/3/2002	JP his PA big influence on him. they have about 30-40 patients on oxycontin. mostly elderly woman who are on 10-20mg q-12 and have improved in all of their ADL's because of it. the biggest obsatcle is that if one of their elderly patients is afraid to take it because of what they hear on the tv or read in the news papers. He agreed to keep using it's a great drug in his opinion because it works the best and is tolerated the best.

	Euclid	OH	44119	4/3/2002	she hasn't been showing up on early view. She speaks as if she is using as she always had. If patients are taking SA moe frequently and they are not expected to come out of that cycle with in a couple days then she will consider oxycontin
PPLPMDL080000001					
PPLPMDL080000001	Lakewood	OH	44107	4/3/2002	lunch he said he uses OxyContin in the hospital right after PCA, but is afraid to write it for the outpatient. went over potencies
	Sagamore Hills	OH	44067	4/3/2002	Resident with Dr Rohl; talked about what he uses to treat pain; he said he isn't afraid to use oxy of any pain meds; but due to the nature of his practice of medicine; he really doesn't use a lot of pain meds in general; sometimes a short acting is approp but man y times ibuprofen is adequet enough; talked in great detail about laxative and senokot; tooks samples adn childrens for personal use; has daughter that is always constipated
PPLPMDL080000001	Garfield Hts	OH	44125	4/3/2002	tumor boards, catanzaro, dergham davis, gave out some conversion guides and indication. stay low key room to intimate
PPLPMDL080000001	Independence	OH	44131	4/3/2002	tumor boards. doc pretty frazzled. talked to him about dinner with laham, he seemed indifferent.
PPLPMDL080000001	Lakewood	OH	44107	4/3/2002	asked through the window if he has used Oxycontin lately and he admitted that he has not. He said he would start giving it a try soon
PPLPMDL080000001	Lakewood	OH	44107	4/3/2002	he saidhe just wrote a script for Uniphyl today for a COPDer. He said he has had no problems with using oxycontin
PPLPMDL080000001	Euclid	OH	44119	4/3/2002	most common procedure he uses oxycontin in now?, he hasn't had to write for anything over 10mg since most of his patients are healing from surgery wounds and the pain is more predictabel in hte sense that each day it should get better.
PPLPMDL080000001	Cleveland	OH	44195	4/3/2002	reviewed his role and plans for pain mgmt. still allot of growth coming for oxyC
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit during the IM dept lunch reviewed mech of delivery system hit ATS and skt.
PPLPMDL080000001	Sagamore Hills	OH	44067	4/3/2002	Resident under Dr Rohl; talked about pain mgmt and what he uses to treat post op pain and if he sees alot of chronic pain, again doesnt use alot of pain meds; isnt a fan of vicodin or percocet isnt afraid to use oxy; usked it alot under previous dr he worked under; talked alot about constipation and treating s/e of opiate therapy and he also took children samples of senokot for his daughter as well as other resident and Dr Rohl
PPLPMDL080000001	Westlake	OH	44145	4/3/2002	he said he uses about the same amount of oxyContion and Duragesic for chronic patients
PPLPMDL080000001	Independence	OH	44131	4/3/2002	very busy pa al out of office and dr taking on full load at this time signed for samples
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PPLPMDL080000001	Cleveland	OH	44195	4/3/2002	hit the AHCPR guide and very receptive says using regular next detail serum level points pg. 8
PPLPMDL080000001	Parma	OH	44129	4/3/2002	talked about approp pt and she feels they have appropriate system to assess pt for pain and document on them as well as treat and rehab and or refer out
PPLPMDL080000001	Lakewood	OH	44107	4/3/2002	he said he is seeing about the same amount of OxyContin used and more and more Uniphyl he said surprisingly
PPLPMDL080000001	Garfield Hts	OH	44125	4/3/2002	tumor boards, catanzaro, dergham davis, gave out some conversion guides and indication. stay low key room to intimate
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PPLPMDL080000001	Independence	OH	44131	4/3/2002	talked about ms contin rebate; is closing pharm and moving current rx to cvs on 21
PPLPMDL080000001	Independence	OH	44131	4/3/2002	talked about nature n cising and taking on new client load of preserptions, how is filling of oxy/unixi what does he recommend for drug induced constipation; went over senokot and left sampels
PPLPMDL080000001	Garfield Hts.	OH	44125	4/3/2002	talked about balkovec and filling scripts formt his location, is stocktion and filling sees from bedford adn marymount offices and dr local, went over indicaiton and conversion, left sen samples
PPLPMDL080000001	Euclid	OH	44119	4/3/2002	amy and michale, I told her that dr. Bertsch's office has a few patients on oxycontin that have had some difficulty getting scripts filled. She said they would be happy to take them.
PPLPMDL080000001	Broadview Heights	OH	44147	4/3/2002	Display at their annual nursing home conference in Cleveland.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/3/2002	rebate, pens,pads
PPLPMDL080000001	Akron	OH	44311	4/3/2002	rebate, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/3/2002	rebate, pens, pads,
PPLPMDL080000001	Broadview Heights	OH	44147	4/3/2002	Display at their annual nursing home conference in Cleveland.
PPLPMDL080000001	Cleveland	OH	44115	4/3/2002	hit all products during lunch and focused on mech action with delivery systems
PPLPMDL080000001	Westlake	OH	44145	4/3/2002	he admitted that he hasn't used uniphyl like he used to but he did just put a new patient with COPD on it for the nighttime bronchospasm
PPLPMDL080000001	University Hts	OH	44118	4/3/2002	doc his typical jovial self. not one perceptible word came out ofhis mouth. left some senokot got say oxycontin
PPLPMDL080000001	Euclid	OH	44132	4/3/2002	Debbie, his nurse very opinionated about everything. He is resistant to use because of abuse and some of his patients are afraid of being robbed of it. he feels most comfrotable in malignancy pain treatment.
PPLPMDL080000001	Cleveland	OH	44195	4/3/2002	doc said he is submitting form for levo form status! showed him exampale of what was doing with standing orders and explained that it empowered thenurse to take action without bothering docs. said he would show viv
PPLPMDL080000001	Parma	OH	44129	4/3/2002	talked about where he would use oxycontin; he will use post op for his bigger cases like spine fusions or rotator and knee, he doesnt do total joints. went over indications and conversions, was a bit surprised at the equivalence of hydro and oxy codones... tlaked in great length about laxative and senokot
PPLPMDL080000001	Westlake	OH	44145	4/3/2002	she may be using more Duragesic though she wouldn't admit to it. Go hard over guidelines and comparisons
PPLPMDL080000001	Parma	OH	44129	4/3/2002	talked about approp pt and she feels they have appropriate system to assess pt for pain and document on them as well as treat and rehab and or refer out
PPLPMDL080000001	Lakewood	OH	44107	4/3/2002	lunch he said he uses Oxycontin when poatients need a sustained release med for constant pain
PPLPMDL080000001	Euclid	OH	44132	4/3/2002	New doc has been in practice for about 6 months her practice is still evolving right now. .We feels most comfortable rx in malignancy but would consider using in elderly patients with OA that are not controlled on lesser
PPLPMDL080000001	Akron	OH	44308	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Rocky River	OH	44116	4/3/2002	keep trying to get the Theodurs conversions. He talked about a back patien t with compression fractures that he is managing on oxycontin and said he won't be afraid to titrate
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/3/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL080000001	Euclid	OH	44119	4/3/2002	joint statement, He feels oxycontin has a place in his practice but not as the main stay for treating pain he likes to use a mixed bag when treating someone he may use oxycontin upto 20mg q-12 but before he titrates he may try to increase their neuronin or try nerve blocks he feels that titrating the opioid to aggressively just clouds the picture
PPLPMDL080000001	Cleveland	OH	44195	4/3/2002	hit the q12 hr message and asked him about T1D then said is it the dosing or the fact pt. had 60 mg in 24 hrs of oxyCodone? this hit home keep stroking ego
PPLPMDL080000001	Akron	OH	44333	4/4/2002	He said he will start to use some more in the office, when pts come back in for post op follow up and still in pain he will give them some 10mg tabs along with some vicodin on prn basis.
PPLPMDL080000001	Mayfield Heights	OH	44124	4/4/2002	he was happy to sign for samples but didn't have time for dialogue
PPLPMDL080000001	Cleveland	OH	44195	4/4/2002	hit in the hallway mentioned the Acrocontin matrix as the key to the better delivery system over MSC next get him to talk about pts. and focus on one who cannot sleep through the night on combos.
PPLPMDL080000001	Garfield Hts	OH	44125	4/4/2002	met with monica, student project, going to do inservices on pain mgmt. side effect mgmt. gave her tons of purdue materials get her senokot slides. will bring some food when she sets up the inservices. also talked to Rubio about formulary status. she says there will be no changes despite kaiser coming in.
PPLPMDL080000001	Garfield Hts	OH	44125	4/4/2002	met with monica, student project, going to do inservices on pain mgmt. side effect mgmt. gave her tons of purdue materials get her senokot slides. will bring some food when she sets up the inservices. also talked to Rubio about formulary status. she says there will be no changes despite kaiser coming in.
PPLPMDL080000001	Bedford	OH	44146	4/4/2002	talked branded vs generic and lewft uniphyl sample card signed
PPLPMDL080000001	Richmond Heights	OH	44143	4/4/2002	pain agreements, I gave her a copy of the pain agreement I'll follow up in two weeks to see if she wants to make any changes to it.
PPLPMDL080000001	Cleveland	OH	44195	4/4/2002	hit the fbb's of oxyContin in the acrocontin delivery next ask more about her case load lately and close
PPLPMDL080000001	Bedford	OH	44146	4/4/2002	only briefly talked in hall way did get sig for uniphyl samples and talked of once a day in even dosing and only one with that indiation and no generic avail
PPLPMDL080000001	Cleveland	OH	44195	4/4/2002	hit the single entity benefit to the pt. and closed for new starts next when's last time wrote combo?
PPLPMDL080000001	Oakwood Village	OH	44146	4/4/2002	talked about media issues and he has slowed down with all pain meds in combination with slowing his practice as well....he wants to semi retire soon; all meds are slowing down in number of scripts
PPLPMDL080000001	Richmond Hts	OH	44143	4/4/2002	didn't need any samples yet probably next month. asked him to think of using in asthmatic that can't get control from their other agents
PPLPMDL080000001	Cleveland	OH	44195	4/4/2002	hit the tablet selection of oxyContin and his most common is 2-3 10 mg next ask about cases and hit the tag line
PPLPMDL080000001	Akron	OH	44333	4/4/2002	He has a couple of pts on chronic OxyContin, he has concern about treating any chronic pts with opioids for more than 30 days before sending to pain management. Except the pts alwys end up back at his office. He is using more for less than 30 days which he considers acute pain. He is apprehensive more with OxyContin, it is reserved for last resort and he must be comfortable withthe patient first, my response was that is how he should be with all opioids. ZuWallack study, his concerns were drug interactions and he said has a small therapeutic window. Senokot-s samples.
PPLPMDL080000001	Akron	OH	44320	4/4/2002	She is using on chronic back and arthritic pain patients that come in already taking vicodin and sees benefits of putting on a long acting agent like OxyContin and then referring for a second opinio to confirm treatment and diagnosis. Uniphyl, left the ZuWallack study.



	Garfield Hts	OH	44125	4/4/2002	met with monica, student project, going to do inservices on pain mgmt, side effect mgmt. gave her tons of purdue materials get her senokot slides. will bring some food when she sets up the inservices. also talked to Rubio about formulary status. she says there will be no changes despite kaiser coming in.
PPLPMDL0800000001	Cleveland	OH	44195	4/4/2002	hit the rheum floor / clinic area not much happening slow PM caught Calabrese on way out
PPLPMDL0800000001	Bedford	OH	44146	4/4/2002	stocking and filling without probs, talked about about no sub of uniphyl and copd ce's
PPLPMDL0800000001	Cleveland	OH	44119	4/4/2002	business is down for oxycontin because they don't get as much from dr. george or dr fink
PPLPMDL0800000001	S Euclid	OH	44121	4/4/2002	hit all products detailed convensions
PPLPMDL0800000001	South Euclid	OH	44121	4/4/2002	hit all products and all are stocked
PPLPMDL0800000001	Akron	OH	44310	4/4/2002	rebate, ceu, pens, pads
PPLPMDL0800000001	Akron	OH	44312	4/4/2002	Talked to Rehab doctors, dr Delhaunty and Hayek.
PPLPMDL0800000001	Richfield	OH	44286	4/4/2002	Met with Bev. She said they are implementing a lot of the programs we discussed. She said that Dr. Menyah is a big advocate for good pain management. She seems to think that pain is being treated better in her home.
PPLPMDL0800000001	Parma	OH	44129	4/4/2002	talked about pain mgmt clinics and dr referrals to them, he isnt familiar with drs at that location but trying to move out of nearu sx and into pain mgmt and would like notification of all pain mgmt conferences adn such to further educate himself on, he has stopped performing sx and is only doing clinic at this time...many only be temp or perm not decided
PPLPMDL0800000001	Garfield Hts	OH	44125	4/4/2002	met with monica, student project, going to do inservices on pain mgmt, side effect mgmt. gave her tons of purdue materials get her senokot slides. will bring some food when she sets up the inservices. also talked to Rubio about formulary status. she says there will be no changes despite kaiser coming in.
PPLPMDL0800000001	Mayfield Heights	OH	44124	4/4/2002	He just started a patient today on 20mg q-12. He is interested in the tamper resistant script pads. biggest obstacle is getting primary care docs to write for opioids. he would like to drop a few of the chronic cases because all they need is management on their current regimen.
PPLPMDL0800000001	Euclid	OH	44132	4/4/2002	Met with Dr. He is Medical Director of Harbor Light Hospice. He said that the physicians do most of the prescribing and that he only gets involved if the hospice calls him. He told me it was more important for the nurses to know what how to use Oxycontin than for him to know how. He seemed disinterested. Will probably not see him again.
PPLPMDL0800000001	Mayfield Heights	OH	44124	4/4/2002	joint statement, he didn't think the joint statement was that big of a deal. he feels that he's careful the way he rx it and doesn't worry about it.
PPLPMDL0800000001	Akron	OH	44312	4/4/2002	He is using for post op patients that have had joint replacements or are having more pain than usual and he will write an OxyContin for go home orders post op. He is also using for chronic back pain caused by a spinal cord injury. Most patients are getting 20mg q12h.
PPLPMDL0800000001	Akron	OH	44312	4/4/2002	He is writing OxyContin for chronic back pain and some rehab patients at Edwin Shaw for diabetic neuropathy bcak surgery and some joint replacements. He is using short actings first, Pain Law and benefits of OxyContin.
PPLPMDL0800000001	Akron	OH	44312	4/4/2002	Uniphyl, adding on to Serevent for COPD patients and showed the generic confidence intervals. Senokot-s samples.
PPLPMDL0800000001	Euclid	OH	44119	4/4/2002	He is writing OxyContin for chronic back pain and some rehab patients at Edwin Shaw for diabetic neuropathy bcak surgery and some joint replacements. He is using short actings first, Pain Law and benefits of OxyContin.
PPLPMDL0800000001	Akron	OH	44310	4/4/2002	Uniphyl, adding on to Serevent for COPD patients and showed the generic confidence intervals. Senokot-s samples.
PPLPMDL0800000001	Akron	OH	44310	4/4/2002	He is using in a few cases malignancy and he has an OA patient on it doing well. He had already seen 8 refs that day so he was way behind
PPLPMDL0800000001	Cuyahoga Falls	OH	44221	4/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0800000001	Akron	OH	44310	4/4/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxyrlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0800000001	South Euclid	OH	44121	4/4/2002	lunch- both docs really good guys. Kellermeyer does a lot of admin at Aultman. here two days a week, no clinic in canton. claims to rx mainly oxycontin. used to like dilaudid but became too popular with seekers. mainly detailed against patch onset, plasma concentration, titration brekthrough. Cindy seems to call the dshotthere she wants cmes so keep here stocked with stuff.
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PPLPMDL0800000001	Cleveland	OH	44195	4/4/2002	hit in the clinic quick product discussion on q12 hr he says he knows all this
PPLPMDL0800000001	Akron	OH	44312	4/4/2002	H will write oxycontin for joint replacement patients that are being discharged and still need atc pain control and most are having difficulty with rehab. He is writing the 10mg tabs q12h.
PPLPMDL0800000001	Akron	OH	44320	4/4/2002	The latest patient on OxyContin is forosteo arthritis, now taking OxyContin 20mg q12h, but not comfortable with treating this patient chronically. As discussed with the intractable pain law, he is going to send to a rheumatologist for a second opin. WOrking on Uniphyl, for COPD patients, just starting out and not a lot of pts, hit benefits of theo and left ZuWallack study.
PPLPMDL0800000001	Bedford	OH	44146	4/4/2002	talked about pi indication and conversion and many misconceptions of oxycontin. they do see it coming in with q8 dosing and bid, we discussed the difference of bid vs 12 hours and they agreed it was better to say q12 hours.
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	talked about approp indication mod to severe pain as opposed to specific dz states, wen tover theophylline and generic vs branded and used powergraph, talked senokot briefly, all in all very good infomative call
PPLPMDL0800000001	Gates Mills	OH	44040	4/5/2002	I asked him if he thought oxycontin would be a good choice for pain management in an elderly patient that had a history of renal insufficiency. At first he said no because he thought she would get snowed from the opioid but though it may be acceptable if the dose is kept low.
PPLPMDL0800000001	Cleveland	OH	44111	4/5/2002	doc chaudry will get some ideas for speaker in august. kmet will set up display next wednesday.
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	burn unit still, talked about oxy adn how to start in house, has written oxy in house for pt after pca. follow up
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/5/2002	Jeanette says that yokiel is totally out of here. Allen coming on mainly thr and fri Mazala out of the picture.
PPLPMDL0800000001	Euclid	OH	44119	4/5/2002	He is working along with dr. pogorelec but still hasn't got mal- practice insurance. he doesn't know where he is going to end up. Dr. pogorelec is only working part time d/t illness(cancer) he has not been treating patients with opioids until he get insurance
PPLPMDL0800000001	Euclid	OH	44119	4/5/2002	hofstra, says he has dabbled in chiro in ob. asked what lead him to try, he said he just saw the vials, so wanted to try. asked if he noticed any differences between bupi. he said no. I said that's the whole idea, you maintain efficacy while improving toxicity profile and maybe see less motor block. he does not do a lot of regional in OR so does not see that happening. but will use in OB and for post op.
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	talkede oxy and uni
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	talkede oxy and uni
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	see notes
PPLPMDL0800000001	Warrensville Hts	OH	44122	4/5/2002	Jeanette says that yokiel is totally out of here. Allen coming on mainly thr and fri Mazala out of the picture.
PPLPMDL0800000001	Mayfield Hts	OH	44124	4/5/2002	talked to daphne about moving lunch to the 16th. no problem.
PPLPMDL0800000001	Cleveland	OH	44111	4/5/2002	doc chaudry will get some ideas for speaker in august. kmet will set up display next wednesday.
PPLPMDL0800000001	Cleveland	OH	44111	4/5/2002	schedule time to catch doc. usually around noon. doc appreciates parran info. still problems with grant request, faxed on 3/11 called on 3/27, simin said she never got it, so eileen refaxed that day, spoke to simin, she got it.
PPLPMDL0800000001	Middleburg Hts.	OH	44130	4/5/2002	we should know in a couple of weeks about approval.
PPLPMDL0800000001	N. Royalton	OH	44133	4/5/2002	Burke presentation today. went over extremely well.
PPLPMDL0800000001	Euclid	OH	44132	4/5/2002	stocking and filling, sees southwest and parma docs, some pain mgmt/anest, isnt comfort with tid's but fills, but has seen q4-6 and sends pt away. I suggested he call the doc and he tried and felt the dr wasnt interested in changing dosing
PPLPMDL0800000001	Twinsburg	OH	44067	4/5/2002	Tim, has it stocked upto 80mg tabs and I gave him a heads up about dr. bertsch pracie
PPLPMDL0800000001	Fairlawn	OH	44313	4/5/2002	went over copd ce and powergraph, uniphyl and once a day no ab rated
PPLPMDL0800000001	Akron	OH	44321	4/5/2002	Met with Terri Zeigler, LPN. She is in Staff Development. She wants to have anb in-service on Oxycontin. She said they are using quite a bit and the nurses need to know how to use it. Set up the in-service for May.
PPLPMDL0800000001	Richmond Hts	OH	44143	4/5/2002	Still not much Oxycontin use. Most physicians are older and are hesitant to use. Need to see Dr. Bernath. He is Medical Director.
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	he has been doing ok so far and treatment is making him tierd. he also may have modarell come in and do some moonlighting from painesville. has the same people on oxycontin who are doing fine
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	taledk about the cases needing multiple meds after surgery, doses oxy and percocet around the clock, talked about increasing oxy and decreasing perc
PPLPMDL0800000001	Cleveland	OH	44109	4/5/2002	talked again about oxy per pi and how to asses pts, with doc kit



PPLPMDL0080000001	Apple Creek	OH	44606	4/5/2002	Using OxyContin and morphine for cancer pts and some severe chronic pain. Most pts are started on vicodin for pain. Seeing back pain and musculoskeletal discomfort. Hit benefits of OxyContin, gave him the intractable pain law with the documentation kit to be compliant with law. Uniphyl, ZuWallack for COPD pts. Senokot-s samples.
PPLPMDL0080000001	Akron	OH	44303	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44109	4/5/2002	oxy and dosing titration guide and how to start after pca
PPLPMDL0080000001	Akron	OH	44310	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cleveland	OH	44109	4/5/2002	oxy and post op, dosing and titration guide, follow up
PPLPMDL0080000001	Akron	OH	44305	4/5/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Gates Mills	OH	44040	4/5/2002	next call. did he start any rheumatoid patients and where is he using codine for pain managment on a patient that could benefit from oxycontin. I asked him what advantages there are to using codien in a patient that may be experiencing more continuous pain? He feels that codien is a step below oxycontin he rather start htem off on something less potent. I agreed with him if they can get away with only 1 or 2 a day or every other day but the ones that are taking 4-6 a day would probably do better on oxycontin 10mg q-12 he agreed.
PPLPMDL0080000001	Brooklyn	OH	44144	4/6/2002	plan surgery call at deaconess, ask about starting pts on oxy pre surgically
PPLPMDL0080000001	Akron	OH	44303	4/8/2002	rebates, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/8/2002	rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44303	4/8/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44311	4/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/8/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/9/2002	rebates, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/9/2002	rebates, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/9/2002	rebate, pens, pads
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/9/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/9/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	4/10/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44308	4/10/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44311	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44311	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44311	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/10/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2002	hit in clinic at VA UPPP - palate surg. for snoring would be a good target but not done any recent asked about formulary told Fleming will OK if needed
PPLPMDL0080000001	Cleveland	OH	44106	4/11/2002	hit Chavella says likes for Rotator cuffs 4 days - anesth writes order for 20 mg start at 9 pm day of when anesth wares off
PPLPMDL0080000001	Solon	OH	44139	4/11/2002	I could get more business if she used more percocet, she got the tamper resistant pads and likes them. I mentioned that specialit like her have told me that they like oxycontin over morphine products because it works better and is better tolerated. She feels that it may be true but she also has very good success with la morphine for many years.
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/11/2002	talked about getting dr sawhny to retain the thought of using oxycontin post op and for chronic pain pts per pi. Talked about treating s/e of opiate therapy as constipation and left senokot samples following in svc on senokot

PPLPMDL080000001	Beachwood	OH	44122	4/11/2002	talked about the chevilole paper and using oxy in total knees will use, talked about using the 10mg dose
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	speaker series display. got to hand out pt. pi and senokot protocols, which were a big hit.
PPLPMDL080000001	Akron	OH	44333	4/11/2002	He has a case coming up where it is wire and screw removal from patients right wrist, spoke, got to also allow to take vicodin on prn basis.
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	talked about ce luncheon set up by ROn McBride set up at southwest and dr burkey spoke; all were completely impressed and labeled him the best speaker heard yet. talked about comfort levels in prescribing opiates
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	talked about oxy and the ortho unit, he is using in trauma and says there are alot of room to use in ortho, follow up
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	uni and copd, sample and dosing card, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	talked about ce luncheon set up by ROn McBride set up at southwest and dr burkey spoke; all were completely impressed and labeled him the best speaker heard yet. talked about comfort levels in prescribing opiates.
PPLPMDL080000001					Talked about uniphyl as first line theophyllines at step 3 in ATS guidelines and at step 4 per NHLBI, had too many samples all expirations within nl limits, left senokot
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	doc really wants to start doing pumps, but baxter not coming around. get a hold of eliott and find out what is going on.
PPLPMDL080000001	Akron	OH	44333	4/11/2002	He is using OxyContin for ankle fusions along with vicodin on prn basis, still is not comfortable with OxyContin. Briefly covered the Chevillie study, but no response.
PPLPMDL080000001	Solon	OH	44139	4/11/2002	fractures or crush injuries patients awaiting surgery, he still hasn't used yet, I asked him if the joint statement has made any difference in him being willing to rx oxycontin for fractures or patients awaiting surgery? he won't geive me acommitment to using oxycontin he feels that if he doesn't use it he's better off in some way
PPLPMDL080000001	Akron	OH	44333	4/11/2002	He is using OxyContin for short term pain in place of vicodin, but the patch for chronic pain, less comfort with OxyContin in trustin ghis disgression and the patients to be on a chronic opioid. Uniphyl after Serevent and Advair will use Uniphyl.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	displayed at speaker series. All docs came through and mostly mentions of oxycontin. since everyone just running by.
PPLPMDL080000001	Cleveland	OH	44112	4/11/2002	hit osyC need to get more time focus him on the clean pt. and using the pain agree/ CD to control population
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	speaker series display. got to hand out pt. pi and senokot protocols, which were a big hit.
PPLPMDL080000001	Chagrin Falls	OH	44022	4/11/2002	he's a difficult sale he's using mostly darvocet and T3's. I tried to align oxycontin with vicodin and percocet but he's sceptical
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	talked about ce luncheon set up by ROn McBride set up at southwest and dr burkey spoke; all were completely impressed and labeled him the best speaker heard yet. talked about comfort levels in prescribing opiates
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	uni and copd
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	oxy and metro
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	oncology speaker series.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	speaker series display. got to hand out pt. pi and senokot protocols, which were a big hit.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	displayed at speaker series. All docs came through and mostly mentions of oxycontin. since everyone just running by.
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	is going to purchase ncs contin with rebate offer, sees more oxycontin rx than would like tech had a misconception that one could not work or function while using an opiate such as oxycontin; we discussed that
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	talked with colleen about setting up future ce luncheons with ron; last one was a very large success
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	talked about senokot and drug induced constipation and if she would place a senokot sample in each bag of constipating rx and recommend
PPLPMDL080000001	Berea	OH	44017	4/11/2002	a bit skeptical with oxy; referred to an old story of tops rph adn pt of blankfield and pt stopped in pharmacy and began to chew his oxycontin tablet? talked about picking the right pt adn comfort levels of calling the dr to verify/confirm oxycontin script
PPLPMDL080000001	Cleveland	OH	44106	4/11/2002	hit the clinic on 2
PPLPMDL080000001	Akron	OH	44307	4/11/2002	pens, pads
PPLPMDL080000001	Akron	OH	44307	4/11/2002	rebates, pens, pads
PPLPMDL080000001	Akron	OH	44302	4/11/2002	pens, pads
PPLPMDL080000001	Akron	OH	44333	4/11/2002	Surgical lounge.
PPLPMDL080000001	Fairlawn	OH	44333	4/11/2002	Seeing more morphine and the patch from Dr lefkovitz.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	displayed at speaker series. All docs came through and mostly mentions of oxycontin. since everyone just running by.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	speaker series display. got to hand out pt. pi and senokot protocols, which were a big hit.
PPLPMDL080000001	Akron	OH	44333	4/11/2002	specific patients taking vicodin that can be converted to OxyContin. I used the add on approach with OxyContin and vicodin and he said when he switches his pts to OxyContin but still allows them to take vicodin on as needed basis. I showed him the APS guidelines, pg 22 to use a long acting opioid when pts need ATC pain control with short acting for incindnet pain. I asked will you do this and he said he has a couple of patients that always can be switched and he will do it. COPD patients, he is adding on whatever it takes to improve patients breathing. ZuWallack study showed adding on a theo to Serevent. he mentioned using Serevent and Advair first before going to theo. Senokot-s samples. I also went over the new oxyContin PPI to give to patients taking OxyContin.
PPLPMDL080000001	Solon	OH	44139	4/11/2002	joint statement, he feels that most patients are best served by pain specialist that need long term opioids they have 2 patient on oxycontin and they do ok but he doesn't feel that increasing his patient load wht these types of patients is what he wants?
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	talked about trauma case and how to use, he says gags is still using 10mg and 20mg dose is most effective, talked assymetric, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/11/2002	worked on ways to get dr sawhny to remember using oxycontin, he believes it is a great product for the approp pts/pi. possibly more frequent visits or try at lunch, talked about treating s/e of opiates as constipation with senokot, did senokot detail in brief
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	speaker series display. got to hand out pt. pi and senokot protocols, which were a big hit.
PPLPMDL080000001	Cleveland	OH	44106	4/11/2002	hit in the clinic mentioned oxyC for post surg pain w/ UPPPs for sleep disorders
PPLPMDL080000001	Akron	OH	44333	4/11/2002	She did keep the guy on OxyContin, he signed the opioid agreement and is coming in everyday and is only going to one pharmacy.
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	talked about dosing and post op use, diod not know multiple doses, 10mg, follow up
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	talked oa and how to dose oxy in those pts taking darvocet atc, talked about conversion to 10mg dose, senokot, follow up
PPLPMDL080000001	Warrensville Hts	OH	44122	4/11/2002	talked about oxy and dosing, he says that he will titrate to effect, did talk about duragesic and how its titration rate is different, follow up
PPLPMDL080000001	Cleveland	OH	44109	4/11/2002	talked mainly about uin and copd, talked about how to titrate, bridge to oxy and ease of use, follow up
PPLPMDL080000001	Akron	OH	44303	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44302	4/11/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44333	4/11/2002	He said that patients are complaining that 20mg of OxyContin q12 is too much, it is knocking the patients out. I got him to agree to use the 10mg tabs and have them start out taking 1 tab and if need more can take 2. He has a case where he is removing melanoma spots from a lady's neck and will do some grafting, where he is going to use oxyContin.
PPLPMDL080000001	Fairlawn	OH	44333	4/11/2002	<b>Patients that are getting the patch are pts that are getting their OxyContin scripts stolen. Example used was a guy that has had his OxyContin script stolen by his son three times. Another patient was in the office now, said he just had his OxyContin pill stolen out of his apartment by gunpoint. I suggested that if the patient is not compliant and can't be trusted to take the patient off of OxyContin, he did not tell me what he is going to do with the patient. I left him copies of the new patient PPI for OxyContin to help counsel his patients on the proper use of OxyContin.</b>
PPLPMDL080000001	Akron	OH	44333	4/11/2002	Add on of OxyContin for patients who need ATC pain control for extended period of time. She has a lady coming in with a compression fracture and going to put her on 10mg q12h and let her take vicodin 1 tab on prn basis. She siad she sees a limited amount of older patients but does have a couple of COPD patients, she has a patient in the hospital that she just put on OxyContin. ZUWallack study for COPD patients, but with pt population may need to talk more for asthma patients. Senokot-s samples.
PPLPMDL080000001	Cleveland	OH	44106	4/11/2002	hit in lot at VA product benefit of Q12 next vasc case target
PPLPMDL080000001	Akron	OH	44333	4/11/2002	He has two patients with chronic pain in their upper extremities and both are on 20mg q12h. He is using vicodin for all post op cases, when I asked if he would use OxyContin for post op apin, he did mention that he has used OxyContin in an acute setting. Do you have any pts that are not controlled on vicodin and he said yes, patient specific. He will use on cases that when they come back on vicodin and not controlled he will add OxyContin on.
PPLPMDL080000001	Parma	OH	44134	4/12/2002	stocking and filling no issues; has seen some diversion and abuse personally but not at this location he is a floater and said they have more issues with vic than oxy
PPLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with Uniphyl follow up on add on ask about case load and specific candidate
PPLPMDL080000001	Cleveland	OH	44109	4/12/2002	talked oxy and post op use in trauma cases, dosing and conversion guide, follow up

PLPMDL080000001	Bedford	OH	44146	4/12/2002	sigend for samples talked briefly about no generic alt at pharncy level and once a day in evening
	Garfield Hts.	OH	44125	4/12/2002	talked oxycontin, she doesnt write alot of oxycontin, she feels that since she treats acute syndromes that if a pt is a chronic candidate, she refers them out to pain mgmt; she doesnt really see a need for long acting in her practice of medicine. She is primarily at the medgroup on york rd in parma hts., she is at sweet valley on fridays. she only uses theophyllines if a pt is already on it; and that is mostly for copd not asthma, she usually uses leukotrinines and inhalers as first line; talked about adding it onto inhalers at a very low dose to decrease the frequency of use of inhalers and it made her think. talked senokot and she will try childrens on her own child who is constipated from time to time. talked about stim and stool softer
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with UniphyI follow up on add on ask about case load and specific candidate
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
	Garfield Hts.	OH	44125	4/12/2002	talked oxycontin briefly, went over doc kit; he said they have one in place, but he thinks he may like purines better and will try and tool around on his computer to see if he may replace the one they currently use; i told him i educated dr singer on this as well and he too liked it much and in fact was to present it at one of their meetings but dr ericson said dr singer hasnt had the time to present that they have been so busy. talked about uniphyI, he said he doesnt write theophyllines in his practice and rarely treats copd or asthma. discussed senokot s for treatment of s/e from opiates and the stim plus stool softer left samples
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
PLPMDL080000001	Bedford	OH	44146	4/12/2002	Has some nsg home pt on oxy adn ms contin; doing well, uses uniphyI at nsg hojme level as well; left senokot for rin office pts, talked about stim with stool softer
PLPMDL080000001	Oakwood Village	OH	44146	4/12/2002	talked about ohio state med guidelines, issues of interest wanted uniphyI samples talked a bout no generic alt and powergraph should not f be filled with generic left senokot has pt on
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the f/b's of UNI and the place in copd & asthma keep caching in dept ask about recent conversion/ start
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	talked about oxy adn dosing in cases like fractures and traums in ed, follow up
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	talked oxy and dosing in pts with fractures and trauma cases, follow up
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with UniphyI follow up on add on ask about case load and specific candidate
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	see safe conduct
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	see notes
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	see notes
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	oxy adn uni
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	metro and deaconess
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	moll center
PLPMDL080000001	Bedford	OH	44146	4/12/2002	lingered around trying to find access to sx lounge for shroyer block times; getting hours for he is big combo writer post op
	Strongsville	OH	44136	4/12/2002	no senokot using mostly leader brand generic from manuft from wholesaler. did leave samples to include in bag of rx for constipating rx. is stocking and filling many oxy rx, and is stocking 400 uniphyI but not really moving; will bring in ms contin with rebate
PLPMDL080000001	Parma	OH	44134	4/12/2002	Spoke with Robin. She said that she is still placing appropriate pts. on Oxycontin. Her floor has many residents that are candidates for Oxycontin. Most are cognitive and able to talk about their pain.
PLPMDL080000001	North Royalton	OH	44133	4/12/2002	Not much happening here with Oxycontin. Most of the physicians that have pts. here are afraid of opioids. I will need to see them and discuss safety issue of appropriately used opioids.
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with UniphyI follow up on add on ask about case load and specific candidate
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	rebate, pens, pads
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	rebate, pens, pads
PLPMDL080000001	Euclid	OH	44119	4/12/2002	I showed him the new orthopedic plect to show how patients pain was better controlled with oxycontin. He agreed to geive it a try in an open flap procedure coming up next week
PLPMDL080000001	Maple Hts.	OH	44137	4/12/2002	hasnt used a niphyl samples of wife yet. using oxy approp per pi and no issues with pts, discussed doc kit and assessment, no probs with filling at pharmacy level
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with UniphyI follow up on add on ask about case load and specific candidate
PLPMDL080000001	Garfield Hts.	OH	44125	4/12/2002	on his way to an office meeting asked about use of oxycontin and he said he doesnt really use anything that strong,k we again went over the conversion table in comparison to hydrocodone
PLPMDL080000001	Cleveland	OH	44111	4/12/2002	docs were really proud of the attendance at the conference. over 235 doc showed up. appreciation dinner next week at hyatt downtown
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the add on concept for oxyC and the place in the step ladder for COPD with UniphyI follow up on add on ask about case load and specific candidate
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	they loved the pt pi. left lots of senokot. more conversion guides. saythey don't usually convert pts, it starts. so told them to use it for titration.
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	talked about post op and how to dose oxy, using 10mg dose, titration guide
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	post op use, talk about how to titrate down after surgery, conversion guide
PLPMDL080000001	Cuyahoga Falls	OH	44221	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	pt that used oxy before surgery needed higher dose post op, using 20mg doses, talked about how to titrate down, follo wup
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	they loved the pt pi. left lots of senokot. more conversion guides. saythey don't usually convert pts, it starts. so told them to use it for titration.
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cleveland	OH	44109	4/12/2002	talked about how to dose the 10mg dose and then titrate up, talked about how to titrate down post op
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cuyahoga Falls	OH	44223	4/12/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, OxyItr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	they loved the pt pi. left lots of senokot. more conversion guides. saythey don't usually convert pts, it starts. so told them to use it for titration.
PLPMDL080000001	Akron	OH	44333	4/12/2002	using OxyContin for patients that come back for post op follow up and not controlled on vicodin alone. Add on OxyContin 10mg q12h.
PLPMDL080000001	Cleveland	OH	44106	4/12/2002	hit the Q12 hr dosing and the priority of proper assessment and adherence to third party standards - AHCPR guide next pt log on fire for JCAHO planning
PLPMDL080000001	Akron	OH	44333	4/15/2002	Recent new patients, one new patient today put on OxyContin 20mg q12h that was previously taking percocet. Add on approach with APS page 22 to use a long acting opioid like OxyContin with short acting on prn basis. Discussed the new PPI for OxyContin that he is going to use to counsel his patients on do's and don'ts of OxyContin. Appropriate patients for add on approach to get patients on long acting and pts taking less of short acting. Dosing discussed per OxyContin PI.
PLPMDL080000001	Akron	OH	44333	4/15/2002	recent a few older patients on OxyContin latest is a male with spinal stenosis taking 20mg q12 with vicodin on prn basis. Discussed the add on approach, used page 22 of the APS, he thinks good for the appropriate patient, some patients when take this approach, when adding on some keeping needing the OxyContin increased and once these pts start on medication it is not that easy to get them off of the opioid. Sometimes easier to keep on darvocet and short acting ATC and control them this way.
PLPMDL080000001	Warrensville Hts	OH	44122	4/15/2002	doc said something strange about oxycontin being so addicting. He defined that if he tries to switch andthey want to stayon. Tried to explain that could be because they finally gotgood pain control. He was not buying that. Ask why switch to begin with.
PLPMDL080000001	Beachwood	OH	44122	4/15/2002	Patient Pt call, everyone liked idea. Barrett busted chops about addicts not being able to read. Suggested that all pts get one and then its on them.
PLPMDL080000001	Cleveland	OH	44113	4/15/2002	talked post op, quickly showed chevillie, talked about oxy and dosing, in elevator, follow up
PLPMDL080000001	Cleveland	OH	44113	4/15/2002	talked about uni and the zuwalcik paper, uni and copd samples
PLPMDL080000001	Hudson	OH	44236	4/15/2002	talked about a meeting with staff to educate on oxycontin adn uniphyI and treating s/e of drug induced constipation; she is working with me to get something rolling. all lunches are booked for entire staff through remainder of year, but i am on a cancellation list, talked about indication of oxycontin and treating s/e with senokot, doesnt use alot of theophylline family at the practice
PLPMDL080000001	Tallmadge	OH	44278	4/15/2002	talked about using oxycontin; he hasnt had any problems when it comes to selecting a oxy vs durag pt what criteria does he use? he sees what else the pt is on the dz process and abuse potential is a factor. talked about theophylline and theochron; uniphyI only once a day branded
PLPMDL080000001	Akron	OH	44333	4/15/2002	He is using darvocet first the fioricet, codeine and vicodin for chronic pain, once again OxyContin is used for patients that are not candidates for joint replacement.
PLPMDL080000001	Northfield	OH	44067	4/15/2002	nothing new here. gave doc some senokot samples. and pt pt. he thought they would help. sorry he could not make it to blast program, but really wants to hear burke speak. told him we would find another venue. He still does not see a need for any doses higher than 40mg /day. Asked if there were any combo pts having mod/sev atc pain. he said he did not think so but will keep inmind.
PLPMDL080000001	Strongsville	OH	44136	4/15/2002	talked about where he is using oxycontin, he uses it one reconstructive cases or breast augmentation

PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	talked about post op use, showed new study, cheville, says it is very convincing, no more breakfast at or lounge, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/15/2002	hit int he spinal section she is good supporter in spit of formulary she uses for many neuro anomalies in combo neurontin & others next tell me of last start
	Hudson	OH	44236	4/15/2002	briefly met and tried to get a feel where he is using oxycontin vs duragesic; he uses on severe chronic pain and generally uses duragesic on those pt who are concerned and or elder. will try and set up lunch/cancel list they are booked rest of year. tried to present doc kit
PPLPMDL0080000001	S Euclid	OH	44121	4/15/2002	hit the single entity benefit to the pt. and next need to keep on his duragesic nerve
PPLPMDL0080000001	Oakwood	OH	45419	4/15/2002	navin - had issues with q8 dosing need to discuss with sp physicians, asked him to call doc also, - PPI uni - zuwallack info skt s
PPLPMDL0080000001	Cleveland	OH	44195	4/15/2002	hit couple residents but in middle of a code
PPLPMDL0080000001	Cleveland Hts	OH	44118	4/15/2002	hit all products not much. to report left ce pieces
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	lutheran surg
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44102	4/15/2002	talked metro and lutheran
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/15/2002	talked to stephanie about previous ce lunch speaker burke and reception of physicians was tremendous. talked with kansal on future programs. talked about getting into sx lounge again possibly try another route; no luck.
PPLPMDL0080000001	Akron	OH	44308	4/15/2002	rebate, pens, pads
PPLPMDL0080000001	Akron	OH	44308	4/15/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	Saw a script from Dr Bell. Left senokot-s samples.
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	Arthritic clinic.
PPLPMDL0080000001	Twinsburg	OH	44067	4/15/2002	talked about allergy season and theophyllines to treat copd and asthma; is seeing alot of otc's and allegra and clarinex and claritin; many inhalers talked about add on therapy; no ab generic. talked about how seeing oxy rx coming in; he previously contacted me on a suspicious dosing and situation; did not feel comfortable filling later found pt to be legitimate pain pt. talked about treatment of s/e with senokot stocking and filling; not seeing alot of theophyllines is seeing alot of leukotrinines esp now is allergy season and increase in asthma flare up, talked about no generic alt and trying to get dr to at least convert theodur,unidir adn sio bid and generic business over for starters. talked about drug induced constipation and what does he recommend? generally bulk formers; talked about senokot adn stim plus softner is the way to go for drug induced constipation. sees alot of high dose rx for oxy from pain clinic across street; anesthesiologist will refer re to visit
PPLPMDL0080000001	Hudson	OH	44236	4/15/2002	not a big pain writer just briefly educated on oxy adn pt selection per pi and indication and conversions table. she stated that oxycontin was a terrific product but unfortunately it is too abused. talked uniphyl she said she has a few pt on, but didnt want samples, for she doesnt write many th eophyllines did want extra senokot samples. she was doing paper work the most of our office visit would have liked individual time without distraction
PPLPMDL0080000001	Stow	OH	44224	4/15/2002	talked about oxy and using it in cases where he has to follow up and write another rx, cheville went over well. follow up
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	talked about the cost of rx meds and those with insurance vs those would do not have rx coverage he has get meds from canada. talked about use of oxycontin he doesnt really use a=many strong's what he does use is duragesic for he feels its potential for abuse is less likely and is not in the media. talked about gaining some uniphyl business he is starting to use some uniphyl for those with rx coverage not to mention it is unknown how many of these rx get filling in canada
PPLPMDL0080000001	S Euclid	OH	44121	4/15/2002	hit the benefit of single entity and fast steady state next probe about recent Durag use
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	briefly talked oxy, gave conversion chart and talked about decrease rehab, follow up with lunch
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	talked about oxy and dosing, cheville article and decrease rehab stay, talked about dosing, follow up
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/15/2002	discussed Pt PI and everyone liked the idea. Barrett busted chops about addicts not able to read. said everyone gets one and then its up to pt
PPLPMDL0080000001	Akron	OH	44313	4/15/2002	Recent patient had severe back pain was taking vicodin and now on OxyContin 20mg q12h. ZuWallack study to show benefits on Uniphyl to Serevent. Senokot-s samples and bowel protocol.
PPLPMDL0080000001	Cleveland	OH	44113	4/15/2002	docs np only here on fri. he is going to limit his hours to get time in at deaconess. gave him pt pi. he will use it. asked about titrations. he says most offhis pts are fine by time they get to 40/day, if not he puts them through his multidisc clinic in rich hts.
PPLPMDL0080000001	Akron	OH	44307	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44310	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44305	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44302	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44307	4/15/2002	Sleep thru the night, Q12hr, asymmetric dosing, around the clock dosing. increase dose if more than 2 breakthrough's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	Marcus reprint to use long acting , OxyContin for pain that persists ATC pain. Most patients have pain caused by arthritis or musculoskeletal pain. 20mg q12h with vicodin on prn basis. ZuWallack study for Uniphyl to be added on to Serevent.
PPLPMDL0080000001	Cleveland	OH	44121	4/15/2002	hit the benefit of q12 hr. and compared to percocet benefit single entity tell me about case
PPLPMDL0080000001	Cleveland Hts.	OH	44118	4/15/2002	tried to get long dialogue but wants to have lunch to get detailed reminded him to use it Q12 hr. next add on specific case
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	He has started a few new patients on OxyContin, one patient came from Dr Melby that is having knee pain, taking 20mg q12h with vicodin on prn basis for incident pain. Discussed the PPI to better counsel patients about OxyContin. Add on approach is the way to treat pain, APS page 22 to confirm this way to treat pain.
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	She said she has not performed alot of big surgical cases up to now, b/c she had surgery on her neck. She is using OxyContin 20mg q12h with vicodin on prn basis for cases like fracture repairs, more severe pain cases. She is doing a humeral fracture repair with hardware and will use OxyContin 20mg q12h with vicodin 1 tab on prn basis.
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	Discussed the add on approach per APS page 22 treatment of chronic pain. He is using OxyContin with vicodin on prn basis to get these patients pain stabilized. Newest patient had diabetic neuropathy with musculoskeletal pain, 20mg q12h with vicodin prn. Dosing per Oxy PI. ZuWallack study, adding on Uniphyl to Serevent, one patient discharged from th ehospital on Uniphyl with chronic bronchitis. Senokot-s samples.
PPLPMDL0080000001	Tallmadge	OH	44278	4/15/2002	is not a big pain med writer of any sort he had a young female pt die taking oxycontin at a party she chewed an 80mg tablet and recieved fatal doses, that made him uncomfortable with the product; we discussed legimate pain pt vs that particular pt that took it from someone else and for inappropriate manner and in an inappropriate was - she chewed it. it was not rx for her by any physicians.
PPLPMDL0080000001	Akron	OH	44333	4/15/2002	Schleroderma and patients with compressions fractures. He is using OxyContin with vicodin on prn basis. APS, page 22 for chronic pain that requires ATC pain control. One new patient with severe arthritic neuropathy, 20mg talked about oxy and dosing in house pts, showed cheville study for rehab floor and decrease in hospital stay, follow up
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2002	hit all three products not much time to stop and get deep conversation open probe to how using oxyContin - his decile now up to 8 from 2
PPLPMDL0080000001	University Hts	OH	44121	4/16/2002	Talked about the intractable pain law and assessment in the use of OxyContin, proper patients selection.
PPLPMDL0080000001	Barberton	OH	44203	4/16/2002	talked about oxy and dosing, cheville, says will help with use of oxy post op, talked about how to get the st udy to ortho residents, will help, follo wup
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2002	His health has been up and down. we discussed add on therapy and he would rather keep them on one agent instead of giving them two opioids.
PPLPMDL0080000001	Cleveland	OH	44117	4/16/2002	He is taking over Dr Bartlett's patient load when he leaves. Concerned about the misuse of OxyContin for chronic pain, he has had a few patients that have misused oxyContin. Proper patient selection, assessment. Uniphyl and theo, he mentioned seizures and side effects, gave him the ZuWallack study.
PPLPMDL0080000001	Barberton	OH	44203	4/16/2002	pain agreement, any changes needed. She likes the pain agreement and is using it no changes necessary. She had a patient awaiting surgery who has been taking vicodin. I asked her if his pain is more continuous in nature and she said it is with pain flares. I asked her if she would put him on oxycontin 10mg q-12 and let him keep the vicodin for the pain flares. She agreed, she said that she doesn't think about oxycontin enough in the acute setting ie. kidney stones, patients awaiting surgery.
PPLPMDL0080000001	Richmond Heights	OH	44143	4/16/2002	talked about cheville study, thinks that he needs to see the complete study, but it does make sense and that needs to be showed to ortho docs, follow up
PPLPMDL0080000001	Cleveland	OH	44113	4/16/2002	Using more vicodin on compression fracture and leg fractures, he said tells patients to take when needed and he said for these cases that may not need as strong a medication as OxyContin. I showed him the comparison b/w hydrocodone and oxycodone, response was he wants these pts to take pain pill once a day for the pain. ZuWallack study, to show how Uniphyl for for COPD patients. Senokot-s samples.
PPLPMDL0080000001	Barberton	OH	44203	4/16/2002	talked about cheville and what he felt, he is going to get copy of study and share with ortho docs, follow up
PPLPMDL0080000001	Cleveland	OH	44121	4/16/2002	checked samples and hit the chronother. benefit to pt. need to get another order in
PPLPMDL0080000001	South Euclid	OH	44195	4/16/2002	hit in the hall and mentioned uni place in asthma
PPLPMDL0080000001	Cleveland	OH	44203	4/16/2002	One patient on OxyContin which is an older lady with arthritic pain. He is comfortable with using OxyContin for the older patients, he views younger patients as being more likely to misuse opioids. He showed me a laminated piece produced from Purdue that gives tips on prescribing opioids. Uniphyl, he said uniphyl for COPD patients, he mentioned having a patient taking theo 3 times a day, Uniphyl dosed in the evening. Senokot-s samples.
PPLPMDL0080000001	Cleveland	OH	44109	4/16/2002	talked in pmr clinic, talked about dosing of oxy and also dr parren talk, using long acting opioids and using nsais for bt pain, talked about oxy and pts
PPLPMDL0080000001	Cleveland	OH	44113	4/16/2002	talked about the zuwallack reprint and how uni is going for add on to copd, talk about mann, follow up
PPLPMDL0080000001	Lyndhurst	OH	44124	4/16/2002	they were inbetween new patient and becky said that they have had some of thier pain patients follow that are on oxycontin.
PPLPMDL0080000001	Cleveland	OH	44195	4/16/2002	hit the accroentin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL0080000001	Akron	OH	44333	4/16/2002	One case for OxyContin, right humeral fracture repair.

	Akron	OH	44319	4/16/2002	Mentioned OxyContin more for acute pain, she has alot of questions whether patients are legitimate or not for opioid use. When discussed the add on approach, she mentioned the patients that may misuse opioids, These are the patients that I said should not be on OxyContin, that proper patients should get OxyContin.
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland Hts	OH	44118	4/16/2002	still some neg attitude need to keep on them
PPLPMDL080000001	Cleveland	OH	44109	4/16/2002	talked abotu zannoni
PPLPMDL080000001	Cleveland	OH	44109	4/16/2002	see notes
PPLPMDL080000001	Cleveland	OH	44113	4/16/2002	see notes
PPLPMDL080000001	Westlake	OH	44145	4/16/2002	MEt with Dan Seligman. He is the Director of Pharmacy. He told me that Duragesic use is way up. Right now through the first quarter of 2002, Duragesic is at 66%. He said he thought it was used as it is less abusable. He said they are getting ready to make up a formulary. he said that Oxycontin is a little less expensive, but Duragesic is offering rebates. He sounded like cost was a very important issue. He is going to allow me to present to them the benefits of Oxycontin before any decisions are made. He also said that there will be more than one opioid on the formulary. Will all back on Friday to get a list of physicians writing opioids.
PPLPMDL080000001	Bay Village	OH	44140	4/16/2002	Met with Shelly. She is the purchaser of all meds other than narcotics. Ray and Doug are pharmacists that purchase the narcotics. Doug is also a consultant. Shelly said they are ordering Uniphyl. They are also using generic Senna S and generic theophylline. They just switched to Gerimed in March. They are paying \$3.96/100. Using about 500-600/month. Their 2 very big homes are Metroskilled East and Ashtabula County Home. They have about 30 homes all together
PPLPMDL080000001	Westlake	OH	44145	4/16/2002	Met with Ann bahnik. She is the Staff Development nurse. She said they just had an in -service on pain management from Harbinger Hospice. I told her I was interested in teaching about the chronic non -malignant pain as well as malignant. She said maybe we can do an in-service in a couple of months. I asked her if I could walk the halls and visit the nurses at the stations. She said she would have to check with her D.O.N. I will call her back
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/16/2002	rebate, pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/16/2002	pens, pads
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	Barberton Family Practice.
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	South Euclid	OH	44121	4/16/2002	sample sig. next tell me about conversion or start?
PPLPMDL080000001	Cleveland	OH	44106	4/16/2002	quick hit for stones next id pt. use the AHCPR as reference
PPLPMDL080000001	Mayfield Hts	OH	44124	4/16/2002	doc heard John Burke speak on opioid abuse. really felt comfortable with the info. did id'd at least one new pt today who fits oxycontin's indication.
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit in ht hall and he likes the recent ce CD rom Purdue sent him next show him the CD rom on computer
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	Using more vicodin on compression fracture and leg fractures, he said tells patients to take when needed and he said for these cases that may not need as strong a medication as OxyContin. I showed him the comparison b/w hydrocodone and oxycodone, response was he wants these pts to take pain pill once a day for the pain. ZUWallack study, to show how Uniphyl for for COPD patients. Senokot-s samples.
PPLPMDL080000001	South Euclid	OH	44121	4/16/2002	hit through the window shot out the indication per the PI need to get the pharmacies from Kim
PPLPMDL080000001	Cleveland	OH	44109	4/16/2002	talked about oxy and dr parren talk, she says that she thinks oxy and using a nsaid for bt is the best route, talked about dosing and conversion chart, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/16/2002	hit the acrocontin delivery and similar to percs. need to ask about last start or next on schedule
PPLPMDL080000001	Cleveland	OH	44109	4/16/2002	talked abou oxy and kadian, using alot of kadian, talked about dosing and to use the pain contracts for all opioids, follow up
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	He is leaving at the end of June. Intractable pain law and one new patient switched to OxyContin from vicodin for intractable back pain, 20mg q12h with prn vicodin. Uniphyl 600mg for severe COPD gentleman taking everything else.
PPLPMDL080000001	Akron	OH	44319	4/16/2002	Discussed urine screening and he needs to ask specifically for oxycodone. He said he has a couple of patients taking short acting opioids ready to be converted to OxyContin. Referenced the APS, page 22 for going to a long acint and allowing to still have a short acting opioid to take for incident pain. The add on approach, three patients, one back pain, going to convert to 20mg q12h with vicodin on prn basis. Dosing discussed per Oxy PI.
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	Uniphyl, no new patients, showed piece that inhaler use can be reduced. Senokot-s samples.
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	ZUWallack study, he said if he sees any new studies, he will use Uniphyl more. I went over the study and he said will add Uniphyl on to a COPD lady this afternoon on Serevent. OxyContin for acute fracturs and back pain, under 30 days.
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	He is referring a patient taking 3-4 80mg tabs a day with severe arthritis to Dr Midian, which he will take off. Chronic back pain, wis where he is using for chronic pain. Uniphyl, ZuWallack study to use for COPD patients taking everything else.
PPLPMDL080000001	Barberton	OH	44203	4/16/2002	Two chronic back pain patients taking OxyContin 20mg q12h with vicodin on prn basis.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44113	4/16/2002	talked darvocet and dosing of oxyu in pts taking around the clock darvocet, titration of oxy after conwersion, uin and copd
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44223	4/16/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone :9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44109	4/16/2002	talked oxy and rehab, talked about dosing in pts taking percocet every 8 hours and how to go oxy q12 with some bt meds, talked about program in summer for spine
PPLPMDL080000001	Euclid	OH	44117	4/16/2002	new starts?, he hasn't started any new within the last two weeks. he is always refilling scrips and the patients he has on it are not abel to function without it. he still is not comfortable rx oxycontin above 80mg q-12 he has one patient that is on 160 bid from keum and is now being seen by demagone. he admits that the main reason is that it's outside of his comfort zone even if it makes sense and is good medicine he just isn't comfortable at that level yet.
PPLPMDL080000001	Independence	OH	44131	4/17/2002	<u>says is using uniphyl and wants sample is using constantly tried to get new starts with pt that are using thier inhalers more freq than should be. talked about his comfort level with oxy again he referred to his friend that commit suicide on oxy and that he is more comfortable with less abuse issues with duragesic, left senokot and asked to give samples with each constipating rx.</u>
PPLPMDL080000001	Northfield	OH	44067	4/17/2002	talked comfort level with opiates in general again he expressed more comfort with duragesic ove roxy doesnt hear alot of abuse per media; talked abotu credibility of source of medical info and redirected to approp pt and not wanting those of questionable legitimacy of pain focus on approp pt nad use of doc kit; hasnt used yet; went over h and p and pt agreement
PPLPMDL080000001	Cleveland	OH	44109	4/17/2002	in clinic, oxy and post op and how blood levels constan important, follow up
PPLPMDL080000001	Akron	OH	44333	4/17/2002	Right anle lateral ligament reconstruction, going to use OxyContin on.
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/17/2002	went over pain mgmt ce's to further educate on who's guidelines nad po is first choice; he is comfortable with duragesic r/t abuse issues with oxy; media has been quite past few weeks yet he is still bringing up issues from previous events; talked uniphyl and no generic avalil written uniphyl and talked constipation for any and all constipating products; left sampels scheduled fuutre lunch for greater time; always busy in a rush
PPLPMDL080000001	Barberton	OH	44203	4/17/2002	He put a lady on 400mg ed of uniphyl for Parkinson's disease. APS pg 22 and discussed adding on OxyContin to vicodin or percocet and he has a couple of patients that he is going to do this too, but once he stabilizes these patients he will switch to the patch which he once again said is the caddillac of chronic pain. He did say that a patient ended up in the ER with pneumonia and 4 patches stuck to her back. Senokot-s samples.
PPLPMDL080000001	Beachwood	OH	44122	4/17/2002	talked about cheville appper, post op improvements for oxy, talked about how to dose after pca, follow up
PPLPMDL080000001	Shaker Hts	OH	44122	4/17/2002	he is retiring in august, talkd dbaioout oxy and any pt coming in that need acit pain relief, new group taking pts, follow up
PPLPMDL080000001	Middleburg Hts.	OH	44130	4/17/2002	talked a botu burkee in svc at luncheon at sw friday and he was further impressed and each educ opportunity increases his comfort level of using opiates
PPLPMDL080000001	Cleveland	OH	44105	4/17/2002	talked about odising of oxy in add on tx, talked bout uni adn copd, samples needed, follow up
PPLPMDL080000001	Garfield Hts.	OH	44125	4/17/2002	talked about what he is treating with post operatively fo pain esp larger cases trying to gain some comfort with product. went over pi indication adn conversion as compared to vic
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PPLPMDL080000001	Akron	OH	44333	4/17/2002	Cheville study. Showed him that using OxyContin with vicodin on prn basis is of benefit to the patient for range of motion. HE is still apprehensive to using both post op. He is doing this if patients come back for follow up and still in pain, so he said will think about it.
PPLPMDL080000001	Akron	OH	44333	4/17/2002	Quick discussion of APS pg 22 for chronic pain, adding on OxyContin to short acting opioids and still allowing to let patients take a short acting on prn basis. He likes OxyContin flexibility for titt/vrating to stable pain control.



PPLPMDL0080000001	Independence	OH	44131	4/17/2002	talked about f/u with pt and giving senokot samples with constiacting rx and talked about use of oxy adn pt interaction with each oxy rx offered ppl for pt questions
PPLPMDL0080000001	Cleveland	OH	44105	4/17/2002	see notes
PPLPMDL0080000001	Cleveland	OH	44109	4/17/2002	see notes
PPLPMDL0080000001	Beachwood	OH	44122	4/17/2002	see notes
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/17/2002	excellent in svc lots of interaction and large turn out of nurses and doctor on staff; made great contact with gay from dr levine/fabian/lopresti office. talked to entire rehab staff and nurse mgr on oxycontin and senokot and lots of questions and interaction; rebuffed alot of misconceptions about oxy strength and potency and conversion and indication per pi
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/17/2002	talked to theresa rubio about getting senokot s on formulary; educated on oxy per pi adn uniphyl with is not on form and talked about senokot to p and t committee
PPLPMDL0080000001	Akron	OH	44305	4/17/2002	talked about filling oxycontin rx again went over the pi adn indication and conversion to show the equianalgesic relationship to vicodin adn strength of oxycontin can be as weak or as strong as prescribed necessary
PPLPMDL0080000001	Akron	OH	44305	4/17/2002	pens, pads
PPLPMDL0080000001	Akron	OH	44305	4/17/2002	rebates, pens, pads
PPLPMDL0080000001	Akron	OH	44305	4/17/2002	pens, pads
PPLPMDL0080000001	Akron	OH	44333	4/17/2002	Seeing OxyContin from Dr Klejka.
PPLPMDL0080000001	So Euclid	OH	44121	4/17/2002	Hit all three and emphasis on q 12 for oxyC instead of short acting
PPLPMDL0080000001	Independence	OH	44131	4/17/2002	hallway hit; feels on oxy are he uses it when approp; went over indicaiton; and conversion trying to drive moderate indicatoin and signed for uniphyl and talked about once daily and decreased use of inhalers
PPLPMDL0080000001	Beachwood	OH	44122	4/17/2002	talked about cheville, tyalked about impact on hospitals and hwo to dose post op
PPLPMDL0080000001	Warrensville Hts	OH	44122	4/17/2002	talked about oxy v perocet, and how using less pills per pday with oxy, conversion and the right pt, addiction issues, follow up
PPLPMDL0080000001	Parma	OH	44129	4/17/2002	talked about uniphyl vs generic he also wants samples at otehr office in parma; and to talke with twtise; no generic avail and once daily indicaiton noted decrease in inhaler use; askede where he isusing opiates; has nursing home pts with chronic ca and such; talked about treating s/e of constipation with senokot stim plus stool soft
PPLPMDL0080000001	Akron	OH	44333	4/17/2002	Discussed adding on OxyContin to the patients taking 4-6 short acting opioids a day. Referenced the APS page 22 for using OxyContin q12h with short acting on prn basis. He has a few low back pain patients he is going to convert to 20mg q12 as discussed per OxyContin Pl. I went over the new PPI for OxyContin patients. Uniphyl for COPD patients, ZUWallack study and he committed to writing Uniphyl for his severe COPD patients. Senokot-s samples and he will recommend.
PPLPMDL0080000001	Cleveland	OH	44105	4/17/2002	talked oxy and dosing, looking at pt with oa taeking percs, add on tx, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Mogadore	OH	44260	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Akron	OH	44305	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Akron	OH	44304	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Mogadore	OH	44260	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL0080000001	Akron	OH	44304	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Beachwood	OH	44122	4/17/2002	talked about dosing and the cheville paper will review discuss next time, titration and conversion
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Mogadore	OH	44260	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44311	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Akron	OH	44311	4/17/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44105	4/17/2002	oxy and titration, he feels 20mg is too high, talked about add on with 10mg dose and how to titrate as needed, talked about titration guide, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/17/2002	Reviewed Chevile over lunch talked about the dosing of Skt-s & importance of proportionate titration. CLASSIC SURGICAL CASE FOR THIS SPECIALTY ARE BILATERAL KNEES & BIG SPINE CASES NEXT PUSH FOR UNI KNEES USING CHEVILLE
PPLPMDL0080000001	Akron	OH	44333	4/17/2002	He has an open shoulder AC reconstruction that he is going to use OxyContin on. Discussed the possibility of writing OxyContin q12h with vicodin for breakthrough also, very busy need to stop back.
PPLPMDL0080000001	Akron	OH	44333	4/17/2002	Septorhinolapny he is going to give 10mg tabs and tell to take 1-2 q12h along with vicodin.
PPLPMDL0080000001	Cleveland	OH	44195	4/17/2002	hit the benefits of Q 12 hr over the combo q4-6 next get him talking about last start how use asymeric dosing?
PPLPMDL0080000001	Barberton	OH	44203	4/17/2002	Proper patients selection, she did mention a new patient on OxyContin from vicodin, taking 20mg q12h. Per OxyPI for conversion.
PPLPMDL0080000001	Cleveland	OH	44195	4/18/2002	hit the indication per the PI next get more time to ask about a UPPP for apnea case or tonsels
PPLPMDL0080000001	Bedford	OH	44146	4/18/2002	not a big opiate writer not even for combos says he doesnt really treat pain as confirmed by his profile. talked about uniphyl and using generic theophyllines no generic to uniphyl and once a day in evening for chronotherapeutics of sx exacerbation
PPLPMDL0080000001	Cleveland	OH	44111	4/18/2002	talked post op and also the use of bt merds like oxy ir, cases needed in atc meds, follow up
PPLPMDL0080000001	Cleveland	OH	44111	4/18/2002	talked post op and any case where he has pts that are going to need meds for more than a week, will try 10mg dose, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2002	told to remember OxyC -lack of APAP in passing in the hall need to get him to stop talk about Chevile
PPLPMDL0080000001	Cleveland	OH	44121	4/18/2002	hit both in the hallway he's just started a Uni patient yesterday hit add on concept for oxyC
PPLPMDL0080000001	Bedford	OH	44146	4/18/2002	talked with staff adn dr denhonlm he is using uniphyl talked about theochron pt what is difference between theochron and uniphyl pts; how does he decide; scheduled a f/u lunch talked about senokot for constipation in pt and nsig home pt for drug induced constipation
PPLPMDL0080000001	Cleveland	OH	44106	4/18/2002	hit the indication and ben of single entity mentioned Chevile study next get time to review carrier and give the reference citation.
PPLPMDL0080000001	Bedford	OH	44146	4/18/2002	talked about where he would use oxy he said nowhere he doesnt really treat pain; he is even very small with combos; but is using theophyllines anjd talked about uniphyl being only branded without a generic and qd dosing given in the evening
PPLPMDL0080000001	Cleveland	OH	44111	4/18/2002	talked about oxy and how to add on to perco post op if needed in atcv pain, baseline dose, follow up
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/18/2002	focused on short acting pt who are using opiates truly atc and calling in for refills early, went over indicaiton adn conversion chart per pi, starting to use uniphyl "its the only branded one out there" thanked for business
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/18/2002	isnt comfortable with oxycontin; been wokring with to convert some combos pt who are on analgesic around the clock for ext period of time; adn fir per pi, dr is more comfortable with duragesci and doesnt even use many stronges to begin with; he feels that if the pt pain is that persistent and or strong, he refers them out to papin mgmt.
PPLPMDL0080000001	Garfield Hts.	OH	44125	4/18/2002	tried to educate on pi for oxy she isnt a writer though and wont plan to spend copious amt of time with the opportunity simply isnt there she doesnt treat pain pt? j Does not use theophylline went over indication of uniphyl along with add on approach for those pt that are using inhalers in excess
PPLPMDL0080000001	Mayfield Village	OH	44143	4/18/2002	he writes some darvocet according to quest but when hasked he feels he doesn't use it that much. I want to get him to consider oxcontin as add on for the patients that are taking more than 4 darvocets a day.



PPLPMDL080000001	Cleveland	OH	44106	4/18/2002	gave the Zuwalick and COPD ATS step ladder
	Cleveland	OH	44102	4/18/2002	Met with Dr. Menyah. He still has not received any of the information he ordered from the advisory board meeting he attended. He is still very on board with the appropriate use of Oxycontin. He is a strong believer of using opioids to relieve pain where appropriate. He would like to do some speaking at pivotal dinners or lunches for us. He would be great at this. We also discussed whether he uses theophylline. He said he never uses theophylline anymore. He admitted to being afraid of the side effects. He seems to think the elderly will get side effects (littery) even at low doses. I need to show him data to dispute this. I also need to show him the data that theophylline has antiinflammatory effects as he thinks al COPD has an asthmatic component.
PPLPMDL080000001	Cleveland	OH	44113	4/18/2002	doc liked pt pi. he thought we should call cvs to say that we would like to be involved. He is involved in Banaga's case and thinks there is a lot of garbage in there. He met Burke and really enjoyed his conversation, just to hear what docs are doing outthere. We talked about combo pts who could be converted to oxyz. but he said he has noone who needs it that is not on it. Just back from punta cana too.
PPLPMDL080000001	Cleveland Hts	OH	44118	4/18/2002	HIT ALL PRODUCTS AND INDICATIONS
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked oxy
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked oxy
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked fairview
PPLPMDL080000001	Bedford	OH	44146	4/18/2002	talked about formulary and senokot s no one with alot of information/knowledge on formulary or contact to speak with; are stocking in out pt pharm
PPLPMDL080000001	Maple Hts.	OH	44137	4/18/2002	stock and filling; went over uniphyl and no generic alternative; he said he hasnt seen a uniphyl rx, but is still stocking the 400's talked about spread on branded uniphyl there isnt a generic sub and talked about powergraph
PPLPMDL080000001	Bedford	OH	44146	4/18/2002	stocking and filling all, not seeing alot of theophyllines, sees more of the leukotrinins, stocks limited amounts of oxycontin for fear of robbery, none to speak of to date went over pi and indication and conversion; seemed surprised at conversion strengths, talked about recommendations to drug induced constipation he said would recommend bulk agent as metacul or citricl; i went over the benefits of senokot s adn its stim properties as Spoke with Pam Turso. She is a social worker for hospice. She has a home care pt. that is indigent that needs Oxycontin. I set her up with the proper information for the indigent pt. program. She will follow-up.
PPLPMDL080000001	Beachwood	OH	44122	4/18/2002	Met Kathleen. She is the new unit manager on TCU (4th floor). She said they are using a lot of Percocet and Vicodin on her floor. I explained the benefits of Oxycontin as it relates to Percocet as she did not seem to be very familiar with Oxycontin. Time was cut a little short to see Dr. Menyah. Will follow-up with Kathleen next time around.
PPLPMDL080000001	Cleveland	OH	44102	4/18/2002	
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/18/2002	pens, pads
PPLPMDL080000001	Akron	OH	44304	4/18/2002	pens, pads
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked about dosing in any case needing meds for post op, talked about cheville article and how atc meds are better, follow up
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked about cheville article and how to use oxy in cases needing baseline med after pca, talked about how to dose
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	cheville article, wants a copy, says it makes sense to use baseline atc dose like pca, follow up
PPLPMDL080000001	Warrensville Hts	OH	44122	4/18/2002	doc would like tamper pads for new office. give form to vicki, he liked pt pi, but said abusers won't read it. I responded that legit pts need the info, abusers won't care. Asked if any new pts today that are appropriate for oxycontin, he said he just wrote for the pt. leaving. thanked him. gave maria the assessment form, she liked it will bring to committee. next call bring her the definitions sheet. yokiel now wrting on hospital pad in ashtabula, maria said she'll ask howard if ok to use resist pad, this could also hurt sales.
PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	now using the 10mg dose in case that are going to have atc needs, talked about how to titrate up and then down as needed
PPLPMDL080000001	Cleveland	OH	44195	4/18/2002	hit the titration information per the PI and asked if he sticks to the same regimen. depends on case but often does
PPLPMDL080000001	Akron	OH	44304	4/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	4/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL080000001	Cleveland	OH	44111	4/18/2002	talked about post op oxy and dosing in the pts needin the atc meds for a week, 10mg conversion and titration
PPLPMDL080000001	Akron	OH	44304	4/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
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PPLPMDL080000001	Akron	OH	44304	4/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44304	4/18/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Akron	OH	44312	4/19/2002	Ohio Ste Intractable pain law and proper documentation.
PPLPMDL080000001	Cleveland	OH	44106	4/19/2002	hit the indcrease range of motion data next pull another point from Chevillle and close on next uni knee
PPLPMDL080000001	Cleveland	OH	44106	4/19/2002	quick product hit told of new study want to reveiw need to get him to stop and look at Chevillle
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Westlake	OH	44145	4/19/2002	doc no longer at westlake, have to catch in strongsvill.
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44106	4/19/2002	hit the indicaiton and need to focus on the add on for 4 Vicodin in day
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44106	4/19/2002	hit indication and add on concept next get to pt. level and focus on 4 vicodin in day
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	talked about cheville article, says that she feels it makes sense and should be presented to residents, follow up
PPLPMDL080000001	Bedford	OH	44146	4/19/2002	talked about dr george and his part time status, he is currently covering for a dr on maternity leave and is still looking for full time work; his wife is pregnant nad they just purchased a house. dr abello is nowing covering this location adn he is open minded about pain mgmt, moreso than dr meece, however; he currently does not rx much oxycontin
PPLPMDL080000001	Westlake	OH	44145	4/19/2002	Pt. PI doc said he would use because too hard to remember everything to tell a pt.
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	talked about cheville study, says that he has k own it all along, but has not seen it in black and white, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44106	4/19/2002	hit the new Chevillle data he is leaving -done w/ train
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	talked about post op use, says that in any severe cvase will use oxy, indication and conversion
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	talked about cheville and any case he hass that needs atc meds, says in stroke clinic works well bc of cognitive issues
PPLPMDL080000001	Cleveland	OH	44195	4/19/2002	hit features /benefits of acrocontin delivery next specific pt. started or coming up on schedule
PPLPMDL080000001	Cleveland Hts	OH	44118	4/19/2002	hit all products
PPLPMDL080000001	University Hts	OH	44118	4/19/2002	hit indication and rxs are slow
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/19/2002	talkie about oxy
PPLPMDL080000001	Brooklyn	OH	44144	4/19/2002	oxy adn area
PPLPMDL080000001	Westlake	OH	44145	4/19/2002	see raslan iarussi
PPLPMDL080000001	Lakewood	OH	44107	4/19/2002	seeobrien. spoke to christy set upsomeinservices onpain mgmt.
PPLPMDL080000001	Akron	OH	44310	4/19/2002	pens, pads
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/19/2002	pens, pads
PPLPMDL080000001	Akron	OH	44308	4/19/2002	pens, pads
PPLPMDL080000001	Akron	OH	44312	4/19/2002	Senokot-s samples and OxyContin PPI.
PPLPMDL080000001	Lakewood	OH	44107	4/19/2002	gave doc pt pt and seno. he asked about la dilaudid, told him He knows morethan me. Asked how many pts have atc mod/sev pain. he said about half, I asked if it was toomuch toask that theygetoxy since that fits the indication. he said that was bold but makes sense.
PPLPMDL080000001	Richmond Heights	OH	44143	4/19/2002	pain management agreement. I gave her the pain disc and discussed not only hte pain agreement but the ongoing pain assessment which she was interested in.

PPLPMDL0080000001	Cleveland	OH	44109	4/19/2002	talke about post op, cheville article and used it to show the baseline effects of atc meds, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/19/2002	gave her product details on all three - hit the add on concept next get her pt. specific w/ add on
PPLPMDL0080000001	Uniontown	OH	44685	4/19/2002	He has used less for chronic and hospice pain, going to patch more, not sure why?
PPLPMDL0080000001	Cleveland	OH	44109	4/19/2002	talke about the pt that was in burn unit and was taking percs atc, then to oxy did well, taqlked about baseline meds
PPLPMDL0080000001	Westlake	OH	44145	4/19/2002	got to finally meet the crew. want an inservice on conversions have to call pam balas to set up. detailed the pt pi and they love it for education.
PPLPMDL0080000001	Uniontown	OH	44685	4/19/2002	chronic arthritic pain is where he is using OxyContin, but using more vicodin as first line.
PPLPMDL0080000001	Cleveland	OH	44113	4/19/2002	talked about post op use of oxy, talked about cheville paper and how he thought it would effect use, he says that constant pain meds in total makes sense, talked about how to dose after pca and use short actin for bt pain, follow up
PPLPMDL0080000001	Akron	OH	44312	4/19/2002	talked about a patient who needed to reapply for the IPAP program. OxyContin for chronic back pain is where he is using it. Uniphyl, quick hit ZUWallack and ATS guidelines..
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cleveland	OH	44195	4/19/2002	Pam Kaszar- RN works with doc gave her pt.pi. titration guides and senokot samples also (pap. scheduled appt with her for 4/30 to go over titration.
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if more than 2 breakthru's are administered in 24 hours. Oxycodeone 1 vs Hydrocodeone .9, Oxyir immediate release, 5mg immediate release oxycodeone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	sleep thru the night, 12 hour pain control, around the clock pain, moderate to severe pain
PPLPMDL0080000001	Akron	OH	44303	4/19/2002	sleep thru the night, moderate to sever pain, around the clock relief Q12hr
PPLPMDL0080000001	Akron	OH	44303	4/19/2002	12 hour smooth pain control, sleep through the night, around the clock pain
PPLPMDL0080000001	Akron	OH	44304	4/19/2002	sleep through the night, 12 hour smooth pain control, moderate to severe pain around the clock
PPLPMDL0080000001	Uniontown	OH	44685	4/19/2002	We went over the PPI to give his patients. He views pain clinics as noneffective. He is following the Intractable pain law and sending for a second opioin and he says that the pain clinics are doing very little and the patients are ending up back at his office. Controlling the patients pain on the minimal amount of opioid, highest dosed patient is on 40mg q12h. He does not like the add on he want the patients on OxyContin q12h dosing and no short acting to take in between. Uniphyl, his father was put on it and doind well. No new patients but went over the ZuWallack study and ATS guideline. Senokot-s samples.
PPLPMDL0080000001	Westlake	OH	44145	4/19/2002	gave doc the oxycontin Pt PI. will use it to explain take oxycontin every 12 hrs, to not drink and wait to operate equipment. Using dura for older pts compliance asked if he remembered what he had for lunch 3 days ago, he laughed but i explained that pts will forget and then will suffer pain, it may be betterto dose every day. He thought it was a good point and will see how compliant pts are.
PPLPMDL0080000001	Akron	OH	44333	4/19/2002	wrote on two cases, one was a carpel tunnel ligament repair and another case he wrote 1-3 10mg tabs q12h post op.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked abot oxy and add on to geriatric pts that need better atc pain relief, only 10mg dose, uni and copd, samples
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	Went over the benefits of Uniphyl vs generics and also Theo 24.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	docs still hard to nail down on protocol with oxycontin. gave pt pi they thought theycould use as template of info pt need s to have. need to tell dino about rehab center.
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	he talked about several patients doing well on Oxycontin but he may have meant OxyCodone instead of Oxycontin
PPLPMDL0080000001	Cleveland	OH	44112	4/22/2002	hit the pain cd rom and asked for her commit to start next try add on again
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked abt out post op, set lunch, did talk about cheville and how atc pain control is better, follow up
PPLPMDL0080000001	Lakewood	OH	44107	4/22/2002	lunch WENT OVER GUIDELINES HARD between Oxycontin and the patch. He said he goes to the patch for the small subset of patients who do not tolerate Oxycontin . He said side effects are about the same for bothwith constipation being the biggest problem but can certainly be treated
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	he's gone away from OxyContin and OxyCodone and using more duragesic than ever. Talk about efficacy
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	quick hit through the window , he said he is using a little more Uniphyl now that there are fewer theophyllines
PPLPMDL0080000001	Cleveland	OH	44104	4/22/2002	hit the indication per PI for mod atc pain she was busy to stop next add on
PPLPMDL0080000001	Lakewood	OH	44107	4/22/2002	he liked pain management prescribing guide. quickly touched on DEA statement. He liked patient PI
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	He is using Uniphyl 2x a day and BID theo 3-4x a day, not sure exactly why???
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	talkedto Mekhail and Schmitt about most recent grant request will resend. Dews attended program last week.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44109	4/22/2002	talked about uni and copd, cme program, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	He does knee and hip arthropasty but is using vicodin and darvocet. I left him the Cheville study.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Parma	OH	44129	4/22/2002	says is using without problems post op on larger cases, no issues. is using post op acd see if total joint possiblpy show cheville
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Barberton	OH	44203	4/22/2002	ZuWallack study, practice is using alot of Serevent, interested in revisiting the use of theo.
PPLPMDL0080000001	Barberton	OH	44203	4/22/2002	ZuWallack study, practice is using alot of Serevent, interested in revisiting the use of theo.
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked about oxy and use, he says that he has used oxy in a few pts, has had issues with abuse, rx pads oreder, talked about proper pt selection, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	He does knee arthroplasty and he was interested in the study and the use of OxyContin with vicodin, but he said he was going to go to the actual study and read it over. he says he has used OxyContin with vicodin on a few cases with success.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	docs still hard to nail down on protocol with oxycontin. gave pt pi they thought theycould use as template of info pt need s to have. need to tell dino about rehab center.
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked oxy aqnd fractures, talked about starting on 10mg dose in ed and admitting, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	talkedto Mekhail and Schmitt about most recent grant request will resend. Dews attended program last week.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked about using the rx pads, talked about oxy and atc pain, reference to cheville study and how atc control is better, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	Cheville study for knee arthroplasty. he said he would look up to whole study.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	they were very busy but mentioned oxycontin has been steady b ut duragesic is increasing
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked to shamir in office
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked about fairview
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	fairview talk
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	talkedto Mekhail and Schmitt about most recent grant request will resend. Dews attended program last week.
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	docs still hard to nail down on protocol with oxycontin. gave pt pi they thought theycould use as template of info pt need s to have. need to tell dino about rehab center.
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	see aps and pain mgmt
PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/22/2002	pens, pads
PPLPMDL0080000001	Akron	OH	44305	4/22/2002	rebates, pens, pads

PPLPMDL0080000001	Cuyahoga Falls	OH	44221	4/22/2002	pens, pads
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	DR DeMeter and Bermea.
PPLPMDL0080000001	Copley	OH	44321	4/22/2002	Working with Charles to mention oxyContin to Pennington when pts always calling for a refill,
PPLPMDL0080000001	Barberton	OH	44203	4/22/2002	Senokot-s samples.
PPLPMDL0080000001	Tallmadge	OH	44278	4/22/2002	spoke with andy rph, went over oxy indication and conversion with pkg insert, talked about uniphyl is stocking and not seeing many rx to fill. is stocking senokot but not "s" and talked about bringing some in along with
PPLPMDL0080000001					leaving samples and coupon on back andy made a call and said would have senokot s on shelf tomorrow....will f/u with other purchases and see if it moves
PPLPMDL0080000001	Hudson	OH	44236	4/22/2002	spoke with rph is stocking and filling all strengths oxy and thinks all strng uniphyl, left senokot and said will place samples in bags of constipating rx
PPLPMDL0080000001	Akron	OH	44321	4/22/2002	Spoke with Eileen about the program she was wanting to put on in May. She said the home office approved the program, however, she postponed the program until September. She is looking at the 24th of September. She
PPLPMDL0080000001					said the nurses appear to be looking closer at pts. in pain. She said they are a little more focused since the in-services, however, there is very little Oxycontin used here.
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	Spoke with Sue, the pharmacist. She said they have one pt. who is taking Oxycontin 80mg #360/month. The pt. is a cancer pt. This is their first Oxycontin pt. The physician is Dr. Haas. Business is starting to pick up.
PPLPMDL0080000001	Mogadore	OH	44260	4/22/2002	pens, pads,
PPLPMDL0080000001	Cleveland	OH	44195	4/22/2002	docs still hard to nail down on protocol with oxycontin. gave pt pi they thought theycould use as template of info pt need s to have. need to tell dino about rehab center.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44104	4/22/2002	quick hit not any problem with converting already doing add on next pt. specif
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Lakewood	OH	44107	4/22/2002	lunch she said something I said last time clicked and she is trying oxyContin shde put a couple of new patients on it and she switched a couple of theophylline patients to Uniphyl as well. It is too early to tell if patients are
PPLPMDL0080000001					getting better lung function but she is watching the situation and no problems so far. She said the negative media attention has slowed down with OxyContin and that is a good thing.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Sagamore Hills	OH	44067	4/22/2002	uniphyl samples
PPLPMDL0080000001	Tallmadge	OH	44278	4/22/2002	spoke about his use in oxy and it is limited therefore went over oxycontin pi and use of vic vs duragesic dr is very skeptical of opiates in general and very cautious, he refers alot of pain mgmt and chronic pain pt to pain clinic
PPLPMDL0080000001					and dr bressy. talked about uniphyl adn dr committed to using uniphyl if any theophyllines. talked senokot and dr says he is a fan of senokot and he an dhis staff use it on their children
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked about the cheville and the rehab prtion of it, does not do much inhouse pts, but did see the correlation between atc meds and atc pain, follow up
PPLPMDL0080000001	Cleveland	OH	44111	4/22/2002	talked about uni and copd, samples and senokot, set appt
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	quick hit through] the window, he said he is probably be using more UNIPOHYL THAN EVER with less theophyllines available.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	hit all products and reviewed the add on concept and told them exactly what to do and benefit to the pt.
PPLPMDL0080000001	Westlake	OH	44145	4/22/2002	quick hit in the hall, he said he just wrote OxyContin for a patient with low3 back pain that seems to be doing well
PPLPMDL0080000001	Mogadore	OH	44260	4/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate
PPLPMDL0080000001					release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate
PPLPMDL0080000001					release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate
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PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate
PPLPMDL0080000001					release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Cuyahoga Falls	OH	44223	4/22/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxylr immediate release, 5mg immediate
PPLPMDL0080000001					release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL0080000001	Akron	OH	44333	4/22/2002	He has one new low back study on 20mg q12h of OxyContin.
PPLPMDL0080000001	Cleveland	OH	44106	4/22/2002	spoke with Tracy Fallon about cases for wed. some really good ones. a sickler presenting as a pseudo addict; a pt who had reactions to morphine.
PPLPMDL0080000001	Cleveland	OH	44112	4/22/2002	hit q 12 hr delivery and he is very comfortable with add on
PPLPMDL0080000001	Akron	OH	44333	4/23/2002	A patinet that is coming out of the hospital with upper right quadrant abdominal pain, 40 yrs of age and has bee in and out of the hospital for weight loss and the abdominal pain. This is a Kaiser patient and is going to write a
PPLPMDL0080000001					letter to request OxyContin use. Most of OxyContin patients are being treated for fibromyalgia. She said she uses the patch when patients are experiencing peaks and valleys with OxyContin. Has a patient in mind with COPD
PPLPMDL0080000001					that is on everything else and going to try adding on Uniphyl 400mg QD. Senokot-s samples. Copies of the PPI for OxyContin patients.
PPLPMDL0080000001	Akron	OH	44312	4/23/2002	OxyContin, concerned about diversion.
PPLPMDL0080000001	Akron	OH	44333	4/23/2002	Patients do not want it, he just did a right wrist fusion on a 64 yr old woman and when he told her he was giving her OxyContin she refused and he gave her percocet. He did admit that he is not giving the option to all of his
PPLPMDL0080000001					patients now. He is fearful to prescribe it and it may have to do with the DEA agent calling him about the one patient.
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2002	detailed the AHCPR to all attendees not big specialty some app. for diabetic/ neuropathy
PPLPMDL0080000001	Cleveland	OH	44104	4/23/2002	f/b's of the arcoctonin delivery syst. need to get appt. through sec. to review educ material CD roms on pain mgmt
PPLPMDL0080000001	Beachwood	OH	44122	4/23/2002	talked oxy and post op use, showed cheville article and how the atc pain meds are best in atc pain need cases, talked about dosing, follow up with lunch, senokot
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2002	see with meier, could be big writer, tlk about dosing post op, 1 to 2, etc
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2002	tumor board
PPLPMDL0080000001	Middleburg Hts.	OH	44130	4/23/2002	asked if any pt taking vic around the clock hesaid yes many of them asked at what point would he consider switching to oxycontin he said when he feels appropriate when asked what that means he said when i feel sit is
PPLPMDL0080000001					appropriate, signed for uniphyl!
PPLPMDL0080000001	Cleveland	OH	44111	4/23/2002	talked about oxy and add on therapy, showed him cheville to show how atc pain control works better, uni and copd, follow up
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2002	product discussion at St. V's before he spoke on pain mgmt. look up his past six mo. util
PPLPMDL0080000001	Cleveland	OH	44114	4/23/2002	Marcus on long vs. short and pain CD rom & prescribing guide
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2002	detailed the AHCPR to all attendees not big specialty some app. for diabetic/ neuropathy
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2002	tumor board
PPLPMDL0080000001	Akron	OH	44333	4/23/2002	Brief encounter, he said leave whatever info on pain management I had was not specific so left intractable pain law and documentation kit.
PPLPMDL0080000001	Cleveland	OH	44102	4/23/2002	Met with Dr. Menyah briefly. I gave him an invitation to our AGS talk. He still wants to know when he is going to receive the materials he ordered. I told him I am checking on it.
PPLPMDL0080000001	Akron	OH	44333	4/23/2002	OyContin for chronic arthritic pain. Uniphyl vs theo 24 , which he is using as his theo.
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/23/2002	see wernere notes
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2002	reviewed the AHCPR in detail to all attendees and good dialogue resulted but not a big specialty candidate is often a diabetic/ type of neuropathy
PPLPMDL0080000001	Cleveland	OH	44106	4/23/2002	detailed the AHCPR to all attendees not big specialty some app. for diabetic/ neuropathy
PPLPMDL0080000001	Cleveland	OH	44102	4/23/2002	talked about metro and post op use
PPLPMDL0080000001	Cleveland	OH	44113	4/23/2002	dave and lutheran post op
PPLPMDL0080000001	Cleveland	OH	44115	4/23/2002	nurse painmgmt symposium
PPLPMDL0080000001	Mayfield Hts	OH	44124	4/23/2002	see onc and anes
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2002	see tumor board
PPLPMDL0080000001	Cleveland	OH	44109	4/23/2002	tumor board
PPLPMDL0080000001	Parma	OH	44129	4/23/2002	went to sx lounge and met with carol trying to get to surgeons; they do not have block times and carol and i will set up future meeting; need to go to materials mgmt before any calls
PPLPMDL0080000001	Parma	OH	44129	4/23/2002	asked when new dir of pharmacy he said ccf rph rothasthen will start june 3rd; will f/u
PPLPMDL0080000001	Bay Village	OH	44140	4/23/2002	Ray and Doug cancelled the appt. when I got there. I did see get to see Hanni. He gave me the infoimation about the Drug Fair on Thursday. They are expecting about 100 people. Mostly nursing home personnel.
PPLPMDL0080000001	Westlake	OH	44145	4/23/2002	Met with dan briefly. He gave me a list of physicians who wrote Duragesic and Oxycontin in the past month. He told me where some of the physicians are located. There are really about 4 physicians on the list that are worth
PPLPMDL0080000001					seeing. Dan told me that every other Wednesdays are good for him. Will see him again in a month. Will try to get the list at least once/quarter.

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PPLPMDL080000001	Cleveland	OH	44109	4/24/2002	talked briefly post op and atc meds needed, referenced the cheville reprint and better pain control and rehab, follow up
PPLPMDL080000001	Parma	OH	44129	4/24/2002	doc wanted to know how to tell the difference between heroin and oxycotin in urine screenu. asked if he picked a lab. no told him to just make sure he tells them exactly what he is looking for because all the tests do not pick up all the meds. thats where we leftit. follow up . Bill Puro doing lunch there.
PPLPMDL080000001	Akron	OH	44319	4/24/2002	Severe arthritic pain and if all fails will use OxyContin. Uniphyl, ZUWallack study to add on to Serevent.
PPLPMDL080000001	Cleveland	OH	44106	4/24/2002	doc did inservice on sicu on epidural apain management. great teacher, real compassionate. he wants our help with speaker events but thinks the process is not customer friendly. but will ask for our help for inservices. He does believe in oxycotin for post op pain that fits theindication and does believe that morphine does have more effects. Things will really get good when he gets and APS started. at VA He said the drug is tabooed, he said not even comfortable with giving vicodin chronically. If need opioids for more than 30 days wants to get rid of them.
PPLPMDL080000001	Akron	OH	44333	4/24/2002	quick product mention and he is very comfortable with prescribing he says next try add on again get him to do it on one specific and follow up
PPLPMDL080000001	Cleveland	OH	44112	4/24/2002	hit clinic and floors
PPLPMDL080000001	East Cleveland	OH	44112	4/24/2002	hit all products
PPLPMDL080000001	Cleveland	OH	44104	4/24/2002	saw at pharm conference state board update
PPLPMDL080000001	University Hts	OH	44118	4/24/2002	went over Marcus to show nonmalignant use for chronic constant pain
PPLPMDL080000001	Westlake	OH	44145	4/24/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/24/2002	see notes
PPLPMDL080000001	Cleveland	OH	44109	4/24/2002	see notes
PPLPMDL080000001	Cleveland	OH	44102	4/24/2002	metro and lutheran pain
PPLPMDL080000001	Cleveland	OH	44106	4/24/2002	inservice in SICU epidural pain mgmt. there is valerie wynder nurse educator in SICU.
PPLPMDL080000001	Cleveland	OH	44106	4/24/2002	inservice on 7 Lerner.
PPLPMDL080000001	Beachwood	OH	44122	4/24/2002	Had lunch with Pam Tropiano. She told me that They do not have any brand name products on their standing orders for hospice. She also said that Dr. Kendis does not recommend Oxycontin at team meetings. Pam did say that she would let me attend a team meeting and talk about Oxycontin. She also said that the home health care side of Montefiore is using a lot of Oxycontin. The census for the hospice is about 15. Pam told me to contact Debbie Gurgle, the staff development person to set up some in-servicing in the nursing home.
PPLPMDL080000001	Mayfield Village	OH	44143	4/24/2002	Spoke with Bill. He said that he had not run the list of physicians for me yet. He said he would do it this weekend. Bill also said he is still ordering generic MS Contin. I told him that is not longer a problem at the wholesaler getting MS Contin and that he should switch back to MS Contin. He said he would.
PPLPMDL080000001	Stow	OH	44224	4/24/2002	talked about akron incident; he knew the pt and dr; did not give further info on the incident though...he is still filling oxy rx but does say he is u ncomfortable filling and does tend to look harder at those pts with that rx vs other opiates since it is the direct media he feels dea and fda look harder at all those rx, showed dea statemetn and pain mgmt endorsement for appropriate pt and assessment
PPLPMDL080000001	Akron	OH	44307	4/24/2002	pens, pads
PPLPMDL080000001	Akron	OH	44310	4/24/2002	pens, pads
PPLPMDL080000001	Akron	OH	44310	4/24/2002	pens, pads
PPLPMDL080000001	Cleveland	OH	44112	4/24/2002	says he does do the transition concept with some pts but not if they're only taking short term
PPLPMDL080000001	Lakewood	OH	44107	4/24/2002	lunch. he was in a hurry because he was behind but he talked about a patient he wrote Oxycontin for today, who had a total knee done
PPLPMDL080000001	Westlake	OH	44145	4/24/2002	he doesn't do any inpatient so Chevile wasn't of much interest to him. He did like the patient PI and the DEA statement
PPLPMDL080000001	Tallmadge	OH	44278	4/24/2002	got to see while sample ck; and deliver wrong mailing address to maskarinec; any oxy tday and sorry he missed the dinner program he heard it was great; talked abit about legality of writing opiates and he feels comfortable with his assessment and doc uses pt agreements
PPLPMDL080000001	North Olmsted	OH	44070	4/24/2002	he said he is using about the same amount of Oxycontin as he did before the abuse reports but he has cut back a little on Duragesic because it doesn't work very well
PPLPMDL080000001	Westlake	OH	44145	4/24/2002	he said he has a few patients that benefit from Oxycontin for chronic back pain and a few that benefit from Uniphyl for COPD
PPLPMDL080000001	Akron	OH	44308	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Cuyahoga Falls	OH	44221	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	N Olmsted	OH	44070	4/24/2002	she didn't have much to say but listened to how the titration guide works and listened to the info on the potency chart
PPLPMDL080000001	Cleveland	OH	44106	4/24/2002	<b>Great inservice on lerner 7. Tracy Fallon brought 4 cases. In discussion Dino and I were able to bring a lot of thoughts regarding the cases which may lead to better outcomes. Tylenol tox, hepatic function, pseudoaddiction, titrate to effect, scheduled intervals, pt advocacy.</b>
PPLPMDL080000001	Akron	OH	44304	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44307	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Akron	OH	44310	4/24/2002	Sleep thru the night, Q12hr, assymetric dosing, around the clock dosing. increase dose if morre than 2 breakthru's are administered in 24 hours. Oxycodone 1 vs Hydrocodone .9, Oxytlr immediate release, 5mg immediate release oxycodone. Information from PI. mentioned Tamper proof prescription pads.
PPLPMDL080000001	Westlake	OH	44145	4/24/2002	lunch he thought the dose was way too low in Chevile. He said 60mgs q12q is most common for him and some need 80mgs q12
PPLPMDL080000001	Cleveland	OH	44119	4/24/2002	Went to the different stations in the hospice house and gave each station the new pain management prescribing guide. Spoke with Helen. She is one of the nurses at the first station you come to. She told me that she was getting ready to convert a pt. from methadone to Oxycontin. She was going to start the pt. on 20mg q12h. She said the pt. was not doing well on methadone.
PPLPMDL080000001	Cleveland	OH	44112	4/25/2002	hit in office quick probe into how manages continuous pain likes oxycontin but not clear on how using combos more probing try squeeze in add on
PPLPMDL080000001	Warrensville Hts	OH	44122	4/25/2002	talked about oxy and chevile piece, talked about atc pain med like oxy and vs short acting agents, uses sa for bt pain, did talk about oxy v dura, senokot, follow up
PPLPMDL080000001	East Cleveland	OH	44112	4/25/2002	hit in hallway mentioned indication asked new pts. says use it all time next stop him and try add on
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
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PPLPMDL080000001	Parma	OH	44129	4/25/2002	asked to explain to me why someone would write for the2o4 of theo chron and he said no one should ever write the2o4, it simply does not work and people write for theochron since it is the only generic available left on the mkt; he said he believes uniphyl is the only branded product on teh mkt and it is a great drug and that he will write it for those who don't want generic
PPLPMDL080000001	Cleveland	OH	44106	4/25/2002	hit all at the meal boxes he is willing to write but not seen candidate yet next open probe and try add on
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Cleveland	OH	44106	4/25/2002	hallway hit had wrote some on onc. rotation need to reinforce non malignant pain per PI
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Rocky River	OH	44116	4/25/2002	quick hit in the hall, she said she is still learning about OxyContin but is using it
PPLPMDL080000001	Cleveland	OH	44127	4/25/2002	talked about chevile article and post op use, does use some in post op and thinks works, explained that even though ortho case, does show that atc meds good for atc pain, follow up
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Lakewood	OH	44107	4/25/2002	he said no one knows why theophylline works it just does for many patients but not all. He said he likes Uniphyl because it can be broken to add to flexible dosing while Theo 24 can not
PPLPMDL080000001	Lakewood	OH	44107	4/25/2002	first time she has been detailed on oxycotin. Showed potencies and conversions and indication. Went over Uniphyl dosing
PPLPMDL080000001	Beachwood	OH	44122	4/25/2002	talked about add on to low back pts who are taking vicoden atc, she ays that she does have a few pts that fit and will eval, follow up
PPLPMDL080000001	Parma	OH	44129	4/25/2002	talked about where he uses oxycotin he feels less comfortable with oxy than duragesic, he doesn't feel as though he wants to write it; he'd rather refer those cases to pain mgmt, talked generic theophylline he said he'd try uniphyl if he had sample in closet since no others sample since they are generic talked no subbing should occur with uniphyl no real need for daw
PPLPMDL080000001	Parma	OH	44129	4/25/2002	talked aboutup use of oxycotin post operatively. went over new abbot visual, and talked dosesages post op 20-40 q 12 sometimes uses short acting dilauid if he doesnt think the pt is going to be using around the clock, but
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
PPLPMDL080000001	Lakewood	OH	44107	4/25/2002	lunch. he said the media has been brutal to OxyContin but said it is not the drug it is the person taking the drug is where the problem lies. He said he will have to use more Uniphyl after seeing ZUWallack
PPLPMDL080000001	Cleveland	OH	44195	4/25/2002	morning ed meeting. gave everyone ptpi. Everyone really likedthe idea and stocked itin the library. discussed another grant request withDr. Mekhail. fellows want to schedule more lunches, so see Janice to set up.
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